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Section B

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NEWS



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Birth of a bubble:

By Kristen Tatti ktatti@ncbr.com

It was the best of times in Northern Colorado. Unemployment was virtually nonexistent, the country had emerged largely unscathed by the Asian financial crisis, stock

portfolios were skyrocketing and the party of a lifetime — promised for almost two decades by the artist then-as-now known as Prince — was almost here.

By all accounts, business was good in 1999. A general sense of invincibility built over the year, particularly in the technology

sector. Offshoring was not yet See Then...and Now By Tom Hacker a part of Page 23A the tech industry lingo, and while the dreaded Y2K computer glitch caused a See BUBBLE, 20A



Cornerstone of lending rests on veterans

Humphies leaves First National for independent firm

By Kristen Tatti ktatti@ncbr.com

FORT COLLINS - Longtime mortgage veteran Gene Humphries has ventured out from First National Bank's Circle One Mortgage Co. to join forces with many of his one-time cohort under a familiar flag.

Humphries left First National at the end of the year and in March launched the Colorado of division Cornerstone Mortgage Co. He is now joined in the Fort Collins office by Jim Hunter, who helped Humphries establish First National's residential mortgage division about 10 years ago, and more than 40 experienced mortgage professionals, many of whom also worked at First National.

Humphries said he decided to strike out on his own to take a different approach to mortgage lending. He was also looking beyond the bank's geographic area.

"We were looking for a larger footprint," he said. "We wanted to have an ongoing opportunity to expand our market share."

Once he had an idea of what he needed in a company, he set out to find the right fit. In the six weeks following his departure See CORNERSTONE, 30A

Ready to bring broadband access to small towns

Open Range, Qwest line up loans, capital for major expansion

By Kristen Tatti *ktatti@ncbr.com*

The national obsession for connectivity — as evidenced by the recently released federal broadband plan — has already been playing out in Northern Colorado and could heat up even more if Qwest has anything to do with it.

The Federal Communications Commission released the nearly 400page national broadband plan in March, a year after it was directed by Congress to do so. The goal of the plan is to get high-speed, affordable Internet access to at least 100 million homes across the nation. To do that, the FCC proposed 60 action items in early April, including freeing up spectrum, creating incentive funds and studying competition in the industry.

While some industry watchers have questioned whether the plan goes far enough to be more than symbolic, the FCC has committed to start down the road to implementation. It is expected to start discussing a transition of \$15.5 billion from the Universal Service Fund, which was set up to subsidize traditional phone service to rural areas, into a fund that would support broadband deploy-



Krista Watzel, Northern Colorado Business Report

'MAGIC BOX' – Joe Fernandez de Castro, Northern Colorado general manager for Open Range communications Inc., holds what he calls the 'magic box.' Open Range started a pilot program to bring high-speed Internet connectivity to outlying and underserved areas. The company uses transmitter/receiver technology with customers hooking up their computers directly to the 'magic box.'

ment. The FCC activities have the industry

on alert but many aren't waiting to see how things develop. Greenwood Village-

based Open Range Communications began operations with a pilot program in Platteville, Fort Lupton and Frederick last fall, and has been in rapid-expansion mode since. It is now in 17 states, and all of its Colorado markets so far are in

See BROADBAND, 33A



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THE EYE **Oprah says:** Hang up and drive focused

At first glance, it looked like a big commotion in Old Town Fort Collins last Friday morning — lots of people with video equipment and police milling about, all in the middle of College Avenue.

The off-duty police officers were in charge of traffic control and the video crew from Film Production Services out of Lakewood, were assembled to film a public service announcement for Oprah Winfrey's No Phone Zone campaign, a national effort to end distracted driving. Distracted driving includes talking or texting on cell phones or playing with other electronic devices while behind the wheel.

The Eye didn't spot the talkshow mega-host personally, but she was in town to visit the Forneys, whose 9year-old daughter Erica died after being hit by an SUV driver distracted by a cell phone.

The PSA will air on Oprah's show on April 30, the last day of National Distracted Driving Awareness Month and the first national No Phone Zone Day. For more information on the No Phone Zone campaign, take the No Phone Zone pledge, or start your own No Phone Zone visit www.oprah.com/.

And remember, distracted driving includes rubbernecking, so keep your eyes on the road even if you happen upon a commotion in the middle of College Avenue.



Courtesy www.oprah.com

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Pilgrim's Pride jobs may hatch in region

Number of new jobs hinges on how many Texas execs relocate

By Steve Porter sporter@ncbr.com

FOCUS

GREELEY - A merger between meatpacker JBS USA and chicken producer Pilgrim's Pride Corp. could result in new executive-level jobs coming to Northern Colorado in the next few months.

The two companies announced a \$2.8 billion transaction last September that resulted in JBS USA controlling 64 percent of Pilgrim's stock. Since then, Pilgrim's Pride has been restructuring its operations

as it emerges from Chapter 11 bankruptcy and becomes incorporated into JBS.

Part of that restructuring is a projected 200-job transfer from Pilgrim's Pittsburg, Texas, corporate headquarters to JBS USA's corporate offices in west Greeley. Gary Rhodes, Pilgrim's Pride spokesman, said the company doesn't yet know exactly how many of its employees will move to Colorado — and that might mean some jobs will be filled locally.

"We don't yet have a firm figure," Rhodes said on April 14. "It depends on how many accept relocation to Greeley. We may have to do some hiring from the Fort Collins-Greeley area."

Rhodes said some Pilgrim's employees have already moved into Northern Colorado but he could not say ultimately how many would stay in Texas because of

community and family ties or other factors, including trying to sell their homes in a down real estate market.

Rhodes said Pilgrim's is planning to complete the move to Colorado by June 1.

"There have been employees who have turned down the opportunity to relocate and we probably will have to wait till June to know for certain (how many will move)," he said. "Certainly, it's very positive news for the Greeley-Fort Collins area as we relocate jobs there."

Real estate impact

It's also positive news for the region's residential real estate market. The Group Inc. Real Estate, with offices across the region, was hired by JBS to assist with the Pilgrim's Pride employee relocation effort.

See PILGRIM'S PRIDE, 32A

Wind farm turbines could top 400



MORE TURBINES - A proposed expansion of the Cedar Creek wind farm in the Pawnee National Grasslands in northeastern Weld County could add up to 200 more turbines to the 274 already there, if Weld County commissioners approve the project by BP Alternative Energy North America.

BP Energy wants to double output of electricity from wind

By Steve Porter sporter@ncbr.com

GROVER — The biggest wind farm in Colorado and one of the largest wind turbine arrays in the nation is about to become even bigger if it gets the green light from Weld County.

BP Alternative Energy, a wholly-owned

subsidiary of BP --- formerly British Petroleum — has submitted an application to expand its Cedar Creek wind farm east of Grover in northeastern Weld County. Cedar Creek II, proposed for about 27,000 acres in the vicinity of Pawnee National Grasslands, would add an estimated 120 to 200 wind turbines to the 274 already producing power in nearby Cedar Creek I. Those became operational in January 2008 on 30,000 acres just west of the proposed Cedar Creek II.

Cedar Creek I cost \$400 million to build and is capable of generating up to 300 megawatts of electricity, or enough for about 95,000 households. As outlined in Cedar Creek II's county application, that capacity would be doubled with another 300 installed megawatts and a 230-kilovolt transmission line.

Amanda Abbott, BP Alternative Energy spokeswoman, said Cedar Creek II will cost about \$2 million per installed megawatt to build, using an accepted industry standard.

BP Alternative Energy has an exclusive 20-year agreement for Xcel Energy to buy all of the wind power produced at Cedar Creek I. Tom Henley, an Xcel spokesman, said he could not say whether Xcel would buy the electricity produced by Cedar

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Mercury 100 to celebrate a good run in tough times MERCURY

By Business Report staff

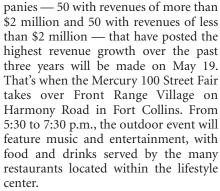
FORT COLLINS — There's an old joke about a National Geographic reporter who was asked how he kept in shape so he could outrun the dangerous wildlife he observed. His answer: "I don't have to be faster than the animals; I just have to be faster than my cameraman."

This year's Mercury 100 celebration of the region's fastest growing companies will be for all those businesses in Northern Colorado that have outrun the Great Recession — or at least their competition during these tough times.

"We know these past couple of years have been rough on revenues," said Jeff Nuttall, publisher of the *Northern Colorado Business Report*, which is presenting its 11th annual Mercury 100 Awards celebration. "These days, flat is the new up. We just want to honor the companies that have had enough determination and creativity to keep the lights on, even if their growth would have been called modest in years past."

The announcement of the 100 com-

MERCURY



The complete list of all 100 Mercury honorees and detailed profiles of some of the top winners will be published in the May 21 issue of *NCBR*.

Tickets to attend the Mercury 100 event cost only \$39, and reservations will be available online soon at www.ncbr.com. For more information about the event, contact *NCBR* Marketing Director De Dahlgren at ddahlgren@ncbr.com or 970-221-5400.

Sponsors for the Mercury 100 Street Fair are Front Range Village, Brinkman Partners and Bayer Properties.



CORRECTIONS

The *Business Report* will correct any errors that appear in its pages. To suggest a correction or clarification, please contact editor Kate Hawthorne at 970-221-5400, ext. 224, or e-mail her at khawthorne@ncbr.com.

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Uranium milling bill aims to protect groundwater

Law would regulate ore processors, not in-situ operations

By Steve Porter *sporter@ncbr.com*

sporter encor.com

Colorado legislators are poised to require uranium milling operations are cleaned up before operators are allowed to expand their activities.

And while the new law likely would not affect a proposed uranium mine in Weld County, its goal is to protect the state's groundwater from a reviving domestic nuclear industry —and prevent Colorado taxpayers from paying for inadequate cleanup.

House Bill 1348 was introduced by Rep. Buffie McFadyen, D-Pueblo, and sponsored in the Senate by Sen. Bob Bacon, D-Fort Collins. Bacon said the bill anticipates a possible 2014 reopening of Englewood-based Cotter Corp.'s Canon City uranium mill, one of only four in the nation.

"It probably only affects Cotter at this point," Bacon said of the bill's Colorado impact.

But a company based in Ontario, Canada, Energy Fuels, is also working to get a permit from the state to open a proposed uranium mill in western Montrose County. The company said it hopes to begin milling at the Pinon Ridge site in late 2011 or 2012. If approved, it would be the first new mill in the United States in 35 years.

Mills process ore dug from mines, breaking up and removing the target mineral from the material containing it. The in-situ process, proposed for use in a uranium mining



operation west of BACON

Nunn, injects a solution into a hole in the ground that loosens the uranium and brings it to the surface.

"We don't mill," said Richard Clement, president and CEO of Vancouver-based Powertech Corp., which is planning the Weld County operation. "We run it through a water treatment plant."

Clement said Powertech has closely studied HB-1348 and doesn't see any impact from the bill, which is expected to pass a Senate vote soon. The bill sailed through the House, finding bipartisan support in a 62-2 vote.

"We don't believe there's any (impact)," Clement said. "We've gone through the language of the bill pretty thoroughly to make sure there's no conflict with other bills connected to in-situ uranium mining."

Bill a 'poison pill'

Energy Fuels President George

Powertech permit process

Powertech USA remains on track for permitting its proposed Centennial in-situ uranium mine west of Nunn in Weld County, according to Richard Clement, president and CEO.

Clement said the company is still awaiting permission from the U.S. Environmental Protection Agency to perform an aquifer pump test at the site, which would help Powertech determine to what extent its operations might affect the local aquifer.

Powertech is also still awaiting final rules on state laws passed in 2008 that regulate in-situ mining. A hearing by the Colorado Mined Land Reclamation Board was held in Loveland on April 15, and final rules are expected to be adopted and implemented this year.

Clement said Powertech is hoping to submit an application to the Colorado Department of Public Health and Environment by the end of 2010, followed by "400 days to finalize any license related to it."

With a variety of local, state and federal permits yet to obtain, Clement said mining at the Centennial site would not begin before 2012 or 2013. Powertech has said it believes there is as much as 12.6 million pounds of uranium to be mined at the site.

SOURCE: BUSINESS REPORT RESEARCH

Glasier said he doesn't expect HB-1348 to affect the operation of Pinon Ridge, which is expected to eventually process up to 1,000 pounds of uranium ore daily.

But Cotter spokesman John Hamrick said in hearings on the bill that it was a "poison pill" that would force Cotter out of business and hamstring an industry that's just starting to make a comeback. Nuclear power fell out of public favor after a partial core meltdown at the Three Mile Island nuclear facility in Pennsylvania in 1979, which was followed in 1986 by a catastrophic radiation release at Chernobyl nuclear plant in the Soviet Union.

While no new U.S. nuclear power facilities have been built since Three

Mile Island, many plants have been constructed around the world and the Obama administration has signaled its support for nuclear energy as a way to cut greenhouse gases and reduce reliance on foreign oil imports.

Matthew Garrington, spokesman for Environment Colorado, said HB-1348 is an insurance policy as the nuclear power industry begins to rev up again.

"House Bill 1348 is about enforcement," he said. "Unfortunately, we have a system that rewards failure and allows uranium mills to expand despite having multiple toxic emission issues."

Garrington noted that Cotter's Canon City mine, closed since 2005, has had 99 violations for polluting the envi-

See URANIUM, 22A



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Dawn Duncan joins A-Train staff More awards

By Kate Hawthorne khawthorne@ncbr.com

FORT COLLINS — After many years as a serial entrepreneur, Dawn Duncan has sold the accounts of Broadreach Recruiting and Consulting to become Senior Account Manager for A-Train Marketing in Fort Collins on May 1.

Duncan, who has written the Authentic Entrepreneur column for the Northern Colorado Business Report since 2008, will also become "second-

in-command" for A-Train owner Gretchen Gaede.

"It makes so much sense, but it never occurred to either of us before," Gaede said. "We've been friends for so long we even started our first businesses in the



DUNCAN

same tiny office 12 years ago because we couldn't afford separate spaces that I didn't think of Dawn as a possible business partner."

Duncan had relocated Broadreach to the A-Train offices at the beginning of the year, after former partner Rob Timme left the business to become director of human resources at SafeBuilt Inc. in Loveland. Ryan Keiffer, co-owner of A-Train, became executive director of the Beet Street arts organization in Fort Collins last summer.



team and all their GAEDE creativity, and I feel I have a better chance

our

of success working with a team that is aligned with my values."

As a member of a team, Duncan said, she will be looking for one thing many entrepreneurs never receive when working alone — feedback.

"It sounds crazy, but I've rarely had anyone tell me what they liked or didn't like about the way I did things," she said. "I'm craving that interaction."

Duncan added that another motivation for her move was a growing dissatisfaction with the direction the recruiting industry has taken in recent years.

"It's not about building relationships and finding the right person for the right job the first time anymore," she said. "It's all about job boards and automation and speed and hit ratios, and results aren't reviewed for longterm success. It's like video killed the radio star - I just wasn't having fun doing what I was doing anymore. I have no regrets leaving the industry."

While she declined to reveal financials, Duncan said she had sold the Broadreach accounts but not the

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"It makes so much sense, but it never occurred to either of us before."

Gretchen Gaede, owner A-Train Marketing

brand. Action Staffing Solutions in Loveland purchased roughly 200 recruiting accounts, and Katy Piotrowski of Career Solutions in Fort Collins bought nearly 500 coaching and resume accounts.

At A-Train, Duncan will be selling and managing client accounts as well as providing backup for the operations side of the young company.

"I'm already the 'mother hen' of the office, and I'm not even 40 yet," Duncan said.

Gaede said she was already seeing the benefits of the infusion of Duncan's 'vast networks" of contacts.

"Our whole approach is about people, not products," she said. "Dawn joining the team has the staff superexcited. I think it's going to be a bizarrely natural transition.'

for NCBR

DENVER -The Society of Professional Journalists had a few surprises for the Northern Colorado **Business** Report staff at the April 10 awards banquet: two additional honors not released before the April 9 issue of NCBR went to press. Longtime contribu-

picked up a first-place

award for her coverage

of the effects of the

recession on the local

restaurant industry in

her monthly Stepping

Out column.

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Lumber & Design Gallery

tor Jane Albritton ALBRITTON



Web editor Noah Guillaume took home **GUILLAUME** second place for headline writing, bringing NCBR's total medal

competition to eight. "To have the quality of the work done by our editorial staff issue after issue recognized by their peers, especially when judged against that being done by other papers of a similar size throughout the four-state SPJ region is just fantastic," said Jeff Nuttall, publisher. "We will continue to work hard to bring the best, most complete coverage of business in Northern Colorado."

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STORE SPECIALS!

All systems go for VanDyne Army contract

Startup gets chance to show off benefits of superturbocharger

VanDyne SuperTurbo Inc. is really starting to pick up speed in its journey to revolutionize the auto industry.

On the eve to a trip to the Society of Automotive Engineering World Congress in Detroit earlier this month, the Fort Collinsbased startup finalized a contract to provide the U.S. Army with an analysis of how the company's engine



TECHNOLOGY Kristen Tatti

technology would perform in a heavy equipment transport truck. VanDyne, an RMII company that spun out of Woodward Governor Co. in September, develops a device that can deliver fuel savings of 25 percent in passenger vehicles and heavy-duty engines.

The Small Business Innovation Research grant will give VanDyne \$70,000 to provide a mathematical model of how the superturbocharger will perform on the large engines. The goal is to increase fuel efficiency and maximum horsepower by 7 percent compared to a traditional military fleet turbocharged engine. Company founder Ed VanDyne explained that the Phase 1 report could, and often does, lead to a \$750,000 Phase 2 grant that would put a test engine to work to validate the claims made in Phase 1. Phase 3 would be a grant for development and field-testing in noncombat situations.

VanDyne explained that the Army could benefit from the technology in three ways: fuel efficiency, reduced emissions and more powerful acceleration. The superturbocharger combines a turbocharger and a supercharger and uses turbocompounding - the recovery of energy from exhaust ---- to improve engine efficiency. Transporting fuel can be costly, not to mention dangerous, in combat areas. Emissions reduction is not only beneficial to the environment, it's also a safety issue. VanDyne explained that the diesel engines used in some of the military's vehicles actually produce soot, announcing the approach of a convoy from miles away. Lastly, gains in acceleration speed can be a matter of life or death for a vehicle under fire.

The SBIR contract has the company focused on one engine in a single military vehicle. VanDyne said that from early meetings with the Army there is indication that the superturbocharger could be put to use in other military vehicles as well. While the military represents a low-volume customer relative to the entire automotive market, it tends to have a corroborating effect.



HEAVY LIFTING – Under a recently awarded Small Business Innovation Research grant, VanDyne SuperTurbo Inc. will start early-stage work to show how its technology could benefit one model of the U.S. Army's Heavy Equipment Transporter truck. The HET is used to transport, deploy, recover and evacuate combat-loaded main battle tanks and other heavy tracked and wheeled vehicles to and from the battlefield.

"It proves to potential investors that other people believe in your technology," VanDyne said.

The superturbocharger already has validation in its roots. The technology comes from years of development at Woodward, an international engine control company. The spinoff agreement allows VanDyne SuperTurbo to continue development of the technology and deploy it in the light vehicle market. In this case, light vehicle means anything with an engine smaller than 17 liters. VanDyne explained that the largest on-highway freight trucks have 16liter engines. Technically the HET vehicles, charged with hauling tanks, would be outside the agreement, but VanDyne negotiated exclusive rights to the U.S. Army.

"It's a different avenue for raising money," he said of the military focus.

VanDyne SuperTurbo submitted the application for this SBIR grant within weeks of spinning off from Woodward.

Courtesy Army.mil

So far, the company has submitted eight U.S. government contracts, received three preliminary awards and have the one signed contract.

The contracts could help the company keep up with the growth expected soon as work with a European auto manufacturer starts to ramp up. However, it won't fulfill all the its capital needs. VanDyne has been meeting with potential investors for a major capital raise. Several of the firms are based in the United Kingdom, where fuel costs more than \$7 per gallon. The capital raise would allow the company to ramp up to production at a scale large enough to satisfy a major auto manufacturer.

Kristen Tatti covers technology for the Northern Colorado Business Report. *She can be reached at 970-221-5400, ext. 219 or ktatti@ncbr.com.*





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Romano's Macaroni Grill

Gloves come off in battle to hire docs

Banner, PVHS in pursuit of physician affiliations, patients

The battle for health-care allies is heating up.

Greeley Medical Clinic's announcement earlier this

month that it will align with Poudre Valley Health System in Fort Collins was a huge victory for PVHS in that battle. GMC is the region's largest medical group with nearly 70 doctors.



) doctors. Phoenix-based

HEALTH CARE Steve Porter

Banner Health, which owns McKee Medical Center in Loveland and has a contract to operate North Colorado Medical Center in Greeley, has long embraced the physicianemployee model. Banner CEO Peter Fine said Banner has more than 600 employed physicians systemwide and that number is constantly growing among its 22 hospitals in seven western states.

"Find me a (medical school) graduate who doesn't want to join a medical group," Fine said. "It's the way of the world; young doctors are moving that way. We needed something in our menu that included this option to draw in those young graduates."

Fine said doctors and medical groups that affiliate with a health-care system can obtain the support and resources they need to build and equip their practices. He added that employed doctors "can spend more time practicing medicine and not worrying about the business part."

Banner's rival in Northern Colorado, PVHS, has generally espoused a more hands-off approach to affiliating with physicians and medical groups. And PVHS has generally benefited from that lighter touch, most recently in February when Family Physicians of Windsor decided to end an 11-year medical services contract with Banner. Family Physicians had been leasing space in a Banner-owned facility, and Banner canceled the lease when the doctors joined then-independent GMC. The physicians were welcomed with open arms when they moved across the street into PVHS-owned Windsor Medical Center.

"PVHS never once hesitated in committing their support to our physicians, our group, and ultimately our physicians' patients," GMC chief administrator Troy Simon said at the time.

Effects of health-care reform

But PVHS CEO Rulon Stacey said health-care reform is causing PVHS to become more aggressive and shift its philosophy toward the physicianemployment model. That shift was most recently demonstrated by GMC's move to an alignment with PVHS.

"Health-care reform is causing us to restructure how we operate in the future," "Health-care reform is causing us to restructure how we operate in the future."

Rulon Stacey, CEO

Poudre Valley Health System

Stacey said. "I think health systems have to be more versatile than they were in the past. Now, the environment has changed a lot, so we're offering (employment) as an opportunity to work more closely with Poudre Valley Health System."

Stacey said he believes reform "is going to require true clinical integration" to bring down health-care costs. That means having relationships with as many specialty groups and physicians as possible to meet patient needs.

Even though both systems are now actively pursuing doctors and medical groups to join them, Banner is still taking the harder line. A new policy bars cardiologists not employed by Banner from practicing at NCMC as of April 19, and McKee Medical Center has ended its relationship with Heart Center of the Rockies, which operates out of PVHS-owned Medical Center of the Rockies in Loveland.

McKee now refers its cardiology patients exclusively to The Cardiovascular Institute, a Bannerowned business on the NCMC campus.

Banner CEO Fine said the company's strategy is "all about hiring good physicians."

"We now have a greater capability to coordinate care," he said.

Fine said the battle for health-care employees in Northern Colorado began when PVHS opened MCR just a few miles from McKee in 2007. "It just highlighted the issue of competition," he said. "It created a much more competitive environment."

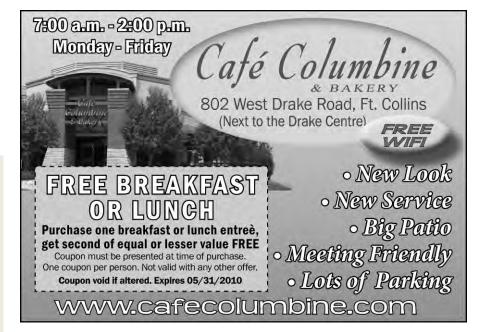
Meanwhile, PVHS's Stacey said he's more focused on clinical integration of services and even though there's more emphasis now on employing doctors to accomplish that, he predicts it will be through a lighter approach than that being used by Banner.

"We think clinical integration is going to be mandatory, but employment is just one of the options," he said. "We fully expect we'll have 100 percent clinical integration but less than 50 percent (of those doctors) will be employees."

That includes, Stacey said, PVHSemployed doctors retaining the right to send their patients to whatever hospital they choose – a decision that could send money away from PVHS facilities and coffers.

"It could happen," he said. "But they would be providing the best care for their patients, and that's the ultimate goal."

Steve Porter covers health care for the Business Report. *He can be reached at 970-*221-5400, *ext. 217, or at sporter@ncbr.com.*



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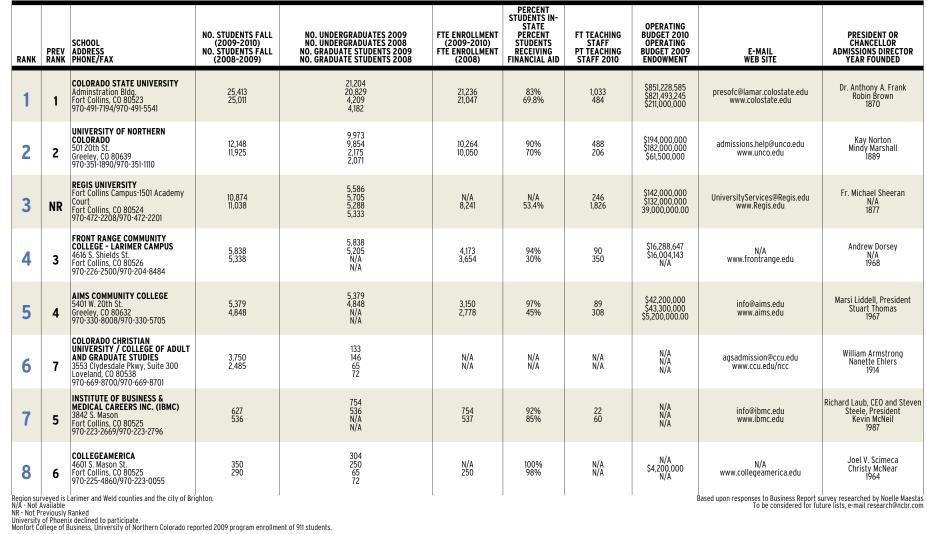
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THE EDGE



Snapshots of life outside the office

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COLUMN



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How to match skills with jobs

Return on education investment means economic growth

If you haven't been paying attention lately, education seems to be under fire. Recent

legislative cuts have left preschool, elementary, high schools and postsecondary education institutions scrambling to cut, consolidate and survive. As P-12 schools react to a 6.6 percent reduction in funding, some higher education institutions look at increased tuition to compensate for their reductions. At a time when we have an unemployment rate of 9.6 per-

cent statewide and where we are desperate for more jobs, we are still whittling away at our most fundamental economic growth tool, education.

See EDUCATION, 22A

THE BUSINESS

OF EDUCATION

Kathy Gilliland

Get ready for Grade 13

Revised academic standards adopted by the Colorado Department of Education in December strive to keep "the end in mind," to prepare preschool through high school students for what comes next, be it a four-year university degree, two-year formal career training, military service or vocational training, or going directly into the workforce.

The new content standards are structured around fewer essential concepts, a clearer focus on student outcomes, and greater depth of knowledge and skills.

What are those 21st century skills?

- Critical Thinking and Reasoning
- Information Literacy Collaboration
- Self-direction

Invention



SOURCE: COLORADO DEPARTMENT OF EDUCATION

Motivation 3.0 for 21st century workforce



PRACTICING

INNOVATION Shirley Esterly

keep best talent in the future

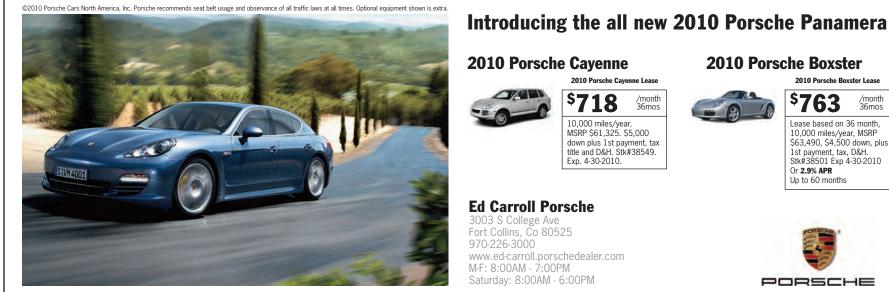
Employee satisfaction is at a 20-year low, based upon a large body of statistics. The Economist magazine said in October "...the proportion of employees who professed loyalty to their employers slumped from 95 percent to 39 percent; the number voicing trust in them fell from 79 percent to 22 percent."

The same article quoted a survey by DDI, an American however much they dislike them, and dreaming of moving when the economy improves."

Not taking these statistics seriously will be costly. High turnover is a costly proposition no matter when or where it happens. The loss of knowledge grown through experience is impossible to calculate. The cost to attract, select and educate new workers is also very high. A better strategy would be to focus on employee satisfaction now with the hope of retaining valuable personnel when the economy improves.

A new way to think about motivation is outlined in "Drive: The Surprising Truth About What Motivates Us" by Daniel Pink. The book has been on the New York Times best seller list for the last eight weeks.

The author calls for a new motivational operating system, Motivation 3.0. He spends the first portion of the book discussing the rise and fall of Motivation 2.0. The previous operating system can best be described as "carrot and stick," See INNOVATION, 29A



2010 Porsche Boxster





Focus on employees now to

consultancy, who found that more than half of respondents described their jobs as "stagnant," meaning that they had nothing interesting to do and little hope of promotion: "People are both clinging to their current jobs,

BRIEFCASE

Nonprofit notes

Mueller & Associates CPA LLC in Loveland will assist small nonprofits in Northern Colorado on a pro-bono basis with the filing of their annual Form 990-N with the IRS on or before May 15. Form 990-N is required for nonprofits with annual gross receipts of \$25,000 or less to maintain their taxexempt status. Contact Teresa Mueller at 970-667-1070 for more information. The **Food Bank for Larimer County** distributed over 101,000 compact fluorescent light bulbs to its nearly 27,000 clients. The distribution collectively saves the community more than \$2.8 million in electricity costs over the lifetime of the each bulb.**Rite Aid** donated the light bulbs to the national office of **Feeding America** for distribution throughout their network. Each bulb's life is estimated at 8,000 hours or eight times longer than a standard bulb, saving the user an equivalent of \$27.60 per bulb, according to **Climate Wise**, a **city of Fort Collins** initiative fostering environmental stewardship.

KUDOS

The **Students in Free Enterprise** organization at the **University of Northern Colorado** captured the Regional SIFE Championship and has qualified to compete on the national level. More than 370 SIFE teams competed at 11 regional competitions, with 137 teams advancing to the SIFE USA National Exposition in Minneapolis in May. The team received a trophy and a \$1,000 award, to go toward attending the national competition.

New Horizons Travel received the 2010 Crystal Level Agency award from **Apple Vacations** as the top revenue producer of the Rocky Mountain Region, which includes Colorado, North and South Dakota, Nebraska, Wyoming and western Kansas.

I commended the staff on their attention to detail, patience and ability to make guests feel welcome. I felt incredibly comfortable and confident working with the staff during the conference."

-TRACEY POWELL AMERICAN MOTORCYCLIST ASSOCIATION



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NEW PRODUCTS AND SERVICES

The United Way of Larimer County, the Daniels Fund and Turning Point Center for Youth & Family Development introduced the Crisis Intervention Services for children between the ages of 4 and 23 in crisis who are uninsured and/or unable to afford referral, assessment, counseling and treatment services. The program is funded by The United Way of Larimer County and the Daniels Fund.

Ryan Ferrero's **Green Garage** is open for business to Northern Colorado drivers. Green Garage brings the station to the customer's front door with a valet service. Technicians will pick up a client's car at their home or bring the custom mobile service truck into business parking lots with its mobile lift to service employees' cars throughout the day. The garage uses energy- and wallet-saving products to make vehicles gentler on the environment. Visit www.greengarage.com for more information.

NEW LOCATION

HobbyTown USA moved to a new location at the corner of **The Square** at College Avenue and Horsetooth Road in Fort Collins. HobbyTown's products include models and diecasts, science and educational activities, railroad modeling, and a wall of parts. The new location has 20 percent more floor space and an indoor **Dnano** racing track.

The expanded **Cherry's Nails and Spa** opened in its new space at 1292 Main St., No. 5, in Windsor, just two doors west of the previous location. In the new space the salon can offer new services in hair styling, massage therapy and waxing for men and women. Two new employees have been added: a licensed massage therapist and a licensed hair stylist. The salon also launched a website at www.cherrysnailsandspa.com.

DEADLINES

The **23rd Annual Community Classic Bike Tour** scheduled for May 16 needs volunteers for setup, registration, course marshaling, serving breakfast and takedown. Shifts are available between 6 a.m. and 1 p.m. All volunteers will receive a Community Classic Bike Tour T-shirt. Contact Cheri Lohnes at 970-593-6038 or cheri.lohnes@banner health.com. Visit McKeeFoundation.com for more information.

Downtown Colorado Inc., a nonprofit committed to building better communities through educational and technical assistance, is accepting nominations for the 2010 Governor's Awards for Downtown Excellence. The award program recognizes the progress being made in revitalizing Colorado's historic downtowns and neighborhood business districts and the contributions these districts are making to Colorado's quality of life and economy. Nominations must be received by July 26 for projects completed between Sept. 1, 2008 and June 30, 2010. The nomination form is now available on our website at www.downtowncoloradoinc.org.

MISCELLANEOUS

Denkai Animal Sanctuary's new Adoption Center, formerly the **K-9 Bed and Biscuit** located at 14253 Colorado Highway 392 in Greeley, is now open. The sanctuary works with all domestic animals that would otherwise not have a second chance. The staff is experienced in behavioral issues related to abuse and neglect and has the ability to rehabilitate animals in need.

If you have an item to share about name changes, new products or business news of note, e-mail it to Noah Guillaume at nguillaume@ncbr.com, or mail it to Briefcase at NCBR, 141 S. College Ave., Fort Collins, CO 80524.



CALENDAR

- April 23 25 Estes Park Sings the Legends, starting at 7 p.m., Park Village Playhouse, 900 Moraine Ave. in Estes Park. Cost: \$25/show only, \$45/dinner and show. Contact: Suzy Blackhurst at 970-577-9900 or sblackhurst@estes.org.
- April 23 Microsoft Project Level II, from 8 a.m. to 5 p.m., Front Range Community College - BP152, 4616 S. Shields St. in Fort Collins. Cost: \$179 (includes textbook). Registration Deadline: April 20. Contact: Laurie Rue at 970-204-8686 or laurie.rue@frontrange.edu.
- April 23 25 Western Yoga Retreat, Sylvan Dale Guest Ranch in Loveland. Contact: Horse and Yoga at 970-667-3915 or www.HorseAndYoga.com.
- April 23 Wine Fest XXVIII, from 6:30 to 10 p.m., Hilton Fort Collins, 425 W. Prospect Road in Fort Collins. Cost: \$50. Contact: Marj Grell at 970-482-2700 or drs@fortnet.org.
- April 23 Colorado Women of Influence April Networking Event, from 6:30 to 9 a.m., Hilton Fort Collins, 425 W. Prospect Road in Fort Collins. Cost: \$25/CWOI members, \$35/non-member. Contact: Colorado Women of Influence at 970-669-5089.
- April 24 Garbage Garage Open House, from 10 a.m. to 2 p.m., Larimer County Landfill, 5887 S. Taft Hill Road in Fort Collins. Contact: Garbage Garage at 970-498-5772 or www.larimer.org/solidwaste.
- April 24 QuickBooks Overview, from 9 a.m. to 1 p.m., Front Range Community College - BP112, 4616 S. Shields St. in Fort Collins. Cost: \$59 (includes materials). Registration Deadline: 04/21/2010. Contact: Laurie Rue at 970-204-8686 or laurie.rue@frontrange.edu.
- April 24 25 Oratorio Society of Estes Park, Mountain View Bible Fellowship, 1575 S. St. Vrain Ave. in Estes Park. Cost: Free. Contact: Suzy Blackhurst at 970-577-9900 or sblackhurst@estes.org.
- **April 24 1** Microsoft Excel 2007- Advanced, from 9 a.m. to 1 p.m., Front Range Community College

- BP152, 4616 S. Shields St. in Fort Collins. Cost: \$149 (includes textbook). Registration Deadline: April 21. Contact: Laurie Rue at 970-204-8686 or laurie.rue@frontrange.edu.
- April 24 March for Babies, from 8 a.m. to 2 p.m., Edora Park, 1420 E. Stuart St. in Fort Collins. Cost: \$25 donation. Contact: Dayna Gutru at 303-709-5849 or dgutru@marchofdimes.com.
- April 24 Shred-a-thon, from 9 a.m. to 1 p.m., Home State Bank, 300 E. 29th St. in Loveland. Cost: \$5 donation per bag or box. Contact: Diana Miller at 970-622-2380.
- April 25 28 Second Annual Global Conference on Leading Change, The M Resort in Las Vegas. Contact: Ashley McNeal at 970-203-9332 or amcneal@prosci.com.
- **April 26** NoCoNet presents Networking Basics, from 8 to 10:30 a.m., Faith Evangelical Free Church, 3920 S. Shields in Fort Collins. Contact: NoCoNet at noconetinfo@yahoogroups.com.
- **April 27** Colorado Women of Influence Before Hours Breakfast Networking Event, from 6:30 to 9 a.m., Hilton Fort Collins, 425 W. Prospect Road in Fort Collins. Cost: \$25/CWOI Members, \$35/Non-members. Contact: CWOI at 970-669-5089.
- April 28 2010 Rocky Mountain Conference on Aging, The Ranch, in Loveland. Contact: Laurel Kubin at 970-498-6000 or Ikubin@larimer.org.
- April 28 Record Keeping Realities, from 11 a.m. to noon, Loveland Small Business Development Center, 441 E. Fourth St., Suite 101a in Loveland. Cost: \$15. Contact: Mary Ann Huffines at 970-667-4106 or maryann@lovelandsbdc.org.
- April 29 The Taste benefit for Larimer County, from 5 to 9 p.m., Hilton Fort Collins, 425 W. Prospect Road in Fort Collins. Cost: \$95/VIP, \$65/General admission, \$75/night of. Contact: The Taste at www.tastebenefit.org.
- April 29 Loveland Chamber Spring Business Expo - Growing Together, from 3 to 8 p.m., The

Fountains of Loveland, 1480 Cascade Ave. in Loveland. Cost: free to the community. Contact: Loveland Chamber of Commerce at 970-667-6311 or info@loveland.org.

- April 29 Right Start II Taxes & Recordkeeping, from 8:30 a.m. to noon, SBDC office (Key Bank Tower), 125 S. Howes St., Suite 150 in Fort Collins. Cost: \$40/pre-paid, \$50/day of. Contact: SBDC at 970-498-9295 or www.sbdc-larimer.com.
- April 29 Business Is Booming Seminar, from 6 to 9:30 p.m., Colorado Convention Center, Room 601, in Denver. Cost: Complimentary. Registration Deadline: April 29th. Contact: Debra Ward at 775-530-3556 or debraward@action ocoach.com.
- April 30 Lecture by retired Gen. Colin L. Powell, starting at 7 p.m., Rockwell Hall-West, Colorado State University campus in Fort Collins. Cost: free, but registration is required. Limit four per customer. Contact: Campus Box Office at 970-491-4TIX or www.csutix.com.
- May 1 Kayla Marie Adsit Memorial Foundation Plant Sale, from 10 a.m. to 5 p.m., Rocky Mountain High School, 1300 W. Swallow Road in Fort Collins. Contact: Lisa Adsit at 970-988-8398 or info@thekaylafoundation.org.
- May 1 Leaving a Legacy talk, Embassy Suites Loveland, 4705 Clydesdale Parkway in Loveland. Cost: \$50/person.
- May 1 Hands On QuickBooks, from 9 a.m. to 1 p.m., Front Range Community College - BP112, 4616 S. Shields St. in Fort Collins. Cost: \$119 (includes materials). Registration Deadline: April 27. Contact: Laurie Rue at 970-204-8686 or laurie.rue@frontrange.edu.
- May 1 Estes Park Duck Race, starting at noon, Begins at Nicky's Resort on Fall River, Ends in Riverside Plaza in the heart of downtown Estes Park in Estes Park. Cost: No admission. Contact: Suzy Blackhurst at 970-577-9900 or sblackhurst @estes.org.

- May 2 Haydn's The Creation, from 7 to 9 p.m., Lincoln Center Performance Hall, 417 W. Magnolia in Fort Collins. Cost: \$5-\$18. Contact: Marie Krizanovic at 970-416-9348 or krizanovics@aol.com.
- May 3 Garrison Keillor, from 7 to 9 p.m., Union Colony Civic Center, 701 10th Ave. in Greeley. Cost: \$47, \$37, \$33 Center Circle \$75. Contact: Andy Segal at 970-350-9455 or andrew.segal@greeleygov.com.
- May 3 24 Microsoft Excel Online (Part 2), Front Range Community College, 4616 S. Shields St. in Fort Collins. Cost: \$75. Registration Deadline: 04/26/2010. Contact: Laurie Rue at 970-204-8686 or laurie.rue@frontrange.edu.
- May 4 Courageous Leadership Series: How to be a Courageous Leader Part II, from 7:30 to 11:30 a.m., Hilton Fort Collins, 425 W. Prospect Road in Fort Collins. Cost: Starts at \$69. Registration Deadline: April 30. Contact: Meghan Coleman at 970-266-2671 or mcoleman@character fortcollins.org.
- May 4 NoCoNet presents From Laid Off to Living, from 8 to 10:30 a.m., Faith Evangelical Free Church, 3920 S. Shields in Fort Collins. Contact: NoCoNet at noconetinfo@yahoogroups.com.
- May 4 Front Range PC Users Group presents Social Networking Tools, from 7 to 9 p.m., Fort Collins Senior Center, 1200 Raintree Drive in Fort Collins. Contact: Mike Morris at 970-461-2002 or twriterext@gmail.com.
- May 5 Major Speaker featuring author Marshall Goldsmith, starting at 8 a.m., Hilton Fort Collins, 425 W. Prospect Road in Fort Collins. Cost: \$59/chamber member, \$79/non-member. Contact: Fort Collins Chamber at 970-482-3746 or www.FortCollinsChamber.com.
- May 6 A Taste of MINI- Grand Opening Pub Crawl, I-25 and Crossroads Blvd., in Loveland. Contact: Kerrie Luginbill at 9704827644 or kerrie@ mantoothcompany.com.





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Committee Members: (Front to Back) Katy DeJonge, Brooks Pardew, Carly Sandell, Jessica Davidson, Linda O'Dea, Connor Woodruff-Dube, Tania Adams, Kim Nigro Committee members missing from photo: Nancee Testa, Jill Hultin, Laura Dowling, Kyra Bonavida, Dr. Matthew Sorensen



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ITTEST EXECS IFITTEST EXECS IFITTEST EX

Fittest Execs Awards and Rewards

In the Fittest Execs Challenge there are both awards and rewards.

The Awards

At the Fittest Execs Power Lunch individuals and teams will be recognized for both improvement and fitness. Awards will be presented to these winners:

Overall Fittest Individual Most Improved Individual Most Improved Team **Overall Fittest Team** One-On-One Team Challenge Winners

Fitness 🔲	HRA – Health Risk Appraisal		Weight	
assessment 🗋	Blood pressure		Hip-to-v	waist ratio
includes	Finger stick blood draw for cholesterol and glucose level		Sit-up te Push-up	
	Body fat using bio impedance		Step tes	t
	Flexibility			
Fittest Exc	ecs Entry Fees			
Individua	participation fee			\$99
The value prov	ided by Banner Health, Daily Endorphi	n and N	ICBR	\$545
Team part	ticipation fee – 5 member t	eam		\$650
The value prov	ided by Banner Health, Daily Endorphi	n and N	ICBR	\$2,880

The Rewards

First, everyone will be more fit at the end of the challenge and have fun getting there.

Banner Health

- Everyone will receive two fitness assessments by Banner Health. The first assessment provides a benchmark from which to measure progress over the 90 days of the Banner Health Fittest Execs Challenge. The second assessment will show individual (and team) improvement. The two assessments are a \$185 value provided as part of participant entry fees.
- The experts at Banner Health will provide every participant with 3 months of weekly fitness tips. Weekly reminders and suggestions will help keep you on track to meet the challenge.

DailyEndorphin

- Something new and exciting has been added to this year's Fittest Execs Challenge. The use of DailyEndophin, an online tracking tool, will be provided to every challenge participant as part of the challenge entry fee.
- DailyEndorphin will provide all participants with a virtual event venue for the challenge and add an online tool for you to use in tracking your exercise activity time. Enter your profile and exercise goals, and the site does the rest.

Tickets to the Northern Colorado Business Report Fittest Execs Power Lunch - September 16

- The Fittest Exec Challenge Awards will be presented at the NCBR Power Lunch
- Every participant receives one ticket to the Power Lunch.
- Teams receive one ticket per participant.

Team Recognition

- Company team recognition and promotion at the Power Lunch will be included for all teams participating in the Fittest Execs Challenge.
- Companies will be included in stage presentations, have signage on tables and have logos included in the event program.

Questions? Email De Dahlgren, Marketing Director for NCBR, at ddahlgren@NCBR.com or call 970-221-5400, ext. 202.

Awards Power Lunch

The Banner Health Fittest Executive Individual Challenge winners and team winners will be announced and honored during the Fittest Execs Power Lunch at Bixpo, September 16, 2010.

Getting Started is Easy!

🔲 Step 1:	Individuals: To register for Fittest Execs go to www.ncbr.com, click on Events. Click on Fittest Execs and click on I'm Taking the Challenge.
	Teams: Email De Dahlgren, Marketing Director for NCBR, at ddahlgren@NCBR.com or call 970-221-5400, ext. 202.
Step 2:	Once registered, you will receive a confirming telephone call or email.
Step 3:	Then, all you need to do is schedule a visit to a Banner Health affiliate for your fitness evaluation. Make your appointment as soon as possible to take full advantage of the free fitness tools and tips Banner Health's staff will provide to help you be as ready as possible for your evaluation.









TIME OUT





E-mail your event photos to Editor Kate Hawthorne, khawthorne@ncbr.com. Include complete identification of individuals.

LUCKY STRIKES – 1. Realtec's Aki Palmer and Annah Moore joined Ron Rockvam of Colorado Financial Centers, left, and Mike Sanders of Bank of Choice at Chippers Lanes in Fort Collins for the Realtec 2010 Real Estate Forecast event on March 25. 2. Eric Berglund of Upstate Colorado and Sarah McQuiddy of the Greeley Chamber of Commerce helped judge the Monfort College of Business Entrepreneurial Challenge at the University of Northern Colorado on March 25. 3. Kenton Dawkins, general motoring manager at MINI of Loveland, shows off the wares to Dee Valdez, owner of Gluten Free Dee, and Harrison Hand, right, owner of Harrison Hand Entertainment, at the soft opening of the new dealership on April 5. 4. Ty Notestine, left, with Thomas & Tyler LLC; Sally Warde, co-owner of Northern Colorado Paper; and John Smith, president of the NCMC Foundation, enjoy the live music at the Greeley Chamber of Commerce Business After Hours event on March 25 at Whiskey River.

> photos by Business Report staff, Greeley Chamber of Commerce





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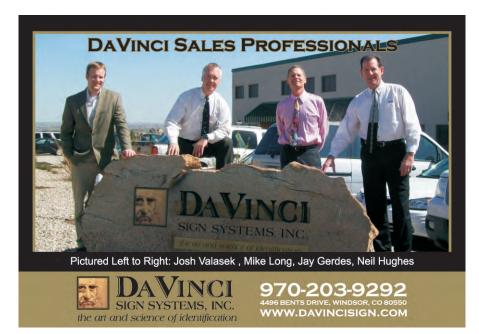


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ON THE JOB

FINANCE

Adams Bank & Trust hired **Nathan Ewert** as regional president of Northern Colorado, including branches in Fort Collins, Firestone and Berthoud. Adams Bank & Trust is a \$500 million commercial bank with five branches in Colorado and 10 branches in Nebraska.

INSURANCE

Rick Jenkins, executive vice president of Flood & Peterson Insurance in Greeley, received the Distinguished Service Award from the Colorado Motor Carriers Association for his 20 years of dedicated service to the transportation industry. Jenkins received the award from CMCA's Safety Management Council, which includes safety professionals, risk managers, Colorado State Patrol officers and others in the motor-carrier industry.

HEALTH CARE

Marianne Pearson, an oncology social worker in the McKee Medical Center's Cancer Center, attained the status of Licensed Clinical Social Worker through the state of Colorado. The designation provides advanced-practice independence and autonomy.

PEARSON

LeAnn Massey is the new executive director of planned giving for Respite Care in Fort Collins. This position is being funded through a one-time donor bequest with the goal of providing a secure financial future for Respite Care. Massey replaces **Sherry Pelton** who held the role for 26 years. **Allison Hines** joined the Respite team as development director. Hines was most recently involved with the Colorado Chapter of the National MS Society. Respite Care provides care for children with development disabilities and special needs.

REAL ESTATE

Re/Max Action Brokers Mike Pesce, Janey Wise-Gronewoller, Leslie Henckel, Nancy Wiehagen and Rick Lesquier have earned the nationally recognized Short Sales and

Foreclosure Resource certification. Broker Associate **Don Wride** earned the Certified Distressed Property Expert designation.

Kathy Boeding, broker associate/partner with The Group Inc. Real Estate in Loveland's West 29th Street office, earned the Quality Service Certified Platinum level of service achievement. The award is in recognition of earning 100 per-

BOEDING

TOUCHBERRY

tion in 2009, as measured by Leading Research Corp. **Erik Hardy** has joined as a broker associate/partner at the Mulberry Street office.

MARKETING/MEDIA

cent client service satisfac-

Natalie Touchberry recently joined Mack Web Solutions in Fort Collins as a web innovator. Touchberry will focus on both the daily tasks of website production as well as the development of innovative processes for design, search engine opti-

mization and e-mail marketing. Touchberry has a BFA in Graphic Design from Colorado State University and was most recently a freelance web professional. **Brittany Hageman** has joined marketing firm The Mantooth Company in Fort Collins as account manager/event director. Hageman will handle various marketing and event accounts.

Colleen Greshock has been made a partner of Fort Collins-based Lightsource Creative Communications Inc. Greshock joined Lightsource in 2005 and has served as a project manager. Greshock will continue to oversee project management and client relations for the company, her leadership responsibilities will expand to include business strategy and development.

ENGINEERING

Brian G. Robertson II, PE, LEED AP, a senior associate with Beaudin Ganze Consulting Engineers Inc. in Fort Collins, is now a Certified Energy Manager. The CEM certification is accepted and used as a measure of professional accomplishment within the energy management field, and recognized by the U.S. Department of Energy, the Office of Federal Energy Management Programs and the U.S. Agency for International Development.

MISCELLANEOUS

The Women's Resource Center will present the Fourth annual Pink Rocks! Awards at a luncheon on May 14 from noon until 1:30 p.m. at the Fort Collins Marriott. The 2010 awardees are: **Annie Brunsell**, PVH Foundation – Outstanding Survivor Advocate; **Jill Fricker**, Komen for the Cure – Outstanding Public Awareness; **Amanda Wood**, PVH Breast Diagnostic Center – Outstanding Women's Health Advocate, **Betty Moseley**, Church Women United, AAUW, Foundation on Aging – Outstanding Community Service. Visit www.womens-resource.org or call 970-484-1902 for tickets.

Danish furniture manufacturer Skovby named **Anthony Christopher**, showroom merchandiser at Forma Furniture in Fort Collins, the No. 5 Sales Person nationwide during a sales competition. Christopher has been trained by several top interior designers nationwide with an emphasis on contemporary design, and has over 10 years' experience with both Scandinavian and contemporary design furniture.

The Fort Collins Area Chamber of Commerce welcomed **Joe Anderson** as its new membership account executive. Anderson will educate businesses of Chamber programs, broaden resources and help businesses become a part of the Chamber.

Aaron Schneekloth of the Colorado Eagles is the recipient of the 2009-10 Central Hockey League's Most Outstanding Defenseman award. The honor is 'presented annually to the Central Hockey League defenseman who has demonstrated the greatest allround ability in the position' and is determined through balloting of CHL head coaches, communications departments and selected media members in each market. This is the second straight season that Schneekloth has earned the award.

Marie Zimenoff, career management and job search strategist at A Strategic Advantage in Fort Collins, attended the 2010 Career Thought Leaders Conference & Symposium at the Hyatt Regency Hotel in Baltimore to learn cutting-edge career strategies, trends and solutions to help clients take control of their careers.

If you have an item to share about a promotion, job change or career news of note, email it to Noah Guillaume at nguillaume@ncbr.com, or mail it to On The Job at NCBR, 141 S. College Ave., Fort Collins, C0 80524.



BBB Torch Award winners light up business

Six regional companies were honored April 15 at the Embassy Suites Loveland by their peers and the Better Business Bureau serving Northern Colorado and



Wyoming. In industries from accounting to waste hauling, agriculture to manufacturing, energy management to homebuilding, the winners of the 2010 Torch Award for Business Ethics represent a dedication to doing the right thing for their customers, their employees and their community.

Nominations were researched and prepared by business students at the University of Wyoming, University of Northern Colorado and Colorado State University.



Spanjer Homes of Fort Collins won the BBB Torch Award for Business Ethics April 15 at the Better Business Bureau's Torch Award Event at the Embassy Suites in Loveland. Shown accepting the award are owners Barb and Steve Spanjer.

11 employees or less Doing right thing at Spanjer Homes

For more than 30 years, Spanjer Homes has been building quality homes in Northern Colorado.

Steve Spanjer founded Spanjer Construction Corp. in Fort Collins in 1978. The company started slowly, doing remodels, carpentry work and the occasional spec home, over time building a reputation for its distinctive interior trim work and furniture-quality woodworking detail.

In 2003, the company changed its name to Spanjer Homes and continues to be known for its one-of-a-kind custom homes.

But the reason for the company's success goes beyond quality workmanship. Steve Spanjer says it's a foundation of good ethics.

"What's kept us going through 30 years is treating people like we'd want to be treated," he said. "Building homes and

friendships is what it says on our business cards. It's all about the relationships we have and the values we project."

Spanjer cites an incident that took place during the devastating flood that struck Fort Collins in 1997 as an example of those relationships and values.

An out-of-town couple worried about their townhome built by Spanjer asked if Steve would check on the unoccupied structure. He and his wife, Barb, checked on the home several times during the storm and on one visit noticed a wall of water forming against a basement window.

The Spanjers spent the next 90 minutes bailing water out of window wells until the storm subsided and the flood danger had passed.

Spanjer Homes has a strong environmental ethic and was one of the first local builders to separate its wastes for recycling and reuse. For years, the company has been including green-friendly building practices in its construction, and Steve Spanjer earned the designation of Certified Green Professional from the National Association of Home Builders in 2009.

"We incorporate those practices into everything we do," he said.

Steve Spanjer said the company's focus on relationships includes maintaining a family-style atmosphere among the firms' six employees. When hiring, the company looks first to values over experience because people can be trained for job skills but can't be taught values.

"The overall balance of a person's life is real important here," he said. — Steve Porter

12 to 49 employees Dairy Specialists holds ethical values

In 1970, Bud Sorenson founded what is today known as Dairy Specialists, the biggest supplier of equipment and servic-

es to Northern Colorado's dairy industry. Originally called Sorenson Surge, the company merged with Progressive Dairy Systems in 1991 to become Dairy Specialists Inc. Eventually, Bud's son, Randy, and his wife, Linda, became owners of the company.

Bob Brown, Dairy Specialists' chief operating officer, said both Bud and Randy are considered pioneers in their field, with Bud installing the first automated milking system in Colorado in 1977 and Randy developing the so-called "subway" milking parlor in 1994, which has become the industry standard.



Dairy Specialists LLC of Evans won a BBB Torch Award for Business Ethics April 15 at the Better Business Bureau's annual Torch Award event at the Embassy Suites in Loveland. Accepting the award, from left to right: Co-owners Bob Brown, Linda Sorensen and Randy Sorensen.

The company also installed the first 80-stall basement-style rotary parlor as well as the largest single milking parlor in the world near Eaton in 2007. Brown said Randy Sorenson does most of the engineering design for the company.

"He's considered one of the finest dairy designers in the country," he said.

The company has 53 employees and serves about 120 dairy operations in Colorado, southeastern Wyoming and western Nebraska. Brown said Dairy Specialists has three main areas of operation: design and construction of milking parlors; service on that equipment; and the sale of chemicals and supplies to dairy operators.

Over the last four decades, Dairy Specialists has developed a culture that guides its employees in their everyday duties. It's based on the phrase: "Doing the right thing when no one is looking."

Brown said a strong commitment to ethics has helped sustain the company and make it grow and flourish. "I think a lot of what helped us succeed and the fact that we were selected for the (Better Business Bureau) award is we have a culture of ethical business practices that extends from one end of the company to the other," he said. "A lot of businesses are run from the profit side up, but we do it by doing things ethically and the profit comes naturally."

Brown said high ethical standards are the cornerstone of Dairy Specialists' daily operations. "It's the foundation of our customer service plan, our human relations plan – it's really what defines our company."

— Steve Porter



EnergyLogic Inc. of Berthoud received a BBB Torch Award for Business Ethics 2010 at the annual Better Business Bureau's Torch Award event April 15 at the Embassy Suites in Loveland. Accepting the award, from left to right, are Robby Schwarz, Wynne Maggi and Steve Byers, owners.

12 to 49 employees EnergyLogic launched from integrity

Berthoud-based EnergyLogic is on a steep growth trajectory — smack-dab in the middle of the energy efficiency market — but its commitment to the core values of sustainability and integrity were the platform from which it launched.

"When we founded EnergyLogic, it was a merger of our company and our business partner's company," said EnergyLogic Principle Steve Byers, referring to the 2006 combination of EnergySmiths and BuiltWright Inc. During the process of discussing the merger, Byers said the No. 1 topic was whether there was a unity of opinion on guiding principles and values.

"We were very aligned in our principles," Byers said. "Both companies started from this place of our employees being central to the work we do."

At the time, there were fewer than 10 employees, but EnergyLogic has since grown to more than 80 employees — 30 of which are based out of the company's Berthoud headquarters. Despite the consulting firm's rapid growth, Byers said it maintains the focus on employees. The nature of the work, Byers explained, demands much of its workers.

"If you want to have people doing quality assurance for you, they have to be people you can trust," he said.

EnergyLogic employees are often a buffer between contractors and subcontractors to make sure that work is being done up to standards. That sometimes means being the bearer of bad news. Byers said the company looks for technically competent, honest and tactful employees because their work is the lifeblood of EnergyLogic.

"In our business, if we lose our See BBB, 24A

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REAL ESTATE & DEVELOPMENT Two years later, Sperry Van Ness still growing

Larger network pays off well for former Group CRE brokers

By Kristen Tatti

ktatti@ncbr.com

Despite facing what is arguably the worst commercial real estate market in memory, the local Sperry Van Ness office increased its activity and took over as the largest commercial real estate brokerage in Northern Colorado.

The SVN office in Northern Colorado had its roots in the commercial division of The Group Inc. Real Estate. Starting in 2006, Group Commercial Manager Steve Kawulok started to explore options to spin the division out.

"We saw that our clients were demanding a higher level of services,' he said.

The Group had a solid local network; however, with more money coming into the region from across the country, Kawulok felt the commercial brokers needed to affiliate with a national firm. After investigating a number of firms,

See SPERRY, 35A



Krista Watzel, Northern Colorado Business Report

save the environment

WIDE OPEN SPACES – Sperry Van Ness Managing Director Steve Kawulok and Senior Adviser Dan Leuschen have some innovative ideas for new uses for the vacant Iron Mountain Autoplex in Windsor.



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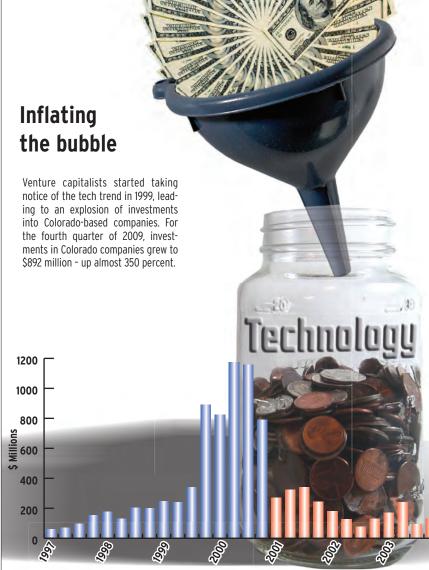
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SOURCE: PRICEWATERHOUSECOOPERS MONEYTREE

Illustration by Bernie Simon, Northern Colorado Business Report

our world had become a digital one.

In 1999 and much of 2000, the standard Business Report photo illustration featured "business owner sitting in front of computer." Anyone with a desktop PC and halfway-decent Internet connection was suddenly an entrepreneur. Dotcoms dotted the Northern Colorado business landscape, springing from just about every industry. From ag to hospitability, real estate to collectables, if there was a service to sell, it was going online. All a company needed was an "eprefix or .com suffix and suddenly

there were investors ready to pump in capital.

Capital explosion

Venture capital investment in technology startups exploded in late 1999. According to the MoneyTree Report, compiled by PricewaterhouseCoopers and the National Venture Capital Association, venture capital funding reached \$22.3 billion nationally and \$892 million in Colorado for the fourth quarter of 1999 alone. By comparison, venture funding for all of 2009 was \$17.68 billion nationally and \$529 million in the state.

Techs also led the stock market in 1999. An analysis published in the Business Report at the time showed that Longmont's Applied Films Corp., which saw a 430-percent increase in its market stock price from the end of 1998 to the end of 1999, topped the list of local stock performance. Avert Inc. in Fort Collins came in second, with a 170-percent increase in stock price, and Advanced Energy Industries Inc. saw the third-



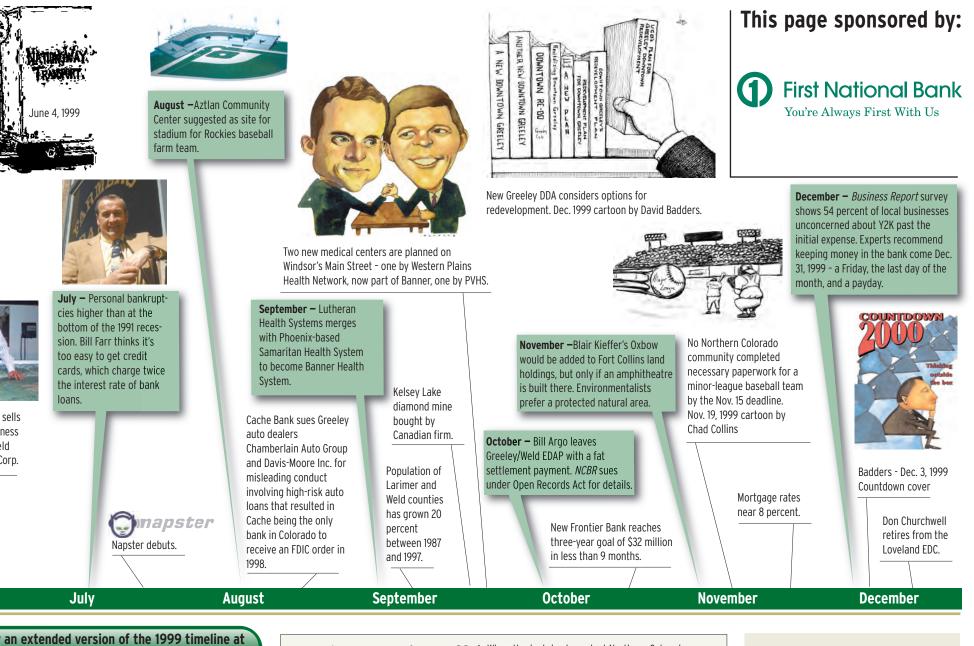
publication s ning in May 1 publishers Je Chris Wood e their two chil Alex and Cart Tommy and K - for a series years later, th traded in the ice cream co and cell phor



highest increase, with stock prices climbing 97 percent.

With existing techs doing well and capital flowing, it followed that more and more firms sought funding or exit through initial public offerings. In 1999, 477 firms launched an IPO; 10 years later only 50 new IPOs came to market.

It wasn't all boom in 1999, though. Some cracks had already appeared for a Pacific Rim financial slump that was in



Dot-coms sign off | When the tech bust reached Northern Colorado, many local online companies turned into dot-compost:

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many ways a harbinger of the impacts of globalization.

Advanced Energy announced in September 1998 that it would lay off 128 workers at its Fort Collins headquarters. Weeks later, Hewlett-Packard Co. announced it would eliminate jobs at its Loveland site and shelve construction of a semiconductor plant in Fort Collins. Electronic Fab Technology Corp., a contract manufacturer for high-tech companies, cut half of its 240-person work force in Greeley.



CollectibleTown.com – This one-stop online shop, where collectors could buy figurines, ornaments, Teddy bears, dolls and more, lasted just 12 months in cyberspace before closing its doors and vacating a 10,000-square-foot space in the ABB Building in Fort Collins.

- VantagePoint Network At its height, VantagePoint Network employed 70 people. The venture was owned by Illinois-based agricultural giant Deere & Co., which ultimately decided that the business model - online record keeping, weather forecasts and cropmanagement tools for farmers - wasn't sustainable. VantagePoint closed in March 2002.
- CyberCrop.com Another site aimed at the agribusiness sector, this Fort Collins-based company provided online business services for farmers, tracking commodities futures, the weather and other information, and also operated as an online cash grain exchange for growers and buyers, and a trucking services locator. Closed in 2001.
- Cityworx Inc. and Projectworx Inc. Projectworx was a marketing, Web development and Web hosting company, while Cityworx, created websites that promoted shopping, dining and events for Northern Colorado cities. The sister companies shut down Dec. 1, 2001

SOURCE: BUSINESS REPORT ARCHIVES

Bubble burst But it wasn't until the dot-com bust in early 2000 that Northern Colorado, along with the rest of the world, felt the true effects of the bubble. The techheavy Nasdaq composite tracks its value "milestones," recording only four from 1971 through 1990. During the boom, the exchange reached milestones on a kly basis. The last milestone recorded was 5,000 on March 9, 2000, when the Nasdaq topped out at 5,048, double its value from a year before. There have been no milestones posted since, and today, the composite is trading under 2,500.

After businesses paid for all the Y2Kcompliant machines and software, demand dried up. Dot-com firms started dropping like flies with little or no assets to show for the millions - some on paper only in the form of vastly inflated stocks — that had been invested.

Hardware developers and manufacturers that supplied the Web 1.0 firms with their servers, computers and networks saw their buying power vanish seemingly overnight.

In 2001, high-tech layoffs in Northern Colorado topped 1,500, and thousands more would follow in the coming years. The industry saw manufacturing going overseas, innovation acquired rather than developed in-house, and things as simple as reporting local employment numbers thrown to the wayside. HP's last divulged local employment level was 4,600 — in 2002. Now, with employment at a fraction of that, it is company policy to remain mum.

The bust brought an end to many things, but with the new millennium peaking around the corner and the vast new environment of the World Wide Web at our fingertips, we were ready to party like it was 1999 - because it was.



What's up next

May 7	2000	Ag Challenges
May 21	2001	Transportation
June 4	2002	Security
June 18	2003	Health Care Competition
July 2	2004	Brewing
July 16	2005	Icons/10 Years
July 30	2006	Education/Tech Transfer
Aug. 13	2007	New Energy Economy
Aug. 27	2008	Meltdown
Sept. 10	2009	New Frontier
Sept. 24	2010	Recovery
0ct. 8		Where we go from here

Previously published anniversary stories: NoCo on the Net 1995-96 Labor and Employment 1997 Commercial Growth 1998

Read these stories and view the timeline at www.NCBR.com.

If you have any suggestions for other topics, or if your company or organization is celebrating an anniversary this year, let us know at www.ncbr.com, or e-mail editor Kate Hawthorne at khawthorne@ncbr.com. We look forward to hearing from you!

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EDUCATION, from 11A

Why do we care? Northern

Colorado, like the rest of our nation, is struggling to grow jobs and put people back to work. If our businesses aren't growing, or even worse, declining or disappearing, the jobs will continue to decrease and our unemployment will continue to rise. With fewer jobs and more people unemployed, less money will be spent, and the ripple effect continues to spiral downward, with many citizens being unable to be self-sufficient.

This is not new to most of us. However, the connection between job growth and education seems to be getting lost. Certainly our continued neglect and reduction of investment in education seems to imply we don't understand the return on investment we receive from robust education programs.

Our ability to provide a strong local workforce with the right skills contributes significantly to the bottom line of business and the employability and well-being of our citizens. A qualified local workforce allows employers to have a strong pool of candidates to draw from, limiting their need to bring in talent from other areas. The more we can match our local talent skills to the available jobs with livable wages, the more successful and self-sufficient our citizens can be. The lower our unemployment rate, the lower the need for supplemental services.

Right now, with the market down, we have employers looking for candidates and we have this huge pool of unemployed people, many who don't "quite" have the right skill set. We need to assure our education process, at all levels, is producing the relevant skills needed to prepare for the current and future jobs available in our region, many of which reach globally.

This is not an easy task, as our industries and technology are changing very rapidly. Furthermore, we need to assure we have a pipeline of workers educated and skilled in disciplines critical to recruiting desirable businesses to Northern Colorado. Many of the companies looking for locations are literally searching worldwide. A strong, qualified workforce is a huge asset to recruiting businesses.

URANIUM, from 5A

ronment in the last decade. "If Cotter is the example of what this business means for the uranium industry, we're in trouble," he said.

It's estimated that taxpayers have spent nearly \$1 billion in cleanups of Colorado uranium mines with several still under way.

Carrot-and-stick

Garrington said current state law on uranium cleanup has been weak and "letting polluters off the hook" for their responsibilities.

"Under (HB-1348), mills could not accept ore from new sources or expand unless they clean up," he said. "I look at it as a carrot-and-a-stick. If you want to do business in Colorado, great. But clean up what you already have first."

The bill has new requirements for licensing only applicants who are not in violation of any laws. It also requires detailed plans for transportation, stor-

Flexibility needed

Where does all this lead us? One immediate opportunity is to address today's pool of talent and help them retool quickly to developing areas of opportunity. This requires our post-secondary institutes to become much more flexible and responsive. Providing visibility to vital skills and educational opportunities are critical tools we can provide our current workforce.

We are fortunate to have community colleges and universities striving to meet today's challenges. But, with continued reduction in funding, there are far fewer resources to connect with business, develop new programs, and recruit candidates for courses. On the workforce side, the growing tuition rate and limited flexible delivery options for those already working can be significant barriers. Business, education and workforce resources need to work closely for creative solutions.

Reaching the current workforce will not suffice. A child's mental ability begins to develop before he or she is born, so our interest in developing human capital starts at the beginning. Research shows a \$1 investment in early childhood yields a return of \$17 to society. If we expect a child to develop into a productive, well-adjusted contributing adult, we need to provide the appropriate support, and we are sorely lacking in adequate attention to this area.

There is a direct correlation between reduction of access and ineffectiveness of education and the need to provide continued financial and social support in many different ways for those that do not reach a reasonable level of self-sufficiency.

According to the Colorado Department of Corrections, the cost of incarceration for each individual per year is \$20,000. The average amount Colorado is spending on each K-12 student this year is \$7,225.

We are reaping what we sow. We have the right seeds; we just aren't nurturing them effectively. We must find the way to significantly increase our investment in early childhood and education. Our economy and future success really does depend on it!

Kathy Gilliland owns DK Innovative Solutions, a consulting company focused on strategic partnerships for workforce development. She can be reached at 970-493-7783.

age, handling, processing and disposing of radioactive material. The bill further requires annual reports from processors that have caused a release that exceeds groundwater standards, and annual reports on their financial condition to make sure they have enough money to clean up their sites.

Bacon said that's critical as the state prepares for more uranium mining and processing. "Should the groundwater become contaminated, it would force them to pay for the cleanup so it doesn't become an (EPA) Superfund site," he said.

As recently as earlier this month, a defunct uranium mine in Jefferson County owned by Cotter Corp. was found to be contaminating a stream that empties into Ralston Reservoir, which supplies drinking water to Denver and Arvada.

Bacon acknowledged the bill isn't a magic bullet for protecting the state's groundwater. "There are very few guarantees in this life, but it's an attempt to make things safer and not continue the pollution of the groundwater," he said.

Relationships best part of NCBR, beats

Champagne corks were the oddities that first captured my interest when I came to the *Northern Colorado Business Report* as a staff writer in June 1999.

They seemed to be everywhere. And everyone — from co-publishers Chris Wood and Jeff Nuttall to business manager Lori Buderus, and all the sales reps, writers and graphic artists — had them on their desks amid the paper clips and sticky notes.

Must have been some kind of party, I thought. Especially with the evidence lasting ... what, three years?

The corks had popped in 1996 when *NCBR* finally outlasted two rival publications to become the region's only newspaper dedicated to covering business and the economy in Northern Colorado.

I had no part in the newspaper wars. But I was a beneficiary of the *Business Report's* win, and *NCBR* became one of the most important parts of my long, itinerate journalism career. Nowhere had I served longer, and nowhere had I made better friends.

I first became the editor of the Business Report within a few months of my arrival. I drew on my experience as business editor of the Burlington Free Press, the statewide newspaper for Vermont. My beat there was Ben and Jerry's ice cream, Vermont Teddy Bear, Cabot cheese and Burton Snowboards. I made friends there, too, including ice cream kings Jerry Greenfield and Ben Cohen, and snowboard impresario Jake Burton.

I also brought my experience as the editor of one of the two competing weekly newspapers in Jackson Hole, Wyo. But my hometown, Fort Collins, and the region around it, became much more fertile ground for closer and longer-lasting relationships with people in the business community. Those associations are what I treasure most from my career at *NCBR*.

Relationship-based profession

No other profession is more relationship-based than journalism. Building trust and developing reliable sources for information has always been the key to *NCBR*'s success.

But some of the relationships I cultivated there grew into friendships so close that I had to cross some names off my reporter's source list. We had become too cozy for journalistic comfort.

Editors of small publications are also beat reporters. My beats were health care and, somewhat ironically, real estate. As my successor in the editor's job, Kate Hawthorne, once said, "You know, you might be the only real estate writer in the state who owns no property."

On that beat, I became acquainted with Fort Collins developer Bill Neal. His philosophy of smart ways to develop the region's shrinking amount of open space was visionary. His death in a 2004 plane crash close to home was a



THEN...AND NOW Tom Hacker

loss that the region still mourns. I could not have asked for a better friend.

Another friend is Martin Lind, a sixth-generation beet farmer whose creativity transformed a moonscape of gravel pits in southern Windsor into Water Valley, one of the West's most beautiful, and successful, real estate developments. Authenticity and integrity are his hallmarks.

Spiro Palmer, and his sons Aki and Jim, Stu MacMillan, Dan Eckles, Michael Ehler, Byron Collins, Dan Stroh, Jim Mokler, Bob Tointon, brothers Chad and Troy McWhinney, and so many others helped dismantle my longstanding belief that all real estate developers and brokers had to be back-stabbing, buck-chasing rogues.

When I first arrived at *NCBR*, competition in the region's health-care industry was just beginning, as indigenous Poudre Valley Health System and Phoenix-based Banner Health jostled to carve up the Northern Colorado market. I had close associations on both sides of that battle line, with PVHS chief executive Rulon Stacey, as well as with former North Colorado Medical Center CEO Jon Sewell and his two successors, Gene O'Hara and Rick Sutton.

In 1999, David Badders depicted Stacey and Banner regional CEO Scott Bosch arm-wrestling. What's changed in 10 years? Only one of the names. Stacey remains, while Bosch is long gone, but the wrestling continues.

In 2003, I left the *Business Report* to test the waters in public relations, as lots of journalists do. I enjoyed the people I worked with, but not the work. When I was invited to return to *NCBR* I was re-energized. Something about the place draws people back. True for me, and for a number of other repeat employees.

The most important of all the relationships developed during my doubleheader *NCBR* career were those with members of the staff. I thank you, Chris and Carol Wood, and thank you, Jeff and Kathy Nuttall, for opening a door for me, twice.

When champagne corks pop again – how about for a 20th anniversary? – I'd like to be on hand.

Tom Hacker edited the Northern Colorado Business Report *from 1999 to* 2003, and then again from 2006 to 2009. *He is now a reporter for the Loveland Reporter Herald.*









BBB, from 17A

integrity, we have nothing," he said.

In order to retain good people in such a demanding environment, EnergyLogic has had a long history of offering a toptier benefits package. Even more important to retention than benefits, according to Byers, is the company's continued and deep commitment to sustainability. When EnergyLogic is hiring, alignment with the core principles is top of mind. Byers explained that the company is building a team that is there for more than just a paycheck, especially since rapid growth means asking for more and more out of people.

"We all share the pain," Byers said. "When you're just a clock-puncher, you're not interested in sharing the pain." — Kristen Tatti



McGee, Hearne and Paiz LLP of Chevenne won a BBB Torch Award for Business Ethics 2010 at the Better Business Bureau's annual Torch Award event at the Embassy Suites in Loveland. Accepting the award at the Embassy Suites in Loveland on April 15 are, from left to right: Robert Dayhill, partner; Robin Sims, general services manger; Jim Hearne, partner in charge; and Debbi Dorminey, small business associate.

50 to 100 employees CPAs live by Cowboy Ethics

You'd expect your accountant to be counted among businesses with ethical practices. But McGee, Hearne and Paiz LLC, based in Cheyenne, brings dedication to doing what's right into all aspects of the 69-person firm, from little things like office recycling to larger issues of securing sensitive information or parting ways with former owners who were more concerned with growth than serving clients.

To keep the firm focused on being honest and fair, McGee, Hearne's 11 partners have adopted the Code of the West made famous by James P. Owen in his "Cowboy Ethics." The book is given to every employee to explain how to make ethical decisions on a daily basis, and the film is shown every year at the company's internal ethics training to reinforce the Ten Principles to Live By.

No. 10, Know where to draw the line, is especially important when handling requests from clients to bend the rules for their personal gain.

"If a client wants to be unethical, we will either change his mind or say goodbye," Partner Jim Hearne said.

Although this has cost the firm than one client over its 65-year history, McGee, Hearne continues to thrive, serving businesses, nonprofits, government and individual clients in Wyoming, northeastern Colorado and western Nebraska. The staff also gives generously of its time and professional talents to the Cheyenne community, as well as financial donations through organizations such as the United Way.

McGee, Hearne puts the welfare of its employees at the center of its operations. In addition to a wide range of standard benefits, the firm offers an open-ended bereavement policy, a time-off bank to allow staffers to donate to others dealing with family issues, and one paid day at Cheyenne Frontier Days each year.

Maybe that's why employees of McGee, Hearne and Paiz are happy to embrace Cowboy Ethics Principle No. 7: Ride for the brand.

— Kate Hawthorne



Gallegos Sanitation Inc. of Fort Collins won a BBB Torch Award for Business Ethics 2010 at the Better Business Bureau's annual Torch Award April 15 at the Embassy Suites in Loveland. Accepting the award, from left to right, are Arthur Gallegos, owner and vice president; Gerald Gallegos, owner and president; and Rudolph Gallegos, owner and treasurer.

More than 100 employees Gallegos family dedicated to service

When it comes to the enormous job of removing waste in Northern Colorado, Gallegos Sanitation Inc. looks to the little things to make it the best service provider for customers and, perhaps, the biggest customer of all — the environment.

Operating in Northern Colorado for over 50 years, the Gallegos family's 70 teal and white trucks have become icons of service, even though sometimes it might not look like they've even come by. GSI requires its collectors to put the trash and recycling bins back exactly where customers placed them. Those heavy-duty bins were chosen for their lids, to keep trash from blowing out in a strong wind, and their heft, which keeps them planted firmly on the ground instead of being whisked into the next county with the slightest gust.

Change can be hard and expensive for any company, let alone a half-centuryold company with 130 employees. But with more focus on the environment these days, waste removal is one industry seeing a lot of change.

A big change for GSI is shifting from waste collection to waste diversion. The city of Fort Collins already requires trash haulers provide recycling services to customers, and GSI has offered a yard-waste collection program for several years. GSI has taken the recycling ordinance a step further by offering recycling containers as large as 96 gallons. The bigger containers represent an expense to GSI, but brothers and company officers Gerald, Arthur and Rudolph would rather see their community recycle more than they send to the landfill.

And it's not just about the bottom line. After the first 60 days of its contract to provide service at The Ranch in Loveland, GSI let Larimer County know that not all of the scheduled pickups were necessary. Changes were made that saved the county thousands of dollars in fewer trips.

GSI's customer service is GSI's most important strength. Account specialists go through three months of training before taking residential calls. Once mastered, they can then handle calls from commercial customers. Training is an ongoing practice at GSI to keep up with the latest policies and procedures.

For its services, environmental and customer service alike, GSI is a 2010 Better Business Bureau Torch Award winner.

- Noah Guillaume



OtterBox of Fort Collins won a BBB Torch Award for Business Ethics 2010 at the Better Business Bureau's April 15 Torch Award event at the Embassy Suites in Loveland. Accepting the award is Curt Richardson, founder and CEO.

More than 100 employees

The Golden Rule is The Otter Way At Fort Collins' OtterBox, the Golden Rule is more than a practice in politeness — it's the Otter Way.

"The main value we've tried to instill is to treat others as you would want to be treated," said CEO Curt Richardson. "If there is one sure way to not have a job at Otter, it's to treat people poorly."

OtterBox was founded in 1996 with a focus on waterproof cases for electronic devices. The company has evolved to focus on protective cases for handheld communications gadgets from iPads to BlackBerrys. Along with that evolution, Otter has grown from 25 employees in 2007 to more than 150 today.

Richardson credits the company's success to its longtime commitment to the "do unto others..." mantra. When it comes to customer service, it means "wowing" them every time and making each one a raving fan of OtterBox. Richardson recalls that sending one not fully satisfied customer one of every product the company makes.

"If you don't make them happy, then you spend so much time trying to backup," Richardson said.

To have happy customers, OtterBox focuses on having happy employees as well. Richardson said that the main goal for him as a company owner is to facilitate his employees to find their true station in life. The company offers to send employees to a two-day life/career planning session to pinpoint their aptitudes and weaknesses.

The company's culture — internally referred to as The Otter Way, the Otter Culture and even Ottertude - is also about treating the community well, according to Public Relations Manager Kristin Golliher. During April, the employees participated in a series of events to raise funds for the Larimer County Food Bank. The Otter Pop-olooza, a frozen treat-eating contest held on the company's rooftop patio, raised enough money to provide almost 800 meals.

OtterBox supports other local and national nonprofits, as well - Poudre Valley Health System Foundation, Partners Mentoring Youth, Realities for Children, the Colorado Eagles Foundation and the Avon Breast Cancer Crusade.

ahufa

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REAL ESTATE & DEVELOPMENT

Greeley revisits development fees and incentives

Review committee to take input from public on April 27

Bv Kav Rios

news@ncbr.com

GREELEY - Development fees and incentives are back on the radar screen for the city of Greeley. After turning down a proposal to increase development fees last October, Greeley City Council asked staff to create a community group to review the issues this past March.

"Council members discussed what they were looking for and came up with a complete group of nominees," said Bruce Biggi, economic development manager for the city. "We contacted the nominees to determine their availability and ended up with eight members for the Development Fee Incentive Review Committee."

Those chosen were "very interested and very willing to participate," Biggi said, and added that availability was critical. "We have a very aggressive timeline. Our first committee meeting was on March 24, and we meet once a week. In our first meeting, we did the educational review of development fees. For the second meeting on March 31, we had educational review of the city's development incentives. Then on April 7, each member was

given a homework task for a brainstorming discussion. There will also be a presentation on our city finances and the impact of modifications to fees.'

The committee members were drawn from different interests, according to Biggi, who is facilitating the work of the committee.

"We made sure we identified stakeholders from a variety of backgrounds," he said. "They are engineering professionals, economic development professionals; they come from banking, residential development, design, residential and commercial real estate, and we have one citizen at large."

Input from the general public will be solicited at a meeting on April 27, Biggi explained. "Then we'll wrap up recommendations from the committee and include insights from the citizen comment and come forward to Council with a presentation on May 19."

Long-standing issue

While the timeline is fast-paced, the discussion has been going on for several years. In 2003, Tischler and Associates, contracted by the city, examined the current methodology for setting development fees and established the existing fee schedule. In that report, it was recommended that those fees be examined on a regular basis.

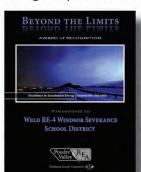
So, in 2007, Red Oak Consulting was brought in to examine the fees and determine if the methodology was still



Poudre Valley REA Awards \$53,000 To Windsor Severance Schools

Poudre Valley Rural Electric Association has given a renewable energy rebate to the Weld RE-4 Windsor Severance School District. The rebate of \$53,032.00 was allocated to the school district for the geothermal heating and cooling system installed at the Range View Elementary School currently nearing completion near Severance.

The school district was also presented with the PVREA 2010 Beyond the Limits award at the NCBR Green Summit. The award was created to recognize excellence in sustainable energy in areas beyond the city limits. Weld RE-4 was selected as the award winner, primarily, for the geothermal



heating and cooling system that was installed at Range View however the school integrates many other 'green" features as well. With energy from the earth, the geothermal system can, potentially, result in efficiencies up to 70% greater than traditional HVAC systems.

Pictured, from left to right: Brad Gaskill, CEO of Poudre Valley REA; Karen Trusler, Superintendent of Weld RE-4 schools; John Vazquez, Vice President RE-4 school board; Dan Seegmiller, Range View Elementary Principal and Jack Schneider, President PVREA board of directors.



www.pvrea.com

Committee members

Greeley's Development Fee Incentive Review Committee includes:

Tom Marnik, vice president, Lamp Rynerson & Associates

Larry Burkhardt, president and CEO,

Upstate Colorado Economic Development ■ Travis Gillmore, president, Phelps Tointon

- Inc.
- Will Hume, investment manager, First National Bank
- Robb Casseday, architect, Casseday
- Creative Designs LLC

■ Jim Neufeld, Sperry Van Ness/The Group Commercial Inc.

- **Randy Moser**, Sears Real Estate
- Will Jones, member at large

appropriate and consistent. That study recommended phasing in a fee increase, Biggi said.

A proposal to increase the development fees that fund transportation, drainage and trails projects went before city council in 2007 and, then again, last October. The plan was to have fees phased in over five years but council members were uncomfortable with any increases at this time, given the current economy.

'Timing was certainly one of council's biggest concerns," said Tim Nash, the city's director of finance. "With the state of the construction industry as it was, council members didn't want to adjust fees upward and further affect that industry."

Development fees have not been increased since 2004, Nash said. "We had a committee look the recommendation over in 2007 and we identified concerns. The members of that committee understood the methodology but didn't wholeheartedly support the fees."

In March, city council decided it was time for a new look with new perspectives, and issued a new directive to staff.

'They said, 'Let's engage the community in the development fee discussion and let's do it in conjunction with our current business development incentives," Biggi explained.

He said the review committee will draw from their own personal experiences and speak from knowledge that comes from their respective industries. "We also hope they have a certain degree of knowledge about municipal governance and what it takes to build truly quality communities," he added. "We think we have individuals familiar enough with the topic that we can help take them to a deeper understanding because there is a very complex body of municipal tools at work."

But it won't drag on forever, he said. "The urgency is because current economic conditions require serious considerations. So the philosophy is that



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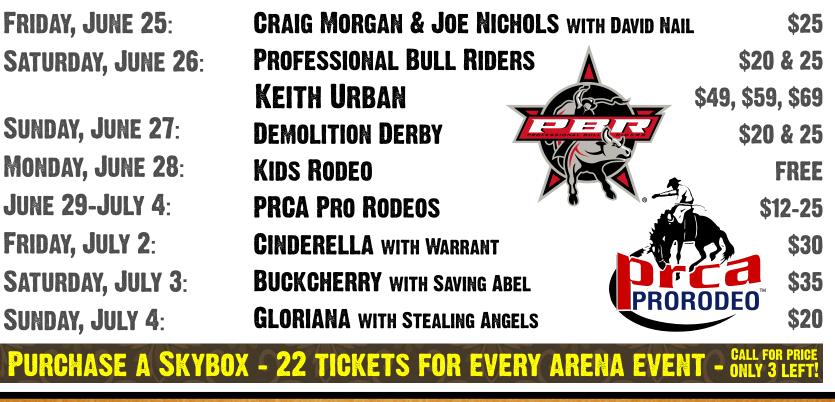
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2	2	COTTONWOOD TRAVEL CO. 1923 59th Ave., Suite 165 Greeley, CO 80634-7976 970-353-7500/970-353-0018	8 13	50% 50%	Corporate meeting planning, worldwide travel, business, vacation, cruise specialists, group tours, Internet-airline tickets, hotel, car, destination weddings and honeymoon registry.	info@cottonwoodtravel.com www.cottonwoodtravel.com	Kay Kosmicki, President 1982
3	5	FROSCH INTERNATIONAL TRAVEL 3538 JFK Parkway, Suite 2 Fort Collins, C0 80525 970-223-0442/970-206-9697	5 8	50% 50%	Full-service travel agency.	fortcollins@frosch.com www.froschtravel.com	Marge M. Yoder, Owner 1991
4	4	AGGIE TRAVEL POINTS INTERNATIONAL 311 S. College Ave. Fort Collins, C0 80524 970-482-1235/970-484-6997	5 7	70% 30%	Full-service travel agency: air, cruise, tours, custom- made itineraries, group travel, customized group itineraries, Centennial Travel Points, asian travel specialists, eastern europe travel specialists.	aggie@travelpoints.com www.aggietravel.com	Ann J. Griffith, General manager 1958
5	7	BON VOYAGE TRAVEL OF FORT COLLINS INC. 825 S. Shields St. Fort Collins, CO 80521 970-493-8511/970-493-0041	4 8	88% 12%	Full-service travel agency: destination weddings and honeymoons, spring break and family packages, cruises, international and domestic travel, group travel and event planning, motor coach tours, adventure and dive packages.	barbara@bonvoyagetravelintl.com www.bonvoyagetravelintl.com	Barbara Lambert, President 1980
6	8	NEW HORIZONS TRAVEL AGENCY INC. 138 E. 29th St. Loveland, C0 80538 970-663-0663/970-669-9771	3 4	60% 40%	Business, leisure and sport group travel.	annd@travelnewhorizons.com www.travelnewhorizons.com	Ann Dean, Manager 1980
7	NR	MARY'S TRAVEL DESK 7251 W. 20th St., Building F Greeley, Co 80634 970-339-3311/970-339-3770	2 4	70% 30%	Cruises, tours, airline tickets, train tickets and vacations, hotels, cars and groups.	mjbrighi@hotmail.com N/A	Mary Brighi, Owner Anita Warmbrod, Manager 1972
8	NR	ALL ABOUT HONEYMOONS AND VACATIONS 1053 Main St. Windsor, Co 80550 970-686-7077/970-686-9299	2 N/A	100% 0%	Romance travel agency. Honeymoons, Destination Weddings. Couples, families & groups. Full-service agency. All destinations.	JanetA@allabouthoneymoons.com www.allabouthoneymoons.com	Janet Ash Karla Balfanz 1997
9	13	DESTINATION BY DESIGN TRAVEL CO. P.O. Box 564 Fort Collins, C0 80522 970-221-0040/970-221-0469	1 2	70% 30%	Personalized travel services for individuals, specialist in International itineraries with customized arrangements.	jane@dbd-travel.com dbd-travel.com	Jane E. Folsom, CTC 1993
10	NR	WORLDWIDE TRAVEL INC. 156 First St. Fort Lupton, C0 80621 303-857-4869/303-857-0757	1 2	75% 25%	Full-service travel agency. Cruises, tours, airline ticketing.	worldwide80621@yahoo.com N/A	Vicki Wamsley N/A
11	9	ROCKY MOUNTAIN TRAVEL KING 516 S. College Ave. Fort Collins, CO 80524 970-484-5566/970-484-5582 trapes and Wild counties and the city of Brighton	}	95% 5%	Travel service.	rmtk@frii.com www.rkymtntravelking.us	Sylvia Mucklow, Owner, President 1966

Region surveyed is Larimer and Weld counties and the city of Brighton. N/A-Not Available NR - Not Previously Ranked





Based upon responses to Business Report survey researched by Noelle Maestas To be considered for future lists, e-mail research@ncbr.com

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INNOVATION, from 11A

based upon viewing workers as machines or components of a work-producing factory. "If they did the right work in the right way at the right time, the machine would function smoothly," Pink writes. Motivation 2.0 is focused on external motivators, measurements and rewards.

We realize that Motivation 2.0 is incompatible with the world of work we experience today. Economists realize that we are full-fledged human beings, not single-minded economic robots. Finally, work has become much more diverse, creative, collaborative and self-directed than the more mechanical and routine work of the past. Adhering solely to Motivation 2.0 can actually diminish performance, crush creativity, encourage shortcuts and foster short-term thinking.

Three elements of Motivation 3.0

Pink describes three primary elements in Motivation 3.0: autonomy, mastery, and purpose.

Autonomy is an emphasis on selfdirection versus control. One description of the autonomous workplace is a results-only work environment or ROWE. This environment focuses solely on getting the job done, not how many hours are worked, what time work started and stopped, or how the work is performed. Accountability is for the result only. This culture requires fair compensation which allows everyone to focus on the work. An executive at one company that tried this approach told Pink, "Employees are far less likely to jump to another job for a \$10,000 or even \$20,000 increase in salary when they are given greater autonomy."

■ Mastery focuses on the desire of each individual to get better and better at something that matters. McKinsey and Co., a U.S. consulting firm, reports that 2 percent to 3 percent of today's workforce is highly engaged in their work. We all know when we are truly engaged in an activity; we say we are "in the flow" or "in the zone." Mastery, putting value on getting better and better at what you do, allows everyone to spend more time "in the flow."

■ Purpose implies that we are listening to our own voice to work at something that matters, doing it well, and doing it in the service of a cause larger than ourselves. In 2010 we hear people using the words "sustainable," "social responsibility," "environmental concerns," and about a desire to "give back." These are words that focus on having a purpose for our work. This goes beyond profit to include purpose and contribution.

The elements of Motivation 3.0 have been implemented in a variety of workplaces and Pink reflects on the new models throughout his book. All examples indicate positive results for both leaders and employees. What could be better than a workplace where everyone is committed to getting better at what they do as reflected in improved results and the outcome of the work benefits the wider community? Can you afford to maintain the status quo?

I encourage everyone to take a look at this book and reflect on your own personal experience.

Shirley Esterly is a master facilitator and systems thinker who works with clients to build sustainable business practices. She can be reached at sae@quantumwest.com.



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CORNERSTONE, from 1A

from First National, Humphries interviewed around 20 companies, and Cornerstone was a natural choice.

Cornerstone was once owned by First National Bank of Omaha — the parent of Fort Collins-based First National. At the end of 2006, Cornerstone bought itself back from the holding company, reverting to an independent firm.

"We had a choice then, and at the time we felt we should stay with First National Bank," said Jim Hunter, a former First National senior executive who joined Humphries in early March.

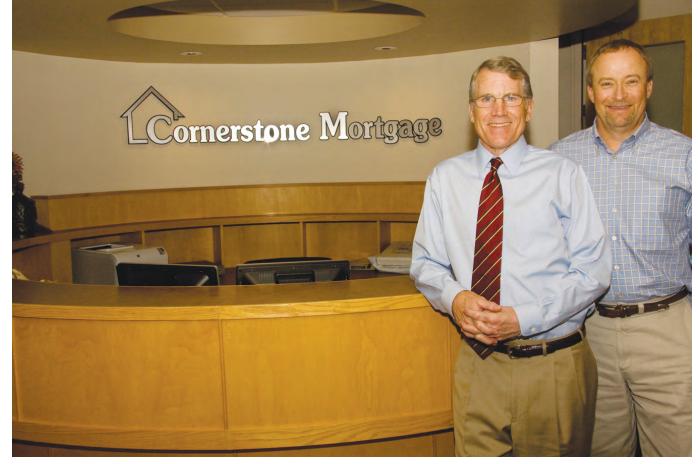
Cornerstone, based in Houston, operates offices in 15 states now. From 2007 to this year, Cornerstone had a single representative in Colorado — Executive Vice President Julie Piepho. Piepho, a Fort Collins resident, works out of the company's headquarters in Texas but has been a longtime advocate for Colorado's mortgage industry, having served as the chairman of the Colorado Mortgage Lenders Association.

"We had a wonderful relationship with (First National), and they let us operate under the same model we have now," Piepho said.

Regulatory landscape different

The difference in the regulatory landscape is what led Cornerstone to become independent once again. Piepho feels that the Office of the Comptroller of the Currency, which regulates national banks, doesn't understand the finer nuances of the relationship between mortgage lender, customer and investor.

For example, the bank regulators



Krista Watzel, Northern Colorado Business Report

MORTGAGE CORNER – Mortgage veteran Gene Humphries, right, left First National Bank's Circle One Mortgage Co. and launched the Colorado division of Cornerstone Mortgage Co. in March. Several First National mortgage professionals joined Humphries including Jim Hunter, right, division senior vice president at Cornerstone.

want to see a single price sheet for mortgage loan products, whereas independent companies — regulated by the U.S. Department of Housing and Urban Development and state agencies — are able to be more flexible depending on customer needs and investor requirements.

The past few years have ushered in new changes for independent mortgage

companies, brokers and bankers. Mortgage loan officers not affiliated with a federally regulated bank are now required to get licensed, a process that

See CORNERSTONE, 31A



CORNERSTONE, from 30A

entails education, testing, background checks, and other actions, and net worth requirements are on the rise.

Hunter and Humphries said that the rapidly evolving landscape wasn't a deterrent, especially since Cornerstone, one of the largest independent mortgage firms in the country, has systems in place to assist with meeting all of the new requirements. The industry veterans feel that the licensing requirements are a good thing, because it provides a uniform, state-administered educational process with testing.

"We believe it makes loan officers better," Humphries said of the process.

For Cornerstone, additional licensing, testing and education, while time-consuming, isn't a major concern. Piepho explained that Cornerstone only opens offices where the company has a group of skilled lenders to tap into, aligning with seasoned professionals such as those from First National's mortgage division, which required ongoing education internally.

"We're a company of top producers," she explained.

Led by Humphries and Hunter, Cornerstone now has more than 120 employees, 70 of them loan officers, in 14 offices throughout Colorado. In the next four to five months, Cornerstone expects to have around 100 loan officers in the state. The Fort Collins office, which acts as headquarters, has 43 employees and growing.

Major change for First National

Humphries' exit from First National marks a major change for First National and its mortgage division. President Mark Driscoll explained that the division is still a significant part of the bank's overall strategy but is transitioning to a new business model.

"In 2009, we did over \$1.9 billion in mortgages," Driscoll said. "It's a business we're fully committed to."

Going forward, the bank will house mortgage loan officers only in its branch locations rather than a network of satellite offices, and start servicing the loans after they are sold, so customers will continue to make payments through the bank. The move will bring First National more in line with the model of a typical community bank and its parent holding company, Driscoll explained.

Despite the change to retail branch locations, First National is looking to double its number of mortgage loan officers. Driscoll said the bank will need to hire about 20 additional employees following the exodus to join Humphries.

"(Gene) is an extremely entrepreneurial guy," Driscoll said. "He's got a big following so a fair number of the folks at First National followed Gene."

Humphries conceded that the excitement of a new venture was a major motivation.

"The entrepreneurial-independent part of the opportunity here was a significant piece of the decision process," he said.

Hunter added that the ability to focus exclusively on the mortgage business was important to his decision to go to Cornerstone. As a member of senior management at First National, he often addressed other matters outside of closing mortgage loans.

"These are challenging times," Hunter said. "In today's environment, you really have to be able to focus on your business."

"There's a lot going on in our industry – with regulators, legislation and among peers," Humphries added. "Our industry has shrunk significantly in the last two to three years."

Shrinking industry

Economic difficulties coupled with new regulations and licensing requirements caused a recent flight from the mortgage industry. Professionals report that the number of mortgage lenders has dropped by more than 50 percent over the past few years. The Northern Colorado mortgage landscape is being reshaped, too. Fort Collins Mortgage, founded in 1993 and at one time counting 30 among in its ranks, recently morphed into FCM Home Loans — a much smaller firm.

Co-owner Scott Charpentier said that the changing industry has put a lot of pressure on mortgage loan originators and small companies. Fort Collins Mortgage saw a 50 percent decline in income over the past year. He and his business partners are now in a small office with a core set of originators.

"We're just trying to adapt to the times and be lean and mean," Charpentier said.

Adding to the pressure was a dispute between the firm and its lender – First National Bank. In August 2009, First National called in the balance of a promissory note issued in 2006. The original note of \$60,000 was alleged by the bank to be in default and more than \$88,000 owed at the time of filing. Fort Collins Mortgage and its owners – Charpentier, Jon Vigil and James Hinojos — initially denied the bank's claims.

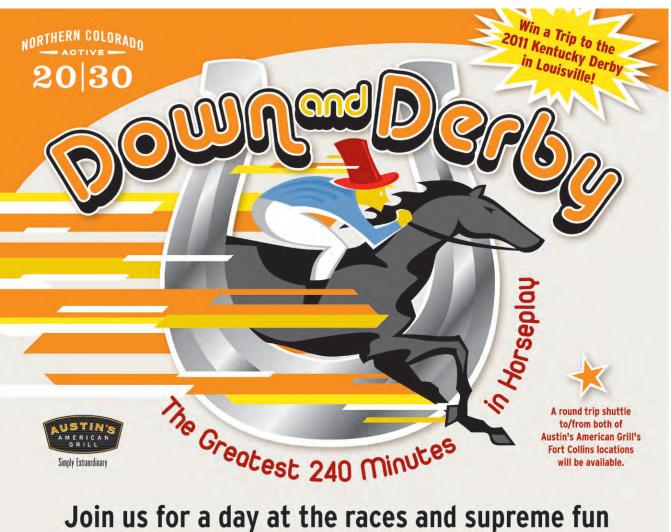
After months of legal wrangling, the parties finally agreed to settle in early April, with the Fort Collins Mortgage group agreeing to pay \$98,000 now owed for principal, interest and fees. However, plaintiffs Charpentier and Vigil were stayed from the judgment individually following the filing of Chapter 7 personal bankruptcy.

Charpentier, who declined to discuss the case on the record, said that the decision to make a new start with a smaller, core group of lenders had more to do with the economy than anything else.

That volatility in the local and national mortgage market was a catalyst for Humphries and crew to set out from First National.

"The timing is right," Hunter said, explaining that they want to be part of the change in the industry.

"We do desire to change the way mortgage lending is done," Humphries added. "We desire to change the inaccurate representation that some have put on the mortgage business and prove it can be done the right way."



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Colorado-to-Texas delegation

The delegation that traveled from Weld County to Pittsburg, Texas, in February included:

- State Sen. Scott Renfroe
- Mayor Janie Lichtfuss, Milliken
- Mayor Tom Norton, Greeley
- Mayor John Vazquez, Windsor
- Sheryl Trent, city of Evans
- Randy Moser, Greeley Area Board of Realtors
- Larry Burkhardt, Upstate Colorado Economic Development
- John DeWitt, Upstate Colorado Economic Development

- Valorie Baird, SOS Staffing
- Martin Lind, Water Valley
- Mike Finn, city of Greeley
- Roger Fiedler, Greeley/Evans District 6 Schools
- Jeannine Truswell, United Way of Weld County
- Ryan Bach, Water Valley
- Bill Shell, Morgan Stanley/Smith Barney
- Jim Jensen, Windsor resident

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PILGRIM'S PRIDE, from 3A

Eric Thompson, The Group's presi-

dent, said its inside track came from a previous home sale. "We have a relation-

ship with a high-level employee at JBS and we were hired based on our per-

formance in selling the area as a region." Thompson said The Group is seeing a

variety of Pilgrim's employees seeking home information. "Some people are

choosing to purchase and some are

choosing to rent," he said. "What we're

finding for the most part is when people

come to us they already know where

they want to live. But they're looking all

attempting to push one part of

Northern Colorado over another. "We're

not seeing a strong bias toward one

community or another," he said.

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LOVELAND

7:30 - 9:30 AM

Thompson said his company is not

over the region."





"Certainly, it's very positive news for the Greeley-Fort Collins area as we relocate jobs there."

Gary Rhodes, spokesman Pilgrim's Pride

Five of The Group's six offices are located in Larimer County and one is located in Weld County.

In late February, Larry Burkhardt, CEO of Upstate Colorado Economic Development, and Greeley Mayor Tom Norton led a delegation of 16 Weld County representatives and State Sen. Scott Renfroe to Pittsburg to pitch to Pilgrim's employees.

Randy Moser, a realtor with Sears Realty and president of the Greeley Area Board of Realtors, was one of those who traveled to Texas and talked about housing opportunities. Moser said it was known at that point that The Group would have the inside track on directing Pilgrim's employees to housing information.

"That's part of why we went down there – to let people know they had other choices," he said. "We wanted to let them know they could buy more house over here (in Weld County). But we wanted to let them know they would be welcomed with open arms in any community."

Weld County focus

Burkhardt said the intent of the delegation was to make certain Weld County would be strongly considered by those relocating. "It was specifically to provide information to the executives about Weld County as a place to live when they looked at opportunities up this way," he said. "We saw this as a great opportunity to provide some potential leaders for our community."

Burkhardt noted that all who went on the Texas visit paid their own way and he considers it money well spent. "This was a very interesting prospect for us," he said. "It's not unusual for an economic development organization to take advantage of an opportunity like this, but they don't come along very often."

And the feeling was mutual, Moser noted. "We've heard through the JBS grapevine that they were very appreciative that we had done that," he said.

Burkhardt said he's heard that Pilgrim's employees are spreading themselves around the region as they buy their homes. Moser said he's hoping that home sales are spread across the region. Still, he said he'd like to see the majority locate in Weld County.

"When you have a Greeley company, you certainly would like to see them live nearby," he said.

The Group's Thompson said having JBS USA's corporate offices in Promontory in west Greeley opens the door for Pilgrim's employees to settle into any number of Larimer and Weld communities.

"It's certainly a convenient location where that building is," he said. "So anywhere you live in the region it's a pretty easy commute."

BROADBAND, from 2A

Northern Colorado.

Open Range received approval for more than a dozen broadband sites in Northern Colorado through the U.S. Department of Agriculture's Rural Development Utilities Program in March 2008. The company initially landed \$268 million from RDUP's Rural Broadband Access Loan in 2007. The 12year loan also carried with it a stipulation for private equity investment.

In January 2009, Open Range secured an additional \$100 million from One Equity Partners, the private equity arm of JPMorgan Chase & Co. In the next five years, the firm plans to serve around 6 million broadband customers living in 546 unserved or underserved communities.

Today, the company has deployed its high-speed technology to areas of Berthoud, Mead, Erie, Evans, Greeley, Johnstown, Windsor and Longmont. Loveland is the next community slated to launch, with plans in the works for Fort Collins, Laporte, Pierce and Kersey. To facilitate the growth, the company set up a Fort Collins office headed by Joe Fernandez de Castro.

Eye to the future

Fernandez joined Open Range at the start of the year following a long career in the wireless industry. He made the move with an eye to the future.

"It's an exciting new technology," he said. "This is where we are all going."

Open Range offers connectivity through transmitter/receiver technology. Rather than a receiver connected to the exterior of a home or building, Open Range customers connect directly to the computer through a modem-sized receiver. The company calls the device Freedom 4G; Fernandez calls it the Magic Box. He explained that it replaces Internet modem, phone service, WiFi, router and answering machine.

Fernandez has about 15 people working out of the Fort Collins office now, but he is looking to hire as many as 20 more to work in sales. He hopes to be in all of the identified Northern Colorado markets by the end of August.

"It's not set in stone," he said, explaining that the dates and markets have been dynamic. "If I had my way, we'd be in every little town in Northern Colorado."

Access to the unserved and underserved has been a major focus nationally and locally. Qwest Communications announced in March that it filed a grant application that would allow the publicly traded company to build and upgrade its broadband infrastructure into previously untouchable areas.

The company is hoping to land \$350 million from the USDA's Broadband Initiatives Program. Last year, the USDA and the U.S. Department of Commerce shared \$7.3 billion in Recovery Act funds to be used for broadband programs. About half of those funds were committed last year.

"Qwest did not apply in the first round for a number of different reasons," said Qwest Colorado President Chuck Ward.

Tax support for areas not served

He explained that the company decided to seek taxpayer-funded capital expansions only for areas that it would otherwise not serve and that it would only do so if the business case was right. The rules for the first round of grants included limits on funding that still made it economically unfeasible for the company to construct infrastructure to those areas.

"For the second round, they changed the rules," Ward said.

The company can, and did, request 75 percent financing for the capital costs of installing infrastructure to high-cost rural areas. An in-depth study of the underserved areas revealed that the capital cost for its proposed access area would be \$467 million, with \$100 million of that spent in Colorado if the grant is awarded.

"We've got a lot of rural territory in Colorado that is underserved," Ward said, adding that about 87 percent of the company's service area in the state is covered by some speed of broadband.

Ward couldn't share the proprietary network map showing where in the state

"It's an exciting new technology"

Joe Fernandez de Castro Northern Colorado General Manager, Open Range Communications Inc.

the grant would help them reach; however, he did say that the areas are dispersed all over the state, with a good number of projects in Northern Colorado.

"There is quite a bit in Northern

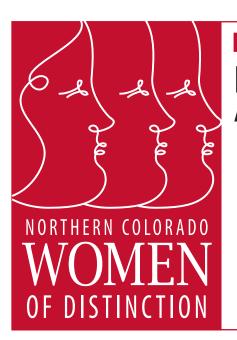
Colorado — Fort Collins, Greeley and that area," he said, adding that the Interstate 76 corridor is also slated for some improvements.

The investment in Colorado is expected to encompass 107,000 homes, 17,000 businesses and 100 K-12 schools, but there is no set priority for the new infrastructure and network upgrades. Ward said the company would try to piggyback any of the grant capital projects with other planned construction. The capital construction is expected to create 5,000 direct and indirect jobs in the state, according to a model from an independent study.

Qwest expects to hear whether it will receive the grant in the coming months and will have three years to make the improvements.

"Our intention is to start turning dirt as soon as possible," Ward said.





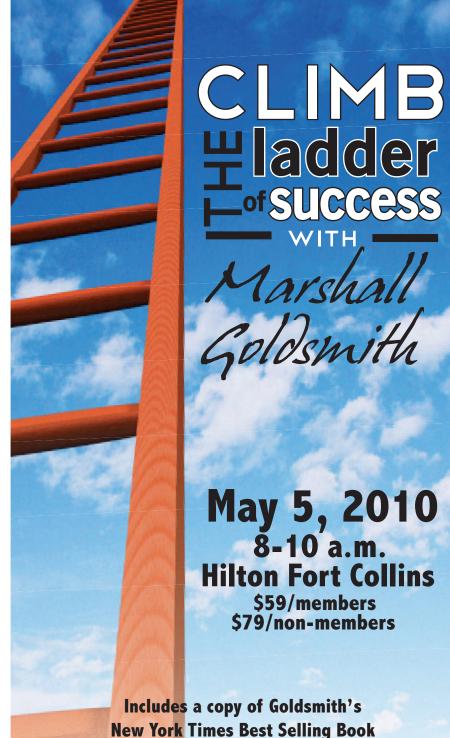
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"Some think it's unique and others think it's marring the landscape."

Lori Bell, district ranger Pawnee National Grasslands

WIND, from 3A

Creek II "until such a deal is signed and sealed."

However, Xcel's Colorado requirement to obtain 20 percent of its power through alternative energy sources by 2020 was increased to 30 percent during the current legislative session. Henley said while the company is pursuing that goal, buying more energy produced through alterative sources likely won't lower customer energy bills.

"The majority of the wind energy we get is at a fairly competitive rate," he said. "But it won't result in lower electric bills."

Private and state land

Like Cedar Creek I, Cedar Creek II would be built on private land parcels and state-owned public parcels leased through the State Land Board. And like Cedar Creek I, wind turbines in the expansion would be within the federal Pawnee National Grasslands, although no turbines will be erected on federal land. The area is a patchwork of private, state and federal land parcels.

Lori Bell, Pawnee National Grasslands district ranger, said the 193,000-acre grasslands area is an internationally known bird watching area. "We're renowned for our birding, and people from all over the world come here."

Bell said since the project won't involve any federal land, the U.S. Department of Agriculture, which oversees the grasslands, was not asked to formally review or comment on it. "As with phase 1, we were just an adjacent landowner," she said. "We did not have any say in what they could or could not do."

Bell said despite the change in the landscape caused by adding more turbines, she's personally aware of only one complaint from someone worried that the 100-foot-tall spinning blades would chop up migrating birds.

"There's a visual effect," she said. "It's kind of in the eye of the beholder. Some think it's unique and others think it's marring the landscape."

William Burnidge, a spokesman for the Colorado chapter of the Nature Conservancy, said BP worked with his group on Cedar Creek I to help mitigate the impact on nesting and migratory birds in the grasslands, donating \$75,000 to help buy conservation easements surrounding the project for nesting and habitat.

Burnidge said he has not heard from BP this time around and noted that the \$75,000 donation for Cedar Creek I was

Maxwell Ranch wind project on hold

A proposed 100-turbine wind farm on Colorado State University's 11,000-acre Maxwell Ranch north of Fort Collins is still on hold.

An agreement between the CSU Research Foundation and Wind Holding LLC was terminated Oct. 31 when Wind Holding – the contracted developer of the project – failed to meet the terms of the contract. One of Wind Holding's responsibilities was to find a financial partner for the estimated \$500 million CSU Green Power Project, but a key potential banker pulled out of the project.

CSU is still hoping to provide all of the power needed for its campus through the clean-energy project.

Emily Wilmsen, CSU spokeswoman, said the university is actively seeking another partner for the project. "We've had significant interest from developers on the project and we've been talking to those interested parties," she said. "The university and CSURF are committed to seeing this project move forward."

But Wilmsen acknowledged the recession has slowed that progress. "The economic downturn hurt our previous developer but we have successfully separated ourselves from them," she said. "The economy has certainly affected the companies that are interested in this type of project, so we're really depending on them for us to move forward."

- Steve Porter

made after he approached the company to talk about the project's potential impact on wildlife in the area.

Windy location

Abbott said BP chose the vicinity around Pawnee National Grasslands because of strong winds blowing through the nearly treeless area. "Our projects are sited where there are the best wind resources," she said.

Part of Cedar Creek II is proposed to be built on the Chalk Bluffs, which has been designated an Important Bird Area by the National Audubon Society. The area provides habitat for many raptor species, including golden eagle, prairie falcon, ferruginous hawk and Swainson's hawk, and is one of the world's primary breeding grounds for the mountain plover.

Chris Gathman, Weld County planner, said the county planning commission will hear the BP Cedar Creek II application on May 18 at 1:30 p.m. Based on that recommendation, Gathman said the Weld County Board of Commissioners will have final say on the proposal at a meeting set for May 19 at 10 a.m.

Abbott said BP hopes to begin work on Cedar Creek II this summer. The project is expected to take about one year to complete, employing up to 250 people to erect the turbines and build a power transmission line.

Between 12 and 14 workers are expected to have permanent jobs at the site, operating and maintaining the equipment. Abbott said the project would not be using Vestas equipment made nearby. She said while BP does deploy some Vestas wind turbines in its projects, the Cedar Creek II project will use a combination of Nordex and GE equipment.

"We felt the Sperry Van Ness was the best fit. It closely modeled what we had built at The Group."

Steve Kawulok, Managing Director Sperry Van Ness

SPERRY, from 19A

Kawulok settled on SVN. He cited the company's national network of investors, marketing platform, in-depth analytics and ongoing educational resources as differentiating factors.

"We felt the Sperry Van Ness model was the best fit," he said. "It closely modeled what we had built at The Group."

In late 2007, 10 brokers split from The Group to form the Northern Colorado SVN office. Already the cracks in the industry were showing, but Kawulok said the team didn't second-guess its decision to bring a new name into the region's real estate mix. Instead, the decline reinforced their decision to seek out a larger network.

"We really felt fortunate (to align with SVN) at a time when people who need to get deals done are requiring a higher level of services," he said. "They need top-level advice now more than ever before."

In-depth data

At a time when there are six sellers for every buyer and many properties are mourning anniversaries on the market, Kawulok said clients on both sides require more in-depth analytic data. Additionally, national investors are focusing more attention in the state and the region, making a wider referral network that much more important. SVN recently hosted a California-based private equity group touring the market. Kawulok said they seemed impressed with Northern Colorado, especially since California isn't an attractive investment anymore.

The in-depth advisor strategy appears to be working for the firm. According to Business Report research, Sperry Van Ness became the largest commercial real estate brokerage in 2009, based on total volume brokered. The firm's 15 brokers closed deals worth \$62.47 million in 2009, up from \$51.9 million in 2008. By comparison, Realtec Commercial Real Estate Services Inc., the longtime top brokerage, saw its brokered volume decline from \$82.19 million in 2008 to \$44.27 million in 2009.

Some of that volume has come from institutions. The SVN team has carved out a niche in Colorado representing banks and banking regulators in real estate deals. The firm landed the listing for the Federal Deposit Insurance Corp. properties following the 2009 closure of New Frontier Bank. It is also now listing the Champion Chevrolet facility at the former Iron Mountain Autoplex for BBVA/Compass Bank. Kawulok said they landed that listing by focusing on the highest and best use for the property, rather than continuing to brand it as a car dealership. The listing instead suggests a manufacturing/employment use and has already had a few nibbles.

Industry culling, SVN growing

Kawulok recently wrapped up a stint as president of the Northern Colorado Commercial Association of Realtors. During the past few years, the organization saw membership drop from 200 to 125.

"The industry is culling itself out," he said.

At the same time, SVN has been slowly adding to its ranks, with 14 brokers now in its Northern Colorado office. Several of the additions are new to commercial real estate. The company picked up broker Travis Ackerman when he graduated from Colorado State University in May 2007. Within three months of the SVN office officially opening, he closed a \$1 million shopping center deal.

Ackerman, who served as president of the CSU Real Estate Club, got to take the brokerage for a spin in an internship role before graduating. He ultimately decided to join the firm for many of the same reasons that The Group brokers chose it for their spinoff — automated back office systems and the focus on the client relationship. Additionally, he feels the company is well known for being at the leading edge of technology adoption in the industry.

Kawulok also pointed to the technology platform as a major competitive advantage. Listings are up and active the day the contract is signed and easily accessible by brokers and investors throughout the nation. With the economy still floundering and many sellers increasingly anxious to off-load property, that quick turnaround could be the difference. Since spinning off from The Group, the SVN brokers have seen total listings double.

"Doors that hadn't opened before are starting to open now," Kawulok said. "Year one was an introduction to the marketplace, and in the second year, it really started to pay off."

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	1998W. D. Farr Water, cattle and banking pioneer
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"It's really important not to compromise your principles - something that I have strived for during the fifty years I've been in business - and to received the Bravo! Entrepreneur Lifetime Achievement Award meant a lot to me, especially when I'm being recognized for doing all of those things that I would have done anyway."

> — George Hall President, Hall-Irwin Corporation

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COMMENTARY

EDITORIAL

We all get what we all pay for in the world we all choose

The marquee supporting Proposition 101 sits next to Interstate 25, but it's a little hard to read driving by at 75 mph. If the citizen-initiated ballot measure passes in November, speeds that high may eventually become a thing of the past as the state fund for highway maintenance dwindles to pocket change.

At first reading, who wouldn't like to live in a world where it only costs \$10 a year to register your car? Where you don't pay sales tax on the first \$10,000 of any vehicle purchase or any sales tax at all on vehicle rentals or leases? Where counties don't have to pay for state road construction and repair? Where the state income tax is only 3.5 percent and there are no taxes or fees on telephone service? Wouldn't that save us all a ton of money?

Depends on the definition of a ton. As graphically illustrated elsewhere on this page, Prop. 101 would save the average Weld County car owner about \$275 per year, or enough for about one premium car wash every other week, maybe enough for a front-end alignment every four months, which would be useful as the potholes remain unfilled.

Looking at it another way, under Prop. 101, the average Weld County vehicle owner would pocket more than the ownership taxes currently available to teach a student in the Greeley school district for an entire year. Current vehicle taxes provide \$178 per student annually, a fraction of the district's overall budget to be sure, but even that would drop to \$2.49 should the ballot measure win voter approval.

On second thought, who would want to live in a world where the individual members of society have decided that paying for products and services that benefit society at large — safe roads, an educated population — is no longer their responsibility?

Not the people who bring you this newspaper, to name a few.

Prop. 101 and its companions on this year's ballot, Amendments 60 and 61, give Colorado voters their clearest choice yet between living under a functional representative government and in a failed state. One need only look south to Colorado Springs, where the city can literally no longer afford to keep the streetlights on, to see the future for us all when individual self-interest triumphs over promoting the general welfare.

The proposed amendments will be examined in this space in future issues of the *Business Report*.



Here's how Proposition 101 would affect Weld County

Ownership taxes collected

Reduction

* Prop 101 fully implemented. No projection

available for 2010. Assumes same number of

vehicle registrations in 2009 and '10-'14; assumes 20% of vehicles registered are new.

License fees collected

'05 '06 '07 '08

* Prop 101 fully implemented. No projection available

WHAT'S IN IT FOR US - Under Proposition 101 on

the November ballot, vehicle license fees would

drop to a flat \$10, and ownership taxes would be

just \$1 for a used vehicle, \$2 for new. That would

save the average vehicle owner in Weld County

about \$134 a year. Repealing the FASTER tax for

state road and bridge repairs, also part of Prop. 101,

would save the average Colorado taxpayer an addi-

tional \$141 per year. For that extra \$275 per year for

an individual – about \$26 per month, or 16 cents

per hour for a full-time worker - budgets for pub-

lic services from schools to fire districts would be

cut drastically, and 23,000 miles of highways

throughout the state would remain untouched.

for 2010. 2009 figure does not includes late fees.

\$11.7 million

Weld County schools

Weld County

Cities, towns

Fire districts

Water districts

Libraries

(in millions)

\$20

15

10

5

0

Other

AIMS Community

'05 '06 '07 '08 '09 '10 '11 '12 '13 '14

2009

\$10 million

\$6.2 million

\$2.0 million

\$1.8 million

\$1.7 million

\$1.2 million

\$541,952

\$1.2 million

\$17.7 million

'09 '10

of 98.6 percent

\$24.6 million

\$345,138*

Prop 101

\$139,781

\$86,284

\$28,646

\$25,540

\$24,160

\$16,567

\$16,567

\$2.9 million*

\$7,593

(in millions)

\$30

25

20

15

10

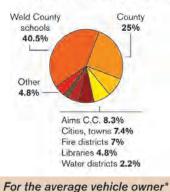
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\$24.8 million

Ownership taxes

Where the money goes



	2009	Prop 101
Weld County scho	ols \$34.69	41¢
Weld County	\$21.41	25¢
Aims Community	\$7.11	8¢
Cities, towns	\$6.34	7¢
Fire districts	\$6.00	7¢
Libraries	\$4.11	5¢
Water districts	\$1.88	2¢
Other	\$4.11	5¢

* Based on average of \$85.65 per vehicle in Weld County in 2009; assumes used vehicle.

License fees Where the money goes





Weld County in 2009 was \$61.47

For the average vehicle owner*

	2009	Prop 101
Clerk fee	\$4	\$4
Emergency medical	\$2	\$2
Peace officer training	60¢	60¢
Insurance database	50¢	50¢
Highway user fund	\$54.37	70¢

* Average license fee was \$61.47 in 2009. Under Prop 101, the fee would drop to \$10 per vehicle – **a cut of 84 percent**. Some of the component fees are set by state statute; the portion for the Highway Users Tax Fund is not.

SOURCE: THE BELL POLICY CENTER, DENVER, WWW.THEBELL.ORG; COLORADO DEPARTMENTS OF REVENUE AND EDUCATION;



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LETTERS TO THE EDITOR

The 'in' box is open

Write the Northern Colorado Business Report to comment on our content or to raise issues of interest to the business community.

Letters must be limited to 300 words. Longer guest opinions may be considered upon request. Please include address and telephone numbers so that we can verify your submission.

The Business Report reserves the right to edit for length, and to reject letters that are potentially libelous.

E-mail letters to Kate Hawthorne, khawthorne@ncbr.com or submit comments through our website, www.ncbr.com. Snail mail to 141 S. College Ave., Fort Collins, CO 80524.

Health reform suit both futile and expensive (NCBR, March 26, 2010)

I found the cavalier and petulant tone of the editorial referring to the Colorado Attorney General's lawsuit regarding the health-care bill to be quite insulting. So, the federal government is responsible for getting us all electricity and telephone service? Huh? When did the federal government do that? And to compare those two things to mandated health insurance is absurd: If I so choose, I can do without electricity and phone service to my house and no IRS agent would fine me for not purchasing

it. The author did get one thing right: The Civil War had very little to do with freeing slaves and everything to do with preserving the union. It did not however, stipulate that "federal laws trump state laws" (that's not in the Constitution, by the way - I would refer you to Article X of the Bill of Rights).

In the future, I would suggest you stick to reporting business news and allow others to form their own opinions regarding hot-button political issues like this one. I know I cannot be the only reader that feels nationalization of onesixth of the U.S. economy is definitely not a good thing, particularly from a president who states that he "is an ardent supporter of the free market." It is possible, since so few have actually seen what's in this bill, that the AG is doing us all a tremendous favor.

> Ed Dolan Greeley

Editor's note: In the 1920s, power companies would not deliver electricity outside urban areas because they believed

the infrastructure costs were too high. The Rural Electrification Administration was authorized by Congress in 1936 to administer loan programs for electrification and telephone service in rural areas. Between 1935 and 1939, the number of farms using electric services more than doubled. By the early 1970s about 98 percent of all U.S. farms had electric service, which still plays a significant role in the irrigated farmland economy of Colorado's Eastern Plains.

Mining board hears uranium concerns

We are concerned about property values in Fort Collins if this uranium mining is allowed to take place near our very desirable and highly thought-of communities where we value clean air and water. There is too much at stake to allow improper extraction methods.

Ron & Pat Mensack Fort Collins

Main Street moved to I-25, NoCo developers followed (NCBR, April 9, 2010)

What actually happened is that a certain very influential Greeley citizen decreed that if I-25 did not go down Eighth Avenue in Greeley it would not be built — such was his influence that for about two years it wasn't — but the time came that they not only didn't go down Eighth Avenue, it bypassed Greeley completely. Prior Greeley was considerably larger and very much more attractive than Fort Collins. And originally there was never a thought that I-25 would go other than by Greeley — it is the shortest route, and Greeley was simply a much better venue (at the time) than Fort Collins. The growth and development followed the road, and to make it even worse, Greeley got a packing plant. The Greeks have a word for most everything, and the one that best describes Greeley translates literally as "self-made eunuch." Stanley Kerns Greeley

Small Business Administration Recovery lending extended through April 30

(Business Report Daily, March 31, 2010) Whoop de doo! The 'Bama administration has pledged \$780 billion to resurrect the economy. The bankers hide behind their desks and the SBA gets a piddly \$1.1 billion of it to lend to businesses? Just where is this a recovery act? Doug Andersen

Wellington

See LETTERS, 38A

NCBR poll watch wh	at do you think about the health form legislation signed into law?
It's perfect. 1%	These results reflect responses www.ncbr.com April 5 through /
It's a first step. 39%	Next question: What kind of Internet acce home?
It's anything but reform. 47%	Answer now at www.ncbr.com accepted through May 3. <i>Editor's note: Tell us</i>
I don't actually understand it.	think by voting in our leaving detailed www.ncbr.com

(Business Report Daily, April 16, 2010)



Mother's Day is May 9th

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comments

April 19.

LETTERS, from 37A

POLL COMMENTS

What do you think about the health-care reform law?

Face it, what we really need to do is bring down costs and improve outcomes in a national-style health-care system like Europe, Canada or Japan. Since that's impossible at this time in the USA (notice this was never brought up even), the weak reform recently passed is a positive first step. The alternative was to keep the dysfunctional health-care system we currently have, with soaring premiums and costs and fewer and fewer people having access to health care. Now at least the debate has shifted. The Republicans just can't kill a proposal (like Clinton's) and be done with it anymore, they will actually have to put something on the table when it comes time to make changes or modifications to the "new" system.

John

I think this program, like all other government programs, will wind up being a failure with cost overruns and unfunded to the extent that it destroys our economy and our excellent healthcare system.

> Rudy Zitti Fort Collins

BLOG COMMENTS

Editor's note: Carrie Pinsky's new blog on jobs and employment, The Career Enthusiast, is at www.ncbr.com.

Good hires

Conversely, I would point out that deciding to work for the wrong company or getting into the wrong situation is significantly more damaging to the candidate and their ability to pay the bills than it is to the organization as a whole. Traditional interview practices that you promote lead to one-sided selling by the candidate of their skills rather than a mutual exploration between the hiring manager and the candidate of the needs of the organization and how they fit with the candidate's skills.

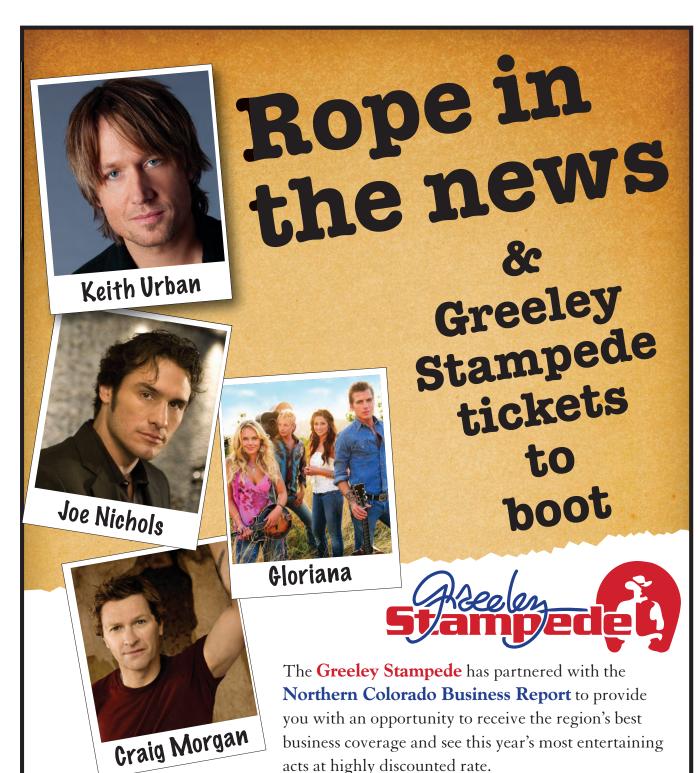
My ability to provide for my family is the reason I work. Once a job offer is extended the tables are turned and the question becomes what are you, the prospective employer, going to do to ensure my ability to provide for my family is on stable ground. Seems rather adversarial doesn't it?

> Mike Peebles Fort Collins

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ECONOMIC INDICATORS



Population	2008	2010	2015	2020	2035	Last update
Colorado	4939456*	5,218,144	5,737,305	6,287,021	7,819,775	10/08
Larimer County	292825*	306,176	338,548	373,471	480,691	10/08
Weld County	249775*	267,938	311,230	363,048	555,661	10/08
weld county	247113	201,750	511,250	303,040	555,001	10/00
General	Latest month	Prev. listing	Change prev. mo.	Last year	Change prev. year	Last update
oonorar	Editori montin		ondingo prominio.	Luot you.	onango proti your	Luot apaato
Employment	264.561	263,675	0.34%	276,174	-4.20%	2/10
Unemployment	23,746	23,621	0.53%	13,681	73.57%	2/10
Colo. Unemp. Rate	8.30%	8.20%	N/A	7.60%	N/A	2/10
Lmr. Unemp. Rate	7.20%	7.20%	N/A	6.50%	N/A	2/10
Weld Unemp. Rate	9.80%	9.70%	N/A	8.40%	N/A	2/10
weid onemp. Nate	2.0070	2.1070	11/1	0.4070	IN/A	2/10
Motor vehicle reg.	50,173	45,391	10.54%	50,414	-0.48%	2/10
Vectra Small Busines	S					
Colorado index	85.9	83.6	2.75%	79.2	8.46%	2/10
U.S. index	94.5	93.8	0.75%	54.6	73.08%	2/10
Bankruptcies						
Larimer County						- /
Chapter 7	90	115	-21.74%	123	-26.83%	2/10
Chapter 13	10	9	11.11%	9	11.11%	2/10
Weld County						
Chapter 7	116	128	-9.38%	70	65.71%	2/10
Chapter 13	31	26	19.23%	8	287.50%	2/10
5 1						
Foreclosures	107	454	0.070/	150	0.070/	**/00
Larimer County	137	151	-9.27%	152	-9.87%	11/09
Value (000s)	\$146,895	\$38,535	281.20%	\$39,556	271.36%	11/09
Weld County	197	224	-12.05%	190	3.68%	11/09
Value (000s)	\$49,730	\$64,022	-22.32%	\$32,488	53.07%	11/09
Consumer Price (Colo	orado, Wyoming, Mo	ontana and Utah)				
Index (1982-84 = 100)						- /
Food & beverages	220.703	220.861	-0.07%	223.707	-1.34%	2/09
Housing	226.203	226.228	-0.01%	229.162	-1.29%	2/09
Transportation	192.346	192.819	-0.25%	173.15	11.09%	2/09
Medical Care	396.206	391.02	1.33%	380.963	4.00%	2/09
REAL ESTATE						
Total construction (0						
Larimer County	\$12,606	\$20,448	-38.35%	\$23,360	-46.04%	2/10
Weld County	\$17,454	\$36,045	-51.58%	\$15,082	15.73%	2/10
Building permits	22	22	20120/	01	2.220/	240
Larimer County	32	23	39.13%	31	3.23%	2/10
Weld County	73	61	19.67%	37	97.30%	2/10
Apartment vacancies						
ECLoveland	6.30%	5.60%	N/A	4.30%	N/A	12/09
		74.04		0.4004		10/00
Greeley Apartment rent	7.1.%	7.1.%	N/A	8.10%	N/A	12/09
F.CLoveland	\$854	\$846	0.91%	\$810	5.47%	12/09
Greeley	\$637	\$629	1.28%	\$629	1.25%	12/09
Office vacancy rates	2001	QUE /	1.2070	QUL)	1.2370	IL/07
Fort Collins	16.79%	14.65%	N/A	Date	N/A	9/09
Loveland	10.79%	8.30%	N/A N/A	9.74%	N/A N/A	9/09
Greelev			N/A N/A		N/A N/A	9/09 9/09
Retail vacancy rates	18.25%	17.52%	N/A	16.26%	IN/A	7/07
Fort Collins	10 / 20/	9.51%	N/A	Q 7/0/	N/A	9/09
	10.42%			8.76%		
Loveland	7.94%	7.59%	N/A	7.61%	N/A	9/09
Greeley	14.99%	5.84%	N/A	14.03%	N/A	9/09
Industrial vacancy ra		E 0 407	N/A	60/0/	NI/A	0/00
Fort Collins Loveland	6.41% 7.84%	5.84% 8.33%	N/A N/A	6.06%	N/A N/A	9/09 9/09
Greeley	7.84% 9.57%	8.33% 9.00%	N/A N/A	6.63% 9.42%	N/A N/A	9/09 9/09
		9.00%0	N/A	7.4Z 70	IN/A	7/09
orcerey	2.0170					
	2.5170					
SALES						
SALES Restaurant retail (00	0s)	¢110 8 91	6 98%	\$07,892	21 0.20%	0/00
SALES Restaurant retail (00 Larimer County	0s) \$128,246	\$119,881	6.98%	\$97,883	31.02%	9/09
SALES Restaurant retail (00 Larimer County Weld County	0s)	\$119,881 \$57,299	6.98% 0.33%	\$97,883 \$34,303	31.02% 67.59%	9/09 9/09
SALES Restaurant retail (00 Larimer County Weld County Gross sales (000s)	0s) \$128,246 \$57,487	\$57,299	0.33%	\$34,303	67.59%	9/09
SALES Restaurant retail (00 Larimer County Weld County	0s) \$128,246					

Note: Unless otherwise indicated, all statistics are for Larimer and Weld counties combined.

* Courtesy U.S. Census Bureau; projected population numbers from the Colorado Division of Local Government

Sources: U.S. Census Bureau; Colorado Division of Local Government (County population projections); Larimer County Workforces Center (Employment stats); Fort Collins-Loveland Municipal Airport; Larimer, Weld County Depts. of Motor Vehicles (Motor vehicle registrations); Vectra Bank Colorado (Colorado & U.S. Small Business Indices); F.W. Dodge Data (Construction statistics); SKLD Information Services LLC (Bankruptcy, foreclosure); LexisNexis (Patents); The Home Builders Association of Northern Colorado (Building permits); Colorado Division of Housing (Apartment vacancies & rates); Realtec Commercial Real Estate Services Inc. (Office, retail, industrialvacancy rates); Colorado Deptment of Revenue (Restaurant sales, gross sales figures, new sales tax accounts); U.S. Depts. of Labor, Bureau of Labor Statistics (Consumer Price Index).



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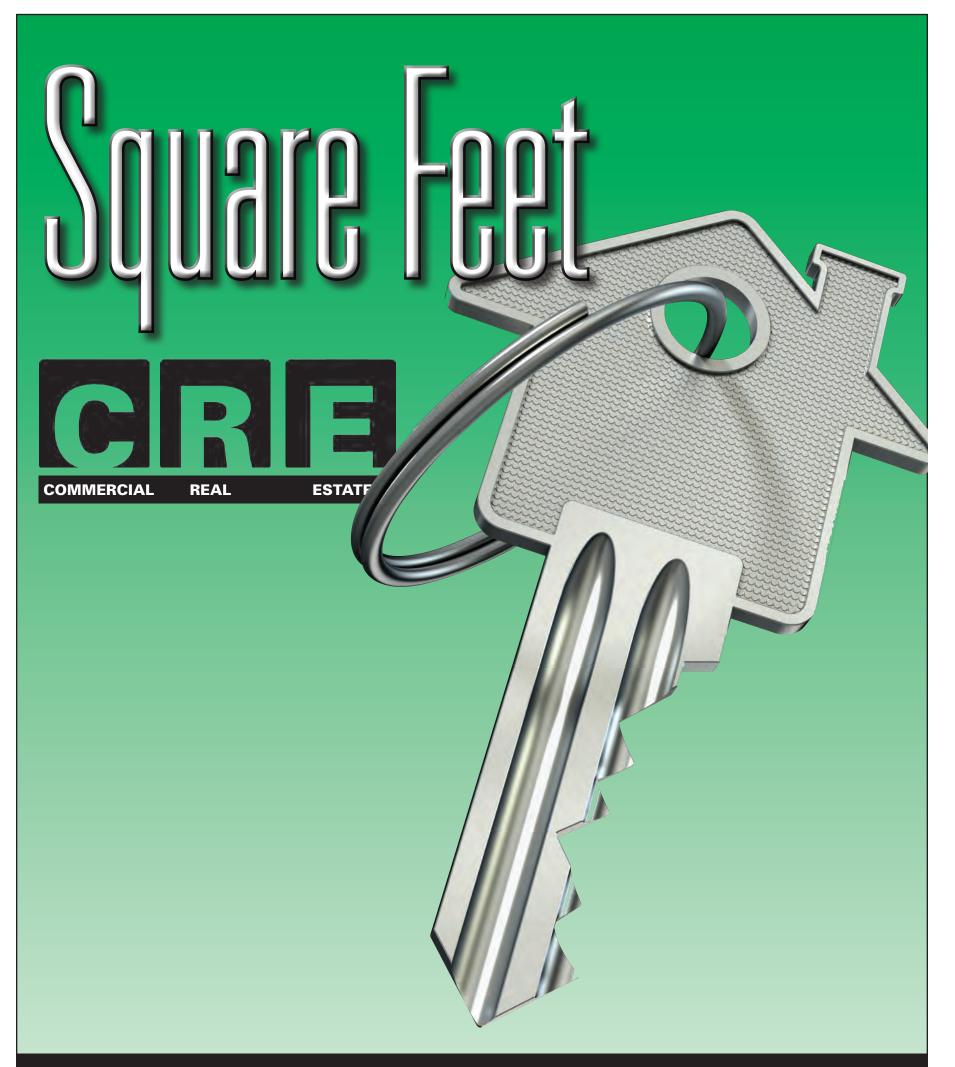
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Public/private partnerships play critical role

Improved leasing, sales and investment activity has initiated a prevailing sense of optimism among many participants in the commercial real estate industry. In the midst of improving market conditions, however, there are still more hurdles than ever in getting projects out of the

ground. Financing, or the lack there of, continues to be the biggest hurdle for most developers. Those fortunate few who are able to secure project financing in this market contend with historically low loan-

to-values, ranging



COMMERCIAL REAL ESTATE Joshua Guernsey

from 50 percent to 80 percent LTV depending on property type and owner-user vs. investor, which increases the amount of equity required. As equity requirements go up, it becomes more difficult for investors to achieve required rates of return or for business owners to create the liquidity required to purchase or construct a building.

With market and financing conditions being what they are, why do we see a steady stream of new projects breaking ground in Northern Colorado? The answer is that many of these projects have some form of public/private partnership at play. Public incentives have become more valuable as they provide an infusion of capital into a capital constrained market, and in many cases are the critical component to project feasibility. A few of the public incentive programs available include:

URA

Urban Renewal Authorities are created by municipalities to promote investment and redevelopment in areas that have been targeted as having the greatest need. URAs utilize tax increment financing, or TIF, to fund projects located within their boundaries. TIF is structured by evaluating the differential between current property tax values and the estimated enhanced property tax values once properties are improved. The differential or increment is used to finance projects.

Funds are most commonly deployed for use in site assemblage, infrastructure investment, historic preservation and financial tools to promote projects including paying off bonds or reimbursing developers for a portion of their cost. The city of Fort Collins currently has one Urban Renewal Plan Area which comprises north College Avenue, extending from Vine Drive to just north of Willox Lane. The College Avenue corridor south of Prospect Road is currently also being considered for an Urban Renewal Plan.

The groundbreaking of RMII2 and North College Marketplace in Fort Collins are two recent projects made possible by a URA. Loveland's most prominent URA is located at Centerra, and funded much of the roadway, interchange and utility infrastructure, natural areas, open space and public recreational improvements.

DDA

Downtown Development Authorities operate much like a URA in that the

DDA also utilizes tax increment financing to stimulate redevelopment within its boundaries. The DDA, however, promotes investment and redevelopment within the central business district of municipalities.

Nearly every redevelopment project, public improvement project and façade improvement in downtown Fort Collins displays the use of high-quality and historically consistent materials thanks to DDA contributions. The Fort Collins DDA boundaries generally extend along commercial corridors North of Laurel Avenue, South of Vine Drive, East of Meldrum Street and West of Lemay Avenue. The Flats at the Oval mixed-use redevelopment project and the redevelopment of a new Otter Products facility on Meldrum are projects that were recently made possible by the Fort Collins DDA.

Private activity bonds

Private activity bonds are issued by municipalities for the purpose of financing manufacturing-related projects of private users. Projects are financed at below market interest rates (approximately 3 percent) through the use of tax-exempt industrial development revenue bonds or private activity bonds — investors pay no federal or state income taxes on interest earned. Municipalities have varied criteria regarding what types of projects qualify for private activity bonds; however, the base criteria mandates that new jobs must be created and new property, sales or other taxes must be generated. Custom Blending's new facility on Harmony Road in Fort Collins is a recent example of private activity bonds successfully being put to work.

Metropolitan district

A metropolitan district is another mechanism commonly used by municipalities to promote development and investment in a particular geographical area. Its primary objective is to finance public infrastructure, and as opposed to the tax increment financing employed by URAs and DDAs, metro districts utilize a property tax mill levy which is assessed on properties located within the district boundaries. There is currently one metro district located within the city of Fort Collins at the Harmony Technology Park and numerous metro districts have been implemented in Timnath, Loveland, Johnstown and Windsor.

There are an abundance of other public incentives available to developers and business owners. Municipalities may waive development and construction permits and fees, issue bonds, offer sales or use tax abatement, provide green/sustainable incentives, or present affordable housing initiatives.

The mechanisms vary greatly; however they all represent a collaborative effort between public and private entities that can become the tipping point for successful projects.

Although sometimes controversial, these instruments have facilitated the gentrification and beautification of buildings in downtowns, enabled developers to meet the needs of companies that have generated employment for the region, and have initiated a tax base that helps fund our communities.

Joshua Guernsey is a commercial broker with Brinkman Partners in Fort Collins. He can be reached through www.brinkmanpartners.com

GREELEY

PLATTEVILLE

25

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					LARIM	ER O	FFICE	
Property name/address	City	Available SF	Bldg. Size	Min. Divisible	Max. Contiguous	Lease Rate	Lease Type	Agent
3825 E. Mulberry St.	Fort Collins	74,658	98,045	3,808	28,179	\$4 - \$10	NNN	Dan Eckles & Nate Heckel Realtec Commercial Real Estate Services-Fort Collins - Downtown / Realtec Commercial Real Estate Services-Fort Collins 970-407-9900 / 970-229-9900 deckles@realtec.com / nheckel@realtec.com
Harmony Technology Park 0 E. Harmony Road	Fort Collins	70,700	80,000	1,000	19,000	\$20 - \$22	NNN	Kevin Brinkman & Joshua Guernsey Brinkman Partners 970-206-4500 kevin.brinkman@brinkmanpartners.com / joshua.guernsey@brinkmanpartners.com
Harmony Corporate Center 2950 E. Harmony Road	Fort Collins	50,000	120,000	1,800	50,000	\$16.50 - \$18.50	NNN	Peter Kast Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 pkast@realtec.com
221 E. 29th St.	Loveland	41,580	41,580	20,000	41,580	\$8	NNN	Jeffrey Doran & Cliff Johnson Realtec Commercial Real Estate Services-Fort Collins / Coldwell Banker Commercial - NRT-Loveland 970-229-9900 / 970-667-2707 jdoran@realtec.com / johnscliff@aol.com
Seven Generations Office Park 3221 Eastbrook Drive	Fort Collins	36,000	36,000	2,000	36,000	\$18.75	NNN	Steve Stansfield & Nate Heckel Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 steve@realtec.com / nheckel@realtec.com
The Offices at Front Range Village 300 2721 W. Council Tree Ave.	Fort Collins	30,389	60,866	1,000	30,389	\$14 - \$19	NNN	Kevin Brinkman & Joshua Guernsey Brinkman Partners 970-206-4500 kevin.brinkman@brinkmanpartners.com / joshua.guernsey@brinkmanpartners.com
2809 E. Harmony Road	Fort Collins	28,326	57,031	981	18,952	\$10	NNN	Michael Ehler Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 mehler@realtec.com
4800 Wheaton Drive	Fort Collins	25,000	50,032	3,000	25,000	\$14.50	NNN	Peter Kast & Larry Stroud Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 pkast@realtec.com / stroud@realtec.com
2002 Caribou Drive	Fort Collins	22,642	22,642	22,642	22,642	\$16.50	NNN	Steve Stansfield & Jim Palmer Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 steve@realtec.com / jpalmer@realtec.com
1625 S. Taft Ave., Unit 1	Loveland	22,000	22,000	1,500	22,000	\$16 - \$18	NNN	Kevin Brinkman & Joshua Guernsey Brinkman Partners 970-206-4500 kevin.brinkman@brinkmanpartners.com / joshua.guernsey@brinkmanpartners.com
The Offices at Front Range Village 100 West 2720 Council Tree Ave.	Fort Collins	21,870	60,866	1,000	21,870	\$14 - \$19	NNN	Kevin Brinkman & Joshua Guernsey Brinkman Partners 970-206-4500 kevin.brinkman@brinkmanpartners.com / joshua.guernsey@brinkmanpartners.com
200 E. Seventh St.	Loveland	19,375	86,483	522	15,000	\$6 - \$10		Patrick O'Donnell Realtec Commercial Real Estate Services-Loveland 970-593-9900 patricko@realtec.com
The Offices at Front Range Village 100 East 2720 W. Council Tree Ave.	Fort Collins	19,152	60,866	1,000	19,152	\$14 - \$19	NNN	Kevin Brinkman & Joshua Guernsey Brinkman Partners 970-206-4500 kevin.brinkman@brinkmanpartners.com / joshua.guernsey@brinkmanpartners.com

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SALE

	LARIMER OFFICE												
Property name/address	City	Available SF	Bldg. Size	Min. Divisible	Max. Contiguous	Lease Rate	Lease Type	Agent					
4868 Innovation Drive	Fort Collins	18,833	18,833	18,833	18,833	\$12	NNN	Mike Eyer & Julius Tabert Sperry Van Ness, The Group Commercial LLC 970-207-0700 mike.eyer@svn.com / Julius.Tabert@svn.com					
3425 S. Shields St.	Fort Collins	18,180	21,000	1,000	6,160	\$16 - \$19	NNN	Kevin Brinkman & Joshua Guernsey Brinkman Partners 970-206-4500 kevin.brinkman@brinkmanpartners.com / joshua.guernsey@brinkmanpartners.com					
702 W. Drake Road, Bldg. A	Fort Collins	17,169	18,000	3,000	17,169	\$17.50	NNN	Terri Shields & Peter Kast Everitt MacMillan Commercial- / Realtec Commercial Real Estate Services-Fort Collins 970-226-1500 / 970-229-9900 terris@everittcompanies.com / pkast@realtec.com					
Proposed 2534 Medical Office 4430 Union St.	Johnstown	17,000	17,000	1,000	17,000	\$16 - \$18	NNN	Kevin Brinkman Brinkman Partners 970-206-4500 kevin.brinkman@brinkmanpartners.com					
1600 Specht Point Road	Fort Collins	16,545	27,000	815	8,366	\$10.50 - \$14.05	NNN	John Slack W.W. Reynolds Companies-Fort Collins 970-482-4800 johns@wwreynolds.com					
1330 Oak Ridge Drive	Fort Collins	15,963	15,963	15,963	15,963	\$16	NNN	Rob Hoffmann Everitt Commercial Partners LLC 970-226-1500 robh@everittcompanies.com					
Old Town Professional Center 315 W. Oak St.	Fort Collins	15,026	42,850	396	3,746	\$4 - \$18		Greg Smith Re/Max Action Brokers-Centerra 970-612-9200 gregasmith@remax.net					
3500 JFK Parkway	Fort Collins	14,360	38,000	1,094	5,180	\$10 - \$10	NNN	Michelle Hickey, CCIM Re/Max Alliance-Downtown Office 970-482-1781 michelleh@remax.net					
1808 N. Boise Ave.	Loveland	14,306	14,306	14,306	14,306	\$16	NNN	Jack Trethewey & Ken McCrady Realtec Commercial Real Estate Services-Loveland 970-593-9900 jack.trethewey@realtec.com / ken.mccrady@realtec.com					
2580 E. Harmony Road	Fort Collins	13,723	13,723	972	7,252	\$16 - \$18		Michael Jensen Keller Williams Realty-Fort Collins 970-212-2420 mike@fortcollinsre.com					
102-136 W. Fourth St.	Loveland	13,656	28,836	4,506	9,150	\$6 - \$6.65	Gross	Joseph Palieri II, CCIM Palieri & Associates- 970-215-4713 joep@comcast.net					
107 W. 29th St.	Loveland	13,600	16,626	800	7,000	\$3 - \$11.50		Curtis Vernon Keller Williams Real Estate LLCNorthern Colorado 970-377-3700 curtis@curtissells.com					
1501 S. Lemay Ave.	Fort Collins	13,337	13,073	580	6,000	\$5 - \$12.75		Mark O'Donnell Doberstein Lemburg Comm. Inc. 970-221-1965 markodonnell@frii.com					
Miramont Office Park, Bldg. E 4775 Boardwalk Drive	Fort Collins	12,793	12,793	2,500	12,793	\$18	MG	Ron Young Re/Max Alliance-Fort Collins South Office 970-206-8300 ronyoung@frii.com					
Continental Plaza 3665 JFK Parkway	Fort Collins	11,705	54,864	872	7,828	\$14	NNN	Rhys Christensen Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 rhys@Realtec.com					
4795 Larimer Parkway	Johnstown	11,632	11,632	1,454	11,632	\$17	NNN	Nick Berryman Realtec Commercial Real Estate Services-Greeley 970-346-9900 nberryman@realtecgreeley.com					
Spring Creek Professional Park, Bldg. H 2001 S. Shields St.	Fort Collins	11,321	9,776	647	5,803	\$6	NNN	Steve Kawulok Sperry Van Ness, The Group Commercial LLC 970-207-0700 steve.kawulok@svn.com					
3030 S. College Ave.	Fort Collins	11,293	20,000	1,274	10,019	\$9.50	NNN	Rob Hoffmann Everitt Commercial Partners LLC 970-226-1500 robh@everittcompanies.com					
6840 S. Lemay Ave.	Fort Collins	10,500	10,500	1,000	10,500	\$15 - \$17	NNN	Kevin Brinkman Brinkman Partners 970-206-4500 kevin.brinkman@brinkmanpartners.com					
Stanton Creek 1680 S. Lemay Ave.	Fort Collins	10,500	10,500	1,500	10,500	\$15 - \$17	NNN	Kevin Brinkman Brinkman Partners 970-206-4500 kevin.brinkman@brinkmanpartners.com					
Stanton Creek 1680 S. Lemay Ave.	Fort Collins	10,500	10,500	10,500	10,500	\$15	NNN	Kevin Brinkman Brinkman Partners 970-206-4500 kevin.brinkman@brinkmanpartners.com					
2900 S. College Ave.	Fort Collins	10,442	32,482	1,158	4,228	\$11 - \$11.50		Rob Hoffmann Everitt Commercial Partners LLC 970-226-1500 robh@everittcompanies.com					
1609 Oakridge Drive	Fort Collins	10,009	12,320	2,000	10,009	\$12	NNN	Rob Hoffmann Everitt Commercial Partners LLC 970-226-1500 robh@everittcompanies.com					
Seven Generations Office Park, Bldg. B 3221 Eastbrook Drive	Fort Collins	10,000	10,000	10,000	10,000	\$18.75	NNN	Steve Stansfield & Nate Heckel Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 steve@realtec.com / nheckel@realtec.com					
5802 Wright Drive	Loveland	10,000	10,000	10,000	10,000	\$12.50	NNN	Peter Kelly & Jason Ells Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 peterk@realtec.com / jason@realtec.com					
Proposed 2534 Medical Office Condos 4440 Union St.	Johnstown	10,000	10,000	1,000	10,000	\$16 - \$18	NNN	Kevin Brinkman Brinkman Partners 970-206-4500 kevin.brinkman@brinkmanpartners.com					
4120 Clydesdale Parkway	Loveland	10,000	10,000	1,000	10,000	\$12 - \$14	NNN	Craig Hau & Travis Ackerman Sperry Van Ness, The Group Commercial LLC 970-207-0700 craig.hau@svn.com / travisackerman@gmail.com					
4045 St. Cloud Drive	Loveland	9,979	13,000	1,770	3,934	\$14	NNN	Craig Hau & Travis Ackerman Sperry Van Ness, The Group Commercial LLC 970-207-0700 craig.hau@svn.com / travisackerman@gmail.com					
400 E. Horsetooth Road	Fort Collins	9,363	14,475	3,633	5,730	\$8 - \$10	NNN	Chad Hirschfield Fuller Real Estate 303-292-3700 chirschfield@fullercompany.com					
McClelland Office Park 2850 McClelland Drive	Fort Collins	9,276	34,184	599	4,046	\$12	NNN	Dan Eckles & Patty Spencer Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-407-9900 deckles@realtec.com / patty@realtec.com					
4803 E. Boardwalk Drive	Fort Collins	8,888	8,888	1,510	2,822	\$17 - \$19	NNN	Kevin Brinkman & Rick Callan Brinkman Partners / Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-206-4500 / 970-407-9900 kevin.brinkman@brinkmanpartners.com / rc@realtec.com					

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Property name/address	City	Available SF	Bldg. Size	Min. Divisible	Max. Contiguous	Lease Rate	Lease Type	Agent
Silver Tree Plaza 151 S. College Ave.	Fort Collins	8,830	24,000	103	2,600	\$5.24 - \$20		Michael Jensen Keller Williams Realty-Fort Collins 970-212-2420 mike@fortcollinsre.com
200 S. College Ave.	Fort Collins	8,800	13,442	8,800	8,800	\$14	NNN	Ryan Schaefer & Nick Christensen Chrisland Inc. 970-663-3150 ryans@chrislandcommercial.com / nickc@chrislandinc.com
Civic Center Village 144 N. Mason St.	Fort Collins	8,692	16,000	910	2,300	\$9.95 - \$14	NNN	Patty Spencer & Dan Eckles Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-407-9900 patty@realtec.com / deckles@realtec.com
2105 S. College Ave.	Fort Collins	8,548	16,326	8,548	8,548	\$6.50	NNN	Travis Ackerman & Craig Hau Sperry Van Ness, The Group Commercial LLC 970-207-0700 travisackerman@gmail.com / craig.hau@svn.com
Poudre Valley Plaza 1063 W. Horsetooth Road	Fort Collins	8,484	8,484	8,484	8,484	\$13	NNN	Jared Goodman & Larry Hawe Sperry Van Ness, The Group Commercial LLC 970-207-0700 jared.goodman@svn.com / larry.hawe@svn.com
1714 Topaz Lane	Loveland	8,192	28,672	1,024	2,048	\$6	NNN	Cole Herk & Jared Goodman Sperry Van Ness, The Group Commercial LLC 970-207-0700 cole.herk@svn.com / jared.goodman@svn.com
1530 Riverside Ave.	Fort Collins	8,177	8,177	8,177	8,177	\$10	NNN	Terri Shields Everitt MacMillan Commercial- 970-226-1500 terris@everittcompanies.com
Stanford Plaza 3555 Stanford Road	Fort Collins	8,060	18,132	538	2,768	\$13	NNN	Stephen Greenlee & Tom Peterson Stanford Real Estate LLC 970-226-1414 scgreenlee@gmail.com / t_peterson@qwestoffice.net
1613 Prospect Parkway	Fort Collins	8,000	16,994	2,400	8,000	\$9.95 - \$12.45	NNN	John Slack W.W. Reynolds Companies-Fort Collins 970-482-4800 johns@vwreynolds.com
103 W. Mountain Ave.	Fort Collins	7,854	17,927	1,200	4,519	\$14.50 - \$18	NNN	Ryan Schaefer & Nick Christensen Chrisland Inc. 970-663-3150 ryans@chrislandcommercial.com / nickc@chrislandinc.com
330 S. College Ave.	Fort Collins	7,797	10,745	1,527	6,270	\$14	NNN	Patty Spencer Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-407-9900 patty@realtec.com
Lincoln Plaza 301 Lincoln Court	Fort Collins	7,500	21,000	1,500	3,000	\$4 - \$6	NNN	John Slack W.W. Reynolds Companies-Fort Collins 970-482-4800 johns@wwreynolds.com
Riverside Centre 1420 Riverside Ave.	Fort Collins	7,450	26,225	1,850	3,725	\$7	NNN	Jared Goodman & Cole Herk Sperry Van Ness, The Group Commercial LLC 970-207-0700 jared.goodman@svn.com / cole.herk@svn.com
Poudre Valley Plaza 1015 W. Horsetooth Road	Fort Collins	7,372	17,176	3,686	7,372	\$13	NNN	Jared Goodman & Larry Hawe Sperry Van Ness, The Group Commercial LLC 970-207-0700 jared.goodman@svn.com / larry.hawe@svn.com
2101 S. Timberline Road	Fort Collins	7,323	7,325	1,160	7,323	\$20	NNN	Larry Hawe Sperry Van Ness, The Group Commercial LLC 970-207-0700 larry.hawe@svn.com
1235 Riverside Ave.	Fort Collins	7,300	7,300	7,300	7,300	\$11 - \$12	NNN	Aki Palmer & Jim Palmer Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 aki@realtec.com / jpalmer@realtec.com
Drake Executive Plaza 2625 Redwing Road	Fort Collins	7,261	26,683	814	2,277	\$10.45	NNN	Diane Kufeke Drake Professional Park 970-223-7567 drake2627@drakepark.net
Villaggio Office Space 2510 E. Harmony Road	Fort Collins	7,000	13,107	1,000	7,000	\$10	NNN	Travis Ackerman & Craig Hau Sperry Van Ness, The Group Commercial LLC 970-207-0700 travisackerman@gmail.com / craig.hau@svn.com
2975 Ginnala Drive	Loveland	6,884	15,000	1,086	4,498	\$16.50	NNN	Nathan Klein Loveland Commercial LLC 970-667-7000 nklein@lovelandcommercial.com
155 E. Boardwalk Drive	Fort Collins	6,834	44,084	2,657	4,177	\$14	NNN	Rhys Christensen & Jason Ells Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 rhys@Realtec.com / jason@realtec.com
1201 Oakridge Drive	Fort Collins	6,771	68,756	3,000	6,771	\$12 - \$14	NNN	Aki Palmer & Jim Palmer Realtec Commercial R-Fort Collins 970-229-9900 aki@realtec.com / jpalmer@realtec.com
6360 Aviation Circle	Loveland	6,234	6,234	3,117	3,117	\$9.75	NNN	Nick Christensen & Ryan Schaefer Chrisland Inc. 970-663-3150 nickc@chrislandinc.com / ryans@chrislandcommercial.com
4730 S. College Ave.	Fort Collins	6,214	9,000	386	4,100	\$13		Steve Stansfield Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 steve@realtec.com
3425 S. Shields St.	Fort Collins	6,160	21,000	1,000	6,160	\$16 - \$19	NNN	Kevin Brinkman & Joshua Guernsey Brinkman Partners 970-206-4500 kevin.brinkman@brinkmanpartners.com / joshua.guernsey@brinkmanpartners.com
2620 E. Prospect Road	Fort Collins	6,157	42,088	2,500	6,157	\$9	NNN	Terri Shields Everitt MacMillan Commercial- 970-226-1500 terris@everittcompanies.com
419 Canyon Ave.	Fort Collins	5,953	24,534	324	5,629	\$12.50 - \$19.44		Jason Ells Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 jason@realtec.com
300 E. Horsetooth Road	Fort Collins	5,936	12,836	2,542	5,936	\$13	NNN	Peter Kast Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 pkast@realtec.com
2537 Research Blvd.	Fort Collins	5,793	35,000	726	2,075	\$10 - \$11	NNN	Jason Ells & Peter Kelly Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 jason@realtec.com / peterk@realtec.com
Shores Office Park, Bldg. 5 375 E. Horsetooth Road	Fort Collins	5,720	13,158	2,283	5,720	\$15	NNN	Jared Goodman Sperry Van Ness, The Group Commercial LLC 970-207-0700 jared.goodman@svn.com

	LARIMER OFFICE												
Property name/address	City	Available SF	Bldg. Size	Min. Divisible	Max. Contiguous	Lease Rate	Lease Type	Agent					
4715 Innovation Drive	Fort Collins	5,717	11,463	5,717	5,717	\$8	NNN	Dan Eckles & Matt Patyk Realtec Commercial Real Estate Services-Fort Collins - Downtown / Realtec Commercial Real Estate Services-Fort Collins 970-407-9900 / 970-229-9900 deckles@realtec.com / matt@realtec.com					
4557 Denrose Court	Fort Collins	5,640	20,898	5,640	5,640	\$8	NNN	Jim Mokler,CCIM,SIOR & Jeffrey Doran Realtec Commercial Real Estate Services-Fort Collins - Downtown / Realtec Commercial R-Fort Collins 970-407-9900 / 970-229-9900 jim@realtec.com / jdoran@realtec.com					
1853 Cheyenne Ave.	Loveland	5,573	5,573	1,000	5,573	Negotiable		Nathan Klein Loveland Commercial LLC 970-667-7000 nklein@lovelandcommercial.com					
1605 S. College Ave.	Fort Collins	5,529	22,327	2,242	3,287	\$10 - \$12	NNN	Dan Eckles & Patty Spencer Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-407-9900 deckles@realtec.com / patty@realtec.com					
Seven Generations Office Park, Bldg. A 3221 Eastbrook Drive	Fort Collins	5,500	5,500	2,750	5,500	\$17.75 - \$18.75	NNN	Steve Stansfield & Nate Heckel Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 steve@realtec.com / nheckel@realtec.com					
2000 S. College Ave.	Fort Collins	5,341	18,735	745	2,777	\$6.99 - \$10.01	NNN	Peter Kelly Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 peterk@realtec.com					
702 W. Drake Road, Bldg. I	Fort Collins	5,250	5,250	5,250	5,250	\$18	NNN	Terri Shields Everitt MacMillan Commercial- 970-226-1500 terris@everittcompanies.com					
2809 E. Harmony Road	Fort Collins	5,210	57,031	5,210	5,210	\$9	NNN	Rhys Christensen & Paul Herzog Realtec Commercial Real Estate Services-Fort Collins / CRESA Partners 970-229-9900 / 303-228-0800 rhys@Realtec.com / pherzog@cresapartners.com					
Old Town Office Space 185 N. College Ave.	Fort Collins	5,126	5,126	5,126	5,126	\$12	NNN	Cole Herk & Jared Goodman Sperry Van Ness, The Group Commercial LLC 970-207-0700 cole.herk@svn.com / jared.goodman@svn.com					
2290 E. Prospect Road	Fort Collins	5,095	20,277	951	2,434	\$8 - \$10	NNN	John Propp Propp Property- 303-692-1816 john@propp.com					
1000 Centre Ave.	Fort Collins	5,050	6,500	5,050	5,050	\$14.75	MG	Larry Stroud Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 stroud@realtec.com					
153 W. Mountain Ave.	Fort Collins	5,000	5,000	2,500	2,500	\$10 - \$18	NNN	Ryan Schaefer & Nick Christensen Chrisland Inc. 970-663-3150 ryans@chrislandcommercial.com / nickc@chrislandinc.com					
4708 S. College Ave.	Fort Collins	5,000	9,074	5,000	5,000	\$9	Gross	Matt Patyk & Brian Mannlein Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 matt@realtec.com / Mannlein@realtec.com					
1100 Poudre River Drive, Unit B	Fort Collins	4,988	4,988	2,475	4,988	\$5 - \$14.50	NNN	Rhys Christensen & Erik Broman Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 rhys@Realtec.com / broman@realtec.com					
River Center 30 2637 Midpoint Drive	Fort Collins	4,800	14,400	1,805	4,800	\$9.75 - \$11.75	NNN	John Slack W.W. Reynolds Companies-Fort Collins 970-482-4800 johns@wwreynolds.com					
260 E. Horsetooth Road	Fort Collins	4,800	7,923	350	4,800	\$14	NNN	Jared Goodman & Cole Herk Sperry Van Ness, The Group Commercial LLC 970-207-0700 jared.goodman@svn.com / cole.herk@svn.com					
Terrace Building 343 W. Drake Road	Fort Collins	4,698	15,646	453	2,472	\$11.45	NNN	Diane Kufeke Drake Professional Park 970-223-7567 drake2627@drakepark.net					
Poudre Valley Plaza 1075 W. Horsetooth Road	Fort Collins	4,684	19,164	2,342	2,342	\$13	NNN	Jared Goodman & Larry Hawe Sperry Van Ness, The Group Commercial LLC 970-207-0700 jared.goodman@svn.com / larry.hawe@svn.com					
102-136 W. Fourth St. 102 W. Fourth St.	Loveland	4,506	28,836	4,506	4,506	\$6.75	Gross	Joseph Palieri II, CCIM Palieri & Associates- 970-215-4713 joep@comcast.net					
Proposed Harmony Offices Harmony Road	Fort Collins	4,499	4,499	1,500	4,499	\$20 - \$22	NNN	Kevin Brinkman Brinkman Partners 970-206-4500 kevin.brinkman@brinkmanpartners.com					
Harmony One 3003 E. Harmony Road	Fort Collins	4,491	56,000	1,350	4,491	\$17.50	NNN	Terri Shields & Kevin Brinkman Everitt MacMillan Commercial- / Brinkman Partners 970-226-1500 / 970-206-4500 terris@everittcompanies.com / kevin.brinkman@brinkmanpartners.com					
2120 Milestone Drive	Fort Collins	4,389	10,067	4,389	4,389	\$15	NNN	Kevin Brinkman & Joshua Guernsey Brinkman Partners 970-206-4500 kevin.brinkman@brinkmanpartners.com / joshua.guernsey@brinkmanpartners.com					
2014 Caribou Drive	Fort Collins	4,355	10,268	2,000	4,355	\$16 - \$17	NNN	Jeffrey Doran & Aki Palmer Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 jdoran@realtec.com / aki@realtec.com					
1721 W. Harmony Road	Fort Collins	4,312	12,144	1,768	2,544	\$5 - \$6	NNN	David Pietenpol & Larry Hawe Sierra Real Estate Services- / Sperry Van Ness, The Group Commercial LLC 970-225-2905 / 970-207-0700 dpietenpol@comcast.net / larry.hawe@svn.com					
702 W. Drake Road, Bldg. C	Fort Collins	4,209	4,209	2,100	4,209	\$14	NNN	Mark O'Donnell Doberstein Lemburg Comm. Inc. 970-221-1965 markodonnell@frii.com					
221-227 Jefferson St	Fort Collins	4,188	8,150	1,762	2,426	\$12	NNN	Michael Jensen Keller Williams Realty-Fort Collins 970-212-2420 mike@fortcollinsre.com					
262 E. Mountain Ave.	Fort Collins	4,150	4,138	1,000	4,150	\$25	NNN	Dan Eckles & Rick Callan Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-407-9900 deckles@realtec.com / rc@realtec.com					
2108 Milestone Drive	Fort Collins	4,145	12,000	4,145	4,145	\$16	NNN	Terri Shields Everitt MacMillan Commercial- 970-226-1500 terris@everittcompanies.com					
3000 S. College Ave.	Fort Collins	4,012	21,797	1,997	2,015	\$9.50	NNN	Rob Hoffmann Everitt Commercial Partners LLC 970-226-1500 robh@everittcompanies.com					

	LARIMER OFFICE												
Property name/address	City	Available SF	Bldg. Size	Min. Divisible	Max. Contiguous	Lease Rate	Lease Type	Agent					
5250 Hahns Peak Drive	Loveland	3,969	32,000	3,969	3,969	\$14.75	NNN	Patrick O'Donnell Realtec Commercial Real Estate Services-Loveland 970-593-9900 patricko@realtec.com					
Topaz Business Park 1656 Topaz Drive	Loveland	3,882	15,812	1,080	3,882	\$9	NNN	Julius Tabert & Mike Eyer Sperry Van Ness, The Group Commercial LLC 970-207-0700 Julius.Tabert@svn.com / mike.eyer@svn.com					
307 S. College Ave.	Fort Collins	3,855	3,855	3,855	3,855	\$11	NNN	Patty Spencer Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-407-9900 patty@realtec.com					
425 W. Mulberry St.	Fort Collins	3,826	15,002	1,041	1,415	\$13	NNN	Jared Goodman Sperry Van Ness, The Group Commercial LLC 970-207-0700 jared.goodman@svn.com					
412 S. Howes St.	Fort Collins	3,735	5,640	550	1,715	\$8 - \$10	NNN	Jason Ells Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 jason@realtec.com					
4645 Ziegler Road	Fort Collins	3,691	8,000	600	3,691	\$18 - \$22	NNN	Tom Livingston Livingston Real Estate & Development- 970-266-0333 toml@qwestoffice.net					
2900 S. College Ave.	Fort Collins	3,666	32,482	676	1,954	\$11.50	NNN	Rob Hoffmann Everitt Commercial Partners LLC 970-226-1500 robh@everittcompanies.com					
234 Linden St.	Fort Collins	3,600	7,916	3,600	3,600	\$16 - \$18	NNN	Patty Spencer Realtec Commercial R-Fort Collins - Downtown 970-407-9900 patty@realtec.com					
232-236 Walnut St	Fort Collins	3,600	10,474	3,600	3,600	\$16 - \$18	NNN	Patty Spencer Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-407-9900 patty@realtec.com					
1148 E. Elizabeth St.	Fort Collins	3,566	3,566	3,566	3,566	\$12	NN	Michelle Hickey, CCIM Re/Max Alliance-Downtown Office 970-482-1781 michelleh@remax.net					
Spring Creek Business Center 2114 Midpoint Drive	Fort Collins	3,563	9,601	3,563	3,563	\$12.25	NNN	John Slack W.W. Reynolds Companies-Fort Collins 970-482-4800 johns@wwreynolds.com					
605 S. College Ave.	Fort Collins	3,560	6,500	900	3,560	\$14	NNN	Ed Stoner Old Town Square Properties- 970-221-9332 estoner@oldtownsg.com					
1230 E. Elizabeth St.	Fort Collins	3,552	3,552	888	3,552	\$15	NNN	Dan Bernth Doberstein Lemburg Comm. Inc. 970-221-1965 danbernth@frii.com					
Foxtrail Office Park 1615 Foxtrail Drive	Loveland	3,518	12,608	1,973	3,518	\$19.25	NNN	Patrick O'Donnell Realtec Commercial Real Estate Services-Loveland 970-593-9900 patricko@realtec.com					
383 W. Drake Road	Fort Collins	3,482	3,033	1,332	3,482	\$10 - \$14	MG	Patty Spencer Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-407-9900 patty@realtec.com					
1520 E. Mulberry St.	Fort Collins	3,433	16,770	223	2,000	\$11.25 - \$12.11	Gross	Mark O'Donnell & Dan Bernth Doberstein Lemburg Comm. Inc. 970-221-1965 markodonnell@frii.com / danbernth@frii.com					
1327 W. Eisenhower Blvd.	Loveland	3,419	4,870	1,539	1,880	\$4 - \$9	NNN	Julius Tabert & Mike Eyer Sperry Van Ness, The Group Commercial LLC 970-207-0700 Julius: Tabert@svn.com / mike.eyer@svn.com					
1006 Robertson St.	Fort Collins	3,411	3,411	3,411	3,411	\$10	NNN	Cole Herk & Jared Goodman Sperry Van Ness, The Group Commercial LLC 970-207-0700 cole.herk@svn.com / jared.goodman@svn.com					
1491 Denver Ave.	Loveland	3,407	9,051	1,176	2,231	\$18 - \$19	NNN	Jeffrey Doran & Patrick O'Donnell Realtec Commercial Real Estate Services-Fort Collins / Realtec Commercial Real Estate Services- Loveland 970-229-9900 / 970-593-9900 jdoran@realtec.com / patricko@realtec.com					
Drake Professional Park 363 W. Drake Road	Fort Collins	3,376	6,210	863	3,376	Negotiable	Gross	Terri Shields Everitt MacMillan Commercial- 970-226-1500 terris@everittcompanies.com					
218 E. Fourth St.	Loveland	3,336	3,336	3,336	3,336	Negotiable	MG	Joseph Palieri II, CCIM Palieri & Associates 970-215-4713 jpalieri@comcast.net					
Boise Medical Office Building 1931 N. Boise Ave.	Loveland	3,269	4,380	1,154	2,115	\$8 - \$10	NNN	Travis Ackerman Sperry Van Ness, The Group Commercial LLC 970-207-0700 travisackerman@gmail.com					
4045 St. Cloud Drive, Nos.150 & 210	Loveland	3,104	14,715	969	2,135	\$18 - \$20	NNN	Travis Ackerman Sperry Van Ness, The Group Commercial LLC 970-207-0700 travisackerman@gmail.com					
320 W. 37th St.	Loveland	3,072	8,600	1,257	1,815	\$11	NNN	Nathan Klein Loveland Commercial LLC 970-667-7000 nklein@lovelandcommercial.com					
401 W. Mountain Ave.	Fort Collins	3,041	4,225	750	2,291	\$16 - \$19		Patty Spencer & Dan Eckles Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-407-9900 patty@realtec.com / deckles@realtec.com					
Locust Park Professional Office 1966 W. 15th St.	Loveland	3,028	7,000	850	1,525	\$9	NNN	Joseph Palieri II, CCIM Palieri & Associates-					
1449 Riverside Ave.	Fort Collins	3,000	3,000	1,661	3,000	\$8	NNN	970-215-4713 joep@comcast.net Randy Marshall Sperry Van Ness, The Group Commercial LLC 970-207-0700 randy.marshall@svn.com					
Creekside Two 2629 Redwing Road	Fort Collins	2,991	27,703	456	1,101	\$10.45	NNN	Diane Kufeke Drake Professional Park 970-223-7567 drake2627@drakepark.net					
2000 Vermont Drive	Fort Collins	2,900	9,250	2,900	2,900	\$12.90	NNN	Jeffrey Doran Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 įdoran@realtec.com					
123 N. College Ave., Suite 310	Fort Collins	2,856	2,856	2,856	2,856	\$12	NNN	Dan Eckles & Patty Spencer Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-407-9900 deckles@realtec.com / patty@realtec.com					
1738-1742 S. College Ave.	Fort Collins	2,855	2,855	1,400	1,455	\$12	NNN	Jared Goodman & Travis Ackerman Sperry Van Ness, The Group Commercial LLC 970-207-0700 jared.goodman@svn.com / travisackerman@gmail.com					

	LARIMER OFFICE												
Property name/address	City	Available SF	Bldg. Size	Min. Divisible	Max. Contiguous	Lease Rate	Lease Type	Agent					
Creekside Plaza 3780 N. Garfield Ave.	Loveland	2,796	16,861	1,075	1,721	\$8	NNN	Lissa Johnson Keller Williams Real Estate LLCNorthern Colorado 970-377-3700 lissacre@kw.com					
Timberline Plaza 2105 Bighorn Road	Fort Collins	2,789	14,000	2,789	2,789	\$18.50	NNN	Kevin Brinkman Brinkman Partners 970-206-4500 kevin.brinkman@brinkmanpartners.com					
2530 Abarr Drive	Loveland	2,775	7,200	650	2,125	\$14	MG	Joseph Palieri II, CCIM Palieri & Associates- 970-215-4713 joep@comcast.net					
Medical Office Next to PVH 1032 Luke St.	Fort Collins	2,745	2,745	2,745	2,745	\$9	NNN	Randy Marshall Sperry Van Ness, The Group Commercial LLC 970-207-0700 randy.marshall@svn.com					
2821 Remington St.	Fort Collins	2,700	5,400	2,700	2,700	\$7.50	NNN	Jared Goodman Sperry Van Ness, The Group Commercial LLC 970-207-0700 jared.goodman@svn.com					
3711 JFK Parkway	Fort Collins	2,700	46,500	2,700	2,700	\$16 - \$18	NNN	Aki Palmer & Jim Palmer Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 aki@realtec.com / jpalmer@realtec.com					
Collindale Offices at the Fairway 4025 Automation Way	Fort Collins	2,680	5,500	1,340	1,340	\$9.50	NNN	Kevin Brinkman & Joshua Guernsey Brinkman Partners 970-206-4500 kevin.brinkman@brinkmanpartners.com / joshua.guernsey@brinkmanpartners.com					
1031-1041 N. Lincoln Ave.	Loveland	2,645	2,645	2,645	2,645	\$10	NNN	Cliff Johnson Coldwell Banker Commercial - NRT-Loveland 970-667-2707 johnscliff@aol.com					
Loveland Tech Center 4007 S. Lincoln Ave.	Loveland	2,620	20,000	863	2,620	\$8	NNN	Joshua Guernsey & Kevin Brinkman Brinkman Partners 970-206-4500 joshua.guernsey@brinkmanpartners.com / kevin.brinkman@brinkmanpartners.com					
2695 W. Eisenhower Blvd.	Loveland	2,551	20,000	646	1,905	\$20	Gross	Nick Christensen & Ryan Schaefer Chrisland Inc. 970-663-3150 nickc@chrislandinc.com / ryans@chrislandcommercial.com					
375 Horsetooth Road, Bldg. 2	Fort Collins	2,546	10,413	2,546	2,546	\$8	NNN	Steve Stansfield & Nate Heckel Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 steve@realtec.com / nheckel@realtec.com					
2020 Lowe St.	Fort Collins	2,540	8,234	2,540	2,540	\$15	NNN	Bill Reilly Sperry Van Ness, The Group Commercial LLC 970-207-0700 bill.reilly@svn.com					
Timberline Office Park 2032 Caribou Drive	Fort Collins	2,513	11,186	1,080	1,433	\$14.50	NNN	Craig Hau Sperry Van Ness, The Group Commercial LLC 970-207-0700 craig.hau@svn.com					
110-116 N. College Ave.	Fort Collins	2,500	25,000	1,000	2,500	\$13 - \$15	MG	Aki Palmer & Jim Palmer Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 aki@realtec.com / jpalmer@realtec.com					
3780 E. 15th St.	Loveland	2,476	7,000	2,476	2,476	\$13	NNN	Ken McCrady & Jack Trethewey Realtec Commercial Real Estate Services-Loveland 970-593-9900 ken.mccrady@realtec.com / jack.trethewey@realtec.com					
Old Town Square 1 Old Town Square	Fort Collins	2,433	23,153	1,000	2,433	\$10	Gross	Ed Stoner Old Town Square Properties- 970-221-9332 estoner@oldtownsq.com					
River Center 30 2643 Midpoint Drive	Fort Collins	2,400	10,500	2,400	2,400	\$9.50	NNN	John Slack W.W. Reynolds Companies-Fort Collins 970-482-4800 johns@wwreynolds.com					
123 N College Ave, Suite 370	Fort Collins	2,393	2,393	2,393	2,393	\$10	NNN	Dan Eckles & Patty Spencer Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-407-9900 deckles@realtec.com / patty@realtec.com					
123 N College Ave, Suite 370	Fort Collins	2,393	2,393	2,393	2,393	\$10	NNN	Dan Eckles & Patty Spencer Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-407-9900 deckles@realtec.com / patty@realtec.com					
Class A Office Space on Timberline Corridor 4026 S. Timberline Road	Fort Collins	2,380	4,534	2,380	2,380	\$18.50	NNN	Jared Goodman & Cole Herk Sperry Van Ness, The Group Commercial LLC 970-207-0700 jared.goodman@svn.com / cole.herk@svn.com					
3553 Clydesdale Parkway	Loveland	2,353	20,000	2,353	2,353	\$14	NNN	Julius Tabert & Mike Eyer Sperry Van Ness, The Group Commercial LLC 970-207-0700 Julius.Tabert@svn.com / mike.eyer@svn.com					
Boardwalk Office Park 712 Whalers Way	Fort Collins	2,351	9,620	2,351	2,351	\$12	NNN	Steve Stansfield & Erik Broman Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 steve@realtec.com / broman@realtec.com					
3650 E. 15th St.	Loveland	2,280	10,134	2,280	2,280	\$18.95	NNN	Patrick O'Donnell Realtec Commercial Real Estate Services-Loveland 970-593-9900 patricko@realtec.com					
2126 Milestone Drive	Fort Collins	2,254	6,143	914	1,340	\$14	NNN	Peter Kelly & Rick Callan Realtec Commercial Real Estate Services-Fort Collins / Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-229-9900 / 970-407-9900 peterk@realtec.com / rc@realtec.com					
1630 S. College Ave.	Fort Collins	2,252	6,480	270	1,040	\$8.50 - \$13.11		Craig Hau Sperry Van Ness, The Group Commercial LLC 970-207-0700 craig.hau@svn.com					
426 N. Lincoln Ave.	Loveland	2,250	4,400	2,250	2,250	\$12 - \$14	NNN	Michelle Hickey, CCIM Re/Max Alliance-Downtown Office 970-482-1781 michelleh@remax.net					
2988 Ginnala Drive	Loveland	2,250	7,250	2,250	2,250	\$15	NNN	Joseph Palieri II, CCIM Palieri & Associates 970-215-4713 jpalieri@comcast.net					
2834 S. College Ave.	Fort Collins	2,220	9,180	1,100	2,220	\$14	NNN	Dan Eckles & Patty Spencer Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-407-9900 deckles@realtec.com / patty@realtec.com					
123 N. College Ave., Suite 208	Fort Collins	2,216	2,216	2,216	2,216	\$12	NNN	Dan Eckles & Patty Spencer Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-407-9900 deckles@realtec.com / patty@realtec.com					

	LARIMER OFFICE												
Property name/address	City	Available SF	Bldg. Size	Min. Divisible	Max. Contiguous	Lease Rate	Lease Type	Agent					
Longview Commercial Center 231 W. 67th Court	Loveland	2,200	12,286	2,200	2,200	\$18	NNN	Ron Young Re/Max Alliance-Fort Collins South Office 970-206-8300 ronyoung@frii.com					
Centerra Executive Suites 1635 Foxtrail Drive	Loveland	2,115	14,829	2,115	2,115	\$15	NNN	Kevin Brinkman & Joshua Guernsey Brinkman Partners 970-206-4500 kevin.brinkman@brinkmanpartners.com / joshua.guernsey@brinkmanpartners.com					
5131 S. College Ave.	Fort Collins	2,112	4,111	2,112	2,112	\$11	NNN	Jason Ells & Peter Kelly Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 jason@realtec.com / peterk@realtec.com					
702 W. Drake Road, Bldg. B 702 W. Drake Road	Fort Collins	2,096	7,096	2,096	2,096	\$13	NNN	Mark O'Donnell Doberstein Lemburg Comm. Inc. 970-221-1965 markodonnell@frii.com					
Harmony Village 1939 Wilmington Drive	Fort Collins	2,076	5,212	2,076	2,076	\$12	NNN	Peter Kelly & Jason Ells Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 peterk@realtec.com / jason@realtec.com					
902 Redwood Drive	Loveland	2,060	2,060	2,060	2,060	\$8.70	Gross	Patrick O'Donnell Realtec Commercial R-Loveland 970-593-9900 patricko@realtec.com					
1200 S. College Ave.	Fort Collins	2,025	21,760	375	525	\$2.38 - \$3.74	FSG	Benjamin Cornali Keller Williams Realty-Fort Collins 970-212-2420 ben@fortcollinsre.com					
123 E. Drake Road	Fort Collins	2,000	2,000	2,000	2,000	\$9	MG	Travis Ackerman Sperry Van Ness, The Group Commercial LLC 970-207-0700 travisackerman@gmail.com					
1030 Centre Ave.	Fort Collins	2,000	4,000	2,000	2,000	\$14 - \$15	NNN	Mark O'Donnell Doberstein Lemburg Comm. Inc. 970-221-1965 markodonnell@frii.com					
1355 N. Cleveland Ave.	Loveland	2,000	2,335	2,000	2,000	\$9	NNN	Cliff Johnson Coldwell Banker Commercial - NRT-Loveland 970-667-2707 johnscliff@aol.com					
400 Remington St.	Fort Collins	1,985	8,512	1,985	1,985	\$10	NNN	Cole Herk & Jared Goodman Sperry Van Ness, The Group Commercial LLC 970-207-0700 cole.herk@svn.com / jared.goodman@svn.com					
608 E. Harmony Road	Fort Collins	1,938	12,419	1,938	1,938	\$21.50	NNN	Rhys Christensen & Jason Ells Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 rhys@Realtec.com / jason@realtec.com					
220 E. Mulberry St.	Fort Collins	1,901	2,550	99	850	\$12	Gross	Patty Spencer Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-407-9900 patty@realtec.com					
Harmony Village 1927 Wilmington Drive	Fort Collins	1,688	9,600	1,688	1,688	Negotiable	NNN	Steve Griffith Griffith Realty Advisors- 970-349-9900 shqriffith@comcast.net					
109 N. College Ave., Suite 210	Fort Collins	1,670	6,800	1,670	1,670	\$16	NNN	Patty Spencer & Dan Eckles Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-407-9900 patty@realtec.com / deckles@realtec.com					
Centre Tech II 2401 Research Blvd.	Fort Collins	1,539	18,675	1,539	1,539	\$11	NNN	Rob Hoffmann Everitt Commercial Partners LLC 970-226-1500 robh@everittcompanies.com					
3534 JFK Parkway	Fort Collins	1,500	5,070	1,500	1,500	\$14	MG	Patty Spencer Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-407-9900 patty@realtec.com					
Creekside Plaza 3780 N. Garfield Ave.	Loveland	1,500	16,861	1,500	1,500	\$5.85	NNN	Nathan Klein Loveland Commercial LLC 970-667-7000 nklein@lovelandcommercial.com					
2903 Aspen Drive	Loveland	1,500	2,100	1,500	1,500	\$12	MG	Jack Trethewey & Ken McCrady Realtec Commercial Real Estate Services-Loveland 970-593-9900 jack.trethewey@realtec.com / ken.mccrady@realtec.com					
6051 E. Larimer County Road 16	Loveland	1,474	4,600	112	1,000	\$1 - \$4.80	Gross	Tom Peterson Stanford Real Estate LLC 970-226-1414 t_peterson@gwestoffice.net					
California Plaza 1730 S. College Ave.	Fort Collins	1,438	18,444	1,438	1,438	\$13	FSG	Perry McCormac McCormac Real Estate 970-222-4500 perry@infinitygrouprealty.com					
Collindale Offices at the Fairway 4025 Automation Way	Fort Collins	1,340	5,360	1,340	1,340	\$12.50	MG	Jason Ells & Steve Stansfield Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 jason@realtec.com / steve@realtec.com					
2893 N. Monroe Ave.	Loveland	1,285	4,940	1,285	1,285	\$8.90	MG	Patrick O'Donnell Realtec Commercial Real Estate Services-Loveland 970-593-9900 patricko@realtec.com					
Clark Building 1530 Boise Ave.	Loveland	1,273	3,390	628	645	\$6	NNN	Julius Tabert & Mike Eyer Sperry Van Ness, The Group Commercial LLC 970-207-0700 Julius.Tabert@svn.com / mike.eyer@svn.com					
1136 Stuart St.	Fort Collins	1,260	1,260	1,260	1,260	\$14.50	NNN	Steve Stansfield & Erik Broman Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 steve@realtec.com / broman@realtec.com					
8201 S. Spinnaker Bay Drive	Windsor	1,235	8,551	256	1,235	\$12	NNN	Matt Patyk & Nate Heckel Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 matt@realtec.com / nheckel@realtec.com					
925 N. Lincoln Ave.	Loveland	1,212	1,212	1,212	1,212	\$1,150	MG	Jack Trethewey & Steve Stansfield Realtec Commercial Real Estate Services-Loveland 970-593-9900 jack.trethewey@realtec.com / steve@realtec.com					
1907 Boise Ave.	Loveland	1,209	6,261	1,209	1,209	\$13	NNN	Jack Trethewey & Ken McCrady Realtec Commercial Real Estate Services-Loveland 970-593-9900 jack.trethewey@realtec.com / ken.mccrady@realtec.com					
6379 Rockwell Court	Loveland	1,200	4,700	1,200	1,200	\$10	NNN	Erik Broman & Jeffrey Doran Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 broman@realtec.com / jdoran@realtec.com					
Collindale Offices at the Fairway 4025 Automation Way	Fort Collins	1,188	47,368	1,188	1,188	\$12.50	MG	Aki Palmer & Jim Palmer Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 aki@realtec.com / jpalmer@realtec.com					

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Property name/address	City	Available SF	Bldg. Size	Min. Divisible	Max. Contiguous	Lease Rate	Lease Type	Agent
2534 Medical Campus, Second Floor 4450 Union St.	Johnstown	1,182	13,288	1,182	1,182	\$18 - \$20	NNN	Kevin Brinkman Brinkman Partners 970-206-4500 kevin.brinkman@brinkmanpartners.com
3926 JFK Parkway	Fort Collins	1,160	1,160	1,160	1,160	\$17	MG	Erik Broman & Steve Stansfield Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 broman@realtec.com / steve@realtec.com
640 E. Eisenhower Blvd.	Loveland	1,115	7,099	1,115	1,115	\$6.28	NNN	Julius Tabert & Mike Eyer Sperry Van Ness, The Group Commercial LLC 970-207-0700 Julius.Tabert@svn.com / mike.eyer@svn.com
141 S. College Ave.	Fort Collins	1,103	8,500	1,103	1,686	\$12	NNN	Randy Marshall Sperry Van Ness, The Group Commercial LLC 970-207-0700 randy.marshall@svn.com
3000 S. College Ave.	Fort Collins	1,091	21,797	1,091	1,091	\$9.50	NNN	Rob Hoffmann Everitt Commercial Partners LLC 970-226-1500 robh@everittcompanies.com
Spring Creek Medical Center, Bldg. A 2001 S. Shields St.	Fort Collins	1,088	7,200	1,088	1,088	\$10	NNN	Cole Herk & Jared Goodman Sperry Van Ness, The Group Commercial LLC 970-207-0700 cole.herk@svn.com / jared.goodman@svn.com
One Drake Park 333 W. Drake Road	Fort Collins	1,081	16,092	213	504	\$7.75	NNN	Diane Kufeke Drake Professional Park 970-223-7567 drake2627@drakepark.net
807 Mountain Ave.	Berthoud	1,063	16,785	1,063	1,063	\$16 - \$17	Gross	Tom Livingston Livingston Real Estate & Development- 970-266-0333 toml@qwestoffice.net
1401 W. 29th St.	Loveland	1,042	13,050	1,042	1,042	\$15	Gross	Julius Tabert & Mike Eyer Sperry Van Ness, The Group Commercial LLC 970-207-0700 Julius.Tabert@svn.com / mike.eyer@svn.com
323 S. College Ave.	Fort Collins	1,032	1,032	1,032	1,032	\$10	NNN	Cole Herk & Steve Kawulok Sperry Van Ness, The Group Commercial LLC 970-207-0700 cole.herk@svn.com / steve.kawulok@svn.com
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3680 Draft Horse	Loveland	100,000	100,000	10,000	100,000	\$5.25 - \$8.25	NNN	Jason Ells Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 jason@realtec.com
4424 Innovation Drive	Fort Collins	60,000	91,884	11,675	60,000	\$6.65	NNN	Jason Ells Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 jason@realtec.com
2400 Midpoint Drive	Fort Collins	56,668	56,668	10,000	56,668	\$11.50	NNN	John Slack W.W. Reynolds Compan-Fort Collins 970-482-4800 johns@wwreynolds.com
218 Smokey St.	Fort Collins	52,829	52,829	21,839	52,829	Negotiable		Richard Schepis Fuller Real Estate 303-292-3700 rschepis@fullercompany.com
302 Third St.	Loveland	48,000	48,600	48,000	48,000	\$5.50	NNN	Jim Mokler,CCIM,SIOR Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-407-9900 jim@realtec.com
1212 Riverside Ave.	Fort Collins	42,189	42,189	42,189	42,189	\$7	NNN	Marty Knape CB Richard Ellis-Denver Downtown 303-628-1700 marty.knape@cbre.com
1800 E. Harmony Road	Fort Collins	40,000	61,250	20,000	40,000	\$6.95	NNN	Dan Eckles Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-407-9900 deckles@realtec.com
4856-4868 Innovation Drive	Fort Collins	37,993	80,560	5,000	37,993	\$11	NNN	Jason Ells & Larry Stroud Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 jason@realtec.com / stroud@realtec.com
8101 S.W. Frontage Road	Fort Collins	27,000	39,960	4,657	27,000	\$5 - \$7.50	NNN	Peter Kast & Dan Eckles Realtec Commercial Real Estate Services-Fort Collins / Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-229-9900 / 970-407-9900 pkast@realtec.com / deckles@realtec.com
307 N. Link Lane	Fort Collins	26,256	13,128	5,376	13,128	\$6.95	NNN	Larry Stroud Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 stroud@realtec.com
1040 N. Madison Ave.	Loveland	25,500	25,500	25,500	25,500	\$6	MG	Patrick O'Donnell & Larry Melton Realtec Commercial Real Estate Services-Loveland 970-593-9900 patricko@realtec.com / larry.melton@realtec.com
5001 S. College Ave.	Fort Collins	23,000	23,000	23,000	23,000	\$6	NNN	Cole Herk & Jared Goodman Sperry Van Ness, The Group Commercial LLC 970-207-0700 cole.herk@svn.com / jared.goodman@svn.com
129 S. Madison Ave.	Loveland	20,000	20,000	10,000	20,000	\$6.50	NNN	Cole Herk & Jared Goodman Sperry Van Ness, The Group Commercial LLC 970-207-0700 cole.herk@svn.com / jared.goodman@svn.com
310-320 N. Railroad Ave.	Loveland	19,404	19,404	6,076	6,828	\$4 - \$5	MG	Dan Bernth & Mark O'Donnell Doberstein Lemburg Comm. Inc. 970-221-1965 danbernth@frii.com / markodonnell@frii.com
2506 Zurich Drive	Fort Collins	19,000	86,000	3,500	19,000	\$5.50 - \$8.50	NNN	Carlos Barreras Re/Max Alliance-Greeley 970-330-5000 cbarreras@remax.net
224 W. Harmony Road	Fort Collins	18,600	18,600	18,600	18,600	\$7	NNN	Chad Hirschfield & Russell Baker Fuller Real Estate 303-292-3700 chirschfield@fullercompany.com / rbaker@fullercompany.com
The Commons at Foothills Mall 344 E. Foothills Parkway	Fort Collins	18,502	49,697	640	6,225	\$10	MG	Nate Heckel & Matt Patyk Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 nheckel@realtec.com / matt@realtec.com
1405 E. Olive Court	Fort Collins	18,300	18,300	1,500	18,300	\$5	NNN	Rick Callan Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-407-9900 rc@realtec.com
4414 E. Harmony Road	Fort Collins	17,195	30,000	17,195	17,195	\$7.50	NNN	Geoff Tolmachoff Brinkman Partners 970-206-4500 geoff.tolmachoff@brinkmanpartners.com

	LARIMER INDUSTRIAL												
Property name/address	City	Available SF	Bldg. Size	Min. Divisible	Max. Contiguous	Lease Rate	Lease Type	Agent					
140 S.W. Second St.	Loveland	17,000	43,300	17,000	17,000	\$1	Gross	Cole Herk Sperry Van Ness, The Group Commercial LLC 970-207-0700 cole.herk@svn.com					
2600 N. Lincoln Ave.	Loveland	16,040	16,040	16,040	16,040	\$5	NNN	Larry Melton & Steve Stansfield Realtec Commercial R-Loveland / Realtec Commercial Real Estate Services-Fort Collins 970-593-9900 / 970-229-9900 larry.melton@realtec.com / steve@realtec.com					
Precision Business Park 3855 Precision Drive	Loveland	15,687	31,374	2,800	11,559	\$12.50 - \$13	NNN	Ron Kuehl & Tom Hall McWhinney Enterprises 970-962-9990 ronk@mcwhinney.com / tomh@mcwhinney.com					
5874 Langley Ave.	Loveland	15,285	15,285	15,285	15,285	\$5.95	NNN	Michael Ehler Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 mehler@realtec.com					
3555 S. Lincoln Ave.	Loveland	15,012	15,247	3,588	15,012	\$6	NNN	Julius Tabert & Mike Eyer Sperry Van Ness, The Group Commercial LLC 970-207-0700 Julius.Tabert@svn.com / mike.eyer@svn.com					
1900 E. Lincoln Ave.	Fort Collins	14,848	14,848	14,848	14,848	\$6.75	NNN	Cole Herk Sperry Van Ness, The Group Commercial LLC 970-207-0700 cole.herk@svn.com					
2025 Sharp Point Drive	Fort Collins	14,692	14,692	14,692	14,692	\$6.75	NNN	Dan Bernth & Mark O'Donnell Doberstein Lemburg Comm. Inc. 970-221-1965 danbernth@frii.com / markodonnell@frii.com					
6771 E. 45th St.	Loveland	14,080	14,080	14,080	14,080	\$7.25	NNN	Patrick O'Donnell Realtec Commercial Real Estate Services-Loveland 970-593-9900 patricko@realtec.com					
4563 Denrose Court	Fort Collins	13,940	13,940	13,940	13,940	\$7	NNN	Jeffrey Doran & Jim Mokler,CCIM,SIOR Realtec Commercial Real Estate Services-Fort Collins / Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-229-9900 / 970-407-9900 jdoran@realtec.com / jim@realtec.com					
2028 S.E. Frontage Road	Fort Collins	13,500	13,500	13,500	13,500	\$7	NNN	Dan Eckles Realtec Commercial R-Fort Collins - Downtown 970-407-9900 deckles@realtec.com					
1825 Sharp Point Drive	Fort Collins	13,215	19,200	2,400	10,560	\$9.75	NNN	John Slack W.W. Reynolds Compan-Fort Collins 970-482-4800 johns@wwreynolds.com					
1807-1831 E. Mulberry St.	Fort Collins	11,025	29,368	1,555	4,950	\$6.95	NNN	Jared Goodman & Cole Herk Sperry Van Ness, The Group Commercial LLC 970-207-0700 jared.goodman@svn.com / cole.herk@svn.com					
1312-1316 Duff Drive	Fort Collins	10,400	40,000	2,700	5,000	\$5	NNN	Jason Ells Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 jason@realtec.com					
825 E. 11th St.	Loveland	10,000	10,000	10,000	10,000	\$5	NNN	Dan Bernth Doberstein Lemburg Comm. Inc. 970-221-1965 danbernth@frii.com					
216 Commerce Drive	Fort Collins	9,571	14,472	1,582	5,203	\$4.75	NNN	Dan Bernth Doberstein Lemburg Comm. Inc. 970-221-1965 danbernth@frii.com					
Precision Business Park 3855 Precision Drive	Loveland	9,567	31,374	956	9,567	\$12	NNN	Patrick O'Donnell & Mark Bradley, CCIM Realtec Commercial Real Estate Services-Loveland / Realtec Commercial Real Estate Services-Greeley 970-593-9900 / 970-346-9900 patricko@realtec.com / mbradley@realtec.com					
The Commons at Foothills Mall 344 E. Foothills Parkway	Fort Collins	9,352	49,697	234	3,287	\$12	Gross	Nate Heckel & Matt Patyk Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 nheckel@realtec.com / matt@realtec.com					
241 Racquette Drive	Fort Collins	8,950	14,356	2,634	3,393	\$6		Dan Eckles & Patty Spencer Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-407-9900 deckles@realtec.com / patty@realtec.com					
208 Commerce Drive	Fort Collins	8,740	14,880	2,580	5,660	\$3.50 - \$4.25	NNN	Dan Bernth Doberstein Lemburg Comm. Inc. 970-221-1965 danbernth@frii.com					
1418 Webster Ave.	Fort Collins	8,580	13,080	2,000	8,580	\$5.75	NNN	Mark O'Donnell & Dan Bernth Doberstein Lemburg Comm. Inc. 970-221-1965 markodonnell@frii.com / danbernth@frii.com					
5857 Wright Drive	Loveland	8,470	15,000	1,274	8,470	\$5 - \$7	NNN	Peter Kast & Tom Livingston Realtec Commercial R-Fort Collins / Livingston Real Estate & Development 970-229-9900 / 970-266-0333 pkast@realtec.com / toml@qwestoffice.net					
1730 E. Prospect Road	Fort Collins	8,400	250,000	8,400	8,400	\$6	Gross	Joseph Palieri II, CCIM Palieri & Associates- 970-215-4713 joep@comcast.net					
1409 E. Olive Court	Fort Collins	8,220	8,220	2,740	8,220	\$4.50	NNN	Larry Stroud Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 stroud@realtec.com					
2509 Research Blvd.	Fort Collins	8,132	18,132	8,132	8,132	\$14 - \$16	NNN	Terri Shields Everitt MacMillan Commercial- 970-226-1500 terris@everittcompanies.com					
500 E. Vine Drive	Fort Collins	7,839	15,911	948	4,757	\$5 - \$6	NNN	Michael Jensen Keller Williams Realty-Fort Collins 970-212-2420 mike@fortcollinsre.com					
1082 Denver Ave.	Loveland	7,800	7,800	7,800	7,800	\$5.95	NNN	Drew Weiman & Tim Shay Colliers Bennett & Kahnweiler 303-745-5800 dweiman@colliersb-k.com / tshay@colliersb-k.com					
3050 Lake Canal Court	Fort Collins	7,550	7,550	7,550	7,550	\$7.50	Plus E	David Shands Keller Williams Realty-Fort Collins 970-212-2420 shands4400@aol.com					
900 Josephine Court	Loveland	7,500	6,250	6,250	7,500	\$6	NNN	Jim Mokler, CCIM, SIOR Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-407-9900 jim@realtec.com					
Stewart Building 1401 Duff Drive	Fort Collins	7,500	19,144	1,875	7,500	\$5.95	NNN	Cole Herk & Steve Kawulok Sperry Van Ness, The Group Commercial LLC 970-207-0700 cole.herk@svn.com / steve.kawulok@svn.com					
2006-2016 E. Lincoln Ave.	Fort Collins	7,434	17,810	1,046	3,218	\$4.50 - \$5.75	NNN	Jason Ells Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 jason@realtec.com					

	LARIMER INDUSTRIAL												
Property name/address	City	Available SF	Bldg. Size	Min. Divisible	Max. Contiguous	Lease Rate	Lease Type	Agent					
6604-6624 Powell	Loveland	7,200	21,600	2,400	2,400	\$9	NNN	Larry Melton Realtec Commercial Real Estate Services-Loveland 970-593-9900 larry.melton@realtec.com					
225 S. Madison Ave.	Loveland	6,500	20,000	2,000	2,500	\$4.50	NNN	Julius Tabert & Mike Eyer Sperry Van Ness, The Group Commercial LLC 970-207-0700 Julius.Tabert@svn.com / mike.eyer@svn.com					
1739 S. County Road 13C	Loveland	6,412	6,412	5,140	6,412	\$7.50	NNN	Ryan Schaefer & Nick Christensen Chrisland Inc. 970-663-3150 ryans@chrislandcommercial.com / nickc@chrislandinc.com					
393 N. Denver Ave.	Loveland	6,300	6,300	6,300	6,300	\$4.50	NNN	Craig Hau Sperry Van Ness, The Group Commercial LLC 970-207-0700 craig.hau@svn.com					
700 Automation Drive	Windsor	6,000	25,200	6,000	6,000	\$3.50	Plus E	Danny Cogdell Scott Brown Commercial-SBP Commercial - Denton 940-320-1200 danny@sbpcommercial.com					
113 Hickory St.	Fort Collins	6,000	6,000	6,000	6,000	\$5.95	NNN	Dan Bernth & Mark O'Donnell Doberstein Lemburg Comm. Inc. 970-221-1965 danbernth@frii.com / markodonnell@frii.com					
6340-6360 Aviation Circle	Loveland	5,813	21,900	5,813	5,813	\$9.75	NNN	Nick Christensen & Ryan Schaefer Chrisland Inc. 970-663-3150 nickc@chrislandinc.com / ryans@chrislandcommercial.com					
121 John Deere Drive	Fort Collins	5,800	5,800	5,800	5,800	\$14.48	NNN	Jason Ells & Brian Mannlein Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 jason@realtec.com / Mannlein@realtec.com					
6350 Aviation Circle	Loveland	5,771	21,312	5,771	5,771	\$9.75	NNN	Ryan Schaefer & Nick Christensen Chrisland Inc. 970-663-3150 ryans@chrislandcommercial.com / nickc@chrislandinc.com					
Oak Tech I 4700 McMurry Drive	Fort Collins	5,549	17,200	1,878	5,549	\$12	NNN	Rob Hoffmann Everitt Commercial Partners LLC 970-226-1500 robh@everittcompanies.com					
604 Eighth St.	Loveland	5,400	16,368	2,700	5,400	\$7	MG	Patrick O'Donnell Realtec Commercial Real Estate Services-Loveland 970-593-9900 patricko@realtec.com					
1304 Duff Drive	Fort Collins	5,250	24,500	1,750	5,250	\$6 - \$7	NNN	Peter Kast & Jeffrey Doran Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 pkast@realtec.com / jdoran@realtec.com					
524 W. 69th St.	Loveland	5,000	9,600	2,000	5,000	\$7.50	NNN	Travis Ackerman & Craig Hau Sperry Van Ness, The Group Commercial LLC 970-207-0700 travisackerman@gmail.com / craig.hau@svn.com					
219 N. Timberline Road	Fort Collins	5,000	10,000	5,000	5,000	\$6.75	NNN	Mike Eyer & Julius Tabert Sperry Van Ness, The Group Commercial LLC 970-207-0700 mike.eyer@svn.com / Julius.Tabert@svn.com					
3800 Weicker Drive	Fort Collins	5,000	40,000	5,000	5,000	\$6	NNN	Dan Eckles Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-407-9900 deckles@realtec.com					
110 12th St. SW	Loveland	4,800	4,800	4,800	4,800	\$7.50	NNN	Nathan Klein Loveland Commercial LLC 970-667-7000 nklein@lovelandcommercial.com					
5861-5883 Lockheed Ave.	Loveland	4,800	14,400	1,200	4,800	\$4	NNN	Mark O'Donnell Doberstein Lemburg Comm. Inc. 970-221-1965 markodonnell@frii.com					
2649 E. Mulberry St., Units A12 & A13	Fort Collins	4,778	4,778	4,778	4,778	\$6	NNN	Julius Tabert & Mike Eyer Sperry Van Ness, The Group Commercial LLC 970-207-0700 Julius.Tabert@svn.com / mike.eyer@svn.com					
7301 S.W. Frontage Road	Fort Collins	4,700	29,860	2,200	4,700	\$6.52 - \$8	NNN	Travis Ackerman & Craig Hau Sperry Van Ness, The Group Commercial LLC 970-207-0700 travisackerman@gmail.com / craig.hau@svn.com					
233 N. Highway 287	Fort Collins	4,600	4,600	4,600	4,600	\$7.63	NNN	Travis Ackerman Sperry Van Ness, The Group Commercial LLC 970-207-0700 travisackerman@gmail.com					
5609 Goldco Drive	Loveland	4,590	136,516	4,590	4,590	\$12.30	Gross	Peter Kast & Jeffrey Doran Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 pkast@realtec.com / jdoran@realtec.com					
1040 S. Railroad Ave.	Loveland	4,516	4,516	1,296	1,860	\$5.15 - \$8.50	MG	Ken Voss Voss Real Estate 970-232-5446 ken@vosscres.com					
436 W. 67 St.	Loveland	4,500	4,500	4,500	4,500	\$6.50	NNN	Terri Shields Everitt MacMillan Commercial- 970-226-1500 terris@everittcompanies.com					
510 E. Fifth St.	Loveland	4,500	4,500	4,500	4,500	\$8.50	NNN	Ken McCrady & Jack Trethewey Realtec Commercial Real Estate Services-Loveland 970-593-9900 ken.mccrady@realtec.com / jack.trethewey@realtec.com					
3801 Canal Drive	Fort Collins	4,430	4,430	4,430	4,430	\$9.62	NNN	Jim Mokler, CCIM, SIOR Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-407-9900 jim@realtec.com					
1314-1316 Wester Ave.	Fort Collins	4,200	13,200	4,200	4,200	\$4 - \$5	NNN	Dan Bernth & Mark O'Donnell Doberstein Lemburg Comm. Inc. 970-221-1965 danbernth@frii.com / markodonnell@frii.com					
457-459 N. Denver Ave.	Loveland	4,200	4,200	4,200	4,200	\$5	NNN	Craig Hau Sperry Van Ness, The Group Commercial LLC 970-207-0700 craig.hau@svn.com					
200 Racquette Drive	Fort Collins	4,200	7,000	4,200	4,200	\$7.25	NNN	Craig Hau & Travis Ackerman Sperry Van Ness, The Group Commercial LLC 970-207-0700 craig.hau@svn.com / travisackerman@gmail.com					
208 Racquette Drive	Fort Collins	4,190	20,040	1,440	4,190	\$5	NNN	Jason Ells & Larry Stroud Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 jason@realtec.com / stroud@realtec.com					

LARIMER INDUSTRIAL										
Property name/address	City	Available SF	Bldg. Size	Min. Divisible	Max. Contiguous	Lease Rate	Lease Type	Agent		
1717 Willox Court	Fort Collins	4,000	10,000	4,000	4,000	\$6.60	MG	Matt Patyk & Nate Heckel Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 matt@realtec.com / nheckel@realtec.com		
1312 Blue Spruce Drive	Fort Collins	4,000	12,000	2,000	4,000	\$6	NNN	Jason Ells Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 jason@realtec.com		
309 W. Hickory St., Unit 3	Fort Collins	4,000	4,000	4,000	4,000	\$8	NNN	Dan Eckles Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-407-9900 deckles@realtec.com		
1225 Red Cedar Circle	Fort Collins	3,750	16,875	3,750	3,750	\$4.75	NNN	Ron Young Re/Max Alliance-Fort Collins South Office 970-206-8300 ronyoung@frii.com		
813 Smithfield Drive	Fort Collins	3,740	9,000	1,850	3,740	\$5.25 - \$6.25	MG	Michelle Hickey, CCIM Re/Max Alliance-Downtown Office 970-482-1781 michelleh@remax.net		
5609 Goldco Drive	Loveland	3,600	136,516	3,600	3,600	\$8	Gross	Peter Kast & Jeffrey Doran Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 pkast@realtec.com / jdoran@realtec.com		
5608 S. College Ave.	Fort Collins	3,600	3,600	1,477	2,123	\$6.50 - \$6.50	NNN	Michelle Hickey, CCIM Re/Max Alliance-Downtown Office 970-482-1781 michelleh@remax.net		
					WEL) OFF	ICE			
3979 Hwy 119	Longmont	120,000	80,000	6,000	120,000	Negotiable		Chris Boston & Stacey Hutton Gibbons-White Inc. 303-442-1040 cboston@gibbonswhite.com / stacey@gibbonswhite.com		
TriPointe Business Center 3001 Eighth Ave.	Evans	99,084	230,000	200	21,915	\$2.95 - \$13		Brandi Spencer Colorado and Santa Fe Real EstateBroomfield 303-466-2500 bspencer@coloradosantafe.com		
The Office at 2534 1200 Exposition Drive	Johnstown	85,863	85,863	2,500	85,863	\$21 - \$23	NNN	Ryan Schaefer & Nick Christensen Chrisland Inc. 970-663-3150 ryans@chrislandcommercial.com / nickc@chrislandinc.com		
Plug and Play 7251 Fourth St.	Greeley	48,000	48,000	48,000	48,000	\$8	NNN	Blaine Herdman Re/Max Alliance-Greeley 970-330-5000 bherdman@rmfa.com		
Marina Plaza 1870 Marina Drive	Windsor	39,736	60,000	1,337	6,908	Negotiable		Ryan Bach Eagle Rock Realty & Management- 970-218-8975 rbach@watervalley.com		
2200 Thompson Parkway	Johnstown	30,400	56,300	1,400	30,400	\$21 - \$23	NNN	Ryan Schaefer & Nick Christensen Chrisland Inc. 970-663-3150 ryans@chrislandcommercial.com / nickc@chrislandinc.com		
2200 Thompson Parkway	Johnstown	25,900	56,300	1,500	25,900	\$26 - \$28	NNN	Ryan Schaefer & Nick Christensen Chrisland Inc. 970-663-3150 ryans@chrislandcommercial.com / nickc@chrislandinc.com		
Firestone Crossing Business Center	Firestone	24,000	24,000	1,500	24,000	\$15 - \$17	NNN	Danny Lindau & Tim Conarro The Colorado Group Inc. 303-449-2131 diindau@coloradogroup.com / tim@coloradogroup.com		
TriPointe Business Center 3001 Eighth Ave.	Evans	21,915	230,000	21,915	21,915	\$2.95	NNN	Brandi Spencer Colorado and Santa Fe Real EstateBroomfield 303-466-2500 bspencer@coloradosantafe.com		
3459 20th St.	Greeley	14,387	23,072	2,988	4,953	Negotiable	NNN	Renee Wehrung & Kate Struzenberg Realtec Commercial Real Estate Services-Greeley 970-346-9900 rwehrung@realtecgreeley.com / kstruzen@realtecgreeley.com		
Chase Plaza Building 822 Seventh St.	Greeley	14,312	119,159	225	10,000	\$8.70 - \$21.06	MG	T. Drew Notestine Tyler & Tyler Inc. 970-351-8888 drew@thomasandtyler.com		
501 Main St.	Windsor	10,450	10,450	2,080	4,420	\$4.50 - \$10	NNN	Jared Goodman & Cole Herk Sperry Van Ness, The Group Commercial LLC 970-207-0700 jared.goodman@svn.com / cole.herk@svn.com		
711 10th St.	Greeley	8,608	8,608	3,162	8,608	\$4 - \$8.50	NNN	Ron A. Kohl & Mary Jo Brockshus Re/Max Alliance-Greeley 970-330-5000 ronkohl@remax.net / mjb@remax.net		
61 Erie Parkway	Erie	8,110	8,110	1,150	8,110	\$18 - \$20	NNN	Tom Van Lone Keller Williams Fron-The Van Lone Team 720-259-1373 tvanlone@comcast.net		
11409 Business Park Circle	Firestone	7,753	23,951	445	6,432	\$12.95 - \$16	NNN	Chris Boston & Dan Ferrick Gibbons-White Inc. 303-442-1040 cboston@gibbonswhite.com / dan@gibbonswhite.com		
College Green Office Park 4625 W. 20th St.	Greeley	7,621	7,621	7,621	7,621	\$11.75	Gross	Jim Neufeld Sperry Van Ness, The Group Commercial LLC 970-207-0700 Jim.neufeld@svn.com		
1701 23rd Ave.	Greeley	7,300	29,875	3,000	7,300	\$8.50	FSG	Ron A. Kohl Re/Max Alliance-Greeley 970-330-5000 ronkohl@remax.net		
39 S. Parish Ave.	Johnstown	6,647	6,647	2,065	2,500	\$12	NNN	Jim Neufeld Sperry Van Ness, The Group Commercial LLC 970-207-0700 Jim.neufeld@svn.com		
College Green Office Park 4657 W. 20th St.	Greeley	5,674	6,256	5,674	5,674	\$11.50	NNN	Jim Neufeld Sperry Van Ness, The Group Commercial LLC 970-207-0700 Jim.neufeld@svn.com		
4689 W. 20th St., Unit E	Greeley	5,437	5,437	5,437	5,437	\$11.50	Gross	Jim Neufeld Sperry Van Ness, The Group Commercial LLC 970-207-0700 Jim.neufeld@svn.com		
2723 W. 11th St. Road	Greeley	5,300	5,300	5,300	5,300	\$13	NNN	Jim Neufeld Sperry Van Ness, The Group Commercial LLC 970-207-0700 Jim.neufeld@svn.com		
3519 W. 12th St.	Greeley	5,120	5,120	5,120	5,120	\$10	NNN	Frank Griffin & Mike Quinlan Frederick Ross Co. 303-892-1111 fgriffin@frederickross.com / mquinlan@frederickross.com		
1601 Pelican Lakes Point	Windsor	5,100	10,300	1,418	5,100	\$20	NNN	Ryan Bach Eagle Rock Realty & Management- 970-218-8975 rbach@watervalley.com		

WELD OFFICE										
Property name/address	City	Available SF	Bldg. Size	Min. Divisible	Max. Contiguous	Lease Rate	Lease Type	Agent		
Traynor Office Park 4775 Larimer Parkway	Johnstown	5,051	11,643	1,400	5,051	\$18	NNN	Cole Herk & Jared Goodman Sperry Van Ness, The Group Commercial LLC 970-207-0700 cole.herk@svn.com / jared.goodman@svn.com		
808 Eighth St.	Greeley	5,000	5,400	5,000	5,000	\$5	NNN	Kirk Relford Re/Max Alliance-Fort Collins South Office 970-206-8300 KirkRelford@remax.net		
Fox Run Office Park 1711 61st Ave.	Greeley	4,983	18,169	2,089	4,983	\$13	NNN	Nick Berryman & Mark Bradley, CCIM Realtec Commercial Real Estate Services-Greeley 970-346-9900 nberryman@realtecgreeley.com / mbradley@realtec.com		
1040 Walnut St.	Windsor	4,959	4,959	4,959	4,959	\$8	NNN	Ryan Schaefer & Nick Christensen Chrisland Inc. 970-663-3150 ryans@chrislandcommercial.com / nickc@chrislandinc.com		
Courtside Square Offices 1011 37th Ave.	Greeley	4,600	12,000	300	1,400	\$10	MG	Blaine Herdman Re/Max Alliance-Greeley 970-330-5000 bherdman@rmfa.com		
211 First St.	Eaton	4,507	4,507	4,507	4,507	\$800	NNN	James Vetting Wheeler Management Group Inc.Wheeler Management Group 970-352-5860 jvetting@wheelermgt.com		
Mountain Vista Office Park, Bldg. N 7251 W. 20th St.	Greeley	4,380	6,000	1,265	4,380	\$16	NNN	Ron Randel Wheeler Management Group Inc.Wheeler Management Group 970-352-5860 ron@wheelermgt.com		
451 Oak St.	Frederick	4,367	22,000	1,367	3,000	\$10 - \$12	NNN	Todd Walsh CCIM & Jason Kruse CCIM The Colorado Group Inc. 303-449-2131 walsh@coloradogroup.com / jason@coloradogroup.com		
1011 11th Ave.	Greeley	4,290	4,290	4,290	4,290	\$7.50	NNN	Randy Marshall & Jim Neufeld Sperry Van Ness, The Group Commercial LLC 970-207-0700 randy.marshall@svn.com / Jim.neufeld@svn.com		
Mountain Vista Office Park 8205 W. 20th St.	Greeley	4,032	4,032	4,032	4,032	\$13.50	NNN	Kate Struzenberg Realtec Commercial Real Estate Services-Greeley 970-346-9900 kstruzen@realtecgreeley.com		
8209 20th St.	Greeley	4,032	4,032	4,032	4,032	\$13.50	NNN	Kate Struzenberg Realtec Commercial Real Estate Services-Greeley 970-346-9900 kstruzen@realtecgreeley.com		
150 Main St.	Fort Lupton	4,000	6,400	800	1,200	\$16.50 - \$18	MG	Phil Kubat Covenant Property Group LLC 303-229-3072 phil@milehighcommercial.com		
1140 29th St. Road	Greeley	3,704	3,704	3,704	3,704	\$12	NNN	Travis Ackerman & Jim Neufeld Sperry Van Ness, The Group Commercial LLC 970-207-0700 travisackerman@gmail.com / Jim.neufeld@svn.com		
5628 W. 19th St.	Greeley	3,600	6,176	150	1,500	\$6	NNN	Julius Tabert & Mike Eyer Sperry Van Ness, The Group Commercial LLC 970-207-0700 Julius.Tabert@svn.com / mike.eyer@svn.com		
1221 Eighth Ave.	Greeley	3,586	7,675	323	2,011	\$6.50 - \$13		Nick Berryman Realtec Commercial Real Estate Services-Greeley 970-346-9900 nberryman@realtecgreeley.com		
8010 S. County Road 5	Windsor	3,475	13,300	703	1,080	\$12	NNN	Larry Hawe Sperry Van Ness, The Group Commercial LLC 970-207-0700 larry.hawe@svn.com		
71 Erie Parkway	Erie	3,450	8,400	1,500	3,450	\$18 - \$22	NNN	Tom Van Lone Keller Williams Fron-The Van Lone Team 720-259-1373 tvanlone@comcast.net		
8217 W. 20th St.	Greeley	3,200	8,000	1,200	2,000	\$1.10	Gross	Troy Armstrong Wheeler Management Group Inc.Wheeler Management Group 970-352-5860 Troysarmstrong@gmail.com		
7257 W. Fourth St.	Greeley	3,200	3,200	1,600	3,200	\$1.87 - \$5.62	MG	Kate Struzenberg Realtec Commercial Real Estate Services-Greeley 970-346-9900 kstruzen@realtecgreeley.com		
1450 Westwood Drive	Windsor	3,129	3,129	3,129	3,129	\$9.59	MG	Peter Kast & Nate Heckel Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 pkast@realtec.com / nheckel@realtec.com		
Bittersweet Park Bldg 7 3400 W. 16th St.	Greeley	3,022	6,000	1,022	2,000	\$9.50 - \$12.50	NNN	Mary Jo Brockshus Re/Max Alliance-Greeley 970-330-5000 mjb@remax.net		
College Green Office Park 4657 W. 20th St.	Greeley	2,992	6,256	2,992	2,992	\$11.50	Gross	Jim Neufeld Sperry Van Ness, The Group Commercial LLC 970-207-0700 Jim.neufeld@svn.com		
4290 W. 10th St.	Greeley	2,990	16,101	1,170	1,820	\$9	Gross	Nick Berryman Realtec Commercial Real Estate Services-Greeley 970-346-9900 nberryman@realtecgreeley.com		
1218 W. Ash St.	Windsor	2,988	6,535	665	1,560	\$9		Cobey Wess Sperry Van Ness, The Group Commercial LLC 970-207-0700 cobey.wess@svn.com		
Windsor Manor Center 1204 W. Ash St.	Windsor	2,900	11,336	1,150	3,180	\$9 - \$12	MG	Larry Stroud Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 stroud@realtec.com		
1220 W. Ash St.	Windsor	2,827	3,744	223	2,010	\$10.39 - \$13		Steve Griffith Griffith Realty Advisors 970-349-9900 shgriffith@comcast.net		
1703 61st Ave.	Greeley	2,745	2,745	2,745	2,745	\$12.50	NNN	James Vetting Wheeler Management Group Inc.Wheeler Management Group 970-352-5860 jvetting@wheelermgt.com		
1230 W. Ash St.	Windsor	2,679	8,879	812	1,867	\$5.75 - \$8.75	NNN	Randy Marshall Sperry Van Ness, The Group Commercial LLC 970-207-0700 randy.marshall@svn.com		
3705 W. 12th St.	Greeley	2,573	8,072	2,573	2,573	\$11	MG	Mary Jo Brockshus Re/Max Alliance-Greeley 970-330-5000 mjb@remax.net		
1823 65th Ave.	Greeley	2,533	2,533	2,533	2,533	\$8.50	NNN	Kirk Relford Re/Max Alliance-Fort Collins South Office 970-206-8300 KirkRelford@remax.net		
4689 W. 20th St., Unit C	Greeley	2,380	2,380	2,380	2,380	\$11.50	Gross	Jim Neufeld Sperry Van Ness, The Group Commercial LLC 970-207-0700 Jim.neufeld@svn.com		
3400 W. 16th St., Bldg. 2	Greeley	2,300	4,696	2,300	2,300	\$12	Gross	Ron Randel Wheeler Management Group Inc.Wheeler Management Group 970-352-5860 ron@wheelermgt.com		

WELD OFFICE										
Property name/address	City	Available SF	Bldg. Size	Min. Divisible	Max. Contiguous	Lease Rate	Lease Type	Agent		
Bittersweet Park, Bldg. 5 3400 W. 16th St.	Greeley	2,300	6,000	2,300	2,300	\$9.50 - \$12.50	NNN	Mary Jo Brockshus Re/Max Alliance-Greeley 970-330-5000 mjb@remax.net		
WELD INDUSTRIAL										
Boomerang Business Park 712 71st Ave.	Greeley	271,821	271,821	20,000	271,821	\$8.15	NNN	Kevin Brinkman & Joshua Guernsey Brinkman Partners 970-206-4500 kevin.brinkman@brinkmanpartners.com / joshua.guernsey@brinkmanpartners.com		
900 Metal Container Court	Windsor	214,750	214,750	214,750	214,750	\$5	NNN	Dan Leuschen & Steve Kawulok Sperry Van Ness, The Group Commercial LLC 970-207-0700 dan.leuschen@svn.com / steve.kawulok@svn.com		
Great Western Industrial 31800 Great Western Drive	Windsor	150,000	158,000	10,000	150,000	\$6.50 - \$7.95	NNN	Rich Montgomery The Great Western Industrial Park 303-398-0500 rmontgomery@broe.com		
Cottonwood Commerce Centre 100 Arbor St.	Firestone	80,000	80,000	20,000	80,000	\$6 - \$8	NNN	Joseph Valdez Unique Properties (CO)-Denver 303-321-5888 jvaldez@uniqueprop.com		
12580 Weld County Road 58	Greeley	61,924	61,924	24,600	61,924	\$5.50	NNN	Mark Bradley, CCIM Realtec Commercial Real Estate Services-Greeley 970-346-9900 mbradley@realtec.com		
2950 Colorful Ave.	Longmont	60,400	119,467	16,000	60,400	\$4.50 - \$6.50	NNN	John Weston Weston Enterprises Realty Inc. 303-985-8011 john@westonenterprisesrealty.com		
821 County Road 27	Brighton	58,090	58,090	7,000	22,200	\$2.70 - \$8.57	Gross	Ryan Good & Mike Camp CB Richard Ellis-Denver 720-528-6300 ryan.good@cbre.com / mike.camp@cbre.com		
2234 117th Ave.	Greeley	44,900	46,125	8,980	45,635	\$4.75 - \$5.50	NNN	Ron A. Kohl Re/Max Alliance-Greeley 970-330-5000 ronkohl@remax.net		
5073 Silverpeaks	Dacono	40,000	40,000	10,000	40,000	\$9	NNN	James O'Malley Resolute Investments 303-645-0545 jomalley@resoluteinvestments.com		
Venture Drive	Johnstown	38,500	38,500	15,000	38,500	\$7 - \$9	NNN	Jason Ells & Larry Stroud Realtec Commercial Real Estate Services-Fort Collins 970-229-9900 jason@realtec.com / stroud@realtec.com		
4107-4117 S. Valley Drive	Longmont	36,140	36,140	8,063	10,560	\$4.75	NNN	Noreen Canaday Colorado Gold Properties- 720-480-1589 noreencanaday@aol.com		
3331 W. 29th St.	Greeley	33,258	33,258	33,258	33,258	\$6.30	NNN	Dan Leuschen & Steve Kawulok Sperry Van Ness, The Group Commercial LLC 970-207-0700 dan.leuschen@svn.com / steve.kawulok@svn.com		
Long's Peak Business Center 5073 Silver Peaks	Dacono	22,750	80,000	2,873	15,181	\$5 - \$10	NNN	James O'Malley Resolute Investments- 303-645-0545 jomalley@resoluteinvestments.com		
115 N. Sixth Ave.	Greeley	21,056	46,578	2,400	15,056	\$3 - \$6.50	MG	Nick Berryman Realtec Commercial Real Estate Services-Greeley 970-346-9900 nberryman@realtecgreeley.com		
1470 42nd St.	Evans	17,500	22,000	1,500	9,500	\$6.75	NNN	Mark Bradley, CCIM Realtec Commercial Real Estate Services-Greeley 970-346-9900 mbradley@realtec.com		
1277 Factory Drive	Fort Lupton	16,800	16,800	16,800	16,800	\$5.75	NNN	Doug Viseur & Todd Witty CB Richard Ellis-Denver 720-528-6300 doug.viseur@cbre.com / todd.witty@cbre.com		
5858 Wright Drive	Loveland	16,370	16,370	16,370	16,370	\$6	NNN	Jim Mokler,CCIM,SIOR Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-407-9900 jim@realtec.com		
4289 Commerce Drive	Frederick	16,000	16,000	16,000	16,000	\$8	NNN	Annie Lund & Angela Topel Gibbons-White Inc. 303-442-1040 annie@gibbonswhite.com / angela@gibbonswhite.com		
4100 S. Valley Drive	Mead	15,250	16,195	15,250	15,250	\$4.95	NNN	Ken Kanemoto Prudential Rocky Mountain, Realtors-Longmont 303-772-7100 ken@longmontcommercial.com		
3762 Puritan Way	Frederick	15,000	15,000	5,000	15,000	\$8.12	NNN	Kay Corken Marx Real Estate Corp 303-761-4006 kcorken920@aol.com		
4005 N. Valley Drive	Longmont	14,400	29,080	14,400	14,400	\$4.50	NNN	Ed Regel Prudential Real Estate of the Rockies- 303-746-7375 Edward@regelassociates.com		
14330 Longs Peak Court	Longmont	14,280	14,280	14,280	14,280	\$6	MG	Carol Davis Summit Real Estate and Marketing LLC 953-592-0070 c21cdavis@aol.com		
2111 Second Ave.	Greeley	14,000	20,000	14,000	14,000	\$3	NNN	Mark Bradley, CCIM Realtec Commercial Real Estate Services-Greeley 970-346-9900 mbradley@realtec.com		
701 Automation Drive	Windsor	14,000	26,750	7,500	14,000	\$9 - \$11	NNN	Kevin Brinkman & Joshua Guernsey Brinkman Partners 970-206-4500 kevin.brinkman@brinkmanpartners.com / joshua.guernsey@brinkmanpartners.com		
Gateway Center 320 Gateway Drive	Johnstown	14,000	27,394	14,000	14,000	\$5.25	NNN	Chad Hirschfield & Timothy Gilchrist Fuller Real Estate 303-292-3700 chirschfield@fullercompany.com / tgilchrist@fullercompany.com		
1403 First Ave.	Greeley	13,660	13,660	6,460	13,660	\$5	NNN	Ron Randel Wheeler Management Group Inc.Wheeler Management Group 970-352-5860 ron@wheelermgt.com		
701 Automation Drive	Windsor	12,750	26,750	12,750	12,750	\$5 - \$6	NNN	Kevin Brinkman & Joshua Guernsey Brinkman Partners 970-206-4500 kevin.brinkman@brinkmanpartners.com / joshua.guernsey@brinkmanpartners.com		
661 Innovation Drive	Windsor	12,556	12,556	6,278	12,556	\$7.50	NNN	Dan Eckles Realtec Commercial Real Estate Services-Fort Collins - Downtown 970-407-9900 deckles@realtec.com		
8463 W. I-25 Frontage Road	Longmont	11,589	11,589	1,440	11,589	\$5 - \$10	NNN	Brady Welsh & Ron Webert Bitzer Real Estate Partners 303-296-8500 bwelsh@bitzerrep.com / rwebert@bitzerrep.com		







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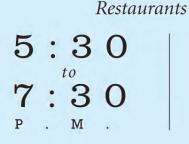
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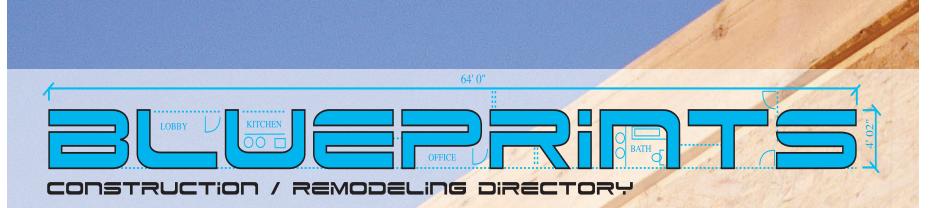
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15

2010

Blueprints changes format to meet changing times

A letter from Publisher Jeff Nuttall

Welcome to the Northern Colorado Business Report's annual Blueprints directory. Focused on the construction and remodeling industry, Blueprints strives to bring together information and relevant data about the businesses that make up the sector, which has traditionally been one of the most important drivers of the region's economy. As we all know, this driver has been navigating some bumpy roads in the past few years. While we are beginning to see some hopeful signs for the months ahead, please remember that the information contained in this issue is based on numbers for 2009. We are all looking forward to a more robust issue reflecting a more robust industry next year.

If you feel your company should have been listed in Blueprints, please use the form on page 39 to let us know. You may also e-mail our Chief Researcher Noelle Maesta at nmaesta@ncbr.com, or call our research department at 970-221-5400, ext. 213, for a survey form. You can also upload your company data online at www.ncbr.com; just click on submit data at the top of the homepage.

I'd like to take this opportunity to express my personal thanks and admiration to those companies, big and small, that have persevered through the current recession and continue to contribute to the local economy. Northern Colorado is in better shape than many other areas of the country right now, and it is due to the efforts

of business people of vision who are hanging on in industries all across the spectrum. I look forward to continuing to do business with you all in the coming year, and in more prosperous times ahead.

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Also available are the Boulder County Technology/Manufacturers Directory, Boulder Valley M.D., Boulder County Book of Lists and the Boulder County Business Report. In Wyoming, look for the Wyoming Business Report, the Wyoming Book of Lists and the Wyoming R&D/Manufacturers Directory

Copies of *Blueprints* are available for \$30, plus taxes, postage and handling, by calling the phone numbers listed above. Copies are sold at our office without shipping and handling charges. Entire directory is also available on CD-ROM in tabdelimited or Microsoft Excel formats from www.ncbr.com.

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Construction management grads not nailing job offers

Pre-graduation placement, recruitment efforts down

CORT COLLINS — The 140 students graduating from Colorado State University's Construction Management program in May may not experience the immediate rewards of job placement enjoyed by those in previous years. That has more to do with the economy than the program, however.

According to the most recent employment report from the U.S. Department of Labor, the construction industry added only 15,000 jobs in March, but that was the first gain since June 2007. Construction unemployment is still high at 24.9 percent, but was down slightly from 27 percent in February.

Khristy Preston, associate coordinator of the Phelps Placement Office at Colorado State University said that it is definitely tougher than it was before for students to get jobs in today's economy.

"Before we would have, within three weeks, about 60 companies coming in and recruiting specifically for construction management students," she said. "Typically we would have 120 companies participating in recruiting events for both interns and graduating seniors; this semester we have had half that."

The program surveys its graduating seniors to help determine statistics on placement. "We typically would have almost 100 percent placement of students who were truly placeable in a position and wanted to work," Preston said.

However, recent data has been harder to come by, according to Phelps Placement Office Coordinator Anna Fontana.

"We only collected about half the surveys from the December graduates and of those maybe 60 percent were placed," she said, adding that Spring 2009 figures showed about half of the graduates had jobs. The office does not track layoffs.

Better-trained professionals

The construction management major has come a long way since its inception back in 1946, when the Department of Industrial Arts began a Light Construction and Marketing program in the Division of Engineering. The program was designed to provide the building industry with better-trained and better prepared professionals.

In 1959 the program was renamed Industrial Construction Management, and in 1987 shortened to just Construction Management. Today Construction Management has become its own department in the College of Applied Human Sciences.

The program's main purpose is to prepare students to work in the construction industry, with a strong understanding of the business side, according to Preston. In addition to coursework, every Construction Management student is required to do a six-month or minimum 1,000-hour internship. These By Joshua Arnold, news@ncbr.com



PHOTOS COURTESY COLORADO STATE UNIVERSITY

LOOKING — According to the Phelps Placement Office at Colorado State University, the number of companies at its latest recruiting event for interns and graduates was half of what it had in years past.

internships help prepare them for what they will be doing when they graduate.

RK Mechanical Inc. of Denver has been able to provide many Construction Management internships, and the company currently has 30 CSU graduates on staff.

"Our interns come on board whether it's a six-month or three-month internship and we assign them to a project manager," said Jim Shaw, corporate recruiter for RK Mechanical. "They do the same work that they would do as if they were hired as a graduate. Their duties depend on much of the project's duration but we throw them right into the frying pan."

RK Mechanical is a full-service mechanical contracting company that provides plumbing, piping and sheetmetal fabrication and installation for projects around the world, according to its website.

Just as it is becoming harder for students who are graduating to secure job placement, it is just as hard for those trying to secure internships. Kyle Clanton, a third-year Construction Management major, has actively been searching for an internship but has yet to secure one.

"Even though I have not found an internship I know that many other members of this major are struggling to

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Architecture Plus reinvents buildings — and itself

After four decades, firm still leader in reuse, sustainability

By Anne Cumming Rice, news@ncbr.com

When Jim Cox started Architecture Plus in 1970, Fort Collins was a city of about 50,000 with only a few architects. Most of the architecture projects in town were the construction of schools, a new city hall, the Lincoln Center and buildings at Colorado State University.

The city and architecture have changed a lot in 40 years.

Cox was a forerunner of sustainable buildings practices, a concept that was a difficult sell in Fort Collins when he first started touting it. Sustainability has since become the standard in architecture and construction.

As Architecture Plus celebrates its 40th anniversary this year, the recession, new technology and changes that have come with them have Cox and his staff on the brink of a different future.

"We have to constantly reposition and reinvent ourselves," Cox said.

Architecture Plus

Founded: Jan. 1, 1970 Location: 318 E. Oak St., Fort Collins Principals: Jim Cox, Tom Kalert, Ingrid McMillan-Ernst Employees: 8

Clients include: CSU, University of Wyoming, state of Wyoming, Poudre School District, Hewlett-Packard, Agilent Technologies, Linden's Restaurant and Microbrewery, Inca Mexican Restaurant, Clothes Pony and Nature Conservancy.

SOURCE: BUSINESS REPORT RESEARCH

Making the old new again

For Architecture Plus, which has a staff of about eight, including two principals and an associate principal, reinvention means responding to trends in architecture. The firm has built itself on



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KRISTA WATZEL, NORTHERN COLORADO BUSINESS REPORT

ARCHITECTURE TRIO — Architecture Plus: Jim Cox, Ingrid McMillan-Ernst and Tom Kalert, standing at 212 W. Mulberry, built in 1985, the first building in Colorado to be built with sustainable elements.

doing a variety of projects for government entities — military bases, universities, states and school districts.

These are the same entities that now face budget cuts and are reluctant to build anything new. So the emphasis is on maintaining and remodeling existing buildings.

That's fine with Cox, who as an architectural research assistant at Texas A&M University in the 1960s first learned about sustainable building practices such as natural lighting and ventilation.

"The most sustainable thing you can do is reuse an existing building," Cox

said.

For the past 10 to 15 years, as part of its interest in sustainability, Architecture Plus has focused most of

Architecture Plus has focused most of its efforts on repurposing or renovating buildings.

"You are saving a tax on the environment," said Tom Kalert, a principal who joined the firm in 1994. "You're taking the old and making it relevant again for the next 30 years."

One of the firm's recent projects was a remodel and addition to the Bim Kendall House at the Haub School of

More NoCo homes built as Energy Stars

New LEED for Homes designation for higher performance houses

There is one LEED certified home in Fort Collins. Boulder has five and Denver has 11. That's compared to 2,353 homes that were Energy Star-qualified in Colorado last year — one third of all the homes built in the state in 2009, according to the Governor's Energy Office.

Why the disparity? Because it's a lot easier and less expensive to get the Energy Star rating, Northern Colorado green real estate experts explain.

Northern Colorado Energy Star Homes is part of the federal Energy Star program that began under the Environmental Protection Agency in 1992 as a voluntary labeling program for energy-efficient products like computers. Over the coming years, it expanded to include residential heating and cooling equipment, appliances and eventually new homes and commercial and industrial buildings.

Getting an Energy Star label on a new home is pretty much a no-brainer, according to Lara Williams, founder of the Green Team Real Estate.

"Energy Star is popular because it doesn't take much," she said. "You have to be at least 15 percent more efficient than a home built to code in 2004. A lot has evolved and changed since then."

An Energy Star rating, she explained, involves getting a high-efficiency furnace, good insulation and windows, and Energy Star appliances.

LEED for Homes, a product of the nonprofit U.S. Green Building Council, on the other hand, is for people who want to build high-performance green homes. It recognizes innovation, and looks at factors like water conservation, waste, indoor air quality and site selection in addition to energy efficiency.

"They're really fairly different," Williams said. "I don't come across them at all. It's a much higher hurdle to have a LEED home and a more expensive home, with more requirements to get that certification."

"It's just so new," added James W. Mitchell, a realtor at the Group Inc.'s Mulberry office and chair of the Fort Collins Board of Realtors' sustainability committee. "That's why we don't see too many of those."

For an Energy Star rating, you only have to have an energy rater come out to the house, but with LEED certification you have to pay for several thirdparty verification tests.

For new homes only

But while both Williams and Mitchell are in the business of selling green homes, they work primarily with resales rather than new construction — and By Jessica Centers, news@ncbr.com



neither certification program applies to

In fact, there is no established green

certification program for existing homes

"Unfortunately, that's the case, even

though the most green thing you can do

That's not to say there aren't resources

out there for homeowners looking to do

a green remodel, or simply reduce their

Williams points to ReGreen, a program

developed by the USGBC and American

Society of Interior Designers to provide

homes, there's a wealth of resources for

He said it would be difficult to apply

since a third-party energy rater inspects

But homeowners can still get an ener-

gy rater to come out and do an audit of

their nome – EnergyStar.gov has an

energy auditor locator and some local

utilities will provide a similar service.

conduct tests to find drafty areas

Auditors can visually inspect as well as

around insulation, doors and windows.

they can save money and be more effi-

cient. At the same time, the national

Energy Star program is working with

establish a tangible, quantifiable value

lenders, realtors and appraisers to

He said the program is all about teaching homeowners how and where

homeowners on the Energy Star web-

site, explained David Talbot, project

Energy Star qualifications to existing

homes without demolishing them -

during the construction process.

coordinator for Northern Colorado

Energy Star Homes.

green renovation tools and resources.

And even though there's not an

Energy Star certification for existing

energy consumption and utility bills.

is remodel rather than start from

scratch," Williams said.

existing homes.

or remodels.

STAR OF THE BLOCK — This new home in the Sidehill subdivision in south Fort Collins was one of a dozen included on the Northern Colorado Energy Star Home Tour April 17 and 18. Built by Jamestown Builders, part of the Everitt Cos., this 2,426-squarefoot model includes energy-saving features that make it at least 20 percent more efficient than standard homes, and comes with a base price of \$365,000.

for energy usage in the real estate market.

The sustainability committee of the Fort Collins Board of Realtors is taking on a similar project — looking at how to green the MLS, by incorporating sustainability information as a searchable part of the data.

KATE HAWTHORNE, NORTHERN COLORADO BUSINESS REPORT

see HIGH-PERFORMANCE HOUSES, 15C



Take the 'con' out of construction

After four decades, firm still leader in reuse, sustainability

By Becky Jensen, news@ncbr.com

Warm weather has a way of bringing things to life. Grass is turning green, buds are popping, and talk of contractor fraud is in the air.

According to Barbara Read, director of communications at the Better Business Bureau serving Northern Colorado and Greater Wyoming, springtime is when most consumers get the itch to start tackling home improvement projects, and it's when the BBB notices a surge in online requests for information about remodeling and related businesses. In this economy, especially, more consumers are fixing up what they have instead of buying new.

Of the 25 most actively searched business categories on the BBB's Web site, 44 percent are associated with the home improvement and remodeling industry.





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KRISTA WATZEL, NORTHERN COLORADO BUSINESS REPORT

CRAFTY GUYS — Dwight Sailer, left, and Bryan Soth, co-owners of HighCraft Builders in Fort Collins, have written a guide to help homeowners identify quality contractors from conmen. In addition, the duo launched handyman service HighCraft Home Services.

Of the total inquiries generated by the top 25 categories, 78 percent requested reports on such companies.

"This tells us that people are really looking for information before they hire a home contractor," Read said.

After they review reports, she encourages consumers to use the BBB's free online e-quote service to request bids from at least three BBB-accredited businesses.

Read maintains there are many reputable home improvement contractors in the area, but she says word of a few bad apples, combined with a tight economy, make consumers more cautious with their money. "When they hear contractor horror stories they don't want to be the next victim," she said.

Enter alleged bad apple and local handyman Richard Winger who currently sits in the Weld County Jail on fraud-related charges. Winger's January arrest is the type of story that fans the flames of buyer beware. Adding fuel to the fire is that this isn't Winger's first arrest for contractor fraud, and he's being held without bond for parole violation for "similar activities."

Fort Collins Police Detective Brien O'Malley, who is looking into Winger's activities in Larimer County, said contractor fraud is more cyclical than seasonal. When O'Malley first joined the financial crimes unit seven years ago, he dealt with a lot of check washing, which he claims is fairly non-existent now.

"It's investment fraud and contractor fraud these days," he said.

O'Malley is currently investigating

Winger for allegedly bilking Larimer County residents out of approximately \$32,000 since June 2009 under the business names AAA Landscaping, Ditch Creek Contractors, AAA Hauling & Landscaping and AAA Property Services. Winger is alleged to have either collected cash in advance for services not delivered or to have hired subcontractors and failed to pay for services rendered. Winger advertised his services online on craigslist.org.

More reliable firms in region

So, do scam artists make it harder for legitimate home improvement contractors to get work? Not really, according to Dotti Weber, executive director of the Home Builders Association of Northern Colorado.

"We have far more reliable contractors than scam artists in Northern Colorado," she said, echoing the sentiments of Read at the BBB.

Weber's advice: If homeowners are not willing to check references and licenses they put themselves at risk. "Do your homework," she said. "You want to make sure you've got someone you trust in your home — someone who is going to do what they say they're going to do for the amount of money you're willing to pay them."

Bryan Soth couldn't agree more. Soth, As co-owner of HighCraft Builders based in Fort Collins, authored the consumer awareness guide, "What You Need to Know Before Hiring a Remodeling

from 'CON' out of CONSTRUCTION, 6C

Contractor," with business partner Dwight Sailer.

The guide debunks common remodeling myths, helps identify good and bad contractors and offers sound advice and step-by-step tactics for "doing your homework" — right down to a detailed list of the questions homeowners should ask prospective contractors.

Like the BBB, the book says to be cautious of a contractor who sells services door-to-door, uses high-pressure sales tactics and who asks the homeowner to pull permits. Lack of a physical address and local phone listing may indicate a flyby-night operation.

The BBB's Read warns that at this time of year, disreputable roofers and asphalt pavers drive through neighborhoods pitching unsolicited offers such as, "We have materials left over from a previous job, we can give you at a discount, and it looks like you need new shingles." A professional contractor is estab-

lished, shows proof of adequate insurance, is properly licensed by the city and/or county, offers detailed estimates and schedules in writing, and doesn't hesitate to share references. A good contractor is on time, clean, organized and often busy.

At minimum, consumers should ask friends or family for recommendations, obtain multiple bids and check the contractor's reputation with trusted third parties like the BBB or local trade associations.

Follow advice or pay the price

It's hard for him to admit, but Soth didn't follow his own advice when his wife hired Winger this time last year.

Soth didn't have time to do repairs on a rental property the couple owns. He con-

tacted his favorite subcontractors, but they were all booked solid, and his friends and family had no additional names to offer. Soth encouraged his wife to explore other options, so she turned to craigslist, where she connected with Winger.

"I absolutely knew better, but I didn't want to take the time and energy to ask for references and credentials for such a small repair," Soth said.

They decided to skip their homework and gamble on the available handyman. Winger completed two small projects and the Soths were happy with the work. They were anxious to complete the remaining repairs so they hired him for a larger project.

Winger asked for a check upfront to cover materials. After receiving the money, Winger never came back and he stopped returning calls. Soth's voicemail promise to pursue small claims court finally spurred Winger to refund the money — which Soth acknowledges as a minor miracle.

The experience inspired Soth not only to swallow his pride and share his story to raise awareness about the darker side of his industry, but also to provide a solution. In January, Soth and Sailer launched a second business: HighCraft Home Services.

HighCraft Home Services handles quick-turn home improvement projects that include repairs, maintenance, energy assessments, efficiency retrofits and small-scale remodels. A team of trustworthy tradesmen does everything from fixing leaky faucets to replacing windows to building decks.

"Starting HighCraft Home Services is very personal to me," Soth said. "I want to make sure what happened to my family doesn't happen to others."

Soth's final advice? "Do your homework."

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Largest Architecture Firms

Ranked by no. registered architects

RANK	PREV RANK	COMPANY Address Phone/Fax	NO. REGISTERED ARCHITECTS 2010 EMPLOYEES 2010 EMPLOYEES 2009	% TIME SPENT ON: ARCHITECTURE % TIME SPENT ON: PLANNING % TIME SPENT ON: INT. DESIGN	% BUSINESS: GOVERNMENT % BUSINESS: COMMERCIAL % BUSINESS: RESIDENTIAL	% BUSINESS IN REGION % BUSINESS OUT OF REGION	E-MAIL Web site	PERSON IN Charge Title Year founded
1	3	ALLER-LINGLE-MASSEY ARCHITECTS PC 712 Whalers Way, Suite B-100 Fort Collins, CO 80525 970-223-1820/970-223-1833	8 14 13	85% 10% 5%	55% 25% 20%	90% 10%	office@aller-lingle-massey.com www.aller-lingle-massey.com	David Lingle Michael (Mick) Aller Brad Massey Principals 1986
2	2	VFR DESIGN INC. 401 W. Mountain Ave., Suite 200 Fort Collins, C0 80521 970-224-1191/970-224-1662	5 14 14	70% 20% 5%	15% 70% 15%	85% N/A	robin.pelkey@vfrdesigninc.com www.vfrdesigninc.com	Frank Vaught Principal 1986
3	4	ARCHITECTURE PLUS PC 318 E. Oak St. Fort Collins, CO 80524 970-493-1220/970-224-1314	4 7 13	75% 15% 10%	70% 15% 5%	85% 15%	tomk@aplusarch.com www.aplusarch.com	Jim Cox Tom Kalert AIA., Vice president AIA 1970
4	6	KENNEY & ASSOCIATES INC. 209 E. Fourth St. Loveland, CO 80537 970-663-0548/970-669-2384	3 6 6	90% 5% N/A	N/A 80% 20%	95% 5%	rak@kenneyarch.com www.kenneyarch.com	Roger A. Kenney Principal, owner 1991
5	NR	THE FWA GROUP 3665 JFK Parkway, Bldg. 2, Suite 103 Fort Collins, C0 80525 970-232-3125/704-332-7004	3 5 6	100% N/A N/A	90% 10% 0%	100% N/A	r.larsen@fwagroup.com fwagroup.com	Randall E. Larsen AIA LEED AP Principal 1953
6	7	THE ARCHITECTS' STUDIO 151 W. Mountain Ave. Fort Collins, CO 80524 970-482-8125/970-482-8450	3 5 5	N/A N/A N/A	N/A 40% 20%	80% N/A	info@the-architects-studio.com www.the-architects-studio.com	Don Bundy Carr Bieker Glenn Konen Jeff Errett Principals 1988
7	11	JCL ARCHITECTURE INC. 401 S. Mason St. Fort Collins, C0 80524 970-224-5710/970-224-5715	2 8 8	70% 20% 10%	20% 55% 25%	75% 25%	justin@theartofconstruction.com www.theartofconstruction.com	Justin Larson AIA, CEO 2004
8	10	HILLHOUSE ARCHITECTS INC. 8897 Gander Valley Lane Windsor, CO 80550 970-686-0505/970-686-0505	2 4 4	75% 20% 5%	N/A 70% 20%	25% 75%	Adam@haiArchs.com www.haiArchs.com	Adam Hillhouse President 1977
9	NR	FREEMAN ARCHITECTS PC 2024 Blue Mesa Court Loveland, CO 80538 970-667-3939/970-667-3940	1 4 5	80% 20% 0%	0% 75% 25%	95% 5%	freemanarchts@aol.com www.freeman-architects.com	John Freeman Owner/architect 2003
10	9	ARCHITECTURE WEST LLC 4710 S. College Ave. Fort Collins, CO 80525 970-207-0424/970-207-9191	1 4 5	80% 20% N/A	N/A 80% 20%	90% 10%	Info@ArchitectureWestLLC.com www.architecturewestllc.com	Stephen J. Steinbicker AIA, Principal Architect LEED AP 1996
11	NR	HAUSER ARCHITECTS PC 3780 E. 15th St., Suite 201 Loveland, CO 80538 970-669-8220/970-669-8233	1 4 4	N/A N/A N/A	N/A 80% 20%	95% N/A	hauserarchitect@aol.com www.hauserarchitectspc.com	Alan L. Hauser President 2003
12	NR	BECK ARCHITECTS 170 S. Saint Vrain Ave. Estes Park, CO 80517-0057 970-586-3913/970-586-4211	1 4 3	60% 10% 15%	10% 75% 15%	90% 10%	thomas@twbeckarchitects.com www.twbeckarchitects.com	Thomas Beck AIA, NCARB 1998
13	12	BASIS ARCHITECTURE PC 1692 Big Thompson Ave., Suite 100 Estes Park, CO 80517 970-586-9140/970-586-9149	1 3 5	100% N/A N/A	N/A 50% 50%	100% N/A	steve_lane@basisarchitecture.com www.basisarchitecture.com	Steve Lane President 1999
N/A - Not A NR - Not Pr	vailable reviously Ranked					Based upo	n responses to Business Report survey rese. To be considered for future lists, e	arched by Noelle Maestas -mail research@ncbr.com

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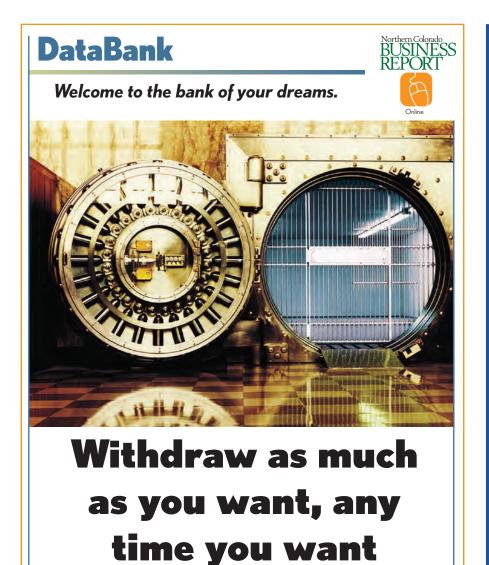
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1	1	GREGORY ELECTRIC 3317 N. Lincoln Ave. Loveland CO 80538 970-669-7609	78 85	\$13,000,000 \$15,250,000	Electrical contractor.	rbryant@gregoryelectricinc.com www.gregoryelectricinc.com	Rod Bryant President 1988
2	2	MERIT ELECTRIC INC. 2643 Midpoint Dr., Suite F Fort Collins C0 80525 970-266-8100	63 67	\$11,076,000 \$13,478,256	Electrical construction and services.	merit@meritelec.com www.meritelec.com	Royce Glader CEO 1984
3	3	INTERSTATES CONSTRUCTION SERVICES, INC. 2636 Midpoint Drive Fort Collins C0 80525 970-221-1776	55 45	\$9,482,000 \$8,000,000	Single source electrical engineering, construction, instrumentation and control systems services.	doug.coltharp@interstates.com www.interstates.com	Doug Coltharp Regional manager 1953
4	4	ECKSTINE ELECTRIC CO. 13739 Weld County Road 25 1/2 Platteville CO 80651 970-785-0601	37 45	\$9,000,000 \$11,300,000	Electrical, commercial, institutional, industrial, farm, service, fire alarm.	info@eckstineelectric.com www.eckstineelectric.com	Michael Eckstine President 1954
5	7	NEWCO INC. 619 Sixth Ave. Greeley CO 80631 970-352-5024	30 33	N/A N/A	Electrical wholesale company with branch locations in Cheyenne,WY, Loveland & Ft. Morgan.	newcorwhite@qwestoffice.net www.newco-inc.com	Larry Richard Vice president 1964
6	NR	PRECISION SERVICE ELECTRIC INC. 1320 S.E. Eighth St. Loveland C0 80537 970-593-3190	25 N/A	N/A N/A	New construction electrical services, security system installation, home surveillance installation, home theater installation and home audio installation.	bjohnson@psecolorado.com N/A	Bryan Johnson 1994
7	11	H & H ELECTRIC 128 Commerce Drive #1 Fort Collins C0 80524 970-493-2398	21 18	\$2,004,000 \$2,802,000	Electrical contractor; commercial & residential, new and remodel, service, solar panels, home automation, security.	ray@aaenergyconcepts.com aaenergyconcepts.com	Ray Kline Vice president 1986
8	9	BRET'S ELECTRIC 9250 Bruin Blvd., Suite C Frederick CO 80504 720-494-8944	20 26	N/A N/A	Bret's Electric is a full service electrical contractor in commercial, industrial, multi-family and custom residential projects, specializing in quality electrical design for all sized projects.	janet@bretselectric.com www.bretselectric.com	Janet Martin Business manager 1993
9	12	AMERICAN SERVICES INC. 513-A N. Link Lane Fort Collins C0 80524 970-482-8141	10 12	\$1,210,000 \$1,650,000	Electrical, plumbing, HVAC.	asi@americanserve.com www.americanserve.com	Len Jones Micah Jones Owners 1985
10	NR	NEWCO INC. 101 Lake St. Fort Morgan CO 80701 970-867-8507	7 N/A	N/A N/A	Electrical wholesale company.	twilightmay@qwest.net www.newco-inc.com/ftmorgan.htm	Mark Daviet Dave Daviet Vice presidents 1976
11	NR	A WIRED ELECTRIC CO. 5125 S. Shields St. Fort Collins C0 80526 970-690-6410	5 N/A	\$500,000 \$350,000	Full service electrical contractor	bai1022@msn.com N/A	John Peterson Owner 1973
12	NR	NEWCO INC. 1125 E. Colorado Highway 402 Loveland CO 80537 970-667-8903	4 N/A	N/A N/A	Electrical wholesale company.	twilightmay@qwest.net www.newco-inc.com/loveland.htm	Larry Richard Vice president 1978
Region surv	veyed is Brig	hton, Larimer and Weld counties. N/A-Not Available			Based upo	n responses to Business Report survey rese	arched by Noelle Maestas

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1	1	AYRES ASSOCIATES 3665 JFK Parkway, Bldg. 2, Suite 200 Fort Collins, CO 80525 970-223-5556/970-223-5578	19 7 44	\$7,700,000 \$9,000,000	Civil engineering, water resources engineering.	Platte River Channel Geomorphology and In-Channel Vegetation Monitoring, Nevada Department of Transportation Statewide Bridge Scour Evaluations	Fort Collins quastt@ayresassociates.com www.ayresassociates.com	Jim Schall Vice president 1967
2	2	K L & A INC. 421 E. Fourth St. Loveland, CO 80537 970-667-2426/970-667-2493	14 12 34	\$9,100,000 \$23,300,000	Structural.	National Renewable Energy Laboratories Research Support Facilities Building, TAXI 2, Denver School for Science and Technology	Golden drutledge@klaa.com www.klaa.com	M. Douglas Rutledge COO 1994
3	3	THE ENGINEERING CO. 2310 E. Prospect Road, Suite B Fort Collins, CO 80525 970-484-7477/970-484-7488	14 0 24	\$3,300,000 \$3,732,000	Consulting civil engineers, water, wastewater, stormwater, GIS, master planning, construction management; utility rate studies.	ARRA water projects for Lamar, LaJunta and Florence, Wastewater Treatment improvements for Windsor, Water and Wastewater Treatment Plants for Nederland	Fort Collins bzick@tec-engrs.com www.tec-engrs.com	Brian Zick President 1985
4	4	ESC ENGINEERING 3540 JFK Parkway Fort Collins, CO 80525 970-224-9100/970-224-9137	13 7 78	\$12,050,000 \$11,840,000	Electrical power, planning, controls, automation and integration, GIS/GPS for utilities, municipals, and industry.	12.6 MW & 10MW solar generation facilities in Florida & Ohio, 69kV transmission line for Powder River Energy, Ft. Collins Library at Front Range Village	Fort Collins esc@thinkESC.com www.thinkESC.com	Kevin P. Hartig President 1978
5	10	ANDERSON CONSULTING ENGINEERS INC. 375 E. Horsetooth Road, Bldg. 5 Fort Collins, CO 80525-3155 970-226-0120/970-226-0121	11 2 23	\$3,556,460 \$3,156,000	Water resources, river restoration, irrigation and drainage, mining, environmental.	Colorado digital flood-insurance rate map project, City of Fort Collins Canal Importation Detention Ponds project	Fort Collins baanderson@acewater.com www.acewater.com	Bradley A. Anderson President 1998
6	NR	NATURAL RESOURCES CONSULTING ENGINEERS 131 Lincoln Ave., Suite 300 Fort Collins, CO 80524 970-224-1851/970-224-1885	10 15 N/A	N/A N/A	Environmental.	ACOMA Wastewater Design, Wind River Irrigation Project	Fort Collins office@nrce.com www.nrce.com	Woldezion Mesghinna President 1989
7	NR	INTERSTATES CONSTRUCTION SERVICES, INC 2636 Midpoint Drive Fort Collins, CO 80525 970-221-1776/970-221-3652	9 N/A 39	\$9,482,000 \$8,000,000	Electrical, controls.	New Belgium Brewery tank farm, Arch Flash study for New Belgium, Advance Energy expansion, High Plains Wind farm O&M, Wyoming	Sioux Center, IA doug.coltharp@interstates.com www.interstates.com	Doug Coltharp Regional manager 1953
8	6	TERRACON CONSULTANTS INC. 301 N. Howes St. Fort Collins, CO 80521 970-484-0359/970-484-0454	8 4 30	N/A N/A	Geotechnical, environmental, construction materials testing, natural resources management.	Colorado State University - Academic Village, Indoor Practice Facility, Rockwall Hall Minor in Business, Poudre Valley Health Systems - Medical Center of the Rockies, Medical Office Building I and II	Lenexa, Kan. djjobe@terracon.com www.terracon.com	Douglas J. Jobe Vice president/Division manager 1965
9	8	CTL THOMPSON INC. 351 Linden St., Suite 140 Fort Collins, CO 80524 970-206-9455/970-206-9441	8 3 30	\$3,311,000 \$3,190,000	Geotechnical, environmental, materials and structural engineering.	Crow Lane Dam, Harmony Road and College Ave. improvements, Fort Collins Police station, Peetz Wind Farm	Denver info@ctlthompson.com www.ctlt.com	R.B. "Chip" Leadbetter Fort Collins division manager 1977
10	NR	AE ASSOCIATES INC. 5587 W. 19th St. Greeley, CO 80634 970-330-5587/970-330-3040	7 N/A N/A	N/A N/A	Mechanical engineering.	Majestic Star Casino, Pittsburgh, Ameristar Casino, Kansas City, Ameristar Casino, Black Hawk, Water Valley Good Samaritan Senior Resort, Windsor	Greeley contact@aessociates.net www.aeassociates.net	Greg Martino President 1976
11	13	EXPONENTIAL ENGINEERING CO. 328 Airpark Drive Fort Collins, CO 80524 970-207-9648/970-207-9657	7 6 24	\$3,110,000 \$3,100,000	Consulting, electrical engineering.	Xcel Engergy, Hayden Plant; Ponderosa Substation, Durango; Bosque Power Co. Texas	Fort Collins support@exponentialengineering.com www.exponentialengineering.com	Thomas A. Ghidossi President 1993
12	9	NORTHERN ENGINEERING SERVICES 200 S. College Ave., Suite 100 Fort Collins, CO 80524 970-221-4158/970-221-4159	5 N/A 20	N/A \$4,000,000	Civil engineering and land surveying.	Fossil Lake Ranch in Fort Collins, Highlands Meadows Golf Course in Windsor, Centerra Marketplace, Bethke Elementary School, Timnath.	Fort Collins info@northernengineering.com www.northernengineering.com	Angela Ader George Schock President 1987
13	11	LANDMARK ENGINEERING LTD. 3521 W. Eisenhower Blvd. Loveland, C0 80537 970-667-6286/970-667-6298	5 N/A 17	\$2,800,000 \$3,200,000	Civil & structural engineering, geotechnical engineering, surveying, land use planning, site design, and landscape architecture.	Loveland Visitor's Center, Fort Logan National Cemetery, Lakeview PUD, Mariana Butte PUD, Group Publishing, Harvest Pointe Senior Housing	Loveland merrittk@landmarkltd.com www.landmarkltd.com	Kenneth Merritt Jeff Olhausen CEO, President Senior vice president 1969
14	15	BASELINE CORP. 710 11th Ave., No. 105 Greeley, CO 80631 970-353-7600/970-353-7601	5 3 15	\$1,800,000 \$2,400,000	Traditional civil engineering, surveying, planning, water and wastewater treatment.	Red Cliff Wastewater Treatment Plant, Squaw Pass Road, NREL Campus Access Design	Golden bec@baselinecorp.com www.baselinecorp.com	John McLain, PE 1998
15	18	COLORADO CIVIL GROUP INC. 1413 W. 29th St. Loveland, CO 80538 970-278-0029/N/A	5 0 5	\$874,000 \$825,000	Civil.	Town of Firestone Engineer	Loveland mjacobson@ccginc.us www.ccginc.us	David B. Lindsay PE 2007
16	19	AQUA ENGINEERING INC. 4803 Innovation Drive Fort Collins, CO 80525 970-229-9668/970-226-3855	4 5 20	N/A N/A	Agricultural, landscape irrigation; irrigation pumping system mechanical; water feature mechanical; water rights.	Northern Colorado Water Conservation District Headquarters, Jack Wells Pump Station, Loveland Youth Sports Complex	Fort Collins beccard@aquaengr.com www.aquaengineering.com	Robert Beccard President 1975
17	NR	BEAUDIN GANZE CONSULTING ENGINEERS INC. 251 Linden St., Suite 200 Fort Collins, C0 80524 970-221-5691/970-221-5697	4 2 60	\$7,600,000 \$9,000,000	M/E/P design, technology and lighting design, commissioning (new & existing buildings), energy & LEED consulting, property assessments, retro- commissioning.	Healthcare, educational (K-12 + higher ED), government, commissioning,high-end residential, hospitality, mixed-use	Vail info@bgce.com www.bgce.com	Ray Engen Principal 1992
18	NR	SMITH GEOTECHNICAL 1225 Red Cedar Circle, Suite H Fort Collins, CO 80524 970-490-2620/970-490-2851	4 2 10	\$1,200,000 \$1,000,000	Civil, geotechnical, materials testing, structural.	Peterson Reservoir RCC Dam, South Fort Collins WWTP Upgrade, Dixon Electrical Substation Countyline Electrical Substation Platte Valley Reservoir	Fort Collins dsmith@smithgeotech.com www.smithgeotech.com	Duane H. Smith PE, President 1987
19	24	ABRAHAMSON ENGINEERING INC. 3101 Kintzley Court, Unit D Laporte, CO 80535 970-221-2569/970-221-2671	4 2 6	\$467,000 \$639,000	Mechanical engineering, buildings, HVAC, plumbing design.	CSU Summit Hall, Northern Colorado Water Conservancy District campus, South High School and Triumph High School in Cheyenne	Fort Collins rogera@abrahamsoneng.com abrahamsoneng.com	Roger D. Abrahamson President 1981
20	17	LAMP, RYNEARSON & ASSOCIATES 4715 Innovation Drive Fort Collins, CO 80525 970-226-0342/970-226-0879	4 1 10	\$550,000 \$950,000	Civil Engineering, surveying, land development, transportation, aviation, construction administration	Heritage Market, Eaton; Grace Pointe Senior Living Center, Greeley; The Grove Student Housing, Evans	Omaha, Neb. Tom.Marnik@Ira-inc.com www.LRA-Inc.com	Tom E. Marnik Vice president, Principal 1959
21	21	INTERWEST CONSULTING GROUP 1218 W. Ash St., Unit C Windsor, CO 80550 970-674-3300/970-674-3303	4 1 10	N/A N/A	Site civil and transportation engineering.	Harmony/Shields, College/Harmony, College/Willox, Eastman Park Dr. RAB, Fort Collins Police Facility, YMCA of the Rockies, PFA Stations 4 and 8, Buffalo Creek Park.	Boulder ralmirall@interwestgrp.com www.interwestgrp.com	Terry Rodriguez President 2002
22	NR	J-U-B ENGINEERS INC. 3538 JFK Parkway, Suite 1 Fort Collins, CO 80525-2670 970-377-3602/970-377-3935	4 1 7	N/A N/A	Civil.	N/A	N/A jtemple@jub.com www.jub.com	Jeff Temple Area manager 1955
23	14	STEWART ENVIRONMENTAL CONSULTANTS LLC 3801 Automation Way, Suite 200 Fort Collins, C0 80525 970-226-5500/970-226-4946	3 3 30	N/A N/A	Environmental.	Commercialization of BiO2 Algae Wastewater Treatment Process, Development of Produced Water Projects, Industrial Filtration Projects for Mining, Metals and Algae	Fort Collins info@stewartenv.com www.stewartenv.com	David R. Stewart President 1985
24	NR	KETTERLING, BUTHERUS & NORTON (KBN) ENGINEERS LLC 820 Eighth St. Greeley, C0 80631 970-395-9880/970-395-9881	3 1 8	N/A N/A	Civil engineering, planning, design & construction administration of private sector (residential, commercial & industrial) and municipal infrastructure projects.	Owens-Illinois Glass Manufacturing facility; Greeley Police Headquarters; Poudre Trunk sanitary sewer; City Center West development; schools	Greeley mketterling@kbnengineers.com www.kbnengineers.com	Mike Ketterling, PE Principal, manager 1995
25	23	DRESSER-RAND ENGINUITY 4700 McMurry Ave., Suite 101 Fort Collins, C0 80525 970-224-0170/970-224-0171 eviously Ranked Area surveyed includes Weld and La	2 N/A 25	N/A N/A	Controls and environmental engineering, natural gas pipeline for North America.	Largest greenhouse gas reducer in Colorado	Houston kdavies@dresser-rand.com www.dresser-rand.com Based upon responses to Business Report survey To be considered for future it	Jay Holden Kevin Davies General manager Operations manager 1996

10C

Largest General Contractors

Ranked by revenues

RANK	PREV RANK	COMPANY Address	REVENUES 2009 REVENUES 2008	EMPLOYEES 2010 EMPLOYEES 2009	AREAS OF SPECIALTY	NOTABLE PROJECTS	E-MAIL WEB SITE	PERSON IN CHARGE W/ TITLE YEAR FOUNDED
1	1	HENSEL PHELPS CONSTRUCTION CO. 420 Sixth Ave. Greeley, CO 80632 970-352-6565	\$3,024,757,000 \$3,337,000,000	2,253 2,964	Commercial general contracting and LEED.	Hazelton Federal Correctional Institute, Harbor Medical Center, 7th Special Forces, USMC Bachelor Enlisted Quarters	mreitz@henselphelps.com www.henselphelps.com	Jerry L. Morgensen, Chairman and CEO Jeffrey K. Wenaas, President & COO 1937
2	2	FCI CONSTRUCTORS INC. 4001 N. Valley Drive Longmont, CO 80504 970-535-4725	\$328,000,000 \$380,000,000	94 94	Commercial general contractor and construction management.		sarmstrong@fciol.com www.fciol.com	Ed Forsman, President 1978
3	3	GH PHIPPS CONSTRUCTION COS. 5285 McWhinney Blvd., Suite 100 Loveland, CO 80538 970-776-5500	\$178,610,000 \$287,000,000	300 300	Hospitals and other medical facilities, higher education facilities, K-12, high-tech, office buildings, religious facilities.	CSU Diagnostic Medicine Center - Veterinarian Hospital, The Children's Hospital (joint venture), Platte Valley Medical Center, Academy 20 Discovery Canyon School, United Power Headquarters.	Lisa.Knight@ghphipps.com www.ghphipps.com	Charlie Graft, CEO 1952
4	5	ROCHE CONSTRUCTORS INC. 361 71st Ave. Greeley, CO 80634 970-356-3611	\$166,570,000 \$143,998,345	100 110	Retail, office and banking, education, public works/ corrections, and industrial and manufacturing.	Aurora Processing Center Annex	info@rocheconstructors.com www.rocheconstructors.com	Thomas J. Roche, President 1971
5	4	THE NEENAN COMPANY 2620 E. Prospect Road, Suite 100 Fort Collins, CO 80525 970-493-8747	\$119,000,000 \$179,445,000	202 201	Design-build firm specializing in education, health care, government and commercial buildings.	New Belgium Brewery, Orthopaedic Center of the Rockies, The Mitchell Block (Old Town Fort Collins), YMCA of the Rockies	info@neenan.com www.neenan.com	David G. Neenan, Founder Randy Myers, CEO, President 1966
6	6	GREG D. FISHER, LLC 2725 Rocky Mountain Ave., Suite 100 Loveland, CO 80538 970-663-9700	\$51,000,000 \$79,000,000	32 55	LEED buildings and sustainable building practices, construction manager, general contractor, preconstruction and estimating services, design-build construction services, BIM, and development.	St Francis Cornerstone in Denver. Peloton Cycles in Fort Collins, Sister Mary Alice Murphy Center for Hope in Fort Collins, Nederland Community Center, Morgan Community College Nursing Sciences Addition in Fort Morgan, Laramie County Morgue - completed in Cheyenne, Wyo.	dmbalcerak@allianceconstruction.com www.allianceconstruction.com	William H. Joyner, President Brian F Weinmaster, Executive Vice President 1982
7	9	MARK YOUNG CONSTRUCTION INC. 7200 Miller Place Frederick, CO 80504-6609 303-776-1449	\$47,000,000 \$52,000,000	115 105	Retail grocery, office, municipal, schools and higher education construction.	Terry St. Fire Station, Wal-Mart #4639, North Metro Fire Rescue Admin. Building, King Soopers #117 (New Store)	N/A www.markyoungconstruction.com	David Guida, President 1989
Region sur N/A -Not Av NR-Not Pre	vailable	ighton, Larimer and Weld counties. nked				Bas	ed upon responses to Business Report survey rese To be considered for future lists,	arched by Noelle Maestas e-mail research@ncbr.com

NYA NOL Available NYA NOT Previously Ranked Hall-Invin Corp. & Affiliates, Krische Construction Inc., Coe Construction, and Sinnett Builders Inc. did not respond. Heath Construction, Connell Resources Inc., Dohn Construction, G.L. Hoff Construction. Growling Bear Co. Inc. declined to participate in the ranking.





El Monte Grill

Largest General Contractors

Ranked by revenues

RANK	PREV RANK	COMPANY Address	REVENUES 2009 REVENUES 2008	EMPLOYEES 2010 EMPLOYEES 2009	AREAS OF SPECIALTY	NOTABLE PROJECTS	E-MAIL WEB SITE	PERSON IN Charge W/ Title Year Founded	
8	8	BRINKMAN PARTNERS 3003 E. Harmony Road, Suite 300 Fort Collins, CO 80528 970-267-0954	\$34,149,945 \$64,166,742	51 42	Integrated real estate services, construction, development, real estate brokerage, vacation properties.	Flats at the Oval-Mixed Use in Fort Collins	pete.meyer@brinkmanpartners.com www.brinkmanpartners.com	Paul E. Brinkman Kevin Brinkman, Principals 2003	
9	7	DRAHOTA 4700 Innovation Drive, Bldg. C Fort Collins, C0 80525 970-204-0100	\$30,000,000 \$68,000,000	36 50	Full-service construction; manager/general contractor staffed with LEED Accredited Professionals; experienced with LEED construction; Gold Partner with Climate Wise.	Poudre Fire Station No. 3 - Fort Collins; Cache Bank - Fort Collins; National Board of Chiropractic Examiners - Greeley; Mini Cooper Dealership - Loveland; Trailhead Lodge - Steamboat Springs.	info@drahota.com www.drahota.com	Terry L. Drahota, President 1973	
10	14	WATTLE & DAUB CONTRACTORS 103-203 East Vine Drive Ft Collins, CO 80520 970-493-2244	\$2,300,000 \$2,900,000	14 16	Historic preservation and commercial, industrial and institutional waterproofing and roofing.	Wyoming State Capitol-FCMOCA, Museo de las Tres Colonias, PSD schools, Ault High School, Parrish House Museum, Johnstown, Nunn Museum, Jackson County Courthouse, Logan County Courthouse, Elbert Mercantile, Sterling Presbyterian Church.	t.tisthammer@WattleandDaub.com www.WattleandDaub.com	Thomas Tisthammer, President 1978	
11	19	ARMSTEAD CONSTRUCTION INC. 5100 S. College Ave. Fort Collins, CO 80525 970-472-1113	\$1,980,000 \$1,165,000	3 3	Custom homes, remodels, additions.	N/A	jeff@armsteadconstruction.com www.armsteadconstruction.com	Jeffrey J Schneider, President 1990	
12	18	GILLAM DEVELOPMENT CORP. 100 Rolling Hills Ranch Drive Johnstown, CO 80534 970-222-7952	\$850,000 \$1,900,000	1 2	Builder/developer.	N/A	rhrfor97@aol.com N/A	Bruce Gillam, President 1993	
13	17	ROCKY MOUNTAIN CONSTRUCTION CO. LLC 1301 Mill Iron Road Milliken, CO 80543 970-481-0341	\$515,000 \$1,949,515	5 6	New home construction, custom home construction, remodeling, landscaping and commercial concrete work.	Stanley Park Grandstand concrete foundations and flatwork \$250K, (2) \$1.5M homes, Loveland; (1) \$1.5M home, Windsor; multiple homes ranging from \$500K - \$800K in Windsor; Parade of Homes Entry - 2007 and 2008.	tino_flores@msn.com www.rockymountain-construction.com	Tino Flores, Owner 2005	
14	20	IRISH WEST CONSTRUCTORS INC. 295 83rd Ave. Greeley, CO 80633 970-381-1616	\$97,500 \$1,000,000	0 0	New commercial/tenant finishes; new residential/ remodels/additions/ basements.	EnviroTech Services main office, Human Bean Drive-thru Coffee, location in Fort Collins, locations in Greeley.	info@irishwestconstructors.com irishwestconstructors.com	Lynn E. Casseday, Owner 2007	
15	NR	HAMMERSKIL HOMES INC. 1108 E. Pitkin St. Fort Collins, CO 80524 970-302-8118	\$80,000 \$80,000	0 0	Complete design/build specialist.	Beautiful custom homes and remodel projects in Eaton and Cheyenne.	hammerskil@comcast.net www.HammerskilHomes.com	Jerry Hanley, Owner/Operator 1992	
Region surv	gion surveyed is Brighton, Larimer and Weld counties. Based upon responses to Business Report survey researched by Noelle Maestas								

Region surveyed is Brighton, Larimer and Weld con N/A -Not Available

MR-Not Previously Ranked Hall-Irwin Corp. & Affiliates, Krische Construction Inc., Coe Construction, and Sinnett Builders Inc. did not respond. Heart Construction, Connell Resources Inc., Dohn Construction, G.L. Hoff Construction. Growling Bear Co. Inc. declined to participate in the ranking. Based upon responses to Business Report survey researched by Noelle Maestas To be considered for future lists, e-mail research@ncbr.com



Largest Plumbing Companies

Ranked by no. of employees

RAN	A PREV RANK	COMPANY (ADDRESS	EMPLOYEES 2010 EMPLOYEES 2009	REVENUES 2009 REVENUES 2008	PRODUCTS/SERVICES	WEB SITE E-MAIL	PERSON IN CHARGE, TITLE YEAR FOUNDED
1	1	U.S. ENGINEERING COMPANY 90 \$25,000,000 729 S.E. Eighth St. 90 \$25,000,000 Loveland, C0 80537 110 \$18,000,000 970-669-1666 \$10 \$18,000,000		Mechanical construction firm, HVAC, plumbing, piping and sheet-metal commercial construction.	www.usengineering.com tclark@usengineering.com	Bob Brunson, Chief operations officer 1893	
2	NR	ALLEN PLUMBING & MECHANICAL INC. 101 S. Link Lane 70 \$8,200,000 New construction, com NR Fort Collins, C0 80524 75 \$9,100,000 24/7 st 970-484-4848 24/7 st 24/7 st 24/7 st		New construction, commercial, residential, remodel and 24/7 service division.	www.allenph.com allenph@allenph.com	Mike Allen, President Jeff Allen, CEO 1962	
3	2	FISHER MECHANICAL CONTRACTORS INC. 3900 Carson Ave. Evans, C0 80620 970-356-8636	15 18	N/A N/A	Plumbing and hot water heat installation and service, commercial and residential, new construction and repair.	N/A fishermechanical@qwestoffice.net	Ron Bernhardt, Owner, President 1982
4	5	AMERICAN SERVICES INC. 513-A N. Link Lane Fort Collins, CO 80524 970-482-8141	10 12	\$1,210,000 \$1,650,000	Electrical, plumbing, HVAC.	www.americanserve.com asi@americanserve.com	Len Jones Micah Jones, Owners 1985
5	8	KAHAR PLUMBING & HEATING INC. 6772 N. Franklin Ave. Loveland. CO 80538 970-461-2412	10 10	N/A N/A	New construction, residential, commercial, radiant heat, tankless water heater, radon systems, grey water.	www.kahar-plumbing-heating.com kaharplumbing@hotmail.com	Jeff Gallagher, Vice president 1983
6	6	BENJAMIN FRANKLIN PLUMBING 1833 E. Harmony Road, Suite 2 Fort Collins, CO 80528 970-669-8187	9 9	\$1,658,365 \$1,575,087	Repair, replace, remodel plumbing and drain cleaning.	www.benjaminfranklinplumbing.com barton.palmer@benfranklinplumbing.com	Barton J. Palmer, Owner 2002
7	NR	HAHN PLUMBING & HEATING INC. 130 Chestnut St. Fort Collins, CO 80524 970-484-7668	7 12	N/A N/A	Plumbing, heating and cooling.	www.hahnplumbing.com johnsr@hahnplumbing.com	John Hahn, Owner 1968
8	12	SANCO PLUMBING & HEATING INC. 1331 S. Garfield Ave. Loveland, C0 80537 970-667-2281	6 6	\$700,000	Plumbing, hydronic heat, new construction, service & remodels.	www.sancoplumbing.com judy@sancoplumbing.com	Bill Sandage, President Judy Sandage, Owner 1986
Region	surveyed is Brigh	ton, Larimer and Weld counties. N/A-Not Available				Based upon responses to Business Repor To be considered for	t survey researched by Noelle Maestas future lists, e-mail research@ncbr.com

Largest HVAC Companies

Ranked by no. of local employees

RANK	PREV RANK	COMPANY Address	EMPLOYEES 2010 EMPLOYEES 2009	REVENUES 2009 REVENUES 2008	PRODUCTS/SERVICES	E-MAIL WEB SITE	PERSON IN CHARGE TITLE OF PERSON IN CHARGE YEAR FOUNDED			
1	2	KUCK MECHANICAL CONTRACTORS 395 W. 67th St. Loveland, CO 80539-0388 970-461-3553	88 100	\$14,200,000 \$13,300,000	Full mechanical-HVAC contracting installation, design/build, sheet-metal pre-fabrication, commercial, industrial construction, heat, ventilation & air conditioning (HVAC) remodel.	debra@kuckmechanical.com www.kuckmechanical.com	Ted Kuck President 1999			
2	NR	ALLEN PLUMBING & MECHANICAL INC. 101 S. Link Lane Fort Collins, CO 80524 970-484-4848	70 75	\$8,200,000 \$9,100,000	New construction, commercial, residential, remodel and 24/7 service division.	allenph@allenph.com www.allenph.com	Mike Allen Jeff Allen President CEO 1962			
3	3	SIMPSON COMPANY 321 Basher Drive Berthoud, CO 80513 970-282-0022	52 65	\$16,500,000 \$21,000,000	Design, manufacture, install and service commercial HVAC systems.	kentc@simpsonair.com www.simpsonair.com	Tom Wasmer Kent S. Campbell Manager Manager/Member 1947			
4	4	NORTHERN COLORADO AIR INC. 812 Stockton Ave. Fort Collins, CO 80524 970-223-8873	25 30	\$3,200,000 \$3,725,000	HVAC; service and planned maintenance 24/7; hydronics, indoor air quality products, light commercial, residential, remodel. Licensed and insured with over 40 years experience in the HVAC industry.	joyceg@ncagriff.com www.ncagriff.com	R.R. "Griff" Griffin Elodie Vigneron Diane Culver Owner 1992			
5	5	IMS HEATING & AIR INC. 1 5213 Longs Peak Road, Unit A Berthoud, CO 80513 970-532-0123	25 18	N/A N/A	HVAC: maintenance, indoor-air quality, retrofit, new construction, commercial.	ginny@imsheatingandair.com www.imsheatingandair.com	Daren Shawver Jeff Mayer Dwayne Shawver Owners 2000			
6	NR	HIGH PLAINS MECHANICAL SERVICE INC. 2020 Airway Ave. Fort Collins, C0 80524 970-221-5645	20 20	\$3,650,000 \$3,400,000	HVAC.	info@hpmservice.com www.hpmservice.com	Paul Finger Joyce Finger Owners 1983			
7	NR	BALANCE POINT HEATING & AIR CONDITIONING 316 Commerce Drive Fort Collins, C0 80524 970-484-4440	9 9	\$1,000,000 \$1,000,000	Residential & commercial HVAC sales and service.	info@BalancePointHeating.com www.BalancePointHeating.com	Bill Kusmik Owner 1998			
8	8	PAUL'S PLUMBING & HEATING 335 Eighth St. S.E. Loveland, CO 80539 970-663-3493	6 7	N/A N/A	Plumbing, sewer and drains; excavating, septic systems, 24-hour emergency service. Also heating and cooling install and service.	raeann@paulsplumbinginc.com www.paulsplumbinginc.com	Paul Kisselbach Owner 1984			
Region surv (1) IMS Hea	Region surveyed is Brighton, Larimer and Weld counties. N/A-Not Available (1) IMS Heating and Air Inc. assumed the phone number of Gibson Heating and Air who is no longer in business since November 2008. To be considered for future lists, e-mail research@ncbr.com									

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Largest Landscape Architecture Firms

Ranked by no. registered landscape architects

RANK	COMPANY Address	NO. LANDSCAPE ARCHITECTS 2010 EMPLOYEES 2010 EMPLOYEES 2009	% TIME SPENT ON: ARCHITECTURE % TIME SPENT ON: PLANNING	% BUSINESS: GOVERNMENT % BUSINESS: COMMERCIAL % BUSINESS: RESIDENTIAL	% BUSINESS IN Region % BUSINESS OUT OF Region	E-MAIL WEB SITE	PERSON IN CHARGE TITLE YEAR FOUNDED
1	BHA DESIGN INC. 1603 Oakridge Drive, Unit 100 Fort Collins, CO 80525 970-223-7577	8 8 10	0% 15%	60% 35% 5%	70% 30%	Irobbie@bhadesign.com www.bhadesign.com	Roger Sherman Angela Milewski 1993
2	AECOM DESIGN + PLANNING ① 240 E. Mountain Ave. Fort Collins, CO 80524 970-484-6073	7 40 40	N/A 50%	90% 10% N/A	25% 75%	shara.pool@aecom.com www.aecom.com	1939
3	JIM SELL DESIGN INC. 153 W. Mountain Ave. Fort Collins, CO 80524 970-484-1921	3 7 8	N/A N/A	N/A 20% 60%	75% N/A	info@jimselldesign.com www.jimselldesign.com	Jim Sell President 1975
4	RUSSELL + MILLS STUDIOS 141 South College Ave, Suite 104 Fort Collins, CO 80524 970-484-8855	3 5 5	N/A 20%	80% 20% 0%	40% 60%	pmills@russellmillsstudios.com www.russellmillsstudios.com	Paul Mills Craig Russell Partners 2007
5	VIGNETTE STUDIOS P0 Box 1889 Fort Collins, C0 80522 970-472-9125	2 2 2	10% 50%	N/A 60% 40%	60% 40%	hoaglund@vignettestudios.com www.vignettestudios.com	Terence Hoaglund Principal 1998
6	LINDGREN LANDSCAPE & IRRIGATION INC. P.O. Box 271273 Fort Collins, C0 80527 970-226-5677	2 N/A 27	0% 25%	0% 5% 95%	100% N/A	info@lindgrenlandscape.com www.lindgrenlandscape.com	Tim Lindgren President 1995
7	LANDMARK ENGINEERING LTD. 3521 W. Eisenhower Blvd. Loveland, CO 80537 970-667-6286	1 17 25	0% 60%	40% 20% 40%	70% 30%	merrittk@landmarkltd.com www.landmarkltd.com	Kenneth Merritt Jeff Olhausen CEO, President Senior vice president 1969
8	BECK ARCHITECTS 170 S. Saint Vrain Ave. Estes Park, CO 80517-0057 970-586-3913	1 4 3	60% 10%	10% 75% 15%	90% 10%	thomas@twbeckarchitects.com www.twbeckarchitects.com	Thomas Beck AIA, NCARB 1998
9	THE FREDERICKSON GROUP 7711 Windsong Drive Windsor, C0 80550 970- 278-0240	1 1 3	N/A 75%	N/A N/A N/A	N/A N/A	deanne@tfgcolorado.com www.TFGcolorado.com	Deanne Frederickson Manager, Owner 2000
N/A - Not Ava NR - Not Prev	ailable viously Ranked				Based u	pon responses to Business Report survey To be considered for future lis	researched by Noelle Maestas ts, e-mail research@ncbr.com

(1) AECOM merged with EDAW Inc. Nov. 2009

from ARCHITECTURE PLUS, 4C

Environment and Natural Resources at the University of Wyoming. Other renovation projects include residence and dining halls at CSU, buildings in Poudre School District, historic homes in Fort Collins and several projects for the state of Wyoming.

Architectural leader

In 1985, Architecture Plus designed the first commercial building in Colorado to use sustainable elements including natural lighting, ventilation, solar power and a pervious concrete parking lot that allows stormwater to absorb into the ground.

That building at 212 W. Mulberry St., originally occupied by Electrical

Systems Consultants, was recently purchased by The Brendle Group, an engineering consulting firm that focuses on sustainability. Brendle plans to add to the building energy efficient upgrades and other renewable technologies.

Had LEED certification existed when the building was constructed, it would have earned a platinum rating, the highest level possible, Cox said.

A few years after that building was constructed, during the recession of the late 1980s, the firm started doing facility audits - assessing the mechanical, electrical and structural condition existing buildings and what is a priority

of buildings. Owners of large inventories of buildings, such as states and school districts, want the audits to determine how they can maintain

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to repair.

Architecture Plus has done such audits all over the country and has become a nationwide expert and leader in doing them. Their competitors are in Boston and Seattle.

The audits also give government entities an unbiased cost analysis for building repair and upkeep, which has enabled some entities to go back and get bond issues approved that were previously rejected by voters.

The audits have become a living laboratory for Architecture Plus.

"Architecturally, we've seen good systems and bad ones, good materials and bad ones," Cox said. "You definitely get a sense for what works and what doesn't, and you can apply that to other projects.'

About 10 years ago, Architecture Plus did an audit of all state-owned buildings in Wyoming.

'They have thorough knowledge of how a building works," said Ken Burnett, director of major maintenance for Wyoming's School Facilities Commission. "Not only do they know how it works, they are great at relaying their thoughts and ideas. They're excellent communicators."

Communication and listening are keys to being a good architect, according to Architecture Plus' Kalert.

"Architects tend to be problem solvers and people pleasers," he said. "You could do the same building eight different times for eight different clients and you'd do it eight different ways. We have to be very conscious of service."

Looking to the future

Locally, Architecture Plus has also done a variety of projects for the city of Fort Collins, Agilent Technologies, Kodak, Anheuser Busch and Hewlett Packard, among others.

'They've taken everything we've thrown at them and run with it," said Ed Holder, construction manager for Poudre School District. "We like the fact that it's a small firm and we can deal directly with the principals. That helps speed up the process, and we like to stay local, too."

The firm's most difficult project right now is a renovation of Wyoming State Hospital, which is both a mental hospital and a prison. The hard part is keeping the facility open while the renovation takes place and navigating all of the security issues that come with that, Cox said.

Cox was 31 years old when he started the firm, and the challenges of architecture keep him in the business 40 vears later.

"No two projects are the same, whether it's because of the building or the client," he said. "You always have something new.

And architecture is changing with the rest of the world. Cox wonders what schools and libraries will look like with the advent of the iPad and the Kindle. Those technological developments will have a direct impact on architecture.

"Do we really know what these buildings will look like in the future?" Cox asked. "I don't think we do. Staying on top of these things is part of the challenge of being in architecture."

Northern Colorado new construction statistics

Construction activity in Larimer and Weld counties based on permits issued in 2009.

Larimer Co	ounty						
	Total construction	Non-residential	Residential	Non-building	Square feet (thousands)	Value (thousands) T	Last year value (thousands)
January	24	5	18	1	101	\$30,007	\$28,593
February	31	11	17	3	361	\$23,360	\$43,639
March	46	13	29	4	141	\$53,621	\$96,286
April	66	14	42	10	123	\$27,664	\$58,502
May	43	4	38	1	127	\$17,209	\$70,788
June	55	13	36	6	177	\$28,693	\$58,500
July	49	3	38	8	164	\$25,122	\$40,230
August	51	7	31	13	153	\$36,867	\$42,926
September	58	13	42	2	106	\$13,126	\$28,429
October	64	7	49	2	121	\$20,900	\$16,967
November	21	4	14	3	46	\$5,154	\$64,185
December	47	7	32	8	182	\$27,385	\$44,425

	Total construction	Non-residential	Residential	Non-building	Square feet (thousands)	Value (thousands)	Last year value (thousands)
	\blacksquare	\blacksquare	\blacksquare		\blacksquare	\blacksquare	\blacksquare
January	45	3	40	2	189	\$35,556	\$34,746
February	37	1	35	1	123	\$15,082	\$35,521
March	53	7	44	2	157	\$19,233	\$44,070
April	74	4	61	9	403	\$130,188	\$70,386
May	74	8	65	1	245	\$37,176	\$179,783
June	68	7	59	2	141	\$25,836	\$47,747
July	89	3	80	6	199	\$38,961	\$46,795
August	76	0	68	6	152	\$25,890	\$26,582
September	43	3	35	5	111	\$13,432	\$35,000
October	75	2	68	5	161	\$21,032	\$28,813
November	58	5	47	6	109	\$38,109	\$13,078
December	46	3	42	1	133	\$17,444	\$7,745

SOURCE: F.W. DODGE

from CONSTRUCTION MANAGEMENT, 3C

find any sort of an internship," he said. "It is getting to the point where we are going to have to take unpaid internships, and relocate for three to six months with a company and receive no revenue for our time."

Industry still struggling

With the construction industry still struggling it has become hard for some companies to find the financing to offer paid internships to students. RK Mechanical has not been hit as hard as others by the economic downturn, and has not had to resort to unpaid internships. However, Shaw still recognizes some of the obstacles that may present themselves.

"If I have to make a decision between a full-time permanent employee and his career progression and offering someone an internship, I am going to weigh that in favor of keeping someone's livelihood," he said.

Clanton has realized that his troubles

from HIGH-PERFORMANCE HOUSES, 5C

The value of green homes

Until then, Williams says she'll keep working to market green houses - like her own recent remodel - in a way that makes buyers appreciate how different it is. "When I go to sell it, I'll have to promote that because we know the work we did."

She says it will likely come down to her as an agent showing off the new cork flooring and bamboo cabinets, as well as creating a features-and-benefits page

securing an internship could spell just as much difficulty, if not more, in securing a job.

"There will be plenty of people with equal qualifying credentials that are trying to get the same jobs," he said. "It is not going to be easy but my hopes are that the company I intern for will become the company I work for in the future."

The Phelps Placement Office at CSU works with students like Clanton to help them through times like these. They help with anything to do with placement, pre-employment, advising, counseling, mock interviews, critiquing, and more. They also help market graduating students' resumes on a CD to over 100 companies each year.

While recruitment of students from the Construction Management program at CSU is not at the levels of a few years ago, it is still a highly recruited program with plenty of industry support. Construction Management majors can only hope that the decreasing unemployment rate and first rise in payroll jobs in the industry in

that lists them for potential buyers and

how this house is more energy efficient,

has less environmental impact, is more

"Our major obstacle is to convey the

value of the green-built home, regardless

of the program you go for," Mitchell said.

He and Williams are both seeing the

message start to take hold. It's hard to say

healthier air and a smaller environmen-

"There's a lot of education and raising

awareness happening in our market.

no to a home that costs you less, has

sustainably updated ... "

being upfront in the flyer: "Come see



COURTESY COLORADO STATE UNIVERSITY

BRICK AND A HARD PLACE — Internships will probably still be available, but students will have a hard time finding one that pays. Companies are opting to save permanent employees' jobs rather than pay interns.

over two years may be the beginning of a turnaround for construction, and will

tal impact, Mitchell said.

"If we can convey that increased efficiency, increased saving on your energy bills, less expensive living, that's going to help," he said. "We're still having some obstacles to getting that information out there, but everybody is on board and looking toward a solution and both programs — Energy Star and LEED — are great. LEED is amazing because it's more encompassing. Energy Star is a great way to get a foot in the door and start being more efficient with resources. Every little bit counts, I think."

ease some of the stress in securing internships and jobs.

Toward that end, Mitchell also noted the Energy Star Mortgage Program through Bank of Colorado and the Governor's Energy Office that lets homebuyers or owners get reduced interest rates on a purchase or refinance when certain energy efficiency or renewable energy systems are included in the construction or renovation.

"The program's absolutely cool with no catch whatsoever," Mitchell said. "It allows buyers and sellers who refinance to make energy upgrades at no cost to them."

15C

AGGREGATE

BESTWAY CONCRETE & AGGREGATES 301 Centennial Drive Milliken, CO 80543 Phone/Fax: 970-352-6057 970-587-5912 smiller@bestwayconcrete.com Web site[.] www.bestwayconcrete.com **Products/Services**: Ready-mixed concrete and aggregates supply. Person In Charge, Title: Gene Wagner, President Robb VanderSchaaff, Sales Manager Byron Maine, Area manager Year Founded: 1992

DON KEHN CONSTRUCTION CO. 6550 S. Larimer County Road 5 Fort Collins, CO 80528 Phone/Fax: 970-226-4111 970-226-4115 kehn@longspeak.net Energy Star Builder?: No Products/Services: Crushed road base, pit run, top soil, fill dirt, recycled asphalt base, asphalt paving, rotomilling, excavating. Exports greater than 50%: No Person In Charge, Title: Don Kehn Year Founded: 1964

LAFARGE NORTH AMERICA INC. RIGDEN AGGREGATE PIT 3000 Ziegler Road Fort Collins, CO 80525 Phone/Fax: 970-407-3600 970-407-3904 Products/Services: Aggregate, concrete.

LAFARGE NORTH AMERICA INC.

- SEAWORTH AGGREGATES 1800 N. Taft Hill Road Fort Collins, CO 80521-1344 Phone/Fax: 970-407-3600 970-407-3900 Web site: www.lafargenorthamerica.com

Products/Services: Main office. Products and service are asphalt paving, concrete and aggregate supply. Person In Charge, Title: Ken Ball, General manager Year Founded: 1999

LAFARGE NORTH AMERICA INC. - 35TH AVE. SITE 925 N. 35th Ave. Greeley, CO 80631 Phone/Fax: 970-378-2240 970-378-2248 Web site: www.lafargenorthamerica.com Products/Services: Asphalt paving, aggregate and concrete supply Person In Charge, Title: Bo

Winter, Estimator Year Founded: 2000

ROBERTS EXCAVATION CORP. 1801 First St. Berthoud, CO 80513-2808 Phone/Fax: 970-532-1440 970-532-1442 info@robertsexcavation.com Employees 2010: 16 Revenues 2009: \$2,000,000 Energy Star Builder?: No Products/Services: Commercial, industrial, residential earthwork, site grading and utility construc-tion, environmental reclaimation. Exports greater than 50%: No Person In Charge, Title: Gerald Roberts, General manager Year Founded: 1991

TIMBERROCK LANDSCAPE

CENTER 28629 Weld County Road 17 Windsor, CO 80550 Phone/Fax: 970-686-0442 jessaragon@comcast.net Web site: www.timberrocklandscapecenter.com Employees 2010: 6 Revenues 2009: \$1,388,798 Energy Star Builder?: Yes Products/Services: Decorative

rock, composts, soils, redwood mulch and 10 others. Steel edging. boulders, water features and supplies, custom concrete edging installations, trucking, ground preparation and landscaping. Exports greater than 50%: No Person In Charge, Title: Jess Aragon, Operations manager Year Founded: 1997

APPRAISAL

DENNIS W. MARION, MAI, SRA 724 Hinsdale Drive Fort Collins, CO 80526 Phone/Fax: 970-223-1563

970-282-0139

mariondw@aol.com Energy Star Builder?: No Products/Services: All types of

commercial appraisals and consulting. Exports greater than 50%: No Person In Charge, Title: Dennis Marion, MAI, SRA Year Founded: 1993

FLATIRON EQUIPMENT

8127 W. I-25 Frontage Road Erie, CO 80516 **Phone/Fax**: 303-651-9626 303-651-3450 francis@flatironequipment.com Web site: flatironequipment.com Products/Services: Construction and farm equipment sales and service.

Exports greater than 50%: No Person In Charge, Title: Francis Banderet, President Year Founded: 1991

INTERSTATE RENTAL

& SALES INC. 8127 W. I-25 Frontage Road Frederick, CO 80516 **Phone/Fax**: 303-485-5600 303-651-3450 fbanderet@interstaterental.net Employees 2010: 15 Products/Services: Contractors equipment rentals, light and heavy. Exports greater than 50%: No Person In Charge, Title: Francis Banderet, Vice president Year Founded: 1999

REAL VALU INC.

2028 Ninth St. Greeley, CO 80631 Phone/Fax: 970-356-4092 970-356-3291 realvalu@frii.com Employees 2010: 1 Products/Services: Real estate appraisals. Exports greater than 50%: No Person In Charge, Title: Richard M. Borys, SRA member - Appraisal Institute

Year Founded: 1983

SHANNON & ASSOCIATES

215 W. Oak St., Suite 501 Fort Collins, CO 80521 Phone/Fax: 970-482-1010 970-221-4444 don@shannonmai.com Products/Services: Appraisal and real estate consulting services. Exports greater than 50%: No Person In Charge, Title: Donald Shannon, Owner and Chief Appraiser

Year Founded: 1965

SHELLEY K. KECHTER, MAI 3760 Kentford Road Fort Collins, CO 80525 Phone/Fax: 970-204-1400 970-223-3511 Products/Services: Commercial and residential real estate appraisals and real estate consultation Exports greater than 50%: No Person In Charge, Title: Shelley K. Kechter Year Founded: 2004

ARCHITECTURE

ALLER-LINGLE-MASSEY ARCHITECTS PC 712 Whalers Way, Suite B-100 Fort Collins, CO 80525 Phone/Fax: 970-223-1820 970-223-1833 office@aller-lingle-massey.com Web site: www.aller-linglemassey.com Employees 2010: 14 Products/Services: Architecture, master planning, interior design, historic preservation, sustainable design. Person In Charge, Title: David Lingle Michael (Mick) Aller Brad Massey, Principals

Year Founded: 1986 ARCHITECTURA

RESOURCE GROUP PC

1828 Wallenberg Drive Fort Collins, CO 80526 Phone/Fax: 970-484-0126 970-484-0127 argpc1@earthlink.net Employees 2010: 2 Products/Services: Architectural services Person In Charge, Title: Larry G. Trampe, Architect Year Founded: 1977

ARCHITECTURE PLUS PC

318 E. Oak St. Fort Collins, CO 80524 Phone/Fax: 970-493-1220 970-224-1314

tomk@aplusarch.com Web site: www.aplusarch.com Employees 2010: 7 Energy Star Builder?: Yes Products/Services: Architecture and sustainable design, planning, facility condition assessments, interior design. Person In Charge, Title: Jim Cox, AIA, Vice president

Tom Kalert, AIA Year Founded: 1970 ARCHITECTURE WEST LLC 4710 S. College Ave. Fort Collins, CO 80525 Phone/Fax: 970-207-0424

970-207-9191 Info@ArchitectureWestLLC.com Web site: www.architecturewestllc.com

Employees 2010: 4 Products/Services: LEED Accredited Professionals providing sustainable architectural design, land planning, construction administration and tenant finish. Person In Charge, Title: Stephen J. Steinbicker, AIA, Principal Architect LEED AP Year Founded: 1996

BASIS ARCHITECTURE PC 1692 Big Thompson Ave., Suite 100

Estes Park, CO 80517 **Phone/Fax**: 970-586-9140 970-586-9149 steve_lane@basisarchitecture.com Web site:

www.basisarchitecture.com Employees 2010: 3 Energy Star Builder?: Yes Products/Services: Commercial and residential design services. Building science consulting, including Energy Star/RESNET certification.

Exports greater than 50%: No Person In Charge, Title: Steve Lane, President Year Founded: 1999

BECK ARCHITECTS 170 S. Saint Vrain Ave. Estes Park, CO 80517-0057 Phone/Fax: 970-586-3913 970-586-4211 thomas@twbeckarchitects.com Web site: www.twbeckarchitects.com Employees 2010: 4 Energy Star Builder?: Yes Products/Services: Architecture planning landscape design and interiors. Specializing in passive & active solar, green homes & commercial buildings. Person In Charge, Title: Thomas Beck, AIA, NCARB

Year Founded: 1998

BLEY ASSOCIATES.

ARCHITECTS-PLANNERS INC. 5312 W. Ninth St. Drive, No. 150 Greelev, CO 80634 Phone/Fax: 970-330-3322 970-330-2919 bleyarchs@aol.com Web site: bleyarchs.com Employees 2010: 3 Products/Services: Architecture design/consulting; design-build. Person In Charge, Title: Loren Bley, Principal Year Founded: 1977

CASSEDAY CREATIVE

DESIGNS LLC 55 S. Elm Ave., Suite 210 Eaton, CO 80615 **Phone/Fax**: 970-454-8740 970-454-8740 robb@CCDarch.com Web site: www.CCDarch.com Employees 2010: 3 Revenues 2009: \$146,000 Products/Services: Architecture and Planning Person In Charge, Title: Robb R. Casseday, AIA, LEED-AP Year Founded: 2004

CROWN IADE DESIGN & ENGINEERING INC.

397 Lightning Ridge Way Bellvue, CO 80512 Phone/Fax: 970-472-2394 970-482-9409 jademail@crownjade.com Web site: www.crownjade.com Employees 2010: 2 Revenues 2009: \$200,000 Energy Star Builder?: No Products/Services: We provide all architectural and structural plans required to get a permit, at a fraction of the cost of an architect. We specialize in green/sustainable residential and small commercial design, including SIPs, ICF, straw bale, stacked tire, log, timber frame, or whatever you want to build with.

Person In Charge, Title: Mark

Benjamin, PE, President, principal engineer Year Founded: 2004

DESIGNONE CONSULTANTS INC.

1919 65th Ave., Suite 6 Greeley, CO 80634 Phone/Fax: 970-392-1616 970-392-1616 ccross@d1s1.com Web site: www.d1s1.com Employees 2010: 1 Energy Star Builder?: No Products/Services: Architecture, planning and 3D modeling. Person In Charge, Title: Carl Cross, President Year Founded: 2001

ENVIRONMENTAL DESIGN

ARCHITECTS 1510 Hillside Drive Fort Collins, CO 80525 **Phone/Fax**: 970-222-7534 970-484-2501 dmhmcbride@comcast.net Web site: www.danamcbride-homes.com Employees 2010: 1 Energy Star Builder?: Yes Products/Services: Residential architecture, residential construc-tion, residential remodel design+build. Person In Charge, Title: Dana Joseph McBride, President Year Founded: 1992

FREEMAN ARCHITECTS PC 2024 Blue Mesa Court Loveland, CO 80538 **Phone/Fax**: 970-667-3939 970-667-3940 freemanarchts@aol.com Web site: www.freeman-architects.com Employees 2010: 4 Products/Services: Architectural services. Exports greater than 50%: No Person In Charge, Title: John Freeman, Owner/architect Year Founded: 2003

GLASER ARCHITECTS

215 Jefferson St. Fort Collins, CO 80524 Phone/Fax: 970-567-0844 carl@archbuild.com Employees 2010: 1 Energy Star Builder?: Yes Products/Services: Commercial, residential, historic renovation, industrial. Person In Charge, Title: Carl Glaser, Principal Year Founded: 1973

GREG D. FISHER, ARCHITECT

3115 Clyde St. Fort Collins, CO 80524-1686 Phone/Fax: 970-484-8433 fisharch@frii.com Employees 2010: 2 Energy Star Builder?: No Products/Services: Commercial buildings and custom homes with a focus on sustainability. Exports greater than 50%: No Person In Charge, Title: Greg Fisher, Principal Year Founded: 1993

HATTMAN ASSOCIATES **ARCHITECTURE & PLANNING**

145 W. Swallow Road Fort Collins, CO 80525 **Phone/Fax:** 970-223-7335 970-223-0511 hattmanarchitect@qwestoffice.net Employees 2010: 2 Products/Services: Commercial, multi-family architecture and land planning. Person In Charge, Title: Ric

Hattman, Principal Year Founded: 1990

HAUSER ARCHITECTS PC 3780 E. 15th St., Suite 201

Loveland, CO 80538 Phone/Fax: 970-669-8220 970-669-8233 hauserarchitect@aol.com Web site: www.hauserarchitectspc.com Employee **2010**: 4 Products/Services: Architecture and planning, commercial/residen-

tial. Person In Charge, Title: Alan L. Hauser President Year Founded: 2003

HILLHOUSE ARCHITECTS INC.

8897 Gander Valley Lane Windsor, CO 80550 Phone/Fax: 970-686-0505 970-686-0505 Adam@haiArchs.com Web site: www.haiArchs.com Employees 2010: 4 Products/Services: Commercial/resort architecture and planning.

Exports greater than 50%: Yes Person In Charge, Title: Adam Hillhouse, President Year Founded: 1977

JCL ARCHITECTURE INC. 401 S. Mason St. Fort Collins, CO 80524 Phone/Fax: 970-224-5710 970-224-5715 justin@theartofconstruction.com Web site: www.theartofconstruction.com Employees 2010: 8 Revenues 2009: \$565,554 Energy Star Builder?: Yes Products/Services: Sustainable commercial and residential architecture, historical preservation, interior design, and master planning.

Person In Charge, Title: Justin Larson, AIA, CEO Year Founded: 2004

JOHN DENGLER & ASSOCIATES 1603 Oakridge Drive, Suite 200 Fort Collins, CO 80525 Phone/Fax: 970-223-1512 970-226-4079 john@johndengler.com Web site: www.johndengler.com Employees 2010: 3 Products/Services: Custom homes, multi-family, small commercial Person In Charge, Title: John J Dengler, Owne Year Founded: 1982

KENNEY & ASSOCIATES INC. 209 E. Fourth St. Loveland, CO 80537 Phone/Fax: 970-663-0548 970-669-2384 rak@kenneyarch.com Web site: www.kenneyarch.com Employees 2010: 6 Revenues 2009: \$610,000 Energy Star Builder?: Yes Products/Services: Architectural planning and design; landscap desian. Exports greater than 50%: No Person In Charge, Title: Roger A. Kenney, Principal, owner Year Founded: 1991

KRUEGER ARCHITECTS &

PLANNERS INC. 407 N. Lincoln Ave., Suite 103 Loveland, CO 80537 Phone/Fax: 970-613-1788 kruegap@qwest.net Web site: kruegerarchitects.com Products/Services: Architecture and planning. Person In Charge, Title: Jeffrey Krueger, Principal Year Founded: 2003

LAWRENCE ARCHITECTURE INC. 1151 Eagle Drive, Unit 311 Loveland, CO 80537 Phone/Fax: 970-222-8448 lawarch@mcleodusa.net Web site: www.lawarch.com Employees 2010: 1 Revenues 2009: \$150,000 Energy Star Builder?: No Products/Services: Architecture. home design, space planning, commercial building design Person In Charge, Title: Rick L Lawrence, AIA, President Year Founded: 1979

MORGANTI GROUP 2903 Aspen Drive, Suite B Loveland, CO 80538 **Phone/Fax**: 970-667-4000 970-667-4634 MMorganti@morgantigroup.com Web site www.morgantigroup.com **Products/Services**: Architectural design and planning. **Exports greater than 50%**: No **Person in Charge, Title**: Marvin Morganti, President Year Founded: 1991

PETERSON DESIGN

4921 Sandstone Drive Fort Collins, CO 80524 Phone/Fax: 970-223-2400 970-223-2400 jan-PD@skybeam.com Web site: www.petersondesign.biz Energy Star Builder?: No Products/Services: Energy-efficient architecture, passive solar resi-dential design, planning, development, consulting. Exports greater than 50%: No Person In Charge, Title: Jan Peterson, owner Year Founded: 1987

RANKIN ARCHITECTS 117 E. Mountain Ave., Suite 205 Fort Collins, CO 80524 Phone/Fax: 970-224-0630 970-224-0634 mrankin@rankinarchitects.com

Web site: www.rankinarchitects.com Employees 2010: 1 Revenues 2009: \$320,000 Energy Star Builder?: No **Products/Services**: Full service architecture and planning firm with focus on medical, office, hospitality, retail and industrial developments

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and projects. Exports greater than 50%: No Person In Charge, Title: Matt Rankin

Year Founded: 2006

RB+B ARCHITECTS INC. 315 E. Mountain Ave., Suite 100 Fort Collins, CO 80524 **Phone/Fax**: 970-484-0117 970-484-0264 contact@rbbarchitects.com Web site: www.rbbarchitects.com Products/Services: Architecture, interiors and sustainable design. Person In Charge, Title: Ken F. Field George A. Brelig David Kress, Principals Year Founded: 1953

RICHMOND ASSOCIATES

ARCHITECTS 4801 Brenton Drive Fort Collins, CO 80524 Phone/Fax: 970-224-3140 970-224-3140 info@richmondassociates.com Web site: www.richmondassociates.com Employees 2010: 3 Revenues 2009: \$180,000 Energy Star Builder?: No Products/Services: Architectural services, estate residential builder. Specializing in residential, condo, patio, multi-family, medical offices, vet clinics, churches. Person In Charge, Title: Donald L. Richmond Year Founded: 1986

ROBERT SHREVE ARCHITECTS

& PLANNER INC. 801 Eighth St., Suite 120 Greeley, CO 80631 Phone/Fax: 970-346-0151 970-352-8761 rsapinc@aol.com Employees 2010: 3 Revenues 2009: \$135,000 Energy Star Builder?: No Products/Services: Architectural planning and design. Exports greater than 50%: No Person In Charge, Title: Robert Shreve Year Founded: 1994

SCH2 ARCHITECTS

1018 Belvedere Court Fort Collins, CO 80525 Phone/Fax: 970-817-5260 970-817-5260 dougs@sch2architects.com Web site: www.sch2architects.com Employees 2010: 1 Products/Services: Architecture, interior design, planning, residential construction. Person In Charge, Title: Doug Schoonover, President Year Founded: 2001

SIERRA ENTERPRISES INC.

4201 Rockview Court Fort Collins, CO 80526 Phone/Fax: 970-282-1374 steve@sierraenterprisesinc.com Web site: www.sierraenterprisesinc.com Energy Star Builder?: Yes

Products/Services: Design-build & construction management services for commercial buildings, custom homes, building additions, tenant improvements, and remodeling projects. **Exports greater than 50%**: No **Person In Charge, Title**: Steven J. Rieter, Owner & president Year Founded: 1993

THE ARCHITECTS' STUDIO

151 W. Mountain Ave. Fort Collins, CO 80524 Phone/Fax: 970-482-8 970-482-8450 info@the-architects-studio.com Web site: www.the-architects-studio.com Employees 2010: 5 Products/Services: Architecture and planning Person In Charge, Title: Don Bundy Carr Bieker Glenn Konen Jeff Errett, Principals

THE FWA GROUP 3665 JFK Parkway, Bldg. 2, Suite

Year Founded: 1988

Fort Collins, CO 80525

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Phone/Fax: 970-232-3125/704-

332-7004 r.larsen@fwagroup.com Web site: fwagroup.com Employees 2010: 5 Revenues 2009: \$7,000,000 Products/Services: Architects Exports greater than 50%: No Person In Charge, Title: Randall E. Larsen, AIA LEED AP Principal Year Founded: 1953

VFR DESIGN INC.

401 W. Mountain Ave., Suite 200 Fort Collins, CO 80521 **Phone/Fax**: 970-224-1191 970-224-1662 robin.pelkey@vfrdesigninc.com Web site: www.vfrdesigninc.com Employees 2010: 14 Energy Star Builder?: No Products/Services: Architecture, land planning, landscape architec ture, interior design. Exports greater than 50%: No Person In Charge, Title: Frank Vaught, Principal Year Founded: 1986

VIGNETTE STUDIOS

P.O. Box 1889 Fort Collins, CO 80522 Phone/Fax: 970-472-9125/866-902-4163 hoaglund@vignettestudios.com Web site: www.vignettestudios.com Employees 2010: 2 Revenues 2009: \$250,000 Products/Services: Land planning, landscape architecture, entitlement processing, graphics, project management. Exports greater than 50%: Yes Person In Charge, Title: Terence Hoaglund, Principal Year Founded: 1998

WG ARCHITECTS 1449 Riverside Ave. Fort Collins, CO 80524 Phone/Fax: 970-493-2025 970-493-2026 bobg@wgarchitects.com Web site: www.wgarchitects.com Employees 2010: 3 Products/Services: Master planning, site planning, programming, architectural and interior design. Person In Charge, Title: Robert Gustafson, Principal Year Founded: 1969

AWNINGS/SHUTTERS

INNOVATIVE OPENINGS 5748 S. College Ave., Unit C Fort Collins, CO 80525 Phone/Fax: 970-229-5933 970-229-5934 info@innovativeopenings.com Web site: www.innovativeopenings.com Person In Charge, Title: Kevin Anderson Nancy Plemmons, Commerical project sales Year Founded: 1980 SHAW SIGN & AWNING INC.

901 S.W. Frontage Road Fort Collins, CO 80524 Phone/Fax: 970-493-6244 970-493-6288 sales@shawsign.com Web site: www.shawsign.com Employees 2010: 25 Energy Star Builder?: Yes Products/Services: Design, manufacture and install signs, awnings, metal canopies and architectural metals, both interior and exterior. Exports greater than 50%: Yes Person In Charge, Title: Jonathan Turner Harshaw, President Year Founded: 1985

BASEMENTS

BASEMENT INNOVATIONS INC. 948 Deer Creek Lane Fort Collins, CO 80526 Phone/Fax: 970-282-3600 joe@basementinnovations.com Web site: www.basementinnova-

tions.com Energy Star Builder?: No Products/Services: Specializes in lower level remodel projects. Design/Build services Exports greater than 50%: No Person In Charge, Title: Joe Schlauer, President Year Founded: 1999

CUSTOM COLORADO INC. / BRUCE TUCKER CUSTOM EXTERIORS 2042 Abilene Court Fort Collins, CO 80525 Phone/Fax: 970-215-4733

970-229-1360 CColoradoInc@aol.com Web site: www.CustomColoradoInc.com Employees 2010: 3 Revenues 2009: \$1 Energy Star Builder?: Yes Products/Services: Siding, complete exterior renovation, interior /exterior remodeling. Exports greater than 50%: No Person In Charge, Title: Bruce Tucker, President Year Founded: 1999

SIERRA ENTERPRISES INC.

4201 Rockview Court Fort Collins, CO 80526 Phone/Fax: 970-282-1374 steve@sierraenterprisesinc.com Web site: www.sierraenterprisesinc.com

Energy Star Builder?: Yes Products/Services: Design-build & construction management services for commercial buildings, custom homes, building additions, tenant improvements, and remodeling projects. Exports greater than 50%: No Person In Charge, Title: Steven J. Rieter, Owner & president

TANNER CUSTOM CARPENTRY

Year Founded: 1993

1053-B Big Thompson Road Loveland, CO 80537 **Phone/Fax**: 970-669-6145 tannercustom@wildblue.net Web site: tannercustom.com Employees 2010: 3 Energy Star Builder?: Yes Products/Services: Custom homes, remodel, additions, green remodels.

Exports greater than 50%: No Person In Charge, Title: Jason Tanner, President Year Founded: 1979

BLUEPRINTS/PRINTING

MERCURY-LDO

422 S. Link Lane Fort Collins, CO 80524 Phone/Fax: 970-484-1201 970-221-0404 ftcollinsplotting@mercury-ldo.com Web site: mercury-ldo.com Products/Services: Reprographic services, color copying, large photo copies, digital file transfers, full line of supplies Person In Charge, Title: Marie

Owens, Branch Manager Year Founded: 1989

CABINETS/BUILT-INS

ALPINE CABINET CO. INC. 4125 Main St. Timnath, CO 80547 **Phone/Fax**: 970-484-9030 970-224-3091 info@AlpineCabinetCO.com Web site: www.alpinecabinetco.com Employees 2010: 35 Revenues 2009: \$2,600,000 Energy Star Builder?: No Products/Services: Kitchen cabinets and bathroom vanities for both residential and commercial use. Person In Charge, Title: James

Chinn, President Year Founded: 1968

CELTIC DESIGNS INC. 204 E. Commerce Drive Fort Collins, CO 80524 **Phone/Fax**: 970-482-6232 aske2@comcast.net Products/Services: Interior woodwork, cabinets, built-ins, stock and custom box newels Person In Charge, Title: Andrew Skeens, President Year Founded: 1980

COLORADO KITCHEN & BATH OF ESTES PARK & OF GREELEY

1751 N. Lake Ave., 1A Estes Park, CO 80517 Phone/Fax: 970-586-3845 970-356-5270 info@ckbsales.com Web site: www.ckbsales.com Energy Star Builder?: No Products/Services: Full scale kitchen and bath design; remodeling, new construction; turn-key residential countertop replacement program; all products offered with all "in house workers." Person In Charge, Title: Ed Brehon, Owner Year Founded: 1983

CUSTOM COLORADO INC. / BRUCE TUCKER CUSTOM EXTERIORS 2042 Abilene Court Fort Collins, CO 80525 Phone/Fax: 970-215-4733 970-229-1360 CColoradoInc@aol.com Web site: www.CustomColoradoInc.com Employees 2010: 3 Revenues 2009: \$1 Energy Star Builder?: Yes Products/Services: Siding, complete exterior renovation, interior

/exterior remodeling. Exports greater than 50%: No Person In Charge, Title: Bruce Tucker, President Year Founded: 1999

STEAMWAY FLOOR TO CEILING

602 Eighth Ave. Greeley, CO 80631 Phone/Fax: 970-353-0133 970-352-4092 steamway@qwest.net Web site: www.steamwayfloortoceilina.com Employees 2010: 13 Revenues 2009: \$2,228,000 Energy Star Builder?: Yes Products/Services: Fire and water damage restoration, carpet and blind cleaning; retail carpet, blinds, draperies, tile, granite and hardwood, commercial and residential remodeling and interior design and sales. Exports greater than 50%: No Person In Charge, Title: Dave Garuberger, Owner

Year Founded: 1968 THARP CABINET CORP. 1246 N. Denver Ave. Loveland, CO 80537-5100 Phone/Fax: 970-667-7144 970-635-2660 info@tharpcabinets.com Web site: www.tharpcabinets.com Revenues 2009: \$7,650,000 Energy Star Builder?: Yes Products/Services: Manufacturer of residential, commercial and specialty cabinets. Exports greater than 50%: No Person In Charge, Title: Don Fraley, President lim Cover, Director of Manufacturing

Year Founded: 1971

TYLER MORRIS WOODWORKING

1404 E. Olive Court Fort Collins, CO 80524 Phone/Fax: 970-493-0879 970-690-0503 service@tylermorriswoodworking.co

Web site: www.tylermorriswoodworking.com Products/Services: Wood products including corbels, shelf brackets, recipe boxes, trays. Exports greater than 50%: Yes Person In Charge, Title: Tyler Morris, Owner Year Founded: 1997

WHOLESALE CABINET

DISTRIBUTORS 1833 E. Harmony Road, Suite 16 Fort Collins, CO 80528 Phone/Fax: 970-266-9166 970-266-9137 wholesalecabinets@msn.com Web site: www.wholesalecabinetdistributors.com Products/Services: Cabinet design and supply. Aristokraft. Decora, Woodland and Medallion cabinetry, Silestone, ECO and SenSa counter tops. Person In Charge, Title: Dann Winters Year Founded: 2000

WOOD MASTERS **ENTERPRISES LLC**

Init R₋7 Fort Collins, CO 80524 Phone/Fax: 970-484-2016 970-484-1076 stormevBT@aol.com Web site: www.wood-masters-colorado.com Employees 2010: 3 Revenues 2009: \$1,100,000 Energy Star Builder?: No Products/Services: Custom commercial cabinets, countertops, casework architectural millwork and wall panel systems. Exports greater than 50%: No Person In Charge, Title: Brian Tormey, General manager Year Founded: 1989

CARPENTRY

CUSTOM COLORADO INC. / BRUCE TUCKER CUSTOM EXTERIORS 2042 Abilene Court Fort Collins, CO 80525 Phone/Fax: 970-215-4733 970-229-1360 CColoradoInc@aol.com Web site: www.CustomColoradoInc.com Employees 2010: 3 Revenues 2009: \$1 Energy Star Builder?: Yes

Products/Services: Siding, complete exterior renovation, interior /exterior remodeling. Exports greater than 50%: No Person In Charge, Title: Bruce Tucker, President Year Founded: 1999

PRO-FAB FRAMING INC.

1520 E. Mulberry St., Suite 160 Fort Collins, CO 80524 Phone/Fax: 970-472-0545 970-472-8106 profabframing@aol.com Web site: www.profabframing.com Energy Star Builder?: Yes Products/Services: Specialize in full service turnkey wood framing for commercial and residential projects. Person In Charge, Title: Scott Ellsworth Foster, President

Year Founded: 2000 TANNER CUSTOM CARPENTRY

1053-B Big Thompson Road Loveland, CO 80537 Phone/Fax: 970-669-6145 tannercustom@wildblue.net Web site: tannercustom.com Employees 2010: 3 Energy Star Builder?: Yes Products/Services: Custom homes, remodel, additions, green remodels. Exports greater than 50%: No Person In Charge, Title: Jason Tanner, President Year Founded: 1979

TYLER MORRIS

WOODWORKING 1404 E. Olive Court Fort Collins, CO 80524 Phone/Fax: 970-493-0879 970-690-0503 service@tylermorriswoodworking.co Web site: www.tylermorriswoodworking.com Products/Services: Wood products including corbels, shelf brack-ets, recipe boxes, trays.

Exports greater than 50%: Yes Person In Charge, Title: Tyler Morris, Owner Year Founded: 1997

CARPETING

DALE'S CARPET ONE FLOOR AND HOME 3608 Automation Way Fort Collins, CO 80525 **Phone/Fax**: 970-223-3596 970-223-0734 jlcogburn@dalescarpetoneftcollins.com Web site: www.dalescarpetoneftcollins.com Employees 2010: 13 Energy Star Builder?: Yes **Products/Services**: Carpet, hard-wood, tile, vinyl, laminate and area rugs. Exports greater than 50%: No Person In Charge, Title: Bobbie Cogburn, CEO, president Year Founded: 1992

NORTHERN COLORADO

CARPETS 5837 S. College Ave. Fort Collins, CO 80525 **Phone/Fax:** 970-226-6800 970-266-1672 rlkncc@aol.com Web site: www.northerncolorado-Employees 2010: 7 Revenues 2009: \$1,200,000 Energy Star Builder?: Yes Products/Services: Carpet, tile, vinvl, new construction, rental property replacement, design and installation. Exports greater than 50%: No Person In Charge, Title: Dock Krasuski, Owner Year Founded: 1976

RT3 ENTERPRISES LLC 661 Innovation Circle, Unit A Windsor CO 80550 Phone/Fax: 970-686-7000 970-674-9215 tommy.sporleder@rt3ent.com Web site: www.rt3ent.com Employees 2010: 12 Revenues 2009: \$3,687,000 Energy Star Builder?: No Products/Services: Commercial flooring: carpet, resilient floors, tile, stone / slabs, wood. Exports greater than 50%: No Person In Charge, Title: Tommy Sporleder, Manager member Year Founded: 2004

TUSCANY INTERIOR DESIGN 241 12th St. S.W. Loveland, CO 80537 Phone/Fax: 970-667-0927 970-667-2440 tuscanyid@skybeam.com Web site: www.tuscanyinteriordesigns.com Person In Charge, Title: Toni B. Klein, President Year Founded: 1995

CLEANING

ALL STAR CLEANING SERVICES 6412 S. College Ave. Suite B Fort Collins, CO 80525 **Phone/Fax**: 970-215-2224 970-223-0531 laura@cleaningallstars.com Web site: www.cleaningallstars.com Products/Services: Green cleaning and recycling programs for homes and offices in the Northern Colorado area Person In Charge, Title: Laura Smith, Owner Year Founded: 2006

M & J CARPET, UPHOLSTERY & AIR DUCT CLEANING

749 S. Lemay Ave., A3, No. 222 Fort Collins, CO N/A Phone/Fax: 970-207-0510 970-203-9190 info@MandJCarpetCleaning.com Web site: www.mandjcarpetcleaning.com Products/Services: Residential and commercial cleaning. Year Founded: 1986

POP-INS CUSTOM CLEANING

2321 E. Mullberry St., Suite 10 Fort Collins, CO 80524 **Phone/Fax**: 970-493-6243 970-493-6243 pop-ins@customcleaning.net Web site: www.customcleaning.net Products/Services: Friendly, efficient staff provides trusted, cus-tomized house and office cleaning using all natural products. Fully insured and bonded. Locally owned and grown since 1984. Exports greater than 50%: No Person In Charge, Title: Diane White, Owner Year Founded: 1984

PORTER INDUSTRIES INC.

5202 Granite St. Loveland, CO 80538-1622 Phone/Fax: 970-667-5239 970-635-2566 steveh@porterindustries.com **Web site**: www.porterindustries.com, www.maid-clean.com Employees 2010: 195 **Revenues 2009:** \$5,300,000 Energy Star Builder?: No Products/Services: Commercial cleaning services for businesses and homes, with an emphasis on safe and healthy cleaning. Exports greater than 50%: No Person In Charge, Title: Steve Hendrickson, President / CEO Year Founded: 1967

SEARS CARPET

& UPHOLSTERY CARE 3919 Candy Court Loveland, CO 80537 Phone/Fax: 970-203-9933 970-278-1634 darwink@searsservices.com Web site: www.searsclean.com Employees 2010: 4 Revenues 2009: \$169 Energy Star Builder?: No Products/Services: Carpet cleaning, upholstery cleaning, carpet repair, tile and grout cleaning, air duct cleaning. Exports greater than 50%: No Person In Charge, Title: Darwin D. King, Owner Year Founded: 2003 STEAMWAY FLOOR TO CEILING

602 Eighth Ave. Greeley, CO 80631 Phone/Fax: 970-353-0133 970-352-4092 steamway@qwest.net Web site: www.steamwayfloortoceiling.com

Employees 2010: 13 Revenues 2009: \$2,228,000 Energy Star Builder?: Yes Products/Services: Fire and water damage restoration, carpet and blind cleaning; retail carpet, blinds, draperies, tile, granite and hardwood, commercial and residential remodeling and interior design and sales. **Exports greater than 50%**: No **Person In Charge, Title**: Dave Garuberger, Owner Year Founded: 1968

WORK-A-HAULICS

820 E. Larimer County Road 58 Fort Collins, CO 80524-9546 Phone/Fax: 970-484-0888 970-484-9087 work_a_haulics@msn.com Energy Star Builder?: Yes Products/Services: Landscape demolition contracting, renovation, hauling, removal, sprinkler systems. Exports greater than 50%: No **Person In Charge**, **Title**: Dionne Nazareth, Vice president Year Founded: 1989

CONCRETE

ARCO CONCRETE INC. 12672 Weld County Road 6-1/4 Fort Lupton, CO 80621 Phone/Fax: 303-659-2800 303-659-1460 russcarr@arcoconcrete.com Web site: www.arcoconcrete.com Employees 2010: 10 Revenues 2009: \$900,000 Energy Star Builder?: No Products/Services: Architectural precast concrete products for residential, commercial, municipal, and industrial projects. Site furnishings, landscaping and building products, and custom cast products made to your specifications. Exports greater than 50%: No Person In Charge, Title: Russ Carr, President Year Founded: 1985

BESTWAY CONCRETE

& AGGREGATES 301 Centennial Drive Milliken, CO 80543 **Phone/Fax**: 970-352-6057 970-587-5912 smiller@bestwayconcrete.com Web site: www.bestwavconcrete.com Products/Services: Ready-mixed concrete and aggregates supply. Person In Charge, Title: Gene Wagner, President Robb VanderSchaaff, Sales Manager Byron Maine, Area manager Year Founded: 1992

COFFMAN & LAUB CONSTRUCTION INC.

60 Gateway Circle Berthoud, CO 80513-9156 Phone/Fax: 970-532-5252 970-532-5302 mark@coffmanandlaub.com

Web site: www.coffmanandlaub.com Employees 2010: 20 Energy Star Builder?: No **Products/Services**: Concrete contractors; curbs and gutters. **Exports greater than 50%**: No **Person In Charge, Title**: Mark Coffman, President Year Founded: 1999

COLORADO PRECAST

CONCRETE INC. 1820 E. Colorado Highway 402 Loveland, CO 80537 Phone/Fax: 970-669-0535 970-669-0674 scott@coloprecast.com Web site: www.coloprecast.com Employees 2010: 55 Revenues 2009: \$7,200,000 Products/Services: Precast concrete products, underground utilities, septic tanks, architectural products, small buildings, and PVC pipes. Person In Charge, Title: K. Scott

Hayward, President Penny Hayward, CEO Year Founded: 1975

FORT COLLINS PRE-CAST INC.

308 Summit View Drive Fort Collins, CO 80524 Phone/Fax: 970-484-2112 970-484-8232 office@fcprecast.com Web site: www.fcprecast.com Products/Services: Architectural precast/cast stone, stepping stones, splash blocks and car stops. Exports greater than 50%: No Person In Charge, Title: Elaine Lauffer, President Year Founded: 1981

LAFARGE NORTH AMERICA INC. - ESTES PARK READY MIX 530 Elm Road Estes Park, CO 80517 **Phone/Fax**: 970-586-4283 Web site: www.lafargenorthamerica.com Products/Services: Concrete Person In Charge, Title: Larry Glenn, Operations manager

PHELPS-TOINTON, INC. 801 8th St., Suite 200 Greeley, CO 80632-0009 **Phone/Fax**: 970-353-7000 970-353-2434 jshute@phelpstointoninc.com Employees 2010: 7 Energy Star Builder?: No Products/Services: Rocky Mountain Prestress - Prestressed, Precast Concrete; Southern Folger Detention Equipment Co. -Detention Equipment. Person In Charge, Title: Robert G. Tointon, President Year Founded: 1989

ROBERTS EXCAVATION CORP. 1801 First St. Berthoud, CO 80513-2808 Phone/Fax: 970-532-1440 970-532-1442 info@robertsexcavation.com Employees 2010: 16 Revenues 2009: \$2,000,000 Energy Star Builder?: No **Products/Services**: Commercial, industrial, residential earthwork, site grading and utility construction, environmental reclaimation. Exports greater than 50%: No Person In Charge, Title: Gerald Roberts, General manager Year Founded: 1991

ST. VRAIN BLOCK CO. 5150 Weld County Road 12 Dacono, CO 80514-0177 Phone/Fax: 303-833-4144 303-833-4145 stvrainblock@mesanetworks.net Web site: www.stvrainblock.com Employees 2010: 17 Products/Services: Concrete blocks, landscaping products, pavers, retaining wall block and structural units. **Person In Charge, Title**: Dorothy Ryan, Owner, President

Colleen Ryan, Sales & marketing Michelle McDaniel Year Founded: 1946

TIMBERROCK LANDSCAPE CENTER

28629 Weld County Road 17 Windsor, CO 80550 Phone/Fax: 970-686-0442 jessaragon@comcast.net Web site: www.timberrocklandscapecenter.com Employees 2010: 6 Revenues 2009: \$1,388,798 Energy Star Builder?: Yes Products/Services: Decorative rock, composts, soils, redwood mulch and 10 others. Steel edging, boulders, water features and supplies, custom concrete edging installations, trucking, ground preparation and landscaping. Exports greater than 50%: No Person In Charge, Title: Jess Aragon, Operations manager Year Founded: 1997

CONSULTANTS

CITY VISIONS INC. 315 S. Sherwood St. Fort Collins, CO 80521 Phone/Fax: 970-224-4944 970-224-4543 koziol@cityvisions.org Web site: www.cityvisions.org Products/Services: Professional services consultancy committed to envisioning, facilitating and implementing projects supportive of sustainable and vibrant communities. Areas of expertise are heritage stewardship and transportation infrastructure.

DENNIS W. MARION, MAI, SRA 724 Hinsdale Drive Fort Collins, CO 80526 Phone/Fax: 970-223-1563 970-282-0139 mariondw@aol.com Energy Star Builder?: No Products/Services: All types of commercial appraisals and consult-

ing. Exports greater than 50%: No Person In Charge, Title: Dennis Marion, MAI, SRA Year Founded: 1993

DOUBLE EAGLE CONSTRUCTION SERVICES 4026 Timberline Road, Suite 100 Fort Collins, CO 80525 Phone/Fax: 970-223-3500 970-223-5454 Energy Star Builder?: No Products/Services: Consulting, construction management. Person In Charge, Title: Gregg Seebohm, President Year Founded: 1994

INSTITUTE FOR THE BUILT

ENVIRONMENT Spruce Hall, CSU Campus Fort Collins, CO 80523-1584 Phone/Fax: 970-491-5041 970-491-2473 dunbar@cahs.colostate.edu or jmplaut@cahs.colostate.edu Web site: www.ibe.colostate.edu Employees 2010: 15 Energy Star Builder?: No **Products/Services**: Fostering stewardship and sustainability through research-based, interdisciplinary educational forums. Our services include green building and LEED project management, green building continuting education development and facilitation, healthy building consultation and management, charrette facilitation and green building research. Exports greater than 50%: No Person In Charge, Title: Brian Dunbar, Executive director Josie Plaut, Director of projects Year Founded: 1994

NATIONAL INSPECTION

SERVICES 1136 E. Stuart St., Suite 4204 Fort Collins, CO 80525 Phone/Fax: 970-482-1976 970-482-3388 bill.warren@nationalinspection.net

Web site: www.nationalinspection.net Employees 2010: 12 Energy Star Builder?: No **Products/Services**: Building inspection for pre-purchase, lenders, insurers, third-party companies, litigation support and envi-ronmental remediation and due diligence. Exports greater than 50%: Yes

Person In Charge, Title: Bill Warren, CEO, President Curtis Benger, Director/Field servic-

Year Founded: 1975

READY-SET-SELL

4201 Rockview Court Fort Collins,, CO 80526 Phone/Fax: 970-282-1314 970-282-1374 ready-set-sell@comcast.net

Web site: www.homestagingnoco.com Energy Star Builder?: No Products/Services: Professional home staging, interior design/re-design, color consultation, renovation consultation, curb appeal

updates. Exports greater than 50%: No Person In Charge, Title: Donna Ball, Owner/designer Year Founded: 2006

SAFEBUILT COLORADO

3755 Precision Drive, Suite 140 Loveland, CO 80538 Phone/Fax: 970-292-2206 970-292-2239 scott.martin@safebuilt.com Web site: www.safebuilt.com Products/Services: Formerly Colorado Inspection Agency. Building code inspection & plan review services for public sector. Person In Charge, Title: Mike McCurdie, President Year Founded: 1992

SCHEDULING

CONSULTANTS LTD. 4025 Automation Way, F-3 Fort Collins, CO 80525 Phone/Fax: 970-224-2503 970-226-5182 carmeli-

ta@schedulingconsultants.com Web site: www.schedulingconsultants.com Fmnlove

Revenues 2009: \$1,199,500 Products/Services: Development and monitoring of detailed construction schedules Exports greater than 50%: No Person In Charge, Title: Carmelita Thorndike, Chief operating officer, vice president Year Founded: 1988

SIERRA ENTERPRISES INC. 4201 Rockview Court Fort Collins, CO 80526 Phone/Fax: 970-282-1374 steve@sierraenterprisesinc.com Web site: www.sierraenterprisesinc.com Energy Star Builder?: Yes

Products/Services: Design-build & construction management services for commercial buildings, custom homes, building additions, tenant improvements, and remodeling projects. Exports greater than 50%: No Person In Charge, Title: Steven J. Rieter, Owner & president

Year Founded: 1993

SRK CONSULTING INC. 19 Old Town Square, Suite 238 Fort Collins, CO 80524 Phone/Fax: 970-407-8302 970-407-8319 fortcollins@srk.com Web site: www.srk.com Employees 2010: 2 Products/Services: Groundwater resource management, environmental evaluations. Person In Charge, Title: Larry Cope, Senior hydrogeologist Year Founded: 1974

STEWART ENVIRONMENTAL

CONSULTANTS LLC 3801 Automation Way, Suite 200 Fort Collins, CO 80525 Phone/Fax: 970-226-5500 970-226-4946 info@stewartenv.com Web site: www.stewartenv.com Employees 2010: 30 Energy Star Builder?: No Products/Services: Strategic engineering for water, energy and the environment. The company has four business units, Process engineering, Product commercialization, Environmental services and Laboratory Services. Exports greater than 50%: Yes Person In Charge, Title: David R. Stewart, President Year Founded: 1985

TAIT & ASSOCIATES INC. 6163 Larimer County Road 16 Loveland, CO 80537 Phone/Fax: 970-613-1447 970-613-1897 tletzring@tait.com Web site: www.tait.com Employees 2010: 5 Revenues 2009: \$483,000 Products/Services: Land surveying, civil & environmental engineering.

Exports greater than 50%: Yes **Person In Charge, Title**: Tracy J. Letzring, PE, LEED AP, CDP, VP Year Founded: 1964

TERRACON CONSULTANTS INC. 301 N. Howes St. Fort Collins, CO 80521 Phone/Fax: 970-484-0359 970-484-0454 dijobe@terracon.com Web site: www.terracon.com Employees 2010: 30 Products/Services: Geo-technical engineering, environmental engineering, construction materials testing and natural resources man agement. Person In Charge, Title: Douglas

J. Jobe, Vice president/Division manager Year Founded: 1965

TST INC. 748 Whalers Way Fort Collins, CO 80525 Phone/Fax: 970-226-0557 970-226-0204 dtaranto@tstinc.com Web site: www.tstinc.com Employees 2010: 21 Revenues 2009: \$2,800,000 Energy Star Builder?: No Products/Services: Civil engineering, land planning, landscape architecture, surveying and construction firm, providing professional services for municipal organizations, districts and private clients. Exports greater than 50%: No Person In Charge, Title: Donald N. Taranto, President Year Founded: 1977

VEI GLOBAL. INC 7791 Highland Meadows Parkway Windsor, CO 80528 Phone/Fax: 970-224-7377 970-224-7378 jlund@veiglobal.com Web site: www.veiglobal.com **Employees 2010**: 25 Revenues 2009: \$4,000,000 Energy Star Builder?: No Products/Services: Industrial project development, detailed engineering, procurement, construction management, training, and startup services. Exports greater than 50%: Yes Person In Charge, Title: Jeff Lund, President Year Founded: 1998

VERDE 123 N. College Ave., Suite 200 Fort Collins, CO 80524 Phone/Fax: 970-212-4625 970-567-2621 DanT@VerdeProjectDevelopment.c

Web site: www.VerdeProjectDevelopment.co Employees 2010: 3 Energy Star Builder?: Yes

Products/Services: Real estate development project management and construction management for businesses, organizations and municipalities. Exports greater than 50%: Yes Person In Charge, Title: Dan Tweeton Year Founded: 2004

DECKS/PATIOS

ALPINE GARDENS 7029 S. College Ave Fort Collins, CO 80525 Phone/Fax: 970-226-2296 970-506-2730 info@alpinelandscaping.com Web site: www.alpinelandscaping.com Employees 2010: 40 Revenues 2009: \$3,500,000 Energy Star Builder?: No Products/Services: Commercia and residential landscape design, installation and maintenance. Exports greater than 50%: No Person In Charge, Title: Jack Fetig Chris Fetig, Owners Year Founded: 1978

CUSTOM COLORADO INC. / BRUCE TUCKER CUSTOM EXTERIORS 2042 Abilene Court Fort Collins, CO 80525 Phone/Fax: 970-215-4733 970-229-1360 CColoradoInc@aol.com Web site: www.CustomColoradoInc.com Employees 2010: 3 Revenues 2009: \$1 Energy Star Builder?: Yes Products/Services: Siding, complete exterior renovation, interior /exterior remodeling. Exports greater than 50%: No Person In Charge, Title: Bruce Tucker, President Year Founded: 1999 HERITAGE FENCE & DECKING

OF COLORADO

10 Oak Ave. Eaton, CO 80615 Phone/Fax: 800-393-3623 970-454-3541 heritagefence@aol.com Web site: www.heritagefenceanddeckofcolorado.com Employees 2010: 8 Revenues 2009: \$600,000 Energy Star Builder?: No Products/Services: Factory dealer/fabricator wood, composite & vinyl fences, railings, decks, pergo-las and stone columns. Distributor and manufacturer of PVC vinyl cleaner/stain-graffiti remover. Exports greater than 50%: No Person In Charge, Title: Chad Lee Rodman, Manager, Owner, President Year Founded: 1993

LINDGREN LANDSCAPE

& IRRIGATION INC. P.O. Box 271273 Fort Collins, CO 80527 Phone/Fax: 970-226-5677 970-226-2048 info@lindgrenlandscape.com Web site: www.lindgrenlandscape.com Products/Services: Residential landscape design, installation and renovation; outdoor living, fire pits, water features and retaining walls. Exports greater than 50%: No Person In Charge, Title: Tim Lindaren President Year Founded: 1995

TANNER CUSTOM CARPENTRY 1053-B Big Thompson Road Loveland CO 80537 Phone/Fax: 970-669-6145 tannercustom@wildblue.net Web site: tannercustom.com Employees 2010: 3 Energy Star Builder?: Yes Products/Services: Custom homes, remodel, additions, green remodels. Exports greater than 50%: No Person In Charge, Title: Jason Tanner, President Year Founded: 1979

DEVELOPERS

BIG HORN RESOURCES INC. 5141 Clearwater Drive Loveland, CO 80538 Phone/Fax: 970-667-8884 970-667-8883 gary@bighornresources.com Products/Services: Property assembly Entitlements Exports greater than 50%: No Person In Charge, Title: Gary Kounkel, President Year Founded: 1979

CHRISLAND COMMERCIAL REAL ESTATE INC.

2725 Rocky Mountain Ave., Suite 440 Loveland, CO 80538 Phone/Fax: 970-663-3150 970-663-3291 chrisland@chrislandcommercial.co

Web site: www.chrislandcommercialrealestate.com Products/Services: Commercial real estate brokerage, develop-ment, and advisory services. Person In Charge, Title: Nick Christensen, Managing principal Year Founded: 2003

GREAT WESTERN

DEVELOPMENT CO. 503 Main St. Windsor, CO 80550 Phone/Fax: 303-398-0500/866-892-8951 rmontgomery@broe.com Web site: www.GreatWesternIndustrialPark.co

Energy Star Builder?: Yes Products/Services: Land development & build-to-suit development. Exports greater than 50%: Yes

Person In Charge, Title: Rich Montgomery, Vice president, Industrial development Year Founded: 2003

KELLER WILLIAMS REALTY OF NORTHERN COLORADO

2580 E. Harmony Road, Suite 301 Fort Collins, CO 80528 Phone/Fax: 970-377-3700 970-377-3701 klrw119@kw.com Web site: www.northerncoloradohomes.com Energy Star Builder?: No Products/Services: Residential

and commercial real estate brokerage, development/redevelopment urban infill. Exports greater than 50%: No Person In Charge, Title: JoAnn Johnston, Operating principal Rick Kness, Team leade Year Founded: 1999

LIVINGSTON REAL ESTATE

& DEVELOPMENT 736 Whalers Way, Bldg. G, Suite 201 Fort Collins, CO 80525 Phone/Fax: 970-266-0333 970-204-0350 toml@qwest.net Web site: tomlrd.com Products/Services: Commercial real estate brokerage and project management and development. Person In Charge, Title: Tom Livingston, Owner Year Founded: 2005

MARCUS & MILLICHAP 3711 JFK Parkway, Suite 320 Fort Collins, CO 80525 Phone/Fax: 970-267-3300 970-267-3310 mark.wagner@marcusmillichap.co

Web site: www.marcusmillichap.com Products/Services: Commercial real estate brokerage, development and investments. Person In Charge, Title: Michael Hoffman, Regional manager Year Founded: 1995

TAIT & ASSOCIATES INC 6163 Larimer County Road 16 Loveland, CO 80537 Phone/Fax: 970-613-1447 970-613-1897 tletzring@tait.com Web site: www.tait.com Employees 2010: 5 Revenues 2009: \$483,000 Products/Services: Land surveying, civil & environmental engineering. Exports greater than 50%: Yes Person In Charge, Title: Tracy J. Letzring, PE, LEED AP, CDP, VP Year Founded: 1964

THE W.W. REYNOLDS COS. 1600 Specht Point Road, Suite 101 Fort Collins, CO 80525 Phone/Fax: 970-482-4800 970-221-5009 johns@wwreynolds.com Web site: www.wwreynolds.com Energy Star Builder?: No Products/Services: Commercial property management, developer. Exports greater than 50%: No Person In Charge, Title: John G. Slack, Asset manager/Property manager Year Founded: 1980

TROLLCO INC. (DBA) WATER VALLEY LAND CO.

1625 Pelican Lakes Point, Suite 201 Windsor, CO 80550 Phone/Fax: 970-686-5828 970-686-2768 info@watervalley.com Web site: www.watervalleyland.com Employees 2010: 1251

Products/Services: Water Valley Land Co.: Residential, commercial and retail real estate development. Pelican Lakes Golf Course, Water Valley mixed use community, Marina Plaza, Eagle Crossing, and Water Valley West mixed use development.

Exports greater than 50%: No Person In Charge, Title: Martin Lind, President/Owner Year Founded: 1990

VERDE 123 N. College Ave., Suite 200 Fort Collins, CO 80524 Phone/Fax: 970-212-4625 970- 567-2621 DanT@VerdeProjectDevelopment.c

om Web site: www.VerdeProjectDevelopment.co

Employees 2010: 3 Energy Star Builder?: Yes

Products/Services: Real estate development project management and construction management for businesses, organizations and municipalities. Exports greater than 50%: Yes Person In Charge, Title: Dan Tweeton Year Founded: 2004

DRAPERY/WINDOW COVERINGS

ALPHA DESIGN GROUP

N/A Greeley, CO 80634 Phone/Fax: 970-352-4194 970-352-6194 lori@alpha-design-group.com Web site: www.alpha-designgroup.com Energy Star Builder?: Yes Products/Services: Home and commercial interior design, Kitchen and Bath planning, project management, window coverings. Exports greater than 50%: No Person In Charge, Title: Lori McMurren, Principal Year Founded: 1981

INNOVATIVE OPENINGS

5748 S. College Ave., Unit C Fort Collins, CO 80525 Phone/Fax: 970-229-5933 970-229-5934 info@innovativeopenings.com Web site: www.innovativeopenings.com Person In Charge, Title: Kevin Anderson Nancy Plemmons, Commerical

project sales Year Founded: 1980 SEW WHAT LTD.

1817 E. Mulberry St. Fort Collins, CO 80524 Phone/Fax: 970-482-7681 970-482-8399 sewwhatfc@aol.com Web site: www.fortfabrics.com Revenues 2009: \$179,600 Energy Star Builder?: No Products/Services: Fabrics for slincovers draneries unholster

pillows and custom-made slipcovers, valance, draperies, etc. Exports greater than 50%: No Person In Charge, Title: John Ruppert, President Year Founded: 1976

SHOWCASE WINDOW

FASHIONS **On-Site Appointments** Fort Collins, CO 80528 Phone/Fax: 970-266-1050 info@showcasewindow.com Web site: www.showcasewindow.com Products/Services: Commercial and residential sales and installation of custom window covering,

draperies, shutters, beddings and accessories, drapery and window treatment cleaning and protection. **Exports greater than 50%**: No **Person In Charge, Title**: Mike Charbo, Owner **Year Founded**: 2002

STEAMWAY FLOOR TO CEILING 602 Eighth Ave. Greeley, CO 80631 **Phone/Fax**: 970-353-0133 970-352-4092 steamway@qwest.net Web site: www.steamwayfloortoceiling.com Employees 2010: 13 Revenues 2009: \$2,228,000 Energy Star Builder?: Yes Products/Services: Fire and water damage restoration, carpet and blind cleaning; retail carpet, blinds, draperies, tile, granite and hardwood, commercial and residential remodeling and interior design and sales. Exports greater than 50%: No Person In Charge, Title: Dave Garuberger, Owner Year Founded: 1968

THERMAL SHIELDS

AND SHADES 116 S. Overland Trail Fort Collins, CO 80521 Phone/Fax: 970-224-5716 thshields@msn.com Web site: www.thermalshields.com Products/Services: Patented system of innovative window shading and insulation solutions manufactured in Fort Collins. Custom window treatments. Person In Charge, Title: Rick M. Romano, Owner Laura Diane Moore, Director of sales & marketing Year Founded: 1985

TUSCANY INTERIOR DESIGN 241 12th St. S.W. Loveland, CO 80537 Phone/Fax: 970-667-0927 970-667-2440 tuscanyid@skybeam.com Web site: www.tuscanyinteriordesigns.com Person In Charge, Title: Toni B. Klein, President Year Founded: 1995

DRYWALLING

JLR DRYWALL SUPPLY CO. 4301 Industrial Parkway Evans, CO 80620 Phone/Fax: 970-330-6740 970-330-6739 jlr_drywallsupply@comcast.net Products/Services: Drywall supply for residential and commercial, equipment rental, tools and accessories. Year Founded: 1997

SCHAEFFER DRYWALL SYSTEMS LLC 9249 Eastman Park Drive, No. B Windsor, CO 80550 Phone/Fax: 970-674-1176 970-674-1178 SchaefferDrywall@aol.com Web site: Under construction Energy Star Builder?: Yes Products/Services: Framing & drywall contractor. Exports greater than 50%: No Person In Charge, Title: Karl Schaeffer, President Year Founded: 1980

TRIPLE H DRYWALL 211 N. Timberline Road Fort Collins, CO 80524 Phone/Fax: 970-493-4326 970-416-8570 jim@triplehdrywall.com Web site: www.triplehdrywall.com Employees 2010: 54 Revenues 2009: \$2,800,000 Energy Star Builder?: No Products/Services: Steel stud framing and drywall. Exports greater than 50%: No Person In Charge, Title: Jim Kruse, Vice president Year Founded: 1972

ELECTRICAL

A WIRED ELECTRIC CO. 5125 S. Shields St. Fort Collins, CO 80526 Phone/Fax: 970-690-6410 970-663-0939 bai1022@msn.com Employees 2010: 5 Revenues 2009: \$500,000 Products/Services: Full service electrical contractor. Person In Charge, Title: John Peterson, Owner **Year Founded**: 1973

AMERICAN SERVICES INC. 513-A N. Link Lane Fort Collins, CO 80524 Phone/Fax: 970-482-8141 970-482-1413 asi@americanserve.com Web site: www.americanserve.com Employees 2010: 10 Revenues 2009: \$1,210,000 Energy Star Builder?: No Products/Services: Electrical, plumbing, HVAC. Person In Charge, Title: Len Jones Micah Jones, Owners Year Founded: 1985

BRET'S ELECTRIC 9250 Bruin Blvd., Suite C Frederick, CO 80504 Phone/Fax: 720-494-8944 720-494-9008 ianet@bretselectric.com Web site: www.bretselectric.com Employees 2010: 20 Energy Star Builder?: Yes Products/Services: Bret's Electric is a full service electrical contractor in commercial, industrial, multifamily and custom residential projects, specializing in guality electrical design for all sized projects. **Person In Charge**, **Title**: Janet Martin, Business manager Year Founded: 1993

ECKSTINE ELECTRIC CO. 13739 Weld County Road 25 1/2 Platteville, CO 80651 Phone/Fax: 970-785-0601 970-785-2821 info@eckstineelectric.com Web site: www.eckstineelectric.com Employees 2010: 37 Revenues 2009: \$9,000,000 Products/Services: Electrical, commercial, institutional, industrial, farm, service, and fire alarm. Person In Charge, Title: Michael Eckstine, President Year Founded: 1954

EGGERS ELECTRIC INC. 3520 W. Eisenhower Blvd. Loveland, CO 80537 Phone/Fax: 970-669-1883 970-669-0476 eggers@eggerselectric.com Web site: www.eggerselectric.com Employees 2010: 9 Energy Star Builder?: Yes Products/Services: Residential, commercial, industrial, energy efficient lighting, new construction, repairs, remodeling, trouble shoot-

ing. Exports greater than 50%: No Person In Charge, Title: Brent Eggers, Owner, Vice president Year Founded: 1973

GREGORY ELECTRIC 3317 N. Lincoln Ave. Loveland, CO 80538 Phone/Fax: 970-669-7609 970-663-7132 rbryant@gregoryelectricinc.com Web site: www.gregoryelec-

tricinc.com Employees 2010: 78 Revenues 2009: \$13,000,000 Energy Star Builder?: No Products/Services: Electrical contractor. Exports greater than 50%: No Person In Charge, Title: Rod Bryant, President

Year Founded: 1988 H & H ELECTRIC 128 Commerce Drive No.1 Fort Collins, CO 80524 Phone/Fax: 970-493-2398 970-484-0269 ray@aaenergyconcepts.com Web site: aaenergyconcepts.com Employees 2010: 21 Revenues 2009: \$2,004,000 Energy Star Builder?: Yes Products/Services: Electrical contractor; commercial & residential, new and remodel, service, solar panels, home automation, security. Person In Charge, Title: Ray Kline, Vice president Year Founded: 1986

INTERSTATES CONSTRUCTION SERVICES INC.

2636 Midpoint Drive Fort Collins, CO 80525 Phone/Fax: 970-221-1776 970-221-3652 doug.coltharp@interstates.com Web site: www.interstates.com Employees 2010: 55 Revenues 2009: \$9,482,000 Products/Services: Single source electrical engineering, construction, instrumentation and control systems services. Person In Charge, Title: Doug Coltharp, Regional manager Year Founded: 1953

MALM ELECTRICAL CONTRACTORS LLC

266 Basher Drive, Unit No. 2 Berthoud, CO 80513 Phone/Fax: 970-532-9900 970-532-9903 tmalm@malmelectric.com Web site: www.malmelectric.com Employees 2010: 35 Revenues 2009: \$4,300,000 Energy Star Builder?: Yes Products/Services: Commercial, industrial, multi-family, design build services. Exports greater than 50%: No Person In Charge, Title: Trent Malm, General manager Year Founded: 2002

MERIT ELECTRIC INC. 2643 Midpoint Drive, Suite F Fort Collins, CO 80525 Phone/Fax: 970-266-8100 970-266-1640 merit@meritelec.com Web site: www.meritelec.com Employees 2010: 63 Revenues 2009: \$11,076,000 Products/Services: Electrical construction and services. Person In Charge, Title: Royce Glader, CEO Year Founded: 1984

N LINE ELECTRIC LLC 6974 Ridgeline Dr. Timnath, CO 80547 Phone/Fax: 303-702-1147 303-702-1149 wade@nlineelectric.com Web site: www.nlineelectric.com Energy Star Builder?: No Products/Services: High-voltage electrical contractor specializing in pole line repairs and substation construction. Person In Charge, Title: Wade

Hamlin Rodger Steinke, Owners **Year Founded**: 2003

NEWCO INC. 101 Lake St. Fort Morgan, CO 80701 Phone/Fax: 970-8678507 970-867-8669 twilightmay@qwest.net Web site: www.newcoinc.com/ttmorgan.htm Employees 2010: 7 Products/Services: Electrical wholesale company. Person In Charge, Title: Mark Daviet Dave Daviet, Vice presidents Year Founded: 1976

NEWCO INC. 619 Sixth Ave. Greeley, CO 80631 Phone/Fax: 970-352-5024 970-351-0420 newcorwhite@qwestoffice.net Web site: www.newco-inc.com Employees 2010: 30 Energy Star Builder?: No Products/Services: Electrical wholesale company with branch locations in Cheyenne, Loveland & Fort Morgan. Person In Charge, Title: Larry Richard, Vice president Year Founded: 1964

NEWCO INC. 1125 E. Colorado Highway 402 Loveland, CO 80537 Phone/Fax: 970-667-8903 970-667-0820 twilightmay@qwest.net Web site: www.newcoinc.com/loveland.htm Employees 2010: 4 Products/Services: Electrical wholesale company. Person In Charge, Title: Larry Richard, Vice president Year Founded: 1978

PLC ELECTRIC P.O. Box 153 Berthoud, CO 80513 Phone/Fax: 970-203-9480 970-203-9472 plcelectric@comcast.net Employees 2010: 2 Products/Services: Commercial, industrial, residential, service call, sign & pole lighting, excavating, trenching. Exports greater than 50%: No Person In Charge, Title: Martin Pond, Owner Year Founded: 1993

PRECISION SERVICE

ELECTRIC INC. 1320 S.E. Eighth St. Loveland, CO 80537 **Phone/Fax**: 970-593-3190 970-461-2813 bjohnson@psecolorado.com Employees 2010: 25 Products/Services: New construction electrical services, security system installation, home surveillance installation, home theater installation and home audio installation.

Person In Charge, Title: Bryan Johnson Year Founded: 1994

WARKENTIN ELECTRIC INC. 1531 Fourth Ave. Greeley, CO 80631 Phone/Fax: 970-304-6833 970-336-6406 warkentinelectriC@qwestoffice.net Products/Services: Free estimates, general facility maintenance, new constructions and remodels, service upgrades, hot tub and air conditioning hookup. Person In Charge, Title: Larry Warkentin, President Year Founded: 1994

ENGINEERING

AATA INTERNATIONAL INC. 300 E. Boardwalk Drive, No. 4A Fort Collins, CO 80525 Phone/Fax: 970-223-1333 970-223-9115 info@aata.com Web site: www.aata.com/www.aata.info Employees 2010: 18 Revenues 2009: \$2,300,000 Products/Services: International environmental consultants for large natural resource developments, USA and worldwide. Water experts, all aspects. Person In Charge, Title: John Gerald Aronson, Owner, President Year Founded: 1989

ABRAHAMSON ENGINEERING INC. 3101 Kintzley Court, Unit D

3101 Kintzley Court, Unit D Laporte, CO 80535 Phone/Fax: 970-221-2569 970-221-2671 rogera@abrahamsoneng.com Web site: abrahamsoneng.com Employees 2010: 6 Revenues 2009: \$467,000 Products/Services: Mechanical & consulting engineering, HVAC & plumbing design for schools, offices, universities, churches. Person In Charge, Title: Roger D. Abrahamson, President Year Founded: 1981

AE ASSOCIATES INC. 5587 W. 19th St. Greeley, CO 80634 Phone/Fax: 970-330-5587 970-330-3040 contact@aessociates.net Web site: www.aeassociates.net Products/Services: Mechanical engineering, indoor air quality, commissioning and building automation services. Person In Charge, Title: Greg Martino, President Year Founded: 1976

AGPROFESSIONALS LLC 4350 CO Highway 66 Longmont, CO 80504

Phone/Fax: 970-535-9318 970-535-9854 tharen@agpros.com Web site: www.agpros.com Employees 2010: 12 Revenues 2009: \$1,200,000 Products/Services: Developers of agriculture; engineering, land use planning, real estate, surveying, environmental management, public relations exclusively for animal agriculture and agricultural processing. Person In Charge, Title: Thomas Haren, Owner Year Founded: 1996

ANDERSON CONSULTING

ENGINEERS INC. 375 E. Horsetooth Road, Bldg. 5 Fort Collins, CO 80525-3155 Phone/Fax: 970-226-0120 970-226-0121 baanderson@acewater.com Web site: www.acewater.com Employees 2010: 23 Revenues 2009: \$3,556,460 Energy Star Builder?: No Products/Services: Water resources, civil, environmental and river restoration. Person In Charge, Title: Bradley A. Anderson, President Year Founded: 1998

AQUA ENGINEERING INC. 4803 Innovation Drive Fort Collins, CO 80525 Phone/Fax: 970-229-9668 970-226-3855 beccard@aquaengr.com Web site: www.aquaengineering.com Employees 2010: 20 Products/Services: Engineers in irrigation design, water features, secondary water systems, pump systems, water rights and water management. Person In Charge, Title: Robert Beccard, President Year Founded: 1975 AYRES ASSOCIATES

Antics Associates 3665 JFK Parkway, Bldg. 2, Suite 200 Fort Collins, CO 80525 Phone/Fax: 970-223-5556 970-223-5578 quastt@ayresassociates.com Web site: www.ayresassociates.com Employees 2010: 44 Revenues 2009: \$7,700,000 Energy Star Builder?: No Products/Services: Water resources and municipal engineering services. Person In Charge, Title: Jim Schall, Vice president Year Founded: 1967

BASELINE CORP. 710 11th Ave., No. 105 Greeley, CO 80631 Phone/Fax: 970-353-7600 970-353-7601 bec@baselinecorp.com Employees 2010: 15 Revenues 2009: \$1,800,000 Products/Services: Civil & land development, environmental and water resources, oil & gas services, land surveying. Person In Charge, Title: John McLain, PE Year Founded: 1998

BEAUDIN GANZE CONSULTING ENGINEERS INC. 251 Linden St., Suite 200 Fort Collins, CO 80524 Phone/Fax: 970-221-5691 970-221-5697 info@bgce.com Web site: www.bgce.com Employees 2010: 60 Revenues 2009: \$7,600,000 Products/Services: Mechanical, electrical design, lighting & technology design, comissioning (new & existing buildings), energy consulting, infrared & solar studies. Person In Charge, Title: Ray Engen, Principal Year Founded: 1992

BORSTAD CONSULTING SERVICES LLC 4730 S. College Ave., Suite 101 Fort Collins, CO 80525 Phone/Fax: 970-227-6480

970-223-3249 tborstad@aol.com Employees 2010: 2 Products/Services: Civil engineering, pavement management planning, infrastructure planning and design, forensics, project management and project reviews. Person In Charge, Title: Ted A. Borstad, Owner Year Founded: 2003

CITY OF FORT COLLINS -ENGINEERING DEPARTMENT 281 N. College Ave. Fort Collins, CO 80524 Phone/Fax: 970-221-6605 970-221-6378 Web site: www.fcgov.com/engineering Energy Star Builder?: No

Products/Services: Planning and design of capital projects in public right-of-way, surveying, drafting and mapping for city departments. Person In Charge, Title: Helen Migchelbrink, City engineer

COLORADO CIVIL GROUP INC. 1413 W. 29th St. Loveland, CO 80538 Phone/Fax: 970-278-0029 ccainc.u Web site: www.ccginc.us Employees 2010: 5 Revenues 2009: \$874,000 Energy Star Builder?: No Products/Services: Civil engineering firm providing professional services for municipal organizations, districts and private clients. Person In Charge, Title: David B. Lindsav, PE Year Founded: 2007

CROWN JADE DESIGN & ENGINEERING INC. 397 Lightning Ridge Way

397 Lightning Ridge Way Bellvue, CO 80512 **Phone/Fax**: 970-472-2394 970-482-9409 jademail@crownjade.com Web site: www.crownjade.com Employees 2010: 2 Revenues 2009: \$200,000 Energy Star Builder?: No Products/Services: We provide all architectural and structural plans required to get a permit, at a fraction of the cost of an architect. We specialize in green/sustainable residential and small commercial design, including SIPs, ICF, straw bale, stacked tire, log, timber frame, or whatever you want to build with. Person In Charge, Title: Mark Benjamin, PE, President, principal engineer Year Founded: 2004

CTL THOMPSON INC. 351 Linden St., Suite 140 Fort Collins, CO 80524 Phone/Fax: 970-206-9455 970-206-9441 info@ctlthompson.com Web site: www.ctlt.com Employees 2010: 30 Revenues 2009: \$3,311,000 Products/Services: CTLIThompson is a full-service geotechnical, structural, environmental and materials engineering firm. Person In Charge, Title: R.B. "Chip" Leadbetter, Fort Collins division manager Year Founded: 1977

DENNIS R. MESSNER, P.E.

114 E. Fifth St. Loveland, CO 80538 Phone/Fax: 970-663-2221 970-669-1637 dennis@messnereng.com Web site: messnereng.com Energy Star Builder?: No Products/Services: General civil engineering. Exports greater than 50%: No Person In Charge, Title: Dennis Messner, Owner Year Founded: 1989

DGCD INC.

Jos Coronado Court, Bldg. 9A
Jos Coronado Court, Bldg. 9A
Fort Collins, CO 80525
Phone/Fax: 970-622-8139
970-622-8143
dgcd@dgcdinc.com
Web site: www.dgcdinc.com
Emergy Star Builder?: No
Products/Services: Engineering
design, PCB layout design, RoHS
compliance assistance and turnkey
prototype delivery.
Person In Charge, Title:
Christopher Febvre, CEO
JoAnn Vigil, Business Development and Sales
Year Founded: 2000

DRESSER-RAND ENGINUITY 4700 McMurry Ave., Suite 101 Fort Collins, CO 80525

Phone/Fax: 970-224-0170 970-224-0171 kdavies@dresser-rand.com Web site: www.dresser-rand.com Employees 2010: 25 Energy Star Builder?: No Products/Services: Engineering and consulting services, to the natural gas industry across North America and around the world. Exports greater than 50%: Yes Person In Charge, Title: Jay Holden, General manager Kevin Davies, Operations manager Year Founded: 1996

DREXEL, BARRELL & CO. 6513 W. Fourth St. Greeley, CO 80634 Phone/Fax: 970-351-0645 970-351-0665 Ishanks@drexelbarrell.com Web site: www.drexelbarrell.com Employees 2010: 6 Revenues 2009: \$486,000 Products/Services: General civil engineering, land survey, construction survey, boundary, commercial and residential land development and water resources. Person In Charge, Title: Loren K. Shanks, Senior associate/Regional manager Year Founded: 1949

EARTH ENGINEERING

Consultants inc. 4396 Greenfield Drive Windsor, CO 80550 Phone/Fax: 970-545-3908 970-663-0282 lesterl@earth-engineering.com Web site: www.Earth-Engineering.com Employees 2010: 20 Products/Services: Geotechnical and construction materials engineering and testing. Person In Charge, Title: Lester L. Litton, President Year Founded: 1993

ESC ENGINEERING 3540 JFK Parkway

Fort Collins, CO 80525 **Phone/Fax**: 970-224-9100 970-224-9137 esc@thinkESC.com Web site: www.thinkESC.com Employees 2010: 78 Revenues 2009: \$12,050,000 **Products/Services**: Electrical engineering, controls & automation, GIS mapping, electrical utility design, planning and rates, and electrical facility design. Person In Charge, Title: Kevin P. Hartig, President Year Founded: 1978

EXPONENTIAL

ENGINEERING CO. 328 Airpark Drive Fort Collins, CO 80524 Phone/Fax: 970-207-9648 970-207-9657 support@exponentialengineering.com Web site: www.exponentialengineering.com Employees 2010: 24 Revenues 2009: \$3,110,000 Energy Star Builder?: No Products/Services: Professional electric power engineering, includ-ing wind farm systems and inter-

connections and large scale designs. Person In Charge, Title: Thomas A. Ghidossi, Presiden

FARNSWORTH GROUP INC.

Year Founded: 1993

3538 JFK Parkway, Suite 3 Fort Collins, CO 80525 Phone/Fax: 970-266-1066 970-266-1075 tbarela@f-w.com Web site: www.f-w.com Products/Services: Civil, water/wastewater, M/E/P engineering, surveying, commissioning, energy and LEED services. Person In Charge, Title: Ted R. Barela P.E. Year Founded: 2007

INDUSTRIAL

TECHNOLOGIES INC. 2240 I-25 Frontage Road Erie, CO 80516-8303 Phone/Fax: 303-828-5106 303-828-0182 sales@industrialtechnologies.com Web site: www.industrialtechnologies.com

Energy Star Builder?: No Products/Services: Sheet metal fabrication/machine shop. Exports greater than 50%: No Person In Charge, Title: Terry A. Vedder, Sales Year Founded: 1980

INTERWEST

CONSULTING GROUP 1218 W. Ash St., Unit C Windsor, CO 80550 Phone/Fax: 970-674-3300 970-674-3303 ralmirall@interwestgrp.com Web site: www.interwestgrp.com Employees 2010: 10 Energy Star Builder?: No Products/Services: Site civil engineering, transportation and entitlement services.

Exports greater than 50%: No Person In Charge, Title: Terry Rodriguez, President Year Founded: 2002

I-U-B ENGINEERS INC.

3538 JFK Parkway, Suite 1 Fort Collins, CO 80525-2670 Phone/Fax: 970-377-3602 970-377-3935 jtemple@jub.com

Web site: www.jub.com Employees 2010: 7 Products/Services: Provides civil

consulting engineering services to both private and public clients, including transportation, municipal, structural, site civil, land development, planning, public involvement/facilitation, and surveying Person In Charge, Title: Jeff Temple, Area manager Year Founded: 1955

JIM SELL DESIGN INC.

153 W. Mountain Ave. Fort Collins, CO 80524 Phone/Fax: 970-484-1921 970-484-2443 info@jimselldesign.com Web site: www.jimselldesign.com Employees 2010: 7 Products/Services: Landscape architecture, civil engineering, project planning, graphic design. Person In Charge, Title: Jim Sell, President

Year Founded: 1975

JVA INC. 25 Old Town Square, Suite 200 Fort Collins, CO 80524 Phone/Fax: 970-225-9099 970-225-6923 mmcdonald@jvajva.com Web site: www.jvajva.com Employees 2010: 4

Revenues 2009: \$590.000 Energy Star Builder?: No Products/Services: Full-service structural and civil consulting engineering firm.

Exports greater than 50%: No Person In Charge, Title: Michael McDonald, Regional manager Year Founded: 1956

KL&AINC. 421 E. Fourth St. Loveland, CO 80537 Phone/Fax: 970-667-2426 970-667-2493 drutledge@klaa.com Web site: www.klaa.com Employees 2010: 34 Revenues 2009: \$9,100,000 Energy Star Builder?: No Products/Services: Structural engineering, structural steel design/build, steel construction management and steel detailing. Person In Charge, Title: M. Douglas Rutledge, COO Year Founded: 1994

KETTERLING, BUTHERUS & NORTON (KBN) ENGINEERS LLC 820 Eighth St. Greeley, CO 80631 Phone/Fax: 970-395-9880 970-395-9881 mketterling@kbnengineers.com Web site: www.kbnengineers.com Employees 2010: 8 Products/Services: Civil engineering planning, design & con-struction administration; land development, municipal design/consulting. Exports greater than 50%: No Person In Charge, Title: Mike Ketterling, PE, Principal, manager Year Founded: 1995

LAMP, RYNEARSON &

ASSOCIATES 4715 Innovation Drive Fort Collins, CO 80525 Phone/Fax: 970-226-0342 970-226-0879 Tom.Marnik@Ira-inc.com Web site: www.LRA-Inc.com Employees 2010: 10 Revenues 2009: \$550,000 Products/Services: Civil engineering, land development, land planning, surveying, traffic and transportation design, aviation, oil & gas well permitting, GIS, construction administration, stormwater management. **Person In Charge, Title**: Tom E. Marnik, Vice president, Principal Year Founded: 1959

LANDMARK ENGINEERING LTD. 3521 W. Eisenhower Blvd. Loveland, CO 80537 Phone/Fax: 970-667-6286 970-667-6298 merrittk@landmarkltd.com Web site: www.landmarkltd.com Employees 2010: 17 Revenues 2009: \$2,800,000 Energy Star Builder?: No Products/Services: Land development planning & entitlements, civil/structural engineering, survey, site design, landscape architecture, geotechnical engineering and materials testing. Exports greater than 50%: Yes Person In Charge, Title: Kenneth Merritt, CEO, President Jeff Olhausen, Senior vice president Year Founded: 1969

NATURAL RESOURCES

CONSULTING ENGINEERS 131 Lincoln Ave., Suite 300 Fort Collins, CO 80524 Phone/Fax: 970-224-1851 970-224-1885 office@nrce.com Web site: www.nrce.com Products/Services: (engineers in civil, water resources and environmental engineering. Person In Charge, Title: Woldezion Mesghinna, President Year Founded: 1989

NORTHERN

ENGINEERING SERVICES 200 S. College Ave., Suite 100 Fort Collins, CO 80524 Phone/Fax: 970-221-4158 970-221-4159 info@northernengineering.com Web site: www.northernengineering.com Employees 2010: 20 Energy Star Builder?: No Products/Services: Civil engineering and land surveying. Exports greater than 50%: No Person In Charge, Title: Angela Ader George Schock, President

Year Founded: 1987

PLAZA ENGINEERING CONSULTANTS INC. P.O. Box 1002 Loveland, CO 80539 Phone/Fax: 970-227-0015 970-663-6353 plazaengineering@comcast.net Web site: www.plazaengineering.com Products/Services: Consulting structural engineer.

Person In Charge, Title: Sergio F. Plaza, PE Year Founded: 1991

R.J. MCNUTT AND ASSOCIATES INC. P.O. Box 336185 Greeley, CO 80633 **Phone/Fax:** 970-330-3266 970-333-3667 karen@rjmcnutt.com Employees 2010: 11 Person In Charge, Title: Travis Pofahl, President Year Founded: 1983

SCHMID STRUCTURAL

ENGINEERING 1204 N. Lincoln Ave Loveland, CO 80537 Phone/Fax: 970-663-1990 970-663-1991 quality@schmidengineering.com Web site: www.schmidengineering.com Employees 2010: 2 Revenues 2009: \$87.000 Energy Star Builder?: No Products/Services: Structural engineering, architectural engineering and civil engineering. Exports greater than 50%: No Person In Charge, Title: Greg Schmid, PE, Owner/engineer Year Founded: 1981

SHEAR ENGINEERING CORP. 4836 S. College Ave., Suite 12

Fort Collins, CO 80525 Phone/Fax: 970-226-5334 970-282-0311 info@shearengineering.com Web site: www.shearengineering.com Employees 2010: 7 Products/Services: Civil and structural engineering. Person In Charge, Title: Brian W. Shear, President Year Founded: 1985

SMITH GEOTECHNICAL 1225 Red Cedar Circle, Suite H Fort Collins, CO 80524 **Phone/Fax**: 970-490-2620 970-490-2851 dsmith@smithgeotech.com Web site: www.smithgeotech.com Employees 2010: 10 **Revenues 2009**: \$1,200,000 Energy Star Builder?: No Products/Services: Civil, geotechnical, and structural engineering on dams, irrigation water supply projects, electrical substations, water and wastewater treatment plants. Exports greater than 50%: No Person In Charge, Title: Duane

H. Smith, PE, President Year Founded: 1987

STEWART & ASSOCIATES 103 S. Meldrum St.

Fort Collins, CO 80521 Phone/Fax: 970-482-9331 970-482-9382 Stewarts@frii.com Energy Star Builder?: No Products/Services: Civil engineering, professional land surveyors.

Exports greater than 50%: No Person in Charge, Title: Jerry Robinson, Vice president Jay Robinson, President **Year Founded**: 1958

STEW ART ENVIRO MENTAL CONSULTANTS LLC

3801 Automation Way, Suite 200 Fort Collins, CO 80525 Phone/Fax: 970-226-5500 970-226-4946 info@stewartenv.com Web site: www.stewartenv.com Employees 2010: 30 Energy Star Builder?: No Products/Services: Strategic engineering for water, energy and the environment. The company has four business units, Process engineering, Product commercialization, Environmental services and Laboratory Services. Exports greater than 50%: Yes Person In Charge, Title: David

R. Stewart, President Year Founded: 1985

TAIT & ASSOCIATES INC. 6163 Larimer County Road 16 Loveland, CO 80537 **Phone/Fax**: 970-613-1447 970-613-1897 tletzring@tait.com Web site: www.tait.com Employees 2010: 5 Revenues 2009: \$483,000 Products/Services: Land surveying, civil & environmental engineering. Exports greater than 50%: Yes **Person In Charge, Title**: Tracy J. Letzring, PE, LEED AP, CDP, VP

Year Founded: 1964 TERRACON CONSULTANTS INC.

301 N. Howes St. Fort Collins, CO 80521 **Phone/Fax**: 970-484-0359 970-484-0454 djjobe@terracon.com Web site: www.terracon.com Employees 2010: 30 Products/Services: Geo-technical engineering, environmental engi-neering, construction materials testing and natural resources management. Person In Charge, Title: Douglas J. Jobe, Vice president/Division manager

Year Founded: 1965

THE CE GROUP 400 Remington St., Suite A Fort Collins, CO 80524 **Phone/Fax**: 970-266-9888 970-266-8876 markd@thecegroup.com Web site: www.theCEgroup.com Employees 2010: 6 Energy Star Builder?: Yes Products/Services: Mechanical consulting engineering firm. Exports greater than 50%: Yes Person In Charge, Title: Paul Seward, PE, Partner, LEED AP Mark D'Rosario, Principal/Managing partner Year Founded: 1998

THE ENGINEERING CO. 2310 E. Prospect Road, Suite B Fort Collins, CO 80525 **Phone/Fax**: 970-484-7477 970-484-7488 bzick@tec-engrs.com Web site: www.tec-engrs.com Employees 2010: 24 Revenues 2009: \$3,300,000 Energy Star Builder?: No Products/Services: Water, wastewater conveyance and treatment design. General civil engineering consulting. Land survey. Person In Charge, Title: Brian Zick, President Year Founded: 1985

THE FREDERICKSON GROUP

7711 Windsong Drive Windsor, CO 80550 Phone/Fax: 970- 278-0240/888-354-4643 deanne@tfgcolorado.com Web site: www.TFGcolorado.com Employees 2010: 1 Revenues 2009: \$137,000 Products/Services: Planning and landscape architecture firm specializing in high quality, multidisciplinary consulting services. Person In Charge, Title: Deanne Frederickson, Manager, Owner Year Founded: 2000

TOTAL ENGINEERING

SERVICE INC. 1601 37th St. Evans, CO 80620-1541 **Phone/Fax**: 970-330-1071 970-330-1252 tom@totalengr.com Products/Services: Civil engineering scanning to provide accurate topographic and as-built surveys, accurate volume determinations, retrofit as-built surveys and historical heritage surveys. We still provide civil engineering to assist home builders with foundation esign, inspections, and geotee cal investigations. Person In Charge, Title: Tom Cope, President Year Founded: 1987

TST INC. 748 Whalers Way Fort Collins, CO 80525 Phone/Fax: 970-226-0557 970-226-0204 dtaranto@tstinc.com Web site: www.tstinc.com Employees 2010: 21 Revenues 2009: \$2,800,000 Energy Star Builder?: No Products/Services: Civil engineering, land planning, landscape

architecture, surveying and con-

struction firm, providing professional services for municipal organizations, districts and private clients. Exports greater than 50%: No Person In Charge, Title: Donald N. Taranto, President Year Founded: 1977

VEI GLOBAL, INC 7791 Highland Meadows Parkway Windsor, CO 80528 Phone/Fax: 970-224-7377 970-224-7378 jlund@veiglobal.com Web site: www.veiglobal.com Employees 2010: 25 Revenues 2009: \$4,000,000 Energy Star Builder?: No Products/Services: Industrial project development, detailed engineering, procurement, construction management, training, and start-up services. Exports greater than 50%: Yes Person In Charge, Title: Jeff Lund, President Year Founded: 1998

WERNSMAN ENGINEERING INC.

1011 42nd St. Evans, CO 80620 Phone/Fax: 970-353-4463 970-353-9257 wei86@comcast.net Employees 2010: 1 Revenues 2009: \$190,000 Energy Star Builder?: No Products/Services: Engineering services. Person In Charge, Title: Steve Wernsman, President Year Founded: 1986

ENVIRONMENTAL SERVICES

AFCOM DESIGN + PLANNING 240 E. Mountain Ave. Fort Collins, CO 80524 Phone/Fax: 970-484-6073 970-484-8518 shara.pool@aecom.com Web site: www.aecom.com Employees 2010: 40 Products/Services: AECOM merged with EDAW Inc. Nov. 2009. Landscape architecture, urban planning/design, environmental planning. Year Founded: 1939

AECOM ENVIRONMENT 1601 Prospect Parkway Fort Collins, CO 80525 **Phone/Fax**: 970-493-8878 970-493-0213 sheryl.burbridge@aecom.com Web site: www.aecom.com Employees 2010: 190 Products/Services: Formerly ENSR Consulting Corp. Toxicology. Environmental engineering & consulting. Person In Charge, Title: Phil Hackney, Vice president & District manager Year Founded: 1985 ARAGON IRON & METAL INC.

516 N. U.S. Highway 287 Fort Collins, CO 80524 **Phone/Fax**: 970-484-2577 970-484-9759 aragons@att.net Web site: www.aragonparts.com Products/Services: Used parts and recycling services, purchase and recycling of aluminum, copper, brass, stainless steel, iron, steel, autos and appliances. Person In Charge, Title: Dave Aragon, President Priscilla Barela, Secretary/Treasurer Year Founded: 1951

BRENDLE GROUP INC. 226 Remington St., Suite 3 Fort Collins, CO 80524 Phone/Fax: 970-207-0058 970-207-0059 jdorsey@brendlegroup.com Web site: www.brendlegroup.com Employees 2010: 15 Products/Services: Engineering consulting in energy water conservation, sustainability management and sustainable design. Person In Charge, Title: Judy Dorsey, President Year Founded: 1996

BUNTING DISPOSAL INC.

P.O. Box 200203 Evans, CO 80620 Phone/Fax: 970-353-2392 970-330-4251 polycart@aol.com Products/Services: Residential, commercial and construction trash hauling and recycling. Person In Charge, Title: Brian Bunting, Owner Year Founded: 1968

CITY OF FORT COLLINS -CLIMATE WISE 215 N. Mason St Fort Collins, CO 80522 Phone/Fax: 970-221-6600 970-224-6177 climatewise@fcgov.com Web site: www.fcgov.com/climatewise Employees 2010: 3 Revenues 2009: \$0 Products/Services: Dedicated to environmental stewardship and a vibrant local economy. Voluntary programs and partners combine money saving practices to protecting the environment and reduce greenhouse gas emissions through waste reduction, energy efficiency, water conservation & transportation reduction.

Person In Charge, Title: Kathy Collier, Climate Wise manager Year Founded: 2000

CITY OF LOVELAND - SOLID WASTE DIVISION 105 W. Fifth St.

Loveland, CO 80537 Phone/Fax: 970-962-2529 solid_waste@ci.loveland.co.us Web site: www.ci.loveland.co.us Employees 2010: 26 Energy Star Builder?: No Products/Services: Residential collection of refuse, recyclable materials and yard debris; drop-site for recyclable materials and organ-

Person In Charge, Title: Bruce Philbrick, Superintendent

CITY VISIONS INC.

315 S. Sherwood St. Fort Collins, CO 80521 Phone/Fax: 970-224-4944 970-224-4543 koziol@cityvisions.org **Web site**: www.cityvisions.org **Products/Services**: Professional services consultancy committed to envisioning, facilitating and implementing projects supportive of sus-tainable and vibrant communities. Areas of expertise are heritage stewardship and transportation infrastructure.

COLORADO IRON & METAL INC.

903 Buckingham St. Fort Collins, CO 80524 Phone/Fax: 970-530-2690 970-530-2691 kentgarvin@coloradoironmetal.com Web site: www.coloradoironmetal.com Employees 2010: 25 Revenues 2009: \$4,318,539 Energy Star Builder?: No Products/Services: Full-service scrap metal recycling services and precision metal fabrication shop. Person In Charge, Title: Kent Garvin, President Year Founded: 1995

COMPLIANCE PARTNERS INC. 4038 Timberline Road, Suite 100 Fort Collins, CO 80525 Phone/Fax: 970-206-4443 720-489-3902 gmcfaddin@compliance-partners. Web site: www.compliance-part-

ners.com Employees 2010: 5

Revenues 2009: \$680,000 Energy Star Builder?: No Products/Services: Air quality, emission inventory, greenhouse gas emissions, waste audits, dispersion modeling. Person In Charge, Title: Gary McFaddin, President

Year Founded: 1997 ENERGYLOGIC INC.

309 Mountain Ave. / P.O. Box N Berthoud, CO 80513 Phone/Fax: 970-532-3220 970-532-5074 info@nrglogic.com Web site: www.nrglogic.com Employees 2010: 80 **Revenues 2009**: \$1,900,000 Energy Star Builder?: No Products/Services: Energy effincy consulting and testi homebuilders and homeowners. Supporting Energy Star, Built Green and LEED. Also working in LEED-NC and EB and performing commercial energy audits and recommissioning. Exports greater than 50%: No Person In Charge, Title: Steve

Byers, Principal Year Founded: 2006

GALLEGOS SANITATION INC. 1941 Heath Parkway, Suite 2 Fort Collins, CO 80521 Phone/Fax: 970-484-5556 970-484-0662 CustService@gallegossanitation.com Web site:

www.GallegosSanitation.com Employees 2010: 130 Revenues 2009: \$13,333,130 Energy Star Builder?: No Products/Services: Recycling & waste collection for home, business, or construction projects, including special events and portable restroom rentals. Person In Charge, Title: Gerald E. Gallegos, President Year Founded: 1959

INSTITUTE FOR THE BUILT ENVIRONMENT Spruce Hall, CSU Campus Fort Collins, CO 80523-1584 Phone/Fax: 970-491-5041

970-491-2473

dunbar@cahs.colostate.edu or implaut@cahs.colostate.edu Web site: www.ibe.colostate.edu Employees 2010: 15 Energy Star Builder?: No Products/Services: Fostering stewardship and sustainability through research-based, interdisciplinary educational forums. Our services include green building and LEED project management, green building continuting education development and facilitation, healthy building consultation and management, charrette facilitation and green building research. Exports greater than 50%: No Person In Charge, Title: Brian Dunbar, Executive director losie Plaut, Director of projects Year Founded: 1994

KUMAR & ASSOCIATES INC. 1708 E. Lincoln Ave., Suite 3 Fort Collins, CO 80524 Phone/Fax: 970-416-9045 970-416-9040 kaftcollins@kumarusa.com Web site: www.kumarusa.com Products/Services: Geotechnical engineering, environmental sciences, construction materials testing services. Person In Charge, Title: Bill Colpitts, Manager Year Founded: 1989 LORAX ENERGY

CONSERVATION LLC 3037 N. Taft Ave. Loveland, CO 80538 Phone/Fax: 970-663-6662 970-663-6262 jsabin@loraxec.com Web site: www.loraxec.com

Products/Services: Committed to advancing sustainable solutions in residential construction with energy efficient heating and cooling systems. **Year Founded**: 2007

MY NEW WINGS

1030 Huntington Hills Drive Fort Collins, CO 80525 **Phone/Fax**: 970-689-0171 midgetoomey@mynewwings.com **Web site**: www.mynewwings.com **Products/Services**: Creating sustainable and green business solutions for organizations through strategic planning and project management systems, including green event management. Member of the Green Meetings Industry Council and Climate Wise.

Person In Charge, Title: Midge Toomey, MS, LEED AP. Founder and Managing director Year Founded: 2008

NATIONAL INSPECTION SERVICES

1136 E. Stuart St., Suite 4204 Fort Collins, CO 80525 Phone/Fax: 970-482-1976 970-482-3388 bill.waren@nationalinspection.net Web site: www.nationalinspec-

tion.net Employees 2010: 12 Energy Star Builder?: No Products/Services: Building inspection for pre-purchase, lenders, insurper, third-party companies, litigation support and environmental remediation and due diligence.

Exports greater than 50%: Yes Person In Charge, Title: Bill Warren, CEO, President Curtis Benger, Director/Field servic-

Year Founded: 1975

NATIVE SEEDERS CO. 6324 Larimer County Road 1 Windsor, CO 80550 Phone/Fax: 970-686-5121 kate@nativeseeders.com Web site: www.nativeseeders.com Products/Services: Seeding contractor. Exports greater than 50%: No Person In Charge, Title: Kate Green, President Year Founded: 1978

RAM WASTE SYSTEMS INC.

5704 Bueno Drive Fort Collins, CO 80525 Phone/Fax: 970-686-0222 Products/Services: Recycling, residential and commercial. Person In Charge, Title: Steve Michaels Year Founded: 1983

RISK REMOVAL INC. 1925 Timberline Road, Office 1 Fort Collins, CO 80525 Phone/Fax: 970-221-9121 970-493-7446 abhunt@riskremoval.com Web site: www.riskremoval.com Energy Star Builder?: No Products/Services: Environmental abatement services, including removal and disposal of asbestos, lead, mold, biological and chemical hazards, and environmental cleanup. Person In Charge, Title: Richard Hunt, Owner, President Angelique Oritz-Hunt, Owner Year Founded: 1989

ROBERTS EXCAVATION CORP.

1801 First St. Berthoud, CO 80513-2808 Phone/Fax: 970-532-1440 970-532-1442 info@robertsexcavation.com Employees 2010: 16 Revenues 2009: \$2,000,000 Energy Star Builder?: No Products/Services: Commercial, industrial, residential earthwork, site grading and utility construction, environmental reclaimation. Exports greater than 50%: No Person In Charge, Title: Gerald Roberts, General manager Year Founded: 1991

SEVEN GENERATIONS LLC

4038 Timberline Road, Suite 100 Fort Collins, CO 80525 Phone/Fax: 970-420-0000 970-797-1913 sue@7genllc.com Web site: www.7genllc.com Employees 2010: 1 Revenues 2009: \$90,600 Energy Star Builder?: No Products/Services: LEED NC/EB consulting, energy management, Energy Star, commissioning. Person In Charge, Title: Susan McFaddin, President Year Founded: 2008

STEWART ENVIRONMENTAL CONSULTANTS LLC

Source Consolitantis LLC 3801 Automation Way, Suite 200 Fort Collins, CO 80525 Phone/Fax: 970-226-5500 970-226-4946 info@stewartenv.com Web site: www.stewartenv.com Employees 2010: 30 Energy Star Builder?: No Products/Services: Strategic engineering for water, energy and

the environment. The company has four business units, Process engineering, Product commercialization, Environmental services and Laboratory Services. **Exports greater than 50%**: Yes **Person In Charge, Title**: David R. Stewart, President **Year Founded**: 1985

TAIT & ASSOCIATES INC. 6163 Larimer County Road 16 Loveland, CO 80537 Phone/Fax: 970-613-1447 970-613-1897 tletzring@tait.com Web site: www.tait.com Employees 2010: 5 Revenues 2009: \$483,000 Products/Services: Land surveying, civil & environmental engineering. Exports greater than 50%: Yes Person In Charge Title: Tracy I

Person In Charge, Title: Tracy J. Letzring, PE, LEED AP, CDP, VP Year Founded: 1964 TERRACON CONSULTANTS INC.

301 N. Howes St. Fort Collins, CO 80521 Phone/Fax: 970-484-0359 970-484-0454 djjobe@terracon.com Web site: www.terracon.com Employees 2010: 30 Products/Services: Geo-technical engineering, environmental engineering, construction materials testing and natural resources management. **Person In Charge, Title**: Douglas J. Jobe, Vice president/Division manager **Year Founded**: 1965

WASTE MANAGEMENT OF NORTHERN COLORADO 40950 Weld County Road 25 Ault, CO 80610 Phone/Fax: 970-482-6319 970-674-2515 Web site: www.WMCColorado.com Employees 2010: 190 Energy Star Builder?: No Products/Services: Environmental services provider offering recycling services, solid waste collection and disposal services. Exports greater than 50%: No Person In Charge, Title: Carl Christensen, District manager

WASTE-NOT RECYCLING 1065 Poplar St. Loveland, CO 80534 **Phone/Fax**: 978-669-9912 970-669-9926 recvcle@waste-not.com Web site: www.waste-not.com Employees 2010: 20 Products/Services: Construction waste recycling, electronics recycling, asset recovery and surplus inventory or recycling, plant closure liquidation services, precious metal recovery, manufacturing recycling programs and consultation. Provides balers and brokering for cardboard, stretch wrap and other recyclable commodities. Person In Charge, Title: Anita Comer, Owner Year Founded: 1989

EQUIPMENT

A-Z SAFETY SUPPLY 1554 Riverside Ave. Fort Collins, CO 80524 Phone/Fax: 800-457-3687 970-482-9931 joe@azsafetysupply.com Web site: www.azsafetysupply.com **Employees 2010**: 4 Revenues 2009: \$586,088 **Products/Services**: Safety prod-uct sales including safety glasses, earplugs, respirators, gloves, fall protection equipment, gas detec-tors, sorbents, First Aid and fire extinguishers. Person In Charge, Title: Joe Ricciardi, President Year Founded: 2000

ALL PURPOSE RENTALS & SALES INC. 2406 W. 10th St. Greeley, CO 80631 Phone/Fax: 970-353-1540 970-353-1544 info@allpurposerental.com Web site:

www.allpurposerental.com **Products/Services**: Equipment rental.

BEST RENTAL 1540 Riverside Fort Collins, CO 80521 Phone/Fax: 970-282-0700 970-282-0607 dan@bestrentalinc.com Web site: www.bestrentalinc.com Employees 2010: 12 Energy Star Builder?: No Products/Services: Backhoes and tractors, trenchers and pipe pullers, lift equipment, skid loaders, etc. Person In Charge, Title: Dan N. Klema, Manager Year Founded: 1982

BOBCAT OF THE ROCKIES 306 N. Eighth Ave. Greeley, CO 80631 Phone/Fax: 970-356-8800 970-356-8811 ianm@bobcatoftherockies.com Web site: www.bobcatoftherockies.com Energy Star Builder?: No Products/Services: Equipment dealer. Person In Charge, Title: Robert Haug, Branch manager Year Founded: 1966

COLORADO EQUIPMENT LLC 240 Fifth St. Greeley, CO 80631 Phone/Fax: 970-356-3666 970-356-8447 dlowe@coloradoequipment.net Web site: www.coloradoequipment.net Employees 2010: 39 Products/Services: Retail farm equipment, lawn and garden equipment, skidsteer loaders, construction equipment, generators and snow blowers. Person In Charge, Title: Daniel Lowe

Mike Meth, General manager

DIESEL SERVICES OF NORTHERN COLORADO 1828 E. Mulberry St., Unit D Fort Collins, CO 80524

Phone/Fax: 970-221-9280 970-221-9286 diesel1@frii.com Web site: www.dsnc.biz Employees 2010: 13 Products/Services: Repair service for trucks, tractors, trailers, fleets, forklifts, earth movers, compressors, generators, cranes, booms and mobile repair service. Exports greater than 50%: No Person In Charge, Title: Marybeth Snyder, Owner, manager Year Founded: 1998

FLATIRON EQUIPMENT

8127 W. I-25 Frontage Road Erie, CO 80516 Phone/Fax: 303-651-9626 303-651-3450 francis@flatironequipment.com Web site: flatironequipment.com Products/Services: Construction and farm equipment sales and serv-

Exports greater than 50%: No Person In Charge, Title: Francis Banderet, President Year Founded: 1991

ice.

HARSH INTERNATIONAL INC. 600 Oak Ave. Eaton, CO 80615 Phone/Fax: 970-454-2291 970-454-3491 harsh@harshenviro.com Web site: www.harshenviro.com Employees 2010: 85 Revenues 2009: \$20,000,000 Energy Star Builder?: No Products/Services: Cattle-feed mixers, hydraulic dumping equipment, contract laser and water-jet cutting and environmental solutions.

Exports greater than 50%: Yes Person In Charge, Title: Robert E. Brown, President Year Founded: 1948

INDUSTRIAL TECHNOLOGIES INC.

2240 I-25 Frontage Road Erie, CO 80516-8303 Phone/Fax: 303-828-5106 303-828-0182 sales@industrialtechnologies.com Web site: www.industrialtechnologies.com Energy Star Builder?: No Products/Services: Sheet metal fabrication/machine shop. Exports greater than 50%: No Person In Charge, Title: Terry A. Vedder, Sales Year Founded: 1980

INSULATION TECHNOLOGY CORP.

3771 Monarch St. Frederick, CO 80530 Phone/Fax: 303-833-6644 303-833-6650 info@inteccorp.com Web site: www.inteccorp.com Products/Services: Manufactures insulation-blowing and fiber dispensing equipment. Exports greater than 50%: No Person In Charge, Title: Raymond W. Lavallee II, President Year Founded: 1977

INTERSTATE RENTAL

& SALES INC. 8127 W. I-25 Frontage Road Frederick, CO 80516 Phone/Fax: 303-485-5600 303-651-3450 fbandere@interstaterental.net Employees 2010: 15 Products/Services: Contractors equipment rentals, light and heavy. Exports greater than 50%: No Person In Charge, Title: Francis Banderet, Vice president Year Founded: 1999

LONGS PEAK EQUIPMENT INC. 4322 Colorado Highway 66 Longmont, CO 80504 Phone/Fax: 970-535-4474 970-535-4556 longspk1@aol.com Web site: www.jddealer.deere.com/longs-

www.jddealer.deere.com/longspeakeq Revenues 2009: \$7,000,000 Energy Star Builder?: No Products/Services: John Deere agricultural, Brillion Seeding, Hesston hay equipment, Bush Hog, Sukup, Billy Goat, Frontier, Massey, parts, sales and service. Exports greater than 50%: No Person In Charge, Title: Jay Knutson, General manager Year Founded: 1922

QUALITY WELL & PUMP LLC 23275 U.S. Highway 85 LaSalle, CO 80645 Phone/Fax: 970-356-7842 970-284-6445 Web site: www.qualitywellandpump.com Revenues 2009: \$6,100,000 Products/Services: Water-well drilling and pump service. Person In Charge, Title: Chris Jones, Owner Year Founded: 1956

R&R TIRE SURFACE PROTECTORS INC.

2701 Killdeer Drive Fort Collins, CO 80526 Phone/Fax: 970-226-4082 970-226-4991 info@rtirecovers.com Web site: www.rrtirecovers.com Employees 2010: 5 Revenues 2009: \$72,000 Energy Star Builder?: No Products/Services: Manufacturer of tire covers for industrial equipment. Person In Charge, Title: Caroline McArthur, President

Year Founded: 1994 S & B PORTA-BOWL

RESTROOMS 4327 Brantner Road Evans, CO 80620 Phone/Fax: 970-356-7070 970-339-9898 jsola@sbprestrooms.com Web site: www.sbprestrooms.com Products/Services: Portable restrooms, trash removal, restroom trailers. Person In Charge, Title: Richard Kline, Division manager

Year Founded: 1973 SCHMEECKLE BROS. CRANE

SERVICE 2435 Second Ave.

2435 Second Ave. Greeley, CO 80631 Phone/Fax: 970-304-0324 970-304-0272 robin@sbcraneservice.com Web site: www.schmeecklebros.com Products/Services: Crane, erection service. Year Founded: 1985

SUNSTATE EQUIPMENT CO. LLC 4228 E. Mulberry St. Fort Collins, CO 80524 Phone/Fax: 970-484-4499 970-484-4532 bpruett@sunstateequip.com Web site: www.sunstateequip.com Energy Star Builder?: No Products/Services: Rental of construction equipment to commercial and residential contractors. Exports greater than 50%: No Person In Charge, Title: Bart Pruett, Branch manager Year Founded: 1977

WESTERN TRADE SUPPLY 5736 Bueno Drive

5736 Bueno Drive Fort Collins, CO 80525 Phone/Fax: 970-226-6933 970-226-8777 Energy Star Builder?: No Products/Services: Flooring installation supplies/ tools & equipment(carpet/hardwood/laminate/til e/vinyl). Exports greater than 50%: No Person In Charge, Title: Tom Luevane, President Year Founded: 1984

EXCAVATING

DON KEHN CONSTRUCTION CO. 6550 S. Larimer County Road 5 Fort Collins, CO 80528 Phone/Fax: 970-226-4111 970-226-4115 kehn@longspeak.net Energy Star Builder?: No Products/Services: Crushed road base, pit run, top soil, fill dirt, recycled asphalt base, asphalt paving, rotomilling, excavating. Exports greater than 50%: No Person In Charge, Title: Don Kehn

Year Founded: 1964

DURAN EXCAVATING INC. 418 N. Ninth Ave. Greeley, CO 80631 Phone/Fax: 970-351-0192 970-378-9532 ellied@duranexcavating.com Web site: www.duranexcavating.com Employees 2010: 35 Revenues 2009: \$5,500,00

Revenues 2009: \$5,500,000 Energy Star Builder?: No Products/Services: Earthwork, utilities and roadwork. Person In Charge, Title: Ernest E. Duran, President Year Founded: 1979

GERRARD EXCAVATING INC. 1739 S. Larimer County Road 13C Loveland, CO 80537 Phone/Fax: 970-669-1463

970-669-1964 info@earthdevelopers.com Web site: www.earthdevelopers.com Products/Services: Site development, pipeline, grading, excavation and demolition.

Person In Charge, Title: Gary Gerrard, President Year Founded: 1985

ROBERTS EXCAVATION CORP. 1801 First St.

Berthoud, CO 80513-2808 Phone/Fax: 970-532-1440 970-532-1442 info@robertsexcavation.com Employees 2010: 16 Revenues 2009: \$2,000,000 Energy Star Builder?: No Products/Services: Commercial, industrial, residential earthwork, site grading and utility construction, environmental reclaimation. Exports greater than 50%: No Person In Charge, Title: Gerald Roberts, General manager Year Founded: 1991

TIMBERROCK

LANDSCAPE CENTER 28629 Weld County Road 17 Windsor, CO 80550 Phone/Fax: 970-686-0442 jessaragon@comcast.net Web site: www.timberrocklandscapecenter.com Employees 2010: 6 Revenues 2009: \$1,388,798 Energy Star Builder?: Yes Products/Services: Decorative rock, composts, soils, redwood mulch and 10 others. Steel edging, boulders, water features and supplies, custom concrete edging installations, trucking, ground preparation and landscaping. Exports greater than 50%: No Person In Charge, Title: Jess Aragon, Operations manager Year Founded: 1997

WORK-A-HAULICS

820 E. Larimer County Road 58 Fort Collins, CO 80524-9546 Phone/Fax: 970-484-0888 970-484-9087 work_a_haulics@msn.com Energy Star Builder?: Yes Products/Services: Landscape demolition contracting, renovation, hauling, removal, sprinkler systems. Exports greater than 50%: No Person In Charge, Title: Dionne Nazareth, Vice president Year Founded: 1989

FENCE

HERITAGE FENCE & DECKING OF COLORADO 10 Oak Ave. Eaton, CO 80615 **Phone/Fax**: 800-393-3623 970-454-3541 heritagefence@aol.com Web site: www.heritagefenceanddeckofcolorado.com Employees 2010: 8 Revenues 2009: \$600,000 Energy Star Builder?: No **Products/Services**: Factory deal-er/fabricator wood, composite & vinyl fences, railings, decks, pergolas and stone columns. Distributor and manufacturer of PVC vinyl cleaner/stain-graffiti remover. Exports greater than 50%: No Person In Charge, Title: Chad Lee Rodman, Manager, Owner, President Year Founded: 1993

IDEAL FENCING CORP. 5795 Ideal Drive Erie, CO 80516 Phone/Fax: 303-962-8100 303-962-8199 jb@idealfencingcorp.com Products/Services: Installation of fencing and guardrail. Exports greater than 50%: Yes Person In Charge, Title: James Bockelmann, President Year Founded: 1983

SIGNATURE STONE

211 30th St. Greeley, CO 80631 **Phone/Fax:** 970-351-0270 970-351-0280 signaturestone@signaturestone.net Web site: www.signaturestone.net Products/Services: Stone veneer, concrete fence, retaining walls, precast. Exports greater than 50%: No Person In Charge, Title: Greg Miller, General manager/Sales Eric Zurbrigen, Partner/Sales Year Founded: 2001

TIMBERROCK

LANDSCAPE CENTER 28629 Weld County Road 17 Windsor, CO 80550 **Phone/Fax:** 970-686-0442 jessaragon@comcast.net Web site: www.timberrocklandscapecenter.com Employees 2010: 6 Revenues 2009: \$1,388,798 Energy Star Builder?: Yes Products/Services: Decorative rock, composts, soils, redwood mulch and 10 others. Steel edging, boulders, water features and supplies, custom concrete edging installations, trucking, ground preparation and landscaping. Exports greater than 50%: No Person In Charge, Title: Jess Aragon, Operations manager Year Founded: 1997

WORK-A-HAULICS

820 E. Larimer County Road 58 Fort Collins, CO 80524-9546 Phone/Fax: 970-484-0888 970-484-9087 work_a_haulics@msn.com

Energy Star Builder?: Yes Products/Services: Landscape demolition contracting, renovation, hauling, removal, sprinkler systems. Exports greater than 50%: No Person In Charge, Title: Dionne Nazareth, Vice president Year Founded: 1989

FIREPLACE RELATED

A DEGREE ABOVE - GAS FIREPLACE SERVICES PMB 164 Fort Collins, CO 80521 Phone/Fax: 970-484-8150 Employees 2010: 1 Products/Services: Service and repair gas fireplaces Person In Charge, Title: Stan Wyllie, Owner

MASUN ENERGY SYSTEMS INC. 308 Summit View Drive Fort Collins, CO 80524 **Phone/Fax**: 970-484-2112 970-484-8232 office@mefireup.com Web site: www.mefireup.com Products/Services: Fireplace and stove sales and service; custom fire pits. Person In Charge, Title: LaVelle West, Operations manager Year Founded: 1981

THE STOVE SHOP INC. 200 N. U.S. Highway 287 Fort Collins, CO 80524 Phone/Fax: 970-493-3344 970-493-3561 Employees 2010: 4 Products/Services: Wood, pellet and gas stoves, gas and wood fireplaces. Person In Charge, Title: James Nobles, Owners Terry Sykes Year Founded: 1986

FLOORING

DALE'S CARPET ONE FLOOR AND HOME 3608 Automation Way Fort Collins, CO 80525 Phone/Fax: 970-223-3596 970-223-0734 jlcogourn@dalescarpetoneftcollins.com Web site: www.dalescarpetoneftcollins.com Employees 2010: 13 Energy Star Builder?: Yes Products/Services: Carpet, hardwood, tile, vinyl, laminate and area rugs. Exports greater than 50%: No Person In Charge, Title: Bobbie Coaburn, CEO, president Year Founded: 1992

NORTHERN COLORADO CARPETS 5837 S. College Ave. Fort Collins, CO 80525 Phone/Fax: 970-226-6800 970-266-1672

rlkncc@aol.com Web site: www.northerncoloradocarpets.com Employees 2010: 7 Revenues 2009: \$1,200,000 Energy Star Builder?: Yes Products/Services: Carpet, tile, vinyl, new construction, rental property replacement, design and installation. Exports greater than 50%: No Person In Charge, Title: Dock Krasuski, Owner Year Founded: 1976

RT3 ENTERPRISES LLC

661 Innovation Circle, Unit A Windsor, CO 80550 Phone/Fax: 970-686-7000 970-674-9215 tommy.sporleder@rt3ent.com Web site: www.rt3ent.com Employees 2010: 12 Revenues 2009: \$3,687,000 Energy Star Builder?: No **Products/Services**: Commercial flooring: carpet, resilient floors, tile, stone / slabs, wood. Exports greater than 50%: No Person In Charge, Title: Tommy Sporleder, Manager member Year Founded: 2004

STEAMWAY FLOOR TO CEILING

602 Eighth Ave. Greeley, CO 80631 Phone/Fax: 970-353-0133 970-352-4092 steamway@qwest.net Web site: www.steamwayfloortoceilina.com Employees 2010: 13 Revenues 2009: \$2,228,000 Energy Star Builder?: Yes Products/Services: Fire and water damage restoration, carpet and blind cleaning; retail carpet, blinds, draperies, tile, granite and hardwood, commercial and residential remodeling and interior design and sales. Exports greater than 50%: No

Person In Charge, Title: Dave Garuberger, Owner Year Founded: 1968

SUN MOUNTAIN INC. 140 Commerce Drive Berthoud, CO 80513 **Phone/Fax:** 970-532-2105 970-532-2208 sales@sunmountaindoor.com Web site: www.sunmountain-

door.com Employees 2010: 80 Energy Star Builder?: No Products/Services: Custom wood doors, flooring and moldings.

Exports greater than 50%: Yes Person In Charge, Title: Jared Meier, General manager Year Founded: 1998

TUSCANY INTERIOR DESIGN 241 12th St. S.W. Loveland, CO 80537 Phone/Fax: 970-667-0927 970-667-2440 tuscanyid@skybeam.com Web site: www.tuscanyinteriordesigns.com Person In Charge, Title: Toni B. Klein, President Year Founded: 1995

WESTERN TRADE SUPPLY 5736 Bueno Drive

Fort Collins, CO 80525 Phone/Fax: 970-226-6933 970-226-8777 Energy Star Builder?: No Products/Services: Flooring installation supplies/ tools & equipment(carpet/hardwood/laminate/til e/vinvl). Exports greater than 50%: No Person In Charge, Title: Tom Luevane, President

FRAMING

Year Founded: 1984

CUSTOM COLORADO INC. / EXTERIORS 2042 Abilene Court Fort Collins, CO 80525 Phone/Fax: 970-215-4733 970-229-1360 CColoradoInc@aol.com Web site: www.CustomColoradoInc.com Employees 2010: 3 Revenues 2009: \$1 Energy Star Builder?: Yes Products/Services: Siding, complete exterior renovation, interior exterior remodeling. Exports greater than 50%: No Person In Charge, Title: Bruce Tucker, President Year Founded: 1999

SCHAEFFER DRYWALL SYSTEMS LLC

9249 Eastman Park Drive, No. B Windsor, CO 80550 Phone/Fax: 970-674-1176 970-674-1178 SchaefferDrywall@aol.com Web site: Under construction Energy Star Builder?: Yes Products/Services: Framing & drywall contractor. Exports greater than 50%: No Person In Charge, Title: Karl Schaeffer, President Year Founded: 1980

TRIPLE H DRYWALL

211 N. Timberline Road Fort Collins, CO 80524 Phone/Fax: 970-493-4326 970-416-8570 jim@triplehdrywall.com Web site: www.triplehdrywall.com **Employees 2010**: 54 Revenues 2009: \$2.800.000 Energy Star Builder?: No Products/Services: Steel stud framing and drywall Exports greater than 50%: No Person In Charge, Title: Jim Kruse, Vice president Year Founded: 1972

FURNITURE

BCINTERIORS 1635 Foxtail Drive Loveland, CO 80538 Phone/Fax: 970-686-1449 970-686-1192 s.cooper@bcinteriors.com Web site: www.bcinteriors.com Employees 2010: 10 Revenues 2009: \$750.000 Energy Star Builder?: No Products/Services: New, used and remanufactured commercial office furniture, cubicles and fixtures. Design, space planning, proj-ect management, delivery and

installation Person In Charge, Title: Chris Mabbitt, Owner Year Founded: 1978

BETTER BACK STORE

3663 S. College Ave, No. 10 Fort Collins, CO 80525 Phone/Fax: 970-225-BACK (2225) 970-226-4048 btrout@frii.com Web site: www.betterbackonline.com Products/Services: Ergonomic office chairs, lumbar supports, cervical pillows and recliners Person In Charge, Title: Bill Trout, President Year Founded: 1991

COLORADO LIFESTYLE

FURNITURE 135 N. Cleveland Ave. Loveland, CO 80537 **Phone/Fax**: 970-669-1451 970-223-9950 brian@colifestylefurniture.com Web site: www.colifestylefurniture.com

Energy Star Builder?: No Products/Services: Specializing in custom-designed furniture for offices, bedrooms, and dining rooms. Also offers entertainment centers, tables, built-in furniture, and one of a kind pieces Exports greater than 50%: No Person In Charge, Title: Brian DiCiacco, Owner Year Founded: 1985

ELEMENTS

3600 Mitchell Drive, Suite 50-A Fort Collins, CO 80525-5920 Phone/Fax: 970-206-0236 970-206-0276 kstoesz@workplaceelements.com Web site: www.workplaceelements.com

Employees 2010: 3 Revenues 2009: \$2,165,000 Products/Services: Office furniture, demountable wall and floor covering sales. Also, design, installation, inventory storage, reconfiguration, repair, refinish, and moving of office furniture. Exports greater than 50%: No Person In Charge, Title: Pearl Stolarczyk, Office manager Year Founded: 2003

HABITAT HOME SUPPLY STORE 4001 S. Taft Hill Road Fort Collins, CO 80526 Phone/Fax: 970-223-9909 970-482-5732 joekissell@habitatstore.org Web site: www.habitatstore.org Energy Star Builder?: Yes Products/Services: Funding enterprise for Fort Collins Habitat for Humanity. Used furniture, and

filing cabinets. Exports greater than 50%: No Person In Charge, Title: Joe Kissell, Store manager Year Founded: 2001

NCP (NORTHERN

COLORADO PAPER) 295 71st Ave. Greeley, CO 80634 Phone/Fax: 970-353-0246 970-353-0249 jnelson@nelsonos.com Web site: www.ncpaper.com Products/Services: Acquired parts of Nelson Office Supply & Furniture March, 2009. Furniture dealer specializing in space planning, budget development, assistance with furniture selection, project management, professional installation, warranty service, and office reconfiguation. Person In Charge, Title: Jim Nelson, President Year Founded: 1978

OFFICESCAPES

4812 McMurry Ave., Suite 180 Fort Collins, CO 80525 Phone/Fax: 970-223-5959 970-223-5858 sgrant@officescapes.com Web site: www.officescapes.com Products/Services: Office, health care and education furnishings, workplace consulting and planning, installation, moves and reconfigura-tions, cabling, flooring, audio visu-**Person In Charge**, **Title**: Sharie Grant, President, Northern Division

Year Founded: 1969 READY-SET-SELL

4201 Rockview Court Fort Collins,, CO 80526 **Phone/Fax**: 970-282-1314 970-282-1374 ready-set-sell@comcast.net Web site: www.homestagingno-

co.com Energy Star Builder?: No Products/Services: Professional home staging, interior design/redesign, color consultation, renovation consultation, curb appeal updates.

Exports greater than 50%: No Person In Charge, Title: Donna Ball, Owner/designer Year Founded: 2006

TYLER MORRIS WOODWORKING

1404 E. Olive Court Fort Collins, CO 80524 Phone/Fax: 970-493-0879 970-690-0503 service@tylermorriswoodworking.co

Web site: www.tylermorriswoodworking.com Products/Services: Wood products including corbels, shelf brack-ets, recipe boxes, trays. Exports greater than 50%: Yes Person In Charge, Title: Tyler Morris, Owner Year Founded: 1997

GARAGES

CUSTOM COLORADO INC. / BRUCE TUCKER CUSTOM EXTERIORS 2042 Abilene Court Fort Collins, CO 80525 Phone/Fax: 970-215-4733 970-229-1360 CColoradoInc@aol.com Web site: www.CustomColoradoInc.com Employees 2010: 3 Revenues 2009: \$1 Energy Star Builder?: Yes Products/Services: Siding, complete exterior renovation, interior /exterior remodeling. Exports greater than 50%: No Person In Charge, Title: Bruce Tucker, President Year Founded: 1999

GARAGETEK OF COLORADO 332 Mountain View Road, No. 1 Berthoud, CO 80513 Phone/Fax: 970-532-2800 970-532-2881 mharty@garagetek.com Web site: www.garagetek.com Energy Star Builder?: No **Products/Services**: Garage interior design & organization; garage floor coatings and coverings. Person In Charge, Title: Mike Harty, Owner Year Founded: 2003

TANNER CUSTOM CARPENTRY 1053-B Big Thompson Road Loveland CO 80537 Phone/Fax: 970-669-6145

tannercustom@wildblue.net Web site: tannercustom.com Employees 2010: 3 Energy Star Builder?: Yes Products/Services: Custom homes, remodel, additions, green remodels. Exports greater than 50%: No Person In Charge, Title: Jason Tanner, President Year Founded: 1979

GENERAL CONTRACTORS

ALLIANCE CONSTRUCTION

SOLUTIONS 2725 Rocky Mountain Ave. Loveland, CO 80538 Phone/Fax: 970-663-9700 970-663-9750 info@allianceconstruction.com Web site: www.allianceconstruction.com Year Founded: 1982

ARMSTEAD

CONSTRUCTION INC. 5100 S. College Ave. Fort Collins, CO 80525 Phone/Fax: 970-472-1113 970-472-8313 ieff@armsteadconstruction.com Web site: www.armsteadconstruction.com Employees 2010: 3 Revenues 2009: \$1,980,000 Energy Star Builder?: Yes Products/Services: Residential and remodeling contractor Person In Charge, Title: Jeffrey J. Schneider, President Year Founded: 1990

ASSOCIATED BUILDING SPECIALTIES INC. 3764 Imperial St. Frederick, CO 80516 Phone/Fax: 303-293-2096 303-293-2098 sales@abscolorado.com Web site: abscolorado.com Employees 2010: 30 Products/Services: Building specialties contractor Person In Charge, Title: Jack Lackey, President Year Founded: 1985

BRINKMAN PARTNERS

3003 E. Harmony Road, Suite 300 Fort Collins, CO 80528 Phone/Fax: 970-267-0954 970-206-1011 pete.meyer@brinkmanpartners.com Web site: www.brinkmanpartners.com Employees 2010: 51 Revenues 2009: \$34,149,945 Energy Star Builder?: Yes **Products/Services**: Integrated real estate services, construction, development, real estate brokerage, vacation properties, asset management Person In Charge, Title: Paul E. Brinkman Kevin Brinkman, Principals Year Founded: 2003

BUILDING VENTURES INC.

1853 Kinnikinik Place Loveland, CO 80537 **Phone/Fax**: 970-667-7300 970-461-1922 empirebv@att.net Person In Charge, Title: Mel Paulson, President Year Founded: 1990

CLARK

CONSTRUCTION CO. INC. 2956 Ginnala Drive Loveland, CO 80538 Phone/Fax: 970-667-0674 970-663-7384 DaveC@Clarkconco.com Web site: www.clarkconco.com Employees 2010: 14 Revenues 2009: \$13,000,000 Products/Services: General contractor. Person In Charge, Title: Dave

Clark, President Year Founded: 1967

CLASSIC CUSTOM

BUILDERS INC. 1417 N. County Road 3 Fort Collins, CO 80524 Phone/Fax: 970-377-2380 970-377-2379 r spencer@ccbuilders.com Web site: www.ccbuilders.com Employees 2010: 3 Energy Star Builder?: Yes Products/Services: Custom homes and remodels. Exports greater than 50%: No Person In Charge, Title: Raymond W. Spencer, President Year Founded: 1991

COLLINS CUSTOM BUILDERS AND CONSTRUCTION MANAGEMENT P.O. Box 446 Windsor, CO 80550 Phone/Fax: 970-686-2351

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970-686-2351 doug@collinscustombuilders.com Web site: www.collinscustombuilders.com Products/Services: Residential construction consultants for new homes as well as major remodels. Person In Charge, Title: Doug Collins, Owner/Manager Year Founded: 1999

COLORADO KITCHEN & BATH

OF ESTES PARK & OF GREELEY 1751 N. Lake Ave., 1A Estes Park, CO 80517 Phone/Fax: 970-586-3845 970-356-5270 info@ckbsales.com Web site: www.ckbsales.com Energy Star Builder?: No Products/Services: Full scale kitchen and bath design; remodeling, new construction; turn-key residential countertop replacement program; all products offered with all "in house workers." Person In Charge, Title: Ed Brehon, Owner Year Founded: 1983

CONNELL RESOURCES INC.

7785 Highland Meadows Parkway, Suite 100 Fort Collins, CO 80528 Phone/Fax: 970-223-3151 970- 223-3191 banderson@connellresources.com Web site: www.connellresources.com Employees 2010: 220 Energy Star Builder?: No Products/Services: Asphalt paving, utilities, excavation, aggregates, general contracting. Person In Charge, Title: Richard Connell, President David Simpson, Vice president Sheri C. Welch, Vice president, Secretary, Treasurer Year Founded: 1949

CUSTOM COLORADO INC. / BRUCE TUCKER CUSTOM EXTERIORS 2042 Abilene Court Fort Collins, CO 80525 Phone/Fax: 970-215-4733 970-229-1360 CColoradoInc@aol.com Web site: www.CustomColoradoInc.com Employees 2010: 3 Revenues 2009: \$1 Energy Star Builder?: Yes Products/Services: Siding, complete exterior renovation, interior /exterior remodeling. Exports greater than 50%: No Person In Charge, Title: Bruce Tucker, President Year Founded: 1999

DELEHOY CONSTRUCTION INC.

3109 S. Taft Hill Road Fort Collins, CO 80526 Phone/Fax: 970-226-0836 970-226-1802 mdelehoy@comcast.net Web site: info@delehoyconstruction.com

Employees 2010: 10 Revenues 2009: \$2,500,000 Products/Services: General contractor Exports greater than 50%: No

Person In Charge, Title: Mark Delehoy, President Mike Roberts, V.P. of Production Grant Elliott, V.P. of Operations Year Founded: 1985

DELTA CONSTRUCTION INC.

208 Racquette Drive Fort Collins, CO 80524 Phone/Fax: 970-498-8766 970-498-8770 ssulivan@deltaconstruction.com Web site: www.deltaconstruction.com

Energy Star Builder?: Yes

Products/Services: General contractor for commercial, industrial, medical, and office buildings. Experience with constructing tenant finishes, renovation/remodels, and new construction. Person In Charge, Title: Greg Orr President

DOHN CONSTRUCTION INC. 2642 Midpoint Drive Fort Collins, CO 80525 Phone/Fax: 970-490-1855 970-490-6093

ddohn@dohnconstruction.com Web site: www.dohnconstruction.com Employees 2010: 43 Energy Star Builder?: No Products/Services: General con-

tracting; construction management Exports greater than 50%: No Person In Charge, Title: Douglas

Dohn, President Year Founded: 1992

DON KEHN CONSTRUCTION CO. 6550 S. Larimer County Road 5 Fort Collins, CO 80528 Phone/Fax: 970-226-4111 970-226-4115 kehn@longspeak.net Energy Star Builder?: No Products/Services: Crushed road base, pit run, top soil, fill dirt, recy-cled asphalt base, asphalt paving, rotomilling, excavating. Exports greater than 50%: No Person In Charge, Title: Don Kehn Year Founded: 1964

DRAHOTA

4700 Innovation Drive, Bldg. C Fort Collins, CO 80525 Phone/Fax: 970-204-0100 970-204-0200 info@drahota.com Web site: www.drahota.com Employees 2010: 36 Revenues 2009: \$30,000,000 Products/Services: Full-service construction manager/general contractor staffed with LEED Accredited Professionals. Person In Charge, Title: Terry L. Drahota, President Year Founded: 1973

ECI SITE CONSTRUCTION MANAGEMENT INC. 2526 14th St. S.E.

Loveland, CO 80537 Phone/Fax: 970-669-6291 970-669-6411 selina@ecisite.net Web site: www.ecisite.net **Products/Services**: General con-tractor of mulit-facited infrastructure projects. Person In Charge, Title: Ted Johnson, Vice President Rick Coulter, Vice president Year Founded: 1983

FCI CONSTRUCTORS INC. 4001 N. Valley Drive Longmont, CO 80504 Phone/Fax: 970-535-4725 970-535-4867 sarmstrong@fciol.com Web site: www.fciol.com Employees 2010: 94 **Revenues 2009**: \$328,000,000 Products/Services: Construction manager/general contractor. Person In Charge, Title: Ed Forsman, President Year Founded: 1978

G.L. HOFF CO. (DBA) HOFF CONSTRUCTION 1815 W. 12th St. Loveland, CO 80537 Phone/Fax: 970-669-3255 970-663-1566 info@hoffconstruction.com Web site:

www.hoffconstruction.com Energy Star Builder?: Yes Products/Services: All types of commercial construction: sitework, concrete, utilities, retail and light industrial buildings, and construc-tion management. Person In Charge, Title: Gregory L. Hoff, President Year Founded: 1984

GH PHIPPS CONSTRUCTION

COS. 5285 McWhinney Blvd., Suite 100 Loveland, CO 80538 Phone/Fax: 970-776-5500 970-776-5501 Lisa.Knight@ghphipps.com Web site: www.ghphipps.com Employees 2010: 300 Revenues 2009: \$178,610,000 Energy Star Builder?: No Products/Services: General Contracting - building hospitals and other medical facilities, higher education facilities, K-12, high tech, office buildings and religious facilities. Person In Charge, Title: Charlie

Graft, CEO Year Founded: 1952

GILLAM DEVELOPMENT CORP. 100 Rolling Hills Ranch Drive Johnstown, CO 80534

Phone/Fax: 970-222-7952 rhrfor97@aol.com Employees 2010: 1 Revenues 2009: \$850,000 Products/Services: Builder/developer Person In Charge, Title: Bruce Gillam, President Year Founded: 1993

GLASER ARCHITECTS 215 Jefferson St. Fort Collins, CO 80524 Phone/Fax: 970-567-0844 carl@archbuild.com Employees 2010: 1 Energy Star Builder?: Yes Products/Services: Commercial, residential, historic renovation, industrial. Person In Charge, Title: Carl Glaser, Principal Year Founded: 1973

GOLDEN TRIANGLE CONSTRUCTION 700 Weaver Park Road Longmont, CO 80501 Phone/Fax: 303-772-4051 303-776-6525 info@gtc1.net Web site: www.gtc1.net

GROWLING BEAR CO. INC.

2330 Fourth Ave Greeley, CO 80631 **Phone/Fax**: 970-353-6964 970-353-6974 curtisnaibauer1@growlingbear.com Web site: www.growlingbear.com Products/Services: Commercialbuild contracting for new and remodeled projects. Exports greater than 50%: No Person In Charge, Title: Gary Shironaka, President Kevin Shironaka, Owner Year Founded: 1974

HALL-IRWIN CORP. 301 Centennial Drive Milliken, CO 80543 **Phone/Fax:** 970-587-7200 970-352-6284 businessdevelopment@hallirwin.com Web site: www.hall-irwin.com Products/Services: Construction management and development. Person In Charge, Title: George Hall, President Year Founded: 1963

HAMMERSKIL HOMES INC. 1108 E. Pitkin St. Fort Collins, CO 80524 Phone/Fax: 970-302-8118 970 232 9067 hammerskil@comcast.net Web site: www.HammerskilHomes.com Employees 2010: 0 Revenues 2009: \$80,000 Products/Services: Complete Design/Build Service Custom Homes and Remodel Person In Charge, Title: Jerry Hanley, Owner/Operator Year Founded: 1992

HEATH CONSTRUCTION 141 Racquette Drive Fort Collins, CO 80522 Phone/Fax: 970-221-4195 970-221-2907 Randy@heathconstruction.com **Web site**: www.heathconstruction.com Products/Services: Commercial. industrial construction management and general contracting. Person In Charge, Title: Randy DeMario, Presiden Year Founded: 1977

HENSEL PHELPS CONSTRUCTION CO.

420 Sixth Ave. Greeley, CO 80632 Phone/Fax: 970-352-6565 970-352-9311 mreitz@henselphelps.com Web site: www.henselphelps.com Employees 2010: 2,253 Revenues 2009: \$3,024,757,000 Products/Services: General conand construction Person In Charge, Title: Jerry L. Morgensen, Chairman and CEO Jeffrey K. Wenaas, President & COO

Year Founded: 1937

HERITAGE FENCE & DECKING OF COLORADO 10 Oak Ave.

Eaton, CO 80615 Phone/Fax: 800-393-3623 970-454-3541 heritagefence@aol.com Web site: www.heritagefenceanddeckofcolorado.com Employees 2010: 8 Revenues 2009: \$600,000 Energy Star Builder?: No

Products/Services: Factory dealer/fabricator wood, composite & vinyl fences, railings, decks, pergolas and stone columns. Distributor and manufacturer of PVC vinyl cleaner/stain-graffiti remover. Exports greater than 50%: No Person In Charge, Title: Chad Lee Rodman, Manager, Owner, President Year Founded: 1993

IRISH WEST CONSTRUCTORS INC. 295 83rd Ave. Greeley, CO 80633 Phone/Fax: 970-381-1616 970-304-9903 info@irishwestconstructors.com Web site: irishwestconstructors.com Employees 2010: 1 Revenues 2009: \$97,500 Energy Star Builder?: No Products/Services: General contractor. Exports greater than 50%: No Person In Charge, Title: Lynn E.

Casseday, Owner Year Founded: 2007

LAMAR VALLEY CRAFTSMAN LLC

415 Mason Court, No. 10-A Fort Collins, CO 80524 Phone/Fax: 970-690-8526 970-221-2165 bmschramny@msn.com Web site: www.lamarvallevcraftsman.com Energy Star Builder?: Yes Products/Services: Custom home builder. Person In Charge, Title: Barry Schram Year Founded: 2001

MACRUM BUILDING

SYSTEMS INC. 916 38th Ave. Court Greeley, CO 80634 Phone/Fax: 970-353-7364 970-353-2393 info@macrumbuildingsystems.com Web site: www.macrumbuildingsystems.com Energy Star Builder?: Yes Products/Services: Macrum Building Systems has provided exceptional quality, value, integrity, and customer service since 1971

for design-build commercial, indus-trial, institutional and agricultural projects throughout Northern Colorado. Year Founded: 1971

MARK YOUNG CONSTRUCTION INC.

7200 Miller Place Frederick, CO 80504-6609 Phone/Fax: 303-776-1449 303-776-1729 Web site: www.markyoungconstruction.com Employees 2010: 115 Revenues 2009: \$47,000,000 Products/Services: Commercial construction Person In Charge, Title: David Guida, President Year Founded: 1989

MCCAULEY CONSTRUCTORS INC.

650 Innovation Circle Windsor, CO 80550 Phone/Fax: 970-686-6300 970-686-6320 corporate@mccaulevconstructors.com Web site: www.mccauleyconstructors.com Employees 2010: 16 Revenues 2009: \$12,733,212

Energy Star Builder?: No Products/Services: Commercial & light industrial construction management; general contractor with projects ranging from interior finishes and remodels to large scale site development, building construction and industrial process facilities. Exports greater than 50%: No

Person In Charge, Title: Leon J. McCauley, President

PAUL DAVIS RESTORATION & REMODELING 309 Lincoln Court

Fort Collins, CO 80524 Phone/Fax: 970-221-1281 970-221-2411 aroberts@pdr-usa.net Web site: www.pdremodel.com Products/Services: Full service restoration and remodeling, specializing in design-build remodels. Exports greater than 50%: No Person In Charge, Title: Fred Roberts, Owner Year Founded: 1995

PAUL SCHROER HOMES 39454 Rangeview Drive Ault, CO 80610 Phone/Fax: 970-566-9990 970-674-9472 paulschroer@thinairnet.com Products/Services: Home builder. Exports greater than 50%: No Person In Charge, Title: Paul

Schroer, Manager Year Founded: 1997

RANACK CONSTRUCTORS INC. 652 S. Larimer County Road 9E, Suite 101 Loveland, CO 80537 Phone/Fax: 970-667-3698 970-667-3694 sharon_ranack@lpbroadband.net Web site: www.ranack.com Products/Services: General contractors, construction managers, turn-key operations. Person In Charge, Title: Doug Shirack, Vice president Year Founded: 1986

ROCHE CONSTRUCTORS INC. 361 71st Ave.

Greeley, CO 80634 Phone/Fax: 970-356-3611 970-356-3619 info@rocheconstructors.com Web site: www.rocheconstructors.com Employees 2010: 100 Revenues 2009: \$166,570,000 Energy Star Builder?: No Products/Services: General contracting and construction. Exports greater than 50%: Yes Person In Charge, Title: Thomas

J. Roche, President Year Founded: 1971 ROCKY MOUNTAIN CONSTRUCTION CO. LLC 1301 Mill Iron Road Milliken CO 80543 Phone/Fax: 970-481-0341 970-587-1073 tino flores@msn.com Web site: www.rockymountainconstruction.com Employees 2010: 5 Revenues 2009: \$515,000 Products/Services: General contractor, custom home builder, remodeling, landscaping. Person In Charge, Title: Tino Flores, Owner Year Founded: 2005

SIERRA BUILDERS LTD. 1104 Monroe Ave. Loveland, CO 80537 Phone/Fax: 970-612-0100 970-612-0103 dmeyer0146@aol.com Web site: www.sierrabuild.com Energy Star Builder?: No **Products/Services**: General con-tractor - commercial. Steel buildings, design-build. Exports greater than 50%: No Person In Charge, Title: Denny Meyer, Partner Year Founded: 1995

SIERRA ENTERPRISES INC.

4201 Rockview Court Fort Collins, CO 80526 Phone/Fax: 970-282-1374 steve@sierraenterprisesinc.com Web site: www.sierraenterprisesinc.com Energy Star Builder?: Yes Products/Services: Design-build

& construction management services for commercial buildings, cus-tom homes, building additions, tenant improvements, and remodeling projects. Exports greater than 50%: No Person In Charge, Title: Steven J. Rieter, Owner & president Year Founded: 1993

TANNER CUSTOM CARPENTRY 1053-B Big Thompson Road Loveland, CO 80537 Phone/Fax: 970-669-6145 tannercustom@wildblue net Web site: tannercustom.com Employees 2010: 3 Energy Star Builder Products/Services: Custom

homes, remodel, additions, green remodels Exports greater than 50%: No Person In Charge, Title: Jason Tanner, President Year Founded: 1979

THE NEENAN CO. 2620 E. Prospect Road, Suite 100 Fort Collins, CO 80525 Phone/Fax: 970-493-8747 970-493-5869 info@neenan.com Web site: www.neenan.com Employees 2010: 202 Revenues 2009: \$119.000.000 Products/Services: Intergrated

design-build firm specializing in education, health care, government and commercial buildings. Exports greater than 50%: Yes Person In Charge, Title: David G. Neenan, Founder Randy Myers, CEO, President Year Founded: 1966

THISSEN CONSTRUCTION

2900 F St. Greeley, CO 80631 Phone/Fax: 970-353-8242 970-350-0520 info@thissenconstruction.com

Web site: www.thissenconstruction.com Products/Services: Commercial

construction. Person In Charge, Title: Ernest Crownover, Owne Year Founded: 1978

THUNDERPUP CONSTRUCTION

309 S. Link Lane Fort Collins, CO 80524-4715 **Phone/Fax**: 970-224-9200 970-224-2062 admin@thunderpup.com Web site: www.thunderpup.com Energy Star Builder?: Yes Person In Charge, Title: Steve Wimp Year Founded: 1979

TIMBERROCK

LANDSCAPE CENTER 28629 Weld County Road 17 Windsor, CO 80550 Phone/Fax: 970-686-0442 jessaragon@comcast.net Web site: www.timberrocklandscapecenter.com Employees 2010: 6 Revenues 2009: \$1,388,798 Energy Star Builder?: Yes Products/Services: Decorative rock, composts, soils, redwood mulch and 10 others. Steel edging, boulders, water features and supplies, custom concrete edging installations, trucking, ground preparation and landscaping. Exports greater than 50%: No Person In Charge, Title: Jess Aragon, Operations manager Year Founded: 1997

WATTLE & DAUB CONTRACTORS

103-203 E. Vine Drive Ft Collins, CO 80520 Phone/Fax: 970-493-2244 970-484-6474 t.tisthammer@WattleandDaub.com Web site: www.WattleandDaub.com Employees 2010: 14 Revenues 2009: \$2,300,000 Products/Services: Historic preservation and restoration general contractor, commercial and industrial roofing and waterproof-Person In Charge, Title: Thomas Tisthammer, Presiden Year Founded: 1978

WEINLAND HOMES INC.

1505 N. Cleveland Ave. Loveland, CO 80538 **Phone/Fax**: 970-667-9125 970-667-4085 mweinland@aol.com Products/Services: Homebuilding, residential and commercial remodeling, commercial building Person In Charge, Title: Michael Weinland, Presiden Year Founded: 1952

WEITS CONSTRUCTION LLC P.O. Box 309 Windsor, CO 80550 Phone/Fax: 970-567-7547 970-686-5233 karl@weits.com **Web site**: www.weits.com Employees 2010: 0 Exports greater than 50%: No Person In Charge, Title: Karl Weits, Owner Year Founded: 2003

GLASS COS.

BLACK'S GLASS 360 Jefferson St. Fort Collins, CO 80524 Phone/Fax: 970-484-1505 970-484-1530 information@blacksglass.com Web site: www.blacksglass.com Employees 2010: 10 Energy Star Builder?: Yes Products/Services: Parts, glass and screens, shower doors and mirrors, window parts, service and repair, replacement windows and patio doors, storefront table tops, custom glass. Exports greater than 50%: No

Person In Charge, Title: Ray Hess, President Year Founded: 1908

DAGGETT GLASS STUDIO 9181/2 Garfield Ave Loveland, CO 80537 Phone/Fax: 970-667-8073 dan@DaggettGlass.com Web site: www.daggettglass.com Energy Star Builder?: No Products/Services: Hand-blown art glass including glass vases, perfume bottles, bowls, creative paper weights, Christmas ornaments, glass sculptures, platters and oil

lamps. Custom pieces are also welcome. Exports greater than 50%: No Person In Charge, Title: Dan Daggett, Owner Year Founded: 1997

DIMENSIONS IN ART GLASS LLC 6874 N. Franklin Ave

Loveland, CO 80538 Phone/Fax: 970-461-4828 970-461-4827 dimensionsinartglass@earthlink.net Web site: www.dimensionsinartglass.com Products/Services: Custom stained, leaded, beveled & etched glass for architectural applications and home decorating. Exports greater than 50%: No Person In Charge, Title: Deb

Kessler, Owner Year Founded: 2001

HANDY PEOPLE

STEAMWAY FLOOR TO CEILING 602 Eighth Ave. Greeley, CO 80631 Phone/Fax: 970-353-0133 970-352-4092 steamway@qwest.net Web site: www.steamwayfloortoceiling.com Employees 2010: 13 Revenues 2009: \$2,228,000 Energy Star Builder?: Yes Products/Services: Fire and water damage restoration, carpet and blind cleaning; retail carpet,

hardwood, commercial and residential remodeling and interior design and sales. Exports greater than 50%: No Person In Charge, Title: Dave Garuberger, Owner Year Founded: 1968

blinds, draperies, tile, granite and

TIMBERROCK

LANDSCAPE CENTER 28629 Weld County Road 17 Windsor, CO 80550 Phone/Fax: 970-686-0442 jessaragon@comcast.net Web site: www.timberrockland-

scapecenter.com Employees 2010: 6 Revenues 2009: \$1,388,798 Energy Star Builder?: Yes Products/Services: Decorative rock, composts, soils, redwood mulch and 10 others. Steel edging, boulders, water features and sup

plies, custom concrete edging installations, trucking, ground preparation and landscaping. Exports greater than 50%: No Person In Charge, Title: Jess Aragon, Operations manager Year Founded: 1997

HEATING

ADVANCED COMFORT OF **COLORADO LLC** P.O. Box 337987 Greeley, CO 80633 Phone/Fax: 970-339-8368 970-506-1667 advancedcomfort@gmail.com Products/Services: HVAC, firepellet stove conditioning, gas line, wood stoves, gas stoves, duct cleaning. Person In Charge, Title: Robert Rodriquez, Owner Year Founded: 2000

AIR-CITY HEATING & A/C 861 W. 44th St. Loveland, CO 80538 Phone/Fax: 970-613-1400 970-593-0007 aircityheatac@msn.com Products/Services: HVAC sales and service. Person In Charge, Title: Rex Allen, Owner Year Founded: 2001

ALLEN PLUMBING & MECHANICAL INC.

101 S. Link Lane Fort Collins, CO 80524 **Phone/Fax**: 970-484-4848 970-484-4448 allenph@allenph.com Web site: www.allenph.com Employees 2010: 70 Revenues 2009: \$8,200,000 Products/Services: New construction, commercial, residential, remodel and 24/7 service division. Person In Charge, Title: Mike Allen, President Jeff Allen, CEO Year Founded: 1962

BALANCE POINT HEATING & AIR CONDITIONING 316 Commerce Drive Fort Collins, CO 80524 Phone/Fax: 970-484-4440 970-484-4373 info@BalancePointHeating.com Web site: www.BalancePointHeating.com Employees 2010: 9 **Revenues 2009:** \$1,000,000 **Energy Star Builder?:** Yes Products/Services: Residential & commercial HVAC sales and service. Person In Charge, Title: Bill Kusmik, Owner Year Founded: 1998

HEAT N COOL 2242 S. Brehm Road Berthoud, CO 80513 Phone/Fax: 970-663-1610 970-532-5822 dcar1155@hotmail.com Energy Star Builder?: Yes Products/Services: Commercial HVAC. Exports greater than 50%: No

Person In Charge, Title: Daniel Carlson, Owner Year Founded: 1999

HIGH PLAINS MECHANICAL SERVICE INC. 2020 Airway Ave. Fort Collins, CO 80524 **Phone/Fax**: 970-221-5645 970-221-5645 info@hpmservice.com Web site: www.hpmservice.com Employees 2010: 20 Revenues 2009: \$3,650,000 Products/Services: HVAC. Person In Charge, Title: Paul Finger Joyce Finger, Owners Year Founded: 1983

IMS HEATING & AIR INC. 5213 Longs Peak Road, Unit A Berthoud, CO 80513 **Phone/Fax:** 970-532-0123 970-532-5044 ginny@imsheatingandair.com Web site: www.imsheatingandair.com Employees 2010: 27 Products/Services: IMS Heating and Air Inc. assumed the phone number of Gibson Heating and Air who is no longer in business since November 2008. HVAC maintenance, indoor-air quality, retrofit, new construction, commercial. Exports greater than 50%: No Person In Charge, Title: Daren Shawver Jeff Mayer

Dwayne Shawver, Owners Year Founded: 2000

KUCK MECHANICAL

CONTRACTORS 395 W. 67th St. Loveland, CO 80539-0388 Phone/Fax: 970-461-3553 970-461-3443 debra@kuckmechanical.com Web site: www.kuckmechanical.com Employees 2010: 88 Revenues 2009: \$14,200,000 Energy Star Builder?: No Products/Services: Full mechanical-HVAC contracting installation, design/build, sheet-metal pre-fabrication, commercial, industrial construction, heat, ventilation & air onditioning (HVAC) remodel. Person In Charge, Title: Ted Kuck, President Year Founded: 1999

NORTHERN COLORADO

AIR INC. 812 Stockton Ave Fort Collins, CO 80524 Phone/Fax: 970-223-8873 970-229-9983 joyceg@ncagriff.com Web site: www.ncagriff.com Employees 2010: 25 Revenues 2009: \$3,200,000 Energy Star Builder?: Yes Products/Services: HVAC; service and planned maintenance 24/7; hydronics, indoor air quality prod-

ucts, light commercial, residential, remodel. Licensed and insured with over 40 years experience in the HVAC industry. Person In Charge, Title: R.R. "Griff" Griffin, Owner Elodie Vigneron Diane Culver Year Founded: 1992

PAUL'S PLUMBING & HEATING 335 Eighth St. S.E. Loveland, CO 80539 Phone/Fax: 970-669-6555 970-663-0581 raeann@paulsplumbinginc.com Web site: www.paulsplumbing-

inc.com

Employees 2010: 6 Energy Star Builder?: No Products/Services: Plumbing, sewer and drains; excavating, septic systems, 24-hour emergency service. Also heating and cooling install and service. Exports greater than 50%: No Person In Charge, Title: Paul L.

Kisselbach, Owner David Stamps, Service manager Year Founded: 1984 POUDRE VALLEY AIR INC.

2416 Donella Court, Unit A Fort Collins, CO 80524-8552 **Phone/Fax**: 970-493-2050 970-493-2073 sales@pvair.com Web site: www.pvair.com Products/Services: Heating, airconditioning; commercial and residential service, repair and installa

tion. Person In Charge, Title: Will Winchester, Service manager Craig Larson, RNC manager, service manager Year Founded: 1973

RIX HEATING & AIR

CONDITIONING 6875 Weld County Road 108 Carr, CO 80612 Phone/Fax: 970-897-2696 970-897-2697 **Products/Services**: HVAC. **Person In Charge, Title**: Rick Doyle, Owner Year Founded: 1998

SIMPSON CO. 321 Basher Drive Berthoud, CO 80513 **Phone/Fax:** 970-282-0022 970-282-0020 kentc@simpsonair.com Web site: www.simpsonair.com Employees 2010: 52 Revenues 2009: \$16,500,000 Energy Star Builder?: Yes Products/Services: Design, manufacture, install and service commercial HVAC systems. Exports greater than 50%: Yes Person In Charge, Title: Tom Wasmer, Manage Kent S. Campbell,

Manager/Member Year Founded: 1947 TRANE CO. 2416 Donella Court, Suite A Fort Collins, CO 80524 Phone/Fax: 970-472-0595

970-490-1191 cmstotts@trane.com Web site: www.trane.com Person In Charge, Title: Clint Stotts

U.S. ENGINEERING CO. 729 S.E. Eighth St. Loveland, CO 80537 Phone/Fax: 970-669-1666 970-663-0685 tclark@usengineering.com Web site: www.usengineering.com Employees 2010: 375 Revenues 2009: \$25,000,000 Energy Star Builder?: No Products/Services: Mechanical construction firm, HVAC, plumb-ing, piping and sheet-metal commercial construction. Person In Charge, Title: Bob Brunson Bob Brunson, Chief operations officers Year Founded: 1893

WESTERN COMFORT

SYSTEMS INC. 6525 W. Fourth St. Greeley, CO 80634-9773 Phone/Fax: 970-352-3432 970-352-3456 don@westcomsys.com Employees 2010: 16 Products/Services: HVAC, sheet metal Exports greater than 50%: No Person In Charge, Title: Donald Hobart, President Year Founded: 1985

HOME BUILDERS

ALL AMERICAN HOMES COLORADO LLC 3333 E. Center Drive Milliken, CO 80543 **Phone/Fax**: 970-587-0544 970-587-0545 dstimpson@allamericanhomes.com Web site: www.allamericanhomes.com Energy Star Builder?: Yes Products/Services: Manufacturer of custom modular homes and commercial buildings. Person In Charge, Title: Douglas Stimpson, Vice president, general manager Year Founded: 1994

ASPEN HOMES OF COLORADO INC. 3037 N. Taft Ave. Loveland, CO 80538 **Phone/Fax**: 970-461-9696 970-663-6262 contact@aspenhomesco.com. Web site: www.aspenhomesco.com Energy Star Builder?: Yes **Products/Services**: 100% Energy Star, built green and Net-Zero energy homes available. LEED certi-fied building available. We build affordable homes available to everyone Person In Charge, Title: Jammie Sabin, President Rob Sabin, Director of research and development

Year Founded: 2001 **BAESSLER HOMES**

3505 Holman Court Greeley, CO 80631 Phone/Fax: 970-356-6251 970-352-5404 Jamie@BaesslerHomes.com Web site: www.BaesslerHomes.com Employees 2010: 7 **Revenues 2009**: \$6,500,000 **Energy Star Builder?**: No Products/Services: Design and building of custom homes. Person In Charge, Title: Moritz (Ted) E. Baessler, President Jamie E. Baessler, Vice president Year Founded: 1968

CLASSIC CUSTOM

BUILDERS INC. 1417 N. County Road 3 Fort Collins, CO 80524 Phone/Fax: 970-377-2380 970-377-2379 r_spencer@ccbuilders.com Web site: www.ccbuilders.com Employees 2010: 3 Energy Star Builder?: Yes Products/Services: Custom homes and remodels. Exports greater than 50%: No Person In Charge, Title: Raymond W. Spencer, President Year Founded: 1991

EARTH HOMES LLC

1 Dos Rios Greeley, CO 80634-9502 Phone/Fax: 970-506-9505 speckofearth@earthhomes.net Web site: www.earthhomes.net Products/Services: Specializes in design and construction of energy efficient homes. Designs often incorporate the use of "Cast Earth," thermal mass, berming, and passive solar. Person In Charge, Title: Paul

Speck, owner Year Founded: 1980

HAGEN BROTHERS INC.

700 Dennison Ave. Fort Collins, CO 80526 Phone/Fax: 970-229-9864 970-282-1141 Julie@hagenbrothers.com Products/Services: Custom home building. Person In Charge, Title: Bruce Hagen Mark Hagen Year Founded: 1972

IDS HOMES INC. 12698 Shiloh Road Greeley, CO 80631 Phone/Fax: 970-663-6209 970-613-1801 idshomes@aol.com Web site: www.idshomes.net Products/Services: New construction. Person In Charge, Title: Gordon

Boersma, President Year Founded: 1993

J&J CONSTRUCTION OF NORTHERN

COLORADO/JOURNEY HOMES 7251 W. 20th St., Unit L-200 Greeley, CO 80634-4626

Phone/Fax: 970-352-7072 970-330-5357 info@journeyhomes.com Web site: www.journeyhomes.com Person In Charge, Title: Jeff Demaske, Principal partner Larry S. Buckendorf, General counsel

JAMESTOWN BUILDERS

Year Founded: 1999

Steve Balliet, General sales manager

3003 E. Harmony Road Suite 400 Fort Collins, CO 80528 Phone/Fax: 970-226-1500 970-223-4156 aarone@everittcompanies.com Web site: www.jamestownhomebuilders.com Employees 2010: 4 Energy Star Builder?: Yes Exports greater than 50%: No Person In Charge, Title: Aaron Everitt, Director of operations Year Founded: 2003

KEIRNS CONSTRUCTION

816 E. 57th St. Loveland, CO 80538 Phone/Fax: 970-667-0770 970-667-7285 dkeirns@msn.com Web site: www.maedowbrookridge.com Energy Star Builder?: No Products/Services: Home builder semi-custom, custom homes. Exports greater than 50%: No Person In Charge, Title: David Keirns, President Year Founded: 1976

NORTH AMERICAN LOG HOMES 800 W. 35th St.

Loveland, CO 80538

Phone/Fax: 970-669-6842 blaine@northamericanloghomes.co Web site: www.northamericanloghomes.com Energy Star Builder?: Yes Products/Services: Specializes in log and timber frame homes. Person In Charge, Title: Blaine Zulkoski, Owner Year Founded: 1993

NORTHSTAR HOMES INC.

3814 S. Larimer County Road 5 Loveland, CO 80537 Phone/Fax: 970-667-8830 970-667-6839 normr@northstar-homes.com Web site: www.northstarhomes.com Employees 2010: 6 Revenues 2009: \$4,780,010 **Products/Services**: Custom system-built homes. Single- and multifamily, Panalized, Remodel. Person In Charge, Title: Norman C. Reichardt, President Year Founded: 1994

PAUL SCHROER HOMES

39454 Rangeview Drive Ault, CO 80610 Phone/Fax: 970-566-9990 970-674-9472 paulschroer@thinairnet.com Products/Services: Home builder Exports greater than 50%: No Person In Charge, Title: Paul Schroer, Manager Year Founded: 1997

PINECREST CUSTOM HOMES

4225 Westshore Way Fort Collins, CO 80525 Phone/Fax: 970-226-1655 970-226-1635 info@pinecrestcustomhomes.com Web site: www.pinecrestcustomhomes.com Employees 2010: 1 Energy Star Builder?: Yes Products/Services: Custom home builder, outside architect. Person In Charge, Title: Thomas Dugan, Manager Year Founded: 1997

POEHLMANN CONSTRUCTION CO. 579 W. 66th St. Loveland, CO 80538 Phone/Fax: 970-278-1930 970-278-1940 harry@poehlmannconstruction.com

Web site: www.poehlmannconstruction.com Employees 2010: 6 Revenues 2009: \$2,800,000 Energy Star Builder?: No Products/Services: Custom

homes. Exports greater than 50%: No Person In Charge, Title: Harry Poehlmann, President Year Founded: 2000

SAGE HOMES LLC 1112 Oakridge Drive Fort Collins, CO 80525 **Phone/Fax**: 970-224-3103 970-224-3104 info@sagehomes.com Web site: www.sagehomes.com Employees 2010: 4 Energy Star Builder?: Yes Person In Charge, Title: Daren Roberson, Owner/builder Year Founded: 2000

SAVANT HOMES INC. 8745 Blackwood Drive Windsor, CO 80550-8027 Phone/Fax: 970-472-5667 970-472-5188 alan@savanthomesinc.com Web site: www.savanthomesinc.com Employees 2010: 8 Revenues 2009: \$3,421,490 Products/Services: General contractor, residential home builder, developer (land and mixed use). Person In Charge, Title: Alan Strope, President Kimberly Strope, Vice president Year Founded: 1998

SIERRA ENTERPRISES INC. 4201 Rockview Court Fort Collins, CO 80526 Phone/Fax: 970-282-1374 steve@sierraenterprisesinc.com Web site: www.sierraenterprisesinc.com Energy Star Builder?: Yes Products/Services: Design-build

& construction management serv-ices for commercial buildings, custom homes, building additions, tenant improvements, and remodeling projects. Exports greater than 50%: No Person In Charge, Title: Steven

J. Rieter, Owner & president Year Founded: 1993 **SPANJER HOMES** 5131 S. College Ave., Suite A

Fort Collins, CO 80525 Phone/Fax: 970-223-2664 970-282-8326 steves@spanjer.com Web site: www.spanjer.com Energy Star Builder?: Yes Products/Services: Custom homes, remodels, multi-family homes, commercial and residential development. Person In Charge, Title: Steven L. Spanjer Barbara Spanjer, Sec./Tres. Year Founded: 1978

TANNER CUSTOM CARPENTRY 1053-B Big Thompson Road Loveland, CO 80537 Phone/Fax: 970-669-6145 tannercustom@wildblue.net Web site: tannercustom.com Employees 2010: 3 Energy Star Builder?: Yes Products/Services: Custom homes, remodel, additions, green remodels. Exports greater than 50%: No

Person In Charge, Title: Jason Tanner, President Year Founded: 1979

WEINLAND HOMES INC. 1505 N. Cleveland Ave. Loveland, CO 80538 Phone/Fax: 970-667-9125 970-667-4085 mweinland@aol.com Products/Services: Homebuilding, residential and commercial remodeling, commercial building. Person In Charge, Title: Michael Weinland, Presiden Year Founded: 1952

HOME THEATERS

ALPHA DESIGN GROUP

N/A Greeley, CO 80634 Phone/Fax: 970-352-4194 970-352-6194 lori@alpha-desig Web site: www.alpha-designgroup.com Energy Star Builder?: Yes Products/Services: Home and commercial interior design, Kitchen and Bath planning, project management, window coverings. Exports greater than 50%: No

Person In Charge, Title: Lori McMurren, Principal Year Founded: 1981

DREAM THEATER COLORADO 5100 S. College Ave. Fort Collins, CO 80525 Phone/Fax: 970-224-4484 970-223-0712 mark@dreamtheaterco.com

Web site:

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www.dreamtheaterco.com Products/Services: Low-voltage system integrators specializing in custom-home theaters, home automation systems and home audio and video systems. Commercial services include computer networking, business teleph-ony, conference room audio and video systems. Exports greater than 50%: No Person In Charge, Title: Mark Hovey, President Year Founded: 1981

INSULATION/ WATERPROOFING COS.

FOOTHILLS GUTTER & INSULATION INC. 1023 Des Moines Ave. Loveland, CO 80539 **Phone/Fax:** 970-667-7268 970-667-2429 foothillsgutter@msn.com Products/Services: Gutters & insulation. Exports greater than 50%: No Person In Charge, Title: Randy Schmidt, President Year Founded: 1978

INSULATION TECHNOLOGY CORP.

3771 Monarch St. Frederick, CO 80530 Phone/Fax: 303-833-6644 303-833-6650 info@inteccorp.com Web site: www.inteccorp.com Products/Services: Manufactures insulation-blowing and fiber dispensing equipment. Exports greater than 50%: No Person In Charge, Title: Raymond W. Lavallee II, President Year Founded: 1977

INTERIOR DESIGN

ALPHA DESIGN GROUP N/A Greelev, CO 80634 Phone/Fax: 970-352-4194 970-352-6194 lori@alpha-design-group.com Web site: www.alpha-designgroup.com Energy Star Builder?: Yes

Products/Services: Home and commercial interior design, Kitchen and Bath planning, project management, window coverings. Exports greater than 50%: No Person In Charge, Title: Lori McMurren, Principal Year Founded: 1981

BCINTERIORS

1635 Foxtail Drive Loveland, CO 80538 **Phone/Fax:** 970-686-1449 970-686-1192 s.cooper@bcinteriors.com Web site: www.bcinteriors.com Employees 2010: 10 Revenues 2009: \$750,000 Energy Star Builder?: No Products/Services: New, used and remanufactured commercial office furniture, cubicles and fixtures. Design, space planning, project management, delivery and installation. Person In Charge, Title: Chris Mabbitt, Owne Year Founded: 1978

BEVERLY STEWART, ASID

1527 28th Ave. Court Greeley, CO 80634 Phone/Fax: 970-304-1007 970-304-0952 bevdesigns@comcast.net Web site: www.ImpressiveInteriors.com Energy Star Builder?: No **Products/Services**: Full service interior design consultant for residential and commercial interiors and products. Person In Charge, Title: Beverly Stewart AS Year Founded: 1999

DALE'S CARPET ONE FLOOR AND HOME

3608 Automation Wav Fort Collins, CO 80525 Phone/Fax: 970-223-3596 970-223-0734 jlcog-

burn@dalescarpetoneftcollins.com Web site: www.dalescarpetoneft-

collins.com Employees 2010: 13 Energy Star Builder?: Yes **Products/Services**: Carpet, hard-wood, tile, vinyl, laminate and area Person In Charge, Title: Bobbie Cogburn, CEO, president Year Founded: 1992

OGLESBY SHERMAN

DESIGN LLC 123 N. College Ave., No. 390 Fort Collins, CO 80524 Phone/Fax: 970-416-8829 970-416-8876 coachko@msn.com Web site: www.oglesbysherman.com Employees 2010: 4 Revenues 2009: \$490,000 Products/Services: Commercial interior design with an emphasis on hospitality and corporate. Exports greater than 50%: No Person In Charge, Title: Dawn Oglesby, Owner, President Renee Sherman, Partner Year Founded: 2005

READY-SET-SELL 4201 Rockview Court Fort Collins,, CO 80526 Phone/Fax: 970-282-1314 970-282-1374 ready-set-sell@comcast.net Web site: www.homestagingno-

Energy Star Builder?: No Products/Services: Professional home staging, interior design/re-design, color consultation, renovation consultation, curb appeal updates.

Exports greater than 50%: No Person In Charge, Title: Donna Ball, Owner/designer Year Founded: 2006

SIERRA ENTERPRISES INC. 4201 Rockview Court Fort Collins, CO 80526 Phone/Fax: 970-282-1374 steve@sierraenterprisesinc.com Web site: www.sierraenterprisesinc.com Energy Star Builder?: Yes Products/Services: Design-build & construction management services for commercial buildings, custom homes, building additions, tenant improvements, and remod-eling projects. Exports greater than 50%: No Person In Charge, Title: Steven J. Rieter, Owner & president Year Founded: 1993

TUSCANY INTERIOR DESIGN 241 12th St. S.W. Loveland, CO 80537 Phone/Fax: 970-667-0927 970-667-2440 tuscanyid@skybeam.com Web site: www.tuscanyinteriordesigns.com Person In Charge, Title: Toni B. Klein, President Year Founded: 1995

KITCHENS/BATHROOMS

ALPHA DESIGN GROUP N/A

Greeley, CO 80634 **Phone/Fax**: 970-352-4194 970-352-6194 lori@alpha-design-group.com Web site: www.alpha-designgroup.com Energy Star Builder?: Yes

Products/Services: Home and commercial interior design, Kitchen and Bath planning, project management, window coverings. Exports greater than 50%: No Person In Charge, Title: Lori McMurren, Principal Year Founded: 1981

BASEMENT INNOVATIONS INC. 948 Deer Creek Lane Fort Collins, CO 80526 Phone/Fax: 970-282-3600 970-204-0204 joe@basementinnovations.com Web site: www.basementinnovations.com Energy Star Builder?: No Products/Services: Specializes in lower level remodel projects Design/Build services. Exports greater than 50%: No

Person In Charge, Title: Joe Schlauer, President Year Founded: 1999 **COLORADO KITCHEN & BATH**

OF ESTES PARK & OF GREELEY 1751 N. Lake Ave., 1A Estes Park, CO 80517 Phone/Fax: 970-586-3845 970-356-5270 info@ckbsales.com Web site: www.ckbsales.com Energy Star Builder?: No Products/Services: Full scale kitchen and bath design; remodeling, new construction; turn-key residential countertop replacement program; all products offered with all "in house workers." Person In Charge, Title: Ed Brehon, Owner Year Founded: 1983

CUSTOM COLORADO INC. / BRUCE TUCKER CUSTOM EXTERIORS

2042 Abilene Court Fort Collins, CO 80525 **Phone/Fax:** 970-215-4733 970-229-1360 CColoradoInc@aol.com Web site: www.CustomColoradoInc.com Employees 2010: 3 Revenues 2009: \$1 Energy Star Builder?: Yes Products/Services: Siding, complete exterior renovation, interior , /exterior remodeling. Exports greater than 50%: No Person In Charge, Title: Bruce Tucker, President Year Founded: 1999

LEGACY COUNTERS INC. 7270 Greendale Road Windsor, CO 80550 Phone/Fax: 970-669-7675 970-663-1230 legacycounters@digis.net Web site: www.legacycounters.com **Products/Services**: Solid surface, natural stone and quartz counter

tops Exports greater than 50%: No Person In Charge, Title: Randy Vlaanderen, Presiden Year Founded: 1998

NORTHERN

COLORADO CARPETS 5837 S. College Ave. Fort Collins, CO 80525 Phone/Fax: 970-226-6800 970-266-1672 rlkncc@aol.com Web site: www.northerncoloradocarpets.com Employees 2010: 7 Revenues 2009: \$1,200,000 Energy Star Builder?: Yes Products/Services: Carpet, tile, vinyl, new construction. rental property replacement, design and installation. Exports greater than 50%: No Person In Charge, Title: Dock Krasuski Owner Year Founded: 1976

SCHROLL CABINETS 3600 Mitchell Drive, Suite 80 Fort Collins, CO 80525 Phone/Fax: 970-266-2717 970-266-2718 fortcollins@schrollcabinets.com Web site: www.schrollcabinets.com Products/Services: Kitchen and bath cabinets. Person In Charge, Title: Scott Ragsdale, Manager Year Founded: 1974

SIERRA ENTERPRISES INC. 4201 Rockview Court Fort Collins, CO 80526 Phone/Fax: 970-282-1374 steve@sierraenterprisesinc.com Web site: www.sierraenterprisesinc.com

Energy Star Builder?: Yes Products/Services: Design-build & construction management services for commercial buildings, custom homes, building additions, tenant improvements, and remodeling projects. Exports greater than 50%: No Person In Charge, Title: Steven J. Rieter, Owner & president Year Founded: 1993

STEAMWAY FLOOR TO CEILING 602 Eighth Ave.

Greeley, CO 80631 Phone/Fax: 970-353-0133 970-352-4092 steamway@qwest.net Web site: www.steamwayfloortoceiling.com Employees 2010: 13 Revenues 2009: \$2,228,000 Energy Star Builder?: Yes Products/Services: Fire and water damage restoration, carpet and blind cleaning; retail carpet, blinds, draperies, tile, granite and hardwood, commercial and residential remodeling and interior design and sales. Exports greater than 50%: No Person In Charge, Title: Dave Garuberger, Owne Year Founded: 1968

TANNER CUSTOM CARPENTRY 1053-B Big Thompson Road Loveland, CO 80537 Phone/Fax: 970-669-6145

tannercustom@wildblue.net Web site: tannercustom.com Employees 2010: 3 Energy Star Builder?: Yes Products/Services: Custom homes, remodel, additions, green remodels. Exports greater than 50%: No Person In Charge, Title: Jason Tanner, President Year Founded: 1979

TUSCANY INTERIOR DESIGN 241 12th St. S.W. Loveland, CO 80537

Phone/Fax: 970-667-0927 970-667-2440 tuscanyid@skybeam.com Web site: www.tuscanyinteriordesigns.com Person In Charge, Title: Toni B. Klein, President Year Founded: 1995

TYLER MORRIS WOODWORKING

1404 E. Olive Court Fort Collins, CO 80524 Phone/Fax: 970-493-0879 970-690-0503 service@tylermorriswoodworking.co Web site: www.tylermorriswoodworking.com Products/Services: Wood prod-

ucts including corbels, shelf brackets, recipe boxes, trays. Exports greater than 50%: Yes Person In Charge, Title: Tyler Morris, Owner Year Founded: 1997

VERN'S CUSTOM COUNTERTOP & FLOORING

690 Cairnes Drive Fort Collins, CO 80524 **Phone/Fax:** 970-484-0087 970-484-0278 vernscountertops@aol.com Web site: vernscountertops.com Products/Services: Custommade countertops, solid surface: corian, staron, mystera, Dovae, Array; Trespa, chemical restaint material, laminates: formica, pionite, wilsonart, nevemar countertops, tile, carpet, vinyl, laminate and wood flooring. Speciality projects, shower surrounds, shelves, workstations, remodels, custom jobs overlays; just relocated to our new site. Person In Charge, Title: Kenda

Weigang, Co-owne Year Founded: 1959

LANDSCAPING/ LANDSCAPING SUPPLIES

ALPINE GARDENS

7029 S. College Ave. Fort Collins, CO 80525 Phone/Fax: 970-226-2296 970-506-2730 info@alpinelandscaping.com Web site: www.alpinelandscaping.com Employees 2010: 40 Revenues 2009: \$3,500,000 Energy Star Builder?: No Products/Services: Commercial and residential landscape design, installation and maintenance Exports greater than 50%: No Person In Charge, Title: Jack Fetig Chris Fetig, Owners Year Founded: 1978

B.O.S.S. COMPOST INC.

P.O. Box 987 Brighton, CO 80601 Phone/Fax: 303-659-5958 303-655-9300 boss@ecentral.com Web site: www.bosscompost.com Products/Services: Compost, topsoil.

Person In Charge, Title: Michael Croissant, President Jack Croissant, Vice president Year Founded: 1978

BAREFOOT FARMS / TURF OF COLORADO 1364 Grand Ave. Windsor CO 80550 Phone/Fax: 970-686-0525 customerservice@barefootfarm sinc.com Web site www.barefootfarmsinc.com Products/Services: Seeding, spraying, mowing. Year Founded: 1987

BHA DESIGN INC 1603 Oakridge Drive, Unit 100 Fort Collins, CO 80525 Phone/Fax: 970-223-7577

970-223-1827 lrobbie@bhadesign.com Web site: www.bhadesign.com Employees 2010: 8 Products/Services: Landscape architecture, planning, urban design, sign design. Person In Charge, Title: Roger Sherman Angela Milewski Year Founded: 1993

BIGFOOT TURF FARMS INC.

22455 Weld County Road 49 LaSalle, CO 80645 Phone/Fax: 970-284-6000 970-284-7872 bigfoott@bigfootturf.com Web site: www.bigfootturf.com Products/Services: Sod-bluegrass, fescue and blends, sod installation and delivery, prep work, athletic field building and renovation. Person In Charge, Title: Greg Iohnson Sheree Johnson, Owners Year Founded: 1980

EATON GROVE NURSERY LTD. 35901 Weld County Road 31 Eaton, CO 80615-8622 Phone/Fax: 970-454-3856 970-454-2556 ken@eatongrove.com Web site: www.eatongrove.com Employees 2010: 20 **Products/Services**: Retail nursery and greenhouses with 6.5 acres of nursery stock; trees, evergreens, shrubs, fruit trees, roses, annuals, perennials and design/build residential landscaping. We reuse or recycle your plastic containers. Person In Charge, Title: Ken Olsen Judy Olsen, Owners Year Founded: 1982

GREELEY MONUMENT

WORKS INC. 1015 Seventh Ave. Greeley, CO 80631 Phone/Fax: 970-352-1807 970-352-1807 greeleymonumentworks@msn.com Web site: www.greeleymonumentworks.com Employees 2010: 3 Products/Services: Finished granite and marble products, including cemetery memorials signs and small commercial and residential applications. Person In Charge, Title: Deborah K. Dalton Year Founded: 1909

GREENLAWN SOD CO. 2524 N.E. Frontage Road Fort Collins, CO 80524 Phone/Fax: 970-482-6574 970-482-6699 greenlawn@agsod.com Web site: www.agsod.com Energy Star Builder?: No **Products/Services**: 380-acre turf-grass sod farm, delivery and installation. Person In Charge, Title: Harlan L. Horst, Vice presid Year Founded: 1969

GULLEY GREENHOUSE 6029 S. Shields St. Fort Collins, CO 80526 **Phone/Fax**: 970-223-4769 970-226-2763 gulleygh@gulleygreenhouse.com Web site: www.gulleygreenhouse.com Employees 2010: 135 Products/Services: Full service nursery, trees, shrubs, bedding plants, houseplants, seeds. Wholesale greenhouse producing liner and finished annuals and perennials.

Person In Charge, Title: James Gulley, Owner Year Founded: 1975 HAGEMAN EARTH CYCLE INC.

3501 E. Prospect Road Fort Collins, CO 80525 Phone/Fax: 970-221-7173 970-221-7163 info@hecinc.net Web site: www.hagemanearthcycle.com Employees 2010: 10 Products/Services: Organic recycling - mulch and compost produc-er, selling wholesale and retail landscaping supplies. Person In Charge, Title: Roger Hageman, President Year Founded: 1974

HALL-IRWIN CORP. 301 Centenial Drive Milliken, CO 80543 Phone/Fax: 970-587-6943 970-352-6284 ahoffman@hall-irwin.com Web site: www.hall-irwin.com Products/Services: Construction, aggregates, asphalt, general contractor, land development, parks

and athletic fields Person In Charge, Title: Troy Sporleder, Preconstruction Manager Year Founded: 1963

L & M ENTERPRISES INC. 735 E. Colorado Highway 56 Berthoud, CO 80513 Phone/Fax: 970-532-3706 303-442-2231 jsander@lmenterprisesinc.com Web site:

www.lmenterprisesinc.com Products/Services: Landscape maintenance, landscape installation, nursery, retail garden center (featuring Asian antique furnishings), snow removal and drainage way construction. Year Founded: 1976

LAND IMAGES INC. 1136 E. Stuart St., Bldg. 2, Suite 2040 Fort Collins, CO 80525-1197 Phone/Fax: 970-472-8954 landimages@frii.com Web site: www.landimagesinc.com Employees 2010: 3 Revenues 2009: \$90,000

Products/Services: Site planning, entitlement for land development projects, landscape architecture, irrigation design and graphics. **Person In Charge**, **Title**: Michael W. Chalona, RLA, ASLA, APA, Principal Year Founded: 1999

LAWN DOCTOR

P.O. Box 1784 Fort Collins, CO 80522 Phone/Fax: 970-221-0441 970-221-0805 group193@lawndoctor.com Web site: www.lawndoctor.com Employees 2010: 19 Revenues 2009: \$1,125,000 Energy Star Builder?: No Products/Services: Lawn and tree care. Exports greater than 50%: No Person In Charge, Title: Mike Verde, President Year Founded: 1983 LINDGREN LANDSCAPE

& IRRIGATION INC. P.O. Box 271273

Fort Collins, CO 80527 Phone/Fax: 970-226-5677 970-226-2048 info@lindgrenlandscape.com Web site: www.lindgrenland scape.com **Products/Services**: Residential landscape design, installation and renovation; outdoor living, fire pits, water features and retaining walls. Exports greater than 50%: No Person In Charge, Title: Tim Lindgren, President Year Founded: 1995

MILL BROTHERS

LANDSCAPE GROUP 6121 E. Harmony Road Fort Collins, CO 80528 Phone/Fax: 970-493-3883 970-493-4943 kmill@millbrothers.com Web site: www.millbrothers.com Employees 2010: 140 Revenues 2009: \$10,700,000 Products/Services: Design and installation of award-winning landscape and irrigation systems; year-round landscape management services Person In Charge, Title: Kevin Andy Mill, Owners Year Founded: 1980

NATIVE SEEDERS CO.

6324 Larimer County Road 1 Windsor, CO 80550 Phone/Fax: 970-686-5121 kate@nativeseeders.com Web site: www.nativeseeders.com Products/Services: Seeding contractor. Exports greater than 50%: No Person In Charge, Title: Kate

Green, President Year Founded: 1978

RENEWABLE FIBER INC. 8394 U.S. Hwy 85 Fort Lupton, CO 80621 Phone/Fax: 303-857-0763 303-857-9409 sditson@renewablefiber.com Web site: www.renewablefiber.com

Employees 2010: 65 Revenues 2009: \$13,000,000 Energy Star Builder?: No Products/Services: Landscape materials, compost, animal bedding and trucking. Person In Charge, Title: John Moser, Owner

Ellen Moser, President Year Founded: 1990

ROCKY MOUNTAIN ENVIRONMENTAL CONSTRUCTION INC. 1060 E. County Road 6C Berthoud, CO 80513 Phone/Fax: 970-532-1717 970-532-3634 RMECINC@att.net Employees 2010: 26 Revenues 2009: \$1,946,000 Energy Star Builder?: No Products/Services: Landscape design and construction, irrigation installation, water features and associated hardscapes. Person In Charge, Title: Shawn Flvnn, President/owner Year Founded: 1989

SIGNATURE STONE

211 30th St. Greeley, CO 80631 Phone/Fax: 970-351-0270 970-351-0280 signaturestone@signaturestone.net Web site: www.signaturestone.net Products/Services: Stone veneer, concrete fence, retaining walls, precast

Exports greater than 50%: No Person In Charge, Title: Greg Miller, General manager/Sales Eric Zurbrigen, Partner/Sales Year Founded: 2001

THE ROCK GARDEN

167 Spaulding Lane Fort Collins, CO 80524 Phone/Fax: 970-472-1115 970-482-0149 info@therockgardensite.com Web site: www.therockgardensite.com

Products/Services: Stone landscaping and building materials. We deliver stone veneers, boulders, cut sandstone for hearths and sills, stone furniture and art. Exports greater than 50%: No Person In Charge, Title: Chris Boyd, Manager Year Founded: 2004

TIMBERROCK LANDSCAPE CENTER

28629 Weld County Road 17 Windsor, CO 80550 Phone/Fax: 970-686-0442 jessaragon@comcast.net Web site: www.timberrocklandscapecenter.com Employees 2010: 6 Revenues 2009: \$1,388,798 Energy Star Builder?: Yes Products/Services: Decorative rock, composts, soils, redwood mulch and 10 others. Steel edging, boulders, water features and supplies, custom concrete edging installations, trucking, ground preparation and landscaping. Exports greater than 50%: No Person In Charge, Title: Jess Aragon, Operations manager Year Founded: 1997

WORK-A-HAULICS

820 E. Larimer County Road 58 Fort Collins, CO 80524-9546 Phone/Fax: 970-484-0888 970-484-9087

work_a_haulics@msn.com Energy Star Builder?: Yes Products/Services: Landscape demolition contracting, renovation, hauling, removal, sprinkler systems. Exports greater than 50%: No Person In Charge, Title: Dionne Nazareth, Vice president Year Founded: 1989

YARD ELVES INC

2519 S. Shields St., Suite 110 Fort Collins, CO 80526 Phone/Fax: 970-224-5369/877-884-9488

horne33@rocketmail.com Web site: www.yardelves.com Energy Star Builder?: Yes Products/Services: Commercial

and residential complete landscape renovation, custom stonework, waterfalls, spraying, fertilization, pruning and removal. Person In Charge, Title: Nicole

Horne Alan Horne, Owners

Year Founded: 1997

LIGHTING

BLAZEN ILLUMINATIONS 2631 Cedar Drive Loveland, CO 80538 Phone/Fax: 970-980-6725 Nate@blazenilluminations.com Web site: blazenlights.com or blazenilluminations.com Energy Star Builder?: No Products/Services: LED lighting for commercial, residential; lighting design and installation. Person In Charge, Title: Nate Webb, Owner Year Founded: 1999

DREAM THEATER COLORADO 5100 S. College Ave. Fort Collins, CO 80525

Phone/Fax: 970-224-4484 970-223-0712 mark@dreamtheaterco.com Web site:

www.dreamtheaterco.com Products/Services: Low-voltage system integrators specializing in custom-home theaters, home automation systems and home audio and video systems. Commercial services include computer networking, business telephony, conference room audio and video systems. Exports greater than 50%: No Person In Charge, Title: Mark Hovey, President

Year Founded: 1981

EGGERS ELECTRIC INC. 3520 W. Eisenhower Blvd Loveland, CO 80537 Phone/Fax: 970-669-1883 970-669-0476

eggers@eggerselectric.com Web site: www.eggerselectric.com Employees 2010: 9 Energy Star Builder?: Yes Products/Services: Residential, commercial, industrial, energy efficient lighting, new construction, repairs, remodeling, trouble shootina.

Exports greater than 50%: No Person In Charge, Title: Brent Eggers, Owner, Vice president Year Founded: 1973

THE LIGHT CENTER 2725 S. College Ave. Fort Collins, CO 80525 Phone/Fax: 970-226-3430 970-225-9235 sales@lightcenterinc.com Web site: www.lightcenterinc.com Products/Services: Commercial and residential lighting fixtures and lamps, bulbs, shades and acces-

sories. Person In Charge, Title: Larry Edwards, Owner, President Jennifer Guerriero, Manager Year Founded: 1971

LUMBER/ BUILDING SUPPLY

BMCSELECT 500 27th St. Greeley, CO 80631 Phone/Fax: 970-356-9000 970-356-5320 cohen@bmcwest.com Web site: www.bmcwest.com Employees 2010: 23 Products/Services: Lumber, interior/exterior doors, interior trim, trusses, building materials, windows, installed insulation Person In Charge, Title: Jon Cohen, Multi-unit manager Year Founded: 1987

HABITAT HOME SUPPLY STORE 4001 S. Taft Hill Road Fort Collins, CO 80526 **Phone/Fax**: 970-223-9909 970-482-5732 joekissell@habitatstore.org Web site: www.habitatstore.org Energy Star Builder?: Yes **Products/Services**: Funding enterprise for Fort Collins Habitat for Humanity. Used furniture, and a cabinet Exports greater than 50%: No Person In Charge, Title: Joe Kissell, Store manage Year Founded: 2001

HERITAGE FENCE & DECKING OF COLORADO 10 Oak Ave. Eaton, CO 80615 Phone/Fax: 800-393-3623 970-454-3541 heritagefence@aol.com Web site: www.heritagefenceanddeckofcolorado.com Employees 2010: 8 Revenues 2009: \$600,000 Energy Star Builder?: No Products/Services: Factory dealer/fabricator wood, composite & vinyl fences, railings, decks, pergolas and stone columns. Distributor and manufacturer of PVC vinyl cleaner/stain-graffiti remover. Exports greater than 50%: No Person in Charge, Title: Chad Lee Rodman, Manager, Owner, President

Year Founded: 1993

PRO-BUILD 4058 Camelot Circle Longmont, CO 80504 Phone/Fax: 970-535-0395 970-535-0648 bruce.allen@probuild.com Web site: www.probuild.com Employees 2010: 60 Products/Services: Lumber, truss and millwork supplier. Exports greater than 50%: No Person In Charge, Title: Bruce Allen, Northern Colorado GM Year Founded: 2006

TYLER MORRIS

WOODWORKING 1404 E. Olive Court Fort Collins, CO 80524 **Phone/Fax:** 970-493-0879 970-690-0503 service@tylermorriswoodworking.co

Web site: www.tylermorriswoodworking.com Products/Services: Wood products including corbels, shelf brackets, recipe boxes, trays. Exports greater than 50%: Yes Person In Charge, Title: Tyler Morris, Owner Year Founded: 1997

UNIVERSAL FOREST PRODUCTS INC.

15 Walnut St. Windsor, CO 80550 Phone/Fax: 970-686-9651 970-686-9670 Web site: www.ufpi.com Employees 2010: 80 Products/Services: Manufacturer and distributor of wood and wood-alternative products to retail/dealer, site-built construction, concrete, manufactured housing and industrial markets. Person In Charge, Title: Dick Frazer, President Year Founded: 1955

MASONRY

BIG HORN MASONRY INC. 6521 E. Larimer County Road 44 Fort Collins, CO 80524 Phone/Fax: 970-221-5530 970-221-3527 info@bighornmasonry.com Web site: www.bighornmasonry.com Employees 2010: 10 Revenues 2009: \$1,000,000 Products/Services: Masonry services, specializing in industrial and commercial construction. Exports greater than 50%: Yes Person In Charge, Title: Randy Carey, President Year Founded: 1981

SIGNATURE STONE

211 30th St. Greeley, CO 80631 Phone/Fax: 970-351-0270 970-351-0280 signaturestone@signaturestone.net Web site: www.signaturestone.net Products/Services: Stone veneer concrete fence, retaining walls, precast

Exports greater than 50%: No Person In Charge, Title: Greg Miller, General manager/Sales Eric Zurbrigen, Partner/Sales Year Founded: 2001

METAL RELATED AND WELDING

ADVANCE TANK & CONSTRUCTION CO. Road 64 700 F Larimer Wellington, CO 80549 Phone/Fax: 970-568-3444 970-568-3435 lclay@advancetank.com Web site: www.advancetank.com Employees 2010: 150 Revenues 2009: \$38,000,000 Products/Services: Steel plate products such as ethanol, biodiesel, water storage tanks, bins and silos. Person In Charge, Title: James Clay, President Lisa K. Clay, General counsel Year Founded: 1981

ARAGON IRON & METAL INC. 516 N. U.S. Highway 287 Fort Collins, CO 80524

Phone/Fax: 970-484-2577 970-484-9759 aragons@att.net

Web site: www.aragonparts.com Products/Services: Used parts and recycling services, purchase and recycling of aluminum, copper, brass, stainless steel, iron, steel, autos and appliances. Person In Charge, Title: Dave Aragon, President Priscilla Barela, Secretary/Treasurer Year Founded: 1951

ARTISTIC METAL P.O. Box 246 Wellington, CO 80549 **Phone/Fax**: 970-568-4766 970-568-4765 artisticmetal@wildblue.net Products/Services: Custom interior and exterior handrails, fencing and gates.

Exports greater than 50%: No Person In Charge, Title: Lloyd Leflet, President Year Founded: 1996

COLORADO IRON & METAL INC. 903 Buckingham St. Fort Collins, CO 80524 Phone/Fax: 970-530-2690 970-530-2691 kentgarvin@coloradoironmetal.com Web site: www.coloradoironmetal.com Employees 2010: 25 Revenues 2009: \$4,318,539 Energy Star Builder?: No Products/Services: Full-service scrap metal recycling services and precision metal fabrication shop. Person In Charge, Title: Kent Garvin, President Year Founded: 1995

D & S STEEL BUILDINGS CO. 1503 Second Ave Greeley, CO 80631 **Phone/Fax:** 970-353-3137 970-353-8526 jlobato@ds-steelbldgs.com Web site: www.ds-steelbldgs.com Employees 2010: 5 Energy Star Builder?: No Products/Services: Steel building sales. Person In Charge, Title: Harold

Satur, President Year Founded: 1965

DISTINCTIVE WELDING INC. 700 W. Willox Lane Fort Collins, CO 80524-1147 Phone/Fax: 970-482-2224 970-482-1030 distinctivewelding@msn.com Web site: www.distinctiveweldinginc

Energy Star Builder?: No Products/Services: Custom wrought-iron furnishings. Exports greater than 50%: No Person In Charge, Title: Randy Owsley, Owner Year Founded: 1998

FORNEY INDUSTRIES INC.

1830 Laporte Ave. Fort Collins, CO 80521 Phone/Fax: 800-482-7271 970-498-9505 sales@forneyind.com Web site: www.forneyind.com Employees 2010: 235 Revenues 2009: \$37,800,000 Energy Star Builder?: No **Products/Services**: Metal work-ing product distributor. Sells to 10,000+ retail outlets in the United States. Exports greater than 50%: Yes

Person In Charge, Title: Steve Anderson, CEO, president Year Founded: 1932

INDUSTRIAL TECHNOLOGIES INC. 2240 I-25 Frontage Road Erie, CO 80516-8303 Phone/Fax: 303-828-5106 303-828-0182 sales@industrialtechnologies.com Web site: www.industrialtechnolo

gies.com Energy Star Builder?: No Products/Services fabrication/machine shop. Exports greater than 50%: No Person In Charge, Title: Terry A. Vedder, Sales Year Founded: 1980

L.P.R. CONSTRUCTION CO. 1171 Des Moines Ave. Loveland, CO 80537 Phone/Fax: 970-663-2233 970-203-2595 dehasz@lprconstruction.com Web site: www.lprconstruction.com Employees 2010: 185 Revenues 2009: \$56,145,000 Energy Star Builder?: No Products/Services: Commercial & industrial steel erection, piping, mechanical. Person In Charge, Title: C. Rockwell Turner, President

Year Founded: 1979 STEEL FABRICATORS INC. 617 N. Timberline Road Fort Collins, CO 80524 Phone/Fax: 970-484-2752 970-484-2753 pssteelfab@mesanetworks.net Revenues 2009: \$1,456,000 Energy Star Builder?: No Products/Services: Structural steel fabricator for commercial buildinas. Exports greater than 50%: Yes Person In Charge, Title: Paul Scherrer, General manager

MOLDINGS

COLORADO FRAME MANUFACTURING INC.

Year Founded: 1970

1230 Blue Spruce Drive, No. 2 Fort Collins, CO 80524 Phone/Fax: 970-493-5966 970-498-9830 sales@colorframe.com Web site: www.coloradoframe.com Products/Services: Picture frames, molding, custom framing. Person In Charge, Title: Patrick O'Mara, President Year Founded: 1979

HABITAT HOME SUPPLY STORE 4001 S. Taft Hill Road Fort Collins, CO 80526 Phone/Fax: 970-223-9909 970-482-5732 joekissell@habitatstore.org Web site: www.habitatstore.org Energy Star Builder?: Yes Products/Services: Funding enterprise for Fort Collins Habitat for Humanity. Used furniture, and filing cabinets. Exports greater than 50%: No Person In Charge, Title: Joe Kissell Store manage Year Founded: 2001

SEARS TROSTEL LUMBER CO. 125 Airpark Drive Fort Collins, CO 80524 Phone/Fax: 970-482-0222 970-484-8520 sales@sears-trostel.com Web site: www.sears-trostel.com Employees 2010: 37 Revenues 2009: \$6,500,000 Energy Star Builder?: No

wood moldings, arched moldings, hardwood lumber; wholesale and manufacturing. Exports greater than 50%: Yes Person In Charge, Title: Curt Viehmeyer, General manager

Products/Services: Custom

SUN MOUNTAIN INC. 140 Commerce Drive Berthoud, CO 80513 Phone/Fax: 970-532-2105 970-532-2208

Year Founded: 1929

sales@sunmountaindoor.com Web site: www.sunmountaindoor.com Employees 2010: 80 Energy Star Builder?: No

Products/Services: Custom wood doors, flooring and moldings. Exports greater than 50%: Yes

Person In Charge, Title: Jared Meier, General manager Year Founded: 1998

PAINTING COMPANIES

CUSTOM COLORADO INC. / BRUCE TUCKER CUSTOM 2042 Abilene Court Fort Collins, CO 80525 Phone/Fax: 970-215-4733 970-229-1360 CColoradoInc@aol.com Web site: www.CustomColoradoInc.com Employees 2010: 3 Revenues 2009: \$1 Energy Star Builder?: Yes Products/Services: Siding, complete exterior renovation, interior /exterior remodeling. Exports greater than 50%: No Person In Charge, Title: Bruce Tucker, President Year Founded: 1999

PLUMBING

ACTION PLUMBING AND HEATING INC. 139 12th St. S.W. Loveland, CO 80537 Phone/Fax: 970-669-6093 970-203-9060 actionph1002@qwestoffice.net Web site: www.actionplumbingandheating.com Energy Star Builder?: No Products/Services: Plumbing, hydronic heating sales and service, commercial and residential. Person In Charge, Title: Dick Zastrow, Owner, President Year Founded: 1993

ALLEN PLUMBING

& MECHANICAL INC. 101 S. Link Lane Fort Collins, CO 80524 **Phone/Fax**: 970-484-4848 970-484-4448 allenph@allenph.com Web site: www.allenph.com Employees 2010: 70 Revenues 2009: \$8,200,000 Products/Services: New con-struction, commercial, residential, remodel and 24/7 service division. Person In Charge, Title: Mike Allen, President Jeff Allen, CEO Year Founded: 1962

AMERICAN SERVICES INC. 513-A N. Link Lane

Fort Collins, CO 80524 **Phone/Fax**: 970-482-8141 970-482-1413 asi@americanserve.com Web site: www.americanserve.com Employees 2010: 10 Revenues 2009: \$1,210,000 Energy Star Builder?: No Products/Services: Electrical, plumbing, HVAC. Person In Charge, Title: Len Jones Micah Jones, Owners

Year Founded: 1985

BENJAMIN FRANKLIN PLUMBING

1833 E. Harmony Road, Suite 2 Fort Collins, CO 80528 Phone/Fax: 970-669-8187 970-669-8194 barton.palmer@benfranklinplumbing.com Web site: www.benjaminfranklinplumbing.com Employees 2010: 9 Revenues 2009: \$1,658,365 Products/Services: Repair, replace, remodel plumbing and drain cleaning. Person In Charge, Title: Barton J. Palmer, Owner Year Founded: 2002

FISHER MECHANICAL

CONTRACTORS INC. 3900 Carson Ave Evans, CO 80620 Phone/Fax: 970-356-8636 970-356-0133 fishermechanical@qwestoffice.net Employees 2010: 15 Energy Star Builder?: No Products/Services: Plumbing and hot water heat installation and service, commercial and residential, new construction and repair. Person In Charge, Title: Ron Bernhardt, Owner, President Year Founded: 1982

HABITAT HOME SUPPLY STORE 4001 S. Taft Hill Road Fort Collins, CO 80526 Phone/Fax: 970-223-9909 970-482-5732 joekissell@habitatstore.org Web site: www.habitatstore.org Energy Star Builder?: Yes **Products/Services**: Funding enterprise for Fort Collins Habitat for Humanity. Used furniture, and filing cabinets. Exports greater than 50%: No Person In Charge, Title: Joe Kissell, Store manager Year Founded: 2001

HAHN PLUMBING & HEATING INC. 130 Chestnut St Fort Collins, CO 80524 Phone/Fax: 970-484-7668 970-493-5325 johnsr@hahnplumbing.com Web site: www.hahnplumbing.com Employees 2010: 7 Products/Services: Plumbing, heating and cooling. Person In Charge, Title: John Hahn, Owner Year Founded: 1968

KAHAR PLUMBING & HEATING INC. 6772 N. Franklin Ave. Loveland, CO 80538 Phone/Fax: 970-461-2412 970-461-2413 kaharplumbing@hotmail.com Web site: www.kahar-plumbingheating.com Employees 2010: 10 Energy Star Builder?: Yes Products/Services: New construction, residential, commercial, radiant heat, tankless water heater, service, remodels, gas piping, basements Person In Charge, Title: Jeff Gallagher, Vice president Year Founded: 1983

MR. ROOTER OF NORTHERN

COLORADO 308 Mountain View Drive, Unit E Berthoud, CO 80513 Phone/Fax: 970-532-7877 303-738-1216 hwightman@aol.com Web site: www.mrrooter.com Employees 2010: 13 Revenues 2009: \$1,521,300 Energy Star Builder?: Yes **Products/Services**: Plumbing repairs, clogged drain, sewer line repairs, pipe location, video inspection.

Exports greater than 50%: No Person In Charge, Title: Henry Wightman, President Year Founded: 1999

NORTHERN

COLORADO AIR INC. 812 Stockton Ave. Fort Collins, CO 80524 **Phone/Fax:** 970-223-8873 970-229-9983 joyceg@ncagriff.com Web site: www.ncagriff.com Employees 2010: 25 Revenues 2009: \$3,200,000 Energy Star Builder?: Yes Products/Services: HVAC; service and planned maintenance 24/7; hydronics, indoor air quality products, light commercial, residential, remodel. Licensed and insured with over 40 years experience in the HVAC industry. Person In Charge, Title: R.R. "Griff" Griffin, Owner Elodie Vigneron Diane Culve Year Founded: 1992

PAUL'S PLUMBING & HEATING 335 Eighth St. S.E. Loveland, CO 80539 Phone/Fax: 970-669-6555 970-663-0581 raeann@paulsplumbinginc.com Web site: www.paulsplumbinginc.com Employees 2010: 6 Energy Star Builder?: No Products/Services: Plumbing, sewer and drains; excavating, sep-tic systems, 24-hour emergency service. Also heating and cooling install and service. Exports greater than 50%: No Person In Charge, Title: Paul L. Kisselbach, Owner David Stamps, Service manager Year Founded: 1984

SANCO PLUMBING

& HEATING INC. 1331 S. Garfield Ave. Loveland, CO 80537 Phone/Fax: 970-667-2281 970-669-3373 judy@sancoplumbing.com Web site:

www.sancoplumbing.com Employees 2010: 6 Energy Star Builder?: No Products/Services: Plumbing, hydronic heat, new construction, service & remodels. Exports greater than 50%: No Person In Charge, Title: Bill Sandage, President Judy Sandage, Owne Year Founded: 1986

U.S. ENGINEERING CO.

Loveland, CO 80537 Phone/Fax: 970-669-1666 970-663-0685 tclark@usengineering.com Web site: www.usengineering.com Employees 2010: 375 Revenues 2009: \$25,000,000 Energy Star Builder?: No Products/Services: Mechanical construction firm, HVAC, plumbing, piping and sheet-metal commercial construction. Person In Charge, Title: Bob Brunson Bob Brunson, Chief operations officers Year Founded: 1893

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POST FRAME

CUSTOM COLORADO INC. / BRUCE TUCKER CUSTOM EXTERIORS 2042 Abilene Court Fort Collins, CO 80525 Phone/Fax: 970-215-4733 970-229-1360 CColoradoInc@aol.com Web site: www.CustomColoradoInc.com Employees 2010: 3 Revenues 2009: \$1 Energy Star Builder?: Yes **Products/Services**: Siding, com-plete exterior renovation, interior . /exterior remodeling. Exports greater than 50%: No Person In Charge, Title: Bruce Tucker, President Year Founded: 1999

RADON TESTING

KEARNY & ASSOC. RADON TESTING & MITIGATION 2249 Iroquois Drive Fort Collins, CO 80525 Phone/Fax: 970-481-9275 radon_guy@comcast.net Products/Services: Radon testing, mitigation, custom systems designed. Exports greater than 50%: No Person In Charge, Title: Jim Nielsen, Owner Year Founded: 1984

REMODELERS

ASSOCIATES IN BUILDING & DESIGN LTD. 4803 Innovation Drive, Suite 1 Fort Collins, CO 80525 Phone/Fax: 970-225-2323 970-225-2395 rpeterson@abd-ltd.com Web site: www.abd-ltd.com Employees 2010: 12 Revenues 2009: \$2,600,000 Products/Services: Design-build, interior design, remodeling and custom homes, painting, light commercial. Person In Charge, Title: Bob D. Peterson, President Rita L. Peterson, Co-owner Year Founded: 1990

CJR HOMES

124 Fishback Ave. Fort Collins, CO 80521 Phone/Fax: 970-490-2962 creffler@gmail.com Web site: www.cjr-homes.com Energy Star Builder?: No Products/Services: Sustainable construction and remodeling. We offer an affordable approach to sustainable design and construction. Our designs harness solar techniques and emphasize the use of natural materials to eliminate toxins and improve indoor air quality. Our construction uses natural materials and recycles existing materials. Person In Charge, Title: Cynthia Reffler Bruce Brown, Partners

Year Founded: 2002

CLASSIC CUSTOM

BUILDERS INC. 1417 N. County Road 3 Fort Collins, CO 80524 Phone/Fax: 970-377-2380 970-377-2379 r_spencer@ccbuilders.com Web site: www.ccbuilders.com Employees 2010: 3 Energy Star Builder?: Yes Products/Services: Custom homes and remodels. Exports greater than 50%: No Person In Charge, Title: Raymond W. Spencer, President Year Founded: 1991

COLORADO KITCHEN & BATH OF ESTES PARK & OF GREELEY 1751 N. Lake Ave., 1A Estes Park, CO 80517 Phone/Fax: 970-586-3845 970-356-5270 info@ckbsales.com Web site: www.ckbsales.com Energy Star Builder?: No Products/Services: Full scale kitchen and bath design; remodeling, new construction; turn-key residential countertop replacement program: all products offered with all "in house workers." Person In Charge, Title: Ed Brehon, Owner Year Founded: 1983

CUSTOM COLORADO INC. / BRUCE TUCKER CUSTOM EXTERIORS 2042 Abilene Court Fort Collins, CO 80525 Phone/Fax: 970-215-4733 970-229-1360 CColoradolnc@aol.com

Web site: www.CustomColoradoInc.com Employees 2010: 3 Revenues 2009: \$1 Energy Star Builder?: Yes Products/Services: Siding, complete exterior renovation, interior /exterior remodeling. Exports greater than 50%: No Person In Charge, Title: Bruce Tucker, President Year Founded: 1999

MCCAULEY

CONSTRUCTORS INC. 650 Innovation Circle Windsor, CO 80550 Phone/Fax: 970-686-6300 970-686-6320 corporate@mccauleyconstructors.com Web site: www.mccauleyconstructors.com Employees 2010: 16 Revenues 2009: \$12,733,212 Energy Star Builder?: No Products/Services: Commercial & light industrial construction management; general contractor with projects ranging from interior finishes and remodels to large scale site development, building construction and industrial process

facilities. Exports greater than 50%: No Person In Charge, Title: Leon J. McCauley, President

SIERRA ENTERPRISES INC. 4201 Rockview Court Fort Collins, CO 80526 Phone/Fax: 970-282-1374 steve@sierraenterprisesinc.com Web site: www.sierraenterprisesinc.com Energy Star Builder?: Yes

Products/Services: Design-build & construction management services for commercial buildings, custom homes, building additions, tenant improvements, and remodeling projects. Exports greater than 50%: No

Person In Charge, Title: Steven J. Rieter, Owner & president Year Founded: 1993

STEAMWAY FLOOR TO CEILING

602 Eighth Ave. Greeley, CO 80631 Phone/Fax: 970-353-0133 970-352-4092 steamway@qwest.net Web site: www.steamwayfloortoceiling.com Employees 2010: 13 Revenues 2009: \$2,228,000 Energy Star Builder?: Yes Products/Services: Fire and water damage restoration, carpet and blind cleaning; retail carpet, blinds, draperies, tile, granite and hardwood, commercial and residential remodeling and interior design and sales. Exports greater than 50%: No Person In Charge, Title: Dave Garuberger, Owner Year Founded: 1968

TANNER CUSTOM CARPENTRY

1053-B Big Thompson Road Loveland, CO 80537 Phone/Fax: 970-669-6145 tannercustom@wildblue.net Web site: tannercustom.com Employees 2010: 3 Energy Star Builder?: Yes Products/Services: Custom homes, remodel, additions, green remodels.

Exports greater than 50%: No Person In Charge, Title: Jason Tanner, President Year Founded: 1979

TUSCANY INTERIOR DESIGN 241 12th St. S.W.

Loveland, CO 80537 Phone/Fax: 970-667-0927 970-667-2440 tuscanyid@skybeam.com Web site: www.tuscanyinteriordesigns.com Person In Charge, Title: Toni B. Klein, President Year Founded: 1995

WEINLAND HOMES INC. 1505 N. Cleveland Ave. Loveland, CO 80538 Phone/Fax: 970-667-9125 970-667-4085 mweinland@aol.com Products/Services: Homebuilding, residential and commercial remodeling, commercial building. Person In Charge, Title: Michael Weinland, President Year Founded: 1952

WORK-A-HAULICS 820 E. Larimer County Road 58 Fort Collins, CO 80524-9546 Phone/Fax: 970-484-0888 970-484-9087 work_a_haulics@msn.com Energy Star Builder?: Yes Products/Services: Landscape demolition contracting, renovation, hauling, removal, sprinkler systems. Exports greater than 50%: No Person In Charge, Title: Dionne Nazareth, Vice president Year Founded: 1989

RESTORATION COS.

CUSTOM COLORADO INC. / BRUCE TUCKER CUSTOM EXTERIORS 2042 Abilene Court Fort Collins, CO 80525 Phone/Fax: 970-215-4733 970-229-1360 CColoradoInc@aol.com Web site: www.CustomColoradoInc.com Employees 2010: 3 Revenues 2009: \$1 Energy Star Builder?: Yes Products/Services: Siding, complete exterior renovation, interior /exterior remodeling. Exports greater than 50%: No Person In Charge, Title: Bruce Tucker, President Year Founded: 1999

PAUL DAVIS RESTORATION

& REMODELING 309 Lincoln Court Fort Collins, CO 80524 Phone/Fax: 970-221-1281 970-221-2411 aroberts@pdr-usa.net Web site: www.pdremodel.com Products/Services: Full service restoration and remodeling, specializing in design-build remodels. Exports greater than 50%: No Person In Charge, Title: Fred Roberts, Owner Year Founded: 1995

SIERRA ENTERPRISES INC. 4201 Rockview Court Fort Collins, CO 80526 Phone/Fax: 970-282-1374 steve@sierraenterprisesinc.com Web site: www.sierraenterprisesinc.com Energy Star Builder?: Yes Products/Services: Design-build & construction management services for commercial buildings, cus-tom homes, building additions, tenant improvements, and remodeling projects. Exports greater than 50%: No Person In Charge, Title: Steven J. Rieter, Owner & president

Year Founded: 1993 STEAMWAY FLOOR TO CEILING 602 Eighth Ave. Greeley, CO 80631

Phone/Fax: 970-353-0133 970-352-4092 steamway@qwest.net Web site: www.steamwayfloortoceiling.com Employees 2010: 13 Revenues 2009: \$2,228,000 Energy Star Builder?: Yes Products/Services: Fire and water damage restoration, carpet and blind cleaning; retail carpet, blinds, draperies, tile, granite and hardwood, commercial and residential remodeling and interior design and sales. Exports greater than 50%: No Person In Charge, Title: Dave Garuberger, Owner Year Founded: 1968

ROOF/GUTTER/TRUSS

FOOTHILLS GUTTER & INSULATION INC. 1023 Des Moines Ave. Loveland, CO 80539 Phone/Fax: 970-667-7268 970-667-2429 foothillsgutter@msn.com Products/Services: Gutters & insulation. Exports greater than 50%: No Person In Charge, Title: Randy Schmidt, President Year Founded: 1978

FORT COLLINS TRUSS 201 N.W. Frontage Road Fort Collins, CO 80524-9265 Phone/Fax: 970-484-7313 970-491-9842 fortcollinstruss@frii.com **Products/Services**: Roof and floor trusses. **Exports greater than 50%**: No **Person In Charge, Title**: Mark Weishaup, Owner **Year Founded**: 1995

COLD ROOFING INC. 1424 E. Eisenhower Blvd. Loveland, CO 80537 Phone/Fax: 970-593-3080 970-593-0124 goldroofing@aol.com Web site: www.goldroofing.com Employees 2010: 32 Revenues 2009: \$3,300,000 Products/Services: All systems of roofing including new construction and re-roofing. Person In Charge, Title: Bill Goldsberry, Owner Year Founded: 1996

INDEPENDENT ROOFING INC. 405 22nd St. Greeley, CO 80631 Phone/Fax: 970-353-1389 970-353-9774 independentroofing@hotmail.com Revenues 2009: \$4,500,000 Energy Star Builder?: Yes Products/Services: Residential roofing, re-roofing, new construction, cedar shake, tile, metal, asphalt. Exports greater than 50%: No Person In Charge, Title: Tim Kramer, President Steve Cooper, Vice president Year Founded: 1978

MCWEBB INC.

1209 Gorom Ave. Loveland, CO 80537 Phone/Fax: 970-667-6365 970-667-2231 jim@mcwebbtruss.com Web site: www.mcwebbtruss.com Energy Star Builder?: No Products/Services: Roof truss manufacturers. Exports greater than 50%: No Person In Charge, Title: Jim McCreery, Owner Year Founded: 1963

RIGID COMPONENT SYSTEMS INC.

SYSTEMS INC. 4005 N. Valley Drive Longmont, CO 80504 Phone/Fax: 720-652-4800 720-652-4819 greg@rooftruss.com Web site: www.rooftruss.com Energy Star Builder?: No Products/Services: Wood and light gauge steel roof and floor trusses. Also design and engineer Timber Trusses. Exports greater than 50%: Yes Person In Charge, Title: Greg Harms, President Year Founded: 1974

ROOF CHECK INC. 1610 Skyway Drive Longmont, CO 80504 Phone/Fax: 303-678-7828 303-678-7615 chris@roof-check.com Web site: www.roof-check.com Employees 2010: 105 Revenues 2009: \$15,000,000 Products/Services: Industrial, residential, commercial roofing, sheet metal fabrication, gutters, downspouts, maintenance and repair. Person In Charge, Title: Chris A.

Cain Linda Cain, Owners **Year Founded**: 1984

RTN ROOFING SYSTEMS 5854 Lockheed Ave. Loveland, CO 80538 Phone/Fax: 970-593-1100 970-593-1119 Jeff.lozon@RTNRoofing.com Web site: www.RTNRoofing.com Energy Star Builder?: Yes Products/Services: Commercial and industrial roofing systems. Person In Charge, Title: Jeffrey S. Lozon, President Year Founded: 1996

SECURITY SYSTEMS

FIRST CLASS SECURITY SYSTEMS LLC 3835 W. 10th St.,Suite 100C Greeley, CO 80634 Phone/Fax: 970-339-2449 970-336-3119 officemanager@fcssllc.com Web site: www.FCSSLLC.com Energy Star Builder?: No Products/Services: Commercial & residential security systems, fire alarms, security cameras & access control systems. Exports greater than 50%: No Person In Charge, Title: Bob Stewart, Manager Year Founded: 1983

H & H DATA SERVICES INC. 1310 Webster Ave. Fort Collins, CO 80524 Phone/Fax: 970-482-6064 970-484-3252 barb@hhdataservices.com Web site: www.hhdataservices.com

Energy Star Builder?: No Products/Services: Certified copper and fiber optic structured cabling system installation for voice/data/video applications, including outside plant cable. Installation of paging, access control, camera surveillance and audio visual systems.

Exports greater than 50%: No Person In Charge, Title: Barbara Kawczynski, Sales manager Joseph Hehn, Vice president, RCDD Year Founded: 1992

SECURITY & SOUND

DESIGN INC. 700 Automation Drive, Unit J Windsor, CO 80550 Phone/Fax: 970-686-1040 970-686-7790 sales@securityandsound.com Web site: http://securityandsound.com Products/Services: Residential, commercial burglary and fire alarms, home security/fire & monitoring, sound systems, central vac, phone systems, A/V systems and CCTV, along with Control 4 total home or small business automa-

phone systems, A/V systems and CCTV, along with Control 4 total home or small business automation. Phone/data/TV/sound wiring. **Exports greater than 50%**: No **Person In Charge, Title**: Tim Stroh, General manager **Year Founded**: 1983

SEPTIC TANKS

ROBERTS EXCAVATION CORP. 1801 First St. Berthoud, CO 80513-2808 Phone/Fax: 970-532-1440 970-532-1442 info@robertsexcavation.com Employees 2010: 16 Revenues 2009: \$2,000,000 Energy Star Builder?: No Products/Services: Commercial, industrial, residential earthwork, site grading and utility construction, environmental reclamation. Exports greater than 50%: No Person In Charge, Title: Gerald Roberts, General manager Year Founded: 1991

TAIT & ASSOCIATES INC. 6163 Larimer County Road 16 Loveland, CO 80537 Phone/Fax: 970-613-1447 970-613-1897 tletzring@tait.com Web site: www.tait.com Employees 2010: 5 Revenues 2009: \$483,000 Products/Services: Land surveying, civil & environmental engineering. Exports greater than 50%: Yes Person In Charge, Title: Tracy J.

Person In Charge, Title: Tracy J. Letzring, PE, LEED AP, CDP, VP Year Founded: 1964

SIDING

CUSTOM COLORADO INC. / BRUCE TUCKER CUSTOM EXTERIORS 2042 Abilene Court Fort Collins, CO 80525 Phone/Fax: 970-215-4733 970-229-1360 CColoradoInc@aol.com Web site: www.CustomColoradoInc.com Employees 2010: 3 Revenues 2009: \$1 Energy Star Builder?: Yes Products/Services: Siding, complete exterior renovation, interior /exterior remodeling. Exports greater than 50%: No Person In Charge, Title: Bruce Tucker, President Year Founded: 1999

SIGN COS.

ABOVE ALL SIGNS 1518 E. Eisenhower Blvd. Loveland, CO 80537 Phone/Fax: 970-667-6115 970-962-9625 aboveallsigns@hotmail.com Web site: www.aboveallsigns.com Employees 2010: 4 Energy Star Builder?: No Products/Services: All types of signs including vinyl, vehicle lettering, channel letter fabrication with LED lighting and installation, electric sign service, permits and graphic design. Screenprinting services. Exports greater than 50%: No Person In Charge, Title: Jeff Olson, Owner Kristine Olson Year Founded: 1995

AVALIS WAYFINDING

SOLUTIONS INC. 301-C Smokey St. Fort Collins, CO 80525 Phone/Fax: 970-223-9211 970-223-9230 louanne@avalisway.com Web site: www.avalisway.com Employees 2010: 10 Revenues 2009: \$1 Energy Star Builder?: No Products/Services: Interior sign systems of distinction. Services include ADA compliance audits, signage, wayfinding analysis. design, project management. Exports greater than 50%: No Person In Charge, Title: L. Wilton Lyles, President Year Founded: 1989

COLOR KEY DISPLAYS INC.

4499 Cushing Drive Loveland, CO 80538 Phone/Fax: 970-613-2020 970-613-2022 lori@colorkeydisplays.com Web site: www.colorkeydisplays.com Employees 2010: 1 Revenues 2009: \$320,000 Energy Star Builder?: No Products/Services: Color Key Displays has closed its large format printing and production facility and is now providing sales and consulting services for their clients who continue to use trade shows as a marketing tool. Color Key Displays has retained their trade show dealerships including MarkBric Displalys, Classic Exhibits, Orbus

Displays and more. Person In Charge, Title: Lori Beaty, Owner Year Founded: 1997

DA VINCI SIGN SYSTEMS INC. 4496 Bent Drive Windsor, CO 80550 Phone/Fax: 970-203-9292 970-203-9293 info@davincisign.com Web site: www.davincisign.com Products/Services: Award-winning architecture and electric signs. LED message centers. Person In Charge, Title: John J. Shaw

Year Founded: 2004

P.A. SIGNS

228 Lincoln Court, Unit A Fort Collins, CO 80524-2732 Phone/Fax: 970-484-4180 970-482-8857 info@pasigns.com Web site: www.pasigns.com Employees 2010: 5 Products/Services: Full-color, large format outdoor signage; vehicle & window graphics; architectural & dimensional signs; real estate signs; banners, posters & labels. Exports greater than 50%: No Person In Charge, Title: Steve Pink, Owner Year Founded: 1979

SCHLOSSER SIGNS INC. 3597 Draft Horse Court

Loveland, CO 80538 Phone/Fax: 970-593-1334 970-593-0443

Web site: www.schlossersigns.com
Web site: www.schlossersigns.com
Products/Services: Full-service
custom sign company serving
Colorado, Wyoming, and
Nebraska. Services include: surveys,
permit acquisition, zoning analysis,
code appeal, planned sign program
development, design, custom fabrication, installation, removals, service
ice and repair.

Person In Charge, Title: Carla Schlosser, Owner Year Founded: 1999

SHAW SIGN & AWNING INC. 901 S.W. Frontage Road Fort Collins, CO 80524 Phone/Fax: 970-493-6244 970-493-6288 sales@shawsign.com Web site: www.shawsign.com Employees 2010: 25 Energy Star Builder?: Yes Products/Services: Design, manufacture and install signs, awnings, metal canopies and architectural metals, both interior and exterior. Exports greater than 50%: Yes Person In Charge, Title: Jonathan Turner Harshaw, President Year Founded: 1985

SKYLIGHTS

CUSTOM COLORADO INC. / BRUCE TUCKER CUSTOM EXTERIORS 2042 Abilene Court Fort Collins, CO 80525 Phone/Fax: 970-215-4733 970-229-1360 CColoradoInc@aol.com Web site: www.CustomColoradoInc.com Employees 2010: 3 Revenues 2009: \$1 Energy Star Builder?: Yes Products/Services: Siding, complete exterior renovation, interior /exterior remodeling. Exports greater than 50%: No Person In Charge, Title: Bruce Tucker, President Year Founded: 1999

EGGERS ELECTRIC INC. 3520 W. Eisenhower Blvd. Loveland, CO 80537 Phone/Fax: 970-669-1883 970-669-0476 eggers@eggerselectric.com Web site: www.eggerselectric.com Employees 2010: 9 Energy Star Builder?: Yes Products/Services: Residential, commercial, industrial, energy efficient lighting, new construction, repairs, remodeling, trouble shooting. Exports greater than 50%: No Person In Charge, Title: Brent Eggers, Owner, Vice president Year Founded: 1973

SPAS

LINDGREN LANDSCAPE & IRRIGATION INC. P.O. Box 271273 Fort Collins, CO 80527 Phone/Fax: 970-226-5677 970-226-2048 info@lindgrenlandscape.com Web site: www.lindgrenlandscape.com

Products/Services: Residential landscape design, installation and renovation; outdoor living, fire pits, water features and retaining walls. Exports greater than 50%: No Person In Charge, Title: Tim Lindgren, President Year Founded: 1995

SAUNALAND

P.O. Box 271664 Fort Collins, CO 80527 Phone/Fax: 970-689-1585 970-377-3688 saunaland@hotmail.com Web site: www.saunalandusa.com Products/Services: Pre-cut, prebuilt, pre-fab saunas and sauna accessories. Year Founded: 1998

SPA WORLD

2040 S. College Ave. Fort Collins, CO 80525 Phone/Fax: 970-493-7758 970-484-5292 spaworldinc@gmail.com Web site: www.espaworld.com Products/Services: Spas, hot tubs, swimming pools. Exports greater than 50%: No Person In Charge, Title: Craig Dewey Kurt Kniegge, Co-owner Year Founded: 1993

SPRINKLER SYSTEMS/IRRIGATION

ALPINE GARDENS 7029 S. College Ave. Fort Collins, CO 80525 Phone/Fax: 970-226-2296 970-506-2730 info@alpinelandscaping.com Web site: www.alpinelandscaping.com Employees 2010: 40 Revenues 2009: \$3,500,000 Energy Star Builder?: No Products/Services: Commercial and residential landscape design, installation and maintenance. Exports greater than 50%: No Person In Charge, Title: Jack Fetig Chris Fetig, Owners Year Founded: 1978

ASSOCIATED FIRE

SPRINKLERS INC. 17264 Weld County Road 12 Fort Lupton, CO 80621 Phone/Fax: 303-383-5021 303-383-5023 firesprinkler@amsprink.com Web site: www.amsprink.com Products/Services: Fire sprinkler installation in commercial buildings, residential, nursing homes and warehouses, testing, inspections.

Person In Charge, Title: Timothy Trostel, Vice president Year Founded: 1984

BATH INC.

2000 E. Prospect Road Fort Collins, CO 80525 Phone/Fax: 970-484-5022 970-484-3718 sbath@bathgardencenter.com Web site: www.bathgardencen-

Employees 2010: 120 Revenues 2009: \$6,000,000 Energy Star Builder?: Yes Products/Services: Landscaping and sprinkler installation, garden center and nursery, power equipment sales and service.

Person In Charge, Title: Thomas Bath, President Year Founded: 1965

LINDGREN LANDSCAPE & IRRIGATION INC.

P.O. Box 271273 Fort Collins, CO 80527 Phone/Fax: 970-226-5677 970-226-2048 info@lindgrenlandscape.com Web site: www.lindgrenlandscape.com Products/Services: Residential

landscape design, installation and renovation; outdoor living, fire pits, water features and retaining walls. Exports greater than 50%: No Person In Charge, Title: Tim Lindgren, President Year Founded: 1995

ROCKY MOUNTAIN ENVIRONMENTAL

ENVIRONMENTAL CONSTRUCTION INC. 1060 E. County Road 6C Berthoud, CO 80513 Phone/Fax: 970-532-1717 970-532-3634 RMECINC@att.net Employees 2010: 26 Revenues 2009: \$1,946,000 Energy Star Builder?: No Products/Services: Landscape design and construction, irrigation installation, water features and associated hardscapes. Person In Charge, Title: Shawn Flynn, President/owner Year Founded: 1989

TIMBERROCK LANDSCAPE CENTER

LANDSCAPE CENTER 28629 Weld County Road 17 Windsor, CO 80550 Phone/Fax: 970-686-0442 jessaragon@comcast.net Web site: www.timberrocklandscapecenter.com Employees 2010: 6 Revenues 2009: \$1,388,798 Energy Star Builder?: Yes Products/Services: Decorative rock, composts, soils, redwood mulch and 10 others. Steel edging, boulders, water features and supplies, custom concrete edging installations, trucking, ground preparation and landscaping. **Exports greater than 50%**: No **Person In Charge, Title**: Jess Aragon, Operations manager **Year Founded**: 1997

SURVEYING COS.

FARNSWORTH GROUP INC. 3538 JFK Parkway, Suite 3 Fort Collins, CO 80525 Phone/Fax: 970-266-1066 970-266-1075 tbarela@f-w.com Web site: www.f-w.com Products/Services: Civil, water/wastewater, M/E/P engineering, surveying, commissioning, energy and LEED services. Person In Charge, Title: Ted R. Barela P.E. Year Founded: 2007

NORTHERN ENGINEERING

SERVICES 200 S. College Ave., Suite 100 Fort Collins, CO 80524 Phone/Fax: 970-221-4158 970-221-4159 info@northernengineering.com Web site: www.northernengineer

ing.com

Employees 2010: 20 Energy Star Builder?: No Products/Services: Civil engineering and land surveying. Exports greater than 50%: No Person In Charge, Title: Angela Ader George Schock President

Year Founded: 1987

STEWART & ASSOCIATES 103 S. Meldrum St. Fort Collins, CO 80521 Phone/Fax: 970-482-9331 970-482-9382 Stewarts@frii.com Energy Star Builder?: No Products/Services: Civil engi-

neering, professional land survey-

ors. Exports greater than 50%: No Person In Charge, Title: Jerry Robinson, Vice president Jay Robinson, President Year Founded: 1958

TAIT & ASSOCIATES INC. 6163 Larimer County Road 16 Loveland, CO 80537 Phone/Fax: 970-613-1447 970-613-1897 tletzring@tait.com Web site: www.tait.com Employees 2010: 5 Revenues 2009: \$483,000 Products/Services: Land surveying, civil & environmental engineering. Exports greater than 50%: Yes Person In Charge, Title: Tracy J. Letzring, PE, LEED AP, CDP, VP Year Founded: 1964

TILES

COLORADO KITCHEN & BATH **OF ESTES PARK & OF GREELEY** 1751 N. Lake Ave., 1A Estes Park, CO 80517 Phone/Fax: 970-586-3845 970-356-5270 info@ckbsales.com Web site: www.ckbsales.com Energy Star Builder?: No Products/Services: Full scale kitchen and bath design; remodeling, new construction: turn-key residential countertop replacement program; all products offered with all "in house workers." Person In Charge, Title: Ed Brehon, Owne Year Founded: 1983

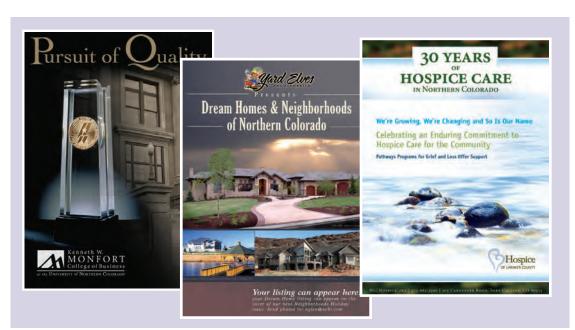
DALE'S CARPET ONE FLOOR AND HOME 3608 Automation Way Fort Collins, CO 80525 Phone/Fax: 970-223-3596 970-223-0734 jlcog-

burn@dalescarpetoneftcollins.com Web site: www.dalescarpetoneft-

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collins.com Employees 2010: 13 Energy Star Builder?: Yes Products/Services: Carpet, hardwood, tile, vinyl, laminate and area

rugs. Exports greater than 50%: No Person In Charge, Title: Bobbie Cogburn, CEO, president Year Founded: 1992

EHEART INTERIOR SOLUTIONS 4901 Thompson Parkway Loveland, CO 80534 Phone/Fax: 970-669-0288 970-669-0744

support@eheartdesign.com Web site: www.eheartdesign.com Energy Star Builder?: No Products/Services: Commercial/residential interior

design, builder design loft, cabinets, flooring, lighting, plumbing fixtures, blinds sales and installation.

Person In Charge, Title: Ken Eheart, CEO Year Founded: 1979

FLORIDA TILE CERAMIC CENTER 1833 E. Harmony Road, No. 9 Fort Collins, CO 80528-3446 Phone/Fax: 970-223-5193 970-223-6378 Web site: www.floridatile.com Employees 2010: 9 Energy Star Builder?: No Products/Services: Wholesale distributor of ceramic tile, porcelain tile, stone tile, setting materials, care & maintenance products. Exports greater than 50%: No Person In Charge, Title: Connie Carlson, Rocky Mountain district manager Year Founded: 1997

RT3 ENTERPRISES LLC

661 Innovation Circle, Unit A Windsor, CO 80550 Phone/Fax: 970-686-7000 970-674-9215 tommy.sporleder@rt3ent.com Web site: www.rt3ent.com Employees 2010: 12 Revenues 2009: \$3,687,000 Energy Star Builder?: No Products/Services: Commercial flooring: carpet, resilient floors, tile, stone / slabs, wood. Exports greater than 50%: No Person In Charge, Title: Tommy Sporleder, Manager member Year Founded: 2004

TUSCANY INTERIOR DESIGN 241 12th St. S.W. Loveland, CO 80537 **Phone/Fax**: 970-667-0927 970-667-2440 tuscanyid@skybeam.com Web site: www.tuscanyinteriordesigns.com Person In Charge, Title: Toni B. Klein, President Year Founded: 1995

TITLE COS.

FIDELITY NATIONAL TITLE CO. 1 255 Park Lane, Suite 200 Estes Park, CO 80517 Phone/Fax: 970-586-6626 970-586-6331 Web site: www.fntcolorado.com Person In Charge, Title: Jeff Wolff

FIDELITY NATIONAL TITLE CO. FORMERLY SECURITY TITLE 343 W Drake Road No 200 Fort Collins, CO 80526 Phone/Fax: 970-226-1901

970-226-4330 jswolff@fnf.com Web site: www.fntcolorado.com Products/Services: Residential and commercial title insurance and settlement services for real property; to include owners, lenders, developers, builders, attorneys and 1031 Exchanges. Two local, full-service title plants in Larimer and Weld counties. Title research for governmental entities, engineers, surveyors, rights-of-ways and easement searches, etc. Person In Charge, Title: Jeff Wolff, Vice president Year Founded: 1946

FIDELITY NATIONAL TITLE CO. FORMERLY SECURITY TITLE 3003 E. Harmony, Suite 100 Fort Collins, CO 80528 Phone/Fax: 970-212-7750 970-212-7751 jswolff@fnf.com Web site: www.fntcolorado.com Person In Charge, Title: Jeff

FIDELITY NATIONAL TITLE CO. FORMERLY SECURITY TITLE

Wolff, Vice president

1711 61st Ave., Suite 100 Greeley, CO 80631 Phone/Fax: 970-356-3200 970-356-4912 jswolff@fnf.com Web site: www.fntcolorado.com Person In Charge, Title: Jeff Wolff, Vice president

WALLS AND CEILINGS

SCHAEFFER DRYWALL SYSTEMS LLC 9249 Eastman Park Drive, No. B Windsor, CO 80550 **Phone/Fax**: 970-674-1176 970-674-1178 SchaefferDrywall@aol.com Web site: Under construction Energy Star Builder?: Yes Products/Services: Framing & drywall contractor. Exports greater than 50%: No Person In Charge, Title: Karl Schaeffer, President Year Founded: 1980

STEAMWAY FLOOR TO CEILING

602 Eighth Ave. Greeley, CO 80631 Phone/Fax: 970-353-0133 970-352-4092 steamway@qwest.net Web site: www.steamwayfloortoceiling.com Employees 2010: 13 Revenues 2009: \$2,228,000 Energy Star Builder?: Yes Products/Services: Fire and water damage restoration, carpet and blind cleaning; retail carpet, blinds, draperies, tile, granite and hardwood, commercial and residential remodeling and interior design and sales. Exports greater than 50%: No Person In Charge, Title: Dave

Garuberger, Owner Year Founded: 1968 TRIPLE H DRYWALL

211 N. Timberline Road Fort Collins, CO 80524 Phone/Fax: 970-493-4326 970-416-8570 jim@triplehdrywall.com Web site: www.triplehdrywall.com Employees 2010: 54 Revenues 2009: \$2,800,000 Energy Star Builder?: No Products/Services: Steel stud framing and drywall. Exports greater than 50%: No Person In Charge, Title: Jim Kruse, Vice president Year Founded: 1972

WELLS & PUMPS

QUALITY WELL & PUMP LLC 23275 U.S. Highway 85 LaSalle, CO 80645 Phone/Fax: 970-356-7842 970-284-6445 Web site: www.qualitywellandpump.com Revenues 2009: \$6,100,000 Products/Services: Water-well drilling and pump service. Person In Charge, Title: Chris Jones, Owner Year Founded 1956

NINDFOWS/DOORS/ **GARAGE DOORS**

ANDERSEN WINDOWS 916 Durum Court Windsor, CO 80550 Phone/Fax: 970-217-1985 970-674-3064 ddohn@andersencorp.com Web site: www.andersenwin dows.com Person In Charge, Title: David B. Dohn, Sales representative

BUILDERS SUPPLY INC. 801 Smithfield Drive Fort Collins, CO 80524 Phone/Fax: 970-482-1320 970-482-1335 skraxberger@windowbsi.com Web site: www.windowbsi.com Products/Services: Service and supply windows, skylights and exterior doors for new construction and remodeling. Exports greater than 50%: No Person In Charge, Title: Steve Kraxberger, President

Year Founded: 1985

COLORADO SASH & DOOR INC. 116 W. Harvard, Unit 4 Fort Collins, CO 80525 Phone/Fax: 970-226-1460 970-223-6543 office@colosash.com Web site: www.colosash.com Products/Services: Windows and doors, specializing in high energy efficient windows for commercial and residential projects. Also historic restoration, commercial retrofit and sustainable design. Exports greater than 50%: No Person In Charge, Title: Mark Wernimont, Presiden Year Founded: 1991

CUSTOM COLORADO INC. / BRUCE TUCKER CUSTOM

EXTERIORS 2042 Abilene Court Fort Collins, CO 80525 Phone/Fax: 970-215-4733 970-229-1360 CColoradoInc@aol.com Web site: www.CustomColoradoInc.com Employees 2010: 3 Revenues 2009: \$1 Energy Star Builder?: Yes Products/Services: Siding, complete exterior renovation, interior . /exterior remodeling. Exports greater than 50%: No Person In Charge, Title: Bruce Tucker, President Year Founded: 1999

DEINES CUSTOM DOOR INC. 315 Hickory St. Fort Collins, CO 80524 Phone/Fax: 970-482-4806 970-482-7996 info@deinescustomdoor.com Web site: www.deinescustom

door.com Products/Services: We manufacture custom entry systems in a variety of woods, and offer leaded and etched glass options as well as custom iron work. We also custom manufacture interior doors as well as offer a complete prehang shop and supply. Wood Harbor, Prairie Lake, Simpson, Trustile, Galeana and Woodgrain doors among others. We also supply Rocky Mountain and Emtek hardware with extremely competitive pricing Person In Charge, Title: Mary Spitzmiller, Owner Terry Spitzmiller Year Founded: 1989

PRO-BUILD

4058 Camelot Circle Longmont, CO 80504 Phone/Fax: 970-535-0395 970-535-0648 bruce.allen@probuild.com Web site: www.probuild.com **Employees 2010**: 60 Products/Services: Lumber, truss and millwork supplier. Exports greater than 50%: No Person In Charge, Title: Bruce Allen, Northern Colorado GM Year Founded: 2006

SOLAR GLASS WINDOW & DOOR 5840 Byrd Drive

Loveland, CO 80538 Phone/Fax: 970-224-1930 970-224-1990 jwebster@solarglass.com Web site: www.solarglass.com Energy Star Builder?: Yes Products/Services: High quality Marvin clad wood & Marvin Integrity fiberglass windows and doors, Milgard vinyl windows & doors, Therma-Tru entry doors, Velux skylights, Hylite & Pacific Accent glass block windows as well as numerous ancillary items. We serve replacement, remodel and custom new construction markets, wholesale and retail, and offer home installation on all our products.

Exports greater than 50%: No Person In Charge, Title: Jim Webster, North Area Manager Year Founded: 1981

SUN MOUNTAIN INC. 140 Commerce Drive Berthoud, CO 80513 Phone/Fax: 970-532-2105 970-532-2208 sales@sunmountaindoor.com

Web site: www.sunmountaindoor.com Employees 2010: 80 Energy Star Builder?: No Products/Services: Custom wood doors, flooring and mold-

ings. Exports greater than 50%: Yes Person In Charge, Title: Jared Meier, General manager Year Founded: 1998

WIRING AND CABLE

DREAM THEATER COLORADO 5100 S. College Ave.

Fort Collins, CO 80525 Phone/Fax: 970-224-4484 970-223-0712 mark@dreamtheaterco.com Web site: www.dreamtheaterco.com Products/Services: Low-voltage

system integrators specializing in custom-home theaters, home automation systems and home audio and video systems. Commercial services include computer networking, business telephony, conference room audio and video systems Exports greater than 50%: No Person In Charge, Title: Mark

Hovey, President Year Founded: 1981 EGGERS ELECTRIC INC. 3520 W. Eisenhower Blvd. Loveland, CO 80537 Phone/Fax: 970-669-1883 970-669-0476 eggers@eggerselectric.com Web site: www.eggerselectric.com Employees 2010: 9 Energy Star Builder?: Yes Products/Services: Residential, commercial, industrial, energy efficient lighting, new construction, repairs, remodeling, trouble shooting. Exports greater than 50%: No

Person In Charge, Title: Brent Eggers, Owner, Vice president Year Founded: 1973

FIVESTAR SECURITY

1748 Clear Creek Ct. Windsor CO 80550 Phone/Fax: 970-367-5779 / 970-689-2945 conrad@fivestar-security.com Web site: www.fivestarsecurity.com Products/Services: Provides complete home and business security systems, CCTV, surveillance systems, and commercial fire detection systems using Monitronics, GE, and Speco products.

H & H DATA SERVICES INC.

1310 Webster Ave Fort Collins, CO 80524 **Phone/Fax**: 970-482-6064 970-484-3252 barb@hhdataservices.com Web site: www.hhdataservices.com Energy Star Builder?: No Products/Services: Certified copper and fiber optic structured cabling system installation for voice/data/video applications, including outside plant cable Installation of paging, access control, camera surveillance and audio visual systems. Exports greater than 50%: No

Person In Charge, Title: Barbara Kawczynski, Sales manager Joseph Hehn, Vice president, RCDD Year Founded: 1992

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SECURITY & SOUND

700 Automation Drive, Unit J Windsor, CO 80550 Phone/Fax: 970-686-1040 970-686-7790 sales@securityandsound.com Web site: http://securityand-

sound.com

Products/Services: Residential, commercial burglary and fire alarms, home security/fire & monitoring, sound systems, central vac, phone systems, A/V systems and CCTV, along with Control 4 total home or small business automation. Phone/data/TV/sound wiring. Exports greater than 50%: No Person In Charge, Title: Tim Stroh, General manager Year Founded: 1983

BURNHAM-BECK & SUN 737 Gregory Road

Fort Collins, CO 80524 Phone/Fax: 970-482-6924 burnhambecksun@aol.com Web site: http://www.burnhambeck.com Products/Services: Solar electric retail products & services. Person In Charge, Title: Sam Burnham, Owner Year Founded: 2000

INTEGRATED MECHANICAL LLC 223 Linden St., No. 204 Fort Collins, CO 80524-4430 Phone/Fax: 970-556-0570 Year Founded: 2003



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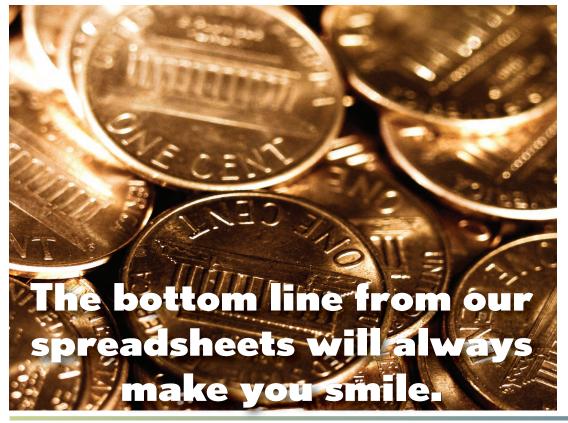
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