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Latest directory keeps pace with changes in tech sector

A letter from Co-publishers Chris Wood and Jeff Nuttall

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Also available are the Boulder County Technology/Manufacturers Directory, Boulder Valley M.D., the Boulder County Book of Lists and The Boulder County Business Report. In Wyoming, look for *The Wyoming Business Report*, the Wyoming Book of Lists and the Wyoming Technology/Manufacturers Directory.

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Technology jobs keep coming and going in Northern Colorado. New players continue to enter the market — Advanced Micro Devices being one — while others are departing or scaling back.

Keep up to date with these changes and more with the latest edition of the *Northern Colorado Technology/Manufacturers Directory*, prepared by the staff of the *Northern Colorado Business Report*.

This directory includes many new companies, as well as updated information on the region's other technology and manufacturing employers. And, of course, companies that have moved or fallen by the wayside have been removed.

Use this directory as a reference for almost 1,300 local companies, including name, address, phone, fax, e-mail, Web site, revenues, number of employees, year founded, products and services, etc.

This edition is packed with information, and we'd like to thank our research staff, including Research Director Kathleen Chaballa and researcher Kate Hendrickson, for their many hours spent on this project, both in updating existing records and in ferreting out new companies that should be included or old ones to be removed.

As usual, this directory includes various ranked lists of tech-related companies.

In a project of this magnitude — with constantly changing companies — errors and omissions inevitably occur. If something has changed with your company's data, visit www.ncbr.com and click on the Submit News or Data link to update your information. You can also contact our research team to let us know any types of changes at research@ncbr.com or (970) 221-5400, ext. 227, or use the "Do you want to be included" form on page 96, and we'll include it in our next directory.

We're pleased to offer the contents of this directory on CD-ROM, in Microsoft Excel or tab-delimited formats. Or go online to www.ncbr.com to download this and other databases via our online DataBank. Additional print copies of the directory are available at local chambers of commerce and economic-development agencies, as well as at our office.

And watch for our other directories during the course of the year, including the *Northern Colorado Book of Lists*, the *Harvest* agribusiness directory, the *Blueprints* construction directory, the *Northern Colorado MD* medical directory and *Portfolio*, our banking and financial-services directory.

In the meantime, enjoy this edition of the *Northern Colorado Technology/Manufacturers Directory!*



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Industry sectors identified

AEROSPACE

Military and nonmilitary prime contractors and other contractors devoting a significant portion of their business to aerospace.

AGRIBUSINESS

Companies producing products or involved in technologies related to farming and agribusiness.

APPAREL

Companies that manufacture clothing or clothing accessories. Includes companies engaged in embroidery and custom sewing.

AUTOMOTIVE

Companies that build or develop products for the automotive industry.

BIOTECHNOLOGY

Companies with products or services that have their origins in any field related to biology or botany, including agricultural, biomolecular process, biomedical electronics and pharmaceutical firms.

BUILDING RELATED

Companies that manufacture or develop building materials.

CALL CENTERS

Companies that process calls.

COMPUTERS

Companies that manufacture or service computer-related products, including personal, mini- or mainframe computers, disk or tape drives, modems, printers, storage media and the like. Includes computer product R&D and companies making computer accessories.

EDUCATION

Institutions or companies that provide computer and technical training.

EMPLOYMENT

Staffing services for technical and manufacturing jobs.

ENERGY TECHNOLOGY

Companies that provide energy services, including electric, gas and oil.

ENGINEERING FIRMS

Companies that offer various types of engineering services.

ENVIRONMENTAL SERVICES

Companies that provide recycling and environmental services.

FOOD/BEVERAGE

Companies that produce a food, vitamin or beverage product, including brewers, vintners and bottlers.

FOUNDRIES

Companies that work with welding and poring of various metals.

FURNITURE

Furniture makers and distributors.

GIS

Developers of hardware, software and programs related to geographic-information systems.

INTERNET

Companies specifically identified as an Internet business. This can include e-commerce companies selling products online; companies offering Internet or intranet access services and/or companies offering Web-site design; companies offering e-mail list management and/or tracking systems; and companies that develop and sell systems primarily related to Internet functions.

INTERNET SERVICE PROVIDERS

Companies that provide customers with access to the Internet.

INSTRUMENTS

Companies that manufacture specific-purpose instrumentation or controls.

MACHINE SHOPS

Machine-shop companies and companies doing metal and parts manufacturing and machining.

MANUFACTURERS

Companies that manufacture a tangible product.

MATERIALS

Chemicals or any other materials used in advanced technological production processes or products. Companies included may be primary-source producers or suppliers, fabricators, designers or assemblers.

MEDICAL

Companies involved in the manufacture or R&D of medical-related products.

MICROTECHNOLOGY

Companies involved with production, fabrication, design or assembly of electronic components, subassemblies or finished products. Includes circuit-board manufacturers and designers.

MISCELLANEOUS

All manufacturers that could not be categorized into any of the directory's high-tech or other categories.

ORGANIZATIONS

Groups that provides resources to those in manufacturing and technology sectors.

PLASTICS

Companies involved in the manufacture of R&D of plastic parts or products.

PRINTING & GRAPHICS

Commercial printers and sign-makers.

PUBLISHERS

Publishing companies, including newspapers, magazines, books, catalogs and advertising coupons. Also includes companies involved with TV programming.

R & D (RESEARCH & DEVELOPMENT)

Companies and laboratories engaged primarily in either basic or

applied research, i.e. engineering.

ROBOTICS

Designers and manufacturers of robots and robotic components.

SHIPPERS AND PACKERS

Companies engaged and shipping and packing of various materials.

SIGN COMPANIES

Companies that produce and sell signs for commercial and residential use.

SOFTWARE AND INTEGRATED SYSTEMS

Companies that produce, design or perform services concerning any aspect of software for personal, mini- or mainframe computers, or for telecommunications applications. Includes database programmers and designers.

TELECOMMUNICATIONS

Companies that manufacture transmission or receiving equipment, testing equipment or components for same. Includes telecommunications R&D.

TESTING

Companies and laboratories that conduct biological, chemical or microelectronics testing for public or private concerns.

VIDEO/AUDIO PRODUCTION

Companies that provide sales, installation and wiring of video and audio equipment.

WEB DEVELOPMENT

Companies that specialize in website development, support and hosting.

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'Mid-tech' Harsh floats northern Weld economy

The dream company every economic developer want

By Tom Hacker, thacker@ncbr.com

EATON — Nothing, and everything, has changed at Harsh International Inc. since the Eaton manufacturer launched its first product in 1948.

The hydraulic hoist that lifts a truck bed at an angle sufficient to dump its load, the one that late founder Bud Harsh designed, built and marketed almost 60 years ago, is still a staple of the Eaton-based company's business.

But after \$10.5 million in plant-technology investments since 1987 when new owner and president Bob Brown took over, a new word has been coined to describe the company's evolution.

"We're mid-tech," Brown said, describing how the low-technology hydraulic hoists and other products are now manufactured in the highest-tech environment, where robot-guided precision lasers and water jets turn raw steel into truck parts.

Then, from the low, unassuming manufacturing, assembly and warehouse buildings scattered throughout Eaton, Harsh ships its products around the globe, with customers as likely to be in Japan and the United Kingdom as in Northern Colorado.

"They're a huge, very well-hidden secret," said longtime customer Jim Courtney, co-owner of Courtney-Berg Industries Ltd. of Linden, Alberta, Canada. "They're way under the radar. They're not self-promoters. They're doers."

Harsh's evolution has meant new products by the dozens, and new applications for all the high-end technology that the company has acquired.

Employment during Brown's tenure has more than doubled, from 40 to 89, and the nature of the complex design, engineering and manufacturing work has become more sophisticated.

"Wages have grown, too," Brown said. "We've been lucky in this area to have found the technically capable folks, or train them ourselves."

Rock-solid base

In short, Harsh is an economic developer's dream. With stable markets worldwide, product diversity, and the promise of continued high-paying job growth, the company offers Eaton and northern Weld County a rock-solid base that its mostly agricultural economy needs.

It is out of the region's ag-based businesses — feedlots, dairy



RYAN MAIER, NORTHERN COLORADO BUSINESS REPORT

CLOSE WATCH — Laser technician Joe Dingfelder monitors the controls of a laser used in cutting steel at Harsh International Inc. in Eaton.

farms and crop growers — that Harsh grew almost 60 years ago.

Roughly half the expected company-record revenue of \$27 million that Brown expects in 2006 will come from its agricultural products.

Those include huge truck and trailer-mounted mixing machines used for feed, fertilizers and other ag products and spreaders for manure and other fertilizers. The steel workings of those machines are crafted in the company's 120,000-square-foot main production facility, a marvel of technology where lasers glow as they pierce through steel plates and sheets that will form everything from mixer blades to truck-bed walls.

At a pair of 60,000-square-foot buildings on southeastern edge of town, in the Eaton Industrial Park, workers pair finished Harsh products with the trucks and other vehicles that incorporate them. The company is busy enough in those two buildings that a third of the same size is in the late planning stages, and will be operating early next year.

By that time, Harsh's local manufacturing, assembly and warehouse space will total 300,000 square feet.

Record performance

The bedrock of the business, accounting for the other half of Harsh's revenue, is the truck equipment segment, mostly the hydraulic hoists that serve almost "anything that's on wheels,"

as Brown said.

The hoists are recognized as the world's best, a view among customers that's also supported by independent testing. A Harsh-equipped truck, in tests last year by the United Kingdom's Ministry of Defense, broke a world record for stability.

"As far as we know, no one has been able to match anything we've done," Brown said.

Companies worldwide, including many in the immediate region that are Harsh's oldest and best customers, bear out Brown's assessment.

"We've been doing business with Harsh since well before my time," said Carl Maxey, general manager of Fort Collins-based Maxey Cos., a dealer in specialized truck beds and trailers. "Structurally, they're the best. They've also kept their prices competitive."

That's not easy during a time when the price of Harsh's main raw material — steel — has gone through three years of double-digit price increases. Despite the soaring steel costs, Harsh has not raised its product prices since September 2004.

"We're in awe of that," Maxey said.

Maxey and Canadian customer Courtney say Harsh's customer-service practices will keep it atop a market populated by dozens of what they call lesser competitors.

"They have a very common-sense approach to problem-solving," Courtney said. "They're not always quick with an answer, but that's because they spend time finding a solution. When they do, it's always, always right."



RYAN MAIER, NORTHERN COLORADO BUSINESS REPORT

TECH TOOL — A precision laser cutting tool pierces through steel plate that will be incorporated into a specialized Harsh International Inc. hydraulic truck-bed hoist at the company's Eaton manufacturing center.

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Growth makes Northern Colorado logical choice

Changing economy requires new core competencies

By Larry Burkhardt, news@ncbr.com

The notion of rationally discussing our local economy and its near-term prospects and direction seems particularly daunting this year.

News items of all sorts have tugged and pulled us in distinctly different directions over the past many months. Some adamantly warn of an impending economic recession — fueled by rising oil costs, home foreclosures and rising consumer debt. Others are equally convinced of an upcoming steep decline in fuel prices, stabilizing interest rates, and slower, steady economic growth.

Though we are often contacted for comment on a variety of economic trending, economic developers are not economists; and I will not venture to prognosticate on short-term economic fortunes.

There are, however, a few concepts that I am very certain of:

■ Despite the wide difference of opinions regarding the general condition of the economy, there is general agreement that Colorado's population growth will continue at a brisk pace. Recent projections, in fact, show that Weld County could become the fourth most populous county in Colorado within the next thirty years - exceeding 500,000 at that point. U.S. Census figures show the Greeley/Weld Metropolitan Statistical Area as the second fastest-growing in the country during 2000-05.

■ The reality is that many parts of the nine-county Denver metro area are either landlocked by the mountains, or significantly built out. Future growth will look to locate in general proximity to the existing population and public infrastructure, making Weld County a logical choice. Our affordability, access to ground and air transportation, higher education and work force will drive development not only to the Interstate 25 corridor, but over time, to the U.S. Highway 85 and I-76 corridors as well. Our challenge will be to balance this explosive population growth with appropriate employment growth.

“Future growth will look to locate in general proximity to the existing population and public infrastructure, making Weld County a logical choice.”

■ The practice of economic development is experiencing an interesting and very significant shift. Historically, economic development organizations competed for companies. As global trends continue, these organizations will compete more and more for work force.

Work-force development is an issue that will confront our nation and our region more and more each year. Our country can no longer lay claim to superiority in work force as it could decades ago. With the spread of technology, and with the commitment of developing nations to seek economic dominance, the United States finds itself losing jobs and losing ground to others. Our response must be strong, immediate and unwavering to build core competencies within our work force, boost our commitment to educational excellence, and provide training alternatives for the technologies of both today and tomorrow.

A partnership is currently being developed between Aims Community College and the Greeley/Evans School District 6 that will provide extensive career information and resources to middle school students and their parents. It is this type of initiative that will better prepare students for the realities of international competition that will be with them throughout the rest of their lives.

While Weld County's heritage is strongly rooted in agriculture, we will most certainly see a continued transition to those industries that support a knowledge-based economy. While this transition can occur without detriment to the area's agricultural activity, unrelated factors, such as the purchase of water rights by those outside the area, will almost certainly cause a decline in the area's capacity for agricultural activity.

From the time that immigrant settlers first established towns in Weld County until perhaps the 1980s, change was for the most part slow and calculated. Since that time, population within Weld County, as well as influences throughout the region, have dramatically accelerated the rate of change.

As an economic developer, I would caution: “Hold on to your hats ... you haven't seen nothin' yet!”

Larry Burkhardt is president and chief executive officer of Upstate Colorado Economic Development.

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"Building Relationships Since 1939"

Primary jobs balance between cuts, creation

Manufacturing down, tech sector on upswing

By Luanne Kadlub, news@ncbr.com

In the grand scheme of things, it's most likely everyone thinks his or her job is of primary importance. But not everyone has a primary job.

The difference comes in the standard definition: A primary job is one with a primary-sector employer that exports the majority of goods and/or services outside of the region resulting in the importation of net new capital to the economy. They almost always pay higher than average wages and include benefits. Non-primary-sector jobs, on the other hand, circulate wealth already in the local economy.

Examples of primary employers in Northern Colorado are many and in most cases the names are familiar: Kodak, Swift & Co., R.R. Donnelley, Anheuser-Busch Brewery, Hewlett-Packard Co., Group Publishing Inc., Advanced Energy Inc., Universal Forest Products, Owens-Illinois, Front Range Energy, Hach Co., and the list goes on.

Strong national markets put Northern Colorado's primary sector employers in a good position to grow "depending upon a huge selection of variables," according to Cathy Schulte, senior vice president of Upstate Colorado.

Owens-Illinois created 200 new primary jobs when it opened a bottle factory in Windsor almost two years ago. Kodak and R.R. Donnelley, Schulte said, are "constantly competing for new business and growing." Resulting new jobs often balance cuts in other areas.

A Primary Employers Research Project conducted by the Northern Colorado Economic Development Corp., for example, found that 1,900 net new jobs are projected to be created in Larimer County by existing primary sector employers through 2008. Employers interviewed for the project estimated that the dollar amount to be invested in the aggregate expansion plans will total more than \$419 million.

The report also noted that 97 percent of the respondents reported having stable or increasing sales, while 72 percent expect to expand during the next three years and 90 percent plan to introduce new products or services in the next year or so.

Upside in tech sector

While the manufacturing sector has taken a hit regionally and nationwide, with many companies moving that aspect of their business overseas, the upside has been a resurgence in the tech sector, said Jacob Castillo, vice president at NCEDC.

"There's an ebb and flow in the economy, and right now we're seeing trends indicating losses in the manufacturing sector, but encouraging growth numbers in other industries, like technology, bioscience and the clean/renewable energy industry.

NCEDC has targeted five regional industries with potential for job growth: bio and life sciences, clean and renewal energy, software information technology, business services and value-added agriculture.

"They're targeted because of strong growth they show in employment and wealth creation," Castillo said, along with their alignment to institutions of higher education, work and

"The quality and availability of an educated, skilled work force is one of the major strengths of the Northern Colorado region."

— Jacob Castillo,
vice president at NCEDC

skill sets, community culture and values.

Northern Colorado's work force continues to be the crowning jewel in garnering new primary jobs. "The quality and availability of an educated, skilled work force is one of the major strengths of the Northern Colorado region. What we're seeing now from the demand side — the employer side, site consultants and companies themselves — is that the number one criteria for location of new and expanded operations is the availability of skilled workers," he said.

Schulte agreed, noting that if companies looking at the area come in and offer a livable wage, "they will find the work force to fill those positions and fill them well."

Weld County outlook

Although Weld County tends to be considered more of a blue-collar labor community, with agriculture and manufacturing strong players, Schulte said that is changing as interaction and commuting between Northern Colorado's counties and communities increases.

"When you look at the whole region, it's a very well-rounded labor force. You can find everything you want in terms of skill sets. More and more companies are needing a bilingual work force, and that is one of our strengths in Weld County," she said.

Linda Perez, director of the Weld County Workforce Center, said her office has seen a 6 percent increase in the number of employers posting jobs at the center. "The labor force is growing and there are a lot of jobs available."

The center, based in Greeley, has an office in Del Camino to service southwest Weld County, which has many primary employers, and will open a third office in September in Fort Lupton.

If the economy is having an effect on the job market, Perez isn't seeing it. "Jobs are growing. Sure, we lose them, too. You sort of like go with it. Swift had closed shifts, but now they've brought those people back and are hiring more."

And many jobs are going unfilled. "We're seeing an increased need for professional truck drivers, welders, and those in the construction and health-care industries," she said. NCEDC adds science teachers, chemists, sales positions, experienced engineers and fork-lift drivers to that list.



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Region's high-tech sector showing signs of recovery

Pendulum swings slowly in favor of tech businesses

By Sue Lenthe, news@ncbr.com

Lori Gama-White, founder of DaGama Web Studio, sees resilience in Northern Colorado's tech sector.

Gama-White's nearly 10-year-old Web site development business has grown over the past three to four years from the one-woman shop she launched in 1997 to a staff of five.

Despite the crash-and-burn consequences of the dot-com bubble's burst in 2001, technology's role in everyday life and in business has continued to grow. So has people's awareness of it, Gama-White said.

Just a decade ago it was OK to admit you knew nothing about computers, Gama-White noted. "Now people realize they've got to embrace technology. It's here. It's never going to go away. It's going to permeate our culture more and more."

And that fuels demand for businesses like Gama-White's. An improving economy and easing uncertainty help, as well.

"The pendulum is swinging, as far as the tech sector is concerned," Gama-White said. People and businesses are embracing the idea that a Web site can be critical to success. "They realize Web sites are valuable marketing tools," she said. "It's a valuable tool in their business they have been putting off."

After losing more than 2,000 tech jobs between 2001 and 2003 and continuing layoffs in 2004, Northern Colorado is showing signs that, as Gama-White's experience reflects, the sector is recovering.

"I think the region has seen some big wins for the tech sector," said Jacob Castillo, vice president, Northern Colorado Economic Development Corp. "Particularly with the growth of Intel in Fort Collins and the introduction of AMD into the Northern Colorado market."

NCEDC announced in early summer that Advanced Micro Devices would open a 250-job engineering and design center at the Harmony Corporate Center in Fort Collins. "Those jobs range from part-time market analyst to facilities management," he said.

"We are working with several tech-related companies within the region who are considering significant expansion," Castillo said. "So, while as a whole, employment in the tech sector is still down from its zenith, we continue to see small gains from some significant companies."

Startups come knocking

Kathy Kregel, former executive director of the Fort Collins Technology Incubator, said there are signs there of improvement as well.

"There are two indicators, to me, that things are moving in a positive direction," Kregel said. "One is that existing companies in the program, which there are five, are doing better in terms of revenue. So, they seem to be gaining traction in sales."

Better sales figures drive improvements in employment, Kregel noted.

"Then, two, I am getting an increased number of interested applicants talking to me." After a fairly quiet six months in

"Lew Wymisner, assistant director of the Larimer County Workforce Center."

"The tech sector may recover. You may not if you're on the employment side."

terms of applications, Kregel said interest in joining the incubator has been picking up dramatically. "We have about four interested companies knocking on the door."

The Fort Collins Technology Incubator provides a nurturing environment for high-tech startup companies. Incubator clients share ideas and services with each other while receiving support, resources and professional business advice through the program.

Statewide, there are signs and predictions pointing to recovery in the tech sector. The Colorado Software and Internet Association predicts the state's software industry alone will add 1,800 jobs in 2006. Colorado labor department statistics provide some support to that, estimating that the information technology industry will represent the major area of job growth in Colorado into 2012.

According to the annual Cyberstates report released this spring by the American Electronic Association, a nationwide technology trade association, Colorado remains the state with the highest concentration of tech industry workers in the nation. Although the state lost 2,500 tech jobs between 2003 and 2004, the 2006 AEA report said 89 of every 1,000 private sector workers in Colorado is involved in the tech industry. These high-tech workers earn an average of \$76,400 per year, 90 percent more than the average private sector worker.

Colorado has the 12th highest employment of tech workers nationwide, with 159,800 high-tech workers employed.

Nationwide the picture is similar. According to the AEA in 2005, high-tech employment in the U.S. totaled 5.6 million. That was up by 61,100 jobs or 1 percent, after declining in 2004 by 44,700 jobs.

Whether or not the recovery of the sector means jobs for displaced tech workers in Northern Colorado remains to be seen, said Lew Wymisner, assistant director of the Larimer County Workforce Center. "That's the \$64K question," Wymisner said. And the answer depends on who you are.

"It depends on whether you're on the employer side or the employment side," Wymisner said. "The tech sector may recover. You may not if you're on the employment side."



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FRONT RANGE INTERNET INC.

Hi Country VoIP Enables the Avaya Definity phone systems for Aims Community College

ARVADA – Hi Country Wire and Telephone has completed a project to VoIP (voice over internet protocol) enable the Avaya Definity PBX for Aims Community College in Greeley, CO. This solution will enable the college to move beyond the capabilities of the legacy PBX it has depended on for inbound and outbound phone service and extension to extension calls between its primary locations. The new IP solution allows for VoIP voice traffic between the main Greeley campus and the downtown Greeley annex, as well as the newly opened Ft Lupton Construction and Automotive Technology facility. This solution provides the users at these sites the ability to have Direct Inward Dial (DID) telephone numbers and voice mail boxes off of the PBX at the main campus.



Greeley Campus



Fort Lupton Campus

"We were looking for a solution that would provide our smaller remote sites with the same features and functionality that the users at our larger sites currently enjoy", states Deb Martinez, Enterprise Telephony coordinator for Aims College. "IP enabling the current PBX was a cost effective way of leveraging the benefits of VoIP technology without the expense of replacing the system. We were able to protect the college's investment in their current Avaya PBX", says Hi Country account executive, Rob Frank.

Hi Country Wire and Telephone is a supplier of business phone systems, phone service,

voice mail, and internet access. Hi Country, owned by Robert Whitfield Sr., is currently servicing higher educational institutions and k-12 school districts, federal and local government agencies along with government contractors and businesses of all sizes. More information on Hi Country Wire and Telephone can be obtained at www.hcwt.com. More about Aims Community College can be obtained at www.aims.edu.

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Largest Bioscience Companies

Based in region, ranked by number of local employees

RANK	PREV RANK	COMPANY ADDRESS PHONE/FAX	EMPLOYEES 2006 EMPLOYEES-WORLDWIDE EMPLOYEES 2005	REVENUES 2005 REVENUES 2004	PRODUCTS AND SERVICES	E-MAIL WEB SITE	PERSON IN CHARGE W/ TITLE YEAR FOUNDED
1	NR	HACH CO. 5600 Lindbergh Drive Loveland, CO 80539 (970) 669-3050/(970) 669-2932	833 N/A 584	N/A N/A	Water-analysis systems and hydro lab instruments.	orders@hach.com www.hach.com	Thomas Joyce, President 1947
2	2	DAKO COLORADO INC. 4850 Innovation Drive Fort Collins, CO 80525 (970) 226-2200/(970) 226-0107	200 N/A 212	N/A N/A	Instrumentation and reagents for biomedical research and cancer diagnostics.	information@cytomation.com www.dako.com	Jes Ostergaard, President 1988
3	1	HESKA CORP. 3760 Rocky Mountain Ave. Loveland, CO 80538 (970) 493-7272/(970) 619-3003	180 N/A 180	\$69,400,000 \$67,700,000	Advanced veterinary diagnostic and other specialty veterinary products; instruments, supplies, point-of-care tests, vaccines and pharmaceuticals.	market@heska.com www.heska.com	Robert Burton Grieve 1988
4	5	PR PHARMACEUTICALS INC. 1716 Health Parkway Fort Collins, CO 80524 (970) 484-5560/(970) 482-6184	64 N/A 55	\$1,422,542 \$1,440,932	Improves human and animal health with innovative drug-delivery technology.	info@prpharm.com www.prpharm.com	Patrick Bols, President 1998
5	NR	JORGENSEN LABORATORIES INC. 1450 N. Van Buren Ave. Loveland, CO 80538 (970) 669-2500/(970) 663-5042	62 N/A 48	N/A N/A	Veterinary specialty instruments and animal-health products.	info@jorvet.com www.jorvet.com	Hans Jorgensen, President 1965
6	7	COLORADO HISTO-PREP 319 Lincoln Court Fort Collins, CO 80524 (970) 493-2660	16 N/A 16	\$827,280 \$456,413	Prepares microscopic histology slides, conducts hematology/clinical chemistries and complete pathology services.	rbawa@histoprep.com www.histoprep.com	Rajan Bawa, President 1983
7	NR	GLOBAL PEPTIDE SERVICES 1601 Prospect Parkway, Suite 1 Fort Collins, CO 80525 (970) 494-4483/(970) 494-4485	14 N/A 11	\$1,200,000 \$1,200,000	Custom peptides, antibody services and mass spectrometry.	info@globalpeptide.com www.globalpeptide.com	John Phipps, Owner 2001
8	NR	XY INC. 1108 N. Lemay Ave. Fort Collins, CO 80524 (970) 493-3113/(970) 493-3114	13 26 13	N/A N/A	Commercialization of sex selection in livestock industries.	info@xyinc.com www.xyinc.com	Mervyn Jacobson, CEO and Executive chairman 1996
9	6	OPTIBRAND LTD. LLC 123 N. College Ave., Suite 240 Fort Collins, CO 80524 (970) 490-6022/(970) 490-6025	12 N/A 17	N/A N/A	Biometric animal identification method and universal data collection devices.	info@optibrand.com www.optibrand.com	Bruce Law Golden, CEO and Ph.D. 1998
10	NR	IMU-TEK ANIMAL HEALTH INC. 3541 E. Vine Drive Fort Collins, CO 80524 (970) 493-7053/(970) 493-6461	10 N/A 10	N/A N/A	Developer and manufacturer of colostrum for veterinary supplements.	info@imutek.com www.imu-tek.com	Susan Dyjak, Vice president 1988
11	NR	MYCOS RESEARCH LLC 522 W. 66th St. Loveland, CO 80538 (970) 612-0195/(970) 612-0196	10 N/A 10	N/A N/A	Biomedical contract research, developer of vaccine and diagnostic products.	info@mycosresearch.com www.mycosresearch.com	Luis A. Cantarero, Executive director 1997
12	NR	INVIRAGEN LLC 2619 Midpoint Drive, Suite A Fort Collins, CO 80525 (970) 672-4777/(970) 372-0693	4 4 2	\$10,000 \$0	Develops vaccines for emerging markets worldwide. Developing vaccines for Dengue Fever, West Nile, Smallpox and plague.	dstincomb@inviragen.com www.inviragen.com	Dan T. Stinchcomb, CEO 2003

Region surveyed is Brighton, Larimer and Weld counties.
N/A-Not Available
⊙ Business Report estimate.

Based upon responses to Business Report survey researched by Marty Osecky
To be considered for future lists, e-mail research@ncbr.com

Largest Computer Systems Integrators

Ranked by total revenue

RANK	PREV RANK	COMPANY ADDRESS PHONE/FAX	REVENUES 2005 REVENUES 2004 EMPLOYEES 2006 EMPLOYEES 2005	BRANDS OF HARDWARE SOLD BRANDS OF SOFTWARE SOLD	PRODUCTS/SERVICES	E-MAIL WEB SITE	PERSON IN CHARGE TITLE YEAR FOUNDED
1	2	3T SYSTEMS INC. 5832 S. College Ave., Suite C Fort Collins, CO 80525 (970) 229-5888/(970) 229-5895	\$22,400,000 \$13,500,000 105 80	Cisco, LeftHand Networks, Wyse and HP. Mortgage Cadence, Citrix, Microsoft and RES Poweruse.	IT consultancy offering application development and integration, voice solutions, managed services, advanced infrastructure and security.	info@3tysystems.com www.3tysystems.com	Eddie Speir and Tim Reeser Partners 1994
2	1	LEWAN & ASSOCIATES INC. 1608 S. College Ave. Fort Collins, CO 80525 (970) 484-8822/(970) 484-5329	\$13,975,555 \$13,755,000 23 24	All major brands. All major brands.	Digital imaging, document management, networking, storage, disaster recovery, IP telephony and equipment and supplies for above.	www.lewan.com www.lewan.com	Steve Cluff Branch manager 1972
3	4	ITX - INFORMATION TECHNOLOGY EXPERTS INC. 2120 S. College Ave. Fort Collins, CO 80525 (970) 282-3338/(970) 282-3764	\$6,500,000 \$4,500,000 103 65	Intel-based PCs, servers and Sonicwall Firewalls, Microsoft and Oracle.	Full-service IT support, including networks, databases, software development, VOIP, security and hosting.	mtran@itxlc.com www.itxlc.com	Bruce Holtman Vice president 1996
4	NR	VISTA SOLUTIONS CORPORATION 2619 Midpoint Drive, Suite F Fort Collins, CO 80525 (970) 272-2940/(970) 212-2950	\$4,400,000 \$3,500,000 16 18	HP and IBM. Polyserve Cluster File Systems.	IT services, business continuity, storage, servers & PC sales and support.	info@vistasolutions.net www.vistasolutions.net	Bob Yonasko CEO 1992
5	NR	RUN PC INC. 524 W. Laurel St., Suite 2 Fort Collins, CO 80521 (970) 493-5555/(970) 493-5571	\$1,200,000 \$1,200,000 4 N/A	Custom notebooks, desktops and server systems. Authorized Intel systems, AMD systems, Microsoft, Corel, Lotus, Borland, Norton, Powerquest and SBS.	Computer sales and service.	sales@runpc.com www.runpc.com	Jon J. Willis President 1987
6	8	TECHSMART SOLUTIONS INC. 328 Airpark Drive, No. 200 Fort Collins, CO 80524 (970) 498-1808/(970) 472-0247	\$1,100,000 \$690,000 12 11	Dell hardware and custom "white box" computer systems. Most major brand software.	IT consulting, services and products for small business and individual users.	infodesk@onlinepcheip.com www.onlinepcheip.com	Andrew Hensen Manager 1998
7	5	COMPUTER RENAISSANCE 2721 S. College Ave., Suite 1B Fort Collins, CO 80525 (970) 223-8398/(970) 223-8399	\$830,000 \$3,200,000 6 6	Custom branded, HP, Dell and Compaq. Microsoft.	Computer hardware, software, repair services and network specialists.	askriss@aol.com N/A	Aron Kriss Manager 1997
8	7	NEXUSTEK 2519 S. Shields St., Suite 137 Fort Collins, CO 80526 (970) 223-2738/(413) 832-4190	\$750,000 \$722,000 5 10	All major brands. All major brands.	Provides resources for a company's technical business processes.	info@c3tec.com www.c3tec.com	Dave Herzfeld N/A 1984
9	NR	GREELEY COMPUTER SERVICES ⊙ 3810 W. 10th St., No. 2A Greeley, CO 80634 (970) 304-1315/(970) 351-8080	\$600,000 \$600,000 6 6	AMD, Intel, Machspeed, Biostar, Seagate, Western Digital Microsoft	Family-owned PC service and repair, DSL Internet access, Web hosting, network consulting.	tom@greeleycomputer.com greeleycomputer.com	N/A N/A 1994
10	NR	DATA PRODUCTS & SERVICES INC. 2618 Brookwood Drive Fort Collins, CO 80525 (800) 669-8194/(970) 221-4776	\$467,302 \$456,520 2 2	Cisco, HP, Compaq, Linksys, Acer, IBM, Toshiba and all name-brand hardware. Microsoft, Linux and all name-brand hardware.	Computer information technology, networks, network integration, wireless, service and support, software, VOIP.	marykay@dpscorp.com www.dpscorp.com	Mary Kay Kennedy and Dianna Convey Owners 1988
11	6	DATA SERVICE CENTER INC. 324 Remington St. Fort Collins, CO 80524 (970) 221-2880/(970) 484-0693	\$450,000 \$900,000 4 4	All major brands. Microsoft, Symantec, NTI and Panda.	PC System sales and service.	JBecker@dataservicecenter.com www.dataservicecenter.com	Jim Becker President 1976
12	11	COMPUTER GUY TECHNOLOGIES LLC P.O. Box 336569 Greeley, CO 80633-0607 (970) 356-1600/(801) 858-6147	\$300,000 \$300,000 2 2	Cisco, Intel and Equus computers, Microsoft, Symantec, Adobe, Kerio, and Grisoft.	Certified (CISSP, MCSE) network security, design, installation and administration for medium to small business.	info@cgytech.com www.cgytech.com	Michael Jeniken N/A 1998

Region surveyed is Brighton, Weld and Larimer counties.
N/A-Not Available
⊙ Formerly Computer Brokers.

Based upon responses to Business Report survey researched by Marty Osecky
To be considered for future lists, e-mail research@ncbr.com

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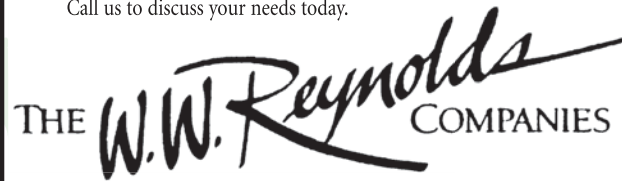
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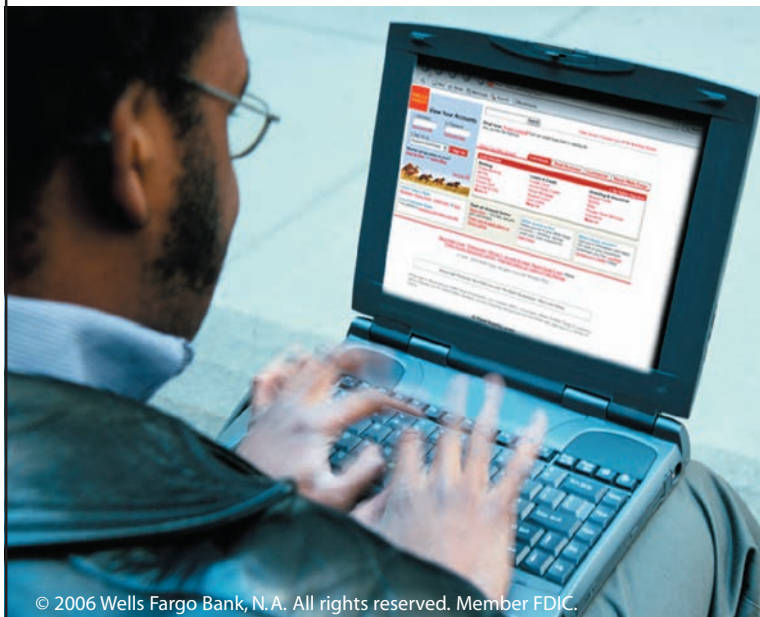
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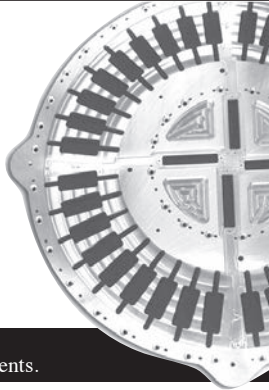


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Largest Engineering Firms

With local operations, ranked by no. of registered engineers

RANK	COMPANY ADDRESS PHONE/FAX	NO. REGISTERED ENGINEERS 2006 NO. OTHER ENGINEERS EMPLOYEES 2006 EMPLOYEES 2005	REVENUES 2005 REVENUES 2004	TYPE OF ENGINEERING	NOTABLE PROJECTS	HEADQUARTERS E-MAIL WEB SITE	PERSON IN CHARGE TITLE YEAR FOUNDED
1	THE ENGINEERING CO. 2310 E. Prospect Road, Suite B Fort Collins, CO 80525 (970) 484-7477/(970) 484-7488	23 43 38	\$5,700,000 \$3,700,000	Consulting civil engineers, water, wastewater, drainage, roads.	Soldier Canyon WTP, South Fort Collins WWTP, St. Vrain State Park, Wellington WWTP	Fort Collins wmeslo@tec-engrs.com www.tec-engrs.com	Warren Mesloh and Brian Zick President and Vice president 1985
2	AYRES ASSOCIATES 3665 JFK Parkway, Bldg. 2, Suite 200 Fort Collins, CO 80525 (970) 223-5556/(970) 223-5578	7 50 40	\$5,500,000 \$5,000,000	Civil engineering, water resources engineering.	City of Fort Collins drainage projects, Larimer County bridge hydrolic projects.	Fort Collins bensona@ayresassociates.com www.ayresassociates.com	Jim Schall Vice president 1967
3	STANTEC CONSULTING INC. 209 S. Meldrum St. Fort Collins, CO 80521 (970) 482-5922/(970) 482-6368	14 9 55 55	\$5,500,000 \$5,000,000	Professional design and consulting services in planning, engineering, architecture, surveying and project management.	Prospect Road widening in Fort Collins, Town of Wellington Water Treatment Plant, University of N. Colorado parking & pedestrian improvements in Greeley.	Edmonton, Alberta, Canada bcummock@stantec.com www.stantec.com	Bret Cummock Principal 1954
4	ELECTRICAL SYSTEMS CONSULTANTS INC. 212 W. Mulberry St. Fort Collins, CO 80521 (970) 224-9100/(970) 224-9137	13 9 75 72	\$8,200,000 \$8,160,000	Electrical power, controls, instrumentation & GIS/GPS for utilities & industry.	Engineering and programming for a SCADA system for the City of Glenwood Springs electric system.	Fort Collins esc@electsys.com www.electsys.com	Jim Siano President 1978
5	TST INC. CONSULTING ENGINEERS 748 Whalers Way Fort Collins, CO 80525 (970) 226-0557/(970) 226-0204	13 47 46	\$5,223,000 \$4,613,000	Civil engineering & surveying firm for municipal & private clients.	Water Valley, Kendall Brook, Willow Springs, Paragon Point, Waterfront, Observatory Village.	Fort Collins dtaranto@tstinc.com www.tstinc.com	Donald N. Taranto President 1977
6	NORTHERN ENGINEERING SERVICES 200 S. College Ave., Suite 100 Fort Collins, CO 80524 (970) 221-4158/(970) 221-4159	11 12 42 42	\$5,000,000 \$4,000,000	Civil engineering and land surveying.	Fossil Lake Ranch in Fort Collins, Highlands Meadows Golf Course in Windsor, Centerra Marketplace and supporting infrastructure for The Promenade Shops, Heska in Loveland.	Fort Collins george@northernengineering.com www.northernengineering.com	George Schock President 1987
7	TERRACON CONSULTING ENGINEERS & SCIENTISTS 301 N. Howes St. Fort Collins, CO 80521 (970) 484-0359/(970) 484-0454	10 12 70 65	N/A N/A	Geotechnical, environmental, construction materials testing, natural resources management.	Medical Center of the Rockies, Hughes Stadium expansion, Owens-Illinois glass manufacturing facility.	Lenexa, Kan. djobe@terracon.com www.terracon.com	Doug Jobe Vice president 1965
8	AE ASSOCIATES INC. 5387 W. 19th St. Greeley, CO 80634 (970) 330-5587/(970) 230-3040	3 9 34 34	N/A N/A	Mechanical engineering.	LSI Logic in Fort Collins, Venetian, MGM Grand and Luxor in Las Vegas.	Greeley patti@aeai.com www.aeassociates.net	Greg Martino President 1976
9	LANDMARK ENGINEERING LTD. 3521 W. Eisenhower Blvd. Loveland, CO 80537 (970) 667-6286/(970) 667-6298	2 33 30	\$3,442,000 \$3,300,000	Civil, structural, geotechnical, surveying, planning and architecture.	Loveland Visitor's Center, Fort Logan National Cemetery, Horizon Bank building.	Loveland account@landmarkitd.com www.landmarkitd.com	Robert James Nelson and Donna Hunter President and Controller 1967
10	K L & A INC. 4412 W. Eisenhower Blvd. Loveland, CO 80537 (970) 657-2426/(970) 667-2493	9 13 40 40	\$7,250,000 \$5,000,000	Structural.	8050 Private Residence Club, RiverGate Medical Campus and Animas Surgical Hospital, J.W. Marriott Hotel at Cherry Creek North.	Golden drutledge@kliaa.com www.kliaa.com	M. Douglas Rutledge COO 1994
11	CTL THOMPSON INC. 4001 Automation Way, Unit 201 Fort Collins, CO 80525 (970) 206-9455/(970) 206-9441	5 33 33	N/A N/A	Geotechnical, materials, structural and environmental engineering.	PVH Campus, CSU Engineering Building, Ziegler Road.	Denver hperko@ctlthompson.com www.ctlit.com	Howard A. Perko Branch manager 1976
12	NATURAL RESOURCES CONSULTING ENGINEERS 131 Lincoln Ave., Suite 300 Fort Collins, CO 80524 (970) 224-9859/(970) 224-1885	8 15 20 41	\$6,489,000 \$6,000,000	Environmental.	ACOMA Wastewater Design, Wind River Irrigation Project.	Fort Collins office@nrce.com www.nrce.com	Woldezion Mesghinna President 1989
13	NOLTE ASSOCIATES INC. 1901 Sharp Point Drive, Suite A Fort Collins, CO 80525 (970) 221-2400/(970) 221-2415	7 2 20 18	\$2,470,400 \$1,489,000	Civil engineering & surveying.	The Ranch Larimer County Fairgrounds and Events Center, Fossil Ridge High School, Thompson River Ranch.	Sacramento linda.hoffmann@nolte.com www.nolte.com	Linda Hoffmann Vice president 1949

Largest Environmental Services List

Ranked by no. employees

RANK	PREV RANK	COMPANY STREET ADDRESS CITY, STATE POSTAL CODE PHONE/FAX	EMPLOYEES 2006	REVENUES 2005 REVENUES 2004	PRODUCTS/SERVICES	E-MAIL WEB SITE	PERSON IN CHARGE W/TITLE YEAR FOUNDED
1	1	SCHAEFER ENTERPRISES INC. 500 26th St. Greeley, CO 80631 (970) 353-0663/(970) 353-2719	110	N/A N/A	Outsourcing for businesses needing product shrinkwrapping, recycling, kit assembly, packaging and button-making. Mail center offers savings on First Class and bulk mailings, bursting, folding, collating, inserting, document printing and mail merges.	cchannell@schaeferenterprises.com www.schaeferenterprises.com	Valerie Randall, Executive director 1952
2	2	GALLEGOS SANITATION INC. 1941 Hart Parkway, Suite 2 Fort Collins, CO 80524 (970) 484-5556/(970) 484-0662	93	\$8,490,029 \$7,841,514	Waste disposal and recycling services.	custservice@galleqossanitation.com www.galleqossanitation.com	Rudy George Gallegos, Secretary/Treasurer Gerald E Gallegos, President and Matt Gallego 1959
3	3	ACCESS COMPUTER PRODUCTS INC. 451 W. 69th St. Loveland, CO 80538 (970) 612-2930/(970) 612-2095	90	\$12,961,000 \$10,944,000	Supplies for laser and inkjet printers, recycles used printer cartridges, computers, monitors, Palm pilots, cell phones and other electronic items.	access@accessftc.com www.accessftc.com, www.accessrecycling.com	Joe Goodell, President 1987
4	5	PRO PALLET INC. (1) 520 E. Collins Ave. Eaton, CO 80615 (970) 454-3323/(970) 454-3286	60	N/A \$2,500,000	Manufactures and recycles pallets.	propallet@quest.net www.propallet.net	Troy Kyme, President 1989
5	NR	AIR RESOURCE SPECIALISTS INC. 1901 Sharp Point Drive, Suite E Fort Collins, CO 80525 (970) 484-7941/(970) 484-3423	50	N/A N/A	Environmental consulting in ambient air quality-related monitoring, modeling, analyses, regulatory compliance, research and instrumentation.	info@air-resource.com www.air-resource.com	David L. Dietrich, Ph.D., President 1981
6	4	WASTE-NOT RECYCLING 1065 Poplar St. Loveland, CO 80537 (978) 669-9912/(970) 669-9926	38	N/A N/A	Recycling service for businesses, government, builders and institutions.	recycle@waste-not.com www.waste-not.com	Anita Rose Comer, CEO 1989
7	NR	A-1 ORGANICS 16350 Weld County Road 37 Eaton, CO 80615 (970) 454-3492/(970) 454-3232	32	N/A N/A	Composts, wood mulches, grinding and screening services.	info@alorganics.com www.alorganics.com	Chuck Wilson, CEO and President 1974
8	7	COLORADO IRON & METAL INC. 1400 E. Mulberry St. Fort Collins, CO 80524 (970) 482-7107/(970) 493-7821	28	\$4,928,930 \$3,393,431	New-metal distributor, scrap-metal recycler, welding and fabrication, water-jet cutting.	kentgarvin@coloradaironmetal.com www.coloradaironmetal.com	Kent Garvin, President 1995
9	NR	LARIMER COUNTY SOLID WASTE DEPARTMENT 200 W. Oak St., Suite 4000 Fort Collins, CO 80522 (970) 498-5772/N/A	26	\$5,252,936 \$6,853,239	County landfill and transfer stations. Recycling of e-scrap, batteries, paint, household and hazardous chemicals and abandon waste. Garbage garage for educational outreach.	N/A www.co.larimer.co.us	Stephen Wendell Gillette, Director N/A
10	NR	CITY OF LOVELAND - SOLID WASTE DIVISION 105 W. Fifth St. Loveland, CO 80537 (970) 962-2529/(970) 962-2907	24	N/A N/A	Residential collection of refuse, recyclable materials and yard wastes; multi-family refuse and recycling services; drop-site for recyclable materials and organics; and temporary dumpster and roll-off box rentals.	solid_waste@ci.loveland.co.us www.ci.loveland.co.us	Bruce Philbrick, Superintendent N/A
11	10	RISK REMOVAL INC. 1925 Timberline Road, Office 1 Fort Collins, CO 80525 (970) 221-9121/(970) 493-7446	15	\$2,400,000 \$2,000,000	Environmental abatement services, including removal and disposal of asbestos, lead, mold, biological and chemical hazards; environmental cleanup and restoration.	abhunt@riskremoval.com www.riskremoval.com	Angelique Ortiz-Hunt, Owner and President 1989
12	12	BUNTING DISPOSAL INC. P.O. Box 203 Evans, CO 80620 (970) 339-3023/N/A	10	N/A N/A	Residential, commercial and construction trash hauling and recycling.	N/A www.buntingdisposal.com	Brian Bunting, Owner 1968
13	11	RECYCLE AMERICA ALLIANCE 5887 S. Taft Hill Road Fort Collins, CO 80526 (970) 226-1101/(970) 226-0524	9	N/A N/A	Processing and recycling of low and high grade paper, PET and HDPE plastic containers, aluminum cans, glass beverage containers, tin-coated steel food and beverage containers.	N/A www.RecycleAmericaAlliance.com	Myron Coffin, Site manager N/A

Most Innovative Companies

Ranked by No. Patents Granted

RANK	PREV RANK	COMPANY ADDRESS PHONE/FAX	NO. PATENTS GRANTED (7/1/05-6/30/06) NO. PATENTS GRANTED 2005	EMPLOYEES 2006 EMPLOYEES 2005	PRODUCTS/SERVICES	E-MAIL WEB SITE	PERSON IN CHARGE, TITLE YEAR FOUNDED
1	1	HEWLETT-PACKARD CO. 3404 E. Harmony Road Fort Collins, CO 80525 (970) 898-3800/(970) 898-6725	329 234	2,200 2,400	Technology solutions provider to consumers, businesses and institutions globally. IT infrastructure, global services, business and home computing, and imaging and printing.	N/A www.hp.com	Mark Hurd, President/CEO 1939
2	2	AGILENT TECHNOLOGIES INC. 815 14th St. S.W. Loveland, CO 80537 (970) 679-5000	82 96	600 700	Technologies and solutions for communications, electronics, life sciences and chemical analysis.	N/A www.agilent.com	William P. Sullivan 1999
3	4	LSI LOGIC INC. 2001 Banfield Court Fort Collins, CO 80525 (970) 223-5100/(866) 574-5742	38 23	340 324	Semiconductors for the communications, consumer and storage markets.	N/A www.lsi.com	Abhi Talwaker, President 1981
4	NR	KODAK COLORADO DIVISION 9552 Eastman Park Drive Windsor, CO 80551 (970) 686-7611/(970) 686-4154	16 2	1,600 1,650	Sensitized photographic and medical products and digital imaging products.	lucille.mantelli@kodak.com www.kodak.com	Gary Bien, Site manager 1968
5	3	KODAK POLYCHROME GRAPHICS LLC One Lithopole Drive Windsor, CO 80551 (970) 674-4000/(970) 686-4187	11 25	270 270	Lithographic and thermal plates for printing.	info@kpgraphics.com www.kpgraphics.com	Robert Price, General manager 1996
6	5	ADVANCED ENERGY INDUSTRIES INC. 1625 Sharp Point Drive Fort Collins, CO 80525 (970) 221-4670/(970) 221-5583	10 13	600 700	Critical components used in manufacture of semiconductors, data storage and flat-panel displays.	ir@aei.com www.advanced-energy.com	Hans-Georg Betz 1981
7	NR	OTTER PRODUCTS LLC 1 Old Town Square, Suite 303 Fort Collins, CO 80524 (970) 493-8446/(970) 493-1755	8 0	26 15	Waterproof containers and interactive rugged electronics cases.	info@otterbox.com www.otterbox.com	N/A 1996
8	7	HESKA CORP. 3760 Rocky Mountain Ave. Loveland, CO 80538 (970) 493-7272/(970) 619-3003	6 6	180 180	Advanced veterinary diagnostic and other specialty veterinary products: instruments, supplies, point-of-care tests, vaccines and pharmaceuticals.	market@heska.com www.heska.com	Robert Burton Grieve 1988
9	NR	AVAGO TECHNOLOGIES 4380 Ziegler Road Fort Collins, CO 80525 (970) 435-6915	6 0	600 N/A	Supplies a wide range of analog, mixed-signal and optoelectronic components and subsystems.	N/A www.avagotech.com	Dick Chang, President/CEO 1961
10	NR	DAKO COLORADO INC. 4850 Innovation Drive Fort Collins, CO 80525 (970) 226-2200/(970) 226-0107	5 2	200 212	Instrumentation and reagents for biomedical research and cancer diagnostics.	information@cytometry.com www.dako.com	Jes Ostergaard, President 1968
11	6	NATIONAL SEMICONDUCTOR CORP. 3800 Automation Way, Suite 100 Fort Collins, CO 80525 (970) 225-7504/(970) 226-6761	4 8	N/A N/A	N/A	luann.jenkins@nsc.com www.national.com	Brian L. Halla, CEO/Chairman N/A
12	10	WATERPIK INC. 1730 E. Prospect Road Fort Collins, CO 80525 (970) 484-1352/(970) 221-8715	4 3	300 800	Manufactures personal health-care products.	N/A www.waterpik.com	Robert A. Shortt, General manager 1999

Figures provided from research with the U.S. Patent and Trademark office for patents issued in Northern Colorado from July 1, 2005-June 30, 2006. Secondary ranking is by number of patents issued in 2004-2005.
 (1) Patent is for ornamental design.
 (2) Business Report estimate.
 (3) 7 patents are for ornamental designs.

Based upon responses to Business Report survey researched by Marty Osekcy
 To be considered for future lists, e-mail research@ncbr.com

Internet Service Providers

Ranked by number of local accounts

RANK	PREV RANK	COMPANY ADDRESS PHONE/FAX	NO. OF LOCAL ACCTS 2006 EMPLOYEES	SERVICES OFFERED	MAJOR CLIENTS	RATES E-MAIL WEB SITE	PERSON IN CHARGE, TITLE YEAR FOUNDED
1	1	FRONT RANGE INTERNET INC. 3350 Eastbrook Drive Fort Collins, CO 80525 (970) 212-0704/(970) 224-3883	27,520 56	Internet access, e-mail, hosting, colocation, VoIP, Web development, dialup, ISDN, DSL, wireless, spam and virus protection.	Waterpik Technologies, New Belgium Brewery, Western Area Power Administration, Allard Klick & Co., Wirestone Marketing, Acartus Inc.	Vary depending on product and service. info@frii.com www.frii.com	William (Bill) N. Ward CEO and President 1995
2	NR	US CABLE 111 W. South First St. Johnstown, CO 80534 (800) 480-7020/(970) 587-4208	10,000 36	Business and residential high-speed Internet and fiber optic commercial solutions.	Business and residential clients.	As low as \$24.95 for residential clients. request@co.uscable.com www.uscable.com	Dave Kavanagh State manager 1975
3	2	PEAK TO PEAK INTERNET 3307 S. College Ave. Fort Collins, CO 80525 (970) 225-9911/(720) 565-5999	8,500 10	High-speed DSL, nationwide 56K dialup, ISDN and Web hosting.	N/A	N/A N/A www.peakpeak.com	Chris Magnuson President N/A
4	3	MESA NETWORKS 8105 W. I-25 Frontage Road, Unit 9 Frederick, CO 80516 (970) 484-2017/(303) 774-0730	7,500 22	Broadband Internet access service provider.	DigitalGlobe Inc., Celestica Corp., East Larimer County Water District, Mountain View Fire Protection District	\$35-\$400 sales@mesanetworks.com www.mesanetworks.com	Todd Bergstrom CEO 2000
5	NR	LP BROADBAND INC. 1714 Topaz Drive, Suite 201 Loveland, CO 80537 (970) 372-2824	3,000 N/A	High-speed Internet services for residential and business clients.	CCC Information Services, EPD Containers, Entwood Enterprises, First Professional Services, Media Masters, Orchards Athletic Clubs.	Residential \$31.95 to \$49.95; Business \$54.95 to \$84.95 info@lpbroadband.net www.lpbroadband.net	Wilson Spence CEO 2003
6	4	WHATWIRE BROADBAND 3115 35th Ave. Greeley, CO 80634 (970) 352-0023/(970) 353-5927	850 10	VoIP, Wireless, broadband, T1s, networks, computer repair, colocation, hosting, tower rental, RF consulting.	N/A	Varies whatwire@what-wire.com www.what-wire.com	Robert A. Stanley N/A 2003
7	11	CBEYOND INC. 3780 Garfield Ave., Suite E Loveland, CO 80537 (970) 292-5370/(970) 292-5371	600 14	High-speed Internet access, Web hosting, domain services, network configuration.	Small business clients.	Starting at \$495 a month, all inclusive. media@cbeeyond.net www.cbeeyond.net	Jason Siegel Sales manager 1999
8	6	SKYLINK BROADBAND INTERNET LLC P.O. Box 326 Eaton, CO 80615 (970) 454-9499	275 4	High-speed wireless broadband Internet serving northwest Greeley, Severance, Eaton, Ault, Pierce, Gill and surrounding areas.	Available upon request.	\$24.95, \$49.95, & \$99.95 kbars@slbbi.com www.slbbi.com	Todd Barber and Kris Barber Owners 2003
9	8	EZ LINK INTERNET BY NUNN TELEPHONE CO. P.O. Box 249 Nunn, CO 80648 (970) 897-3003/(970) 897-2727	260 5	Telephone services, dialup services to the expanded Northern Colorado calling area, DSL services in the Nunn Telephone Co. serving area.	N/A	\$20 for unlimited dialup access, \$49.95 for 256k/512k DSL service. info@ezlink.com www.ezlink.com	Greg Grablander Manager 1948
10	7	AIRBITS LLC 423 West Elkhorn Ave Estes Park, CO 80517 (970) 586-7522/(970) 586-4787	150 3	High-speed wireless Internet, Web hosting, computer repair.	N/A	\$29.95 per month and up info@airbits.com www.airbits.com	David Krumme and Matt Krumme Owners 2000

N/A: Not Available
 Region surveyed is Brighton, Larimer and Weld counties.

Based upon responses to Business Report survey researched by Kathleen Chaballa
 To be considered for future lists, e-mail research@ncbr.com

Largest Cell-Phone Providers

With local operations, ranked by number of employees in region

RANK	PREV RANK	COMPANY ADDRESS PHONE/FAX	EMPLOYEES 2006	RATES SERVICE RANGE	PRODUCTS/SERVICES AUTHORIZED DEALERSHIPS	E-MAIL WEB SITE	PERSON IN CHARGE TITLE YEAR FOUNDED
1	1	ROCKY MOUNTAIN WIRELESS INC. 160 Whalers Way, Suite B100 Fort Collins, CO 80525 (970) 267-9900/(970) 267-3003	30	\$19.99-\$199.99 Nationwide	Colorado's largest Sprint/Nextel authorized representative, fleet tracking systems, mobile wireless Internet. Sprint/Nextel.	mclark@rockymountainwireless.com www.rockymountainwireless.com	Kelly Hunter Owner 1997
2	2	CELLULAR JUNCTION INC. 2716-D S. College Ave. Fort Collins, CO 80525 (800) 373-3775/(970) 223-0688	28	\$9.99 & up Nationwide	All wireless carriers with equipment, services, repair & accessories, satellite-TV equipment and services. Cingular, Cricket, DISH, Sprint, T-Mobile & Verizon.	info@cellularjunction.com www.cellularjunction.com	Dani Korkegi Owner and President 1991
3	4	CAR TOYS INC. 2407 S. College Ave. Fort Collins, CO 80525 (970) 416-7772/(970) 416-7772	20	\$19.99-\$199.99 Nationwide	Cell-phone equipment, accessories, services. T-Mobile, Verizon, Cingular.	N/A www.cartoys.com	Bruce Cameron and Danny McCann Regional manager and Store manager 1996
4	5	VERIZON WIRELESS 3636 S. College Ave. Fort Collins, CO 80525 (970) 377-2054/(720) 946-0966	17	\$19.99 and up U.S., parts of Canada and Mexico	3-way calling, 411 connect, antennas, batteries, batteries chargers, call forwarding, post paid and prepaid. Verizon.	N/A www.verizonwireless.com	Casey Huber Manager N/A
5	6	CINGULAR 150 E. Harmony Road, Suite 2B Fort Collins, CO 80524 (970) 226-8610/(970) 226-8610	12	\$19 - \$300 Worldwide	Wireless services, multimedia messaging, international dialing. Cingular Wireless.	randy.boggis@cingular.com www.cingular.com	Randy Boggis General manager 2000
6	8	SPRINT STORE 290 E. Harmony Road, Unit F5 Fort Collins, CO 80525 (970) 282-8444/(970) 282-8533	8	Varies Nationwide	Wireless phones, home-long distance products, business solutions. Sprint, Nextel, Virgin, Boost.	N/A www.sprint.com	Adam Sabato General manager N/A
7	NR	T-MOBILE 215 E. Foothills Parkway Fort Collins, CO 80525 (970) 226-6666/(970) 226-4707	6	\$19.99-\$129.99 Nationwide	Cell-phone equipment, accessories and services. T-Mobile.	N/A www.T-mobile.com	Steve Swanson Store manager 1995
8	10	COLLINS COMMUNICATION CO. 101 N. Link Lane, Suite 1 Fort Collins, CO 80524 (970) 493-6356/(970) 493-2010	5	Varies Nationwide	Tower and antenna sales and service; wireless communications, sales and service; business band radios; custom fixed and mobile installation. Kenwood, Vertex, Midland and Icom.	radiopros@frii.com www.collinscommwireless.com	Don Dieckman President 1966
9	12	AIRTIME WIRELESS 2726 11th Ave. Greeley, CO 80631 970-336-0100/970-356-6498	4	Varies Local	Cell service and equipment and Satellite TV. N/A	awgreeley@hotmail.com N/A	Ted Dillon Owner 2001
10	NR	VOCAL VELOCITY 2024 Greeley Mall Greeley, CO 80634 (970) 356-4298/(970) 356-4298	3	\$19.99-\$2,000 Nationwide	Cell-phone equipment, accessories & services. Voicestream, Verizon, Cricket, AT&T & Qwest.	N/A N/A	Jonathon Gomez President 2001
11	NR	CELLULAR JUNCTION, INC. 2108-D 35th Ave. Greeley, CO 80634 970-506-3301/970-506-3307	3	\$9.99 & up Nationwide	Phone sales and repair, car kit installation. Sprint/Nextel, Verizon, T-Mobile, Cingular, Cricket, Helio, Dish Network.	troy.mcdaniel@cellularjunction.com www.cellularjunction.com	Dani Korkegi Owner and President 1991
12	NR	AIR TALK COMMUNICATIONS 1539 W. Eisenhower Blvd. Loveland, CO 80537 (970) 613-9900/(970) 613-9901	2	N/A N/A	N/A N/A	airtalkcom@aol.com N/A	Sherry Gacke Owner N/A

Region surveyed is Brighton, Larimer and Weld counties.
N/A-Not Available

Based upon responses to Business Report survey researched by Kathleen Chaballa
To be considered for future lists, e-mail research@ncbr.com

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BUSINESS REPORT

Do you have what it takes?

Largest Software Companies

Regional firms ranked by software revenues

RANK	PREV RANK	COMPANY ADDRESS PHONE/FAX	REVENUES 2005	EMPLOYEES 2006	BRANDS OF SOFTWARE SOLD	SERVICES PROVIDED	E-MAIL WEB SITE	PERSON IN CHARGE TITLE YEAR FOUNDED
1	NR	HEWLETT-PACKARD CO. ① 3404 E. Harmony Road Fort Collins, CO 80525 (970) 998-3000/(970) 998-6725	\$86,696,000,000 \$79,905,000,000	2,200 2,400	HP-UX, custom solutions.	Technology solutions provider to consumers, businesses and institutions globally. IT infrastructure, global services, business and home computing, and imaging and printing.	N/A www.hp.com	Mark Hurd CEO and President 1999
2	1	CCREATE SOFTWARE INC. 3801 Automation Way, Suite 110 Fort Collins, CO 80525 (970) 267-8000/(970) 267-8001	\$75,000,000 \$77,900,000	70	OneSpace.net collaboration software and OneSpace Designer CAD software.	Computer-aided design and collaboration software.	csc_americas@ccreate.com www.ccreate.com	William M. Gascoigne CEO 1984
3	2	3T SYSTEMS INC. 5832 S. College Ave., Suite C Fort Collins, CO 80525 (970) 229-5888/(970) 229-5895	\$22,400,000 \$13,500,000	105 80	Mortgage Cadence, Citrix, Microsoft and RES Powerfuse.	IT consultancy offering application development and integration, voice solutions, managed services, advanced infrastructure and security.	info@3tsystems.com www.3tsystems.com	Eddie Speir and Tim Reeser Partners 1994
4	3	TECHNIGRAPHICS SYSTEMS INC. ① 2301 Research Blvd., Suite 101 Fort Collins, CO 80525 (970) 224-9949/(970) 224-3001	\$18,300,000 \$10,811,961	93 71	PlotFinder and ePinPointer.	Visual information systems, database development, custom software, digital mapping and GIS.	sales@tgstech.com www.tgstech.com	Stefanie Waits General manager 1981
5	4	MINER & MINER, A TELVENT CO. 4701 Royal Vista Circle Fort Collins, CO 80525 (970) 223-1888/(970) 223-5577	\$16,200,000 \$10,800,000	99 105	ArCfM, ArCfM Viewer, Designer, Responder, Conduit Manager and Network Adapter.	Providing software solutions to energy and water/wastewater utilities and municipalities around the world.	info@miner.com www.miner.com	Jeffrey Meyers 1946
6	7	COLORADO CUSTOMWARE INC. 1051 Oak Park Drive, Suite 100 Fort Collins, CO 80525 (970) 212-4001/(970) 223-4204	\$4,913,943 \$2,565,643	33 29	RecordWare, RealWare, GeoWare, FieldWare, ScheduleWare and CollectWare.	Land-records management software for recorders, assessors and Treasurers in state and local governments.	info@cci.ws www.coloradocustomware.com	Lyni Schlotter CEO, Owner and President 1989
7	6	OPTIMUS CORP. 4715 Innovation Drive Fort Collins, CO 80525 (970) 226-3466/(970) 226-3464	\$4,600,000 \$4,100,115	27 20	OptiSeries™ including OptiMaster, OptiAuthor, OptiCore and OptiMedia.	Software and services for collecting, indexing, storage and retrieval of high-value corporate documents and data for compliance, litigation, and content distribution. Products provide highly scalable Web presentation and production of portable media.	optimus@optimus-corp.com www.optimus-corp.com	Roland Straub CEO and President 1986
8	8	TERRA SOFT SOLUTIONS INC. 451 N. Railroad Ave., Suite 102 Loveland, CO 80537 (970) 278-9243/(707) 988-7982	\$1,900,000 \$2,126,005	13 10	Yellow Dog Linux, Mac OS X, Y-HPC Cluster Constructions and Management and Y-Bio, bioinformatics package for x86 and Power Linux systems.	Integrated, mission-critical HPC Linux solutions for Apple, Mercury and IBM hardware.	bratliff@terrasoftsolutions.com www.terrasoftsolutions.com	Kai Staats CEO 1999
9	9	RED HEN SYSTEMS INC. 2850 McClelland Drive, Suite 3900 Fort Collins, CO 80525 (970) 493-3952/(970) 493-3938	\$1,200,000 \$1,300,000	18 15	MediaMapper Photo and Video Edition, GeoVideo for ArcGIS and PixPoint for ArcGIS.	Developer of digital still mapping and video mapping applications.	info@redhensystems.com www.redhensystems.com	Neil Havermale President 1994
10	10	CHECKMARK SOFTWARE INC. 124 Whalers Way, Bldg. H Fort Collins, CO 80525 (970) 225-0522/(970) 225-0611	\$1,000,000 \$1,000,000	8 8	CheckMark Payroll Software and MultiLedger Integrated Accounting.	Accounting and payroll software for Windows and Mac.	info@checkmark.com www.checkmark.com	Jim Malthre President 1984
11	13	SQUAREI TECHNOLOGIES INC. 4025 Automation Way, No. 14 Fort Collins, CO 80525 (970) 377-0071/(970) 377-8488	\$545,000 \$395,000	6 5	Custom software and Internet applications.	Web application development, software development, systems integration, e-commerce, .NET Microsoft certified developers, C#, SQL Server database design, custom hosting services and graphic design.	kent@squarei.com www.squarei.com	Kent Bejcek CEO and President 1996
12	NR	THE ATHENA MARKETING TEAM LLC. 1754 Twin Lakes Circle Loveland, CO 80538 (970) 461-1274/(970) 667-7595	\$150,000 \$0	25 20	Development using MS Access and VB.Net.	Business to business telemarketing and lead generation, MS Access and VB database design, development and management.	info@athenamarketingteam.com www.athenamarketingteam.com	Alyson Dunsford N/A 2005

N/A/Not Available
Region surveyed includes Larimer and Weld counties and Brighton
① Employee number is Business Report estimate.
② Business Report estimate.
③ Revenue includes locations in Wooster, Ohio, St. Louis and India.

Based upon responses to Business Report survey researched by Marty Osecky
To be considered for future lists, e-mail research@ncbr.com

Largest Telecommunication Firms

With local operations, ranked by statewide employees

RANK	PREV RANK	COMPANY ADDRESS PHONE/FAX	EMPLOYEES 2006	REVENUES 2005	PRODUCTS/SERVICES	E-MAIL WEB SITE	PERSON IN CHARGE TITLE YEAR FOUNDED
1	NR	COMCAST BROADBAND 1201 University Ave. Fort Collins, CO 80521 (970) 419-3113/(970) 493-4958	4,000 3,800	N/A N/A	High-speed Internet service, VoIP and digital cable.	N/A www.comcast.com	Dave Stenik General manager 2003
2	NR	QWEST COMMUNICATIONS 3351 Eastbrook Drive, No. 2006 Fort Collins, CO 80525 (970) 377-6455/	3,000 N/A	N/A N/A	Broad array of telecommunication services for business and residential users.	N/A www.qwest.com	Richard C. Notebaert CEO 1988
3	NR	3T SYSTEMS INC. 5832 S. College Ave., Suite C Fort Collins, CO 80525 (970) 229-5888/(970) 229-5895	105 80	\$22,400,000 \$13,500,000	IT consultancy offering application development and integration, voice solutions, managed services, advanced infrastructure and security.	info@3tsystems.com www.3tsystems.com	Eddie Speir and Tim Reeser Partners 1994
4	2	HI COUNTRY WIRE & TELEPHONE 11645 W. 62nd Place Arvada, CO 80004 (303) 467-9143/(303) 467-5521	45 45	\$9,000,000 \$9,500,000	Avaya/Lucent, Nortel Networks, AVST voice mail system, full-service installation.	bobsr@hwt.com www.hwt.com	Bob Whitfield Sr. CEO and President 1984
5	NR	US CABLE 111 W. South First St. Johnstown, CO 80534 (800) 480-7020/(970) 587-4208	36 34	N/A N/A	Fiber optic commercial solutions, residential and business high-speed Internet plus cable television services.	request@co.uscable.com www.uscable.com	Dave Kavanagh State manager 1975
6	3	MESA NETWORKS 8105 W. I-25 Frontage Road, Unit 9 Frederick, CO 80516 (970) 484-2017/(303) 774-0730	22 11	\$5,166,054 \$3,597,476	VoIP, high-speed Internet.	sales@mesanetworks.com www.mesanetworks.com	Todd Bergstrom CEO 2000
7	NR	WORLDWIDE DATA SYSTEMS 1413 N. Cleveland Ave. Loveland, CO 80538 (970) 667-3545/(970) 669-9162	20 N/A	\$80,000 \$20,000	Phone and data wiring, DSL, telephone, CAT V, electrical - master electrician.	worldwidedata@yahoo.com N/A	Julie M. O'Gorman and Pat Tracy President and Partner 2004
8	NR	CROSSCOUNTRY FULFILLMENT LLC 960 Diamond Valley Drive, No. 2 Windsor, CO 80550 (970) 679-0900/(800) 733-2948	20 N/A	N/A N/A	High-tech communication, call center, and fulfillment services for business and corporate clientele.	info@emailccs.com www.crosscountryfulfillment.com	Kay Kunzman President 1990
9	NR	CBEYOND INC. 3780 Garfield Ave., Suite E Loveland, CO 80537 (970) 292-5370/(970) 292-5371	14 N/A	N/A N/A	VoIP, dynamic T-1 Internet, phone service, voicemail, email, VPN, Webhosting, cellular phone service, off-site data storage, small business packages.	media@cbeeyond.net www.cbeeyond.net	Jason Siegel Sales manager 1999
10	NR	H & H DATA SERVICES INC. 1310 Webster Ave. Fort Collins, CO 80524 (970) 482-6064/(970) 484-3252	12 9	\$1,626,000 \$1,882,000	ESI phone system and Bogen paging system sales, installation and service.	barb@hhdataservices.com www.hhdataservices.com	Barbara Kanczynski and Joe Hehn Accounts manager and Vice president 1992
11	NR	FORETHOUGHT.NET 910 16th St., Suite 1220 Denver, CO 80202 (303) 815-1000/(303) 815-1001	11 11	\$1,300,000 \$1,200,000	Broad range of telecom - DSL, ISP, telephone, long distance, T1, T3, ethernet.	sales@forethought.net www.forethought.net	Jawaid Bazayr President 1995
12	5	PHONSWEST COMMUNICATIONS INC. 5224 Greenview Drive Fort Collins, CO (970) 484-5000/	11 9	N/A N/A	Samsung, Toshiba, Panasonic and Avaya.	sales@nccorp.com www.ncgcorp.com	Jason Long President 1991

Region surveyed is Larimer and Weld counties and Brighton.
N/A-Not Available
① Business Report Estimate

Based upon responses to Business Report survey researched by Kathleen Chaballa
To be considered for future lists, e-mail research@ncbr.com

Largest Manufacturers

Ranked by no. of employees

RANK	PREV RANK	COMPANY ADDRESS PHONE/FAX	EMPLOYEES 2006 EMPLOYEES 2005	REVENUES 2005	PRODUCTS/SERVICES	E-MAIL WEB SITE	YEAR FOUNDED PERSON IN CHARGE W/TITLE
1	1	KODAK COLORADO DIVISION 9952 Eastman Park Drive Windsor, CO 80525 (970) 686-7611/(970) 686-4154	1600 1650	N/A	Sensitized photographic and medical products and digital imaging products.	lucille.mantelli@kodak.com www.kodak.com	1968 Gary Bien, Site manager
2	3	WOODWARD GOVERNOR CO. - LARIMER COUNTY 1000 E. Drake Road Fort Collins, CO 80525 (970) 482-5811/(970) 498-3214	1130 1,017	\$827,700,000	Designs and manufactures energy control systems and components for industrial engines, turbine and power equipment across the world.	icinfo@woodward.com www.woodward.com	1870 Tom Gendron, COO and President
3	5	HACH CO. 5600 Lindebergh Drive Loveland, CO 80539 (970) 669-3050/(970) 669-2932	833 584	N/A	Water-analysis systems and hydro lab instruments.	orders@hach.com www.hach.com	1947 Thomas Joyce, President
4	2	AGILENT TECHNOLOGIES INC. 815 14th St. S.W. Loveland, CO 80537 (970) 679-5000/N/A	600 700	\$5,100,000,000	Technologies and solutions for communications, electronics, life sciences and chemical analysis.	N/A www.agilent.com	1999 William P. Sullivan
5	NR	DELPHI MEDICAL SYSTEMS 4300 Weld County Road 18 Longmont, CO 80504 (303) 678-8585/(303) 678-8138	325 300	N/A	Contract manufacturing specializing in complex electronic and electro-mechanical assembly.	N/A www.delphimedical.com	1996 Mark Hopkins, President
6	4	WATER PIK INC. 1730 E. Prospect Road Fort Collins, CO 80525 (970) 484-1552/(970) 221-8715	300 800	\$321,300,000	Manufactures personal health-care products.	N/A www.waterpik.com	1999 Richard P. Bisson, CEO
7	8	INTEL CORP. 4721 Technology Parkway Fort Collins, CO 80528 (970) 898-6295/(719) 273-1602	300 300	\$38,800,000,000	Semiconductor chip design.	N/A www.intel.com	1968 Jerry Edsall
8	6	FORNEY INDUSTRIES INC. 1830 Laporte Ave. Fort Collins, CO 80521 (970) 482-7711/(970) 498-9505	295 350	\$39,100,000	Service company providing abrasive, air accessories, safety, steel, welding supplies, hydraulics, drill bits, compressed gas program, hand tools.	sales@forneyind.com www.forneyind.com	1932 Steve Anderson and Jan Mowery, Vice presidents
9	NR	GOLDEN ALUMINIUM INC. 1405 E. 14th St. Fort Lupton, CO 80621 (303) 654-8300/(303) 654-8356	215 200	N/A	Bare and coated aluminum coils.	N/A www.goldenaluminum.com	1983 Leland Lorentzen, President
10	NR	COLORADO RAILCAR MANUFACTURING LLC 1011 E. 14th St. Fort Lupton, CO 80621-2731 (303) 857-1066/(303) 857-4209	200 100	N/A	Manufacture full-size passenger railcars, self-propelled cars for public transit, high capacity double-deck transit coaches, glass-domed double-decker touring cars.	sales@coloradorailcar.com www.coloradorailcar.com	1986 Tom Rader, President
11	NR	O-1 INC. 1133 Weld County Road 64-3/4 Windsor, CO 80550 (970) 674-3800/(419) 247-2505	200 200	N/A	Glass-container manufacturer.	N/A www.o-1.com	1903 Dwayne Wendler, General manager
12	NR	VERIGY PRIVATE LIMITED 4700 Innovation Drive, Unit D Fort Collins, CO 80525 (800) 447-8378/(512) 257-5898	165 N/A	\$456,000,000	Advanced test systems and solutions for the semiconductor industry.	support-americas@verigy.com www.verigy.com	2005 Keith L. Barnes, CEO and President
13	NR	WALKER MANUFACTURING CO. 5925 E. Harmony Road Fort Collins, CO 80528 (970) 221-5614/(970) 221-5619	150 152	\$46,239,444	Commercial-grade riding and walk-behind lawnmowers and attachments.	bobw@walkermowers.com www.walkermowers.com	1959 Bob W. Walker, President
14	NR	ALL AMERICAN HOMES COLORADO LLC 3333 E. Center Drive Milliken, CO 80543 (970) 587-0544/(970) 587-0545	145 145	N/A	Manufacturer of custom homes and commercial buildings.	N/A www.allamericanhomes.com	1994 Ed Rosenberg, Assistant general manager
15	NR	SUPER VACUUM MANUFACTURING CO. INC. 1303 E. 11th Ave. Loveland, CO 80537 (970) 667-5146/(970) 667-4296	141 115	N/A	Fans, truck bodies, vehicle emergency lighting and foundry.	info@supervac.com www.supervac.com	1954 Tamara Sorensen; Bob Sorensen; Roger Weinmeister and Ron Weinmeister, Owners
16	NR	FLEETWOOD GOLDCO WYARD & AMBEC 5605 Goldco Drive Loveland, CO 80538 (970) 663-4770/(970) 203-9881	130 150	N/A	Palletizing and conveying equipment for both full goods and empty containers.	N/A www.f-g-w.com	1971 Richard H. VanderMeer, Owner and Jim Krapes
17	NR	LEED FABRICATION SERVICES INC. 12535 Weld County Road 2 Brighton, CO 80601 (303) 659-6801/(303) 659-6808	110 110	\$15,500,000	Steel fabrication, tanks, enclosures, oilfield production equipment, roustabout/construction services, field welding/pipeline services.	info@leedfab.com www.leedfab.com	1981 Patrick Daniel, CEO and President
18	NR	BOULDER SCIENTIFIC CO. 598 Third St. Neast, CO 80542 (970) 535-4494/(970) 535-4584	110 98	N/A	Pharmaceutical intermediates, metalloenes, boron compounds and custom chemicals.	dmenders@bouldersci.com www.bouldersci.com	1972 John Birmingham, Founder
19	NR	PRODUCTION CONTROL SERVICE INC. 1762 Denver Ave. Fort Lupton, CO 80621-8731 (303) 659-9322/(303) 857-4299	103 99	N/A	Plunger-lift equipment and oilfield services; oil and gas field equipment manufacturer.	information@pcsplungerlift.com www.pcsplungerlift.com	1985 Robert Wilczek, CFO and Jeff Giamino
20	NR	PACKAGING CO. OF AMERICA 1201 Cornerstone Drive Windsor, CO 80550 (970) 686-7600/(970) 686-5767	100 100	N/A	Manufactures retail packaging products.	N/A www.packagingcorp.com	1988 Robert Wilson, General manager
21	NR	BJ SERVICES CO. 295 County Road 27 Brighton, CO 80603 (303) 659-5853/(303) 659-5806	100 N/A	N/A	Oil pumps.	info@bjsservices.com www.bjsservices.com	N/A N/A
22	NR	BAE SYSTEMS CONTAINER SOLUTIONS 19750 Weld County Road 7 Berthoud, CO 80515 (970) 532-2268/(970) 532-2269	95 95	N/A	Container solutions for aerospace and military applications.	N/A www.na.baesystems.com	1994 Barry Van Eversen, CEO
23	NR	TECHNICAL MOLDED PRODUCTS INC. 3713 Canal Drive Fort Collins, CO 80524 (970) 484-9111/(970) 484-4242	80 N/A	N/A	Custom injection molding.	info@techmolded.com www.techmolded.com	1977 Harley Hazzard, President
24	NR	S.A. ROBOTICS 3985 S. Lincoln St., Suite 100 Loveland, CO 80537 (970) 663-1431/(970) 663-5898	80 71	\$8,512,000	Equipment for hazardous applications. Complete design, engineering, fabrication and testing of various types of remotely operated and robotic equipment and containment systems. Carbon fiber manufacturing including hand-layup and winding, and autoclave and oven curing. Custom machining and waterjet cutting.	info@sarobotics.com www.sarobotics.com	1992 Michael Cappello, CEO and Dan Johnson, President
25	NR	RUBADUE WIRE CO. INC. 1301 N. 17th Ave. Greeley, CO 80631 (970) 351-6100/(970) 351-0355	75 80	N/A	Insulated wire and cable.	N/A www.rubaduewire.com	1980 Dan Rubadue

Region surveyed is Larimer and Weld counties.

Based upon responses to Business Report survey researched by Mishelle Baun To be considered for future lists, e-mail research@ncbr.com

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5212 Cessna Drive
Loveland, CO 80538
Phone: (970) 669-6185
Fax: (970) 669-1044
Web site: www.firewallforward.com
E-mail: sales@firewallforward.com
Products/Services: Aircraft engines overhaul, accessories, airframe and restoration, interior capabilities, avionics.
Imports goods?: Yes
Employees: 50
Person In Charge w/ Title: Andrew Chumney, CEO
Year Founded: 1977

MICRO COMPUTER SYSTEMS

303 S. College Ave.
Fort Collins, CO 80524
Phone: (970) 493-6886
Fax: (970) 493-8471
Web site: www.computrak.org
E-mail: info@computrak.org
Products/Services: Computer support for aviation industry.
Imports goods?: No
Year Founded: 1978

MORGAN TECHNOLOGIES INC.

8101 W. I-25 Frontage Road, Unit 4
Erie, CO 80516
Phone: (303) 651-1990
Fax: (303) 651-2017
E-mail: morgantech1@qwest.net
Products/Services: Manufactures aerospace parts.
Imports goods?: No
Employees: 25
Person In Charge w/ Title: William Morgan, President
Year Founded: 1993

PARAVION TECHNOLOGY INC.

2001 Airway Ave.
Fort Collins, CO 80524
Phone: (970) 224-3898
Fax: (970) 224-3899
Web site: www.paravion.com
E-mail: paravion@paravion.com
Products/Services: Helicopter accessories.
Imports goods?: No
Employees: 12
Person In Charge w/ Title: N. Larry Hansen, President
Year Founded: 1985

ROCKY MOUNTAIN PROPELLERS INC.

2865 Airport Drive
Erie, CO 80516
Phone: (303) 665-7905
Fax: (303) 665-7164
Web site: www.rockyprop.com
E-mail: rockyprop@rockyprop.com
Products/Services: Aircraft propellers & governors.
Imports goods?: No
Employees: 10
Person In Charge w/ Title: Dave Hampel, President
Year Founded: 1982

TEMPERATURE PROCESSING CO.

10477 Weld County Road 7
Longmont, CO 80504-9460
Phone: (303) 772-0250
Web site: temperatureprocesscolo.com
E-mail: tphtum@worldnet.att.net
Products/Services: Certified aero-

space, nuclear and mil-spec heat treating.

Imports goods?: No
Employees: 9
Person In Charge w/ Title: William Engelhard and Eric Engelhard, Presidents
Year Founded: 1968

Agribusiness**AGLAND INC. - AGRONOMY DIVISION**

155 Oak Drive
Eaton, CO 80631
Phone: (970) 454-4004
Fax: (970) 454-4041
Web site: www.aglandinc.com
Products/Services: Fertilizer, farm chemicals, seeds, spraying and application services.
Imports goods?: No
Revenues 2005: \$6,500,000
Employees: 15
Person In Charge w/ Title: Wayne Gustafson, Vice president
Parent Company: Agland Inc.
Year Founded: 1905

AGLAND INC.

260 Factory Road
Eaton, CO 80615
Phone: (970) 454-4000
Fax: (970) 454-2144
Web site: www.aglandinc.com
Products/Services: Fertilizer, chemicals, seed, petroleum, car-care centers, lubricants, convenience stores, country store, retread tire facility, inputs, feed and feed manufacturing.
Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$83,614,231
Employees: 180
Person In Charge w/ Title: Mitch Anderson, CEO and General manager
Year Founded: 1905

AMERICAN PRIDE CO-OP

55 W. Bromley Lane
Brighton, CO 80601
Phone: (303) 659-1230
Fax: (303) 659-8719
Web site: www.americanpride.coop
E-mail: kalquist@americanpride-coop.com
Products/Services: Farm supplies, lawn and garden products, fertilizer, ag chemicals, petroleum, propane, seed, Ace Hardware, grain marketing.
Imports goods?: Yes
Revenues 2005: \$59,442,832
Employees: 122
Person In Charge w/ Title: Gary Morrison, President and Keith Alquist, CFO
Year Founded: 1936

B & G EQUIPMENT INC.

301 E. Eighth St.
Greeley, CO 80631
Phone: (970) 352-2288
Fax: (970) 352-9179
Web site: www.bgequipment.com
E-mail: buddy@bgequipment.com
Products/Services: Case, I-H, Kubota, Rhino, New Holland, International, Claus and MacDon.
Imports goods?: No
Employees: 42
Person In Charge w/ Title: Buddy R. Truesdell, Owner and

President
Year Founded: 1988

B.O.S.S. COMPOST INC.

P.O. Box 987
Fort Lupton, CO 80621-8627
Phone: (303) 659-5958
Fax: (303) 655-9300
E-mail: boss@ecentral.com
Products/Services: Compost, topsoil.
Imports goods?: No
Person In Charge w/ Title: Michael Croissant, President and Jack Croissant, Vice president
Year Founded: 1978

COLORADO EQUIPMENT LLC (FORMERLY BI-STATE MACHINERY)

240 Fifth St.
Greeley, CO 80631
Phone: (970) 356-3666
Fax: (970) 356-8447
Web site: www.coloradoequipment.net
E-mail: duane@coloradoequipment.net
Products/Services: Retail farm equipment, lawn and garden equipment, skid steer loaders, construction equipment, generators and snow blowers.
Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$44,000,000
Employees: 96
Person In Charge w/ Title: Duane Wallin, General manager and Managing partner
Parent Company: Colorado Machinery
Year Founded: 1964

COLORADO MACHINERY

3763 Monarch St.
Frederick, CO 80516
Phone: (303) 833-5900
Fax: (303) 833-1441
Web site: www.coloradomachinery.com
Products/Services: Dealer of John Deere and Ingersoll-Rand products, sales, a full-line of construction rental equipment, parts and service.
Imports goods?: No
Employees: 25
Person In Charge w/ Title: Cheri Gonzales, Sales director
Year Founded: 1940

DAIRY SPECIALISTS LLC

3309 Empire St.
Evans, CO 80620
Phone: (970) 330-1870
Fax: (970) 330-1872
Web site: www.dairyspecialists.com
E-mail: jadams@dairyspecialists.com
Products/Services: Equipment and supplies for dairies and waste management systems.
Exports greater than 50%: No
Imports goods?: Yes
Employees: 43
Person In Charge w/ Title: John Adams, President
Year Founded: 1991

EMPIRE IRRIGATION

2303 Second Ave.
Greeley, CO 80631-7204
Phone: (970) 352-4000
Fax: (970) 351-7148
Web site: www

empireirrigation.com
Products/Services: Agricultural manufacturing.
Imports goods?: No
Employees: 6
Year Founded: 1956

GOODWINOL PRODUCTS CORP.

P.O. Box 407
Pierce, CO 80650
Phone: (970) 834-1229
Fax: (970) 834-0180
Web site: www.goodwinol.com
E-mail: elli@goodwinol.com
Products/Services: Animal health-care products for veterinary clinics, veterinary distributors, animal health-care distributors, retail shops.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 98%
Percentage of goods sold internationally?: 2%
Imports goods?: No
Export to which countries (other than U.S.): Canada, Korea, Japan, France.
Revenues 2005: \$485,000
Employees: 3
Person In Charge w/ Title: Elli Rathbun, Vice president and Angela Michal, General manager
Year Founded: 1950

GREEN-IT TURF PRODUCTS

2389 Colorado Highway 66
Longmont, CO 80504
Phone: (303) 678-5060
Fax: (303) 678-0470
E-mail: greenit@viawest.net
Products/Services: Blended and packaged fertilizer.
Imports goods?: No
Person In Charge w/ Title: Duane Phillips, President
Year Founded: 1984

KUHN-KNIGHT INC.

701 Cherry Ave.
Greeley, CO 80631
Phone: (970) 351-0444
Fax: (970) 351-7499
Web site: www.kuhnnorthamerica.com
E-mail: knight@kuhnnknight.com
Products/Services: Manufacture of livestock auger and reel-type feed mixers and box and slinger manure spreaders. Sales of haying equipment, rakes, mowers, conditioners, roto-tillers, reversible plows, power harrows and fertilizer spreaders.
Imports goods?: No
Employees: 30
Person In Charge w/ Title: Greg Petras, Operations manager
Year Founded: 1828

LOVELAND INDUSTRIES INC.

14520 Weld County Road 64
Greeley, CO 80631
Fax: (970) 356-8926
Web site: www.uap.com
E-mail: info@uap.com
Products/Services: Agricultural chemicals.
Employees: 20

MAXEY COS. INC.

2101 Airway Ave.
Fort Collins, CO 80524
Phone: (970) 484-1202
Fax: (970) 484-1288

Web site: www.maxeymfg.com
Products/Services: Equipment trailers, truck beds; sales and service of truck and trailer equipment.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 55%
Percentage of goods sold internationally?: 0%
Imports goods?: No
Revenues 2005: \$6,137,000
Employees: 38
Person In Charge w/ Title: Carl Maxey, General manager
Year Founded: 1969

MORETA CO. INC.
504 First Ave.
Greeley, CO 80631
Phone: (970) 351-6400
Fax: (970) 351-6515
Products/Services: Farm equipment; repair parts for all types of farm equipment.
Imports goods?: No
Employees: 4
Person In Charge w/ Title: David Brown, President
Year Founded: 1986

NORTHERN FEED & BEAN OF LUCERNE LTD.
33278 U.S. Highway 85
Lucerne, CO 80646
Phone: (970) 352-7875
Fax: (970) 352-7833
E-mail: nfb@friei.com
Products/Services: Dry-bean processor and livestock-feed dealer.
Imports goods?: No
Employees: 15
Person In Charge w/ Title: Bob Brunner, President
Year Founded: 1952

OVERMEYER HYDRO INC.
303 W. Larimer County Road 74
Wellington, CO 80522
Phone: (970) 568-9844
Fax: (970) 568-9845
Web site: www.obermeyerhydro.com
E-mail: hydro@obermeyerhydro.com
Products/Services: Large-scale water-control gates for water storage, flood control, river diversion, environmental flow release, irrigation and hydropower.
Imports goods?: Yes
Revenues 2005: \$6,736,218
Employees: 37
Person In Charge w/ Title: Henry Obermeyer, President
Year Founded: 1987

OK DOKE ENTERPRISES INC.
1425 Weld County Road 32
Longmont, CO 80504
Phone: (303) 776-2440
Web site: www.okdoke.com
Products/Services: Sell and install sod, also install sprinkler systems.
Imports goods?: No
Person In Charge w/ Title: James Doke, Owner

PAWNEE BUTTES SEED INC.
605 25th St.
Greeley, CO 80631
Phone: (970) 356-7002
Fax: (970) 356-7263
Web site: www.pawneebuttesseed.com

E-mail: info@pawneebuttesseed.com
Products/Services: Supplies native grass, alfalfa, legume, shrub and other seeds for turf, forage and reclamation.
Imports goods?: No
Employees: 17
Person In Charge w/ Title: Don Hijar, President
Year Founded: 1998

PETERSON'S SPECIALTY PRODUCTS INC.
764 Grant Ave.
Loveland, CO 80537
Phone: (970) 663-4190
Fax: (970) 663-5105
Products/Services: Veterinary products, including equine tooth floats, endoscopes, lubricants, bovine hoof treatment and calf catchers.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Dale A. Peterson, President
Year Founded: 1976

PLATTE CHEMICAL CO. INC.
500 18th St.
Greeley, CO 80632
Phone: (970) 353-9832
Fax: (970) 353-9590
Products/Services: Agricultural chemicals, herbicides and pesticides.
Imports goods?: Yes
Person In Charge w/ Title: Jerry Griego, Manager
Parent Company: United Agri Products (UAP) Holding Corp.
Year Founded: 1976

PRODUCTION CONTROL SERVICE INC.
1762 Denver Ave.
Fort Lupton, CO 80621-8731
Phone: (303) 659-9322
Fax: (303) 857-4299
Web site: www.pcsplungerlift.com
E-mail: information@pcsplungerlift.com
Products/Services: Plunger-lift equipment and oilfield services.
Imports goods?: No
Employees: 103
Person In Charge w/ Title: Robert Wilczek, CFO and Jeff Gicamino
Year Founded: 1985

RITCHEY MANUFACTURING CO.
13821 Sable Blvd.
Brighton, CO 80601
Phone: (303) 659-0681
Fax: (303) 659-7860
Web site: www.ritcheytags.com
E-mail: sales@ritcheytags.com
Products/Services: Livestock I.D. tags, electrical utility tags, basketball-camp shoe tags, wildlife-marking tags and tags for various other uses.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 80%
Percentage of goods sold internationally?: 15%
Imports goods?: No
Export to which countries (other than U.S.): Canada, Australia and Mexico.
Employees: 11
Person In Charge w/ Title: Eugene Ritchey, President
Year Founded: 1965

ROCKY MOUNTAIN SUPPLY INC.
2021 First Ave.
Greeley, CO 80631
Phone: (970) 351-8220
Fax: (970) 351-6446
Web site: www.rockymtnsupply.com
E-mail: rmsinc3@netscape.net
Products/Services: Agricultural, gas, oil, sand, gravel, packing plants, feed lots and general supplies.
Imports goods?: No
Employees: 55
Person In Charge w/ Title: Ed Rutt, President and Dennis Hinchley, Vice president
Year Founded: 1987

ROSDALE MARKETING (dba) PORT-A-STALL
8101 W. I-25 Frontage Road
Erie, CO 80516
Phone: (303) 678-7838
Fax: (303) 678-0828
E-mail: portastall@mesanetworks.net
Products/Services: Horse barns, modular stalls and barn components.
Imports goods?: No
Employees: 8
Person In Charge w/ Title: Sandra Winsett, President
Year Founded: 1971

SWIFT & CO. FEEDLOTS GILCREST
22777 Weld County Road 31
Gilcrest, CO 86623
Phone: (970) 737-2444
Products/Services: Feed lot.
Imports goods?: No

SWIFT & CO. FEEDLOTS KUNER
28625 U.S. Highway 34
Kersey, CO 80644
Phone: (970) 356-2323
Products/Services: Feed lot.
Imports goods?: No

TRION LIFTS INC.
3819 St. Vrain St.
Evans, CO 80620
Phone: (970) 339-5363
Fax: 8776042108
Web site: www.trionlifts.com
E-mail: mail@trionlifts.com
Products/Services: Hydraulic service lifts for turf equipment maintenance, as well as accessory tools and products for the turf-maintenance industry.
Imports goods?: No
Employees: 10
Person In Charge w/ Title: John Beattie, President
Year Founded: 1991

UNITED AGRI PRODUCTS (UAP) HOLDING CORP.
7251 W. Fourth St.
Greeley, CO 80634
Phone: (970) 356-4400
Web site: www.uap.com
E-mail: customerservice@uap.com
Products/Services: Agricultural crop protection chemicals, adjuvant, plant nutrition products, seed, seed treatments, inoculants, fertilizer.
Imports goods?: Yes
Revenues 2005: \$2,727,000,000
Employees: 240
Person In Charge w/ Title: L. Kenny Cordell
Year Founded: 1978

VALLEY IRRIGATION
651 O St.
Greeley, CO 80631
Phone: (970) 351-7930
Fax: (970) 351-7932
E-mail: jlehnes@qwest.net
Products/Services: Irrigation pivot systems, parts and service.
Imports goods?: No
Employees: 7
Person In Charge w/ Title: Vic Fiscus, General manager

WESTERN INTERNATIONAL GRAIN
23000 Colorado Highway 257
Milliken, CO 80543-9427
Phone: (970) 587-4604
Fax: (970) 587-4578
Products/Services: Grain manufacturing; wholesale. Organic beans, peas and lentils.
Exports greater than 50%: Yes
Imports goods?: No
Employees: 12
Person In Charge w/ Title: Greg House, President
Year Founded: 1981

XF ENTERPRISES INC.
5626 19th St., Suite B
Greeley, CO 80634-2948
Phone: (970) 339-4593
Fax: (970) 339-4592
Web site: www.xfent.net
E-mail: xfent@comcast.net
Products/Services: Feedlot consulting, feed, vitamin and mineral supplements.
Imports goods?: No
Revenues 2005: \$641,332
Employees: 7
Person In Charge w/ Title: R. Hollis Klett, President
Year Founded: 1957

Apparel Cos.

APPAREL IMAGING SPECIALTIES
507 Cowan St.
Fort Collins, CO 80524
Phone: (970) 484-6606
Fax: (970) 472-4207
E-mail: threadsandink@aol.com
Products/Services: Screen printing and embroidered apparel.
Imports goods?: No
Employees: 4
Person In Charge w/ Title: Hal Gooden, Owner and Ellen Gooden, Co-owner
Year Founded: 1999

CINTAS CORP.
523 10th St.
Greeley, CO 80631-4113
Phone: (970) 352-2233
Fax: (970) 356-7238
Web site: www.cintas.com
Products/Services: Uniform supplier.
Imports goods?: No
Employees: 50
Person In Charge w/ Title: Brad Bodi, General manager
Year Founded: 1934

CLASSIC DESIGNS EMBROIDERY

1305 Elbert Ave.
Loveland, CO 80537
Phone: (970) 667-4084
Fax: (970) 667-0753
Web site: www.classic-designs.com
E-mail: info@classic-designs.com
Products/Services: Custom embroidery production and design.
Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$200,000
Employees: 2
Person In Charge w/ Title: Tina Garcia, owner
Year Founded: 1996

COLORADO COTTON MINE

406 S. Lincoln Ave., No. 8
Loveland, CO 80537-6410
Phone: (970) 663-1347
Fax: (970) 663-1347
Products/Services: Wholesale and retail screen-printing company.
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Tony Peterson, Owner
Year Founded: 1985

COLORADO HATS

134-138 Morraine Ave.
Estes Park, CO 80517
Phone: (970) 577-0500
Fax: (970) 577-0530
Web site: www.coloradohats.com
E-mail: coloradohats@qwest.net
Products/Services: Custom hats designed and hand crafted; specializing in UV protection.
Exports greater than 50%: No
Percentage of goods sold nationally?: 35%
Percentage of goods sold internationally?: 5%
Imports goods?: No
Export to which countries (other than U.S.): Australia, England and Germany.
Revenues 2005: \$300,000
Employees: 2
Person In Charge w/ Title: Ted Williams, Owner
Year Founded: 1994

EON STUDIO INC.

305 Lincoln Court
Fort Collins, CO 80524-2790
Phone: (970) 493-0845
Fax: (970) 493-0107
Products/Services: Design, screen-print and sell wearable goods.
Imports goods?: No
Employees: 4
Year Founded: 1976

GREELEY HAT WORKS INC.

725 10th St.
Greeley, CO 80631
Phone: (970) 353-7300
Fax: (970) 346-5153
Web site: www.greeleyhatworks.com
E-mail: trent@greeleyhatworks.com
Products/Services: Manufactures and renovates felt hats.
Imports goods?: Yes
Export to which countries (other than U.S.): Netherlands, France, Portugal, Australia, Great Britain and China.
Employees: 8
Person In Charge w/ Title: Trent Johnson, Owner and President
Year Founded: 1909

III-IMAGE ENHANCEMENT

154 S. St. Vrain Ave.
Estes Park, CO 80517
Phone: (970) 586-5355
Fax: (970) 586-1864
E-mail: iii@charter.net
Products/Services: Embroidery, ad specialties.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Jon Sypher, Vice president
Year Founded: 1997

KING OF THE MOUNTAIN

2709 W. Eisenhower Blvd.
Loveland, CO 80537-3156
Phone: (970) 962-9306
Fax: (970) 962-9316
Web site: www.kingofthemountain.com
E-mail: customerservice@kingofthemountain.com
Products/Services: Wool hunting clothes.
Exports greater than 50%: Yes
Imports goods?: No
Employees: 8
Person In Charge w/ Title: King Cavalier, President
Year Founded: 1981

KISLING'S EMBROIDERY

1329 N. Cleveland Ave.
Loveland, CO 80537
Phone: (970) 669-0475
Fax: (970) 669-0475
Products/Services: Embroidery.
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Sandy Kisling, Owner
Year Founded: 1992

LEW N ME

21260 Weld County Road 54
Greeley, CO 80631
Phone: (970) 339-3209
Products/Services: Leather products, including handbags and vests.
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Howard Moran, Owner
Year Founded: 1974

LOVELAND EMBROIDERY LLC

2314 E. 13th St.
Loveland, CO 80538
Phone: (970) 203-1403
Products/Services: Custom embroidery on bags, jackets, shirts, linens, auto upholstery and more.
Imports goods?: No
Year Founded: 1995

MAJESTIC WEST CUSTOM EMBROIDERY

1716 E. Lincoln Ave., No. 1
Fort Collins, CO 80524
Phone: (970) 484-4743
Fax: (970) 484-5718
Web site: www.majesticwest.com
E-mail: sales@majesticwest.com
Products/Services: Corporate embroidery & screen-printing, fulfillment, custom apparel manufacturing.
Imports goods?: Yes
Employees: 30
Person In Charge w/ Title: Mitch Burroughs, CEO and President
Year Founded: 1994

MARY KERBEL DRAPERIES INC.

6500 N.E. Frontage Road.
Wellington, CO 80549-1607
Phone: (970) 568-9427
Fax: (970) 568-3403
Products/Services: Manufactures drapery.
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Mary Kerbel, Owner
Year Founded: 2000

MITCHELL CUSTOM SEWING

12063 Cherokee Road
Livermore, CO 80536
Phone: (970) 484-9703
Fax: (970) 484-9703
Products/Services: Custom sewing.
Imports goods?: No
Person In Charge w/ Title: Julia Mitchell, Owner
Year Founded: 1993

OLD WEST LEATHER CO.

102 18th St.
Greeley, CO 80631
Phone: (970) 356-7673
Products/Services: Custom leather chaps and leather products; also offers leather-repair services.
Imports goods?: No
Year Founded: 1986

START THE PRESS INC.

1760 LaPorte Ave., No. 2
Fort Collins, CO 80522
Phone: (970) 416-6430
Fax: (970) 484-7930
Products/Services: T-shirt silk screening.
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Jason Cope, Owner and President
Year Founded: 1997

THE REAL LEATHER CO.

330 18th St.
Greeley, CO 80631
Phone: (970) 352-6885
Fax: (970) 356-3467
Products/Services: Customizes leather garments and develops patterns and tools for garment restoration, alteration or replication. Tandy leather factory dealer.
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Thomas Hodge and Laura Hodge, Owners
Year Founded: 1988

ZEPHYR GRAF-X INC.

5443 Earhart Road
Loveland, CO 80537
Phone: (970) 663-3242
Fax: (970) 663-7695
Products/Services: Manufacturers college, NHL and baseball hats.
Imports goods?: Yes
Year Founded: 1993

Arts & Crafts**BELLA CREATIONS**

222B E. Elkhorn Ave.
Estes Park, CO 80517
Phone: (970) 586-3562
Products/Services: Custom fine jewelry, gold and silversmithing and

repairs.

Person In Charge w/ Title: Stef Shoemaker

BRUSH FIRE ART STUDIO

815 23rd. Ave.
Greeley, CO 80631
Phone: (970) 353-8557
Web site: www.brushfireflowerpots.com
E-mail: mexe0661@unco.edu
Products/Services: Hand-painted flower pots.
Imports goods?: No
Year Founded: 1989

COLORADO CREATIONS

43745 Colorado Highway 52
Roggen, CO 80652
Phone: (303) 849-5234
Products/Services: Makes porcelain beads.
Imports goods?: No
Person In Charge w/ Title: Debbie Becker and Fred Becker, Owners
Year Founded: 1976

COTNEY PEAK MANUFACTURING

640 Innovation Circle
Windsor, CO 80550
Phone: (970) 674-1999
Fax: (970) 674-0112
Web site: www.cotneypeak.com
E-mail: rickcot@aol.com
Products/Services: Bath and body products direct sales to the public.
Imports goods?: No
Employees: 4
Person In Charge w/ Title: Angela Curtis, President and Rick Curtis, Owner
Year Founded: 1990

CUSTOM CANDLEWORKS

3121 Birmingham Court
Fort Collins, CO 80526
Phone: (970) 223-1003
Fax: (970) 223-1003
Products/Services: Hand-carved candles and wax potpourris.
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Bonnie Olson, Owner
Year Founded: 1979

CUSTOM EMBROIDERY

127 E. 18th St.
Greeley, CO 80631
Phone: (970) 352-9267
E-mail: lpwood@ctos.com
Imports goods?: No
Year Founded: 1985

DAGGETT GLASS STUDIO

341 E. Fourth St.
Loveland, CO 80537
Phone: (970) 667-8073
Web site: www.daggettglass.com
E-mail: dan@DaggettGlass.com
Products/Services: Hand-blown art glass including glass vases, perfume bottles, bowls, creative paper weights, Christmas ornaments, glass sculptures, platters and oil lamps. Custom pieces are also welcome.
Exports greater than 50%: No
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Dan Daggett, Owner
Year Founded: 1997

DISTINCTIVE WELDING INC.

700 W. Willox Lane
Fort Collins, CO 80524-1147
Phone: (970) 482-2224
Fax: (970) 482-1030

Web site: www.distinctivewelding.com
Products/Services: Custom wrought-iron furnishings.
Exports greater than 50%: No
Imports goods?: No
Employees: 10
Person In Charge w/ Title: Randy Owsley, Owner
Year Founded: 1998

GLASS BLOWERS OF ESTES PARK

126 E. Elkhorn Ave.
Estes Park, CO 80517
Phone: (970) 586-5963
Web site: www.glassblowersofestes-park.com
Products/Services: Blown glass.
Imports goods?: No
Employees: 4
Person In Charge w/ Title: David Pasteru, Owner
Year Founded: 1988

GLASSWORKS STUDIO & GALLERY

323 W. Elkhorn Ave.
Estes Park, CO 80517
Phone: (970) 586-8619
Fax: (970) 586-2129
Web site: www.garthsglassworks.com
E-mail: info@garthsglassworks.com
Products/Services: Hand-blown art glass, studio and gallery, free demonstrations, fun to watch, bowls, vases, plates, paper weights, perfumes.
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Garth Mudge, Owner
Year Founded: 1986

GRAY PARROT GLASS STUDIO INC.

4900 Meining Road
Berthoud, CO 80513
Phone: (970) 532-3700
Web site: www.grayparrotglass.com
E-mail: valerie@grayparrotglass.com
Products/Services: Fused glass tiling for use in applications with or in place of other types of tile including but not limited to ceramic.
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Valerie Logan, President
Year Founded: 1996

GSE CUSTOM CANVAS

19081 Weld County Road 66
Greeley, CO 80631
Phone: (970) 356-8001
Fax: (970) 356-8001
Products/Services: Custom truck and trailer tarp systems, boat tarps and tops, heavy-duty tie downs and other custom canvas goods and upholstery.
Imports goods?: No
Employees: 1
Year Founded: 1994

J BAR R WOODWORKING

7252 W. Larimer County Road 24-H
Loveland, CO 80538

Phone: (970) 203-9169
Fax: (970) 613-1538
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Josh Robinson, Owner
Year Founded: 2000

JEWELRY BY JANET

731 Laporte Ave.
Fort Collins, CO 80521
Phone: (970) 484-3628
Fax: (970) 484-3628
Products/Services: Goldsmith, silversmith, designs custom jewelry.
Imports goods?: No
Year Founded: 1983

JUDY'S STONEHOUSE DESIGNS

109 W. Second St.
Loveland, CO 80537
Phone: (970) 622-9717
Fax: (970) 622-9863
Web site: www.judysstone-housedesigns.com
E-mail: judysshd@aol.com
Imports goods?: No
Employees: 6
Person In Charge w/ Title: Judy Caulkins, Owner
Year Founded: 2000

K & K LASER CREATIONS

3951 Carson Ave.
Evans, CO 80620
Phone: (970) 330-2244
Fax: (970) 330-2266
E-mail: knklaser@aol.com
Imports goods?: No
Employees: 6
Person In Charge w/ Title: Kip McLeland, Owner
Year Founded: 1999

LARRY & SUE'S DRAPERY SERVICE

512 43rd Ave.
Greeley, CO 80634-1406
Phone: (970) 356-2377
Fax: (970) 353-3183
E-mail: lindalendrum@aol.com
Products/Services: Drapes, top treatments, valances, shutters and silhouettes.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Larry Lendrum and Linda Lendrum, Owners
Year Founded: 1970

THE KACHEMAK GOLDSMITH

1323 Harlow Lane, No. 5
Loveland, CO 80537
Phone: (970) 613-9074
E-mail: mgg5455@earthlink.com
Products/Services: Wholesale trade work, stone setting and custom design.
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Mike Galbeath, Owner
Year Founded: 2000

TRENT BOSCH STUDIOS

10520 N. Larimer County Road 17
Fort Collins, CO 80524
Phone: (970) 568-3299
Fax: (970) 568-3299
Imports goods?: No
Person In Charge w/ Title: Trent Bosch, President
Year Founded: 1996

TYLER MORRIS WOODWORKING

1404 E. Olive Court
Fort Collins, CO 80524
Phone: (970) 493-0879
Fax: (970) 493-0879
Products/Services: Custom wood-working.
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Tyler Morris, Owner
Year Founded: 2000

VILLAGE GOLDSMITH

235 Elkhorn Ave.
Estes Park, CO 80517
Phone: (970) 586-5659
Fax: (970) 586-5659
Web site: www.villagegoldsmith.com
Imports goods?: No
Employees: 7
Person In Charge w/ Title: Ron Monroe and Karen Jirsa, Partners

Auto Related**AUTO COLLISION SPECIALISTS**

2620 Sixth Ave.
Greeley, CO 80631
Phone: (970) 356-8645
Fax: (970) 352-2360
E-mail: autocollisionspec@yahoo.com
Products/Services: Restoring vehicles to pre-damage condition and glass repair.
Imports goods?: No
Person In Charge w/ Title: Debra Foster, Owner and Vice president
Year Founded: 1989

BEN'S DIESEL SERVICE

2201 Airway Ave.
Fort Collins, CO 80524
Phone: (970) 493-3797
Fax: (970) 419-8373
Imports goods?: No
Employees: 55
Person In Charge w/ Title: Marty Roubal, Owner
Year Founded: 1973

COLORADO CUSTOM

363 Jefferson St., Suite 101
Fort Collins, CO 80524
Phone: (970) 224-5750
Fax: (970) 472-8084
Web site: www.coloradocustom.com
E-mail: support@coloradocustom.com
Products/Services: Custom-built automotive wheels, motorcycle wheels and accessories.
Imports goods?: No
Employees: 20
Person In Charge w/ Title: Alan Manes, Owner
Year Founded: 1983

CUSTOM AUTO

1067 Des Moines Ave.
Loveland, CO 80537
Phone: (970) 669-6691
Fax: (970) 669-6628
Products/Services: Restoration.
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Dave Crouse, Owner
Year Founded: 2000

CUSTOM QUALITY MACHINE

1543 First Ave., Suite 1
Greeley, CO 80631
Phone: (970) 352-6699
Products/Services: Motorcycle parts.
Employees: 1

DOUG'S MACHINE & CUSTOM CRANK GRINDING

1405 E. Olive St.
Fort Collins, CO 80524
Phone: (970) 484-9229
Fax: (970) 484-9229
Products/Services: Complete automotive machining.
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Doug Tracey, Owner
Year Founded: 1995

E-Z-LIFT LTD. INTERNATIONAL

1760 High Pine Drive
Estes Park, CO 80517
Phone: (970) 586-5195
Fax: (970) 586-5195
Web site: www.e-z-lift.com
Products/Services: Conversion kit that makes a pickup into a dump truck.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Ted Shanks, Owner
Year Founded: 1975

FREEMAN TRUCK BODIES

427 Second St.
LaSalle, CO 80645
Phone: (970) 284-5582
Fax: (970) 284-5583
Products/Services: Truck bodies. Dump bodies and flatbeds.
Imports goods?: No
Employees: 9
Person In Charge w/ Title: Jim Freeman, Owner
Year Founded: 1947

IGNITION SYSTEMS & CONTROLS

2442 Sixth Ave., Unit 1
Greeley, CO 80631
Phone: (970) 304-9100
Fax: (970) 304-9900
E-mail: info@ignition-systems.com
Products/Services: Starters, ignitions, alternators.
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Brad Roland, General Manager
Year Founded: 1981

INTERNAL COMBUSTION TECHNOLOGIES INC.

1203 Des Moines Ave.
Loveland, CO 80537-5106
Phone: (970) 461-1238
Fax: (970) 669-7186
E-mail: efi4ict@earthlink.net
Products/Services: Motorcycle-engine management systems.
Employees: 5
Year Founded: 1999

Employees: 2
Person In Charge w/ Title: Rick Dumm, Director
Year Founded: 1999

DAKO COLORADO INC.
4850 Innovation Drive
Fort Collins, CO 80525
Phone: (970) 226-2200
Fax: (970) 226-0107
Web site: www.dako.com
E-mail:
information@cytomation.com
Products/Services:
Instrumentation and reagents for biomedical research and cancer diagnostics.
Imports goods?: Yes
Employees: 200*
Person In Charge w/ Title: Jes Ostergaard, President
Year Founded: 1988
Year Founded:
* Business Report estimate.

GENE CHECK INC.
1629 Blue Spruce Drive, Suite 106
Fort Collins, CO 80524
Phone: (970) 472-9951
Fax: (970) 472-9956
Web site: www.genecheck.com
E-mail: genecheck@genecheck.com
Products/Services: Develops mismatch binding protein, mutation detection kits, scrapie susceptibility tests, protein evolution, spider gene tests for sheep.
Exports greater than 50%: Yes
Imports goods?: No
Person In Charge w/ Title:
Robert Wagner, Ph.D., CFO and President
Year Founded: 1993

GENESIS LABS INC.
10122 Northeast Frontage Road
Wellington, CO 80549
Phone: (970) 568-7059
Fax: (970) 568-3293
Web site: www.genesislabs.com
E-mail:
information@genesislabs.com
Imports goods?: No
Year Founded: 1989

GLOBAL PEPTIDE SERVICES
1601 Prospect Parkway, Suite 1
Fort Collins, CO 80525
Phone: (970) 494-4483
Fax: (970) 494-4485
Web site: www.globalpeptide.com
E-mail: info@globalpeptide.com
Products/Services: Custom peptides, antibody services and mass spectrometry.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 80%
Percentage of goods sold internationally?: 20%
Imports goods?: No
Export to which countries (other than U.S.): Taiwan, Puerto Rico, Singapore, Japan, Israel, Spain, Venezuela, Germany, Belgium, Australia, Portugal, Canada, Mexico, Bulgaria, Italy, Sweden, Norway, Chile, Austria, China, Argentina, Ireland, England, Denmark, Switzerland and Iceland.
Revenues 2005: \$1,200,000
Employees: 14
Person In Charge w/ Title: John Phipps, Owner
Year Founded: 2001

GONEX INC.
Animal Reproduction and Biotechnology Lab, Colorado State University
Fort Collins, CO 80523
Phone: (970) 206-4689
Fax: (303) 410-1238
Web site: www.gonex.com
Products/Services: Research, development and commercialization of hormone-based health care strategies for both the human and companion animal markets.
Imports goods?: No
Person In Charge w/ Title:
Michael Glode
Year Founded: 1995

HESKA CORP.
3760 Rocky Mountain Ave.
Loveland, CO 80538
Phone: (970) 493-7272
Fax: (970) 619-3003
Web site: www.heska.com
E-mail: market@heska.com
Products/Services: Advanced veterinary diagnostic and other specialty veterinary products; instruments, supplies, point-of-care tests, vaccines and pharmaceuticals.
Imports goods?: Yes
Revenues 2005: \$69,400,000
Employees: 180
Person In Charge w/ Title:
Robert Burton Grieve
Year Founded: 1988

IMU-TEK ANIMAL HEALTH INC.
3541 E. Vine Drive
Fort Collins, CO 80524
Phone: (970) 493-7033
Fax: (970) 493-6461
Web site: www.imu-tek.com
E-mail: info@imutek.com
Products/Services: Developer and manufacturer of colostrum for veterinary supplements.
Imports goods?: No
Employees: 10
Person In Charge w/ Title: Susan Dyjak, Vice president
Year Founded: 1988

INVIRAGEN LLC
2619 Midpoint Drive, Suite A
Fort Collins, CO 80525
Phone: (970) 672-4777
Fax: (970) 372-0693
Web site: www.inviragen.com
E-mail: dstinchcomb@inviragen.com
Products/Services: Develops vaccines for emerging markets worldwide. Developing vaccines for Dengue Fever, West Nile, Smallpox and plague.
Imports goods?: No
Revenues 2005: \$10,000
Employees: 4
Person In Charge w/ Title: Dan T. Stinchcomb, CEO
Year Founded: 2003

JORGENSEN LABORATORIES INC.
1450 N. Van Buren Ave.
Loveland, CO 80538
Phone: (970) 669-2500
Fax: (970) 663-5042
Web site: www.jorvet.com
E-mail: info@jorvet.com
Products/Services: Veterinary specialty instruments and animal-health products.
Imports goods?: Yes
Employees: 62

Person In Charge w/ Title: Hans Jorgensen, President
Year Founded: 1965

MYCOS RESEARCH LLC
522 W. 66th St.
Loveland, CO 80538
Phone: (970) 612-0195
Fax: (970) 612-0196
Web site: www.mycosresearch.com
E-mail: info@mycosresearch.com
Products/Services: Biomedical contract research, developer of vaccine and diagnostic products.
Imports goods?: Yes
Export to which countries (other than U.S.): Worldwide.
Employees: 10
Person In Charge w/ Title: Luis A. Cantarero, Executive director
Year Founded: 1997

OPTIBRAND LTD. LLC
123 N. College Ave., Suite 240
Fort Collins, CO 80524
Phone: (970) 490-6022
Fax: (970) 490-6025
Web site: www.optibrand.com
E-mail: info@optibrand.com
Products/Services: Biometric animal identification method and universal data collection devices.
Imports goods?: No
Employees: 12
Person In Charge w/ Title: Bruce Law Golden, CEO and Ph.D.
Year Founded: 1998

PERCEPTUAL RESEARCH VENTURES LLC
749 S. Lemay, Suite A3, No. 178
Fort Collins, CO 80524
Phone: (970) 402-2412
Web site: www.prv.com
E-mail: rwerner@prv.com
Products/Services: Patented sensing technology for health & fitness industry, that automatically collects work and power metrics while doing virtually any kind of repetitive-motion exercise i.e. Nautilus, free-weights, sit-ups, push-ups, boxing etc.
Imports goods?: No
Year Founded: 1986

PR PHARMACEUTICALS INC.
1716 Heath Parkway
Fort Collins, CO 80524
Phone: (970) 484-5560
Fax: (970) 482-6184
Web site: www.prpharm.com
E-mail: info@prpharm.com
Products/Services: Improves human and animal health with innovative drug-delivery technology.
Imports goods?: Yes
Revenues 2005: \$1,422,542
Employees: 64
Person In Charge w/ Title:
Patrick Bols, President
Year Founded: 1998

RMC BIOSCIENCES INC.
912 E. Ridgcrest Road
Fort Collins, CO 80524
Phone: (970) 224-0456
Fax: (970) 224-2831
Web site: www.rmcbiosciences.com
E-mail: info@rmcbiosciences.com
Products/Services: Computer aided drug design.
Imports goods?: No
Revenues 2005: \$100,000

Employees: 1
Person In Charge w/ Title:
Richard M. Casey, Founder
Year Founded: 2000

ROCKY MOUNTAIN INSTRUMENTAL LABORATORIES INC.
108 Coronado Court
Fort Collins, CO 80525-4910
Phone: (970) 266-8108
Web site: www.rockylab.com
E-mail: rklantz@rockylab.com
Products/Services: Contract pharmaceutical analysis, including HPLC/Mass spectrometry.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 80%
Percentage of goods sold internationally?: 10%
Imports goods?: Yes
Export to which countries (other than U.S.): Germany and France.
Revenues 2005: \$950,000
Employees: 12
Person In Charge w/ Title:
Robert K. Lantz, Director, Ph.D.
Year Founded: 1980

SUMMIT PLANT LABORATORIES
3003 W. Vine Drive
Fort Collins, CO 80521
Phone: (970) 224-2021
Fax: (970) 224-2021
Web site: www.plantlabs.com
E-mail: plantlab@frii.com
Products/Services: Seed and plant production.
Imports goods?: No

Building Related

ADVANCED BUILDING SYSTEMS
5942 Nicklaus Drive
Fort Collins, CO 80528
Phone: (970) 207-1120
Fax: (970) 226-8501
Web site:
www.AdvancedBldgSystems.com
E-mail:
Lee@AdvancedBldgSystems.com
Products/Services: Steel buildings.
Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$365,000
Employees: 3
Person In Charge w/ Title: Lee Frakenberger and Laura Frakenberger, Owners
Year Founded: 2005

ALPINE CABINET CO. INC.
4125 Main St.
Timnath, CO 80547
Phone: (970) 484-9040
Fax: (970) 224-3091
E-mail: scalpine@aol.com
Products/Services: Kitchen cabinets and bathroom vanities for both residential and commercial use.
Imports goods?: No
Revenues 2005: \$6,000,000
Employees: 55
Person In Charge w/ Title: James Chinn, President
Year Founded: 1968

ARTISTIC WOODCRAFTSMEN

31352 Weld County Road 41
Greeley, CO 80631
Phone: (970) 454-1799
Fax: (970) 352-7011
E-mail: Artisticwd@aol.com
Products/Services: Custom cabinets and furniture.
Imports goods?: No
Employees: 2
Year Founded: 1990

BMC WEST BUILDING MATERIALS

500 27th St.
Greeley, CO 80631
Phone: (970) 356-9000
Fax: (970) 878-8170
Web site: www.bmcwest.com
E-mail: info@bmcwest.com
Products/Services: Lumber, Building Materials, Siding, Decking, Interior & Exterior Doors and Trim.
Employees: 50
Year Founded: 1987

BMC WEST BUILDING MATERIALS CENTER - NORTHERN COLORADO

2100 E. Prospect Road
Fort Collins, CO 80525
Phone: (970) 482-1510
Fax: (970) 482-8724
Web site: www.bmcwest.com
E-mail: pask@bmcwest.com
Products/Services: Lumber, Building Materials, Siding, Decking, Interior & Exterior Doors and Trim.
Revenues 2005: \$1,325,000
Employees: 87
Person In Charge w/ Title: Logan Bailor, General manager and Jimmy D. Pask, Northern CO Market Mgr
Year Founded: 1987

BMC WEST TRUSS & COMPONENTS

1241 Denver Ave.
Fort Lupton, CO 80621
Phone: (303) 659-1110
Fax: (303) 659-1117
Web site: www.bmcwest.com
E-mail: msmith@bmcwest.com
Products/Services: Wooden roof-trusses.
Imports goods?: No
Employees: 100
Person In Charge w/ Title: Max Smith, General manager
Year Founded: 1987

BRYAN ARCHITECTURAL WOODWORK INC.

14133 Mead St.
Longmont, CO 80504
Phone: (970) 535-0511
Fax: (970) 535-0825
Products/Services: Manufactures architectural woodwork.
Imports goods?: No
Person In Charge w/ Title: Mark Bryan, Owner

CABINERY BY CLARKE INC.

P.O. Box 270364
Fort Collins, CO 80527-0364
Phone: (970) 535-4100
Fax: (970) 535-4393
Web site: www.cabinetrybyclarke.com
E-mail: info@cabinetrybyclarke.com
Products/Services: Kitchen and bath cabinets and closets.
Imports goods?: No

Person In Charge w/ Title: Dale Clarke, President
Year Founded: 1992

CHARLES MOFFETT CABINETMAKERS

202 Air Park Drive, Suite B
Fort Collins, CO 80524
Phone: (970) 484-2423
Fax: (970) 482-1572
Products/Services: Custom furniture and cabinets.
Imports goods?: No
Person In Charge w/ Title: Steve White, Owner
Year Founded: 1976

COLORADO VNET

255 E. Sixth St.
Loveland, CO 80537
Phone: (970) 203-3700
Fax: (970) 203-3701
Web site: www.coloradovnet.com
E-mail: info@coloradovnet.com
Products/Services: Home-automation systems.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 60%
Imports goods?: No
Employees: 70
Person In Charge w/ Title: William Beierwaltes, CEO
Year Founded: 2002

CONNOLLY CUSTOM CABINETS

209 Racquette Drive, Suite A
Fort Collins, CO 80524
Phone: (970) 490-2781
Fax: (970) 490-2783
Products/Services: Custom cabinets.
Imports goods?: No
Year Founded: 1997

COUNTRY LOG HOMES

100 Marmot Drive, Unit 1
Red Feather Lakes, CO 80545
Phone: (970) 881-2800
Fax: (970) 881-2643
Web site: www.lodgelog.com
E-mail: cwrlan@aol.com
Products/Services: Log home construction.
Exports greater than 50%: No
Percentage of goods sold nationally?: 10%
Imports goods?: No
Revenues 2005: \$1,500,000
Employees: 2
Person In Charge w/ Title: Don Weixelman, owner
Year Founded: 1978

CUSTOM CRAFT WOOD PRODUCTS

40907 Weld County Road 15
Fort Collins, CO 80524
Phone: (970) 482-7091
Products/Services: Custom designed and custom fit cabinets and bookcases.
Imports goods?: No
Employees: 2
Year Founded: 1973

D & I PREHUNG DOORS

2003 W. Eighth St.
Loveland, CO 80537
Phone: (970) 669-0443
Fax: (970) 669-0508
Products/Services: Pre-hung doors.

Imports goods?: No

Employees: 7
Person In Charge w/ Title: Scott Sheldon, Owner
Year Founded: 1971

F & C DOOR CHECK & LOCK SERVICE INC.

210 S. Link Lane
Fort Collins, CO 80524
Phone: (970) 224-4680
Fax: (970) 224-3073
E-mail: fcdoor@frii.com
Products/Services: Frames, hollow metal and wood doors, hardware, industrial and commercial.
Imports goods?: No
Employees: 15
Person In Charge w/ Title: Fred Hepp
Year Founded: 1985

FORT COLLINS PRE-CAST INC.

308 S. Summit View Drive
Fort Collins, CO 80524
Phone: (970) 484-2112
Fax: (970) 484-8232
Products/Services: Architectural products, stepping stones, splash blocks and car stops.
Exports greater than 50%: No
Imports goods?: No
Employees: 14
Person In Charge w/ Title: Elaine Lauffer, President
Year Founded: 1981

FOUNDATION BUILDERS INC.

6180 W. 10th St.
Greeley, CO 80634
Phone: (970) 352-0876
Fax: (970) 352-2092
Products/Services: Residential, commercial, driveways, patios, retaining walls, foundations.
Imports goods?: No
Revenues 2005: \$5,000,000
Employees: 85
Person In Charge w/ Title: Jack Renfro, President and Scott Renfro, Manager
Year Founded: 1972

GENESIS FIXTURES INC. & GENESIS INNOVATIONS INC.

3842 Redman Drive
Fort Collins, CO 80524
Phone: (970) 416-9315
Fax: (970) 416-9301
Web site: www.genesisfixtures.com
E-mail: corp@genesisfixtures.com
Products/Services: High-end residential cabinetry.
Imports goods?: No
Employees: 140
Person In Charge w/ Title: Vonnie Schoonover, Controller
Year Founded: 1992

HALL-IRWIN CORP. & AFFILIATES

301 Centennial Drive
Milliken, CO 80543
Phone: (970) 352-6057
Fax: (970) 352-6284
Web site: www.hall-irwin.com
Products/Services: Construction development, services, aggregate, sports fields, landscape, vertical construction, design and build.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 65%
Imports goods?: No

Revenues 2005: \$140,000,000

Employees: 540
Person In Charge w/ Title: George W. Hall, President
Year Founded: 1963

HOLMES LOG WORK

241 S. Court
Estes Park, CO 80517-7604
Phone: (970) 586-8382
Fax: (970) 586-8382
Imports goods?: No
Employees: 4
Person In Charge w/ Title: John Holmes, Owner
Year Founded: 2000

INTEC INSULATION TECHNOLOGY CORP.

3771 Monarch St.
Frederick, CO 80530
Phone: (303) 833-6644
Fax: (303) 833-6650
Web site: www.intecorp.com
E-mail: info@intecorp.com
Products/Services: Manufactures insulation-blowing and fiber dispensing equipment.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 95%
Percentage of goods sold internationally?: 5%
Imports goods?: Yes
Export to which countries (other than U.S.): France and Belgium.
Revenues 2005: \$3,400,000
Employees: 18
Person In Charge w/ Title: Rex Deitesfeld, President
Year Founded: 1977

JONATHAN'S WOOD TURNINGS

204 Commerce Drive, No. F
Fort Collins, CO 80524
Phone: (970) 407-8142
Fax: (970) 407-8142
Web site: www.jonathanswoodturnings.com
E-mail: jon@jonathanswoodturnings.com <jon@jonathanswoodturnings.com
Products/Services: Short production run (2 to 500 pieces) turned wood pieces, including balusters, newels, finials, rope and kitchen posts.
Imports goods?: No
Employees: 1
Year Founded: 1992

KAMTZ COS. INC.

901 Josephine Court
Loveland, CO 80537
Phone: (970) 667-4676
Fax: (970) 667-5542
Web site: www.kamtzco.com
E-mail: kamtzco@mcleodusa.net
Products/Services: Kitchen and office cabinetry.
Imports goods?: No
Revenues 2005: \$4,000,000
Employees: 32
Person In Charge w/ Title: Jeff Zundel, President
Year Founded: 1972

L.A. WOODWORKS INC.

120 Hemlock St.
Fort Collins, CO 80524
Phone: (970) 482-4200
Fax: (970) 482-4230

E-mail: la153@yahoo.com
Products/Services: Cabinetry, countertops, furniture.
Imports goods?: No
Employees: 17
Person In Charge w/ Title: Leo Arellano, President
Year Founded: 1985

LOG KNOWLEDGE
4615 U.S. Highway 287
LaPorte, CO 80535
Phone: (970) 493-1973
Fax: (970) 224-9879
Web site: www.logknowledge.com
E-mail: logknow@logknowledge.com
Products/Services: Log homes, heavy timber and truss manufacturer and large commercial log creations.
Imports goods?: No
Person In Charge w/ Title: Pete Cotter, President
Year Founded: 1974

LUDWIG CUSTOM WOODCRAFT
502 Second St.
Berthoud, CO 80513
Phone: (970) 532-0432
Fax: (970) 532-0432
Products/Services: Custom commercial woodwork such as cabinets, counters, media centers and work stations.
Exports greater than 50%: No
Imports goods?: No
Person In Charge w/ Title: Bill Ludwig, Owner
Year Founded: 2000

PIONEER ELECTRIC INC.
2417 Stonecrest Drive
Fort Collins, CO 80521
Phone: (970) 494-0777
Fax: (970) 494-0854
Web site: www.pioneerelectricinc.net
E-mail: pioneerelectric@aol.com
Products/Services: Electrical contractor.
Imports goods?: No
Revenues 2005: \$540,000
Employees: 4
Person In Charge w/ Title: Mark Shreffler, President
Year Founded: 1997

R & R CUSTOM WOODWORKING INC.
401 17th St.
Greeley, CO 80631
Phone: (970) 352-8949
Fax: (970) 352-0936
Web site: www.r-rwood.com
E-mail: bsorenson@r-rwood.com
Products/Services: Manufacturer of architectural millwork products.
Exports greater than 50%: No
Percentage of goods sold nationally?: 10%
Percentage of goods sold internationally?: 0%
Imports goods?: No
Revenues 2005: \$3,300,000
Employees: 21
Person In Charge w/ Title: David Rehurek, President
Year Founded: 1979

RIGID COMPONENT SYSTEMS
4005 N. Valley Drive
Mead, CO 80542
Phone: (720) 652-4800

Fax: (720) 652-4819
Web site: www.rooftruss.com
E-mail: greg@rooftruss.com
Products/Services: Roof and floor joists.
Imports goods?: No
Person In Charge w/ Title: Greg Harms, President
Year Founded: 1974

ROCKY MOUNTAIN CULTURED MARBLE INC.
832 E. Lincoln Ave.
Fort Collins, CO 80524
Phone: (970) 493-0481
Fax: (970) 493-0538
Products/Services: Natural stone and cultured marble bathroom products and solid surfaces for kitchens, also sells mirrors and shower doors.
Imports goods?: No
Employees: 12
Person In Charge w/ Title: David Cashion, Owner
Year Founded: 1979

SALAZAR'S CABINETS & WOODWORKS
3509 N. Larimer County Road 23E
Fort Collins, CO 80526
Phone: (970) 484-4796
Fax: (970) 690-4073
Products/Services: Cabinetry, woodworking.
Imports goods?: No
Year Founded: 1977

SCHROLL CABINETS
3600 Mitchell Drive, Suite 80
Fort Collins, CO 80525
Phone: (970) 266-2717
Fax: (970) 266-2718
Web site: www.schrollcabinets.com
E-mail: schrollcabinets.com
Products/Services: Kitchen and bath cabinets.
Imports goods?: No
Person In Charge w/ Title: Scott Ragsdale, Manager
Year Founded: 1974

SEARS TROSTEL LUMBER CO.
1500 Riverside Ave.
Fort Collins, CO 80524
Phone: (970) 482-1928
Fax: (970) 484-9895
Web site: www.sears-trostel.com
E-mail: info@sears-trostel.com
Products/Services: Custom wood moldings, arched moldings, hardwood lumber. Commercial and residential sales.
Imports goods?: No
Employees: 36
Person In Charge w/ Title: Matt Chavez, Manager
Year Founded: 1929

SIERRA TRUSS INC.
14282 Mead St.
Longmont, CO 80504
Phone: (303) 772-4646
Fax: (970) 535-4029
Products/Services: Wooden-roof trusses.
Imports goods?: No
Person In Charge w/ Title: Jack Keeler, President
Year Founded: 2000

STAIRONE BY FRONT RANGE STAIR INC.
1405 E. Olive Court, Unit C

Fort Collins, CO 80524-2793
Phone: (970) 484-1070
Fax: (970) 484-1839
Web site: www.stairone.com
Products/Services: Custom stairs.
Imports goods?: No
Employees: 28
Person In Charge w/ Title: Jay Janicki, owner
Year Founded: 2000

STUMBO'S MANUFACTURING CO.
27600 Highway 287
Livermore, CO 80536
Phone: (970) 493-1087
Products/Services: Custom kitchen cabinets and furniture.
Imports goods?: No
Person In Charge w/ Title: Steven Stumbo
Year Founded: 1964

SUMMIT CREST HOMES INC.
2221 Clayton Lane
Berthoud, CO 80513
Phone: (970) 532-2632
Fax: (970) 532-4352
Web site: www.summit-cresthomes.com
E-mail: info@summitcresthomes.com
Products/Services: Energy efficient prefabricated homes.
Employees: 200
Year Founded: 1969

SUN MOUNTAIN INC.
140 Commerce Drive
Berthoud, CO 80513
Phone: (970) 532-2105
Fax: (970) 532-2208
Web site: www.sunmountaindoor.com
E-mail: thad@sunmountaindoor.com
Products/Services: Doors and moldings.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 60%
Imports goods?: No
Revenues 2005: \$15,000,000
Employees: 120
Person In Charge w/ Title: Jared Meier, General manager
Year Founded: 1997

SUPERIOR TRUSS AND COMPONENTS OF EATON INC.
140 Factory Road
Eaton, CO 80615
Phone: (970) 454-3686
Fax: (970) 454-3634
E-mail: supertruss1@aol.com
Products/Services: Roof trusses and floor trusses.
Imports goods?: No
Employees: 25
Person In Charge w/ Title: Tom Carney, President
Year Founded: 1994

THARP CABINET CORP.
1246 N. Denver Ave.
Loveland, CO 80537
Phone: (970) 667-7144
Fax: (970) 635-2660
Web site: www.tharpcabinets.com
E-mail: info@tharpcabinets.com
Products/Services: Manufacturer of residential, commercial and specialty cabinets.
Imports goods?: No

Revenues 2005: \$9,770,000
Employees: 76
Person In Charge w/ Title: Don Fraley, President and David Tharp, General Manager
Year Founded: 1971

U.S. ENGINEERING CO.
729 S.E. Eighth St.
Loveland, CO 80537
Phone: (970) 669-1666
Fax: (970) 663-0685
Web site: www.usengineering.com
Products/Services: Mechanical construction firm, HVAC, plumbing, piping and sheet-metal commercial construction.
Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$155,000,000
Employees: 350
Person In Charge w/ Title: Dwight Brinkman, CEO
Year Founded: 1893

VALLEY STEEL & WIRE CO.
200 Hickory St.
Fort Collins, CO 80524
Phone: (970) 482-2485
Fax: (970) 482-2497
Web site: www.valleysteelandwire.com
E-mail: dwasson@valleysteelandwire.com
Products/Services: Steel products including flats, angles, square tube, channels, pipe, sheet, plate; wholesale distribution of rebar, fencing, nails, steel studs and painted metal roofing and siding.
Exports greater than 50%: No
Imports goods?: No
Employees: 17
Person In Charge w/ Title: David Wasson, General manager
Parent Company: Quality Wholesale Inc.
Year Founded: 1952

VERN'S CUSTOM COUNTERTOP & FLOORING
1618 S. College Ave.
Fort Collins, CO 80525
Phone: (970) 484-0087
Fax: (970) 484-0278
E-mail: vernscountertops@aol.com
Products/Services: Custom-made countertops, Corian, tile, carpet, vinyl, laminate and wood flooring.
Imports goods?: No
Employees: 4
Person In Charge w/ Title: Kenda Weigang, Co-owner
Year Founded: 1959

WOOD DESIGNS LTD.
2438 Sixth Ave.
Greeley, CO 80631
Phone: (970) 356-0339
Fax: (970) 352-0014
Products/Services: Manufactures custom cabinetry, furniture, fixtures, countertops and other custom wood products.
Imports goods?: No
Employees: 4
Person In Charge w/ Title: Neal Dvorak, Owner
Year Founded: 1978

**WOOD MASTERS
ENTERPRISES LLC**

1713 E. Lincoln Ave., Unit B-7
Fort Collins, CO 80524
Phone: (970) 484-2016
Fax: (970) 484-1076
Web site: www.woodmasters.com
E-mail: stormeyBT@aol.com
Products/Services: Custom commercial cabinets, countertops and furniture.
Imports goods?: No
Revenues 2005: \$898,824
Employees: 7
Person In Charge w/ Title: Brian Tormey, President
Year Founded: 1989

Call Centers**ASURION**

3001 Eighth Ave. Suite 200
Evans, CO 80620
Phone: (970) 515-1000
Fax: (970) 515-1500
Web site: www.lockline.com
Products/Services: Administers programs that provide protection for consumer purchases and payments.
Imports goods?: No
Employees: 400
Person In Charge w/ Title: Sheila Lavender, Site director
Parent Company: DST Systems Inc.
Year Founded: 1997

CENTER PARTNERS

4401 Innovation Drive
Fort Collins, CO 80525
Phone: (970) 206-9000
Fax: (970) 282-9225
Web site: www.centerpartners.com
E-mail: info@centerpartners.com
Products/Services: Customer life-cycle management outsourcing.
Imports goods?: No
Revenues 2005: \$115,100,000
Employees: 653
Person In Charge w/ Title: David Geiger, CEO
Year Founded: 1997

**CROSSCOUNTRY
FULFILLMENT LLC**

960 Diamond Valley Drive, No. 2
Windsor, CO 80550
Phone: (970) 679-0900
Fax: (800) 733-2948
Web site: www.crosscountryfulfillment.com
E-mail: info@emailccs.com
Products/Services: High-tech communication, call center, and fulfillment services for business and corporate clientele.
Imports goods?: No
Employees: 20
Person In Charge w/ Title: Kay Kunzman, President
Year Founded: 1990

PHONEBASE RESEARCH INC.

3932-A JFK Parkway
Fort Collins, CO 80525
Phone: (970) 226-4333
Fax: (970) 226-4770
Web site: www.pbr-net.com
E-mail: info@pbr-net.com
Person In Charge w/ Title: Jay Gordon, General manager
Year Founded: 2000

**PHONEBASE RESEARCH INC. -
INTERVIEWING FACILITY**

1228 W. Elizabeth St.
Fort Collins, CO 80521
Phone: (970) 224-0858
Fax: (970) 224-0874
Web site: www.pbr-net.com
E-mail: info@pbr-net.com
Imports goods?: No
Person In Charge w/ Title: Jamie Smith, Administration
Year Founded: 2000

STARTEK INC.

1250 H St.
Greeley, CO 80631
Phone: (970) 352-6800
Fax: (970) 308-0994
Web site: www.startek.com
Products/Services: Call center that provides customer care for large corporations.
Imports goods?: No
Employees: 906
Person In Charge w/ Title: Steven Butler, CEO
Year Founded: 1987

TECHNIPAK LLC

2414 Fourth Ave.
Greeley, CO 80631
Phone: (970) 353-6200
Fax: (970) 353-6222
Web site: www.technipak.com
E-mail: mshoop@technipak.com
Products/Services: Order-fulfillment services for the manufacturing and e-commerce communities.
Imports goods?: Yes
Employees: 25
Person In Charge w/ Title: Mark Shoop, Vice president
Year Founded: 1999

Computer Service/Support**3T SYSTEMS INC.**

5832 S. College Ave., Suite C
Fort Collins, CO 80525
Phone: (970) 229-5888
Fax: (970) 229-5895
Web site: www.3tsystems.com
E-mail: info@3tsystems.com
Products/Services: IT consultancy offering application development and integration, voice solutions, managed services, advanced infrastructure and security.
Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$22,400,000
Employees: 105
Person In Charge w/ Title: Eddie Speir and Tim Reeser, Partners
Year Founded: 1994

**B WRIGHT-ONLINE - COMPUTER
TRAINING FOR SENIORS**

Fort Collins, CO 80521
Phone: (970) 224-1689
Web site: www.computertraining-forseniors.com
E-mail: ncbri@bwright-online.com
Products/Services: Software training for seniors and computer problem troubleshooting.
Exports greater than 50%: No
Imports goods?: No
Person In Charge w/ Title: Beth Wright
Year Founded: 1998

**CM IT SOLUTIONS OF GREELEY
AND NORTH FORT COLLINS**

1218 N. Fourth St.
Johnstown, CO 80534
Phone: (970) 587-8200
Fax: (970) 587-8201
Web site: www.cmitsolutions.com/gfc
E-mail: glandgren@cmitsolutions.com
Products/Services: PC and network troubleshooting, network installations and management, security solutions and software, managed services, digital photo and music systems and training, Microsoft and Intuit software training. Web development, e-commerce, and Intranets. Accounting set-up, training and reviews.
Exports greater than 50%: No
Imports goods?: No
Employees: 7
Person In Charge w/ Title: Gary Landgren, Vice president
Parent Company: CM IT Solutions Inc.
Year Founded: 2004

**CM IT SOLUTIONS
OF LOVELAND AND SOUTH
FORT COLLINS**

1542 W. Third St.
Loveland, CO 80538
Phone: (970) 667-9639
Fax: (208) 728-2034
Web site: www.cmitsolutions.com
E-mail: dhunter@cmitsolutions.com
Products/Services: Networking, troubleshooting, security, outsourced staffing, contact management and training.
Imports goods?: No
Revenues 2005: \$95,000
Employees: 3
Person In Charge w/ Title: Dell Hunter, President
Year Founded: 2003

COMPUTEREAZE INC.

Fort Collins, CO 80526
Phone: (970) 217 0201
Fax: (970) 217-0201
Web site: www.computereaze.com
E-mail: contact_us@computereaze.com
Products/Services: Apple Mac computer consulting, service, support and repairs.
Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$55,000
Employees: 1
Person In Charge w/ Title: Rob Sireno, Owner
Year Founded: 1997

CONNECTING POINT

2401 17th St.
Greeley, CO 80634
Phone: (970) 356-7224
Fax: (970) 356-7283
Web site: www.cpgreeley.com
E-mail: esales@cpgreeley.com
Products/Services: Professional technical services, Cisco Unified Communications, network management, data security, technology products.
Person In Charge w/ Title: Ted Warner, President
Year Founded: 1985

GEEKS ON CALL

2607 Little Bear Court

Fort Collins, CO 805
Phone: (800) 905-4335
Web site: www.geeksoncall.com

GREELEY COMPUTER SERVICES

3810 W. 10th St., No. 2A
Greeley, CO 80634
Phone: (970) 304-1315
Fax: (970) 351-8080
Web site: greeleycomputer.com
E-mail: tom@greeleycomputer.com
Products/Services: Family-owned PC service and repair, DSL Internet access, Web hosting, network consulting.
Imports goods?: No
Revenues 2005: \$600,000
Employees: 6
Year Founded: 1994

HEIBERG CONSULTING INC.

120 Mathews St., Suite 1
Fort Collins, CO 80524
Phone: (970) 221-4440
Fax: (970) 221-4447
Web site: www.heiberg.com
E-mail: info@heiberg.com
Products/Services: Computer, database and network consulting, custom application development, student tracking systems, training and IT support services.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 60%
Imports goods?: No
Employees: 11
Person In Charge w/ Title: David Heiberg, President
Year Founded: 1996

MARSHALL COMPUTERS

414 Riddle Drive
Fort Collins, CO 80521
Phone: (970) 490-2073
Web site: www.marshallcomputers.biz
E-mail: marshall527@comcast.net
Products/Services: Service and repair of computers, printers, and laptops.
Imports goods?: No
Person In Charge w/ Title: Keith Marshall
Year Founded: 1998

**NETWORK ANALYSIS
& DESIGN**

1560 Seven Lakes Drive
Loveland, CO 80537
Phone: (970) 663-6862
Fax: (970) 663-4437
Web site: www.networkanalysis.com
E-mail: info@NetworkAnalysis.com
Products/Services: Network and application support for small businesses.
Imports goods?: No
Employees: 6
Person In Charge w/ Title: Bob Moorehead, President
Year Founded: 1997

PC-THERAPY INC.

5586 W. 19th St. Suite 110
Greeley, CO 80634
Phone: (970) 506-1116
Web site: www.pc-therapy.com
E-mail: jksic@pc-therapy.com
Products/Services: Computer services for small businesses and the home user.
Exports greater than 50%: No

Imports goods?: No
Employees: 3
Person In Charge w/ Title: Julie Kistic, Owner
Year Founded: 2002

ROCKY MOUNTAIN COMPUTER SUPPORT

300 E. 16th St., No. 304
 Greeley, CO 80631
Phone: (970) 395-0720
Fax: (970) 395-0102
Web site: www.rockymtncomputer.com
E-mail: jeff@rockymtncomputer.com
Products/Services: PC repair, maintenance and network services for high-end personal and business PCs and servers.
Imports goods?: No
Person In Charge w/ Title: Jeff Smith, Owner
Year Founded: 1993

WARR COMPUTER SERVICES

2945 Ruff Way
 Fort Collins, CO 80528
Phone: (970) 988-4022
Web site: www.warrcs.com
E-mail: brettwarr@warrcs.com
Products/Services: Computer setup and repair. Specializing in night and weekend support.
Person In Charge w/ Title: Brett Warr
Year Founded: 2004

Computers

ACCESS COMPUTER PRODUCTS INC.

451 W. 69th St.
 Loveland, CO 80538
Phone: (970) 612-2930
Fax: (970) 612-2095
Web site: www.accessftc.com, www.accessrecycling.com
E-mail: access@accessftc.com
Products/Services: Supplies for laser and inkjet printers, recycles used printer cartridges, computers, monitors, Palm pilots, cell phones and other electronic items.
Imports goods?: No
Revenues 2005: \$12,961,000
Employees: 90
Person In Charge w/ Title: Joe Goodell, President
Year Founded: 1987

ADVANCED TECHNOLOGY INC.

2000 16th St.
 Greeley, CO 80631
Phone: (970) 356-2375
Fax: (970) 351-8892
Web site: www.advancedtech4u.com
E-mail: harold@advancedtech4u.com
Products/Services: Computer consulting and repair, Web hosting and developing, installation of networks.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Harold Kuwazaki
Year Founded: 1999

AGL COMPUTER SERVICES

642 Rocky Mountain Way
 Fort Collins, CO 80526
Phone: (970) 391-2743
E-mail: agl@frii.com
Products/Services: Computer sup-

port for personal and small businesses, network.
Exports greater than 50%: No
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Fred Masterson, Owner
Year Founded: 2000

B2B DIRECT

4112 Kodiak Court, Suite A
 Frederick, CO 80504
Phone: (303) 684-8725
Fax: (303) 684-8726
Web site: www.B2Bdirect.biz
E-mail: info@b2bdirect-shop.com
Products/Services: HP-authorized printer service and sells printer-related supplies.
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Bill Patterson, Owner
Year Founded: 1981

CHOICE NETWORK SOLUTIONS LLC

454 S. Link Lane
 Fort Collins, CO 80524
Phone: (970) 207-0085
Fax: (970) 482-0356
Web site: www.choicenetworksolutions.com
E-mail: info@choicenetworksolutions.com
Products/Services: Computer sales and service. Network design, installation, maintenance, troubleshooting. Voice over IP phone systems. Data security. Backup solutions. Custom network solutions. Web site design and hosting. HIPAA compliance.
Imports goods?: Yes
Employees: 12
Person In Charge w/ Title: Guy De Marco, Senior partner
Year Founded: 2002

COMBINED LASER TECHNOLOGIES

204 Commerce Drive, Unit A
 Fort Collins, CO 80524
Phone: (970) 416-5833
Fax: (970) 416-5833
Products/Services: Remanufactures toner cartridges; laser printer service.
Imports goods?: No
Person In Charge w/ Title: Jeff Herzog
Year Founded: 1996

COMPUTER GUY TECHNOLOGIES LLC

P.O. Box 336369
 Greeley, CO 80633-0607
Phone: (970) 356-1600
Fax: (801) 858-6147
Web site: www.cguytech.com
E-mail: info@cguytech.com
Products/Services: Certified (CISSP, MCSE) network security, design, installation and administration for medium to small business.
Imports goods?: No
Revenues 2005: \$300,000
Employees: 2
Person In Charge w/ Title: Michael Jeniken
Year Founded: 1998

COMPUTER RENAISSANCE

2721 S. College Ave., Suite 1B
 Fort Collins, CO 80525

Phone: (970) 223-8398
Fax: (970) 223-8399
E-mail: askriss@aol.com
Products/Services: Computer hardware, software, repair services and network specialists.
Imports goods?: No
Revenues 2005: \$830,000
Employees: 6
Person In Charge w/ Title: Aron Kriss, Manager
Year Founded: 1997

COMPUTER SUPERHEROES INC.

5325 Gary Drive
 Berthoud, CO 80513
Phone: (970) 532-3189
Fax: (970) 532-3189
Web site: www.computersuperheroes.com
E-mail: info@computersuperheroes.com
Products/Services: Quality IT service and support for individuals and small business.
Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$250,000
Employees: 3
Person In Charge w/ Title: Jeffry Lorenzen, President
Parent Company: OneTech Computer Consulting Inc.
Year Founded: 2001

D&R PRODUCTS INC.

1409 Duff Drive
 Fort Collins, CO 80524
Phone: (970) 493-6223
Fax: (970) 493-1837
Web site: www.dandrproducts.com
E-mail: drsales@dandrproducts.com
Products/Services: Parts for high-speed copiers and laser printers.
Imports goods?: Yes
Employees: 30
Parent Company: Katun Corp.
Year Founded: 1988

DATA DOCTORS COMPUTER SERVICES

140 E. Boardwalk Drive, Suite R
 Fort Collins, CO 80525
Phone: (970) 229-9400
Fax: (970) 229-9405
Web site: www.datadoctors.com
E-mail: store262@datadoctors.com
Products/Services: Computer service and repair, custom built computers, data recovery and networking.
Exports greater than 50%: No
Imports goods?: No
Person In Charge w/ Title: Ned Smith and Robin Marshall, Owners
Parent Company: Data Doctors Franchise Inc.
Year Founded: 1988

DATA SERVICE CENTER INC.

324 Remington St.
 Fort Collins, CO 80524
Phone: (970) 221-2880
Fax: (970) 484-0693
Web site: www.dataservicecenter.com
E-mail: JBecker@dataservicecenter.com
Products/Services: PC System sales and service.
Imports goods?: No
Revenues 2005: \$450,000
Employees: 4
Person In Charge w/ Title: Jim Becker, President
Year Founded: 1976

DIGITAL DUNGEON INC.

829 16th St.
 Greeley, CO 80631
Phone: (970) 352-8202
Products/Services: Hobbies, games.
Imports goods?: No
Person In Charge w/ Title: E. Davis, Owner
Year Founded: 1997

FRIENDLY COMPUTERS

1502 Luce Court
 Fort Collins, CO 80526
Phone: (970) 372-0707
Fax: (970) 372-0943
Web site: www.friendlycomputers.com
Products/Services: Mobile, on-site computer service; local franchisee.
Employees: 2
Person In Charge w/ Title: Patrick Adam and John Adam, Owners

FRONT RANGE ELECTRONIC SERVICES

5017 Meining Road
 Berthoud, CO 80513
Phone: (970) 532-1072
Fax: (970) 532-1073
Web site: www.frontrange-pc.com
E-mail: fres@frontrange-pc.com
Products/Services: IT support and PC services.
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Lynda Percival, President
Year Founded: 1992

INTEGRATED COMPUTER CONSULTING INC.

1113 Stoney Hill Drive, Suite A
 Fort Collins, CO 80525
Phone: (970) 419-0602
Fax: (970) 223-1454
Web site: www.iccusa.net
E-mail: kirkbane@iccusa.net
Products/Services: Consulting, acquisition, implementation and support services for small to medium sized businesses.
Imports goods?: No
Person In Charge w/ Title: Kirk A. Bane
Year Founded: 1998

ITX - INFORMATION TECHNOLOGY EXPERTS INC.

2120 S. College Ave.
 Fort Collins, CO 80525
Phone: (970) 282-7333
Fax: (970) 282-3764
Web site: www.itxfc.com
E-mail: mtran@itxfc.com
Products/Services: Full-service IT support, including networks, databases, software development, VOIP, security and hosting.
Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$6,500,000
Employees: 103
Person In Charge w/ Title: Bruce Hottman, Vice president
Year Founded: 1996

LEWAN & ASSOCIATES INC.

1608 S. College Ave.
Fort Collins, CO 80525
Phone: (970) 484-8822
Fax: (970) 484-5329
Web site: www.lewan.com
E-mail: www.lewan.com
Products/Services: Digital imaging, document management, networking, storage, disaster recovery, IP telephony and equipment and supplies for above.
Imports goods?: No
Revenues 2005: \$13,975,555
Employees: 23
Person In Charge w/ Title: Steve Cluff, Branch manager
Year Founded: 1972

MARK'S COMPUTER SERVICES INC.

138 E. 29th St.
Loveland, CO 80538
Phone: (970) 962-9441
Fax: (970) 962-9442
Web site: markscomputerservice.com
E-mail: mbrest@msn.com
Products/Services: Custom built computers and business servers, parts, accessories, upgrades, spy ware removal and prevention, virus repair and prevention, networking and DSL Internet services.
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Mark Brest, Owner and President
Year Founded: 1997

MICRO COMPUTER WORLD

190 E. 29th St.
Loveland, CO 80537
Phone: (970) 667-6606
Fax: (970) 667-7533
Imports goods?: No
Year Founded: 2000

NEW DIMENSION COMPUTERS

300 Starling St.
Fort Collins, CO 80526
Phone: (970) 223-9092
Fax: (970) 223-9092
Imports goods?: No
Person In Charge w/ Title: Gordon Wang, President
Year Founded: 1984

NEXUSTEK

2519 S. Shields St., Suite 137
Fort Collins, CO 80526
Phone: (970) 223-2738
Fax: (413) 832-4190
Web site: www.c3tec.com
E-mail: info@c3tec.com
Products/Services: Provides resources for a company's technical business processes.
Imports goods?: No
Revenues 2005: \$750,000
Employees: 5
Person In Charge w/ Title: Dave Herzfeld
Year Founded: 1984

NORTHERN COMMUNICATIONS GROUP

2383 W. Eighth St.
Loveland, CO 80537
Phone: (970) 593-1865
Fax: (970) 593-1876
Web site: www.ncgcorp.com
E-mail: sales@ncgcorp.com
Products/Services: Lucent

Diamond dealer, computer systems and networks, Internet integration and network cabling.
Imports goods?: No
Person In Charge w/ Title: Jason Long, President
Year Founded: 1995

NVIDIA CORP.

300 E. Boardwalk Drive, Building 3B
Fort Collins, CO 80525
Phone: (408) 486-2000
Fax: (408) 486-2200
Web site: www.nvidia.com
E-mail: info@nvidia.com
Products/Services: Programmable graphics processor technologies, TV tuner cards.
Exports greater than 50%: Yes
Imports goods?: No

PERSONABLE COMPUTERS

719 36th Avenue Court
Greeley, CO 80634
Phone: (970) 356-5005
Products/Services: Computer repair.
Imports goods?: No
Year Founded: 2000

PRAIRIE STAR INFORMATION TECHNOLOGY

710 11th Ave., Suite 204
Greeley, CO 80631
Phone: (970) 330-0753
Web site: www.pstartech.com
E-mail: wsteinmuller@pstartech.com
Imports goods?: No
Person In Charge w/ Title: William Steinmuller

R&R ENTERPRISES

908 Ponderosa Drive
Fort Collins, CO 80521
Phone: (970) 481-7770
Fax: (970) 484-1011
Web site: www.rnr-ent.com
E-mail: roger@rnr-ent.com
Products/Services: Network and systems integration, Internet connectivity and network management.
Imports goods?: No
Employees: 2

RUN PC INC.

524 W. Laurel St., Suite 2
Fort Collins, CO 80521
Phone: (970) 493-5565
Fax: (970) 493-5571
Web site: www.runpc.com
E-mail: sales@runpc.com
Products/Services: Computer sales and service.
Imports goods?: No
Revenues 2005: \$1,200,000
Employees: 4
Person In Charge w/ Title: Jon J. Willis, President
Year Founded: 1987

TECHSMART SOLUTIONS INC.

328 Airpark Drive, No. 200
Fort Collins, CO 80524
Phone: (970) 498-0808
Fax: (970) 472-0247
Web site: www.onlinepchelp.com
E-mail: infodesk@onlinepchelp.com
Products/Services: IT consulting, services and products for small business and individual users.
Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$1,100,000

Employees: 12
Person In Charge w/ Title: Andrew Hensen, Manager
Year Founded: 1998

THE ATHENA MARKETING TEAM LLC

1756 Twin Lakes Circle
Loveland, CO 80538
Phone: (970) 461-1274
Fax: (970) 667-7595
Web site: www.athenamarketingteam.com
E-mail: info@athenamarketingteam.com
Products/Services: Business to business telemarketing and lead generation. MS Access and VB database design, development and management.
Exports greater than 50%: Yes
Imports goods?: Yes
Revenues 2005: \$150,000
Employees: 25
Person In Charge w/ Title: Alyson Dunsford
Year Founded: 2005

TYLER SYSTEMS

510 C Main St.
Windsor, CO 80550
Phone: (970) 674-0287
Fax: (970) 686-2119
E-mail: bob@tyler-systems.com
Products/Services: Computer sales and repair, software updates, build custom computers; will assemble refurbished computers.
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Robert Tyler, Owner
Year Founded: 2003

VISTA SOLUTIONS CORPORATION

2619 Midpoint Drive, Suite F
Fort Collins, CO 80525
Phone: (970) 212-2940
Fax: (970) 212-2950
Web site: www.vistasolutions.net
E-mail: info@vistasolutions.net
Products/Services: IT services, business continuity, storage, servers & PC sales and support.
Imports goods?: No
Revenues 2005: \$4,400,000
Employees: 16
Person In Charge w/ Title: Bob Vomaske, CEO
Year Founded: 1992

XTREME TECHNOLOGY

945 Saddlebrook Lane
Fort Collins, CO 80525
Phone: (970) 221-0168
Fax: (970) 221-0169
Web site: www.xtremetechnology.net
E-mail: leo.dewitt@xtremetechnology.net
Products/Services: Computer services, gaming and business consulting.
Imports goods?: No
Revenues 2005: \$30,000
Employees: 2
Person In Charge w/ Title: Leo De Witt
Year Founded: 2005

Education**AIMS COMMUNITY COLLEGE**

5401 W. 20th St.
Greeley, CO 80634
Phone: (970) 339-6556
Fax: (970) 506-6929
Web site: www.aims.edu
Products/Services: Allied health, automotive, aviation, business, communication technology, CIS, construction, criminal justice, education, EMS, CAD, fire science, library technician, welding.
Exports greater than 50%: No
Imports goods?: No
Employees: 400
Person In Charge w/ Title: Marilyn (Marsi) Liddell, President
Year Founded: 1967

AIMS COMMUNITY COLLEGE - CONTINUING ED

5401 W. 20th St.
Greeley, CO 80632
Phone: (970) 330-8008
Fax: (970) 330-5705
Web site: www.aimsced.com
E-mail: info@aims.edu
Products/Services: Health and human sciences, accounting, automotive technology, aviation, business, communications media, computer information systems, construction management, criminal justice, early childhood education, electronics, elementary education.
Person In Charge w/ Title: Marilyn (Marsi) Liddell, President
Year Founded: 1967

COLLEGEAMERICA

4601 S. Mason St.
Fort Collins, CO 80525
Phone: (970) 223-6060
Fax: (970) 225-6059
Web site: www.collegeamerica.edu
E-mail: Fortcollins@collegeamerica.edu
Products/Services: Associate of occupational studies and graphic arts, degrees in medical specialties and bachelor of science degrees in health care administration, computer science, business administration and accounting.
Exports greater than 50%: Yes
Imports goods?: No
Employees: 40
Person In Charge w/ Title: Lamar Haynes, Executive director
Year Founded: 1964

COLORADO CHRISTIAN UNIVERSITY - NORTHERN COLORADO

1750 Foxtrail Drive, No. 100
Loveland, CO 80538
Phone: (970) 669-8700
Fax: (970) 669-8701
Web site: www.ccu.edu
E-mail: lperciante@ccu.edu
Products/Services: Associates of arts, bachelor's and master's degrees; technology-related classes.
Imports goods?: No
Person In Charge w/ Title: Larry Donnithorne, President and Linda Perciante, Center coordinator
Year Founded: 1914

COLORADO STATE UNIVERSITY

301 Administration Bldg.
Fort Collins, CO 80523
Phone: (970) 491-6009

Fax: (970) 491-6432
Web site: www.colostate.edu
Products/Services: Veterinary medicine, biomedical sciences, applied human sciences, business, engineering, liberal arts, natural sciences, agricultural sciences, natural resources, occupational therapy.
Imports goods?: No
Employees: 6,900
Person In Charge w/ Title: Larry Edward Penley, President
Year Founded: 1870

CSU - CENTER FOR EDUCATION AND RESEARCH IN E-BUSINESS
 College of Business, 125 Rockwell Hall
 Fort Collins, CO 80523
Phone: (970) 491-2142
Fax: (970) 491-5205
Web site: www.biz.colostate.edu
Imports goods?: No

CSU - CENTER FOR SCIENCE, MATHEMATICS AND TECHNOLOGY EDUCATION
 CSMATE, NESB 301
 Fort Collins, CO 80523
Phone: (970) 491-1700
Fax: (970) 491-2005
Web site: www.csmate.colostate.edu
Products/Services: Science and mathematics teaching improvement and information.
Imports goods?: No
Employees: 11
Person In Charge w/ Title: Stephen Thompson
Year Founded: 1991

CSU - COLLEGE OF ENGINEERING
 100 Engineering Building S
 Fort Collins, CO 80523
Phone: (970) 491-5252
Fax: (970) 491-7369
Imports goods?: No

CSU - COLLEGE OF VETERINARY MEDICINE & BIOMEDICAL SCIENCES
 Anatomy-Zoology Building, W-102
 Fort Collins, CO 80523
Phone: (970) 491-7051
Fax: (970) 491-2250
Imports goods?: No

CSU - DEPARTMENT OF AGRICULTURAL & RESOURCE ECONOMICS
 Andrew D. Clark Bldg., B-320
 Fort Collins, CO 80523
Phone: (970) 491-6325
Fax: (970) 491-2067
Web site: www.dare.agsci.colostate.edu
Products/Services: Majors in ag business and ag economics with concentrations in farm and ranch management and natural resource economics.
Imports goods?: No
Employees: 19
Person In Charge w/ Title: Stephen Davies, Chairman
Year Founded: 1879

CSU - DEPARTMENT OF ANIMAL SCIENCES
 Animal Sciences Building, Room 106
 Fort Collins, CO 80523-1171

Phone: (970) 491-5390
Fax: (970) 491-5326
Web site: www.ansci.colostate.edu
E-mail: w.wailes@colostate.edu
Products/Services: Technical assistance and research on meat science and technology, including fabrication of meat products, quality/palatability assessments and development of new uses for existing and new meat-based products. Outreach education for all food animals/equine owners, producers and employees. The three areas of expertise include meat science, cattle production systems and equine sciences.
Imports goods?: No
Person In Charge w/ Title: William R. Wailes, Interim dept. head
Year Founded: 1903

CSU - DEPARTMENT OF BIOAGRICULTURAL SCIENCES & PEST MANAGEMENT
 Plant Sciences Building, C-129
 Fort Collins, CO 80523
Phone: (970) 491-5261
Fax: (970) 491-3962
Web site: www.colostate.edu
Products/Services: Education in ag: biotechnology concentration, plant health-science concentration, entomology concentration.
Imports goods?: No
Person In Charge w/ Title: Tom Holtzer, Department head

CSU - DEPARTMENT OF COMPUTER INFORMATION SYSTEMS
 1277 Campus Delivery
 Fort Collins, CO 80523-1277
Phone: (970) 491-6203
Fax: (970) 491-5205
Web site: www.biz.colostate.edu/depts/CIS/cis.htm
E-mail: john.plotnicki@colostate.edu
Products/Services: Distance degrees: bachelor, master and doctorate in engineering, independent study, telecourses.
Imports goods?: No
Year Founded: 1870

CSU - DEPARTMENT OF CONSTRUCTION MANAGEMENT
 102 Guggenheim Hall
 Fort Collins, CO 80523
Phone: (970) 491-7353
Fax: (970) 491-2473
Web site: www.caahs.colostate.edu
E-mail: cminfo@caahs.colostate.edu
Products/Services: Bachelor's, Master's and Ph.D. degrees in construction management.
Imports goods?: No
Person In Charge w/ Title: Larry Grosse, Department head
Parent Company: Colorado State University Cooperative Extension
Year Founded: 1914

CSU - ENVIRONMENTAL RADIOLOGICAL HEALTH SCIENCES
 1618 Campus Delivery
 Fort Collins, CO 80523
Phone: (970) 491-5222
Web site: www.colostate.edu
Products/Services: The Advanced Technology Laboratory and the GIS Technology Laboratory are dedicated to education, research and profes-

sional training in GIS and remote sensing technologies.
Imports goods?: No

EDUCATION AND LIFE TRAINING CENTER
 401 Linden St.
 Fort Collins, CO 80524
Phone: (970) 482-4357
Fax: (970) 493-0909
Web site: www.fortnet.org/eltc
E-mail: eltc@frii.com
Products/Services: Business-related computer software instruction, medical office training, literacy instruction; English as a second language to GED level. Collects and refurbishes donated computer hardware for ELTC learners. Job coaching & mentoring program.
Imports goods?: No
Employees: 12
Year Founded: 1966

FRONT RANGE COMMUNITY COLLEGE - LARIMER CAMPUS
 4616 S. Shields St.
 Fort Collins, CO 80526
Phone: (970) 226-2500
Fax: (970) 204-8484
Web site: www.frontrange.edu
Products/Services: Customized training for business and industry; career/technical programs in Accounting; Applied Technology; Architectural Engineering and Construction Technology; Automotive Technology; Business; Computer-Aided Drafting and Design; Computer Information Systems; Dental Assisting; Early Childhood Education; Electronics Technology; Emergency Medical Services; Forestry, Wildlife and Natural Resources; Heating, Ventilation and Air Conditioning; Holistic Health; Horticulture and Landscape Technologies; Hospitality/Food Management; Machining Technology; Manufacturing Technology; Multimedia Technology; Nursing and Nursing-Related; Office Administration; Paraeducator; Psychiatric Technician; Veterinary Technology; Welding Technology; general education classes for transfer; continuing education.
Imports goods?: No
Employees: 533
Person In Charge w/ Title: Karen Reinertson, President
Year Founded: 1968

INSTITUTE OF BUSINESS & MEDICAL CAREERS INC.
 1609 Oakridge Drive
 Fort Collins, CO 80525
Phone: (970) 223-2669
Fax: (970) 223-2796
Web site: www.ibmc.edu
E-mail: info@ibmc.edu
Products/Services: Offers diploma and associate of occupational studies degrees. Programs in medical assisting, billing & coding, pharmacy technicians, massage therapy and business.
Imports goods?: No
Employees: 104
Person In Charge w/ Title: Richard Laub
Year Founded: 1987

LESLEY UNIVERSITY
 710 11th Ave., Suite 200
 Greeley, CO 80631-6451
Phone: (970) 353-3017
Fax: (970) 353-6363
Web site: www.lesley.edu
E-mail: info@lesley.edu
Products/Services: Education curriculum and instruction specializing in early childhood education, technology in education and literacy, and integrated teaching through the arts.
Imports goods?: No
Person In Charge w/ Title: Margaret McKenna
Year Founded: 1909

MOUNTAIN VIEW SYSTEMS LLC
 5477 W. Larimer County Road 25G
 Bellvue, CO 80512
Phone: (970) 419-8841
Fax: (970) 419-8842
Web site: www.mntview.com
E-mail: rmooney@mntview.com
Products/Services: Microsoft and Cisco certification training.
Imports goods?: No
Employees: 2
Person In Charge w/ Title: James Carrion, Principal
Year Founded: 1997

NEW HORIZONS COMPUTER LEARNING CENTERS
 5250 Hahns Peak Drive, Suite 100
 Loveland, CO 80538
Phone: (970) 461-0300
Fax: (970) 461-1955
Web site: www.nhcolorado.com
E-mail: sharonj@nhcolorado.com
Products/Services: Classes in high-tech disciplines.
Imports goods?: No
Person In Charge w/ Title: Sharon Jones, Office coordinator
Year Founded: 1982

REGIS UNIVERSITY SCHOOL FOR PROFESSIONAL STUDIES
 1501 Academy Court
 Fort Collins, CO 80524
Phone: (970) 472-2208
Fax: (970) 472-2201
Web site: www.regis.edu
Products/Services: Bachelor' and master's programs.
Exports greater than 50%: Yes
Imports goods?: No
Employees: 10
Person In Charge w/ Title: William Husson, Dean
Year Founded: 1877

SCUBA SCHOOLS INTERNATIONAL
 2619 Canton Court
 Fort Collins, CO 80525
Phone: (970) 482-0883
Fax: (970) 482-6157
Web site: www.divessi.com
E-mail: admin@ssiusa.com
Products/Services: Scuba certification; educational materials and programs for training recreational scuba divers.
Imports goods?: Yes
Employees: 30
Person In Charge w/ Title: Gary R. Clark, President
Parent Company: Concept Systems Inc.
Year Founded: 1970

UNIVERSITY OF NORTHERN COLORADO

501 20th St.
Greeley, CO 80639
Phone: (970) 351-1890
Fax: (970) 351-3340
Web site: www.unco.edu
E-mail: admissions.help@unco.edu
Products/Services: Liberal and performing arts, business, health-related programs.
Imports goods?: No
Employees: 1,600
Person In Charge w/ Title: P. Kay Norton, President
Year Founded: 1889

UNIVERSITY OF PHOENIX

2809 E. Harmony Road
Fort Collins, CO 80528
Phone: (970) 226-1781
Fax: (970) 204-0479
Web site: www.phoenix.edu
Products/Services: Bachelor's and master's degree programs in business, education, nursing and information technology for working adults.
Imports goods?: No
Person In Charge w/ Title: Tammy Fernandez
Parent Company: Apollo Group
Year Founded: 1976

WINDSOR CENTER INC.

1613 Pelican Lakes Point
Windsor, CO 80550
Phone: (970) 686-7634
Fax: (970) 686-2899
Web site: www.windsorcenter.com
E-mail: info@windsorcenter.com
Products/Services: Provider of

online legal training for businesses in the areas of international trade, product sales and advertising, business start-up growth and development.

Exports greater than 50%: Yes
Percentage of goods sold nationally?: 45%
Percentage of goods sold internationally?: 55%
Imports goods?: No
Export to which countries (other than U.S.): France, Germany, China, England, Canada, Spain and Italy.
Revenues 2005: \$55,000
Employees: 6
Person In Charge w/ Title: Jeannine M. Machon, President
Year Founded: 2004

ZAHOUREK SYSTEMS INC.

2198 W. 15th St.
Loveland, CO 80538
Phone: (970) 667-9047
Fax: (970) 667-5025
Web site: www.anatomyinclay.com
E-mail: zsi@anatomyinclay.com
Products/Services: Anatomy-learning systems and workshops.
Imports goods?: No
Employees: 15
Person In Charge w/ Title: Jon Zahourek, President
Year Founded: 1989

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Fort Collins, CO 80525-3448

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Boulder, CO 80303
phone - 720.565.3704
fax - 720.565.3705

VOLT TECHNICAL SERVICES
5285 McWhinney Blvd., Ste 190
Loveland, CO 80538
phone - 970.622.8877
fax - 970.278.9977

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fax 970.223.3813

Phone: (970) 377-2944
Fax: (970) 377-1759
Web site: www.adecco technical.com
Products/Services: Technical and scientific staffing services.
Exports greater than 50%: No
Imports goods?: No
Employees: 9
Person In Charge w/ Title: Rusty Shawley, Branch manager
Parent Company: Adecco Employment Services
Year Founded: 1956

CREATIVE CAREER CONNECTIONS LLC

204 Walnut St., Suites G-I
Fort Collins, CO 80524
Phone: (970) 221-3511
Fax: (970) 221-2766
Web site: www.careerdesign.com
E-mail: dawn@careerdesign.com
Products/Services: Professional and executive search projects throughout the Rocky Mountain region, predominantly high-tech/manufacturing companies.
Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$392,000
Employees: 2
Person In Charge w/ Title: Dawn Marie Duncan and Mike Duncan, Owners
Year Founded: 1975

RESOURCE MFG

190 E 29th Street
Loveland, CO 80537
Phone: (970) 669-7371
Fax: (970) 669-7443
Web site: www.resourcemfg.com
Products/Services: Manufacturing in a wide variety of industry segments that include automotive, electronic, machining, sheet metal, fabrication, and may other specialized producers.

SAKSON & TAYLOR, AN AQUEST CO.

P.O. Box 1832
Fort Collins, CO 80522
Phone: (970) 407-9822
Web site: www.sakson.com
E-mail: sales@sakson.com
Products/Services: Content design and development.
Exports greater than 50%: Yes
Imports goods?: No
Person In Charge w/ Title: Kyle Schinkel, Project manager
Parent Company: Aquest

SOS STAFFING

3510 B West Tenth St.
Greeley, CO 80634
Phone/Fax: (970) 353-2220 / (970) 353-2221
Website: www.sosstaffing.com
Employees: 13
Person In Charge w/ Title: Tammy Fisher, District manager
Year Founded: 1972

TEKSYSTEMS

P.O. BOX 272720
Fort Collins, CO 80527
Phone: (970) 420-8959
Fax: (303) 412-2777
Web site: www.teksystems.com
E-mail: damills@teksystems.com
Products/Services: IT services, IT

staffing, asset inventory and disposal. Quality assurance and deployment.
Employees: 8,000*
Person In Charge w/ Title: Pete Clavell, Director of Business Operations
Parent Company: Allegis Group
Year Founded: * Number includes contract labor.

VOLT SERVICES GROUP - TECHNICAL DIVISION

5285 McWhinney Blvd., Suite 190
Loveland, CO 80538
Phone/Fax: (970) 622-8877 / (970) 278-9977
Website: www.volt.com
Products/Services: Employment placement Northern Colorado - including Fort Collins, Greeley, Loveland, Longmont and Boulder.
Revenues 2005: 18,500,000
Employees 2006: 9
Person In Charge w/ Title: Doug McBride, Manager
Year Founded: 1995

WESTAFF

140 Boardwalk Drive, Suite D
Fort Collins, CO 80525
Phone/Fax: (970) 223-3434 / (970) 223-3813
Website: www.westaff.com
Employees: 6
Year Founded: 1948

Energy Technology**BLUE CHIP OIL**

155 E. Boardwalk Drive Suite 400
Fort Collins, CO
Phone: (970) 493-6456
Fax: (970) 232-3051
Products/Services: Oil and gas producer.
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Tim Hager, President
Year Founded: 1984

CFG ENERGY INC

1846 Frontier Road
Greeley, CO 80634
Phone: (970) 330-2660
Fax: (970) 330-2657
Imports goods?: No

DUKE ENERGY FIELD SERVICES INC.

1324 N. Seventh Ave.
Greeley, CO 80631
Phone: (970) 356-9700
Products/Services: Natural gas processing and storage facilities.
Imports goods?: No
Employees: 8

ENCANA OIL & GAS (USA) INC.

1313 Denver Ave., Bldg 1
Fort Lupton, CO 80621
Phone: (303) 659-7740
Fax: (303) 857-1259
Web site: www.encana.com
Imports goods?: No
Person In Charge w/ Title: Randy Eresman, CEO and President
Year Founded: 2002

ENCORP LLC

2573 Midpoint Drive
Fort Collins, CO 80525
Phone: (970) 674-5300

Fax: (970) 674-5399
Web site: www.encorp.com
E-mail: sales@encorp.com
Products/Services: Technology-driven firm providing solutions for the distributed energy industry.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 90%
Percentage of goods sold internationally?: 1%
Imports goods?: No
Export to which countries (other than U.S.): Mexico and Canada.
Employees: 6
Person In Charge w/ Title: Michael J. Clark, Senior vice president
Parent Company: Primary International LLC
Year Founded: 2006

GREAT WESTERN ETHANOL
 800 Eighth Ave., Suite 304
 Greeley, CO 80631
Phone: (970) 346-1349
Web site: www.greatwesternethanol.com
E-mail: info@greatwesternethanol.com
Employees: 2
Year Founded: 2004

KERR-MCGEE CORP.
 3939 Cason Ave.
 Estes Park, CO 80620
Phone: (970) 330-0614
Fax: (970) 330-0431
Web site: www.kerr-mcgee.com
E-mail: info@kerr-mcgee.com
Products/Services: Oil and gas exploration and production.
Employees: 180
Person In Charge w/ Title: Allan Harrison, Vice president
Parent Company: Kerr-McGee Rocky Mountain Corp.
Year Founded: 1983

MATRIX ENERGY LLC
 P.O. Box 271309
 Fort Collins, CO 80527
Phone: (970) 282-1211
Fax: (970) 282-1233
Web site: www.matrixenergy-group.com
Imports goods?: No
Year Founded: 2000

MONAGO OPERATING INC.
 1951 Montview Drive
 Greeley, CO 80631
Phone: (970) 356-0878
Imports goods?: No

MONAHAN GAS & OIL INC
 1951 Montview Drive
 Greeley, CO 80631
Phone: (970) 356-0878
Imports goods?: No

PETROLEUM MANAGEMENT LLC
 20203 Highway 60
 Platteville, CO 80651
Phone: (970) 737-1090
Fax: (970) 737-1045
Imports goods?: No

REFCO ENERGY GROUP LLC
 2103 28th Ave.
 Greeley, CO 80634

Phone: (970) 351-7653
Products/Services: Oil and gas exploration.
Imports goods?: No
Employees: 4
Year Founded: 2000

S & E INDUSTRIES INC.
 1804 Cherry Ave.
 Greeley, CO 80631-6120
Phone: (970) 352-4955
Fax: (970) 352-3301
Products/Services: Oilfield equipment.
Imports goods?: No
Person In Charge w/ Title: Sue David, Owner
Year Founded: 1986

SPECTRUM ENGINEERING RESOURCES
 3001 N. Taft Ave., Suite 120
 Loveland, CO 80538
Phone: (970) 203-0450
Web site: spectrumeng.net
E-mail: rholstad@spectrumeng.net
Products/Services: Electrical design, power utilities.
Imports goods?: No
Revenues 2005: \$1,500,000
Employees: 6
Person In Charge w/ Title: Richard Holstad, Owner and P.E.
Year Founded: 1997

UNIOIL
 3817 Carson Ave.
 Evans, CO 80620
Phone: (970) 330-6300
Fax: (970) 330-6447
Web site: www.uoil.com
E-mail: uoil@aol.com
Imports goods?: No
Year Founded: 1981

UNITED STATES EXPLORATION INC.*
 P.O. Box 1610
 Johnstown, CO 80534
Phone: (303) 866-0186
Fax: (303) 863-1932
Web site: www.nobleenergyinc.com
Imports goods?: No
Person In Charge w/ Title: Bruce D. Benson, Chairman, President and CEO
Year Founded: 2000
 * Acquired by Noble Energy Inc. in 2006.

WALSH PRODUCTION INC.
 20479 U.S. Highway 6
 Sterling, CO 80751
Phone: (970) 522-1839
Fax: (970) 522-2535
Imports goods?: No
Person In Charge w/ Title: William Walsh, President
Year Founded: 1994

WELLINGTON OPERATIONS
 1229 E. Douglas Road
 Fort Collins, CO 80524
Phone: (970) 493-3453
Fax: (970) 484-0164
E-mail: wpcftc@aol.com
Imports goods?: No
Year Founded: 1980

Engineering Firms

AATA INTERNATIONAL INC.
 300 E. Boardwalk Drive, No. 4A

Fort Collins, CO 80525
Phone: (970) 223-1333
Fax: (970) 223-9115
Web site: www.aata.com
E-mail: jga@aata.com
Products/Services: Environmental consultants.
Imports goods?: No
Person In Charge w/ Title: John Aronson
Year Founded: 1989

ADVANCED PROFESSIONAL ENGINEERING
 1308 Springfield Drive
 Fort Collins, CO 80521-4536
Phone: (970) 484-0533
Fax: (970) 484-5086
Imports goods?: No
Person In Charge w/ Title: Mohamed Worayeth, President
Year Founded: 1972

AE ASSOCIATES INC.
 5587 W. 19th St.
 Greeley, CO 80634
Phone: (970) 330-5587
Fax: (970) 330-3040
Web site: www.aeassociates.net
E-mail: patti@aeai.com
Products/Services: Mechanical engineering, indoor air quality, commissioning and building automation services.
Imports goods?: No
Employees: 34
Person In Charge w/ Title: Greg Martino, President
Year Founded: 1976

AE DESIGN ASSOCIATES
 526 S. College Ave.
 Fort Collins, CO 80524
Phone: (970) 407-9970
Fax: (970) 407-9977
Imports goods?: No

AQUA ENGINEERING INC.
 4803 Innovation Drive
 Fort Collins, CO 80526
Phone: (970) 229-9668
Fax: (970) 226-3855
Web site: www.aquaengineering.com
E-mail: beccard@aquaeengr.com
Products/Services: Engineers in irrigation design, water features, secondary water systems, pump systems, water rights and water management.
Imports goods?: No
Employees: 30
Person In Charge w/ Title: Robert Beccard, President
Year Founded: 1975

ARG ENGINEERS & ASSOCIATES
 2309 Northridge Court
 Fort Collins, CO 80521
Phone: (970) 482-8146
Fax: (970) 498-8307
Products/Services: Commercial, residential, foundations, civil drainage and wastewater.
Imports goods?: No
Year Founded: 1980

AXIOM STRUCTURAL ENGINEERING LLC
 1395 S. Garfield Ave.
 Loveland, CO 80537
Phone: (970) 461-1555
Fax: (970) 461-1582

E-mail: axiom2000@mcleodusa.net
Products/Services: Foundation and structural design.
Imports goods?: No
Employees: 4
Person In Charge w/ Title: Steve H. Kellums, Principal engineer
Year Founded: 2000

AYRES ASSOCIATES
 3665 JFK Parkway, Bldg. 2, Suite 200
 Fort Collins, CO 80525
Phone: (970) 223-5556
Fax: (970) 223-5578
Web site: www.ayresassociates.com
E-mail: bensona@ayresassociates.com
Products/Services: Water resources and municipal engineering services.
Imports goods?: No
Revenues 2005: \$5,500,000
Employees: 50
Person In Charge w/ Title: Jim Schall, Vice president
Year Founded: 1967

BARETICH ENGINEERING INC.
 P.O. Box 469
 Fort Collins, CO 80522-0469
Phone: (970) 493-8239
Fax: (970) 493-8269
Web site: www.baretich.com
E-mail: consulting@baretich.com
Products/Services: Consulting.
Imports goods?: No
Revenues 2005: \$100,000
Employees: 1
Person In Charge w/ Title: Matthew F. Baretich, President
Year Founded: 1997

BARLOW PROJECTS INC.
 2000 Vermont Drive
 Fort Collins, CO 80525
Phone: (970) 226-8557
Fax: (970) 226-8559
Web site: www.barlowprojects.com
E-mail: info@barlowprojects.com
Products/Services: Designs modern waste-to-energy facilities that use municipal solid waste as the fuel to produce renewable energy in the form of steam and electricity. This technology uses cutting edge air pollution control equipment to insure compliance with all current EPA emission standards.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 100%
Imports goods?: No
Employees: 80
Person In Charge w/ Title: James L. Barlow Jr., President
Year Founded: 1994

BARNCAT INC. ENGINEERING SERVICES
 11633 N. U.S. Highway 287
 LaPorte, CO 80535
Phone: (970) 495-0063
Fax: (800) 509-8595
E-mail: Charlie@BarnCatServices.com
Products/Services: Mechanical engineering services related to new product and system development, analysis and trouble shooting of mechanical and hydraulic systems and product support services.
Imports goods?: No
Person In Charge w/ Title: Charlie Cote, President
Year Founded: 2002

BELL-KIMOKEO & ASSOCIATES
578 Whiles Court
Erie, CO 80516
Phone: (303) 828-0894
E-mail: bka@mho.com
Products/Services: Provides civil and structural engineering services for light commercial and residential projects

BORSTAD CONSULTING SERVICES LLC
4730 S. College Ave., Suite 101
Fort Collins, CO 80525
Phone: (970) 227-6480
Fax: (970) 223-6252
E-mail: tborstad@aol.com
Products/Services: Civil engineering, pavement management planning, infrastructure planning and design, forensics, project management and project peer reviews.
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Ted A. Borstad
Year Founded: 2003

CDS ENGINEERING CORP.
165 Second St. S.W.
Loveland, CO 80537
Phone: (970) 667-8010
Fax: (970) 667-8024
Products/Services: Civil, structural and land surveying.
Imports goods?: No
Employees: 12
Person In Charge w/ Title: John Donnelly, President
Year Founded: 1969

CHEN ENGINEERING TECHNOLOGY
619 S. College Ave., Suite 20
Fort Collins, CO 80524
Phone: (970) 484-7860
Fax: (970) 207-1506
Products/Services: Consulting engineering.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Yung-hai Chen, Owner
Year Founded: 1987

CITY OF FORT COLLINS - ENGINEERING
281 N. College Ave.
Fort Collins, CO 80524
Phone: (970) 221-6605
Fax: (970) 221-6378
Web site: www.fcgov.com/engineering
Products/Services: Planning and design of capital projects in public right-of-way, surveying, drafting and mapping for city departments.
Imports goods?: No
Employees: 40
Person In Charge w/ Title: Don Bachman, City engineer
Parent Company: City of Fort Collins

COMMUNICATIONS CONTRACT 2000 ENGINEERING LLC
913 Battsford Circle
Fort Collins, CO 80525
Phone: (970) 223-8975
Products/Services: Communications engineering, copper and fiber.
Imports goods?: No

CONTROLS ENGINEERING AND SERVICES
1375 S. Garfield Ave.
Loveland, CO 80537
Phone: (970) 663-9121
Fax: (970) 663-9194
Imports goods?: No

CTL THOMPSON INC.
4001 Automation Way, Unit 201
Fort Collins, CO 80525
Phone: (970) 206-9455
Fax: (970) 206-9441
Web site: www.cctl.com
E-mail: hperko@cctlthompson.com
Products/Services: Geotechnical, materials, structural, and environmental engineering and testing.
Imports goods?: No
Employees: 33
Person In Charge w/ Title: Howard A. Perko, Branch manager
Year Founded: 1976

DREXEL, BARRELL & CO.
6513 W. Fourth St.
Greeley, CO 80634
Phone: (970) 351-0645
Fax: (970) 351-0665
Web site: www.drexelbarrell.com
E-mail: lorensbanks@drexelbarrell.com
Products/Services: General civil engineering, land survey, construction survey, boundary, commercial and residential land development and water resources.
Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$1,150,000
Employees: 14
Person In Charge w/ Title: Loren K. Shanks, Regional manager
Year Founded: 1964

DRILLING ENGINEERS INC.
1309 Duff Drive
Fort Collins, CO 80524
Phone: (970) 484-5183
Fax: (970) 484-9277
Web site: www.drillingengineers.com
E-mail: drill@frii.com
Imports goods?: No
Employees: 10
Person In Charge w/ Title: Richard Rogers, President
Year Founded: 1965

EARTH ENGINEERING CONSULTANTS INC.
4396 Greenfield Drive
Windsor, CO 80550
Phone: (970) 224-1522
Fax: (970) 663-0282
Web site: www.Earth-Engineering.com
E-mail: donnah@earth-engineering.com
Products/Services: Geotechnical and materials consulting engineering.
Imports goods?: No
Employees: 31
Person In Charge w/ Title: Lester L. Litton, President
Year Founded: 1993

EARTH ENVIRONMENTAL SERVICES INC.
626 N. Hollywood St.
Fort Collins, CO 80524
Phone: (970) 472-9863
Fax: (970) 472-9864

E-mail: earth4@midspring.com
Imports goods?: No
Revenues 2005: \$1,300,000
Employees: 8
Person In Charge w/ Title: Curt Palin, Owner
Year Founded: 1995

EHRHART GRIFFIN & ASSOCIATES
568 Briggs St.
Erie, CO 80516
Phone: (303) 828-3340
Fax: (303) 828-3418
Web site: www.ehrhartgriffin.com
E-mail: margaretb@egaco.com
Products/Services: Professional engineering, planning and land surveying services.
Imports goods?: No
Revenues 2005: \$1,044,000
Employees: 12
Person In Charge w/ Title: Margaret Brown, Vice president
Parent Company: Ehrhart Griffin & Assoc.
Year Founded: 1994

ELECTRICAL SYSTEMS CONSULTANTS INC.
212 W. Mulberry St.
Fort Collins, CO 80521
Phone: (970) 224-9100
Fax: (970) 224-9137
Web site: www.electsys.com
E-mail: esc@electsys.com
Products/Services: Electrical engineering, automation, GIS mapping, electrical utility design, planning and rates, and electrical facility design.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 75%
Percentage of goods sold internationally?: 0%
Imports goods?: No
Revenues 2005: \$8,200,000
Employees: 75
Person In Charge w/ Title: Jim Siano, President
Year Founded: 1978

ELITE CONSULTING INC.
P.O. Box 94
Greeley, CO 80632
Phone: (970) 330-1937
E-mail: eliteconsultinginc@hotmail.com
Products/Services: Engineering consulting, planning, land development, structural design, construction management.
Imports goods?: No
Person In Charge w/ Title: Tony Evans
Year Founded: 1997

ENSIGN POWER SYSTEMS INC.
510 E. Fifth St.
Loveland, CO 80537-5679
Phone: (970) 203-9255
Fax: (970) 203-9322
Web site: www.ensignpower.com
E-mail: bharris@ensignpower.com
Products/Services: Custom power-supply design and manufacturing.
Imports goods?: No
Revenues 2005: \$2,451,400
Employees: 12
Person In Charge w/ Title: Bill Harris, President
Year Founded: 1995

ENSR CORP.
1601 Prospect Parkway
Fort Collins, CO 80525
Phone: (970) 493-8878
Fax: (970) 493-0213
Web site: www.ensr.com
Products/Services: Environmental engineering.
Imports goods?: No
Employees: 50
Person In Charge w/ Title: Phil Hackney, Client service center manager
Year Founded: 1968

ESTES PARK SURVEYORS AND ENGINEERS INC.
255 Park Lane, Suite 204
Estes Park, CO 80517
Phone: (970) 586-5175
Fax: (970) 586-5816
Imports goods?: No
Year Founded: 2000

FLAT IRON SURVEY
1001 E. Bridge St.
Brighton, CO 80601
Phone: (303) 659-8546
Fax: (303) 659-6377
Imports goods?: No
Year Founded: 2000

G S T POWER SERVICE GROUP
2801 Remington St.
Fort Collins, CO 80525
Phone: (970) 204-1279
Fax: (970) 204-6648
Imports goods?: No

GUST ENGINEERING CO.
2319 Creekwood Drive
Fort Collins, CO 80526
Phone: (970) 482-9054
Imports goods?: No
Person In Charge w/ Title: Mike Gust, Owner
Year Founded: 2000

HARCO ENGINEERING INC.
P.O. Box 7740
Loveland, CO 80537
Phone: (303) 447-9611
Fax: (303) 449-5469
Web site: www.harco.com
E-mail: toma@harco.com
Products/Services: Printed circuit design, product and engineering design, and Nohau Corp.
Imports goods?: No
Person In Charge w/ Title: Tom Harr, President
Year Founded: 1981

HDR
19 Old Town Square, Suite 242
Fort Collins, CO 80528
Phone: (970) 419-4388
Fax: (970) 419-4389
Products/Services: Multi-disciplined E-A professional consulting firm provides complete study, design, engineering, and procurement construction services for wastewater collection, treatment and reuse.
Imports goods?: No

HICKS ELECTRONIC DESIGN
1506 Quail Hollow Court
Fort Collins, CO 80525
Phone: (970) 225-0955
Fax: (970) 225-0856
Web site:

www.hicksengineering.com
E-mail: design@hicksengineering.com
Products/Services: Electrical engineering consulting services specializing in hardware and software for new product and prototype development; electronic manufacturing services.
Imports goods?: No
Person In Charge w/ Title: Steve Hicks, President
Year Founded: 1991

HONEYWELL PROCESS ANALYSTS INC.

1901 Sharp Point Drive
Fort Collins, CO 80525
Phone: (970) 416-8650
Imports goods?: No

INDOOR ENVIRONMENTAL RESOURCES

902 Pinnacle Place
Fort Collins, CO 80525
Phone: (970) 204-1574
Fax: (970) 282-9558
Products/Services: Mold and indoor air quality assessment.
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Adam Hoffman, Managing member
Year Founded: 2002

J-U-B ENGINEERS INC.

3538 JFK Parkway, Suite 1
Fort Collins, CO 80525-2670
Phone: (970) 377-3602
Fax: (970) 377-3935
Web site: www.jub.com
Products/Services: Provides civil consulting engineering services to both private & public clients, including transportation, municipal, structural, site civil, land development, planning, public involvement/facilitation, and surveying.
Imports goods?: No
Person In Charge w/ Title: Brian Smith
Year Founded: 1955

JCB ENGINEERING LLC

106 Rock Bridge Court
Windsor, CO 80550-6134
Phone: (970) 674-9741
Fax: (970) 674-9742
Products/Services: Land development covering drainage, hydraulics, grading, roadways and utilities.
Imports goods?: No
Person In Charge w/ Title: John S. Vazquez

JVA INC.

25 Old Town Square, Suite 200
Fort Collins, CO 80524
Phone: (970) 225-9099
Fax: (970) 225-6923
Web site: www.jvajva.com
E-mail: mmcdonald@vajva.com
Products/Services: Full-service structural and civil consulting engineering firm.
Imports goods?: No
Employees: 7
Person In Charge w/ Title: Michael McDonald, Regional manager
Year Founded: 1956

K L & A INC.

4412 W. Eisenhower Blvd.

Loveland, CO 80537
Phone: (970) 667-2426
Fax: (970) 667-2493
Web site: www.klaa.com
E-mail: drutledge@klaa.com
Products/Services: Structural engineering, design/build, steel construction and steel detailing.
Imports goods?: No
Revenues 2005: \$7,250,000
Employees: 40
Person In Charge w/ Title: M. Douglas Rutledge, COO
Year Founded: 1994

K L & A INC.

4412 W. Eisenhower Blvd.
Loveland, CO 80537
Phone: (970) 667-2426
Fax: (970) 667-2426
Web site: www.klaa.com
E-mail: drutledge@klaa.com
Products/Services: Structural engineering consultants, steel construction management, structural design/build and steel detailing.
Imports goods?: No
Employees: 35
Person In Charge w/ Title: M. Douglas Rutledge, CEO
Year Founded: 1994

KENNETH MEDEARIS-ENGINEERING RESEARCH

1413 S. College Ave.
Fort Collins, CO 80524
Phone: (970) 484-3553
Fax: (970) 484-3553
Web site: www.kenmedearis.com
E-mail: ken@kenmedearis.com
Products/Services: Structural dynamics and vibrations for major companies.
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Kenneth Medearis, Owner
Year Founded: 1969

KETTERLING, BUTHERUS & NORTON ENGINEERS LLC

820 Eighth St.
Greeley, CO 80631
Phone: (970) 395-9880
Fax: (970) 395-9881
Web site: www.kbnengineers.com
E-mail: kbnengllc@qwest.net
Products/Services: Civil engineering.
Imports goods?: No
Employees: 9
Person In Charge w/ Title: Mike Ketterling, PE, Principal/manager
Year Founded: 1995

KUMAR & ASSOCIATES INC.

1708 E. Lincoln Ave., Suite 3
Fort Collins, CO 80524
Phone: (970) 416-9045
Fax: (970) 416-9040
Web site: www.kumarusa.com
Products/Services: Geotechnical and environmental engineering services.
Imports goods?: No

LANDMARK ENGINEERING LTD.

3521 W. Eisenhower Blvd.
Loveland, CO 80537
Phone: (970) 667-6286
Fax: (970) 667-6298
Web site: www.landmarkltd.com
E-mail: account@landmarkltd.com
Products/Services: Civil, municipi-

pal, and structural engineering; land development planning, surveying, geotechnical, architecture, and landscape architecture.
Imports goods?: No
Revenues 2005: \$3,442,000
Employees: 33
Person In Charge w/ Title: Robert James Nelson, President and Donna Hunter, Controller
Year Founded: 1969

LAUBE ENGINEERING LLC

6250 W. 10th St., Suite 3
Greeley, CO 80634
Phone: (970) 356-3099
Products/Services: Civil and geotechnical services.
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Keith Laube, President
Year Founded: 2001

LAWRENCE H. FINN & ASSOCIATES

372 E. 16th St.
Greeley, CO 80631
Phone: (970) 353-8210
Fax: (970) 353-1828
Imports goods?: No
Year Founded: 2000

LIDSTONE & ASSOCIATES INC.

4025 Automation Way
Fort Collins, CO 80525
Phone: (970) 223-4705
Fax: (970) 223-4706
Web site: www.lidstone.com
E-mail: cdl@lidstone.com
Products/Services: Engineering consulting.
Imports goods?: No
Employees: 17
Person In Charge w/ Title: Chris Lindstone, Owner

LOONAN & ASSOCIATES INC.

1435 N. Cleveland Ave.
Loveland, CO 80525
Phone: (970) 461-0550
Fax: (970) 461-0551
Web site: loonanengineering.com
E-mail: loonan@verinet.com
Products/Services: Civil engineering.
Imports goods?: No
Employees: 6
Person In Charge w/ Title: James Loonan
Year Founded: 1998

MAHONEY ENVIRONMENTAL CONSULTING INC.

1601 10th Ave.
Greeley, CO 80631
Phone: (970) 352-2644
Fax: (970) 356-9544
Imports goods?: No
Year Founded: 2000

MD&A CONTROL SYSTEMS DIVISION

328 S. Link Lane, No.13
Fort Collins, CO 80524-2741
Phone: (970) 224-2223
Fax: (970) 224-1700
Web site: www.mdaturbines.com
E-mail: info@mdaturbines.com
Products/Services: Power generation turbine control products and services.
Imports goods?: No

Person In Charge w/ Title: Michael J. Winter, General Manager
Year Founded: 1983

MESSNER ENGINEERING INC.

150 E. 29th St., Suite 270
Loveland, CO 80537
Phone: (970) 663-2221
Fax: (970) 663-0368
E-mail: dennis@messnereng.com
Products/Services: General civil engineering.
Exports greater than 50%: No
Imports goods?: No
Person In Charge w/ Title: Dennis Messner, Owner
Year Founded: 1989

MUSSETTER ENGINEERING INC.

1730 S. College Ave., Suite 100
Fort Collins, CO 80525
Phone: (970) 224-4612
Fax: (970) 472-6062
Web site: www.musse.com
E-mail: info@mussei.com
Products/Services: Consulting in water resources engineering and geomorphology engineering.
Imports goods?: No
Revenues 2005: \$1,800,000
Employees: 10
Person In Charge w/ Title: Robert Mussetter, Owner
Year Founded: 1989

NATIONAL WATER SURVEYING

1001A E. Harmony Road, No.123
Fort Collins, CO 80525
Phone: (866) 484-NWAS(6927)
Fax: (866) 220-5591
Web site: www.findwellwater.com
E-mail: anselmo@frii.com
Products/Services: Electro-Seismic Technology brought to Northern Colorado that can find water (aquifer) underground.
Imports goods?: No
Person In Charge w/ Title: Andy Anselmo
Year Founded: 2005

NOLTE ASSOCIATES INC.

1901 Sharp Point Drive, Suite A
Fort Collins, CO 80525
Phone: (970) 221-2400
Fax: (970) 221-2415
Web site: www.nolte.com
E-mail: linda.hoffmann@nolte.com
Products/Services: Full-service civil engineering and surveying for public and private sector.
Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$2,470,400
Employees: 20
Person In Charge w/ Title: Linda Hoffmann, Vice president
Year Founded: 1949

NORTH STAR DESIGN INC.

700 Automation Drive, Unit I
Windsor, CO 80550-4651
Phone: (970) 686-6939
Fax: (970) 686-1188
E-mail: tricia@northstardesigninc.com
Products/Services: Civil engineering.
Imports goods?: No
Employees: 8
Person In Charge w/ Title: Patricia Kroetch, President
Year Founded: 1998

NORTHERN COLORADO GEOTECH INC.

2956 W. 29th St., Unit 21
Greeley, CO 80631
Phone: (970) 506-9244
Fax: (970) 506-9242
E-mail: dleafgren@msn.com
Products/Services: Soil, percolation testing, construction material testing.
Imports goods?: No
Revenues 2005: \$770,000
Employees: 7
Person In Charge w/ Title: Doug Leafgren, President
Year Founded: 2001

NORTHERN ENGINEERING SERVICES

200 S. College Ave, Suite 100
Fort Collins, CO 80524
Phone: (970) 221-4158
Fax: (970) 221-4159
Web site: www.northernengineering.com
E-mail: george@northernengineering.com
Products/Services: Civil engineering and land surveying.
Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$5,000,000
Employees: 42
Person In Charge w/ Title: George Schock, President
Year Founded: 1987

PARAGON CONSULTING GROUP INC.

1103 Oak Park Drive, Suite 110
Fort Collins, CO 80525
Phone: (970) 377-1600
Fax: (970) 377-1880
Web site: www.paragoncg.com
E-mail: dmrau@paragoncg.com
Products/Services: Environmental consulting and engineering.
Imports goods?: No
Employees: 12
Person In Charge w/ Title: David M. Rau, CEO
Year Founded: 1997

PICKETT ENGINEERING INC.

808 Eighth St.
Greeley, CO 80631
Phone: (970) 356-6362
Fax: (970) 356-6486
Web site: www.pickettengineering.com
E-mail: kpickett@pickettengineering.com
Products/Services: Land development, zoning, planning, engineering design, construction drawings, construction administration, water, sewer, storm water, non-potable water & roads.
Imports goods?: No
Revenues 2005: \$1,635,000
Employees: 12
Person In Charge w/ Title: Kris A. Pickett, President
Year Founded: 1995

PROCESS APPLICATIONS INC.

2627 Redwing Road, Suite 340
Fort Collins, CO 80526
Phone: (970) 223-5787
Fax: (970) 223-5786
E-mail: mlkelly@aol.com
Products/Services: Operation and management services for water and wastewater facilities.
Imports goods?: No

Export to which countries

(other than U.S.): Canada
Revenues 2005: \$1,143,631
Employees: 7
Person In Charge w/ Title: Bob Hegg, President
Year Founded: 1982

R.J. MCNUTT & ASSOCIATES INC.

5587 W. 19th St.
Greeley, CO 80634
Phone: (970) 330-3266
Fax: (970) 330-3667
Products/Services: Electrical consulting engineering.
Imports goods?: No
Employees: 10
Person In Charge w/ Title: Ron McNutt, President
Year Founded: 1983

RC HANSEN CONSULTING

1543 Freedom Lane
Fort Collins, CO 80526
Phone: (970) 490-1720
Fax: (970) 490-1780
E-mail: rch4oe@aol.com
Products/Services: Industrial and structural engineering.
Imports goods?: No
Export to which countries (other than U.S.): Netherlands
Employees: 1
Person In Charge w/ Title: Robert Hansen, Owner
Year Founded: 1998

REBEL RIDGE ASSOCIATES

P.O. Box 801
Frederick, CO 80530
Phone: (303) 833-0419
Web site: www.rebelridgeassociates.com
E-mail: info@rebelridgeassociates.com
Products/Services: Quality assurance and project management.
Person In Charge w/ Title: John Mohr
Year Founded: 1991

RIVERSIDE TECHNOLOGY INC.

2290 E. Prospect Road, Suite 1
Fort Collins, CO 80525
Phone: (970) 484-7573
Fax: (970) 484-7593
Web site: www.riverside.com
E-mail: info@riverside.com
Products/Services: Consulting and integrated solutions for science, engineering and information technology.
Imports goods?: No
Revenues 2005: \$5,600,000
Employees: 49
Person In Charge w/ Title: Larry Brazil, Ph.D., PE and President
Year Founded: 1985

RLH ENGINEERING INC.

541 Garden Drive, Unit S
Windsor, CO 80550
Phone: (970) 686-5695
Fax: (970) 686-5696
E-mail: rlh@rlhengineering.com
Products/Services: Engineering.
Imports goods?: No
Employees: 11
Person In Charge w/ Title: Richard Huwa, President
Year Founded: 1990

ROD RANDOL & ASSOCIATES

427 Clubhouse Court
Loveland, CO 80537
Phone: (970) 461-1672
Fax: (970) 461-5996
E-mail: rodrandol@earthlink.net
Products/Services: Provide structural engineering & drafting for residential & commercial projects.
Imports goods?: No
Person In Charge w/ Title: Rodney F. Randol

ROTHBERG, TAMBURINI & WINSOR INC.

419 Canyon Ave., Suite 220
Fort Collins, CO 80521-2671
Phone: (970) 224-5999
Fax: (970) 224-0676
Web site: www.rtweng.com
E-mail: cdn@rtweng.com
Products/Services: Consulting engineering services for municipalities, utilities, government, industry and private sector.
Imports goods?: No
Revenues 2005: \$7,000,000
Employees: 6
Year Founded: 1984

S. A. MIRO INC.

3500 JFK Parkway, Suite 310
Fort Collins, CO 80525
Phone: (970) 266-1900
Fax: (970) 266-0276
Web site: www.samiro.com
E-mail: trb@samiro.com
Products/Services: Civil/Structural Engineering.
Imports goods?: No
Revenues 2005: \$1,500,000
Employees: 12
Person In Charge w/ Title: Ted R. Barela P.E., Branch manager
Year Founded: 1980

SAMPLE ENGINEERING INC.

3101 Kintzley Court, Unit A
LaPorte, CO 80535-9393
Phone: (970) 206-4392
Fax: (970) 204-9029
E-mail: contact@sampleengineering.com
Products/Services: Electrical engineering consulting and design services for commercial and institutional facilities.
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Christopher A. Sample, President
Year Founded: 1998

SCHMID STRUCTURAL ENGINEERING

1204 N. Lincoln Ave.
Loveland, CO 80537
Phone: (970) 663-1990
Fax: (970) 663-1991
Imports goods?: No
Person In Charge w/ Title: Greg Schmid
Year Founded: 1981

SEH INC.

2637 Midpoint Drive, Suite F
Fort Collins, CO 80525-4415
Phone: (970) 484-3611
Fax: (970) 484-4118
Web site: www.sehinc.com
Products/Services: Multi-disciplined, full-service consulting firm including architecture, engineering, environmental, transportation,

design/build and other specialty services.

Imports goods?: No

SMITH GEOTECHNICAL

1225 Red Cedar Circle, Suite H
Fort Collins, CO 80524
Phone: (970) 490-2620
Fax: (970) 490-2851
Products/Services: Civil and geotechnical engineering, soils and concrete testing and design.
Imports goods?: No
Employees: 6
Person In Charge w/ Title: Gretchen Topel
Year Founded: 2000

STANTEC CONSULTING INC.

209 S. Meldrum St.
Fort Collins, CO 80521
Phone: (970) 482-5922
Fax: (970) 482-6368
Web site: www.stantec.com
E-mail: bcummock@stantec.com
Products/Services: Full-service professional consulting firm providing engineering design, planning, surveying, environmental management/infrastructure and construction administration services.
Imports goods?: No
Revenues 2005: \$5,500,000
Employees: 55
Person In Charge w/ Title: Bret Cummock, Principal
Year Founded: 1954

STC - SCIENCE AND TECHNOLOGY CORP.

226 Remington St.
Fort Collins, CO 80524
Phone: (970) 221-5420
Fax: (970) 493-3410
Web site: www.stcnet.com
Imports goods?: No

STEIGE & ASSOCIATES

1020 Prospect Park Drive
Estes Park, CO 80517
Phone: (970) 577-1070
Products/Services: Civil engineering.
Imports goods?: No
Year Founded: 1990

STEWART & ASSOCIATES

103 S. Meldrum St.
Fort Collins, CO 80521
Phone: (970) 482-9331
Fax: (970) 482-9382
E-mail: Stewarts@frii.com
Products/Services: Civil engineering, land surveyors.
Imports goods?: No
Employees: 11
Person In Charge w/ Title: Jerry Robinson, Vice president
Year Founded: 1959

STEWART ENVIRONMENTAL CONSULTANTS INC.

3801 Automation Way, Suite 200
Fort Collins, CO 80525
Phone: (970) 226-5500
Fax: (970) 226-4946
Web site: www.stewartenv.com
E-mail: info@stewartenv.com
Products/Services: Site assessment, water and wastewater treatment, environmental management, underground storage tanks, mold, asbestos, air pollution and lab analysis.

Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$2,700,000
Employees: 26
Person In Charge w/ Title: David R. Stewart, President
Year Founded: 1985

STRATOTECH CORP.

8038 Allott Ave.
Fort Collins, CO 80525
Phone: (970) 635-0205
Fax: (970) 635-0635
Web site: www.stratotech.com
E-mail: info@stratotech.com
Products/Services: Operations and Manufacturing resource company, providing strategic and tactical manufacturing implementation services, designs and sells clean technology products.

Exports greater than 50%: Yes
Imports goods?: No
Export to which countries (other than U.S.): Far East and Europe.
Person In Charge w/ Title: Warren Siemers, CEO
Year Founded: 1996

TEAM BUILDERS INTERNATIONAL

1532 E. Mulberry St.
Fort Collins, CO 80524
Phone: (970) 221-1545
Fax: (970) 484-0417
Imports goods?: No
Person In Charge w/ Title: Kery Hitchings, Owner
Year Founded: 2000

TERRACON CONSULTING ENGINEERS & SCIENTISTS

301 N. Howes St.
Fort Collins, CO 80521
Phone: (970) 484-0359
Fax: (970) 484-0454
Web site: www.terracon.com
E-mail: djjobe@terracon.com
Products/Services: Geotechnical engineering, environmental engineering, construction materials testing, and natural resources management.
Imports goods?: No
Employees: 70
Person In Charge w/ Title: Doug Jobe, Vice president
Year Founded: 1965

TERRACON CONSULTING ENGINEERS & SCIENTISTS

1289 First Ave.
Greeley, CO 80631
Phone: (970) 351-0460
Fax: (970) 353-8639
Web site: www.terracon.com
Products/Services: Geotechnical engineering, environmental engineering, and construction materials testing.
Imports goods?: No
Employees: 11
Person In Charge w/ Title: Ty Alexander, Office manager
Year Founded: 1965

THE BRENDLE GROUP INC.

226 Remington St., Suite 3
Fort Collins, CO 80524
Phone: (970) 207-0058
Fax: (970) 207-0059
Web site: www.brendlegroup.com
E-mail: jdorsey@brendlegroup.com
Products/Services: Engineering

consulting in energy efficiency, pollution prevention, water conservation and sustainable design.
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Judy Dorsey, President
Year Founded: 1996

THE CAD TEAM

240 McLeod Court
Loveland, CO 80537-3303
Phone: (970) 663-6554
Fax: (810) 963-0975
Web site: www.thecadteam.com
E-mail: dalesimmons@thecadteam.com
Imports goods?: No
Person In Charge w/ Title: Dale Simmons, President
Year Founded: 2002

THE CE GROUP

400 Remington, Suite A
Fort Collins, CO 80524
Phone: (970) 266-9888
Fax: (970) 266-8876
Web site: www.thecegroup.com
E-mail: markd@thecegroup.com
Products/Services: HVAC, plumbing consulting engineering firm.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 100%
Imports goods?: No
Employees: 6
Person In Charge w/ Title: Mark D'Rosario, Managing partner and Paul Seward, PE/Partner
Year Founded: 1998

THE GLOBAL CONNECTION CO.

P.O. Box 7366
Loveland, CO 80537
Phone: (970) 290-1111
Fax: (970) 203-1768
Web site: www.theglobalconnectioncompany.com
E-mail: info@theglobalconnectioncompany.com
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Mike Bitner
Year Founded: 2001

THE RETEC GROUP INC

2409 Research Blvd., Suite 106
Fort Collins, CO 80526
Phone: (970) 493-3700
Fax: (970) 493-2328
Web site: www.retec.com
E-mail: sburbridge@retec.com
Products/Services: Environmental consulting and engineering firm.
Imports goods?: No
Person In Charge w/ Title: Dennis Alexander
Year Founded: 1985

TOM PITTS & ASSOCIATES

535 N. Garfield Ave.
Loveland, CO 80537-5548
Phone: (970) 667-8690
Fax: (970) 667-8692
Web site: www.waterconsult.com
E-mail: h2orus@waterconsult.com
Products/Services: Water resources and water quality planning, management and modeling, water rights hydrology, water supply systems, ground water resource and quality management.
Imports goods?: No

TOTAL ENGINEERING SERVICE

3310 State St.
Evans, CO 80620-1541
Phone: (970) 330-1071
Fax: (970) 330-1252
Products/Services: Engineering and geotechnical services.
Imports goods?: No
Person In Charge w/ Title: Tom Cope, Owner
Year Founded: 2000

TST INC. CONSULTING ENGINEERS

748 Whalers Way
Fort Collins, CO 80525
Phone: (970) 226-0557
Fax: (970) 226-0204
Web site: www.tstinc.com
E-mail: dtaranto@tstinc.com
Products/Services: Civil engineering, surveying and construction firm, providing professional services for municipal organizations, districts and private clients.
Imports goods?: No
Export to which countries (other than U.S.): Indonesia.
Revenues 2005: \$5,223,000
Employees: 47
Person In Charge w/ Title: Donald N. Taranto, President
Year Founded: 1977

TW HARTMANN INC.

6790 N. Franklin Ave.
Loveland, CO 80538-1178
Phone: (970) 593-6223
Fax: (970) 593-6227
Web site: www.twhartmann.com
E-mail: twhartmann@twhartmann.com
Products/Services: Provides structural engineering consulting to commercial, industrial, institutional buildings, and civil engineering structures markets.
Imports goods?: No
Employees: 6
Person In Charge w/ Title: Thomas Hartmann, Owner
Year Founded: 1993

VERSALAB

1509 Sunnyside Drive
Loveland, CO 80538
Phone: (970) 622-0240
Web site: www.versalab.com
E-mail: laura@versalab.com
Products/Services: Consulting research, development and product development.
Imports goods?: Yes
Year Founded: 1992

WEEKS & ASSOCIATES INC.

300 E. Boardwalk Drive, Bldg. 3, Unit D
Fort Collins, CO 80525
Phone: (970) 225-2422
Products/Services: Structural engineers, residential and commercial.
Imports goods?: No
Person In Charge w/ Title: Gary Weeks, President
Year Founded: 1999

WERNSMAN ENGINEERING INC.

1011 42nd St.
Evans, CO 80620
Phone: (970) 353-4463
Fax: (970) 353-9257
E-mail: wei86@comcast.net

Products/Services: Engineering services.

Imports goods?: No
Revenues 2005: \$300,000
Employees: 1
Person In Charge w/ Title: Steve Wernsman, President
Year Founded: 1986

WESTERN STATES ENGINEERING INC.

425 N. Wyndham Ave.
Greeley, CO 80631
Phone: (970) 346-9929
Fax: (970) 346-9930
Products/Services: Mechanical and plumbing engineering services for commercial, institutional, light industrial and residential projects, health care and high-tech facilities.
Imports goods?: No
Employees: 2
Person In Charge w/ Title: John Helin
Year Founded: 1994

WINN ENGINEERING

914 49th Avenue Place
Greeley, CO 80634-1907
Phone: (970) 381-5700
Fax: (970) 304-0508
E-mail: winn.engineering@comcast.net
Products/Services: Mechanical engineering design, construction and project management and facilities engineering services.
Imports goods?: No
Person In Charge w/ Title: Scott A. Winn
Year Founded: 2003

Environmental Services

AIR RESOURCE SPECIALISTS INC.

1901 Sharp Point Drive, Suite E
Fort Collins, CO 80525
Phone: (970) 484-7941
Fax: (970) 484-3423
Web site: www.air-resource.com
E-mail: info@air-resource.com
Products/Services: Environmental consulting in ambient air quality-related monitoring, modeling, analyses, regulatory compliance, research and instrumentation.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 100%
Percentage of goods sold internationally?: 0%
Imports goods?: No
Employees: 50
Person In Charge w/ Title: David L. Dietrich, Ph.D., President
Year Founded: 1981

ANDERSEN'S SALES & SALVAGE

1490 E. Eighth St.
Greeley, CO 80631-9717
Phone: (970) 352-7797
E-mail: eprintz@anderensales.com
Products/Services: Recycling aluminum, lead, brass, copper, batteries, iron and catalytic converters.
Exports greater than 50%: No
Imports goods?: No
Person In Charge w/ Title: Kenneth Andersen, Owner
Year Founded: 1959

BFI

1925 First Ave.
Greeley, CO 80631
Phone: (970) 352-6124
Products/Services: Roll off dumpster, commercial, residential solid waste removal, recycling services, special event services, recycling drop-off center.

BIO-MEDICAL JANITORIAL INC.

113 Coronado Court, Bldg. 5, Suite 5
Fort Collins, CO 80524
Phone: (970) 266-1065
Fax: (970) 266-8442
Web site: biomedicalcleaningsolutions.com
E-mail: bmjanitorial@aol.com
Products/Services: Janitorial service and cleaning products.
Imports goods?: No
Revenues 2005: \$600,000
Employees: 36
Person In Charge w/ Title: Marquita Romero and Ben Romero, Owners
Year Founded: 1998

BUNTING DISPOSAL INC.

P.O. Box 203
Evans, CO 80620
Phone: (970) 339-3023
Web site: www.buntingdisposal.com
Products/Services: Residential, commercial and construction trash hauling and recycling.
Employees: 10
Person In Charge w/ Title: Brian Bunting, Owner
Year Founded: 1968

CAROLE'S COMMERCIAL CLEANING INC.

220 E. Mulberry St.
Fort Collins, CO 80524
Phone: (970) 416-9733
Fax: (970) 282-7768
Web site: www.carolescommercialcleaning.com
E-mail: caroled@carolescommercialcleaning.com
Products/Services: Janitorial services for small and large companies.
Exports greater than 50%: No
Imports goods?: No
Employees: 40
Person In Charge w/ Title: Carole Dougherty
Year Founded: 1996

CITY OF FORT COLLINS NATURAL RESOURCES DEPT. RECYCLING DROP-OFF

1702 Riverside
Fort Collins, CO 80524
Phone: (970) 221-6600
Fax: (970) 224-6177
Web site: www.fcgov.com/recycling
E-mail: sgordon@fcgov.com
Products/Services: Public recycling drop-off site, open 7 days per week during daylight hours. Collects glass, plastics, tin cans, aluminum, cardboard, paperboard, all grades of paper.
Imports goods?: No
Employees: 7
Person In Charge w/ Title: John Stokes, Director
Year Founded: 2002

CITY OF LOVELAND - RECYCLING CENTER

400 N. Wilson Ave.
Loveland, CO 80537
Phone: (970) 962-2529
Fax: (970) 962-2907
Web site: www.ci.loveland.co.us
Products/Services: Recycling drop off center.
Exports greater than 50%: No
Imports goods?: No
Parent Company: City of Loveland

COMPLIANCE PARTNERS INC.

4038 Timberline Road, Suite 100
Fort Collins, CO 80525
Phone: (970) 206-4443
Fax: (720) 489-3902
Web site: www.compliance-partners.com
E-mail: smcfaddin@compliance-partners.com
Products/Services: Environmental compliance management services & permitting, air- and water- quality sampling.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 100%
Percentage of goods sold internationally?: 0%
Imports goods?: No
Revenues 2005: \$742,000
Employees: 9
Person In Charge w/ Title: Gary McFaddin, President
Year Founded: 1997

DARTEC INC.

423 18th St.
Greeley, CO 80631
Phone: (970) 346-6351
Fax: (970) 339-5636
Products/Services: Performs environmental testing of soils and water and GLP product chemistry testing.
Imports goods?: No
Year Founded: 1990

DICK'S GARBAGE

233 N. US Highway 287
Fort Collins, CO
Phone: (970) 482-1674
Products/Services: Trash pick-up, recycling.

FRONT RANGE CARTRIDGE

2750 Bradford Square
Fort Collins, CO 80526
Phone: (970) 227-9730
E-mail: mike@frontrangecartridge.com
Imports goods?: No
Person In Charge w/ Title: Mike Hazlett, Owner

GALLEGOS SANITATION INC.

1941 Heath Parkway, Suite 2
Fort Collins, CO 80524
Phone: (970) 484-5556
Fax: (970) 484-0662
Web site: www.gallegossanitation.com
E-mail: custservice@gallegossanitation.com
Products/Services: Waste disposal and recycling services.
Imports goods?: No
Revenues 2005: \$8,490,029
Employees: 93
Person In Charge w/ Title: Rudy George Gallegos, Secretary/Treasurer; Gerald E Gallegos, President and Matt

Gallegos

Year Founded: 1959

HAGEMAN EARTH CYCLE INC.

3501 E. Prospect Road
Fort Collins, CO 80524
Phone: (970) 221-7173
Fax: (970) 221-7163
Web site: www.hagemanearthcycle.com
E-mail: info@hagemanearthcycle.com
Products/Services: Organic recycling, landscape supplies, mulch and compost manufacturer.
Imports goods?: No
Employees: 16
Person In Charge w/ Title: Roger Hageman, President and Peggy Hageman, Vice president
Year Founded: 1974

KILLION ENTERPRISES LLC

862 W. Willox Lane
Fort Collins, CO 80524
Phone: (970) 482-0358
Fax: (970) 221-1626
E-mail: killionsupply@yahoo.com
Products/Services: Concrete and asphalt recycling. Asphalt road base, concrete road base, and concrete rock.
Imports goods?: No
Person In Charge w/ Title: Brian Killion, Owner
Year Founded: 1998

LARIMER COUNTY SOLID WASTE DEPARTMENT

200 W. Oak St., Suite 4000
Fort Collins, CO 80522
Phone: (970) 498-5772
Web site: www.co.larimer.co.us
Products/Services: County landfill and transfer stations. Recycling of e-scrap, batteries, paint, household and hazardous chemicals and abandon waste. Garbage garage for educational outreach.
Revenues 2005: \$5,252,936
Employees: 26
Person In Charge w/ Title: Stephen Wendell Gillette, Director

MARTIN SUPPLY INC.

8405 U.S. Highway 34
Windsor, CO 80550
Phone: (970) 613-1417
Products/Services: Recycling of cars, aluminum, iron, brass, steel, copper, batteries and farm equipment.
Imports goods?: No
Person In Charge w/ Title: Mervin Martin, Owner
Year Founded: 1953

NATIONAL RECYCLING

2421 International Blvd.
Fort Collins, CO 80524
Phone: (970) 493-7478
Fax: (970) 493-2899
E-mail: securdoc@frii.com
Products/Services: Paper shredding, recycling.
Imports goods?: No
Revenues 2005: \$1,000,000
Employees: 6
Person In Charge w/ Title: Carey Smith
Year Founded: 1995

NORTHERN COLORADO RECYCLE CENTER

1216 11th Ave.
Greeley, CO 80631
Phone: (970) 353-2391
Products/Services: Recycling.
Imports goods?: No
Employees: 15
Person In Charge w/ Title: Roy Martin, President

R M B RECYCLING

2929 N. Garfield Ave.
Loveland, CO 80538
Phone: (970) 667-4059
E-mail: dhoag@aol.com
Products/Services: Recycling of non-ferrous metals and batteries
Imports goods?: No
Person In Charge w/ Title: Dean Hoag, Owner

RAM WASTE SYSTEMS INC.

5704 Bueno Drive
Fort Collins, CO 80525
Phone: (970) 686-0222
Products/Services: Recycling, residential and commercial.
Person In Charge w/ Title: Steve Michaels

RECYCLE AMERICA ALLIANCE

5887 S. Taft Hill Road
Fort Collins, CO 80526
Phone: (970) 226-1101
Fax: (970) 226-0524
Web site: www.RecycleAmericaAlliance.com
Products/Services: Processing and recycling of low and high grade paper, PET and HDPE plastic containers, aluminum cans, glass beverage containers, tin-coated steel food and beverage containers.
Imports goods?: No
Employees: 9
Person In Charge w/ Title: Myron Coffin, Site manager
Parent Company: Waste Management

RISK REMOVAL INC.

1925 Timberline Road, Office 1
Fort Collins, CO 80525
Phone: (970) 221-9121
Fax: (970) 493-7446
Web site: www.riskremoval.com
E-mail: abhunt@riskremoval.com
Products/Services: Environmental abatement services, including removal and disposal of asbestos, lead, mold, biological and chemical hazards, environmental cleanup and restoration.
Imports goods?: No
Revenues 2005: \$2,400,000
Employees: 15
Person In Charge w/ Title: Angelique Ortiz-Hunt, Owner and President
Year Founded: 1989

ROCKY MOUNTAIN BATTERY & RECYCLING CENTER

1475 N. College Ave.
Fort Collins, CO 80524
Phone: (970) 484-5384
Fax: (970) 484-5394
Products/Services: Sells new and recycled lead acid batteries, buys all non ferrous metals, buys & sells wood pallets (40x48) 4 ways, recycle all computer related items, recycle center accepts white/color paper,

newspaper, magazines.
Imports goods?: No
Employees: 8
Person In Charge w/ Title: Dean Hoag, Owner and President
Parent Company: Rocky Mtn. Battery Service of Fort Collins Inc.
Year Founded: 1982

SCHAEFER ENTERPRISES INC.
500 26th St.
Greeley, CO 80631
Phone: (970) 353-0662
Fax: (970) 353-2779
Web site: www.schaeferenterprises.com
E-mail: cchannell@schaeferenterprises.com
Products/Services: Outsourcing for businesses needing product shrinkwrapping, recycling, kit assembly, packaging and button-making. Mail center offers savings on First Class and bulk mailings, bursting, folding, collating, inserting, document printing and mail merges.
Exports greater than 50%: No
Imports goods?: No
Employees: 110
Person In Charge w/ Title: Valerie Randall, Executive director
Year Founded: 1952

SECURITY DOCUMENT DESTRUCTION
1760 1/2 Laporte Ave.
Fort Collins, CO 80524
Phone: (970) 493-7478
Fax: (970) 493-2899
E-mail: securdoc@frii.com
Products/Services: Secure document destruction.
Imports goods?: No
Person In Charge w/ Title: Karey Smith, Owner
Year Founded: 1995

TECHCYCLE LLP
140 S.W. Second St.
Loveland, CO 80537
Phone: (970) 593-1128
Fax: (603) 307-0792
Web site: www.techcycle.net
E-mail: scrape@techcycle.net
Products/Services: Recycling of all e-scrap; also sale of residual value items.
Imports goods?: No
Employees: 15
Person In Charge w/ Title: Shadrach Rice and Gaelen Reinhart
Year Founded: 2001

WASTE MANAGEMENT
500 E. Vine Drive
Fort Collins, CO 80524
Phone: (970) 416-3578
Fax: (970) 419-0361
Web site: www.wm.com
Products/Services: Roll-off, commercial, residential, recycling, industrial services, portable toilets.
Imports goods?: No
Employees: 10
Person In Charge w/ Title: Amy Sable

WASTE-NOT RECYCLING
1065 Poplar St.
Loveland, CO 80537
Phone: (978) 669-9912
Fax: (970) 669-9926
Web site: www.waste-not.com
E-mail: recycle@waste-not.com

Products/Services: Recycling service for businesses, government, builders and institutions.
Imports goods?: No
Employees: 38
Person In Charge w/ Title: Anita Rose Comer, CEO
Year Founded: 1989

Food & Beverage

ANHEUSER-BUSCH FORT COLLINS BREWERY
2351 Busch Drive
Fort Collins, CO 80524
Phone: (970) 490-4502
Fax: (970) 490-4506
Web site: www.anheuser-busch.com
Products/Services: Brewing. Also has interests in the entertainment, packaging and agricultural industries.
Imports goods?: Yes
Export to which countries (other than U.S.): The Fort Collins brewery produces beer that is exported to Canada; Anheuser-Busch products are available worldwide.
Revenues 2005: \$15,035,700,000
Employees: 700
Person In Charge w/ Title: Glenn Wilson, Plant manager
Parent Company: Anheuser-Busch Inc.
Year Founded: 1988

AZARI FRUIT PRODUCTS LLC
2207 Wakefield Drive
Fort Collins, CO 80526
Phone: (970) 482-6820
Fax: (970) 482-6823
Web site: www.froodles.com
E-mail: info@froodles.com
Products/Services: Froodles, a dehydrated fruit snack.
Exports greater than 50%: No
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Victoria Loran, Owner
Year Founded: 2000

BOULDER CHEESECAKES & DESSERTS CO.
2915 Katie Drive
Loveland, CO 80537
Phone: (970) 663-6756
Fax: (970) 461-4604
Imports goods?: No
Person In Charge w/ Title: Christopher Febvre
Year Founded: 1988

C-4S
2880 Weld County Road 18
Longmont, CO 80504
Phone: (303) 682-4353
Fax: (970) 353-9012
Products/Services: Bottled honey.
Imports goods?: No
Person In Charge w/ Title: Jim Rice, Owner
Year Founded: 1924

CHINA DRAGON GOURMET ENTERPRISES INC.
1714 Topaz Drive
Loveland, CO 80537
Phone: (970) 669-9344
Fax: (970) 669-6507
Products/Services: Chinese stir-fry sauces, extra lite soy sauce and soy sauce products, frozen egg rolls.

Imports goods?: Yes
Person In Charge w/ Title: Walter Huang, President
Year Founded: 1987

COOPERSMITH'S PUB & BREWING
5 Old Town Square
Fort Collins, CO 80524
Phone: (970) 498-0203
Fax: (970) 498-0471
Web site: www.coopersmithspub.com
E-mail: Coopland@CooperSmithsPub.com
Products/Services: Food and hand-crafted beers for 15 years.
Imports goods?: Yes
Revenues 2005: \$950,000
Employees: 3
Person In Charge w/ Title: Scott P. Smith, President
Year Founded: 1989

COUNTRY MEAT SHACK
215 First St.
Ault, CO 80610
Phone: (970) 834-1111
Fax: (970) 834-1766
Products/Services: Meat processing.
Imports goods?: No
Person In Charge w/ Title: Roger Hovel, Owner
Year Founded: 1980

CUSTOM BLENDING INC.
307 N. Link Lane
Fort Collins, CO 80524
Phone: (970) 482-8845
Fax: (970) 482-4236
Web site: www.customblending-inc.com
E-mail: jconway@customblending-inc.com
Products/Services: Liquid and dry flavorings, spices.
Imports goods?: Yes
Employees: 14
Person In Charge w/ Title: John Conway, President
Year Founded: 1984

ESTES PARK BREWERY
470 Prospect Village Drive
Estes Park, CO 80517
Phone: (970) 586-5421
Fax: (970) 586-0651
Web site: www.epbrewery.net
E-mail: epbrewery@epbrewery.net
Products/Services: Restaurant brews nine varieties of beer.
Imports goods?: No
Revenues 2005: \$1,000,000
Employees: 30
Person In Charge w/ Title: Tyler Lemirande and Eric Bratrud, Owners
Year Founded: 1994

FORT COLLINS BREWERY
1900 E. Lincoln Avenue, No. B
Fort Collins, CO 80524
Phone: (970) 472-1499
Fax: (970) 472-1520
Web site: www.fortcollinsbrewery.com
E-mail: info@fortcollinsbrewery.com
Products/Services: Major Tom's Pomegranate Wheat, Chocolate stout, Retro Red, Z Lager, Kid Lager, Doktor Edgar.
Imports goods?: No
Employees: 9
Person In Charge w/ Title: Tom

Peters, President
Year Founded: 2003

GERARD'S BAKERY LLC
4226 Weld County Road 22
Longmont, CO 80504
Phone: (303) 772-4710
Fax: (303) 581-0212
Web site: www.gerardsbakery.com
E-mail: gknight@gerardsbakery.com
Products/Services: French bread, croissants, sandwich rolls, dinner rolls, sliced bread, sourdough and other variety breads.
Imports goods?: No
Person In Charge w/ Title: Justin Eisenach, President and Gary Knight, CEO
Year Founded: 1980

GREAT HARVEST BREAD CO.
2601 S. Lemay Ave., Suite 1
Fort Collins, CO 80525
Phone: (970) 223-8311
Web site: www.greatharvest.com
Imports goods?: No
Employees: 18
Person In Charge w/ Title: Jack Needy, Owner
Year Founded: 2000

LA ESPIGA DORADA
P.O. Box 337000
Greeley, CO 80633
Phone: (970) 346-0590
Fax: (970) 346-0590
Products/Services: Flour, corn and wheat tortillas.
Imports goods?: No
Employees: 6
Person In Charge w/ Title: Jose Luis, Owner

MARTIN PRODUCE CO. INC.
617 Sixth St.
Greeley, CO 80631
Phone: (970) 352-0015
Fax: (970) 352-5687
E-mail: mpc03@aol.com
Products/Services: Potatoes and onions for national and international distribution.
Imports goods?: No
Employees: 150
Person In Charge w/ Title: Chuck Bird, Operations manager
Year Founded: 1939

MARY ANN'S BEANS
1948 Dorset Drive
Fort Collins, CO 80526
Phone: (970) 482-7687
Fax: (970) 482-7687
Web site: www.maryannsbeans.com
E-mail: beansoups@comcast.net
Products/Services: Gourmet bean soup and seasoning mixes.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Barb Springer, Owner
Year Founded: 1996

MEADOW GOLD DAIRY

450 25th St.
Greeley, CO 80631
Phone: (970) 352-7860
Fax: (970) 352-0174
Web site: www.deanfoods.com
E-mail: johnatmg@aol.com
Products/Services: Dairy products: milk, cottage cheese, sour cream, juices, ice cream mix.
Imports goods?: No
Employees: 150
Person In Charge w/ Title: John Guerin, General manager
Year Founded: 1937

NEW BELGIUM BREWING CO.

500 Linden St.
Fort Collins, CO 80524
Phone: (970) 221-0524
Fax: (970) 221-0535
Web site: www.newbelgium.com
E-mail: nbb@newbelgium.com
Products/Services: Belgian-style craft beers, including six year-round and four special release brews.
Imports goods?: No
Revenues 2005: \$61,064,604*
Employees: 254
Person In Charge w/ Title: Kim Jordan, CEO and Jeff Lebesch, Co-founder
Year Founded: 1991
Year Founded:

* Business Report estimate.

NORTHERN BEEF PRODUCTS INC.

625 E. Eighth St.
Greeley, CO 80631
Phone: (970) 351-7364
Fax: (970) 351-7298
Products/Services: Beef processing.
Imports goods?: No
Person In Charge w/ Title: Fred Donoho, Owner

ODELL BREWING CO. INC.

800 E. Lincoln Ave.
Fort Collins, CO 80524
Phone: (970) 498-9070
Fax: (970) 498-0706
Web site: www.odellbrewing.com
E-mail: odellbrewing@odellbrewing.com
Products/Services: Ale, wholesale and retail sales.
Imports goods?: Yes
Employees: 35
Person In Charge w/ Title: Corky Odell; Wynne Odell and Doug Odell, Owners
Year Founded: 1989

OH, NUTS!

622 Cedar Road
Hudson, CO 80642
Phone: (303) 536-4490
Fax: (303) 280-2113
Products/Services: Roasts, packages and distributes nuts.
Imports goods?: No
Person In Charge w/ Title: Boyd Samuelson, Owner
Year Founded: 2000

RELIABLE BIG GAME PROCESSING

919 N. U.S. Highway 287
Fort Collins, CO 80524-4823
Phone: (970) 224-4881
Imports goods?: No
Employees: 12

Person In Charge w/ Title:

Barbara McConnell, Owner

RICE'S LUCKY CLOVER HONEY LLC

2323 Eighth Ave.
Greeley, CO 80631
Phone: (970) 353-6277
Fax: (970) 353-9012
E-mail: riceshoney@qwest.net
Products/Services: Bottled honey.
Imports goods?: No
Employees: 5
Person In Charge w/ Title: James Rice, Owner
Year Founded: 1924

ROBERTO'S SALSA & SAUCES

2121 S. College Ave.
Fort Collins, CO 80525
Phone: (970) 224-3006
Fax: (970) 224-4284
Web site: www.robertos-salsa.com
E-mail: robertos@frii.com
Products/Services: Shelf stable Mexican salsas, sauces, food co-packing and manufacturer of refrigerated salsas.
Imports goods?: No
Person In Charge w/ Title: Doug Watterson
Year Founded: 1988

STEHMAN'S WHEAT PRODUCTS INC.

414 First St.
Kersey, CO 80644
Phone: (970) 356-3411
Fax: (970) 353-0003
Products/Services: Pre-packaged flour products including pancake, biscuit, muffin and waffle mixes, organic, whole-wheat, rye, corn and flour.
Imports goods?: No
Person In Charge w/ Title: Dale Dilka, General manager
Year Founded: 1973

STEVING MEAT CO.

443 Fourth St.
Kersey, CO 80644
Phone: (970) 356-2333
Fax: (970) 356-0172
E-mail: bubbadog95@aol.com
Products/Services: Slaughter and processing of beef, pork and lamb.
Imports goods?: No
Employees: 10
Person In Charge w/ Title: Karen Archer, President
Year Founded: 1976

SUNNY JIM'S CANDY RANCH

5431 W. U.S. Highway 34
Loveland, CO 80538
Phone: (970) 667-5075
Fax: (970) 667-5075
Products/Services: Cookies and gifts.
Imports goods?: No
Year Founded: 1964

SWIFT & CO.

1770 Promontory Circle
Greeley, CO 80634
Phone: (970) 506-8000
Web site: www.swiftbrands.com
E-mail: emailus@swiftbrands.com
Products/Services: Processed beef, pork and lamb.
Exports greater than 50%: Yes
Imports goods?: No

Export to which countries

(other than U.S.): Asia, Europe, Africa and Central America.

Revenues 2005: \$9,669,102,000
Employees: 2,350

Person In Charge w/ Title: Sam Rovit, CEO and President
Parent Company: ConAgra Foods Inc.
Year Founded: 1855

THE MEAT PLANT

4020 John Deere Road
Fort Collins, CO 80524
Phone: (970) 495-9600
Fax: (970) 495-9935
E-mail: meatplant@juno.com
Products/Services: USDA inspected slaughter and processing of beef, pork, lamb and goat.
Imports goods?: No
Person In Charge w/ Title: Dale Brown, Owner and President
Year Founded: 2002

VERN'S TOFFEE HOUSE

444 S. Link Lane
Fort Collins, CO 80524
Phone: (970) 493-7770
Fax: (970) 493-2368
Web site: www.vernstoffee.com
E-mail: toffee@frii.com
Products/Services: Almond toffee.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 70%
Percentage of goods sold internationally?: 1%
Imports goods?: No
Employees: 8
Person In Charge w/ Title: Ron Hert, President and Mary Hert, Secretary/Treasurer
Year Founded: 1976

WESTERN SUGAR CO.

1302 First Ave.
Greeley, CO 80632
Phone: (970) 352-2618
Fax: (970) 356-9653
Web site: www.westernsugar.com
Products/Services: Sugar and sugar byproducts, including molasses, beet pulp animal feed; research on seed variety, technology processing equipment.
Imports goods?: No
Employees: 10
Year Founded: 1902

YAUK'S SPECIALTY MEATS

220 Main St., Suite 1
Windsor, CO 80550
Phone: (970) 686-9080
E-mail: whyauk@yahoo.com
Products/Services: Manufacture and process meat.
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Wayne Yauk, Owner
Year Founded: 1988

ZATECA FOODS

14574-1/2 Weld County Road 64
Greeley, CO 80631
Phone: (970) 351-6000
Fax: (970) 351-6003
Web site: www.zateca.com
E-mail: zateca@zateca.com
Products/Services: Authentic refried beans, whole beans, bean powders.
Imports goods?: No

Employees: 40

Person In Charge w/ Title: Craig Lister, Manager

Year Founded: 1991

Foundries**ART CASTINGS OF COLORADO INC.**

511 Eighth St. S.E.
Loveland, CO 80537
Phone: (970) 667-1114
Fax: (970) 461-2055
Web site: www.artcastings.com
E-mail: tony@artcastings.com
Products/Services: Fine-art foundry producing limited-edition bronzes and stainless-steel sculptures.
Imports goods?: No
Employees: 50
Person In Charge w/ Title: Tony Workman, General manager
Year Founded: 1972

BRONZE SERVICES OF LOVELAND INC.

144 Second St. S.E.
Loveland, CO 80537
Phone: (970) 667-2723
Fax: (970) 669-2300
Web site: www.bronzeservices.com
E-mail: bsoltom@qwest.net
Products/Services: Bronze-art foundry.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 85%
Percentage of goods sold internationally?: 15%
Imports goods?: No
Employees: 22
Person In Charge w/ Title: Kim DeLyser, Office manager and Thomas O'Gorman, President
Year Founded: 1989

MADD CASTINGS INC.

110 Turner Ave.
Berthoud, CO 80513
Phone: (970) 532-4201
Fax: (970) 532-5412
E-mail: mcastings@aol.com
Products/Services: Bronze sculptures.
Imports goods?: Yes
Revenues 2005: \$1,000,000
Employees: 18
Person In Charge w/ Title: Robert Gugelman, President
Year Founded: 1997

NESCH BRASS FOUNDRY

201 N. Link Lane
Fort Collins, CO 80524
Phone: (970) 221-0787
Products/Services: Reproduces antique hardware and antique car parts from brass, bronze, aluminum and sand castings.
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Jim Nesch, Owner
Year Founded: 1978

ROCKY MOUNTAIN BRONZE SHOP INC.

546 S.E. Eighth St., Unit A2
Loveland, CO 80537-6543
Phone: (970) 962-9637
Fax: (970) 622-2036
E-mail: rockymtbronze@cs.com
Products/Services: Bronze welding

and metal chasing. Wax pouring and wax chasing throughout the United States.

Imports goods?: No
Employees: 1
Person In Charge w/ Title: Carey Hosterman, President
Year Founded: 1994

Furniture

ALLWEATHER WOOD PRODUCTS

715 Denver Ave.
Loveland, CO 80537
Phone: (970) 667-4082
Fax: (970) 667-0783
Web site: www.allweatherwood.com
Imports goods?: No
Employees: 25

BLUE RIDGE LOG WORKS

400 Delozier Drive
Fort Collins, CO 80524
Phone: (970) 484-8875
Fax: (970) 407-0644
Web site: www.blueridgelogfurniture.com
E-mail: blueridge@frii.com
Products/Services: Handcrafted fine rustic furniture.
Exports greater than 50%: Yes
Imports goods?: No
Person In Charge w/ Title: Bill House, Founder
Year Founded: 1990

CELTIC DESIGNS INC.

204 E. Commerce Drive
Fort Collins, CO 80524
Phone: (970) 482-6232
E-mail: aske2@comcast.net
Products/Services: Dining and occasional furniture, custom interior woodwork.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Andrew Skeens, President
Year Founded: 1980

COLORADO LIFESTYLE FURNITURE

108 Smokey St.
Fort Collins, CO 80525
Phone: (970) 223-9949
Fax: (970) 223-9950
E-mail: bdiacciaco@netzero.com
Products/Services: Specializing in custom-designed office furniture.
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Brian DiCiacco, Owner
Year Founded: 1986

MOUNTAIN WOODS FURNITURE INC.

11 Old Town Square, Suite 121
Fort Collins, CO 80524
Phone: (970) 416-0701
Fax: (970) 416-0703
Web site: www.mountainwoods-furniture.com
E-mail: mwf@frii.com
Products/Services: Handcrafted aspen and pine log furniture for homes, cabins, ski lodges.
Imports goods?: No
Person In Charge w/ Title: Mike O'Connell and Dee O'Connell, Owners
Year Founded: 1992

THE AMISH BARN

4962 N. Monroe Ave.
Loveland, CO 80538
Phone: (970) 266-8926
Fax: (970) 669-3659
Web site: www.entwoodonline.com
Products/Services: Handcrafted home furnishings.
Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$12,000
Employees: 1
Person In Charge w/ Title: Scott Norsen, Owner and President

THE COTTAGE BENCH

137 S. Lincoln Ave.
Loveland, CO 80537
Phone: (970) 669-5596
Fax: (970) 669-2214
Products/Services: Manufactures custom furniture.
Imports goods?: No
Year Founded: 1994

GIS Cos.

BERRY & ASSOCIATES

2000 S. College Ave., No. 300
Fort Collins, CO 80525
Phone: (970) 215-0825
Fax: (970) 490-2300
Web site: www.innovativegis.com/basis
E-mail: jberry@innovativegis.com
Products/Services: Consultants in GIS modeling for natural resources, precision farming, and retail/financial marketing.
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Joseph K. Berry, Owner
Year Founded: 1988

I-CUBED INFORMATION INTEGRATION & IMAGING

201 Linden St.
Fort Collins, CO 80524
Phone: (970) 482-4400
Fax: (970) 482-4499
Web site: www.i3.com
E-mail: sales@i3.com
Products/Services: Geographic data products and services for telecommunications, agriculture and VIS/SIM.
Imports goods?: No
Person In Charge w/ Title: Russell Cowart, CEO
Year Founded: 1995

LAND OWNERSHIP SERVICES

2625 Redwing Road, Suite 230
Fort Collins, CO 80526
Phone: (970) 223-8179
Fax: (970) 204-0306
Web site: www.landownershipservices.com
E-mail: info@landownership.com
Products/Services: KEYLand software sales, GIS mapping and data management.
Imports goods?: No
Person In Charge w/ Title: Sivea Key and Scott Key, Lead mapper and President
Parent Company: QuoinDev Corp.
Year Founded: 1979

LANDNET CORP.

2725 Rocky Mountain Avenue, Suite 400
Loveland, CO 80538
Phone: (970) 612-4103
Fax: (970) 612-4106
Web site: www.landvoyage.com
E-mail: support@landvoyage.com
Products/Services: Internet-based mapping application that allows anyone to download custom maps and imagery of anywhere in the United States.
Revenues 2005: \$454,000
Employees: 3
Person In Charge w/ Title: Craig Harrison, President
Year Founded: 1999

LARIMER COUNTY - PLANNING & BUILDING SERVICES

200 W. Oak St., Third floor
Fort Collins, CO 80521
Phone: (970) 498-7683
Fax: (970) 498-7711
Web site: www.larimer.org/planning
E-mail: LCPlngBldg@larimer.org
Products/Services: Spatial data displayed for land-use decision-making, analysis, map production, database creation, and maintenance.
Imports goods?: No
Person In Charge w/ Title: Larry Roger Timm, Division director
Year Founded: 2000

PACIFIC MERIDIAN RESOURCES

2000 S. College Ave., Suite 300
Fort Collins, CO 80525
Phone: (970) 490-5900
Fax: (970) 490-2300
Web site: www.pacificmeridian.com
E-mail: dbuckley@pacificmeridian.com
Products/Services: Provides value-added consulting in GIS and remote sensing database development and applications development.
Imports goods?: No
Person In Charge w/ Title: Andy Anderson
Parent Company: Innovative GIS Solutions Inc.
Year Founded: 1994

RED HEN SYSTEMS INC.

2850 McClelland Drive, Suite 3900
Fort Collins, CO 80525
Phone: (970) 493-3952
Fax: (970) 493-3938
Web site: www.redhensystems.com
E-mail: info@redhensystems.com
Products/Services: Developer of digital still mapping and video mapping applications.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 80%
Percentage of goods sold internationally?: 15%
Imports goods?: No
Export to which countries (other than U.S.): United Kingdom, New Zealand, Europe, Canada and South America.
Revenues 2005: \$1,200,000
Employees: 18
Person In Charge w/ Title: Neil Havermale, President
Year Founded: 1994

RESOURCE ANALYSIS SYSTEMS

2917 Eagle Drive
Fort Collins, CO 80536
Phone: (970) 226-2311
Fax: (970) 266-9866
Web site: www.resourceanalysis.com
E-mail: jheasley@resourceanalysis.com
Products/Services: Services related to the application of technology to natural resource problems. Sales of high quality guides as books and CDs.
Imports goods?: No
Year Founded: 2000

SANBORN

2000 S. College Ave., Suite 300
Fort Collins, CO 80525
Phone: (970) 490-5900
Web site: www.sanborn.com
Products/Services: Provides value-added consulting in GIS and remote sensing database development and applications development.
Imports goods?: No
Employees: 6
Person In Charge w/ Title: Deke Young, CEO
Year Founded: 1994

Instruments

ASTROSYSTEMS INC.

124 N. Second St.
LaSalle, CO 80645
Phone: (970) 284-9471
Fax: (970) 284-9473
Web site: www.astrosystems.biz
E-mail: info@astrosystems.biz
Products/Services: Telescope kits (12.5" - 32"), telescope components and astronomical accessories.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 80%
Percentage of goods sold internationally?: 15%
Imports goods?: No
Export to which countries (other than U.S.): Japan, Australia and Europe.
Revenues 2005: \$250,000
Employees: 2
Person In Charge w/ Title: Randall Cunningham, Owner and President
Year Founded: 1987

BAKER INSTRUMENT INC.

4812 McMurry Ave.
Fort Collins, CO 80525
Phone: (970) 282-1200
Fax: (970) 282-1010
Web site: www.bakerinst.com
E-mail: sales@bakerinst.com
Products/Services: Electronic test systems for electric motors.
Imports goods?: Yes
Export to which countries (other than U.S.): Yes
Employees: 50
Person In Charge w/ Title: David Schump, President
Year Founded: 1961

BRAYDEN AUTOMATION CORP.

6230 Aviation Circle
Loveland, CO 80538
Phone: (970) 461-9600
Fax: (970) 461-9605
Web site: www.brayden.com
E-mail: sales@brayden.com
Products/Services: Energy Sentry demand control systems for residential, commercial and industrial buildings, solid state instruments, electric metering, pulse isolation relays, totalizers. Wirelynx Powerline Carrier Control systems.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 92%
Percentage of goods sold internationally?: 8%
Imports goods?: No
Export to which countries (other than U.S.): Panama, Mexico, Uruguay, Canada
Revenues 2005: \$998,000
Employees: 9
Person In Charge w/ Title: William H. Brayden, President
Year Founded: 1978

BURRIS COMPANY INC.

331 E. Eighth St.
Greeley, CO 80631
Phone: (970) 356-1670
Fax: (970) 356-8702
Web site: www.burrisoptics.com
Products/Services: Telescopic sights, binoculars, spotting scopes, telescopic sight accessories.
Imports goods?: Yes
Employees: 80
Person In Charge w/ Title: John McCarty
Year Founded: 1975

COLLINS CONTROL & ELECTRIC INC.

1025 Smithfield Drive
Fort Collins, CO 80524
Phone: (970) 484-8696
Fax: (970) 221-3018
Web site: www.collins-control.com
E-mail: cce@collins-control.com
Imports goods?: No
Parent Company: Digital Delivery Systems

COLORADO CRYSTAL CORP.

2303 W. Eighth St.
Loveland, CO 80537
Phone: (970) 667-9248
Fax: (970) 667-3500
Web site: www.coloradocrystal.com
Products/Services: Electronic quartz resonators.
Imports goods?: No
Employees: 30
Year Founded: 1968

COLORADO TIME SYSTEMS LLC

1551 E. 11th St.
Loveland, CO 80537
Phone: (970) 667-1000
Fax: (970) 667-5876
Web site: www.coloradotime.com
E-mail: sales@coloradotime.com
Products/Services: Permanent and portable scoreboards, message displays and world-class aquatic timing equipment.
Imports goods?: No
Employees: 45
Person In Charge w/ Title: Anita Sayed, CEO and President
Year Founded: 1972

DIRECTED ENERGY INC.

2401 Research Blvd., Suite 108
Fort Collins, CO 80526
Phone: (970) 493-1901
Fax: (970) 493-1903
Web site: www.directedenergy.com
E-mail: deiinfo@directedenergy.com
Products/Services: High-voltage pulse generators, laser diode drivers, and high-power mosfet transistors.
Exports greater than 50%: Yes
Imports goods?: No
Export to which countries (other than U.S.): Globally.
Person In Charge w/ Title: Steve Krausse, General manager
Parent Company: IXYS
Year Founded: 1987

E.I. MEDICAL IMAGING

348 N. Jefferson Ave.
Loveland, CO 80537
Phone: (970) 669-1793
Fax: (970) 669-1902
Web site: www.eimedical.com
E-mail: info@eimedical.com
Products/Services: Manufacturer of portable ultrasound devices for veterinarians and livestock producers.
Imports goods?: No
Employees: 10
Person In Charge w/ Title: Charles Maloy, President
Year Founded: 1984

ETI INSTRUMENT SYSTEMS INC.

1317 Webster Ave.
Fort Collins, CO 80524
Phone: (970) 484-9393
Web site: www.etisensors.com
Products/Services: Meteorological and hydrological measuring instruments.
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Gerald Price, Owner
Year Founded: 1975

FLOW SYSTEMS INC.

220 Bunyan Ave.
Berthoud, CO 80513
Phone: (970) 532-0617
Fax: (970) 532-0748
Web site: www.flowsystemsinc.com
E-mail: info@flowsystemsinc.com
Products/Services: Air and gas flow test measurement equipment.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 75%
Percentage of goods sold internationally?: 25%
Imports goods?: No
Export to which countries (other than U.S.): All.
Employees: 20
Person In Charge w/ Title: Michael S. Carter, CEO
Year Founded: 1986

GE GLOBAL CONTROLS SERVICES

3800 N. Wilson Ave.
Loveland, CO 80538
Phone: (970) 461-5201
Fax: (970) 461-5205
Web site: www.gepower.com
Imports goods?: No
Employees: 200

HIXON MANUFACTURING & SUPPLY CO.

1001 Smithfield Drive
Fort Collins, CO 80524
Phone: (970) 482-0111
Fax: (970) 482-0428
Web site: www.hixonmfg.com
E-mail: info@hixonmfg.com
Products/Services: Prism poles, mini-prisms, and accessories for electronic distance measuring devices and GPS systems; complete full-line survey store.
Imports goods?: No
Employees: 16
Person In Charge w/ Title: Tim Hixon, Owner
Year Founded: 1985

IN-SITU INC.

221 E. Lincoln Ave.
Fort Collins, CO 80524
Phone: (970) 498-1500
Fax: (970) 498-1598
Web site: www.in-situ.com
E-mail: marketing@in-situ.com
Products/Services: Manufacturer of environmental water monitoring instruments.
Imports goods?: No
Person In Charge w/ Title: Bob Blythe, CEO and President
Year Founded: 1976

ONERAIN INC.

1531 Skyway Drive, Unit D
Longmont, CO 80504
Phone: (303) 774-2033
Fax: (303) 774-2037
Web site: www.onerain.com
E-mail: info@onerain.com
Products/Services: Radar rainfall monitoring and measurement.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 98%
Percentage of goods sold internationally?: 2%
Imports goods?: No
Employees: 15
Person In Charge w/ Title: Ilse Gayl, President
Year Founded: 1992

OPTERA COLORADO

9586 I-25 Frontage Road
Longmont, CO 80504
Phone: (303) 774-3300
Web site: www.optera.com
Products/Services: Handicapped driving aids.
Imports goods?: No
Person In Charge w/ Title: Stephanie Schumacher, Human Resources manager

QUALITY TRAFFIC CONTROL INC.

216 Racquette Drive No. 5
Fort Collins, CO 80524-2775
Phone: (970) 493-0865
Fax: (970) 493-0865
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Mike Obester, President
Year Founded: 2000

ROCKY MOUNTAIN MICROSCOPE CORP.

440 S. Link Lane
Fort Collins, CO 80524-2797
Phone: (970) 484-0307
Fax: (970) 484-1924

Products/Services: Specializing in new and reconditioned light microscopes. Service and repair of all brands and objective lens service and repair.

Imports goods?: No
Export to which countries (other than U.S.): Latin America, Caribbean, Africa, Middle East, Asia, Australia, Europe, Canada and Mexico.
Employees: 3
Person In Charge w/ Title: Nik Berrong, President
Year Founded: 1978

SIGMA INSTRUMENTS INC.

120 Commerce Drive
Fort Collins, CO 80524
Phone: (970) 416-9660
Fax: (970) 416-9330
Web site: www.sig-inst.com
E-mail: sales@sig-inst.com
Imports goods?: No
Employees: 10
Person In Charge w/ Title: Garry Halcomb, President
Year Founded: 1995

SUPPORT ELECTRONICS INC.

2120 Falcon Drive
Fort Collins, CO 80526
Phone: (970) 226-1621
E-mail: cbmckee@wmconnect.com
Imports goods?: No
Employees: 1
Person In Charge w/ Title: C.B. McKee, Owner
Year Founded: 1980

SYNETEK CONTROLS INC.

8133 Second St.
Wellington, CO 80549
Phone: (970) 568-7880
Fax: (970) 568-9460
Imports goods?: No
Person In Charge w/ Title: Bob Johnson, President and Jim Smith, General manager
Year Founded: 1994

TSA SYSTEMS LTD.

14320 Longs Peak Court
Longmont, CO 80504
Phone: (970) 535-9949
Fax: (970) 508-0083
Web site: www.tsasystems.com
E-mail: sales@tsasystems.com
Products/Services: Microprocessor-based radiation detection equipment; radio-metric devices for security.
Imports goods?: No
Person In Charge w/ Title: Allan Frymire, President
Year Founded: 1987

VARIAN INC.

2607 Midpoint Drive
Fort Collins, CO 80525
Phone: (970) 493-7007
Fax: (970) 482-0570
Web site: www.varianinc.com
E-mail: tom.benzel@varianinc.com
Products/Services: Analytical instruments.
Imports goods?: No
Person In Charge w/ Title: Tom Benzel, Site manager and R&D manager
Year Founded: 1948

VEECO INSTRUMENTS INC.

2330 E. Prospect Road
Fort Collins, CO 80525
Phone: (970) 221-1807
Fax: (970) 493-1439
Web site: www.veeco.com
Products/Services: Ion beam systems and sources.
Imports goods?: No
Employees: 50
Person In Charge w/ Title: Tim Barker, General manager and Brian Knollenberg, Director/Marketing
Year Founded: 1974

VERIGY PRIVATE LTD.

4700 Innovation Drive, Unit D
Fort Collins, CO 80525
Phone: (800) 447-8378
Fax: (512) 257-5898
Web site: www.verigy.com
E-mail: support-americas@verigy.com
Products/Services: Advanced test systems and solutions for the semiconductor industry.
Revenues 2005: \$456,000,000
Employees: 165
Person In Charge w/ Title: Keith L. Barnes, CEO and President

VORTEK INSTRUMENTS LLC

8475 W. I-25 Frontage Road, Unit 300
Longmont, CO 80504
Phone: (303) 682-9999
Fax: (303) 682-4368
Web site: www.vortekinst.com
E-mail: jim@vortekinst.com
Products/Services: Flow measurement instrumentation.
Imports goods?: Yes
Person In Charge w/ Title: Jim Storer, President
Year Founded: 2000

WASSON ECE INSTRUMENTATION INC.

101 Rome Court
Fort Collins, CO 80524
Phone: (970) 221-9179
Fax: (970) 221-9364
Web site: www.wasson-ece.com
E-mail: sales@wasson-ece.com
Products/Services: Custom configures gas chromatographs.
Imports goods?: No
Employees: 30
Person In Charge w/ Title: John Wasson, Owner
Year Founded: 1988

Internet Related**E-MARKETING PARTNER**

7208 Vallevue Drive
Greeley, CO 80634
Phone: (970) 590-4205
Fax: (970) 304-9904
Web site: www.e-marketingpartner.com
E-mail: tim@emarketingpartner.com
Products/Services: Complete e-mail marketing including e-mail newsletters and surveys for marketing, sales, and promotional campaigns.
Exports greater than 50%: No
Imports goods?: No
Employees: 4
Person In Charge w/ Title: Timothy Tomasovich, Owner
Year Founded: 1995

FINDYOURSPOT.COM

2950 Colorful Ave., Suite 400
Longmont, CO 80504
Phone: (303) 485-8730
Fax: (303) 485-8767
Web site: www.findyourspot.com
E-mail: editor@findyourspot.com
Products/Services: Relocation information.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Brent Eskew, President and Lizzy Scully, Managing editor
Parent Company: Wiland Direct
Year Founded: 1997

FORTNET - THE COMMUNITY INFORMATION NETWORK

P.O. Box 270644
Fort Collins, CO 80527-0644
Phone: (970) 224-5991
Web site: www.fortnet.org
E-mail: Executive_Director@fortnet.org
Products/Services: Web site hosting for nonprofit organizations.
Imports goods?: No
Person In Charge w/ Title: Dave Colliton, Executive director
Year Founded: 1993

GREELEYNET ONLINE

P.O. Box 337081
Greeley, CO 80633
Phone: (970) 330-2050
Web site: www.greeleynet.com
E-mail: greeley@greeleynet.com
Products/Services: 56K-V.90/K56FLEX, ISDN, DSL Domain, Web hosting, design, training, consulting.
Imports goods?: No
Person In Charge w/ Title: Frank Whitely, Administrator
Year Founded: 1996

HOMEGROWN VINYL

123 N. College Ave., Suite 219
Fort Collins, CO 80521
Phone: (970) 493-4266
Web site: www.homegrownvinyl.com
E-mail: info@homegrownvinyl.com
Products/Services: MP3 downloads from unsigned bands and indie labels.
Imports goods?: Yes
Year Founded: 2004

KROLL GOVERNMENT SERVICES INC.

1750 Foxtail Drive, Suite 120
Loveland, CO
Phone: (866) 667-3635
Fax: (970) 613-8225
Web site: www.kroll.com
Products/Services: Risk consulting company, helps clients reduce their exposure to global threats, capitalize on business opportunities and protect employees and assets.
Imports goods?: No
Employees: 175
Person In Charge w/ Title: Jeff Schlanger, President
Year Founded: 2004

NETDONKEY ONLINE AUCTIONS

330 S. College Ave., Suite 200
Fort Collins, CO 80524
Phone: (970) 407-0077
Fax: (970) 407-0081

Web site: www.netdonkey.net

Products/Services: Online-auction consignment services.
Imports goods?: No
Person In Charge w/ Title: Kirsten Wilson, General manager
Year Founded: 2005

NETVION INC.

255 Linden St., Suite 203
Fort Collins, CO 80524
Phone: (970) 484-3110
Fax: (970) 493-5168
Web site: www.netvion.com
E-mail: info@netvion.com
Products/Services: Consultation and sale of training material.
Imports goods?: No
Person In Charge w/ Title: Matt Tarka, Director of business development
Year Founded: 1992

PROVEN SYSTEMS

724 Whalers Way, Bldg. H, Suite D
Fort Collins, CO 80525
Phone: (970) 223-6565
Fax: (970) 206-0542
Web site: www.provensystems.com
E-mail: info@provensystems.com
Products/Services: Marketing communication program; write and produce regularly scheduled e-newsletters for clients.
Imports goods?: No
Employees: 6
Person In Charge w/ Title: Marc D. Dube, President
Year Founded: 2001

REMOTE EXECUTIVE OFFICE

3455 F. St., Suite 100
Greeley, CO 80634
Phone: (970) 352-1217
Fax: (970) 352-9248
Web site: www.reo-world.com
E-mail: nfouth@reo-world.com
Products/Services: High-speed Internet service and networking for hotels, resorts and lodges.
Imports goods?: No
Employees: 5
Year Founded: 2000

RIDGETEK INC.

2912 Skimmerhorn St.
Fort Collins, CO 80526
Phone: (970) 212-1277
E-mail: bob@ridgetek.com
Products/Services: Online marketing and business development services.
Imports goods?: No
Employees: 1
Year Founded: 1999

SKITOWN.COM

223 Jefferson St., Suite A
Fort Collins, CO 80522
Phone: (970) 224-4406
Fax: (970) 224-4352
Web site: www.skitown.com
E-mail: info@skitown.com
Products/Services: Online resort guide.
Imports goods?: No
Employees: 15
Person In Charge w/ Title: Charles Greer, CEO
Year Founded: 1993

SQUAREI TECHNOLOGIES INC.

4025 Automation Way, No. D4
Fort Collins, CO 80525

Phone: (970) 377-0077

Fax: (970) 377-8488
Web site: www.squarei.com
E-mail: kent@squarei.com
Products/Services: Web application development, software development, systems integration, e-commerce, .NET Microsoft certified developers, C#, SQL Server database design, custom hosting services and graphic design.
Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$545,000
Employees: 6
Person In Charge w/ Title: Kent Bejcek, CEO and President
Year Founded: 1996

USLOTS.COM

3000 S. College Ave., Suite 201
Fort Collins, CO 80525
Phone: (970) 207-0033
Fax: (970) 207-1001
Web site: www.uslots.com
E-mail: info@uslots.com
Products/Services: Provides property listings to prospective builders, developers and consumers.
Imports goods?: No

WEB YOUR BUSINESS INC.

1714 Topaz Dr.
Loveland, CO 80537
Phone: (970) 593-6260
Fax: (970) 593-6257
Web site: www.webyourbusiness.com
E-mail: info@webyourbusiness.com
Products/Services: Database services, Web site hosting, domain name registration, online marketing.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 70%
Imports goods?: No
Employees: 6
Person In Charge w/ Title: Dianne Stayton, CEO
Year Founded: 1998

WORLD CLASS TECHNOLOGIES INC.

1905 W. Eighth St., Suite 208
Loveland, CO 80537
Phone: (970) 278-0205
Fax: (970) 278-0208
Web site: www.wctechnologies.com
E-mail: info@wctechnologies.com
Products/Services: Marketing through technology.
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Michael Parr, Owner
Year Founded: 1995

Internet Service Providers**AIRBITS LLC**

423 W. Elkhorn Ave.
Estes Park, CO 80517
Phone: (970) 586-7522
Fax: (970) 586-4787
Web site: www.airbits.com
E-mail: info@airbits.com
Products/Services: High-speed wireless Internet, Web hosting and computer repair.
Exports greater than 50%: No
Imports goods?: No
Employees: 3
Person In Charge w/ Title: David Krumme and Matt Krumme, Owners
Year Founded: 2000

CBeyond INC.

3780 Garfield Ave., Suite E
Loveland, CO 80537
Phone: (970) 292-5370
Fax: (970) 292-5371
Web site: www.cbeyond.net
E-mail: media@cbeyond.net
Products/Services: VoIP, dynamic T-1 Internet, phone service, voice-mail, e-mail, VPN, Webhosting, cellular phone service, off-site data storage, small business packages.
Imports goods?: No
Employees: 14
Person In Charge w/ Title: Jason Siegel, Sales manager
Year Founded: 1999

COMCAST BROADBAND

1201 University Ave.
Fort Collins, CO 80521
Phone: (970) 419-3113
Fax: (970) 493-4958
Web site: www.comcast.com
Products/Services: High-speed Internet service, VoIP and digital cable.
Imports goods?: No
Employees: 4,000
Person In Charge w/ Title: Dave Stpenik, General manager
Year Founded: 2003

FRONT RANGE INTERNET INC.

3350 Eastbrook Drive
Fort Collins, CO 80525
Phone: (970) 212-0704
Fax: (970) 224-3883
Web site: www.frii.com
E-mail: info@frii.com
Products/Services: Fully-redundant Internet backbone providing dialup, high-speed broadband, colocation and dedicated business services from T1 to OC-12 and fiber. Also provides Voice over IP (VoIP), web development, Web hosting and advanced network protection.
Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$4,800,000
Employees: 56
Person In Charge w/ Title: William (Bill) N. Ward, CEO and President
Year Founded: 1995

JYM INFORMATION SYSTEMS LLC

P.O. Box 421
LaPorte, CO 80535
Phone: (970) 416-9286
Web site: www.jymis.com
E-mail: jym@jymis.com
Products/Services: Web hosting and consulting, co-location, Web development and international access.
Imports goods?: Yes
Employees: 2
Person In Charge w/ Title: R. Glenn York, Manager
Year Founded: 1995

LP BROADBAND INC.

1714 Topaz Drive, Suite. 201
Loveland, CO 80537
Phone: (970) 372-2824
Web site: www.lpbroadband.net
E-mail: info@lpbroadband.net
Products/Services: High-speed Internet access.
Exports greater than 50%: No
Imports goods?: No
Person In Charge w/ Title:

Wilson Spence, CEO
Year Founded: 2003

MESA NETWORKS

8105 W. I-25 Frontage Road, Unit 9
Frederick, CO 80516
Phone: (970) 484-2017
Fax: (303) 774-0730
Web site: www.mesanetworks.com
E-mail: sales@mesanetworks.com
Products/Services: VoIP, high-speed Internet.
Imports goods?: No
Revenues 2005: \$5,166,054
Employees: 22
Person In Charge w/ Title: Todd Bergstrom, CEO
Year Founded: 2000

PEAK TO PEAK INTERNET

3307 S. College Ave.
Fort Collins, CO 80525
Phone: (970) 225-9911
Fax: (720) 565-5999
Web site: www.peakpeak.com
Products/Services: Internet service.
Imports goods?: No
Employees: 10
Person In Charge w/ Title: Chris Magnuson, President

SKYLINK BROADBAND INTERNET LLC

P.O. Box 326
Eaton, CO 80615
Phone: (970) 454-9499
Web site: www.slbbi.com
E-mail: kbars@slbbi.com
Products/Services: High-speed, wireless broadband Internet.
Exports greater than 50%: No
Imports goods?: No
Employees: 4
Person In Charge w/ Title: Todd Barber and Kris Barber, Owners
Year Founded: 2003

SKYREALM LLC

1304-1/2 N. College Ave.
Fort Collins, CO 80524
Phone: (970) 224-5748
Fax: (970) 224-5748
Web site: www.skyrealmllc.com
Products/Services: Starband Internet access and Dish Network for residential and commercial.
Imports goods?: No
Employees: 6
Person In Charge w/ Title: Kelly Kurtis, Owner
Year Founded: 1997

WHATWIRE BROADBAND

3115 35th Ave.
Greeley, CO 80634
Phone: (970) 352-0023
Fax: (970) 353-5927
Web site: www.what-wire.com
E-mail: whatwire@what-wire.com
Products/Services: High-speed Internet, wireless LAN (Wi-Fi) for the home or office, hot spots, telephone service, computer and networking sales and service and point-to-point links.
Imports goods?: No
Revenues 2005: \$830,000
Employees: 10
Person In Charge w/ Title: Robert A. Stanley
Year Founded: 2003

Machine Shops**21ST CENTURY METAL WORKS**

1601 Whitewater Court
Berthoud, CO 80513
Phone: (970) 532-2923
Fax: (970) 532-2923
Products/Services: Wholesale manufacturing and metal fabrication.
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Jeff Dilon, Owner
Year Founded: 1983

A PLUS PRINGLES WELDING & FABRICATING INC.

209 E. Vine Drive
Fort Collins, CO 80524
Phone: (970) 482-6172
Fax: (970) 495-0816
Products/Services: Manufacture trailers, general welding, and portable welder.
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Heath Pringles, President
Year Founded: 1999

ACCURATE FAB & FINISH LLC

3303 Empire St.
Evans, CO 80620
Phone: (970) 506-1560
Fax: (970) 506-1549
Products/Services: Welding & custom structural-steel fabrication for food processing industry.
Imports goods?: No
Export to which countries (other than U.S.): Canada and Australia.
Employees: 12
Year Founded: 1998

ACME MACHINE INC.

1307 N. College Ave.
Fort Collins, CO 80524
Phone: (970) 482-0354
Fax: (970) 482-0354
Web site: acmemac.com
E-mail: acme@frii.com
Products/Services: Contract precision machined products, prototypes and job shop.
Imports goods?: Yes
Employees: 3
Person In Charge w/ Title: John Hoyt, President
Year Founded: 1950

ACRA-TECH PRECISION MACHINED PRODUCTS

1713 E. Lincoln Ave. Unit B-5
Fort Collins, CO 80524
Phone: (970) 482-2113
Fax: (970) 472-4074
Products/Services: CNC lathe and mill/prototype and production manufacturing.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Steve Schlagal, President
Year Founded: 1996

ADCO PRECISION MACHINE WORKS

14127 Valley Drive
Longmont, CO 80504
Phone: (970) 535-4855
Fax: (970) 535-4846
E-mail: al@adcomachine.com
Imports goods?: No
Employees: 4

Person In Charge w/ Title: Albert R. Schmidt, Plant manager and Donna Schmidt, Owner
Year Founded: 2001

ALPHA ENGINEERING & DESIGN INC.

1318 Blue Spruce Drive, Unit 5
Fort Collins, CO 80525
Phone: (970) 494-1320
Fax: (970) 482-8397
Products/Services: Machine shop, vacuum chambers, water jet cutting, engineering and design.
Exports greater than 50%: No
Imports goods?: No
Employees: 8
Person In Charge w/ Title: Greg Jackson, President
Year Founded: 2000

ARMADILLO COATINGS

1015 N. Colorado Highway 287
Fort Collins, CO 80524
Phone: (970) 484-8781
Products/Services: Sandblasting contractors.
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Dan Wendel, Owner
Year Founded: 1978

AUTOMATED TOOL INC.

13840 Deere Court
Longmont, CO 80504
Phone: (970) 535-4125
Fax: (970) 535-4126
E-mail: atiinc@aol.com
Products/Services: Machine shop specializing in prototype & production work and welding and fabrication.
Imports goods?: No
Person In Charge w/ Title: John E. Murphy, Vice president
Year Founded: 1995

B & B CUSTOM MILLING AND MACHINE

20525 Weld County Road 50
LaSalle, CO 80645
Phone: (970) 284-5177
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Wes Buhr, Owner and President
Year Founded: 1997

BARDEN MACHINE & WELDING

1803 Second Ave.
Greeley, CO 80631
Phone: (970) 356-3158
Fax: (970) 356-3197
Products/Services: Welding services.
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Rod Barden, Owner
Year Founded: 1998

BERTHOUD ANODIZING

210 Bunyan Ave.
Berthoud, CO 80513
Phone: (970) 532-4333
Fax: (970) 532-4334
Imports goods?: No
Employees: 10
Person In Charge w/ Title: Gary Jackson, President
Year Founded: 2001

BOB'S WELDING & MACHINE

24016 Highway 263
Greeley, CO 80631
Phone: (970) 352-8213
Products/Services: Welding and machining job shop.
Imports goods?: No
Employees: 2
Year Founded: 1977

CANFIEL INDUSTRIES

1405 Webster Ave.
Fort Collins, CO 80524
Phone: (970) 482-5663
Fax: (970) 482-5530
Products/Services: Makes machine parts. Also offers repair services and recontouring of railroad-car wheels
Imports goods?: No
Person In Charge w/ Title: Lonnie Canfield, President
Year Founded: 1971

CLEVER TECHNOLOGY INC.

9031 Weld County Road 13
Longmont, CO 80504
Phone: (303) 678-1581
Fax: (303) 678-1671
Products/Services: CNC prototype and precision production machining.
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Larry Clever, President
Year Founded: 1990

COATING SPECIALTIES

641 Innovation Circle
Windsor, CO 80550
Phone: (970) 686-6318
Fax: (970) 686-7254
Products/Services: Powder coating and bed liners.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Ronald Schaefer and Jason Schaefer, Partners
Year Founded: 2001

COLDIRON MACHINE SHOP

2910 Overland Trail
LaPorte, CO 80535
Phone: (970) 482-6218
Products/Services: Machine shop.
Imports goods?: No
Person In Charge w/ Title: James Coldiron, Owner
Year Founded: 1970

COLORADO CUSTOM MACHINING INC.

128 30th St.
Greeley, CO 80631
Phone: (970) 353-5447
Fax: (970) 353-6625
Products/Services: Job shop.
Imports goods?: No
Employees: 3
Year Founded: 1994

COLORADO METALIZING & MACHINE

3800 Carson Ave.
Evans, CO 80620
Phone: (970) 339-3447
Fax: (970) 339-9798
Products/Services: Machine shop.
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Charles Diède, Owner
Year Founded: 1982

COLORADO SCREW MACHINE

505 Eighth St. S.E.
Loveland, CO 80537
Phone: (970) 667-6122
Fax: (970) 667-2588
Web site: www.coloradoscrewmachine.com
E-mail: taram@coloradoscrewmachine.com
Products/Services: Production job machine shop/manufacturing.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 10%
Percentage of goods sold internationally?: 1%
Imports goods?: No
Revenues 2005: \$2,000,000
Employees: 30
Person In Charge w/ Title: Bryan Hatfield, Vice president and Fred Hatfield, President
Year Founded: 1962

COLORADO WATERJET CO.

5186 Longs Peak Road, Unit F
Berthoud, CO 80513
Phone: (970) 532-5404
Fax: (970) 532-5405
Web site: www.coloradowaterjet.com
E-mail: info@coloradowaterjet.com
Products/Services: Machine job shop and abrasive waterjet shape cutting services.
Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$821,000
Employees: 4
Person In Charge w/ Title: Dan Nibbelink, President
Year Founded: 1997

COLUMBIA PRECISION

6255 Weld County Road 74
Windsor, CO 80550
Phone: (970) 686-2865
Imports goods?: No
Employees: 4
Person In Charge w/ Title: Richard A. Beck, Owner
Year Founded: 1961

CUSTOM TOOLING AND FABRICATION INC.

1047 Des Moines Ave.
Loveland, CO 80537
Phone: (970) 962-9843
Fax: (970) 962-9871
Web site: www.ctandf.com
E-mail: ctf@lanminds.net
Products/Services: General tool and die making.
Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$940,000
Employees: 10
Person In Charge w/ Title: Scott Buhler, President
Year Founded: 1997

D & D PRECISION

234 Sixth St.
Mead, CO 80542
Phone: (970) 535-4784
Fax: (970) 535-4784
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Greg DePaolo, Owner

D & S WELDING CUSTOM FABRICATIONS & PORTABLE

12230 N. Larimer County Road 9

Wellington, CO 80549

Phone: (970) 568-7107
Fax: (970) 568-0495
Products/Services: Welding and signs.
Imports goods?: No
Person In Charge w/ Title: Shelly Hill, Office manager
Year Founded: 1995

DE MACHINE SHOP

204 Versaw Court, Unit 1
Berthoud, CO 80513
Phone: (970) 532-5977
Fax: (970) 532-5975
E-mail: jerrywaneka@yahoo.com
Products/Services: Machine shop. Prototype and short run production.
Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$100,000
Employees: 2
Person In Charge w/ Title: Jerry Waneka, Owner
Year Founded: 1999

DESIGN METAL MANUFACTURING

209 Christman Drive
Fort Collins, CO 80524
Phone: (970) 482-5514
Fax: (970) 482-2101
Products/Services: Custom metal fabrication, custom machining, custom sheet metal and custom welding.
Imports goods?: No
Employees: 15
Person In Charge w/ Title: Ron Hackel, President
Year Founded: 1986

DIMENSION ENTERPRISES INC.

14308 Mead St.
Longmont, CO 80504
Phone: (970) 535-0546
Fax: (970) 535-0645
Products/Services: Manufacturer of precision machine parts.
Imports goods?: No
Revenues 2005: \$2,920,217
Employees: 19
Person In Charge w/ Title: Ray Menard, President
Year Founded: 1982

DYERCO FABRICATORS

6310 W. 10th St., No. 1
Greeley, CO 80634
Phone: (970) 356-4338
Fax: (970) 378-2621
Products/Services: Fabricates structural steel.
Imports goods?: No
Employees: 7
Person In Charge w/ Title: Lanny Dyer, Vice president
Year Founded: 1973

FARLEY'S MACHINE INC.

200 Front St.
Platteville, CO 80651-0363
Phone: (970) 785-2339
Fax: (970) 785-2929
Products/Services: Oilfield equipment, wood shaving mills and gold mining equipment.
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Dave Farley, President
Year Founded: 1982

FRONT RANGE POWDER COATING INC.

120 Commerce Drive, Unit 2
Fort Collins, CO 80524
Phone: (970) 484-9149
Fax: (970) 484-9149
E-mail: frpcmitch@aol.com
Products/Services: Powder coating, metal finishing, media blasting.
Imports goods?: No
Employees: 4
Person In Charge w/ Title: Mitch Sherburne, President
Year Founded: 1999

FRONTIER MACHINING LLC

592 N. 66th Ave.
Greeley, CO 80634
Phone: (970) 378-9868
Fax: (970) 378-9871
Products/Services: Custom machining.
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Gary Davies, Owner
Year Founded: 2000

FRONTIER METAL STAMPING

3764 Puritan Way
Frederick, CO 80516
Phone: (303) 458-5129
Fax: (303) 458-1521
Web site: www.frontiermetal.com
E-mail: steve@frontiermetal.com
Products/Services: Metal stamping, assembly, tool & die.
Imports goods?: No
Revenues 2005: \$4,325,500
Employees: 20
Person In Charge w/ Title: Jerry O'Donnell, President
Year Founded: 1984

GRAYCO PRECISION

204 Versaw Court, No. 3
Berthoud, CO 80513
Phone: (970) 532-2688
E-mail: grayco@frii.com
Products/Services: CNC milling, prototypes, production, R&D.
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Doug Gray, Owner
Year Founded: 1985

GREELEY AUTOMOTIVE MACHINE INC.

404 Eighth Ave.
Greeley, CO 80631
Phone: (970) 352-4342
Fax: (970) 356-1877
Web site: www.greeleyracin-gengines.com
E-mail: gam122@mcleodusa.net
Products/Services: Automotive engine rebuilding.
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Bruce Yackey, President
Year Founded: 1991

HARRAS CUSTOM PRODUCTS INC.

6721 N. Larimer County Road, No. 15
Fort Collins, CO 80524

Phone: (970) 493-1446
Fax: (970) 493-1446

E-mail: jharras@frie.com

Products/Services: High-quality CNC milling, CNC high-production turning, quick prototyping, specialty tooling, fixture building, surface grinding, bead blasting, plating services.

Imports goods?: No
Employees: 3
Year Founded: 1988

HARRIS MACHINE

5887 S.W. Frontage Road
Fort Collins, CO 80528

Phone: (970) 225-6666
Fax: (970) 225-3968

Products/Services: Boar and sleeve marine product.

Imports goods?: No
Employees: 2
Person In Charge w/ Title: Ron L. Brown, Owner
Year Founded: 1980

HUDSON WELDING & FABRICATION

1122 Weld County Road 41
Hudson, CO 80642

Phone: (303) 659-8175

Products/Services: Welding and fabrication.

Imports goods?: No
Employees: 3
Person In Charge w/ Title: Dave Willbanks, Owner
Year Founded: 1979

INTERSTATE MACHINE SHOP

5425 S. Larimer County Road 7
Fort Collins, CO 80528

Phone: (970) 225-1416
Fax: (970) 225-1416

E-mail: lindaandrogerevans@people.com

Products/Services: Machine shop parts and assembly.

Imports goods?: No
Employees: 1
Person In Charge w/ Title: Roger Evans, Owner
Year Founded: 1989

J & B MACHINE AND WELDING

370 E. 16th St.
Greeley, CO 80631

Phone: (970) 353-6247
Fax: (970) 346-9767

E-mail: jbmachine@qwest.net

Products/Services: Complete machine-shop serving farmers, feed-lots and construction companies. Specializing in custom-made parts from rifle scopes to large equipment; all welding services available.

Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$633,484
Employees: 9
Person In Charge w/ Title: Bob Sinden, Owner
Year Founded: 1994

J & E ENTERPRISES WELDING & MACHINE

P.O. Box 337118
Greeley, CO 80633

Phone: (970) 351-6024

Fax: (970) 330-0353

E-mail: evelyn_goddard@hotmail.com

Products/Services: Job shop welding and machine handrail, ornamental iron and structural.

Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$51,000
Employees: 2
Person In Charge w/ Title: Jerry Goddard, Owner
Year Founded: 1995

J&M MACHINE

16127 U.S. Highway 85
Platteville, CO 80651

Phone: (970) 785-0208
Fax: (970) 785-0124

Products/Services: Machine shop.

Imports goods?: No
Employees: 4
Person In Charge w/ Title: Jim Kopfman, President
Year Founded: 1992

J.H. SEMP & SONS MACHINING LLC

790 N. Ninth Ave.
Brighton, CO 80601

Phone: (303) 659-8480
Fax: (303) 659-8268

Web site: www.sempandsons@sempandsons.com

E-mail: sempandsons@mho.net

Products/Services: Machine shop with capability to handle any type of project prototype/mass production.

Imports goods?: No
Employees: 10
Person In Charge w/ Title: Frank Semp, Owner
Year Founded: 1976

JIT MACHINING INC.

14117 Valley Drive
Longmont, CO 80504

Phone: (970) 535-0905
Fax: (970) 535-9997

E-mail: jit2@earthlink.net

Products/Services: C&C machining.

Imports goods?: No
Employees: 5
Person In Charge w/ Title: Mark Powers, President
Year Founded: 1991

KIMBLE PRECISION INC.

418 Eighth St. S.E., Unit B11
Loveland, CO 80537-6492

Phone: (970) 667-2778
Fax: (970) 667-1232

Web site: www.kimble-precision.com

E-mail: lkimble@kimble-precision.com

Products/Services: Machine shop specializes in production machining, "Quick Turn" prototyping, short-run production, fixturing, tooling and electro-mechanical assembly.

Exports greater than 50%: Yes
Imports goods?: No
Export to which countries (other than U.S.): China, Singapore, United Kingdom, Thailand and Germany.
Revenues 2005: \$4,377,156
Employees: 39
Person In Charge w/ Title: Larry Kimble, President
Year Founded: 1993

KISS HITCH

2745 Weld County Road 388
Kersey, CO 80644

Phone: (970) 352-0528
Fax: (970) 352-2015

Products/Services: Building couplers.

Imports goods?: No
Employees: 7
Person In Charge w/ Title: Dave Droegemueller, Owner
Year Founded: 2000

KOSMERL MACHINE INC.

8413 Kosmerl Place
Frederick, CO 80504

Phone: (303) 678-5840
Fax: (303) 684-0391

Web site: www.kosmerl.com

Products/Services: Contract machine parts; precision long-run and short-run production, laser part marking.

Imports goods?: No
Export to which countries (other than U.S.): China, Malaysia
Employees: 17
Person In Charge w/ Title: Timothy J. Kosmerl, President
Year Founded: 1992

LASALLE MANUFAB

117 N. First St.
LaSalle, CO 80645

Phone: (970) 284-6511
Fax: (970) 284-6511

Products/Services: Framework for trucks.

Imports goods?: No
Employees: 3
Person In Charge w/ Title: Betty Dale, Owner
Year Founded: 1957

LOVELAND SCREW MACHINE LTD.

1005 Second St.
Berthoud, CO 80513

Phone: (970) 532-3628
Fax: (970) 532-4572

Products/Services: Precision machine parts.

Imports goods?: Yes
Employees: 31
Year Founded: 1980

LUNA CO.

187 12th St., Suite 2
Loveland, CO

Phone: (970) 667-4894
Fax: (970) 667-5072

Web site: www.divotmaster.com

E-mail: jluna2640@aol.com

Products/Services: General machining and prototypes for inventors.

Imports goods?: No
Employees: 1
Person In Charge w/ Title: John Luna, Owner
Year Founded: 1987

MANES MACHINE & ENGINEERING INC.

2421 International Blvd.
Fort Collins, CO 80524

Phone: (970) 224-3311
Fax: (970) 224-1334

Web site: www.coloradocustom.com

Products/Services: Aerospace and aircraft parts; semiconductor; automotive.

Imports goods?: No

Employees: 70

Person In Charge w/ Title: Randy Czapiewski, COO and General manager

Parent Company: Colorado Custom

Year Founded: 1982

MARK'S INDUSTRIAL REPAIR SERVICE

813 Smithfield Drive, Suite D
Fort Collins, CO 80524

Phone: (970) 407-0216
Fax: (970) 407-0223

Web site: www.marksmachining.com

E-mail: johnmarks@marksmachining.com

Products/Services: Machine shop.

Imports goods?: No
Employees: 4
Person In Charge w/ Title: John Marks, Owner
Year Founded: 1997

MAXANN'S INC.

506 O St.
Greeley, CO 80631

Phone: (970) 352-3692
Fax: (970) 352-3692

Products/Services: Welding and custom steel fabricator.

Imports goods?: No
Employees: 2
Person In Charge w/ Title: Don Schwartz, Owner
Year Founded: 1980

MBK MACHINE CORP.

7450 Johnson Drive, Suite A
Frederick, CO 80530

Phone: (303) 651-9550
Fax: (303) 651-9872

Web site: www.mbkmachine.com

E-mail: mark@mbkmachine.com

Products/Services: Precision machining, prototype and production.

Imports goods?: No
Employees: 8
Person In Charge w/ Title: Mark Koenig, President
Year Founded: 1982

MOUNTAIN STATES MANUFACTURING CO.

912 Second St.
Berthoud, CO 80513

Phone: (970) 532-4453
Fax: (970) 532-4421

E-mail: duey35@aol.com

Products/Services: CNC turning, CNC milling, and assembly.

Imports goods?: No
Employees: 5
Person In Charge w/ Title: Dwight Forrest, Owner
Year Founded: 1995

MOUNTAIN TOP MACHINING LLC

2444 E. 13th St.
Loveland, CO 80537

Phone: (970) 667-9988
Fax: (970) 667-9988

Products/Services: Prototype, fixturing, and small production runs.

Imports goods?: Yes
Employees: 1
Person In Charge w/ Title: Ron Munn, President
Year Founded: 2001

MOYER MACHINE & TOOL LLC

1090 Second St.
 Berthoud, CO 80513
Phone: (970) 532-2977
Fax: (970) 532-2978
Web site: www.moyermachine.com
E-mail: justin@moyermachine.com
Products/Services: Machine parts.
Imports goods?: No
Employees: 10
Person In Charge w/ Title: Justin Moyer, Owner
Year Founded: 1996

PARKER CONSTRUCTION & MACHINE

912 Wood St., Unit 30
 Fort Collins, CO 80521
Phone: (970) 484-3743
Fax: (970) 224-3617
Products/Services: Prototype and device design and construction.
Imports goods?: No
Employees: 5
Year Founded: 1970

PRECISION KNIFE AND TOOL

200 Commerce Drive, Unit B
 Fort Collins, CO 80524
Phone: (970) 419-3327
Fax: (970) 419-3327
Products/Services: Sharpen industrial knives up to 86" grinding, custom knives and resale.
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Tim Lancaster, Owner
Year Founded: 1999

PRECISION MACHINED PRODUCTS INC.

1017 Smithfield Drive
 Fort Collins, CO 80524
Phone: (970) 482-7676
Fax: (970) 224-5890
Web site: www.mistequaygroup.com
Products/Services: Close-tolerance machined parts for aerospace, scientific and medical applications.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 78%
Percentage of goods sold internationally?: 2%
Imports goods?: Yes
Export to which countries (other than U.S.): Singapore.
Revenues 2005: \$3,600,000
Employees: 32
Person In Charge w/ Title: Andy Newcomb, Operations manager
Parent Company: Mistequay
Year Founded: 1977

PRECISION WELDING & DESIGN LLC

932 D St.
 Greeley, CO 80631
Phone: (970) 346-6138
Fax: (970) 346-0568
Products/Services: Custom fabrication and welding.
Imports goods?: No
Person In Charge w/ Title: Brad Ledford, Vice president

QUALITY MACHINE INC.

893 Des Moines Ave.
 Loveland, CO 80537
Phone: (970) 667-2423
Fax: (970) 667-3867
Web site: www.qualmach.com
E-mail: bsimon@qualmach.com
Products/Services: Injection molds.
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Robert Simon, President
Year Founded: 1963

R & B ALL AROUND WELDING LLC

506 O St.
 Greeley, CO 80631
Imports goods?: No
Employees: 1
Year Founded: 1999

R.O. INDUSTRIES INC.

1231 S. Larimer County Road 11-H
 Loveland, CO 80537
Phone: (970) 669-3919
Fax: (970) 669-3919
E-mail: roindustries@aol.com
Products/Services: Machinists/manufacturers of industrial machine parts, related products and mechanical contracting services.
Exports greater than 50%: No
Percentage of goods sold nationally?: 30%
Imports goods?: No
Revenues 2005: \$135,000
Employees: 2
Person In Charge w/ Title: Rolph Olila, Owner
Year Founded: 1976

ROBERTS & LEE MANUFACTURING INC.

132 S. Second St.
 LaSalle, CO 80645
Phone: (970) 284-7929
Products/Services: Grinding & machining.
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Bob Greenfield, President
Year Founded: 1984

ROCKY MOUNTAIN PRECISION INC.

115 Sixth St.
 Windsor, CO 80550
Phone: (970) 686-7368
E-mail: kkormprecision@msn.com
Products/Services: Screw machine parts.
Imports goods?: No
Person In Charge w/ Title: Jack Fields, President
Year Founded: 1981

RON GROB CO.

8466 E. U.S. Highway 34
 Loveland, CO 80537
Phone: (970) 667-5320
Fax: (970) 667-5322
Web site: www.rongrob.com
E-mail: sales@rongrob.com
Products/Services: CNC Swiss screw machining, CNC turning and milling, straightening, thread rolling, and center-less grinding, OD/ID grinding and thread grinding.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 20%

Imports goods?: No

Employees: 21
Person In Charge w/ Title: Keith Hickox, Sales and Marketing manager
Year Founded: 1965

RPM FABRICATORS

1314 Bowwood Court
 Loveland, CO 80538-2124
Phone: (970) 669-6414
Fax: (970) 834-2550
Imports goods?: No
Person In Charge w/ Title: Mac Matheny, Owner
Year Founded: 2000

S&M MANUFACTURING INC.

3348 Weld County Road 4
 Erie, CO 80516-7820
Phone: (303) 665-5735
Fax: (303) 665-2209
Products/Services: Machine shop - prototype to small lot production.
Imports goods?: No
Employees: 3
Year Founded: 1978

SMILEY'S MACHINE SHOP

3301 W. 10th St.
 Greeley, CO 80634-3339
Phone: (970) 352-3233
E-mail: scmsh@quest.net
Products/Services: Machine Shop.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Dave Simonini, Owner
Year Founded: 1975

STAR PRECISION LLC

7300 Miller Drive
 Longmont, CO 80504
Phone: (970) 535-4795
Fax: (303) 926-8577
Web site: www.starprecision.com
E-mail: sales@starprecision.com
Products/Services: Precision sheet metal, foil machine shop, in-house wet and powder paint and silkscreen.
Imports goods?: No
Employees: 107
Person In Charge w/ Title: Bruce Hutchinson, CEO and Scott Rupperecht, CFO
Year Founded: 1997

SUPER-TECH

325 Third St.
 Windsor, CO 80550-5213
Phone: (970) 686-9739
Imports goods?: No
Person In Charge w/ Title: Denis Zickrick, Owner

T & C MACHINE

1680 Skyway Drive
 Longmont, CO 80504
Phone: (303) 651-3480
Products/Services: Plastic-injection molds.
Imports goods?: No
Person In Charge w/ Title: Nathan Tyler, Owner
Year Founded: 1985

T & R SPECIALTIES

1937 Newcastle Court
 Fort Collins, CO 80526-3268
Phone: (970) 223-4133
Fax: (970) 223-4178
E-mail: trspecialties@comcast.net

Products/Services: Awards and engraving.

Imports goods?: No
Employees: 4
Person In Charge w/ Title: Tim Daley, Owner
Year Founded: 1983

T&C GRINDING

107 Turner Ave.
 Berthoud, CO 80513
Phone: (970) 532-5370
Fax: (970) 532-4535
Products/Services: Grinding shop.
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Joe Mills, Owner
Year Founded: 2000

TALON TECHNICAL INDUSTRIES INC.

104 Racquette Drive
 Fort Collins, CO 80524
Phone: (970) 224-0240
Fax: (970) 224-2720
E-mail: taltech@mcleoadusa.net
Products/Services: Prototype/production machine shop.
Imports goods?: No
Export to which countries (other than U.S.): China, Malaysia.
Employees: 6
Person In Charge w/ Title: Richard Dillon, Owner
Year Founded: 1990

THERMAL SPECIALTIES

205 Turner Ave.
 Berthoud, CO 80513
Phone: (970) 532-3796
Fax: (970) 532-3797
Products/Services: Heat treating.
Imports goods?: No
Employees: 4
Person In Charge w/ Title: Al Sabulsky, Owner
Year Founded: 1970

THOMPSON MACHINING

4063 Weld County Road 6
 Erie, CO 80516
Phone: (303) 828-9074
Fax: (303) 828-2550
Products/Services: Machine shops.
Imports goods?: No
Person In Charge w/ Title: Kenton Thompson, Owner and President
Year Founded: 2000

TWIN PEAKS MANUFACTURING LTD. INC.

125 W. Bridge St.
 Brighton, CO 80601
Phone: (303) 659-4171
Fax: (303) 659-4740
E-mail: tp1ltd@concentric.net
Products/Services: Spare and replacement parts for beverage industry and completes precision O.D. and I.D. grinding for several different industries, plus precision machining.
Imports goods?: No
Year Founded: 1990

UDY CORP.

201 Rome Court
Fort Collins, CO 80524
Phone: (970) 482-2060
Fax: (970) 482-2067
Web site: www.udycorp.com & www.udycorp.com
E-mail: udy@udycorp.com
Products/Services: Protein and fat analytical equipment, molding and laboratory grinders/metal & plastic fabrication.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 70%
Percentage of goods sold internationally?: 30%
Imports goods?: No
Export to which countries (other than U.S.): South America, Asia and Europe.
Employees: 7
Person In Charge w/ Title: William F. Lear, President
Parent Company: Alpha Plastic & Design
Year Founded: 1960

ULTIMATE COATINGS

405 S. Link Lane
Fort Collins, CO 80524
Phone: (970) 482-6895
Fax: (970) 482-9328
Products/Services: Powder coating.
Imports goods?: No
Person In Charge w/ Title: Randy Curtis, Owner
Year Founded: 1992

UNITED MANUFACTURING & MACHINE CO.

640 E. Collins Ave.
Eaton, CO 80615
Phone: (970) 454-0390
Fax: (970) 454-3058
E-mail: unitedmfg@peakpeak.com
Products/Services: General machining and job shop.
Imports goods?: No
Employees: 6
Person In Charge w/ Title: Wallace Eheart, President
Year Founded: 1976

VANGUARD MACHINING LLC

3453 Silver Leaf Drive
Loveland, CO 80538
Phone: (970) 667-6946
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Edward M. Rivas, President
Year Founded: 2000

WAGY WELDING & SERVICES

3030 Weld County Road 20-1/2
Longmont, CO 80504
Phone: (303) 678-0923
Fax: (303) 678-8970
Products/Services: Subcontractor, repair in-shop and onsite, engineer detail projects, hand rails, beams, headers, stainless steel, erection and fabrication.
Imports goods?: No
Person In Charge w/ Title: Dave Wagy, Owner
Year Founded: 1978

WESTERN WELDING

4216 N. Garfield Ave.
Loveland, CO 80538
Phone: (970) 669-9353

Fax: (970) 669-9353
E-mail: Sarbienken@juno.com
Products/Services: Custom welding, fabrication and portable service.
Exports greater than 50%: No
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Kenneth Konrad, Owner
Year Founded: 1982

WILSON MACHINING INC.

315 Hickory St., Suite 2
Fort Collins, CO 80524
Phone: (970) 224-3452
Fax: (970) 490-1235
Products/Services: Precision machining.
Imports goods?: No
Employees: 6
Person In Charge w/ Title: Dan Wilson, President
Year Founded: 1989

Manufacturers**A-1 TRUSS SYSTEMS INC.**

7500 Johnson Drive
Frederick, CO 80530
Phone: (303) 485-7500
Fax: (303) 485-7555
Products/Services: Manufacturer of roof trusses.
Imports goods?: No
Employees: 10
Person In Charge w/ Title: Bill Person, President
Year Founded: 1995

A4S SECURITY INC.

489 N. Denver Ave.
Loveland, CO 80537
Phone: (970) 461-0071
Fax: (888) 837-6765
Web site: www.shiftwatch.com
Products/Services: Full-motion, high resolution proprietary patent-pending mobile surveillance technology used in public transportation and law enforcement.
Imports goods?: No
Revenues 2005: \$100,000
Employees: 33
Person In Charge w/ Title: Michael Siemens, President
Year Founded: 2005

ADVANCED MANUFACTURING TECHNOLOGY

3920 Patton Ave.
Loveland, CO 80538
Phone: (970) 612-0315
Fax: (970) 612-0320
Web site: www.amtcolorado.com
E-mail: rfq@amtcolorado.com
Products/Services: Empty container conveyance systems.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 80%
Percentage of goods sold internationally?: 15%
Imports goods?: No
Export to which countries (other than U.S.): Canada, Mexico, Guatemala and Romania.
Revenues 2005: \$15,544,000
Employees: 69
Person In Charge w/ Title: Thomas M. Ingraham and Rodney S. Talbot
Year Founded: 1996

AGILENT TECHNOLOGIES INC.

815 14th St. S.W.
Loveland, CO 80537
Phone: (970) 679-5000
Web site: www.agilent.com
Products/Services: Technologies and solutions for communications, electronics, life sciences and chemical analysis.
Imports goods?: No
Revenues 2005: \$5,100,000,000
Employees: 600
Person In Charge w/ Title: William P. Sullivan
Parent Company: Agilent Technologies Inc.
Year Founded: 1999

APPLIED INNOVATIVE TECHNOLOGIES INC.

1310 Factory Circle Drive
Fort Lupton, CO 80621
Phone: (888) 828-1405
Fax: (303) 857-8079
Web site: www.appliedinnotech.com
E-mail: todd.brown@appliedinnotech.com
Products/Services: Manufacturer and distributor.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 70%
Percentage of goods sold internationally?: 30%
Imports goods?: Yes
Revenues 2005: \$2,500,000
Employees: 8
Person In Charge w/ Title: Todd Brown
Year Founded: 1997

ARCTIC MANUFACTURING INC.

1216 N. 11th Ave.
Greeley, CO 80631
Phone: (970) 351-0587
Fax: (970) 304-0806
Products/Services: Cellulose insulation.
Exports greater than 50%: Yes
Imports goods?: No
Employees: 15
Person In Charge w/ Title: Roy Martin, Owner
Year Founded: 1975

ARRAKIS SYSTEMS INC.

6604 Powell St.
Loveland, CO 80538
Phone: (970) 461-0730
Fax: (970) 663-1010
Web site: www.arrakis-systems.com
E-mail: radiosales@arrakis-systems.com
Exports greater than 50%: Yes
Imports goods?: No
Employees: 30

ASPEN LEAF KITCHENS LTD.

255 42nd St. S.W., Unit B
Loveland, CO 80537
Phone: (970) 593-1950
Fax: (970) 593-3275
Web site: www.alkl.com
E-mail: sales@aspensleafkitchens.com
Products/Services: Custom residential and commercial wood cabinetry.
Imports goods?: No
Revenues 2005: \$3,800,000
Employees: 45
Person In Charge w/ Title: Mark Haynam, President
Year Founded: 1992

BAE SYSTEMS CONTAINER SOLUTIONS

19750 Weld County Road 7
Berthoud, CO 80513
Phone: (970) 532-2268
Fax: (970) 532-2269
Web site: www.na.baesystems.com
Products/Services: Container solutions for aerospace and military applications.
Imports goods?: No
Employees: 95
Person In Charge w/ Title: Barry Van Everen, CEO
Year Founded: 1994

BAXTER DESIGNTech INC.

128 30th St., Unit C
Greeley, CO 80631
Phone: (970) 351-0866
Fax: (970) 351-0323
E-mail: fbaxter@what-wire.com
Products/Services: Manufactures molds and support tooling for packaging and products, designs and develops packaging and products.
Exports greater than 50%: Yes
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Frank Baxter, President
Year Founded: 1989

BIG D DOG SLED

1329 N. Cleveland Ave.
Loveland, CO 80537
Phone: (970) 669-0475
Fax: (970) 669-0475
Products/Services: Dog-sled manufacturing and repair.
Exports greater than 50%: Yes
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Darcy Kislings, Owner
Year Founded: 1992

BJ SERVICES CO.

285 County Road 27
Brighton, CO 80603
Phone: (303) 659-5853
Fax: (303) 659-5806
Web site: www.bjservices.com
E-mail: info@bjservices.com
Products/Services: Oil pumps.
Employees: 100

BOULDER SCIENTIFIC CO.

598 Third St.
Mead, CO 80542
Phone: (970) 535-4494
Fax: (970) 535-4584
Web site: www.bouldersci.com
E-mail: dmenders@bouldersci.com
Products/Services: Pharmaceutical intermediates, metalloenes, boron compounds and custom chemicals.
Imports goods?: Yes
Employees: 110
Person In Charge w/ Title: John Birmingham, Founder
Year Founded: 1972

BREWER STEEL CO.

2985 First Ave.
Greeley, CO 80631
Phone: (970) 353-3770
Fax: (970) 353-3784
Web site: www.brewersteel.com
E-mail: dsmith@brewersteel.com
Products/Services: Manufacturer for sugar plant equipment, agricultural equipment, ductwork, petrol chemical, tanks and custom fabrica-

tion.

Imports goods?: No
Employees: 25
Year Founded: 1927

BURROWS ENTERPRISES INC.

2024 E. Eighth St.
Greeley, CO 80631
Phone: (970) 353-3769
Fax: (970) 353-0839
Web site: www.rotogrind.com
E-mail: royal@rotogrind.com
Products/Services: Roto-Grind tub grinder, Roto-Grind grain grinders, custom fabrication and machining, livestock feeding equipment and turf and golf course equipment.
Exports greater than 50%: No
Percentage of goods sold nationally?: 87%
Percentage of goods sold internationally?: 13%
Imports goods?: No
Export to which countries (other than U.S.): Canada, Mexico, Estonia, Hungary, United Kingdom, Saudi Arabia, India and United Arab Emirates.
Revenues 2005: \$1,175,000
Employees: 19
Person In Charge w/ Title: Royal Burrows, President
Year Founded: 1977

CAR-MAY INC.

2322 W. 25th St.
Greeley, CO 80634
Phone: (970) 330-4575
Fax: (970) 330-4576
Web site: www.car-may.com
E-mail: info@car-may.com
Products/Services: Fluid metering and dispensing products supplier.
Employees: 8
Year Founded: 1994

CEE-JAY TOOL CO. INC.

5100 Boyd Lake Ave.
Loveland, CO 80538-8944
Phone: (970) 962-9594
Fax: (970) 962-9074
Web site: www.cejaytool.com
E-mail: info@cejaytool.com
Products/Services: Hydraulic-stone splitting equipment.
Exports greater than 50%: Yes
Imports goods?: No
Employees: 30
Person In Charge w/ Title: Gerry Hensblom, CEO and Doug Bachli, Owner
Year Founded: 1950

CLINEBELL EQUIPMENT CO. INC.

890 Denver Ave.
Loveland, CO 80537
Phone: (970) 669-8100
Fax: (970) 669-5707
Web site: www.clinebellequip.com
E-mail: brenda@clinebellequip.com
Products/Services: Designs and manufactures ice making equipment for commercial use; includes 11 lb. block makers, snow cone block makers, crystal clear carving block makers, accessories and ice bags.
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Mike Clinebell, Owner
Year Founded: 1973

COLORADO DOOR FABRICATORS LLC

1102 S. First St.
Pierce, CO 80650
Phone: (970) 834-2446
Fax: (970) 834-2308
Web site: www.coloradodoorfabricators.com
E-mail: sales@coloradodoorfabricators.com
Products/Services: Large metal doors, electric bi-fold doors for large openings, including but not limited to airplane hangars, small top sliding and barn-style hinged doors.
Imports goods?: No
Employees: 12
Person In Charge w/ Title: Bud McGuire, Owner
Year Founded: 1994

COLORADO FRAME MANUFACTURING INC.

1230 Blue Spruce Drive, No. 2
Fort Collins, CO 80524
Phone: (970) 493-5966
Fax: (970) 498-9830
Web site: www.coloradoframe.com
E-mail: sales@colorframe.com
Products/Services: Picture frames, molding.
Imports goods?: No
Employees: 7
Person In Charge w/ Title: Bill Marquardt, President
Year Founded: 1979

COLORADO HEIRLOOM INC.

333 E. Fourth St.
Loveland, CO 80537
Phone: (970) 667-4222
Fax: (970) 667-8880
Web site: www.coloradoheirloom.com
E-mail: cheirloom@aol.com
Products/Services: Personalized corporate gifts and awards.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 95%
Percentage of goods sold internationally?: 5%
Imports goods?: No
Employees: 15
Person In Charge w/ Title: Barry Stewart, Owner
Year Founded: 1987

COLORADO PRECAST CONCRETE INC.

1820 14th St. S.E.
Loveland, CO 80537
Phone: (970) 669-0535
Fax: (970) 669-0674
Web site: www.coloprecast.com
E-mail: scott@coloprecast.com
Products/Services: Precast concrete products, underground utilities, architectural products, small buildings and PVC pipes.
Exports greater than 50%: No
Imports goods?: Yes
Revenues 2005: \$9,990,000
Employees: 85
Person In Charge w/ Title: K. Scott Hayward, President
Year Founded: 1975

COLORADO RAILCAR MANUFACTURING LLC

1011 E. 14th St.
Fort Lupton, CO 80621-2731
Phone: (303) 857-1066
Fax: (303) 857-4209
Web site: www.coloradorailcar.com

E-mail: sales@coloradorailcar.com
Products/Services: Manufacture full-size passenger railcars, self-propelled cars for public transit, high capacity double-deck transit coaches, glass-domed double-decked touring cars.
Imports goods?: No
Employees: 200
Person In Charge w/ Title: Tom Rader, President
Year Founded: 1986

COLORADO TENT CO.

3762 Eureka Way, Unit B
Frederick, CO 80516
Phone: (303) 294-0924
Fax: (303) 294-0949
Web site: www.coloradotent.net
Products/Services: Manufacture tents.
Exports greater than 50%: Yes
Imports goods?: No
Employees: 4
Person In Charge w/ Title: Ronald Krenzel, Owner
Year Founded: 1899

COLORADO WIRECLOTH INC.

409 Goodrich Ave.
Platteville, CO 80651
Phone: (970) 785-2268
Fax: (970) 785-6522
Products/Services: Manufactures wire screen products.
Imports goods?: No
Employees: 15
Person In Charge w/ Title: Cassie Lawson
Year Founded: 1979

COREPREDATOR MANUFACTURING INC.

5162 Meyers Drive
Loveland, CO 80538
Phone: (970) 669-0742
Fax: (970) 669-5679
Products/Services: Concrete core-drilling machines.
Imports goods?: No
Year Founded: 1994

CUSTOM COATING LLC

795 Second St.
Berthoud, CO 80513
Phone: (970) 532-1446
Fax: (970) 532-1474
Products/Services: Powder coating etc.
Imports goods?: No
Year Founded: 2000

CYCLETOTE CORP.

517 N. Link Lane
Fort Collins, CO 80524
Phone: (970) 482-2401
Web site: www.cycletote.com
E-mail: cycletote@cycletote.com
Products/Services: Bicycle trailers, jogging/stroller.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Dick Salisbury, Owner
Year Founded: 1992

DAHLGREN MANUFACTURING INC.

17708 Weld County Road 78
Ault, CO 80610
Phone: (970) 454-2073
Products/Services: Farm machinery, equipment and trailers.

Imports goods?: No
Year Founded: 1975

DATA PURE LLC

914 Second St., Unit C
Berthoud, CO 80513
Phone: (970) 532-4608
Fax: (970) 532-2019
Web site: www.datapure.com
E-mail: dpsales@datapure.com
Products/Services: Contract manufacturing electrical components, machine shop and 3480 tape cleaners.
Imports goods?: No
Employees: 5
Year Founded: 1988

DELPHI MEDICAL SYSTEMS

4300 Weld County Road 18
Longmont, CO 80504
Phone: (303) 678-8585
Fax: (303) 678-8138
Web site: www.delphimedical.com
Products/Services: Contract manufacturing specializing in complex electronic and electro-mechanical assembly.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 75%
Percentage of goods sold internationally?: 25%
Imports goods?: Yes
Employees: 325
Person In Charge w/ Title: Mark Hopkins, President
Year Founded: 1996

DISTORTIONS UNLIMITED CORP.

152 30th St.
Greeley, CO 80631
Phone: (970) 351-0100
Fax: (970) 351-0322
Web site: www.distortionsonline.com
E-mail: distortionsunltd@aol.com
Products/Services: Halloween masks, props, displays, robotics, and Halloween attractions.
Imports goods?: No
Employees: 20
Year Founded: 1978

ELDON JAMES CORP.

626 W. 66th St.
Loveland, CO 80538
Phone: (970) 667-2728
Fax: (970) 667-3204
Web site: www.eldonjames.com
E-mail: support@eldonjames.com
Products/Services: Manufacturer of tubing, plastic and stainless-steel hose connectors, antimicrobial products for life sciences, bioscience, food and beverage and automotive industry.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 84%
Percentage of goods sold internationally?: 15%
Imports goods?: Yes
Export to which countries (other than U.S.): Japan, United Kingdom, Germany, Sweden and New Zealand.
Employees: 20
Person In Charge w/ Title: Marcia Sampson, President
Year Founded: 1987

ELSRO INC.

114 37th St.
Evans, CO 80620
Phone: (970) 330-4844
Fax: (970) 330-5123
Web site: www.elsroinc.com
E-mail: elsroinfo@elsroinc.com
Products/Services: Asphalt-based floor tile for commercial and industrial purposes.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 95%
Imports goods?: No
Employees: 15
Person In Charge w/ Title: Dennis Schulte, President
Year Founded: 1987

EPOCS MANUFACTURING INC.

4064 Camelot Circle
Longmont, CO 80504
Phone: (970) 535-4540
Fax: (970) 535-4390
Web site: www.epocs.com
E-mail: sales@epocs.com
Products/Services: Precision sheet metal fabrication.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 80%
Percentage of goods sold internationally?: 20%
Imports goods?: No
Export to which countries (other than U.S.): China.
Revenues 2005: \$5,000,000
Employees: 50
Person In Charge w/ Title: Bruce E. Miller, President
Year Founded: 1993

ET&T PALLETS

1500 Ash Ave.
Greeley, CO 80631
Phone: (970) 356-2046
Fax: (970) 346-9877
E-mail: bybr8385@aol.com
Products/Services: Manufactures and recycles pallets.
Imports goods?: No
Employees: 6
Person In Charge w/ Title: Elias Ybarra, Owner
Year Founded: 1989

FISHER PUMPS INC.

2024 E. Eighth St.
Greeley, CO 80631
Phone: (970) 353-6962
Fax: (970) 353-0839
Web site: www.fisherpumps.com
E-mail: rich@fisherpumps.com
Products/Services: Fisher submersible, centrifugal, floating, electrical and hydraulic drive pumps, irrigation, industrial, commercial, mining, oilfield and liquid manure, aeration, and evaporation pumping applications.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 84%
Imports goods?: No
Revenues 2005: \$871,050
Employees: 3
Person In Charge w/ Title: Rich Helzer, General manager
Year Founded: 1980

FLEETWOOD GOLDCO WYARD & AMBEC

5605 Goldco Drive
Loveland, CO 80538
Phone: (970) 663-4770

Fax: (970) 203-9881

Web site: www.f-g-w.com
Products/Services: Palletizing and conveying equipment for both full goods and empty containers.
Imports goods?: No
Employees: 130
Person In Charge w/ Title: Richard H. VanderMeer, Owner and Jim Krapes
Year Founded: 1971

FOOTHILLS CONCRETE PIPE & PRODUCTS

427 N. Front St.
Platteville, CO 80651
Phone: (970) 785-6066
Fax: (970) 785-6087
Products/Services: Concrete pipe, agricultural pre-cast products, accessories and box culverts.
Imports goods?: No
Employees: 12
Person In Charge w/ Title: Mike Hoganson, Owner
Year Founded: 2000

FORNEY INDUSTRIES INC.

1830 Laporte Ave.
Fort Collins, CO 80521
Phone: (970) 482-7271
Fax: (970) 498-9505
Web site: www.forneyind.com
E-mail: sales@forneyind.com
Products/Services: Service company providing abrasive, air accessories, safety, steel, welding supplies, hydraulics, drill bits, compressed gas program, hand tools.
Imports goods?: Yes
Revenues 2005: \$39,100,000
Employees: 295
Person In Charge w/ Title: Steve Anderson and Jan Mowery, Vice presidents
Year Founded: 1932

FORT COLLINS TRUSS

201 N.W. Frontage Road
Fort Collins, CO 80524-9265
Phone: (970) 484-7313
Fax: (970) 491-9842
E-mail: fortcollinstruss@frii.com
Products/Services: Roof and floor trusses.
Imports goods?: No
Employees: 25
Person In Charge w/ Title: Mark Weishaup, Owner
Year Founded: 2000

FREEPOWER TECHNOLOGIES

403 Fifth St., Suite B
Berthoud, CO 80513
Phone: (970) 532-0224
Fax: (970) 532-4171
Web site: www.freepowertech.com
Products/Services: Manufactures wireless and battery-free devices for data acquisition of biometric devices.

FRONT RANGE DOOR SHOP INC.

128 N. Commerce Drive, No. 2
Fort Collins, CO 80524
Phone: (970) 484-3842
Fax: (970) 484-2829
Products/Services: Wooden doors, specialize in kitchen cabinet doors.
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Eldon Wunn, Owner
Year Founded: 1986

FRONT RANGE TOOLING & MOLDING INC.

7700 Miller Drive
Longmont, CO 80504
Phone: (303) 776-2295
Fax: (303) 776-2298
Web site: www.frtm.com
E-mail: frtm@frtm.com
Products/Services: Plastic injection molds.
Imports goods?: No
Person In Charge w/ Title: Scot Sullivan, President
Year Founded: 1982

GEMINI CARD LLC

1322 Webster Ave.
Fort Collins, CO 80524
Phone: (970) 494-1510
Fax: (970) 494-1513
E-mail: gcllc1@qwest.net
Products/Services: Manufacture phone and gift cards.
Imports goods?: No
Export to which countries (other than U.S.): Canada.
Employees: 7
Person In Charge w/ Title: Nick Nicholas, President
Year Founded: 2000

GIG'S WELDING & MANUFACTURING

105 Smokey St.
Fort Collins, CO 80525-3801
Phone: (970) 223-7220
Fax: (970) 223-7290
E-mail: gignswelding@earthlink.net
Products/Services: Steel fabrication.
Imports goods?: No
Employees: 7
Person In Charge w/ Title: Roy Peterson, Owner
Year Founded: 1979

GILSDORF CANVAS & AWNING INC.

410 S. Summit View Drive
Fort Collins, CO 80524
Phone: (970) 224-2042
Fax: (970) 224-1232
Web site: www.rgoutdoors.com
E-mail: rgoutdoors@aol.com
Products/Services: Custom awnings and canvas products.
Exports greater than 50%: No
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Rich Gilsdorf, President
Year Founded: 1988

GOLDEN ALUMINUM INC.

1405 E. 14th St.
Fort Lupton, CO 80621
Phone: (303) 654-8301
Fax: (303) 654-8356
Web site: www.goldenaluminum.com
Products/Services: Bare and coated aluminum coils.
Imports goods?: No
Employees: 200
Person In Charge w/ Title: Leland Lorentzen, President
Year Founded: 1983

GREELEY MONUMENT WORKS INC.

1015 Seventh Ave.
Greeley, CO 80631
Phone: (970) 352-1807
Fax: (970) 352-1807

Web site: www.greeleymonument-works.com

E-mail: greeleymonumentworks@msn.com
Products/Services: Finished granite and marble products, including cemetery memorials, signs and small commercial and residential applications.
Imports goods?: Yes
Year Founded: 1909

GREELEY TENT & AWNING CO.

2209 Ninth St.
Greeley, CO 80631
Phone: (970) 352-0253
Fax: (970) 352-2013
E-mail: greetentawn@aol.com
Products/Services: Custom awnings, party tents, canvas products, tarps, truck covers and industrial covers.
Imports goods?: No
Revenues 2005: \$368,115
Employees: 6
Person In Charge w/ Title: Steve Hendricks, President
Year Founded: 1900

HACH CO.

5600 Lindbergh Drive
Loveland, CO 80539
Phone: (970) 669-3050
Fax: (970) 669-2932
Web site: www.hach.com
E-mail: orders@hach.com
Products/Services: Water-analysis systems and hydro lab instruments.
Imports goods?: Yes
Employees: 833
Person In Charge w/ Title: Thomas Joyce, President
Year Founded: 1947

HALLMARK MANUFACTURING INC.

1150 Brighton Road
Brighton, CO 80601
Phone: (303) 659-5572
Fax: 3036595754
Web site: www.hallmarkrv.com
E-mail: hallmark@hallmarkrv.com
Products/Services: Manufacturing truck campers.
Imports goods?: No
Person In Charge w/ Title: Craig Floreth, Owner
Year Founded: 1963

HARIMON'S CUSTOM MANUFACTURING

27680 Weld County Road 388
Kersey, CO 80644
Phone: (970) 352-7761
Products/Services: Manufactures farm equipment and also offers machining services.
Imports goods?: No
Employees: 1
Year Founded: 1978

HORST CO. MODULAR CONCEPTS CORP.

937 A St.
Greeley, CO 80631
Phone: (970) 353-7724
Fax: (970) 353-7774
Web site: www.horstcompany.com
E-mail: info@horstcompany.com
Products/Services: Custom animal enclosures and systems, including kennel runs, cages and related products.
Imports goods?: No

Employees: 15
Person In Charge w/ Title: Tracy Cantrell, President
Year Founded: 1980

ICE ENERGY
 9351 Eastman Park Drive
 Windsor, CO 80550
Phone: (970) 545-3630
Fax: (970) 545-3634
Web site: www.ice-energy.com
Products/Services: Has pioneered an off-the-shelf energy-storage device that shifts an air conditioner's demand away from peak times.
Imports goods?: No
Employees: 40
Person In Charge w/ Title: Frank Rameriz, CEO and Gregory Tropas, President

INDUSTRIAL MACHINE & HYDRAULIC INC.
 785 N. Ninth Ave.
 Brighton, CO 80601
Phone: (303) 659-0620
Fax: (303) 659-1209
Products/Services: Hydraulic cylinders and components.
Imports goods?: No
Year Founded: 1986

INDUSTRIAL TECHNOLOGIES INC.
 2240 I-25 Frontage Road
 Erie, CO 80516-8303
Phone: (303) 828-5106
Fax: (303) 828-0182
Web site: www.industrialtechnologies.com
E-mail: info@industrialtechnologies.com
Products/Services: Fabrication and manufacturing of steel.
Imports goods?: No
Employees: 15
Person In Charge w/ Title: Philip Erby, President
Year Founded: 1980

INNOVATIVE WEIGHING SYSTEMS
 1701 First Ave.
 Greeley, CO 80634-9796
Phone: (970) 356-1990
Products/Services: Automated weighing machines.
Imports goods?: No
Employees: 6
Year Founded: 2000

INTEGRATED CABLE SYSTEMS
 504 Second St.
 Berthoud, CO 80513
Phone: (970) 532-5625
Fax: (970) 532-3199
E-mail: ceven@integratedcablesystems.com
Products/Services: Cable harness manufacturing, cable design, documentation, test, electromechanical assembly.
Imports goods?: Yes
Revenues 2005: \$3,700,000
Employees: 35
Year Founded: 1998

INVESTMENT ARMS, INC.
 4631 S. Mason, Suite B3
 Fort Collins, CO 80525
Phone: (970) 377-8077
Fax: (970) 377-1101
Web site: www.investmentarms.com

Imports goods?: No
Person In Charge w/ Title: Steve Faler, Owner

KAMAN INDUSTRIAL TECHNOLOGIES CORP.
 334 S. Summit View Road
 Fort Collins, CO 80524
Phone: (970) 493-7135
Fax: (970) 493-2437
Web site: www.kamandirect.com
Products/Services: Power transmissions, motors, electronic drives, pneumatics and hydraulics.
Imports goods?: No
Employees: 4
Year Founded: 1945

KEETON INDUSTRIES INC.
 13751 N. Larimer County Road 11
 Fort Collins, CO 80549
Phone: (970) 568-7754
Fax: (970) 568-7795
Web site: www.keetonaqu.com
E-mail: keeton@keetonaqu.com
Products/Services: Provides goods and services to the aqua culture and aquatics management industries.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 75%
Percentage of goods sold internationally?: 10%
Imports goods?: No
Export to which countries (other than U.S.): Ecuador and Costa Rica.
Employees: 9
Person In Charge w/ Title: Jim Keeton, President
Year Founded: 1972

KODAK COLORADO DIVISION
 9952 Eastman Park Drive
 Windsor, CO 80551
Phone: (970) 686-7611
Fax: (970) 686-4154
Web site: www.kodak.com
E-mail: lucille.mantelli@kodak.com
Products/Services: Sensitized photographic and medical products and digital imaging products.
Imports goods?: Yes
Export to which countries (other than U.S.): All
Employees: 1,600
Person In Charge w/ Title: Gary Bien, Site manager
Parent Company: Eastman Kodak Co.
Year Founded: 1968

L & L ASSEMBLIES INC.
 1804 Skyway Drive, Unit F
 Longmont, CO 80504
Phone: (303) 532-3376
Fax: (303) 532-3379
Web site: www.llassemblies.com
E-mail: llassemblies@aol.com
Products/Services: Contract manufacturing, electronic and mechanical. Printed circuit boards.
Imports goods?: No
Person In Charge w/ Title: Bonnie Pena, Owner
Year Founded: 1993

LARICK MACHINERY INC.
 409-A Delozier Drive
 Fort Collins, CO 80524
Phone: (970) 224-3061
Fax: (970) 224-9519
Web site: www.larickmachinery.com

E-mail: info@larickmachinery.com
Products/Services: Profile sanding equipment for woodworking industry.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 95%
Imports goods?: No
Employees: 6
Person In Charge w/ Title: Larry Schwarz, President
Year Founded: 1988

LEED FABRICATION SERVICES INC.
 12535 Weld County Road 2
 Brighton, CO 80601
Phone: (303) 659-6801
Fax: (303) 659-6808
Web site: www.leedfab.com
E-mail: info@leedfab.com
Products/Services: Steel fabrication, tanks, enclosures, oilfield production equipment, roustabout/construction services, field welding/pipeline services.
Imports goods?: No
Revenues 2005: \$15,500,000
Employees: 110
Person In Charge w/ Title: Patrick Daniel, CEO and President
Year Founded: 1981

MAGNOLIA RIVER MANUFACTURING CORP.
 601 Ninth St.
 Greeley, CO 80631
Phone: (970) 352-2800
Fax: (970) 352-2300
Web site: www.magnoliariver.com
E-mail: mail@magnoliariver.com
Products/Services: Grocery-industry shelving products.
Imports goods?: No
Employees: 16
Person In Charge w/ Title: James Emmett, President
Year Founded: 1991

MAVERICK MOLD & MACHINE INC.
 3762 Imperial St.
 Frederick, CO 80516
Phone: (303) 833-5877
Fax: (303) 883-5877
Imports goods?: No
Person In Charge w/ Title: Brian Bradley, President
Year Founded: 2001

MAYO INDUSTRIES INC.
 230 Commerce Drive
 Berthoud, CO 80513
Phone: (970) 532-0600
Fax: (970) 532-1101
Web site: www.mayoweld.com
E-mail: mmayo@mayoweld.com
Products/Services: Defense and State Dept., miscellaneous metal fabrication, A.S.M.E. Code Shop, retail metal sales, oil & gas pipeline facilities, engineering, construction & inspection.
Imports goods?: No
Employees: 60
Person In Charge w/ Title: David Mayo, Vice president
Year Founded: 1980

MEADOWLARK OPTICS INC.
 5964 Iris Parkway
 Frederick, CO 80530
Phone: (303) 833-4333
Fax: (303) 833-4335

Web site: www.meadowlark.com
E-mail: sales@meadowlark.com
Products/Services: Precision optics, liquid crystal retarders and spatial light modulators for use in polarization control, adaptive optics and remote sensing.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 80%
Percentage of goods sold internationally?: 20%
Imports goods?: Yes
Export to which countries (other than U.S.): Canada, United Kingdom, Japan, China, Malaysia, France, Switzerland, Germany, Netherlands, Israel and Taiwan.
Revenues 2005: \$3,600,000
Employees: 25
Person In Charge w/ Title: Gary Gorsuch, CEO and President
Year Founded: 1979

METRE-GENERAL INC.
 3771 Monarch St.
 Frederick, CO 80530
Phone: (303) 833-1432
Fax: (303) 833-1463
Web site: www.octolig.com
E-mail: sales@octolig.com
Products/Services: Manufactures and sells waste-water treatment equipment.
Imports goods?: No
Employees: 4
Person In Charge w/ Title: Karl Zuelke, Vice president
Year Founded: 1989

MISTER ICE
 850 Denver Ave.
 Loveland, CO 80537
Phone: (970) 667-7200
Products/Services: Block ice, bagged ice for businesses and private use.
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Richard Pruett, Owner
Year Founded: 1977

MOUNTAIN PACKAGERS
 513 N. Link Lane
 Fort Collins, CO 80524
Phone: (970) 416-7351
Products/Services: Provides custom-built automated packaging equipment, manufacturing software and operations management services to manufacturers.
Imports goods?: No
Person In Charge w/ Title: Gary Turell, Owner

NOFFSINGER MANUFACTURING CO.
 500 Sixth Ave.
 Greeley, CO 80631
Phone: (970) 352-0463
Fax: (970) 352-3017
Web site: www.noffsingermfg.com
E-mail: noffsinger@noffsingermfg.com
Products/Services: Chain conveyors and parts for farm equipment.
Imports goods?: Yes
Employees: 50
Person In Charge w/ Title: Ron Beaumont, General manager
Year Founded: 1924

**NORTHERN COLORADO
SAW & CARBIDE**

133 Racquette Drive
Fort Collins, CO 80524-2758
Phone: (970) 224-1004
Fax: (970) 498-0201
Web site: www.bargaincutters.com
Imports goods?: No
Employees: 5
Person In Charge w/ Title:
Thomas L. Lancaster, Owner
Year Founded: 1978

O-I INC.

11133 Weld County Road 64-3/4
Windsor, CO 80550
Phone: (970) 674-3800
Fax: (419) 247-2505
Web site: www.o-i.com
Products/Services: Glass-container manufacturer.
Imports goods?: No
Employees: 200
Person In Charge w/ Title:
Dwayne Wendler, General manager
Year Founded: 1903

OTTER PRODUCTS LLC

1 Old Town Square, Suite 303
Fort Collins, CO 80524
Phone: (970) 493-8446
Fax: (970) 493-1755
Web site: www.otterbox.com
E-mail: info@otterbox.com
Products/Services: Waterproof containers and interactive rugged electronics cases.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 85%
Percentage of goods sold internationally?: 15%
Imports goods?: Yes
Export to which countries (other than U.S.): Canada, Mexico, South America, Japan, Germany, France, Spain, New Zealand, Australia, Norway, Israel, Hungary, Poland.
Revenues 2005: \$5,200,000
Employees: 26
Person In Charge w/ Title: Curt Richardson, CEO
Year Founded: 1996

**OUTFITTER
MANUFACTURING INC.**

4002 N. Valley Drive
Longmont, CO 80504
Phone: (970) 535-9421
Fax: (970) 535-9427
Web site: www.outfittermfg.com
E-mail: info@outfittermfg.com
Products/Services: Manufacturing RV.
Imports goods?: No
Person In Charge w/ Title: Brian Ward, Owner and President
Year Founded: 1995

OWENS-ILLINOIS INC.

11133 County Road 64 3/4
Greeley, CO 80631
Phone: (970) 674-3800
Fax: (970) 674-3840
Web site: www.o-i.com
Products/Services: Glass bottles.
Employees: 205
Parent Company: Owens-Illinois
Year Founded: 2004

PACKAGING CO. OF AMERICA

1201 Cornerstone Drive
Windsor, CO 80550

Phone: (970) 686-7600
Fax: (970) 686-5767
Web site: www.packagingcorp.com
Products/Services: Manufactures retail packaging products.
Imports goods?: No
Export to which countries (other than U.S.): Mexico.
Employees: 100
Person In Charge w/ Title:
Robert Wilson, General manager
Year Founded: 1988

PANOPTIC VISION

3335 Arapahoe Road, Unit 70,
No.300
Erie, CO 80516
Phone: (303) 485-9800
Fax: (720) 528-7742
Web site: www.panopticvision.com
E-mail: josh@panopticvision.com
Products/Services: Design and manufacture digital panorama camera.
Imports goods?: No
Person In Charge w/ Title:
Joshua Eskin, President
Year Founded: 1998

**PCC ADVANCED FORMING
TECHNOLOGY**

7040 Weld County Road 20
Longmont, CO 80504
Phone: (303) 833-6000
Fax: (303) 833-6464
Web site: www.pcc-aft.com
Products/Services: Metal injection molding, Thixofforming molding.
Imports goods?: No
Person In Charge w/ Title: Shari Beckley, President
Year Founded: 1987

PELCO*

3800 Automation Way, Suite 300
Fort Collins, CO 80524
Phone: (800) 289-9100
Web site: www.pelco.com
Products/Services: World's largest video-security manager. Camera and control site equipment, software, communications.
Exports greater than 50%: Yes
Year Founded: 1987
* Established office locally in 2005.

PERNICKA CORP.

112 Racquette Drive
Fort Collins, CO 80524
Phone: (970) 224-0220
Fax: (970) 224-3617
Web site: www.pernicka.com
E-mail: rga@pernicka.com
Products/Services: Manufactures laser surgery products.
Imports goods?: No
Employees: 10
Person In Charge w/ Title: John Pernicka, President
Year Founded: 1976

PETERSON CANVAS & AWNING

1422 Webster Ave.
Fort Collins, CO 80524
Phone: (970) 493-4033
Fax: (970) 472-4057
Web site: www.petersoncanvas.com
E-mail: p_canvas@digis.net
Products/Services: Commercial and residential awnings and custom canvas work.
Imports goods?: No
Person In Charge w/ Title: Tim

Carroll and Jim Myers, Owners
Year Founded: 1957

PHELPS-TOINTON INC.

822 Seventh St., No. 700
Greeley, CO 80631
Phone: (970) 353-7000
Fax: (970) 353-2434
Products/Services: Pre-stressed pre-cast concrete - Rocky Mountain Pre-stress, detention equipment.
Imports goods?: No
Employees: 10
Person In Charge w/ Title:
Robert G. Tointon, President
Year Founded: 1989

PLAST-AID CORP.

3161 Fish Creek Road
Estes Park, CO 80517
Phone: (970) 577-1000
Fax: (970) 577-1959
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Randy Amen, President
Year Founded: 2000

PLATTE VALLEY LUMBER INC.

3900 Canal Drive
Fort Collins, CO 80524
Phone: (970) 224-5952
Fax: (970) 224-0044
Web site: www.plattevalleylumber.com
E-mail: sales@plattevalleylumber.com
Products/Services: Architectural millwork company specializing in doors, mouldings and archways.
Exports greater than 50%: Yes
Imports goods?: Yes
Employees: 110
Person In Charge w/ Title:
Norman Newton
Year Founded: 1979

POINT-FIVE WINDOWS INC.

1001 Buckingham St.
Fort Collins, CO 80524
Phone: (970) 482-6971
Fax: (970) 482-2361
Web site: www.point-five-windows.com
E-mail: info@pt5.biz
Products/Services: Custom window and door manufacturing.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 60%
Percentage of goods sold internationally?: 8%
Imports goods?: No
Export to which countries (other than U.S.): Mexico and Canada.
Employees: 60
Person In Charge w/ Title: Dave Lundahl, CEO
Year Founded: 1981

PRO PALLET INC.*

920 E. Collins Ave.
Eaton, CO 80615
Phone: (970) 454-3323
Fax: (970) 454-3286
Web site: www.propallet.net
E-mail: propallet@qwest.net
Products/Services: Manufactures and recycles pallets.
Imports goods?: No
Employees: 60
Person In Charge w/ Title: Troy Kyme, President

Year Founded: 1989

Year Founded:
* Company name changed from Wood Products Manufacturing & Recycling Inc.

PROMATS INC.

1900 E. Lincoln Ave.
Fort Collins, CO 80524
Phone: (970) 484-2500
Fax: (970) 482-7740
Web site: www.promats.com
E-mail: info@promats.com
Products/Services: Protective padding and related products for the athletic industry.
Imports goods?: No
Employees: 30
Person In Charge w/ Title: Ken John, President
Year Founded: 1986

**R & R TIRE SURFACE
PROTECTORS**

200 Commerce Drive, No. A
Fort Collins, CO 80524
Phone: (970) 226-4082
Fax: (970) 226-4991
Web site: www.rrtirecovers.com
E-mail: caroline@rtirecovers.com
Products/Services: Manufacturer of tire covers, and environmental services for industrial equipment.
Imports goods?: No
Export to which countries (other than U.S.): Canada, Australia and Puerto Rico.
Employees: 6
Person In Charge w/ Title:
Caroline McArthur, and President
Year Founded: 1994

**R&R TIRE SURFACE
PROTECTORS INC.**

200 Commerce Drive, Unit A
Fort Collins, CO 80526
Phone: (970) 226-4082
Fax: (970) 226-4991
Web site: www.rrtirecovers.com
E-mail: caroline@rtirecovers.com
Products/Services: Manufacturer of tire covers for industrial equipment.
Imports goods?: No
Employees: 7
Person In Charge w/ Title:
Caroline McArthur, President
Year Founded: 1994

RAINBOW PLASTICS

226 Basher Road
Berthoud, CO 80513-9195
Phone: (970) 493-4189
Fax: (970) 221-0252
Web site: www.rainbowplastics.com
Products/Services: Manufacturer of quality fishing tackle.
Imports goods?: No
Employees: 6
Person In Charge w/ Title: Scott Ekx, President
Year Founded: 1998

RANTEK INC.

995 N. Wilson Ave.
Loveland, CO 80537
Phone: (970) 669-3700
Fax: (970) 669-3354
Web site: www.rantekonline.com
E-mail: sales@rantekonline.com
Products/Services: Fully automated low- to medium-volume printed circuit board assembly and surface-

mount assembly.
Imports goods?: No
Employees: 15
Person In Charge w/ Title: Randy Long, Operations manager
Parent Company: Remote Switch Systems Inc.
Year Founded: 1997

RAPID PRODUCTION TOOLING
 P.O. Box 1186
 Berthoud, CO 80513
Phone: (970) 532-3169
Fax: (970) 532-3168
Web site: www.rapidprotocol.com
E-mail: philt@rapidprotocol.com
Products/Services: High-precision production and prototype injection molds.
Imports goods?: No
Employees: 30
Person In Charge w/ Title: Michael Allen, President
Year Founded: 1986

REGAL FIBERGLASS INC.
 455 Fifth Ave.
 Greeley, CO 80631
Phone: (970) 356-1922
Fax: (970) 356-6219
Products/Services: Custom fiberglass fabrication of burial vaults, helmets, pedi-cabs and semi-truck parts, misc.
Exports greater than 50%: Yes
Imports goods?: No
Revenues 2005: \$520,000
Employees: 9
Person In Charge w/ Title: Jim Weitzel, President
Year Founded: 1979

REMOTE SWITCH SYSTEMS INC.
 995 N. Wilson Ave.
 Loveland, CO 80537
Phone: (970) 669-3300
Fax: (970) 669-3354
Web site: www.remote.com
E-mail: rss@remote.com
Products/Services: Offers remote cable switching and cable pair cross-connect systems.
Imports goods?: Yes
Employees: 15
Person In Charge w/ Title: Gary Long, President
Year Founded: 1982

RLE TECHNOLOGIES
 208 Commerce Drive, Unit MS/3C
 Fort Collins, CO 80524
Phone: (970) 484-6510
Fax: (970) 484-6650
Web site: www.rletech.com
E-mail: sales@rletech.com
Products/Services: Electronic assembly, research and development, industrial control equipment, leak detection, Web based monitoring, alarm notification, integrated hardware, custom products and instrumentation.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 85%
Percentage of goods sold internationally?: 15%
Imports goods?: Yes
Export to which countries (other than U.S.): Singapore, United Kingdom, France, Mexico and Australia.
Employees: 18
Person In Charge w/ Title: Mike

Erlich, President
Year Founded: 1984

ROBOCUT INC.
 P.O. Box 270130
 Fort Collins, CO 80527
Phone: (970) 225-9060
Fax: (970) 223-2776
Web site: www.haircut.com
E-mail: haircut@haircut.com
Products/Services: Vacuum hair-cutting machines and other hair-care products.
Imports goods?: Yes
Export to which countries (other than U.S.): Japan and Germany.
Person In Charge w/ Title: Alfred Natrasevski, President
Year Founded: 1984

RUBADUE WIRE CO. INC.
 1301 N. 17th Ave.
 Greeley, CO 80631
Phone: (970) 351-6100
Fax: (970) 351-0355
Web site: www.rubaduewire.com
Products/Services: Insulated wire and cable.
Imports goods?: No
Employees: 75
Person In Charge w/ Title: Dan Rubadue
Year Founded: 1980

S-COM LLC
 P.O. Box 1546
 LaPorte, CO 80535-1546
Phone: (970) 416-6505
Fax: (970) 419-3222
Web site: www.scomcontrollers.com
E-mail: sales@scomcontrollers.com
Products/Services: Repeater controllers, base station controllers, radio/telephone interconnects, and other aviation and land mobile communications products.
Exports greater than 50%: Yes
Imports goods?: No
Export to which countries (other than U.S.): Canada and Mexico.
Person In Charge w/ Title: Bob Schmid, Member
Year Founded: 1985

SCIMETRICS LTD. CORP.
 P.O. Box 1045
 Wellington, CO 80549
Phone: (970) 482-1330
Fax: (970) 482-1885
Web site: www.scimetricsltd.com
E-mail: mole@scimetricsltd.com
Products/Services: Reduced risk pest control products. gopher, mole, rat, mouse, vole, and ant baits.
Imports goods?: No
Revenues 2005: \$506,025
Employees: 14
Person In Charge w/ Title: Jeremy Lewis, Northwest sales rep
Year Founded: 1999

SCOTT RESOURCES INC.
 401 W. Hickory St.
 Fort Collins, CO 80522
Phone: (970) 484-7445
Fax: (970) 484-1198
Web site: www.hubbardscientific.com
E-mail: sgranger@amep.com
Products/Services: Manipulative math and science educational materi-

al for grades K through 12, rock kits.
Exports greater than 50%: Yes
Imports goods?: Yes
Employees: 30
Person In Charge w/ Title: Shelly Granger
Year Founded: 1970

SHOOTING ACCESSORIES INC.
 140 Pleasant Ave.
 Johnstown, CO 80534
Phone: (970) 587-5955
Web site: www.shootingaccessories.com
E-mail: sales@shootingaccessories.com
Products/Services: Manufacturers of products for shotgun-range sports.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 70%
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Nina Bratcher, President
Year Founded: 1992

SNAPTRON INC.
 960 Diamond Valley Drive
 Windsor, CO 80551-3166
Phone: (970) 663-2820
Fax: (970) 667-6261
Web site: www.snaptron.com
E-mail: info@snaptron.com
Products/Services: Manufacturing of metal tactile dome switches.
Imports goods?: No
Export to which countries (other than U.S.): Worldwide.
Employees: 30
Person In Charge w/ Title: Earl Tatman, Owner
Year Founded: 2000

SORT CARD CO.
 225 Smokey St.
 Fort Collins, CO 80525
Phone: (970) 224-4895
Fax: (970) 223-5414
Web site: www.gsi-co.com
E-mail: ivigsi@aol.com
Products/Services: Publishes nature guides, makes fossil and mineral kits and nature identifier CD-ROM educational software.
Imports goods?: No
Person In Charge w/ Title: J. S. Kernaghan
Year Founded: 1964

SOUTHWESTERN CORP.
 109 Commerce Drive
 Fort Collins, CO 80524-2746
Phone: (970) 221-4888
Products/Services: Manufactures coal-pulverizer equipment.
Imports goods?: No
Employees: 15
Year Founded: 2000

STAMP-KO MANUFACTURING CO.
 1812 56th Ave., Unit B
 Greeley, CO 80634-2989
Phone: (970) 356-9530
Fax: (970) 356-3817
Products/Services: Self-inking stamps, die molding and casting.
Imports goods?: Yes
Employees: 2
Person In Charge w/ Title: Lana Poppe, Co-owner
Year Founded: 1978

STONE CREEK LTD.
 2645 64th Ave.
 Greeley, CO 80634
Phone: (970) 330-7476
Fax: (970) 330-2238
Web site: www.stonecreekltd.com
E-mail: rocky@stonecreekltd.com
Products/Services: Fly-fishing tools and accessories.
Imports goods?: Yes
Revenues 2005: \$431,150
Employees: 3
Person In Charge w/ Title: Pam Bloskas, Owner
Year Founded: 1985

SUPER VACUUM MANUFACTURING CO. INC.
 1303 E. 11th Ave.
 Loveland, CO 80537
Phone: (970) 667-5146
Fax: (970) 667-4296
Web site: www.supervac.com
E-mail: info@supervac.com
Products/Services: Fans, truck bodies, vehicle emergency lighting and foundry.
Imports goods?: No
Employees: 141
Person In Charge w/ Title: Tamara Sorensen; Bob Sorensen; Roger Weinmeister and Ron Weinmeister, Owners
Year Founded: 1954

TDP-TECHNOLOGY DRIVEN PRODUCTS INC.
 4015 S. Lincoln Ave., Suite 560
 Loveland, CO 80537
Phone: (970) 667-8570
Fax: (970) 667-9332
Web site: www.tdpcorp.com
E-mail: sales@tdpcorp.com
Products/Services: Circuit board assembly, contract manufacturing and contract engineering. New product development, cost reduction redesigns, design for manufacturing, surface mount and through hole capabilities for printed circuit boards, ISO 9001:2000 certified.
Imports goods?: No
Person In Charge w/ Title: Terry Precht, President
Year Founded: 1996

TECHFLEX INC.
 300 E. 16th St., Suite 306
 Greeley, CO 80631
Phone: (970) 352-2355
Fax: (970) 352-3828
Web site: www.techflex.com
E-mail: techflex@techflex.com
Products/Services: Flexco, FlexoWrap, Insultherm, CleanCut. A complete line of expandable sleeves; also offer value added services including spring, chain, hose covering and medical finger pulls.
Imports goods?: Yes
Export to which countries (other than U.S.): Canada, Japan, France, United Kingdom, Netherlands, Italy, China, Singapore, Taiwan, Australia, Mexico, Argentina, Brazil, Israel, and Sweden.
Employees: 5
Person In Charge w/ Title: Mike Ballard, Vice president
Parent Company: Dermody Associates Inc.
Year Founded: 1986

THERMAL SHIELDS AND SHADES

2518 Midpoint Drive, Unit 2
Fort Collins, CO 80525
Phone: (970) 224-5716
Web site: www.thermalshields.com
E-mail: thshields@msn.com
Products/Services: Patented system of innovative window shading and insulation solutions manufactured in Fort Collins. Custom window treatments.
Imports goods?: No
Employees: 4
Person In Charge w/ Title: Rick Romano, Owner and Laura Diane Moore, Director of Sales & Marketing
Year Founded: 1985

TIMBERCO MANUFACTURING INC.

4289 Commerce Drive
Frederick, CO 80504
Phone: (303) 833-1411
Fax: (303) 682-1500
Products/Services: Prefabricated panels for home construction.
Imports goods?: No
Employees: 45
Person In Charge w/ Title: Robert Albert, President
Year Founded: 2000

TIPPMANN ORDNANCE CO.

418 Eighth St. S.E., Unit B-2
Loveland, CO 80537
Phone: (970) 613-2051
Fax: (970) 613-4361
Web site: www.tippmannordnance.com
Products/Services: Development and manufacture of training equipment for military and law enforcement.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Marvin Tippmann, Owner and President
Year Founded: 2000

TRI-CITY TRUCK & EQUIPMENT

29774 Colorado Highway 257
Windsor, CO 80550
Phone: (970) 686-2110
Fax: (970) 686-2831
E-mail: tricityequip@aol.com
Products/Services: Hammers and screen parts for industrial grinders.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Chuck Anderson, Owner
Year Founded: 1981

ULTIMATE SUPPORT SYSTEMS INC.

2506 Zurich Drive
Fort Collins, CO 80522
Phone: (970) 493-4488
Fax: (970) 221-2274
Web site: www.ultimatesupport.com
E-mail: webmaster@ultimatesupport.com
Products/Services: Stands for musical instruments and gear including stands for speakers, keyboards, guitars and microphones. Stands for bicycle repair and storage. OEM products for the music industry.
Exports greater than 50%: Yes
Imports goods?: Yes
Employees: 40

Person In Charge w/ Title: Ken Schrader, President
Year Founded: 1977

UNIVERSAL FOREST PRODUCTS INC.

15 Walnut St.
Windsor, CO 80550
Phone: (970) 686-9651
Fax: (970) 686-9670
Web site: www.ufpi.com
Products/Services: Manufacturer and distributor of wood and wood-alternative products to retail/dealer, site-built construction, manufactured housing and industrial markets.
Imports goods?: Yes
Employees: 180
Person In Charge w/ Title: Bob Hill, President
Year Founded: 1950

W-W CAPITAL CORP. & W-W LIVESTOCK SYSTEMS

235 Welch St.
Berthoud, CO 80532
Phone: (970) 532-2506
Fax: (970) 532-5863
Web site: www.wmanufacturing.com
E-mail: mike@wmanufacturing.com
Products/Services: Cattle-handling equipment, horse stalls, barns and all types of livestock equipment.
Imports goods?: No
Person In Charge w/ Title: Mike Dick, CEO and President
Year Founded: 1946

WALKER MANUFACTURING CO.

5925 E. Harmony Road
Fort Collins, CO 80528
Phone: (970) 221-5614
Fax: (970) 221-5619
Web site: www.walkermowers.com
E-mail: bobw@walkermowers.com
Products/Services: Commercial-grade riding and walk-behind lawnmowers and attachments.
Imports goods?: Yes
Revenues 2005: \$46,239,444
Employees: 150
Person In Charge w/ Title: Bob W. Walker, President
Year Founded: 1959

WATER PIK INC.

1730 E. Prospect Road
Fort Collins, CO 80525
Phone: (970) 484-1352
Fax: (970) 221-8715
Web site: www.waterpik.com
Products/Services: Manufactures personal health-care products.
Imports goods?: Yes
Revenues 2005: \$321,300,000
Employees: 300
Person In Charge w/ Title: Richard P. Bisson, CEO
Parent Company: Water Pik Inc.
Year Founded: 1999

WATER PIK TECHNOLOGIES

609 S.W. 14th St.
Loveland, CO 80537-6398
Phone: (970) 669-5670
Fax: (970) 635-3737
Web site: www.waterpik.com
E-mail: corpinfo@waterpik.com
Products/Services: Showers, dental health care products, water treatment.

Imports goods?: Yes
Revenues 2005: \$110,668,000
Employees: 290*

Person In Charge w/ Title: Robert A. Shortt, Executive vice president
Year Founded: 1962
Year Founded: 1962
* Estimate. It is company policy not to disclose no. of local employees.

WOODSTORM LLC

1230 Blue Spruce Drive, Suite 5
Fort Collins, CO 80524
Phone: (970) 493-5457
Fax: (970) 221-3981
Web site: www.woodstorm.com
E-mail: ken@woodstorm.com
Products/Services: Material handling for the woodworking industry.
Imports goods?: No
Employees: 6
Person In Charge w/ Title: Ken Fleming, President
Year Founded: 1999

WOODWARD GOVERNOR CO.

1000 E. Drake Road
Fort Collins, CO 80525
Phone: (970) 482-5811
Fax: (970) 498-3214
Web site: www.woodward.com
E-mail: icinfo@woodward.com
Products/Services: Designs and manufactures energy control systems and components for industrial engines, turbine and power equipment across the world.
Imports goods?: No
Revenues 2005: \$827,700,000
Employees: 900
Person In Charge w/ Title: Tom Gendron, COO and President
Year Founded: 1870

WOODWARD GOVERNOR CO.

3800 N. Wilson Ave.
Loveland, CO 80538
Phone: (970) 663-3900
Fax: (970) 498-3214
Web site: www.woodward.com
Products/Services: Electronic and hydromechanical controls for turbo machinery.
Imports goods?: Yes
Revenues 2005: \$827,700,000
Employees: 230
Person In Charge w/ Title: Tom Gendron, CEO and President
Year Founded: 1870

WYOMING KNIFE CORP.

101 Commerce Drive
Fort Collins, CO 80524-2764
Phone: (970) 224-3454
Fax: (970) 226-0778
Web site: www.wyomingknife.com
E-mail: wyoknife@hotmail.com
Products/Services: Knife manufacturer.
Imports goods?: No
Person In Charge w/ Title: Carl Addis, President

XYLEM DESIGN INC.

309 Hickory St.
Fort Collins, CO 80524
Phone: (970) 493-7458
Fax: (970) 493-7468
Web site: www.xylemdesign.com
E-mail: service@xylemdesign.com
Products/Services: Easels, display products in wood & metal.
Exports greater than 50%: Yes

Percentage of goods sold nationally?: 98%
Percentage of goods sold internationally?: 1%
Imports goods?: No
Employees: 13
Person In Charge w/ Title: Gregory Glebe, President
Year Founded: 1987

Materials Producers**ADVANCE TANK & CONSTRUCTION CO.**

3700 E. Larimer County Road 64
Wellington, CO 80549
Phone: (970) 568-3444
Fax: (970) 568-3435
Web site: www.advancetank.com
E-mail: lclay@advancetank.com
Products/Services: Steel plate products such as water storage tanks, bins and silos.
Exports greater than 50%: Yes
Imports goods?: No
Revenues 2005: \$26,000,000
Employees: 140
Person In Charge w/ Title: James Clay, President and Lisa K. Clay, General counsel
Year Founded: 1981

AFCO STEEL - GREELEY PLANT

31455 Weld County Road 39-1/2
Greeley, CO 80631-9669
Phone: (970) 356-2326
Fax: (970) 351-6743
Web site: www.afcosteel.com
E-mail: jhonesto@afcosteel.com
Products/Services: Fabricated structural steel for building and bridges.
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Ted Woodard
Parent Company: AFCO Steel & Supply
Year Founded: 1982

AGGREGATE INDUSTRIES INC.

4509 F St.
Greeley, CO 80634
Phone: (970) 353-2005
Fax: (970) 378-6856
Web site: www.aggregate-us.com
Imports goods?: No
Employees: 10
Person In Charge w/ Title: Jeff Walsh, Plant Manager
Year Founded: 1999

AGUILAR'S CONCRETE PRODUCTS CORP.

4301 Denver St.
Evans, CO 80620
Phone: (970) 330-7086
Fax: (970) 330-7171
Web site: www.aguilarsconcrete-products.com
E-mail: sales@aguilarsconcrete.com
Products/Services: Pre-cast concrete products.
Imports goods?: No
Employees: 24
Person In Charge w/ Title: Juan Aguilar, CEO
Year Founded: 1969

AMERICAN EDUCATIONAL PRODUCTS INC.

401 W. Hickory St.
Fort Collins, CO 80522
Phone: (970) 484-7445

Fax: (970) 484-1198
Web site:
www.hubbardscientific.com
E-mail: sgranger@amep.com
Products/Services: Supplemental teaching materials for grades K-12 including rock kits.
Imports goods?: Yes
Employees: 40
Person In Charge w/ Title: Shelly Granger, Marketing Manager
Year Founded: 1986

ANDERSITE ROCK CO.
 1000 Weld County Road 21
 Carr, CO 80612
Phone: (970) 897-2611
Fax: (970) 897-2797
Products/Services: Aggregate.
Imports goods?: No
Employees: 22
Person In Charge w/ Title: Rick Riley, General manager
Year Founded: 1991

ANDERSITE ROCK CO.
 6254 Weld County Road 26
 Longmont, CO 80504
Phone: (303) 651-3308
Fax: (303) 651-3009
Imports goods?: No
Export to which countries (other than U.S.): Rock and aggregate.
Person In Charge w/ Title: Roger Servold, General manager

APPLIED FILMS CORP.
 9586 I-25 E. Frontage Road
 Longmont, CO 80504-9458
Phone: (303) 774-3246
Fax: (303) 678-9275
Web site: www.appliedfilms.com
E-mail: lfirestone@appliedfilms.com
Products/Services: Thin-film deposition equipment for the flat-panel display, architectural, automotive and solar glass industries.
Imports goods?: No
Revenues 2005: \$182,200,000
Employees: 625
Person In Charge w/ Title: Thomas T. Edman
Year Founded: 1976

ARAGON IRON & METAL INC.
 516 N. U.S. Highway 287
 Fort Collins, CO 80524
Phone: (970) 484-2577
Fax: (970) 484-9759
E-mail: aragons@att.net
Products/Services: Used parts and recycling services, purchase and recycling of aluminum, copper, brass, stainless steel, iron, steel, autos and appliances.
Imports goods?: No
Employees: 18
Person In Charge w/ Title: Dave Aragon, President and Priscilla Barela, Secretary/Treasurer
Year Founded: 1951

ARCO CONCRETE INC.
 12672 Weld County Road 6-1/4
 Fort Lupton, CO 80621-8333
Phone: (303) 659-2800
Fax: (303) 659-1460
Web site: www.acroconcrete.com
E-mail: info@arcoconcrete.com
Products/Services: Architectural pre-cast concrete.
Imports goods?: No
Revenues 2005: \$2,100,000

Employees: 30
Person In Charge w/ Title: Russ Carr, President
Year Founded: 1985

ARKINS PARK STONE CORP.
 5975 N. Larimer County Road 27
 Loveland, CO 80538
Phone: (970) 663-1920
Fax: (970) 663-2315
Web site:
www.arkinsparkstone.com
Products/Services: Quarry, stone.
Imports goods?: No
Employees: 50
Person In Charge w/ Title: Judy Sprague, President
Year Founded: 1955

BESTWAY CONCRETE
 301 Centennial Drive
 Milliken, CO 80543
Phone: (970) 356-7523
Fax: (970) 352-6284
Web site:
www.bestwayconcrete.com
E-mail: gwagner@bestwayconcrete.com
Products/Services: Ready-mixed concrete.
Imports goods?: No
Person In Charge w/ Title: Gene Wagner
Year Founded: 1982

BESTWAY CONCRETE
 11401 Weld County Road 9-3/4
 Firestone, CO 80520
Phone: (970) 352-6057
Fax: (970) 587-5912
Web site:
www.bestwayconcrete.com
Products/Services: Concrete.
Imports goods?: No
Employees: 25
Person In Charge w/ Title: Gene Wagner, President
Year Founded: 1992

BESTWAY CONCRETE
 32744 Weld County Road 13
 Windsor, CO 80550
Phone: (970) 229-0336
Fax: (970) 686-5578
Imports goods?: No

CFM CO.
 413 D N. U.S. Highway 287
 Fort Collins, CO 80524
Phone: (970) 493-7293
Fax: (970) 493-7297
Web site: www.cfmcompany.com
E-mail: eric@cfmcompany.com
Products/Services: HVAC products.
Imports goods?: No
Person In Charge w/ Title: Eric Larsen, Manager
Year Founded: 1971

CG & S CO. INC.
 2009 Second Ave.
 Greeley, CO 80631
Phone: (970) 353-9573
Fax: (970) 352-9349
Products/Services: Concrete curb, gutter and sidewalks.
Exports greater than 50%: No
Imports goods?: No
Employees: 30
Person In Charge w/ Title: Don Wadsworth
Year Founded: 1973

CHEMICAL & METAL INDUSTRIES
 23465 Chemtech Ave.
 Hudson, CO 80642
Phone: (303) 536-9800
Fax: (303) 536-9801
Imports goods?: No
Employees: 30
Year Founded: 1973

COLLINSWOOD DESIGNS INC.
 1400 Duff Drive
 Fort Collins, CO 80524
Phone: (970) 482-3610
Fax: (970) 224-1085
Web site: www.collinswooddesigns.com
E-mail:
info@collinswooddesigns.com
Products/Services: Instrument cases, stock and custom.
Imports goods?: No
Employees: 18
Person In Charge w/ Title: Thomas Balla
Year Founded: 1993

COLORADO IRON & METAL INC.
 1400 E. Mulberry St.
 Fort Collins, CO 80524
Phone: (970) 482-7707
Fax: (970) 493-7821
Web site:
www.coloradoironmetal.com
E-mail: kentgarvin@coloradoironmetal.com
Products/Services: New-metal distributor, scrap-metal recycler, welding and fabrication, water-jet cutting.
Imports goods?: No
Revenues 2005: \$4,928,930
Employees: 28
Person In Charge w/ Title: Kent Garvin, President
Year Founded: 1995

COLORADO LIEN CO.
 16230 N. U.S. Highway 287
 Livermore, CO 80536
Phone: (970) 493-7017
Fax: (970) 490-1063
Web site: www.petelien.com
E-mail: mgolliher@petelien.com
Products/Services: Mines and processes minerals: high-calcium limestone.
Exports greater than 50%: No
Percentage of goods sold nationally?: 10%
Imports goods?: No
Employees: 40
Person In Charge w/ Title: Mike Gollieher, Division manager
Parent Company: Pete Lien & Sons Inc.
Year Founded: 1945

CORTEK INC.
 265 Basher Road
 Berthoud, CO 80513
Phone: (970) 532-7131
Fax: (970) 532-7151
Web site: www.corteksystems.com
E-mail: info@corteksystems.com
Products/Services: Steel building components.
Imports goods?: No
Employees: 14
Person In Charge w/ Title: Aaron Rutledge, CEO and President
Year Founded: 2004

DPC INDUSTRIES INC.
 23500 I-76 Frontage Road

Hudson, CO 80642
Phone: (303) 536-4000
Fax: (303) 536-4004
Products/Services: Water-treatment chemicals.
Imports goods?: No
Employees: 16
Year Founded: 1982

EAGLESPAN STEEL STRUCTURES INC.
 102 W. Fourth St.
 Loveland, CO 80537
Phone: (970) 593-0596
Fax: (970) 593-0583
Web site: www.eaglespan.com
E-mail: sales@eaglespan.com
Products/Services: Pre-engineered metal buildings and bridges.
Imports goods?: No
Employees: 21
Person In Charge w/ Title: Jerry W. Curtis, CEO and President and Sergio F. Plaza, Senior vice president of engineering
Year Founded: 1996

ELKHORN LUMBER CO.
 6015 County Road 68-C
 Red Feather Lakes, CO 80545
Phone: (970) 881-2284
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Russell Robinson, Owner
Year Founded: 1955

ENVIROTECH SERVICES INC.
 1140 38th Ave.
 Greeley, CO 80634
Phone: (970) 352-8845
Fax: (970) 346-3459
Web site: www.etsvcs.com
E-mail: info@envirotechservices.com
Products/Services: Environmentally friendly liquid and dry de-icing material, liquid dust control and soil stabilization products.
Imports goods?: Yes
Export to which countries (other than U.S.): Canada.
Employees: 45
Person In Charge w/ Title: Roger Knoph, President
Year Founded: 1989

FOREST STONE
 700 27th St. Road
 Greeley, CO 80631
Phone: (970) 351-7246
Fax: (970) 336-5936
Web site: www.foreststone.com
Products/Services: Decorative stone veneer.
Imports goods?: No
Employees: 23
Person In Charge w/ Title: Sheri Garza, Partner
Year Founded: 1978

FRONT RANGE INDUSTRIAL & CONSTRUCTION SUPPLY
 300 E. 16th St., Unit 212
 Greeley, CO 80631
Phone: (970) 352-8780
Fax: (970) 352-8787
E-mail:
frontrangeindustrial@induserve.net
Products/Services: Industrial & construction supply, fasteners.
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Brian Parker and John Hart, Owners
Year Founded: 2003

FRONT RANGE SEAMLESS GUTTERS

4871 County Road 7
Erie, CO 80516
Phone: (970) 663-0070
Fax: (303) 828-9041
Products/Services: Sheet metal fabrication.
Employees: 35
Person In Charge w/ Title: Tan Vela, General manager

FRONT RANGE STEEL INC.

P.O. Box 630
Wellington, CO 80549-0630
Phone: (970) 568-9002
Fax: (970) 568-9740
Products/Services: Structural steel, misc. metal and fabricator/erector.
Exports greater than 50%: No
Imports goods?: No
Person In Charge w/ Title: Dave Denney, General manager
Year Founded: 1981

GEO SCIENCE INDUSTRIES

225 Smokey St.
Fort Collins, CO 80525
Phone: (970) 223-5511
Fax: (970) 223-5414
Web site: www.gsi-co.com
E-mail: ivigsi@aol.com
Products/Services: Rock, mineral and fossil kits for educational purposes, Native American artifacts, distribution of re-closable bags and plastic boxes.
Imports goods?: Yes
Person In Charge w/ Title: James Kernaghan, President
Parent Company: Sort Card Co.
Year Founded: 1983

GRAY OIL CO.

804 Denver Ave.
Fort Lupton, CO 80621
Phone: (800) 464-4729
Fax: (303) 857-1641
Web site: www.grayoil.net
E-mail: tina@grayoil.net
Products/Services: Fuel, lubes and chemicals.
Imports goods?: No
Revenues 2005: \$74,220,301
Employees: 56
Person In Charge w/ Title: Tina Powell, Owner and President
Year Founded: 1937

HALL-IRWIN CONSTRUCTION CO.

P.O. Box 309
Milliken, CO 80543
Phone: (970) 352-6057
Fax: (970) 352-6284
Products/Services: Concrete.
Person In Charge w/ Title: Gene Wagner, President
Year Founded: 1992

HIGH COUNTRY PROCO

605 First St.
Berthoud, CO 80513
Phone: (970) 532-3711
Fax: (970) 532-2107
Web site: www.berthoudcolorado.com/hcp.htm
E-mail: propanehcp@aol.com
Products/Services: Propane and refined fuels delivery units.
Imports goods?: No
Employees: 8
Year Founded: 1982

IONEDGE CORP.

513 N. Link Lane, Suite C
Fort Collins, CO 80524-2737
Phone: (970) 491-9942
Fax: (970) 491-9945
Web site: www.ionedge.com
E-mail: sales@ionedge.com
Products/Services: environmental-friendly plating technology.
Imports goods?: No
Employees: 5
Year Founded: 2000

LAFARGE NORTH AMERICA INC.

925 N. 35th Ave.
Greeley, CO 80631
Phone: (970) 378-2267
Fax: (970) 378-2248
Web site: www.lafargenorthamerica.com
Products/Services: Asphalt paving and aggregate supply.
Imports goods?: No
Employees: 15
Year Founded: 2000

LAFARGE NORTH AMERICA INC.

1800 N. Taft Hill Road
Fort Collins, CO 80521
Phone: (970) 407-3600
Fax: (970) 407-3900
Web site: www.lafargenorthamerica.com
Products/Services: Asphalt paving, concrete and aggregate supply.
Imports goods?: No
Employees: 80
Person In Charge w/ Title: Mark Pachura, Northern Colorado manager
Year Founded: 1999

LAFARGE NORTH AMERICA INC.

530 Elm Road
Estes Park, CO 80517
Phone: (970) 586-4283
Products/Services: Asphalt paving and aggregate supply.
Imports goods?: No

LOVELAND READY MIX CONCRETE INC.

644 N. Larimer County Road 19E
Loveland, CO 80537
Phone: (970) 667-1108
Fax: (970) 667-0092
Products/Services: Ready-mix concrete.
Imports goods?: No
Employees: 60
Person In Charge w/ Title: Brad Fancher, Manager
Year Founded: 1955

MC WEBB INC.

1209 Gorom Ave.
Loveland, CO 80537-4941
Phone: (970) 667-6365
Fax: (970) 667-2231
Products/Services: Wood roof trusses.
Imports goods?: No
Employees: 6
Person In Charge w/ Title: Jim McCreery
Year Founded: 1963

METAL CONTAINER CORP.

1201 Metal Container Court
Windsor, CO 80550

Phone: (970) 686-1500

Fax: (970) 686-5761

Web site: www.anheuser-busch.com

Products/Services: Aluminum beverage containers.

Imports goods?: No
Employees: 114

Person In Charge w/ Title: Dan Kimutis, Plant manager
Year Founded: 1987

METAL SALES MANUFACTURING CORP.

7990 E. I-25 Frontage Road
Longmont, CO 80504
Phone: (303) 702-5440
Fax: (303) 682-2509
Web site: www.metalsales.us.com
E-mail: jhoopes@metalsales.us.com
Products/Services: Steel roofing, panels and building products.
Imports goods?: No
Employees: 75
Person In Charge w/ Title: Jeff Hoopes, General manager
Year Founded: 1963

METALWEST LLC

1229 S. Fulton Ave.
Brighton, CO 80601
Phone: (303) 654-0300
Fax: (303) 654-0404
Web site: www.metalwest.com
Products/Services: Steel-service center; flat, rolled-metal products, including cold-rolled, hot-rolled galvanized, galannealed, aluminum, stainless coils and sheets.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 75%
Imports goods?: Yes
Revenues 2005: \$330,000,000
Employees: 102
Person In Charge w/ Title: Doug Geisick, General manager
Parent Company: O'Neal Steel Inc.
Year Founded: 1986

MOUNTAIN VIEW LUMBER CO. LLC

2532 W. Larimer County Road 54C
Fort Collins, CO 80524
Phone: (970) 224-3877
Fax: (970) 224-3739
Imports goods?: No
Employees: 15
Person In Charge w/ Title: Ron Bockman, Owner

NATIVE SEEDERS

6324 Larimer County Road 1
Windsor, CO 80550
Phone: (970) 686-5121
Fax: (970) 686-5121
Web site: www.coloradocompost.com
E-mail: sales@coloradocompost.com
Products/Services: Colorado compost and other soil conditioners.
Imports goods?: No
Employees: 5
Year Founded: 1978

PRAXAIR-LINDE WESTERN DIVISION

950 Des Moines Ave.
Loveland, CO 80537-5105
Phone: (970) 669-7800
Web site: www.praxair.com
Products/Services: Chirogentic and liquid oxygen.
Imports goods?: Yes

Employees: 7

Person In Charge w/ Title: Dave Seaman, Supervisor

Year Founded: 1981

QUALITY DRILLING FLUIDS ENGINEERING INC.

13027 Weld County Road 18
Fort Lupton, CO 80621
Phone: (303) 857-4171
Fax: (303) 857-3938
E-mail: qdf@prodigy.net
Products/Services: Drilling fluids designed for the oil, gas, mining and water-well industries.
Imports goods?: No
Person In Charge w/ Title: Fred Rothauge, Owner
Year Founded: 1984

QUALITY FABRICATORS

990 Second St.
Berthoud, CO 80513-9412
Phone: (970) 532-2884
Fax: (970) 532-2639
E-mail: rilyst@aol.com
Products/Services: Metal fabrication.
Imports goods?: No
Employees: 4
Year Founded: 1982

RENEWABLE FIBER INC.

8394 U.S. Highway 85
Fort Lupton, CO 80621
Phone: (303) 857-0763
Fax: (303) 857-9409
Web site: www.renewablefiber.com
E-mail: info@renewablefiber.com
Products/Services: Landscape materials, animal bedding and trucking.
Imports goods?: No
Employees: 37
Person In Charge w/ Title: Tim Smith, General manager
Year Founded: 1990

RENEWABLE FIBER INC.

2824 First St.
Greeley, CO 80631
Phone: (970) 356-2978
Web site: www.renewablefiber.com
E-mail: lannydugger@renewablefiber.com
Products/Services: Producers of landscaping materials, mulch.
Imports goods?: No
Person In Charge w/ Title: Tim Smith
Parent Company: Renewable Fiber Inc.

RESOURCEFUL PAPER INC.

2419 First Ave.
Greeley, CO 80631
Phone: (970) 353-1710
Fax: (970) 353-4079
Products/Services: Packing paper, animal bedding.
Imports goods?: No
Employees: 7
Person In Charge w/ Title: Galen Hill, President and Kathy Stoker, Secretary/treasurer
Year Founded: 1982

REXEL RYALL

500 N. Link Lane
Fort Collins, CO 80524
Phone: (970) 221-5577
Fax: (970) 221-5586
Web site: www.rexelusa.com

Imports goods?: No
Person In Charge w/ Title: Ted Lewandowski, Branch manager

ROBINSON BRICK CO. MASONRY & DESIGN CENTER
1820 E. Lincoln Ave.
Fort Collins, CO 80524
Phone: (970) 484-1292
Fax: (970) 484-8819
Web site: www.robinsonbrick.com
Products/Services: Concrete and lightweight blocks, masonry tools and supplies.
Imports goods?: No
Year Founded: 1942

ROCKY MOUNTAIN COATINGS CO.
1542 Maple St.
Fort Collins, CO 80521
Phone: (970) 472-1349
Fax: (970) 472-1349
Products/Services: Chemical coatings.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Dennis Kintzley, owner
Year Founded: 1999

SELECT MATERIALS
11610 Weld County Road 14-1/2
Fort Lupton, CO 80621
Phone: (303) 637-0178
Fax: (303) 687-7331
E-mail: selmat@aol.com
Products/Services: Soil products.
Imports goods?: No
Person In Charge w/ Title: Robert Onan, Owner

ST. VRAIN BLOCK CO.
5150 Weld County Road 12
Dacono, CO 80501
Phone: (303) 833-4144
Fax: (303) 833-4145
Web site: www.stvrainblock.com
E-mail: stvrainblock@mesanetwork.net
Products/Services: Concrete blocks, landscaping products, pavers, retaining wall block and structural units.
Imports goods?: No
Employees: 18
Person In Charge w/ Title: Dorothy Ryan, President and Colleen Ryan, Sales & marketing
Year Founded: 1946

STEEL FABRICATORS INC.
617 N. Timberline Road
Fort Collins, CO 80524
Phone: (970) 484-2752
Fax: (970) 484-2753
E-mail: pssteelfab@mesanetworks.net
Products/Services: Structural steel fabricator for commercial buildings.
Imports goods?: No
Revenues 2005: \$4,367,129
Employees: 25
Person In Charge w/ Title: Paul Scherrer, General manager
Year Founded: 1970

STEELSTAR CORP.
101 Miller Drive
Dacono, CO 80514
Phone: (303) 828-4303
Fax: (303) 828-4092
Web site: www.steelstar.com

Products/Services: Steel fabrication.
Employees: 50
Person In Charge w/ Title: Kris McLean, President and Jim Weaver, CEO
Year Founded: 1997

STRESSCON CORP. DENVER METRO DIVISION
5434 Weld County Road 12
Dacono, CO 80514
Phone: (303) 659-6661
Fax: (303) 833-3669
Web site: www.stresscon.com
E-mail: gkrause@stresscon.com
Products/Services: Architectural and structural pre-cast/pre-stressed concrete.
Imports goods?: No
Employees: 70
Person In Charge w/ Title: Greg Krause, General manager
Year Founded: 1967

TIGER STEEL INC.
2201 Airway Ave.
Fort Collins, CO 80524-2713
Phone: (970) 482-2324
Fax: (970) 482-2297
E-mail: tsi@frii.com
Products/Services: Steel fabrication and supply.
Imports goods?: No
Employees: 9
Person In Charge w/ Title: David Lindsay, President
Year Founded: 1972

UNITED STATES WELDING
104 E. Fourth Street Road
Greeley, CO 80631
Phone: (970) 352-0583
Fax: (970) 352-4974
Web site: www.uswelding.com
E-mail: info@uswelding.com
Products/Services: Provider of welding, atmospheric gases, medical oxygen and liquid nitrogen.
Imports goods?: No

UQM TECHNOLOGIES INC.
7501 Miller Drive
Frederick, CO 80530
Phone: (303) 278-2002
Fax: (303) 278-7007
Web site: www.uqm.com
E-mail: sales@uqm.com
Products/Services: Gearing and electric motors.
Imports goods?: No
Revenues 2005: \$4,300,000
Employees: 39
Person In Charge w/ Title: William G. Rankin, President/CEO
Year Founded: 1967

VALLEY BLOCK CO.
6766 E. Colorado Highway 402
Loveland, CO 80537
Phone: (970) 667-4480
Fax: (970) 667-9961
Web site: www.valleyblock.com
Products/Services: Concrete blocks and retaining walls.
Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$3,438,000
Employees: 25
Person In Charge w/ Title: Jerry Klein, President
Year Founded: 1957

VARRA COS.
8120 Gage St.
Erie, CO 80516
Phone: (303) 666-6657
Fax: (303) 666-6743
Products/Services: Sand, gravel, ready mix concrete, grade materials.
Imports goods?: No
Employees: 32
Person In Charge w/ Title: Chris Varra, President
Year Founded: 1949

WELD COUNTY BI-PRODUCTS INC.
1138 N. 11th Ave.
Greeley, CO 80631-9501
Phone: (970) 352-1788
Fax: (970) 356-3890
E-mail: lulrich862@aol.com
Products/Services: Frozen meat for pet food, hides and calf skins.
Imports goods?: No
Revenues 2005: \$1,250,284
Employees: 10
Person In Charge w/ Title: Elmer Ulrich, President
Year Founded: 1965

WOOD ORIGINALS LLC
2349 Fourth Ave.
Greeley, CO 80631
Phone: (970) 352-7688
Fax: (970) 352-7689
Web site: www.wood-originals.com
E-mail: daltergott@msn.com
Products/Services: Custom wood architectural products and custom moldings.
Imports goods?: No
Employees: 8
Person In Charge w/ Title: Danette Altergott, President
Year Founded: 1998

AIRGAS INTERMOUNTAIN INC.
305 Airpark Drive
Fort Collins, CO 80524
Phone: (970) 484-3680
Fax: (970) 484-5354
Web site: www.airgas.com
Products/Services: Medical gases.
Imports goods?: No
Employees: 10
Person In Charge w/ Title: Dan Tatro, President and Teresa Miller, CFO
Year Founded: 1982

BIO BUBBLE INC.
3024 W. Prospect Road
Fort Collins, CO 80526
Phone: (970) 224-4262
Web site: www.biobubble.com
E-mail: bb@biobubble.com
Products/Services: Medical equipment.
Imports goods?: No
Employees: 12
Person In Charge w/ Title: Chuck Spengler, President
Year Founded: 1985

BURNS PODIATRIC LABORATORY
1402 W. 28th St., No. 3
Loveland, CO 80538-3101
Phone: (970) 669-8770
Fax: (970) 669-9270
Products/Services: Orthotics.
Imports goods?: No
Person In Charge w/ Title: Mary O'dea, Controller

COLUMBINE MEDICAL EQUIPMENT INC.
915 Centre Ave., Suite 1
Fort Collins, CO 80526
Phone: (970) 221-1453
Fax: (970) 490-2754
Web site: www.columbinehealth.com
E-mail: erictaylor@columbine-health.com
Products/Services: Respiratory oxygen, wheelchairs, rehab, hospital beds, ostomy, urological, incontinent, wound-care products and DME.
Imports goods?: No
Employees: 7
Person In Charge w/ Title: Eric Taylor, General manager
Year Founded: 1997

DON PAUL RESPIRATORY SERVICES INC.
2533 11th Ave.
Greeley, CO 80634
Phone: (970) 356-0210
Fax: (970) 346-9081
Imports goods?: No
Person In Charge w/ Title: Mike Cook

GENERAL AIR SERVICE & SUPPLY CO.
1918 Heath Parkway
Fort Collins, CO 80524
Phone: (970) 221-0697
Fax: (303) 522-9006
Web site: www.generalair.com
E-mail: jmarotta@generalair.com
Products/Services: Compressed gases for medical, specialty and industrial purposes.
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Joe Marotta, Area manager
Year Founded: 1970

GENERAL AIR SERVICE & SUPPLY CO.
1700 1st Avenue
Greeley, CO 80631
Phone: (970) 353-5224
Products/Services: Compressed gases for medical, specialty and industrial purposes.
Employees: 4

GREENMAN LABORATORIES INC.
434 Mountain Ave., No. C
Berthoud, CO 80513
Phone: (970) 532-4663
Fax: (970) 532-4591
Products/Services: Dental prosthetics.
Imports goods?: No
Employees: 4
Person In Charge w/ Title: Kenny Greenman, Owner
Year Founded: 1991

HANGER PROSTHETICS & ORTHOTICS INC.
2000 16th St., No. 6
Greeley, CO 80631
Phone: (970) 351-7210
Fax: (970) 351-6214
Web site: www.hanger.com
Products/Services: Artificial limbs.
Imports goods?: No
Employees: 4
Person In Charge w/ Title: Ben Struzenburg, CPO
Year Founded: 1986

HERITAGE HEALTH PRODUCTS CO.

400 N. Link Lane
Fort Collins, CO 80524
Phone: (970) 484-7120
Fax: (800) 678-9265
Web site: www.heritagehealthproducts.com
E-mail: customerservice@heritage-healthproducts.com
Imports goods?: No
Person In Charge w/ Title: KG Schakel, President
Year Founded: 1999

HYCLONE LABORATORIES INC.

1660 AA St.
Greeley, CO 80631
Phone: (970) 346-7724
Fax: (970) 346-9603
Web site: www.hyclone.com
E-mail: info@hyclone.com
Products/Services: Diagnostic serums.
Employees: 3
Year Founded: 1974

LINCARE INC.

909 E. Eisenhower Blvd., Suite 102
Loveland, CO 80537-3923
Phone: (970) 663-1163
Fax: (970) 663-0466
Web site: www.lincare.com
Products/Services: Respiratory care, home medication program, C-Pap and B-Pap.
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Jeff Wittenauer, Center manager
Year Founded: 2000

LINCARE INC.

1001 S. Lemay Ave.
Fort Collins, CO 80524
Phone: (970) 482-8114
Fax: (970) 482-1611
Web site: www.lincare.com
Imports goods?: No

LINCARE INC.

1184 B Graves Ave.
Estes Park, CO 80517
Phone: (970) 586-8447
Fax: (970) 586-8469
Web site: www.lincare.com
Imports goods?: No

LINCARE INC.

802 16th St.
Greeley, CO 80631
Phone: (970) 356-1506
Fax: (970) 304-1401
Web site: www.lincare.com
Products/Services: Oxygen and respiratory.
Imports goods?: No
Person In Charge w/ Title: Joe Carlson, Manager

MACLEOD PHARMACEUTICALS INC.

2600 Canton Court, Unit C
Fort Collins, CO 80525
Phone: (970) 482-7254
Fax: (970) 482-7454
Web site: www.macleodpharma.com
E-mail: sales@macleodpharma.com
Imports goods?: No
Year Founded: 1989

MAGNUM PLASTICS INC.

425 Bonnell Ave.
Erie, CO 80516
Phone: (303) 828-3156
Web site: www.magnum-plastics.com
E-mail: d.miller@magnum-plastics.com
Products/Services: Precision molds and intricate molded components for the medical industry processed in a 100,000-class clean room.
Imports goods?: No
Revenues 2005: \$3,000,000
Employees: 30
Person In Charge w/ Title: James Miller, President
Year Founded: 1993

MTI MEDICAL LLC

716 E. Ridgecrest Road
Fort Collins, CO 80524
Phone: (970) 221-5612
Fax: (970) 221-0418
E-mail: richardsonmg@cs.com
Products/Services: BSN medical-casting division. Mast Biosurgery, Inorb, Magister Corp., Tei Biosciences and Uresil.
Imports goods?: No
Revenues 2005: \$1,008,480
Employees: 3
Person In Charge w/ Title: Michael Richardson, President
Year Founded: 1982

WESTERN STATES PATHOLOGY INC. DBA NORTHERN COLORADO CYTOLOGY SERVICE

2918 W. 10th St.
Greeley, CO 80634
Phone: (970) 353-5136
Web site: www.nococyto.com
Products/Services: A multiservice cytology laboratory providing cytology testing and adjunctive services for a variety of healthcare providers.
Imports goods?: No
Employees: 19
Year Founded: 1982

ORTHOTIC PROSTHETIC SOLUTIONS LLC

1015 Robertson St.
Fort Collins, CO 80524
Phone: (970) 484-8388
Web site: www.opscolorado.com
E-mail: sheilaops@comcast.net
Products/Services: Custom orthotics and prosthetics.
Imports goods?: No
Employees: 13
Person In Charge w/ Title: Leroy Cynkar, General manager
Year Founded: 2001

PEDDLE MASTER

3597 Dilley Cir.
Johnstown, CO 80534
Phone: (970) 587-8962
Fax: (970) 587-8963
Web site: www.peddlemaster.com
Products/Services: Handicapped driving aids.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Rick Judson, President
Year Founded: 1993

PRESSURE PRODUCTS INC.

513 N. Link Lane
Fort Collins, CO 80524
Phone: (970) 416-7351

Fax: (970) 493-7160

Web site: www.pressurepointer.com
E-mail: service@pressurepointer.com
Products/Services: Pressure Pointer includes a variety of interchangeable heads which can range from very specific, localized pressure to broader, rolling massage.
Imports goods?: No
Person In Charge w/ Title: Gary Turell, Owner

QLT USA INC.

2579 Midpoint Drive
Fort Collins, CO 80525
Phone: (970) 482-5868
Fax: (970) 482-9735
Web site: www.qltinc.com
Products/Services: Develops and manufactures medical products using a broad range of drug-delivery technologies.
Imports goods?: No
Revenues 2005: \$212,770,000
Employees: 183*
Person In Charge w/ Title: Michael Duncan, President
Year Founded: 2004
Year Founded: * Business Report estimate.

QUEST DIAGNOSTICS

1658 17th Ave.
Greeley, CO 80631
Phone: (970) 356-4949
Web site: www.questdiagnostics.com
Products/Services: Diagnostic testing.
Imports goods?: No
Year Founded: 2000

RAND-SCOT INC.

401 Linden Center Drive
Fort Collins, CO 80524
Phone: (970) 484-7967
Fax: (970) 484-3800
Web site: www.randscot.com
E-mail: erin@randscot.com
Products/Services: EasyPivot patient lifts, BBD wheelchair cushions and Saratoga exercise cycles.
Imports goods?: No
Employees: 15
Person In Charge w/ Title: Larry Bashore
Year Founded: 1981

SCOTT ORTHOTIC LABS INC.

1829 E. Mulberry St.
Fort Collins, CO 80524
Phone: (970) 484-5017
Fax: (970) 498-9529
Web site: www.scottorthoticlabs.com
E-mail: info@scottorthoticlabs.com
Products/Services: Orthotic and prosthetic appliances, components, orthopedic goods, materials and fabricating supplies.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 80%
Percentage of goods sold internationally?: 20%
Imports goods?: Yes
Export to which countries (other than U.S.): Great Britain, Germany, France, Spain, Italy, Korea and Japan.
Employees: 20
Person In Charge w/ Title: Casey Bradshaw, President
Year Founded: 1976

THE MEDCOM GROUP LTD.

541 E. Garden Drive, Unit Q
Windsor, CO 80550
Phone: (970) 674-3032
Fax: (970) 674-3061
Web site: www.medcomgroup.com
E-mail: heather@medcomgroup.com
Products/Services: CPM, AV Impulse Systems, SCD, orthopedic rehab products.
Employees: 6
Year Founded: 1988

Micro/Nano Technology**AVAGO TECHNOLOGIES**

4380 Ziegler Road
Fort Collins, CO 80525
Phone: (408) 435-6905
Web site: www.avagotech.com
Products/Services: Supplies a wide range of analog, mixed-signal and optoelectronic components and sub-systems.
Imports goods?: Yes
Revenues 2005: \$1,800,000,000
Employees: 600*
Person In Charge w/ Title: Dick Chang, CEO and President
Parent Company: Agilent Technologies Inc.
Year Founded: 1961
Year Founded: * Business Report estimate.

C-SQUARED ELECTRONICS

3243 Fernwood Lane
Fort Collins, CO 80525
Phone: (970) 229-9811
Fax: (970) 229-0211
Products/Services: Custom power systems.
Imports goods?: No
Year Founded: 1987

CIRCLE CIRCUITS INC.

307 S. Cleveland Ave.
Loveland, CO 80537
Phone: (970) 663-1800
Fax: (970) 663-1802
Products/Services: Single-, double-sided and multilayer printed circuit boards; specializes in prototype and small-quantity quick-turn.
Imports goods?: No
Employees: 4
Year Founded: 1979

COLORADO MICROCIRCUITS INC.

6650 N. Harrison Ave.
Loveland, CO 80538
Phone: (970) 663-4145
Web site: www.coloradomicrocircuits.com
E-mail: bblount@coloradomicrocircuits.com
Products/Services: Contract assembly of semiconductor die (RF).
Exports greater than 50%: Yes
Imports goods?: No
Employees: 15
Person In Charge w/ Title: Hal Chase, President
Year Founded: 1993

DATASPLICE ENTERPRISE INTEGRATION SUITE

414 E. Oak St.
Fort Collins, CO 80524
Phone: (970) 484-0841
Fax: (970) 484-0965
Web site: www.datasplice.com

E-mail: skunze@datasplice.com
Products/Services: Mobile handheld solutions.
Imports goods?: No
Employees: 14
Person In Charge w/ Title: Scott Kunze, CEO
Year Founded: 2001

DGCD INC.
105 Coronado Court, Bldg. 9A
Fort Collins, CO 80525
Phone: (970) 292-5877
Fax: (970) 622-8143
Web site: www.dgcdinc.com
E-mail: dgcd@dgcdinc.com
Products/Services: Circuit board design and engineering.
Imports goods?: No
Revenues 2005: \$1,100,000
Employees: 16
Person In Charge w/ Title: Christopher Febvre, CEO
Year Founded: 2000

FAIRCHILD SEMICONDUCTOR
2695 Rocky Mountain Ave., Suite 100
Loveland, CO 80537
Phone: (970) 667-7373
Fax: (970) 663-4977
Web site: www.fairchildsemi.com
Products/Services: Super high-speed, broad-band analog microcircuits and monolithic integrated circuits
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 33%
Percentage of goods sold internationally?: 67%
Imports goods?: No
Export to which countries (other than U.S.): China, Korea, Japan and Europe.
Person In Charge w/ Title: Gary Ross, Business unit director
Year Founded: 2000

FLORIDA CIRTECH
1309 N. 17th Ave.
Greeley, CO 80631
Phone: (970) 346-8002
Fax: (970) 346-8331
Web site: www.floridacirtech.com
E-mail: clawson@floridacirtech.com
Products/Services: Printed circuit boards, electronic assembly and related chemicals.
Imports goods?: No
Employees: 15
Person In Charge w/ Title: Tom Scimeca, Managing director and Chris Lawson, CFO
Year Founded: 1996

INTEL CORP.
4721 Technology Parkway
Fort Collins, CO 80528
Phone: (970) 898-4295
Fax: (719) 273-1602
Web site: www.intel.com
Products/Services: Semiconductor chip design.
Imports goods?: Yes
Revenues 2005: \$38,800,000,000
Employees: 300
Person In Charge w/ Title: Jerry Edsall
Year Founded: 1968

IWATT INC.
4424 Innovation Drive
Fort Collins, CO 80525 - 3405
Phone: (970) 282-6100

LSI LOGIC INC.
2001 Danfield Court
Fort Collins, CO 80525
Phone: (970) 223-5100
Fax: (866) 574-5742
Web site: www.lsillogic.com
Products/Services: Semiconductors for the communications, consumer and storage markets.
Imports goods?: No
Revenues 2005: \$1,919,300,000
Employees: 340
Person In Charge w/ Title: Wilf Corrigan, Non-executive Chairman and Abhi Talwaker, President
Parent Company: Engenio Information Technologies
Year Founded: 1981

METROLOGIC INC.
1685 Powell St.
Erie, CO 80516
Phone: (303) 661-9425
Fax: (303) 661-9627
E-mail: metro.logic@idcomm.com
Products/Services: Design of printed circuit boards.
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Michael Rowley, President
Year Founded: 1985

NANOPRODUCTS CORP.
14330 Longs Peak Court
Longmont, CO 80504
Phone: (970) 535-0629
Fax: (970) 535-9309
Web site: www.nanoproducts.com
E-mail: staff@nanoproducts.com
Products/Services: Develops, manufactures and markets novel powders of advanced materials and high value-added products derived from these nano-engineered powders.
Imports goods?: Yes
Person In Charge w/ Title: Tapesha Yadav, CEO and President
Year Founded: 1994

NATIONAL SEMICONDUCTOR CORP.*
3800 Automation Way, Suite 100
Fort Collins, CO 80525
Phone: (970) 225-7504
Fax: (970) 226-6761
Web site: www.national.com
E-mail: luann.jenkins@nsc.com
Imports goods?: Yes
Export to which countries (other than U.S.): Creates high performance analog devices and subsystems.
Year Founded: * Design Center only locally

SAVE ELECTRONICS
307 S. Cleveland Ave.
Loveland, CO 80537
Phone: (970) 635-9150
Fax: (970) 635-9161
Imports goods?: No
Employees: 4
Person In Charge w/ Title:

Barbara Little, General Manager

Miscellaneous

APPLIED COATINGS TECHNOLOGIES
7171 Weld County Road 13
Frederick, CO 80530
Phone: (303) 833-2280
Imports goods?: No
Employees: 6
Year Founded: 2000

CALDERA CREATIVE SERVICES LLC
P.O. Box 877
LaPorte, CO 80535
Phone: (970) 495-0891
Fax: (970) 495-0893
Web site: www.calderacreative.com
E-mail: info@calderacreative.com
Products/Services: Designs and fabricates visual elements used in retail window and party displays, corporate events. Event planning and production as well as decor and props.
Imports goods?: No
Employees: 8
Person In Charge w/ Title: Joseph Malara, Owner
Year Founded: 1997

LOVELAND STEAM LAUNDRY INC.
403 E. Fourth St.
Loveland, CO 80537-6419
Phone: (970) 667-2940
Fax: (970) 667-7633
Products/Services: Linen supply, entrance mats, table linen, towels, aprons, complete laundry service.
Imports goods?: No
Year Founded: 1912

NORTHWESTERN RAIL
7480 Johnson Drive
Frederick, CO 80504
Phone: (303) 485-1704
Web site: www.NorthWesternRailRoadConstruction.com
E-mail: NWRR@msn.com
Products/Services: Professional, full-service railroad track construction and maintenance.

WOODS CANVAS & AWNING CO.
127 E. 18th St.
Greeley, CO 80631
Phone: (970) 352-9267
E-mail: lpwoods@ctos.com
Products/Services: Commercial, residential and industrial sewing, boat-tarps and truck-tarps.
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Lee Woods, Owner
Year Founded: 1958

Organizations

APICS NORTHERN COLORADO CHAPTER NO. 231
P.O. Box 2549
Loveland, CO 80539
Phone: (970) 581-1176

Web site: www.apicsnoco.org/
E-mail: vpcommunications@apicsnoco.org
Products/Services: Education, certification and networking for operations management professionals.
Imports goods?: No
Person In Charge w/ Title: Mike Loughrin, President

CSU - COLORADO MANUFACTURING EXTENSION CENTER
MEC
Fort Collins, CO 80523
Phone: (970) 491-6618
Fax: (970) 491-3827
Web site: www.engr.colostate.edu/depts/me/ outreach/outreach.htm
E-mail: atrenka@colostate.edu
Products/Services: Consulting in manufacturing processes and related areas.
Imports goods?: No
Year Founded: 1996

Plastics

ADVANCE TOOLING CONCEPTS LLC
13890 Deere Court
Longmont, CO 80504
Phone: (970) 535-9222
Fax: (970) 535-0110
Web site: www.atcmold.com
E-mail: nigels@atcmold.com
Products/Services: Manufactures plastic injection molds.
Imports goods?: No
Person In Charge w/ Title: Nigel Sutton, Owner
Year Founded: 1999

ADVANTAGE PLASTICS CORP.
5739 Bueno Drive
Fort Collins, CO 80525
Phone: (970) 282-7026
Fax: (970) 282-7019
Products/Services: All injection moldings and machine shop for building molds.
Imports goods?: No
Employees: 6
Person In Charge w/ Title: Paul McGinty, Owner and President
Year Founded: 1994

ALPHA PLASTIC & DESIGN
201 Rome Court
Fort Collins, CO 80524
Phone: (970) 482-0937
Fax: (970) 482-2067
Web site: www.udycorp.com
E-mail: udy@udycorp.com
Products/Services: Fabricates plastic items from sheet plastic; wholesale and retail sales of plastic sheets, rods, tubes.
Exports greater than 50%: No
Percentage of goods sold nationally?: 25%
Imports goods?: No
Employees: 8
Person In Charge w/ Title: Bill Lear, Owner
Parent Company: UDY Corp.
Year Founded: 1986

Micro/Nano Technology

Miscellaneous

Organizations

Plastics

AMERICULE INC.

14266 Mead St.
Longmont, CO 80504
Phone: (970) 535-9007
Fax: (970) 535-9014

Web site: www.americule.com
E-mail: americule@hotmail.com
Products/Services: Custom molders of elastomeric products for use in wear or abrasion applications. Also produces piping, spray nozzles, screen balls and non-sparking mallets.

Exports greater than 50%: Yes
Percentage of goods sold nationally?: 50%
Percentage of goods sold internationally?: 50%
Imports goods?: No
Export to which countries (other than U.S.): Canada, Europe and the Netherlands.

Revenues 2005: \$798,000
Employees: 4
Person In Charge w/ Title: James H. McLaughlin, President
Year Founded: 1993

ASSOCIATED THERMOFORMING INC.

765 Second St.
Berthoud, CO 80513
Phone: (970) 532-2000
Fax: (970) 532-2942
Web site: www.ThermoformS.com
E-mail: ati@ati-forms.com
Products/Services: Heavy-gauge thermoformed subcomponent parts for various industries.

Imports goods?: No
Employees: 60
Person In Charge w/ Title: John Nix, General manager and President
Year Founded: 1977

COTTONWOOD DESIGN & MOLD CO.

715 S. Third St.
Berthoud, CO 80513
Phone: (970) 532-3011
Imports goods?: No
Person In Charge w/ Title: Bob Bliven, Owner
Year Founded: 2000

DENVER PLASTICS COLORADO LP

560 Dahlia St.
Hudson, CO 80642
Phone: (303) 654-1202
Fax: (303) 654-1203
Web site: www.denverplastics.com
E-mail: garyl@denverplastics.com
Products/Services: Custom thermoplastics injection molding.

Imports goods?: No
Employees: 50
Person In Charge w/ Title: Kevin Cobaugh, General manager
Year Founded: 1950

DYNAMIC MOLDING INC.

1106 Boise Ave.
Loveland, CO 80537
Phone: (970) 667-5500
Fax: (970) 667-5551
Web site: www.dynamicmolding.com
E-mail: rickh@dynamicmolding.com
Products/Services: Injection molding for computers, computer storage devices, aerospace and medical devices.

Imports goods?: No
Employees: 5

Person In Charge w/ Title: Ed Walker, President and Rick Haack, Vice President
Year Founded: 1984

ECOPLAST INC.

128 30th St., Unit B
Greeley, CO 80631
Phone: (970) 353-0781
Fax: (970) 346-0707
Web site: www.ecoplastinc.com
E-mail: sharon@ecoplastinc.com
Products/Services: Thermoforming plastic packaging.
Imports goods?: No
Employees: 12
Person In Charge w/ Title: Dennis Mckenna, President
Year Founded: 1994

FAM-LEE PRODUCTS INC.

957 Des Moines Ave.
Loveland, CO 80537-5106
Phone: (970) 667-2102
Fax: (970) 667-2102
E-mail: flpinc@yahoo.com
Products/Services: Plastic injection molding, prototypes, production, molds and mold engraving.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 50%
Percentage of goods sold internationally?: 10%
Imports goods?: No
Person In Charge w/ Title: Diane J. Popke, Vice president
Year Founded: 1979

FIBERLOK & HIGH VOLTAGE GRAPHICS INC.

811 Stockton Ave.
Fort Collins, CO 80524
Phone: (970) 221-1200
Fax: (970) 221-0200
Web site: www.fiberlok.com
E-mail: info@fiberlok.com
Products/Services: Heat-seal transfers used in clothing, office, automotive products and other items; fiber graphics & derivative retail products.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 60%
Percentage of goods sold internationally?: 40%
Imports goods?: Yes
Export to which countries (other than U.S.): Europe, Mexico and Asia.
Employees: 100
Person In Charge w/ Title: Brown Abrams, Owner
Year Founded: 1979

FORT COLLINS PLASTICS

1101 Academy Court
Fort Collins, CO 80524
Phone: (970) 225-3835
Fax: (970) 225-3835
Products/Services: Rod, sheet & tube plastics; plastics cut to size; acrylic, polycarbonate, polyethylene, fiberglass supplies; custom display boxes & pedestals.
Imports goods?: No
Person In Charge w/ Title: Chuck Crowley, President
Year Founded: 1994

GREENWOOD PRODUCTS

526 Second Ave.
Berthoud, CO
Web site: www.greenwoodprod-

uctsinc.com
E-mail: don@greenwoodproductsinc.com
Products/Services: Vacuum form plastic for electromechanical applications and plastic fabrication.
Exports greater than 50%: No
Year Founded: 1988

MOUNTAIN STATES PLASTICS

3 Industrial Parkway
Johnstown, CO 80534
Phone: (970) 587-2746
Fax: (970) 587-0985
Products/Services: Plastic bags, sheets and tubing.
Imports goods?: No
Employees: 23
Person In Charge w/ Title: Scott Gagnon, Vice president
Year Founded: 1976

PARKWAY PRODUCTS INC.

4150 Saint Cloud Drive
Loveland, CO 80538
Phone: (970) 593-0033
Fax: (970) 593-9219
Web site: www.parkwayproducts.com
Products/Services: Molders of high performance plastic, plastic injection molding.
Imports goods?: No
Employees: 70
Person In Charge w/ Title: Bryan Owens, Plant manager
Year Founded: 1995

PLASTIC ART PRODUCTS

1226 E. 18th St.
Greeley, CO 80631
Phone: (970) 356-3487
Fax: (970) 356-4656
Web site: www.plasticart.com
E-mail: jcomer@plasticart.com
Products/Services: Plastic packaging and components for the medical, industrial and retail industries.
Imports goods?: No
Employees: 80
Person In Charge w/ Title: Randy Howe, President
Year Founded: 1970

RAM MACHINE & MOLD INC.

1221 N. Arthur Ave.
Loveland, CO 80537
Phone: (970) 663-1035
Fax: (970) 663-6990
Products/Services: Machine and weld plastic parts for clean boxes. Specialize in plastic.
Imports goods?: No
Employees: 15
Person In Charge w/ Title: Richard Myers, Owner
Year Founded: 94

SILVER STATE PLASTICS INC.

P.O. Box 200495
Evans, CO 80620
Phone: (970) 346-8667
Fax: (970) 346-9191
Web site: www.silverstateplastics.com
E-mail: silverstatesplastic@comcast.net
Products/Services: Plastic bags and plastic roll stock.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 80%
Imports goods?: No
Employees: 25

Person In Charge w/ Title: Jim Cornforth, President
Year Founded: 1960

TECHNICAL MOLDED PRODUCTS INC.

3713 Canal Drive
Fort Collins, CO 80524
Phone: (970) 484-9111
Fax: (970) 484-4242
Web site: www.techmolded.com
E-mail: info@techmolded.com
Products/Services: Custom injection molding.
Imports goods?: Yes
Employees: 80
Person In Charge w/ Title: Harley Hazzard, President
Year Founded: 1977

VALUE PLASTICS INC.

3325 Timberline Road
Fort Collins, CO 80525
Phone: (970) 267-5200
Fax: (970) 223-8306
Web site: www.valueplastics.com
E-mail: sales@valueplastics.com
Products/Services: Manufacturer of precision low-pressure fluid management products for healthcare OEM and other uses.
Imports goods?: No
Employees: 50
Person In Charge w/ Title: Bruce Williams, CEO
Year Founded: 1968

WAGON WHEEL PLASTICS INC.

1924 N. Larimer County Road 15 C
Berthoud, CO 80513-9360
Phone: (970) 532-2623
Fax: (970) 532-2624
E-mail: wagon@frii.com
Products/Services: Custom injection molding.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Bryan Towsley, President
Year Founded: 1973

Printing & Graphics**A TO Z UNLIMITED INC.**

1051 E. Colorado Highway 402
Loveland, CO 80537
Phone: (970) 669-8303
Products/Services: Graphics, printing and signs.
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Doug Zender, Owner
Year Founded: 1996

AEROGRAPHICS INC.

4221 W. Eisenhower Blvd.
Loveland, CO 80537
Phone: (970) 461-2057
Fax: (970) 461-2065
Web site: www.aerographics.com
E-mail: aero@aerographics.com
Products/Services: Banners, decals, signs, aircraft lettering.
Imports goods?: No
Person In Charge w/ Title: Marilyn L. Hagan, Owner
Year Founded: 1987

ALPHAGRAPHS PRINTSHOPS

4020 S. College Ave., Suite 7
Fort Collins, CO 80525
Phone: (970) 223-6316
Fax: (970) 223-8644

Web site:
www.fortcollins480.alphagraphics.com
E-mail: us480@alphagraphics.com
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Steve Hattrup, Owner
Year Founded: 1998

ANVIL GRAPHICS
4722 W. Sixth Street Road
Greeley, CO 80634
Phone: (970) 356-5870
Fax: (970) 346-0208
Web site: www.anvilgraphics.com
E-mail: craig@anvilgraphics.com
Products/Services: Creative solutions for print advertising, corporate identity, Web site design, books, tradeshow graphics and portable exhibit sales.
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Craig McDowall, Owner
Year Founded: 1996

ARROWHEAD COMPANIES
3319 Liverpool St.
Fort Collins, CO 80526
Phone: (970) 223-1448
Fax: (970) 226-6725
E-mail: arrowheadcompanies@comcast.net
Products/Services: Printing, binding, business forms, presentation folders, labels and copying.
Imports goods?: No
Employees: 2
Person In Charge w/ Title: John Griffis, Owner
Year Founded: 1975

AWARDS UNLIMITED
336 E. Fourth St.
Loveland, CO 80537
Phone: (970) 669-8131
Fax: (970) 669-8231
Imports goods?: No
Employees: 3

BOSS ASSOCIATES
2649 E. Mulberry St., Suite 3
Fort Collins, CO 80524
Phone: (970) 482-0800
Fax: (970) 482-0988
Web site: www.bossassoc.com
E-mail: callboss@frii.com
Products/Services: Business forms, calendars, gifts and advertising specialties.
Imports goods?: No
Employees: 4
Person In Charge w/ Title: Gary M. Vogel Jr., President
Year Founded: 1983

BRENT WHITE DESIGN LLC
604 S.E. Eighth St., Unit A
Loveland, CO 80537
Phone: (970) 635-0128
Fax: (970) 635-2749
E-mail: brent@brentwhitedesign.net
Products/Services: Die making, die cutting, folding and gluing services for printing industry.
Imports goods?: No
Employees: 4
Person In Charge w/ Title: Brent White, CEM
Year Founded: 1994

BURT'S SHIRTS INC.
142 Remington St.
Fort Collins, CO 80524
Phone: (970) 484-7417
Fax: (970) 484-7481
Web site:
www.burtslogoapparel.com
E-mail: burts-shirts@aol.com
Products/Services: In-house embroidery & digitizing, custom imprints & sportswear, promotional & specialty items
Exports greater than 50%: No
Percentage of goods sold nationally?: 20%
Imports goods?: Yes
Revenues 2005: \$1,500,000
Employees: 15
Person In Charge w/ Title: Mary Good, Owner and President
Year Founded: 1984

CC CREATIONS
5510 W. Third St.
Greeley, CO 80634
Phone: (970) 346-7844
Fax: (970) 496-8787
E-mail: t-shirtguy@comcast.net
Products/Services: Shirt screen printing.
Employees: 4
Year Founded: 1989

CITIZEN PRINTING INC.
1309 Webster Ave.
Fort Collins, CO 80524
Phone: (970) 482-2537
Fax: (970) 221-4352
Web site: www.citizenprinting.com
Products/Services: Commercial printing
Imports goods?: No
Revenues 2005: \$4,500,000
Employees: 40
Person In Charge w/ Title: David W. Shafer, President
Year Founded: 1906

CJ PRINTING
7418 W. 12th St.
Greeley, CO 80634
Phone: (970) 352-3765
Fax: (970) 352-3765
Products/Services: Commercial printing.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Claude Garcia, Owner
Year Founded: 1986

COLOR CORRAL
P.O. Box 307
Mead, CO 80542
Phone: (303) 678-0796
Fax: (303) 678-0796
Web site: www.colorcorral.com
E-mail: sales@colorcorral.com
Products/Services: Award ribbons and trophies.
Imports goods?: No
Person In Charge w/ Title: Tim Tucker, Partner
Year Founded: 1995

COLOR PRO PRINTING INC.
1437 Riverside Ave.
Fort Collins, CO 80524
Phone: (970) 482-6698
Fax: (970) 482-1593
Web site: www.colorproprint.com
E-mail: info@colorproprint.com
Products/Services: Digital and off-set printing.

Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$975,000
Employees: 10
Person In Charge w/ Title: Mark Johnson, President and Laurie Rogers, Corporate office/Business manager
Year Founded: 1997

COLORADO SILKSCREEN EMBROIDERY
1833 E. Harmony Road, Suite 5
Fort Collins, CO 80528
Phone: (970) 472-1032
Fax: (970) 495-0656
E-mail: colosilkembr@aol.com
Products/Services: Silkscreen and embroidery.
Imports goods?: No
Employees: 2
Person In Charge w/ Title: James Schibler, partner and Sheryl Schibler, Partner
Year Founded: 1999

CONCEPT GRAPHICS INC.
1805 E. Lincoln Ave., No. A-1
Fort Collins, CO 80524
Phone: (970) 221-2627
Fax: (970) 224-9916
E-mail: conceptgraphics@frii.com
Products/Services: Decals, signs, banners
Exports greater than 50%: No
Percentage of goods sold nationally?: 30%
Imports goods?: No
Employees: 1
Person In Charge w/ Title: George Neil, Owner
Year Founded: 1985

COPY RIGHT PRINTING
603 Eighth St.
Greeley, CO 80631
Phone: (970) 351-8554
Fax: (970) 351-8698
Web site: www.crprinter.com
E-mail:
crprinter@copyrightprinter.com
Products/Services: Commercial printing and copying.
Exports greater than 50%: No
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Frank Oliver, President
Year Founded: 1984

COPY SHOPPE
3011 W. 10th St.
Greeley, CO 80634
Phone: (970) 352-6100
Fax: (970) 352-3700
E-mail: tcscopies@iglide.net
Employees: 2
Year Founded: 1993

COPYCO QUALITY PRINTING
1507 Riverside Ave.
Fort Collins, CO 80525-2662
Phone: (970) 226-4179
Fax: (970) 226-4238
E-mail: copyco@verinet.com
Products/Services: Full-color printing, letterhead, business cards, and booklets. Commercial and individual printing.
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Farid Babazadeh, Owner
Year Founded: 1979

COREN PRINTING INC.
631 Birch St., Suite A
Windsor, CO 80550
Phone: (970) 686-9631
Fax: (970) 686-9614
Web site:
www.corenprintinginc.com
E-mail: karen@corenprintinginc.com
Products/Services: Commercial printing, in-house thermography, graphic design and layout, computer forms and typesetting.
Exports greater than 50%: No
Imports goods?: No
Employees: 7
Person In Charge w/ Title: Karen Kunz, President
Year Founded: 1978

CRAFT TROPHY COMPANY
508 N. Link Lane
Fort Collins, CO 80524
Phone: (970) 482-1158
Fax: (970) 482-1572
Web site: www.crafttrophy.com
E-mail: info@crafttrophy.com
Products/Services: Awards, plaques, trophies, interior signs, desk nameplates, name tags, laser engraving and ad specialties, cast bronze.
Imports goods?: No
Employees: 6
Person In Charge w/ Title: Chris C. Jeffers
Year Founded: 1964

CUSTOM PRECISION SILKSCREENING
8116 Indian Peaks Ave., Unit 3
Erie, CO 80516
Phone: (303) 485-7676
Fax: (303) 485-7677
Imports goods?: No
Person In Charge w/ Title: Lawrence Jenkins, Owner

CUSTOM TABS & SPECIALTIES INC.
3055 Delozier Drive
Fort Collins, CO 80524
Phone: (970) 493-5052
Fax: (970) 493-0050
Imports goods?: No
Employees: 4
Person In Charge w/ Title: Caren Carlson, Owner
Year Founded: 1985

DALECO CUSTOM SCREEN & PAD PRINTING
2230 W. First St., Suite A
Loveland, CO 80537
Phone: (970) 663-3428
Products/Services: Custom printing of metal, plastics, injection molded plastics, 3-D parts, signs, decals, bumper stickers.
Imports goods?: No
Employees: 3
Year Founded: 1988

DEVORAH DESIGNS INC.
818 Powderhorn Drive
Fort Collins, CO 80526
Phone: (970) 266-0076
Fax: (970) 266-0097
E-mail: gps818@msn.com
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Myra C. Shostak, Vice president
Year Founded: 2000

DIMENSION GRAPHICS

1199 Graves Ave.
Estes Park, CO 80517
Phone: (970) 586-1887
Fax: (970) 586-1889
Products/Services: Commercial signs, displays, graphic design.
Imports goods?: No
Year Founded: 1995

DISCOUNT ATTENTION GETTERS

4604 Weld County Road 37
Fort Lupton, CO 80621
Phone: (303) 536-4565
Fax: (303) 536-4565
Web site: www.dagfortlupton.com
Products/Services: Commercial printing.
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Bowen Hyma, President
Year Founded: 1992

DYEKMAN TROPHY INC.

3749 Mason St.
Fort Collins, CO 80525-3056
Phone: (970) 223-8901
Fax: (970) 223-1874
Web site: www.dyekman.com
E-mail: gary@ezlink.com
Products/Services: Trophies, plaques and awards.
Imports goods?: No
Employees: 17
Person In Charge w/ Title: Gary Dyekman
Year Founded: 1984

ESTES PRINT WORKS

401 W. Elkhorn Ave.
Estes Park, CO 80517-9030
Phone: (970) 586-0526
Fax: (970) 586-0527
Web site: www.estesprintworks.com
E-mail: mail@estesprintworks.com
Products/Services: Printing.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Carolyn Coleman
Year Founded: 1993

FRONTIER PRINTING INC.

1400 Webster Ave.
Fort Collins, CO 80524
Phone: (970) 484-2950
Fax: (970) 484-2951
Web site: www.frontierprinting.com
E-mail: frontierprinting@frontierprinting.com
Products/Services: Commercial printing, embroidery and specialty advertising.
Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$1,100,000
Employees: 12
Person In Charge w/ Title: Douglas Iszler, CEO
Year Founded: 1987

FRONTIER REPROGRAPHICS INC.

1902 Greengate Drive
Fort Collins, CO 80526
Phone: (970) 472-8600
Fax: (970) 484-4931
Web site: www.globalrepro.com
E-mail: tana@globalrepro.com
Imports goods?: No
Person In Charge w/ Title: Tana Myers

FULLER & ASSOCIATES PRINTING & BUSINESS LLP

3527 W. 12th St., Suite 104
Greeley, CO 80634
Phone: (970) 353-4333
Fax: (970) 352-9597
Web site: fullerprinting.com
E-mail: fullerassoc@qwest.net
Products/Services: Commercial printing and business forms.
Imports goods?: No
Revenues 2005: \$250,000
Employees: 4
Person In Charge w/ Title: John J. Fuller
Year Founded: 2002

GO WEST GENUINE LLC

1725 Heath Parkway, Suite A
Fort Collins, CO 80524
Phone: (970) 493-8841
Fax: (970) 493-8445
Web site: www.justgowest.com
E-mail: orders@justgowest.com
Imports goods?: No
Employees: 9
Person In Charge w/ Title: Todd Lackie, Owner
Year Founded: 1986

HAPI SKRATCH ENTERTAINMENT

1151 Eagle Drive, Suite 324
Loveland, CO 80537
Phone: (970) 613-8879
Fax: (775) 256-2501
Web site: www.hapiskratch.com
E-mail: info@hapiskratch.com
Products/Services: Graphic design, printing, CD/DVD manufacturing, shirts, totes, banners, stickers, product development and Web design.
Imports goods?: No
Person In Charge w/ Title: Morris Beegle
Year Founded: 1995

HARVEST PRINTING INC.

1410 Ninth St.
Greeley, CO 80631
Phone: (970) 356-8288
Fax: (970) 356-8290
E-mail: harvestprinting@yahoo.com
Products/Services: Commercial printer, booklets, brochures, multi-color work.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Steven Bojanowski, President
Year Founded: 1980

HUSTON GRAPHICS & PRINTING

700 Automation Drive, Unit B
Windsor, CO 80550
Phone: (970) 686-0174
Fax: (970) 686-0170
Web site: www.hustongraphics.com
E-mail: luke@hustongraphics.com
Products/Services: Screen printing, embroidery and laser engraving.
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Luke Huston, Owner
Year Founded: 1997

INNOVATIVE PROMOTIONS INC.

1709 Heath Parkway
Fort Collins, CO 80524

Phone: (970) 224-1076
Fax: (970) 224-9935
E-mail: leisure@ltpusa.com
Products/Services: Imprinted lighters, pens and novelty items.
Imports goods?: Yes
Year Founded: 1993

JIT SIGNS BY DESIGN LLC

129 First St.
Eaton, CO 80615
Phone: (970) 454-1477
Fax: (970) 613-0886
E-mail: jitsignsbydesign@yahoo.com
Products/Services: Signs, custom clothing, banners, and vehicle graphics.
Imports goods?: No
Person In Charge w/ Title: Dennis Juelfs and Scott Juelfs, owner
Year Founded: 1997

JOHNSTOWN CLOTHING & EMBROIDERY

18 S. Parish Ave.
Johnstown, CO 80534
Phone: (970) 587-4502
Fax: (970) 587-4509
E-mail: embroidery@ctos.com
Products/Services: Custom embroidered caps, shirts, jackets and other promotional products.
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Ed Reichert, Owner
Year Founded: 1970

K&W PRINTING

208 Main St.
Windsor, CO 80550-5016
Phone: (970) 686-9191
Fax: (970) 686-9111
Products/Services: Custom embroidery and silk screening, including signs and banners.
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Dean Koehler, Manager
Year Founded: 1972

KENDALL PRINTING CO.

3331 W. 29th St.
Greeley, CO 80631
Phone: (970) 330-8895
Fax: (970) 330-1412
Web site: www.kendallprinting.com
E-mail: info@kendallprinting.com
Products/Services: Printing, pre-press, digital printing, fulfillment, JIT deliveries, full-service mailing.
Imports goods?: No
Employees: 60
Person In Charge w/ Title: Mark Kendall, President and Kevin McDermett, Plant manager
Year Founded: 1984

KODAK POLYCHROME GRAPHICS LLC

One Lithoplate Drive
Windsor, CO 80551
Phone: (970) 674-4000
Fax: (970) 686-4187
Web site: www.kpgraphics.com
E-mail: info@kpgraphics.com
Products/Services: Lithographic and thermal plates for printing.
Imports goods?: Yes
Employees: 270
Person In Charge w/ Title: Robert Price, General manager
Year Founded: 1998

KWIK KOPY PRINTING

154 Mountain Ave.
Fort Collins, CO 80524
Phone: (970) 221-5444
Fax: (970) 221-4644
Imports goods?: No
Employees: 6
Person In Charge w/ Title: Briana Fischer, General manager
Year Founded: 1984

LANCE GRAPHICS INC.

122 Hayes Ave.
Johnstown, CO 80534-0100
Phone: (970) 587-2633
Fax: (970) 587-2633
Imports goods?: No
Employees: 5

LEHMAN COMMUNICATIONS CORP.

350 Terry St.
Longmont, CO 80501
Phone: (303) 776-2244
Fax: (303) 678-8615
Web site: www.longmontfyi.com
E-mail: dlehman@lehmancomm.com
Products/Services: Newspaper publishing and printing, including Daily Times-Call, Loveland Daily Reporter-Herald, Lafayette News, Louisville Times, Erie Review, Superior Observer and Longmont FYI. Longs Peak Communicators provides specialty publishing.
Exports greater than 50%: No
Imports goods?: No
Employees: 78
Person In Charge w/ Title: Dean Lehman, President; Edward Lehman, CEO and Publisher and Lauren Lehman, CFO
Year Founded: 1871

LITHOGRAPHIC PRESS

418 Eighth St. S.E., Bldg B-4
Loveland, CO 80537-6476
Phone: (970) 669-7819
Fax: (970) 669-7880
E-mail: johns@graphic.com
Products/Services: Commercial printing.
Imports goods?: No
Employees: 6
Person In Charge w/ Title: John Schneider, Owner
Year Founded: 1989

MDW GRAPHICS & TYPE

3601 Platte Drive
Fort Collins, CO 80526
Phone: (970) 493-1266
Web site: www.mdwgraphics.com
E-mail: mike@mdwgraphics.com
Products/Services: Graphic design, web design, advertisements, logos, brochures, promotional materials, catalogs, books.
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Mike Wittmer, Owner
Year Founded: 1976

MILE HIGH PRINTING INC.

775 N. Colorado Ave.
Loveland, CO 80537
Phone: (970) 667-6202
Fax: (970) 667-6202
E-mail: milehighprinting@qwest.net
Products/Services: Small-format printing of letterheads, brochures, business cards and carbonless forms.

Imports goods?: No
Employees: 1
Year Founded: 1982

MINUTEMAN PRESS

504 N. Garfield Ave.
Loveland, CO 80537
Phone: (970) 663-7015
Fax: (970) 663-7018
Web site: www.loveland.minutemanpress.com
E-mail: mmpress@ezlink.com
Products/Services: Printed material; also offers design, typeset, layout and bindery services.
Imports goods?: No
Employees: 3
Year Founded: 1981

MINUTEMAN PRESS

4221A S. Mason St.
Fort Collins, CO 80525
Phone: (970) 223-4514
Fax: (970) 223-6907
Web site: www.minutemanpress.com
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Ed Lueck
Year Founded: 1982

MONTAGE GRAPHICS INC.

225 N. Lemay, Suite 1
Fort Collins, CO 80524
Phone: 970-484-2330
Fax: 970-221-0844
Web site: www.montagedigital.com
E-mail: jobs@montagedigital.com
Products/Services: Digital printing, variable data printing, large format and creative services.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 60%
Imports goods?: No
Employees: 8
Person In Charge w/ Title: Chuck Black, General manager
Year Founded: 1976

MOUNTAIN MEDIA CORP. ENTERPRISE INC.

102 Rome Court
Fort Collins, CO 80524
Phone: (970) 493-2499
Fax: (970) 493-3598
Web site: www.mountain-media.com
E-mail: mark@mountain-media.com
Products/Services: Commercial printing and a variety of related services.
Exports greater than 50%: No
Imports goods?: No
Employees: 12
Person In Charge w/ Title: Sonny Schaus, Owner and Mark Hoyle
Year Founded: 1999

MOUNTAIN PRINTERY

537 S. St. Vrain Ave.
Estes Park, CO 80517
Phone: (970) 586-2730
Fax: (970) 586-2732
Imports goods?: No
Person In Charge w/ Title: Steven LaVelle and Bonita Lavelle, Partners
Year Founded: 1963

NEXTMEDIA OUTDOOR ADVERTISING INC.

1713 E. Lincoln Ave, Unit A6
Fort Collins, CO 80524
Phone: (970) 493-4411
Fax: (970) 493-4595
Web site: www.nextmediagroup.com
E-mail: nrussell@nextmediagroup.com
Products/Services: Billboards and advertising.
Imports goods?: No
Revenues 2005: \$45,800,000
Employees: 12
Person In Charge w/ Title: Marne Russell, General manager and Owner
Parent Company: NextMedia Group Inc.
Year Founded: 1999

PENTON MEDIA INC.

221 E. 29th St.
Loveland, CO 80539
Phone: (970) 663-4700
Fax: (970) 667-2321
Web site: www.penton.com
Products/Services: Technical and financial publishing company.
Imports goods?: No
Employees: 140
Person In Charge w/ Title: Darrell Denny, President
Year Founded: 1981

PINEBEACH SCREEN PRINTING

1990 59th Ave., Suite B
Greeley, CO 80634
Phone: (970) 506-4070
Fax: (970) 506-4070
Web site: www.pinebeachinc.com
E-mail: info@pinebeachinc.com
Products/Services: Screen printing, embroidery, promotional items.
Employees: 10
Year Founded: 1990

PIONEER PRESS OF GREELEY INC.

2965 27th Ave.
Greeley, CO 80631
Phone: (970) 330-4800
Fax: (970) 339-5107
Web site: www.pioneerpresscolorado.com
Products/Services: Commercial printing, desktop publishing, electronic digital services and specialty label printing.
Imports goods?: No
Revenues 2005: \$3,500,000
Employees: 23
Person In Charge w/ Title: J. Paul SoRelle, President
Year Founded: 1976

PONY X-PRESS PRINTING CO.

805 16th St.
Greeley, CO 80631
Phone: (970) 356-6380
Fax: (970) 351-6373
E-mail: dwschurle@ctos.com
Products/Services: Interfaced digital printing, copying and advertising specialties.
Imports goods?: No
Person In Charge w/ Title: Darrell W. Schurle, President
Year Founded: 1973

QUEBECOR WORLD LOVELAND INC.

380 W. 37th St.

Loveland, CO 80538
Phone: (970) 962-5100
Fax: (970) 962-5216
Web site: www.quebecorworld.com
E-mail: diane.murata@quebecorworld.com
Products/Services: Large-volume commercial printing and telephone-directory printing.
Imports goods?: Yes
Employees: 242
Person In Charge w/ Title: Terry Gren
Year Founded: 1939

REGAL COMPUTER GRAPHICS INC.

1109 W. Harmony Road
Fort Collins, CO 80526
Phone: (970) 229-1888
Fax: (720) 293-4622
Web site: www.regalcg.com
E-mail: info@regalcg.com
Products/Services: Fabric & carpet custom printing for consumer products, promotional items, trade show graphics, signage and flags.
Exports greater than 50%: Yes
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Mary Brophy and Mark Brophy, Owners
Year Founded: 1994

ROCKY MOUNTAIN BUSINESS ENGRAVING INC.

338 E. Mountain Ave.
Fort Collins, CO 80524
Phone: (970) 221-4622
Fax: (970) 221-9703
E-mail: sales@rmbeinc.com
Products/Services: Engraved name badges, signs, pet ID tags, plaques, awards and gifts.
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Connie Fredman, President
Year Founded: 1990

RR DONNELLEY NORWEST INC.

259 30th St.
Greeley, CO 80631
Phone: (970) 350-0700
Fax: (970) 350-9958
Web site: www.rrdonnelly.com
Products/Services: Telephone-directories printing.
Imports goods?: No
Employees: 300
Person In Charge w/ Title: Ron Hinkle, Vice president of manufacturing
Year Founded: 1984

SMI CREATIONS LTD.

1801 Airway Ave.
Fort Collins, CO 80524
Phone: (970) 221-3533
Fax: (970) 221-4604
Web site: www.smicreations.com
E-mail: kirk@smicreations.com
Products/Services: Custom mug decorating and glassware for retail and corporate purposes.
Imports goods?: Yes
Employees: 10
Person In Charge w/ Title: Kirk Winkelmeyer, President
Year Founded: 1970

STOCKART.COM

155 N. College Ave., Suite 225
Fort Collins, CO 80524
Phone: (800) 297-7658

Fax: (970) 493-6997
Web site: www.stockart.com
E-mail: stockart@stockart.com
Products/Services: Online source for icons and graphics.
Imports goods?: No
Person In Charge w/ Title: Richard E. Askew, Founder
Year Founded: 1994

SUNSHINE GRAPHICS

2611 11th St. Road
Greeley, CO 80631
Phone: (970) 353-9679
Fax: (970) 353-9685
E-mail: sunshine@oneimage.com
Products/Services: Computer forms, letterhead, business cards, brochures and programs; also offers other commercial printing services.
Imports goods?: No
Employees: 10
Year Founded: 1969

THE BOOKBINDERS

530 N. Jefferson Ave.
Loveland, CO 80537
Phone: (970) 667-4303
E-mail: parkway@peat-peak.com
Imports goods?: No
Person In Charge w/ Title: Ralph Rasmussen, Owner
Year Founded: 1962

THE PRINTER INC.

405 Eighth St. S.E., Unit 14
Loveland, CO 80537
Phone: (970) 669-2820
Fax: (970) 203-1780
E-mail: dkdthepainter@aol.com
Products/Services: Printing.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Robert Dickerson, Vice president
Year Founded: 1984

VISION GRAPHICS INC.

5610 Boeing Drive
Loveland, CO 80538
Phone: (970) 613-0608
Fax: (970) 461-8073
Web site: www.visiongraphics-inc.com
E-mail: webinfo@visiongraphics-inc.com
Products/Services: Full-service marketing communications, including printing, binding, direct-mail advertising, letter shop, product/material order-fulfillment, mailing list acquisition, database management and Web site design.
Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$12,787,345
Employees: 74
Person In Charge w/ Title: Mark Steputis, CEO and President
Year Founded: 1952

WEST TEC PRESS

1853 Cheyenne Ave.
Loveland, CO 80538
Phone: (970) 669-9378
Fax: (970) 669-7261
Web site: www.referralproducts.com
E-mail: sales@referralproducts.com
Products/Services: Commercial printing, vinyl, silk-screening, foiling, debossing, embossing.
Imports goods?: No
Employees: 12
Year Founded: 1989

WESTVIEW PRINTING & GRAPHICS

1015 25th Ave.
Greeley, CO 80631
Phone: (970) 352-6595
Fax: (970) 352-7201

Web site: www.westviewprinting.com
E-mail: sales@westviewprinting.com
Products/Services: Commercial printing and dye sublimation printing, copying, typesetting and design; specialty items; computer and laser forms.

Imports goods?: Yes
Employees: 9
Person In Charge w/ Title: Bruce Carlisle, Owner and President
Year Founded: 1983

WILKINSON GRAPHICS INC.

200 S. Main St.
Brighton, CO 80601
Phone: (303) 659-1397
Fax: (303) 659-8160
E-mail: wilkinsongraphics@total-speed.net

Products/Services: Commercial offset printing.
Exports greater than 50%: No
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Richard Wilkinson, President
Year Founded: 1977

Publishers**ALPS PUBLISHING**

2985 29th St.
Greeley, CO 80631
Phone: (970) 330-2577
Fax: (970) 353-0260
Web site: www.alpspublishing.com
E-mail: alpspublishing@comcast.net
Products/Services: Educational materials.

Imports goods?: No
Person In Charge w/ Title: Donni Betts, Owner
Year Founded: 1994

BOWMAN PUBLICATIONS / SHORT STUFF MAGAZINE

712 W. 10th St.
Loveland, CO 80537
Phone: (970) 669-9139
E-mail: shortstf89@aol.com
Products/Services: Short Stuff Magazine, a literary publication containing short stories and events.
Exports greater than 50%: No
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Donna Bowman, Owner
Year Founded: 1989

C&G PUBLISHING INC.

2706 W. 18th Street Road
Greeley, CO 80634
Phone: (970) 356-9622
Products/Services: Cookbook publishing.
Employees: 2
Year Founded: 1989

C. MICHAEL SPAIN & ASSOCIATES

1613 Firerock Court
Loveland, CO 80538
Phone: (970) 669-8040
Fax: (970) 669-8040
Products/Services: Produce com-

munity and city maps.
Imports goods?: No
Person In Charge w/ Title: Cathleen Spain, Secretary/Treasurer
Year Founded: 1979

CORNERSTONE PUBLISHING GROUP

2725 Rocky Mountain Ave., Suite 360
Loveland, CO 80538
Phone: (970) 61300022
Employees: 8

COTTONWOOD PRESS INC.

109-B Cameron Drive
Fort Collins, CO 80525
Phone: (970) 204-0715
Fax: (970) 204-0761
Web site: www.cottonwoodpress.com

E-mail: cottonwood@cottonwoodpress.com
Products/Services: Publishing books for teachers in English and language arts in middle and high schools.

Imports goods?: No
Employees: 5
Person In Charge w/ Title: Mary Gutting, Marketing director and Cheryl Thurston, Owner
Year Founded: 1986

EDNA MEANS DRAMATIC SERVICES

P.O. Box 7336
Loveland, CO 80537-0336
Phone: (970) 663-9095
Fax: (970) 663-9096
Web site: www.ednameans.com
E-mail: info@ednameans.com
Products/Services: Manufacture manuscripts for competitions.
Imports goods?: No
Year Founded: 1927

ERIE REVIEW

1285 Centaur Village Drive
Lafayette, CO 80026
Phone: (303) 666-6576
Fax: (303) 666-6602
Web site: www.coloradohometown.com
E-mail: manager@coloradohometown.com
Imports goods?: No
Person In Charge w/ Title: David Furnas, Managing editor
Year Founded: 1996

ESTES PARK TRAIL GAZETTE

P.O. Box 1707
Estes Park, CO 80517
Phone: (970) 586-3356
Fax: (970) 586-9532
Web site: www.eptrail.com
E-mail: tgbusiness@epttrail.com
Products/Services: Estes Park Trail Gazette, Trailblazer.
Imports goods?: No
Employees: 17
Person In Charge w/ Title: Bill Ferguson, Publisher
Year Founded: 1912

FORT COLLINS COLORADOAN

1300 Riverside Ave.
Fort Collins, CO 80524
Phone: (970) 493-6397
Fax: (970) 224-7899
Web site: www.coloradoan.com
E-mail: sales@coloradoan.com

Products/Services: Publishes the Coloradoan daily newspaper and prints USA Today.

Imports goods?: No
Revenues 2005: \$7,598,939,000
Employees: 226

Person In Charge w/ Title: Christine Chin, President
Parent Company: Gannett Co. Inc.
Year Founded: 1873

FORT COLLINS FORUM

120 W. Olive St., Suite 209
Fort Collins, CO 80524
Phone: (970) 493-8870
Fax: (970) 493-9291
E-mail: fcforum@verinet.com
Products/Services: Newspaper publisher.
Exports greater than 50%: No
Imports goods?: No
Person In Charge w/ Title: John Kirsch, President and Publisher/Editor
Year Founded: 1998

FORT COLLINS WEEKLY

11 Old Town Square, Suite 200
Fort Collins, CO 80524
Phone: (970) 484-1116, ext. 307
Fax: (970) 484-0449
Web site: www.fortcollinsweekly.com
E-mail: rob@fortcollinsweekly.com
Products/Services: Weekly newspaper.
Imports goods?: No
Person In Charge w/ Title: Joel Dyer
Year Founded: 2003

FORT LUPTON PRESS NEWS

430 Denver Ave., Suite B
Fort Lupton, CO 80621
Phone: (303) 857-4440
Fax: (303) 857-6801
Employees: 30

GREELEY TRIBUNE

501 Eighth Ave.
Greeley, CO 80631
Phone: (970) 352-0211
Fax: (970) 352-4059
Web site: www.greeleytrib.com
Products/Services: The Greeley Tribune, a daily newspaper.
Exports greater than 50%: No
Imports goods?: No
Employees: 160
Person In Charge w/ Title: Jim Thomas Elsberry, Publisher
Year Founded: 1870

GROUP PUBLISHING

1515 Cascade Ave.
Loveland, CO 80538
Phone: (970) 669-3836
Fax: (970) 292-4305
Web site: www.group.com
E-mail: info@group.com
Products/Services: Religious books, magazines, video and audio products and religious curriculum.
Imports goods?: Yes
Employees: 400
Person In Charge w/ Title: Thom Schultz, President
Year Founded: 1974

JOURNEY MAGAZINE FOR WOMEN

123 N. College Ave., Suite 216
Fort Collins, CO 80524
Phone: (970) 224-4301

Fax: (970) 224-4591
Products/Services: Publication about the everyday woman in Fort Collins who does incredible things on a daily basis with few knowing the details.

LEHMAN COMMUNICATIONS CORP.

350 Terry St.
Longmont, CO 80501
Phone: (303) 776-2244
Fax: (303) 678-8615
Web site: www.longmontfyi.com
E-mail: dlehman@lehmancomm.com
Products/Services: Newspaper publishing and printing, including Daily Times-Call, Loveland Daily Reporter-Herald, Lafayette News, Louisville Times, Erie Review, Superior Observer and Longmont FYI. Longs Peak Communicators provides specialty publishing.
Employees: 425
Person In Charge w/ Title: Edward Lehman, CEO and Publisher; Dean Lehman, President and Lauren Lehman, CFO
Year Founded: 1871

LINDEN

223 S. Howes St.
Fort Collins, CO 80521
Phone: (970) 221-3232
Fax: (970) 221-0375
Web site: www.golinden.com
E-mail: mail@golinden.com
Products/Services: Marketing, including strategy, design and printing.
Imports goods?: No
Revenues 2005: \$1,650,000
Employees: 15
Person In Charge w/ Title: Susie Cannon and Laurie Parry, Owners
Year Founded: 1996

LOVELAND DAILY REPORTER-HERALD

201 E. Fifth St.
Loveland, CO 80537
Phone: (970) 669-5050
Fax: (970) 667-1111
Web site: www.lovelandfyi.com
E-mail: news@reporter-herald.com
Products/Services: Daily newspaper, covering local news, sports, business, and advertising.
Imports goods?: No
Employees: 112
Person In Charge w/ Title: Bob Rummel, Editor
Parent Company: Lehman Communications Corp.
Year Founded: 1880

LOVELAND PRESS & DISTRIBUTION LLC

P.O. Box 7001
Loveland, CO 80537
Phone: (970) 593-9557
Fax: (970) 593-9911
Web site: www.lovelandpress.com
E-mail: info@lovelandpress.com
Products/Services: Book publishers.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 50%
Percentage of goods sold internationally?: 10%
Imports goods?: No
Export to which countries (other than U.S.): Japan, Korea,

Australia.
Employees: 3
Person In Charge w/ Title: Craig Nelsen, Publisher
Year Founded: 1995

LOVELAND PUBLISHING CO.
 201 E. Fifth St.
 Loveland, CO 80537-5605
Phone: (970) 669-5050
Fax: (970) 667-1111
Web site: www.lovelandfyi.com
E-mail: news@reporter-herald.com
Products/Services: Reporter-Herald daily newspaper.
Imports goods?: No
Employees: 117
Person In Charge w/ Title: Bob Rummel, General manager
Parent Company: Lehman Communications Corp.
Year Founded: 1880

LYDIA'S STYLE MAGAZINE
 2627 Redwing Road, Suite 220
 Fort Collins, CO 80526
Phone: (970) 226-6400
Fax: (970) 226-6427
Web site: www.stylemedia.com
Products/Services: Lifestyle magazine.
Imports goods?: No
Person In Charge w/ Title: Lydia Dody, Owner
Year Founded: 1995

NORTH FORTY NEWS & FOSSIL CREEK CURRENT
 3101 Kintzley Court, Unit J
 LaPorte, CO 80535
Phone: (970) 221-0213
Web site: www.northfortynews.com
E-mail: info@northfortynews.com
Products/Services: Monthly newspapers with combined circulation of 42,000.
Imports goods?: No
Employees: 8
Person In Charge w/ Title: Mike Bjarko and JoAn Bjarko, Publishers
Year Founded: 1993

NORTH WELD HERALD NEWSPAPER
 208 First St.
 Eaton, CO 80615-3477
Phone: (970) 454-3466
Fax: (970) 454-3466
E-mail: nwherald@aol.com
Products/Services: Newspaper publishing.
Imports goods?: No
Employees: 4
Person In Charge w/ Title: Bruce Bormann, Owner

NORTHERN COLORADO BUSINESS REPORT INC.
 141 S. College Ave.
 Fort Collins, CO 80524
Phone: (970) 221-5400
Fax: (970) 221-5432
Web site: www.ncbr.com
E-mail: info@ncbr.com
Products/Services: The Northern Colorado Business Report, Northern Colorado Technology/Manufacturers Directory, Book of Lists, Northern Colorado MD, Harvest Agribusiness Directory, Blueprints Construction Directory, Portfolio, Government 411, Nonprofit Guide and DataJoe Inc.
Employees: 25

Person In Charge w/ Title: Jeff Nuttall and Christopher Wood, Co-publishers
Year Founded: 1995

OPTICAL AUDIO PRODUCTIONS
 442 S. Link Lane
 Fort Collins, CO 80524
Phone: (970) 484-5535
Fax: (970) 490-2709
Products/Services: Business videos and videotape programs for home viewing.
Imports goods?: No
Person In Charge w/ Title: Mike Koury, President
Year Founded: 1968

PATTERSON HOUSE BOOK PUBLISHING
 121 N. Grant Ave.
 Fort Collins, CO 80521
Phone: (970) 484-7137
Products/Services: Edits and proofreads book manuscripts, and publishes local history books.
Exports greater than 50%: No
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Susan L. Hoskinson, Editor and Publisher
Year Founded: 1994

PIXYJACK PRESS LLC
 P.O. Box 149
 Masonville, CO 80541
Web site: www.pixyjackpress.com
E-mail: info@pixyjackpress.com
Products/Services: Specialty books.
Imports goods?: No

POUDRE MAGAZINE
 19 Old Town Square
 Fort Collins, CO 80524
Phone: (970) 419-8252
Fax: (970) 419-8253
Web site: www.poudremagazine.com
E-mail: ksnowden@grantstreet-media.com
Products/Services: Magazine focusing on Northern Colorado recreation, local history, shopping, fashion, night life, arts, outdoors with listings on over 1,000 restaurants and 500 events.
Exports greater than 50%: No
Imports goods?: No
Person In Charge w/ Title: Bo Hamrick, Publisher
Year Founded: 1995

ROCKY MOUNTAIN CHRONICLE
 316 W. Mountain Ave.
 Fort Collins, CO 80521
Web site: www.rockymountainchronicle.com
Employees: 8
Year Founded: 2006

ROCKY MOUNTAIN COLLEGIAN
 CSU - Lory Student Center
 Fort Collins, CO 80523
Phone: (970) 491-1688
Fax: (970) 491-1690
Web site: www.collegian.com
E-mail: editor@lamar.colostate.edu
Products/Services: Publishes a five-day-a-week newspaper, plus coupon editions, a visitors guide and student survival guide.

Imports goods?: No
Employees: 90
Year Founded: 1891

ROCKY MOUNTAIN PUBLISHING INC.
 825 LaPorte Ave.
 Fort Collins, CO 80521
Phone: (970) 221-9210
Fax: (970) 221-8556
E-mail: cmp@verinet.com
Products/Services: Fort Collins-Greeley-Loveland Parent Magazine and adventure, reference and regional books, contract writing, editing, and publishing.
Imports goods?: No
Person In Charge w/ Title: Scott Titterington, Publisher
Year Founded: 1996

SCENE MAGAZINE
 1124 N. Overland Trail
 Fort Collins, CO 80521
Phone: (970) 490-1009
Fax: (970) 490-1266
Web site: www.scenemagazine.info
E-mail: publisher@scenemagazine.info
Products/Services: Monthly music magazine.
Imports goods?: No
Employees: 7
Person In Charge w/ Title: Michael Mockler, Publisher
Year Founded: 1990

SENIOR VOICE NEWSPAPER
 1471 Front Nine Drive
 Fort Collins, CO 80525
Phone: (970) 223-9271
E-mail: thevoice@frie.com
Products/Services: Publishes newspaper for senior citizens.
Imports goods?: No
Person In Charge w/ Title: William Lambdin, Publisher
Year Founded: 1980

SKY-WAY PUBLICATIONS
 314 E. Fourth St.
 Loveland, CO
Phone: (970) 669-1800
Fax: (970) 669-1208
Web site: www.flyskyway.com
E-mail: flyskyway@frie.com
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Terri Mariani, Office manager
Year Founded: 2000

SUCCESSFUL BUSINESS REPORTERS INC.
 117 E. Mountain Ave., Suite 200 A
 Fort Collins, CO 80524
Phone: (970) 493-7479
Fax: (970) 482-6703
Web site: www.successful-reporters.com
E-mail: steve@successful-reporters.com
Products/Services: Magazine articles, sales decision tools and customer success stories.
Imports goods?: No
Person In Charge w/ Title: Jay Haskell and Stephen Juvelier, Account Managers
Year Founded: 1992

SWIFT NEWSPAPERS INC.
 501 Eighth Ave.

Greeley, CO 80631
Phone: (970) 352-0211
Fax: (970) 352-4059
Web site: www.greeleytrib.com
Products/Services: The Greeley Tribune, a daily newspaper and custom publishing.
Employees: 20
Person In Charge w/ Title: Steve Weaver, Publisher
Year Founded: 1870

THE FENCE POST
 423 Main St.
 Windsor, CO 80550-5129
Phone: (970) 686-5691
Fax: (970) 686-5694
Web site: www.thefencepost.com
E-mail: sweeney@thefencepost.com
Imports goods?: No
Employees: 4
Person In Charge w/ Title: Gary Sweeney, Publisher
Year Founded: 1980

THE JOHNSTOWN BREEZE
 7 S. Parish Ave.
 Johnstown, CO 80534
Phone: (970) 587-4525
Web site: www.johnstownbreeze.com
E-mail: editor@johnstownbreeze.com
Products/Services: Weekly newspaper.
Exports greater than 50%: No
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Leslie Bangert, Publisher
Year Founded: 1904

THE MIRROR
 823 16th St.
 Greeley, CO 80631
Phone: (970) 392-9270
Fax: (970) 392-9025
Web site: www.mirror.unco.edu
E-mail: editor@mirror.unco.edu
Products/Services: Student newspaper, University of Northern Colorado Mirror.
Imports goods?: No
Employees: 100
Person In Charge w/ Title: Paula Cobler, General manager
Year Founded: 1919

THE OLD BERTHOUD RECORDER
 120 Bunyon Ave., Suite C
 Berthoud, CO 80513
Phone: (970) 532-3715
Fax: (970) 532-3918
Web site: www.berthoudrecorder.com
E-mail: editor@berthoudrecorder.com
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Jim Wood, Publisher
Parent Company: News Media Corp.
Year Founded: 1981

THRIFTY NICKEL WANT ADS
 325 E. Mulberry St.
 Fort Collins, CO 80524
Phone: (970) 493-2540
Fax: (970) 493-3804
Web site: www.thriftynickelads.com
E-mail: fcart@verinet.com
Products/Services: Publishes clas-

sified advertising publication.
Imports goods?: No
Person In Charge w/ Title: John Gilbreth, President and Publisher
Year Founded: 1979

THRIFTY NICKEL WANT ADS
 2422 W. 10th St.
 Greeley, CO 80634
Phone: (970) 351-7880
Fax: (970) 351-7934
Web site: www.thriftynickelads.com
Imports goods?: No

THROUGH THE BIBLE
 2643 Midpoint Drive
 Fort Collins, CO 80525
Phone: (970) 484-8483
Fax: (970) 495-6700
Web site: www.throughthebible.com
E-mail: discipleland@throughthebible.com
Imports goods?: No
Employees: 15
Person In Charge w/ Title: Mark Steiner, Owner
Year Founded: 1935

UNITED MEDIA GROUP LLC
 712 McGraw Drive
 Fort Collins, CO 80526-3976
Phone: (970) 377-4160
Fax: (970) 377-4161
Web site: www.umgllc.com
E-mail: info@umgllc.com
Imports goods?: No

WINDSOR BEACON INC.
 425 Main St.
 Windsor, CO 80550
Phone: (970) 686-9646
Fax: (970) 686-9647
Web site: www.windsorbeacon.com
E-mail: editor@windsorbeacon.com
Products/Services: Weekly (Thursday) newspaper.
Imports goods?: No
Employees: 5
Person In Charge w/ Title: David Persons, Editor/Publisher
Year Founded: 1896

WORLD CHAMBER OF COMMERCE DIRECTORY
 P.O. Box 1029
 Loveland, CO 80539-1029
Phone: (970) 663-3231
Fax: (970) 663-6187
E-mail: worldchamberdirectory@compuserve.com
Products/Services: Publish the World Chamber of Commerce Directory.
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Jan Pierce, President
Year Founded: 1986

Research & Development

ADVANCED ENERGY INDUSTRIES INC.
 1625 Sharp Point Drive
 Fort Collins, CO 80525
Phone: (970) 221-4670
Fax: (970) 221-5583
Web site: www.advanced-energy.com
E-mail: ir@aei.com
Products/Services: Critical components used in manufacture of semi-

conductors, data storage and flat-panel displays.
Imports goods?: No
Revenues 2005: \$325,500,000
Employees: 600
Person In Charge w/ Title: Hans-Georg Betz
Parent Company: EMCO Flow Systems
Year Founded: 1981

ADVANCED PROJECT TESTING
 1601 Dry Creek Drive, Suite 2000
 Longmont, CO 80503
Phone: (303) 868-1335
Fax: (303) 673-7685
Web site: www.aptesting.com
E-mail: dave_thompson@aptesting.com
Products/Services: Environmental test lab providing dynamic and climatic testing services. Hydraulic and ED vibration, shock, compression, horizontal and vertical impact, temp. and humidity, altitude, thermal vac, combined environment, thermal shock, HALT, salt fog.
Imports goods?: No
Employees: 15
Person In Charge w/ Title: Dave Thompson, National sales manager
Parent Company: Storage Tek
Year Founded: 1995

AGRIHOUSE INC.
 307 Welch Ave.
 Berthoud, CO 80513
Phone: (970) 532-3554
Fax: (970) 532-9800
Web site: www.agrihouse.com
E-mail: info@agrihouse.com
Products/Services: Bio-pharming technology and consulting services. OEM manufacturer of NASA SBIR agri-technology and bio-control systems. Indoor and greenhouse BL-3 systems for bio-pharming (pharmaceutical and nutraceutical crops as well as foods).
Exports greater than 50%: Yes
Imports goods?: No
Employees: 4
Person In Charge w/ Title: Richard Stoner, CEO
Parent Company: Aeroponics International
Year Founded: 1992

BEKKTECH LLC
 1241 Des Moines Ave.
 Loveland, CO 80537
Phone: (970) 461-3998
Fax: (970) 278-0992
Web site: www.bekkttech.com
E-mail: rhonda@bekkttech.com
Products/Services: Fuel cell testing products and services.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 60%
Percentage of goods sold internationally?: 30%
Imports goods?: No
Export to which countries (other than U.S.): Italy, Spain, Germany and South Korea.
Person In Charge w/ Title: Rhonda Bekkedahl, Vice president and CFO
Year Founded: 2000

CSU - ANIMAL REPRODUCTION & BIOTECHNOLOGY LABORATORY
 Foothills Campus, Rampart Road,

200 W. Lake St.
 Fort Collins, CO 80521
Phone: (970) 491-3456
Fax: (970) 491-3557
Web site: www.cvmb.colostate.edu/physio/arb.html
E-mail: arbl@colostate.edu
Products/Services: Researches procedures used throughout the world for embryo transfer and embryo cloning in cattle and horses.
Imports goods?: No
Employees: 75
Person In Charge w/ Title: Gordon Niswender, Director

CSU - ARTHROPOD-BORNE & INFECTIOUS DISEASE LABORATORY
 Foothills Campus, CSU
 Fort Collins, CO 80523
Phone: (970) 491-2988
Fax: (970) 491-8323
E-mail: bb@colostate.edu
Products/Services: Researches vector-borne diseases, biology of mosquito, tick and other vectors.
Imports goods?: No
Year Founded: 1984

CSU - ARTIFICIAL INTELLIGENCE AND NEURAL NETWORKS LABORATORY
 Computer Science Center
 Fort Collins, CO 80523-1873
Phone: (970) 491-5792
Fax: (970) 491-2466
E-mail: whitley@cs.colostate.edu
Products/Services: Researches neural networks, genetic algorithms, provides planning and vision for optimization, control, scheduling, distributed problem solving, and image recognition.
Imports goods?: No
Person In Charge w/ Title: Darrell Whitley

CSU - ASSISTIVE TECHNOLOGY RESOURCE CENTER
 300 OT Building
 Fort Collins, CO 80523
Phone: (970) 491-6258
Products/Services: Research center for ergonomic and adapted computing equipment.
Imports goods?: No
Year Founded: 1990

CSU - CANCER RESEARCH AND RADIOLOGICAL SCIENCES
 Dept. of Radiological Sciences
 Fort Collins, CO 80523-1618
Phone: (970) 491-0555
Fax: (970) 491-0623
E-mail: jbedford@colostate.edu
Products/Services: Research and services related to carcinogenesis, radioecology, radiation, protection, cancer diagnosis and experimental therapeutics.
Imports goods?: No

CSU - CENTER FOR APPLIED STATISTICAL EXPERTISE
 Department of Statistics
 Fort Collins, CO 80523
Phone: (970) 491-5268
Fax: (970) 491-7895
Web site: www.stat.colostate.edu/case.html
E-mail: case@stat.colostate.edu
Products/Services: Statistical con-

sulting, collaborative research assistance, data analysis, and statistical computing to the university, business, industrial and government communities.
Imports goods?: No
Person In Charge w/ Title: James zumBrunnen

CSU - CENTER FOR RESEARCH ON WRITING AND COMMUNICATION TECHNOLOGIES
 C-225 Clark Building
 Fort Collins, CO 80523-1785
Phone: (970) 491-6310
Fax: (970) 491-2908
Web site: www.colostate.edu
E-mail: Don.Zimmerman@ColoState.Edu
Products/Services: Research projects, usability testing and assessment.
Imports goods?: No
Person In Charge w/ Title: Donald Zimmerman, professor
Year Founded: 1993

CSU - COLORADO WATER RESOURCES RESEARCH INSTITUTE
 E102 Engineering Building, CSU
 Fort Collins, CO 80523
Phone: (970) 491-6308
Fax: (970) 491-1636
Web site: cwrr.colostate.edu
E-mail: cwrr@colostate.edu
Products/Services: Statewide link for the identification of priority water-related problems and coordinates research and technology transfer to address these problems.
Imports goods?: No
Person In Charge w/ Title: Reagan Waskom, Interim director
Year Founded: 1965

CSU - COMPUTING AND NETWORKING SERVICES
 601 S. Howes St.
 Fort Collins, CO 80523
Phone: (970) 491-5778
Fax: (970) 491-1958
E-mail: consult@lamar.colostate.edu
Products/Services: Supports a variety of research and instructional computing activities.
Imports goods?: No
Year Founded: 2000

CSU - COOPERATIVE INSTITUTE FOR RESEARCH IN THE ATMOSPHERE
 CIRA Foothills Campus
 Fort Collins, CO 80523-1375
Phone: (970) 491-8448
Fax: (970) 491-8241
Web site: www.cira.colostate.edu
E-mail: vonderhaar@cira.colostate.edu
Products/Services: Jointly sponsored with the National Oceanic & Atmospheric Administration; provides an international center for research cooperation among scientists; trains atmospheric scientists.
Imports goods?: No
Employees: 100
Year Founded: 2000

CSU - ENGINEERING RESEARCH CENTER
 ERC
 Fort Collins, CO 80523
Phone: (970) 491-8657

Fax: (970) 491-8462
Products/Services: Research in structures, transportation, hydraulics and sediment transport, fluid mechanics and wind engineering, etc.
Imports goods?: No

CSU - EQUINE SCIENCES (EQUINE ORTHOPAEDIC)
 Animal Science Building
 Fort Collins, CO 80523
Phone: (970) 491-8542
Fax: (970) 491-2808
Web site:
<http://equinescience.colostate.edu/rad/>
Products/Services: Equine research, with orthopedics and reproduction the two focuses of expertise.
Imports goods?: No

CSU - GROUND WATER ADVANCED VISUALIZATION AND ENGINEERING COMPUTER LABORATORY
 G-WAVE
 Fort Collins, CO 80523
Phone: (970) 491-8381
Products/Services: A computing laboratory for scientific visualization of hydro-geological data and geographic information systems.
Imports goods?: No
Year Founded: 2000

CSU - HIGH PLAINS INTER-MOUNTAIN CENTER FOR AGRICULTURAL HEALTH AND SAFETY
 1681 Campus Delivery
 Fort Collins, CO 80523-1681
Phone: (970) 491-6142
Web site:
www.HICAHS.colostate.edu
E-mail:
stephen.Reynolds@colostate.edu
Products/Services: Conducts research into the causes of disease and injury in agriculture, and into control (prevention) measures. Works with Colorado farming communities to increase farm-safety awareness and reduce the number of agricultural injuries and diseases.
Imports goods?: No
Person In Charge w/ Title:
 Stephen Reynolds, Professor & Director HICAHS
Year Founded: 1991

CSU - HUMAN PERFORMANCE CLINIC/RESEARCH LABORATORY
 Moby Complex
 Fort Collins, CO 80523
Phone: (970) 491-3847
Fax: (970) 491-7677
Web site:
<http://hes.cahs.colostate.edu/ResearchLabs/>
E-mail:
lipsey@cahs.colostate.edu
Products/Services: Seeks to understand the role of exercise and nutrition in the prevention and treatment of chronic diseases; specific fields of study include: exercise physiology, biochemistry, cardiovascular physiology and nutrition.
Imports goods?: No
Person In Charge w/ Title:
 Richard G. Israel
Year Founded: 2000

CSU - HYDRAULICS AND HYDROMACHINERY LABORATORIES AT CSU
 Engineering Building
 Fort Collins, CO 80523
Phone: (970) 491-8394
Fax: (970) 491-8462
E-mail:
thornton@enr.colostate.edu
Products/Services: Features multiple flumes for hydraulic and sediment transport research, pipe and value-testing facility with up to 210 feet of head and over 100 cfs flow capacity, turbine research facility, rainfall erosion facility, and dam safety overtopping research.
Imports goods?: No
Person In Charge w/ Title:
 Christopher I. Thornton, Professor
Year Founded: 2000

CSU - INSTITUTE FOR TRANSPORTATION MANAGEMENT
 College of Business
 Fort Collins, CO 80523
Phone: (970) 491-1007
Fax: (970) 491-3522
E-mail:
jfrancis@vines.colostate.edu
Products/Services: Research and training that emphasizes transportation issues. Transportation safety, problem identification and Tribal Technical Assistance Programs, conducting seat belt surveys for the state of Colorado.
Imports goods?: No
Revenues 2005: \$2,300,000
Year Founded: 2000

CSU - NATIONAL CENTER FOR VEHICLE EMISSIONS CONTROL AND SAFETY
 NCVECS/CSU
 Fort Collins, CO 80523-1584
Phone: (970) 491-7240
Fax: (970) 491-7801
Web site:
www.ncvecs.colostate.edu
E-mail:
ncvecs@cahs.colostate.edu
Products/Services: Researches vehicle emissions on light-duty vehicles, alternative fuels, after-market automotive devices, FTP testing and on-board diagnostics research. Education and training concerning the issues of indoor and outdoor air quality.
Imports goods?: No
Person In Charge w/ Title:
 Lenora Bohren, Director, Ph.D.
Year Founded: 1976

CSU - NATURAL RESOURCE ECOLOGY LABORATORY
 B205 Natural and Environmental Science Building
 Fort Collins, CO 80523
Phone: (970) 491-1982
Fax: (970) 491-1965
Web site:
www.nrel.colostate.edu
E-mail:
info@nrel.colostate.edu
Products/Services: Studies relating to ecosystem science and the impact of modern technology on the environment.
Imports goods?: No
CSU - ORTHOPEDIC RESEARCH CENTER
 300 W. Drake Road
 Fort Collins, CO 80526

Phone: (970) 491-0348
Fax: (970) 491-4118
Imports goods?: No

CSU - RESEARCH FOUNDATION
 601 S. Howes St., Room 410
 Fort Collins, CO 80521
Phone: (970) 482-2916
Fax: (970) 484-0354
Web site:
www.csurf.org
E-mail:
csugifts@csuf.colostate.edu
Products/Services: Receive, manage and invest gifts.
Revenues 2005: \$40,071,098
Employees: 10
Person In Charge w/ Title:
 Kathleen Henry, CEO and President
Year Founded: 1941

CSU - SOIL WATER & PLANT TESTING LAB
 Colorado State University A319 NESB
 Fort Collins, CO 80523
Phone: (970) 491-5061
Fax: (970) 491-2930
Web site:
www.colostate.edu/Depts/SoilCrop/sOilab.html
E-mail:
jimself@amar.colostate.edu
Products/Services: Analyzes soil, water, plant, sludge, manure and miscellaneous types of samples for farmers, home owners, consultants, government agencies and university personnel, and provides an interpretation of analytical results.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 20%
Percentage of goods sold internationally?: 5%
Imports goods?: No
Person In Charge w/ Title:
 Jim Self, Lab manager
Year Founded: 1964

CSU - WIND ENGINEERING AND FLUIDS LABORATORY
 Colorado State University
 Fort Collins, CO 80523
Phone: (970) 491-8232
Fax: (970) 491-8671
Web site:
www.engr.colostate.edu
E-mail:
bogusz@enr.colostate.edu
Products/Services: Wind-engineering research including structural aerodynamics, air pollution modeling, computational fluid dynamics, wind energy, sports aerodynamics, etc.
Imports goods?: No
Employees: 5
Person In Charge w/ Title:
 Dr. Bogusz Bienkiewicz, Professor
Parent Company: CSU Hartshorn Health Center
Year Founded: 2000

DECISION SUPPORT CENTER AT MONFORT COLLEGE OF BUSINESS
 Campus Box 128
 Greeley, CO 80639
Phone: (970) 351-2764
Fax: (970) 351-2500
Web site:
www.mcb.unco.edu
E-mail:
vivan.thomas@unco.edu
Products/Services: The center provides a 20-station group technology facility, which allows meeting participants to contribute their ideas via computer terminals. Meeting facilitator assists group problem-solving and strategic planning for clients.
Exports greater than 50%: No

Imports goods?: No
Person In Charge w/ Title: Joe F. Alexander, Dean
Parent Company: University of Northern Colorado
Year Founded: 1889

EDM INTERNATIONAL INC.
 4001 Automation Way
 Fort Collins, CO 80525
Phone: (970) 204-4001
Fax: (970) 204-4007
Web site:
www.edmlink.com
E-mail:
info@edmlink.com
Products/Services: Engineering & biological consulting services & product design for the utility industry.
Imports goods?: No
Employees: 21
Person In Charge w/ Title:
 Andrew H. Stewart
Year Founded: 1982

HALLECK-WILLARD INC.
 5963 Weld County Road 16
 Frederick, CO 80530
Phone: (303) 833-3223
Fax: (303) 833-3303
Web site:
www.hwresearch.com
E-mail:
sales@hwimfg.com
Products/Services: Full-service research product design, development, engineering and quick turn prototype and lower volume manufacturing services.
Imports goods?: No
Employees: 10
Person In Charge w/ Title:
 Michael D. Halleck, President
Year Founded: 1984

HDM LABORATORIES INC.
 1302 E. First St.
 Loveland, CO
Phone: (970) 667-5890
Fax: (970) 667-5813
Products/Services: Mineral exploration.
Imports goods?: No
Person In Charge w/ Title:
 Karren Hilton, Lab manager
Year Founded: 2000

HWI MANUFACTURING
 P.O. Box 237
 Frederick, CO 80530-0237
Phone: (303) 833-3223
Fax: (303) 833-3303
Web site:
www.hwresearch.com
E-mail:
mehalleck@hwimfg.com
Products/Services: Research and development of manufacturing tools.
Imports goods?: No
Person In Charge w/ Title:
 Mike Halleck, President
Year Founded: 1984

INNOVATIVE TEST SOLUTIONS
 599 N. Denver Ave.
 Loveland, CO 80537
Phone: (970) 962-9910
Fax: (970) 962-9911
Web site:
www.hp3070.com
Products/Services: Engineering.
Imports goods?: No
Person In Charge w/ Title:
 Greg May, President
Year Founded: 1991

NUMERICA CORP.

3500 JFK Parkway, Suite 300
Fort Collins, CO 80525
Phone: (970) 419-8343
Fax: (970) 223-6797
Web site: www.numerica.us
Products/Services: Scientific research, development, software, and consulting company.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 100%
Imports goods?: No
Revenues 2005: \$2,848,381
Employees: 30
Person In Charge w/ Title: Jeff Poore, COO
Year Founded: 1996

PUREVISION TECHNOLOGY

511 McKinley Ave.
Fort Lupton, CO 80621
Phone: (303) 857-4530
Fax: (303) 857-0323
Web site: www.purevisiontechnology.com
E-mail: info@purevisiontechnology.com
Products/Services: Develop biorefineries that profitably produce useful products and energy from diverse bio-materials while reducing hydrocarbon use, greenhouse gas emissions and air pollution.
Imports goods?: No
Revenues 2005: \$450,000
Employees: 7
Person In Charge w/ Title: Ed Lehrburger, CEO and President
Year Founded: 1992

SCION INDUSTRIES LLC

3693 E. Larimer County Road 30
Fort Collins, CO 80528
Phone: (970) 207-1720
Fax: (970) 207-1715
Web site: www.scionindustries.com
Products/Services: Composite R&D.
Imports goods?: No
Employees: 12
Person In Charge w/ Title: James K. Sampson, Owner and President
Year Founded: 1993

TECHMEDIA

P.O. Box 22
Fort Collins, CO 80522
Phone: (970) 482-7237
Fax: (970) 482-4804
Web site: www.hipgrip.biz
E-mail: info@hipgrip.com
Products/Services: New product research and development, Hipgrip bottle opener.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 60%
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Terry Endres, Manager
Year Founded: 1976

Robotics**ALTAIR INDUSTRIES INC.**

2908 Mount Royal Court
Fort Collins, CO 80526
Phone: (970) 217-1623
Fax: (970) 224-2786
Web site: www.altairindustriesinc.com
E-mail: sales@altairindustriesinc.com
Products/Services: Automation

and assembly equipment.

Imports goods?: No
Person In Charge w/ Title: Richard S. Coate, President
Year Founded: 1998

CBW AUTOMATION

3939 Automation Way
Fort Collins, CO 80525
Phone: (970) 229-9500
Fax: (970) 229-9600
Web site: www.cbwautomation.com
E-mail: sales@cbwautomation.com
Products/Services: Automation equipment and robotics.
Imports goods?: No
Employees: 110
Year Founded: 1970

MAVERICK ENTERPRISES INC.

13750 Deere Court
Longmont, CO 80504
Phone: (970) 535-9199
Fax: (970) 535-9299
Web site: www.maverickinc.biz
E-mail: sales@maverickinc.biz
Products/Services: Builds automated manufacturing equipment.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 99%
Imports goods?: No
Export to which countries (other than U.S.): Mexico.
Employees: 6
Person In Charge w/ Title: Kevin Conlon, President
Year Founded: 1999

PEAK ENGINEERING & AUTOMATION CO.

599 W. 71st St.
Loveland, CO 80538
Phone: (970) 622-9601
Fax: (970) 622-9602
Web site: www.peakengineering.biz
E-mail: kurt@mesanetworks.net
Products/Services: Custom automation/engineering house, full-machine shop; provides parts and processes from machining to turnkey operations and Peak fly-tying tools.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 80%
Percentage of goods sold internationally?: 20%
Imports goods?: No
Export to which countries (other than U.S.): Canada, New Zealand, Mexico and Norway.
Revenues 2005: \$593,000
Employees: 9
Person In Charge w/ Title: Allen Schultz, President and Kurt Pflock, Vice president
Year Founded: 1994

S.A. ROBOTICS

3985 S. Lincoln St., Suite 100
Loveland, CO 80537
Phone: (970) 663-1431
Fax: (970) 663-5898
Web site: www.sarobotics.com
E-mail: info@sarobotics.com
Products/Services: Equipment for hazardous applications. Complete design, engineering, fabrication and testing of various types of remotely operated and robotic equipment and containment systems. Carbon fiber manufacturing including hand-layup and winding, and autoclave and oven curing. Custom machining and

waterjet cutting.

Exports greater than 50%: Yes
Percentage of goods sold nationally?: 80%
Percentage of goods sold internationally?: 20%
Imports goods?: No
Export to which countries (other than U.S.): United Kingdom.
Revenues 2005: \$8,512,000
Employees: 80
Person In Charge w/ Title: Michael Cappello, CEO and Dan Johnson, President
Year Founded: 1992

WOLF ROBOTICS

4600 Innovation Drive
Fort Collins, CO 80525
Phone: (970) 225-7600
Fax: (970) 225-7700
Web site: www.wolfrobotics.com
E-mail: sales@wolfrobotics.com
Products/Services: Manufacture of robotic welding an cutting equipment.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 85%
Percentage of goods sold internationally?: 10%
Imports goods?: Yes
Export to which countries (other than U.S.): Canada, Mexico and South America.
Revenues 2005: \$17,000,000
Employees: 65
Person In Charge w/ Title: Doug Rhoda, General manager and Vice president
Parent Company: Rimrock Corporation
Year Founded: 2003

Shippers & Packers**FEDEx KINKO'S**

130 W. Olive St.
Fort Collins, CO 80524
Phone: (970) 221-2679
Fax: (970) 493-4496
Web site: www.fedexkinkos.com
E-mail: mgr1602@fedexkinkos.com
Products/Services: Printing, copying, graphic design, shipping, photo services, business documents, and technology services, etc.
Imports goods?: No
Employees: 12
Person In Charge w/ Title: Steve Kosakowski, General Manager

FEDEx KINKO'S

2520 N. Lincoln Ave.
Loveland, CO 80538
Phone: (970) 669-8778
Fax: (970) 669-3231
Web site: www.kinkos.com
E-mail: mgr0486@fedexkinkos.com
Products/Services: Printing, copying, graphic design, shipping, photo services, business documents, technology services, etc.
Imports goods?: No
Employees: 20
Person In Charge w/ Title: Kathleen Heifner, General Manager

FEDEx KINKO'S

3607 W. 10th St.
Greeley, CO 80634
Phone: (970) 356-2664
Fax: (970) 356-1208
Web site: www.kinkos.com

E-mail: usa0488@fedexkinkos.com
Products/Services: Printing, copying, graphic design, shipping, photo services, business documents, technology services, etc.
Imports goods?: No
Employees: 20
Person In Charge w/ Title: Steve Goltart, General manager

FEDEx KINKO'S

226 E. Harmony Road
Fort Collins, CO 80525
Phone: (970) 223-3915
Fax: (970) 223-3519
Web site: www.fedexkinkos.com
E-mail: usa1601@fedexkinkos.com
Products/Services: Printing, copying, graphic design, shipping, photo services, business documents, technology services, etc.
Imports goods?: No
Employees: 34
Person In Charge w/ Title: Brett Torgrimson

FEDEx KINKO'S

1113 W. Elizabeth Ave.
Fort Collins, CO 80521
Phone: (970) 482-3688
Fax: (970) 482-8907
Web site: www.kinkos.com
E-mail: mgr1605@fedexkinkos.com
Products/Services: Printing, copying, graphic design, shipping, photo services, business documents, technology services, etc.
Imports goods?: No
Employees: 13

MACHINERY EXPRESS

680 Technology Circle
Windsor, CO 80550
Phone: (970) 674-1400
Fax: (970) 674-9027
E-mail: Machx1@aol.com
Products/Services: Crane rigging, machinery moving, plant relocation, storage, drop shipment, crating, worldwide delivery and receivables.
Exports greater than 50%: No
Imports goods?: No
Person In Charge w/ Title: Greg Secord and Linda Halligan, Owners
Year Founded: 1998

MAIL MART & GIFT SHOP

117 E. 37th St.
Loveland, CO 80538
Phone: (970) 669-8485
Fax: (970) 613-4319
Web site: www.mailmartandgiftshop.com
E-mail: cyndi@mailmartandgiftshop.com
Products/Services: Packaging, shipping, gift sales, UPS, DHL, Fedex, U.S. Postal, notary, rubber stamps and copies.
Exports greater than 50%: No
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Cyndi Scott, Owner
Year Founded: 1986

MM SOLUTIONS

3321 N. Garfield Ave.
Loveland, CO 80538
Phone: (970) 203-0393
Fax: (970) 203-9634
Web site: www.mmsolutions.biz
E-mail: customerservice@mmsolutions.biz

Products/Services: Wholesale packaging supplies, custom packaging, custom wooden crating, government contracts, and logistic services.
Imports goods?: Yes
Export to which countries (other than U.S.): China, Mexico, Malaysia, Canada,
Employees: 25
Person In Charge w/ Title: Dave Yowell, President
Year Founded: 1994

PACK RAT FREIGHT & SHIPPING LLC

1736 Wilcox Court
Fort Collins, CO 80524
Phone: (970) 224-5392
Fax: (970) 224-5394
Web site:
www.PackRatFreightAndShipping.com
E-mail: info@packratfreightandshipping.com
Products/Services: Packaging and shipping worldwide, corporations or private parties, custom crating, shipping supplies and insurance. Recycle and reuse of several items.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 85%
Percentage of goods sold internationally?: 10%
Imports goods?: Yes
Export to which countries (other than U.S.): We can ship your products anywhere in the world.
Employees: 4
Person In Charge w/ Title: Bill Flint, Owner and Vicky Flint
Year Founded: 1998

POSTNET

1624 S. Lemay Ave. Suite 10
Fort Collins, CO 80525
Phone: (970) 490-2213
Fax: (970) 490-2215
Web site: www.postnet.com
Imports goods?: No

SHIPPER'S SUPPLY CUSTOM PACK

405 Eighth St., S.E., Unit 5
Loveland, CO 80537
Phone: (970) 663-2330
Fax: (970) 663-1244
Web site:
www.ShippersSupplyCustom.com
E-mail:
info@ShippersSupplyCustom.com
Products/Services: Wholesale packaging supplies, custom packaging services and specialized crating and shipping.
Exports greater than 50%: No
Imports goods?: No
Export to which countries (other than U.S.): All.
Person In Charge w/ Title: Jim Lambert, President and Sheree Lambert
Year Founded: 1985

Sign Cos.

ABC SIGN PRODUCTS

2028 S.E. Frontage Road
Fort Collins, CO 80525
Phone: (970) 482-5225
Fax: (970) 842-4019
Web site:
www.abcsignproducts.com
E-mail:

abcsigns@abcsignproducts.com
Products/Services: Aluminum extrusion construction for the sign industry.
Exports greater than 50%: No
Imports goods?: No
Employees: 12
Person In Charge w/ Title: Jack Wisbon
Parent Company: Jackson Brooks & Co.
Year Founded: 1972

ABC SIGNWORKS INC.

301-C Smokey St.
Fort Collins, CO 80525-3747
Phone: (970) 223-9211
Fax: (970) 223-9230
Web site: www.wayfindersigns.com
E-mail: signwork@signwork.com
Products/Services: Signage.
Imports goods?: No
Revenues 2005: \$1,117,000
Employees: 14
Person In Charge w/ Title: L. Wilton Lyles, President
Year Founded: 1989

ABOVE ALL SIGNS

1418 N. Lincoln Ave.
Loveland, CO 80538
Phone: (970) 667-6115
Fax: (970) 962-9625
Web site: www.aboveallsigns.com
E-mail: aboveallsigns@hotmail.com
Products/Services: Vinyl sign fabrication and installation, electric sign service, permits and graphic design.
Exports greater than 50%: No
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Jeff Olson, Owner
Year Founded: 1995

ACTION SIGNS

1909 Ninth St.
Greeley, CO 80631
Phone: (970) 353-2458
Fax: (970) 392-0884
E-mail:
actionsignsgreeley@yahoo.com
Products/Services: Signs, banners, graphics, magnetics, logo design, vehicle lettering.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Dean Alexander, Owner
Year Founded: 1976

ADCON SIGNS INC.

3725 Canal Drive
Fort Collins, CO 80524-8534
Phone: (970) 484-3637
Fax: (970) 484-3639
Products/Services: Interior and exterior signs.
Imports goods?: No
Employees: 50
Person In Charge w/ Title: Merve Eckman, Account manager

BILTRITE SIGN SERVICE INC.

4315 Industrial Parkway
Evans, CO 80620
Phone: (970) 353-3811
Fax: (970) 353-0318
Web site: www.biltritesign.com
E-mail: sales@biltritesign.com
Products/Services: All types of signs.
Imports goods?: No
Revenues 2005: \$565,000

Employees: 10
Person In Charge w/ Title: Lynn Clark, President
Year Founded: 1962

CHOICE CITY SIGNS

1624 S. Lemay Ave
Fort Collins, CO 80525
Phone: (970) 222-0939
Fax: (970) 207-0055
E-mail: eeolwell@aol.com
Products/Services: Sales, installation, interior, exterior, electric, architectural and neon signs.
Imports goods?: No
Person In Charge w/ Title: Eric Elwell
Year Founded: 1995

COLORADO SIGNS & DESIGN

105 S. Lincoln Ave.
Loveland, CO 80537-6407
Phone: (970) 667-4449
Fax: (970) 962-9711
Products/Services: Signs including cabinet, vehicle lettering, banners, magnetics, architectural, real estate and ADA.
Imports goods?: No
Year Founded: 1990

DYNAMIC IMAGE CO.

3497 Whitetail Circle
Wellington, CO 80549
Phone: (970) 226-6887
Fax: (970) 226-6887
Products/Services: Signs.
Imports goods?: No
Person In Charge w/ Title: Jennifer Griffin, Partner and Josh Griffin, partner

FASTSIGNS

2721 S. College Ave., Suite 1A
Fort Collins, CO 80525-2199
Phone: (970) 282-7446
Fax: (970) 282-7447
Web site: www.fastsigns.com
E-mail: 301@fastsigns.com
Products/Services: Computer-generated vinyl signs, graphics of all kinds for business, wide format printing.
Imports goods?: No
Employees: 6
Person In Charge w/ Title: Scott Miller, Owner
Year Founded: 1997

FASTSIGNS

3626 W. 10th St.
Greeley, CO 80634
Phone: (970) 352-7446
Web site: www.fastsigns.com/442
Products/Services: Signs.
Employees: 3
Year Founded: 1996

GARDNER SIGNS INC.

8101 S.W. Frontage Road
Fort Collins, CO 80525
Phone: (970) 225-1000
Fax: (970) 225-0060
Web site: www.gardnersigns.com
Products/Services: Custom sign design, manufacture, installation and service.
Imports goods?: No
Employees: 50
Year Founded: 1946

GOLD CROWN ENTERPRISES INC.

1100 Denver Ave.
Fort Lupton, CO 80621
Phone: (303) 857-4140
Fax: (303) 857-4140
Products/Services: Commercial signs and back plates for traffic lights.
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Mary Schroeder, President
Year Founded: 1988

JACKSON BROOKS & CO.

2028 S.E. Frontage Road
Fort Collins, CO 80525
Phone: (970) 482-3979
Fax: (970) 482-3981
Imports goods?: No
Employees: 27
Person In Charge w/ Title: Jack Wisbon
Year Founded: 1972

JOHNSTOWN AFFORDABLE SIGNS AND DESIGNS

23165 Weld County Road 13
Johnstown, CO 80534
Phone: (970) 587-0163
E-mail:
affordablesigns99@yahoo.com
Products/Services: Signage, channel letters, cabinet signage, banners, and vehicles.
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Cathy Crooks, CEO, Owner
Year Founded: 1998

KELLY SIGNS

1518 E. Eisenhower Blvd.
Loveland, CO 80539
Phone: (970) 667-1144
Fax: (970) 667-0129
Web site: www.kellysigns.com
Products/Services: Signs and trade shows.
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Ron Griggs, Owner
Year Founded: 1964

NORMAN'S MEMORIALS INC.

1703 Cedar Ave.
Greeley, CO 80631
Phone: (970) 353-8234
Fax: (303) 654-0354
Products/Services: Monuments, memorial markers and granite signs, also provides sandblasting and inscription services.
Imports goods?: No
Employees: 15
Person In Charge w/ Title: Ronald Cobb, Vice President
Year Founded: 1981

OUTDOOR IMAGE ADVERTISING

1430 Hilburn St.
Fort Collins, CO 80526
Phone: (970) 223-0330
Fax: (970) 282-0062
Imports goods?: No
Person In Charge w/ Title: Will Horton, Owner
Year Founded: 1989

P A SIGNS

228 Lincoln Court
Fort Collins, CO 80524-2732
Phone: (970) 484-4180
Fax: (970) 482-8857

Products/Services: Sign manufacturer.

Imports goods?: No
Person In Charge w/ Title: Steve Pink, Owner
Year Founded: 1980



SCHLOSSER SIGNS INC.

6766 E. Colorado Highway 402
Loveland, CO 80537
Phone: (970) 593-1334
Fax: (970) 593-0443

Web site: www.schlossersigns.com

E-mail: carla@schlossersigns.com
Products/Services: Design, sales, fabrication, installation, maintenance/repair of custom electrical signage, both interior and exterior and including vinyl graphics and banners. Project management from conception to completion including permit acquisition.

Imports goods?: No
Revenues 2005: \$1,100,000
Employees: 13
Person In Charge w/ Title: TJ Schlosser, Accounts manager
Year Founded: 1999

SHAW SIGN & AWNING INC.

901 S.W. Frontage Road
Fort Collins, CO 80524
Phone: (970) 493-6244
Fax: (970) 493-6288

Web site: www.shawsign.com
E-mail: sales@shawsign.com

Products/Services: Design, manufacture and install electric and architectural signage, awnings, ADA signage, neon and exterior clocks.

Imports goods?: No
Revenues 2005: \$2,500,000
Employees: 30
Person In Charge w/ Title: Jonathan Harshaw, President
Year Founded: 1985

SIGN-A-RAMA

1600 E. Mulberry St., No. 1
Fort Collins, CO 80524
Phone: (970) 204-1805
Fax: (970) 204-1765

Web site: www.signarama.com/80524

E-mail: signarama@frii.com
Products/Services: Signs, vehicle wraps & lettering, banners, trade show displays.

Imports goods?: No
Employees: 4
Person In Charge w/ Title: Patti Westfall, Co-owner
Year Founded: 1995

SIGNS BY TOMORROW

3525 S. Mason St.
Fort Collins, CO 80525
Phone: (970) 282-0460
Fax: (970) 282-0941

E-mail: sbt123@aol.com
Products/Services: Complete, full-service sign shop; vehicle lettering, banners, window lettering, magnetic signs, real-estate signs, neon signs and site signs.

Imports goods?: No
Person In Charge w/ Title: Shawna Eckstine, Co-owner
Year Founded: 1996

SIGNS FIRST

2986 29th St., No.D
Greeley, CO 80631
Phone: (970) 339-5859
Fax: (970) 339-5960

E-mail: signsfirst1@qwest.net
Products/Services: Various types of signs, in-house and computer-generated vinyl signs, full graphics and car lettering.

Imports goods?: No
Employees: 4
Person In Charge w/ Title: Kathy Maine, Owner
Year Founded: 1994

SIGNS FIRST

5112 S. College Ave., Suite C
Fort Collins, CO 80525
Phone: (970) 223-3536
Fax: (970) 223-4104

E-mail: signsfirstco@yahoo.com
Products/Services: Produces signs, banners, window lettering, magnetics and vehicle graphics; offers complete image design including logos, letterheads and business cards.

Exports greater than 50%: No
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Steve Bohn and Jackie Bohn, Owners
Year Founded: 1994

SIGNS NOW

2005 S. College Ave.
Fort Collins, CO 80525-1006
Phone: (970) 493-5363
Fax: (970) 493-5633

Web site: www.signsnow.com
E-mail: signsnow069@qwestnet.net
Products/Services: Signs, banners and digital graphics.

Imports goods?: No
Employees: 11
Person In Charge w/ Title: Pete Thomas
Year Founded: 1989

SIGNS NOW 295

3820 W. 10th St., Unit B-6
Greeley, CO 80631
Phone: (970) 351-8255
Fax: (970) 353-2262

Web site: www.signsnow.com
E-mail: signsnow295@signsnow.com
Products/Services: Signs, banners, vehicle lettering and wraps.
Imports goods?: No
Employees: 6
Person In Charge w/ Title: Ashley Florio

SMITH SIGN STUDIO LLC

429 15th St.
Greeley, CO 80631
Phone: (970) 352-4275
Fax: (970) 352-9050

Web site: www.smithsignstudio.com
E-mail: mail@smithsignstudio.com
Products/Services: Signs and related services and products.
Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$178,000
Employees: 5
Person In Charge w/ Title: Kent

H. Smith, General manager
Year Founded: 1928

TRAFFIC MASTERS

1304 Duff Drive No. 14
Fort Collins, CO 80524
Phone: (970) 221-3440
Fax: (970) 221-3480

E-mail: trafficmasters@frii.com
Products/Services: Traffic control, safety & sign sales.
Imports goods?: No
Employees: 4
Year Founded: 1989

V.I.P. SIGNS

1013 42 St.
Evans, CO 80620
Phone: (970) 339-5224
Fax: (970) 339-5224

Products/Services: Custom signs, decals, banners and screen-printing services.

Imports goods?: No
Person In Charge w/ Title: R. N. Kline, owner
Year Founded: 1976

Software Development

ABC SIGN PRODUCTS COMPUTER DIVISION

2028 S.E. Frontage Road
Fort Collins, CO 80525
Phone: (970) 482-5225
Fax: (970) 842-4019

Web site: www.abcsignproducts.com
E-mail: abcsigns@abcsignproducts.com

Products/Services: Full-scale, 3-axis CNC routing and milling machinery, and CAD/CAM software solutions.

Exports greater than 50%: Yes
Imports goods?: No
Person In Charge w/ Title: Jack Wisbon
Year Founded: 1972

ACCLAIM LEGAL SERVICES INC.

708 Keenesburg Court
Fort Collins, CO 80525-2662
Phone: (720) 201-1345
Fax: (720) 924-9778

Web site: www.acclaimlegal.com
E-mail: sales@acclaimlegal.com
Products/Services: Provides software for court reporting firms.
Year Founded: 2001

AGTOWN.COM LLC

800 Eighth Ave., Suite 321
Greeley, CO 80631
Phone: (970) 353-6227
Fax: (970) 392-2646

Web site: www.agtown.com
E-mail: contact@agtown.com
Products/Services: Fully managed business partner, providing services in software and Web site development, e-commerce, Internet and traditional marketing for the ag industry.

Exports greater than 50%: Yes
Percentage of goods sold nationally?: 70%
Imports goods?: No
Revenues 2005: \$350,000
Employees: 6
Person In Charge w/ Title: Clair Orr, Founder and Matthew Furister, CEO

Year Founded: 1999

ARC SCIENCE SIMULATIONS INC.

306 N. Washington Ave.
Loveland, CO 80537
Phone: (970) 667-1168
Fax: (970) 667-1105

Web site: www.arcscience.com
E-mail: arcmail@arcscience.com
Products/Services: Dance of the Planets Astronomy software and Face of the Earth planetary images for publications.

Exports greater than 50%: Yes
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Thomas Ligon, President
Year Founded: 1981

ATAMAN SOFTWARE

5832 S. College Ave., Suite C
Fort Collins, CO 80525
Phone: (970) 225-9131
Fax: (970) 225-0335

Web site: www.ataman.com
E-mail: info@ataman.com
Products/Services: Computer software for Windows NT and Linux.
Imports goods?: No
Person In Charge w/ Title: Malgorzata Sturgill, COO
Year Founded: 1994

ATK MISSION RESEARCH

3665 John F. Kennedy Parkway, Bldg. 1, Suite 206
Fort Collins, CO 80525
Phone: (970) 282-4400
Fax: (970) 282-9444

Web site: www.mission.com
E-mail: mission.research@atk.com
Products/Services: Software for computer simulation of air quality and pollution dispersion; researches and creates simulations for forecasting weather phenomena.
Imports goods?: No
Year Founded: 1983

AZTECH SOFTWARE INC.

1809 56th Ave.
Greeley, CO 80634
Phone: (970) 330-7228
Fax: (970) 330-7234

Web site: www.aztechsoftware.com
E-mail: aztech@aztechsoftware.com
Products/Services: Software, accounting and inventory control for petroleum distributors and convenience stores and DVR Surveillance systems.

Exports greater than 50%: Yes
Percentage of goods sold nationally?: 75%
Imports goods?: No
Person In Charge w/ Title: Don Ericson, President
Year Founded: 1981

BCC SOFTWARE INC.

2725 Rochdale Court
Fort Collins, CO 80525
Phone: (800) 453-3130
Fax: (716) 272-9141

Web site: www.bccsoftware.com
E-mail: erik_r@bccsoftware.com
Products/Services: Produces mailing list software and ZIP+4 directories for the United States.
Exports greater than 50%: Yes
Imports goods?: No
Year Founded: 1981

BLUE COLLAR SOFTWARE INC.

1554 Riverside Ave.
Fort Collins, CO 80524
Phone: (970) 420-0980
Fax: (970) 482-9931
E-mail: sales@bluecollar-
software.com

Products/Services: Programming and technical services, specializing in database development and custom applications as well as Microsoft Office automation.

Exports greater than 50%: No
Revenues 2005: \$100,000
Employees: 2
Person In Charge w/ Title: Joe Riccardi, Owner
Year Founded: 2000

CAHILL CASTERLINE LTD.

705 E. Ridgecrest Road
Fort Collins, CO 80524
Phone: (970) 484-2212
E-mail: casterle@ccld.com

Products/Services: Contract software and electronic design.
Imports goods?: No
Year Founded: 1983

CBASCO INC.

4921 Terry Lake Road
Fort Collins, CO 80522
Phone: (970) 493-9345
Fax: (970) 493-1984

E-mail: laloe@concentric.net
Products/Services: Business software.

Imports goods?: No
Employees: 3
Person In Charge w/ Title: Larry Eloie, President
Year Founded: 1971

CERIENCE CORP.

3307 S. College Ave., Suite 200
Fort Collins, CO 80525
Phone: (970) 282-3850
Fax: (720) 528-8005

Web site: www.cerience.com
E-mail: info@cerience.com
Products/Services: Allows virtually any document on your PC to be converted and transferred to your mobile device.

Imports goods?: No
Person In Charge w/ Title: Lynn Formanek, President
Year Founded: 2000

CHECKMARK SOFTWARE INC.

724 Whalers Way, Bldg. H
Fort Collins, CO 80525
Phone: (970) 225-0522
Fax: (970) 225-0611

Web site: www.checkmark.com
E-mail: info@checkmark.com
Products/Services: Accounting and payroll software for Windows and Mac.

Imports goods?: No
Revenues 2005: \$1,000,000
Employees: 8
Person In Charge w/ Title: Jim Mathre, President
Year Founded: 1984

CHEETAH ADVANCED TECHNOLOGIES INC.

155 E. Boardwalk Drive, Suite 280
Fort Collins, CO 80525
Phone: (970) 225-2700
Fax: (970) 225-0676
Web site: www.cheetahware.com
E-mail: sales@cheetahware.com

Products/Services: Business enterprise software solutions for the heavy construction and material production industries. Software development, professional services, training and on-going support.

Imports goods?: No
Employees: 40
Person In Charge w/ Title: Bruce Greiner, CEO and President
Year Founded: 1996

CLICK DEFENSE INC.

1001- A E. Harmony Road, Suite 180
Fort Collins, CO 80525
Phone: (877) 872-5772
Fax: (970) 226-2181

Web site: www.clickdefense.com
E-mail: sales@ClickDefense.com
Products/Services: Click defense technology, lets customers track, report on and enhance their online advertising campaigns along with proactively monitoring their campaigns for Click Fraud.
Year Founded: 2002

COCREATE SOFTWARE INC.

3801 Automation Way, Suite 110
Fort Collins, CO 80525
Phone: (970) 267-8000
Fax: (970) 267-8001

Web site: www.cocreate.com
E-mail: csc_americas@cocreate.com
Products/Services: Computer-aided design and collaboration software.

Exports greater than 50%: Yes
Imports goods?: Yes
Revenues 2005: \$75,000,000
Employees: 70
Person In Charge w/ Title: William M. Gascoigne, CEO
Year Founded: 1984

COLORADO CUSTOMWARE INC.

1109 Oak Park Drive, Suite 100
Fort Collins, CO 80525
Phone: (970) 212-4001
Fax: (970) 223-4204

Web site: www.coloradocus-tomware.com
E-mail: info@cci.ws
Products/Services: Land-records management software for recorders, assessors and treasurers in state and local governments.

Imports goods?: No
Revenues 2005: \$4,913,943
Employees: 33
Person In Charge w/ Title: Lori Schlotter, CEO, Owner and President
Year Founded: 1989

DATAJOE LLC

141 S. College Ave.
Fort Collins, CO 80524
Phone: (303) 222-8242
Fax: (303) 222-8250

Web site: www.datajoe.com
E-mail: contact@datajoe.com
Products/Services: Software systems for journalists and publishers.

Imports goods?: No
Employees: 5
Person In Charge w/ Title: T. Dan Feiveson, Vice president of development
Parent Company: Northern Colorado Business Report Inc., BIXPO
Year Founded: 2001

DERBY ASSOCIATION INTERNATIONAL

1 Old Town Square
Fort Collins, CO
Phone: (970) 221-0111
Fax: (970) 221-0344

Web site: www.derby.com
E-mail: info@derby.com
Products/Services: Specializes in software solutions and technical consultation services for the electronics manufacturing industry.
Imports goods?: No
Year Founded: 2000

ECLIPSE SOFTWARE SYSTEMS INC.

921 38th Ave. Court
Greeley, CO 80634
Phone: (970) 353-6313
Fax: (970) 353-6252

Web site: www.rapidlog.com/www.ghostcheck.com

E-mail: sales@rapidlog.com
Products/Services: High-speed log auditing software for trucking/transportation fleet operations.
Imports goods?: No
Person In Charge w/ Title: Larry Steinbecker, President
Year Founded: 1989

EMERGENCY WORLD

4015 S. Lincoln Ave., Suite 500
Loveland, CO 80537-7531
Phone: (970) 203-1300
Fax: (970) 203-1311

Web site: www.emergencyworld.com
Products/Services: NFPA and OSHA compliant knowledge training courseware for emergency medical and fire personnel, including Internet delivered multimedia training available through FireRescueWORLD.com.
Imports goods?: No
Year Founded: 1986

EXCELSIOR SOFTWARE INC.

960 37th Ave. Court
Greeley, CO 80634
Phone: (970) 353-8311
Fax: (970) 353-8340

Web site: www.exceliorssoftware.com
E-mail: wzaggle@excelsiorssoftware.com
Products/Services: Administrative software for schools and school districts.
Imports goods?: No
Person In Charge w/ Title: William Zaggle, CEO
Year Founded: 1986

GT ALLIANCE INC.

315 W. Oak St., Suite 302
Fort Collins, CO 80521
Phone: (970) 224-1335
Fax: (877) 898-1780

Web site: www.gtalliance.com
E-mail: education@gtalliance.com
Products/Services: Internet technology consulting, Web development, technology training, implementation services and GIS services.
Person In Charge w/ Title: Derrick Kuhn, President
Year Founded: 2001

HAWKEYE INFORMATION SYSTEMS

P.O. Box 2167
Fort Collins, CO 80522
Phone: (970) 498-9000
Fax: (970) 498-9096

Web site: www.hawkinfo.com
E-mail: info@hawkinfo.com
Imports goods?: No
Employees: 10
Year Founded: 1976

HEALTHCARE SOFTWARE SYSTEMS INC.

1865 S. Larimer County Road 21
Loveland, CO 80537
Phone: (970) 663-1967
Fax: (970) 669-6900

Imports goods?: No
Year Founded: 2000

HEWLETT-PACKARD CO.

3404 E. Harmony Road
Fort Collins, CO 80525
Phone: (970) 898-3800
Fax: (970) 898-6725

Web site: www.hp.com
Products/Services: Technology solutions provider to consumers, businesses and institutions globally. IT infrastructure, global services, business and home computing, and imaging and printing.
Imports goods?: No
Revenues 2005: \$86,696,000,000
Employees: 2,200*
Person In Charge w/ Title: Mark Hurd, CEO and President
Parent Company: Hewlett-Packard Co.

Year Founded: 1939

Year Founded: * Business Report estimate.

HONEYWELL INC.

4700 Innovation Drive, Building A
Fort Collins, CO 80527
Phone: (970) 204-1454
Fax: (970) 204-1513

Web site: www.honeywell.com
Products/Services: Software for total plant solutions for the process-control industry.
Imports goods?: No
Employees: 30
Person In Charge w/ Title: Rich Hall, Manager
Year Founded: 1993

HORSETOOTH TECHNOLOGIES LLC

P.O. Box 1561
Berthoud, CO 80513
Phone: (970) 532-2669
Fax: (970) 532-5500

Web site: www.horsetoothtechnologies.com
E-mail: jbauer@horsetoothtechnologies.com
Products/Services: Specializing in 3-D simulation consulting and custom applications.

Exports greater than 50%: No
Percentage of goods sold nationally?: 10%
Imports goods?: No
Revenues 2005: \$45,000
Employees: 3
Person In Charge w/ Title: John Bauer, Owner and President
Year Founded: 2004

INDICATIVE SOFTWARE, INC.

724 Whalers Way, Building I
Fort Collins, CO 80525
Phone: (970) 530-0790
Fax: (970) 226-1547
Web site: www.indicative.com
E-mail: info@indicative.com
Products/Services: IT service management software for enterprises automating mission critical business processes.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 80%
Percentage of goods sold internationally?: 20%
Imports goods?: No
Export to which countries (other than U.S.): EMEA, Pacific Rim, Americas.
Employees: 60
Person In Charge w/ Title: Lacy Edwards, CEO
Year Founded: 2003

INFOAMERICA INC.

2600 Canton Court, Suite G
Fort Collins, CO 80525
Phone: (970) 221-5599
Fax: (970) 221-5597
Web site: www.infoamerica.com
E-mail: pknight@infoamerica.com
Products/Services: Software for fast-food restaurants and general kiosk software and consulting.
Imports goods?: No
Person In Charge w/ Title: Paul Knight, President
Year Founded: 1979

INTEGWARE INC.

2821 Remington St.
Fort Collins, CO 80525
Phone: (970) 282-0400
Fax: (970) 282-0500
Web site: www.integware.com
E-mail: info@integware.com
Products/Services: Designs, develops and deploys Enterprise PLM Solutions to help customers build better products faster and more profitably, solutions help customers in highly regulated industries meet or exceed stringent compliance requirements.
Imports goods?: No
Person In Charge w/ Title: Chris Kay, CEO and President
Year Founded: 1992

LOGISENS

706 S. College Ave., Suite 200
Fort Collins, CO 80524
Phone: (970) 416-1444
Fax: (970) 416-9888
Web site: www.logisens.com
E-mail: info@logisens.com
Products/Services: Stress and anxiety management and reduction solutions for work, sports and school environments.
Imports goods?: No
Export to which countries (other than U.S.): Worldwide.
Revenues 2005: \$65,000
Employees: 7
Person In Charge w/ Title: Michele Isernia, President
Year Founded: 2005

MILLENNIUM GROUP

2300 W. Eisenhower Blvd.
Loveland, CO 80537
Phone: (970) 663-1200
Fax: (970) 292-1024

Web site: www.milpond.com

E-mail: andy@milpond.com
Products/Services: Custom built computers and servers, Web development, Web hosting, networking, repair, software training, consulting, green construction products and international product sourcing.
Exports greater than 50%: No
Percentage of goods sold nationally?: 30%
Percentage of goods sold internationally?: 5%
Imports goods?: No
Export to which countries (other than U.S.): China and Canada.
Employees: 7
Person In Charge w/ Title: Andy Pizer, Owner
Year Founded: 1992

MINER & MINER, A TELVENT CO.

4701 Royal Vista Circle
Fort Collins, CO 80528
Phone: (970) 223-1888
Fax: (970) 223-5577
Web site: www.miner.com
E-mail: info@miner.com
Products/Services: Providing software solutions to energy and water/wastewater utilities and municipalities around the world.
Imports goods?: No
Revenues 2005: \$16,200,000
Employees: 99
Person In Charge w/ Title: Jeffrey Meyers, President
Year Founded: 1946

MSI - MANAGEMENT SYSTEMS INC.

2629 Redwing Road, MS: 272323
Fort Collins, CO 80527
Phone: (970) 223-1530
Fax: (970) 223-3004
Web site: www.msifc.com
E-mail: info@msifc.com
Products/Services: General IT services, custom software, database, system design, consulting, analysis and training. CRM, middle-ware, PowerBuilder, Access, VB, VBA, C/C++/C#, Oracle, Java, Perl, MS SQL and others.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 80%
Percentage of goods sold internationally?: 5%
Imports goods?: No
Person In Charge w/ Title: Patrick Burcky, President
Year Founded: 1980

NESTEGG LLC

333 W. Drake Road
Fort Collins, CO 80526
Phone: (970) 223-2722
Fax: (970) 297-7024
Web site: www.nestegg.com
E-mail: info@nestegg.com
Products/Services: Web enabled applications, software development, Web hosting and local area network support.
Imports goods?: No
Person In Charge w/ Title: Doug Renn
Year Founded: 1997

NEW CENTURY SOFTWARE INC.

2627 Redwing Road, Suite 100

Fort Collins, CO 80526

Phone: (970) 267-2000
Fax: (970) 206-0157
Web site: www.newcenturysoftware.com
E-mail: ncs@newcenturysoftware.com
Products/Services: New Century Software is a leading provider of GIS software development, mapping services, conversion and consulting in the oil & gas pipeline industry. Customers include Fortune 100 energy companies to small pipeline operators.
Imports goods?: No
Employees: 32
Person In Charge w/ Title: Ron Brush, President
Year Founded: 1994

O'BOISE SYSTEMS AND SERVICES LLC

325 E. Olive St.
Fort Collins, CO 80524
Phone: (970) 231-6416
Fax: (435) 603-6966
Web site: www.OBoise.com
E-mail: BrantG@OBoise.com
Products/Services: Custom software development, hardware repair and recommendations, network installations, and system restorations.
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Brant Gluth, Owner
Year Founded: 1997

OPTIMUS CORP.

4715 Innovation Drive
Fort Collins, CO 80525
Phone: (970) 226-3466
Fax: (970) 226-3464
Web site: www.optimus-corp.com
E-mail: optimus@optimus-corp.com
Products/Services: Software and services for collecting, indexing, storage and retrieval of high-value corporate documents and data for compliance, litigation, and content distribution. Products provide highly scalable Web presentation and production of portable media.
Imports goods?: No
Revenues 2005: \$4,600,000
Employees: 27
Person In Charge w/ Title: Roland Straub, CEO and President
Year Founded: 1988

PRIVACY NETWORKS INC.

200 W. Mountain Ave., Suite 102
Fort Collins, CO 80521
Phone: (970) 224-2339
Fax: (970) 224-2677
Web site: www.privacynetworks.com
E-mail: sales@privacynetworks.com
Products/Services: E-mail Integrity Suite (EIS) provides company-wide e-mail integrity. Allows businesses to manage and secure their entire e-mail life cycle through validation, security, archiving and mobility.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 95%
Percentage of goods sold internationally?: 5%
Imports goods?: No
Export to which countries (other than U.S.): Asia Pacific.
Employees: 23
Person In Charge w/ Title: Steve

Berens, CEO and President

Year Founded: 2003

ROCKYSOFT CORP.

736 Whalers Way, F-201
Fort Collins, CO 80525
Phone: (970) 493-0868
Fax: (970) 493-0887
Web site: www.rockysoft.com
E-mail: info@rockysoft.com
Products/Services: Inventory management software and services for distributors and manufacturers.
Imports goods?: No
Person In Charge w/ Title: Larry Watson, President
Year Founded: 1999

RUFFDOGS

201 Commerce Drive, Unit No.1
Fort Collins, CO 80524
Phone: (970) 484-5390
Fax: (970) 493-6065
Web site: www.ruffdogs.com
E-mail: sales@ruffdogs.com
Products/Services: Business IT administration, internet and network security, software consultation, custom software development, Linux solutions and support, network security scanning, custom onsite or off-site data backup solutions.
Exports greater than 50%: No
Imports goods?: No
Export to which countries (other than U.S.): France and Norway.
Employees: 6
Person In Charge w/ Title: Vivian Souza, Vice president
Year Founded: 2002

SCATTERGRAM

2501 Jadestone Court
Fort Collins, CO 80525
Phone: (970) 419-2310
Web site: www.scattergrampricing.com
E-mail: sales@scattergrampricing.com
Products/Services: Provides software to display market analysis data in a graphical and visual way for real estate professionals.

SELDEN INTEGRATED SYSTEMS INC.

1175 58th Ave., Suite 200
Greeley, CO 80634
Phone: (970) 336-5973
Fax: (970) 336-5967
Web site: www.seldensystems.com
E-mail: info@seldensystems.com
Products/Services: Workflow and online collaboration solutions.
Imports goods?: No
Person In Charge w/ Title: David Selden, CEO and President
Year Founded: 1985

SHUFFLE MASTER GAMING SLOT RESEARCH AND DEVELOPMENT FACILITY

724 Whalers Way
Fort Collins, CO 80525
Phone: (970) 207-9141
Fax: (970) 377-4131
Products/Services: Linux-based operating system for slot machines.
Imports goods?: No
Person In Charge w/ Title: Tim Washer, President
Year Founded: 2000

SIMPLICITY DATA SYSTEMS INC.

6921 Algonquin Drive
Loveland, CO 80537
Phone: (970) 213-1550
Web site: www.simplicitydata.com
E-mail: simply@simplicitydata.com
Products/Services: Business process architectures, IT/security consulting, global strategic assessments.
Exports greater than 50%: No
Imports goods?: No
Person In Charge w/ Title: Osmar Paez, President

SLEUTHWORKS INC.

3307 S. College Ave.
Fort Collins, CO 80525
Phone: (970) 223-2420
Fax: (970) 490-2195
Web site: sleuthworks.com
E-mail: info@sleuthworks.com
Products/Services: Helping semiconductor manufacturers increase wafer yields.
Imports goods?: No
Employees: 4
Person In Charge w/ Title: James Sorensen and Gary Scher, Owners
Year Founded: 1992

SPATIAL DATA TECHNOLOGIES INC.

736 Whalers Way Suite F101
Fort Collins, CO 80525-4888
Phone: (970) 493-9500
Fax: (970) 482-1485
Web site: www.spatialdatatech.com
E-mail: info@spatialdatatech.com
Products/Services: Specializes in mobile mapping technology, field data collection, and integration of data into proprietary software solutions.
Imports goods?: No
Employees: 7
Person In Charge w/ Title: Glenn Vlass, President
Year Founded: 1998

TECHNIGRAPHICS SYSTEMS INC.

2301 Research Blvd., Suite 101
Fort Collins, CO 80526
Phone: (970) 224-4996
Fax: (970) 224-3001
Web site: www.tgstech.com
E-mail: sales@tgstech.com
Products/Services: Visual information systems, database development, custom software, digital mapping and GIS.
Imports goods?: No
Revenues 2005: \$18,300,000
Employees: 93
Person In Charge w/ Title: Stefanie Walts, General manager
Year Founded: 1981

TERRA SOFT SOLUTIONS INC.

451 N. Railroad Ave., Suite 102
Loveland, CO 80537
Phone: (970) 278-9243
Fax: (707) 988-7982
Web site: www.terrasoftsolutions.com
E-mail: bratliff@terrasoftsolutions.com
Products/Services: Integrated, mission-critical HPC Linux solutions for Apple, Mercury and IBM hardware.
Imports goods?: No
Revenues 2005: \$1,900,000

Employees: 13
Person In Charge w/ Title: Kai Staats, CEO
Year Founded: 1999

TEST & MEASUREMENT SYSTEMS INC.

750 14th St. S.W.
Loveland, CO 80537
Phone: (970) 669-6553
Fax: (970) 669-3090
Web site: www.tamsinc.com
E-mail: info@tamsinc.com
Products/Services: Networking software, N.I.C.S.
Imports goods?: No
Employees: 12
Person In Charge w/ Title: Alistair Macdonald
Year Founded: 1987

TIMBRE SOFTWARE

5302 Southern Cross Lane
Fort Collins, CO 80528
Phone: (970) 532-5200
Web site: www.timbresoftware.com
E-mail: sales@timbresoftware.com
Products/Services: Solstice is a field portable job management and accounting solution for QuickBooks users.
Exports greater than 50%: Yes
Imports goods?: No
Person In Charge w/ Title: Bob Honeycutt, CEO and President
Year Founded: 2002

TRIAD SYSTEMS ENGINEERING INC.

200 W. Mountain Ave., Suite C-103
Fort Collins, CO 80521
Phone: (970) 493-7586
Fax: (970) 493-4656
Web site: www.triadsyseng.com
E-mail: info@triadsyseng.com
Products/Services: TSE provides on-demand consulting and engineering solutions to the electronic and computer industry. Manage, develop, update, integrate, test or support your project needs at any level.
Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$1,200,000
Employees: 8
Person In Charge w/ Title: Fred Nittmann, CEO
Year Founded: 2001

TUMMY.COM LTD.

5400 Fossil Court N
Fort Collins, CO 80525
Phone: (970) 494-0355
Fax: (970) 377-2320
Web site: www.tummy.com
E-mail: info@tummy.com
Products/Services: Five brands of software sold Linux, Open Source Services Provided Linux software development, support, consulting. Linux systems administration. Linux network administration.
Imports goods?: No
Person In Charge w/ Title: Evelyn Mitchell, CEO
Year Founded: 1995

UNIVERSAL SOFTWARE CORP.

P.O. Box 659
Wellington, CO 80549801
Phone: (970) 493-6886
Fax: (970) 493-8471
Web site: www.computrak.org
E-mail: info@computrak.org

Products/Services: Aviation-maintenance software.
Exports greater than 50%: Yes
Imports goods?: No
Year Founded: 2000

VISIBLE PRODUCTIONS

201 Linden St., Suite 301
Fort Collins, CO 80524-2459
Phone: (970) 407-7240
Fax: (970) 407-7248
Web site: www.visibleproductions.com
E-mail: vip@visibleproductions.com
Products/Services: Software: 3-D modeling, 3-D model libraries, 3-D visualization services and biomedical illustration.
Imports goods?: No
Revenues 2005: \$1,900,000
Employees: 20
Person In Charge w/ Title: Paul M. Baker, CEO
Year Founded: 1996

WIND2 SOFTWARE INC.

2002 Caribou Drive
Fort Collins, CO 80525-4325
Phone: (970) 482-7145
Fax: (970) 493-4578
Web site: www.wind2.com
E-mail: nbettis@wind2.com
Products/Services: Software, training and technical support services.
Imports goods?: No
Export to which countries (other than U.S.): Canada, UK, and Australia.
Employees: 85
Person In Charge w/ Title: Franklin Klausner and David Marvin, President
Parent Company: Deltek
Year Founded: 1983

Systems Integrators**ACCEL COMPUTER SERVICES INC.**

790 Castle Mountain Road
Estes Park, CO 80477
Phone: (970) 586-0630
Fax: (970) 586-0984
Products/Services: Computer software packaging.
Imports goods?: No
Employees: 5
Year Founded: 2000

ACCOUNTING SYSTEMS INC. - ASI

324 Remington St.
Fort Collins, CO 80524
Phone: (970) 419-3210
Fax: (970) 416-0732
Web site: www.ASIsucceed.com
E-mail: bredt@ASIsucceed.com
Products/Services: Consulting, customizing, implementing, training and ongoing service of 3rd-party software systems to enhance clients' accounting and business technology and overall profitability.
Imports goods?: No
Revenues 2005: \$1,383,630
Employees: 9
Person In Charge w/ Title: Bredt P. Eggleston, President
Year Founded: 1991

ADVANCED TECHNOLOGY CONSULTANTS

2000 16th St., Suite 2
Greeley, CO 80631
Phone: (970) 356-2375
Fax: (970) 351-8892
E-mail: admin@advancedtech4u.com
Products/Services: PC technical services both in shop and onsite, network support services and telephone installation, digital photo services including restoration and event photography services.
Exports greater than 50%: No
Imports goods?: No
Person In Charge w/ Title: Harold Kuwalski
Year Founded: 2002

ASP TECHNOLOGIES INC.

710 Pine St.
Windsor, CO 80550
Phone: (970) 686-1211
Fax: (970) 686-7075
Web site: www.asptech.com
E-mail: allend@asptech.com
Products/Services: Enterprise, data center and network management software, support and consulting.
Imports goods?: No
Revenues 2005: \$200,000
Employees: 1
Person In Charge w/ Title: Allen Dickerson, Founder
Year Founded: 1992

BUFFALO PEAK COMPUTER SYSTEMS

P.O. Box 667
Mead, CO 80542
Phone: (970) 535-4734
Fax: (720) 554-8070
Web site: www.buffalopeak.com
E-mail: sales@buffalopeak.com
Products/Services: Custom computer systems, network security, video-editing and multimedia authoring systems, network integration featuring parts from premium quality manufacturing companies. Professional system integration and network integration.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Ken Kreager, Sales and technical
Year Founded: 1987

COMPUTER DENTAL SYSTEMS INC.

3825 E. Mulberry St., Unit 2
Fort Collins, CO 80524
Phone: (970) 224-4022
Fax: (970) 224-4001
Web site: www.computekdental.com
Products/Services: Value-added computer reseller in the dental industry. Integration of computer-related dental hardware and software technologies.
Exports greater than 50%: Yes
Imports goods?: No
Employees: 40
Person In Charge w/ Title: Phillip A. Tarver, Founder and President
Year Founded: 1994

GENERAL NETWORKS INC.

P.O. Box 1357
 Loveland, CO 80539
Phone: (970) 674-0660
Fax: (970) 674-0444
Web site:
 www.generalnetworks.com
E-mail: info@generalnetworks.com
Products/Services: LAN, WAN, wireless Internet access, telecommuting, VoIP(digital phone systems), video conferencing, auto attendant, vulnerability assessments, penetration testing, firewalls, routers and VPN.
Imports goods?: No
Revenues 2005: \$1,100,000
Employees: 8
Person In Charge w/ Title: Greg Sartz, President
Year Founded: 1997

HASP INC.

2619 Midpoint Drive, Suite F
 Fort Collins, CO 80525
Phone: (970) 212-2960
Fax: (970) 669-7901
Web site: www.haspinc.com
E-mail: info@haspinc.com
Products/Services: IT solutions sales for business, science and engineering.
Imports goods?: No
Person In Charge w/ Title: Bob Vomaski, President
Year Founded: 1975

IMPEL STRATEGIC SOLUTIONS INC.

P.O. Box 271276
 Fort Collins, CO 80527
Phone: (970) 282-1263
Fax: (970) 282-0023
Web site: www.impelcorp.com
E-mail: info@impelcorp.com
Products/Services: Design and development of integrated health information systems for home health-care and long-term health-care.
Imports goods?: No
Person In Charge w/ Title: Gene Hodge, CEO
Year Founded: 1992

REALGO INC.

2000 S. College Ave.
 Fort Collins, CO 80525
Phone: (970) 493-5177
Fax: (970) 484-3965
Products/Services: MLS software.
Exports greater than 50%: No
Imports goods?: No
Person In Charge w/ Title: Colby Ackerfield, Chief technology officer
Parent Company: Ires LLC

SEMANTIC ARTS INC.

11 Old Town Square, Suite 250
 Fort Collins, CO 80524
Phone: (970) 490-2224
Fax: (253) 322-3256
Web site: www.semanticarts.com
E-mail: mccomb@semanticarts.com
Products/Services: Enterprise application integration, software consulting and semantic modeling.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 90%
Percentage of goods sold internationally?: 5%
Imports goods?: No
Export to which countries (other than U.S.): Sweden.

Person In Charge w/ Title: Dave McComb, President
Year Founded: 2000

T G SYSTEMS

3519 Worwick Drive
 Fort Collins, CO 80525
Phone: (970) 226-6106
E-mail: turdle@verinet.com
Products/Services: Custom computers, networking and photography.
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Tom Reimann, Owner
Year Founded: 1971

WOOD GROUP TURBINE CONTROL SERVICES

591 W. 66th St.
 Loveland, CO 80538
Phone: (970) 669-0801
Fax: (970) 669-1299
Web site:
 www.woodgroup.com/controls
E-mail: turbine.controls@wood-group.com
Products/Services: International energy services company, engineering, production, well support, gas turbine services, to the oil and gas industry.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 80%
Percentage of goods sold internationally?: 20%
Imports goods?: Yes
Revenues 2005: \$11,500,000
Employees: 50
Person In Charge w/ Title: Steve Huval, President
Parent Company: Wood Group
Year Founded: 2002

Telecommunications**ARROW TELEPHONE REPAIR & WIRING SERVICE**

2425 W. Stuart St.
 Fort Collins, CO 80526
Phone: (970) 484-4474
Fax: (970) 484-4474
Products/Services: Office and home wiring for telephone and data; Panasonic KX-T30810, KX-T61610, and KX-T123210.
Imports goods?: No
Revenues 2005: \$22,167
Employees: 1
Person In Charge w/ Title: Brent D. Moon, Owner
Year Founded: 1983

BROAD BAND COMMUNICATIONS INC.

207 N. Larimer County Road 3
 Fort Collins, CO 80524
Phone: (970) 484-6713
Fax: (970) 495-0001
Web site:
 www.broadbandcomm.net
E-mail: info@broadbandcomm.net
Products/Services: Toshiba, Lucent/Avaya, Nortel, MacroVoice, IP telephony, Cat 5 & fiber networking, VoIP and mixed voice & data T1s.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Christopher Leininger, General manager
Year Founded: 1995

CHOICE CITY TELECOM LLC

5550 Corbett Drive Suite A-3
 Fort Collins, CO 80528
Phone: (970) 416-1963
Fax: (240) 465-4313
Web site:
 www.ChoiceCityTelecom.com
E-mail:
 wcarb@ChoiceCityTelecom.com
Products/Services: Telecommunications and networking solutions. Low-voltage cable solutions, business telephone systems, VoIP, voicemail, carrier services and call center solutions.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: William Carbaugh, Owner
Year Founded: 2004

EZ LINK INTERNET BY NUNN TELEPHONE CO.

P.O. Box 249
 Nunn, CO 80648
Phone: (970) 897-3003
Fax: (970) 897-2727
Web site: www.ezlink.com
E-mail: info@ezlink.com
Products/Services: Voice, data (DSL), multi-platform tech support and dial-up Internet access. WildBlue Internet access to North Central Colorado.
Exports greater than 50%: No
Percentage of goods sold nationally?: 2%
Imports goods?: No
Revenues 2005: \$1,661,507
Employees: 5
Person In Charge w/ Title: Greg Grablander, Manager
Year Founded: 1948

FORETHOUGHT.NET

910 16th St., Suite 1220
 Denver, CO 80202
Phone: (303) 815-1000
Fax: (303) 815-1001
Web site: www.forethought.net
E-mail: sales@forethought.net
Products/Services: Broad range of telecom - DSL, ISP, telephone, long distance, T1, T3, ethernet.
Imports goods?: No
Revenues 2005: \$1,300,000
Employees: 11
Person In Charge w/ Title: Jawaid Bazayar, President
Year Founded: 1995

H & H DATA SERVICES INC.

1310 Webster Ave.
 Fort Collins, CO 80524
Phone: (970) 482-6064
Fax: (970) 484-3252
Web site: www.hhdataservices.com
E-mail: barb@hhdataservices.com
Products/Services: ESI phone system and Bogen paging system sales, installation and service.
Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$1,626,000
Employees: 12
Person In Charge w/ Title: Barbara Kawczynski, Accounts manager and Joe Hehn, Vice president
Year Founded: 1992

HD TELECOM INC.

1136 E. Stuart St., Suite 2060
 Fort Collins, CO 80525
Phone: (970) 416-1343
Fax: (970) 416-1191

Web site: www.hdtelecom.com
E-mail: info@hdtelecom.com
Products/Services: Test equipment for telephone lines.
Imports goods?: Yes
Employees: 3
Person In Charge w/ Title: Larry Hower, President
Year Founded: 1986

HI COUNTRY WIRE & TELEPHONE

11645 W. 62nd Place
 Arvada, CO 80004
Phone: (303) 467-9143
Fax: (303) 467-5521
Web site: www.hcwt.com
E-mail: bobsr@hcwt.com
Products/Services: Avaya/Lucent, Nortel Networks, AVST voice mail system, full-service installation.
Imports goods?: No
Revenues 2005: \$9,000,000
Employees: 45
Person In Charge w/ Title: Bob Whitfield Sr., CEO and President
Year Founded: 1984

NORTHERN COLORADO ELECTRICAL & DATA SERVICES

201 Commerce Drive, No. 1
 Fort Collins, CO 80524
Phone: (970) 484-5390
Fax: (970) 493-6065
Web site:
 www.coloradoelectric.com
E-mail: sales@coloradoelectric.com
Products/Services: Electrical, data/cable/phone wiring, commercial electrical contractors, and telephone/data cabling.
Imports goods?: No
Employees: 6
Person In Charge w/ Title: Todd Evans, President
Year Founded: 2001

NORTHERN COMMUNICATIONS GROUP INC.

372 Mountain View Road, No. 8
 Berthoud, CO 80513
Phone: (970) 484-5000
Fax: (970) 344-1124
Web site: www.ncgcorp.com
E-mail: sales@ncgcorp.com
Products/Services: Systems support and maintenance, consulting, integration and management solutions.
Imports goods?: No
Employees: 9*
Year Founded: 1991
 * Business Report estimate.

OPEN LCR CORP.

2627 Redwing Road
 Fort Collins, CO 80526
Phone: (970) 206-1207
Fax: (970) 206-1412
Web site: www.openlcr.com
Products/Services: Downloadable ringtones, phone books, VoIP, Web hosting.
Imports goods?: No
Year Founded: 2000

PHONE MEISTER LLC

3152 Holyoke Court
 Loveland, CO 80538
Phone: (970) 225-2522
Fax: (970) 278-0934
Web site: www.phonemeister.com
E-mail: tfornes@msn.com

Products/Services: Business telephone systems, data wiring, sales, installation and repair.
Exports greater than 50%: No
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Terry L. Fornes, Owner
Year Founded: 2003

PHONESWEST COMMUNICATIONS INC.
5224 Greenview Drive
Fort Collins, CO
Phone: (970) 484-5000
Web site: www.ncgcorp.com
E-mail: sales@nccorp.com
Products/Services: Samsung, Toshiba, Panasonic and Avaya.
Imports goods?: No
Employees: 11
Person In Charge w/ Title: Jason Long, President
Year Founded: 1991

PRO VIDEO & SOUND LLC
1051 Main St.
Windsor, CO 80550
Phone: (970) 674-8850
Fax: (970) 674-5063
Web site: www.provideoand-sound.com
E-mail: mike_weaver@qwest.net
Products/Services: Commercial and residential low-voltage installations, audio and video specialists, theatre, satellite, hi definition.
Employees: 10
Year Founded: 1997

QWEST COMMUNICATIONS
3351 Eastbrook Drive, No. 2006
Fort Collins, CO 80525
Phone: (970) 377-6455
Web site: www.qwest.com
Products/Services: Broad array of telecommunication services for business and residential users.
Imports goods?: No
Employees: 3,000*
Person In Charge w/ Title: Richard C. Notebaert, CEO
Year Founded: 1988
Year Founded: 1988
* Business Report Estimate

RC TELECOM INC.
6250 W. 10th St., Suite 1
Greeley, CO 80634
Phone: (970) 356-4572
Fax: (970) 352-5004
Web site: www.rctelecom.com
E-mail: paulaj@rctelecom.com
Products/Services: Avaya, Comdial, NEC, 3com and structured cabling.
Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$630,000
Employees: 6
Person In Charge w/ Title: Paula Johnson and Steve Johnson, Owners
Year Founded: 1991

RESICOM COMMUNICATIONS MANAGEMENT
213 First St.
Eaton, CO 80615
Phone: (970) 353-0050
Fax: (970) 454-3096
Web site: www.tbsresicom.com
E-mail: info@tbsresicom.com
Products/Services: Convergent technologies and data networking,

VoIP.
Imports goods?: No
Revenues 2005: \$1,200,000
Employees: 8
Person In Charge w/ Title: Rex Walker, President
Year Founded: 1982

TALK SHOP-WYCO COMMUNICATION
300 E. 16th St., No. 206
Greeley, CO 80631
Phone: (970) 353-3893
Fax: (970) 353-3894
E-mail: talkshop3@juno.com
Products/Services: Sales and service for phones systems including Panasonic, Avaya and Atlas.
Imports goods?: No
Employees: 4
Person In Charge w/ Title: Sue Knoedler, President and Dave Knoedler, Service Maintenance supervisor
Year Founded: 1987

TELECO OF THE ROCKIES
1001-A E. Harmony Road, Suite 140
Fort Collins, CO 80525
Phone: (970) 282-7500
Fax: (970) 232-1501
Web site: www.teleco.com
E-mail: wporter@telecof.com
Products/Services: Telephone systems, NEC, Toshiba, Lucent, and ESI.
Imports goods?: No
Revenues 2005: \$1,400,000
Employees: 6
Person In Charge w/ Title: Will Porter, President
Year Founded: 1995

U.S. CABLE
111 W. South First St.
Johnstown, CO 80534
Phone: (800) 480-7020
Fax: (970) 587-4208
Web site: www.uscable.com
E-mail: request@co.uscable.com
Products/Services: Fiber optic commercial solutions, residential and business high-speed Internet plus cable television services.
Employees: 36
Person In Charge w/ Title: Dave Kavanagh, State manager
Year Founded: 1975

WIND RIVER GROUP INC.
117 E. 11th St.
Loveland, CO 80537
Phone: (970) 669-3442
Fax: (970) 663-6081
Web site: www.windriverbroadcast.com
E-mail: jim@windriverbroadcast.com
Products/Services: Broadcast TV and radio regulatory and technical consulting.
Imports goods?: Yes
Employees: 2
Person In Charge w/ Title: Jim McDonald, and CEO
Year Founded: 1985

WORLDWIDE DATA SYSTEMS
1413 N. Cleveland Ave.
Loveland, CO 80538
Phone: (970) 667-3545
Fax: (970) 669-9162
E-mail: worldwidedatasys@yahoo.com
Products/Services: Phone and data wiring. DSL, telephone, CAT V,

electrical - master electrician.
Revenues 2005: \$80,000
Employees: 20
Person In Charge w/ Title: Julie M. O'Gorman, President and Pat Tracy, Partner
Year Founded: 2004

Testing

CERMAK PETERKA PETERSEN INC.
1415 Blue Spruce Drive
Fort Collins, CO 80524
Phone: (970) 221-3371
Fax: (970) 221-3124
Web site: www.cppwind.com
E-mail: dwisner@cppwind.com
Products/Services: Wind-tunnel testing and wind-engineering services.
Exports greater than 50%: Yes
Imports goods?: No
Person In Charge w/ Title: Jack Cermak, Founder
Year Founded: 1981

COLORADO ENGINEERING EXPERIMENT STATION INC.
54043 Weld County Road 37
Nunn, CO 80648
Phone: (970) 897-2711
Fax: (970) 897-2710
Web site: www.ceesi.com
E-mail: ceesi@ceesi.com
Products/Services: Quality calibration and specialized flow measurement testing services; flow measurement training.
Exports greater than 50%: Yes
Imports goods?: No
Employees: 35
Person In Charge w/ Title: Walt Seidl, President
Year Founded: 1965

EMC INTEGRITY INC.
8475 W. I-25 Frontage Road
Longmont, CO 80504
Phone: (303) 776-7249
Products/Services: Electro-magnetic compatibility testing and design consulting.
Imports goods?: No
Person In Charge w/ Title: Shauna Custer, Business manager
Year Founded: 1993

ENSR CONSULTING CORP. TOXICOLOGY
4303 W. Laporte Ave.
Fort Collins, CO 80521
Phone: (970) 416-0916
Fax: (970) 490-2963
Web site: www.ensr.com
Products/Services: Aquatic toxicology and risk assessment.
Imports goods?: No
Employees: 20
Person In Charge w/ Title: Rami Naddy, General manager, Department manager
Parent Company: E N S R International
Year Founded: 1985

GIDDINGS MACHINE CO. INC.
631 Technology Circle
Windsor, CO 80550
Phone: (970) 674-0259
Fax: (970) 674-0542
Web site: www.soilsample.com
E-mail: giddings@soilsample.com
Products/Services: Soil-sampling

equipment for soil coring, drilling and sampling,
Imports goods?: No
Revenues 2005: \$1,369,207
Employees: 8
Person In Charge w/ Title: Doug Mohrlang, President
Year Founded: 1901

HOAD INC.
13025 Weld County Road 16
Fort Lupton, CO 80621
Phone: (303) 857-0596
Fax: (303) 857-9415
Web site: www.hoadinc.com
E-mail: mgoodrich@hoadinc.com
Products/Services: Oil & gas skid mounted measurement & processing equipment, vac-truck services, and industrial maintenance.
Imports goods?: No
Employees: 20
Person In Charge w/ Title: Matt Goodrich, General manager, Vice president
Year Founded: 1978

WARREN ANALYTICAL LABORATORIES INC.
650 O St.
Greeley, CO 80631
Phone: (970) 475-0252
Fax: (970) 351-6648
Web site: www.warrenlab.com
Products/Services: Full-service analytical testing laboratory specializing in food safety, pesticide and nutritional analysis.
Imports goods?: No
Employees: 30
Person In Charge w/ Title: Ed Kotsides, Executive director
Year Founded: 1970

WELD LABORATORIES INC.
1527 First Ave.
Greeley, CO 80631
Phone: (970) 353-8118
Fax: (970) 353-1671
Web site: weldlabs.com
E-mail: weldlab@aol.com
Products/Services: Chemical analysis of water/wastewater, soil and feed, and environment.
Imports goods?: No
Person In Charge w/ Title: Marcus Meilahn, President and David Bossie, Manager
Year Founded: 1978

Video/Audio Production

BAUN BUSINESS COMMUNICATIONS
1730 Glenwood Drive
Fort Collins, CO 80526
Phone: (970) 484-0299
E-mail: BaunBiz@comcast.net
Products/Services: Media relations; copy writing for Web sites and ad campaigns; commercial photography, filming and video editing.
Exports greater than 50%: No
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Mishelle McClure Baun, President
Year Founded: 1999

FORT COLLINS VIDEO LLC

617 Cordial Road
Fort Collins, CO 80524
Phone: (970) 222-3740
Fax: (970) 482-2835
Web site: www.fortcollinsvideo.com
E-mail: info@ftcvideo.com
Products/Services: Variety of digital video services, including digital video production and video to DVD transfer.

MEDIA MANAGEMENT TECHNOLOGY

129 S. Madison Ave.
Loveland, CO 80537
Phone: (970) 292-5995
Fax: (970) 292-5999
Web site: www.mediamtech.com
E-mail: mail@mediamtech.com
Products/Services: CD-ROM and tape-duplication systems and services.
Imports goods?: No
Person In Charge w/ Title: Gene Klawetter and Dale Stonedahl, Vice president of business development
Year Founded: 1984

MEDIATECH PRODUCTIONS

917 E. Prospect Road
Fort Collins, CO 80525
Phone: (970) 224-5911
Fax: (970) 472-0753
Web site: www.mediatechproductions.com
E-mail: maury@mediatechproductions.com
Products/Services: Video production, TV & radio commercials, television shows, company promotional video, company Web site design and hosting, graphic design, interactive CD-ROM & DVD production, multi-media, live-event productions.
Imports goods?: No
Revenues 2005: \$1,150,000
Employees: 10
Person In Charge w/ Title: Maury Dobbie, CEO, Owner and President
Year Founded: 1994

MIRAGE PRODUCTIONS INC.

300 E. 16th St., Suite 207
Greeley, CO 80631
Phone: (970) 356-5104
Fax: (970) 346-8407
E-mail: miragevideopro@aol.com
Products/Services: Video and DVD production services, tape duplication.
Exports greater than 50%: No
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Andrew Nagel, President
Year Founded: 1986

SF PRO VIDEO

457 Alpine Meadows Court
Loveland, CO 80538
Phone: (970) 217-6700
Fax: (970) 613-9586
E-mail: sfprovideo@earthlink.net
Products/Services: Professional video services. Contract production, consulting, engineering, sales, installation and wiring of audio & video equipment.
Imports goods?: No
Person In Charge w/ Title: Scott French, President

WILLOUGHBY PRODUCTIONS INC.

2524 Ridge Creek Road
Fort Collins, CO 80528
Phone: (970) 223-6078
Products/Services: Full-service video-production company specializing in educational and informational video programs for business and government.
Imports goods?: No
Year Founded: 1984

Web Development**ASDESIGN**

1368 Village Park Court
Fort Collins, CO 80550
Phone: (970) 224-4033
Web site: www.a5design.com
E-mail: info@a5design.com
Imports goods?: No
Person In Charge w/ Title: Clint Eccher
Year Founded: 1998

ADVANCED MEDIA SERVICES INC.

155 W. Harvard St., Suite 301
Fort Collins, CO 80525
Phone: (970) 282-9502
Fax: (970) 282-9728
Web site: www.advm mediaservices.com
E-mail: chris@advm mediaservices.com
Products/Services: Electronic design, interactive development, Web development, motion graphics and broadcast video production.
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Chris Bell
Year Founded: 1995

ADVANCED WEB GROUP INC.

1775 S. Juliana Ave.
Loveland, CO 80537
Phone: (970) 203-9114
Web site: www.advancedwebgroup.com
E-mail: mike@snell.net
Products/Services: Web site development, database programming and e-commerce solutions.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Mike Snell
Year Founded: 1992

ARVIDSON COMMUNICATIONS INC.

8180 Peakview Court
Fort Collins, CO 80525
Phone: (970) 203-0303
Fax: (970) 203-0330
Web site: www.thinkaci.com
E-mail: arvidson@thinkaci.com
Products/Services: Technical writing and business communications.
Imports goods?: No
Employees: 4
Person In Charge w/ Title: John Arvidson and Sandy Arvidson, Owners
Year Founded: 1993

C-SQUARED PROFESSIONAL SERVICES GROUP

577 Barnwood Drive
Windsor, CO 80550
Phone: (970) 215-1011
Web site: www.c2psg.com

E-mail: danc@peakpeak.com
Products/Services: Marketing, training, documentation and regulatory compliance.
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Dan Cochran, President
Year Founded: 2004

CHOICE CITY SOLUTIONS

2406 Pinecone Circle
Fort Collins, CO 80525
Phone: (970) 215-4950
Web site: www.ChoiceCity.net
E-mail: mike@choicecity.net
Products/Services: IT support & solutions digital marketing, e-commerce, Web design, hosting, support.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 80%
Imports goods?: No
Person In Charge w/ Title: Mike Robichaud
Year Founded: 2005

COLORADO ON-LINE

P.O. Box 900
Glen Haven, CO 80532
Phone: (970) 586-4760
Web site: www.colorado.on-line.com
Products/Services: Registered Microsoft front page Web presence provider and consultant.
Imports goods?: No
Year Founded: 1982

CREATINGWEBS.COM LLC

2641 Killdeer Drive
Fort Collins, CO 80526
Phone: (970) 225-6858
Web site: www.creatingwebs.com
E-mail: info@creatingwebs.com
Products/Services: Web development, virtual tours, web animation, graphic design, desktop publishing, photography and technical editing.
Imports goods?: No
Year Founded: 1999

CROWN POINT SOLUTIONS

2913 Southmoor Drive
Fort Collins, CO 80525
Phone: (970) 221-0082
Web site: www.crownpointsolutions.com
E-mail: mbren@crownpointsolutions.com
Products/Services: Internet software development, Web design, database development, IT support and consulting.
Exports greater than 50%: Yes
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Michael S. Bren, President
Year Founded: 2003

DAGAMA WEB STUDIO INC.

1521 Ninth Ave.
Greeley, CO 80631
Phone: (970) 378-7822
Web site: www.dagamawebstudio.com
E-mail: lori@dagamawebstudio.com
Products/Services: Web site development and re-design, search engine optimization, pay-per-click listings, content management system, e-mail marketing, logo design, flash anima-

tion, hosting, domain purchase and e-commerce.

Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$195,000
Employees: 2
Person In Charge w/ Title: Lori Gama-White, Owner
Year Founded: 1997

DATA PRODUCTS & SERVICES INC.

2618 Brookwood Drive
Fort Collins, CO 80525
Phone: (800) 669-8194
Fax: (970) 221-4776
Web site: www.dpscorp.com
E-mail: marykay@dpscorp.com
Products/Services: Computer information technology, networks, network integration, wireless, service and support, software, VOIP.
Revenues 2005: \$467,302
Employees: 4
Person In Charge w/ Title: Mary Kay Kennedy and Dianna Convey, Owners
Year Founded: 1988

FORT COLLINS WEB WORKS LLC

2943 Redburn Drive
Fort Collins, CO 80525
Phone: (970) 207-9253
Web site: www.fortcollinswebworks.com
E-mail: contactus@fortcollinswebworks.com
Products/Services: Web site builder.
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Mike Barry, CEO
Year Founded: 2000

GRAFIKAT DESIGN CO

712-B Whalers Way Ste 200C
Fort Collins, CO 80525
Phone: 970-689-9136
Web site: www.grafikatdesign.com
E-mail: kat@grafikatdesign.com
Products/Services: Web, print, tradeshow and multimedia production.
Imports goods?: No
Year Founded: 1994

HENTGES DESIGN INC.

267 E. 29th St., No. 103
Loveland, CO 80538
Phone: (970) 593-6333
Fax: (970) 593-6444
Web site: www.hentgesdesign.com
E-mail: sjh@hentgesdesign.com
Products/Services: Provides graphic-design expertise and developing quality communication for multi-media, Web and print.
Imports goods?: No
Person In Charge w/ Title: Sheila Hentges, President
Year Founded: 1998

HUEBNERPETERSEN MARKETING COMMUNICATIONS

2725 Rocky Mountain Ave., Suite 350
Loveland, CO 80538
Phone: (970) 663-9344
Fax: (308) 384-2859
Web site: www.huebnerpetersen.com
E-mail: info@huebnerpetersen.com

Products/Services: Provides marketing communications services including positioning, branding, custom publishing, Web site design, sales literature development, advertising for print and broadcast, direct marketing services and sales videos/CD presentations.
Imports goods?: No
Employees: 11
Person In Charge w/ Title: Jim Huebner, President
Year Founded: 1989

INFINET CONSULTING
2627 Redwing Rd., Suite 225
Fort Collins, CO 80527
Phone: (970) 282-8838
Fax: (970) 282-4487
Web site: www.infinetinc.com
E-mail: Info@InfiNetInc.com
Products/Services: Web site and e-commerce design, Web site marketing, networking and custom database design.
Imports goods?: No
Person In Charge w/ Title: Tad Osborn, President
Year Founded: 1998

INFORMATION POINT TECHNOLOGIES
135 W. Swallow Road, Bldg. A
Fort Collins, CO 80525
Phone: (970) 266-0703
Fax: (970) 266-0704
Web site: www.ipoint-tech.com
E-mail: pete@ipoint-tech.com
Products/Services: Computer networking, Web development, database development, and new media design.
Imports goods?: No
Employees: 8
Person In Charge w/ Title: Peter Fardal, Director of marketing
Year Founded: 2002

JEANNE DESIGNS
468 W. 43rd St.
Loveland, CO 80538
Phone: (970) 667-1006
Fax: (970) 667-6902
Web site: www.jeannedesigns.net
E-mail: jeanne@jeannedesigns.net
Products/Services: Website design.

KB LEGACY DESIGNS INC.
P.O. Box 120
Kersey, CO 80644
Phone: (970) 353-1218
Fax: (970) 352-0225
Web site: www.kblegacydesigns.com
E-mail: kris@kblegacydesigns.com
Products/Services: Web site development and related services; Web and graphic design hosting, marketing, static or dynamic designs, e-commerce digital photo services/products, community Web sites, internet training and education, search engine submissions, and site mail.
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Kris Bruntz, President
Year Founded: 2002

KELLY RIZLEY ADVERTISING & P.R. INC.
2200 Airway Ave.

Fort Collins, CO 80524
Phone: (970) 482-9008
Fax: (970) 482-9080
Web site: www.kellyrizley.com
E-mail: kra@frii.com
Products/Services: Full-service strategic planning, media placement, campaign and advertising development, creative and in-house production services, Web design, broadcast, 16mm and 35mm motion picture film, digital and beta-cam video, DVDs.
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Kelley D. Rizley, President
Year Founded: 1979

KROLL FACTUAL DATA INC.
5200 Hahns Peak Drive
Loveland, CO 80538
Phone: (970) 663-5700
Fax: (970) 663-7533
Web site: www.krollfactualdata.com.com
Products/Services: Information services provider to mortgage and consumer lending industries, employers and landlords.
Exports greater than 50%: Yes
Imports goods?: No
Revenues 2005: \$119,000,000
Employees: 375
Year Founded: 1985

MEDIA INNOVATIONS LLC
316 Mountain Ave.
Berthoud, CO 80513
Phone: (970) 532-2252
Fax: (970) 532-5424
Web site: www.mediainnovations.net
E-mail: becky@mediainnovations.net
Products/Services: Publishing, custom publications, ad agency, marketing firm and Web page development.
Exports greater than 50%: No
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Becky Justice-Hemmann, Owner
Year Founded: 2003

MOXIETHINK LLP
1313 Newsom St.
Fort Collins, CO 80524
Phone: (970) 218-2257
Web site: www.moxiethink.com
E-mail: abodak@moxiethink.com
Products/Services: Full-scale strategic marketing plan development, including 13-month budget planning for promoting new products and companies as well as re-branding existing businesses.
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Amanda Bodak
Year Founded: 2005

PARALLAX WEB DESIGN LLC
2953 Teller Court
Fort Collins, CO 80526
Phone: (970) 988-8902
Web site: www.parallaxwebdesign.com
E-mail: dac@parallaxwebdesign.com
Products/Services: Custom business Web site design, search engine optimization, content management, ecommerce, logo design, image gal-

leries and great support after the sale.
Exports greater than 50%: No
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Debbie Campbell, LLC member
Year Founded: 2005

PEYRONNIN BY DESIGN
632 Gilgalad Way
Fort Collins, CO 80526
Phone: (970) 555-5555
E-mail: peyronnin@comcast.net
Products/Services: IT
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Ed Peyronnin, Owner
Year Founded: 2001

PROFESSIONAL AUTOMATION SERVICES
1129 Arapahoe Ave.
Berthoud, CO 80513
Phone: (970) 532-4041
Fax: (970) 532-0793
Web site: www.proautomation.com
E-mail: brian@proautomation.com
Products/Services: W2/1099 processing, networking service, sales, software support, Web development and custom programs.
Imports goods?: No
Revenues 2005: \$234,800
Employees: 3
Person In Charge w/ Title: Brian Anderson, President
Year Founded: 1985

REMOTE DATA BACKUPS INC.
2044 Bennington Circle
Fort Collins, CO 80526
Phone: (866) 722-2587
Fax: (970) 407-1490
Web site: www.remotedatabackups.com
E-mail: dandugal@remotedatabackups.com
Products/Services: Effective, convenient and secure way to automatically backup your data offsite every night to two mirrored data centers.
Imports goods?: No
Person In Charge w/ Title: Daniel M. Dugal, CIO
Year Founded: 2001

SCC WEB-DATA SOLUTIONS INC.
318 E. Oak St., Suite 203
Fort Collins, CO 80524
Phone: (970) 224-3282
Web site: www.sccwebdata.com
E-mail: christopher@sccwebdata.com
Products/Services: Comprehensive IT services, including Web applications, database applications, and networking and computer support.
Exports greater than 50%: No
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Christopher A. Snarr, Vice president
Year Founded: 1997

SCHEMA TECHNOLOGIES INC.
421 Dahlia St.
Hudson, CO 80642
Phone: (303) 536-4800
Fax: (303) 536-4500
Imports goods?: No
Person In Charge w/ Title: Paul Drabczyk, President

Year Founded: 1995
SHARPNET SOLUTIONS INC.
2811 W. Woodford Ave.
Fort Collins, CO 80521
Phone: (970) 472-0354
Fax: (970) 493-7177
Web site: www.sharpnetsolutions.com
E-mail: csharp@sharpnetsolutions.com
Products/Services: Internet marketing, Web design and e-commerce.
Imports goods?: No
Person In Charge w/ Title: Chris W. Sharp, CEO and President
Year Founded: 1999

TEAM BTS
704 Colorado Blvd.
Dacono, CO 80514-9352
Phone: (303) 833-2819
Fax: (303) 833-0672
Web site: www.teambts.com
E-mail: barbg@teambts.com
Products/Services: Web development, hosting, e-commerce, computer networking, and small business development.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Barb Goettsch, President
Parent Company: Business Technology Support Inc.
Year Founded: 1997

THE YELLOW SPOT INC.
2401 Research Blvd. Suite 204
Fort Collins, CO 80526
Phone: (970) 490-1040
Web site: www.yellowspot.com
E-mail: sean@yellowspot.com
Products/Services: Web site design, e-commerce development, CD-ROM and DVD authoring.
Imports goods?: No
Person In Charge w/ Title: Sean Higley, President
Year Founded: 1997

THRESHOLD COMPUTER SOLUTIONS INC.
2119 Winterstone Court
Fort Collins, CO 80525
Phone: (970) 482-9500
Fax: (970) 472-6409
Web site: www.thresholdcomputer.com
E-mail: mike@thresholdcomputer.com
Products/Services: Web-based training and learning management, and high quality Web sites.
Imports goods?: No
Employees: 4
Person In Charge w/ Title: Mike Fitzsimmons, President
Year Founded: 1992

VANGUARD INTERNET SERVICES
P.O. Box 336331
Greeley, CO 80633
Phone: (970) 356-4801
Fax: (970) 351-0867
Web site: www.vang.com
E-mail: info@vang.com
Products/Services: Web-site development and host.
Imports goods?: No
Person In Charge w/ Title: Bill Crews, Manager
Year Founded: 1994

WEB WIZARD STUDIOS

875 Glenloch Drive
Fort Collins, CO 80524
Phone: (970) 290-4706
Web site: www.webwizardstudios.com
E-mail: sales@webwizardstudios.com
Products/Services: Web design and logo design.
Imports goods?: No
Person In Charge w/ Title: Cari Jones, President
Year Founded: 2000

WEBER TECHNOLOGY CONSULTING

1841 26th Ave. Place
Greeley, CO 80634
Phone: (970) 405-8362
Web site: www.webertech.net
E-mail: sales@webertech.net
Products/Services: Web site design, search engine optimization and network consulting.
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Robert Weber
Year Founded: 2005

WELLINGTON INTER.NET LLC

P.O. Box 282
Wellington, CO 80549
Phone: (970) 556-2830
Fax: (970) 482-0356
Web site: www.wellingtoninter.net
E-mail: info@wellingtoninter.net
Products/Services: Web site design and hosting and data mining.
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Guy De Marco
Year Founded: 2005

WIRESTONE

1235 Riverside Ave.
Fort Collins, CO 80524
Phone: (970) 493-3181
Fax: (970) 484-6497
Web site: www.wirestone.com
E-mail: salesinfo@wirestone.com
Products/Services: Web site hosting and development.
Imports goods?: No
Employees: 25
Person In Charge w/ Title: Ty Benson, Marketing manager
Year Founded: 1995

XTR SYSTEMS

936 Driftwood Drive
Fort Collins, CO 80525
Phone: (970) 221-3982
Fax: (970) 224-3723
Web site: www.XTRsystems.com
Products/Services: Web programming and Web development training, strategic business analysis and planning consulting; committed to the promotion of science and scientific literacy in our society.
Imports goods?: No
Year Founded: 2000

YELLOW BARON GRAPHICS LLC

26502 Weld County Road 13
Loveland, CO 80512
Phone: (970) 495-0936
Fax: (970) 495-0936
Web site: www.yellowbaron.com , www.bookmarkmywebsite.com

E-mail: stephanie@yellowbaron.com

Products/Services: Website design, print marketing, corporate identity, e-commerce, database integration, search engine optimization, Web site promotion.
Imports goods?: No
Person In Charge w/ Title: Stephanie Olsen
Year Founded: 1992

ZOOMA DESIGN

Fort Collins, CO
Phone: (970) 481-6939
Fax: (970) 416-6816
Web site: www.zoomadesign.com
E-mail: michelle@zoomadesign.com
Products/Services: Full-service advertising, graphic design, Web design and promotion.
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Michelle Tschetter
Year Founded: 2003

Wholesalers & Distributors

A-TEK

5213 Longs Peak Road, Unit G
Berthoud, CO 80513
Phone: (970) 532-5100
Fax: (970) 532-5101
Web site: www.atekllc.com
E-mail: patty@atekllc.com
Products/Services: Full-line of spares and machine tooling services with experience in printing through depaneling, rigid through flex circuit.
Exports greater than 50%: No

AMERICAN COUNTRY CANDIES

2321 E. Mulberry St., Suite 3
Fort Collins, CO 80524
Phone: (970) 482-3213
Fax: (970) 484-5117
Products/Services: Wholesale milk and candy.
Imports goods?: No
Year Founded: 1978

AMERICAN EAGLE DISTRIBUTING CO.

3800 Clydesdale Parkway
Loveland, CO 80538
Phone: (970) 663-1690
Fax: (970) 352-0137
Web site: www.abwholesaler.com/american-eagle
Products/Services: Wholesale distribution of Anheuser-Busch products.
Imports goods?: No
Employees: 108
Person In Charge w/ Title: Jerry Helgeson, President
Year Founded: 1976

APPLIED INDUSTRIAL TECHNOLOGIES INC.

1721 First Ave.
Greeley, CO 80631
Phone: (970) 353-5427
Fax: (970) 351-0946
Web site: www.applied.com
E-mail: Sc0739@applied.com
Products/Services: Industrial power transmission distributor.
Imports goods?: No
Employees: 7

BALL DYNAMICS INTERNATIONAL LLC

14215 Mead St.
Longmont, CO 80504-9311
Phone: (800) 752-2255
Fax: (877) 223-2962
Web site: www.fitball.com
E-mail: orders@fitball.com
Products/Services: FitBALL exercise balls and fitness equipment.
Exports greater than 50%: Yes
Imports goods?: Yes
Export to which countries (other than U.S.): Canada.
Employees: 12
Person In Charge w/ Title: Dale Mayer, Managing member and Owner
Year Founded: 1990

BARTON BROS. SUPPLY INC.

300 Hickory St.
Fort Collins, CO 80524
Phone: (970) 482-8988
Fax: (970) 482-0278
Web site: www.barton-supply.com
Imports goods?: No
Employees: 15
Person In Charge w/ Title: Mike Brand, Branch manager
Year Founded: 1998

BIG R MANUFACTURING LLC

P.O. Box 1290
Greeley, CO 80632-1290
Phone: (970) 356-9600
Fax: (970) 356-9621
Web site: www.bigrmfg.com
E-mail: info@bigrmfg.com
Products/Services: Metal culvert pipe, vehicular and pedestrian bridges, cattle guards, silt fence, related products.
Imports goods?: Yes
Employees: 80
Person In Charge w/ Title: Kenzie MacPherson
Year Founded: 1969

COLORADO CARVING CO. INC.

217 Carlson Place
Loveland, CO 80537
Phone: (970) 669-1181
Fax: (970) 669-1398
Web site: www.coloradocarving.com
E-mail: info@coloradocarving.com
Products/Services: Wholesale woodcarvings.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 75%
Imports goods?: Yes
Revenues 2005: \$450,000
Employees: 5
Person In Charge w/ Title: Dale Traut, President
Year Founded: 1997

COLORADO STAR GROWERS OF COLORADO

14085 Peyton Highway
Fort Lupton, CO 80621
Phone: (719) 749-2510
Fax: (719) 749-2346
Products/Services: Wholesale of Easter lilies, bedding plants, poinsettias.
Imports goods?: No
Person In Charge w/ Title: Brett Verbeek, Vice president
Year Founded: 1993

CPS DISTRIBUTORS INC.

207 N. Timberline Road
Fort Collins, CO 80524
Phone: (970) 484-9300
Fax: (970) 484-5649
Web site: www.cpsdistributors.com
Products/Services: Wholesale distributor of professional pump and irrigation supplies.
Imports goods?: No
Employees: 6
Person In Charge w/ Title: Doug Finch, Manager
Year Founded: 1900

DYECREST DAIRY LLC

1137 N. Larimer County Line Road
Fort Collins, CO 80524
Phone: (970) 484-9294
Fax: (970) 484-9254
Web site: www.dyecrestdairy.com
E-mail: dye@frii.com
Products/Services: Dairy farm and wholesale milk supplier.
Imports goods?: No
Revenues 2005: \$7,500,000
Employees: 30
Person In Charge w/ Title: Terence Dye, President
Year Founded: 1970

ELLEN EQUIPMENT

3555 S. Lincoln Ave.
Loveland, CO 80537
Phone: (970) 461-4960
Fax: (970) 593-1169
Web site: www.ellenequipment.com
Products/Services: New/used construction equipment, sales and service, and Case dealer.
Imports goods?: No
Employees: 15
Person In Charge w/ Title: Tim Keever, Branch manager
Year Founded: 1988

EMPIRE WAREHOUSE

3901 Weld County Road 18
Erie, CO 80516
Phone: (303) 776-9500
Fax: (303) 776-9019
Web site: www.empire-warehouse.com
E-mail: thwalke@truckline.com
Products/Services: Warehouse and distribution center of pharmaceuticals, candy, plastic and paper goods and beverages.
Imports goods?: No
Employees: 35
Person In Charge w/ Title: Bob Lee, President
Year Founded: 1967

ENGEMAN ENTERPRISES LLC

7311 E. U.S. Highway 34
Loveland, CO 80537
Phone: (970) 669-7332
Fax: (970) 667-3785
E-mail: sengeman@engemanent.com
Products/Services: Public cold storage, including frozen, refrigerated and dry warehousing along with airline distribution services.
Imports goods?: No
Employees: 8
Person In Charge w/ Title: Steve Engeman
Year Founded: 2003

FAGERBERG PRODUCE INC.

17673 Weld County Road 80
Eaton, CO 80615

Phone: (970) 834-1353
Fax: (970) 834-1434
Web site:
www.fagerbergproduce.com
E-mail: gsmith1319@aol.com
Products/Services: Distribution of onions and wholesale produce packaging.
Imports goods?: No
Revenues 2005: \$30,000,000
Employees: 90
Person In Charge w/ Title: Lynn Fagerberg, Owner
Year Founded: 1977

FASTENAL CO.
1104 42nd St.
Evans, CO 80620
Phone: (970) 353-7253
Fax: (970) 353-3011
Web site: www.fastenal.com
Products/Services: Wholesale distributors and retail of fasteners and construction products.
Imports goods?: Yes
Employees: 3
Person In Charge w/ Title: Ben Erickson, General Manager
Year Founded: 1967

GRIFFIN-HOLDER CO.
23595 Weld County Road 62
Greeley, CO 80631
Phone: (970) 353-2997
Fax: (719) 254-3367
Products/Services: Onion distributing and wholesale produce packaging.
Imports goods?: No
Employees: 50
Person In Charge w/ Title: Allen Heckman, Manager
Year Founded: 1977

HEALTHSTYLES EXERCISE EQUIPMENT
4515 JFK Parkway
Fort Collins, CO 80525
Phone: (970) 282-6940
Web site: www.healthstylesexercise.com
E-mail: fortcollins@healthstylesexercise.com
Products/Services: Residential and commercial exercise equipment sales.
Exports greater than 50%: No
Percentage of goods sold nationally?: 5%
Imports goods?: No
Revenues 2005: \$2,500,000
Employees: 7
Person In Charge w/ Title: Gregg Theandes, District manager
Year Founded: 1993

HERCULES INDUSTRIES INC.
1701 Oakridge Drive
Fort Collins, CO 80525
Phone: (970) 225-9016
Fax: (970) 225-9032
Web site:
www.herculesindustries.com
Products/Services: Manufactured sheet metal, sheet metal machinery and tools, spiral pipe and fittings, heating and air-conditioning products and accessories, access doors.
Imports goods?: No
Person In Charge w/ Title: Lyle Bell, Regional manager
Year Founded: 1962

HUNTER & ASSOCIATES INC.
1724 Willcox Court
Fort Collins, CO 80524
Phone: (970) 484-5179
Fax: (970) 484-6680
Web site: www.t-hunter.com
E-mail: tom@t-hunter.com
Products/Services: Manufacturers rep in industrial supplies, contractor supplies and welding supplies.
Imports goods?: No
Person In Charge w/ Title: Tom Hunter, President
Year Founded: 1976

K P SALES & MARKETING INC.
5775 W. 29th St., Unit 1109
Greeley, CO 80631
Phone: (800) 979-2927
Fax: (970) 506-9108
E-mail: kpsales99@aol.com
Products/Services: Wholesale farm equipment marketed through dealers.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Ken Pryzgod, President
Year Founded: 1991

LEWIS PAPER PLACE
300 Lincoln Court
Fort Collins, CO 80524
Phone: (970) 484-9770
Fax: (970) 484-9823
Web site: www.lewispaper.com
E-mail: custserv6@lewispaper.com
Products/Services: Printing paper distributor and graphic art supplies.
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Bernard Perez, General manager
Year Founded: 1982

MCLANE WESTERN
2100 E. Colorado Highway 119
Longmont, CO 80502
Phone: (303) 682-7500
Fax: (303) 678-9831
Web site: www.mclaneco.com
Products/Services: Food distribution.
Imports goods?: No
Employees: 510
Person In Charge w/ Title: Stuart Clark, President
Year Founded: 1894

MOORE ENTERPRISES
1208 E. 21st St. Court
Loveland, CO 80538
Phone: (970) 667-1421
Fax: (970) 667-1454
E-mail: lmoore7@msn.com
Products/Services: Retail sales of promotional advertising products.
Imports goods?: No
Employees: 1
Person In Charge w/ Title: Lewis C. Moore, Owner
Year Founded: 1994

NORFOLK IRON & METAL
31181 Weld County Road 39-1/2
Greeley, CO 80631
Phone: (970) 352-6722
Fax: (970) 352-8745
Web site: www.norfolkiron.com
E-mail: greeley@norfolkiron.com
Products/Services: Steel service

center, carbon steel product and flat rolled products.
Imports goods?: Yes
Person In Charge w/ Title: Ron Wildeman, General manager
Parent Company: Norfolk Iron & Metal Co.
Year Founded: 1917

NORTHERN COLORADO PAPER
295 71st Ave.
Greeley, CO 80634
Phone: (970) 353-8787
Fax: (970) 353-2406
Web site: www.ncpaper.com
E-mail: ncp@ncpaper.com
Products/Services: Distribution for paper products, janitorial supplies, disposable food service products and packaging materials.
Imports goods?: No
Revenues 2005: \$34,474,295
Employees: 97
Person In Charge w/ Title: Tim Warde, President
Year Founded: 1978

PRECISION INDUSTRIES
7270 Greendale Road, Unit A
Windsor, CO 80550
Phone: (970) 663-7059
Fax: (970) 663-6002
Web site: www.precisionind.com
E-mail: dgod@precisionind.com
Products/Services: Commercial and industrial supplies.
Exports greater than 50%: No
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Dan Godek, District manager
Year Founded: 1945

RALPH NIX PRODUCE INC.
16969 Weld County Road 44
LaSalle, CO 80645
Phone: (970) 284-6088
Fax: (970) 284-7714
E-mail: nixproduce@aol.com
Products/Services: Wholesale production of onions and cabbage.
Imports goods?: No
Person In Charge w/ Title: Jerry Nix, Owner
Year Founded: 1976

REXEL COLOTEX
312 N. Lincoln Ave.
Loveland, CO 80537
Phone: (970) 667-9266
Fax: (970) 667-0104
Web site: www.rexelusa.com
E-mail: tduerr@rexelusa.com
Products/Services: Wholesale distributor of electrical materials serving residential, commercial and industrial market segments.
Exports greater than 50%: No
Imports goods?: No
Employees: 11
Person In Charge w/ Title: Terry Duerr, Branch manager
Parent Company: Rexel Inc.
Year Founded: 1975

REXEL COLOTEX
4530 Innovation Drive
Fort Collins, CO 80525
Phone: (970) 225-0400
Fax: (970) 225-0700
Web site: www.rexelusa.com

Products/Services: Distribution network of electrical supplies.
Imports goods?: No
Person In Charge w/ Title: Phil Zscheile, Branch manager

REXEL COLOTEX ELECTRIC SUPPLY
1843 Second Ave.
Greeley, CO 80631
Phone: (970) 351-8320
Fax: (970) 353-6024
Web site: www.rexelusa.com
E-mail: wadams@rexelusa.com
Products/Services: Electrical supplies.
Exports greater than 50%: No
Imports goods?: No
Employees: 6
Person In Charge w/ Title: Bill Adams, Branch manager
Parent Company: Rexel Inc.
Year Founded: 1986

ROCKY MOUNTAIN TRACKING INC.
309 S. Summit View Drive, Suite 15
Fort Collins, CO 80524
Phone: (970) 207-1023
Fax: (970) 493-5255
Web site: www.rmtracking.com
E-mail: info@rmtracking.com
Products/Services: GPS tracking products and services.
Exports greater than 50%: Yes
Percentage of goods sold nationally?: 99%
Percentage of goods sold internationally?: 1%
Imports goods?: Yes
Export to which countries (other than U.S.): Canada and Mexico.
Revenues 2005: \$519,880
Employees: 6
Person In Charge w/ Title: Brad Borst, Founder and President
Year Founded: 200

SOUTHWEST PHOTOVOLTAIC SYSTEMS INC.
4089 Valley Oak Drive
Loveland, CO 80538
Phone: (970) 635-3099
Fax: (970) 635-0948
Web site: www.southwestpv.com
E-mail: oldsolarman@aol.com
Products/Services: Wholesale distributor of solar electric components and systems.
Imports goods?: Yes
Person In Charge w/ Title: Richard Keller, Regional sales manager
Year Founded: 1986

SUNDANCE
P.O. Box 336459
Greeley, CO 80633
Phone: (970) 339-9322
Fax: (970) 339-5856
E-mail: sundancegrinder@aol.com
Products/Services: Waste equipment.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Ralph O'Donnell, President
Year Founded: 1982

TSN INC.

4001 Salazar Way
Frederick, CO 80530
Phone: (303) 530-0600
Fax: (303) 530-1919
Web site: www.tsndist.com
E-mail: rderose@tsndist.com
Products/Services: Wholesale distribution of paper, plastic, cleaning and packaging supplies.
Imports goods?: No
Revenues 2005: \$148,000,000
Employees: 150
Person In Charge w/ Title: Rick DeRose, General manager
Year Founded: 1990

UNITED AGRI PRODUCTS (UAP) - CHEMICAL DISTRIBUTION OFFICE

240 22nd St.
Greeley, CO 80631
Phone: (970) 352-4750
Fax: (970) 352-0059
Web site: www.uap.com
Products/Services: Distributes agricultural chemicals.
Imports goods?: No
Employees: 20
Person In Charge w/ Title: L. Kenny Cordell, COO and President
Year Founded: 1960

WORK FITTERS TOOL & SAFETY

1554 Riverside Ave.
Fort Collins, CO 80524
Phone: (800) 457-3687
Fax: (970) 482-9931
Web site: www.workfitters.com
E-mail: joe@workfitters.com
Products/Services: Contractor and industrial supplies including power tools, safety equipment, hand tools, blades, bits, ladders, scaffolding and more.
Exports greater than 50%: No
Revenues 2005: \$1,600,000
Employees: 7
Person In Charge w/ Title: Joe Riccardi, President
Parent Company: A-Z Sales & Service Inc.
Year Founded: 1998

Wireless Communication**AIR TALK COMMUNICATIONS**

1539 W. Eisenhower Blvd.
Loveland, CO 80537
Phone: (970) 613-9900
Fax: (970) 613-9901
E-mail: airtalkcom@aol.com
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Sherry Gacke, Owner

AIRTIME WIRELESS

2726 11th Ave.
Greeley, CO 80631
Phone: 970-336-0100
Fax: 970-356-6498
E-mail: awgreeley@hotmail.com
Products/Services: Cell service and equipment and Satellite TV.
Imports goods?: No
Employees: 4
Person In Charge w/ Title: Ted Dillon, Owner
Year Founded: 2001

CAR TOYS INC.

2407 S. College Ave.
Fort Collins, CO 80525
Phone: (970) 416-7772
Fax: (970) 416-7772
Web site: www.cartoys.com
Products/Services: Cell-phone equipment, accessories, services.
Imports goods?: No
Employees: 20
Person In Charge w/ Title: Bruce Cameron, Regional manager and Danny McCann, Store manager
Year Founded: 1996

CELLULAR JUNCTION INC.

2716-D S. College Ave.
Fort Collins, CO 80525
Phone: (800) 373-3775
Fax: (970) 223-0688
Web site: www.cellularjunction.com
E-mail: info@cellularjunction.com
Products/Services: All wireless carriers with equipment, services, repair & accessories, satellite-TV equipment and services.
Exports greater than 50%: No
Imports goods?: No
Revenues 2005: \$3,000,000
Employees: 28
Person In Charge w/ Title: Dani Korkegi, Owner and President
Year Founded: 1991

CELLULAR JUNCTION INC.

229 E. 29th St.
Loveland, CO 80538
Phone: (970) 663-1922
Fax: (970) 663-1792
Web site: www.cellularjunction.com
E-mail: chadatwood@cellularjunction.com
Products/Services: Cell-phone equipment, accessories, pagers, satellite TV services.
Imports goods?: No

CELLULAR JUNCTION INC.

1525 Main St. Suite B-8
Windsor, CO 80550
Phone: (970) 674-9600
Web site: www.cellularjunction.com
E-mail: @cellularjunction.com
Products/Services: Cell-phone equipment, accessories, pagers, satellite TV services.
Imports goods?: No

CELLULAR JUNCTION INC.

710 S. Main St.
Brighton, CO 80601
Phone: (720) 685-8600
Web site: www.cellularjunction.com
Products/Services: Cell-phone equipment, accessories, pagers, satellite TV services.
Imports goods?: No

CELLULAR JUNCTION INC.

2108-D 35th Ave.
Greeley, CO 80634
Phone: 970-506-3301
Fax: 970-506-3307
Web site: www.cellularjunction.com
E-mail: troy.mcdaniel@cellularjunction.com
Products/Services: Phone sales and repair, car kit installation.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Dani Korkegi, Owner and President
Year Founded: 1991

CELLULAR LINK INC.

1433 N. Denver Ave.
Loveland, CO 80538
Phone: (970) 669-6700
Fax: (970) 669-8624
E-mail: cellularlink@yahoo.com
Imports goods?: No
Employees: 2
Person In Charge w/ Title: Joel Baker, General manager

CINGULAR

150 E. Harmony Road, Suite 2B
Fort Collins, CO 80524
Phone: (970) 226-8610
Fax: (970) 226-8610
Web site: www.cingular.com
E-mail: randy.boggis@cingular.com
Products/Services: Wireless services, multimedia messaging, international dialing.
Imports goods?: No
Employees: 12
Person In Charge w/ Title: Randy Boggis, General manager
Year Founded: 2000

CINGULAR WIRELESS

215 E. Foothills Parkway, Suite M-19
Fort Collins, CO 80525
Phone: (970) 530-0660
Web site: www.t3cingular.com
E-mail: smiller@t3cingular.com
Products/Services: Cell phones.
Imports goods?: No
Person In Charge w/ Title: Steve Miller

COLLINS COMMUNICATION CO.

101 N. Link Lane, Suite 1
Fort Collins, CO 80524
Phone: (970) 493-6356
Fax: (970) 493-2010
Web site: www.collinscommwireless.com
E-mail: radiopros@frii.com
Products/Services: Tower and antenna sales and service; wireless communications, sales and service; business band radios; custom fixed and mobile installation.
Exports greater than 50%: No
Imports goods?: No
Employees: 5
Person In Charge w/ Title: Don Dieckman, President
Year Founded: 1986

IMAGICOM WIRELESS

172 N. College Ave., Suite A-3
Fort Collins, CO 80524
Phone: (970) 484-8500
Fax: (970) 484-1161
Products/Services: Satellite television, phones and Internet service.
Imports goods?: No
Employees: 1
Year Founded: 2003

PAGE ONE WIRELESS

2030 S. College Ave.
Fort Collins, CO 80525
Phone: (970) 221-0477
Fax: (970) 484-7128
Products/Services: Cell phone equipment, accessories, services w/cricket, and AT&T.
Imports goods?: No
Person In Charge w/ Title: Bob Kavanaugh, Manager
Year Founded: 1997

PHONES PLUS

215 E. Foothills Parkway, Suite J-7
Fort Collins, CO 80525
Phone: (970) 377-8900
Fax: (970) 377-8287
Products/Services: Cell-phone equipment, accessories, services.
Imports goods?: No
Person In Charge w/ Title: Dan Betts, Store manager
Year Founded: 1988

PRO WIRELESS/PRO DISH SYSTEMS

1112 Oakridge Drive, No. 110
Fort Collins, CO 80525
Phone: (970) 204-1600
Fax: (970) 377-8022
E-mail: support@prowirelessbiz.com
Products/Services: Cell-phone equipment, accessories, services and satellite television.
Imports goods?: No
Person In Charge w/ Title: Dan Thomas, President
Year Founded: 2000

RADIO SHACK

2505 S. College Ave.
Fort Collins, CO 80525
Phone: (970) 482-2383
Fax: (970) 482-9750
Web site: www.radioshack.com
Products/Services: Alltel, Cingular, US Cellular, PCS Wireless from Sprint, TracFone, Verizon Wireless and Virgin Mobile.
Imports goods?: No
Employees: 7

ROCKY MOUNTAIN WIRELESS INC.

760 Whalers Way, Suite B100
Fort Collins, CO 80525
Phone: (970) 267-9900
Fax: (970) 267-3003
Web site: www.rockymountainwireless.com
E-mail: mclark@rockymountainwireless.com
Products/Services: Colorado's largest Sprint/Nextel authorized representative, fleet tracking systems, mobile wireless Internet.
Imports goods?: No
Employees: 30
Person In Charge w/ Title: Kelly Hunter, Owner
Year Founded: 1997

ROCKY MOUNTAIN WIRELESS INC.

631 S. College Ave., Suite 1
Fort Collins, CO 80524
Phone: (970) 498-8900
Web site: www.rockymountainwireless.com
E-mail: cshaw@rockymountainwireless.com
Products/Services: Colorado's largest Sprint/Nextel authorized representative, fleet tracking systems, mobile wireless Internet.

SPRINT STORE

250 E. Harmony Road, Unit F5
Fort Collins, CO 80525
Phone: (970) 282-8444
Fax: (970) 282-8533
Web site: www.sprint.com
Products/Services: Wireless phones, home-long distance products, business solutions.
Imports goods?: No

Employees: 8
Person In Charge w/ Title: Adam Sabato, General manager

T-MOBILE
 215 E. Foothills Parkway
 Fort Collins, CO 80525
Phone: (970) 226-6666
Fax: (970) 226-4707
Web site: www.T-mobile.com
Products/Services: Cell-phone equipment, accessories and services.
Imports goods?: No
Employees: 6
Person In Charge w/ Title: Steve

Swanson, Store manager
Year Founded: 1995

VERIZON WIRELESS
 3636 S. College Ave.
 Fort Collins, CO 80525
Phone: (970) 377-2054
Fax: (720) 946-0966
Web site: www.verizonwireless.com
Products/Services: 3-way calling, 411 connect, antennas, batteries, batteries chargers, call forwarding, post paid and prepaid.
Imports goods?: No
Employees: 17

Person In Charge w/ Title: Casey Huber, Manager

VOCAL VELOCITY
 2024 Greeley Mall
 Greeley, CO 80634
Phone: (970) 356-4298
Fax: (970) 356-4298
Products/Services: Cell-phone equipment, accessories & services.
Imports goods?: No
Employees: 3
Person In Charge w/ Title: Jonathon Gomez, President
Year Founded: 2001

WIRELESS ADVANCED COMMUNICATIONS
 3901 W. Service Road
 Evans, CO 80620
Phone: (970) 330-9415
Fax: (970) 330-3632
Web site: www.wirelessadvanced-communications.com
E-mail: info@wiradcom.com
Products/Services: Cellular phones and 2-way radios. All major phones and service.
Imports goods?: No
Person In Charge w/ Title: Jerry Bellendel, Business Manager
Year Founded: 1995

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