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Northern Colorado BUSINESS REPORT

\$1
Nov. 19-Dec. 2, 2010
Vol. 16, No. 4
www.ncbr.com

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Climate change warms up CSU budget

While state funds lag, science grants paying for training, research

By Joshua Zaffos
news@ncbr.com

FORT COLINS — In an era of climate change, Colorado State University is experiencing a steady downpour of research funds to help study and mitigate environ-

mental challenges to the planet. This past October, the U.S. Department of the Interior selected CSU as the hub of one of eight regional Climate Science Centers being established around the country. The university will anchor a consortium of nine uni-

versities and research laboratories across the northern Rockies and Great Plains, dedicated to providing government resource managers with answers on some of the most pressing questions related to climate change.

Research programs through the initiative will study the impacts on water supplies, agricultural and livestock production, fish and wildlife management, and the spread of invasive species

and pests and diseases. The initiative will include scientists across a range of departments, said Dennis Ojima, a professor at CSU's Warner College of Natural Resources and research scientist
See CLIMATE, 31



OJIMA

January vote would create framework fund

By Steve Porter
sporter@ncbr.com

WINDSOR — The town of Windsor may soon create its own Downtown Development Authority if a proposal to create such an entity passes at a special municipal election on Jan. 11.

Only voters within the prescribed boundaries of the proposed DDA district — essentially Main Street between Second and Seventh streets and some areas immediately to the north and south of that strip — will be able to cast ballots for or against the DDA.

The district includes about 200 property owners, business owners and tenants, according to the town's planning office.

Kelly Arnold, Windsor town manager, said the idea for a DDA grew out of Windsor's Downtown Master Plan, which recommended a Business Improvement District in the area.

"We continued to have dialogue with affected business people in the downtown, and after further consideration it was

Windsor gears up for possible DDA



Steve Porter, Northern Colorado Business Report

DDA ON THE WAY? — Windsor will have its own Downtown Development Authority to help finance improvements in the old town section of the community if voters in the proposed district give their approval in a special election set for Jan. 11.

decided to pursue a DDA because it formalized a funding mechanism that a BID may not have," he said.

A DDA can use tax-increment financing to fund improvements within its boundaries. Property

tax collected on new DDA development can be set aside and used specifically within the DDA district.

Arnold said a citizen steering committee picked up on the DDA idea and is working to get down-

town businesses and those with property interests to support it.

"It's kind of a grassroots effort," Arnold said. "They've carried the ball and sought the support of the town and they're the

See WINDSOR, 29

January 6, 2011

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ECONOMIC FORECAST 2011



Union Place plans to go modular next spring

Berthoud developer pre-building units to save money

By Steve Porter
 sporter@ncbr.com

FORT COLLINS — The developer of a sustainable mixed-use community in north Fort Collins said she's scrapping her original construction plan and will instead pre-build the homes in a factory near Boulder.

Berthoud-based developer Donna Merten, owner of Merten Inc., said the ongoing uncertainty of the economy and slump in the home-buying sector prompted her to rethink how she wanted to develop the 89-unit Union Place, near the southwest intersection of North College Avenue and Willox Lane.

Merten said instead of the usual stick-frame construction of one or two houses at a time, Union Place will rise up all at once next spring.

"We're planning to do the entire neighborhood in one shot rather than parts and pieces," she said. "It's a whole new concept than what people are used to."

Union Place broke ground in October 2009 and was expected to start building homes this year. But the project has been quiet for the last few

See UNION, 34



Steve Porter, Northern Colorado Business Report

WAITING FOR SPRING — Union Place, an 80-plus-unit, mixed-use development proposed near the intersection of North College and Willox Lane, has been delayed by the economy but its developer says a modular-built community will rise up next spring.

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If nothing else, download the app before your next homeowners association meeting. Making a request to install a turbine on your property – backed up with verifiable data no less – will be sweet payback for them denying your request to paint your house **Broncos** orange and blue.

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Johnson Dairy to emerge from bankruptcy

One of state's largest operations gets judge's OK for creditor payout

By **Steve Porter**
sporter@ncbr.com

EATON — A dairy that was once one of the biggest and fastest-growing in the state may be on its way to emerging from Chapter 11 bankruptcy protection.

Johnson Dairy, located about five miles east of Eaton and owned by John D. Johnson, declared debts totaling more than \$50 million in its bankruptcy filing in January 2009. About \$50 million in claims were dismissed in November 2009 in a settlement reached with the Federal Deposit

See **JOHNSON, 29**



Steve Porter, Northern Colorado Business Report

EMERGING FROM BANKRUPTCY — Johnson Dairy near Eaton is about to emerge from bankruptcy, with a Denver bankruptcy court judge signing off on a Chapter 11 plan of reorganization and a financing plan to support the payment of creditors. The dairy, which once milked about 9,000 cows a day, filed for bankruptcy protection in January 2009.

F O C U S

Medical fitness center nears completion



Steve Porter, Northern Colorado Business Report

ALMOST OPEN — Poudre Valley Medical Fitness is approaching completion in Water Valley's Marina Health Campus in Windsor. The 19,000-square-foot fitness center is housed in a \$16 million, 66,000-square-foot facility set to open Dec. 1.

Windsor facility to host workouts, physical therapy

By **Steve Porter**
sporter@ncbr.com

WINDSOR — A medical fitness facility that will offer medically supervised recu-

peration and physical therapy in a health-club atmosphere is about to open in Windsor.

Heart Center of the Rockies' Patrick Green, M.D., who will serve as the facility's medical director, said Poudre Valley Medical Fitness will be the first such business in the state.

"It's going to be the first of its kind in the region," he said. "There's a medical fitness association that credentials these kinds of facilities, and at some point we

expect to become a certified medical fitness facility."

The building was built by Dohn Construction and is majority-owned by Fort Collins-based Poudre Valley Health System. Water Valley Land Co. President Martin Lind is also an owner of the building, which will anchor Water Valley's Marina Health Campus.

Plans for Marina Plaza, next to Water Valley's Pelican Falls golf course, include

See **MEDICAL FITNESS, 32**



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Annual Economic Forecast luncheon on Jan. 6 at UNC

By Business Report staff

GREELEY – One of the Northern Colorado Business Report's most popular annual events takes place Jan. 6, 2011, when the Economic Forecast luncheon will be held in the University Center Ballroom on the University of Northern Colorado campus in Greeley.

“This is probably the most critical year of the past 13 that we've been presenting the Forecast for local business leaders to come and hear what our experts have to say,” said Jeff Nuttall, publisher of *NCBR*. “Are we in a sustainable recovery? What are the implications for small business on some of the federal and state tax changes on the horizon? And what will Northern Colorado as a region be facing as 2011 unfolds?”

The featured speakers will be Mark C. Snead, assistant vice president, economist and branch executive of the Federal Reserve Bank of Kansas City's Denver branch, and John W. Green, Northern Colorado regional economist and consultant.

Snead serves as the lead officer for Colorado, Wyoming and northern New Mexico, and his special area of expertise is economic modeling and forecasting. He also presented at *NCBR*'s Mid-Year Economic Update in July.

Green has been tracking the Northern Colorado economy for *NCBR* and presenting his economic forecasts since 1997. He also serves as an economic consultant for federal, state and local



governments, associations and private companies.

Together, they will present both the national and regional view of economic conditions in the coming year. In addition to their presentations, they will open up a dialog not only with each other but also with the audience at the event. Some of the topics of discussion will be directed by questions submitted in advance to events@ncbr.com.

The *NCBR* staff will be collecting questions through the end of the day Jan. 5, so if debate in the lame-duck session of Congress gets you confused between now and then, shoot us an e-mail and we will pass it on to our experts. If the question can be answered, they'll be willing to tackle it.

The Economic Forecast luncheon starts at 11 a.m. and concludes at 1:30 p.m. Cost to attend is \$39; online reservations are now open at www.ncbr.com, under the Events heading on the left-hand side of the homepage.

More information and corporate table reservations are also available by contacting *NCBR* Marketing Director De Dahlgren at ddahlgren@ncbr.com or 970-232-3132.



GREEN



SNEAD

C O R R E C T I O N S

In the story, To cover or not to cover employees? in the Nov. 5 issue of the *Business Report*, two points were unclear. An increase in an employer's health-insurance premiums above 5 percent does not automatically cause the plan to lose its grandfathered status, but failing to absorb the increase — by changing the plan or the carrier — would. And in the example cited in the story, \$33,000 per year was the cost to cover the owner of the company and his managers under the state-sponsored Cover Colorado program.

The *Business Report* will correct any errors that appear in its pages. To suggest a correction or clarification, please contact editor Kate Hawthorne at 970-221-5400, ext. 212, or e-mail her at khawthorne@ncbr.com.

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The Northern Colorado Business Report (ISSN 1094-8198) is published biweekly, with an extra issue in December, by The Northern Colorado Business Report Inc., a Colorado corporation, 141 S. College Ave., Fort Collins, CO 80524. Periodical postage paid at Fort Collins and additional offices.

Subscriptions are \$49.97. International subscriptions are \$175.00.

POSTMASTER: Send change-of-address notices to:

The Northern Colorado Business Report,

Post Office Box 1399, Fort Collins, CO 80522.

970-221-5400 • 800-440-3506 • Fax: 970-221-5432

E-mail: editor@ncbr.com • www.ncbr.com

Weed in the workplace causes concern

Medical marijuana users find state law backs employers

By **Beth Potter**
 bpotter@bcbr.com

BOULDER — With more than 53,000 card-carrying medical marijuana users in Colorado, workplace productivity is a growing concern.

While the current law favors employers, a few already have settled out of court for “wrongful termination,” according to Brian Vicente, a Denver attorney and head of the Sensible Colorado advocacy group.

For the record, employers are not required to do anything to “accommodate the medical use of marijuana in any work place,” according to a state constitutional amendment approved by Colorado voters to allow medical marijuana use in 2000.

“It is more cut-and-dried than most people think, because employers can require their employees to be drug-free of illegal drugs, and the Colorado law doesn’t change that,” said Jude Biggs, a partner at Boulder law firm Holland and

See WEED, 28



Photo illustration courtesy Boulder County Business Report

MEDICATED WORKFORCE – Employers are not required to do anything to “accommodate the medical use of marijuana in a work place,” according to a state constitutional amendment approved by Colorado voters to allow medical use in 2000. However, a few employers have settled out of court for “wrongful termination,” according to Denver Attorney Brian Vicente.

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Berthoud manufacturer turns around again

General manager buys facility from BAE to save 55 jobs

By **Kate Hawthorne**
khawthorne@ncbr.com

BERTHOUD — The world was a different place just a few short years ago.

In 2005, defense industry giant BAE Systems Inc. acquired military container manufacturer Engineered Plastic Designs Inc. in Berthoud. The company that had been posting about \$9 million in annual sales suddenly became BAE Container Solutions Division, part of the second-largest arms producer in the world.

By 2007, with EPD's original founders still on staff, the local facility had doubled its staff from 79 to 150, was the second-largest private sector employer in town, and was hiring to fulfill defense contracts that just kept coming.

In 2008, Rob Carr was transferred from BAE headquarters in Minneapolis to become general manager in Berthoud. He took over from the founders and managed the facility back up to the standards of the parent

Summit Solutions

Founded: Oct. 20, 2010
Management: Rob Carr, CEO
Headquarters: Berthoud
Product/Service: Manufactures specialized containers for military applications.
Employees: 55

SOURCE: BUSINESS REPORT RESEARCH

company.

In 2009, in the face of defense spending cuts, BAE first reduced the Berthoud workforce, then decided that the facility no longer fit its strategic goals and announced it would be closed.

And here's where the story gets really interesting.

"I felt the business case did not support closing the facility, or moving it to another location, because that would disrupt delivery to our customers," Carr said. "And, I thought the company had asked a lot of the employees here to turn the operation around, so it was only fair to try to hold on to the services we provide."

So, Carr did what any good manager would do. He asked the multinational BAE if he could buy the Berthoud facility. And he kept asking, and asking, until this summer, when BAE said, "Sure, just make it snappy."

Carr and his wife created Rocky River Holdings LLC and signed a letter of intent to buy the facility and all its equipment on Sept. 1. The deal closed on Oct. 20, with Rocky River paying a reported \$1 million cash.

To BAE, which reported sales of \$36.2 billion and a workforce of 107,000 worldwide last year, that could be a rounding error on a balance sheet. To Carr and the 55 employees in Berthoud, the transfer of ownership is huge.

"The employees here are all local, some who have been working here since it was EDP," Carr, now CEO of Rocky River Holdings, explained. "These are highly skilled, primary jobs that we have kept in the community."

Team effort

Carr is quick to give credit to various local professionals who made the purchase possible.

Kennedy and Coe served as the lead adviser to Rocky River for the transaction and consulted on entity and deal structure, finance, financial modeling, due diligence, human resources and tax

"These are highly skilled, primary jobs that we have kept in the community."

Rob Carr, CEO
Summit Solutions

planning.

"I was extremely impressed with the level of expertise and resources Kennedy and Coe was able to bring to help us complete this deal," Carr said.

Another player who was "absolutely essential to getting it done in the short amount of time we had," according to Carr, was Adams Bank and Trust. "They really stepped up to the plate and made decisions quickly."

He said Berthoud Town Administrator Mike Hart and Mayor Tom Patterson also played key roles in

See BAE, 35



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Marketing hype can hamper wise use of our natural resources

A few weeks ago I stayed in a hotel for a night. Before heading to bed, I took note of two shower heads in an otherwise average shower/tub combination. While I could not recall the last time I had seen two shower heads in a hotel bath, I found the note affixed to the tile wall most perplexing: "SAVE THE PLANET! In an effort to save water, we have disabled one of the shower heads."



HUMANS & TECHNOLOGY
Kai Staats

I laughed aloud, "Are you kidding me!?" The juxtaposition of the shower heads and note is analogous to driving a hybrid Hummer to show concern for the vehicle's carbon footprint. This was not the first time I had seen such a ploy, for most hotels post "SAVE WATER! SAVE THE PLANET!" and then go on to state that reusing your towel saves resources.

Saving resources is, of course, a good

thing, logical and true. However, the promotion of saving the planet through reduced laundry is what bothers me, for it reeks of a marketing engine gone awry — a legitimate need for change in the behavior of consumers lost in a nearly cliché phrase, relegated to the automatic "bless you" following a sneeze.

On Oct. 26, Wendy Koch wrote on AZCentral.com, "More than 95 percent of consumer products marketed as 'green,' ... make misleading or inaccurate claims ... 'The biggest sin is making claims without any proof,' said Scot Case of UL Environment, adding that companies want consumers to 'just trust them.' The report finds 'vagueness' is the second-leading problem (a shampoo claimed it was 'Mother Earth approved') in 'greenwashing' — a term that refers to misleading green claims."

It is not the point of this column to tell you be more green, nor to disclaim all green products. My point is rather to bring to light the need to be aware of the intended value of the word "green" in a society driven by slogans, catch-phrases, and overzealous marketing — and consumers who seldom give a second thought to that which they consume.

So let's set a few things straight.

1. We are not separate from the environment. The environment is not something over there, a thing or a place we can point to. It is not removed from

our daily lives. We cannot preview the environment on a Google map nor come home from it after our vacation. In "Operating Manual for Spaceship Earth," Buckminster Fuller suggests treating our planet as a self-contained spaceship with finite resources to manage as we do a financial budget or bank account. The environment is every cubic inch of this spaceship Earth. It is our home.

2. The environment does not require saving. Due to the clever nature of our species, the environment is whatever we make it, and it will continue with or without our awkward, often too-late attempts at making corrections to our behavior. We do, however, risk destroying much of what we take for granted.

3. Green is not a short-lived trend. It is not a temporary act of kindness. The reference to green was invoked as a reminder of the need for a paradigm shift, a transition to a more sustainable means of keeping balance between our desired lifestyle and the resources at our disposal.

4. Green is not a religion. To say, "I believe in global warming" is to say, "I believe in burnt toast." Worship your breakfast if you so desire. Defend your slice of seven grains to the death if you must, but to state belief or disbelief in the physical change in the environment which surrounds you is only to further create factions around what should be a logical,

factual conversation, a chance to debate that which we observe to be happening.

5. Creating marketing slogans from legitimate issues often reduces their impact. To misuse or overuse terms such as green, eco- (insert adverb), or bio- (insert shampoo made from organic, humanely harvested carrots and Red Sea mud) is to devalue the entire concept and actually reduce effective awareness. Perhaps "sustainable living" invokes a more complete mental image, but it doesn't roll off the tongue as does "green" — and so the trend continues.

It's not that I discourage the use of green products, rather, I encourage personal awareness and subsequent choices which lead to being a well-informed consumer.

In closing, I ask that when you see the note in the hotel bathroom, or read the labels on the shampoo bottles, be critical and be engaged. Don't allow your knowledge to stop there. Think beyond the garbage disposal, trash can, and recycling bin. Challenge the marketing and challenge yourself to be educated in the entire system.

If you so choose, be green, by all means possible, but make it a personal shade of green.

Kai Staats is the principal of Over the Sun Innovations, based in Loveland. He can be contacted through www.overthesun.com.

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COLUMNS



Loveland Museum shows ink prints
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Women in tech = Stronger tech engine

Start with training more girls in math, science, engineering

There are not enough women leading tech start-ups. Here are four actions of what to do about it. But first why, where, and why.

Why bother getting more women tech leaders? Besides addressing gender-equity issues, everyone stands to benefit. Companies and their customers gain from female creativity and leadership, women self-actualize, and our nation is more competitive. The result is a stronger tech engine.

Where do leaders of tech startups come from? One proven path to tech leadership is to start as an engineer, scientist, mathematician, or computer scientist. The percentage



PASSIONATE PURPOSE

Theresa M. Szcurek

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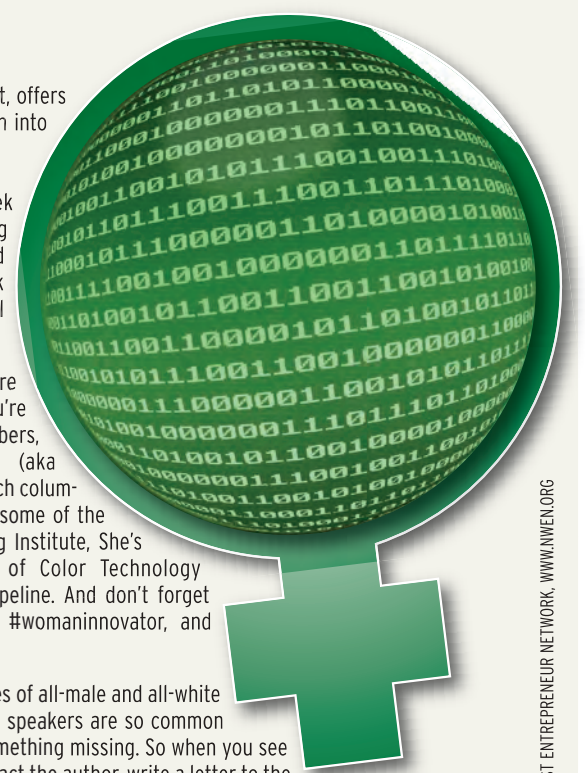
Changing the ratio

Jon Pincus, a Seattle-area strategist and activist, offers these suggestions on how to bring more women into technology leadership positions:

■ **Reach out when you're hiring.** The Geek Feminism Wiki's resource page is a good starting point. Angels and VCs are in a uniquely leveraged position to encourage diversity, and should work toward having a diverse team internally as well as encouraging diversity in funded companies.

■ **Reach out even when you're not hiring.** There are plenty of great resources out there when you're looking for experts, speakers, community members, guest bloggers. Nationally, Allyson Kapin (aka @WomenWhoTech) and Aliza Sherman, former tech columnist for the *Wyoming Business Report*, both list some of the organizations working in this space: Anita Borg Institute, She's Geeky, Women Who Tech, National Women of Color Technology Conference, Women 2.0, Girls in Tech, Astia, Pipeline. And don't forget Twitter; follow hashtags like #geekfeminism, #womaninnovator, and #fem2.

■ **Ask "what's wrong with this picture?"** Pictures of all-male and all-white "top 10" lists or executive staffs or conference speakers are so common that it's easy for people not to notice there's something missing. So when you see a situation like this, say something about it: contact the author, write a letter to the editor or a blog post, discuss it with friends. This is especially important for guys to do. When women bring it up, they're frequently viewed as complainers. And look at what picture you're getting of the world as well: If almost none of your information sources are women, you're missing out on a lot.



SOURCE: NORTHWEST ENTREPRENEUR NETWORK, WWW.NWEN.ORG

Open Space offers universal solutions



PRACTICING INNOVATION

Shirley Esterly

Self-organization key to improved performance

What is your definition of Open Space? The term conjures up images of undeveloped land reserved for use today and into the future.

Open Space is special because it has been designated as a way to preserve unique features of nature and create a boundary between development and the natural world. We like to hike, picnic, and recreate in Open Space. It is a special place.

Let me introduce another way to think about Open Space.

If you could find a universal solution to improve performance, customer service, collaboration, project management, systems thinking, and more, would you be interested? What if you could bring together a large group of people (10 to 2,000) who are enabled to deal with massive, conflicted and complex issues in a respectful and productive fashion in a short period of time, would you want to learn more?

The methodology that allows you to do this is called Open Space Technology. Its originator, Harrison H. Owen, is a visionary who applies the methodology all over the world in such complex areas as health care, education, the Haiti Community Enterprise, government, South African apartheid, and the Girl Scouts. The key to

See **OPEN SPACE**, 25

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Loveland Museum shows prints with a bite

Shark's Ink exhibit highlights artists, printer union

"The Legend of Bud Shark and His Indelible Ink" is the title of an excellent group exhibition at the Loveland Museum Gallery made by a wide range of artists including Red Grooms, Don Ed Hardy and Bernard Cohen. What ties the work together is that the prints were all made at the Shark's Ink press in Lyons.



BUSINESS AND THE ARTS

Kiki Gilderhus

Yes, this is the exhibition that gained notoriety last month when Kathleen Folden, a trucker from Montana, destroyed Enrique Chagoya's lithograph, "The Misadventures of the Romantic Cannibals." Perhaps Folden did not realize that the print is, by definition, reproducible.

But laying crowbars aside, the collection on display through Nov. 28 features the work of 82 artists. It highlights different printmaking techniques and reveals something of the collabora-

tive process between printmaker and artist.

Bud Shark opened Shark's Ink press in 1976. He landed in Boulder after training as a printmaker at the University of Wisconsin-Madison and the University of New Mexico, and a long stint working at the esteemed Electo Editions in England. He made a conscious decision to work as a collaborative printmaker rather than an artist or a teacher.

"Shark's Ink started as a contract studio, a press available for hire," he said. "Gradually, over the first four or five years, I started inviting artists to publish. We produce the prints and market them until they are sold. The money is usually split with the artist. By the mid-1980s we transitioned entirely to invitation with only occasional contract work. This kind of publishing involves a lot more risk, but if the prints are popular they're profitable."

Such an arrangement allows Shark to choose the artists with whom he collaborates.

"I've usually met the artist and seen the work, but an artist may suggest someone — 'You should check this work out,'" he said.

Collaborative process

Shark explained that his role in the collaboration goes beyond simply printing.

"In the studio I encourage the artist

See ARTS, 27



Courtesy Shark's Ink, Lyons, Colo

PAW PRINTS — "Big Top," a color lithograph by Don Ed Hardy from 1995, is just one of the prints in "The Legend of Bud Shark and His Indelible Ink" exhibition at the Loveland Museum Gallery through Nov. 28.

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TIME OUT



LEARNING LUNCH – 1. David Stotler, director of the University of Northern Colorado's department of sport and exercise science; Patricia Book, assistant vice president for continuing education; and Sharon Clinebell, assistant director of the Monfort College of Business, enjoy lunch in the UNC Ballroom before the presentation by author Joseph Michelli as part of the Building Business Excellence Speaker Series on Nov. 11. **2.** Sarah McQuiddy, president of the Greeley Chamber of Commerce and Gary Mitchell, CPA at Anton Collins Mitchell LLP, chat at the Open House for Anton Collins Mitchell at the Greeley Country Club on Nov. 9. **3.** Christine McDermott, left, Atmos Energy; Jean Meyer, Greeley Guest House; Stephanie Boulton, The Sod Buster Inn; and Kris Cazer, North Colorado Medical Center, have a frightfully good time at the Greeley Chamber Business After Hours Spooktacular Trade Show Oct. 28. **4.** Dennis Fulgenzi, left, Mountain High Appliance; Bob Sutherland, Sutherlands Lumber and Design Gallery; Lisa Bieker, Bosch Thermador Gaggenau; Brad Barnett, Mountain High Appliance; and Chris Carney, Sutherlands Lumber and Design Gallery talk shop at Sutherlands Lumber and Design Gallery Annual Open House Nov. 12.



*Courtesy Greeley Chamber and Business Report staff.
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CALENDAR

- Nov. 19 - Dec. 19** - Jacob Marley's Christmas Carol, Art Lab, 239 Linden St. in Fort Collins. Cost: \$20/adults, \$15/seniors, students and matinees. Contact: OpenStage Theatre at 970-484-5237 or www.lctix.com.
- Nov. 19 - 29** - Frugal Fashions and Decorating Secrets from the Thrift Talk Diva, from 6 to 7:30 p.m., Anthology Book Company, 422 E. Fourth St. in Loveland. Cost: \$20 pre register, \$25 at the door. Registration Deadline: 11/11/2010. Contact: Jennifer Seeley at 303-902-6086 or jseeleyconsulting@gmail.com.
- Nov. 20** - Wordpress for Photographers, from 10 a.m. to 5 p.m., Center for Fine Art Photography, 400 N. College Ave. in Fort Collins. Cost: \$130/members, \$145/non-members. Registration Deadline: 11/19/2010. Contact: Contact at 720-244-1010 or contact@c4fap.org.
- Nov. 20 - 21** - Northern Colorado Wood Carvers Show/Sale & Competition, from 11 a.m. to 5 p.m., The Ranch, McKee Building, Exhibition Hall A, Larimer Fairgrounds, I-25 and Crossroads Blvd., Exit 259 in Fort Collins. Registration Deadline: November. Contact: Alice Huffman at 970-635-2407 or ahuf106530@comcast.net.
- Nov. 20** - Fort Collins Habitat for Humanity ReStore Grand Re-opening, from 9 a.m. to 4 p.m., Fort Collins Habitat for Humanity ReStore, 4001 S. Taft Hill Road in Fort Collins. Contact: Lauren Wahlquist at 970-488-2712 or lwahlquist@fortcollinshabitat.org.
- Nov. 20 - 21** - 28th Annual Respite Care Holiday Ball, from 6 p.m. to 12:30 a.m., Embassy Suites Loveland, 4705 Clydesdale Parkway in Loveland. Cost: \$150-\$2500. Contact: Respite Care Inc. at 970-207-9435 or nichole@respitcareinc.org.
- Nov. 21** - Spayghetti & No Balls Dinner/Craft Fair, from 4 to 8 p.m., Fort Collins Senior Center, 1200 Raintree Drive in Fort Collins. Contact: Animal House Rescue & Grooming at 970-224-3647.
- Nov. 22** - Employment Services of Weld County & Staffmark, from 10 a.m. to 2 p.m., South Weld County Building, 4209 WCR 24 1/2 in Longmont. Contact: Employment Services of Weld County at 970-346-7983 or jmclavey@co.weld.co.us.
- Nov. 25** - 9th Annual Loveland Turkey Trot, McKee Medical Center, in Loveland. Cost: \$25/adults, \$13/children.
- Nov. 26** - Catch the Glow Holiday Celebration & Evening Parade, starting at noon, Downtown Estes Park, Elkhorn Ave. in Estes Park. Cost: free. Contact: Suzy Blackhurst at 970-577-9900 or sblackhurst@estes.org.
- Nov. 26 - 27** - Annual Holiday Market, from 10 a.m. to 4 p.m., Fort Collins Senior Center, 1200 Raintree Drive in Fort Collins. Cost: \$1. Contact: Julia at 970-224-6025.
- Nov. 26 - 28** - Mostlie Rejects, Nonesuch Theater, in Fort Collins. Cost: \$15. Contact: Nonesuch at 970-224-0444.
- Nov. 30** - Phenomenal Success in 2011, from 3 to 5 p.m., UNC Lindou Auditorium, in Greeley. Cost: \$60. Registration Deadline: Nov. 16, 2010. Contact: Chalice Springfield at 970-330-7700 or chalices@searsrealestate.com.
- Nov. 30** - Social Media - A Starting Point, from 4 to 6 p.m., Small Business Development Center, Key Bank Tower, 125 S. Howes St., Suite 150 in Fort Collins. Cost: \$25/prepaid, \$35/at the door. Contact: Terri Donovan-Keirns at 970-498-9295.
- Dec. 1** - Leading High Performance Workshop, from 8:30 a.m. to 12:30 p.m., Monfort Institute at the University of Northern Colorado, 2915 Rocky Mountain Ave., Suite 110 in Loveland. Cost: \$399. Contact: Michael Leonard at 970-351-2632 or michael.leonard@unco.edu.
- Dec. 1** - Newly Bereaved Group, from 6:30 p.m. to 8 p.m., Pathways Hospice, 305 Carpenter Road in Fort Collins. Cost: \$25, free to hospice families. Contact: Michele Desnoes at 970-663-3500 or michele.desnoes@pathways-care.org.
- Dec. 1** - Realities for Children's 13th Annual NightLights' Celebration, from 6 to 7 p.m., First Presbyterian Church's Front Lawn, 531 S. College Ave. in Fort Collins. Cost: Free to Attend. Registration Deadline: None. Contact: Holli Milenski at 970-484-9090 or holli@realitiesforchildren.com.
- Dec. 2 - 4** - APICS CPIM, Basics of Supply Chain Management, Certification Prep Course - 3 Day Format, from 8 a.m. to 5 p.m., TDP, 609 14th St. SW in Loveland. Cost: \$645.00. Registration Deadline: 11/15/2010. Contact: Instructor Bob Forshay, CPIM, CSCP, CLM at 720-244-0579 or vsm1@apicsnoco.org.
- Dec. 3** - Carolfest, starting at 6:30 p.m., Opera Galleria, 123 N. College Ave. in Fort Collins. Cost: free. Contact: Contact at 970-484-6500.
- Dec. 4** - Fort Collins Utilities Holiday Lighting and Efficient Lighting Event, from 10 a.m. to 2 p.m., Downtown Ace, Clay's Ace, Drake Hardware, The Light Center, in . Contact: Meagan Peil at 970-221-6700 or mpeil@fcgov.com.
- Dec. 4 - 11** - Excel-Advanced, from 9 a.m. to 1 p.m., Front Range Community College - BP152, 4616 S. Shields St. in Fort Collins. Cost: \$179 (includes textbook). Registration Deadline: 12/01/2010. Contact: Laurie Rue at 970-204-8686 or laurie.rue@frontrange.edu.
- Dec. 4** - QuickBooks Overview, from 9 a.m. to 1 p.m., Front Range Community College - BP112, 4616 S. Shields St. in Fort Collins. Cost: \$59 (includes materials). Registration Deadline: 12/03/2010. Contact: Laurie Rue at 970-204-8686 or laurie.rue@frontrange.edu.
- Dec. 4 - 18** - Stretching Your Dollar: Learning to Manage Your Money, from 9 a.m. to noon, Front Range Community College - BP126, 4616 S. Shields St. in Fort Collins. Cost: \$55/single, \$60/double (includes textbook). Registration Deadline: 12/03/2010. Contact: Laurie Rue at 970-204-8686 or laurie.rue@frontrange.edu.
- Dec. 7** - Surviving the Holiday After the Death of a Loved One, from 7 to 8:30 p.m., Pathways Hospice, 305 Carpenter Road in Fort Collins. Cost: No fee, no registration. Contact: Michele Desnoes at 970-663-3500 or michele.desnoes@pathways-care.org.
- Dec. 8** - Business Before Hours, from 7 to 8:30 a.m., Lincoln Park Emporium, 822 Eighth St. in Greeley. Contact: Kim Barbour at 970-352-3566 or kim@greeleychamber.com.
- Dec. 10** - Microsoft Project - Level I, from 8 a.m. to 5 p.m., Front Range Community College - BP152, 4616 S. Shields St. in Fort Collins. Cost: \$189 (includes textbook). Registration Deadline: 12/09/2010. Contact: Laurie Rue at 970-204-8686 or laurie.rue@frontrange.edu.
- Dec. 10 - 11** - Sculpture in the Dark, Downtown Loveland. Contact: Engaging Loveland at www.engagingloveland.org.
- Dec. 11** - Hands on QuickBooks , from 9 a.m. to 4 p.m., Front Range Community College - BP112, 4616 S. Shields St. in Fort Collins. Cost: \$119 (includes materials). Registration Deadline: 12/10/2010. Contact: Laurie Rue at 970-204-8686 or laurie.rue@frontrange.edu.
- Dec. 16** - Leadership Communication, from 8:30 a.m. to 4:30 p.m., Front Range Community College - LCC , 4616 S. Shields St. in Fort Collins. Cost: \$119 (includes materials). Registration Deadline: 12/15/2010. Contact: Laurie Rue at 970-204-8686 or laurie.rue@frontrange.edu.
- Dec. 16** - Greeley Weld Chamber of Commerce Business After Hours, from 5 to 7 p.m., Guaranty Bank & Trust Co., 2700 47th Ave. in Greeley. Cost: \$10. Contact: Kim Barbour at 970-352-3566 or kim@greeleychamber.com.
- Dec. 16** - Community Character Breakfast, from 6:45 to 8 a.m., The Moot House Restaurant, 2626 S. College Ave in Fort Collins. Cost: FREE, donations accepted. Registration Deadline: Dec. 15. Contact: Meghan Coleman at 970-266-2671 or mcolem@characterfortcollins.org.
- Dec. 16** - Community Character Lunch, from 11:30 a.m. to 1 p.m., Cache Bank & Trust, 100 S. College Ave in Fort Collins. Cost: FREE, donations accepted. Registration Deadline: Dec. 15. Contact: Meghan Coleman at 970-266-2671 or mcolem@characterfortcollins.org.
- Jan. 6** - 2011 Northern Colorado Economic Forecast, starting at 11 a.m., University of Northern Colorado University Center Ballroom, 2045 10th Ave. in Greeley. Cost: \$39/individual ticket. Contact: De Dahlgren at 970-232-3132 or ddahlgren@ncbr.com.
- Jan. 11** - Strategy for High Performance Workshop, from 8:30 a.m. to 12:30 p.m., Monfort Institute at the University of Northern Colorado, 2915 Rocky Mountain Ave., Suite 110 in Loveland. Cost: \$399. Contact: Michael Leonard at 970-351-2632 or michael.leonard@unco.edu.
- Jan. 29** - The National Ballet of Denver Presents Masterpieces of Classical Ballet at the Pikes Peak Center, from 7:30 to 9:30 p.m., Pike Peak Center, 190 S. Cascade Ave. in Colorado Springs. Cost: \$28-\$76. Contact: Cornell Callender at 303-860-1236 or cornellcallender@msn.com.

- Compiled by Noah Guillaume

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ON THE JOB

FINANCE

Bank of Colorado hired **Kaycee Lytle** as Branch Manager of its Eaton branch. Lytle brings over seven years' management and lending experience to the Bank of Colorado team. He is responsible for all aspects of lending, including agricultural and commercial loans, as well as managing the day-to-day operations of the branch. He grew up in Wellington.



LYTLE

Christopher as a part-time counselor. Christopher's educational and professional background includes graduating from Colorado State University with a bachelors an masters degree in electrical engineering.

The Birthright of Loveland Board of Directors recently elected **Louise Link** as the new president of the organization. Louise was one of the founders of Birthright of Loveland and served as the first director almost 30 years ago.



LINK

Birthright of Loveland assists women experiencing an unplanned pregnancy.

ACADEMICS

The Colorado Association of Career Colleges and Schools honored Institute of Business and Medical Careers faculty Marketing Director **Maureen Seville** with the Staff Member of the Year award and Allied Health Instructor **Greg Ricke** Faculty Member of the Year. Seville manages the corporate branding in advertising and supports the departmental marketing needs at all IBMC campuses. In addition, **Ann Cross** has joined IBMC as the new regional director of career services, and **Laura Koester** joined as the Human Resources Director for all campuses.

ACCOUNTING

The American Institute of Certified Public Accountants elected **Gregory J. Anton**, CPA, as vice chairman. Anton's term is one year and he is slated to become the chairman in October 2011, also for a one-year term. He is a founding partner in the firm of Anton Collins Mitchell LLP.

INSURANCE

Janie Appelbaum, accounting leader of the Fort Collins office for Brown & Brown Insurance, was selected as the 2009 Brown & Brown Western Retail Accounting Leader of the Year. Appelbaum obtained her Certified Public Accountant certification and is currently working on her Accredited Advisor in Insurance designation.



APPLEBAUM

ENERGY

The Colorado Oil & Gas Association elected **Scott Moore**, vice president of marketing for Anadarko Petroleum Corp., as COGA's 2011 chairman of the board. Moore will succeed **Don McClure**, vice president, government & stakeholder relations & legal, EnCana Oil & Gas (USA) Inc.

MISCELLANEOUS

Matt Gibbs joined the city of Fort Collins Climate Wise team. Gibbs will manage program site assessments, data collection and business outreach. His previous experience includes work as Sustainable Operations Professional and Social Scientist with the USDA Forest Service in Golden, Graduate Teaching and Research Assistant with the University of Colorado Denver as well as serving two years in the Peace Corps.

The Professional Private Investigators Association of Colorado elected **Dean A. Beers**, CLI, owner and founder of Forensic Investigators of Colorado LLC, as chairman. The chairman of the board, as chief executive officer of the association, presides over all board of director meetings, the annual meeting, and is the liaison to the industry, media and the public.

The Northeast-East Central Colorado Small Business Development Center welcomed Chris

If you have an item to share about a promotion, job change or career news of note, e-mail it to Noah Guillaume at nguillaume@ncbr.com, or mail it to On The Job at NCBR, 141 S. College Ave., Fort Collins, CO 80524.

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- Greeley – 2844 W. 30th St., 80631
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DAILY IN REVIEW

Riesberg finally declared HD 50 winner in Weld County

Editor's note: Daily in Review is a partial digest of stories reported in the Business Report Daily online service between Nov. 1 and 12. Follow Business Report Daily each day at www.ncbr.com — click on "Breaking News" on the home page — or subscribe to have each day's top items delivered to your inbox twice a day.

After nearly two weeks of counting in an extremely close race, Democrat Rep. Jim Reisberg was returned to the Colorado General Assembly by voters in Weld County's House District 50.

Weld County voters helped defeat the Windsor lodging tax, which lost by 333 votes; ballots cast in the Larimer County portion of town actually approved the measure by 37 votes.

In other election results, Fort Collins voters approved a 0.85 percent sales tax increase with 60 percent of ballots cast. Voters also approved both the mill levy increase and bond issue for the Poudre School District in a much closer vote: The mill levy passed with 55 percent of the vote, while the bond issue squeaked by with 50.8 percent.

In Greeley, voters extended the current sales tax on food for another five years, with 60 percent of the vote, but rejected a new 0.75 percent sales tax dedicated to street maintenance and repair by nearly the same margin — 58 percent of the electorate said no.

Voters in both Loveland and Windsor imposed bans on medical marijuana dispensaries within their city limits — in Loveland by 61 percent, and in Windsor by 67 percent. Justin Smith will be replacing John Alderden as Larimer County Sheriff, while John Cooke

retained that office in Weld County.

Eighth Judicial District Judges Terence Gilmore and Jolene Blair were both voted off the bench by about 62 percent, but all other judges on the ballot were retained.

Larimer County voters returned incumbents Kevin Lundberg, Brian DelGrosso, John Kefalas and Randy Fischer to the state House and Lew Gaither III to the county commission. B.J. Nikkel, whose district includes part of Weld County, was also re-elected, as were Glen Vaad and Scott Renfroe as well as Riesberg.

Vehicle ozone testing begins

DENVER — Expanded vehicle ozone emissions testing officially began Nov. 1 in portions of Weld and Larimer counties. Vehicles eligible for testing in November include new and new-to-the-area vehicles, as well as car dealer and fleet vehicles.

Vehicles with December license renewal dates will be the first required to get a test. However, not all December renewals will be due this year as most vehicles require testing only once every two years. Motorists should check their renewal postcards to determine if they must get an inspection this year.

According to the Environmental Protection Agency, portions of Weld and Larimer counties, along with seven Denver metro counties, are out of compliance with federal standards for ground-level ozone, a pollutant that is especially harmful to children and the elderly.

Thompson Valley EMS buys land to build station at Eagle Crossing

LOVELAND — Thompson Valley Emergency Medical Services has purchased 1.7 acres in the Eagle Crossing development in east Loveland to build a new main location.

Randy Leshner, chief paramedic, said the design of the new building has not yet been finalized, but it could be up to 14,000 square feet, with 6,000 square feet devoted to a garage for stationing ambulances and other vehicles.

Leshner said the facility's location, at the southeast corner of Clydesdale and Rodeo drives, will allow Thompson Valley EMS to better serve its customers who are spread over a 450-square-mile region. The service has been leasing a building at the Fort Collins-Loveland Airport, but that location will no longer be used after the new Eagle Crossing facility opens.

A groundbreaking is planned for December and a nine-month construction period is expected.

Licon hired as new director for Fort Collins-Loveland Airport

LOVELAND — Jason Licon, airport manager for the Kankakee Valley Airport Authority in Kankakee, Ill., for the last 10 years, has been hired as the new manager for the Fort Collins-Loveland Airport.

Licon was among four finalists for the job that came open in April when former airport manager, Dave Gordon, resigned to become director of the Colorado Department of Transportation's Division of Aeronautics.



Bravo! Entrepreneurs Loveland 1998-2010

- 2010Aubrey Poore
Numerica Corporation
- 2008-2009 Clayton Schwerin
Alliance Construction Solutions
- 2007Linda Ligon
Interweave Press
- 2006Susan Jessup
Sylvan Dale Guest Ranch
- 2005Jerry Donnan
Kroll Factual Data, Inc.
- 2004Mark Burke
Burke Cleaners and
Mister Neat's Formalwear
- 2003Ervin Weinmeister
Super Vacuum Manufacturing Co.
- 2002Jack Devereaux
Home State Bank
- 2001Chad McWhinney
McWhinney Enterprises
- 2001Troy McWhinney
McWhinney Enterprises
- 2000Bill Beierwaltes
Colorado Memory Systems,
Colorado Time Systems
- 1999Dave Duke
Duke Communications International
- 1998Thom Schultz
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— Aubrey B. Poore,
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Licon, a licensed pilot, will begin his duties in February. Licon holds a bachelor's degree in Aviation Management from Southern Illinois University and is completing his master's degree in Business Administration at Ashford University.

General Growth emerges from Chapter 11

CHICAGO — General Growth Properties Inc. (NYSE: GGP) announced it has successfully completed the final steps of its financial restructuring and has emerged from Chapter 11 bankruptcy.

Chicago-based GGP is one of the nation's biggest mall owners, including Foothills Mall in Fort Collins, Park Meadows shopping center in Lone Tree, Southwest Plaza in Littleton and Chapel Hills Mall and Austin Bluffs Plaza in Colorado Springs.

In the restructuring effort, GGP paid all creditor claims in full, restructured about \$15 billion of project-level debt and recapitalized with \$6.8 billion in new equity capital.

GGP sought bankruptcy protection in April 2009, listing \$29.5 billion in assets and about \$27.3 billion in debts.

OCC intervenes in proposed Qwest buy

DENVER — The Colorado Office of Consumer Counsel said it plans to intervene in a proposed merger of CenturyLink and Qwest to make sure the deal is in the public interest.

The Colorado Public Utilities Commission is considering the merger of Monroe, La.-based CenturyLink with Minneapolis-based Qwest in a \$10.6 billion stock swap.

Qwest, which acquired US West in 2000, is Colorado's largest local phone provider. CenturyLink, which acquired PTI Communications in 1997, is the sec-

ond-largest provider, serving primarily rural communities. At the end of last year, CenturyLink and Qwest served local markets in 37 states, with overlapping service in 10, including Colorado.

The OCC said it will seek to make sure the merger does not diminish consumer service quality, that prices do not increase unreasonably for CenturyLink and Qwest customers, and that surcharges to all Colorado telephone customers do not increase as a result of the transaction.

The proposed merger is also being watched closely by the U.S. Department of Defense to make sure competitive service to military and other federal institutions is not impaired.

Powertech challenges state's uranium mining rules

DENVER — Powertech USA Inc. has filed a lawsuit against the Colorado Mined Land Reclamation Board in District Court in Denver.

The lawsuit, filed Nov. 1, challenges new mining regulations recently adopted by the CMLRB as a result of two laws enacted by the state Legislature in 2008.

Powertech, a subsidiary of the Canadian Powertech Uranium Corp., owns and operates the Centennial Project west of Nunn in Weld County. The company has been preparing to submit permit applications to federal, state and local governments to extract uranium from the project since 2007.

The Powertech suit alleges that the rules go too far in restricting the company's ability to mine uranium. The rules require denial of a permit if a mining company cannot first demonstrate it will restore groundwater quality to baseline quality or better.

No date has yet been set for a hearing on the lawsuit.

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BRIEFCASE

Nonprofit notes

The **Colorado Association of Realtors, Housing Opportunity Fund** statewide board awarded **Funding Partners** in Fort Collins \$4,500 in addition to the \$1,048.20 awarded by the **Vail Board of Realtors**, to help offset overhead expenses attributed to the Employee Home Ownership Program. Funding Partners' EHOP program provides down payment and closing cost assistance to employees of the participating organization allowing for a more affordable monthly payment on a property within relative distance to work.

The **Human Bean** held Coffee for a Cure, where each of the six locations in Northern Colorado committed to donate 100 percent of sales to help fight breast cancer at both **Poudre Valley Hospital** in Fort Collins and the **Northern Colorado Medical Center** in Greeley. Over \$12,800 was raised and will help provide low-

income women mammograms, patient treatments, and follow-up care in Northern Colorado.

The **Community Foundation Serving Greeley and Weld County** announced grants totaling \$24,306 from the **Little Youth Fund's** 104th distribution to various youth-oriented programs. Recipients were **American Lung Association in Colorado** for the Not On Tobacco program; **Butler Elementary School PTSA** for the **Missoula Children's Theatre** program; **Goodwill Industries of Denver** for the Weld County Youth Services program; **Greeley Transitional House** for operational support; **Mentors & Friends of Weld County**, for operational support; **NCMC Foundation Inc.** for the First Steps of Weld County prenatal community education program; and the **UNC Foundation Inc.** for the UNC Jazz Festival youth outreach program.

KUDOS

The **Colorado International Trade Office**, a division of the **Office of Economic Development and International Trade**, selected **DVM Systems LLC** in Greeley along with 14 small businesses from throughout the state to receive ITO's Colorado Export Development Grant. To qualify for the grant, applicants were required to demonstrate their readiness to export, present a clear and attainable project aimed at achieving sales in a new market, and show how the use of funds would ultimately lead to the retention and/or creation of jobs in Colorado.

NEW PRODUCTS AND SERVICES

The **Friends of the Greeley Museums** and the city of Greeley museums are preparing a book on **Weld County's** history to be released in 2011 in celebration of the 150th anniversary of Weld County, "Weld County Towns: The First 150 Years." The finished book will sell for \$39.95 at the museum stores and area bookstores. It is a fundraising project to support preservation projects within the museums.

NEW LOCATION

Loveland-based **Numerica Corp.** expanded its operations by opening an office in Pasadena, Calif. The expansion will help the defense technology firm keep up with growth - 154 percent revenue growth over the last four years - and to attract the best and brightest employees. Visit www.numerica.us for more information and current job openings.

Consulting engineering firm **Kumar & Associates Inc.** in Fort Collins opened a fourth office at 319 E. Third Ave. in Frisco. The firm specializes in geotechnical engineering, environmental sciences, engineering geology, soils and materials testing and construction observation.

DEALS

After starting **Pivotal Chiropractic** in Fort Collins 10 years ago, Alan Smith sold the practice to Brian and Catherine Hallstrom. The Hallstroms became part of the Pivotal family two years ago when the practice moved to 4021 S. College Ave., Suite B. For an introduction to the new staff, visit www.pivotalwellness.com.

ANNIVERSARIES

The **Haunted Game Cafe** in Fort Collins celebrated its first anniversary as a board game store and coffee house. Launched just over one year ago,

the **Haunted Game Cafe** features thousands of games for sale and dozens of games open and available for anyone to come in and play. The store, at 3307 S. College Ave., features a full coffee bar and seating area in the cafe section.

PROJECTS

Fort Collins-based general contractor and construction management company **Drahota** completed the new building for the **National Board of Chiropractic Examiners** in Greeley. The 15,000-square-foot, two-story facility will be used for meetings, exams and other functions for the board of chiropractic examiners.

The **National Science Foundation** selected **LearningRx** of Fort Collins to take part in a study about how cognitive training can significantly raise IQ. The NSF study will measure IQ gains before and after participants undergo cognitive skills training at one of 20 LearningRx brain training centers across the United States. The study will continue through summer 2011.

MISCELLANEOUS

The Pawnee National Grassland is seeking volunteers to assist in administrative work. Volunteers would work in the small office, located in Greeley, by answering phones, filing, copying, and performing other tasks, while learning about the grassland. Some computer knowledge would be preferred, but training will be provided. Scheduling is flexible. Contact the district office at 970-346-5000 anytime between 8 a.m. and 4:30 p.m. Monday through Friday if interested.

Be Local Northern Colorado welcomed new and renewing members **Fort Collins Video, Eclipse Designs, Green Buffalo Food Co., Rita Gordon Images** and **Columbine Health Systems**. For a complete list of more than 270 members, visit www.BeLocalNC.org.

If you have an item to share about name changes, new products or business news of note, e-mail it to Noah Guillaume at nguillaume@ncbr.com, or mail it to Briefcase at NCB, 141 S. College Ave., Fort Collins, CO 80524.



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BUSINESS LITERATURE

Today's assistant may be tomorrow's boss

So treat them kindly, with tips from book, 'Save the Assistants'

By Terri Schlichenmeyer
news@ncbr.com

It was never something you aspired to.

When you were a child, you never thought, "Gee, I want to be an office assistant someday!" You never played assistant-dolls or drew pictures of your future cubicle. Even in college, becoming an assistant was never on your radar.

But now you're an assistant and there are good days and bad; more of the for-

mer, if you're lucky. But if not, well, then read "Save the Assistants" by Lilit Marcus. There is hope for you from both sides of the desk.

After graduating college with an English degree, Marcus headed for New York where she planned on becoming a writer, her head filled with dreams. But the reality came quickly: She was a "grown-up" now, with bills to pay.

Marcus started applying for jobs and was excited to interview for a position with a magazine publisher. Knowing that it was an entry-level position but hoping some glamour might trickle down, she took the position. But the job she interviewed for and the job she got were two different entities.

Frustrated, frazzled, and fearing that everything was her fault, Marcus joined forces with co-workers, learned

to cope, and eventually escaped that soul-destroying job, with an understanding — in retrospect — that it was a chance to pay her dues.

"What you'll learn to do in this book is pay your dues in a smart way," she avows.

When you start your new job, says Marcus, there are several things you should (and shouldn't) do ASAP. Ask for job description clarification, so expectations are clear all around. Learn everybody's name, including the janitorial staff. Understand everyone's role in the company. Be an eager beaver, early on. And never let anyone compare you to your predecessor.

But let's say you've been at the job awhile and you're ready to scream. Marcus says to take a deep breath and remind yourself that this is a for-now job, not for-ever. Work on making a CYA file. Learn the fine art of "minivent," come up with fun ways to pass the time, avoid cliques, and start your own Take This Job and Shove It Account — even if you love your job today.

Without a doubt, "Save the Assistants" will save several shredded self-confidences. It may save a few jobs. But this book is not just for office support staff: supervisors, bosses, and HR folks should be asked to read it, too, because what's inside these covers may be going on inside your company's doors.

Author Marcus is also cofounder of SavetheAssistants.com. She offers a perspective that only a former assistant can give, and this book pulls no punches. Marcus is entertaining — she even includes a gossipy list of good and bad celebrity bosses — but she's dead-serious in her advice, including ways not to treat your office support staff, and how to remember that today's assistant may be tomorrow's boss.

For office workers in any size company and for the supervisors they report to, this book could be a valuable tool. "Save the Assistants" may save your sanity.

Terri Schlichenmeyer reviews books as *The Bookworm Says in LaCrosse, Wis.* If you have a book you'd like her to review, send an e-mail to news@ncbr.com and we'll get it on her reading list.



BOOKS

"Save the Assistants: A Guide to Surviving and Thriving in the Workplace" by Lilit Marcus, 2010, Hyperion, \$14.99 / \$18.99 Canada

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Mark C. Snead is assistant vice president, economist, and branch executive of the Federal Reserve Bank of Kansas City – Denver Branch. Mark serves as the Bank's regional economist and lead officer in the states of Colorado, Wyoming, and northern New Mexico. Mark's research interests focus primarily on regional economic modeling and economic forecasting.

Dr. John Green

Regional Economist
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Dr. Green served as columnist, economic database manager and economic growth advisor for the *Northern Colorado Business Report* since 1997. He is also an economic consultant for Federal, state and local governments, associations and federations as well as private companies.

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Insurance commissioner sets record straight

Main drivers same that have always pushed up rates

DENVER — There's still a lot of confusion and misinformation surrounding new provisions of the federal health care reform act enacted by Congress earlier this year.

In an attempt to clear up some of that muddy water, Marcy Morrison, Colorado's outgoing insurance commissioner — she is stepping down at the end of the month — on Nov. 4 released findings that refute the notion that the new health-care act has become the primary cause of ever-rising insurance rates.

While some businesses and individuals are seeing their policy rates going up 10 percent to 30 percent in 2011, Morrison's office analyzed insurance company rate hike requests and found that increases being sought due to new benefits that went into effect Sept. 23 amounted to no more than 5 percent.

Those new benefits included such things as allowing children to stay on a family insurance plan until age 26 and removing lifetime limits on payouts.

"It's a hot issue for many people, and we figured the best way to address the rumors was to publish the facts so people could see for themselves what is driving the price of health insurance,"

Morrison said. "What we found isn't surprising," she added. "Health insurance premiums continue to rise. But what may be eye-opening for some people is that federal health reforms have contributed from zero to a maximum of 5 percent of those increases. It's not the primary cause for increasing rates."

Morrison said the main drivers of cost increases are the same that have pushed rates up by an average of 10 percent or more every year for the last decade: People going to the doctor more often and receiving more expensive tests, an aging population and general decline in the health status of Americans.

In other words, everyone shares the blame: Public over-consumption of health-care services, continually inflating prices by health-care providers and insurance companies driven by sometimes-obscene profits.

Morrison, who has served as insurance commissioner since her appointment to the post by Gov. Bill Ritter in 2007, said she felt the need to try to clarify what has become a highly charged political argument about the impact of health reform.

"The reason I put it out was I was



HEALTH CARE
Steve Porter

reading about increases of 15, 20, 25 percent and higher," she said. "I'm not saying people's insurance rates have not gone up that much, but it hasn't been attributable to the health-care reform impacts."

Aggressive pricing

Part of the problem, Morrison noted, is some insurance companies use low prices to capture new customers and then raise rates dramatically the next year.

"We see companies who use aggressive pricing at one point to be competitive, but they will adjust premiums in future (rate) filings to increase their profits the following year," she said. "There needs to be a balance between what companies charge and what the public can afford in order to buy health coverage."

The Division of Insurance is charged with reviewing insurance rate hike requests. The Division must approve the request if the carrier can show that the new rate is reasonable in relation to the benefits provided. A law passed by the state legislature in 2008 gave the DOI more teeth in its reviews, allowing the division to consider an insurance company's overall finances, including profits, investment income and surplus when reviewing a proposed rate increase.

"We can drill down to ask more questions of a company," she said. "For instance, now we can ask about bonuses

for senior executives."

The DOI acts as a watchdog for the consumer, taking more than 5,000 formal complaints in its 2009-10 fiscal year and returning more than \$12 million to policy holders for overturned denials of benefits, reinstatements of coverage and cancellation of policies.

A former El Paso County commissioner, state representative and mayor of Manitou Springs, Morrison is leaving her post at the end of November.

Morrison, who confesses to being in her 70s, says she's not retiring but simply ready for another challenge. "I'm looking forward to not having to drive the I-25 corridor as often as I do and to getting back to my community," she said. "Somehow, I'll find something to do. When you close one door, another usually opens up."

Morrison said her tenure as insurance commissioner was a challenging period with health reform in the forefront most of the time.

She said she wishes the next insurance commissioner well in dealing with an ever-more-complex insurance landscape.

"I feel good about as far as we've gotten," she said. "I hope the next commissioner has that enthusiasm to finish the race, because there's still a long way to go."

Steve Porter covers health care for the Northern Colorado Business Report. He can be reached at 970-232-3147 or at sporter@ncbr.com.

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1	1	NORTH COLORADO MEDICAL CENTER 1801 16th St. Greeley, CO 80631 970-378-4593	398 272	1,896 3.49	\$353,854,128 N/A	\$8,357,583 \$445,701,449	16,064 562,356	Richard O. Sutton CEO
2	2	POUDRE VALLEY HOSPITAL 1024 S. Lemay Ave. Fort Collins, CO 80524 970-495-8280	281 235	2,509 3.51	\$360,139,025 \$41,870,000	\$26,109,345 \$349,444,189	16,247 452,856	Kevin Unger President/CEO
3	3	LONGMONT UNITED HOSPITAL 1950 W. Mountain View Ave. Longmont, CO 80501 303-651-5111	186 158	1,035 3.98	\$168,553,394 \$165,000,000	(\$2,454,077) \$265,962,212	9,081 296,289	Mitchell Carson CEO
4	4	MEDICAL CENTER OF THE ROCKIES 2500 Rocky Mountain Ave. Loveland, CO 80538 970-624-2500	136 136	832 3.64	\$199,148,880 \$23,032,000	\$22,320,498 \$186,804,059	6,485 74,915	George E. Hayes CEO
5	5	MCKEE MEDICAL CENTER 2000 N. Boise Ave. Loveland, CO 80538 970-669-4640	115 105	759 3.15	\$131,854,243 \$135,568,778	\$13,338,185 \$183,741,612	6,014 316,598	Marilyn Schock CEO
6	6	PLATTE VALLEY MEDICAL CENTER 1600 Prairie Center Parkway Brighton, CO 80601 303-498-1600	98 N/A	70 2.79	\$85,341,485 \$84,792,888	\$1,514,592 \$104,167,390	4,119 73,144	John R. Hicks President/CEO
7	8	COLORADO PLAINS MEDICAL CENTER 1000 Lincoln St. Fort Morgan, CO 80701 970-867-3391	50 50	206 2.65	\$36,505,372 N/A	\$3,325,622 \$38,330,363	1,819 64,514	Michael Patterson CEO
8	7	STERLING REGIONAL MEDICAL CENTER 615 Fairhurst St. Sterling, CO 80571 970-521-3100	36 36	295 3.46	\$47,852,443 N/A	\$1,014,688 \$47,292,394	1,548 104,345	Michelle Joy CEO
9	12	EAST MORGAN COUNTY HOSPITAL 2400 W. Edison St. Brush, CO 80723 970-842-5503	25 15	117 3.18	\$18,231,630 \$18,231,628	\$238,112 \$14,460,969	471 72,290	Garvin Carmichael CEO/Administrator
10	11	ESTES PARK MEDICAL CENTER 555 Prospect Ave. Estes Park, CO 80517 970-577-4370	25 23	306 2.38	\$28,014,830 \$25,436,950	(\$10,832,460) \$16,212,139	940 43,813	Robert Austin CEO

Source: Colorado Hospital Association report generated on November 12, 2010.
N/A-Not Available
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Based upon responses to Business Report survey researched by Ross Manley
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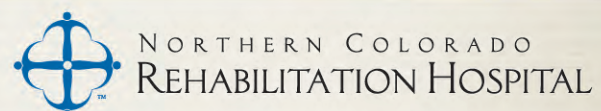


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HEALTH CARE

Child-only insurance questions still unresolved

Kaiser, RMHP only insurers willing to issue new policies

By Jessica Centers
news@ncbr.com

In September, a federal health-care regulation went into effect preventing insurance carriers from denying coverage to children based on pre-existing conditions.

Several carriers — including Anthem, which has the largest share of Colorado's individual insurance market — responded by pulling out of the children's insurance market altogether, announcing they would stop offering new policies to any child.

Today, only two insurance companies — California-based Kaiser Permanente and Rocky Mountain Health Plans, headquartered in Grand Junction — are still offering "child-only" policies in Colorado and thus shouldering all of the state's risk for that market. That's despite an emergency regulation from the Colorado Division of Insurance establishing specific enrollment periods for child-only policies in order to mitigate risk and address carriers' concerns.

"We don't have any authority to dic-

tate what people must sell," said Jo Donlin, director of external affairs for the DOI. "That would have to be a legislative change."

Ben Price, executive director of the Colorado Association of Health Plans, said carriers want to return to the child-only market, but they have yet to identify the route by which to do so.

"It's an issue of risk," he said. "When you have two plans carrying all of the risk for that particular market, that's tough. If everybody's back in, the risk of that pool is spread out and that would be best for everybody."

When to cover only kids

A child-only policy simply means an individual, private insurance policy that covers just the child and no adults. According to the DOI, scenarios in which families may opt for child-only policies include when parents are insured through an employer plan that does not cover dependents; have medical conditions that require them to be covered by a high-risk pool; or cannot afford coverage for the whole family and seek to cover at least their children.

Donlin estimated there were about 27,000 child-only policies in Colorado at last count. "Those are guaranteed renewed," she said. "Carriers are not going to drop the kids that already have these."

At issue is new child-only policies. The Patient Protection and Affordable Care Act mandated that starting on Sept. 23, group and individual insurance carriers may not exclude children under the age of 19 from coverage, regardless of their health or pre-existing conditions. Leading up to that date, several carriers indicated they would discontinue offering new "child-only" policies.

At the request of a large carrier, the DOI facilitated a meeting on Sept. 17 to discuss possible solutions. The result was an emergency regulation issued on Sept. 22 that established specific enrollment periods for carriers offering child-only policies. Outside of those times, families can still get their children covered if there's a qualifying event like a birth or divorce or change of employment.

"We heard from some carriers who felt parents might wait to enroll children until there was a medical need, which can increase financial risk for carriers," Insurance Commissioner Mary Morrison said in a prepared statement when the enrollment periods were announced. "By creating uniform enrollment periods for all carriers, we intend to spread the risk across companies."

The press release credited Kaiser and RMHP for continuing to offer child-only policies and called on other carriers to voluntarily notify the state if they decided to do the same. "Parents have

told us there are few options to get coverage for their kids," Morrison said. "We are seeking resolutions that will address the industry's concerns, but allow families to get children covered."

Positions unchanged since September

The first open enrollment period has since come and gone, and no one has joined Kaiser and RMHP in the child-only market. A spokesperson for Anthem said they are not commenting on child-only policies; the company's position has not changed since it announced in September that it would not be offering new child-only policies.

Kaiser Permanente Vice President of Government and External Relations Jandel Allen-Davis said the company's decision to continue offering children's individual health coverage is in line with their belief in universal access to health care. However, the financial impact of that decision remains to be seen, she said.

"In order for the market to function equitably and rates to remain affordable, multiple health plans must remain in the market," she said. "We would support solutions that would keep rates affordable and assure access to a broad choice for consumers by offering broad carrier participation."

RMHP's Chief Marketing Officer

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RANK	PREV RANK	PHARMACY ST. ADDRESS CITY, STATE/PROVINCE POSTAL CODE PHONE/FAX	EMPLOYEES 2010 EMPLOYEES 2009	PRODUCTS/SERVICES	INSURANCE PROGRAM PARTICIPATION	PARENT COMPANY E-MAIL WEB SITE	PERSON IN CHARGE W/ TITLE YEAR FOUNDED
1	1	GOOD DAY PHARMACY - SPECIAL CARE SERVICES 497 Denver Ave. Loveland, CO 80537 970-461-9101/970-461-9089	24 23	Specialty pharmacy for long-term care and assisted living, specialty Rx packaging, medical equipment and supplies, medication therapy consulting & facility consulting.	Insurance accepted and billed including Medicare and Medicaid.	Good Day Pharmacy goodday@gooddaypharmacy.com www.gooddaypharmacy.com	Amy Johnston, PharmD, Pharmacy manager 2002
2	2	GOOD DAY PHARMACY - BOISE 2033 N. Boise Ave. Loveland, CO 80538 970-669-7500/970-667-1095	11 10	Full-service retail pharmacy, Rx refill requests online, specialty compounding, medical equipment sales & rentals, medical supplies.	Insurance plans accepted and billed including Medicare, Medicaid & workers' compensation.	Good Day Pharmacy - Company Wide goodday@gooddaypharmacy.com www.gooddaypharmacy.com	Craig Tollefson, PharmD, Pharmacy manager 1985
3	4	GOOD DAY PHARMACY - SPRING CREEK 2001 S. Shields St., Bldg. D Fort Collins, CO 80526 970-224-1212/970-224-3113	9 8	Full-service community pharmacies, medical equipment and supplies, delivery, specialty pharmacy for assisted living & long-term care, gifts and cards.	Insurance plans accepted and billed including Medicare D, Medicaid, workers compensation.	Good Day Pharmacy goodday@gooddaypharmacy.com www.gooddaypharmacy.com	Marla Worley, RPh, Pharmacy manager 1996
4	5	GOOD DAY PHARMACY - HAYS MARKET 201 Johnstown Center Drive Johnstown, CO 80534 970-587-1128/970-587-1139	8 7	Full-service retail pharmacy located inside Hays Market. Medical supply sales & rentals, home delivery & more.	Insurance plans accepted & billed including Medicare, Medicaid & workers' compensation.	Good Day Pharmacy - Company Wide goodday@gooddaypharmacy.com www.gooddaypharmacy.com	Steve Ramsey, PharmD, Pharmacy manager 2000
5	3	COLUMBINE DRUG - CARDS & GIFTS 2295 W. Eisenhower Blvd. Loveland, CO 80537 970-663-4600/970-663-7478	8 8	Full-service pharmacy, new prescriptions, refills, compound drugs and medical equipment rentals.	Most major plans accepted including Medicaid and Medicare.	info@columbinerx.com www.columbinerx.com	Paul Hewlett, Owner Dianne Hewlett, Pharmacist 1900
6	6	GOOD DAY PHARMACY - HERITAGE MARKET 180 S. Elm Ave. Eaton, CO 80615 970-454-2110/970-454-1943	6 6	Full-service community pharmacy and medical equipment supplier located inside Heritage Market, home delivery.	Insurance plans accepted and billed including Medicare D, Medicaid & workers' compensation.	Good Day Pharmacy goodday@gooddaypharmacy.com www.gooddaypharmacy.com	Christina Sauer, RPh, Pharmacy manager 2001
7	11	WINDSOR COMMUNITY PHARMACY 1300 Main St. Windsor, CO 80550 970-674-3160/970-674-3163	4 4	Full-service pharmacy, new prescriptions and refills, daily weekday delivery.	Most major plans accepted including Medicaid and Medicare.	Banner Health Western Region - Northern Colorado N/A www.bannerhealth.com	Kari Seay, Pharmacy manager 2001
8	12	GOOD DAY PHARMACY - GREELEY MEDICAL CLINIC 1900 16th St. Greeley, CO 80631 970-350-2413/970-392-4712	4 4	Full-service pharmacy, new prescriptions and refills.	Insurance plans accepted & billed including Medicare D, Medicaid & workers compensation.	Good Day Pharmacy - Company Wide goodday@gooddaypharmacy.com www.gooddaypharmacy.com	Kelley Stromer, PharmD, Pharmacy Manager Vicki Einhellig, R.Ph. 1933
9	8	BERTHOUD DRUG 330 Mountain Ave. Berthoud, CO 80513 970-532-2034/N/A	4 4	Full-service pharmacy, new prescriptions and refills.	Most major plans including Medicaid and Medicare.	berthouddrug@berthouddrug.com www.berthouddrug.com	Karl Foreman, Pharmacy manager 1902
10	9	CITY DRUG STORE 209 N. College Ave. Fort Collins, CO 80524 970-482-1234/970-482-2412	4 4	Post-mastectomy forms, bras, medela breast pumps, diabetic product line, hospital equipment, rental and sales, new prescriptions, refills.	Most major plans including Medicaid and Medicare.	N/A N/A	Charles Wilkins, President 1992
11	7	RITE AID PHARMACIES 1013 11th St Greeley, CO 80631 970-304-1218/N/A	4 4	Full-service pharmacy, new prescriptions and refills.	Most major plans including Medicaid and Medicare.	Rite Aid Corp. N/A www.riteaid.com	Jim Neering, Pharmacy manager N/A
12	NR	GOOD DAY PHARMACY - PVH 1024 S. Lemay Ave. Fort Collins, CO 80524 970-495-8040/970-495-7616	3 3	Full-service retail pharmacy servicing the local community and outpatients of Poudre Valley Hospital & hospital employees.	Insurance plans accepted and billed including Medicare D, Medicaid & workers compensation.	Good Day Pharmacy goodday@gooddaypharmacy.com www.gooddaypharmacy.com	Vicki Einhellig, RPh Kelly Stromer, Pharm.D., Pharmacy manager 2001

Region surveyed is Larimer and Weld counties, as well as the city of Brighton.
N/A-Not Available, NR-Not Previously Ranked
Walgreens, Safeway, King Soopers, Albertsons, Wal-Mart corporate offices would not disclose local numbers.

Based upon responses to Business Report survey researched by Eric Kidd
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HEALTH CARE

State priorities align with federal requirements

Comparison reveals Colorado's advantage in health-care reform

Against an often divisive debate about health care, it has been difficult to understand what changes to expect as a result of federal health-care reform and what may be best for Coloradans.

Indeed, eight months after the passage of the Patient Protection and Affordable Care Act, many questions remain.

This is why The Colorado Trust developed a side-by-side comparison of Coloradans' health-care priorities with the provisions of federal health-care reform. What we learned is that there is significant agreement between our state's recommendations and the new federal law.

In 2006, the Colorado General Assembly established the Blue Ribbon Commission on Healthcare Reform, also called the 208 Commission, to make

recommendations on how to best reform the state's health-care system. Its 27 commissioners, appointed by two different governors — one Republican and one Democratic — were carefully selected to represent a broad spectrum of stakeholders, including consumers, health insurance purchasers, providers, business leaders and health-care experts.

The Commission solicited and received several Colorado-specific proposals. As well, the process included extensive community outreach, holding numerous task force and community meetings throughout the state. These efforts culminated in the creation of a health-care proposal with nearly unanimous, bipartisan recommendations presented to the legislature in January 2008.

While a variety of barriers prevented full implementation of the Commission's recommendations, most notably the state's dire fiscal condition, the work of the 208 Commission actually puts Colorado in a strong position in establishing shared priorities on health care.

The Colorado Trust has released a new issue brief comparing the recommendations of the 208 Commission with provisions of the Patient Protection and Affordable Care Act. As the brief highlights, both the Commission's recommendations and federal health-care reform share similar policy goals to expand health insurance

coverage, reduce health-care costs and improve health-care service delivery. Both efforts aim to close gaps in insurance coverage and create easier ways for individuals and businesses to buy insurance. Though the process in the state and national efforts was certainly different, the policy priorities that resulted are remarkably similar.

Shared priorities

The comparison also shows that the new federal law requires, and the state Commission recommended, that employers offer insurance plans and expand coverage options to low- and middle-income adults and children by raising Medicaid eligibility and providing sliding-scale subsidies to help make insurance more affordable. Both include various efforts to improve the delivery of health-care services, such as better coordinated care, payment reforms to reduce costs for patients, establishing medical home models so every family has a doctor, and expanding coverage for preventive services like mammograms and immunizations.

Also of note, both include an individual mandate requiring basic health-care coverage. While this provision has drawn a fair amount of criticism under the federal reform bill, it is primarily intended to address those individuals who fall in the gaps between public insurance and employee insurance

requirements, providing them with an affordable and, when necessary, subsidized basic health insurance option.

The reality is that we all pay for this care now through cost-shifting in hospitals and emergency rooms; the individual mandate provides coverage in a more effective and efficient way.

Our brief also points to a few distinctions. For example, federal health-care reform requirements and the state Commission's recommendations differ in how best to sustain employer-based coverage and how to assure that people with pre-existing conditions are able to purchase coverage.

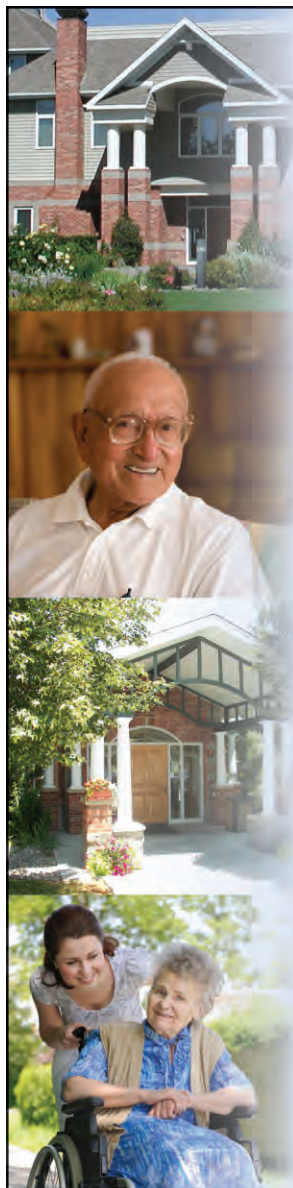
While neither the 208 Commission report nor the national bill fixes every health-care problem we face, Colorado has a clear, consensus-driven set of recommendations that largely align with federal health-care reform. This puts Colorado in a better position than many states to resolve lingering questions.

The Colorado Trust's comparison brief can also help to promote an honest debate and pave the way for Colorado to take action on our shared priorities around health care.

Ned Calonge, M.D., is president and CEO of The Colorado Trust, a statewide grant-making foundation dedicated to achieving access to health for all Coloradans. The comparison brief is available at www.coloradotrust.org.



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Ned Calonge, M.D.



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- Centre Pharmacy, Inc.
- Columbine Poudre Home Care, LLC
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- Drake Centre
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RANK	PREV RANK	COMPANY ADDRESS PHONE/FAX	EMPLOYEES: LOCAL 2010 EMPLOYEES: LOCAL 2009 NO. OF ACCOUNTS 2010 NO. OF ACCOUNTS 2009	% BUSINESS FROM MEDICAL PROFESSIONALS % BUSINESS FROM GENERAL PUBLIC	PRODUCTS	PERSON IN CHARGE, TITLE E-MAIL WEB SITE YEAR FOUNDED
1	1	CARESTREAM HEALTH INC. 2000 Howard Smith Ave. W. Windsor, CO 80550 970-304-4600/970-392-3425	600 650 N/A N/A	N/A N/A	Medical films.	Mike Haas, Colorado site manager N/A www.carestreamhealth.com 2007
2	2	GOOD DAY PHARMACY - COMPANY WIDE 653 Denver Ave. Loveland, CO 80537 970-461-1975/970-461-4042	96 93 N/A 4,400	10 90	Full-service community pharmacies, medical equipment and supplies, delivery, specialty pharmacy for assisted living & long-term care, gifts and cards.	Vicki Einhellig, RPh, COO, President goodday@gooddaypharmacy.com www.gooddaypharmacy.com 1982
3	3	MAGNUM PLASTICS INC. 425 Bonnell Ave. Erie, CO 80516 303-828-3156/303-828-3166	32 30 89 86	90 0	Precision molds and intricate molded components for the medical industry processed in a 100,000-class clean room.	Dave Miller, President sales@magnum-plastics.com www.magnum-plastics.com 1993
4	10	BANNER HOME MEDICAL EQUIPMENT 1990 59th Ave., Suite 300 Greeley, CO 80634 800-752-4074/970-506-6422	21 20 N/A 3,725	N/A N/A	Home medical equipment.	Nancy Louvar, Director nancy.louvar@bannerhealth.com www.bannerhealth.com 1996
5	4	THE MEDCOM GROUP LTD. 541 E. Garden Drive, Unit Q Windsor, CO 80550 970-674-3032/970-674-3061	19 18 N/A 33	N/A N/A	Continuous passive motion (CPM), AV Impulse systems (foot pumps), sequential compression devices (SCD), orthopedic & vascular rehabilitation products.	Steven Barnett, VP info@medcomgroup.com www.medcomgroup.com 1988
6	5	RCC MEDICAL SUPPLY 3109 35th Ave., Suite C Greeley, CO 80634 970-356-9078/970-330-2087	13 13 N/A N/A	N/A N/A	Home oxygen, hospital beds, walkers, C-PAP, mastectomy supplies, safety equipment and compression products. Medical uniforms (scrubs).	Brett Ledford, President brett@rccmed.net rccmed.net 1994
7	6	PVHS HOME MEDICAL SUPPLY 1438 Riverside Ave., Suite 100 Fort Collins, CO 80524 970-484-6616/970-224-2883	10 N/A N/A N/A	N/A N/A	Home oxygen, C-Pap, Bi-Pap, wheelchairs, hospital beds, bath safety products, ostomy, braces and supports, lift chairs, walking aids, wound supplies, physical therapy supplies and ortho-med supplies.	Douglas Coleman, CEO N/A www.majormedicalsupply.com 2005
8	12	RAND-SCOT INC. 401 Linden Center Drive Fort Collins, CO 80524 970-484-7967/970-484-3800	9 13 N/A N/A	N/A N/A	EasyPivot patient lifts, BBD wheelchair cushions and Saratoga exercise cycles.	Kate Stephens, Sales and Marketing Manager info@randscot.com www.randscot.com 1981
9	7	AUDIOLOGY ASSOCIATES INC. 4775 Larimer Parkway Johnstown, CO 80534 970-673-6860/970-352-5323	9 6 N/A 5,318	N/A N/A	Hearing, disadvantaged consumer devices. State-of-the-art technology.	Dr. Robert M. Traynor levenezia@msn.com www.hearingtime.com 1972
10	NR	ORTHOTIC PROSTHETIC SOLUTIONS LLC 1015 Robertson St. Fort Collins, CO 80524 970-484-8388/970-419-8870	9 N/A N/A N/A	N/A N/A	Custom orthotics and prosthetics.	Leroy Cynkar, General manager opsinfo@comcast.net www.opscolorado.com 2001
11	8	MOBILITY AND MORE 1447 N. Denver Ave. Loveland, CO 80538 970-461-8400/970-461-8118	7 7 4,100 3,700	5 95	Home medical equipment, powerchairs, walkers, hospital beds, scooters, lift chairs, diabetic shoes, bariatric equipment, vehicle-accessibility accessories sales and service.	Kyleen Black, President kblack@mymobility.biz www.mymobility.biz 2003
12	9	CERTIFIED REHAB SERVICES INC. 1709 Heath Parkway Fort Collins, CO 80524 970-482-7116/970-498-9529	6 7 N/A 4,000	N/A N/A	Orthotics, prosthetics, custom foot orthotics, custom-made shoes, diabetic footwear products.	Larry Bradshaw, President jason@fastafo.com www.certifiedpando.com 1985

Region surveyed includes Larimer and Weld counties and the city of Brighton.
N/A - Not Available
NR - Not Previous Ranked

Based upon responses to Business Report survey researched by Eric Kidd
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INSURANCE, from 21

Neil Waldron likewise said his company, a nonprofit, wants to follow not just the letter but the spirit of health-care reform law. He said child-only policies are not a dominant portion of RMHP's portfolio, and he doesn't expect the decision to remain in the market to have a negative impact on policyholders. RMHP decided to stay in the market prior to the DOI's emergency regulation.

"We're looking at the applications for children to see the level of health risk, and while those who come through child-only coverage are not as healthy as those that come through on family coverage, we think we can absorb this," Waldron said. "We're priced appropriately. We don't think it will impact the bottom line."

But it won't help the bottom line, either, he added.

Asked to comment on why other insurers left the market, Waldron said that most carriers have a national presence and their exposure is higher, where-

as Colorado has a strong safety net for children.

Price echoed that the largest carriers in Colorado operate in multiple states. "They're trying to find a solution that doesn't just work in Colorado, but works in all the states they're in," he said.

If that solution doesn't come soon, states may take matters into their own hands. Colorado Sen. Morgan Carroll has already warned insurers to come back to the market on their own or be compelled to do so.

"I was going to see if this was resolved by rulemaking or voluntarily by carriers," she said. "If not resolved by the time session starts (or deadlines for our bills come due), then I will introduce legislation."

Price says the industry recognizes something may have to be done legislatively, but carriers are hoping for a solution sooner than that. The next open enrollment period for child-only insurance begins in January. Asked if more carriers will be in the market by then, Price said, "it's kind of hard to predict right now."

OPEN SPACE, from 9

Open Space Technology is the concept of self-organization. The outcome of OST is improved performance with the intent of achieving sustained high performance.

What does it mean to self-organize? Unlike the traditional organizational structure, self-organization is just that — individuals come together around a common concern and create a solution with minimal intervention from outside the group. When OST is facilitated, most of the work is done by the participants. They create the agenda, define the workshop sessions, provide the content for the sessions, and negotiate with each other to determine what sessions will be combined, eliminated, and expanded. The entire group comes together periodically to share learning and observations. From this group collaboration, the agenda, workshops and content may change.

OST is an experimental undertaking. The outcome is not known at the outset. The hypothesis may actually change after the session is complete. This is the good news. We are all seeking creative and innovative solutions. Innovation emerges when there is limited control, and the process of discovery is unfettered.

Four principles, one law

There are four principles and one law that govern Open Space. The four principles are simple:

- Whoever comes are the right people;
- Whatever happens is the only thing that could have;
- Whenever it starts is the right time; and
- When it is over it is over.

The Law of Two Feet frees everyone to change sessions if they are not learning or contributing. If a particular session does not work for you, walk out and find a session where you can engage.

Self-organization is a real solution to create the lasting, durable changes that are needed in today's teams and organizations. It facilitates a level of participation that is often impractical — all of

the people who have a passion for solving the issue. The people who volunteer to conduct sessions and capture ideas become accountable to their peers in a way that no other process can produce. The outcome represents the entire system because everyone is allowed to participate. The facilitator is almost invisible, allowing the participants to take leadership. This method overcomes many of the limits that we experience when using other structured processes.

Will everyone be slightly uncomfortable with the process? Will we have to give up some things in order to make it work? Will it violate our long-held beliefs that we must control hierarchical interactions? Yes, OST challenges many current practices and beliefs. However, authentic leaders know that facing the confusion, chaos and complexity of issues is the path to real solutions. Leaders with the courage to employ Open Space Technology will be rewarded with passionate employees, systemic solutions, and the accountability for successful implementation.

In the last two years this column has focused on a variety of organizational and business challenges, and, hopefully, provided some innovative suggestions. I leave you with what I consider to be a universal solution or methodology for inspiring passion and building responsibility to solve complex problems.

This will be my last "Practicing Innovation" column. My life has taken a dramatic turn and I will be living outside the U.S. for the next two years. I thank you for responding so positively to my ideas. This has been a very rewarding experience.

I dedicate this column to Harrison H. Owen, who inspired me to become a facilitator. I encourage you to explore Harrison's writing. Owen believed that Open Space should always be in the public domain and it remains open. Check out OST at www.openspace-world.org and consider how it might help you innovate and build sustainable practices.

Shirley Esterly is a master facilitator and systems thinker who works with clients to build sustainable business practices. She can be reached at sae@quantumwest.com.

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TECHNOLOGY, from 9

of female graduates in engineering, science, and math is well under 25 percent and has gone down. The National Center for Women and Information Technology reports that “in 2008 women earned only 18 percent of all Computer Science degrees. Back in 1985, women earned 37 percent of CS degrees.”

What’s more, many females who graduate with a technology degree do not stay in the field. The Society of Women Engineers reports that between 7 percent to 16 percent of engineers, depending on the discipline, are female.

Why don’t girls pursue tech degrees and careers? That is the question the Girl Scouts Research Institute explored in a report called *The Girl Difference: Short-Circuiting the Myth of the*

Technophobic Girl:

- Adults are not encouraging girls to pursue math, science, and technology-related courses.

- Girls and women lack mentors in their career pursuits.

- Early childhood messages prevail. Boys are expected to learn about machines and how things work. Girls are not. Gender-specific social expectations limit the likelihood that girls will be creators and producers of technology.

- Girls reject computer games that are violent and find action-gaming boring and repetitious. Girls prefer games that feature simulation, strategy and interaction.

- Women would be more attracted to computer science if it were integrated with other subjects and resulted in their ability to do something useful for society.

What to do – believe and act

While the research has shown the same causes over and over again, here’s what to do about it. Believe it is possible to change the situation and take action.

1. Build the pipeline

“The key is to identify girls’ interests at an early age, provide them with the opportunities to learn about math, science, and technology, and link them together in a support network to keep them motivated.” — Sally Ride, NASA astronaut and founder, The Sally Ride Science Club

Start early. Help the girls in your life learn to love mathematics and science and to envision themselves pursuing a related career.

Ask your schools to sponsor MESA (Mathematics Engineering Science Achievement) or some similar support program. Colorado MESA is a

Help the girls in your life learn to love mathematics and science and to envision themselves pursuing a related career.”

statewide pre-college program that provides after school math- and science-based learning activities to over 3,600 preK-12 students, with over 78 percent from ethnic and gender groups that are under represented in engineering career fields. It works — 100 percent of MESA seniors graduate from high school and historically, more than 90 percent have enrolled in college with over 80 percent enrolling in a math/science related major (www.cMESA.org).

Become a sponsor of a support program, create an internship, or fund a scholarship.

2. Identify and promote role models

Promote the women leading technology startups. Show it has been done.

There are many successful female tech entrepreneurs including longtime veterans as well as up-and-coming leaders, including Margaret “Meg” Hansson has led seven start-ups including Erth which has patented technologies to dispose of waste; Diane Green, co-founder and CEO of VMware, transformed a 1998 startup into a \$2 billion public company leading the virtualization and cloud infrastructure; and Janet Eden Harris, previous CEO of Umbria, a marketing intelligence company sold to J.D. Powers, is now a leader at MarketForce.

Mentor girls and women to see themselves as leaders in the tech industry.

3. Improve access to funding

Supportive investors must challenge others to mentor and fund women-led businesses. Bloomberg BusinessWeek reported earlier this year, in “Women Entrepreneurs Still Struggle to Get Funded,” that “women launch nearly half of all startups, yet they lead only 7 percent of companies backed by venture capital.”

Establish funds that support female entrepreneurs such as the now-closed, Boulder-based Women’s Equity Fund.

4. Think big

Women entrepreneurs may benefit from a bigger vision. A local research study concluded that female technology entrepreneurs were developing business plans too small to attract traditional tech funding.

Women technology entrepreneurs should set a larger vision, develop business plans, and build teams to grow \$100 million-plus businesses.

Theresa M. Szczurek, Ph.D., co-founder and CEO of Radish Systems, is a serial technology entrepreneur. The story of her last start-up which grew from \$0 to where it was sold for over \$40 million is included, along with her strategies for success, in the Amazon-bestseller “Pursuit of Passionate Purpose: Success Strategies for a Rewarding Personal and Business Life.” Contact her at www.RadishSystems.com and @TheresaSzczurek on twitter.

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ARTS, from 10

to do something in the print to add to the image rather than just reproducing a drawing, or do something that wouldn't be possible another way," he said.

Shark uses Bernard Cohen's series "Mirror Time Six," in which brightly colored grid patterns overlap in complex spatial arrangements, as an example. "In that case we were taking advantage of the process, using the same plate and rotating it, using different colors."

With artist Red Grooms, Shark collaborated on elaborate three-dimensional prints. The Loveland exhibition features several including "Los Aficiandos," a large scale, sculptural rendering of a Spanish bullfight. Sitting in the stands are Pablo Picasso and Ernest Hemingway, and Grooms details the action both in and out of the ring.

"I respond to the challenge of translating the work into three dimensions, actually engineering it," Shark said.

In contrast, Chagoya's work was challenging because of the paper. Chagoya was using paper "handmade in Mexico by indigenous Mayans, basically the same paper used in (ancient) Mayan codices," Shark said. Chagoya was "leery of using it for prints because of the nature of the paper; it's handmade, there are chunks in it, some places are thin and we had to stretch it a lot by running it through the press before we printed it."

Another aspect of the Shark's Ink exhibition is the range of pop culture imagery, ranging from Grooms' humorous depiction of Abstract Expressionist Jackson Pollock flailing his paint brush to Don Ed Hardy's snarling black panther, an example of classic tattoo iconography. Hardy's black panther sits against a ground of vibrant red, and in this way color — sumptuous and dazzling — is a prominent feature of the prints from Shark's Ink.

"Color is a pretty defining aspect of my aesthetic," Shark said. "But it's not something I'm aware of; it's more intuitive."

Shark said that most of his prints are sold nationally, and some internationally.

"We have a great deal of recognition in Colorado, with the Loveland exhibition that started at the Museum of Contemporary Art in Denver," he said. "We get a lot of good attention here but a lot of people who collect art here go elsewhere."

One hopes the Shark's Ink exhibition, controversy and all, will expand the audience for the press.



Fort Collins Symphony, Lincoln Center updates

In October, the Fort Collins Symphony kicked off its 61st season with a concert played to a full house at Timberline Church. The Symphony faced logistical challenges when the Lincoln Center closed for renovations, but Ben Loeffler, president of the FCS Board of Directors, reports that the orchestra was thrilled to discover the excellent acoustics at Timberline Church.

"We didn't know until Thursday night that we didn't need to amplify the orchestra because of the acoustics," Loeffler said. "There were also large

screens that focused in on the player's faces, the hands on the piano. It was incredible."

The Symphony has also played sold out concerts at the University Center for the Arts at Colorado State University this season.

Although there is tremendous support for the Symphony, Loeffler acknowledges that the closure has affected ticket sales.

"Last year we had 856 season ticket holders, and this year there were 550 renewals, which means we are short \$52,000," he said. "If we're lucky next season we'll make up half that, but right now we are working extremely hard to just get by."

Part of the strategy is to go into the community and build a new audience. "We're sending musicians to art

walks and into retirement homes," said Loeffler, in addition to offering pricing strategies. "We've introduced students rush seating, where students can get in for \$5, and the parents of those students can purchase two-for-one tickets, 15 minutes before the concert starts."

In the meantime, the Lincoln Center renovation and expansion project is well under way. Bryant Construction completed the demolition and is in the process of pouring the foundation.

"Steel structure for the 17,000 square feet of new space is starting and people will start to see that take shape over the next eight weeks," according to Susan Herlihy, Lincoln Center Public Relations Coordinator. "Much of the interior remodeling in the new Mini-Theatre, conference rooms and other interior

spaces is also going well."

The project will focus on improving the patron experience and performer amenities, including expanded lobbies, renovated and new restrooms, an elevator, a new dressing room complex, renovating the Canyon West Room into a Grand Ballroom, acoustical improvements for both theaters, a new Founders Room, a new Roof Top Deck and a new art gallery. The project will also be LEED Gold certified.

"We are very excited by the progress and anticipate completion in early summer 2011," Herlihy added.

Kiki Gilderhus, head of Art History Liberal Studies at Rocky Mountain College of Art + Design in Denver, covers the arts for the Business Report. Contact her at news@ncbr.com.

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"It's a matter of people not being impaired in the workplace."

Paul Bierbaum,
Boulder attorney

WEED, from 5

Hart, who practices management-side employment law.

In addition, the drug is still illegal under federal law, said Cheri Vandergrift, an attorney at the Mountain States Employers Council.

"We get a question from an employer, 'A person tested positive for marijuana, and they showed me the (medical marijuana) card. What can I do?'" Vandergrift said.

Much like Holland and Hart, MSEC tells companies to be consistent in following their existing anti-drug policies, Vandergrift said. She advises companies not to settle.

"We say you can do whatever you've done consistently in the past," Vandergrift said.

Case of disability?

If employees decide to file lawsuits, however, they're most likely to file complaints with the Equal Employment Opportunity Commission's Denver office and use the newly expanded Americans with Disabilities Act, according to Seth Benezra, former president of the Boulder County Bar Association. The EEOC enforces laws against workplace discrimination.

The EEOC does not confirm or deny if any complaints have been filed in its Denver office, said spokeswoman Patricia McMahan. It has not given the green light for any lawsuits related to medical marijuana, she said.

From the Mountain States Employers Council's standpoint, employees who hold medical-marijuana cards are not necessarily disabled, however, so there's no duty to accommodate them, Vandergrift said.

But Vandergrift admits there's a "tension" between the employer's right to test and when they actually test their employees.

"There is no current drug test on intoxication for marijuana, but that's just the way it is," Vandergrift said.

More than 700 people signed up for a recent seminar put on by MSEC on the topic, Vandergrift said.

Testing for drugs

Since there's no case law yet on medical marijuana use in the workplace, employers need be very careful in following established policies when they discipline someone for being under the influence on the job, said Kristin Edgar, an associate at Caplan and Earnest LLC law firm in Boulder who has several institutional employers as clients.

Boulder attorney Paul Bierbaum focuses on workplace testing issues, too.

"It's a matter of people not being impaired in the workplace," Bierbaum said. "If it impairs your ability to perform your duties, then the fact that you have a legal prescription doesn't change

Medical-marijuana card processing bogged down

DENVER - An estimated 55,000 applicants are still waiting for the Colorado Department of Public Health and Environment to process their medical-marijuana information. That backlog is larger than the 53,038 medical-marijuana cards that had been approved by the department through mid-January 2010.

An estimated 108,000 to 114,000 applications - both approved and unapproved - have been received by the state's health office from 2000 through the beginning of October, said Mark Salley, communications director for the department.

Health officials expect to be caught up with the backlog by the end of the year after hiring about 30 temporary staff, Salley said. Workers open all applications to make sure they're complete, but specific information isn't necessarily logged at that time, including which county or city each application comes from, Salley said. Incomplete applications are sent back to applicants.

In a potentially related move, Colorado legislators approved some more specific rules about patient-caregiver relationships as they relate to medical marijuana this summer. Renewal rules also were tightened.

"We've seen a leveling off of the number of applications received," Salley said. "We don't know if we can attribute that to the annual certifications for the registries. People who applied last year are having to renew."

According to the state's statistics from January 2010, the seven-county Denver metro area accounts for about 60 percent of medical-marijuana registrations in the state.

An influx of applications for medical-marijuana cards became more like a flood in July 2009 after state officials lifted the limit on the number of patients a caregiver could serve from five to an unlimited number.

Because of the backlog, applicants are allowed to use their own copies of notarized doctor approvals and mailing dates if they have not heard back from the state office after 35 days, Salley said.

- Beth Potter

the job requirements."

On the other side of the coin is Denver civil rights attorney Kimberlie Ryan, who feels that employers should dispense with drug tests altogether unless they're required to give them by federal law. Employees can test positive for marijuana use even after they're not intoxicated, since it stays in the system for several weeks, she said.

"If they're a medical marijuana patient, they're going to fail, so why take the test at all? (Employers) don't test for Vicodin or Oxycodone (both narcotic pain relievers)."

Ryan said she plans to file a lawsuit in the next month with the EEOC after discussing the issue with a client who came to her after being terminated for medical marijuana use.

Medical marijuana workplace issues have exploded since October 2009, after the Obama administration sent policy guidelines to federal prosecutors suggesting they not seek to arrest medical marijuana users and suppliers as long as they follow state laws.

Colorado employers started calling her office soon after that, Vandergrift said.

JOHNSON, from 3

Insurance Corp., which took over New Frontier Bank after it failed in April 2009.

But Johnson and the dairy still owed more than \$6 million in claims by unsecured creditors and faced a \$12.6 million claim by Minnesota-based AgStar Financial Services for a loan Johnson Dairy alleged it was forced to take to get needed capital from NFB.

The dairy's Third Amended and Restated Joint Plan of Reorganization filed Sept. 24 and confirmed by Judge Sidney Brooks on Oct. 27 outlines a plan to pay off its creditors. The judge also signed an order approving a motion filed by Johnson and his attorneys on Oct. 12 that describes how remaining debts will be settled.

The financing plan hinges on a loan from Twin Falls-based McFinney Agri-Finance LLC to cover the AgStar loan and provide \$3 million in payments to be divided among unsecured creditors. The agreement puts up as collateral nine parcels of Johnson-owned land, equipment at the dairy that includes a state-of-the-art double-80 milking barn and homes on the site, and 39 shares of water rights in local ditch and irrigation companies.

Bankruptcy conditions met

In his Oct. 27 order, Judge Brooks noted that "the debtors have complied with all applicable provisions of Chapter 11 of the Bankruptcy Code" and that

Creditors accept reorganization plan

Thirty-six of 37 Johnson Dairy creditors voted to accept the dairy's second reorganization plan filed April 22.

The largest creditors include:

- **Caterpillar Financial Services**, claiming \$1,248,264
- **Agland Inc.**, claiming \$1,121,030
- **TLC Farms**, claiming \$841,064
- **Argo Partners**, claiming \$534,408
- **Western Sugar Cooperative**, claiming \$532,202
- **Northern Feed and Bean**, claiming \$500,452
- **Dairy Specialists**, claiming \$222,286
- **Dairy Authority**, claiming \$163,472

One creditor, Barry Mason claiming \$1,446, did not vote to accept the plan.

SOURCE: JOHNSON DAIRY COURT FILE, DOCKET NO. 837

"each holder of a claim or interest has accepted the plan or will receive or retain under the plan property of value, as of the effective date of the plan, that is not less than the amount that such holder would receive or retain if the debtors were liquidated under Chapter 7 of the code."

The document concludes that "the debtors are hereby released and discharged from all dischargeable debts."

The order also requires that "the

WINDSOR, from 1

ones who requested the election."

Arnold said the town and the steering committee are working together on the project. "Really, we're listening to them and trying to coordinate the effort," he said.

Fort Collins attorney Lucia Liley, who helped with the formation of the Fort Collins DDA, has been brought in to help with the effort. Bob Winter, a member of the steering committee, said Liley's advice has been "invaluable."

"Lucia was recommended by the town," Winter said. "We're real glad she's representing us because she has the experience. She's been invaluable in all the work we've done so far."

Winter said support is steadily growing for the proposed DDA.

"I know the property owners and business owners are behind it," he said. "I think that's what's making this viable — getting everybody's input. If everyone's included, it'll pass."

Improvements identified

Windsor's Downtown Master Plan identifies a number of improvements aimed at making the old town area more user-friendly and attractive to shoppers and visitors. They include extending Fifth Street to connect to Windsor Lake, one of the town's prime attractions. The town made significant improvements to the lake area in recent years, building a new children's playground and beach area. The lake is also a focal point for some community events and is viewed as a major asset for drawing more economic activity and business to the DDA area.

The master plan also calls for a large parking lot near the lake, more benches and amenities along Main Street and a new park in the downtown area.

But Winter, a property owner in the proposed DDA district, notes that what-

ever is funded through the DDA will come through a vote of a DDA board.

"I think we'll take (the downtown plan) into consideration, but it's up to the property owners to prioritize what we'll do," he said. "We'll sort through and decide what's most important."

Craig Petersen, owner of Petersen Plumbing and Heating downtown, is another member of the DDA steering committee. Petersen said he sees nothing but good coming from the formation of a DDA.

"We're all enthused about it because we're all property owners or business owners and we've wanted to have a common group speaking with a common voice in the development of the downtown," he said.

Petersen is optimistic the DDA will pass.

"I feel really good about it," he said. "I think it will happen. We're going to keep focused and get that message out."

Arnold said he would like to see a strong DDA set up to guide the development of the area with assistance from the town. He agrees that any downtown improvements funded through the DDA would be at the group's discretion.

"This group will be instrumental in defining those priorities," he said. "This lays the canvas of opportunity for the town to work with the DDA to fund things with a group that can speak with one voice."

Windsor, with a population of 17,422 according to a July 2009 estimate, has been one of the fastest-growing communities in Northern Colorado and the state, with a 76 percent population increase since 2000.

Winter said the time is right for Windsor to have its own DDA and that support for the idea seems to be strong.

"We're all pretty green at this, but the town and Lucia (Liley) have been great in getting us the information we need to keep us on task," he said. "It's just been a big cooperative effort by everybody."

debtors shall file a notice in the court to inform parties if and when the effective date of the (reorganization) plan occurs."

When that will happen is uncertain. Johnson's Denver-based attorneys, Jeffrey Weinman and Lee Kutner, did not respond to telephone calls or e-mailed questions from the *Business Report* for this story.

In other matters related to the Johnson Dairy bankruptcy, the court on April 12 ordered that a proposed cash settlement with the U.S. Immigration and Customs Enforcement in the amount of \$100,800 be accepted.

The dairy was raided by ICE in July 2009 and found to be in violation of laws regarding the hiring of illegal immigrants. ICE had initially sought a fine of \$169,890 for violations of the Immigration and Nationality Act.

On July 30, the court issued an order

dismissing Johnson Dairy's complaint against New Frontier Bank, New Frontier Bancorp, former NFB officers Greg Bell and Timothy Thissen, and Daniel and Susan Kruse and William and Carol Bell.

The complaint, filed shortly after the bankruptcy on Jan. 25, 2009, alleged that Bell and Thissen unjustly enriched themselves in their dealings with Johnson Dairy, in part through cow leases arranged with the Kruses and Bells.

Johnson Dairy asked the court to dismiss its complaint without prejudice but noted it might at some future date restate its claims against Bell and Thissen.

And in a court document submitted Nov. 8, Weinman and Associates filed a "First and Final Application for Compensation and Reimbursement of Expenses" in the amount of \$164,355.37.

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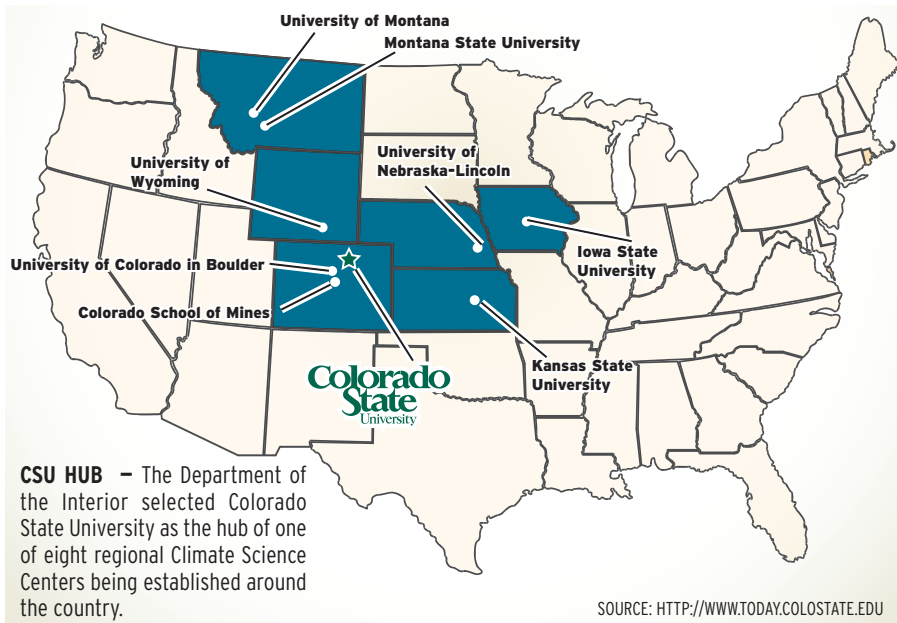
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CSU HUB – The Department of the Interior selected Colorado State University as the hub of one of eight regional Climate Science Centers being established around the country.

SOURCE: [HTTP://WWW.TODAY.COLOSTATE.EDU](http://www.today.colostate.edu)

CLIMATE, from 1

at the school's Natural Resource Ecology Laboratory, who will lead the effort.

Ojima, whose research looks at how climate change is affecting grasslands and Great Plains communities, credits the reputations and achievements of the school's natural-resources college and other departments for helping to land the hub designation. He also said the program should lead to more attention and funds for the university's programs that are investigating tricky and uncomfortable questions surrounding resource management and energy production.

The Climate Science Center is an impressive achievement, and it isn't the only significant one that CSU has earned this year. Just as the state legislature is hacking down its higher-education budget, climate science is infusing an impressive chunk of cash to fund university research and graduate-student development.

Center brings employment

The Climate Science Center will bring together academic researchers and federal land managers to tackle the wide array of topics. Ojima anticipates the initiative will bring five to 12 new employee positions and postdoctoral opportunities to CSU, starting next year. The consortium of schools and research labs will also have a pool of \$1 million to \$2 million in annual funds to do targeted research.

Colorado State has scored several other federal grants to study additional facets of climate change. Earlier this spring, the U.S. Agency for International Development awarded CSU \$15 million to set up the Adapting Livestock Systems to Climate Change Collaborative Research Support Program. The grant establishes CSU as one of nine similar programs meant to tap the resources of land-grant universities and collaborating partners.

With a focus on developing countries in dry regions, scientists at the school will set up research programs in sub-Saharan Africa and central Asia. Study topics include animal health and science, agricultural economics, and a range of other topics that relate to how changes in precipitation patterns and growing seasons could influence natural resources and human communities.

The National Science Foundation is funding another new CSU program, called WATER — Water, Atmosphere, Ecosystem Education and Research — to spark interdisciplinary research for graduate students from 11 university departments. Civil and environmental engi-

neering professor Jorge Ramirez will lead the \$2.75 million program, and up to 30 doctoral students will participate and study issues that tie in water resources, human communities and atmospheric science.

"The bunch of faculty in our center are trying very hard to build connections and to make sure that our graduate students get broadly trained in these multiple disciplines instead of just being specialists on one thing," said Scott Denning, a CSU atmospheric scientist who studies interactions between carbon dioxide and the land, and will help lead the WATER program.

Including these efforts, CSU now hosts 14 federally funded and managed research labs. The school also claims a half-dozen major initiatives on climate research. Other special programs and projects are exploring climate change and its impacts as well as working on innovations to create clean-energy sources and reduce carbon emissions in Colorado and the rest of the world.

Figuring out the financial contributions of climate research to CSU isn't straightforward, because some programs may tie into the field indirectly. Denning speculates that the university gets more than \$50 million, and possibly as much as \$100 million, in climate-science research funds.

"It's certainly a major, major focus of the work of the university, and it accounts for a substantial fraction of the budget," said Denning, whose research lab runs on grants.

The infusion of federal grants and research dollars is particularly significant when the state is drastically slashing its higher-education budget. In the two most recent fiscal years, CSU will have lost \$30 million — about 23 percent — of state funding. The projected state budget for this fiscal year includes \$116 million for CSU, plus federal stimulus money. But expected state revenue declines could chop another \$11 million, and force more tuition hikes and job layoffs and deeper cuts to student services.

Building research reputation

Climate science isn't going to erase the need for state support of higher education, but the string of programs are reinforcing CSU's reputation and should lead to more attention and money for university research.

"The conjunction of all these various regional partners around Colorado State University (including federal agencies located in Fort Collins) makes this a very attractive place to develop this regional Climate Science Center," Ojima said. "This type of leadership that Colorado

"It's a great thing that CSU scientists are able to help in very practical ways."

Scott Denning,
CSU atmospheric scientist

State is showing will leverage additional funds from the private sector as well as other federal and international activities.

"I think as we become a go-to place

for climate-science information and we actually look at management options related to climate impacts and consequences, we'll see the business community looking at information from us and hopefully bringing in some additional dollars for that kind of interaction," he added.

Beyond the recognition and benefits for the university, Denning says the parade of federal grants also ensures that CSU and its researchers are tackling land-use issues relevant to people locally and globally.

"(Climate change is) impacting people in a huge way, especially on the Front Range," Denning said, citing effects on state agriculture, ski tourism and recreation, and water planning. "We've got some real practical problems. It's a great thing that CSU scientists are able to help in very practical ways."

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Urgent Care at Miramont sets December opening

FORT COLLINS – Another blending of exercise and medicine is about to happen in December when Miramont Lifestyle Fitness opens Urgent Care at Miramont.

Urgent Care at Miramont will be located at 2211 S. College Ave., one of Miramont Lifestyle Fitness' four Northern Colorado locations.

Kathryn Visser, Miramont spokeswoman, said Urgent Care at Miramont will offer comprehensive care with an underlying theme of prevention, wellness and a team approach to health care. It will treat patients for acute and chronic conditions and also offer individual strategies for wellness, including personal training, physical therapy, weight loss and nutrition and general exercise.

Jim Seeton, M.D., will be director of lifestyle medicine and Laura Turk, nurse practitioner, will be director of urgent care services. Seeton is the founder of Loveland Urgent Care and helped establish the Poudre Valley Prenatal Clinic. He was the director of the Poudre Valley Hospital Family Medicine Residency Program and is an associate professor at the University of Colorado's School of Medicine in the Department of Family Medicine.

Turk worked as a nurse in the PVHS cardiac intensive care unit for seven years and graduated as a family nurse practitioner from the University of Northern Colorado in 2008.

Visser said Miramont's owner, Cliff Buchholz, is an investor in Urgent Care at Miramont with other partners. It will be a separate entity from Miramont Lifestyle Fitness, she said.

Urgent Care at Miramont will be open to the public and a membership to Miramont Lifestyle Fitness is not required.

Seeton said he is looking forward to being part of a new health-care enterprise. "We think so much about disease processes, but so many of the leading causes of death are caused by lifestyle and nutrition," he said. "This gives me the opportunity to help coordinate a program that is truly unique in health-care delivery, which I think is where it's all heading in the next 20 years."

The facility is set to open in mid-December but a specific date has not yet been set.

– Steve Porter

MEDICAL FITNESS, from 3

medical offices, a hotel, restaurant, club house, retail space, class "A" office space, 42 patio home lots and 28 condo units.

The medical fitness center will look a lot like a health club, which it is. The facility will feature a full line of exercise equipment that can be used both by those needing a workout and those in recuperative therapy.

"After it opens it won't be unusual to see a person receiving therapy next to a person on a treadmill," Green said. "There'll be a lot of interaction between the two."

He added that a staff of trained exercise specialists will make certain everyone who uses the center is doing so in a safe and supervised manner. "One of the key components of a medical fitness model is it's medically supervised to make sure all of the programs are safe for the patients in there," he said.

But Green noted that user safety will begin before that. "Everybody who comes into the fitness center will be screened for any potential medical problem and if one is seen, they will be referred to their physician to make sure it's safe," he said.

Green said the center's exercise specialists will be trained in CPR and other emergency medical treatment. "They're going to be trained to respond," he said. "Part of the medical supervision is to provide that safety net."

500 club members signed

Rebecca Crocker, who will manage the center on behalf of Poudre Valley Health System, said the center already has more than 500 pre-paid members waiting to use it. She said the center will have about 20 full and part-time employees to staff the facility, which will be open seven days a week.

In addition to health club equipment, the center will also include a PVHS

"It's going to be the first of its kind in the region and in the entire state."

Patrick Green, M.D., medical director
Poudre Valley Medical Fitness

Twenty-Three Trees Medical and Wellness Spa, which will offer massage, skin care services and retail products. PVHS The Blend coffee shop will offer coffee, juices and smoothies and food items.

Both the spa and coffee shop are slated to open in early March, Crocker said.

She said PVHS is currently finalizing negotiations for physician office space on the facility's second floor.

Green said the center will also feature health-related lectures and classes. "It's just going to be a center of wellness, with ongoing classes and seminars."

Green said the medical fitness center will be open to anyone and those with a physical condition needing exercise therapy can be referred to the center by any doctor.

"The medical fitness facility is for everyone, but one big component will be an older population, maybe with a chronic illness," he said.

Green said he's been pleased to see strong advance interest in the center's opening.

"There's been a lot of interest, and we're excited to get the doors open," he said. "I think interest will grow even more when it opens and people come in and see what's going on."

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Jim Rein, CPA

Jim, a 1994 graduate of the University of Nebraska-Lincoln where he earned his bachelor degree in business administration, joined Kennedy and Coe in January, 1996. Jim currently is a manager in the Wealth Creation group and is based out of the Loveland, Colorado office.

Jim's professional experience has mainly involved tax planning and compliance for partnerships, LLCs, S Corporations, C Corporations, individuals and fiduciaries, along with estate planning and general business consulting for a variety of the Firms clients.

Jim is a member of the American Institute of Certified Public Accountants and the Colorado Society of Certified Public Accountants. He currently holds a CPA certificate in Colorado and Nebraska. He taught accounting at Mesa State College, is a former board member for a University of Nebraska alumni chapter, and is also a former board member for the Weld County chapter of Ducks Unlimited.



Blake Allen, CFP

Blake Allen joined the firm in 2002 as a consultant and financial advisor based out of Wichita, KS. Blake provides a broad range of services including income and estate taxation, financial planning for high net worth individuals, and business transition planning in addition to providing asset management and insurance solutions.

Blake is a graduate of Fort Hays State University with a Bachelor of Business Administration in Finance and a Bachelor of Business Administration in Accounting, with an emphasis in Personal Financial Planning. Blake holds FINRA Series 7 and 63 licenses, is a licensed life insurance agent, and maintains the Certified Financial Planner™ professional designation which he earned in 2005. He is a member of the Financial Planning Association, the Young Professionals of Wichita, and has served on the Financial Planning Advisory Committee at Fort Hays State University.

**For more information call Lindsay Gilliland at
970-232-3133**

UNION, from 2

months after most of the initial infrastructure was completed.

The project is in line to receive \$2.2 million in funding for project-related public improvements from the Fort Collins Urban Renewal Authority, which was set up to aid development in the city's north end.

Christina Vincent, URA planner, said the city has not yet made any payments to Merten but still expects the project to come to fruition.

"She's been spending her own money with hopes of getting paid back in the future," Vincent said. "As far as the city is concerned, the project is still viable and still going forward."

Green showcase

Merten said she wants Union Place to be a showcase of green and sustainable construction methods. The development will include a variety of housing types, including single-family, condos and lofts over a 19,500-square-foot commercial strip planned to line Willox Lane on the project's north side.

Central to the project is a geothermal system that will tap underground energy for both heating and cooling of all residential units.

"The geothermal is already in, and when we move in we can plug right into it," she said. "We're hoping to do solar across the system, too, so we can run the geothermal with solar instead of (standard) electricity."

Merten said her plan is to have all of the residential units pre-built in a modular factory in the Boulder area. "We'll be building all the components in a local

factory," she said. "Then we'll put in the foundations and we'll come out in trucks and put it together."

Merten Inc., a design-build company founded in 2006, will do all of the architectural design and construction of the units.

"We're going to start in the spring," she said. "We have everything through the process. It's all permit-ready for the lots."

Merten said the economic slowdown made it impossible to get started building any homes this year, and she doesn't want to build over the winter. Taking a break gives the project a chance to take a different tack, she said.

"It made no sense to build during the winter if we didn't have to because it's more expensive," she said. "We're trying to do it as economically as possible, so going modular made sense."

The Union Place homes have always been aimed at lower-income residents, and Merten said they will range from the \$220s and below.

Merten said another factor that caused her to reevaluate her project was a desire to hold onto control of the development rather than letting independent builders come in.

"I want control over the whole neighborhood to make sure it's built to our high sustainability standards," she said.

Merten, who recently traveled to Florida to talk about Union Place at a renewable energy conference, said she believes it will be a model development for the future.

"Everybody's going to be looking to this template for future construction — there's nothing standard about it," she said with a laugh. "If we can do it on 10 acres, we can do it on 100 or 1,000. I think at the end it's going to be pretty amazing."

North College Marketplace heads for June 1 opening



MOVING INDOORS — Most of the outside construction of a new King Soopers store in North College Marketplace has been completed. Workers are now focused on finishing the interior of the 123,000-square-foot store, which will be one of the largest in Colorado.

Steve Porter, Northern Colorado Business Report

FORT COLLINS — While nearby Union Place sleeps this winter, a major commercial project diagonally across North College Avenue will be speeding toward completion.

North College Marketplace, anchored by a 123,000-square-foot King Soopers grocery on the northeast corner of North College and Willox Lane, is set to open June 1, 2011.

Eric Holsapple, a principal with Loveland Commercial that's developing the 20-acre site, said King Soopers is building the store, one of three under construction in Northern Colorado. A Greeley King Soopers on West 10th Street is expected to open a few months before the Fort Collins store, while another store slated to be built in Westminster will open later in 2011.

The three new stores will be the biggest King Soopers stores in the state, Holsapple said.

Holsapple added that the North College Marketplace site will include several other businesses, including a 10,500-square-foot building

that will house Bullfrog Liquors, currently located across the street next to the Albertson's grocery.

Holsapple said a Chase Bank branch is expected to occupy a 5,000-square-foot building on the site, and a tenant for another 5,000-square-foot space will likely be signed in January.

He said a Great Clips hair salon will also take space in North College Marketplace, and he's in negotiations with possible tenants for three more spaces.

Holsapple said the plan is to open King Soopers, Bullfrog Liquors and Chase Bank and other signed tenants around the same June 1 date.

Holsapple said he doesn't expect the opening of King Soopers will cause the much-smaller 40,000-square-foot Albertson's grocery located just across Willox Lane to close.

"Our numbers show us there's plenty of demand for another store," he said. "What happens long-term, I don't know."

— Steve Porter

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Northern Colorado
**BUSINESS
REPORT**

BAE, from 6

bringing all the pieces together, along with The Birdsall Group and Upstate Colorado Economic Development.

"This purchase is a great success for all parties involved and Northern Colorado as a whole," said Jeff Wald, a member of Kennedy and Coe's office in Centerra.

Now that the purchase is completed, Carr said his company will be doing business as Summit Solutions, which is leasing all its assets from Rocky River Holdings. It will continue to build and test specialized containers for munitions and other military applications.

"We're a small business now," Carr said, estimating that sales over the next couple of years will be in the neighborhood of \$8 million – about the size of EPD before its acquisition.

Before the cutbacks began in 2009, the workforce had been at about 125. While the current workload for the facility will only support about 55 employees, Carr's goal is to grow the company to about \$23 million, and start rehiring former employees who had been let go.

As a goal, it might not be that far off.

"Over the past year, we couldn't bid on new work because of our backlog," Carr explained. "But now we can start bidding for jobs to be subcontracted to us."

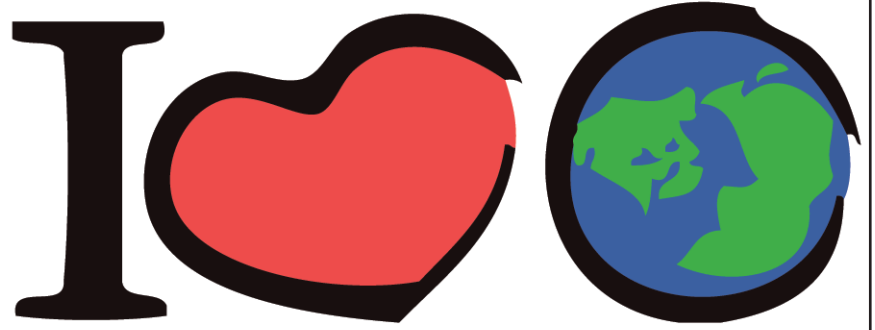
The Berthoud facility still has all of the things going for it that made it valuable to all of its various owners: Ball Aerospace Corp., which sold it to EPD's

"This purchase is a great success for all parties involved and Northern Colorado as a whole."

Jeff Wald,
Kennedy and Coe

founders, Barry Van Everen and John Dinsmoor; United Defense Industries, headquartered in Minneapolis, which acquired EPD just months before UDI was snapped up by BAE in a \$4.2 billion stock deal; and BAE itself, which used the onsite testing equipment as a major selling point to land contracts from the likes of Raytheon and General Dynamics as well as for the U.S. Armed Forces.

Summit Solutions' biggest customer right now is BAE. The corporation may have gotten leaner by shedding operations like the one in Berthoud, but it still has obligations under contracts that it still must fulfill. And it knows it can count on Carr and his crew to deliver the goods.



"You must be the change you wish to see in the world."
- Mahatma Gandhi

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COMMENTARY

EDITORIAL

What we're thankful for this season

In January, we discussed the Gross National Happiness Index, and how Northern Colorado could shift its focus from the bad news of the Great Recession to the better news of what's going well.

We've heard throughout the year that the region has been spared the worst — double-digit unemployment, plummeting property values, government implosion — of the lousiest U.S. economy in decades. Things may be tough, but at least we're not (insert Detroit, Las Vegas, California here).

With Thanksgiving fast approaching, we should appreciate more than just our "relative better-off-ness."

■ Regionalism is alive and well and poised to take off in the new year. Just a couple of examples include Embrace Northern Colorado, profiled in our last issue, which is bringing the region's leaders together to work on the region's problems together; and the off-road trail system that will link our major cities once the connection under Interstate 25 is completed.

■ Speaking of I-25, improvements to the interchanges at Crossroads Boulevard, U.S. Highway 34 — and eventually Colorado Highway 392 — are benefiting regional transportation now.

■ Creativity is also alive and well in our region. Not only are the arts and creative industries thriving, but so are entrepreneurs in science and technology. The Rocky Mountain Innovation Initiative has adopted its own regional vision, and will be able to share it with even more startups when it moves into its new building on Vine Drive in Fort Collins.

■ Speaking of RMI2, it is part of the developing Brainiac Triangle on North College Avenue. The other sides are the expanding Colorado State University Engines and Energy Conversion Lab and the under-construction Fort Collins Museum and Discovery Science Center, all accessible on the Mason Corridor transit system, still on its way.

■ Loveland has a new city manager and a new plan to spur redevelopment of its downtown.

■ Local farmers harvested record crops this year. The long-awaited Leprino cheese factory will soon be creating new jobs in Greeley and a new market for dairies, which have been suffering.

■ And speaking of agribusiness, JBS USA has made a long term commitment to the area with the purchase of its Promontory headquarters as well as moving its trucking operations and Pilgrim's Pride workers to town.

In short, we are thankful for the people of Northern Colorado willing to commit their time and energy and resources to our future with a collective spirit.

Happy Thanksgiving.



2011 Larimer County budget balanced, smaller than 2010

The Larimer County Board of Commissioners knows that a lot of families in our area are hurting in this economy and we believe government should cut back and live within its means just like local families are doing. In these times especially, all citizens rightfully expect us to get greater value for every tax dollar. While deficit spending soars at the federal level, here at the local level county government is at work preparing a smaller and a balanced budget for 2011.

County services are supported mainly by property taxes, and with values declining, we must serve our citizens with declining revenues. Property is valued every two years and the lower values we have seen will show up as less revenue for the 2012 and 2013 county budgets. But we're not waiting for 2012.

We actually started scaling back with this year's budget, which was 2 percent smaller than the 2009 budget and 20 full-time positions in county government were eliminated. The budget proposed for 2011 is a 6.8 percent reduction and eliminates 29 positions. The proposed budget also contains no salary increases for the second year and trims county payroll by \$2 million.

We've accomplished these savings through a number of approaches. First, we reactivated the "lean team" at the county, and charged them with finding efficiencies and new ways of doing more for citizens with less money. Already they have identified over \$1 million in savings.

Second, our facilities team is looking at ways of using space in the courthouse more efficiently. Two functions have been brought back in the courthouse, saving over \$300,000 in rental and other costs.

But perhaps most importantly, we've changed the whole process of budgeting at the county, realizing if you keep doing things the way you've always been doing them you'll keep getting the results you've been getting. That just isn't good enough if we are to do more with less. Our citizens want value for their tax dollars, so we start with the



Courtesy Larimer County Board of Commissioners

GUEST COLUMN

Lew Gaiter, Steve Johnson, Tom Donnelly

results we want rather than the programs we have and what it costs to keep them. That puts us in the driver's seat instead of having to respond to endless requests for more money for more programs that we can't fulfill.

We start with the county's mission and responsibility and ask about everything: "Should we be doing this?" We survey citizens to find out what county services are most important to you. We've kind of gotten back to basics, focusing on seven core functions of local government: public safety, jobs, public health, environment, transportation, growth issues, and statutory responsibilities. That keeps us doing the basics well and keeps us out of things we shouldn't be doing.

We use the citizen survey and we rank the priority of every service in these seven areas and we set what we're willing to pay for each service based on its priority and what we have to spend. In essence, just like you would shop for your family looking for the best value at the best price, we shop for public services getting the best value.

The Larimer County Board of Commissioners includes Lew Gaiter, Chair Steve Johnson and Tom Donnelly. The 2011 county budget and related documents can be viewed at www.co.larimer.co.us/budget/2011budget. It is scheduled for adoption on Dec. 20.

Northern Colorado BUSINESS REPORT

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LETTERS TO THE EDITOR

The 'in' box is open

Write the *Northern Colorado Business Report* to comment on our content or to raise issues of interest to the business community.

Letters must be limited to 300 words. Longer guest opinions may be considered upon request. Please include address and telephone numbers so that we can verify your submission.

The *Business Report* reserves the right to edit for length, and to reject letters that are potentially libelous.

E-mail letters to Kate Hawthorne, khawthorne@ncbr.com or submit comments through our website, www.ncbr.com. Snail mail to 141 S. College Ave., Fort Collins, CO 80524.

Powertech challenges state's uranium mining rules

(*Business Report Daily*, Nov. 11, 2010)

The risk here is that legitimate, responsible property (mineral) owners are losing their rights to legally operate by the vocal, politically motivated minority on both the state and local levels. A significant number of jobs would be created, tax revenues increased and alternative energy source(s) developed. Oil, gas and mining companies are held to incredibly high standards by multiple agencies. Continue protecting your resources, Colorado, and soon we will be in the same boat with California. Let's continue to import over 60 percent of our oil and send our cash out of country. Uranium could be the ticket to a more secure future for our country.

B. Pomeroy
Colorado

COGA elects Moore chairman

(*Business Report Daily*, Nov. 8, 2010)

I am not in the oil and gas field but I am curious. Given that Hickenlooper was an unemployed geologist prior to his successful restaurant endeavor, will he be supportive of an industry which seems to be a viable catalyst for our economy?

Brian Peterson
Loveland

Vehicle ozone testing begins in portions of Weld, Larimer

(*Business Report Daily*, Nov. 1, 2010)

Every year there is one more fee tacked on to my registration renewal, in addition to the \$70 I must pay for an annual diesel inspection. My total registration fee keeps going up as the value of my vehicle goes down. All of the miscellaneous add-ons nearly triple my cost for registration renewal. There's something very wrong with that ...

Carla H. Boldt
Fort Collins

Storms brew over Boxelder project

Great article, good job getting the facts out there. This project puts my home and property into the designated floodplain, which in turn causes us to have to purchase flood insurance. I guess when you aren't a developer with a big bank roll, you can silently be taken advantage of with no repercussions.

MJ Upham
Wellington

NCBR poll watch

Are you happy with the election results?

Yea

59%

Nay

41%

These results reflect responses to the online poll at www.ncbr.com Nov. 1 - 15.

Next question:
Is medical marijuana creating problems at your workplace?

Answer now at www.ncbr.com. Responses will be accepted through Nov. 29.

Slow-pay issues dog Grove developer

(*NCBR*, Oct. 22, 2010)

We were one of the many subs at the Evans project, providing the framing services for Campus Crest; we've done it before at Las Cruces NM. Money has never been an issue between CC and Jr & Sr. Builders. We believe the subs were not financially prepared to take that big of a project, the minute they felt they needed the money they tried to pressure CC to pay them right away and not follow the payment agreement between them or whatever it was said on their scope of work. We highly recommend CC as a good general contractor and the quality they bring to student housing is the best, because they use good quality contractors of every trade on all of their projects unless there's someone out there who did not perform as good or doesn't do good (there's where the problem begins). Former superintendent at the Evans

project, a very professional man who was capable of managing and delivering that big of a job by himself, from start to finish. That was outstanding!

Jose Moreno
Las Cruces, N.M.

State park fees increase Nov. 1

(*Business Report Daily*, Oct. 21, 2010)

Really? I personally can name 15 people I know who don't go to state parks because there is a fee already. If there is a budget problem, tear down the visitor centers and gates, and fire the employees. I'm pretty sure the creek will continue to flow through the park. I've only been to three of the state parks, because, out of principle, I don't feel people (anyone) should have to pay to see what god has given us.

Jeff Corr
Colorado Springs

Business Marketplace

Northern Colorado
**BUSINESS
REPORT**

Loan Originators Wanted

Cornerstone Mortgage Company is seeking experienced licensed mortgage loan originators in the Northern Colorado Area.

Cornerstone Mortgage Company is growing in Colorado! In early 2010 we returned to the Colorado home loan market and now have approximately twenty offices throughout the state. Cornerstone Mortgage is a Top 30 National Lender and the seventh largest independent mortgage company in the U.S. We have numerous programs in place to save you time and help you achieve your career goals. We offer excellent income as well as a professional and experienced processing staff to support your business. To learn more please go to www.Houseloan.com or www.Colorado-Cornerstone.com.

Required Skills

- > Minimum of 4 years experience as a mortgage loan originator
- > Licensed within the state of Colorado as a mortgage lender
- > Knowledge in all aspects of the mortgage industry
- > Experience and knowledge of both conventional and government guidelines.
- > Comprehensive understanding of various loan programs.

Compensation/Benefits

- Aggressive commission scale and high earning potential
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- Incentive programs for top producers
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- 401k program with match

Company Description

Cornerstone Mortgage Company is a full-service mortgage banker based in Houston, Texas. Founded in 1988 by Marc Laird and Judy Belanger, Cornerstone has over 900 employees located in 13 states and 75 offices.

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(3 styles) Meeting Room, reception		4 Drawer File Lateral _____	\$175
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Completed Commercial Transactions



Recently completed commercial transaction listings provided by area real estate firms. If you have a completed commercial transaction you would like considered for possible publication, please send transaction details to Noah Guillaume at nguillaume@ncbr.com.

Property Address: 233 N. Highway 287, Fort Collins 80524

Landlord Rep: Travis Ackerman, Sperry Van Ness/The Group Commercial LLC
 Tenant Rep: Cole Herk, Sperry Van Ness/The Group Commercial LLC
 Type of Lease: (New/Renewal/Sublet) New Lease
 Lease Sign Date: Oct. 20, 2010
 Lease Commencement Date: Nov. 1, 2010
 Landlord: Dick's Trash Hauling Service Inc.
 Tenant: Clean Air Recycling & Waste Inc.
 Property Type: Industrial/Office
 Property Size: 4,600 SF (3,200 SF Shop & 1,400 SF Office)
 Type of Business: Storage of Lawn Care Products
 Lease Term: 26 Months

Property Address: 1419 Denver Ave., Loveland

Listing Broker(s): Jason Ells Realtec Commercial Services Inc.
 Cooperating Broker: Rebecca Richards, David Hicks & Lampert
 Tenant: Smashburger
 Type of Business: Restaurant
 Property Size: 2,232 SF

Property Address: 2510 E. Harmony Road, Suite 201, Fort Collins

Listing Broker: Aki Palmer and Jim Palmer, Realtec Commercial Services Inc.
 Cooperating Broker: Realtec represented the seller and the buyer
 Landlord: Jean Thompson
 Tenant: Heritage Title
 Property Type: Office
 Lease Type: New
 Property Size: 3,036 SF

Property Address: 2321 W. 27th Ave., Unit 512A, Greeley

Listings Agents: Travis Ackerman & Jim Neufeld - Sperry Van Ness/The Group Commercial LLC
 Selling Agents: Mike Eyer & Julius Tabert - Sperry Van Ness/The Group Commercial LLC
 Landlord: Willow Station Partners LLC
 Tenant: Philip Dec d/b/a Bean Stock Jacks
 Type of Business: Hydroponics Equipment, Nutrient Solutions & Cigar & Pipe Shop
 Property Type: Retail
 Lease Term: 63 Months
 Property Size: 2,275 SF
 Lease Sign Date: Oct. 25, 2010
 Commencement Date: Nov. 1, 2010

Property Address: 2950 Colorful Ave., Longmont

Listing Broker(s): John Weston, Weston Enterprises 303-985-8011
 Cooperating Broker(s): Ken McCrady, Realtec Loveland 970-593-9900
 Landlord: Colorful Avenue LLC
 Tenant: Abound Solar
 Type of Business: Solar Energy
 Property Size: 37,900 SF

Property Address: 6835 & 6885 Sherman St., Loveland

Listing Agents: Julius Tabert & Mike Eyer - Sperry Van Ness/The Group Commercial LLC
 Selling Agents: Mike Eyer & Julius Tabert - Sperry Van Ness/The Group Commercial LLC
 Landlord: Sherman Street LLC
 Tenant: Logos Imaging LLC
 Type of Business: Mobile X-rays - Office & Distribution
 Property Type: Industrial
 Leased Date: Oct. 25, 2010
 Property Size: 5,975 SF
 Commencement Date: Dec. 1, 2010
 Lease Term: 3 Years

Property Address: 1407 & 1409 W. 29th St., Loveland

Listing Agents: Julius Tabert & Mike Eyer - Sperry Van Ness/The Group Commercial LLC
 Selling Agents: Mike Eyer & Julius Tabert - Sperry Van Ness/The Group Commercial LLC
 Landlord: TGI Properties Inc.
 Tenant: Action Solutions Inc.
 Type of Business: Employment Agency
 Property Type: Office
 Lease Term: 52 months
 Lease Sign Date: Sept. 28, 2010
 Lease Commencement: Oct. 1, 2010

Property Address: 3400 Grand Ave., Units 4-9, Laramie, WY 82070

Listing Agents: Larry Hawe & Steve Kawulok -

Selling Agent: Sperry Van Ness/The Group Commercial LLC
 Landlord: Larry Hawe - Sperry Van Ness/The Group Commercial LLC
 Tenant: Midlands Development Co.
 Property Type: Aspen Way Enterprises Retail
 Lease Term: 8 Years
 Business Type: Storage & Sale of New & Used Furniture
 Property Size: 8,400 SF
 Lease Sign Date: Nov. 1, 2010
 Commencement Date: Nov. 1, 2010

Property Address: 120 NE Frontage Road, Unit C, Fort Collins

Listing Agent: Steve Kawulok, Dan Leuschen & Travis Ackerman - Sperry Van Ness/The Group Commercial LLC
 Selling Agent: Rebecca Richards - Sperry Van Ness/The Group Commercial LLC
 Landlord: KCNJ Inc.
 Tenant: Otter Products LLC
 Type of Business: Storage & distribution of cell phone products
 Property Type: Industrial
 Lease Term: Month to month
 Property Size: 20,000 SF
 Lease Sign Date: Nov. 1, 2010
 Lease Commence Date: Nov. 1, 2010

Property Address: 216 Commerce Drive, Unit F, Fort Collins

Listing Agent: Travis Ackerman - Sperry Van Ness/The Group Commercial LLC
 Selling Agent: Chris Reilly - The Group Inc. Real Estate
 Landlord: Fox Ridge At Severance LLC
 Tenant: David Rose
 Type of Business: Storage
 Property Type: Industrial
 Lease Term: 3 Years
 Property Size: 1,582 SF
 Lease Sign Date: Nov. 1, 2010
 Lease Commencement: Nov. 1, 2010

Property Address: 1292 Main St., Units 1 & 2, Windsor

Listing Agents: Mike Eyer and Julius Tabert - Sperry Van Ness/The Group Commercial LLC
 Selling Agent: Kim Haass - The Group Inc. Real Estate
 Seller: Mile High Bank
 Buyer: Judson Valstad & Pamela Milo-Valstad
 Property Type: Retail
 Closing Date: Oct. 27, 2010
 Property Size: 1,200 SF
 Type of Financing: New Conventional Loan
 Type of Business: Dentistry

Property Address: 203 Racquette Drive, Fort Collins

Listing Agent: Larry Hawe - Sperry Van Ness/The Group Commercial LLC
 Selling Agent: Larry Hawe - Sperry Van Ness/The Group Commercial LLC
 Seller: Tracey L. Silva
 Buyer: The Neenan Co. LLLP
 Property Type: Industrial
 Property Size: 2,560 SF
 Closing Date: Oct. 29, 2010
 Type of Financing: Cash

Property Size: 3501 S. Shields St., Fort Collins

Listing Broker(s): Matt Patyk, Nate Heckel, Realtec Commercial Services Inc. and Andy Miscio, Miscio Real Estate
 Selling Broker: Jeffrey Doran, Realtec Commercial Real Estate Services
 Seller: Enoch Silva
 Buyer: Greg Vosssteig of Eyesite LLC or 20/20 Vision Center
 Type of Business: Vision Center
 Property Size: 3,090 SF
 Sold Price: \$640,000
 Transaction Date: 10/28/2010

Property Size: 1715-1807 28th St., Greeley

Listing Broker(s): Brian Mannlein and Erik Broman, Realtec Commercial Real Estate Services
 Selling Broker: Kathy Goza, The Group Inc.
 Seller: M.A.S. Investments LLC
 Buyer: New Brighton Lateral LLC
 Property Size: 13,326 SF
 Sold For: \$1,500,000
 Transaction Date: 10/26/2010

Property Address: 1015 W. Horsetooth Road, Suite 210, Fort Collins

Listing Agents: Larry Hawe and Jared Goodman - Sperry Van Ness/The Group Commercial LLC
 Selling Agent: Cole Herk - Sperry Van Ness/The Group Commercial LLC
 Landlord: Poudre Valley Holdings Ltd. LLLP
 Tenant: Barbara Layne Jennings Chiropractic LLC
 Property Type: Office
 Lease Term: 24 months
 Property Size: 1,200 SF
 Lease Sign Date: Sept. 30, 2010
 Commencement Date: Sept. 30, 2010

Property Address: 140 SW Second Street, Loveland (BASEMENT)

Listing Agents: Cole Herk and Jared Goodman - Sperry Van Ness/The Group Commercial LLC
 Selling Agents: Cole Herk and Jared Goodman - Sperry Van Ness/The Group Commercial LLC
 Landlord: Eagle Crest Development Inc.
 Tenant: Aaron Scheffter
 Type of Business: Internet sales, distribution and warehouse
 Property Type: Industrial
 Property Size: 17,000 SF
 Lease Sign Date: Oct. 18, 2010
 Commencement Date: Nov. 18, 2010

Property Address: 1829 E. Mulberry Street, Fort Collins

Listing Agents: Jared Goodman & Cole Herk - Sperry Van Ness/The Group Commercial LLC
 Selling Agent: Peter Isakovic - Cresa Partners
 Landlord: DD & B Investments Group
 Tenant: Boyd Coffee CO
 Property Type: Retail
 Lease Term: 3 Years
 Property Size: 2,720 SF
 Lease Sign Date: Sept. 29, 2010
 Lease Commence Date: Oct. 1, 2010

Property Address: 1833 E. Harmony Road, Fort Collins

Listing Agent: Michelle Hickey - Re/Max Commercial
 Selling Agent: Travis Ackerman - Sperry Van Ness/The Group Commercial LLC
 Landlord: Glick Brothers, LLLP
 Tenant: Scrap 2 It LLC
 Type of Business: Scrapbook store
 Property Type: Retail
 Lease Term: 3 Years
 Property Size: 6,000 SF
 Lease Sign Date: Oct. 19, 2010
 Lease Commence Date: Oct. 19, 2010

Property Address: 200 E. Seventh St., Loveland

Listing Broker(s): Patrick O'Donnell Realtec Commercial Real Estate Services
 Property Size: Loveland 1,648 SF
 Transaction Date: 10/21/2010
 Type of Business: Accounting

Property Address: 1605 Eighth Ave., Greeley

Listing Agents: Julius Tabert & Mike Eyer - Sperry Van Ness/The Group Commercial LLC
 Selling Agents: Mike Eyer & Julius Tabert - Sperry Van Ness/The Group Commercial LLC
 Landlord: TA Properties LLC
 Tenant: Socorro Armendariz Loya
 Type of Business: Smoke shop, pipes, tobacco and accessories
 Lease Sign Date: Oct. 7, 2010
 Lease Commencement: Nov. 1, 2010
 Property Size: 4,767 SF
 Property Type: Retail
 Lease Term: 64 months

Property Address: 608 E. Harmony Road, No. 302, Fort Collins

Listing Broker(s): Jason Ells and Rhys Christensen, Realtec Commercial Services Inc.
 Co-op Broker: Jim Mokler, Realtec Commercial Services Inc.
 Landlord: Harmony Oaks LLC
 New Tenant: GRASP Systems International Inc.
 Property Size: 1,938 SF

Property Address: 453 Industrial Parkway Unit D, Fort Collins

Listing Broker(s): Jason Ells, Realtec Commercial Services Inc.
 Landlord: Pauline H. Carlson, Trust
 New Tenant: Kirk Thomson
 Property Size: 2,172 SF

Property Address: 1491 Denver Ave., Loveland

Listing Broker(s): Jeffrey Doran and Patrick O'Donnell Realtec Commercial Services Inc.
 Property Size: 2,231 SF
 Additional Comments: Medical business, 10-year lease

Property Address: 4531 E. Boardwalk Dr.,

Listing Broker(s): Brian Mannlein and Erik Broman, Realtec Commercial Real Estate Services
 Selling Broker(s): Matt Nesbit, The Group Inc.
 Seller: Steve & Jenny Morris
 Buyer: Steven Hawes
 Property Size: 13,326 SF
 Sold For: \$1,425,000
 Transaction Date: 10/14/2010

Property Address: 1732 E. Mulberry St., Fort Collins

Listing Agent: Randy Marshall - Sperry Van Ness/The Group Commercial LLC
 Selling Agent: Randy Marshall - Sperry Van Ness/The Group Commercial LLC
 Landlord: Everett C. Schneider & Donna J. Schneider
 Tenant: Alan P. Davis Jr., dba Self-Ink-Flicted
 Property Type: Retail
 Leased Date: Oct. 1, 2010
 Property Size: 710 SF
 Commencement Date: Oct. 1, 2010
 Type of Business: Tattoo design work and application business

Property Address: 1925 Timberline Road, Unit N3, Fort Collins

Listing Agent: Craig C. Hau - Sperry Van Ness/The Group Commercial LLC
 Selling Agent: Craig C. Hau - Sperry Van Ness/The Group Commercial LLC
 Landlord: Timberline Star Properties LLC
 Tenant: Dekerlegand Turbo Systems LLC
 Property Type: Industrial
 Type of Lease: Annual Renewal
 Property Size: 2,240 SF
 Lease Term: 12 Months
 Lease Renewal Date: Sept. 1, 2010

Property Address: 1925 Timberline Road, Unit N2, Fort Collins

Listing Agent: Craig C. Hau - Sperry Van Ness/The Group Commercial LLC
 Selling Agent: Craig C. Hau - Sperry Van Ness/The Group Commercial LLC
 Landlord: Timberline Star Properties LLC
 Tenant: Mike Murphy
 Property Type: Industrial
 Type of Lease: Annual Renewal
 Property Size: 996 SF
 Lease Term: 12 Months
 Lease Renewal Date: Oct. 1, 2010

Property Address: 2649 E. Mulberry St., Unit 87, Fort Collins

Listing Agent: Craig C. Hau - Sperry Van Ness/The Group Commercial LLC
 Selling Agent: Jerry Chilson - Brinkman Partners
 Landlord: William James Temple
 Tenant: Stewart Environmental Consultants LLC
 Property Type: Industrial
 Type of Lease: New
 Lease Term: 6 months
 Property Size: 664 SF
 Lease Date: Oct. 1, 2010
 The property will still remain on the market for sale.

Property Address: 257 Johnstown Center Drive, Unit 104, Johnstown

Listing Agent: Cobey Wess - Sperry Van Ness/The Group Commercial LLC
 Selling Agent: Cobey Wess - Sperry Van Ness/The Group Commercial LLC
 Landlord: Johnstown Station Investors Ltd. LLLP
 Tenant: Ajuua!! Mexican Restaurant
 Property Type: Retail (Restaurant)
 Type of Lease: New
 Property Size: 1,834 SF
 Lease Term: 5 years / 4 months (Sept. 15, 2010-Jan. 15, 2011 is free rent)
 Lease Date: Sept. 15, 2010

Property Address: 2881 31st Ave., Unit 12, Greeley

Listing Agent: Nick Berryman - Realtec
 Selling Agent: Cobey Wess - Sperry Van Ness/The Group Commercial LLC
 Landlord: Merwyn Steinacher and Judith Steinacher
 Tenant: The Rite Weight Scale and Service Inc.
 Property Type: Retail
 Type of Lease: New
 Property Size: 1,800 SF
 Lease Term: 3 years (2 months free rent)
 Lease Date: Sept. 17, 2010

Property Address: 487 S. Broadway, Suite 100, Denver

Listing Agent: Tanner Johnson - Axio Commercial Real Estate
 Selling Agent: Bill Reilly - Sperry Van Ness/The Group Commercial LLC
 Landlord: CFPM LLC
 Tenant: Leave A Legacy Inc.
 Property Type: Retail
 Type of Lease: New

Property Size: 1,404 SF
 Lease Term: 5 years (2 months free rent)
 Lease Date: Sept. 9, 2010

Property Address: 3553 Clydesdale Parkway, Suite 110, Loveland

Listing Agent: Julius Tabert & Mike Eyer - Sperry Van Ness/The Group Commercial LLC
 Selling Agent: Julius Tabert & Mike Eyer - Sperry Van Ness/The Group Commercial LLC
 Landlord: Kurt Austin Properties LLC
 Tenant: UDP Technology Ltd.
 Property Type: Office
 Type of Lease: New
 Property Size: 2,353 SF
 Lease Term: 37 months
 Lease Sign Date: Aug. 30, 2010
 Commencement Date: Oct. 1, 2010

Property Address: 250-252 E. 29th St., Loveland

Listing Agent: Julius Tabert & Mike Eyer - Sperry Van Ness/The Group Commercial LLC
 Selling Agent: Julius Tabert & Mike Eyer - Sperry Van Ness/The Group Commercial LLC
 Landlord: East 29th St. Holdings LLC
 Tenant: Danny Citron & Phillip Dec
 Property Type: Retail (Aqua phonics equipment sales)
 Type of Lease: New
 Property Size: 2,007 SF
 Lease Term: 40 months
 Lease Sign Date: Sept. 17, 2010
 Commencement Date: Oct. 1, 2010

Property Address: 375 E. Horsetooth Road, Bldg. 5, Suite 201, Fort Collins

Listing Agent: Jared Goodman - Sperry Van Ness/The Group Commercial LLC
 Selling Agent: Marcus Valdez - Keller Williams of Northern Colorado
 Landlord: Shores V LLC
 Tenant: Brighter future Vision Clinic PLLC
 Property Type: Office (Optometrist Office)
 Type of Lease: New
 Property Size: 2,283 SF
 Lease Term: 3 years
 Lease Sign Date: Aug. 1, 2010
 Commencement Date: Sept. 1, 2010

Property Address: 425 W. Mulberry St., Suite 112, Fort Collins

Listing Agent: Jared Goodman - Sperry Van Ness/The Group Commercial LLC
 Selling Agent: Jared Goodman - Sperry Van Ness/The Group Commercial LLC
 Landlord: Mulberry West
 Tenant: Liggett, Smith & Johnson P.C.
 Property Type: Office (Attorney's Office)
 Type of Lease: Renewal
 Property Size: 3,442 SF
 Lease Term: 5 years
 Lease Sign Date: Jan. 1, 2010
 Commencement Date: Jan. 1, 2010

Property Address: 4650 Royal Vista Circle, 2nd Floor, Fort Collins

Listing Agent: Tom Livingston - Livingston Real Estate & Development
 Selling Agent: Randy Marshall - Sperry Van Ness/The Group Commercial LLC
 Landlord: Guaranty Bank & Trust Co.
 Tenant: Cornerstone Communications & Cornerstone Publishing Group Inc.
 Property Type: Office (National Marketing & Publishing Company)
 Type of Lease: New (Sublease)
 Property Size: 5,152 SF
 Lease Term: 21 months
 Lease Sign Date: Sept. 15, 2010
 Commencement Date: Oct. 1, 2010

Property Address: 375 E. Horsetooth Road, Bldg. 5, Suite 202, Fort Collins

Listing Agent: Jared Goodman - Sperry Van Ness/The Group Commercial LLC
 Selling Agent: Travis Ackerman - Sperry Van Ness/The Group Commercial LLC
 Landlord: Shores V LLC
 Tenant: Evergreen Home Healthcare LLC
 Property Type: Office (Home Healthcare Service)
 Type of Lease: New
 Property Size: 3,437 SF
 Lease Term: 24 months
 Lease Sign Date: Sept. 9, 2010
 Commencement Date: Oct. 1, 2010

Property Address: 3780 N. Garfield Ave., Suite 101, Loveland

Listing Agent: Nathan Klein - Loveland Commercial LLC
 Selling Agent: Julius Tabert & Mike Eyer - Sperry Van Ness/The Group Commercial LLC
 Landlord: Ehrlich Commercial Management LLC
 Tenant: DS Constructors LLC
 Property Type: Office (Commercial Constructors - Office Use)
 Type of Lease: New
 Property Size: 1,440 SF

Lease Term: 12 months
 Lease Sign Date: Sept. 15, 2010
 Commencement Date: Oct. 1, 2010

Property Address: 1925 Timberline Road, Unit N-5-C, Fort Collins

Listing Agent: Craig C. Hau - Sperry Van Ness/The Group Commercial LLC
 Selling Agent: Craig C. Hau - Sperry Van Ness/The Group Commercial LLC
 Landlord: Timberline Star Properties LLC
 Tenant: ALS Sweeping LLC
 Property Type: Industrial (Commercial Sweeping business)
 Type of Lease: New
 Property Size: 756 SF
 Lease Term: 12 months
 Lease Sign Date: Sept. 18, 2010
 Commencement Date: Oct. 1, 2010

Property Address: 353 E. 27th St., Loveland

Listing Agent: Mike Eyer & Julius Tabert - Sperry Van Ness/The Group Commercial LLC
 Selling Agent: Mike Eyer & Julius Tabert - Sperry Van Ness/The Group Commercial LLC
 Landlord: Stanley Schumm & Ethel Schumm
 Tenant: Wilfrido A. David
 Property Type: Office (insurance company)
 Type of Lease: New
 Property Size: 774 SF
 Lease Term: 3 years
 Lease Sign Date: Sept. 16, 2010
 Commencement Date: Dec. 1, 2010

Property Address: 4045 St. Cloud Drive, Suite 180, Loveland

Listing Agent: Craig C. Hau - Sperry Van Ness/The Group Commercial LLC
 Selling Agent: Mike Eyer & Julius Tabert - Sperry Van Ness/The Group Commercial LLC
 Landlord: Calahart Crossroads LLC
 Tenant: Westwood Professional Services Inc.
 Property Type: Office (Surveying & Engineering Office)
 Type of Lease: New
 Property Size: 3,934 SF
 Lease Term: 3 years
 Lease Sign Date: July 26, 2010
 Commencement Date: Oct. 15, 2010

Property Address: 485 N. Denver Ave., Loveland

Listing Agent: Craig C. Hau - Sperry Van Ness/The Group Commercial LLC
 Selling Agent: Mark Koentopp - The Group Inc. Real Estate
 Landlord: RLB Co. Inc.
 Tenant: Rues LLC
 Property Type: Industrial
 Property Size: 2,100 SF
 Lease Sign Date: Sept. 30, 2010
 Commencement Date: Nov. 1, 2010
 Lease Term: 19 Months

Property Address: 2649 E. Mulberry St., Unit 60, Fort Collins

Listing Agent: Craig C. Hau - Sperry Van Ness/The Group Commercial LLC
 Selling Agent: George Menning - The Group Inc. Real Estate
 Seller: Mark E. Simmons
 Buyer: John Xavier Surprenant
 Property Type: Industrial
 Property Size: 419 SF
 Closing Date: Oct. 8, 2010
 Type of Financing: Cash

Property Address: 2310 E. Harmony Road, Unit 103, Fort Collins

Listing Agent: Aki Palmer and Jim Palmer, Realtec Commercial Services Inc.
 Cooperating Broker: Sam Zaitz, Legend Retail
 Landlord: Harmony Executive Park LLC
 Tenant: Pacific Dental Services
 Property Size: 3,378 SF

Property Address: 3300 N. Highway 287, LaPorte

Listing Agent: Travis Ackerman - Sperry Van Ness/The Group Commercial LLC
 Selling Agent: Jim Neufeld - Sperry Van Ness/The Group Commercial LLC
 Landlord: Homa Dehghan
 Tenant: Jiang Chun Yan
 Type of Property: Retail (Chinese restaurant)
 Property Size: 1,886 SF
 Lease Term: 3 years
 Leased Date: Oct. 1, 2010
 Commencement Date: Oct. 1, 2010 (Oct. 1, 2010 - Dec. 31, 2010 Free Rent)

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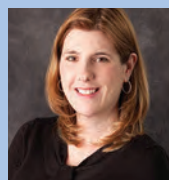
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Brian Fuller, M.D.

Radiation Oncologist

Appointments:

McKee Medical Center – (970) 679-8900

North Colorado Medical Center – (970) 350-6680

Sterling Regional MedCenter – (970) 526-5555



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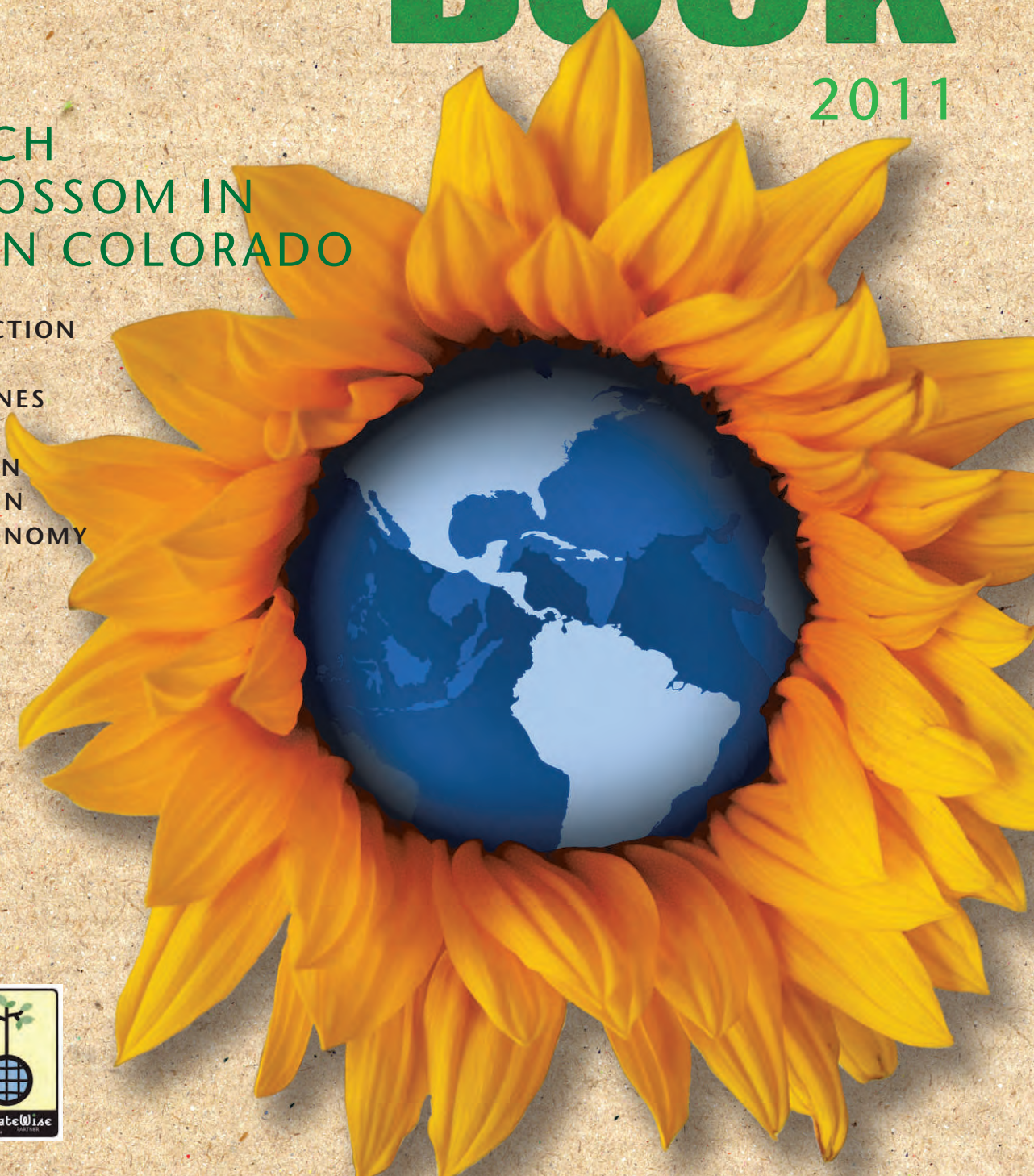
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2011

CLEANTECH FIRMS BLOSSOM IN NORTHERN COLORADO

GREEN CONSTRUCTION
USES WIND, SUN,
BEETLE-KILLED PINES

VETERANS RETRAIN
FOR GREEN JOBS IN
NEW ENERGY ECONOMY



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The Northern Colorado Business Report Inc. also publishes the *Northern Colorado Business Report*, a biweekly business newspaper, and these directories: *Northern Colorado Book of Lists*, *Northern Colorado MD*, *Blueprints Construction Directory*, *Portfolio* finance and insurance directory, and the *Event Planning Guide*.

Copies of the *GREEN BOOK* are available for \$30, plus taxes, postage and handling, by calling the NCBR office. Copies are sold at our office without shipping and handling charges. Entire directory is also available on CD-ROM in tab-delimited or Microsoft Excel formats from www.ncbr.com.

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COVER ILLUSTRATION AND PUBLICATION LAYOUT BY CHAD COLLINS

Eco-mission for returning service personnel

Veterans Green Jobs helps vets be part of new energy economy

By Anne Cumming Rice
news@ncbr.com

When Garrett Reppenhagen left his Army unit in 2005, his fellow soldiers gave him a Mother's Day card as a way to say farewell.

"They saw me like a mom because I'd always taken care of them and made



PHOTOS BY BRIAN BRAINERD, COURTESY VETERANS GREEN JOBS

KEEPING OUT THE COLD — Veterans Green Jobs serves two different groups: low-income homeowners who receive services to help lower their energy bills, and military veterans who learn new skills they can use in the New Energy Economy. Above, a weatherization tech blows insulation into a client's attic, while Eric Lopez, a weatherization training manager for VGJ, inspects a furnace just installed by a trainee.

sure they had what they needed," said Reppenhagen, a former cavalry scout and sniper who served in Iraq.

Now Reppenhagen is taking care of veterans, as director of veterans' development for Veterans Green Jobs. He helps those returning from military service train for and find jobs in the emerging green economy.

When he first found out about the organization a couple of years ago, Reppenhagen said its focus on service attracted him.

"Military people are very mission- and service-driven," he said. "But when veterans come home, they don't have a mission anymore. Veterans Green Jobs gives them that sense of serving their communities again."

Denver-based nonprofit Veterans Green Jobs started about three years ago and has had funding in place for about two years. Two of its biggest financial supporters are the Wal-Mart Foundation and the Sierra Club.

"We are at the intersection of some important things," said Bill Doe, who became Veterans Green Jobs' CEO in mid-October. "The veteran community is attracted to this because they

are veterans. Other people are motivated by the green movement. And military veterans bring a lot to the table in the green economy."

In fact, the U.S. military has been at the forefront of sustainability, Doe said.

"I get laughed at when I say that, but it's true," he said. "Energy drives what goes on in the world, and energy dependence is what has gotten us into a lot of military conflicts. Those who serve in the military see a whole different standard of living and the degradation of natural resources in other parts of the world. They see that and want to do something to help."

Doe brings both military and environmental experience to Veterans Green Jobs.

He is an Army veteran and former associate dean of research and engagement for the Warner College of Natural Resources at Colorado State University.

From 1974 to 1996, he served on active duty in the U.S. Army as a Corps of Engineers officer. At CSU he was an associate director and senior research scientist for the Center for Environmental Management of Military Lands in the Warner College.

Two missions

Veterans Green Jobs has two missions: to make veterans more employable and to give them meaningful employment opportunities in the green economy.

The organization offers helps to all veterans, not just those who have served post-9/11. And despite its name, the group isn't exclusively for veterans, although it strives for 60 percent veteran placement.

The organization works with community colleges and universities to connect veterans with educational opportunities and employment training programs. It also won more than \$11.8 million in contracts from the Colorado Governor's Energy Office to weatherize 1,700 low-income homes in the Denver area and the San Luis Valley. That effort continues this fall, with 70 Veterans Green Jobs employees weatherizing 30 homes a week.

The organization's Veterans Green Corps also works with the U.S. Forest Service on fire mitigation and trail clearing. Another program involves equipping homeless veterans to green up urban neighborhoods through tree planting.

The national nonprofit also has programs in Pennsylvania and Virginia and is looking to expand its connections to community colleges across the nation.

Future endeavors could include training veterans in solar installation, opening a retail outlet focused on weatherization projects and starting a program in which veterans would respond to natural and environmental disasters such as the oil spill in the Gulf of Mexico earlier this year.

Finding a new identity

All of these things help veterans with the transition from military service to the working world, said Chuck Watkins, an Army veteran and one of the senior directors for the weatherization program in Denver and Jefferson counties.

"When veterans come home, they want time to be with their families, but then they start to feel isolated," Watkins said. "They struggle with how to translate their military experiences into the workforce."

The unemployment rate for Iraq and Afghanistan-era veterans was 10.2 percent in September, compared to the national unemployment rate of 9.6 percent, according to the Bureau of Labor Statistics. The average unemployment rate for new veterans was 11.8 percent for the first nine months of 2010.

With more people competing for jobs in today's economy, many veterans feel several steps behind their peers.


One of the strengths of Veterans Green Jobs, Reppenhagen said, is that it focuses solely on employment and not the transition and health issues that other veterans groups are better equipped to address.

Employment, though, can be a key to solving the other challenges veterans face.

"Our personal identities are very linked to our jobs," Reppenhagen said. "If veterans continue to identify themselves as veterans, they will never see themselves as civilians with meaningful careers. I tell veterans, 'I'm offering you a chance to be involved in a new mission — to improve America and serve your community.'"

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Cleaning up in clean-tech industries

Northern Colorado ventures get their due at Cleantech Awards

By Joshua Zaffos
news@ncbr.com



During a time when job growth is more of a campaign promise than an on-the-ground reality, Colorado has managed, since 2007, to create more than 5,000 jobs for renewable energy and energy efficiency businesses, otherwise known as the clean-tech sector.

The federal stimulus package, with its emphasis on green jobs, is helping to infuse funds and support for the growth. But according to the Colorado Cleantech Industry Association, an industry support group, the clean-tech boom is being powered by the state's mix of innovators, research and entrepreneurs.

The CCIA released a state cleantech action plan in mid-October to provide an industry overview and to identify areas for development and growth. The organization ratcheted up the fanfare by holding the first-ever Cleantech Awards ceremony, where Northern Colorado businesses, um, cleaned up.

Clean-tech action plan

The CCIA clean-tech action plan highlights the significant growth in the industry. In the last decade, Colorado's economy has grown by 8 percent, but the clean-tech sector boomed at an estimated 18 percent annually. Venture capitalists have invested over \$330 million in Colorado clean-tech in the last two years, and companies brought in more than \$1 billion in federal support in the past 12 months.

A recent, national clean-tech job trends report from Clean Edge, an industry research firm, confirmed similar national expansion, and named the Denver metro area as the country's fifth most active clean-tech region.

Policy tools, such as the state's renewable energy standard — which now dictates that 30 percent of electric utilities' power comes from wind, solar and other alternative sources by 2020, starting with 12 percent next year — have helped, according to Christine Shapard, executive director of CCIA. But the main impetus for progress is the innovation coming out of institutions like Colorado State University and the National Renewable Energy Laboratory.

"If you look at the 300-plus companies in the state, what's driving this is what's coming out of the research universities and NREL," said Shapard.



HOME OF CLEANTECH — The nation and the world are starting to take notice of the growing importance of renewable energy projects, such as this solar array on the Colorado State University Foothills Campus, to the Northern Colorado economy, and the growing opportunities presented by the new industry.

There are several examples in motion in Northern Colorado. Abound Solar, based in Loveland, began with technology developed at CSU and retains an affiliation with the school. The company produces pioneering, thin-film solar installations and it has landed a \$400 million loan guarantee from the U.S. Department of Energy plus millions more in private funds. Abound added 150 employees and completed its first manufacturing line in Longmont in 2010, with plans for steady growth in the next few years.

"Things are really clicking along," said Mark Chen, Abound's director of marketing, who added that the company's location has nurtured relationships with regionally based partners and clients, such as Advanced Energy and Virsol Solar.

All that progress led Abound to be named the High Impact Cleantech Company of the Year at the CCIA awards program.

Not to be outdone, two other Northern Colorado companies scored recognition. Ice Energy of Windsor was named Breakout Cleantech Company of the Year, and VanDyne SuperTurbo of Fort Collins was named Emerging Cleantech Company of the Year.

Ice Energy produces smart-grid technology that uses ad-

vanced software to integrate distributed energy storage, which allows utilities to manage peak power demands in a cost-effective and efficient manner. Just a day before receiving its award, Ice Energy announced it had secured \$24 million in financing from TIAA-CREF and its new Green Building Fund, which will enable the company to complete a 53-megawatt distributed-energy-storage project — the largest of its kind in the industry — for the Southern California Public Power Authority.

VanDyne SuperTurbo is a startup company that spun out of Woodward Governor last year. VanDyne designs, develops and builds SuperTurbochargers that can recover waste heat and be used to boost engine power for automobiles and heavy-duty engines. In August, VanDyne announced it was teaming up with Cummins Inc. to produce fuel-efficient, tractor-trailer truck engines using the SuperTurbocharger technology.

The strong showing amounted to Northern Colorado taking three of the eight awards presented by the CCIA, which Shapard called “kind of a surprise, and kind of not.”

“Boulder always gets the headlines, but we know how strong the sector is in Northern Colorado,” Shapard said. “I think the Northern Colorado area is a little more mature and advanced in developing clean-tech industries.”

Incubator programs key

The success of the regional clean-tech sector is tied to its ability to find money to develop technologies and nurture young businesses through incubator programs.

Securing startup funds and fostering the commercialization of technologies are among the main challenges raised by the CCIA action plan as keys to defining and improving Colorado’s competitive clean-tech advantage. Entities, such as the Northern Colorado Clean Energy Cluster and the Rocky Mountain Innovation Initiative, already have our region ahead of the curve in these areas.

The action plan also points out that delayed construction of energy transmission lines remains a roadblock to some development, although several policies are trying to address expansion. The most looming issue, however, is the lack of a statewide policy map to chart the future of renewable energy — and all power sources for that matter — in Colorado.

“There really isn’t a cohesive, coordinating strategy in place across the state,” said Abound Solar’s Chen.

An integrated, statewide energy plan would project energy demands — and supplies — over 20 or more years, and suggest how different resources, from oil and gas and coal to solar, wind and geothermal, would fit together to meet needs. Shapard said CCIA plans to reach out to industries, such as natural gas and maybe even coal, to help develop and implement a statewide energy plan. It will also continue to hand out annual awards to recognize the leaders in the field, so, come next year, Northern Colorado businesses will get to defend their titles and seek more recognition.

Joshua Zaffos is a freelance journalist based in Northern Colorado who covers environmental issues for the Business Report quarterly. Contact him at news@ncbr.com.

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Timbercrafters about as green as it gets

Lumber from beetle-kill pine, tools powered by sun, wind

By Jessica Centers
news@ncbr.com

When Jax Outdoor Gear in Fort Collins unveils its expansion later this month, a couple of local craftsmen hope customers notice the quality of construction. The breezeways connecting the store to its newest building and two pergolas around the courtyard are traditional pegged mortise-and-tenon joinery timber-frame structures, made with lumber from Colorado pine trees killed by bark beetles.

"It's certainly very attractive and we like the craftsmanship," said Jax owner Jim Quinlan. "It looks solid and we feel good about that. We felt like it fits with the image we want to have at Jax."

Quinlan chose Bellvue-based timber framers Steven Rundquist and Michael DuRant for the job. They are about to start a new venture, Timbercrafters, in Fort Collins. DuRant said the project has been ideal for them, not only because of the kinship they feel with Jax as a local store where their families shop, but because the work has been a shining example of just how green their operation can be.

Most timber frames use Douglas fir hauled in from the Pacific Northwest or farther away. The Jax structure was built with beetle-kill pine, the wood milled with a portable mill on the site. While the mill does use gas and oil, the fact that heavy timbers don't have to be transported cuts down the project's carbon footprint significantly. And clearing out the dead trees helps local forests, too.

"It is just unbelievable the amount of trees that are going to rot and fall and create fire hazards or be consumed in another way," DuRant said. "We have been trying to create



COURTESY TIMBERCRAFTERS

GREEN FROM START TO FINISH — Michael DuRant uses wind and solar power to work off the grid, preparing beetle-killed pine trees for use in projects such as the new breezeways at the expanded Jax Outdoor Gear Store in Fort Collins.

other uses for beetle-kill pine and timber framing is a good example. We can use locally harvested beetle-kill pine. We feel like that is a very green aspect because it doesn't take much energy to get from a standing dead tree to us."

The timber framers also used traditional sweat- and muscle-powered hand tools to complete the Jax job. Their electric tools were powered by a portable solar- and wind-powered generator they brought to the site.

Rundquist started timber framing in 1980 in the Northeast where the practice is more prevalent and many 300-year-old timber-frame houses still stand. He left behind his own timber-frame home on Cape Cod to move to Colorado in 1998.

Though he didn't set out to create a green business, he found it was a natural fit. In addition to being attractive and structurally strong, timber frames are typically closed in with SIPs — structurally insulated panels — which create an extremely energy-efficient system with no drafts or air leaks. As a result, timber-frame homes typically use much less energy than fiberglass-frame insulation systems.

Remote-site DIY kits

With their new company, Rundquist and DuRant are hoping to take environmental consciousness to an even higher level with remote-site do-it-yourself cabin kits for clients who want to live off the grid.

“For someone who wants to build up in the foothills, away from things, we're trying to put together some kits where folks can do it themselves with our guidance,” Rundquist said.

The kit includes a solar- and wind-powered generator that powers tools for assembling the structure and then becomes the power source for the cabin.

“It's small, so you have to pay attention to the electrical items you run off it and the wattage these implements use, but it's also expandable,” Rundquist explained. “You can plug in extra solar panels or set it up with a micro

hydro system if you have a stream or running water on your lot.”

DuRant started timber framing eight years ago, falling in love with what he calls an “honest” form of construction.

“The beauty is leaving it exposed so you can enjoy and appreciate the wood,” he said. “What you see is what you get, no secrets. With standard stud construction, all the framing's covered up, so you can buy a home and down the road you can uncover a lot of questionable carpentry.

“Timber frames are some of the oldest structures in this country,” he added. “They can last literally hundreds of years. It's a nice concept at a time when a lot of people view homes as almost disposable — buy, let it appreciate three years, and trade up. Timber frames shy away from that a little bit. It's more of a home than a commodity to be traded, something your family can grow in and enjoy.”

DuRant and Rundquist have for years partnered on projects like homes, additions, arbors, exterior living areas and outdoor kitchens. With Timbercrafters, they'll make that partnership official. The company will be just a two-man operation for the time being as their volume of work is not enough to hire and train employees.

“That's a big investment unless you have a large volume of work,” DuRant said. “It's a problem I'd love to have.”



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1	1	AECOM ENVIRONMENT 1601 Prospect Parkway Fort Collins, CO 80525 970-484-6073/970-484-8518	200 190	N/A N/A	Landscape architecture, urban planning/design, environmental planning.	N/A www.aecom.com	Phil Hackney, Vice president and District manager 1939
2	4	WASTE MANAGEMENT OF NORTHERN COLORADO 40950 Weld County Road 25 Ault, CO 80610 970-482-6319/970-674-2515	190 90	N/A N/A	Recycling services, solid waste collection and disposal services.	N/A www.WMColorado.com	Carl Christensen, District manager N/A
3	2	GALLEGOS SANITATION INC. 1941 Heath Parkway Fort Collins, CO 80524 970-484-5556/970-484-0662	140 130	\$13,333,130 \$13,466,740	Offering "Green Living" Services for: Recycling and waste diversion solutions at home, business, and construction projects, including zero waste special events and commercial food waste pickup. Seasonal Yard Waste Recycling available too.	Greenqueen@gsiwaste.com www.GallegosSanitation.com	Becca Walkinshaw, GSI sustainability coordinator 1959
4	3	ACCESS COMPUTER PRODUCTS INC. 451 W. 69th St. Loveland, CO 80538 970-612-2060/970-612-1135	105 95	\$20,000,000 \$17,002,000	Recycle used ink and printer cartridges, computers, laptops, monitors, Palm Pilots, cell phones, iPods, and other electronic items.	access@accessftc.com www.accessrecycling.com	Joseph P. Goodell, President 1987
5	NR	ENERGYLOGIC INC. 309 Mountain Ave. Berthoud, CO 80513 970-532-3220/970-532-5074	80 29	\$1,900,000 \$1,600,000	Energy efficiency consulting and testing for homebuilders and homeowners. Also working in LEED-NC and EB, and performing commercial energy audits and recommissioning.	info@nrglogic.com www.nrglogic.com	Steve Byers, Principal 2006
6	NR	ENVIROFIT INTERNATIONAL LTD. 109 N. College Ave., Suite 200 Fort Collins, CO 80524 970-372-2874/970-221-1550	60 12	N/A N/A	Designs, manufactures and sells scalable technologies.	info@envirofit.org www.envirofit.org	Ron Bills, Chairman and CEO 2003
7	NR	A-1 ORGANICS 16350 Weld County Road 76 Eaton, CO 80615 970-454-3492/970-454-3232	51 46	\$9,500,000 \$8,900,000	Composts, wood mulches, grinding and screening services, green waste recycling, food waste recycling, general recycling services.	info@alorganics.com www.alorganics.com	Heather Trego, CFO 1974
8	5	AIR RESOURCE SPECIALISTS INC. 1900 Sharp Point Drive, Suite E Fort Collins, CO 80525 970-484-7941/970-484-3423	49 47	\$6,408,190 \$7,900,000	Environmental consulting in ambient air quality-related monitoring, modeling, analysis, regulatory compliance, research and instrumentation.	info@air-resource.com www.air-resource.com	Joseph P. Adlloch, President John V. Molenaar, Vice president 1981
9	NR	ENVIROPEST 455 Denver Ave. Loveland, CO 80537 970-545-3065/970-674-0484	46 47	\$3,400,000 \$2,800,000	Residential and commercial pest control, wildlife removal, animal damage repair and restoration, and environmental pest management.	info@enviropest.com www.enviropest.com	Marc Dykstra, CEO 1965
10	NR	STEWART ENVIRONMENTAL CONSULTANTS LLC 3801 Automation Way, Suite 200 Fort Collins, CO 80525 970-226-5500/970-226-4946	30 30	N/A N/A	Process engineering, product commercialization, environmental services and laboratory services.	info@stewartenv.com www.stewartenv.com	David R. Stewart, President 1985
11	6	CITY OF LOVELAND - SOLID WASTE DIVISION 105 W. Fifth St. Loveland, CO 80537 970-962-2529/970-962-2924	26 25	N/A N/A	Residential collection of refuse, recyclable materials and yard debris; drop-site for recyclable materials and organics.	solid_waste@ci.loveland.co.us www.ci.loveland.co.us	N/A
12	NR	COLORADO IRON & METAL INC. 903 Buckingham St. Fort Collins, CO 80524 970-530-2690/970-530-2691	25 25	\$4,318,539 \$7,839,125	Full-service scrap metal recycling services and precision metal fabrication shop.	kentgarvin@coloradoironmetal.com www.coloradoironmetal.com	Kent Garvin, President 1995


Region includes the City of Brighton and Larimer and Weld counties.
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NR-Not Previously Ranked.

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RANK	PREV RANK	COMPANY ADDRESS PHONE/FAX	NO. ACCREDITED LEED PROFESSIONALS	AREAS OF SPECIALTY	MAJOR PROJECTS	YEAR FOUNDED
1	1	THE NEENAN CO. 2620 E. Prospect Road, Suite 100 Fort Collins, CO 80525 970-493-8747/970-493-5869	48	Design-build firm specializing in education, health care, government and commercial buildings.	Weld County School District RE-3J, Keenesburg.	1966
2	3	COLORADO STATE UNIVERSITY Fort Collins, CO 80523 970-491-6211/970-491-5541	26	Home of the Institute for the Built Environment.	LEED certified Transit Center, Green Classrooms of Guggenheim.	1870
3	7	U.S. ENGINEERING CO. 729 S.E. Eighth St. Loveland, CO 80537 970-669-1666/970-663-0685	25	Total mechanical construction and maintenance services.	Medical Center of the Rockies, Fort Collins Police Service, CSURF, Advanced Energy	1893
4	2	HENSEL PHELPS CONSTRUCTION CO. 420 Sixth Ave. Greeley, CO 80632 970-352-6565/970-352-9311	23	Commercial general contracting and LEED.	Larimer County Justice Center, Cache Bank and Trust headquarters.	1937
5	4	RB+B ARCHITECTS INC. 315 E. Mountain Ave., Suite 100 Fort Collins, CO 80524 970-484-0117/970-484-0264	13	Education, religious, commercial, medical, recreation.	Fossil Ridge High School, Seven Generations Office Park.	1953
6	NR	BRINKMAN PARTNERS 3003 E. Harmony Road, Suite 300 Fort Collins, CO 80528 970-267-0954/970-206-1011	13	Integrated real estate services, construction, development, real estate brokerage, vacation properties.	Otterbox Corporate Headquarters, Scherbarth Residence, CSURF, Advanced Energy	2005
7	5	ALLIANCE CONSTRUCTION SOLUTIONS 2725 Rocky Mountain Ave., Suite 100 Loveland, CO 80538 970-663-9700/970-663-9750	9	LEED buildings and sustainable building practices, construction manager, general contractor, preconstruction and estimating services, design build construction services, BIM, and development.	Pioneer Charter School project, Burr Oak Design Center, United Way Day Services Center, Morgan Community College in Fort Morgan and Green Valley Ranch Library in Denver.	1982
8	8	CITY OF FORT COLLINS 300 Laporte Ave. Fort Collins, CO 80522 970-221-6509/970-224-6107	7	Municipality.	City of Fort Collins Vehicle Storage Building.	1873
9	NR	ALLER-LINGLE-MASSEY ARCHITECTS PC 712 Whalers Way, Suite B-100 Fort Collins, CO 80525 970-223-1820/970-223-1833	6	University and higher education, student housing, athletics, parks and recreation, historic preservation, transportation facilities, commercial office, retail and tenant finish.	Williams Village Expansion, University of Colorado at Boulder Lincoln Center Additions and Renovation, City of Fort Collins South Transit Center, City of Fort Collins Flats on the Oval Student Housing, City of Fort Collins	1986
10	6	DELTA CONSTRUCTION INC. 208 Racquette Drive Fort Collins, CO 80524 970-498-8766/970-498-8770	4	Design-build, medical, light industrial, custom office, tenant finish, remodel, mixed-use, custom residential, and LEED projects.	Dako Cytomation, McWhinney Flex R&D.	1975
11	13	DOHN CONSTRUCTION INC. 2642 Midpoint Drive Fort Collins, CO 80525 970-490-1855/970-490-6093	4	Commercial, multifamily, and high-end residential construction management and general contracting services.	Miramont Sports Center, Centennial Bank at Loveland Marketplace.	1992
12	NR	CITY OF LOVELAND 500 E. Third St. Loveland, CO 80537 970-962-2000	3	N/A	N/A	1877
13	NR	AECOM ENVIRONMENT 1601 Prospect Parkway Fort Collins, CO 80525 970-484-6073/970-484-8518	2	Landscape design, planning and urban design, environment, LEED.	Tokyo midtown project, Porta Nuova in Milan.	1939

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Person in charge: Phil Hackney, Vice president and District manager
Year Founded: 1939

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Web site: www.aller-linge-massey.com
Products/Services: Architecture, master planning, interior design, historic preservation, sustainable design.
Person in charge: David Lingle
Michael (Mick) Aller
Brad Massey, Principals
Year Founded: 1986

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970-223-5556
Web site: www.ayresassociates.com
Products/Services: Architecture, general civil engineering, transportation, environmental, water resources, wind energy.

Person in charge: Jim Schall, Vice president
Year Founded: 1959

BEAUDIN GANZE CONSULTING ENGINEERS INC.

251 Linden St., Suite 200
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970-221-5691/970-221-5697
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Person in charge: Ray Engen, Principal
Year Founded: 1989

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Person in charge: Judy Dorsey, President
Year Founded: 1996

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Web site: www.cppwind.com
Products/Services: Wind-tunnel testing, wind-engineering and sustainable design services.
Person in charge: Gary Larrew, CEO
Year Founded: 1981

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Products/Services: Full-service geo-technical, structural, environmental and materials engineering firm.
Person in charge: R.B. "Chip" Leadbetter, Fort Collins division manager
Year Founded: 1977

GREG D. FISHER, ARCHITECT

3115 Clyde St.
Fort Collins, CO 80524
970-484-8433
E-mail: fisharch@frii.com
Products/Services: Commercial buildings and custom homes with a focus on sustainability.
Person in charge: Greg Fisher, Principal
Year Founded: 1993

JCL ARCHITECTURE INC.

401 S. Mason St.
Fort Collins, CO 80524
970-224-5710/970-224-5715
E-mail: justin@theartofconstruction.com
Web site: www.theartofconstruction.com
Products/Services: Sustainable commercial and residential architecture, historical preservation, interior design, and master planning.
Person in charge: Justin Larson, AIA, CEO
Year Founded: 2004

JOHN DENGLER & ASSOCIATES

5336 Highcastle Court
Fort Collins, CO 80525
970-223-1512/970-226-4079
E-mail: john@johndengler.com
Web site: www.johndengler.com
Products/Services: Custom homes, multi-family, small commercial.
Person in charge: John J. Dengler, Owner
Year Founded: 1982

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970-667-2426/970-667-2493
E-mail: gkingsley@klaa.com
Web site: www.klaa.com
Products/Services: Structural design, construction.
Person in charge: M. Douglas Rutledge

LAMP, RYNEARSON & ASSOCIATES

4715 Innovation Drive
Fort Collins, CO 80525
970-226-0342/970-226-0879
E-mail: Tom.Marnik@lra-inc.com
Web site: www.LRA-Inc.com

Products/Services: Civil engineering, land development, land planning, surveying, traffic and transportation design, aviation, oil and gas well permitting, GIS, construction administration, stormwater management.
Person in charge: Tom E. Marnik, Vice president, Principal
Year Founded: 1959

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Person in charge: Kenneth Merritt, President
Jeff Olhausen, CEO
Year Founded: 1969

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Fort Collins, CO 80524
970-221-4158/970-221-4159
E-mail: info@northernengineering.com
Web site: www.northernengineering.com
Products/Services: Civil engineering and land surveying.
Person in charge: George Schock, President
Bud Curtis, Vice president
Year Founded: 1987

RB+B ARCHITECTS INC.

315 E. Mountain Ave., Suite 100
Fort Collins, CO 80524
970-484-0117/970-484-0264
E-mail: contact@rbbarchitects.com
Web site: www.rbbarchitects.com
Products/Services: Architecture, interiors, urban design and sustainable design.
Person in charge: Ken F. Field
George A. Breilig
David Kress, Principals
Year Founded: 1953

STEWART ENVIRONMENTAL CONSULTANTS LLC

3801 Automation Way, Suite 200
Fort Collins, CO 80525
970-226-5500/970-226-4946

E-mail: info@stewartenv.com

Web site: www.stewartenv.com

Products/Services: Process engineering, product commercialization, environmental services and laboratory services.

Person in charge: David R. Stewart, President

Year Founded: 1985

TERRACON CONSULTANTS INC.

301 N. Howes St.
Fort Collins, CO 80521
970-484-0359/970-484-0454

E-mail: jcgraves@terracon.com

Web site: www.terracon.com

Products/Services: Geo-technical engineering, environmental engineering, construction materials testing and natural resources management.

Person in charge: Douglas J. Jobe, Vice president/Division manager

Year Founded: 1965

VFR DESIGN INC.

401 W. Mountain Ave., Suite 200
Fort Collins, CO 80521
970-224-1191/970-224-1662

E-mail: robin.pelkey@vfrdesign-inc.com

Web site: www.vfrdesigninc.com

Products/Services: Architecture, land planning, landscape architecture, interior design.

Person in charge: Frank Vaught, Principal

Year Founded: 1986

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Year Founded: 1998

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Products/Services: Hybrid dealer.

Person in charge: Joe Gebhardt, President

Year Founded: 1960

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E-mail: chevy@frii.com

Web site: www.dellenbach.com

Products/Services: Automotive sales, service, body shop, parts, leasing.

Person in charge: Michael Dellenbach, Dealer principal

Year Founded: 1972

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E-mail: sehrlich@ehrlichmotors.com

Web site: www.ehrlichmotors.com

Products/Services: Auto dealerships.

Person in charge: Scott Ehrlich, President

Year Founded: 1946

HERITAGE FORD-LINCOLN-MERCURY

999 E. Eisenhower Blvd.
Loveland, CO 80537
970-667-2220/970-663-3889

E-mail: austinf@loveford.com

Web site: www.loveford.com

Products/Services: Hybrid auto dealer.

Person in charge: Dan Zwisler, Owner

PEDERSEN TOYOTA-SCION-VOLVO

4455 S. College Ave.
Fort Collins, CO 80525
970-223-3100/970-223-3651

E-mail:

sales@pedersentoyota.com

Web site:

www.pedersentoyota.com

Products/Services: Seller of hybrids.

Person in charge: Gerry Pedersen, Owner

Year Founded: 1972

SPRADLEY/BARR FORD

4809 S. College Ave.
Fort Collins, CO 80525
970-226-3673/970-206-8516

E-mail: internetsales@spradley-barr.com

Web site: www.spradleybarrford.com

Products/Services: Seller of hybrids.

Person in charge: Bill Barr
Kriss Spradley, Co-owners

STEVINSON LEXUS OF FREDERICK

8337 Raspberry Way
Frederick, CO 80504
303-772-5999/303-684-3581

Web site: www.stevinsonlexusof-frederick.com

Products/Services: Seller of hybrids.

Person in charge: Brian Landauer

TYNAN'S FORT COLLINS NISSAN, KIA AND SAAB

5811 S. College Ave.
Fort Collins, CO 80525
970-282-1400/970-282-1497

E-mail: ed.tynan@tynans.com

Web site: www.tynans.com

Products/Services: Nissan, SAAB, KIA and Poudre Scooters Sales, service and parts.

Person in charge: Ed Tynan, Co-owner

Sean Tynan, President and Co-owner

Year Founded: 1984

BUSINESS SERVICES

GENGREEN DIGITAL MEDIA

415 Mason Court, Apt. 1A
Fort Collins, CO 80524
970-980-9484

E-mail: info@gengreenlife.com

Web site: www.gengreenlife.com

Products/Services: Provider of green businesses directory.

Person in charge: Charisse McAuliffe, CEO, Founder

Year Founded: 2007

GO WEST T-SHIRT CO.

1725 Heath Parkway, Suite A
Fort Collins, CO 80524
970-493-8441/970-493-8445

E-mail: orders@justgowest.com

Web site: www.justgowest.com

Products/Services: Organic cotton T-shirts.

Person in charge: Todd Lackie, Owner

Year Founded: 1986

POUDRE VALLEY COOPERATIVE ASSOCIATION INC.

225 N.W. Frontage Road
Fort Collins, CO 80524
970-221-5300/970-493-5827

E-mail: info@pvcoop.com

Web site: www.pvcoop.com

Products/Services: Ace Hardware, full-service car care center, farm and ranch supplies including feed, seed, fertilizer and ag chemicals. Livestock gates and panels, water tanks and fencing needs. Biodiesel and E-85 retailer.

Person in charge: Ed Race, Operations manager

Year Founded: 1947

RISK REMOVAL INC.

1925 Timberline Road, Office 1
Fort Collins, CO 80525
970-221-9121/970-493-7446

E-mail: llmannon@riskremoval.com

Web site: www.riskremoval.com

Products/Services: Environmental abatement services, including removal and disposal of asbestos, lead, mold, biological and chemical hazards, and environmental cleanup.

Person in charge: Steven Morrow, Owner

Year Founded: 1989

ROB'S BIKE COURIER SERVICE

P.O. Box 1582
Fort Collins, CO 80522
970-231-6794

E-mail: info@robsbike.com

Web site: www.robsbike.com

Products/Services: Full-service deliveries by bicycle, delivering business parcels to hauling recycling.

Person in charge: Robert Martin, Founder

Year Founded: 2005

CLEANING SERVICES and SUPPLIES

A.R.C. INC.

1821 E. Mulberry St.
Fort Collins, CO 80525
970-226-3629/970-416-8501
E-mail: jeremylowd@comcast.net
Web site: www.arcjanitorial.com
Products/Services: Green commercial contract cleaners.
Person in charge: Jeremy Lowdermilk, Owner
Year Founded: 1998

ALL NATURAL CARPET CARE & RESTORATION

3324 Riva Ridge Drive
Fort Collins, CO 80526
970-282-9090/970-282-9260
E-mail: allnaturalinc@comcast.net
Products/Services: Green, hypoallergenic cleaning of carpets, hardwood and upholstery with plant-based products.
Person in charge: Cheldon Todd, Owner
Year Founded: 2006

ALL STAR CLEANING SERVICES

1419 Riverside Ave., Unit C
Fort Collins, CO 80524
970-215-2224/970-223-0531
E-mail: laura@cleaningallstars.com
Web site: www.cleaningallstars.com
Products/Services: Green cleaning for homes and offices and green carpet cleaning in the northern Colorado area.
Person in charge: Laura Smith, Owner
Year Founded: 2006

BIO-MEDICAL JANITORIAL INC.

P.O. Box 272982
Fort Collins, CO 80527
970-266-1065/970-266-8442
E-mail: mromero@biomedjf.com
Web site: www.BioMedicalJanitorial.com
Products/Services: Specialized janitorial service for the medical community.
Person in charge: Marquita Romero
Ben Romero, Owners
Year Founded: 1998

GREEN BOOK 2011

CLEAN BEES HOUSEKEEPING

1737 Dora St.
Fort Collins, CO 80526
970-566-2415/970-566-2415
E-mail: cleanbeeshousekeeping@gmail.com
Web site: www.cleanbeeshousekeeping.com
Products/Services: Dedicated to eco-friendly and sustainable products and practices. We offer customized residential, small commercial, move in/out, and mother's helper cleanings.
Person in charge: Katie Straubel, Owner
Year Founded: 2001

DEMPSKI ENTERPRISES

210 S. Monroe Ave.
Loveland, CO 80537
970-227-9724
E-mail: gatorproducts@netzero.com
Products/Services: Distributor of organic bioremediation products.
Person in charge: Drew Dempster, Owner
Year Founded: 2006

GREEN SWEEP CLEANING

3787 Sandy Shore Lane
Fort Collins, CO 80528
970-481-1314
E-mail: info@greensweepcleaning.com
Web site: www.greensweepcleaning.com
Products/Services: Green house cleaning and janitorial services.
Person in charge: Grant Adams, Manager, Owner
Year Founded: 2008

POP-INS CUSTOM CLEANING

2321 E. Mulberry St., Suite 10
Fort Collins, CO 80524
970-493-6243/970-493-6243
E-mail: pop-ins@customcleaning.net
Web site: www.customcleaning.net
Products/Services: Customized house and office cleaning using all natural products.
Person in charge: Diane White, Owner
Year Founded: 1984

PORTER INDUSTRIES INC.

5202 Granite St.
Loveland, CO 80538
970-667-5239/970-635-2566
E-mail: steve.h@porterclean.com

Web site: www.porterclean.com, www.maid-clean.com
Products/Services: Janitorial; commercial and residential.
Person in charge: Steve Hendrickson, President and CEO
Year Founded: 1967

SUMABLES

1821 E. Mulberry St.
Fort Collins, CO 80524
970-416-6361/970-416-8501
E-mail: jeremylowd@comcast.net
Products/Services: Commercial facility supplies and green products, paper products, chemicals, breakroom supplies, and equipment.
Year Founded: 2006

CLOTHING

ALTIPLANO CLOTHING

8857 Llama Ranch Road
Masonville, CO 80541
970-667-7411
E-mail: buckhorn@llamapack.com
Web site: www.altiplanoinnsulation.com
Products/Services: Produces clothing of all natural, 100 percent llama fiber.
Person in charge: Stan Ebel, President
Year Founded: 1999

JAX OUTDOOR GEAR

1200 N. College Ave.
Fort Collins, CO 80525
970-221-0544/970-488-3265
E-mail: info@jaxmercantile.com
Web site: www.jaxmercantile.com

Products/Services: Outdoor gear, apparel, athletics, footwear, work wear and kitchenware, hunting, fishing and military surplus.
Person in charge: Bill Greenlee, Store manager
Year Founded: 1955

JAX OUTDOOR GEAR RANCH AND HOME

950 E. Eisenhower
Loveland, CO 80537
866-628-0352/970-776-4540
E-mail: StoreManager05@jaxmercantile.com
Web site: www.jaxgoods.com
Products/Services: Equine, pet, gardening, hardware, clothing, shoes, boots, camping gear, tents, sleeping bags, military surplus, kitchen gear, stoves, small-engine repair, outdoor-power equipment,

power tools, western wear, work wear, cameras, homemade fudge, fishing gear, paint, feed, and clothing.

JAX RANCH & HOME

1000 N. Hwy. 287
Fort Collins, CO 80524
866-534-8610 /970-484-2221
E-mail: StoreManager02@jaxmercantile.com
Web site: www.jaxgoods.com
Products/Services: Clothing, western wear, work wear, boots, shoes, hats, gloves, garden equipment, equine, pet, pest control, outdoor power equipment, animal vaccinations, ice cream, coffee, poultry, power tools, small-engine repair.
Year Founded: 2002

WEAR IT AGAIN SAM

140 S. College Ave.
Fort Collins, CO 80524
970-484-0170
E-mail: mary.wiasam@oldtowncostumes.com
Web site: www.oldtowncostumes.com
Products/Services: Clothing on consignment, vintage clothing and accessories, and costume rentals.
Person in charge: Mary Rosselle, Owner
Year Founded: 1992

CONSTRUCTION SERVICES and MATERIALS

ABD RENOVATIVE IDEAS

4803 Innovation Drive, Suite 1
Fort Collins, CO 80525
970-225-2323/970-225-2395
E-mail: info@abd-ltd.com
Web site: www.abd-ltd.com
Products/Services: Interior design, custom homes, remodels, and painting.
Person in charge: Bob D. Peterson, President
Rita L. Peterson, Secretary/Treasurer
Year Founded: 1990

**ALL AMERICAN HOMES
COLORADO LLC**

3333 E. Center Drive
Milliken, CO 80543
970-587-0544/970-587-0545
E-mail: dfitzgerald@allamerican-homes.com

Web site: www.allamerican-homes.com

Products/Services: Manufacturer of custom-modular homes and commercial buildings.

Person in charge: Dan Fitzgerald, GM

Year Founded: 1994

**ASPEN HOMES
OF COLORADO INC.**

3037 N. Taft Ave.
Loveland, CO 80538
970-461-9696/970-663-6262

E-mail: contact@aspenhomesco.com.

Web site: www.aspenhomesco.com

Products/Services: 100 percent Energy Star, built green and net-zero energy homes available. LEED-certified building available.

Person in charge: Jammie Sabin, President
Rob Sabin, Director of research and development

Year Founded: 2001

BRINKMAN PARTNERS

3003 E. Harmony Road, Suite 300
Fort Collins, CO 80528
970-267-0954/970-206-1011

E-mail: pete.meyer@brinkman-partners.com

Web site: www.brinkmanpartners.com

Products/Services: Integrated real estate services, construction, development, real estate brokerage, vacation properties, asset management.

Person in charge: Paul E. Brinkman

Kevin Brinkman, Principals

Year Founded: 2005

CJR HOMES

124 Fishback Ave.
Fort Collins, CO 80521
970-490-2962

E-mail: creffler@gmail.com

Web site: www.cjr-homes.com

Products/Services: Sustainable construction and remodeling. Our designs harness solar techniques and emphasize the use of natural materials to eliminate toxins and improve indoor air quality. Our

construction uses natural materials and recycles existing materials.

Person in charge: Cynthia Refler

Bruce Brown, Partners
Year Founded: 2002

DOHN CONSTRUCTION INC.

2642 Midpoint Drive
Fort Collins, CO 80525
970-490-1855/970-490-6093

E-mail: ddohn@dohnconstruction.com

Web site: www.dohnconstruction.com

Products/Services: General contracting, construction management.

Person in charge: Douglas Dohn, President

Year Founded: 1992

**ECI SITE CONSTRUCTION
MANAGEMENT INC.**

2526 14th St., S.E.
Loveland, CO 80537
970-669-6291/970-669-6411

E-mail: selina@ecisite.net

Web site: www.ecisite.net

Products/Services: General contractor of multi-faceted infrastructure projects.

Person in charge: Ted Johnson
Rick Coulter, Vice presidents

Year Founded: 1983

FRAMEWORKS TIMBER

208 Racquette Drive, Unit B
Fort Collins, CO 80524
970-568-4900/970-568-4901

E-mail: adrian@frameworkstimber.com

Web site: www.frameworkstimber.com

Products/Services: Full-architectural design and engineering, timberframe fabrication and erection, design/construction team assembly and coordination, general contracting.

Person in charge: Adrian Jones, President

Year Founded: 1996

HIGHCRAFT BUILDERS INC.

429 S. Howes St.
Fort Collins, CO 80521
970-472-8100/970-266-8262

E-mail: info@highcraft.net

Web site: www.highcraft.net

Products/Services: Design-build company specializing in remodels, additions, basement finishes, fixed-price contracts, guaranteed construction.

Person in charge: Dwight Sailer

Bryan Soth, Owners

Year Founded: 1999

ICS SIPS

1901 E. Prospect Road
Fort Collins, CO 80525
970-282-7477/303-484-4892

E-mail: info@ICS-RM.com

Web site: www.ics-rm.com

Products/Services: Manufacturer of Structural Insulated Panels (SIPs).

Person in charge: Brian Propp, President and CEO

Year Founded: 2004

MERTEN INC.

2017 17th St.
Boulder, CO 80302
720-304-0011/303-325-5418

E-mail: bduckham@merteninc.com

Web site: http://www.merteninc.com

Products/Services: Sustainable design/build firm specializing in the architectural design and construction.

Person in charge: Donna Merten, Founder/President/CEO

Year Founded: 2006

RENEWABLE FIBER INC.

305 Denver Ave.
Fort Lupton, CO 80621
303-857-0763/303-857-9409

E-mail: sditson@renewablefiber.com

Web site: www.renewablefiber.com

Products/Services: Delivery of landscaping materials and supplies.

Person in charge: Susan Ditson, Administrative manager

Year Founded: 1990

**RESIDENTIAL ENERGY
CONSERVATION LLC**

3037 N. Taft Ave.
Loveland, CO 80538
970-663-6662/970-663-6262

E-mail: contact.residentialenergy@gmail.com

Products/Services: Energy efficient heating and cooling systems.

Person in charge: Jammie Sabin, Owner

Year Founded: 2007

RESOURCE

1501 N. College Ave.
Fort Collins, CO 80524
970-498-9663

E-mail: kgustafson@resource-yard.org

Web site: www.resourceyard.org

Products/Services: Building deconstruction and used building materials.

Person in charge: Kendol Gustafson, Regional manager

Year Founded: 2005

ROCHE CONSTRUCTORS INC.

361 71st Ave.
Greeley, CO 80634
970-356-3611/970-356-3619

E-mail: info@rocheconstructors.com

Web site: www.rocheconstructors.com

Products/Services: General contracting/construction management.

Person in charge: Thomas J. Roche, President

Year Founded: 1971

SPANJER HOMES

5131 S. College Ave., Suite A
Fort Collins, CO 80525
970-223-2664/970-282-8326

E-mail: steves@spanjer.com

Web site: www.spanjer.com

Products/Services: Custom homes, remodels, multi-family homes, commercial and residential development.

Person in charge: Steven L. Spanjer, President, (CGP) Certified green professional

Barbara Spanjer, Sec./Tres.

Year Founded: 1978

SUTHERLANDS - PROSPECT

2100 E. Prospect Road
Fort Collins, CO 80525
970-226-1000

Web site: www.sutherlands.com

Products/Services: Lumber, tools and other products, including fencing for farms and ranches and barn kits. Earth friendly products available.

Year Founded: 1917

WASTE CHASERS

P.O. Box 1733
Greeley, CO 80632
970-686-7774/970-378-7803

E-mail: ken@2kcontainers.com

Web site: www.wastechasers.net

Products/Services: Dumpsters, portable toilets, construction waste recycling, demolition services and storm debris clean up.

Person in charge: Tim Chutz, President

Ken Hartshorn, General manager
Year Founded: 2004

ECO-BROKERS

COLDWELL BANKER RESIDENTIAL BROKERAGE

702 W. Drake Road, Building A
Fort Collins, CO 80526

970-223-6500/970-223-6933

E-mail: Chris.hardy@colorado-homes.com

Web site:

www.coloradohomes.com

Products/Services: Real estate.

Person in charge: Chris Hardy,
Managing broker

Year Founded: 1905

CYRUS GREEN, ECOBROKER

2580 E. Harmony Road, Suite 301
Fort Collins, CO 80528

970-581-8440

E-mail: CyrusGreen@kw.com

Web site: CyrusGreen.com or hybridhometours.com

Products/Services: Environmentally responsible real estate services for buyers, sellers and landlords.

Person in charge: Cyrus Green,
Eco-broker

Year Founded: 2005

FIRST COLORADO REALTY

523 St. Vrain Lane
Estes Park, CO 80517

970-586-3333/970-586-1665

Web site: www.FirstColoradoRealty.com

Products/Services: Residential and commercial real estate brokerage.

Person in charge: Christian Collinet, Owner

Year Founded: 1995

KELLER WILLIAMS REALTY OF NORTHERN COLORADO

2580 E. Harmony Road, Suite 301
Fort Collins, CO 80528

970-377-3700/970-377-3701

E-mail: klrw119@kw.com

Web site: www.northerncoloradohomes.com

Products/Services: Residential and commercial real estate brokerage, development/redevelopment urban infill.

Person in charge: JoAnn Johnston, Operating principal

Year Founded: 1999

SPILLER REALTY

2908 Spacious Skies Drive
Fort Collins, CO 80528

GREEN BOOK 2011

970-218-9526/970-282-1673

E-mail: Todd@SpillerRealty.com

Web site: www.spillerrealty.com

Products/Services: Real estate brokerage.

Person in charge: Todd A.

Spiller, President

Year Founded: 2006

THE GREEN TEAM REAL ESTATE

3000 Phoenix Drive
Fort Collins, CO 80525

970-631-2666/866-739-9879

E-mail: info@GreenTeamRE.com

Web site:

www.GreenTeamRE.com

Products/Services: Real estate agents brokering energy efficient homes.

Person in charge: Lara Williams, Owner/ Certified Eco-Broker

Year Founded: 2006

THE GROUP INC. REAL ESTATE

2803 E. Harmony Road
Fort Collins, CO 80528

970-229-0700/970-223-7887

E-mail:

contactus@thegroupinc.com

Web site: www.thegroupinc.com

Products/Services: Residential and commercial full-service real estate brokerage.

Person in charge: Chuck McNeal, Chairman
Eric Thompson, President
Susie Ewing, Broker manager, partner

Year Founded: 1976

EDUCATION and TRAINING

COLORADO STATE UNIVERSITY

Fort Collins, CO 80523

970-491-6211/970-491-5541

E-mail: pre-sofc@lamar.colostate.edu

Web site: www.colostate.edu

Products/Services: Veterinary medicine, biomedical sciences, applied human sciences, business, engineering, liberal arts, natural sciences, agricultural sciences, natural resources, occupational therapy. Research, outreach, bachelor through doctoral degree education.

Person in charge: Anthony (Tony) A. Frank, President

Year Founded: 1870

COLORADO STATE UNIVERSITY - ENVIRONMENTAL LEARNING CENTER

2400 S. County Road 9

Fort Collins, CO 80525

970-491-1661/970-491-2255

E-mail:

elc@warnercnr.colostate.edu

Web site:

www.warnercnr.colostate.edu/elc

Products/Services: Provides diverse programs to organizations throughout the community.

Person in charge: Brett

Bruyere, Director

Year Founded: 1960

CSU - ENGINES AND ENERGY CONVERSION LAB

Fort Collins, CO 80523

970-491-4787/970-491-4783

E-mail:

Bryan.Willson@colostate.edu

Web site: www.eeel.colostate.edu

Products/Services: Energy research.

Person in charge: Bryan Willson, Director

CSU - FACILITIES MANAGEMENT INTEGRATED SOLID WASTE

Campus Delivery 6030

Fort Collins, CO 80523

970-491-0113/970-491-6116

E-mail:

Sheela.Backen@Colostate.edu

Web site:

http://www.facilities.colostate.edu/index.asp?url=buildings/recycle

Products/Services: Accepts mixed office paper, cardboard, newspaper, magazines, paperboard, mixed containers, books, batteries and paints. Holds the Great Sofa Round-Up to distribute free couches every summer.

Year Founded: 1988

ENVIRONMENTAL LEADER

123 N. College Ave., Suite 200

Fort Collins, CO 80524

970-235-1096

E-mail: news@environmental-leader.com

Web site: www.environmental-leader.com

Products/Services: Provides corporate decision makers with a daily newsletter, data, articles, webinars, white papers and other resources.

Person in charge: Paul Nastu, Founder/CEO

Year Founded: 2006

GARDEN OF LIGHTS

2145 Centre Ave.

Fort Collins, CO 80526

970-416-2486

E-mail: gardens@fcgov.com

Web site: www.fcgov.com/gardens

Products/Services: Garden of Lights, weekend evenings feature entertainment and holiday treats.

Person in charge: Michelle Provaznik, Director

Year Founded: 2003

INSTITUTE FOR THE BUILT ENVIRONMENT

Spruce Hall, CSU Campus

Fort Collins, CO 80523

970-491-5041/970-491-2473

E-mail: skawa@cahs.colostate.edu

Web site: www.ibe.colostate.edu

Products/Services: Green building and LEED project management, green building continuing education, healthy building consultation and management, and green building research.

Person in charge: Brian Dunbar, Executive director

Josie Plaut, Director of projects
Shelley D. Kawamura, Director,

Outreach education

Year Founded: 1994

YOUR TRUE NATURE INC.

P.O. Box 272309

Fort Collins, CO 80527

970-282-1620/303-479-8100

E-mail: ContactUs@YourTrueNature.com

Web site:

www.yourtruenature.com

Products/Services: Books and keynote speeches focused on sustainable living. Journals and gift items. TreeGreetings-the ecard that plants a tree. 60,000 trees planted by our company to replace all paper used.

Person in charge: Ilan Shamir, Owner

Year Founded: 1999

ENERGY AND FUEL

ATMOS ENERGY CORP.

1200 11th Ave.

Greeley, CO 80631

888-286-6700/970-304-2058

Web site: www.atmosenergy.com

Person in charge: Kevin Kerrigan, Manager of Colorado sales

Year Founded: 1942

BLUE SUN BIODIESEL

14143 Denver W. Parkway, Suite 100

Golden, CO 80401

303-865-7700/303-865-7705

E-mail: info@goBlueSun.com

Web site: www.gobluesun.com

Products/Services: High-performance biodiesel fuel from oilseed crops and other fats and oils.

Year Founded: 2001

BURNHAM-BECK & SUN

737 Gregory Road

Fort Collins, CO 80524

970-482-6924

E-mail:

burnhambecksun@aol.com

Web site: http://www.burnhambeck.com

Products/Services: Solar electric retail products and services.

Person in charge: Sam Burnham, Owner/operator

Year Founded: 2000

FORT COLLINS UTILITIES

700 Wood St.

Fort Collins, CO 80522

970-221-6700/970-221-6619

E-mail: utilities@fcgov.com

Web site: www.fcgov.com/utilities

Products/Services: Provides electric, water, stormwater and wastewater services.

Person in charge: Brian A. Janonis, Executive director

Year Founded: 1882

PLATTE RIVER

POWER AUTHORITY

2000 E. Horsetooth Road

Fort Collins, CO 80525

970-226-4000/970-229-5244

E-mail: littlej@prpa.org

Web site: www.prpa.org

Products/Services: We provide electricity and energy efficiency services/funding.

Person in charge: Brian Moeck, General manager

Year Founded: 1973

POUDRE VALLEY RURAL ELECTRIC ASSOCIATION INC.

7649 REA Parkway

Fort Collins, CO 80528

970-226-1234/970-226-2123

E-mail: pvrea@pvrea.com

Web site: www.pvrea.com

Products/Services: Electric utility.

Person in charge: Robert

“Brad” Gaskill, CEO

Year Founded: 1939

SOLIX BIOFUELS

430 N. College Ave.

Fort Collins, CO 80524

970-692-5600

Web site: www.solixbiofuels.com

Products/Services: Biofuels and co-products derived from algae, production technology to produce algae and biofuels.

Person in charge: Doug Henston, CEO

Year Founded: 2006

TEAM PETROLEUM

105 E. Lincoln Ave.

Fort Collins, CO 80524

970-482-2533/970-482-2534

E-mail: teampetroleum1@aol.com

Web site:

www.teampetroleum.com

Products/Services: Biodiesel (B20) provider.

Person in charge: Brad Waterland, CEO

Year Founded: 1991

UNITED POWER INC.

500 Cooperative Way

Brighton, CO 80603

303-659-0551/303-659-2172

E-mail: hstorz@unitedpower.com

Web site: www.unitedpower.com

Products/Services: Rural electric cooperative.

Person in charge: Robert Broderick, CEO

Year Founded: 1938

WESTERN UNITED ELECTRIC SUPPLY CORP.

100 Bromley Business Parkway

Brighton, CO 80603

303-659-2356/303-659-8598

E-mail: mprom@wue.coop

Web site: www.wue.coop

Products/Services: Electric utility distributor.

Person in charge: Mike Prom, CEO

Year Founded: 1976

XCEL ENERGY

1800 Larimer St.

Denver, CO 80202

612-330-5500/612-330-2900

Web site: www.xcelenergy.com

Products/Services: Electric utility.

Person in charge: David Eves, President and CEO

FOOD and BEVERAGE

BONES DU JOUR

221 W. Prospect

Fort Collins, CO 80525

970-290-8874

E-mail: bonesdujour@msn.com

Web site: www.dogtreatssogood.com

Products/Services: Dog treats made with farm-fresh, organic ingredients.

Person in charge: Sue Carroll, Owner, Chef and biscuitologist

Year Founded: 2003

GRANT FAMILY FARMS INC.

1020 W. Larimer County Road 72

Wellington, CO 80549

970-568-7654/970-568-7655

E-mail: info@grantfarms.com

Web site: www.grantfarms.com

Products/Services: Certified organic fresh-market vegetables, wheat, and dry beans, nursery stock; trees and shrubs, Certified Organic Colorado Dept. of Agriculture, Tri Sulom Kosher.

Person in charge: Andy Grant, President

Lew O. Grant, Founder

Year Founded: 1974

MOTHERLOVE HERBAL CO.

3101 Kintzley Court

Laporte, CO 80535

970-493-2892/970-224-4844

E-mail: mother@motherlove.com

Web site: www.motherlove.com

Products/Services: Herbal products for pregnancy, breast feeding and babies.

Person in charge: Kathryn Higgins, Owner and founder

Year Founded: 1990

MUGS COFFEE LOUNGE

261 S. College Ave. and 306 W.

Laurel St.

Fort Collins, CO 80521

970-472-6847

E-mail: mugscoffeelounge@hotmail.com

Web site:

www.mugscoffeelounge.com

Products/Services: Coffee, smoothies, teas, breakfast, lunch, baked goods, catering service, meeting spaces, free Internet.

Person in charge: McCabe Callahan, Owner

Year Founded: 2002

NEW BELGIUM BREWING

500 Linden St.

Fort Collins, CO 80524

970-221-0524/970-221-0535

E-mail: nbb@newbelgium.com

Web site: www.newbelgium.com

Products/Services: Belgian-style craft beers, including seven year-round and four special-release brews.

Person in charge: Kim Jordan, CEO

Year Founded: 1991

NITA CRISP CRACKERS

454 S. Link Lane

Fort Collins, CO 80524

970-482-9090/970-482-1043

E-mail: nitacrisp@ymail.com

Web site: www.nitacrisp.com

Products/Services: Flatbread crackers.

Person in charge: Steve

Landry, Managing partner

Year Founded: 2002

WHOLE FOODS MARKET INC.

2201 S. College Ave.

Fort Collins, CO 80525

970-267-9200

Web site: www.wholefoodsmarket.com

Products/Services: Natural and organic grocer.

Person in charge: Casey Mor-ton, Store team leader

HOME and GARDEN

BATH GARDEN CENTER & NURSERY

2000 E. Prospect Road

Fort Collins, CO 80525

970-484-5022/970-484-3718

E-mail:

sbath@bathgardencenter.com

Web site: www.bathgardencenter.com

Products/Services: Landscaping and sprinkler installation, garden center and nursery, power equipment sales and service.

Person in charge: Thomas Bath, President

Year Founded: 1965

CLEAN AIR LAWN CARE

415 Mason Court., No. 1

Fort Collins, CO 80524

970-224-4855

E-mail: moose@cleanairlawn-care.com

Web site: www.cleanairlawn-care.com

Products/Services: Full-service sustainable lawn care; emissions-free electric lawn equipment powered by renewable energy and organic fertilization.

Person in charge: Kelly Giard, CEO

Year Founded: 2005

COTNEY PEAK BODY & BATH

P.O. Box 1458

Fort Collins, CO 80522

970-493-0254 / 970-419-8585

E-mail: sales@cotneypeak.com

Web site: www.cotneypeak.com

Products/Services: Cotney Peak is a family-run company that specializes in hand-made natural soap, lotions, body butter, natural mosquito repellent, and other bath and body products.

Person in charge: Gretchen Brokamp, Director of operations

Year Founded: 1990

ENVIROPEST

455 Denver Ave.

Loveland, CO 80537

970-545-3065/970-674-0484

E-mail: info@enviropest.com

Web site: www.enviropest.com

Products/Services: Residential and commercial pest control, wildlife removal, animal damage repair and restoration, and environmental pest management.

Person in charge: Marc Dykstra, CEO

Year Founded: 1965

GREEN LOGIC

261 Linden St.

Fort Collins, CO 80524

970-484-1740

E-mail: jason@green-logic.net

Web site: www.green-logic.net

Products/Services: Earth friendly retailer.

Person in charge: Jason Cochencious

Colleen Barricklow, Owners

Year Founded: 2005

THE NATURAL EXUBERANT

P.O. Box 272852

Fort Collins, CO 80527

970-232-9239

E-mail:

info@naturalexuberant.com

Web site: www.naturalexuberant.com

Products/Services: Organic body lotion and massage oils.

Person in charge: Linda Roberts

Year Founded: 2007

WILD IRIS LIVING LLC

Fort Collins, CO 80521

970-493-5681

E-mail: robyn.dolgin@gmail.com

Web site:

www.WildIrisLiving.com

Products/Services: Designs water conserving landscapes and edible gardens, pruning and seasonal maintenance services, consultations, and hands-on instruction.

Person in charge: Robyn M. Dolgin, Owner

Year Founded: 2008

INSPECTORS, ASSESSORS, and CONSULTANTS

AATA INTERNATIONAL INC.

300 E. Boardwalk Drive, No. 4A

Fort Collins, CO 80525

970-223-1333/970-223-9115

E-mail: info@aata.com

Web site: www.aata.com

Products/Services: International environmental consultants for large natural resource developments, USA and worldwide. Water expertise.

Person in charge: John Gerald Aronson, Owner, President

Year Founded: 1989

AIR RESOURCE SPECIALISTS INC.

1901 Sharp Point Drive, Suite E

Fort Collins, CO 80525

970-484-7941/970-484-3423

E-mail: info@air-resource.com

Web site: www.air-resource.com

Products/Services: Environmental consulting in ambient air quality-related monitoring, modeling, analysis, regulatory compliance, research and instrumentation.

Person in charge: Joseph P. Adlhoch, President

John V. Molenaar, Vice president

Year Founded: 1981

CEDAR CREEK ASSOCIATES

916 Willshire Drive

Fort Collins, CO 80521

970-493-4394 or 970-229-

9278/970-493-4394

E-mail: mphelan@wdemail.com

Products/Services: Environmental baseline studies for soils, vegetation, and wildlife. Wetland delineations, 404 permitting, and wetland mitigation. EIS and EA document preparation. Threatened and endangered species surveys and

Section 7 consultation.

Person in charge: Michael Phelan, President

Year Founded: 1982

CITY VISIONS INC.

315 S. Sherwood St.

Fort Collins, CO 80521

970-224-4944/970-224-4543

E-mail: koziol@cityvisions.org

Web site: www.cityvisions.org

Products/Services: Professional services consulting, facilitating and implementing projects supportive of sustainable communities. Areas of expertise are heritage stewardship and transportation infrastructure.

COLEMAN ECOLOGICAL INC.

1019 Boltz Drive

Fort Collins, CO 80525

970-420-1646

E-mail: info@fishecologist.com

Web site: www.fishecologist.com

Products/Services: Ecological consulting services for private, non-profit and government clients.

Person in charge: Mark Coleman, President

Year Founded: 2006

COMPLIANCE PARTNERS INC.

4038 Timberline Road, Suite 100

Fort Collins, CO 80525

970-206-4443/720-489-3902

Web site: www.compliance-partners.com

Products/Services: Air quality, emission inventory, greenhouse gas emissions, waste audits, dispersion modeling.

Person in charge: Gary McFaddin, President

Year Founded: 1997

ENERGYLOGIC INC.

309 Mountain Ave.

Berthoud, CO 80513

970-532-3220/970-532-5074

E-mail: info@nrglogic.com

Web site: www.nrglogic.com

Products/Services: Energy efficiency consulting and testing for homebuilders and homeowners. Also working in LEED-NC and EB, and performing commercial energy audits and recommissioning.

Person in charge: Steve Byers, Principal

Year Founded: 2006

MAHONEY ENVIRONMENTAL CONSULTING INC.

1601 10th Ave.

Greeley, CO 80631

970-352-2644/888-219-5357

E-mail: jmahoney2644@comcast.net

Person in charge: John Mahoney, President

Year Founded: 1995

NATIONAL INSPECTION SERVICES

1136 E. Stuart St., Suite 4204

Fort Collins, CO 80525

970-482-1976/970-482-3388

E-mail: bill.warren@nationalinspection.net

Web site: www.nationalinspection.net

Products/Services: Building inspection for pre-purchase, lenders, insurers, third-party companies, litigation support and environmental remediation and due diligence.

Person in charge: Bill Warren, CEO, President

Curtis Benger, Director of field services

Year Founded: 1975

RADON HOME MEASUREMENT AND MITIGATION INC.

1919 Corriedale Court

Fort Collins, CO 80526

970-416-0196

E-mail: lmoorman1@aol.com

Web site: www.radon-mitigation.org

Products/Services: High-quality radon mitigation (remediation) and testing of indoor air and well water. Radon flux testing during new home construction for radon potential. Certified laboratory for radon test for home owners and home inspectors. Involved in many research projects, publications and education on radon.

Person in charge: Leo Moorman

Leo Moorman, President/Owners

Year Founded: 1999

SCOTT HOME INSPECTION

Berthoud, CO 80513
970-532-2424

E-mail: info@scotthomeinspection.com

Web site: www.scotthomeinspection.com

Products/Services: Offering energy audits, energy ratings and home inspections.

Person in charge: George Scott Ann Scott, Owners

Year Founded: 2003

LEED-CERTIFIED ORGANIZATIONS

AE ASSOCIATES INC.

5587 W. 19th St.
Greeley, CO 80634

970-330-5587/970-330-3040

E-mail: contact@aassociates.net

Web site: www.aassociates.net

Products/Services: Mechanical engineering, indoor air quality, commissioning and building automation services.

Person in charge: Greg Martino, President

Year Founded: 1976

AIMS COMMUNITY COLLEGE

5401 W. 20th St.
Greeley, CO 80632

970-330-8008/970-330-5705

E-mail: info@aims.edu

Web site: www.aims.edu

Products/Services: Allied health, automotive, aviation, business, communication technology, CIS, construction, criminal justice, education, EMS, CAD, fire science, library technician, welding.

Person in charge: Marilynn (Marsi) Liddell, President

Year Founded: 1967

ALLIANCE CONSTRUCTION SOLUTIONS

2725 Rocky Mountain Ave., Suite 100

Loveland, CO 80538

970-663-9700/970-663-9750

E-mail: info@allianceconstruction.com

Web site: www.allianceconstruction.com

Year Founded: 1982

ARCHITECTURE PLUS PC

318 E. Oak St.
Fort Collins, CO 80524

970-493-1220/970-224-1314

E-mail: tomk@aplusarch.com

Web site: www.aplusarch.com

Products/Services: Architecture and sustainable design, planning, facility condition assessments, interior design.

Person in charge: Jim Cox, AIA, Vice president
Tom Kalert, AIA

Year Founded: 1970

CITY OF FORT COLLINS

300 Laporte Ave.
Fort Collins, CO 80522
970-221-6505/970-224-6107

E-mail: cityinfo@fcgov.com

Web site: www.fcgov.com

Products/Services: Providing municipal government, utilities, transportation, recreation and cultural services.

Person in charge: Doug Hutchinson, Mayor

Year Founded: 1873

CITY OF LOVELAND

500 E. Third St.
Loveland, CO 80537

970-962-2000

E-mail: PIO@ci.loveland.co.us

Web site: www.ci.loveland.co.us

Year Founded: 1877

DELTA CONSTRUCTION INC.

208 Racquette Drive
Fort Collins, CO 80524
970-498-8766/970-498-8770

E-mail: info@deltaconstruction.com

Web site: www.deltaconstruction.com

Products/Services: General contractor for commercial, industrial, medical, and office buildings. Experience with constructing tenant finishes, renovation/remodels, and new construction.

Person in charge: Greg Orr, President

Year Founded: 1975

DRAHOTA

4700 Innovation Drive, Bldg. C
Fort Collins, CO 80525
970-204-0100/970-204-0200

E-mail: info@drahota.com

Web site: www.drahota.com

Products/Services: Full-service construction manager/general contractor staffed with LEED Accredited Professionals.

Person in charge: Terry L. Drahota, President

Year Founded: 1973

ESC ENGINEERING

3540 JFK Parkway
Fort Collins, CO 80525
970-224-9100/970-224-9137

E-mail: geotech@thinkESC.com

Web site: www.thinkESC.com

Products/Services: GIS, Mapping and systems integration for electric, gas, and water utilities and development sites. Electrical engineering, controls and automation, electrical utility design, planning and rates, and electrical facility design.

Person in charge: Kevin P. Hartig, President

Year Founded: 1978

FARNSWORTH GROUP INC.

3538 JFK Parkway, Suite 3
Fort Collins, CO 80525
970-266-1066/970-266-1075

E-mail: tbarela@f-w.com

Web site: www.f-w.com

Products/Services: Civil, water/wastewater, M/E/P engineering, surveying, commissioning, energy and LEED services.

Person in charge: Ted R. Barela P.E., Owner

Year Founded: 2007

HALL - IRWIN CORP.

301 Centennial Drive
Milliken, CO 80543
970-587-7200/970-352-6284

Web site: www.hall-irwin.com

Year Founded: 1963

HENSEL PHELPS CONSTRUCTION CO.

420 Sixth Ave.
Greeley, CO 80632
970-352-6565/970-352-9311

E-mail: mreitz@henselphelps.com

Web site: www.henselphelps.com

Products/Services: General contracting and construction.

Person in charge: Jerry L. Morgensen, Chairman

Jeffrey K. Wenaas, President and COO

Year Founded: 1937

HIGH PLAINS ENVIRONMENTAL CENTER

1854 Piney River Drive
Loveland, CO 80538
970-622-9676/970-613-1380

E-mail: info@suburbitat.org

Web site: www.suburbitat.org

Person in charge: Jim Tolstrup, Executive director

Year Founded: 2001

INTEGRATED MECHANICAL LLC

223 Linden St., No. 204
Fort Collins, CO 80524
970-556-0570/800-656-4359

E-mail: front-desk@int-mech.com

Products/Services: Mechanical engineering.

Person in charge: Thomas Segelhorst, Owner

Year Founded: 2003

KENNEY & ASSOCIATES INC.

209 E. Fourth St.
Loveland, CO 80537
970-663-0548/970-669-2384

E-mail: betsie@kenneyarch.com

Web site: www.kenneyarch.com

Products/Services: Architectural planning and design, landscape design.

Person in charge: Roger A. Kenney, Principal, owner

Year Founded: 1991

KRUEGER ARCHITECTS & PLANNERS INC.

407 N. Lincoln Ave., Suite 103
Loveland, CO 80537
970-613-1788

E-mail: kruegap@qwest.net

Web site: www.kruegerarchitects.com

Products/Services: Architecture and planning.

Person in charge: Jeffrey Krueger, Principal

Year Founded: 2003

MY NEW WINGS

1030 Huntington Hills Drive
Fort Collins, CO 80525
970-689-0171

E-mail: midgettoomey@mynewwings.com

Web site: www.mynewwings.com

Products/Services: Creating sustainable and green business solutions for organizations through strategic planning and project management systems, including green event management.

Person in charge: Midge Toomey, MS, LEED AP, Founder and managing director

Year Founded: 2008

OGLESBY SHERMAN DESIGN LLC

123 N. College Ave., No. 390
Fort Collins, CO 80524
970-416-8829/970-416-8876

E-mail: coachko@msn.com

Web site: www.oglesbysher-

man.com

Products/Services: Commercial interior design with an emphasis on hospitality and corporate.

Person in charge: Dawn

Oglesby, Owner, President

Renee Sherman, Partner

Year Founded: 2005

SEVEN GENERATIONS LLC

4038 Timberline Road, Suite 100

Fort Collins, CO 80525

970-420-0000/970-797-1913

E-mail: sue@7genllc.com

Web site: www.7genllc.com

Products/Services: Sustainability, renewable energy, LEED NC/EB, energy management, and Energy Star.

Person in charge: Susan McFaddin, President

Year Founded: 2008

SIMPSON CO.

321 Basher Drive

Berthoud, CO 80513

970-282-0022/970-282-0020

E-mail: kentc@simpsonair.com

Web site: www.simpsonair.com

Products/Services: Design, manufacture, install and service commercial HVAC systems.

Person in charge: Tom Wasmer, Manager

Kent S. Campbell, Manager/Member

Year Founded: 1947

SOLEVENTO LLC

124 Fishback Ave.

Fort Collins, CO 80521

970-490-2962

Web site: www.soleventollc.com

Products/Services: Commercial- and utility- scale solar and wind energy systems.

Person in charge: Cynthia Refler, Partner

Walker Gross, partner

Bruce Brown, partner

Year Founded: 2009

TAIT & ASSOCIATES INC.

6163 E. County Road 16

Loveland, CO 80537

970-613-1447/970-613-1897

E-mail: tletzring@tait.com

Web site: www.tait.com

Products/Services: Land surveying, civil and environmental engineering.

Person in charge: Tracy J. Letzring, PE, LEED AP, CDP, VP

Year Founded: 1964

TCC CORP.

2900 F St.

Greeley, CO 80631

970-353-8242/970-351-0530

Web site:

www.tcccorporation.net

Products/Services: Commercial construction.

Person in charge: Ernest

Crownover, Owner

Year Founded: 1978

THE NEENAN CO.

2620 E. Prospect Road, Suite 100

Fort Collins, CO 80525

970-493-8747/970-493-5869

E-mail: info@neenan.com

Web site: www.neenan.com

Products/Services: Integrated design/build firm specializing in education, health care, government and commercial buildings.

Person in charge: David G.

Neenan, Founder

Randy Myers, President and CEO

Year Founded: 1966

U.S. ENGINEERING CO.

729 S.E. Eighth St.

Loveland, CO 80537

970-669-1666/970-663-0685

E-mail: tclark@usengineering.com

Web site:

www.usengineering.com

Products/Services: Mechanical construction firm, HVAC, plumbing, piping and sheet-metal commercial construction.

Person in charge: Bob Brunson, Chief operations officer

Year Founded: 1893

VERDE LLC

204 Walnut St., Suite F

Fort Collins, CO 80524

970-689-3207

E-mail: dant@verdeprojectdevelopment.com

Web site: www.verdeprojectdevelopment.com

Products/Services: Real estate project development and construction management.

Person in charge: Dan Tweeton

Year Founded: 2004

LIGHTING

EGGERS ELECTRIC INC.

3520 W. Eisenhower Blvd.

Loveland, CO 80537

970-669-1883/970-669-0476

E-mail:

eggers@eggerselectric.com

Web site:

www.eggerselectric.com

Products/Services: Residential, commercial, industrial, energy efficient lighting, new construction, repairs, remodeling, trouble shooting.

Person in charge: Brent Eggers, Vice president

Year Founded: 1973

ENERGY SOLUTIONS UNLIMITED LLC

1714 Topaz Drive, Suite 145

Loveland, CO 80537

970-685-4441/970-685-4450

E-mail: sales@esultd.com

Web site: www.esultd.com

Products/Services: Energy efficient lighting and retrofits.

Person in charge: Michael

Doran, Principal

Paula Megenhardt, Account representative

Year Founded: 1997

HEINSIGHT SOLUTIONS

217 Pine St.

Fort Collins, CO 80524

970-988-3622

E-mail: heinsight@comcast.net

Web site: www.heinsightsolutions.com

Products/Services: E-star skylights, sun tunnels and solar hot water systems from Velux. Full sales service and installation. Roofing repair specialist.

Person in charge: Darren Hein, Owner

Year Founded: 2003

PURE ENERGY LLC

4031 Avenida Del Sol Drive

Loveland, CO 80538

970-391-8314/970-797-1356

E-mail: kacey@pure-energyllc.com

Web site: www.pure-energyllc.com

Products/Services: Efficient lighting solutions.

Person in charge: Kacey

Parker, Owner

Year Founded: 2009

SOLARGREEN TECHNOLOGIES LLC

2020 S. College Ave., Suite A4

Fort Collins, CO 80525

970-493-8241

E-mail: lschiff@solargreen.us

Web site: www.solargreen.us

Products/Services: Solatube skylights for residential and commercial customers. Solar thermal hot water and solar space heat.

Person in charge: Joseph Schiff
Lucas Schiff

Year Founded: 1996

THE LIGHT CENTER

2725 S. College Ave.

Fort Collins, CO 80525

970-226-3430/970-225-9235

E-mail: sales@lightcenterinc.com

Web site:

www.lightcenterinc.com

Products/Services: Commercial and residential lighting fixtures, lamps, bulbs and accessories.

Person in charge: Larry Ed-

wards, Owner, President

Jennifer Guerriero, Co-

Owner/Manager

Year Founded: 1971

MERCHANDISE RESELLERS and CONSIGNMENT

ANTHOLOGY BOOK CO.

422 E. Fourth St

Loveland, CO 80537

970-667-0118/970-667-9887

E-mail: info@anthologybookcompany.com

Web site: www.anthologybookcompany.com

Products/Services: New and used books.

Person in charge: Stephanie

Stauder, Owner

Year Founded: 1999

ARC THRIFT STORE

106 E. Foothills Parkway

Fort Collins, CO 80525

970-267-8870/970-267-8875

E-mail: comments@arcthrift.com

Web site: www.arcthrift.com

Products/Services: ARC accepts donations and sells clothing, furniture, housewares.

Person in charge: John Gida,

Manager

Barry Hinkley

Year Founded: 1976

BOOK RACK

2701 W. 10th St.

Greeley, CO 80634

970-356-8961

E-mail: bookwork81@msn.com

Web site:

www.thebookrack.com/greeley

Products/Services: Used books.

Person in charge: Lindsey

Ruppe, Owner

Year Founded: 1983

ECO - THRIFT

208 N. Howes St.
Fort Collins, CO 80521
970-484-4224

E-mail: tony@eco-thrift.com

Web site: www.eco-thrift.com

Products/Services: Thrift store based center for reuse and recycling, selling furniture, appliances, outdoor gear, clothing, electronics, household and other items.

Person in charge: Tony Cooper, Owner

Year Founded: 2006

MATTER BOOKSTORE

144 N. College Ave.
Fort Collins, CO 80524
970-472-4284

E-mail: matterbookstore@yahoo.com

Web site: www.wolverinefarm-publishing.org

Products/Services: A non profit, volunteer-run hub of books, bicycles and community-minded events.

Year Founded: 2005

OLD FIREHOUSE BOOKS

232 Walnut St.
Fort Collins, CO 80524
970-484-7898/970-416-7405

E-mail:

oldfirehousebooks@gmail.com

Web site: www.oldfirehousebooks.com

Products/Services: New and used books.

Person in charge: Richard Sommerfeld, Owner

Year Founded: 1980

ONCE UPON A CHILD

4519 S. College Ave.
Fort Collins, CO 80525
970-266-9999/970-282-3549

E-mail: fortcollinsouac@msn.com

Web site: www.onceuponachild-fortcollins.com

Products/Services: Buyer and seller of name brand, new and gently used kids stuff.

Person in charge: Adam Springer, Owner

Year Founded: 1999

PLATO'S CLOSET

4372 S. College Ave.
Fort Collins, CO 80525
970-207-9890

E-mail: platosftcollins@q.com

Web site: www.platoscloset.com

Products/Services: Gently used, brand-name clothing.

Person in charge: Renee Je-linek, Owner

Year Founded: 2001

REPEAT BOUTIQUE

1502 S. College Ave., No. 1
Fort Collins, CO 80524
970-493-1039

Products/Services: Merchandise consignment.

Person in charge: Laura Green, Owner

Year Founded: 1987

SALVATION ARMY THRIFT STORE

3901 S. Mason St.
Fort Collins, CO 80525
970-207-4472/970-207-4475

E-mail: olga.duvall@usw.salvationarmy.org

Web site: www.salvationarmy-fortcollins.org

Products/Services: Accepts working used appliances for resale, clothing, housewares, furniture in good condition, and computers.

Person in charge: Mike Halver-son, Captain

MUNICIPAL SERVICES

CITY OF FORT COLLINS - CLIMATE WISE

215 N. Mason St.
Fort Collins, CO 80522
970-221-6600/970-224-6177

E-mail: climatewise@fcgov.com

Web site: www.fcgov.com/climatewise

Products/Services: Voluntary programs and partners combine money saving practices to protecting the environment and reduce greenhouse gas emissions through waste reduction, energy efficiency, water conservation and transportation reduction.

Person in charge: Kathy Collier, Climate Wise Program manager

Year Founded: 2000

CITY OF FORT COLLINS - NATURAL RESOURCES DEPARTMENT

215 N. Mason St.
Fort Collins, CO 80521
970-221-6600/970-224-6177

E-mail: ahmielak@fcgov.com

Web site: http://fcgov.com/naturalresources

Products/Services: Natural areas, environmental planning, air

quality and recycling solid waste.

Person in charge: John Stokes, Director

CITY OF FORT COLLINS - PARKS & CEMETARIES DIVISION

413 S. Bryan St.
Fort Collins, CO 80521
970-221-6660/970-221-6849

E-mail: parkshop@fcgov.com

Web site: http://fcgov.com/parks

Products/Services: Manages city parks, recreation facilities, golf courses, trails and cemeteries, provides forestry, horticulture and park planning services.

Person in charge: J.R. Sch-neezer, Director of parks

CITY OF FORT LUPTON - PARKS & RECREATION

203 S. Harrison Ave.
Fort Lupton, CO 80621
303-857-4200/303-857-6421

E-mail: mshuman@fortlupton.org

Web site: www.fortlupton.org

Products/Services: Aquatics, sports programs, fitness and exercise, child care, after school and preschool, senior programs, arts and crafts, room rentals, banquet facilities, museum, trails, parks.

Person in charge: Monty Schu-man, Director of Parks and Recreation

Year Founded: 1882

NONPROFITS

BE LOCAL NORTHERN COLORADO

215 W. Magnolia, No. 204
Fort Collins, CO 80521
970-219-3382/970-497-2192

E-mail: info@BeLocalNC.org

Web site: www.BeLocalNC.org

Products/Services: Community advocacy, consumer education and business promotion, publish the Be Local Coupon Book, coordinate the Winter Farmers' Markets and host the online marketplace/search engine: BeLocalFirst.org.

Person in charge: Gailmarie Kimmel

Hill Grimmitt, Co-Directors

Year Founded: 2006

COMMUNITY FOR SUSTAINABLE ENERGY

604 Colorado St.
Fort Collins, CO 80524
970-412-6295

E-mail: fred@cforse.org

Web site: www.cforse.org

Products/Services: Facilitates public involvement in creating sustainable energy practices in Larimer County.

Person in charge: Fred Kirsch, Executive director

Year Founded: 2006

ENVIROFIT INTERNATIONAL LTD.

109 N. College Ave., Suite 200
Fort Collins, CO 80524
970-372-2874/970-221-1550

E-mail: info@envirofit.org

Web site: www.envirofit.org

Products/Services: Designs, manufactures and sells scalable technologies.

Person in charge: Ron Bills, Chairman and CEO

Year Founded: 2003

LEGACY LAND TRUST

214 S. College Ave.
Fort Collins, CO 80524
970-266-1711/970-482-4858

E-mail: info@legacylandtrust.org

Web site:

www.legacylandtrust.org

Products/Services: Work with landowners to protect agricultural and natural areas using conservation easements and other tools in Larimer, Weld and Jackson counties.

Person in charge: Shiela Baker, President

Year Founded: 1993

ROCKY MOUNTAIN SUSTAINABLE LIVING ASSOCIATION

9860 Poudre Canyon Road
Bellvue, CO 80512
970-224-3247/970-419-1056

E-mail: kellie@SustainableLivingAssociation.org

Web site: www.SustainableLivingAssociation.org

Products/Services: Education.

Person in charge: Kellie Falbo, Executive director

Year Founded: 2003

SUNRISE RANCH CONFERENCE & RETREAT CENTER

100 Sunrise Ranch Road
Loveland, CO 80538
970-679-4200/970-679-4247

E-mail: gbullock@emnet.org

Web site: www.sunriseranch.org

Products/Services: Meeting rooms, chapel, organic meal service, overnight accommodations for

up to 85 guests.

Person in charge: Greg Bullock, Conference and retreat director

Year Founded: 1993

TEN THOUSAND VILLAGES

113 Linden St.
Fort Collins, CO 80524
970-224-9501/970-224-9501

E-mail: tentousandvillagesfortcollins@gmail.com

Web site: www.tenthousandvillages.com

Products/Services: Non profit, volunteer run, fair trade retailer of beautiful home decor, personal accessories and gift items made by artisans living in developing countries.

Person in charge: Wendy Poppen, Manager

Year Founded: 1946

TREES, WATER & PEOPLE

633 Remington St.
Fort Collins, CO 80524
970-484-3678/970-224-1726

E-mail: twp@treeswaterpeople.org

Web site: www.treeswaterpeople.org

Products/Services: Helping communities to protect, conserve and manage the natural resources upon which their long-term well-being depends. Through our reforestation and appropriate technologies programs, Trees, Water & People offers carbon offsets and offsets for paper use.

Person in charge: Stuart Conway, International director
Richard Fox, National director

Year Founded: 1998

WOLVERINE FARM PUBLISHING

144 N. College Ave.
Fort Collins, CO 80524
970-472-4284

E-mail: wolverinefarm@yahoo.com

Web site: www.wolverinefarm-publishing.org

Products/Services: Publishers of the eco-conscious, literary magazine Matter, the bicycle almanac, Boneshaker, and proprietors of the new/used bookstore, Matter Bookstore.

Person in charge: Todd Simmons, Director

Year Founded: 2003

GREEN BOOK 2011

RECYCLERS

A-1 ORGANICS

16350 Weld County Road 76
Eaton, CO 80615
970-454-3492/970-454-3232

E-mail: info@a1organics.com

Web site: www.a1organics.com

Products/Services: Composts, wood mulches, grinding and screening services, green waste recycling, food waste recycling, general recycling services.

Person in charge: Heather Trego, CFO

Year Founded: 1974

ACCESS COMPUTER PRODUCTS INC.

451 W. 69th St.
Loveland, CO 80538
970-612-2060/970-612-1135

E-mail: access@accessftc.com

Web site: www.accessrecycling.com

Products/Services: Recycle used ink and printer cartridges, computers, laptops, monitors, Palm Pilots, cell phones, iPods, and other electronic items.

Person in charge: Joseph P. Goodell, President

Year Founded: 1987

ANDERSEN'S SALES & SALVAGE

1490 E. Eighth St.
Greeley, CO 80631
970-352-7797/970-352-7807

E-mail: eprintz@andersensales.com

Web site: www.andersonsales.com

Products/Services: Recycling aluminum, lead, brass, copper, batteries, iron and catalytic converters.

Person in charge: Kenneth Andersen, Owner

Year Founded: 1959

ARAGON IRON & METAL INC.

516 N. U.S. Highway 287
Fort Collins, CO 80524
970-484-2577/970-484-9759

E-mail: aragons@att.net

Web site: www.aragonparts.com

Products/Services: Used parts and recycling services, purchase and recycling of aluminum, copper, brass, stainless steel, iron, steel, autos and appliances.

Person in charge: Dave Aragon, President
Priscilla Barela, Secretary/Treasurer

Year Founded: 1951

BIVENS TRUCKING & EXCAVATING INC.

862 W. Willow Lane
Fort Collins, CO 80524
970-482-0358

Products/Services: Trucking, excavating; concrete and asphalt recycling; asphalt road base, concrete road base, and concrete rock; topsoil, gravel and decorative rock.

Person in charge: Aaron Bivens, Owner

Year Founded: 1988

CITY OF FORT COLLINS - NATURAL RESOURCES DEPT. RECYCLING DROP-OFF

1702 Riverside Drive
Fort Collins, CO 80521
970-221-6600/970-224-6177

E-mail: sgordon@fcgov.com

Web site: www.fcgov.com/recycling

Products/Services: Public recycling drop-off site, open seven days per week during daylight hours. Collects glass, plastics, tin cans; aluminum, cardboard, paperboard, all grades of paper and used clothing, textiles and shoes.

Person in charge: Susie Gordon, Senior environmental planner

Year Founded: 2002

COLORADO IRON & METAL INC.

903 Buckingham St.
Fort Collins, CO 80524
970-530-2690/970-530-2691

E-mail: kentgarvin@coloradoiron-metal.com

Website: www.coloradoiron-metal.com

Products/Services: Full-service scrap metal recycling services and precision metal fabrication shop.

Person in charge: Kent Garvin, President

Year Founded: 1995

GREEN CARTRIDGE COLORADO

4025 S. Mason, Unit C
Fort Collins, CO 80525
970-223-0489/970-223-0766

E-mail: sales@greeninkco.com

Web site: www.greenofficenow.com

Products/Services: Full-service printing resource management, local remanufacturer of ink and toner cartridges.

Person in charge: Marshall Barton, President

Year Founded: 2007

HAGEMAN

EARTH CYCLE INC.

3501 E. Prospect Road
Fort Collins, CO 80525
970-221-7173/970-221-7163

E-mail: info@hecinc.net

Web site: www.hagemanearthcycle.com

Products/Services: Organic recycling, mulch and compost producer, wholesale and retail landscaping supplies.

Person in charge: Roger Hageman, President

Year Founded: 1974

LARIMER COUNTY RECYCLING CENTER

5887 S. Taft Hill Road
Fort Collins, CO 80526
970-226-1101/970-226-0524

Web site: www.larimer.org

Products/Services: Accepts glass jars and bottles, aluminum and tin cans, plastic bottles, newspapers, cardboard, office paper, magazines, computers and electronics.

Person in charge: Stephen Gillette, Department director

Year Founded: 1992

MARTIN SUPPLY INC.

8405 U.S. Highway 34
Windsor, CO 80550
970-686-2460/970-686-1202

E-mail: martinsupply-inc@hotmail.com

Products/Services: Recycling of cars, aluminum, iron, brass, steel, copper, batteries and farm equipment.

Person in charge: Carol Martin, CEO

Year Founded: 1951

NATIONAL RECYCLING

415 Mason Court
Fort Collins, CO 80524
970-493-7478/970-797-1385

E-mail: info@nat-recycling.com

Web site: www.nat-recycling.com
Products/Services: Paper shredding, recycling.

Person in charge: Cary Smith, Owner

Year Founded: 1995

NORTHERN COLORADO RECYCLING

1112 N. 11th Ave.
Fort Collins, CO 80524
970-4884-5556/970-484-0662
E-mail: custservice@gallegossanitation.com

Web site: gallegossanitation.com
Products/Services: Commercial, industrial and residential recycling; cardboard, newspaper, mixed plastics. Drop-off site or pick-up.
Person in charge: Sid Doering
Year Founded: 1975

PRO PALLET INC.

920 E. Collins Ave.
Eaton, CO 80615
970-454-3323/970-454-3286
E-mail: propallet@qwestoffice.net
Web site: www.propallet.net
Products/Services: Manufactures and recycles pallets.
Person in charge: Jean Kyne, President
Year Founded: 1989

PROFESSIONAL DOCUMENT MANAGEMENT

1133 Riverside Ave.
Fort Collins, CO 80524
970-493-2455/970-493-2465
E-mail: info@PDMSecure.com
Web site: www.PDMSecure.com
Products/Services: Document storage, imaging, document destruction, and paper and cardboard recycling.
Person in charge: John Buoniconti, Vice president
Year Founded: 2001

RESOURCEFUL PAPER INC.

2419 First Ave.
Greeley, CO 80631
866-353-1710/970-353-4079
E-mail: info@papershavings.com
Web site: www.papershavings.com
Products/Services: Packing paper, recycled paper animal bedding for pets and livestock.
Person in charge: Galen Hill, President
Kathy Stoker, Secretary/Treasurer
Year Founded: 1982

RMB RECYCLING CENTER

2929 N. Garfield Ave.
Loveland, CO 80538
970-667-4059/970-484-5394
E-mail: dean@rmbrecycling.com
Web site: www.rmbrecycling.com
Products/Services: Sells new and recycled lead acid batteries;

buys all non-ferrous metals, buys and sells wood pallets (40
Person in charge: Dean Hoag
Fred McClean, Owners
Year Founded: 1982

SCHAEFER ENTERPRISES INC.

500 26th St.
Greeley, CO 80631
970-353-0662/970-353-2779
E-mail: vrandall@schaeferenterprises.com
Web site: www.schaeferenterprises.com
Products/Services: Recycling of all end-of-life home and office electronics. Pick-ups arranged for home and business. Outsourcing for businesses needing product shrinkwrapping, kit assembly, packaging, labeling and button-making.
Person in charge: Valorie A. Randall, Executive director
Year Founded: 1952

UNC - FACILITIES MANAGEMENT

501 20th St.
Greeley, CO 80639
970-351-2446/970-351-1170
E-mail: service.center@unco.edu
Web site: www.unco.edu/facility
Products/Services: Organizes recycling bins across University of Northern Colorado campus.
Person in charge: Kirk Leichter, Director

UNITED WASTE SYSTEMS

210 E. S. First St.
Johnstown, CO 80534
970-532-0803/970-587-6655
E-mail: rosagarcia54@aol.com
Products/Services: Pickup newspapers, plastic, glass, steel and aluminum and hauls appliances.
Person in charge: Rose Garcia, Owner
Year Founded: 1987

WASTE MANAGEMENT

5887 S. Taft Hill Road
Fort Collins, CO 80526
970-226-1101/970-226-0524
Web site: www.thinkgreen.com
Products/Services: Processing and recycling of low- and high-grade paper, PET and HDPE plastic containers, aluminum cans, glass beverage containers, tin-coated steel food and beverage containers.
Person in charge: Myron Coffin, Site manager

WASTE-NOT RECYCLING

1065 Poplar St.
Loveland, CO 80534
970-669-9912/970-669-9926
E-mail: acomer@waste-not.com
Web site: www.waste-not.com
Products/Services: Construction waste recycling, electronics recycling, asset recovery and surplus inventory or recycling, plant closure liquidation services, precious metal recovery, manufacturing recycling programs and consultation. Provides balers and brokering for cardboard, stretch wrap and other recyclable commodities.
Person in charge: Anita Comer, Owner
Todd Loose
Year Founded: 1989

TRANSPORTATION

CITY OF LOVELAND - COLT

410 E. Fifth St.
Loveland, CO 80537
970-962-2700/970-962-2936
E-mail: COLT@ci.loveland.co.us
Web site: www.cityofloveland.org
Products/Services: Transportation.
Person in charge: Marcy Abreo, Transit manager
Keith Reester Jr., Director of public works

EUROPEAN MOTOR CARS

505 Riverside Ave.
Fort Collins, CO 80524
970-484-0040/970-484-0453
E-mail: europeanmotorcarsinc@gmail.com
Web site: www.europeanmotorcarsinc.com
Products/Services: Energy efficient conversion.
Person in charge: John Mitchell, Owner
Year Founded: 1992

FC BIKES

281 N. College Ave.
Fort Collins, CO 80524
970-416-2411/970-221-6239
E-mail: dk@fcgov.com
Web site: www.fcgov.com/bicycling
Products/Services: Promoting bicycling for recreation and as a form of sustainable transportation.
Person in charge: Dave "DK" Kemp, Bicycle Coordinator
Year Founded: 2006

FORT COLLINS BIKE CO-OP

331 North College Ave.
Fort Collins, CO 80524
970-484-3804
E-mail: info@fcbikecoop.org
Web site: www.fcbikecoop.org
Products/Services: Keeping all bikes out of the landfill, keeping our community riding, and educating neighbors in all things bike.
Person in charge: Rafael Cletero, Founder and President
Year Founded: 2003

GREELEY-EVANS TRANSIT (GET)

1200 A St.
Greeley, CO 80631
970-350-9287/970-350-9285
Web site: www.greeleyevanstransit.com
Products/Services: Greeley-Evans Transit has a fixed route service providing transportation from bus stop to bus stop in Greeley and Evans.
Person in charge: Brad Patterson, Transit services manager
Year Founded: 1985

GREENRIDE

344 E. Foothills Parkway, Suite 29
Fort Collins, CO 80525
970-402-9042
E-mail: support@greenrideco.com
Web site: www.greenrideco.com
Products/Services: Transportation
Person in charge: Ray Schofield, Owner
Year Founded: 2009

SMARTTRIPS

419 Canyon Ave., Suite 300
Fort Collins, CO 80521
970-224-6148/970-416-2406
E-mail: jmcvay@nfrmpo.org
Web site: www.smarttrips.org
Products/Services: Provides resources, information and incentives to help commuters travel as often as possible by means other than driving alone in a car.
Person in charge: Jeff McVay, Customer and business relations representative
Aaron Fodge, Smart trips manager
Year Founded: 1993

SUPER SHUTTLE

4414 E. Harmony Road, Suite 200
Fort Collins, CO 80528
970-482-0505/970-223-5088
E-mail: jessica.goepfert@veolia-transportation.com

Web site: www.supershuttle.com
Products/Services: Will pick you up from your work, house or hotel and take you to DIA. Large charter bus services.
Person in charge: Shawn Campbell, General manager

TRANSFORT BUS SYSTEM

6570 Portner Road
Fort Collins, CO 80525
970-221-6620
E-mail: hreynerson@fcgov.com
Web site: www.fcgov.com
Products/Services: Public transportation serving Fort Collins.
Person in charge: Marlys Sittner, General manager
Year Founded: 1974

VANGO VANPOOL PROGRAM

419 Canyon Ave., Suite 300
Fort Collins, CO 80521
970-224-6148/970-416-2406
E-mail: jmcvay@nfrmpo.org
Web site: www.smarttrips.org
Products/Services: Organizes and operates vanpools for Northern Colorado residents with service to Longmont, Boulder, Metro Denver, Aurora, Lakewood, Golden and the Denver Tech Center. Also organizes CarGo which is an online carpool matching program.
Person in charge: Anne Blair, VanGo program manager
Year Founded: 1993

YELLOW CAB

4414 E. Harmony Road, Suite 200
Fort Collins, CO 80528
970-224-2222/970-223-5088
E-mail: david.mullin@veoliatransportation.com
Web site: www.coloradocab.com
Products/Services: Yellow Cab offers new hybrid taxis for getting around town. Corporate and personal taxi accounts as well as pre-paid vouchers are available. Taxi staging available for any event or party where alcohol is being served.
Person in charge: David Mullin, Operations manager

WASTE MANAGEMENT BUNTING DISPOSAL INC.

P.O. Box 200203
Evans, CO 80620
970-353-2392/970-330-4251
E-mail: buntingdisposalinc@hotmail.com

Products/Services: Residential, commercial and construction trash hauling and recycling.
Person in charge: Brian Bunting, Owner
Year Founded: 1968

CITY OF LOVELAND - SOLID WASTE DIVISION

105 W. Fifth St.
Loveland, CO 80537
970-962-2529/970-962-2924
E-mail: solid_waste@ci.loveland.co.us
Web site: www.ci.loveland.co.us
Products/Services: Residential collection of refuse, recyclable materials and yard debris; drop-site for recyclable materials and organics.

GALLEGOS SANITATION INC.

1941 Heath Parkway
Fort Collins, CO 80524
970-484-5556/970-484-0662
E-mail: Greenqueen@gsiwaste.com
Web site: www.GallegosSanitation.com
Products/Services: Offering "Green Living" services for: Recycling and waste diversion solutions at home, business, and construction projects, including zero waste special events and commercial food waste pickup. Seasonal Yard Waste Recycling available too.
Person in charge: Becca Walkinshaw, GSI sustainability coordinator
Year Founded: 1959

LARIMER COUNTY SOLID WASTE DEPARTMENT

5887 S. Taft Hill Road
Fort Collins, CO 80526
970-498-5772/970-498-5780
E-mail: rwatson@larimer.org
Web site: www.larimer.org/solid-waste
Products/Services: County landfill and transfer stations. Recycling of e-scrap, batteries, paint, household and hazardous chemical waste. Garbage Garage for educational outreach.
Person in charge: Stephen Gillette, Director
Rose Watson, Environmental educator

NORTHERN COLORADO DISPOSAL INC.

337 E. Eighth St.
Greeley, CO 80631
970-353-4090

E-mail: info@northerncoloradodisposal.com
Web site: www.northerncoloradodisposal.com
Products/Services: Recycling pick-up available. Serving Windsor, Greeley and Severance.
Person in charge: Don Frei, President
Year Founded: 1991

WASTE MANAGEMENT OF NORTHERN COLORADO- ESTES PARK

680 Elm Road
Estes Park, CO 80517
970-586-5740/970-586-2077
Web site: www.wmcolorado.com
Products/Services: Roll-off dumpsters, commercial, residential solid waste removal, recycling services, industrial services, special event services, recycling drop off center.
Person in charge: Rich Morford, Site manager

ZEROHERO EVENTS

212 W. Mountain Ave
Fort Collins, CO 80521
970-402-8405
E-mail: info@zeroheroevents.com
Web site: www.zeroheroevents.com
Products/Services: Zero waste management (recycling and composting) services, renewable energy services and sustainable education for events of all sizes.
Person in charge: Lucas Erickson, Founder, President
Year Founded: 2007

WATER CITY OF GREELEY WATER & SEWER DEPARTMENT

1100 10th St., Suite 300
Greeley, CO 80631
970-350-9811/970-350-9805
E-mail: water@greeleygov.com
Web site: www.greeleygov.com/water
Products/Services: The City of Greeley Water & Sewer Department provides water and sewer service. The department also has a robust water conservation program that helps Greeley residents and businesses use water more efficiently.
Person in charge: Jon G. Monson, Director of water and sewer
Year Founded: 1870

FORT COLLINS - LOVELAND WATER DISTRICT

5150 Snead Drive
Fort Collins, CO 80525
970-226-3104/970-226-0186
E-mail: mike@felwd.com
Web site: www.felwd.com
Products/Services: Water utility.
Person in charge: Michael DiTullio, General manager
Year Founded: 1964

LITTLE THOMPSON WATER DISTRICT

835 E. Colorado Highway 56
Berthoud, CO 80513
970-532-2096/970-532-3734
E-mail: jhibbard@ltwd.org
Web site: www.ltwd.org
Person in charge: Jim Hibbard
Richard Whittet, District managers
Year Founded: 1962

NORTH WELD COUNTY WATER DISTRICT

32825 WCR 39
Lucerne, CO 80646
970-356-3020/970-395-0997
E-mail: water@nwcwd.org
Web site: www.nwcwd.org
Products/Services: Potable water.
Person in charge: Don Posselt, District manager
Year Founded: 1962

NORTHERN WATER

220 Water Ave.
Berthoud, CO 80513
970-532-7700/970-532-0942
E-mail: bwerner@nwcwd.org
Web site: www.northernwater.org
Products/Services: Provides water for agricultural, municipal, industrial and domestic use in Northeastern Colorado.
Person in charge: Eric Wilkinson, General manager
Year Founded: 1937

Climate Wise

Partners Saved \$8.4M & Reduced
Greenhouse Gases by More than
116,907 Tons in 2009!

With nearly 200 business partners, the City of Fort Collins' Climate Wise program is making a huge impact on the environment through transportation reduction, energy savings, water conservation and reduction of materials diverted to landfills. These innovative businesses also saved \$8.4 Million by being outstanding environmental stewards!

Did you know?

116,907 TONS OF CO₂e (carbon dioxide equivalent) IS EQUIVALENT TO...

- 9.3 Million trees planted
- A reduction of 1,400,000 round trip vehicle excursions between Fort Collins and Denver
- A reduction of 125,000 round trip airline flights from Denver to New York City
- Removing 16,600 vehicles from the road this year
- Taking 322,000 60-watt light bulbs—that were in use 24 hours a day—out of service

ENERGY SAVINGS

- Savings since 2000: 369,000,600 kWh, which is equivalent to the annual energy use of 33,600 homes
- Imagine 9,470,000 therms being saved since 2000! That's the equivalent to the yearly natural gas use of 13,300 houses

WASTE DIVERSION FROM LANDFILL

- Cumulative savings since since 2000: 110,200 tons.
- Approximately equivalent in weight to 7,900 Transfort city buses

WATER SAVINGS

- 5.1 Billion gallons of water have been saved since 2000. Picture either of these equivalents — filling City Park pool 24,000 times a year, or the water usage in 81,000 homes annually

Join us in thanking our Climate Wise partners who are working hard to continue to make Fort Collins a better place to work and live!



Learn More and Join!

fcgov.com/climatewise
Email: **climatewise@fcgov.com**
(970) 221-6600



Did you know?

- Climate Wise is a **TOP 50 Innovative Government Program** as recognized by Harvard University.
- In 2009, the Climate Wise Program was awarded the **Outstanding Achievement in Local Government Innovation** award from the Alliance for Innovation.

