

Northern Colorado BUSINESS REPORT ^{\$1}



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Volume 17 | Issue 27 | Sept. 21-Oct. 4, 2012



JONATHAN CASTNER

Vaughn Hanson of Aims Community College's Flight Training Center says pilots would welcome a tower.

Back on radar: Tower, longer runway

BY STEVE LYNN
slynn@ncbr.com

Building a control tower and extending a runway at the Fort Collins-Loveland Airport may soon be back on the front burner following the announced departure of Allegiant Airlines.

Officials have wanted to make these improvements for years, but

tight budgets and opposition by neighbors to noise from air traffic have stymied their efforts. The departure of Allegiant Air, the airport's sole commercial carrier, has renewed consideration of both.

Allegiant, which accounted for nearly all of the traffic at the airport, did not disclose its reason for stopping its flights to Las Vegas and Phoenix, telling officials only that

the move was an "internal business decision." Allegiant informed officials in an unexpected conference call Aug. 27 that it would stop service at the airport.

The airline's withdrawal took the region by surprise, especially in light of what sounded like good performance numbers. The number of passengers who had boarded planes

► See **Airport, 24**

Regional group forming alliance

BY MOLLY ARMBRISTER
marmbrister@ncbr.com

Embrace Northern Colorado, pushing ahead once again in its bid to unify the region, is recruiting business and philanthropic leaders on both sides of Interstate 25 to help tackle the challenges presented by a growing population.

The organization's Regional Leadership Alliance would help steer the nonprofit over the next several years as it works to cement its vision of "building a Northern Colorado that works by taking a regional approach to solving our regional challenges."

John Daggett, executive director of Embrace, said he and his board created a list of 125 candidates for the alliance and is working its way through the list.

To date, the board has reported back on about 35 interviews since beginning the interview process in July. An announcement identifying

► See **Embrace, 18**

Sales tax revenues above pre-recession levels

BY MOLLY ARMBRISTER
marmbrister@ncbr.com

Sales and use-tax revenues in all three of Northern Colorado's major cities have surpassed pre-recession levels, yet another sign of recovery for the area.

The three cities each have their own reasons for the increases, but it seems that the plan, at least for now, is to manage the money conservatively. Local officials say they realize that the economy is not out of the woods yet.

The City of Greeley, for one,

will be socking away some of its extra revenue, according to Finance Director Tim Nash. In July, Greeley's sales and use-tax revenues topped \$4.5 million, an increase of 1 percent over the previous year, and a substantial bounce from 2007 levels,

► See **Taxes, 25**

Newsmaker Q&A

New in The Edge: CSU's Dr. Stephan Weiler on innovation's role in the state economy. *Page 15.*

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Beet Street launches website for incubator

BY MOLLY ARMBRISTER
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The Arts Incubator of the Rockies, aiming to create a hub for the arts community here and across the Intermountain West, has launched a new website that drew more than 100 members within days.

Beet Street Executive Director Beth Flowers said the development of the site was a milestone for the fledgling arts incubator, one of its big goals for 2012 that include cementing its curriculum.

The site, www.airArtsIncubator.org, offers memberships that are both free and paid. Beet Street hopes the site will attract 300 paid members and 1,000 free members within a year. Cost for a paid membership ranges

between \$50 and \$300 annually.

The site includes a section featuring the “newest, best, and coolest resources” to help artists in their endeavors. There’s also an area for job listings and internships.

Paid members can submit their works in progress for feedback. They also can access a membership page and a regional calendar where they can track arts-related events in their community as well as market their works.

AIR was introduced in January as an evolution of Beet Street, formerly a Downtown Development Authority-funded arts enrichment program for the community.

AIR’s central mission is helping artists gain the business savvy needed to get their creative enterprises off the ground.

“It has been one of our smartest decisions so far to not rush things and make our products the best we can offer.”

Beth Flowers
EXECUTIVE DIRECTOR
BEET STREET

To do so, AIR will begin offering a handful of classes beginning January. The classes originally were to be launched this fall, but their debut was pushed back a few months to fine-tune the curriculum.

The delay will keep the incubator in the start-up phase of its business plan for a little bit longer.

“It has been one of our smartest decisions so far to not rush things and make our products the best we can offer,” Flowers said.

Once the classes get off the ground, AIR expects that they will draw 300 students from seven states, with roving instructors who will teach both in Fort Collins, in the Carnegie Building at 200 Mathews St., and at various venues throughout other states that have partnered with AIR.

Eventually, classes will be cast over

the Internet through AIR’s website so that even those outside of the physical reach of the incubator’s instructors can enroll.

AIR’s core curriculum includes a workshop that focuses on collaboration, communication, planning and presentation skills. It also will offer six-month program that includes “executive-style” coaching, Flowers said. In this class, participants can develop a business or career plan that is implementation-ready.

All of the classes will be available on varying media, from live classes here in Northern Colorado to live-streamed or on-demand online.

AIR moved into the Carnegie Building after the building’s former occupant, the Fort Collins Museum of Discovery, relocated to a new location.

The Carnegie Building is still owned by the City of Fort Collins, Flowers said, so Beet Street is in talks with the city about how best to go about preparing the building for a new use.

The “dream scenario,” according to Flowers, would include about \$1.5 million in improvements to the Carnegie Building. For now, however, the city is planning just a few minor improvements before the incubator moves in by the end of the year.

A capital campaign may be in the offing at some point to pay for any major work.

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Cell phone entrepreneur dials up growth

BY MOLLY ARMBRISTER
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A lot of college students are looking forward to the release of Apple's iPhone 5, but one CSU student and local entrepreneur has a particularly vested interest in the smartphone's late September release.

Brennan Zelener, founder of a Rocky Mountain Innosphere-housed company called Newaya Recycling, stands to gain big from the phone's release, and not just because he'll be able to feast his eyes on an extra half-inch of screen featured on Apple's latest offering.

SMALL BUSINESS ENTERPRISE

As a cell-phone recycling company, Newaya can reap potential benefits any time a smartphone owner wants to upgrade his or her device to a newer model. With iPhone 5 pre-orders topping 2 million in just 24 hours after the phone's announcement, it seems that a flood of potential new customers will be headed Zelener's way.

While about 90 percent of Newaya's business comes from individual users wanting to trade in their phones for newer models,

► See **Newaya, 4**

Study: NFL preseason hardly matters

Regular season football has kicked off, but before we get too far, CSU researchers would like to have a word about the preseason.

Economists Nancy Jianakoplos and Martin Shields recently published

NCBR EYE

"Practice or Profits: Does the NFL Preseason Matter?" in the Journal of Sports Economics.

They determined that preseason, does not, in fact, matter, unless you count the increased advertising revenue for those networks that broadcast games. The researchers used data from the 2002-2010 NFL seasons to

► See **Eye, 37**

Oil hard to find on Soapstone

BY STEVE LYNN
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A group exploring ways to lessen the effects of drilling in open-space areas owned by the city of Fort Collins and Larimer County so far has seen mixed participation from oil and natural-gas companies.

A few representatives of the companies have attended preliminary meetings with members of Energy by Design, the group that is formulating a plan to restrict drilling in some areas of the open spaces south of the Wyoming border in mostly Larimer



COURTESY CSU

Oil firms own the mineral rights under some 45,000 acres north of Fort Collins.

PREHISTORIC DIG SITE

Page 7

County. But the companies have not yet engaged in important planning discussions on the matter, Energy by Design group members said.

The plan being developed by Energy by Design concerns 60,000 acres teeming with rare plants and wildlife. The city and county own surface rights to the land, while the State Land Board owns mineral rights on 15,000 acres. Various private parties

own the other mineral rights.

Led by city, county and state officials as well as The Nature Conservancy, Energy by Design's efforts come as the drilling boom in the Niobrara shale formation in the Denver-

► See **Soapstone, 9**



LOCO STEVE/FLICKR

This year's drought has forced cattle producers to send off some of their breeding stock for slaughter.

Thinning beef herds likely to mean higher prices

BY STEVE LYNN
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The drought-fueled rise in feed costs this year has prompted many beef producers to sell off some of their breeding stock for slaughter. That, in turn, has raised concerns about their ability to rebuild their herds to satisfy consumer demand in coming years. And that is expected to mean even higher beef prices.

The situation could worsen if dry weather persists and continues to leave grazing lands parched.

The nation's cattle herd is already at its smallest in at least four decades, according to published reports. The



National Agricultural Statistics Service reported that the number of cattle and calves in the United States totaled 97.8 million head as of July 1. That's 2 percent less than a year ago.

"You just can't expand when you don't have the feed resources," explained Kevin Good, senior market analyst for Centennial-based Cattle-

Fax, a beef industry analysis firm.

Expanding a herd can take three to four years from breeding to the time the meat is on consumers' tables, Good said.

Good expects beef prices to rise at least as much as overall food cost inflation estimates. Food prices could increase 2.5 to 3.5 percent this year and inflation will remain "strong" for most animal-based food products next year, the U.S. Department of Agriculture said this summer.

Larry Croissant, who runs a cattle operation in Briggsdale, Colo., said keeping a cow can cost as much as \$4.50 per day. High costs of feed such

► See **Herds, 22**

NEWAYA from 3

the launch of the iPhone 5 has enabled Zelener to strike up partnerships with New Belgium Brewing and OtterBox, two Fort Collins success stories.

Newaya, which grossed \$30,000 in revenue in 2011, will offer special pricing to the employees of both companies to purchase their older-model iPhones so that they may upgrade to the freshly-minted iPhone 5 in an environmentally and economically smart way, Zelener said.

Newaya pays anywhere from \$35 for an iPhone 3G, the oldest iPhone the company accepts, to \$225 for an iPhone 4S. Employees of New Belgium and OtterBox are being offered between 10 and 20 percent more for their phones, Zelener said.

The 16-gigabyte iPhone 5 will retail for \$199, allowing customers to potentially make money in the process of upgrading their phones, Zelener pointed out.

The offer has already been circulated through the ranks of OtterBox employees, Zelener said, and he is beginning to receive responses. New Belgium is next on the list to offer the special prices to employees.

Once Newaya has purchased the phones, Zelener himself cleans them up, making necessary repairs and even performing software upgrades, thanks to his background working with Apple products as a Mac technician.

He can then sell them at a 30 per-

cent margin, on average. Customers are often willing to pay more than one might expect because the phones that Newaya sells are not linked to a contract or even a particular carrier. This is a desirable feature, especially for those who travel abroad frequently, Zelener said.

At a time when most college students are participating in internships to prepare them for their careers, Zelener in August hired an intern of his own to help out.

Zelener, who founded the company in his sophomore year at CSU in October 2010, will be graduating in the spring with a degree in business administration after changing focus from engineering and computer science.

"I originally wanted to program apps for iPhones," he said.

Newaya has become successful enough that it was able to move into the Innosphere in June, a step up from its start in Zelener's dorm room. Consultants at the Innosphere have assisted Zelener as the company continues to grow, including suggesting a renaming and rebranding effort.

The company began as Green iPhone, but, at the suggestion of the Innosphere, Zelener changed the name of his endeavor, most importantly removing the word "iPhone" so the company could recycle other types of phones and avoid issues with naming rights.



JONATHAN CASTNER

Brennan Zelener is making a 30 percent margin in selling refurbished cell phones.

Newaya also recycles Blackberys, Androids and Windows phones.

Connecting with the Innosphere has also enabled Newaya to gain the trust of the Fort Collins business community.

Business leaders in Fort Collins recognize that the Innosphere is an organization with integrity, Zelener said, and now that his company is housed there, it is viewed as having integrity as well.

"Fort Collins is so supportive of sustainable, forward-thinking companies that are good business partners," he said.

As his business has grown in recent months, Zelener has started experiencing real challenges balancing his class schedule with meetings he must conduct for his business.

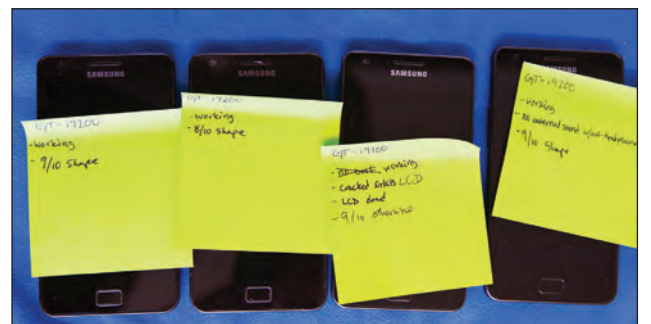
"Flexibility and time management are probably the biggest challenges I deal with," he said.

He finds time, though, to help out

with the CSU College of Business's graduate program for sustainably-minded entrepreneurs.

Zelener helps advise the college's Global Social and Sustainability Enterprise Master of Business Administration program, even though he hasn't graduated college yet himself. Every Saturday, he plays host to GSSE students and faculty who get together for "Backyard Brainstorming," to discuss business ideas that include environmental pursuits.

After graduating in the spring, Zelener's goal is to grow his company enough to support his own living expenses, then looking ahead to the future, which is likely to include the iPhone 6.



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Possible Woodward move could serve as growth catalyst

By now, everyone understands how important it is to keep Woodward Inc. in Fort Collins for job-retention reasons. But the location of a new headquarters for Woodward could spell redevelopment for a still-struggling area of downtown and deliver a boost to the local real estate market.

The Link-N-Greens golf course is located near the intersection of Mulberry and Lemay, just a short trip up Riverside Avenue from the gateway to the North College area, a section of town long in need of redevelopment.

Efforts have been made, and are ongoing, to bring the North College area up to speed with the rest of downtown and the rest of Fort Collins as a whole, but these things take time.

To help matters along, the section of College Avenue north of Old Town has been designated as an Urban Renewal Area by the city, meaning that redevelopment efforts in the area can make use of tax-increment financing, a powerful incentive.

King Soopers Marketplace opened in June 2011 with hopes of serving as a catalyst for the area, and the store has done well, but bringing Woodward and its possible 1,000 employees closer to the area is an altogether different — and bigger — matter.

Employers like Woodward are the sort that instill a sense of confidence in everyone around them, because of

their stability and longevity. Woodward creates primary jobs for employees that are well-educated and well-paid, with disposable income to spend at downtown businesses.

All those dollars mean good things, of course, for the downtown area, but a Woodward relocation closer to Old Town would unquestionably spur even more growth.



REAL ESTATE
Molly Armbrister

The logical place for that to occur is not to the south, where CSU sits, but to the north, spreading the retail-heavy, sales-tax generating love from downtown Fort Collins to the North College area.

In addition to more retail activity, it seems likely that multi-family development would also follow.

Large local players like Brinkman Partners and McWhinney are both building multifamily developments in Fort Collins, and both companies are the type that are always on the hunt for the next opportunity.

Aside from local players, firms from outside the market, like Alabama-based Capstone Development, which is developing the student housing project The Commons, seem to be

increasingly interested in Fort Collins.

The shift from student housing to multi-family housing geared toward the young professional isn't a large one.

Of course, many of Woodward's employees aren't young bachelors and bachelorettes, but instead are older professionals with families that may require single-family housing.

A number of these workers likely already have housing here in Fort Collins, but the potential for a larger workforce and for relocation of current workers closer to the facility means a boost in the housing market, and in turn, more benefits for the north part of town.

Beyond all that, the Downtown Development Authority stands to benefit if Woodward moves its headquarters to a spot closer to the downtown area, according to Allen Ginsborg, principal at New Mark Merrill Mountain States and the developer working on the Link-N-Greens property.

If Woodward decides to relocate to the property, word on the street is that it would petition for inclusion in the DDA boundary, which would have to be expanded to accommodate it, making it eligible for TIF as well.

Of course, Woodward, with third-quarter net income of \$28.3 million, is the kind of company that doesn't really need TIF help. But let's suppose

it uses TIF anyway. That could mean some extra bucks for the DDA.

The Fort Collins DDA's funding comes from two sources: TIF revenue and five mills of property tax. The property tax revenues are used mostly for operational expenses, and the TIF revenue is what enables the DDA to conduct its programs throughout the year.

This year, the DDA's TIF funding was reduced by 56 percent as a result of a statute change at the state level. The organization is operating on a 2012 budget of \$2.7 million, compared with \$5.7 million in the previous year, leaving less money for public projects.

Logic follows that including a giant like Woodward within the DDA's boundary would result in a jump in TIF revenues for the authority, meaning less time spent saving up revenue to get popular projects, like the popular Alley Enhancement, back up and running sooner.

This also means more money for the DDA to invest in public-private partnerships, like the one it has with the Brinkman-developed Mason Street Flats mixed-use project.

Molly Armbrister covers real estate for the Business Report. She can be reached at (970) 232-3139, at marmbrister@ncbr.com or at twitter.com/MArmbristerNCBR.

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Loveland draws snaps from tech firms

Loveland's technology-transfer initiative is proving popular – so much so that companies have started to pay their own way for a program initially funded by the city.

Nearly two-dozen Northern Colorado companies have participated in the program, which includes the services of DA2 Consulting, run by David Lung, a 25-year veteran of the aerospace, defense and energy industries. Businesses have made connections with NASA and the agency's technologies as well as developed relationships among themselves through the initiative.

"Entrepreneurs still place a large amount of value in relationships and one-on-one, face-to-face communication," Loveland Economic Development Director Betsey Hale said in explaining the popularity of the program.

Companies participating in the initiative have ranged from Loveland's semiconductor manufacturer CADEKA and Numerica, which develops advanced software, to Scion UAS, developer of unmanned aerial systems.

Loveland's Vergent, which manufactures other companies' products, visited NASA's Glenn Research Center in Ohio with Lung earlier this year. The company was one of the first to participate in Loveland's program.

The trip was a success. NASA gave CEO Terry Precht technology that

he will use to spawn a new company that manufactures its own products, handheld spectroscopic devices. He declined to describe the device in detail, but his excitement shows.



TECHNOLOGY
Steve Lynn

"We're coming up with a family of our own products," he said.

During the visit, Precht also came up with another idea to commercialize NASA technology. He decided not to take action yet because he wants to focus on one thing at a time.

"They've got lots of great ideas," he said about NASA.

Vergent already employs 100 people; the new company could employ at least 25 people in the next couple years, Precht said.

For its part, NASA considers Loveland a test before it works on similar projects with companies in other cities nationwide, Hale said. NASA representatives recently attended a technology transfer showcase organized by the city that helped Colorado tech companies learn how to work with the agency and scout for and share technology.

"We have a lot of follow-up work" since the event, Hale said.

Hale's department is determining whether the program will continue to consist of scouting services or shift to business development.

The city's budget for the program was \$150,000, with \$100,000 slated for consulting services and the remaining \$50,000 for city costs such as meetings, travel and marketing.

Loveland is considering not only renewing Lung's contract, but utilizing the services of a NASA technology-transfer coordinator. Hale will ask city council to approve her department's proposal this fall.

Economic development officials and consultants also have connected companies doing similar work after meeting individually with them to identify their strengths.

"As business owners, people just don't have time to see what else is going on," Hale said. "They don't have time to look to NASA; they don't have time to look to CSU even."

Numerica, itself a company that began at CSU, took the time to attend a session organized by the city that featured Mark Lake of Eagle Rock Consulting. Lake showed the company how to win government contracts under the Small Business Innovation Research Program.

The highly competitive program encourages small businesses by paying them for their research and develop-

ment efforts aimed at commercialization. Numerica had won a number of financial awards from the program in the past, but it had trouble succeeding with its recent proposals.

"Mark came in with a fresh perspective, having been a former program director at NASA," Numerica marketing manager Becky Jensen said.

The company hired Lake after its city-funded time with him elapsed and ended up developing a stronger proposal due to his advice. It won a grant for the proposal from the Small Business Administration.

Bringing in a consultant sight-unseen normally presents risk for a smaller company like Numerica, but the city gave the company a chance to meet him with no risk, she said.

In addition, Numerica met representatives of Scion UAS through the tech transfer program and found that the companies could work together on projects.

"Loveland, by investing in their high-tech, small businesses, is being really proactive with its economic health, which is really smart," Jensen said.

Steve Lynn covers technology for the Northern Colorado Business Report. He can be reached at 970-232-3147, slynn@ncbr.com or twitter.com/SteveLynnNCBR.

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FOCUS: ENVIRONMENT

In drilling's way: Ice Age artifacts, rare plants

Preservationists hope to protect prehistoric sites, endangered species

BY STEVE LYNN

slynn@ncbr.com

The potential for oil drilling in the Soapstone Prairie Natural Area has caused much hand-wringing over the fate of rare birds and plants. But the 60,000-acre area, just south of the Wyoming border, also is home to a once-bustling Ice Age settlement.

The people who lived there 11,500 years ago — anthropologists call them Folsom, after the town in New Mexico — followed the migrations of bison they hunted around the same time the last Ice Age came to an end.

The prehistoric camp is now known as the Lindenmeier Archeological Site, named after a ranch once owned by William Lindenmeier where amateur archeologists discovered artifacts in 1924.

The largest Folsom settlement in North America, the site today is owned by Fort Collins and Larimer County and remains sacred to Native Americans.

But oil and gas companies such as Anadarko Petroleum Corp. own the mineral rights and hold drilling leases in the area.

The area is seen as potentially less productive than Weld County to the



COURTESY CSU

Archeologists discovered artifacts at the Lindenmeier site in 1924.

southeast. Nonetheless, it's located in the lucrative Niobrara shale formation in the Denver-Julesburg Basin, which has fed an oil boom that shows no signs of abating.

That's why the Lindenmeier site has become the centerpiece of efforts by a group of city, county and state officials hoping to preserve the area's unique history, as well as plant and animal life.

The Lindenmeier site yielded archeologists a wealth of artifacts, including sharp pieces of stone used to spear bison, thin bone needles for



COURTESY CSU

Pronghorn antelope are among the wildlife found in the Soapstone area.

stitching hides as well as beads made of ochre rock believed to have been jewelry.

"It contains some of the oldest jewelry in all of the New World," said Jason LaBelle, an anthropology professor and director of the Center for Mountain and Plains Archaeology. "It just has some unusual things you don't see from the last Ice Age."

Many of the artifacts from the site made their way to the Smithsonian Natural History Museum in Washington, D.C., while others have gone to the Denver Museum of Nature and

► See **Drilling, 10**

Encorp reboot puts it on track to double revenues

BY STEVE LYNN

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FORT COLLINS — Military bases, prisons and other places that rely on security simply cannot afford to go without power. Encorp is keeping the lights on at those important institutions with its specially designed microgrid technology.

A microgrid distributes energy in addition to — or in place of — whatever electricity is available from a utility's power grid. Microgrids collect energy from traditional and renewable sources and store it in a large battery the size of a 40-foot semi trailer.

Encorp says its technology can yield greater efficiencies and savings.

"Encorp provides the products that connect those existing 20- or 30-year-old (diesel) generators with the new solar, with the new wind, with the new battery together and controls those at a system level to make them work with one another," Encorp President Michael Clark said.

A gold box the size of a laptop computer represents the key piece of electrical equipment in the microgrid. A team of Encorp engineers developed the technology over a period of five years with funding from the U.S. Department of Energy and the National Renewable Energy Laboratory.

The boxes are now manufactured in Fort Collins and Loveland and

installed in electrical subassemblies the size of a conference room.

Founded in 1992, Encorp had raised \$40 million in venture capital by the turn of the century. It built an 80,000-square-foot facility in Windsor and employed 200 people.

But the market was not ready for Encorp, Clark said, and a private equity firm, Primary Integration in Washington, D.C., bought the distressed company. The company later moved to a modest office on Sharp Point Drive in Fort Collins and repositioned itself to play exclusively in the microgrid market.

It has emerged a success, almost doubling its revenues annually since 2010, Clark said. The company

anticipates revenue of just below \$10 million this year.

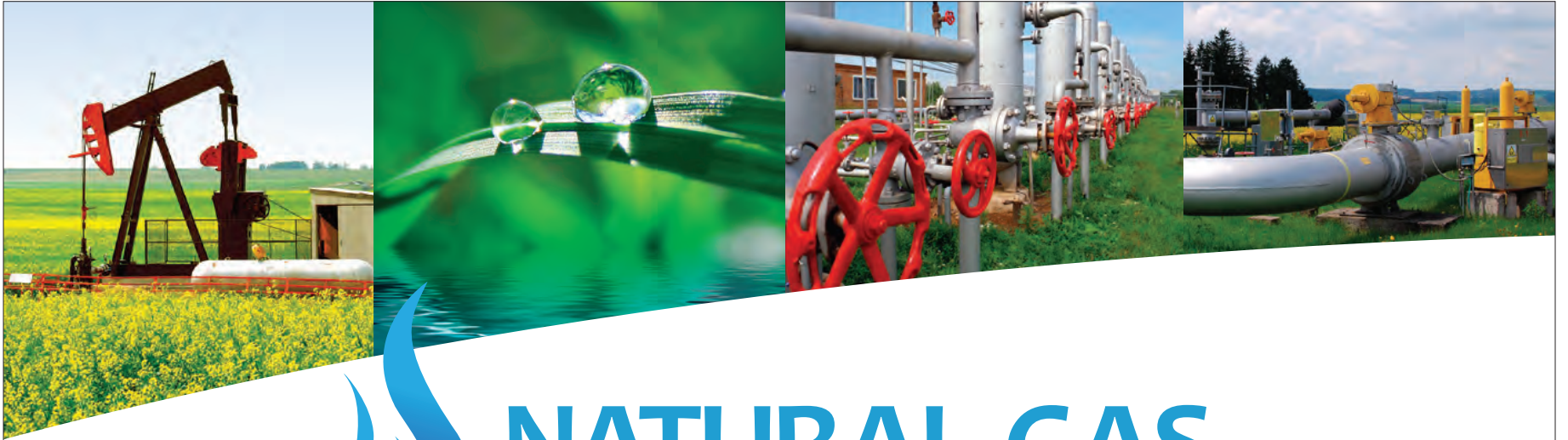
"Our revenues today are greater than they were with the 200 people and large office space," he said.

Encorp at the moment employs just 15 people, five more than it did in 2010.

The company has completed more than 400 installations of its technology, and it continually maintains many of those sites. An installation's cost can range from a few thousand to hundreds of thousands of dollars.

Encorp's customers include the Chicago Police Department, Fort Bragg, J.P. Morgan's data center and Miami International Airport.

► See **Encorp, 9**



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ENCORP from 7

In Santa Rita, Calif., the company worked on a microgrid for a 1-million-square-foot jail. The facility actually saves money because it supplements the power it buys from a utility with the power it generates itself using the microgrid.

“There’s an energy payback,” Clark said.

“It’s environmentally responsible and economically viable, which means that companies will put them in place.”

Encorp’s current projects include a microgrid for a nuclear submarine base near Seattle.

Encorp’s growth comes as Pike Research expects microgrid capacity to grow more than 22 percent annually during the next five years to 4.7 gigawatts. That growth will represent \$17.3 billion in annual global revenue by 2017, according to a report by the Boulder cleantech market intelligence firm.

Large companies play in the microgrid market, too.

Swiss industrial company ABB

leads the market in transmission and distribution infrastructure for microgrids. Boeing and Siemens are joining together to serve the U.S. military microgrid market.

However, microgrids face considerable hurdles to widespread adoption, according to Pike Research, in part because governments have yet to develop policies that would help create markets for them.

Still, there’s much hope for the sector.

“Microgrids can offer a quality and diversity of services that incumbent utilities have not been able to offer up to this point in time,” senior energy analyst Peter Asmus said in a report earlier this year.

That should mean continued growth for Encorp.

Clark is hopeful.

“Together, when you consider the high cost of generation of electricity from renewable energy with the low cost from (a microgrid), it adds mutual benefit,” he said.

SOAPSTONE from 3

Julesburg Basin continues.

The open spaces, known as Soapstone, Red Mountain and Meadow Springs, are seen as having less potential for development than areas to the southeast in Weld County, though the oil companies have invested in the area.

Marathon Oil representatives have participated in meetings with Energy by Design, but representatives of Anadarko Petroleum Corp., a major leaseholder in the area, only attended an introductory meeting in November.

“They haven’t come to our technical workshops,” said Megan Kram, project manager for The Nature Conservancy. “We haven’t yet sat down with them, but we are definitely looking to do so.”

Kram did not know why the company failed to participate.

Energy by Design is not working to prevent oil and gas development in the areas. Rather, it is seeking to balance energy development while conserving nature, archeological sites, scenery and recreation in the areas.

“By not participating at this point,

they could have been building relationships with the city and county that, if and when they want to develop their holdings, it would make things easier for all who are involved,” Kram said.

Representatives of Anadarko and Marathon declined to comment.

Daylan Figgs, the city’s natural areas senior environmental planner, said Energy by Design will continue to reach out to oil and gas producers to get them involved because it wants to ensure the plan works for them.

Companies have attended some meetings on the nature of the plan, he said. Energy by Design has invited them to other meetings on details of the plan, but “for whatever reasons, they’ve chose not to participate.”

“They have not been involved directly in the planning process, but we have sat down and made them aware of the planning process,” he said.

Figgs said he was confident that producers will come to an understanding about the importance of Energy by Design’s work and will eventually decide to work with the organization.

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*Source: NCBR 2012 Book of Lists



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DRILLING from 7

Science and the Fort Collins Museum of Discovery, said Treloar Bower, curator of education of the Fort Collins Museum.

The site, now considered a National Historic Landmark administered by the National Park Service, has not seen an excavation since 1940.

Experts believe further exploration of the site would yield many more archeological riches.

"Only a fraction was actually excavated in the '30s," Bower said. "The Smithsonian fully intended to continue excavation there, but then World War II happened."

That means artifacts remain buried under portions of the land.

"There's archeological value that could still be there," Bower said. "There's cultural heritage value for the people whose ancestors lived there."

The camp is one of about 300 archeological sites in that corner of the state whose dates range from 13,000 years ago to the 1870s.

An "Energy by Design" plan developed by city, county and state officials as well as The Nature Conservancy seeks to lessen the effects of oil drilling in the area by limiting activity in certain areas.

LaBelle evaluated the significance of the sites keeping in mind that he could not save them all if a company drilled there. If a site is considered historically important, oil companies will be asked to avoid it or have them

researched and excavated before drilling can take place there.

Ultimately, the Lindenmeier site's status as a National Historic Landmark does not make it immune to destruction. It would only have to be dug up and catalogued by archaeologists before a rig crew sinks in the drill bit.

But LaBelle doesn't believe that oil drilling will take place there.

"I think people would be very, very upset if people pushed through on a development plan that included Lindenmeier," he said. "I think you would have a lot of protests from a variety of people."

Protecting wildlife

Beyond historical significance, the area also happens to be home to rare plant and wildlife.

The Colorado butterfly plant, which blooms in June and July, has been listed as threatened under the federal Endangered Species Act since 2000.

Soapstone contains the second-largest population of the Colorado butterfly plant, with more than 26,000 plants, said Crystal Strouse, botanist technician for the city of Fort Collins.

Meadow Springs Ranch, another city property where mineral development could occur, had nearly 900 plants last time they were counted.

The plant grows only in Colorado, Wyoming and Nebraska. The largest population in the world grows at F.E. Warren Air Force Base in Cheyenne,



COURTESY CSU

Rare breed: the Colorado butterfly plant.

Wyo.

Drilling activities in the wet meadow in Soapstone where the plant grows could harm it, along with the seven other rare plants considered "critically imperiled" by the state, Strouse said.

Despite the Colorado butterfly plant's federal designation as threatened, it has little protection other than what the city has tried to provide it, she said. That means an oil and gas company could potentially build roads and drill on top of the plant.

"The city is hoping that that won't happen, and trying to do everything that we can to make it so that it's not as desirable a place to do just that," she said.

Officials also have concerns about wildlife, which include pronghorn antelope, prairie dogs and swift foxes.

The worry is that drilling could disturb the foxes when they bare their young and care for them in the spring.

Or they could get hit by oilfield traffic on roads built in the open space to service wells, said Chris Metz, land management technician for the city.

"I've seen more swift fox dead on the road than alive," Metz said.

'Proper' setbacks

The Energy By Design plan addresses 33 species of wildlife in the area, said Daylan Figgs, the city's natural areas senior environmental planner. In the swift fox's case, the idea is to limit drilling near a den when they have young there.

Other wildlife, such as birds of prey, enjoy protection from the state of Colorado. That means operators would have to follow tighter regulations near golden eagle nests and the winter ranges of pronghorn antelope.

Energy by Design has created a map of nests in the area. The group also aims to protect fish such as the Iowa darter and brassy minnow by identifying where they live in the area.

In many cases, however, Energy by Design can only ask companies to avoid certain areas.

Whether producers decide to follow the group's requests remains to be seen.

"It's a combination of making oil and gas companies aware of those locations and working with them for the proper setbacks," Figgs said.

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2	RE/MAX ALLIANCE 4703-A Boardwalk Drive Fort Collins, CO 80525 970-206-8300/970-225-0118	\$499,000,000 N/A	2,330 N/A	information@commercial-inc.com www.coloradocommercialbrokers.com, www.homesincolorado.com	Gene Vaughan Broker and Owner 1985
3	KELLER WILLIAMS REALTY 2580 E. Harmony Road Fort Collins, CO 80525 970-377-3700/N/A	\$278,256,223 \$265,192,870	1,392 1,302	hdeforge@kw.com www.northerncoloradohomes.com	Heidi Margolis Managing broker 1999
4	SEARS REAL ESTATE 2021 Clubhouse Drive Greeley, CO 80634 970-330-7700/970-330-4766	\$141,784,721 \$129,445,436	619 N/A	homes@searsrealestate.com www.searsrealestate.com	Chalice Springfield CEO 1972
5	RE/MAX ADVANCED INC. 1018 Centre Ave. Fort Collins, CO 80526 970-221-5995/970-221-5999	\$110,192,000 \$117,161,451	535 517	fran@ftcollinshomes.com www.ftcollinshomes.com	Frances Hardman Broker 1993
6	ERA HERMAN GROUP REAL ESTATE 112 E. Olive St. Fort Collins, CO 80524 970-224-9336/970-224-9342	\$60,499,151 \$14,979,598	274 64	charity@hermangroup.net www.erahermangroupdenver.com	Charity Vermeer Cornelison Managing broker 2010
7	FIRST COLORADO REALTY 523 Saint Vrain Lane Estes Park, CO 80517 970-586-3333/970-586-1665	\$48,000,000 \$40,000,000	146 132	FCRbrokers@aol.com www.firstcoloradorealty.com	Christian Collinet Owner/Managing broker 1995
8	AUSTIN & AUSTIN REAL ESTATE 1823 65th Ave., Suite 2 Greeley, CO 80634-7944 970-353-0790/970-353-0799	\$10,117,401 \$28,080,511	69 90	austinandaustin@greeley-homes.com www.greeley-homes.com	Bruce W. Willard Broker 1903

Region surveyed includes the city of Brighton and Larimer and Weld counties.

N/A-Not Available

United Country/Foothills Premier Properties LLC declined to participate.

Century 21 Inc., Coldwell Banker Inc., and Prudential Rocky Mountain Realtors did not respond to survey.

Researched by Mariah Gant

Source: Business Report Survey

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2012 CFO of the Year Criteria

The Northern Colorado CFO Awards are presented to recognize chief financial officers in the Northern Colorado region whose efforts successfully guide a company's financial future.

Candidates for the Northern Colorado CFO Awards will meet the following three criteria.

1. Candidates for the Northern Colorado CFO Awards are the individuals responsible for the financial management of their companies. They may or may not carry the title of chief financial officer, but they carry the responsibilities of that office.
2. Candidates must work in Northern Colorado (Larimer and Weld counties).
3. The company for which the candidate works must be headquartered in Northern Colorado.

Award Categories:

The Northern Colorado CFO Awards will be presented to CFOs in the primary three industry segments below. The private sector, for-profit segment has three categories ranked by employee base. Private sector not-for-profit organizations are divided into two categories based on focus. The final segment is for all governmental and public education entities. The final two awards are for specific accomplishments.

PRIVATE SECTOR

For-profit companies

- 1 - 49 Employees
- 50 - 99 Employees
- 100 plus Employees

Not-for-profit companies

- Human services
- Creative industries

PUBLIC SECTOR

This category includes all governments, public agencies and public schools.

DISTINCTIVE ACCOMPLISHMENTS

- Growth Leader - This category includes those CFOs who have been at the financial forefront of companies that have significantly increased revenues and/or profits.
- Lifetime Achievement - This category includes those CFOs who have demonstrated significant achievements over a career spanning a minimum of 25 years.

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If your company would like to join us in sponsoring the
Northern Colorado CFO of the Year Awards, contact
De Dahlgren, NCBR Marketing Director, ddahlgren@ncbr.com

Fort Collins, Greeley 'improving markets'

The following is a wrap-up of breaking local business stories published daily on the Northern Colorado Business Report's website. Sign up for our free Daily E-Newsletter, an all-local business news report sent to your email each weekday. Just click on "Register" at www.ncbr.com.

Fort Collins and Greeley were two of the three metropolitan statistical areas in Colorado that appeared on the National Association of Home Builders' Improving Markets Index through August.

The index is compiled based upon the number of housing permits and amount of growth in permits experienced by a given region, from that region's lowest point since the Great Recession.

Fort Collins recorded the lowest

point in housing permits pulled in March 2009. Since then, according to the NAHB, the number of permits issued has grown 6.5 percent. Home prices in Fort Collins bottomed out in December 2010 and have since grown 5.6 percent.

DAILY IN REVIEW

Greeley's permit trough came in January 2009, and has since grown 2.3 percent. Home prices hit their low point in February 2011 and have since bounced back 8.4 percent.



COURTESY SCOTT GRANNEMAN

Sheriff: Hay thefts on the rise

Higher hay prices this year brought on by the drought have caused a rise in hay thefts, authorities said Monday.

Larimer County Sheriff Justin Smith issued a warning to rural residents to take precautions to protect their hay.

The Sheriff's Office recently investigated a report from a farmer located on East County Road 76 that some-

one had stolen \$5,000 worth of hay as well as damaged another \$800 worth. The hay, both round and square bales, was stolen directly from the field.

Investigators recommend that hay be stored out of sight and in a secure location, if possible. Smaller bales should be stored near your home, officials said. They also advised ensuring fences are in good condition and gates are locked.

Business confidence on the rise

The Goss Business Conditions Index jumped more than nine points in August to 59.

The index is based on a monthly survey of supply managers in the state and measures business confidence. The scale ranges from zero to 100, with 50 considered neutral.

The Goss index was helped along by an increase in construction employment, which increased by 5.2 percent over the year, according to Ernie Goss, the author of the index. This increase helped bring the index above neutral after it sank to 49.6 in July.

July marked the first time the index was below 50 since October 2009. At the time, Goss pointed to the nationwide drought as the cause of decreased business confidence.

The index's highest reading in 2012 was in March, when the index sat at 61.4.

Report: ACA review has saved Coloradans \$11.3 million

The federal Department of Health and Human Services on Tuesday released a report on the effectiveness of the Affordable Care Act's rate-review laws, showing that they have saved Coloradans more than \$11.3 million.

According to the report, 30,466



Coloradans have saved money on the individual insurance market because of the review laws, which have helped save an estimated \$1 billion for Americans. The rate-review provisions in the Affordable Care Act requires companies proposing rate increases of 10 percent or more to publicly submit the increases for review and justify their actions.

The report also states that the Affordable Care Act's Medical Loss Ratio, which requires that insurance companies spend 80 percent of their premium receipts on actual health care benefits, has delivered rebates worth \$1.1 billion to nearly 13 million customers nationwide.

130 UCHHealth jobs in Loveland

LOVELAND - A records expansion project by University of Colorado Health will result in more than 130 new jobs for Loveland, according to project developer McWhinney.

The new offices will be located at the North Medical Office Building at Medical Center of the Rockies. The 16,766-square-foot expansion will house UCHHealth's Records Conver-

sion Project.

The project brought approximately 75 employees from University of Colorado Hospital in Denver and meant new hires, for a total of 130 jobs, McWhinney said.

McWhinney is the developer responsible for the project and also built the \$220 million hospital, and the Centerra development itself, beginning in 2007.

U.S. solar market grows in Q2

The U.S. solar market grew 116 percent in the second quarter vs. the same period last year, thanks in part to a record 477 megawatts of utility-scale solar installations, the Solar Energy Industries Association said last week.

The industry installed a total of 742 megawatts of solar power for the "second-best quarter in history," according to a report from the trade association and GTM research.

Eight states posted utility installations of 10 megawatts or greater: California, Arizona, Nevada, Texas, Illinois, North Carolina, New Mexico and New Jersey.



Meanwhile, Colorado slipped from No. 8 to No. 15 in terms of the number of photovoltaic solar installations completed during the second quarter compared to the first quarter.

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Northern Colorado is one of the state's most vibrant and livable areas.

It is also one of the fastest growing parts of Colorado. The Regional Issues Summit is a forum that will bring attention to some of the larger issues facing Northern Colorado including higher education, water and oil and gas development. The half-day program will feature expert presentations followed by panel conversations and participant reactions. Business, civic, education and government leaders are invited to attend to help identify possible solutions to the area challenges.

The Regional Issues Summit is sponsored by:



*Includes Fort Collins, Loveland and Greeley

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CALENDAR

Sept. 22: Fall Harvest Brewfest
The annual Fall Harvest Brewfest will take place this year from 6 p.m. to 9 p.m. at The Drake Centre, located at 802 West Drake Road. Tickets are \$35 for general admission. For more information or to purchase tickets, go to www.fallharvest-brewfest.com.

Sept. 24: APICS NoCo Supply Chain Certification

Build your professional development resume and earn ISCEA-CSCA or APICS-CPIM supply chain management certifications. Class series starts Sept. 17 and includes five certification modules, each lasting eight weeks. Classes are three hours, one evening a week. For more information, go to apicsnoco.org.

Sept. 27: "Rock Your Marketing" Training Series

WildRock Public Relations & Marketing is hosting this marketing training series, specifically geared toward small- and medium-sized businesses. The two-hour training sessions start at 10 a.m. and 2 p.m. and cost \$65. For more information or to register, go to www.wildrockpr.com.

Sept. 29: 9Health Fair - Fall Family Fair at CollegeAmerica

The fifth annual 9Health Fair - Family Fall Fair will take place on the campus of College-America in Fort Collins. Free and low-cost screenings ranging from oral to hearing and vision, to a blood chemistry screening and female reproductive health will be available. For more information visit www.9HealthFair.org or call 970-225-4860, ext. 8043.



For more event listings or to submit your own event, go to www.ncbr.com/events.

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Fostering innovation in Colo.

BY MAGGIE SHAFER
mshafer@ncbr.com

Dr. Stephan Weiler, a professor of economics at CSU and founding co-director of the university's Center for Research on the Colorado Economy, led the team that produced the Colorado Innovation Index this year for the governor's Colorado Innovation Network, or COIN. The first of its kind in Colorado, the index offered a look at how Colorado is faring in creating an environment in which innovation, entrepreneurship and job creation can thrive. In an interview with the Business Report, Weiler expounded on his research, offering insight into the state's strengths and weaknesses, and what the future looks like for Colorado innovators.

Question: How would you define innovation?

Answer: For the purpose of the index, we had to be very specific; you need a clear definition before you can measure it. We've designated it as a product, process or



NEWSMAKER Q&A

service that generates new value in the marketplace. For this to happen, you need ideas, talent and capital. You need talented people coming up with innovative ideas that have access to early-stage capital.

There are a lot of innovations out there, whether in the form of ideas or patents. But the fact that there is a lot out there that doesn't itself create value. You need someone with entrepreneurial business experience that knows the marketplace and can shape an innovation for a particular market. It's that last step that is tricky.

Coming up with ideas is tough. But taking a new idea and getting it to succeed in the market is extremely hard. In some ways the market is the ultimate step. There are a lot of really good ideas out there that never take that last step. Often people with good ideas don't have the entrepreneurial background to get them off the ground.

Q: What do you hope to see as a result of the index's publication?

A: The fact that the index was commissioned at all is a big step.

The recent formation of the Colorado Innovation Network is an unusual opportunity.

► See **Q&A, 19**

Keeping your word as a marketing tool

I was fortunate to be on a panel with some Northern Colorado business luminaries last month. It was in celebration of the Better Business Bureau's 100th anniversary, and the panel spoke to CSU business school graduates about the wide-ranging topic of ethics and trust.

The BBB motto is "Start with Trust." In preparation for my opening remarks, I got to thinking about that motto. As free citizens we are independent and mobile in part because we trust we'll have protection from and recourse to the law.

As a business that hires service

vendors, we also depend upon fulfillment of contracts and delivery of



MARKETING
Laurie Macomber

promises. That sometimes takes a leap of faith. Sure there are agreements in place that you can evoke when things go askew, but how often are you going to take your case to court? There's not enough time or money to pursue legal actions against disappointing

vendors.

Why am I talking about trust in a marketing column? Without trust, there is no marketing. Word-of-mouth is the essence of marketing and when businesses fail their customers, they are not going to be in business long. That's the true recourse a business has with a vendor who vexes them: bad press.

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► See **Marketing, 22**



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Busting a few intellectual-property myths

The City of Loveland hosted an innovation event in early September. Part of the impetus of the event was President Obama's memorandum to heads of all government departments to accelerate transfer of technology from the government to small businesses. Many people were unaware of all of the efforts the current administration is taking to support small business and the ease of acquiring technology developed by government.

I was surprised at the number of other misconceptions I heard, when walking around and talking to people. The three most common: We don't have any intellectual property to protect; we're not doing anything new, just combining old elements; and, the changes in the patent laws don't make any difference.

OK, so let's bust some myths, shall we?

Myth one: We don't have any intellectual property to protect. The first person saying this was standing next to a rack of documents the company had prepared that displayed a professionally created logo. Taking a look at the documents, it appeared that the company had spent considerable resources creating them. I suspect they would not like someone to copy the documents and use them to pro-

mote competing products. The contents of those documents are indeed protected even if they are not registered with the Copyright Office. But,



KEEP IT LEGAL

Alan F. Blakley

to enforce the rights, they must be registered – a relatively inexpensive process.

I also suspect that they paid a marketing firm or a graphic designer to come up with their logo and would be most displeased if someone else used that logo to try to market a competing product after they develop an identification of the brand. Again, they have a common-law right to the logo and to keep others from using it. However, if they register the trademark with the Trademark Office, they have a much stronger position and need not work as hard to prove ownership.

Finally, someone else told me that all of the components of a device being displayed were open source and they wanted to keep it open source to keep cost down. That's nice, but it may prove difficult to recover the cost of invention if anything can be copied by anyone and manufactured

at a lower cost in Peru or Korea.

How much did you pay for your logo? Marketing materials? To develop your device? Is it worth finishing the project and protecting them, or do you care if someone else takes them and uses them without paying you and takes your customers? Even if you don't, someone thinking about investing in your company may care.

Myth two: We don't have anything patentable; we're just combining existing elements. This has been a common theme at least since before 1873 when the U.S. Supreme Court said that "a new combination, if it produces new and useful results, is patentable, though all the constituents of the combination were well known and in common use before the combination was made." Sticks have been around since the first trees. There are more than 480 patents for tripods, even though people simply put three of those sticks together.

So, if you have a new combination of old elements, in which, by a different location of one or more of the elements, you attain a new and useful result, or you produce an old result in a better way, your invention is probably patentable. What does patenting do? It puts the information in the public domain so people can improve upon it and technology can advance while pro-

tecting your right to the invention for a period of time. If you are a startup, it also increases your value to investors or buyers. But please don't use one of those patent companies advertised on TV. Despite their bait and switch advertisements, they are not cheap and they get you practically nothing.

Myth three: The changes in the patent laws don't make a difference. The United States is in the process of going from a first-to-invent system to a first-to-file system for determining ownership of inventions. If you have an invention and you tell someone about it and they file for a patent first, it will soon cost you tens of thousands of dollars to attempt to wrest the patent from the interloper. There is no guarantee of success. This is only one of several drastic changes. Get informed.

The bottom line? Many people have misconceptions about intellectual property. Find out what the facts are. A good place to start is uspto.gov, or your favorite attorney.

Alan F. Blakley is a lawyer with CR MILES PC in Fort Collins. He may be reached at afblakley@crmiles.com. The information included in this column is general information. You should contact your own lawyer before making any legal decisions.



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EMBRACE from 1

the members of the alliance is expected in January, Daggett said.

As envisioned, the alliance will include between 30 and 40 participants, split evenly between Larimer and Weld counties.

The alliance will meet about twice a year to help specify "action items" in developing plans on how best to deal with the region's expected growth.

Its work will include identifying the "shared values" of the region and developing "scenarios" so that it can best select which issues to prioritize over the next few years

and so that "we ... make sure that Northern Colorado is speaking with one voice," Daggett said.



Daggett

Projections by state demographers suggest that the Northern Colorado region will grow by between 600,000 and 900,000 residents in the next 40 years, resulting in a population well

above 1.5 million in Larimer and Weld counties.

Embrace's position is that this population growth will result in the over-use of resources such as water, agricultural and natural lands, transportation infrastructure and energy.

Founded in 2008, Embrace is modeled after Envision Utah, which started its regional planning efforts in the 1990s. At that point, the part of the state around Salt Lake City was undergoing rapid population expansion, which was causing air-quality, traffic and water issues.

Daggett said the residents of Northern Colorado in the 1920s, '30s and '40s took steps to ensure that the quality of life in the region is what it is today. Today's leaders must do the same for future generations, he said.

"The future is complicated and is likely to involve difficult choices," Embrace's marketing materials say. "(Building various) scenarios allow for a measurable comparison among the set of choices available."

Once the "preferred" scenario is chosen, Embrace anticipates moving into what it calls the "Strategies and Implementation" stage of its work, focusing on what will be needed to make the vision a reality.

“Even though we’re technically a region, we’re not really a region yet. There is an identity and a functional deficit in terms of how we view ourselves and how we behave.”

John Daggett
EXECUTIVE DIRECTOR
EMBRACE NORTHERN COLORADO

Daggett does not see the Regional Leadership Alliance as a body that holds a position of authority, but rather a position of influence, gathering together shared values of the region.

Two larger, overarching goals of Embrace that will follow the creation of the alliance are the establishment of a regional center of pertinent data and promoting public awareness.

"Even though we're technically a region, we're not really a region yet," Daggett said. "There is an identity and a functional deficit in terms of how we view ourselves and how we behave."

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Q&A from 15

The fact that private industry, government and academia all came together and said that Colorado is on top of potentially something special, that in and of itself is a huge deal.

The index's role is to structure that conversation, to orient people toward the issues, strengths and weakness of Colorado in terms of innovation.

It's the cooperation that's unusual, but it's useless if everyone is looking in a different direction. With the index, they may disagree, but at least everyone has their eyes on the same goal, on the same framework, using the same language. You can't move forward if you don't speak the same language.

Q: Is Northern Colorado a good place to be an innovator?

A: We didn't break the index down in term of regions, but taking a look at statewide measures often misses a lot.

Fort Collins and the Front Range in general, however, is not an area that gets missed.

It's already known that Fort Collins in particular is a nexus for both innovation and entrepreneurship. It's unusual to have a place like this where entrepreneurship and innovation come together. In some ways, the city already has a history of being a place of innovation and entrepreneurial activity. Of course it helps that the region is also home to three universities.

All the talk that the world is "flat" isn't entirely true. It really helps having people in the same locale. There's no substitute for going out for a beer or lunch or whatever with someone. If you really want to trust and understand someone, you need to spend time with them. So the likelihood of getting the people you need together is higher in a more urban area like Fort Collins.

Q: What's the biggest obstacle in moving the needle on innovation in Colorado today?

A: I'd hesitate to single any one thing out. We have a lot of strengths and weaknesses, which you can see in the report.

Our reputation depends largely on talent. We have a talented work force, and we've imported a lot of it, especially people from places like California. It was great for us when we were cheap relative to living on the coast, because we were one of the few places they'd actually consider moving to. But we know now that we are not as cheap anymore, and some of the cost-advantage we had is fading.

We also aren't doing as good a job of getting our young people into and through higher education. It's actually quite dramatic how much those statistics have gone down over these last couple of decades. Both of these could put us under threat in the future.

There's also the question of money. Venture capital has dried up a lot. But that's not even as important to most small businesses. Bank loans matter much more to them, and banks are tightening traditional lines of credit, too. Banks everywhere are doing that. Financing is incredibly important for

innovation, not just here, but everywhere. Many small businesses rely on credit lines from traditional banks.

Q: What are the odds of the state showing improved results next year?

A: These needles don't move a lot from year to year, and they're all relative to the U.S. As the nation rebounds, hopefully Colorado will, too.

In the areas where we've been weak, we need to stop weakening further. Private industry, government, and academia need to focus on the areas that need the most support. We also need to take a look at where we're stronger and take advantage. Colorado really stands at a crossroads here.

We're definitely on the map in turns of innovation, and we need to take advantage of it or we'll get lapped (again) by California, Massachusetts or New York, or overtaken by newcomers similar to ourselves, such as Utah.

When a reputation for innovation develops, it creates a nice cycle, and people start showing up or staying here, expecting synergies to happen. Innovators show up and entrepreneurs show up, and both may stay even and especially once they become successful. But first you need to demonstrate that you're successful at it. Once you have a critical mass, innovation can become a self-fulfilling

prophesy.

Colorado is poised to be center of innovation but needs to take advantage of where we're at now. If we don't, innovators and entrepreneurs will think twice, and may just move to the better-known coasts. If people start deciding we're not a real player in the innovation game, then Colorado will really have a hard time digging out of that reputation. The state needs to take advantage while we're on the map, and have people recognizing us as an innovator state. In that sense, we think that the timing of Colorado's inaugural innovation index and its anticipated annual updates might be ideal.

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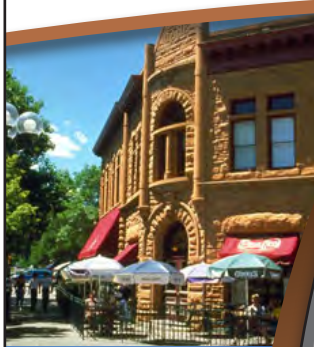
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ON THE JOB

ACADEMICS

CSU has named **Audrey Mengwasser Shillington** the new director of the School of Social Work. Shillington began in her position in September, replacing long-time director Deborah Valentine, who is retiring. Shillington joins CSU from the San Diego State University School of Social Work, where she was an associate director for the Center for Alcohol and Drug Studies. Shillington's research focuses on substance abuse, high-risk behaviors among adolescents and young adults, and consequences of drug abuse among young adults, as well as methods of studying substance-abuse disorders.

CONSTRUCTION

Clarion Associates announced that **Cameron Gloss**, AICP, has joined the Fort Collins office as a senior associate. Since entering the community-planning field in 1984, Gloss's public- and private-sector experience includes comprehensive planning, subarea and neighborhood planning, transportation master-planning, land-development review, sustainability modeling and the crafting of land-use regulations and guidelines. He comes to Clarion from AECOM Design + Planning, where he led community planning and sustainability projects across 10 states, primarily within the Western region.

FINANCE

Waddell and Reed Financial Advisors announced the addition of **Lois** and **Debbie Schilling** to its Fort Collins firm. Both were previously financial advisors with Wells Fargo, and have a combined 78 years of experience.

HEALTH CARE

Dr. David S. Kukafka has joined Banner Health Clinic, specializing in pulmonology and sleep disorders. He has worked in the Loveland area for 11 years. Kukafka earned his medical degree from the University of Pittsburgh. He completed an internship, residency and fellowship at Temple University Hospital in Philadelphia. He is board-certified in sleep medicine, pulmonary disease, critical-care medicine and internal medicine.



Kukafka

Kaiser Permanente Colorado announced that three local physicians have joined its Loveland medical office, scheduled to open in October. **Dr. Jamison Bohl** will serve as the family-medicine physician. Bohl is a Colorado native who obtained his medical degree from Loma Linda University in Southern California. **Dr. Rachel Feldman** will serve as the internal-medicine physician, offering care focused on the prevention and treatment of complex adult diseases and treatment of the elderly. Feldman obtained her medical degree from George Washington University and has a background in chronic disease management and a focus on diabetes. **Dr. Michelle Ward** will serve as the pediatrician, offering care for children from birth to age 18. Ward obtained her medical degree from Loma Linda University, where she also completed her residency in pediatrics.

Kaiser Permanente has announced the addition of four local physicians to its Fort Collins medical office, also scheduled to open in October. **Dr. Michelle L. Glasgow** and **Dr. Stacie Johns** will serve as family-medicine physicians, offering comprehensive health care for individuals and families. Glasgow was born and raised in Fort Collins, obtained her medical degree at Saba University School of Medicine and has practiced with Kaiser Permanente in Westminster for the past eight years. Johns obtained her medical degree at the University of North Carolina at Chapel Hill and for the past four years has worked as a family-medicine physician at the Salud Family Health Center in

Fort Collins. **Dr. Steve R. Sunderman** will serve as the internal-medicine physician, offering care focused on the prevention and treatment of complex adult diseases and treatment of the elderly. Dr. Sunderman received his medical degree and completed his residency in internal medicine at the University of Colorado Medical Center and practiced medicine in Alamosa for 13 years and in Westminster for 15 years. **Dr. Hector de Leon** will serve as the pediatrician, offering care for children from birth to age 18. De Leon obtained his medical degree from the University of Texas Health Sciences Center and has been practicing in Vermont and New York.

INSURANCE

Fort Collins Farmers Insurance agent **Ben Morgan** has earned the Chartered Life Underwriter professional designation from the American College in Pennsylvania. For this designation, Morgan had to complete eight courses, 16 hours of supervised examinations and experience and ethics requirements. As a CLU, Morgan can provide advice on a range of financial topics, including life and health insurance, pension planning, insurance law, income taxation, investments, financial and estate planning and group benefits.



Morgan

LAW

Otis, Coan & Peters LLC announced attorney **Angelina M. Robinson** has been selected for the Leadership Fort Collins program. Only about 30 people from the area are selected to participate in this Fort Collins Chamber program every year. Robinson received her law degree from the Washington University School of Law in St. Louis, Mo., where she was a published member of the Journal of Urban and Contemporary Law.



Robinson

MISCELLANEOUS

JBS USA announced that, as a part of a scheduled succession plan, Don Jackson will retire as CEO effective year-end 2012. **Andre Nogueira**, former JBS USA CFO and current CEO of JBS Australia, will become CEO of JBS USA effective Jan. 1. Nogueira will have responsibility for all U.S. and Australia operations and will report directly to Wesley Batista, president and CEO of JBS global operations. Nogueira has more than 25 years of leadership experience in corporate business in both the U.S. and Brazil.

NONPROFIT

Book Trust, a locally-based nonprofit organization focused on delivering books to children, announced the inaugural members of its new Fort Collins regional board. Members include: **Kate Baker**, marketing manager for Brinkman Partners; **John Hintzman**, commercial risk profile improvement specialist for PFS Insurance Group; **Mary Pat McCurdie**, former engineer and current owner of Prima Bodywear in Fort Collins; and **Darcy McClure**, project manager for the development team of the Fort Collins Housing Authority.

If you have an item to share about a promotion, job change or career news of note, e-mail it to Maggie Shafer at mshafer@ncbr.com, or mail it to On The Job at NCBR, 1550 E. Harmony Road, Fort Collins, CO 80525.

BRIEFCASE

KUDOS

Energy Solutions Unlimited LLC of Loveland, owned by Mike Doran, received the Energy Smart Business Award in August for Exemplary Service from Boulder County.

Downtown Colorado Inc. has chosen **Greeley's Downtown Development Authority** to receive a 2012 Governor's Award for Downtown Excellence. Greeley DDA was recognized for its management reorganization, as well as the implementation of the Go Cup Entertainment District—the first common consumption area in the state of Colorado. DDA representatives accepted the award at the DCI 2012 Governor's Awards Gala in September.

Medical Center of the Rockies donated \$25,000 to the **Food Bank for Larimer County** for expansion of Kids Link, a program that provides free snacks to area schools and school programs. An additional \$5,000 was donated to expand the Kids Pak program; a joint effort of Loveland Rotary and Food Bank for Larimer County. Kids Pak provides pre-assembled backpacks to elementary and middle school students in Thompson School District over the weekend when children don't have access to school meals.

To raise funds for the Rist Canyon Volunteer Fire Department, Fort Collins' **Rodizio Grill** held Guest Gaucho Night in August, where Dennis and LJ Houska with **Houska Automotive** served as Guest Gauchos. Rodizio Grill donated 20 percent of all proceeds that night. Houska Automotive matched this donation, and due to the amount of customer donations, \$2,593 was raised for the fire department.

University HealthSystem Consortium has named the **University of Colorado Hospital** as the highest-performing academic hospital in the U.S. for delivering quality health care. This is the second consecutive year that UCH has been honored with the award, and no other hospital has received this honor two years in a row. The award is given to the academic hospital with the best outcome scores in patient safety, clinical effectiveness, clinical efficiency, patient satisfaction, mortality and equity.

Victory Media, the media entity for military personnel transitioning into civilian life, has named the **Institute of Business & Medical Careers Inc.**, located in Northern Colorado, to the Military Friendly Schools list. The list honors the top 15 percent of colleges, universities and trade schools in the country that are doing the most to embrace America's military service members, veterans and student spouses to ensure their individual success on campus.

NEW LOCATION

Banner Health is opening a new clinic in Loveland specializing in urology, to begin seeing patients on Oct. 1. The clinic is located at 1813

Cheyenne Ave. and will focus on the diagnosis and treatment of urologic conditions for men, women and children.

NEW PRODUCTS AND SERVICES

20/Twenty Video Ads announced the rebranding of its electronic marketing company as Powder Dynamics Electronic Marketing. The company will house the brands 20/Twenty Video Ads, Power Apps That Work and NocoHotDeals.com. Powder Dynamics, a Northern Colorado company, assists companies in the use of new technologies including producing Android and Apple apps for local clients. 20/ Twenty Video Ads markets video ads for local businesses in Fort Collins, Loveland, Windsor and Denver Tech Center.

The Human Bean has emerged from bankruptcy and is now locally-owned and operated. The coffee shop declared Chapter 11 bankruptcy in 2008, and was sold to new owners Frank Sherman and Linkletter Holdings LLC in 2010. Sherman is a long-time Fort Collins resident and under his ownership, the company emerged from bankruptcy in August, and currently has six locations open across Northern Colorado.

Thirty-three residents were recently selected to participate in the 2012-2013 Leadership Fort Collins program, scheduled to start this month. The group is a mix of professions with representatives from education, large and small business, nonprofit and city and state office sectors. **The Fort Collins Area Chamber** program aims to educate and motivate leaders who are committed to shaping the future of the community while encouraging involvement that contributes to community betterment.

The **Loveland Chamber of Commerce** announced the 2012-2013 class of its Leadership Loveland program. The professionals chosen for the program will be taught by local business, civic and community leaders through curriculum designed to enhance leadership skills in a range of areas and industries. For a complete list of class participants, go to www.loveland.org.

NONPROFIT NOTES

The Loveland Chamber of Commerce is seeking community service project proposals from area nonprofits to be completed as the 2012-2013 Leadership Loveland class project. Proposals must be able to be completed by May 2013 and require a maximum fundraising effort of \$50,000. Proposals are due no later than Sept. 28. For more information, visit www.loveland.org/LeadershipLoveland.

If you have an item to share about name changes, new products or business news of note, e-mail it to Maggie Shafer at mshafer@ncbr.com, or mail it to Briefcase at NCB, 1550 E. Harmony Road, Fort Collins, CO 80525.

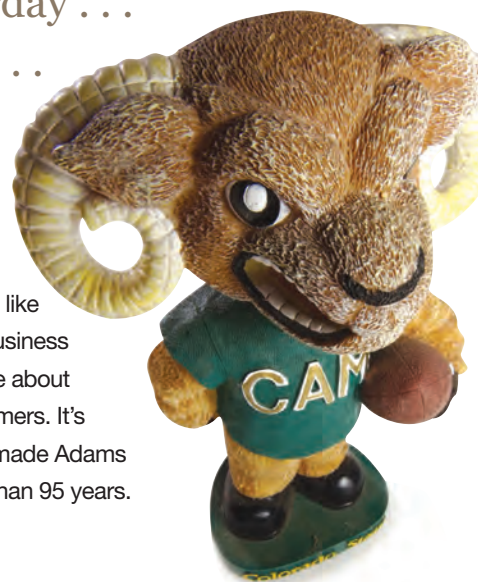
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panies advertising on the radio lately? They promise for a package price to restore your good name on search results. Ever wonder how they accomplish that? They push down bad stories and reviews about you with new, favorable content that gets placed widely online.

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“It used to be that you could plan on making product features and benefits your ultimate claim to fame and to heck with the niceties. But no more.”

intercede. Do you have a receptionist who is idle? Get him or her on the phones doing satisfaction inquiries. Encourage your staff to solicit the unhappy news that customers are even a teeny

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HERDS from 3

as hay and corn combined with scarce grazing land due to the drought have made for a tough year, he said.

Producers typically rebuild their herds by keeping extra feed for heifer calves.

“Everything for rebuilding is dependent on next year's moisture cycle,” Croissant said. “The range will recover if we get moisture. If not, there won't be a replacement of cattle this year.”

The situation puts producers in a tight position: Either they spend more to keep their cows for breeding or they sell the cows and risk not being able to rebuild their herds.

Producers can buy cows from out of state, but they likely will have to pay higher prices, he said.

Croissant sees some hope in Colorado meat exports, which increased by \$79 million, or 22 percent, during the first six months of the year over the same period last year, according to the Colorado Department of Agriculture.

“The thing that keeps the livestock industry going right now ... is the end product price is still really strong because of our export market,” he said.

Smaller herds also could have implications for JBS USA, a subsidiary of Brazilian meat packer JBS S.A. that employs 6,000 in Greeley.

“It's going to be really bad news for JBS,” said Stephen Koontz, associate professor and extension economist at CSU.

JBS did not respond to a request for comment.

Meanwhile, some producers have reacted to the drought by moving cows as far north as Canada, an expensive proposition, Koontz said.

“A lot of people just absolutely don't have any pasture” here, he said. “If you want to keep those cows, they've got to go to grass.”

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TIME OUT



ZEBRA JELLYFISH PHOTOGRAPHY

Emily, Brandon and Shirley Weaver enjoy the appetizers at United Way of Larimer County's Loyal Contributor and Leadership Celebration, which was held at the new Fort Collins Museum of Discovery in August. Loyal contributors are donors that have given to any United Way for more than 10 years, and leadership donors donate \$500 or more annually. There were more than 200 attendees at the event, which included a sneak peek of the museum.



FORT COLLINS DOWNTOWN BUSINESS ASSOCIATION

Sue Herring of Fort Collins poses with her vehicle after winning the Nelson's Old Town Car Show Ladies' Choice Award. More than 300 vehicles were featured in the event this year, held in September, and it drew more than 7,000 spectators.



ASHLEE HILLE

Dennis and LJ Houska of Houska Automotive and Ashlee Hille of Rodizio Grill present a check to the Rist Canyon Volunteer Fire Department. Houska and Rodizio partnered in August for a fundraiser event at the restaurant, raising more than \$2,500.

Email your event photos to Maggie Shafer, mshafer@ncbr.com. Include complete identification of individuals.

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AIRPORT from 1

at the airport increased 26 percent to nearly 45,000 last year from the year before. Allegiant passengers represented 95 percent of that total.

Fort Collins Mayor Karen Weitkunat said a tower could help woo another carrier. Similarly, a runway extension "might have great value," she said.

Weitkunat sits on the Airport Steering Committee, which consist of the mayors and city managers of Loveland and Fort Collins, the two municipalities that own the airport.

"The issue always is money and where is it going to come from to pay for that," she said. "But the discussion needs to be initiated; I think we will

be talking about those things."

The steering committee, as well as Loveland City Council, has discussed the improvements, once considered top priorities, in the past, Mayor Cecil Gutierrez said.

He said he believed that a process already under way to determine the cost of an environmental impact statement for the longer runway would continue as planned, if not move forward with greater urgency.

He noted that a tower would improve safety for general aviation, not to mention a commercial airline. Pilots prefer landing and taking off from airports with control towers, while a longer runway can ease take-

offs for heavier planes.

"We're going to need to take a look at these whether we have an airline or not," Gutierrez said. "Safety is always No. 1 on the priority list for all of us when we look at that."

A tower could cost \$3 million to \$5 million to build and another \$500,000 annually to staff, Airport Director Jason Licon said.

Extending the airport's 8,500-foot runway by 1,000 feet would cost about \$5 million.

Past attempts to secure federal funding for either project have been rejected because traffic counts at the airport have been too low, Licon said.

"(But) we're getting closer and

closer to that threshold where the FAA will fund a control tower," he said.

The Federal Aviation Administration did not respond to questions about what the airport must do to obtain federal funding for the improvements.

In any case, the airport certainly will have less money to make upgrades if it does not find another airline to replace Allegiant. The airport stands to lose 85 percent of its \$1 million in annual funding from the FAA after Allegiant departs.

Vaughn Hanson, chief flight instructor for Aims Community College's Flight Training Center, also pointed to safety as a major factor when considering a tower.

Also, air-traffic controllers can make the process more orderly at a busy airport by lining up planes for landings and departures.

"From an airline's standpoint, a tower just shows a higher level of safety instead of all the pilots having to see and avoid each other and track each other with just radio calls," he said.

Hanson has flown into the airport a few dozen times. He has flown there when his was the only plane. Other times, he has seen around a half-dozen planes circling while waiting to land.

"It's true of most airports that are the size of the Fort Collins-Loveland Airport and the Greeley Airport that you could definitely, at times, justify the need for a tower," he said.

The Greeley-Weld County Airport also does not have a tower, though officials have sought one for years. The absence of towers at either local airport means Aims flight students have to fly into the Broomfield or Cheyenne airports to complete their training.

As for a longer runway, that would allow planes to build enough speed for takeoffs during hot weather so that they could carry more passengers, Hanson said.

The improvements also have support from some in Northern Colorado's business community, including Fort Collins-based OtterBox. The growing technology case manufacturer recently expanded its hangar in the Centerpoint Business Park next to the airport.

"The Fort Collins-Loveland Airport can be a great asset for attracting visitors, businesses and jobs to the region," OtterBox CEO Brian Thomas said in an email. "Safety is imperative, and improving the airport's infrastructure with basic safety elements such as a tower and lengthened crosswind runways will provide long-term benefits to the Fort Collins and Loveland communities.

"The airport is the first impression that many visitors get of our great community, and there are opportunities to improve the property so that it better represents Northern Colorado now and in the future," he said.

TAXES from 1

which were closer to \$3.5 million. Sales and use-tax bottomed out for Greeley in 2009, with just over \$3 million flowing into city coffers in July of that year. During those tough times, the city deferred expenses like infrastructure maintenance, Nash said.

Now that the revenue stream has picked back up, those expenses can be reconsidered, meaning upgrades to streets and city buildings. The rest will be saved.

Nash points to the increase in industrial activity in Greeley as one reason for the more positive numbers. Additions like the Leprino Cheese Plant have created jobs that allow for more discretionary spending, and the oil and gas workers don't hurt either.

Three industries in particular have experienced double-digit growth in sales tax collections in Greeley, Nash said.

The "motor vehicle and parts" and "building materials" areas are showing growth, increasing tax collections by 12.2 percent and 11.2 percent, respectively. In these two areas, Nash believes that the increases can be attributed to the release of some pent-up demand.

As the economy improves, Greeley residents are once again able to spend money on things like cars or home improvements that they may have been putting off during the recession years, Nash said.

The "accommodation and food services" sector, meanwhile, is up 11.2 percent from last year, thanks in large part to oil and gas workers that drive up occupancy rates at hotels and eat at Greeley restaurants for most meals.

Larger numbers of events at Greeley venues like the Union Colony Civic Center or Island Grove could also be reason for the bump in this area, according to Nash.

Loveland has also seen a double-digit increase in collections from restaurants and bars, increasing 13.5 percent year-over-year in July, according to Mayor Cecil Gutierrez.

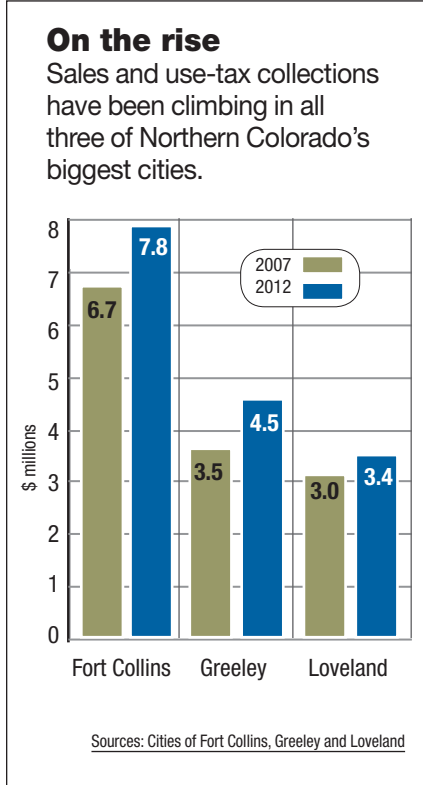
The City of Loveland breaks out sales tax revenues by geographical area, and the July data shows that northeast Loveland has experienced a 21.8 percent increase in sales tax collections year-to-date.

This includes the "Crossroads" area of Loveland, an area near the intersection of Interstate 25 and Crossroads Boulevard and which includes The Ranch, Larimer County's fairgrounds.

Loveland's sales tax revenue reached \$3.48 million in July, compared with just over \$3 million in July 2007.

Gutierrez credits the increases to the improving economy in general, and said that while city staff plan to be careful with the extra revenue, Loveland will be hiring a few more firefighters and police officers in the coming year.

"The fact that we're back to 2007 levels does not account for the



growth that should have occurred," Gutierrez said. "This is a good sign, but it doesn't take into account any growth, so if you consider that, we're actually five years behind."

In Fort Collins, sales tax revenues actually moved past recession levels a year ago, according to Jessica Ping-Small, sales tax manager for the city. In part that was because Fort Collins residents in 2011 approved the .85 percent "Keep Fort Collins Great" tax increase.

"Last year's numbers were already pretty solid," Ping-Small said.

Between July 2010 and July 2011, sales tax revenues increased from \$5.5 million to \$7.4 million, a result of the new tax and higher than the \$6.7 million collected in July 2007.

To better analyze increases in retail spending, Ping-Small looks at the amount of taxable dollars recorded monthly by the city. Net taxable dollars in July in Fort Collins clocked in at \$256.2 million, an increase of 5.8 percent from the \$242.3 million recorded in July 2011.

"We are seeing moderate but positive growth," Ping-Small said. "But Fort Collins probably didn't fall as far as other places, so it didn't have as far to climb back."

The most substantial increase came in a 42 percent jump in the lodging industry, which can be attributed to the High Park Fire, since July tax revenues are based on June activity.

Fort Collins City Manager Darin Atteberry outlined his 2013-2014 budget earlier this month, including some increased expenses, funded in part by increases in sales tax collections.

His spending plan includes tapping reserves for construction projects like the Mason Street Corridor and the Fort Collins Discovery Science Center, along with about \$2.2 million in pay raises for employees. Atteberry also is recommending \$2.8 million be used for the hiring of additional employees.

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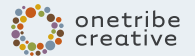
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FOR THE RECORD

BANKRUPTCIES

Applications for bankruptcy protection are filed with the U.S. Bankruptcy Court in Denver. Chapter 7 denotes filings made for liquidation. Chapter 11 indicates filings for reorganization. Chapter 13 indicates filings that enable petitioners to pay off their creditors over three to five years.

This information is obtained from SKLD Information Services.

BANKRUPTCIES**Larimer County****Chapter 7**

CAROL D HASS, 3002 W ELIZABETH #24D, FORT COLLINS; CASE #2012-27921, DATE FILED: 8/29/2012.

JASON MICHAEL STROSCHEIN, 1120 BERWICK COURT, FORT COLLINS; CASE #2012-27931, DATE FILED: 8/29/2012.

CHRISTOPHER R WAHL, 1876 DOVE CREEK CIRCLE, LOVELAND; CASE #2012-27935, DATE FILED: 8/29/2012.

SANDRA LYNNE GANTER, 735 14TH STREET SE #102, LOVELAND; CASE #2012-27937, DATE FILED: 8/29/2012.

JEREMY RAY BIELENBERG, 343 LIMBER PLACE, LOVELAND; CASE #2012-27945, DATE FILED: 8/29/2012.

VERLANE KAYE SAXTON, 415 S HOWES ST APT 209, FORT COLLINS; CASE #2012-27974, DATE FILED: 8/29/2012.

ANGELA L MEYER, 2720 PORT PLACE, FORT COLLINS; CASE #2012-27990, DATE FILED: 8/29/2012.

JAMES ARTHUR DISMORE, 1101 LORY ST, FORT COLLINS; CASE #2012-28086, DATE FILED: 8/30/2012.

NICHOLAS MICHAEL VORRATH, 2836A SOMERVILLE DR, FORT COLLINS; CASE #2012-28134, DATE FILED: 8/31/2012.

WILLIAM D MYERS, 1160 E 5TH STREET, LOVELAND; CASE #2012-28150, DATE FILED: 8/31/2012.

WILLIAM DAVID FLINT, PO BOX 272547, FORT COLLINS; CASE #2012-28319, DATE FILED: 9/1/2012.

TERESA MARIE GREEN, PO BOX 583, LOVELAND; CASE #2012-28322, DATE FILED: 9/1/2012.

JULIE ANN GLOER, 1013 DAVIDSON DRIVE, FORT COLLINS; CASE #2012-28414, DATE FILED: 9/1/2012.

LEONARD LUCERO, 3401 JUSTICE COURT, FORT COLLINS; CASE #2012-28438, DATE FILED: 9/5/2012.

ALICE CATHERINE SPEER, 802 WATERGLEN DR I37, FORT COLLINS; CASE #2012-28446, DATE FILED: 9/5/2012.

NATHAN CHARLES JORGENSON, 1743 NORWOOD LANE, FORT COLLINS; CASE #2012-28451, DATE FILED: 9/5/2012.

MEGAN LEA MONSON, 2075 TONOPAS CT, LOVELAND; CASE #2012-28457, DATE FILED: 9/5/2012.

DAVID RICHARD GORNEY, 3980 WILLOWOOD AVE, LOVELAND; CASE #2012-28472, DATE FILED: 9/5/2012.

ROBERT D KEIRNS, 3826 S COUNTY RD 7, LOVELAND; CASE #2012-28480, DATE FILED: 9/5/2012.

SARA M AMICK, 4952 BASSWOOD DRIVE, LOVELAND; CASE #2012-28481, DATE FILED: 9/5/2012.

FORECLOSURES

Includes notices of election and demand filed by creditors alleging default on a debt. Foreclosures are not final until a Public Trustee's Deed has been issued.

STATE TAX LIENS

Judgments filed against assets of individuals or businesses with delinquent taxes.

TIM MARTINEZ, 5001 GRANITE ST, LOVELAND; CASE #2012-28538, DATE FILED: 9/6/2012.

WILLIAM JOHN III SHIRLEY, 1014 ANDREWS PEAK DRIVE, FORT COLLINS; CASE #2012-28547, DATE FILED: 9/6/2012.

J MARTIN CORNEJOMEJIA, 4315 JFK PKWY #5, FORT COLLINS; CASE #2012-28552, DATE FILED: 9/6/2012.

SUZETTE LEA TAMILIN, 5918 ORCHARD GROVE COURT, LOVELAND; CASE #2012-28554, DATE FILED: 9/6/2012.

ANGELO WELLS, 2707 GARDEN DR, FORT COLLINS; CASE #2012-28555, DATE FILED: 9/6/2012.

ZENAS ESTRADA SIERRAS, 347 MORGAN DR, LOVELAND; CASE #2012-28564, DATE FILED: 9/6/2012.

MARYA MAYE WILLIAMSON, 1428 EAST 6TH ST, LOVELAND; CASE #2012-28575, DATE FILED: 9/6/2012.

BRIAN D MURPHY, 3620 CAPULIN DRIVE, LOVELAND; CASE #2012-28586, DATE FILED: 9/7/2012.

SHERYL D DANIEL, 629 RICHARDS LAKE RD, FORT COLLINS; CASE #2012-28589, DATE FILED: 9/7/2012.

BETTY LOU WAGNER, 1764 SANDSTONE DRIVE, LOVELAND; CASE #2012-28596, DATE FILED: 9/7/2012.

LEE ROY BRILL, 309 MCCOLM STREET, BERTHOUD; CASE #2012-28654, DATE FILED: 9/7/2012.

Chapter 13
JAMES RAYMOND MCCARTER, 3366 MAMMOTH CIRCLE, WELLINGTON; CASE #2012-28013, DATE FILED: 8/29/2012.

WILLIAM BRIAN OTENBERGER, 4412 S ARTHUR AVENUE, LOVELAND; CASE #2012-28014, DATE FILED: 8/29/2012.

ANDRA LEIGH GABLE, 1213 E 3RD ST, LOVELAND; CASE #2012-28096, DATE FILED: 8/30/2012.

LEA LEIGH WEINKAUF, 2612 W STUART ST, FORT COLLINS; CASE #2012-28255, DATE FILED: 9/1/2012.

AMOS WARREN QUICK, 3016 SOUTH COUNTY ROAD 21, LOVELAND; CASE #2012-28337, DATE FILED: 9/1/2012.

BRANDON D STINE, 2331 ANTELOPE RD, FORT COLLINS; CASE #2012-28650, DATE FILED: 9/7/2012.

Weld County**Chapter 7**

DEBRA DAWN CORNER, 6708 W 34TH STREET ROAD, GREELEY; CASE #2012-27916, DATE FILED: 8/29/2012.

BENJAMIN MICHAEL MAYES, 300 S OLIVE AVE, MILLIKEN; CASE #2012-27930, DATE FILED: 8/29/2012.

JETT RAY, 6132 GRADEN ST, FREDERICK; CASE #2012-27956, DATE FILED: 8/29/2012.

RICKY LYNN HAMILTON, 2157

JUDGMENTS

Judgments constitute decisions by a court of law against an individual or corporation for payment of monetary damages.

WARRANTY DEEDS

Transfers property while guaranteeing a clear title free of any encumbrances that are not listed on the deed.

46TH AVE CT UNIT B, GREELEY; CASE #2012-27962, DATE FILED: 8/29/2012.

MONICA JO HENRY, 2051 FOX MEADOW LN, JOHNSTOWN; CASE #2012-27992, DATE FILED: 8/29/2012.

GUADALUPE ESTRADA, 1124 COLUMBINE DR, BRIGHTON; CASE #2012-28021, DATE FILED: 8/30/2012.

KEVIN WAYNE CAMPBELL, PO BOX 525, GILCREST; CASE #2012-28034, DATE FILED: 8/30/2012.

PAUL JOSEPH ENCINAS, PO BOX 336483, GREELEY; CASE #2012-28048, DATE FILED: 8/30/2012.

BERNICE TEADORA MIJARES, 835 30TH AVENUE COURT, GREELEY; CASE #2012-28076, DATE FILED: 8/30/2012.

VICTORIA ESPARZA, 1518 4TH AVE, GREELEY; CASE #2012-28078, DATE FILED: 8/30/2012.

JENNY WILLIAMSON MERRY, 1905 24TH AVE CT, GREELEY; CASE #2012-28091, DATE FILED: 8/30/2012.

JOHN CAMERON II FLETCHER, 4505 HIGHWAY 79, KEENESBURG; CASE #2012-28099, DATE FILED: 8/30/2012.

ISABEL RODRIGUEZ, 1449 10TH ST, GREELEY; CASE #2012-28177, DATE FILED: 8/31/2012.

ROSARIO L LOPEZ, PO BOX 701, KERSEY; CASE #2012-28222, DATE FILED: 8/31/2012.

WILLIAM J JR SMITH, 201 53RD AVE CT, GREELEY; CASE #2012-28223, DATE FILED: 8/31/2012.

REGENIA GAYLE PASLEY, 744 MOCKINGBIRD ST #C201, BRIGHTON; CASE #2012-28251, DATE FILED: 9/1/2012.

KENNETH BRIAN ALVAREZ, 7306 W 23RD ST ROAD, GREELEY; CASE #2012-28256, DATE FILED: 9/1/2012.

ROXANNA L MUNOZ, PO BOX 63, NUNN; CASE #2012-28266, DATE FILED: 9/1/2012.

HEATHER MARIE GALE, 717 YAKIMA CT, BRIGHTON; CASE #2012-28267, DATE FILED: 9/1/2012.

LAWRENCE ARNOLD JR WILSON, 1908 79TH AVE, GREELEY; CASE #2012-28284, DATE FILED: 9/1/2012.

SHANI C LIGHTNER, 12165 KALISPELL STREET, BRIGHTON; CASE #2012-28323, DATE FILED: 9/1/2012.

LEIGHSA MARIE GROMMON, 1818 WOOD DUCK DR, JOHNSTOWN; CASE #2012-28367, DATE FILED: 9/1/2012.

ZACHARY J NEWTON, 1319 15TH AVENUE, GREELEY; CASE #2012-28370, DATE FILED: 9/1/2012.

CARLOS MARTINEZ, 905 GLEN DALE ST, DAcono; CASE #2012-28380, DATE FILED: 9/1/2012.

DANIEL CARLOS MONTOYA, 501 OLIVE LN, PLATTEVILLE; CASE

#2012-28409, DATE FILED: 9/1/2012.

DONALD LOUIS KRUGER, PO BOX 271, MEAD; CASE #2012-28412, DATE FILED: 9/1/2012.

ANTHONY JOSEPH LANSFORD, 4880 TOWNSEND AVE, FIRESTONE; CASE #2012-28413, DATE FILED: 9/1/2012.

MARK VIRGIL MADISON, 435 N 35TH AVE, GREELEY; CASE #2012-28415, DATE FILED: 9/1/2012.

ROBERT BRUCE JR ANDERSON, 723 GOODRICH CT, PLATTEVILLE; CASE #2012-28429, DATE FILED: 9/3/2012.

RAYMUNDO MOLINAR JR COSS, 3509 15TH AVE, EVANS; CASE #2012-28430, DATE FILED: 9/3/2012.

STEFANIE DENEEN STANTON, 1216 12TH STREET, GREELEY; CASE #2012-28444, DATE FILED: 9/5/2012.

JEFFREY CRAIG STULL, 4841 KINGS CANYON DR, GREELEY; CASE #2012-28448, DATE FILED: 9/5/2012.

CHARLES ROBERT BATES, 3667 HOLMES LANE, JOHNSTOWN; CASE #2012-28454, DATE FILED: 9/5/2012.

KEARY A DICKINSON, 1834 7TH AVENUE APT# 2, GREELEY; CASE #2012-28474, DATE FILED: 9/5/2012.

KENNETH JOSH MARTINEZ, 1810 18TH AVENUE, GREELEY; CASE #2012-28489, DATE FILED: 9/5/2012.

MAHLON DEAN HEIKES, 1000 34TH AVENUE, GREELEY; CASE #2012-28490, DATE FILED: 9/5/2012.

DAVID D II GARCIA, 16102 OLIVE ST, BRIGHTON; CASE #2012-28512, DATE FILED: 9/5/2012.

JESUS JOSE PEREZ, 119 NORTH 11TH AVENUE, BRIGHTON; CASE #2012-28526, DATE FILED: 9/5/2012.

JANET L JACKSON, 15800 E 121ST AVE UNIT M 1, BRIGHTON; CASE #2012-28528, DATE FILED: 9/6/2012.

COLIN EUGENE FEENEY, 332 33RD AVE, GREELEY; CASE #2012-28532, DATE FILED: 9/6/2012.

ZEB WILSON MILLER, 1977 PIONEER DR, MILLIKEN; CASE #2012-28557, DATE FILED: 9/6/2012.

DANE MICHAEL JENSEN, 3150 52ND AVE, GREELEY; CASE #2012-28576, DATE FILED: 9/6/2012.

BRADEN CHARLES ROECKER, 801 MCKINLEY AVE, FORT LUPTON; CASE #2012-28577, DATE FILED: 9/6/2012.

GABRIEL A SMITH, PO BOX 1353, AULT; CASE #2012-28584, DATE FILED: 9/7/2012.

MARTY DALE HENRICH, 4209 PHLOX LANE, EVANS; CASE #2012-28611, DATE FILED: 9/7/2012.

DAVID MICHAEL HERRERA, 873 SAGEBRUSH DR, BRIGHTON; CASE #2012-28618, DATE FILED: 9/7/2012.

Chapter 13
JACK PETER III BRECKLE, 4282 PRAIRIE DR, BRIGHTON; CASE #2012-27958, DATE FILED: 8/29/2012.

DAVID RICHARD SERRANO, 1343 LAKE CIRCLE UNIT D, WINDSOR; CASE #2012-28053, DATE FILED: 8/30/2012.

THEODORE ANDREW MARTINEZ, PO BOX 395, DAcono; CASE #2012-28327, DATE FILED: 9/1/2012.

ARTHUR ALBERT SAMSON, 665 S 5TH AVE, BRIGHTON; CASE #2012-28338, DATE FILED: 9/1/2012.

JOSEPH GILBERT MEDINA, 373 MESA STREET, BRIGHTON; CASE #2012-28351, DATE FILED: 9/1/2012.

ANDREW JAMES OTTO, 382 S

22ND AVENUE, BRIGHTON; CASE #2012-28487, DATE FILED: 9/5/2012.

DAVID RAYMOND LUCERO, 5314 GOSHAWK ST, BRIGHTON; CASE #2012-28491, DATE FILED: 9/5/2012.

ALONZO DURAN, 4329 W 9TH ST, GREELEY; CASE #2012-28513, DATE FILED: 9/5/2012.

CHRISTOPHER SHANE BONNEY, 285 OCTILLO ST, BRIGHTON; CASE #2012-28605, DATE FILED: 9/7/2012.

FORECLOSURES**Larimer County**

BORROWER: FRANCISCO F ESQUIBEL, 513 CRESCENT DR, LOVELAND. LENDER: BANK AMERICA, AMOUNT DUE: \$146309. CASE #56041. 8/17/2012

BORROWER: CHARLES G & CYNTHIA M MOFFETT, 2824 MCKEAG DR, FORT COLLINS. LENDER: BANK AMERICA, AMOUNT DUE: \$136430. CASE #56042. 8/17/2012

BORROWER: BRANDON L DOERR, 2828 SILVERPLUME DR APT B2, FORT COLLINS. LENDER: BANK AMERICA, AMOUNT DUE: \$116643. CASE #56045. 8/17/2012

BORROWER: KARL J ZIEGLER, 1685 E 17TH ST, LOVELAND. LENDER: PNC BANK, AMOUNT DUE: \$107991. CASE #56046. 8/17/2012

BORROWER: SANDRA R & GEORGE W J FIELDS, 106 CLIFF PATH, RED FEATHER LAKES. LENDER: LVS TITLE TRUST I, AMOUNT DUE: \$114466. CASE #56047. 8/17/2012

BORROWER: TOM & PHYLLIS NEWLOVE, 1600 CLEVELAND AVE, LOVELAND. LENDER: US BANK, AMOUNT DUE: \$109546. CASE #56048. 8/17/2012

BORROWER: MARY FRISSELL SMITH, 1618 SAGEWOOD DR, FORT COLLINS. LENDER: WELLS FARGO FINANCIAL CO LO INC, AMOUNT DUE: \$235762. CASE #56049. 8/17/2012

BORROWER: KURT J & ROBERTA A ANDERSON, 7889 PHEASANT RUN LN, WELLINGTON. LENDER: BANK AMERICA, AMOUNT DUE: \$260814. CASE #56050. 8/17/2012

BORROWER: MARLA J LLOYD, 3712 CANTER LN, LOVELAND. LENDER: HOUSEHOLD FINANCE CORP III, AMOUNT DUE: \$221146. CASE #56772. 8/21/2012

BORROWER: TOWN COUNTRY INVESTORS LLC, 2839 S COLLEGE AVE, FORT COLLINS. LENDER: PROTECTIVE LIFE INSURANCE CO, AMOUNT DUE: \$1826503. CASE #57265. 8/22/2012

BORROWER: KRISTEL R JANSEN, 3901 HEATHERWOOD CIR, JOHNSTOWN. LENDER: BANK AMERICA, AMOUNT DUE: \$202628. CASE #57266. 8/22/2012

BORROWER: DONALD EUGENE & MARGARET CHRISTINE JENSEN, 2205 STONECREST DR, FORT COLLINS. LENDER: BANK AMERICA, AMOUNT DUE: \$311751. CASE #57267. 8/22/2012

BORROWER: BAILEY T STANFIELD, 2323 SUNBURST DR, FORT COLLINS. LENDER: BANK NEW YORK MELLON, AMOUNT DUE: \$33603. CASE #57268. 8/22/2012

BORROWER: ANDREW R MARIQUEZ, 628 E ELIZABETH ST, FORT COLLINS. LENDER: BANK AMERICA, AMOUNT DUE: \$224030. CASE #57269. 8/22/2012

BORROWER: ERIC F & AMANDA E THEODORE, 415 PEYTON DR, FORT COLLINS. LENDER: BANK AMERICA, AMOUNT DUE: \$259809. CASE #57270. 8/22/2012

BORROWER: CATHERINE L LANDEN, 2450 WINDROW DR UNIT F105, FORT COLLINS. LENDER: FLAGSTAR BANK FSB, AMOUNT DUE: \$131526. CASE #57502. 8/23/2012

BORROWER: ARTHUR RAY KLINE, 710 CITY PARK AVE APT B224, FORT COLLINS. LENDER: PHH MORTGAGE CORP, AMOUNT DUE: \$88084. CASE #57504. 8/23/2012

BORROWER: KELLY L RICHARDSON, 2804 GALWAY DR, LAPORTE. LENDER: FLAGSTAR BANK FSB, AMOUNT DUE: \$134888. CASE #57505. 8/23/2012

BORROWER: CHAD L LEPPER, 6727 N COUNTY ROAD 29, LOVELAND. LENDER: BANK AMERICA, AMOUNT DUE: \$197391. CASE #57506. 8/23/2012

BORROWER: GEORGIA M GILL, 3500 CARLTON AVE UNIT D20, FORT COLLINS. LENDER: JPMORGAN CHASE BANK, AMOUNT DUE: \$79045. CASE #57507. 8/23/2012

BORROWER: KEVIN E & HEATHER A JACKSON, 3821 GARDENWALL CT, FORT COLLINS. LENDER: CITI-MORTGAGE INC, AMOUNT DUE: \$173212. CASE #57508. 8/23/2012

BORROWER: ELLEN ANDERSON, 378 REAGAN DR, LOVELAND. LENDER: CAPITAL ONE, AMOUNT DUE: \$64946. CASE #57509. 8/23/2012

BORROWER: JOHN M HICKEY, 3330 SARATOGA ST UNIT C, WELLINGTON. LENDER: GMAC MORTGAGE LLC, AMOUNT DUE: \$123397. CASE #57510. 8/23/2012

BORROWER: ROBERT V LONG, 424 LAPORTE AVE, FORT COLLINS. LENDER: BANK NEW YORK MELLON TRUST CO, AMOUNT DUE: \$133542. CASE #57511. 8/23/2012

BORROWER: GEORGE A & MARCELLA J ALLEE, 7035 HOMER RD, LOVELAND. LENDER: RALI 2005 QS4, AMOUNT DUE: \$177968. CASE #57512. 8/23/2012

BORROWER: AHMET & GULAY CEYLAN, 1127 ELGIN CT, FORT COLLINS. LENDER: DEUTSCHE BANK NATIONAL TRUST CO, AMOUNT DUE: \$148932. CASE #57513. 8/23/2012

BORROWER: JOHN ROBERT MILLER, 3771 WINE CUP ST, WELLINGTON. LENDER: BANK AMERICA, AMOUNT DUE: \$191980. CASE #57512. 8/23/2012

FOR THE RECORD

BORROWER: JOSE M & PAMELA J PEREZ, 221 GREEN TEAL DR, LOVELAND. LENDER: BANK AMERICA, AMOUNT DUE: \$202427. CASE #59142. 8/29/2012

BORROWER: DIRK & JAMISON STICKERS, 3209 THUNDERING HERD WAY, WELLINGTON. LENDER: DEUTSCHE BANK NATIONAL TRUST CO, AMOUNT DUE: \$183955. CASE #59143. 8/29/2012

BORROWER: STEPHEN D CHASE, 9062 PLAINSMAN DR, WELLINGTON. LENDER: BANK AMERICA, AMOUNT DUE: \$200510. CASE #59144. 8/29/2012

BORROWER: CAROLA JOHNSON NETTLES, 1956 HYDE DR, LOVELAND. LENDER: ONEWEST BANK FSB, AMOUNT DUE: \$143970. CASE #59145. 8/29/2012

BORROWER: MICHAEL J MCCARREL, 3293 WIGWAM WAY, WELLINGTON. LENDER: BANK AMERICA, AMOUNT DUE: \$158913. CASE #59146. 8/29/2012

BORROWER: DAVID E ROY, 3450 COAL CREEK ST, LOVELAND. LENDER: BANK AMERICA, AMOUNT DUE: \$180000. CASE #59147. 8/29/2012

BORROWER: GREG & COURTNEY TILLEY, 2824 W STUART ST, FORT COLLINS. LENDER: NATIONSTAR MORTGAGE LLC, AMOUNT DUE: \$138464. CASE #59148. 8/29/2012

BORROWER: STACIE HOFMANN, 4136 HAYES AVE, WELLINGTON. LENDER: HSBC BANK USA, AMOUNT DUE: \$143459. CASE #59149. 8/29/2012

BORROWER: CHARLES M & LISA N COBB, 5833 PLATEAU CT, FORT COLLINS. LENDER: US BANK, AMOUNT DUE: \$132581. CASE #59150. 8/29/2012

BORROWER: JEANNE LOUISE NEUMAN, 4484 GRANT AVE, LOVE-

LAND. LENDER: WELLS FARGO BANK, AMOUNT DUE: \$123678. CASE #59151. 8/29/2012

BORROWER: DONN & KELLY CALKINS, 499 TRINITY LN, WELLINGTON. LENDER: CITIMORTGAGE INC, AMOUNT DUE: \$210583. CASE #59461. 8/30/2012

BORROWER: CHARLES E WANGNILD REVOCABLE T, 14847 CTY RD #103, LIVERMORE. LENDER: FARMERS BK, AMOUNT DUE: \$210583. CASE #59462. 8/30/2012

Weld County

BORROWER: DAVID J & TAMMIE AVALOS, 207 ABEYTA ST, FREDERICK. LENDER: CITIMORTGAGE INC, AMOUNT DUE: \$94463. CASE #3866271. 8/16/2012

BORROWER: ROBERT M FRANSON, 1015 MEDICINE MAN CT, WINDSOR. LENDER: WELLS FARGO BK, AMOUNT DUE: \$98767. CASE #3866272. 8/16/2012

BORROWER: MICHAEL J & JOHNIE R BARAKATT, 778 3RD ST, FIRESTONE. LENDER: BK NEW YORK MELLON, AMOUNT DUE: \$139788. CASE #3866273. 8/16/2012

BORROWER: WILFRIDO A GODINEZ, 420 DUNMIRE ST, FREDERICK. LENDER: BK AM, AMOUNT DUE: \$162859. CASE #3866274. 8/16/2012

BORROWER: NONA LONG, 3021 11TH AVE APT 18, EVANS. LENDER: WELLS FARGO BK, AMOUNT DUE: \$85505. CASE #3866275. 8/16/2012

BORROWER: RAMON JR GARZA, 2836 APPLE AVE, GREELEY. LENDER: NATIONSTAR MTG LLC, AMOUNT DUE: \$126038. CASE #3866276. 8/16/2012

BORROWER: STEPHEN K BOUTER, AGRICULTURAL, . LENDER: VANDERBILT MTG FIN INC, AMOUNT DUE: \$154308. CASE #3866277. 8/16/2012

BORROWER: DONNA J MUEHLBAUER, 150 JUNIPER AVE, EATON. LENDER: BK AM, AMOUNT DUE: \$99763. CASE #3866278. 8/16/2012

BORROWER: SHERRY L & JOHN R SELLARS, 600 SUNDANCE WAY, DAcono. LENDER: JPMORGAN CHASE BK, AMOUNT DUE: \$139866. CASE #3866279. 8/16/2012

BORROWER: KIRSTEN R & ROBERT A WIEST, 108 COBBLE CT, WINDSOR. LENDER: NATIONSTAR MTG LLC, AMOUNT DUE: \$284201. CASE #3866280. 8/16/2012

BORROWER: ELLA M AHNERT, 100 N LAURA AVE, MILLIKEN. LENDER: BK AM, AMOUNT DUE: \$130976. CASE #3866281. 8/16/2012

BORROWER: BRENDA J & ALLEN MUIRHEAD, 24690 COUNTY ROAD 46, LA SALLE. LENDER: JPMORGAN CHASE BK, AMOUNT DUE: \$217189. CASE #3866282. 8/17/2012

BORROWER: DESIDERIO & MARTHA SANCHEZ, 905 LANTERN DR, FORT LUPTON. LENDER: EVERBANK, AMOUNT DUE: \$120215. CASE #3866283. 8/17/2012

BORROWER: JASON B ANDERSON, 656 S URSULA AVE, MILLIKEN. LENDER: BK AM, AMOUNT DUE: \$155962. CASE #3866284. 8/17/2012

BORROWER: JACKIE L & JENTRY R MCNEECE, 419 CARROLL LN, PIERCE. LENDER: FLAGSTAR BK, AMOUNT DUE: \$153456. CASE #3866285. 8/17/2012

BORROWER: SANDRA R VALENCIA, 4207 N SHENANDOAH ST, GREELEY. LENDER: SUNTRUST MTG INC, AMOUNT DUE: \$83821. CASE #3866286. 8/17/2012

BORROWER: ALVIN V & BETTE J ORCHARD, 810 SUNRISE DR, LOCHBUIE. LENDER: BK AM, AMOUNT DUE: \$143204. CASE #3866287. 8/17/2012

BORROWER: CHARLES II LYNCH, 231 5TH ST, EATON. LENDER: BK AM, AMOUNT DUE: \$97002. CASE #3867168. 8/20/2012

BORROWER: MICHAEL J & MELANIE L PAVEK, 621 N 30TH AVE, GREELEY. LENDER: DEUTSCHE BK NATL TRUST CO, AMOUNT DUE: \$166689. CASE #3867169. 8/20/2012

BORROWER: HANNAH & LANNY STROHMAN, 14 S ESTES AVE, JOHNSTOWN. LENDER: JPMORGAN CHASE BK, AMOUNT DUE: \$136369. CASE #3867170. 8/20/2012

BORROWER: TORIVIO MOTA, 101 STAMPEDE PL, LOCHBUIE. LENDER: JPMORGAN CHASE BK, AMOUNT DUE: \$121050. CASE #3867172. 8/20/2012

BORROWER: PERSCILLA MARTINEZ, 1003 PACIFIC WAY, FORT LUPTON. LENDER: GSAMP TRUST 2002 WF, AMOUNT DUE: \$67153. CASE #3867173. 8/20/2012

BORROWER: ROSEMARY A BORDERS, 7169 HENRY ST, FORT LUPTON. LENDER: BK AM, AMOUNT DUE: \$171242. CASE #3867174. 8/20/2012

BORROWER: JAMES E & DAWN R JOHNSON, 426 4TH ST, KERSEY. LENDER: JPMORGAN CHASE BK, AMOUNT DUE: \$112562. CASE #3867175. 8/20/2012

BORROWER: NELSON & NANI MARTIN, 6532 COUNTY ROAD 50, JOHNSTOWN. LENDER: JPMORGAN CHASE BK, AMOUNT DUE: \$214499. CASE #3867613. 8/21/2012

BORROWER: ARALITTA V & PAUL CAMPBELL, 1435 BLUE SKY WAY # 8203, ERIE. LENDER: WELLS FARGO BK, AMOUNT DUE: \$159748. CASE #3867614. 8/21/2012

BORROWER: JUSTIN L & CARRIE A HILBURN, 345 N SHORE CIR, WINDSOR. LENDER: BK AM, AMOUNT

DUE: \$371418. CASE #3867615. 8/21/2012

BORROWER: DENNIS M & SHALEEN M MAUSER, 2117 PINON DR, ERIE. LENDER: DEUTSCHE BK NATL TRUST CO, AMOUNT DUE: \$293847. CASE #3867616. 8/21/2012

BORROWER: TERRY W & KATHLEEN A MABBITT, 155 S TAMERA AVE, MILLIKEN. LENDER: BENEFICIAL FIN I INC, AMOUNT DUE: \$236461. CASE #3867617. 8/21/2012

BORROWER: ANDREW A & SARA J ALLES, 773 2ND STREET CT, KERSEY. LENDER: BK AM, AMOUNT DUE: \$95169. CASE #3867621. 8/21/2012

BORROWER: JUAN C MACHUCA, 2220 70TH AVE, GREELEY. LENDER: WELLS FARGO BK, AMOUNT DUE: \$198751. CASE #3867622. 8/21/2012

BORROWER: GREGORY B & LISHA A DRISKILL, 848 CLIFFROSE WAY, SEVERANCE. LENDER: PHH MTG CORP, AMOUNT DUE: \$163306. CASE #3867802. 8/22/2012

BORROWER: LUCAS J JONES, 6299 TAYLOR ST, FREDERICK. LENDER: WELLS FARGO BK, AMOUNT DUE: \$177460. CASE #3867803. 8/22/2012

BORROWER: HOWARD L & DEBORAH KUNZMAN, 1100 BEECH ST, FORT LUPTON. LENDER: BK NEW YORK MELLON, AMOUNT DUE: \$121586. CASE #3867804. 8/22/2012

BORROWER: DANIEL ERIC BJORK, 507 BROADWAY DR, SEVERANCE. LENDER: BK AM, AMOUNT DUE: \$119983. CASE #3867805. 8/22/2012

BORROWER: TIMOTHY G & SANDRA W MOWDY, 700 28TH AVE, GREELEY. LENDER: BK AM, AMOUNT DUE: \$98081. CASE #3867806. 8/22/2012

BORROWER: VALERIE SEDER-

STROM, 115 LOCUST ST, LA SALLE. LENDER: MIDFIRST BK, AMOUNT DUE: \$87781. CASE #3867811. 8/22/2012

BORROWER: KEVIN & PATRICIA MCCABE, 54 SAXONY RD, JOHNSTOWN. LENDER: BK AM, AMOUNT DUE: \$319493. CASE #3867812. 8/22/2012

BORROWER: JEFF BAAN, 17151 WCR 22, FORT LUPTON. LENDER: JPMORGAN CHASE BK, AMOUNT DUE: \$129402. CASE #3867813. 8/22/2012

BORROWER: JOSEPH C & CINDY A BUMBAL, 1242 NORTHBRIDGE DR, ERIE. LENDER: BK NEW YORK MELLON, AMOUNT DUE: \$374787. CASE #3867814. 8/22/2012

BORROWER: BROOKS C COLE, 2631 W BUENA VISTA DR, GREELEY. LENDER: ONEWEST BK, AMOUNT DUE: \$133843. CASE #3867815. 8/22/2012

BORROWER: JOANNE LANDRAU, 346 WALNUT DR, FREDERICK. LENDER: BK AM, AMOUNT DUE: \$213792. CASE #3867816. 8/22/2012

BORROWER: H TROY & ALEXANDRIA WETHERINGTON, 2104 GLENFAIR DR, GREELEY. LENDER: MID AM MTG INC, AMOUNT DUE: \$195420. CASE #3867817. 8/22/2012

BORROWER: RITA J STAUFFER, 170 SASH ST, KEENESBURG. LENDER: WELLS FARGO BK, AMOUNT DUE: \$107405. CASE #3868052. 8/23/2012

BORROWER: JOSE LUIS PEREZ, 4301 N SHENANDOAH ST, GREELEY. LENDER: WELLS FARGO BK, AMOUNT DUE: \$79834. CASE #3868053. 8/23/2012

BORROWER: MARNIE A & DARRIN E DILL, 6860 QUINCY AVE, FIRESTONE. LENDER: COLO HOUSING FIN AUTHORITY, AMOUNT DUE:

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FOR THE RECORD

\$192597. CASE #3868054. 8/23/2012

BORROWER: TROY W ROMERO, 97 SHENANDOAH WAY, LOCHBUIE. LENDER: BK NEW YORK MELLON, AMOUNT DUE: \$157381. CASE #3868055. 8/23/2012

BORROWER: SANTIAGO BUENO RICO, 1005 VILLAGE DR, FORT LUPTON. LENDER: BK NEW YORK MELLON, AMOUNT DUE: \$130389. CASE #3868056. 8/23/2012

BORROWER: ALEXIS MARTIN NEELY, 993 COUNTY ROAD 46, BERTHOUD. LENDER: US BK, AMOUNT DUE: \$310467. CASE #3868057. 8/23/2012

BORROWER: SYLVIA A MOORE, 3831 BELMONT AVE, EVANS. LENDER: US BK, AMOUNT DUE: \$97516. CASE #3868058. 8/23/2012

BORROWER: JESUS R SIGALA, 6531 THUNDERHILL AVE, FIRESTONE. LENDER: BK NEW YORK MELLON, AMOUNT DUE: \$285744. CASE #3868377. 8/24/2012

BORROWER: SOLOMAN D & KACY S LITTLE OWL, 2500 14TH AVENUE CT, GREELEY. LENDER: RAMP 2004 RS7, AMOUNT DUE: \$150836. CASE #3868378. 8/24/2012

BORROWER: DAVID DAO, 3221 BALDWIN AVE, EVANS. LENDER: JPMORGAN CHASE BK, AMOUNT DUE: \$148651. CASE #3868379. 8/24/2012

BORROWER: HARVEY F & GLADYS M WOLLERT, 17775 FAIR LN, BRIGHTON. LENDER: DEUTSCHE BK NATL TRUST CO, AMOUNT DUE: \$69876. CASE #3868380. 8/24/2012

BORROWER: ANTONIO LUGO, 2070 BIRCH AVE, GREELEY. LENDER: VERICREST OPPORTUNITY LOAN TRU, AMOUNT DUE: \$123035. CASE #3868381. 8/24/2012

BORROWER: STEVE & LYNNIE

MULLINS, 31185 5TH ST, GILL. LENDER: NEW CENTURY HOME EQUITY LOAN T, AMOUNT DUE: \$124196. CASE #3868382. 8/24/2012

BORROWER: BRENDA MOBERLY, 15293 MORRIS AVE, FORT LUPTON. LENDER: GMAC MTG LLC, AMOUNT DUE: \$146508. CASE #3868383. 8/24/2012

BORROWER: ROYAL A & MINDI M LIHZIS, 2350 BLACK DUCK AVE, JOHNSTOWN. LENDER: BK AM, AMOUNT DUE: \$215454. CASE #3868384. 8/24/2012

BORROWER: CLAYTON G & BETTY L MEKELBURG, 196 1ST ST, FORT LUPTON. LENDER: GSR 2005 8F TRUST, AMOUNT DUE: \$143456. CASE #3868385. 8/24/2012

BORROWER: JAMES GONZALES, 48886 COUNTY ROAD 33, NUNN. LENDER: GMAC MTG LLC, AMOUNT DUE: \$224441. CASE #3868856. 8/27/2012

BORROWER: AARON L & PENNY L MOYA, 850 WILLOW DR, LOCHBUIE. LENDER: BRANCH BK TRUST CO, AMOUNT DUE: \$170400. CASE #3868857. 8/27/2012

BORROWER: TERRY & TARA CAMPBELL, 2405 BEARWOOD AVE, GREELEY. LENDER: US BK, AMOUNT DUE: \$101955. CASE #3868858. 8/27/2012

BORROWER: LORI E JARRETT, 25230 COUNTY ROAD 53, KERSEY. LENDER: BK AM, AMOUNT DUE: \$180259. CASE #3868859. 8/27/2012

BORROWER: TROY E & PAMELA ODEN, 2431 IVY WAY, ERIE. LENDER: JPMORGAN CHASE BK, AMOUNT DUE: \$268929. CASE #3868860. 8/27/2012

BORROWER: KENNETH H & EMMA S GASIOROWSKI, 319 MOUNTAIN VIEW AVE, FORT LUPTON. LENDER: WELLS FARGO BK, AMOUNT DUE:

\$229041. CASE #3868861. 8/27/2012

BORROWER: CAMERON & ANDREA R MINARD, 2302 ALYSSE CT, JOHNSTOWN. LENDER: WELLS FARGO BK, AMOUNT DUE: \$123533. CASE #3868862. 8/27/2012

BORROWER: ROY C & MARGARET D PATTON, 7639 COUNTY ROAD 15, FORT LUPTON. LENDER: WELLS FARGO BK, AMOUNT DUE: \$124379. CASE #3868863. 8/27/2012

BORROWER: MICHAEL W PANKEY, 3950 W 12TH ST APT 20, GREELEY. LENDER: BK AM, AMOUNT DUE: \$113198. CASE #3868871. 8/27/2012

BORROWER: KURT E MEINS, 1109 47TH AVE, GREELEY. LENDER: JPMORGAN CHASE BK, AMOUNT DUE: \$166472. CASE #3869223. 8/28/2012

BORROWER: ELIZABETH & ABRAHAM MARTINEZ, 1613 7TH ST, GREELEY. LENDER: HSBC MTG SERVICES INC, AMOUNT DUE: \$126999. CASE #3869224. 8/28/2012

BORROWER: PAIGE STARBECK, 754 MCCLURE, FIRESTONE. LENDER: BK NEW YORK MELLON, AMOUNT DUE: \$228492. CASE #3869225. 8/28/2012

BORROWER: MITZI & GEORGE TRUJILLO, 3302 W 5TH STREET RD, GREELEY. LENDER: BK AM, AMOUNT DUE: \$136324. CASE #3869226. 8/28/2012

BORROWER: KEVIN & JESSICA J REID, 1427 41ST AVE, GREELEY. LENDER: FRANKLIN VENTURE LLC, AMOUNT DUE: \$235900. CASE #3869227. 8/28/2012

BORROWER: ERIC A & LAURA A STOFFEL, 7101 W CANBERRA ST, GREELEY. LENDER: HSBC BK USA, AMOUNT DUE: \$291300. CASE #3869228. 8/28/2012

BORROWER: BRANDON J SARFF, 117 KITS PL, JOHNSTOWN. LEND-

ER: FRANKLIN VENTURE LLC, AMOUNT DUE: \$158941. CASE #3869229. 8/28/2012

BORROWER: DALVIN J & GINA ICKLER, 1167 COTTONWOOD AVE, FORT LUPTON. LENDER: US BK, AMOUNT DUE: \$128108. CASE #3869539. 8/29/2012

BORROWER: RANDY & TANYA MCBLAIR, 1681 AYLESBURY CT, WINDSOR. LENDER: US BK, AMOUNT DUE: \$258794. CASE #3869540. 8/29/2012

BORROWER: DIANNE L DURAN, 2444 W 7TH ST, GREELEY. LENDER: LONG BEACH MTG LOAN TRUST 2004, AMOUNT DUE: \$91297. CASE #3869541. 8/29/2012

BORROWER: ROCKY MOUNT VISTA LP, 12623 COUNTY ROAD 6, BRIGHTON. LENDER: CITY NATL BK, AMOUNT DUE: \$1379915. CASE #3869542. 8/29/2012

BORROWER: TRI GLOBAL DEVL LLC, MULT PROP. LENDER: 2010 2 SFR VENTURE LLC, AMOUNT DUE: \$4330073. CASE #3869867. 8/30/2012

BORROWER: JOSE M LEVYA, 3515 IDAHO ST, EVANS. LENDER: COLO HOUSING FIN AUTHORITY, AMOUNT DUE: \$54263. CASE #3869868. 8/30/2012

BORROWER: WALTER H KING, 419 WINDGATE CT, JOHNSTOWN. LENDER: CITIMORTGAGE INC, AMOUNT DUE: \$177394. CASE #3869869. 8/30/2012

BORROWER: PARY D GALLATIN, 903 CANYON CT, WINDSOR. LENDER: OPCA TRUST 1, AMOUNT DUE: \$138628. CASE #3869870. 8/30/2012

BORROWER: RICHARD T & MARY A FELICE, 300 PINE ST, LA SALLE. LENDER: BK NEW YORK MELLON, AMOUNT DUE: \$133701. CASE #3869873. 8/30/2012

BORROWER: HEATHER VAUGHNTILTON, 1103 MACDONALD ST, DAcono. LENDER: US BK, AMOUNT DUE: \$73272. CASE #3869874. 8/30/2012

BORROWER: MELISA J & TROY A CARPENTER, 2202 INDIAN PAINTBRUSH WAY, ERIE. LENDER: GREEN TREE SERVICING LLC, AMOUNT DUE: \$302400. CASE #3869875. 8/30/2012

JUDGMENTS

Larimer County
DEBTOR: JANET K & J KENDALL, CREDITOR: MARK A KENDALL. AMOUNT: \$0.0. CASE #D-10-29564-MER. DATE: 8/21/2012 LR JDG

DEBTOR: RICK & RICHARD D SHATZEL, CREDITOR: CACH LLC. AMOUNT: \$5033.82. CASE #C-12C-006474. DATE: 8/17/2012

DEBTOR: STEVEN SCHULTZ, CREDITOR: CACH LLC. AMOUNT: \$9026.94. CASE #C-09C-003608. DATE: 8/17/2012

DEBTOR: TIMOTHY A DAVIS, CREDITOR: CACH LLC. AMOUNT: \$5413.6. CASE #C-12C-002164. DATE: 8/17/2012

DEBTOR: DANIEL J LOVE, CREDITOR: CACH LLC. AMOUNT: \$3026.34. CASE #C-12C-001749. DATE: 8/17/2012

DEBTOR: ANNLOUISE DIAMOND, CREDITOR: FORTIS CAPITAL II LLC. AMOUNT: \$4396.33. CASE #C-12C-006194. DATE: 8/17/2012

DEBTOR: KEITH J SWEET, CREDITOR: WAKEFIELD ASSOC INC. AMOUNT: \$1336.73. CASE #C-12C-001871. DATE: 8/20/2012

DEBTOR: RANDALL LANE POPE, CREDITOR: ROSALIN ROGERS. AMOUNT: \$192635.68. CASE #C-12CV-000517. DATE: 8/20/2012

DEBTOR: TARA RIGG, CREDITOR: LIBERTY ACQUISITIONS SERVICING. AMOUNT: \$1790.28. CASE #C-12C-004865. DATE: 8/20/2012

DEBTOR: ROBERTA L CALLAGHAN, CREDITOR: LIBERTY ACQUISITIONS SERVICING. AMOUNT: \$823.9. CASE #C-12C-006945. DATE: 8/20/2012

DEBTOR: DAVID LEE JANZEN, CREDITOR: DENISE ALISON JANZEN. AMOUNT: \$2880.0. CASE #C-07DR-001671. DATE: 8/20/2012

DEBTOR: DAVID LEE JANZEN, CREDITOR: DENISE ALISON JANZEN. AMOUNT: \$16747.85. CASE #C-07DR-001671. DATE: 8/20/2012

DEBTOR: GOLDEN CHEF INC, CREDITOR: LEX SMITH. AMOUNT: \$30195.26. CASE #C-11CV-001797. DATE: 8/21/2012

DEBTOR: TIMOTHY M & MARY STEIN, CREDITOR: BUDGET CONTROL SERVICES. AMOUNT: \$915.47. CASE #C-11C-009356. DATE: 8/21/2012

DEBTOR: DOLORES J ARNDT, CREDITOR: LEGAL COLLECTION CO. AMOUNT: \$14710.74. CASE #C-08C-003152. DATE: 8/21/2012

DEBTOR: DAVID C MAES, CREDITOR: PORTFOLIO RECOVERY ASSOC LLC. AMOUNT: \$1201.44. CASE #C-12C-005299. DATE: 8/21/2012

DEBTOR: ALBERTA J GUZMAN, CREDITOR: REGISTRY RIDGE MASTER ASSOC IN. AMOUNT: \$1071.13. CASE #C-10C-005407. DATE: 8/22/2012

DEBTOR: TERRY THOMPSON, CREDITOR: CACH LLC. AMOUNT: \$28856.41. CASE #C-12CV-001098. DATE: 8/23/2012

DEBTOR: DAVID S WARREN, CREDITOR: ADVANTAGE GROUP.

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FOR THE RECORD

AMOUNT: \$2136.58. CASE #C-12C-005321. DATE: 8/23/2012

DEBTOR: HEBER R RICHARDSON, CREDITOR: AM FAMILY MUT INS CO. AMOUNT: \$8489.37. CASE #C-02C-201487. DATE: 8/23/2012

DEBTOR: ROBERT GABRIELSON, CREDITOR: MOUNT ST ADJUSTMENTS. AMOUNT: \$17945.08. CASE #C-12CV-000904. DATE: 8/29/2012

DEBTOR: MARTIN E VASQUEZ, CREDITOR: LARHONDA DELBRIDGE. AMOUNT: \$16889.37. CASE #D-90JP-000224. DATE: 8/29/2012

DEBTOR: ROBERT & CHRISTINE BRUNK, CREDITOR: PROFESSIONAL FIN CO INC. AMOUNT: \$4269.78. CASE #C-12C-002215. DATE: 8/29/2012

DEBTOR: ELIZABETH ANNE NEWTON, CREDITOR: DISCOVER BK. AMOUNT: \$5484.15. CASE #C-12C-001164. DATE: 8/30/2012

DEBTOR: SHARRON & SHARRON ANN SALA, CREDITOR: PALLSADES COLLECTION. AMOUNT: \$14233.57. CASE #C-06C-105961. DATE: 8/30/2012

DEBTOR: SCOTT T KRENNING, CREDITOR: JPMORGAN CHASE BK. AMOUNT: \$47456.41. CASE #C-12CV-000165. DATE: 8/31/2012

Weld County
DEBTOR: GOLDIE HUCKSTEP, CREDITOR: FREUND INVEST LLC. AMOUNT: \$0.0. CASE #D-2012-CV-353. DATE: 8/16/2012

DEBTOR: GREGORY D & KIMBERLY JEFFREYS, CREDITOR: COASTAL COMMUNITY BK. AMOUNT: \$1807875.8. CASE #C-11-2-0. DATE: 8/20/2012

DEBTOR: RANDALL & JENNIFER MARTIN, CREDITOR:

US BK. AMOUNT: \$0.01. CASE #D-2012CV419. DATE: 8/21/2012

DEBTOR: MARK A & JANET K KENALL, CREDITOR: US DIST BANKRUPTCY COURT COLO. AMOUNT: \$0.0. CASE #10-01710-MER. DATE: 8/21/2012

DEBTOR: TENA FLORYANCIC, CREDITOR: CACH LLC. AMOUNT: \$0.0. CASE #C-06C5689. DATE: 8/22/2012

DEBTOR: SUSANA G GONZALEZ, CREDITOR: CACH LLC. AMOUNT: \$0.0. CASE #C-06C002193. DATE: 8/22/2012

DEBTOR: LAURIE J BEHRING, CREDITOR: FED NATL MTG ASSOC. AMOUNT: \$0.0. CASE #2012CV388 MULT. DATE: 8/22/2012

DEBTOR: ALEJANDRO PALMA, CREDITOR: LIBERTY ACQUISITIONS SERVICING. AMOUNT: \$467.48. CASE #C-11C-007752. DATE: 8/16/2012

DEBTOR: YOLANDA MOLINA, CREDITOR: LIBERTY ACQUISITIONS SERVICING. AMOUNT: \$1172.64. CASE #C-11C-006624. DATE: 8/16/2012

DEBTOR: ANN R LANDIS, CREDITOR: LIBERTY ACQUISITIONS SERVICING. AMOUNT: \$784.23. CASE #C-11C-011157. DATE: 8/16/2012

DEBTOR: CAROL B BARRAZA, CREDITOR: LIBERTY ACQUISITIONS SERVICING. AMOUNT: \$1310.23. CASE #C-11C-008434. DATE: 8/16/2012

DEBTOR: SARAH M CONTRE-RASBOYD, CREDITOR: LIBERTY ACQUISITIONS SERVICING. AMOUNT: \$2386.69. CASE #C-12C-004956. DATE: 8/16/2012

DEBTOR: PAMELA A & JAMES PAT RIX, CREDITOR: LIBERTY

ACQUISITIONS SERVICING. AMOUNT: \$820.9. CASE #C-12C-005087. DATE: 8/16/2012

DEBTOR: DAVID D MILLER, CREDITOR: LIBERTY ACQUISITIONS SERVICING. AMOUNT: \$1768.59. CASE #C-12C-004955. DATE: 8/16/2012

DEBTOR: DOLORES & JOHN SALAZAR, CREDITOR: LIBERTY ACQUISITIONS SERVICING. AMOUNT: \$1831.82. CASE #C-12C-005818. DATE: 8/16/2012

DEBTOR: NATHAN MORALES, CREDITOR: LIBERTY ACQUISITIONS SERVICING. AMOUNT: \$1154.55. CASE #C-11C-003640. DATE: 8/16/2012

DEBTOR: DEVERIA HAMILTON, CREDITOR: LIBERTY ACQUISITIONS SERVICING. AMOUNT: \$11853.49. CASE #C-11C-003113. DATE: 8/16/2012

DEBTOR: PAMELA BERRYFLANDERS, CREDITOR: LIBERTY ACQUISITIONS SERVICING. AMOUNT: \$1243.31. CASE #C-11C-007339. DATE: 8/16/2012

DEBTOR: JOHN LOPEZ, CREDITOR: LIBERTY ACQUISITIONS SERVICING. AMOUNT: \$2020.72. CASE #C-11C-009394. DATE: 8/16/2012

DEBTOR: DOLORES & JUAN C VILLALOBOS, CREDITOR: LIBERTY ACQUISITIONS SERVICING. AMOUNT: \$4766.19. CASE #C-12C-002681. DATE: 8/16/2012

DEBTOR: REID GAMBERG, CREDITOR: BK MIDWEST. AMOUNT: \$341515.43. CASE #C-11CV-004986. DATE: 8/16/2012

DEBTOR: ESTRADA DANIEL CORONA, CREDITOR: LVNV FUNDING LLC. AMOUNT: \$1986.88. CASE #C-12C-004072. DATE: 8/16/2012

DEBTOR: DONNA & MICHAEL SCHWAB, CREDITOR: A1 COLLECTION AGENCY LLC. AMOUNT: \$3492.2. CASE #C-12C-004756. DATE: 8/16/2012

DEBTOR: ANDREA L GIRARD, CREDITOR: CACH LLC. AMOUNT: \$3044.83. CASE #C-12C-005885. DATE: 8/17/2012

DEBTOR: SHARI L THARP, CREDITOR: MARSHALL RECOVERY LLC. AMOUNT: \$7169.77. CASE #C-12C-000894. DATE: 8/17/2012

DEBTOR: JENNIFER M SANDOVAL, CREDITOR: CAVALRY PORTFOLIO SERVICES LLC. AMOUNT: \$3136.5. CASE #C-12C-006964. DATE: 8/17/2012

DEBTOR: LAURIE L CIUFO, CREDITOR: CAPITAL ONE BK USA. AMOUNT: \$5898.93. CASE #C-12C-006254. DATE: 8/17/2012

DEBTOR: JOHN P FLORES, CREDITOR: BELLCO FIRST FED CREDIT UNION. AMOUNT: \$15040.38. CASE #C-00CV-000537. DATE: 8/17/2012

DEBTOR: VALENTIN LEAL, CREDITOR: UNIFUND CCR PARTNERS. AMOUNT: \$12120.45. CASE #C-06C-005655. DATE: 8/17/2012

DEBTOR: SCORRO A ALVIREZ, CREDITOR: UNIFUND CCR PARTNERS. AMOUNT: \$2733.54. CASE #C-05C-007922. DATE: 8/17/2012

DEBTOR: HILARIO FLORESRODRIGUEZ, CREDITOR: BELLCO CREDIT UNION. AMOUNT: \$5390.39. CASE #C-11C-006812. DATE: 8/17/2012

DEBTOR: JOHN GUILD, CREDITOR: CAPITAL ONE BK USA. AMOUNT: \$6089.96. CASE #C-12C-005844. DATE: 8/17/2012

DEBTOR: JACK DEWITT, CREDITOR: CAVALRY SPV I LLC. AMOUNT:

\$1874.07. CASE #C-12C-006230. DATE: 8/17/2012

DEBTOR: DAVID VERGARA, CREDITOR: WAKEFIELD ASSOC INC. AMOUNT: \$2318.79. CASE #C-12C-006068. DATE: 8/17/2012

DEBTOR: KAY B WARD, CREDITOR: WAKEFIELD ASSOC INC. AMOUNT: \$5449.56. CASE #C-12C-006442. DATE: 8/17/2012

DEBTOR: NEO TEC CONSTR, CREDITOR: MILLIKEN TOWN. AMOUNT: \$12000.0. CASE #C-10C-007717. DATE: 8/17/2012

DEBTOR: MARTA C BARBER, CREDITOR: YKS ACCEPTANCE INC. AMOUNT: \$10554.26. CASE #C-12C-005413. DATE: 8/17/2012

DEBTOR: JIMMIE D BARBER, CREDITOR: YKS ACCEPTANCE INC. AMOUNT: \$10379.26. CASE #C-12C-005413. DATE: 8/17/2012

DEBTOR: CONDY & LONNIE MCWILLIAMS, CREDITOR: YKS ACCEPTANCE INC. AMOUNT: \$8097.91. CASE #C-12C-005634. DATE: 8/17/2012

DEBTOR: ANDREA GAYLE OBANNON, CREDITOR: YKS ACCEPTANCE INC. AMOUNT: \$8831.66. CASE #C-12C-005551. DATE: 8/17/2012

DEBTOR: CHARLOTTE A DICK- EY, CREDITOR: YKS ACCEPTANCE INC. AMOUNT: \$13347.22. CASE #C-12C-005731. DATE: 8/17/2012

DEBTOR: CRYSTAL MAY SANCHEZ, CREDITOR: YKS ACCEPTANCE INC. AMOUNT: \$7787.52. CASE #C-12C-005416. DATE: 8/17/2012

DEBTOR: JOSE CARLOS RODRIGUEZ, CREDITOR: YKS ACCEPTANCE INC. AMOUNT: \$10930.92. CASE #C-12C-005827. DATE: 8/17/2012

DEBTOR: DEBRA A GARZA, CREDITOR: YKS ACCEPTANCE INC. AMOUNT: \$6616.58. CASE #C-12C-006036. DATE: 8/17/2012

DEBTOR: JESUS DELACRUZ, CREDITOR: YKS ACCEPTANCE INC. AMOUNT: \$6300.0. CASE #C-10C-005758. DATE: 8/17/2012

DEBTOR: TIFFANY CHANGELL SULLY, CREDITOR: YKS ACCEPTANCE INC. AMOUNT: \$10555.91. CASE #C-12C-005726. DATE: 8/17/2012

DEBTOR: STEPHANNIE RIVERA, CREDITOR: YKS ACCEPTANCE INC. AMOUNT: \$9876.46. CASE #C-10C-010966. DATE: 8/17/2012

DEBTOR: GRERALDINE ANN & GERA GARDUNO, CREDITOR: YKS ACCEPTANCE INC. AMOUNT: \$11105.02. CASE #C-12C-005444. DATE: 8/17/2012

DEBTOR: RANDALL LANE POPE, CREDITOR: ROSALIN ROGERS. AMOUNT: \$192635.68. CASE #C-12CV-000517. DATE: 8/20/2012

DEBTOR: PATRICK H HAMILL, CREDITOR: KATHERINE G HAMILL. AMOUNT: \$2208386.0. CASE #D-09DR-000961. DATE: 8/20/2012

DEBTOR: SCOTT & ELIZABETH HAMILTON, CREDITOR: R WALLACE & RUSSELL W ANDERSON. AMOUNT: \$4875.77. CASE #C-12C-006407. DATE: 8/21/2012

DEBTOR: CAROLINA E & CAROLINA MARTINEZ, CREDITOR: CAPITAL ONE. AMOUNT: \$2952.44. CASE #C-06C-002491. DATE: 8/21/2012

DEBTOR: TANYA POWELL, CREDITOR: MIDLAND FUNDING LLC. AMOUNT: \$976.23. CASE #C-12C-004703. DATE: 8/23/2012

DEBTOR: ARMIDA RAYA, CREDITOR: MIDLAND CREDIT MANAGEMENT INC. AMOUNT: \$691.79. CASE



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FOR THE RECORD

#C-12C-002489. DATE: 8/23/2012

DEBTOR: MICHAEL ELLISON, CREDITOR: HAGEN MELUSKY INC. AMOUNT: \$995.0. CASE #C-12C-006307. DATE: 8/23/2012**DEBTOR: ANTHONY BERNAL,** CREDITOR: HAGEN MELUSKY INC. AMOUNT: \$6106.0. CASE #C-12C-006296. DATE: 8/23/2012**DEBTOR: ERNEST & ERNIE SALAZAR,** CREDITOR: GARY & MARCELLA MIECZKOWSKI. AMOUNT: \$133709.59. CASE #C-11CV-000977. DATE: 8/23/2012**DEBTOR: JOSE LUIS ALVARADO,** CREDITOR: ROGELIO MARTINEZ. AMOUNT: \$1555.75. CASE #C-09S-000204. DATE: 8/24/2012**DEBTOR: KEARA FRANKLIN,** CREDITOR: MIDLAND FUNDING LLC. AMOUNT: \$4172.55. CASE #C-12C-004710. DATE: 8/27/2012**DEBTOR: ESTEBAN JR GARZA,** CREDITOR: GE CAPITAL RETAIL BK. AMOUNT: \$3137.24. CASE #C-12C-003081. DATE: 8/27/2012**DEBTOR: DEBBIE CLINE,** CREDITOR: MIDLAND FUNDING LLC. AMOUNT: \$6779.29. CASE #C-12C-005242. DATE: 8/27/2012**DEBTOR: SUSANA AGUIRRE,** CREDITOR: MIDLAND FUNDING LLC. AMOUNT: \$3209.75. CASE #C-12C-004976. DATE: 8/27/2012**DEBTOR: BRADLEY NELSON,** CREDITOR: CAPITAL ONE BK USA. AMOUNT: \$750.52. CASE #C-12C-005149. DATE: 8/27/2012**DEBTOR: JOE LOEPZ,** CREDITOR: TARGET NATL BK. AMOUNT: \$2380.9. CASE #C-12C-003491. DATE: 8/27/2012**DEBTOR: JENNIFER FRANK,** CREDITOR: WELLS FARGO BK. AMOUNT: \$59272.23. CASE

#C-12CV-000491. DATE: 8/27/2012

DEBTOR: PETE J QUIROZ, CREDITOR: CAPITAL ONE BK USA. AMOUNT: \$1868.28. CASE #C-12C-006309. DATE: 8/27/2012**DEBTOR: CELIA P AVALOSORTIZ,** CREDITOR: CAPITAL ONE BK USA. AMOUNT: \$1691.63. CASE #C-12C-006969. DATE: 8/27/2012**DEBTOR: WILLIAM HARTGRAVE,** CREDITOR: PRECISION RECOVERY ANALYTICS I. AMOUNT: \$2271.67. CASE #C-12C-006863. DATE: 8/27/2012**DEBTOR: EMILY MCFARLAND,** CREDITOR: CAVALRY SPV I LLC. AMOUNT: \$11457.82. CASE #C-12C-006965. DATE: 8/27/2012**DEBTOR: JODI L STONNER,** CREDITOR: CAVALRY SPV I LLC. AMOUNT: \$1846.04. CASE #C-12C-004875. DATE: 8/27/2012**DEBTOR: CATHERINE LESTON,** CREDITOR: CAVALRY PORTFOLIO SERVICES LLC. AMOUNT: \$3403.99. CASE #C-12C-006229. DATE: 8/27/2012**DEBTOR: HERMAN L YBARRA,** CREDITOR: LIBERTY ACQUISITIONS LLC. AMOUNT: \$3541.75. CASE #C-09C-011385. DATE: 8/27/2012**DEBTOR: MARTHA TRACEY MCCARTHY,** CREDITOR: GARRETT MCCARTHY. AMOUNT: \$2077.08. CASE #D-04DR-000125. DATE: 8/27/2012**DEBTOR: LINDA M REDD,** CREDITOR: CAPITAL ONE BK USA. AMOUNT: \$1449.3. CASE #C-12C-005813. DATE: 8/28/2012**DEBTOR: MATTHEW ALBERTSON,** CREDITOR: CAPITAL ONE BK USA. AMOUNT: \$944.6. CASE #C-12C-006078. DATE: 8/28/2012**DEBTOR: ROBERT A JR WILKIN-****SON,** CREDITOR: CHRYSLER FIN SERVICES AM LLC. AMOUNT: \$7895.87. CASE #C-12C-006387. DATE: 8/29/2012**DEBTOR: MICHAEL D & NIKKI DONLON,** CREDITOR: COTTAGE REALTY LTD PROPERTY MA. AMOUNT: \$9423.52. CASE #C-12C-005200. DATE: 8/29/2012**DEBTOR: RICHARD M & PAMELA S MAROSTICA,** CREDITOR: PROFESSIONAL FIN CO INC. AMOUNT: \$2719.14. CASE #C-10C-008979. DATE: 8/29/2012**DEBTOR: ROBERT K & ERIN C PARSCAL,** CREDITOR: PROFESSIONAL FIN CO INC. AMOUNT: \$2742.97. CASE #C-12C-005823. DATE: 8/29/2012**DEBTOR: CHAD JEFFERSON,** CREDITOR: NICK J LORUSSO. AMOUNT: \$1413.04. CASE #C-12S-000271. DATE: 8/29/2012**DEBTOR: JANET SANDER,** CREDITOR: AM EXPRESS CENTURION BK. AMOUNT: \$10183.17. CASE #C-12C-004807. DATE: 8/30/2012**DEBTOR: HEATHER D KUNTZ,** CREDITOR: CAPITAL ONE BK USA. AMOUNT: \$1886.07. CASE #C-12C-005545. DATE: 8/30/2012**DEBTOR: WAYNE C HARSH,** CREDITOR: CAPITAL ONE BK USA. AMOUNT: \$8457.91. CASE #C-12C-005815. DATE: 8/30/2012**DEBTOR: JAMIE K FREEMER,** CREDITOR: DISCOVER BK. AMOUNT: \$12979.2. CASE #C-10C-005662. DATE: 8/30/2012

RELEASE OF JUDGMENTS

Larimer County
DEBTOR: DAVID & CRYSTAL BROWN, CREDITOR: YELLOW BOOK SALES DISTRIBUTION. AMOUNT: \$0.0. CASE #D-11-30053MER. DATE: 8/23/2012**DEBTOR: DAVID & CRYSTAL BROWN,** CREDITOR: EQUABLE ASCENT FIN LLC. AMOUNT: \$0.0. CASE #D-11-30053MER. DATE: 8/23/2012**DEBTOR: BRENT D & MONICA L PANKIEVICH,** CREDITOR: PROFESSIONAL FIN CO INC. AMOUNT: \$0.0. CASE #. DATE: 8/27/2012**DEBTOR: BRENT D & MONICA L PANKIEVICH,** CREDITOR: PROFESSIONAL FIN CO INC. AMOUNT: \$0.0. CASE #. DATE: 8/27/2012**DEBTOR: FREDRICK DEWAYNE ZIEGLER,** CREDITOR: LOVELAND DESIGN CENTER INC. AMOUNT: \$0.0. CASE #D-09-19228-HRT. DATE: 8/29/2012**DEBTOR: PAUL NERGER,** CREDITOR: MARSHALL RECOVERY LLC. AMOUNT: \$11279.39. CASE #C-10CV-000484. DATE: 8/21/2012**DEBTOR: MARY ELLEN YOUNG,** CREDITOR: DISCOVER BK. AMOUNT: \$0.0. CASE #C-10C9521. DATE: 8/21/2012**DEBTOR: THOMAS R & CHRISTY WEBSTER,** CREDITOR: IRWIN UNION BK TRUST CO. AMOUNT: \$0.0. CASE #D-10CV393. DATE: 8/23/2012**DEBTOR: TREVOR M HOLLER,** CREDITOR: COLO ST REVENU. AMOUNT: \$370.0. CASE #D-D352012CV800085. DATE: 8/27/2012**DEBTOR: MARCS D & TAMARA J HAGGARD,** CREDITOR: ACCOUNT BROKERS LARIMER COUNTY. AMOUNT: \$0.0. CASE #C-2009C9585 4D. DATE: 8/27/2012**DEBTOR: MARCS D & TAMARA J HAGGARD,** CREDITOR: ACCOUNT BROKERS LARIMER COUNTY. AMOUNT: \$4269.28. CASE #C-09C-009585. DATE: 8/27/2012**DEBTOR: DAWN BURCH,** CREDITOR: COLLECTION CENTER INC. AMOUNT: \$1301.97. CASE #C-06C-104182. DATE: 8/29/2012**DEBTOR: DAWN RACHELLE BURCH,** CREDITOR: ACCOUNT BROKERS LARIMER COUNTY. AMOUNT: \$2705.81. CASE #C-06C-106828. DATE: 8/29/2012**DEBTOR: MILLION AGRICULTURAL INVEST LT,** CREDITOR: NICO COST PROFESSIONAL SERVICE. AMOUNT: \$51088.86. CASE #C-09CV-001011. DATE: 8/31/2012**Weld County**
DEBTOR: JOHNNY G SANCHEZ, CREDITOR: PROFESSIONAL FIN CO INC. AMOUNT: \$0.0. CASE #. DATE: 8/16/2012REL**DEBTOR: ELIZABETH J INGLEHART,** CREDITOR: DISCOVER BK. AMOUNT: \$15401.78. CASE #C-09C11882. DATE: 8/17/2012REL**DEBTOR: KATHLEEN PRATHER,** CREDITOR: FIRST NATL BK OMAHA. AMOUNT: \$0.0. CASE #D-12CV250. DATE: 8/21/2012REL**DEBTOR: NACOLE VEJORSTEK,** CREDITOR: PROGRESSIVE DIRECT INS CO. AMOUNT: \$0.0. CASE #C-12C2280. DATE: 8/21/2012REL**DEBTOR: ADVOCATE LAND CO INC,** CREDITOR: HOME BLDRS SERVICES INC. AMOUNT: \$8000.0. CASE #. DATE: 8/22/2012REL**DEBTOR: WAYNE W & TAMMY K WISE,** CREDITOR: STEPHANIE RENSLOW. AMOUNT: \$2196.8. CASE #C-07S-000454. DATE: 8/17/2012**DEBTOR: OFF WALL MASONRY INC,** CREDITOR: MOUNT ST COMMERCIAL COLLECTION. AMOUNT: \$7300.0. CASE #C-09C6025. DATE: 8/21/2012**DEBTOR: PAUL L GORDON,** CREDITOR: CITIBANK. AMOUNT:

\$0.0. CASE #C-10C10987. DATE: 8/22/2012

DEBTOR: GEORGENE PULTZ, CREDITOR: CITIBANK. AMOUNT: \$0.0. CASE #C-10C11189. DATE: 8/22/2012**DEBTOR: DREW PHILLIP DERDERIAN,** CREDITOR: DESIRAE ANTIONETTE JARAMILLO. AMOUNT: \$114.0. CASE #12JV000543. DATE: 8/23/2012**DEBTOR: ENRIQUE DELARA,** CREDITOR: DANIELLE M SANCHEZ. AMOUNT: \$138.0. CASE #10JV000741. DATE: 8/23/2012**DEBTOR: LAURA GARCIA,** CREDITOR: PROFESSIONAL FIN CO INC. AMOUNT: \$1220.39. CASE #C-08C-006434. DATE: 8/28/2012**DEBTOR: DOUGLAS JERGENS,** CREDITOR: ANGELINE G CHANEY. AMOUNT: \$2461.01. CASE #C-08CV-001083. DATE: 8/30/2012**DEBTOR: DOUGLAS JERGENS,** CREDITOR: ANGELINE G CHANEY. AMOUNT: \$29181.97. CASE #C-08CV-001083. DATE: 8/30/2012

STATE TAX LIENS

Larimer County
ADVANCED SPINE REHABILITATION, \$184.48, CASE #58579, 8/28/2012.**AIR COMFORT INC,** \$27932.9, CASE #56104, 8/17/2012.**BALDPATE INN LTD,** \$2217.84, CASE #57664, 8/23/2012.**JAMES RBATH,** \$6821.0, CASE #59363, 8/30/2012.**BERING LLC,** \$555.99, CASE #59980, 8/31/2012.**BILLET TECH LLC,** \$2070.08, CASE #57666, 8/23/2012.

16th Annual Northern Colorado Real Estate Conference

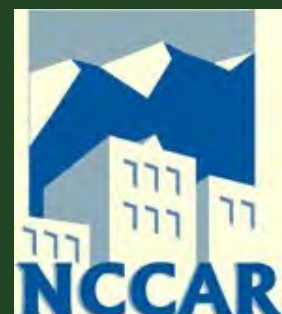
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McWhinney

Donald G. Provost, Founding Principle
Alberta Development Partners, LLC - Foothills Mall

Allen Ginsborg, Managing Director & Principle
NewMark Merrill - Twin Peaks Mall

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FOR THE RECORD

CANNABIS WORKS CLUB, \$5921.0, CASE #59366, 8/30/2012.

CFIM ENTERPRISES, \$199.02, CASE #59933, 8/31/2012.

COLO HERBAL REMEDIES LLC, \$4064.0, CASE #59364, 8/30/2012.

COLO LANDSCAPE CONSTR., \$1534.07, CASE #57149, 8/22/2012.

DIRTSCAPE ENTERPRISES INC., \$4524.93, CASE #57667, 8/23/2012.

DJS SPORT SHOPPE, \$14300.19, CASE #59940, 8/31/2012.

DS AUTO SALES LLC, \$16804.0, CASE #59360, 8/30/2012.

DUNCE BUSTERS PLAY NLEARN LLC, \$2491.0, CASE #59357, 8/30/2012.

JUSTIN JEWING, \$210.48, CASE #57665, 8/23/2012.

WANDA DFLORES, \$13353.0, CASE #59371, 8/30/2012.

GARDEN WEEDEN LLC, \$4450.0, CASE #59358, 8/30/2012.

I DREAM CUPCAKES LLC, \$2275.0, CASE #59369, 8/30/2012.

IRAY LLC, \$1186.27, CASE #59978, 8/31/2012.

J STROH MASONRY INC, \$482.89, CASE #59982, 8/31/2012.

NATHAN CAHILLJOHNSON, \$647.97, CASE #58576, 8/28/2012.

KISS EVENTS LLC, \$7580.0, CASE #59368, 8/30/2012.

ANDREW MKNEBEL, \$459.66, CASE #59372, 8/30/2012.

MARTIN MARTIN GOLDSMITHS LLC, \$3153.0, CASE #59365, 8/30/2012.

MIRELES INVEST LLC, \$552.51,

CASE #58577, 8/28/2012.

MOSTLY NUTS LLC, \$4387.0, CASE #59359, 8/30/2012.

PENTON BUSINESS MEDIA INC, \$438.7, CASE #58133, 8/27/2012.

PITTINGTON CONST INC, \$1897.0, CASE #59362, 8/30/2012.

PIZZERIA LA COLLINA LLC, \$482.65, CASE #58578, 8/28/2012.

RB INTERIOR TRIM INC, \$37221.72, CASE #59979, 8/31/2012.

ARTHUR NROBERTS, \$3428.0, CASE #59370, 8/30/2012.

ROCKY MOUNT SOFTBALL SERIES LL, \$4675.0, CASE #59361, 8/30/2012.

SAMSCIALDONE, \$564.1, CASE #59981, 8/31/2012.

SHAMROCK MANOR INC, \$7587.35, CASE #56284, 8/20/2012.

TERRITORY UNLIMITED INC, \$2525.77, CASE #57148, 8/22/2012.

TOP SHELF COLO INC, \$6811.09, CASE #59367, 8/30/2012.

SAMSCIALDONE, \$618.35, CASE #54388, 8/10/2012.

SPIRIT ROCKIES LLC, \$2514.0, CASE #53587, 8/8/2012.

STERLING OIL GAS CO, \$110.0, CASE #53579, 8/8/2012.

STERLING WATERS LLC, \$2275.0, CASE #53574, 8/8/2012.

STUDIO PINK LLC, \$2514.0, CASE #53575, 8/8/2012.

TRANQUILITY HEALING CENTER, \$3405.0, CASE #53583, 8/8/2012.

TRANQUILITY HEALING CENTER, \$8525.0, CASE #53578,

8/8/2012.

TRL ENTERPRISES INC, \$9279.86, CASE #55191, 8/15/2012.

TRS PRODUCTS LLC, \$3320.0, CASE #53570, 8/8/2012.

WHITE RIVER TRADING CO, \$1833.0, CASE #53589, 8/8/2012.

MARK C WILLIAMS, \$2456.0, CASE #53582, 8/8/2012.

Weld County 3503 LLC, \$2917.0, CASE #3869851, 8/30/2012.

A DBL R WELL SVC INC, \$1918.0, CASE #3869849, 8/30/2012.

ADVANCED HYDROPONICS G 1 LLC, \$2456.0, CASE #3869852, 8/30/2012.

AIR TOW LLC, \$4464.94, CASE #3868211, 8/23/2012.

BLUSHING BRIDE, \$345.07, CASE #3867323, 8/20/2012.

CLEANING MONKEY, \$792.33, CASE #3868209, 8/23/2012.

COMFORT SHACK, \$667.21, CASE #3867604, 8/21/2012.

CTD COMPUTERS INC, \$114.0, CASE #3869845, 8/30/2012.

CUSTOM HAND PLASTERING INC, \$381.52, CASE #3868210, 8/23/2012.

DIVERSIFIED CLINICAL SERVICES, \$2596.57, CASE #3867850, 8/22/2012.

GENERAL FINISHINGS TILE STONE, \$12810.44, CASE #3866824, 8/17/2012.

GLASSMAN, \$529.08, CASE #3866825, 8/17/2012.

GTA ENTERPRISES LLC, \$2912.0, CASE #3869853, 8/30/2012.

LF DAIRY, \$650.05, CASE #3869280, 8/28/2012.

LOHMAN PAINTING LLC, \$565.32, CASE #3869281, 8/28/2012.

LUCERITO RESTAURANT LLC, \$1889.0, CASE #3869847, 8/30/2012.

MAXIMUM PERFORMANCE NUTRITION, \$2568.0, CASE #3869846, 8/30/2012.

RUDOLPHMUNEZ, \$2572.0, CASE #3869848, 8/30/2012.

RELIANCE PRECAST SYSTEMS INC, \$3372.0, CASE #3869850, 8/30/2012.

MEREDITH KSHERTZER, \$2553.0, CASE #3869854, 8/30/2012.

WALLIS FLATS INC, \$562.35, CASE #3869056, 8/27/2012.

XPRESS MAINTENANCE INC, \$28143.29, CASE #3867849, 8/22/2012.

1ST CLASS SEAMLESS GUTTERS LLC, \$752.48, CASE #3865660, 8/13/2012.

A DBL R WELL SVC INC, \$946.0, CASE #3864426, 8/7/2012.

ADVANCED DETAIL AUTOMOTIVE LLC, \$2842.0, CASE #3864447, 8/7/2012.

AMI TRUCKING LLC, \$9950.0, CASE #3864444, 8/7/2012.

CONCEPTS PAINTING REMODELING, \$1355.25, CASE #3864418, 8/7/2012.

D ANGELO SISTERS, \$2737.13, CASE #3863421, 8/2/2012.

GROVEY GRILL LLC DILLARDS, \$1136.0, CASE #3864434, 8/7/2012.

DISTORTIONS UNLIMITED CORP, \$6835.8, CASE #3865658, 8/13/2012.

DRAGON RACE ENGINEERING INC, \$2152.35, CASE #3864441, 8/7/2012.

EVERYDAY THAI KITCHEN LLC, \$5486.64, CASE #3864448, 8/7/2012.

FLATLAND HEATING AIR LLC, \$2669.0, CASE #3864436, 8/7/2012.

FLORAL GALLERY LLC, \$2527.0, CASE #3864431, 8/7/2012.

JOHNFRASCO, \$214.0, CASE #3864443, 8/7/2012.

FRUTERIA Y CARNICERIA 3 HERMAN, \$5856.47, CASE #3864742, 8/8/2012.

GENERAL HEATING AIR CONDITIONI, \$14600.07, CASE #3863423, 8/2/2012.

ANTHONY JHERNANDEZ, \$3413.0, CASE #3864446, 8/7/2012.

FRANCISCO JIBARRALOMA, \$1903.0, CASE #3864428, 8/7/2012.

KATIE INC, \$1180.0, CASE #3864439, 8/7/2012.

KB HYDROPONICS LLC, \$8886.0, CASE #3864442, 8/7/2012.

NATHAN TKLINE, \$948.0, CASE #3864440, 8/7/2012.

DORADALAESPIGA, \$6075.0, CASE #3864438, 8/7/2012.

LEMONS HEATING COOLING LLC, \$2621.34, CASE #3864435, 8/7/2012.

LUCERITO RESTAURANT LLC, \$949.0, CASE #3864437, 8/7/2012.

LUCKY QUARTER LLC, \$1410.08, CASE #3866148, 8/15/2012.

CHAVEZ RAMON MENIND-MARIO, \$305.0, CASE #3864433, 8/7/2012.

MAXIMUM PERFORMANCE

NUTRITION, \$1284.0, CASE #3864430, 8/7/2012.

MB HANDYMEN INC, \$851.6, CASE #3862086, 7/27/2012.

MODULAR CONCEPTS CORP, \$1165.0, CASE #3864429, 8/7/2012.

RUDOLPHMUNEZ, \$1273.0, CASE #3864427, 8/7/2012.

NASSIM KCHIK ENTERPRISES INC, \$855.9, CASE #3863422, 8/2/2012.

NORTHERN COLO LAWN, \$1535.97, CASE #3864306, 8/6/2012.

ONEILLS TOWING INC, \$1657.43, CASE #3863420, 8/2/2012.

SALON SUPERIOR, \$1375.16, CASE #3862087, 7/27/2012.

JIMSEEL, \$1878.24, CASE #3866144, 8/15/2012.

SHAWN M MURRAY DDS MS PC, \$8975.58, CASE #3862088, 7/27/2012.

PAUL LVASQUEZ, \$3019.0, CASE #3864445, 8/7/2012.

WAAMO RESTAURANT LLC, \$3406.0, CASE #3864432, 8/7/2012.

RELEASE OF STATE TAX LIENS

Larimer County 3J SERVICE CLEANING LLC, \$2687.76, CASE #58582, 8/28/2012.

COLO SLEEP CENTER ROCKIE, \$3688.42, CASE #57147, 8/22/2012.

EL VALLE LLC, \$734.32, CASE #58581, 8/28/2012.

LR BARKER BLDR INC, \$931.05, CASE #58580, 8/28/2012.

NATL ALLIANCE PROF PAINTERS IN, \$0.0, CASE #58125, 8/27/2012.

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FOR THE RECORD

GLOZER LLC, \$0.0, CASE #53679, 8/8/2012.

NAILS 2000 INC., \$0.0, CASE #53678, 8/8/2012.

SKIPS CARPET SERVICE INC., \$1281.92, CASE #51352, 7/31/2012.

Weld County ACE ENERGY SERVICES LLC, \$0.0, CASE #3866823, 8/17/2012.

AIR TOW LLC, \$0.0, CASE #3867595, 8/21/2012.

KENDELL RGRAUBERGER, \$0.0, CASE #3868555, 8/24/2012.

KENDELL RGRAUBERGER, \$0.0, CASE #3868557, 8/24/2012.

KENDELL RGRAUBERGER, \$0.0, CASE #3868556, 8/24/2012.

KENDELL RGRAUBERGER, \$0.0, CASE #3868554, 8/24/2012.

TRI COUNTY MEDICAL CENTER PC, \$0.0, CASE #3869282, 8/28/2012.

BENNETTS COLO INC., \$535.25, CASE #3862477, 7/30/2012.

BENGILLHAM, \$0.0, CASE #3865662, 8/13/2012.

BENGILLHAM, \$0.0, CASE #3865661, 8/13/2012.

JESSICAGONZALES, \$944.08, CASE #3866145, 8/15/2012.

JADOCH SERVICES, \$1052.87, CASE #3866146, 8/15/2012.

SIEBERT ASSOC PC, \$528.96, CASE #3866147, 8/15/2012.

JIMWALLING, \$0.0, CASE #3864733, 8/8/2012.

JIMWALLING, \$0.0, CASE #3864734, 8/8/2012.

WARRANTY DEEDS

Larimer County
Seller: BERNARD SUSAN EVEN-CHIK TRUS
Buyer, Buyer's Address: SHAUNA R SCHREITER, 17675 COUNTY ROAD 45
Address: 2308 OWENS AVE UNIT 101, FORT COLLINS
Price: \$161000
Date Closed: 8/15/2012

Seller: H A G REVOCABLE TRUST
Buyer, Buyer's Address: JOSEPHINE GRAY, 521 STREAMSIDE DR
Address: 521 STREAMSIDE DR, DRAKE
Price: \$338000
Date Closed: 8/16/2012

Seller: CITIMORTGAGE INC
Buyer, Buyer's Address: FEDERAL HOME LN MORTGAGE CORP, 5000 PLANO PKWY
Address: 19 APPLEBY DR, LYONS
Price: \$
Date Closed: 8/16/2012

Seller: LARRY R & LINDA R MATHENY
Buyer, Buyer's Address: RAMSEY C & KRISTY CROCHET, 941 ALEXANDRIA DR
Address: 941 ALEXANDRIA DR, LOVELAND
Price: \$288000
Date Closed: 8/16/2012

Seller: REX A & KATHY H SEIPLE
Buyer, Buyer's Address: DAVID J LOCKNER, 925 SITKA ST
Address: 925 SITKA ST, FORT COLLINS
Price: \$187000
Date Closed: 8/16/2012

Seller: KRISTEN DENBOER
Buyer, Buyer's Address: MACKENZIE BLAIR HOLLY, 707 W 9TH ST
Address: 707 W 9TH ST, LOVELAND
Price: \$159900
Date Closed: 8/16/2012

Seller: WILLIAM D & GINA DAWN JACKSON
Buyer, Buyer's Address: TIM W TILLSON, 2231 OURAY CT

Address: 2142 EASTWOOD DR, FORT COLLINS
Price: \$260000
Date Closed: 8/16/2012

Seller: TROY INVESTMENTS
Buyer, Buyer's Address: MARY L WRIGHT, 850 S OVERLAND TRL APT 20
Address: 850 S OVERLAND TRL APT 20, FORT COLLINS
Price: \$168000
Date Closed: 8/16/2012

Seller: MICHAEL H & JUDY D FRANZE
Buyer, Buyer's Address: JEFFREY DEAN SCOTT REVOCABLE T, 5133 GLENCARRON DR
Address: 4710 GEORGETOWN DR, LOVELAND
Price: \$360000
Date Closed: 8/16/2012

Seller: KBH INVESTMENTS LLC
Buyer, Buyer's Address: GREGORY A & KRISTIL EYSER, 773 CRESSA DR
Address: 773 CRESSA DR, LOVELAND
Price: \$234900
Date Closed: 8/16/2012

Seller: F LOUISE BRUNS
Buyer, Buyer's Address: EVELYN M CHEESBROUGH, 598 RADIANT DR
Address: 598 RADIANT DR, LOVELAND
Price: \$185000
Date Closed: 8/16/2012

Seller: DERRICK VANDERSLUYS
Buyer, Buyer's Address: JOHN A NIESEL, 1408 NUNN CREEK CT
Address: 1408 NUNN CREEK CT, FORT COLLINS
Price: \$315000
Date Closed: 8/16/2012

Seller: KIRSTEN & JAYME BERGER
Buyer, Buyer's Address: NDIRA INC, 1070 W CENTURY DR STE 101
Address: 1225 W PROSPECT RD APT R48, FORT COLLINS
Price: \$131500

Date Closed: 8/16/2012

Seller: BRIDGEFIELD LLC
Buyer, Buyer's Address: JULIE & TODD DEUTSCH, 2563 CUSTER DR
Address: 2563 CUSTER DR, FORT COLLINS
Price: \$246500
Date Closed: 8/16/2012

Seller: CARPENTER PROFIT SHARING PLAN
Buyer, Buyer's Address: HESHAM ALBAHRANI, 5808 STONEWATER DR
Address: 2845 ROCK CREEK DR, FORT COLLINS
Price: \$268000
Date Closed: 8/16/2012

Seller: JASON SEAN & JENNETTE EVELYN GOODEN
Buyer, Buyer's Address: SHAWN LENNON & MELISSA JENNIFER HUGHES, 2092 CHANCERY DR
Address: 2092 CHANCERY DR, LOVELAND
Price: \$200000
Date Closed: 8/16/2012

Seller: JULIE A PIGNATARO
Buyer, Buyer's Address: RANDALL D & ANNETTE M MCDOWELL, 1230 CANDLELIGHT DR
Address: 5510 TRIPP CT, FORT COLLINS
Price: \$156100
Date Closed: 8/16/2012

Seller: FRANK G & ELIZABETH DAVIDSON
Buyer, Buyer's Address: JULIA M & ERICKSON L WINTER, 1213 TEAKWOOD DR
Address: 1213 TEAKWOOD DR, FORT COLLINS
Price: \$530000
Date Closed: 8/16/2012

Seller: JOSEPH & JAYME BOZIK
Buyer, Buyer's Address: HAL D & JUNE W HINES, 335 E TOWN BLV
Address: 1109 ANDREWS PEAK DR UNIT 102, FORT COLLINS
Price: \$205000
Date Closed: 8/16/2012

Seller: ROBERT L JR MEININGER
Buyer, Buyer's Address: STEPHEN NISWENDER, 5149 CHERRYWOOD LN
Address: 5149 CHERRYWOOD LN, JOHNSTOWN
Price: \$230000
Date Closed: 8/16/2012

Seller: ROBERT M & KATHRYN M HAZLETT
Buyer, Buyer's Address: JOHN A & DAWN M DAVIS, 8368 CASTAWAY DR
Address: 3001 SOUTHMOOR CT, FORT COLLINS
Price: \$180000
Date Closed: 8/16/2012

Seller: ANASTASIOS BETTER BUILDING CO
Buyer, Buyer's Address: DAVID C & LAURA A HANLEY, 6729 BANDON DUNES DR
Address: 6729 BANDON DUNES DR, WINDSOR
Price: \$422600
Date Closed: 8/16/2012

Seller: MATTHEW R & JENNIFER A BROWN
Buyer, Buyer's Address: GREGORY J & MISHA R BELL, 10478 CLARK LAKE AVE
Address: 10478 CLARK LAKE AVE, WELLINGTON
Price: \$265000
Date Closed: 8/16/2012

Seller: JEAN M & ROBERT H SHELDON
Buyer, Buyer's Address: ISAAC & PATRICIA A AZOUZ, 607 PARLIAMENT CT
Address: 607 PARLIAMENT CT, FORT COLLINS
Price: \$418000
Date Closed: 8/16/2012

Seller: HIGHPOINT VISTA LLC
Buyer, Buyer's Address: SAINT AUBYN HOMES LLC, 212 N WAHSATCH AVE STE 305
Address: MULP PROP,
Price: \$250700
Date Closed: 8/16/2012

Seller: ENCORE HOMES LLC
Buyer, Buyer's Address: JAMIE A DONJON, 371 TORONTO ST
Address: 371 TORONTO ST, FORT COLLINS
Price: \$187000
Date Closed: 8/16/2012

Seller: ENCORE HOMES LLC
Buyer, Buyer's Address: JUSTIN L & RENEE C GILKEY, 380 BANNOCK ST
Address: 380 BANNOCK ST, FORT COLLINS
Price: \$258300
Date Closed: 8/16/2012

Seller: NATIONSTAR MORTGAGE LLC
Buyer, Buyer's Address: JAMES E & MARY C KERIN, 3421 FIREWATER LN
Address: 3421 FIREWATER LN, WELLINGTON
Price: \$178500
Date Closed: 8/16/2012

Seller: FANNIE MAE
Buyer, Buyer's Address: ZAFAR M FAROOQUI, 1207 HAWKEYE CT
Address: 1207 HAWKEYE CT, FORT COLLINS
Price: \$315000
Date Closed: 8/16/2012

Seller: RICKY E & BECKY A LEFORCE
Buyer, Buyer's Address: HAL D & JUNE W HINES, 3335 E TOWN BLV
Address: 1014 ANDREWS PEAK DR UNIT D111, FORT COLLINS
Price: \$201000
Date Closed: 8/16/2012

Seller: KYLE P ANDREASON
Buyer, Buyer's Address: STEVE E DOUGLAS, 1925 ANGELO DR
Address: 1925 ANGELO DR, FORT COLLINS
Price: \$216000
Date Closed: 8/16/2012

Seller: JANICE M KNUDTSON
Buyer, Buyer's Address: LEO REES & PAMELA JOY LIDDLE, 4232 FLORENCE DR

CONGRATULATIONS TO THE 2012 DISTINGUISHED ALUMNI AWARD RECIPIENTS

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William E. Morgan Alumni Achievement Award
Dennis Repp ('60, Agricultural Business)

Charles A. Lory Public Service Award
Charles Grimwood, Ph.D. ('69, Outdoor Recreation)

Jim and Nadine Henry Award
Shara A. Castle ('87, Human Development and Family Studies)

Albert C. Yates Student Leadership Award
Kelly Mason ('12, Languages, Literature and Cultures and Biological Science)

GOLD – Graduate of the Last Decade Award
Matt Shoup ('03 Languages, Literature and Cultures)

Distinguished Faculty Award
Wayne Viney, Ph.D., Emeritus Faculty, Psychology

Distinguished Alumni Employee Award
Kathy Thornhill, Ph.D. (Ph.D. '11, Education & Human Resources, & Educational Leadership, Renewal & Change)

Distinguished Athletic Award
Norman Jorgensen (B.S. '77 Veterinary Science; D.V.M. '80)

Distinguished Extension Award
Milan Rewerts (M.Ed. '74, Education)

Distinguished International Alumni Award
Hamad Al-Bazai, Ph.D. (M.S. '87, Economics; Ph.D. '91, Economics)

College Honor Alumnus/Alumna Awards

College of Agricultural Sciences
Vaughn Cook ('74, Animal Science)

College of Applied Human Sciences
Nancy Hartley, Ph.D. (Ph.D. '75, Vocational Education)

College of Business
Albert Miller ('69, Business Administration)

College of Engineering
Jerson Kelman, Ph.D. (Ph.D. '76, Civil Engineering)

College of Liberal Arts
Pam Smith ('72, Modern Languages – French)

College of Natural Sciences
Major General (Ret.) Carla Hawley-Bowland, M.D. ('74, Physical Science)

College of Veterinary Medicine and Biomedical Sciences
Peter Haynes (B.S. '67, Veterinary Science; D.V.M. '69; M.S. '74, Clinical Sciences)

Warner College of Natural Resources
Tony Gasbarro ('62, Outdoor Recreation)

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Brad is one of the managing directors at Foundry Group, a venture capital firm that invests in early stage software / Internet companies throughout the United States.

He is also the co-founder of TechStars, a mentor-driven accelerator, author of several books and blogs, and a marathon runner.

Brad has been an early stage investor and entrepreneur since 1987. Prior to co-founding Foundry Group, he co-founded Mobius Venture Capital and, prior to that, founded Intensity Ventures, a company that helped launch and operate software companies.



Brad Feld
TechStars

Brad is also a co-founder of TechStars. Brad currently serves on the board of directors of BigDoor, Cheezburger, Fitbit, FullContact, Gnip, MakerBot, MobileDay, Modular Robotics, Oblong, Orbotix, SEOMoz, Standing Cloud, and Yesware for Foundry Group. Previously, Brad was an executive at AmeriData Technologies after it acquired Feld Technologies, a firm he founded in 1987 that specialized in custom software applications.

In addition to his investing efforts, Brad has been active with several non-profit organizations and currently is chair of the National Center for Women & Information Technology, co-chair of Startup Colorado, and on the boards of Startup Weekend and the Application Developers Alliance. Brad is a nationally recognized speaker on the topics of venture capital investing and entrepreneurship and writes the widely read blogs Feld Thoughts and Ask the VC. Brad holds Bachelor of Science and Master of Science degrees in Management Science from the Massachusetts Institute of Technology. Brad is also an avid art collector and long-distance runner.

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FOR THE RECORD

Address: 4232 FLORENCE DR, LOVELAND
Price: \$219000
Date Closed: 8/16/2012

Seller: OAKWOOD HOMES LLC
Buyer, Buyer's Address: BETHANY A & MICHAEL D JENSEN, 3831 CEDARWOOD LN
Address: 3831 CEDARWOOD LN, JOHNSTOWN
Price: \$230300
Date Closed: 8/16/2012

Seller: ISAAC W & ALICE M WILSON
Buyer, Buyer's Address: DAVID L & DINA BRECHHEISEN, 4206 MCMURRY AVE
Address: 4206 MCMURRY AVE, FORT COLLINS
Price: \$314100
Date Closed: 8/16/2012

Seller: KATHY A CROW
Buyer, Buyer's Address: BERONICA A MEZA, 2701 STOVER ST APT 19
Address: 2701 STOVER ST APT 19, FORT COLLINS
Price: \$140000
Date Closed: 8/16/2012

Seller: CHARLES A & ANN L KATS
Buyer, Buyer's Address: CLINT D & AMY A HOLMEN, 6008 MOSSY-CUP CT
Address: 6008 MOSSY-CUP CT, LOVELAND
Price: \$295000
Date Closed: 8/16/2012

Seller: HANDBALL HOLDINGS LLC
Buyer, Buyer's Address: JAMES P & MARGARET GAIL SHROYER, 3425 GERMANN DR
Address: 690 MORAINA AVE # 7, ESTES PARK
Price: \$411300
Date Closed: 8/16/2012

Seller: LONNIE L & TAMILYN D FAGER
Buyer, Buyer's Address: DENNIS D REFFNER, 1039 ELGIN CT
Address: 1039 ELGIN CT, FORT COLLINS
Price: \$199900
Date Closed: 8/16/2012

Seller: ANDREW & JANELLE MARIE DEVLIN
Buyer, Buyer's Address: MARC PLATT, 18604 NW CERVINIA CT
Address: 5562 QUARRY ST, TIMNATH
Price: \$329900
Date Closed: 8/16/2012

Seller: ALEJANDRO GONZALEZ
Buyer, Buyer's Address: KIMBERLY J WILSON, 2450 WINDROW DR UNIT D304
Address: 2450 WINDROW DR UNIT D304, FORT COLLINS
Price: \$135000
Date Closed: 8/16/2012

Seller: ST ELIZABETH ANN SETON PARISH
Buyer, Buyer's Address: PEGGY L SCHIEFEN, 6615 DESERT WILLOW WAY UNIT C4
Address: 1200 WHEATON DR, FORT COLLINS

Price: \$268100
Date Closed: 8/16/2012

Seller: MINH & VAN AO
Buyer, Buyer's Address: JEFFREY C & CATHERINA N REYNOLDS, 5332 S TIMBERLINE RD
Address: 5332 S TIMBERLINE RD, FORT COLLINS
Price: \$300000
Date Closed: 8/16/2012

Seller: WELLS FARGO BK
Buyer, Buyer's Address: VA, 810 NW VERMONT AVE
Address: 314 GRANT AVE, LOVELAND
Price: \$
Date Closed: 8/16/2012

Seller: JOYCE G & DONALD J BROOKINS
Buyer, Buyer's Address: KEITH & MICHELLE CROTEAU, 2807 MICHENER DR
Address: 720 CITY PARK AVE APT D435, FORT COLLINS
Price: \$109000
Date Closed: 8/16/2012

Seller: ROBIN SHUKLESHEA
Buyer, Buyer's Address: JOHN M & REBECCA L DEVORE, 7414 STEEPLE DR
Address: 11855 COUNTY ROAD 43, DRAKE
Price: \$525000
Date Closed: 8/19/2012

Seller: BARTRAN CONSTRUCTION INC
Buyer, Buyer's Address: FERNANDO DE JESUS C CHAVEZ, 902 SIGNAL CT
Address: 902 SIGNAL CT, TIMNATH
Price: \$86000
Date Closed: 8/19/2012

Seller: BETTY J EVIG LIVING TRUST
Buyer, Buyer's Address: ABIGAIL & TADD WALES, 910 E ELIZABETH ST
Address: 910 E ELIZABETH ST, FORT COLLINS
Price: \$205000
Date Closed: 8/19/2012

Seller: LAURA & TODD ATWOOD
Buyer, Buyer's Address: STONE FINANCING LLC, 16260 N 71ST ST
Address: 225 HUMBOLDT DR, LIVERMORE
Price: \$204800
Date Closed: 8/19/2012

Seller: FEDERAL HOME LN MORTGAGE CORP
Buyer, Buyer's Address: PHILIPPE & MARTINE BONHOURE, 3608 CASSIOPEIA LN
Address: 3608 CASSIOPEIA LN, FORT COLLINS
Price: \$255000
Date Closed: 8/19/2012

Seller: MATTHEW N & KAREN L THOMPSON
Buyer, Buyer's Address: PATRICIA J CUNNINGHAM, 1120 CITY PARK AVE APT B206
Address: 1120 CITY PARK AVE APT B206, FORT COLLINS
Price: \$137500
Date Closed: 8/19/2012

Seller: GREGORY & CASEY NICHOLS
Buyer, Buyer's Address: GREGORY G & HEATHER HIRSCHI, 2626 THOREAU DR
Address: 2626 THOREAU DR, FORT COLLINS
Price: \$240000
Date Closed: 8/19/2012

Seller: JAMES M & JENNIFER A SCHAFFER
Buyer, Buyer's Address: LORNA GAIL & LEIGH ALBERT DAWSON, 1282 HAFFNER CT
Address: 1282 HAFFNER CT, LOVELAND
Price: \$178600
Date Closed: 8/19/2012

Seller: EDAW INC
Buyer, Buyer's Address: MOUNTAIN 240 LLC, 262 E MOUNTAIN AVE
Address: MULT PROP,
Price: \$1200000
Date Closed: 8/19/2012

Seller: JAY & DEBRA ADAMS
Buyer, Buyer's Address: WILLIAM F & LORENA L BRAUER, 5694 S PAGOSA CT
Address: 98 NAVAJO RD, RED FEATHER LAKES
Price: \$300000
Date Closed: 8/19/2012

Seller: EVELYN M CHEESBROUGH
Buyer, Buyer's Address: DONNA L STEWART, 501 YUMA CT, FORT COLLINS
Address: 501 YUMA CT, FORT COLLINS
Price: \$225000
Date Closed: 8/19/2012

Seller: CAROLYNN GARRETT
Buyer, Buyer's Address: JAMES M & JENNIFER A SCHAFFER, 3211 MARCELLINA PL
Address: 3211 MARCELLINA PL, LOVELAND
Price: \$326500
Date Closed: 8/19/2012

Seller: VALARIE J CHAMPION
Buyer, Buyer's Address: JAMES J & RACHAEL E WHITE, 2920 OXFORD CT
Address: 2920 OXFORD CT, FORT COLLINS
Price: \$236000
Date Closed: 8/19/2012

Seller: PAUL DECKER
Buyer, Buyer's Address: CHRISTINA D ULRICHJONES, 2627 W 44TH ST
Address: 2627 W 44TH ST, LOVELAND
Price: \$184900
Date Closed: 8/19/2012

Seller: DAVID & JULIE SCHUBERT
Buyer, Buyer's Address: MARCIA A & KYLE R LINTON, 7725 KELBRAN LN
Address: 7725 KELBRAN LN, WEL-LINGTON
Price: \$310500
Date Closed: 8/19/2012

Seller: CHRISTA BERNHARD
Buyer, Buyer's Address: JOSH CAPITANI, 3911 WINDOM ST

Address: 3911 WINDOM ST, FORT COLLINS
Price: \$178000
Date Closed: 8/19/2012

Seller: SHARON J SMITH LIVING TRUST
Buyer, Buyer's Address: WILLIAM A III & CHERY GILL, 3348 CROWLEY CIR
Address: 3348 CROWLEY CIR, LOVELAND
Price: \$340000
Date Closed: 8/19/2012

Seller: WELLS FARGO BANK
Buyer, Buyer's Address: SUSIE PAULINE ALLEN, 2780 LAKE VISTA DR
Address: 3506 WINSLOW DR, FORT COLLINS
Price: \$177500
Date Closed: 8/19/2012

Seller: RICHARD D MACHACEK
Buyer, Buyer's Address: JOHN H NELSON, 6629 N COUNTY ROAD 13
Address: MULT PROP,
Price: \$221500
Date Closed: 8/19/2012

Seller: MICHAELLE THORN
Buyer, Buyer's Address: BEN D & STACY L DEWAR, 2821 LOGAN DR
Address: 2821 LOGAN DR, LOVELAND
Price: \$278000
Date Closed: 8/19/2012

Seller: HAROLD F EDDY TRUST
Buyer, Buyer's Address: EARL GLENEVA HIGLEY REVOCABLE, 101 N 7TH ST
Address: 154 GRAND DR, RED FEATHER LAKES
Price: \$120000
Date Closed: 8/19/2012

Seller: ADVANTAGE BANK
Buyer, Buyer's Address: EDGAR L & NORMA J BELL, 746 GATEWAY PARK LN
Address: 744 14TH ST, BERTHOUD
Price: \$30000
Date Closed: 8/19/2012

Seller: JASON M MCDONALD
Buyer, Buyer's Address: BRUCE W & CATHY A HARTMAN, 213 RICK DR
Address: 213 RICK DR, FORT COLLINS
Price: \$154500
Date Closed: 8/19/2012

Seller: E BROOKS & TAMMY J BENTLEY
Buyer, Buyer's Address: MARTHA S & RICHARD P MARQUARDT, 4416 PRAIRIE CT
Address: 4416 PRAIRIE CT, WINDSOR
Price: \$404000
Date Closed: 8/19/2012

Seller: TIPTON L BURNETTE
Buyer, Buyer's Address: MATTHEW WILLIAM RUDELL, 3746 WINE CUP ST
Address: 3746 WINE CUP ST, WEL-LINGTON
Price: \$232000
Date Closed: 8/19/2012

Seller: FANNIE MAE
Buyer, Buyer's Address: JULIE MCNAUGHT, 1577 27TH ST SW
Address: 1577 27TH ST SW, LOVELAND
Price: \$260000
Date Closed: 8/19/2012

Seller: JOANN K NEUMEYER REVOCABLE TRU
Buyer, Buyer's Address: MARILYN MANGIONE REVOCABLE TRU, 720 SUMMERSET CT
Address: 720 SUMMERSET CT, ESTES PARK
Price: \$323000
Date Closed: 8/16/2012

Seller: LINDA L PALMQUIST REVOCABLE TR
Buyer, Buyer's Address: GEORGE H & MOLLIE E WHITTMAN, 9335 E CALLE DE LAS BRISAS
Address: 1020 OTIS LN, ESTES PARK
Price: \$475000
Date Closed: 8/16/2012

Seller: DEWAN A LOCKWOOD REVOCABLE TR
Buyer, Buyer's Address: HENRY F JR & SARA C PEDERSEN, 1996 UPLANDS CIR
Address: 640 LONGS DR, ESTES PARK
Price: \$177000
Date Closed: 8/19/2012

Seller: MORNINGSIDE COMMUNITY LLC
Buyer, Buyer's Address: STEPHEN LAUTZENHISER, 3826 ROCK CREEK DR # B 47
Address: 3826 ROCK CREEK DR # B 47, FORT COLLINS
Price: \$211100
Date Closed: 8/20/2012

Seller: DRY CREEK LLC
Buyer, Buyer's Address: ENCORE HOMES LLC, 1218 W ASH ST UNIT A
Address: 329 NEWAYGO CT, FORT COLLINS
Price: \$47500
Date Closed: 8/20/2012

Seller: WW DEVELOPMENT LLC
Buyer, Buyer's Address: ROBERT E TRAYLOR, 5314 MOONLIGHT BAY DR
Address: 3232 BOUNDLESS LN, TIMNATH
Price: \$70000
Date Closed: 8/20/2012

Seller: JAMES WHITE
Buyer, Buyer's Address: AMBER G LAMB, 604 ENDICOTT ST
Address: 604 ENDICOTT ST, FORT COLLINS
Price: \$183000
Date Closed: 8/20/2012

Seller: DRY CREEK LLC
Buyer, Buyer's Address: ENCORE HOMES LLC, 1218 W ASH ST UNIT A
Address: 311 NEWAYGO CT, FORT COLLINS
Price: \$42500
Date Closed: 8/20/2012

Seller: MICHAEL J & JANET L JOHNSTON

Buyer, Buyer's Address: SCOTT M & BRETT KL PRESTON, 2933 STONEHAVEN DR
Address: 2933 STONEHAVEN DR, FORT COLLINS
Price: \$335900
Date Closed: 8/20/2012

Seller: MICHAEL L & JUDY L KLEIN
Buyer, Buyer's Address: MICHAEL L & LORENE R GALLAGHER, 3520 REAGAN CT
Address: 3520 REAGAN CT, WEL-LINGTON
Price: \$246000
Date Closed: 8/20/2012

Seller: JOHN W M & APRIL C STEVENS
Buyer, Buyer's Address: BRIAN LYNN & JENNIFER KELLY BERGESON, 2045 PRAIRIE HILL DR
Address: 2045 PRAIRIE HILL DR, FORT COLLINS
Price: \$255000
Date Closed: 8/20/2012

Seller: CORINNE M GOVAN
Buyer, Buyer's Address: JAMES R & JEAN K GREUEL, 2114 BROOKWOOD DR
Address: 523 SPINDRIFT CT, FORT COLLINS
Price: \$320000
Date Closed: 8/20/2012

Seller: SHARON AINSWORTH
Buyer, Buyer's Address: DAUNE S SCOTT, 1627 VAN BUREN AVE
Address: 1627 VAN BUREN AVE, LOVELAND
Price: \$145000
Date Closed: 8/20/2012

Seller: DONALD R & ROBERTA BELEW
Buyer, Buyer's Address: LEO GILBERT WETHERILL FOUNDATI, 1630 PO BOX 334
Address: 1630 MONUMENT GULCH WAY, BELLVUE
Price: \$440000
Date Closed: 8/20/2012

Seller: BUER HOMES INC
Buyer, Buyer's Address: MICHAEL J & JUDITH A CARROLL, 3402 RED ORCHID CT
Address: 3402 RED ORCHID CT, LOVELAND
Price: \$444700
Date Closed: 8/20/2012

Seller: ROBERT A DINSMORE
Buyer, Buyer's Address: DANIEL J & MALINDA B WIECHMANN, 214 S AUSTIN AVE
Address: 3559 POLK CIR E, WEL-LINGTON
Price: \$180000
Date Closed: 8/20/2012

Seller: PAUL B SIMS
Buyer, Buyer's Address: DENNIS & TERRY L LUCKKAU, 1112 OAKRIDGE DR UNIT 104
Address: 5225 WHITE WILLOW DR APT P110, FORT COLLINS
Price: \$135000
Date Closed: 8/20/2012

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Buyer, Buyer's Address: CHARLES

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FOR THE RECORD

I CROSS, 4202 ALDER CREEK LN
Address: 4202 ALDER CREEK LN, WELLINGTON
Price: \$239000
Date Closed: 8/20/2012

Seller: KEVIN J CADENA
Buyer, Buyer's Address: BARBRA N MCGRAW, 3837 STREAM CT, FORT COLLINS
Price: \$225000
Date Closed: 8/20/2012

Seller: PARADISE PROPERTIES II LLC
Buyer, Buyer's Address: KIRK C & LINDA S THEIGE, 4992 BLACKHAWK DR
Address: 4992 BLACKHAWK DR, WINDSOR
Price: \$474900
Date Closed: 8/20/2012

Seller: RAINER SCHELP
Buyer, Buyer's Address: SEAN M HUGO, 2123 SW 119TH ST
Address: 71 PINE TREE DR, ESTES PARK
Price: \$475000
Date Closed: 8/20/2012

Seller: JOHN ERWIN KIRSCH
Buyer, Buyer's Address: THOMAS J KIRSCH, 1500 S BIRCHWOOD LN
Address: 645 TANAGER RD, ESTES PARK
Price: \$325000
Date Closed: 8/20/2012

Seller: KENNETH J & ROMNEY R PETARDI
Buyer, Buyer's Address: GLEN VANSLYKE, 2039 MILFORD ST
Address: 719 WAGONWHEEL DR, FORT COLLINS
Price: \$228000
Date Closed: 8/20/2012

Seller: GCP COLLEGE AVENUE LLC
Buyer, Buyer's Address: GREEN COLLEGE PROPERTIES LLC, 117 S COLLEGE AVE
Address: 117 S COLLEGE AVE, FORT COLLINS

Price: \$1100000
Date Closed: 8/20/2012

Seller: DAVID S & DEBRA A GOVAN
Buyer, Buyer's Address: MICHAEL J & CONNI TRICARICO, 5975 CLEARWATER DR
Address: 5975 CLEARWATER DR, LOVELAND
Price: \$1100000
Date Closed: 8/20/2012

Seller: DARRYL & KELLIE BROWN
Buyer, Buyer's Address: JOHN B JR SENTER, 1926 CHURCHILL CT, FORT COLLINS
Address: 1926 CHURCHILL CT, FORT COLLINS
Price: \$200000
Date Closed: 8/20/2012

Seller: ROBERT & KORTNEY ARRINGTON
Buyer, Buyer's Address: SHEILA M PHILLIPS, 3764 FOOTHILLS DR
Address: 3764 FOOTHILLS DR, LOVELAND
Price: \$200000
Date Closed: 8/20/2012

Seller: SARA A WORRELL
Buyer, Buyer's Address: LINDA L KING, 2129 TONOPAS CT UNIT 103
Address: 2129 TONOPAS CT UNIT 103, LOVELAND
Price: \$153000
Date Closed: 8/20/2012

Seller: JOURNEY HOMES LLC
Buyer, Buyer's Address: MICHAEL RAY & STEPHANIE D BOWEN, 1542 TIMBERLAND ST
Address: 1542 TIMBERLAND ST, LOVELAND
Price: \$206100
Date Closed: 8/20/2012

Seller: MARK A & LINDA F GRAGG
Buyer, Buyer's Address: MICHAEL JAMES & ALYSON WALKER, 184 SCENIC DR
Address: 184 SCENIC DR, LOVELAND
Price: \$324900
Date Closed: 8/20/2012

Seller: SUZANNA K TIEDEMAN
Buyer, Buyer's Address: REX A & KATHY H SEIPLE, 7415 FOUNTAIN DR
Address: 7415 FOUNTAIN DR, FORT COLLINS
Price: \$247000
Date Closed: 8/20/2012

Seller: BOS INVESTMENTS LLC
Buyer, Buyer's Address: CARRIE A HAHN, 2624 FLINTRIDGE PL
Address: 2624 FLINTRIDGE PL, FORT COLLINS
Price: \$229000
Date Closed: 8/20/2012

Seller: MERLE L & SUSAN L BUSH
Buyer, Buyer's Address: WILLIAM F & ELIZABETH M MCTERNAN, 3710 W UTE #134
Address: 3081 HEADWATER DR, FORT COLLINS
Price: \$412000
Date Closed: 8/20/2012

Seller: REGINA B TRAPP
Buyer, Buyer's Address: SUZANNA K TIEDEMAN, 7426 TRIANGLE DR
Address: 7426 TRIANGLE DR, FORT COLLINS
Price: \$300000
Date Closed: 8/20/2012

Seller: TERI LYN & TERI L SIXTA
Buyer, Buyer's Address: DAKOTA SLADE SIXTA, 807 S VAN BUREN AVE
Address: 807 S VAN BUREN AVE, LOVELAND
Price: \$
Date Closed: 8/20/2012

Seller: DEBRA MAY SWANSON
Buyer, Buyer's Address: KACY MAY HULBERT, 5498 CALLE DE LA
Address: 2389 11TH ST SW, LOVELAND
Price: \$
Date Closed: 8/20/2012

Seller: GARY J & RHONDA S MOORE
Buyer, Buyer's Address: LYNN & DUANE MARKER, 4844 FILBERT DR

Address: 4844 FILBERT DR, LOVELAND
Price: \$219900
Date Closed: 8/20/2012

Seller: LEWIS BARR
Buyer, Buyer's Address: TERRY & STEPHANIE ATWOOD, 2125 MANCHESTER DR
Address: 2125 MANCHESTER DR, FORT COLLINS
Price: \$222000
Date Closed: 8/20/2012

Seller: REBECCA MANNON
Buyer, Buyer's Address: DAVID LARRY NEUBERT, 1706 PALM DR APT 4
Address: 1706 PALM DR APT 4, FORT COLLINS
Price: \$125500
Date Closed: 8/20/2012

Seller: ROBERT ANN B POLHEMUS REVOCABL
Buyer, Buyer's Address: ANN M BOEHLKE, 1924 NAVAJO DR
Address: 302 SCOTT AVE, FORT COLLINS
Price: \$
Date Closed: 8/20/2012

Seller: J J CONSTRUCTION NORTHERN COLO
Buyer, Buyer's Address: DAVID FAHRENBRUCH, 5048 RANGELAND AVE
Address: 5048 RANGELAND AVE, LOVELAND
Price: \$216400
Date Closed: 8/20/2012

Seller: J J CONSTRUCTION NORTHERN COLO
Buyer, Buyer's Address: KERRI M MCMONAGLE, 6924 LOUDON ST
Address: 6924 LOUDON ST, WEL-LINGTON
Price: \$188500
Date Closed: 8/20/2012

Seller: JOYCE E FORTE
Buyer, Buyer's Address: R SCOTT VONBARGEN, 2901 BROOKWOOD DR
Address: MULT PROP,
Price: \$246900
Date Closed: 8/21/2012

Seller: WALTER HENRY & LINDA MARIE POTTS
Buyer, Buyer's Address: JEFF & CYNTHIA A LAMBERT, 2402 TREESTEAD RD
Address: 2402 TREESTEAD RD, FORT COLLINS
Price: \$795000
Date Closed: 8/21/2012

Seller: FEDERAL HOME LN MORTGAGE CORP
Buyer, Buyer's Address: DAVID M & KATHY TRUMBLE, 3605 CARRIE LN
Address: 3605 CARRIE LN, LOVELAND
Price: \$240000
Date Closed: 8/21/2012

Seller: JEREMIAH E & HEIDI E YER-TON
Buyer, Buyer's Address: MICHAEL J & ANDREA L OBESTER, 3227 GRAND CANYON ST
Address: 3227 GRAND CANYON ST, FORT COLLINS
Price: \$417000
Date Closed: 8/21/2012

Seller: JOHN C & CHERYL A BECKETT
Buyer, Buyer's Address: JOSEPH L & CAROLYN Z CHRISTENSON, 1605 W MULBERRY ST
Address: 1605 W MULBERRY ST, FORT COLLINS
Price: \$519000
Date Closed: 8/21/2012

Seller: DALE A & MARTHA C LEIDHEISER
Buyer, Buyer's Address: JAMES R ROEHR, 6475 HALF MOON BAY DR
Address: 6475 HALF MOON BAY DR, WINDSOR
Price: \$398000
Date Closed: 8/21/2012

Seller: DEUTSCHE BANK NATIONAL TRUST C
Buyer, Buyer's Address: BRIAN TRAINOR, 729 E 4TH ST
Address: 4400 MOCCASIN CIR, LAPORTE
Price: \$203000
Date Closed: 8/21/2012

Seller: RAMS HORN VILLAGE OWNERS ASSN
Buyer, Buyer's Address: ROGER E & MARY ELLEN HANNA, 2994 W 1100 N
Address: 1565 COLORADO HWY 66, ESTES PARK
Price: \$25600
Date Closed: 8/21/2012

Seller: WATT PROPERTIES LLC
Buyer, Buyer's Address: SUSAN J DAY, 6980 ORCHARD CT
Address: 875 RAMSHORN RD, ESTES PARK
Price: \$389000
Date Closed: 8/21/2012

Seller: JOURNEY HOMES LLC
Buyer, Buyer's Address: JONATHON O WOOD, 1524 HOMELAND ST
Address: 1524 HOMELAND ST, LOVELAND
Price: \$220600
Date Closed: 8/21/2012

Seller: GREENPATH INC
Buyer, Buyer's Address: MELOTT BUILDINGS LLC, 110 STAR VIEW DR
Address: 1247 RIVERSIDE AVE # 12 3 4 5, FORT COLLINS
Price: \$440000
Date Closed: 8/21/2012

Seller: BERTHOUD INVESTMENTS LLLP
Buyer, Buyer's Address: KYMBERLY J DAGEENAKIS, 825 GENTLEWIND WY
Address: 825 GENTLEWIND WY, BERTHOUD
Price: \$163500
Date Closed: 8/21/2012

Seller: PAT & GLYNNIS MALLOY
Buyer, Buyer's Address: JAMES L WINEBERG, 3550 HUGHES DR
Address: 67 PINWHEEL RANCH RD, LYONS
Price: \$100000
Date Closed: 8/21/2012

Seller: CLEARWATER LLC
Buyer, Buyer's Address: CHRISTOPHER W & SHAN M ANDERSON, 223 SIOUX DR
Address: 5995 CLEARWATER DR, LOVELAND
Price: \$
Date Closed: 8/21/2012

Seller: HUD
Buyer, Buyer's Address: DAVID FLINT & LAURA A GROSSETT, 860 AZTEC DR
Address: 860 AZTEC DR, FORT COLLINS
Price: \$
Date Closed: 8/21/2012

Seller: CHARLES P BUTZINE
Buyer, Buyer's Address: RANDALL T & CAROL L MCGRATH, 1141 MIRAMONT DR
Address: 233 N MELDRUM ST APT A1, FORT COLLINS
Price: \$138000
Date Closed: 8/21/2012

Seller: BEVERLY SMITHROHDE
Buyer, Buyer's Address: MATTHEW J DOZIER, 1305 KIRKWOOD DR APT 105
Address: 1305 KIRKWOOD DR APT 105, FORT COLLINS
Price: \$89500
Date Closed: 8/21/2012

Seller: RYLAND GROUP INC
Buyer, Buyer's Address: JANELLE LEE THOMAS, 5369 CARRIAGE HILL CT
Address: 5369 CARRIAGE HILL CT, TIMNATH
Price: \$338600
Date Closed: 8/21/2012

Seller: BELINDA L LINDSAY
Buyer, Buyer's Address: TANNER B EDWARDS, 1445 SAILCREST CT
Address: 1445 SAILCREST CT, FORT COLLINS
Price: \$214000
Date Closed: 8/21/2012

Seller: JAMES M & SANDRA MATHRE
Buyer, Buyer's Address: MICHAEL M RUPPERT, 4716 KAREN CT
Address: 4716 KAREN CT, BERTHOUD
Price: \$335000
Date Closed: 8/21/2012

Seller: DAVID M & KATHY TRUMBLE

Buyer, Buyer's Address: JUDITH A BRYANT, 935 CRABAPPLE DR
Address: 5608 MEYERS DR, LOVELAND
Price: \$148000
Date Closed: 8/21/2012

Seller: NICHOLS VENTURES LLC
Buyer, Buyer's Address: WILLIAM R & LISA B WARNER, 7434 TAMARISK DR
Address: 7434 TAMARISK DR, FORT COLLINS
Price: \$242000
Date Closed: 8/21/2012

Seller: VICTOR M ORTEGA
Buyer, Buyer's Address: CARLOS E RODRIGUEZSANCHEZ, 2450 WINDROW DR UNIT D104
Address: 2450 WINDROW DR UNIT D104, FORT COLLINS
Price: \$145000
Date Closed: 8/21/2012

Seller: CAROL L LORMAN
Buyer, Buyer's Address: JANICE L & WENDELL L BALL, 2372 LAWSON DR
Address: 2372 LAWSON DR, LOVELAND
Price: \$240000
Date Closed: 8/21/2012

Seller: JEFF GAUGER
Buyer, Buyer's Address: ALISHA J CLASSI, 4201 FALL RIVER DR
Address: 4201 FALL RIVER DR, FORT COLLINS
Price: \$254000
Date Closed: 8/21/2012

Seller: JOSEPH BERDIN
Buyer, Buyer's Address: JUSTIN E & JESSICA E JOHNSON, 2402 CINNABAR CT
Address: 2402 CINNABAR CT, LOVELAND
Price: \$175000
Date Closed: 8/22/2012

Seller: ROBERT B & BEVERLY A BAULESH
Buyer, Buyer's Address: ERIC N & LISA K HITE, 660 ZUNI CIR
Address: 660 ZUNI CIR, FORT COLLINS
Price: \$238000
Date Closed: 8/22/2012

Seller: WELLS FARGO BK
Buyer, Buyer's Address: HUD, 802 WATERGLEN DR # G 31
Address: 802 WATERGLEN DR # G 31, FORT COLLINS
Price: \$
Date Closed: 8/22/2012

Seller: STANLEY H & CAROLYN J JONES
Buyer, Buyer's Address: MILTON MELVIN & VIOLA MAXINE SEBELIK, 509 GRAND ESTATES DR # B3
Address: 509 GRAND ESTATES DR # B3, ESTES PARK
Price: \$240000
Date Closed: 8/22/2012

Seller: JASON R KNUSSMANN
Buyer, Buyer's Address: AARON B & TERI L SEEDORF, 3270 BELMONT CT
Address: 3270 BELMONT CT, WEL-LINGTON
Price: \$209500
Date Closed: 8/22/2012

Seller: JOHN D III BIGGER
Buyer, Buyer's Address: JAMES A & MARIE J ZEIDLER, 2927 MOUNT ROYAL CT
Address: 2927 MOUNT ROYAL CT, FORT COLLINS
Price: \$265000
Date Closed: 8/22/2012

Seller: TRITON AT OBSERVATORY VILLAGE
Buyer, Buyer's Address: DAVID S & SUSAN C VICKERS, 5508 RABBIT CREEK RD
Address: 5132 SOUTHERN CROSS LN APT A, FORT COLLINS
Price: \$203100
Date Closed: 8/22/2012

Seller: JAMES A DEANY
Buyer, Buyer's Address: JULIA THOMAS, 2826 AUTUMN HARVEST WAY
Address: 2826 AUTUMN HARVEST WAY, FORT COLLINS
Price: \$265000
Date Closed: 8/22/2012

Seller: HUD

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FOR THE RECORD

Buyer, Buyer's Address: PIL-GRIMS PROGRESS 2 LLC, 1151 EAGLE DR # 203
Address: 1552 ANGORA DR, LOVELAND
Price: \$
Date Closed: 8/22/2012

Seller: RICHARDS LAKE LLC
Buyer, Buyer's Address: RIDGEWAY CONSTRUCTION SERVICES, 1820 RICHARDS LAKE RD
Address: MULT PROP
Price: \$145500
Date Closed: 8/22/2012

Seller: JOHN D SCHROEER
Buyer, Buyer's Address: BRUCE A & LORI G HOTTMAN, 7011 GANDER WAY
Address: 2701 STOVER ST APT 14, FORT COLLINS
Price: \$142900
Date Closed: 8/22/2012

Seller: HUD
Buyer, Buyer's Address: WARNER R & PAMELA A ROGERS, 207 W 2ND AVE
Address: 1121 FAIRWAY CLUB CIR UNIT A5, ESTES PARK
Price: \$
Date Closed: 8/22/2012

Seller: FANNIE MAE
Buyer, Buyer's Address: ZACHARIAH D CHRISTENBERRY, 1825 OXFORD DR
Address: 1825 OXFORD DR, LOVELAND

Price: \$185000
Date Closed: 8/22/2012

Seller: HUD
Buyer, Buyer's Address: ERIC S & SUSAN L BARTON, 755 ROCHELLE CIR
Address: 3565 WINDMILL DR APT P3, FORT COLLINS
Price: \$
Date Closed: 8/22/2012

Seller: EDMUND J CAMPBELL
Buyer, Buyer's Address: TOM J & LOGAN GARSKE, 2412 FLAGSTONE CT
Address: 2412 FLAGSTONE CT, FORT COLLINS
Price: \$235000
Date Closed: 8/22/2012

Seller: JOHN S & AMY E DENNISON
Buyer, Buyer's Address: RESULTS REAL ESTATE LLC, 3307 S COLLEGE AVE UNIT 200 20
Address: 5219 WHEATON DR, FORT COLLINS
Price: \$140000
Date Closed: 8/22/2012

Seller: MARY L STRICKLAND
Buyer, Buyer's Address: GARY & CONNIE VANDOREN, 2224 SUNLEAF CT
Address: 925 COLUMBIA RD APT 712, FORT COLLINS
Price: \$102000
Date Closed: 8/22/2012

Seller: LOVELAND MIDTOWN

DEVELOPMENT I
Buyer, Buyer's Address: THERESA DYSLESKI, 905 CENTAURUS PL
Address: 905 CENTAURUS PL, LOVELAND
Price: \$211900
Date Closed: 8/22/2012

Seller: JEFFREY M HOCH
Buyer, Buyer's Address: AISHA LYNN & BRADLEY JAY THOMAS, 1624 FARADAY CIR
Address: 1624 FARADAY CIR, FORT COLLINS
Price: \$302000
Date Closed: 8/22/2012

Seller: KYLE D & LUCIEN HUXTABLE
Buyer, Buyer's Address: BRYAN L & NANETTE M ACHZIGER, 1101 SPRINGWOOD DR
Address: 1101 SPRINGWOOD DR, FORT COLLINS
Price: \$495000
Date Closed: 8/22/2012

Seller: OAKWOOD HOMES LLC
Buyer, Buyer's Address: ENYAO YANG, 8102 THREE EAGLES DR
Address: 3813 CEDARWOOD LN, JOHNSTOWN
Price: \$165000
Date Closed: 8/22/2012

Seller: CHRISTOPHER M & DION A HARRIS
Buyer, Buyer's Address: EDGAR & LYNETTE M SOTO, 21243 OAK ORCHARD RD
Address: 3237 MEADOWLARK AVE,

FORT COLLINS
Price: \$225000
Date Closed: 8/22/2012

Seller: ANTHONY F & CAROL J SOSA
Buyer, Buyer's Address: GARRY FORTE, 5256 LADY MOON DR
Address: 5256 LADY MOON DR, FORT COLLINS
Price: \$275000
Date Closed: 8/22/2012

Seller: RAYMOND E & LINDA J SWANSON
Buyer, Buyer's Address: BRENT C & ASHLEY J COOPER, 1035 ASHFORD CT
Address: 1035 ASHFORD CT, FORT COLLINS
Price: \$325000
Date Closed: 8/22/2012

Seller: JOSEPH R ROUSE
Buyer, Buyer's Address: JOHN G & LOIS ANN WILGER, 4741 PATMORE ASH DR
Address: 404 WEST ST, FORT COLLINS
Price: \$195000
Date Closed: 8/22/2012

Seller: HUD
Buyer, Buyer's Address: ACTARUS LLC, 2021 FOSSIL CREEK PKWY
Address: 1857 IDALIA CT, LOVELAND
Price: \$
Date Closed: 8/22/2012

Seller: JEFFREY SCOTT & ANDREA JOY FOTSCH
Buyer, Buyer's Address: MATTHEW EMMET HARRIS, 2306 AMHERST ST
Address: 2306 AMHERST ST, FORT COLLINS
Price: \$275000
Date Closed: 8/22/2012

Seller: KAREN D MIERA
Buyer, Buyer's Address: JON E & JAIME K IRWIN, 4250 STRINGTOWN DR
Address: 4250 STRINGTOWN DR, LOVELAND
Price: \$228600
Date Closed: 8/22/2012

Seller: ROGER A & MARCIA B DAWDY
Buyer, Buyer's Address: MELANIE A STOUGH, 1349 FRONT NINE DR
Address: 1349 FRONT NINE DR, FORT COLLINS
Price: \$409000
Date Closed: 8/22/2012

Seller: BANK NEW YORK MELLON
Buyer, Buyer's Address: MICHAEL W & MARY K THOUSAND, 4162 MONROE AVE
Address: 4346 SUNRIDGE DR, LOVELAND
Price: \$140000
Date Closed: 8/23/2012

Seller: FEDERAL HOME LN MORTGAGE CORP
Buyer, Buyer's Address: RANDAL

COPELAND, 1582 GREEN MOUNTAIN DR
Address: 1582 GREEN MOUNTAIN DR, LIVERMORE
Price: \$200000
Date Closed: 8/23/2012

Seller: PEAKVIEW HOMES INC
Buyer, Buyer's Address: ALEXANDER MICHAELIS, 765 MT MASSIVE ST
Address: 765 MT MASSIVE ST, BERTHOUD
Price: \$220100
Date Closed: 8/23/2012

Seller: KENNETH P JUENGST
Buyer, Buyer's Address: JUENGST LIVING TRUST, 2517 LAKE DR
Address: 1208 BOWWOOD DR, LOVELAND
Price: \$
Date Closed: 8/23/2012

Seller: JUDITH ANN JUENGST
Buyer, Buyer's Address: JUENGST LIVING TRUST, 2517 LAKE DR
Address: 1415 W 18TH ST, LOVELAND
Price: \$
Date Closed: 8/23/2012

Seller: KENNETH P JUENGST
Buyer, Buyer's Address: JUENGST LIVING TRUST, 2517 LAKE DR
Address: 4009 DOGWOOD CT, LOVELAND
Price: \$
Date Closed: 8/23/2012

EYE from 3

come to their conclusions.

"These results serve to confirm the view of many fans and even the commissioner of the NFL, who have expressed discontent with the quality of the preseason NFL performance," Shields said.

"Although preseason games may provide opportunities for players new to the NFL to gain game-time experience and offer the coaching staff more information on performance capabilities of new players, winning preseason games does not directly translate into better overall team performance in the regular season."

Good news for Broncos fans, who are undoubtedly hoping their \$96 million man, quarterback Peyton Manning, can lead the team to better than a 50-percent win ratio in the regular season, following the team's 2-2 performance during the preseason.

Jordan tells why she's a D

One of Northern Colorado's best-known CEOs, New Belgium

Brewing's Kim Jordan, visited the Democratic National Convention in Charlotte, N.C., earlier this month, and found herself in an interview with National Public Radio.

During that interview, Jordan explained her reasons for supporting the Democratic Party when most CEOs are in favor of Republican Mitt Romney for president.

"For me, it's important to understand that, you know, my coworkers and I put our collective shoulders to the wheel to build equity; that I can't get all of the beer that we make out of the door by myself," Jordan said.

"It takes the effort of a lot of people who — I watch them, they're incredibly dedicated. So I'm comfortable with the notion that you pool your labor, you build equity. And for me, I want to share that.

"And so, if you operate under a model that says that strangers who — granted, they have put money into your business to help it grow — if you believe that those people should have

a higher return than the people that you work with, then I suppose you see the Republican mindset as being more aligned with what you think."

Jordan went on to disagree with the notion that businesses today are overregulated, even working in a highly-regulated industry like brewing beer.

"I think we need to use regulation as a way to make sure that we are not harming the environment, that we're not harming workers, and that we're looking out for generations that will come after us," she said.

Bringing Trader Joe's here

How far are Northern Coloradoans willing to go for a bottle of "Two Buck Chuck?"

We'll get to find out next year, when Trader Joe's opens its first Colorado stores in Denver and Boulder.

The Monrovia, Calif.-based specialty grocer, known for its affordable health foods and low-priced beer and wine selection (including the infa-

mous Charles Shaw, \$2.99 bottle) announced its Colorado expansion earlier this year, and has since been eagerly anticipated by the state's rather large health food-fan base.

What the store has seemingly forgotten to announce is when it will open a third location in Northern Colorado.

The Eye can only assume the established grocer would have the good sense to take advantage of the region's specialty grocer-friendly population, with only a single Whole Foods to satisfy its locally smoked Gouda cheese and grass-fed beef cravings.

It's speculated that Trader Joe's chose Denver and Boulder for its first stores in the state because of their population sizes and "strong" household incomes.

Clearly, it must not have taken into consideration character or overall likability. Or "strong" beer dedication.

Until the grocer gets it right, the Eye proposes the northern region start working on a carpool.



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Time is right to finally embrace regionalism

John Daggett is thinking big, he's thinking long-term, he's thinking about what's good for us.

Too bad the odds are stacked against him.



EDITOR'S NOTEBOOK

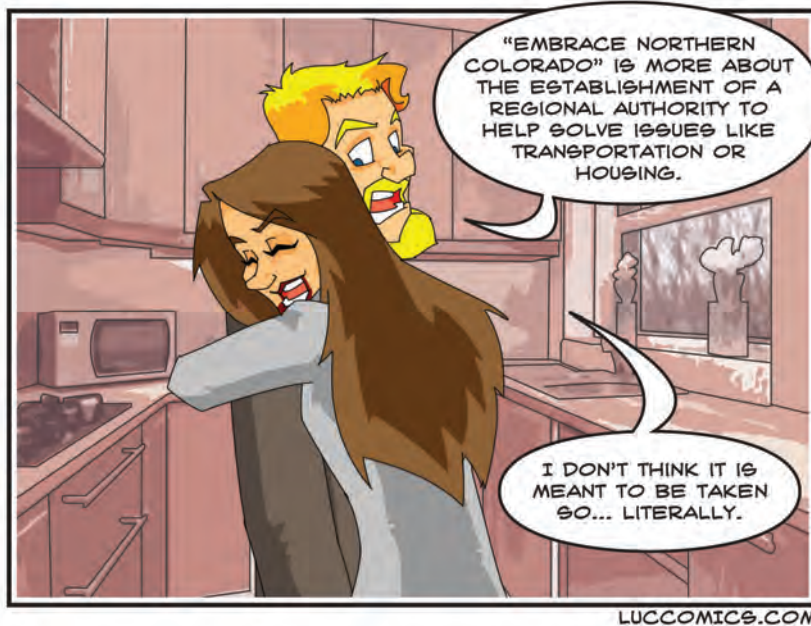
Allen Greenberg

Daggett is the executive director of Embrace Northern Colorado, an organization that, among its goals, would like to see the establishment of a regional authority that speaks for us all with one voice.

This new authority could serve as a cross-jurisdictional planning commission of sorts for Fort Collins, Greeley, Loveland and other Northern Colorado municipalities.

Its members would be elected.

It would tackle water, transportation, housing, job-creation and other issues that relate to the region's



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growth and over which we now sometimes find ourselves fighting rather than cooperating and coordinating.

Daggett is a familiar figure to

many. A former city of Fort Collins transit official who spent nearly six years as the regional initiatives director at the North Front Range Metropolitan Planning Organization, he

knows of what he speaks. He's also been pushing regionalism in his role at Embrace Colorado since 2008, so he's broken plenty of bread with plenty of folks on this issue in the years since.

The dollars and cents behind his line of reasoning are compelling: other parts of the country that have adopted a regional approach are capturing federal dollars that could be coming here.

Those are dollars that typically go for highway and water projects — two big needs in our own region.

Those needs will grow as Northern Colorado's population grows. The next 40 years, according to the familiar projections, will see the addition of up to 900,000 people in the area, thanks to a quality-of-life that's hard to match.

But what happens to quality of life when we're the size of a Salt Lake City or Jacksonville, Fla.?

The answer depends on how well

► See **Editor, 39**

Private, public partnerships key to alternative energy

The growing energy needs of our country will no doubt spur innovation and keep the alternative-energy industry moving forward. Growth, however, will depend on critical private-public partnerships and funding.

Companies in Northern Colorado have certainly answered the call, helping bring advances in smart-grid technology, water resources and advanced transportation.

The City of Fort Collins has helped, too. Because it owns the municipal utility, it has been able to promote, fund and connect smart-grid companies with what they need to grow.

The water cluster in Northern Colorado is also booming because of relationships between the public and private sectors. Colorado State University and local engineering firms have taken past research on water and commercialized it, focusing on water analysis, monitoring, efficien-

cy and control. This growth in water research has led to a steady increase in jobs in the Northern Colorado area, especially as it relates to applications in the natural-gas industry.



GUEST OPINION
Christine Shapard

In the advanced transportation sector, local companies have advanced hybrid technology in terms of combustion engines and hydraulics. For example, Van-Dyne Super Turbo has created a new combustion engine that integrates a turbo charger and transmission into one device that works off of waste heat recovery. Another example is Lightning Hybrids, a Loveland-based company that created a hybrid hydraulic that regenerates braking

energy, storing energy from acceleration for later use. It allows for fuel efficiency and the reuse of energy from the internal combustion engine for acceleration.

None of these companies and startups required government subsidies to be successful. The water companies' technologies are valuable enough that the natural-gas industry is a customer, and both the transportation technology and smart-grid industries are growing through partnerships with global companies.

Successful companies of the future will not look to government incentives to succeed. Rather, they will look to leverage the sort of connections and partnerships that Northern Colorado already has in place to succeed.

What these companies and future ones need to continue growing are more strategic partners and seed funding.

Strategic partners like global com-

panies Dow, Siemens and GE would ideally support the development of early-stage technology with some funding, but more importantly, would provide internal resources for research, development, validation and market channels to help move technology into the marketplace.

That's what we need more of in Northern Colorado. A good strategic partner brings the expertise, money and market understanding that small companies don't have.

Another problem faced by Northern Colorado's clean-tech companies is that large companies don't want to jump in and support the product until they see a prototype. And, companies can't make prototypes without funding.

Because CSU has a seed fund — CSU Ventures — many of these early-stage startups have been able to move through the prototype stage and toward partnerships with

► See **Guest, 39**

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NCBR Opinion Poll

Our online question:

Who will you vote for in November's presidential election?



These results reflect responses to the online poll at www.ncbr.com.

This poll is not scientific and reflects only the opinions of those Internet users who have chosen to participate. The results cannot be assumed to represent the opinions of Internet users in general, nor the public as a whole.

Next question:

After all of the months of debate, studies and financial performance projections, where do you stand on the question of building an on-campus stadium at CSU?

Answer now at www.ncbr.com. Responses will be accepted through Oct. 2.

EDITOR from 38

we've planned for that growth.

According to Embrace Northern Colorado, we are expected to build more housing by mid-century than exists on the ground today. By 2050, we can expect more than 1 million more vehicles on the road and I-25 will have to be widened to 10 or more lanes.

Better transit, new jobs, more recreational opportunities. We'll have to build them all to accommodate the legions that are coming.

A regional authority would help ensure we're doing that in a coordinated, logical way. Think regional parks, transportation corridors that connect cities, employment clusters that leverage off sectors with the greatest promise of creating well-paying, secure jobs. This new entity would keep its eye on the big picture, putting the interests of the region ahead of more provincial concerns.

And that, of course, is the rub, because getting Fort Collins, Greeley and Loveland to act together is just not easy, no matter how smart doing so might be.

A bit ago, I wrote about how Fort Collins, Loveland and Estes Park have joined forces to pull together a bid to host a leg of next year's USA Pro Challenge bike race.

That's an effort worth applauding

— and replicating on a larger, ongoing scale.

Will any of this happen? Is there any real hope of setting aside narrower interests in favor of the greater good?

Daggett and his 15-member board are trying. They're on the front lines of a struggle for hearts and minds that merits the support of the wider business community.

With all due respect, we cannot count on our city councilors or county commissioners to make this happen. In general, few with power and influence tend to want to give any of it away.

No, this has to happen from the ground up. And if you happen to own or run a business in Northern Colorado, the job will fall to you.

Here are two areas I'd start with: The creation of a regional chamber of commerce and a regional economic development corporation.

Finally, in the interest of full disclosure, I should note that Daggett's board includes Northern Colorado Business Report Publisher Jeff Nuttall. But I would have written this either way.

Allen Greenberg is the editor of the Northern Colorado Business Report. He can be reached at 970-232-3142 or agreenberg@ncbr.com.

GUEST from 38

these large companies. The funding has accelerated what these startups have been able to do. CSU's investments have been paramount in taking many of these technologies to market.

Fort Collins is one of the most collaborative communities I have seen, a place where leaders of the city, university and business community have come together to grow

jobs and support entrepreneurs in the clean-tech industry. It is these types of partnerships that will continue to foster innovation within the clean-tech cluster and will continue to meet the clean-energy demands of the future.

Christine Shapard is executive director of the Colorado Cleantech Industry Association.



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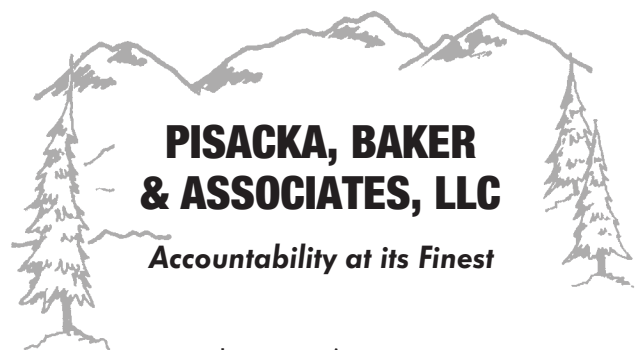
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Foundry Group is a venture capital firm that invests in early stage software / internet companies throughout the United States. TechStars, a mentor-driven accelerator. Brad is also the author of several books and blogs, and a marathon runner.

When: Wednesday, September 26, 12:30 p.m.

What: Lunch

Where: Bixpo at Embassy Suites – JQH Conference Center

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The Larimer County Workforce Center is bringing the 27th annual September Symposium to Bixpo 2012. Three sessions with three dynamic presenters in each.

September Symposium – Session One

Concurrent Presentations – Select 1

8:15 – 9:30 a.m.

Mountain Prairie Ballrooms

- How Good Are You at Being a Virtual Executive? – Debra Benton
- Career Mojo for Managers – Katy Piotrowski
- Becoming a Salt & Light Leader – Glen DeZeeuw

September Symposium – Session Two

Concurrent Presentations – Select 1

10:30 – 11:45 a.m.

Mountain Prairie Ballrooms

- An Insider's Look at Leadership Success – Micki McMillan
- Choosing success: The "What" and the "How" – Mandy Kotzman
- Connection is the New Black – Ava Diamond

September Symposium – Session Three

Concurrent Presentations – Select 1

2:00 – 3:15 p.m.

Mountain Prairie Ballrooms

- Marketing Doesn't Work. The RIGHT Direct Marketing Does! – Joe Contrino
- Too Much College, Not Enough Kindergarten – Deborah Westcott
- Increase Profits Through Operational Analysis – David Cunningham & Allen Duck

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- Retaining Talent (and Productivity) in a Recovering Economy – Marie Zimenoff, A Strategic Advantage 11:30-1:00 Room - Big Thompson B
- Converting Clicks to Customers- MadWire Media 10:30 – 11:30 a.m. On Stage in the Rocky Mountain Exposition Hall
- Hiring the Best and Avoiding the Rest - Sandler Training 1:00 – 3:00 p.m. Room: Carter Lake B
- Flying the Friendly Skies of Social Media - Social Media Pilots 1:30 – 2:30 p.m. On stage in the Rocky Mountain Exposition Hall
- Be a Lynchpin: How to Position Yourself for Career Success – Marie Zimenoff, A Strategic Advantage 3:00-4:30 p.m. Room - Big Thompson B
- Silver Linings: Working in the Cloud - Vista Solutions 2:45 – 3:45 p.m. On stage in the Rocky Mountain Exposition Hall

Information at www.ncbr.com



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Every year there is a little something new, a bit of a change to keep Bixpo fresh and lively.

- This year the Chambers of Commerce from Greeley, Loveland and Fort Collins are joining the Northern Colorado Economic Development Corporation to host the 2012 Regional Issues Summit as the kickoff to Bixpo.
- Plus, the Larimer County Workforce Center is bringing the 27th annual September Symposium to Bixpo.
- Kennedy and Coe will present the 2012 CFO of the Year Awards at the Business Leaders Lunch sponsored by Kaiser Permanente' and Otis, Coan and Peters.
- And Community Banks of Colorado joins Bixpo as the title sponsor for Bixpo Rocks Business After Hours.
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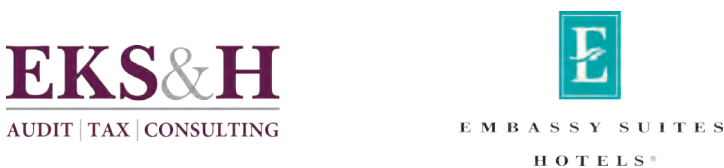
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The service team of the Embassy Suites Loveland - Hotel, Spa & Conference Center is delighted to again host the Bixpo in our hotel. This event is important for all of us in Northern Colorado – what a great opportunity to See and Be Seen! You will have the opportunity to make new connections, show off what you have to offer, honor the CFOs of the Year and enjoy some great food at the Business Leader's Luncheon and a cool beverage at Bixpo Rocks After Hours.



Hats off to the Northern Colorado Business Report for their vision and hard work in putting this 8th Annual Bixpo together. Well done!!

can offer you.

If you have not been in our hotel, then please have a look around – any one of our team members will be glad to give you a tour. One of our newest enhancements is a Fiber Optic Cable for High Speed Internet service providing up to 100mbps data transfer which no other facility in the region

Be sure to visit Rocky River Bar & Grille for some truly amazing fare, and please stop by Spa Botanica for a splendid spa experience. We will have guest suites available for show as well!

If you have been here before, then

welcome back!

We all hope you find our facilities to be the ideal location for conferences – stop by our booth and learn about our special offers to win your business in 2013! We are confident you will find our team of service professionals trained and ready to accommodate your every desire – demonstrated by

our ranking as the #2 Embassy Suites in the World in 2011. We are thrilled to be part of the Northern Colorado neighborhood and look forward to serving you in any way possible.

Tom Dwyer
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EKS&H Sponsors VIP Lounge and Shows its Support of Northern Colorado Nonprofits at 2012 Bixpo

If you or your company are a sponsor, exhibitor, or presenter at the 2012 Bixpo Conference, EKS&H invites you to take a break in the VIP Lounge! We also encourage you to stop by our booth to learn about some of our favorite Northern Colorado nonprofits.

The 2012 Bixpo conference is an exciting, high-energy business opportunity for sponsors, exhibitors, and presenters. The event is full of opportunities to learn, network, talk to potential customers, and make deals happen. In addition to promoting your own business, there are lots of people and organizations you should become educated about during your day at Bixpo. While this amount of activity and opportunity is fun, it can also be exhausting! That is why EKS&H is proud to be sponsoring the VIP Lounge. The VIP Lounge is located in the Lake Loveland meeting room, across from the main entrance to the exhibit hall.

The VIP Lounge provides a quiet and calming escape from the hustle and

bustle of the expo. It is the perfect space to meet with colleagues or simply take a break. While you mentally recharge, you'll also find outlets to recharge your laptop, phone, or other electronic devices. Ask one of the EKS&H team members for access to our complimentary WiFi to check your schedule or catch up on your work and personal email. Masseurs from Spa Botanica will be set up to provide you with stress-relieving chair massages while soothing music plays quietly in the background. You can also enjoy complimentary beverages and snacks

provided throughout the day. The VIP lounge is arranged to create a relaxing respite from the day's activities.

In addition to sponsoring the VIP Lounge, make sure to stop by EKS&H's booth in the exhibitors' hall where we are featuring some of our favorite Northern Colorado nonprofits. Each of these organizations provide important services to Northern Colorado and we are proud to support them and the work they do. Visitors who stop by the EKS&H booth space will get to play some great carnival-style games to

benefit these organizations!

Based in Colorado, EKS&H is the sixth largest public accounting firm headquartered in the Western United States. Our commitment to excellence has resulted in sustained growth for more than 35 years. Our core client base continues to be privately held small- to medium-sized Colorado businesses in a variety of industries including: manufacturing and distribution, professional services, and consumer products. With offices in Fort Collins, Boulder, and Denver, we have 48 partners and more than 440 professionals ready to serve your audit, tax, and consulting needs. We are committed to providing consistent quality service as trusted business advisors for our clients.

On behalf of all the employees at EKS&H, please enjoy the 2012 Bixpo VIP Lounge. Please stop by our booth to learn more about our firm and some of the great nonprofit organizations in our community!



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Reconnecting with the Business Community

Welcome to the new Community Banks of Colorado. Our sponsorship of BIXPO reflects our determination to reconnect with the business community in Northern Colorado – a region where we have deep roots, the best talent in local Bankers, and something to prove. Our goal is nothing short of being the best community based bank in the state, and Northern Colorado is where it starts.

We have new owners and rejuvenated management, but we are a Colorado based organization. Our parent company, National Bank Holdings Corporation announced the relocation of its corporate headquarters from Boston to Denver earlier this year. All decisions regarding your banking relationships are made right here in Colorado, not in another state, another time zone, and certainly not in a foreign country!

We see Northern Colorado as one of the very best business environments in all of the United States. Economic opportunity has driven popu-

lation inflow which has resulted in stabilized housing markets, improving employment rates, and increased consumer and business spending. Municipal infrastructure is excellent, there is unprecedented investment in Energy exploration and production, and partnerships between the business community and our Universities are as strong, productive, and mutually beneficial as they have ever been. All that means that this is a great place to do business with a great business focused bank!

We look forward to re-introducing ourselves during BIXPO, and we welcome the opportunity to earn your trust and confidence well into the future.

Thank-you for allowing us to be of service!



Joe Bonner
President, Community Banks of Colorado



Community Banks of Colorado

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In-bound Marketing at Bixpo 2012

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Mad360, a division of Madwire Media, is the leader in local business inbound marketing. We offer world-class websites and marketing solutions crafted specifically for niche local businesses. We provide the best results, fastest turnaround and most affordable plans. Our solutions are tested, perfected and proven to grow your business.

How does it work? First, you choose from our portfolio of over 100 premium website designs for your industry. Once you have selected your perfect design and plan, we can have your new website up and running within days, and the best part is, your dedicated account manager will do all the work for you!

Once your website is up and running, the marketing begins! We specialize in inbound marketing, online marketing, mobile marketing and more. We implement new ways to help you increase new customers, repeat customers, referrals and sales. We'll make your website a 24-7 lead driving machine. We'll also help you to ranking highly on search engines for your desired search terms. Be #1 on smart phone searches, desktop searches and tablet searches. We'll also get your business to the top of Google maps. Just pick a plan and go!

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Making 2012 Your "Best Year Ever"

While there are several factors that contribute to success in the sales arena, there are five things you must have in order to maximize your potential and the results you achieve in 2012.

You must have a system--a process for identifying, qualifying, and developing selling opportunities. Pursuing anyone who expresses a casual interest in your product or service is a poor investment of your time and energy. Even pursuing only those who have a real interest but not the wherewithal to buy it, or the ability to make a decision to buy it, is a poor investment of resources. In order to obtain the greatest return on that investment, you must be able to systematically qualify opportunities quickly using appropriate measurable criteria.

You must have skill--to implement your system. And, the most valuable skill is the ability to communicate: to get your point across--succinctly and meaningfully--using language appropriate to the situation; to ask meaningful questions that keep the conversation focused on topics essential to qualify the opportunity; and, to listen...really listen to not only understand the content of what the other person is saying, but the intent of their words, as well.



You must have belief--in yourself, in your company, and in your product or service. Because you can do no more than what you believe you can do, you must believe in your ability to tackle the job at hand and succeed to whatever level your skill and tenacity will take you. You must believe in your company's intention to treat its customers fairly and fulfill its obligations to them. And, you must believe in the ability of your product or service to deliver to the customer the results promised.

You must have the desire to improve--even if you are at the top of your game. There's a saying in the aviation world--A good pilot is always learning. The same concept is true in the sales world--A good salesperson is always learning...to be more efficient and effective: identifying, qualifying, and developing opportunities; representing his or her company; and serving customers.



John Geiman

Don Overcash

You must have a 100% commitment—to doing the very best job you can, and to providing the best possible service to your customers, your col-

leagues, and others who depend on you. Your personal value is not measured by the size of your paycheck, but rather by the quality of service you provide to others. When you are committed to providing the best service you can...all the people you touch benefit.

Are you ready to make 2012 your best year ever?

Using LinkedIn to Grow Your Business

Is LinkedIn more than a job search tool? Many people are surprised to learn that it can also be a valuable prospecting tool for their business. Attend BIXPO Sandler Training Workshop to find out how to effectively use LinkedIn to fill your company's sales piling with qualified prospects.

Hiring the Best...Avoiding the Rest

If you were to take the most successful sales people—those who consistently and almost effortlessly hit their goals, earn their bonuses, and go home day after day with peace of mind—and give them a label, we would call them winners.

Winners maintain the correct attitude, exhibit the appropriate behavior and possess the necessary skills to continually succeed. They expect to win, they focus on winning, and they accept nothing less than the best from themselves. If winner are at one end of the spectrum, non-winners are at the opposite end. They work hard, yet they never seem to hit their stride. And they struggle for victory.

Obviously, we want to hire winners. But how do you differentiate the winners from the rest of the pack? Success leaves clues!

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Fall is in the air and it is time again for Bixpo! Vista Solutions continues to participate at Bixpo each year because it is the premiere business networking event of the year for Northern Colorado. Unlike the various Chamber of Commerce events, Bixpo is the regional event for businesses to see and be seen. This is critical for both our brand awareness as well as our lead generation programs. We also use Bixpo to connect with new businesses in the area, as well as renew relationships with existing business partners and even competitors. When it comes to business to business networking nothing is more productive than the Bixpo event.

The Northern Colorado Business Report (NCBR) does the heaving lifting to make Bixpo happen each year. We are grateful to the staff that works long hours to provide this incredible business to business networking event.

Daily, weekly and monthly, the NCBR fulfills a critical need for business news in our region and state. Much of the day to day detail of our slow but steady economic recovery is reported by the NCBR provide

an accurate and in-depth perspective on the business outlook for the region. This perspective is critical to making the correct investments for the future of Vista Solutions. The NCBR also provides thought leadership in small business management, marketing and sales strategies.

It has been our pleasure to work with and develop personal relationships with the hard working staff at the NCBR over the past decade. The team at the NCBR gathers information and develops insight into our business community that is critical to our success and simply would not be available without their diligence and attention to detail.

We are looking forward to a terrific 2012 Bixpo event!

Sincerely,
Bob Vomaska
CEO
Vista Solutions Corporation



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Join us for the 27th Annual September Symposium ...



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◆ Session One ◆

(8:15 AM—9:30 AM)

Attendees of the first session will have access to a special preview of the Bixpo Expo before it opens to the public.

Choose From

How Good Are You at Being a Virtual Executive? ~ *Debra Benton*

Career Mojo for Managers ~ *Katy Piotrowski*

Becoming a Salt & Light Leader ~ *Glen DeZeeuw*

◆ Session Two ◆

(10:30 AM—11:45 AM)

Choose From

An Insiders' Look at Leadership Success ~ *Micki McMillian*

Choosing Success: The "What" and the "How" ~ *Mandy Kotzman*

Connection is the New Black ~ *Ava Diamond*

◆ Session Three ◆

(2:00 PM—3:15 PM)

Choose From

Marketing Doesn't Work. The RIGHT Direct Marketing Does! ~ *Joe Contrino*

Too Much College, Not Enough Kindergarten ~ *Deborah Westcott*

Increase Profits Through Operational Analysis ~ *David Cunningham & Allen Duck*

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KENNEDY AND COE SPONSORS CFO AWARDS AT BIXPO

LOVELAND – A Top 100 accounting and consulting firm will once again recognize the people who utilize their operational and strategic skills to maintain financial stability within a business.

Kennedy and Coe is proud to serve as the title sponsor for the Northern Colorado Business Report's CFO Awards, which recognize Chief Financial Officers in the northern Colorado region. This year's award ceremony will be part of Bixpo 2012, specifically during the business leaders lunch on Sept. 26.

In its eighth year, Bixpo 2012 is the largest regional business and industry event in northern Colorado, serving to build and retain business relationships and promote brand recognition among company decision makers in the area.

CFO Award candidates must be nominated by company peers and meet strict criteria. Nominees should be the individual responsible for financial management, even



without the specific title of chief financial officer. The candidates must work in Larimer and Weld counties and the company they work for must be headquartered in northern Colorado.

Jeff Wald, who leads Kennedy and Coe, LLC as CEO, and said the position of Chief Financial Officer not only requires presentation of accurate and timely financial information but a realization that each stakeholder in the company relies on this person's ability to manage money and risk.

During these challenging economic times, having a competent CFO who oversees liquidity, capital structure and internal financing is a



necessity. In addition, a Chief Financial Officer is mainly responsible for a company's financial future. They must be able to identify areas of the company that are most efficient and capitalize on that information so the business is successful in the long-run.

"A good CFO is not always recognized as much as they should be, especially considering the value they bring to their organization," Wald said. "Most often, a Chief Financial Officer does not clamor for attention because they don't need it. Instead, they are content with strong financial performance and overall success of their companies."

As the accounting and consulting firm has worked side by side with many Chief Financial Officers over

the years, Kennedy and Coe wanted to recognize the folks it considers to be the backbone of an organization. CFOs must comply with a myriad of rules and regulations and meet deadlines and Wald said this means they are ultimately stewards of their company.

"It's long overdue for northern Colorado's Chief Financial Officers to receive a pat on the back," he said. "Kennedy and Coe applauds and congratulates each of the award winners and hopes they take a moment to enjoy their time in the spotlight."

The CFO Awards ceremony will take place from noon to 2 p.m., Sept. 26 in the Mountain Prairie Ballrooms, Embassy Suites-Loveland, 4705 Clydesdale Parkway, Loveland.



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Nourishing the Community

Kaiser Permanente Sponsors Northern Colorado Business Report's Second Annual Business Leader's Lunch

At Kaiser Permanente Colorado, quality coverage means more than health care – it includes support for the local businesses that contribute to community growth. For more than 40 years, the state's largest nonprofit health plan has worked to improve the lives and health of Coloradans and continues to grow with the needs of the local economy as it expands coverage into Northern Colorado.

Kaiser Permanente is proud to contribute its support as the title sponsor of the Northern Colorado Business Report's second annual Business Leader's Lunch at Bixpo 2012.

The Bixpo business exposition is the premier regional business and industry event in northern Colorado, serving to build and retain professional relationships and promote brand recognition among company decision makers in the area. The Business Leader's Lunch offers industry leaders an intimate opportunity to learn more about the latest trends and innovations. This year, the luncheon will feature keynote speaker Brad Feld, one of the managing directors at Foundry Group and co-founder of TechStars.

The Business Leader's Lunch will also host the presentation of the

Northern Colorado CFO of the Year Awards, which recognizes the contributions of exceptional chief financial officers throughout the region.

Kaiser Permanente's involvement in Bixpo 2012 aligns with its belief that all businesses, small and large, are entitled to quality coverage for their employees.

On October 1st, Kaiser Permanente will officially mark its Northern Colorado expansion with the opening two medical offices in Fort Collins and Loveland, signifying a new chapter of health care for the community and local businesses. Kaiser Permanente's unique integrated care delivery system houses primary care, laboratory and pharmacy services under one roof.

In addition to these two new medical offices, Kaiser Permanente's expansion into Northern Colorado includes a medical office in Greeley opening in 2014 and a partnership agreement with Banner Health hospitals and physicians. This partnership is the first of its kind for Kaiser Permanente and will allow for the sharing and utilization of health information technology to better coordinate patient care.

Kaiser Permanente's expansion to



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Northern Colorado is expected to bring approximately 100 jobs to the region.

Similar to how businesses count on the reliability and performance of their employees, Kaiser Permanente believes that individuals should expect comprehensive health care that works with their busy schedules. According to Keith Evans, vice president of marketing, sales and business development for Kaiser Permanente Colorado, "We recognize that in order for health care to be truly quality, it needs to be convenient and readily available close to where our members live and work. Kaiser Permanente's goal is to make our services a staple of the community so Northern Colorado businesses can focus on what they do best."

Kaiser Permanente currently provides comprehensive health care services to more than 535,000 members throughout 24 medical offices and a network of affiliated hospitals and

physicians in Colorado. The health plan was recently named "Highest in Member Satisfaction" among Commercial Health Plans by J.D. Power and Associates for the fifth straight year.

Kaiser Permanente has been recognized by the National Committee for Quality Assurance as the top-ranked private health plan in Colorado, sixth in the nation and one of the top three Medicare plans in the United States. In 2011, Kaiser Permanente directed more than \$90 million to community benefit programs to improve the health of all Coloradans. The health plan has been active in the Northern Colorado community over the past few months, hosting a free community screening of HBO's documentary series *The Weight of the Nation* in June, providing a \$90,000 donation to the Colorado Red Cross to support 2012 Colorado Wildfire Relief and issuing grant funding to the Colorado Meth Project in support of public education campaigns targeted to at-risk teens.

The 2012 NCBR Business Leader's Lunch will take place from 12 – 2 p.m. on September 26 at Embassy Suites Loveland, 4705 Clydesdale Parkway.



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Business Leaders Lunch/CFO Awards

Feld and Caille: Building a Startup Community and Developing the Workforce to Power It

What Brad Feld and Gary Caille, who will both speak at the 2012 Business Leaders Lunch/CFO Awards, have in common is mentoring innovation and mentoring people to power technology. Feld's focus is venture capital; Caille's is workforce capital.

Brad Feld is one of the managing directors at Foundry Group, a venture capital firm that invests in early stage software / Internet companies throughout the United States. He is also the co-founder of TechStars, a mentor-driven accelerator and holds Bachelor of Science and Master of Science degrees in Management Science from the Massachusetts Institute of Technology. Feld has been an early stage investor and entrepreneur since 1987. Prior to co-founding Foundry Group, he co-founded Mobius Venture Capital and, prior to that, founded Intensity Ventures, a company that helped launch and operate software companies. Brad is also a co-founder of TechStars.

Feld currently serves on the board of directors of BigDoor, Cheez-



burger, Fitbit, FullContact, Gnip, MakerBot, MobileDay, Modular Robotics, Oblong, Orbotix, SEO-Moz, Standing Cloud, and Yesware for Foundry Group. Previously, Brad was an executive at AmeriData Technologies after it acquired Feld Technologies, a firm he founded in 1987 that specialized in custom software applications.

Gary Caille was commissioned in the United States Navy after graduation from Cornell University with a Bachelor of Science in Mechanical



Business Leaders LUNCH

He completed a Master of Science in Mechanical Engineering from the University of Central Florida (1985) and a Doctor of Philosophy in Mechanical Engineering from the Georgia Institute of Technology (Georgia Tech, 1988). He is a licensed Professional Engineer in Georgia, New Jersey (inactive) and Florida (inactive). After completing nuclear power training and submarine training, Caille served on a fast attack nuclear submarine. He served as the Reactor Controls Divi-

sion Officer, Sonar Division Officer and Weapons Department Head from 1978 to 1982. From 1982 to 1984, he served as an instructor and director of the Officer Chemistry, Materials and Radiological Fundamentals Division at the Navy's Nuclear Power School.

Now back in the field of mechanical engineering at Colorado State University, Caille was most recently Director of System Solutions Group of CSU Ventures which he formed in 2008. System Solutions group is focused on developing applied technical research from Colorado State University and partnering with industrial corporations to develop systems level solutions.

He is also works with a Google spinoff, Gooru, to promote online education and mentoring programs to develop the workforce needed for the technological economy.

Hear both as they bring together money and people to build innovative communities and the workforce needed to power them.

2012 Regional Issues Summit Happening at Bixpo

Northern Colorado is one of the state's most vibrant and livable areas. It is also one of the fastest growing parts of Colorado. The Regional Issues Summit is a forum that will bring attention to some of the larger issues facing Northern Colorado including Higher Education, Water and Oil and Gas development. The half-day program will feature expert presentations followed by panel conversations and participant reactions. Business, civic, education and government leaders are invited to attend to help identify possible solutions to the area challenges.

The Regional Issues Summit is sponsored by the Fort Collins Area Chamber of Commerce, the Loveland Chamber of Commerce, the Greeley Chamber of Commerce, the Northern Colorado Economic Development Corporation, Woodward and EKS&H.



presented by the Northern Colorado Legislative Alliance and Leadership Northern Colorado
 Wednesday, September 26
 7:15am to 11:30am
 Embassy Suites

Time	Session
7:15 am	Check-in
7:30 am	Welcoming Remarks
7:40 am	Session 1: Water, Water Everywhere But No Place to Put It
8:45 am	Session 2: Higher Education – A Higher Calling or Groveling for Dollars?
9:45	Break
10:00	Session 3: Energy Development – What's the Big Fracking Deal?
11:00	Closing Comments and Adjourn

September Symposium Comes Full Circle

The 27th Annual September Symposium, featuring nine great seminars, presented by the Larimer County Workforce Center, with principal sponsorship by the Coloradoan Media Group and the Northern Colorado Business Report, is now part of the Bixpo. This means that the September Symposium has come full circle.

The September Symposium originated from monthly seminars for business called Employers' Roundtables, which began in 1982. The inspiration for these Roundtables came from Moses...Moses Sanchez, a loaned executive from the National Alliance of Business. Sanchez worked with the Workforce Center then called Larimer County Employment and Training Services. He suggested producing monthly Employers' Roundtables, seminars for the business public that were free of charge. (Employers' Roundtables are still presented by the Workforce Center, October-May, now in Fort Collins and Loveland. For a schedule of this season's Employers' Roundtables, visit: <http://larimerworkforce.org/business/employers-roundtables/>.)

In 1985, the idea of Employers' Roundtables morphed into the first September Symposium, which was called the Business Expo. This was



an all-day series of seminars that also included vendor booths and a luncheon. There was a charge to attend and to be a vendor. A few years later, the vendor booths were discontinued and the seminars were presented free of charge, with a fee for the optional luncheon. Subsequent to that, the Business Expo was renamed the September Symposium, since it was no longer an exposition and because the Business Expo was becoming confused with several other Business Expos around the state.

Then, the Symposium itself was tightened up, instead of an all-day event; there was still an optional luncheon during which a keynote

speaker closed the event. Even more restructuring took place when eventually the luncheon was dropped and the September Symposium became a half-day series of seminars.

This September was the year that the September Symposium almost wasn't. Previously, the bulk of the funding for the Symposium, in addition to some funding from private sector sponsors came mainly from two state agencies, the Colorado Office of Economic Development and International Trade and the Colorado Department of Labor and Employment. Due to tightened budgets, although both of these agencies were still able to commit some resources

this year, the amounts were greatly reduced. The only available option appeared to be to cancel this year's September Symposium.

Several years ago, there was a brief discussion between the Workforce Center and the Northern Colorado Business Report about combining the September Symposium with the Bixpo. The timing was just not right and the decision was made to keep the two events separate. But, timing is everything. The discussion was reopened in earnest in August. The third party in this discussion was the principal sponsor of the September Symposiums for the past seven years, The Coloradoan Media Group. This time...the timing was right. All of the entities involved embraced the idea of merging the September Symposium into the Bixpo.

So, what began as a Business Exposition has essentially returned to its roots, come full circle, merging two of the hottest tickets for business in Northern Colorado into one full day, in one location...September Symposium, Now at Bixpo!

*Lew Wymisner
September Symposium Coordinator
Larimer County Workforce Center*

CSU Ventures - Moving PHEV Technology and Education Forward

DRS. GARY CAILLE, THOMAS BRADLEY & CYNTHIA SMERASKI

Plug-in hybrid electric vehicles (PHEVs) are hybrid electric vehicles that can draw and store energy from an electric grid to supply propulsive energy for the vehicle. This simple functional change to the conventional hybrid electric vehicle allows a plug-in hybrid to displace petroleum energy with multi-source electrical energy. This has important and generally beneficial impacts on the transportation energy sector, petroleum consumption, criteria emissions output, and carbon dioxide emissions, as well as on the performance and makeup of the electrical grid. PHEVs are seen as one of the most promising means to improve the near-term sustainability of the transportation and stationary energy sectors.

Paradigm shifting technology introductions such as PHEVs, require changes in infrastructure, public policy, and training of technicians, first responders, and engineers. These technologies also result in development of new products such as charging stations, and provide motivation for product improvements such as new battery technologies. Introductions of new



CSU VENTURES

technologies also present new opportunities for economic growth, jobs and entrepreneurship, and if implemented slowly, have minimal or no negative effects on the present market or products.

With the introduction of any new technology, consumer education and awareness is critical to a successful introduction into the market. The greater than 10 year market presence of hybrid electric vehicles (HEV) with no atypical maintenance or operational issues has eased consumer concerns usually found with new technologies. PHEVs are a transitional technology between the HEV and the all-electric vehicle. New battery technologies are in

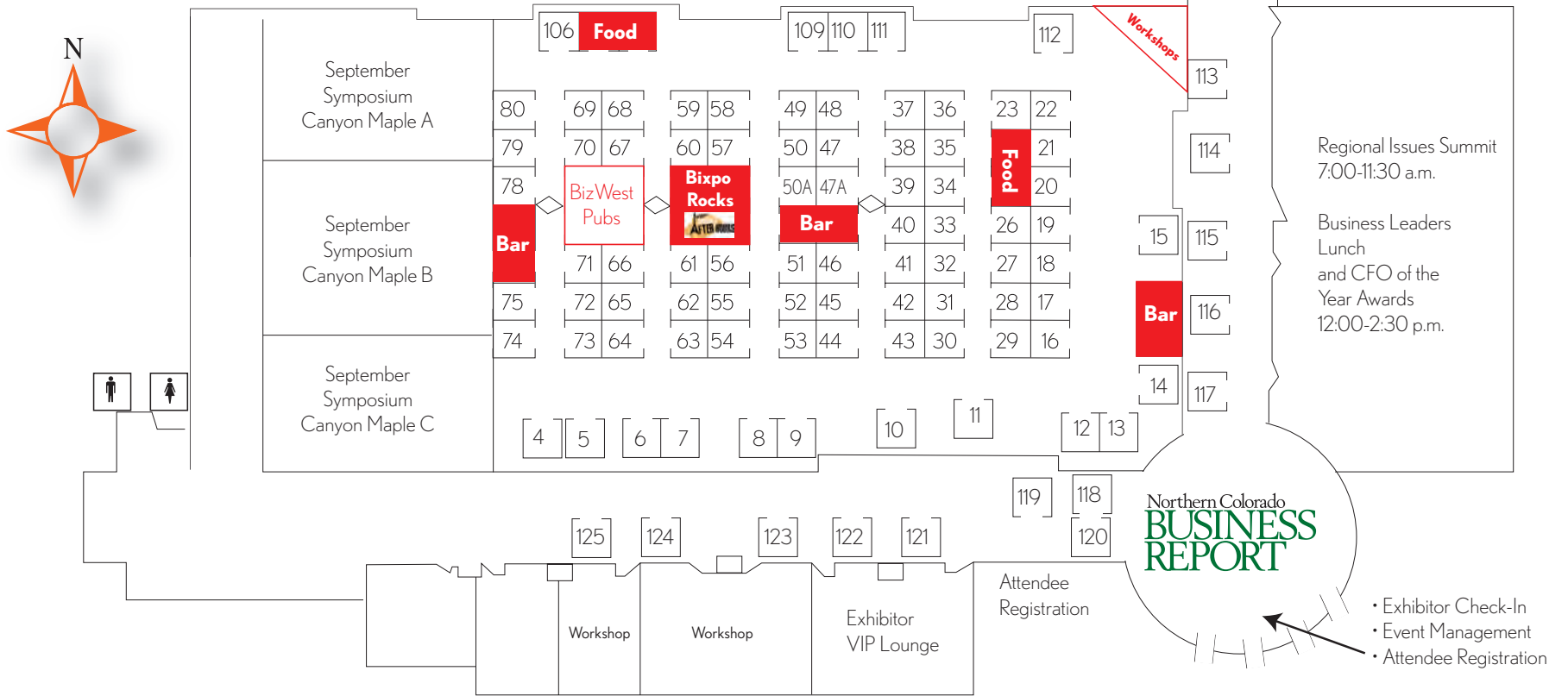
reach that will allow the all-electric vehicle to travel on a single battery charge the same distance as an internal combustion vehicle on a tank of gas with a recharging time similar to the time to refill the gas tank.

As all of these vehicles (HEV, PHEV and EV) increase in market share, we must expand our education reach so as to prepare our students at both the high school and college levels in order to be able to maintain, manufacture, design and engineer this system of systems. CSU Ventures Systems Solutions Group teamed up with CSU's College of Engineering to create a multi-linked approach to PHEV education by focusing training at several layers: college students, professionals, first responders, middle and high school teachers and students, and the general public. See www.goorulearning.org for a collection of educational resources called "Hybrid Electric Vehicles and Beyond."

This program/material is based on work supported by the Department of Energy under Award number DE-EE0002627.



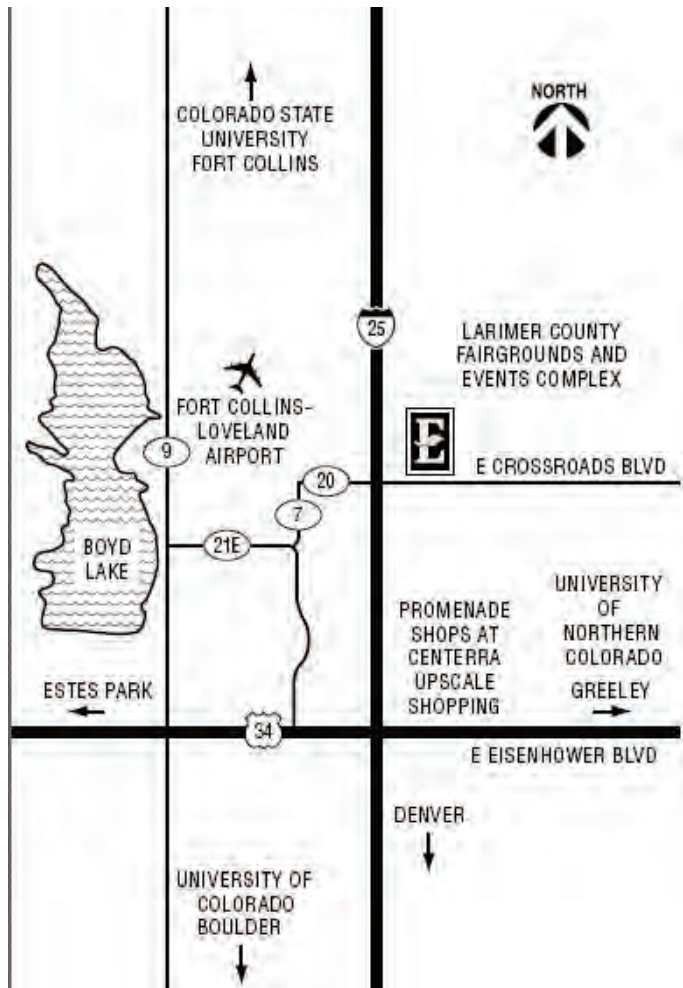
2012 Bixpo Exhibitor Floor Map



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Directions



The Embassy Suites Loveland is conveniently situated within The Ranch development off of Interstate 25 in Loveland, Colorado. The hotel is just five minutes from the Loveland/Fort Collins Municipal Airport.

From the North: Take Interstate 25 south to Crossroads Boulevard (Exit 259). Turn left under the overpass onto County Road 26. The hotel will be on the left on Clydesdale Parkway.

From the South: Take Interstate 25 north to Crossroads Boulevard (Exit 259). Turn right onto County Road 26. The hotel will be on the left on Clydesdale Parkway.

Bixpo Event Schedule

September 26, 2012 Embassy Suites – Loveland

Northern Colorado Regional Issues Summit at Bixpo

High Meadows Ballrooms

Hosted by the Chambers of Commerce for Loveland, Greeley and Fort Collins and NCEDC, the 2012 Regional Issues Summit kicks off Bixpo 2012.

September Symposium – Session One

Presented by the Larimer Workforce Center

Concurrent Presentations

8:15 – 9:30 a.m.

Canyon Maple Ballrooms

- How Good Are You at Being a Virtual Executive? – Debra Benton
- Career Mojo for Managers – Katy Piotrowski
- Becoming a Salt & Light Leader – Glen DeZeeuw

Business Leaders Preview of Bixpo Expo 2012

9:30 a.m. – 10:00 a.m.

Main Exhibition Hall

September Symposium – Session Two

Presented by the Larimer Workforce Center

Concurrent Presentations

10:30 – 11:45 a.m.

Canyon Maple Ballrooms

- An Insider's Look at Leadership Success – Micki McMillian
- Choosing success: The "What" and the "How" – Mandy Kotzman
- Connection is the New Black – Ava Diamond

Bixpo Workshops

- Using LinkedIn to Grow your Business- Sandler Training
10:00 a.m. – 12:00 p.m.
Room – Carter Lake B
- Retaining Talent (and Productivity) in a Recovering Economy – Marie Zimenoff, A Strategic Advantage
11:30-1:00
Room - Big Thompson B
- Converting Clicks to Customers- MadWire Media
10:30 – 11:30 a.m.
On Stage in the Rocky Mountain Exposition Hall

Business Leaders Lunch & CFO Awards

12:30 – 2:30 p.m.

Registration and check-in opens at 12:00

High Meadows Ballrooms

Bixpo Workshops

- Hiring the Best and Avoiding the Rest - Sandler Training
1:00 – 3:00 p.m.
Room: Carter Lake B
- Flying the Friendly Skies of Social Media - Social Media Pilots
1:30 – 2:30 p.m.
On stage in the Rocky Mountain Exposition Hall
- Be a Lynchpin: How to Position Yourself for Career Success – Marie Zimenoff, A Strategic Advantage
3:00-4:30 p.m.
Room - Big Thompson B

September Symposium – Session Three

Presented by the Larimer Workforce Center

Concurrent Presentations

2:00 – 3:15 p.m.

Canyon Maple Ballrooms

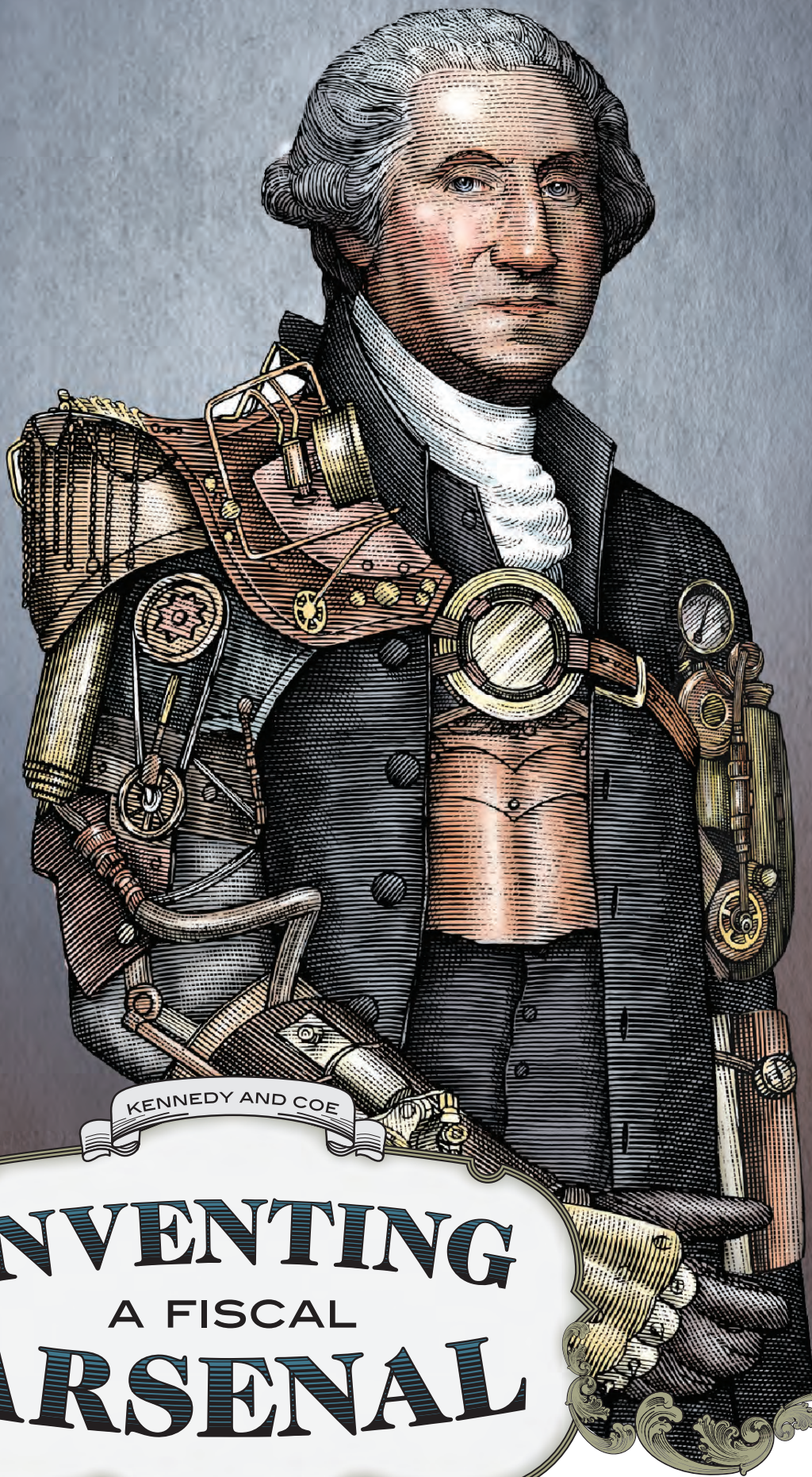
- Marketing Doesn't Work. The RIGHT Direct Marketing Does! – Joe Contrino
- Too Much College, Not Enough Kindergarten – Deborah Westcott
- Increase Profits Through Operational Analysis – David Cunningham & Allen Duck

Bixpo Workshop

- Silver Linings: Working in the Cloud - Vista Solutions
2:45 – 3:45 p.m.
On stage in the Rocky Mountain Exposition Hall

Bixpo Rocks Business After Hours

5:30 – 7:30 p.m.



KENNEDY AND COE

INVENTING A FISCAL ARSENAL


KENNEDY AND COE, LLC
CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS
Genuine People. Creative Ideas. Valuable Results.

It takes more than solid financial planning to protect your money. It takes creative and experienced accountants to arm your business with the reinforcements to protect itself and the ingenuity to prosper. At Kennedy and Coe, our intuitively sharp accounting and consulting arsenal will turn your business' dollars into the key that sparks financial electricity.

To discover your business' true potential, go to www.kcoe.com or call 800.303.3241.

Exhibitor Directory

A Strategic Advantage

333 West Drake Road, Suite 11
Fort Collins, CO 80526
Phone: 970-420-8413
Fax: 866-521-1036
Website: www.astrategicadvantage.com

Products/Services: Strengths-based consulting/coaching for business owners and leaders, interviewing and hiring strategies, personal/business brand development including social media, business positioning, and business process strategies.

Company Description: We help businesses do more with less through identifying strengths, creating business systems, and providing coaching to improve leadership and performance. We drive growth by coaching small business owners to get clarity about their brand, their positioning, and processes that work best for them leading to increased leverage and profit.

Person in charge/Title: Marie Zimenoff, President
Person handling Bixpo/Title: Marie Zimenoff, President
Email: marie@astrategicadvantage.com
Booth Number: 49

Advantage Bank

1475 North Denver Avenue
Loveland, CO 80538
Phone: 970-613-1982
Fax: 970-613-1561
Website: www.advantagebanks.com

Products/Services: Advantage Bank offers all the competitive personal and business banking services of a big bank. As a community bank, we are able to focus on the people on "Main Street" allowing us to provide a localized commitment of exceptional customer service.

Company Description: Advantage Bank believes in local management and has a market President, Lending officers and Branch Managers located in each community we serve. We are a small commercial bank and place an emphasis on small and medium sized businesses. We are competitively priced and tailor our products to meet the needs of our customers.

Person in charge/Title: Thomas Chinnock, CEO and Jeff Kincaid, President
Person handling Bixpo/Title: Jackie Mihalchick and Bryan Guest
Email: jmihalchick@advantagebanks.com and bguest@advantagebanks.com
Booth Number: 78

Air Repair/Comfort By Nature

6380 West 10th Street, Unit #10
Greeley, CO 80634
Phone: 970-353-3655
Fax: 970-378-0218
Website: www.comfortbynature.com

Products/Services: Heating and cooling provided for residential & commercial customers using the latest, most energy-efficient equipment. We are the largest, most experienced installer of geothermal heatpump systems in Northern Colorado.

Company Description: We install & service heating & cooling systems for residential & commercial customers. We are the largest geothermal heatpump systems installer in Northern Colorado. We provide factory-trained technicians and installers to provide cost-effective replacement & energy efficient new construction heating & air conditioning. In business for 17 years.
Person in charge/Title: Jeff Reiher, Owner & President
Person handling Bixpo/Title: Jeff Reiher, Owner & President

Email: jreiher@comfortbynature.com
Booth Number: 4

Alphagraphics – Fort Collins

115 East Harmony Road, #220B
Fort Collins, CO 80525
Phone: 970-223-6316
Fax: 970-223-8644

Website: www.agnoco.com
Products/Services: Print and marketing solutions include business cards, trade show materials, direct mail, banners, newsletters, graphic design, personalized URLs, excellent customer and so much more.

Company Description: AlphaGraphics is a locally owned and operated, by long-time Windsor residents, Skip and Diane McIntosh. AlphaGraphics provides full-service print and marketing communications company with locations in Fort Collins and Greeley. Purchased in 2006, AlphaGraphics has built its business on customer service and community support.

Person in charge/Title: Skip and Diane McIntosh, Owners
Person handling Bixpo/Title: Shannon Hein
Email: shein@alphagraphics.com
Booth Number: 117

Alternatives to Violence

313 E. 4th Street
Loveland, CO 80537
Phone: 970-669-5150
Fax: 970-669-5136
Website: www.alternativestoviolence.org

Products/Services: Alternatives to Violence, Inc., (ATV) is a 501(c)3, Enterprise Zone designated charitable non-profit agency dedicated to serving all victims of violent crime in Southern Larimer County.

Company Description: Alternatives to Violence (ATV) is the Emergency Victims' Response Team for the Loveland Police Department. ATV staff & volunteers respond to victims of domestic violence, sexual assault & other violent crimes, a 24hrs/365 day a year hot line. Services include adult & children's individual and/or group therapy, school educational outreach, transitional housing & community resource & referral.

Person in charge/Title: Lynda M Nielsen, Executive Director
Person handling Bixpo/Title: Alyse Friedel ~ Volunteer Coordinator
Email: Volunteers@alternativestoviolence.org
Booth Number: 57

Banner Health/McKee Medical Center and North Colorado Medical Center

1801 16th Street
Greeley, CO 80634
Phone: 970-635-4032
Fax: 970-635-4066

Website: www.bannerhealth.com/ncmc & www.bannerhealth.com/mckee

Products/Services: Health professionals will be on hand to discuss programs and services available to businesses through Worksite Wellness, Occupational Health and the CardioVascular Institute.

Company Description: Based in Phoenix, Banner Health is one of the largest, not-for-profit health care systems in the country. Banner owns or operates 23 facilities including McKee Medical Center in Loveland and North Colorado Medical Center in Greeley. Banner Health employs over 200 physicians in northern Colorado. For more information visit www.BannerHealth.com

Person in charge/Title: Banner

Health Phoenix, AZ

Person handling Bixpo/Title: Missy Lucas
Email: missylucas@bannerhealth.com
Booth Number: 29, 16

Better Business Bureau

8020 South County Road 5, Suite 100
Fort Collins, Co 80528
Phone: 970-488-2053
Fax: 970-221-1239

Website: www.wynco.bbb.org
Products/Services: BBB provides trusted programs and services to consumers and businesses alike, including online BBB Business Reviews, free dispute resolution, consumer tips and scam alerts. Visit the BBB SmartGuide for complete information: wynco.bbb.org/smartguide.

Company Description: Better Business Bureau is the leader in advancing marketplace trust. Celebrating 100 years in 2012, our mission is to create a community of trustworthy businesses, set standards for marketplace trust, encourage and support best practices, celebrate marketplace role models and denounce unethical behavior. BBB Accreditation is an honor - and not every company is eligible.

Person in charge/Title: Pam King, President and CEO
Person handling Bixpo/Title: Pam King
Email: pking@wynco.bbb.org
Booth Number: 9

BNI (Fort Collins Fast Track Chapter)

Fort Collins, CO 80525
Phone: 970-222-3373
Website: facebook.com/fasttrackbni
Products/Services: BNI provides a structured environment for the development and exchange of quality referrals by helping build your business with dozens of other qualified business professionals.

Company Description: BNI is the largest business networking organization in the world. We offer members the opportunity to share ideas, contacts and most importantly, business referrals. BNI has a global philosophy that is universal to cultures around the world. "Givers Gain" emphasizes collaboration and helping one another over overt business promotion.

Person in charge/Title: Shane Siegfried
Person handling Bixpo/Title: Shane Siegfried, BNI Member
Email: shane@shanesiegfried.com
Booth Number: 71

Bolder Staffing, Inc. & Bolder Professional Placements

350 Interlocken Blvd., Suite 106
Broomfield, CO 80021
Phone: 303-444-1445

Website: bsihires.com
Products and Services: BSI & BP2 provides qualified Temp, Temp-to-Hire, Contract and Direct-Hire employees for Northern Colorado and the entire Front Range.

Company Description: Bolder Staffing, Inc. (BSI) and Bolder Professional Placements (BP2) is the regional job-market expert. Serving Northern Colorado for more than 20 years, BSI & BP2 possesses an incredibly strong ability to find qualified people in administrative, skilled labor, special projects, IT, professional, or executive level positions.

Person in charge/Title: Jackie Osborn, CEO
Person handling Bixpo/Title:

Justin Kraft, Marketing Specialist
Email: justink@bsihires.com
Booth Number: 68

Business Card Factory

1608 Riverside Ave.
Fort Collins, CO 80524
Phone: 970-493-3401
Fax: 970-493-3402

Website: www.bizcardcolorado.com
Products/ Services: We offer full-color printing, specializing in business cards, postcards, brochures, Color flyers, B& W print, Booklets, Calendars and Promotional Items.

Company Description: We started business card factory because we believe great marketing is a necessity that everyone should be able to afford, no matter how small or large the company. That is why we offer our valued clients wonderful customer service matched with great pricing. Just ask any of our clients.

Person in charge/Title: Bert McCaffrey, Owner
Person handling Bixpo/Title: Bert McCaffrey, Owner
Email: bert@bizcardcolorado.com
Booth Number: 48

Clear Channel Media & Entertainment

4270 Byrd Drive
Loveland, Co 80538
Phone: 970-461-2560
Fax: 970-461-0118

Website: www.600KCOL.com
Products/Services: Clear Channel Media & Entertainment of Northern Colorado encompasses 6 different radio stations providing terrestrial and digital radio. **Company Description:** Clear Channel Media & Entertainment serves all of Northern Colorado. The six stations: 600 KOOL, 1410 K11X, Big Country, 97.1, KSME-FM and 100.7 KOCT-FM in Cheyenne.

Person in charge/Title: Dan Kuntz, Senior Marketing Consultant
Person handling Bixpo/Title: Stu Haskell, Market Manager
Email: stuhaskell@clearchannel.com and dankuntz@clearchannel.com
Booth Number: 52

Clear Summit Pro

6700 W. 21st Street RD
Greeley, CO 80634
Phone: 970-978-6937
Website: www.

clearSUMMITproductions.com
Products/Services: Professional video production for businesses. Script writing, pre-production, multi-camera shoots, teleprompter, lighting and full post-production including motion graphics.

Company Description: We specialize in telling stories that move people to action. Low stress, high quality. We can walk a first-time client through a complex project, or seamlessly integrate with an experienced team to produce material that people remember. Initial consultation is always free. Ask about the 20% off BIXPO discount.

Person in charge/Title: Erik Stenbakken, Senior Partner
Alternate: Jeremy Jacob
Person handling Bixpo/Title:
Email: erik@stenbakken.com, jejacob@gmail.com
Booth Number: 17

Coloradoan

1300 Riverside Avenue
Fort Collins, CO 80525
Phone: 970-224-7887

Website: www.coloradoan.com
Products/Services: Newspaper

subscription services

Person in charge/Title: Judi Terzotis, President & Publisher
Person handling Bixpo/Title: Kim Douglas or Kristin Fanning
Email: kimberlydouglas@coloradoan.com, kristinfanning@coloradoan.com
Booth Number: 123

Colorado Choice Health Plans

19 Old Town Square, Suite 238
 Fort Collins, CO 80526
Phone: 970-419-8209
Fax: (719) 589-4901
Website: www.cochoice.com
Products/Services: We offer affordable health plans to businesses with one or more employees. Each plan can be customized to meet your specific needs.

Company Description: This year, we celebrated 40 years serving Colorado businesses. We have built a reputation as a leader in affordable health coverage and personal service. A call to Colorado Choice is answered by a live person not an automated system, just one example of what makes us Colorado's choice!

Person in charge/Title: Cindy Palmer, CEO

Person handling Bixpo/Title: Jonas McKinley
Email: jmckinley@cochoice.com
Booth Number: 42

Colorado Network Management

1714 Topaz Drive
 Loveland, CO 80537
Phone: 970-292-5600
Fax: 970-776-1869
Website: www.cnmgt.com
Products/Services: Providing Managed IT Solutions to businesses in Northern Colorado and across the country. Providing "turn-key", client focused IT solutions and services since 1995.

Company Description: Colorado Network Management is the premier full-service computer, network support and information technology management provider in Northern Colorado. CNMGT provides "cost-effective" managed services that are customized for your company, whether your business is small, medium, or large. Our managed services and support keeps your business running efficiently.

Person in charge/Title: Kevin Cox, President

Person handling Bixpo/Title: Kevin Cox
Email: kevin@cnmgt.com
Booth Number: 41

Columbine Health Systems

947 Worthington Circle
 Fort Collins, CO 80526
Phone: 970-482-0198
Website: www.columbinehealth.com
Products/Services: Columbine provides a continuum of health services including independent, assisted living and skilled nursing facilities, medical homecare, medical equipment, infusion therapy and lifestyle center.

Company Description: At the heart of Columbine Health Systems beats the energy of a health network which addresses the care, comfort and safety of seniors, while creating an environment conducive to their lifestyles and ever-changing needs. Locally owned and operated, Columbine has been caring for seniors in Larimer County for 41 years.

Person in charge/Title: Bob Wilson, Owner
Person handling Bixpo/Title: Barbara Noble, Community Outreach Coordinator

Email: Barbara.noble@columbinehealth.com
Booth Number: 62

Comcast Business Class

8000 East Iliff Avenue
 Denver, CO 80231
Phone: 303-603-2117
Products/Services: Comcast's Business Class suite of services offer reliable Internet, Phone and TV services with advanced business solutions to help your team easily and seamlessly work together.

Company Description: Comcast's Business Class services are designed to help businesses work faster and more efficiently by providing them access to a full array of communications technologies. Get reliable Internet, Phone and TV services, dedicated support and individual attention, 24x7, plus the convenience of one bill.

Person in charge/Title: Jay Dirkmaat

Person handling Bixpo/Title: Rachael Cook, Marketing Manager
Email: Rachael_cook@cable.comcast.com
Booth Number: 80

Community Banks of Colorado

5570 DTC Parkway
 Greenwood Village, CO 80111
Phone: 877-877-0385
Website: cobnks.com
Products/Services: Specializing in Agriculture, Energy Distribution and Exploration, and Small Business lending. Treasury Management services include Cash Management, Depository services, Commercial Cards and International services.

Company Description: Community Banks of Colorado offers a comprehensive portfolio of products and services for commercial, consumer, and small business clients in over 50 banking centers across the state. Our goal is to deliver a superior level of service that reflects our commitment to our clients, associates and the communities we serve.

Person in charge/Title: Joseph C. Bonner, President

Person handling Bixpo/Title: Keith Jordan
Email: kjordan@cobnks.com
Booth Number: 73, 64

Connecting Signs

Phone: 970-493-0133
Fax: 970-493-0469
Website: www.connectingsigns.com
Products/Services: Custom Interior and Exterior Signs, Vehicle Wraps, Trade Show Displays, Banners, Window and Wall Graphics, Dimensional Letters, Illuminated Signs, Permits, Installation

Company Description: Connecting signs is a full-service sign company. We provide sign consulting, design, custom manufacturing and installation of commercial signs. Our Customers tell us we are a cut above our competition because we design more effective signs, deliver the signs as expected and respond to them in a timely manner.

Person in charge/Title: Bruce Gardner, President

Person handling Bixpo/Title: Bruce Gardner, President
Email: bruce@connectingsigns.com
Booth Number: 33

CorKat Data Solutions

108 W. 5th Street
 Loveland, CO 80537
Phone: 970-776-3777
Fax: 970-776-1869
Products/Services: Specializing in custom solutions tailored to small and medium businesses for private cloud solutions, hosted applications managed services and collocation.

Company Description: CorKat Data Solutions is a "boutique" datacenter focused on custom solutions for small

and medium sized businesses. Our Tier III, SAS 70 Type II datacenter focuses on providing private cloud solutions, hosted applications, managed services and collocation to small businesses in Northern Colorado and around the world.

Person in charge/Title: Mark Grundy, VP Business Development
Person handling Bixpo/Title: Mark Grundy
Email: mgrundy@corkatdata.com
Booth Number: 39

CSU Ventures

601 S Howes St
 Fort Collins, CO 80521
Phone: 970-491-7231
Fax: 970-491-6785
Website: http://www.csuventures.org/
Products/Services: Technology transfer, management of intellectual property, program management, systems engineering

Company Description: CSU Ventures is a not-for-profit commercialization affiliate of Colorado State University, bringing the private sector and academia together for mutually beneficial collaborations to drive global solutions. This approach creates value for its customers and partners. These collaborations span many years with success on multiple levels -- from intellectual contribution to unique services that are part of the university infrastructure. This program is based on work supported by the Department of Energy under Award number DE-EE0002627.

Person in charge/Title: Colorado State University Research Foundation, Kathleen Henry, CEO

Person handling Bixpo/Title: Cynthia Smeraski
Email: cynthia.smeraski@colostate.edu
Booth Number: 63, 54

DaVinci Sign Systems

4496 Bents Drive
 Windsor, CO 80550
Phone: 970-203-9292
Fax: 970-203-9293
Website: www.davincisign.com
Products/ Services: Award winning Identification signage of all types ; Electric and Architectural signage, Electronic Message Centers, Monument Signs, Individual channel letters of all types, Stone signage, LED Lighting of all types, Exposed Neon, Service and Installation, Design and Consulting.

Company Description: Leading manufacturer of all types of permanent on-premise signage. Award winning design staff to make your name stand out. Our motto is "Let DaVinci build a monument to your business or organization". In house automated and custom manufacturing for accuracy and efficiency. Leading edge lighting systems with LED technology, computer controlled lighting systems. DaVinci Sign Systems, "the art and science of identification"

Person in charge/Title: John J. Shaw, President

Person handling Bixpo/Title: John Shaw
Email: john@davincisign.com
Booth Number: 120

Dell, Inc.

One Dell Way
 Round Rock, TX 78682
Phone: 512-728-1911
Fax: 512-283-3622
Website:
Products/Service: Dell won the best in class awards from Virtualization Review: Best SMP product. Dell vStart 100 & Best Backup and Data Protection Product - Dell AppAssure
Company Description: For more

than 28 years, Dell has empowered countries, communities, customers and people everywhere to use technology to realize their dreams. Customers trust us to deliver technology solutions that help them do and achieve more, whether they're at home, work, school or anywhere in their world.

Person in charge/Title: Michael Dell, CEO

Person handling Bixpo/Title: Megan Bergman
Email: megan_bergman@dell.com
Booth Number: 40

Discount PC Solution, LLC

1004 W. 31st Street
 Loveland, CO 80538
Phone: 970-818-7657
Fax: 970-818-7653
Website: www.dpccs.co
Products/Services: Ruckus & Brocade Wireless, VoIP, Office365, Network Solutions, Installations, Cabling, End-User & Server Support. Firewalls, VPN's

Company Description: Discount PC Solutions is your one-stop support center for all data and telephony needs proudly serving Northern Colorado. We cover all aspects of network infrastructure including cabling, workstations, servers, VOIP, audio-visual installations and more.

Person in charge/Title: Dan Spanel, CEO, Jeff Lasco CFO, Both Owners

Person handling Bixpo/Title: Dan Spanel
Email: dspanel@dpccs.co
Booth Number: 30

Ehrhardt Keefe Steiner & Hottman, PC

1321 Oakridge Drive
 Fort Collins, CO 80525
Phone: 970-282-5400
Website: www.eksh.com
Products/Services: EKS&H provides audit, tax, and business consulting services to clients throughout Colorado and around the globe. Our client base consists of both public and privately held small- to medium-sized businesses in a variety of industries, including: manufacturing and distribution, professional services, healthcare, natural resources and consumer products.

Company Description: EKS&H is the sixth largest public accounting firm headquartered in the Western United States. With offices in Fort Collins, Boulder, and Denver, we have 48 partners and more than 440 professionals serving our client's needs. We are committed to providing consistent quality service as trusted business advisors for our clients.

Person in charge/Title: Bob Hottman, CEO
Person handling Bixpo/Title: Katie Hughes
Email: khughes@eksh.com
Booth Number: 11

Embassy Suites Loveland - Hotel, Spa and Conference Center

4705 Clydesdale Pkwy
 Loveland, CO 80538
Phone: 970-593-6200
Fax: 970-593-6202
Website: www.EmbassySuitesLoveland.com
Products/Services: Conference and Special Events facilities; all Suite lodging for business and leisure; Full Service Spa, Restaurant for all occasions.

Company Description: The Embassy Suites Loveland - Hotel, Spa & Conference Center is Northern Colorado's premier meeting venue for groups up to 3,000. Centrally located, and featuring 263 spacious two-room suites, the Rocky River Bar & Grille, and

full-service Spa Botanica. Each guest enjoys a complimentary, Cooked-to-Order breakfast and evening Manager's Reception.

Person in charge/Title: Tom Dwyer, General Manager

Person handling Bixpo/Title: Lou Ann Hoehne, Director of Catering

Email: Louann.hoehne@jqh.com

Booth Number: 15

Eye Center of Northern Colorado

1725 E. Prospect Road
Fort Collins, CO 80525

Phone: 970-221-2222

Fax: 970-221-4286

Website: www.eyecenternoco.com

Products/Services: LASIK, Facial Plastics, Glasses, Contacts, Routine and Medical Exams, Retinal Treatments, Glaucoma Management, Pediatrics, Cornea, Cataract Surgery, Eye-Exclusive Ambulatory Surgery Center

Company Description: The Eye Center of Northern Colorado has roots dating back to 1916 and has been dedicated to serving the northern Colorado community ever since. The Eye Center strives to provide the most comprehensive care in the state using the latest FDA approved procedures, products, and technologies. In October of 2011, the Eye Center unveiled a new state-of-the-art laser center located in Centerra that is being recognized as one of the best laser centers in the entire country.

Person in charge/Title: Carol Wittmer, Practice Administrator

Person handling Bixpo/Title: Patrick Rosen, Director of Marketing

Email: marketing@eyecenternoco.com

Booth Number: 45

Good Samaritan Society

2101 S. Garfield Avenue
Loveland, CO 80537

Phone: 970-624-5464

Fax: 970-663-4526

Products/Services: Good Samaritan Society Communities of Northern Colorado provides housing and services to seniors throughout Northern Colorado. Bonell, Fox Run, Estes Park, Loveland Village, Fort Collins.

Company Description: Since its inception in 1922, The Evangelical Lutheran Good Samaritan Society has been recognized as a leader in healthcare and retirement living. Our desire is to meet people wherever they are on the road of life and to provide housing and other services that meet a wide range of needs.

Person in charge/Title: Dave J. Horazdovsky, Good Samaritan Society President and CEO

Person handling Bixpo/Title: Holly Haubold

Email: hhaubold@good-sam.com

Booth Number: 27

Greystone Technology Group, Inc.

1136 E. Stuart St., #2220
Fort Collins, CO 80525

Phone: 970-327-5280

Fax: 303-362-8085

Website: www.greystonetechnology.com

Products/Services: Comprehensive IT support, management, cloud services, web development and online marketing with a uniquely strategic focus and flat-fee model.

Company Description: Founded in 2001, Greystone provides comprehensive IT, web, and cloud services to small and mid-sized businesses. Designed around a unique, flat-fee model Greystone's methods focus on ensuring life-long client relationships.

Person in charge/Title: Peter Melby, President

Person handling Bixpo/Title: Todd Evans

Email: tevans@greystonetechnology.com

Booth Number: 34

Guaranty Bank and Trust Company

3151 North Garfield Avenue
Loveland, CO 80538

Phone: 970-267-6914

Website: www.GuarantyBankCO.com

Products/Services: Completely Free Checking Accounts, Free Visa® Debit Card, Business and Personal Loans, Treasury Management Solutions, 24-Hour Customer Service and Trust and Investment Services

Company Description: Guaranty Bank and Trust Company, a Colorado community bank for over 50 years, is committed to meeting the financial needs of businesses and individuals by providing highly personalized and responsive service. With over 30 Front Range locations, Guaranty Bank and Trust is here to serve you. www.GuarantyBankCO.com. Member FDIC.

Person in charge/Title: Linda Fischer

Person handling Bixpo/Title: Linda Fischer

Email: linda.fischer@GuarantyBankCO.com

Booth Number: 14

Hearts and Horses Therapeutic Riding Center

163 N. County Road 29
Loveland, CO 80537

Phone: 970-663-4200

Fax: 970-663-3891

Website: www.heartsandhorses.org

Products/Services: Our mission is to promote the physical, cognitive, emotional and social well-being of people with special needs through equine assisted therapy.

Company Description: A nonprofit agency serving Northern Colorado. We have programs for children and adults including, youth-at-risk, veterans, Alzheimers and Parkinsons. We also provide physical and occupational therapy.

Person in charge/Title: Eldon Holland, Executive Director

Person handling Bixpo/Title: Carrie Coyne

Email: carrie@heartsandhorses.org

Booth Number: 44

Henderson Management & Real Estate, LLC

603 S. College Avenue
Fort Collins, CO 80524

Phone: 970-663-6311

Fax: 970-663-6094

Website: www.hmre.net

Products/Services: Henderson Management and Real Estate is a full service property management company, offering hassle-free property management, cash flow management, affordable maintenance, and lease enforcement.

Company Description: At Henderson Property Management we work with people who want complete control of their financial future. We help people locate and purchase investment properties. We then take the property into our management pool and work to reduce the hassle, maximize cash flow, and protect the condition of the property. We manage over 900 units in the Front Range and are considered the experts in property management and investment property.

Person in charge/Title: Jason Hanson, Owner, CEO and Managing Broker

Person handling Bixpo/Title: Jessica Joles

Email: leasing1ohmre.net

Booth Number: 69

Home State Bank

2695 West Eisenhower Boulevard
Loveland, CO 80537

Phone: 970-203-6100

Fax: 970-669-6228

Website: www.homestatebank.com

Products/Services: Home State is a local Bank with a broad spectrum of products and services. All decisions are made locally which makes us a "true" Community bank serving Northern Colorado!

Company Description: Home State Bank has been serving the Loveland/Fort Collins communities for over 61 years. The Devereaux brothers Harry and Jack support the mission and integrity their father began when he bought Home State Bank in 1970. "We are proud to serve and support the Northern Colorado communities."

Person in charge/Title: Harry Devereaux, President and Jack Devereaux, Chairman

Person handling Bixpo/Title: David Adkins, VP of Marketing

Email: David.adkins@homestatebank.com

Booth Number: 63

ITX - Information Technology eXperts

2120 South College Avenue
Fort Collins, CO 80525

Phone: 970-282-7333

Fax: 970-282-3764

Website: www.itxfc.com

Products/Services: Network Consulting, Site Assessments, Cloud Computing, Network Security / Business Class Firewall, Anti-spam / Anti-virus, Managed Backup / Disaster Recovery, Systems Migration, Exchange Servers, Wireless

Company Description: INFORMATION TECHNOLOGY EXPERTS, INC. (ITX) is northern Colorado's leading full-service computer and information technology support services provider. We serve over 200 commercial and government clients. Our commitment to process, quality, and combining the highest level of resources and expertise assures that our clients receive the best value IT Solutions.

Person in charge/Title: Mai Tran, President

Person handling Bixpo/Title: James Richards

Email: james.richards@itxfc.com

Booth Number: 60

Jackson Fiske Chiropractic, Health & Wellness

3944 JFK Parkway
Fort Collins, CO 80525

Phone: 970-377-2399

Fax: 970-377-2416

Website: www.jacksonfiskonline.com

Products/Services: State-of-the-art low force Chiropractic care, Nutritional consultation, pediatric, geriatric and neurological specializations. Over 30 years' experience in difficult/sensitive cases.

Company Description: We are a husband and wife team dedicated to true integrative health care for the whole family. Only a handful of Network Chiropractic clinics in the world offer this level of combined expertise and practice experience in one place

Person in charge/Title: Dr. Amy Jackson, DC & Dr. Peter Fisk, DC

Person handling Bixpo/Title: Dr. Amy Jackson

Email: drAmy@jacksonfiskonline.com

Booth Number: 35

Kaiser Permanente

4850 Hahns Peak Drive
Loveland, CO 80538

Phone: 970-278-4227

Website: www.kp.org

Products/Services: Kaiser Permanente provides high-quality, affordable health care services and works to improve the health of our members and the communities we serve.

Company Description: Kaiser Permanente is a health plan that provides high-quality affordable health care services to improve the health of our members and the communities we serve. We provide numerous health plan products to companies and individuals, and work with our members to attain their optimal health

Person in charge/Title: Donna Lynn, President of Kaiser Permanente

Person handling Bixpo/Title: Mary Atchison

Email: mary.j.atchison@kp.org

Booth Number: 12, 13

Kennedy & Coe, LLC

6125 Sky Pond Drive, Suite 200
Loveland, CO 80538

Phone: 970-685-3500

Fax: 970-663-0223

Website: www.kcoe.com

Products/Services: We provide many different services to help your company succeed. Simply put, we're not your average accountants

Company Description: At Kennedy and Coe, we are ranked as one of the Top 100 largest accounting and consulting firms in the U.S. Clients tell us we're different because we are genuine people, generating creative ideas and delivering valuable results. We hope to have the opportunity to be of service to you.

Person in charge/Title: Audra Dinell

Person handling Bixpo/Title: Audra Dinell

Email: adinell@kcoe.com

Booth Number: 53, 44

KUNC-Community Radio for Northern Colorado

1901 56th Avenue
Greeley, CO 80631

Phone: 970-350-0822

Fax: 970-350-2580

Website: www.kunc.org

Products/Services: Presenting NPR and award-winning regional news; classic and contemporary folk and rock music, and public radio favorites for Northern Colorado.

Company Description: KUNC was the first Colorado public radio station to join NPR, and has long been recognized as an innovative leader in public broadcasting, introducing programs like All Things Considered, Morning Edition, Car Talk and more to listeners in Colorado. KUNC reaches a weekly audience of nearly 150,000 listeners through a network of 18 stations and translators across Colorado.

Person in charge/Title: Neil Best, President and CEO

Person handling Bixpo/Title: Robert Leja, Director of Corporate Support & Marketing

Email: Robert.leja@kunc.org

Booth Number: 67

Larimer Humane Society

6317 Kyle Avenue
Fort Collins, CO 80525

Phone: 970-226-3647

Fax: 970-530-3006

Website: www.larimerhumane.org

Products/Services: Larimer Humane Society provides adoption services, care for shelter animals, humane education, wildlife rehabilitation and release, and Animal Protection and Control services.

Company Description: Larimer Humane Society is an open admissions shelter, accepting any animal in need. We are an independent, non-government, non-profit organization that is not a part of any national humane organizations. Through generous contributions from the community, Larimer Humane Society is able to care for thousands of animals each year.

Person in charge/Title: Judy

Calhoun, Executive Director
Person handling Bixpo/Title: Stephanie Ashley
Email: sashley@larimerhumane.org
Booth Number: 108

Lemons Heating and Cooling
 24725 WCR 58
 Greeley, CO 80631
Phone: 970-567-0798
Fax: 970-356-3587

Products/Services: Geocomfort Heating & Cooling Systems. Geothermal Heating and Cooling Systems.
Company Description: Specializing in Geothermal Heating & Cooling Systems from design to installation to continuous service on all heating & cooling systems. From humidification to filter systems to 24 hour service.
Person in charge/Title: Jerry Lemons, Owner
Person handling Bixpo/Title: Jerry Lemons, Owner
Email: lemonshvac@msn.com
Booth Number: 51

Madwire 360
 550 W. Eisenhower Boulevard
 Loveland, CO 80537
Phone: 970-773-8169
Fax: 970-663-1767
Website: http://www.mad360.net
Products/Services: Website design, social media branding, search engine optimization, Google Maps optimization, top placement ads and retargeting ads, all of which are optimized for desktop and mobile devices.

Company Description: Mad 360 is a **full-service** website design and internet marketing agency focused specifically on growing businesses of all kinds. Our solutions are tested, perfected and proven to **grow businesses.**
Person in charge/Title: Joe Kellogg, JB Kellogg/Jerry Kelly, Co-Founders
Person handling Bixpo/Title: Farra Lanzer
Email: farra@madwiremarketing.com
Booth Number: 21, 22

Otis, Coan & Peters
 103 W. Mountain Avenue, Suite 200
 Fort Collins, CO 80524
Phone: 970-225-6700
Website: 970-232-9927
Products/Services: OCP serves clients in real estate; business; banking and creditor's rights; energy, minerals and natural resources; tax; intellectual property including trademarks; estate planning; employment; and related litigation and appellate matters.
Company Description: Otis, Coan & Peters, LLC is northern Colorado's real estate and business law firm. OCP is a 15 attorney firm with offices in Denver, Fort Collins and Greeley.
Person in charge/Title: Fred Otis, G.Brent Coan, Jennifer Lynn Peters, Brett Payton
Person handling Bixpo/Title: Jenna Seigal, Shauna Cobb, Shannon Lyons
Email: jseigel@nocolegal.com, scobb@nocolegal.com, slyons@nocolegal.com
Booth Number: 74

Palmer Flowers
 3711 Mitchell Drive
 Fort Collins, CO 80525
Phone: 970-226-0200
Website: www.palmerflowers.com
Products/Services: Palmer Flowers offers a tremendous assortment of fresh flowers including tropicals to make every occasion special! We are open and delivering seven days a week!
Company Description: Palmer Flowers has been family owned and operated for over 35 years. We strive to provide great customer service,

beautiful fresh flowers and plants at reasonable prices and the best quality possible. We guarantee complete satisfaction and look forward to serving you!
Person in charge/Title: Spiro Palmer, Owner
Person handling Bixpo/Title: Michele Adams
Email: madams@palmerflowers.com
Booth Number: 118

Peak Performance Chiropractic and Wellness Center
 3221 Eastbrook Drive, Suite #102
 Fort Collins, CO 80525
Phone: 970-232-9258
Fax: 970-232-9417
Website: www.peakperformancefortcollins.com
Products/Services: Family wellness, sports rehab, nutrition, massage, chiropractic, pediatric care and educational classes.
Company Description: We take a holistic approach to health and wellness. We work to find and eliminate the cause of your problem, restoring optimal health and function.
Person in charge/Title: Jennifer Rohrick/Brian Rohrick, Co-Owners & Chiropractors
Person handling Bixpo/Title: Jennifer Rohrick
Email: dr.jennrohrick@gmail.com
Booth Number: 6

pixels & press
 147 W. Oak St., Suite 105
 Fort Collins, CO 80524
Phone: 970-484-0811
Products/Services: Providing full-service printing, graphic design and web development
Person in charge/Title: Jason Reiff, Owner
Person handling Bixpo/Title: Jason Reiff
Booth Number: 122

Platte River Power Authority
 2000 East Horsetooth Road
 Fort Collins, CO 80525
Phone: 970-226-4000
Website: www.prpa.org
Products/Services: Consulting and funding for energy-saving projects
Company Description: Platte River Power Authority is a not-for-profit utility that generates and delivers reliable, low-cost and environmentally responsible electricity to its owner communities Estes Park, Fort Collins, Longmont and Loveland, Colorado where it is distributed by each municipal utility to residents and businesses.
Person in charge/Title: Jackie Sargent, General Manager
Person handling Bixpo/Title: Jon Little, Marketing and Community Relations Manager
Email: littlej@prpa.org
Booth Number: 65, 66

Powder Dynamics
 4417 Grey Fox Road
 Fort Collins, CO 80526
Phone: 970-556-4258
Fax: 970-692-2640
Website:
Products/Services: Specializing in custom Apple and Android mobile apps, mobile websites, local market video ads, online coupons and dynamic custom electronic media marketing solutions.
Company Description: Powder Dynamics Electronic Marketing offers the brands 20/Twenty Video Ads, Power Apps That Work, and NocoHotDeals.com. Powder Dynamics, a local Northern Colorado company, helps companies develop marketing strategies by the use of cutting-edge technologies that include mobile apps, video, mobile websites,

SEO and much more.
Person in charge/Title: Steve R. Lucas, CEO and Denise Lucas, COO
Person handling Bixpo/Title: Denise Lucas
Email: denise@powerappsthatwork.com
Booth Number: 19

Public Service Credit Union
 700 Whalers Way
 Fort Collins, CO 80525
Phone: 970-416-5000
Website: www.pscu.org
Products/Services: Personal and business accounts and services, including SBA loans. Plus nationwide banking and the largest free ATM network in the country. How cool is that?
Company Description: If you live or work in Larimer, Weld of Adam's County you can join. (No, you don't have to be a fireman). PSCU has the products of a mega-bank, the soul of a community bank and the service of a member owned cooperative. TOGETHER, *We're better.* Check out bankitis.com or pscu.org
Person in charge/Title: Christopher Stengle, Director of Business Development
Person handling Bixpo/Title: Christopher Stengle, Director of Business Development
Email: chriss@pscu.org
Booth Number: 30, 37

Quid Novi Innovation Conference
 4529 Idledale Drive
 Fort Collins, CO 80526
Phone: 970-267-0959
Website: www.quidnovifestival.com
Products/Services: Quid Novi Innovation Conference 10.20.12 at Midtown Arts Center supports the needs of authors, inventors and entrepreneurs. Workshops on innovation, patents, copyrighting, publishing & venture capital.
Company Description: The Quid Novi Innovation Festival is sponsored by the Griggs Mastery Academy. This 10-month program provides a higher level of professional development for leaders and innovators. During the Mastery Academy attendees practice intensive public speaking skills, study contemporary innovation concepts and read 10 cutting-edge (and classic) books that change lives.
Person in charge/Title: Rick Griggs, Founder
Person handling Bixpo/Title: Rick Griggs, Founder
Email: rick@griggsachieve.com
Booth Number: 72

RC Special Events
 1558 Riverside Avenue
 Fort Collins, CO 80524
Phone: 970-224-4774
Website: www.rcspecialevents.com
Products/Services: Largest tent inventory, dance floors, lighting, tables, chairs, linens, china, flatware, glasses and catering products. Event planning and event consultation.
Company Description: As the premier event rental company in Northern Colorado, RC Special Events provides event rental products as well as planning and consulting services for every type of event or party. We offer the high-quality special occasion expertise you need to have a successful and memorable event. With the success of your unique event in mind, our staff of professional event planners, tent specialists and audio-visual experts will coordinate every detail of your event – large or small. You are free to have an enjoyable and stress-free experience with RC Special Events managing the details. Corporate function, private party of wedding – we are The Event Rental Company of

Choice.
Person in charge/Title: Ian Menzies, Chief Events Officer
Person handling Bixpo/Title: Ian Menzies, Chief Events Officer
Email: ian@rcspecialevents.com
Booth Number: 106

Realities for Children
 1610 South College Avenue
 Fort Collins, CO 80525
Phone: 970-484-9090
Fax: 970-484-0726
Website: www.RealitiesForChildren.com
Products/Services: In an effort to serve abused children in Larimer County, Realities For Children focuses on four core services: 1. Community Education & Awareness, 2. Special Youth Activities, 3. Youth Agency Sponsorship, 4. Emergency Funding
Company Description: Realities For Children Charities is a 501(c)3 charitable organization dedicated to serving the unmet needs of abused and neglected children in Larimer County. United with our alliance of 150 local Business Members, which underwrite the administration of all programs and services, this charity is uniquely able to ensure that 100% of every dollar donated is able to directly benefit abused and neglected youth locally.
Agencies Represented: Adoption Dreams Come True, Alternatives to Violence, Angel House, CASA of Larimer County, Child Advocacy Center, ChildSafe Counseling Center, Foster & Adoptive Families of Larimer County, Harmony House, Hearts & Horses Riding Center, Larimer County Department of Human Services, Lutheran Family Services, Partners Mentoring Youth, Reflections For Youth, The Center For Family Outreach, The Family Center, The Jacob Center, The Matthews House, The Namaqua Center, Turning Point
Person in charge/Title: Craig Secher, President
Person handling Bixpo/Title: Jennifer Varner
Email: Jennifer@realitiesforchildren.com
Booth Number: 47, 47A, 50, 50A

Regis University College for Professional Studies
 1605 Foxtrail Drive
 Loveland, CO 80538
Phone: 303-458-4978
Website: www.cps.regis.edu
Products/Services: Higher Education: Bachelor's and Master's degrees from a Regionally Accredited Jesuit University.
Company Description: Regis University College for Professional Studies (CPS) is a leader in adult education with accredited Bachelor's and Master's degrees and certificate programs that prepare you for success in a competitive marketplace. Our accelerated course formats, multiple campus locations and highly ranked online coursework provide flexible options that fit around a busy schedule.
Person in charge/Title: Loveland Campus Director, JoAnn Honey, Campus Director
Person handling Bixpo/Title: JoAnn Honey, Campus Director
Email: jhoney@regis.edu
Booth Number: 10

Sandler Training
 200 E. 7th Street,
 Loveland, CO 8053
Phone: 970-292-8490
Fax: 970-685-4649
Website: www.toplinegrowth.sandler.com
Products/Services: Sales and Leadership Training, Customer Service
Company Description: Sandler

Training is the leading provider of a comprehensive set of sales, management, leadership, customer service, coaching and related training programs. Through on-going training and reinforcement, Sandler Training transforms the sales culture of organizations into one of consistently profitable growth. We take the feat out of owning/leading your business.

Person in charge/Title: John Geiman, Principal
Person handling Bixpo/Title: John Geiman and Don Overcaash
Email: jgeiman@sandler.com, dovercash@sandler.com
Booth Number: 18

SBP Website Video

4342 Winterstone Dr.
 Fort Collins, CO 80525
Phone: 970-407-0111
Fax:

Website: www.SBPwebsiteVideo.com
Products/Services: Professional, affordable website video production for your business. Consumers expect online video as a central element of a company's communications strategy
Company Description: We provide 30-120 second videos designed for website introduction of your business. Online video can be used in many ways: Profiles, Testimonials or Advertising. All uses increase viewer interest, assist your website's organic SEO and reduce its bounce rate.

Person in charge/Title: Bill Sallaz, Owner
Person handling Bixpo/Title: Bill Sallaz
Email:
Booth Number: 111

Security Service Federal Credit Union

1531 North Lincoln Avenue
 Loveland, CO 80537
Phone: 970-206-9666
Website: www.ssfcu.org
Products/Services: A complete range of consumer financial services plus commercial loans and mortgage lending.

Company Description: Security Service Federal Credit Union is the eighth largest credit union in the United States and the third largest in Colorado. Security Service offers the full range of financial services such as online banking, online bill pay and 24/7 Member Contact Center. Security Service also does commercial and mortgage lending.

Person handling Bixpo/Title: Bill Becker, Business Development Manager
Email: wbecker@ssfcu.org
Booth Number: 43

Sexual Assault Victim Advocate (SAVA) Center

331 South Meldrum
 Fort Collins, CO 80521
Phone: 970-472-4204
Fax: 970-674-7023

Website: www.savacenter.org
Products/Services: SAVA provides therapy, crisis intervention, and advocacy for anyone affected by sexual violence as well as prevention education for the Northern Colorado community.

Company Description: SAVA now works to advance its mission to reduce sexual violence through community outreach, prevention education, advocacy and support, and crisis intervention in Weld and Larimer Counties. SAVA pursues this goal through a two-pronged approach of direct service and prevention programming.

Person in charge/Title: Jennifer Jones
Person handling Bixpo/Title: Jennifer Jones

Email: jennifer@savacenter.org
Booth Number: 32

Shirazi Benefits

8205 W. 20th Street
 Greeley, CO 80634
Phone: 970-584-1721
Fax: 970-313-4126

Website: www.shirazibenefits.com
Products/Services: Shirazi Benefits is an independent insurance agency specializing in group employee benefits including medical, life insurance, vision and dental, retirement plans, self-funded and fully insured plans.
Company Description: Shirazi Benefits is committed to identifying the insurance products that are the right fit for you company, your employees & yourself. From identifying the right carriers and plans that will accomplish your goals to handling claims service issues and claims resolutions, we take the hassle out of insurance.

Person in charge/Title: Hossein Shirazi, Principal and Ty Miller, Principal
Person handling Bixpo/Title: Jamie Dennis, Marketing Coordinator
Email: jdennis@shirazibenefits.com
Booth Number: 56

SIGNARAMA Fort Collins

1600 East Mulberry Street, Unit 1
 Fort Collins, CO 80524
Phone: 970-204-1805
Fax: 970-204-1765

Website: www.signaramafortcollins.com
Products/Services: Custom Signs, Full Color Graphics, Trade Show Displays, Wall Murals, Eco-Friendly Signs & Banners, Vehicle Wraps, Window Graphics, Illuminated Interior & Exteriors Signs & Installation.

Company Description: We are a full service, custom sign shop committed to providing high quality signs, personal service, and sustainable business practices. We provide design, manufacturing and installation services as well as 24 hour online ordering and unique online portal stores specifically tailored to your company's business.

Person in charge/Title: Wes Westfall, President and Patti Westfall, Vice-President
Person handling Bixpo/Title: Patti Westfall, Vice-President
Email: patti@signaramafortcollins.com
Booth Number: 55

Social Media Pilots

117 East Mountain Avenue, Suite 222
 Fort Collins, CO 80524
Phone: 970-212-4685

Website: www.socialmediapilots.com
Products/Services: We are the experts in Social Media. We offer strategic consulting, account set-up and maintenance for all your Social Media Marketing needs.

Company Description: Our mature marketers are not distracted by the next shiny object or short-lived internet fad. We have a reasonable perspective about this truly viable way to win the hearts and minds of prospects. Social Media is a new form of 'pull' marketing – it's time to participate strategically.

Person in charge/Title: Laurie Macomber and Ron Zasadzinski, Owners
Person handling Bixpo/Title: Jerek Justus, Pilot
Email: jerek@socialmediapilots.com
Booth Number: 21

Style Media and Design

211 West Myrtle, Suite 200
 Fort Collins, CO 80521
Phone: 970-226-6400

Website: www.stylemagazinecolorado.com
Products/Services: 12 annual upscale publications, Lydia's Style Magazine and Northern Colorado's Medical and Wellness; logo and

website design; two comprehensive websites with features beyond the magazine's content.

Company Description: Style Media & Design, Inc. produces monthly magazines, alternating between Lydia's Style Magazine, and Northern Colorado Medical Wellness, a medical publication. Style is a local company founded in 1984, has twelve employees and offices in downtown Fort Collins. We cover topics important to the communities along the Northern Colorado Front Range.

Person in charge/Title: Lydia Dody, President
Person handling Bixpo/Title: Lydia Dody, President
Email: lydia@stylemedia.com
Booth Number: 79

Swingle Lawn, Tree & Landscape Care

1805 E. Lincoln Avenue, A-3
 Fort Collins, CO 80524
Phone: 970-221-1287

Fax: 970-221-4822
Website: www.myswingle.com
Products/Services: Swingle is Colorado's premier landscape care company, providing lawn care, tree & shrub care and services, event & decor services, bed & border weed control, and irrigation. Swingle creates beautiful outdoor spaces year-round and makes our customer's lives more enjoyable in the process. We pride ourselves on being the best and providing exceptional service with each opportunity we get.

Company Description: Swingle's mission is a company-wide commitment to providing our customers with the highest quality of landscape care possible. Our 100% guarantee is that all work will be done correctly and to your complete and total satisfaction. Swingle's customer service and commitment to our customers is unparalleled in the industry. Because Swingle employees more certified arborists than any other landscape care company in the state, we are able to provide true expert advice and service to our customers.
Person in charge/Title: Tom Lynch, Fort Collins Branch Manager
Person handling Bixpo/Title: Tom Lynch
Email: tlynch@myswingle.com
Booth Number: 7

Teleco of the Rockies

1614 Oakridge Drive
 Fort Collins, CO 80525
Phone: 970-282-7500

Fax: 970-282-1264
Website: www.telecofc.com
Products/Services: Full service telecommunications company specializing in state of the art equipment from VoIP to traditional telephone systems with sales, services and complete support.

Company Description: Teleco of the Rockies is a locally owned and operated telecommunications company providing a variety of services ranging from: VoIP and digital telephone systems, Voicemail solutions and Unified Communications. Our goal is total customer satisfaction and to be a "one stop shop" for all of your Telecom and IT needs.

Person in charge/Title: Will Porter, President
Person handling Bixpo/Title: Will Porter, President
Email: wporter@telecofc.com
Booth Number: 38

The Women's Clinic of Northern Colorado

Location 1: 1107 S. Lemay #300, Fort Collins, CO 80524
 Location 2: 2500 Rocky Mtn Ave Suite 150, Loveland, CO 80538

Phone: 970-493-7442

Fax: 970-493-2990

Website: www.fcwc.com

Products/Services: Obstetrics, Gynecology, Bone density scanning, Digital Mammography, Essure Birth Control, Genetic counseling, Health and Wellness, Classes and Seminars, Midwifery, Robotic assisted surgery, Ultrasonography, Weight Management

Company Description: The Women's Clinic of Northern Colorado now offers two convenient office locations, serving more communities in Northern Colorado. With the opening of our Loveland office in September 2010 employing the same design and technical functionality as our Fort Collins location, we bring a full complement of women's health services in one location to the women of Loveland and the surrounding communities of Berthoud, Greeley, Eaton, Evans, Ault, Windsor and Johnstown. Available services in Loveland now include mammography, bone density scanning, ultrasonography, and more. Our office is located in the North Medical Office building attached to Medical Center of the Rockies in Loveland, just off I-25 and Highway 34. We look forward to meeting you and serving your women's health care needs.

We are pleased to offer state-of-the-art digital mammography, 3-D and 4-D ultrasounds, and robotic surgery. These technologies, as well as a welcoming environment, aid us in providing the best healthcare available.

Person in charge/Title: Scott Kenyon, Administrator
Person handling Bixpo/Title: Scott Kenyon 1107 S. Lemay #300 Fort Collins, CO 80524
Email: kenyon@fcwc.com
Booth Number: 31

Thrivent Financial

707 McGraw Drive
 Fort Collins, CO 80526
Phone: 970-266-1700

Fax:

Website:
Products/Services: Asset allocation, retirement strategies, retirement accumulation strategies, retirement distribution strategies, investment strategies, risk management, education funding, legacy strategies, estate strategies, charitable strategies.

Company Description: Our team promises to commit to listen to, learn from and enliven each other to provide the best financial advice and create opportunities to place passion with community action. Together, we will inspire people to live joyful and generous lives, free from financial worry.

Person in charge/Title: Ryan Behm, FIC

Person handling Bixpo/Title: Shannon Hein or Kathie Robson
Email: Shannon.hein@thrivent.com or kathiejrobson@gmail.com

TLC Payroll

223 Linden St.
 Fort Collins, CO 80524
Phone: 970-568-8613

Fax:

Website: www.tlcpayroll.com
Products/Services: TLC Payroll & Insurance offers Payroll, Health Insurance, Time Clock Management, Human Resource Services, Workers Compensation, Retirement offerings, and much more.

Company Description: TLC Payroll & Insurance is a Colorado based company who has the experience to handle payroll and insurance benefits professionally and precisely. Businesses just like yours, use TLC because TLC Payroll offers industry leading service, with a price guarantee;

and TLC Insurance offers customization and service unparalleled in the industry.

Person in charge/Title: Kevin Welch, President and CEO
Person handling Bixpo/Title: Ashlee Faulkner
Email: Ashlee@TLCinsgroup.com
Booth Number: 28

Touchstone Health Partners

125 Crestridge St.
 Fort Collins, CO 80525
Phone: 970-494-4226

Fax:
Website: www.TouchstoneHealthPartners.org
Products/Services: Touchstone Health Partners provides affordable, quality mental health and addiction services. We believe that cost should never be a barrier to accessing care.
Company Description: Touchstone Health Partners is a private non-profit whose mission is provide unsurpassed behavioral health prevention, intervention, and treatment services in Larimer County to individuals and families, regardless of ability to pay. 85% of those served are from households earning less than \$25,000, and more than 1/3 are children and youth.

Person in charge/Title: Randy Ratliff, CEO
Person handling Bixpo/Title: Emily Dawson Petersen
Email: Emily.petersen@touchstonehealthpartners.org
Booth Number: 5

Turning Point Center for Youth & Family Development

1644 South College Avenue
 Fort Collins, CO 80525
Phone: 970 221 0999
Fax: 970 221 2727

Website: www.turningpnt.org
Products/Services: We provide kids with the tools they need to overcome life's many obstacles and ultimately to become empowered, healthy, and responsible members of their communities.

Company Description: Turning Point is a 501 (c) 3 nonprofit organization dedicated to improving the lives of youth. Our counseling services, therapeutic and individualized education programs help children and teens make it through life's most stressful and challenging times. Our mission is to provide a high quality, structured and therapeutic environment with growth and change opportunities for everyone involved.

Person in charge/Title: Stephanie Brown, LCSW, Executive Director
Person handling Bixpo/Title: Nicole Conant
Email: nconant@turningpnt.org
Booth Number: 58

United Way of Larimer County

424 Pine Street, Suite 102
 Fort Collins, CO 80524
Phone: 970-407-7000
Fax: 970-407-7099

Website: www.unitedwayoflarimercounty.org
Products/Services: Resources to enable businesses and organizations in Larimer County to LIVE UNITED through charitable giving, volunteerism and advocacy.

Company Description: We believe that we all win when a child succeeds in school, when families and individuals are financially stable, and when everyone's basic needs are met in our community. United Way of Larimer County brings people together to get things done in the areas of Education, Self-Sufficiency and Basic Needs.
Person in charge/Title: Gordan Thibedeau, President and CEO
Person handling Bixpo/Title: Kate Hagdorn

Email: khagdorn@uwaylc.org
Booth Number: 121

United Way of Weld County

814 9th St.
 Greeley, CO 80634
Phone: 970-353-4300
Fax: 970-353-4738

Website: www.unitedway-weld.org
Products/Services: United Way of Weld County's mission is to improve lives by mobilizing the caring power of our community.

Company Description: United Way of Weld County improves lives in our communities by advancing education, income and health because those are the building blocks of a good quality of life. UWWC collaborates with individuals and organizations that have the passion, expertise and connections to get things done. Join us in making a difference. Give. Advocate. Volunteer. That's what it means to LIVE UNITED.
Person in charge/Title: Jeannine Truswell, President and CEO
Person handling Bixpo/Title: Mark Tucker
Email: mark@unitedway-weld.org
Booth Number: 121

University of Northern Colorado's Monfort College of Business

Campus Box 128
 Greeley, CO 80639
Phone: 970-351-1273
Fax: 970-351-2500

Website: www.mcb.unco.edu
Products/Services: Undergraduate emphasis in accounting, computer information systems, finance, general business, management, and marketing. Masters in Accounting.

Company Description: The Monfort College is recognized for delivering excellence in business education. It is the first and only business program to receive the Malcolm Baldrige National Quality Award from the Office of the President of the United States. The college is accredited by AACSB International in both business and accounting.

Person handling Bixpo/Title: Michael Leonard
Email: Michael.leonard@unco.edu
Booth Number: 26

Vista Solutions

2619 Midpoint Drive, suite F
 Fort Collins, CO 80525
Phone: 970-212-2940
Fax: 970-212-2950

Website: www.vistasolutions.net
Products/Services: Full service IT partner, offering business class technology; unique and customized hardware, software, and services; and local cloud computing.

Company Description: Small business computing solutions including cloud computing, hosted exchange, WAN acceleration, networking (network architecture, purchase, installation and support), professional grade local and off site backup, and medical IT. We build customizable computing solutions that address your IT frustrations.
Person in charge/Title: Bob Vomaska, CEO
Person handling Bixpo/Title: Allison Smith
Email: allison.smith@vistasolutions.net
Booth Number: 112

Volt Workforce Solutions

3003 E. Harmony Rd., Ste. 210
 Fort Collins, CO 80528
Phone: 970-494-2000
Fax: 970-377-4242

Website: www.volt.com
Products/Services: Volt Workforce Solutions offers full-service staffing and talent management consulting to help local, regional, national, and international companies. Through niche recruiting expertise and project

management, VWS delivers solutions in IT, Technology, Engineering, Accounting, Administrative, Call Center, Human Resources, Technical and Creative Communication, and Manufacturing.

Company Description: Volt Workforce Solutions offers full-service staffing and talent management consulting to help local, regional, national, and international companies. Through niche recruiting expertise and project management, VWS delivers solutions in IT, Technology, Engineering, Accounting, Administrative, Call Center, Human Resources, Technical and Creative Communication, and Manufacturing.

Person in charge/Title: Michelle Bates
Person handling Bixpo/Title: Michelle Bates, Business Development Manager
Email: mbates@volt.com
Booth Number: 70

Warren Federal Credit Union

7670 5th Street
 Wellington, CO 80549
Phone: 970-568-7111
Fax: 970-568-7965

Website: www.warrenfcu.com
Products/Services: Our product offering is extensive from our Free Rewards Checking with no minimum balance required to our competitive rates on loan, deposit and investment products.

Company Description: Warren Federal Credit Union has been instrumental in helping members achieve their financial dreams for 60 years. With over 38,000 members worldwide, it is imperative to be a leader in both personal and business banking. Experience the difference. It's not a bank, it's Warren! Find out more by visiting our booth or check us out online at warrenfcu.com.

Person in charge/Title: Stephanie Teubner, President/CEO and Mary McCaffrey, Wellington Branch Manager
Person handling Bixpo/Title: Mary McCaffrey, Wellington Branch Manager and Jeremy Hamilton, Business Development Specialist
Email: mmccaffrey@warrenfcu.com and jhamilton@warrenfcu.com
Booth Number: 20

Watson Moving & Storage, A Bluebird Company

200 12th SW Street, Unit 106
 Loveland, CO 80537

Phone: 970-669-8001
Website: www.nocomovers.com
Products/Services: From packing to delivery, Watson Moving & Storage offers service with efficiency and confidence. Being fully insured and licensed, you know your belongings are protected. Residential moves – local and nationwide, Commercial moves, Temperature-controlled storage.

Company Description: The northern colorado moving company with More Than 50 Year of Moving Experience You Can Trust Watson Moving & Storage is a third-generation, family-owned business. Since 1957, we have been a trusted source for families and businesses that need a reliable, responsive moving company.
Person in charge/Title: Joel Gilliland, Owner
Person handling Bixpo/Title: Joel Gilliland, Owner
Email: joel@nocomovers.com
Booth Number: 109

WY-CO Workforce Partnership

Larimer County Workforce Center - Fort Collins Office
 200 West Oak Street, Suite 5000
 Fort Collins, CO 80521
 970-498-6600
 www.larimerworkforce.org

Larimer County Workforce Center - Loveland Office
 418 East 4th Street
 Loveland, CO 80537
 970-667-4261
 www.larimerworkforce.org

Employment Services of Weld County
 1551 North 17th Street
 P.O. Box 1805
 Greeley, CO 80632
 970-353-3800
 www.eswc.org

Workforce Boulder County – Longmont Office
 1500 Kansas Avenue, Suite 4D
 Longmont, CO 80501
 303-651-1510
 www.wfbc.org

Workforce Boulder County – Boulder Office
 2520 55th Street, Suite 100
 Boulder, CO 80301
 303-301-2900
 www.wfbc.org

Wyoming Department of Workforce Services
 1510 East Pershing Boulevard
 Cheyenne, WY 82002
 307-777-3700
 www.wyomingworkforce.org

Products/Services: Convenient access to a wide array of resources and information to help with your employment needs. Contact us to find out more!

Company Description: The WY-CO Workforce Partnership is a collaboration of Workforce Centers in Boulder, Larimer, and Weld Counties and southeastern Wyoming. Our purpose is to strengthen services and resources to better meet the demands of a changing labor force and to revolutionize the ways in which we serve our customers throughout the region.

Person handling Bixpo/Title: Jackie Tuck
Email: jtuck@larimer.org
Booth Number: 46

YESCO Custom Signs

3770 Joliet Street
 Denver, CO 80239
Phone: 303-375-9933
Fax: 303-375-9111

Website: www.yesco.com
Products/Services: YESCO is Colorado's largest premier manufacturer of custom and electronic signs, specializing in commercial and retail exterior signage programs. Design, fabrication, installation, engineering, service & maintenance.
Company Description: YESCO, a 90 year old company with 25 years of presence in the Colorado market, has emerged as the leading Colorado company, specializing in the latest LED display technologies. YESCO has the distinction of being the only company in Colorado that designs, engineers, fabricates, installs and services its own electronic display systems.

Person in charge/Title: Rick Bellefeuille, Sales Manager
Person handling Bixpo/Title: Rick Bellefeuille
Email: rbellefeuille@yesco.com
Booth Number: 61



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www.NCBR.com

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