Northern Colorado BUSINESS REPORT_{\$1}



RESEARCH COLO. Discoveries that drive the state's economy. **INSIDE**

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MERCURY 100 Northern Colorado's fastest-growing companies SECTION B



Rendering of what planners imagine Drake Road and Mason Street might someday look like.

The promise of the Mason Corridor project *Hopes are high among businesses along the 5-mile route*

BY MOLLY ARMBRISTER marmbrister@ncbr.com

FORT COLLINS – There's a bit of grousing, to be sure, about the coming construction interruptions. But there's also a good measure of excitement and anticipation in the storefronts, office parks and other places of commerce that will be served by the MAX Bus Rapid Transit system along the Mason Corridor. The new bus line is expected to reshape commuter patterns across the city. In doing so, it is already playing a role in the plans of apartment complex developers, schools, bowling alley owners and theater managers alike.

Construction on the \$87 million, five-mile project kicks off in June. MAX will provide service every 10 minutes for travelers along Mason Street, which is just one block west of College Avenue, one of Fort Collins' busiest streets. The line will begin at the Downtown Transit Center at the intersec-

tion of Laporte and Maple See **Blueprints**, Streets and **Section C** go as far south as a South Transit Center south of Harmony Road,

➤ See Mason, 24A

Banner Health moves to cut costs

BY MOLLY ARMBRISTER marmbrister@ncbr.com

Anticipating cuts in government reimbursements, Phoenix-based Banner Health has ordered up costcutting measures that will impact hospitals across its network, including those in Northern Colorado.

North Colorado Medical Center in Greeley and McKee Medical Center in Loveland are both working to reduce costs in a variety of areas, from reconfiguring floors to increase efficiency to simply optimizing supplyordering procedures.

Overall, Banner is aiming for \$150 million in cost reductions in the next 12 months. The company operates 23 hospitals with 37,000 employees in seven states.

As part of its campaign, Banner will take a look at its labor costs, which account for half of all hospital spending. Banner is one of Northern Colorado's largest employers, with See Banner, 26A

Arriving dairy farmers face land scarcity, other hurdles

BY STEVE LYNN slynn@ncbr.com

GREELEY – Dairy farmers expanding or moving into Weld County to serve the new Leprino cheese plant have found themselves facing a number of hardships. A lack of choice land, high costs

A lack of choice land, high costs and drought conditions all await these dairy operations.

Dairy farmers "think they got it tough now," said Bruce Johnson, owner of Greeley-based A. Bruce

Serving Northern Colorado Visit ncbr.com for breaking news Johnson Associates, which specializes in irrigated farmland and water rights sales. "It's going to get even worse."

For starters, dairy farmers need special properties for their operations. They prefer large, irrigated farms

so that they can raise crops that they

use for cow-feed. Farms should also face south or east for more sunlight and less wind.

Other considerations include soil type, setbacks from neighbors and distance from groundwater so that > See **Dairies, 24A**

Retail	Briefcase 18A	On The Job 15,	
Controlling the	Commentary 30A	Online Poll	
downtown bar	Daily In Review2A	Social Media23/	
scene7A	Editorial 30A	Technology5/	
	For The Record 27A-29A	Time Out	
BBB Ethics Awards			
Profiles of the			
winners13A-15A	LISTS		
Guest Opinion	Largest Breweries and Brewpubs	8	
The Flaming Gorge	Largest Auto Dealerships		
		nce Firms	

CSU searching for developer for five-story project

The following is a wrap-up of breaking local business stories published daily on the Northern Colorado Business Report's website. Sign up for our free Daily E-Newsletter, an all-local business news report sent to your email each weekday. Just click on "Register" at www.ncbr.com.

FORT COLLINS - Colorado State University is searching for a private developer to build 20,000 square feet of commercial space and a 1,200space parking garage at the corner of Shields and Plum streets.

The building would sit atop 3.6 acres currently occupied by a parking lot to the west of Westfall Hall, a dormitory on CSU's campus, and would span nearly the entire block along Shields between Plum and Laurel streets.

The project would include approximately 20,000 square feet of commercial space on the first floor of the building, with the potential for another 20,000 square feet on the second floor. CSU is searching for a "strong anchor tenant" in the first floor space, according to university documents.

In total, the project description calls for five stories, with bicycle parking also included throughout the project.

Pilgrim's Pride returns to profitability

GREELEY - Pilgrim's Pride is back

in the black, reporting first-quarter earnings of \$39.6 million on net sales of nearly \$1.9 billion

The profit amounted to 18 cents per diluted share vs. a loss of \$119.9 million, or 54 cents per share, in the same quarter last year, the company said.

"We are encouraged to see the benefits of our strategy and the improvement in our operations over the past year reflected in the best results we have had in the first calendar quarter since 2005," CEO Bill Lovette said in an earnings statement.

The Greeley company's profitable first quarter follows a difficult 2011 fiscal year in which it posted losses of

DAILY IN REVIEW

\$497 million. The company blamed higher costs and volatility in grain prices.

\$114M Xcel rate hike approved

DENVER - A \$114 million rate increase requested by Xcel Energy won approval from the Colorado Public Utilities Commission.

The unanimous approval by commissioners gives Xcel the authority to raise rates over three years. Xcel serves customers in parts of Larimer and Weld counties, including Greeley.

Residential customers will see their bills increase by \$1.68 per month this year, \$1.29 per month in 2013, and 73 cents per month in 2014, according to the commission. That's a total of \$3.70 per month, or 5.5 percent, over the three-year period.

Monthly bills of commercial customers will rise an average \$2.48, \$1.94 and \$1.21 in 2012, 2013 and 2014, respectively. Over the three years, that's an increase of \$5.63, or 5 percent. Industrial and transmission customers will see similar percentage increases.

Flaming Gorge developer's properties in foreclosure

FORT COLLINS - Two properties controlled by Flaming Gorge Pipeline developer Aaron Million have fallen into foreclosure, according to Larimer County Public Trustee documents.

A home at 1436 W. Oak St. in Fort Collins, listed as the address for Wyco Power and Water, the entity behind the Flaming Gorge project, has a outstanding principal balance of \$553,814 owed to Verus Bank of Commerce.

The property, the owner of which is listed as Million Agricultural Investments, went into foreclosure on Feb. 8 and is scheduled for sale on June 6.

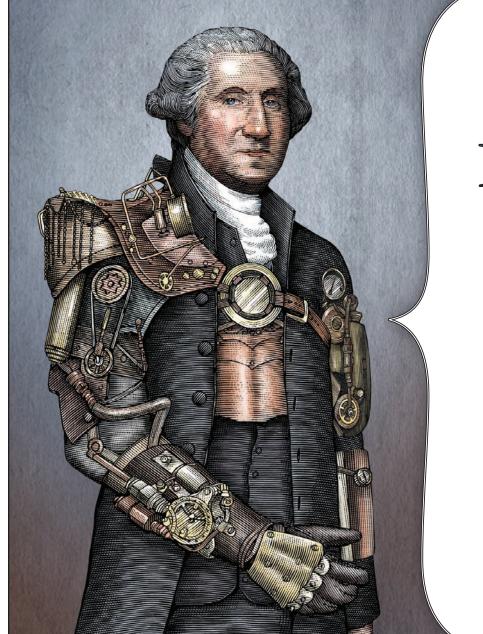
Million said the ownership behind the property is a partnership between him and his parents. He said his parents have had financial issues that contributed to the foreclosure. Another property, located at 3172 Stargazer Court, has an outstanding balance of \$1.2 million, also owed to Verus Bank. The property, home to Million and his ex-wife and children, entered into foreclosure on March 14 and is scheduled for sale on Oct. 31. Million said he planned to get

both properties out of foreclosure

"We're getting ready to pay the bank off on both," he said. "These are completely separate from any of our other assets. It's a family matter. We're going to get the bank paid off and be done with it."

Million is the developer behind the Regional Watershed Supply Project, a highly controversial 500-mile water pipeline which would siphon water from the Flaming Gorge Reservoir and the Green River in Wyoming and use it for municipal and agricultural purposes along the Front Range.

The project is currently being reviewed by the Federal Energy Regulatory Commission and is a point of contention in both Colorado and Wyoming.



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Flatiron to help build offshore wind farm

BY MICHAEL DAVIDSON

mdavidson@bcbr.com

Flatiron Construction Corp., a Firestone-based construction and engineering firm, has been selected to serve as project manager for the first commercial wind farm to be built offshore of the United States.

Flatiron Construction is part of the joint-venture team that will build the Cape Wind project in Nantucket

Mad cow case drives the market crazy

How many mad cows does it take to move markets?

In one day, April 24, an announcement about one confirmed case of mad cow disease in California had various markets soaring and falling in unison. The disease in the dairy cow was the first new case since 2006 and only the fourth reported case in the United States.

Pilgrim's Pride shares shot up 50



cents to \$7.15, a 7.5 percent spike that ranked it among the day's 10 biggest percentage gainers on the New York Stock Exchange. Meanwhile, live cattle futures posted their largest decline in several months, though they rebounded the next day.

Brazilian meat packer JBS, the majority shareholder of Greeleybased Pilgrim's, scrambled to assure investors that there was no need to panic. The company reiterated claims from the U.S. Department of Agriculture that one mad cow would not spoil the herd.

And if the market reacted more than expected, JBS pointed out that it still has a great hand.

"JBS is the second largest chicken producer globally and has relevant pork production in the U.S., businesses which would benefit from any spillover," the company said in a statement.

Will Timnath grow enough for a new town hall, police station?

TIMNATH — As you might have heard, the tiny town of Timnath is eyeing a new town hall and police station as part of the prospective \$100 million Riverbend Urban Village. Well, let's just say they're on the wish list at this point.

The town, with a population of less than 1,000, hasn't drawn up plans, nor has it estimated the cost of the facilities, Timnath Mayor Jill Grossman-Belisle said. The size of each See **The Eye, 31A** Sound, off the Massachusetts coast. The Cape Wind project will consist of 130 wind turbines and will produce up to 420 megawatts of energy, according to Cape Wind Associates, Cape Wind's developer.

Cape Wind is not publicly disclosing the cost of the project, but the Massachusetts Attorney General's Office in 2010 estimated it would cost about \$2.5 billion to build.

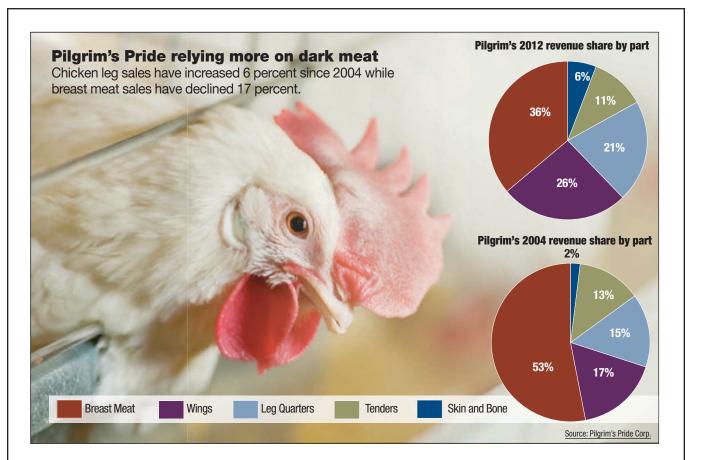
Cape Wind expects to begin con-

struction in 2013 and could be finished two and a half years after work starts, Cape Wind Associates communications director Mark Rodgers said.

While Flatiron Construction has a lot of experience managing large and complex design-build projects, building an offshore wind farm is new, project manager Rik van den Berg said. Flatiron Construction is a subsidiary of German construction company HOCHTIEF, which also owns one of the largest offshore wind-farm builders in Europe. Flatiron Construction will utilize that company's expertise, he said.

"We figured we would like to try to enter this market with support from our sister company in Germany," van den Berg said.

The U.S. trails other countries in the development of offshore wind > See Flatiron, 25A



Consumers cluck for more dark meat

BY STEVE LYNN

slynn@ncbr.com

Growing tired of chicken breasts and looking for bargains, consumers are increasingly buying up legs and thighs.

People still eat much more of the white meat, experts say. But the juicy and only slightly fattier dark meat has gained favor because of lower prices amid a still-weak economy, a growing immigrant population and the proliferation of chicken sausages that use dark meat.

Greeley-based Pilgrim's Pride, for one, has gradually increased sales of dark meat while reporting decreasing sales of breasts.

"Dark meat is making a run to begin to try to catch up (to white)," said Bill Roenigk, vice president and market economist for the National Chicken Council.

Producers traditionally have bred birds to have more breast than leg meat, so demand for legs has driven up their prices, Roenigk said.

Boneless, skinless thighs have caught up to the price of boneless, skinless breasts: Both cost around See **Poultry, 25A**

New Larimer SBDC head ready to help businesses reach next level

BY MOLLY ARMBRISTER marmbrister@ncbr.com

Deborah Moeck took the helm of the Larimer County Small Business Development Center in December. The former small-business owner has spent the intervening months getting acclimated to her new role and lining up new programs for both new and existing businesses to help them get the most out of the SBDC. The Business Report took the opportunity to ask Moeck a few questions about her position so far and what she has planned for the future.



Question: Let's start with some details about your background and what you're bringing to the job.

Answer: I took the position Dec. ➤ See Moeck, 21A



DEBORAH MOECK



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Dairy organization to open in Windsor

BY STEVE LYNN slynn@ncbr.com

WINDSOR — A Dairy Farmers of America office scheduled to open June 1 in Windsor will concentrate on customer service, marketing and member services for dairy farmers in Northern Colorado.

The dairy farmer-owned cooperative has hired two new employees and is relocating five others to a 3,240-square-foot office in Pelican Point Business Park in Windsor, according to the cooperative.

"The expiration of our lease coincided with our desire to relocate to Weld County, where dairy growth is strongest in the state," Kristi Dale, spokeswoman for the cooperative, said in an e-mail. "One key benefit of the new office is the opportunity for more meetings with potential and existing members in close proximity to the growth areas and a number of existing dairies."

California-based J.D. Heiskell, a livestock feed producer, also leased office space in the business park.

The move to 1613 Pelican Lakes Point in Windsor from Thornton comes as the national cooperative's Colorado membership grows "at a pace consistent with the needs of Leprino's new plant in Greeley," according to the cooperative.

Most of the growth has come from expansion among the cooperative's current members, Dale said. In addition, several dairies have leased land or are in various stages of planning and construction.

The cooperative has agreed to supply milk for the Leprino plant, which someday will have capacity for additional production that would require 50,000 cows, according to the cooperative.

About 30,000 dairy cows will be needed by the end of the year to produce 4.5 million pounds of milk for the factory.

Dennis Rodenbaugh, the cooperative's senior vice president and chief operating officer, is one of the staffers who will relocate to the Windsor office.

"Establishing an office in Northern Colorado is a natural fit as we expand our resources to successfully meet the growth needs of existing and future customers," Rodenbaugh said.

In addition to Rodenbaugh, the two new employees, both operations specialists, will work in Windsor. One will focus on member and internal communications while the other will handle inventory and risk management for plants, logistics and operations.

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Breakfast, Northern Colorado CFO

of the Year Awards and Bixpo Rocks

Upcoming Business Report Events Northern Colorado Bixpo

After Hours

Women of Distinction August 8, 2012

Embassy Suites – Loveland

For event information, contact De Dahlgren, NCBR marketing director, at 970-232-3132, or email ddahlgren@ncbr.com.

CORRECTIONS

The Business Report will correct any errors that appear in its pages. To suggest a correction or clarification, please contact editor Allen Greenberg at 970-232-3142, or email him at agreenberg@ ncbr.com.



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ntact De Dahlgren, at 970-232-3132, com. September 26, 2012 *Embassy Suites – Loveland*

Local company creates online pawnshop

Deal4it.com has a virtual pawnbroker to negotiate deals

Fort Collins-based company has launched an online **L**pawnshop that has drawn interest from a few dozen pawnbrokers nationwide.

Deal4it.com, developed by subprime lender Mister Money Holdings, combines live auction bidding with real-time dealing.



Customers can submit bids for products or avoid an auction

and buy them at the full asking price immediately. They can also request products if they don't see them on the website. But there are already thousands of items for sale, including cameras, cell phones, guns, computers, DVDs, jewelry, watches - just about everything one would expect to find in a pawn shop.

What differentiates Deal4it.com from other online shopping sites is that only licensed, pre-qualified pawnbrokers can sell on the site. It also features used products.

Unlike some other sites, Deal4it customers won't have to wait for a seller to respond to their bids. Instead, a pre-recorded video showing a pawnbroker appears on the web page after a Deal4it customer makes an offer for a product.

Customers negotiate back and forth on price with the virtual pawnbroker as though they were in a store.

"Our pawn shop members are constantly listing new items, and shoppers have a blast exploring the site, making auction bids and negotiating instant deals with our one-of-a-kind virtual sales team," said Tim Lanham, CEO of Deal4it Technologies and COO of Mister Money Holdings.

Since Deal4it.com went live in December, about 50 pawn shops nationwide have listed products, Lanham said.

The site has grown 20 percent every month, but so far only has a few hundred visitors daily.

Connecting Point president inducted in IT Hall of Fame

Ted Warner, president of Connecting Point in Greeley, has joined the likes of giants Steve Jobs, Paul Allen and Steve Ballmer in CompTIA's IT

66 It was very humbling. ... I guess I have a little bit of experience. **9**

Ted Warner PRESIDENT CONNECTING POINT

Hall of Fame.

The nonprofit IT industry association included Warner and associates Jane Cage and Steve Harper among the prestigious group of information technology gurus at its annual meeting April 11 in Chicago. The hall of fame recognizes people who have made outstanding contributions to the IT world.

Warner, Cage and Harper were computer resellers with distributor Intelligent Electronics when, in 1992, they met in the basement of the company's then-headquarters in Denver.

They collaborated to form a peer community that gave small- and medium-sized resellers a greater voice in the industry. The inductees organized events and created programs to help shape the way products and services were delivered in smaller markets.

"The people who were selling technology products in New York, Chicago, L.A., Dallas, et cetera, were getting all the attention from vendors," Warner said. "We wanted to put together a peer group of smaller resellers in tertiary markets that focused on the small and medium business."

Ingram Micro acquired the successful organization several years later and renamed it the VentureTech Network. Today, it is one of multiple industry peer groups that benefit resellers worldwide.

Peers, distributors and vendors submit nominations for hall of fame candidates, Warner said.

Warner, who has worked in the industry for more than three decades, wasn't sure who nominated him. But he was excited and honored to be inducted.

"It was very humbling," he said. "I've been in the business a long time, and I guess I have a little bit of experience."

There are about 100 people in the hall of fame, in addition to a dozen companies.

Steve Lynn covers technology for the Northern Colorado Business Report. He can be contacted at slynn@ncbr.com or 970-232-3147.





TECHNOLOGY

Steve Lynn

America's Retirement Store opens first NoCo location

new financial strategies company has opened its doors in Loveland, situating itself in a decidedly casual and unassuming storefront meant to put its prospects at ease.

America's Retirement Store, a division of Greenwood Village-based Presidential Brokerage, opened its offices within the Promenade Shops at Centerra in early February. A grand opening took place earlier this

month. The company has three other locations.

Like a lot

financial services

firms, America's

Retirement Store

provides invest-

ment advice to

of other retail

BANKING Molly Armbrister

what its Loveland advisor, Ken Weinman, calls "Middle America," everyday investors who need help navigating various investment strategies.

Unlike some of its competitors, the location is made to feel like a customer's living room, with comfortable couches, a television and refreshments taking the place of a typical office.

A glass wall separates the front room from a classroom that can seat as many as 50 people for America's

Retirement Store's monthly classes.

The one-hour classes are offered on Thursday nights and then repeated Saturday mornings every month at the store, and cover topics such as maximizing Social Security, working with an asset management firm and more.

"We just want to pass along information that will be useful," Weinman said. "And people ask good questions. People are smart. They just aren't used to being treated that way."

The company also makes use of various media channels to spread its messages beyond the glass-walled classroom in Loveland. It provides market updates and commentaries for outlets such as KOA and KHOW radio in Denver and KVOR in Colorado Springs.

Presidential has similar plans laid out for the Northern Colorado market, and will partner with Northern Colorado 5, a satellite office of Cheyenne, Wyo.-based KWGN Channel 5 located in Fort Collins, to provide "ARS-TV."

The classroom within the America's Retirement Store facility is equipped with production tools that will allow the company to air 30- to 60-minute segments on Sunday mornings on similar topics to those provided on-site.

An exact start date has not yet been specified, but Weinman said the topics at hand would be discussed

in language meant for the layman to understand.

The company strives to create relationships with clients, finding out what their investment experience in the past has been and what they want for their future before finding the proper tools to help them plan for a more secure retirement.

The location employs six advisors, along with support staff, and is in the process of staffing up further. The Greenwood Village office employs about 20 people; Presidential Brokerage also has offices in Colorado Springs, as well as California and Minnesota, Weinman said.

"There is no easy road to riches," said John DuPriest, CEO of America's Retirement Store. "But the average American family is constantly being sold a bill-of-goods. Buy-andhold has left many investors high and dry over the past 10 or 15 years."

The company is able to offer customers a wide range of financial products because of a relationship with First Clearing, a division of Well Fargo, according to Dan Lempe, company president. Customers can buy annuities, insurance, money management services and more, Lempe said.

Financial literacy addressed by community partnership

Many in the financial service industry see the lack of financial literacy as one of the biggest problems that needs to be addressed in order to correct the issues that cause recessions.

Local agencies, though, are working to correct the problem.

Denver-based Public Service Credit Union in April partnered with the Colorado State University Extension office, the United Way of Larimer County and Larimer County to host a series of financial literacy workshops through Make Change NoCo, a communitycentric movement aimed at helping the public better understand their finances. The classes were held on topics including credit, credit scores and important factors to consider when purchasing a car.

Those classes ran through the last full week in April, but Make Change NoCo offers services yearround.

At MakeChangeNoCo.com, anyone unsure about their finances can access financial education opportunities across the region. In addition to offering classes, the organization distributed a newsletter aimed at financial literacy titled "Money Matters."

Molly Armbrister covers banking for the Northern Colorado Business Report. She can be reached at marmbrister@ncbr.com or 970-232-3139.

Working Together to Reach a Better Future.

Trebuchet Group

Trebuchet Group works hard each day to help its clients reach their business needs and goals. A ClimateWise partner since 2007, they also work hard to use natural resources wisely. Biking to meetings is just one example of the various projects they report annually to ClimateWise. In 2011, the team biked, carpooled and walked over 2,500 miles, saving money, energy and improving employees' commuting experience.



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Weekend nights see thousands of people pour out of Old Town bars and restaurants after closing time.

JONATHAN CASTNER

Bars test mix of crowd-control fixes *ID scanning program begins this month to help keep downtown streets safer*

BY IVY HUGHES

news@ncbr.com

As many as 5,000 people pour out of downtown Fort Collins bars at 2 a.m. on busy Friday and Saturday nights. Most behave just fine, but the small percentage who get into fights, urinate in public and damage public property have police and downtown bars looking for new solutions.

So far two initiatives are in the works. This month, several downtown bars will experiment with an ID scanning program designed to flag problem drinkers. Sometime soon – possibly this year — the eight police officers paroling downtown will begin to once again wear video equipment to record interactions with the public.

"It's a touchy situation, especially in a college town," said Ed Stoner, president of Old Town Properties. Stoner owns several downtown properties including the building that houses Lucky Joe's. "You want to have a fun atmosphere downtown without having a Gestapo-type thing. On the other side of the coin, you can't let things get carried away."

The integrated scanner system ► See **Bars**, **9A**

Greeley establishes a 'common consumption' zone

BY IVY HUGHES news@ncbr.com

If all goes as planned, Greeley's proposed "common consumption" zone could be up and running for the June 8 Blues Jam Kickoff.

What's a common consumption zone? Well, it's a designated area where people can legally bring drinks outside, rather than inside, of a bar. Drinkers are identified with special bracelets and drinks with special cups. While the zone's operation dates and hours are still up for consideration, the Downtown Development Authority is moving quickly to get the zone up and running.



Greeley Community Development Director Becky Safarik fills us in about the zone and what it might do for the city. Question: What area would the common consumption zone include?

Answer: It runs from about Seventh Street to 10th Street and between Eighth and Ninth avenues. There's a smaller area that's up for the initial implementation that runs from the alley between Eighth and Ninth streets to the alley between Ninth and 10th Street and Eighth and Ninth avenues.



BECKY SAFARIK

Source: Business Report Survey

BUSINESS REPORT LIST | Largest Breweries and Brewpubs

RANK Prev. rank	COMPANY Address	TOTAL BARRELS SOLD 2011	EMPLOYEES 2012	PRODUCT LINES	BREWMASTER(S) OWNER YEAR FOUNDED	PHONE/FAX E-MAIL WEBSITE	
1 2011 Rank: 1	NEW BELGIUM BREWING 500 Linden St. Fort Collins, CO 80524	712,843	420	Fat Tire, Sunshine Wheat, Mothership Wit, Abbey, Trippel, Blue Paddle, 1554, Lips of Faith beers, seasonal releases	Peter Bouckaert Kim Jordan primary, employee-owned. 1991	970-221-0524/970-221-0535 nbb@newbelgium.com www.newbelgium.com	
2 1011 Rank: 2	ODELL BREWING CO. INC. 800 E. Lincoln Ave. Fort Collins, CO 80524	58,250	66	Hand-crafted beers	Doug Odell Doug, Wynne and Corkie Odell 1989	970-498-9070/970-498-0706 cheers@odellbrewing.com www.odellbrewing.com	
3 2011 Rank: 3	FORT COLLINS BREWERY/GRAVITY 1020 1020 E. Lincoln Ave. Fort Collins, CO 80524	12,000	60	1900 Amber Lager, Tom's Major Pomegranate Wheat, Red Banshee Ale, Rocky Mountain IPA, Kidd Lager, Z Lager, Chocolate Stout, Incredible Hop Series and five seasonals	Doug Smith Tom and Jan Peters 2003	970-472-1499/970-472-1520 info@fortcollinsbrewery.com www.fortcollinsbrewery.com	
4 2011 Rank: 5	C.B. POTTS RESTAURANT & BREWERY 1415 W. Elizabeth St. Fort Collins, CO 80521	1,258	2	Buttface Amber Ale, Big Red IPA, Big Horn Hefeweizen, Colorado Blonde, 71 Pale Ale, Total Disorder Porter, Oktoberfest, Sno Angel, Mai Bock, Barefoot Wit	Kirk Lombardi Ram International 1971	970-221-1139/970-484-1846 klombardi@theram.com www.cbpotts.com	
5 2011 Rank: 6	ESTES PARK BREWERY 470 Prospect Village Drive Estes Park, C0 80517	1,147	20	Samson Stout, Stinger Honey Wheat, Longs Peak Raspberry Wheat, Renegade IPA.	Eric Bratrud Eric Bratrud & Tyler Lemirande 1994	970-586-5421/970-586-0651 epbrewery@epbrewery.net www.epbrewery.com	
6 011 Rank: 7	CRABTREE BREWING CO. 625 Third St., Unit D Greeley, CO 80631	1,100	8	Ginger Bee, Serenity Amber Ale, Boxcar Brown, Eclipse Belgo-Black IPA, Oatmeal Stout	Jeff Crabtree Jeff and Stephanie Crabtree 2006	970-356-0516 info@crabtreebrewing.com www.crabtreebrewing.com	
011 Rank: NR	GRIMM BROTHERS BREWHOUSE 623 N. Denver Ave. Loveland, CO 80537	870	7	Little Red Cap Altbier, Fearless Youth Munich Dunkel, Master Thief German Porter, Snow Drop Kottbusser, The Griffin Hefeweizen, seasonals	Don Chapman Don Chapman, Aaron Heaton, Russell Fruits 2010	970-624-6045 info@grimmbrosbrewhouse.com www.grimmbrosbrewhouse.com	
011 Rank: 8	EQUINOX BREWING 133 Remington St. Fort Collins, CO 80524	780	10	Ever-changing menu of hand-crafted beers	Colin Westcott Colin and Shannon Westcott 2010	970-430-6489 info@equinoxbrewing.com www.equinoxbrewing.com	
9 011 Rank: NR	ROCK BOTTOM RESTAURANT & BREWERY 6025 Sky Pond Drive Loveland, CO 80538	766	50	Hand crafted beers	Dave Peacock Craftworks Restaurants & Breweries 1991	970-622-2077/970-622-2079 N/A www.rockbottombrewery.com	
10 011 Rank: 9	FUNKWERKS 1900 E. Lincoln Ave. Fort Collins, C0 80524	600	9	Saison, Tropic King	Gordon Schuck Gordon Schuck, Brad Lincoln 2010	970-482-FUNK brad@funkwerks.com www.funkwerks.com	
1 1 1 2 011 Rank: NR	PATEROS CREEK BREWING CO. 242-B N. College Ave. Fort Collins, CO 80524	243	2	Cache la Porter, Rustic Red, Car 21, Stimulator Pale Ale, Old Town Ale	Steve Jones Steve and Bob Jones 2010	970-484-7222 localbrew@pateroscreekbrewing.com www.pateroscreekbrewing.com	

N/A - Not Applicable. NR - Not Previously Ranked.

Anheuser-Busch, Big Beaver Brewing and CooperSmith's Pub & Brewing did not respond in time to be included.



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BARS from 7A

SOBERING UP

A look at what some other cities and states have done to address the problem of drunken bar patrons heading for the exits at closing time:

- Selling cheap food rather than cheap booze during happy hour; happy-hour drink specials are banned in Utah and Massachusetts.
- Abolishing entertainment districts that encourage tightly packed bars and restaurants.
- Creating an "alcohol impact area" that bans drinks with high-alcohol content; under consideration in Olympia City, Wash.
- · Forcing bars to close earlier.
- Preventing restaurants from turning into bars after 10 p.m.; Santa Cruz, Calif., has taken this step.

works like this: A person's ID is scanned when they walk into a bar. If they cause a problem, the bouncer flags them. When they're scanned at the next bar, bouncers know their history and can decide whether to let them in.

"This is not about surveillance, it's not about tracking people everywhere they go," said Team Fort Collins Specialist Dawn Nannini. "It's about bar safely and safety in the downtown area."

Team Fort Collins oversees Responsible Alcohol Retailers, an association designed to encourage the safe sale and consumption of alcohol among retailers by offering training, education and alcohol-management programs. Half of the approximately 40 downtown liquor license holders are RAR members. Some members have agreed to participate in the scanning pilot, which will launch later in May.

"This is a really big leap of faith for them (bar owners) and the fear is that consumers will be hesitant about the system so it's really important that we all move forward as a group and not have businesses back out at this point," Nannini said.

The system records a person's name and birthday for 24 hours and the bars, rather than the courts, decide when, if and how long they want to keep the person away from their establishment. RAR will pay a monthly service fee for members involved in the pilot, but the bars will have to pay for system hardware, which will cost \$2,000 to \$5,000 apiece.

Fort Collins police also hope technology will help reduce problems.

Sgt. Dean Cunningham, supervisor of the downtown district, wants to reinstate a video surveillance program where officers wear video equipment to record interactions with the public. The program, which was used for several years, was stopped in January.

"We stopped the program because we didn't have a formal policy for it," Cunningham said. "I don't think we were doing it wrong, but we wanted to make sure we were doing it absolutely right."

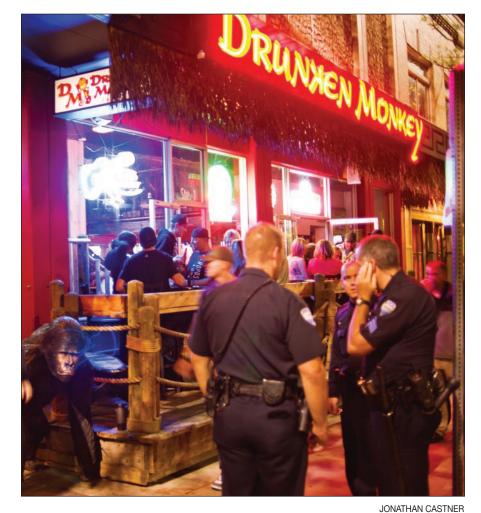
Cunningham believes video will help clarify some discrepancies between the public and police. In March, a video of a Loveland man accusing a Fort Collins police officer of shoving him for no reason brought negative attention to the department.

No one knows whether the video system will actually help decrease alcohol-related incidences. Cunningham, who was recently put in charge of the downtown unit, said other changes seem to be working. He said the increase in January from four to eight officers in downtown and the start of a late-night bus program in February that moves about 400 to 500 people out of the downtown area between 11:30 p.m. to 2:30 a.m. on weekends have helped manage bar traffic.

"The biggest problem is that we have all those people who come out together at the same time," Cunningham said.

To temper the amount of people flooding the streets after last call, some cities have staggered bar closing hours, which requires bars to close early on a rotating basis.

"It's an idea that we're kicking around but we want to voluntarily work with the bars to see if that's something they want to do," Cunningham said.



Police may soon be using video equipment again while patrolling downtown.

Cunningham said the relationships between his officers and downtown bar owners are critical to managing the downtown after-hours crowd.

"There's not one bar I could jump up and down and point to and say

About a year ago, the City of Fort Collins increased fines for alcoholrelated offenses. The move covered infractions such as public urination, obstructing a police officer and disorderly conduct. Offenders can offset some of the fines they incur by entering a community service program and joining morning parks crews that clean up downtown messes.

"There's a certain population of people who these fines won't work for," Nannini said. "(They) do not have the capacity at the time to consider the consequences of their behavior. But if one person in a group of friends gets a public urination ticket and has to pay a big fine, you can be sure the rest know about the fine and the inconveniences."

Nannini said creating a holding facility in Fort Collins for those who have had too much to drink could also help reduce alcohol-related incidences. The nearest holding facility now is in Greeley. Taking a drunken bar patron to Greeley takes officers away from where they're needed most: on the streets.

While the police and bar owners have a plan to better manage downtown after 2 a.m., policymakers aren't ready to step in – yet.

"I would prefer that it be worked out between the business and the police, not the city," said Fort Collins Mayor Karen Weitkunat. "I think there are solutions. (More) regulation doesn't necessarily improve the situation."

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'That's an irresponsible bar,'" Cunningham said. "The majority of the bars are doing the things they need to be doing. Sometimes you just can't control some of the stuff that happens when people start drinking."

10A May 4-17, 2012

BUSINESS REPORT

Largest Auto Dealerships

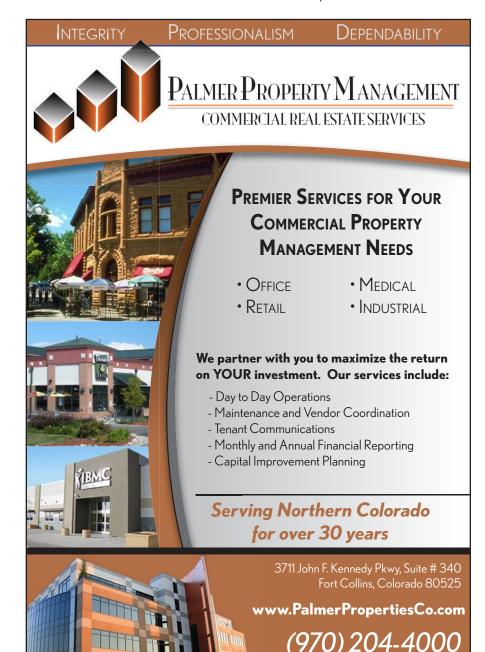
Ranked by number of employees

Northern Colorado Business Report | www.ncbr.com

RANK Prev. rank	DEALERSHIP ADDRESS	EMPLOYEES 2012 EMPLOYEES 2011	TOTAL VEHICLES SOLD: 2011 NEW VEHICLES SOLD: 2011 USED VEHICLES SOLD: 2011	REVENUES 2011 REVENUES 2010	MAKES SOLD	PHONE/FAX E-MAIL WEBSITE	PERSON IN CHARGE TITLE YEAR FOUNDED
1 2011 Rank: 1	EHRLICH DEALERSHIPS 4627 W. 20th St. Road, Suite A Greeley, CO 80634	185 170	4,759 2,462 2,297	\$138,376,462 \$120,146,000	Toyota, Volkswagon, Subaru, Nissan, Mazda	970-573-5000/970-573-5001 sehrlich@ehrlichmotors.com www.ehrlichmotors.com	Scott Ehrlich President 1946
2 2011 Rank: 2	MARKLEY MOTORS INC. 3401 S. College Ave. Fort Collins, CO 80525	156 160	2,694 1,142 1,552	\$71,626,726 \$71,847,224	Buick, GMC, Honda	888-500-4584/970-282-6825 rbelisle@markleymotors.com www.markleymotors.com	Douglas E. Markley President 1936
3 2011 Rank: NR	SPRADLEY/BARR FORD 4809 S. College Ave. Fort Collins, CO 80525	150 110	2,427 N/A N/A	N/A N/A	Ford, Mazda, Lincoln, Hyundai and Toyota	970-226-3673/970-206-8516 internetsales@spradleybarr.com www.spradleybarrford.com	Bill Barr Kriss Spradley Co-owners 2002
4 2011 Rank: 3	DELLENBACH MOTORS 3111 S. College Ave. Fort Collins, CO 80525	140 150	2,462 1,457 1,365	\$79,371,176 \$70,507,486	Chevrolet, Cadillac, Subaru, Suzuki	970-226-2438/970-226-0233 chevy@frii.com www.dellenbach.com	Michael Dellenbach Dealer principal 1972
5 2011 Rank: 4	WELD COUNTY GARAGE 2699 47th Ave. Greeley, CO 80634	135 150	2,143 647 1,496	\$68,591,000 \$59,083,516	Buick, GMC	970-352-1313/970-356-8191 wyoder@weldcountygarage.com www.weldcountygarage.com	Warren Yoder General manager 1908
6 2011 Rank: 5	FORT COLLINS DODGE CHRYSLER JEEP 3835 S. College Ave. Fort Collins, CO 80525	93 91	2,358 1,366 992	\$70,646,315 \$66,661,987	Dodge, Chrysler, Jeep, Hyundai	866-500-9552/970-266-8719 shardy@fortcollinsdodgechryslerjeep.com www.fortcollinsdodgechryslerjeep.com	Steven Hardy General manager 2009
2011 Rank: 6	KING BUICK GMC 4175 Byrd Drive Loveland, CO 80538	88 80	1,474 474 1,000	\$61,570,000 \$39,570,000	Buick, GMC	970-667-8905/970-663-2445 jerad.king@kinggm.com www.kinggm.com	Rex King President 1998
8 2011 Rank: 7	TYNAN'S FORT COLLINS NISSAN, KIA 5811 S. College Ave. Fort Collins, CO 80525	77 64	N/A N/A N/A	\$40,398,195 \$36,972,576	Nissan, Saab, Kia	970-282-1400/970-282-1497 ed.tynan@tynans.com www.tynans.com	Ed Tynan Sean Tynan Co-owners 1963
9 2011 Rank: 9	CO'S AUTO GROUP INC. 4150 Byrd Drive Loveland, CO 80538	51 51	1,405 725 680	\$50,810,000 \$43,680,000	BMW & MINI Cooper	970-292-5200/970-292-5719 sales@cosbmw.com, sales@miniofloveland.com www.cosbmw.com,miniofloveland.com	Christina Dawkins Owner 1974
10 2011 Rank: NR	HONDA OF GREELEY 4535 W. 29th St. Greeley, CO 80634	50 50	1,117 452 665	N/A N/A	Honda	970-506-2791/970-506-2813 sales@hondaofgreeley.com www.hondaofgreeley.com	Wes Taber Owner 1997
2011 Rank: 10	GHENT MOTOR CO. 2715 35th Ave. Greeley, CO 80634	50 49	1,345 333 1,012	\$36,452,396 \$28,972,743	Chevrolet, Cadillac	970-339-2438/970-339-8120 greatdeals@ghentmotors.com www.ghentmotors.com	Bob Ghent Owner 1989
12 2011 Rank: NR	ACTIVE TRUCK SALES INC. P.O. Box 600 Hudson, CO 80642	10 10	28 0 28	\$1,200,000 N/A	used medium to heavy trucks	303-536-9865 Parts line/303-536-0391 john@activetruckparts.com www.activetruckparts.com	John E. Hochmiller President 1978

N/A - Not Available. NR - Not previously ranked.

Davidson-Gebhardt Chevrolet Subaru of Loveland did not respond in time to be included in this list.



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Tom Fernández Member



Source: Business Report Survey

GREELEY from 7A

Question: Who manages the common consumption zone?

Answer: We had a specific proposal by our DDA to set up a common consumption zone with very specific boundaries. Within that, a promotional association has to be formed under Colorado law.

In addition to being legally incorporated as an entity that promotes these entertainment activities, the promotional association has to have at least two people who own or lease property within the entertainment district. Everybody who is attached to the common consumption area also has to have a seat on that promotional association board.

Question: Who will administer the drinking bracelets and provide security?

Answer: The promotional association is the entity that promotes the use of the common area. They're going to provide security and the bollards, or stanchions, that will physically restrict the area from people just walking in and out. They'll probably set the hours of operation, the days of the week. Any communication and marketing of the area would be theirs to do as well.

Question: How much will this cost the city?

Answer: It shouldn't cost the city anything, but we will be tracking any additional costs we incur.

We also put a sunset provision on our entertainment district and common consumption area legislation so we can review that in one year's time and decide if there's been any unanticipated impacts that we need to tweak.

The promotional association would have to provide any additional cleaning or security.

(The DDA estimates the promotional association will pay \$5,000 for initial costs and approximately \$2,000 a week for security, maintenance, etc.)

Question: Without a designated "beer tent" or 21-and-over zone,

how are you going to ensure underage drinkers are not sipping margaritas?

Answer: The only place you can get alcohol is inside the liquor establishments. They're training for underage drinking, not serving folks who have already had too much things like that. They already bear the responsibility for appropriate alcohol dispensing and that will not be any different with this. The only difference is that people will be able to leave the establishment and go out onto the plazas.

Will there be someone who buys a drink inside an establishment and comes out and tries to pass it off to someone else's? Possibly, but I don't know that that doesn't happen from time to time anyway. That's why you have security and people managing that common area.

Question: How will this benefit the city?

Answer: We have very popular events in the downtown like blues jam, arts picnic, Friday fest —things like that — and this gives another attraction for folks that enjoy that kind of beer garden feel for an evening. They might want to come down and go to the Rio and be able to walk with their drinks out on the plaza in the evening and enjoy friends and entertainment.

This is really seen as a way to expand the arts and entertainment district downtown.

Question: How have businesses and retailers responded to this proposal?

Answer: The evening we had the public hearing to create the entertainment district, we had overwhelming support for it by patrons as well as business owners in the district.

We did have a couple of folks express concern about whether this would change the atmosphere from something families might enjoy coming down to with kids. We had one business that was worried about overflow being disruptive to other businesses in the area, but that hasn't been the overwhelming consensus at this point.



JACK BIRNE (970) 481-6295 JACK@PIXSUREPERFECT.COM



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Does your website look good on a Smartphone?...Be honest!

Smart phones are taking over the mobile market at an unprecedented rate, according to Madwire Media, Northern Colorado's web design and internet marketing leader. Google is predicting that by the end of this year, half of all Americans will own a smartphone. Considering the rapid growth of the mobile market and the increase in consumers searching online in this way, it is surprising that 79% of Google's largest customers don't have a mobile optimized website.

Consumers are increasingly choosing smart phones over computer & laptops for searches, social media, and 1 to 1 communication. Businesses that want to remain competitive need to integrate a fully mobile optimized experience to keep their mobile using customers happy. This includes a well-designed website and internet marketing plan, which includes responsive design.

The first piece of the puzzle is Mobile-Friendly website design. Mobile-Friendly design is the process of building your site so that it is user friendly and mobile compatible with the latest technology. Mobile-Friendly, or responsive design, allows the layout of your website to adjust and adapt to fit the device it is being viewed on.

The next step is a solid internet marketing plan. When conducting a search on a mobile device, only 2 paid search results will show up (these will be far more expensive and competitive than normal PPC campaigns), followed immediately by Google Places - which is ranked organically. This means that in order to be visible, your mobile site needs to be at the top.

The truth is, times are changing and so is the world of search and internet marketing. Simply having a website is no longer enough to be successful. Take advantage of Madwire Media's top notch web design and internet marketing services to step up your game in today's technologically driven world. Is your website mobile ready. It should be

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BUSINESS REPORT

Largest Property & Casualty Insurance Firms

Based on no. of employees locally

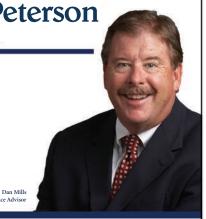
RANK Prev. rank	COMPANY ADDRESS	NO. OF F-T EMPLOYEES DIRECT WRITTEN PREMIUMS 2011 DIRECT EARNED PREMIUMS 2010	PHONE/FAX WEBSITE	PERSON IN CHARGE TITLE YEAR FOUNDED
1 2011 Rank: 1	FLOOD AND PETERSON 4687 W. 18th St. Greeley, CO 80634	110 N/A N/A	970-356-0123/970-330-1867 www.floodandpeterson.com	Chris Richmond President 1939
2011 Rank: 2	BROWN & BROWN OF COLORADO 4532 Boardwalk Drive, Suite 200 Fort Collins, CO 80525	54 \$67,850,000 \$65,892,000	970-482-7747/970-484-4165 www.bbcolorado.com	Scott C. Mayor Executive vice president 1939
3 011 Rank: 3	PFS INSURANCE GROUP LLC 4848 Thompson Parkway, Suite 200 Johnstown, CO 80534	40 N/A N/A	970-635-9400/970-635-9401 www.mypfsinsurance.com	Dave Janssen Agency principal 1999
4 011 Rank: 4	FRONT RANGE INSURANCE GROUP LLC 1100 Haxton Drive, Suite 100 Fort Collins, CO 80525	22 N/A N/A	970-223-1804/970-225-2296 www.frig.net	Steven G. Smith Partner 1985
5 1011 Rank: 5	EWING LEAVITT INSURANCE AGENCY INC. 4025 St. Cloud Drive, Suite 100 Loveland, CO 80538	15 N/A N/A	970-679-7333/866-456-4265 www.ewing-leavitt.com	Steve Ewing President 1980
6 011 Rank: 6	RENAISSANCE INSURANCE GROUP LLC 101 E. Main St. Windsor, CO 80550	12 N/A N/A	970-674-8825/970-674-8826 www.reninsurance.com	Jay Helzer Ryan Hicks Managing members 2001
011 Rank: 8	FARMERS INSURANCE, C. DAVID STANSFIELD 5125 S. College Ave., Suite B Fort Collins, CO 80525	8 N/A N/A	970-204-0020 www.farmersagent.com/dstansfield	David C. Stansfield Agent N/A
8 011 Rank: 9	ADVANTAGE INSURANCE/ BARRY GUSTAFSON AGENCY INC. 4308 N. Garfield Ave. Loveland, CO 80538	5 \$800,000 \$700,000	970-669-9390/970-669-9704 www.advantageinsllc.com	Barry Gustafson Owner 1982
9 1011 Rank: 11	COLORADO BW INSURANCE AGENCY INC. 1075 W. Horsetooth Road, Suite 106 Fort Collins, CO 80526	4 \$4,100,000 \$4,008,000	970-223-0924/970-267-2231 www.bwinsuranceagency.com	Russ Henninger, CIC Territory sales manager 1989
10 011 Rank: NR	COLORADO INSURANCE ADVISORS 323 W. Drake Road, No. 104 Fort Collins, CO 80526	3 \$468,000 \$104,000	970-204-0044/970-282-8848 coloradoinsuranceadvisors.com	Susan Lynn Lacock President 2010
11 2011 Rank: NR	CLAY INSURANCE & FINANCIAL SERVICES LLC 421 Main St. Windsor, CO 80550	3 N/A N/A	970-686-6839/970-686-6859 www.farmersagent.com/cclay	Christopher M. Clay Agent 2002
12 011 Bank: NB	AMERICAN FAMILY INSURANCE - DANIEL BOYD RICHMOND AGENCY INC. 923 E. Prospect Road Fort Collins, C0 80525	3 N/A N/A	970-484-2881/970-484-2945 www.danrichmondagency.com	Dan Boyd Richmond Owner, Agent 1986

Region surveyed is Larimer and Weld counties and the city of Brighton.

N/A-Not Available. NR-Not Previously Ranked.







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Source: Business Report Survey

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F O U N D A T I O N

THE EDGE

MORE PROFILES OF THE WINNERS ON PAGES 14A-15A

BBB honors 7 firms at '12 Torch Awards

Woodward helps shrink carbon footprints, expand ethics

BY STEVE LYNN slynn@ncbr.com

Woodward Inc. at its core operates an ethical business by making products that reduce air pollution.

The Fort Collins-based company integrates its technologies into fuelcontrol systems for the aerospace and energy markets. Founded in 1870, Woodward's efforts since have led to reductions in the carbon footprints of aircraft engines and natural-gas compressors.

Woodward - which employs 6,500 people worldwide including about 1,200 in Fort Collins and Loveland – was the largest business this year to take home a 2012 Torch Award from Better Business Bureau

Home State builds lasting relationships

BY MOLLY ARMBRISTER marmbrister@ncbr.com

The ethics of bankers came into question throughout the 2008-09 recession.

But far from Wall Street, at their headquarters in Loveland and at branches throughout the region, the people at Home State Bank were plugging along just as they have for decades, in keeping with the practices they've followed since Jack Devereaux Sr. founded the bank in 1952.

Jack's sons, Harry and Jack

of Northern Colorado and Wyoming. The company's business is evenly

split between energy and airlines; among others, it has large contracts to supply engine systems for the forthcoming Airbus A320neo and Boeing 737 MAX. Woodward also has inserted itself in the wind energy market by making a converter that harnesses power generated by turbines for use in electrical grids.

If having a product line with the environment in mind wasn't enough, Woodward maintains an ethics program, EthicsPoint, a 24-hour phone and web-based hotline that allows staffers to anonymously report ethics abuses.

It also relies on a Business Conduct Oversight Committee that

100-499 EMPLOYEES (tie)





COURTESY BBB Home State Bank Chairman Jack

Devereaux Jr., are running the bank nowadays in one of the most difficult > See Home State, 15A helps its board of directors ensure that the company conducts business with integrity.

Woodward also provides ethics and safety training for employees. Woodward's 17-page ethics code emphasizes proper conduct and the company's values. It covers everything from conflicts of interest and insider trading to political contributions and environmental protection.

"Genuine integrity means more than compliance with legal and technical standards," the code reads. "Genuine integrity requires that before taking any action we can say, 'We would not feel ashamed or embarrassed if this action were to be made public.'"

Beyond its ethics program,

Hot Corner takes care of employees

BY STEVE LYNN news@ncbr.com

Hot Corner Concepts treats its employees well, ensures its suppliers run moral operations and supports charity.

And the Fort Collins-based company does it all while running Northern Colorado eateries Austin's American Grill, Austin's Homestead, Enzio's Italian Kitchen, The Moot House and Big Al's Burgers and Dogs. Employing about 350 people, Hot Corner Concepts won a 2012 Torch Award

500-PLUS EMPLOYEES

Woodward Inc., Fort Collins



COURTESY BBB Craig Blackburn, Woodward's director of Ethics and Compliance.

Woodward works with Colorado State University and community > See Woodward, 15A

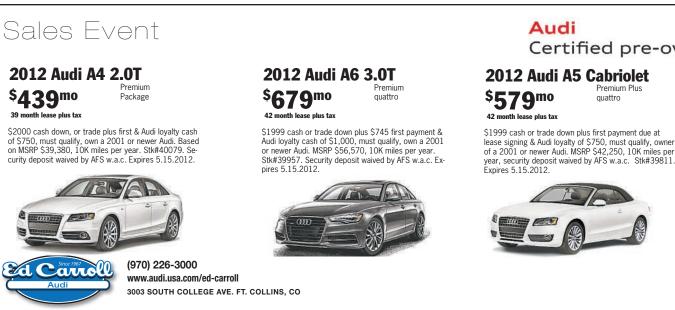
100-499 EMPLOYEES (tie)

Hot Corner Concepts. Fort Collins



COURTESY BBB Hot Corner Concepts owners Steve Taylor and Scott McCarthy.

from the Better Business Bureau of Northern Colorado and Wyoming in > See Hot Corner, 15A



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Devereaux.

14A May 4-17, 2012 Northern Colorado Business Report 1 www.ncbr.com Altitude Chophouse makes sustainability a high priority

BY STEVE LYNN

slynn@ncbr.com

Altitude Chophouse & Brewery, of Laramie, Wyo., makes sustainability a priority in its operations.

Winner of a 2012 Torch Award in the category of businesses with 50 to 99 employees, Altitude employs about 55 and is owned by Greg Smith and Karen Robillard.

Altitude, established in 1999, has won more than 25 awards at regional brew festivals.

That's probably because Altitude refuses to take shortcuts to save on labor and food costs.

In its brewery, the company reuses some water, a heavily used ingredient for any brewer, instead of using chemicals that require a lot of rinsing, head brewer Nathan Venner said.

26-99 EMPLOYEES

Altitude Chophouse & Brewery, Laramie



COURTESY BBB Altitude Chophouse and Brewery owners Greg Smith and Karen Robillard.

Otis, Coan & Peters does all it can to raise the bar

BY MAGGIE SHAFER mshafer@ncbr.com

Despite all of the good they do, lawyers often get very little respect, which helps explain Jennifer Peters' comments:

"Lawyers are good people, too," says Peters, a partner with Otis, Coan & Peters LLC, one of this year's Better Business Bureau Torch award recipients.

Considering the culture at her firm, it's easy to see her point, starting with how the firm decides who it will represent.

It is the company's belief that its clients represent the firm as much as the firm represents its clients.

Because of this, Fred Otis estimated that its turns down as many as 50 percent of the requests they receive for representation. Each prospective client undergoes a detailed screening to ensure the clients are just as ethical as the people of OCP.

The firm's goal is ambitious: to be the finest law firm in Northern Colorado. But rather than try to achieve that by putting in the typical grueling workweek that many lawyers face, the attorneys at OCP are allowed to work no more than 40 hours a week.

In addition, they are required to put in 1,080 billable hours per year, about half as many hours as, say, a Denver attorney at a big firm might be expected to generate.

OCP's 14 attorneys also often work in smaller teams of two or three, though clients typically are charged for the price of one.

"It's a great team environment. There's a lot of collaborating, and it's a relaxed but professional atmosphere," Peters said. "We work together on the same goals."

Fred Otis, G. Brent Coan and Michael D. Stewart founded the firm in 1998, with a focus on the legal needs **11-25 EMPLOYEES (tie)** *Otis, Coan & Peters, Greeley*



Front, left-right, the firm's Brett Payton and Jennifer Peters, with Fred Otis (left) and Brent Coan.

of Greeley. Peters joined the firm in 2008, at which point OCP expanded to Fort Collins. It has grown to become the largest firm in Northern Colorado.

The firm's Northern Colorado focus goes beyond business. Employees are involved in at least one or more volunteer commitments throughout Weld and Larimer counties, ranging from Relay for Life to the Poudre River Trail Corridor Board.

"Community service is one of our pillars," Peters said. "We're all actively involved in the area, and we all give back in some way. We believe in going beyond what is required."

In addition to the Torch award, the firm has been honored at the WCBA Annual Dinner for its pro bono work, along with numerous other individual awards. Most recently, Peters was named one of the top up-and-coming attorneys in the state for the second year running by Colorado Super Lawyers and Rising Stars — an honor awarded to no more 2.5 percent of the lawyers in Colorado. Altitude uses less than two barrels of water for every barrel of beer produced, he said. The industry considers 3.5 barrels of water for every barrel of beer a sustainable brewing practice.

"Why waste if you don't have to?" Venner said. "If you can find a way not to waste, then don't. You can apply that to water or anything, really."

The brewery also doesn't can or bottle its beer, instead serving beer from tanks and kegs.

Altitude also takes care of its employees, offering full-time staffers benefits uncommon in the restaurant industry, including health insurance, retirement plans and paid vacation time. The move has helped with retention, with some chefs and managers staying with the company more than 10 years.

"This is their career," Robillard said, "so we think that benefits are an important part of their job."

Altitude also plays a strong role in supporting the community. The company makes more than \$30,000 cash or in-kind contributions annually to numerous organizations, including American Legion, Centennial Valley and Vedauwoo volunteer fire departments, Wyoming Public Radio, United Way and University of Wyoming.

"We get so many requests for donations that come through our doors at Altitude and we really don't like to deny anybody," Robillard said. "We try to do something for almost everybody in the community."

Puma Steel recognized for its green approach

BY STEVE LYNN

slynn@ncbr.com

Puma Steel, based in Cheyenne, Wyo., takes pride in its environmentally friendly operations.

And for good reason: More than 95 percent of the steel the company buys from mills is recycled.

Which is why Puma Steel, which bills itself as Wyoming's largest steel fabricator and fastestgrowing steel supplier, won a 2012 Torch Award in the category of companies with 11 to 49 employees. The company, started in Greeley in 1986 by Rex Lewis and his wife, Vickie, now employs about 55 people.

Located near where Interstates 25 and 80 meet, Puma Steel's fabrication facility covers 65,000 square feet. The company serves customers in Wyoming, Colorado and other states throughout the West.

Puma Steel has done some big jobs over the years. One of its more notable: it built the platforms, the structural steel and a stair system for 1 World Trade Center, the office tower under construction in New York City that will be the nation's tallest building.

Much of Puma Steel's business involves work on buildings seeking Leadership in Energy and Environmental Design certification, a set of green building standards. The company was involved in building the Signature Centre at Denver West, the largest LEED Platinum building in the Colorado at the time. **11-25 EMPLOYEES (tie)** *Puma Steel, Chevenne*



COURTESY BBB Puma Steel's Vickie and Rex Lewis.

The company, as might be expected, pays close attention to the needs of its customers.

In Colorado, Puma Steel once helped a large national contractor resolve an over-budget project. Puma engineers saved the customer money by reworking the project's design from the foundation up, reducing materials and cutting needless labor.

Puma Steel also recently saved a customer 30 percent on a Wyoming project when the company redesigned a group of three 180foot tall stair towers.

The company says its strong industry relationships also allow it to guarantee price and availability of steel, and it employs streamlined processes that lead to faster completion timetables and less-expensive projects. **BY MAGGIE SHAFER** mshafer@ncbr.com

When ethics and profit seem to conflict, Shirazi Benefits says its integrity is more important than its pocketbook.

The independent insurance agency has had to give up clients when outbid by competitors fudging company size for the sake of a deal. This kind of ethical behavior has made a name for Shirazi, and earned it one of this year's BBB Torch Awards.

Located in Greeley, Shirazi specializes in group employee benefits and estate and business planning. As an independent insurance agency, the company pairs its clients with the providers and packages that best fit their individual situation, saving insurance amateurs from what can be a tortuous and time-consuming task. Shirazi then acts as a liaison between the two parties to resolve any claim issues, using its expertise and experience to get its clients results.

Shirazi works with both individuals and groups, representing more than 350 clients, ranging in group sizes from one to 2,000.

Masoud Shirazi founded the business in 1976, was joined by his brother Hossein Shirazi in 1981 and Ty Miller in 1992 to become Shirazi Benefits, one of the largest benefit brokerages in Northern Colorado. The company has 10 full-time employees with a combined 132 years of experience in the industry. Ethics training is a requirement at the agency, spear-

1-10 EMPLOYEES Shirazi Benefits, Greeley



Shirazi Benefits' Ty Miller.

headed by the three principals, who believe strongly that success comes from integrity and reputation — not cutting corners for extra cash. Management encourages its employees to show sympathy and empathy to their clients, believing that at the end of the day, "people do business with people," Miller said in an interview for the award.

The principals are active members in several community initiatives, most notably those related to health and exercise. Shirazi participated in the BizFit Challenge, and periodically gives away bicycles — a way of showing, according to its website, that Shirazi is a company that cares not only about benefits, "but about the health and well-being of its employees and clients."

HOME STATE from 13A

climates the banking industry has seen.

A 2012 Torch Award winner for companies with 100 or more employees, Home State says its mission statement guides its actions: "To build lasting, mutually beneficial relationships between staff, customers and community by delivering sound financial solutions and exceptional customer service."

Along those lines, Home State believes that providing customers with the best service possible is more important than expanding and opening new branches.

At Home State, employees are trained not only to provide the services related to their positions, but also to be the face of the company in the community. The company's human resources department maintains an

open-door policy to ensure that the more than 200 employees always have somewhere to turn for guidance.

Home State also offers a third-party service which can be contacted by employees who want their comments to remain confidential.

The bank provides a customer feedback survey so that customers can speak their minds, much like employees are able to do.

Each client, the bank says, is seen as an individual with a personality and a story rather than a credit score or household income.

Home State also makes sure to give back to the community, encouraging employees to volunteer and creating affiliations between many community organizations, including the United Way, McKee Hospital Foundation and the Community Foundation.

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HOT CORNER from 13A

the category of businesses with 100 to

499 staffers. The company, owned by Scott McCarthy and Steve Taylor, values its employees and treats them ethically.

Hot Corner Concepts managers receive a 401K and health care benefits while hourly employees also can maintain a 401K if they have worked at the company more than a year. They also can eat for half off menu prices.

Employees also have the opportunity to advance in the company. Alan Janzten, Hot Corner Concepts' director of operations, started at the company as a dishwasher.

The company also values employee safety. A safety coordinator monitors the workplace and address employees at a monthly safety gathering.

Along with its regard for workers, Hot Corner Concepts makes sure its suppliers fit the company's ethical standards. As an example, Taylor requests that every supplier verifies the origins of products purchased by Hot Corner Concepts.

Besides the integrity it requires from suppliers, Hot Corner Concepts has donated thousands of dollars to

WOODWARD from 13A

colleges to help form curricula that prepare students for careers. It also runs a charitable fund and encourages volunteerism that aids pro-

ALONG WITH its regard for workers, **Hot Corner Concepts** makes sure its suppliers fit the company's ethical standards.

charity.

At Big Al's, tips from customers are donated to charity. The company raised employees' earnings to compensate for the contributions of their tips.

The company also has joined ClimateWise, a city of Fort Collins program that helps businesses meet greenhouse gas reduction goals. Businesses like Hot Corner Concepts have helped reduce greenhouse gas emissions by more then 136,000 metric tons per year.

In that environmentally friendly vein, Austin's and Big Al's compost their waste. Some of its restaurants have energy-efficient hot water heaters and toilets that use less water.

grams like Neighbor to Neighbor, a Larimer County organization that helps struggling families maintain housing.

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Justin Smith, Nick Christensen and Ryan Schaefer joined 360 other community members March 6 for the Project Self Sufficiency community breakfast in Fort Collins. The event raised more than \$84,000 to help PS-S end the cycle of poverty in Larimer County.



MOLLY ARMBRISTER

Northern Colorado Business Report Women of Distinction alumnae gather at Cache Bank and Trust in Fort Collins for the annual Nominating Party, otherwise known as Operation High Heel, on April 18.



KELLY TRACER

Poudre Valley Health System officials officially kicked off the organization's new emergency and surgery center project in Greeley's North Gate Village at a ground-breaking ceremony in April. The facility is expected to open in November.

Email your event photos to Maggie Shafer, mshafer@ncbr.com. Include complete identification of individuals.





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ON THE **JOB** BOARDS

Jeff Nuttall became the newest member of Embrace Northern Colorado's Board of Directors. The board is a group of renowned civic leaders dedicated to creating a great future for Northern Colorado through preserving



and enhancing the quality of life by bringing leaders together to address the region's challenges and opportunities. Nuttall is the publisher of the Northern Colorado Business Report.

Russ Johnson was confirmed as a member to the Colorado State University System Board of Governors by the Colorado Senate, Johnson, 61, is a Republican from Sterling who was appointed by Gov. John Hickenlooper.

CONSTRUCTION

Alliance Construction Solutions LLC welcomed its newest staff members: Kyle Barrett, superintendent/project manager; Todd Konigsfeld, assistant superintendent and Robert Buss, project engineer. Barrett is responsible for the firm's quality-control program and will coordinate field personnel and the flow of work for subcontractors, suppliers and various personnel on site. Konigsfeld will help maintain quality control and lend support and advice to all field personnel. Buss will assist the project team in providing administrative and technical services in the fields of scheduling, cost engineering, subcontract coordination and general project administration.

FINANCE

Bank of Colorado has hired Sue Wagner as senior vice president, commercial lender, in Fort Collins. Wagner will be responsible for all facets of lending, including real estate, consumer and com-

mercial opportunities in Northern Colorado.

Ryan Behm, a financial associate with Thrivent Financial for Lutherans, has gualified for Summit Circle, the organization's secondhighest recognition level for sales and service. Nancy Behm, also an associate with Thrivent, has gualified for the Sierra level, another award for sales and service. Shannon Hein of Fort Collins has joined the Behms as an office professional with the organization's Rocky Mountain Regional Financial Office. Hein will manage the marketing and public relations strategy for the team.

HEALTH CARE

Northern Colorado business owners Carol and Mike Maguire were honored with Legacy and Dynasty awards for superior sales and service satisfaction at the Home Instead Senior Care network's recent annual international meeting.



Tom Skinner has been elected to the board of directors of the Structural Engineering Association of Colorado. As a principal and key staff member at JVA Inc., Tom continues to participate in management, leadership training, business development, human resources and operations.

JVA Inc. has announced that Mark A. Van Nostrand, P.E. has joined the firm. Nostrand will be a part of the JVA Environmental De-

project manager and will be working in the Boulder office. INSURANCE

LAW

Flood and Peterson.

partment as a senior

one of the Rocky Mountain region's largest insurance brokers, announced the addition of Aaron Eide as the company's newest risk advisor for large commercial businesses.



Van Nostrand

become an equity member of the firm. Payton's practice at OCP will focus on all areas of real estate and business including litigation, creditor's rights in bankruptcy, judicial foreclosures and insurance coverage and related disputes. The firm also hired attorney Reid R. Hollander.

MISCELLANEOUS

Diana Butler, a veteran of the Peace Corps and experienced community organizer, will be replacing Ariana Friedlander as the program coordinator for FortZED Community Energy Challenge. Friedlander is stepping down to focus on her other business ventures. Butler will now be organizing outreach and coordinating ZEDfest, a communitywide celebration of home-energy efficiency.

Hollander

Pam King, president/CEO of the BBB serving Northern Colorado and Wyoming, announced a number of staff additions and changes: Betti Seay fills the newly created position of vice president of community relations. She had been vice president of business relations for 17 years. Susan McClain is vice president of business development. She previously worked in business development for both the Denver/ Boulder BBB and BBB of Northern Colorado and Wyoming. Luanne Kadlub fills the newly created position of communications editor. She began working with the BBB as a contract employee in 2005 and was most recently BBB media relations manager. Audrea Butler, who began working for the BBB in 2007 as a contract employee working on IT, is now online communications specialist. Shelley Glause, who started four years ago as a dispute resolution counselor, now does investigations, education and outreach, including media relations. Damian Schlereth has been hired as a dispute-resolution and advertising counselor. He was corporate sales manager for Marriott Northwest in Atlanta. Desiree Luca is now a BBB business development specialist. She has been with the BBB since 2008 as an administrative assistant. Susan Anderson, who has been with the BBB for one year, is now a BBB business development specialist. She previously was a retention specialist. Myrna Davis is a BBB business development specialist specializing in retention of BBB Accredited Businesses. She comes to the BBB from Stock Building Supply and BMC. Stanton Carter joins the BBB as BBB business development specialist contacting businesses in outlying areas. He was with UPS previously.

If you have an item to share about a promotion, job change or career news of note, e-mail it to Maggie Shafer at mshafer@ncbr.com, or mail it to On The Job at NCBR, 1550 E. Harmony Road, Fort Collins, CO 80525.

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Wagner

BRIEFCASE

NONPROFIT NOTES

Bohemian Foundation is opening registration for its Bridges out of Poverty Northern Colorado 2012 trainings. The first workshops will be offered May 17 and 18 and will feature Scott Miller and Jodi Pfarr, two nationally renowned speakers on poverty alleviation. The workshops are free but registration is required.

Registration for the **Larimer Humane Society**'s 22nd annual Fire Hydrant 5, 5k Walk/Run and Pet Expo is now open. The Fire Hydrant 5 is the community's largest outdoor fundraiser for homeless pets in Colorado. Proceeds will directly benefit the nearly 12,000 lost, stray, orphaned and injured domestic and wild animals the LHS cares for each year. Registration is online at www.larimerhuman.org or at the LHS

administrative office.

More than 20 members of the Associated Landscape Contractors of Colorado volunteered their time to help complete the Gardens at PVH, therapeutic healing gardens under construction at Poudre Valley Hospital in Fort Collins. The landscape professionals undertook the project in honor of Earth Day.

More than 360 community members gathered in March to show their support at the **Project Self-Sufficiency** community breakfast in Fort Collins. Attendees enjoyed a breakfast presentation and collectively donated or pledged more than \$84,000 to help PS-S end the cycle of poverty in Larimer County.

Dr. Shawn Murray of **Murray Orthodontics** presented the with a \$2,600 check and two barrels full of non-perishable goods. The money was collected during his Spring Food Drive special.

KUDOS

Numerica Corp., a research and development leader in target tracking, data fusion and resource management, won a two-year, \$1 million Small Business Innovation Research Phase II contract from the U.S. Missile Defense Agency to develop a resource optimization solution for battle management. Numerica's algorithm can enhance a military operator's ability to make better, more rapid engagement decisions during a ballistic missile raid. The principal investigator for the contract is Numerica Research Scientist Scott Miller, Ph.D.

The League of American Bicyclists has recognized Front Range Internet Inc. as a Bronze Bicycle Friendly Business. With the announcement of the 67 new BFBs, FRII joins the group of more than 400 local businesses, government agencies and Fortune 500 companies across the U.S. FRII will now have access to a variety of free tools from the league to continue to improve its bike-friendliness.

NEW PRODUCTS AND SERVICES

SIGNARAMA Fort Collins has introduced the Green Message line, an array of fully recyclable banner and display signs. The zero-waste product line can be used for a variety of durable outdoor and odorless indoor displays. The Green Message line can be found online at www.signaramafortcollins.com.

NEW LOCATIONS

HomeGoods, an off-price home fashions store, will open a new location in Fort Collins this month. The 25,000-square-foot store is located at in Harmony Marketplace, and will offer home fashions at 20 to 60 percent less than department store prices. The first 400 shoppers at the grand opening May 6 will receive a free, reusable HomeGoods shopping bag (while supplies last).

ANNIVERSARIES

Infinite Payment Solutions celebrated its one-year anniversary. The company will continue to assist small- and medium-sized local businesses with their electronic payment processing needs as well as give back to the community.

MISCELLANEOUS

Music in our Schools: A Student Showcase will host for the second time **Poudre School District** jazz and chamber orchestra groups for a day of free concerts in Old Town Square and Oak Street Plaza May 5. The event will last from 10 a.m. to 8 p.m. and conclude with a special performance by the Colorado State University jazz performance group. Audiences are encouraged to bring their old instruments to donate to a student in need as part of the Instrument Donation Program.

Be Local Northern Colorado welcomed new and renewing members Hop On, Pixels & Press, Colorado Marathon, White Balcony, Family Traditions, Kimball Nelson, Poudre Pet & Feed, Roberto's Salsa and Sauces, Rocky Mountain Salsa, Deep Blue Massage, Choice Plus Insurance, Habitat for Humanity ReStore, Downtown Ace Hardware, Shadowcliff Lodge and Conference Center.

If you have an item to share about name changes, new products or business news of note, e-mail it to Maggie Shafer at mshafer@ ncbr.com, or mail it to Briefcase at NCBR, 1550 E. Harmony Road, Fort Collins, CO 80525.

THANKYOU PLEASE JOIN UNITED WAY OF LARIMER COUNTY IN THANKING THE TOP TEN WORKPLACE CONTRIBUTORS TO THE 2011-2012 CAMPAIGN.

Agilent Technologies Anheuser-Busch Company Avago Technologies City of Fort Collins Hach Company Hewlett Packard Company Intel Corporation Larimer County The Group, Inc. Woodward, Inc.

Together, these local businesses contributed \$2 million to the 2011-2012 United Way of Larimer County Campaign.



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May 4-17, 2012 **19A**

Developing mission statements that matter

"We lead our industry with topquality products and great customer service, in an environment where our employees are valued and motivated to drive bottomline growth."

How many times have you heard company mission statements which are essentially identical to this? Do you think it really conveys anything interesting to employees or managers in the company? That it motivates action?

There are several problems with this approach to direction-setting: • It's not specific.

• It's no different from other companies.

• It conveys no sense of priority.

• There's no passion.

Before I talk about how to fix this blandness, though, let's look at different ways to approach setting a unified direction for your company. The idea is laudable: you want to get everyone aligned and excited to make decisions for the good of the business. There are several ways people approach this:

• **Purpose:** The reason why the world needs your company.

• Mission: What direction you're headed and how you define forward progress.

• Vision: A concrete picture of a glorious and successful future.

• Principles or Values: Defining statements which govern why you behave the way you do.

• Goal: Something well-defined that you're working to accomplish and then move on.

As you can see, there's overlap between these approaches. I wouldn't suggest that you consider using all five, if only because it will be confusing. Usually one or two will suffice, reflecting the true power of your business for years to come.

How do you keep these visionary statements from becoming bland? When they're created by a team, they'll tend toward a mushy compromise. Nobody disagrees with them, because they don't say anything challenging.

To be useful, they have to challenge. And they have to reflect what you're actually doing.

For example, Google's mission is to "organize the world's information and make it universally accessible and useful." Before Google became a household name, that sounded audacious and unrealistic. But in fact, over the last decade, it has constantly strived to make every word a reality.

When we first noticed Google, it was a leading internet search engine that delivered advertising. Claiming that it made the world accessible and useful to users was extremely challenging. But it's doing exactly that.

SMALL

BUSINESS

Carl Dierschow

ADVISER

Notice that there's no clear endpoint when Google can claim it's done with this

> mission – it can sustain them for decades.

Contrast this to Habitat for Humanity's powerful vision: "a world where housing poverty and homelessness have been eliminated and everyone has a safe, decent place to live; a place that they can call 'home', because we believe that the home is a key catalyst in helping to permanently break the cycle of poverty."

This statement is concrete and describes a future which inspires employees, volunteers and their "home partners." Even though you could argue it's unreachable, that's actually part of its power. And again, you can see how this truly describes what the organization fundamentally is.

On its website, Habitat is also very clear about its Christian and inclusive principles. This is a courageous move, one which many companies might avoid in an attempt to reach a safe compromise. But these kinds of bold and clear statements convey character, delivering a powerful and motivating message.

A third example is from Walmart. Sam Walton said it best: "If we work together, we'll lower the cost of living for everyone ... we'll give the world an opportunity to see what it's like to save and have a better life." It's about a much larger vision than just driving the bottom line.

Isn't it interesting that these ➤ See **Adviser, 25A**



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Digging into the 'real' unemployment rate

hat is the real unemployment rate in Northern Colorado? Does anyone know? Why can't we figure it out for sure?

The U.S. Bureau of Labor Statistics collects employment and unemployment statistics in two major ways. The first is the Current Population Survey, which is a household survey performed each month. These are the numbers which I use in my Northern Colorado economic reporting and are by place of residence (households). The other is the Current Employment Statistics (establishments-place of work) and are reported by employers each

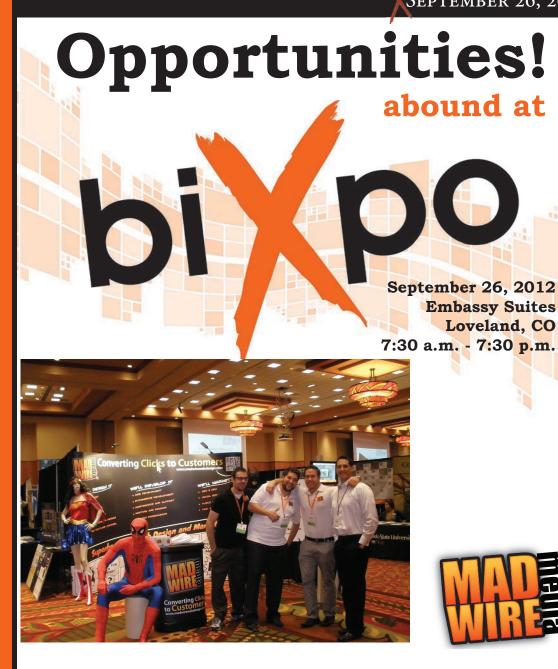
ON THE ECONOMY John W. Green, Ph.D. month to stateu:agencies and8.forwarded to thewBLS. The latterdoes not includedoes not includethself-employedscpersons andfcmost agriculturalfc

workers. The BLS also reports six different series of employment/ unemployment statistics. U-3 the news media. In March, the U-3 unemployment rate in the U.S. was 8.2 percent. The U-6 rate, however, was 14.8 percent.

The U-6 rate of unemployment is the total unemployed, plus all persons marginally attached to the labor force, plus total employed part-time for economic reasons, as a percent of the civilian labor force, plus all persons marginally attached to the labor force. Persons marginally attached to the labor force are those who currently are neither working nor looking for work but indicate that they want and are available for a job and have looked for work sometime

Business Leaders Breakfast • CFO Awards • Green Jobs Fair • Bixpo After Hours September 26, 2012

is the statistic routinely reported by



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in the past 12 months. Discouraged workers, a subset of the marginally attached, have given a job-market related reason for not currently looking for work. Persons employed part-time for economic reasons are those who want and are available for full-time work but have had to settle for a part-time schedule.

U-6 is the unemployment rate as bad as it can get using data collected by the BLS in its Current Population Survey. U-6 data is available for the U.S. and states, but not for metropolitan areas. The U-6 rate for Colorado was 15.4 percent in March vs. 8.7 percent for the U-3 rate. Colorado's unemployment was higher than the U.S. for both the U-3 and U-6 rates. The U-6 rate is usually just less than double the U-3 rate.

So the real unemployment rate, counting discouraged workers and underemployed part-time workers, is much worse than the official unemployment rate. In January 2000, the official unemployment rate in the U.S. was 4.5 percent while the U-6 rate was 7.8. The worst rate in 2000 was better than the current U-3 rate! Both the U-3 and U-6 rates for the U.S. took big jumps in mid-2008. U-6 was relatively stable between 7.5 and 10 percent from 2001 through mid-2008.

Even though the BLS data is not available for metropolitan or county areas, the U-6 rate can be estimated using total labor force data in its peak and comparing it to current employment. This underestimates the U-6 rate but is more accurate than the published U-3 rate. It should include discouraged workers who have quit looking for a job and, thus, are not counted in the U-3 labor force.

The labor force peaked in Northern Colorado at 303,118 workers in October 2008. It peaked in Larimer County at 180,378 workers in August 2009 and in Weld County at 123,724 workers in September 2009. As we can see, the greatest employment peaks in the counties of Northern Colorado did not correspond to the combined peak. Measured (U-3) employment in October 2008 was 8.2 percent; including discouraged workers increased that unemployment rate to 9.5 percent. The U-6 unemployment rate in October 2008 was 11.1 percent in the U.S. It averaged 9.2 percent in Colorado in 2008 and 13.7 percent in 2009. So, the unemployment situation was much better in Northern Colorado in the Great Recession than it was in either the U.S. or Colorado.

The actual plus discouraged worker unemployment rate peaked in Northern Colorado in January 2011 at 13.3 percent while the measured rate was 9.7 percent. The U.S. rate in that month was 17.3 percent and it averaged 15.4 percent in Colo-See Economy, 21A

MOECK from 3A

19 and I was given the position because of my experience as a business owner. I owned my own small business for 10 years in Loveland; a salon that had 10 employees. After 10 years I needed a new challenge, and I sold the business and was offered a job as a financial advisor with AG Edwards. We were, of course, bought out by Wachovia and then bought out by Wells Fargo and I decided it was time to make another change. My passion lies in helping people, that's my entrepreneurial drive, and no matter where I go, I take that with me. After this last job, I really decided I wanted to do something to give back. I get to go to work every day and help people.

Question: Describe the typical person who comes into the SDBC for guidance?

Answer: It used to be people who wanted to open a new business, but we've really been moving toward helping businesses stay in business. Previously we were 80 percent new businesses and 20 percent existing, and last year we were 65 percent existing. Our goal is to move to 80 percent existing and 20 percent new startups. We really want to help those who are in business and want to ramp up, or they want to move to that next level. We help them understand their financials, write a business plan and have a marketing plan. To meet that 80 percent goal, I've been out in the community working 10-12 hours a day. Every single night I have an event I go to. I go and do presentations at business classes at Front Range, and I sat on a board for entrepreneurship at Colorado State University, so the

ECONOMY from 20A

rado in 2010 (2011 data is not yet available). Again, we see that the unemployment situation was much better in Northern Colorado.

In March 2012, the actual measured unemployment rate in Northern Colorado was 7.7 percent while the discouraged worker rate was 8.8 percent. We still have not enticed all the discouraged workers back into the labor force. But the gap in the nearby chart is narrowing as the economy in Northern Colorado improves.

No one knows what the real unemployment rate is. We can only estimate it using data collected by the BLS. The BLS U-6 data is too unreliable for small areas like counties so is not reported, necessitating the above estimates.

John W. Green is a regional economist who compiles the Northern Colorado Business Report's Index of Leading Economic Indicators. He can be reached at jwgreen@frii.com. CEO Q&A DEBORAH MOECK Title: Director Company: Larimer County SBDC Address: 125 S. Howes St. Phone: 970-498-9295 Email: director@larimersbdc.org

word is getting out.

Question: What kinds of tools do you provide for those people who come to you with just an idea and don't know how to go about implementing that idea?

Answer: The first thing we recommend is our class called "So You Want to Start a Business?" In that class, we talk about business entity selection, tax reporting and marketing plans, among other things. Through that course, there are five worksheets they have to do, and that is the beginning of their business plan, which is what gets them in to see counselor. We walk them through a SWOT analysis, a cashflow and describing their business and competition. The next class we refer them to is "Business Planning for Success," which is where they learn to write a business plan.

Question: What are your long-term goals for the SBDC?

Answer: The main goal is to really get the SBDC known in Larimer County. I'm working on establishing a satellite office in Estes Park, and I've met with a business development group in Wellington. I'll also be working more actively with the Loveland Chamber of Commerce to get a satellite established there as well. It's my directive to provide services to Loveland as well, because they're a part of Larimer County. It's my goal to get the word out about what we have to offer, because we have amazing services. We can save businesses that otherwise might not be saved, or we can move them to the next level.





Pinterest for business: How to make it work

ocial media's new kid on the block, Pinterest, is taking the social networking world by storm.

Sitting in the third spot on the list of most popular social networks in the U.S. with over 12 million users, it's no wonder that both consumers and brands alike are rushing to use this new platform as a powerful way to engage with one another.

Yet despite its rapid growth in popularity, Pinterest still confounds a majority of the public. Many social media gurus remain skeptical about the true value Pinterest adds to a brand's online message, and still more dismiss the platform entirely as just another short-lived experiment.

For those skeptics, answering a few questions like: "What is Pinterest?" "Why should I use it for my business?" and "How will it benefit our brand?" might just provide the shift in perspective needed to turn nonbelievers into avid users.

So, what is Pinterest?

Pinterest acts as a virtual bulletin board that allows you to visually share products, ideas, projects and any other content that is visually appealing. Users can pin and repin onto virtual pinboards they create. A "pin" is an image or video added to a pinboard. A "pinboard" is a set of pins based on a particular theme. "Repinning" is the act of reposting someone else's pin onto one of your boards to share with your network. Similar to Facebook, you can comment on and "like" any pin you find interesting. Users are allowed to create as many thematic boards as they like with the ability to add an unlimited amount of pins to each board.

Truth be told, Pinterest is not a complicated platform. Simplicity and engagement are the main focus here, and that design has paid handsomely in both generating significant web traffic and brand advocacy for businesses. Instead of individually bookmarking websites and filtering through pages full of information, pins allow users to create visual cues to the content that lies behind the bookmark.

By linking images to websites and allowing users to easily navigate to the page where content was originally found, consumers can collect and organize pins they find personally appealing for simplified browsing later, and can quickly share these with their social network. In turn, Pinboards displaying unique, regularly updated content become hotspots of interaction.

So powerful is this form of sharing that shoppers referred by Pinterest are 10 percent more likely to make a purchase than those who are referred from other social networks and will spend 70 percent more than visitors referred from non-social channels like search engines. The platform leverages viral marketing in such a clean, coordinated way that your

customers will actually deliver your brand's promise for you with just the

> click of a mouse; and you can relish in the traffic driven back to your website.

Understanding how to use Pinterest effectively largely depends on how well your

target market, and how creative you are willing to be in order to connect

with your customers. If you are a small B2B company with a non-visual product, successfully implementing a marketing plan on Pinterest may prove challenging, but not impossible.

Because advertising is, at its very root, an act of storytelling, even brands who offer products or services that are either intangible or not easily photographed can still participate in the visual conversation taking place on Pinterest by pinning the sort of information that appeals to your demographics' interests.

Since this is a completely new platform, the rules for how, what and when to share to get the best results

are still unwritten. When it comes to creating high-traffic pinboards however, creativity continues to be a key driver for success.

Pinterest's recent success can be attributed to the significant increase in sales many brands have experienced simply by generating buzz about products and building awareness about their brand.

If you are still asking yourself if you should implement Pinterest into your social media plan, the answer is absolutely yes.

Getting the most out of social media requires getting in front of ➤ See Social Media, 25A

JUNIOR LEAGUE OF FORT COLLINS Women building better communities® **30th ANNUAL TERRACE & GARDEN TOUR** An Event to Grow Our Community Programs Saturday | June 16, 2012 | 8am-4pm

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Caroline Veldman

products fit the lifestyles of your

MASON from1A

which will be constructed later on in the project.

Disruptions are definitely going to be part of life before MAX service begins in 2014. For instance, Burlington Northern Santa Fe in July will replace rail in certain areas, shutting down train traffic in Fort Collins altogether for a full week. This work will also block all traffic on Mason Street between Laurel and Cherry streets. Later this year and through 2013, more construction will take place, including building underpasses, a guideway for the buses and transit centers at certain intersections.

In all, 12 stops or stations are planned along the corridor. Planners say they expect retailers and others in areas that surround each station or stop to see a boost in traffic, if not actual business.

Prospect and Mason is the closest of the major intersections around Colorado State University, and therefore is most likely to pick up students looking to head north to Old Town for a cup of coffee or a night out, or south for shopping and dining along College Avenue.

More obviously, the construction of The Commons, a student housing project at the intersection of **Prospect and College**, will mean a higher concentration of students in this area.

The large number of students will mean more riders for the MAX system, said Walker May, senior development manager of Capstone Development Partners, the Alabama-based

DAIRIES from **1A**

dairy cows don't pollute it with their manure.

"We have a lot of land in Weld County that would fit their needs," Johnson said. "The problem is that it's not for sale."

Greg Feit, a farm and ranch real estate broker for Fort Collins-based Agri-Enterprises Inc., which sells agricultural land, agrees. The firm was successful last year selling land to farmers, but has not had as much land to sell this year, he said.

Realtors are "having trouble keeping inventory right now because farmers are holding onto what they got," said Feit, who also is a lifetime farmer and livestock operator. Train's a-coming

Horsetooth Rd.

developer of The Commons, and MAX will mean more visibility for the 665-bed project, scheduled for completion in August 2013.

In fact, May said, the plan for the Mason Corridor project was one of the big reasons Capstone decided to locate the project in Fort Collins.

Once Capstone decided to locate the project in Fort Collins, it ended up changing the plans for the building so that it would be able to better capitalize on the increased traffic resulting from the Mason Corridor. Initially, May said, the site designs called for "pocket parks," small green spaces, to face away from the Mason Corridor.

The developers decided to rotate the entire structure 180 degrees so that the three pocket parks, meant to be a major amenity that will draw new residents to The Commons, face the tracks and so that those who travel by bus can see what the housing project has to offer.

"I think that with our project and the city's project, one begets the other," May said. "The corridor will attract residents and the residents will increase ridership. The cycle will make the project worthwhile."

A bit south, near the intersection of **Drake Road and Mason** sits Drake Professional Park, home to more than 100 businesses, according to park manager Jodi Riffe.

Among the businesses within the park are Fidelity National Title, Country Insurance and software firm New Century, Riffe said, all of which will benefit from the presence of a bus line.

Tenants at the park are especially looking forward to an easier trip to get to and from downtown, she said. MAX will allow them to avoid traffic congestion or having to find a spot to park.

Also near the Drake and Mason intersection is the CSU Veterinary Teaching Hospital, which employs some of the foremost veterinarians in the country.

Like other employees of CSU,

which has deemed itself the "green university," many of the employees at the Vet Teaching Hospital are ecoconscious, and for this reason, look forward to being able to take alternate transportation to and from work.

Further south, the intersection of Horsetooth Road and Mason features a broad array of businesses, from grocery stores and restaurants to a bowling alley and movie theater, all of which have the potential to harness the buying power of MAX riders.

Both Olive Garden and Barnes and Noble have entrances facing Mason Street, which should help them attract travelers getting off the bus at the Horsetooth or Troutman Parkway stations.

Local businesses, like Chipper's Lanes, which sits next to the existing BNSF line, also stand to gain from increased traffic and exposure.

The Midtown Arts Center, located at 3750 S. Mason St., also stands to gain from the project, according to Kurt Terrio, owner of the arts center.

The line, he said, can help him draw patrons who would typically head downtown for arts events.

Like the team at Capstone Development, Terrio said that the Mason Corridor project was one of the reasons why he decided to locate his theater where he did.

Once it's complete, the system will help alleviate parking issues and get patrons and other riders around town safely, Terrio said.

Whether dairy farmers will be able p to find land will depend on "how deep h their pockets are," he said.

Finding land takes a backseat to a whole set of more complicated issues, others say.

"We're not having trouble finding land and getting stuff done," said Tom Heran, owner of AGPROfessionals, a development company that helps dairy farms and other livestock operations establish themselves in Northern Colorado. "The thing is there are a lot of technical challenges once we do. It just takes time and money."

"You don't just find a plug-andplay site where you drop in and have everything you need and everything's perfect and you just start building," he added. "It just doesn't happen that way."

Heran, whose firm has selected sites for dairy farms for 15 years, explained that the process can take years. The company deals with everything from water and utilities to right of ways and easements to working around oil and gas interests.

"In animal agriculture, there's quite a long checklist that we have of requirements that we have to put together and meet on a specific piece of property to call it a dairy site," he said.

It remains unclear just how many dairy farmers are moving into the area.

The Weld County Department of Planning Services does not have statistics on the number of incoming dairies because it only reviews those that need special permits.

AGPROfessionals has seen a "very steady flow" during the past two years, Heran said.

Most of the dairy farms in Northern Colorado are located in Weld County; others are located in Morgan and Logan counties, he said. Five dairy farms that the company has helped set up in the area will begin operations this summer.

Still, Johnson said farmers lately have had no reason to sell their highpriced land, especially in light of strong commodity prices and low interest rates. At the same time, dairy farmers that already have bought larger pieces of property have left mostly smaller pieces of land available.

"They're going to be wanting large parcels," he said. "So it's going to be hard to make that acquisition, especially for people moving in."

Another challenge dairy farmers face is tight water supplies.

Finding irrigated farmland that will allow dairy farmers to grow crops will be difficult because of the ongoing drought, said Terry Wiedeman, an auctioneer and broker associate for Greeley-based Kreps Wiedeman. Otherwise, dairy farmers must buy more expensive feed from others.

"There's other feed lots and other people in competition for that same feed," he said. "Finding land to build a dairy is not an issue. It's finding the water to raise the feed to feed the cows."

Besides irrigation water, dairy farmers need drinking water for their cows and will have to compete for a limited supply from the Colorado-Big Thompson Project, Johnson said.

"It will be more expensive for them because that's potable water; you're competing with people," Johnson said. "That's a new use of water."

The Leprino plant eventually could require as many as 50,000 additional dairy cows in Northern Colorado.





Northern Colorado Business Report | www.ncbr.com

POULTRY from 3A

\$1.35 a pound. Legs, while up, remain a more-affordable 50 cents per pound.

The recession has led consumers who would normally eat white meat to trade down, Stephen Koontz, associate professor and extension economist at Colorado State University, said in an e-mail.

Similar to the phenomenon of beef chucks and rounds seeing strong demand over steak cuts, some consumers have traded chicken breasts for legs.

"This can only be good news for chicken producers, who have had a pretty bad year," Koontz said.

Almost all of the breast meat produced in the United States is sold domestically, Roenigk said, but only about 60 percent of dark meat produced in the United States is sold here. Asian and Hispanic immigrants form a large market for dark meat, he said. Producers export the remaining 40 percent.

U.S. chicken producers in December exported the most chicken to Mexico and Russia, according to the U.S. Department of Agriculture. Mex-

FLATIRON from 3A

power. About 45 projects are in the planning stages, but most are test projects far smaller than Cape Wind's utility-scale project, Rodgers said.

"We're well behind Europe and China now, but we're in a position to get in the game," Rodgers said.

Flatiron Construction will work with Boston-based Cashman Equipment Corp. and Houston-based Cal Dive International Inc. Both companies have extensive experience work-

THE TOP THREE reasons dark meat has gained favor:

1. Rising exports.

2. Growing U.S. immigrant populations. 3. Proliferation of chicken sausages.

Source: National Chicken Council

ico imported nearly 97 million pounds while Russia received more than 59 million pounds.

Amid a recent trade agreement disruption between the United States and Russia, Roenigk said chicken producers have found other export markets.

Pilgrim's Pride has used the worldwide reach of its majority shareholder, Brazilian meat packer JBS S.A., to expand dark meat and whole-bird exports to the Middle East and Asia, the Wall Street Journal recently reported.

It also has devoted one of its U.S. processing plants to satisfying export orders, and though its first-quarter

ing offshore construction projects.

The Cape Wind project has been

controversial, with local activist

groups arguing that it will negative-

ly impact the health of Nantucket Sound. The permitting and environ-

mental review process has taken more

ers said, "the government found it was

"(But) at the end of the day," Rodg-

sales remained flat at \$1.9 billion, sales to Mexico surged 12 percent.

Pilgrim's did not respond to requests for comment for this article, but it hinted at the value of dark meat to its bottom line in a first-quarter earnings statement last month.

The company, as well as the industry, must continue a shift toward valuing the "whole bird" and not relying on high breast-meat prices to bolster margins, Pilgrim's said.

The company suffered during fiscal year 2011, when it posted losses of \$497 million. It blamed higher costs and volatility in grain prices.

"This quarter confirms our belief: The industry can be profitable even at varying grain price points given the right focus on discipline," CEO Bill Lovette said.

The agriculture department expects continued growth in exports this year. And if dark meat exports remain strong, leg prices could increase even more, the agriculture department said.

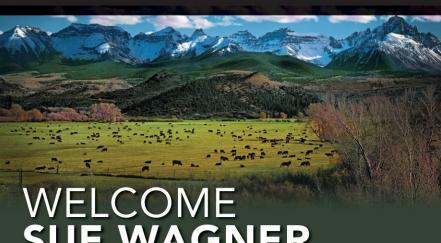
Regardless, everyone could pay more for chicken this year whether it's white or dark: The agriculture department forecasts higher overall prices for chicken and lower production.



Advanced Hearing Services, LLC Athena Salon, Spa & Wellness Blue Mesa Group BraidedTrio, LLC Finance by Design Inc. **Front Range Business Solutions**

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ADVISER from 19A

three examples tend to inspire from the outside in? They're talking about impact on customers and on the world. Because of that message, an employee would see that there's a much larger purpose to their work than just getting a paycheck.

Statements of values and principles address the inside-out view: They can be much clearer about how an organization wants to operate as a group of people. You might see statements including "resultsoriented," "honest and respectful," "fair and open," "customer focus"

and even "fun."

than a decade.

in the public interest."

These are even more important, because employees experience these values every day. If they're not experiencing fairness in their daily interactions, there will be no credibility to any claim that the company values fairness. In order to be effective, principles have to be universal and constantly practiced.

And challenging, not bland.

Carl Dierschow is a Small Fish Business Coach based in Fort Collins. His website is www.smallfish.us.

SOCIAL MEDIA from 23A

your customer base, humanizing your brand and showcasing your business' personality, and Pinterest can be the perfect tool for the job.

Use the platform to start relationships and create conversations with your customers. Most importantly, build a community of advocates who will share your brand's promise for you.

Maintaining strong relationships between your consumers and your brand will be vital in reaping the benefits of effectively using Pinterest for your business.

Caroline Veldman is the owner of Social Media Pilots in Fort Collins. She can be reached at caroline@socialmediapilots. com.

BANNER from 1A

more than 4,000 workers. Top officials at NCMC and McKee, though, say that at their hospitals, cost reductions will come from other areas.

Building for efficiency

At McKee, construction is under way to optimize the use of existing space on the second floor of the hospital, according to hospital CEO Marilyn Schock.

The space currently consists of three separate patient-care units, each with a nurses' station.

The \$700,000 project will convert an existing lobby into a centralized nurses' station that will include workspace for physicians, hospitalists and others engaged in care management. In turn, waiting areas will be established in each unit so that families can be closer to patients.

The first phase of the project is scheduled to be complete this month and a second phase should be complete in mid-June.

Beyond greater efficiency, Schock said she expects the reconfiguration will lead to better patient experience because all of the services present at the new nurses' station will be equally available to all patients and because their families will be closer than the previous setup allowed.

Reducing length-of-stay

For both hospitals, length-of-stay - how long a patient remains hospitalized - is a crucial factor to consider when working to reduce costs.

New technologies are allowing for less-invasive procedures; smaller incisions require shorter recovery times.

Both hospitals are making use of new technologies, including robotics, to shorten the amount of time patients spend in bed.

"We watch length-of-stay like a hawk," said Rick Sutton, CEO of NCMC.

NCMC is also making building improvements, but they are less obvious than those occurring at McKee. The hospital also is making infrastructure improvements as needed, upgrading pieces of equipment that have reached their life expectancy.

Whenever aging equipment is replaced, Sutton said, cost savings can be expected, because newer devices work more efficiently. The infrastructure improvements are expected to take place over the next three years, finishing up in 2015.

The hospital is also working to ensure that it is not treating the same patient twice for the same issue. That, of course, has always been the ideal but is a more urgent issue now because of policy changes that will bar Medicare from reimbursing providers if a patient is readmitted for the same issue twice within 30 days. Like many other hospitals,

NCMC promotes proactive health care, encouraging proper diet and exercise, to keep patients healthy and out of the hospital, Sutton said.

System-wide solutions

Both McKee and NCMC also make use of an electronic medical records system, which both Schock and Sutton say saves money by helping providers avoid duplicative tests.

Both hospitals have also worked to streamline supply ordering for "everything that comes through our doors," according to Schock.

The hospitals will also make sure that work is appropriate to pay grade, which means making sure that higher-paid employees are not doing work more suited to someone at a lower pay grade.

Neither CEO could give a dollar amount for how much their hospitals were being asked to reduce costs. Instead, they've been asked to evaluate their operations and make cuts where possible.

Both cited the Affordable Care Act as the reason for the cost-cutting efforts.

"We know there's a health care storm on the horizon," Schock said. "The best we can do right now is try to predict where cuts and shortfalls are going to be, and make good business decisions while still focusing on patient care."

One thing is for sure, according

to Sutton:

"No matter what happens, we'll be seeing more patients for less money."

That's because cuts to Medicare, which are expected regardless of whether the Supreme Court upholds the Affordable Care Act, will reduce the amount that providers receive for Medicare patients.

There is some good news on the health care cost question.

Health care spending has slowed down nationwide, with total health care spending growing less than 4 percent per year in both 2009 and 2010, the slowest pace in more than 50 years, according to the latest figures from the Centers for Medicaid and Medicare Services.

Health economists point to a variety of factors to explain the slowdown.

One cause is obvious: the recession. When Americans began losing their jobs, they lost their health insurance as well, and as household budgets tightened, going to the doctor for non-emergencies seemed less necessary.

Other factors include the changing attitude of both patients and providers and the increased pressure to reduce the country's longterm debt, to which Medicare and Medicaid are two of the largest contributors.



tftcollins.C 2012 Tourism Luncheon Wednesday, May 23rd, 2012 Celebrate National Tourism Week Location: Hilton Fort Collins 10am-11am Educational Panel Discussion Topics: How to work with the Colorado Tourism Office · How to pursue international tour operators How to gain travel publicity for your business 11:30am- 1pm Luncheon Program Includes: · Keynote Speaker John Ricks, Colorado Tourism Office Chairman's Award will be presented to Frank Lancaster,

former Larimer County Manager

- institutions that have made outstanding contributions

For more details or to RSVP

FOR THE **RECORD**



TREVA KAY COPELAND,

4647 CHIA COURT, DACONO;

PHOENICIA ALANA CULBER-SON. 4848 MT CAMERON DRIVE,

BRIGHTON; CASE #2012-17432,

PEDRO FRANCISCO SANCHEZ. 2314 42ND AVE CT, GREELEY; CASE #2012-17442, DATE FILED:

41ST AVE, GREELEY; CASE #2012-

GREELEY; CASE #2012-17468, DATE

S PARISH AVE, JOHNSTOWN; CASE #2012-17484, DATE FILED:

BLACKHAWK DRIVE, EATON; CASE #2012-17496, DATE FILED:

BRIGHTON; CASE #2012-17505,

PIERCE; CASE #2012-17534, DATE

15TH AVE, GREELEY; CASE #2012-

C ST #82, GREELEY; CASE #2012-

AVENUE #1, GREELEY; CASE #2012-

2700 C STREET #59, GREELEY; CASE #2012-17615, DATE FILED:

CIR, BRIGHTON; CASE #2012-17672,

STREET #1, EVANS; CASE #2012-

KALISPELL STREET, BRIGHTON; CASE #2012-17700, DATE FILED:

GLENCREIGHTON DRIVE, DACONO: CASE #2012-17720, DATE FILED:

29TH STREET #904, GREELEY; CASE #2012-17721, DATE FILED:

HAWK ST, BRIGHTON; CASE #2012-

STREET, BRIGHTON; CASE #2012-

LEZ, 1537 1ST AVENUE, GREELEY; CASE #2012-17781, DATE FILED:

DAVID ANTHONY SUCCO, 333 23RD AVENUE COURT, GREELEY; CASE #2012-17783, DATE FILED:

SARAH E JENKINS, 124 WAL-NUT. WINDSOR: CASE #2012-17785. DATE FILED: 4/19/2012.

ERIKA VALERIANO, 406 E 19TH STREET, GREELEY; CASE #2012-17800. DATE FILED: 4/20/2012.

JAMES RALPH PYLE, 442 S ELM AVE, EATON; CASE #2012-17801, DATE FILED: 4/20/2012.

JENNIFER DAWN BOWYER, 200 N 35TH AVENUE #131, GREELEY; CASE #2012-17810. DATE FILED: 4/20/2012.

MANUEL ANTONIO GARCIA, 2108 27TH AVENUE COURT #4. GREELEY: CASE #2012-17815, DATE FILED: 4/20/2012.

JAMES BLAYNE GRIER ST. 1944 LOOKOUT DR. WINDSOR: CASE #2012-17834, DATE FILED: 4/20/2012.

JEFFREY THOMAS FULTON. 320 HOLLY ST, HUDSON; CASE #2012-17839, DATE FILED: 4/20/2012.

ARSENIO JR SANCHEZ. 242 S 9TH AVE, BRIGHTON; CASE #2012-17858, DATE FILED: 4/20/2012.

MICHAEL SHAWN HERNANDEZ, 112 MAPLE AVENUE APT 2, EATON; CASE #2012-17862, DATE FILED: 4/20/2012.

EDGAR CARRILLO, 12071 KRA-MERIA CT, BRIGHTON; CASE #2012-17863, DATE FILED: 4/20/2012.

RICHARD A CRANWELL, 6607 W 3RD APT 1323, GREELEY; CASE #2012-17883. DATE FILED: 4/20/2012.

RICHARD ELDON COOPER, 2437 WOLF CREEK DR. BRIGHTON: CASE #2012-17887. DATE FILED: 4/20/2012.

JON MICHAEL WRIGHT, 1026 23RD STREET RD, GREELEY; CASE #2012-17923, DATE FILED: 4/20/2012.

ROSIO FE SANTOS, 310 S NORMA AVE, MILLIKEN; CASE #2012-17924, DATE FILED: 4/20/2012.

Chapter 11 WELKER FARMS LLC. PO BOX

611. MEAD: CASE #2012-17361, DATE FILED: 4/14/2012. Weld 11 RAC BLDRS LLC. 1967 KESTREL

COURT. WINDSOR: CASE #2012-17647, DATE FILED: 4/18/2012. Weld 11

Chapter 13

JAMES L SCHAREN, 5210 GOSHAWK STREET, BRIGHTON; CASE #2012-17051, DATE FILED: 4/11/2012.

JOHN ALBERT PEDEN, 1343 S HARVESTER DRIVE, MILLIKEN; CASE #2012-17074, DATE FILED: 4/11/2012

RICHARD ROY MINER, 3009 70TH AVE, GREELEY; CASE #2012-17228, DATE FILED: 4/13/2012.

MICHAEL R IKENOUYE, PO BOX 315, WINDSOR; CASE #2012-17440, DATE FILED: 4/17/2012.

JANET ANN BUCZEK, 8556 E 163RD AVENUE, BRIGHTON; CASE #2012-17472, DATE FILED: 4/17/2012.

ERNESTO CRUZ, 901 PACIFIC PL, FORT LUPTON; CASE #2012-17523, DATE FILED: 4/17/2012.

RICK A CROTEAU, 1967 KESTREL 17653, DATE FILED: 4/18/2012.

MICHAEL J ZARECOR, 1254 MAC-TAVISH ST, DACONO; CASE #2012-17784, DATE FILED: 4/19/2012

TRACEY SCOTT BOGAARD. 803 S CARRIAGE DRIVE, MILLIKEN; CASE #2012-17791, DATE FILED: 4/20/2012.

DAVID B LUTON, PO BOX 123, HUDSON; CASE #2012-17870, DATE FILED: 4/20/2012.

JENNIFER NICOLE SANCHEZ, 377 N 9TH AVENUE, BRIGHTON;

LOVELAND; CASE #2012-17651, DATE FILED: 4/18/2012.

FILED: 4/13/2012.

JONATHAN ALEX GARCIA, 1197

N WILSON AVENUE #B303, LOVE-

DOUGLAS CARROLL ROBINSON, 4517 W COUNTY RD 54G, LAPORTE;

FOR THE **RECORD**

CASE #2012-17888, DATE FILED: 4/20/2012.

FORECLOSURES

Larimer County BORROWER: RICHARD KOP-CHO, 1131 W EISENHOWER BLVD, LOVELAND. LENDER: BANK AMER-ICA, AMOUNT DUE: \$133483. CASE #20817. 3/30/2012

BORROWER: RHONDA J BURRY, MULT PROP, LENDER: US BANK NA TRUSTEE, AMOUNT DUE: \$39438. CASE #21664. 4/3/2012

BORROWER: CRAIG M & CAN-DACE D ROBERTS, 2276 DURANGO DR, LOVELAND. LENDER: GMAC MORTGAGE LLC, AMOUNT DUE: \$159914. CASE #21665. 4/3/2012

BORROWER: STEVEN L & DAWNEL A MEYER, 2518 SHAVANO CT, FORT COLLINS. LENDER: GMAC MORT-GAGE LLC, AMOUNT DUE: \$285275. CASE #21666. 4/3/2012

BORROWER: ANDREW J & JULIE G MONDRAGON, 409 E 57TH ST, LOVELAND. LENDER: BANK AMER-ICA, AMOUNT DUE: \$271493. CASE #21667.4/3/2012

BORROWER: JOHN Z JANICH, 1218 ASPEN DR, BERTHOUD. LENDER: US BANK, AMOUNT DUE: \$175199. CASE #21668. 4/3/2012

BORROWER: KARAMJIT GREWAL, 6545 CLEARWATER DR, LOVELAND. LENDER: CENLAR FSB, AMOUNT DUE: \$299215. CASE #21669. 4/3/2012

BORROWER: CHAD & ANGELA DECKLEVER, 1127 NASSAU WAY, FORT COLLINS. LENDER: BANK AMERICA, AMOUNT DUE: \$258567. CASE #21671.4/3/2012

BORROWER: JENNIFERA & SHANE TOW, 1140 MONROE AVE, BER-THOUD. LENDER: WELLS FARGO BANK, AMOUNT DUE: \$236020. CASE #21674. 4/3/2012

BORROWER: KEVIN W FRAZIER, 1615 SPECHT POINT RD, FORT COLLINS. LENDER: COLORADO COMMUNITY BANK, AMOUNT DUE: \$1176794. CASE #21675. 4/3/2012

BORROWER: FRAZIER CO VEN-TURES LLC, MULT PROP, LENDER: MIDPOINT DENVER PARTNERS LLC, AMOUNT DUE: \$1250000. CASE #22098.4/4/2012

BORROWER: KRISTI A ROSS, 3814 JACKSON CT, WELLINGTON. LEND-ER: HSBC BANK USA, AMOUNT DUE: \$155819. CASE #22099. 4/4/2012

BORROWER: JENNIFER S VANORT, 208 49TH ST SW, LOVELAND. LEND-ER: BANK AMERICA, AMOUNT DUE: \$128584. CASE #22114. 4/4/2012

BORROWER: KERRY LIVINGSTON, 2905 DOUBLE TREE DR, FORT COL-LINS. LENDER: GMAC MORTGAGE LLC, AMOUNT DUE: \$174085. CASE #22115. 4/4/2012

BORROWER: ROXANE & DAVID R KOHOUT, 1349 STAR RIDGE CT, WELLINGTON. LENDER: BANK NEW YORK MELLON, AMOUNT DUE: \$237283. CASE #22116. 4/4/2012

BORROWER: RICK ALAN & JUDITH A TILTON, 2603 LAKE DR, LOVE-LAND. LENDER: BANK AMERICA, AMOUNT DUE: \$403495. CASE #22117.44/2012

BORROWER: NEIL & BARBARA L ACKERMAN, 1404 N GARFIELD AVE, LOVELAND. LENDER: WELLS FARGO BANK, AMOUNT DUE: \$251111. CASE #22118. 4/4/2012

BORROWER: WILLIAM & KAY KUN-ZMAN, 301 BOWLINE CT, FORT COL-LINS. LENDER: JPMC SPECIALTY MORTGAGE LLC, AMOUNT DUE: \$249473, CASF #22494 4/5/2012

BORROWER: BLDG A LLC, 2121 MIDPOINT DR STE 302, FORT COL-LINS. LENDER: MIDPOINT COMMU-NITY BK, AMOUNT DUE: \$563000. CASE #22496. 4/5/2012 BORROWER: CABIN CLUB LLC, VL, . LENDER: MIDPOINT DEN PART-NERS LLC, AMOUNT DUE: \$600000. CASE #22877. 4/6/2012

BORROWER: FOX LLC, MULT PROP, . LENDER: COLORADO COM-MUNITY BANK, AMOUNT DUE: \$1647266. CASE #22878. 4/6/2012

BORROWER: TROY A HAIGH, 1812 BELMAR DR APT 3, FORT COL-LINS. LENDER: BANK AMERICA, AMOUNT DUE: \$120745. CASE #23070. 4/9/2012

BORROWER: LOREN DAVENPORT, 3117 SHERIDAN AVE, LOVELAND. LENDER: BANK AMERICA, AMOUNT DUE: \$164271. CASE #23402. 4/10/2012

BORROWER: KATHY L WITCHER, 2423 MOUNTAIN VIEW DR, LOVE-LAND. LENDER: JPMORGAN CHASE BANK, AMOUNT DUE: \$115114. CASE #23403. 4/10/2012

BORROWER: CAROLYN A ZAMO-RA, 1115 LOPEZ CT, FORT COLLINS. LENDER: COLORADO HOUSING FINANCE AUTHO, AMOUNT DUE: \$55604. CASE #23404. 4/10/2012

BORROWER: CARRIE J HENSEL, 238 DEAN CIR, LOVELAND. LEND-ER: JPMORGAN CHASE BANK, AMOUNT DUE: \$151215. CASE #23405. 4/10/2012

BORROWER: JOHN E BRUNMEIER, 1601 W SWALLOW RD APT 1I, FORT COLLINS. LENDER: WELLS FARGO BANK, AMOUNT DUE: \$64298. CASE #23406. 4/10/2012

BORROWER: DONNA PAYNE, 1509 CHICKADEE ST, LOVELAND. LEND-ER: BANK AMERICA, AMOUNT DUE: \$152946. CASE #23407. 4/10/2012

BORROWER: CYNTHIA E & BARRY A HULTGREN, 4872 HAYSTACK DR, WINDSOR. LENDER: WELLS FARGO BANK, AMOUNT DUE: \$260170. CASE #23408. 4/10/2012

BORROWER: KURT W HALL, 2603 WAKONDA DR, FORT COLLINS. LENDER: BANK NEW YORK MEL-LON, AMOUNT DUE: \$24166. CASE #23409. 4/10/2012

BORROWER: RONALD L & PENNE P RICHARDS, 1800 ROLLING VIEW DR, LOVELAND. LENDER: WELLS FARGO BANK, AMOUNT DUE: \$192929. CASE #23410. 4/10/2012

BORROWER: BRETT A & MALINDA H FIGG, 154 S 3RD ST, BERTHOUD. LENDER: JPMORGAN CHASE BANK, AMOUNT DUE: \$146552. CASE #23411. 4/10/2012

BORROWER: DOROTHY J BRIGGS, 2027 FALCON HILL RD, FORT COL-LINS. LENDER: JPMORGAN CHASE BANK, AMOUNT DUE: \$147515. CASE #23412. 4/10/2012

BORROWER: LOUISE M & TER-RENCE R KELLEY, 885 GRANT AVE, LOVELAND. LENDER: DEUTSCHE BANK NATIONAL TRUST C, AMOUNT DUE: \$71105. CASE #23817.4/11/2012

BORROWER: STEVE & MARY SCHAEFER, 1012 E COUNTY ROAD 30, FORT COLLINS. LENDER: PNC BANK, AMOUNT DUE: \$311883. CASE #23819. 4/11/2012

BORROWER: MARY JO BANA-HAN, 606 SHELDON DR, FORT COLLINS. LENDER: HSBC BANK USA, AMOUNT DUE: \$101368. CASE #03820.4/11/2012

BORROWER: JOHN BLACKIS, 353 MICHIGAN AVE, BERTHOUD. LEND-ER: RALI 2006QS11, AMOUNT DUE: \$154253. CASE #23824. 4/11/2012

BORROWER: PORFIRIO FLORES, 2319 ULMUS DR, LOVELAND. LENDER: MUTUAL OMAHA BANK, AMOUNT DUE: \$547091. CASE #23825.4/11/2012

BORROWER: FREDERICK E III WEISBROD, 1016 E RIDGECREST RD, FORT COLLINS. LENDER: CITI-MORTGAGE INC, AMOUNT DUE: \$322382. CASE #23826. 4/11/2012 BORROWER: MICHEAL & MAU-REEN KELBY, 1203 W 36TH ST, LOVELAND. LENDER: CITIMORT-GAGE INC, AMOUNT DUE: \$92323. CASE #23827. 4/11/2012

BORROWER: KEVIN W FRAZIER, 141 S COLLEGE AVE STE 103, FORT COLLINS. LENDER: MIDPOINT DEN PARTNERS LLC, AMOUNT DUE: \$1414800. CASE #23828. 4/11/2012

BORROWER: SARAH M COM-STOCK, 725 W 11TH ST, LOVELAND. LENDER: BANK AMERICA, AMOUNT DUE: \$119820. CASE #23829. 4/11/2012

BORROWER: GREGG J & BRENDA MAROUSEK, 2505 LONGVIEW DR, ESTES PARK. LENDER: TCF NATION-AL BANK, AMOUNT DUE: \$74075. CASE #24270. 4/12/2012

Weld County

BORROWER: DOUGLAS L FISCUS, 3022 39TH AVE, EVANS. LENDER: GMAC MTG LLC, AMOUNT DUE: \$166687. CASE #3834665. 3/27/2012

BORROWER: STEVEN L POWELL, 2530 53RD AVE, GREELEY, LENDER: CENTRAL MTG CO, AMOUNT DUE: \$270432. CASE #3834666. 3/27/2012

BORROWER: ROGER W & LINDA R BOLLENBACHER, 353 MARTIN AVE, MEAD. LENDER: WELLS FARGO BK, AMOUNT DUE: \$114076. CASE #3834668. 3/27/2012

BORROWER: DAN & JOAN HEIDE-MAN, 6464 COUNTY ROAD 53, KEENESBURG. LENDER: US BK, AMOUNT DUE: \$557624. CASE #3834669. 3/27/2012

BORROWER: DUSTIN & ASHLEY BOURGOIS, 6954 SUMMERSET AVE, FIRESTONE. LENDER: PRE-IMER MEMBERS FED CREDIT UNI, AMOUNT DUE: \$212736. CASE #3834670.3/27/2012

BORROWER: RONALD ALAN & WENDY HACK, 345 BRIGGS ST, ERIE. LENDER: US BK, AMOUNT DUE: \$271355. CASE #3834671. 3/27/2012

BORROWER: JASON L TROUDT, 86 SUMMIT VIEW RD, SEVERANCE. LENDER: BK AM, AMOUNT DUE: \$181577. CASE #3834672. 3/27/2012

BORROWER: JAMES S & TAMI J ANTILL, 401 HAWTHORN CT, FRED-ERICK, LENDER: PNC BK, AMOUNT DUE: \$162722. CASE #3834898. 3/28/2012

BORROWER: DAVID C EDWARDS, 15395 OVERLAND TRL, BRIGHTON. LENDER: BK AM, AMOUNT DUE: \$319873. CASE #3834899. 3/28/2012

BORROWER: DENA P BAKER, 5943 MOUNTAIN SHADOWS BLVD, FIRE-STONE. LENDER: US BK, AMOUNT DUE: \$218165. CASE #3834901. 3/28/2012

BORROWER: LAURA & JOEL MEJA, 220 20TH AVENUE CT, GREE-LEY. LENDER: DEUTSCHE BK NATL TRUST CO, AMOUNT DUE: \$106809. CASE #3834902. 3/28/2012

BORROWER: ABELARDO VEGA, 2205 E 18TH ST, GREELEY. LEND-ER: BK MIDWEST, AMOUNT DUE: \$67612. CASE #3834903. 3/28/2012

BORROWER: RAC BLDRS LLC, 1973 KESTREL CT, WINDSOR. LEND-ER: BK MIDWEST, AMOUNT DUE: \$220000. CASE #3834904. 3/28/2012

BORROWER: MICHAEL A NUC-CIO, 929 PETRAS ST, ERIE. LENDER: WELLS FARGO BK, AMOUNT DUE: \$297728. CASE #3834905. 3/28/2012

BORROWER: FRANCISCO SAUCE-DO, 410 9TH ST, GREELEY. LEND-ER: AURORA BK, AMOUNT DUE: \$121039. CASE #3835194. 3/29/2012

BORROWER: LEODEGARIO GON-ZALEZ HIDALGO, 1318/281H STREET RD, GREELEY. LENDER: WELLS FARGO BK, AMOUNT DUE: \$144049. CASE #3835195. 3/29/2012

BORROWER: LUIS ROMERO, 530 27TH AVE, GREELEY. LENDER: BK

AM, AMOUNT DUE: \$124717. CASE #3835196. 3/29/2012

BORROWER: LUKE F & BRIANNA J TEMPLEMAN, 3008 ARMADILLO CT, EVANS. LENDER: BK NEW YORK MELLON, AMOUNT DUE: \$136789. CASE #3835406. 3/30/2012 BORROWER: DONALD D & LONIE

K AITCHISON, 858 N GREELEY AVE, JOHNSTOWN. LENDER: AAMES MTG INVEST TRUST 2005 2, AMOUNT DUE: \$163243. CASE #3835407. 3/30/2012

BORROWER: CHRISTOPHER L DURLING, 1805 SEASHELL CT, WINDSOR. LENDER: CAPITAL FUND-ING ADVISORS LLC, AMOUNT DUE: \$826034. CASE #3835408. 3/30/2012

BORROWER: BENNY R & LAU-RIE A SCEARCE, 13794 ELMORE RD, LONGMONT. LENDER: BK AM, AMOUNT DUE: \$294497. CASE #3835409. 3/30/2012

BORROWER: GREGORY S & KAYLEA A KESTERSON, 518 36TH AVE, GREELEY. LENDER: BK AM, AMOUNT DUE: \$145688. CASE #3835410. 3/30/2012

BORROWER: CARMELO & MARIA V URIBE, 1758 OAK ST, FORT LUP-TON. LENDER: WELLS FARGO BK, AMOUNT DUE: \$144463. CASE #3835411. 3/30/2012

BORROWER: ROBERT C & PAMELA KAY AYOTTE, 1813 GOLDENVUE DR, JOHNSTOWN. LENDER: BK AM, AMOUNT DUE: \$256495. CASE #3836154. 4/3/2012

BORROWER: GUSTAVO & AILEEN HARO, 1208 48TH AVE, GREELEY, LENDER: JPMORGAN CHASE BK, AMOUNT DUE: \$319305. CASE #3836155. 4/3/2012

BORROWER: HERBERT H & MARY A ALBERTSON, 5100 W 27TH ST, GREELEY. LENDER: ST FARM BK, AMOUNT DUE: \$49738. CASE #3836156. 4/3/2012

BORROWER: ARTURO N JR & DIANE M AMAYA, 11392 EBONY ST, FIRESTONE. LENDER: BAYVIEW LOAN SERVICING LLC, AMOUNT DUE: \$212020. CASE #3836157. 4/3/2012

BORROWER: PAUL D & CELESTE B GREEN, 513 WHITNEY BAY, WIND-SOR. LENDER: WELLS FARGO BK, AMOUNT DUE: \$407718. CASE #3836158. 4/3/2012

BORROWER: KEITH TRAYC JR KALLSEN, 502 36TH AVENUE CT, GREELEY. LENDER: COLO HOUS-ING FIN AUTHORITY, AMOUNT DUE: \$120230. CASE #3836159. 4/3/2012

BORROWER: CATARINO B & CARO-LINA MARTINEZ, 11395 WCR 40, PLATTEVILLE. LENDER: JPMORGAN CHASE BK, AMOUNT DUE: \$96610. CASE #3836460. 4/4/2012

BORROWER: JILL C & BRENDA BOUNDS, 3618 PALERMO AVE, EVANS. LENDER: BK AM, AMOUNT DUE: \$167084. CASE #3836461. 4/4/2012

BORROWER: TINA & CHRISTO-PHER ROSEBOOM, 364 BUCHANAN ST, FIRESTONE. LENDER: GMAC MTG LLC, AMOUNT DUE: \$152214. CASE #3836462. 4/4/2012

BORROWER: RICKY L & HELEN M BRADLEY, 17756 COUNTY ROAD 8, BRIGHTON. LENDER: WELLS FARGO BK, AMOUNT DUE: \$257173. CASE #3836463. 4/4/2012

BORROWER: ERIKA REILLY, 276 DIABLO PL, LOCHBUIE. LENDER: BK AM, AMOUNT DUE: \$184461. CASE #3836464. 4/4/2012

BORROWER: KEITH M CAMPBELL, 20242 WCR 5, BERTHOUD. LENDER: BK NEW YORK MELLON, AMOUNT DUE: \$432591. CASE #3836465. 4/4/2012

BORROWER: JOSE I BERMUDEZ, 2570 MATHEWS AVE, FORT LUP-TON. LENDER: US BK, AMOUNT DUE: \$287501. CASE #3836466. 4/4/2012 BORROWER: BONNIE M SCOTT, 321 CARR AVE, PIERCE. LENDER: WELLS FARGO BK, AMOUNT DUE: \$109547. CASE #3836467. 4/4/2012

Northern Colorado Business Report | www.ncbr.com

4/6/2012

BORROWER: DONALD JOSEPH JR

WROBLEWSKI, 9490 COUNTY ROAD

55. KEENESBURG, LENDER: WELLS

FARGO BK, AMOUNT DUE: \$214586.

BORROWER: RODNEY MIX, 10002

WCR 22, FORT LUPTON. LENDER:

BK NEW YORK MELLON TRUST

CO, AMOUNT DUE: \$172770. CASE

BORROWER: JENNIFER & DAVID A

PETERSON, 2532 ROUEN LN, JOHN-

STOWN, LENDER: WELLS FARGO

BK, AMOUNT DUE: \$209099. CASE

BORROWER: TIMOTHY M THORN-

TON, 6178 VALLEY VISTA AVE, FIRE-

STONE. LENDER: BK AM, AMOUNT

DUE: \$249810. CASE #3837389.

BORROWER: YADIRA RODRIGUEZ,

3502 MARIGOLD ST, EVANS. LEND-

ER: US BK. AMOUNT DUE: \$120000.

BORROWER: TOPAZ AT SIL-

VER PEAKS 1 LLC, VL, . LENDER: RESPOND CORP, AMOUNT DUE:

\$308713. CASE #3837391. 4/9/2012

BORROWER: MARIKA C ANDERS.

2990 W C ST, GREELEY. LENDER:

WELLS FARGO BK, AMOUNT DUE:

BORROWER: DAVID C & TINA M

RAMSEY, 3225 W 5TH STREET RD,

GREELEY. LENDER: BRANCH BK

TRUST CO. AMOUNT DUE: \$138923.

BORROWER: CHRISTINE TRIPLETT,

30 N PINE ST #50, KEENESBURG. LENDER: US BK, AMOUNT DUE:

\$143464. CASE #3837394. 4/9/2012

BORROWER: AARON S & JEN-

NIFER R WILLIAMS, 1068 SADDLE

HORSE LN, MILLIKEN. LENDER:

WELLS FARGO BK, AMOUNT DUE:

\$154283. CASE #3837395. 4/9/2012

BORROWER: GEORGE E JR &

JILL H SMITH, 1632 26TH AVENUE

CT. GREELEY. LENDER: MIDFIRST

BK. AMOUNT DUE: \$132692. CASE

BORROWER: JAMES ANDRADE.

132 MAIN ST, LA SALLE. LENDER: BK

AM, AMOUNT DUE: \$134356. CASE

BORROWER: CAROLYN SUE

DEAN, 2965 CHEROKEE CT, ERIE.

LENDER: ONEWEST BK, AMOUNT

DUE: \$982968. CASE #3837398.

BORROWER: WILLIAM L & KAREN

K OLIVER, 49925 COUNTY ROAD 75, BRIGGSDALE. LENDER: BK

AM, AMOUNT DUE: \$254860. CASE

BORROWER: BENJAMIN RUIZ,

860 E 20TH STREET LN, GREE-

LEY. LENDER: WELLS FARGO BK,

AMOUNT DUE: \$113893. CASE

BORROWER: AARON A & COURT-

NEY M LEISE, 4831 EGRET DR,

FREDERICK. LENDER: WELLS

FARGO BK, AMOUNT DUE: \$258707.

BORROWER: JIM & JENNIFER

ENGELS, 336 FOSSIL DR, JOHN-

STOWN. LENDER: BK NEW YORK

MELLON, AMOUNT DUE: \$247983.

OLDS, 3532 PUEBLO ST, EVANS,

LENDER: JPMORGAN CHASE BK,

AMOUNT DUE: \$102932. CASE

BORROWER: MEGAN & CARL

STULL, 505 8TH ST, GREELEY. LEND-

ER: BK AM, AMOUNT DUE: \$56800.

BORROWER: STEVE T & SHELBY

A MUNSTERMAN, 3217 GRENACHE

ST. EVANS. LENDER: JPMORGAN

CHASE BK. AMOUNT DUE: \$168715.

BORROWER: RICK CHASE, 36565

CASE #3838218, 4/11/2012

CASE #3838219. 4/11/2012

KENNETH M JR

CASE #3837726. 4/10/2012

CASE #3837727. 4/10/2012

BORROWER

#3837728. 4/10/2012

#3837396. 4/9/2012

#3837397. 4/9/2012

#3837399. 4/9/2012

#3837725. 4/10/2012

4/9/2012

CASE #3837393. 4/9/2012

\$73915. CASE #3837392. 4/9/2012

CASE #3837390. 4/9/2012

CASE #3837015, 4/6/2012

#3837016.4/6/2012

#3837388. 4/9/2012

4/9/2012

BORROWER: JAMES R JR & CAROLWLITTLE, 2026 LODGEPOLE DR, ERIE. LENDER: BK AM, AMOUNT DUE: \$261398. CASE #3836468. 4/4/2012

BORROWER: MARIA LUISA XOLO DE ORTIZ, 4115 DENVER ST, EVANS. LENDER: BAYVIEW LOAN SERVIC-ING LLC, AMOUNT DUE: \$122240. CASE #3836469. 4/4/2012

BORROWER: JAMES DEARLING IV CHRISTIAN, 2069 BAYFRONT DR, WINDSOR. LENDER: ADVANTAGE BK, AMOUNT DUE: \$556737. CASE #3836470. 4/4/2012

BORROWER: CARLOS A REYES, 917 5TH AVE, GREELEY. LENDER: WELLS FARGO BK, AMOUNT DUE: \$82369. CASE #3836471. 4/4/2012

BORROWER: PATRICK FAYE SR & CAR SHAFER, 1761 OAK ST, FORT LUPTON. LENDER: CITIBANK, AMOUNT DUE: \$158965. CASE #3836621.4/5/2012

BORROWER: RICHARD S & ANGE-LINA JUAREZ, 3206 CRAMER AVE, EVANS. LENDER: US BK, AMOUNT DUE: \$149842. CASE #3836622. 4/5/2012

BORROWER: DONNA JEAN SHIR-LEY, 616 13TH ST, GREELEY, LEND-ER: WELLS FARGO BK, AMOUNT DUE: \$105967. CASE #3836623. 4/5/2012

BORROWER: WILLIAM SCOTT BROWN, 8621 W 17TH STREET DR, GREELEY. LENDER: JPMORGAN CHASE BK, AMOUNT DUE: \$182090. CASE #3836624. 4/5/2012

BORROWER: JAMES L & PENNY L BEDFORD, 213 VERSAILLES ST, BRIGHTON. LENDER: US BK, AMOUNT DUE: \$100834. CASE #3836625.4/5/2012

BORROWER: JEFFERY W & HILLARY S WAGNER, 4616 CASA GRANDE DR, GREELEY. LENDER: JPMORGAN CHASE BK, AMOUNT DUE: \$120555. CASE #3836736. 4/5/2012

BORROWER: ROBERT S BURGER, 6304 CLAYTON CIR, FREDERICK. LENDER: IRWIN HOME EQUITY LOAN TRUST 2, AMOUNT DUE: \$10736. CASE #3886737. 4/5/2012

BORROWER: AMANDA R GILM-ORE, 1425 BLUE SKY CIR # 15 304, ERIE. LENDER: JPMORGAN CHASE BK, AMOUNT DUE: \$170542. CASE #3836738. 4/5/2012

BORROWER: DAVID A HOLMGREN, 1201 HILLTOP CIR, WINDSOR. LENDER: MC INVEST LLC, AMOUNT DUE: \$638643. CASE #3836739. 4/5/2012

BORROWER: MARY BETH & JOSE

JR RAMIREZ, 213 15TH ST, GREE-

LEY. LENDER: WELLS FARGO BK,

AMOUNT DUE: \$109502. CASE

BORROWER: JOSEPH C & CAROL

L PATRICK, 661 PRAIRIE AVE,

LOCHBUIE, LENDER: MIDFIRST

BK. AMOUNT DUE: \$138310, CASE

BORROWER: PATRICK J & CELIA

ORNELAS, 1116 LANCASTER AVE.

FORT LUPTON. LENDER: WELLS

FARGO BK, AMOUNT DUE: \$147475.

BORROWER: EDWARD C & DEBRA

A LENERS, 1801 PINECREST LN,

GREELEY, LENDER: SEQUOIA MTG

TRUST, AMOUNT DUE: \$282282.

BORROWER: DESIGN STEEL SYS-

TEMS LLC, 831 S HWY 85 FRONT-

AGE RD, NUNN. LENDER: 2010 1

CRE VENTURE LLC, AMOUNT DUE:

\$1076523, CASE #3837013, 4/6/2012

BORROWER: ADRIAN GRANADOS,

5310 COYOTE DR, FREDERICK.

LENDER: LPP MTG LTD, AMOUNT

DUE: \$176845. CASE #3837014.

CASE #3837012. 4/6/2012

#3837009. 4/6/2012

#3837010. 4/6/2012

FOR THE **RECORD**

COUNTY ROAD 80, BRIGGSDALE. LENDER: GMAC MTG LLC, AMOUNT DUE: \$181573. CASE #3838220. 4/11/2012

BORROWER: SCOBIE IAN JR ARNOTT, 3603 PORTOFINO AVE, EVANS. LENDER: CITIMORTGAGE INC, AMOUNT DUE: \$155333. CASE #3838221. 4/11/2012

BORROWER: TEALANN DALEY, 2519 W 9TH ST, GREELEY. LENDER: WELLS FARGO BK, AMOUNT DUE: \$92737. CASE #3838222. 4/11/2012

BORROWER: TROY A & DIANA KOEHLER, 410 REDWOOD AVE, EATON. LENDER: WELLS FARGO BK, AMOUNT DUE: \$197060. CASE #3838223. 4/11/2012

BORROWER: WEST POINT DEVL CO INC, VL, . LENDER: FARMERS BK, AMOUNT DUE: \$383412. CASE #3838224. 4/11/2012

BORROWER: GABRIELJ LUTH, 159 43RD AVENUE CT, GREELEY, LEND-ER: COLO HOUSING FIN AUTHOR-ITY, AMOUNT DUE: \$173813. CASE #3838225. 4/11/2012

RELEASE OF JUDGMENT

Larimer County DEBTOR: RON N SNYDER, CREDITOR: INTEGRAL RECOVER-IES INC. AMOUNT: \$0. CASE #. DATE: 3/30/2012

DEBTOR: JULIE L WILKERSON, CREDITOR: PROFESSIONAL FIN CO INC. AMOUNT: \$0. CASE #NP. DATE: 3/30/2012

DEBTOR: DOUGLAS A & DOUG-LAS JENSEN, CREDITOR: WELLS FARGO BK. AMOUNT: \$18187.88. CASE #D-10CV297, DATE: 4/3/2012

DEBTOR: RECORD OWNER, CREDITOR: CAPITAL ONE BK USA. AMOUNT: \$0. CASE #. DATE: 4/4/2012

DEBTOR: RECORD OWNER, CREDITOR: GE MONEY BK. AMOUNT: \$0. CASE #. DATE: 4/5/2012

DEBTOR: RECORD OWNER, CREDITOR: CITIBANK SOUTH DAKOTA. AMOUNT: \$0. CASE #. DATE: 4/5/2012

DEBTOR: BARBARA A WIL-LIAMS, CREDITOR: HSBC BK NEVADA. AMOUNT: \$0. CASE #C-09C9231. DATE: 4/5/2012

DEBTOR: SHERRY CUMMINGS, CREDITOR: UNIFUND CCR PART-NERS. AMOUNT: \$5171.01. CASE #C-08C-004019. DATE: 4/5/2012

DEBTOR: JERAMIE HOLT, CREDI-TOR: SYDNEY STONE. AMOUNT: \$1516.55. CASE #C-03S100095. DATE: 4/6/2012

DEBTOR: JENNIFER ALLENDER, CREDITOR: SOUTHCREEK MAS-TER HOMEOWNERS A. AMOUNT: \$2326.75. CASE #C-11C-310786. DATE: 4/9/2012

DEBTOR: NOLAN ULMER, CRED-ITOR: BK CHOICE. AMOUNT: \$0. CASE #D-09CV211. DATE: 4/9/2012

DEBTOR: LANE MUELLER, CREDITOR: ASSET ACCEP-TANCE LLC. AMOUNT: \$0. CASE #C-11C5564 DATE: 4/12/2012

Weld County DEBTOR: RECORD OWNER, CREDITOR: CAPITAL ONE BK USA. AMOUNT: \$0. CASE #. DATE: 3/28/2012

DEBTOR: RICARDO U & KRIS-TINA MORGANTI, CREDITOR: JPMORGAN CHASE BK. AMOUNT: \$0. CASE #. DATE: 3/29/2012

DEBTOR: JOHNNY & YESENIA SANCHEZ, CREDITOR: BC SER-VICES INC. AMOUNT: \$0. CASE #C-08C9125. DATE: 3/29/2012

DEBTOR: MICHELLE M LAVERS, CREDITOR: BC SERVICES INC. AMOUNT: \$0. CASE #C-10C8734. DATE: 3/29/2012

DEBTOR: WILLIAM A ANDER-SON, CREDITOR: CAPITAL ONE BK USA. AMOUNT: \$0. CASE #C-06C5830. DATE: 3/29/2012

DEBTOR: RECORD OWNER, CREDITOR: CONSUMER PORT-FOLIO SERVICES IN. AMOUNT: \$0. CASE #IR. DATE: 3/30/2012

DEBTOR: RECORD OWNER, CREDITOR: ARROW FIN SERVICES LLC. AMOUNT: \$0. CASE #. DATE: 3/30/2012

DEBTOR: CAROLYN M & CAR-OLYN M WILLIAMS, CREDI-TOR: CACV COLO LLC. AMOUNT: \$12490.36. CASE #C-06C-003797. DATE: 4/2/2012

DEBTOR: EVER CHARIRA, CREDI-TOR: COLO ST REVENUE. AMOUNT: \$199. CASE #C-10CV-802533. DATE: 4/3/2012

DEBTOR: LEE & RAYMOND SCHONEMAN, CREDITOR: ASH-CROFT HEIGHTS HOA. AMOUNT: \$843.419. CASE #C-09C-010285. DATE: 4/3/2012

DEBTOR: AMANDA MAESTAS, CREDITOR: COLUMBIA CREDIT SERVICES INC, AMOUNT: \$18440.38.

CASE #C-06CV-001036. DATE: 4/5/2012

INC, CREDITOR: PROFESSIONAL FIN CO INC. AMOUNT: \$0. CASE #. DATE: 4/5/2012

DEBTOR: JOHN R & TINA M FRA-SCO, CREDITOR: PROFESSIONAL FIN CO INC. AMOUNT: \$0. CASE #. DATE: 4/5/2012

DEBTOR: CATHERINE A BLOOM, CREDITOR: CAPITAL ONE BK USA. AMOUNT: \$2346.34. CASE #C-10C11499. DATE: 4/6/2012

DEBTOR: JAVIER GARCIA, CRED-ITOR: ARELY DALY ALBA. AMOUNT: \$150. CASE #D-09JV000789. DATE: 4/6/2012

DEBTOR: JOSE ATHURO GUTI-ERR HERRERA, CREDITOR: LATOYA CARRILLO. AMOUNT: \$150. CASE #D-06JV000788. DATE: 4/6/2012

DEBTOR: PRESTON VANSTRAND, CREDITOR: SAMAN-THA F SANDOVAL. AMOUNT: \$1080. CASE #D-97JV000314. DATE: 4/6/2012

DEBTOR: JESSE TODD JR MOLINAR, CREDITOR: STEPHA-NY DEANN MOLINAR. AMOUNT: \$1204.CASE #D-06DR000604.DATE: 4/6/2012

DEBTOR: NOLAN ULMER, CRED-ITOR: BK CHOICE. AMOUNT: \$0. CASE #D-09CV211. DATE: 4/6/2012

DEBTOR: RECORD OWNER, CREDITOR: ARROW FIN SERVICES LLC. AMOUNT: \$0. CASE #. DATE: 4/9/2012

DEBTOR: RECORD OWNER, CREDITOR: WELLS FARGO BK. AMOUNT: \$0. CASE #. DATE: 4/9/2012

DEBTOR: RECORD OWNER, CREDITOR: MIDLAND CREDIT MAN-AGEMENT INC. AMOUNT: \$0. CASE #. DATE: 4/9/2012

DEBTOR: RECORD OWNER, CREDITOR: CAPITAL ONE BK USA. AMOUNT: \$0. CASE #. DATE: 4/9/2012

DEBTOR: MARK ANTHO-NY RODRIQUEZ, CREDI-TOR: MICHELLE RENEE CER-VANTES. AMOUNT: \$893. CASE #D-96JV000374. DATE: 4/10/2012

DEBTOR: BRANDON MITCHELL & BR BRANCH, CREDITOR: PRO-FESSIONAL FIN CO INC. AMOUNT: \$0. CASE #. DATE: 4/11/2012

DEBTOR: JAMES M & DENISE W ASMUSSEN, CREDITOR: PROFES-SIONAL FIN CO INC. AMOUNT: \$0. CASE #. DATE: 4/11/2012 DEBTOR: AL & ALFONSO REYES, CREDITOR: PROFESSIONAL FIN CO INC. AMOUNT: \$0. CASE #. DATE: 4/11/2012

JUDGMENTS

Larimer County DEBTOR: ANN SCHLENZIG, CREDITOR: KEYBANK. AMOUNT: \$0. CASE #D-2011CV56. DATE: 10/27/2011

DEBTOR: HOWARD I & LUCY J HOLTZINGER, CREDITOR: PLATTE RIVER POWER AUTHORITY. AMOUNT: \$0. CASE #D-80CV630. DATE: 3/20/2012

DEBTOR: CHRISTOPHER CRUTCHER, CREDITOR: PRO-FESSIONAL FIN CO INC. AMOUNT: \$449.66. CASE #C-11C-002970. DATE: 3/30/2012

DEBTOR: KEITH & CARMEN A MASON, CREDITOR: PROFES-SIONAL FIN CO INC. AMOUNT: \$2412.40. CASE #C-12C-001095. DATE: 3/30/2012

DEBTOR: TRACY ROUSE, CREDI-TOR: PROFESSIONAL FIN CO INC. AMOUNT: \$765.41. CASE #C-12C-001058. DATE: 3/30/2012

DEBTOR: DEBRA K BARNEY, CREDITOR: PROFESSIONAL FIN CO INC. AMOUNT: \$13037.20. CASE #C-11C-003359. DATE: 3/30/2012

DEBTOR: DILA E DUNKELMAN, CREDITOR: PROFESSIONAL FIN CO INC. AMOUNT: \$1452.22. CASE #C-11C-001208. DATE: 3/30/2012

DEBTOR: ANTHONY E LAMIRA-TO, CREDITOR: PROFESSIONAL FIN CO INC. AMOUNT: \$1479.35. CASE #C-12C-001059. DATE: 3/30/2012

DEBTOR: DAVID L HAGANS, CREDITOR: PROFESSIONAL FIN CO INC. AMOUNT: \$868.72. CASE #C-11C-003270. DATE: 3/30/2012

DEBTOR: ERICK J & LEAH STAUBE JORGENSEN, CREDI-TOR: SELCO COMMUNITY CREDIT UNION. AMOUNT: \$28725.75. CASE #C-12CV-000228. DATE: 4/2/2012

DEBTOR: ERICK J & LEAH STAUBE JORGENSEN, CREDI-TOR: SELCO COMMUNITY CREDIT UNION. AMOUNT: \$19942.77. CASE #C-12CV-000228. DATE: 4/2/2012

DEBTOR: ERICK J & LEAH STAUBE JORGENSEN, CREDI-TOR: SELCO COMMUNITY CREDIT UNION. AMOUNT: \$32279.13. CASE #C-12CV-000228. DATE: 4/2/2012

DEBTOR: ERICK J & LEAH STAUBE JORGENSEN, CREDI-TOR: SELCO COMMUNITY CREDIT UNION. AMOUNT: \$24719.27. CASE #C-12CV-000228. DATE: 4/2/2012

DEBTOR: MARTHA KEDER, CREDITOR: LVNV FUNDING LLC. AMOUNT: \$4139.89. CASE #C-11C-004017. DATE: 4/2/2012

DEBTOR: JEREMY F CHILD, CREDITOR: DISCOVER BK. AMOUNT: \$4069.76. CASE #C-11C-007852. DATE: 4/2/2012

DEBTOR: SUZANNE M SVEND-SEN, CREDITOR: NORTH STAR CAPITAL ACQUISITION. AMOUNT: \$3794.44. CASE #C-09C-007111. DATE: 4/2/2012

DEBTOR: AARON HOWELL, CREDITOR: MSW CAPITAL LLC. AMOUNT: \$986.98. CASE #C-11C-008128. DATE: 4/2/2012

DEBTOR: JOHN M MARKS, CREDITOR: LVNV FUNDING LLC. AMOUNT: \$5128.43. CASE #C-06C-101026 DATE: 4/2/2012

DEBTOR: BRADLEY W JOHN-SON, CREDITOR: DISCOVER BK. AMOUNT: \$3031.03. CASE #C-08C-009120. DATE: 4/2/2012

DEBTOR: DIANE E THRIFT, CRED-ITOR: DISCOVER BK. AMOUNT: \$13353.15. CASE #C-11C-010561. DATE: 4/2/2012 DEBTOR: DEBROAH K BEN-TON, CREDITOR: DISCOVER BK. AMOUNT: \$11181.79. CASE #C-11C-006914. DATE: 4/2/2012

DEBTOR: THOMAS M CAR-NEY, CREDITOR: DISCOVER BK. AMOUNT: \$12781.24. CASE #C-10C-011588. DATE: 4/2/2012

DEBTOR: GLORIA L HOFF-

MAN. CREDITOR: DISCOVER BK.

AMOUNT: \$8496.72999999999996. CASE #C-11C-007072. DATE: 4/2/2012 **DEBTOR: TAD R MCCULLOUGH,** CREDITOR: DISCOVER BK.

010337. DATE: 4/2/2012 **DEBTOR: JOAN LUYMES,** CREDI-TOR: LVNV FUNDING LLC. AMOUNT: \$7435.149999999996. CASE

AMOUNT: \$9703.25. CASE #C-09C-

DEBTOR: SANDRA D & ROB-ERT GABRIELSON, CREDITOR: DISCOVER BK. AMOUNT: \$7568.18. CASE #C-09C-011361. DATE: 4/2/2012

#C-11C-011152. DATE: 4/2/2012

DEBTOR: ROBERT FOL-SOM, CREDITOR: PALISADES COLLECTION LLC. AMOUNT: \$2565.679999999998. CASE

#C-10C-005449. DATE: 4/2/2012

DEBTOR: VIRGINIA HUNT-ER, CREDITOR: ADVANTAGE ASSETS II INC. AMOUNT: \$7274.720000000003. CASE

#C-09C-011498. DATE: 4/2/2012

DEBTOR: CHRISTINA BRAN-SHAW, CREDITOR: DISCOVER BK. AMOUNT: \$7357.899999999999. CASE #C-11C-007845. DATE: 4/2/2012

DEBTOR: LARRY D PESSES, CREDITOR: LEGAL COLLECTION CO. AMOUNT: \$739.6799999999995. CASE #C-12C-004960. DATE: 4/3/2012

DEBTOR: SCOTT J TETRICK, CREDITOR: BELLCO CREDIT UNION. AMOUNT: \$5733.36. CASE #C-12C-004054. DATE: 4/3/2012

DEBTOR: ROBERT H KINGS-BURY, CREDITOR: US BK NORTH DAKOTA. AMOUNT: \$13276.42. CASE #C-12C-004745. DATE: 4/3/2012

DEBTOR: CHRISTINA L BRAD-SHAW, CREDITOR: CAVALRY PORT-FOLIO SERVICES LLC. AMOUNT: \$3060.59. CASE #C-12C-004403. DATE: 4/3/2012

DEBTOR: MICHAEL R SHORT-RIDGE, CREDITOR: CAVALRY PORTFOLIO SERVICES LLC. AMOUNT: \$1600.70. CASE #C-11C-010690. DATE: 4/3/2012

DEBTOR: WILLIAM C KONCE-WICZ, CREDITOR: CAVALRY PORT-FOLIO SERVICES LLC. AMOUNT: \$2975.19. CASE #C-11C-002916. DATE: 4/3/2012

DEBTOR: JAMES D MCCULL-OCH, CREDITOR: WELLS FARGO BK. AMOUNT: \$107422.07. CASE #C-11CV-001160. DATE: 4/3/2012

DEBTOR: FRONT RANGE STRUCTURES LLC, CREDITOR: WESTERN SKY ELECTRIC LLC. AMOUNT: \$5000. CASE #C-11S-000314. DATE: 4/3/2012

DEBTOR: TRAYNOR OFFICE PARK LLC, CREDITOR: MILL BROS LANDSCAPE GROUP. AMOUNT: \$3157.28. CASE #C-12S-000009. DATE: 4/3/2012

DEBTOR: JANICE E JOHNSON, CREDITOR: ASSOC RECOVERY SYSTINC. AMOUNT: \$1072.34. CASE #C-11C-059972 DATE: 4/6/2012

DEBTOR: CELIA A LEYBA, CREDI-TOR: DISCOVER BK. AMOUNT: \$9505.68. CASE #C-12C-004695. DATE: 4/6/2012

DEBTOR: MARIA T & MARIA TEADO RANGEL, CREDITOR: PORTFOLIO RECOVERY ASSOC LLC. AMOUNT: \$1519.24. CASE #C-12C-004471. DATE: 4/6/2012 DEBTOR: PATTI A SCHNEE-BERGER, CREDITOR: LVNV FUND-ING LLC. AMOUNT: \$2164.59. CASE #C-11C-009222. DATE: 4/6/2012 May 4-17, 2012 **29A**

DEBTOR: RICHARD KOSHAK,

CREDITOR: SCOTT LEARY.

AMOUNT: \$6621.67. CASE #C-12C-

DEBTOR: RICHARD A & RICH-

ARD HUFF, CREDITOR: EQUA-

BLE ASCENT FIN LLC. AMOUNT:

\$6530.51. CASE #C-11C-009203.

DEBTOR: CHAD A & CHAD PHIL-

LIPS, CREDITOR: CAPITAL ONE BK USA. AMOUNT: \$2588.69. CASE

DEBTOR: BROOKE A WILLETT,

CREDITOR: ASSET ACCEPTANCE

LLC. AMOUNT: \$6388.69. CASE

DEBTOR: D L BRENNAN. CREDI-

TOR: ASSET ACCEPTANCE LLC.

AMOUNT: \$7704.59. CASE #C-12C-

DEBTOR: SANDRA K THOM-

AS, CREDITOR: AM FAMILY INS.

AMOUNT: \$9106.95. CASE #C-11C-

DEBTOR: SEAN CREEGAN,

CREDITOR: CITIBANK. AMOUNT:

\$16296.12. CASE #C-12CV-000071.

DEBTOR: SARA K SATER, CREDI-

TOR: ASSET ACCEPTANCE LLC.

AMOUNT: \$14322.54. CASE #C-11C-

DEBTOR: ROBERT CAMPBELL.

CREDITOR: ASSET ACCEPTANCE

LLC. AMOUNT: \$4041.09. CASE

DEBTOR: ALEJANDRO GUTIER-

REZ, CREDITOR: CREDIT ACCEP-

TANCE CORP. AMOUNT: \$4817.67.

CASE #C-11C-009894. DATE:

DEBTOR: DANIEL R HEDGE,

CREDITOR: CITIBANK SOUTH

DAKOTA. AMOUNT: \$7930.07. CASE

#C-11C-003105. DATE: 3/27/2012

DEBTOR: HEIDI SCOTT. CREDI-

TOR: ASSET ACCEPTANCE LLC.

AMOUNT: \$1636.24. CASE #C-11C-

DEBTOR: STEVEN KLUG,

CREDITOR: CITIBANK. AMOUNT:

\$12571.44. CASE #C-12C-001954.

DEBTOR: SUSAN B FARMER,

CREDITOR: CITIBANK. AMOUNT:

\$4214.14. CASE #C-12C-002420.

DEBTOR: ARETHA RIVERA,

CREDITOR: CREDIT ACCEPTANCE

CORP. AMOUNT: \$9953.81. CASE

DEBTOR: TAMMY TORRES.

CREDITOR: ASSET ACCEPTANCE

LLC. AMOUNT: \$1348.26. CASE

DEBTOR: MELISSA GREEN,

CREDITOR: FIRST RESOLUTION

INVEST CORP. AMOUNT: \$9376.65.

CASE #C-12C-001955. DATE:

DEBTOR: ALBERT J HALLER,

CREDITOR: UNIVEST CAPITAL

INC. AMOUNT: \$22497.06. CASE

#C-12CV-000197. DATE: 3/27/2012

DEBTOR: JENNIFER A &

MICHAEL IKENOUYE, CREDI-

TOR: WELD SCHOOLS CREDIT

UNION. AMOUNT: \$112113.3. CASE

DEBTOR: BOBBY J LUCERO,

CREDITOR: LIBERTY ACQUISITIONS

SERVICING, AMOUNT: \$4475.23.

CASE #C-12C-004657. DATE:

DEBTOR: DOUG BLOM.

CREDITOR: PHOTOBYALDO LLC.

AMOUNT: \$5215.56. CASE #C-10C-

DEBTOR: DANIEL & CORN-

IELIA SPICKARD, CREDITOR:

CITIFINANCIAL CORP. AMOUNT:

\$19059.06000000001. CASE

#C-2011CV1130. DATE: 3/29/2012

001904. DATE: 3/28/2012

#C-11CV-001025. DATE: 3/28/2012

#C-12C-001631. DATE: 3/27/2012

#C-12C-002428. DATE: 3/27/2012

009986. DATE: 3/27/2012

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3/28/2012

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009366. DATE: 3/27/2012

DATE: 3/27/2012

3/27/2012

#C-12C-001584. DATE: 3/27/2012

#C-11C-001399. DATE: 4/12/2012

004048. DATE: 4/12/2012

DATE: 4/12/2012

Weld County

DEBTOR: ANDREW C HYBIAK, CREDITOR: CAVALRY PORTFOLIO SERVICES LLC. AMOUNT: \$1424.17. CASE #C-11C-004111. DATE: 4/9/2012

DEBTOR: KRISTI M ESCALANTE, CREDITOR: CAPITAL ONE BK USA. AMOUNT: \$6744.14. CASE #C-12C-004053. DATE: 4/9/2012

DEBTOR: LINDA K WOOD, CREDI-TOR: BK ONE. AMOUNT: \$15161.27. CASE #C-06C-201470. DATE: 4/9/2012

DEBTOR: ALIX MASON, CREDI-TOR: CAVALRY PORTFOLIO SERVIC-ES LLC. AMOUNT: \$5451.44. CASE #C-11C-002915. DATE: 4/9/2012

DEBTOR: RANDY TAVERNA, CREDITOR: SECURITY CREDIT SERVICES LLC. AMOUNT: \$6957.07. CASE #C-12C-001138. DATE: 4/9/2012

DEBTOR: VALORI CORBETT, CREDITOR: EQUABLE ASCENT FIN LLC. AMOUNT: \$1067.89. CASE #C-12C-001209. DATE: 4/9/2012

DEBTOR: CHRISTOPHER J DESORCY, CREDITOR: CAPITAL ONE BK USA. AMOUNT: \$1198.11. CASE #C-12C-004058. DATE: 4/9/2012

DEBTOR: BRENDA L & BRENDA FENSKE, CREDITOR: VELOCITY INVEST LLC. AMOUNT: \$7480.43. CASE #C-06C-200558. DATE: 4/9/2012

DEBTOR: PERLA I TOOLE, CRED-

ITOR: BUREAUS INC. AMOUNT:

\$1461.92. CASE #C-10C-003483.

DEBTOR: MELISSA S EVANS,

CREDITOR: EQUABLE ASCENT FIN

LLC AMOUNT: \$4303.35 CASE

DEBTOR: JAMES VANNORSDEL,

CREDITOR: EQUABLE ASCENT FIN

LLC. AMOUNT: \$2149.21. CASE

DEBTOR: LARRY W HUTCHIN-

SON, CREDITOR: PORTFOLIO

RECOVERY ASSOC LLC. AMOUNT:

\$1605.63. CASE #C-11C-003620.

DEBTOR: DAVID B & BRAD

CLARK, CREDITOR: CAPITAL ONE

BK USA, AMOUNT: \$11795.12, CASE

DEBTOR: RAY & RAY LEROY JR

KERN, CREDITOR: LVNV FUND-ING LLC. AMOUNT: \$1754.47. CASE

DEBTOR: LOREN E TONSING.

CREDITOR: LVNV FUNDING LLC.

AMOUNT: \$3738.07. CASE #C-11C-

DEBTOR: JOSEPH KROKOWSKI,

CREDITOR: LVNV FUNDING LLC.

AMOUNT: \$6235.31. CASE #C-11C-

DEBTOR: ANTONIO & JOSE

ANTONI CRESPIN, CREDITOR:

LVNV FUNDING LLC. AMOUNT:

\$3410.09. CASE #C-08C-004379.

DEBTOR: CHARLES R JR &

CHARLE DUNKELMAN, CREDI-

TOR: ADVANTAGE ASSETS II INC.

AMOUNT: \$6269.31. CASE #C-11C

DEBTOR: LUIS GUILLERMO

QUINTERO, CREDITOR: RIGGI OIL

CO INC. AMOUNT: \$17058.91. CASE

DEBTOR: MARK STEVE & MARK

S SELLERS, CREDITOR: COLO

ST. AMOUNT: \$20084. CASE #D-11-

DEBTOR: ANGELOS EPOXY

SAFETY FLOORS LL, CREDITOR:

SHERWIN WILLIAMS CO. AMOUNT:

\$10865.92. CASE #C-12C-005101.

20833-MER. DATE: 4/10/2012

DATE: 4/11/2012

#D-12CV-000075. DATE: 4/9/2012

002303. DATE: 4/9/2012

002122. DATE: 4/9/2012

002824. DATE: 4/9/2012

DATE: 4/9/2012

#C-10C-003785. DATE: 4/9/2012

#C-10C-003800. DATE: 4/9/2012

#C-11C-001635. DATE: 4/9/2012

#C-11C-001105. DATE: 4/9/2012

DATE: 4/9/2012

DATE: 4/9/2012

COMMENTARY

NORTHERN COLORADO BUSINESS REPORT

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Expand the oil drilling setbacks

et me start by drawing on what is clearly a hyper-dramatic lillustration:

out near Douglas, Wyo., causing 50 residents of the rolling prairie to evacuate their homes amid concern that a spewing cloud of natural gas could explode.



NOTEBOOK Allen Greenberg

Witnesses told a TV station they could hear the

roaring gas from six miles away. Which, I think we can all agree, is a lot farther than 350 feet, the current setback required under Colorado law between oil operations and civilization.

Now, thankfully, this sort of thing is rare. But no matter how much you might love the smell of methane in the morning, would the idea of putting a little more distance between rigs and, say, elementary schools really be such a job-killer?

Somehow, I doubt it.

The oil money, naturally, doesn't like the idea of anyone befouling its interests, which helps explain the bill that was introduced in the Colorado House last month.

If passed, the bill could bar communities from sharing in state severance tax revenues if they enact oil drilling restrictions any tougher than the state's. In other words, we'll punish any mayors and city councils that fail to toe the line.

This sort of legislation might not have been necessary had Gov. Hickenlooper's oil and gas task force done a better job to help patch things up in our oil patches.

Instead, it came up with a string of nothing-sandwich suggestions. Among them:

• Encouraging drillers to meet with local officials early in the application process.

• Strengthening the communication between the state oil and gas commission and local governments on permitting and violation issues.

The problem is that the state hasn't until now done enough to protect the interests of its people, and so, as the Business Report's Steve Lynn wrote in April, groups of mostly concerned parents like Erie Rising are left to fight against big, bad oil on their own - whether oil deserves the bashing it's getting or not.

> See Editor's Notebook, 31A



Million's pipeline: Stick a fork in it

eveloper Aaron Million is trying to sell state and federal officials

and Front Range water utilities on his grandiose scheme to pump water from Flaming Gorge Reservoir on the Utah-Wyoming border 550 miles from the

Front Range. If they buy

this pipedream, I've got some riverfront land in the Mojave Desert to sell them.

Drew Peternell

This project is a huge distraction for Colorado — a colossal waste of time for a state that needs to find pragmatic, cost-effective options for meeting diverse water needs. For a host of reasons, the Flaming Gorge pipeline project does not make basic sense.

This will be the most expensive water in Colorado history. The project, estimated by the Colorado Water Conservation Board to cost \$7 billion to \$9 billion (far higher than Million's \$3 billion estimate), would provide water two to 10 times more expensive than water from other proposed or recently developed water projects, according to an analysis by Western Resource Advocates. A project of this magnitude would require state subsidies and saddle taxpayers with an unfair burden.

Million has identified irrigators as his primary customers. But water from the pipeline would cost up to \$4,700 per acre-foot per year. There's not an agricultural operation in the state that could afford Flaming Gorge pipeline water.

Municipalities aren't buying Million's water, either. In fact, the high anticipated cost of Flaming Gorge pipeline water is driving some cities to buy ag lands and convert the irrigation water. Far from saving agriculture, Million's plan is hastening its dry-up.

The project would have huge environmental costs. Million has said that if the pipeline proposal has adverse environmental impacts, he'll be the first to "stick a fork in it."

It's time to stick a fork in it.

The withdrawal of 81 billion gallons of water each year from Flaming Gorge Reservoir would draw down water levels and threaten the world-class trout fisheries and endangered native fish species in the Green River. The pipeline itself would cut across and degrade sensitive wildlife habitat, such as Wyoming's spectacular Little Mountain area, renowned for its trophy elk and native cutthroat trout populations. And it could spread invasive aquatic species — such as zebra mussels and burbot — to Wyoming and Colorado waters.

The pipeline could inflict an onomic double-whammy. Communities in Utah and Wyoming that depend heavily on tourism and recreation dollars associated with Flaming Gorge Reservoir and the Green River could see their economic livelihood dry up. But the other shoe would eventually fall in Colorado, too, when water users in Colorado find that Million's go-forbroke pipeline has used Colorado's last remaining allocation of water

> See Guest Opinion, 31A



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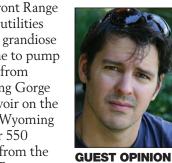
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NCBR Opinion Poll This poll is not scientific and reflects only the facility will depend on how much the opinions of those Internet users who have Our online question: chosen to participate. The results cannot be town grows in the coming years. assumed to represent the opinions of Internet Based on what you know so far, Revenue that the town receives as users in general, nor the public as a whole. should CSU move forward with a it grows will fund the facilities, she new. on-campus stadium? said. But the town isn't planning on Next question: Should the state expand the current hiring any new police officers or city Yes 32% 350-foot setbacks regulating where oil staffers just yet. drilling can occur? "If that growth doesn't occur, we obviously would not build," she said. 68% No Answer now at www.ncbr.com. Responses "We're not going to build it before we will be accepted through May 15. need it." These results reflect responses to the online Still, Grossman-Belisle said the poll at www.ncbr.com.

EDITOR'S NOTEBOOK from 30A

These battles aren't isolated to small towns on the plains. In late April, about 10 days after the task force released its recommendations, the Loveland Reporter-Herald reported that a deal between McWhinney and Anadarko Petroleum Corp. to drill for oil and gas under Centerra had been shelved, at least temporarily.

The decision came amid anger from Centerra homeowners that they hadn't been told of the drilling plans.

Centerra GM Jay Hardy, hoping to calm nerves, said any drilling pads that are installed would be placed no less than three-quarters of a mile from any residential area.

Is that going to pacify homeowners who live in what they believed was a nature preserve?

I doubt it.

GUEST OPINION from 30A

under the Colorado River Compact, effectively shutting off the tap on other municipal water development projects on both sides of the Continental Divide. Instead of a regional lifeline, the pipeline could turn into an economic ball and chain.

It's true that, because of expected growth, the Front Range of Colorado faces a projected water supply shortfall of nearly 500,000 acre-feet annually by 2050. That's a serious water supply gap.

But the Flaming Gorge pipeline isn't the solution. Colorado has better, cost-effective alternatives. As outlined in our recent Filling the Gap reports, a portfolio of smart strategies — conservation, voluntary sharing agreements with irrigators, reuse and small-scale storage proj-

What we need, for starters, is a setback of 1,000 feet. The majority of wells in Colorado already are at least 1,000 feet from residences and schools, so boosting the setback isn't likely to drive the oil companies away.

The alternative isn't pretty. We can expect to see more protest signs, more angry council meetings and lots of lawsuits. And while the lawyers and the lobbyists will make a lot of money, a lot of families along the Front Range will be left living in homes that they wish they could sell but can't because they will have been left underwater by the gushers down the block.

Allen Greenberg is the editor of the Northern Colorado Business Report. He can be reached at 970-232-3142 or agreenberg@ncbr.com.

ects — could more than meet state needs for decades to come, and with far less impact on our rivers and streams.

It's clear that a portfolio of innovative solutions — not costly "silver bullet" schemes such as the Million pipeline — offers the best way to balance our water budget without bankrupting our state or breaking our rivers and streams.

Wasting time on pie-in-the-sky proposals only diverts our energy from the real work of developing these better alternatives.

Drew Peternell is director of the Colorado Water Project for Trout Unlimited, whose mission is to conserve, protect and restore North America's coldwater fisheries and their watersheds.

THE EYE from 3A

town has acquired land for the municipal campus, which will include a new fire station whose construction will begin in January. The land is part of a 70-acre site slated for Riverbend, a large commercial development with restaurants, a corporate park, bank, performing arts center and maybe a gourmet grocery store.

The \$4 million fire station will serve the surrounding region, not just Timnath, with improved response times during emergencies, Grossman-Belisle said. Taxes on property in the Poudre Fire District will fund that project.

Fort Collins' Harlem Ambassadors sue over lost player

FORT COLLINS — Things are getting serious for a Fort Collins comedy basketball team.

The Harlem Ambassadors, based in Fort Collins, is suing the Harlem Wizards, alleging that the New Jersey team stole one of its players.

It's no laughing matter for the Ambassadors, a team known for its ball-handling tricks, high-flying dunks and comedy routines.

The Harlem Wizards "took" former Harlem Ambassadors player LaMarvon Jackson, Harlem Ambassadors President Dale Moss said. The team contends that the 6-foot-6 Jackson, a former University of Arkansas Little Rock forward, was under contract during the 2011-2012 season when the Wizards signed him.

"Just like a referee decides who's playing fair and who's breaking the rules on the basketball court, we need the court to make a similar determination," Moss said.

The Ambassadors, which filed the lawsuit in Illinois, is seeking more than \$70,000 in general contract and punitive damages.

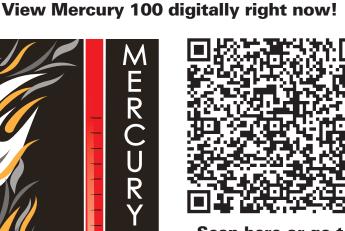
Todd Davis, president of the Wizards, believes the lawsuit has no merit. Wizards' attorneys who reviewed Jackson's contract deemed it "not enforceable."

Jackson's superior dunking skills make him a sought-after player, according to Davis.

"You want to have guys who excite the crowd with their dunks," Davis said.

The Ambassadors and Wizards are independent basketball teams and neither is affiliated with a league.

Comedy basketball fans won't see any animosity spill over during a game: The teams do not play one another.



Scan here or go to **NCBR.com and click** – this image



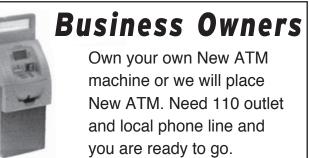
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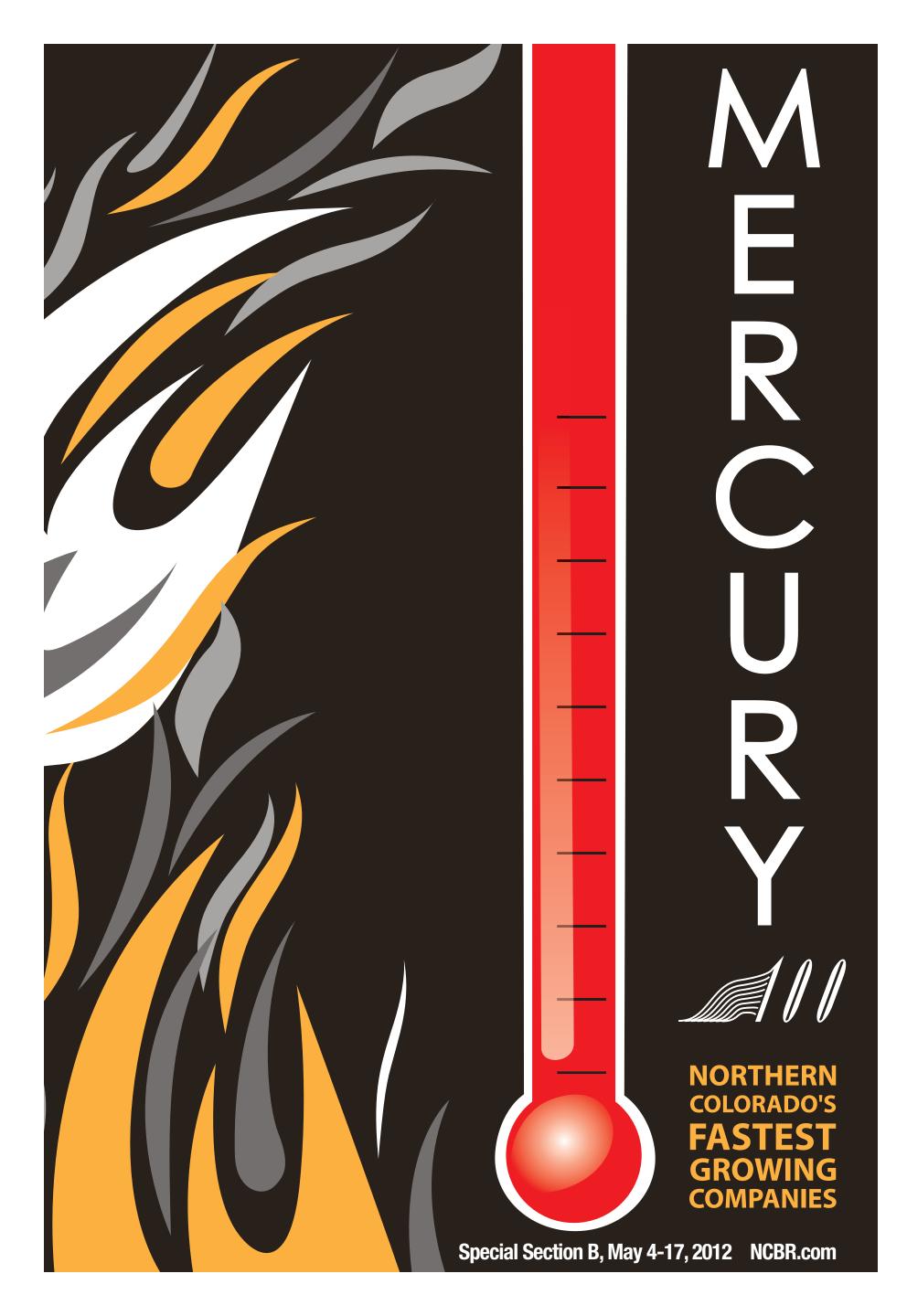
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A note to readers from the publisher

The Great Recession is over, at least if the growth experienced by the Northern Colorado companies on our latest Mercury 100 ranking is any indication.

These companies are the fastest growing in the region; all reported revenue growth of at least 1 percent and as much as 423 percent between 2010 and 2011.

This is the 13th year that the Northern Colorado Business Report has presented awards based on this list, rankings that we started in 1997.

This year, we've taken a slightly different approach in the way the companies are ranked. Our new method allows for a comparison of companies that are like-sized in terms of revenue. (There's more on this below, in a piece that explains our methodology).

My thanks goes out to our 2012 Mercury 100 Awards event sponsors: Midtown Arts Center; Anton Collins Mitchell Accountants and Consultants; The Better Business Bureau serving Northern Colorado and Wyoming; Palmer Flowers; Otis, Coan & Peters Attorneys LLC; Employer Solutions Group; TLC Payroll; Social Media Pilots; DaVinci Sign Systems Inc., and KUNC Community Radio.

Thanks also to our chief researcher, Mariah Gant, for her work on the Mercury 100 lists.

Congratulations to all companies, large and small, for the terrific comeback that you have made in recent years. All the best in 2012!



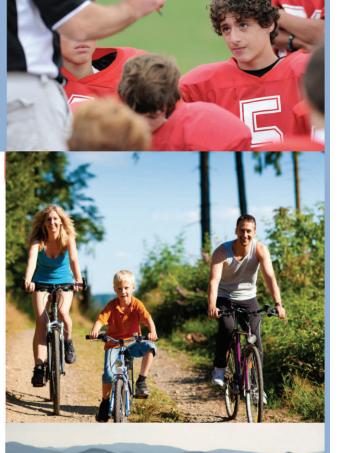
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MERCURY 100 METHODOLGY The Mercury 100 list is a ranking of the fastestgrowing companies in Northern Colorado.

Unlike years past, companies on the 2012 Mercury 100 were first sorted based on reported revenues for 2011, then, based on the size of their revenue, separated into "flights" of 20 companies each.

The first flight features companies with the 20 highest revenues, those between \$19 million and higher. The second flight is of companies with revenues between \$7 million and \$18.9 million, and so on.

After companies were placed into their appropriate flights, each flight was then sorted based on percentage of revenue growth from 2010 to 2011.

To be considered for the list, companies had to be for-profit, privately owned and headquartered in Larimer or Weld counties. Companies also had to be in business for the full two years in which revenue numbers were collected, and report revenues of at least \$150,000 in each year.

Revenues for some companies on the list have been verified by Denver-based accounting and consulting firm Anton Collins Mitchell.

Upcoming Business Report Events

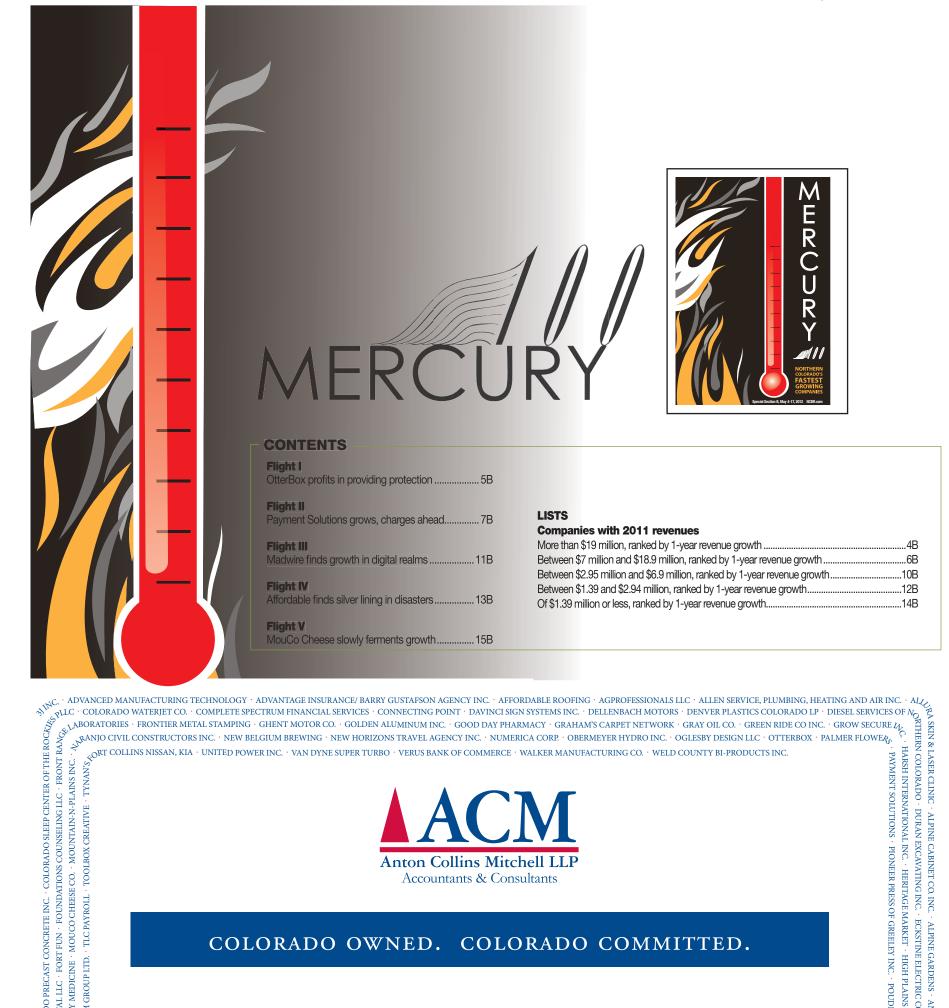
Northern Colorado Women of Distinction August 8, 2012 Embassy Suites – Loveland

Bixpo — featuring Business Leaders Breakfast, Northern Colorado CFO of the Year Awards and Bixpo Rocks After Hours September 26, 2012 *Embassy Suites – Loveland*

For event information, contact De Dahlgren, NCBR marketing director, at 970-232-3132, or email ddahlgren@ncbr.com.



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4B May 4-17, 2012

BUSINESS REPORT LIST Mercury Fastest Growing Companies - Flight I

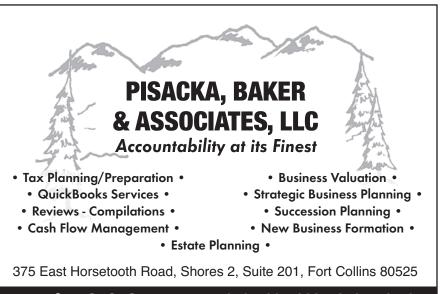
Companies with 2011 revenues more than \$19 million, ranked by 1-year revenue growth

RANK	Company Address	Phone/Fax Website	1-Year Revenue Growth	Revenues 2011 Revenues 2010	Employees 2012 Employees 2011	Products/Services	Person in Charge Year Founded
1	OTTERBOX 209 S. Meldrum St. Fort Collins, C0 80521	855-688-7269/970-493-1755 www.otterbox.com	106%	\$350,000,000 \$170,000,000	400 257	Innovators of protective solutions for mobile technology.	Curt Richardson, CEC 1998
-	,	PAST BRAVO ENTREPRENEUR WIN	1			IP IN EMPLOYEES IN PAST YEAR / LARGEST COMPANY B	
2	KING BUICK GMC 4175 Byrd Drive Loveland, CO 80538	970-667-8905/970-663-2445 www.kinggm.com	56%	\$61,570,000 \$39,570,000	88 80	New and used cars, automotive repair and parts sales.	Rex King, President 1998
3	ADVANCED MANUFACTURING TECHNOLOGY 3920 Patton Ave. Loveland, CO 80538	970-612-0315/970-612-0320 www.amtcolorado.com	43%	\$20,000,000 \$14,000,000	110 97	Empty container conveyance systems.	Thomas M. Ingraham President 1996
4	BRINKMAN PARTNERS LLC 3003 E. Harmony Road, Suite 300 Fort Collins, C0 80528	970-267-0954/970-206-1011 www.brinkmanpartners.com	31%	\$68,000,000 \$52,000,000	60 50	Integrated real estate services, construction, development, etc.	Paul and Kevin Brinkman, Founding partners 2005
		PAST BRAVO ENTREPRENEUR WIN	1	\$48,537,000	160	DNSECUTIVE YEARS ON THE MERCURY 100	Bob W. Walker,
5	WALKER MANUFACTURING CO. 5925 E. Harmony Road Fort Collins, CO 80528	970-221-5614/970-221-5619 www.walkermowers.com PAST BRAVO ENTREPRENEUR WI	29%	\$48,537,000	160	Commercial-grade riding and walk-behind lawnmowers and attachments.	President 1959
	GHENT MOTOR CO.	970-339-2438/970-339-8120	26%	\$36,452,396	50	Sells, leases, services new Chevrolets, Cadillacs, parts,	Bob Ghent
6	2715 35th Ave. Greeley, CO 80634	www.ghentmotors.com	2078	\$28,972,743	49	all makes of used vehicles, collision center.	1989
7	GRAY OIL CO. 804 Denver Ave.	800-464-4729/303-857-1641 www.grayoil.net	19%	\$96,928,494 \$81,642,159	66 66	Fuel, lubes, DEF and chemicals.	Tina Jurhee Powell, Owner
	Fort Lupton, CO 80621	PAST BRAVO ENTREPRENEUR WIN	NNER	HIGHEST REVENU	E PER EMPLOYEE		1937
8	GOOD DAY PHARMACY 3780 E. 15th St. Loveland, CO 80538	970-461-1975/970-461-4042 www.gooddaypharmacy.com	17%	\$28,000,000 \$24,000,000	116 100	Family-owned community pharmacy chain. Ten locations in Northern Colorado.	Vicki Einhellig, President 1985
9	CO'S AUTO GROUP INC. 4150 Byrd Drive Loveland, CO 80538	970-292-5200/970-292-5719 www.cosbmw.com,miniofloveland.com	16%	\$50,810,000 \$43,680,000	51 51	BMW and MINI Cooper automobiles, sales, parts, service, pre-owned cars and trucks.	Christina Dawkins, Owner 1974
10	AMERICAN PRIDE CO-OP 55 W. Bromley Lane Brighton, CO 80601	303-659-1230/303-659-8719 www.americanpridecoop.com	15%	\$50,076,088 \$43,468,644	77 90	Farm supplies, lawn and garden products, Ace Hardware and convenience store.	Larry Ehrman, CEO 1936
11	GOLDEN ALUMINUM INC. 1405 E. 14th St. Fort Lupton, C0 80621	303-654-8301/303-654-8356 www.goldenaluminum.com	13%	\$115,000,000 \$102,000,000	165 157	Bare and coated aluminum coils.	Leland Lorentzen, CEO 1983
12	DELLENBACH MOTORS 3111 S. College Ave. Fort Collins, CO 80525	970-226-2438/970-226-0233 www.dellenbach.com	13%	\$79,371,176 \$70,507,486	140 150	Automotive sales, service, body shop, parts, leasing.	Michael Dellenbach, Dealer principal 1972
13	FORNEY INDUSTRIES INC. 1830 Laporte Ave. Fort Collins, C0 80521	970-482-7271/970-498-9505 www.forneyind.com	12%	\$45,100,000 \$40,150,000	235 225	Metal working product distributor.	Steve Anderson, CE0 1932 OLDEST COMPANY
14	NEW BELGIUM BREWING 500 Linden St. Fort Collins, C0 80524	970-221-0524/970-221-0535 www.newbelgium.com PAST BRAVO ENTREPRENEUR WIN	10%	\$160,000,000 \$145,000,000	420 300	Belgian-style craft beers.	Kim Jordan, CEO 1991
15	TYNAN'S FORT COLLINS NISSAN, KIA 5811 S. College Ave. Fort Collins, CO 80525	970-282-1400/970-282-1497 www.tynans.com	9%	\$40,398,195 \$36,972,576	77 64	Nissan, KIA; sales, service and parts.	Ed Tynan Sean Tynan, Co- owners 1963
16	COLORADO EQUIPMENT LLC 240 Fifth St. Greeley, CO 80631	970-356-3666/970-356-2119 www.coloradoequipment.com	6%	\$76,108,923 \$71,895,352	85 87	Retail farm equipment, lawn and garden equipment, construction equipment.	Mike Meth, GM 2006
17	HARSH INTERNATIONAL INC. 600 Oak Ave. Eaton, CO 80615	970-454-2291/970-454-3491 www.harshenviro.com PAST BRAVO ENTREPRENEUR WIN	6%	\$19,000,000 \$18,000,000	86 85	Cattle-feed mixers, hydraulic dumping equipment, contract laser and water-jet cutting and environmental solutions.	Robert E. Brown, President 1948
18	UNITED POWER INC. 500 Cooperative Way Brighton, C0 80603	303-659-0551/303-659-2172 www.unitedpower.com	4%	\$140,389,000 \$134,783,000	160 160	Rural electric cooperative.	Ronald D. Asche, CEC 1938
19	RIVERSIDE TECHNOLOGY INC. 2950 E. Harmony Road, Suite 390 Fort Collins, CO 80528	970-484-7573/970-484-7593 www.riverside.com	3%	\$32,700,000 \$31,800,000	58 44	Consulting and integrated solutions for science, engineering and information technology.	Larry E. Brazil, CEO 1985
20	POUDRE VALLEY RURAL ELECTRIC ASSOCIATION INC. 7649 REA Parkway Fort Collins, C0 80528	970-226-1234/970-226-2123 www.pvrea.com	1%	\$95,938,480 \$95,000,000	90 90	Electric utility.	Robert "Brad" Gaskill CEO 1939 d by Mariah Gant

N/A-Not Available.

List does not include nonprofit organizations.





Source: Business Report Survey

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OtterBox President Brian Thomas says delivering quality customer service is one of the big challenges as the company continues to grow.

OtterBox profits in providing protection

BY DAN COOK news@ncbr.com

FORT COLLINS – Since 1995, Curt Richardson has been all about selling protection.

The founder and CEO of OtterBox understands how fragile personal electronic devices can be, and how attached their owners become to them.

Upon this knowledge he has built a \$350 million (revenue) juggernaut, ranking No. 1 on the Mercury 100 list this year among companies with more than \$19 million in revenue.

OtterBox reported revenue growth of 106 percent over 2010 and now employees 400 people compared to 257 last year. If its LinkedIn account is any indication (and it is), it is still very much in hiring mode. For a large company just emerging from a nasty recession, those are impressive numbers indeed.

But OtterBox has demonstrated a genius for targeting emerging products.

Today it offers a dizzying array of protective cases for mobile devices. All the biggies are covered: Apple's iPhone and iPad, Blackberrys, Motorola,Nokia, Dell, HTC — as well as many more.

OtterBox's ability to jump on the

MERCURY 100

OTTERBOX 2011 revenues: \$350 million 2010 revenues: \$170 million One-year growth: 106 percent

Next Big Thing has kept it out in front of the competition, and its near legendary warranty policy has won it loyal customers who will purchase nothing else. Forums and chat rooms devoted to PDA protective devices heap praise upon the company's product design and its customer-centric warranty fulfillment.

Richardson's tireless pursuit of emerging markets and his constant push to create new and better solutions continues to drive OtterBox.

Although he was officially recognized as a regional Entrepreneur of the Year winner by Ernst & Young last year, it is the success of OtterBox itself that offers the most compelling tribute to his product development and marketing insight.

When Richardson first entered the electronic device protection business in 1995, he did so while simultaneously continuing to run a viable custom manufacturing business.

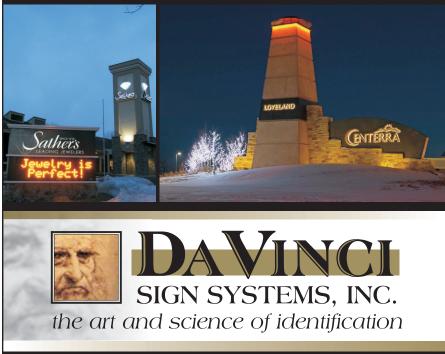
But, as he told Inc. magazine last fall, he felt his products were too ➤ See **OtterBox, 14B** Small Business is OUR BUSINESS



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BUSINESS REPORT LIST Mercury Fastest Growing Companies - Flight II

Companies with 2011 revenues between \$7 million and \$18.9 million, ranked by 1-year revenue growth

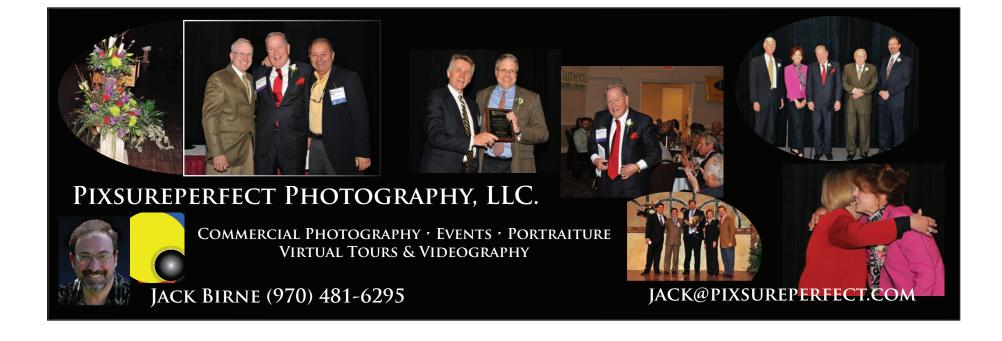
RANK	Company Address	Phone/Fax Website	1-Year Revenue Growth	Revenues 2011 Revenues 2010	Employees 2012 Employees 2011	Products/Services	Person in Charge Year Founded
1	PAYMENT SOLUTIONS 4065 St. Cloud Drive Loveland, CO 80538	970-685-3181/888-543-5769 www.paymentsolutionsdirect.com	86%	\$10,747,163 \$5,770,962	105 75	Credit card processing, fraud protection, ACH/check processing, credit card equipment, financial services, gift and loyalty cards, wireless terminals and Internet gateways.	Kenneth M. Salazar, CEO 2004
2	SAFE SITE INC. 1309 Poplar St. Johnstown, CO 80534	970-622-9792/970-622-9593 www.safesiteco.com	83%	\$11,945,248 \$6,537,079	142 139	Utility locating, subsurface utility engineering, utility mapping, utility engineering services, utility pole attachment and code compliance audit. Safety inspection and compliance audits.	Diane L. Mcintosh, President 2005
3	AFFORDABLE ROOFING 217 W. Trilby Road Fort Collins, CO 80525	970-207-0000/970-207-0289 www.affordableroofinginc.com	70%	\$8,780,408 \$5,166,642	18 18	Roofing services.	Troy Jennings, President 2005
4	EMPLOYMENT SOLUTIONS PERSONNEL SERVICES INC. 4206 S. College Ave., No. 107 Fort Collins, C0 80525	970-407-9675/970-407-1214 www.employmentsolutions.com	59%	\$13,500,000 \$8,485,000	17 14	Staffing services.	Rick Wagner, Owner, President 1994
5	ECKSTINE ELECTRIC CO. 13739 Weld County Road 25 1/2 Platteville, CO 80651	970-785-0601/970-785-2821 www.eckstineelectric.com	57%	\$11,000,000 \$7,000,000	39 27	Electrical contractor specializing in industrial, commercial and institutional service.	Rick Hiatt, President 1954
6	STEELSTAR CORP. 101 Miller Drive Dacono, CO 80514	303-828-4303/303-828-4092 www.steelstar.com	53%	\$8,396,118 \$5,477,252	30 35	Steel fabrication.	Kris McLean, CEO 1997
7	BAESSLER HOMES LLLP 3505 Holman Court Greeley, CO 80631	970-356-6251/970-352-5404 www.baesslerhomes.com	41%	\$11,700,000 \$8,300,000	12 8	Custom home builder.	Jamie E. Baessler, President 1968
8	COLORADO PRECAST CONCRETE INC. 1820 E. Colorado Highway 402 Loveland, CO 80537	970-669-0535/970-669-0674 www.coloprecast.com	26%	\$8,300,000 \$6,600,000	80 70	Manufacturer of precast concrete products, underground utilities, manholes, electrical vaults, septic tanks, architectural products, small buildings, PVC pipes, fuel tanks.	Penny Hayward, President 1975
9	DENVER PLASTICS COLORADO LP 560 Dahlia St. Hudson, CO 80642	303-654-1202/303-654-1203 www.denverplastics.com	25%	\$15,000,000 \$12,000,000	135 120	Custom thermoplastics injection molding, two shot molding, vertical molding, large tonnage molding, assembly, printing and secondary operations.	Robert Doeble, General manager 1950
10	MCCAULEY CONSTRUCTORS INC. 650 Innovation Circle Windsor, CO 80550	970-686-6300/970-686-6320 www.mccauleyconstructors.com	13%	\$17,500,000 \$15,446,241	13 14	Commercial and light industrial construction management; general contractor.	Leon J. McCauley, President 2005
11	CONNECTING POINT 2401 17th St. Greeley, CO 80634	970-356-7224/970-356-7283 www.cpgreeley.com PAST BRAVO ENTREPRENEL	13%	\$7,199,000 \$6,397,619	34 30	Network integration, remote managed services, cloud services, network security, unified communications (VoIP), technical outsourcing, product sales.	Ted Warner, President 1985
12	OBERMEYER HYDRO INC. 303 W. County Road 74 Wellington, C0 80549	970-568-9844/970-568-9845 www.obermeyerhydro.com PAST BRAVO ENTREPRENEL	9%	\$11,041,638 \$10,153,921	57 54	Large scale water-control gates for water storage, flood control, river diversion, environmental flow release, irrigation and hydro- power.	Henry Obermeyer, President 1987
13	COMPLETE SPECTRUM FINANCIAL SERVICES 1635 Foxtrail Drive Loveland, CO 80538	970-391-0462/970-587-4009 www.complete-spectrum.com	8%	\$13,000,000 \$12,000,000	10 10	Financial services.	Bobbie Zink, Vice chairman 1991
14	VERUS BANK OF COMMERCE 3700 S. College Ave., Unit 102 Fort Collins, CO 80525	970-204-1010/970-204-1590 www.verusboc.com	8%	\$14,190,170 \$13,120,725	20 23	Banking and financial services.	Mark Kross, President 2005
15	NEW HORIZONS TRAVEL AGENCY INC. 300 E. Boardwalk Drive Fort Collins, C0 80525	970-223-7400/970-225-0538 www.travelnewhorizons.com	7%	\$17,423,419 \$16,228,000	26 21	Full-service travel agency. Also specializing in athletic group travel.	Dale Clarken, President 1980
16	NUMERICA CORP. 4850 Hahns Peak Drive, Suite 200 Loveland, CO 80538	970-461-2000/970-461-2004 www.numerica.us PAST BRAVO ENTREPRENEL	6%	\$9,773,022 \$9,189,570	50 49	Scientific research, advanced algorithm development and software solutions.	Jeff Poore, President 1996
17	HERITAGE MARKET 180 S. Elm St. Eaton, CO 80615	970-454-1900/970-454-2422 www.heritagemarket.net	6%	\$7,793,848 \$7,345,875	52 54	Grocery store/full service meat department, drive through for coffee shop and pharmacy. Deli, bakery, produce.	John Rohn, Owner 2007
18	NARANJO CIVIL CONSTRUCTORS INC. 1863 Second Ave. Greeley, CO 80631	970-356-7909/970-356-0887 www.naranjocivil.com	4%	\$7,300,000 \$7,000,000	50 50	Structural and flatwork concrete construction, drainageway reconstruction in urban environments, stormwater/irrigation related utilities.	Jerry Naranjo Herman Naranjo, Owners 1982
19	THARP CABINET CORP. 1246 N. Denver Ave. Loveland, CO 80537	970-667-7144/970-635-2660 www.tharpcabinets.com	3%	\$7,975,000 \$7,750,000	74 67	Manufacturer of residential, commercial and specialty cabinets.	Don Fraley, President 1971
20	FARMERS BANK 119 First St. Ault, C0 80610	970-834-2121/970-834-1351 www.farmersbank-weld.com	1%	\$13,378,104 \$13,289,000	35 35	Full-service bank.	Fred J. Bauer, President 2001

Region surveyed is Larimer and Weld counties and the city of Brighton. N/A-Not Available.

List does not include nonprofit organizations.

Researched by Mariah Gant

Source: Business Report Survey



Payment Solutions grows, charges ahead

BY RICK RADIN news@ncbr.com

LOVELAND – It sounds like an over-simplification, but Payment Solutions' Ken Salazar insists the key to his company's growth is in finding a need and filling it.

Salazar, a former investment banker, and his wife Amy decided in 2004 that they wanted to try their hand in the market for connecting merchants with banks to handle their credit-card transactions.

MERCURY 100

PAYMENT SOLUTIONS 2011 revenues: \$10.7 million 2010 revenues: \$5.7 million One-year growth: 86 percent

The Salazars procured a \$10,000 loan from Amy's parents to start the business. While Amy was working for her father to bring in income, Ken launched the business in Greeley in 2005 and moved it to Loveland in 2010.

The gambit panned out.

"We were able to pay them back and buy them out a couple years into the business," Salazar said. "They gave us tremendous support and guidance in how to run a company in terms of cash-flow in those early years."

Since then, the growth has been



The company got its start thanks to a loan from the founders' parents.

JONATHAN CASTNER

better than average – far better, in fact. The company has jumped from about 37 employees at the beginning of 2010 to about 85 today. Sales grew 86 percent in a year, rising to \$10.75 million in 2011 from \$5.78 million in 2010. That performance earned the company the No. 1 spot on this year's Mercury 100 among companies with revenues between \$7 million and \$18.9 million.

➤ See Payment, 8B

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PAYMENT from 7B

Payment Solutions handles credit card transactions, setting up the hardware to process them through credit card terminals and mobile devices. In other words, the company helps "move money," Salazar said.

The company adds value by promising reduced credit card processing fees and helping merchants get their money faster, he said.

Payment Solutions has about 30 agents working full-time to generate new accounts over the phone at its call-center operations on St. Cloud Drive in Loveland.

Salazar has added about 10 field agents in key markets across the country, including California, Texas, Missouri and Oklahoma, who make personal calls and telephone contacts with businesses in those markets.

The company now has about 6,000 merchant-clients nationwide. Growth in the years ahead will mostly come from its call center workers.

"More and more of our sales are being done without face-to-face interactions with clients," Salazar said. "We used to be 100 percent face-to-face when we were local, now we're about 50-50."

Salazar said Payment Solutions is different from many of its competitors because his workers are full-time employees as opposed to contractors.

"(Many companies) just hire 1099 agents and send them a DVD on how to send contracts," he said. "Our people work for us full-time so we have greater control over their training and we help them develop into career professionals."

Technology is also helping the business expand. Facebook is giving merchants the ability to track who their customers are and communicate with them while Google apps are enabling customers to use their cell phones as wallets.

"We're finding cost-effective solutions for the small and mid-sized merchant to be able to adapt to new technology," Salazar said. "If we can't help these merchants save money, we let them out of their contacts."

Salazar has a goal of expanding the company's business outside of the local area by about 30 percent and adding 40 to 50 employees over the next 12 months.

"I get a lot more excited talking about the future than the past," he said.

Like many successful companies, Payment Solutions is giving back to the community with a goal of donating \$1 million in three to five years, Salazar said.

The company also gives paid time off to employees who volunteer with the United Way, Junior Achievement and the Boys and Girls Clubs.

"We're striving for mutual profitability," Salazar said. "It's something we absolutely live by."

Success becomes you. Scentsational Good Wishes to the Mercury 100 Companies.



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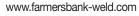
www.obermeyerhydro.com



www.madwiremarketing.com









www.AffordableRoofingInc.com

10B May 4-17, 2012

BUSINESS REPORT

Source: Business Report Survey

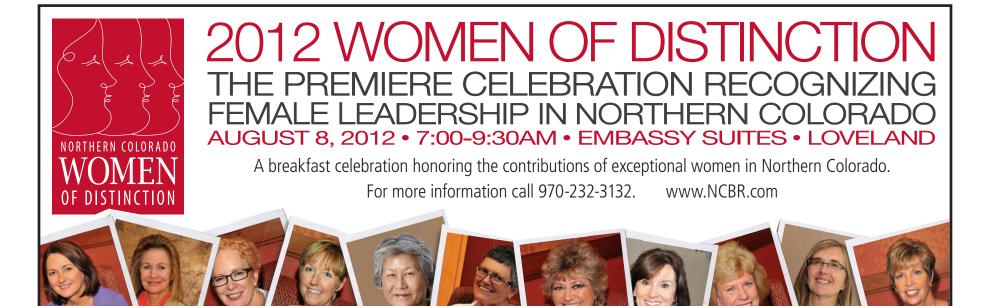
Mercury Fastest Growing Companies - Flight III

Companies with 2011 revenues between \$2.95 million and \$6.9 million, ranked by 1-year revenue growth

Rank	Company Address	Phone/Fax Website	1-Year Revenue Growth	Revenues 2011 Revenues 2010	Employees 2012 Employees 2011	Products/Services	Person in Charge Year Founded
1	MADWIRE MEDIA 504 W. Eisenhower Blvd. Loveland, C0 80537	970-663-7635/970-663-1767 www.madwirewebdesign.com	423%	\$4,187,670 \$800,000 WING OVERALL	125 88	Web design, web development, public relations, Internet marketing, SEO, branding, print design, video production.	Joe Kellogg JB Kellogg, Owners 2009
2	THE MEDCOM GROUP LTD. 541 E. Garden Drive, Unit Q Windsor, CO 80550	970-674-3032/970-674-3061 www.medcomgroup.com	54%	\$3,240,483 \$2,110,108	26 21	Continuous passive motion (CPM), AV Impulse systems (foot pumps), sequential compression devices (SCD), orthopedic and vascular rehabilitation	Joe Perrin, General manager 1988
3	EXODUS MOVING & STORAGE INC. 1730 E. Prospect Road, Suite 102 Fort Collins, C0 80525	970-484-1488/970-484-4388 www.exodusmoving.com	45%	\$4,600,000 \$3,170,000	77 82	products. Professional moving and storage; residential, commercial, local, national and international.	llan Levy, President 1996
4	COLORADO SLEEP CENTER OF THE ROCKIES PLLC 2500 Rocky Mountain Ave., Suite 310 Loveland, CO 80538	970-619-6000/970-797-1345 www.sleepcenterotr.com	29%	\$2,978,000 \$2,300,000	12 10	Medical diagnostic and treatment of sleep disorders.	Dennis Himes, Genera manager 2006
5	HIGHCRAFT BUILDERS INC. 429 S. Howes St. Fort Collins, C0 80521	970-472-8100/970-266-8262 www.highcraft.net	29%	\$4,139,820 \$3,200,000	15 12	Design-build company specializing in remodels, additions, basement finishes, fixed-price contracts, guaranteed construction.	Dwight Sailer Bryan Soth, Owners 1999
6	MIRAMONT FAMILY MEDICINE 4674 Snow Mesa Drive, Suite 140 Fort Collins, C0 80528	970-482-0213/970-482-9646 www.miramont.us MOST CONSECUTIVE	27% YEARS ON THE MERCU	\$4,457,366 \$3,517,906 RY 100	52 47	Patient-centered medical home, with walk-in clinic, laser aesthetics, X-ray, laboratory, extended hours, pharmacy.	John Lumir Bender, CEO 1940
7	BURROWS ENTERPRISES INC. 2024 E. Eighth St. Greeley, CO 80631	970-353-3769/970-353-0839 www.rotogrind.com	26%	\$4,705,660 \$3,740,815	24 19	Roto-grind tub grinder, Roto-grind grain grinders, custom fabrication and machining, livestock feeding equipment.	Royal Burrows, President 1977
8	FRONTIER METAL STAMPING 3764 Puritan Way Frederick, CO 80516	303-458-5129/303-458-1521 www.frontiermetal.com	20%	\$6,002,000 \$5,000,000	24 23	Low- and high-volume metal stampings, assemblies, and complete product build. Tool and die design and build in-house, progressive, single-station and short- run tooling.	Steve O'Donnell 1984
9	J. ALLEN CONSTRUCTION CO. 10221 Riata Road Fort Collins, CO 80524	970-568-7455/970-568-7494 www.jallenhomes.com	20%	\$3,000,000 \$2,500,000	3 3	New custom homes, remodels, additions.	Jerry Allen, Owner 1998
10	HOME INSTEAD SENIOR CARE 3711 John F. Kennedy Parkway, Suite 317 Fort Collins, C0 80525	970-494-0289/970-416-5365 homeinstead.com/northerncolorado	18%	\$3,895,309 \$3,314,050	253 215	Licensed non-medical home care.	Mike P. Maguire Carol Maguire, Owner 2001
11	ENERGYLOGIC INC. 309 Mountain Ave. Berthoud, CO 80513	970-532-3220/970-532-5074 www.nrglogic.com PAST BRAVO ENTREPRENEU	16%	\$5,317,812 \$4,600,000	75 80	Energy efficiency consulting and testing for homebuilders and homeowners. Commercial energy audits and recommissioning. Software optimiser.	Steve Byers, CEO 2006
12	DURAN EXCAVATING INC. 418 N. Ninth Ave. Greeley, CO 80631	970-351-0192/970-378-9532 www.duranexcavating.com	14%	\$5,012,817 \$4,400,000	39 39	Earthwork, utilities and roadwork.	Ernest Ellie Duran, President 1979
13	ALLEN SERVICE, PLUMBING, HEATING AND AIR INC. 101 S. Link Lane Fort Collins, CO 80524	970-484-4841/970-484-4448 www.allenservice.com	14%	\$5,875,000 \$5,163,000	40 36	Residential service, repair and replacement for plumbing, solar and HVAC systems.	Jeff and Mike Allen, CEO and President 1962
14	PIONEER PRESS OF GREELEY INC. 2965 27th Ave. Greeley, CO 80631	970-330-4800/970-339-5107 www.pioneerpresscolorado.com	13%	\$4,400,000 \$3,900,000	26 25	Commercial printing, desktop publishing, electronic digital services and specialty label printing.	J. Paul SoRelle, President 1976
15	THE FWA GROUP 3665 JFK Parkway, Bldg. 2, Suite 103 Fort Collins, C0 80525	970-232-3125/704-332-7004 www.fwagroup.com	11%	\$3,550,000 \$3,200,000	5 5	Architects.	Randall E. Larsen, AIA LEED AP Principal 1953
16	PALMER FLOWERS 3710 Mitchell Drive Fort Collins, C0 80525	970-226-0200/866-484-7292/ 970-226-2505 www.palmerflowers.com	9% PAST BRAVO ENTR	\$2,981,144 \$2,733,654 REPRENEUR WINNER	30 33	Weddings, parties and special events. A variety of flowers, balloons, plush, gifts, artificial flowers and plants and decor.	Spiro Palmer, owner 1975
17	ALPINE GARDENS 7029 S. College Ave. Fort Collins, CO 80525	970-226-2296/970-506-2730 www.alpinelandscaping.com	8%	\$4,000,000 \$3,700,000	50 50	Commercial and residential landscape design, installation and maintenance.	Jack Fetig Chris Fetig, Owners 1978
18	DAVINCI SIGN SYSTEMS INC. 4496 Bent Drive Windsor, CO 80550	970-203-9292/970-203-9293 www.davincisign.com	7%	\$3,100,000 \$2,900,000	28 26	LED message centers. Signs for schools, hospitals, financial institutions, and retail. Custom metal fabrication, stone masonry. Electronic signage for interior and exterior applications. LCD displays.	John "JJ" J. Shaw, President 2004
19	ALPINE CABINET CO. INC. 4125 Main St. Timnath, CO 80547	970-484-9030/970-224-3091 www.alpinecabinetco.com	5%	\$3,540,000 \$3,360,000	45 40	Kitchen cabinets and bathroom vanities for both residential and commercial use.	James Chinn, President 1968
20	HIGH PLAINS MECHANICAL SERVICE INC. 2020 Airway Ave. Fort Collins, C0 80524	970-221-5645/970-221-5645 www.hpmservice.com	5%	\$4,159,100 \$3,970,800	24 22	HVAC service, maintenance and installation.	Paul Finger Joyce Finger, Owners 1983

N/A-Not Available.

List does not include nonprofit organizations.



Madwire finds growth in digital realms

BY STEVE LYNN slynn@ncbr.com

LOVELAND - Closely studying trends and putting the best new ideas to work has helped put Madwire Media on a path of can only be described as phenomenal growth.

JB Kellogg, Madwire co-founder, points to a list of ideas scribbled on a window in a Madwire office facing the south shore of Lake Loveland.

"We see so many different things in here everyday," said Kellogg, a graduate of Loveland High School. "We write things down, we rack and stack 'em, we throw 'em on the window."

It's working.

Madwire reported revenue of \$4.2 million in 2011, a staggering 423 percent increase compared with \$800,000 in revenue the year before. That growth earned Madwire the No. 1 spot on the Mercury 100 list this year among companies with revenues between \$2.95 million and \$6.9 million.

Founded in 2009 by Joe Kellogg and his son JB, the company now employs 125 people.

At first, the company focused on website design and development. But Madwire rapidly expanded to offer internet marketing, a discipline that includes online advertising, social media, search-engine optimization, blogging, video production and public relations. With 2,500 accounts, Madwire now considers itself the largest and fastestgrowing companies of its kind in Colorado.

MERCURY 100

MADWIRE MEDIA 2011 revenues: \$4.2 million 2010 revenues: \$800,000 One-year growth: 423 percent

Madwire also lays claim to one other feat.

"We are the largest e-commerce web design developer in the country," said Joe Kellogg. "We do more e-commerce projects than anybody."

That's difficult to confirm, but there's no doubt Madwire's growing fast.

The secret to its explosive growth lies in its role as a design partner with BigCommerce. The Austin, Texas, developer of online stores refers companies that need web design to Madwire.

Madwire also has developed a variety of its own websites that generate revenue for the company as well as drive sales for clients. As an example, at its MadNoodle.com, consumers can retrieve coupon codes for products on merchant sites as well as bid for discounted gift cards in online auctions.

Kellogg also credits the company's growth to Madwire's increasing credibility as a web designer. The company studies what works: for instance, what kinds of features customers click on websites, including everything from colors to calls to action.



The stunt had locals guessing which

superhero was next until the city of

Loveland, enforcing a law banning the

use of promotional figures on business

In Madwire's new 10,000-square-

foot building, which is adjacent to its

old building, superheroes could make

rooftops, put an end to the fun.

Joe Kellogg and his son JB, right, founded Madwire in 2009.

That's important because custom-

"You might be the best attorney in

ers make snap decisions on a business

the city, but if your website doesn't

represent that, if they can't see it from

that design visually, they hit the back

button and they go to the next site,"

the business also has driven growth.

People are more likely to watch a video

to determine whether they trust a busi-

developed by the company emails cus-

tomers who abandon online shopping carts and encourages them to return by

Not only do most people return, a

Madwire also operates nearly 20

To help it generate ideas, Madwire

Its culture reflects the more relaxed

Many Madwire employees wear

majority of them buy more than what

they originally left in their cart the first

websites that generate sales leads and

it hires smart people who, as he puts

also has a revenue-sharing program

attitude typical in the web technology

street clothes at work, though spokes-

woman Farra Lanzer notes that some of

the company's workers, including those

in sales and marketing, are expected to

Regardless of how they dress, Mad-

wire employees seem to enjoy themselves. The company's new building,

which it moved into earlier this year,

play Xbox. Downstairs, they can play pool, foosball or work out in the gym.

the string of superhero mannequins

it displayed on its roof last summer.

The company is well known for

Innovations also have fed the com-

ness than read content, he said.

offering a discount.

time, Joe Kellogg said.

it, "live the internet."

world.

that rewards employees.

wear business-casual.

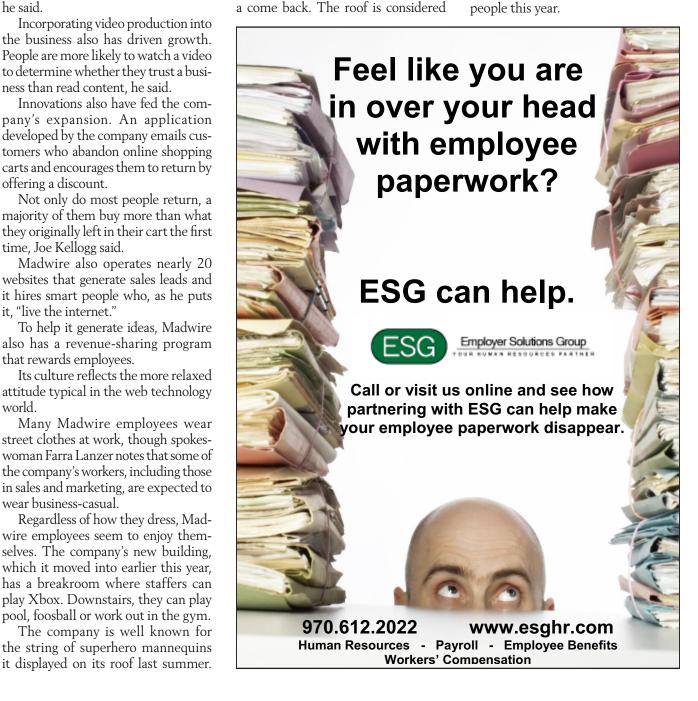
Incorporating video production into

based on their websites.

he said.

a floor "so they're allowed to be up there," Lanzer said. "They will be

back." And, maybe sooner than later, employees will return to the old building next door when there is no longer enough space in the new one. The company plans to hire another 40



BUSINESS REPORT

Mercury Fastest Growing Companies - Flight IV

Companies with revenues between \$1.39 million and \$2.94 million, ranked by 1-year revenue growth

RANK	Company Address	Phone/Fax Website	1-Year Revenue Growth	Revenues 2011 Revenues 2010	Employees 2012 Employees 2011	Products/Services	Person in Charge Year Founded
1	FORT COLLINS RESTORATION & DESIGN INC. DBA AFFORDABLE RESTORATION 217 W. Trilby Road Fort Collins, C0 80525	970-207-0000/970-207-0289 www.affordablerestore.com	301%	\$1,607,983 \$400,876	18 18	Fire and water restoration.	Troy Jennings Jim Simpson, Owners 2008
2	GREEN RIDE CO INC. 344 E. Foothills Parkway, Suite 29 Fort Collins, CO 80525	888-472-6656/N/A www.greenrideco.com	BIGGEST GA	N IN REVENUE WITHOUT / \$2,192,000 \$1,360,500	ADDING EMPLOYEES 80 60	Transportation.	Ray Schofield Bob Flynn, Owners 2009
3	ENVISION NETWORKS INC. 333 W. Drake Road, Suite 30 Fort Collins, CO 80526	970-377-0333/N/A www.envnetworks.com	54%	\$1,735,000 \$1,128,000	15 11	IT consulting services and support.	Michael O'Donnell, CEO 2003
4	3J INC. 8900 W. First St. Wellington, CO 80549	970-224-0180/970-224-0181 www.3jinc.com	38%	\$1,650,000 \$1,200,000	9 10	CNC machine shop.	Justin F. Robinson, Vice president of operations 2006
5	ALLURA SKIN & LASER CLINIC 2032 Lowe St., Suite 103 Fort Collins, C0 80525	970-223-0193/970-223-2860 www.alluraclinic.com	28%	\$2,432,000 \$1,900,000	22 19	Skin care, facial lasering, botox, dermal fillers, hCG diet, spa, massage, laser vein treatments, bio identical hormones.	Rebecca A. de la Torre, M.D. 2008
6	ADVANTAGE INSURANCE/ BARRY GUSTAFSON AGENCY INC. 4308 N. Garfield Ave. Loveland, CO 80538	970-669-9390/970-669-9704 www.advantageinsllc.com	27%	\$1,900,000 \$1,500,000	6 5	All lines of insurance: commercial,auto, business, home, personal, auto, renters, contractors.	Barry Gustafson, Owner 1982
7	KING SURVEYORS INC. 650 E. Garden Drive Windsor, C0 80550	970-686-5011/970-686-5821 www.kingsurveyors.com	20%	\$2,002,984 \$1,672,254	19 18	Land surveying.	Larry Pepek Bob Wesnitzer, Owners 1985
8	INVIRAGEN INC. 1613 Prospect Parkway, Suite 100 Fort Collins, CO 80525	970-672-4918/970-372-0693 www.inviragen.com	18%	\$2,593,829 \$2,206,149	27 21	Focused on vaccines for emerging infectious diseases worldwide. Developing vaccines for dengue fever, hand, foot and mouth disease, West Nile, etc.	Dan T. Stinchcomb, CEO 2005
9	SOF-TECH MAINTENANCE CO. 4501 Seaboard Lane Fort Collins, CO 80525	970-206-1145/970-223-1505 www.softechmc.com	16%	\$2,900,000 \$2,500,000	11 11	Telephone systems from Avaya, Siemens and NEC. Data networking, Internet security systems, video surveillance systems and structured cabling systems.	Nancy Ferris, President 1993
10	DIESEL SERVICES OF NORTHERN COLORADO 1828 E. Mulberry St., Unit D Fort Collins, CO 80524	970-221-9280/970-221-9286 www.dsnc.biz	15%	\$1,730,000 \$1,500,000	15 15	Repair and service for all trucks, tractors, trailers, fleets, forklifts, earth movers, compressors, generators, cranes, booms and mobile repair service.	Marybeth Snyder, Owner 1998
11	GRAHAM'S CARPET NETWORK 451 N. Denver Ave. Loveland, CO 80537	970-612-0214/970-461-2050 www.grahamscarpetnetwork.com	14%	\$2,468,363 \$2,156,403	12 11	Residential and commercial flooring, countertops and window covering materials and installation.	Monica Graham Scott Graham, Owners 2003
12	AGPROFESSIONALS LLC 4350 State Highway 66 Longmont, C0 80504	970-535-9318/970-535-9854 www.agpros.com	13%	\$1,800,000 \$1,600,000	17 16	Developers of agriculture; engineering, land use planning, real estate, surveying, environmental management, public relations exclusively for agriculture.	Thomas Haren, Owner 1996
13	FORT COLLINS VETERINARY EMERGENCY HOSPITAL LLC 816 S. Lemay Ave. Fort Collins, CO 80524	970-484-8080/970-484-8111 www.fcverh.com	12%	\$1,900,000 \$1,700,000	35 32	Emergency veterinary services, rehabilitation and urgent care.	Jon Geller, Managing partner 2003
14	WELD COUNTY BI-PRODUCTS INC. 1138 N. 11th Ave. Greeley, CO 80631	970-352-1788/970-356-3890 N/A MOST CONSECUTIVE	11% YEARS ON THE MEF	\$1,506,786 \$1,358,559 CURY 100	11 10	Frozen meat for pet food, hides and calf skins.	Elmer Ulrich, President 1965
15	MOUNTAIN-N-PLAINS INC. 375 E. Horsetooth Road, Suite 3-100 Fort Collins, C0 80525	970-221-2323/970-221-5310 www.mountain-n-plains.com	11%	\$2,880,000 \$2,600,000	18 16	Residential and commercial management, real estate services, maintenance, leasing and sales.	Justin Matthew Morrison, President 1979
16	AMERICULE INC. 14266 Mead St. Longmont, CO 80504	970-535-9007/970-535-9014 www.americule.com	9%	\$1,422,000 \$1,301,000	7 7	Custom molders of elastomeric products for use in wear or abrasion applications.	James H. McLaughlin, President 1993
17	C&T CUSTOM FABRICATION INC. 5186 Longs Peak Road Berthoud, CO 80513	970-532-2444/970-461-0284 www.ctcustomfab.com	8%	\$1,804,000 \$1,665,000	15 12	Metal fabrication, including precision welding, water-jet cutting, CNC machining, CNC punching and bending.	Cameron Matthie Terry Dettmann, Owners 1997
18	JUST OFFICE FURNITURE 825 S.W. Frontage Road, Unit 2 Fort Collins, C0 80524	970-493-9039/970-484-1573 www.justofficefurniture.com	6%	\$1,700,000 \$1,600,000	8 8	New and used commercial furniture. Asset management, space planning, office design, installation, relocation, and reconfiguration.	Alexa Hepler Mike Hepler, Owners 1979
19	FORT FUN 1513 E. Mulberry St. Fort Collins, CO 80524	970-472-8000/970-472-8009 www.fortfun.biz	6%	\$1,489,000 \$1,404,000	60 58	Miniature golf, arcade, laser tag, go-karts, batting cages, and parties.	Jeffrey B. McClure 2000
20	BON VOYAGE TRAVEL OF FORT COLLINS INC. 825 S. Shields St. Fort Collins, CO 80521	970-493-8511/970-493-0041 www.bonvoyagetravelintl.com	3%	\$2,042,278 \$1,989,980	9 8	Full-service travel agency, destination weddings and honeymoons, spring break and family packages, cruises, etc.	Barbara Lambert, President 1980

Region surveyed is Larimer and Weld counties and the city of Brighton.

N/A-Not Available.

List does not include nonprofit organizations.

Source: Business Report Survey

Researched by Mariah Gant



1550 E. Harmony Road, 2nd floor | P.O. Box 270810 | Fort Collins, CO 80527 | 970.221.5400 | Fax: 970.221.5432

Affordable finds silver lining in disasters

BY KATIE KELLEY news@ncbr.com

FORT COLLINS – Troy Jennings and Jim Simpson, the president and vice president of Affordable Restoration in Fort Collins, must be some of the most easygoing and jovial business owners around. With a 301 percent increase in revenue over one year's time, they've definitely got a lot to be happy about.

Affordable Restoration, a fire, water and mold disaster restoration business, began in 2008, as a partner company with Affordable Roofing, which was launched in 2006 by Jennings.

"I think it's filling a niche," said Jennings of the restoration business. "There's a couple of other restoration companies in town, but not with the extensive experience we have in claims from start to finish."

Their rivals might argue that point but Affordable Restoration made it onto the Mercury 100 this year – not them. The company ranked No. 1 among businesses with revenues between \$1.39 million and \$2.94 million.

For Jennings and Simpson, a typical day in the restoration business means responding to a homeowner — commonly their biggest client — who has just suffered from a mishap such as a home fire, water leak or hail damage from a storm.

The restoration team assesses the extent of the damage and works with insurance companies and the client to determine what must be done to repair things and how to return people to their homes as quickly as possible.

The two men have seen a lot of disasters in their day, but their real start as a company began just after the Windsor tornado occurred.

Simpson and Jennings were friends before becoming business partners, which might account for the relaxed nature of their business environment.

"We were friends in high school and one of our bonds was that we had a mindset for business entrepreneurship growing up," said Jennings.

This is definitely a family business. Both of the men's wives and Simpson's mother-in-law are employees. The two owners feel that developing this positive and family-oriented work environment for their 18 employees may have attributed to some of their success.

"We have a great culture," said Simpson. "People have a true career path here; they have a vested interest in continuing."

The company also keeps employees happy with a competitive salary package, a 401k, a quarterly profit-sharing program and the opportunity to be trained on the company's expense.

Jennings handles more of the sales and Simpson specializes in production. This balance, coupled with their 20-plus years of experience and commitment to staying atop the latest technologies in the field, has helped the company grow, the men said.

"You just have to be organized within your office," said Jennings. "Some-



JONATHAN CASTNER

body is assigned to every single task; for every segment of the process, we have somebody in place."

That approach helped the company win the Rookie of the Year award in the First Choice Repair Program, which is operated through Farmers Insurance, Allstate Insurance and American Family Insurance. The program assigns a specialist to homeowners in need of restoration consultation and in Northern Colorado, that exclusive specialist just happens to be Affordable Restoration.

"From start to finish, we're almost immediately two steps ahead of where another company can be," said Simpson of Affordable Restoration's involvement with the program.

Well, again, rivals might balk.

In any case, Affordable Restoration promises to respond to a client 24 hours a day, seven days a week within three hours of any fire, mold or water disaster.

Affordable Restoration leans on "over communication" with clients in order to keep them satisfied and updated.

"We let them know what's going on every step of the way," said Jennings. "That's become our No. 1 goal."

The men have also just recently taken on a third partner, Cory Braesch, who brings nearly 20 years experience in fire-disaster restoration to the company.

"His specialty is fire and we feel we've added a sector we weren't involved in," said Jennings. "We just went and added the best and most experienced guy to our staff and our ownership."

Additionally, the company has hired a marketing consultant to help reach new customers and is in the planning stages on a new 5,000-square-foot facility.

While their beginnings were with-

out question modest, their ambitions are anything but.

The Affordable Restoration team includes, left to right, Jim Simpson, Troy Jennings and Cory Braesch.

"I'd like to be a national disaster relief company," Simpson said. "To be a large catastrophe response team is something I'd be interested in." MERCURY 100

AFFORDABLE RESTORATION 2011 revenues: \$1.6 million 2010 revenues: \$400,876 One-year growth: 301 percent BUSINESS REPORT

Mercury Fastest Growing Companies - Flight V

Companies with 2011 revenues of \$1.39 million or less, ranked by 1-year revenue growth

RANK	Company Address	Phone/Fax Website	1-Year Revenue Growth	Revenues 2011 Revenues 2010	Employees 2012 Employees 2011	Products/Services	Person in Charge Year Founded
1	MOUCO CHEESE CO. 1401 Duff Drive, Suite 300 Fort Collins, CO 80524	970-498-0107/866-243-7122 www.mouco.com	91%	\$486,000 \$254,000	7 5	Artisan cheeses.	Robert Poland, Co- owner 2000
2	TLC PAYROLL 223 Linden St., Suite 200 Fort Collins, C0 80524	970-568-8613 /970-797-6425 www.tlcpayroll.com	82%	\$255,000 \$140,000	6 6	Locally owned and processed payroll services, credit card processing, insurance, time and attendance solutions, retirement record keeping, HR solutions, and background checks.	Kevin Welch, President and CEO 2010
3	RC TELECOM INC. 6250 W. 10th St., Suite 1 Greeley, CO 80634	970-356-4572/970-352-5004 www.rctelecom.com	75%	\$390,000 \$223,000	3 4	Avaya, Alcatel-Lucent, Comdial, Iwatsu, NEC, 3com, structured cabling.	Steve Johnson Paula Johnson, Owners 1991
4	FOUNDATIONS COUNSELING LLC 155 E. Boardwalk Drive Fort Collins, CO 80525	970-227-2770/970-776-3301 www.foundationscounselingIllc.com	60%	\$900,700 \$563,000	12 8	Marriage and family counseling and mental health therapy.	Chris Berger, Owner 2007
5	SHEAR ENGINEERING CORP. 4836 S. College Ave., Suite 12 Fort Collins, CO 80525	970-226-5334/970-282-0311 www.shearengineering.com	54%	\$399,526 \$259,028	6 6	Civil and structural engineering.	Brian W. Shear, President 1985
6	LEAVE A LEGACY 1827 E. Harmony Rd. Fort Collins, CO 80528	970-226-0102/970-226-0139 www.leavealegacytoday.com	52%	\$236,000 \$155,000	5 4	Transforming old media like photos, videos, film and audio into digital creations.	Marsha Knackstedt, Owner 2006
7	SOD BUSTER INN BED & BREAKFAST 1221 9th Ave. Greeley, CO 80631	970-392-1221/N/A www.thesodbusterinn.com	51%	\$154,043 \$101,982	2 2	Ten guest rooms, dining rooms, high-speed Internet and cable TV in each room. Conference and event facilities.	Stephanie Boulton Derek Boulton, Owners 1997
8	OGLESBY DESIGN LLC 123 N. College Ave., No. 390 Fort Collins, CO 80524	970-416-8829/970-416-8876 www.oglesby-design.com	49%	\$783,744 \$526,000	8 8	Commercial interior design with an emphasis on hospitality and corporate office design.	Dawn Oglesby, Owner 2004
9	FRONT RANGE LABORATORIES 510 E. Fifth St. Loveland, CO 80537	970-593-0171/970-593-9044 www.frontrangelabs.com	49%	\$969,678 \$651,099	7 6	Analytical testing laboratory.	Michael Travis, President 2003
10	PRECISION PLUS MACHINING INC. 1313 Blue Spruce Drive, Suite A Fort Collins, CO 80524	970-484-951/970-484-9519 www.precisionplusmachining.com	47%	\$910,000 \$620,000	9 9	Machining, welding, engineering, testing and certification.	Wayne L. Baumann, President 1999
11	GROW SECURE INC. 1405 W. 29th St. Loveland, CO 80538	970-669-1225/866-835-5966 www.growsecure.com	43%	\$1,000,000 \$700,000	5 4	Insurance and financial services; life insurance and annuities.	Chuck Layman, President 2000
12	BEAVER MEADOWS RESORT RANCH 100 Marmot Drive, Unit 1 Red Feather Lakes, C0 80545	970-881-2450/N/A www.beavermeadows.com	41%	\$1,053,099 \$746,842	25 25	Restaurant and lounge, lodging, stables, events, catering, summer and winter activities.	Linda Weixelman, General manager 1976
13	VAN DYNE SUPER TURBO 123 N. College Ave., Suite 240 Fort Collins, CO 80524	970-407-0005/480-393-4272 www.vandynesuperturbo.com	40%	\$700,000 \$500,000	15 17	A turbocharger with a patented transmission, which effectively creates a hybrid engine: a combination of a piston engine working together with a turbine engine.	Edward VanDyne, CEO 2009
14	COLORADO WATERJET CO. 5186 Longs Peak Road, Unit F Berthoud, CO 80513	970-532-5404/970-532-5405 www.coloradowaterjet.com	36%	\$731,000 \$539,000	5 4	Machine job shop: abrasive water jet shape- cutting services. Standard, Dynamic and 5-axis waterjet cutting.	Dan Nibbelink, Presider 1997
15	FOOD FOR THOUGHT CATERING LTD. 235 W. 67th Court Loveland, CO 80538	970-278-1481/970-278-0289 www.foodforthought-catering.com	36%	\$572,498 \$422,392	13 12	Full-service catering, event staffing and event planning/coordination services.	Vincent Clark, Presiden 2003
16	MACK WEB SOLUTIONS 204 Walnut St., Suite D Fort Collins, CO 80524	970-377-2358/N/A www.mackwebsolutions.com	35%	\$243,000 \$180,000	4 3	Custom website design, search engine marketing, search engine optimization, link building, social media marketing, PPC, user experience, information architecture, email marketing.	Mackenzie Fogelson, Owner 2003
17	CLAY POT CREATIVE 418 S. Howes St., Suite 100 Fort Collins, CO 80521	970-495-6855/970-495-6896 www.claypotcreative.com	35%	\$612,300 \$454,890	10 8	Graphic design, Web development, marketing, and branding.	Julia Leach Andrew Leach, Owners 2000
18	TOOLBOX CREATIVE 325 Cherry St., Suite 104 Fort Collins, CO 80521	970-493-5755/970-419-0070 www.toolboxcreative.com	34%	\$756,796 \$563,406	9 8	Toolbox Creative is a strategic marketing firm.	Dawn Putney Tom Gallo Campbell, Co-owners 2002
19	KENNING INC. P.O. Box 271213 Fort Collins, CO 80527	970-204-4758/970-204-4764 www.kenningfilter.com	33%	\$674,000 \$506,000	2 2	Design and sales of industrial filtration systems and replacement filter elements. Water, chemical, hydraulic, air and compressed air applications	Mark Kenning, Owner 1995
20	BILLY GOAT MOVING AND STORAGE CO. 1133 Riverside Ave. Fort Collins, CO 80524	970-221-0701/970-221-0701 www.billygoatmoving.com	30%	\$390,436 \$300,000	18 18	Moving, moving supplies, storage.	Jack Mullins 2005

List does not include nonprofit organizations.

All listees realized revenues in excess of \$150,000 for 2011.

OTTERBOX from 5B

closely tied to the fortunes of his major customers. With personal electronic devices burgeoning, he envisioned a business that could tap into the much broader consumer market.

His first device was a waterproof case for electronic devices used by water sports enthusiasts. The marketplace responded with modest enthusiasm, so he officially launched Otter-Box in 1998. And as PDAs began to spin out of Apple and its competitors, Richardson jumped in.

The iPod took OtterBox to a whole new level when it appeared in 2001. Richardson quickly unveiled a line of protective cases for the device, and OtterBox was truly off and running. As the mobile device market exploded, OtterBox kept pace with newer and better solutions. Although not the least expensive protective case maker in the marketplace, OtterBox has earned the reputation as "worth the extra money" from those who prize the integrity of their PDAs.

From an operations point, OtterBox has made several critical decisions that proved highly beneficial. Among them was Richardson's call early on to outsource the manufacture of OtterBox devices. That freed up staff to focus on design and product marketing, greatly reducing overhead and adding flexibility on the manufacturing side. The company's R&D department has been bulked up in another measure taken to stay ahead of the pack. Next on the agenda: global expansion, with particular focus on the explosive Pacific Rim markets.

But there's perhaps nothing more critical to OtterBox's continued success than accurately assessing the prospects of emerging products. Richardson's team scored once again when it took a calculated risk and dove into production for accessories for the just-released iPad two years ago. Though admittedly that decision was somewhat risky, Richardson's instincts were correct. Soon after, the company pulled out of the iPod market after determining that margins there were too slim compared to those in other mobile segments.

Two internal challenges as growth explodes are keeping up with demand and continuing to provide quality customer service, OtterBox President Brian Thomas told the Business Report. "The more product you sell, the more customers you have to talk to about that product," he said.

Source: Business Report Survey

"Our goal is to maximize our value in that market need," Thomas said.

OtterBox has not ignored its comnunity as its fortunes have ascended.

In 2010, Richardson and wife Nancy (who came up with the Otter-Box moniker) launched the Otter-Cares Foundation. Its mission is to invest in the community "by educating and empowering youth towards positive growth."

If OtterBox keeps up its current positive growth pace, Northern Colorado can anticipate substantial philanthropic support from the Richardsons in the years ahead.

MouCo Cheese slowly ferments growth

BY RICK RADIN news@ncbr.com

FORT COLLINS - After more than a decade in business, artisan cheese producer MouCo Cheese is becoming a full-blown player in the growing market for select gourmet products.

MouCo's sales nearly doubled in 2011 to \$486,000 after co-owners Robert Poland and Birgit Halbreiter ramped up distribution nationwide. That was good enough to put MouCo in the top spot on this year's Mercury 100 among companies with revenues of \$1.39 million or less.

MouCo specializes in soft, ripened cheeses, including brie, camembert and trufello, a camembert with black and white truffles in it.

The couple started the company in 1999, after Poland and Halbreiter left New Belgium Brewing Co. in Fort Collins, makers of Fat Tire and other beers, and moved into producing cheese, a realm where they felt there was more potential for a startup.

Reflecting the realities of a smaller business, Poland credits the company's sales growth over the past year in part to the fact that their youngest child started school. That gave Halbreiter more time to devote to marketing. The couple also hired another employee to help with sales.

"We're doing more product demos, especially with breweries, and one of our distributors picked up the Whole Foods business in the Rocky Mountain region," he said.

Poland and Halbreiter met in 1992 at a conference on beer brewing while Halbreiter was working for Molson Breweries in Canada. Poland, a Boulder native, was working at New Belgium at the time.

Brewing and cheese-making are apparently similar, in the sense that both are produced through fermentation.

"What we do is completely biological in nature, using cultures and organisms to create aroma, texture and flavor," Poland said. "Malt sugar is fermented into beer and into cheese by the same process.

"It's an art form that's been passed down from generation to generation."

The generational angle played a part in the company's founding. Halbreiter's father was an artisan cheese maker in Germany and came to Fort Collins to advise the couple as the business evolved.

"Over the years, he would come out to help for a few months at a time." Poland said. "Over that time my German and cheese-making got better."

The milk used to produce its cheese comes from a single dairy eight miles from the MouCo plant.

"We primarily use just one dairy for consistency," Poland said. "The milk is good and they treat the animals nice."

The couple bought their own refrigerated milk truck - they call it "Chuck the Truck" - and haul the milk from the dairy to the plant themselves.

Even more challenging than making



Josh Beck pours a batch of curd as Harmonie Marshall readies to push the curd into individual cheese molds.

the cheese was setting up a distribution network.

The couple discovered they sold a lot more cheese through small gourmet shops than they did through larger grocery stores. The shops were better able to explain the advantages, such as taste and freshness, of their more-expensive product.

MouCo's cheese is wrapped in a special paper made in France that allows air to come in contact with the cheese, softening it gradually as it sits in the refrigerator.

MouCo sells about 70 percent of its cheese to restaurants and resorts.

"A lot of the soft cheeses have been styled to get a lot of shelf life. The (big) producers vacuum-pack them and they lose some of the subtle complexity," Poland said. "Restaurants and resorts want the exclusive products that we produce."

Packaging, of course, also helps set apart their product.

"You can see our packages from across the room because of the kind of foil we use," Poland said. "It's a 'wow product,' something that people can fall in love with."

MouCo apparently has distinguished itself in one other way.

The company uses special reusable containers to ship its cheese via FedEx that customers then ship back to MouCo.

The environmentally friendly containers caught the attention of Rachel Cohn, of Tomales Bay Foods of Petaluma, Calif., which distributes MouCo cheese in the Northern California market.

"Shipping boxes and shipping materials are really expensive," she said. "Unless a box has seen a lot of damage, these boxes have much more life in them and Robert has been an innovator in developing and promoting their reuse."

Cohn said most of the MouCo

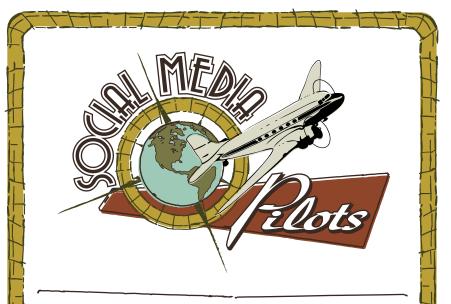
cheese she sells goes to restaurants, a growth business in the wine-growing areas of Napa and Sonoma counties.

"His cheeses are small with a lot of rind which are really perfect for cheese plates," she said. "We don't get that much cheese from Colorado and the Rocky Mountain region, so it's lovely to have something from there."

MERCURY 100 **MOUCO CHEESE** 2011 revenues: \$486,000

2010 revenues: \$254,000 One-year growth: 91 percent

JONATHAN CASTNER



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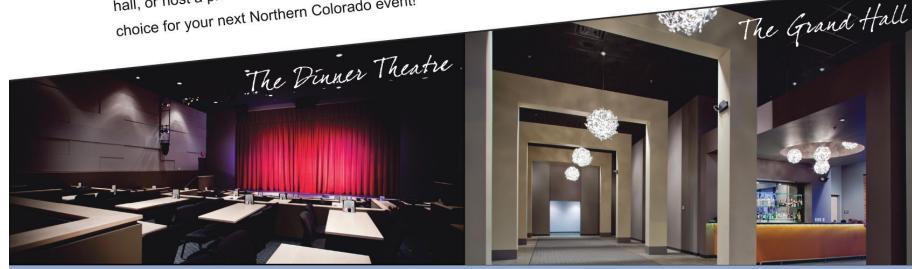




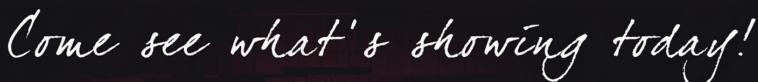
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A note to readers from the publisher

mproving, but not yet out of the woods.

That's probably the best way to describe the construction industry at L the moment.

The latest figures from F.W. Dodge show that between 2010 and 2011, total construction permits grew 20 percent in Larimer County and 3 percent in Weld county.

Total square feet constructed over the same period was up 16 percent for Larimer, but down 25 percent for Weld. Most notable is the fact that total value increased 27 percent for Larimer from \$276 million to \$376 million, but fell 107 percent in Weld from \$658 million to \$318 million.

A mixed bag to be sure, but far more encouraging than numbers from a few, short years ago.

And, all the more reason for the Northern Colorado Business Report to recognize the local companies that continue to persevere in this slow-recovering economy. You will find them here in Blueprints, both on our ranked lists and in the directory at the back of this publication.

Thanks to our Chief Researcher Mariah Gant for her work on this directory. If we have overlooked a company that should be included here, please send her an email (mgant@ncbr.com) with all the information and she will follow up to make sure our database is as accurate and complete as it can be.

Thanks also to all of our Blueprints advertisers, and thanks especially to all our local construction, real estate, engineering and architecture firms that continue to find new ways to keep moving forward as we continue our climb out of the Great Recession.

Jeff Nuttall Publisher

Sincerely,

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C	ont	ents
STORIES & MORE:		LISTS:
Oval, open-air, a dome? Choices are many in stadium design	3C	Architecture F Electrical Con
Remaking the Lory Student Center	6C	Engineering Fi
Restoring Loveland's heartbeat	8C	General Contra

.15B

itecture Firms6B trical Contractors.....7B neering Firms......8B eral Contractors...... 10B, 11B Home Builders in Northern Colorado12B HVAC Companies14B Landscape Architecture Firms9B Plumbing Companies.....14B

INDUSTRY CATEGORIES INDEX

Pulliam Building: poised for a comeback...10C

Greeley awash in water projects......12C

Northern Colorado construction

statistics

Aggregate21C
Sand, gravel, rock, asphalt and paving
related services
Appraisal21C
Companies that appraise land and property
Architecture
Residential and commercial architects, design/ build and related architectural services
Awnings/Shutters
Basements
Finishers and remodelers
Blueprints/Printing
Blueprints, graphic and reprographic services
Cabinets/Built-ins
Cabinets, vanities, bookcases, fireplace
mantles,commercial cases, millwork
Carpentry 22C
General carpentry, commercial tenant finish, staircases, millwork
Carpeting
Sales and installation
Cleaning
Commercial cleaning services, maintenance and
carpet cleaners
Concrete
Ready-mix concrete amd paving related services
Consultants23C
Consultation services
Decks and Patios24C
Deck/patio suppliers, installers and related services
Developers
Contract for and supervise building projects
Drapery/Window Coverings 25C
Drapes, interior and exterior window coverings
Drywalling
Electrical
Electrical contractors and suppliers
Electrical contractors and suppliers Engineering
Engineering26C
Engineering
Engineering
Engineering
Engineering
Engineering
Engineering
Engineering 26C Mechanical, structural and civil engineers, environmental materials engineering, water resources, municipal engineering, services, transportation engineering, geotechnical, GIS and design/build 27C Removal and disposal of construction-related materials 27C
Engineering26CMechanical, structural and civil engineers, environmental materials engineering, water resources, municipal engineering, services, transportation engineering, geotechnical, GIS and design/build27CEnvironmental Services27CRemoval and disposal of construction-related materials28C
Engineering26CMechanical, structural and civil engineers, environmental materials engineering, water resources, municipal engineering, services, transportation engineering, geotechnical,
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Engineering26CMechanical, structural and civil engineers, environmental materials engineering, water resources, municipal engineering, services, transportation engineering, geotechnical, GIS and design/build27CEnvironmental Services27CRemoval and disposal of construction-related materials28CEquipment28CEquipment28CGeneral excavating, custom trenching, site preparation, water & sewer, foundations, roads and maintenance28CFence28CFencing, decking, stone veneer, retaining walls and Related28CFire Sprinkler Systems28CFireplace Related28CFireplace sales and service28CFlooring28CAll types of floor coverings including vinyl, wood, laminate, stone28C
Engineering26CMechanical, structural and civil engineers, environmental materials engineering, water resources, municipal engineering, services, transportation engineering, geotechnical, GIS and design/build27CEnvironmental Services27CRemoval and disposal of construction-related materials28CEquipment28CEquipment for sale or lease, parts and service28CGeneral excavating, custom trenching, site preparation, water & sewer, foundations, roads and maintenance28CFence28CFencing, decking, stone veneer, retaining walls and Related28CFire Sprinkler Systems28CInstallation and service28CFiceplace Related28CAll types of floor coverings including vinyl, wood, laminate, stone29C
Engineering26CMechanical, structural and civil engineers, environmental materials engineering, water resources, municipal engineering, services, transportation engineering, geotechnical, GIS and design/build27CEnvironmental Services27CRemoval and disposal of construction-related materials28CEquipment28CEquipment for sale or lease, parts and service28CGeneral excavating, custom trenching, site preparation, water & sewer, foundations, roads and maintenance28CFence28CFencing, decking, stone veneer, retaining walls and Related28CFire Sprinkler Systems28CFireplace Related28CAll types of floor coverings including vinyl, wood, laminate, stone28CFraming29CFraming services28C
Engineering26CMechanical, structural and civil engineers, environmental materials engineering, water resources, municipal engineering, services, transportation engineering, geotechnical, GIS and design/build27CEnvironmental Services27CRemoval and disposal of construction-related materials28CEquipment28CEquipment for sale or lease, parts and service28CGeneral excavating, custom trenching, site preparation, water & sewer, foundations, roads and maintenance28CFence28CFire Sprinkler Systems28CInstallation and service28CFireplace Related28CFineplace sales and service28CFlooring28CAll types of floor coverings including vinyl, wood, laminate, stone29CFraming29CFraming services29CFurniture29C
Engineering26CMechanical, structural and civil engineers, environmental materials engineering, water resources, municipal engineering, services, transportation engineering, geotechnical, GIS and design/build27CEnvironmental Services27CRemoval and disposal of construction-related materials28CEquipment28CEquipment for sale or lease, parts and service28CExcavating28CGeneral excavating, custom trenching, site preparation, water & sewer, foundations, roads and maintenance28CFence28CFire Sprinkler Systems28CInstallation and service28CFireplace Related28CFireplace sales and service28CFlooring28CAll types of floor coverings including vinyl, wood, laminate, stone29CFraming services29CFurniture29CNew and used furniture from rustic,29C
Engineering26CMechanical, structural and civil engineers, environmental materials engineering, water resources, municipal engineering, services, transportation engineering, geotechnical, GIS and design/build27CEnvironmental Services27CRemoval and disposal of construction-related materials28CEquipment28CEquipment for sale or lease, parts and service28CExcavating28CGeneral excavating, custom trenching, site preparation, water & sewer, foundations, roads and maintenance28CFence28CFire Sprinkler Systems28CInstallation and service28CFireplace Related28CFireplace sales and service28CFlooring28CAll types of floor coverings including vinyl, wood, laminate, stone28CFraming services29CFurniture29CNew and used furniture from rustic, hand-made to high-end residential29C
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Engineering26CMechanical, structural and civil engineers, environmental materials engineering, water resources, municipal engineering, services, transportation engineering, geotechnical, GIS and design/build27CEnvironmental Services27CRemoval and disposal of construction-related materials28CEquipment28CEquipment for sale or lease, parts and service28CExcavating28CGeneral excavating, custom trenching, site preparation, water & sewer, foundations, roads and maintenance28CFence28CFire Sprinkler Systems28CInstallation and service28CFireplace Related28CFireplace sales and service28CFlooring28CAll types of floor coverings including vinyl, wood, laminate, stone28CFraming services29CFurniture29CNew and used furniture from rustic, hand-made to high-end residential29C
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Wiring and Cable 39C

Installation and service of wiring and cable

Oval, open-air, a dome? Choices are many in stadium design

BY MOLLY ARMBRISTER marmbrister@ncbr.com

hether Colorado State University moves forward with a new stadium remains up in the air, but there are a number of new college stadiums across the country that provide some idea of what CSU might build.

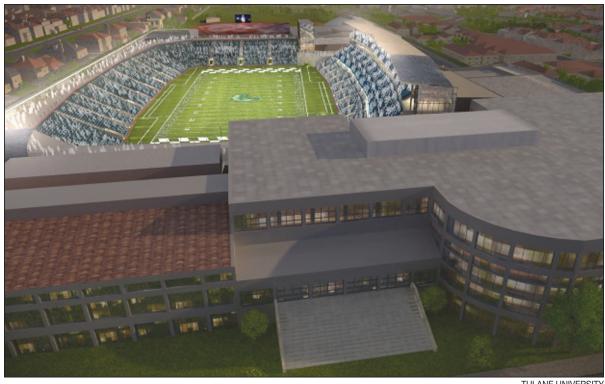
Here's a quick look at what other universities with stadium ambitions are planning or have done.

Tulane spending \$60 million for new on-campus stadium

The Green Wave of Tulane has played in the Superdome in New Orleans since 1975 and is now planning for an on-campus stadium, to be ready for the 2014 season.

The stadium is expected to cost \$60 million – substantially less than the potential cost of an oncampus CSU stadium, which could range anywhere from \$100 million to \$200 million – and will seat 30,000.

Tulane will build an oval, open-air stadium,



Two patio areas are planned for Tulane's new football stadium.

TULANE UNIVERSITY

designed by architecture firm Gould-Evans Associates. Robert Riccardi of Gould-Evans designed the structure after being commissioned by Tulane Athletic Director Rick Dickson.

The Green Wave's new home will include a plate-glass press box and two patio areas, as well as a



The architectural firm working on Baylor's stadium has also been retained by CSU.

BAYLOR UNIVERSITY

game-day pavilion in front of the stadium. Artificial field turf will carpet the playing surface.

It will be located directly in the middle of what Tulane officials call the university's "athletic footprint," a cluster of sports-related buildings oncampus.

Baylor plans to include a bridge between its campus and stadium

verything's bigger in Texas, including the proposed \$250 million stadium for the Baylor University Bears, located in Waco.

This stadium is also in the planning phase, which means many details have not yet been hammered out, but Kansas City-based architecture firm Populous, formerly HOK Sport, the country's largest stadium designer, is on the case.

The 90-acre site on the bank of the Brazos River will provide a scenic setting for the Bears to hit the gridiron, cheered on by some 15,000 current students and thousands more alumni.

Five stadium builders are working on plans for the Baylor stadium, and expect to have them complete in January 2013, with the stadium ready for play in the fall of 2014.

No firm in Waco is large enough to build a stadium, according to the Waco Tribune-Herald, but local companies are likely to be used as subcontractors. The favorite for general contractor?

Tulsa, Okla.-based Manhattan Construction, with a resume that includes Cowboy Stadium, the world's largest domed stadium with a \$1.4 billion price tag, as well as the Pepsi Center in Denver, home to our very own Denver Nuggets and Colorado Avalanche.

Of course, the City of Waco has to approve any and all plans for the stadium.

Although many of the details have yet to be decided, site plans call for a pedestrian bridge across the Brazos River, connecting campus and the stadium.

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STADIUMS from 3C

Minnesota puts emphasis on views, fan comfort

The University of Minnesota's TCF Bank Stadium, affectionately called "The Gopher Hole," opened in 2009, three years after breaking ground in September 2006.

The stadium can seat 50,805 Gopher fans and has the capability to expand to an 80,000-seat facility.

The total price clocked in at \$288.5 million, after \$39.8 million was added to the cost in 2007 to incorporate environmentally friendly elements.

Like the Tulane stadium, TCF Bank Stadium was designed by Populous, who recommended that the stadium be constructed in a "horseshoe" style to support future expansion. The open end of the horseshoe provides those in the stadium with a view of campus as well as downtown Minneapolis.

The design includes a blend of brick, stone and glass that replicated the look and feel of the University of Minnesota campus, and focuses on fan comfort with 19-inch seats and 33 inches between rows.

The bowl of the stadium is referred to as "single rake," without the multiple decks and overhangs typically seen in professional stadiums. The façade on the exterior of the stadium resembles Memorial Stadium, where the Gophers played prior to the opening of TCF Bank Stadium.



UNIVERSITY OF MINNESOTA





Remaking the Lory Student Center

The \$65M project will add 40,000 sq. ft. and lots of windows

BY RICK RADIN

news@ncbr.com

Colorado State University is planning to renovate its Lory Student Center, a project that's scheduled to begin next year and which will be a showcase to the university's commitment to students in the 21st century.

The refurbished center, expected to be completed in time for the start of the fall semester of 2014, will be designed to meet the needs of a larger, more-diverse student body, said Mike Ellis, the center's executive director.

The new center will have a more open design, incorporating more windows, offering spectacular view of the mountains to the west to the expected 20,000 to 25,000 students a day that will use it.

"There will be more glass and much more openness and connection between the three levels of the building than currently exist," Ellis said.

The renovated center also will contain two art exhibition spaces, the Curfman Gallery, which is in the current building but will be relocated, and the Duhesa Gallery.

Targeted student services, such as the Native American and African American cultural centers, will be placed in one centralized location, instead of spread throughout the building.

The renovation will add 40,000 square feet to the existing center's 310,000 square feet.

There will be a larger food court, with more indoor and outdoor seating, and a refurbished Ramskeller



As many as 25,000 students a day are expected to use the expanded center.

030

brew pub on the lower level.

A new portion of the building will contain a larger ballroom and additional meeting rooms. The new building will continue to house the headquarters for the associated students, the fraternity and sorority system, and other major campus organizations.

"You (will be able to) do everything from buy lunch, attend a meeting upstairs, work in a quiet study area or have a beer down below," said student body President Eric Berlinberg, a senior business major and a member of the center's master plan committee.

About \$60 million of the \$65 million budget for the project will be paid out of a 30-year bond issue with the other \$5 million from student center reserves and other fundraising, Ellis said.

A \$70 per semester student fee increase to pay for the bonds will begin when the building opens in the fall of 2014. CSU students approved

the fee increase in April 2011.

"Only the students who are going to be enjoying (the center) are going to be paying for it," Berlinberg said. "I wish that I was going to be a student here when it is done."

Fort Collins-based architects Aller Lingle Massey make up the lead design team with help from Perkins + Will, a national firm that has designed new student centers at Texas A&M University, now under construction, and the University of Washington, Ellis said.

The designers are aiming to achieve "platinum" environmental certification, the highest level, under the Leadership in Energy and Environmental Design rating system developed by the U.S. Green Building Council.

The LEED ratings are based on points credit for water and energy efficiency, use of renewable materials, indoor air quality, innovation in design and other criteria.

Many faculty members are looking forward to the ballroom and food court expansions, which will make the campus more attractive for conferences, said Doug Hoffman, a business school professor on the master plan committee.

"It's a positive for conferences as far as the faculty is concerned, and it helps with your brand image and attracts students," Hoffman said. "It's good all the way around."

CSU

The project will allow CSU to move targeted student services into one location.

NFORMATION

The renovation is technically the ► See Lory, 7C

LORY from 6C

third phase of improvements to the student center. The first phase was a bus terminal on the north side of the building that opened in 2007, Ellis said.

"Previously bus riders waited

We have an aging infrastructure and bond rates are so low that it makes sense to do (the upgrades) now. 🍤

Eric Berlinberg CSU STUDENT BODY PRESIDENT MASTER PLAN COMMITTEE MEMBER

outside in the cold for the bus," he said. "Now they have an indoor place to wait."

A second phase, the \$6 million renovation of the student center theater, is now under way with completion scheduled for June.

The new theater will be larger and more flexible to host a wider variety of concerts and other performances.

Designers based the color scheme on the rock formations at Horsetooth Reservoir west of Fort Collins.

The student center is one of a series of building programs going on now or planned for the near future to answer the growth in the university's



A larger ballroom and additional meeting rooms are planned as part of the expansion.

student population.

"Right now we're at about 27,000 students," Ellis said. "The president's goal is to be prepared for 35,000 students."

Elsewhere, CSU is renovating and expanding its main library, a project that will be completed right after finals week this spring. The university is also expanding its engineering building and adding fourth floors to

its three-story Braiden and Parmelee residence halls.

About 5,000 students live on campus and more than 20,000 live in the communities surrounding the university.

"We have an aging infrastructure and bond rates are so low that it makes sense to do (the upgrades) now," Berlinberg said.

The only downside to all the

construction, Hoffman said, is that it can give the public the impression that the university has plenty of money, even though the faculty haven't had raises in three years.

CSU

"Higher education is struggling as these buildings are going up," Hoffman said. "But (the faculty realizes) that construction funding and salaries come from separate funding sources."

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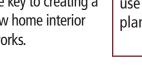
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Restoring its heartbeat

Plenty of work remains but Loveland makes huge strides

BY MAGGIE SHAFER

news@ncbr.com

When Phil Farley pulled up outside the newly remodeled Rialto Theater for a meeting one night in early March, he found himself getting a bit emotional.

Looking up at the three-story building from his parking spot on Fourth Street, Farley could see through the windows that city officials, council members and friends were gathered in the brand-new conference room. They were sipping drinks, talking and laughing in the space they had together created.

"It looked just like the architectural rendering," Farley, the director of community relations for the Loveland Community Foundation, said. "This was so important for the revitalization in the community of Loveland. It was a beautiful sight."

If all goes as hoped, more "beautiful" sights are coming to Loveland, though at the moment, walking through the streets of downtown, it's clear a lot remains to be done.

Rehabbed buildngs — like the restored Rialto — sit next to stillsagging storefronts with dated signage and décor.

Loveland, however, has been working hard over the past couple of years to move beyond its past and embrace the future.

This heightened commitment to growth and progress is evident in Loveland's public and private sectors alike, showing up in remodels, renovations, restorations and brand-



JONATHAN CASTNER The Next Door's Kevin Ruey explains the appetizers to Ty and Emilee Fulcher. Below, a gallery in the newly rehabbed Rialto theater.

new construction projects scattered throughout the downtown and surrounding areas.

There is no doubt that this city, founded in the 1870s, is heading fully into the 21st century.

Farley has been an active community member since he moved to Loveland to work for Hewlett Packard in 1978. But the Rialto renovation project was a first for Farley, both in magnitude and emotional investment. It's easy to see why.

Built in 1920, The Rialto has been a community centerpiece for more



than 80 years, serving as a theater, a movie house and even a flea market. When the city purchased the building in 1987, it was rededicated as a venue for live performances and movies.

Although the space was well-loved and utilized, the historic building was not without significant limitations. Unequipped for the crowds that modern Loveland brought in, the stage had tiny dressing rooms and no storage areas, and the single bathrooms made for a congested lobby and incredible lines at intermission.

If the building was going to keep up with growth, an expansion was inevitable.

And so began the Rialto Bridge Project. In an equal partnership between the city and a private developer, and with the purchase of two buildings to the west, the building has been expanded to a 20,000-squarefoot, three-story, full-fledged performing art center, complete with a restaurant, offices for rent and a community meeting room.

"The Rialto was a wonderful performing arts center that was historic and had always been very nice," said Loveland Mayor Cecil Guiterrez, "but with all the additions, it's (now) the jewel of downtown. It just needed See Loveland, 9C



LOVELAND from 8C

that sparkle, and now it's really the diamond in the ring."

The "bridge" in the project title is relevant to both the vision for the structure and Loveland itself. Named after the Rialto bridge in Venice, which functioned to bring all different sides of the population together, this architectural aspect to the theater is purely symbolic.

"The idea is to bridge gaps in the community, to be a place where large groups from all over Loveland can be brought together, to encourage dialogue," said Farley. "And that's a real value in our community."

But it's more than that.

Downtown Project Manager and City Planner Mike Scholl said the Rialto underscores Loveland's commitment to making improvements in its core.

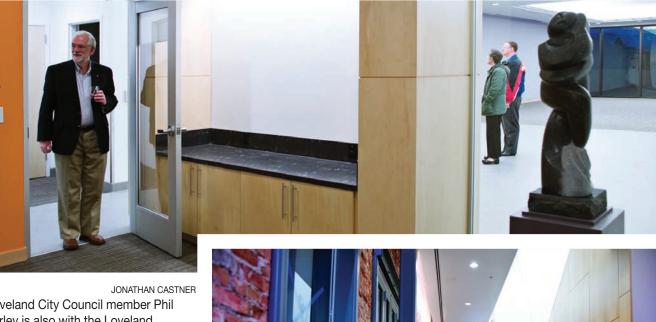
"The project shows that we're serious about downtown," he said. "The first projects are the most difficult, and come with the most risk. I think now we're poised to be a big place of growth in the region, both residential and commercial."

Indeed, the Rialto is just one of many investments Loveland has made into its downtown in recent years. A library remodel, expanded city center, posh new apartment buildings, a proposed museum renovation and the revitalization of several business facades are just a few examples of the facelift the city has begun.

The decision to invest tax dollars into the city center was several years in the making. Surveys done by the Downtown Loveland Association all revealed that downtown was an area the majority of residents supported maintaining. A belief so strong, they were willing to spend long-collected tax dollars to ensure its completion.

"The one thing we all share is downtown," Farly said. "Everybody comes to downtown, because they have to. Whether it be for the museum, the Rialto or the government offices, not any other single neighborhood has that mass appeal. It's part of the community that everyone can benefit from the renovation of."

The location to invest in may have been clear, but the timing — smack



Loveland City Council member Phil Farley is also with the Loveland Community Foundation, which was instrumental in helping raise money for the Rialto Theater's renovation. Here, he leads a tour of the just-opened building.

in the middle of one of the worst recessions the country has seen was slightly less obvious.

Thanks to its Capital Expansion Fees Program, the city has been collecting a few dollars from all new development projects since 1984. Part of the city's "pay as you go" development model, revenue from the CEFP was set aside for the proverbial rainy day. With a drop in construction costs and the need for job growth brought on by the recession, that rainy day had arrived.

The Chilson Center renovation and the library expansion were accomplished using CEFs, and about \$497,000 was used from the cultural services CEFs to do the Rialto Theater Center.

As with the Rialto project, the public sector doesn't have the resources to renovate other parts of downtown on its own and it will need the help of private investors to keep up the momentum.

Michael and Heidi Thrash are doing their part.

The couple moved from Seattle to Loveland to open a coffee shop in 2006. They were young idealists, in



search of a small town and sunshine.

Coffee Tree, the shop they opened inside the Anthology Bookstore, quickly became a Loveland favorite, and it wasn't long before an expansion was necessary. And then it wasn't long before another expansion was necessary.

"Our sales have already grown 30 percent since our second expansion last July," said Michael. "It's ironic because we've had our best growth during the rest of the country's recession."

While its clientele spans the generations, Coffee Tree is a hub to the twentysomethings of Loveland. They are a demographic largely missing from other parts of the city, as the majority of young adults seem to leave Loveland to find opportunity. The mayor believes with continued innovations and business growth, that could change.

The Thrashes have decided to expand once again — with their eye on a storefront just down the street from the Rialto. They may be leaving behind Anthology, but they'll never leave downtown.

"Downtown Loveland is a wonderful place if you can carve out a niche for yourself with quality and community," Heidi said. "The city will absolutely die-hard support you to the end. We see a lot of the same people here every single day."

Mayor Guiterrez, a former educator, knows how important people like the Thrashes are to his city.

"As a teacher I saw smart, intelligent, creative young people that thought that they had to get out of Loveland to pursue a career," he said. "I want Loveland to be that city where young people can see it as a place to grow and thrive and stay and raise their family.

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Pulliam Building: poised for a comeback

A makeover aimed at getting the 'most bang for our buck'

BY MOLLY ARMBRISTER

marmbrister@ncbr.com

It's an Art Deco icon, but sagging, weary and in desperate need of a facelift and a lot more.

This could be the year that the ball finally gets rolling to rehabilitate Loveland's historic Pulliam Building, and everyone behind the project is working hard to get a proposal before the Loveland City Council by fall.

The 20,000-square-foot Pulliam Building was constructed in 1936 as a community center with a \$20,000 grant from the Pulliam family of Loveland.

At the time, the building, located at 545 N. Cleveland Ave., included the largest auditorium in Northern Colorado and played host to dances, club meetings and other community purposes, according to a history compiled by Laurie Dunklee, a greatgranddaughter of the Pulliams.

Over time, the building has become functionally obsolete, according to Loveland City Planner Mike Scholl, needing air conditioning, upgrades to meet fire codes and accessibility requirements and removing the fixed seating to create a more flexible space.

The projected cost for the project is approximately \$3 million, Scholl said, half of which is expected to come from public fundraising.

Scholl's department will need to prepare a request to submit to council, which Scholl expects will happen sometime this fall. City Council made the Pulliam project a priority for 2012, Scholl said.

Any plan presented to council takes careful consideration, Scholl said, because the goal is to get "the most bang for our buck."

The Pulliam has been an iconic building in the community for a long time, Scholl said, and preserving it is



Half of the \$3 million project is expected to come from public fundraising.

something that requires careful planning, especially because some of the money used will likely come from taxpayer dollars.

The project received a \$14,715 grant from the Colorado Historical Society late last year, for the purpose of funding a structural and engineering assessment of the building.

The assessment was required as a precursor to securing state and federal historic landmark status, as well as to make sure the building was still structurally sound.

Supporters of the project say that, with renovation, the building can once again attract business to the heart of the city.

In addition to bringing visitors and their tax dollars downtown, fixing up the Pulliam Building would also reduce the amount that the city spends maintaining the building, according to the project's website.

The city will spend more than \$1.2 million over the next 10 years on the building as it is.

The city's subsidy of the building would no longer be needed if it were to be redone, according to project proponent Norm Rehme. More than 10 community organizations have already expressed interest in using a renovated Pulliam building, the website said.

NORM REHME

Even now, without renova-

tion, the space is used frequently by community members. In 2010, the basement of the Pulliam building was used more than 300 times.

The renovations would result in more than 4,500 square feet of open hardwood floor in the auditorium alone, affordable space for nonprofit organizations, occupancy for over 300 people, and an increase in patrons to downtown amenities, including the recently renovated Rialto theater.

Rehme and other Pulliam project supporters have created Center of Loveland Inc., a nonprofit dedicated to fundraising for the renovations.

To date, about \$200,000 has been



raised, Rehme said, after beginning fundraising about three years ago.

Currently, the city is spending between \$100,000 and \$120,000 each year on the Pulliam Building, but bringing in only about \$10,000 annually, Rehme said. After the renovations, the city would break even on costs related to the building, he said.

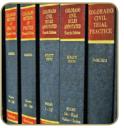
A Loveland resident for more than 30 years, Rehme is passionate about the project and restoring the Pulliam Building to its former grandeur.

"Once you delve into it, you see (the Pulliam) has a greater and greater benefit to the community," Rehme said.









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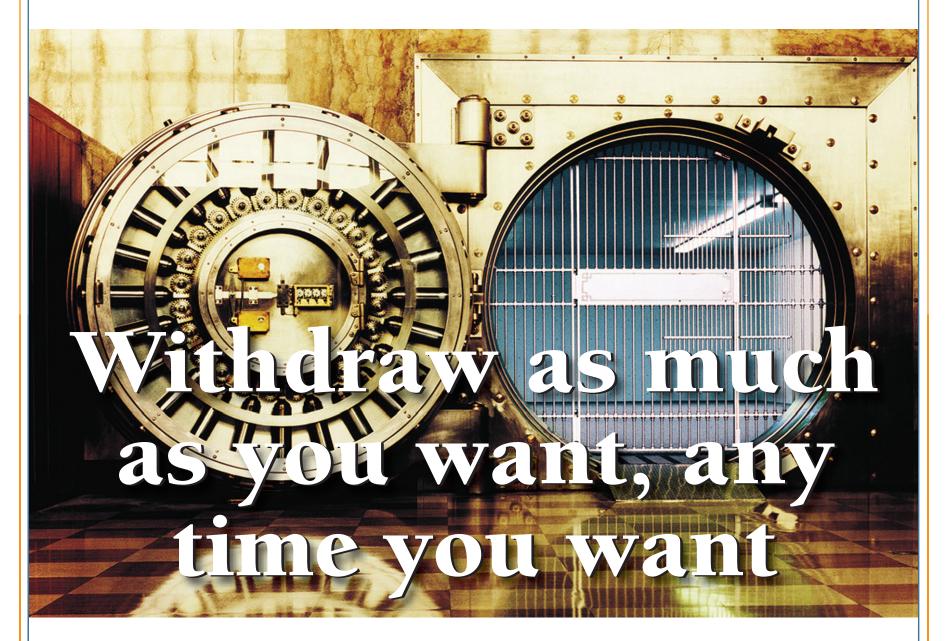
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2



Greeley awash in water projects

The aim: protecting supplies for the next few decades

BY PAULA MOORE

news@ncbr.com

Greeley is awash in water projects — from a new pipeline to stormwater construction — designed to make sure the city has the water it needs for decades to come.

The reservoirs and treatment plants that serve the city are currently up to date, according to water authorities, but Greeley is working on developing long-range water supplies.

"We're working on water supplies for 2050 and 2060 now. ... We're in an area that's going to have increasing multiple demands on a finite resource," said Harold Evans, chairman of the Greeley Water & Sewer Board.

"How we manage that is the challenge — not just for Greeley or Fort Collins, but the state."

While Greeley isn't participating in the \$500 million Northern Irrigated Supply Project (NISP) water storage effort, the city supports the endeavor because of its importance to the Greeley area's significant agricultural industry. The project is Northern Colorado's largest water storage project since the Colorado-Big Thompson Project was finished in 1957.

"If we don't have storage capacity to get us through drought, the most likely place that water comes from is irrigated agriculture," Evans said. "The NISP will significantly minimize taking water from agriculture for municipal and industrial use."

Weld County, including Greeley, has experienced some of the most significant population growth in the state in recent years, and is expected to keep growing, in part because it offers an attractive lifestyle, educational facilities such as the University of Northern Colorado (and close proximity to Colorado State University in Fort Collins), and established agricultural and energy industries. The county is an energy hot bed, of course, with traditional oil and gas companies such as Anadarko Petroleum Corp. as well as cutting-edge clean-tech businesses including Vestas Wind Systems A/S, with its Windsor operations.

Greeley's population rose nearly 21



Boosting storage capacity will cost millions of dollars.

percent from 2000 to 2010, to 92,889 people, according to the U.S. Census Bureau. Weld County's population shot up nearly 40 percent to 252,825 during the same period.

"It goes without saying that Weld County is sitting in a sweet spot. ...

6 How we manage (water supplies) is the challenge — not just for Greeley or Fort Collins, but the state. **9**

Harold Evans CHAIRMAN

GREELEY WATER & SEWER BOARD

The City of Greeley has proved it's open for business, and is doing what it can to maintain existing businesses and attract new ones," said Sarah MacQuiddy, president of the Greeley Chamber of Commerce.

Major Greeley, and Northern Colorado, water projects include:

Bellvue Pipeline — The Greeley Water & Sewer Department has been building the pipeline since 2003, and it's scheduled for completion in 2013. The 30-mile project, consisting of 60-inch pipe and estimated to cost \$22 million, will give the city more high-quality drinking water.

The pipeline, which runs from the Bellvue Water Treatment plant northwest of Fort Collins to Greeley, is about three-quarters finished, and that part is already in service. It supplements the city's three existing, 27-inch pipelines, and is being paid for by city water ratepayers.

Windy Gap Firming Project — This \$270 million venture supplements the Windy Gap water-diversion project, located just west of Granby and completed in 1985. Built by the Northern Colorado Water Conservancy District (Northern Water), the original project diverts Colorado River water and pumps it to Lake Granby. Greeley and several other Northern Colorado cities launched the project in 1967, and benefit from its water.

The project, whose final environmental impact statement was released by the U.S. Bureau of Reclamation in late 2011, involves building the 90,000-acre-foot Chimney Hollow Reservoir southwest of Loveland to increase Windy Gap's reliability by firming its existing water rights. The reclamation bureau is expected to decide sometime in 2012 if the project will go forward. The effort still needs approvals such as construction and water quality permits before design and construction can start.

Halligan-Seaman Water Management Project — Greeley and Fort Collins are collaborating on this regional water storage and management effort on the North Fork of the Cache la Poudre River, to boost water storage for the cities. The project will increase capacity at the Greeley-owned Milton Seaman Reservoir to 53,000 acre-feet from 5,000 acre-feet when it's finished in 2030. The capacity of the Halligan Reservoir, owed by Fort Collins, would grow to 22,500 acre-feet from 6,400 acre-feet; the project is scheduled for completion in 2016.

As of 2011, the cities had spent more than \$15 million on environmental impact statements, with a final EIS expected in 2014. Greeley also is working on a \$1.6 million upgrade of Seaman reservoir hydraulic and mechanical systems at all five gates that control water levels, which were installed in the 1940s.

Stormwater Projects — Greeley has budgeted \$4.2 million in

2012 for stormwater runoff control construction and replacement. That work includes the \$1.5 million second phase of construction on the 35th Avenue/Best-Way Regional Detention Pond stormwater capture project. Replacement efforts range from upgrading the Belair Storm Drain to ditch repair.

Northern Irrigated Supply Project — The NISP is waiting for U.S. Army Corps of Engineers approval of its EIS, which is expected to come this year or in 2013, before it can do anything else. But project developer Northern Water is optimistic the project will get a green light from the Corps. NISP components include the Galeton Reservoir near Greeley, the Glade Reservoir near Fort Collins, two pump plants, waterdelivery pipelines and improvements to an existing canal to divert water from the Poudre River. Once the EIS is OK'd, design can continue; construction is estimated to take four to eight years.

"We feel pretty confident the Army will say the project is permitable. ... If you don't build this, we lose 100 square miles of Colorado farmland," said Brian Werner, Northern Water spokesman.

The project will provide 40,000 acre-feet of new water supply a year. That water will be used for agricultural as well as municipal use by cities such as Evans, Windsor and Eaton; central Weld County; and the Fort Collins and Loveland water districts. Those participants have already spent roughly \$11 million on analysis and planning.

The Greeley Chamber of Commerce supports the NISP because it will help the area agricultural economy, a major economic driver. "What happens to your next door neighbors can directly impact you," said Mac-Quiddy.



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BUSINESS REPORT LIST | Largest Architecture Firms Ranked by no. registered architects

RANK Prev. rank	COMPANY ADDRESS	NO. REGISTERED ARCHITECTS 2012 EMPLOYEES 2012 EMPLOYEES 2011	PHONE/FAX WEBSITE	PERSON IN CHARGE YEAR FOUNDED
1 2011 Rank: NR	THE NEENAN COMPANY 2620 E. Prospect Road, Suite 100 Fort Collins, CO 80525	17 136 201	970-493-8747/970-493-5869 www.neenan.com	Randy Myers CEO 1966
2 2011 Rank: 1	RB+B ARCHITECTS INC. 315 E. Mountain Ave., Suite 100 Fort Collins, CO 80524	14 20 24	970-484-0117/970-484-0264 www.rbbarchitects.com	Ken Field President 1953
3 2011 Rank: 2	ALLER-LINGLE-MASSEY ARCHITECTS PC 712 Whalers Way, Suite B-100 Fort Collins, CO 80525	8 12 12	970-223-1820/970-223-1833 www.aller-lingle-massey.com	David Lingle Michael (Mick) Aller Brad Massey 1986
4 2011 Rank: 4	VAUGHT FRYE LARSON ARCHITECTS 401 W. Mountain Ave., Suite 100 Fort Collins, C0 80521	4 12 11	970-224-1191/970-224-1662 www.theartofconstruction.com	Justin Larson AIA, CEO 1986
5 2011 Rank: 3	ARCHITECTURE PLUS PC 318 E. Oak St. Fort Collins, CO 80524	4 9 7	970-493-1220/970-224-1314 www.aplusarch.com	Jim Cox Principal 1970
6 2011 Rank: 7	THE FWA GROUP 3665 JFK Parkway, Bldg. 2, Suite 103 Fort Collins, CO 80525	4 5 5	970-232-3125/704-332-7004 www.fwagroup.com	Randall E. Larsen AIA LEED AP Principal 1953
7 2011 Rank: 5	THE ARCHITECTS' STUDIO 151 W. Mountain Ave. Fort Collins, CO 80524	3 5 6	970-482-8125/970-482-8450 www.the-architects-studio.com	Carr Bieker 1988
8 2011 Rank: 8	THORP ASSOCIATES PC ARCHITECTS & PLANNERS 131 Stanley Ave., Suite 100 Estes Park, CO 80517	2 5 5	970-586-9528/970-586-4145 www.thorpassoc.com	Roger M. Thorp AIA, NCARB, LEED AP, Presiden 1976
9 2011 Rank: NR	BECK ARCHITECTS 170 S. St. Vrain Ave. Estes Park, C0 80517	1 4 4	970-586-3913/970-586-4211 www.twbeckarchitects.com	Thomas Beck AIA, NCARB 1998
10 2011 Rank: NR	HAUSER ARCHITECTS PC 3780 E. 15th St., Suite 201 Loveland, CO 80538	1 4 3	970-669-8220/N/A www.hauserarchitectspc.com	Alan L. Hauser President 2003
11 2011 Rank: 11	FREEMAN ARCHITECTS PC 2024 Blue Mesa Court Loveland, CO 80538	1 3 3	970-667-3939/970-667-3940 www.freeman-architects.com	John Freeman Owner 2003
12 2011 Bank: NR	BASIS ARCHITECTURE PC 1692 Big Thompson Ave., Suite 100 Estes Park, CO 80517	1 3 3	970-586-9140/970-586-9149 www.bas1s.com	Steve Lane President 1999

Region surveyed includes the city of Brighton and Larimer and Weld counties. NR-Not Previously Ranked.



Architecture firms hiring once more

The number of registered architects on our list has grown substantially since last year, from 48 in 2011 to 61 in 2012, quite a jump considering that the number grew by just one in 2010.

When commercial real estate took a turn for the worse during the recession, architects took a big hit.

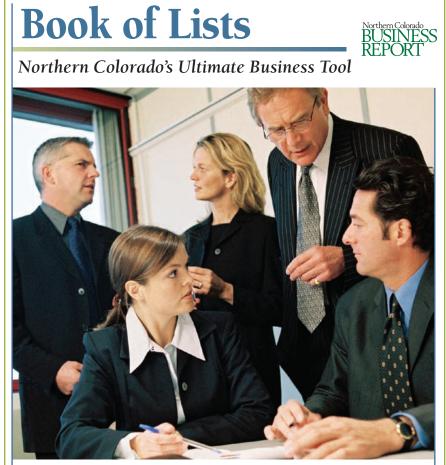
Like so many others, the architecture firms in Northern Colorado did some restructuring. Layoffs were part of that and some firms disappeared altogether. But eight of the 12 companies on this year's list were also on the 2011 list, underscoring, if anything, their resiliency.

One notable change is reflected in the merger of two of last year's firms, VFR Design Inc. and JCL Architecture Inc. Last June, the two brought all of their skills under one roof, creating Vaught Frye Larson Architects, No. 4 on this year's list with four registered architects and 12 employees total.

The No. 1 firm on this year's list was The Neenan Company, with 17 architects. It displaced last year's topranked firm, RB+B Architects Inc., but is new to the list, it appears, only because Neenan was overlooked in the research for the 2011 list.

Molly Armbrister

Source: Business Report Survey



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BUSINESS LIST Largest Engineering Firms Ranked by no. of registered engineers

RANK Prev. rank	COMPANY ADDRESS	No. PEs No. Els EMPLOYEES 2012	NOTABLE PROJECTS	HEADQUARTERS PHONE/FAX WEBSITE	PERSON IN CHARGE YEAR FOUNDED
1 2011 Rank: 1	AYRES ASSOCIATES 3665 JFK Parkway, Bldg. 2, Suite 200 Fort Collins, CO 80525	22 2 33	Canal Importation Pond and Outfall, Fort Collins; Washington Ave. Outfall Stormwater Improvements, Loveland; Wastewater Flow Monitoring, Loveland and Fort Collins	Fort Collins 970-223-5556/970-223-5578 www.ayresassociates.com	Jim Schall Vice president 1967
2 2011 Rank: 3	K L & A INC. 421 E. Fourth St. Loveland, C0 80537	21 8 36	Metro State Student Success Center, Aspen Art Museum, University of Colorado Kittridge Central Building	Golden 970-667-2426/970-667-2493 www.klaa.com	M. Douglas Rutledge COO 1994
3 011 Rank: 5	FARNSWORTH GROUP 1 2310 E. Prospect Road, Suite B Fort Collins, C0 80525	15 0 23	Wastewater treatment improvements for Windsor, City of Laramie SPT Phase two. Town of Estes Park Virginia Drive improvements	Fort Collins 970-484-7477/970-484-7488 www.f-w.com	Brian Zick Western region manager 1912
4 011 Rank:	ESC ENGINEERING 3540 JFK Parkway Fort Collins, CO 80525	13 9 65	Numerous transmission lines and substations in Colorado Wyoming and Texas; line conversion/automation at national brewery, several water SCADA systems	Fort Collins 970-224-9100/970-224-9137 www.thinkesc.com	Kevin P. Hartig President 1978
) 11 Rank: 7	ANDERSON CONSULTING ENGINEERS INC. 375 E. Horsetooth Road, Bldg. 5 Fort Collins, CO 80525	11 2 22	Colorado digital flood-insurance rate map project, City of Fort Collins Canal Importation Detention Ponds project	Fort Collins 970-226-0120/970-226-0121 www.acewater.com	Bradley A. Anderson President 1998
) 11 Rank: 9	EXPONENTIAL ENGINEERING CO. 328 Airpark Drive Fort Collins, CO 80524	10 3 27	Xcel Energy - multiple plants, Navajo Tribal Utility Authority	Fort Collins 970-207-9648/970-207-9657 www.exponentialengineering.com	Thomas A. Ghidossi President 1993
011 Bank: 6	AE ASSOCIATES INC. 5587 W. 19th St. Greeley, CO 80634	8 4 20	Ameristar Casino, Black Hawk; Water Valley Good Samaritan Senior Resort, Windsor	Greeley 970-330-5587/970-330-3040 www.aeassociates.net	Greg Martino President 1976
B 011 Rank: 13	BASELINE CORP. 710 11th Ave., No. 105 Greeley, CO 80631	7 2 22	Red Cliff Wastewater Treatment Plant, Squaw Pass Road, NREL Campus access design	Golden 970-353-7600/970-353-7601 www.baselinecorp.com	John McLain Owner 1998
9 011 Rank: 8	STANTEC CONSULTING SERVICES INC. 2950 E. Harmony Road, Suite 290 Fort Collins, CO 80528	6 1 11,463	Bus Rapid Transit water and sanitary sewer utility improvements; Elizabeth St. waterline alternative assessment; CSU engineering parking lot	Edmonton, Alberta, Canada 970-482-5922/970-482-6368 www.stantec.com	Tracy Anderson Principal 1954
10 011 Bank: 11	TERRACON CONSULTANTS INC. 301 N. Howes St. Fort Collins, CO 80521	6 1 20	N/A	Olathe, Kansas 970-484-0359/970-484-0454 www.terracon.com	John Graves Senior associate 1965
11 11 Rank: 12	LIDSTONE & ASSOCIATES INC. 4025 Automation Way, Bldg. E Fort Collins, C0 80525	6 0 19	Town of Baggs, Wyoming water and sewer infrastructure improvements; City of Cheyenne paleozoic groundwater investigation	Fort Collins 970-223-4705/970-223-4706 www.lidstone.com	Chris Lidstone President 1986
12	AECOM 1601 Prospect Parkway Fort Collins, C0 80525	5 N/A 160	N/A	N/A 970-493-8878/970-493-0213 www.aecom.com	Phil Hackney Vice president 1939
13 D11 Rank: NR	PIONEER WIRELINE / PSI 820 N. Ninth Ave. Brighton, C0 80603	5 5 35	N/A	N/A 303-659-6581/303-659-1789 www.pioneerdrilling.com	John Patterson Division manager 1985
14 011 Rank: 25	STEWART ENVIRONMENTAL CONSULTANTS LLC 3801 Automation Way, Suite 200 Fort Collins, C0 80525	5 3 29	Commercialization of BiO2 algae wastewater treatment process, development of produced water projects, industrial filtration projects for mining, metals and algae	Fort Collins 970-226-5500/970-226-4946 www.stewartenv.com	David R. Stewart President 1985
15 D11 Rank: 10	CTL THOMPSON INC. 351 Linden St., Suite 140 Fort Collins, CO 80524	5 3 26	Crow Lane Dam, Harmony Road and College Ave. improvements, Fort Collins Police station, Peetz Wind Farm	Denver 970-206-9455/970-206-9441 www.cttl.com	R.B. "Chip" Leadbetter Fort Collins division manag 1971
16 D11 Bank: 17	S.A.TECHNOLOGY 3985 S. Lincoln St., Suite 100 Loveland, C0 80537	5 27 75	Reactor decommissioning, robotics for hazardous industries	N/A 970-663-1431/970-663-5898 www.satechnology.com	Brian Dyck President 1992
17 011 Bank: 14	INTERSTATES CONSTRUCTION SERVICES INC. 2636 Midpoint Drive Fort Collins, C0 80525	5 2 43	New Belgium Brewery tank farm, Arch Flash study for New Belgium, Advance Energy expansion, High Plains Wind farm 0&M	Sioux Center, IA 970-221-1776/970-221-3652 www.interstates.com	Doug Coltharp Regional manager 1953
18 011 Rank: 15	INTERWEST CONSULTING GROUP 1218 W. Ash St., Unit C Windsor, CO 80550	5 0 10	Registry Park; US 34/Madison continuous flow intersection, College/Harmony; Mapleton School Campus; Rialto Theater Bridge	Boulder 970-674-3300/970-674-3303 www.interwestgrp.com	Terry Rodrigue President 2002
19 011 Rank: NR	BEAUDIN GANZE CONSULTING ENGINEERS INC. 251 Linden St., Suite 200 Fort Collins, CO 80524	4 2 7	CSU, Braiden and Parmelee Halls fourth Floor Addition and Renovation	Vail 970-221-5691/970-221-5697 www.bgce.com	Ray Engen Principal 1989
20 D11 Rank: 23	NORTHERN ENGINEERING SERVICES 200 S. College Ave., Suite 010 Fort Collins, C0 80524	4 1 16	Fossil Lake Ranch, Fort Collins; Highlands Meadows Golf Course, Windsor; Centerra Marketplace; Bethke Elementary School	Fort Collins 970-221-4158/970-221-4159 www.northernengineering.com	Bud Curtiss Vice president 1987
21 011 Rank: 21	DRESSER-RAND ENGINUITY 4700 McMurry Ave., Suite 101 Fort Collins, C0 80525	4 0 35	N/A	Houston 970-224-0170/970-224-0171 www.dresser-rand.com	Jay Holden General manager 1996
22 111 Rank: 18	LANDMARK ENGINEERING LTD. 3521 W. Eisenhower Blvd. Loveland, C0 80537	4 0 16	Fort Collins LDS Temple; Mirasol Senior Housing Community; Loveland Visitor's Center	Loveland 970-667-6286/970-667-6298 www.landmarkltd.com	Jeff Olhausen Ken Merritt Owners 1969
23 D11 Rank: 19	VEI GLOBAL INC. 7791 Highlands Meadows Parkway Windsor, CO 80528	4 0 5	Sugar and ethanol industry new facility construction and upgrades	Fargo, ND 970-224-7377/970-224-7378 www.veiglobal.com	Jeff Lund President 1998
24 111 Rank: 16	COLORADO CIVIL GROUP INC. 1413 W. 29th St. Loveland, CO 80538	4 0 4	Town of Firestone engineer	Loveland 970-278-0029/N/A www.ccginc.us	David B. Lindsay President 2007
25 211 Rank: NR	SMITH GEOTECHNICAL 1225 Red Cedar Circle, Suite H Fort Collins, C0 80524	3 2 10	Peterson Reservoir RCC Dam; South Fort Collins WWTP Upgrade; Dixon Electrical Substation; Countyline Electrical Substation; Platte Valley Reservoir	Fort Collins 970-490-2620/970-490-2851 www.smithgeotech.com	Duane H. Smith President 1987

Area surveyed includes Weld and Larimer counties and the city of Brighton.

N/A-Not Available.

NR-Not Previously Ranked. **1** Formerly The Engineering Co. Acquired in Jan. 2012.

Researched by Mariah Gant

Source: Business Report Survey

BUSINESS REPORT LIST Largest Commercial General Contractors Ranked by revenues

RANK Prev. rank	COMPANY ADDRESS	REVENUES 2011 REVENUES 2010	EMPLOYEES 2012 EMPLOYEES 2011	NOTABLE PROJECTS	E-MAIL WEB SITE	PERSON IN CHARGE YEAR FOUNDED
1 2011 Rank: NR	SAMPSON CONSTRUCTION 7785 Highland Meadows Pkwy Fort Collins, CO 80528 970-682-2344	\$250,000,000 \$265,000,000	40 40	Buckley AFB Personnel Center; Banner Health / Sterling Regional Medical Center; Campbell County Hospital Expansion (Gillette, WY); South High School (Cheyenne)	john.sampson@sampson.construction.com www.sampson-construction.com	John Sampson, CEO 1952
2011 Rank: 2	FCI CONSTRUCTORS INC. 4001 N. Valley Drive Longmont, CO 80504 970-535-4725	\$242,211,787 \$269,513,000	259 290	Renaissance West End Flats, Colorado Mesa Univ - Houston Hall, Community Health Center of Central Wyoming	sarmstrong@fciol.com www.fciol.com	Jeff Erker, Vice president 1978
3 2011 Rank: 1	HENSEL PHELPS CONSTRUCTION CO. 420 Sixth Ave. Greeley, CO 80632 970-352-6565	\$227,788,947 \$241,650,000	270 300	Denver Justice Center, History Colorado Center, Army Corp work in Ft. Carson, Ameristar in Black Hawk	mreitz@henselphelps.com www.henselphelps.com	Jeffrey K. Wenaas, CEO 1937
4 2011 Rank: 3	GH PHIPPS CONSTRUCTION CO. 208 Racquette Drive Fort Collins, CO 80524 303-571-5377	\$151,921,282 \$204,000,000	N/A N/A	CSU Diagnostic Medicine Center - Veterinarian Hospital, The Children's Hospital (joint venture), Platte Valley Medical Center, Academy 20 Discovery Canyon School, United Power Headquarters	lisa.knight@ghphipps.com www.ghphipps.com	Kurt Klanderud, President 1952
5 2011 Rank: 4	THE NEENAN COMPANY 2620 E. Prospect Road, Suite 100 Fort Collins, CO 80525 970-493-8747	\$126,000,000 \$135,000,000	136 201	New Belgium Brewery, Orthopaedic Center of the Rockies, The Mitchell Block (Old Town Fort Collins), YMCA of the Rockies	info@neenan.com www.neenan.com	Randy Myers, CEO 1966
6 2011 Rank: NR	BRYAN CONSTRUCTION 161 Saturn Drive, Unit 2 Fort Collins, CO 80525 970-377-0937	\$88,437,652 \$88,640,131	67 62	Lincoln Center Additions & Renovations; Automotive Technology Building - Aims Community College; Harmony Corporate Center Expansion; Center for Multiscale Modeling of Atmospheric Processes - CSU	tblanks@bryanconstruction.com www.bryanconstruction.com	Todd Blanks, General manager 1978
7 2011 Rank: 5	ROCHE CONSTRUCTORS INC. 361 71st Ave. Greeley, CO 80634 970-356-3611	\$74,894,000 \$101,975,000	85 95	Aurora Processing Center Annex	info@rocheconstructors.com www.rocheconstructors.com	Thomas J. Roche, President 1971
8 2011 Rank: 7	BRINKMAN PARTNERS LLC 3003 E. Harmony Road, Suite 300 Fort Collins, CO 80528 970-267-0954	\$68,000,000 \$52,000,000	60 50	Otterbox World HQ, PVHS Greeley Infusion Clinic, Arrowhead Condos, Mason St. Flats, Advanced Energy	grace.abbott@brinkmanpartners.com www.brinkmanpartners.com	Paul and Kevin Brinkman, Founding partners 2005
9 2011 Rank: 6	MARK YOUNG CONSTRUCTION INC. 7200 Miller Place Frederick, C0 80504-6609 303-776-1449	\$56,000,000 \$63,000,000	160 157	Wal-Mart #905, North Metro Fire Rescue Admin. Building, King Soopers remodel and addition #36 Arvada, Boulder Valley School District Douglass Elementary School renovation and addition, Coal Creek Elementary Renovation and addition	Irodriguez@markyoungconstruction.com www.markyoungconstruction.com	David Guida, President 1989
10 2011 Rank: 9	DRAHOTA 4700 Innovation Drive, Bldg. C Fort Collins, C0 80525 970-204-0100	\$32,000,000 \$34,000,000	36 36	Presidio Apartments, Fort Collins; Provincetowne for CARE Housing, Fort Collins; Poudre Fire Station #4, Fort Collins.	info@drahota.com www.drahota.com	Terry L. Drahota, President 1973

Region surveyed includes the City of Brighton and Larimer and Weld counties. N/A -Not Available

NR-Not Previously Ranked





proFILE: **ERIC BJORLO**

Vitals: Forestry college student in Fort Collins; re-user of old t-shirts he turns into cleaning rags; avid recycler.

WHAT LEADS YOU TO DO YOUR PART? Two things, my older sister and my childhood summer camp that really emphasized conservation of the earth's resources.



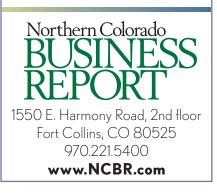
Researched by Mariah Gant

Source: Business Report Survey



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Source: Business Report Survey

Largest Commercial General Contractors BUSINESS REPORT LIST

Ranked by revenues

RANK Prev. rank	COMPANY ADDRESS	REVENUES 2011 REVENUES 2010	EMPLOYEES 2012 EMPLOYEES 2011	NOTABLE PROJECTS	E-MAIL WEB SITE	PERSON IN CHARGE YEAR FOUNDED
11 2011 Rank: 11	MCCAULEY CONSTRUCTORS INC. 650 Innovation Circle Windsor, C0 80550 970-686-6300	\$17,500,000 \$15,446,241	13 14	N/A	corporate@mccauleyconstructors.com www.mccauleyconstructors.com	Leon J. McCauley, President 2005
12 2011 Rank: 12	COE CONSTRUCTION INC. 2302 E. 13th St. Loveland, CO 80537 970-663-7636	\$7,500,000 \$8,100,000	16 13	Advantage Bank, Hilton exterior remodel, The Group building at Centerra	admin@coeconstruction.com www.coeconstruction.com	Gregg Meisinger, President 1990
13 2011 Rank: 13	RHINOTRAX CONSTRUCTION, INC. 4161 Mulligan St. Longmont, C0 80504 303-682-9906	\$5,500,000 \$8,000,000	12 14	Regis University Dual Language Campus in Thornton; Regis University Northern Colorado Campus in Loveland.	info@rhinotrax.com www.rhinotraxconstruction.com	Michele Noel, President 2004
14 2011 Rank: NR	ELDER CONSTRUCTION INC. 471 North Denver Ave. Loveland, CO 80537 970 744-4731	\$5,500,000 N/A	N/A N/A	N/A	chris@elderconstructioninc.com www.elderconstructioninc.com	Chris Elder, Director of operations 1994
15 2011 Rank: 10	MISHLER CONSTRUCTION 8475 W. I-25 Frontage Road, No. 100 Frederick, CO 80504 303-532-2020	\$4,200,000 \$16,300,000	8 12	Ritchie Brothers Auctioneers, Salud Family Health Centers, Highland Park Community Church - Casper	jfast@mishlerbuildstrong.com www.mishlerbuildstrong.com	Delbert Fast, President 1995
16 2011 Rank: NR	G.L. HOFF CO. (DBA) HOFF CONSTRUCTION 1815 W. 12th St. Loveland, CO 80537 970-669-3255	\$4,000,000 N/A	N/A N/A	Cardinal Glass manufacturing plant in Loveland	info@hoffconstruction.com www.hoffconstruction.com	Gregory L. Hoff, President 1984
17 2011 Rank: 15	DELEHOY CONSTRUCTION INC. 3109 S. Taft Hill Road Fort Collins, CO 80526 970-226-0836	\$3,200,000 \$2,400,000	10 10	St. Peter's Church Addition and Remodel, Larimer County Detention Center HVAC Replacement, Poudre School District ITC Remodel	mdelehoy@comcast.net info@delehoyconstruction.com	Grant Elliott, VP of Operations Mike Roberts, VP of Production 1985
18 2011 Rank: 14	WATTLE & DAUB CONTRACTORS 103-203 E. Vine Drive Fort Collins, CO 80520 970-493-2244	\$2,200,000 \$2,900,000	15 18	Wyoming State Capitol, Museo de las Tres Colonias, Hover Home Museum, Parrish House Museum, PSD schools, Ault High School, Jackson County Courthouse	t.tisthammer@wattleanddaub.com www.wattleanddaub.com	Thomas A. Tisthammer, President 1978
19 2011 Rank: 18	GILLAM DEVELOPMENT CORP. 100 Rolling Hills Ranch Drive Johnstown, C0 80534 970-222-7952	\$2,000,000 \$450,000	N/A 1	N/A	rhrfor97@aol.com N/A	Bruce W. Gillam, President 1993
2011 Rank: NR	NEW HORIZON BUILDERS INC. P.O. Box 336160 Greeley, CO 80633 970-381-1616	\$300,000 \$400,000	2 2	EnviroTech Services main office, Human Bean Drive-thru Coffee, location in Fort Collins, two locations in Greeley, Stuft A Burger Bar in Fort Collins, The Library Inc. in Greeley	lynncasseday@msn.com newhorizonbuildersinc.com	Lynn E. Casseday, President 1980
21 2011 Rank: 19	GRUBER CONSTRUCTION INC. 1001A E. Harmony Rd., #322 Fort Collins, CO 80525 970-377-3636	\$245,000 \$326,000	5 4	Associates in Family Medicine, Ft. Collins; Williams Clothier, Ft. Collins; Ukasick Law Office, Loveland; UPS Stores, Colorado	jg@gruberconstructioninc.com www.gruberconstructioninc.com	Jim Gruber, President 1998

Region surveyed includes the City of Brighton and Larimer and Weld counties. N/A -Not Available

NR-Not Previously Ranked



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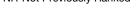
BUSINESS REPORT LIST

Landscape Architecture Firms Ranked by no. registered landscape architects

RANK Prev. rank	COMPANY ADDRESS	NO. LANDSCAPE ARCHITECTS 2012 EMPLOYEES 2012 EMPLOYEES 2011	% BUSINESS: GOVERNMENT COMMERCIAL RESIDENTIAL	NOTABLE PROJECTS	E-MAIL WEBSITE PHONE	PERSON IN CHARGE YEAR FOUNDED
1 2011 Rank: 1	BHA DESIGN INC. 1603 Oakridge Drive Fort Collins, CO 80525	6 7 7	60% 35% 5%	CU Williams Village; CSU Engines & Energy Conversion Lab; Valmont Bike Park; Boulder Jewish Community Center; Fort Collins South Transit Center	amilewski@bhadesign.com www.bhadesign.com 970-223-7577	Angela Milewski Roger Sherman Partners 1993
2011 Rank: NR	LINDGREN LANDSCAPE & IRRIGATION INC. P.O. Box 271273 Fort Collins, CO 80527	4 30 28	0% 5% 95%	N/A	info@lindgrenlandscape.com www.lindgrenlandscape.com 970-226-5677	Tim Lindgren President 1995
3 2011 Rank: 12	RIPLEY DESIGN INC. 401 W. Mountain Ave., Suite 100 Fort Collins, CO 80521	3 4 4	N/A 70% N/A	Poudre Library expansion	robin@vfla.co www.ripleydesigninc.com 970-224-1191	Robin Pelkey CFO 1996
4 2011 Rank: 3	RUSSELL + MILLS STUDIOS 141 S. College Ave., Suite 104 Fort Collins, CO 80524	3 4 4	80% 20% 0%	Fort Collins alleyway enhancements; Lincoln Center; Colorado State University - Lory Student Center	pmills@russellmillsstudios.com www.russellmillsstudios.com 970-484-8855	Paul Mills Craig Russell Partners 2007
5 2011 Rank: 5	VIGNETTE STUDIOS P.O. Box 1889 Fort Collins, CO 80522	2 2 2	0% 60% 40%	Fort Collins Police facility; Harvest; RMII	hoaglund@vignettestudios.com www.vignettestudios.com 970-472-9125	Terence Hoaglund Principal 1998
6 2011 Rank: 11	JIM SELL DESIGN INC. 153 W. Mountain Ave. Fort Collins, CO 80524	2 N/A 4	N/A 20% 60%	Harmony Ridge II, 1500-acre The Reserve on the East River (Crested Butte), Penney Flats, new CSU Academic Village	info@jimselldesign.com www.jimselldesign.com 970-484-1921	Jim Sell President 1975
2011 Rank: 4	BECK ARCHITECTS 170 S. St. Vrain Ave. Estes Park, CO 80517	2 4 4	0% 75% 25%	Salud Health Center, Fort Morgan; Fort Morgan Federal Credit Union; Salud Health Center, Commerce City	thomas@twbeckarchitects.com www.twbeckarchitects.com 970-586-3913	Thomas Beck AIA, NCARB 1998
8 2011 Rank: 6	LANDMARK ENGINEERING LTD. 3521 W. Eisenhower Blvd. Loveland, CO 80537	1 16 15	20% 50% 30%	Fort Collins LDS Temple; Mirasol Senior Housing Community; Loveland Visitor's Center	merrittk@landmarkltd.com www.landmarkltd.com 970-667-6286	Jeff Olhausen Ken Merritt Owners 1969
9 2011 Rank: 7	THE FREDERICKSON GROUP 7711 Windsong Road Windsor, CO 80550	1 1 1	0% 90% 10%	N/A	deanne@tfgcolorado.com www.tfgcolorado.com 970- 674-3323	Deanne Frederickson Owner 2000
10 2011 Rank: NR	HOWARD JOHNSON ARCHITECTS 921 38th Ave. Court Greeley, CO 80634	1 1 1	N/A N/A N/A	N/A	N/A N/A 970-353-4769	Jeff Adkisson 1952
11 2011 Rank: NR	WILD IRIS LIVING LLC 116 N. Washington Ave. Fort Collins, CO 80521	1 1 1	N/A N/A N/A	N/A	robyn.dolgin@gmail.com www.wildIrisliving.com 970-493-5681	Robyn M. Dolgin Owner 2008

Region surveyed includes the City of Brighton and Larimer and Weld Counties.

N/A-Not Available **NR-Not Previously Ranked**





1550 E. Harmony Road, 2nd floor | P.O. Box 270810 | Fort Collins, CO 80527 | 970.221.5400 | Fax: 970.221.5432

Source: Business Report Survey

BUSINESS REPORT

Electrical Contractors

Ranked by number of employees

RANK Prev. rank	COMPANY	EMPLOYEES 2012 EMPLOYEES 2011	REVENUES 2011 REVENUES 2010	Notable projects	e-mail Website Phone	PERSON IN CHARGE YEAR FOUNDED
1 2011 Rank: 1	GREGORY ELECTRIC 3317 N. Lincoln Ave. Loveland, CO 80538	80 75	\$13,250,000 \$12,000,000	N/A	rbryant@gregoryelectricinc.com www.gregoryelectricinc.com 970-669-7609	Rod Bryant President 1988
2011 Rank: 2	MERIT ELECTRIC INC. 2643 Midpoint Drive, Suite F Fort Collins, CO 80525	60 50	N/A N/A	N/A	merit@meritelec.com www.meritelec.com 970-266-8100	Royce Glader CEO 1984
3 2011 Rank: 3	INTERSTATES CONSTRUCTION SERVICES INC. 2636 Midpoint Drive Fort Collins, CO 80525	43 48	\$9,500,000 \$8,000,000	New Belgium Brewery tank farm, Arch Flash study for New Belgium, Advance Energy expansion, High Plains Wind farm 0&M	doug.coltharp@interstates.com www.interstates.com 970-221-1776	Doug Coltharp Regional manager 1953
4 2011 Rank: 4	MALM ELECTRICAL CONTRACTORS LLC 266 Basher Drive, Unit No. 2 Berthoud, CO 80513	40 40	\$500,000 \$5,000,000	Prana in Lafeyette. Target Store in Lakewood, Residence at Franklin Park in Denver, Westview Middle School in Longmont	smalm@malmelectric.com www.malmelectric.com 970-532-9900	Trent Malm General manager 2002
5 2011 Rank: 6	ECKSTINE ELECTRIC CO. 13739 Weld County Road 25 1/2 Platteville, CO 80651	39 27	\$11,000,000 \$7,000,000	N/A	info@eckstineelectric.com www.eckstineelectric.com 970-785-0601	Rick Hiatt President 1954
6 2011 Rank: 5	N LINE ELECTRIC LLC 14293 Longs Peak Court Longmont, CO 80504	33 33	\$5,500,000 \$4,200,000	N/A	wade@nlineelectric.com www.nlineelectric.com 303-702-1147	Wade G. Hamlin Rodger Steinke Owners 2003
7 2011 Rank: 7	BRET'S ELECTRIC 9250 Bruin Blvd., Suite C Frederick, CO 80530	25 26	N/A N/A	N/A	janet@bretselectric.com www.bretselectric.com 720-494-8944	Janet Martin Business manager 1993
8 2011 Rank: NR	AE ASSOCIATES INC. 5587 W. 19th St. Greeley, CO 80634	20 23	\$2,934,678 \$2,690,762	Ameristar Casino, Black Hawk; Water Valley Good Samaritan Senior Resort, Windsor	contact@aeassociates.net www.aeassociates.net 970-330-5587	Greg Martino President 1976
9 2011 Rank: 8	SKYLINE ELECTRIC 2307 W. Eighth St. Loveland, CO 80537	16 20	N/A \$1,800,000	N/A	gregs@skylineelec.com www.skylineelec.com 970-669-2607	Jeff Spicka President 1971
10 2011 Rank: 10	WARKENTIN ELECTRIC INC. 1531 Fourth Ave. Greeley, CO 80631	15 15	\$1,600,000 \$1,100,000	Guadalupe Center in Greeley; Kum & Go gas/ convenience stores; Palominos Mexican restaurant; Weld County Human Services	warkentinelectric@qwestoffice.net N/A 970-304-6833	Larry Warkentin President 1994
11 2011 Rank: 11	EGGERS ELECTRIC INC. 3520 W. Eisenhower Blvd. Loveland, CO 80537	10 10	N/A N/A	Watersway Park Fort Collins; Way to Grow Denver; Home State Bank's Lighting retro; St. Vrain Park	eggers@eggerselectric.com www.eggerselectric.com 970-669-1883	Brent Eggers Vice president 1973
12 2011 Rank: NR	HANNA ELECTRICAL CONTRACTING 1614 Harris Drive Fort Collins, C0 80524	8 18	\$1,900,000 \$2,000,000	OtterBox Headquarters, Rocky Mountain Innosphere, Raintree Athletic Club, Skypond Office Building	clint@hannaelectric.com www.hannaelectric.com 970-482-3289	Clint Hanna President 2001

Region surveyed includes the city of Brighton and Larimer and Weld counties.

N/A-Not Available NR-Not Previously Ranked



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Source: Business Report Survey

Northern Colorado new construction statistics

Construction activity in Larimer and Weld counties based on permits issued in 2011.

Larimer County

	Total				Square feet	Value	Last year value
	construction	Non-residential	Residential	Non-building	(thousands)	(thousands)	(thousands)
January	37	5	29	1	122	21,418	20,448
February	37	3	32	3	86	12,914	12,606
March	49	8	34	1	86	16,490	20,528
April	65	11	51	3	427	43,826	71,173
May	38	11	21	6	74	34,011	26,196
June	56	13	41	2	106	19,150	23,650
July	56	13	39	4	267	70,603	19,825
August	84	7	64	13	411	88,608	23,848
September	40	9	27	4	168	20,172	22,038
October	48	9	35	4	90	14,697	9,669
November	36	2	24	10	56	19,163	18,285
December	48	4	42	2	100	15,878	8,397

Weld Cour	nty						
	Total				Square feet	Value	Last year value
	construction	Non-residential	Residential	Non-building	(thousands)	(thousands)	(thousands)
January	62	1	58	1	137	17,205	36,045
February	52	1	46	2	139	19,375	17,454
March	90	3	82	3	188	25,949	21,345
April	86	2	84	0	199	23,941	19,354
May	82	2	77	3	189	19,856	31,961
June	60	2	55	3	189	31,100	54,050
July	90	2	84	4	187	58,206	17,003
August	90	2	80	8	179	32,054	405,610
September	50	1	39	10	93	19,582	14,958
October	66	2	58	6	157	30,666	14,018
November	78	1	74	3	165	24,634	14,218
December	61	0	57	4	127	15,968	12,320

SOURCE: F.W. DODGE



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 FARMINGTON (505) 327-9891

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 GRANBY (970) 887-3325
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BLUEPRINTS DIRECTORY

AGGREGATE

Bestway Concrete & Aggregates 32744 Weld County Road 13 Windsor, CO 80550 Phone/Fax: 970-229-0336

11723 Weld County Road 2 Brighton, CO 80601 Phone/Fax: 303-637-0900

11401 Weld County Road 9 3/4 Longmont, CO 80501 Phone/Fax: 303-651-1779

301 Centennial Drive Milliken, CO 80543 Phone/Fax: 970-356-7523/970-587-7245

30279 Weld County Road 27 Greeley, CO 80631 Phone/Fax: 970-686-2720 E-mail: smiller@bestwayconcrete.com Website: www.bestwayconcrete.com Products/Services: Ready-mixed concrete. Person In Charge: Gene Wagner, President

Don Kehn Construction Co. 6550 S. Larimer County Road 5

Fort Collins, CO 80528 Phone/Fax: 970-226-4111/970-226-4115 E-mail: kehn@longspeak.net Products/Services: Crushed road base, pit run, top soil, fill dirt, recycled asphalt base, asphalt paving, rotomilling, excavating Person In Charge: Don Kehn, Owner Year Founded: 1965

Martin Marietta Materials 1800 N. Taft Hill Road Fort Collins, CO 80521-1344

Phone/Fax: 970-407-3600/970-407-3900 Products/Services: Aggregates, portable crushing, ready mix concrete, commercial pavement, highway pavement

Roberts Excavation Corp. 1801 First St.

Berthoud, CO 80513 Phone/Fax: 970-532-1440/970-532-1442 E-mail: info@robertsexcavation.com Website: www.roberts-excavation.com Products/Services: Commercial, industrial, residential earthwork, site grading and utility construction, environmental reclamation. Person In Charge: Gerald Roberts, General manager Year Founded: 1991

Timberrock Landscape Center 28629 Weld County Road 17 Windsor, CO 80550 Phone/Fax: 970-686-0442 Website: www.timberrocklandscapecenter.com Products/Services: Decorative rock, composts, soils, redwood mulch and 10 others. Steel edging, boulders, water features and supplies, custom concrete edging installations, trucking, ground preparation and landscaping. Person In Charge: Jess Aragon, Owner Year Founded: 1997

Varra Cos. Inc.

8120 Gage St. Frederick, CO 80516 Phone/Fax: 303-666-6657/303-666-6743 Website: www.varracompanies.com Products/Services: Sand, gravel, ready-mix concrete. Person In Charge: Chris Varra, President Year Founded: 1949

Ward Construction LLC 1012 Madison Ave. Loveland, CO 80537 Phone/Fax: 970-667-1853/1-855-667-5600 E-mail: diane@wardconstructionllc.com Products/Services: Hauling, excavation, concrete. Person In Charge: Tim Ward Year Founded 1963

APPRAISAL

Appraisal Specialties Inc. 105 S. Meldrum St., No. 1 Fort Collins, CO 80521 Phone/Fax: 970-493-7700/970-482-6771 E-mail: harold@appraisalspecialties.com Website: www.appraisalspecialties.com Products/Services: Commercial and residential real estate appraisal. Person In Charge: Harold Sommers, MAI, SRA, Owner Year Founded: 1993

Castle Cleaning & Oriental Rug Co. LLC

565 Third St. Berthoud, CO 80513 Phone/Fax: 970-532-2187/970-532-2670 E-mail: philscastle@hotmail.com

Website: www.orientalrugcleaning.com Products/Services: Oriental rug sales and service. Person In Charge: Phil Auserehl, Owner Year Founded: 1980

Dennis W. Marion MAI SRA P.O. Box 271525

Fort Collins, C0 80527 Phone/Fax: 970-223-1563/970-282-0139 E-mail: mariondw@aol.com Products/Services: All types of commercial appraisals and consulting. Person In Charge: Dennis Marion, MAI, SRA Year Founded: 1993

Real Valu Inc. 2028 Ninth St.

Greeley, CO 80631 Phone/Fax: 970-356-4092 E-mail: realvalu@frii.com Products/Services: Real estate appraisals. Primarily residential, including acreages, complex assignments and income property. Person In Charge: Richard M. Borys, SRA member -Appraisal Institute Year Founded: 1983

Shannon & Associates 215 W. Oak St., Suite 501

Fort Collins, CO 80521 Phone/Fax: 970-482-1010/970-221-4444 E-mail: don@shannonmai.com Products/Services: Appraisal and real estate consulting services. Person in Charge: Donald J. Shannon, Owner Year Founded: 1965

Shelley K. Kechter MAI

3760 Kentford Road Fort Collins, CO 80525 Phone/Fax: 970-204-1400/970-223-3511 Products/Services: Commercial and residential real estate appraisals and real estate consultation. Person In Charge: Shelley K. Kechter Year Founded: 2004

ARCHITECTURE

Aller-Lingle-Massey Architects PC 712 Whalers Way, Suite B-100 Fort Collins, CO 80525 Phone/Fax: 970-223-1820/970-223-1833 E-mail: office@aller-lingle-massey.com Website: www.aller-lingle-massey.com Products/Services: Architecture, master planning, interior design, historic preservation, sustainable design. Person In Charge: David Lingle Michael (Mick) Aller Brad Massey, Principals

Architectural Resource Group PC

1828 Wallenberg Drive Fort Collins, CO 80526 **Phone/Fax:** 970-484-0126/970-484-0127 E-mail: argpc1@earthlink.net Products/Services: Architectural services. Person In Charge: Larry G. Trampe, Architect Year Founded: 1977

Year Founded: 1986

Architecture Plus PC 318 E. Oak St. Fort Collins, CO 80524 Phone/Fax: 970-493-1220/970-224-1314 E-mail: tomk@aplusarch.com Website: www.aplusarch.com Products/Services: Architecture and sustainable design, planning, facility condition assessments, tenant improvements, interior design. Person In Charge: Jim Cox, Principal Year Founded: 1970

Architecture West LLC 4710 S. College Ave. Fort Collins, CO 80525 Phone/Fax: 970-207-0424/970-207-9191 E-mail: info@architecturewestllc.com Website: www.architecturewestllc.com Products/Services: LEED-accredited professionals construction administration and tenant finish. Person In Charge: Stephen J. Steinbicker, Principal architect Year Founded: 1996

Aspen Construction

204 N. Link Lane, No. 3 Fort Collins, CO 80524 Phone/Fax: 970-482-4218/970-482-2092 E-mail: info@aspenconstinc.com Website: www.aspenconstinc.com Products/Services: Custom homes, remodeling, radon mitigation. Person In Charge: Gil Paben, President Year Founded: 1977

NORTHERN COLORADO BUSINESS REPORT

Basis Architecture PC 1692 Big Thompson Ave., Suite 100 Estes Park, CO 80517 Phone/Fax: 970-586-9140/970-586-9149 E-mail: steve@bas1s.com Website: www.bas1s.com Products/Services: Commercial and residential design services. Building science consulting, including Energy Star/ **RESNET** certification. Person In Charge: Steve Lane, President Year Founded: 1999

Beck Architects

170 S. St. Vrain Ave. Estes Park, CO 80517 Phone/Fax: 970-586-3913/970-586-4211 E-mail: thomas@twbeckarchitects.com Website: www.twbeckarchitects.com Products/Services: Architecture planning, landscape design and interiors. Specializing in passive and active solar, green homes and commercial buildings. Person In Charge: Thomas Beck, AIA, NCARB Year Founded: 1998

Casseday Creative Designs LLC

P.O. Box 337733 Greeley, CO 80633 Phone/Fax: 970-515-6675/970-515-6675 E-mail: robb@casseday.net Website: www.casseday.net Products/Services: Architecture and planning. Person In Charge: Robb R. Casseday, AIA, LEED-AP BD+C Year Founded: 2004

CRM Architects

P.O.Box 1287 Wellington, CO 80549 Phone/Fax: 970-222-8228/970-568-0087 E-mail: crmarchitect@aol.com Products/Services: Architectural services. Person In Charge: Charles Mayhugh , NCARB, President Year Founded: 1976

Frameworks Timber 208 Racquette Drive, Unit B

Fort Collins, CO 80524 Phone/Fax: 970-568-4900/970-568-4901 E-mail: adrian@frameworkstimber.com Website: www.frameworkstimber.com Products/Services: Full-architectural design and engineering, timber frame fabrication and erection, design/construction team assembly and coordination, general contracting. Person In Charge: Adrian Jones, President Year Founded: 1996

Freeman Architects PC 2024 Blue Mesa Court

Loveland, CO 80538 Phone/Fax: 970-667-3939/970-667-3940 E-mail: freemanarchts@aol.com Website: www.freeman-architects.com Products/Services: Architectural services. Person In Charge: John Freeman, Owner Year Founded: 2003

Glaser Architects 215 Jefferson St. Fort Collins, C0 80524 Phone/Fax: 970-567-0844 E-mail: carl@archbuild.com Website: www.pulliambuilding.org Products/Services: Commercial, residential, historic renovation and remodels, industrial. Person In Charge: Carl J. Glaser, Architect Year Founded: 1973

Hauser Architects PC 3780 E. 15th St., Suite 201 Loveland, C0 80538 Phone/Fax: 970-669-8220 E-mail: nancy@hauserarchitectspc.com Website: www.hauserarchitectspc.com Products/Services: Architecture and planning, commercial/ residential Person In Charge: Alan L. Hauser, President Year Founded: 2003

Hillhouse Architects Inc.

Windsor, CO 80550 Phone/Fax: 970-686-0505 E-mail: adam@haiarchs.com Website: www.haiarchs.com Products/Services: Commercial/resort/residential architecture and planning. Person In Charge: Pam Hillhouse Adam Hillhouse, Principals Year Founded: 1977

Howard Johnson Architects

921 38th Ave. Court Greeley, CO 80634 Phone/Fax: 970-353-4769/970-353-4988 Person In Charge: Jeff Adkisson Year Founded: 1952

WWW.NCBR.COM

Jim Sell Design Inc. 153 W. Mountain Ave. Fort Collins, CO 80524 Phone/Fax: 970-484-1921/970-484-2443 E-mail: info@jimselldesign.com Website: www.jimselldesign.com Products/Services: Landscape architecture, project planning, graphic design. **Person In Charge**: Jim Sell, President Year Founded: 1975

Lockwood Architects Inc. 415 E. Pitkin St. Fort Collins, C0 80524 Phone/Fax: 970-493-1023 E-mail: dana@lockwoodarch.com Website: www.lockwoodarch.com Products/Services: Architecture design and planning. Person In Charge: Dana W. Lockwood, President Year Founded: 1988

North American Log Homes 800 W. 35th St. Loveland, CO 80538 Phone/Fax: 970-669-6842 E- mail: http://www.icenthemericanlorbomes.com E-mail: blaine@northamericanloghomes.com Website: www.northamericanloghomes.com Products/Services: Specializes in log and timber frame homes. Person In Charge: Blaine Zulkoski, Owner Year Founded: 1993

Northstar Homes Inc.

3814 S. Larimer County Road 5 Loveland, CO 80537 Phone/Fax: 970-667-8830/970-667-6839 E-mail: normr@northstar-homes.com Website: www.northstar-homes.com Products/Services: Custom system-built homes. Singleand multi-family, panalized, remodel. Person In Charge: Norman C. Reichardt, President Year Founded: 1994

Peterson Design 4921 Sandstone Drive

Fort Collins, CO 80526 Phone/Fax: 970-223-2400 E-mail: jan-pd@skybeam.com Website: www.petersondesign.biz Products/Services: Energy-efficient architecture, passive solar residential design, project planning, development, consulting. Person In Charge: Jan Peterson, Owner Year Founded: 1987

Positive Environments, Joe Vansant

P.O. Box 98 Fort Collins, CO 80522 Phone/Fax: 970-221-1575/970-221-1575 Products/Services: Design/build. Person In Charge: Joe Vansant, Principal Year Founded: 1972

R.L. Morton & Associates PC 6140 Saddleback Ave.

Firestone, CO 80504 Phone/Fax: 303-833-2892/303-833-3182 E-mail: rick@rlmorton.com Website: www.rlmorton.com Products/Services: Architecture. Person In Charge: Rick Morton Year Founded: 1993

r4 Architects, Inc.

117 E. Mountain Ave., Suite 205 Fort Collins, CO 80524 Phone/Fax: 970-224-0630/970-224-0634 E-mail: matt@r4arch.com Website: www.r4architects.com Products/Services: Full-service architecture firm with focus on medical, office, hospitality, retail and industrial developments and projects. **Person In Charge:** Matt Rankin, President **Year Founded:** 2006

RB+B Architects Inc.

315 E. Mountain Ave., Suite 100 Fort Collins, CO 80524 0-484-0264 -484-0117/97 E-mail: contact@rbbarchitects.com Website: www.rbbarchitects.com Products/Services: Architecture, interiors, urban design and sustainable design. Person In Charge: Ken Field, President Year Founded: 1953

Richmond Associates Architects

4801 Brenton Drive Fort Collins, CO 80524 Phone/Fax: 970-224-3140/970-224-3140 E-mail: info@richmondassociates.com Website: www.richmondassociates.com Products/Services: Architectural services, estate residential builder. Specializing in residential, condo, patio, multi-family, medical offices, vet clinics, churches.

Person In Charge: Don L. Richmond, Architect Year Founded: 1986

Robert Shreve Architects & Planner Inc.

801 Eighth St., Suite 120 Greeley, C0 80631 Phone/Fax: 970-346-0151/970-352-8761 E-mail: rsapinc@aol.com Products/Services: Architectural planning and design. Person In Charge: Robert Shreve Year Founded: 1994

Sierra Enterprises Inc.

4201 Rockview Court Fort Collins, C0 80526 Phone/Fax: 970-282-1374/970-282-1374 E-mail: steve@sierraenterprisesinc.com Website: www.sierraenterprisesinc.com Products/Services: Design-build and construction management services for commercial buildings, custom homes, building additions, tenant improvements and remodeling projects. Person In Charge: Steven Rieter, Owner Year Founded: 1993

Straight Line Design Inc.

5724 Sacajawea Way Loveland, C0 80537 Phone/Fax: 970-461-3700/970-461-3700 E-mail: skeensld@yahoo.com Products/Services: Residential design and structural engineering. Person In Charge: Scott Skeen, President Year Founded: 2001

The Architects' Studio

151 W. Mountain Ave. Fort Collins, C0 80524 Phone/Fax: 970-482-8125/970-482-8450 E-mail: info@the-architects-studio.com Website: www.the-architects-studio.com Products/Services: Architecture and planning. Person In Charge: Don Bundy Carr Bieker Glenn Konen Jeff Errett, Principals Year Founded: 1988

The FWA Group

3665 JFK Parkway, Bldg. 2, Suite 103 Fort Collins, CO 80525 Phone/Fax: 970-232-3125/704-332-7004 E-mail: r.larsen@fwagroup.com Website: www.fwagroup.com Products/Services: Architecture Person In Charge: Randall E. Larsen, AIA LEED AP Principal Year Founded: 1953

The Neenan Company

2620 E. Prospect Road, Suite 100 Fort Collins, CO 80525 Phone/Fax: 970-493-8747/970-493-5869 E-mail: info@neenan.com Website: www.neenan.com Products/Services: Integrated design-build firm specializing in education, healthcare, government and commercial buildings. Person In Charge: Randy Myers, CEO Year Founded: 1966

Thorp Associates PC Architects

& Planners 131 Stanley Ave., Suite 100 Estes Park, C0 80517 Phone/Fax: 970-586-9528/970-586-4145 E-mail: verlene@thorpassoc.com Website: www.thorpassoc.com Products/Services: Architectural and urban design, master planning, medical clinics, libraries, custom residential, commercial, resorts, light industrial, interiors, LEED design. Person In Charge: Roger M. Thorp, AIA, NCARB, LEED AP, President Year Founded: 1976

Vaught Frye Larson Architects

401 W. Mountain Ave., Suite 100 Fort Collins, C0 80521 Phone/Fax: 970-224-1191/970-224-1662 E-mail: robin@vfla.co Website: www.theartofconstruction.com Products/Services: Sustainable commercial and residential architecture, historical preservation, interior design and master planning. Person In Charge: Justin Larson, AIA, CEO Year Founded: 1986

Vignette Studios

P.O. Box 1889 Fort Collins, CO 80522 Phone/Fax: 970-472-9125/866-902-4163 E-mail: hoaglund@vignettestudios.com Website: www.vignettestudios.com Products/Services: Land planning, landscape architecture, entitlement processing, graphics, project management. Person In Charge: Terence Hoaglund, Principal Year Founded: 1998

WG Architects

P.O. Box 270788 Fort Collins, C0 80527 Phone/Fax: 970-493-2025/970-493-2026 E-mail: bobg@wgarchitects.com Website: www.wgarchitects.com Products/Services: Master planning, site planning, programming, architectural and interior design. Person In Charge: Robert Gustafson, Principal Year Founded: 1969

AWNINGS/SHUTTERS

Weits Construction LLC

Person In Charge: Karl Weits, Owner

Phone/Fax: 970-484-1201/970-221-0404

Phone/Fax: 970-567-7547/970-686-5233

Products/Services: Custom homes, remodels, additions

BLUEPRINTS/PRINTING

Products/Services: Reprographic services, color copying,

large photo copies, digital file transfers, full line of supplies.

Person In Charge: Marie Owens, Branch manager

Royal Digital Reprographics LLC

Products/Services: Copying, printing, large and small

CABINETS/BUILT-INS

Phone/Fax: 970-635-9232/970-635-9233

Person In Charge: Richard L. Wolf, Owner

AAAH! The Kitchen Place

Phone/Fax: 970-225-9456/970-225-9450

Website: www.aaahthekitchenplace.com

Alexander Furniture Studios

Website: www.alexanderfurniturestudios.com

Products/Services: Custom fine furniture, cabinets/built-ins.

Products/Services: Kitchen cabinets and bathroom vanities

Products/Services: The design and sale of cabinetry and

related products for new homes, also complete remodel

E-mail: royaldigitalplans@gmail.com

Website: www.royaldigitalplans.com

P.O. Box 309

Windsor, CO 80550

and basements.

ARC

422 S. Link Lane

Fort Collins, CO 80524

E-mail: co.ftcollins@e-arc.com

Website: www.e-arc.com

Year Founded: 1989

112 W. Fourth St.

Loveland, CO 80537

format, paper sales.

Year Founded: 2010

5837-A S. College Ave.

Fort Collins, CO 80525

E-mail: atkp@frii.com

Year Founded: 1985

517 N. Link Lane

Seth A. Braverman

4125 Main St.

Timnath, CO 80547

Year Founded: 1968

600 E. Collins St., Unit B

E-mail: artisticwd@aol.com

Aspen Construction

E-mail: info@aspenconstinc.com

Website: www.aspenconstinc.com

Person In Charge: Gil Paben, President

Bloedorn Lumber-Loveland

Phone/Fax: 970-667-2971/970-667-9978

Products/Services: Retail building material.

Products/Services: Interior woodwork, cabinets, built-ins,

stock and custom box newels (for stairs) and fireplace

Person In Charge: Jon Nyhart, Manager

E-mail: jnyhart@bloedornlumber.com

Website: www.bloedornlumber.com

Year Founded: 1990

204 N. Link Lane, No. 3

Fort Collins, CO 80524

Year Founded: 1977

Loveland, CO 80538

Year Founded: 1965

Fort Collins, CO 80524

Celtic Designs Inc.

Phone/Fax: 970-482-6232

E-mail: aske2@comcast.net

mantles and custom finishes.

200 Commerce Drive, Suite G

1810 W. Eisenhower Blvd.

mitigation

Eaton, CO 80615

Fort Collins, CO 80524

Phone/Fax: 970-488-9516

E-mail: skshafer@gmail.com

Person In Charge: Steven K. Shafer

Alpine Cabinet Co. Inc.

E-mail: info@alpinecabinetco.com

Website: www.alpinecabinetco.com

for both residential and commercial use.

Artistic Wood Craftsmen

Website: artisticwoodcraftsmen.com

Person In Charge: Tim Reichel, Owner

Phone/Fax: 970-482-4218/970-482-2092

Person In Charge: James Chinn, President

Phone/Fax: 970-454-1799/970-454-1798

Products/Services: Custom cabinetry and countertops.

Products/Services: Custom homes, remodeling, radon

Phone/Fax: 970-484-9030/970-224-3091

projects.

Year Founded: 2003

E-mail: karl@weits.com

Website: www.weits.com

DaVinci Sign Systems Inc.

4496 Bent Drive Windsor, CO 80550 Phone/Fax: 970-203-9292/970-203-9293 E-mail: info@davincisign.com Website: www.davincisign.com Products/Services: Award-winning architecture and electric signs. LED message centers. Signs for schools, hospitals, financial institutions and retail. Custom metal fabrication, stone masonry. Electronic signage for interior and exterior applications. LCD displays. Person In Charge: John "JJ" J. Shaw, President Year Founded: 2004

BASEMENTS

Armstead Construction Inc. P.O. Box 330 LaPorte, C0 80535 Phone/Fax: 970-472-1113/970-472-8313 E-mail: jeff@armsteadconstruction.com Website: www.armsteadconstruction.com Products/Services: Residential and remodeling contractor. Person In Charge: Jeffrey J. Schneider, President Year Founded: 1991

Basement Innovations Inc.

948 Deer Creek Lane Fort Collins, C0 80526 Phone/Fax: 970-282-3600/970-204-0204 E-mail: joe@basementinnovations.com Website: www.basementinnovations.com Products/Services: Specializes in lower level remodel projects. Design/Build services. Person In Charge: Joseph Schlauer, President Year Founded: 1999

Collins Custom Builders and Construction Management P.O. Box 446

P:0. B08 446 Windsor, C0 80550 Phone/Fax: 970-686-2351/970-686-2351 E-mail: doug@collinscustombuilders.com Website: www.collinscustombuilders.com Products/Services: Residential construction consultants for new homes as well as major remodels. Person In Charge: Doug Collins, Owner Year Founded: 1999

Lonetree Construction Inc.

912 Wilshire Drive Berthoud, C0 80513 Phone/Fax: 970-481-6696/970-532-2514 E-mail: vlonetree@msn.com Website: www.lonetreeconstructioninc.com Products/Services: General contracting, custom homes. Remodels, additions, kitchens, baths and basements. Design/build services. Person In Charge: Vaughn Glassmeyer, Owner Year Founded: 1997

New Horizon Builders Inc.

P.O. Box 336160 Greeley, CO 80633 Phone/Fax: 970-381-1616/970-304-9903 E-mail: lynncasseday@msn.com Website: newhorizonbuildersinc.com Products/Services: General contractor. Person In Charge: Lynn E. Casseday, President Year Founded: 1980

PineCrest Custom Homes

4225 Westshore Way Fort Collins, C0 80525 Phone/Fax: 970-226-1655/970-226-1635 E-mail: info@pinecrestcustomhomes.com Website: www.pinecrestcustomhomes.com Products/Services: Custom home building, remodeling, basement finishes, outside architecture. Person In Charge: Thomas Dugan, Manager Year Founded: 1997

Sierra Enterprises Inc. 4201 Rockview Court

Port Collins, CO 80526 Phone/Fax: 970-282-1374/970-282-1374 E-mail: steve@sierraenterprisesinc.com Website: www.sierraenterprisesinc.com Products/Services: Design-build and construction management services for commercial buildings, custom homes, building additions, tenant improvements and remodeling projects. Person In Charge: Steven Rieter, Owner Year Founded: 1993

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Person In Charge: Andrew Skeens, President Year Founded: 1980

Colorado Kitchen & Bath of Northern Colorado

425 15th St. Greeley, C0 80631 Phone/Fax: 970-353-2890/970-356-5270 E-mail: info@ckbsales.com Website: www.ckbsales.com Products/Services: Full-scale kitchen and bath design; remodeling, new construction; turn-key residential countertop replacement program. Person In Charge: Edward Brehon, Owner Year Founded: 1983

Connolly Custom Cabinets

209 Racquette Drive, Suite A Fort Collins, CO 80524 Phone/Fax: 970-490-2781/970-490-2783 E-mail: info@connollycustom.com Website: www.connollycustom.com Products/Services: Custom cabinets. Person In Charge: John Connolly, Owner Year Founded: 1995

Custom Craft Wood Products

40907 Weld County Road 15 Fort Collins, C0 80524 Phone/Fax: 970-482-7091 E-mail: jim@customcraftwood.com Products/Services: Custom designed and custom fit cabinets and bookcases. Person In Charge: James Erthal, Owner Year Founded: 1973

Lonetree Construction Inc.

912 Wilshire Drive Berthoud, CO 80513 Phone/Fax: 970-481-6696/970-532-2514 E-mail: vlonetree@msn.com Website: www.lonetreeconstructioninc.com Products/Services: General contracting, custom homes. Remodels, additions, kitchens, baths and basements. Design/build services. Person In Charge: Vaughn Glassmeyer, Owner Year Founded: 1997

RB Interior Trim

309 S. Link Lane, Unit C Fort Collins, CO 80524 Phone/Fax: 970-484-4401/970-484-4117 E-mail: rbit@rbinteriortrim.com Website: www.rbinteriortrim.com Products/Services: Manufactures and installs wood cabinets, plastic laminate cabinets, special order desks, office furniture, room dividers, custom bars and serving buffets for the restaurant industry. Person In Charge: Scott Busteed, Owner Year Founded: 2000

Tanner Custom Carpentry

1053-B W. U.S. Highway 34 Loveland, C0 80537 Phone/Fax: 970-669-6145 E-mail: tannercustom@wildblue.net Website: www.tannercustom.com Products/Services: Custom homes, specializing in log and timber frame, remodel, additions, green remodels, energy retrofits. Person In Charge: Jason Tanner, President Year Founded: 1986

Tharp Cabinet Corp.

1246 N. Denver Ave. Loveland, CO 80537 Phone/Fax: 970-667-7144/970-635-2660 E-mail: info@tharpcabinets.com Website: www.tharpcabinets.com Products/Services: Manufacturer of residential, commercial and specialty cabinets. Person In Charge: Don Fraley, President Year Founded: 1971

CARPENTRY

Colorado Kitchen & Bath

of Northern Colorado 425 15th St. Greeley, C0 80631 Phone/Fax: 970-353-2890/970-356-5270 E-mail: info@ckbsales.com Website: www.ckbsales.com Products/Services: Full-scale kitchen and bath design; remodeling, new construction; turn-key residential countertop replacement program. Person In Charge: Edward Brehon, Owner Year Founded: 1983

Country Water Bed Store

208 Fourth Ave. Severance, C0 80546 Phone/Fax: 970-686-2769/970-686-2769 E-mail: countrywaterbeds@prodigy.net Website: www.countrywaterbeds.com Person In Charge: Bill H. Miller, Owner Year Founded: 1971

Northern Colorado Business Report | www.ncbr.com

Frameworks Timber 208 Racquette Drive, Unit B

Port Collins, CO 80524 Phone/Fax: 970-568-4900/970-568-4901 E-mail: adrian@frameworkstimber.com Website: www.frameworkstimber.com Products/Services: Full-architectural design and engineering, timber frame fabrication and erection, design/ construction team assembly and coordination, general contracting. Person In Charge: Adrian Jones, President Year Founded: 1996

Lonetree Construction Inc.

912 Wilshire Drive Berthoud, C0 80513 Phone/Fax: 970-481-6696/970-532-2514 E-mail: vlonetree@msn.com Website: www.lonetreeconstructioninc.com Products/Services: General contracting, custom homes. Remodels, additions, kitchens, baths and basements. Design/build services. Person In Charge: Vaughn Glassmeyer, Owner Year Founded: 1997

Pro-Fab Framing Inc. 1520 E. Mulberry St., Suite 160

Fort Collins, CO 80524 Phone/Fax: 970-472-0545/970-472-8106 E-mail: profabframing@aol.com Website: www.profabframing.com Products/Services: Pro-Fab specializes in full service turnkey wood framing for large commercial and residential projects. Person In Charge: Scott Foster, President Year Founded: 1999

StairOne

1405 E. Olive Court, Unit F Fort Collins, CO 80524 Phone/Fax: 970-484-1070/970-484-1839 E-mail: jay@stairone.com Website: www.stairone.com Products/Services: New construction and remodel, custom mill work and stair parts, custom and curved stairs, prefab stairs. Year Founded: 1987

Tanner Custom Carpentry

1053-B W. U.S. Highway 34 Loveland, C0 80537 Phone/Fax: 970-669-6145 E-mail: tannercustom@wildblue.net Website: www.tannercustom.com Products/Services: Custom homes, specializing in log and timber frame, remodel, additions, green remodels, energy retrofits. Person In Charge: Jason Tanner, President Year Founded: 1986

CARPETING

Brinker's Flooring Design Center 1418 E. Magnolia St. Fort Collins, C0 80524 Phone/Fax: 970-484-7200/970-484-7205 E-mail: brinkerbid@aol.com Website: www.brinkersinteriordesign.com Products/Services: All types of flooring. Person In Charge: Dale Brinker, President Year Founded: 2000

Castle Cleaning & Oriental Rug Co. LLC 565 Third St.

Berthoud, C0 80513 Phone/Fax: 970-532-2187/970-532-2670 E-mail: philscastle@hotmail.com Website: www.orientalrugcleaning.com Products/Services: Oriental rug sales and service. Person In Charge: Phil Auserehl, Owner Year Founded: 1980

Dale's Carpet One Floor and Home 3608 Automation Way

Fort Collins, C0 80525 Phone/Fax: 970-223-3596/970-223-0734 E-mail: jlcogburn@dalescarpetoneftcollins.com Website: www.dalescarpetoneftcollins.com Products/Services: Carpet, hardwood, tile, vinyl, laminate and area rugs. Person In Charge: Bobbie Cogburn, CEO Year Founded: 1992

Graham's Carpet Network 451 N. Denver Ave.

451 N. Deriver Ave. Loveland, CO 80537 Phone/Fax: 970-612-0214/970-461-2050 E-mail: monica@grahamscarpetnetwork.com Website: www.grahamscarpetnetwork.com Products/Services: Residential and commercial flooring, countertops and window covering materials and installation. Person In Charge: Monica Graham Scott Graham, Owners Year Founded: 2003

Loveland Design Carpet One Floor and Home 360 S. Lincoln Ave.

Loveland, C0 80537 Phone/Fax: 970-667-3590/970-667-3825 E-mail: cindy@lovelanddesign.com Website: www.lovelanddesigncenter.com Products/Services: Retail and commercial flooring, ceramic tile, natural stone and carpet; VCT; area rugs. New construction and remodels. Insurance renovation. Person In Charge: Cindy Corbett, Proprietor Year Founded: 1967

Professional Flooring and Tile LLC 700 Automation Drive, Unit G-2

Windsor, CO 80550 Phone/Fax: 970-686-0981/970-674-9215 E-mail: mike.wilson@profloortile.com Website: www.profloortile.com Products/Services: Commercial flooring: carpet, resilient floors, tile, stone/slabs, wood. Year Founded: 2011

Schmidt Custom Floors Inc.

1264 S. Grant Ave. Loveland, CO 80537 Phone/Fax: 970-663-7402/970-663-7414 E-mail: info@schmidtcustomfloors.com Website: www.schmidtcustomfloors.com Products/Services: Carpet, tile, hardwood flooring, installation and sanding; new construction and remodels. Pre-finished and custom stained flooring. Person In Charge: Barry Schmidt, President Year Founded: 1998

CLEANING

All Star Cleaning Services 1419 Riverside Ave., Unit C Fort Collins, C0 80524 Phone/Fax: 970-215-2224/970-223-0531 E-mail: laura@cleaningallstars.com Website: www.cleaningallstars.com Products/Services: Green cleaning for homes and offices in the Northern Colorado area. Person In Charge: Laura Smith, Owner Year Founded: 2006

C & H Carpet and Furniture Cleaning Inc.

6001 Poplar St. Bellvue, CO 80512 Phone/Fax: 970-484-0885 E-mail: tom@candhcarpetcleaning.com Website: www.candhcarpetcleaning.com Products/Services: Family owned and operated highquality carpet, furniture, and oriental rug cleaning. Person In Charge: Tom Cooley, President Year Founded: 1985

Castle Cleaning & Oriental Rug Co. LLC

565 Third St. Berthoud, C0 80513 Phone/Fax: 970-532-2187/970-532-2670 E-mail: philscastle@hotmail.com Website: www.orientalrugcleaning.com Products/Services: Oriental rug sales and service. Person In Charge: Phil Auserehl, Owner Year Founded: 1980

Foothills Steam Carpet Cleaners

Fort Collins, CO 80521 Phone/Fax: 970-484-7291 E-mail: foothillscarpetcleaners@gmail.com Website: www.foothillssteamcarpetcleaners.com Products/Services: Carpet, rug, upholstery, maintenance. Year Founded: 1974

Pop-Ins Custom Cleaning 2321 E. Mullberry St., Suite 10 Fort Collins, CO 80524 Phone/Fax: 970-493-6243/970-493-6243 E-mail: pop-ins@customcleaning.net

Website: www.customcleaning.net Products/Services: Customized house and office cleaning using all natural products. Year Founded: 1984

Porter Industries Inc.

5202 Granite St. Loveland, CO 80538 Phone/Fax: 970-667-5239/970-635-2566 E-mail: ken.s@porterclean.com Website: www.porterclean.com: www.maid-clean.com Products/Services: Cleaning and restoration services. Person In Charge: Ken Sargent, CEO Year Founded: 1967

Servicemaster of Fort Collins

3054 Lake Canal Court, No. 120 Fort Collins, CO 80524 Phone/Fax: 970-484-0588/970-482-2754 E-mail: cleaningforyou@svmfc.com Website: www.cleaningforyou.net Products/Services: Commercial, residential, fire and water damage restoration; truck mount steam cleaning; complete janitorial services. Person In Charge: Jeff Cooper, President Year Founded: 1993

CONCRETE

Bestway Concrete & Aggregates 32744 Weld County Road 13 Windsor, C0 80550 Phone/Fax: 970-229-0336

11723 Weld County Road 2 Brighton, CO 80601 **Phone/Fax:** 303-637-0900

11401 Weld County Road 9 3/4 Longmont, C0 80501 **Phone/Fax:** 303-651-1779

301 Centennial Drive Milliken, C0 80543 **Phone/Fax**: 970-356-7523/970-587-7245

30279 Weld County Road 27 Greeley, C0 80631 Phone/Fax: 970-686-2720 E-mail: smiller@bestwayconcrete.com Website: www.bestwayconcrete.com Products/Services: Ready-mixed concrete. Person In Charge: Gene Wagner, President

Coffman & Laub Construction Inc.

P.O. Box 536 Windsor, C0 80550 Phone/Fax: 970-532-5252/970-532-5302 E-mail: mark@coffmanandlaub.com Website: www.coffmanandlaub.com Products/Services: Concrete contractors; curb and gutter, sidewalk, flatwork. Year Founded: 1999

Colorado Precast Concrete Inc.

1820 E. Colorado Highway 402 Loveland, C0 80537 Phone/Fax: 970-669-0535/970-669-0674 E-mail: scott@coloprecast.com Website: www.coloprecast.com Products/Services: Manufacturer of precast concrete products, underground utilities, manholes, electrical vaults, septic tanks, architectural products, small buildings, PVC pipes, fuel tanks. Person In Charge: Penny Hayward, President Year Founded: 1975

D & S Steel Buildings Co.

1503 Second Ave. Greeley, C0 80631 Phone/Fax: 970-353-3137/970-353-8526 E-mail: jlobato@ds-steelbldgs.com Website: www.ds-steelbldgs.com Products/Services: Design/build services for commercial steel buildings. Person In Charge: Harold Satur, President Year Founded: 1965

Fort Collins Pre-Cast Inc.

308 Summit View Drive Fort Collins, CO 80524 Phone/Fax: 970-484-2112/970-484-8232 E-mail: office@fcprecast.com Website: www.fcprecast.com Products/Services: Architectural precast/cast stone, planters, column pier caps, stepping stones, splash blocks and car stops. Person In Charge: Elaine Lauffer, President Year Founded: 1981

Foundation Builders Inc.

6180 W. 10th St. Greeley, C0 80634 Phone/Fax: 970-352-0876/970-352-2092 E-mail: info@foundationbuilders.com Website: foundationbuilders.com Products/Services: Residential, commercial, driveways, patios, retaining walls, foundations. Person In Charge: Jack Renfroe, President Year Founded: 1972

G & N Construction

628 First Ave. Auit, C0 80610 Phone/Fax: 970-834-0382/970-834-0382 E-mail: gnconstruction@qwestoffice.net Products/Services: Pre-engineered metal buildings, structural steel, concrete, epoxy flooring. Person In Charge: Nancy White Gary White, Owners Year Founded: 1996

Martin Marietta Materials

1800 N. Taft Hill Road Fort Collins, CO 80521-1344 Phone/Fax: 970-407-3600/970-407-3900 Products/Services: Aggregates, portable crushing, ready mix concrete, commercial pavement, highway pavement.

R T Concrete

23037 Weld County Road 43 LaSalle, C0 80645 Phone/Fax: 970-405-8577/970-284-6669 E-mail: rto8282231@aol.com

May 4-17 2012 **23C**

Website: www.rtconcrete.com Products/Services: Concrete, driveways, creative/ decorative surfacing, resurfacing, demolition, basements, pool decks, repairs. Person In Charge: Rick Torrez, Owner Year Founded: 1942

Roberts Excavation Corp.

1801 First St. Berthoud, C0 80513 Phone/Fax: 970-532-1440/970-532-1442 E-mail: info@robertsexcavation.com Website: www.roberts-excavation.com Products/Services: Commercial, industrial, residential earthwork, site grading and utility construction, environmental reclamation. Person In Charge: Gerald Roberts, General manager Year Founded: 1991

Varra Cos. Inc.

8120 Gage St. Frederick, CO 80516 Phone/Fax: 303-666-6657/303-666-6743 Website: www.varracompanies.com Products/Services: Sand, gravel, ready-mix concrete. Person In Charge: Chris Varra, President Year Founded: 1949

Ward Construction LLC

1012 Madison Ave. Loveland, CO 80537 Phone/Fax: 970-667-1853/1-855-667-5600 E-mail: diane@wardconstructionllc.com Products/Services: Hauling, excavation, concrete. Person In Charge: Tim Ward Year Founded: 1963

CONSULTANTS

AAAH! The Kitchen Place 5837-A S. College Ave. Fort Collins, C0 80525 Phone/Fax: 970-225-9456/970-225-9450 E-mail: atkp@frii.com Website: www.aaahthekitchenplace.com Products/Services: The design and sale of cabinetry and related products for new homes, also complete remodel projects. Year Founded: 1985

Abrahamson Engineering Inc. 3101 Kintzley Court, Unit D

LaPorte, CO 80535 Phone/Fax: 970-221-2569/970-221-2671 E-mail: rogera@abrahamsoneng.com Website: www.abrahamsoneng.com Products/Services: Mechanical and consulting engineering, HVAC and plumbing design for schools, offices, universities, churches. Year Founded: 1981

AGPROfessionals LLC

4350 State Highway 66 Longmont, C0 80504 Phone/Fax: 970-535-9318/970-535-9854 E-mail: tharen@agpros.com Website: www.agpros.com Products/Services: Developers of agriculture; engineering, land use planning, real estate, surveying, environmental management, public relations exclusively for animal agriculture and agricultural processing. Person In Charge: Thomas Haren, Owner Year Founded: 1996

Anderson Consulting Engineers Inc. 375 E. Horsetooth Road, Bldg. 5

375 E. Horsetooth Road, Bldg. 5 Fort Collins, C0 80525 Phone/Fax: 970-226-0120/970-226-0121 E-mail: baanderson@acewater.com Website: www.acewater.com Products/Services: Water resources, civil, environmental and river restoration. Person In Charge: Bradley A. Anderson, President Year Founded: 1998

Baretich Engineering Inc.

P.O. Box 469 Fort Collins, CO 80522 Phone/Fax: 970-493-8239/970-493-8269 E-mail: consulting@baretich.com Website: www.baretich.com Products/Services: Consulting services for health care facilities in the areas of safety management, facility management, and medical equipment management. Person In Charge: Matthew F. Baretich, President Year Founded: 1997

Beck Architects

170 S. St. Vrain Ave. Estes Park, C0 80517 Phone/Fax: 970-586-3913/970-586-4211 E-mail: thomas@twbeckarchitects.com Website: www.twbeckarchitects.com Products/Services: Architecture planning, landscape design and interiors. Specializing in passive and active solar, green homes and commercial buildings. Person In Charge: Thomas Beck, AIA, NCARB Year Founded: 1998

BHA Design Inc.

1603 Oakridge Drive Fort Collins, CO 80525 Phone/Fax: 970-223-7577/970-223-1827 E-mail: amilewski@bhadesign.com Website: www.bhadesign.com Products/Services: Landscape architecture, planning, urban design, sign design. Person In Charge: Angela Milewski Roger Sherman, Partners Year Founded: 1993

Big Horn Resources Inc. 5141 Clearwater Drive Loveland, C0 80538 Phone/Fax: 970-667-8884/970-667-8883 E-mail: gary@bighornresources.com Products/Services: Property assembly, entitlements, business development. Person In Charge: Gary Kounkel, President Year Founded: 1979

Borstad Consulting Services LLC 4730 S. College Ave., Suite 101 Fort Collins, CO 80525 Phone/Fax: 970-227-6480/970-223-3249 E-mail: tborstad@aol.com Products/Services: Civil engineering, pavement management planning, infrastructure planning and design, forensics, project management and project reviews. Person In Charge: Ted A. Borstad, Owner Year Founded: 2003

Brendle Group Inc. 212 W. Mulberry St.

212 W. Mulberry St. Fort Collins, C0 80521 Phone/Fax: 970-207-0058/970-207-0059 E-mail: info@brendlegroup.com Website: www.brendlegroup.com Products/Services: Engineering consulting in energy, climate change, water conservation, sustainability management and sustainable design. Person In Charge: Judy Dorsey, President Year Founded: 1996

Clarion Associates

401 N. Mason Court, Suite 101 Fort Collins, C0 80524 Phone/Fax: 970-419-4740/970-493-2216 Website: www.clarionassociates.com Products/Services: Community planning and zoning services. Person In Charge: Benjamin A. Herman, Vice president Year Founded: 1991

Collins Custom Builders and Construction Management

P.O. Box 446 Windsor, CO 80550 Phone/Fax: 970-686-2351/970-686-2351 E-mail: doug@collinscustombuilders.com Website: www.collinscustombuilders.com Products/Services: Residential construction consultants for new homes as well as major remodels. Person In Charge: Doug Collins, Owner Year Founded: 1999

Dennis W. Marion MAI SRA P.O. Box 271525

PO. Box 271525 Fort Collins, CO 80527 Phone/Fax: 970-223-1563/970-282-0139 E-mail: mariondw@aol.com Products/Services: All types of commercial appraisals and consulting. Person In Charge: Dennis Marion, MAI, SRA Year Founded: 1993

Earth Engineering Consultants Inc.

4396 Greenfield Drive Windsor, C0 80550 Phone/Fax: 970-545-3908/970-663-0282 E-mail: lesterl@earth-engineering.com Website: www.earth-engineering.com Products/Services: Geotechnical and construction materials; engineering and testing. Person In Charge: Lester L. Litton, President Year Founded: 1993

Entwood Enterprises Inc.

4962 N. Monroe Ave. Loveland, CO 80538 Phone/Fax: 970-226-8926 E-mail: entwood@skybeam.com Website: www.entwoodonline.com Products/Services: Civil design and drafting, GIS, multifamily, commercial, mining. Oil and gas, mapping and presentation graphics. Person In Charge: Scott Norsen, Owner Year Founded: 2003

Marcus & Millichap

3711 JFK Parkway Fort Collins, C0 80525 Phone/Fax: 970-267-3300/970-267-3310 E-mail: kelly.dyer@marcusmillichap.com Website: www.marcusmillichap.com Products/Services: Commercial real estate brokerage, development, research and investments. Person In Charge: Michael Hoffman, Regional manager

National Inspection Services 1136 E. Stuart St., Suite 4204

I 136 E. Stuart St., Suite 4204 Fort Collins, C0 80525 Phone/Fax: 970-482-1976/970-482-3388 E-mail: bill.warren@nationalinspection.net Website: www.nationalinspection.net Products/Services: Building and environmental inspection for pre-purchase, lenders, insurers, third-party companies, litigation support and environmental remediation and due diligence.

Person In Charge: William J. Warren, CEO Year Founded: 1975

Northern Colorado Geotech Inc.

2956 W. 29th St., Unit 21 Greeley, C0 80631 Phone/Fax: 970-506-9244/970-506-9242 E-mail: dleafgren@msn.com Products/Services: Soil and percolation testing, construction materials testing. Person In Charge: Doug Leafgren, President Year Founded: 2001

Parker Construction & Machine

912 Wood St., Unit 30 Fort Collins, C0 80521 Phone/Fax: 970-484-3743/970-224-3617 E-mail: Innparker@gmail.com Website: www.parkerconstructionandmachine.com Products/Services: Consultation and services to the water storage and delivery industry. Person In Charge: Lynn Parker, Owner Year Founded: 1970

Porter Industries Inc.

5202 Granite St. Loveland, CO 80538 Phone/Fax: 970-667-5239/970-635-2566 E-mail: ken.s@porterclean.com Website: www.porterclean.com: www.maid-clean.com Products/Services: Cleaning and restoration services. Person In Charge: Ken Sargent, CEO Year Founded: 1967

Pure Energy LLC 4031 Avenida Del Sol Drive

4051 Avenitad Der Sof Dirve Loveland, CO 80538 Phone/Fax: 970-391-8314 /970-797-1356 E-mail: kacey@pure-energyllc.com Website: www.pure-energyllc.com Products/Services: Efficient lighting solutions for business, lighting consulting, commercial design. Person In Charge: Kacey Parker, Owner Year Founded: 2009

RC Hansen Consulting

1543 Freedom Lane Fort Collins, CO 80526 Phone/Fax: 970-490-1720/970-490-1780 E-mail: rch4oee@aol.com Products/Services: Industrial engineering. Person In Charge: Robert Hansen, Owner Year Founded: 1998

SAFEbuilt Colorado

3755 Precision Drive, Suite 140 Loveland, CO 80538 Phone/Fax: 970-292-2206/970-292-2239 E-mail: scott.martin@safebuilt.com Website: www.safebuilt.com Products/Services: Building code administration, inspection and plan review services for public agencies. Person In Charge: Mike McCurdie, President Year Founded: 1992

Scheduling Consultants Ltd.

4025 Automation Way, F-3 Fort Collins, C0 80525 Phone/Fax: 970-224-2503/970-226-5182 E-mail: carmelita@schedulingconsultants.com Website: www.schedulingconsultants.com Products/Services: Development and monitoring of detailed construction schedules. Person In Charge: Carmelita Thorndike, President Year Founded: 1998

Schmid Structural Engineering

1204 N. Lincoln Ave. Loveland, C0 80537 Phone/Fax: 970-663-1990/970-663-1991 E-mail: quality@schmidengineering.com Website: www.schmidengineering.com Products/Services: Structural engineering, architectural engineering and civil engineering. Person In Charge: Greg Schmid, PE, Owner Year Founded: 1981

Seven Generations LLC

4038 Timberline Road, Suite 100 Fort Collins, CO 80525 Phone/Fax: 970-420-0000/970-797-1913 E-mail: sue@7genllc.com Website: www.7genllc.com Products/Services: Sustainability, renewable energy, LEED NC/EB, energy management, Energy Star. Person In Charge: Susan McFaddin, President Year Founded: 2008

Shear Engineering Corp.

4836 S. College Ave., Suite 12 Fort Collins, C0 80525 Phone/Fax: 970-226-5334/970-282-0311 E-mail: info@shearengineering.com Website: www.shearengineering.com Products/Services: Civil and structural engineering. Person In Charge: Brian W. Shear, President Year Founded: 1985

SRK Consulting Inc. 19 Old Town Square, Suite 238

Fort Collins, CO 80524 Phone/Fax: 970-407-8302/970-407-8319 E-mail: fortcollins@srk.com Website: www.srk.com Products/Services: Groundwater resource evaluation, mine water management, geotechnical engineering, environmental evaluations. Person In Charge: Lawrence E. Cope, Senior hydrogeologist Year Founded: 1974

Stewart Environmental Consultants LLC

3801 Automation Way, Suite 200 Fort Collins, CO 80525 Phone/Fax: 970-226-5500/970-226-4946 E-mail: info@stewartenv.com Website: www.stewartenv.com Products/Services: Process engineering, product commercialization, environmental services and laboratory services. Person In Charge: David R. Stewart, President Year Founded: 1985

TAIT & Associates Inc. 6163 E. County Road 16

Loveland, CO 80537 Phone/Fax: 970-613-1447/970-613-1897 E-mail: tletzring@tait.com Website: www.tait.com Products/Services: Land surveying, civil and environmental engineering. Fuel system design, installation, maintenance and testing. Person In Charge: Tracy J. Letzring, PE, LEED AP, SCDP, Vice president Year Founded: 1964

Tatanka Historical Associates Inc. 612 S. College Ave., Suite 21

Fort Collins, CO 80524 Phone/Fax: 970-221-1095/970-221-1095 E-mail: tatanka@verinet.com Products/Services: Consulting on history and historical preservation projects. Person In Charge: Ron Sladek, President Year Founded: 1993

Terracon Consultants Inc.

301 N. Howes St. Fort Collins, C0 80521 Phone/Fax: 970-484-0359/970-484-0454 E-mail: jcgraves@terracon.com Website: www.terracon.com Products/Services: Geo-technical engineering, environmental engineering, construction materials testing and natural resources management. Person In Charge: John Graves, Senior associate Year Founded: 1965

Timberrock Landscape Center 28629 Weld County Road 17

Windsor, C0 80550 Phone/Fax: 970-686-0442 Website: www.timberrocklandscapecenter.com Products/Services: Decorative rock, composts, soils, redwood mulch and 10 others. Steel edging, boulders, water features and supplies, custom concrete edging installations, trucking, ground preparation and landscaping. Person In Charge: Jess Aragon, Owner Year Founded: 1997

VEI Global Inc

7791 Highlands Meadows Parkway Windsor, C0 80528 Phone/Fax: 970-224-7377/970-224-7378 E-mail: jlund@veiglobal.com Website: www.veiglobal.com Products/Services: Industrial project development, detailed engineering, procurement, construction management, training, start-up services. Person In Charge: Jeff Lund, President Year Founded: 1998

DECKS/PATIOS

Alpine Gardens 7029 S. College Ave. Fort Collins, C0 80525 Phone/Fax: 970-226-2296/970-506-2730 E-mail: info@alpinelandscaping.com Website: www.alpinelandscaping.com Products/Services: Commercial and residential landscape design, installation and maintenance. Person In Charge: Jack Fetig Chris Fetig, Owners Year Founded: 1978

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Clean World Services

Fort Collins, CO 80521 Phone/Fax: 970-484-8553 E-mail: cleanworldservices1996@gmail.com Website: www.cleanworldservices.org Products/Services: Decks, patio and fence refinishing. Person In Charge: Grant Rogers, Owner Year Founded: 1996

Heritage Fence & Decking of Colorado Inc.

10 Oak Ave. Eaton, C0 80615 Phone/Fax: 970-454-2030/970-454-3541 E-mail: heritagefence@aol.com Website: www.heritagefenceanddeckofcolorado.com Products/Services: Factory dealer/fabricator wood, composite and vinyl fences, railings, decks, pergolas and stone columns. Distributor and manufacturer of PVC vinyl cleaner/stain-graffiti remover. Person In Charge: Chad Lee Rodman, Owner Year Founded: 1993

Lindgren Landscape & Irrigation Inc. P.O. Box 271273

Fort Collins, CO 80527 Phone/Fax: 970-226-5677/970-226-2048 E-mail: info@lindgrenlandscape.com Website: www.lindgrenlandscape.com Products/Services: Design/build/maintain landscape company with a focus on new custom landscapes and renovations including outdoor living, fire pits, water features and retaining walls and all aspects of landscape maintenance. Person In Charge: Tim Lindgren, President Year Founded: 1995

Lonetree Construction Inc.

912 Wilshire Drive Berthoud, CO 80513 Phone/Fax: 970-481-6696/970-532-2514 E-mail: vlonetree@msn.com Website: www.lonetreeconstructioninc.com Products/Services: General contracting, custom homes. Remodels, additions, kitchens, baths and basements. Design/Duild services. Person In Charge: Vaughn Glassmeyer, Owner Year Founded: 1997

New Horizon Builders Inc.

P.O. Box 336160 Greeley, CO 80633 Phone/Fax: 970-381-1616/970-304-9903 E-mail: lynncasseday@msn.com Website: newhorizonbuildersinc.com Products/Services: General contractor. Person In Charge: Lynn E. Casseday, President Year Founded: 1980

Pro-Build

4058 Camelot Circle Longmont, CO 80504 Phone/Fax: 970-535-0395/970-535-0648 E-mail: bruce.allen@probuild.com Website: www.probuild.com Products/Services: Lumber, truss and millwork supplier. Person In Charge: Bruce Allen, General manager Year Founded: 2006

R T Concrete

23037 Weld County Road 43 LaSalle, C0 80645 Phone/Fax: 970-405-8577/970-284-6669 E-mail: rto8282231@aol.com Website: www.rtconcrete.com Products/Services: Concrete, driveways, creative/ decorative surfacing, resurfacing, demolition, basements, pool decks, repairs. Person In Charge: Rick Torrez, Owner Year Founded: 1942

Tanner Custom Carpentry 1053-B W. U.S. Highway 34

1053-B W. U.S. Highway 34 Loveland, C0 80537 Phone/Fax: 970-669-6145 E-mail: tannercustom@wildblue.net Website: www.tannercustom.com Products/Services: Custom homes, specializing in log and timber frame, remodel, additions, green remodels, energy retrofits. Person In Charge: Jason Tanner, President Year Founded: 1986

DEVELOPERS

Big Horn Resources Inc. 5141 Clearwater Drive Loveland, C0 80538 Phone/Fax: 970-667-8884/970-667-8883 E-mail: gary@bighornresources.com Products/Services: Property assembly, entitlements, business development. Person In Charge: Gary Kounkel, President Year Founded: 1979

Brinkman Partners LLC 3003 E. Harmony Road, Suite 300 Fort Collins, CO 80528 Phone/Fax: 970-267-0954/970-206-1011 E-mail: grace.abbott@brinkmanpartners.com Website: www.brinkmanpartners.com Products/Services: Integrated real estate services, construction, development, etc. Person In Charge: Paul and Kevin Brinkman, Founding partners Year Founded: 2005

Chrisland Commercial Real Estate Inc.

4745 Wheaton Drive, Suite 120 Fort Collins, C0 80525 Phone/Fax: 970-663-3150/970-663-3291 E-mail: chrisland@chrislandcommercial.com Website: www.chrislandcommercialrealestate.com Products/Services: Commercial real estate brokerage, development and advisory services. Person In Charge: Ryan Schaefer, President Year Founded: 2003

Entwood Enterprises Inc.

4962 N. Monroe Ave. Loveland, CO 80538 Phone/Fax: 970-226-8926 E-mail: entwood@skybeam.com Website: www.entwoodonline.com Products/Services: Civil design and drafting, GIS, multifamily, commercial, mining. Oil and gas, mapping and presentation graphics. Person In Charge: Scott Norsen, Owner Year Founded: 2003

Everitt-MacMillan Commercial LLC

3003 E. Harmony Road, Suite 400 Fort Collins, C0 80528 Phone/Fax: 970-226-1500/970-223-4156 E-mail: terris@everittcompanies.com Website: www.everittmacmillan.com Products/Services: Regional commercial real estate development and brokerage services. Person In Charge: Stuart MacMillan, Manager Year Founded: 1994

Great Western Development Co.

503 Main St. Windsor, CO 80550 Phone/Fax: 303-398-0500/866-892-8951 E-mail: rmontgomery@broe.com Website: www.greatwesternindustrialpark.com Products/Services: Land development and build-to-suit development. Person In Charge: Rich Montgomery, Vice president industrial development Year Founded: 2003

J&J Construction of Northern Colorado/

Journey Homes 7251 W. 20th St., Unit L-200 Greeley, C0 80634-4626 Phone/Fax: 970-352-7072/970-330-5357 E-mail: info@journeyhomes.com Website: www.journeyhomes.com Products/Services: Single family residential. Person In Charge: Jeff Demaske, Principal partner Year Founded: 1999

Livingston Real Estate & Development

736 Whalers Way, Bldg. G, Suite 201 Fort Collins, CO 80525 Phone/Fax: 970-266-0333/970-204-0350 E-mail: tom@tomIrd.com Website: tomIrd.com Products/Services: Commercial real estate brokerage, project management and development. Person In Charge: Thomas Clark Livingston, Owner Year Founded: 2005

Midtown Homes

1899 E. 11th St. Loveland, C0 80537 Phone/Fax: 970-456-4600 E-mail: sales@newmidtownhomes.com Website: www.newmidtownhomes.com Products/Services: Commercial real estate brokerage, development, property management, residential construction. Person In Charge: Eric Holsapple, Principal Year Founded: 2009

Ranack Constructors Inc.

652 S. County Road 9E, Suite 101 Loveland, C0 80537 Phone/Fax: 970-667-3698/970-667-3694 E-mail: sharon_ranack@lpbroadband.net Website: www.ranack.com Products/Services: General contractors, construction managers, turn key operations. Person In Charge: Doug Shirack, Vice president Year Founded: 1986

Stroh & Co. Realty

247 E. Fourth St. Loveland, C0 80537 Phone/Fax: 970-667-2837/970-667-9721 E-mail: dstrohl70@aol.com Website: www.strohrealty.com Products/Services: Full-service real estate and development company. Person In Charge: Dan Stroh, Owner Year Founded: 1954

TAIT & Associates Inc.

6163 E. County Road 16 Loveland, CO 80537 Phone/Fax: 970-613-1447/970-613-1897 E-mail: tletzring@tait.com Website: www.tait.com Products/Services: Land surveying, civil and environmental engineering. Fuel system design, installation, maintenance and testing. Person In Charge: Tracy J. Letzring, PE, LEED AP, SCDP, Vice president Year Founded: 1964

The Neenan Company

2620 E. Prospect Road, Suite 100 Fort Collins, CO 80525 Phone/Fax: 970-493-8747/970-493-5869 E-mail: info@neenan.com Website: www.neenan.com Products/Services: Integrated design-build firm specializing in education, healthcare, government and commercial buildings. Person In Charge: Randy Myers, CEO Year Founded: 1966

The W.W. Reynolds Cos.

1600 Specht Point Road, Suite 123 Fort Collins, C0 80525 Phone/Fax: 970-482-4800/970-221-5009 E-mail: johns@wwreynolds.com Website: www.wwreynolds.com Products/Services: Commercial property management, commercial development, brokerage. Person In Charge: John G. Slack, Asset manager Year Founded: 1980

Water Valley Land Co. 1625 Pelican Lakes Point, Suite 201

1625 Pelican Lakes Point, Suite 201 Windsor, CO 80550 Phone/Fax: 970-686-5828/970-686-2768 E-mail: mbright@watervalleyland.com Website: www.watervalleyland.com Products/Services: Residential, commercial and retail real estate development; oil & gas exploration; water rights and water storage; golf course and water recreation. Person In Charge: Martin Lind, CEO Year Founded: 1990

DRAPERY/WINDOW COVERINGS

Eclipse Designs

1326 Country Club Road Fort Collins, CO 80524 Phone/Fax: 970-221-0178/970-493-4988 E-mail: eclipsedesigns@msn.com Website: www.eclipsemywindows.com Products/Services: Shutters, blinds, shades, custom fabric window and bedding fashions; protective window film; area rugs, decorative faux iron, retractable screens. Person In Charge: Karen Kloss, Owner Year Founded: 2002

Graham's Carpet Network

451 N. Denver Ave. Loveland, C0 80537 Phone/Fax: 970-612-0214/970-461-2050 E-mail: monica@grahamscarpetnetwork.com Website: www.grahamscarpetnetwork.com Products/Services: Residential and commercial flooring, countertops and window covering materials and installation. Person In Charge: Monica Graham Scott Graham, Owners Year Founded: 2003

Sew What Ltd.

Year Founded: 1976

1817 E. Mulberry St. Fort Collins, C0 80524 Phone/Fax: 970-482-7681/970-482-8399 E-mail: sewwhatfc@aol.com Website: www.fortfabrics.com Products/Services: Fabrics for slipcovers, draperies, upholstery, pillows and custom-made slipcovers, valance, draperies, etc. Person In Charge: John Ruppert, President

DRYWALLING

Allied Building Products 2155 Midpoint Drive Fort Collins, CO 80525 Phone/Fax: 970-495-6797/970-495-6858 E-mail: melissa.swanson@alliedbuilding.com Website: www.alliedbuilding.com Products/Services: Roofing distributor and supplier for all commercial and residential products. Seller of windows, skylights, drywall and waterproofing to both homeowners and contractors. Person In Charge: Randall Adam, Branch manager Year Founded: 1957

Cottonwood Drywall Inc.

125 Starbright Court Wellington, C0 80549 Phone/Fax: 970-568-3095/970-568-9205 E-mail: powerslesnlinda@aol.com Products/Services: Drywall and steel stud framing. Person In Charge: Les Powers, Owner Year Founded: 1989

Fossil Creek Drywall

528 W. 67th St. Loveland, C0 80538 Phone/Fax: 970-461-8307/970-461-8307 E-mail: leo@fossilcreekdrywall.com Website: www.fossilcreekdrywall.com Products/Services: Exterior/interior metal stud framing, commercial/residential drywall, spray texture, hand texture and smooth finish. Person In Charge: Kenneth Bondaerant, President Year Founded: 1997

Gypsum Products

6220 S. College Ave. Fort Collins, C0 80525 Phone/Fax: 970-226-5888/970-226-5996 E-mail: di@gypsumproducts.com Website: www.gypsumproducts.com Products/Services: Drywall, steel, acoustic ceilings, stocking homes, insulation. Year Founded: 1985

Phase 2 Co.

216 Hemlock St. Fort Collins, CO 80522 Phone/Fax: 970-482-7000/970-482-7593 E-mail: kirk.larsen@phase2co.com Website: www.phase2co.com Products/Services: Drywall, paint, acoustics. Person In Charge: Alison Larsen, President Year Founded: 1973

Schaeffer Drywall Systems LLC

477 Denver Ave. Loveland, C0 80537 Phone/Fax: 970-663-2227/970-663-2229 E-mail: schaefferdrywall@aol.com Website: www.schaefferdrywall.com Products/Services: Framing and drywall contractor. Person In Charge: Karl Schaeffer, President Year Founded: 1980

The Corcoran Co.

4700 Innovation Drive, Suite B-1 Fort Collins, C0 80525 Phone/Fax: 970-204-4700/970-204-6261 E-mail: kevinc@corcorancompany.com Website: www.corcorancompany.com Products/Services: Commercial metal studs, drywall contractor. Person In Charge: Kevin Corcoran, President Year Founded: 1986

Triple H Drywall

211 N. Timberline Road Fort Collins, CO 80524 Phone/Fax: 970-493-4326/970-416-8570 E-mail: jim@triplehdrywall.com Website: www.triplehdrywall.com Products/Services: Steel stud framing and drywall. Person In Charge: Larry Hood, President Year Founded: 1972

ELECTRICAL

ABA Electric 2440 E. Larimer County Road 30 Fort Collins, C0 80528 Phone/Fax: 970-667-2706 Products/Services: New homes, remodels and small commercial. Person In Charge: Alice Moser, Managing partner Year Founded: 1983

AE Associates Inc.

5587 W. 19th St. Greeley, C0 80634 Phone/Fax: 970-330-5587/970-330-3040 E-mail: contact@aeassociates.net Website: www.aeassociates.net Products/Services: Mechanical and electrical engineering, energy modeling, energy auditing, energy rebate assistance, indoor air quality, commissioning and building automation services. Person In Charge: Greg Martino, President Year Founded: 1976

Beaudin Ganze Consulting Engineers Inc. 251 Linden St., Suite 200

Port Collins, CO 80524 Phone/Fax: 970-221-5691/970-221-5697 E-mail: info@bgce.com Website: www.bgce.com Products/Services: Mechanical, electrical design, lighting and technology design, commissioning (new and existing buildings), energy consulting, infrared and solar studies. Person In Charge: Ray Engen, Principal Year Founded: 1989

Blazen Illuminations

2631 Cedar Drive Loveland, CO 80538 Phone/Fax: 800-980-4155/800-980-4154 E-mail: nate@blazenilluminations.com Website: www.blazenlights.com Products/Services: LED lighting for commercial, residential; lighting design and installation, custom fabrication, welding and art displays. Person In Charge: Nate Webb, Owner Year Founded: 1999

Bret's Electric

9250 Bruin Blvd., Suite C Frederick, C0 80530 Phone/Fax: 720-494-8944/720-494-9008 E-mail: janet@bretselectric.com Website: www.bretselectric.com Products/Services: Electrical contractor for design build projects, commercial, industrial, multi-family and custom residential projects. Person In Charge: Janet Martin, Business manager Year Founded: 1993

Brian's Electric

1410 Webster Ave. Fort Collins, C0 80524 Phone/Fax: 970-484-5085/970-484-7903 E-mail: terry@brianselectricllc.com Products/Services: Electrical contracting, residential, commercial, industrial, new construction, remodels, maintenance and repair, public and private sector. Year Founded: 1979

Burnham & Sun

737 Gregory Road Fort Collins, C0 80524 Phone/Fax: 970-482-6924 E-mail: burnhamsun@aol.com Website: www.burnhambeck.com Products/Services: Solar electric retail products and services. Person In Charge: Sam Burnham, Owner Year Founded: 2000

Eckstine Electric Co.

13739 Weld County Road 25 1/2 Platteville, C0 80651 Phone/Fax: 970-785-0601/970-785-2821 E-mail: info@eckstineelectric.com Website: www.eckstineelectric.com Products/Services: Electrical contractor specializing in industrial (water and wastewater treatment facilities, pump stations, oil fields, etc.) commercial and institutional service. Person In Charge: Rick Hiatt, President Year Founded: 1954

Eggers Electric Inc.

3520 W. Eisenhower Blvd. Loveland, C0 80537 Phone/Fax: 970-669-1883/970-669-0476 E-mail: eggers@eggerselectric.com Website: www.eggerselectric.com Products/Services: Residential, commercial, industrial, energy efficient lighting, new construction, repairs, remodeling, trouble shooting. Person In Charge: Brent Eggers, Vice president Year Founded: 1973

Gregory Electric 3317 N. Lincoln Ave.

3317 N. Lincoln Ave. Loveland, CO 80538 Phone/Fax: 970-669-7609/970-663-7132 E-mail: rbryant@gregoryelectricinc.com Website: www.gregoryelectricinc.com Products/Services: Electrical contractor. Person In Charge: Rod Bryant, President Year Founded: 1988

Hanna Electrical Contracting

1614 Harris Drive Fort Collins, CO 80524 Phone/Fax: 970-482-3289 E-mail: clint@hannaelectric.com Website: www.hannaelectric.com Products/Services: Commercial/light industrial, new/remodel electrical, commercial design build, commercial service, residential service, facility maintenance, lighting upgrades. Person In Charge: Clint Hanna, President Year Founded: 2001

Interstates Construction Services Inc.

2636 Midpoint Drive Fort Collins, C0 80525 Phone/Fax: 970-221-1776/970-221-3652 E-mail: doug.coltharp@interstates.com Website: www.interstates.com Products/Services: Single-source electrical construction, electrical engineering, instrumentation, automation control systems, and UL Listed panel fabrication services for industrial and commercial facilities. Person In Charge: Doug Coltharp, Regional manager Year Founded: 1953

Merit Electric Inc.

2643 Midpoint Drive, Suite F Fort Collins, CO 80525 Phone/Fax: 970-266-8100/970-266-1640 E-mail: merit@meritelec.com Website: www.meritelec.com Products/Services: Electrical construction and service. Person In Charge: Royce Glader, CEO Year Founded: 1984

N Line Electric LLC

14293 Longs Peak Court Longmont, CO 80504 Phone/Fax: 303-702-1147/303-702-1149 E-mail: wade@nlineelectric.com Website: www.nlineelectric.com Products/Services: 0II field and industrial electrical construction projects and 24-hour service work. High voltage underground and overhead services. Person In Charge: Wade G. Hamlin Rodger Steinke, Owners Year Founded: 2003

O'Neil Electric Co.

125 23rd St. Greeley, CO 80631 Phone/Fax: 970-352-5173 E-mail: oneilelectric@qwestoffice.net Website: www.oneilelectric.net Products/Services: Industrial electrical, UL508A panel shop. Water and waste water treatment facilities, pump stations, industrial power and lighting installations, equipment automation, remote SCADA systems and systems integration projects. Person In Charge: John O'Neil Jay O'Neil Greg O'Neil, Owners Year Founded: 1976

Pioneer Electric Inc.

P.O. Box 846 Fort Collins, CO 80522 Phone/Fax: 970-494-0777/970-484-8273 E-mail: mshreff@gmail.com Products/Services: Electrical contractor. Person In Charge: Mark Shreffler, President Year Founded: 1997

PLC Electric

P.O. Box 153 Berthoud, CO 80513 Phone/Fax: 970-203-9480 E-mail: picelectric@comcast.net Products/Services: Commercial, industrial, residential, service call, sign and pole lighting, excavating, trenching. Person In Charge: Martin Pond, Owner Year Founded: 1993

Precision Service Electric Inc.

1320 S.E. Eighth St. Loveland, C0 80537 Phone/Fax: 970-593-3190/970-593-3191 E-mail: bjohnson@psecolorado.com Products/Services: New construction electrical services, security system installation, home surveillance installation, home theater installation and home audio installation. Person In Charge: Bryan Johnson Year Founded: 1994

Skyline Electric

2307 W. Eighth St. Loveland, CO 80537 Phone/Fax: 970-669-2607/970-669-2699 E-mail: gregs@skylineelec.com Website: www.skylineelec.com Products/Services: Complete electrical contracting for residential, complete electrical contracting for residential, complete electrical contracting, service and low-voltage systems. Person In Charge: Jeff Spicka, President Year Founded: 1971

Warkentin Electric Inc.

1531 Fourth Ave. Greeley, C0 80631 Phone/Fax: 970-304-6833/970-336-6406 E-mail: warkentinelectric@qwestoffice.net Products/Services: Free estimates, general facility maintenance, new constructions and remodels, service upgrades, hot tub and air conditioning hookup. Person In Charge: Larry Warkentin, President Year Founded: 1994

ENGINEERING

Abrahamson Engineering Inc. 3101 Kintzley Court, Unit D LaPorte, C0 80535 Phone/Fax: 970-221-2569/970-221-2671 E-mail: rogera@abrahamsoneng.com Website: www.abrahamsoneng.com Products/Services: Mechanical and consulting engineering, HVAC and plumbing design for schools, offices, universities, churches. Year Founded: 1981

AE Associates Inc.

5587 W. 19th St. Greeley, C0 80634 Phone/Fax: 970-330-5587/970-330-3040 E-mail: contact@aeassociates.net Website: www.aeassociates.net Products/Services: Mechanical and electrical engineering, energy modeling, energy auditing, energy rebate assistance, indoor air quality, commissioning and building automation services. Person In Charge: Greg Martino, President Year Founded: 1976

AE Design Associates

317 E. Mulberry St. Fort Collins, CO 80524 Phone/Fax: 970-407-9970/970-407-9977 E-mail: aedesignassoc@netscape.net Products/Services: Preservation engineering. Person In Charge: Richard Beardmore, PE Year Founded: 1980

AECOM

IG01 Prospect Parkway Fort Collins, CO 80525 Phone/Fax: 970-493-8878/970-493-0213 E-mail: jana.knezovich@aecom.com Website: www.aecom.com Products/Services: Environment business line of AECOM: impact assessment and permitting for capital projects; air quality; remediation consulting and engineering; risk assessment; environmental toxicology. Person In Charge: Phil Hackney, Vice president Year Founded: 1939

AGPROfessionals LLC

4350 State Highway 66 Longmont, C0 80504 Phone/Fax: 970-535-9318/970-535-9854 E-mail: tharen@agpros.com Website: www.agpros.com Products/Services: Developers of agriculture; engineering, land use planning, real estate, surveying, environmental management, public relations exclusively for animal agriculture and agricultural processing. Person In Charge: Thomas Haren, Owner Year Founded: 1996

Anderson Consulting Engineers Inc.

375 E. Horsetooth Road, Bldg. 5 Fort Collins, C0 80525 Phone/Fax: 970-226-0120/970-226-0121 E-mail: baanderson@acewater.com Website: www.acewater.com Products/Services: Water resources, civil, environmental and river restoration. Person In Charge: Bradley A. Anderson, President Year Founded: 1998

Baretich Engineering Inc.

P.O. Box 469 Fort Collins, CO 80522 Phone/Fax: 970-493-8239/970-493-8269 E-mail: consulting@baretich.com Website: www.baretich.com Products/Services: Consulting services for health care facilities in the areas of safety management, facility management, and medical equipment management. Person In Charge: Matthew F. Baretich, President Year Founded: 1997

Baseline Corp.

710 11th Ave., No. 105 Greeley, C0 80631 Phone/Fax: 970-353-7600/970-353-7601 E-mail: bec@baselinecorp.com Website: www.baselinecorp.com Products/Services: Civil and land development, environmental and water resources, oil and gas services, land surveying. Person In Charge: John McLain, PE, Owner Year Founded: 1998

Beaudin Ganze Consulting Engineers Inc. 251 Linden St., Suite 200

Port Collins, CO 80524 Phone/Fax: 970-221-5691/970-221-5697 E-mail: info@bgce.com Website: www.bgce.com Products/Services: Mechanical, electrical design, lighting and technology design, commissioning (new and existing buildings), energy consulting, infrared and solar studies. Person In Charge: Ray Engen, Principal Year Founded: 1989

Behlen Manufacturing - Behlen Building Systems

102 W. Fourth St. Loveland, C0 80537 Phone/Fax: 970-593-0596/970-593-0583 Website: www.behlenbuildingsystems.com Products/Services: Pre-engineered metal buildings and specialty structures. Person In Charge: Sergio F. Plaza, Technical director

Borstad Consulting Services LLC 4730 S. College Ave., Suite 101

Fort Collins, CO 80525 Phone/Fax: 970-227-6480/970-223-3249 E-mail: tborstad@aol.com Products/Services: Civil engineering, pavement management planning, infrastructure planning and design, forensics, project management and project reviews. Person In Charge: Ted A. Borstad, Owner Year Founded: 2003

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Brendle Group Inc. 212 W. Mulberry St.

Fort Collins, CO 80521 Phone/Fax: 970-207-0058/970-207-0059 E-mail: info@brendlegroup.com Website: www.brendlegroup.com Products/Services: Engineering consulting in energy, climate change, water conservation, sustainability management and sustainable design. Person In Charge: Judy Dorsey, President Year Founded: 1996

CDS Engineering Corp. 165 Second St. S.W.

Loveland, C0 80537 Phone/Fax: 970-667-8010/970-667-8024 Website: www.cds-eng.net Products/Services: Civil, structural, geo-technical, surveying. Person In Charge: John Donnelly, President Year Founded: 1969

CTL Thompson Inc. 351 Linden St., Suite 140

Fort Collins, CO 80524 Phone/Fax: 970-206-9455/970-206-9441 E-mail: info@cttthompson.com Website: www.cttl.com Products/Services: Full-service geo-technical, structural, environmental and materials engineering firm. Person In Charge: R.B. "Chip" Leadbetter, Fort Collins division manager Year Founded: 1971

Dresser-Rand Enginuity

4700 McMurry Ave., Suite 101 Fort Collins, CO 80525 Phone/Fax: 970-224-0170/970-224-0171 E-mail: kdavies@dresser-rand.com Website: www.dresser-rand.com Products/Services: Engineering and consulting services to the natural gas industry. Person In Charge: Jay Holden, General manager Kevin Davies, Operations manager Year Founded: 1996

Earth Engineering Consultants Inc.

4396 Greenfield Drive Windsor, C0 80550 Phone/Fax: 970-545-3908/970-663-0282 E-mail: lesterl@earth-engineering.com Website: www.earth-engineering.com Products/Services: Geotechnical and construction materials; engineering and testing. Person In Charge: Lester L. Litton, President Year Founded: 1993

Entwood Enterprises Inc.

4962 N. Monroe Ave. Loveland, CO 80538 Phone/Fax: 970-226-8926 E-mail: entwood@skybeam.com Website: www.entwoodonline.com Products/Services: Civil design and drafting, GIS, multifamily, commercial, mining. Oil and gas, mapping and presentation graphics. Person In Charge: Scott Norsen, Owner Year Founded: 2003

ESC Engineering

3540 JFK Parkway Fort Collins, C0 80525 Phone/Fax: 970-224-9100/970-224-9137 E-mail: info@thinkesc.com Website: www.thinkesc.com Products/Services: Electrical engineering, controls and automation, electrical utility design, planning and rates, electrical facility design, lighting design, and GIS/mapping/ integration for electric utilities, industry and municipalities. Person In Charge: Kevin P. Hartig, President Year Founded: 1978

Exponential Engineering Co.

328 Airpark Drive Fort Collins, CO 80524 Phone/Fax: 970-207-9648/970-207-9657 E-mail: support@exponentialengineering.com Website: www.exponentialengineering.com Products/Services: Professional electric power engineering, including wind farm systems and interconnections and large scale designs. Person In Charge: Thomas A. Ghidossi, President Year Founded: 1993

Farnsworth Group Inc.

3538 JFK Parkway, Suite 3 Fort Collins, CO 80525 Phone/Fax: 970-266-1066/970-266-1075 E-mail: tbarela@f-w.com Website: www.f-w.com Products/Services: Civil, survey, water/wastewater, structural, M/E/P, commissioning, energy and LEED services. Person In Charge: Ted R. Barela PE, Branch manager Year Founded: 2007

High Plains Engineering & Design LLC 721 Fourth St., Suite D Fort Lupton, C0 80621 Phone/Fax: 303-857-9280/303-857-9238 E-mail: todds@hpedesign.com Website: www.hpedesign.com Products/Services: Engineering - geotechnical and structural, project management. Person In Charge: Todd Schroeder, Owner Year Founded: 2006

Interstates Construction Services Inc.

2636 Midpoint Drive Fort Collins, CO 80525 Phone/Fax: 970-221-1776/970-221-3652 E-mail: doug.coltharp@interstates.com Website: www.interstates.com Products/Services: Single-source electrical construction, electrical engineering, instrumentation, automation control systems, and UL Listed panel fabrication services for industrial and commercial facilities. Person In Charge: Doug Coltharp, Regional manager Year Founded: 1953

Interwest Consulting Group

1218 W. Ash St., Unit C Windsor, CO 80550 Phone/Fax: 970-674-3300/970-674-3303 E-mail: ralmirall@interwestgrp.com Website: www.interwestgrp.com Products/Services: Site civil engineering, transportation and entitlement services. Person In Charge: Terry Rodrigue, President Year Founded: 2002

J-U-B Engineers Inc.

3538 JFK Parkway, Suite 1 Fort Collins, CO 80525 Phone/Fax: 970-377-3602/970-377-3935 E-mail: jtemple@jub.com Website: www.jub.com Products/Services: Provides civil consulting engineering services to both private and public clients, including transportation, municipal, structural, site civil, land development, planning, public involvement/facilitation and surveying. Person In Charge: Jeff Temple, Area manager Year Founded: 1955

K L & A Inc.

421 E. Fourth St. Loveland, C0 80537 Phone/Fax: 970-667-2426/970-667-2493 E-mail: drutledge@klaa.com Website: www.klaa.com Products/Services: Structural engineering, structural steel design/build, steel construction management and steel detailing. Person In Charge: M. Douglas Rutledge, C00 Year Founded: 1994

Ketterling, Butherus & Norton Engineers LLC

820 Eighth St. 6reeley, C0 80631 Phone/Fax: 970-395-9880/970-395-9881 E-mail: mketterling@kbnengineers.com Website: www.kbnengineers.com Products/Services: Civil engineering planning, design and construction administration; land development, municipal design/consulting. Person In Charge: Mike Ketterling, PE, Principal Year Founded: 1995

Lamp, Rynearson & Associates

4715 Innovation Drive, Suite 100 Fort Collins, CO 80525 Phone/Fax: 970-226-0342/970-226-0879 E-mail: frank.kohl@lra-inc.com Website: www.lra-inc.com Products/Services: Civil engineering, land development, land planning, surveying, traffic and transportation design, aviation, GIS, construction administration, stormwater management, oil and gas services. Person In Charge: Frank A. Kohl, Office principal Year Founded: 1959

Landmark Engineering Ltd.

3521 W. Eisenhower Blvd. Loveland, C0 80537 Phone/Fax: 970-667-6286/970-667-6298 E-mail: merrittk@landmarkltd.com Website: www.landmarkltd.com Products/Services: Land development planning and entitlements, landscape architecture, site design, civil and structural engineering, survey, geotechnical engineering and materials testing. Person In Charge: Jeff Olhausen Ken Merritt, Owners Year Founded: 1969

Larsen Structural Design

19 Old Town Square, Suite 238 Fort Collins, C0 80524 Phone/Fax: 970-568-3355/970-482-0251 E-mail: blake@larsensd.com Website: www.larsensd.com Person In Charge: Blake Larsen, Owner Year Founded: 2005

Lidstone & Associates Inc.

4025 Automation Way, Bldg. E Fort Collins, C0 80525 Phone/Fax: 970-223-4705/970-223-4706 E-mail: cdl@lidstone.com Website: www.lidstone.com Products/Services: Engineering, geology and water resources consulting. Person In Charge: Chris Lidstone, President Year Founded: 1986

National Inspection Services 1136 E. Stuart St., Suite 4204

1136 L. Stuart St., Suite 4204 Fort Collins, CO 80525 Phone/Fax: 970-482-1976/970-482-3388 E-mail: bill.warren@nationalinspection.net Website: www.nationalinspection.net Products/Services: Building and environmental inspection for pre-purchase, lenders, insurers, third-party companies, litigation support and environmental remediation and due diligence. Person In Charge: William J. Warren, CEO Year Founded: 1975

Northern Colorado Geotech Inc. 2956 W. 29th St., Unit 21

2956 W. 29th St., Unit 21 Greeley, CO 80631 Phone/Fax: 970-506-9244/970-506-9242 E-mail: dleafgren@msn.com Products/Services: Soil and percolation testing, construction materials testing. Person In Charge: Doug Leafgren, President Year Founded: 2001

Parker Construction & Machine

912 Wood St., Unit 30 Fort Collins, C0 80521 Phone/Fax: 970-484-3743/970-224-3617 E-mail: Innparker@gmail.com Website: www.parkerconstructionandmachine.com Products/Services: Consultation and services to the water storage and delivery industry. Person In Charge: Lynn Parker, Owner Year Founded: 1970

Pioneer Wireline / PSI 820 N. Ninth Ave.

820 N. Ninth Ave. Brighton, C0 80603 Phone/Fax: 303-659-6581/303-659-1789 E-mail: wemore@pioneerwireline.com Website: www.pioneerdrilling.com Products/Services: Petroleum engineering, geophysical logging services and equipment manufacturing. Person In Charge: John Patterson, Division manager Year Founded: 1985

RC Hansen Consulting

1543 Freedom Lane Fort Collins, C0 80526 Phone/Fax: 970-490-1720/970-490-1780 E-mail: rch4oee@aol.com Products/Services: Industrial engineering. Person In Charge: Robert Hansen, Owner Year Founded: 1998

Schmid Structural Engineering 1204 N. Lincoln Ave.

Loveland, C0 80537 Phone/Fax: 970-663-1990/970-663-1991 E-mail: quality@schmidengineering.com Website: www.schmidengineering.com Products/Services: Structural engineering, architectural engineering and civil engineering. Person In Charge: Greg Schmid, PE, Owner Year Founded: 1981

Shear Engineering Corp. 4836 S. College Ave., Suite 12

4836 S. College Ave., Suite 12 Fort Collins, C0 80525 Phone/Fax: 970-226-5334/970-282-0311 E-mail: info@shearengineering.com Website: www.shearengineering.com Products/Services: Civil and structural engineering. Person In Charge: Brian W. Shear, President Year Founded: 1985

Smith Geotechnical

1225 Red Cedar Circle, Suite H Fort Collins, C0 80524 Phone/Fax: 970-490-2620/970-490-2851 E-mail: dsmith@smithgeotech.com Website: www.smithgeotech.com Products/Services: Civil, geotechnical and structural engineering on dams, irrigation water supply projects, electrical substations, water and wastewater treatment plants. Person In Charge: Duane H. Smith, President Year Founded: 1987

Stantec Consulting Services Inc. 2950 E. Harmony Road, Suite 290

290 E. harmony holds, Suite 290 Fort Collins, CO 80528 Phone/Fax: 970-482-5922/970-482-6368 E-mail: ken.matthews@stantec.com Website: www.stantec.com Products/Services: Full-service professional consulting firm providing engineering design, planning, surveying, environmental management/infrastructure and construction administration services. Person In Charge: Tracy Anderson, Principal Year Founded: 1954

Stewart & Associates Inc.

103 S. Meldrum St. Fort Collins, CO 80521 Phone/Fax: 970-482-9331/970-482-9382 E-mail: stewarts@frii.com Products/Services: Civil engineering, professional land surveyors. Person In Charge: Jay Robinson, President Year Founded: 1958

Stewart Environmental Consultants LLC

3801 Automation Way, Suite 200 Fort Collins, C0 80525 Phone/Fax: 970-226-5500/970-226-4946 E-mail: info@stewartenv.com Website: www.stewartenv.com Products/Services: Process engineering, product commercialization, environmental services and laboratory services. Person In Charge: David R. Stewart, President Year Founded: 1985

Straight Line Design Inc.

5724 Sacajawea Way Loveland, C0 80537 Phone/Fax: 970-461-3700/970-461-3700 E-mail: skeensld@yahoo.com Products/Services: Residential design and structural engineering. Person In Charge: Scott Skeen, President Year Founded: 2001

TAIT & Associates Inc.

6163 E. County Road 16 Loveland, CO 80537 Phone/Fax: 970-613-1447/970-613-1897 E-mail: tletzring@tait.com Website: www.tait.com Products/Services: Land surveying, civil and environmental engineering. Fuel system design, installation, maintenance and testing. Person In Charge: Tracy J. Letzring, PE, LEED AP, SCDP, Vice president

Year Founded: 1964

Terracon Consultants Inc.

301 N. Howes St. Fort Collins, CO 80521 Phone/Fax: 970-484-0359/970-484-0454 E-mail: jcgraves@terracon.com Website: www.terracon.com Products/Services: Geo-technical engineering, environmental engineering, construction materials testing and natural resources management. Person In Charge: John Graves, Senior associate Year Founded: 1965

The CE Group 400 Remington St., Suite A

400 Remington St., Suite A Fort Collins, CO 80524 Phone/Fax: 970-266-9888/970-266-8876 E-mail: markd@thecegroup.com Website: www.thecegroup.com Products/Services: Mechanical consulting engineering firm. Person In Charge: Paul Seward, PE, Partner, LEED AP Mark D'Rosario, LEED AP/Managing partner Year Founded: 1998

The Frederickson Group

7711 Windsong Road Windsor, CO 80550 Phone/Fax: 970- 674-3323 E-mail: deanne@tfgcolorado.com Website: www.tfgcolorado.com Products/Services: Planning and landscape architecture firm specializing in high quality, multi-disciplinary consulting services. Person In Charge: Deanne Frederickson, Owner Year Founded: 2000

Total Engineering Service Inc.

1601 37th St. Evans, CO 80620 Phone/Fax: 970-330-1071/970-330-1252 E-mail: tom@totalengr.com Products/Services: Geotechnical investigations, single family site and grading plans, field inspections such as footing, walls, drainage certifications. Person In Charge: Tom Cope, President Year Founded: 1987

VEI Global Inc

7791 Highlands Meadows Parkway Windsor, C0 80528 Phone/Fax: 970-224-7377/970-224-7378 E-mail: jlund@veiglobal.com Website: www.veiglobal.com Products/Services: Industrial project development, detailed engineering, procurement, construction management, training, start-up services. Person In Charge: Jeff Lund, President Year Founded: 1998

ENVIRONMENTAL SERVICES

AECOM

1601 Prospect Parkway Fort Collins, C0 80525 Phone/Fax: 970-493-8878/970-493-0213 E-mail: jana.knezovich@aecom.com Website: www.aecom.com Products/Services: Environment business line of AECOM: impact assessment and permitting for capital projects; air quality; remediation consulting and engineering; risk assessment; environmental toxicology. Person In Charge: Phil Hackney, Vice president Year Founded: 1939

AGPROfessionals LLC

4350 State Highway 66 Longmont, C0 80504 Phone/Fax: 970-535-9318/970-535-9854 E-mail: tharen@agpros.com Website: www.agpros.com Products/Services: Developers of agriculture; engineering, land use planning, real estate, surveying, environmental management, public relations exclusively for animal agriculture and agricultural processing. Person In Charge: Thomas Haren, Owner Year Founded: 1996

Anderson Consulting Engineers Inc. 375 E. Horsetooth Road, Bldg. 5

3/5 E. Horsetooth Road, Bldg. 5 Fort Collins, CO 80525 Phone/Fax: 970-226-0120/970-226-0121 E-mail: baanderson@acewater.com Website: www.acewater.com Products/Services: Water resources, civil, environmental and river restoration. Person In Charge: Bradley A. Anderson, President Year Founded: 1998

Brendle Group Inc.

212 W. Mulberry St. Fort Collins, C0 80521 Phone/Fax: 970-207-0058/970-207-0059 E-mail: info@brendlegroup.com Website: www.brendlegroup.com Products/Services: Engineering consulting in energy, climate change, water conservation, sustainability management and sustainable design. Person In Charge: Judy Dorsey, President Year Founded: 1996

City of Fort Collins, Climate Wise

700 Wood St. Fort Collins, C0 80522 Phone/Fax: 970-221-6700/970-221-6619 E-mail: climatewise@fcgov.com Website: www.fcgov.com/climatewise Products/Services: Voluntary program and partners combine money-saving practices to protecting the environment and reduce greenhouse gas emissions through waste reduction, energy efficiency, water conservation and transportation reduction. Person In Charge: Kathy Collier, Program manager Year Founded: 2000

Colorado Iron & Metal Inc.

903 Buckingham St. Fort Collins, C0 80524 Phone/Fax: 970-530-2690/970-530-2691 E-mail: kentgarvin@coloradoironmetal.com Website: www.coloradoironmetal.com Products/Services: Full-service scrap metal recycling services and precision metal fabrication shop. Person In Charge: Kent Douglas Garvin, CEO Year Founded: 1995

EnergyLogic Inc. 309 Mountain Ave.

309 Mountain Ave. Berthoud, C0 80513 Phone/Fax: 970-532-3220/970-532-5074 E-mail: info@nrglogic.com Website: www.nrglogic.com Products/Services: Energy efficiency consulting and testing for homebuilders and homeowners. Also working in LEED-NC and EB, and performing commercial energy audits and recommissioning. Software optimiser. Person In Charge: Steve Byers, CEO Year Founded: 2006

Gallegos Sanitation Inc. 1941 Heath Parkway

Fort Collins, C0 80524 Phone/Fax: 970-484-5556/970-484-0662 E-mail: custservice@gsiwaste.com Website: www.gallegossanitation.com Products/Services: Recycling and waste diversion solutions at home, business, and construction projects, including zero waste special events and commercial food waste pickup. Seasonal yard waste and electronic recycling available too. Person In Charge: Art Gallegos Jerry Gallegos Rudy Gallegos, Owners Year Founded: 1959

Kearney & Assoc. Radon Testing & Mitigation 2249 Iroquois Drive Fort Collins, C0 80525 Phone/Fax: 970-481-9275 E-mail: radon.guy.222@gmail.com Products/Services: Radon testing, mitigation, custom systems designed. Person In Charge: Jim Nielsen, Owner Year Founded: 1984

Larimer County Solid Waste Department

5887 S. Taft Hill Road Fort Collins, CO 80526 Phone/Fax: 970-498-5760/970-498-5780 E-mail: rwatson@larimer.org Website: www.larimer.org/solidwaste Products/Services: County landfill and transfer stations. Recycling of e-scrap, batteries, paint, household and hazardous chemical waste. Educational Center on sight. Person In Charge: Stephen Gillette, Director Year Founded: 1963

National Inspection Services 1136 E. Stuart St., Suite 4204

1136 E. Stuart St., Suite 4204 Fort Collins, C0 80525 Phone/Fax: 970-482-1976/970-482-3388 E-mail: bill.warren@nationalinspection.net Website: www.nationalinspection.net Products/Services: Building and environmental inspection for pre-purchase, lenders, insurers, third-party companies, litigation support and environmental remediation and due diligence. Person In Charge: William J. Warren, CEO Year Founded: 1975

Porter Industries Inc. 5202 Granite St.

S2U2 Granite St. Loveland, C0 80538 Phone/Fax: 970-667-5239/970-635-2566 E-mail: ken.s@porterclean.com Website: www.porterclean.com: www.maid-clean.com Products/Services: Cleaning and restoration services. Person In Charge: Ken Sargent, CEO Year Founded: 1967

Seven Generations LLC

4038 Timberline Road, Suite 100 Fort Collins, CO 80525 Phone/Fax: 970-420-0000/970-797-1913 E-mail: sue@7genllc.com Website: www.7genllc.com Products/Services: Sustainability, renewable energy, LEED NC/EB, energy management, Energy Star. Person In Charge: Susan McFaddin, President Year Founded: 2008

Stewart Environmental Consultants LLC 3801 Automation Way, Suite 200

3801 Automation Way, Suite 200 Fort Collins, C0 80525 Phone/Fax: 970-226-5500/970-226-4946 E-mail: info@stewartenv.com Website: www.stewartenv.com Products/Services: Process engineering, product commercialization, environmental services and laboratory services. Person In Charge: David R. Stewart, President Year Founded: 1985

TAIT & Associates Inc. 6163 E. County Road 16

6163 E. County Road 16 Loveland, CO 80537 Phone/Fax: 970-613-1447/970-613-1897 E-mail: tletzring@tait.com Website: www.tait.com Products/Services: Land surveying, civil and environmental engineering. Fuel system design, installation, maintenance and testing. Person In Charge: Tracy J. Letzring, PE, LEED AP, SCDP, Vice president Year Founded: 1964

Terracon Consultants Inc.

301 N. Howes St. Fort Collins, CO 80521 Phone/Fax: 970-484-0359/970-484-0454 E-mail: jcgraves@terracon.com Website: www.terracon.com Products/Services: Geo-technical engineering, environmental engineering, construction materials testing and natural resources management. Person In Charge: John Graves, Senior associate Year Founded: 1965

Waste Management of Northern Colorado

40950 Weld County Road 25 Ault, C0 80610 Phone/Fax: 970-482-6319/970-674-2515 Website: www.wm.com Products/Services: Recycling services, solid waste collection and disposal services. Person In Charge: Rich Morford, District manager Year Founded: 1968

Waste-Not Recycling

1065 Poplar St. Loveland, C0 80534 Phone/Fax: 970-669-9912/970-669-9926 E-mail: acomer@waste-not.com Website: www.waste-not.com

28C March 4-17, 2012

Products/Services: Construction waste recycling, electronics recycling, asset recovery and surplus inventory or recycling, plant closure liquidation services, precious metal recovery, manufacturing recycling programs and consultation. Provides balers and brokering for cardboard, stretch wrap and other recyclable commodities. Person In Charge: Anita Comer, President Year Founded: 1989

EQUIPMENT

ABC Sign Products Inc. 2028 S.E. Frontage Road Fort Collins, CO 80525 Phone/Fax: 970-482-5225/970-842-4019 E-mail: abcsigns@abcsignproducts.com Website: www.abcsignproducts.com Products/Services: MultiCam CNC Cutting Solutions distributor for router, plasma, laser and waterjet and knife cutting; aluminum extrusion sign frame systems for the sign industry division; wholesale sign manufacturing division. Person In Charge: Brian D. Brooks, President Year Founded: 1972

Best Rental

1540 Riverside Ave. Fort Collins, C0 80524 Phone/Fax: 970-282-0700/970-282-0607 E-mail: manager@bestrentalinc.com Website: www.bestrentalinc.com Products/Services: Tool and equipment rentals, construction, equipment rentals, landscaping equipment rentals, wedding and party item rentals. Person In Charge: Aaron Nebelsick, Manager Year Founded: 1982

Blazen Illuminations

2631 Cedar Drive Loveland, CO 80538 Phone/Fax: 800-980-4155/800-980-4154 E-mail: nate@blazenilluminations.com Website: www.blazenlights.com Products/Services: LED lighting for commercial, residential; lighting design and installation, custom fabrication, welding and art displays. Person In Charge: Nate Webb, Owner Year Founded: 1999

Bobcat of the Rockies

1015 Champion Drive Windsor, CO 80550 Phone/Fax: 970-356-8800/970-356-6323 E-mail: rhaug@bobcatoftherockies.com Website: www.bobcatoftherockies.com Products/Services: Equipment dealer. Person In Charge: Robert Haug, Branch manager Year Founded: 1966

Colorado Equipment LLC

240 Fifth St. Greeley, C0 80631 Phone/Fax: 970-356-3666/970-356-2119 E-mail: jjensen@coloradomachinery.com Website: www.coloradoequipment.com Products/Services: Retail farm equipment, lawn and garden equipment, construction equipment. Person In Charge: Mike Meth, GM Year Founded: 2006

Colorado Machinery

3763 Monarch St. Frederick, C0 80516 Phone/Fax: 303-833-5900/303-833-1441 Website: www.coloradomachinery.com Products/Services: Dealer of John Deere and Doosan products, sales, a full line of construction rental equipment, parts, service and technology. Person In Charge: John Strong, Manager Year Founded: 1940

Colorado Precast Concrete Inc.

1820 E. Colorado Highway 402 Loveland, C0 80537 Phone/Fax: 970-669-0535/970-669-0674 E-mail: scott@coloprecast.com Website: www.coloprecast.com Products/Services: Manufacturer of precast concrete products, underground utilities, manholes, electrical vaults, septic tanks, architectural products, small buildings, PVC pipes, fuel tanks. Person In Charge: Penny Hayward, President Year Founded: 1975

Diesel Services

of Northern Colorado 1828 E. Mulberry St., Unit D Fort Collins, CO 80524 Phone/Fax: 970-221-9280/970-221-9286 E-mail: diesel1@frii.com Website: www.dsnc.biz Products/Services: Repair and service for all trucks, tractors, trailers, fleets, forklifts, earth movers, compressors, generators, cranes, booms and mobile repair service. Person In Charge: Marybeth Snyder, Owner Year Founded: 1998

Front Range Industrial & Construction Supply

Is59 Second Ave. Greeley, C0 80631 Phone/Fax: 970-352-8780/970-352-8787 E-mail: frontrangeindustrial@induserve.net Products/Services: Industrial and construction supply, fasteners. Machining and hose crimping service. Person In Charge: Brian Parker Kevin Dick, Owners Year Founded: 2003

Harsh International Inc.

600 0ak Ave. Eaton, C0 80615 Phone/Fax: 970-454-2291/970-454-3491 E-mail: harsh@harshenviro.com Website: www.harshenviro.com Products/Services: Cattle-feed mixers, hydraulic dumping equipment, contract laser and water-jet cutting and environmental solutions. Person In Charge: Robert E. Brown, President Year Founded: 1948

Longs Peak Equipment Inc.

4322 Colorado Highway 66 Longmont, C0 80504 Phone/Fax: 970-535-4474/970-535-4556 E-mail: longspk1@aol.com Website: www.longspeakequipment.com Products/Services: Agricultural equipment sales, parts and service. Person In Charge: Jay Knutson, General manager Year Founded: 1922

Mac Equipment Inc.

2116 W. First St. Loveland, CO 80537 Phone/Fax: 970-593-9421/970-663-4777 Website: www.maceq.com Products/Services: Outdoor power equipment, lawn and garden, contractors equipment, parts, sales, service. Person In Charge: John McCrimmon, President Year Founded: 1995

R&R Tire Surface Protectors Inc.

2701 Killdeer Drive Fort Collins, C0 80526 Phone/Fax: 970-226-4082/970-226-4991 E-mail: info@rrtirecovers.com Website: www.rrtirecovers.com Products/Services: Manufacturer of tire covers, diapers and storage covers for industrial equipment. Person In Charge: Caroline McArthur, President Year Founded: 1994

S & B Porta-Bowl Restrooms

LaSalle, CO 80645 Phone/Fax: 970-356-7070/970-339-9898 E-mail: sarah@sbprestrooms.com Website: www.sbprestrooms.com Products/Services: Portable restrooms, trash removal, restroom trailers, septic and grease trap pumping. Person In Charge: Richard Kline, Division manager Year Founded: 1973

EXCAVATING

Ace Hi Plumbing, Heating and Air 4916 W. Eisenhower Blvd.

Loveland, C0 80537 Phone/Fax: 970-667-0300/970-278-1490 E-mail: contact@acehiplumbing.com Website: www.acehiplumbing.com Products/Services: Plumbing, drain cleaning, sewer repair/ replacement, water heaters, tankless and high-efficiency toilets, sinks and faucets, leak repairs, furnace and air conditioning service, etc. Person In Charge: Rick Dowling, President Year Founded: 1996

D & S Steel Buildings Co.

1503 Second Ave. Greeley, C0 80631 Phone/Fax: 970-353-3137/970-353-8526 E-mail: jlobato@ds-steelbldgs.com Website: www.ds-steelbldgs.com Products/Services: Design/build services for commercial steel buildings. Person In Charge: Harold Satur, President Year Founded: 1965

Don Kehn Construction Co.

6550 S. Larimer County Road 5 Fort Collins, CO 80528 Phone/Fax: 970-226-4111/970-226-4115 E-mail: kehn@longspeak.net Products/Services: Crushed road base, pit run, top soil, fill dirt, recycled asphalt base, asphalt paving, rotomilling, excavating. Person In Charge: Don Kehn, Owner Year Founded: 1965

Gerrard Excavating Inc. 27486 County Road 13

Loveland, CO 80534 Phone/Fax: 970-669-1463/970-669-1964 E-mail: info@earthdevelopers.com Website: www.earthdevelopers.com Products/Services: Site development, pipeline, grading, excavation and demolition. Person In Charge: Gary Gerrard, President Year Founded: 1985

Naranjo Civil Constructors Inc.

1863 Second Ave. Greeley, C0 80631 Phone/Fax: 970-356-7909/970-356-0887 E-mail: info@naranjocivil.com Website: www.naranjocivil.com Products/Services: Structural and flatwork concrete construction, drainageway reconstruction in urban environments, stormwater/irrigation related utilities. Person In Charge: Jerry Naranjo Herman Naranjo, Owners Year Founded: 1982

Parker Construction & Machine 912 Wood St., Unit 30

Fort Collins, C0 80521 Phone/Fax: 970-484-3743/970-224-3617 E-mail: Innparker@gmail.com Website: www.parkerconstructionandmachine.com Products/Services: Consultation and services to the water storage and delivery industry. Person In Charge: Lynn Parker, Owner Year Founded: 1970

R T Concrete 23037 Weld County Road 43

23037 Weld County Road 43 LaSalle, CO 80645 Phone/Fax: 970-405-8577/970-284-6669 E-mail: rto8282231@aol.com Website: www.rtconcrete.com Products/Services: Concrete, driveways, creative/decorative surfacing, resurfacing, demolition, basements, pool decks, repairs. Person In Charge: Rick Torrez, Owner Year Founded: 1942

Roberts Excavation Corp.

1801 First St. Berthoud, C0 80513 Phone/Fax: 970-532-1440/970-532-1442 E-mail: info@robertsexcavation.com Website: www.roberts-excavation.com Products/Services: Commercial, industrial, residential earthwork, site grading and utility construction, environmental reclamation. Person In Charge: Gerald Roberts, General manager Year Founded: 1991

Timberrock Landscape Center

28629 Weld County Road 17 Windsor, C0 80550 Phone/Fax: 970-686-0442 Website: www.timberrocklandscapecenter.com Products/Services: Decorative rock, composts, soils, redwood mulch and 10 others. Steel edging, boulders, water features and supplies, custom concrete edging installations, trucking, ground preparation and landscaping. Person In Charge: Jess Aragon, Owner Year Founded: 1997

Ward Construction LLC

1012 Madison Ave. Loveland, CO 80537 Phone/Fax: 970-667-1853/1-855-667-5600 E-mail: diane@wardconstructionllc.com Products/Services: Hauling, excavation, concrete. Person In Charge: Tim Ward Year Founded: 1963

FENCE

C&T Custom Fabrication Inc. 5186 Longs Peak Road Berthoud, C0 80513 Phone/Fax: 970-532-2444/970-461-0284 E-mail: cam@ctcustomfab.com Website: www.ctcustomfab.com Products/Services: Metal fabrication, including precision welding, water-jet cutting, CNC machining, CNC punching and bending. Person In Charge: Cameron Matthie Terry Dettmann, Owners Year Founded: 1997

Clean World Services

Fort Collins, C0 80521 Phone/Fax: 970-484-8553 E-mail: cleanworldservices1996@gmail.com Website: www.cleanworldservices.org Products/Services: Decks, patio and fence refinishing Person In Charge: Grant Rogers, Owner Year Founded: 1996

Heritage Fence & Decking of Colorado Inc. 10 Oak Ave.

Eaton, CO 80615 Phone/Fax: 970-454-2030/970-454-3541 E-mail: heritagefence@aol.com Website: www.heritagefenceanddeckofcolorado.com Products/Services: Factory dealer/fabricator wood, composite and vinyl fences, railings, decks, pergolas and stone columns. Distributor and manufacturer of PVC vinyl cleaner/stain-graffiti remover. Person In Charge: Chad Lee Rodman, Owner Year Founded: 1993

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Pro-Build 4058 Camelot Circle Longmont, CO 80504 Phone/Fax: 970-535-0395/970-535-0648 E-mail: bruce.allen@probuild.com Website: www.probuild.com Products/Services: Lumber, truss and millwork supplier. Person In Charge: Bruce Allen, General manager Year Founded: 2006

Signature Stone

211 30th St. Greeley, C0 80631 Phone/Fax: 970-351-0270/970-351-0280 E-mail: signaturestone@signaturestone.net Website: www.signaturestone.net Products/Services: Stone veneer, concrete fence, retaining walls, precast. Person In Charge: Dale Boehner Rene Waters, Partners Year Founded: 2001

Timberrock Landscape Center

28629 Weld County Road 17 Windsor, C0 80550 Phone/Fax: 970-686-0442 Website: www.timberrocklandscapecenter.com Products/Services: Decorative rock, composts, soils, redwood mulch and 10 others. Steel edging, boulders, water features and supplies, custom concrete edging installations, trucking, ground preparation and landscaping. Person In Charge: Jess Aragon, Owner Year Founded: 1997

FIRE SPRINKLER SYSTEMS

American Sprinkler Inc.

17264 WCR 12 Fort Lupton, C0 80621 Phone/Fax: 303-383-5021/303-383-5023 E-mail: firesprinkler@amsprink.com Website: www.amsprink.com Products/Services: Fire sprinkler installation in commercial buildings, residential, nursing homes and warehouses, testing, inspections. Year Founded: 1984

Fire Defense Inc.

3764 Eureka Way, Unit 5 Frederick, C0 80516 Phone/Fax: 303-828-4250/303-828-3021 Website: www.firedefenseinc.com Products/Services: Fire sprinkler installation and service. Year Founded: 1993

FIREPLACE RELATED

A-1 Heating & Air Conditioning 107 N. 23rd Ave. Greeley, C0 80631 Phone/Fax: 970-352-3500 E-mail: a1heat@yahoo.com Website: www.a1heat-air.com Products/Services: Service and installation of furnaces and air conditioners. Specializing in air quality including air filtration, humidification and ventilating. Person In Charge: Darren Knoll, President Year Founded: 1969

FLOORING

Brinker's Flooring Design Center 1418 E. Magnolia St. Fort Collins, CO 80524 Phone/Fax: 970-484-7200/970-484-7205 E-mail: brinkerbid@aol.com Website: www.brinkersinteriordesign.com Products/Services: All types of flooring. Person In Charge: Dale Brinker, President Year Founded: 2000

Dale's Carpet One Floor and Home 3608 Automation Way

Sous Automation way Fort Collins, CO 80525 Phone/Fax: 970-223-3596/970-223-0734 E-mail: jlcogburn@dalescarpetoneftcollins.com Website: www.dalescarpetoneftcollins.com Products/Services: Carpet, hardwood, tile, vinyl, laminate and area rugs. Person In Charge: Bobbie Cogburn, CEO Year Founded: 1992

Florida Tile Ceramic Center

1833 E. Harmony Road, No. 9 Fort Collins, CO 80528-3446 Phone/Fax: 970-223-5193/970-223-6378 E-mail: connie.carlson@floridatile.com Website: www.floridatile.com Products/Services: Wholesale distributor of ceramic tile, porcelain tile, stone tile, setting materials, care and maintenance products. Person In Charge: Connie Carlson, Branch manager Year Founded: 1997

Graham's Carpet Network 451 N. Denver Ave.

451 N. Denver Ave. Loveland, CO 80537 Phone/Fax: 970-612-0214/970-461-2050 E-mail: monica@grahamscarpetnetwork.com

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Website: www.grahamscarpetnetwork.com Products/Services: Residential and commercial flooring, countertops and window covering materials and installation. Person In Charge: Monica Graham Scott Graham, Owners Year Founded: 2003

Lee's Hardwood Flooring Inc.

201 N. Seventh St. Windsor, C0 80550 Phone/Fax: 970-686-2191/970-686-0226 E-mail: leeshardwood@aol.com Website: www.leeshardwoodflooring.com Products/Services: Hardwood floors, carpet, tile, vinyl. Person In Charge: Terry Ferris, Owner Year Founded: 1980

Loveland Design Carpet One Floor and Home 360 S. Lincoln Ave.

300 S. Lincoln Ave. Loveland, CO 80537 Phone/Fax: 970-667-3590/970-667-3825 E-mail: cindy@lovelanddesign.com Website: www.lovelanddesigncenter.com Products/Services: Retail and commercial flooring, ceramic tile, natural stone and carpet; VCT; area rugs. New construction and remodels. Insurance renovation. Person In Charge: Cindy Corbett, Proprietor Year Founded: 1967

Petersen's Flooring & Design Inc.

4217 S. Mason St. Fort Collins, CO 80525 Phone/Fax: 970-226-5343/970-5420 E-mail: plclauren@hotmail.com Website: www.petersensflooringanddesign.com Products/Services: Flooring.

Pro-Build

4058 Camelot Circle Longmont, CO 80504 Phone/Fax: 970-535-0395/970-535-0648 E-mail: bruce.alen@probuild.com Website: www.probuild.com Products/Services: Lumber, truss and millwork supplier. Person In Charge: Bruce Allen, General manager Year Founded: 2006

Professional Flooring and Tile LLC 700 Automation Drive, Unit G-2

Windsor, CO 80550 Phone/Fax: 970-686-0981/970-674-9215 E-mail: mike.wilson@profloortile.com Website: www.profloortile.com Products/Services: Commercial flooring: carpet, resilient floors, tile, stone/slabs, wood. Year Founded: 2011

Schmidt Custom Floors Inc. 1264 S. Grant Ave.

Loveland, CO 80537 Phone/Fax: 970-663-7402/970-663-7414 E-mail: info@schmidtcustomfloors.com Website: www.schmidtcustomfloors.com Products/Services: Carpet, tile, hardwood flooring, installation and sanding; new construction and remodels. Pre-finished and custom stained flooring. Person In Charge: Barry Schmidt, President Year Founded: 1998

Sears Trostel Lumber Co.

125 Airpark Drive Fort Collins, C0 80524 Phone/Fax: 970-482-0222/970-484-8520 E-mail: sales@sears-trostel.com Website: www.sears-trostel.com Products/Services: Custom wood moldings, arched moldings, hardwood lumber, wood flooring; wholesale and manufacturing. Person In Charge: Curt Viehmeyer, General manager Year Founded: 1929

StairOne

1405 E. Olive Court, Unit F Fort Collins, CO 80524 Phone/Fax: 970-484-1070/970-484-1839 E-mail: jay@stairone.com Website: www.stairone.com Products/Services: New construction and remodel, custom mill work and stair parts, custom and curved stairs, prefab stairs. Year Founded: 1987

Sun Mountain Inc.

140 Commerce Drive Berthoud, C0 80513 Phone/Fax: 970-532-2105/970-532-2208 E-mail: info@sunmountaindoor.com Website: www.sunmountaindoor.com Products/Services: Custom wood doors, flooring and moldings. Person In Charge: Jared Meier, General manager Year Founded: 1998

Vern's Custom Countertop & Flooring

Fort Collins, CO 80524 Phone/Fax: 970-484-0087/970-484-0278 E-mail: vernscountertops@aol.com Website: www.vernscountertops.com Products/Services: Cabinets, sinks, flooring, custom-made countertops, solid surface. Person In Charge: Kenda Weigang, Co-owner Year Founded: 1959

FRAMING

Cottonwood Drywall Inc. 125 Starbright Court Wellington, C0 80549 Phone/Fax: 970-568-3095/970-568-9205 E-mail: powerslesninda@aol.com Products/Services: Drywall and steel stud framing. Person In Charge: Les Powers, Owner Year Founded: 1989

Pro-Build

4058 Camelot Circle Longmont, CO 80504 Phone/Fax: 970-535-0395/970-535-0648 E-mail: bruce.allen@probuild.com Website: www.probuild.com Products/Services: Lumber, truss and millwork supplier. Person In Charge: Bruce Allen, General manager Year Founded: 2006

Pro-Fab Framing Inc.

1520 E. Mulberry St., Suite 160 Fort Collins, CO 80524 Phone/Fax: 970-472-0545/970-472-8106 E-mail: profabframing@aol.com Website: www.profabframing.com Products/Services: Pro-Fab specializes in full service turnkey wood framing for large commercial and residential projects. Person In Charge: Scott Foster, President Year Founded: 1999

Schaeffer Drywall Systems LLC

477 Denver Ave. Loveland, CO 80537 Phone/Fax: 970-663-2227/970-663-2229 E-mail: schaefferdrywall@aol.com Website: www.schaefferdrywall.com Products/Services: Framing and drywall contractor. Person In Charge: Karl Schaeffer, President Year Founded: 1980

Triple H Drywall 211 N. Timberline Road

211 N. Timberline Road Fort Collins, C0 80524 Phone/Fax: 970-493-4326/970-416-8570 E-mail: jim@triplehdrywall.com Website: www.triplehdrywall.com Products/Services: Steel stud framing and drywall. Person In Charge: Larry Hood, President Year Founded: 1972

FURNITURE

Alexander Furniture Studios 517 N. Link Lane Fort Collins, CO 80524 Phone/Fax: 970-488-9516 E-mail: skshafer@gmail.com Website: www.alexanderfurniturestudios.com Products/Services: Custom fine furniture, cabinets/built-ins. Person In Charge: Steven K. Shafer, Seth A. Braverman

Citron WorkSpaces

Fort Collins, CO 80527 Phone/Fax: 970-231-4666/303-665-7697 E-mail: paulglick@citronworkspaces.com Website: www.citronworkspaces.com Products/Services: New, used and re-manufactured office furniture, design and space planning, reconfiguration, proper disposal/recycling of old furniture. Person In Charge: Paul Glick, Account manager Year Founded: 2004

Country Water Bed Store 208 Fourth Ave.

208 Fourn Ave. Severance, C0 80546 Phone/Fax: 970-686-2769/970-686-2769 E-mail: countrywaterbeds@prodigy.net Website: www.countrywaterbeds.com Person In Charge: Bill H. Miller, Owner Year Founded: 1971

Just Office Furniture

825 S.W. Frontage Road, Unit 2 Fort Collins, CO 80524 Phone/Fax: 970-493-9039/970-484-1573 Website: www.justofficefurniture.com Products/Services: New and used commercial furniture. Services consist of asset management, space planning, office design, installation, relocation and reconfiguration. Person In Charge: Alexa Hepler Mike Hepler, Owners Vear Founded: 1970

GARAGES

D & S Steel Buildings Co.

1503 Second Ave. Greeley, C0 80631 Phone/Fax: 970-353-3137/970-353-8526 E-mail: jlobato@ds-steelbldgs.com Website: www.ds-steelbldgs.com Products/Services: Design/build services for commercial steel buildings. Person In Charge: Harold Satur, President Year Founded: 1965

GarageTek of Colorado 332 Mountain View Road, No. 1 Berthoud, C0 80513 Phone/Fax: 970-532-2800/970-532-2881 E-mail: mharty@garagetek.com Website: www.garagetek.com Products/Services: Garage interior design and organization; garage floor coatings and coverings. Person In Charge: Mike Harty, Owner Year Founded: 2003

Lonetree Construction Inc.

912 Wilshire Drive Berthoud, C0 80513 Phone/Fax: 970-481-6696/970-532-2514 E-mail: vlonetree@msn.com Website: www.lonetreeconstructioninc.com Products/Services: General contracting, custom homes. Remodels, additions, kitchens, baths and basements. Design/build services. Person In Charge: Vaughn Glassmeyer, Owner Year Founded: 1997

StairOne

1405 E. Olive Court, Unit F Fort Collins, C0 80524 Phone/Fax: 970-484-1070/970-484-1839 E-mail: jay@stairone.com Website: www.stairone.com Products/Services: New construction and remodel, custom mill work and stair parts, custom and curved stairs, prefab stairs. Year Founded: 1987

GENERAL CONTRACTORS

Allied Building Products 2155 Midpoint Drive Fort Collins, CO 80525 Phone/Fax: 970-495-6797/970-495-6858 E-mail: melissa.swanson@alliedbuilding.com Website: www.alliedbuilding.com Products/Services: Roofing distributor and supplier for all commercial and residential products. Seller of windows, skylights, drywall and waterproofing to both homeowners and contractors. Person In Charge: Randall Adam, Branch manager Year Founded: 1957

Armstead Construction Inc.

P.O. Box 330 LaPorte, C0 80535 Phone/Fax: 970-472-1113/970-472-8313 E-mail: jeff@armsteadconstruction.com Website: www.armsteadconstruction.com Products/Services: Residential and remodeling contractor. Person In Charge: Jeffrey J. Schneider, President Year Founded: 1991

Aspen Construction

204 N. Link Lane, No. 3 Fort Collins, C0 80524 Phone/Fax: 970-482-4218/970-482-2092 E-mail: info@aspenconstinc.com Website: www.aspenconstinc.com Products/Services: Custom homes, remodeling, radon mitigation. Person In Charge: Gil Paben, President Year Founded: 1977

Associates in Building & Design Ltd. 4803 Innovation Drive, Suite 1

4803 innovation Drive, Suite 1 Fort Collins, C0 80525 Phone/Fax: 970-225-2323/970-225-2395 E-mail: rpeterson@abd-ltd.com Products/Services: Design-build, interior design, remodeling and custom homes, painting, light commercial. Person In Charge: Bob D. Peterson, President Year Founded: 1990

Brinkman Partners LLC

3003 E. Harmony Road, Suite 300 Fort Collins, CO 80528 Phone/Fax: 970-267-0954/970-206-1011 E-mail: grace.abbott@brinkmanpartners.com Website: www.brinkmanpartners.com Products/Services: Integrated real estate services, construction, development, etc. Person In Charge: Paul and Kevin Brinkman, Founding partners Year Founded: 2005

Bryan Construction

161 Saturn Drive, Unit 2 Fort Collins, CO 80525 Phone/Fax: 970-377-0937/970-377-9472 E-mail: tblanks@bryanconstruction.com Website: www.bryanconstruction.com Products/Services: Pre-construction, construction and construction management. Person In Charge: Todd Blanks, General manager Year Founded: 1978 Building Ventures Inc. 1853 Kinnikinik Place Loveland, C0 80537 Phone/Fax: 970-667-7300 E-mail: empireby@att.net Products/Services: Full service commercial and residential remodeling contractor specializing in restaurants and tenant improvements. Person In Charge: Mel Paulson, President Year Founded: 1990

Coe Construction Inc.

2302 E. 13th St. Loveland, CO 80537 Phone/Fax: 970-663-7636/970-669-4329 E-mail: admin@coeconstruction.com Website: www.coeconstruction.com Products/Services: Commercial general contractor. Person In Charge: Gregg Meisinger, President Year Founded: 1990

Colorado Laborers and Contractors

10505 Havana St. Brighton, C0 80601 Phone/Fax: 303-287-3116/303-287-3196 Products/Services: Training centers for local unions and employment. Person In Charge: Rodger O'Neill, Director Year Founded: 1970

D & S Steel Buildings Co.

1503 Second Ave. Greeley, C0 80631 Phone/Fax: 970-353-3137/970-353-8526 E-mail: jlobato@ds-steelbldgs.com Website: www.ds-steelbldgs.com Products/Services: Design/build services for commercial steel buildings. Person In Charge: Harold Satur, President Year Founded: 1965

Delehoy Construction Inc. 3109 S. Taft Hill Road

3109 S. Taft Hill Road Fort Collins, CO 80526 Phone/Fax: 970-226-0836/970-226-1802 E-mail: mdelehoy@comcast.net Website: info@delehoyconstruction.com Products/Services: General contractor. Person In Charge: Grant Elliott, VP of Operations Mike Roberts, VP of Production Year Founded: 1985

Dohn Construction Inc.

2642 Midpoint Drive Fort Collins, CO 80525 Phone/Fax: 970-490-1855/970-490-6093 E-mail: ddohn@dohnconstruction.com Website: www.dohnconstruction.com Products/Services: General contracting, construction management. Person In Charge: Douglas Dohn, President Year Founded: 1992

Don Kehn Construction Co.

6550 S. Larimer County Road 5 Fort Collins, C0 80528 Phone/Fax: 970-226-4111/970-226-4115 E-mail: kehn@longspeak.net Products/Services: Crushed road base, pit run, top soil, fill dirt, recycled asphalt base, asphalt paving, rotomilling, excavating. Person In Charge: Don Kehn, Owner Year Founded: 1965

Drahota

4700 Innovation Drive, Bldg. C Fort Collins, C0 80525 Phone/Fax: 970-204-0100/970-204-0200 E-mail: info@drahota.com Website: www.drahota.com Products/Services: Full-service construction manager/ general contractor staffed with LEED-accredited professionals. Person In Charge: Terry L. Drahota, President Year Founded: 1973

FCI Constructors Inc.

4001 N. Valley Drive Longmont, CO 80504 Phone/Fax: 970-535-4725/970-535-4867 E-mail: samstrong@fciol.com Website: www.fciol.com Products/Services: Construction manager/general contractor. Person In Charge: Jeff Erker, Vice president Year Founded: 1978

Fire Defense Inc.

3764 Eureka Way, Unit 5 Frederick, C0 80516 Phone/Fax: 303-828-4250/303-828-3021 Website: www.firedefenseinc.com Products/Services: Fire sprinkler installation and service. Year Founded: 1993

Frameworks Timber

208 Racquette Drive, Unit B Fort Collins, C0 80524 **Phone/Fax**: 970-568-4900/970-568-4901 E-mail: adrian@frameworkstimber.com Website: www.frameworkstimber.com Products/Services: Full-architectural design and engineering, timber frame fabrication and erection, design/construction team assembly and coordination, general contracting. Person In Charge: Adrian Jones, President Year Founded: 1996

G & N Construction

628 First Ave. Ault, CO 80610 Phone/Fax: 970-834-0382/970-834-0382 E-mail: gnconstruction@qwestoffice.net Products/Services: Pre-engineered metal buildings, structural steel, concrete, epoxy flooring. Person In Charge: Nancy White Gary White, Owners Year Founded: 1996

G.L. Hoff Co. (dba) Hoff Construction 1815 W. 12th St.

Loveland, CO 80537 Phone/Fax: 970-669-3255/970-663-1566 E-mail: info@hoffconstruction.com Website: www.hoffconstruction.com Products/Services: All types of commercial construction. Sitework, concrete, utilities, retail and light industrial buildings, and construction management. Person In Charge: Gregory L. Hoff, President Year Founded: 1984

GH Phipps Construction Co.

208 Racquette Drive Fort Collins, CO 80524 Phone/Fax: 303-571-5377/970-776-5501 E-mail: lisa.knight@ghphipps.com Website: www.ghphipps.com Products/Services: General contracting - building hospitals and other medical facilities, higher education facilities, K-12, high tech, office buildings and religious facilities. Person In Charge: Kurt Klanderud, President Year Founded: 1952

Gillam Development Corp. 100 Rolling Hills Ranch Drive

Johnstown, CO 80534 Phone/Fax: 970-222-7952/970-672-9800 E-mail: rhrfor97@aol.com Products/Services: Builder/developer. Person In Charge: Bruce W. Gillam, President Year Founded: 1993

Glaser Architects

215 Jefferson St. Fort Collins, CO 80524 Phone/Fax: 970-567-0844 E-mail: carl@archbuild.com Website: www.pulliambuilding.org Products/Services: Commercial, residential, historic renovation and remodels, industrial. Person In Charge: Carl J. Glaser, Architect Year Founded: 1973

Gruber Construction Inc.

1001A E. Harmony Rd., #322 Fort Collins, CO 80525 Phone/Fax: 970-377-3636/970-377-1818 E-mail: jg@gruberconstructioninc.com Website: www.gruberconstructioninc.com Products/Services: Commercial general contractor. Person In Charge: Jim Gruber, President Year Founded: 1998

Hammerskil Homes Inc. 1108 E. Pitkin St.

Fort Collins, CO 80524 Phone/Fax: 970-302-8118/970 232 9067 E-mail: hammerskil@comcast.net Website: www.hammerskilhomes.com Products/Services: Complete design/build service, custom homes and remodel. Person In Charge: Jerry Hanley, Owner Year Founded: 1992

Hensel Phelps Construction Co.

420 Sixth Ave. Greeley, CO 80632 Phone/Fax: 970-352-6565/970-352-9311 E-mail: mreitz@henselphelps.com Website: www.henselphelps.com Products/Services: General contracting and construction. Person In Charge: Jeffrey K. Wenaas, CEO

King Contracting Inc.

1564 Taurus Court Loveland, CO 80537 Phone/Fax: 970-669-3077/970-669-2183 E-mail: info@kingcontracting.com Website: www.kingcontracting.com Products/Services: Commercial and industrial construction. Person In Charge: Randal King, President Year Founded: 1992

Lonetree Construction Inc.

912 Wilshire Drive Berthoud. CO 80513 Phone/Fax: 970-481-6696/970-532-2514 E-mail: vlonetree@msn.com Website: www.lonetreeconstructioninc.com Products/Services: General contracting, custom homes. Remodels, additions, kitchens, baths and basements. Design/build services Person In Charge: Vaughn Glassmeyer, Owner Year Founded: 1997

Mark Young Construction Inc.

7200 Miller Place Frederick, CO 80504-6609 Phone/Fax: 303-776-1449/303-776-1729 E-mail: Irodriguez@markyoungconstruction.com Website: www.markyoungconstruction.com Products/Services: General commercial construction. Person In Charge: David Guida, President Year Founded: 1989

McCauley Constructors Inc. 650 Innovation Circle

Windsor, CO 80550 Phone/Fax: 970-686-6300/970-686-6320 E-mail: corporate@mccauleyconstructors.com Website: www.mccauleyconstructors.com Products/Services: Commercial and light industrial construction management; general contractor with projects ranging from interior finishes and remodels to large scale site development, building construction and industrial process facilities. Person In Charge: Leon J. McCauley, President Year Founded: 2005

Mishler Construction 8475 W. I-25 Frontage Road, No. 100 Frederick, CO 80504 Phone/Fax: 303-532-2020/303-532-2024 E-mail: jfast@mishlerbuildstrong.com Website: www.mishlerbuildstrong.com Products/Services: Commercial general contracting, construction management, real estate development. Person In Charge: Delbert Fast, President Year Founded: 1995

Naranjo Civil Constructors Inc. 1863 Second Ave.

Greeley, CO 80631 Phone/Fax: 970-356-7909/970-356-0887 E-mail: info@naranjocivil.com Website: www.naranjocivil.com Products/Services: Structural and flatwork concrete construction, drainageway reconstruction in urban environments, stormwater/irrigation related utilities. Person In Charge: Jerry Naranjo Herman Naranjo, Owners Year Founded: 1982

New Horizon Builders Inc.

P.O. Box 336160 Greeley, CO 80633 Phone/Fax: 970-381-1616/970-304-9903 E-mail: lynncasseday@msn.com Website: newhorizonbuildersinc.com Products/Services: General contractor. Person In Charge: Lynn E. Casseday, President Year Founded: 1980

North American Log Homes

800 W. 35th St. Loveland, CO 80538 Phone/Fax: 970-669-6842 E-mail: blaine@northamericanloghomes.com Website: www.northamericanloghomes.com Products/Services: Specializes in log and timber frame homes

Person In Charge: Blaine Zulkoski, Owner Year Founded: 1993

Northern Colorado Plumbing and Drain Service

220 E. Mulberry St. Fort Collins, CO 80524

Phone/Fax: 970-221-0872/970-221-0879 E-mail: nocoplum1@yahoo.com Website: www.ncplumber.com Products/Services: Plumbing and drain service for homes and businesses, remodeling, 24-hour emergency service. Complete service warranty on every thing supplied and installed

Person In Charge: Rodney R. Henrichsen, General manager

Otter B. Enterprises 2319 Breckenridge Court

Phone/Fax: 970-532-1160/970-532-1160 E-mail: jeffreyenglish@otterb.com Website: www.otterb.com Products/Services: Remodeling, renovation and custom organization, organizing consultation. Person In Charge: Jeffrey W. English, CEO Year Founded: 2006

Parker Construction & Machine

912 Wood St., Unit 30 Fort Collins, CO 80521 Phone/Fax: 970-484-3743/970-224-3617 E-mail: Innparker@gmail.com Website: www.parkerconstructionandmachine.com Products/Services: Consultation and services to the water storage and delivery industry. Person In Charge: Lynn Parker, Owner Year Founded: 1970

Paul Schroer Homes

39454 Rangeview Drive Ault, CO 80610 Phone/Fax: 970-566-9990/970-674-9472 E-mail: paulschroer@thinairnet.com Products/Services: Home builder. Person In Charge: Paul Schroer, Manager Year Founded: 1997

PineCrest Custom Homes 4225 Westshore Way

Fort Collins, CO 80525 Phone/Fax: 970-226-1655/970-226-1635 E-mail: info@pinecrestcustomhomes.com Website: www.pinecrestcustomhomes.com Products/Services: Custom home building, remodeling, basement finishes, outside architect. Person In Charge: Thomas Dugan, Manager Year Founded: 1997

Pro-Fab Framing Inc.

1520 E. Mulberry St., Suite 160 Fort Collins, CO 80524 Phone/Fax: 970-472-0545/970-472-8106 E-mail: profabframing@aol.com Website: www.profabframing.com Products/Services: Pro-Fab specializes in full service turnkey wood framing for large commercial and residential projects. Person In Charge: Scott Foster, President Year Founded: 1999

Ranack Constructors Inc.

652 S. County Road 9E, Suite 101 Loveland, CO 80537 Phone/Fax: 970-667-3698/970-667-3694 $\textbf{E-mail: sharon_ranack@lpbroadband.net}$ Website: www.ranack.com Products/Services: General contractors, construction managers, turn key operations. Person In Charge: Doug Shirack, Vice president Year Founded: 1986

Rhinotrax Construction, Inc. 4161 Mulligan St. Longmont, CO 80504 Phone/Fax: 303-682-9906/303-532-0106 E-mail: info@rhinotrax.com Website: www.rhinotraxconstruction.com Products/Services: Office, industrial, retail, industrial renovation, tenant finish, multi-family ground up and renovation. Person In Charge: Michele Noel, President Year Founded: 2004

Roche Constructors Inc. 361 71st Ave. Greeley, CO 80634 Phone/Fax: 970-356-3611/970-356-3619 E-mail: info@rocheconstructors.com Website: www.rocheconstructors.com Products/Services: General contracting/construction management Person In Charge: Thomas J. Roche, President Year Founded: 1971

Sampson Construction 7785 Highland Meadows Pkwy

Fort Collins, CO 80528 Phone/Fax: 970-682-2344 E-mail: john.sampson@sampson.construction.com Website: www.sampson-construction.com Person In Charge: John Sampson, CEO Year Founded: 1952

Savant Homes Inc.

P. O. Box 2066 Fort Collins, CO 80522 Phone/Fax: 970-472-5667/970-472-5667 E-mail: alan@savanthomesinc.com Website: www.savanthomesinc.com Products/Services: General contractor, developer (land/ mixed-use) Person In Charge: Alan Strope, President Year Founded: 1998

Sierra Enterprises Inc.

4201 Rockview Court Phone/Fax: 970-282-1374/970-282-1374 E-mail: steve@sierraenterprisesinc.com Website: www.sierraenterprisesinc.com Products/Services: Design-build and construction management services for commercial buildings, custom homes, building additions, tenant improvements and remodeling projects. Person In Charge: Steven Rieter, Owner Year Founded: 1993

Tanner Custom Carpentry

1053-B W. U.S. Highway 34 Loveland, CO 80537 Phone/Fax: 970-669-6145 E-mail: tannercustom@wildblue.net

Northern Colorado Business Report | www.ncbr.com

Website: www.tannercustom.com Products/Services: Custom homes, specializing in log and timber frame, remodel, additions, green remodels, energy retrofits Person In Charge: Jason Tanner, President Year Founded: 1986

The Neenan Company 2620 E. Prospect Road, Suite 100

Fort Collins, CO 80525 Phone/Fax: 970-493-8747/970-493-5869 E-mail: info@neenan.com Website: www.neenan.com Products/Services: Integrated design-build firm specializing in education, healthcare, government and commercial buildings. Person In Charge: Randy Myers, CEO Year Founded: 1966

Thunderpup Construction 309 S. Link Lane

Fort Collins, CO 80524 Phone/Fax: 970-224-9200/970-224-2062 E-mail: admin@thunderpup.com Website: www.thunderpup.com Products/Services: General contracting. In-house design and drafting. Person In Charge: Steve Wimp Year Founded: 1979

UNI Design & Associates 2108 35 Ave., Suite D

Greeley, CO 80631 Phone/Fax: 970-356-1398/970-356-1399 E-mail: uni@uni-design.com Website: www.uni-design.com Products/Services: Home improvement, full remodel company Person In Charge: Mark Hout, Owner Year Founded: 1977

Ward Construction LLC

1012 Madison Ave. Loveland, CO 80537 Phone/Fax: 970-667-1853/1-855-667-5600 E-mail: diane@wardconstructionllc.com Products/Services: Hauling, excavation, concrete. Person In Charge: Tim Ward Year Founded: 1963

Wattle & Daub Contractors

103-203 E. Vine Drive Fort Collins, CO 80520 Phone/Fax: 970-493-2244/970-484-6474 E-mail: t.tisthammer@wattleanddaub.com Website: www.wattleanddaub.com Products/Services: Historic preservation and restoration general contractor, commercial and industrial roofing and waterproofing. Person In Charge: Thomas A. Tisthammer, President Year Founded: 1978

Weits Construction LLC P.O. Box 309

Windsor, C0 80550 Phone/Fax: 970-567-7547/970-686-5233 E-mail: karl@weits.com Website: www.weits.com Products/Services: Custom homes, remodels, additions and basements. Person In Charge: Karl Weits, Owner Year Founded: 2003

GLASS COS.

Abraxis Art Glass & Doors Inc. 5840 Byrd Drive Loveland, CO 80538 Phone/Fax: 970-612-3333/970-612-3334 E-mail: info@abraxisartglass.com Website: www.abraxisartglass.com Products/Services: Stained, beveled, etched and bent glass for residential and commercial architecture and furniture; glass floors, stair treads, counter tops and stair rails; custom interior/exterior doors, trim, hardware and European shower and steam enclosures Person In Charge: Bob Leimgruber, Owner Year Founded: 1977

Black's Glass

360 Jefferson St. Fort Collins, CO 80524 1505/970-484-1530 E-mail: information@blacksglass.com Website: www.blacksglass.com Products/Services: Parts, glass and screens, shower doors and mirrors, window parts, service and repair, replacement windows and patio doors, storefront table tops, custom glass

Person In Charge: Jasmin Ramirez, President Year Founded: 1908

Dimensions in Art Glass LLC 6874 N. Franklin Ave. Loveland, CO 80538 Phone/Fax: 970-461-4828/970-461-4827 E-mail: diag2001@gmail.com Website: www.dimensionsinartglass.com

Products/Services: Custom stained, leaded, beveled and etched glass for architectural applications and home decorating Person In Charge: Deb Kessler, Owner Year Founded: 2001

Handy Glass Inc.

106 S. Lincoln Ave. Loveland, CO 80537 Phone/Fax: 970-667-5176/970-669-8091 E-mail: handyglassinc@hotmail.com Website: www.handyglassinc.com Products/Services: Store fronts, shower doors and mirrors. Table top glass, cabinet door glass, auto glass Person In Charge: Scott Parsons Year Founded: 1960

Moffat Paint & Glass

710 12th St. Greeley, CO 80631 Phone/Fax: 970-352-6625/970-352-6633 E-mail: sales@moffatpaintandglass.com Website: www.moffatpaintandglass.com Products/Services: Residential, commercial and auto glass. Person In Charge: Chuck Stern, Owner Year Founded: 1922

Ram Glass Service

5727 Bueno Drive Fort Collins, CO 80525 Phone/Fax: 970-207-1914/970-207-1916 E-mail: info@ramglass.com Website: www.ramglass.com Products/Services: Glass, shower doors, mirrors,

storefronts, table tops, chair mats, custom glass cutting, cabinet glass. Residential and commercial glass of any type. Person In Charge: Clu Tamlin Kathy Tamlin, Owners Year Founded: 2000

Sunrise Glass Co.

2649 E. Mulberry St., Suite 25 Fort Collins, CO 80524 Phone/Fax: 970-482-2147/970-490-1897 E-mail: sunriseglassco@q.com Website: www.sunriseglasscompany.com Products/Services: Mirrors, shower doors, storefront. Person In Charge: Kelly Davis, President Year Founded: 1998

HANDY PEOPLE

Work-A-Haulics Inc 5407 N. Highway 1 Fort Collins, CO 80524 Phone/Fax: 970-484-0888/970-484-9087 E-mail: work_a_haulics@msn.com Products/Services: Landscaping, demolition contracting, renovation, hauling, removal, sprinkler systems, concrete, excavation, remodeling, licensed arborist, irrigation. Year Founded: 1989

HEATING

A-1 Heating & Air Conditioning 107 N. 23rd Ave. Greeley, CO 80631 Phone/Fax: 970-352-3500 E-mail: a1heat@yahoo.com Website: www.a1heat-air.com Products/Services: Service and installation of furnaces and air conditioners. Specializing in air quality including air filtration, humidification and ventilating. Person In Charge: Darren Knoll, President Year Founded: 1969

Ace Hi Plumbing, Heating and Air

4916 W. Eisenhower Blvd. Loveland, CO 80537 Phone/Fax: 970-667-0300/970-278-1490 E-mail: contact@acehiplumbing.com Website: www.acehiplumbing.com Products/Services: Plumbing, drain cleaning, sewer repair/ replacement, water heaters, tankless and high-efficiency toilets, sinks and faucets, leak repairs, furnace and air conditioning service, etc. Person In Charge: Rick Dowling, President Year Founded: 1996

Action Plumbing and Heating Inc.

139 12th St. S.W. Loveland, CO 80537 6093/970-203-9060 E-mail: actionph1002@qwestoffice.net Website: www.actionplumbingandheating.com Products/Services: New commercial and residential plumbing, service and repair commercial and residential plumbing, hydronic heating sales and service, drain cleaning, repair/replacement of sewer lines, locate and camera sewer lines. Person In Charge: Dick Zastrow, Owner

Year Founded: 1993

ATEK Heating & Air Conditioning Inc. 5979 Iris Parkway Frederick, CO 80530

Phone/Fax: 303-833-1592/303-833-1595 E-mail: d.alquist@atekhtg.com

Website: www.atekhtg.com Products/Services: Commercial HVAC sheet metal contractor, fabrication, installation and service. Year Founded: 1996

Balance Point Heating & Air Conditioning 316 Commerce Drive

Fort Collins, CO 80524 Phone/Fax: 970-484-4440/970-484-4373 E-mail: info@balancepointheating.com Website: www.balancepointheating.com Products/Services: Residential and commercial HVAC sales and service. Person In Charge: Bill Kusmik, Owner Year Founded: 1998

Comfort by Nature

6380 W. 10th St., No. 10 Greeley, CO 80634 Phone/Fax: 970-353-3685/970-378-0218 E-mail: jreiher@comfortbynature.net Website: www.comfortbynature.net Products/Services: Geothermal heating and cooling. Conventional HVAC service and installation. We offer all of our services to both residential and commercial customers. Person In Charge: Jeff Reiher, President Year Founded: 1994

Fort Collins Heating & Air Conditioning Inc.

208 Commerce Drive, No. 4 Fort Collins, CO 80524 Phone/Fax: 970-484-4552/970-484-8354 E-mail: glenn@fortcollinsheating.com Website: www.fortcollinsheating.com Products/Services: HVAC service and installation. Residential and commercial. Person In Charge: Glenn Frank, Owner Year Founded: 1934

Four Seasons Heating & Air 1281 E. Magnolia St. Unit D, No. 132 Fort Collins, CO 80524 **Phone/Fax**: 970-484-8890/970-484-9950 E-mail: dennyfsha@hotmail.com Products/Services: HVAC/R Person In Charge: Denny Allan, Owner Year Founded: 1995

Haynes Mechanical Systems 300 Lincoln Court, Unit H

Fort Collins, CO 80524 Phone/Fax: 970-493-9045/970-493-9061 E-mail: mzimmerman@haynesmechsys.com Website: www.haynesmechsys.com Products/Services: Commercial/industrial HVAC services including: energy reduction services, preventative maintenance, service, retrofit and repairs, automated building control service and retrofit, recommissioning services. Person In Charge: Mike Zimmerman, General manager Year Founded: 1968

Heat N Cool

2242 S. Brehm Road Berthoud, CO 80513 Phone/Fax: 970-663-1610 E-mail: dcar1155@hotmail.com Products/Services: Commercial HVAC. Person In Charge: Daniel Carlson, Owner Year Founded: 1999

High Plains Mechanical Service Inc.

2020 Airway Ave. Fort Collins, CO 80524 Phone/Fax: 970-221-5645/970-221-5645 E-mail: info@hpmservice.com Website: www.hpmservice.com Products/Services: HVAC service, maintenance and installation Person In Charge: Paul Finger Joyce Finger, Owners

Year Founded: 1983

IMS Heating & Air Inc. 5213 Longs Peak Road, Unit A Berthoud, CO 80513 Phone/Fax: 970-532-0123/970-532-5044 E-mail: ginny@imsheatingandair.com Website: www.imsheatingandair.com Products/Services: HVAC maintenance, indoor-air quality, retrofit, new construction, commercial. Person In Charge: Daren Shawver, President

Kahar Plumbing & Heating Inc.

6772 N. Franklin Ave. Loveland, CO 80538 Phone/Fax: 970-461-2412/970-461-2413 E-mail: kaharplumbing@hotmail.com Website: www.kahar-plumbing-heating.com Products/Services: New construction, residential, commercial, radiant heat, tankless water heater, service, remodels, gas piping, basements. Person In Charge: Jeff Gallagher, Vice president Year Founded: 1983

Neuworks Mechanical Inc.

150 Rome Court

Fort Collins, CO 80524 Phone/Fax: 970-556-3130/970-797-1316 E-mail: mneubauer@neuworksmechanical.com Website: www.neuworksmechanical.com Products/Services: Plumbing, HVAC, geothermal. Person In Charge: Mark Neubauer, President Year Founded: 2011

Northern Colorado Air Inc.

812 Stockton Ave. Fort Collins, CO 80524 Phone/Fax: 970-223-8873/970-229-9983 E-mail: ac@ncagriff.com Website: www.ncagriff.com Products/Services: HVAC, service and planned maintenance 24/7, hydronics, indoor air quality products, light commercial, residential, remodel. Person In Charge: R.R. "Griff" Griffin, Owner Year Founded: 1992

Paul's Plumbing & Heating

335 Eighth St. S.E. Loveland, CO 80537 Phone/Fax: 970-669-6555/970-663-0581 E-mail: tech@paulsplumbinginc.com Website: www.paulsplumbinginc.com Products/Services: Plumbing, sewer and drains, excavating, septic systems, 24-hour emergency service. Heating and cooling install and service. Person In Charge: Larry Patenode, Vice president Year Founded: 1984

Red Line Heating & Air Conditioning

452 Washington Ave. Loveland, CO 80537 Phone/Fax: 970-663-6575/970-613-1406 E-mail: redline@frii.com Website: redlineheatingandair.com Products/Services: Heating and cooling service and installation. Person In Charge: Kim Stenson, Manager Year Founded: 1995

Sak's Heating & Air Conditioning 3604 W. County Road 10

Berthoud, CO 80513 Phone/Fax: 970-290-0499/303-833-5924 E-mail: saksheating@gmail.com Website: www.saksheating.com Products/Services: Heating and air conditioning, full service for all makes and models, new construction, replacements, remodels, basement finishes for commercial and residential. Gas pipe, water heaters, humidifiers, air conditioning and evaporative coolers. Person In Charge: Thomas Sakowicz, Owner Year Founded: 1995

Specialized 72Degrees Air Conditioning & Heating & Duct Cleaning 8132 WCR 86

Fort Collins, CO 80524 Phone/Fax: 970-221-5621/970-613-8010 E-mail: specialized_hvac@yahoo.com Website: www.specializedheating.com Products/Services: Residential sales and service, heating systems, cooling systems, tankless water heaters, indoor air products, duct cleaning. Person In Charge: Charlie Aldridge, Owner Year Founded: 2002

U.S. Engineering Co.

729 S.E. 8th St. Loveland, CO 80537 Phone/Fax: 970-669-1666/970-663-0685 E-mail: tclark@usengineering.com Website: www.usengineering.com Products/Services: Mechanical construction firm, HVAC, plumbing, piping and sheet-metal commercial construction. Person In Charge: Bob Brunson, COO Year Founded: 1893

Western Comfort Systems Inc.

6525 W. Fourth St. Greeley, CO 80634 Phone/Fax: 970-352-3432/970-352-3456 E-mail: don@westcomsys.com Products/Services: HVAC, sheet metal. Person In Charge: Donald Hobart, President Year Founded: 1985

HOME BUILDERS

Armstead Construction Inc. P.O. Box 330 LaPorte, CO 80535 Phone/Fax: 970-472-1113/970-472-8313 E-mail: jeff@armsteadconstruction.com Website: www.armsteadconstruction.com Products/Services: Residential and remodeling contractor. Person In Charge: Jeffrey J. Schneider, President Year Founded: 1991

Aspen Construction 204 N. Link Lane, No. 3 Fort Collins, CO 80524 Phone/Fax: 970-482-4218/970-482-2092 E-mail: info@aspenconstinc.com Website: www.aspenconstinc.com

Products/Services: Custom homes, remodeling, radon mitigation. Person In Charge: Gil Paben, President Year Founded: 1977

Baessler Homes LLLP

3505 Holman Court Greeley, CO 80631 Phone/Fax: 970-356-6251/970-352-5404 E-mail: jamie@baesslerhomes.com Website: www.baesslerhomes.com Products/Services: Custom home builder. Person In Charge: Jamie E. Baessler, President Year Founded: 1968

Brinkman Partners LLC

3003 E. Harmony Road, Suite 300 Fort Collins, CO 80528 Phone/Fax: 970-267-0954/970-206-1011 E-mail: grace.abbott@brinkmanpartners.com Website: www.brinkmanpartners.com Products/Services: Integrated real estate services, construction, development, etc. Person In Charge: Paul and Kevin Brinkman, Founding partners Year Founded: 2005

Classic Custom Builders Inc.

1417 N. County Road 3 Fort Collins, CO 80524 Phone/Fax: 970-377-2380/970-460-0595 E-mail: r_spencer@ccbuilders.com Website: www.ccbuilders.com Products/Services: Custom home building, semi-custom home design and building, remodel additions, basement finish. Person In Charge: Raymond W. Spencer, President

Year Founded: 1991

Collins Custom Builders and Construction Management P.O. Box 446 Windsor, CO 80550 Phone/Fax: 970-686-2351/970-686-2351 E-mail: doug@collinscustombuilders.com Website: www.collinscustombuilders.com Products/Services: Residential construction consultants for new homes as well as major remodels. Person In Charge: Doug Collins, Owner Year Founded: 1999

Delehoy Construction Inc. 3109 S. Taft Hill Road

Fort Collins, CO 80526 Phone/Fax: 970-226-0836/970-226-1802 E-mail: mdelehoy@comcast.net Website: info@delehoyconstruction.com Products/Services: General contractor. Person In Charge: Grant Elliott, VP of Operations Mike Roberts, VP of Production Year Founded: 1985

Earth Homes LLC

1 Dos Rios Greeley, CO 80634 Phone/Fax: 970-506-9505 E-mail: speckofearth@earthhomes.net Website: www.earthhomes.net Products/Services: Specializes in design and construction of energy efficient homes. Designs often include the use of "Rammed Earth", "Cast Earth," thermal mass, berming, and passive solar Person In Charge: Paul Speck, Owner Year Founded: 1980

Hammerskil Homes Inc. 1108 E. Pitkin St.

Fort Collins, CO 80524 Phone/Fax: 970-302-8118/970 232 9067 E-mail: hammerskil@comcast.net Website: www.hammerskilhomes.com Products/Services: Complete design/build service, custom homes and remodel Person In Charge: Jerry Hanley, Owner Year Founded: 1992

J&J Construction of Northern Colorado/ Journey Homes

7251 W. 20th St., Unit L-200 Greeley, CO 80634-4626 Phone/Fax: 970-352-7072/970-330-5357 E-mail: info@journeyhomes.com Products/Services: Single family residential. Person In Charge: Jeff Demaske, Principal partner Year Founded: 1999

Jamestown Builders

3003 E. Harmony Road, Suite 400 Fort Collins, CO 80528 Phone/Fax: 970-226-1500/970-223-4156 E-mail: aarone@everittcompanies.com Website: www.jamestownhomebuilders.com Products/Services: Residential new construction. Person In Charge: Aaron Everitt, Director of operations Year Founded: 2003

Lamar Valley Craftsman LLC

2620 Brush Creek Drive Fort Collins, CO 80528 Phone/Fax: 970-690-8526/970-221-2165 E-mail: barry@lamarvalleycraftsman.com Website: www.lamarvalleycraftsman.com Products/Services: Specializing in sustainably built custom homes, remodels and renovations in Northern Colorado. Person In Charge: Barry Schram Year Founded: 2001

Lonetree Construction Inc.

912 Wilshire Drive Berthoud, CO 80513 Phone/Fax: 970-481-6696/970-532-2514 E-mail: vlonetree@msn.com Website: www.lonetreeconstructioninc.com **Products/Services**: General contracting, custom homes. Remodels, additions, kitchens, baths and basements. Design/build services. Person In Charge: Vaughn Glassmeyer, Owner Year Founded: 1997

Midtown Homes

1899 E. 11th St. Loveland, CO 80537 Phone/Fax: 970-456-4600 E-mail: sales@newmidtownhomes.com Website: www.newmidtownhomes.com Products/Services: Commercial real estate brokerage, development, property management, residential construction. Person In Charge: Eric Holsapple, Principal Year Founded: 2009

New Horizon Builders Inc.

P.O. Box 336160 Greeley, CO 80633 **Phone/Fax**: 970-381-1616/970-304-9903 E-mail: lynncasseday@msn.com Website: newhorizonbuildersinc.com Products/Services: General contractor. Person In Charge: Lynn E. Casseday, President Year Founded: 1980

North American Log Homes

800 W. 35th St. Loveland, CO 80538 Phone/Fax: 970-669-6842 E-mail: blaine@northamericanloghomes.com Website: www.northamericanloghomes.com Products/Services: Specializes in log and timber frame homes Person In Charge: Blaine Zulkoski, Owner Year Founded: 1993

Northstar Homes Inc.

3814 S. Larimer County Road 5 Loveland, CO 80537 Phone/Fax: 970-667-8830/970-667-6839 E-mail: normr@northstar-homes.com Website: www.northstar-homes.com Products/Services: Custom system-built homes. Singleand multi-family, panalized, remodel. Person In Charge: Norman C. Reichardt, President Year Founded: 1994

NuTrend Homes

4335 Creekwood Drive Loveland, CO 80538 Phone/Fax: 970-669-9395 E-mail: cindypose@aol.com Year Founded: 1986

Otter B. Enterprises 2319 Breckenridge Court

Berthoud, CO 80513 **Phone/Fax:** 970-532-1160/970-532-1160 E-mail: jeffreyenglish@otterb.com Website: www.otterb.com Products/Services: Remodeling, renovation and custom organization, organizing consultation. Person In Charge: Jeffrey W. English, CEO Year Founded: 2006

Paul Schroer Homes 39454 Rangeview Drive

Ault, CO 80610 Phone/Fax: 970-566-9990/970-674-9472 E-mail: paulschroer@thinairnet.com Products/Services: Home builder. Person In Charge: Paul Schroer, Manager

PineCrest Custom Homes

4225 Westshore Way Fort Collins, CO 80525 Phone/Fax: 970-226-1655/970-226-1635 E-mail: info@pinecrestcustomhomes.com Website: www.pinecrestcustomhomes.com Products/Services: Custom home building, remodeling, basement finishes, outside architect. Person In Charge: Thomas Dugan, Manager Year Founded: 1997

Savant Homes Inc. P. O. Box 2066 Fort Collins, CO 80522

Phone/Fax: 970-472-5667/970-472-5667 E-mail: alan@savanthomesinc.com Website: www.savanthomesinc.com Products/Services: General contractor, developer (land/ mixed-use). Person In Charge: Alan Strope, President Year Founded: 1998

Sierra Enterprises Inc.

4201 Rockview Court Fort Collins, CO 80526 Phone/Fax: 970-282-1374/970-282-1374 E-mail: steve@sierraenterprisesinc.com Website: www.sierraenterprisesinc.com Products/Services: Design-build and construction management services for commercial buildings, custom homes, building additions, tenant improvements and remodeling projects. Person In Charge: Steven Rieter, Owner Year Founded: 1993

Tanner Custom Carpentry 1053-B W. U.S. Highway 34 Loveland, CO 80537 Phone/Fax: 970-669-6145 E-mail: tannercustom@wildblue.net Website: www.tannercustom.com Products/Services: Custom homes, specializing in log and timber frame, remodel, additions, green remodels, energy retrofits Person In Charge: Jason Tanner, President Year Founded: 1986

UNI Design & Associates 2108 35 Ave., Suite D Greeley, C0 80631 Phone/Fax: 970-356-1398/970-356-1399 E-mail: uni@uni-design.com Website: www.uni-design.com Products/Services: Home improvement, full remodel company. Person In Charge: Mark Hout, Owner Year Founded: 1977

Weits Construction LLC

P.O. Box 309 Windsor, CO 80550 Phone/Fax: 970-567-7547/970-686-5233 E-mail: karl@weits.com Website: www.weits.com Products/Services: Custom homes, remodels, additions and basements. Person In Charge: Karl Weits, Owner Year Founded: 2003

HOME THEATRES

Security & Sound Design Inc. 700 Automation Drive, Unit J Windsor, CO 80550 Phone/Fax: 970-686-1040/970-686-7790 E-mail: sales@securityandsound.com Website: www.securityandsound.com Products/Services: Residential, commercial burglary and fire alarms, home security/fire and monitoring, sound systems, central vac, phone systems, AV systems and CCTV, along with Control 4 total home or small business automation. Phone/data/TV/sound wiring. Person In Charge: Tim Stroh, General manager Year Founded: 1983

Sound Investments

5980 W. 26th St. Greeley, CO 80634 Phone/Fax: 970-302-1447/970-506-1197 E-mail: randy@soundinvestmentsco.com Website: www.soundinvestmentsco.com Products/Services: Dedicated home theaters/ design and build, media rooms, projection systems, commercial audio/ video. Person In Charge: Randy Revak, Owner Year Founded: 2002

Warkentin Electric Inc.

1531 Fourth Ave. Greeley, CO 80631 Phone/Fax: 970-304-6833/970-336-6406 E-mail: warkentinelectric@qwestoffice.net Products/Services: Free estimates, general facility maintenance, new constructions and remodels, service upgrades, hot tub and air conditioning hookup. Person In Charge: Larry Warkentin, President

INSULATION/WATER PROOFING COS

Allied Building Products 2155 Midpoint Drive Fort Collins, CO 80525 Phone/Fax: 970-495-6797/970-495-6858 E-mail: melissa.swanson@alliedbuilding.com Website: www.alliedbuilding.com Products/Services: Roofing distributor and supplier for all commercial and residential products. Seller of windows, skylights, drywall and waterproofing to both homeowners and contractors.

Person In Charge: Randall Adam, Branch manager Year Founded: 1957

Bloedorn Lumber-Loveland

1810 W. Eisenhower Blvd. Loveland, CO 80538 Phone/Fax: 970-667-2971/970-667-9978 E-mail: jnyhart@bloedornlumber.com Website: www.bloedornlumber.com Products/Services: Retail building material. Person In Charge: Jon Nyhart, Manager Year Founded: 1965

Foothills Gutter & Insulation Inc.

1023 Des Moines Ave. Loveland, CO 80539 Phone/Fax: 970-667-7268/970-667-2429 E-mail: randys@foothillsgutterinsulation.com Website: www.foothillsgutterinsulation.com Products/Services: Gutters, gutter covers and insulation. Person In Charge: Randy Schmidt, President Year Founded: 1978

Gypsum Products

6220 S. College Ave. Fort Collins, CO 80525 Phone/Fax: 970-226-5888/970-226-5996 E-mail: di@gypsumproducts.com Website: www.gypsumproducts.com Products/Services: Drywall, steel, acoustic ceilings, stocking homes, insulation. Year Founded: 1985

ICS SIPs

1901 E. Prospect Road Fort Collins, CO 80525 Phone/Fax: 970-282-7477/303-484-4892 E-mail: info@ics-rm.com Website: www.ics-rm.com Products/Services: Manufacturer of eco-friendly structural insulated panels (SIPs). Person In Charge: Brian Propp, CEO Year Founded: 2004

Wattle & Daub Contractors

103-203 E. Vine Drive Fort Collins, CO 80520 Phone/Fax: 970-493-2244/970-484-6474 E-mail: t.tisthammer@wattleanddaub.com Website: www.wattleanddaub.com Products/Services: Historic preservation and restoration general contractor, commercial and industrial roofing and waterproofing. Person In Charge: Thomas A. Tisthammer, President Year Founded: 1978

INTERIOR DESIGN

Alpha Design Group LLC Greeley, CO 80634

Phone/Fax: 970-352-4194/970-352-6194 E-mail: lori@alpha-design-group.com Website: www.alpha-design-group.com Products/Services: Home and commercial interior design, kitchen and bath planning, project management, window coverings. Person In Charge: Lori McMurren, Principal Year Founded: 1981

Architecture Plus PC

318 E. Oak St. Fort Collins, CO 80524 Phone/Fax: 970-493-1220/970-224-1314 E-mail: tomk@aplusarch.com Website: www.aplusarch.com Products/Services: Architecture and sustainable design, planning, facility condition assessments, tenant improvements, interior desian. Person In Charge: Jim Cox, Principal Year Founded: 1970

Associates in Building & Design Ltd.

4803 Innovation Drive, Suite 1 Fort Collins, CO 80525 Phone/Fax: 970-225-2323/970-225-2395 E-mail: rpeterson@abd-ltd.com Website: www.abd-ltd.com Products/Services: Design-build, interior design, remodeling and custom homes, painting, light commercial. **Person In Charge**: Bob D. Peterson, President Year Founded: 1990

Beck Architects

170 S. St. Vrain Ave. Estes Park CO 80517 Phone/Fax: 970-586-3913/970-586-4211 E-mail: thomas@twbeckarchitects.com Website: www.twbeckarchitects.com Products/Services: Architecture planning, landscape design and interiors. Specializing in passive and active solar, green homes and commercial buildings Person In Charge: Thomas Beck, AIA, NCARB Year Founded: 1998

Beverly Stewart, ASID

1527 28th Ave. Court Greeley, CO 80634 Phone/Fax: 970-304-1007/970-304-0952

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F-mail: hevdesigns@comcast net Website: www.impressiveinteriors.com Products/Services: Full-service interior design consultant for residential and commercial interiors and products. Person In Charge: Beverly Stewart, Owner Year Founded: 1999

Castle Cleaning & Oriental Rug Co. LLC 565 Third St.

Berthoud, CO 80513 Phone/Fax: 970-532-2187/970-532-2670 E-mail: philscastle@hotmail.com E-mail: philscasueeriounan.com Website: www.orientalrugtania.com Products/Services: Oriental rug sales and service. Person In Charge: Phil Auserehl, Owner Year Founded: 1980

Colorado Blinds & Design

257A E. 29th St. Loveland, CO 80538 Phone/Fax: 970-663-0505/970-663-0028 E-mail: info@coloradobd.com Website: www.coloradobd.com Products/Services: Blinds and window treatments, home accents, mirrors, floral. Interior design. Person In Charge: Judy Magara, President Year Founded: 1981

Dale's Carpet One Floor and Home

3608 Automation Way Fort Collins, CO 80525 Phone/Fax: 970-223-3596/970-223-0734 E-mail: jlcogburn@dalescarpetoneftcollins.com Website: www.dalescarpetoneftcollins.com Products/Services: Carpet, hardwood, tile, vinyl, laminate and area rugs Person In Charge: Bobbie Cogburn, CEO Year Founded: 1992

Details Interior Design Inc.

1425 Hillside Drive Fort Collins, CO 80524 Phone/Fax: 970-377-0784/970-377-0864 E-mail: detailsdesign@yahoo.com Website: www.details_interiordesign.com **Products/Services:** Full service interior design; design consultations, project management, custom draperies, interior finishes, furniture and accessories. Person In Charge: Irene Gutkowski, President Year Founded: 1987

Eheart Interior Solutions

4420 S. College Ave., Unit A-2 Fort Collins , CO 80525 Phone/Fax: 800 250 8661/970-669-0744 E-mail: info@eheartdesign.com Website: www.eheartdesign.com Products/Services: Commercial/residential interior design, cabinets, flooring, lighting, plumbing fixtures, blinds sales and installation. Person In Charge: Ken Eheart, CEO Year Founded: 1979

GarageTek of Colorado 332 Mountain View Road, No. 1

Berthoud, CO 80513 Phone/Fax: 970-532-2800/970-532-2881 E-mail: mharty@garagetek.com
 Website: www.garagetek.com
 Products/Services: Garage interior design and organization; garage floor coatings and coverings. Person In Charge: Mike Harty, Owner Year Founded: 2003

Loveland Design Carpet One Floor and Home 360 S. Lincoln Ave.

Loveland, CO 80537 Phone/Fax: 970-667-3590/970-667-3825 E-mail: cindy@lovelanddesign.com Website: www.lovelanddesigncenter.com Products/Services: Retail and commercial flooring, ceramic tile, natural stone and carpet; VCT; area rugs. New construction and remodels. Insurance renovation. Person In Charge: Cindy Corbett, Proprietor Year Founded: 1967

Oglesby Design LLC 123 N. College Ave., No. 390

Fort Collins, CO 80524 **Phone/Fax:** 970-416-8829/970-416-8876 E-mail: dawn@oglesby-design.com Products/Services: Commercial interior design with an emphasis on hospitality and corporate office design. Person In Charge: Dawn Oglesby, Owner Year Founded: 2004

R T Concrete

23037 Weld County Road 43 LaSalle, CO 80645 Phone/Fax: 970-405-8577/970-284-6669 F-mail: rto8282231@aol.com Website: www.rtconcrete.com Products/Services: Concrete, driveways, creative/decorative surfacing, resurfacing, demolition, basements, pool decks, repairs. Person In Charge: Rick Torrez, Owner Year Founded: 1942

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RB+B Architects Inc.

315 E. Mountain Ave., Suite 100 Fort Collins, CO 80524 Phone/Fax: 970-484-0117/970-484-0264 E-mail: contact@rbbarchitects.com Website: www.rbbarchitects.com Products/Services: Architecture, interiors, urban design and sustainable design. Person In Charge: Ken Field, President Year Founded: 1953

Rossi Designs LLC

Fort Collins, CO 80525-2515 Phone/Fax: 970-377-2367 E-mail: michelle@rossidesigns.com Website: www.rossidesigns.com Products/Services: Interior design services. Residential, home staging, model home design and interior designrelated workshops. Person In Charge: Michelle Vos, Owner

Savant Homes Inc.

P. O. Box 2066 Fort Collins, CO 80522 Phone/Fax: 970-472-5667/970-472-5667 E-mail: alan@savanthomesinc.com Website: www.savanthomesinc.com Products/Services: General contractor, developer (land/ mixed-use). Person In Charge: Alan Strope, President Year Founded: 1998

Schmidt Custom Floors Inc.

1264 S. Grant Ave. Loveland, CO 80537 Phone/Fax: 970-663-7402/970-663-7414 E-mail: info@schmidtcustomfloors.com Website: www.schmidtcustomfloors.com Products/Services: Carpet, tile, hardwood flooring, installation and sanding; new construction and remodels. Pre-finished and custom stained flooring. Person In Charge: Barry Schmidt, President Year Founded: 1998

The Neenan Company

2620 E. Prospect Road, Suite 100 Fort Collins, CO 80525 Phone/Fax: 970-493-8747/970-493-5869 E-mail: info@neenan.com Website: www.neenan.com Products/Services: Integrated design-build firm specializing in education, healthcare, government and commercial buildings. Person In Charge: Randy Myers, CEO Year Founded: 1966

Thunderpup Construction

309 S. Link Lane Fort Collins, CO 80524 Phone/Fax: 970-224-9200/970-224-2062 E-mail: admin@thunderpup.com Website: www.thunderpup.com Products/Services: General contracting. In-house design and drafting. Person In Charge: Steve Wimp Year Founded: 1979

Tuscany Interior Design 241 12th St. S.W. Loveland, CO 80537 Phone/Fax: 970-667-0927/970-667-2440 E-mail: tuscanyid@skybeam.com Website: www.tuscanyinteriordesigns.com Person In Charge: Toni B. Klein, President Year Founded: 1995

KITCHENS/BATHROOMS

AAAH! The Kitchen Place 5837-A S. College Ave. Fort Collins, CO 80525 Phone/Fax: 970-225-9456/970-225-9450 E-mail: atkp@frii.com Website: www.aaahthekitchenplace.com Products/Services: The design and sale of cabinetry and related products for new homes, also complete remodel projects Year Founded: 1985

Armstead Construction Inc.

P.O. Box 330 LaPorte, CO 80535 Phone/Fax: 970-472-1113/970-472-8313 E-mail: jeff@armsteadconstruction.com Website: www.armsteadconstruction.com Products/Services: Residential and remodeling contractor. Person In Charge: Jeffrey J. Schneider, President Year Founded: 1991

Artistic Wood Craftsmen 600 E. Collins St., Unit B Eaton, CO 80615 Phone/Fax: 970-454-1799/970-454-1798 E-mail: artisticwd@aol.com Website: artisticwoodcraftsmen.com Products/Services: Custom cabinetry and countertops. Person In Charge: Tim Reichel, Owner Year Founded: 1990

Colorado Kitchen & Bath

of Northern Colorado 425 15th St. Greeley, CO 80631 Phone/Fax: 970-353-2890/970-356-5270 E-mail: info@ckbsales.com Website: www.ckbsales.com Products/Services: Full-scale kitchen and bath design; remodeling, new construction; turn-key residential countertop replacement program. Person In Charge: Edward Brehon, Owner Year Founded: 1983

Legacy Counters Inc. 7270 Greendale Road

Windsor, CO 80550 Phone/Fax: 970-669-7675/970-663-1230 E-mail: legacycounters@digis.net Website: www.legacycounters.com Products/Services: Solid surface, natural stone and quartz counter tops. Person In Charge: Randy Vlaanderen, President Year Founded: 1998

Lonetree Construction Inc.

912 Wilshire Drive Berthoud, CO 80513 Phone/Fax: 970-481-6696/970-532-2514 E-mail: vlonetree@msn.com Website: www.lonetreeconstructioninc.com Products/Services: General contracting, custom homes. Remodels, additions, kitchens, baths and basements. Design/build services. Person In Charge: Vaughn Glassmeyer, Owner Year Founded: 1997

New Horizon Builders Inc.

P.O. Box 336160 Greeley, CO 80633 Phone/Fax: 970-381-1616/970-304-9903 E-mail: lynncasseday@msn.com Website: newhorizonbuildersinc.com Products/Services: General contractor. Person In Charge: Lynn E. Casseday, President Year Founded: 1980

Sanco Plumbing & Heating Inc.

1151 Eagle Drive, Suite 210 Loveland, CO 80537 Phone/Fax: 970-667-2281/970-669-3373 E-mail: judy@sancoplumbing.com Website: www.sancoplumbing.com Products/Services: Plumbing, hydronic heat, new construction, service and remodels. Person In Charge: Bill Sandage, President Judy Sandage, Owner Year Founded: 1986

Schmidt Custom Floors Inc.

1264 S. Grant Ave. Loveland, CO 80537 Phone/Fax: 970-663-7402/970-663-7414 E-mail: info@schmidtcustomfloors.com Website: www.schmidtcustomfloors.com Products/Services: Carpet, tile, hardwood flooring, installation and sanding; new construction and remodels. Pre-finished and custom stained flooring. Person In Charge: Barry Schmidt, President Year Founded: 1998

Sierra Enterprises Inc. 4201 Rockview Court

Fort Collins, CO 80526 Phone/Fax: 970-282-1374/970-282-1374 E-mail: steve@sierraenterprisesinc.com Website: www.sierraenterprisesinc.com Products/Services: Design-build and construction management services for commercial buildings, custom homes, building additions, tenant improvements and remodeling projects. Person In Charge: Steven Rieter, Owner Year Founded: 1993

Vern's Custom Countertop & Flooring 690 Cairnes Drive

Fort Collins, CO 80524 Phone/Fax: 970-484-0087/970-484-0278 E-mail: vernscountertops@aol.com Website: www.vernscountertops.com Products/Services: Cabinets, sinks, flooring, custom-made countertops, solid surface. Person In Charge: Kenda Weigang, Co-owner Year Founded: 1959

LANDSCAPE ARCHITECT

AECOM 1601 Prospect Parkway Fort Collins, CO 80525 Phone/Fax: 970-493-8878/970-493-0213 E-mail: jana.knezovich@aecom.com Website: www.aecom.com Products/Services: Environment business line of AECOM: impact assessment and permitting for capital projects; air quality; remediation consulting and engineering; risk assessment; environmental toxicology. Person In Charge: Phil Hackney, Vice president Year Founded: 1939

Alpine Gardens

7029 S. College Ave. Fort Collins, CO 80525 Phone/Fax: 970-226-2296/970-506-2730 E-mail: info@alpinelandscaping.com Website: www.alpinelandscaping.com Products/Services: Commercial and residential landscape design, installation and maintenance. Person In Charge: Jack Fetig Chris Fetig, Owners Year Founded: 1978

Beck Architects

170 S. St. Vrain Ave. Estes Park, CO 80517 Phone/Fax: 970-586-3913/970-586-4211 E-mail: thomas@twbeckarchitects.com Website: www.twbeckarchitects.com Products/Services: Architecture planning, landscape design and interiors. Specializing in passive and active solar, green homes and commercial buildings. Person In Charge: Thomas Beck, AIA, NCARB Year Founded: 1998

BHA Design Inc.

1603 Oakridge Drive Fort Collins, CO 80525 Phone/Fax: 970-223-7577/970-223-1827 E-mail: amilewski@bhadesign.com Website: www.bhadesign.com Products/Services: Landscape architecture, planning, urban design, sign design. Person In Charge: Angela Milewski Roger Sherman, Partners Year Founded: 1993

Howard Johnson Architects

921 38th Ave. Court Greeley, CO 80634 Phone/Fax: 970-353-4769/970-353-4988 Person In Charge: Jeff Adkisson Year Founded: 1952

Jim Sell Design Inc.

153 W. Mountain Ave. Fort Collins, CO 80524 Phone/Fax: 970-484-1921/970-484-2443 E-mail: info@jimselldesign.com Website: www.jimselldesign.com Products/Services: Landscape architecture, project planning, graphic design. Person In Charge: Jim Sell, President Year Founded: 1975

Landmark Engineering Ltd.

3521 W. Eisenhower Blvd. Loveland, CO 80537 Phone/Fax: 970-667-6286/970-667-6298 E-mail: merrittk@landmarkltd.com Website: www.landmarkltd.com Products/Services: Land development planning and entitlements, landscape architecture, site design, civil and structural engineering, survey, geotechnical engineering and materials testing. Person In Charge: Jeff Olhausen Ken Merritt, Owners Year Founded: 1969

Lindgren Landscape & Irrigation Inc. P.O. Box 271273

Fort Collins, CO 80527 Phone/Fax: 970-226-5677/970-226-2048 E-mail: info@lindgrenlandscape.com Website: www.lindgrenlandscape.com Products/Services: Design/build/maintain landscape company with a focus on new custom landscapes and renovations including outdoor living, fire pits, water features and retaining walls and all aspects of landscape maintenance. Person In Charge: Tim Lindgren, President Year Founded: 1995

Positive Environments, Joe Vansant P.O. Box 98

Fort Collins, CO 80522 Phone/Fax: 970-221-1575/970-221-1575 Products/Services: Design/build. Person In Charge: Joe Vansant, Principal Year Founded: 1972

Ripley Design Inc.

401 W. Mountain Ave., Suite 100 Fort Collins, CO 80521 Phone/Fax: 970-224-1191/970-224-1662 E-mail: robin@vfla.co Website: www.riplevdesigninc.com Products/Services: Landscape architecture, entitlement services, land planning. Person In Charge: Robin Pelkey, CFO Year Founded: 1996

Rocky Mountain Environmental Construction Inc.

1060 E. County Road 6C Berthoud, CO 80513 Phone/Fax: 970-532-1717/970-532-3634 E-mail: rmecinc@att.net Website: www.rockymountainenvironmentalconstruction. com

May 4-17 2012 **33C**

Products/Services: Landscape design and construction, irrigation installation, water features and associated hardscapes. Person In Charge: Shawn Flynn, Owner Year Founded: 1989

Russell + Mills Studios

141 S. College Ave., Suite 104 Fort Collins, CO 80524 Phone/Fax: 970-484-8855 E-mail: pmills@russellmillsstudios.com Website: www.russellmillsstudios.com Products/Services: Landscape architecture, land planning, urban design. Person In Charge: Paul Mills Craig Russell, Partners Year Founded: 2007

The Frederickson Group

7711 Windsong Road Windsor, CO 80550 Phone/Fax: 970- 674-3323 E-mail: deanne@tfgcolorado.com Website: www.tfgcolorado.com Products/Services: Planning and landscape architecture firm specializing in high quality, multi-disciplinary consulting services Person In Charge: Deanne Frederickson, Owner Year Founded: 2000

The Neenan Company

2620 E. Prospect Road, Suite 100 Fort Collins, CO 80525 Phone/Fax: 970-493-8747/970-493-5869 E-mail: info@neenan.com Website: www.neenan.com Products/Services: Integrated design-build firm specializing in education, healthcare, government and commercial buildings. Person In Charge: Randy Myers, CEO Year Founded: 1966

Vignette Studios

P.O. Box 1889 Fort Collins, CO 80522 Phone/Fax: 970-472-9125/866-902-4163 E-mail: hoaglund@vignettestudios.com Website: www.vignettestudios.com Products/Services: Land planning, landscape architecture, entitlement processing, graphics, project management. **Person In Charge**: Terence Hoaglund, Principal Year Founded: 1998

Wild Iris Living LLC

116 N. Washington Ave. Fort Collins, CO 80521 Phone/Fax: 970-493-5681 E-mail: robyn.dolgin@gmail.com Website: www.wildlrisliving.com Products/Services: Designs water conserving landscapes and edible gardens, provides pruning and seasonal maintenance services, consultations, and hands-on instruction. Person In Charge: Robyn M. Dolgin, Owner Year Founded: 2008

LANDSCAPING/ LANDSCAPING SUPPLIES

Alpine Gardens 7029 S. College Ave. Fort Collins, CO 80525 Phone/Fax: 970-226-2296/970-506-2730 **E-mail**: info@alpinelandscaping.com **Website**: www.alpinelandscaping.com Products/Services: Commercial and residential landscape design, installation and maintenance. Person In Charge: Jack Fetig Chris Fetig, Owners Year Founded: 1978

B.O.S.S. Compost Inc. P.O. Box 987

Brighton, CO 80601 Phone/Fax: 303-659-5958/303-655-9300 E-mail: boss@ecentral.com Website: www.bosscompost.com Products/Services: Compost, topsoil. Person In Charge: Michael Croissant, President Year Founded: 1978

Clean Air Lawn Care

117 E. Mountain Ave, Suite 201A Fort Collins, CO 80524 Phone/Fax: 970-224-4855 E-mail: moose@cleanairlawncare.com Website: www.cleanairlawncare.com Products/Services: Full-service sustainable lawn care; emissions-free electric lawn equipment powered by renewable energy and organic fertilization. Person In Charge: Kelly Giard, CEO Year Founded: 2005

Colorado Precast Concrete Inc. 1820 E. Colorado Highway 402

Loveland, CO 80537 Phone/Fax: 970-669-0535/970-669-0674 E-mail: scott@coloprecast.com Website: www.coloprecast.com Products/Services: Manufacturer of precast concrete products, underground utilities, manholes, electrical vaults, septic tanks, architectural products, small buildings, PVC pipes, fuel tanks. Person In Charge: Penny Hayward, President Year Founded: 1975

Eaton Grove Nursery Ltd.

35901 Weld County Road 31 Eaton, C0 80615 Phone/Fax: 970-454-3856/970-454-2556 E-mail: ken@eatongrove.com Website: www.eatongrove.com Products/Services: Retail nursery and greenhouses with 6.5 acres of nursery stock; trees, evergreens, shrubs, fruit trees, roses, annuals, perennials and design/build residential landscaping. We reuse or recycle your plastic containers. Person In Charge: Ken Olsen Judy Olsen, Owners Year Founded: 1982

Fort Collins Nursery

2121 E. Mulberry St. Fort Collins, CO 80524 Phone/Fax: 970-482-1984/970-484-8282 E-mail: info@fortcollinsnursery.com Website: www.fortcollinsnursery.com Products/Services: Retail nursery and garden center, trees, shrubs, seeds, houseplants, bedding plants, vegetables, tropical plants, fountains, statuary, benches, arbors, gardening tools and supplies. Person In Charge: Jesse Eastman, Owner Year Founded: 1932

Green-It Turf Products

2389 Colorado Highway 66 Longmont, CO 80504 Phone/Fax: 303-678-5060/303-678-0470 Products/Services: Blended and packaged fertilizer. Person In Charge: Duane Phillips, General manager Year Founded: 1984

Gulley Greenhouse

6029 S. Shields St. Fort Collins, CO 80526 Phone/Fax: 970-223-4769/970-226-2763 E-mail: gulleygh@gulleygreenhouse.com Website: www.gulleygreenhouse.com Products/Services: Full service nursery, trees, shrubs, bedding plants, houseplants, seeds. Wholesale greenhouse producing liner and finished annuals and perennials. Person In Charge: James Gulley, President Year Founded: 1975

Hageman Earth Cycle Inc.

3501 E. Prospect Road Fort Collins, CO 80525 Phone/Fax: 970-221-7173/970-221-7163 E-mail: karen@hecinc.net Website: www.hagemanearthcycle.com Products/Services: Organic recycling, mulch producer, retail and wholesale landscape supplies. Person In Charge: Roger Hageman, President Year Founded: 1974

Jim Sell Design Inc.

153 W. Mountain Ave. Fort Collins, CO 80524 Phone/Fax: 970-484-1921/970-484-2443 E-mail: info@jimselldesign.com Website: www.jimselldesign.com Products/Services: Landscape architecture, project planning, graphic design. Person In Charge: Jim Sell, President Year Founded: 1975

L & M Enterprises Inc.

735 E. Colorado Highway 56 Berthoud, C0 80513 Phone/Fax: 970-532-3706/303-442-2231 E-mail: jsander@Imenterprisesinc.com Website: www.Imenterprisesinc.com Products/Services: Landscape maintenance, landscape installation, nursery, retail garden center (featuring Asian antique furnishings), snow removal and drainage way construction. Year Founded: 1976

Lawn Doctor

P.O. Box 1784 Fort Collins, CO 80522 Phone/Fax: 970-221-0441/970-221-0805 E-mail: group193@lawndoctor.com Website: www.lawndoctor.com Products/Services: Lawn fertilization, weed, insect and disease control. Tree spraying, deep root feeding and pruning, pest control, sprinkler repair. Person In Charge: Michael Verde, President Year Founded: 1983

Lindgren Landscape & Irrigation Inc.

P.O. Box 271273 Fort Collins, CO 80527 Phone/Fax: 970-226-5677/970-226-2048 E-mail: info@lindgrenlandscape.com Website: www.lindgrenlandscape.com Products/Services: Design/build/maintain landscape company with a focus on new custom landscapes and renovations including outdoor living, fire pits, water features and retaining walls and all aspects of landscape maintenance. Person In Charge: Tim Lindgren, President Year Founded: 1995

Plantorium Greenhouse & Nursery P.O. Box No. 485

Laporte, CO 80535 Phone/Fax: 970-482-9145/970-530-0804 E-mail: info@plantorium.com Website: www.plantorium.com Products/Services: Greenhouse specializing in bedding and outdoor plants, perennials, trees, shrubs and certified organic vegetable starts. Person In Charge: Jim Roberts Cindy Roberts, Owners Year Founded: 1946

R T Concrete

23037 Weld County Road 43 LaSalle, C0 80645 Phone/Fax: 970-405-8577/970-284-6669 E-mail: rto8282231@aol.com Website: www.rtconcrete.com Products/Services: Concrete, driveways, creative/ decorative surfacing, resurfacing, demolition, basements, pool decks, repairs. Person In Charge: Rick Torrez, Owner Year Founded: 1942

Rocky Mountain Environmental Construction Inc.

Construction Inc. 1060 E. County Road 6C Berthoud, C0 80513 Phone/Fax: 970-532-1717/970-532-3634 E-mail: rmecinc@att.net Website: www.rockymountainenvironmentalconstruction. com Products/Services: Landscape design and construction,

irrigation installation, water features and associated hardscapes. Person In Charge: Shawn Flynn, Owner Year Founded: 1989

Shaw Fabric Products LLC

6833 Autumn Ridge Drive, Unit 2 Fort Collins, CO 80525 Phone/Fax: 800-359-1912 E-mail: shawfabricproducts@gmail.com Website: www.shawfabricproducts.com Products/Services: Landscape fabrics, fabric mulch, weed barrier, fabric staples, horticultural polymers wholesale distribution. Person In Charge: Roy Shaw, Owner Year Founded: 1998

Signature Stone

211 30th St. Greeley, C0 80631 Phone/Fax: 970-351-0270/970-351-0280 E-mail: signaturestone@signaturestone.net Website: www.signaturestone.net Products/Services: Stone veneer, concrete fence, retaining walls, precast. Person In Charge: Dale Boehner Rene Waters, Partners Year Founded: 2001

The Rock Garden

167 Spaulding Lane Fort Collins, CO 80524 Phone/Fax: 970-472-1115/970-482-0149 E-mail: info@therockgardensite.com Website: www.therockgardensite.com Products/Services: Stone landscaping and building materials. Deliver stone veneers, boulders, cut sandstone for hearths and sills, stone furniture and art. Person In Charge: Garrett Fred Dave McNew, Managers Year Founded: 2004

Timberrock Landscape Center

28629 Weld County Road 17 Windsor, CO 80550 Phone/Fax: 970-686-0442 Website: www.timberrocklandscapecenter.com Products/Services: Decorative rock, composts, soils, redwood mulch and 10 others. Steel edging, boulders, water features and supplies, custom concrete edging installations, trucking, ground preparation and landscaping. Person In Charge: Jess Aragon, Owner Year Founded: 1997

Wild Iris Living LLC

116 N. Washington Ave. Fort Collins, CO 80521 Phone/Fax: 970-493-5681 E-mail: robyn.dolgin@gmail.com Website: www.wildIrisliving.com Products/Services: Designs water conserving landscapes and edible gardens, provides pruning and seasonal maintenance services, consultations, and hands-on instruction.

Person In Charge: Robyn M. Dolgin, Owner Year Founded: 2008

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Yard Elves Inc. 2519 S. Shields St., Suite 110 Fort Collins, CO 80526 Phone/Fax: 970-224-5369/877-884-9488 Website: www.yardelves.com Products/Services: Landscape design build services for small commercial and residential properties and custom built homes. Full line of maintenance services, custom water features, flagstone walkways, flagstone patios, snow removal services. Year Founded: 1997

LIGHTING

Blazen Illuminations

2631 Cedar Drive Loveland, CO 80538 Phone/Fax: 800-980-4155/800-980-4154 E-mail: nate@blazenilluminations.com Website: www.blazenlights.com Products/Services: LED lighting for commercial, residential; lighting design and installation, custom fabrication, welding and art displays. Person In Charge: Nate Webb, Owner Year Founded: 1999

DaVinci Sign Systems Inc.

4496 Bent Drive Windsor, CO 80550 Phone/Fax: 970-203-9292/970-203-9293 E-mail: info@davincisign.com Website: www.davincisign.com Products/Services: Award-winning architecture and electric signs. LED message centers. Signs for schools, hospitals, financial institutions, and retail. Custom metal fabrication, stone masonry. Electronic signage for interior and exterior applications. LCD displays. Person In Charge: John "JJ" J. Shaw, President Year Founded: 2004

Eggers Electric Inc. 3520 W. Eisenhower Blvd.

Loveland, C0 80537 Phone/Fax: 970-669-1883/970-669-0476 E-mail: eggers@eggerselectric.com Website: www.eggerselectric.com Products/Services: Residential, commercial, industrial, energy efficient lighting, new construction, repairs, remodeling, trouble shooting. Person In Charge: Brent Eggers, Vice president Year Founded: 1973

Energy Solutions Unlimited LLC 1714 Topaz Drive, Suite 145

In 14 topaz Drive, solite 145 Loveland, CO 80537 Phone/Fax: 970-685-4441/970-685-4450 E-mail: sales@esultd.com Website: www.esultd.com Products/Services: Energy efficient lighting products and design for existing commercial properties. Person In Charge: Michael Doran, Principal Year Founded: 1997

O'Neil Electric Co.

125 23rd St. Greeley, C0 80631 Phone/Fax: 970-352-5173 E-mail: oneilelectric@qwestoffice.net Website: www.oneilelectric.net Products/Services: Industrial electrical, UL508A panel shop. Water and waste water treatment facilities, pump stations, industrial power and lighting installations, equipment automation, remote SCADA systems and systems integration projects. Person In Charge: John O'Neil Jay O'Neil Greg O'Neil, Owners Year Founded: 1976

Pure Energy LLC

4031 Avenida Del Sol Drive Loveland, CO 80538 Phone/Fax: 970-391-8314 /970-797-1356 E-mail: kacey@pure-energyllc.com Website: www.pure-energyllc.com Products/Services: Efficient lighting solutions for business, lighting consulting, commercial design. Person In Charge: Kacey Parker, Owner Year Founded: 2009

The Light Center

2725 S. College Ave. Fort Collins, C0 80525 Phone/Fax: 970-226-3430/970-225-9235 E-mail: sales@lightcenterinc.com Website: www.lightcenterinc.com Products/Services: Commercial and residential lighting fixtures, lamps, bulbs and accessories. Person In Charge: Lary Edwards, Owner Year Founded: 1971

Warkentin Electric Inc.

1531 Fourth Ave. Greeley, C0 80631 Phone/Fax: 970-304-6833/970-336-6406 E-mail: warkentinelectric@qwestoffice.net Products/Services: Free estimates, general facility maintenance, new constructions and remodels, service upgrades, hot tub and air conditioning hookup. Person In Charge: Larry Warkentin, President Year Founded: 1994

LUMBER/BUILDING SUPPLY

Abraxis Art Glass & Doors Inc.

5840 Byrd Drive Loveland, C0 80538 Phone/Fax: 970-612-3333/970-612-3334 E-mail: info@abraxisartglass.com Website: www.abraxisartglass.com Products/Services: Stained, beveled, etched and bent glass for residential and commercial architecture and furniture; glass floors, stair treads, counter tops and stair rails; custom interior/exterior doors, trim, hardware and European shower and steam enclosures. Person In Charge: Bob Leimgruber, Owner Year Founded: 1977

Bloedorn Lumber-Loveland 1810 W. Eisenhower Blvd. Loveland, C0 80538 Phone/Fax: 970-667-2971/970-667-9978 E-mail: jnyhart@bloedornlumber.com

E-mail: jnyhart@bloedomlumber.com Website: www.bloedomlumber.com Products/Services: Retail building material. Person In Charge: Jon Nyhart, Manager Year Founded: 1965

BMC

500 27th St. Greeley, C0 80631 Phone/Fax: 970-356-9000/970-356-5320 E-mail: cohen@bmcwest.com Website: www.bmcwest.com Products/Services: Lumber, interior/exterior doors, interior trim, trusses, building materials, windows, cabinets. Person In Charge: Jon Cohen, Multi-location manager Year Founded: 1987

Deines Custom Door Inc.

315 Hickory St. Fort Collins, CO 80524 Phone/Fax: 970-482-4806/970-482-7996 E-mail: info@deinescustomdoor.com Website: www.deinescustomdoor.com Products/Services: Custom interior and exterior doors, sidelights and transoms. Complete prehang shop supplying all types of wood doors, prehung to customer specifications. Person In Charge: Mary Spitzmiller Terry Spitzmiller, Owners Year Founded: 1989

Heritage Fence & Decking of Colorado Inc.

Of Colorado Inc. 10 Oak Ave. Eaton, CO 80615 Phone/Fax: 970-454-2030/970-454-3541 E-mail: heritagefence@aol.com Website: www.heritagefenceanddeckofcolorado.com Products/Services: Factory dealer/fabricator wood, composite and vinyl fences, railings, decks, pergolas and stone columns. Distributor and manufacturer of PVC vinyl cleaner/stain-graffiti remover. Person In Charge: Chad Lee Rodman, Owner Year Founded: 1993

ICS SIPs

1901 E. Prospect Road Fort Collins, C0 80525 Phone/Fax: 970-282-7477/303-484-4892 E-mail: info@ics-rm.com Website: www.ics-rm.com Products/Services: Manufacturer of eco-friendly structural insulated panels (SIPs). Person In Charge: Brian Propp, CEO Year Founded: 2004

Mawson Lumber & Hardware

115 E. Lincoln Ave. Fort Collins, CO 80524 Phone/Fax: 970-482-8082/970-482-3846 E-mail: mike@mawsonlumber.com Website: www.mawsonlumber.com Products/Services: Lumber and building materials. Windows and doors. Person In Charge: Mike Fees, General manager Year Founded: 1929

Pro-Build

4058 Camelot Circle Longmont, CO 80504 Phone/Fax: 970-535-0395/970-535-0648 E-mail: bruce.alen@probuild.com Website: www.probuild.com Products/Services: Lumber, truss and millwork supplier. Person In Charge: Bruce Allen, General manager Year Founded: 2006

Sears Trostel Lumber Co.

125 Airpark Drive Fort Collins, CO 80524 Phone/Fax: 970-482-0222/970-484-8520 E-mail: sales@sears-trostel.com Website: www.sears-trostel.com Products/Services: Custom wood moldings, arched moldings, hardwood lumber, wood flooring; wholesale and manufacturing. Person In Charge: Curt Viehmeyer, General manager Year Founded: 1929

Valley Steel & Wire Co.

200 Hickory St. Fort Collins, C0 80524 Phone/Fax: 970-482-2485/970-482-2497 E-mail: dwasson@valleysteelandwire.com Website: www.valleysteelandwire.com Products/Services: Steel products including flats, angles, square and rectangular tube, channels, pipe, sheet, plate; wholesale distribution of rebar, fencing, nails, steel studs and painted metal roofing and siding. Person In Charge: David Wasson, General manager Year Founded: 1952

MASONRY

Big Horn Masonry Inc. 6521 E. Larimer County Road 44 Fort Collins, CO 80524 Phone/Fax: 970-221-5530/970-221-3527 E-mail: info@bighornmasonry.com Website: www.bighornmasonry.com Products/Services: Masonry services, specializing in industrial and commercial construction. Person In Charge: Rhonda Carey, President

Pearson Masonry Co.

Year Founded: 1981

208 Ranch Acres Drive Loveland, CO 80538 Phone/Fax: 970-667-5434/970-667-5442 E-mail: pmcoinc@qwestoffice.net Products/Services: Masonry subcontractor. Person In Charge: Lamoine A. Pearson, President Year Founded: 1961

Signature Stone

211 30th St. Greeley, CO 80631 Phone/Fax: 970-351-0270/970-351-0280 E-mail: signaturestone@signaturestone.net Website: www.signaturestone.net Products/Services: Stone veneer, concrete fence, retaining walls, precast. Person In Charge: Dale Boehner Rene Waters, Partners Year Founded: 2001

Stucco Rite Inc. SRI Investments 760 N. 71st Ave.

Greeley, CO 80634 Phone/Fax: 970-381-6956/970-351-7399 E-mail: georgeades@msn.com Website: www.stuccorite.com Products/Services: Masonry and stucco for residential and commercial buildings. General contracting services, land development and investments. Person In Charge: Kurt L. Georgeades, CEO Year Founded: 1988

METAL RELATED And Welding

Advance Tank & Construction Co. 3700 E. Larimer County Road 64

Wellington, C0 80549 Phone/Fax: 970-568-3444/970-568-3435 E-mail: Iclay@advancetank.com Website: www.advancetank.com Products/Services: Steel plate products such as ethanol, biodiesel and water storage tanks, bins and silos. Person In Charge: James Clay, President Year Founded: 1981

Behlen Manufacturing - Behlen Building Systems 102 W. Fourth St.

Loveland, CO 80537 Phone/Fax: 970-593-0596/970-593-0583 Website: www.behlenbuildingsystems.com Products/Services: Pre-engineered metal buildings and specialty structures. Person In Charge: Sergio F. Plaza, Technical director

C&T Custom Fabrication Inc. 5186 Longs Peak Road

Berthoud, C0 80513 Phone/Fax: 970-532-2444/970-461-0284 E-mail: cam@ctcustomfab.com Website: www.ctcustomfab.com Products/Services: Metal fabrication, including precision welding, water-jet cutting, CNC machining, CNC punching and bending. Person In Charge: Cameron Matthie Terry Dettmann, Owners Year Founded: 1997

Colorado Iron & Metal Inc. 903 Buckingham St. Fort Collins, C0 80524 Phone/Fax: 970-530-2690/970-530-2691 E-mail: kentgarvin@coloradoironmetal.com Website: www.coloradoironmetal.com Products/Services: Full-service scrap metal recycling services and precision metal fabrication shop. Person In Charge: Kent Douglas Garvin, CEO Year Founded: 1995

D & S Steel Buildings Co.

1503 Second Ave. Greeley, C0 80631 Phone/Fax: 970-353-3137/970-353-8526 E-mail: jlobato@ds-steelbldgs.com Website: www.ds-steelbldgs.com Products/Services: Design/build services for commercial steel buildings. Person In Charge: Harold Satur, President Year Founded: 1965

DaVinci Sign Systems Inc. 4496 Bent Drive Windsor, CO 80550 Phone/Fax: 970-203-9292/970-203-9293 E-mail: info@davincisign.com Website: www.davincisign.com Products/Services: Award-winning architecture and electric signs. LED message centers. Signs for schools, hospitals, financial institutions, and retail. Custom metal fabrication, stone masonry. Electronic signage for interior and exterior applications. LCD displays. Person In Charge: John "JJ" J. Shaw, President Year Founded: 2004

Forney Industries Inc.

1830 Laporte Ave. Fort Collins, CO 80521 Phone/Fax: 970-482-7271/970-498-9505 E-mail: sales@forneyind.com Website: www.forneyind.com Products/Services: Metal working product distributor. Person In Charge: Steve Anderson, CEO Year Founded: 1932

Harsh International Inc.

600 Oak Ave. Eaton, C0 80615 Phone/Fax: 970-454-2291/970-454-3491 E-mail: harsh@harshenviro.com Website: www.harshenviro.com Products/Services: Cattle-feed mixers, hydraulic dumping equipment, contract laser and water-jet cutting and environmental solutions. Person In Charge: Robert E. Brown, President Year Founded: 1948

Heath Steel

141 Racquette Drive, Suite 2 Fort Collins, CO 80522 Phone/Fax: 970-490-8080/970-490-8081 E-mail: tbeen@heathsteel.com Website: www.heathsteel.com Products/Services: Steel-framed buildings. Person In Charge: Terry W. Been, General manager Year Founded: 2010

Master Metal Works

309 S. Summitview Drive, No. 1 Fort Collins, C0 80524 Phone/Fax: 970-490-6110/970-221-2021 E-mail: support@mastermetalworks.net Website: www.mastermetalworks.net Products/Services: Metal fabrication and welding. Person In Charge: Timothy Reader, Owner Year Founded: 1999

O'Neal Flat Rolled Metals

1229 S. Fulton Ave. Brighton, CO 80601 Phone/Fax: 303-654-0300/303-654-0404 Website: www.metalwest.com Products/Services: Steel-service center, flat rolled-metal products, including cold-rolled, hot-rolled galvanized, galvannealed, aluminum, stainless coils and sheets. Person In Charge: Doug Geisick, General manager Year Founded: 1986

Steel Fabricators Inc.

617 N. Timberline Road Fort Collins, CO 80524 Phone/Fax: 970-484-2752/970-484-2753 E-mail: paul@steelfab1.com Products/Services: Structural steel fabricator for commercial buildings. Person In Charge: Paul Scherrer, General manager Year Founded: 1970

Valley Steel & Wire Co.

200 Hickory St. Fort Collins, CO 80524 Phone/Fax: 970-482-2485/970-482-2497 E-mail: dwasson@valleysteelandwire.com Website: www.valleysteelandwire.com Products/Services: Steel products including flats, angles, square and rectangular tube, channels, pipe, sheet, plate; wholesale distribution of rebar, fencing, nails, steel studs and painted metal roofing and siding. Person In Charge: David Wasson, General manager Year Founded: 1952

Western Welding

4216 N. Garfield Ave. Loveland, C0 80538 Phone/Fax: 970-669-9353/970-669-9353 E-mail: barbienken@juno.com Products/Services: Custom welding, fabrication and portable service. Person In Charge: Kenneth Konrad, Owner Year Founded: 1982

MOLDINGS

Abraxis Art Glass & Doors Inc. 5840 Byrd Drive Loveland, C0 80538 Phone/Fax: 970-612-3333/970-612-3334 E-mail: info@abraxisartglass.com Website: www.abraxisartglass.com Products/Services: Stained, beveled, etched and bent glass for residential and commercial architecture and furniture; glass floors, stair treads, counter tops and stair rails; custom interior/exterior doors, trim, hardware and European shower and steam enclosures. Person In Charge: Bob Leimgruber, Owner Year Founded: 1977

Mawson Lumber & Hardware

115 E. Lincoln Ave. Fort Collins, CO 80524 Phone/Fax: 970-482-8082/970-482-3846 E-mail: mike@mawsonlumber.com Website: www.mawsonlumber.com Products/Services: Lumber and building materials. Windows and doors. Person In Charge: Mike Fees, General manager Year Founded: 1929

Sears Trostel Lumber Co.

125 Airpark Drive Fort Collins, C0 80524 Phone/Fax: 970-482-0222/970-484-8520 E-mail: sales@sears-trostel.com Website: www.sears-trostel.com Products/Services: Custom wood moldings, arched moldings, hardwood lumber, wood flooring; wholesale and manufacturing. Person In Charge: Curt Viehmeyer, General manager Year Founded: 1929

StairOne

1405 E. Olive Court, Unit F Fort Collins, CO 80524 Phone/Fax: 970-484-1070/970-484-1839 E-mail: jay@stairone.com Website: www.stairone.com Products/Services: New construction and remodel, custom mill work and stair parts, custom and curved stairs, prefab stairs. Year Founded: 1987

Sun Mountain Inc.

140 Commerce Drive Berthoud, C0 80513 Phone/Fax: 970-532-2105/970-532-2208 E-mail: info@sunmountaindoor.com Website: www.sunmountaindoor.com Products/Services: Custom wood doors, flooring and moldings. Person In Charge: Jared Meier, General manager Year Founded: 1998

PAINTING COMPANIES

K & K Painting Inc.

245 Bunyan Ave. Berthoud, C0 80513 Phone/Fax: 970-532-3885/970-532-2148 E-mail: dikilde@aol.com Products/Services: Powdercoating, liquid painting, sandblasting. Person In Charge: Deb A. Kilde, Co-owner Year Founded: 1992

M & E Painting

540 W. 66th St., B1 Loveland, C0 80538 Phone/Fax: 970-207-1005, Ext. 800/970-613-0772 E-mail: matt@mandepainting.com Website: www.mandepainting.com Products/Services: Residential and commercial painting services. Person In Charge: Matt Shoup, President Year Founded: 2005

Phase 2 Co.

216 Hemlock St. Fort Collins, C0 80522 Phone/Fax: 970-482-7000/970-482-7593 E-mail: kirk.larsen@phase2co.com Website: www.phase2co.com Products/Services: Drywall, paint, acoustics. Person In Charge: Alison Larsen, President Year Founded: 1973

Seaman Painting Inc.

12566 Weld County Road 1 Longmont, CO 80504 Phone/Fax: 303-772-1156/303-651-9477 E-mail: seaman@ecentral.com Products/Services: Residential repainting for homeowners and clients of interior decorators; painting for several local building contractors working on high-end residential remodel projects. Person In Charge: Thomas Seaman Year Founded: 1975

PLUMBING

Ace Hi Plumbing, Heating and Air 4916 W. Eisenhower Blvd.

Loveland, CO 80537 Phone/Fax: 970-667-0300/970-278-1490 E-mail: contact@acehiplumbing.com Website: www.acehiplumbing.com Products/Services: Plumbing, drain cleaning, sewer repair/ replacement, water heaters, tankless and high-efficiency toilets, sinks and faucets, leak repairs, furnace and air conditioning service, etc. Person In Charge: Rick Dowling, President Year Founded: 1996

Action Plumbing and Heating Inc. 139 12th St. S.W.

Loveland, C0 80537 Phone/Fax: 970-669-6093/970-203-9060 E-mail: actionph1002@qwestoffice.net Website: www.actionplumbingandheating.com Products/Services: New commercial and residential plumbing, service and repair commercial and residential plumbing, hydronic heating sales and service, drain cleaning, repair/replacement of sewer lines, locate and camera sewer lines. Basson In Charge: Dick Zastrow, Owner

Person In Charge: Dick Zastrow, Owner Year Founded: 1993

Aggie Plumbing & Service Inc. 1739 Rolling Gate Road

Fort Collins, CO 80526 Phone/Fax: 970-226-9979/970-225-0460 E-mail: craig@aggieplumbing.com Website: www.aggieplumbing.com Products/Services: Plumbing contractor. Residential and commercial new construction and service. Person In Charge: Craig Unter, President Year Founded: 2005

Benjamin Franklin Plumbing 485 N. Denver Ave.

Loveland, C0 80537 Phone/Fax: 970-669-8187/970-619-8073 E-mail: barton.palmer@benfranklinplumbing.com Website: www.benjaminfranklinplumbing.com Products/Services: Repair, replace, remodel plumbing and drain cleaning. Person In Charge: Barton J. Palmer, Owner Year Founded: 2002

C & B Plumbing Inc.

4115 N. County Road 19 Fort Collins, CO 80524 Phone/Fax: 970-484-6578/970-484-0404 Website: www.candbplumbingcolorado.com Products/Services: Mechanical contracting. Person In Charge: Dennis Craig, President Year Founded: 1974

Fisher Mechanical Contractors Inc. 3900 Carson Ave. Evans, CO 80620 Phone/Fax: 970-356-8636/970-356-0133 E-mail: fishermechanical@qwestoffice.net Products/Services: Plumbing and hot water heat installation and service. commercial and residential ne

installation and service, commercial and residential, new construction and repair, design and build. Person In Charge: Ron Bernhardt, Owner Year Founded: 1982

John Stinnett Plumbing & Heating Inc.

1041 Denver Ave. Fort Lupton, C0 80621 Phone/Fax: 303-659-8471/303-857-6211 E-mail: stinnettplumb@aol.com Website: www.stinnettplumbingandheating.com Products/Services: Commercial, residential, remodel, service and repair. Person In Charge: John Stinnett, Owner Year Founded: 1983

Kahar Plumbing & Heating Inc. 6772 N. Franklin Ave.

Loveland, C0 80538 Phone/Fax: 970-461-2412/970-461-2413 E-mail: kaharplumbing@hotmail.com Website: www.kahar-plumbing-heating.com Products/Services: New construction, residential, commercial, radiant heat, tankless water heater, service, remodels, gas piping, basements. Person In Charge: Jeff Gallagher, Vice president Year Founded: 1983

Linds Plumbing & Heating Inc.

1414 Blue Spruce Drive, Suite A Fort Collins, CO 80524 Phone/Fax: 970-221-1735/970-221-1452 E-mail: frontdesk@lindsph.com Website: www.lindsph.com

Products/Services: Commercial and residential plumbing and heating. Person In Charge: Jeff Makepeace, Owner Year Founded: 1982

Neuworks Mechanical Inc.

150 Rome Court Fort Collins, CO 80524 **Phone/Fax**: 970-556-3130/970-797-1316 E-mail: mneubauer@neuworksmechanical.com Website: www.neuworksmechanical.com Products/Services: Plumbing, HVAC, geothermal. Person In Charge: Mark Neubauer, President Year Founded: 2011

Northern Colorado Plumbing and Drain Service

220 E. Mulberry St. Fort Collins, CO 80524 Phone/Fax: 970-221-0872/970-221-0879 E-mail: nocoplum1@yahoo.com Website: www.ncplumber.com Products/Services: Plumbing and drain service for homes and businesses, remodeling, 24-hour emergency service. Complete service warranty on every thing we supply and install. Person In Charge: Rodney R. Henrichsen, General manager

Patrick Plumbing & Heating 3600 Horsetooth Court

Fort Collins, CO 80526 Phone/Fax: 970-225-2282/970-225-0822 E-mail: pph2500@comcast.net Website: www.patrickplumbing.com Products/Services: Service, furnace repair and replacement, AC repair and replacement, gas piping, remodel, hydronic heating, residential new construction, commercial, tenant finish. Person In Charge: Michael Lee Patrick, Owner Year Founded: 1993

Paul's Plumbing & Heating

335 Eighth St. S.E. Loveland, CO 80537 Phone/Fax: 970-669-6555/970-663-0581 E-mail: tech@paulsplumbinginc.com Website: www.paulsplumbinginc.com Products/Services: Plumbing, sewer and drains, excavating, septic systems, 24-hour emergency service. Heating and cooling install and service. Person In Charge: Larry Patenode, Vice president Year Founded: 1984

Sanco Plumbing & Heating Inc. 1151 Eagle Drive, Suite 210 Loveland, CO 80537 Phone/Fax: 970-667-2281/970-669-3373 E-mail: judy@sancoplumbing.com Website: www.sancoplumbing.com Products/Services: Plumbing, hydronic heat, new construction, service and remodels. Person In Charge: Bill Sandage, President

U.S. Engineering Co.

Judy Sandage, Owner

Year Founded: 1986

729 S.E. 8th St. Loveland, CO 80537 Phone/Fax: 970-669-1666/970-663-0685 E-mail: tclark@usengineering.com Website: www.usengineering.com Products/Services: Mechanical construction firm, HVAC, plumbing, piping and sheet-metal commercial construction. Person In Charge: Bob Brunson, COO Year Founded: 1893

Williams Plumbing & Heating 205 Fifth St.

Frederick, CO 80530 Phone/Fax: 303-833-2020/303-833-2366 Products/Services: Commercial and industrial. Person In Charge: Dan Williams, Owner Year Founded: 1983

POST FRAME

Frameworks Timber 208 Racquette Drive, Unit B Fort Collins, CO 80524 Phone/Fax: 970-568-4900/970-568-4901 E-mail: adrian@frameworkstimber.com Website: www.frameworkstimber.com Products/Services: Full-architectural design and sian/ construction team assembly and coordination, general contracting Person In Charge: Adrian Jones, President Year Founded: 1996

G & N Construction

628 First Ave. Ault, CO 80610 Phone/Fax: 970-834-0382/970-834-0382 E-mail: gnconstruction@qwestoffice.net Products/Services: Pre-engineered metal buildings, structural steel, concrete, epoxy flooring. Person In Charge: Nancy White Gary White, Owners Year Founded: 1996

RADON TESTING

Aspen Construction 204 N. Link Lane, No. 3 Fort Collins, CO 80524 Phone/Fax: 970-482-4218/970-482-2092 E-mail: info@aspenconstinc.com Website: www.aspenconstinc.com Products/Services: Custom homes, remodeling, radon mitigation Person In Charge: Gil Paben, President Year Founded: 1977

Kearney & Assoc. Radon Testing & Mitigation

2249 Iroquois Drive Fort Collins, CO 80525 Phone/Fax: 970-481-9275 E-mail: radon.guy.222@gmail.com Products/Services: Radon testing, mitigation, custom systems designed. Person In Charge: Jim Nielsen, Owner Year Founded: 1984

REMODELERS

AAAH! The Kitchen Place

5837-A S. College Ave. Fort Collins, CO 80525 Phone/Fax: 970-225-9456/970-225-9450 E-mail: atkp@frii.com Website: www.aaahthekitchenplace.com Products/Services: The design and sale of cabinetry and related products for new homes, also complete remodel projects. Year Founded: 1985

Armstead Construction Inc. P.O. Box 330

LaPorte, CO 80535 Phone/Fax: 970-472-1113/970-472-8313 E-mail: jeff@armsteadconstruction.com Website: www.armsteadconstruction.com Products/Services: Residential and remodeling contractor. Person In Charge: Jeffrey J. Schneider, President Year Founded: 1991

Aspen Construction 204 N. Link Lane, No. 3

Fort Collins, CO 80524 Phone/Fax: 970-482-4218/970-482-2092 E-mail: info@aspenconstinc.com Website: www.aspenconstinc.com Products/Services: Custom homes, remodeling, radon mitigation Person In Charge: Gil Paben, President Year Founded: 1977

Associates in Building & Design Ltd.

4803 Innovation Drive, Suite 1 Fort Collins, CO 80525 Phone/Fax: 970-225-2323/970-225-2395 E-mail: rpeterson@abd-ltd.com Website: www.abd-ltd.com Products/Services: Design-build, interior design, remodeling and custom homes, painting, light commercial. Person In Charge: Bob D. Peterson, President Year Founded: 1990

Classic Custom Builders Inc.

1417 N. County Road 3 Fort Collins, CO 80524 Phone/Fax: 970-377-2380/970-460-0595 E-mail: r_spencer@ccbuilders.com Website: www.ccbuilders.com Products/Services: Custom home building, semi-custom home design and building, remodel additions, basement finish. Person In Charge: Raymond W. Spencer, President Year Founded: 1991

Collins Custom Builders and Construction Management P.O. Box 446

Windsor, C0 80550 Phone/Fax: 970-686-2351/970-686-2351 E-mail: doug@collinscustombuilders.com Website: www.collinscustombuilders.com Products/Services: Residential construction consultants for new homes as well as major remodels. Person In Charge: Doug Collins, Owner Year Founded: 1999

Colorado Kitchen & Bath of Northern Colorado

425 15th St. Greeley, CO 80631 Phone/Fax: 970-353-2890/970-356-5270 E-mail: info@ckbsales.com Website: www.ckbsales.com Products/Services: Full-scale kitchen and bath design; remodeling, new construction; turn-key residential countertop replacement program. Person In Charge: Edward Brehon, Owner Year Founded: 1983

Delehoy Construction Inc. 3109 S. Taft Hill Road Fort Collins, CO 80526

Phone/Fax: 970-226-0836/970-226-1802 E-mail: mdelehoy@comcast.net Website: info@delehoyconstruction.com Products/Services: General contractor. Person In Charge: Grant Elliott, VP of Operations Mike Roberts, VP of Production Year Founded: 1985

Hammerskil Homes Inc.

1108 E. Pitkin St. Fort Collins, CO 80524 Phone/Fax: 970-302-8118/970 232 9067 E-mail: hammerskil@comcast.net Website: www.hammerskilhomes.com Products/Services: Complete design/build service, custom homes and remodel. Person In Charge: Jerry Hanley, Owner Year Founded: 1992

Heinsight Solutions 217 Pine St. Fort Collins, CO 80524 Phone/Fax: 970-988-3622 E-mail: heinsight@comcast.net Website: www.heinsightsolutions.com Products/Services: E-star skylights, sun tunnels and solar hot water systems from Velux. Full-sales service and installation. Roofing repair specialist. Person In Charge: Darren Hein, Owner Year Founded: 2003

Lonetree Construction Inc.

912 Wilshire Drive Berthoud, CO 80513 Phone/Fax: 970-481-6696/970-532-2514 E-mail: vlonetree@msn.com Website: www.lonetreeconstructioninc.com Products/Services: General contracting, custom homes. Remodels, additions, kitchens, baths and basements. Design/build services. Person In Charge: Vaughn Glassmeyer, Owner Year Founded: 1997

McCauley Constructors Inc. 650 Innovation Circle

Windsor, CO 80550 Phone/Fax: 970-686-6300/970-686-6320 E-mail: corporate@mccauleyconstructors.com Website: www.mccauleyconstructors.com Products/Services: Commercial and light industrial construction management; general contractor with projects ranging from interior finishes and remodels to large scale site development, building construction and industrial process facilities. Person In Charge: Leon J. McCauley, President Year Founded: 2005

Michael Fawcett Construction Inc.

409 Timber Ridge Parkway Windsor, CO 80550 E-mail: mfawcett@msn.com Products/Services: New construction and remodeling. Person In Charge: Michael Fawcett, Owner Year Founded: 1979

New Horizon Builders Inc.

P.O. Box 336160 Greeley, CO 80633 Phone/Fax: 970-381-1616/970-304-9903 E-mail: lynncasseday@msn.com Website: newhorizonbuildersinc.com Products/Services: General contractor. Person In Charge: Lynn E. Casseday, President Year Founded: 1980

Otter B. Enterprises

2319 Breckenridge Court Berthoud, CO 80513 Phone/Fax: 970-532-1160/970-532-1160 E-mail: jeffreyenglish@otterb.com Website: www.otterb.com Products/Services: Remodeling, renovation and custom organization, organizing consultation. Person In Charge: Jeffrey W. English, CEO Year Founded: 2006

Paul Schroer Homes 39454 Rangeview Drive Ault, CO 80610 Phone/Fax: 970-566-9990/970-674-9472 E-mail: paulschroer@thinairnet.com Products/Services: Home builder. Person In Charge: Paul Schroer, Manager

PineCrest Custom Homes

4225 Westshore Way Fort Collins, CO 80525 Phone/Fax: 970-226-1655/970-226-1635 E-mail: info@pinecrestcustomhomes.com Website: www.pinecrestcustomhomes.com Products/Services: Custom home building, remodeling, basement finishes, outside architect. Person In Charge: Thomas Dugan, Manager Year Founded: 1997

Sanco Plumbing & Heating Inc. 1151 Eagle Drive, Suite 210 Loveland, CO 80537

Northern Colorado Business Report | www.ncbr.com

Phone/Fax: 970-667-2281/970-669-3373 E-mail: judy@sancoplumbing.com Website: www.sancoplumbing.com Products/Services: Plumbing, hydronic heat, new construction, service and remodels. Person In Charge: Bill Sandage, President Judy Sandage, Owner Year Founded: 1986

Savant Homes Inc.

P. O. Box 2066 Fort Collins, CO 80522 Phone/Fax: 970-472-5667/970-472-5667 E-mail: alan@savanthomesinc.com Website: www.savanthomesinc.com Products/Services: General contractor, developer (land/ mixed-use) Person In Charge: Alan Strope, President Year Founded: 1998

Sierra Enterprises Inc.

4201 Rockview Court Fort Collins, CO 80526 Phone/Fax: 970-282-1374/970-282-1374 E-mail: steve@sierraenterprisesinc.com Website: www.sierraenterprisesinc.com Products/Services: Design-build and construction management services for commercial buildings, custom homes, building additions, tenant improvements and remodeling projects. Person In Charge: Steven Rieter, Owner Year Founded: 1993

UNI Design & Associates 2108 35 Ave., Suite D

Greeley, CO 80631 Phone/Fax: 970-356-1398/970-356-1399 E-mail: uni@uni-design.com Website: www.uni-design.com Products/Services: Home improvement, full remodel company Person in Charge: Mark Hout, Owner Year Founded: 1977

Wattle & Daub Contractors

103-203 E. Vine Drive Fort Collins, CO 80520 Phone/Fax: 970-493-2244/970-484-6474 E-mail: t.tisthammer@wattleanddaub.com Website: www.wattleanddaub.com Products/Services: Historic preservation and restoration general contractor, commercial and industrial roofing and waterproofing. Person In Charge: Thomas A. Tisthammer, President Year Founded: 1978

Weits Construction LLC

P.O. Box 309 Windsor, CO 80550 Phone/Fax: 970-567-7547/970-686-5233 E-mail: karl@weits.com Website: www.weits.com Products/Services: Custom homes, remodels, additions and basements Person In Charge: Karl Weits, Owner Year Founded: 2003

RESTORATION COS.

Fort Collins Restoration & Design Inc. dba Affordable Restoration 217 W. Trilby Road Fort Collins, CO 80525 Phone/Fax: 970-207-0000/970-207-0289 Website: www.affordablerestore.com Products/Services: Fire and water restoration. Person In Charge: Troy Jennings Jim Simpson, Owners Year Founded: 2008

Servicemaster of Fort Collins

3054 Lake Canal Court, No. 120 Fort Collins, CO 80524 Phone/Fax: 970-484-0588/970-482-2754 E-mail: cleaningforyou@svmfc.com Website: www.cleaningforyou.net Products/Services: Commercial, residential, fire and water damage restoration; truck mount steam cleaning; complete janitorial services. Person In Charge: Jeff Cooper, President Year Founded: 1993

UNI Design & Associates

2108 35 Ave., Suite D Greeley, CO 80631 Phone/Fax: 970-356-1398/970-356-1399 E-mail: uni@uni-design.com Website: www.uni-design.com Products/Services: Home improvement, full remodel company Person In Charge: Mark Hout, Owner Year Founded: 1977

Wattle & Daub Contractors

103-203 E. Vine Drive Fort Collins, CO 80520 Phone/Fax: 970-493-2244/970-484-6474 E-mail: t.tisthammer@wattleanddaub.com

Website: www.wattleanddaub.com Products/Services: Historic preservation and restoration general contractor, commercial and industrial roofing and waterproofing. Person In Charge: Thomas A. Tisthammer, President Year Founded: 1978

ROOF/GUTTER/TRUSS

Affordable Roofing

217 W. Trilby Road Fort Collins, CO 80525 Phone/Fax: 970-207-0000/970-207-0289 E-mail: amyaffordableroofing@gmail.com Website: www.affordableroofinginc.com Products/Services: Roofing services. Person In Charge: Troy Jennings, President Year Founded: 2005

Allied Building Products

2155 Midpoint Drive Fort Collins, CO 80525 Phone/Fax: 970-495-6797/970-495-6858 E-mail: melissa.swanson@alliedbuilding.com Website: www.alliedbuilding.com Products/Services: Roofing distributor and supplier for all commercial and residential products. Seller of windows, skylights, drywall and waterproofing to both homeowners and contractors. Person in Charge: Randall Adam, Branch manager Year Founded: 1957

Apex Gutter Inc.

P.O. Box 2081 Fort Collins, CO 80522 Phone/Fax: 970-484-7913/970-484-2883 E-mail: apexgutter@qwestoffice.net Person In Charge: Michael Rein, Owner Year Founded: 1980

B & M Roofing of Colorado Inc.

3768 Eureka Way Frederick, CO 80516 Phone/Fax: 303-443-5843/303-938-9642 E-mail: tmurphy@bmroofing.com Website: www.bmroofing.com Products/Services: Roofing and architectural sheet metal subcontractor Person In Charge: Tim Murphy, President Year Founded: 1947

D & S Steel Buildings Co.

1503 Second Ave. Greeley, CO 80631 Phone/Fax: 970-353-3137/970-353-8526 E-mail: jlobato@ds-steelbldgs.com Website: www.ds-steelbldgs.com Products/Services: Design/build services for commercial steel buildings. Person In Charge: Harold Satur, President Year Founded: 1965

Denali Roofing LLC

6944 Rosemont Court Fort Collins, CO 80525 Phone/Fax: 970-660-4417/970-672-0486 E-mail: amberkight@denaliroofing.net Website: www.denaliroofing.net Products/Services: Roofing contractor, installation, repair and inspection of all types of roofs. Serving industrial, commercial, residential, multi-family, retail, educational and religious properties. Person In Charge: Katrina Fenzi, CEO Year Founded: 2009

Foothills Gutter & Insulation Inc. 1023 Des Moines Ave.

Loveland, CO 80539 Phone/Fax: 970-667-7268/970-667-2429 E-mail: randys@foothillsgutterinsulation.com Website: www.foothillsgutterinsulation.com Products/Services: Gutters, gutter covers and insulation. Person In Charge: Randy Schmidt, President Year Founded: 1978

Independent Roofing Inc.

405 22nd St. Greeley, CO 80631 Phone/Fax: 970-353-1389/970-353-9774 E-mail: independentroofing@hotmail.com Website: www.independentroof.com Products/Services: Residential roofing, re-roofing, new Person In Charge: Tim Kramer, President Year Founded: 1978

McWebb Inc.

1209 Gorom Ave. Loveland, CO 80537 Phone/Fax: 970-667-6365/970-667-2231 E-mail: jim@mcwebbtruss.com Website: www.mcwebbtruss.com Products/Services: Roof truss manufacturers. Person In Charge: Jim McCreery, Owner Year Founded: 1963

RTN Roofing Systems

5854 Lockheed Ave. Loveland, CO 80538

Phone/Fax: 970-593-1100/970-593-1119 E-mail: jeff.lozon@rtnroofing.com Website: www.rtnroofing.com Products/Services: Commercial and industrial roofing systems. Flat roof restoration and maintenance solutions. Person In Charge: Jeffrey S. Lozon, President Year Founded: 1996

Wattle & Daub Contractors

103-203 E. Vine Drive Fort Collins, CO 80520 Phone/Fax: 970-493-2244/970-484-6474 E-mail: t.tisthammer@wattleanddaub.com Website: www.wattleanddaub.com Products/Services: Historic preservation and restoration general contractor, commercial and industrial roofing and waterproofing. Person In Charge: Thomas A. Tisthammer, President Year Founded: 1978

SECURITY SYSTEMS

DictoGuard Security Alarm Systems 914 14th St.

Greeley, CO 80631 Phone/Fax: 970-356-5612/970-356-5614 E-mail: info@dictoguard.com Website: www.dictoguard.com Products/Services: Burglar, fire alarms, access control, cameras, central vacuums, sound systems. Year Founded: 1973

First Class Security Systems LLC

3835 W. 10th St.,Suite 100C Greeley, CO 80634 Phone/Fax: 970-339-2449/970-336-3119 E-mail: officemanager@fcssllc.com Website: www.fcssllc.com Products/Services: Commercial and residential security systems, fire alarms, security cameras and access control systems Person In Charge: Robert A. Stewart, General manager Year Founded: 1983

H & H Data Services Inc.

1310 Webster Ave. Fort Collins, CO 80524 Phone/Fax: 970-482-6064/970-484-3252 E-mail: joe@hhdataservices.com Website: www.hhdataservices.com Products/Services: Certified copper and fiber optic structured cabling system installation for voice/data/video applications, including outside plant cable. Installation of paging, access control, camera surveillance and audio visual systems Person In Charge: Joseph Hehn, Vice president, RCDD Vear Founded 1992

Northern Communications Group Inc. 2028 Blue Mesa Court

Loveland, CO 80537 Phone/Fax: 970-484-5000/970-344-1124 E-mail: service@ncgcorp.com Website: www.ncgcorp.com Products/Services: Veteran-owned business - providing services for business telephone and computer systems, IT networks and security, IT help desk services, wireless networks, unified communications, phone systems, VoIP, structured cabling, surveillance systems, telecom service and support and carrier services for business and government clients in Colorado and Wyoming. Person In Charge: Jason Long, President Year Founded: 1995

Security & Sound Design Inc.

700 Automation Drive, Unit J Windsor, CO 80550 Phone/Fax: 970-686-1040/970-686-7790 E-mail: sales@securityandsound.com Website: www.securityandsound.com Products/Services: Residential, commercial burglary and fire alarms, home security/fire and monitoring, sound systems, central vac, phone systems, A/V systems and CCTV, along with Control 4 total home or small business automation. Phone/data/TV/sound wiring. Person In Charge: Tim Stroh, General manager Year Founded: 1983

SEPTIC TANKS

Colorado Precast Concrete Inc. 1820 E. Colorado Highway 402 Phone/Fax: 970-669-0535/970-669-0674 E-mail: scott@coloprecast.com Website: www.coloprecast.com Products/Services: Manufacturer of precast concrete products, underground utilities, manholes, electrical vaults, septic tanks, architectural products, small buildings, PVC pipes, fuel tanks Person In Charge: Penny Hayward, President Year Founded: 1975

Parker Construction & Machine

912 Wood St., Unit 30 Fort Collins, CO 80521 Phone/Fax: 970-484-3743/970-224-3617 E-mail: Innparker@gmail.com Website: www.parkerconstructionandmachine.com Products/Services: Consultation and services to the water storage and delivery industry. Person In Charge: Lynn Parker, Owner Year Founded: 1970

Roberts Excavation Corp.

1801 First St Berthoud, C0 80513 Phone/Fax: 970-532-1440/970-532-1442 E-mail: info@robertsexcavation.com Website: www.roberts-excavation.com Products/Services: Commercial, industrial, residential earthwork, site grading and utility construction environmental reclamation Person In Charge: Gerald Roberts, General manager Year Founded: 1991

S & B Porta-Bowl Restrooms

LaSalle, CO 80645 Phone/Fax: 970-356-7070/970-339-9898 E-mail: sarah@sbprestrooms.com Website: www.sbprestrooms.com Products/Services: Portable restrooms, trash removal, restroom trailers, septic and grease trap pumping. Person In Charge: Richard Kline, Division manager Year Founded: 1973

TAIT & Associates Inc. 6163 E. County Road 16 Loveland, CO 80537 Phone/Fax: 970-613-1447/970-613-1897 E-mail: tletzring@tait.com Website: www.tait.com Products/Services: Land surveying, civil and environmental engineering. Fuel system design, installation, maintenance and testing. Person In Charge: Tracy J. Letzring, PE, LEED AP, SCDP, Vice president Year Founded: 1964

SIDING

Mawson Lumber & Hardware 115 E. Lincoln Ave. Fort Collins, CO 80524 Phone/Fax: 970-482-8082/970-482-3846 E-mail: mike@mawsonlumber.com Website: www.mawsonlumber.com Products/Services: Lumber and building materials. Windows and doors. Person In Charge: Mike Fees, General manager Year Founded: 1929

SIGN COS.

ABC Sign Products Inc. 2028 S.E. Frontage Road Fort Collins, CO 80525 Phone/Fax: 970-482-5225/970-842-4019 E-mail: abcsigns@abcsignproducts.com Website: www.abcsignproducts.com Products/Services: MultiCam CNC Cutting Solutions distributor for router, plasma, laser and waterjet and knife cutting; aluminum extrusion sign frame systems for the sign industry division; wholesale sign manufacturing division. Person In Charge: Brian D. Brooks, President Year Founded: 1972

Adcon Signs Inc.

3725 Canal Drive Fort Collins, CO 80524-8534 **Phone/Fax:** 970-484-3637/970-484-3639 E-mail: sales@adcon-signs.com Website: www.adconsigns.com Products/Services: Interior and exterior signs. Person In Charge: Spencer Jorgensen Year Founded: 1974

Altitude Custom Signs

8101 S.W. Frontage Road Fort Collins, CO 80528 Phone/Fax: 970-225-1000/970-225-0060 Products/Services: Custom sign design, manufacturer, installation and service. Year Founded: 1946

Avalis Wayfinding Solutions Inc.

301-C Smokey St. Fort Collins, CO 80525 Phone/Fax: 970-223-9211/970-223-9230 E-mail: louanne@avaliswav.com Website: www.avalisway.com terior sign systems of distinction Services include ADA compliance audits, signage, wayfinding analysis, design, project management. Person In Charge: L. Wilton Lyles, President Year Founded: 1989

Biltrite Sign Service Inc.

4315 Industrial Parkway Evans, CO 80620 Phone/Fax: 970-353-3811/970-353-0318 E-mail: Daveh@biltritesign.com Website: www.biltritesign.com Products/Services: Manufacture, install, and service signs. Person In Charge: Scott Riley, General manager Year Founded: 1962

May 4-17 2012 **37C**

DaVinci Sign Systems Inc.

4496 Bent Drive Windsor, CO 80550 Phone/Fax: 970-203-9292/970-203-9293 E-mail: info@davincisign.com Website: www.davincisign.com Products/Services: Award-winning architecture and electric signs. LED message centers. Signs for schools, hospitals, financial institutions, and retail. Custom metal fabrication, stone masonry. Electronic signage for interior and exterior applications. LCD displays. Person In Charge: John "JJ" J. Shaw, President Year Founded: 2004

Schlosser Signs Inc. 3597 Draft Horse Court

Loveland, CO 80538 Phone/Fax: 970-593-1334/970-593-0443 E-mail: info@schlossersigns.com Website: www.schlossersigns.com Products/Services: Surveys, permit acquisition, zoning analysis, code appeal, planned sign program development, design, custom fabrication, installation, removals, service and repair. Person In Charge: Carla Schlosser, Owner Year Founded: 1999

Signs Now 2526 W. 10th St.

Greeley, CO 80634-5270 Phone/Fax: 970-353-2233/970-353-2262 E-mail: mail@signsnowgreeley.com Website: www.signsnowgreeley.com Products/Services: Signs, banners, vehicle lettering and wraps. Interior and exterior signs, real estate, construction, ADA, engraved, dimensional letters. Person In Charge: Pete Thomas, President Year Founded: 1989

Smith Sign Studio LLC

P.O. Box 2385 Estes Park, CO 80517 Phone/Fax: 970-586-4546 E-mail: mail@smithsignstudio.com Website: www.smithsignstudio.com Products/Services: Signs, labels, decals, sign service, wholesale custom gifts. Person In Charge: Kent H. Smith, CEO Year Founded: 1928

SKYLIGHTS

Allied Building Products 2155 Midpoint Drive Fort Collins, CO 80525 Phone/Fax: 970-495-6797/970-495-6858 E-mail: melissa.swanson@alliedbuilding.com Website: www.alliedbuilding.com Products/Services: Roofing distributor and supplier for all commercial and residential products. Seller of windows, skylights, drywall and waterproofing to both homeowners and contractors. Person In Charge: Randall Adam, Branch manager Year Founded: 1957

Heinsight Solutions

217 Pine St. Fort Collins, CO 80524 Phone/Fax: 970-988-3622 E-mail: heinsight@comcast.net Website: www.heinsightsolutions.com Products/Services: E-star skylights, sun tunnels and solar hot water systems from Velux. Full-sales service and installation. Roofing repair specialist. Person In Charge: Darren Hein, Owner Year Founded: 2003

Independent Roofing Inc. 405 22nd St.

Greeley, CO 80631 Phone/Fax: 970-353-1389/970-353-9774 E-mail: independentroofing@hotmail.com Website: www.independentroof.com Products/Services: Residential roofing, re-roofing, new construction, cedar shake, tile, metal, asphalt. Person In Charge: Tim Kramer, President Year Founded: 1978

SOLAR HEATING

Burnham & Sun 737 Gregory Road Phone/Fax: 970-482-6924 E-mail: burnhamsun@aol.com Website: www.burnhambeck.com Products/Services: Solar electric retail products and services Person In Charge: Sam Burnham, Owner Year Founded: 2000

Comfort by Nature

6380 W. 10th St., No. 10 Greeley, CO 80634 Phone/Fax: 970-353-3685/970-378-0218 E-mail: jreiher@comfortbynature.net Website: www.comfortbynature.net Products/Services: Geothermal heating and cooling. Conventional HVAC service and installation. All services offered to both residential and commercial customers. Person In Charge: Jeff Reiher, President Year Founded: 1994

SPAS

Aqua Spas 6024 S. College Ave. Fort Collins, CO 80525 Phone/Fax: 970-226-3353/970-226-0132 E-mail: aqua.spasinc@aol.com Website: www.aquaspasinc.com Products/Services: Full line of supplies and accessories, full service department for any spa. Person In Charge: Rich Strick, CEO Year Founded: 1979

Lindgren Landscape & Irrigation Inc.

P.O. Box 271273 Fort Collins, CO 80527 Phone/Fax: 970-226-5677/970-226-2048 E-mail: info@lindgrenlandscape.com Website: www.lindgrenlandscape.com Products/Services: Design/build/maintain landscape company with a focus on new custom landscapes and renovations including outdoor living, fire pits, water features and retaining walls and all aspects of landscape maintenance. Person In Charge: Tim Lindgren, President Year Founded: 1995

Saunaland

P.O. Box 271664 Fort Collins, CO 80527 Phone/Fax: 970-689-1585/970-377-3688 E-mail: saunaland@hotmail.com Website: www.saunalandusa.com Products/Services: Pre-cut, pre-built, pre-fab saunas and sauna accessories. Year Founded: 1998

Spa World

2040 S. College Ave. Fort Collins, CO 80525 Phone/Fax: 970-493-7758/970-484-5292 E-mail: spaworldinc@gmail.com Website: www.espaworld.com Products/Services: Spas, hot tubs, swimming pools. Person In Charge: Kurt Kniegge Craig Dewey, Co-owners Year Founded: 1993

SPRINKLER SYSTEMS AND IRRIGATION

Lindgren Landscape & Irrigation Inc.

P.O. Box 271273 Fort Collins, CO 80527 Phone/Fax: 970-226-5677/970-226-2048 E-mail: info@lindgrenlandscape.com Website: www.lindgrenlandscape.com Products/Services: Design/build/maintain landscape company with a focus on new custom landscapes and renovations including outdoor living, fire pits, water features and retaining walls and all aspects of landscape maintenance. Person In Charge: Tim Lindgren, President Year Founded: 1995

Rocky Mountain Environmental Construction Inc.

1060 E. County Road 6C Berthoud, CO 80513 Phone/Fax: 970-532-1717/970-532-3634 E-mail: rmecinc@att.net Website: www.rockymountainenvironmentalconstruction.com Products/Services: Landscape design and construction, irrigation installation, water features and associated hardscapes. Person In Charge: Shawn Flynn, Owner Year Founded: 1989

STUCCO

R T Concrete

23037 Weld County Road 43 LaSalle, CO 80645 Phone/Fax: 970-405-8577/970-284-6669 E-mail: rto8282231@aol.com Website: www.rtconcrete.com Products/Services: Concrete, driveways, creative/ decorative surfacing, resurfacing, demolition, basements, pool decks, repairs Person In Charge: Rick Torrez, Owner Year Founded: 1942

Stucco Rite Inc. SRI Investments

760 N. 71st Ave. Greeley, CO 80634 Phone/Fax: 970-381-6956/970-351-7399 E-mail: georgeades@msn.com Website: www.stuccorite.com Products/Services: Masonry and stucco for residential and commercial buildings. General contracting services, land development and investments. Person In Charge: Kurt L. Georgeades, CEO Year Founded: 1988

SURVEYING COS.

Baseline Corp. 710 11th Ave., No. 105 Greeley, CO 80631 Phone/Fax: 970-353-7600/970-353-7601 E-mail: bec@baselinecorp.com Website: www.baselinecorp.com Products/Services: Civil and land development, environmental and water resources, oil and gas services, land surveying. Person In Charge: John McLain, PE, Owner Year Founded: 1998

Farnsworth Group Inc.

3538 JFK Parkway, Suite 3 Fort Collins, CO 80525 Phone/Fax: 970-266-1066/970-266-1075 E-mail: tbarela@f-w.com Website: www.f-w.com Products/Services: Civil, survey, water/wastewater, structural, M/E/P, commissioning, energy and LEED services. Person In Charge: Ted R. Barela PE, Branch manager Year Founded: 2007 in Fort Collins

KL&AInc.

421 E. Fourth St. Loveland, CO 80537 Phone/Fax: 970-667-2426/970-667-2493 E-mail: drutledge@klaa.com Website: www.klaa.com Products/Services: Structural engineering, structural steel design/build, steel construction management and steel detailing. Person In Charge: M. Douglas Rutledge, COO Year Founded: 1994

Lamp, Rynearson & Associates

4715 Innovation Drive, Suite 100 Fort Collins, CO 80525 Phone/Fax: 970-226-0342/970-226-0879 E-mail: frank.kohl@lra-inc.com Website: www.lra-inc.com Products/Services: Civil engineering, land development, land planning, surveying, traffic and transportation design, aviation, GIS, construction administration, stormwater management, oil and gas services. Person In Charge: Frank A. Kohl, Office principal Year Founded: 1959

Landmark Engineering Ltd.

3521 W. Eisenhower Blvd. Loveland, CO 80537 Phone/Fax: 970-667-6286/970-667-6298 E-mail: merrittk@landmarkltd.com Website: www.landmarkltd.com Products/Services: Land development planning and entitlements, landscape architecture, site design, civil and structural engineering, survey, geotechnical engineering and materials testing. Person In Charge: Jeff Olhausen Ken Merritt, Owners Year Founded: 1969

King Surveyors Inc.

650 E. Garden Drive Windsor, CO 80550 Phone/Fax: 970-686-5011/970-686-5821 E-mail: tashag@kingsurveyors.com Website: www.kingsurveyors.com Products/Services: Land surveying. Person In Charge: Larry Pepek Bob Wesnitzer, Owners Year Founded: 1985

Northern Engineering Services 200 S. College Ave., Suite 10 Fort Collins, CO 80524 Phone/Fax: 970-221-4158/970-221-4159 E-mail: info@northernengineering.com Website: www.northernengineering.com Products/Services: Civil engineering and land surveying. Person In Charge: Bud Curtiss, Vice president Year Founded: 1987

Stewart & Associates Inc.

103 S. Meldrum St. Fort Collins, CO 80521 Phone/Fax: 970-482-9331/970-482-9382 E-mail: stewarts@frii.com Products/Services: Civil engineering, professional land surveyors Person In Charge: Jay Robinson, President Year Founded: 1958

TAIT & Associates Inc.

6163 E. County Road 16 Loveland, CO 80537 Phone/Fax: 970-613-1447/970-613-1897 E-mail: tletzring@tait.com Website: www.tait.com Products/Services: Land surveying, civil and environmental engineering. Fuel system design, installation, maintenance and testing. Person In Charge: Tracy J. Letzring, PE, LEED AP, SCDP, Vice president Year Founded: 1964

Washburn Land Surveying Fort Collins, CO 80528

Phone/Fax: 970-232-9645 E-mail: chad@washburnsurveying.com Website: www.washburnsurveying.com Products/Services: Land surveying, constructing layout, topographic surveys, condominium maps, ALTA/ACSM land title surveys, oil well permit surveys. Person In Charge: Chad Washburn, Principal Year Founded: 2010

TILES

Brinker's Flooring Design Center 1418 E. Magnolia St. Fort Collins, CO 80524 Phone/Fax: 970-484-7200/970-484-7205 E-mail: brinkerbid@aol.com Website: www.brinkersinteriordesign.com Products/Services: All types of flooring. Person In Charge: Dale Brinker, President Year Founded: 2000

Colorado Kitchen & Bath of Northern Colorado

425 15th St. Greeley, CO 80631 Phone/Fax: 970-353-2890/970-356-5270 E-mail: info@ckbsales.com Website: www.ckbsales.com Products/Services: Full-scale kitchen and bath design; remodeling, new construction; turn-key residential countertop replacement program. Person In Charge: Edward Brehon, Owner

Year Founded: 1983 Dale's Carpet One Floor and Home 3608 Automation Way

Fort Collins, CO 80525 Phone/Fax: 970-223-3596/970-223-0734 E-mail: jlcogburn@dalescarpetoneftcollins.com Website: www.dalescarpetoneftcollins.com Products/Services: Carpet, hardwood, tile, vinyl, laminate and area rugs Person In Charge: Bobbie Cogburn, CEO Year Founded: 1992

Florida Tile Ceramic Center

1833 E. Harmony Road, No. 9 Fort Collins, CO 80528-3446 Phone/Fax: 970-223-5193/970-223-6378 E-mail: connie.carlson@floridatile.com Website: www.floridatile.com Products/Services: Wholesale distributor of ceramic tile, porcelain tile, stone tile, setting materials, care and maintenance products. Person In Charge: Connie Carlson, Branch manager Year Founded: 1997

Loveland Design Carpet One Floor and Home

360 S. Lincoln Ave. Loveland, CO 80537 Phone/Fax: 970-667-3590/970-667-3825 E-mail: cindy@lovelanddesign.com Website: www.lovelanddesigncenter.com Products/Services: Retail and commercial flooring, ceramic tile, natural stone and carpet; VCT; area rugs. New construction and remodels. Insurance renovation. Person In Charge: Cindy Corbett, Proprietor Year Founded: 1967

Professional Flooring and Tile LLC

700 Automation Drive, Unit G-2 Windsor, CO 80550 Phone/Fax: 970-686-0981/970-674-9215 E-mail: mike.wilson@profloortile.com Website: www.profloortile.com Products/Services: Commercial flooring: carpet, resilient floors, tile, stone/slabs, wood. Year Founded: 2011

Schmidt Custom Floors Inc.

1264 S. Grant Ave. Loveland, CO 80537 Phone/Fax: 970-663-7402/970-663-7414 E-mail: info@schmidtcustomfloors.com Website: www.schmidtcustomfloors.com Products/Services: Carpet, tile, hardwood flooring, installation and sanding; new construction and remodels. Pre-finished and custom stained flooring. Person In Charge: Barry Schmidt, President Year Founded: 1998

TITLE COS.

Fidelity National Title Co. 1711 61st Ave., Suite 100 Greeley, CO 80631 Phone/Fax: 970-356-3200/970-356-4912 E-mail: jswolff@fnf.com Website: www.fntcolorado.com Products/Services: Residential and commercial title insurance and settlement services for real estate property; to include owners, lenders, developers, builders, attorneys and 1031 exchanges. Title research for governmental entities, engineers, surveyors, companies involved with rights-ofways and easement searches, etc. Person In Charge: Jeffrey Wolff, Vice president

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Fidelity National Title Co.

3003 E. Harmony, Suite 100 Fort Collins, CO 80528 Phone/Fax: 970-212-7750/970-212-7751 E-mail: jswolff@fnf.com Website: www.fntcolorado.com Products/Services: Residential and commercial title insurance and settlement services for real estate property; to include owners, lenders, developers, builders, attorneys and 1031 exchanges. Title research for governmental entities, engineers, surveyors, companies involved with rights-of-ways and easement searches, etc. Person In Charge: Jeffrey Wolff, Vice president

Fidelity National Title Co.

343 W. Drake Road, No. 200 Fort Collins, CO 80526 Phone/Fax: 970-226-1901/970-226-4330 E-mail: jswolff@fnf.com Website: www.fntcolorado.com Products/Services: Residential and commercial title insurance and settlement services for real estate property; to include owners, lenders, developers, builders, attorneys and 1031 exchanges. Person In Charge: Jeffrey Wolff, Vice president Year Founded: 1946

Fidelity National Title Co.

255 Park Lane, Suite 200 Estes Park, CO 80517 Phone/Fax: 970-586-6626/970-586-6331 Website: www.fntcolorado.com Products/Services: Residential and commercial title insurance and settlement services for real estate property; to include owners, lenders, developers, builders, attorneys and 1031 exchanges. Person In Charge: Jeffrey Wolff, Vice president Year Founded: 1946

Land Title Guarantee Co.

772 Whalers Way, Suite 100 Fort Collins, CO 80525 Phone/Fax: 970-282-3649/970-282-3652 E-mail: kgrimes@ltgc.com Website: www.ltgc.com Person In Charge: Kerry Grimes, Vice president Year Founded: 1967

North American Title Co.

712 Whalers Way, Bldg. A, Suite 100 Fort Collins, CO 80525 Phone/Fax: 970-282-8800/970-282-4453 E-mail: kunderwood@nat.com Website: www.nat.com Products/Services: Title insurance and settlement services. Person In Charge: Chris MacDonald, Senior vice president Year Founded: 1993

North American Title Co.

3459 W. 20th St., Suite 112 Greeley, CO 80634 Phone/Fax: 970-304-9012/970-304-9022 E-mail: kunderwood@nat.com Website: www.nat.com Person In Charge: Tiffany Brazelton, Branch manager/Weld County escrow manager Year Founded: 1993

North American Title Co.

750 W. Eisenhower Blvd. Loveland, CO 80538 Phone/Fax: 970-679-1699/970-679-1695 E-mail: kunderwood@nat.com Website: www.nat.com Person In Charge: Teri Rogers, Sales representative Year Founded: 1993

WALLS AND CEILINGS

D & S Steel Buildings Co. 1503 Second Ave. Greeley, CO 80631 Phone/Fax: 970-353-3137/970-353-8526 E-mail: jlobato@ds-steelbldgs.com Website: www.ds-steelbldgs.com Products/Services: Design/build services for commercial steel buildings. Person In Charge: Harold Satur, President Year Founded: 1965

Phase 2 Co. 216 Hemlock St.

Fort Collins, CO 80522 Phone/Fax: 970-482-7000/970-482-7593 E-mail: kirk.larsen@phase2co.com Website: www.phase2co.com Products/Services: Drywall, paint, acoustics. Person In Charge: Alison Larsen, President Year Founded: 1973

Schaeffer Drywall Systems LLC 477 Denver Ave.

Loveland, CO 80537 Phone/Fax: 970-663-2227/970-663-2229 E-mail: schaefferdrywall@aol.com Website: www.schaefferdrywall.com Products/Services: Framing and drywall contractor. Person In Charge: Karl Schaeffer, President Year Founded: 1980

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The Corcoran Co. 4700 Innovation Drive, Suite B-1 Fort Collins, C0 80525 Phone/Fax: 970-204-4700/970-204-6261 E-mail: kevinc@corcorancompany.com Website: www.corcorancompany.com Products/Services: Commercial metal studs, drywall contractor. Person In Charge: Kevin Corcoran, President Year Founded: 1986

Triple H Drywall

211 N. Timberline Road Fort Collins, C0 80524 Phone/Fax: 970-493-4326/970-416-8570 E-mail: jim@triplehdrywall.com Website: www.triplehdrywall.com Products/Services: Steel stud framing and drywall. Person In Charge: Larry Hood, President Year Founded: 1972

WINDOWS/DOORS/ GARAGE DOORS

Abraxis Art Glass & Doors Inc.

5840 Byrd Drive Loveland, C0 80538 Phone/Fax: 970-612-3333/970-612-3334 E-mail: info@abraxisartglass.com Website: www.abraxisartglass.com Products/Services: Stained, beveled, etched and bent glass for residential and commercial architecture and furniture; glass floors, stair treads, counter tops and stair rails; custom interior/exterior doors, trim, hardware and European shower and steam enclosures. Person In Charge: Bob Leimgruber, Owner Year Founded: 1977

Allied Building Products

2155 Midpoint Drive Fort Collins, CO 80525 Phone/Fax: 970-495-6797/970-495-6858 E-mail: melissa.swanson@alliedbuilding.com Website: www.alliedbuilding.com Products/Services: Roofing distributor and supplier for all commercial and residential products. Seller of windows, skylights, drywall and waterproofing to both homeowners and contractors. Person In Charge: Randall Adam, Branch manager Year Founded: 1957

Andersen Windows

916 Durum Court Windsor, CO 80550 Phone/Fax: 970-217-1985/970-674-3064 E-mail: ddohn@andersencorp.com Website: www.andersenwindows.com Person In Charge: David B. Dohn, Sales representative

Black's Glass

360 Jefferson St. Fort Collins, C0 80524 Phone/Fax: 970-484-1505/970-484-1530 E-mail: information@blacksglass.com Website: www.blacksglass.com Products/Services: Parts, glass and screens, shower doors and mirrors, window parts, service and repair, replacement windows and patio doors, storefront table tops, custom glass. Person In Charge: Jasmin Ramirez, President Year Founded: 1908

Builders Supply Inc. 801 Smithfield Drive

801 Smithfield Drive Fort Collins, C0 80524 Phone/Fax: 970-482-1320/970-482-1335 E-mail: skraxberger@windowbsi.com Website: www.windowbsi.com Products/Services: Service and supply windows, skylights and exterior doors for new construction and remodeling. Person In Charge: Steve Kraxberger, President Year Founded: 1985

C & M Garage Doors Inc.

126 S. Cleveland Loveland, C0 80537 Phone/Fax: 970-663-7335/970-613-9982 Website: candmgaragedoorsinc.com Products/Services: Sales, service and installation. Person In Charge: Mike Tabke, President Year Founded: 1996

Colorado Blinds & Design 257A E. 29th St.

Loveland, C0 80538 Phone/Fax: 970-663-0505/970-663-0028 E-mail: info@coloradobd.com Website: www.coloradobd.com Products/Services: Blinds and window treatments, home accents, mirrors, floral. Interior design. Person In Charge: Judy Magara, President Year Founded: 1981

Colorado Sash & Door Inc.

P.O. Box 270682 Fort Collins, C0 80527 Phone/Fax: 970-226-1460/970-797-7887 E-mail: office@colosash.com Website: www.colosash.com Products/Services: Windows and doors, specializing in high energy efficient windows for commercial and residential projects. Also historic restoration, commercial retrofit and sustainable design. Person In Charge: Mark Wernimont, President Year Founded: 1991

Deines Custom Door Inc.

315 Hickory St. Fort Collins, CO 80524 Phone/Fax: 970-482-4806/970-482-7996 E-mail: info@deinescustomdoor.com Website: www.deinescustomdoor.com Products/Services: Custom interior and exterior doors, sidelights and transoms. Complete prehang shop supplying all types of wood doors, prehung to customer specifications. Person In Charge: Mary Spitzmiller Terry Spitzmiller, Owners Year Founded: 1989

Mawson Lumber & Hardware

115 E. Lincoln Ave. Fort Collins, C0 80524 Phone/Fax: 970-482-8082/970-482-3846 E-mail: mike@mawsonlumber.com Website: www.mawsonlumber.com Products/Services: Lumber and building materials. Windows and doors. Person In Charge: Mike Fees, General manager Year Founded: 1929

Pro-Build

4058 Camelot Circle Longmont, CO 80504 Phone/Fax: 970-535-0395/970-535-0648 E-mail: bruce.allen@probuild.com Website: www.probuild.com Products/Services: Lumber, truss and millwork supplier. Person In Charge: Bruce Allen, General manager Year Founded: 2006

SolarGlass Window & Door

5840 Byrd Drive Loveland, C0 80538 Phone/Fax: 970-203-1930/970-635-2313 E-mail: afink@solarglass.com Website: www.solarglass.com Products/Services: Clad wood, integrity fiberglass windows, doors, vinyl windows and doors, skylights, glass block windows as well as numerous ancillary items. Person In Charge: Gwenael Hagan, President Year Founded: 1981

Sun Mountain Inc.

140 Commerce Drive Berthoud, C0 80513 Phone/Fax: 970-532-2105/970-532-2208 E-mail: info@sunmountaindoor.com Website: www.sunmountaindoor.com Products/Services: Custom wood doors, flooring and moldings. Person In Charge: Jared Meier, General manager Year Founded: 1998

Wattle & Daub Contractors

103-203 E. Vine Drive Fort Collins, CO 80520 Phone/Fax: 970-493-2244/970-484-6474 E-mail: t.tisthammer@wattleanddaub.com Website: www.wattleanddaub.com Products/Services: Historic preservation and restoration general contractor, commercial and industrial roofing and waterproofing. Person In Charge: Thomas A. Tisthammer, President Year Founded: 1978

WIRING AND CABLE

Blazen Illuminations 2631 Cedar Drive Loveland, CO 80538 Phone/Fax: 800-980-4155/800-980-4154 E-mail: nate@blazenilluminations.com Website: www.blazenlights.com Products/Services: LED lighting for commercial, residential; lighting design and installation, custom fabrication, welding and art displays. Person In Charge: Nate Webb, Owner Year Founded: 1999

Eggers Electric Inc.

3520 W. Eisenhower Blvd. Loveland, C0 80537 Phone/Fax: 970-669-1883/970-669-0476 E-mail: eggers@eggerselectric.com Website: www.eggerselectric.com Products/Services: Residential, commercial, industrial, energy efficient lighting, new construction, repairs, remodeling, trouble shooting. Person In Charge: Brent Eggers, Vice president Year Founded: 1973

H & H Data Services Inc.

1310 Webster Ave. Fort Collins, C0 80524 Phone/Fax: 970-482-6064/970-484-3252 E-mail: joe@hhdataservices.com Website: www.hhdataservices.com Products/Services: Certified copper and fiber optic structured cabling system installation for voice/data/video applications, including outside plant cable. Installation of paging, access control, camera surveillance and audio visual systems. Person In Charge: Joseph Hehn, Vice president, RCDD Year Founded: 1992

Northern Communications Group Inc. 2028 Blue Mesa Court

Loveland, C0 80537 Phone/Fax: 970-484-5000/970-344-1124 E-mail: service@ncgcorp.com Website: www.ncgcorp.com Products/Services: Veteran-owned business - providing services for business telephone and computer systems, IT networks and security, IT help desk services, wireless networks, unified communications, phone systems, telecom service and support and carrier services for business and government clients in Colorado and Wyoming. Person In Charge: Jason Long, President Year Founded: 1995

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O'Neil Electric Co. 125 23rd St. Greeley, C0 80631 Phone/Fax: 970-352-5173 E-mail: oneilelectric@qwestoffice.net Website: www.oneilelectric.net Products/Services: Industrial electrical, UL508A panel shop. Water and waste water treatment facilities, pump stations, industrial power and lighting installations, equipment automation, remote SCADA systems and systems integration projects. Person In Charge: John O'Neil Jay O'Neil

Greg O'Neil, Owners Year Founded: 1976

Precision Service Electric Inc. 1320 S.E. Eighth St.

Loveland, C0 80537 Phone/Fax: 970-593-3190/970-593-3191 E-mail: bjohnson@psecolorado.com Products/Services: New construction electrical services, security system installation, home surveillance installation, home theater installation and home audio installation. Person In Charge: Bryan Johnson Year Founded: 1994

Security & Sound Design Inc.

700 Automation Drive, Unit J Windsor, C0 80550 Phone/Fax: 970-686-1040/970-686-7790 E-mail: sales@securityandsound.com Website: www.securityandsound.com Products/Services: Residential, commercial burglary and fire alarms, home security/fire and monitoring, sound systems, central vac, phone systems, AV systems and CCTV, along with Control 4 total home or small business automation. Phone/data/TV/sound wiring. Person In Charge: Tim Stroh, General manager Year Founded: 1983

Sound Investments

5980 W. 26th St. Greeley, C0 80634 Phone/Fax: 970-302-1447/970-506-1197 E-mail: randy@soundinvestmentsco.com Website: www.soundinvestmentsco.com Products/Services: Dedicated home theaters/ design and build, media rooms, projection systems, commercial audio/ video. Person In Charge: Randy Revak, Owner Year Founded: 2002

Warkentin Electric Inc.

1531 Fourth Ave. Greeley, C0 80631 Phone/Fax: 970-304-6833/970-336-6406 E-mail: warkentinelectric@qwestoffice.net Products/Services: Free estimates, general facility maintenance, new constructions and remodels, service upgrades, hot tub and air conditioning hookup. Person In Charge: Larry Warkentin, President Year Founded: 1994

Aims Community College

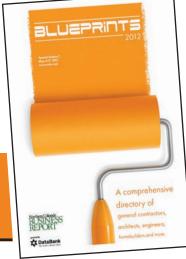
5401 W. 20th St. Greeley, CO 80632 Phone/Fax: 970-330-8008/970-506-6981 E-mail: info@aims.edu Website: www.aims.edu Products/Services: Green sustainable building. Person In Charge: Marilynn (Marsi) Liddell, President Year Founded: 1967

ReSource

1501 N. College Ave. Fort Collins, C0 80524 Phone/Fax: 970-498-9663 E-mail: kgustafson@resourceyard.org Website: www.resourceyard.org Products/Services: Building deconstruction and used building materials. Person In Charge: Kendol Gustafson, Regional manager Year Founded: 2005

Would you like to be included?

If your company was left out of the directory, please fill out this form and mail to the address below or visit www.ncbr.com and click on the "submit your data" link.



Person filling out form	Phone & ext.: ()
Unpublished e-mail address for NCBR use only:	
Complete company name:	
Address: City	
P.O. Box City	State Zip
Phone: ()	Fax: ()
E-mail address:	Web site:
NAICS code:	
Product & services description:	
Blueprints subcategory (pick only one)	
# of employ ees locally?# Person in charge _	#title
Subsidiary of another company? Y or N	
Parent company name:	
Headquarters location: City	State Zip
Founded when? Public or Private	
Key contact person, title:	
Other contacts & titles:	

Blueprints classifications:

Aggregate Appraisal Architecture Awnings/Shutters Basements Blueprints/Printing Cabinets/Built-ins Carpentry Carpeting Cleaning Concrete Consultants Decks/Patios Developers Drapery/Window Coverings Drywalling Electrical

Engineering Environmental Services Equipment Excavating Fence Fire Sprinkler Systems Fireplace Related Flooring Framing Furniture Garages General Contractors Glass Cos. Handy People Heating Home Builders Home Theaters

Insulation/Water Proofing Cos. Interior Design Kitchens/Bathrooms Landscape Architect Landscaping/Landscaping Supplies Lighting Lumber/Building Supply Masonry Metal Related and Welding Molding Painting Companies Plumbing Post Frame Radon Testing Remodellers Restoration Cos

Roof/Gutter/Truss Security Systems Septic Tanks Siding Sign Cos Skylights Solar Heating Spas Sprinkler Systems and Irrigation Stucco Surveying Cos. Tiles Title Cos Walls and Ceilings Windows/Doors/Garage Doors Wiring and Cable

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