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Section B

Northern Colorado BUSINESS REPORT

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Keith launches Lifestyle Asset Group

New luxury vacation business model aims to protect investors

By Steve Porter
sporter@ncbr.com

FORT COLLINS — The founder of a once-thriving luxury vacation club in Fort Collins that ultimately ended in bankruptcy is again taking the plunge into pro-

viding high-end vacation experiences. This time the business model focuses on members owning the assets.

Richard Keith, who eventually signed up 450 members of Private Escapes before the club merged with Florida-based Ultimate

Resorts in 2007 to become Ultimate Escapes, has launched Lifestyle Asset Group.

Keith said the new company, located at 1200 S. College Ave., aims to avoid the pitfalls that eventually brought down Ultimate Escapes, mainly by replacing the club membership model with a member ownership model.

With Lifestyle Asset Group,

Keith said, members are part of an LLC that buys and owns the vacation properties debt-free.

"Having a debt and members without any collateral were all epiphanies of what not to do," he said. "This is a completely 180-degree-different model."

Keith said he and his three partners — Karla Jones, Ed Powers and Tommy Robinson — own nothing in the new model

See ESCAPES, 26A

Solix BioSystems repositions itself in biofuels market

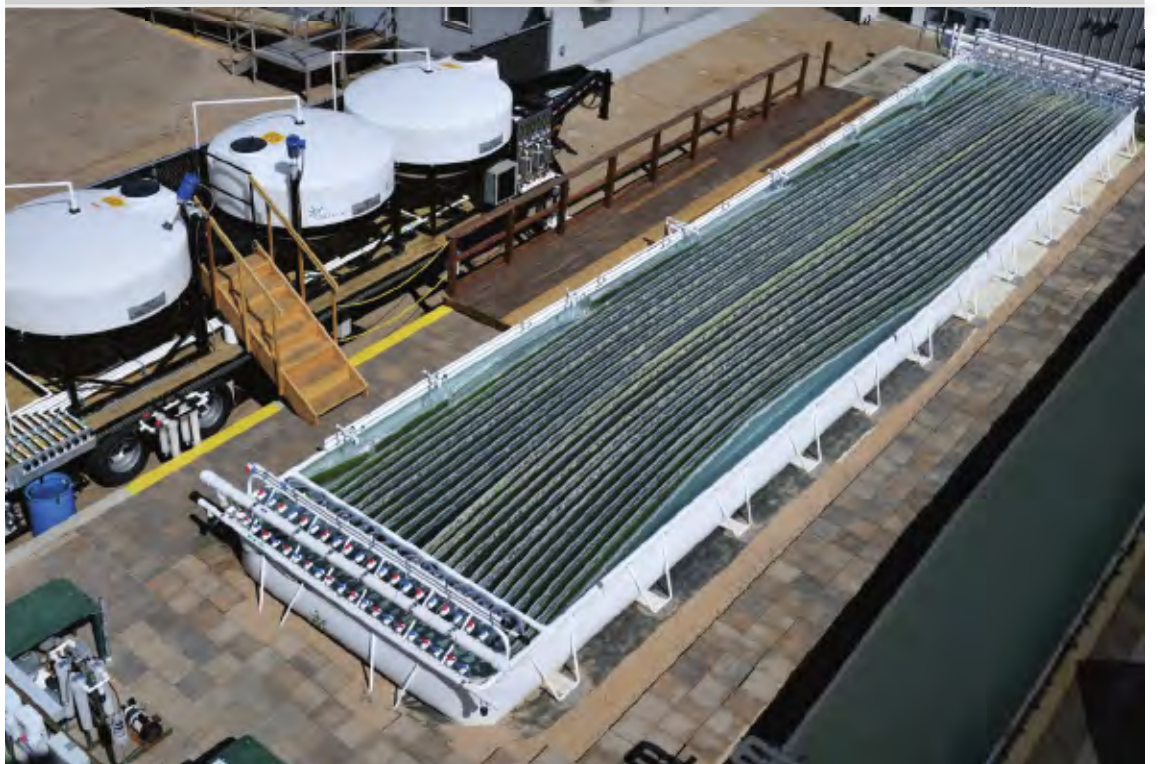
By Joshua Zaffos
news@ncbr.com

FORT COLLINS — After a long and uncertain winter, the algae-cultivation company Solix BioSystems has the 720-square-foot pool in its backyard ready for summer — with a considerable amount of green muck growing in it.

Solix is running its proprietary algae growth system — called the Lumian AGS 4000 — on the grounds of the Colorado State University Engines and Energy Conversion Lab in Fort Collins. The design of the inflatable tank includes 20 patent-pending photobioreactor panels where algae is cultivated for use as oil, a base for biofuel, or whatever purpose a customer might have. Formerly considered research and development equipment, the algae growth system is now being marketed by Solix to other companies and institutions looking to make their own algae. It announced its first sale this week to New Mexico State University in Las Cruces, which

See SOLIX, 23A

Algae industry embraces lowered expectations



Courtesy Solix BioSystems

GROW YOUR OWN — Companies and institutions looking to cultivate algae for biofuels, plastics, fertilizers, or even food supplements can order up a fully equipped Lumian AGS 4000, shown here on site at the Colorado State Engines and Energy Conversion Lab, from the newly renamed Solix BioSystems in Fort Collins.

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From real estate selling to real crime solving

Christensen realizes a career dream with sheriff's department

By Steve Porter
sporter@ncbr.com

FORT COLLINS — When Nick Christensen started his new job with the Larimer County Sheriff's Department, he literally "hit the ground running."

Christensen, along with new Sheriff Justin Smith and several other department members, ran from the sheriff's office in east Fort Collins to the Larimer County Courthouse in downtown Fort Collins for their swearing-in ceremony, about four miles.

And that was on Jan. 11.

"It was a pretty cold day," recalled a smiling Christensen. But the former commercial real estate broker said he's found a warm welcome amongst the close-knit sheriff's department. "I've got to say the support has been impressive to see."

Christensen is a familiar face in the Northern Colorado real estate community, the co-owner of Chrisland Commercial Real Estate Inc. in Loveland, a company he founded seven years ago. Before that, he was with Realtec and then head of real estate for McWhinney for five years.

But the Minnesota native has had a long fascination and interest in law enforcement, going back to his law



Steve Porter, Northern Colorado Business Report

NEW FOCUS — Nick Christensen, owner of Chrisland Commercial Real Estate Inc. in Loveland, is in the first months of his job as executive officer in the Larimer County Sheriff's Department. Christensen decided to return to law enforcement when Sheriff Justin Smith offered him the newly created position. Both Smith and Christensen were sworn in in January.

school days. While studying for his law degree, Christensen volunteered in local law enforcement and focused on narcotics investigations.

After law school, he moved to Colorado and began practicing law in the Vail Valley and Aspen areas. But being stuck in an office didn't suit him, and he decided to take an opportunity to work in commercial real estate in Fort Collins in the mid-1990s.

That move started him up a ladder of success, but his passion for law enforcement never left him.

Eye-opening experience

Christensen, entering his 40s, thought any chance of transitioning into law enforcement might have passed him by. But still wanting to be involved, he began quietly working with sheriff's investigators on cold cases.

"Where they really needed help was in cold-case investigations, so I got involved in that as a volunteer," he said. It was an eye-opening experience, working on cases that had come to dead-ends, with families still yearning for answers.

"It gave me a lot of empathy for our investigators who work on these cases all the time," he said. "They're very difficult cases to work on and can be very draining. You think of Northern Colorado as a fairly safe area — and it is — but unfortunately there are things going on every day that are pretty tough."

Christensen said he didn't publicize his volunteer activities because he "didn't want it to be a distraction from real estate or make it a big deal."

But in 2010 a twist of fate offered him an opportunity to change gears and enter law enforcement full-time. During the election campaign, he became a supporter of candidate Smith, an officer he got to know while volunteering.

After Smith was elected in November, conversations began as to whether Christensen might bring his business and people skills to Smith's new leadership team.

"I shared with him how to take business principles to increase or improve efficiencies, and not to do things just because they've always been done that way," he said. "Sheriff Smith agreed with that approach and created a position as executive officer."

As executive officer, Christensen is an administrator who handles public relations

See **CHRISTENSEN, 18A**



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THE EYE

WoW - video games do have real benefits

Spring is in the air and that can mean parents' frustrations with their kids who opt to play video games instead of going outside are beginning to run high.

Doing nothing to relieve the tension are two studies by **Jeffrey Snodgrass**, associate professor of anthropology at Colorado State University, which examined different types of video gaming experiences and the effects they have on players' lives, including levels of stress, life satisfaction and happiness.

Snodgrass and his research team conducted surveys and interviewed World of Warcraft players about their gaming habits. The game, often referred to as WoW, is a wildly popular, massively multiplayer online game with 12 million players worldwide. Players develop an avatar that works with other players to complete tasks within the game.

In the first study, "Magic Flight and Monstrous Stress: Technologies of Absorption and Mental Wellness in Azeroth," Snodgrass and his team found that players who were more absorbed in the game reported more stress relief. However, the study noted that the escape must be controlled and temporary to be positive.

In the second study, "Enhancing One Life Rather Than Living Two: Playing MMOs with Offline Friends," the researchers looked at players who play with individuals met inside and outside of the game.

Offline friends can help regulate immersive game play, which can be positive, though it does make it more difficult to derive the stress-relieving aspects found in the other study.

Parents, feel free to pick and choose from these findings to back up your particular position on video game play — win an offline battle for once.

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Technology firms ready for SBIR battle

Small business funds face uncertainty in Congressional stall

By **Joshua Zaffos**
news@ncbr.com

When the U.S. Department of Health and Human Services wanted to develop an analytical tool to monitor levels of the contaminant perchlorate in water supplies, the government found Advanced MicroLabs, of Fort Collins, a company with just five full-time employees, to apply its technology for the job.

When the Department of Defense's Missile Defense Agency needed to expand

its airborne infrared multi-sensor systems network, the agency handed the task to Loveland-based Numerica Corp., with a staff of under 50 people.

The connections between massive government agencies and small technology firms are borne out of the federal Small Business Innovation Research program. Since it was established by Congress in 1982, SBIR has enabled government departments to offer contracts tailored to small enterprise — for needs in defense, health services, energy and science, among other arenas. The agencies benefit from the technology and expertise of dedicated companies, while small businesses that are frequently strapped for capital get funding to develop research projects into commercial applications.

"SBIR is crucial. It's enabled us to real-

ly start getting into the commercial sector," said Ken Ogan, president of Advanced MicroLabs. The company has received a handful of SBIR contracts since 2004 to develop its lab-on-a-chip technology for biomedical applications, industrial power generation, and environmental monitoring.

As a state, Colorado has benefited immensely from the program, with small companies receiving more than 2,000 contracts worth nearly \$813 million in the last decade. The figures rank the state sixth in the country for SBIR activity, much of which has occurred in Northern Colorado.

Despite the program's benefits to the government and budding tech firms, Congress has balked at reauthorizing SBIR this year. Legislation to renew the program,

See SBIR, 27A

F O C U S

Paint the town red, or white, or rosé

Amateurs' brush with art and wine creates upscale fun

By **Maryjo Morgan**
news@ncbr.com

Music throbs, laughter rings, and color splashes in bright strokes on everyone's canvas. This is an art class, an evening out with friends, good food and wine all at once. The light-hearted atmosphere mixes with untapped creativity for many participants.

Whether it's Studio Vino in Loveland, Creative Spirits in Fort Collins, or Gadabout Art at your location, it's all about art and fun. These businesses are part of a play-with-art trend sweeping the country. From Georgia to Alabama and Texas to Colorado, these studios are adamant that no art experience is necessary to attend their classes. Entertainment with friends is the main idea, but discovering your inner artist is a bonus for many.

Studio Vino

"Our focus is fun with an upscale flavor," according to Rhett Polka, one of the four partners invested in Studio Vino. All their "artertainers" are accomplished artists whose expertise enables a roomful of people to each create a painting to take home in one evening.

Studio Director Deb Alles is excited by the community response. "People are looking for fun things to do for girls' night out or date night, and this is the next level (of fun)." She said people may go out to dinner, then come in to paint, nibble on appetizers or desserts, and have a glass of wine.

Initially women seem the most enthusiastic to sign up, but on a recent night men made up a full 30 percent of the class. The cost of the evening, which includes all supplies and wine, is \$35 per person.

After one experience at a paint-n-sip studio, Polka knew he wanted to bring this venue to his art-centric hometown of Loveland. "I grew up in Loveland, and it's a perfect fit, tailor-made for our downtown,"



Courtesy Jenna Schaefer

EVERYBODY'S AN ARTIST — Andi Farrell begins painting her canvas at Studio Vino in Loveland. Studio Vino is one of several "paint-n-sip" studios popping up in the area, where friends can get together for drinks and snacks while creating a work of art.

he said. "My goal is to feed off of what Loveland already has and feed into it."

He mentioned how aware of art people in Loveland are in general, such as parents and students involved in the LISA (Loveland Area Integrated School of the Arts) program, which integrates art into elementary, middle and high

school curriculum. Polka wants to give back to the community and host fundraisers and benefits for organizations struggling in this economy. Studio Vino also offers open hours for working on your own with their materials.

See PAINT, 18A

NCBR writers bring home Top of the Rockies awards

By Business Report Staff

DENVER — The *Northern Colorado Business Report* editorial staff was honored with a half-dozen awards from the Colorado Pro Chapter of the Society of Professional Journalists on April 15. The judging covered work published in 2010.

Steve Porter, staff writer for *NCBR*, brought home three awards: first place for business feature writing for “Walking the World hikes to adventure,” from the June 4 issue of *NCBR*, and second place in business general reporting and business columns. His award-winning pieces were “Hoteliers fear downtown project’s impact,” from July 1, and “Health-care reform hanging by a thread?” from Oct. 8.

Another *NCBR* writer took top honors in the business column category. Joshua Zaffos, a freelancer who covers technology and green business, won first place for “School in session for green-job seekers,” which appeared in the April 9 issue.

Also on the techo-beat, freelancer Michael D. Wailes took home a first-place award in the category of science



PORTER



feature writing for his installment of his Geek Chic feature on mobile operating systems, “Android dreams of expanded apps,” in the Feb. 12 issue.



WAILES

The final award presented to *NCBR* in Denver last Friday went to contributing writer Jane Albritton, for her Stepping Out column on the booming business of distilling along the Front Range, “Have a cocktail, support local agriculture,” also in the Oct. 8 issue. The SPJ judges gave her second place in the category of arts and entertainment features in food and beverage reporting.

The annual Top of the Rockies contest is open to SPJ members throughout the four-state Region 9 of the national society, covering Colorado, New Mexico, Utah and Wyoming. *NCBR* competes in the print category for publications with circulations under 10,000.

All the winning work can be found in the archives at www.ncbr.com.



ZAFFOS



ALBRITTON

CORRECTIONS

OtterBox was inadvertently left off of the Largest Family-Owned Businesses list published in the April 8 edition of the *Business Report*. Otterbox would have ranked number one with revenues of \$170 million in 2010.

The *Business Report* will correct any errors that appear in its pages. To suggest a correction or clarification, please contact editor Kate Hawthorne at 970-221-5400, ext. 212, or e-mail her at khawthorne@ncbr.com.

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New Belgium Brewing, CEO: 'Let your life speak'

Kim Jordan heads up true Colorado success story

What started in the basement of then married couple Jeff Lebesch and Kim Jordan in 1991 has evolved into the third largest craft brewery in the United States. New Belgium Brewing Co. Inc. is now owned by Jordan, her sons and her coworkers. The company's core values and beliefs have earned not only the highest respect among their 380+ employee-owners, but numerous awards as well. New Belgium is a Colorado success story.



WHAT'S WORKING

Brian Schwartz

Kim Jordan will be the keynote speaker at the Women's Entrepreneurs' Leadership Summit at Colorado State University on April 27; visit www.entrepreneurialwomen.org for more information.

Q: How did New Belgium come to be?

A: Jeff volunteered at Sierra Nevada (brewery in California) and took brewing classes at UC Davis. Then he went to New Albion Brewing, and hung around Boulder Brewing Co. In 1987 he started winning awards in national home brew competitions with his own beers. In 1989,

when Doug, Corky and Wynn Odell opened Odell Brewing Co. in Fort Collins, we became friends. We found our niche in the bottled craft brewing scene.

Q: What were your initial sources and start-up costs?

A: We used credit cards and \$60,000 through a second mortgage on our house.

Q: When did you start having positive cash flow?

A: Within six months of starting the company.

Q: Did you use a business plan?

A: We had a set of values, a purpose, and outcomes we wanted to achieve, more like guiding principles and objectives. We had financial pro-formas, and a lot of work went into the diagrams for the electricity and the how the tanks were going to be engineered and manufactured.

Q: What was your vision for New Belgium?

A: In the spring of 1991, before we ever made a bottle of beer, we asked ourselves what we wanted this company to stand for. We came up with 1. produce world class Belgium style beers; 2. promote beer culture; 3. be environmental stewards; and 4. have fun.

By 1995, as we got more customers and coworkers, we expanded our vision to take their needs into account. We combined open-book management, employee ownership (our coworkers own 41 percent of the company), and a high-involvement culture. Our coworkers can see all financials. And our plans for branding, sales, capital expenditures, hiring, budgets, and strategies – and they



SMALL TOWN SUCCESS – Kim Jordan, co-founder and CEO of New Belgium Brewing Co. Inc. in Fort Collins, poses next to the taps at her brewery. Founded in 1991 by Jordan and her then-husband, Jeff Lebesch, New Belgium is now the third largest craft brewery in the country.

Courtesy New Belgium

your company in 10 years?

A: When we talk about being a business role model and creatively approaching the craft of brewing, my coworkers really get on the edge of their seats. Of course we all want to be profitable and growing, but, more, we want our work to mean something and to bring us joy and a sense of accomplishment. We are working with other breweries around the United States to develop some partnerships which — who knows? — may lead to bigger things. I think it would be great to create a consortium of breweries that collaborate and brew across the country thereby minimizing our environmental impact and being closer to our customers.

I might move into a chair role by then, as opposed to CEO. I'm cognizant of the fact that this has been an incredible gift and we're involved in a craft – so I want to remain a part of that. Of course, you never know where you will be.

Q: Tell me about your biggest challenges and anything you wish you had done differently.

A: It was originally a challenge to provide opportunities for our coworkers. Growth by itself was never compelling. We thought, "Gosh, we have all of these dedicated and talented people – and if we don't grow, all of us are going to sit in the same chairs."

I think everything adds to both the mistakes and the successes – and you can't foresee either. It's following instincts, knowing the basics and stick-

participate in strategy development. Once everyone knows where true north is, it frees people from uncertainty and allows them to do more creative work. Powerful ideas come from all across the company: big ideas, little ideas, money-saving ideas, and culture-building ideas. I think most people here would tell you that they feel their contribution matters.

Q: Where do you see yourself and

See JORDAN, 31A

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Debate continues on impact of health care act

One year into new law, sharp divides still exist

The nation's health-care reform act — known officially as the Patient Protection and Affordable Care Act and as “Obamacare” by its critics — just marked its one-year anniversary in March.

Everyone probably remembers the act had an extremely difficult birth, with more than a year of fierce debate over what should and should not be in it.

The act finally passed on a party-line vote, with only one Congressional Republican voting for it.

Challenges to the new law were immediately filed by Republican state attorneys general, including Colorado's own Attorney General John Suthers.

Several lower court opinions have been issued in the last year, resulting in a fairly even split between those upholding the new law and those saying it is unconstitutional. A hearing by the U.S. Supreme Court could come as early as late this year.



HEALTH CARE
Steve Porter

Meantime, the debate rages on as to whether the health-care reform law is good or bad for business, especially small businesses that have been struggling to provide insurance coverage for their employees in recent years in the face of ever-rising premiums.

One small business group that definitely isn't sitting on the fence is the National Federation of Independent Businesses, which has joined in the lawsuits. Tony Gagliardi, director of NFIB's Colorado chapter, said there's no doubt that the law hurts business.

“Businesses are still getting hit with 20 to 40 percent increases in their health-care costs, and the act has done nothing to stop that,” he said. “What we have seen is small business is not receiving any kind of benefit from the act.”

Probably the biggest benefit supporters point to in the still-unfolding act is the small business tax credits that went into effect last year. Until insurance exchanges are up and running in 2014, small businesses with fewer than 25 full-time employees that contribute at least 50 percent to the total insurance premium are eligible for a tax credit of up to 35 percent of the employer contribution for employees averaging less than \$25,000 in annual wages.

The tax credit is less for higher-paid employees and phases out at those earning \$50,000 per year.

Gagliardi maintains the tax credit portion of the bill has little effect on

small business employers. “We figure that only 12 percent of businesses will qualify for any part of the tax credit,” he said.

But that's not what the California-based Small Business Majority is saying. Founder and spokesman John Arensmeyer said a study by The Lewin Group showed of the 99,700 small businesses in Colorado, 82,400 — or 82.6 percent — are eligible for some portion of the credit and 24,500 small businesses are eligible for the full credit.

“Ultimately, the biggest single problem facing small business is the cost of health care,” Arensmeyer said. “We found that when you explain the tax credits to small business, 33 percent who are not offering coverage say they would use them and another 33 percent who are offering coverage say they would (use them).”

Arensmeyer said there remains a great deal of confusion and misinformation about the law one year after its adoption, and uncertainty about its long-term future. But he doesn't see the lock-step opposition to the law by business that some might want to portray.

“The businesses we talk to across the country are not lining up to advocate for repeal,” he said. “If you look at everything together, there's a lot more good for small business than harm.”

Meanwhile, Gagliardi says the law is simply failing on every level. “We're all seeing (health-care premium) increases,

and (the act) has done nothing to attack the real cause, which is the rising cost of health care,” he said. “This is not health-care reform, it's insurance reform.”

Gagliardi said a better alternative is to scrap the health-care act and let states independently address insurance reform through state divisions of insurance. “NFIB is confident and hopeful that this act will be overturned by the Supreme Court. That's why we maintain full standing in the lawsuit as the only business organization to do so.”

Arensmeyer said he's not sure why there is such a strong divide in the business community about the health-care act. “These issues seem to be very ideological,” he said. “The fact is the problem wasn't resolving itself and needed to be fixed.”

Arensmeyer notes that the insurance industry was not removed from the health-care discussion by the act and will continue to play a large role in its implementation.

“We firmly believe the system has to work for the insurance companies as well,” he said. “If you don't get insurance companies willing to sell in an exchange, it's not going to work. This (act) was simply a way for the government to play a role and do it within the free market system.”

Steve Porter covers health care for the Northern Colorado Business Report. He can be reached at 970-232-3147 or at sporter@ncbr.com.

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Gib's New York Bagel and Deli
Global Spectrum
Good Shepherd Church
Gosar Investigations
Governor's Commission on Community Service
Grandpa's Café
Great Harvest Bread Company
Great Western Bank
Greenpath
Group Publishing
Guaranty Bank
Hach Company
HandsOn Network
Hanna, Holdredge & Associates
Harmony Imaging Center
Health District of Northern Larimer County
Heart of the Rockies Christian Church
Heska Corporation
Hewlett Packard Company
Hilton
Home State Bank
Homeland Interiors, Inc
HomeSafe Inspection-Colorado
House of Neighborly Service
Howell Insurance Agency
IBM Corporation
Imagecatcherman.com
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Intel Corporation
Interweave Press
J.C. Penney Corporation, Inc.
Janus Foundation
Jay's Bistro, LTD
JH Consulting Company
Johnson & Johnson
Johnson Controls

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Jorgensen Labs
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Town of Estes Park
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To build communities, strengthen nonprofits

Resource Center brings businesses, nonprofits together

Most people recognize that Colorado's nonprofit sector — a rich array of organizations of diverse sizes and purposes, operating in every region of the state — delivers crucial services that bring help and hope to people in need, according to the Colorado Nonprofit Association in Denver. "What's not so well known is that the sector is also a major economic force, whose vitality contributes in countless ways to the economic health of the state," the organization points out.



GUEST COLUMN
Midge Toomey

Several communities in Colorado, including Boulder/Broomfield, Denver, El Paso County and Estes Park have created resource centers that serve the growing nonprofit populations in their respective cities, and there is now community-wide support for a similar center in Northern Colorado.

In response, Linda Hughey of Competent Assistance for Nonprofits and I have created the Northern Colorado Nonprofit Resource Center. We are currently collaborating with government agencies, local municipalities, library districts and professional organizations to accomplish this goal. We share a mutual passion for the nonprofit community and have dedicated the last two years researching and examining strategies that optimize capacity building for nonprofit organizations. Our collective research indicates a need for centralizing and organizing resources for services, programs and funding opportunities that encourage optimal efficiency and help reduce overlaps and gaps in service.

The mission of NCNRC is "to provide quality management support services to help strengthen and connect nonprofit organizations in order to maximize charitable resources." The center will provide resources for capacity building, best practices, networking opportunities and other programs to help advance the nonprofit mission. By strengthening the nonprofit community, donors can feel confident that their dollars are used wisely and nonprofit professionals can feel assured that they are receiving the most expert and up-to-date services.

Services will include training and workshops that offer information, education and development skills; a comprehensive referral system of nonprofit consultants that connects organizations with experts in the industry; complete on-demand management support and services that enhance an organization's ability to succeed; and networking

opportunities that encourage collaboration and relationship building among nonprofit professionals.

Two programs up and running

Two programs that currently exist as part of the center are the Northern Colorado Resource Fair and our monthly nonprofit networking events. The resource fair connects businesses that provide a service, program, product or fundraising opportunity with the nonprofit community in one convenient location.

"Often, nonprofit organizations approach the business community requesting financial support and in-kind services without reciprocity," Linda explained. "We are working to change this paradigm by encouraging mutually beneficial relationships between businesses and nonprofit organizations that will best meet the needs of the community. We determined the best way to approach the issue is by bringing both entities together in one convenient location to encourage conversation and open dialogue about their individual challenges and needs."

The Northern Colorado Resource Fair provides the opportunity for discussions about how businesses and the nonprofit community can collaborate and work together to increase community impact and sustainability for the future. Supporting and promoting collaboration creates a positive impact for the business and nonprofit organization, which in turn strengthens the community.

The 2011 NoCo Resource Fair is scheduled for June 3 at The Embassy Suites Hotel, Spa and Conference Center in Loveland from 10 a.m. to 4 p.m., followed by an After Hours Networking Social co-hosted by A-Train Marketing Communications, CAN and My New Wings. Invitations will be mailed to over 2,700 501(c)3 charitable purpose nonprofit organizations.

The monthly networking events are offered on the fourth Tuesday of the month from 4 to 6 p.m. at various Northern Colorado locations, including The Embassy Suites Loveland, Hilton Fort Collins and the Farr Regional Library in Greeley. The events offer nonprofit organizations the opportunity to collaborate and learn from professional speakers who share topics on marketing strategies, social media challenges, successful volunteer management, board development and other information specific to the nonprofit community.

The NCNRC is truly a collaborative effort and understands that it cannot accomplish its mission alone. We welcome feedback from potential donors, nonprofit consultants, nonprofit professionals and community members at ucanetworking@gmail.com.

For more information about NCNRC, contact Linda Hughey at 720-320-7014 or Midge Toomey at 970-689-0171. For registration and information on the 2011 Northern Colorado Resource Fair, go to www.nocoresourcefair.com. Deadline for purchasing exhibitor booths is May 16.

Midge Toomey is the owner of My New Wings, and can be reached through www.mynewwings.com.

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Education should not be devalued for the short term
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Community colleges to train for oil, gas jobs

As Niobrara develops, workers will require range of new skills

By Ivy Hughes
news@ncbr.com

The 250,000-square-mile Niobrara formation that spans from Wyoming through Northern Colorado has primed the oil and gas industry for an uptick in jobs, but exactly when these jobs will pop up and what they'll look like is still uncertain.

Tisha Schuller, president and CEO of the Colorado Oil & Gas Association, said it will be at least another year to two years before the scope of the Niobrara play is realized, but added that every new job within the industry creates three spinoff jobs in other sectors.

In 2010, the state issued the third-highest number of oil and gas drilling permits on record, 2,132 of which were issued in Weld County.

John Dill, Chesapeake Energy's director of Corporate Development and Government Relations for the Rockies, said Chesapeake plans to have 10 exploratory rigs up and running by the end of 2011; 20 by the end of

So you want to get into the oil-and-gas industry

With an **average hourly wage of \$27.28** – \$10 higher than the average for non-supervisory personnel in other private industries in 2008 – a career in oil-and-gas extraction can sound attractive, especially as the Niobrara play continues to boom locally.

Oil-and-gas field workers usually **must be at least 18 years old**, be in good physical condition, and pass a drug test. A high school diploma is not necessarily required, but is usually preferred.

Most workers start as helpers to experienced workers and learn skills on the job; however, **formal training is becoming more important**, as more technologically advanced machinery and methods are used. Employers now demand a higher level of skill and adaptability, including the ability to work with computers. As a result, some employers prefer to hire recent graduates of high school vocational programs in mining or graduates of junior college or technical school programs in mine technology.

Employment in oil and gas extraction is expected to decline by 16 percent through 2018, as a result of new techniques that allow for more efficient production from a reduced number of drill sites. However, there will **continue to be job opportunities due to the need to replace workers who leave the industry.**

SOURCE: U.S. BUREAU OF LABOR, CAREER GUIDE TO INDUSTRIES, 2010-11 EDITION

2012; 30 by the end of 2013; and up to 40 by 2014. He estimates that each rig the company operates will create 100 jobs: 50 direct and indirect jobs and 50 jobs within the community.

"Obviously as this develops there's a real opportunity for us to build our employment

base and put employees in the field where the majority of production is occurring," Dill said. "The difficulty in predicting where that's going to occur is currently tied to the fact that we are just now getting to drill our

See OIL, 19A

Grow your business in a down market



LEADERSHIP 2011

Carl Dierschow

Refuse to be at the mercy of the economic fluctuations

I work with a lot of business owners who are struggling with this tepid market – in particular, how to grow their revenue and market share. Depending on your customers and market, here are some ideas which might just get things moving again:

■ **Adjust pricing:** Many pricing decisions may have been made in a much different market, and your current levels may be either too low or too high. If prices are too high, they'll drive customers away. If too low, you'll be giving away your profit and the ability to invest in other areas.

Ask yourself: If you were just starting now, how would you set pricing for the current market? Don't assume that a tough economy means that customers and competitors always exert

downward pressure: You may still find those opportunities to be rewarded for providing unique and compelling value.

■ **Provide loyalty incentives:** I understand why some companies focus on giving discounts to new customers they acquire, but this just helps to reinforce a market where people are encouraged to switch. You'll end up spending huge amounts to acquire new customers, who will jump to your competition at the first opportunity.

Your current customers are the ones who are — we hope — satisfied with the value you provide, and would like to have reasons to return. But they need to know that you value their business, want to continue to serve them, and have useful products and services to address their needs. What are you doing to maintain that relationship, and clearly articulate that customers' lives will be easier if they don't go to your competition? Do they have any reason to continue to do business with you?

See LEADERSHIP, 31A

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ON THE JOB

FINANCE

Kevin Dunnigan, a Certified Financial Planner with Investment Centers of America Inc., has been recognized by Bank Investment Consultant magazine as one of the nation's top 50 representatives based in financial institutions for the third consecutive year.



DUNNIGAN

Wells Fargo executive **Eric Adams** has been named market president and business banking manager for Larimer County. Throughout his career, Adams has held a number of positions including credit analyst, financial analyst, underwriter and manager of international business.



ADAMS

MEDIA/MARKETING

Larry Chapman, owner of Fort Collins Video, has been elected to a two-year term as president of the Colorado Professional Videographers Association. Chapman will bring his management skills and background in video production to the CoPVA and further the mission to provide in-depth knowledge, networking opportunities, and opportunities for professionals to discover new ideas, techniques and technology in the many disciplines of videography.

INSURANCE

Rick Jenkins, executive vice president of Greeley-based Flood & Peterson Insurance, received the Outstanding Broker/Agent Award from the Professionals in Workers' Compensation Association for his commitment and experience in providing quality underwriting, claims and safety services within the workers' compensation insurance industry.

LAW

Richard S. Gast, partner at Myatt Brandes & Gast PC, received the Larimer County Bar Association's Professionalism Award at the association's Spring Term Day. The award is given for "adherence to the highest standards of legal professionalism and outstanding service to the community." Gast has practiced law in Fort Collins since 1981.

The 33rd Annual Judge Conrad L. Ball Banquet honored Judge **Christine A. Carney** as the 2011 recipient of the Judge Conrad L. Ball award. Judge Carney was recognized for contributing toward improving the quality of justice in Larimer County.

GOVERNMENT

State Rep. **Randy Fischer**, D-Fort Collins, was named the 2010 Elected Official of the Year by the Foothills Gateway Inc. Foothills Gateway is Larimer County's community-centered board tasked with case management and service provision for citizens with cognitive and intellectual disabilities. Fischer received the award for his continued support and advocacy on behalf of this community.

Ted Svitavsky resigned as Timnath town attorney and town development authority attorney effective April 5. Svitavsky has served as town attorney since the spring of 2010. Timnath Town Council and Timnath Development Authority approved short-term contracts under which Svitavsky will continue to serve in a transition role while the town identifies and hires his replacement.

MISCELLANEOUS

Jeff Jones of Fort Collins is the Rocky Mountain Elk Foundation's newest lands program manager, a key position in the organization's work to conserve habitat for elk and other wildlife. Jones will be based in Cheyenne to focus on RMEF land conservation initiatives in Wyoming, South Dakota and Nebraska. The job involves working with private and public landowners in the area of land protection including purchased and donated conservation easements, assembled land exchanges, real estate gifts, disposal of lands and habitat management.

If you have an item to share about a promotion, job change or career news of note, e-mail it to Noah Guillaume at nguillaume@ncbr.com, or mail it to On The Job at NCBR, 1550 E. Harmony Rd. 2nd floor, Fort Collins, CO 80525.

HEALTH CARE

Kristi Wray, **Edie Johnson**, **Robin Boyer** and **Linda Gillam** of First Professional Services in Loveland have achieved advanced certification as Physician Coding Specialists through the American College of Medical Coding Specialists. ACMCS is a nonprofit association established to help members achieve the highest level of competence as medical coders by adopting professional competencies.

Anna Kujawska, M.D., board certified in pediatrics, allergy and immunology, is seeing patients weekly on Tuesdays at Banner Internal Medicine, 2010 16th St., Suite C, in Greeley. Kujawska will offer services including skin testing and spirometry and see patients for asthma, allergies, frequent infections, drug and insect reactions, eczema, hives, swelling and other related conditions.



KUJAWSKA

REAL ESTATE

Henderson Management & Real Estate hired **Julie McFadden** to head up the association management portfolio. McFadden has been named the new Certified Manager of Community Associations by the National Board of Certification for Community Association Managers.

CONSTRUCTION

Brinkman Partners hired **Sean Branson** as a preconstruction manager, **Kate Rizzuto** as marketing manager and **Carrie Wissell** as a project coordinator. Brinkman Partners, headquartered in Fort Collins, provides integrated real estate solutions throughout Colorado.

ACADEMICS

The Distance Education and Training Council in Washington, D.C., voted President of Weston Distance Learning **Ann Rohr** as an Institution Executive Member on their nine-member Accrediting Commission. Rohr's election is the Council members' testimony to her professional career, as well as the educational institutions she represents.



ROHR

2011-2012 Business Report Events

The time and place for business information, connections and celebration. Sponsorship opportunities are available. Call (970) 232-3132.

ECONOMIC FORECAST	January 12, 2012 A lunch event Tickets \$39 per person, Corporate tables seating 8 - \$400
greensummit 2012	April 2012 The Green Summit shows how business and environmental stewardship go hand-in-hand. Exhibit space & sponsorships available.
MERCURY 100	May 18, 2011: Midtown Arts Center - Fort Collins Awards program and cocktail-hors d'oeuvres reception honoring 100 fastest growing privately-held companies in Northern Colorado. Sponsored by: Mueller & Associates; CPA; Midtown Arts Center; Better Business Bureau; Employer Solutions Group; Just Office Furniture; Palmer Flowers; Claypot Creative; DaVinci Sign Systems; Social Media Pilots and KUNC Radio.
MID-YEAR ECONOMIC UPDATE	July 21, 2011 Tickets \$39 per person Sponsored by: Tandem Select; Better Business Bureau; Just Office Furniture; Palmer Flowers; Social Media Pilots and KUNC Radio.
NORTHERN COLORADO WOMEN OF DISTINCTION	August 10, 2011: Embassy Suites Celebrating the contributions women make to the Northern Colorado community. An awards event. Nominations now open at ncbr.com . Sponsored by: Poudre Valley Health System; EKS&H; 1st National Wealth Management; CPA; Palmer Flowers; Cache Bank and Trust; Social Media Pilots and KUNC Radio.
bixpo	September 15, 2011 Embassy Suites, Loveland Game On! Exhibit spaces and sponsorships available. Sponsored by: Krueger and Clary, CPA; Palmer Flowers; Social Media Pilots and KUNC Radio.
BUSINESS LEADERS BREAKFAST CFO of the YEAR Awards	September 15, 2011 Embassy Suites, Loveland Recapping the first 6 months and projecting for the next 6. Sponsored by: Kennedy & Coe; Better Business Bureau; Just Office Furniture; Palmer Flowers; Social Media Pilots and KUNC Radio.
bixpo ROCKS AFTER HOURS	September 15, 2011 5:30 - 7:30 p.m. Embassy Suites, Loveland A cocktails and hors d'oeuvres event. Tickets \$25 per person Sponsored by: Public Service Credit Union.
BizFit CHALLENGE	September 15, 2011 At Bixpo - Embassy Suites A lunch event filled with awards and fun. Sign-up at ncbr.com for team and individual participation. Sponsored by: Banner Health-North Colorado Medical Center & McKee Medical Center; Shirazi Benefits; Palmer Flowers; DaVinci Sign Systems; KUNC Radio; Social Media Pilots; Work Out West and Daily Endorphin.
40 Leaders Northern Colorado Business Report	October 6, 2011 An awards event honoring young professionals. Nominations now open at ncbr.com .

Put your company in the winners' circle.

With sponsor levels that fit a range of budgets there is an event package for every company to use in building relationships and creating business growth. To learn about how NCBR Events fit into your marketing plan call De Dahlgren, NCBR marketing director, at 970-232-3132, or send an email to ddahlgren@ncbr.com.



CALENDAR

April 22 - Wine Fest XXIX, from 6:30 to 10 p.m., Hilton Fort Collins, 425 W. Prospect Road in Fort Collins. Cost: \$50. Registration Deadline: 4/22/2011. Contact: Marj Grell at 970-482-2700 or drs@frii.com.

April 23 - QuickBooks Overview, from 9 a.m. to 1 p.m., Front Range Community College - BP112, 4616 S. Shields St. in Fort Collins. Cost: \$59 (includes materials). Registration Deadline: 04/18/2011. Contact: Laurie Rue at 970-204-8686 or laurie.rue@frontrange.edu.

April 23 - Earth Day Fort Collins, from 11 a.m. to 5 p.m., Civic Center Park, 201 Laporte Ave. in Fort Collins.

April 23 - Xeriscape Design Clinics, from 8:30 a.m. to 3:45 p.m., Gardens on Spring Creek, in Fort Collins. Cost: \$50. Contact: Laurie D'Audney at 970-221-6700 or utilities@fcgov.com.

April 26 - 27 - 8th Grade Career Education Expo!, from 9:30 a.m. to 2 p.m., UNC Campus Recreation Center, Butler Hancock, Parking Lot J in Greeley. Cost: free. Contact: Marie Llamas at 970-353-3800 or mllamas@co.weld.co.us.

April 26 - Totally Trivia, from 6 to 8 p.m., Beach House Grill, 125 S. College Ave. in Fort Collins. Cost: \$10. Contact: Laura Barron at 970-482-4357 or Laura.Barron@eltcenter.org.

April 26 - In-Focus Sustainability Centers Series-CASE, from noon to 1 p.m., School of Global Environmental Sustainability, 108 Johnson Hall, Colorado State University in Fort Collins. Contact: Kerri McDermid at 970-492-4215 or kerri.mcdermid@colostate.edu.

April 27 - Smart Meter Fort Collins, from 7 to 9 p.m., Drake Centre, 802 W. Drake Road in Fort Collins. Cost: Free. Contact: Michelle Finchum at 970-221-6700 or mfinchum@fcgov.com.

April 27 - Computer Sale/Fundraiser, from 8:30 a.m. to 5 p.m., The Education and Life Training Center, 401 Linden St. in Fort Collins. Contact: Laura Barron at 970-482-4357 or Laura.Barron@eltcenter.org.

April 27 - 28 - Cholesterol Screening, from 8:15 to 10:30 a.m., Raintree Athletic Club, 2555 S. Shields St. in Fort Collins. Cost: \$15. Registration Deadline: April 26. Contact: Cheri Nichols at 970-224-5209 or cnichols@healthdistrict.org.

April 27 - Xeriscape Design Clinic, from 3:30 to 9 p.m., Gardens on Spring Creek, in Fort Collins. Cost: \$50. Contact: Laurie D'Audney at 970-221-6700 or utilities@fcgov.com.

April 28 - LITTLE PLATE FOR LITTLE PEOPLE, from 7 to 9 p.m., Odell Brewing Co., 800 E. Lincoln in Fort Collins. Cost: \$35/(\$55VIP). Registration Deadline: NONE. Contact: Tara Streeb at 970-493-2628 or tstreeb@teaching-tree.org.

April 28 - Dining Out For Life - Benefitting NCAP, Fort Collins and Loveland. Cost: varies per restaurant. Contact: Jeff Basinger at 970-484-4469 or jeff@ncaids.org.

April 28 - Legacy Land Trust Legacy Night, starting at 6:30 p.m., Embassy Suites, in Loveland. Cost: \$20/Land Trust members, \$25/general public. Contact: Legacy Land Trust at 970-407-1434 or www.legacylandtrust.org.

April 28 - Windsor Chamber April 2011 Business BEFORE Hours, from 7:30 to 9 a.m., House of Windsor, 430 Main St. in Windsor. Contact: Windsor Chamber of Commerce at 970-686-7189 or information@windsorchamber.net.

April 28 - Business After Hours, from 5 to 7 p.m., Growth Weaver & Old Chicago, 2349 W. 29th St. in Greeley. Cost: \$30 per guest. Contact: Kim Barbour at 970-352-3567 or kim@greeleychamber.com.

April 28 - Minimize Your Tax Burden, from 8:30 a.m. to noon, 125 S. Howes, Suite 150 in Fort Collins. Cost: \$40. Contact: Terri Donovan-Keirns at 970-498-9295 or admin@larimersbdc.org.

April 28 - Upstate Colorado Economic Development Annual Meeting, starting at 11:30 a.m., Windsor Community Recreation Center, 250 N. 11th St. in Windsor. Cost: \$55. Contact: Upstate Colorado at Upstate2011.eventbrite.com.

April 29 - Colorado Women of Influence Before Hours, from 7 to 9 a.m., Hilton Fort Collins, 425 W. Prospect Road in Fort Collins. Cost: \$25/CWOI members, \$35/non-members, \$50/after April 26.

Contact: CWOI at 970-817-5315 or ann@gr8ideasatwork.com.

April 29 - Access-Advanced, from 8 a.m. to 5 p.m., Front Range Community College - BP152, 4616 S. Shields St. in Fort Collins. Cost: \$179 (includes textbook). Registration Deadline: 04/25/2011. Contact: Laurie Rue at 970-204-8686 or laurie.rue@frontrange.edu.

April 29 - Legacy, Leadership & Lessons, from 10 to 11:15 a.m., CSU College of Business. Contact: Anne Spry at 970-491-5522 or anne.spry@business.colostate.edu.

April 30 - Xeriscape Design Clinic, from 8:30 a.m. to 3:45 p.m., Gardens on Spring Creek. Cost: \$50. Contact: Laurie D'Audney at 970-221-6700 or utilities@fcgov.com.

April 30 - Spring Warm-up Benefit Bike Ride, from 8:30 a.m. to 1 p.m., Start/finish at northwest picnic pavilion, Spring Canyon Community Park,

Overland Trail (south of Drake) in Fort Collins. Cost: \$15 to \$25. Registration Deadline: 4/30/11. Contact: Nancy Nichols at 970-224-5209 or nnichols@healthdistrict.org.

April 30 - Hands on QuickBooks, from 9 a.m. to 4 p.m., Front Range Community College - BP112, 4616 S. Shields St. in Fort Collins. Cost: \$119 (includes materials). Registration Deadline: 04/25/2011. Contact: Laurie Rue at 970-204-8686 or laurie.rue@frontrange.edu.

April 30 - 28th Annual Leadership Prayer Breakfast, Embassy Suites - Loveland, in Loveland. Cost: \$35. Contact: RSVP at 970-347-2551 or rsvp@cbmcgreeley.com.

May 3 - Business Planning for Success, from 8:30 a.m. to noon, SBDC office (Key Bank Tower), 125 S. Howes, Suite 150 in Fort Collins. Cost: \$40. Contact: Terri Donovan-Keirns at 970-498-9295 or admin@larimersbdc.org.

May 3 - Front Range PC Users Group, from 7 to 9 p.m., Fort Collins Senior Center, 1200 Raintree Drive in Fort Collins. Contact: Front Range PC Users Group at <http://www.frpcug.org>.

May 3 - Build a Basic Budget, from 6:30 to 7:30 p.m., Public Service Credit Union, 700 Whalers Way in Fort Collins. Cost: free. Contact: Nancy Patton at 970-416-5114 or nancyp@psc.org.

May 3 - 26 - Healthy Weighs Weight Management Class, from 9:30 to 11:30 a.m., The Health District of Northern Larimer County, 120 Bristlecone Drive in Fort Collins. Cost: \$190. Registration Deadline: April 19, 2011. Contact: Dianne Moeller at 970-224-5209 or dmoeller@healthdistrict.org.

May 3 - Social Media for Business 101, from 1 to 4 p.m., Loveland Small Business Development Center, 441 E. Fourth St., Suite 101a in Loveland. Cost: \$25. Contact: Mary Ann Huffines at 970-667-4106 or maryann@lovelandsbdc.org.

The Northern Colorado Business Report is pleased to announce a new 2011 Event.

CFO OF THE YEAR AWARDS

Northern Colorado
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REPORT**

The Business Report welcomes Kennedy and Coe, LLC, Certified Public Accounts and Consultants, as the Title Sponsor of the 2011 CFO of the Year Awards. Thank you, Kennedy and Coe, for supporting the work of the often unsung heroes of the business world.


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CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS

The Northern Colorado Business Report and Kennedy and Coe, LLC will recognize chief financial officers in our region whose efforts successfully navigate a company's financial future. Honorees will be recognized at the Bixpo 2011 opening event, Business Leaders Breakfast, September 15, 2011.

September 15, 2011

7:00 a.m. – 9:30 a.m.

Embassy Suites – Loveland

The opening date for nominations as well as the award criteria will be announced in the *Northern Colorado Business Report's* May 6 issue and in the NCBR's Business Report Daily on the same day.

If your company would like to join us in sponsoring the CFO of the Year Awards, contact De Dahlgren, NCBR Marketing Director at 970-232-3132.

BRIEFCASE

Nonprofit notes

The **Colorado Wheat Administrative Committee** and **The Colorado Association of Wheat Growers** along with **ConAgra Mills** donated 24 tons of flour to the **Food Bank of the Rockies** in honor of National Agriculture Week. The donation, with a retail value of \$32,500, will provide 9,600 five-pound bags of flour to families in need in Colorado. This is the third consecutive year for the donation.

Fort Collins Cat Rescue's largest annual charity benefit, Whiskers 'n Wags Jubilee, raised

\$54,000 to help finance the nonprofit's shelter and low-cost spay/neuter clinic. The benefit raised \$15,000 more than last year's event.

The **Colorado Eagles, Pederson Toyota** and **Wilbur's Total Beverage** presented a \$22,000 check to the Wilbur's Fund for Women with Breast Cancer during the second intermission of the Eagles' playoff game at the Budweiser Events Center on Friday, April 1. The fund provides women in Northern Colorado with money to help pay for their fight with breast cancer, ranging from groceries to prescriptions to everyday bills.

KUDOS

The **Leading Edge Alliance** is now ranked by the International Accounting Bulletin as the second largest international association of independent public accounting firms for 2011. **Ehrhardt Keefe Steiner & Hottman**, the largest Colorado-based accounting and business consulting firm, is a founding member of LEA.

NEW PRODUCTS AND SERVICES

Integrated Computer Consulting introduced its WorkFit-S Dual Sit-Stand Workstation for computer users. The workstation allows users to move from sitting to a standing position in an instant, with height-adjustable features.

Pinnocchio's Italian restaurant in Firestone received their liquor license from the state and is now serving beer, wine and cocktails.

A new, independent wealth management firm, **Keystone Financial Services**, is now open in Loveland. Established by Josh Nelson, a former advisor with **Addison Avenue Federal Credit Union**, Keystone Financial provides investment management and retirement planning services to high-tech employees and their families in Northern Colorado.

DEALS

Alliance Construction Solutions has been hired to provide construction management and general contracting services for the **Arapahoe County Sheriff's Office** District 7 Substation. The project consists of an approximately 5,000-square-foot building, including a medical triage room, men's and women's locker rooms, a secure armory, break room, conference room, report-writing areas and offices for staff. The project also includes a fleet maintenance/storage building and an asphalt road and training track.

Two Men and a Truck in Fort Collins has a new owner. Franchisee Kyle Norcutt has acquired the Fort Collins office and reopened it as his 10th location. The new location will have two trucks serving the area and will be able to provide services for interstate moves.

ATG Rehab, a subsidiary of **Assistive Technology Group, Inc.**, acquired the complex rehabilitation business segment of Warwick, Rhode Island-based **Vanguard Home Medical Equipment**, a subsidiary of **Landauer Metropolitan**, and **Peak Wheelchairs of Colorado**, which offers custom seating, manual and power wheeled mobility products.

Tandem Select announced its partnership with **Social Intelligence Corp.** The partnership enables Tandem Select customers to use social media and publicly available web content as part of a background check while ensuring consistent hiring practices and adherence to state and federal employment laws.

PROJECTS

Over the Sun LLC, the Loveland-based developer of iConji, collaborated with **Colorado State University's Office of International Programs** to host the first-ever iConji Communications Workshop April 7. iConji is a non-spoken, pictographic communication system that bridges cultural barriers. To learn more about iConji, visit www.iconji.com/about. To become an iConji Artist, www.iconji.com/community/artist.

McCauley Constructors Inc. of Windsor teamed up with **Poudre Valley Health System** for two projects to be completed this spring. **Twenty Three Trees at Marina Plaza** in Windsor, a 2,355-square-foot interior finish that includes spa rooms, a retail area, café and storage area, is set to be completed in April. Scheduled for completion in May is the 2,186-square-foot **Poudre Valley Health System Physician Clinic** in Loveland.

MISCELLANEOUS

Be Local Northern Colorado welcomed new and renewing members **Dreaming Green Photography, Roberto's Salsa & Sauces, Waste-Not Recycling, Pixels & Press, Become Fit, Access Printer Supplies, Gulley Greenhouse & Garden Center, Rocky Mountain Salsa, Fort Collins Habitat for Humanity ReStore, In-Situ Inc.**, and **Colorado Marathon**.

If you have an item to share about name changes, new products or business news of note, e-mail it to Noah Guillaume at nguillaume@ncbr.com, or mail it to Briefcase at NCB, 1550 E. Harmony Rd. 2nd floor, Fort Collins, CO 80525.

NOMINATIONS ARE OPEN

If you or someone you know is under forty years of age and is shaping the future of Northern Colorado by being a business leader and an active participant in the community, go straight to the 40-40 Leaders nomination by scanning this QR code.



Scan now. Nominate now. And do it more than once. Awards will be presented in distinct business categories, and you may nominate as many qualified candidates as you know.



And spread the word: THE PARTY IS ON!

The 5th annual 40-40 Leader Awards will be presented October 6 at the Embassy Suites

The nomination deadline is July 15, 2011. Candidates must be under the age of forty on December 31, 2011. Candidates must also live and work in Larimer or Weld Counties. Nominations may be submitted by email, events@ncbr.com, or by mail, 40-40 Leaders, Northern Colorado Business Report, 1550 East Harmony Road, Fort Collins, CO 80525.

Not using a smart phone? The nomination form is on the Northern Colorado Business Report website, NCBR.com. From the homepage click on Events and scroll to the 40-40 Leaders logo.

40 - 40 Leaders is an event production of the Northern Colorado Business Report and Emerge Colorado.

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TIME OUT



2011 GREEN SUMMIT – 1. Mona Newton from the Governor’s Energy Office gave the breakfast keynote at the 2011 Green Summit at the Hilton Fort Collins April 7. **2.** Jeff Nuttall, right, publisher of the *Northern Colorado Business Report*, stands with Fort Collins-based Riverside Technology Inc.’s Michael Kaine, left, director of Fort Collins operations; Brian Ashe, business development manager at Riverside; Larry Brazil, president and CEO, after the company received the inaugural *NCBR* Environmental Entrepreneur Award. **3, 4.** It was a packed house for the Green Summit luncheon where former Colorado Gov. Bill Ritter, now director of the Center for the New Energy Economy at Colorado State University School of Global Environmental Sustainability, gave the keynote address.

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Local companies honored for business ethics



Editor's note: The BBB Serving Northern Colorado and Wyoming presented its 2011 Torch Awards for Business Ethics on April 21 at the Embassy Suites Loveland. The five companies profiled here were honored, based on research performed by business students from Colorado State University, the University of Northern Colorado, and the University of Wyoming.

By Molly Armbrister
marmbrister@ncbr.com



Dave Niemann, center, with Martha Avery and Keaton Elsaffer

1-10 employees
Niemann keeps values center stage

In a world where small-town music shops are hard to find, Niemann & Sons, Inc. in Cheyenne must be doing something right. The shop has prospered under the ownership of Dave Niemann since 1988, thanks to ethical practices and top-notch customer service.

Niemann's management practices make him stand out to customers, vendors and his

community, and because his shop is so small — just four employees, including Niemann — he is able to keep his values constant.

To instill these values in his employees, Niemann personally trains them, walking them through the store and teaching them everything they need to know with a hands-on approach. Niemann doesn't use an employee handbook, just his own vision and experience.

This personal dedication to ethical practices has earned Niemann & Sons this year's Torch Award in the category of businesses with fewer than 10 employees.

Both employees and customers benefit from Niemann's passion for what he does. He is in business not to simply make money, but to "help people make music," as his mission statement says.

To help young customers reach their potential as musicians, Niemann offers scholarships to underprivileged youth who exhibit interest and potential in the world of music.

These scholarships help provide students with the instruments they need to practice and develop their talents, which can lead to even greater opportunities down the road. He gave out 15 scholarships in 2010 alone.

Niemann also serves his customers by selling only the best brands of instruments in his store. Rather than stock instruments based on whether or not famous musicians choose to use them, Niemann selects his instruments based upon quality and integrity alone.

Niemann judges his products on the quality of the materials that go into a prod-

uct, as well as the product's history. He believes that if a particular brand of instrument has a long history, that particular company must be doing something right.

This practice leads to a great deal of customer satisfaction with the quality of the instruments Niemann sells. He believes in every product that he sells, and says he never sells an instrument that is not a good fit for the customer.

If ever there is a problem with an instrument, Niemann refers delicate work to craftsmen who specialize in instrument repair and acts as a proxy between the customer and the repairmen so that his standard of customer service will be upheld.

While an instrument is away being repaired, Niemann provides a temporary replacement instrument so that musicians can continue to practice or even perform if the need arises.

Niemann & Sons takes care of the environment as well as their customers, using heating and air conditioning systems that save energy, as well as energy-efficient lighting.

Recycling, particularly invoices, also plays a role, and all chemicals used to clean the instruments are environmentally safe. Some of these chemicals are biodegradable.

11-25 employees
HighCraft upholds high standards

The professionals at HighCraft Builders are concerned with more than simply getting more business. Founders Dwight Sailer and Bryan Soth work hard

with their employees to make sure that customers are comfortable before the remodeling process begins, as it is happening, and after it is finished, leaving them thinking, "Thank heavens we chose



Dwight Sailer, left, with Bryan Soth

those guys."

Fort Collins-based HighCraft Builders understands that there are many options for people in Northern Colorado who want to improve their homes through remodeling, but they also know what sets them apart.

Employees adhere to a company value statement that is based on seven words: respect, humility, attitude, teamwork, mistakes, fun and family. These words are part of what keeps HighCraft grounded both in personal honor and in their families. According to the value statement, "family always takes priority over work."

The founders' commitment to providing straightforward and honest plans to their customers ensures the entire process is free from surprises. Because of this practice, the 13 people at HighCraft Builders have surpassed the expectations

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of many customers.

Customer relations are so important at HighCraft that they are included in a section of the ethics policy to which each employee adheres. All employees are dedicated to building a relationship of trust with every client, and clients are their number one priority.

HighCraft uses a system of communication that alleviates the anxiety customers may feel when their homes are undergoing a remodel. Since remodeling a home can be a very costly process and brings builders into an intimate space, HighCraft believes that setting expectations and daily communication are of the utmost importance to gain and keep the client's trust.

Management at HighCraft also applies the philosophy of trust and honest communication with its employees, implementing an "open door" policy that helps maintain a positive attitude at the company. The policy works because it brings to attention issues that an employee may have and enables managers to help solve problems.

Management at HighCraft places a great deal of importance on letting their employees come up with solutions to problems by allowing them the flexibility to work their own way within the company's ethics guidelines. Sailer also acts as the company's ethics officer, and assists employees who need advice on how to best complete their tasks within the bounds of the policy.

Ethical practices also affect how HighCraft acts toward the environment. Before they begin a project, employees walk through the part of the building that will be remodeled and determine what is staying and what is not. The resources that are leaving the home are

recycled or reused elsewhere, as is all of the cardboard used to ship new items to the job.

HighCraft Builders has been recognized twice as HBA Remodeler of the Year, in 2002 and 2008. They have also been featured in numerous publications and received three Chrysalis Awards in 2004 and 2005.



Drahota Construction team

**26-99 employees
Drahota delivers what it promises**

"Doing business on a handshake," was the goal Terry Drahota set for himself and for his company when he founded Drahota Construction Co. in 1973. To Drahota, this means what is promised will be delivered.

The concepts of hard work and honesty run deep in this Fort Collins company, as well as a sense of community pride and a firm belief in environmental responsibility and workplace safety.

DCC places great importance upon training employees so that they can do their best, most educated work every day. The company makes use of a mentor program, which pairs new employees with those who are more experienced, so new employees don't feel alone when they begin. DCC employs 40 people, many of whom are Colorado State University graduates.

In order for tenured workers to stay current on their knowledge, DCC offers "Tool Box Talks" on job sites.

Tool Box Talks are pulled from a database of thousands of short discussions on safety in the construction workplace. Drahota chooses one per week to discuss with employees, making sure they stay up-to-date on all the on-the-job safety measures they need to take.

These talks can relate to a particular job or chosen at random. Drahota usually picks a topic that relates to the current job so that the ideas discussed are fresh in the employees' minds.

The company also goes to great lengths to make sure that all employees feel respected and appreciated. DCC keeps a fully stocked refrigerator for lunch breaks, and offers flexible schedules so employees can take care of family needs that arise. Many employees even bring their dogs to work.

Employees also receive between three and five weeks of paid vacation time, depending on how long they have been with the company.

In keeping with the green initiatives that have become such a big part of Northern Colorado's culture, DCC has been part of the city of Fort Collins' Climate Wise program since 2006, and is currently a platinum member, the highest level of achievement.

Part of what makes DCC so green is its efforts to provide all staff members with a company bicycle to ride on local errands. Employees are also encouraged to use alternative forms of transportation to get to and from work. DCC even offers showers at its offices for those who choose to bike to work.

DCC also aims for very high standards of workplace safety. It participates

in a program called Construction Health and Safety Excellence and works in tandem with Associated General Contractors, CSU and the Occupational Safety and Health Administration to perform safety audits.

These audits not only ensure a safe workplace for employees, but also make certain that the project will be a safe place after it is finished. Superintendents conduct daily inspections, and project managers inspect jobs weekly for compliance with drawing specifications, industry standards, and other safety measures.



Company founder Max Walker

**100+ employees
Walker treats customers, workers right**

Walker Manufacturing is a family company in every sense, from the team of two brothers who run the Fort Collins-based company, to "Family Reunions" that mark company milestones and bring together everyone considered part of the Walker family.

Bob and Dean Walker take pride in their ability to hire the best people and produce the best tractors and lawn-mowing products while making sure that every customer gets the best service possible. The brothers firmly believe that

See BBB, 16A

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BBB, from 15A

money should be the tool, not the goal, in a business.

One of the core beliefs at Walker is "Never ignore a request, be accessible." As part of his dedication to serving his customers, Bob Walker ensures that his calls and e-mails are never screened so that he may be immediately aware of a problem with any of Walker's products.

To better communicate with its customers, Walker sends out a semi-annual newsletter, "Walker Talks," to let customers know how the company is doing and what is on the horizon. The newsletter also features customers, letting them get involved with the company on a level beyond simply purchasing a product.

Customers can also interact with the people at Walker through events held periodically at the Walker factory near

Timnath. Annually, Walker holds a Hymn Sing, which anyone can attend.

When the company reaches particular milestones, such as the production of their 100,000th unit in 2008, they invite clients and distributors who have assisted them in meeting a goal to celebrate with them at "Family Reunions."

Walker has 133 employees on its team, and most have been there a long time. The average tenure is 10 years, and this exceptionally low turnover rate is due to the way Walker treats workers and the rewards it gives for loyalty to the company.

At 15 years of service, employees are rewarded with a luxury watch. At 20 years, they receive \$20,000 cash, taxes already withheld; after 25 years, they receive an additional \$5,000, then \$7,500 at 30 years, and so forth.

In addition to monetary incentives to remain with the company, Walker makes

sure that its employees enjoy working there. The plant is run on a level-manufacturing schedule, so that the employees get a consistent number of hours all year.

When the economy took a downturn, Walker came up with an idea to allow employees to stay despite a decrease in workload. Employees were split up into teams and sent out to do community service with different organizations. Walker continued to pay them their usual compensation while they did work outside of the company, benefiting not only the employees, but also the community in general.

This is not a new concept at Walker, where employees spent nearly 590 hours volunteering last year. These hours were spent fixing up homes for the elderly, repairing facilities for local nonprofits and churches, and helping the Salvation Army.

Walker prides itself on the fact that it has never been the subject of an OSHA

inspection in its 35 years of operation.

Because of their commitment to product safety and quality, Walker was recognized in 2008 by its distributors for being "Exemplary and Honorable in Business."



Trihydro field technician

100+ employees

Trihydro follows the ethical cowboy way

Trihydro Corp., headquartered in Laramie, doesn't use manuals or formal policies to operate in an ethical fashion. Instead, employees are instructed to work according to "The Code of the West," from James Owen's book "Cowboy Ethics."

This simple list of tenets by which to live includes instructions such as "finish what you start, take pride in your work, and ride for the brand." By following this down-to-earth code, Trihydro exhibits a great deal of trust in its employees to make the right decisions.

The company was founded in 1984 as a two-person environmental consulting firm. Today, there are 270 employees and 13 branches nationwide providing engineering, surveying, information technology, sustainable business solutions, air quality management and water and natural resource services in addition to environmental consulting.

Trihydro became successful by combining proper treatment of employees, honest dealings with clients, and quality work. The company begins by hiring talented, innovative employees, and retains these employees through extensive personal and familial support.

The company provides excellent benefits for their employees, including a package that allows senior employees an extra week of vacation for every year that they have been employed with the company.

Jack Bedessem, president and CEO of Trihydro, says that policy allows employees flexibility to take care of their families. The ability to be present for their children is one of the things that makes Trihydro employees proud of where they work.

Another source of pride for employees at Trihydro is the green initiative upheld by the company. As a company that offers environmental services, Trihydro places a great deal of importance upon reducing waste and recycling.

At corporate headquarters, the carpeting tiles are made from recycled plastic bottles and the break-room cabinets are constructed of material containing crushed sunflower seed hulls. Trihydro also has a Corporate Responsibility Committee to measure the results of all green policies within the company.

Trihydro also values safety, going above and beyond the 40 hours of safety training required by the Occupational Safety and Health Administration, requiring another 40 hours of company safety training, 10 hours of general construction training, and a weekly health and safety quiz completed by each employee.

All of these safety requirements help to communicate the message that employees are considered Trihydro's most important asset.






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REAL ESTATE & DEVELOPMENT

The commercial valuation conundrum

Weight of distressed real estate dispersed unevenly in market

Lately I have been getting a fairly standard response when I tell people that I work in commercial real estate: A look of genuine concern followed by a question like "How is that going right now?"

It is at those moments that I am reminded that the general public largely associates "commercial real estate" with words such as "distressed," "troubled," "bank-owned," "foreclosed," "bankrupt" and "toxic," probably due in large part to the negative headlines that saturate the daily news.

In reality, the commercial real estate market is solidly in a recovery phase. Rental rates are stabilizing, vacancy rates are improving, many markets and property types are experiencing positive absorption, and transaction volumes are projected to double between 2010 and 2011.

However, despite the positive indica-

tors and my own personal sense of optimism, the impact that distressed real estate is having on the industry is certainly not just limited to public perception, and cannot be ignored.

Property values are top-of-mind for many people right now, particularly given that 2011 is a tax reassessment year. County assessors will be valuing property, which will determine property taxes to be paid in 2012-13. So how is distressed real estate weighing into commercial real estate valuations?

The valuation of commercial real estate has never been an exact science. In some cases valuation employs sophisticated modeling, and in others it absolutely defies logic, with the only possible explanation being that beauty is in the eye of the beholder.

Different approaches to valuation

To understand the role that distressed real estate is playing in valuations, it helps to first understand how commercial properties are valued by appraisers. The industry standard employs a combination/reconciliation of three different methodologies — the Income Approach, the Cost Approach and the Market Approach.

The income approach assesses the income and expenses associated with a property, and then applies a discount rate and/or capitalization rate to derive a value. The income approach can only be applied to improved properties with

an income stream.

Does distressed real estate influence the income approach? No, not directly, as the income is what it is for a given property, and the indirect effect is limited to the downward pressure on market rental and capitalization rates.

The cost approach calculates the replacement cost of the property. Construction costs have gone down throughout the downturn, partially associated with adjustments in material costs, but primarily driven by a competitive landscape that has contractors compressing profit margins and labor costs. Distressed real estate has had no direct affect on construction costs, but indirectly influences the land cost/value component of the replacement cost.

The market approach determines a property's value based upon an assessment of the recent sales of comparable properties. The market approach is most heavily relied upon for properties that don't have an income stream or improvements on which to calculate replacement cost — i.e., land.

Distressed real estate does have a direct impact on the market approach, and at present, it is the market approach that presents the greatest conundrum for commercial real estate appraisers. What is a "comparable sale"? Should considerations or adjustments be made for a sale that is motivated by a bank wanting to get a loan off its books? How

do you reconcile market comps for one value with distressed comps at 25 percent to 50 percent of that value?

These are questions with no definitive answers. Distressed real estate is presenting a valuation challenge on a level that has not been seen in decades, and arguably ever. How distressed real estate is factored into valuations will be something that appraisers, assessors, bankers and investors will have to grapple with well into the foreseeable future.

No matter what, the weight of distressed commercial real estate on valuations will continue to be unevenly dispersed. On the far end of the spectrum are assets that are valued incorporating the income and cost approaches; improved, class A, stable income, investment grade, "trophy" properties will continue to hold their value. They are being valued and trading at low cap rates, will continue to be in high demand by investors, and will be financed and refinanced with comparative ease.

At the opposite end of the spectrum are assets that are fully exposed to the market approach, drawing comparison to distressed asset sales. Deals involving these types of assets will continue to face valuation challenges. Transaction volume will be low as people struggle to finance these assets, and refinances will continue to be an uphill battle.

But if your shoulders hurt from carrying the disproportionate weight of declining property values, there is a silver lining to this conundrum. Those who have endured the most severe valuation declines are well positioned for relief when the 2011 tax assessments are issued.

Joshua Guernsey, CCIM, is a principal and partner with Brinkman Partners in Fort Collins. Contact him at 970-206-4500 or joshua.guernsey@brinkmanpartners.com.



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PAINT, from 3A

Creative Spirits

Rob Caines attended a business conference that offered a Sip N Strokes event. "I went crazy over it when I saw in action how much fun everyone was having," he said.

He promptly went home and sold his wife Patty on the idea. It took him only four months to come up with a complete business plan. Within a year's time they'd moved to Colorado to be near their adult children and opened Creative Spirits on South Mason Street in Fort Collins.

Caines says at one time he was inspired by Bob Ross, the TV painter of happy little trees, to pursue art. "But I saw how expensive all the art supplies would be," he said.

That is one reason Creative Spirits

gears things for beginners and wraps a more formal approach to art instruction in a relaxed atmosphere. A session costs between \$25 and \$45 per person.

In addition to the openings and featured showings hosted at the in-house gallery, local and on-tour musicians make good use of the surprisingly fabulous acoustics to present concerts. "We enjoy promoting musicians and at the same time invite we new people into our building," Caines added.

Gadabout Art

Gadabout Art began as little more than a seed of an idea. When Lauren Howell made a presentation to the Fort Collins Art Lab, they caught her enthusiasm enough to sponsor a first-ever supper fundraiser last November. Before she knew it, Howell was in business, booking painting parties in venues all around Fort Collins.

She calls herself a "mobile painting instructor" and loves guiding these painting classes. "It is the most relaxing way to spend two hours of your time. You get friends, wine, a new experience and a piece of art you can take home and put on your wall."

All for only \$30; \$25 if you register early.

"Always have your eyes wide open because you never know where opportunities are going to be," she says about her business. She also encourages people who have never painted before to just try it. Gadabout Art brings everything needed to create a painting, including drop-cloths, so there is no mess left behind at the end of class. When she's not gadding about, Howell has classes on Wednesday evenings at Tasty Harmony in Old Town and in May she'll be teaching in the Beer Garden at The Equinox Brewery on

Remington Street.

Clever names and artsy paintings are the hallmark of the movement. Canvas and Cocktails has locations in Cherry Creek and Southglenn in Denver; Whimsey Paint and Sip harks from Erie and Painting with a Twist (aka Corks N Canvas) has franchises in Florida, Georgia, Kentucky, Louisiana, Michigan, Mississippi, North Carolina, Tennessee and Texas.

So what is it about this friends, wine, and paint combination that has everyone flocking to grab a smock and palette for an evening's entertainment? Caines said one man told him, "I went to school and majored in history and math. But this woke up something inside me I never knew I had."

The truth is, some people just have a blast for one evening. But others, some who have never painted before, fall in love with it. All they had to do was show up.

CHRISTENSEN, from 2A

and oversees accounting, finance, evidence storage, concealed handgun permits and internal affairs. His salary matches that of Patrol Captain John Manago — \$111,711.

One of Christensen's first — and biggest — assignments was literally a baptism by fire. He helped with public relations and interagency coordination in connection with the Crystal Fire that eventually burned more than 3,000 acres west of Fort Collins and destroyed at least 13 homes earlier this month.

"That's the biggest thing that's happened so far," he said, adding that there hasn't really been a dull moment in the three months he's been with the department. "But there's always something."

Still part of Chrisland

Christensen said he still checks in with Chrisland once or twice a week and remains a co-owner with Ryan Schaeffer, who was named company president in December and runs the day-to-day operations.

Christensen said the arrangement is so far working well. "I think the change has brought some new energy to the company," he said. "And it's allowed me to do something I'm passionate about."

Schaeffer agrees with that assessment. "It's been extremely good," he said. "In 2011 our activity has been very strong. I'm as busy as I've been in my career right now, although the transaction sizes are smaller."

Schaeffer said he is very happy for his partner, who had another opportunity to take a position in Minnesota law enforcement in 2006 but passed on it because he didn't want to leave the area. "He thought long and hard about taking that position, and he probably thought another opportunity like that wouldn't come along again. But one did, and it's kind of a dream come true."

Sheriff Smith said he's happy to have Christensen on board.

"I never thought I'd have a chance to bring someone like him into the agency," he said. "I was looking for a wild card, someone who would shake things up and be really out of the mold. When I saw how committed Nick was in the community, I saw that as a real boost. And it is."

Smith said Christensen's initial jitters about the new job were soon dissipated. "When he walked in he wasn't sure how he'd be received as a civilian brought into a top-tier level. But the feedback I'm getting is that they're really appreciative of what he's bringing to the agency."

And that's a shared feeling, Christensen said. "I feel very fortunate to have the opportunity to do this," he said. "I'm very glad to be here."

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OIL, from 9A

first exploratory wells.”

Though timelines are hard to peg, some oil and gas companies are cautiously releasing employment estimates and are working with community colleges to prepare workers for jobs in the industry. Noble Energy plans to add 45 jobs in Northern Colorado by the end of the year. Noble has approximately 750 employees in the state, 300 of which are in Northern Colorado.

“We’re hiring across disciplines right now and need jobs with a wide variety of pay grades, ranging in salary from the mid-30s all the way up to \$100,000 per year,” said Noble Energy Public Relations Representative Jonathan Ekstrom.

Oil and gas jobs encompass many specializations including field technicians, contractors, geologists and financial analysts, but the initial job surge will likely occur in the field.

“If it (the exploratory drilling) proves to be as successful as we hope it will be we will put a premium on field-level employees, people that have a high school diploma or GED,” Dill said. “Most have to have a valid driver’s license and in general no criminal record. We value a lot of familiarity with mechanical aptitude and people who enjoy working with their hands and working outside.”

Beyond OJT

On-the-job training is an industry standard, but Front Range Community College’s Larimer Campus and Aims Community College in Greeley are working with the industry to better prepare students for job openings.

FRCC has a two-year clean-energy technology program that can be applied to many industries including oil and gas. The Energy Boost program, on the other hand, is a short-term program that was created two years ago specifically to fill job vacancies in the energy sector. FRCC, Vestas Blades America and regional utilities developed the program when Vestas announced plans to build its first North American factory in Windsor in 2007.

“We deliver this program when it’s needed and we take a look at the audience that we’re delivering to,” said FRCC Director of Workforce Development Lynn Vosler. “If it’s for folks that are unemployed, we can deliver the classes Monday through Friday for about two and a half weeks. If people who are currently working need to take the program, we can do nights and weekends.”

Vosler said the 92 content hours that make up the Energy Boost program change depending on industry need.

“We only do this when a company is looking to hire a lot of people,” Vosler said.

Front Range is currently working with oil and gas companies to facilitate the next Energy Boost session in Brighton.

“We plan on doing information sessions first so people really understand what jobs are in the oil and gas industry,” Vosler said. “We try to get a lot of companies involved so folks going through the training will have a variety of options based on what works best for them.”

Aims also has a history of helping large employers create a regional workforce. Several months ago, Anadarko Petroleum Co. approached the school about hosting a 10-hour Safeland course, which is an industry environmental health and safety program.

Now Aims is looking at creating curriculum specifically designed to train those interested in working in the oil and gas industry.

“Because Aims Community College is aware of the enormous growth that’s expected in the oil and gas industry because of the Niobrara oil and gas deposit, we are in communications with oil and gas producers so we can help develop education and training programs for a career pathway in oil and gas,” said Associate Dean for Corporate Education Don Sosnowski.

In mid-April, Aims hosted an oil and gas summit and the college is continuing to work on developing an oil and gas-related curriculum.

“We’re working and talking and dialoging with the companies because we just know there’s going to be so much growth and demand,” Sosnowski said. “We just don’t know how much.”



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1	HARRISON RESOURCE CORP. 2725 Rocky Mountain Ave., Suite 400 Loveland, CO 80538 970-612-4100/970-612-4106	\$5,500,000 10,640 N/A	1 craig@harrisonresource.com www.harrisonresource.com	Craig Harrison, President 1985 1
2	LOVELAND COMMERCIAL LLC 1043 Eagle Drive Loveland, CO 80537 970-667-7000/970-635-2514	\$4,447,320 12 134,797	5 nklein@lovelandcommercial.com www.lovelandcommercial.com	Eric Holsapple, Partner Blaine Rappe, Partner / Managing broker 1995 1
3	REALTEC COMMERCIAL REAL ESTATE SERVICES INC. 255 E. Monroe, No. 4 Fort Collins, CO 80525 970-229-9900/970-488-1532	\$4,016,643 39 1,770,550	27 realtec@realtec.com www.realtec.com	Steve Stansfield, President 1989 4
4	SPERRY VAN NESS/THE GROUP COMMERCIAL LLC 2020 Caribou Drive, Suite 201 Fort Collins, CO 80525 970-207-0700/970-282-0785	\$3,446,715 34 1,036,302	15 steve.kawulok@svn.com www.svnco.com	Steve Kawulok, Managing director 2008 1

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1	REALTEC COMMERCIAL REAL ESTATE SERVICES INC. 255 E. Monroe, No. 4 Fort Collins, CO 80525 970-229-9900/970-488-1532	\$101,492,062 95	27 realtec@realtec.com www.realtec.com	349,140 161,363	527,665 438,593	199,680 94,109	39 \$4,016,643	Steve Stansfield President 1989 4
2	SPERRY VAN NESS/THE GROUP COMMERCIAL LLC 2020 Caribou Drive, Suite 201 Fort Collins, CO 80525 970-207-0700/970-282-0785	\$57,399,985 87	15 steve.kawulok@svn.com www.svnco.com	109,252 104,334	348,623 111,477	183,524 145,486	34 \$3,446,715	Steve Kawulok Managing director 2008 1
3	LOVELAND COMMERCIAL LLC 1043 Eagle Drive Loveland, CO 80537 970-667-7000/970-635-2514	\$9,139,537 N/A	5 nklein@lovelandcommercial.com www.lovelandcommercial.com	20,329 0	30,782 59,701	23,985 0	12 \$4,447,320	Eric Holsapple Blaine Rappe Partner Partner / Managing broker 1995 1
4	RE/MAX ACTION BROKERS 4102 S. Timberline Road Fort Collins, CO 80525 970-229-9200/970-229-9230	\$6,750,275 N/A	6 jcrawford@frii.net www.realestateactionbrokers.com	18,480 8,000	1,580 0	3,100 0	0 \$0	Jerry Crawford Managing broker 2004 2
5	MARCUS & MILLICHAP 3711 JFK Parkway, Suite 320 Fort Collins, CO 80525 970-267-3300/970-267-3310	\$6,216,361 N/A	2 jamie.newland@marcusmillichap.com www.marcusmillichap.com	N/A N/A	N/A N/A	N/A 790,573	N/A N/A	Michael Hoffman Regional manager 1995 1
6	HARRISON RESOURCE CORP. 2725 Rocky Mountain Ave., Suite 400 Loveland, CO 80538 970-612-4100/970-612-4106	\$5,500,000 N/A	1 craig@harrisonresource.com www.harrisonresource.com	N/A N/A	N/A N/A	N/A N/A	10,640 \$5,500,000	Craig Harrison President 1985 1
7	LIVINGSTON REAL ESTATE & DEVELOPMENT 736 Whalers Way, Bldg. G, Suite 201 Fort Collins, CO 80525 970-266-0333/970-204-0350	\$5,485,785 2	1 tom@tomlrd.com tomlrd.com	32,900 20,000	N/A N/A	2,500 N/A	N/A N/A	Thomas Clark Livingston President, Owner 2005 1
8	INVESTORS PROPERTIES OF COLORADO LLC 2850 McClelland Drive, Suite 1600 Fort Collins, CO 80525 970-226-2600/970-226-2609	\$1,343,791 N/A	2 mark@investors-usa.com www.investors-usa.com	N/A N/A	N/A N/A	25,012 N/A	N/A N/A	Mark Lockwood Principal broker 2005 1

Region surveyed includes Larimer and Weld counties, and the city of Brighton.
N/A-Not Available.
Realtec numbers reporting include all four offices collectively.
Chrisland Commercial Real Estate Inc. declined to provide figures.
Keller Williams Realty Inc. and Re/Max Alliance did not respond in time to be included on this list.

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1	EXODUS MOVING & STORAGE INC. 1730 E. Prospect Road Suite 102 Fort Collins, CO 80525 970-484-1488/970-484-4388	63 56	\$3,170,000 \$2,240,000	80% 20%	23 2	Fort Collins movers@exodusmoving.com www.exodusmoving.com	Ilan Levy President 1996
2	A GOOD MOVING COMPANY 2524 E. Vine Drive Fort Collins, CO 80524 970-412-6683/N/A	40 40	N/A N/A	N/A N/A	7 1	Fort Collins agmc@agoodmovingcompany.com www.agoodmovingcompany.com	Cipriano Duran CEO 2007
3	BILLY GOAT MOVING CO. 1415 N. College Ave. Fort Collins, CO 80524 970-221-0701/970-221-0701	12 12	\$300,000 \$275,000	80% 20%	3 1	Fort Collins brandon@billygoatmoving.com www.billygoatmoving.com	2005
4	PRO MOVING AND STORAGE 604 Eighth St. S.E. Loveland, CO 80537 970-593-0909/970-635-3055	11 14	N/A N/A	80% 20%	4 1	Loveland gene@promovinginc.com prodeliveryandmoving.com	Gene Prather President 1991
5	TWO MEN AND A TRUCK 536 W. 67th St. Loveland, CO 80538 970-686-6683/970-472-1577	10 9	N/A N/A	N/A N/A	3 N/A	Lansing, Mich. justin.smith@twomen.com www.twomenandatruckfortcollins.com	Kyle Norcutt Owner 2002
6	WATSON MOVING & STORAGE 930 Juniper Lane, No. B Estes Park, CO 80517 970-586-6683/970-577-8234	9 8	N/A N/A	90% 10%	5 1	Estes Park joel@nocomovers.com www.nocomovers.com	Joel Gilliland Owner 1957
7	MOUNTAIN MOVING LLC 36207 Appy Road Eaton, CO 80615 970-454-3362/970-454-5684	8 8	N/A N/A	85% 15%	4 1	Eaton mountainmoving2@aol.com www.mountainmovingllc.net	Krista Smith Owner 1993
8	A-STAR MOVERS P.O. Box 273127 Fort Collins, CO 80527 970-484-8100/970-484-8100	5 4	N/A N/A	N/A N/A	2 1	Fort Collins dana@astarmovers.com www.astarmovers.com	Bobbie Anderson President 1988
9	DEJOHN HOUSE MOVING 1860 23rd Ave. Greeley, CO 80634 970-352-1391/970-352-9575	4 4	N/A N/A	N/A N/A	N/A N/A	Greeley N/A N/A	Gary DeJohn Owner 1974
10	ADVANTAGE MOVING SYSTEMS LLC 418 N. Eighth Ave., Unit 2 Greeley, CO 80631 970-674-3188/N/A	2 2	N/A N/A	99% 1%	N/A 1	Greeley advantagemovingsystems@yahoo.com N/A	Esau Soto Owner 2010

Region surveyed is the city of Brighton, and Larimer and Weld counties.
N/A-Not Available.

Armstrong Moving & Storage, Little Guys Movers, Moonlight Moving and Nugent Moving Solutions did not respond in time to be included on this list.

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SOLIX, from 1A

plans to use the Lumian AGS 4000 to produce standardized biomass for jet fuel testing experiments in collaboration with the U.S. Air Force and the University of Central Florida.

The Lumian AGS 4000, said Joanna Money, vice president of business development for Solix, is “all-in-one, fully integrated, plug-and-play, all you need to harvest algae,” along with sources of water, power and carbon dioxide.

The sales pitch and equipment repurposing are part of the broader set of services from Solix in 2011. The company, which opened in 2006 as a CSU-hatched venture and spinoff, has also revamped its name — from Solix Biofuels to Solix BioSystems — as part of its recalibrated focus on alternative markets and uses for algae beyond fuels.

In five years’ time, hyped expectations and a wave of investment for algae and biofuels have fallen away to reality, according to José Olivares, biofuels program manager at Los Alamos National Laboratory in New Mexico and director of the National Alliance for Advanced Biofuels and Bioproducts, a consortium of 30-plus businesses and research institutions, including Solix and CSU.

“I think companies, like Solix and many others, have realized for some time there are current limitations to the technology,” Olivares said. “Current methods are not going to compete with the petroleum market.”

Algae was once hailed as pond-scum wonder-fuel that would replace petroleum and gasoline. But gaps in technology have limited cheap and efficient production. In the deflated market, some algae companies have disappeared, while others, such as Solix, have repositioned themselves and adjusted operations to pursue avenues other than biofuels.

“I truly believe there’s going to be an algae industry,” Money said. “What products are going to be produced from algae is unknown, but I think fuel is almost certainly going to be one of them.”

Hype and hope

Solix has weathered the ups and downs in the biofuels market, but not without some setbacks. This past January, the company announced that CEO Doug Henston and CFO David Maytubby had resigned; chief technology officer Joel Butler has since taken over as CEO.

Money said the turnover was part of “a natural evolution” that many startup companies endure, and that Butler’s experience in technology commercialization fits well with the next phase for the business. Some market analysts, however, have speculated the moves have been related to disappointing production at the company’s Coyote Gulch demonstration plant in southwestern Colorado, which first opened in summer 2009.

In March, Solix announced its name change, along with news that the company had secured over \$16 million in investments from the first part of its Series B financing round. The funding will support the company’s push into commercial production and sales of the AGS 4000. But several previous investors, namely Valero Energy, were not included on the financing list, also raising flags with observers.

The released list doesn’t mean more financing won’t come forward, Money said, and Solix officials believe the AGS 4000 offers advantages in cultivation methods to attract buyers and promote progress

toward cheaper biofuels production.

“When I joined the company, algae was a hope, but also a lot of hype with people reporting data that was way out of line,” Money said. “The technology has advanced enough that I think algae oil is a reality. It’s just a matter of technology and investment.”

It is also a matter of finding other uses for products derived from cultivated algae. Last fall, Solix inked an agreement with the global chemical company BASF “to investigate the use of algae to produce certain chemicals.”

At the Coyote Ridge facility, Solix plans to be converting cultivated algae to crude algae oil by this summer. The oil can then be sold to manufacture bioplastics, fertilizers, animal feed, and a range of health supplements and antioxidants, sometimes called “nutraceuticals.” The sales of the AGS 4000 should also enable other companies to test various strains

of algae to see which are best suited for different climates and uses.

By turning attention to the alternative markets and products, Solix can demonstrate and develop algae-oil technology, Money said. “We’re really trying to target multiple markets. Biofuels is one of them.”

Biofuel future?

Solix and other companies might not be giving up on biofuels, but forays into other markets signal that manufacturing affordable fuel from algae is more of a long-term goal. In particular, businesses must figure out how to reduce water and power use to run the photobioreactors, which would increase yields and decrease costs.

Olivares of the national biofuels consortium said companies must build up the size of operations to increase productivity, but that hasn’t happened yet. In terms of commercial production, even Solix’s Coyote Ridge site, which is

cultivating over 150,000 liters of algae in three growth systems on three-fourths of an acre, is relatively small.

Still, Olivares said the biofuels market isn’t just a pipe dream.

“I don’t see major roadblocks. We’re producing fuels today out of algae. The barriers are really: Can we produce those fuels at a competitive price? In order to do that, we need to scale up,” he said.

Initiatives, such as the January announcement by the U.S. Department of Defense to significantly reduce petroleum use and employ alternative fuels for its fleet of vehicles, could play a big role in supporting research and investment and larger biofuels pilot projects. Moving beyond the biofuels hype that surrounded the industry just a few years ago should also temper future expectations.

In the meantime, Olivares said, “Developing some of these intermediate markets is critical.”




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EDUCATION

Time is now to refocus on long-term goals

Education should not be devalued for the short term

I find it extremely interesting that with the cry for more jobs, we continue to devalue our education system which is the lifeblood of a prepared workforce including K-12, higher ed and continuing ed.

I say "devalue" because we continue to reduce education funding, time and time again, while we watch the resources increase for compensation of efforts to mediate our failures to help individuals meet their skill potential. We already pay one way or the other. I continue to hear people complain about having to "support" those who cannot support themselves, many of whom do not have the skills to move into the jobs that do become available.

Well, we will not solve that problem by forcing reductions in teachers, increasing class sizes, increasing tuitions, reducing student loan opportunities, or cutting vital programs. Taking that path will continue to exacerbate the situation, creating more who are under-skilled and unqualified for those jobs that will be available to help our nation remain competitive in this challenging global market. Jobs, without the support of a qualified workforce that can step up to the challenge, are not going to bring us economic stability.

We need more emphasis on building a foundation where all individuals are supported in reaching their full potential and engaging them with opportunities to contribute to a stronger economic future. We continue to dilute our effectiveness in workforce preparedness by being reactive to short-term issues rather than investing in our human capital for the long-term sustainability of our future. Our human capital is our nation's main asset and it is time we recognized and treated each individual as such.

As adults, we become either assets or deficits to society. With adequate investments in individuals' development and education, we can help them reach their full potential where they can become an asset and bring a positive return for our initial investment many times over during their lifetime.

Of those we fail on their path to full development potential, many will

become a deficit and will continue to cost society significantly more, in many ways, over a longer period, maybe even their lifetime. The appropriate investment focus seems intuitive.

So I have to ask, why are our state and federal legislators continuing to take money from the places where they should be investing to promote self-sufficiency and human capital development to compensate for the shortfalls of our failure? What happens when we reach the point where we are spending all of our money to react to the poor decisions already made and have no money for proactively developing those desperately needed assets? It's time to quit fighting over the pieces of sand and start worrying about the beach!

As I am writing this article, I am watching the potential for the federal government shut down over the inability to reach an agreement the budget. By the time you read it, we will all know how it was resolved, but what a travesty! Although we certainly promote the illusion of knowing what "collaboration" is, actions continue to speak louder than words.

If we would step back and look at the causes of the rising numbers in the high-risk, vulnerable population and find ways to develop the talent that is currently being wasted, we could reduce the burden, not by taking critical support services away, but by enabling more individuals to be self-sufficient and businesses to be more successful.

Right now we talk about the importance of workforce development. The eminent urgency to focus on the emerging workforce may not be recognized due to the glut of talent we have on the market, since the economic downturn has left many highly qualified individuals desperately looking for work. However, this is short term, and those that will be available for employment as the economy turns around (and we are all hopeful it will very soon) may not have the right skills needed to help ramp up to industry needs.

I know the answers are not easy, but I can also see that if we don't quit quibbling over the short-term issues and begin focusing on the proactive, long-term goals, we will fail not only in our ability to create a qualified workforce, but we will fail in our ability to help all citizens become contributing members of our society who can make a livable wage and experience a decent quality of life.

Kathy Gilliland owns DK Innovative Solutions, a consulting company focused on strategic partnerships for workforce development. She can be reached at 970-493-7783.



THE BUSINESS OF EDUCATION
Kathy Gilliland

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RANK	PREV RANK	SCHOOL ADDRESS PHONE/FAX	NO. STUDENTS FALL 2010 NO. STUDENTS FALL 2009	NO. UNDERGRADUATES 2010 NO. UNDERGRADUATES 2009 NO. GRADUATE STUDENTS 2010 NO. GRADUATE STUDENTS 2009	FTE ENROLLMENT 2010 FTE ENROLLMENT 2009	PERCENT STUDENTS IN-STATE PERCENT STUDENTS RECEIVING FINANCIAL AID	FT TEACHING STAFF PT TEACHING STAFF 2011	OPERATING BUDGET 2011 OPERATING BUDGET 2010 ENDOWMENT	E-MAIL WEB SITE	PRESIDENT OR CHANCELLOR ADMISSIONS DIRECTOR YEAR FOUNDED
1	1	COLORADO STATE UNIVERSITY 1062 Campus Delivery Fort Collins, CO 80523 970-491-1101/N/A	26,356 25,011	21,953 21,204 4,403 4,209	23,298 21,047	80% 73%	920 42	\$861,027,945 \$851,228,585 176,633,794	admissions@colostate.edu http://www.colostate.edu/	Anthony Frank Jim Rawlins 1870
2	2	UNIVERSITY OF NORTHERN COLORADO 501 20th St. Greeley, CO 80639 970-351-1890/970-351-1110	12,358 12,500	10,090 9,973 2,268 2,175	10,224 10,050	90% 70%	N/A N/A	\$181,721,088 \$169,795,655 66,142,891	admissions.help@unco.edu www.unco.edu	Kay Norton Mindy Marshall 1889
3	3	REGIS UNIVERSITY Fort Collins Campus - 1501 Academy Court Fort Collins, CO 80524 970-472-2202 /970-472-2201	11,069 10,874	5,594 5,586 5,475 5,288	8,530 8,241	71% 53%	249 1,973	\$142,110,820 \$132,601,000 \$ 38,096,877	info@regis.edu www.regis.edu	Michael Sheeran College of professional studies marketing 1877
4	4	FRONT RANGE COMMUNITY COLLEGE - LARIMER CAMPUS 4616 S. Shields St. Fort Collins, CO 80526 970-226-2500/970-204-8484	6,328 5,838	6,328 5,838 N/A N/A	2,046 1,900	93% 30%	95 400	\$16,857,237 \$16,567,223 N/A	N/A www.frontrange.edu	Andrew Dorsey N/A 1968
5	5	AIMS COMMUNITY COLLEGE 5401 W. 20th St. Greeley, CO 80632 970-330-8008/970-330-5705	5,276 4,848	5276 4848 0 0	2,088 N/A	97% 48%	89 N/A	\$42,014,280 \$42,200,000 N/A	info@aims.edu www.aims.edu	Marsi Liddell, President Stuart Thomas 1967
6	7	INSTITUTE OF BUSINESS & MEDICAL CAREERS INC. (IBMC) 3842 S. Mason St. Fort Collins, CO 80525 970-223-2669/970-223-2796	931 627	754 754 N/A N/A	931 700	92% 90%	N/A N/A	N/A N/A N/A	info@ibmc.edu www.ibmc.edu	Richard Laub, CEO and Steven Steele, President Kevin McNeil 1987
7	6	COLORADO CHRISTIAN UNIVERSITY / COLLEGE OF ADULT AND GRADUATE STUDIES 3553 Clydesdale Parkway, Suite 300 Loveland, CO 80538 970-669-8700/N/A	420 N/A	349 N/A 71 N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A N/A	agsadmission@ccu.edu www.ccu.edu/loveland	William L. Armstrong Nanette Ehlers 1914
8	8	COLLEGEAMERICA 4601 S. Mason St. Fort Collins, CO 80525 970-225-4860 ext. 8013/ 970-225-6059	410 N/A	410 N/A 0 N/A	410 304	99% 85%	8 19	N/A N/A N/A	dennis.baker@collegeamerica.edu www.collegeamerica.edu	Joel V. Scimeca Christy McNear 1964

Region surveyed is Larimer and Weld counties and the city of Brighton.
N/A-Not Available.
NR-Not Previously Ranked.
The University of Phoenix did not respond in time to be included on this list.

Based upon responses to Business Report survey researched by Ross Manley
To be considered for future lists, e-mail research@ncbr.com

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Courtesy Lifestyle Asset Group

NEW VACATION MODEL – Richard Keith (second from left) has founded a new vacation club called Lifestyle Asset Group that's based on members collectively owning the properties. Also pictured are Lifestyle Asset Group principals (from left) Karla Jones, executive vice president of business development; Keith, CEO; Ed Powers, president and COO; and Tommy Robinson, executive vice president of finance and CFO.

ESCAPES, from 1A

and function only as managers of the assets.

Long history of entrepreneurship

Keith has a long history of entrepreneurship in Northern Colorado, starting AppleOne Employment Services of Colorado in 1991. He sold the company in 1996 to Corestaff Services and then co-founded Center Partners, a call center business, in 1997.

In 1999, Keith sold Center Partners to the London-based WPP Group but continued as an executive with the company, heading up its call center services division.

In 2002, Keith's Center Partners success was recognized with the Ernst and Young Entrepreneur of the Year Award for the Rocky Mountain Region.

In 2003, he founded Private Escapes Destination Clubs, which was acquired by Ultimate Resorts in 2009. Keith was a high-level executive in Ultimate Escapes — the new club's name after the merger — until his resignation in October 2010.

Keith is candid about the demise of Ultimate Escapes, a merger that seemed like a good opportunity for club members in 2007 when the real estate market was still hot and the economic crash of late 2008 was hardly more than a distant rumble.

Although a letter of intent to merge was signed in 2007, it took another two

years to complete the deal. In September 2009, Keith said Private Escapes became an 8 percent minority partner in Ultimate Escapes, in a real estate market that was dramatically different than in 2007.

By the summer of 2010, Ultimate Escapes was operating at a loss and a last-minute attempt to merge with another vacation company fell through. The Fort Collins office of Ultimate Escapes was quietly closed in an attempt to stem losses, but on Sept. 20, 2010, the company went into voluntary Chapter 11 bankruptcy, declaring debts of between \$100 million and \$500 million and assets of less than \$50 million. Those who plunked down between \$100,000 and \$300,000 for lifetime access to Ultimate Escapes' vacation properties were left in the lurch.

Although the bankruptcy is still proceeding in the U.S. Bankruptcy Court in Delaware, Keith said any hope of restructuring under Chapter 11 is unlikely. It is probably headed toward a Chapter 7 asset liquidation.

Avoiding mistakes

Keith said he resigned from Ultimate Escapes on Oct. 1, and immediately began planning another luxury destination model that would avoid the mistakes of Ultimate Escapes.

"I said, 'What have we learned from this industry to create a far safer model?' We took four months to create this product and right out of the gate the No. 1 concern was how do we mitigate the risk?"

Keith said under the Lifestyle Asset Group model, members join an LLC to purchase and own a luxury property with an average value of \$2.5 million. Each member makes a one-time contribution of \$300,000 and has a one-eighth ownership in that property.

Each LLC will have a seven-year life, after which the property will be sold and the proceeds divided among its owners. Keith said seven years was chosen because it is the average length of time most people maintain a membership in a private club and also the amount of time it takes to fully emerge from an economic downturn.

Keith said the club intends to eventually sign up 200 members to own 24 luxury properties. The company's properties now include a mansion in Charleston, S.C.; the Blue Sky Lodge in Deer Valley, Utah; and a residential community in Cabo San Lucas, Mexico.

Lifestyle Asset Group opened its Fort Collins office in November but only took its product public in late March. Keith

Former members staying home

FORT COLLINS – As former Private/Ultimate Escapes owner Richard Keith launches a new luxury destination business, several former members say they're not interested in joining because they still feel the financial burn.

Chris Ray, owner of Vantage Properties Management LLC, said he was traveling in Europe when he received the news that Ultimate Escapes had filed for bankruptcy and had canceled club member vacation reservations.

"I really had to scramble for other lodging," said Ray, who had invested \$200,000 in his club membership a few years earlier. "They just kind of left everybody high and dry."

J.D. Padilla, owner of Post Modern Development, paid \$300,000 to be in the club and feels angry but powerless to do anything about his loss.

"I lost quite a bit of money on this," he said. "Most people just went and joined another club or they're too busy to fight (Keith). Is it worth it to go get my \$300 grand back? I'm not very happy about it. Maybe a class-action suit is what we need to do."

Stu MacMillan, president of Colorado State University Real Estate Office and Everitt-MacMillan Development, said he enjoyed his four years as a member of the Private Escapes/Ultimate Escapes clubs. "I thought the destinations were in good places," he said. "From the standpoint of customer services, the locations and facilities were all done very well."



MACMILLAN

But MacMillan said he eventually saw the business model as too risky. "Everybody was thinking real estate was such a great deal and all they had to do was buy something and borrow against it and it would always be great," he said. "I guess I can't be terribly angry at them for doing what everybody else was doing."

Gary Hoover, chairman of Hartford Homes, was one of the first to join Private Escapes. "I can say from a personal enjoyment standpoint that I had a lot of great vacations and stayed in a lot of great places," he said.

But Hoover said the merger with Ultimate Resorts ultimately "compromised the model they had based the company on," with properties leveraged at 80 percent to 90 percent of their appraised value.

"Where it fell apart was because the loan payments were so high," he said. "When the economy went bad, they could not sell enough new memberships to feed the monster they created."

Hoover and other former Private/Ultimate Escapes members say they have been approached by Keith and Lifestyle Asset Group to see if they want to invest in the new business model that focuses on member ownership.

But Hoover, who lost his \$165,000 membership fee, said, "That's just an absurdity to me."

MacMillan said he's through with vacation clubs of any kind.

"I'd hoped to have my Ultimate Escapes membership well into my retirement but now I'm going to have to look for other ways to go," he said. "At this point, I don't have any desire to put my money into another club."

– Steve Porter

said the timing for a new vacation ownership model and for picking up luxury properties in a still-cool real estate market couldn't be better.

He cited an American Express-Harrison Group study that predicts a jump in high-end consumer spending in 2011 and property values that are as much as 40 percent lower than they were in early 2008.

"We think the timing is good on both levels," he said.

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Northern Colorado **BUSINESS REPORT**

40
Leaders
Northern Colorado Business Report

“There’s no doubt that SBIR has had a profound impact on Numerica.”

Jeff Poore, President
Numerica Corp.

SBIR, from 3A

which expires at the end of May, has become tangled in D.C. politics, while larger technology industries are hoping to wrest away a share of the program funds. A suspension or end to the program could alter growth trajectories for small companies and also slow job creation in the local economy.

Growth through SBIR funding

Arguably, no northern Colorado company has been as successful as Numerica at growing its business through SBIR. The firm has developed its concentrations on missile defense, cyber security, geospatial information systems, and space situational awareness, in part, around SBIR projects.

Since 2002, Numerica has won 63 SBIR contracts, and the company has received \$26 million through the program since 2005, according to Becky Jensen, Numerica’s marketing manager. This past February, Numerica was among 44 businesses honored with the Tibbetts Award, which recognizes companies that have used SBIR to advance innovation, research and development, and job and revenue growth. The firm then landed its largest-ever SBIR award in March, an impressive \$3 million contract to work on the Missile Defense Agency’s airborne infrared sensor system.

“Without SBIR supporting us, we probably would not be as involved as we are at the national level,” said Numerica President Jeff Poore. “There’s no doubt that SBIR has had a profound impact on Numerica.”

Coordinated by the U.S. Small Business Administration, SBIR programs exist at 11 federal agencies that have \$100-million-plus research budgets, from the Department of Education to NASA. Through SBIR, and its sister program, the Small Business Technology Transfer (STTR) program, which provides money for projects that also include academic or nonprofit institutions, each department dedicates 2.5 percent of its research funds to small businesses, those with 500 or fewer employees.

Phase I contracts, usually below \$100,000, provide funds to test product concepts, and Phase II contracts then offer additional funding, reaching into the millions, to create market-ready projects and product prototypes. According to the nonprofit National Small Business Association, SBIR has helped generate more than 50,000 patents; presently, SBIR-supported projects contribute to seven new patents per day.

For the most part, the program has been seen as a win-win proposition, advancing government research needs and boosting small businesses. But that popularity has also led to the legislative bottleneck threatening the future of SBIR.

Weighed down with amendments

With the program set to sunset this May, Congress has been considering several bills to extend SBIR. But some members have used the legislation as a “Christmas tree,” tacking on non-related, and often controversial, amendments to a bill that would otherwise pass without much opposition. Lawmakers have offered 124 amendments to Senate Bill 493 meant to continue SBIR; revisions have been aimed at deficit reduction, tax-credit extensions, and unemployment compensation cuts, among other pet projects. The flurry of amendments has stalled the progress of the bill, which already makes changes to SBIR.

The Senate bill would significantly increase the percentage of funds available to venture-capital-backed companies. SBIR dollars are currently available to small businesses that receive venture capital backing and to other companies

that rely on venture capital for less than half of their funds, said NSBA vice president of public affairs Molly Branson, but some businesses want the program expanded. The biotechnology industry, in particular, has advocated for including larger venture-capital enterprises.

The compromises to the program aren’t ideal, but they’re acceptable to the small-business community, Branson said, especially because the Senate bill would raise the SBIR portion of agencies’ budgets to 3.5 percent. The legislation would also extend SBIR for eight years, a relatively long time after the program’s existence has relied on short-term continuing resolutions over the last decade.

A competing bill that divvies even more of the funds to larger companies and venture-capital-oriented business without increasing the SBIR allocations is also making waves and delaying a resolution. If Congress doesn’t pass a meas-

ure before the program sunsets, SBIR might receive another short-term extension, but the uncertainty could undermine not only small businesses, but also local economies.

“The money is not flowing as freely as it ought to,” Branson said. “And that stymies innovation and development as well as the small firms that are trying to create these innovations and create jobs.”

The Northern Colorado Economic Development Corp. backs that up, estimating that for every job created by regional small tech companies like Numerica, the “spinoff effect” adds another 1.63 jobs in the community.

“It’s interesting a program this successful has been so controversial with people,” said Numerica’s Poore. “I think a lot of people don’t appreciate how large a footprint small business has in economic development.”

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EDITORIAL

Show us where our tax dollars are really going

You say you spent 12 hours completing your tax forms this year but don't have that feeling of accomplishment that comes from a job well done?

You say you want to pay what you owe, but GE and some of our wealthiest citizens don't seem to be on that same page?

You say taxes are what we pay to provide the benefits of government to all members of our democratic society, but someone in Washington whose paycheck would not be in danger from a government shutdown calls your livelihood — military personnel, Medicare providers, unionized public service workers — non-essential “out-of-control spending”?

Is that what's bothering you, Bunky? You're not alone.

A pre-Tax Day poll by the Associated Press found that while in general Americans are slightly likely to say that they think the tax rate they pay is somewhat or very fair, a majority of those between the ages of 30 and 65 think they're paying too much. Unmarried males are particularly unhappy with what they pay, although the divide between Democrats and Republicans isn't as wide as Congressional posturing makes it seem.

Another study, by the Tax Policy Center, found that for the past two years, a family of four earning the median income has actually paid less in federal income taxes than at any time since at least 1955. The highest income tax bracket is the lowest since 1992, giving the United States the lowest revenues as a percentage of GDP of seven industrialized nations, according to the Congressional Research Services. We also have the lowest spending percentage, but the biggest gap between revenues and expenditures at 10.5 percent.

Could this have anything to do with record deficits?

We've heard lots about cutting federal spending, but we're not entirely clear where all our tax dollars are being spent now. Wouldn't it be great to get a receipt from the IRS showing how much of your annual contribution goes to which “out-of-control” program?

An official federal tax receipt isn't available yet, but you can generate your own at a website run by the think tank Third Way — www.thirdway.org/taxreceipt.

Enter the dollar amount of your federal tax bill and the site calculates exactly how much you ponied up for Social Security, Defense and Medicare (the top three budget items) as well as Arts and Culture, the District of Columbia and the White House (the bottom three).

Maybe some day we could say where our own dollars should go, too.



Insights into NISP benefits from a community partner

Northern Integrated Supply Project continues to garner headlines in the region. I thought it would be helpful to have some insight from a community that will be a beneficiary of this far-sighted vision of creating water storage by our growing community of Frederick.

NISP is an integral part of the long-term health of our community and the other participants involved. It is the most proactive partnership to be seen by the communities and water districts and will result in an ability to meet the long-term needs of our population both current and future.

NISP involves building a storage facility called Glade Reservoir north of Fort Collins and Galetton Reservoir northeast of Greeley. The efforts of the communities involved will protect the health and use of the agricultural waters that are being removed from farms across northeastern Colorado at an alarming rate. Without this project, municipalities will look to drying up productive farm lands through the purchase of agricultural water rights.

One only needs to look at what Thornton, Aurora and other metro communities have done over the last 20 years to understand the negative impact such dry-up of farmland causes. Thornton alone has purchased and will dry up over 21,000 acres of productive farm land to satisfy their water needs. Imagine if each community involved in NISP did the same.



GUEST COLUMN
Eric Doering

By responsibly working together we are seeking to protect the rights of farmers to irrigate their lands in north-eastern Colorado and the Weld County region (still one of the best-producing and strongest agricultural counties in the United States). At the same time by establishing NISP for future use by communities we ensure the ability to meet the municipal demand.

Growth is and will continue in the Front Range communities along the I-25 corridor. We must be poised to meet those growing demands of primary employers and others who desire to have their workforce live, work and play in the community in which they establish their businesses.

The NISP participants are gathering support for this project from a varied group of individual and business leaders as well as Chambers of Commerce and agricultural interests. Club 20, the premier voice of West Slope interests, has endorsed this effort and understands the importance and value of this project. To date the participants have spent over \$9 million to work through review and design processes. It is now with the U.S. Army Corps of Engineers to review and indicate whether the project can move forward. Many political leaders from both parties are supporting this project.

Shared commitment

Most of the largest communities along the north Front Range were foresighted many years ago to ensure their water portfolio and participated in projects similar to NISP. Pioneer leaders in water resources development mentioned more than once to me, through the years, to find and create new sources of water storage if you wish to maintain and grow your community. It

See NISP, 29A

Northern Colorado BUSINESS REPORT

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NISP, from 28A

is now time for Frederick, Erie, Firestone, Windsor, Dacono and other communities to have that same shared vision and commitment to adequate and reliable water for future use.

The NISP effort is using existing water that otherwise flows to our neighboring state of Nebraska. In fact, had we had the NISP project built two years ago it would have been filling rapidly with the excellent snowpack from the last two years. Despite what some naysayers indicate NISP enhances and enlivens the Poudre River and provides for better and more predictable flows through much of the river.

Those who would oppose the project seem to be raising their heads and hand at every turn to place roadblocks that only cost the project more dollars and do nothing to improve the project. It is one thing to oppose for solid reasoning and based on fact and science. But, in this case, those opposed seem to only

have a desire to delay for delay's sake — the NISP group has answered all charges and concerns.

For instance, opponents have said communities can conserve their way to provide additional water. Over the last 20 years the participating communities have instituted a variety of conservation rules and education to encourage different water usage. This has resulted in savings of 30 percent or more as communities have continued to grow. But this cannot be the only means of securing our water future. Conservation is one tool that is utilized and the development of water storage projects is but another.

So please learn more about NISP if your community is a participant and help your elected leaders as they work to ensure long-term water security for the region by protecting the irrigated farmlands. It truly is a win-win for everyone.

Eric Doering is mayor of the Town of Frederick.

LETTERS TO THE EDITOR

Physicians still pushing for health care for all

(Business Report Daily, April 12, 2011)

Everyone needs housing, decent food, a good job and access to health care. Can the government afford to provide all these things? Do we want socialism?

With \$0.41 of every \$1 the government spends being spent on credit what does the future of this country look like even if we don't add free health care for all? The bigger question is what do we want the United States to look like for future generations? Countries who wildly overspend their budgets do not have a bright future. Let's not be one of them.

*Chris Davies
Fort Collins*

U.S. health care must change to meet new realities, Leavitt says

(Business Report Daily, April 13, 2011)

Mr. Leavitt says the price of health care is rising, and the best solution is for the government to "organize" our health care system and the marketplace to "run it." Would a good example of the government organizing the health care system be the mandate provision in the Affordable Care Act, where the government bails out the health insurance industry with 30 million new clients for their insurance products, with us taxpayers picking up the tab for those who can't afford the full price of these products? And would a good example of the marketplace running the system be our cur-

rent health care system, with its out of control costs, gross inefficiencies, and poor outcomes? How about another solution: Improved Medicare for All?

*Eliza Carney
Fort Collins*

POLL COMMENTS

Should state government continue to support renewable energy?

No, not only can no one else afford it based on the current cost vs. benefit analysis, the State cannot afford to subsidize inefficient energy sources. We have all the gas and oil and coal we need for the foreseeable future right here in our state. Build and increase our refinery and transport infrastructure and drill now.

Kevin Laut

Absolutely, we should support renewable energy. Colorado is on the leading edge for such technology and it brings jobs to the state and researchers to our universities.

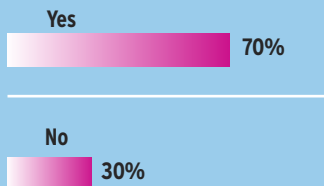
Dianne Ewing

Government should not financially support renewable energy although they should encourage it. Renewable energy will receive significant private capital once it is deemed competitive or current energy sources become scarce. Government should not pick the winners or losers, look at ethanol.

Kent S. Campbell

NCBR poll watch

Should state government continue to support renewable energy?



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These results reflect responses to the online poll at www.ncbr.com March 22 - April 19.

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LEADERSHIP, from 9A

■ **Get back to basics:** Would you rather try to grow your business and go bankrupt, or shrink the company and survive? Sometimes it's better to concentrate on that core value which is extremely valuable to your customers and give up the optional extras, because you'll conserve your cash until the market starts to grow again. This can be an incredibly tough decision to make, but may be necessary for the survival of your company.

■ **Restructure your products or services:** I see a great number of cases where the structure of customer offerings is no longer appropriate for an economy where people are pinching every penny. If you ask for a large payment at the beginning of a project, for instance, you might be asking the customer to take on too much risk.

Perhaps you require your customers to purchase bundles that are much larger than what they need. When you do this, you're opening up the door to new competition that's not constrained by past structure, who can deliver something much closer to the customer's need at a more appropriate price.

■ **Give customers options for payment:** It's not as simple as just constantly reducing your prices. Many times, people just want options which better fit into their cash flow needs. Occasionally this can mean that customers want to pay earlier, such as with year-end tax breaks. More often, they just need to find ways to pay you when they have money come available. That might be on payday, on a predictable monthly cycle, or when a business gets paid by their own customers.

■ **Work your Accounts Receivable:** It's not uncommon for customers and partners to use the weak economy as an excuse to stress your payment terms to the edge. But if you've done your part of the bargain, it's appropriate to get paid according to the agreed terms. When negotiating contracts, make sure that you're creating a fair and sustainable balance for both you and the other party.

Hiring an expert who can ensure you get paid on time can be a sound decision, perhaps immediately paying for the cost. Just make sure that this person works to maintain the larger relationship. If you hand things to a collections agency, then you've decided that the relationship is no longer worth maintaining, and that it's OK to lose this customer and anyone they might have referred.

■ **Expand your uniqueness:** Customers will pay for something which is unique and has compelling value for them. Perhaps that does not include your products, which may be easy for competitors to provide. Maybe it's the quality of experience you provide, lasting customer satisfaction, or auxiliary services.

I've actually been impressed by the number of companies which have shown that my loyalty is important to them, and work hard to ensure that I have reasons to prefer them over their competitors. Most don't, of course, but you can bet that I take my business to those that do.

If you want to survive the current economy and emerge as a future leader, then it's critical to use this time to examine your business, and adapt as swiftly as possible. Growth is quite possible for those who are resourceful and attentive and take focused action.

Carl Dierschow is a Small Fish Business Coach based in Fort Collins. His website is www.smallfish.us.

JORDAN, from 5A

ing with what's important.

Q: What aspects of ownership have been the most rewarding and unexpected?

A: My biggest reward has been coming to understand how powerful we can be. Being in this industry is a gift because people are so interested in what we're doing, and I don't want to squander it. I want to spread the power. I still have 'Pinch me!' moments. I walk in and I can't believe this is our brewery. Watching our people get married, have children, and grow into their professional lives and their community involvement is really rewarding and really fun.

Q: What's most important for employees?

A: Key employee attributes are enthusiasm and dedication, which are slightly different but go hand in hand. We want gen-

erally good people who are decent human beings and are committed to community. And there has to be execution. We get a lot of things done around here.

Q: Do you recommend an MBA for an entrepreneur? Any recommended training or resources?

A: We don't look for people with MBAs when we hire. It is important to have the ability to read financial statements, understand ratios, and have a good overview of general HR legal policy, but you can learn all those things on the Web or you can hire people to do them.

Mastermind groups would probably be worth doing, once I'm not so busy. I have also used business coaches and I'm sure I'll use one again.

Q: Do you have a slogan to live by or what might your tombstone say?

A: "We are right where we're supposed to be." I think that would be funny on a tombstone. I am also very fond of

George Fox's saying, "Let your life speak."

Q: Is there anything else you'd share with an aspiring entrepreneur?

A: It's important to love what you do. It is not unusual to work 15 hours a day at the beginning of any entrepreneurial venture. It's not unlike raising a baby. In that early period, it takes a lot of dedication and nurturing, the equivalent of work. Babies move into childhood, go to school, begin to take less of your time. The same progression applies to a business. If you're still having dinner table conversations about work on most nights and your business is more than 5 years old, then I'd say you haven't figured out how to balance those things. In anything you do, it is particularly satisfying when you figure out what feeds your soul and get that into the mix.

Brian Schwartz is the founder of 50 Interviews Inc., and can be reached at www.50interviews.com.



Emerging Entrepreneurs

2000-2010

2009-2010Guy Babbitt
Czero, Inc

2008-2009Kelly Giard
Clean Air Lawn Care

2007Steve Byers
EnergyLogic Inc.

2006Kevin Brinkman
Brinkman Partners
Paul Brinkman
Brinkman Partners

2005Paul Pelligrino
NitaCrisp Crackers
NenitaPelligrino
NitaCrisp Crackers

2004Bruce Golden
Optibrand Ltd, LLC
Bernard E. Rollin
Optibrand Ltd, LLC
Ralph V. Switzer
Optibrand Ltd, LLC

2003Tom Johnson
Bingham Hill Cheese Co.
Kristi Johnson
Bingham Hill Cheese Co.

2002Maury Dobbie
MediaTech Productions

2001Jeff Whitham
Encorp Inc.

2000Tim Gan
openLCR.com

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— Guy Babbitt
Czero, Inc.

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Blueprints recognizes companies that keep moving forward

A letter from Publisher Jeff Nuttall

There's no denying that the 21st century has not been kind to the construction industry. The latest figures from the Bureau of Labor Statistics shows that between February 2001 and February 2011, the state of Colorado has lost nearly 60,000 construction-related jobs – closer to 70,000 from the high-water mark in July 2007, just before the housing bust signaled the beginning of the Great Recession.

And while economists tell us the recession “officially” ended in June 2009, many industries, including construction, continue to suffer. There have been some bright spots in Northern Colorado, in commercial and multifamily building, but our own regional economist John Green predicts that the modest gains made in residential construction in 2010 may not be repeated this year.

All the more reason for the *Northern Colorado Business Report* to recognize the local companies that continue to persevere in this dismal economy. You will find them here in Blueprints, both on our ranked lists and in the company directory in the back of this publication.

Thanks to our Chief Researcher Ross Manley for his work on this directory. If we have overlooked a company that should be included here, send him an email with all the information, and he will follow up to make our database is as accurate and complete as it can be.

Thanks also to all of our Blueprints advertisers, and thanks especially to all our local construction, real estate and architecture firms that continue to find new ways to keep moving forward.

Sincerely,
Jeff Nuttall



Jeff Nuttall
Publisher

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Also available are the *Boulder County Technology/Manufacturers Directory*, *Boulder Valley M.D.*, *Boulder County Book of Lists* and the *Boulder County Business Report*. In Wyoming, look for the *Wyoming Business Report*, the *Wyoming Book of Lists* and the *Wyoming R&D/Manufacturers Directory*.

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Aging CSU dorms get green upgrades

Corbett, Parmelee renovations set to begin in May

By Molly Armbrister, marmbrister@ncbr.com

FORT COLLINS — Colorado State University is planning a series of renovations to two of its residence halls this spring to not only add capacity but also save energy and improve available amenities for students.

The multi-phase construction projects will give Corbett and Parmelee Halls a fresh look, energy-efficient features, and, in Parmelee's case, an extra floor full of student rooms.

The renovation of Corbett Hall will include a new brick façade, energy-efficient windows and gabled roofs. Corbett, which first opened in 1965, is CSU's largest residence hall, housing 900 students in suite-style rooms, with one bathroom for every two dorm rooms.

Fort Collins-based Dohn Construction is the general contractor on both projects, which will begin May 16, when students leave the halls for summer vacation.

According to Tonie Miyamoto, CSU's Housing and Dining Services Administration Director, the first phase of the Corbett renovation will include wings F and G, which face Laurel Street, and is scheduled to be completed by the time students return for this fall's semester.

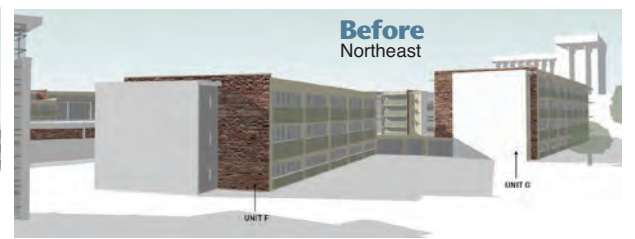
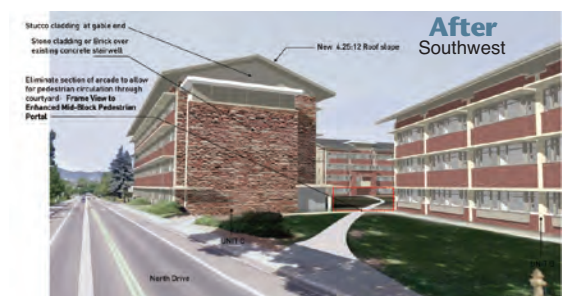
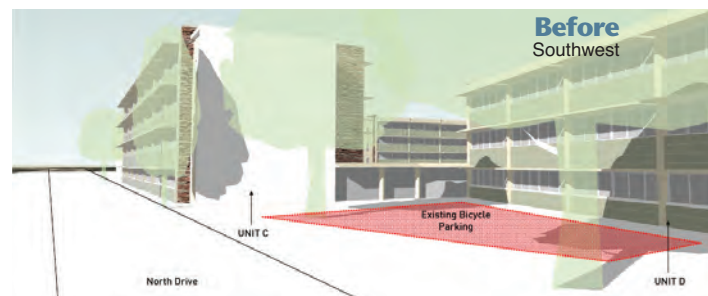
The rest of the renovation could take place in either one or two phases, Miyamoto said. The other four wings could be finished together if time permits, or split into two separate phases if necessary. The renovation could be complete in time for the fall 2012 semester or could be extended to end just before the fall 2013 semester.

Regardless of completion time, construction in Corbett will happen only during summer vacations. When the renovations to the building are complete, the courtyard at the center of Corbett Hall will be upgraded as a place where students can play volleyball or basketball, or do their homework or eat at the picnic tables.

Currently, only one side of the courtyard is open, but the renovation will open up the opposite side as well so that students can walk all the way through to the main campus.

The original green tiles covering the outside of Corbett will be removed, sandblasted, have the CSU ram logo inlaid, and be for sale to alumni in the CSU bookstore this summer to help pay for the project.

Phase one of the estimated \$6 million Corbett project is expected to cost \$1.6 million.



DRAWINGS COURTESY OF COLORADO STATE UNIVERSITY HOUSING AND DINING SERVICES

RENOVATING AND REBRANDING — Drawings illustrate the changes coming to the outside of Corbett Hall, which will include new, energy-efficient façade and gabled roofs. The project is expected to cost \$6 million. Top row, left to right: Southeast perspective before and after; middle row, left to right: northeast perspective before and after; bottom row, left to right: northwest perspective before and after.

Funds for these projects do not come from the state budget, student fees, or tuition, Miyamoto said. Instead, residence hall construction projects are funded through the Housing and Dining Services operating budget.

Parmelee pops up, goes green

The Parmelee Hall project will continue into the fall semester, when half of the building will be under construction while students live in the other half.

When the students return from winter break for spring semester 2012, they will move into the completed half of the building while construction begins on the other half. Moving supplies and assistance will be available for the residents, who will not be charged extra room and board to live in the newly renovated building.

"Moving halfway through the year is payment enough," Miyamoto said.

A fourth floor will be added to the hall, making room for an additional 120 beds, with new carpeting and a centralized elevator. Other amenities to be added are a new student kitchen, study rooms and lounges, and a revamped

laundry room. Gabled roofs will also be added to Parmelee.

When the fourth floor is completed, only returning students will be able to live there, an effort aimed at keeping upperclassmen in on-campus housing. These rooms will feature lofted ceilings and air conditioning, according to the Housing and Dining Services website.

In keeping with CSU's green initiatives, the renovations in both Corbett and Parmelee will make the buildings more energy-efficient and sustainable. The windows that will be installed are 300 percent more energy efficient than the original windows, according to Miyamoto.

"Students will benefit from the energy efficiency because it will lower the utility bills for the halls as a whole and that will enable us to keep their costs low," said Jim Dolak, executive director of housing and dining services.

CSU is "rebranding" its residence halls to make them more energy efficient and give them a residential look, Dolak added. In addition to the new windows, highly rated insulation will

be placed behind the brick facades. The same insulation and windows were used in renovations performed on Edwards and Ingersoll Halls, resulting in a 50 percent decline in steam use in the first three months of operation.

In Parmelee, ultra-low-flow showerheads and a mechanical ventilation system with energy-recovery capability will also be installed. The system works by extracting 72 percent of the energy from the air exiting the building and using it to preheat or pre-cool the air, Miyamoto explained.

In addition, 98 percent of the existing structure will be reused in the renovation, and xeriscaping will replace traditional landscaping to minimize water usage. Bike racks to accommodate 80 percent of residents will be added to promote students' use of alternative methods of transportation.

In May 2012, Braiden Hall will undergo a renovation similar to Parmelee's, also allowing it to house an additional 120 students. The cost of renovating both Parmelee and Braiden is expected to total \$26 million.

Noble Energy about to begin new district office

Greeley location prime to support operations in Niobrara formation

By Michelle Lejeune, marmbrister@ncbr.com

GREELEY — Noble Energy is poised to take full advantage of their leases in the exciting Niobrara play in Weld County with a new building in the Highpoint Business Park just outside of Greeley. Designed by Denver-based Barber Architecture, the regional field office is scheduled to break ground within the next few weeks.

Highpoint, five miles east of Interstate 25 at the U.S. Highway 34 and Colorado Highway 257 interchange, is well located for the Houston-based firm, whose northern region headquarters are in Denver. The company reportedly looked at existing buildings before deciding to construct this new facility.

The new District 15 field operations center will replace an office in Platteville and hold up to 300 employees. The old office will be given a new yet-to-be released purpose, according to Jon Ekstrom, Noble spokesman. Platteville employees will be transferred and new



DRAWING COURTESY NOBEL ENERGY/BARBER ARCHITECTURE

READY TO BREAK GROUND — This drawing shows what the new regional field office for Noble Energy will look like when it is completed next year. Although it is large enough for 300 employees, it will be initially staffed by 30 to 45, according to the company.

employees will likely be added; Noble Energy currently has 45 positions on its

job boards. The building should be complete by the end of the first quarter in

2012. General Contractory is GE Johnson Construction, based in Denver.

Noble Energy is using Barber Architecture, an award-winning firm whose diverse project portfolio includes working on public, corporate and residential projects. Among other projects throughout Colorado, Barber Architecture did the design for the 1,000,000 square foot Hewlett-Packard Harmony Park Technology Center campus in Fort Collins. The firm also completed a remodel of the Noble regional headquarters, which occupy 10 levels of the World Trade Center in Denver.

Only a few details are available for the District 15 office, Ekstrom said. Located on a 23-acre site, the 66,520-square-foot office will be ribbed pre-cast concrete with combo glass and aluminum curtain wall and punctured windows. An aluminum curtain wall is typically a non-structural part of a building used to keep out the weather and reduce building

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sway induced by wind. The aluminum often frames glass.

While the District 15 office can house hundreds of employees, and will contain some administrative functions, on a given day, about half the employees will be in the field.

And it's a big field. Noble Energy's largest project area is in the Denver-Julesburg basin, Wattenberg field, Ekstrom said. Today, the company has 7,000 wells in the Wattenberg field with leases to drill 830,000 acres; 400,000 of them are immediately around Greeley. The rest of the lease is located in Northeast Colorado and Southeast Wyoming.

The company has been in the area for over 25 years. Twenty-one Noble wells have been online for more than 30 years with a 30-day average of over 500 barrels of oil equivalent per day at 45 percent to 75 percent liquid content, according to

the company's website.

The Field and the Wells

Noble Energy is just one of about 50 companies in the Niobrara field, and, like most oil companies, they lease their rigs. Ensign Drilling, headquartered in Calgary, Alberta, provides both rigs and crew for Noble Energy. Ensign also transports the rigs from site to site.

While horizontal drilling has been in the news lately, of the 550 wells Noble Energy plans to drill in the upcoming years, only 70 of them will be horizontal — that's up from 27 last year. "There is still a lot of drilling that is vertical or directional," Ekstrom said, adding that horizontal drilling was still an important part of Noble Energy's business. Ekstrom pointed out that the technology for horizontal drilling isn't new, it's been around since the 1950s, but that the relatively

new 3D seismic imaging, which provides a photo of the underground geologic formations, is one of the aspects that has made it easier.

Horizontal wells, with their different pipe specifications, are more expensive, but have a reputation for being more productive. The production ratio for horizontal wells versus vertical wells is 3.2-to-1, while the cost ratio of horizontal versus vertical wells is only 2-to-1, according to horizontaldrilling.org.

According to Ron Scheeff, oil and gas equipment expert at American Augers, based in Ohio, horizontal drilling is still vertical drilling because you vertically drill into a horizontal platform. It's made more complicated and more expensive by hydraulic fracturing, or fracking, a process where water and chemicals are pumped into the well under pressure to create cracks in the strata to release the oil.

In horizontal drilling you'll drill down 500 feet and then begin to build the curve to get to the formation, then drill out 5,000 to 7,000 feet. Drill pipe does bend, but as the horizontal leg gets longer, the ability to push it through the strata decreases. With traditional drills, steel-weighted collars are used to help the drill bite, but there are only so many you can use. Eventually the drill will stop.

American Augers has developed a new horizontal drill called the VR500 that employs a rack-and-pinion system that through mechanical force applies the needed weight to the bit. It also eliminates traditional drilling components, such as cables, winches, tongs and cat-heads. While American Augers hasn't leased out any equipment to drilling operators in Colorado, Scheeff thinks it's only a matter of time before this technology moves into the mainstream.



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Largest Architecture Firms

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RANK	PREV RANK	COMPANY ADDRESS PHONE/FAX	NO. REGISTERED ARCHITECTS 2011 EMPLOYEES 2011 EMPLOYEES 2010	% TIME SPENT ON: ARCHITECTURE % TIME SPENT ON: PLANNING % TIME SPENT ON: INT. DESIGN	% BUSINESS: GOVERNMENT % BUSINESS: COMMERCIAL % BUSINESS: RESIDENTIAL	% BUSINESS IN REGION % BUSINESS OUT OF REGION	E-MAIL WEB SITE	PERSON IN CHARGE TITLE YEAR FOUNDED
1	1	RB+B ARCHITECTS INC. 315 E. Mountain Ave., Suite 100 Fort Collins, CO 80524 970-484-0117/970-484-0264	15 24 24	80% 10% 10%	60% 35% 5%	65% 35%	contact@rbbarchitects.com www.rbbarchitects.com	Ken Field President 1953
2	2	ALLER-LINGLE-MASSEY ARCHITECTS PC 712 Whalers Way, Suite B-100 Fort Collins, CO 80525 970-223-1820/970-223-1833	8 13 14	90% 5% 5%	60% 25% 15%	90% 10%	office@aller-linge-massey.com www.aller-linge-massey.com	David Lingle Michael (Mick) Aller Brad Massey Principals 1986
3	4	ARCHITECTURE PLUS PC 318 E. Oak St. Fort Collins, CO 80524 970-493-1220/970-224-1314	4 7 5	80% 20% 0%	80% 15% 5%	85% 15%	tomk@aplusarch.com www.aplusarch.com	Jim Cox Tom Kalert AIA, President AIA, Vice president 1970
4	3	VFR DESIGN INC. 401 W. Mountain Ave., Suite 200 Fort Collins, CO 80521 970-224-1191/970-224-1662	4 3 N/A	0% 60% 0%	20% 70% 10%	99% 1%	contact@vfrdesigninc.com www.vfrdesigninc.com	N/A
5	7	THE ARCHITECTS' STUDIO 151 W. Mountain Ave. Fort Collins, CO 80524 970-482-8125/970-482-8450	3 8 5	N/A N/A N/A	40% 40% 20%	80% 20%	info@the-architects-studio.com www.the-architects-studio.com	Don Bundy, Carr Bleker, Glenn Konen, Jeff Errett Principals 1988
6	5	KENNEY & ASSOCIATES INC. 209 E. Fourth St. Loveland, CO 80537 970-663-0548/970-669-2384	3 5 6	N/A N/A N/A	0% 80% 20%	95% 5%	betsie@kenneyarch.com www.kenneyarch.com	Roger A. Kenney Principal, owner 1991
7	6	THE FWA GROUP 3665 JFK Parkway, Bldg. 2, Suite 103 Fort Collins, CO 80525 970-232-3125/704-332-7004	3 4 5	100% 0% 0%	N/A 0% 0%	100% 0%	r.larsen@fwagroup.com www.fwagroup.com	Randall E. Larsen AIA LEED AP Principal 1953
8	8	THORP ASSOCIATES PC ARCHITECTS & PLANNERS 131 Stanley Ave., Suite 100 Estes Park, CO 80517 970-586-9528/970-586-4145	2 5 5	95% 5% 0%	5% 85% 10%	95% 5%	verlene@thorpassoc.com www.thorpassoc.com	Roger M. Thorp AIA, NCARB, LEED AP, President 1976
9	10	HILLHOUSE ARCHITECTS INC. 8897 Gander Valley Lane Windsor, CO 80550 970-686-0505/N/A	2 4 4	85% 10% 5%	10% 70% 20%	25% 75%	jim@haiarchs.com www.haiarchs.com	Jim Hillhouse Principal 1977
10	NR	RANKIN ARCHITECTS 117 E. Mountain Ave., Suite 205 Fort Collins, CO 80524 970-224-0630/970-224-0634	2 2 1	85% 15% 0%	0% 90% 10%	100% 0%	mrankin@rankinarchitects.com www.rankinarchitects.com	Matt Rankin President 2006
11	11	FREEMAN ARCHITECTS PC 2024 Blue Mesa Court Loveland, CO 80538 970-667-3939/970-667-3940	1 4 4	90% 10% 0%	0% 75% 25%	95% 5%	freemanarchs@aol.com www.freeman-architects.com	John Freeman Owner/architect 2003
12	9	JCL ARCHITECTURE INC. 401 S. Mason St. Fort Collins, CO 80524 970-224-5710/970-224-5715	1 4 4	N/A N/A N/A	20% 55% 25%	75% 25%	justin@theartofconstruction.com www.theartofconstruction.com	Justin Larson AIA, CEO 2004

Region surveyed includes the city of Brighton and Larimer and Weld counties.
N/A-Not Available.
NR-Not Previously Ranked.

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Largest Electrical Contractors

Ranked by no. of employees

RANK	PREV RANK	COMPANY ADDRESS OFFICE PHONE	EMPLOYEES 2011 EMPLOYEES 2010	REVENUES 2010 REVENUES 2009	PRODUCTS/SERVICES	E-MAIL WEB SITE	PERSON IN CHARGE TITLE OF IN CHARGE YEAR FOUNDED
1	1	GREGORY ELECTRIC 3317 N. Lincoln Ave. Loveland CO 80538 970-669-7609	75 80	\$12,000,000 \$13,000,000	Electrical contractor.	rbryant@gregoryelectricinc.com www.gregoryelectricinc.com	Rod Bryant President 1988
2	2	MERIT ELECTRIC INC. 2643 Midpoint Drive, Suite F Fort Collins CO 80525 970-266-8100	50 63	\$7,461,000 \$11,076,000	Electrical construction and services.	merit@meritelec.com www.meritelec.com	Royce Glader CEO 1984
3	3	INTERSTATES CONSTRUCTION SERVICES INC. 2636 Midpoint Drive Fort Collins CO 80525 970-221-1776	48 39	\$8,000,000 \$9,482,000	Single-source electrical construction, electrical engineering, instrumentation, automation control systems, and UL Listed panel fabrication services for industrial and commercial facilities.	doug.coltharp@interstates.com www.interstates.com	Doug Coltharp Regional manager 1953
4	NR	MALM ELECTRICAL CONTRACTORS LLC 266 Basher Drive, Unit No. 2 Berthoud CO 80513 970-532-9900	45 35	\$5,500,000 \$4,300,000	Commercial, industrial, multi-family, design build services.	tmalm@malmelectric.com www.malmelectric.com	Trent Malm General manager 2002
5	NR	N LINE ELECTRIC LLC 6974 Ridgeline Drive Timnath CO 80547 303-702-1147	33 28	N/A N/A	High-voltage electrical contractor specializing in pole line repairs and substation construction.	wade@nlineelectric.com www.nlineelectric.com	Wade G. Hamlin Rodger Steinke Owners 2003
6	4	ECKSTINE ELECTRIC CO. 13739 Weld County Road 25 1/2 Platteville CO 80651 970-785-0601	27 37	\$7,000,000 \$9,000,000	Electrical, commercial, institutional, industrial, farm, service, and fire alarm.	info@eckstineelectric.com www.eckstineelectric.com	Michael Eckstine President 1954
7	8	BRET'S ELECTRIC 9250 Bruin Blvd., Suite C Frederick CO 80504 720-494-8944	20 20	N/A N/A	Full-service electrical contractor in commercial, industrial, multi-family and custom residential projects.	janet@bretselectric.com www.bretselectric.com	Janet Martin Business manager 1993
8	NR	SKYLINE ELECTRIC 2307 W. Eighth St. Loveland CO 80537 970-669-2607	20 N/A	N/A N/A	Complete electrical contracting for residential, commercial, industrial, new construction, service and low-voltage systems.	gregs@skylineelec.com www.skylineelec.com	Edward Spicka Owner, Vice president 1979
9	9	AMERICAN SERVICES INC. 513-A N. Link Lane Fort Collins CO 80524 970-482-8141	10 10	\$1,195,000 \$1,210,000	Electrical, plumbing, HVAC.	asi@americanserve.com www.americanserve.com	Len Jones Owner 1985
10	NR	WARKENTIN ELECTRIC INC. 1531 Fourth Ave. Greeley CO 80631 970-304-6833	10 10	\$1,100,000 \$1,600,000	Free estimates, general facility maintenance, new constructions and remodels, service upgrades, hot tub and air conditioning hookup.	warkentinelectric@qwestoffice.net N/A	Larry Warkentin President 1994
11	NR	EGGERS ELECTRIC INC. 3520 W. Eisenhower Blvd. Loveland CO 80537 970-669-1883	10 9	N/A N/A	Residential, commercial, industrial, energy efficient lighting, new construction, repairs, remodeling, trouble shooting.	eggers@eggselectric.com www.eggselectric.com	Brent Eggers Vice president 1973
12	NR	MR. ELECTRIC OF NORTHERN COLORADO 204 N. Link Lane, Suite 8 Fort Collins CO 80524 970-221-3000	7 5	\$750,000 \$850,000	Residential and commercial electric services.	N/A www.mrelectric.com	Colt Easley 2005

Region surveyed includes the city of Brighton and Larimer and Weld counties.
N/A-Not Available
NR-Not Previously Ranked
Choice City Electric Inc. declined to participate.
Precision Service Electric Inc. did not respond in time to be included on this list.

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Largest Engineering Firms

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RANK	PREV RANK	COMPANY ADDRESS PHONE/FAX	NO. PES NO. EIS TOTAL EMPLOYEES 2011	REVENUES 2010 REVENUES 2009	TYPE OF ENGINEERING	NOTABLE PROJECTS	HEADQUARTERS E-MAIL WEB SITE	PERSON IN CHARGE TITLE YEAR FOUNDED
1	1	AYRES ASSOCIATES 3665 JFK Parkway, Bldg. 2, Suite 200 Fort Collins, CO 80525 970-223-5556/970-223-5578	25 2 40	\$7,000,000 \$7,700,000	Civil engineering, water resources engineering.	Platte River channel geomorphology and in-channel vegetation monitoring, Nevada Department of Transportation statewide bridge scour evaluations	Fort Collins quastt@ayresassociates.com www.ayresassociates.com	Jim Schall Vice president 1967
2	7	NATURAL RESOURCES CONSULTING ENGINEERS 131 Lincoln Ave., Suite 300 Fort Collins, CO 80524 970-224-1851/970-224-1885	17 15 25	N/A N/A	Environmental.	ACOMA Wastewater Design, Wind River Irrigation Project	Fort Collins office@nrce.com www.nrce.com	Woldezion Mesghinna President 1989
3	2	K L & A INC. 421 E. Fourth St. Loveland, CO 80537 970-667-2426/970-667-2493	17 10 32	\$3,500,000 \$9,100,000	Structural.	National Renewable Energy Laboratories Research Support Facilities Building, TAXI 2, Denver School for Science and Technology	Golden drutledge@klaa.com www.klaa.com	M. Douglas Rutledge COO 1994
4	4	ESC ENGINEERING 3540 JFK Parkway Fort Collins, CO 80525 970-224-9100/970-224-9137	14 7 75	\$10,600,000 \$12,050,000	Electrical power, planning, controls, automation and integration, GIS for utilities, municipals, and industry.	Numerous transmission lines in Colorado and Texas; utility substations in Wyoming, Colorado, and Texas	Fort Collins info@thinkesc.com www.thinkesc.com	Kevin P. Hartig President 1978
5	3	THE ENGINEERING CO. 2310 E. Prospect Road, Suite B Fort Collins, CO 80525 970-484-7477/970-484-7488	13 0 21	\$3,200,000 \$3,300,000	Consulting civil engineers, water, wastewater, stormwater, GIS, master planning, construction management; utility rate studies.	ARRA water projects for Lamar, LaJunta and Florence, wastewater treatment improvements for Windsor, water and wastewater treatment plants for Nederland	Fort Collins bzick@tec-engrs.com www.tec-engrs.com	Brian Zick President 1985
6	11	AE ASSOCIATES INC. 5587 W. 19th St. Greeley, CO 80634 970-330-5587/970-330-3040	12 N/A 23	N/A N/A	Mechanical and engineering, energy modeling, energy audits, energy rebate assistance, indoor air quality, commissioning and building automation system controls.	Majestic Star Casino, Pittsburgh; Ameristar Casino, Kansas City; Ameristar Casino, Black Hawk; Water Valley Good Samaritan Senior Resort, Windsor	Greeley contact@aessociates.net www.aessociates.net	Greg Martino President 1976
7	5	ANDERSON CONSULTING ENGINEERS INC. 375 E. Horsetooth Road, Bldg. 5 Fort Collins, CO 80528 970-226-0120/970-226-0121	12 2 22	\$3,836,824 \$3,556,460	Water resources, river restoration, irrigation and drainage, mining, environmental.	Colorado digital flood-insurance rate map project, City of Fort Collins Canal Importation Detention Ponds project	Fort Collins baanderson@acewater.com www.acewater.com	Bradley A. Anderson Gregory J. Koch President Vice president 1998
8	6	STANTEC CONSULTING SERVICES INC. 2950 E. Harmony Road, Suite 290 Fort Collins, CO 80528 970-482-5922/970-482-6368	9 N/A 10,374	\$1,575,500,000 ① \$1,520,000,000	Professional design and consulting services in planning, engineering, architecture, surveying and project management.	North College westside sanitary sewer improvements, Sheely subdivision utility replacement project, Laporte Ave. water transmission system master plan	Edmonton, Alberta, Canada ken.matthews@stantec.com www.stantec.com	Ken Matthews Tracy Anderson Principal 1954
9	12	EXPONENTIAL ENGINEERING CO. 328 Airpark Drive Fort Collins, CO 80524 970-207-9648/970-207-9657	8 5 25	\$4,100,000 \$3,110,000	Consulting, electrical engineering.	Xcel Energy - multiple plants, Navajo Tribal Utility Authority	Fort Collins support@exponentialengineering.com www.exponentialengineering.com	Thomas A. Ghidossi President 1993
10	10	CTL THOMPSON INC. 351 Linden St., Suite 140 Fort Collins, CO 80524 970-206-9455/970-206-9441	6 3 29	\$3,006,000 \$3,311,000	Geotechnical, environmental, materials and structural engineering.	Crow Lane Dam, Harmony Road and College Ave. improvements, Fort Collins Police station, Peetz Wind Farm	Denver info@ctlthompson.com www.ctlt.com	R.B. "Chip" Leadbetter Fort Collins Division manager 1977
11	9	TERRACON CONSULTANTS INC. 301 N. Howes St. Fort Collins, CO 80521 970-484-0359/970-484-0454	6 1 19	N/A N/A	Geotechnical, environmental, construction materials testing, natural resources management.	Colorado State University - Engineering II, Lory Student Center, International House; Various OPS Remediation Projects; Pierce Wastewater Treatment Facility	Olathe, Kansas jcraves@terracon.com www.terracon.com	Douglas J. Jobe Division manager/Vice president 1965
12	NR	LIDSTONE & ASSOCIATES INC. 4025 Automation Way, Bldg. E Fort Collins, CO 80525 970-223-4705/970-223-4706	6 0 20	N/A N/A	Water resources, civil and geological engineering.	Rogue River Restoration Project, Oregon; Town of Baggs, Wyoming water and sewer infrastructure improvements	Fort Collins cdl@lidstone.com www.lidstone.com	Chris Lidstone President 1986
13	16	BASILINE CORP. 710 11th Ave., No. 105 Greeley, CO 80631 970-353-7600/970-353-7601	5 3 20	\$2,100,000 \$1,800,000	Traditional civil engineering, surveying, planning, water and wastewater treatment.	Red Cliff Wastewater Treatment Plant, Squaw Pass Road, NREL Campus access design	Golden bec@baselinecorp.com www.baselinecorp.com	John McLain, PE Owner 1998
14	8	INTERSTATES CONSTRUCTION SERVICES INC. 2636 Midpoint Drive Fort Collins, CO 80525 970-221-1776/970-221-3652	5 2 48	\$8,000,000 \$9,482,000	In-house, single source engineering, electrical construction, instrumentation, and control systems services.	New Belgium Brewery tank farm, Arch Flash study for New Belgium, Advance Energy expansion, High Plains Wind farm O&M	Sioux Center, IA doug.coltharp@interstates.com www.interstates.com	Doug Coltharp Regional manager 1953
15	23	INTERWEST CONSULTING GROUP 1218 W. Ash St., Unit C Windsor, CO 80550 970-674-3300/970-674-3303	5 0 10	N/A N/A	Site civil and transportation engineering.	US 34/Madison continuous flow intersection, Harmony/Shields, College/Harmony, College/Wilcox, Eastman Park Drive RAB	Boulder ralmirall@interwestgrp.com www.interwestgrp.com	Terry Rodrigue President 2002
16	17	COLORADO CIVIL GROUP INC. 1413 W. 29th St. Loveland, CO 80538 970-278-0029/N/A	5 0 5	\$628,000 \$874,000	Civil consulting.	Town of Firestone engineer	Loveland mjacobson@ccginc.us www.ccginc.us	David B. Lindsay, P.E. President 2007
17	NR	S.A. TECHNOLOGY 3985 S. Lincoln St., Suite 100 Loveland, CO 80537 970-663-1431/970-663-5898	4 N/A 120	\$28,841,178 \$16,615,903	Manufacturing.	Reactor decommissioning, robotics for hazardous industries	N/A info@satechnology.com www.satechnology.com	Brian Dyck President and COO 1992
18	15	LANDMARK ENGINEERING LTD. 3521 W. Eisenhower Blvd. Loveland, CO 80537 970-667-6286/970-667-6298	4 N/A 15	\$2,000,000 \$2,800,000	Civil and structural engineering, geotechnical engineering, surveying, land use planning, site design, and landscape architecture.	Loveland Visitor's Center, Fort Logan National Cemetery, Lakeview PUD, Mariana Butte PUD, Group Publishing, Harvest Pointe Senior Housing	Loveland mail@landmarkltd.com www.landmarkltd.com	Kenneth Merritt Jeff Olhausen Senior vice president, RLA President, Owner 1969
19	NR	VEI GLOBAL INC 7791 Highland Meadows Parkway Windsor, CO 80528 970-224-7377/970-224-7378	4 6 25	\$4,000,000 \$4,000,000	Industrial mechanical, structural and electrical.	Sugar and ethanol industry new facility construction and upgrades	Fargo, ND jlund@veiglobal.com www.veiglobal.com	Jeff Lund President 1998
20	24	J-U-B ENGINEERS INC. 3538 JFK Parkway, Suite 1 Fort Collins, CO 80525 970-377-3602/970-377-3935	4 1 6	\$40,290,000 \$44,300,000	Civil.	N/A	Boise, Idaho jtemple@jub.com www.jub.com	Jeff Temple Area manager 1955
21	NR	DRESSER-RAND ENGINEERING 4700 McMurtry Ave., Suite 101 Fort Collins, CO 80525 970-224-0170/970-224-0171	4 0 35	N/A N/A	Controls and environmental engineering, natural gas driven engines.	N/A	Houston kdavies@dresser-rand.com www.dresser-rand.com	Jay Holden Kevin Davies General manager Operations manager 1996
22	NR	COLORADO ENGINEERING EXPERIMENT STATION INC. 54043 Weld County Road 37 Nunn, CO 80648 970-897-2711/970-897-2710	3 N/A 45	N/A N/A	Consulting.	N/A	N/A ceesi@ceesi.com www.ceesi.com	Steve Caldwell CEO 1965
23	14	NORTHERN ENGINEERING SERVICES 200 S. College Ave., Suite 100 Fort Collins, CO 80524 970-221-4158/970-221-4159	3 N/A 13	N/A N/A	Civil engineering and land surveying.	Fossil Lake Ranch in Fort Collins, Highlands Meadows Golf Course in Windsor, Centerra Marketplace, Bethke Elementary School, Timmath	Fort Collins info@northernengineering.com www.northernengineering.com	George Schock Bud Curtiss President Vice president 1987
24	18	AQUA ENGINEERING INC. 4803 Innovation Drive Fort Collins, CO 80525 970-229-9668/970-226-3855	3 5 14	N/A N/A	Irrigation engineering for landscapes and agriculture; water conservation analysis for outdoor water use.	Water conservation analysis for Denver water; Denver Botanic Gardens irrigation system renovation; various irrigation projects for CSU, CU Boulder, UNC and Colorado College.	Fort Collins beccard@aquagr.com www.aquaengineering.com	Robert Beccard Darren Salvador Douglas Macdonald Elaine Bustos President Vice president Vice president Vice president, COO 1975
25	NR	STEWART ENVIRONMENTAL CONSULTANTS LLC 3801 Automation Way, Suite 200 Fort Collins, CO 80525 970-226-5500/970-226-4946	3 3 30	\$2,414,946 \$2,303,315	Environmental.	Commercialization of BiO2 algae wastewater treatment process, development of produced water projects, industrial filtration projects for mining, metals and algae	Fort Collins info@stewartenv.com www.stewartenv.com	David R. Stewart President 1985

Area surveyed includes Weld and Larimer counties and the city of Brighton.
N/A-Not Available.
NR-Not Previously Ranked.
① Figure in Canadian Dollars.

Based on responses to Business Report survey researched by Ross Manley
To be considered for future lists, e-mail research@ncbr.com

Largest Landscape Architecture Firms

Ranked by no. registered landscape architects

RANK	PREV RANK	COMPANY ADDRESS	NO. LANDSCAPE ARCHITECTS 2010 EMPLOYEES 2011 EMPLOYEES 2010	% TIME SPENT ON: ARCHITECTURE % TIME SPENT ON: PLANNING	% BUSINESS: GOVERNMENT % BUSINESS: COMMERCIAL % BUSINESS: RESIDENTIAL	% BUSINESS IN REGION % BUSINESS OUT OF REGION	E-MAIL WEB SITE	PERSON IN CHARGE TITLE YEAR FOUNDED
1	1	BHA DESIGN INC. 1603 Oakridge Drive Fort Collins, CO 80525 970-223-7577	7 7 8	0% 20%	60% 35% 5%	60% 40%	lrobbie@bhadesign.com www.bhadesign.com	Angela Milewski Roger Sherman Partners 1993
2	2	AECOM 240 E. Mountain Ave. Fort Collins, CO 80524 970-484-6073	6 200 200	N/A 60%	N/A 10% N/A	25% 75%	shara.pool@aecom.com www.aecom.com	Phil Hackney Greg Hurst Vice president and District manager 1939
3	4	RUSSELL + MILLS STUDIOS 141 S. College Ave., Suite 104 Fort Collins, CO 80524 970-484-8855	3 4 5	N/A 30%	80% 20% 0%	40% 60%	pmills@russellmillsstudios.com www.russellmillsstudios.com	Paul Mills Craig Russell Partners 2007
4	8	BECK ARCHITECTS 170 S. Saint Vrain Ave. Estes Park, CO 80517 970-586-3913	2 4 4	70% 10%	10% 75% 15%	90% 10%	thomas@twbeckarchitects.com www.twbeckarchitects.com	Thomas Beck AIA, NCARB 1998
5	5	VIGNETTE STUDIOS P.O. Box 1889 Fort Collins, CO 80522 970-472-9125	2 2 2	N/A 40%	0% 60% 40%	60% 40%	hoaglund@vignetestudios.com www.vignetestudios.com	Terence Hoaglund Principal 1998
6	7	LANDMARK ENGINEERING LTD. 3521 W. Eisenhower Blvd. Loveland, CO 80537 970-667-6286	1 15 15	N/A 55%	50% 20% 30%	60% 40%	mail@landmarkltd.com www.landmarkltd.com	Kenneth Merritt President, RLA 1969
7	9	THE FREDERICKSON GROUP 7711 Windsong Drive Windsor, CO 80550 970-674-3323	1 1 1	N/A 75%	0% 90% 10%	100% 0%	deanne@tfgcolorado.com www.TFGcolorado.com	Deanne Frederickson Manager, Owner 2000
8	NR	ROBERT SHREVE ARCHITECTS & PLANNER INC. 801 Eighth St., Suite 120 Greeley, CO 80631 970-346-0151	0 3 3	85% 15%	30% 30% 40%	100% 0%	rsapinc@aol.com N/A	Robert Shreve 1994
9	NR	CASSEDAY CREATIVE DESIGNS LLC 1711 61st Ave., Suite 206 Greeley, CO 80634 970-454-8740	N/A 2 2	90% 10%	5% 90% 5%	90% 10%	robb@casseday.net www.CCDarch.com	Robb R. Casseday AIA, LEED-AP 2004
10	NR	GLASER ARCHITECTS 215 Jefferson St. Fort Collins, CO 80524 970-567-0844	N/A 1 1	50% N/A	40% 30% 30%	100% 0%	carl@archbuild.com N/A	Carl Glaser Principal 1973
11	3	JIM SELL DESIGN INC. 153 W. Mountain Ave. Fort Collins, CO 80524 970-484-1921	N/A N/A 4	N/A N/A	20% 20% 60%	75% 25%	info@jimselldesign.com www.jimselldesign.com	Jim Sell President 1975
12	NR	RIPLEY DESIGN INC. 401 W. Mountain Ave., Suite 100 Fort Collins, CO 80521 970-224-1191	N/A N/A 3	N/A N/A	N/A 70% 15%	85% N/A	robin.pelkey@vfrdesigninc.com www.vfrdesigninc.com	Linda Ripley 1996

Region surveyed includes the City of Brighton and Larimer and Weld Counties.
N/A-Not Available
NR-Not Previously Ranked

Mill Brothers Landscape Group declined to participate in the survey.
Lindgren Landscape & Irrigation Inc. and Alpine Gardens did not respond in time to be included on this list.

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Largest General Contractors

Ranked by revenues

RANK	PREV RANK	COMPANY ADDRESS	REVENUES 2010 REVENUES 2009	EMPLOYEES 2011 EMPLOYEES 2010	AREAS OF SPECIALTY	NOTABLE PROJECTS	E-MAIL WEB SITE	PERSON IN CHARGE W/ TITLE YEAR FOUNDED
1	1	HENSEL PHELPS CONSTRUCTION CO. 420 Sixth Ave. Greeley, CO 80632 970-352-6565	\$2,651,768,343 \$3,024,757,000	338 400	Commercial general contracting and LEED.	Denver Justice Center, Jennie Sealy Hospital Replacement, Ambassador Learning Center	mreizt@henselphelps.com www.henselphelps.com	Jerry L. Morgensen, Chairman Jeffrey K. Wenaas, President and COO 1937
2	2	FCI CONSTRUCTORS INC. 4001 N. Valley Drive Longmont, CO 80504 970-535-4725	\$269,513,000 \$328,000,000	290 302	Commercial general contractor and construction management.	Southern Ute Cultural Museum, CU-Institute for Behavioral Science, Wyoming Dept. of Game and Fish	sarmstrong@fciol.com www.fciol.com	Ed Forsman, President 1978
3	3	GH PHIPPS CONSTRUCTION CO. 208 Racquette Drive Fort Collins, CO 80524 303-571-5377	\$204,000,000 \$178,610,000	N/A 300	Hospitals and other medical facilities, higher education facilities, K-12, high-tech, office buildings, religious facilities.	CSU Diagnostic Medicine Center - Veterinarian Hospital, The Children's Hospital (joint venture), Platte Valley Medical Center, Academy 20 Discovery Canyon School, United Power Headquarters	lisa.knight@ghphipps.com www.ghphipps.com	Charlie Graft, CEO 1952
4	5	THE NEENAN COMPANY 2620 E. Prospect Road, Suite 100 Fort Collins, CO 80525 970-493-8747	\$139,000,000 \$119,000,000	210 203	Design-build firm specializing in education, health care, government and commercial buildings.	New Belgium Brewery, Orthopaedic Center of the Rockies, The Mitchell Block (Old Town Fort Collins), YMCA of the Rockies	info@neenan.com www.neenan.com	David G. Neenan, Founder and Chairman Randy Myers, President and CEO 1966
5	4	ROCHE CONSTRUCTORS INC. 361 71st Ave. Greeley, CO 80634 970-356-3611	\$107,850,000 \$166,570,000	72 77	Retail, office and banking, education, public works/corrections, and industrial and manufacturing.	Aurora Processing Center Annex	info@rocheconstructors.com www.rocheconstructors.com	Thomas J. Roche, President 1971
6	7	MARK YOUNG CONSTRUCTION INC. 7200 Miller Place Frederick, CO 80504-6609 303-776-1449	\$60,000,000 \$47,000,000	135 135	Retail grocery, office, municipal, schools and higher education construction.	Wal-Mart #905, North Metro Fire Rescue Admin. Building, Douglas County Sheriff Sub-Station, Julia Temple Health Care Center Remodel	lrodriguez@markyoungconstruction.com www.markyoungconstruction.com	David Guida, President 1989
7	8	BRINKMAN CONSTRUCTION INC. 3003 E. Harmony Road, Suite 300 Fort Collins, CO 80528 970-267-0954	\$45,550,000 \$34,149,945	48 47	Integrated real estate services, construction, development, real estate brokerage, vacation properties.	Flats at the Oval-Mixed Use in Fort Collins, Otterbox	pete.meyer@brinkmanpartners.com www.brinkmanpartners.com	Paul E. Brinkman Kevin Brinkman, Principals 2005
8	6	ALLIANCE CONSTRUCTION SOLUTIONS 2725 Rocky Mountain Ave., Suite 100 Loveland, CO 80538 970-663-9700	\$41,500,000 \$51,000,000	31 35	LEED buildings and sustainable building practices, construction manager, general contractor, design build construction services, BIM	Renaissance Uptown Lofts - Denver; Cheyenne Regional Medical Center Renovation - Cheyenne; Poudre Valley Health Renovation - Fort Collins; Green Valley Ranch Library - Green Valley Ranch	info@allianceconstruction.com www.allianceconstruction.com	William H. Joyner, President and CEO 1982
9	9	DRAHOTA 4700 Innovation Drive, Bldg. C Fort Collins, CO 80525 970-204-0100	\$34,000,000 \$30,000,000	36 36	Full-service construction manager/general contractor, LEED construction.	Provincetowne Green for CARE Housing - Fort Collins; West Vail Fire Station no. 3 - Vail; Poudre Fire Station No. 3 - Fort Collins; National Board of Chiropractic Examiners - Greeley; Mini Cooper Dealership - Loveland	info@drahota.com www.drahota.com	Terry L. Drahota, President 1973
10	NR	MISHLER CONSTRUCTION 8475 W. I-25 Frontage Road, No. 100 Frederick, CO 80504 303-532-2020	\$16,300,000 \$10,000,000	12 12	Medical, religious, industrial, land development.	Ritchie Brothers Auctioneers, Salud Family Health Centers, Highland Park Community Church - Casper	jfast@mishlerbuildstrong.com www.mishlerbuildstrong.com	Delbert Fast, President Rob Bollinger, CEO 1995

Region surveyed includes the City of Brighton and Larimer and Weld counties.

N/A - Not Available

NR - Not Previously Ranked

Delta Construction Inc. and Heath Construction declined to participate.

Collins Custom Builders and Construction Management, Dohn Construction, Elder Construction, G.L. Hoff Co. (DBA) Hoff Construction, Hall-Irwin Corp., Thunderpup Construction and Weits Construction LLC declined to provide revenue figures.

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Largest General Contractors

Ranked by revenues

RANK	PREV RANK	COMPANY ADDRESS	REVENUES 2010 REVENUES 2009	EMPLOYEES 2011 EMPLOYEES 2010	AREAS OF SPECIALTY	NOTABLE PROJECTS	E-MAIL WEB SITE	PERSON IN CHARGE W/ TITLE YEAR FOUNDED
11	NR	MCCAULEY CONSTRUCTORS INC. 650 Innovation Circle Windsor, CO 80550 970-686-6300	\$15,174,000 \$12,733,212	16 16	General contractor, commercial construction.	Windsor Town Hall	corporate@mccauleyconstructors.com www.mccauleyconstructors.com	Leon J. McCauley, President 2005
12	NR	COE CONSTRUCTION INC. 2302 E. 13th St. Loveland, CO 80537 970-663-7636	\$8,051,000 \$5,650,000	13 13	New construction, tenant improvements and remodeling of restaurants, hotels, office buildings, banks, retail buildings, apartment buildings.	Advantage Bank, Hilton exterior remodel, The Group building at Centerra	admin@coeconstruction.com www.coeconstruction.com	Gregg Meisinger, President 1990
13	NR	RHINOTRAX CONSTRUCTION INC. 4161 Mulligan St. Longmont, CO 80504 303-682-9906	\$8,000,000 \$4,000,000	12 10	New construction and tenant finish.	Regis University Downtown Campus 30,000SF	info@rhinotrax.com N/A	Michele Noel, President 2004
14	NR	WATTLE & DAUB CONTRACTORS 103-203 E. Vine Drive Fort Collins, CO 80520 970-493-2244	\$2,600,000 \$2,300,000	14 14	Historic preservation and commercial, industrial and institutional waterproofing and roofing.	Wyoming State Capitol, Museo de las Tres Colonias, PSD schools, Ault High School, Parrish House Museum, Jackson County Courthouse, Logan County Courthouse, Elbert Mercantile, Sterling Presbyterian Church	t.tisthammer@WattleandDaub.com www.WattleandDaub.com	Thomas A. Tisthammer, President 1978
15	NR	DELEHOY CONSTRUCTION INC. 3109 S. Taft Hill Road Fort Collins, CO 80526 970-226-0836	\$2,400,000 \$2,500,000	10 10	Commercial projects; new, additions and remodels; residential, new, additions and remodels.	Cargill Research; 15,000-sqft. new lab building; Larimer County Justice Center; (5) courtroom remodels, Windsor Medical Center Remodel, Larimer County Space Maximization Project phase 1 and 2.	mdelehoj@comcast.net info@delehojconstruction.com	Mark Delehoj, President Mike Roberts, V.P. of production 1985
16	NR	TERRA CONSTRUCTORS INC. 1301 Mill Iron Road Milliken, CO 80543 970-481-0341	\$830,000 \$515,000	13 13	New home construction, custom home construction, remodeling, landscaping and all phase of concrete work. DBE and MBE Certified.	Stanley Park Grandstand, Estes Park; US 287 Pedestrian Underpass, Loveland; Westglenn Park, Westminster; multiple homes ranging from \$500K - \$2,000,000; Northern Colorado Parade of Homes Entry - 2007 and 2008	tino@terraconstructors.com N/A	Tino Flores, Owner AJ Flores, Project manager 2005
17	10	ARMSTEAD CONSTRUCTION INC. 5100 S. College Ave. Fort Collins, CO 80525 970-472-1113	\$625,000 \$1,980,000	2 3	Custom homes, remodels, additions.	N/A	jeff@armsteadconstruction.com www.armsteadconstruction.com	Jeffrey J. Schneider, President 1990
18	11	GILLAM DEVELOPMENT CORP. 100 Rolling Hills Ranch Drive Johnstown, CO 80534 970-222-7952	\$450,000 \$850,000	1 1	Builder/developer.	N/A	rhfor97@aol.com N/A	Bruce Gillam, President 1993
19	NR	GRUBER CONSTRUCTION INC. 1001A E. Harmony Road, no. 322 Fort Collins, CO 80526 970-669-3636	\$326,000 \$296,000	4 5	Commercial general contractor.	Williams Clothier, Ft. Collins; UPS Stores, Colorado; Dr. Schaefer and Kaines Dental Office, Ft. Collins; Oxygen Lounge and Market, Ft. Collins; Readers Cove Bookstore, Ft. Collins.	jjg@gruberconstructioninc.com www.gruberconstructioninc.com	Jim Gruber, President 1998

Region surveyed includes the City of Brighton and Larimer and Weld counties.

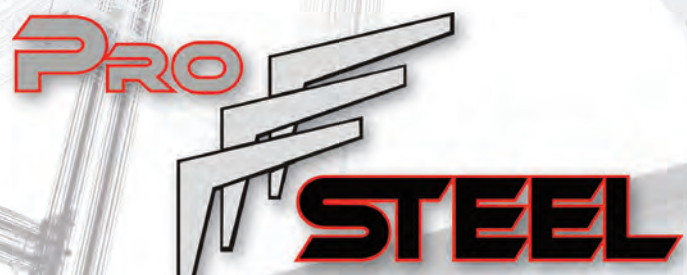
N/A - Not Available

NR - Not Previously Ranked

Delta Construction Inc. and Heath Construction declined to participate.


Collins Custom Builders and Construction Management, Dohn Construction, Elder Construction, G.L. Hoff Co. (DBA) Hoff Construction, Hall-Irwin Corp., Thunderpup Construction and Weits Construction LLC declined to provide revenue figures.

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Ranked by 2010 Recorded New Home Closings

RANK	COMPANY ADDRESS PHONE/FAX	2010 NEW HOMES SALES	MAJOR PROJECTS	E-MAIL WEB SITE PERSON IN CHARGE
1	JJ CONSTRUCTION OF NORTHERN COLORADO/JOURNEY HOMES 7251 W. 20th St., Unit L-200 Greeley, CO 80634 970-352-7072/970-330-5357	204	Maple Hill, Silver Peaks 2, Mountain Shadows 1, 2	info@journeyhomes.com www.journeyhomes.com Jeff Demaske, Principal partner Larry S. Buckendorf, General counsel
2	D.R. HORTON 11031 Sheridan Blvd. Westminster, CO 80020 303-466-1831	126	Timnath South 1, Windshire Park 1, Wyndham Hill 1	www.drhorton.com
3	OAKWOOD HOMES 3831 Heatherwood Circle Loveland, CO 80534 970-669-9801/866-269-1399	68	Thompson River Ranch 1	www.oakwoodhomesco.com Mike Welty Duane Montoya, Office managers
4	TAYLOR MORRISON 1420 W. Canal Court, Suite 170 Littleton, CO 80120 303-798-3500	67	Erie Commons 1, 2	www.taylormorrison.com Kip Gilleland, Division president
5	KB HOME COLORADO INC. 7807 E. Peakview Ave., Suite 300 Centennial, CO 80111 303-323-1100/720-488-3860	55	Highplains 3, 4	denvercs@kbhome.com www.kbhome.com Rusty Crandall, Division president
6	RICHMOND AMERICAN HOMES 4350 S. Monaco St. Denver, CO 80237 303-773-2727	52	Sweetgrass 1	www.richmondamerican.com
7	RYLAND HOMES GROUP 8200 E. Maplewood Ave., Suite 150 Greenwood Village, CO 80111 303-486-5000/303-486-5050	38	Stroh Farm 1, 2, 3, 4, 5	www.ryland.com R. Chad Dreier, Chairman, CEO, President
8	ASPEN HOMES OF COLORADO INC. 3037 N. Taft Ave. Loveland, CO 80538 970-461-9696/970-663-6262	37	Maple Hill, Giuliano First	contact@aspenhomesco.com www.aspenhomesco.com Jammie Sabin, President Rob Sabin, Director of research and development
9	LOVELAND MIDTOWN DEVELOPMENT 1899 E. 11th St. Loveland, CO 80537 970-456-4600/970-456-4545	35	Koldeway 3	rgoering@newmidtownhomes.com www.lovelandmidtownhomes.com Eric Holsapple, President

Source: Home Builders Research report - Dec. 2010.
N/A-Not Available.

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Largest HVAC Companies

Ranked by no. of local employees

RANK	PREV RANK	COMPANY ADDRESS	EMPLOYEES 2011 EMPLOYEES 2010	REVENUES 2010 REVENUES 2009	PRODUCTS/SERVICES	E-MAIL WEB SITE	PERSON IN CHARGE TITLE OF PERSON IN CHARGE YEAR FOUNDED
1	NR	A-1 HEATING & AIR CONDITIONING 107 N. 23rd Ave. Greeley, CO 80631 970-352-3500	333 N/A	\$450,000 \$420,000	Service and installation of furnaces and air conditioners.	alheat@yahoo.com www.alheat-air.com	Darren Knoll President 1969
2	2	ALLEN PLUMBING & MECHANICAL INC. 101 S. Link Lane Fort Collins, CO 80524 970-484-4848	85 72	\$8,500,000 \$8,200,000	New construction and service for plumbing and HVAC.	allenph@allenph.com www.allenph.com	Mike Allen Jeff Allen President CEO 1962
3	NR	U.S. ENGINEERING CO. 729 S.E. Eighth St. Loveland, CO 80537 970-669-1666	60 70	\$56,000,000 \$74,000,000	Mechanical construction firm, HVAC, plumbing, piping and sheet-metal commercial construction.	tclark@usenineering.com www.usengineering.com	Bob Brunson Chief operations officer 1893
4	3	SIMPSON CO. 321 Basher Drive Berthoud, CO 80513 970-282-0022	45 52	N/A \$16,500,000	Design, manufacture, install and service commercial HVAC systems.	kentc@simpsonair.com www.simpsonair.com	Tom Wasmer Kent S. Campbell Manager/Members 1947
5	5	IMS HEATING & AIR INC. 5213 Longs Peak Road, Unit A Berthoud, CO 80513 970-532-0123	26 29	N/A N/A	HVAC maintenance, indoor-air quality, retrofit, new construction, commercial.	ginny@imsheatingandair.com www.imsheatingandair.com	Daren Shawver Jeff Mayer Dwayne Shawver Owners 2000
6	4	NORTHERN COLORADO AIR INC. 812 Stockton Ave. Fort Collins, CO 80524 970-223-8873	25 25	\$3,200,000 \$3,200,000	HVAC, service and planned maintenance 24/7, hydronics, indoor air quality products, light commercial, residential, remodel.	ac@ncagriff.com www.ncagriff.com	R.R. "Griff" Griffin Elodie Vigneron Owner 1992
7	NR	CMS MECHANICAL SERVICES INC. 609 Technology Circle, No. A Windsor, CO 80550 970-686-6800	21 23	\$3,800,000 \$2,900,000	Commercial, industrial, institutional HVACR services including maintenance, repair, retrofit, design/build installation, energy upgrades, geothermal, sheetmetal and pipe fitting.	info@cmsmechserv.com www.cmsmechserv.com	Nick Luca Kristen Luca President/owner Owner 1996
8	6	HIGH PLAINS MECHANICAL SERVICE INC. 2020 Airway Ave. Fort Collins, CO 80524 970-221-5645	20 20	\$4,000,000 \$3,650,000	HVAC service, maintenance and installation.	info@hpmervice.com www.hpmervice.com	Paul Finger Joyce Finger Owners 1983
9	NR	WESTERN COMFORT SYSTEMS INC. 6525 W. Fourth St. Greeley, CO 80634-9773 970-352-3432	14 16	N/A N/A	HVAC, sheet metal.	don@westcomsys.com N/A	Donald Hobart President 1985
10	NR	GREELEY FURNACE CO. LLC 112 E. 30th St. Greeley, CO 80631 970-356-0121	11 10	N/A N/A	24-hour sales and service.	heatman@greeleyfurnace.com www.greeleyfurnace.com	Ben Hitchcock Owner 1995
11	NR	SPECIALIZED HEATING AND AIR CONDITIONING LLC 8132 WCR 86 Fort Collins, CO 80524 970-221-5621	9 6	\$1,200,000 \$900,000	Residential sales and service, heating systems, cooling systems, tankless water heaters, indoor air products, duct cleaning.	specialized_hvac@yahoo.com www.specializedheating.com	Charlie Aldridge Owner 2002
12	7	BALANCE POINT HEATING & AIR CONDITIONING 316 Commerce Drive Fort Collins, CO 80524 970-484-4440	9 9	\$1,500,000 \$1,000,000	Residential and commercial HVAC sales and service.	info@BalancePointHeating.com www.BalancePointHeating.com	Bill Kusmik Owner 1998
13	7	HAHN PLUMBING, HEATING AND COOLING 130 Chesnut St. Fort Collins, CO 80524 970-484-7668	8 11	\$780,000 N/A	Plumbing and heating.	sandy@hahnplumbing.com www.hahnplumbing.com	John Hahn President 1968

Region surveyed is the city of Brighton and Larimer and Weld counties.

N/A-Not Available

NR-Not Previously Ranked

Air Masters Heating and Air Conditioning, Albracht's One Hour Heating & Air Conditioning, Haynes Mechanical Systems, Kuck Mechanical Contractors, Poudre Valley Air Inc., R & H Heating & Air Conditioning Inc., and Sam Ainsworth & Co. did not respond in time to be included on this list.

Based upon responses to Business Report survey researched by Ross Manley

To be considered for future lists, e-mail research@ncbr.com

Largest Plumbing Companies

Ranked by no. of employees

RANK	PREV RANK	COMPANY ADDRESS	EMPLOYEES 2011 EMPLOYEES 2010	REVENUES 2010 REVENUES 2009	PRODUCTS/SERVICES	WEB SITE E-MAIL	PERSON IN CHARGE, TITLE YEAR FOUNDED
1	2	ALLEN PLUMBING & MECHANICAL INC. 101 S. Link Lane Fort Collins, CO 80524 970-484-4848	85 72	\$8,500,000 \$8,200,000	New construction and service for plumbing and HVAC.	www.allenph.com allenph@allenph.com	Mike Allen, President Jeff Allen, CEO 1962
2	1	U.S. ENGINEERING CO. 729 S.E. Eighth St. Loveland, CO 80537 970-669-1666	60 70	\$56,000,000 \$74,000,000	Mechanical construction firm, HVAC, plumbing, piping and sheet-metal commercial construction.	www.usengineering.com tclark@usenineering.com	Bob Brunson, Chief operations officer 1893
3	NR	LINDS PLUMBING & HEATING INC. 1414 Blue Spruce Drive, Suite A Fort Collins, CO 80524 970-221-1735	56 56	N/A N/A	Commercial and residential plumbing and heating.	www.lindsph.com frontdesk@lindsph.com	Jeff Makepeace, Owner, President 1982
4	NR	C & B PLUMBING INC. 4115 N. Taft Hill Road Fort Collins, CO 80524 970-484-6578	25 N/A	N/A N/A	Mechanical contracting.	N/A N/A	Dennis Craig, President 1974
5	3	FISHER MECHANICAL CONTRACTORS INC. 3900 Carson Ave. Evans, CO 80620 970-356-8636	16 15	N/A N/A	Plumbing and hot water heat installation and service, commercial and residential, new construction and repair, design and build.	N/A fishermechanical@qwestoffice.net	Ron Bernhardt, Owner, President 1982
6	NR	DPH INC. P.O. Box 270433 Fort Collins, CO 80527 970-567-3311	11 11	N/A N/A	Industrial, commercial, residential plumbing and hot-water heat.	N/A dphinc@msn.com	Mark Daugaard, President 2002
7	NR	MR. ROOTER OF NORTHERN COLORADO 308 Mountain View Drive, Unit E Berthoud, CO 80513 970-532-7877	10 13	\$1,350,050 \$1,521,300	Plumbing repairs, clogged drain, sewer line repairs, pipe location, video inspection.	www.mrrooter.com hwightman@aol.com	Henry Wightman, President 1999
8	4	AMERICAN SERVICES INC. 513-A N. Link Lane Fort Collins, CO 80524 970-482-8141	10 10	\$1,195,000 \$1,210,000	Electrical, plumbing, HVAC.	www.americanserve.com asi@americanserve.com	Len Jones, Owner 1985
9	NR	ACTION PLUMBING AND HEATING INC. 139 12th St. S.W. Loveland, CO 80537 970-669-6093	9 9	\$1,174,222 \$1,167,121	Commercial and residential plumbing and hydronic heating sales and service, drain cleaning, repair/replacement of sewer lines, locate and camera sewer lines.	www.actionplumbingandheating.com actionph1002@qwestoffice.net	Dick Zastrow, Owner, President 1993
10	6	BENJAMIN FRANKLIN PLUMBING 485 N. Denver Ave. Loveland, CO 80537 970-669-8187	8 8	\$1,476,744 \$1,658,365	Repair, replace, remodel plumbing and drain cleaning.	www.benjaminfranklinplumbing.com barton.palmer@benfranklinplumbing.com	Barton J. Palmer, Owner 2002
11	7	HAHN PLUMBING, HEATING AND COOLING 130 Chesnut St. Fort Collins, CO 80524 970-484-7668	8 11	\$780,000 N/A	Plumbing and heating.	www.hahnplumbing.com sandy@hahnplumbing.com	John Hahn, President 1968
12	5	KAHAR PLUMBING & HEATING INC. 6772 N. Franklin Ave. Loveland, CO 80538 970-461-2412	8 10	N/A N/A	New construction, residential, commercial, radiant heat, tankless water heater, service, remodels, gas piping, basements.	www.kahar-plumbing-heating.com kaharplumbing@hotmail.com	Jeff Gallagher, Vice president 1983
13	NR	PAUL'S PLUMBING & HEATING 335 Eighth St. S.E. Loveland, CO 80539 970-669-6555	7 6	N/A N/A	Plumbing, sewer and drains, excavating, septic systems, 24-hour emergency service. Heating and cooling install and service.	www.paulsplumbinginc.com raeann@paulsplumbinginc.com	David Stamps, Service manager Sally Kisselbach, Owner 1984

Region surveyed includes Larimer and Weld counties and the city of Brighton.

N/A-Not Available

NR-Not Previously Ranked

Based upon responses to Business Report survey researched by Ross Manley

To be considered for future lists, e-mail research@ncbr.com

Northern Colorado new construction statistics

Construction activity in Larimer and Weld counties based on permits issued in 2010.

Larimer County

	Total construction	Non-residential	Residential	Non-building	Square feet (thousands)	Value (thousands)	Last year value (thousands)
January	23	3	18	2	52	\$20,448	\$30,710
February	32	4	28	0	101	\$12,606	\$23,454
March	53	2	49	2	111	\$20,528	\$53,693
April	66	14	48	4	435	\$71,173	\$25,533
May	50	8	40	2	240	\$26,196	\$22,488
June	41	5	34	2	244	\$23,650	\$29,486
July	33	4	26	3	99	\$19,825	\$28,338
August	44	10	33	1	130	\$23,848	\$38,587
September	46	9	35	2	79	\$22,038	\$19,692
October	38	6	28	4	63	\$9,669	\$27,302
November	20	3	17	0	49	\$18,285	\$7,300
December	32	8	24	0	62	\$8,397	\$18,763

Weld County

	Total construction	Non-residential	Residential	Non-building	Square feet (thousands)	Value (thousands)	Last year value (thousands)
January	61	3	57	1	287	\$36,045	\$217,240
February	73	0	71	2	159	\$17,454	\$16,888
March	92	0	91	1	203	\$21,345	\$19,817
April	91	1	89	1	199	\$19,354	\$133,639
May	90	4	84	2	244	\$31,961	\$35,294
June	74	5	66	3	574	\$54,050	\$37,419
July	69	1	66	2	151	\$17,003	\$37,202
August	100	1	89	10	199	\$405,610	\$31,604
September	55	3	51	1	131	\$14,958	\$19,249
October	54	4	45	5	102	\$14,018	\$20,903
November	45	1	44	0	111	\$14,218	\$42,634
December	37	1	33	3	83	\$12,320	\$17,665

SOURCE: F.W. DODGE



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(970) 349-7523
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- DURANGO
(970) 385-1855
- EAGLE
(970) 328-6306
- FARMINGTON
(505) 327-9891
- FREDERICK
(303) 833-1170
- GALLUP
(505) 722-6681
- GRANBY
(970) 887-3325
- MONTROSE
(970) 249-7920
- PARKER
(303) 841-2410
- STEAMBOAT SPRINGS
(970) 879-5550
- TELLURIDE
(970) 728-4388



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AGGREGATE/CONCRETE

AGUILAR'S CONCRETE PRODUCTS CORP.
43014 Denver St.
Evans, CO 80620
Phone/Fax:
970-330-7086/970-330-7171
sales@aguilarsconcreteproducts.com
www.aguilarsconcreteproducts.com
Products/Services: Pre-cast concrete products for commercial and residential.
Person In Charge: Juan Aguilar, CEO
Year Founded: 1969

BESTWAY CONCRETE & AGGREGATES
32744 Weld County Road 13
Windsor, CO 80550
Phone/Fax:
970-229-0336
smiller@bestwayconcrete.com
www.bestwayconcrete.com
Products/Services: Ready-mixed concrete.
Person In Charge: Jim Michelena, Area manager

BESTWAY CONCRETE & AGGREGATES
11401 Weld County Road 9 3/4
Longmont, CO 80501
Phone/Fax:
303-651-1779
smiller@bestwayconcrete.com
www.bestwayconcrete.com
Products/Services: Concrete.
Person In Charge: Byron Maine, Manager

BESTWAY CONCRETE & AGGREGATES
11723 Weld County Road 2
Brighton, CO 80601
Phone/Fax:
303-637-0900
smiller@bestwayconcrete.com
www.bestwayconcrete.com
Products/Services: Concrete.
Person In Charge: Bob Nash, Manager

BESTWAY CONCRETE & AGGREGATES
30279 Weld County Road 27
Greeley, CO 80631
Phone/Fax:
970-686-2720
smiller@bestwayconcrete.com
www.bestwayconcrete.com
Products/Services: Ready-mixed concrete.
Person In Charge: Tim Hughey, Vice president and Area manager

BESTWAY CONCRETE & AGGREGATES
301 Centennial Drive
Milliken, CO 80543
Phone/Fax:
970-352-6057
smiller@bestwayconcrete.com
www.bestwayconcrete.com
Products/Services: Ready-mixed concrete and aggregates supply.
Person In Charge: Tim Hughey, Vice president and Area manager
Year Founded: 1992

COLORADO PRECAST CONCRETE INC.
1820 E. Colorado Highway 402
Loveland, CO 80537
Phone/Fax:
970-669-0535/970-669-0674
scott@coloprecast.com
www.coloprecast.com
Employees 2011: 70
Products/Services: Precast concrete products, underground utilities, septic tanks, architectural products, small buildings, and PVC pipes, fuel tanks.
Person In Charge: K. Scott Hayward, President
Penny Hayward, CEO
Year Founded: 1975

DON KEHN CONSTRUCTION CO.
6550 S. Larimer County Road 5
Fort Collins, CO 80528
Phone/Fax:
970-226-4111/970-226-4115
kehn@longspeak.net
Energy Star Builder?: No
Products/Services: Crushed road base, pit run, top soil, fill dirt, recycled asphalt base, asphalt paving, rotomilling, excavating.
Person In Charge: Don Kehn, Owner
Year Founded: 1964

FORT COLLINS PRE-CAST INC.
308 Summit View Drive
Fort Collins, CO 80524
Phone/Fax:
970-484-2112/970-484-8232
office@fcpccast.com
www.fcpccast.com
Products/Services: Architectural precast/cast stone, stepping stones, splash blocks and car stops.
Person In Charge: Elaine Lauffer, President
Year Founded: 1981

FOUNDATION BUILDERS INC.
6180 W. 10th St.
Greeley, CO 80634
Phone/Fax:
970-352-0876/970-352-2092
info@foundationbuilders.com
foundationbuilders.com
Products/Services: Residential, commercial, driveways, patios, retaining walls, foundations.
Person In Charge: Jack Renfro, President
Scott Renfro, Manager
Year Founded: 1972

G & N CONSTRUCTION
628 First Ave.
Ault, CO 80610
Phone/Fax:
970-834-0382/970-834-0382
gnconstruction@qwestoffice.net
Energy Star Builder?: No
Products/Services: Pre-engineered metal buildings, structural steel, concrete, epoxy flooring.
Person In Charge: Nancy White Gary White
Year Founded: 1996

JAKE KAUFFMAN & SON INC.
808 S. Larimer County Road 9E
Loveland, CO 80537
Phone/Fax:
970-667-1557/970-667-9985
Energy Star Builder?: No
Products/Services: Sand and gravel.
Person In Charge: Shane Kauffman
Troy Kauffman, Owners
Year Founded: 1965

LAFARGE NORTH AMERICA INC. - ESTES PARK READY MIX
530 Elm Road
Estes Park, CO 80517
Phone/Fax:
970-586-4283/970-577-9558
www.lafargenorthamerica.com
Products/Services: Concrete.
Person In Charge: Larry Glenn, Operations manager

LAFARGE NORTH AMERICA INC. - AGGREGATE READY MIX ASPHALT
925 N. 35th Ave.
Greeley, CO 80631
Phone/Fax:
970-378-2240/970-378-2248
www.lafargenorthamerica.com
Products/Services: Asphalt paving, aggregate and concrete supply.
Person In Charge: Bo Winter, Estimator
Year Founded: 2000

LAFARGE NORTH AMERICA INC. - RIGDEN CONCRETE PLANT
3000 Ziegler Road
Fort Collins, CO 80525
Phone/Fax:
970-407-3600/970-407-3904
Products/Services: Aggregate, concrete.
Person In Charge: Larry Glenn, Operations manager

LAFARGE NORTH AMERICA INC. - SEAWORTH AGGREGATE ASPHALT
1800 N. Taft Hill Road
Fort Collins, CO 80521
Phone/Fax:
970-407-3600/970-407-3900
www.lafargenorthamerica.com
Products/Services: Main office. Products and service are asphalt paving, concrete and aggregate supply.
Person In Charge: Ken Ball, General manager
Year Founded: 1999

OLDCASTLE PRECAST
427 N. Front St.
Platteville, CO 80651
Phone/Fax:
970-785-6066/970-785-6087
www.oldcastleprecast.com/amcor-platteville
Employees 2011: 10
Energy Star Builder?: No
Products/Services: Concrete pipe, inlets, box culverts, manholes and vaults.
Person In Charge: Matthew Berry, Production manager
Year Founded: 2000

ROBERTS EXCAVATION CORP.
1801 First St.
Berthoud, CO 80513
Phone/Fax:
970-532-1440/970-532-1442
info@robertsexca.com
Employees 2011: 16
Energy Star Builder?: No
Products/Services: Commercial, industrial, residential earthwork, site grading and utility construction, environmental reclamation.
Person In Charge: Gerald Roberts, General manager
Year Founded: 1991

VARRA COS. INC.
8120 Gage St.
Frederick, CO 80526

Phone/Fax:
303-666-6657/303-666-6743
www.varracompanies.com
Energy Star Builder?: No
Products/Services: Sand, gravel, ready-mix concrete.
Person In Charge: Chris Varra, President
Year Founded: 1949

WARD CONSTRUCTION LLC
2114 N. Lincoln Ave., Suite 203
Loveland, CO 80538
Phone/Fax:
970-667-1853/970-667-5600
diane@wardconstructionllc.com
Energy Star Builder?: No
Products/Services: Hauling, excavation, concrete.
Person In Charge: Tim Ward
Year Founded: 1963

APPRAISAL

APPRAISAL SPECIALTIES INC.
105 S. Meldrum St., No. 1
Fort Collins, CO 80521
Phone/Fax:
970-493-7700/970-482-6771
harold@AppraisalSpecialties.com
www.appraisalspecialties.com
Products/Services: Commercial and residential real estate appraisal.
Person In Charge: Harold Sommers, MAI, SRA, Owner
Year Founded: 1993

DENNIS W. MARION MAI SRA
P.O. Box 271525
Fort Collins, CO 80527
Phone/Fax:
970-223-1563/970-282-0139
mariondw@aol.com
Energy Star Builder?: No
Products/Services: All types of commercial appraisals and consulting.
Person In Charge: Dennis Marion, MAI, SRA
Year Founded: 1993

FLATIRON EQUIPMENT
8127 W. I-25 Frontage Road
Erie, CO 80516
Phone/Fax:
303-651-9626/303-651-3450
francis@flatironequipment.com
www.flatironequipment.com
Employees 2011: 16
Products/Services: Construction and farm equipment sales and service.
Person In Charge: Francis Banderet, President
Year Founded: 1991

INTERSTATE RENTAL & SALES INC.
8127 W. I-25 Frontage Road
Frederick, CO 80516
Phone/Fax:
303-485-5600/303-651-3450
fbanderet@interstaterental.net
www.interstaterental.net
Employees 2011: 15
Products/Services: Contractors equipment rentals, light and heavy.
Person In Charge: Francis Banderet, Vice president
Year Founded: 1999

REAL VALU INC.
2028 Ninth St.
Greeley, CO 80631
Phone/Fax:
970-356-4092
realvalu@friei.com
Products/Services: Real estate appraisals. Primarily residential, including acreages, complex assignments, and income property.
Person In Charge: Richard M. Borys, SRA member - Appraisal Institute
Year Founded: 1983

SHANNON & ASSOCIATES
215 W. Oak St., Suite 501
Fort Collins, CO 80521
Phone/Fax:
970-482-1010/970-221-4444
don@shannonmai.com
Energy Star Builder?: Yes
Products/Services: Appraisal and real estate consulting services.
Person In Charge: Donald Shannon, Owner and Chief appraiser
Year Founded: 1965

SHELLEY K. KECHTER MAI
3760 Kentford Road
Fort Collins, CO 80525
Phone/Fax:
970-204-1400/970-223-3511
Products/Services: Commercial and residential real estate appraisals and real estate consultation.
Person In Charge: Shelley K. Kechter
Year Founded: 2004

ARCHITECTURE

ALLER-LINGLE-MASSEY ARCHITECTS PC
712 Whalers Way, Suite B-100
Fort Collins, CO 80525

Phone/Fax:
970-223-1820/970-223-1833
office@aller-linge-massey.com
www.aller-linge-massey.com
Employees 2011: 13
Products/Services: Architecture, master planning, interior design, historic preservation, sustainable design.
Person In Charge: David Lingle Michael (Mick) Aller
Brad Massey, Principals
Year Founded: 1986

ARCHITECTURAL RESOURCE GROUP PC
1828 Wallenberg Drive
Fort Collins, CO 80526
Phone/Fax:
970-484-0126/970-484-0127
argpc1@earthlink.net
Products/Services: Architectural services.
Person In Charge: Larry G. Trampe, Architect
Year Founded: 1977

ARCHITECTURE PLUS PC
318 E. Oak St.
Fort Collins, CO 80524
Phone/Fax:
970-493-1220/970-224-1314
tomk@aplusarch.com
www.aplusarch.com
Employees 2011: 7
Energy Star Builder?: Yes
Products/Services: Architecture and sustainable design, planning, facility condition assessments, interior design.
Person In Charge: Jim Cox, AIA, President
Tom Kalert, AIA, Vice president
Year Founded: 1970

ARCHITECTURE WEST LLC
4710 S. College Ave.
Fort Collins, CO 80525
Phone/Fax:
970-207-0424/970-207-9191
info@architecturewestllc.com
www.architecturewestllc.com
Products/Services: LEED accredited professionals providing sustainable architectural design, land planning, construction administration and tenant finish.
Person In Charge: Stephen J. Steinbicker, AIA, Principal architect
LEED AP
Year Founded: 1996

BASIS ARCHITECTURE PC
1692 Big Thompson Ave., Suite 100
Estes Park, CO 80517
Phone/Fax:
970-586-9140/970-586-9149
steve_lane@basisarchitecture.com
www.basisarchitecture.com
Employees 2011: 3
Energy Star Builder?: Yes
Products/Services: Commercial and residential design services. Building science consulting, including Energy Star/RESNET certification.
Person In Charge: Steve Lane, President
Year Founded: 1999

BECK ARCHITECTS
170 S. St. Vrain Ave.
Estes Park, CO 80517
Phone/Fax:
970-586-3913/970-586-4211
thomas@twbeckarchitects.com
www.twbeckarchitects.com
Employees 2011: 4
Energy Star Builder?: Yes
Products/Services: Architecture planning, landscape design and interiors. Specializing in passive and active solar, green homes and commercial buildings.
Person In Charge: Thomas Beck, AIA, NCARB
Year Founded: 1998

CASSEDAY CREATIVE DESIGNS LLC
P.O. Box 337733
Greeley, CO 80633
Phone/Fax:
970-454-8740/970-454-8740
robb@casseday.net
www.casseday.net
Employees 2011: 2
Energy Star Builder?: No
Products/Services: Architecture and planning.
Person In Charge: Robb R. Casseday, AIA, LEED-AP BD+C
Year Founded: 2004

CRM ARCHITECTS
P.O. Box 1287
Wellington, CO 80549
Phone/Fax:
970-222-8228/970-568-0087
crmarchitect@aol.com
Employees 2011: 1
Products/Services: Architectural services.
Person In Charge: Charles Mayhugh, President
Year Founded: 1976

CROWN JADE DESIGN & ENGINEERING INC.
397 Lightning Ridge Way
Bellvue, CO 80512
Phone/Fax:
970-472-2394/970-482-9409
jademail@crownjade.com
www.crownjade.com
Employees 2011: 2
Energy Star Builder?: No
Products/Services: We provide all architectural and structural plans required to get a permit. We specialize in green/sustainable residential and small commercial design, including passive house, SIPs, ICF, straw bale, stacked tire, log, timber frame, or whatever you want to build with.
Person In Charge: Mark Benjamin, President, Principal engineer
Year Founded: 2004

ENVIRONMENTAL DESIGN ARCHITECTS
1510 Hillside Drive
Fort Collins, CO 80525
Phone/Fax:
970-222-7534/970-484-2501
dmhmcbride@comcast.net
www.danamcbridehomes.com
Energy Star Builder?: Yes
Products/Services: Residential architecture, residential construction, residential remodel design and build.
Person In Charge: Dana Joseph McBride, President
Year Founded: 1992

FREEMAN ARCHITECTS PC
2024 Blue Mesa Court
Loveland, CO 80538
Phone/Fax:
970-667-3939/970-667-3940
freemanarchts@aol.com
www.freeman-architects.com
Employees 2011: 4
Energy Star Builder?: No
Products/Services: Architectural services.
Person In Charge: John Freeman, Owner/architect
Year Founded: 2003

GLASER ARCHITECTS
215 Jefferson St.
Fort Collins, CO 80524
Phone/Fax:
970-567-0844
carl@archbuild.com
pulliambuilding.org
Employees 2011: 1
Energy Star Builder?: Yes
Products/Services: Commercial, residential, historic renovation, industrial.
Person In Charge: Carl Glaser, Principal
Year Founded: 1973

HAUSER ARCHITECTS PC
3780 E. 15th St., Suite 201
Loveland, CO 80538
Phone/Fax:
970-669-8220/970-669-8233
hauserarchitect@aol.com
www.hauserarchitectspc.com
Employees 2011: 3
Products/Services: Architecture and planning, commercial/residential.
Person In Charge: Alan L. Hauser, President
Year Founded: 2003

HILLHOUSE ARCHITECTS INC.
8897 Gander Valley Lane
Windsor, CO 80550
Phone/Fax:
970-686-0505
jim@haiarchs.com
www.haiarchs.com
Employees 2011: 4
Products/Services: Commercial/resort/residential architecture and planning.
Person In Charge: Jim Hillhouse, Principal
Year Founded: 1977

JCL ARCHITECTURE INC.
401 S. Mason St.
Fort Collins, CO 80524
Phone/Fax:
970-224-5710/970-224-5715
justin@theartofconstruction.com
www.theartofconstruction.com
Employees 2011: 4
Energy Star Builder?: Yes
Products/Services: Sustainable commercial and residential architecture, historical preservation, interior design, and master planning.
Person In Charge: Justin Larson, AIA, CEO
Year Founded: 2004

JIM SELL DESIGN INC.
153 W. Mountain Ave.
Fort Collins, CO 80524
Phone/Fax:
970-484-1921/970-484-2443
info@jimselldesign.com
www.jimselldesign.com
Employees 2011: 4
Products/Services: Landscape architecture, project planning,

graphic design.
Person In Charge: Jim Sell, President
Year Founded: 1975

JOHN DENGLER & ASSOCIATES
5336 Highcastle Court
Fort Collins, CO 80525
Phone/Fax:
970-223-1512/970-226-4079
john@johndengler.com
www.johndengler.com
Employees 2011: 3
Products/Services: Custom homes, multi-family, small commercial, design charrettes.
Person In Charge: John J. Dengler, Owner
Year Founded: 1982

KENNEY & ASSOCIATES INC.
209 E. Fourth St.
Loveland, CO 80537
Phone/Fax:
970-663-0548/970-669-2384
betsie@kenneyarch.com
www.kenneyarch.com
Employees 2011: 5
Energy Star Builder?: Yes
Products/Services: Architectural planning and design, landscape design.
Person In Charge: Roger A. Kenney, Principal, owner
Year Founded: 1991

LOCKWOOD ARCHITECTS INC.
1027 W. Horsetooth Road,
Suite 200B
Fort Collins, CO 80526
Phone/Fax:
970-493-1023/970-493-6765
dana@lockwoodarch.com
www.lockwoodarch.com
Employees 2011: 2
Energy Star Builder?: No
Products/Services: Architecture design and planning.
Person In Charge: Dana W. Lockwood, President
Year Founded: 1988

PETERSON DESIGN
4921 Sandstone Drive
Fort Collins, CO 80526
Phone/Fax:
970-223-2400
jan-pd@skybeam.com
www.petersondesign.biz
Energy Star Builder?: No
Products/Services: Energy-efficient architecture, passive solar residential design, planning, development, consulting.
Person In Charge: Jan Peterson, Owner
Year Founded: 1987

POSITIVE ENVIRONMENTS, JOE VANSANT
P.O. Box 98
Fort Collins, CO 80522
Phone/Fax:
970-221-1575/970-221-1575
Products/Services: Design/build.
Person In Charge: Joe Vansant, Principal
Year Founded: 1972

R.L. MORTON & ASSOCIATES PC
6140 Saddleback Ave.
Firestone, CO 80504
Phone/Fax:
303-833-2892/303-833-3182
rick@rlmorton.com
www.rlmorton.com
Products/Services: Architecture.
Person In Charge: Rick Morton

RANKIN ARCHITECTS
117 E. Mountain Ave., Suite 205
Fort Collins, CO 80524
Phone/Fax:
970-224-0630/970-224-0634
mrankin@rankinarchitects.com
www.rankinarchitects.com
Employees 2011: 2
Energy Star Builder?: No
Products/Services: Full-service architecture firm with focus on medical, office, hospitality, retail and industrial developments and projects.
Person In Charge: Matt Rankin, President
Year Founded: 2006

RB+B ARCHITECTS INC.
315 E. Mountain Ave., Suite 100
Fort Collins, CO 80524
Phone/Fax:
970-484-0117/970-484-0264
contact@rbbarchitects.com
www.rbbarchitects.com
Employees 2011: 24
Energy Star Builder?: Yes
Products/Services: Architecture, interiors, urban design and sustainable design.
Person In Charge: Ken Field, President
Year Founded: 1953

RICHMOND ASSOCIATES ARCHITECTS
4801 Brenton Drive
Fort Collins, CO 80524
Phone/Fax:
970-224-3140/970-224-3140

info@richmondassociates.com
www.richmondassociates.com
Employees 2011: 2
Energy Star Builder?: No
Products/Services: Architectural services, estate residential builder. Specializing in residential, condo, patio, multi-family, medical offices, vet clinics, churches.
Person In Charge: Don L. Richmond, Architect
Year Founded: 1986

ROBERT SHREVE ARCHITECTS & PLANNER INC.
801 Eighth St., Suite 120
Greeley, CO 80631
Phone/Fax:
970-346-0151/970-352-8761
rsapinc@aol.com
Employees 2011: 3
Energy Star Builder?: No
Products/Services: Architectural planning and design.
Person In Charge: Robert Shreve
Year Founded: 1994

THE ARCHITECTS' STUDIO
151 W. Mountain Ave.
Fort Collins, CO 80524
Phone/Fax:
970-482-8125/970-482-8450
info@the-architects-studio.com
www.the-architects-studio.com
Employees 2011: 8
Products/Services: Architecture and planning.
Person In Charge: Don Bundy, Carr Bieker, Glenn Konen, Jeff Errett, Principals
Year Founded: 1988

THE FWA GROUP
3665 JFK Parkway, Bldg. 2,
Suite 103
Fort Collins, CO 80525
Phone/Fax:
970-232-3125/704-332-7004
r.larsen@fwagroup.com
www.fwagroup.com
Employees 2011: 4
Energy Star Builder?: No
Products/Services: Architects.
Person In Charge: Randall E. Larsen, AIA LEED AP Principal
Year Founded: 1953

THORP ASSOCIATES PC ARCHITECTS & PLANNERS
131 Stanley Ave., Suite 100
Estes Park, CO 80517
Phone/Fax:
970-586-9528/970-586-4145
verlene@thorpassoc.com
www.thorpassoc.com
Employees 2011: 5
Energy Star Builder?: No
Products/Services: Architectural and urban design, master planning, medical clinics, libraries, custom residential, commercial, resorts, light industrial, interiors, LEED design.
Person In Charge: Roger M. Thorp, AIA, NCARB, LEED AP, President
Year Founded: 1976

VFR DESIGN INC.
401 W. Mountain Ave., Suite 200
Fort Collins, CO 80521
Phone/Fax:
970-224-1191/970-224-1662
contact@vfrdesigninc.com
www.vfrdesigninc.com
Products/Services: Architecture, land planning, landscaping architecture and interior design.

VIGNETTE STUDIOS
P.O. Box 1889
Fort Collins, CO 80522
Phone/Fax:
970-472-9125/866-902-4163
hoaglund@vignettestudios.com
www.vignettestudios.com
Employees 2011: 2
Products/Services: Land planning, landscape architecture, entitlement processing, graphics, project management.
Person In Charge: Terence Hoaglund, Principal
Year Founded: 1998

WG ARCHITECTS
P.O. Box 270788
Fort Collins, CO 80527
Phone/Fax:
970-493-2025/970-493-2026
bobg@wgarchitects.com
www.wgarchitects.com
Employees 2011: 3
Energy Star Builder?: No
Products/Services: Master planning, site planning, programming, architectural and interior design.
Person In Charge: Robert Gustafson, Principal
Year Founded: 1969

BLUEPRINTS/PRINTING

A R C
422 S. Link Lane
Fort Collins, CO 80524
Phone/Fax:
970-484-1201/970-221-0404

co.ftcollins@e-arc.com
www.mercury-ldo.com
Products/Services: Reprographic services, color copying, large photo copies, digital file transfers, full line of supplies.
Person In Charge: Marie Owens, Branch manager
Year Founded: 1989

REPROGRAPHICS INC.
2600 Canton Court, Suite E
Fort Collins, CO 80525
Phone/Fax:
970-224-9999/970-224-9999
service@reprofortcollins.com
www.reprofortcollins.com
Products/Services: Blueprinting and copying, B/W, color large format printing, laminating, mounting, trade show graphics and displays and rentals.
Person In Charge: Ken Conner, President
Year Founded: 1975

ROYAL DIGITAL REPROGRAPHICS LLC
112 W. Fourth St.
Loveland, CO 80537
Phone/Fax:
970-635-9232/970-635-9233
royaldigitalplans@gmail.com
www.royaldigitalplans.com
Products/Services: Copying, printing, large and small format, paper sales.
Person In Charge: Richard L. Wolf
Year Founded: 2010

CABINETS/BUILT-INS

AAA! THE KITCHEN PLACE
5837-A S. College Ave.
Fort Collins, CO 80525
Phone/Fax:
970-225-9456/970-225-9450
atkp@frii.com
www.aaahthekitchenplace.com
Products/Services: The design and sale of cabinetry and related products for new homes, also complete remodel projects.
Year Founded: 1985

ALPINE CABINET CO. INC.
4125 Main St.
Timnath, CO 80547
Phone/Fax:
970-484-9030/970-224-3091
info@AlpineCabinetCO.com
www.alpynecabinetco.com
Employees 2011: 40
Energy Star Builder?: No
Products/Services: Kitchen cabinets and bathroom vanities for both residential and commercial use.
Person In Charge: James Chinn, President
Year Founded: 1968

ARTISTIC WOOD CRAFTSMEN
600 E. Collins St., Unit B
Eaton, CO 80615
Phone/Fax:
970-454-1799/970-454-1798
artisticwd@aol.com
artisticwoodcraftsmen.com
Employees 2011: 2
Products/Services: Custom cabinetry and countertops.
Person In Charge: Tim Reichel, Owner
Year Founded: 1990

CELTIC DESIGNS INC.
204 E. Commerce Drive
Fort Collins, CO 80524
Phone/Fax:
970-482-6232
aske2@comcast.net
Products/Services: Interior woodwork, cabinets, built-ins, stock and custom box newels.
Person In Charge: Andrew Skeens, President
Year Founded: 1980

COLLINSWOOD DESIGNS INC.
1400 Duff Drive
Fort Collins, CO 80524
Phone/Fax:
970-482-3610/970-224-1085
info@collinswooddesigns.com
www.collinswooddesigns.com
Employees 2011: 6
Products/Services: Wood architectural products: fireplace mantels and related woodwork.
Person In Charge: Thomas Balla, President
Year Founded: 1987

FORT COLLINS HABITAT FOR HUMANITY RESTORE
4001 S. Taft Hill Road
Fort Collins, CO 80526
Phone/Fax:
970-223-9909/970-482-5732
joekissell@habitatstore.org
www.habitatstore.org
Employees 2011: 9
Energy Star Builder?: Yes
Products/Services: Funding enterprise for Fort Collins Habitat for Humanity. Used furniture, and filing cabinets.

Person In Charge: Joe Kissell, Store manager
Year Founded: 2001

L.A. WOODWORKS INC.
4476 Bents Drive
Windsor, CO 80550
Phone/Fax:
970-482-4200/970-482-4230
t.lopezi@lawoodworksinc.com
www.lawoodworksinc.com
Products/Services: Cabinetry, countertops, furniture, commmerical, solid surface, residential, closets, garages.
Person In Charge: Leo Arellano, President
Year Founded: 1985

RB INTERIOR TRIM
309 S. Link Lane, Unit C
Fort Collins, CO 80524
Phone/Fax:
970-484-4401/970-484-4117
rbit@rbinteriortrim.com
www.rbinteriortrim.com
Products/Services: Manufactures and installs wood cabinets, plastic laminate cabinets, special order desks, office furniture, room dividers, custom bars and serving buffets for the restaurant industry.
Person In Charge: Scott Buteed, Owner
Year Founded: 2000

SCHROLL CABINETS
3600 Mitchell Drive, Suite 80
Fort Collins, CO 80525
Phone/Fax:
970-266-2717/970-266-2718
fortcollins@schrollcabinets.com
www.schrollcabinets.com
Products/Services: Kitchen and bath cabinets.
Person In Charge: Scott Ragsdale, Manager
Year Founded: 1974

THARP CABINET CORP.
1246 N. Denver Ave.
Loveland, CO 80537
Phone/Fax:
970-667-7144/970-635-2660
info@tharpcabinets.com
www.tharpcabinets.com
Employees 2011: 67
Energy Star Builder?: Yes
Products/Services: Manufacturer of residential, commercial and specialty cabinets.
Person In Charge: Don Fraley, President
Year Founded: 1971

WHOLESALE CABINET DISTRIBUTORS
1833 E. Harmony Road, Suite 16
Fort Collins, CO 80528
Phone/Fax:
970-266-9166/970-266-9137
wholesalecabinets@msn.com
www.wholesalecabinetdistributors.com
Products/Services: Cabinet and counter top design and supply.
Person In Charge: Dann Winters
Year Founded: 2000

WOOD MASTERS ENTERPRISES LLC
1713 E. Lincoln Ave., Unit B-7
Fort Collins, CO 80524
Phone/Fax:
970-484-2016/970-484-1076
btormey@qwestoffice.net
www.wood-masters-colorado.com
Employees 2011: 3
Energy Star Builder?: No
Products/Services: Custom commercial cabinets, countertops, case-work architectural millwork and wall panel systems.
Person In Charge: Brian Tormey, General manager
Year Founded: 1989

CARPENTRY

PRO-FAB FRAMING INC.
1520 E. Mulberry St., Suite 160
Fort Collins, CO 80524
Phone/Fax:
970-472-0545/970-472-8106
profabframing@aol.com
www.profabframing.com
Employees 2011: 18
Energy Star Builder?: Yes
Products/Services: Pro-Fab specializes in full service turnkey wood framing for large commercial and residential projects.
Year Founded: 1999

TANNER CUSTOM CARPENTRY
1053-B W. U.S. Highway 34
Loveland, CO 80537
Phone/Fax:
970-669-6145
tannercustom@wildblue.net
www.tannercustom.com
Employees 2011: 5
Energy Star Builder?: Yes
Products/Services: Custom homes, specializing in log and timber frame, remodel, additions, green remodels, energy retrofits.
Person In Charge: Jason Tanner, President
Year Founded: 1986

CLEANING

ALL STAR CLEANING SERVICES
1419 Riverside Ave., Unit C
Fort Collins, CO 80524
Phone/Fax:
970-215-2224/970-223-0531
laura@cleaningallstars.com
www.cleaningallstars.com
Energy Star Builder?: No
Products/Services: Green cleaning for homes and offices and green carpet cleaning in the Northern Colorado area.
Person In Charge: Laura Smith, Owner
Year Founded: 2006

C & H CARPET AND FURNITURE CLEANING INC.
6001 Poplar St.
Bellvue, CO 80512
Phone/Fax:
970-484-0885
tom@candhcarpetcleaning.com
www.candhcarpetcleaning.com
Products/Services: Family owned and operated high-quality carpet, furniture, and oriental rug cleaning.
Person In Charge: Tom Cooley, President
Year Founded: 1985

CASTLE CLEANING & ORIENTAL RUG CO. LLC
565 Third St.
Berthoud, CO 80513
Phone/Fax:
970-532-2187/970-532-2670
philscastle@hotmail.com
www.orientalrugcleaning.com
Products/Services: Oriental rugs sales and service.
Person In Charge: Phil Auserehl, Owner
Year Founded: 1980

POP-INS CUSTOM CLEANING
2321 E. Mulberry St., Suite 10
Fort Collins, CO 80524
Phone/Fax:
970-493-6243/970-493-6243
pop-ins@customcleaning.net
www.customcleaning.net
Products/Services: Customized house and office cleaning using all natural products.
Person In Charge: Diane White, Owner
Year Founded: 1984

PORTER INDUSTRIES INC.
5202 Granite St.
Loveland, CO 80538
Phone/Fax:
970-667-5239/970-635-2566
steve.h@porterclean.com
www.porterclean.com: www.maid-clean.com
Employees 2011: 195
Energy Star Builder?: No
Products/Services: Safe and healthy cleaning and restoration services for businesses and homes.
Person In Charge: Steve Hendrickson, President and CEO
Year Founded: 1967

SEARS CARPET & UPHOLSTERY CARE
3919 Candy Court
Loveland, CO 80537
Phone/Fax:
970-203-9933/970-278-1634
darwink@searsservices.com
www.searsclean.com
Employees 2011: 6
Energy Star Builder?: No
Products/Services: Carpet cleaning, upholstery cleaning, tile and grout cleaning, garage floor cleaning and with the big truck air duct cleaning and dryer vent cleaning.
Person In Charge: Darwin D. King, Owner
Year Founded: 2003

SERVICEMASTER OF FORT COLLINS
3054 Lake Canal Court, No. 120
Fort Collins, CO 80524
Phone/Fax:
970-484-0588/970-482-2754
cleaningforyou@svmf.com
www.cleaningforyou.net
Products/Services: Commercial, residential, fire and water damage restoration; truck mount steam cleaning; complete janitorial services.
Person In Charge: Jeff Cooper, President
Year Founded: 1993

STEAMWAY FLOOR TO CEILING
602 Eighth Ave.
Greeley, CO 80631
Phone/Fax:
970-353-0133/970-352-4092
dave.steamway@gmail.com
www.steamwayfloortoceiling.com
Energy Star Builder?: Yes
Products/Services: Fire and water damage restoration, carpet and blind cleaning; retail carpet, blinds, draperies, tile, granite and hardwood, commercial and residential remodeling and interior design and sales.

Person In Charge: Dave Grauberger, Owner, member, manager
Year Founded: 1968

CONSULTANTS

AQUA ENGINEERING INC.
4803 Innovation Drive
Fort Collins, CO 80525
Phone/Fax:
970-229-9668/970-226-3855
beccard@aquaeingr.com
www.aquaengineering.com
Employees 2011: 14
Energy Star Builder?: No
Products/Services: Engineers in irrigation design, water features, secondary water systems, pump systems, water rights and water management.
Person In Charge: Robert Beccard, President
Darren Salvador, Vice president
Douglas Macdonald, Vice president
Elaine Bustos, Vice president, COO
Year Founded: 1975

BHA DESIGN INC.
1603 Oakridge Drive
Fort Collins, CO 80525
Phone/Fax:
970-223-7577/970-223-1827
lrobbie@bhadesign.com
www.bhadesign.com
Employees 2011: 7
Products/Services: Landscape architecture, planning, urban design, sign design.
Person In Charge: Angela Milewski
Roger Sherman, Partners
Year Founded: 1993

DENNIS W. MARION MAI SRA
P.O. Box 271525
Fort Collins, CO 80527
Phone/Fax:
970-223-1563/970-282-0139
mariondw@aol.com
Energy Star Builder?: No
Products/Services: All types of commercial appraisals and consulting.
Person In Charge: Dennis Marion, MAI, SRA
Year Founded: 1993

DOUBLE EAGLE CONSTRUCTION SERVICES
1601 Shenandoah Circle
Fort Collins, CO 80525
Phone/Fax:
970-223-3500/970-223-5454
gregg@dblegl.com
Employees 2011: 1
Energy Star Builder?: No
Products/Services: Consulting, construction management.
Person In Charge: Gregg Seeborn, President
Year Founded: 1994

ENTWOOD ENTERPRISES INC.
4962 N. Monroe Ave.
Loveland, CO 80538
Phone/Fax:
970-226-8926
entwood@skybeam.com
www.entwoodonline.com
Employees 2011: 2
Energy Star Builder?: Yes
Products/Services: Civil design and drafting, GIS, multi-family, commercial, mining. Oil and gas, mapping and presentation graphics.
Person In Charge: Scott Norsen, Owner
Year Founded: 2003

HOME BUILDERS ASSOCIATION OF NORTHERN COLORADO
1204 W. Ash, Unit F
Windsor, CO 80550
Phone/Fax:
970-686-2798/970-686-9223
hbanco@hbanco.com
www.hbanco.com
Employees 2011: 1
Energy Star Builder?: No
Products/Services: Non-profit trade association working to promote education and ethical practice for members.
Person In Charge: Mike Doddridge, President
Year Founded: 1968

INSTITUTE FOR THE BUILT ENVIRONMENT
Spruce Hall, CSU Campus
Fort Collins, CO 80523
Phone/Fax:
970-491-5041/970-491-2473
tara.steckly@colostate.edu
www.ibe.colostate.edu
Employees 2011: 16
Energy Star Builder?: No
Products/Services: Green building and LEED project management, green building education and professional development, healthy building consultation and management, corporate sustainability consultation and management, green building research.
Person In Charge: Josie Plaut, Director of projects
Year Founded: 1994

MY NEW WINGS
1030 Huntington Hills Drive
Fort Collins, CO 80525
Phone/Fax:
970-689-0171
midgetoomey@mynewwings.com
www.mynewwings.com
Products/Services: Creating sustainable and green business solutions for organizations through strategic planning and project management systems, including green event management.
Person In Charge: Midge Toomey, MS, LEED AP, Founder and managing director
Year Founded: 2008

NATIONAL INSPECTION SERVICES
1136 E. Stuart St., Suite 4204
Fort Collins, CO 80525
Phone/Fax:
970-482-1976/970-482-3388
bill.warren@nationalinspection.net
www.nationalinspection.net
Employees 2011: 12
Energy Star Builder?: No
Products/Services: Building inspection for pre-purchase, lenders, insurers, third-party companies, litigation support and environmental remediation and due diligence.
Person In Charge: William J. Warren, CEO, President
Curtis Bengler, Director of field services
Cleave Berdzar
Year Founded: 1975

RC HANSEN CONSULTING
1543 Freedom Lane
Fort Collins, CO 80526
Phone/Fax:
970-490-1720/970-490-1780
rch4oe@aol.com
Employees 2011: 1
Energy Star Builder?: No
Products/Services: Industrial engineering.
Person In Charge: Robert Hansen, Owner
Year Founded: 1998

SAFEBUILT COLORADO
3755 Precision Drive, Suite 140
Loveland, CO 80538
Phone/Fax:
970-292-2206/970-292-2239
scott.martin@safebuilt.com
www.safebuilt.com
Products/Services: Building code inspection and plan review services for public sector.
Person In Charge: Mike McCurdie, President
Year Founded: 1992

SCHEDULING CONSULTANTS LTD.
4025 Automation Way, F-3
Fort Collins, CO 80525
Phone/Fax:
970-224-2503/970-226-5182
carmelita@schedulingconsultants.com
www.schedulingconsultants.com
Employees 2011: 9
Products/Services: Development and monitoring of detailed construction schedules.
Person In Charge: Carmelita Thorndike, President
Year Founded: 1988

SCHMID STRUCTURAL ENGINEERING
1204 N. Lincoln Ave.
Loveland, CO 80537
Phone/Fax:
970-663-1990/970-663-1991
quality@schmidengineering.com
www.schmidengineering.com
Employees 2011: 2
Energy Star Builder?: No
Products/Services: Structural engineering, architectural engineering and civil engineering.
Person In Charge: Greg Schmid, PE, Owner/engineer
Year Founded: 1981

SHEAR ENGINEERING CORP.
4836 S. College Ave., Suite 12
Fort Collins, CO 80525
Phone/Fax:
970-226-5334/970-282-0311
info@shearengineering.com
www.shearengineering.com
Employees 2011: 6
Energy Star Builder?: No
Products/Services: Civil and structural engineering.
Person In Charge: Brian W. Shear, President
Year Founded: 1985

SRK CONSULTING INC.
19 Old Town Square, Suite 238
Fort Collins, CO 80524
Phone/Fax:
970-407-8302/970-407-8319
fortcollins@srk.com
www.srk.com
Products/Services: Groundwater resource evaluation, mine water management, geotechnical engineering, environmental evaluations.
Person In Charge: Lawrence E. Cope, Senior hydrogeologist
Year Founded: 1974

TATANKA HISTORICAL ASSOCIATES INC.
612 S. College Ave., Suite 21
Fort Collins, CO 80524
Phone/Fax:
970-221-1095/970-221-1095
tatanka@verinet.com
Products/Services: Consulting on history and historical preservation projects.
Person In Charge: Ron Sladek, President
Year Founded: 1993

TERRACON CONSULTANTS INC.
301 N. Howes St.
Fort Collins, CO 80521
Phone/Fax:
970-484-0359/970-484-0454
jcgraves@terracon.com
www.terracon.com
Employees 2011: 19
Energy Star Builder?: No
Products/Services: Geo-technical engineering, environmental engineering, construction materials testing and natural resources management.
Person In Charge: Douglas J. Jobe, Division manager/Vice president
Year Founded: 1965

THE ENGINEERING CO.
2310 E. Prospect Road, Suite B
Fort Collins, CO 80525
Phone/Fax:
970-484-7477/970-484-7488
bzick@tec-engrs.com
www.tec-engrs.com
Employees 2011: 21
Energy Star Builder?: No
Products/Services: Water, wastewater conveyance and treatment design. General civil engineering consulting. Land survey.
Person In Charge: Brian Zick, President
Year Founded: 1985

VEI GLOBAL INC
7791 Highland Meadows Parkway
Windsor, CO 80528
Phone/Fax:
970-224-7377/970-224-7378
jlund@veiglobal.com
www.veiglobal.com
Employees 2011: 25
Energy Star Builder?: No
Products/Services: Industrial project development, detailed engineering, procurement, construction management, training, and start-up services.
Person In Charge: Jeff Lund, President
Year Founded: 1998

VERDE
204 Walnut St., Suite F
Fort Collins, CO 80524
Phone/Fax:
970-567-2621
dan@verdeprojects.com
www.verdeprojects.com
Employees 2011: 2
Energy Star Builder?: Yes
Products/Services: Real estate development management and construction management for businesses, organizations and municipalities.
Person In Charge: Dan Tweeton
Year Founded: 2004

DECKS/PATIOS/FRAMING

HERITAGE FENCE & DECKING OF COLORADO INC.
10 Oak Ave.
Eaton, CO 80615
Phone/Fax:
970-454-2030/970-454-3541
heritagefence@aol.com
www.heritagefenceanddeckofcolorado.com
Employees 2011: 5
Energy Star Builder?: No
Products/Services: Factory dealer/fabricator wood, composite and vinyl fences, railings, decks, pergolas and stone columns. Distributor and manufacturer of PVC vinyl cleaner/stain-graffiti remover.
Person In Charge: Chad Lee Rodman, Manager, Owner, President
Year Founded: 1993

PRO-BUILD
400 Main St., Suite C
Windsor, CO 80550
Phone/Fax:
970-226-5110
www.probuild.com
Products/Services: Lumber, truss and millwork supplier.

PRO-BUILD
4058 Camelot Circle
Longmont, CO 80504
Phone/Fax:
970-535-0395/970-535-0648
bruce.allen@probuild.com
www.probuild.com
Employees 2011: 30
Products/Services: Lumber, truss and millwork supplier.
Person In Charge: Bruce Allen, General manager
Year Founded: 2006

PRO-FAB FRAMING INC.
1520 E. Mulberry St., Suite 160
Fort Collins, CO 80524
Phone/Fax:
970-472-0545/970-472-8106
profabframing@aol.com
www.profabframing.com
Employees 2011: 18
Energy Star Builder?: Yes
Products/Services: Pro-Fab specializes in full service turnkey wood framing for large commercial and residential projects.
Year Founded: 1999

SCHAEFFER DRYWALL SYSTEMS LLC
477 Denver Ave.
Loveland, CO 80537
Phone/Fax:
970-663-2227/970-663-2229
schaefferdrywall@aol.com
www.schaefferdrywall.com
Energy Star Builder?: No
Products/Services: Framing and drywall contractor.
Person In Charge: Karl Schaeffer, President
Year Founded: 1980

TRIPLE H DRYWALL
211 N. Timberline Road
Fort Collins, CO 80524
Phone/Fax:
970-493-4326/970-416-8570
jim@triplehdrywall.com
www.triplehdrywall.com
Energy Star Builder?: No
Products/Services: Steel stud framing and drywall.
Person In Charge: James Kruse, Vice president
Larry Hood, President
Year Founded: 1972

DEVELOPERS

BIG HORN RESOURCES INC.
5141 Clearwater Drive
Loveland, CO 80538
Phone/Fax:
970-667-8884/970-667-8883
gary@bighornresources.com
Products/Services: Property assembly, entitlements.
Person In Charge: Gary Kounkel, President
Year Founded: 1979

BRINKMAN CONSTRUCTION INC.
3003 E. Harmony Road, Suite 300
Fort Collins, CO 80528
Phone/Fax:
970-267-0954/970-206-1011
pete.meyer@brinkmanpartners.com
www.brinkmanpartners.com
Employees 2011: 48
Energy Star Builder?: Yes
Products/Services: Integrated real estate services, construction, development, real estate brokerage, vacation properties, asset management.
Person In Charge: Paul E. Brinkman
Kevin Brinkman, Principals
Year Founded: 2005

CHRISLAND COMMERCIAL REAL ESTATE INC.
4745 Wheaton Drive, Suite 120
Fort Collins, CO 80525
Phone/Fax:
970-663-3150/970-663-3291
chrisland@chrislandcommercial.com
www.chrislandcommercial-realestate.com
Products/Services: Commercial real estate brokerage, development and advisory services.
Person In Charge: Ryan Schaefer, President
Year Founded: 2003

ENTWOOD ENTERPRISES INC.
4962 N. Monroe Ave.
Loveland, CO 80538
Phone/Fax:
970-226-8926
entwood@skybeam.com
www.entwoodonline.com
Employees 2011: 2
Energy Star Builder?: Yes
Products/Services: Civil design and drafting, GIS, multi-family, commercial, mining. Oil and gas, mapping and presentation graphics.
Person In Charge: Scott Norsen, Owner
Year Founded: 2003

EVERITT-MACMILLAN COMMERCIAL LLC
3003 E. Harmony Road, Suite 400
Fort Collins, CO 80528
Phone/Fax:
970-226-1500/970-223-4156
terris@everittcompanies.com
www.everittmacmillan.com
Employees 2011: 2
Energy Star Builder?: No
Products/Services: Regional commercial real estate development and brokerage services.
Person In Charge: Terri Shields, Partner/Broker
Stuart MacMillan, Manager
Year Founded: 1994

GREAT WESTERN DEVELOPMENT CO.
503 Main St.
Windsor, CO 80550
Phone/Fax:
303-398-0500/866-892-8951
rmontgomery@broe.com
www.greatwesternindustrialpark.com
Energy Star Builder?: Yes
Products/Services: Land development and build-to-suit development.
Person In Charge: Rich Montgomery, VP industrial development
Year Founded: 2003

LIVINGSTON REAL ESTATE & DEVELOPMENT
736 Whalers Way, Bldg. G, Suite 201
Fort Collins, CO 80525
Phone/Fax:
970-266-0333/970-204-0350
tom@tomlrd.com
www.tomlrd.com
Products/Services: Commercial real estate brokerage and project management and development.
Person In Charge: Thomas Clark Livingston, President/Owner
Year Founded: 2005

LOVELAND COMMERCIAL LLC
1043 Eagle Drive
Loveland, CO 80537
Phone/Fax:
970-667-7000/970-635-2514
nklein@lovelandcommercial.com
www.lovelandcommercial.com
Energy Star Builder?: No
Products/Services: Commercial real estate brokerage, development, property management, residential construction.
Person In Charge: Eric Holsapple, Partner
Blaine Rappe, Partner / Managing broker
Year Founded: 1995

MARCUS & MILLICHAP
3711 JFK Parkway, Suite 320
Fort Collins, CO 80525
Phone/Fax:
970-267-3300/970-267-3310
jamie.newland@marcusmillichap.com
www.marcusmillichap.com
Energy Star Builder?: No
Products/Services: Commercial real estate brokerage, development, research and investments.
Person In Charge: Michael Hoffman, Regional manager
Year Founded: 1995

PELICAN LAKE RANCH
16502 Beebe Draw Parkway
Platteville, CO 80651
Phone/Fax: 720-244-3336/
720-293-6014
christine@gccolorado.com
www.pelicanlakeranch.com
Employees 2011: 1
Energy Star Builder?: No
Products/Services: Provide custom home sites and acreage lots in resort like community with lakes, trails, equestrian trails, community center, pool, playground, tennis courts, bird estuaries, cross country jump course, marina, boat dock.
Person In Charge: Christine Hethcock, Development manager
Year Founded: 1988

RANACK CONSTRUCTORS INC.
652 S. County Road 9E, Suite 101
Loveland, CO 80537
Phone/Fax:
970-667-3698/970-667-3694
sharon_ranack@pbroadband.net
www.ranack.com
Energy Star Builder?: No
Products/Services: General contractors, construction managers, turn key operations.
Person In Charge: Doug Shirack, Vice president
Year Founded: 1986

STROH & CO. REALTY
247 E. Fourth St.
Loveland, CO 80537
Phone/Fax:
970-667-2837/970-667-9721
dstroh1047@aol.com
www.strohrealty.com
Employees 2011: 3
Energy Star Builder?: No
Products/Services: Full-service real estate and development company.
Person In Charge: Dan Stroh, Owner
Year Founded: 1954

THE W.W. REYNOLDS COS.
1600 Specht Point Road, Suite 123
Fort Collins, CO 80525
Phone/Fax:
970-482-4800/970-221-5009
johns@wvreynolds.com
www.wvreynolds.com
Employees 2011: 4
Energy Star Builder?: No
Products/Services: Commercial property management, developer.
Person In Charge: John G. Slack, Asset manager / Property manager
Year Founded: 1980

VERDE
204 Walnut St., Suite F
Fort Collins, CO 80524
Phone/Fax:
970-567-2621
dan@verdeprojects.com
www.verdeprojects.com
Employees 2011: 2
Energy Star Builder?: Yes
Products/Services: Real estate development management and construction management for businesses, organizations and municipalities.
Person In Charge: Dan Tweeton
Year Founded: 2004

WATER VALLEY LAND CO.
1625 Pelican Lakes Point, Suite 201
Windsor, CO 80550
Phone/Fax:
970-686-5828/970-686-2768
info@watervalleyland.com
www.watervalleyland.com
Employees 2011: 75
Products/Services: Residential, commercial and retail real estate development.
Person In Charge: Martin Lind, President/Owner
Year Founded: 1990

DRAPERY/WINDOW COVERINGS

ALPHA DESIGN GROUP
Greeley, CO 80634
Phone/Fax:
970-352-4194/970-352-6194
lori@alpha-design-group.com
www.alpha-design-group.com
Energy Star Builder?: Yes
Products/Services: Home and commercial interior design, kitchen and bath planning, project management, window coverings.
Person In Charge: Lori McMurren, Principal
Year Founded: 1981

BEVERLY STEWART, ASID
1527 28th Ave. Court
Greeley, CO 80634
Phone/Fax:
970-304-1007/970-304-0952
bevdesigns@comcast.net
www.ImpressiveInteriors.com
Energy Star Builder?: No
Products/Services: Full-service interior design consultant for residential and commercial interiors and products.
Year Founded: 1999

CARPET NETWORK
451 N. Denver Ave.
Loveland, CO 80537
Phone/Fax:
970-612-0214/970-461-2050
graham@carpetnetworkco.com
www.carpetnetworkcolorado.com
Employees 2011: 11
Energy Star Builder?: No
Products/Services: Residential and commercial flooring, countertops and window covering materials and installation.
Person In Charge: Monica Graham
Scott Graham, Owners
Year Founded: 2003

SEW WHAT LTD.
1817 E. Mulberry St.
Fort Collins, CO 80524
Phone/Fax:
970-482-7681/970-482-8399
seewhatfc@aol.com
www.fortfabrics.com
Energy Star Builder?: No
Products/Services: Fabrics for slipcovers, draperies, upholstery, pillows and custom-made slipcovers, valance, draperies, etc.
Person In Charge: John Ruppert, President
Year Founded: 1976

SHOWCASE WINDOW FASHIONS
On-site appointments
Fort Collins, CO 80528
Phone/Fax:
970-266-1050
info@showcasewindow.com
www.showcasewindow.com
Energy Star Builder?: Yes
Products/Services: Commercial and residential sales and installation of custom window covering, draperies, shutters, beddings and accessories, drapery and window treatment cleaning and protection.
Person In Charge: Mike Charbo, Owner/partner
Year Founded: 2002

DRYWALLING

DRYWALL SUPPLY INC.
2125 Citrine Court
Loveland, CO 80537
Phone/Fax:
970-667-4851/970-667-6305
www.drywallsupplyinc.com
Products/Services: Residential, commercial, wholesale, retail, drywall accessories, insulation, fasten-

ers, steel studs, acoustic ceilings.
Person In Charge: David Brink, President
Year Founded: 1996

FOSSIL CREEK DRYWALL
528 W. 67th St.
Loveland, CO 80538
Phone/Fax:
970-461-8307/970-461-8307
leo@fossilcreekdrywall.com
www.fossilcreekdrywall.com
Products/Services: Exterior/interior metal stud framing, commercial/residential drywall, spray texture, hand texture and smooth finish.

Person In Charge: Kenneth Bondaerant, President
Year Founded: 1997

PHASE 2 CO.
216 Hemlock St.
Fort Collins, CO 80522
Phone/Fax:
970-482-7000/970-482-7593
kirk.larsen@phase2co.com
www.phase2co.com
Energy Star Builder?: No
Products/Services: Drywall, paint, acoustics.
Person In Charge: Alison Larsen, President
Year Founded: 1973

SCHAEFFER DRYWALL SYSTEMS LLC
477 Denver Ave.
Loveland, CO 80537
Phone/Fax:
970-663-2227/970-663-2229
schaefferdrywall@aol.com
www.schaefferdrywall.com
Energy Star Builder?: No
Products/Services: Framing and drywall contractor.
Person In Charge: Karl Schaeffer, President
Year Founded: 1980

THE CORCORAN CO.
4700 Innovation Drive, Suite B-1
Fort Collins, CO 80525
Phone/Fax:
970-204-4700/970-204-6261
kevinc@corcorancompany.com
www.corcorancompany.com
Energy Star Builder?: No
Products/Services: Commercial metal studs, drywall contractor.
Person In Charge: Kevin Corcoran, President
Year Founded: 1986

TRIPLE H DRYWALL
211 N. Timberline Road
Fort Collins, CO 80524
Phone/Fax:
970-493-4326/970-416-8570
jim@triplehdrywall.com
www.triplehdrywall.com
Energy Star Builder?: No
Products/Services: Steel stud framing and drywall.
Person In Charge: James Kruse, Vice president
Larry Hood, President
Year Founded: 1972

ELECTRICAL

A WIRED ELECTRIC CO.
5125 S. Shields St.
Fort Collins, CO 80526
Phone/Fax:
970-690-6410/970-223-6038
bai1022@msn.com
Employees 2011: 4
Energy Star Builder?: Yes
Products/Services: Full-service electrical contractor.
Year Founded: 1973

AE ASSOCIATES INC.
5587 W. 19th St.
Greeley, CO 80634
Phone/Fax:
970-330-5587/970-330-3040
contact@aessociates.net
www.aessociates.net
Employees 2011: 23
Energy Star Builder?: No
Products/Services: Mechanical and electrical engineering, energy modeling, energy auditing, energy rebate assistance, indoor air quality, commissioning and building automation services.
Person In Charge: Greg Martino, President
Year Founded: 1976

BLAZEN ILLUMINATIONS
2631 Cedar Drive
Loveland, CO 80538
Phone/Fax: 800-980-4155/800-980-4154
nate@blazenilluminations.com
www.blazenlights.com
Employees 2011: 4
Energy Star Builder?: No
Products/Services: LED lighting for commercial, residential; lighting design and installation.
Person In Charge: Nate Webb, Owner
Year Founded: 1999

BRET'S ELECTRIC
9250 Bruin Blvd., Suite C
Frederick, CO 80530
Phone/Fax: 720-494-8944/720-494-9008
janet@bretselectric.com
www.bretselectric.com
Employees 2011: 20
Energy Star Builder?: Yes
Products/Services: Electrical contractor for design build projects, commercial, industrial, multi-family and custom residential projects.
Person In Charge: Janet Martin, Business manager
Year Founded: 1993

BRIAN'S ELECTRIC
1410 Webster Ave.
Fort Collins, CO 80524
Phone/Fax:
970-484-5085/970-484-7903
terry@brianselectricllc.com
Employees 2011: 7
Products/Services: Electrical contracting, residential, commercial, industrial, new construction, remodels, maintenance and repair, public and private sector.
Year Founded: 1979

C.D.S. ELECTRIC
1819 First Ave.
Greeley, CO 80631
Phone/Fax:
970-353-4777/970-356-3135
cdelectric@aol.com
Employees 2011: 4
Products/Services: Electrical services, repair and supplies, electrical contracting, wood poles, pole truck service, bucket truck service.
Person In Charge: Claire D. Scott, President
Year Founded: 1976

DGCD INC.
105 Coronado Court, Bldg. 9A
Fort Collins, CO 80525
Phone/Fax:
970-292-5866/970-622-8143
joannv@dgcdinc.com
www.dgcdinc.com
Employees 2011: 15
Energy Star Builder?: No
Products/Services: Electronic engineering design, PCB layout design, turnkey manufacturing support.
Person In Charge: Christopher Febvre, CEO
JoAnn Vigil, Business development and sales
Year Founded: 2000

ECKSTINE ELECTRIC CO.
13739 Weld County Road 25 1/2
Platteville, CO 80651
Phone/Fax:
970-785-0601/970-785-2821
info@eckstineelectric.com
www.eckstineelectric.com
Employees 2011: 27
Products/Services: Electrical, commercial, institutional, industrial, farm, service, and fire alarm.
Person In Charge: Michael Eckstine, President
Year Founded: 1954

EGGERS ELECTRIC INC.
3520 W. Eisenhower Blvd.
Loveland, CO 80537
Phone/Fax:
970-669-1883/970-669-0476
eggers@eggerselectric.com
www.eggerselectric.com
Employees 2011: 10
Energy Star Builder?: Yes
Products/Services: Residential, commercial, industrial, energy efficient lighting, new construction, repairs, remodeling, trouble shooting.
Person In Charge: Brent Eggers, Vice president
Year Founded: 1973

GREGORY ELECTRIC
3317 N. Lincoln Ave.
Loveland, CO 80538
Phone/Fax:
970-669-7609/970-663-7132
rbryant@gregoryelectricinc.com
www.gregoryelectricinc.com
Employees 2011: 75
Energy Star Builder?: No
Products/Services: Electrical contractor.
Person In Charge: Rod Bryant, President
Year Founded: 1988

H & S
24210 County Road 43
LaSalle, CO 80645
Phone/Fax:
970-284-6750
hselectricllc@msn.com
Employees 2011: 3
Year Founded: 1990

HANNA ELECTRICAL CONTRACTING
1614 Harris Drive
Fort Collins, CO 80524
Phone/Fax:
970-482-3289
clint@hannaelectric.com
Employees 2011: 18

Products/Services: Commercial electrical contractor, service, new construction, and remodel.
Person In Charge: Clint Hanna, President
Year Founded: 2001

INTERSTATES CONSTRUCTION SERVICES INC.
 2636 Midpoint Drive
 Fort Collins, CO 80525
Phone/Fax: 970-221-1776/970-221-3652
 doug.coltharp@interstates.com
 www.interstates.com
Employees 2011: 48
Products/Services: Single-source electrical construction, electrical engineering, instrumentation, automation control systems, and UL Listed panel fabrication services for industrial and commercial facilities.
Person In Charge: Doug Coltharp, Regional manager
Year Founded: 1953

MALM ELECTRICAL CONTRACTORS LLC
 266 Basher Drive, Unit No. 2
 Berthoud, CO 80513
Phone/Fax: 970-532-9900/970-532-9903
 tmalm@malmelectric.com
 www.malmelectric.com
Employees 2011: 40
Energy Star Builder?: Yes
Products/Services: Commercial, industrial, multi-family, design build services.
Person In Charge: Trent Malm, General manager
Year Founded: 2002

MERIT ELECTRIC INC.
 2643 Midpoint Drive, Suite F
 Fort Collins, CO 80525
Phone/Fax: 970-266-8100/970-266-1640
 merit@meritelec.com
 www.meritelec.com
Employees 2011: 50
Products/Services: Electrical construction and services.
Person In Charge: Royce Glader, CEO
Year Founded: 1984

O'NEIL ELECTRIC CO.
 125 23rd St.
 Greeley, CO 80631
Phone/Fax: 970-352-5173
 oneilelectric@qwestoffice.net
 www.oneilelectric.net
Employees 2011: 7
Products/Services: Industrial electrical, UL508A panel shop. Water and waste water treatment facilities, pump stations, industrial power and lighting installations, equipment automation, remote SCADA systems, and systems integration projects.
Person In Charge: John O'Neil, President, Owner
 Jay O'Neil, Vice president, Owner
 Greg O'Neil, Vice president, Owner
Year Founded: 1976

PRECISION SERVICE ELECTRIC INC.
 1320 S.E. Eighth St.
 Loveland, CO 80537
Phone/Fax: 970-593-3190/970-461-2813
 bjohnson@psecolorado.com
Employees 2011: 22
Energy Star Builder?: Yes
Products/Services: New construction electrical services, security system installation, home surveillance installation, home theater installation and home audio installation.
Person In Charge: Bryan Johnson
Year Founded: 1994

SKYLINE ELECTRIC
 2307 W. Eighth St.
 Loveland, CO 80537
Phone/Fax: 970-669-2607/970-669-2699
 gregs@skylineelec.com
 www.skylineelec.com
Employees 2011: 20
Energy Star Builder?: No
Products/Services: Complete electrical contracting for residential, commercial, industrial, new construction, service and low-voltage systems.
Person In Charge: Greg Spicka, Vice president
 Jeff Spicka, President
Year Founded: 1971

WARKENTIN ELECTRIC INC.
 1531 Fourth Ave.
 Greeley, CO 80631
Phone/Fax: 970-304-6833/970-336-6406
 warkentinelectric@qwestoffice.net
Employees 2011: 17
Products/Services: Free estimates, general facility maintenance, new constructions and remodels, service upgrades, hot tub and air conditioning hookup.
Person In Charge: Larry

Warkentin, President
Year Founded: 1994

ENGINEERING

AATA INTERNATIONAL INC.
 300 E. Boardwalk Drive, No. 4A
 Fort Collins, CO 80525
Phone/Fax: 970-223-1333/970-223-9115
 info@aata.com
 www.aata.com
Employees 2011: 650
Energy Star Builder?: No
Products/Services: International environmental consultants for large natural resource developments, USA and worldwide. Water expertise.
Year Founded: 1989

AE ASSOCIATES INC.
 5587 W. 19th St.
 Greeley, CO 80634
Phone/Fax: 970-330-5587/970-330-3040
 contact@aessociates.net
 www.aessociates.net
Employees 2011: 23
Energy Star Builder?: No
Products/Services: Mechanical and electrical engineering, energy modeling, energy auditing, energy rebate assistance, indoor air quality, commissioning and building automation services.
Person In Charge: Greg Martino, President
Year Founded: 1976

AGPROFESSIONALS LLC
 4350 State Highway 66
 Longmont, CO 80504
Phone/Fax: 970-535-9318/970-535-9854
 tharen@agpros.com
 www.agpros.com
Employees 2011: 13
Products/Services: Developers of agriculture; engineering, land use planning, real estate, surveying, environmental management, public relations exclusively for animal agriculture and agricultural processing.
Person In Charge: Thomas Haren, Owner
Year Founded: 1996

ANDERSON CONSULTING ENGINEERS INC.
 375 E. Horsetooth Road, Bldg. 5
 Fort Collins, CO 80525
Phone/Fax: 970-226-0120/970-226-0121
 baanderson@acewater.com
 www.acewater.com
Employees 2011: 22
Energy Star Builder?: No
Products/Services: Water resources, civil, environmental and river restoration.
Person In Charge: Bradley A. Anderson, President
 Gregory J. Koch, Vice president
Year Founded: 1998

AQUA ENGINEERING INC.
 4803 Innovation Drive
 Fort Collins, CO 80525
Phone/Fax: 970-229-9668/970-226-3855
 beccard@aquanegr.com
 www.aquaengineering.com
Employees 2011: 14
Energy Star Builder?: No
Products/Services: Engineers in irrigation design, water features, secondary water systems, pump systems, water rights and water management.
Person In Charge: Robert Beccard, President
 Darren Salvador, Vice president
 Douglas Macdonald, Vice president
 Elaine Bustos, Vice president, COO
Year Founded: 1975

AYRES ASSOCIATES
 3665 JFK Parkway, Bldg. 2, Suite 200
 Fort Collins, CO 80525
Phone/Fax: 970-223-5556/970-223-5578
 quastt@ayresassociates.com
 www.ayresassociates.com
Employees 2011: 40
Energy Star Builder?: No
Products/Services: Water resources and municipal engineering services.
Person In Charge: Jim Schall, Vice president
Year Founded: 1967

BASILINE CORP.
 710 11th Ave., No. 105
 Greeley, CO 80631
Phone/Fax: 970-353-7600/970-353-7601
 bec@baselinecorp.com
 www.baselinecorp.com
Products/Services: Civil and land development, environmental and water resources, oil & gas services, land surveying.
Person In Charge: John McLain, PE, Owner
Year Founded: 1998

BEAUDIN GANZ CONSULTING ENGINEERS INC.
 251 Linden St., Suite 200
 Fort Collins, CO 80524
Phone/Fax: 970-221-5691/970-221-5697
 info@bgce.com
 www.bgce.com
Employees 2011: 7
Products/Services: Mechanical, electrical design, lighting and technology design, commissioning (new and existing buildings), energy consulting, infrared and solar studies.
Person In Charge: Ray Engen, Principal
Year Founded: 1989

BORSTAD CONSULTING SERVICES LLC
 4730 S. College Ave., Suite 101
 Fort Collins, CO 80525
Phone/Fax: 970-227-6480/970-223-3249
 tborstad@aol.com
Employees 2011: 2
Products/Services: Civil engineering, pavement management planning, infrastructure planning and design, forensics, project management and project reviews.
Person In Charge: Ted A. Borstad, Owner
Year Founded: 2003

CDS ENGINEERING CORP.
 165 Second St. S.W.
 Loveland, CO 80537
Phone/Fax: 970-667-8010/970-667-8024
 www.cds-eng.net
Employees 2011: 9
Energy Star Builder?: No
Products/Services: Civil, structural and land surveying.
Person In Charge: John Donnelly, President
Year Founded: 1969

COLORADO CIVIL GROUP INC.
 1413 W. 29th St.
 Loveland, CO 80538
Phone/Fax: 970-278-0029
 mjacobson@ccginc.us
 www.ccginc.us
Employees 2011: 5
Energy Star Builder?: No
Products/Services: Civil engineering firm providing professional services for municipal organizations, districts and private clients.
Person In Charge: David B. Lindsay, P.E., President
Year Founded: 2007

CROWN JADE DESIGN & ENGINEERING INC.
 721 Lighting Ridge Way
 Bellvue, CO 80512
Phone/Fax: 970-472-2394/970-482-9409
 jademail@crownjade.com
 www.crownjade.com
Employees 2011: 2
Energy Star Builder?: No
Products/Services: We provide all architectural and structural plans required to get a permit. We specialize in green/sustainable residential and small commercial design, including passive house, SIPs, ICF, straw bale, stacked tire, log, timber frame, or whatever you want to build with.
Person In Charge: Mark Benjamin, President, Principal engineer
Year Founded: 2004

CTL THOMPSON INC.
 351 Linden St., Suite 140
 Fort Collins, CO 80524
Phone/Fax: 970-206-9455/970-206-9441
 info@ctlthompson.com
 www.ctl.com
Employees 2011: 29
Products/Services: Full-service geo-technical, structural, environmental and materials engineering firm.
Person In Charge: R.B. "Chip" Leadbetter, Fort Collins Division manager
Year Founded: 1977

DGCD INC.
 105 Coronado Court, Bldg. 9A
 Fort Collins, CO 80525
Phone/Fax: 970-292-5866/970-622-8143
 joannv@dgcdinc.com
 www.dgcdinc.com
Employees 2011: 15
Energy Star Builder?: No
Products/Services: Electronic engineering design, PCB layout design, turnkey manufacturing support.
Person In Charge: Christopher Febvre, CEO
 JoAnn Vigil, Business development and sales
Year Founded: 2000

DRESSER-RAND ENGINEERING
 4700 McMurry Ave., Suite 101
 Fort Collins, CO 80525

Phone/Fax: 970-224-0170/970-224-0171
 kdavies@dresser-rand.com
 www.dresser-rand.com
Employees 2011: 35
Energy Star Builder?: No
Products/Services: Engineering and consulting services, to the natural gas industry across North America and around the world.
Person In Charge: Jay Holden, General manager
 Kevin Davies, Operations manager
Year Founded: 1996

DREXEL, BARRELL & CO.
 6513 W. Fourth St.
 Greeley, CO 80634
Phone/Fax: 970-351-0645/970-351-0665
 admin@drexelbarrell.com
 www.drexelbarrell.com
Products/Services: General civil engineering, land survey, construction survey, boundary, commercial and residential land development and water resources.
Person In Charge: Mike Middleton
Year Founded: 1949

EARTH ENGINEERING CONSULTANTS INC.
 4396 Greenfield Drive
 Windsor, CO 80550
Phone/Fax: 970-545-3908/970-663-0282
 lester@earth-engineering.com
 www.earth-engineering.com
Employees 2011: 20
Energy Star Builder?: No
Products/Services: Geotechnical and construction materials engineering and testing.
Person In Charge: Lester L. Litton, President
Year Founded: 1993

ENGINEERING SUPPORT SERVICES
 3021 Cortez St.
 Fort Collins, CO 80525
Phone/Fax: 970-226-4123
 engineering@comcast.net
Employees 2011: 1
Products/Services: Architectural engineering, CADD, construction documents.
Person In Charge: Brian Trimbath, Owner
Year Founded: 1993

ESC ENGINEERING
 3540 JFK Parkway
 Fort Collins, CO 80525
Phone/Fax: 970-224-9100/970-224-9137
 info@thinkesc.com
 www.thinkesc.com
Employees 2011: 75
Products/Services: GIS, Mapping and systems integration for electric, gas, and water utilities and development sites. Electrical engineering, controls and automation, electrical utility design, planning and rates, and electrical facility design.
Person In Charge: Kevin P. Hartig, President
Year Founded: 1978

EXPONENTIAL ENGINEERING CO.
 328 Airpark Drive
 Fort Collins, CO 80524
Phone/Fax: 970-207-9648/970-207-9657
 support@exponentialengineering.com
 www.exponentialengineering.com
Employees 2011: 25
Energy Star Builder?: No
Products/Services: Professional electric power engineering, including wind farm systems and interconnections and large scale designs.
Person In Charge: Thomas A. Ghidossi, President
Year Founded: 1993

FARNSWORTH GROUP INC.
 3538 JFK Parkway, Suite 3
 Fort Collins, CO 80525
Phone/Fax: 970-266-1066/970-266-1075
 tbarela@f-w.com
 www.f-w.com
Products/Services: Civil, water/wastewater, M/E/P engineering, surveying, commissioning, energy and LEED services.
Person In Charge: Ted R. Barela PE, Branch manager
Year Founded: 2007

INTEGRATED MECHANICAL LLC
 223 Linden St., No. 204
 Fort Collins, CO 80524
Phone/Fax: 970-556-0570/800-656-4359
 front-desk@int-mech.com
Products/Services: Mechanical engineering.
Person In Charge: Thomas Segelhorst, Owner
Year Founded: 2003

INTERSTATES CONSTRUCTION SERVICES INC.
 2636 Midpoint Drive
 Fort Collins, CO 80525
Phone/Fax: 970-221-1776/970-221-3652
 doug.coltharp@interstates.com
 www.interstates.com
Employees 2011: 48
Products/Services: Single-source electrical construction, electrical engineering, instrumentation, automation control systems, and UL Listed panel fabrication services for industrial and commercial facilities.
Person In Charge: Doug Coltharp, Regional manager
Year Founded: 1953

INTERWEST CONSULTING GROUP
 1218 W. Ash St., Unit C
 Windsor, CO 80550
Phone/Fax: 970-674-3300/970-674-3303
 ralmirall@interwestgrp.com
 www.interwestgrp.com
Employees 2011: 10
Energy Star Builder?: No
Products/Services: Site civil engineering, transportation and entitlement services.
Person In Charge: Terry Rodrigue, President
Year Founded: 2002

J-U-B ENGINEERS INC.
 3538 JFK Parkway, Suite 1
 Fort Collins, CO 80525
Phone/Fax: 970-377-3602/970-377-3935
 jtemple@jub.com
 www.jub.com
Employees 2011: 6
Products/Services: Provides civil consulting engineering services to both private and public clients, including transportation, municipal, structural, site civil, land development, planning, public involvement/facilitation, and surveying.
Person In Charge: Jeff Temple, Area manager
Year Founded: 1955

JVA INC.
 25 Old Town Square, Suite 200
 Fort Collins, CO 80524
Phone/Fax: 970-225-9099/970-225-6923
 mmcdonald@jvaja.com
 www.jvaja.com
Employees 2011: 4
Energy Star Builder?: No
Products/Services: Full-service structural and civil consulting engineering firm.
Person In Charge: Michael McDonald, Regional manager
Year Founded: 1956

K L & A INC.
 421 E. Fourth St.
 Loveland, CO 80537
Phone/Fax: 970-667-2426/970-667-2493
 drutledge@klaa.com
 www.klaa.com
Energy Star Builder?: No
Products/Services: Structural engineering, structural steel design/build, steel construction management and steel detailing.
Person In Charge: M. Douglas Rutledge, COO
Year Founded: 1994

KETTERLING, BUTHERUS & NORTON (KBN) ENGINEERS LLC
 820 Eighth St.
 Greeley, CO 80631
Phone/Fax: 970-395-9880/970-395-9881
 mketterling@kbnengineers.com
 www.kbnengineers.com
Employees 2011: 8
Products/Services: Civil engineering planning, design and construction administration; land development, municipal design/consulting.
Person In Charge: Mike Ketterling, PE, Principal, manager
Year Founded: 1995

LAMP, RYNEARSON & ASSOCIATES
 4715 Innovation Drive
 Fort Collins, CO 80525
Phone/Fax: 970-226-0342/970-226-0879
 frank.kohl@lra-inc.com
 www.lra-inc.com
Employees 2011: 9
Energy Star Builder?: No
Products/Services: Civil engineering, land development, land planning, surveying, traffic and transportation design, aviation, oil and gas well permitting, GIS, construction administration, stormwater management.
Person In Charge: Frank A. Kohl, Principal
Year Founded: 1959

LANDMARK ENGINEERING LTD.
 3521 W. Eisenhower Blvd.
 Loveland, CO 80537

Phone/Fax: 970-667-6286/970-667-6298
 mail@landmarkltd.com
 www.landmarkltd.com
Employees 2011: 15
Energy Star Builder?: No
Products/Services: Land development planning and entitlements, civil/structural engineering, survey, site design, landscape architecture, geotechnical engineering and materials testing.
Person In Charge: Kenneth Merritt, Senior vice president, RLA
 Jeff Olhausen, President, Owner
Year Founded: 1969

NORTHERN ENGINEERING SERVICES
 200 S. College Ave., Suite 100
 Fort Collins, CO 80524
Phone/Fax: 970-221-4158/970-221-4159
 info@northernengineering.com
 www.northernengineering.com
Employees 2011: 13
Energy Star Builder?: No
Products/Services: Civil engineering and land surveying.
Person In Charge: George Schock, President
 Bud Curtiss, Vice president
Year Founded: 1987

PIONEER WIRELINE / PSI
 820 N. Ninth Ave.
 Brighton, CO 80603
Phone/Fax: 303-659-6581/303-659-1789
 wemore@pioneerwireline.com
 www.pioneerdrilling.com
Employees 2011: 37
Energy Star Builder?: No
Products/Services: Petroleum engineering, geophysical logging services and equipment manufacturing.
Person In Charge: John Patterson, Division manager
Year Founded: 1985

PLAZA ENGINEERING CONSULTANTS INC.
 P.O. Box 1002
 Loveland, CO 80539
Phone/Fax: 970-227-0015
 plazaengineering@comcast.net
Products/Services: Consulting structural engineer.
Person In Charge: Sergio F. Plaza, PE
Year Founded: 1991

RC HANSEN CONSULTING
 1543 Freedom Lane
 Fort Collins, CO 80526
Phone/Fax: 970-490-1720/970-490-1780
 rch40ee@aol.com
Employees 2011: 1
Energy Star Builder?: No
Products/Services: Industrial engineering.
Person In Charge: Robert Hansen, Owner
Year Founded: 1998

SAMPLE ENGINEERING INC.
 3101 Kintzley Court, Unit A
 LaPorte, CO 80535
Phone/Fax: 970-206-4392/970-204-9029
 csample@sampleengineering.com
 sampleengineering.com
Employees 2011: 5
Products/Services: Electrical engineering consulting and design services for commercial and institutional facilities.
Year Founded: 1998

SCHMID STRUCTURAL ENGINEERING
 1204 N. Lincoln Ave.
 Loveland, CO 80537
Phone/Fax: 970-663-1990/970-663-1991
 quality@schmidengineering.com
 www.schmidengineering.com
Employees 2011: 2
Energy Star Builder?: No
Products/Services: Structural engineering, architectural engineering and civil engineering.
Person In Charge: Greg Schmid, PE, Owner/engineer
Year Founded: 1981

SHEAR ENGINEERING CORP.
 4836 S. College Ave., Suite 12
 Fort Collins, CO 80525
Phone/Fax: 970-226-5334/970-282-0311
 info@shearengineering.com
 www.shearengineering.com
Employees 2011: 6
Energy Star Builder?: No
Products/Services: Civil and structural engineering.
Person In Charge: Brian W. Shear, President
Year Founded: 1985

STANTEC CONSULTING SERVICES INC.
2950 E. Harmony Road, Suite 290
Fort Collins, CO 80528
Phone/Fax:
970-482-5922/970-482-6368
ken.matthews@stantec.com
www.stantec.com
Employees 2011: 10,374
Energy Star Builder?: No
Products/Services: Full service professional consulting firm providing engineering design, planning, surveying, environmental management/infrastructure and construction administration services.
Person In Charge: Ken Matthews
Tracy Anderson, Principal
Year Founded: 1954

STEWART & ASSOCIATES
103 S. Meldrum St.
Fort Collins, CO 80521
Phone/Fax:
970-482-9331/970-482-9382
stewarts@frii.com
Employees 2011: 4
Energy Star Builder?: No
Products/Services: Civil engineering, professional land surveyors.
Person In Charge: Jerry Robinson, Vice president
Jay Robinson, President
Year Founded: 1958

STEWART ENVIRONMENTAL CONSULTANTS LLC
3801 Automation Way, Suite 200
Fort Collins, CO 80525
Phone/Fax:
970-226-5500/970-226-4946
info@stewartenv.com
www.stewartenv.com
Employees 2011: 30
Energy Star Builder?: No
Products/Services: Process engineering, product commercialization, environmental services and laboratory services.
Person In Charge: David R. Stewart, President
Year Founded: 1985

STRAIGHT LINE DESIGN INC.
5724 Sacajawea Way
Loveland, CO 80537
Phone/Fax:
970-461-3700/970-461-3700
skeensld@yahoo.com
Employees 2011: 2
Energy Star Builder?: No
Products/Services: Residential design and structural engineering.
Person In Charge: Scott Skeen, President
Year Founded: 2001

TERRACON CONSULTANTS INC.
301 N. Howes St.
Fort Collins, CO 80521
Phone/Fax:
970-484-0359/970-484-0454
jcgraves@terracon.com
www.terracon.com
Employees 2011: 19
Energy Star Builder?: No
Products/Services: Geo-technical engineering, environmental engineering, construction materials testing and natural resources management.
Person In Charge: Douglas J. Jobe, Division manager/Vice president
Year Founded: 1965

THE CE GROUP
400 Remington St., Suite A
Fort Collins, CO 80524
Phone/Fax:
970-266-9888/970-266-8876
markd@thecgroup.com
www.thecgroup.com
Employees 2011: 5
Energy Star Builder?: Yes
Products/Services: Mechanical consulting engineering firm.
Person In Charge: Paul Seward, PE, Partner, LEED AP
Mark D'Rosario, LEED AP, Principal/Managing partner
Year Founded: 1998

THE ENGINEERING CO.
2310 E. Prospect Road, Suite B
Fort Collins, CO 80525
Phone/Fax:
970-484-7477/970-484-7488
bzick@tec-enrgs.com
www.tec-enrgs.com
Employees 2011: 21
Energy Star Builder?: No
Products/Services: Water, wastewater conveyance and treatment design. General civil engineering consulting. Land survey.
Person In Charge: Brian Zick, President
Year Founded: 1985

THE FREDERICKSON GROUP
7711 Windsor Drive
Windsor, CO 80550
Phone/Fax:
970-674-3323
deanne@tfgcolorado.com
Employees 2011: 1
Energy Star Builder?: No
Products/Services: Planning and

landscape architecture firm specializing in high quality, multidisciplinary consulting services.
Person In Charge: Deanne Frederickson, Manager, Owner
Year Founded: 2000

TOTAL ENGINEERING SERVICE INC.
1601 37th St.
Evans, CO 80620
Phone/Fax:
970-330-1071/970-330-1252
tom@totalengr.com
Products/Services: Civil engineering scanning to provide accurate topographic and as-built surveys, accurate volume determinations, retrofit as-built surveys and historical heritage surveys. We still provide civil engineering to assist home builders with foundation design, inspections, and geotechnical investigations.
Person In Charge: Tom Cope, President
Year Founded: 1987

VEI GLOBAL INC
7791 Highland Meadows Parkway
Windsor, CO 80528
Phone/Fax:
970-224-7377/970-224-7378
jlund@veiglobal.com
www.veiglobal.com
Employees 2011: 25
Energy Star Builder?: No
Products/Services: Industrial project development, detailed engineering, procurement, construction management, training, and start-up services.
Person In Charge: Jeff Lund, President
Year Founded: 1998

WERNSMAN ENGINEERING INC.
1011 42nd St.
Evans, CO 80620
Phone/Fax:
970-353-4463/970-353-9257
wei86@comcast.net
Employees 2011: 1
Energy Star Builder?: No
Products/Services: Engineering services.
Person In Charge: Steve Wernsman, President
Year Founded: 1986

ENVIRONMENTAL SERVICES

AECOM
1601 Prospect Parkway
Fort Collins, CO 80525
Phone/Fax:
970-493-8878/970-493-0213
jana.knezovich@aecom.com
www.aecom.com
Employees 2011: 168
Products/Services: Environment business line of AECOM: impact assessment and permitting; air quality; remediation consulting and engineering; risk assessment; and environmental toxicology.
Person In Charge: Phil Hackney, Vice president and Mountain district manager
Greg Hurst
Year Founded: 1939

AGPROFESSIONALS LLC
4350 State Highway 66
Longmont, CO 80504
Phone/Fax:
970-535-9318/970-535-9854
tharen@agpros.com
www.agpros.com
Employees 2011: 13
Products/Services: Developers of agriculture; engineering, land use planning, real estate, surveying, environmental management, public relations exclusively for animal agriculture and agricultural processing.
Person In Charge: Thomas Haren, Owner
Year Founded: 1996

BRENDLE GROUP INC.
212 W. Mulberry St.
Fort Collins, CO 80521
Phone/Fax:
970-207-0058/970-207-0059
jdorsey@brendlegr.com
www.brendlegr.com
Employees 2011: 15
Products/Services: Engineering consulting in energy, climate change, water conservation, sustainability management and sustainable design.
Person In Charge: Judy Dorsey, President
Year Founded: 1996

BUNTING DISPOSAL INC.
P.O. Box 200203
Evans, CO 80620
Phone/Fax:
970-339-3023/970-330-4251
buntingdisposalinc@hotmail.com
Employees 2011: 17
Energy Star Builder?: No
Products/Services: Residential, commercial, and construction trash hauling. Recycling.

Person In Charge: Brian Bunting, Owner
Year Founded: 1968

CITY OF FORT COLLINS - CLIMATE WISE
300 Wood St.
Fort Collins, CO 80522
Phone/Fax:
970-221-6700/970-221-6619
www.fcgov.com/climatewise
Employees 2011: 6
Energy Star Builder?: No
Products/Services: Voluntary programs and partners combine money saving practices to protecting the environment and reduce greenhouse gas emissions through waste reduction, energy efficiency, water conservation and transportation reduction.
Person In Charge: Kathy Collier, Climate Wise Program manager
Year Founded: 2000

COLORADO IRON & METAL INC.
903 Buckingham St.
Fort Collins, CO 80524
Phone/Fax:
970-530-2690/970-530-2691
kentgarvin@coloradoironmetal.com
www.coloradoironmetal.com
Employees 2011: 35
Energy Star Builder?: No
Products/Services: Full-service scrap metal recycling services and precision metal fabrication shop.
Person In Charge: Kent Douglas Garvin, President and CEO
Year Founded: 1995

COMPLIANCE PARTNERS INC.
4038 Timberline Road, Suite 100
Fort Collins, CO 80525
Phone/Fax:
970-206-4443/720-489-3902
www.compliance-partners.com
Energy Star Builder?: No
Products/Services: Air quality, emission inventory, greenhouse gas emissions, waste audits, dispersion modeling.
Person In Charge: Gary McFaddin, President
Year Founded: 1997

ENERGYLOGIC INC.
309 Mountain Ave.
Berthoud, CO 80513
Phone/Fax:
970-532-3220/970-532-5074
info@nrglogic.com
www.nrglogic.com
Employees 2011: 80
Energy Star Builder?: No
Products/Services: Energy efficiency consulting and testing for homebuilders and homeowners. Also working in LEED-NC and EB, and performing commercial energy audits and recommissioning.
Person In Charge: Steve Byers, CEO
Year Founded: 2006

GALLEGOS SANITATION INC.
1941 Heath Parkway
Fort Collins, CO 80524
Phone/Fax:
970-484-5556/970-484-0662
custservice@gallegossanitation.com
www.gallegossanitation.com
Employees 2011: 153
Energy Star Builder?: No
Products/Services: Recycling and waste diversion solutions at home, business, and construction projects, including zero waste special events and commercial food waste pickup. Seasonal yard waste and electronic recycling available too.
Person In Charge: Art Gallegos, Owner
Jerry Gallegos, Owner, President
Rudy Gallegos, Owner
Year Founded: 1959

GEOTECHNICAL SERVICES INC.
1136 E. Stuart St., Suite 2040
Fort Collins, CO 80525
Phone/Fax:
970-221-2131/970-409-3091
www.gslnetwork.com
Products/Services: Geotechnical, drilling, environmental and materials testing.
Person In Charge: Robin Dornfest, Vice president

INSTITUTE FOR THE BUILT ENVIRONMENT
Spruce Hall, CSU Campus
Fort Collins, CO 80523
Phone/Fax:
970-491-5041/970-491-2473
 tara.steckly@colostate.edu
www.ibe.colostate.edu
Employees 2011: 16
Energy Star Builder?: No
Products/Services: Green building and LEED project management, green building education and professional development, healthy building consultation and management, corporate sustainability consultation and management, green building research.
Person In Charge: Josie Plaut, Director of projects
Year Founded: 1994

MAHONEY ENVIRONMENTAL CONSULTING INC.
1601 10th Ave.
Greeley, CO 80631
Phone/Fax:
970-352-2644/888-219-5357
jmahoney2644@comcast.net
Energy Star Builder?: No
Products/Services: Phase one and Phase two environmental assessments, UST investigations, compliance audits, oil field investigations, asbestos and lead paint inspections, remediation, coordination.
Person In Charge: John Mahoney, President
Year Founded: 1995

MY NEW WINGS
1030 Huntington Hills Drive
Fort Collins, CO 80525
Phone/Fax:
970-689-0171
midgetoomey@mynewwings.com
www.mynewwings.com
Products/Services: Creating sustainable and green business solutions for organizations through strategic planning and project management systems, including green event management.
Person In Charge: Midge Toomey, MS, LEED AP, Founder and managing director
Year Founded: 2008

NATIONAL INSPECTION SERVICES
1136 E. Stuart St., Suite 4204
Fort Collins, CO 80525
Phone/Fax:
970-482-1976/970-482-3388
bill.warren@nationalinspection.net
www.nationalinspection.net
Employees 2011: 12
Energy Star Builder?: No
Products/Services: Building inspection for pre-purchase, lenders, insurers, third-party companies, litigation support and environmental remediation and due diligence.
Person In Charge: William J. Warren, CEO, President
Curtis Bengler, Director of field services
Cleave Berdzar
Year Founded: 1975

SEVEN GENERATIONS LLC
4038 Timberline Road, Suite 100
Fort Collins, CO 80525
Phone/Fax:
970-420-0000/970-797-1913
sue@7genllc.com
www.7genllc.com
Energy Star Builder?: No
Products/Services: Sustainability, renewable energy, LEED NC/EB, energy management, and Energy Star.
Person In Charge: Susan McFaddin, President
Year Founded: 2008

STEWART ENVIRONMENTAL CONSULTANTS LLC
3801 Automation Way, Suite 200
Fort Collins, CO 80525
Phone/Fax:
970-226-5500/970-226-4946
info@stewartenv.com
www.stewartenv.com
Employees 2011: 30
Energy Star Builder?: No
Products/Services: Process engineering, product commercialization, environmental services and laboratory services.
Person In Charge: David R. Stewart, President
Year Founded: 1985

WASTE-NOT RECYCLING
1065 Poplar St.
Loveland, CO 80534
Phone/Fax:
970-669-9912/970-669-9926
acomer@waste-not.com
www.waste-not.com
Products/Services: Construction waste recycling, electronics recycling, asset recovery and surplus inventory or recycling, plant closure liquidation services, precious metal recovery, manufacturing recycling programs and consultation. Provides balers and brokering for cardboard, stretch wrap and other recyclable commodities.
Person In Charge: Anita Comer, President
Todd Loose
Year Founded: 1989

EQUIPMENT

A-Z SAFETY SUPPLY
1554 Riverside Ave.
Fort Collins, CO 80524
Phone/Fax:
800-457-3687/970-482-9931
sales@azsafety.com
www.azsafety.com
Employees 2011: 4
Products/Services: Safety product sales including safety glasses, earplugs, respirators, gloves, fall pro-

tection equipment, gas detectors, sorbents, First Aid and fire extinguishers.
Person In Charge: Joe Ricciardi, President
Year Founded: 2000

ALL PURPOSE RENTALS & SALES INC.
2406 W. 10th St.
Greeley, CO 80631
Phone/Fax:
970-353-1540/970-353-1544
info@allpurposerental.com
www.allpurposerental.com
Products/Services: Equipment rental.
Person In Charge: Ron Jackson, Owner

B & G EQUIPMENT INC.
301 E. Eighth St.
Greeley, CO 80631
Phone/Fax:
970-352-2288/970-352-9179
buddy@bgequipment.com
www.bgequipment.com
Energy Star Builder?: No
Products/Services: Case, I-H, Kubota, Rhino, New Holland, International truckland Claas.
Person In Charge: Buddy R. Truesdell, President
Year Founded: 1988

BEST RENTAL
1540 Riverside Ave.
Fort Collins, CO 80524
Phone/Fax:
970-267-6500/970-282-0607
manager@bestrentalinc.com
www.bestrentalinc.com
Employees 2011: 10
Products/Services: Tool and equipment rentals, construction equipment rentals, landscaping equipment rentals, wedding and party item rentals.
Person In Charge: Aaron Nebelsick, Manager
Tricia Steinbock, Party manager
Year Founded: 1982

BOBCAT OF THE ROCKIES
1015 Champion Drive
Windsor, CO 80550
Phone/Fax:
970-356-8800/970-356-8811
rhaug@bobcatoftherockies.com
www.bobcatoftherockies.com
Employees 2011: 85
Energy Star Builder?: No
Products/Services: Equipment dealer.
Person In Charge: Robert Haug, Branch manager
Year Founded: 1966

COLORADO EQUIPMENT LLC
240 Fifth St.
Greeley, CO 80631
Phone/Fax:
970-356-3666/970-356-2119
dlowe@coloradoequipment.net
www.coloradoequipment.net
Energy Star Builder?: No
Products/Services: Retail farm equipment, lawn and garden equipment, skidsteer loaders, construction equipment, generators and snow blowers.
Person In Charge: Daniel Lowe
Mike Meth, General manager

DIESEL SERVICES OF NORTHERN COLORADO
1828 E. Mulberry St., Unit D
Fort Collins, CO 80524
Phone/Fax:
970-221-9280/970-221-9286
diesel1@frii.com
www.dsnc.biz
Employees 2011: 15
Energy Star Builder?: No
Products/Services: Repair service for all trucks, tractors, trailers, fleets, forklifts, earth movers, compactors, generators, cranes, booms and mobile repair service.
Person In Charge: Marybeth Snyder, Owner, manager
Year Founded: 1998

FLATIRON EQUIPMENT
8127 W. I-25 Frontage Road
Erie, CO 80516
Phone/Fax:
303-651-9626/303-651-3450
francis@flatironequipment.com
www.flatironequipment.com
Employees 2011: 16
Products/Services: Construction and farm equipment sales and service.
Person In Charge: Francis Banderet, President
Year Founded: 1991

FRONT RANGE INDUSTRIAL & CONSTRUCTION SUPPLY
300 E. 16th St., Unit 212
Greeley, CO 80631
Phone/Fax:
970-352-8780/970-352-8787
fronrangeindustrial@induserve.net
Employees 2011: 5
Products/Services: Industrial and construction supply, fasteners.
Person In Charge: Brian Parker
Kevin Dick, Owners
Year Founded: 2003

HARSH INTERNATIONAL INC.
600 Oak Ave.
Eaton, CO 80615
Phone/Fax:
970-454-2291/970-454-3491
harsh@harshenviro.com
www.harshenviro.com
Employees 2011: 85
Energy Star Builder?: No
Products/Services: Cattle-feed mixers, hydraulic dumping equipment, contract laser and water-jet cutting and environmental solutions.
Person In Charge: Robert E. Brown, President
Year Founded: 1948

INTERSTATE RENTAL & SALES INC.
8127 W. I-25 Frontage Road
Frederick, CO 80516
Phone/Fax:
303-485-5600/303-651-3450
fbanderet@interstaterental.net
www.interstaterental.net
Employees 2011: 15
Products/Services: Contractors equipment rentals, light and heavy.
Person In Charge: Francis Banderet, Vice president
Year Founded: 1999

LONGS PEAK EQUIPMENT INC.
4322 Colorado Highway 66
Longmont, CO 80504
Phone/Fax:
970-535-4474/970-535-4556
longspk1@aol.com
www.longspeakequipment.com
Employees 2011: 21
Energy Star Builder?: No
Products/Services: Agricultural equipment sales, parts and service.
Person In Charge: Jay Knutson, General manager
Year Founded: 1922

S & B PORTA-BOWL RESTROOMS
4327 Brantner Road
Evans, CO 80620
Phone/Fax:
970-356-7070/970-339-9898
jsola@sbsprestrooms.com
www.sbsprestrooms.com
Employees 2011: 6
Products/Services: Portable restrooms, trash removal, restroom trailers.
Person In Charge: Richard Kline, Division manager
Year Founded: 1973

SUNSTATE EQUIPMENT CO. LLC
4228 E. Mulberry St.
Fort Collins, CO 80524
Phone/Fax:
970-484-4499/970-484-4532
bpruett@sunstateequip.com
www.sunstateequip.com
Energy Star Builder?: No
Products/Services: Rental of construction equipment to commercial and residential contractors.
Person In Charge: Bart Pruett, Branch manager
Year Founded: 1977

WHITE CAP CONSTRUCTION SUPPLY
334 S. Summitview Drive
Fort Collins, CO 80524
Phone/Fax:
970-224-3010/970-224-0217
customerservice@whitecap.net
www.whitecapdirect.com
Products/Services: Contractor supplier.
Person In Charge: Jeff Samano, Branch manager
Year Founded: 1976

EXCAVATING

DON KEHN CONSTRUCTION CO.
6550 S. Larimer County Road 5
Fort Collins, CO 80528
Phone/Fax:
970-226-4111/970-226-4115
kehr@longspeak.net
Energy Star Builder?: No
Products/Services: Crushed road base, pit run, top soil, fill dirt, recycled asphalt base, asphalt paving, rotomilling, excavating.
Person In Charge: Don Kehn, Owner
Year Founded: 1964

DURAN EXCAVATING INC.
418 N. Ninth Ave.
Greeley, CO 80631
Phone/Fax:
970-351-0192/970-378-9532
ellied@duranexcavating.com
www.duranexcavating.com
Employees 2011: 39
Energy Star Builder?: No
Products/Services: Earthwork, utilities and roadwork.
Person In Charge: Ernest Ellie Duran, President
Year Founded: 1979

GERRARD EXCAVATING INC.
27486 County Road 13
Loveland, CO 80534
Phone/Fax:

970-669-1463/970-669-1964
info@earthdevelopers.com
www.earthdevelopers.com
Products/Services: Site development, pipeline, grading, excavation and demolition.
Person In Charge: Gary Gerrard, President
Year Founded: 1985

NARANJO CIVIL CONSTRUCTORS INC.
1863 Second Ave.
Greeley, CO 80631
Phone/Fax:
970-356-7909/970-356-0887
info@naranjocivil.com
www.naranjocivil.com
Employees 2011: 50
Energy Star Builder?: No
Products/Services: Structural and flatwork concrete construction, drainage reconstruction in urban environments, and stormwater/irrigation related utilities.
Person In Charge: Jerry Naranjo Herman Naranjo, Owners
Year Founded: 1982

ROBERTS EXCAVATION CORP.
1801 First St.
Berthoud, CO 80513
Phone/Fax:
970-532-1440/970-532-1442
info@robertsexca.com
Employees 2011: 16
Energy Star Builder?: No
Products/Services: Commercial, industrial, residential earthwork, site grading and utility construction, environmental reclamation.
Person In Charge: Gerald Roberts, General manager
Year Founded: 1991

WARD CONSTRUCTION LLC
2114 N. Lincoln Ave., Suite 203
Loveland, CO 80538
Phone/Fax:
970-667-1853/970-667-5600
diane@wardconstructionllc.com
Energy Star Builder?: No
Products/Services: Hauling, excavation, concrete.
Person In Charge: Tim Ward
Year Founded: 1963

WEINLAND CONSTRUCTION INC.
200 E. Seventh St., Suite 410
Loveland, CO 80537
Phone/Fax:
970-667-9123/970-667-9129
Products/Services: Underground utilities, earthwork, site development, subdivisions.
Person In Charge: Robin A. Riley, President
Year Founded: 1970

FENCE

C&T CUSTOM FABRICATION INC.
5186 Longs Peak Road
Berthoud, CO 80513
Phone/Fax:
970-532-2444/970-461-0284
cam@ctcustomfab.com
ctcustomfab.com
Employees 2011: 12
Energy Star Builder?: No
Products/Services: Metal fabrication, including precision welding, water-jet cutting, CNC machining, CNC punching and bending.
Person In Charge: Cameron Matthie Terry Dettmann
Year Founded: 1997

HERITAGE FENCE & DECKING OF COLORADO INC.
10 Oak Ave.
Eaton, CO 80615
Phone/Fax:
970-454-2030/970-454-3541
heritagefence@aol.com
www.heritagefenceanddeckofcolorado.com
Employees 2011: 5
Energy Star Builder?: No
Products/Services: Factory dealer/fabricator wood, composite and vinyl fences, railings, decks, pergolas and stone columns. Distributor and manufacturer of PVC vinyl cleaner/stain-graffiti remover.
Person In Charge: Chad Lee Rodman, Manager, Owner, President
Year Founded: 1993

IDEAL FENCING CORP.
5795 Ideal Drive
Erie, CO 80516
Phone/Fax:
303-962-8100/303-962-8199
jb@idealfencingcorp.com
Products/Services: Installation of fencing and guardrail.
Person In Charge: James W. Bockelmann, President
Year Founded: 1983

PRO-BUILD
400 Main St., Suite C
Windsor, CO 80550
Phone/Fax:

970-226-5110
www.probuild.com
Products/Services: Lumber, truss and millwork supplier.

PRO-BUILD
4058 Camelot Circle
Longmont, CO 80504
Phone/Fax:
970-535-0395/970-535-0648
bruce.allen@probuild.com
www.probuild.com
Employees 2011: 30
Products/Services: Lumber, truss and millwork supplier.
Person In Charge: Bruce Allen, General manager
Year Founded: 2006

TIMBERROCK LANDSCAPE CENTER
28629 Weld County Road 17
Windsor, CO 80550
Phone/Fax:
970-686-0442
www.timberrocklandscapecenter.com
Employees 2011: 6
Energy Star Builder?: Yes
Products/Services: Decorative rock, composts, soils, redwood mulch and 10 others. Steel edging, boulders, water features and supplies, custom concrete edging installations, trucking, ground preparation and landscaping.
Person In Charge: Jess Aragon, Operations manager
Year Founded: 1997

FIREPLACE RELATED

A-1 HEATING & AIR CONDITIONING
107 N. 23rd Ave.
Greeley, CO 80631
Phone/Fax:
970-352-3500/970-395-0184
a1heat@yahoo.com
www.a1heat-air.com
Employees 2011: 4
Products/Services: Service and installation of furnaces and air conditioners.
Person In Charge: Darren Knoll, President
Year Founded: 1969

MASUN ENERGY SYSTEMS INC.
308 Summit View Drive
Fort Collins, CO 80524
Phone/Fax:
970-484-2112/970-484-8232
office@mefireup.com
www.mefireup.com
Products/Services: Fireplace and stove sales and service; custom fire pits.
Person In Charge: LaVelle West, Operations manager
Year Founded: 1981

ROBERTS HEATING AND AIR CONDITIONING
200 N. Lincoln Ave.
Nunn, CO 80648
Phone/Fax:
970-493-2221/970-897-3151
info@robertsheatingandair.com
www.robertsheatingandair.com
Energy Star Builder?: Yes
Products/Services: Forced air heating and air conditioning, geothermal heat pumps, planned maintenance, indoor air quality, service, duct cleaning, residential and light commercial, NBI, air balancing certified, IGSHPA certified, BPI certified.
Person In Charge: Michael Missimer, General manager Robert Colegate, Owner
Year Founded: 2000

THE STOVE SHOP INC.
200 N. U.S. Highway 287
Fort Collins, CO 80524
Phone/Fax:
970-493-3344/970-493-3561
Products/Services: Wood, pellet and gas stoves, gas and wood fireplaces.
Person In Charge: James Nobles, Owners Terry Sykes
Year Founded: 1986

FLOORING/TILES

BRINKER'S FLOORING DESIGN CENTER
1418 E. Magnolia St.
Fort Collins, CO 80524
Phone/Fax:
970-484-7200/970-484-7205
brinkerbid@aol.com
www.brinkersinteriordesign.com
Products/Services: All types of flooring.
Person In Charge: Robert A. Brinker, Vice president Dale Brinker, President
Year Founded: 2000

CARPET NETWORK
451 N. Denver Ave.
Loveland, CO 80537
Phone/Fax:

970-612-0214/970-461-2050
graham@carpetnetworkco.com
www.carpetnetworkcolorado.com
Employees 2011: 11
Energy Star Builder?: No
Products/Services: Residential and commercial flooring, countertops and window covering materials and installation.
Person In Charge: Monica Graham
Scott Graham, Owners
Year Founded: 2003

COLORADO KITCHEN & BATH OF NORTHERN COLORADO
1751 N. Lake Ave., 1A and 32933
West County Road 39
Estes Park, CO 80517
Phone/Fax:
970-586-3845/970-356-5270
info@ckbsales.com
www.ckbsales.com
Employees 2011: 7
Energy Star Builder?: No
Products/Services: Full-scale kitchen and bath design; remodeling, new construction; turn key residential countertop replacement program.
Person In Charge: Edward Brehon, Owner
Year Founded: 1983

DALE'S CARPET ONE FLOOR AND HOME
3608 Automation Way
Fort Collins, CO 80525
Phone/Fax:
970-223-3596/970-223-0734
jlcogburn@dalescarpetoneftcollins.com
www.dalesscarpetoneftcollins.com
Energy Star Builder?: Yes
Products/Services: Carpet, hardwood, tile, vinyl, laminate and area rugs.
Person In Charge: Bobbie Cogburn, CEO, president
Year Founded: 1992

FLORIDA TILE CERAMIC CENTER
1833 E. Harmony Road, No. 9
Fort Collins, CO 80528-3446
Phone/Fax:
970-223-5193/970-223-6378
connie.carlson@floridatile.com
www.floridatile.com
Energy Star Builder?: No
Products/Services: Wholesale distributor of ceramic tile, porcelain tile, stone tile, setting materials, care and maintenance products.
Person In Charge: Connie Carlson, Rocky Mountain district manager
Year Founded: 1997

LEE'S HARDWOOD FLOORING INC.
201 N. Seventh St.
Windsor, CO 80550
Phone/Fax:
970-686-2191/970-686-0226
Energy Star Builder?: No
Products/Services: Hardwood floors.
Person In Charge: Terry Ferris, Owner
Year Founded: 1980

NORTHERN COLORADO CARPETS
5837 S. College Ave.
Fort Collins, CO 80525
Phone/Fax:
970-226-6800/970-266-1672
rlknc@aol.com
www.northerncoloradocarpets.com
Energy Star Builder?: Yes
Products/Services: Carpet, tile, vinyl, new construction, rental property replacement, design and installation.
Person In Charge: Dock Krasuski, Owner
Year Founded: 1976

PETERSEN'S FLOORING & DESIGN INC.
4217 S. Mason St.
Fort Collins, CO 80525
Phone/Fax:
970-226-5343
plclauren@hotmail.com
www.petersensflooringanddesign.com
Products/Services: Flooring.

RT3 ENTERPRISES LLC
661 Innovation Circle, Unit A
Windsor, CO 80550
Phone/Fax:
970-686-7000/970-674-9215
tommy.sporleder@rt3ent.com
www.rt3ent.com
Employees 2011: 14
Energy Star Builder?: No
Products/Services: Commercial flooring: carpet, resilient floors, tile, stone/slabs, wood.
Year Founded: 2004

SCHMIDT CUSTOM FLOORS INC.
1264 S. Grant Ave.
Loveland, CO 80537
Phone/Fax:
970-663-7402/970-663-7414
info@schmidtcustomfloors.com
www.schmidtcustomfloors.com

Employees 2011: 11
Energy Star Builder?: No
Products/Services: Hardwood flooring, installation and sanding; new construction and remodels. Pre-finished and custom stained flooring.
Person In Charge: Barry Schmidt, President
Year Founded: 1998

SELECT WOOD FLOORS
225 N. Lemay Ave., Suite 6
Fort Collins, CO 80524
Phone/Fax:
970-224-1452/970-472-9618
office@selectfloors.com
Products/Services: Hardwood flooring, strip and plank, pre-finished and unfinished.
Person In Charge: Jay Janicki, President
Year Founded: 1997

SUN MOUNTAIN INC.
140 Commerce Drive
Berthoud, CO 80513
Phone/Fax:
970-532-2105/970-532-2208
info@sunmountaindoor.com
www.sunmountaindoor.com
Employees 2011: 80
Energy Star Builder?: No
Products/Services: Custom wood doors, flooring and moldings.
Person In Charge: Jared Meier, General manager
Year Founded: 1998

VERN'S CUSTOM COUNTERTOP & FLOORING
690 Cairnes Drive
Fort Collins, CO 80524
Phone/Fax:
970-484-0087/970-484-0278
vernscountertops@aol.com
www.vernscountertops.com
Employees 2011: 7
Products/Services: Countertops, cabinets, sinks, flooring, custom-made countertops, solid surface.
Person In Charge: Kenda Weigang, Co-owner
Year Founded: 1959

FURNITURE

AMERICAN FURNITURE WAREHOUSE
625 S.W. Frontage Road
Fort Collins, CO 80524
Phone/Fax:
970-221-1981/970-221-2768
service@afwonline.com
www.afwonline.com
Energy Star Builder?: No
Products/Services: Furniture retail services and accessories.
Person In Charge: Jake Jabs, Owner
Year Founded: 1975

BCINTERIORS
1635 Foxtrail Drive
Loveland, CO 80538
Phone/Fax:
970-686-1449/970-686-1192
s.cooper@bcinteriors.com
www.bcinteriors.com
Energy Star Builder?: No
Products/Services: New, used and remanufactured commercial office furniture, cubicles and fixtures. Design, space planning, project management, delivery and installation.
Person In Charge: Chris Mabbitt, Owner
Year Founded: 1978

CITRON WORKSPACES
Fort Collins, CO 80527
Phone/Fax:
970-231-4666/303-665-7697
paulglick@citronworkspaces.com
www.citronworkspaces.com
Products/Services: New, used and remanufactured office furniture, design and space planning, reconfiguration, proper disposal/recycling of old furniture.
Person In Charge: Paul Glick, Account manager
Year Founded: 2004

DISTINCTIVE WELDING INC.
700 W. Willow Lane
Fort Collins, CO 80524
Phone/Fax:
970-482-2224/970-482-1030
distinctivewelding@msn.com
www.distinctiveweldinginc.com
Employees 2011: 10
Energy Star Builder?: No
Products/Services: Custom wrought-iron furnishings.
Person In Charge: Randy Owsley, Owner
Year Founded: 1998

ELEMENTS
3600 Mitchell Drive, Suite 50-A
Fort Collins, CO 80525
Phone/Fax:
970-206-0236/970-206-0276
tlounsbury@workplaceelements.com
www.workplaceelements.com
Products/Services: Office furni-

ture, demountable wall and floor covering sales. Also design, installation, inventory storage, reconfiguration, repair, refinish, and moving of office furniture.
Person In Charge: Traci Lounsbury, President
Year Founded: 2003

FORT COLLINS HABITAT FOR HUMANITY RESTORE
4001 S. Taft Hill Road
Fort Collins, CO 80526
Phone/Fax:
970-223-9909/970-482-5732
joekissell@habitatstore.org
www.habitatstore.org
Employees 2011: 9
Energy Star Builder?: Yes
Products/Services: Funding enterprise for Fort Collins Habitat for Humanity. Used furniture, and filing cabinets.
Person In Charge: Joe Kissell, Store manager
Year Founded: 2001

G. MICHAELS RESTORATION
1717 Willow Court
Fort Collins, CO 80524
Phone/Fax:
970-493-8737/970-493-2636
general@qwestoffice.net
www.gmichaelsrestore.com
Products/Services: Restoration and refinishing of furniture, cabinets and doors.
Person In Charge: Gene Downey
Year Founded: 1985

JUST OFFICE FURNITURE
825 S.W. Frontage Road, Unit 2
Fort Collins, CO 80524
Phone/Fax:
970-493-9039/970-484-1573
www.justofficefurniture.com
Products/Services: New and used commercial furniture. Services consist of asset management, space planning, office design, installation, relocation, and reconfiguration.
Person In Charge: Alexa Hepler Mike Hepler, Owners
Year Founded: 1979

LOVELAND FURNITURE & DECOR
125 14th St. S.E.
Loveland, CO 80537
Phone/Fax:
970-461-5790/970-461-5902
lovelandfurnituredecor@yahoo.com
Employees 2011: 6
Energy Star Builder?: No
Products/Services: Full-service furniture retailer.
Person In Charge: Sean Snyder, Manager
Year Founded: 2001

OFFICESCAPES
4950 S. College Ave., Unit A
Fort Collins, CO 80525
Phone/Fax:
970-223-5959/970-223-5858
sgrant@officescapes.com
www.officescapes.com
Products/Services: Office, health care and education furnishings, workplace consulting and planning, installation, moves and reconfigurations, cabling, flooring, audio visual.
Person In Charge: Sharie Grant, President, Northern division
Year Founded: 1969

READY-SET-SELL
4201 Rockview Court
Fort Collins, CO 80526
Phone/Fax:
970-581-1570/970-282-1374
ready-set-sell@comcast.net
www.homestagingnoco.com
Energy Star Builder?: No
Products/Services: Professional home staging, interior design/re-design, color consultation, renovation consultation, curb appeal updates, and space planning.
Person In Charge: Donna Ball, Owner/designer
Year Founded: 2006

WOODLEY'S FINE FURNITURE
5001 S. College Ave.
Fort Collins, CO 80525
Phone/Fax:
970-282-7228/970-494-0728
fc.shop@woodleys.com
www.woodleys.com
Products/Services: Office and home furnishings.
Person In Charge: Paul M. Woodley, Marketing director
Year Founded: 1979

GENERAL CONTRACTORS

ALLIANCE CONSTRUCTION SOLUTIONS
2725 Rocky Mountain Ave., Suite 100
Loveland, CO 80538
Phone/Fax:
970-663-9700/970-663-9750
info@allianceconstruction.com
www.allianceconstruction.com
Employees 2011: 31

Energy Star Builder?: Yes
Products/Services: LEED rated projects and energy star products.
Person In Charge: William H. Joyner, President and CEO
Year Founded: 1982

ARMSTEAD CONSTRUCTION INC.
5100 S. College Ave.
Fort Collins, CO 80525
Phone/Fax:
970-472-1113/970-472-8313
jeff@armsteadconstruction.com
www.armsteadconstruction.com
Employees 2011: 2
Energy Star Builder?: Yes
Products/Services: Residential and remodeling contractor.
Person In Charge: Jeffrey J. Schneider, President
Year Founded: 1991

ASSOCIATES IN BUILDING & DESIGN, LTD - ABD
4803 Innovation Drive, Suite 1
Fort Collins, CO 80525
Phone/Fax:
970-225-2323/970-225-2395
info@abd-ltd.com
www.abd-ltd.com
Employees 2011: 7
Energy Star Builder?: No
Products/Services: Design/build remodels, custom homes and interior design.
Person In Charge: Bob D. Peterson, President Rita L. Peterson, Secretary/Treasurer
Year Founded: 1990

BARKER CONSTRUCTION CO.
142 N. Timberline Road
Fort Collins, CO 80524
Phone/Fax:
970-482-9526/970-482-9544
bcc1@frii.com
Products/Services: Site-work and utilities.
Person In Charge: Ken Barker, President/Owner

BLUSKY RESTORATION CONTRACTORS
1809 E. Mulberry St.
Fort Collins, CO 80524
Phone/Fax:
970-416-0600/970-416-6303
www.goblusky.com
Employees 2011: 6
Energy Star Builder?: No
Products/Services: General contracting, fire restoration, water mitigation, mold remediation and bio-hazard/environmental clean up, restoration, roofing, consulting and appraisals.
Person In Charge: Dave Brewer, General manager
Year Founded: 2004

BRINKMAN CONSTRUCTION INC.
3003 E. Harmony Road, Suite 300
Fort Collins, CO 80528
Phone/Fax:
970-267-0954/970-206-1011
pete.meyer@brinkmanpartners.com
www.brinkmanpartners.com
Employees 2011: 48
Energy Star Builder?: Yes
Products/Services: Integrated real estate services, construction, development, real estate brokerage, vacation properties, asset management.
Person In Charge: Paul E. Brinkman
Kevin Brinkman, Principals
Year Founded: 2005

BRYAN CONSTRUCTION
161 Saturn Drive, Unit 2
Fort Collins, CO 80525
Phone/Fax:
970-377-0937/970-377-9472
tblanks@bryanconstruction.com
www.bryanconstruction.com
Products/Services: Pre-construction, construction and construction management.
Person In Charge: Todd Blanks, General manager

COE CONSTRUCTION INC.
2302 E. 13th St.
Loveland, CO 80537
Phone/Fax:
970-663-7636/970-669-4329
admin@coeconstruction.com
www.coeconstruction.com
Employees 2011: 13
Energy Star Builder?: No
Products/Services: Commercial general contractor.
Person In Charge: Gregg Meisinger, President
Year Founded: 1990

COLORADO LABORERS AND CONTRACTORS
1505 Havana St.
Brighton, CO 80601
Phone/Fax:
303-287-3116/303-287-3196
Energy Star Builder?: No
Products/Services: Training centers for local unions and employment.
Person In Charge: Rodger O'Neill, Director
Year Founded: 1970

CONNELL RESOURCES INC.
7785 Highland Meadows Parkway,
Suite 100
Fort Collins, CO 80528
Phone/Fax:
970-223-3151/970-223-3191
banderson@connellresources.com
www.connellresources.com
Employees 2011: 195
Energy Star Builder?: No
Products/Services: Asphalt
paving, utilities, excavation, aggre-
gates, general contracting.
Person In Charge: Richard
Connell, President
Sheri C. Welch, Vice president,
Secretary, Treasurer
William S. Anderson, Vice president
John Warren, Vice president
Year Founded: 1949

**CROW CREEK
CONSTRUCTION LLC**
7251 W. 20th St., Bldg. L, Suite
200
Greeley, CO 80634
Phone/Fax:
970-330-5070/970-330-5357
Employees 2011: 13
Products/Services: General con-
tractor.
Person In Charge: Jeff Demaske,
Owner
Year Founded: 2002

DELEHOY CONSTRUCTION INC.
3109 S. Taft Hill Road
Fort Collins, CO 80526
Phone/Fax:
970-226-0836/970-226-1802
mdelehoj@comcast.net
info@delehojconstruction.com
Employees 2011: 10
Energy Star Builder?: No
Products/Services: General con-
tractor.
Person In Charge: Mark Delehoj,
President
Mike Roberts, VP of production
Grant Elliott, VP of operations
Year Founded: 1985

DOHN CONSTRUCTION INC.
2642 Midpoint Drive
Fort Collins, CO 80525
Phone/Fax:
970-490-1855/970-490-6093
ddohn@dohnconstruction.com
www.dohnconstruction.com
Employees 2011: 55
Energy Star Builder?: No
Products/Services: General con-
tracting, construction manage-
ment.
Person In Charge: Douglas
Dohn, President
Year Founded: 1992

**DOWN ZANKEY
CONSTRUCTION INC.**
P.O. Box 1925
Fort Collins, CO 80522
Phone/Fax:
970-482-9400/970-482-6776
commercial@downzankey.com
www.downzankey.com
Energy Star Builder?: Yes
Products/Services: Commercial
and residential contracting.
Person In Charge: Jeffrey Down,
Commercial manager
Glenn Zankey, Residential manager
Year Founded: 1997

DRAHOTA
4700 Innovation Drive, Bldg. C
Fort Collins, CO 80525
Phone/Fax:
970-204-0100/970-204-0200
info@drahota.com
www.drahota.com
Employees 2011: 36
Products/Services: Full-service
construction manager/general con-
tractor staffed with LEED
Accredited Professionals.
Person In Charge: Terry L.
Drahota, President
Year Founded: 1973

ELDER CONSTRUCTION
1437 Denver Ave.
Loveland, CO 80538
Phone/Fax:
970-744-4731/970-744-2257
info@elderconstructioninc.com
www.elderconstructioninc.com
Products/Services: General con-
tractor.
Person In Charge: Patrick Elder,
Vice president

FCI CONSTRUCTORS INC.
4001 N. Valley Drive
Longmont, CO 80504
Phone/Fax:
970-535-4725
sarmstrong@fcicol.com
www.fcicol.com
Employees 2011: 290
Person In Charge: Ed Forsman,
President
Year Founded: 1978

FRAMEWORKS TIMBER
208 Racquette Drive, Unit B
Fort Collins, CO 80524
Phone/Fax:
970-568-4900/970-568-4901
adrian@frameworkstiber.com

www.frameworkstiber.com
Employees 2011: 5
Energy Star Builder?: No
Products/Services: Full-architec-
tural design and engineering, tim-
ber frame fabrication and erection,
design/construction team assembly
and coordination, general contract-
ing.
Person In Charge: Adrian Jones,
President
Year Founded: 1996

G & N CONSTRUCTION
628 First Ave.
Ault, CO 80610
Phone/Fax:
970-834-0382/970-834-0382
gnconstruction@qwestoffice.net
Energy Star Builder?: No
Products/Services: Pre-engi-
neered metal buildings, structural
steel, concrete, epoxy flooring.
Person In Charge: Nancy White
Gary White
Year Founded: 1996

**G.L. HOFF CO. (DBA) HOFF
CONSTRUCTION**
1815 W. 12th St.
Loveland, CO 80537
Phone/Fax:
970-669-3255/970-663-1566
info@hoffconstruction.com
www.hoffconstruction.com
Energy Star Builder?: Yes
Products/Services: All types of
commercial construction: sitework,
concrete, utilities, retail and light
industrial buildings, and construc-
tion management.
Person In Charge: Gregory L.
Hoff, President
Year Founded: 1984

GH PHIPPS CONSTRUCTION CO.
208 Racquette Drive
Fort Collins, CO 80524
Phone/Fax:
303-571-5377/970-776-5501
lisa.knight@ghphipps.com
www.ghphipps.com
Energy Star Builder?: No
Products/Services: General con-
tracting - building hospitals and
other medical facilities, higher edu-
cation facilities, K-12, high tech,
office buildings and religious facili-
ties.
Person In Charge: Charlie Graft,
CEO
Year Founded: 1952

GILLAM DEVELOPMENT CORP.
100 Rolling Hills Ranch Drive
Johnstown, CO 80534
Phone/Fax:
970-222-7952/970-672-9800
rhrfor97@aol.com
Employees 2011: 1
Products/Services: Builder/develop-
er.
Person In Charge: Bruce W.
Gillam, President
Year Founded: 1993

GJ GARDNER HOMES
1569 Fall River Drive, Suite 161
Loveland, CO 80538
Phone/Fax:
970-669-0822/970-667-2630
www.gjgardnerhomes.com
Energy Star Builder?: No
Products/Services: Single family
custom and semi-custom home-
builder.
Person In Charge: William A.
Stenberg, Owner
Year Founded: 2009

GLH CONSTRUCTION LLC
780 E. Garden Drive
Windsor, CO 80550
Phone/Fax:
970-674-0440/970-674-0443
generalinfo@glhconstruction.com
www.glhconstruction.com
Products/Services: General con-
tractor.
Year Founded: 1996

GROWLING BEAR CO. INC.
2330 Fourth Ave.
Greeley, CO 80631
Phone/Fax:
970-353-6964/970-353-6974
curtisnaibauer@growingbear.com
www.growingbear.com
Products/Services: Commercial-
build contracting for new and
remodeled projects.
Person In Charge: Gary
Shironaka, President
Kevin Shironaka, Owner
Year Founded: 1974

GRUBER CONSTRUCTION INC.
1001A E. Harmony Road, No. 322
Fort Collins, CO 80525
Phone/Fax:
970-377-3636/970-377-1818
jg@gruberconstructioninc.com
www.gruberconstructioninc.com
Employees 2011: 4
Energy Star Builder?: No
Products/Services: Commercial
general contractor.
Year Founded: 1998

HALL-IRWIN CORP.
301 Centennial Drive
Milliken, CO 80543
Phone/Fax:
970-587-6943/970-352-6284
jwhipple@hall-irwin.com
www.hall-irwin.com
Energy Star Builder?: Yes
Products/Services: General con-
tractor for commercial verticle pro-
jects and commercial or residential
land development projects. We also
have experience with remodels,
tenant finishes and renovations.
Person In Charge: Ed Lafferty,
Construction group manager
Year Founded: 1963

HEATH CONSTRUCTION
141 Racquette Drive
Fort Collins, CO 80522
Phone/Fax:
970-221-4195/970-221-2907
randy@heathconstruction.com
www.heathconstruction.com
Products/Services: Commercial,
industrial construction manage-
ment and general contracting.
Person In Charge: Randy
DeMario, President
Year Founded: 1977

**HENSEL PHELPS
CONSTRUCTION CO.**
420 Sixth Ave.
Greeley, CO 80632
Phone/Fax:
970-352-6565/970-352-9311
mreitz@henselphelps.com
www.henselphelps.com
Employees 2011: 2,084
Products/Services: General con-
tracting and construction.
Person In Charge: Jerry L.
Morgensen, Chairman
Jeffrey K. Wenaas, President and CEO
Year Founded: 1937

HIGHCRAFT BUILDERS INC.
429 S. Howes St.
Fort Collins, CO 80521
Phone/Fax:
970-472-8100/970-266-8262
info@highcraft.net
www.highcraft.net
Employees 2011: 13
Products/Services: Design-build
company specializing in remodels,
additions, basement finishes, fixed-
price contracts, guaranteed con-
struction.
Person In Charge: Dwight Sailer,
Bryan Soth, Owners
Year Founded: 1999

**JJ CONSTRUCTION
OF NORTHERN
COLORADO/JOURNEY HOMES**
7251 W. 20th St., Unit L-200
Greeley, CO 80634
Phone/Fax:
970-352-7072/970-330-5357
info@journeyhomes.com
www.journeyhomes.com
Energy Star Builder?: Yes
Products/Services: Single family
residential home builder.
Person In Charge: Jeff Demaske,
Principal partner
Larry S. Buckendorf, General coun-
sel
Year Founded: 1999

LANDMARK BUILDERS INC.
3812 Carson Ave.
Evans, CO 80620
Phone/Fax:
970-330-8855/970-330-5756
office@landmark-builders.com
www.landmark-builders.com
Products/Services: Commercial
and industrial building.
Person In Charge: Tom Smerud
Russ Negaard, Owners
Year Founded: 1974

LONETREE CONSTRUCTION INC.
912 Wilshire Drive
Berthoud, CO 80513
Phone/Fax:
970-481-6696/970-532-2514
vlonetree@msn.com
www.lonetreeconstructioninc.com
Employees 2011: 1
Energy Star Builder?: No
Products/Services: General con-
tracting, custom homes. Remodels,
additions, kitchens and baths and
basements. Design/Build services.
Person In Charge: Beth M.
Glassmeyer, Owner/Agent
Vaughn Glassmeyer, Owner and
President
Year Founded: 1997

**MARK YOUNG
CONSTRUCTION INC.**
7200 Miller Place
Frederick, CO 80504-6609
Phone/Fax:
303-776-1449/303-776-1729
lrodriquez@markyoungconstruc-
tion.com
www.markyoungconstruction.com
Employees 2011: 135
Products/Services: Commercial
construction.
Person In Charge: David Guida,
President
Year Founded: 1989

**MCCAULEY
CONSTRUCTORS INC.**
650 Innovation Circle
Windsor, CO 80550
Phone/Fax:
970-686-6300/970-686-6320
corpo-
rate@mccauleyconstructors.com
www.mccauleyconstructors.com
Employees 2011: 14
Energy Star Builder?: No
Products/Services: Commercial
and light industrial construction
management; general contractor
with projects ranging from interior
finishes and remodels to large scale
site development, building con-
struction and industrial process
facilities.
Person In Charge: Leon J.
McCauley, President
Year Founded: 2005

NEW HORIZON BUILDERS INC.
P.O. Box 336160
Greeley, CO 80633
Phone/Fax:
970-381-1616/970-304-9903
lynnccaseday@msn.com
newhorizonbuildersinc.com
Employees 2011: 2
Energy Star Builder?: No
Products/Services: General con-
tractor.
Person In Charge: Lynn E.
Casseday, President
Year Founded: 1980

**PAUL DAVIS RESTORATION
& REMODELING**
309 Lincoln Court
Fort Collins, CO 80524
Phone/Fax:
970-221-1281/970-221-2411
aroberts@pdr-usa.net
www.pauldavisonco.com
Products/Services: Full-service
restoration and remodeling, spe-
cializing in design-build remodels.
Person In Charge: Fred Roberts,
Owner
Year Founded: 1995

PAUL SCHROER HOMES
39454 Rangeview Drive
Ault, CO 80610
Phone/Fax:
970-566-9990/970-674-9472
paulschroer@thinairnet.com
Energy Star Builder?: Yes
Products/Services: Home
builder.
Person In Charge: Paul Schroer,
Manager
Year Founded: 1997

RANACK CONSTRUCTORS INC.
652 S. County Road 9E, Suite 101
Loveland, CO 80537
Phone/Fax:
970-667-3698/970-667-3694
sharon_ranack@pbroadband.net
www.ranack.com
Energy Star Builder?: No
Products/Services: General con-
tractors, construction managers,
turn key operations.
Person In Charge: Doug Shirack,
Vice president
Year Founded: 1986

**RHINOTRAX
CONSTRUCTION INC.**
4161 Mulligan St.
Longmont, CO 80504
Phone/Fax:
303-682-9906/303-532-0106
info@rhinotrax.com
www.rhinotraxconstruction.com
Employees 2011: 12
Energy Star Builder?: No
Products/Services: Office, indus-
trial, retail, industrial renovation,
tenant finish, multi-family ground
up and renovation.
Year Founded: 2004

**ROBERT SMITH
CONSTRUCTION INC.**
8456 Golden Eagle Road
Fort Collins, CO 80528
Phone/Fax:
970-223-5533/970-282-0547
rs@robertsmithconstruction.com
www.robertsmithconstruction.com
Products/Services: Architectural
design and construction.
Year Founded: 1990

ROCHE CONSTRUCTORS INC.
361 71st Ave.
Greeley, CO 80634
Phone/Fax:
970-356-3611/970-356-3619
info@rocheconstructors.com
www.rocheconstructors.com
Employees 2011: 95
Energy Star Builder?: No
Products/Services: General con-
tracting/construction management.
Person In Charge: Thomas J.
Roche, President
Year Founded: 1971

SAGE HOMES LLC
P.O. Box 245,1112 Oakridge Drive,
No. 104
Fort Collins, CO 80525
Phone/Fax:
970-224-3103/970-224-3104

info@sagehomes.com
www.sagehomes.com
Employees 2011: 4
Energy Star Builder?: No
Products/Services: New construc-
tion, single-family residential.
Year Founded: 2000

SAVANT HOMES INC.
8745 Blackwood Drive
Fort Collins, CO 80522
Phone/Fax:
970-472-5667/970-472-5188
alan@savanthomesinc.com
www.savanthomesinc.com
Employees 2011: 6
Energy Star Builder?: Yes
Products/Services: General con-
tractor, developer (land/mixed-use).
Person In Charge: Alan Strope,
President
Kimberly Strope, Vice president
Year Founded: 1998

SIERRA ENTERPRISES INC.
4201 Rockview Court
Fort Collins, CO 80526
Phone/Fax:
970-282-1374/970-282-1374
steve@sierraenterprisesinc.com
www.sierraenterprisesinc.com
Energy Star Builder?: Yes
Products/Services: Design-build
and construction management ser-
vices for commercial buildings, cus-
tom homes, building additions, ten-
ant improvements and remodeling
projects.
Person In Charge: Steven J. Rieter,
Owner
Year Founded: 1993

THE NEENAN CO.
2620 E. Prospect Road, Suite 100
Fort Collins, CO 80525
Phone/Fax:
970-493-8747/970-493-5869
info@neenan.com
www.neenan.com
Employees 2011: 210
Products/Services: Integrated
design/build firm specializing in
education, health care, government
and commercial buildings.
Person In Charge: David G.
Neenan, Founder and Chairman
Randy Myers, President and CEO
Year Founded: 1966

THUNDERPUP CONSTRUCTION
309 S. Link Lane
Fort Collins, CO 80524
Phone/Fax:
970-224-9200/970-224-2062
admin@thunderpup.com
www.thunderpup.com
Energy Star Builder?: Yes
Products/Services: General con-
tracting.
Person In Charge: Steve Wimp
Year Founded: 1979

WEINLAND CONSTRUCTION INC.
200 E. Seventh St., Suite 410
Loveland, CO 80537
Phone/Fax:
970-667-9123/970-667-9129
Products/Services: Underground
utilities, earthwork, site develop-
ment, subdivisions.
Person In Charge: Robin A. Riley,
President
Year Founded: 1970

WEINLAND HOMES INC.
1505 N. Cleveland Ave.
Loveland, CO 80538
Phone/Fax:
970-667-9125/970-667-4085
mweinland@aol.com
Products/Services: Homebuilding,
residential and com-
mercial remodeling, commercial
building.
Person In Charge: Michael
Weinland, President
Year Founded: 1952

GLASS COMPANIES

**ABRAXIS ART GLASS
& DOORS INC.**
5840 Byrd Drive
Loveland, CO 80538
Phone/Fax:
970-612-3333/970-612-3334
info@abraxisartglass.com
www.abraxisartglass.com
Products/Services: Stained,
beveled, etched and bent glass for
residential and commercial architec-
ture and furniture; glass floors, stair
treads, counter tops and stair rails;
custom interior/exterior doors, trim,
hardware and European shower and
steam enclosures.
Person In Charge: Bob
Leimgruber, President
Year Founded: 1977

BLACK'S GLASS
360 Jefferson St.
Fort Collins, CO 80524
Phone/Fax:
970-484-1505/970-484-1530
information@blacksglass.com
www.blacksglass.com
Energy Star Builder?: Yes
Products/Services: Parts, glass

and screens, shower doors and mir-
rors, window parts, service and
repair, replacement windows and
patio doors, storefront table tops,
custom glass.
Person In Charge: Jasmin
Ramirez, President
Tyler Hess, Vice president
Year Founded: 1908

DIMENSIONS IN ART GLASS LLC
6874 N. Franklin Ave.
Loveland, CO 80538
Phone/Fax:
970-461-4828/970-461-4827
dimensionsartglass@earthlink.net
www.dimensionsartglass.com
Products/Services: Custom
stained, leaded, beveled and etched
glass for architectural applications
and home decorating.
Person In Charge: Deb Kessler,
Owner
Year Founded: 2001

**FORT COLLINS GLASS
& PAINT CO.**
1308 Riverside Ave.
Fort Collins, CO 80524
Phone/Fax:
970-221-5072/970-482-0308
fcgp2004@yahoo.com
Energy Star Builder?: No
Products/Services: Glass replace-
ment, home, office and auto.
Person In Charge: Larry Yarber,
President
Year Founded: 1958

HANDY GLASS INC.
106 S. Lincoln Ave.
Loveland, CO 80537
Phone/Fax:
970-667-5176/970-669-8091
handyglassinc@hotmail.com
www.handyglassinc.com
Products/Services: Store fronts,
shower doors and mirrors.
Person In Charge: Scott Parsons
Year Founded: 1960

MOFFAT PAINT & GLASS
710 12th St.
Greeley, CO 80631
Phone/Fax:
970-352-6625/970-352-6633
moffatpaintandglass@yahoo.com
www.moffatpaintandglass.com
Energy Star Builder?: No
Products/Services: Paint and
glass retail.
Person In Charge: Eric Stern,
President
Year Founded: 1908

RAM GLASS SERVICE
5727 Bueno Drive
Fort Collins, CO 80525
Phone/Fax:
970-207-1914/970-207-1916
info@ramglass.com
www.ramglass.com
Employees 2011: 6
Energy Star Builder?: No
Products/Services: Glass, shower
doors, mirrors, storefronts, table
tops, chair mats, custom glass cut-
ting, cabinet glass. Residential and
commercial glass of any type.
Person In Charge: Clu Tamlin,
Owner, Vice president
Kathy Tamlin, Owner/President
Year Founded: 2000

SUNRISE GLASS CO.
2649 E. Mulberry St., Suite 25
Fort Collins, CO 80524
Phone/Fax:
970-482-0660/303-255-0137
stevea@handymanmatters.com
www.handymanmatters.com/love-
land-ft-collins
Energy Star Builder?: No
Products/Services: Mirrors, show-
er doors, storefront.
Person In Charge: Kelly Davis,
President
Year Founded: 1998

HANDY PEOPLE

HANDYMAN MATTERS
653 E. Eisenhower Blvd.
Loveland, CO 80537
Phone/Fax:
970-482-0660/303-255-0137
stevea@handymanmatters.com
www.handymanmatters.com/love-
land-ft-collins
Energy Star Builder?: No
Products/Services: Interior and
exterior home repairs.
Year Founded: 2004

MR. HANDYMAN
1298 Main St., Unit A, PMB 4162
Windsor, CO 80550
Phone/Fax:
970-674-3330/970-674-3331
westweld.co@mrhandyman.com
www.mrhandyman.com/local-
handyman-service/co/west-weld-
east-larimer-counties.aspx
Employees 2011: 4
Energy Star Builder?: No
Products/Services: Home and
commercial repair, maintenance and
remodeling.
Person In Charge: Gary E. Mayle,
President
Year Founded: 2006

WORK-A-HAULICS

5407 N. Highway 1
Fort Collins, CO 80524
Phone/Fax:
970-484-0888/970-484-9087
work_a_haulics@msn.com
Energy Star Builder?: Yes
Products/Services: Landscaping, demolition contracting, renovation, hauling, removal, sprinkler systems, concrete, excavation, remodeling, licenced arborist, irrigation.
Year Founded: 1989

HOME BUILDERS

BAESSLER HOMES

3505 Holman Court
Greeley, CO 80631
Phone/Fax:
970-356-6251/970-352-5404
jamie@baesslerhomes.com
www.baesslerhomes.com
Employees 2011: 8
Energy Star Builder?: Yes
Products/Services: Custom home builder.
Person In Charge: Jamie E. Baessler, Vice president
Corie J. Baessler, VP of operations
Kevin A. Archer, VP of estimating and purchasing
Year Founded: 1968

CLASSIC CUSTOM BUILDERS INC.

1417 N. County Road 3
Fort Collins, CO 80524
Phone/Fax:
970-377-2380/970-460-0595
r_spencer@ccblders.com
www.ccblders.com
Energy Star Builder?: Yes
Products/Services: Custom home building, semi-custom home design and building, remodel additions, basement finish.
Person In Charge: Raymond W. Spencer, President
Year Founded: 1991

COLLINS CUSTOM BUILDERS AND CONSTRUCTION MANAGEMENT

P.O. Box 446
Windsor, CO 80550
Phone/Fax:
970-686-2351/970-686-2351
doug@collinscustombuilders.com
www.collinscustombuilders.com
Energy Star Builder?: Yes
Products/Services: Residential construction consultants for new homes as well as major remodels.
Person In Charge: Doug Collins, Owner, Manager
Year Founded: 1999

DECHAIR CONSTRUCTION CO.

601 Gait Circle
Fort Collins, CO 80524
Phone/Fax:
970-482-1862/970-472-9845
Energy Star Builder?: Yes
Products/Services: Commercial, residential, designs, additions.
Person In Charge: Roger Dechairo, CEO
Year Founded: 1974

FRAMEWORKS TIMBER

208 Racquette Drive, Unit B
Fort Collins, CO 80524
Phone/Fax:
970-568-4900/970-568-4901
adrian@frameworkstimber.com
www.frameworkstimber.com
Employees 2011: 5
Energy Star Builder?: No
Products/Services: Full-architectural design and engineering, timber frame fabrication and erection, design/construction team assembly and coordination, general contracting.
Person In Charge: Adrian Jones, President
Year Founded: 1996

GJ GARDNER HOMES

1569 Fall River Drive, Suite 161
Loveland, CO 80538
Phone/Fax:
970-669-0822/970-667-2630
www.gjgardnerhomes.com
Energy Star Builder?: No
Products/Services: Single family custom and semi-custom home-builder.
Person In Charge: William A. Stenberg, Owner
Year Founded: 2009

HAMMERSKIL HOMES INC.

1108 E. Pitkin St.
Fort Collins, CO 80524
Phone/Fax:
970-302-8118/970 232 9067
hammerskil@comcast.net
www.HammerskilHomes.com
Products/Services: Complete design/build service, custom homes and remodel.
Person In Charge: Jerry Hanley, Owner, Operator
Year Founded: 1992

JAMESTOWN BUILDERS

3003 E. Harmony Road, Suite 400
Fort Collins, CO 80528
Phone/Fax:
970-226-1500/970-223-4156
aaron@everittcompanies.com
www.jamestownhomebuilders.com
Employees 2011: 3
Energy Star Builder?: Yes
Products/Services: Residential new construction.
Person In Charge: Aaron Everitt, Director of operations
Year Founded: 2003

JJ CONSTRUCTION OF NORTHERN COLORADO/JOURNEY HOMES

7251 W. 20th St., Unit L-200
Greeley, CO 80634
Phone/Fax:
970-352-7072/970-330-5357
info@journeyhomes.com
www.journeyhomes.com
Energy Star Builder?: Yes
Products/Services: Single family residential home builder.
Person In Charge: Jeff Demaske, Principal partner
Larry S. Buckendorf, General counsel
Year Founded: 1999

LAMAR VALLEY CRAFTSMAN LLC

415 Mason Court, No. 10-A
Fort Collins, CO 80524
Phone/Fax:
970-690-8526/970-221-2165
barry@lamarvalleycraftsman.com
www.lamarvalleycraftsman.com
Employees 2011: 1
Energy Star Builder?: Yes
Products/Services: Specializing in sustainably built custom homes, remodels and renovations in Northern Colorado.
Person In Charge: Barry Schram
Year Founded: 2001

LOVELAND COMMERCIAL LLC

1043 Eagle Drive
Loveland, CO 80537
Phone/Fax:
970-667-7000/970-635-2514
nklein@lovelandcommercial.com
www.lovelandcommercial.com
Energy Star Builder?: No
Products/Services: Commercial real estate brokerage, development, property management, residential construction.
Person In Charge: Eric Holsapple, Partner
Blaine Rappe, Partner / Managing broker
Year Founded: 1995

NEW HORIZON BUILDERS INC.

P.O. Box 336160
Greeley, CO 80633
Phone/Fax:
970-381-1616/970-304-9903
lynncasseday@msn.com
newhorizonbuildersinc.com
Employees 2011: 2
Energy Star Builder?: No
Products/Services: General contractor.
Person In Charge: Lynn E. Casseday, President
Year Founded: 1980

NORTH AMERICAN LOG HOMES

800 W. 35th St.
Loveland, CO 80538
Phone/Fax:
970-669-6842
blaine@northamericanloghomes.com
www.northamericanloghomes.com
Energy Star Builder?: Yes
Products/Services: Specializes in log and timber frame homes.
Person In Charge: Blaine Zulkoski, Owner
Year Founded: 1993

NORTHSTAR HOMES INC.

3814 S. Larimer County Road 5
Loveland, CO 80537
Phone/Fax:
970-667-8830/970-667-6839
norm@northstar-homes.com
www.northstar-homes.com
Employees 2011: 7
Products/Services: Custom system-built homes. Single- and multi-family, panalized, remodel.
Person In Charge: Norman C. Reichardt, President
Year Founded: 1994

NUTREND HOMES

4335 Creekwood Drive
Loveland, CO 80538
Phone/Fax:
970-669-9395
cindypose@aol.com
Energy Star Builder?: No
Year Founded: 1986

PAUL SCHROER HOMES

39454 Rangeview Drive
Ault, CO 80610
Phone/Fax:
970-566-9990/970-674-9472
paulschroer@thinaimet.com
Energy Star Builder?: Yes
Products/Services: Home builder.

Person In Charge: Paul Schroer, Manager
Year Founded: 1997

PELICAN LAKE RANCH

16502 Beebe Draw Parkway
Platteville, CO 80651
Phone/Fax: 720-244-3336/720-293-6014
christine@gccolorado.com
www.pelicanlakeranch.com
Employees 2011: 1
Energy Star Builder?: No
Products/Services: Provide custom home sites and acreage lots in resort like community with lakes, trails, equestrian trails, community center, pool, playground, tennis courts, bird estuaries, cross country jump course, marina, boat dock.
Person In Charge: Christine Hethcock, Development manager
Year Founded: 1988

PINECREST CUSTOM HOMES

4225 Westshore Way
Fort Collins, CO 80525
Phone/Fax:
970-226-1655/970-226-1635
info@pinecrestcustomhomes.com
www.pinecrestcustomhomes.com
Energy Star Builder?: Yes
Products/Services: Custom home builder, home renovations, remodels, basement finishes, outside architect.
Person In Charge: Thomas Dugan, Manager
Year Founded: 1997

POEHLMANN CONSTRUCTION CO.

579 W. 66th St.
Loveland, CO 80538
Phone/Fax:
970-278-1930/970-278-1940
harry@poehlmannconstruction.com
www.poehlmannconstruction.com
Employees 2011: 6
Energy Star Builder?: Yes
Products/Services: Custom homes.
Person In Charge: Harry Poehlmann, President
Year Founded: 2000

SAGE HOMES LLC

P.O. Box 245,1112 Oakridge Drive,
No. 104
Fort Collins, CO 80525
Phone/Fax:
970-224-3103/970-224-3104
info@sagehomes.com
www.sagehomes.com
Employees 2011: 4
Energy Star Builder?: No
Products/Services: New construction, single-family residential.
Year Founded: 2000

SAVANT HOMES INC.

8745 Blackwood Drive
Fort Collins, CO 80522
Phone/Fax:
970-472-5667/970-472-5188
alan@savanthomesinc.com
www.savanthomesinc.com
Employees 2011: 6
Energy Star Builder?: Yes
Products/Services: General contractor, developer (land/mixed-use).
Person In Charge: Alan Strope, President
Kimberly Strope, Vice president
Year Founded: 1998

SPANJER HOMES

5131 S. College Ave., Suite A
Fort Collins, CO 80525
Phone/Fax:
970-223-2664/970-282-8326
steves@spanjer.com
www.spanjer.com
Energy Star Builder?: No
Products/Services: Custom homes, remodels, multi-family homes, commercial and residential development.
Person In Charge: Steven L. Spanjer, President, (CGP) Certified green professional
Barbara Spanjer, Secretary and Treasure
Year Founded: 1978

WEINLAND HOMES INC.

1505 N. Cleveland Ave.
Loveland, CO 80538
Phone/Fax:
970-667-9125/970-667-4085
mweinland@aol.com
Products/Services: Homebuilding, residential and commercial remodeling, commercial building.
Person In Charge: Michael Weinland, President
Year Founded: 1952

WEITS CONSTRUCTION LLC

P.O. Box 309
Windsor, CO 80550
Phone/Fax:
970-567-7547/970-686-5233
karl@weits.com
www.weits.com
Energy Star Builder?: No
Products/Services: Custom homes, remodels, additions and

basements.
Person In Charge: Karl Weits, Owner
Year Founded: 2003

HOME THEATRES

SECURITY & SOUND DESIGN INC.

700 Automation Drive, Unit J
Windsor, CO 80550
Phone/Fax:
970-686-1040/970-686-7790
sales@securityandsound.com
www.securityandsound.com
Employees 2011: 7
Energy Star Builder?: No
Products/Services: Residential, commercial burglary and fire alarms, home security/fire and monitoring, sound systems, central vac, phone systems, A/V systems and CCTV, along with Control 4 total home or small business automation. Phone/data/TV/sound wiring.
Person In Charge: Tim Stroh, General manager
Year Founded: 1983

SOUND INVESTMENTS

5980 W. 26th St.
Greeley, CO 80634
Phone/Fax:
970-302-1447/970-506-1197
randy@soundinvestmentsco.com
www.soundinvestmentsco.com
Employees 2011: 2
Products/Services: Audio/video.
Person In Charge: Randy Revak, Owner
Year Founded: 2002

WARKENTIN ELECTRIC INC.

1531 Fourth Ave.
Greeley, CO 80631
Phone/Fax:
970-304-6833/970-336-6406
warkentinelectric@qwestoffice.net
Employees 2011: 17
Products/Services: Free estimates, general facility maintenance, new constructions and remodels, service upgrades, hot tub and air conditioning hookup.
Person In Charge: Larry Warkentin, President
Year Founded: 1994

HVAC

A-1 HEATING & AIR CONDITIONING

107 N. 23rd Ave.
Greeley, CO 80631
Phone/Fax:
970-352-3500/970-395-0184
a1heat@yahoo.com
www.a1heat-air.com
Employees 2011: 4
Products/Services: Service and installation of furnaces and air conditioners.
Person In Charge: Darren Knoll, President
Year Founded: 1969

ACTION PLUMBING AND HEATING INC.

139 12th St. S.W.
Loveland, CO 80537
Phone/Fax:
970-669-6093/970-203-9060
actionph1002@qwestoffice.net
www.actionplumbingandheating.com
Employees 2011: 9
Energy Star Builder?: No
Products/Services: Commercial and residential plumbing and hydronic heating sales and service, drain cleaning, repair/replacement of sewer lines, locate and camera sewer lines.
Person In Charge: Dick Zastrow, Owner, President
Year Founded: 1993

ADVANCED COMFORT OF COLORADO LLC

P.O. Box 337987
Greeley, CO 80633
Phone/Fax:
970-339-8368/970-506-1667
advancedcomfort@gmail.com
advancedcomfortonline.com
Employees 2011: 0
Products/Services: HVAC, fireplaces, pellet stoves, humidifiers, air conditioning, gas line, wood stoves, gas stoves, duct cleaning.
Person In Charge: Robert Rodriguez, Owner
Year Founded: 2000

AIRESERV OF BOULDER

3560 Rinn Valley Drive
Frederick, CO 80504
Phone/Fax:
303-776-5289/303-678-8824
diederlecoq@gmail.net
www.aireserv.com/boulder
Employees 2011: 4
Energy Star Builder?: Yes
Products/Services: Heating and air conditioning, boilers, geothermal, ventilation, indoor air quality, refrigeration, central

vacuum system, residential and light commercial.
Year Founded: 1995

ALLEN SERVICE, PLUMBING, HEATING AND AIR INC.

101 S. Link Lane
Fort Collins, CO 80524
Phone/Fax:
970-484-4841/970-484-4448
info@allenservice.com
www.allenservice.com
Employees 2011: 36
Products/Services: Residential service, repair and replacement for plumbing, solar and HVAC systems.
Person In Charge: Jeff and Mike Allen, CEO and President
Year Founded: 1962

AMERICAN SERVICES INC.

513-A N. Link Lane
Fort Collins, CO 80524
Phone/Fax:
970-482-8141/970-482-1413
asi@americanserve.com
www.americanserve.com
Employees 2011: 10
Energy Star Builder?: No
Products/Services: Electrical, plumbing, HVAC.
Person In Charge: Len Jones, Owner, Manager
Year Founded: 1985

ATEK HEATING & AIR CONDITIONING INC.

5979 Iris Parkway
Frederick, CO 80530
Phone/Fax:
303-833-1592/303-833-1595
d.alquist@atekhtg.com
www.atekhtg.com
Employees 2011: 26
Energy Star Builder?: No
Products/Services: Commercial HVAC sheet metal contractor, fabrication, installation and service.
Year Founded: 1996

BALANCE POINT HEATING & AIR CONDITIONING

316 Commerce Drive
Fort Collins, CO 80524
Phone/Fax:
970-484-4440/970-484-4373
info@BalancePointHeating.com
www.balancepointheating.com
Employees 2011: 9
Energy Star Builder?: Yes
Products/Services: Residential and commercial HVAC sales and service.
Person In Charge: Bill Kusmik, Owner
Year Founded: 1998

COMFORT BY NATURE

6380 W. 10th St., No. 10
Greeley, CO 80634
Phone/Fax:
970-353-3685/970-378-0218
jreither@comfornature.net
www.comfornature.net
Energy Star Builder?: Yes
Products/Services: Geothermal heating and cooling. Conventional HVAC service and installation.
Person In Charge: Jeff Reiher, President
Year Founded: 1994

FERGUSON

2321 Donella Court
Fort Collins, CO 80524
Phone/Fax:
970-482-1722
www.ferguson.com
Products/Services: Appliances, builer products, cabinets, hydronic products, HDPE, industrial plumbing, PVF.
Person In Charge: Keith Hubbard, General manager

FORT COLLINS HEATING & AIR CONDITIONING INC.

208 Commerce Drive, No. 4
Fort Collins, CO 80524
Phone/Fax:
970-484-4552/970-484-8354
glenn@fortcollinsheating.com
www.fortcollinsheating.com
Employees 2011: 20
Energy Star Builder?: Yes
Products/Services: HVAC for residential and commercial.
Person In Charge: Glenn Frank, Owner
Year Founded: 1934

FOUR SEASONS HEATING & AIR

1281 E. Magnolia St.
Fort Collins, CO 80524
Phone/Fax:
970-484-8890/970-484-9950
dennyfsha@qwestoffice.net
Person In Charge: Denny Allan, Owner
Year Founded: 1995

GREELEY FURNACE CO. LLC

112 E. 30th St.
Greeley, CO 80631
Phone/Fax:
970-356-0121/970-356-1781
heatman@greeleyfurnace.com
www.greeleyfurnace.com
Employees 2011: 11
Energy Star Builder?: No

Products/Services: 24-hour sales and service.
Person In Charge: Ben Hitchcock, Owner
Year Founded: 1995

HAYNES MECHANICAL SYSTEMS

300 Lincoln Court, Unit H
Fort Collins, CO 80524
Phone/Fax:
970-493-9045/970-493-9061
mzimmerman@haynesmechs.com
www.haynesmechs.com
Energy Star Builder?: Yes
Products/Services: Direct distributor and installer for Alerton BACnet Direct Digital Controls; commercial retrofit HVAC, preventative maintenance, energy recommissioning services.
Person In Charge: Mike Zimmerman, General manager
Year Founded: 1968

HEAT N COOL

2242 S. Brehm Road
Berthoud, CO 80513
Phone/Fax:
970-663-1610
dcar1155@hotmail.com
Energy Star Builder?: Yes
Products/Services: Commercial HVAC.
Person In Charge: Daniel Carlson, Owner
Year Founded: 1999

IMS HEATING & AIR INC.

5213 Longs Peak Road, Unit A
Berthoud, CO 80513
Phone/Fax:
970-532-0123/970-532-5044
ginny@imsheatingandair.com
www.imsheatingandair.com
Employees 2011: 26
Products/Services: HVAC maintenance, indoor-air quality, retrofit, new construction, commercial.
Person In Charge: Daren Shawver, President
Jeff Mayer
Dwayne Shawver, Owners
Year Founded: 2000

KUCK MECHANICAL CONTRACTORS

395 W. 67th St.
Loveland, CO 80539
Phone/Fax:
970-461-3553/970-461-3443
melanie@kuckmechanical.com
www.kuckmechanical.com
Energy Star Builder?: No
Products/Services: Full mechanical-HVAC contracting installation, design/build, sheet-metal pre-fabrication, commercial, industrial construction, heat, ventilation & air conditioning (HVAC) remodel.
Person In Charge: Ted Kuck, President
Year Founded: 1999

LEMONS HEATING & COOLING

24725 WCR 58
Greeley, CO 80631
Phone/Fax:
970-567-0798/970-356-3587
lemonshvac@msn.com

NORTHERN COLORADO AIR INC.

812 Stockton Ave.
Fort Collins, CO 80524
Phone/Fax:
970-223-8873/970-229-9983
ac@ncagriff.com
www.ncagriff.com
Employees 2011: 25
Energy Star Builder?: Yes
Products/Services: HVAC, service and planned maintenance 24/7, hydronics, indoor air quality products, light commercial, residential, remodel.
Person In Charge: R.R. "Griff" Griffin, Owner
Elodie Vigneron
Year Founded: 1992

PAUL'S PLUMBING & HEATING

335 Eighth St. S.E.
Loveland, CO 80539
Phone/Fax:
970-669-6555/970-663-0581
raeann@paulsplumbinginc.com
www.paulsplumbinginc.com
Employees 2011: 7
Energy Star Builder?: No
Products/Services: Plumbing, sewer and drains, excavating, septic systems, 24-hour emergency service. Heating and cooling install and service.
Person In Charge: David Stamps, Service manager
Sally Kisselbach, Owner
Year Founded: 1984

POUDRE VALLEY AIR INC.
2416 Donella Court, Unit A
Fort Collins, CO 80524
Phone/Fax:
970-493-2050/970-493-2073
sales@pvair.com
www.pvair.com
Products/Services: Heating, air-conditioning; commercial and residential service, repair and installation.
Person In Charge: Will Winchester, Service manager
Craig Larson, RNC manager, service manager
Year Founded: 1973

R & H HEATING & AIR CONDITIONING INC.
201 Smokey St.
Fort Collins, CO 80525
Phone/Fax:
970-226-3619/970-226-3637
info@randhheatingandair.com
www.randhheatingandair.com
Products/Services: Heating and cooling services.
Person In Charge: David Ruff, General manager
Year Founded: 1958

RED LINE HEATING & AIR CONDITIONING
452 Washington Ave.
Loveland, CO 80537
Phone/Fax:
970-663-6575/970-613-1406
redline@rfrii.com
redlineheatingandair.com
Employees 2011: 4
Products/Services: Heating and cooling service and installation.
Person In Charge: Kim Stenson, Manager
Year Founded: 1995

ROBERTS HEATING AND AIR CONDITIONING
200 N. Lincoln Ave.
Nunn, CO 80648
Phone/Fax:
970-493-2221/970-897-3151
info@robertsheatingandair.com
www.robertsheatingandair.com
Energy Star Builder?: Yes
Products/Services: Forced air heating and air conditioning, geothermal heat pumps, planned maintenance, indoor air quality, service, duct cleaning, residential and light commercial, NBI, air balancing certified, IGSHA certified, BPI certified.
Person In Charge: Michael Missimer, General manager
Robert Colegate, Owner
Year Founded: 2000

SAK'S HEATING & AIR CONDITIONING
3604 W. County Road 10
Berthoud, CO 80513
Phone/Fax:
303-833-5922/303-833-5924
saksheating@gmail.com
www.saksheating.com
Energy Star Builder?: Yes
Products/Services: Heating and air conditioning.
Person In Charge: Thomas Sakowicz, Owner
Year Founded: 1995

SPECIALIZED 72DEGREES AIR CONDITIONING & HEATING & DUCT CLEANING
8132 WCR 86
Fort Collins, CO 80524
Phone/Fax:
970-221-5621/970-613-8010
specialized_hvac@yahoo.com
www.specializedheating.com
Employees 2011: 9
Energy Star Builder?: Yes
Products/Services: Residential sales and service, heating systems, cooling systems, tankless water heaters, indoor air products, duct cleaning.
Person In Charge: Charlie Aldridge, Owner
Year Founded: 2002

U.S. ENGINEERING CO.
729 S.E. Eighth St.
Loveland, CO 80537
Phone/Fax:
970-669-1666/970-663-0685
tclark@usenineering.com
www.usenineering.com
Employees 2011: 260
Energy Star Builder?: No
Products/Services: Mechanical construction firm, HVAC, plumbing, piping and sheet-metal commercial construction.
Person In Charge: Bob Brunson, COO
Year Founded: 1893

WESTERN COMFORT SYSTEMS INC.
6525 W. Fourth St.
Greeley, CO 80634
Phone/Fax:
970-352-3432/970-352-3456
don@westcomsys.com
Employees 2011: 14
Products/Services: HVAC, sheet metal.

Person In Charge: Donald Hobart, President
Year Founded: 1985

WRAY PLUMBING & HEATING
413 N. U.S. Highway 287
Fort Collins, CO 80522
Phone/Fax:
970-482-5354/970-482-0298
Products/Services: Commercial mechanical contractor.
Year Founded: 1949

INSULATION/WATERPROOFING

FOOTHILLS GUTTER & INSULATION INC.
1023 Des Moines Ave.
Loveland, CO 80539
Phone/Fax:
970-667-7268/970-667-2429
foothillsgutter@msn.com
Products/Services: Gutters & insulation.
Year Founded: 1978

ICS SIPS
1901 E. Prospect Road
Fort Collins, CO 80525
Phone/Fax:
970-282-7477/303-484-4892
info@ics-rm.com
www.ics-rm.com
Products/Services: Manufacturer of structural insulated panels (SIPs).
Person In Charge: Brian Propp, President and CEO
Year Founded: 2004

WATTLE & DAUB CONTRACTORS
103-203 E. Vine Drive
Fort Collins, CO 80520
Phone/Fax:
970-493-2244/970-484-6474
t.tisthammer@wattleanddaub.com
www.wattleanddaub.com
Employees 2011: 18
Energy Star Builder?: Yes
Products/Services: Historic preservation and restoration general contractor, commercial and industrial roofing and waterproofing.
Person In Charge: Thomas A. Tisthammer, President
Year Founded: 1978

INTERIOR DESIGN

ALPHA DESIGN GROUP
Greeley, CO 80634
Phone/Fax:
970-352-4194/970-352-6194
lori@alpha-design-group.com
www.alpha-design-group.com
Energy Star Builder?: Yes
Products/Services: Home and commercial interior design, kitchen and bath planning, project management, window coverings.
Person In Charge: Lori McMurren, Principal
Year Founded: 1981

ARCHITECTURE PLUS PC
318 E. Oak St.
Fort Collins, CO 80524
Phone/Fax:
970-493-1220/970-224-1314
tomk@aplusarch.com
www.aplusarch.com
Employees 2011: 7
Energy Star Builder?: Yes
Products/Services: Architecture and sustainable design, planning, facility condition assessments, interior design.
Person In Charge: Jim Cox, AIA, President
Tom Kalert, AIA, Vice president
Year Founded: 1970

BCINTERIORS
1635 Foxtrail Drive
Loveland, CO 80538
Phone/Fax:
970-686-1449/970-686-1192
s.cooper@bcinteriors.com
www.bcinteriors.com
Energy Star Builder?: No
Products/Services: New, used and remanufactured commercial office furniture, cubicles and fixtures. Design, space planning, project management, delivery and installation.
Person In Charge: Chris Mabbitt, Owner
Year Founded: 1978

BEVERLY STEWART, ASID
1527 28th Ave. Court
Greeley, CO 80634
Phone/Fax:
970-304-1007/970-304-0952
bevdesigns@comcast.net
www.lmpressiveinteriors.com
Energy Star Builder?: No
Products/Services: Full-service interior design consultant for residential and commercial interiors and products.
Year Founded: 1999

BRINKER'S FLOORING DESIGN CENTER
1418 E. Magnolia St.
Fort Collins, CO 80524
Phone/Fax:
970-484-7200/970-484-7205
brinkerbid@aol.com
www.brinkersinteriordesign.com
Products/Services: All types of flooring.
Person In Charge: Robert A. Brinker, Vice president
Dale Brinker, President
Year Founded: 2000

DALE'S CARPET ONE FLOOR AND HOME
3608 Automation Way
Fort Collins, CO 80525
Phone/Fax:
970-223-3596/970-223-0734
jlcogburn@dalescarpetoneftcollins.com
www.dalescarpetoneftcollins.com
Energy Star Builder?: Yes
Products/Services: Carpet, hardwood, tile, vinyl, laminate and area rugs.
Person In Charge: Bobbie Cogburn, CEO, president
Year Founded: 1992

DETAILS INTERIOR DESIGN INC.
1425 Hillside Drive
Fort Collins, CO 80524
Phone/Fax:
970-377-0784/970-377-0864
detailsdesign@yahoo.com
www.details_interiordesign.com
Energy Star Builder?: No
Products/Services: Full service interior design; design consultations, project management, interior products.
Person In Charge: Irene Gutkowski, President
Year Founded: 1987

GARAGETEK OF COLORADO
332 Mountain View Road, No. 1
Berthoud, CO 80513
Phone/Fax:
970-532-2800/970-532-2881
mharty@garagetek.com
www.garagetek.com
Energy Star Builder?: No
Products/Services: Garage interior design and organization; garage floor coatings and coverings.
Person In Charge: Mike Harty, Owner
Year Founded: 2003

LOVELAND FURNITURE & DECOR
125 14th St. S.E.
Loveland, CO 80537
Phone/Fax:
970-461-5790/970-461-5902
lovelandfurnituredecor@yahoo.com
Employees 2011: 6
Energy Star Builder?: No
Products/Services: Full-service furniture retailer.
Person In Charge: Sean Snyder, Manager
Year Founded: 2001

OGLESBY DESIGN LLC
123 N. College Ave., no. 390
Fort Collins, CO 80524
Phone/Fax:
970-416-8829/970-416-8876
coachko@msn.com
www.oglesby-design.com
Employees 2011: 8
Energy Star Builder?: No
Products/Services: Commercial interior design with an emphasis on hospitality and corporate.
Person In Charge: Dawn Oglesby, Owner, President
Year Founded: 2005

RB+B ARCHITECTS INC.
315 E. Mountain Ave., Suite 100
Fort Collins, CO 80524
Phone/Fax:
970-484-0117/970-484-0264
contact@rbbarchitects.com
www.rbbarchitects.com
Employees 2011: 24
Energy Star Builder?: Yes
Products/Services: Architecture, interiors, urban design and sustainable design.
Person In Charge: Ken Field, President
Year Founded: 1953

READY-SET-SELL
4201 Rockview Court
Fort Collins, CO 80526
Phone/Fax:
970-581-1570/970-282-1374
ready-set-sell@comcast.net
www.homestagingnoco.com
Energy Star Builder?: No
Products/Services: Professional home staging, interior design/re-design, color consultation, renovation consultation, curb appeal updates, and space planning.
Person In Charge: Donna Ball, Owner/designer
Year Founded: 2006

SHOWCASE WINDOW FASHIONS
On-site appointments

Fort Collins, CO 80528
Phone/Fax:
970-266-1050
info@showcasewindow.com
www.showcasewindow.com
Energy Star Builder?: Yes
Products/Services: Commercial and residential sales and installation of custom window covering, draperies, shutters, beddings and accessories, drapery and window treatment cleaning and protection.
Person In Charge: Mike Charbo, Owner/partner
Year Founded: 2002

SPACES IN HARMONY
417 S. Howes St.
Fort Collins, CO 80521
Phone/Fax:
970-493-7560/970-419-0997
h_joyce_johnson@yahoo.com
www.spacesinharmony.com
Energy Star Builder?: No
Person In Charge: Joyce Johnson, Designer

STEAMWAY FLOOR TO CEILING
602 Eighth Ave.
Greeley, CO 80631
Phone/Fax:
970-353-0133/970-352-4092
dave.steamway@gmail.com
www.steamwayfloortoceiling.com
Energy Star Builder?: Yes
Products/Services: Fire and water damage restoration, carpet and blind cleaning; retail carpet, blinds, draperies, tile, granite and hardwood, commercial and residential remodeling and interior design and sales.
Person In Charge: Dave Grauberger, Owner, member, manager
Year Founded: 1968

TUSCANY INTERIOR DESIGN
241 12th St. S.W.
Loveland, CO 80537
Phone/Fax:
970-667-0927/970-667-2440
tuscanyid@skybeam.com
www.tuscanyinteriordesigns.com
Person In Charge: Toni B. Klein, President
Year Founded: 1995

LANDSCAPE ARCHITECT

AECOM
1601 Prospect Parkway
Fort Collins, CO 80525
Phone/Fax:
970-493-8878/970-493-0213
jana.knezovich@aecom.com
www.aecom.com
Employees 2011: 168
Products/Services: Environment business line of AECOM: impact assessment and permitting; air quality; remediation consulting and engineering; risk assessment; and environmental toxicology.
Person In Charge: Phil Hackney, Vice president and Mountain district manager
Greg Hurst
Year Founded: 1939

ALPINE GARDENS
7029 S. College Ave.
Fort Collins, CO 80525
Phone/Fax:
970-226-2296/970-506-2730
info@alpinelandscaping.com
www.alpinelandscaping.com
Employees 2011: 50
Energy Star Builder?: No
Products/Services: Commercial and residential landscape design, installation and maintenance.
Person In Charge: Jack Fetig, Chris Fetig, Owners
Year Founded: 1978

ARCHITECTURE WEST LLC
4710 S. College Ave.
Fort Collins, CO 80525
Phone/Fax:
970-207-0424/970-207-9191
info@architecturewestllc.com
www.architecturewestllc.com
Products/Services: LEED accredited professionals providing sustainable architectural design, land planning, construction administration and tenant finish.
Person In Charge: Stephen J. Steimbicker, AIA, Principal architect
LEED AP
Year Founded: 1996

BATH GARDEN CENTER & NURSERY
2000 E. Prospect Road
Fort Collins, CO 80525
Phone/Fax:
970-484-5022/970-484-3718
sbath@bathgardencenter.com
www.bathgardencenter.com
Energy Star Builder?: No
Products/Services: Landscaping and sprinkler installation, garden center and nursery, power equipment sales and service.
Person In Charge: Thomas Bath, President
Year Founded: 1965

BECK ARCHITECTS
170 S. St. Vrain Ave.
Estes Park, CO 80517
Phone/Fax:
970-586-3913/970-586-4211
thomas@twbeckarchitects.com
www.twbeckarchitects.com
Employees 2011: 4
Energy Star Builder?: Yes
Products/Services: Architecture planning, landscape design and interiors. Specializing in passive and active solar, green homes and commercial buildings.
Person In Charge: Thomas Beck, AIA, NCARB
Year Founded: 1998

BHA DESIGN INC.
1603 Oakridge Drive
Fort Collins, CO 80525
Phone/Fax:
970-223-7577/970-223-1827
irobbie@bhadesign.com
www.bhadesign.com
Employees 2011: 7
Products/Services: Landscape architecture, planning, urban design, sign design.
Person In Charge: Angela Milewski
Roger Sherman, Partners
Year Founded: 1993

GLASER ARCHITECTS
215 Jefferson St.
Fort Collins, CO 80524
Phone/Fax:
970-567-0844
carl@archbuild.com
pulliambuilding.org
Employees 2011: 1
Energy Star Builder?: Yes
Products/Services: Commercial, residential, historic renovation, industrial.
Person In Charge: Carl Glaser, Principal
Year Founded: 1973

HILLHOUSE ARCHITECTS INC.
8897 Gander Valley Lane
Windsor, CO 80550
Phone/Fax:
970-686-0505
jim@haiarchs.com
www.haiarchs.com
Employees 2011: 4
Energy Star Builder?: No
Products/Services: Commercial/resort/residential architecture and planning.
Person In Charge: Jim Hillhouse, Principal
Year Founded: 1977

JIM SELL DESIGN INC.
153 W. Mountain Ave.
Fort Collins, CO 80524
Phone/Fax:
970-484-1921/970-484-2443
info@jimselldesign.com
www.jimselldesign.com
Employees 2011: 4
Products/Services: Landscape architecture, project planning, graphic design.
Person In Charge: Jim Sell, President
Year Founded: 1975

LINDGREN LANDSCAPE & IRRIGATION INC.
P.O. Box 271273
Fort Collins, CO 80527
Phone/Fax:
970-226-5677/970-226-2048
info@lindgrenlandscape.com
www.lindgrenlandscape.com
Employees 2011: 28
Energy Star Builder?: No
Products/Services: Design/build/maintain landscape company with a focus on new custom landscapes and renovations including; outdoor living, fire pits, water features and retaining walls, and all aspects of landscape maintenance.
Person In Charge: Tim Lindgren, President
Year Founded: 1995

MILL BROTHERS LANDSCAPE GROUP
6121 E. Harmony Road
Fort Collins, CO 80528
Phone/Fax:
970-493-3883/970-493-4943
www.millbrothers.com
Products/Services: Design and installation of landscape and irrigation systems; year-round landscape management services.
Person In Charge: Kevin Mill
Andy Mill, Owners
Year Founded: 1980

POSITIVE ENVIRONMENTS, JOE VANSANT
P.O. Box 98
Fort Collins, CO 80522
Phone/Fax:
970-221-1575/970-221-1575
Products/Services: Design/build.
Person In Charge: Joe Vansant, Principal
Year Founded: 1972

RICHMOND ASSOCIATES ARCHITECTS
4801 Brenton Drive
Fort Collins, CO 80524
Phone/Fax:
970-224-3140/970-224-3140
info@richmondassociates.com
www.richmondassociates.com
Employees 2011: 2
Energy Star Builder?: No
Products/Services: Architectural services, estate residential builder. Specializing in residential, condo, patio, multi-family, medical offices, vet clinics, churches.
Person In Charge: Don L. Richmond, Architect
Year Founded: 1986

RIPLEY DESIGN INC.
401 W. Mountain Ave., Suite 100
Fort Collins, CO 80521
Phone/Fax:
970-224-1191/970-224-1662
robin.pelkey@vfrdesigninc.com
www.vfrdesigninc.com
Employees 2011: 4
Energy Star Builder?: No
Products/Services: Land planning, landscape architecture, and entitlement services.
Person In Charge: Linda Ripley, President
Year Founded: 1996

RUSSELL + MILLS STUDIOS
141 S. College Ave., Suite 104
Fort Collins, CO 80524
Phone/Fax:
970-484-8855
pmills@russellmillsstudios.com
www.russellmillsstudios.com
Employees 2011: 4
Products/Services: Landscape architecture, land planning, urban design.
Person In Charge: Paul Mills
Craig Russell, Partners
Year Founded: 2007

THE FREDERICKSON GROUP
7711 Windsor Drive
Windsor, CO 80550
Phone/Fax:
970-674-3323
deanne@tfcolorado.com
Employees 2011: 1
Energy Star Builder?: No
Products/Services: Planning and landscape architecture firm specializing in high quality, multidisciplinary consulting services.
Person In Charge: Deanne Frederickson, Manager, Owner
Year Founded: 2000

THE NEENAN CO.
2620 E. Prospect Road, Suite 100
Fort Collins, CO 80525
Phone/Fax:
970-493-8747/970-493-5869
info@neenan.com
www.neenan.com
Employees 2011: 210
Products/Services: Integrated design/build firm specializing in education, health care, government and commercial buildings.
Person In Charge: David G. Neenan, Founder and Chairman
Randy Myers, President and CEO
Year Founded: 1966

VFR DESIGN INC.
401 W. Mountain Ave., Suite 200
Fort Collins, CO 80521
Phone/Fax:
970-224-1191/970-224-1662
contact@vfrdesigninc.com
www.vfrdesigninc.com
Products/Services: Architecture, land planning, landscaping architecture and interior design.

VIGNETTE STUDIOS
P.O. Box 1889
Fort Collins, CO 80522
Phone/Fax:
970-472-9125/866-902-4163
hoaglund@vignetestudios.com
www.vignetestudios.com
Employees 2011: 2
Products/Services: Land planning, landscape architecture, entitlement processing, graphics, project management.
Person In Charge: Terence Hoaglund, Principal
Year Founded: 1998

LANDSCAPING/LANDSCAPING SUPPLIES

ALPINE GARDENS
7029 S. College Ave.
Fort Collins, CO 80525
Phone/Fax:
970-226-2296/970-506-2730
info@alpinelandscaping.com
www.alpinelandscaping.com
Employees 2011: 50
Energy Star Builder?: No
Products/Services: Commercial and residential landscape design, installation and maintenance.
Person In Charge: Jack Fetig, Chris Fetig, Owners
Year Founded: 1978

B & G EQUIPMENT INC.

301 E. Eighth St.
Greeley, CO 80631
Phone/Fax:
970-352-2288/970-352-9179
buddy@bgequipment.com
www.bgequipment.com
Energy Star Builder?: No
Products/Services: Case, I-H, Kubota, Rhino, New Holland, International truckland Claas.
Person In Charge: Buddy R. Truesdell, President
Year Founded: 1988

B.O.S.S. COMPOST INC.

P.O. Box 987
Brighton, CO 80601
Phone/Fax:
303-659-5958/303-655-9300
boss@ecentral.com
www.bosscompost.com
Products/Services: Compost, topsoil.
Person In Charge: Michael Croissant, President
Jack Croissant, Vice president
Year Founded: 1978

BAREFOOT FARMS / SPRAYTURF OF COLORADO

1364 Grand Ave.
Windsor, CO 80550
Phone/Fax:
970-686-0525
customerservice@barefootfarm-sinc.com
www.barefootfarms.com
Products/Services: Seeding, spraying, mowing.
Year Founded: 1987

BATH GARDEN CENTER & NURSERY

2000 E. Prospect Road
Fort Collins, CO 80525
Phone/Fax:
970-484-5022/970-484-3718
sbath@bathgardencenter.com
www.bathgardencenter.com
Energy Star Builder?: No
Products/Services: Landscaping and sprinkler installation, garden center and nursery, power equipment sales and service.
Person In Charge: Thomas Bath, President
Year Founded: 1965

CLEAN AIR LAWN CARE

415 Mason Court, No. 1
Fort Collins, CO 80524
Phone/Fax:
970-224-4855
moose@cleanairlawnca.com
www.cleanairlawnca.com
Products/Services: Full-service sustainable lawn care; emissions-free electric lawn equipment powered by renewable energy and organic fertilization.
Person In Charge: Kelly Giard, CEO
Year Founded: 2005

COAL CREEK LANDSCAPING LLC

6932 N.E. Frontage Road
Wellington, CO 80549
Phone/Fax:
970-568-3807/970-568-7438
www.coalcreeklandscaping.com
Products/Services: Residential and commercial landscape and irrigation construction; full landscape install or renovation, soil preparation, finish grades, sod, sprinkler installation or renovation; hard-scapes, patios, pavers, flagstone, retaining walls.
Year Founded: 1996

CRYSTAL LANDSCAPE SUPPLIES

6616 N. Garfield Ave.
Loveland, CO 80538
Phone/Fax:
970-669-3565/970-669-2690
crystallandscapesupplies@yahoo.com
www.crystallandscapesupplies.com
Products/Services: Landscape supplies.
Person In Charge: Peggy Herrick, Office manager
Year Founded: 1983

DAVEY TREE AND LAWN EXPERTS

516 N. Link Lane
Fort Collins, CO 80524
Phone/Fax:
970-484-3635/970-224-4052
www.davey.com
Products/Services: Tree and shrub maintenance pruning, removals and stump grinding.
Person In Charge: Natalie McNeill, Manager

EATON GROVE NURSERY LTD.

35901 Weld County Road 31
Eaton, CO 80615
Phone/Fax:
970-454-3856/970-454-2556
ken@eatongrove.com
www.eatongrove.com
Employees 2011: 20
Products/Services: Retail nursery and greenhouses with 6.5 acres of nursery stock; trees, evergreens, shrubs, fruit trees, roses, annuals,

perennials and design/build residential landscaping. We reuse or recycle your plastic containers.

Person In Charge: Ken Olsen
Judy Olsen, Owners
Year Founded: 1982

FORT COLLINS NURSERY

2121 E. Mulberry St.
Fort Collins, CO 80524
Phone/Fax:
970-482-1984/970-484-8282
info@fortcollinsnursery.com
www.fortcollinsnursery.com
Employees 2011: 30
Energy Star Builder?: No
Products/Services: Retail nursery and garden center, trees, shrubs, seeds, houseplants, bedding plants, vegetables, tropical plants, fountains, statuary, benches, arbors, gardening tools and supplies.
Person In Charge: Jesse Eastman, Owner, General manager
Year Founded: 1932

GREENLAWN SOD CO.

2524 N.E. Frontage Road
Fort Collins, CO 80524
Phone/Fax:
970-482-6574/970-482-6699
greenlawn@agsod.com
www.agsod.com
Employees 2011: 8
Energy Star Builder?: No
Products/Services: 280-acre turf grass sod farm, delivery and installation.
Person In Charge: Harlan L. Horst, Vice president
Year Founded: 1969

HAGEMAN EARTH CYCLE INC.

3501 E. Prospect Road
Fort Collins, CO 80525
Phone/Fax:
970-221-7173/970-221-7163
info@hecinc.net
www.hagemanearthcycle.com
Products/Services: Organic recycling, mulch and compost producer, wholesale and retail landscaping supplies.
Person In Charge: Roger Hageman, President
Year Founded: 1974

LAWN DOCTOR

P.O. Box 1784
Fort Collins, CO 80522
Phone/Fax:
970-221-0441/970-221-0805
group193@lawndoctor.com
www.lawndoctor.com
Employees 2011: 20
Energy Star Builder?: No
Products/Services: Lawn fertilization, weed, insect and disease control. Tree spraying, deep root feeding and pruning, pest control, sprinkler repair.
Person In Charge: Michael Verde, President
Year Founded: 1983

MILL BROTHERS

LANDSCAPE GROUP
6121 E. Harmony Road
Fort Collins, CO 80528
Phone/Fax:
970-493-3883/970-493-4943
www.millbrothers.com
Products/Services: Design and installation of landscape and irrigation systems; year-round landscape management services.
Person In Charge: Kevin Mill
Andy Mill, Owners
Year Founded: 1980

PIONEER SAND CO.

6705 S. College Ave.
Fort Collins, CO 80526
Phone/Fax:
970-223-4505/970-223-8860
fortcollins@pioneersand.com
www.pioneersand.com
Products/Services: Decorative rock, flagstone, moss rock, topsoil, mulches.
Person In Charge: Amy Snell, Manager
Year Founded: 1968

PIONEER SAND CO.

2123 First St.
Berthoud, CO 80513
Phone/Fax:
970-532-4126/970-532-7016
berthoud@pioneersand.com
www.pioneersand.com
Products/Services: Decorative rock, flagstone, moss rock, topsoil, mulches.
Person In Charge: Amy Snell, Manager

PIONEER SAND CO.

130 22nd St.
Greeley, CO 80631
Phone/Fax:
970-353-7907/970-351-0582
greeley@pioneersand.com
www.pioneersand.com
Products/Services: Decorative rock, flagstone, moss rock, topsoil, mulches.
Person In Charge: Amy Snell, Manager
Year Founded: 1968

PIONEER SAND CO.

9509 Highway 392
Windsor, CO 80550
Phone/Fax:
970-674-9994/970-674-2692
windsor@pioneersand.com
www.pioneersand.com
Products/Services: Decorative rock, flagstone, moss rock, topsoil, mulches.
Person In Charge: Jason Snell, Manager

PIONEER SAND CO.

13505 E. 112 Ave.
Brighton, CO 80603
Phone/Fax:
303-288-6007/303-288-6011
brighton@pioneersand.com
www.pioneersand.com
Products/Services: Decorative rock, flagstone, moss rock, topsoil, mulches.
Person In Charge: Jim Lennon, Manager

PLANTORIUM GREENHOUSE & NURSERY

P.O. Box No. 485
Laporte, CO 80535
Phone/Fax:
970-482-9145/970-530-0804
info@plantorium.com
www.plantorium.com
Products/Services: Greenhouse specializing in bedding and outdoor plants, perennials, trees, shrubs and certified organic vegetable starts.
Person In Charge: Jim Roberts
Cindy Roberts, Owners
Year Founded: 1946

ROD'S DIRT WORK & MOWING

15415 Highway 14
Ault, CO 80610
Phone/Fax:
970-227-4661/970-834-1378
rods_dirtwork@msn.com
Employees 2011: 5
Energy Star Builder?: No
Products/Services: Ground prep, finish grades, planting grass; form-type work, plowing-to-plating; bush-hog mowing; lots to acreages.
Person In Charge: Rodney Anderson, Owner/Operator
Year Founded: 1989

SIGNATURE STONE

211 30th St.
Greeley, CO 80631
Phone/Fax:
970-351-0270/970-351-0280
signaturestone@signaturestone.net
www.signaturestone.net
Products/Services: Stone veneer, concrete fence, retaining walls, pre-cast.
Person In Charge: Dale Boehner, Partner
Rene Waters, Partner
Jeanne Larson, Controller/manager
Year Founded: 2001

SUMMIT VIEW LANDSCAPE SUPPLY INC.

1911 E. Mulberry St.
Fort Collins, CO 80524
Phone/Fax:
970-495-6827/970-495-9618
dsmluv@aol.com
www.svlandscapesupplyinc.com
Products/Services: Flagstone, moss rock, mulches, soil, compost, edging, landscape fabric, decorative stone, retaining wall block and pickup or delivery.
Person In Charge: Don Lovell, Owner
Year Founded: 2001

SWINGLE

1805 E. Lincoln Ave., Unit A3
Fort Collins, CO 80524
Phone/Fax:
970-221-1287
info@swingle.com
www.myswingle.com
Products/Services: Landscaping.

THE ROCK GARDEN

167 Spaulding Lane
Fort Collins, CO 80524
Phone/Fax:
970-472-1115/970-482-0149
info@therockgarden.com
www.therockgarden.com
Products/Services: Stone landscaping and building materials. We deliver stone veneers, boulders, cut sandstone for hearths and sills, stone furniture and art.
Person In Charge: Chris Boyd, Manager
Year Founded: 2004

TIMBERROCK LANDSCAPE CENTER

28629 Weld County Road 17
Windsor, CO 80550
Phone/Fax:
970-686-0442
www.timberrocklandscapecenter.com
Employees 2011: 6
Energy Star Builder?: Yes
Products/Services: Decorative rock, composts, soils, redwood mulch and 10 others. Steel edging,

boulders, water features and supplies, custom concrete edging installations, trucking, ground preparation and landscaping.

Person In Charge: Jess Aragon, Operations manager
Year Founded: 1997

TRAILS END HARDSCAPES INC.

2034 S. Taft Hill Road
Fort Collins, CO 80526
Phone/Fax:
970-223-5883/800-834-0262
info@trailsendhardscapes.com
www.trailsendhardscapes.com
Products/Services: Hardscapes, concrete, paving, flagstone, outdoor kitchens.
Person In Charge: Matthew Black, Owner

VALLEY CREST LANDSCAPE MAINTENANCE

8234 S. County Road 9
Fort Collins, CO 80528
Phone/Fax:
970-278-9150/970-278-9154
www.valleycrest.com
Products/Services: Landscape construction, grounds maintenance.
Person In Charge: Hans West, Branch manager
Year Founded: 1973

LIGHTING**A WIRED ELECTRIC CO.**

5125 S. Shields St.
Fort Collins, CO 80526
Phone/Fax:
970-690-6410/970-223-6038
bai1022@msn.com
Employees 2011: 4
Energy Star Builder?: Yes
Products/Services: Full-service electrical contractor.
Year Founded: 1973

BLAZEN ILLUMINATIONS

2631 Cedar Drive
Loveland, CO 80538
Phone/Fax: 800-980-4155/800-980-4154
nate@blazenilluminations.com
www.blazenlights.com
Employees 2011: 4
Energy Star Builder?: No
Products/Services: LED lighting for commercial, residential; lighting design and installation.
Person In Charge: Nate Webb, Owner
Year Founded: 1999

DAVINCI SIGN SYSTEMS INC.

4496 Bent Drive
Windsor, CO 80550
Phone/Fax:
970-203-9292/970-203-9293
info@davincisign.com
www.davincisign.com
Employees 2011: 26
Products/Services: Award-winning architecture and electric signs. LED message centers. Signs for schools, hospitals, financial institutions, and retail. Custom metal fabrication, stone masonry. Electronic signage for interior and exterior applications. LCD displays.
Person In Charge: John "JJ" Shaw, President
Year Founded: 2004

EGGERS ELECTRIC INC.

3520 W. Eisenhower Blvd.
Loveland, CO 80537
Phone/Fax:
970-669-1883/970-669-0476
eggers@eggerelectric.com
www.eggerelectric.com
Employees 2011: 10
Energy Star Builder?: Yes
Products/Services: Residential, commercial, industrial, energy efficient lighting, new construction, repairs, remodeling, trouble shooting.
Person In Charge: Brent Eggers, Vice president
Year Founded: 1973

ENERGY SOLUTIONS UNLIMITED LLC

1714 Topaz Drive, Suite 145
Loveland, CO 80537
Phone/Fax:
970-685-4441/970-685-4450
sales@esultd.com
www.esultd.com
Employees 2011: 5
Products/Services: Energy efficient lighting and retrofits.
Person In Charge: Michael Doran, Principal
Paula Megenhardt, Account representative
Year Founded: 1997

PURE ENERGY LLC

4031 Avenida Del Sol Drive
Loveland, CO 80538
Phone/Fax:
970-391-8314 /970-797-1356
kacey@pure-energyllc.com
www.pure-energyllc.com
Products/Services: Efficient lighting solutions.

Person In Charge: Kacey Parker, Owner

Year Founded: 2009

THE LIGHT CENTER

2725 S. College Ave.
Fort Collins, CO 80525
Phone/Fax:
970-226-3430/970-225-9235
sales@lightcenterinc.com
www.lightcenterinc.com
Products/Services: Commercial and residential lighting fixtures, lamps, bulbs and accessories.
Person In Charge: Larry Edwards, Owner, President
Jennifer Guerriero, Co-Owner/Manager
Year Founded: 1971

LUMBER/BUILDING SUPPLY**ALPINE LUMBER**

3766 Puritan Way
Erie, CO 80516
Phone/Fax:
303-833-1170/303-833-1169
kpask@alpinelumber.com
www.alpinelumber.com
Energy Star Builder?: Yes
Products/Services: Lumber, trusses, EWP, decking, windows, doors, millwork, insulation and other building supplies.
Person In Charge: Kevin Pask, General manager
Year Founded: 1963

BLOEDORN LUMBER-LOVELAND

1810 W. Eisenhower Blvd.
Loveland, CO 80538
Phone/Fax:
970-667-2971/970-667-9978
cpepin@bloedornlumber.com
www.bloedornlumber.com
Products/Services: Retail building material.
Person In Charge: Craig Pepin, Manager
Year Founded: 1965

BMC

500 27th St.
Greeley, CO 80631
Phone/Fax:
970-356-9000/970-356-5320
cohen@bmcwest.com
www.bmcwest.com
Products/Services: Lumber, interior/exterior doors, interior trim, trusses, building materials, windows, installed insulation.
Person In Charge: Jon Cohen, Multi-unit manager
Year Founded: 1987

FORT COLLINS HABITAT FOR HUMANITY RESTORE

4001 S. Taft Hill Road
Fort Collins, CO 80526
Phone/Fax:
970-223-9909/970-482-5732
joekissell@habitatstore.org
www.habitatstore.org
Employees 2011: 9
Energy Star Builder?: Yes
Products/Services: Funding enterprise for Fort Collins Habitat for Humanity. Used furniture, and filing cabinets.
Person In Charge: Joe Kissell, Store manager
Year Founded: 2001

MAWSON LUMBER & HARDWARE LTD.

115 E. Lincoln Ave.
Fort Collins, CO 80524
Phone/Fax:
970-482-8082/970-482-3846
mike@mawsonlumber.com
www.mawsonlumber.com
Products/Services: Lumber and building supplies.
Person In Charge: Tom Moore, Owner
Year Founded: 1979

PRO-BUILD

400 Main St., Suite C
Windsor, CO 80550
Phone/Fax:
970-226-5110
www.probuild.com
Products/Services: Lumber, truss and millwork supplier.

PRO-BUILD

4058 Camelot Circle
Longmont, CO 80504
Phone/Fax:
970-535-0395/970-535-0648
bruce.allen@probuild.com
www.probuild.com
Employees 2011: 30
Products/Services: Lumber, truss and millwork supplier.
Person In Charge: Bruce Allen, General manager
Year Founded: 2006

SUTHERLANDS

2100 E. Prospect Road
Fort Collins, CO 80525
Phone/Fax:
970-226-1000/970-226-2426
www.sutherland.com
Products/Services: Lumber, tools

and other products, including fencing for farms and ranches and barn kits. Earth friendly products available.

Person In Charge: Rick Taylor, Operations manager
Year Founded: 1917

MASONRY

BIG HORN MASONRY INC.
6521 E. Larimer County Road 44
Fort Collins, CO 80524

Phone/Fax:
970-221-5530/970-221-3527
info@bighornmasonry.com
www.bighornmasonry.com
Products/Services: Masonry services, specializing in industrial and commercial construction.
Person In Charge: Rhonda Carey
Year Founded: 1981

GENERAL SHALE BRICK INC.

1820 E. Lincoln Ave.
Fort Collins, CO 80524
Phone/Fax:
970-484-1292/970-484-8819
customerservice@generals hale.com
www.generals hale.com
Products/Services: Concrete and lightweight blocks, masonry tools and supplies.
Person In Charge: Matt Pratt, Manager

JKM MASONRY

912 Smithfield Drive, Unit 1
Fort Collins, CO 80524
Phone/Fax:
970-484-5935/970-484-6210
jkmasonry@hotmail.com
www.jkmasonry.com
Person In Charge: Sandra Rodalmel, President
Year Founded: 1996

PEARSON MASONRY CO.

208 Ranch Acres Drive
Loveland, CO 80538
Phone/Fax:
970-667-5434/970-667-5442
pmcoinc@qwestoffice.net
Products/Services: Masonry sub-contractor.
Person In Charge: Lamoine A. Pearson, President
Year Founded: 1961

SIGNATURE STONE

211 30th St.
Greeley, CO 80631
Phone/Fax:
970-351-0270/970-351-0280
signaturestone@signaturestone.net
www.signaturestone.net
Products/Services: Stone veneer, concrete fence, retaining walls, pre-cast.
Person In Charge: Dale Boehner, Partner
Rene Waters, Partner
Jeanne Larson, Controller/manager
Year Founded: 2001

STUCCO RITE INC. SRI INVESTMENTS

760 N. 71st Ave.
Greeley, CO 80634
Phone/Fax:
970-381-6956/970-351-7399
georgeades@msn.com
www.stuccorite.com
Employees 2011: 32
Energy Star Builder?: No
Products/Services: Masonry and stucco for residential and commercial buildings. General contracting services, land development and investments.
Person In Charge: Kurt Georgeades, CEO
Year Founded: 1988

METAL RELATED AND WELDING**C&T CUSTOM FABRICATION INC.**

5186 Longs Peak Road
Berthoud, CO 80513
Phone/Fax:
970-532-2444/970-461-0284
cam@ctcustomfab.com
ctcustomfab.com
Employees 2011: 12
Energy Star Builder?: No
Products/Services: Metal fabrication, including precision welding, water-jet cutting, CNC machining, CNC punching and bending.
Person In Charge: Cameron Matthie
Terry Dettmann
Year Founded: 1997

COLORADO IRON & METAL INC.

903 Buckingham St.
Fort Collins, CO 80524
Phone/Fax:
970-530-2690/970-530-2691
kentgarvin@coloradoironmetal.com
www.coloradoironmetal.com
Employees 2011: 35
Energy Star Builder?: No
Products/Services: Full-service scrap metal recycling services and precision metal fabrication shop.
Person In Charge: Kent Douglas Garvin, President and CEO
Year Founded: 1995

D & S STEEL BUILDINGS CO.

1503 Second Ave.
Greeley, CO 80631
Phone/Fax:
970-353-3137/970-353-8526
jlobato@ds-steelbldgs.com
www.ds-steelbldgs.com
Energy Star Builder?: No
Products/Services: Steel building sales.
Person In Charge: Harold Satur, President
Year Founded: 1965

DISTINCTIVE WELDING INC.

700 W. Wilcox Lane
Fort Collins, CO 80524
Phone/Fax:
970-482-2224/970-482-1030
distinctivewelding@msn.com
www.distinctiveweldinginc.com
Employees 2011: 10
Energy Star Builder?: No
Products/Services: Custom wrought-iron furnishings.
Person In Charge: Randy Owsley, Owner
Year Founded: 1998

FLATIRON STEEL

503 N. Second St.
LaSalle, CO 80645
Phone/Fax:
970-284-6306/970-284-6345
www.flatironsteel.com
Products/Services: Metal roof manufacturing.

FORNEY INDUSTRIES INC.

1830 Laporte Ave.
Fort Collins, CO 80521
Phone/Fax: 800-482-7271/970-498-9505
sales@forneyind.com
www.forneyind.com
Employees 2011: 235
Energy Star Builder?: No
Products/Services: Metal working product distributor.
Person In Charge: Steve Anderson, President and CEO
Year Founded: 1932

HEATH STEEL

141 Racquette Drive
Fort Collins, CO 80522
Phone/Fax:
970-490-8080/970-490-8081
www.heathsteel.com
Products/Services: Steel-framed buildings.
Person In Charge: Terry Been, General manager

L.P.R. CONSTRUCTION CO.

1171 Des Moines Ave.
Loveland, CO 80537
Phone/Fax:
970-663-2233/970-203-2595
dehasz@lprconstruction.com
www.lprconstruction.com
Employees 2011: 260
Energy Star Builder?: No
Products/Services: Commercial and industrial steel erection, piping, mechanical.
Person In Charge: C. Rockwell Turner, President
Year Founded: 1979

MASTER METAL WORKS

309 S. Summitview Drive, No. 1
Fort Collins, CO 80524
Phone/Fax:
970-490-6110/970-221-2021
support@mastermetalworks.net
www.mastermetalworks.net
Employees 2011: 5
Energy Star Builder?: No
Person In Charge: Timothy Reader, Owner
Year Founded: 1999

METALWEST LLC

1229 S. Fulton Ave.
Brighton, CO 80601
Phone/Fax:
303-654-0300/303-654-0404
www.metalwest.com
Employees 2011: 120
Products/Services: Steel-service center, flat rolled-metal products, including cold-rolled, hot-rolled galvanized, galvanealed, aluminum, stainless coils and sheets.
Person In Charge: Doug Geisick, General manager
Year Founded: 1986

PRO STEEL
3106 Canter Lane
Loveland, CO 80537
Phone/Fax: 719-337-3409/877-659-5005
freeman@coloradoprosteel.com
www.coloradoprosteel.com
Employees 2011: 45
Energy Star Builder?: Yes
Products/Services: Labor for erection of pre-engineered metal buildings.
Person In Charge: Harvey Freeman, Estimating and safe production manager
Year Founded: 1994

STEEL FABRICATORS INC.

617 N. Timberline Road
Fort Collins, CO 80524
Phone/Fax:
970-484-2752/970-484-2753
pssteelfab@mesanetworks.net
Energy Star Builder?: No
Products/Services: Structural steel fabricator for commercial buildings.
Person In Charge: Paul Scherrer, General manager
Year Founded: 1970

VALLEY STEEL & WIRE CO.

200 Hickory St.
Fort Collins, CO 80522
Phone/Fax:
970-482-2485/970-482-2497
dwasson@valleysteelandwire.com
www.valleysteelandwire.com
Products/Services: Steel products including flats, angles, square tube, channels, pipe, sheet, plate; wholesale distribution of rebar, fencing, nails, steel studs and painted metal roofing and siding.
Person In Charge: David Wasson, General manager
Year Founded: 1952

WESTERN WELDING

4216 N. Garfield Ave.
Loveland, CO 80538
Phone/Fax:
970-669-9353/970-669-9353
barbienken@uno.com
Energy Star Builder?: No
Products/Services: Custom welding, fabrication and portable service.
Person In Charge: Kenneth Konrad, Owner
Year Founded: 1982

PAINTING COMPANIES**K & K PAINTING INC.**

245 Bunyan Ave.
Berthoud, CO 80513
Phone/Fax:
970-532-3885/970-532-2148
dikilde@aol.com
Energy Star Builder?: No
Products/Services: Powdercoating, liquid painting, sandblasting.
Year Founded: 1992

M&E PAINTING

540 W. 66th St., B1
Loveland, CO 80538
Phone/Fax:
970-207-1005/970-613-0772
matt@mandepainting.com
www.mandepainting.com
Products/Services: Residential and commercial painting services.
Person In Charge: Matt Shoup, President
Year Founded: 2005

PHASE 2 CO.

216 Hemlock St.
Fort Collins, CO 80522
Phone/Fax:
970-482-7000/970-482-7593
kirk.larsen@phase2co.com
www.phase2co.com
Energy Star Builder?: No
Products/Services: Drywall, paint, acoustics.
Person In Charge: Alison Larsen, President
Year Founded: 1973

SEAMAN PAINTING & DECORATING

12566 Weld County Road 1
Longmont, CO 80504
Phone/Fax:
303-772-1156/303-651-9477
seaman@ecentral.com
Products/Services: Residential repainting for homeowners and for clients of interior decorators; also performs painting for several local building contractors working on high-end residential remodel projects.
Person In Charge: Thomas Seaman
Year Founded: 1975

PLUMBING**ACE HI PLUMBING INC.**

P.O. Box 7297
Loveland, CO 80537
Phone/Fax:
970-667-0300/970-278-1490
contact@acehiplumbing.com
www.acehiplumbing.com
Employees 2011: 7
Energy Star Builder?: Yes
Person In Charge: Shawn Dowling, Secretary
Rick Dowling, President
Year Founded: 1996

ACTION PLUMBING AND HEATING INC.

139 12th St. S.W.
Loveland, CO 80537
Phone/Fax:
970-669-6093/970-203-9060
actionph1002@qwestoffice.net
www.actionplumbingandheating.com

Employees 2011: 9

Energy Star Builder?: No
Products/Services: Commercial and residential plumbing and hydronic heating sales and service, drain cleaning, repair/replacement of sewer lines, locate and camera sewer lines.
Person In Charge: Dick Zastrow, Owner, President
Year Founded: 1993

ALLEN SERVICE, PLUMBING, HEATING AND AIR INC.

101 S. Link Lane
Fort Collins, CO 80524
Phone/Fax:
970-484-4841/970-484-4448
info@allenservice.com
www.allenservice.com
Employees 2011: 36
Products/Services: Residential service, repair and replacement for plumbing, solar and HVAC systems.
Person In Charge: Jeff and Mike Allen, CEO and President
Year Founded: 1962

AMERICAN SERVICES INC.

513-A N. Link Lane
Fort Collins, CO 80524
Phone/Fax:
970-482-8141/970-482-1413
asi@americanserve.com
www.americanserve.com
Employees 2011: 10
Energy Star Builder?: No
Products/Services: Electrical, plumbing, HVAC.
Person In Charge: Len Jones, Owner, Manager
Year Founded: 1985

BENJAMIN FRANKLIN PLUMBING

485 N. Denver Ave.
Loveland, CO 80537
Phone/Fax:
970-669-8187/970-619-8073
barton.palmer@benfranklinplumbing.com
www.benjaminfranklinplumbing.com
Employees 2011: 8
Energy Star Builder?: No
Products/Services: Repair, replace, remodel plumbing and drain cleaning.
Person In Charge: Barton J. Palmer, Owner
Year Founded: 2002

DPH INC.

P.O. Box 270433
Fort Collins, CO 80527
Phone/Fax:
970-567-3311/970-224-5046
dphinc@msn.com
Employees 2011: 11
Products/Services: Industrial, commercial, residential plumbing and hot water heat.
Person In Charge: Mark Daugaard, President
Year Founded: 2002

FERGUSON

2321 Donella Court
Fort Collins, CO 80524
Phone/Fax:
970-482-1722
www.ferguson.com
Products/Services: Appliances, builder products, cabinets, hydronic products, HDPE, industrial plumbing, PVF.
Person In Charge: Keith Hubbard, General manager

FISHER MECHANICAL CONTRACTORS INC.

3900 Carson Ave.
Evans, CO 80620
Phone/Fax:
970-356-8636/970-356-0133
fishermechanical@qwestoffice.net
Employees 2011: 16
Energy Star Builder?: No
Products/Services: Plumbing and hot water heat installation and service, commercial and residential, new construction and repair, design and build.
Person In Charge: Ron Bernhardt, Owner, President
Year Founded: 1982

JOHN STINNETT PLUMBING & HEATING

1041 Denver Ave.
Fort Lupton, CO 80621
Phone/Fax:
303-659-8471/303-857-6211
stinnettplumb@aol.com
Employees 2011: 5
Products/Services: Commercial, residential, remodel, service and repair.
Person In Charge: John Stinnett, Owner
Year Founded: 1983

KAHAR PLUMBING & HEATING INC.

6772 N. Franklin Ave.
Loveland, CO 80538
Phone/Fax:
970-461-2412/970-461-2413
kaharplumbing@hotmail.com
www.kahar-plumbing-heating.com

Employees 2011: 8

Energy Star Builder?: Yes
Products/Services: New construction, residential, commercial, radiant heat, tankless water heater, service, remodels, gas piping, base-ments.
Person In Charge: Jeff Gallagher, Vice president
Year Founded: 1983

MONARCH PLUMBING SUPPLY CO.

310 E. Eighth St.
Greeley, CO 80631
Phone/Fax:
970-352-2856/970-352-0204
monarchplumbingsupply@msn.com
Products/Services: Plumbing supplies.
Person In Charge: Steven Beck, President

PATRICK PLUMBING & HEATING

3600 Horsetooth Court
Fort Collins, CO 80526
Phone/Fax:
970-225-2282/970-225-0822
pph2500@comcast.net
www.patrickplumbing.com
Employees 2011: 3
Energy Star Builder?: No
Products/Services: Service, furnace repair and replacement, AC repair and replacement, gas piping, remodel, hydronic heating, residential new construction, commercial, tenant finish.
Person In Charge: Michael Lee Patrick, Owner, Manager
Year Founded: 1993

PAUL'S PLUMBING & HEATING

335 Eighth St. S.E.
Loveland, CO 80539
Phone/Fax:
970-669-6555/970-663-0581
raeann@paulsplumbinginc.com
www.paulsplumbinginc.com
Employees 2011: 7
Energy Star Builder?: No
Products/Services: Plumbing, sewer and drains, excavating, septic systems, 24-hour emergency service. Heating and cooling install and service.
Person In Charge: David Stamps, Service manager
Sally Kisselbach, Owner
Year Founded: 1984

SANCO PLUMBING & HEATING INC.

1151 Eagle Drive, Suite 210
Loveland, CO 80537
Phone/Fax:
970-667-2281/970-669-3373
judy@sancoplumbing.com
www.sancoplumbing.com
Employees 2011: 4
Energy Star Builder?: No
Products/Services: Plumbing, hydronic heat, new construction, service and remodels.
Person In Charge: Bill Sandage, President
Judy Sandage, Owner
Year Founded: 1986

U.S. ENGINEERING CO.

729 S.E. Eighth St.
Loveland, CO 80537
Phone/Fax:
970-669-1666/970-663-0685
tclark@usenineering.com
www.usenineering.com
Employees 2011: 260
Energy Star Builder?: No
Products/Services: Mechanical construction firm, HVAC, plumbing, piping and sheet-metal commercial construction.
Person In Charge: Bob Brunson, COO
Year Founded: 1893

WRAY PLUMBING & HEATING

413 N. U.S. Highway 287
Fort Collins, CO 80522
Phone/Fax:
970-482-5354/970-482-0298
Products/Services: Commercial mechanical contractor.
Year Founded: 1949

REMODELERS**AAA! THE KITCHEN PLACE**

5837-A S. College Ave.
Fort Collins, CO 80525
Phone/Fax:
970-225-9456/970-225-9450
atkp@frii.com
www.aaahthekitchenplace.com
Products/Services: The design and sale of cabinetry and related products for new homes, also complete remodel projects.
Year Founded: 1985

ARTISTIC WOOD CRAFTSMEN

600 E. Collins St., Unit B
Eaton, CO 80615
Phone/Fax:
970-454-1799/970-454-1798
artisticwd@aol.com
artisticwoodcraftsmen.com
Employees 2011: 2
Products/Services: Custom cabi-

netry and countertops.

Person In Charge: Tim Reichel, Owner
Year Founded: 1990

ASSOCIATES IN BUILDING & DESIGN, LTD - ABD

4803 Innovation Drive, Suite 1
Fort Collins, CO 80525
Phone/Fax:
970-225-2323/970-225-2395
info@abd-ltd.com
www.abd-ltd.com
Employees 2011: 7
Energy Star Builder?: No
Products/Services: Design/build remodels, custom homes and interior design.
Person In Charge: Bob D. Peterson, President
Rita L. Peterson, Secretary/Treasurer
Year Founded: 1990

BASEMENT INNOVATIONS INC.

948 Deer Creek Lane
Fort Collins, CO 80526
Phone/Fax:
970-282-3600/970-204-0204
joe@basementinnovations.com
www.basementinnovations.com
Energy Star Builder?: No
Products/Services: Specializes in lower level remodel projects. Design/Build services.
Person In Charge: Joseph Schlauer, President
Year Founded: 1999

CASTORENA MARBLE & GRANITE LLC

1934 E. Lincoln Ave.
Fort Collins, CO 80524
Phone/Fax:
970-221-3090
www.castorenamarble.com
Products/Services: Marble and granite installation.

CLASSIC CUSTOM BUILDERS INC.

1417 N. County Road 3
Fort Collins, CO 80524
Phone/Fax:
970-377-2380/970-460-0595
r_spencer@ccbuiders.com
www.ccbuiders.com
Energy Star Builder?: Yes
Products/Services: Custom home building, semi-custom home design and building, remodel additions, basement finish.
Person In Charge: Raymond W. Spencer, President
Year Founded: 1991

COLLINS CUSTOM BUILDERS AND CONSTRUCTION MANAGEMENT

P.O. Box 446
Windsor, CO 80550
Phone/Fax:
970-686-2351/970-686-2351
doug@collinscustombuilders.com
www.collinscustombuilders.com
Energy Star Builder?: Yes
Products/Services: Residential construction consultants for new homes as well as major remodels.
Person In Charge: Doug Collins, Owner, Manager
Year Founded: 1999

COLORADO KITCHEN & BATH OF NORTHERN COLORADO

1751 N. Lake Ave., 1A and 32933
West County Road 39
Estes Park, CO 80517
Phone/Fax:
970-586-3845/970-356-5270
info@ckbsales.com
www.ckbsales.com
Employees 2011: 7
Energy Star Builder?: No
Products/Services: Full-scale kitchen and bath design; remodeling, new construction; turn key residential countertop replacement program.
Person In Charge: Edward Brehon, Owner
Year Founded: 1983

DECHAIR CONSTRUCTION CO.

601 Gait Circle
Fort Collins, CO 80524
Phone/Fax:
970-482-1862/970-472-9845
Energy Star Builder?: Yes
Products/Services: Commercial, residential, designs, additions.
Person In Charge: Roger Dechair, CEO
Year Founded: 1974

DELEHOY CONSTRUCTION INC.

3109 S. Taft Hill Road
Fort Collins, CO 80526
Phone/Fax:
970-226-0836/970-226-1802
mdelehoj@comcast.net
info@delehojconstruction.com
Employees 2011: 10
Energy Star Builder?: No
Products/Services: General contractor.
Person In Charge: Mark Delehoj, President
Mike Roberts, VP of production
Grant Elliott, VP of operations
Year Founded: 1985

GARAGETEK OF COLORADO

332 Mountain View Road, No. 1
Berthoud, CO 80513
Phone/Fax:
970-532-2800/970-532-2881
mharty@garagetek.com
www.garagetek.com
Energy Star Builder?: No
Products/Services: Garage interior design and organization; garage floor coatings and coverings.
Person In Charge: Mike Hartly, Owner
Year Founded: 2003

HAMMERSKIL HOMES INC.

1108 E. Pitkin St.
Fort Collins, CO 80524
Phone/Fax:
970-302-8118/970 232 9067
hammerskil@comcast.net
www.HammerskilHomes.com
Products/Services: Complete design/build service, custom homes and remodel.
Person In Charge: Jerry Hanley, Owner, Operator
Year Founded: 1992

HEINSIGHT SOLUTIONS

217 Pine St.
Fort Collins, CO 80524
Phone/Fax:
970-988-3622
heinsight@comcast.net
www.heinsightsolutions.com
Energy Star Builder?: Yes
Products/Services: E-star skylights, sun tunnels and solar hot water systems from Velux. Full-sales service and installation. Roofing repair specialist.
Person In Charge: Darren Hein, Owner
Year Founded: 2003

HIGHCRAFT BUILDERS INC.

429 S. Howes St.
Fort Collins, CO 80521
Phone/Fax:
970-472-8100/970-266-8262
info@highcraft.net
www.highcraft.net
Employees 2011: 13
Products/Services: Design-build company specializing in remodels, additions, basement finishes, fixed-price contracts, guaranteed construction.
Person In Charge: Dwight Sailer, Bryan Soth, Owners
Year Founded: 1999

LEGACY COUNTERS INC.

7270 Greendale Road
Windsor, CO 80550
Phone/Fax:
970-669-7675/970-663-1230
legacycounters@digis.net
www.legacycounters.com
Employees 2011: 15
Energy Star Builder?: No
Products/Services: Solid surface, natural stone and quartz counter tops.
Person In Charge: Randy Vlaanderen, President
Year Founded: 1998

LONETREE CONSTRUCTION INC.

912 Wilshire Drive
Berthoud, CO 80513
Phone/Fax:
970-481-6696/970-532-2514
lonetree@msn.com
www.lonetreeconstructioninc.com
Employees 2011: 1
Energy Star Builder?: No
Products/Services: General contracting, custom homes. Remodels, additions, kitchens and baths and basements. Design/Build services.
Person In Charge: Beth M. Glassmeyer, Owner/Agent
Vaughn Glassmeyer, Owner and President
Year Founded: 1997

MCCAULEY CONSTRUCTORS INC.

650 Innovation Circle
Windsor, CO 80550
Phone/Fax:
970-686-6300/970-686-6320
corporate@mccauleyconstructors.com
www.mccauleyconstructors.com
Employees 2011: 14
Energy Star Builder?: No
Products/Services: Commercial and light industrial construction management; general contractor with projects ranging from interior finishes and remodels to large scale site development, building construction and industrial process facilities.
Person In Charge: Leon J. McCauley, President
Year Founded: 2005

MICHAEL FAWCETT CONSTRUCTION

409 Timber Ridge Parkway
Windsor, CO 80550
mfawcett@msn.com
Products/Services: New construction and remodeling.
Person In Charge: Michael Fawcett, Owner
Year Founded: 1979

NORTH AMERICAN LOG HOMES
800 W. 35th St.
Loveland, CO 80538
Phone/Fax:
970-669-6842
blaine@northamericanloghomes.com
www.northamericanloghomes.com
Energy Star Builder?: Yes
Products/Services: Specializes in log and timber frame homes.
Person In Charge: Blaine Zulkoski, Owner
Year Founded: 1993

NORTHERN COLORADO CARPETS
5837 S. College Ave.
Fort Collins, CO 80525
Phone/Fax:
970-226-6800/970-266-1672
rlknc@aol.com
www.northerncoloradocarpets.com
Energy Star Builder?: Yes
Products/Services: Carpet, tile, vinyl, new construction, rental property replacement, design and installation.
Person In Charge: Dock Krasuski, Owner
Year Founded: 1976

PINECREST CUSTOM HOMES
4225 Westshore Way
Fort Collins, CO 80525
Phone/Fax:
970-226-1655/970-226-1635
info@pinecrestcustomhomes.com
www.pinecrestcustomhomes.com
Energy Star Builder?: Yes
Products/Services: Custom home builder, home renovations, remodels, basement finishes, outside architect.
Person In Charge: Thomas Dugan, Manager
Year Founded: 1997

SAK'S HEATING & AIR CONDITIONING
3604 W. County Road 10
Berthoud, CO 80513
Phone/Fax:
303-833-5922/303-833-5924
saksheating@gmail.com
www.saksheating.com
Energy Star Builder?: Yes
Products/Services: Heating and air conditioning.
Person In Charge: Thomas Sakowicz, Owner
Year Founded: 1995

SIERRA ENTERPRISES INC.
4201 Rockview Court
Fort Collins, CO 80526
Phone/Fax:
970-282-1374/970-282-1374
steve@sierraenterprisesinc.com
www.sierraenterprisesinc.com
Energy Star Builder?: Yes
Products/Services: Design-build and construction management services for commercial buildings, custom homes, building additions, tenant improvements and remodeling projects.
Person In Charge: Steven J. Rieter, Owner
Year Founded: 1993

TANNER CUSTOM CARPENTRY
1053-B W. U.S. Highway 34
Loveland, CO 80537
Phone/Fax:
970-669-6145
tannercustom@wildblue.net
www.tannercustom.com
Employees 2011: 5
Energy Star Builder?: Yes
Products/Services: Custom homes, specializing in log and timber frame, remodel, additions, green remodels, energy retrofits.
Person In Charge: Jason Tanner, President
Year Founded: 1986

UNI DESIGN INC.
2723 Ninth Ave.
Greeley, CO 80631
Phone/Fax:
970-356-1398/970-356-1399
uni@uni-design.com
www.uni-design.com
Energy Star Builder?: Yes
Products/Services: Home improvement, full remodel company.
Person In Charge: Mark Hout, Owner
Year Founded: 1977

VERN'S CUSTOM COUNTERTOP & FLOORING
690 Cairnes Drive
Fort Collins, CO 80524
Phone/Fax:
970-484-0087/970-484-0278
vernscountertops@aol.com
www.vernscountertops.com
Employees 2011: 7
Products/Services: Countertops, cabinets, sinks, flooring, custom-made countertops, solid surface.
Person In Charge: Kenda Weigang, Co-owner
Year Founded: 1959

WEITS CONSTRUCTION LLC
P.O. Box 309
Windsor, CO 80550
Phone/Fax:
970-567-7547/970-686-5233
karl@weits.com
www.weits.com
Energy Star Builder?: No
Products/Services: Custom homes, remodels, additions and basements.
Person In Charge: Karl Weits, Owner
Year Founded: 2003

RESTORATION COMPANIES

ALL PHASE RESTORATION
7355 Greenridge Rd., Unit C
Windsor, CO 80550
Phone/Fax:
970-213-1900/970-622-2057
allphase@aprestoration.com
www.aprestoration.com
Products/Services: Water, fire, smoke damage restoration, carpet care and preventative education.
Person In Charge: Jeff Mauck, CEO

BDR FIRE & WATER RESTORATION INC.
1000 35th St.
Evans, CO 80620
Phone/Fax: 877-379-8326
ben@bdrfw.com
www.bdrfw.com
Products/Services: Fire and water restoration.

BLUSKY RESTORATION CONTRACTORS
1809 E. Mulberry St.
Fort Collins, CO 80524
Phone/Fax:
970-416-0600/970-416-6303
www.goblusky.com
Employees 2011: 6
Energy Star Builder?: No
Products/Services: General contracting, fire restoration, water mitigation, mold remediation and bio-hazard/environmental clean up, restoration, roofing, consulting and appraisals.
Person In Charge: Dave Brewer, General manager
Year Founded: 2004

COCAT
5186 Longs Peak Road, Unit J
Berthoud, CO 80513
Phone/Fax:
970-532-4848/303-333-3811
pbrown@cocat.com
www.cocat.com

FORT COLLINS RESTORATION
217 W. Trilby Road
Fort Collins, CO 80525
Phone/Fax:
970-207-0000/970-207-0289
www.affordableroofinginc.com
Products/Services: Restoration.
Person In Charge: Troy Jennings, Owner

NORTHERN COLORADO RESTORATION
117 E. Charlotte St.
Johnstown, CO 80534
Phone/Fax:
970-587-2625/970-587-9758
info@northerncoloradorestitution.com
www.northerncoloradorestitution.com
Products/Services: Restoration.

PAUL DAVIS RESTORATION & REMODELING
309 Lincoln Court
Fort Collins, CO 80524
Phone/Fax:
970-221-1281/970-221-2411
aroberts@pdr-usa.net
www.pauldavisnoco.com
Products/Services: Full-service restoration and remodeling, specializing in design-build remodels.
Person In Charge: Fred Roberts, Owner
Year Founded: 1995

SERVICEMASTER OF FORT COLLINS
3054 Lake Canal Court, No. 120
Fort Collins, CO 80524
Phone/Fax:
970-484-0588/970-482-2754
cleaningforyou@svmfcc.com
www.cleaningforyou.net
Products/Services: Commercial, residential, fire and water damage restoration; truck mount steam cleaning; complete janitorial services.
Person In Charge: Jeff Cooper, President
Year Founded: 1993

STEAMWAY FLOOR TO CEILING
602 Eighth Ave.
Greeley, CO 80631
Phone/Fax:
970-353-0133/970-352-4092
dave.steamway@gmail.com
www.steamwayfloortoceiling.com

Energy Star Builder?: Yes
Products/Services: Fire and water damage restoration, carpet and blind cleaning; retail carpet, blinds, draperies, tile, granite and hardwood, commercial and residential remodeling and interior design and sales.
Person In Charge: Dave Grauberger, Owner, member, manager
Year Founded: 1968

ROOF/GUTTER/TRUSS

ADVANCED ROOFING TECHNOLOGIES
4496 Bents Drive, Unit C
Windsor, CO 80550
Phone/Fax:
970-663-0203/970-663-0203
sales@advancedroofingtech.com
www.advancedroofingtech.com
Employees 2011: 15
Products/Services: Full-service roofing contractor.
Person In Charge: Brad Evans, President
Year Founded: 1993

AFFORDABLE ROOFING
3621 Richmond Drive
Fort Collins, CO 80525
Phone/Fax:
970-207-0000/970-207-0289
gretchenaffordableroofing@gmail.com
www.affordableroofinginc.com
Products/Services: Roofing services.

APEX GUTTER INC.
P.O. Box 2081
Fort Collins, CO 80522
Phone/Fax:
970-484-7913/970-484-2883
apexgutter@qwestoffice.net
Energy Star Builder?: No
Person In Charge: Michael Rein, Owner
Year Founded: 1980

B & M ROOFING OF COLORADO INC.
3768 Eureka Way
Frederick, CO 80516
Phone/Fax:
303-443-5843/303-938-9642
tmurphy@bmroofing.com
www.bmroofing.com
Products/Services: Roofing and architectural sheet metal subcontractor.
Person In Charge: Tim Murphy, President
Year Founded: 1947

FOOTHILLS GUTTER & INSULATION INC.
1023 Des Moines Ave.
Loveland, CO 80539
Phone/Fax:
970-667-7268/970-667-2429
foothillsgutter@msn.com
Products/Services: Gutters & insulation.
Year Founded: 1978

FORT COLLINS TRUSS RESTORATION
201 N.W. Frontage Road
Fort Collins, CO 80524
Phone/Fax:
970-484-7313/970-491-9842
fortcollinstruss@frii.com
http://web.me.com/fort-collinstruss1/2010/Home.html
Energy Star Builder?: No
Products/Services: Roof and floor trusses.
Person In Charge: Mark A. Weishaup, Owner
Year Founded: 1995

FRONT RANGE ROOFING SYSTEMS LLC
222 13th Ave.
Greeley, CO 80631
Phone/Fax:
970-353-2322/970-352-5757
info@frontrangerroofing.com
www.frontrangerroofing.com
Products/Services: Commercial and residential roofing.
Person In Charge: Michael Trotter, President
Year Founded: 1987

INDEPENDENT ROOFING INC.
405 22nd St.
Greeley, CO 80631
Phone/Fax:
970-353-1389/970-353-9774
independentroofing@hotmail.com
www.independentroof.com
Employees 2011: 50
Energy Star Builder?: Yes
Products/Services: Residential roofing, re-roofing, new construction, cedar shake, tile, metal, asphalt.
Person In Charge: Tim Kramer, President
Steve Cooper, Vice president
Year Founded: 1978

L.P.R. CONSTRUCTION CO.
1171 Des Moines Ave.
Loveland, CO 80537
Phone/Fax:

970-663-2233/970-203-2595
dehasz@lprconstruction.com
www.lprconstruction.com
Employees 2011: 260
Energy Star Builder?: No
Products/Services: Commercial and industrial steel erection, piping, mechanical.
Person In Charge: C. Rockwell Turner, President
Year Founded: 1979

SCHROEDER ROOFING INC.
1300 N. Monroe Ave.
Loveland, CO 80537
Phone/Fax:
970-667-6777/970-669-3532
schroederroofing@comcast.net
Energy Star Builder?: No
Products/Services: Full-service roofing company.
Person In Charge: Dale Hill, President
Wes Hill, General manager
Year Founded: 1978

WATTLE & DAUB CONTRACTORS
103-203 E. Vine Drive
Fort Collins, CO 80520
Phone/Fax:
970-493-2244/970-484-6474
t.tishhammer@wattleanddaub.com
www.wattleanddaub.com
Employees 2011: 18
Energy Star Builder?: Yes
Products/Services: Historic preservation and restoration general contractor, commercial and industrial roofing and waterproofing.
Person In Charge: Thomas A. Tishhammer, President
Year Founded: 1978

SECURITY SYSTEMS

DICTOGUARD SECURITY ALARM SYSTEMS
914 14th St.
Greeley, CO 80631
Phone/Fax:
970-356-5612/970-356-5614
info@dictoguard.com
www.dictoguard.com
Products/Services: Burglar, fire alarms, access control, cameras, central vacuums, sound systems.
Year Founded: 1973

FIRST CLASS SECURITY SYSTEMS LLC
3835 W. 10th St., Suite 100C
Greeley, CO 80634
Phone/Fax:
970-339-2449/970-336-3119
officemanager@fcssllc.com
www.fcssllc.com
Energy Star Builder?: No
Products/Services: Commercial and residential security systems, fire alarms, security cameras and access control systems.
Person In Charge: Bob Stewart, General manager
Year Founded: 1983

NORTHERN COMMUNICATIONS GROUP INC.
372 Mountain View Road, Suite 8
Berthoud, CO 80513
Phone/Fax:
970-484-5000/970-344-1124
sales@ncgcorp.com
www.ncgcorp.com
Employees 2011: 11
Products/Services: Systems integration company and VAR providing computer systems, IT networks and security, IT help desk services, wireless networks, unified communications, phone systems, VoIP, structured cabling, surveillance systems, telecom service and support and carrier services for business and government clients in Colorado and Wyoming.
Person In Charge: Jason Long, President
Year Founded: 1995

SECURITY & SOUND DESIGN INC.
700 Automation Drive, Unit J
Windsor, CO 80550
Phone/Fax:
970-686-1040/970-686-7790
sales@securityandsound.com
www.securityandsound.com
Employees 2011: 7
Energy Star Builder?: No
Products/Services: Residential, commercial burglary and fire alarms, home security/fire and monitoring, sound systems, central vac, phone systems, A/V systems and CCTV, along with Control 4 total home or small business automation. Phone/data/TV/sound wiring.
Person In Charge: Tim Stroh, General manager
Year Founded: 1983

SIMPLEXGRINNELL
2649 E. Mulberry St., Unit 17
Fort Collins, CO 80524
Phone/Fax:
970-416-0405/970-416-0403

www.simplexgrinnell.com
Products/Services: Automatic fire sprinklers, extinguishers, fire alarm and detection.

SEPTIC TANKS

AGUILAR'S CONCRETE PRODUCTS CORP.
4301 Denver St.
Evans, CO 80620
Phone/Fax:
970-330-7086/970-330-7171
sales@aguilarsconcreteproducts.com
www.aguilarsconcreteproducts.com
Products/Services: Pre-cast concrete products for commercial and residential.
Person In Charge: Juan Aguilar, CEO
Year Founded: 1969

SIGN COMPANIES

AVALIS WAYFINDING SOLUTIONS INC.
301-C Smokey St.
Fort Collins, CO 80525
Phone/Fax:
970-223-9211/970-223-9230
louanne@avalisway.com
www.avalisway.com
Employees 2011: 12
Energy Star Builder?: No
Products/Services: Interior sign systems of distinction. Services include ADA compliance audits, signage, wayfinding analysis, design, project management.
Person In Charge: L. Wilton Lyles, President
Year Founded: 1989

DAVINCI SIGN SYSTEMS INC.
4496 Bent Drive
Windsor, CO 80550
Phone/Fax:
970-203-9292/970-203-9293
info@davincisign.com
www.davincisign.com
Employees 2011: 26
Products/Services: Award-winning architecture and electric signs. LED message centers. Signs for schools, hospitals, financial institutions, and retail. Custom metal fabrication, stone masonry. Electronic signage for interior and exterior applications. LCD displays.
Person In Charge: John "JJ" Shaw, President
Year Founded: 2004

FAST SIGNS
3626 W. 10th St.
Greeley, CO 80634
Phone/Fax:
970-352-7446/970-352-7450
www.fastsigns.com
Products/Services: Signs.

SCHLOSSER SIGNS INC.
3597 Draft Horse Court
Loveland, CO 80538
Phone/Fax:
970-593-1334/970-593-0443
info@schlossersigns.com
www.schlossersigns.com
Products/Services: Surveys, permit acquisition, zoning analysis, code appeal, planned sign program development, design, custom fabrication, installation, removals, service and repair.
Person In Charge: Carla Schlosser, Owner
Year Founded: 1999

SIGN SHOP OF FORT COLLINS
5151 Boardwalk Drive, Unit G1
Fort Collins, CO 80525
Phone/Fax:
970-223-3536
signsfirstco@yahoo.com
www.signshopoffortcollins.com
Products/Services: Signs, banners, window lettering, magnetics and vehicle graphics; offers complete image design including logos, letterheads.
Person In Charge: Steve Bohn Jackie Bohn, Owners
Year Founded: 1994

SIGN-A-RAMA
1600 E. Mulberry St., No. 1
Fort Collins, CO 80524
Phone/Fax:
970-204-1805/970-204-1765
info@signaramafortcollins.com
www.signaramafortcollins.com
Products/Services: Signs, vehicle wraps and lettering, banners, trade show displays.
Person In Charge: Patti Westfall, Co-owner
Year Founded: 1995

YESCO
219 North Timberline Road
Fort Collins, CO 80524
Phone/Fax:
970-472-5466/970-472-5964
jmalm@yesco.com
www.yesco.com
Products/Services: Full-service sign company including custom

signs, electronic units, service and maintenance.
Person In Charge: Jim Malm, Branch manager

SKYLIGHTS

HEINSIGHT SOLUTIONS
217 Pine St.
Fort Collins, CO 80524
Phone/Fax:
970-988-3622
heinsight@comcast.net
www.heinsightsolutions.com
Energy Star Builder?: Yes
Products/Services: E-star skylights, sun tunnels and solar hot water systems from Velux. Full-scale service and installation. Roofing repair specialist.
Person In Charge: Darren Hein, Owner
Year Founded: 2003

INDEPENDENT ROOFING INC.
405 22nd St.
Greeley, CO 80631
Phone/Fax:
970-353-1389/970-353-9774
independentroofing@hotmail.com
www.independentroof.com
Employees 2011: 50
Energy Star Builder?: Yes
Products/Services: Residential roofing, re-roofing, new construction, cedar shake, tile, metal, asphalt.
Person In Charge: Tim Kramer, President
Steve Cooper, Vice president
Year Founded: 1978

SOLARGREEN TECHNOLOGIES LLC
2020 S. College Ave., Suite A4
Fort Collins, CO 80525
Phone/Fax:
970-493-8241
sschell@solargreen.us
www.solargreen.us
Energy Star Builder?: Yes
Products/Services: Solartube skylights for residential and commercial customers. Solar thermal hot water and solar space heat.
Person In Charge: Joseph Schiff
Year Founded: 1996

SOLAR HEATING

BURNHAM & SUN
737 Gregory Road
Fort Collins, CO 80524
Phone/Fax:
970-482-6924
burnhamsun@aol.com
www.burnhambeck.com
Employees 2011: 3
Products/Services: Solar electric retail products and services.
Person In Charge: Sam Burnham, Owner, Operator
Year Founded: 2000

COMFORT BY NATURE
6380 W. 10th St., No. 10
Greeley, CO 80634
Phone/Fax:
970-353-3685/970-378-0218
jreih@comfortbynature.net
www.comfortbynature.net
Energy Star Builder?: Yes
Products/Services: Geothermal heating and cooling. Conventional HVAC service and installation.
Person In Charge: Jeff Reiher, President
Year Founded: 1994

SOLEVENTO LLC
124 Fishback Ave.
Fort Collins, CO 80521
Phone/Fax:
970-490-2962
www.soleventollc.com
Products/Services: Commercial and utility-scale solar and wind energy systems.
Person In Charge: Cynthia Reffler, Parnter
Walker Gross, Partner
Bruce Brown, Partner
Year Founded: 2009

SPAS

HIGH COUNTRY POOLS
6330 S. College Ave.
Fort Collins, CO 80525
Phone/Fax:
970-226-2657/970-226-2659
webmail@highcountrypools.com
www.highcountrypools.com
Products/Services: Spas, chemicals and supplies. In ground and above ground swimming pools and spas. Gunnite and fiberglass pool construction. Design build services available.
Year Founded: 1968

SAUNALAND

P.O. Box 271664
Fort Collins, CO 80527
Phone/Fax:
970-689-1585/970-377-3688
saunaland@hotmail.com
www.saunalandusa.com
Products/Services: Pre-cut, pre-built, pre-fab saunas and sauna accessories.
Year Founded: 1998

SPA WORLD

2040 S. College Ave.
Fort Collins, CO 80525
Phone/Fax:
970-493-7758/970-484-5292
spaworldinc@gmail.com
www.espaworld.com
Products/Services: Spas, hot tubs, swimming pools.
Person In Charge: Craig Dewey, Kurt Kniegge, Co-owners
Year Founded: 1993

SPRINKLER SYSTEMS/IRRIGATION**AMERICAN SPRINKLER INC.**

17264 Weld County Road 12
Fort Lupton, CO 80621
Phone/Fax:
303-383-5021/303-383-5023
firesprinkler@amsprink.com
www.amsprink.com
Products/Services: Fire sprinkler installation in commercial buildings, residential, nursing homes and warehouses, testing, inspections.
Year Founded: 1984

BAREFOOT FARMS / SPRAYTURF OF COLORADO

1364 Grand Ave.
Windsor, CO 80550
Phone/Fax:
970-686-0525
customerservice@barefootfarm-sinc.com
www.barefootfarms.com
Products/Services: Seeding, spraying, mowing.
Year Founded: 1987

COAL CREEK LANDSCAPING LLC

6932 N.E. Frontage Road
Wellington, CO 80549
Phone/Fax:
970-568-3807/970-568-7438
www.coalcreeklandscaping.com
Products/Services: Residential and commercial landscape and irrigation construction; full landscape install or renovation, soil preparation, finish grades, sod, sprinkler installation or renovation; hard-scapes, patios, pavers, flagstone, retaining walls.
Year Founded: 1996

FIRE DEFENSE INC.

3764 Eureka Way, Unit 5
Frederick, CO 80516
Phone/Fax:
303-828-4250/303-828-3021
www.firedefenseinc.com
Products/Services: Fire sprinkler installation and service.
Person In Charge: Rob Hammett, President

LAWN DOCTOR

P.O. Box 1784
Fort Collins, CO 80522
Phone/Fax:
970-221-0441/970-221-0805
group193@lawndoctor.com
www.lawndoctor.com
Employees 2011: 20
Energy Star Builder?: No
Products/Services: Lawn fertilization, weed, insect and disease control. Tree spraying, deep root feeding and pruning, pest control, sprinkler repair.
Person In Charge: Michael Verde, President
Year Founded: 1983

LINDGREN LANDSCAPE & IRRIGATION INC.

P.O. Box 271273
Fort Collins, CO 80527
Phone/Fax:
970-226-5677/970-226-2048
info@lindgrenlandscape.com

www.lindgrenlandscape.com

Employees 2011: 28
Energy Star Builder?: No
Products/Services: Design/build/maintain landscape company with a focus on new custom landscapes and renovations including: outdoor living, fire pits, water features and retaining walls, and all aspects of landscape maintenance.
Person In Charge: Tim Lindgren, President
Year Founded: 1995

STUCCO**STUCCO RITE INC. SRI INVESTMENTS**

760 N. 71st Ave.
Greeley, CO 80634
Phone/Fax:
970-381-6956/970-351-7399
georgeades@msn.com
www.stuccorite.com
Employees 2011: 32
Energy Star Builder?: No
Products/Services: Masonry and commercial buildings. General contracting services, land development and investments.
Person In Charge: Kurt Georgeades, CEO
Year Founded: 1988

SURVEYING COMPANIES**AYRES ASSOCIATES**

3665 JFK Parkway, Bldg. 2, Suite 200
Fort Collins, CO 80525
Phone/Fax:
970-223-5556/970-223-5578
qaastt@ayresassociates.com
www.ayresassociates.com
Employees 2011: 40
Energy Star Builder?: No
Products/Services: Water resources and municipal engineering services.
Person In Charge: Jim Schall, Vice president
Year Founded: 1967

BASELINE CORP.

710 11th Ave., No. 105
Greeley, CO 80631
Phone/Fax:
970-353-7600/970-353-7601
bec@baselinecorp.com
www.baselinecorp.com
Products/Services: Civil and land development, environmental and water resources, oil & gas services, land surveying.
Person In Charge: John McLain, PE, Owner
Year Founded: 1998

DREXEL, BARRELL & CO.

6513 W. Fourth St.
Greeley, CO 80634
Phone/Fax:
970-351-0645/970-351-0665
admin@drexelbarrell.com
www.drexelbarrell.com
Products/Services: General civil engineering, land survey, construction survey, boundary, commercial and residential land development and water resources.
Person In Charge: Mike Middleton
Year Founded: 1949

FARNSWORTH GROUP INC.

3538 JFK Parkway, Suite 3
Fort Collins, CO 80525
Phone/Fax:
970-266-1066/970-266-1075
tbarela@f-w.com
www.f-w.com
Products/Services: Civil, water/wastewater, M/E/P engineering, surveying, commissioning, energy and LEED services.
Person In Charge: Ted R. Barela PE, Branch manager
Year Founded: 2007

K L & A INC.

421 E. Fourth St.
Loveland, CO 80537
Phone/Fax:
970-667-2426/970-667-2493

drutledge@klaa.com

www.klaa.com
Energy Star Builder?: No
Products/Services: Structural engineering, structural steel design/build, steel construction management and steel detailing.
Person In Charge: M. Douglas Rutledge, COO
Year Founded: 1994

KING SURVEYORS INC.

650 E. Garden Drive
Windsor, CO 80550
Phone/Fax:
970-686-5011/970-686-5821
www.kingsurveyors.com
Employees 2011: 16
Products/Services: Land surveying services, topographical services, construction staking services.
Person In Charge: Bob Wesnitzer, President
Larry Pepek, Vice president
Year Founded: 1985

LAMP, RYNEARSON & ASSOCIATES

4715 Innovation Drive
Fort Collins, CO 80525
Phone/Fax:
970-226-0342/970-226-0879
frank.kohl@lra-inc.com
www.lra-inc.com
Employees 2011: 9
Energy Star Builder?: No
Products/Services: Civil engineering, land development, land planning, surveying, traffic and transportation design, aviation, oil and gas well permitting, GIS, construction administration, stormwater management.
Person In Charge: Frank A. Kohl, Principal
Year Founded: 1959

LANDMARK ENGINEERING LTD.

3521 W. Eisenhower Blvd.
Loveland, CO 80537
Phone/Fax:
970-667-6286/970-667-6298
mail@landmarkltd.com
www.landmarkltd.com
Employees 2011: 15
Energy Star Builder?: No
Products/Services: Land development planning and entitlements, civil/structural engineering, survey, site design, landscape architecture, geotechnical engineering and materials testing.
Person In Charge: Kenneth Merritt, Senior vice president, RLA Jeff Olhausen, President, Owner
Year Founded: 1969

NORTHERN ENGINEERING SERVICES

200 S. College Ave., Suite 100
Fort Collins, CO 80524
Phone/Fax:
970-221-4158/970-221-4159
info@northernengineering.com
www.northernengineering.com
Employees 2011: 13
Energy Star Builder?: No
Products/Services: Civil engineering and land surveying.
Person In Charge: George Schock, President
Bud Curtiss, Vice president
Year Founded: 1987

STEWART & ASSOCIATES

103 S. Meldrum St.
Fort Collins, CO 80521
Phone/Fax:
970-482-9331/970-482-9382
stewarts@frii.com
Employees 2011: 4
Energy Star Builder?: No
Products/Services: Civil engineering, professional land surveyors.
Person In Charge: Jerry Robinson, Vice president
Jay Robinson, President
Year Founded: 1958

WASHBURN LAND SURVEYING

Fort Collins, CO 80528
Phone/Fax:
970-232-9645
chad@washburnsurveying.com
www.washburnsurveying.com
Products/Services: Land surveying, constructing layout, topo-

graphic surveys, condominium maps, ALTA/ACSM land title surveys, oil well permit surveys.
Person In Charge: Chad Washburn, Principal

TITLE COS.**FIDELITY NATIONAL TITLE CO.**

3003 E. Harmony, Suite 100
Fort Collins, CO 80528
Phone/Fax:
970-212-7750/970-212-7751
jswolff@fnf.com
www.fntcolorado.com
Products/Services: Residential and commercial title insurance and settlement services for real estate property; to include owners, lenders, developers, builders, attorneys and 1031 exchanges. Title research for governmental entities, engineers, surveyors, companies involved with rights-of-ways and easement searches, etc.
Person In Charge: Jeffrey Wolff, Vice president

LAND TITLE GUARANTEE CO.

772 Whalers Way, Suite 100
Fort Collins, CO 80525
Phone/Fax:
970-282-3649/970-282-3652
kgrimes@ltgc.com
www.ltgc.com
Person In Charge: Kerry Grimes, Vice president
Year Founded: 1967

NORTH AMERICAN TITLE CO.

712 Whalers Way, Bldg. A, Suite 100
Fort Collins, CO 80525
Phone/Fax:
970-282-8800/970-282-4453
cmacdonald@nat.com
www.nat.com
Energy Star Builder?: No
Products/Services: Title insurance and settlement services.
Person In Charge: Chris MacDonald, Senior vice president
Year Founded: 1993

WINDOWS/DOORS/GARAGE DOORS**ABRAXIS ART GLASS & DOORS INC.**

5840 Byrd Drive
Loveland, CO 80538
Phone/Fax:
970-612-3333/970-612-3334
info@abraxisartglass.com
www.abraxisartglass.com
Products/Services: Stained, beveled, etched and bent glass for residential and commercial architecture and furniture; glass floors, stair treads, counter tops and stair rails; custom interior/exterior doors, trim, hardware and European shower and steam enclosures.
Person In Charge: Bob Leimgruber, President
Year Founded: 1977

ALPINE LUMBER

3766 Puritan Way
Erie, CO 80516
Phone/Fax:
303-833-1170/303-833-1169
kpsk@alpinelumber.com
www.alpinelumber.com
Energy Star Builder?: Yes
Products/Services: Lumber, trusses, EWP, decking, windows, doors, millwork, insulation and other building supplies.
Person In Charge: Kevin Pask, General manager
Year Founded: 1963

ANDERSEN WINDOWS

916 Durum Court
Windsor, CO 80550
Phone/Fax:
970-217-1985/970-674-3064
ddohn@andersencorp.com
www.andersenwindows.com
Person In Charge: David B. Dohn, Sales representative

BUILDERS SUPPLY INC.

801 Smithfield Drive
Fort Collins, CO 80524

Phone/Fax:

970-482-1320/970-482-1335
skraxberger@windowbsi.com
www.windowbsi.com
Products/Services: Service and supply windows, skylights and exterior doors for new construction and remodeling.
Person In Charge: Steve Kraxberger, President
Year Founded: 1985

C & M GARAGE DOORS INC.

112 Namaqua Road
Loveland, CO 80537
Phone/Fax:
970-663-7335/970-613-9982
Products/Services: Sales, service and installation.
Year Founded: 1996

CHAMPION WINDOWS

5858 Byrd Drive
Loveland, CO 80538
Phone/Fax:
970-612-0811/970-667-3550
ftcollins.omgr@championfactorydirect.com
www.championwindow.com
Products/Services: Vinyl windows and siding, patio rooms, decks, retractable swings; manufacture, install, and service.
Person In Charge: Steve Lambert, Division manager
Year Founded: 1953

COLLINSWOOD DESIGNS INC.

1400 Duff Drive
Fort Collins, CO 80524
Phone/Fax:
970-482-3610/970-224-1085
info@collinswooddesigns.com
www.collinswooddesigns.com
Employees 2011: 6
Products/Services: Wood architectural products: fireplace mantels and related woodwork.
Person In Charge: Thomas Balla, President
Year Founded: 1987

COLORADO SASH & DOOR INC.

P.O. Box 270682
Fort Collins, CO 80527
Phone/Fax:
970-226-1460/970-797-7887
office@colosash.com
www.colosash.com
Products/Services: Windows and doors, specializing in high energy efficient windows for commercial and residential projects. Also historic restoration, commercial retrofit and sustainable design.
Person In Charge: Mark Wernimont, President
Year Founded: 1991

D & I PREHUNG DOORS

1951 E. 11th St.
Loveland, CO 80537
Phone/Fax:
970-669-0443/970-669-0508
mail@didoor.biz
www.dandidoor.com
Employees 2011: 5
Energy Star Builder?: No
Products/Services: Pre-hung doors.
Year Founded: 1971

DEINES CUSTOM DOOR INC.

315 Hickory St.
Fort Collins, CO 80524
Phone/Fax:
970-482-4806/970-482-7996
info@deinescustomdoor.com
www.deinescustomdoor.com
Products/Services: Custom interior and exterior doors, sidelights and transoms.
Person In Charge: Mary Spitzmiller, Owner
Terry Spitzmiller
Year Founded: 1989

SOLAR GLASS WINDOW & DOOR

5840 Byrd Drive
Loveland, CO 80538
Phone/Fax:
970-203-1930/970-635-2313
afink@solarglass.com
www.solarglass.com
Energy Star Builder?: Yes
Products/Services: Clad wood, integrity fiberglass windows, doors,

vinyl windows and doors, skylights, glass block windows as well as numerous ancillary items.
Person In Charge: Gwenael Hagan, President
Year Founded: 1981

SUN MOUNTAIN INC.

140 Commerce Drive
Berthoud, CO 80513
Phone/Fax:
970-532-2105/970-532-2208
info@sunmountaindoor.com
www.sunmountaindoor.com
Employees 2011: 80
Energy Star Builder?: No
Products/Services: Custom wood doors, flooring and moldings.
Person In Charge: Jared Meier, General manager
Year Founded: 1998

SUTHERLANDS

2100 E. Prospect Road
Fort Collins, CO 80525
Phone/Fax:
970-226-1000/970-226-2426
www.sutherlands.com
Products/Services: Lumber, tools and other products, including fencing for farms and ranches and barn kits. Earth friendly products available.
Person In Charge: Rick Taylor, Operations manager
Year Founded: 1917

UNI DESIGN INC.

2723 Ninth Ave.
Greeley, CO 80631
Phone/Fax:
970-356-1398/970-356-1399
uni@uni-design.com
www.uni-design.com
Energy Star Builder?: Yes
Products/Services: Home improvement, full remodel company.
Person In Charge: Mark Hout, Owner
Year Founded: 1977

WIRING AND CABLE**NORTHERN COMMUNICATIONS GROUP INC.**

372 Mountain View Road, Suite 8
Berthoud, CO 80513
Phone/Fax:
970-484-5000/970-344-1124
sales@ncgcorp.com
www.ncgcorp.com
Employees 2011: 11
Products/Services: Systems integration company and VAR providing computer systems, IT networks and security, IT help desk services, wireless networks, unified communications, phone systems, VoIP, structured cabling, surveillance systems, telecom service and support and carrier services for business and government clients in Colorado and Wyoming.
Person In Charge: Jason Long, President
Year Founded: 1995

O'NEIL ELECTRIC CO.

125 23rd St.
Greeley, CO 80631
Phone/Fax:
970-352-5173
oneilelectric@qwestoffice.net
www.oneilelectric.net
Employees 2011: 7
Products/Services: Industrial electrical, UL508A panel shop. Water and waste water treatment facilities, pump stations, industrial power and lighting installations, equipment automation, remote SCADA systems, and systems integration projects.
Person In Charge: John O'Neil, President, Owner
Jay O'Neil, Vice president, Owner
Greg O'Neil, Vice president, Owner
Year Founded: 1976

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Complete company name: _____

Address: City _____ State _____ Zip _____

P.O. Box _____ City _____ State _____ Zip _____

Phone: (_____) _____ Fax: (_____) _____

E-mail address: _____ World Wide Web site: _____

NAICS code: _____

Product & services description: _____

MD subcategory (pick only one) _____

of employees locally? # Primary doc _____ #specialty docs _____

Subsidiary of another company? Y or N

Parent company name: _____

Headquarters location: City _____ State _____ Zip _____

Founded when? _____ Public or Private

Key contact person, title: _____

Other contacts & titles: _____

Blueprints classifications:

Aggregate/Concrete
Appraisal
Architecture
Blueprints/Printing
Cabinets/Built-ins
Carpentry
Cleaning
Consultants
Decks/Patios/Framing
Developers
Drapery/Window Coverings
Drywalling
Electrical
Engineering

Environmental Services
Equipment
Excavating
Fence
Fireplace Related
Flooring/Tiles
Furniture
General Contractors
Glass Companies
Handy People
Home Builders
Home Theatre
HVAC
Insulation/Waterproofing

Interior Design
Landscape Architect
Landscaping/Landscaping
Supplies
Lighting
Lumber/Building Supply
Masonry
Metal Related and Welding
Painting Companies
Plumbing
Remodelers
Restoration Companies
Roof/Gutter/Truss
Security Systems

Septic Tanks
Sign Companies
Skylights
Solar Heating
Spas
Sprinkler
Systems/Irrigation
Stucco
Surveying Companies
Title Companies
Windows/Doors/Garage Doors
Wiring and Cable

The Northern Colorado Business Report

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