

THE BUSINESS JOURNAL OF THE BOULDER VALLEY AND NORTHERN COLORADO



PEARL WEST Luxe office project may help relieve downtown space squeeze, 3

AVIATION Fort Collins and Loveland to form independent airport commission, 3

AGRIBUSINESS **A Record corn crop not all good news, 9** 

VOLUME 33 | ISSUE 18 | SEPT. 19 - OCT. 2, 2014

## Focus sharpens on end-of-life decisions

#### BY STEVE LYNN

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FORT COLLINS — Conversations between doctors and patients about planning for death could become more prominent in Colorado hospitals if the federal government goes forward with Medicare reimbursements next year. End-of-life planning has generated controversy in the past, with opponents of the Affordable Care Act claiming the practice was akin to the use of "death panels." The planning sessions, however, have gained more prominence at health facilities statewide as hospitals seek to improve patient outcomes, save money and reduce stress for doctors and nurses trying to assess what kind of care an unresponsive person might have wanted.

Medicaid, the program that serves the poor, as well as private insurance companies already reimburse healthcare providers for end-of-life planning. But if Medicare moves forward with the practice, it will mean that millions of elderly people who are most likely to need this assistance will receive it.

As of July 2012, 686,012 people in Colorado were enrolled in Medicare.

Everyone from patients with terminal cancer to younger persons who might die in a car crash could benefit from such assistance. The outcome of the discussions can range from want-> See Medicare, 6

## **Big Applestyle parking in Boulder? Ask the robot**

BY DOUG STORUM

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BOULDER — Business people who land an office in downtown Boulder's high-profile Pearl West development will pay about \$200 a month to store the Benz or Tesla in a super-secure, \$1.2 million robotic parking garage.

According to the developers of the project, the garage is the first of its kind in Colorado, joining similar garages in New York, Los Angeles, Miami and soon Dubai.

Pearl West is the redeveloped site that housed the Daily Camera newspaper

at 11th VIEW VIDEO ONLINE and Pearl Go to BIZWEST.com.

streets. It will consist of retail shops, restaurants – including one on the rooftop – and office space in addition to underground parking, both automated and conventional, when it opens in 2016.

The project is expected to help ease ➤ See **Parking, 13** 



CONTENTS Briefcase .....20 Keep it Legal Business News Digest ......8 Dan Jones. Editorial......30 **Guest Opinion** For the Record ......27 Marilee Boylan. 18 Nonprofit Network......24 Marketing Laurie Macomber. On the Job ......22 **Real Estate** Dave Pettigrew. .26 Time Out .....25

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BIOSERVE: LET'S DO LAUNCH

JONATHAN CASTNER/FOR BIZWES University of Colorado Boulder research technicians prepare experiments for life in space. Page 14.

CASTNER/FOR BIZWEST ground convent

#### 2 Sept. 19 - Oct. 2, 2014

## Pilgrim's Pride, White Wave lead local stock performance

Stocks of Local Inte

NAME	TICKER	52-WK LO	RANGE	OLOSE	LAST*	WK	мо	QTR	YTD %CHG	1YR %RTN	P/E	DIV Y	LD	NAME	TICKER	52-WK LO	RANGE	CLOSE HI	LAST*	WK	мо о	TR	YTD %CHG	1YR %RTN	P/E	DIV YLI
ARCA biopharma Inc	ABIO	1.19		2.54	1.27	▼	▼	▼	-24.4	-2.9	dd			IBM	IBM	172.19		199.21	191.81				+2.3	+2.4	12	4.40 2.5
Advanced Energy Ind	AEIS	16.00	-◆	29.15	18.58	▼	▼	▼	-18.7	+4.0	12															
Anadarko Petrol	APC	73.60		113.51	106.24				+33.9	+11.3	dd	1.08 1	.0	Level 3 Commun	LVLT	25.76		49.22	44.06				+32.8	+75.2	68	
Array BioPharma	ARRY	3.39	-	6.66	3.75		▼	▼	-25.1	-40.2	dd			Noble Energy Inc	NBL	60.14	<b></b>	79.63	69.48		•	•	+2.0	+4.0	32	0.72 1.
Avago Technologies	AVGO	39.04		89.67	86.71	V			+64.0	+127.7	36	1.28f 1	.5	Noble Energy Inc	NDL	00.14	•	13.00	03.40	-	•	•	+2.0	74.0	52	0.72 1.
Ball Corp	BLL	44.29		66.53	65.66	▼			+27.1	+48.4	19	0.52	.8	Noodles & Co	NDLS	17.15		49.75	18.87	▼	▼	▼	-47.5	-56.5	54	
Boulder Brands Inc	BDBD	11.01	_	18.46	14.40	▼			-9.2	-5.6	СС															
Clovis Oncology Inc	CLVS	35.33	-\$	93.33	44.25	▼			-26.6	-31.3	dd			Pilgrims Pride	PPC	13.76	\$	32.11	31.35				+92.9	+97.3	14	
Crocs Inc	CROX	11.96	-\$	16.88	13.66	▼	▼	▼	-14.2	+5.9	dd			Rally Software	RALY	8.40	<u> </u>	33.06	11.56	-			-40.6	-62.0	dd	
DigitalGlobe Inc	DGI	26.02	→	43.13	31.52				-23.4	-8.4	CC				NALI	0.40	·	33.00	11.50	•	-	-	-40.0	-02.0	uu	
Dynamic Matls	BOOM	18.12	-\$	24.09	19.73	▼		▼	-9.2	-12.7	32	0.16	.8	Synergy Resources Cp	SYRG	8.11		14.11	12.60	▼	▼	▼	+36.1	+26.2	50	
EnCana Corp	ECA	16.97		24.83	22.67			▼	+25.6	+26.1	16	0.28 1	.2													
Gaiam Inc	GAIA	4.84		8.76	7.21	-		▼	+8.9	+47.1	dd			UQM Technologies	UQM	1.40	<	3.45	1.44		▼		-32.7	-18.8	dd	
Globelmmune Inc	GBIM	8.16	->	15.00	9.71	▼		▼	-12.1							04.47		00.45	07.44	_			40.0	00.4	00	1 00 1
Google Inc C	GOOG	502.80		604.83	573.10	V	V	•	+2.6		20			Vail Resorts	MTN	64.47	<b>~</b>	89.45	87.41			<b></b>	+16.2	+29.4	82	1.66 1.9
Hain Celestial Grp	HAIN	72.34		103.31	102.23				+12.6	+28.0	37			WhiteWave Foods Co	WWAV	18.28		38.12	36.69				+59.9	+95.3	57	
Halliburton	HAL	47.46		74.33	66.28		▼	▼	+30.6	+35.1	21	0.60	.9			. 3.20	•	55.1E	00.00	•	-	-			01	
Heska Corp	HSKA	5.50	>	14.58	12.78	▼	▼		+46.6	+107.7	29			Woodward Inc	WWD	38.80		55.76	50.93	▼	▼		+11.7	+25.7	21	0.32 .

\*Prices as of Monday. **Dividend Footnotes:** a - Extra dividends were paid, but are not included. b - Annual rate plus stock. c - Liquidating dividend. e - Amount declared or paid in last 12 months. f - Current annual rate, which was increased by most recent dividend announcement. i - Sum of dividends paid after stock split, no regular rate. j - Sum of dividends paid this year. Most recent dividend was omitted or deferred. k - Declared or paid this year, a cumulative issue with dividends in arrears. m - Current annual rate, which was decreased by most recent dividend was omitted or deferred. k - Declared or paid this year, a cumulative issue with dividends in arrears. m - Current annual rate, which was decreased by most recent dividend was omitted or deferred. k - Declared or paid this year, a cumulative issue with dividends and rate not known, ryled not shown. r - Declared or paid in preceding 12 months plus stock dividend. t - Paid in stock, approximate cash value on ex-distribution date. **PE Footnotes:** q - Stock is a closed-end fund - no P/E ratio shown. c - P/E exceeds 99. dd - Loss in last 12 months. **Source:** The Associated Press.

#### LOOKING AHEAD AND UP

Expectations keep rising for stocks. It has been less than three weeks since the Standard & Poor's 500 rose above 2,000 for the first time, and several banks have since upped their forecasts for the index. Deutsche Bank says the S&P 500 will end the year at 2,050, for example. That's up from its prior target of 1,850. At Piper Jaffray,

analyst Craig Johnson says the S&P 500 could end the year at 2,100 and



2,000 1,800 1,600 SONDJFMAMJJAS '13 '14 Source: FactSet percent in 2015. He credits low

Standard & Poor's 500 index

interest rates and low inflation, among other factors. Not everyone is so bullish, though. Barclays Capital has set a year-end target of 1,975 because corporate revenue growth continues to be lackluster. Market Pulse

operations in the

Middle East could

portend even more

gains, analysts

say

TAKING OFF Remember all those worries last year about how cutbacks in government spending would hurt defense stocks? Neither do their investors. Stocks of defense companies have been soaring, and analysts say even more gains could be ahead. General Dynamics and Northrop Grumman both set record highs last week. Lockheed Martin, meanwhile, has seen its stock's gain for the year more than double the S&P 500's rise. Expectations for increased military

#### PRESSURE RELEASE

Companies are getting some relief when it comes to their pension obligations. Last year was the first time in six years that corporate pension and other post-retirement employee liabilities fell. For nonfinancial U.S. companies,

nonfinancial U.S. companies, they dropped by \$400 billion to \$2.4 trillion, according to Standard & Poor's. It's a big deal, as such liabilities can be even larger than a company's total debt.

total debt. Liabilities swing from year to year, and one of the main inputs that accountants use to estimate the total is the current interest rate. Last year, a rise in rates helped to knock down liabilities, and many economists expect rates to keep climbing in coming years.



#### AP

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An architectural rendering shows the public plaza along Pearl Street and offices that will have windows providing views of the Flatirons and cityscape for tenants of Pearl West.

## **Pearl West: 'A Boulderesque kind of place'**

#### **BY DOUG STORUM**

dstorum@bizwest.com

BOULDER — With high-end office vacancy rates in downtown Boulder hovering at 2 percent, Pearl West developers plan to cash in, offering nearly 200,000 square feet of commercial space with an almost unobstructed view of the Flatirons and a perch on one of the most desirable blocks of Pearl Street.

A group of about 30 investors including Denver-based Nichols Partnership Inc. formed Ten Eleven Pearl LLC to take on \$80 million redevelopment of the property at 1048 Pearl St. and the adjoining property to the south at 1023 Walnut St. The site used to house the Daily Camera newspaper buildings.

In late 2012, Ten Eleven Pearl purchased the property for \$13.5 million from Karlin Real Estate, a Los Angeles-based real estate investment and development group. Karlin got the ball rolling on the redevelopment after it bought the property for \$9 million in 2010.

"This, I think, is the most significant project in Boulder in the last 50 years," said Chris Shears, a Boulder resident and a principal of the Denver-based architecture firm Shears Adkins + Rockmore that is designing Pearl West. "With its pub-

lic areas and green spaces, it will be a Boulderesque kind of place."

Pearl West will have 127,000 square feet of high-end office space, 23,000 square feet of retail space, about 10,000 square feet for three restaurants, including one on the roof, and a public plaza at street level and a public rooftop deck. It also will have about 7,000 square feet of rooftop decks for tenant use. A rooftop bridge will connect the four-story Pearl and three-story Walnut buildings.

Below grade will be a robotic parking garage for tenants and a conventional parking garage for the

➤ See Pearl West, 4

### Fort Collins, Loveland eye independent airport commission

#### **BY STEVE LYNN**

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LOVELAND — Business people are welcoming an effort by the city managers from Loveland and Fort Collins to develop the framework for a new commission that would include residents of the cities to help govern the airport.

Development of the commission omes two years after Allegiant Air, the airport's sole commercial carrier, departed the airport in October 2012. The company cited too many general-aviation aircraft in the sky as its reason for leaving. The decision to leave came despite higher numbers of passengers boarding airplanes there.

Officials have discussed an airport commission for some time, but only recently have they moved forward with the proposal. The idea to create an airport commission would represent a key change to an intergovernmental agreement between the cities of Fort Collins and Loveland, which jointly operate the facility.

The proposal to form the commission is expected to come before the two city councils in coming weeks.

"We view this as a giant step forward in finding some streamlining and some efficiency in decisionmaking out there," said Martin Lind, chief executive of Windsor-based Water Valley Land Co. who developed the Discovery Plaza at the airport, among other properties in Northern Colorado. "We applaud their efforts: We're looking forward to the new governance model being a group that can actually make decisions without going to the (city councils)."

Jim Sampson, founding CEO of Scion UAS LLC, which makes unmanned aircraft and has an office next to the airport, also applauded the proposal. The company relies on the airport to operate its business, including everything from the location of its facilities to testing its aircraft.

"It's where we do everything," he said. "We flight-test here, we train here, we do all of our maintenance here, we buy all of our fuels here. The airport is where we spend all of our time and earn all of our money."

The joint ownership of the airport by the cities of Fort Collins and Loveland can create

hardships, especially when it comes to doing business at the airport.

"The fundamental problem right now is that the airport's owned ► See Airport, 5

### Sept. 19 - Oct. 2, 2014 3

## They'll slip one on for a good cause

e've heard of clothing made from foil, duct tape, bubble wrap and even miles and miles of fishing line. But condoms?

Patrons at "Condom Couture," the "safe and sexy fashion show" set for Sept. 19 at Boulder Theater, will get to see models do their little turns on the catwalk attired in designer clothing made partially or completely from hundreds of the stretchy latex or polyurethane barrier devices more commonly used to prevent pregnancy or the spread of disease during intercourse.

### BIZWES

The event is a fundraiser for the Boulder Valley Women's Health Center, which has clinics at 2855 Valmont Road in Boulder and 82 21st St. in Longmont. Susan Levy, the center's executive director, said the condom-themed evening "aligns nicely with our mission to provide high-quality reproductive and sexual-health services."

One Condoms, the trade name for Boston-based Global Protection Inc., supplies the thousands of condoms that the health center distributes to the event's more than 20 designers – "supporters of our organization that are very crafty," Levy said – who will display their creations and compete for a cash prize.

"A mermaid costume won last year," Levy said. "It had a long train, it was two-toned. Beautiful."

Boulder-based Sir Richard's Condoms, which competed at the same venue in BizWest Media's 2012 IQ Awards, is one of the dozens of event sponsors.

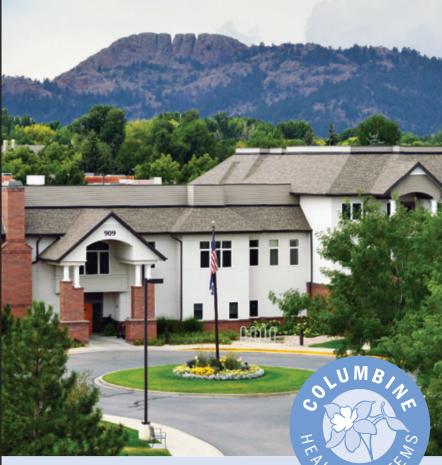
A VIP reception begins at 6 p.m. at the theater, 2032 14th St. in Boulder, with the fashion show to get under way sometime between 7 and 7:30. A live auction will offer prizes including a suite at a Denver Broncos game and a "local libations package." An after party will follow a block away at Shine Restaurant and Gathering Place.

Several levels of tickets are ailable at bouldertheater.com or at the door.

Some of the condom-constructed dresses were shown earlier this year in Denver at the "Red Ball," a benefit for HIV and AIDS awareness.

"I'm not sure where you'd wear them," Levy said, "but I think a lot of people keep them, and we've used some in our promotions. I've been amazed at some of the quality. Who knew?"

# **LOCAL MATTERS!**



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#### PEARL WEST from 3

public and tenants. Also below grade will be room for a 13,000-square-foot indie theater.

The 1.4-acre site is in the locally and nationally designated Downtown Historic District and lies within the Boulder Original Townsite, which was established by the Boulder City Town Co. in February 1859.

Shears said ensuring the project complied with historic guidelines required several years of work with the city and the Landmarks Design Review Committee.

Marcy Cameron, a historic-preservation planner with the city, said the historic guidelines address shapes and sizes of buildings, and materials used to make sure a new project is compatible with the surrounding buildings.

"We don't want to replicate an historic building," she said, "but we want it to be compatible with and blend into the area."

Shears said he believes the project works well.

"We've listened to many groups including the planning commission, city staff, Plan Boulder and Downtown Boulder Inc.," he said. "I live here, and we want to do this right. We want the community to be proud of this building."

One of the issues with office space in downtown Boulder is that there aren't many large floor plates available for major companies. In the past, companies that start in Boulder have moved out because they've outgrown their space.

Lynda Gibbons, founder, president and managing broker of commercial real estate brokerage Gibbons-White Inc., is an investor in and leasing agent for Pearl West. She said Pearl West could accommodate a tenant requir-

#### ing 50,000 square feet.

Earlier this year, Crestone Capital Advisors LLC signed on to take 28,000 square feet of space on the top floor of the Pearl Street side of the property.

"We're really excited to be a part of the building," said Patience Baldwin, a spokeswoman for Crestone. "It's an amazing location at 11th and Pearl, and it's going to be one of the best locations in Boulder,"

High-end office space in Boulder is at a premium, with a vacancy rate less than 2 percent and average per-square-foot lease rates of \$39, according to the most recent report compiled by Guidance Corporate Realty Advisors, which has offices in Denver and Boulder.

Gibbons said Pearl West lease rates for retail space ranges from \$48 to \$70 per square foot, and high-end office space is going for \$34 to \$38 per square foot. She said there is a healthy interest in Pearl West and anticipates she will be announcing more tenants in December.

Ten Eleven Pearl, made up mostly of local investors, believes the project at the west end of the Pearl Street Mall will be an "uber-green" boon to the area. It is being constructed to meet LEED Platinum requirements, the highest level of green certification issued by the U.S. Green Building Council.

Randy Nichols of the Nichols Partnership estimated that going green is adding about \$500,000 to construction costs.

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#### CORRECTIONS

■ The story "Frasier retirees had a night to remember" in the Sept. 5-18 edition of BizWest misstated the status of the Frasier Meadows skilled nursing facility. Frasier Meadows did not lose the entire facility. Rather, it lost 54 of 108 total beds in the facility.

■ A headline in BizWest's Morning Report e-newsletter erroneously stated that Xcel Energy had included \$460 million used to fight Boulder's municipal electric utility in its rate hike request with the Public Utilities Commission. The amount was \$460,000.

BizWest will correct any errors that appear in its pages. To suggest a correction or clarification, please contact Executive Editor Jerd Smith at 303-630-1951, or email at jsmith@bizwestmedia.com.



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#### AIRPORT from 3

and operated by two separate cities," Sampson said. "What that means is it's quite time-consuming and tedious to try to get anything approved. Even something as simple as a lease for a hangar can take quite a long time."

The commission would replace a steering committee made up of the mayors, city council members and city managers of both cities that handles lesser airport matters. The city councils of Loveland and Fort Collins generally decide on more important matters, such as budgets and leases.

The seven-member airport commission, however, would include three residents appointed by the city councils and would be given more authority than the steering committee. Each city council would approve a resident and both city councils would jointly select one resident. The city managers and mayors from both cities would retain positions on the commission.

"The idea of the three additional (residents) is that they would be airport stakeholders or citizens who are interested in the airport," Loveland City Manager Bill Cahill said. "They are most likely not elected officials."

The idea stems from discussion between the private sector and the city governments about how to improve the governing structure by giving it greater authority, he said. Under the steering committee, any decision of consequence must be returned for



JONATHAN CASTNER/FOR BIZWEST

Sept. 19 - Oct. 2, 2014 5

The Fort Collins-Loveland Airport, until now jointly operated by the two cities, may soon be overseen by an independent airport commission.

city councils' consideration.

"The existing steering committee right now is really advisory to both city councils," he said. "The idea here was to broaden representation and give it more authority. That authority, in turn, would address another issue, which is timeliness and being able to act with a bit more speed than the current structure might be capable of."

The people who would occupy

seats on the commission would likely have some authority in airport matters, Cahill said. It also could draw more attention to the airport and hopefully more business investment. "It's a way you bring more interest into the organization," he said.

Fort Collins City Manager Darin Atteberry said the cities will be mindful of potential conflicts of interest that might arise among commission members who might use their power to influence business deals.

"They're not going to be able to influence decisions at the airport that benefit them personally," Atteberry said.

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#### **MEDICARE** from 1

ing to die at home to not wanting a feeding tube. Such plans help determine who makes the decision about when a loved one should be placed on life support or taken off.

Most people say they would prefer to die at home, said Dr. JP Valin, chief medical officer for Banner Health. Most patients, however, end up dying in a hospital because of a lack of endof-life planning.

"Somehow, there's a disconnect between what people say they want and what actually happens," he said.

If more conversations between patients and doctors took place, he said, people would get their wishes more often.

"We would be more likely to understand, meet and honor the wishes of patients if we had those discussion earlier," he said. "Sometimes, it's very difficult when the patient never talked to anyone in their family, their loved ones, their children, their spouse, as to what their wishes and desires were."

Each year, the American Medical Association provides the Centers for Medicare and Medicaid Services with revisions to a coding system that is used to price thousands of physician services. In a typical year, hundreds of codes are added, revised or deleted.

This year, advanced-care planning was among the codes sent to the Centers for Medicare and Medicaid Services, which will decide whether or not to include it in the coding system.

Such advanced-planning services already are reimbursed on a state level through Medicaid: \$40 for a 30-minute consultation just once annually based on a law passed by the Legislature last year. While they already offer endof-life planning in a variety of forms, health care providers hope they can go further when they are reimbursed for end-of-life planning through Medicare.

Banner Health handles end-of-life planning by incorporating conversations between doctors and patients along with regular health-care services. But if Banner Health received reimbursements for end-of-life conversations, patients could schedule appointments where they could devote greater attention to end-of-life planning, Valin said.

"In the future, if Medicare were to reimburse for these, that may encour-

#### **CONVERSATION PROJECT**

University of Colorado Health holds sessions where people can learn more about how to have discussions with family members about end-oflife planning.

- 7 to 8:30 p.m. Sept. 22 Harmony Library, 4616 S. Shields St., Fort
- Collins 5:30 to 7 p.m. Oct. 8 Poudre Valley Hospital, Café F meeting
- room, 1024 S. Lemay Ave., Fort Collins ■ 5 to 6:30 p.m. Oct. 21
- Fort Collins Senior Center, 1200 Raintree Drive, Fort Collins

#### SOURCE: UCHEALTH

age more patients to come in and have a dedicated visit exclusively for advancecare planning," he said. "Today, those discussions typically occur as part of a regularly scheduled visit."

Last year, University of Colorado Health started an inpatient palliative medicine consult service at Poudre Valley Hospital that serves people with lifethreatening conditions. A staff of two has seen more than 300 patients, old and young, with a variety of diagnoses since the service began in August 2013.

The same kinds of programs have proliferated throughout the nation despite the lack of reimbursement by Medicare, said Lisabeth Paradise, a nurse practitioner board-certified in hospice and palliative medicine. In fact, private insurers are reimbursing hospitals for the conversations because they understand the value of preventing unnecessary or prolonged hospitalizations.

"It keeps the patients' voice at the table, which I think is invaluable for families," Paradise said. "It gives patients control: It gives them knowledge that their wishes will be followed and that their loved ones won't be in a position to have to decide on their behalf."

UCHealth also participates in the Conversation Project, which encourages conversations between family members about end-of-life planning. The program provides tips for people on how to have the discussions with loved ones.

Dr. Dan Johnson, physician lead for palliative-care innovation and development for Kaiser Permanente, said the end-of-life conversations through the health provider and insurer have taken place regularly for years.

"What we're seeing is much more attention around how important these conversations are," he said.

Kaiser Permanente has learned that doctors and patients need to have more than one of these kinds of discussions to help match care with people's desires. Kaiser Permanente has just started training other employees besides doctors, such as nurses and social workers, on how to build the conversations into usual care.

"It starts to allow us to develop the relationships that will help us in the decision-making process," Johnson said. "We want to make sure that the care we're delivering is personalized, recognizing that people with the same illness may respond differently and want different things depending on what their goals and values are."

While Medicaid reimbursements are given for end-of-life planning, Medicare reimbursement would represent a positive step for services that Kaiser and others already deliver. At the same time, Johnson said he would not want to see any policy that requires people to do end-of-life planning, as some patients may not be ready to form a plan.

Not all health professionals agree on that facet of end-of-life planning. Banner Health chief executive Peter Fine thinks lawmakers should require people to submit a living will and medical power of attorney in their Medicare applications.

"There might be concern among some about the appropriateness of government involvement in making this intensely personal matter a requirement of applying for Medicare benefits," Fine wrote recently in Becker's Hospital Review. "I would ask these people to consider the fact that the completion of these documents preserves and strengthens individual choice, keeps the highly personal discussion about dying within the privacy of the family and has the real potential to save tens of billions of dollars."

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#### **Making preparations**

According to the Institute for Healthcare Improvement, people have strong preferences for their end-of-life care but few have made preparations.

60% of people say it's extremely important to make sure their family is not burdened by difficult end-of-life decisions

More than 90% of people think it's important to talk about end-of-life care.

Less than **30%** of people have discussed what they or their loved ones want.

**70%** of people say they prefer to die at home.

**70%** die in a hospital, nursing home or long-term care facility.

**80%** say that if seriously ill, they would want to talk to their doctor about end-of-life care.

**7%** of people have reported having that conversation.

82% say it's important to put their wishes in writing.

have done it.

SOURCE: INSTITUTE FOR HEALTHCARE IMPROVEMENT

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### BizWest | www.bizwest.com Employee or independent contractor? Big difference

You might call them independent contractors, but are they employees instead? For employers and workers alike, misclassification of workers has important state and federal consequences.

As the U.S. Department of Labor points out, misclassified employees can lose benefits and protections such as family and medical leave, overtime pay, minimum wage and unem-



**KEEP IT LEGAL** Dan Jones

ployment insurance. Further, such misclassifications reduce payments to the U.S. Treasury and the Social Security and Medicare funds, as well as to state unemployment insurance and workers compensation funds.

Colorado has entered into a Memorandum of Understanding with the Labor Department regarding joint efforts to cut down on worker misclassifications. Nearly three years into this memorandum, the intent is to enable the Labor Department to share information with the Colorado Department of Labor and Employment and coordinate enforcement efforts in order to help compliant employers compete fairly with noncompliant ones, and to ensure that employees receive the protections to which they are entitled under federal and state law.

In Colorado, the guidelines for whether or not a person should be deemed an employee are built around a two-part test. First, an individual will be considered an employee unless he or she is free from control and direction in the performance of the service, both under the contract for performance of service and in fact. Second, before an individual may be considered an independent contractor it must be shown that he or she is customarily engaged in an independent trade, occupation, profession or business related to the service performed. By itself, a written contract that calls a person an independent contractor is not determinative of the actual relationship in the eves of the federal and state labor departments.

The Colorado Supreme Court decided two cases this year addressing this issue. In those cases, the court held that "determining whether an individual is an employee requires an expansive inquiry into the dynamics of the relationship between the putative employee and the employer" and stated that courts in Colorado must apply "a totality of the circumstances test..."

In other words, decisions must

be made on a case-by-case basis, and many factors must be considered in deciding whether the employer exercises sufficient control and direction over a worker for that individual to be considered an employee instead of an independent contractor.

The Internal Revenue Service evaluates three broad categories of evidence regarding the degree of control or independence to determine whether a person is an employee or an independent contractor:

Degree of behavioral control. This includes the type and extent of instructions given, the system in place for evaluating the work (evaluation of final product only versus step-by-step evaluation throughout the process), and the amount of training, if any, provided to the worker by the putative employer. More control by the putative employer makes it more likely that a worker will be deemed an employee.

Degree of financial control. This includes the investment the worker makes in the tools necessary to complete the work, reimbursement of the worker's expenses, the worker's risk of loss or potential for profit, the worker's availability to other potential clients in the market, and the method by which the worker is paid. If a putative employer buys the tools, reimburses the worker's expenses, keeps the worker from working for others, and pays the worker on a regular hourly or weekly basis, such considerations would suggest the worker is an employee instead of an independent contractor.

Type of relationship. This includes the existence (or not) of a written contract, the degree of employee benefits provided, the permanency of the relationship and the extent to which the services provided by the worker are an ongoing key activity of the business.

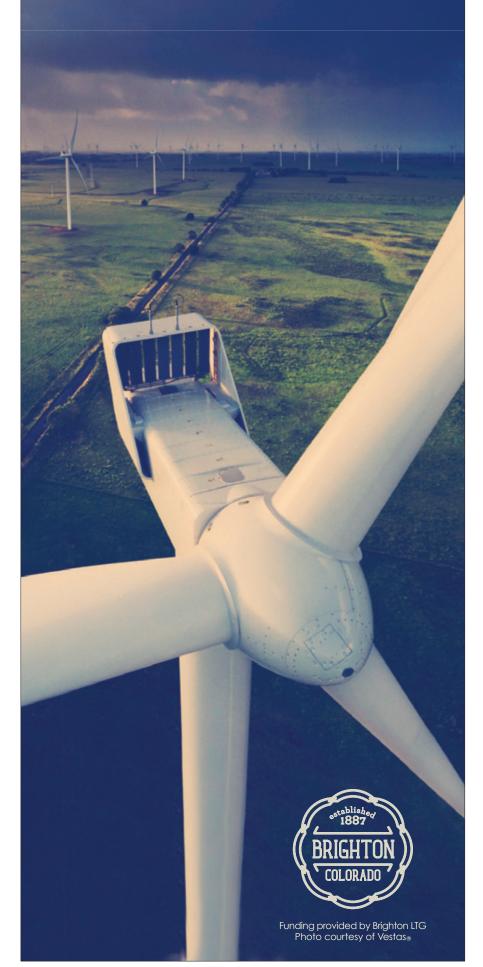
Businesses and workers alike must understand that a broad review of the factual realities of their working relationships will determine whether workers are considered employees or independent contractors, and a written "independent contractor" agreement, by itself, will not be determinative. Making the wrong decision about how a worker is classified can lead to considerable headaches, not to mention financial liabilities. in the future, so you should take precautions to avoid costly misclassifications.

Daniel W. Jones, an attorney for Coan, Payton & Payne LLC at the Greeley office, can be reached at djones@cp2law.com or 970-339-3500.



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#### **BUSINESS NEWS DIGEST**

## Litigation spurs spike in foreclosure filings

What follows is a compilation of recent online news reported online in BizWest Northern Colorado and Biz-West Boulder Valley. Find the full stories at bizwest.com by using the search window at the top of the homepage.

A lawsuit filed by the Colorado attorney general against two of the biggest foreclosure law firms in the state caused the number of foreclosure filings in the state to spike in August, according to RealtyTrac, a compiler of real estate data. Foreclosure filings, which start the foreclosure process, were up 23 percent in Colorado in August compared with July, and up 57 percent from a year ago – the largest annual increase in Colorado foreclosure activity since April 2007, according to RealtyTrac's August 2014 Colorado Foreclosure Market Report. The attorney general's office in July filed civil lawsuits against Castle Law Group, and Aronowitz & Mecklenburg. The allegations ranged from collusion between law firms to set the price on process services fees associated with foreclosure cases, to the inflation – and in some cases outright creation – of fees charged to homeowners trying to save their house from seizure, or the banks that hired the law firms to foreclose. *Posted Sept. 11.* 

1031011 Dept. 11

#### Sierra Nevada loses NASA spacecraft bid

Sierra Nevada Corp., which

bases its Space Systems Division in Louisville, is out of the running to build the next spacecraft that will send astronauts to the International Space Station for NASA. The Washington Post reported Sept. 16 that NASA was to award that multi-billion dollar contract to both Boeing and SpaceX.

Sierra Nevada, which is developing its Dream Chaser vehicle, had been the third company receiving major funding from NASA under its Commercial Crew Program to develop such a vehicle. Dream Chaser's first unmanned space flight was scheduled to take place Nov. 1, 2016.

Posted Sept. 16.

### Hach seeks incentives for expansion in Loveland

LOVELAND – Hach Co., a manufacturer of instruments used in water safety, was to ask the city of Loveland on Sept. 16 for \$1 million in assistance to build an 85,000-square-foot expansion on its 15-acre campus in the city. Hach was to go before the Loveland City Council to request building permit fee and use-tax waivers, and a business personal property tax rebate associated with the \$25 million construction project that primarily would house its research and development department. *Posted Sept. 16.* 

#### Boulder, Longmont firms, CU get state industry grants

Four Boulder companies, one Longmont company and the University of Colorado Boulder have received grants from the state of Colorado's Advanced Industry Accelerator Grant Program. Ascentia Imaging Inc. in Boulder received \$150,000 for its optical digital technology that makes specialized measurements. Beneath the Ink Inc. in Boulder was awarded \$245,675 for eBooks that allow authors and readers to connect. Clear Comfort in Boulder received \$250,000 for its technology to eliminate or reuse chlorine in pools and spas. ION Engineering in Boulder was given \$250,000 for its work to lower fossil fuel emissions. Synkera Technologies Inc. in Longmont received \$250,000 for gas sensors that can be integrated with mobile devices and other items to detect carbon monoxide, alcohol on the breath and indoor air quality. CU Boulder was awarded \$148,410 for development of advanced polymers for commercialization in the orthopedics and prosthetics industries. CU-Boulder received an additional \$150,000 for the university's work with Ball Aerospace on an Airborne Dual Frequency LIDAR to detect petrochemical leaks.

Posted Sept. 16.

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#### **BIZWEST**

# AGRIBUSINESS

**10-11** | Agribusinesses List **12** | Farm-Equipment **Firms** 



Weld County corn farmer Artie Elmquist is tilling less often to save fuel and water in an effort to boost yields as corn prices fall in the face of a bumper crop locally and nationwide.

## **Corn growers harvest big yields, small profit**

#### **BY STEVE LYNN** slynn@bizwestmedia.com

GREELEY - The national corn harvest is projected to hit a historic high this year, but Colorado's crop, while healthy, isn't generating much excitement locally because of lower prices and rising production costs.

Weld County lies at the heart of Colorado's largest agriculture economy and has 1.8 million acres of farmland, while Larimer County has 522,000 acres. Corn is among the major crops produced in the region.

Mild temperatures and increased moisture have driven production higher, said Mark Sponsler, chief executive of Colorado Corn, a Greeley-based industry group.

"Those temperatures and moisture have favored growing conditions for corn not only in Colorado, but also all across the Midwest through the bulk

of the Corn Belt," he said. "So we're looking at a big crop in Colorado and nationally, and that almost always translates into lower prices."

Artie Elmquist, who farms corn in Weld County near Longmont, said farmers have had to look at further ways to reduce their costs, such as tilling less often to save fuel as well as using less water. He planted 90 acres of corn this year, some for silage and ≻ See Corn, 16

The cost in many cases for producers may be higher than what they receive for (corn) this year.

Artie Elmquist CORN FARMER WELD COUNTY



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#### Agribusinesses Ranked by number of local employees

RANK	Company	Employees in 2014 Employees in 2013	Products	Phone/Fax E-mail Website	Person in Charge Title Year founded
1	JBS USA 1770 Promontory Circle Greeley, CO 80634	4,200 4,200	Animal meat producer and exporter.	970-506-8000/N/A margaret.mcdonald@jbssa.com www.jbssa.com	Wesley Batista CEO 1953
2	Crop Production Services 3005 Rocky Mountain Ave. Loveland, CO 80538	400 365	Agricultural crop-protection chemicals and nutritionals.	970-685-3300/970-347-1560 N/A www.cpsagu.com	Richard Gearheard CEO 1978
3	Aurora Organic Dairy 7388 Colorado Highway 66 Platteville, CO 80651	336 255	Certified organic milk and butter.	720-564-6296/N/A info@aodmilk.com www.aodmilk.com	Marc Peperzak CEO/founder 2003
4	Agfinity Inc. 260 Factory Road Eaton, C0 80615	265 250	Farm supplies, lawn and garden products, Ace Hardware and convenience stores. Refuel trucks in oil fields.	970-454-4000/970-454-2144 mreinert@aglandinc.com www.agfinityinc.com	Mitch Anderson CEO/general manager 1905
5	Petrocco Farms Inc. 14110 Brighton Road Brighton, C0 80601	200 250	Wholesale grower and shipper for leaf lettuce, cabbage, leafy greens, onions and green beans.	303-659-6498/N/A julie@petroccofarms.com www.petroccofarms.com	David Petrocco president 1916
6	Hungenberg Produce Inc. 976 N. Balsam Ave. Greeley, CO 80631	250 200	Fresh carrots, cabbage.	970-356-6616/N/A jordan@hungenbergproduce.com www.hungenbergproduce.com	Paul Hungenberg secretary/treasurer 1974
7	Meadow Gold Dairy 450 25th St. Greeley, CO 80631	120 120	Dairy products.	970-352-7860/N/A scott_johnson@deanfoods.com www.deanfoods.com	Scott Johnson sales manager 1937
8	Double J Meat Packing Inc. 726 W. Main St. Pierce, CO 80650	110 110	Custom butchering and processing of beef, bison and lamb.	970-834-1388/N/A kelli@doublejinc.com N/A	Jay Hasbrouck president 2002
9	Harsh International Inc. 600 Oak Ave. Eaton, CO 80615	82 82	Cattle feeding equipment, hydraulic truck equipment, Arctic Cat dealer, Oreion UTV dealer, Custom laser and waterjet cutting.	970-454-2291/970-454-3491 harsh@harshenviro.com www.harshenviro.com	Robert Brown president 1948
10	Morning Fresh Farms Inc. 15121 County Road 32 Platteville, CO 80651	75 75	Producer of farm fresh eggs.	970-785-2889/N/A ap@morningfresh.com www.morningfresh.com	Derek Yancy president 1978
11	Centennial Ag. Supply Co. 24330 U.S. Highway 34 Greeley, CO 80631	70 70	Agricultural fertilizers and chemicals.	970-353-2567/970-351-7416 lindah@centag.com www.centag.com	James Klein president 1976
12	Ranch-Way Feed Mills Inc. 416 Linden St. Fort Collins, CO 80524-2428	54 54	Livestock feed, manufacturer and distributor of pet food, and specialty products.	970-482-1662/970-482-6963 info@ranch-way.com www.ranch-way.com	Bonnie Szidon Kim Szidon president general manager 1968
egions su	rveyed include Boulder, Broomf	ield, Larimer and Weld count	ties and the City of Brighton.		Researched by Kiley Ga

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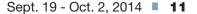
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Ranked by number of local employees

RANK	Company	Employees in 2014 Employees in 2013	Products	Phone/Fax E-mail Website	Person in Charge Title Year founded
13	Dairy Specialists LLC 3309 Empire St. Evans, CO 80620	45 49	Dairy equipment, supplies, service and maintenance. Agricultural waste specialists, equipment and supplies. Design services.	970-330-1870/970-330-1872 bbrown@dairyspecialists.com www.dairyspecialists.com	Randy Sorensen CEO 1991
14	E-Markets Inc. 807 Mountain Ave., Suite 200 Berthoud, C0 80513	40 40	Microsoft Dynamics GP, Microsoft Dynamics CRM, CINCH Agri-Suite, NetPlot, NetOrder, AgCRM. Primary market focus is agribusiness.	515-233-8720/970-532-3034 sales@e-markets.com www.e-markets.com	Scott Cavey general manager 1997
15	Front Range Energy 31375 Great Western Drive Windsor, CO 80550	33 33	Biofuel (ethanol) production, distillers grains livestock feed, syrup livestock feed, CO2 products (dry ice)	970-674-2910/N/A N/A www.frontrangeenergy.com	Dan Sanders Jr vice president 2004
16	Innovative Foods LLC 4320 Industrial Parkway Evans, CO 80620	25 25	USDA slaughter and processing of beef, pork, lambs, goats and buffalo. Retail and wholesale sales.	970-330-8400/N/A ifoods@what-wire.com www.innovativefoodsco.com	Dave Ellicott Tami Ellicott owners 2007
17	A-1 Organics 16350 County Road 76 Eaton, CO 80615-8705	36 23	Recycling services, manufacturer or landscape materials	970-454-3492/N/A chuckwilson@a1organics.com www.a1organics.com	Charles Wilson president/CEO 1974
18	Burrows Enterprises Inc. 2024 E. Eighth St. Greeley, C0 80631	20 20	Roto-grind tub grinder, Roto-grind grain grinders, custom fabrication and machining, livestock feeding equipment.	970-353-3769/970-353-0839 royal@rotogrind.com www.rotogrind.com	Royal Burrows president 1977
19	AGPROfessionals 3050 67th Ave. Greeley, C0 80634	22 18	National developer & advocate of agriculture. Finance, site selection, due diligence, planning, zoning, real estate, engineering, surveying, environmental, compliance, permits, construction management	970-535-9318/970-535-9854 tharen@agpros.com www.agpros.com	Thomas Haren CEO 1996
20	Weld County Bi-Products Inc. 1138 N. 11th Ave. Greeley, CO 80631	16 16	Frozen beef for pet food, hides & skins, offal product	970-352-1788/N/A Iulrich862@aol.com N/A	Steven Ulrich CEO 1965
21	Lake Valley Seed Inc. 5717 Arapahoe Ave. Boulder, CO 80303	15 15	Packaged herb, flower, vegetable and wildflower seeds, including heirloom, conventional and organic varieties. All seeds are non-GMO and untreated.	303-449-4882/303-449-8752 customerservice@lakevalleyseed.com www.lakevalleyseed.com	Gary Bir general manager 1984
22	Colorado Dairy Service LLC 619 N. Denver Ave. Loveland, CO 80537	15 15	Dairy milking equipment and parts, goat and sheep milking equipment, milking parlors, chemicals, teat dips, feed products, dairy equipment installation and maintenance.	970-593-9704/970-593-9706 info@codairyservice.com www.codairyservice.com	Joel Ledermann managing member 2003
23	Berry Patch Farms LLC 13785 Potomac St. Brighton, CO 80601	13 13	Certified organic farm offering pick-your-own berries and on-farm market with year-round seasonal produce.	303-659-5050/N/A bpf@qwestoffice.net www.berrypatchfarms.com	Tim Ferrell owner/operator 1991
24	Valley Irrigation of Greeley 651 0 St. Greeley, C0 80631	13 13	Valley Pivots and service.	970-351-7930/970-351-7932 jlehnes@qwest.net www.valleygreeley.valleydealers.com	Vic Fiscus general manager 2005

Regions surveyed include Boulder, Broomfield, Larimer and Weld counties and the City of Brighton.

# **LEGAL AĪD FOUNDATION**

#### OF COLORADO

The Legal Aid Foundation of Colorado raised over \$170,000 this year in Boulder, Larimer and Weld counties to provide civil legal assistance for low-income individuals and families. Thank you to all who contributed, especially the law firms and individuals listed below who gave most generously. Law firms in bold gave at the leadership level of \$400 per lawyer in the firm.

#### \$5,000 and Above

Berg Hill Greenleaf & Ruscitti, LLP **Bohemian Foundation** David Bye Caplan and Earnest LLC Faegre Baker Daniels Holland & Hart Hutchinson, Black and Cook, LLC Lvons Gaddis Kahn Hall Jeffers Dworak & Grant Peternell Family Foundation

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#### \$1,000 - \$1,999

Anonymous Robert W. & Jana Brandes, Jr. Connolly Rosania & Lofstedt, PC Christopher Ford Daniel & Shannon Hassan Celeste Holder Kling & Robert Kling Christopher M. Leh & Natalie Hanlon-Leh David N. & Roberta A. Levin Myatt Brandes & Gast Devin Odell & Maria Fernandez-Gimenez Dorothy G. Raymond

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M. Scott McComas Steven Meyrich Simon Mole & Brenda Schick Amy Nafziger & Jonathan Caruthers Richard C. Nehls William D. Neighbors Ioan M Norman Heidi C. & Lucas Potter Michael & Michelle Rafik Ray & Heatherman Law PLLC Timothy & Maria Reynolds Robertson & Ash Shervl Robinson & Steven Jacobson Susan Ryan Sarah J. Schneider Andrew J. Simpson Law Office of Tod J. Smith Maureen Terjak & Steve Wall Tienken & Associates Cameron W. Tyler & Associates David L. Wood Joshua B. Zugish

#### Special thanks to the following Legal Aid Foundation Volunteers:

Boulder Campaign Committee: Chris Ford (Co-Chair), Heidi Potter (Co-Chair), Chris Ash, Joyce Bergmann, Paul Bierbaum, Ellen Cadette, Neal Cohen, Scott Culley, Carmen Danielson, David Driscoll, Lew Harstead, Jeff Kahn, Bill Kowalski, Chris Leh, Cristina McGarr, Steve Meyrich, Mike Miner, Rich Nehls, Jeff Quick, Mike Rafik, Michelle Rafik, Rick Samson, Helen Stone

Larimer County Campaign: Randy Williams (Co-Chair) Josh Zugish (Co-Chair)

Weld County Campaign: John Barry (Chair)

www.legalaidfoundation.org

#### Source: BizWest Survey

## BIZWEST LIST

### Agricultural-Equipment Companies

Ranked by number of employees

RANK	Company	Employees 2014	Products/Services	Phone/Fax E-mail Website	Person in charge Title Year founded
1	Agfinity Inc. 260 Factory Road Eaton, CO 80615	265	Farm supplies, lawn and garden products, Ace Hardware and convenience stores. Refuel trucks in oil fields.	970-454-4000/970-454-2144 mreinert@aglandinc.com www.agfinityinc.com	Mitch Anderson CEO/general manager 1905
2	Forney Industries Inc. 1830 Laporte Ave. Fort Collins, CO 80521	125	Distributor of products to the retail and industrial sectors specializing in hardware, automotive after market and farm/ranch.	970-482-7271/970-498-9505 sales@forneyind.com www.forneyind.com	Steve Anderson CEO/president 1932
3	Harsh International Inc. 600 Oak Ave. Eaton, CO 80615	82	Cattle feeding equipment, hydraulic truck equipment, Arctic Cat dealer, Oreion UTV dealer, Custom laser and waterjet cutting.	970-454-2291/970-454-3491 harsh@harshenviro.com www.harshenviro.com	Robert Brown president 1948
4	4 Rivers Equipment 924 11th St. Greeley, CO 80631	80	John Deere sales, parts and service.	800-364-3029/N/A nfo@4riversequipment.com www.4riversequipment.com	Bill Albaugh regional manager 1926
5	Big R of Greeley 310 Eighth St. Greeley, CO 80631	70	Farm, ranch, home supplies, automotive, tack, feed, plumbing/electrical, guns/ammo, paint, oil/grease, tire service center.	970-352-0544/970-356-2024 bigr@bigrofgreeley.com www.bigrofgreeley.com	Rocky Francis owner 1960
6	B & G Equipment Inc. 301 E. Eighth St. Greeley, CO 80631	53	New and used equipment. Case IH, Kubota, New Holland, Claas, Great Plains, Land Pride and more.	970-352-2288/970-352-9179 buddy@bgequipment.com www.bgequipment.com	Buddy Truesdell owner 1988
7	Dairy Specialists LLC 3309 Empire St. Evans, CO 80620	45	Dairy equipment, supplies, service and maintenance. Agricultural waste specialists, equipment and supplies. Design services.	970-330-1870/970-330-1872 bbrown@dairyspecialists.com www.dairyspecialists.com	Randy Sorensen CEO 1991
8	Maxey Cos. Inc. 2101 Airway Ave. Fort Collins, CO 80524	36	Manufacturing, distribution, service, and parts for trailers, truck bodies and equipment, snow grooming equipment.	970-484-8660/970-484-8676 N/A www.maxeyco.com	Carl Maxey owner 1969
9	Ritchie Bros. Auctioneers 4444 Ritchie Drive Longmont, CO 80504	25	Auctioneers of all manners of agricultural equipment.	970-535-6700/970-535-0168 N/A www.rbauction.com	Casey Fencl regional sales manager 1958
10	Longs Peak Equipment Co. 4322 Colorado Highway 66 Longmont, CO 80504	24	John Deere agricultural products, hay tools, lawn tractors, repairs for all makes.	303-892-0684/970-535-4556 longspk1@aol.com www.longspeakequipment.com	Jay Knutson general manager 1922
11	Burrows Enterprises Inc. 2024 E. Eighth St. Greeley, CO 80631	20	Roto-grind tub grinder, Roto-grind grain grinders, custom fabrication and machining, livestock feeding equipment.	970-353-3769/970-353-0839 royal@rotogrind.com www.rotogrind.com	Royal Burrows president 1977
12	Ron's Equipment Co. Inc. 906 N. U.S. Highway 287 Fort Collins, CO 80524	13	Tractor and heavy equipment sales	970-221-5296/970-490-1683 maggies@ronsequipment.com www.ronsequipment.com	Ron Lonneman president/manager 1985

Regions surveyed include Boulder, Broomfield, Larimer and Weld counties.

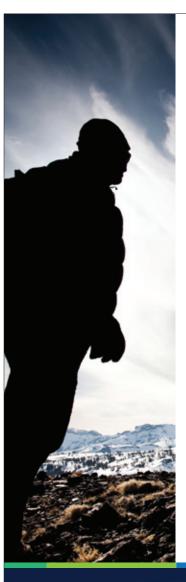


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Source: Bizwest survey

#### **PARKING** from 1

the downtown parking shortage, with the public having access to an additional 209 spaces in addition to the private, automated facility.

New Jersey-based Park Plus Inc., has developed software for a wireless automated traffic-management system that uses markers, vision systems and lasers to guide battery-powered pallets that transport cars to their designated parking spaces.

Drivers will pull into a loading bay, get out of their car, punch buttons on a kiosk panel and leave the rest to the robots.

The pre-programmed system knows in which space a car belongs, will take it there, and then retrieve it for the owner when requested via the kiosk. The system will scan the vehicle and can detect people or dogs, and won't park the car with them inside. But if you leave your gym bag in the back seat, you'll have to ask the system to retrieve your car to get it out.

Ryan Astrup, director of Park Plus, said it takes about 90 seconds for the system to load a car and have it ready to head to its space.

The spaces will be rented on a monthly basis to people who work at businesses in the building. Randy Nichols, a part-owner in the project and president of Nichols Partnership Inc., the developer, said a space in the automated garage will go for \$200 or more per month. Similar automated parking structures in midtown Manhattan,



Cars will be placed on a pallet that is powered by a battery-powered, automated guided vehicle. The AGV slides under the pallet, lifts it slightly and travels a preprogrammed route to a parking space.

London and Tokyo all command up to \$500 a month, according to Gizmag Emerging Technology magazine.

The Pearl West system will provide 61 spaces in a 14,567-square-foot area 14 feet below ground. In a conventional garage, the same space could accommodate about 40 spaces. Astrup said that's because of the elimination of ramps and additional drive-aisles. "Cars can be stored very close together," he said. "No doors need to be opened."

There also will be a conventional three-level, 209-space underground parking garage for tenants and the general public. The city of Boulder charges a quarterly fee of \$285, or \$95 per month, for a space in any of its five downtown parking garages. However, there are 1,598 people on a wait list to secure a space on the quarterly system, a city spokesman said.

The city does not require a minimum number of spaces, but the developers felt there was a need to provide some. "People in Class A offices will expect parking," Nichols said.

The automated system at Pearl West will have two loading bays, each equipped with a removable pallet that is transported by one of three automated guided vehicles, or AGVs. The AGVs can rotate 360 degrees.

The battery-powered AGV slides under the pallet holding a car, lifts the pallet slightly and travels a preprogrammed route to the assigned parking space. When not in use, the AGVs return to a docking/charging bay.

"This technology is very similar to warehouse storage systems that have been around since the 1950s," said Andreas Wastel, vice president for engineering at Park Plus. "But we have advanced the technology, and just in the last few years we have begun to apply it to the parking industry. The principles are the same. The software is just more sophisticated."

Park Plus has developed and installed smaller garages in Manhattan, completed a 410-space automated garage in Maryland and is working on a 1,200-space project in Dubai. Its main competition in the United States is Boomerang Systems Inc., also based in New Jersey, which has an engineering campus in Logan, Utah. More than a dozen companies worldwide manufacture automated parking systems, which first hit the scene in 2000.

Astrup said the cost per space for a system the size of Pearl West's is about \$20,000. That's a total of \$1.2 million, not including the construction of the floors, walls and ceiling of the garage.

But there are savings in building and maintaining the garage, Astrup said. "Because the cars aren't running, and the AGVs are run on batteries, it doesn't require as elaborate ventilation system, and not as much lighting or heating during the winter," he said. "It also adds value from a safety standpoint. People aren't able to access the garage past the kiosk."

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# DISCOVERIES

#### FOCUS: UNIVERSITIES, LABS & THE ECONOMY



Paul Koenig, Sr. a mechanical design engineer at the University of Colorado's BioServe Space Technologies center, shows off a container used to house experiments being transported into space.

## **BioServe helps send research into orbit**

CU Space Technologies center working on Dream Chaser project

#### BY JOSHUA LINDENSTEIN

jlindenstein@bizwestmedia.com

Montana State University researcher Sheila Nielsen knows that the next few weeks are going to be filled with anxiety. A project she's been working on for almost six months is out of her hands. Way out of her hands – in space.

Once an experiment such as the one Nielsen is conducting on a yeastinfection-causing fungus launches, there's no room for adapting on the fly or starting over if the process doesn't work.

"It's very nerve-wracking," said Nielsen, whose experiment is set to launch Sept. 20 from Kennedy Space Center aboard a SpaceX Dragon spacecraft that will take it to the International Space Station, where astronauts will activate it. That's where the University of Colorado's BioServe Space Technologies center comes in, helping to make sure experiments are translated into a form that can be easily conducted in space while still accomplishing their objectives – and reducing researchers' anxiety on Earth.

Founded in 1987, BioServe specializes in conducting microgravity life-science research in space, as well as designing the hardware to support such missions for researchers from all over the country.

"We're the organization that helps scientists implement their science," said Stefanie Countryman, business development manager at BioServe. "There are a lot of things that a researcher does in the lab that seem easy and simple but aren't actually easy or simple on the space station."

BioServe last month announced an agreement to work with Sierra Nevada Corp. – which has its Space Systems Division in Louisville – on development of the Dream Chaser spacecraft. The pact will have BioServe consulting on the research capabilities of the vehicle, and eventually could lead to BioServe designing some of the research hardware for Dream Chaser missions.

The expertise needed to land such gigs has been decades in the making. Housed within the aerospace engineering department at the University of Colorado Boulder, BioServe has flown experiments on 44 space missions. The center is supporting 17 experiments that will fly over the next 18 months alone.

Nielsen's experiment is one of three payloads that BioServe is scheduled to send into space on Sept. 20 provided the weather cooperates.

One is an animal-enclosure module being developed for NASA that is designed to support extended experiments using rodents aboard the ISS. The module previously was designed for shorter missions aboard the retired space shuttle.

The second payload is an experiment being conducted by the U.S. Veterans Administration in conjunction with the Center for Advancement of Science in Space, looking at how a certain chemotherapeutic drug is metabolized in a model organism under conditions of microgravity.

Nielsen's experiment, meanwhile, will look at how Candida albicans – which can cause yeast infections in those with compromised immune systems – adapts to an extreme environment such as microgravity. The research could be beneficial in preventing such infections on Earth, and in protecting astronauts, who have compromised immune systems during space travel.

"It gives us insights that we wouldn't have under normal conditions," Nielsen said. "We think there are micro environments in the human body that have similar characteristics to what the yeast encounter in space. ... (BioServe) makes it all possible."

Nielsen's experiment will fly in what she calls "tricked-out test tubes" from BioServe. Those fluid-processing apparatuses are enclosed in group activation packs, or GAPs. When the unmanned Dragon spacecraft docks with the space station, astronauts remove the GAPs and place them in

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one of two BioServe incubators that are designed to keep experiments at optimal temperatures.

The astronauts don't generally have to know much about the experiments. They simply follow procedures laid out in advance by BioServe for activating and terminating them.

BioServe is in contact with the ISS crew to let Nielsen know when she should activate and terminate her control experiments on Earth. From their command center at CU, BioServe officials also can monitor feedback from their equipment in space, relaying information to researchers about how the experiments are going.

In addition to overseeing what happens in space, BioServe spends months on the ground helping researchers get their experiments ready.

BioServe works with NASA to request space station crew time to conduct the experiment and negotiate time windows during the trip in which researchers would like things done. BioServe also deals with technical aspects.

Timelines, for instance, can be quite different for space experiments than they would be on the ground. Since there is no liquid nitrogen on the ISS with which to flash-freeze experiments to terminate them, BioServe helps researchers figure out how to account for slower changes in temperature during which cells might still be changing.

"It's all those little details that we help them with," Countryman said.

"Each experiment is unique that we do. It never gets routine."

Other organizations also provide service or hardware for space research, although Countryman said BioServe is one of the "very few" that focuses on the life sciences.

For competitive reasons, Countryman said, the center doesn't disclose the size of individual contracts. However, it operates on a roughly \$3 million annual budget. That covers a full-time staff of eight to 10 plus graduate and undergraduate student employees who work on the projects.

Nielsen got a \$100,000 grant from NASA to cover research time, materials and travel to Florida to prepare for launch and to California to recover the experiment upon its return. NASA funds the hardware and BioServe's services separately.

Nielsen's experiment is the second she's sending to space with BioServe's help. She said she knew nothing about conducting experiments in space, but has gotten up to speed on the procedures and various differences from doing the research on Earth.

"They had to start at ground zero with me," she said. "There was a huge learning curve, and they were very patient and just fantastic to work with. It's nice to partner with them."

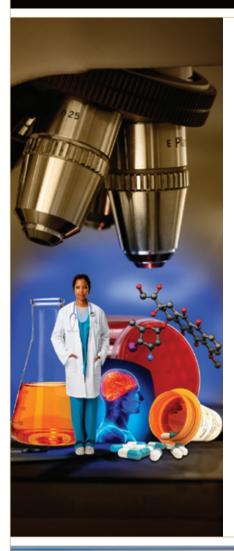
Joshua Lindenstein can be reached at 303-630-1943, 970-416-7343 or jlindenstein@bizwestmedia.com. Follow him on Twitter at @joshlindenstein.

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Professor V. Chandrasekar at CSU's CHILL radar site

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#### CORN from 9

some for grain.

"The corn market pricing makes it very challenging to make a profit," he said.

Despite lower prices for corn, Elmquist said, farmers have benefited from increased demand for dairy-cow feed because of the Leprino Foods cheese plant in Greeley.

Statewide, farmers planted 960,000 acres of corn for grain for a projected total of 138 million bushels, healthy but still less than the nearly 183 million bushels the state produced in 2010.

Average corn prices, however, have declined to less than \$4 per bushel this year from \$6.15 in 2011 amid high costs for Northern Colorado farmers. Even during the record production year of 2010, the average price of corn totaled \$4.98 per bushel, well above the four-year low of \$3.32 at the Chicago Board of Trade earlier this month.

The U.S. Department of Agriculture predicted a record-high corn crop of 14.4 billion bushels, up 3 percent from the previous record 14 billion bushels last year.

This year's corn for grain harvest could yield an average 171.7 bushels per acre, up from 158.8 bushels last year.

Sponsler said the increased sup-

ply has contributed to lower prices. Northern Colorado farmers who set contracts with higher prices will do OK, he said, but some did not set contracts with buyers because of increased risk. Setting a fixed-price contract means guaranteeing that a certain number of bushels can be delivered.

As yield grows, farmers' production cost per bushel has declined, but not enough to make up for the decline in prices.

"The cost in many cases for producers may be higher than what they receive for (corn) this year," he said.

Kent Peppler, who farms corn in Weld County, said advances in farming technology such as genetically modified corn have increased his yields, but may not make up for lower prices. Meanwhile, water, equipment and insurance costs have risen.

"In the years where we have lower prices and the expenses stay the same or go up, the only thing we have left is yield," he said. "When we don't have (higher) prices, we depend on yield."

Steve Lynn can be reached at 970-232-3147, 303-630-1968 or slynn@ bizwestmedia.com. Follow him on Twitter at @SteveLynnBW.

#### **Colorado corn for grain**

Year	Acres Harvested	Avg. Yield per Acre	Total Production	Avg. Price
2014	960,000*	144.0 bushels*	138.24 million bushels*	
2013	990,000	131.0 bushels	129.69 million bushels	\$4.65
2012	1,010,000	133.0 bushels	134.33 million bushels	\$6.86
2011	1,300,000	133.0 bushels	172.90 million bushels	\$6.15
2010	1,210,000	151.0 bushels	182.71 million bushels	\$4.98
*USDA p	rojections, released	Aug. 12		

#### **Records for Colorado corn for grain**

Acres harvested	1,527,000 (1933)
Yield per acre	160.0 bushels (1988)
Total production	182.71 million bushels (2010)

#### **Colorado corn for silage**

Year	Acres Harvested	Avg. Yield per Acre	<b>Total Production</b>	Avg. Price*
2013	100,000	23 tons	2.30 million tons	
2012	160,000	20 tons	3.20 million tons	
2011	105,000	23 tons	2.42 million tons	

\* Statistic discontinued

#### **Records for Colorado corn silage**

Acres harvested	299,000 (1972)
Yield per acre	24.5 tons (2010)
Total production	5.23 million tons (1972)

#### Across the U.S.

At 14 billion bushels, 2014 corn production is forecast to be the highest production on record for the United States. The forecasted yield, at 167.4 bushels per acre, is also expected to be a new record for the United States. Eleven states expect a record high corn yield for 2014. (According to USDA projections, released Aug. 12).

SOURCE: USDA



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#### SECURITY

#### Determining if you have Sales Tax Nexus issues

Nexus is a term of art used in the state and local tax

world that is defined as the common link between a taxpayer and the jurisdiction before a jurisdiction is allowed to impose tax. For sales tax purposes, nexus is created by having physical presence of people or property. Most jurisdictions make the argument that anyone acting on a companies' behalf to create and maintain a market, is going to create nexus for that company. Companies are often caught off



guard by this because they typically believe this only applies to employees physically living in that jurisdiction. However, anyone acting on the company's behalf that travels into a jurisdiction could be creating nexus. While the jurisdictions vary on how much physical presence is needed to create nexus, they have become increasingly aggressive over the last several years.

It is important that each company evaluate the footprint of its physical presence and determine where they may have filing obligations so they can create a business plan that enables them to be compliant and avoid any traps for the unwary.



Ryan Sanger, CPA 970.352.1700 rsanger@acmllp.com www.acmllp.com

#### **HEALTH CARE**

#### What is infusion therapy?

Infusion therapy involves the administration of medications through a needle or catheter. It is prescribed when a patient's condition is so severe that

it cannot be treated effectively by oral medications. "Traditional" prescription drug therapies commonly administered via infusion include antibiotics, antifungal, antiviral, chemotherapy, hydration, pain management, and blood products.

Poudre Infusion Therapy has three ambulatory infusion suites offering infusion therapy for all

ages and conditions (two in Fort Collins and one in Windsor). We are able to provide everything from blood transfusion, steroid infusions, to chemotherapy. Every patient is monitored by the Pharmacist and the Infusion Nurse working very closely with Physicians to help tailor the clinical needs for every infusion patient.

Additionally, Poudre Infusion Therapy assists patients with intravenous needs at home. The patient/family member is instructed on self-administration of the intravenous antibiotic/antifungal/steroid therapy for the infusion to be done independently in the comfort of their home.



Infusion Pharmacy Director Poudre Infusion Therapy 915 Centre Avenue, Suite 3 Fort Collins, CO 80526 970-494-2130

Cassidy/

Turley Commercial Real Estate Services

Rebecca Nemechek, RPh.

Rebecca Nemechek

RPh.

Infusion Pharmacy

Director

#### COMMERCIAL REAL ESTATE

#### Proposed Elimination of the 1031 Exchange: How could it affect the Commercial Real Estate Market?

Since late 2013, three different tax reform proposals from lawmakers on both sides of the aisle were made public to limit or eliminate Section 1031 of the Internal Revenue Code. In the Real Estate Investment market these proposals would reduce or outright disallow deferred capital gains on an investment property transaction where an appreciated property is



Broker Associate Cassidy Turley

exchanged for a "like-kind" replacement property. These proposals, meant to increase tax revenue by targeting real estate investors and owners would have numerous unintended consequences, such as a reduction in investment property available in the market, lower property values, lower property tax revenue, and a decrease in commercial lending to name a few, all of which have a negative impact on the Commercial Real Estate Market, where 20-25% of commercial property transactions utilize the exchange provision.

The good news is these proposals lack support from the majority and would most likely not take effect this year (if at all) due to the fact that tax reform in general is an unpopular and controversial issue, however it is on the minds of some.

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## Workers with disabilities can help your business

Hiring a diverse workforce includes hiring people with intellectual and developmental disabilities (I/DD). I know that you probably have seen people with I/DD bagging groceries and

cleaning, but did you know that people with developmental disabilities, like you and I, have a broad range of skills and interests? I know folks who have been hired and become integral and reli-



**GUEST OPINION** Marilee Boylan

able employees in positions such as medical records clerk, data entry, cashiers, prep cooks, care providers and supply stockers.

Most businesses have tasks that are complex yet systematic in nature. They slow your employees down, seem to pile up over time and are essential. They hold back your employees from doing the technical function of their position and tend also to be high turnover work. If you are interested in decreasing your turnover and increasing your work systems efficiencies, consider hiring someone with I/DD to focus on those complex and systematic tasks.

How does that work? Consider Jessica, a mail clerk at Columbine Health Systems who has been employed for five years. She takes the mail from the management building, and delivers and picks up mail throughout the Columbine campus. Before Jessica, each of the building administrators would walk over to the management building, touch base with employees in the management building and walk back, taking them out of their building for 30 minutes and away from their primary tasks. Jessica has sped up the mail communication and has allowed building managers to focus on providing great customer service and attend happenings within their building.

How about another example? Tom has worked at Columbine Health Systems as a medical records clerk for three years. The way Tom's mind works enables him to be fantastic at his job. His position requires him to sort through a mass of medical papers and file them in a maze of very specific places. Accuracy is essential. Because of Tom's "disability," not in spite of it, he is extraordinarily detail-oriented and has made the department more efficient. When Tom began his position, he was an unpaid intern. The medical records staff quickly realized

**QUESTIONS?** 

FOR MORE INFORMATION, PLEASE CONTACT YOUR LOCAL DIVISION OF VOCATIONAL REHABILITATION OFFICE.

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that, with the amount of work he was producing, they could not afford to let him leave. So they hired him.

I have heard many times from employers, "I have tried that before and it did not work." In response, Yvonne Myers, health systems director at Columbine, said, "I have had some nurses that didn't work out, I still hire nurses."

This speaks to the individuality of people. It's of utmost importance to make sure you have the right individual in the right position. That's the same for all your employees, including people with ID/DD.

There are exceptions you should know about. There are additional resources offered when hiring people with I/DD. You can ask for a person to do a working interview. You can try someone out before you hire. Don't you wish you could do that before hiring all of your employees?

Worker's compensation is covered by a state agency. You also have access to employment consultants or job coaches, who can assist with creating any accommodations that are necessary for the employee to be successful. Employment consultants go through your training process with the employee, and as the employee is learning his or her position, the employment consultant will make sure the employee is performing the job to the expectations of the employer. As the employee becomes proficient, the coach fades away over time. If you need support when the job tasks change or new tasks need to be added, the job coach is just a phone call away.

Why is this important? Eightyfive percent of people with I/DD are not employed – not for lack of skill, but for lack of opportunity.

Food for thought: 92 percent of consumers favor businesses that hire individuals with disabilities, according to a study done by researchers at the University of Massachusetts.

Increase your return on investment and business efficiencies. Support social sustainability. Build customer loyalty.

Marilee Boylan is executive director of Arc of Larimer County.



# Rewards lurk in the Amazon jungle

ver considered selling products don Amazon? Some people are quitting their day jobs and

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making a small fortune by setting up shop on the world's most popular e-commerce platform. Amazon is an enormous player online, with 10 percent market share of all e-commerce



MARKETING Laurie Macomber

sites and nearly \$75 billion in revenue.

Jeff Bezos, the chief executive, opened his amazing online bazaar to individual retailers in 2000. Now more than 40 percent of his company's unit sales come from third-party sellers. Entrepreneurs can piggyback on the Amazon selling machine and get unheardof exposure and support. Plus, Amazon does well – getting a cut of every sale that's made in its enormous sales system.

Talk about a win/win! With Amazon support, sellers can overcome the restrictions of a niche business and find plenty of new customers. They even can even have Amazon fulfill the orders, avoiding the need to carry inventory themselves or go to the post office every day to ship things out.

But, in exchange, they must follow every single stipulation in the selling giant's terms and conditions. Amazon is particularly demanding, since its selling model is to give the customers the best price and provide the best service.

When is Amazon successful? When you, as a consumer, find a great product at a terrific price and buy it without hesitation. If you, as a seller, fail to follow the terms of the program in any way, you will

lose favor with Amazon and might even find your store shut down without warning.

Let's say, because the rewards are so appealing, that you are willing to take the challenge of selling on Amazon. What are you going to sell there? You need to think of something that is unique. Maybe take something that's ordinary and package it and price it so that no one else has that particular offering.

Next you'll want to optimize your product listing. Simply uploading your inventory onto Amazon's catalog will be unproductive. You'll get lost in its plethora of products. For the most prominence and a steady increase in sales,

With Amazon support, sellers can overcome the restrictions of a niche business and find plenty of new customers.

you should keyword your product listings. The search term fields do influence ranking on Amazon, so be complete.

The title of a product is one of the most important places to include keywords. Amazon suggests incorporating the following attributes in product titles: Brand and description, product line, material or key ingredient, color, size and quantity.

Some other ways to achieve high rankings in Amazon search?

Customer service is key. If you delight customers, Amazon will be happy. Give away free samples of your product and encourage reviews on Amazon. Mind you,

The Season of Audi Event Audi makes your first months payment!\*

never ask for the review to be favorable! That's a violation of the terms.

Then there are other factors, such as whether you have the lowest price, a wide selection, good availability and even this "gotcha": strong sales. You'll do well if you do well! Amazon goes with the winners. Overall, products that have a history of selling well will appear early in the results list. It may take time, but you'll get there.

Become a better-selling product by promoting in your off-Amazon marketing. Like your newsletter. Tell your existing customers about your new Amazon store. Think of other ways to promote too. And you can always pay Amazon to run ads for you on its results pages. Their pennies-per-click costs seem very affordable, at far less per click than the Google averages of \$1.50.

Amazon appreciates professional high-resolution product photographs. Be sure photos are accurate renditions of your product - and even consider providing shots from all angles.

Don't get negative reviews. You can reduce your chances of being slammed by keeping product in stock and immediately shippable, sending the right item to the customer, making it ultra easy to return products and being pleasant to deal with.

We've only skimmed the surface of opening a business on Amazon. Want to know more?

Amazon also has dozens of documents on selling – and a few webinars. Go to their website.

Take a class on Amazon selling they are popping up everywhere. Some are quite expensive, but some are affordable and a good way to get started. You could even hire an Amazon selling coach. Just Google that!

On MeetUp.com, you'll find 22 existing groups devoted to the topic

- http://amazon-seller.meetup. com/.

Do take this approach to e-tailing at your own pace, learning as you go. And let me know if you end up making money in your sleep!

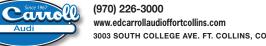
Laurie Macomber, owner of Fort Collins-based Blue Skies Marketing, can be reached at 970-689-3000.



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42-month closed-end lease offered to qualified customers by Audi Financial Services (AFS) through Ed Carroll Audi. Photo for illustration only. Advertised unit subject to prior sale. Offer valid exclusively at Ed Carroll Audi in Fort Collins, CO. Offer expires: 1/2/2015

#### BRIEFCASE

#### CONTRACTS

Boulder-based **Eco Vessel LLC**, a manufacturer of reusable water bottles and food-storage containers, hired the **Innovation Center of the Rockies** to assist managing its growth. Terms of the contract were not disclosed. ICR advisers helping Eco Vessel include Brian Baker, founder of The First User; Nancy Bartley, chief executive of The Boppy Co.; Mary Logan, financial analyst at Boulder Brands Inc.; and Blake Mitchell, partner at Interact on Shelf.

Civil engineering firm **MWH Global** was awarded two contracts worth \$367 million for hydropower plants in Pakistan, building on more than 50 years of work in the region. Broomfield-based MWH will serve as owner's engineer on a \$350 million contract for the Gulpur Hydropower Project located on the Poonch River in the Kotli District of Azad Kashmir. The firm also was awarded a \$17.9 million contract from the U.S. Agency for International Development to perform an environmental and social impact assessment at the Diamer-Bhasha Dam project site.

Fort Collins-based **Heath Construction** partnered with Centennial-based **Saunders Construction**, one of Colorado's largest construction firms. The partnership allows Heath to maintain its strong local focus while tapping into resources to increase its capacity and secure larger jobs.

Boulder-based bandwidth infrastructure provider Zayo Group partnered with the National Basketball Association to transport live broadcast and video feeds for all NBA games beginning this season.

Fort Collins-based **Workplace Partners LLC**, which recently opened a commercial furniture business, has completed a partnership agreement with **Exodus Moving and Storage**. In addition to commercial moving services, Exodus will provide commercial furniture solutions, installation and warehouse services to its customers through Workplace Partners.



Conrad and Cheryl Swanson

#### KUDOS

**Conrad T.** and **Cheryl Swanson** and Otter-Box founders **Curt** and **Nancy Richardson** received the Hope Award from the Colorado-Wyoming chapter of the National Multiple Sclerosis Society at its annual Northern Colorado Dinner of Cham-

pions, held Sept. 12 at Embassy Suites in Loveland. The award recognizes their exceptional commitment to philanthropy, volunteerism and advocacy. The chapter's MS Champion Award went to **Brooke Raymond** 

of Fort Collins. Diag-

2009, the preschool teacher started a Walk MS team in 2010; it became the top such team in Fort Collins that year and has raised more than \$100,000. Honored as the chapter's Volunteer Rookie of the Year in 2010, today Raymond's MS is stable and she works full time as an assistant teacher thanks to one of 11 Food and Drug Administration-approved therapies now available. She continues to volunteer and is a spokesperson to raise awareness about MS.

Ravmond



Curt and Nancy Richardson

The **Luma power recliner** manufactured by Boulder-based Positive Posture won the 2014 ExcIte Award from Technology Integrator magazine. Luma won on the basis of several proprietary features, including its NASA-inspired True Zero Gravity position that allows users to elevate their legs above their heart, relieving pressure on the spine by evenly distributing the user's body weight.

Boulder-based **Vertiba**, a team of certified Salesforce.com implementation consultants, has achieved Gold Cloud Alliance Partner status with Salesforce.com. Globally, only 7 percent of of Salesforce.com's 730 partners have achieved Gold level. Vertiba, currently ranked second in customer satisfaction among Salesforce.com partners, also is the only Gold Cloud Alliance partner based in Colorado. Gold standing is awarded by achieving a high level of Salesforce product expertise and ensuring customer success with every project. The company must also achieve certain revenue targets and maintain product certifications for each of its team members.

#### **MERGERS & ACQUISITIONS**

Broomfield-based Vail Resorts Inc. (NYSE: MTN) acquired Park City Mountain Resort in Utah from Powdr Corp. for \$182.5 million

in cash, creating the nation's largest ski resort, covering more than 7,000 acres. Vail will combine Park City with the nearby Canyons Resort, which it operates for Talisker Land Holdings LLC, based in Kamas, Utah. Talisker leases mountain land to the Park City resort.

Ramco-Gershenson Properties Trust bought the Front Range Village retail center, at Harmony and Ziegler roads in Fort Collins, for \$128.3 million from **Bayer Properties**. The sale closed Sept. 8.

The U.S. Justice Department cleared Broomfield-based Level 3 Communications Inc.'s (NYSE: LVLT) pending acquisition of Littletonbased tw telecom (NASDAQ: TWTC) under the Hart-Scott-Rodino Antitrust Improvements Act of 1976. Level 3 in June struck a deal to buy tw telecom for \$5.7 billion in cash and stock. Including \$1.6 billion in assumed debt, the companies valued the deal at \$7.3 billion.

**BRE Newton Hotels Property Owner L.P.**, an entity tied to New York-based **Blackstone Group**, paid \$22.4 million for the Residence Inn at 3030 Center Green Drive in Boulder and \$17.92 million for the **Homewood Suites** at 4950 Baseline Road in Boulder. The seller in both deals was **Lion Es Hotels Holdings LLC**, an affiliate of New York-based real estate investment firm **Clarion Partners**.

#### MOVES

Janitorial services company **Porter Industries** LLC plans to move its headquarters within Loveland this October. The company, owned by Ken and Michelle Sargent, will move to 11,128 square feet of space at 129 S. Madison Ave. from 5202 Granite St., which has about 9,000 square feet.

**Bestop Inc.**, a manufacturer of interior and exterior accessories for Jeeps and other fourwheel drive vehicles, moved its headquarters



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#### BRIEFCASE

from Broomfield to a larger space in Louisville. Bestop, a division of Aurora, Ontario-based Magna International Inc. (NYSE: MGA), leased 112,000 square feet of office and industrial space at 333 Centennial Parkway in Louisville to house its management team and distribution center. Bestop had moved its manufacturing operations in Broomfield to Mexico in early 2010, but maintained its corporate offices in Broomfield.

#### **OPENINGS**

Amana Yoga held a "soft opening" Sept. 6 at 2035 Broadway in Boulder, and plans a grand opening Sept. 27-28.

Loveland-based Dancing Pines Distillery opened its second tasting room on Sept. 6 at 207 Park Lane in the former Prospect Inn in downtown Estes Park.

Massachusetts-based GEI Consultants Inc., an engineering consulting firm specializing in geotechnical, environmental, water resources and ecological science, opened an office at 2625 Redwing Road, Suite 370, in Fort Collins. GEI has 33 offices nationwide, including one in Denver.

Broomfield-based Summit Bank & Trust opened its loan production office at 721 Oak St. in Steamboat Springs on Aug. 1, according to the Colorado Division of Banking. Summit Bank & Trust is a subsidiary of Dubuque, Iowa-based Heartland Financial USA, Inc. (Nasdaq: HTLF), a \$5.9 billion financial services company. The division also reported that First Bank & Trust Co., headquartered in Cozad, Neb., received regulatory approval to build a loan production office in Longmont. Tom Beckett, northern Colorado market manager of the bank, said the loan production office will open in Longmont probably within the next year. The bank is doing business in

Colorado as Mountain View Bank.

The Spice & Tea Exchange opened a store on Sept. 5 at 2924 Council Tree Ave. in the Front Range Village retail center in Fort Collins. The retailer specializes in fine spices, custom blends, exotic teas, salts, naturally flavored sugars, and more.

Mental Health Partners opened the 30,000-square-foot Innovative Wellness Center at 1000 Alpine Ave. in Boulder. Client services include support for educational goals, housing support and benefit management, medical and dental care, psychosocial rehabilitation, wellness classes and activities, and employment preparation and training, including through the newly named Chinook Office Services and Chinook Cooks kitchen and café.

#### **PRODUCT UPDATE**

Boulder-based Justin's, maker of all-natural nut butters and organic peanut butter cups, launched White Chocolate Peanut Butter Cups in dark and milk chocolate.

Longmont-based Dot Hill Systems Corp. (Nasdaq:HILL), a supplier of enterprise-class storage systems, announced a patented technology that improves storage performance in serial attached SCSI (SAS) environments. The invention described in Dot Hill's 98th US patent, numbered 8,812,913, provides a method to restore communications to a SAS link if a storage device malfunctions and causes configuration changes.

Boulder-based Midrange Performance Group announces the general availability of Navigator MAX, a license for both Performance Navigator for IBM and Power Navigator, a VIOS/AIX/Linux product.

Oblique Design announced the launch of its

company rebranding efforts and new website. The Boulder-based advertising and marketing agency partnered with web developer Chad Phillips of New Vibe Web Design and Volume 9, an Internet marketing and SEO firm, to develop the website.

Boulder-based Body Bar Inc., specializing in products and educational tools for fitness enthusiasts of all ages and abilities, unveiled a Body Bar Flex Trek Walking Program, an audio program that guides participants through walking exercises set to music, utilizing a pair of light BBFlex-355 hand weights. Each bar is 14 inches long and weighs 0.8 pounds. The weight comes from round copper pellets inside which move back and forth in response to arm movements, transmitting stronger variable forces to the muscles than simple weights.

#### SERVICES

Peak Form Physical Therapy in Boulder added dry needling to its services. Dry needlng utilizes a monofilament needle to deactivate painful trigger points in muscles. The superfine needle is inserted and produces a "twitch response" that its advocates say elicits deep muscle relaxation and leads to pain relief even for long-standing conditions.

Flip Task LLC launched its online service in the Colorado Springs and Dallas areas. The Boulder-based startup matches people who need errands or various jobs such as dog-walking or yard work done for them (task posters) with people willing to help out (task runners). Businesses with short-term needs can also use the service as a way to find temporary help.

Engage Colorado LLC, a startup launched in January to try to build bridges between Colorado's various entrepreneurial communities, will produce its first event, NewCo Boulder, on Oct. 8. The event is a non-ballroom conference designed to introduce entrepreneurs to other local companies and the ways in which they're innovating. Thirty-five companies - mostly in Boulder but including one in Longmont - will host attendees for hour-long sessions at their places of business. In November, the company will host Hackfit Boulder, a hackathon-style weekend focused on finding technological solutions to health, wellness and fitness issues in addition to providing hackers with various fitness activities while they're in Boulder.

Estes Park Medical Center is the first independent critical-access hospital in Colorado to connect its electronic health-record system to the Colorado Regional Health Information Organization's health information exchange network. Critical access hospitals serve rural or remote mountain communities, are smaller in size and generally do not have some of the specialized capabilities that large, urban hospitals have. Therefore, patients with complex and urgent needs, such as traumatic injuries or serious neurological conditions, will be stabilized and transferred to a larger hospitals for care. Without HIE technology in place, managing the transfer of patient information during the transition from one hospital to another can be cumbersome. With HIE technology in place, a hospital preparing to receive a transferring patient can electronically access complete and up-to-date clinical information, including test results and doctors' notes from the referring care facility.

Boulder-based JumpCloud announced the availability of the industry's first Directory-asa-Service solution. Through a SaaS-based offering, organizations can move the last vestiges of their legacy, on-premise IT systems to a fully managed cloud service, providing an alternative to solutions such as Microsoft Active Directory or Lightweight Directory Access Protocol.



**The** Colorado State University Alumni Association is proud to honor these alumni and friends for their contributions in their professions and service to the University.

#### October 16, 2014

Lory Student Center | 5:30 p.m. | \$50/members • \$60/nonmembers RSVP at www.alumni.colostate.edu or (970) 491-4601 by Oct. 8

#### 2014 DISTINGUISHED ALUMNI AWARD RECIPIENTS

#### William E. Morgan

Alumni Achievement Award Walter Scott, Jr., B.S. '53 Chair of Level 3 Communications (retired), Director of Berkshire Hathaway, Philanthropist

Charles A. Lory Public Service Award Dr. Loren W. Crabtree Former Provost and Academic Vice President at Colorado State University, Former Chancellor of the University of Tennessee

Jim and Nadine Henry Award John Hirn, B.A. '93 CSU Sports Historian and National Sales Manager, Rodelle, Inc.

Albert C. Yates **Student Leadership Award** Kayla Jean Boos, B.S. '14 Project Engineer Intern at Saunders Construction

GOLD - Graduate of the Last Decade Award Aaron Anthony Madonna, B.A. '08 Juwon A. Melvin, B.S. '08 Co-Founders of LifeSoap Company and DreamReel Media

**Distinguished Alumni** Employee Award Rudy Garcia, B.S. '81 Senior Associate Vice President of University Advancement, Colorado State University

**Distinguished Athletic Award** James R. Smith, B.S. '67, M.S. '69, M.S. '71, Owner, Smith Investments, Inc.

**Distinguished Extension Award** Colorado State University Extension (retired)

**Distinguished Faculty Award** Phil Risbeck Professor of Graphic Design, Department of Art, Colorado State University

**Distinguished International** Alumni Award Ter-Fung Tsao, M.S. '72, Ph.D. '76 Chairman, Standard Foods-Taiwan

**COLLEGE HONOR ALUMNUS/ALUMNA AWARDS** 

College of Agricultural Sciences Clinton D. Pilcher, B.S. '93 Global Director for Insect Resistance Management, DuPont Pioneer

College of Business Cheryl Zimlich, B.S. '86 Board Member and Executive Director, Bohemian Foundation

College of Engineering Terry A. Ruhl, P.E., F. ASCE, B.S. '88 President of Global Transportation Market, CH2M HILL

College of Health and Human Sciences Beryl "Brownie" McGraw B.S. '65, M.Ed. '72 Educator & Administrator (retired)

www.alumni.colostate.edu



**College of Liberal Arts** 

**College of Natural Sciences** Leslie Buttorff, B.S. '79 CEO and President, Quintel Management Consultants

College of Veterinary Medicine and Biomedical Sciences R. Craig Postlewaite, B.S. '74, D.V.M. '76 Chief of Public Health Division in the Office of the Assistant Secretary of Defense for Health Affairs

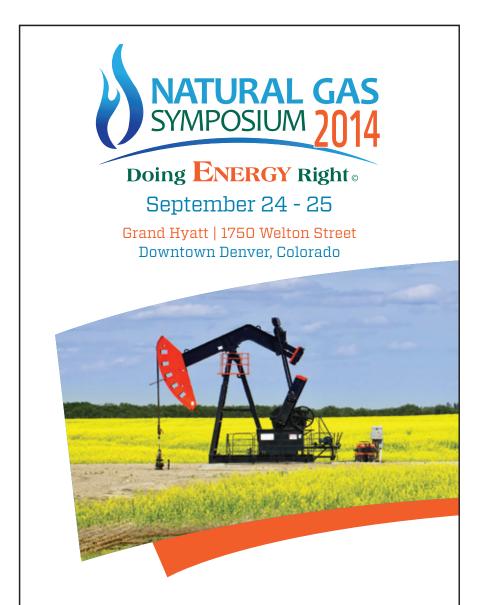
Warner College of Natural Resources A. Alonso Aguirre, M.S. '87, Ph.D. '90 Associate Professor, Department of Environmental Science and Policy, George Mason University



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- Drew Nelson, Senior Manager for Natural Gas, Environmental Defense Fund
- Learn and discuss the risks, uncertainties, benefits, and opportunities in the natural gas industry
- Environmentally-friendly solutions in the natural gas industry

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#### ON THE JOB ———

#### **ARCHITECTURE, CONSTRUCTION**

Brian Blake, who has 20 years of construction experience in Northern Colorado, was named chief estimator at Heath Construction in Fort Collins. Blake held a variety of positions at Sinnett Builders, including project manager, estimator, assistant project manager and safety manager.

David Shigekane was promoted to president of The Neenan Co.,

a Fort-Collins-based design-build firm that specializes in commercial, education and health-care facilities. Shigekane has more than 25 years of industry experience.

#### BIOSCIENCE Array

Shigekane BioPharma Inc. hired Dr. Victor

Sandor as chief medical officer, replacing Dr. Michael Needle, who is leaving the company to pursue other opportunities. Boulder-based Array (Nasdaq: ARRY) develops and commercializes drugs that treat cancer. Sandor has experience working at biopharmaceutical and pharmaceutical companies, including Incyte Corp. Biogen Idec and AstraZeneca. He received his medical degree from McGill University in Montreal and completed his fellowship in medical oncology at the National Institutes of Health in Bethesda, Md.

#### **EDUCATION**

Lyndsey Crum was named assistant vice president for alumni

relations at the University of Northern Colorado in Greeley. Crum, a UNC alumna with nearly a decade of experience in the university advancement field, began her new position Sept. 15. She has served on the UNC Alumni Crum Association board of directors since 2010.

**FOOD AND BEVERAGE** 

Bob Pease, longtime chief operating officer of the Boulder-based nonprofit Brewers Association, has been promoted to chief executive. Charlie Papazian, who was CEO, remains president and will focus on stewardship and beer-community relations. Papazian founded the Ameri-

can Homebrewers Association and the Association of Brewers that merged into the Brewers Association, as well as the Great American Beer Festival. Pease was hired by the brewers' association in 1993 as customer service manager, became operations director, and was promoted to vice president in 1999 and to COO in 2010.

Pease

Peter Burns, a former president of Celestial Seasonings for the Hain Celestial Group, has taken the reins at Boulder-based snack maker Justin's as president and chief executive, replacing company founder Justin Gold. Justin's, founded in 2002, makes all-natural, nut butters and peanut butter cups. Burns has more than 20 years of experience in the natural products industry, including as executive vice president for sales and marketing at Jones Soda Co. and executive vice president for sales at Izze Beverage Co.

Christine Perich, longtime chief financial officer and chief operations officer of Fort Collinsbased New Belgium Brewing, was promoted to president of the company. She started as CFO with New Belgium in 2004. Danielle McLarnon, currently New Belgium's director of finance and accounting, will move into the CFO role. A graduate of Siena College, she has been with New Belgium for more than 10 vears.

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Kyle Krebsbach, a former employee of Boulder-based Upslope Brewing Co., rejoined the brewery as a Denver sales representative after running Crooked Stave Artisans Distribution Co. for the past two years.

#### GOVERNMENT

Leah Browder, currently public works director in Poway, Calif., will become public works director in Loveland beginning Nov. 10. She also has held positions in San Diego and Chula Vista. Calif.





**HEALTH CARE** Drs. Brian Kingston and Lindsey Gerdes ioined the Greelev medical offices of nonprofit health plan Kaiser Permanente Colorado, and Dr. Sukhi Khera joined the Kaiser staff in

Fort Collins after

serving at its clinic in



Longmont. Kingston earned his medical doctorate and completed his residency and internship in family medicine at Texas Tech University Health Sciences Center. He continued his training at the Family Practice Development Center in Waco, Texas and worked for 12 years at Scott & White Burnet Family Medicine in Burnet, Texas. He moved to Colorado in 2012 and worked at Longs Peak Family Practice in Longmont. Gerdes earned her doctorate in osteopathic medicine and master's degree in public health from Touro University College of Osteopathic Medicine in Vallejo, Calif. She then completed her residency in family medicine at Colorado University Health Systems in Fort Collins where she served as chief resident for the patient-centered medical home program. Khera obtained her medical doctorate from Dayanand Medical College in Punjab, India, and completed her residency in internal medicine at New York Hospital Medical Center of Queens. She then completed a fellowship in geriatrics at Case Western Reserve University in Cleveland, Before coming to Kaiser in Longmont, Khera was an internist for University of Colorado Health Medical Group in Fort Collins for more than two years. She was an instructor for the Poudre Valley Hospital Family Medicine Residency Program.

Cardiac electrophysiologist Dr. Ethan Ellis

and physician assistants Ambrish Patel and Zachary Pfiffner joined University of Colorado Health. Ellis, who began serving patients in Fort Collins and Loveland as well as Scottsbluff, Neb., on Sept. 15, completed his fellowship in cardiovascular medicine and residency



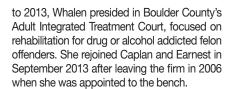
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at Harvard Medical School/Beth Israel Deaconess Medical Center. He also completed his fellowship in clinical cardiac electrophysiology at Harvard Thorndike Electrophysiology Institute/Beth Israel Deaconess Medical Center. He earned his medical degree from the University of Rochester School of Medicine and Dentistry. Patel, who has begun seeing patients in Cheyenne, Wyo., has more than five years of experience in patient care and earned his bachelor's degree at State University of New York. Prior to joining UCHealth, he provided family medicine and outpatient care at Community Health Development, Inc. in Uvalde, Texas. Pfiffner, who joined the UCHealth General Surgery clinic in Loveland, has more than six years of experience. He earned his degree at the University of Wisconsin-Madison. Prior to joining UCHealth, he was a physician assistant for Orthopaedic and Spine Center of the Rockies.

#### LAW

Former Boulder District Judge Gwyneth Whalen, who currently leads Boulder-based Caplan and Earnest's litigation section, was named to the board of Boulder County Restorative Justice, a program of the Longmont Community Justice Partnership. The organization provides restorative justice services as a complement to the traditional justice system. From 2011



#### NONPROFIT

Rochelle Mitchell-Miller was named director of the High Plains Library District Foundation. She formerly was vice-president of the Community Foundation Serving Greeley and Weld County, executive director of Right to Read Weld County and director of development for Larimer Humane Society

#### **REAL ESTATE**



for Windermere Services Co., a regional residential real-estate brokerage based in Seattle. The office, expected to open in December, will be Windermere's first in Colorado. Thompson said he still is in the process of selecting a location and assembling a group

of agents and office staff. He was president of The Group Inc. Real Estate, which has offices in Fort Collins and Loveland, from 2009 through mid-2014.

Deadline to submit items for On the Job is three weeks prior to publication of each biweekly issue. Mail to Editor, BizWest Media LLC. 1790 30th St., Suite 300. Boulder, CO 80301; or email to news@ bizwestmedia.com with On the Job in the subject line.



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#### NONPROFIT **NETWORK**

#### BRIEFS

The Bridge House, a nonprofit based in Boulder that provides services to the homeless and working poor, bought a two-story, 14,423-square-foot office building at 4747 Table Mesa Road in Boulder for \$2.525 million and plans to retrofit it to create living space, a dining area, common space, a computer lab and garden. The money comes from affordable-housing grants from the city of Boulder and the state, plus donations through fundraising efforts. The building, constructed in 1984, was last occupied by American Family Insurance and Flatirons Solutions.

#### FUNDRAISERS

**Oskar Blues Liquids and Solids**, 1555 S. Hover St. in Longmont, will host its second annual chili cook-off from 4 to 8 p.m. Saturday, Sept. 20, in partnership with the Fort Collinsbased **OtterCares Foundation** to benefit college scholarship and classroom grants programs of the **Education Foundation for the St. Vrain Valley**. The event will feature the music of Banned in Japan, raffle items and activities for kids as well as food and drink.

The Longmont Community Justice Partnership will host a "Sip and Savor Soiree," a launch gala for Boulder County Restorative Justice, on Saturday, Sept. 20, to raise funds for restorative-justice programs in Boulder County. For more information or to R.S.V.P., call 303-776-1527 or email events@lcjp.org.

Tour de Fat, Fort Collins-based **New Belgium Brewing**'s traveling festival of bikes, beer and bemusement, raised more than \$113,000 in Fort Collins on Aug. 30, up 25 percent from last year, and raised more than \$100,000 in Denver on Sept. 6, up 30 percent from last year. About 25,000 bicycle and beer enthusiasts came to Civic Center Park for the Fort Collins stop and 18,000 showed up in City Park in Denver. Proceeds from beer and merchandise sales and donations from bike-parade participants went to local nonprofits. The beneficiaries of this year's Fort Collins stop, which are all focused on making New Belgium's hometown a better place to ride, are Overland Mountain Bike Club, Bike Fort Collins and Fort Collins Bike Co-Op. The beneficiaries of this year's Denver stop are BikeDenver and The Denver Cruisers.

The fifth annual **Dancing With the Broomfield Stars**, held Sept. 10 at the 1stBank Center in

Broomfield, raised more than \$70,600 for the **Broomfield Community Foundation**. The event pairs Broomfield residents with professional dancers or instructors. The total includes "votes" from the audience; more was raised through ticket sales.

Firefighters who served as guest baristas on Aug. 19 at **The Human Bean**'s Fort Collins locations raised \$1,100 for the Terry Farrell Firefighter Fund, a local charity that benefits Colorado firefighters and their families in time of need. Ten percent of all sales were donated to the nonprofit organization.

#### **GOOD DEEDS**

Re/Max co-founder **Dave Liniger** and his wife, **Gail**, are donating the Wildlife Experience in Douglas County to the University of Colorado. Valued at \$40 million, the museum and exhibition facility on 14 acres represents the largest donation of real estate ever received by CU.

Xcel Energy employees and their families volunteered to help nonprofit organizations around Colorado on Sept. 6 as part of the company's 2014 Day of Service. Among more than a dozen projects around Colorado, they sized and installed trim around the inside walls of the Sister Carmen Community Center thrift shop in Lafayette to protect the walls from shopping carts, and worked with the Broomfield Veterans Memorial Museum and the Broomfield chapter of the Daughters of the American Revolution to fold pocket flags.

#### GRANTS

The Pollination Project, a Fort Collins-based nonprofit organization that gives \$1.000 a day, every day, to individual change-makers and activists, awarded a grant to local resident Lucinda Kerschensteiner, founder of Uhambo, which supports people with disabilities in rural and underdeveloped areas of Southern Africa with community-based programs that focus on training, advocacy and income generation opportunities.

Longmont-based First Nations Development Institute received one of four grants of \$415,000 each from the Princeton, N.J.based Robert Wood Johnson Foundation in partnership with Public Interest Projects. First Nations will use the grant to address school and employment risk factors facing Native American boys and young men in Arizona, New Mexico and Texas. The grants are part of the foundation's \$11.5 million Forward Promise initiative to improve the health and success of middle-school and high-school boys and young men of color. Under the program, First Nations expects to award four to eight grants ranging from \$38,000 to \$50,000 each.

Fort Collins-based **Pathways Hospice** received a \$90,000 grant from the **Daniels Fund** for its operating support and capital needs. Pathways chief executive Evan Hyatt said \$40,000 will go toward general operating support and \$50,000 will go toward upgrading the heating and air system at Pathways' facilities in Northern Colorado. Pathways serves Larimer County and part of Weld County, mostly west of U.S. Highway 85.

The U.S. Department of Health and Human Services awarded \$4.7 million in Affordable Care Act funding to 16 community health centers in Colorado to expand primary care services, including \$337,298 to **Clinica Campesina Family Health Services** in Lafayette, \$237,322 to **Mountain Family Health Centers** in Nederland, \$436,992 to **Plan de Salud del Valle Inc.** in Fort Lupton, and \$304,468 to **Sunrise Community Health** in Evans. The funding will allow the facilities to hire an estimated 86 new staff, stay open for longer hours and expand their services.

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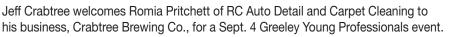
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COURTESY GREELEY CHAMBER OF COMMERCE





COURTESY GREELEY CHAMBER OF COMMERCE

From left: Nick Berryman of Realtec, Ryan Smith of Thrivent Financial and Ryan Mayeda of Weld Family Clinic of Chiropractic connect at a Greeley Young Professionals event Sept. 4.



COURTESY GREELEY CHAMBER OF COMMERCE Joe Torre of Comcast meets Debbie Cook of Edward Jones & Co. on Aug. 28 at a Greeley Chamber of Commerce mini trade show.



COURTESY GREELEY CHAMBER OF COMMERCE

Kellen Miles of First California Mortgage reconnects with Hannah LaForest, a new staff member of the Greeley Chamber of Commerce, at a Sept. 4 Greeley Young Professionals event at Crabtree Brewing Co.



COURTESY GREELEY CHAMBER OF COMMERCE

Mike Friede of Leprino Foods, left, gets acquainted with Bill Becker of Security Service Federal Credit Union at an Aug 28 Business After Hours event at the Greeley Chamber of Commerce.



COURTESY GREELEY CHAMBER OF COMMERCE

Randy Waddle of Broken Plow Brewery, left, connects with Carlo Pellegrini of Pellegrini Ristorante Italiano at an Aug. 28 Greeley Chamber of Commerce Business After Hours event.



## Submit your event photos for BizWest's Time Out page!

Email your event photos to Dallas Heltzell, dheltzell@ bizwestmedia.com. Include complete identification of individuals as well as name, date and place of the event.



COURTESY GREELEY CHAMBER OF COMMERCE

From left, Mark Weaver of Open Door Human Resources meets Josh Packard of the University of Northern Colorado's Social Research Lab and Celeste Ewert of Envision at a Business After Hours event hosted Aug. 28 by the Greeley Chamber of Commerce.

#### **26** Sept. 19 - Oct. 2, 2014

## Weld bucks trend of fewer sales, higher prices

ocal home sales and pricing are moderating and the yearto-date sales are 1.4 percent

behind last year, with the median price of \$261,000 up 4.4 percent. The decrease in home sales and increase in pricing is fairly similar in each county with the exception



**REAL ESTATE** Dave Pettigrew

of Weld County which is posting double-digit increases in both sales and pricing. August sales in the four-county region totaled 1,888, off 4.8 percent from last year, and the median price was up just 3.7 percent.

Homes still are selling quickly as evidenced by the average of 41 days to offer for the home sales closed this year. This compares with 50 days last year and 77 days in 2012. The inventory of homes for sale has dropped 9 percent, from 6,510 at the end of July to 6,014 at the end of August. With an expected demand of around 7,500 homes over the next six months, the inventory is about a four-month supply, short of the six months required for a balanced market. This supply varies considerably



## **October 1-3, 2014**

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O

Local home sales

Year-to-date (January - August)

	20	013	2	014	% Increase	% Increase	
	Sales	Med. Price	Sales Med. Price		Sales	Price	
Boulder County	3,885	\$335,000	3,553	\$355,000	-8.5%	6.0%	
Broomfield County	847	\$286,339	834	\$313,727	-1.5%	9.6%	
Larimer County	4,834	\$240,000	4,571	\$255,000	-5.3%	6.3%	
Weld County	3,516	\$201,000	3,937	\$224,000	12.0%	11.4%	
TOTAL/AVG.	13,082	\$250,000	12,895	\$261,000	-1.4%	4.4%	

by price range with a supply as low as one or two months in the lower price ranges and a one-year-plus supply in the higher price ranges.

Mortgage rates remain at historically low levels and, in spite of the price increases, homes are more affordable today than they were a few years ago when mortgage rates were higher. As an example, the median selling price in Larimer County in 2008 was \$215,000 and mortgage interest rates were at 6 percent. With a 20 percent down payment and a \$172,000 loan, the monthly payment was \$1,031. Currently, the median price is at \$255,000, and a \$204,000 loan at 4 percent has a monthly payment of \$973.

In the Denver metro area, sales in

August were down 7 percent from last year and the average price was up 6 percent. They also are experiencing a shortage of homes for sale, with the supply at the end of August down 13 percent from the previous month. They calculate their inventory at a very slim eight weeks of supply.

The four-county area now is on a pace for 18,400 home sales compared with 18,690 last year, but with the higher selling prices the total dollar volume is still on pace for a record \$6 billion compared with \$5.76 billion last year.

Dave Pettigrew can be contacted at FCRealtor@msn.com or 970-282-9305.

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Charities for Children Charities is a 501c3 non-profit organization dedicated to providing for children in Larimer County who have been abused, neglected or are at-risk. In order to maintain 100% distribution of donations; we have over 170 local businesses underwrite our administrative expenses. Whenever you shop, dine or hire one of these businesses, you are becoming part of the solution to child abuse in our community.

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Business Members, please call 970.484.9090 or visit www.RealitiesForChildren.com.

JUDGMENTS

**Boulder County** 

DEBTOR: PROMON-

tor: United Food Service

Inc. Amount: \$2492.94.

8/14/2014

8/16/2014

Case #C-13c73819. Date:

DEBTOR: ERIN FOUTZ.

Creditor: Wakefield Assoc Inc. Amount: \$5623.99.

Case #C-14c-031955. Date

DEBTOR: WILL C & WIL-

LIAM C BUTLER, Credi-

tor: Discover Bk. Amount: \$9455.77. Case #C-080

003548. Date: 8/16/2014

DEBTOR: KEVIN BECK,

Creditor: Lvnv Funding Llc. Amount: \$2964.03. Case

#C-08c-003927. Date:

DEBTOR: MICHELLE CLIFFORD, Creditor:

Carol Glassman. Amount: \$142456.64. Case

DEBTOR: NINFA GON-

ZALEZ, Creditor: Alterna-

Amount: \$1914.82. Case

tive Revenue Systems.

#C-14c-031586. Date:

DEBTOR: JOYCE A

EGGLESTON, Creditor: Metro Collection Service

#C-14c-031051. Date:

DEBTOR: KAREN

BEICH, Creditor: Pow-

derhorn Condo Assoc Inc.

Amount: \$7749.19. Case #C-14c-031807. Date:

DEBTOR: MATTHEW

BRIDENBAUGH, Creditor: Capital One Bk Usa. Amount: \$1777.8. Case

DEBTOR: SAM P APPLEBY, Creditor: Capi-

tal One Bk Usa, Amount

\$11412.25. Case #C-13c

033760. Date: 8/21/2014

DEBTOR: MICHAEL

ond Round Lp. Amount: \$7927.47. Case #C-14c

031812. Date: 8/21/2014

BURRELL, Creditor: Boulder Valley Credit Union. Amount: \$18988.84. Case

#C-08c-001782. Date:

DEBTOR: CRAIG WER-NER, Creditor: Wakefield

\$3572.27. Case #C-14c

031875. Date: 8/22/2014

**OBRIEN**, Creditor: Capital

Assoc Inc. Amount:

DEBTOR: DENNIS

One Bk Usa. Amount

\$6645.18. Case #C-14c-

031335. Date: 8/23/2014

DEBTOR: LEONARD

Primary Fin Services. Amount: \$57917.33. Case

DEBTOR: SALVADOR &

OLIVIA JIMENEZ, Credi-

tor: Cavalry Portfolio Servic-

es Llc. Amount: \$6651.23. Case #C-12c-003449. Date:

SCHWANDER Creditor

Cavalry Spv I Llc. Amount: \$12807.57. Case #C-14c-

031525. Date: 8/23/2014

MICHELLE CZOPEK, Creditor: Thomas & Susan

Case #C-14s-000034. Date:

Hacker, Amount: \$986.0.

DEBTOR: DESIGNING

MINDS LLC, Creditor:

Ryan Altman. Amount: \$1105924.66. Case

#D-13cv-030115. Date:

DEBTOR: FRANCES

SULLIVAN, Creditor: Unifund Ccr Llc. Amount:

030692. Date: 8/27/2014

\$2558.4. Case #C-14c-

DEBTOR: DAVID &

#D-13cv-031159. Date:

8/23/2014

8/23/2014

8/23/2014

8/26/2014

DEBTOR: LEE

CASSARA. Creditor:

8/21/2014

DEBTOR: KATY

WATKINS. Creditor: Sec-

#C-13c-032187. Date:

Inc. Amount: \$769.07. Case

#D-12dr000633. Date:

8/16/2014

8/19/2014

8/20/2014

8/20/2014

8/21/2014

8/21/2014

TORY RIDER LLC, Credi-

DEBTOR: ISRAEL MEN-

DEZ. Creditor: Merchants

Acceptance Inc. Amount:

031888 Date: 8/27/2014

**DEBTOR: THAD FRE-**

RICKS, Creditor: Beacon

Amount: \$40876.95. Case

#D-14cv-032650. Date:

DEBTOR: JUDITH A

**GIGLIO**, Creditor: St Vrain Valley Credit Union.

#D-10cv-000190. Date:

DEBTOR: STEVEN E

FOSTER. Creditor: Premier

Members Fed Credit I Ini

Amount: \$6651.58. Case

DEBTOR: CATHY CAN-

TOR, Creditor: Tina Warner. Amount: \$27513.13. Case

#D-09cv-000258. Date:

DEBTOR: ALBERT &

BETTY J VIGIL, Credi-

tor: Russell J Mccallian.

Case #D-03cv1363. Date:

DEBTOR: DANIEL E

field Assoc Inc. Amount:

\$1373.79. Case #C-12c

001096. Date: 8/22/2014

DEBTOR: MAGALIG

ECHEAGARAY, Creditor

Discover Bk. Amount: \$0.0.

Case #C-07c1904. Date:

**Broomfield County** 

DEBTOR: NICOLE L &

NICOLE KINNEY. Credi-

\$4143.1. Case #C-14c-

DEBTOR: LOREN

SMITH, Creditor: Cav-alry Spv I Llc. Amount:

\$1477.66. Case #C-12c

001310. Date: 9/4/2014

Larimer County

**DEBTOR: ROBERT &** 

VICKI KATZ, Creditor:

Grem Armstrong. Amount: \$16400.0. Case #C-13c-

004069. Date: 8/20/2014

DEBTOR: CHARLES

V SANCHEZ. Creditor:

#D-13cv-030895. Date:

SLUSS, Creditor: Capital

\$1591.82. Case #C-14c-

032070. Date: 8/21/2014

DEBTOR: JACK BUCK-

NER. Creditor: Arrow Fin

Services Llc. Amount: \$15789.03. Case #C-09c-

009387. Date: 8/21/2014

GILMARTIN, Creditor: Account Brokers Larimer

Cntv I. Amount: \$1610.73.

Case #C-12c-009003. Date:

DEBTOR: KEITH

DEBTOR: DOUG &

JENNY WHETSELL

Creditor: Cheryl Christine Friede. Amount: \$3428.58.

Case #C-14c-032115. Date:

DEBTOR: GAIL J WEBB.

Creditor: Wakefield Assoc

Inc. Amount: \$678.3. Case

Creditor: Alvin L Miller Trust.

Amount: \$46138,38, Case

DEBTOR: TOM AGNEW,

Creditor: Cavalry Spv I Llc. Amount: \$9520.04. Case

#C-14c-030189. Date:

DEBTOR: SHAWN P

Cavalry Spv I Llc. Amount:

\$2337.63. Case #C-13c

036100. Date: 8/23/2014

See Record, 28

FRAZIER, Creditor:

#D-14cv-030501. Date:

#C-14c-030553. Date:

DEBTOR: KI SHIH,

8/21/2014

8/22/2014

8/23/2014

8/23/2014

8/23/2014

DEBTOR: ANA M

One Bk Usa. Amount:

8/21/2014

Asset Acceptance Llc. Amount: \$19473.98. Case

030059. Date: 8/29/2014

tor: Wells Fargo Bk. Amount:

GROVES, Creditor: Wake-

Amount: \$611762.79.

#C-02c-000788. Date:

Amount: \$27988.99. Case

8/27/2014

8/28/2014

8/28/2014

8/28/2014

8/14/2014

8/23/2014

Sales Acquisition Inc.

\$1703.9. Case #C-14c-

#### **Bankruptcies** Foreclosures **Judgments** 3518 Wagon Trail Place, Greeley; Case #2014-Ogrady, 5905 Sand Cherry Ln, Timnath. Lender: Bank Applications for bankruptcy Includes notices of election Judgments constitute de-22175, Date Filed: 9/4/2014 America, Amount Due: protection are filed with the and demand filed by credicisions by a court of law \$270753. Case #48883 against an individual or U.S. Bankruptcy Court in tors alleging default on a 8/29/2014 FORECLOSURES Denver. Chapter 7 denotes debt. Foreclosures are not corporation for payment of **Boulder County** Weld County filings made for liquidation. final until a Public Trustee's monetary damages. BORROWER: Deborah Chapter 11 indicates filings Deed has been issued. BORROWER: Rob D P Moore, 4851 10th St, Boulder. Lender: Wells **Warranty Deeds** Hoover, 321 E Juneberry St, Milliken. Lender: Jp Morgan for reorganization. Chapter State Tax Liens Transfers property while Fargo Bank National Asso, 13 indicates filings that en-Mtg Acquisition Corp, Amount Due: \$113259 Amount Due: \$315529. Case #3397301. 8/15/2014 Judgments filed against guaranteeing a clear title able petitioners to pay off assets of individuals or free of any encumbrances Case #4039525. 8/21/2014 their creditors over three to businesses with delinquent that are not listed on the BORROWER: Celia & Jose BORROWER: Brian & Julie five years. R Cabrera, 131 Empson Dr, Longmont. Lender: Colorado Housing Finance deed. taxes. Scarbrough, 6712 Quincy Ave, Firestone. Lender: Citi-mortgage Inc, Amount Due: This information is obtained from SKLD Information Services. Autho, Amount Due: \$163386. Case #4039526.

BANKRUPTCIES **Boulder County** Chapter 7

CARLA MICHELE DAEHNKE, 439 Thistle Pl, Longmont; Case #2014-21712, Date Filed: 8/27/2014

JOSE RENE LOPEZ, 600 Martin Street, Longmont; Case #2014-21770, Date Filed: 8/27/2014

**GAIL OSTRANDER**, 831 17th Ave Lot 21, Longmont; Case #2014-21840, Date Filed: 8/28/2014

DENNIS DALE DRAKE, Po Box 428. Nederland Case #2014-21866. Date Filed: 8/29/2014

VICTOR FORSYTHE, 5610 Arapahoe Ave Apt 133. Boulder: Case #2014-21873, Date Filed: 8/29/2014

DOREEN RENAY ALLS-HOUSE, 804 Nelson Park Drive, Longmont; Case #2014-21944, Date Filed: 8/30/2014

JON PHILLIP GILS-DORF, 1100 E 17th Ave Apt D105, Longmont; Case #2014-21945, Date Filed: 8/30/2014

FRANCES ELOUISE MAROSKI, 2651 Westlake Ct, Longmont; Case #2014-21947, Date Filed: 8/30/2014

JACK LAVINO, 2800 Kalmia Avenue Apt B302, Boul-der; Case #2014-21989, Date Filed: 8/30/2014

DENISE YVONNE CARR, 2450 Airport Road B215, Longmont; Case #2014-22078, Date Filed: 9/1/2014

JANAE PAIZ, 630 S Peck Dr Unit 1107, Longmont; Case #2014-22079, Date Filed: 9/1/2014

ERIC ACHILLE GHES-QUIERE, 1925 24th Ave, Longmont; Case #2014-22161, Date Filed: 9/4/2014

MACKENZIE C FRI-ESEN, 10502 Firview Court, Louisville; Case #2014-22180, Date Filed: 9/5/2014

RODGER WILLIAM MOLER, 814 Megan Ct, Longmont; Case #2014 22194. Date Filed: 9/5/2014

SARA JEAN CHESTERS 1601 Great Western Drive, Longmont; Case #2014-22198, Date Filed: 9/5/2014

Chapter 13

THOMAS EDWIN MCMICHEN, 1567 Belmont Dr, Longmont; Case 731. Date Filed: 8/27/2014

**DULCINEA HERRERA**, 118 E Saint Clair Avenue, Longmont; Case #2014-22137, Date Filed: 9/4/2014

**Broomfield County** Chapter 7

MATTHEW SCOTT MILLER, 7643 West 98th Avenue, Broomfield; Case #2014-22024, Date Filed: 8/30/2014

BRIAN ADEN BERRYHI-LL, 11577 Jay St, Broom-field; Case #2014-22075, Date Filed: 9/1/2014 SELINA M MORELLI.

DANIEL J SWEENEY,

Date Filed: 8/30/2014

WILLIAM SCOTT

8/30/2014

BICKFORD, 330 22nd

St Se, Loveland; Case #2014-22035, Date Filed:

DAVID ALLEN LAW, 301

Spaulding Lane #28, Fort Collins; Case #2014-22036,

**ROBERT J GUERRERO,** 

5928 Mercury Dr, Fort Col-lins; Case #2014-22048,

COUCH, 2500 E Harmony Rd Lot 475, Fort Collins;

Case #2014-22111, Date

WILLIAM NED LOVE,

1108 E 8th St, Loveland;

Case #2014-21714, Date

SAMUEL J RAY, 4905

Hahns Peak Dr #202, Love-

land; Case #2014-21848,

MUNOZ, 1619 Quail Hol-low Dr, Fort Collins; Case #2014-22150, Date Filed:

10th Avenue, Brighton; Case #2014-21703, Date

SECUNDINO CONRADO

MANZANARES, 2990 W

C St Unit 19, Greeley; Case #2014-21715, Date Filed:

JESSE J SALAZAR, 3018

39th Avenue, Evans; Case #2014-21746, Date Filed:

JOSHUA LEWIS BLAIR,

316 Beth Ave, Fort Lupton; Case #2014-21753, Date

JAMES DAVID BYRD

#2014-21754, Date Filed:

2762 Blue Acona Way,

Johnstown: Case

8/27/2014

Filed: 8/27/2014

Filed: 8/27/2014

8/27/2014

8/27/2014

Date Filed: 8/29/2014

MARCO ANTONIO

9/4/2014

Date Filed: 8/31/2014

Date Filed: 8/31/2014

MICHAEL WAYNE

Filed: 9/3/2014

Chapter 13

Filed: 8/27/2014

1420 Banyan Drive, Fort Collins; Case #2014-22025,

Broomfield: Case #2014-22120, Date Filed: 9/3/2014 **BOCIO PEREZ** FIGUEROA, 13100 Julian Ct. Broomfield: Case #2014-22142, Date Filed: 9/3/2014

2577 W 133rd Circle.

Larimer County Chapter 7

PETER MARC VOGEL 1229 Solstice Lane, Fort Collins; Case #2014-21713, Date Filed: 8/27/2014 SCOTT ANDREW

LUTZ, 4240 E County Road 66, Wellington; Case #2014-21724, Date Filed: 8/27/2014 DIANA DEE HUTT, 3425 Kenwood Drive, Fort Collins; Case #2014-21744, Date

Filed: 8/27/2014 QUENTIN CHARLES BLAIR, 806 E 5th St, Love-land; Case #2014-21759,

Date Filed: 8/27/2014

ANTHONY JOHN ROMERO, 3933 Bingham Hill Rd, Fort Collins; Case #2014-21785, Date Filed: 8/27/2014

BRENT GRAYDON MOSS, 7344 Matheson Dr, Fort Collins; Case #2014-GARY LOU CASH, 736 Butte Pass Dr. Fort Collins: Case #2014-21786, Date 22229, Date Filed: 9/5/2014 Filed: 8/27/2014

**Weld County** SYNTHIA KAY FURNEY, **Chapter 7** 5225 White Willow Dr #O200, Fort Collins; Case GARY C HOGAN, 43 S #2014-21787, Date Filed:

8/27/2014 ALBERT PARKER JR SCOTT, Po Box 71, Wel-lington; Case #2014-21802, Date Filed: 8/28/2014

DON PAUL ODER, 1005 Colorado Ave, Loveland; Case #2014-21805, Date Filed: 8/28/2014

DAVID E GLASS, 3636 Royal Drive, Fort Collins; Case #2014-21822, Date Filed: 8/28/2014

ELIZABETH ANNE LAM-BERT, 1708 Leila Dr, Loveland Case #2014-21835, Date Filed: 8/28/2014

**BICHARD WILLIAM** PALMER, 4210 Coal-dale Dr, Loveland; Case #2014-21837, Date Filed:

Filed: 8/29/2014

8/29/2014

Filed: 8/30/2014

tail Cir, Wellington; Case

JOSHUA R JOHNSON.

WILLIAM J DOMAGO.

1014 Hahn Court, Loveland; Case #2014-22011, Date Filed: 8/30/2014

TAMMY SUE STOVALL,

400 Hickory #98, Fort Col-lins; Case #2014-22016,

Date Filed: 8/30/2014

650 Moose Court, Loveland; Case #2014-22007, Date

MICHAEL DEAN BERG-STROM, 144 Siesta 8/28/2014 DONNA RENEE NEU-Kev Dr. Windsor: Case BURGER, 2139 Grays Peak Dr #203, Loveland; #2014-21784, Date Filed: 8/27/2014 Case #2014-21885, Date

NICHOLAS J GLENETS-KI, 228 48th Ave Ct, Gree ELIDA LOEK, 7800 Whiteley; Case #2014-21789, Date Filed: 8/28/2014 #2014-21909. Date Filed: DEBRA LYNN FUTCH.

2709 W 14th Street, Gree ley; Case #2014-21801, Date Filed: 8/28/2014 STEPHANIE ANN

MARQUEZ, 6914 W 3rd Street, Greeley; Case #2014-21804, Date Filed: 8/28/2014 SUSAN MARIE RIEKEN,

Po Box 1042, Frederick; Case #2014-21809, Date Filed: 8/28/2014 SAUL CASTRO, 3507

Myrtle St, Evans; Case #2014-21826, Date Filed: 8/28/2014

**RYAN NEAL MIDDLE-**TON, 708 27th Ave #307, Greeley; Case #2014-21859, Date Filed: 8/29/2014

SUE LYNN BLACK-

MORE, 10574 Bald Eagle Circle, Firestone; Case #2014-21867, Date Filed: 8/29/2014 SCOTT STEVEN NEW-

ELL, 12531 Kearney Circle, Brighton; Case #2014-21889, Date Filed: 8/29/2014

WILLIAM JOSEPH JR ESSERT, 306 Fossil Drive, Johnstown; Case #2014-21894, Date Filed: 8/29/2014

SUE CARROL ROOT. 199 West Southern Street, Brighton; Case #2014-21899, Date Filed: 8/29/2014

**RICHARD MALTOS**, 116 16th Ave, Greeley; Case #2014-21912, Date Filed: 8/29/2014

JOSEPH MATTHEW **KREUTZER**, 594 Brand-ing Iron Ct, Brighton; Case #2014-21933, Date Filed: 8/29/2014

DENNIS JAMES PAPLOW, 12156 Monaco Drive, Brighton; Case #2014-21938 Date Filed 8/29/2014

JACOB J GLADURA 3306 Abby Road Apt 718, Evans; Case #2014-21960, Date Filed: 8/30/2014

TRAVIS DALBOTTEN, 12240 Niagara St, Brighton; Case #2014-21967, Date Filed: 8/30/2014

BRIAN ROBERT LONG-STRETH, 1920 Wood Duck Drive, Johnstown: Case #2014-21968, Date Filed: 8/30/2014

RUDY VALLEJO, 173 North Alice Avenue, Milliken; Case #2014-22102, Date Filed: 9/3/2014

MELISSA ANN MORRIS. 26 S Fremont Ave, John-stown; Case #2014-22106, Date Filed: 9/3/2014

SANTINA LEE VASQUEZ, 1835 Wood Duck Drive, Johnstown; Case #2014-22207, Date Filed: 9/5/2014

Chapter 13

DANIEL I ALVAREZ, 5404 W 5th St Rd, Greelev: Case #2014-21740, Date Filed: 8/27/2014

ALBERTO A JR OLIVO, 4427 West 5th Street, Greeley; Case #2014-21762, Date Filed: 8/27/2014

TROY ADAM GAINES 1104 25th Avenue, Greele Case #2014-21861, Date ley Filed: 8/29/2014

BRADLEY LEWIS JONES, 7204 W 23rd Street, Greeley; Case #2014-21974, Date Filed: 8/30/2014

JOSHUA J NEEL, 435 N 35th Avenue, Greeley; Case #2014-22047, Date Filed: 8/31/2014

WALTER DEWAYNE LUNDY, 3907 Gold Rush Court, Evans; Case #2014-22151, Date Filed: 9/4/2014 OSVALDO ENRIQUEZ,

\$153350. Case #3397574. 8/16/2014

Henry, 3838 Fredericks Ct, Boulder. Lender: Nationstar Mortgage Llc, Amount Due: \$285986. Case #3397575. 8/16/2014

BORROWER Paul M

BORROWER: Lisa R Duran, 2815 Denver Ave, Longmont. Lender: Colora-do Housing Finance Autho, Amount Due: \$121875. Case #3397793. 8/19/2014

BORROWER: Tiffany A Morrison, 742 Cameron Ln, Longmont. Lender: Bank America, Amount Due: \$172902. Case #3397992. 8/20/2014

L & Dona J London, 1334 Sharpe PI, Longmont. Lend-er: Federal National Mort-gage Asso, Amount Due: \$139602, Case #3397993. 8/20/2014

BORROWER: Michael

BORROWER: Roger & Sara Sims, 215 Range Rd, Nederland. Lender: Nationstar Mortgage Llc, Amount Due: \$403685. Case #3397994. 8/20/2014

BORROWER: Kevin & Alyssa Moist, 1624 Sumner St, Longmont. Lender: Colorado Housing Finance Autho, Amount Due: \$245065. Case #3398296. 8/21/2014

BORROWER: Jesse Jones, 805 Summer Hawk Dr Unit M78, Longmont. Lender: Bank America. Amount Due: \$128720. Case #3398297. 8/21/2014

BORROWER: David D &

Desirae D Person, 22 Telluride PI, Longmont. Lender: American Estate Trust Lc, Amount Due: \$37225. Case #3398298.8/21/2014

**Broomfield County** BORROWER: Rick & Kelly Lamb, 1106 Oakhurst Dr, Broomfield. Lender: Bank New York Mellon, Amount

Due: \$474449. Case #8187 8/29/2014

Larimer County BORROWER: Ricardo

& Norma J Tamez, 2960 Skimmerhorn St, Fort Collins. Lender: Bank America Amount Due: \$452680. Case #47151. 8/22/2014

BORROWER: Alan & Dorothy Moellenhoff, 4033 Davidia Ct, Loveland. Lend er: Mt Bank, Amount Due: \$106842. Case #47796. 8/26/2014

BORROWER: Charles Allan & Gloria Jean Lit-trell, 4514 Sunshine Cir, Loveland. Lender: Us Bank Amount Due: \$104646. Case #47797. 8/26/2014

BORROWER: Jacqueline Oriordan & Jason E Leal, 1308 Ellen PI, Loveland. Lender: Wells Fargo Bank Amount Due: \$130244 Case #48197. 8/27/2014

BORROWER: Eric Neckel, 6317 N County Road 29c, Bellyue Lender Wells Fargo Bank, Amount Due: \$121934. Case #48198. 8/27/2014

BORROWER: Michelle Lee Billington, 894 19th St Sw. Loveland. Lender: Jpmorgan Chase Bank, Amount Due: \$110305. Case #48872.8/29/2014

BORROWER: Pamela S

8/21/2014

BORROWER: Rvan A & Edie P Wacker, 33093 County Road 8, Keenesburg. Lender: Ocwen Loan Servicing Llc, Amount Due: \$249578. Case #4039873. 8/22/2014

BORROWER: Christopher J Bowman, 5151 W 29th St Unit 1805, Greeley. Lender: Pnc Bk, Amount Due: \$128549. Case #4039874. 8/22/2014

BORROWER: Tanya A Macbain, 400 Harrow Ln, Platteville. Lender: Provident Funding Assoc Lp, Amount Due: \$174663. Case #4040247.8/23/2014

BORROWER: Roots Marketing Cleaning Llc, 1327 4th St, Greeley. Lender: Infinity Capital Group Llc, Amount Due: \$49173. Case #4040248. 8/23/2014

BORROWER: Levi A Dahlstrom, 2282 Stage Coach Dr, Milliken. Lender: Colo Housing Fin Authority, Amount Due: \$157308. Case #4040664. 8/26/2014

BORROWER: Lisa & David Enriquez, 3501 Northpoint Dr Evans. Lender: Deutsche Bk Natl Trust Co, Amount Due: \$172177. Case #4040665.8/26/2014

BORROWER: Manuel

Jr Rodriguez, 508 Pebble Beach Ave, Johnstown.

Lender: Branch Bk Trust

Co, Amount Due: \$166455. Case #4041270. 8/28/2014

BORROWER: Craig Mcgrath, 1703 26th Avenue Pl, Greeley. Lender: Nation-

star Mtg Llc, Amount Due: \$157050. Case #4041271.

BORROWER: Daniel

James Rowley, 2700 Haven Ct, Evans. Lender: Bk New York Mellon, Amount Due:

\$154341. Case #4041679.

BORROWER: Claro

Pacheco Fernandez, 308 13th Ave, Greeley.

#4041680. 8/29/2014

BORROWER: Robert S

& Kristin K Ervin, 11 Cot-

Lender: Bk New York Mel-

Ion, Amount Due: \$111186.

Case #4041681. 8/29/2014

BORROWER: Martha

E Tatro, 182 N 1st Ave, Greeley. Lender: Hsbc Bk

Usa, Amount Due: \$106346.

Case #4041682. 8/29/2014

Pearson, 110 Monmouth Ave, Firestone. Lender: Val-

lev Bk Trust Amount Due:

\$188714. Case #4042059. 8/30/2014

Land Cattle Co Llc, 5628

W 19th St. Greelev, Lender:

Advantage Bk, Amount Due: \$420000. Case #4042060.

BORROWER: Le Roy R

Franklin, 1410 E 24th St, Greeley. Lender: Nationstar Mtg Llc, Amount Due:

\$201014. Case #4042061.

BORROWER: Robert A

Phyllis J Loomis, 2933 43rd

Ave, Greeley. Lender: Wells

Fargo Bk, Amount Due: \$113635. Case #4042062.

8/30/2014

8/30/2014

8/30/2014

BORROWER: Ben E

tonwood Ct Windsor

Lender: Wells Fargo Bk, Amount Due: \$99451. Case

8/28/2014

8/29/2014

from **27** DEBTOR: KARINTHIA C ENRIQUEZ, Creditor: Capital One Bk Usa, Amount: \$2387.27. Case #C-14c 032527. Date: 8/23/2014

DEBTOR: LORA HIS-SONG, Creditor: Gemin Capital Group Llc. Amount: \$1840.4. Case #C-13c 031515. Date: 8/23/2014

DEBTOR: JOSEPH R SHRADER, Creditor: Citibank South Dakota Amount: \$40570.48. Case #D-10cv-000702. Date: 8/26/2014

DEBTOR: RENNER GROUP LLC, Creditor: Comerica Bk. Amount: \$67334.95. Case #D-13cv-000070. Date: 8/26/2014

DEBTOR: JEFF THEISEN, Credi-tor: Kathryn Theisen Amount: \$30703.53. Case #D-11dr-001147. Date

DEBTOR: NICOLE M LEWIS, Creditor: Professional Fin Co Inc. Amount: \$819.57. Case #C-12c 002143. Date: 8/28/2014

DEBTOR: SCOTT FOS-TER, Creditor: Bree Ann Allmon. Amount: \$9195.8. Case #D-13cv-000123. Date: 8/28/2014

DEBTOR: SARAH JALBERS, Creditor: Account Brokers Larimer County. Amount: \$1373.86. Case #C-14c-031389. Date: 8/29/2014

**DEBTOR: SHERRILL LEWIS,** Creditor: Richard S Holstine. Amount: \$531.0. Case #C-14s-000238. Date: 8/29/2014

DEBTOR: EDWARD L HAGEMAN, Credi-tor: Colo Dept Revenue. Amount: \$12714.67. Case #D-11cv-800651. Date: 8/21/2014

DEBTOR: SHEILA SMITH, Creditor: Colo Dept Revenue. Amount: \$782.0. Case #D-14cv-800628. Date: 8/22/2014

DEBTOR: ELIZA-BETH L TATE. Credi tor: Colo St Revenue. Amount: \$641.0. Case #D-D352012cv802692. Date: 8/28/2014

DEBTOR: ANGELA HARVEY, Creditor: Liberty Acquisitions Llc. Amount: \$1083 88 Case #C-09 9865. Date: 8/29/2014

DEBTOR: HEIDI J HIL-YARD, Creditor: Bonded Adjusting Service. Amount: \$3319.84 Case #C-10c 005602. Date: 8/30/2014

DEBTOR: DOUGLAS G & LISA R SPIGHT, Creditor: Highland Meadows Community Ass. Amount: \$1538.35. Case #C-08c-005820. Date: 9/3/2014

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Weld County

DEBTOR: GREGG LEE, Creditor: Sylvia Lee. Amount: \$12733.66. Case #D-13cv-031342. Date: 8/21/2014

DEBTOR: GREGORY M JOHNSON, Creditor Account Brokers Larimer County. Amount: \$4131.53. Case #C-13c-006226. Date: 8/23/2014

8/23/2014

Creditor: Wakefield Ass

DEBTOR: FELIX

Inc. Amount: \$764.62. Case

14c-033454. Date:

MEDINA, Creditor: Wake-

field Assoc Inc. Amount:

033902. Date: 8/23/2014

TILLAN. Creditor: Wake

field Assoc Inc. Amount:

\$1059.34. Case #C-14c

033539. Date: 8/23/2014

DEBTOR: JOSEPH R

& BECKY S LAPORTA.

Creditor: Professional Fin

Co Inc. Amount: \$2699.46

DEBTOR: JOSHUA K

DAVIDSON, Creditor: Professional Fin Co Inc.

Amount: \$1373.47. Case

#C-14c-033129. Date:

DEBTOR: JEFFERY

L CECCOLI, Creditor: Professional Fin Co Inc.

Amount: \$5705.55. Case

DEBTOR: GARY K

-12c-005118. Date:

DEJOHN, Creditor: Profes-

sional Fin Co Inc. Amount: \$2801.92. Case #C-14c-

033960. Date: 8/23/2014

DEBTOR: KENNETH D

GROSSAINT, Creditor:

Professional Fin Co Inc.

Amount: \$2162.5. Case

#C-14c-034323. Date:

DEBTOR: RANDY

LEROY GUERRA,

#D-14dr-030243. Date:

Creditor: Amy Lynn Guerra. Amount: \$20984.8. Case

DEBTOR: ALEXANDER

PAUL THOMPSON, Creditor: Kenneth W & Melinda

S Andrews. Amount:

DEBTOR: JUAN &

\$6571.85. Case #C-140

032662, Date: 8/26/2014

DENISE LOERA, Credi-

tor: Affordable Commu

nity Housing T. Amount: \$1662.11. Case #C-14c-

034686. Date: 8/26/2014

**DEBTOR: SHARYLA** 

KLUSSMAN. Creditor:

nity Housing T. Amount:

\$1788.04 Case #C-14c

034687. Date: 8/26/2014

DEBTOR: GILBERT D

DURAN, Creditor: Eleva-

\$9105.91 Case #C-14c

030193. Date: 8/28/2014

DEBTOR: TWO MILE

RANCH LLC, Creditor:

Amount: \$14570.57. Case

14c-033907. Date:

DEBTOR: LIFESTYLE

HOMES INC. Creditor:

Westpointe Office Assoc

Case #D-07cv-000165.

Date: 8/29/2014

Llc. Amount: \$313422.79.

Business Marketplace

Town of Akron is seeking proposals for the design and construction details

The building has several functions including airport management offices;

FBO tenant space; other third party space; and public traveler areas with

The design should be modular in that it can accommodate future additions

should they be needed. Finished space will be approximately 3000-4000

Pricing, references and sample designs of similar projects would be

recommendations to the Trustees who shall select the finalists. Please

forward proposals to Randy Hayes, Manager, Colorado Plains Regional

Airport, P O Box O, Akron, CO 80720. Call 800 945 0161 with questions.

beneficial to the Airport Development Committee who will make

for a new Terminal Building at the Colorado Plains Regional Airport.

Armtech Ins Services

8/29/2014

tions Credit Union. Amount:

Affordable Commu-

8/23/2014

8/26/2014

8/23/2014

8/23/2014

8/23/2014

Case #C-13c-030783. Date:

DEBTOR: JUAN M SAN-

\$854.39. Case #C-14c

8/21/2014 DEBTOR: DANIEL J TAYLOR, Creditor: Account Brokers Larimer County. Amount: \$2466.99. Case #C-14c-033405. Date: 8/21/2014

DEBTOR: DAVID TURNER, Creditor: Port-folio Recovery Assoc Llc. Amount: \$1594.29. Case #C-13c-006306. Date: 8/22/2014

DEBTOR: ERIC A CROATT, Creditor: Portfolio Recovery Assoc Llc. Amount: \$822.66. Case #C-13c-032284. Date: 8/22/2014

DEBTOR: CINDY L DEBRINE, Creditor: Cavalry Portfolio Services Llc. Amount: \$14053.77. Case #C-08c-009772. Date: 8/22/2014

DEBTOR: DAWN M BOLL, Creditor: Discover Bk. Amount: \$4369.48. Case #C-14c-033097. Date: 8/22/2014

DEBTOR: ROBERT W BIFFLE, Creditor: Capital One Bk Usa. Amount: \$2031.3. Case #C-08c-007655. Date: 8/22/2014

DEBTOR: ROBERT W BIFFLE, Creditor: Capital One Bk Usa. Amount: \$1989.12. Case #C-08c-007451. Date: 8/22/2014

DEBTOR: CARMEN M AGUIRRE, Creditor: North Star Capital Acquisition. Amount: \$3954.27. Case #C-08c-007088. Date: 8/22/2014

**DEBTOR: STEPHEN &** MICHELLE KOCH, Creditor: Professional Fin Co Inc. Amount: \$52195.62. Case #D-14cv-030617. Date: 8/23/2014

DEBTOR: MORRIS R & HELEN J MURRAY, Creditor: Professional Fin Co Inc. Amount: \$20458.48. Case #D-14cv-030534. Date: 8/23/2014

DEBTOR: TWO MILE RANCH LLC, Creditor: Richard A Perry. Amount: \$20184.55. Case #D-14cv-030020. Date: 8/23/2014

DEBTOR: MARIA LEYVA, Creditor: Wakefield Assoc Inc. Amount: \$1005.95 Case #C-14c 033828. Date: 8/23/2014

8/23/2014

DEBTOR: STEVEN J ERICKSON, Creditor Wakefield Assoc Inc. Amount: \$1333.18. Case #C-14c-033170. Date:

typical amenities.

square feet.

Randy Hayes

800 945 0161

Colorado Plains Regional Airport - AKO

**DEBTOR: KEVIN D &** JANICE J DECAMP. Creditor: Wakefield Assoc Inc. Amount: \$2452.01.

Case #C-14c-033615. Date: DEBTOR: DUSTIN E WAREHAM, Creditor: Yks Acceptance Inc. Amount: \$12465 17 Case #C-14c DEBTOR: LISA J & RAYMOND E COLLINS,

033229. Date: 8/29/2014 DEBTOR: VANESSA OCHOA, Creditor: Yks Acceptance Inc. Amount: \$8846 18 Case #C-14c 033312. Date: 8/29/2014

DEBTOR: ANTWANETTE N LARA, Creditor: Am Family Mutual Ins Co. Amount: \$5293.36. Case -14c-034656. Date: 8/30/2014

DEBTOR: JOE TREJO, Creditor: James & Frances Kivota, Amount: \$794.85 Case #C-14c-037117. Date: 9/3/2014

DEBTOR: ANGELA MCCARTNEY, Credi tor: Bellco Credit Union. Amount: \$6822.0. Case #C-14c-033305. Date: 9/3/2014

**DEBTOR: JOVITA** ARMENTA, Creditor: Capi-tal One Bk Usa. Amount: \$4538.08. Case #C-08c-

006158. Date: 9/3/2014

DEBTOR: ELIVIA O ROJO, Creditor: Cavalry Spv I Llc. Amount: \$4425.6. Case #C-14c-033653. Date: 9/3/2014

DEBTOR: SUE KERBS Creditor: Cavalry Spv li Llc. Amount: \$1772.51. Case #C-14c-032792. Date: 9/3/2014

DEBTOR: ANA VELAS-QUEZ. Creditor: Gemini Capital Group Llc. Amount: \$5752.66. Case #C-14c

033085. Date: 9/3/2014

DEBTOR: STEVEN E MAI, Creditor: Advantage Group. Amount: \$8550.89. Case #C-13c-033181. Date: 9/3/2014

DEBTOR: MARIA RAMIREZ, Creditor: Professional Affiliates Co. Amount: \$1652.31. Case #C-08c-008527. Date: 9/3/2014

DEBTOR: TANGIE S SUTTON, Credi-tor: Colo St Revenue. Amount: \$2932.21. Case #D-D622013cv800221. Date: 8/21/2014

DEBTOR: MYRA RUBY DIAZ, Creditor: Erico Cardelli, Amount: \$2828.0. Case #D-05dr000859. Date: 8/23/2014

DEBTOR: RANDY L EDENS, Creditor: Fia Card Services. Amount: \$7120.64. Case #C-08c 000687. Date: 8/26/2014

DEBTOR: RANDY L EDENS, Creditor: Hudson Keyse Llc. Amount: \$15096.2. Case #C-08c 003700. Date: 8/26/2014

DEBTOR: PETER KOONS, Creditor: Columbia Credit Services Inc. Amount: \$4121.12. Case #C-06c-003846. Date: 8/26/2014

DEBTOR: RAYMOND C **GARMANY,** Creditor: Don T Young. Amount: \$1464.39.

Case #C-11c8861. Date: 8/26/2014 DEBTOR: TYRONE

D CHAVEZ, Creditor: Isiah Gabriel Ray Otero. Amount: \$153 0 Case #D-02jv000333. Date: 8/28/2014 DEBTOR: CARRIE L

WALL, Creditor: Colo Dep

Revenue. Amount: \$619.0. Case #D-14cv-802816. Date: 8/30/2014 DEBTOR: DONN DUNLAVY, Creditor: Colo St Rev enue. Amount: \$0.0. Case

#D-D622014cv803126. Date: 8/30/2014 DEBTOR: DONN DUNLAVY, Creditor: Colo St Revenue, Amount: \$0.0, Case

#D-D622012cv803838. Date: 8/30/2014 DEBTOR: JASON W JOHNSON, Creditor: Colo St Revenue. Amount: \$0.0. Case #D-D622011cv804905.

Date: 8/30/2014 DEBTOR: DOUGLAS G & LISA R SPIGHT, Creditor: Highland Meadows

\$1538.35. Case #C-08c-005820. Date: 9/3/2014 **RELEASE OF** JUDGMENT

Community Ass. Amount:

**Boulder County** DEBTOR: RECORD **OWNER,** Creditor: Colo Materials Inc. Amount: \$90647.24. Case #Repost

Date 9/3/14. Date: 8/23/2014 **DEBTOR: PATRICIA SUE** & JAMES DEAN, Creditor:

Bc Services Inc. Amount: \$0.0. Case #C-13c-1368.

Date: 8/23/2014 DEBTOR: JOEY VALADEZ, Creditor Ford Motor Credit Co. Amount: \$12446.91.

Case #C-03c1555. Date: 8/28/2014 **Broomfield County** 

DEBTOR: LOREN L SMITH, Creditor: Pay check Inc. Amount: \$0.0. Case #C-11c52112. Date:

9/4/2014

Weld County DEBTOR: KAMREN I KAMP, Creditor: Profes

\$0.0. Case #. Date 8/23/2014 **STATE TAX LIENS** 

503 CAFE LLC \$544 93 Case #3397536, 8/15/2014

\$3107.21, Case #3397538, 8/15/2014

PONICS INC, \$1018.76. Case #3399573. 8/28/2014

TSUKASAHIBINO.

INSTITUTE PSYCHOL-OGY EAT, \$1526.2, Case

> **CO INC**, \$1454.99, Case #3398923, 8/23/2014 NEW OPTIONS WELL-

BizWest | www.bizwest.com

8/28/2014

8/30/2014

8/28/2014

8/21/2014

ALLENS ASPHALT

MANATRON INC,

CO, \$0.0, Case #8123,

\$10575.08. Case #8248.

Larimer County

BEACH LAW FIRM LLC,

EDWARD LHAGEMAN

\$12714.67, Case #46865,

DAVEJAEGER. \$1446.96.

Case #48762, 8/29/2014

NEW FIREWALL FOR

**NEW FIREWALL FOR-**

WARD LLC, \$5913.92, Case #48127, 8/27/2014

NORTHBOUND LLC.

\$8232.95, Case #48125, 8/27/2014

NORTHBOUND LLC

\$5168.42, Case #48126,

ROCKY MOUNT PROP-

ERTY MNGMT INC, \$0.0, Case #47243, 8/22/2014

CALIFORNIA SECURITY

SERVICES I, \$0.0, Case

CE ENTERPRISES LLC,

RANDY LEDENS, \$0.0,

RANDY LEDENS, \$0.0.

RANDY LEDENS, \$0.0,

RANDY LEDENS, \$0.0,

Case #4041950, 8/29/2014

NORTH COLO PROPER-

TY MAINTENANC, \$0.0, Case #4039701, 8/21/2014

LLC, \$0.0, Case #4039702,

SFH PRODUCTIONS

TRES PALOMAS LLC,

\$0.0, Case #4040458,

WARRANTY

**Boulder County** 

**BUYER, BUYER'S** 

SELLER: Jesse & Sarah

ADDRESS: Jeffrey S & Maridee L Moll, 1335 Sap-

ADDRESS: 1335 Sapphire

DATE CLOSED: 8/13/2014

8/21/2014

8/23/2014

DEEDS

Demmel

ohire I r

Ln, Longmont

PRICE: \$537000

SELLER: Winchester

Investments Llc BUYER, BUYER'S

PRICE: \$425000 DATE CLOSED: 8/13/2014

SELLER: Jeffrey S & Maridee L Moll BUYER, BUYER'S

ADDRESS: Jonathan & Whitney Mires, 1329

ADDRESS: 1329 Lupine Ct, Longmont PRICE: \$325000

DATE CLOSED: 8/13/2014

SELLER: Nan Hathaway BUYER, BUYER'S ADDRESS: Eric & Ekat-

erina Anderson, 1220 Twin

DATE CLOSED: 8/13/2014

SELLER: Erin M & Corey M

ADDRESS: Cynthia E Howard, 135 Marshall Pl ADDRESS: 135 Marshall

Pl, Longmont PRICE: \$181000 DATE CLOSED: 8/13/2014

Peaks Cir, Longmont

BUYER, BUYER'S

PRICE: \$257500

Lupine Ct

Peaks Cir ADDRESS: 1220 Twin

ADDRESS: Ktdoublemd Llc, 6790 Winchester Cir ADDRESS: ,

Case #4041949, 8/29/2014

Case #4041947, 8/29/2014

Case #4041948, 8/29/2014

#4040104, 8/22/2014

\$0.0, Case #4039700,

8/21/2014

SOCIAL CLICK INC.

\$727.41, Case #47482, 8/23/2014

Weld County

8/27/2014

#48128, 8/27/2014

WARD LLC, \$278.89, Case

\$709.39, Case #48387,

MAGNOLIA MUSIC STUDIO, \$4655.0, Case

NEW FIREWALL FOR-

WARD LLC, \$15426.04

Case #47479, 8/23/2014

**RJ UPHOLSTERY INC.** 

\$1623.16, Case #47478, 8/23/2014

RUSTY BUCKET LLC

SHED YARD LLC,

\$1779.04, Case #49090.

**SKINNERS LLC**, \$97.08,

Case #48719, 8/29/2014

SURFACE SOLUTIONS

LTD, \$1858.15, Case #47481, 8/23/2014

THR ASSOC INC.

\$4231.9, Case #47027, 8/21/2014

TICOS ROOFING INC,

\$2611.19, Case #48721.

UNDER SEA LLC,

\$4293.0, Case #48102,

WILDCAT TRUCKING EXCAVATING IN, \$5795.0,

Case #48100, 8/27/2014

WOODPECKERS LLC,

**BIOCLEAN COLO LLC** 

\$2307.28, Case #4039699.

\$3328.25, Case #4042302, 8/30/2014

ELCHARRO RESTAU-

**RANT**, \$580.07, Case #4041581, 8/28/2014

ERIE ELECTRIC INC,

HOTSHOT MOBILE

\$4962.03, Case #4040455

WELDING INC, \$976.6, Case #4040457, 8/23/2014

MEANDER PUBLISH-ING INC, \$10512.43, Case #4041987, 8/29/2014

SOLTAIC SOLAR INC

\$604.82, Case #4040456.

TRES PALOMAS LLC.

\$1596.65, Case #4040454, 8/23/2014

VETERANS FOREIGN

WARS 6011, \$443.25, Case #4041989, 8/29/2014

ZITO LAW OFFICES PC,

\$1016.16, Case #4041988,

**STATE TAX LIENS** 

**RELEASE OF** 

**Boulder County** 

IFM GRACE COACH

LINES INC, \$0.0, Case #3397274, 8/14/2014

MOLD INSPECTION

SCIENCES INC, \$0.0,

PONDEROSA LOG

CHINKING INC, \$0.0 Case #3398534, 8/21/2014

**ROLLING CHROME** INC, \$0.0, Case #3399583, 8/28/2014

**BOLLING CHROME** 

DONNASINGER, \$0.0,

DONNASINGER, \$0.0,

SLAGLE SLAGLE INC,

\$1504.84, Case #3398938

**Broomfield County** 

ALLENS ASPHALT CO, \$0.0, Case #8122,

ALLENS ASPHALT

**CO**, \$0.0, Case #8124, 8/28/2014

Case #3398060, 8/20/2014

#3398059

8/28/2014

8/23/2014

8/28/2014

INC, \$0.0, Case #3399584,

Case #3398535, 8/21/2014

\$13594.0, Case #48101.

8/29/2014

8/27/2014

8/27/2014

8/21/2014

8/23/2014

8/23/2014

8/29/2014

Weld County

DG SWEET INC,

8/29/2014

8/30/2014

1.19, Case #48720,

#48098, 8/27/2014

NESS LLC, \$937.31, Case #3397535, 8/15/2014

NEW OPTIONS WELL-NESS LLC, \$937.31, Case #3397553, 8/16/2014 SLEEPY NOMIS INC

\$803.91, Case #3398937, 8/23/2014 STUDIO ONE DENTAL DLLC, \$3392.86, Case #3399574, 8/28/2014

SVJ INC, \$219.43, Case #3399580, 8/28/2014

TREE LINE PREMIER NEDERLAND LL. \$1182.25, Case #3397537, 8/15/2014

TUG II ENTERPRISES INC, \$131.46, Case #3399581, 8/28/2014 WHISTLERS CAFE INC,

\$58.55, Case #3397949, 8/19/2014 ZYBEK ADVANCED

PRODUCTS INC, \$371.95, Case #3399582, 8/28/2014

**Broomfield County** REQUEST CARPET

SERVICES CORF \$387.58. Case #7830. 8/21/2014 STERLING CONSTR CO

INC, \$1404.9, Case #8029, 8/27/2014 WING SHACK LLC

\$913.0, Case #8129, 8/28/2014 Larimer County

ABOVE REST WELD ING FAB, \$1901.84, Case #47028, 8/21/2014

AM LANDSCAPE CON-**CEPTS INC. \$212.31** Case #48386, 8/28/2014

> ANTILLON CONSTR INC, \$28571.33, Case #47029, 8/21/2014

BAZALDUA PRODUC-TIONS LLC, \$1140.57 Case #47477, 8/23/2014 **BK MEDIA GROUP INC.** 

\$4885.01, Case #48722, 8/29/2014 CANNATA PHOTOG-

RAPHY, \$4293.0, Case #48103, 8/27/2014 **CNR HOTGRILLED** SUBS INC, \$553.21, Case

#47480, 8/23/2014 FIRKINS POWER MOTIVE INC, \$11813.38 Case #49089, 8/30/2014

KEETLEY INC, \$14564.0, Case #48099, 8/27/2014

Want to purchase

minerals and other

oil/gas interests.

Send details to:

P.O. Box 13557,

**Denver, CO 80201** 

sional Fin Co Inc. Amount: **Boulder County** 

DOLPHIN MICRO INC

GROWLIFE HYDRO-

\$934.52, Case #3397539, 8/15/2014

#3398936.8/23/2014 LONGMONT VACUUM

SELLER: Peter A & Rebecca S Bisping BUYER, BUYER'S ADDRESS: Michael S & Jodi L Allison, 1280 Jade Ln ADDRESS: 1530 Onyx Cir, Longmont PRICE: \$750000 DATE CLOSED: 8/13/2014

SELLER: Gary L Eldridge BUYER, BUYER'S ADDRESS: Arlene Can-dace Tillquist, 118 Blue Spruce Rd S ADDRESS: 118 Blue Spruce Rd S, Nederland **PRICE: \$**300000 DATE CLOSED: 8/13/2014

SELLER: Roderick L & Katrina A Sandquist BUYER, BUYER'S ADDRESS: Douglas J & Rita L Dart, 1406 Kalmia Ave ADDRESS: 602 Bryan Ave, Nederland PRICE: \$225000 DATE CLOSED: 8/13/2014

SELLER: Wells Fargo Bank Na Irustee BUYER, BUYER'S ADDRESS: 830 S Lashley Lane Llc, 802 16th St ADDRESS: 830 S Lashley Ln. Boulder PRICE: \$402000 DATE CLOSED: 8/13/2014

SELLER: Caribou Ridge Homes Llc BUYER, BUYER'S ADDRESS: Marketwise Llc, 2839 Eagle Cir ADDRESS: 24 Ridgeview Wy, Nederland **PRICE: \$**840000 DATE CLOSED: 8/13/2014

SELLER: Bruce R & Kim BUYER, BUYER'S ADDRESS: Elena Martinez, 916 Cypress Ln ADDRESS: 916 Cypress Ln, Louisville PRICE: \$570000 DATE CLOSED: 8/13/2014

SELLER: Sarah C Myers BUYER, BUYER'S ADDRESS: Joshua Adam Barnhill, 4855 Edison Ave Apt 312 ADDRESS: 4855 Edison Ave Apt 312, Boulder **PRICE:** \$113500 **DATE CLOSED:** 8/13/2014

SELLER: Clarence P Jr & Patricia J Pfeifer BUYER, BUYER'S ADDRESS: Tcg Assets Inc, 1600 Broadway Ste ADDRESS: 10452 Isabelle Rd, Lafayette PRICE: \$1650000 DATE CLOSED: 8/13/2014

SELLER: Sovereign Group Companies Inc BUYER, BUYER'S ADDRESS: Stephen J & Eileen L Okell, 673 Rawlins

Way ADDRESS: 673 Rawlins Way, Lafayette PRICE: \$215900 DATE CLOSED: 8/13/2014

SELLER: Markel Homes Construction Co **BUYER, BUYER'S** ADDRESS: Robert D & Beverly S Lee, 2110 Hecla Dr Unit B ADDRESS: 2110 Hecla Dr Unit B, Louisville PRICE: \$454900 DATE CLOSED: 8/13/2014

SELLER: Lynne Stoecker BUYER, BUYER'S ADDRESS: Rick A Feger, 737 Johnson St ADDRESS: 737 Johnson St, Louisville PRICE: \$391000 DATE CLOSED: 8/13/2014

SELLER: Adam J Greenle BUYER, BUYER'S ADDRESS: George A lii & Susan C Codding, 6086 Simmons Dr ADDRESS: 1419 Rec Mountain Dr Unit 36, Longmont PRICE: \$165000

DATE CLOSED: 8/13/2014 SELLER: Norma N & Rich

ard J Trevino BUYER, BUYER'S ADDRESS: Robert D & Hilary J Whiton, 814 Flat irons Ct ADDRESS: 814 Flatirons Ct Louisville PRICE: \$1212000 DATE CLOSED: 8/13/2014

SELLER: Janet L Aitken

BUYER, BUYER'S ADDRESS: James G & Debra K Patrick, 1420 Whitech Dr #13h ADDRESS: 1420 Whitech Dr #13h, Longmont PRICE: \$213000 DATE CLOSED: 8/13/2014 SELLER: Fritz Koch

BUYER, BUYER'S ADDRESS: Kathleen &

SELLER: Jeffrey K & Lin-

nea L Jewett BUYER. BUYER'S

Boulder PRICE: \$648700

ADDRESS: Thaddeus

Agar, 897 Ithaca Dr ADDRESS: 897 Ithaca Dr,

DATE CLOSED: 8/14/2014

ADDRESS: Greg Haar-burger, 1154 Jay St ADDRESS: 3250 Oneal Cir

DATE CLOSED: 8/14/2014

SELLER: Laura Davies

BUYER, BUYER'S

Apt A22, Boulder

PRICE: \$180000

SELLER: Robert D & Gary M Gibson BUYER, BUYER'S ADDRESS: Adam M Basloe, 3965 Apache Ct E ADDRESS: 3965 Apache Ct E, Boulder PRICE: \$390800 DATE CLOSED: 8/13/2014

SELLER: Steven J Buchanan BUYER, BUYER'S

ADDRESS: Dominic Lalli, 400 S Snowmass Cir ADDRESS: 400 S Snow mass Cir, Superior PRICE: \$665100 DATE CLOSED: 8/13/2014 SELLER: Cityview Peloton

390 Lp BUYER, BUYER'S ADDRESS: Scott & Martha Swaggart, 3601 Arapahoe Ave Unit 103 ADDRESS: 3601 Arapahoe Ave Unit 103. Boulder PRICE: \$480000 DATE CLOSED: 8/14/2014

SELLER: Jana L Tilford BUYER, BUYER'S ADDRESS: Makenzie L & Alexandar Hield, 321 Sumner St ADDRESS: 321 Sumner St, Longmont PRICE: \$220000 DATE CLOSED: 8/14/2014

SELLER: Adam Jackaway BUYER, BUYER'S ADDRESS: Charles A Wintrub, 1705 Spruce St ADDRESS: 1705 Spruce St, Boulder PRICE: \$1365000 DATE CLOSED: 8/14/2014

SELLER: Barbara Jean BUYER, BUYER'S ADDRESS: Eric J Redding, 1329 19th Ave ADDRESS: 1329 19th Ave, Longmont PRICE: \$257000 DATE CLOSED: 8/14/2014

SELLER: North Boulder Residential Deve BUYER, BUYER'S ADDRESS: Coast To Coast Residential Dev, 5377 Manhattan Cir Ste 203 ADDRESS: 4128 Clifton Ct, Boulder PRICE: \$270000 DATE CLOSED: 8/14/2014

SELLER: Elizabeth Mcnea BUYER, BUYER'S ADDRESS: Emma Carol Kitts, 985 Reynolds Farm Ln ADDRESS: 985 Reynolds Farm Ln, Longmont **PRICE: \$**235000 DATE CLOSED: 8/14/2014

SELLER: Robert B Fisher BUYER, BUYER'S ADDRESS: Michael E Peper, 985 Po Box 246 ADDRESS: PRICE: \$150000 DATE CLOSED: 8/14/2014

SELLER: Avi Atid BUYER, BUYER'S ADDRESS: Joseph Michael Fratiello, 909 Pratt St

ADDRESS: 909 Pratt St Longmont PRICE: \$226000 DATE CLOSED: 8/14/2014

SELLER: Boyd E & Heidi T Hoback BUYER, BUYER'S ADDRESS: Jaben E & Ashley J Broach, 1750 30th St # 329 ADDRESS: 7681 O Connor Rd, Boulder PRICE: \$927500 DATE CLOSED:

SELLER: Rong Pan BUYER, BUYER'S ADDRESS: Trina Wyatt, ADDRESS: Inna Wyatt, 2833 W 16th Ave ADDRESS: 2707 Valmont Rd Apt 209a, Boulder **PRICE:** \$157000 **DATE CLOSED:** 8/14/2014

SELLER: Deloris Lea Conard BUYER. BUYER'S ADDRESS: Aubry D Gar-mon, 1548 Cambridge Dr ADDRESS: 1548 Cambridge Dr, Longmont PRICE: \$247500 DATE CLOSED: 8/14/2014

SELLER: Lion Es Hotels Holdings Llc BUYER, BUYER'S Christopher Lawrence, 1629 Cedarwood Dr ADDRESS: 1117 Rock ADDRESS: Bre Newton Hotels Property Own, 345 Park Ave Lake Rd, Ward **PRICE:** \$405000 **DATE CLOSED:** 8/14/2014 ADDRESS: 3030 Cente Green Dr, Boulder PRICE: \$22400000

DATE CLOSED: 8/14/2014 SELLER: Kelly Cooke BUYER, BUYER'S ADDRESS: Gregory Eric Cedric Roux, 2885 Ken-

yon Cir ADDRESS: 2885 Kenyon Cir, Boulder PRICE: \$625000 DATE CLOSED: 8/14/2014

SELLER: Brian | Blackman BUYER, BUYER'S ADDRESS: Philip M Greenberg, 8993 Audubon Ct ADDRESS: 8993 Audubon Ct Niwot

PRICE: \$585000 DATE CLOSED: 8/14/2014

SELLER: A J & Marcy R Hill BUYER, BUYER'S ADDRESS: Jerome J & Sonia J Breche, 506 Horse-shoe Pl ADDRESS: 506 Horseshoe PI, Nederland PRICE: \$825000 DATE CLOSED: 8/14/2014

SELLER: George Michael Jr & Kathrine Riley Townsend BUYER, BUYER'S ADDRESS: Greg & Daniel Haarburger, 1154 Jay St ADDRESS: 3250 Oneal Cir At 120 Bauldar Apt J30, Boulder PRICE: \$179000 DATE CLOSED: 8/14/2014

SELLER: Adam Harant BUYER, BUYER'S ADDRESS: Sharon K Johnson, 633 Ridgeview Dr ADDRESS: 633 Ridgeview Dr. Louisville PRICE: \$270000 DATE CLOSED: 8/14/2014 SELLER: Lion Es Hotels Holdings Llc BUYER, BUYER'S ADDRESS: Bre Newton Hotels Property Own, 345 Park Ave ADDRESS PRICE: \$17920000 DATE CLOSED: 8/14/2014

SELLER: Lauren Greenfield BUYER, BUYER'S ADDRESS: Edward S Majewski, 1310 Longs

Peak Ave ADDRESS: 1310 Longs Peak Ave, Longmont PRICE: \$383000 DATE CLOSED: 8/14/2014

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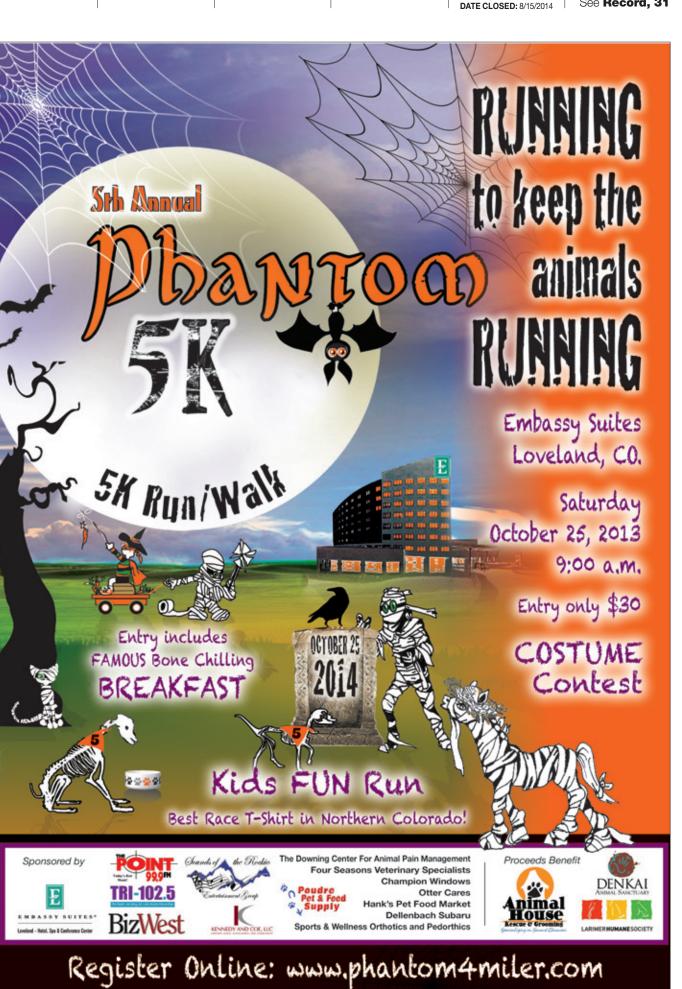
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COMMENTARY

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# Medicare wise to aid end-of-life planning

The world of health-care continues to roil, shift and change with the coming of age of the Affordable Care Act. Another major change is coming down the road, giving doctors who care for the elderly the option to offer end-of-life planning sessions and to be reimbursed by Medicare for that work.

We think this is the right approach. As our health-care reporter, Steve Lynn, notes in his coverage of the issue this week, Medicaid, the free health insurance program for the poor, and private insurers already reimburse

### **EDITORIAL**

for this kind of consultation. But Medicare, which covers more than 52 million Americans, including more than 686,000 Coloradans, covers the largest portion of the population that could benefit from such care.

Health-care executives will tell you that vast sums are spent caring for elderly people in the last one to two years of their lives. Frail seniors who haven't been advised about what options are available and what the pros and cons of these options are – such as whether to have a do-not-resuscitate order in place or a feeding tube used in the event of a major stroke – can lie for weeks undergoing painful, invasive, expensive procedures that could have been avoided if they had had the opportunity to outline their care choices before they lost their ability to communicate with their families and caregivers.

One health executive has gone so far as to suggest that in order to sign up for Medicare, each of us should

**BizWest opinion poll** 

economy initially crashed?

Colorado's economy continues to strengthen in the wake of the Great Recession. Is your economic situation the same, worse or better than it was in 2008 after the

Better: 41 percent

Worse 26 percent

> Same 33 percent

present a signed living will and a medical power of attorney, showing what kinds of care we want at the end of our lives, in order to save the government billions of dollars in health-care costs.

That's an interesting idea, although it raises troubling issues about how deeply we want the government involved in our healthcare and end-of-life decisions. We're not ready to endorse that idea yet, but we are supporting the current effort to have Medicare reimburse doctors for end-of-life planning.



Now, does anyone remember how exactly we were going to do that?"

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Next question:

Question:

Would you support requiring new Medicare enrollees to submit a signed living will and medical power of attorney to ensure better end-of-life planning and help reduce medical costs? Answer now at bizwest.com.

\* The BizWest Opinion Poll is not scientific and reflects only the opinions of those Internet users who have chosen to participate.

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