

# BOULDER COUNTY <sup>\$1</sup> BUSINESS REPORT

BIZWEST  
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**NEW LAW ROUNDUP**  
Business-related bills  
and how they fared  
**7A**



**GREEN BUSINESS**  
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Volume 32 | Issue 13 | June 7 - 20, 2013

## Hopes, fears collide at econ summit

BY BUSINESS REPORT STAFF  
news@bcbr.com

BOULDER — Encouraging news of recovery and collaboration went hand in hand with worries about the impact of sequestration of federal funds during the 2013 Boulder Economic Summit.

For the more than 200 people who attended the event, held May 30 at the University of Colorado-Boulder's Wolf Law Building and sponsored by the Boulder Economic Council, the summit was a roller-coaster ride featuring

*Partnerships, education called keys; sequestered federal funds cause worry*

the highs of economic promise from new technological discoveries and the lows of limitations imposed by sequestration of already-allocated money from Washington to fund that research.

**Chancellor issues warning**

CU chancellor Phil DiStefano lauded the work being done at the university

on the Mars Atmosphere and Volatile Evolution, or MAVEN, project scheduled to launch late this year and explore the Martian upper atmosphere. But then, as the summit's opening speaker, he warned that such drivers of innovation and economic vitality in the state are in danger if steps aren't taken to strengthen ties between research uni-

versities, the state and federal governments, and the private sector.

The MAVEN contract at CU, for example, is the largest research contract in the school's history at \$485 million, DiStefano said, and is adding nearly \$200 million to the state's economy and adding to the state's reputation and standing as third in the nation in terms of aerospace employment.

"This is a glowing example of partnerships between the university and industry," DiStefano said.

► See **Summit, 12A**

## Chamber chief unveils blueprint for innovation



JONATHAN CASTNER

Boulder Chamber president John Tayer explains Innovation Blueprint 3.0 to about 50 listeners on May 28 in Chautauqua Park in Boulder.

*Tayer touts teamwork to keep businesses in Boulder thriving*

BY BETH POTTER  
bpotter@bcbr.com

BOULDER — The Boulder Chamber has a plan to help keep generating the innovation magic that makes the local business community so special.

Innovation Blueprint 3.0 includes five key points. One point is a plan for a conference center and a separate building where entrepreneurs can meet to exchange ideas, according to John Tayer, president of the Boulder Chamber. Tayer rolled out the plan to about 50 listeners Tuesday, May 28, against the backdrop of the city's signature Flatirons mountains at Chautauqua Park.

As a follow-up, Tayer wants anyone in the community interested in the plan to sign up online at TeamBoulder.org. to become involved.

► See **innovation, 10A**

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# Door to Door starts loan program for farmers

Editor's note: The following is a wrap-up of breaking local business stories published daily on the Boulder County Business Report's website. Sign up for our free BCB Rdaily, an all local e-news report sent to your email each weekday. Just click on "Register for E-Newsletters" at [www.BCBr.com](http://www.BCBr.com).

**BY BUSINESS REPORT STAFF**  
news@bcbr.com

LOUISVILLE — Door to Door Organics Inc. has created a loan program to help local farmers with cash flow during spring.

Door to Door has loaned \$50,000 to Dave Asbury, owner of Circle Farms in Longmont, who will repay the loan in vegetables when crops are ready for harvest.

Louisville-based Door to Door takes orders online for organic produce and delivers them to homes. The company has operations in nine states, including Colorado.

Small farms can receive financial help from federal, state and local agencies and nongovernmental organizations, but it is very limited, according to Chad Arnold, president and chief executive of Door to Door Organics.

The loan program helps farmers with cash flow during spring, when farmers need to purchase seeds, starters and equipment all at once, and

don't have much ready to sell. The partnership is likely to become a model for the other Door to Door Organics locations.

At the peak of the Colorado growing season, up to 60 percent of Door to Door Organics' produce is sourced from local farmers. From late June through October, Door to Door Organics also offers a Local Farm Box, containing only Colorado-grown produce. *Posted May 22.*

## BCBR DAILY

### Leibig retiring from Clinica

LAFAYETTE — Nationally recognized health advocate Pete Leibig plans to retire Sept. 30, after serving as president and chief executive of Clinica Family Health Services for 27 years.

Simon Smith will serve as executive vice president and CEO-elect for the next four months and will work with Leibig. Smith, director of Clinica's People's Medical Clinic in Boulder, joined the organization as a project



Leibig

manager in January 2011.

Clinica has been nationally recognized for its model of patient-centered health care. The organization has expanded to six locations, including the clinic in Boulder, Lafayette Medical Clinic, Federal Heights Medical Clinic, Pecos Medical and Dental Clinic, Thornton Medical and Dental Clinic and administrative offices in Lafayette.

When Leibig started work at Clinica, the annual budget was less than \$1 million. It's now close to \$31 million, Wortman said. The clinic started out with about 1,000 patients per year; the number is now about 40,000.

*Posted May 24.*

### Gart buys Boulder Running

BOULDER — Boulder Running Co. has been acquired by Running Specialty Group, a Denver-based division of Gart Cos., representatives from the two companies said.

Financial terms of the transaction were not disclosed.

Running Specialty Group bought all three locations of Boulder Running Co., and all of the approximately 60 employees are expected to remain working at the company's three stores in Boulder, Littleton and Colorado Springs, said Chris Brown, a Gart spokesman.

Co-owner Johnny Halberstadt will remain as a consultant, Brown said.

Co-owner Mark Plaatjes will con-

tinue to be involved with store management as he operates his physical therapy clinic, In Motion Rehabilitation, at the stores in Boulder and Littleton, according to a press statement. While the physical therapy facilities are not part of the acquisition, they'll continue to be closely associated with the stores, according to the statement.

The Boulder Running Co.'s flagship store is at 2775 Pearl St. in Boulder. The other two stores are at 8116 W. Bowles Ave. in Littleton, and 3659 Austin Bluffs Parkway in Colorado Springs. Halberstadt and Plattjes won the Esprit Entrepreneur of the Year award presented by the Boulder Chamber in 2008.

*Posted June 3.*

### Vail to run resort in Utah

BROOMFIELD — Vail Resorts Inc. has entered into a long-term lease with affiliate companies of Talisker Corp. to operate Canyons Resort in Park City, Utah.

Broomfield-based Vail Resorts (NYSE: MTN) has assumed all of the resort operations of Canyons while Talisker has retained its development rights for 4 million square feet of real estate at the resort.

The lease has an initial term of 50 years with six 50-year renewal options. The lease provides for \$25

► See **BCBRdaily**, 20A

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# Noodles & Co.'s IPO could raise \$75 million

BY BETH POTTER

bpotter@bcbr.com

BROOMFIELD – Restaurant chain Noodles & Co. filed an initial public offering to raise up to \$75 million to open new locations, according to documents filed with the Securities and Exchange Commission.

The Broomfield-based fast-casual restaurant company did not say what the stock price per share would be or how many shares it

expected to sell. Company stock will be traded on the Nasdaq stock exchange under the symbol NDLS.

Noodles & Co. plans to open from 38 to 42 new company-owned restaurants and eight franchise restaurants this year, according to the documents. The company plans to grow to 2,500 restaurants in the United States in the next 15 to 20 years, according to documents.

Noodles restaurant menus feature items with noodles in them

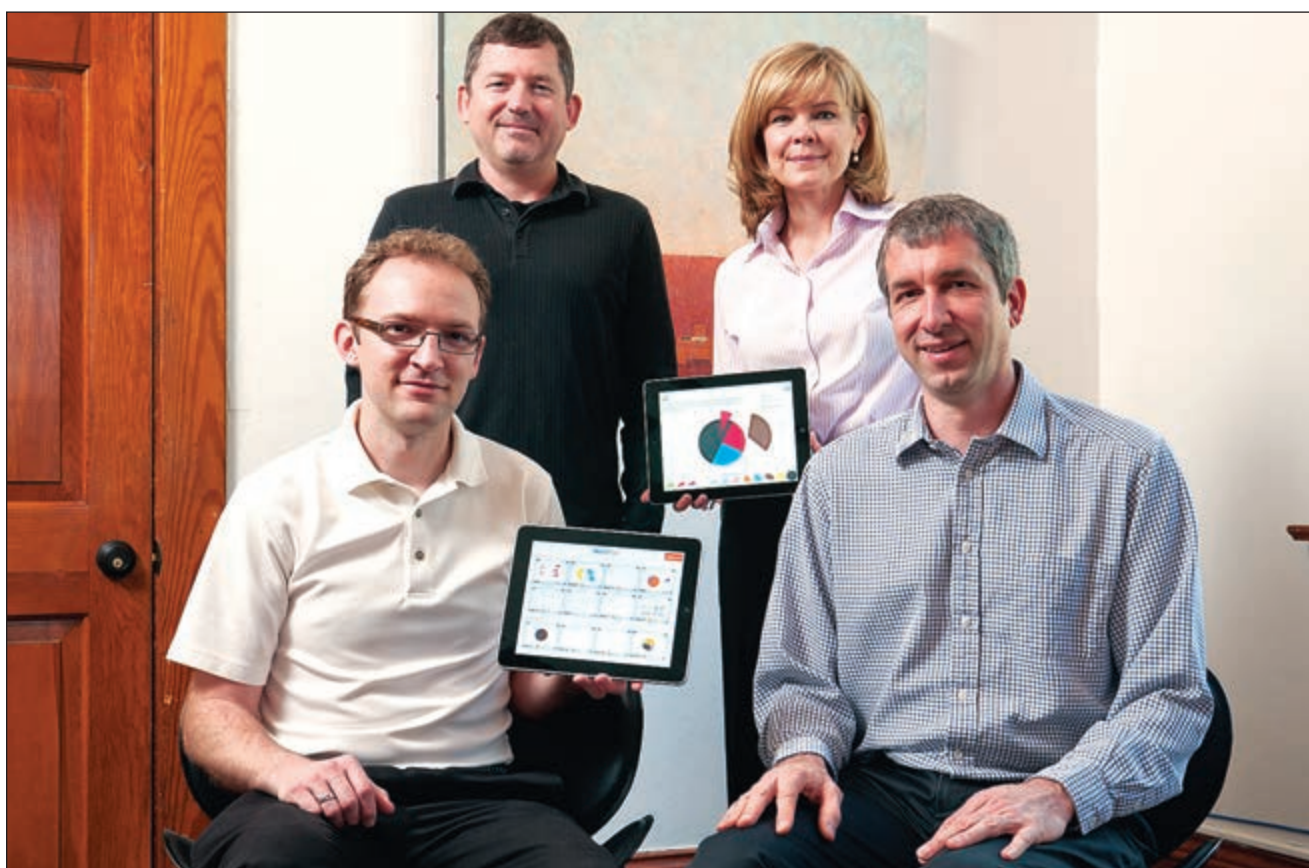
– from pad thai to macaroni and cheese – as well as soups, salads and sandwiches, which are served on china.

Noodles & Co. has 339 restaurants, including 288 company-owned restaurants and 51 franchise restaurants, across 25 states. Company revenue grew to \$300 million in 2012 from \$170 million in 2008, a compound annual growth rate of 15.2 percent. Company income grew to \$16 million in 2012 from

\$2 million in 2008, a 67.5 percent annual growth rate, according to documents.

The first Noodles & Co. restaurant opened in 1995, and the company was headquartered in Boulder before moving to Broomfield. Connecticut private equity firm Catterton Partners is the majority owner of the company. Noodles has about 90 employees its headquarters in Broomfield and about 6,500 employees nationwide.

## Woot Math



PETER WAYNE

The braintrust of Nimbee LLC includes vice president for engineering Sean Kelly and chief executive Krista Marks, standing, and vice president for products Jeff Ward, left, and vice president for research and development Brent Milne, seated.

## Program mimics tutor for middle schoolers

BY HEATHER McWILLIAMS

news@bcbr.com

BOULDER — Members of the tech team that created the wildly successful creative learning software Kerpoof — acquired by Disney in 2007 — hope to forge a trail into math classrooms across the nation later this summer with new educational software.

The Boulder-based startup Nimbee LLC was formed in March and already is creating buzz with its Woot Math program.

Woot is a term in social media that means excitement.

“Essentially, Woot Math is targeted at helping middle-school mathematics teachers with the range of fluency in math learners,” said Krista Marks, Nimbee’s chief executive and co-founder. Nimbee’s other founding members include Tom Fischaber,

“I think we are so committed and passionate about helping teachers. We decided to focus on how to do more and how to make their job easier.”

**Krista Marks**  
CHIEF EXECUTIVE/CO-FOUNDER,  
NIMBEE LLC

Sean Kelly, Brent Milne and Jeff Ward, all part of the Kerpoof leadership or creative team. After moving on from Kerpoof, the group wanted to continue work in education.

“I think we are so committed and passionate about helping teachers,” Marks said. “We decided to focus on

how to do more and how to make their job easier.”

The company is currently self-funded and hopes to address common stumbling blocks among middle-school math students, such as understanding fractions, decimals, ratios and percents. Such gaps in learning or fluency must be bridged for students to succeed with increasingly complicated material presented in middle school and beyond, Marks said.

While still in the early stages — Woot Math won’t officially launch until August — the initial iterations of the program offer students an electronic experience meant to mimic that of a personal tutor, Marks said. The program can be customized by a teacher or parent to meet individual learners’ needs. Such individualization means a student needing supplemental instruc-

► See **Woot**, 22A

## No Facebook self-control? App can help

In the “Too much of a good thing” department, Boulder-based ad agency Grenadier and Fruit2O, a brand of Cincinnati-based Sunny Delight Beverages Co., have launched a “Dial It Back” Facebook app.

Seems the art of restraint and balance has been lost on a lot of Facebookers. Grenadier and Fruit2O believe they have identified a rampant problem in the technology age: social media over-sharing.

### BCBR EYE

It’s a tongue-in-cheek campaign in which the app monitors your Facebook activity to create a humorous infographic dashboard highlighting all the areas that you may want to dial back.

Grenadier partner Rob Hofferma confesses he needs to dial back “all the yammering I do about my favorite baseball team, the New York Yankees. My long-suffering friends owe a big debt to this app.”

So far, 1,108 people have clicked on a petition to urge Facebook to add a permanent Dial It Back button to its interface.

The app, at [www.dialitback.com](http://www.dialitback.com), is shareable, allowing you to gently nudge friends, family, co-workers, anyone who needs to “dial it back.”

Every day you check in, you increase your chances of winning daily prizes and a sweepstakes grand prize: a trip to a place where your cellphone, mercifully, probably won’t work — the Florida Keys.





[ It's a powerful thing. ]

To get something right the first time, it helps to know which factors will affect your plans, and which simply do not exist. It takes perspective. It takes vision.

We have responsibly balanced Boulder's energy demands of today with our vision for a renewable energy future. We recognize the real challenges, and the real opportunities. That's why we are far ahead of achieving our carbon reduction goals and poised to achieve a 30% renewable mix by 2020. Add to that the fact that we're America's number one wind utility and a leader in solar energy, and you have a vision for a sustainable, renewable energy future.

Xcel Energy is best qualified to provide energy to Boulder because of our experience. And our vision.

Learn more about our vision for Boulder's energy future at [YourBoulderEnergy.com](http://YourBoulderEnergy.com).



# EAGLE-Net planning to resume construction

BY STEVE LYNN  
slynn@ncbr.com

BROOMFIELD – EAGLE-Net Alliance representatives plan to resume broadband network construction during the first week of June after the federal government lifted a five-month suspension of the quasi-governmental group's activities.

EAGLE-Net president Michael Ryan made the announcement during an EAGLE-Net board meeting in Broomfield. EAGLE-Net is tasked with building a high-speed broadband network to serve libraries and schools in rural and underserved areas.

The National Oceanic and Atmospheric Administration, or NOAA, along with the National Telecommunications and Information Administration, or NTIA, suspended EAGLE-Net's \$100.6 million in funding from the federal stimulus in December. The suspension followed concerns that EAGLE-Net built in areas not covered in an environmental assessment it submitted to the government. The federal government lifted the suspension in April.

"The NTIA and NOAA will continue to have a close watch on the project," said Ryan, adding that he welcomed the agencies' oversight.

Congressional Republicans such as Rep. Cory Gardner, R-Colo., have criticized EAGLE-Net, saying the group competes with private-sector Internet service providers.

The lawmakers say EAGLE-Net has laid fiber optics in areas already served by other companies, and that it has spent most of its money without fulfilling its core mission, especially on Colorado's Western Slope.

EAGLE-Net says it has \$7.8 million remaining to build broadband in

## EAGLE-NET HAS

completed fiber installation in school districts headquartered in Fort Collins, Loveland and Estes Park, with plans to lay more fiber in the Greeley, Evans, Eaton and Windsor districts.

29 school districts, including schools in the San Luis Valley and on the Western Slope. It plans to complete the majority of the construction by August, and apply for an extension from the federal government to complete the remaining work in 2014.

EAGLE-Net has completed fiber installation in school districts headquartered in Fort Collins, Loveland and Estes Park, with plans to lay more fiber in the Greeley, Evans, Eaton and Windsor districts.

The announcement follows a visit by officials from the U.S. Office of Inspector General, or OIG, earlier this month to EAGLE-Net's Broomfield headquarters. The audit, conducted at six entities nationwide, is related to telecommunications equipment and when it was acquired and tested. The six entities being audited are among a group of 117 funding recipients.

EAGLE-Net representatives asked OIG officials to provide a report on the findings from the audit, EAGLE-Net chief operations officer Perry Movick said.

OIG officials responded by saying, "When we're ready to issue something, we'll issue it," Movick said. "So we kind of don't have a timeline."

## CORRECTIONS

In an information box accompanying a story on iSupportU LLC on page 13B of the May 24 edition, the company's phone number was incorrect and its website address was omitted. The correct phone number is 303-351-1787, and the website is [www.isupportu.biz](http://www.isupportu.biz).

In a story on Goddess Garden on page 14B of the May 24 edition, the company's name was correct at the outset of the article but was incorrectly referred to as Green Goddess several times toward the end of the story.

## BOULDER COUNTY BUSINESS REPORT

Volume 32 : Issue 13  
June 7 - 20, 2013

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The Boulder County Business Report (USPS 018-522, ISSN 1528-6320)

Is published biweekly, with an extra issue in December, by BizWest Media LLC, a Colorado corporation, 3180 Sterling Circle, Suite 201, Boulder Colorado, 80301-2338.

Periodical Postage Paid at Boulder, CO and at additional mailing offices.

Subscriptions are \$49.97. International subscriptions are \$180.00.

POSTMASTER; Send change of address notices to:

The Boulder County Business Report, P.O. Box 270810, Fort Collins, CO 80527.

(303) 440-4950 Fax: (303) 440-8954 E-mail: [cwood@bcbr.com](mailto:cwood@bcbr.com) Web: [www.BCBBR.com](http://www.BCBBR.com)

# Firms face 'new world for health insurance'

*Affordable Care Act implementation nears, more details emerge*

**BY SALLY McGRATH**  
news@bcbr.com

The clock is ticking toward the mandatory health-care reforms required by the Patient Protection and Affordable Care Act, and small employers are preparing for the alarm to go off.

The heart of the act—requirements that all Americans obtain health insurance and that carriers provide coverage regardless of preexisting medical conditions—goes into effect in January. That may seem a long time away, but it isn't. Employers must do several things this year to comply with the act, whether they are large or small.

The Affordable Care Act, popularly known as Obamacare, is a complicated program, so administrative confusion as the law takes hold is expected. It may be more so for smaller employers, especially since only 57 percent of businesses with 50 or fewer employees now provide health benefits, according to the Kaiser Family Foundation.

President Obama signed the law on March 23, 2010. Several parts of

## Paying for Obamacare: new taxes and fees

**BY SALLY McGRATH**  
news@bcbr.com

While promoting better access to health care is something nearly everyone can support, someone has to pay the tab.

The Affordable Care Act has several new fees and taxes—many that impact insurers—in an effort to pay for the law itself. It raises taxes and adds at least 17 new taxes or penalties that will affect most Americans—some in small ways, others in very big ways. However, it also provides tax credits and cost-sharing subsidies to help low- and moderate-income Americans and small businesses afford coverage.

The big question is how much



the new requirements will cost small businesses. Businesses of at least 50 employees that weren't offering health insurance before can prepare for the biggest bite. That said, more than 90 percent of businesses with 51 or more workers already provided coverage in 2011, according to Kaiser's Employer Health Benefits Survey. In contrast, only 57 percent of businesses with

50 or fewer employees provided health benefits.

Critics say Obamacare will hurt business expansion and job growth, while advocates answer that many businesses actually will save money.

Here are 10 of 18 taxes and fees the U.S. Office of Management and Budget has identified:

**Hospital insurance tax.** Beginning in 2013, ACA increases the hospital insurance portion of the payroll tax from 2.9 percent to 3.8 percent for families earning more than \$250,000 a year and for single filers earning more than \$200,000 annually. The increased hospital insurance tax also is applied to investment income for the first time.

➤ See **Obamacare, 21A**

this historic legislation already are in effect, mostly in the patient protection area. For example, the act eliminated lifetime limits on insurance coverage, prohibited denying coverage to children with pre-existing conditions, and said preventive checkups should be free.

Rules for the annual enrollment process are supposed to be in place by

fall for most organizations. Employers are expected to have clearly communicated their employee's health insurance options by the time of 2014 enrollment. (The deadline for this mandatory notification has been delayed from March 31 to an unspecified date.)

Employers are nowhere close to being able to do this, according to

ADP, the payroll and employment services company that has enormous databases of information about insurance choices.

"Educating someone about this is fairly complex," said Christopher Ryan, an ADP vice president and the company's primary researcher on the effects of health reform.

➤ See **Insurance, 21A**



### 2013 Boulder Economic Summit

## Thank you!

We sincerely thank the sponsors, speakers, volunteers and attendees who made this year's Boulder Economic Summit a great success.

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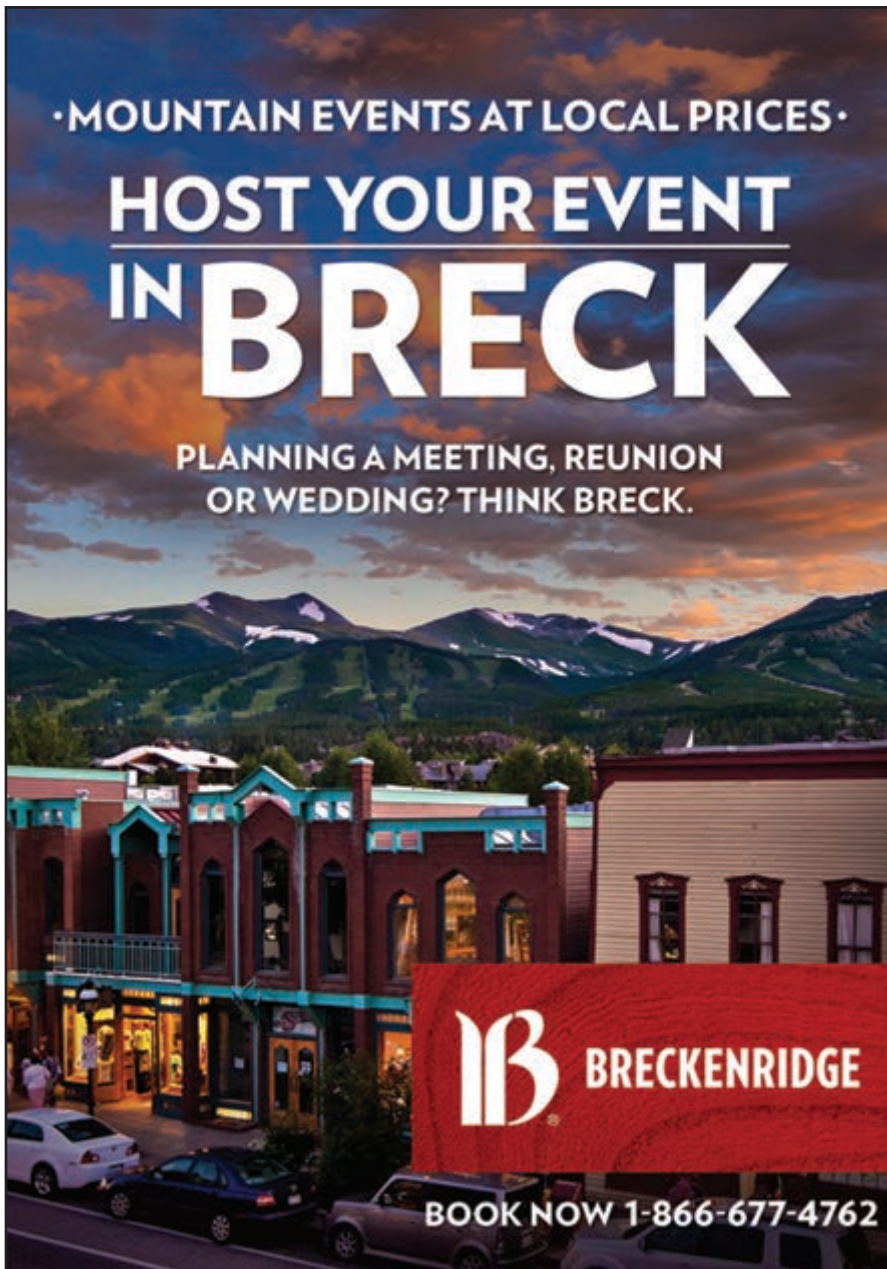

The Boulder Economic Council is the research and economic development arm of the Boulder Chamber. [www.bouldereconomiccouncil.org](http://www.bouldereconomiccouncil.org)




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# Dillard's demolition before court in July

BY BETH POTTER  
bpotter@bcbr.com

LONGMONT – A plan that will result in the Dillard's department store at Twin Peaks Mall being torn down is scheduled to be heard in Boulder County District Court the week of July 22.

Elected city officials in Longmont, acting as the Longmont Urban Renewal Authority, plan to take title of the department store for a price set by the court after filing eminent-domain documents against Dillard's Properties LLC and DSS Uniter Inc., another property owner, on May 17.

Under the district court's "trailing docket" system, a specific time and day for a court trial will be set the week of July 15, and all parties in the case will be contacted, said Laurie Edwards-Ryer, a court clerk.

Neither Dillard's spokeswoman Julie Bull nor city of Longmont spokesman Rigo Leal was immediately available for comment about the latest court filing.

Eminent domain is the term used to describe a government's legal right to take private property for public use after compensating a property owner. The urban renewal authority previ-

ously offered Dillard's \$3.6 million for the store and the land.

The eminent-domain proceedings come after more than a year of negotiations about the building and land between NewMark Merrill Mountain States, which plans an \$80 million redevelopment of the current Twin Peaks Mall, and Dillard's representatives. The development has been renamed Village at the Peaks and is slated to open for the holiday season in 2014.

Dillard's holds legal veto power over any redevelopment of the property.

The 94,000-square-foot building and land were valued at \$3.03 million in a city appraisal conducted in November. A Boulder County Assessor's Office appraisal assessed the property at \$2.935 million for a two-year period ending in June 2012.

The court also must set a price for the building and land, according to the documents. No time frame is laid out in the documents for the compensation amount. A Dillard's representative has said in the past that the company is seeking \$5 million for the property, according to Brad Power, Longmont's economic development director.

## Congratulations to the Honorees of the SUPERIOR CHAMBER OF COMMERCE AWARD

**INSTANT IMPRINTS-LOUISVILLE** was awarded the Independent Business of the Year, presented by Daily Camera

**DANA ANDERSON, MONARCH HIGH SCHOOL** was awarded Educator of the Year, presented by Staufer Team Real Estate

**KEY EQUIPMENT FINANCE** was awarded Large Business of the Year, presented by Superior Liquor

**CARYN GEIGER** was awarded the Superior Achiever of the Year, presented by Town of Superior

**MOD MOMS NORTH** was awarded the Service Group of the Year, presented by Chick-fil-A at Flatiron

**MARK SPANGLER** was awarded the Volunteer of the Year, presented by Key Equipment Finance



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# NEW LAW ROUNDUP

## Business-related bills: How they fared

BY BUSINESS REPORT STAFF  
news@bcbr.com

DENVER — Following are summaries of business-related legislation proposed during the Colorado Legislature's 69th general assembly, and the fate of those bills.

Some bills still awaited a decision by Gov. John Hickenlooper by the Business Report's deadline. Under Colorado law, a bill sent to the governor within the last 10 days of the legislative session must be acted upon within 30 days after adjournment, or it becomes law without his signature. The 2013 General Assembly adjourned May 8.

### HOUSE OF REPRESENTATIVES

#### Colorado Advanced Industries Acceleration Act

House Bill 13-1001

**Summary:** The bill creates the advanced-industries acceleration grant program in the Colorado Office of Economic Development. Advanced industries are defined as: Advanced manufacturing, aerospace, bioscience, electronics, energy and natural resources, infrastructure engineering and information technology.

**Sponsors:** House: Young, Gerou, Ferrandino. Senate: Heath, Steadman.

**Result:** Signed by governor.

#### Small Business Development Centers Act

House Bill 13-1002

**Summary:** The bill requires the Colorado Office of Economic Development to expend \$500,000 in each of the 2013-14 and 2014-15 state fiscal years for small-business development centers, or SBDCs. Appropriations made would be in addition to any other money the office receives. The state director of SBDCs in the office shall expend between 10 percent and 15 percent of these monies per year to increase awareness of SBDCs and shall equitably apportion the remainder for distribution to SBDCs across the state. If separate legislation is enacted to establish an economic gardening initiative, \$200,000 of the \$500,000 will be used for that initiative.

**Sponsors:** House: Tyler, Lee, Moreno, Primavera, Ryden, Schaffer, Williams, Young. Senate: Jahn.

**Result:** Signed by governor.

#### Economic Gardening Pilot Project

House Bill 13-1003



COURTESY DEAN TODA

Gov. John Hickenlooper signs the Energy Savings Mortgage Program into law. Standing, from left, are Rep. Mike Foote, D-Lafayette; Sen. Matt Jones, D-Louisville; Eric Drummond, a lawyer who focuses on alternative-energy issues, and Rep. Max Tyler, D-Lakewood. The bill creates a voluntary program to strengthen consumer demand for energy-efficiency improvements in Colorado's housing market by offering short-term incentives from the state for high-performing new homes and energy retrofits of existing homes. Participating lenders will provide funds to match the value of the state's investment.

**Summary:** The bill creates an economic gardening pilot project in the Colorado Office of Economic Development. Through the pilot project, staff members of the office and SBDCs who have been trained and certified in economic gardening principles and practices provide 12 months of strategic assistance to at least 20 Colorado-headquartered second-stage companies and SBDC clients selected by the state director of SBDCs in the office. The pilot project terminates in 2016.

**Sponsors:** House: Lee, Garcia, Tyler.

**Result:** Signed by governor.

#### Colorado Careers Act of 2013

House Bill 13-1004

**Summary:** The bill establishes

the career pathways program in the Division of Employment and Training in the Department of Labor and Employment. The program would provide grants to eligible entities to enable individuals to acquire skills necessary to obtain or improve their employability. The bill establishes a career pathways fund and directs the division to submit an annual report to specified committees of the general assembly. The program would be repealed on Jan. 31, 2016, unless the director of the division sends notice to the revisor of statutes that the program has proved effective through significant job placement.

**Sponsors:** House: Duran and Melton. Senate: Kerr.

**Result:** Signed by governor.

#### Refund for Overpaid Sales and Use Tax

House Bill 13-1009

**Summary:** The bill requires a person who overpays the state sales and use tax to apply for the refund within three years after the date of purchase.

**Sponsors:** House: DelGrosso, Senate: Jahn.

**Result:** Signed by governor.

#### Employer Access to Personal Information through Electronic Communication Devices

House Bill 13-1046

**Summary:** The bill prohibits an employer from requiring an employee or applicant for employment to disclose a user name, password or other means for accessing a personal account or service through an electronic communications device. This does not include access to nonpersonal accounts or services that provide access to the employer's internal computer or information systems. The bill also would prohibit an employer from discharging, disciplining, penalizing or refusing to hire an employee or applicant who does not provide access to personal accounts or services. The bill clarifies that an employer may investigate an employee to ensure compliance with securities or financial law or for suspected unauthorized downloading of proprietary information based on the receipt of information about these activities.

**Sponsors:** House: Williams. Senate: Ulibarri.

**Result:** Signed by governor.

#### Deadly Physical Force Against a Person Who Has Made an Illegal Entry into a Place of Business

House Bill 13-1048

**Summary:** The bill would have extended the right to use deadly force against an intruder under certain conditions to include owners, managers and employees of businesses.

**Sponsors:** House: Everett. Senate: Grantham.

**Result:** Failed on a 7-4 vote in House State, Veterans and Military Affairs Committee.

#### Energy Savings Mortgage Program

House Bill 13-1105

**Summary:** The bill creates a voluntary program to strengthen consumer demand for energy-efficiency improvements in Colorado's housing market by offering short-term incentives from the state for high-performing new homes and

► See **Bills, 8A**

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### BILLS from 7A

energy retrofits of existing homes. Participating lenders will provide matching funds to double the value of the state's investment.

**Sponsors:** House: Max Tyler, Senate: Gail Schwartz.

**Result:** Signed by governor.

#### Benefit Corporation Act of Colorado

House Bill 13 1138

**Summary:** Bill allows for-profit businesses to register as benefit corporations if they include in their mission statement a general or public benefit to society, ranging from something as broad as environmental protection to something as specific as supporting a local school. Two-thirds of a company's shareholders must approve the registration. Benefit corporation status allows the company to pursue public benefits without risking a shareholder lawsuit for using profits to pursue the benefits.

**Sponsors:** House: Lee. Senate: Kefalas.

**Result.** Signed by governor.

#### Changes to Enterprise Zone Tax Credit

House Bill 13-1142

**Summary:** The bill would cap enterprise zone tax credits at a maximum of \$750,000 per company per tax year and increase new business facility employee credits, investments in job training programs and credits to employers providing health-care benefits to their employees.

**Sponsors:** House: Hullinghorst. Senate: Heath

**Result:** Signed by governor.

### SENATE

#### Use of Consumer Credit Information by Employers

Senate Bill 13-018

**Summary:** The bill would prohibit an employer's use of consumer credit information for employment purposes if the information is unrelated to the job. It would require an employer to disclose to an employee or applicant for employment when the employer uses the employee's consumer credit information to take adverse action against him or her and the particular credit information upon which the employer relied. It would authorize an employee aggrieved by a violation of the above provisions to bring suit for an injunction, damages or both.

**Sponsors:** House: Fisher. Senate: Ulibarri.

**Result:** Signed by governor.

#### Report Business Fiscal Impacts of Proposed Legislation

Senate Bill 13-020

**Summary:** The bill would direct the staff of the legislative council to designate a five-day period following the introduction of new legislation or the notice of pro-

posed rule-making during which any person may submit comments regarding the potential business fiscal impacts of the new legislation or rule.

**Sponsor:** Senate: Harvey.

**Result:** Failed on a 3-2 vote of the Senate Committee on State, Veterans & Military Affairs.

#### Prohibit Discrimination Labor Union Participation

Senate Bill 13-024

**Summary:** The bill would prohibit an employer from requiring any person, as a condition of employment, to become or remain a member of a labor organization or to pay dues, fees, or other assessments to a labor organization, charity organization or other third party in lieu of the labor organization.

Any agreement that violates these prohibitions or the rights of an employee is void. The bill would create civil and criminal penalties for violations and authorizes the attorney general and the district attorney in each judicial district to investigate alleged violations and take action against a person believed to be in violation. The bill states that all union agreements are unfair labor practices.

**Sponsor:** Senate: Hill.

**Result:** Failed on a 3-2 vote of the Senate Committee on Business, Labor and Technology.

#### Energy District Private Financing Commercial

Senate Bill 13-212

**Summary:** The bill would set up a voluntary program to provide commercial building owners access to money to pay for energy conservation and renewable energy improvements. The bill expands the Climate Smart type program used in Boulder County into a statewide program.

**Sponsors:** House: Tyler. Senate: Jones, Schwartz, Johnston.

**Result:** On the governor's desk as of June 3.

#### Renewable Energy Standard

Senate Bill 13-252

**Summary:** The bill would require rural electrical cooperatives, including Tri-State Generation and Transmission Association and Intermountain Rural Electric Association, to generate 20 percent of their electricity from renewable sources by 2020, versus 10 percent today.

For-profit companies such as Xcel Energy and Black Hills Energy already are required to achieve 30 percent renewables by 2020. SB 252 passed the Legislature after an amendment that reduced the requirement from 25 percent to 20 percent.

**Sponsors:** House: Ferrandino, Duran. Senate: Morse, Schwartz.

**Result:** On the governor's desk as of June 3.



# Better numbers heartening for community banks

Four community banks chartered in the Boulder Valley showed better metrics in the first quarter of 2013 than the same period in 2012.

AMG National Trust Bank and Flatirons Bank in Boulder, Mile High Banks in Longmont and Summit Bank and Trust in Broomfield recorded a "significant improvement" in their return on equity, a key metric of bank health, said Jenifer Waller, senior vice president of the Colorado Bankers Association in Denver, a trade group.

Waller calculated ROE, as it's called in the industry, as well as other key bank metrics, using statistics from the Federal Deposit Insurance Corp.'s latest quarterly call reports.

As a group, the four banks recorded an 8.3 percent return on equity, compared with a 2.3 percent return on equity in 2012, Waller said.

The four banks recorded noncurrent assets (the formal name for delinquent loans) of 6.9 percent. That was down from 9.4 percent for the same period a year earlier, Waller said. The drop in delinquent loans appears to reflect an improvement in the regional economy, she said.

The four banks' risk-based capital was 13.7 percent compared with 7.9 percent in the same quarter a year earlier, a very healthy growth, Waller said.

"The capital ratios simply blow me away," Waller said.

Three of the banks also reported net income for the quarter. Mile High reported \$1.9 million; AMG National Trust reported \$887,000; and Flatirons reported \$210,000.

Summit Bank and Trust reported a net loss of \$45,000.

At Mile High Banks, executives are looking forward to building the business again, said Ken McCormick,



**BANK NOTES**

Beth Potter

chief executive of Strategic Growth Bancorp in El Paso, Texas, the new owner of the bank. Mile High Banks parent company Big Sandy Holdings went through Chapter 11 bankruptcy, although Mile High Banks

operated independently. Strategic Growth Bancorp bought Mile High's stock for \$5.5 million and recapitalized the bank with \$90 million in a transaction approved by the Colorado Division of Banking at the end of 2012.

"We're enjoying it. It's going great," McCormick said in response to the first-quarter net income numbers.

While the four Boulder Valley banks appear to be doing well, based on the latest metrics, Waller said she is cautious in making broad statements

about how all banks did across the state in the first quarter.

"There is such a significant presence of out-of-state banks doing business in Colorado ... that numbers on these four banks cannot tell the entire banking story," Waller said.

## Next up

What happens when a group of middle school kids – helped by college students and professional investor volunteers – put \$25,000 into the stock market? They pick a portfolio that returns about 2 percent in less than two months.

That was the case of Summit Charter Middle School students who took a financial lessons class this spring from accounting and finance students at the Leeds School of Business at the University of Colorado Boulder.

While final tallies are not in, two top-performing stocks in the portfolio were Stratasys Ltd. (Nasdaq: SSYS), a 3-D printing company that brought in a return of nearly 18 percent, and Under Armour (NYSE: UA), a sports clothing company that brought in a return of 10.5 percent, according to Alan Jagolinzer, the associate professor at the Leeds School who directed the project.

The \$25,000 used to invest in the market was allocated to the project by an unnamed nonprofit group that supports the school.

The middle-school students researched companies and pitched their ideas to a volunteer group of professional investors.

CU-Boulder students also helped the middle schoolers launch a business club that opened a small school supply store called "Sum Stuff."

## Are you the rich type?

Finally, in the "offbeat news you can use" department, comes a new financial personality test inspired by the well-known Myers-Briggs Type Indicator assessment.

Don't laugh – this might be just the information you need to build your personal wealth.

Financial personality types are divided into four dichotomies, according to GoBankingRates, an online financial tool.

Debtor (D) / Saver (S)  
Aggressive (A) / Conservative (C)  
Planning (P) / Impulsive (I)  
Giving (G) / Hoarder (H)

The "test" may not be the most scientific, but it might help you figure out why your bank account is always empty at the end of the month. For more information and to take the test, go to [www.gobankingrates.com/savings-account/myers-briggs-money-financial-personality-type/](http://www.gobankingrates.com/savings-account/myers-briggs-money-financial-personality-type/).

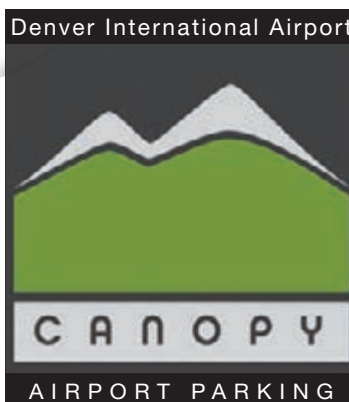
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# Governance group mulls municipalization

BY BETH POTTER

bpotter@bcbr.com

BOULDER – City of Boulder officials have formed a 16-member governance working group, as the city continues to conduct research about whether to create a new, city-owned, city-run electric utility.

The governance group's role will be to advise Boulder City Council members on the "best ways to ensure representation for the variety of customers that would be served by a local utility," said Sarah Huntley, a Boulder city spokeswoman.

The governance group already has met once and is scheduled to meet again today. In all, the group is scheduled to meet four times and make recommendations to the Boulder City Council in early July, Huntley said. The recommendations are scheduled to be discussed by council members at a July 23 study session.

"We're really proud of the diversity of perspectives that are included and the commitment everybody has expressed so far to ensuring a meaningful local voice in the decision-making process," Huntley said of the group. Its members were invited by city officials to sit on the group.

Xcel Energy Inc. spokeswoman Michelle Aguayo said the new group seems to be part of the process city

## BOULDER VOTERS IN NOVEMBER 2011

**narrowly passed two ballot measures on the topic. One approved a \$1.9 million annual budget for five years to study how to create a new municipal electric utility, while the other gave the Boulder City Council the authority to create such a utility under certain conditions.**

officials have said they'll follow related to the potential new electric utility.

Boulder voters in November 2011 narrowly passed two ballot measures on the topic. One approved a \$1.9 million annual budget for five years to study how to create a new municipal electric utility, while the other gave the Boulder City Council the authority to create such a utility under certain conditions.

Volunteers named to the governance working group are:

David Cohen, founder of E7 Ventures, a hybrid renewable-energy systems-development company in Boulder.

Manohar Croke, a psychotherapist and educator who lives in the unincorporated area of Gunbarrel. She owns the Boulder-based business Points of Light LLC.

Angelique Espinoza, public affairs

manager at the Boulder Chamber.

Karl Gerken, manager of facilities engineering at Ball Aerospace & Technologies Corp. in Boulder.

Virginia Holtzman-Bell, Boulder laboratories site manager for the National Institute of Standards and Technology.

Michelle Krezek, a deputy for the Boulder County Commissioners' office.

Ken Leiden, a resident of the Dakota Ridge neighborhood in northwest Boulder.

Barney Moran, a resident of the Palo Park neighborhood in northeast Boulder.

Mike Parenteau, the Corden Pharma Colorado site facilities and maintenance manager and the site's electrical engineer in Boulder.

Steve Pomerance, a Boulder City Council member from 1986 to 1993 and from 1995 to 1997.

Susan Riederer, a resident of the Gunbarrel neighborhood and a former director of the community school program for the Boulder Valley School District before she retired.

Nolan Rosall, public affairs chairman on the Downtown Boulder Inc. board of directors.

Coby Royer, a resident of the Martin Acres neighborhood in southeast Boulder.

John Terela, operations manager for the Boulder site of IBM Corp.

Steven Wallace, operating partner of Best Western Plus Boulder Inn.

Louise Vale, vice chancellor for administration at the University of Colorado-Boulder.

In all, the city of Boulder has close to 70 community members participating in various working groups doing research on various aspects of the "municipalization path," Huntley said.

Separately, Boulder officials in April formed a 12-person, city/Xcel partnership working group. That group "is looking at how we might be able to partner with Xcel Energy to achieve our goals, which is a separate path from the municipalization path," Huntley said.

The city anticipates it will decide by August whether or not to enter negotiations with Xcel to consider acquiring Xcel's infrastructure, including assets and equipment, under a timeline set by city officials.

## INNOVATION from 1A

The other four points to the plan: Strengthen the city's business innovation network; advance innovative policy solutions; promote innovation; and increase investment in innovation.

Tayer said he has heard support from business leaders "universally" across different industry sectors who want to be able to hold more conference events in Boulder.

"The point of the Team Boulder initiative and the blueprint is to speak with one voice and one community," Tayer said. "I'm also fond of saying, 'We are us.' The business community is not separate from the public. We are this community."

It's too early to say where such a conference center might be located, but the "civic center area" near Canyon Boulevard and Broadway has been mentioned, Tayer said.

While the conference center idea has been around since Denis Nock was president of the chamber 20 years ago, the "innovation entrepreneurship" theme is an even more important piece of the plan, Nock said. Nock supports the conference center idea and hopes someday it will be a reality. Nock was Boulder Chamber of Commerce president from 1987 to 1995 and now is an equity analyst and portfolio manager at investment firm Sargent, Bickham Lagudis' office in Boulder.

"We have all five of the key ingre-

## BOULDER HAS BEEN RECOGNIZED NATIONALLY

**as an innovation hub in various informal polls. Business incubators such as TechStars, the city's federal laboratories and its university all have contributed to that national recognition.**

dients you need to foster entrepreneurship. Other communities would just kill to have the assets we have," Nock said, "so the economic development standpoint is to build on your strengths."

The cost of executing the plan, Tayer said, will be discussed as more of the community gets involved.

"This is our vision, and it's a vision we think is shared by a number of business interests," Tayer said.

"We want to bring those folks to the table to get serious about this, and to get really practical and share this vision about the space we need to accommodate all of our needs," Tayer said. "What are our options for a location and what would it cost?"

Another Innovation Blueprint supporter is Doyle Albee, president at Metzger Associates public relations firm in Boulder. Albee credited Tayer's leadership in coming up with a plan he thinks will involve the entire community.

When the plan was rolled out on May 28, Tayer was joined by business owners Judy Amabile, co-founder of Polar Bottle and Ryan Ferrero of Green Garage, both in Boulder; Clif Harald, executive director of the Boulder Economic Council, an arm of the chamber; Frances Draper, vice chancellor of strategic relations at the University of Colorado-Boulder; and Matt Appelbaum, Boulder's mayor.

Boulder has been recognized nationally as an innovation hub in various informal polls. Business incubators such as TechStars, the city's federal laboratories and its university all have contributed to that national recognition, Harald said.

Established companies such as Ball Aerospace and Technologies Corp. and CordenPharma Colorado Inc., formerly Roche Colorado, as well as rapidly growing companies such as OPX Biotechnologies Inc. and MiRagen Therapeutics Inc. all are

contributing to the mystique, Draper said. Such companies and others have benefitted from research that came from the university, she said.

Amabile said she supports the plan as a way to keep the business community thriving.

"This group is going to help us maintain that little bit of magic," Amabile said.

Chamber organizers launched a website in connection with the plan and called on business leaders and residents to sign up and share their ideas online at [www.teamboulder.org](http://www.teamboulder.org).

Innovation Blueprint 3.0 is named that way because the economy is now in its third "wave" of innovation, the chamber said in a press statement. The first "wave" came from IBM Corp. and federal laboratories opening here in the 1950s, '60s and '70s, and the second "wave" was spurred by the technology boom of the 1990s and early 2000s.

"Boulder is now entering a third wave of innovation that is powering an explosion of entrepreneurship and economic opportunity," Tayer said in the statement. "From e-commerce to clean tech to tourism, Boulder has become a destination and a brand. This Innovation Blueprint 3.0 is a collaborative effort to help the community capitalize on this third wave and to advance Boulder's global innovation leadership."

# BCBR honors area's fastest-growing companies

BROOMFIELD – The Boulder County Business Report honored 100 of the fastest-growing companies in Boulder and Broomfield counties at its annual Mercury 100 event held May 23 at the Omni Interlocken Resort in Broomfield.

The list of fastest-growing companies was compiled by the Business Report and verified by accounting firm ESK&H in Boulder.

Photographs by Michael Myers



About 275 people attended Mercury 100 held at the pavilion at the Omni Interlocken Resort in Broomfield.



Attendees network while checking tweets and charts about the area's fastest-growing companies.



The Boulder County Business Report uses Twitter to count down from No. 100 to No. 11 on its Mercury 100 list of fastest-growing companies before introducing the top 10 in person.



Employees of event sponsor BSC Signs in Broomfield enjoy the open-air pavilion while networking. From left are John Dobie, owner of BSC Signs, along with employees Dustin Monroe and Bobby Chamberler.



Nova Covington, founder and chief executive of Goddess Garden in Boulder, accepts a plaque for placing No. 3 on the Mercury 100 list for companies with annual revenue less than \$2 million. At left is Boulder County Business Report publisher Christopher Wood, and at right is Ryan Arney, a partner at law firm Davis, Graham and Stubbs LLP, the event's primary sponsor.



Hy Harris, a partner in the tax service area of event sponsor EKS&H, addresses the crowd at Mercury 100. EKS&H, an accounting firm, was the title sponsor of the event and verified revenue figures that were used in determining company rankings on the list.

**SUMMIT** from 1A

But funding for such collaborations has been unstable and complicated by federal budget cuts. In addition, DiStefano cited a study from the University of Denver that suggested that higher education in Colorado could see state funding dry up completely in the next five to 10 years.

Meanwhile, he said, other countries are increasing research and development funding, making it more difficult for American universities to compete for research dollars and international students.

Despite the challenges, DiStefano said CU itself has worked to leverage its strength in the areas of partnerships with government and the private sector, making and maintaining partnerships with companies such as Ball Aerospace & Technologies Corp. and federal entities such as the National Oceanic and Atmospheric Administration. CU earlier this year formed an industry alliance office to foster such partnerships. DiStefano last month announced the formation of a strategic advisory council of 11 business leaders, investors and entrepreneurs to guide the school with its goals.

DiStefano said CU also is on track to double its international student enrollment from about 1,500 in 2011 to about 3,000 in 2015 in an effort to internationalize the campus.

– *Joshua Lindenstein*

**Udall hopes to lure test site**

U.S. Sen. Mark Udall, D-Colo., said he is working with the Federal Aviation Administration to get a new drone test site location in Colorado.

CU officials organized a state application for the new site – one of six unmanned-aircraft-system test sites planned to be built this year in the United States. Unmanned aircraft are commonly called drones.

Congress has approved the plan to create the six sites to integrate unmanned aircraft systems into U.S. airspace. No financial funding is budgeted to build the sites, according to the FAA website.

“I’m going to be there on the front lines, making sure we get one of those test sites,” said Udall at the summit.

Colorado has a strong aerospace industry with the background to support such a test site, Udall said. Civilian uses for drones include forest fire support, disaster assessment, search and rescue missions, oil and gas exploration and research projects, according to a letter sent from Colorado leaders to the FAA in the test-site request. A team of Colorado leaders working on the project includes 10 economic development agencies, seven universities, five industry associations, two state agencies and dozens of private companies.

When it comes to economic stimulus, Udall said he hopes to work with others in Congress to find short-term funding alternatives to federal budget cuts known as “sequestration” – the process in which federal dollars already may be appropriated by Congress but aren’t being spent because of federal budget austerity measures.

“The ‘club’ of sequestration is not the answer,” Udall said.



“I’m going to be there on the front lines, making sure we get one of those test sites.”

**Mark Udall**  
U.S. SENATOR  
D-COLO.

“Robust” funding for federal laboratories such as the National Institute of Standards and Technology and the National Center for Atmospheric Research, both in Boulder, is important, Udall said. So is funding for state universities, including CU, Colorado State University in Fort Collins and the Colorado School of Mines in Golden.

Udall also said he is in favor of cutting some federal “entitlement” programs such as Medicare and Medicaid and focusing on doubling the budget of the National Institutes of Health. Among NIH’s roles is making research and development grants to research projects around the nation.

– *Beth Potter*

**Polis touts education**

All high school students may have to be fluent in computer science to graduate – just as they are in current core subjects such as math, English and social studies – if U.S. Rep. Jared Polis has his way.

“Human capital” is key in an intellectually based economy, Polis said at the summit, specifically as it relates to students learning about science, technology, engineering and mathematics, or STEM subjects. Students need to learn computer-science concepts to help them find jobs when they graduate, said Polis, D-Colo.

“Our schools need to be turned around and improved so our kids can be ready for the jobs of the future,” Polis said.

Polis wants to give immigrant college students a chance to get a green card to stay in the United States if they graduate here. He also said he wants to make it easier for investors from other countries to start companies in the United States through a “starter visa” that would take 60 days to approve. A current visa process for investors from overseas can take a year or more to

approve, he said. Overseas investors must provide \$500,000 or more to a U.S. company that creates at least five jobs to be able to apply for a visa under current rules, he said.

“If people in countries such as Venezuela come here and offer to make our country stronger and create more jobs, we should welcome that,” Polis said.

On a more local level, Polis said he believes fewer federal budget dollars will flow into universities and federal laboratories in the region. Federal laboratories and others that receive federal funding have dealt with the sequestration cuts, which formally started in May.

Whether sequestration continues for the long term or not, Polis said, residents should get used to the new reality of lower federal funding.

He said Boulder County continues to have a strong peer support community and funding for startup companies, and that should help offset federal funding problems in the local economy.

“It’s very exciting to see the startup community play a role in the revitalization of our economy,” Polis said. “What we have going for us is people and ideas and a vibrant entrepreneurial scene.”

– *Beth Potter*

**Biotechs, CU collaborate**

Area bioscience companies collaborate with university researchers in many ways, representatives said at a bioscience panel held as part of the summit.

For example, Somalogic Inc. in Boulder sells its diagnostic testing services to research projects – including about 15 at CU, said Mark Messenbaugh, director for corporate strategy and development at the company. Somalogic has conducted testing for approximately 70 research projects around the globe altogether, Messenbaugh said.

While funding for new biotechnol-

ogy companies remains a challenge, there have been several successes across the state, said Richard Duke, founder and chief scientific officer of the Colorado Institute for Drug, Device & Diagnostic Development in Aurora. The nonprofit industry group has invested \$1.65 million in seven startup companies, with those companies raising an additional \$22 million in follow-up financing, Duke said.

In all, Colorado employs 27,000 people in the bioscience industry, creating more than 122,000 jobs, which translates into \$10 billion in payroll, according to information provided by April Giles, president and chief executive of the Colorado BioScience Association. Giles moderated the panel.

– *Beth Potter*

**STEM faculty shortage**

One of the major themes coming out of the summit was the important role major research universities play in the American economy’s constant renewal and future success – and the fiscal impediments to those institutions because of decreased state and federal funding.

The sessions weren’t solely about dollars and cents, however.

During a panel discussion about the National Research Council’s report titled “Research Universities and the Future of America,” CSU chancellor Michael Martin cited an imminent shortage of educators in the fields of science, technology, engineering and mathematics, or STEM. For every one faculty member in STEM disciplines retiring, he estimated, only 0.4 individuals are becoming qualified to fill the gap.

“I think the crisis that we have yet to really realize is the out-migration of the baby-boomer faculty and the inability to replace them,” Martin said. “We’re going to have to have a full-court press, not only to fill STEM jobs in the private sector, but to fill those jobs of those who will train the private-sector scientists of the future.”

– *Joshua Lindenstein*

**Signs of hope**

It wasn’t all doom and gloom at the summit. The final panel of the day focused on the opportunities available in Colorado for public-private partnerships and advancing research and innovation.

While Boulder itself, with all of the federal labs in town, might be in the eye of the storm of federal funding reductions, as multiple speakers put it, the community and state as a whole are well-positioned.

Frances Draper, the CU vice chancellor for strategic relations and former executive director of the Boulder Economic Council, said the collaborations between those local federal labs and the universities in Colorado “are at a level not seen in any other state.” As the amount of funding available for research decreases, she said, an emphasis will be put on the projects that are “sure bets.”

“I think this state represents one of the surer bets around,” Draper said.

– *Joshua Lindenstein*

“It’s very exciting to see the startup community play a role in the revitalization of our economy.”

**Jared Polis**  
U.S. REPRESENTATIVE  
D-COLO.



# GREEN BUSINESS

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14A | Recycling Companies

## Local companies tout B Corp. status

*Designation  
sign of social  
responsibility*

BY BETH POTTER

bpotter@bcbr.com

BOULDER — What do local companies such as Namaste Solar Electric Inc., GoLite LLC and Rally Software Development Corp. have in common?

The solar panel installer, the outdoor gear manufacturer and the software company are all certified B Corporations. The relatively new, socially conscious business designation — “B Corp.-certified” for short — is similar to the Good Housekeeping Seal of Approval for “green”-conscious companies.

Eighteen companies in the Boulder Valley have gone through the certification process created by the B Lab, a nonprofit group based in Wayne, Pennsylvania. Companies who want to become certified go through a free analysis that includes filling out paperwork and answering questions from B Lab employees.

They’re part of a growing cadre of more than 700 companies around the globe — including Ben & Jerry’s Homemade Holdings Inc. in Vermont — that want to go through the independent verification process of being socially and environmentally conscious.

While other certifications exist, B Lab’s appears to be the most common and has the most rigorous standards, based on anecdotal research. When applying for B Corp. status, companies must answer questions about their governance, labor practices, community involvement and other



JONATHAN CASTNER

Seyleyn DeYarus, foreground at right, owner of Best Organics Inc. in Boulder, joins Shoshana Romer, left, and Allison Colwell, who are assembling custom gift boxes for a corporate client. DeYarus sought certification as a B Corporation to show customers that hers is a “triple bottom line” business, focusing on “people, planet and profit.”

similar business practices.

Once a company is certified as a Benefit Corporation by B Lab, it pays an annual fee based on its revenue — \$500 per year for companies that make less than \$1 million up to \$25,000 per year for companies that make \$100 million and more.

Seyleyn DeYarus, owner of Best Organics Inc. in Boulder, said she was motivated to achieve B Corp. certification to show customers that hers is a “triple bottom line” business. “Triple bottom line” is used in socially conscious terms as a company’s focus on good business practices related to “people, planet and profit.”

In general, the “triple bottom line” idea is for a company to follow business practices that are fair to people and to the planet as well as to provide

a greater economic benefit to the community.

B Corp. certification “is a great tool in assessing where you can improve and where you’re doing well at all levels,” DeYarus said. “Whatever kind of business you are ... this provides a comprehensive, thorough overview of how you’re doing.”

The certification process is rigorous, and B Lab conducts onsite audits to make sure companies do the things they say they do, DeYarus said. That could include doing business with certain other socially conscious suppliers or making sure office supplies are made of recycled products whenever possible, according to B Lab information.

For consumers, the B Corp. certification label indicates that a company follows fair labor practices and

other, similar standards, said Kim Couponas, co-owner of GoLite Inc., an outdoor clothing company based in Boulder.

Couponas compares the certification to an EnergyStar certification on an energy-saving appliance or a LEED (Leadership in Energy and Environmental Design — an industry standard for “green” building) certification for an energy-saving building.

GoLite customers in particular and outdoor industry product customers in general are getting more interested in buying from companies that practice various “green” activities, Couponas said.

“A certain consumer really values that, so it increases your brand loyalty and revenues,” Couponas said. “It’s a good thing, because (B Lab) makes sure

► See **Status**, 15A



JONATHAN CASTNER

Bob Walsh’s Farm Tubs produce vegetation thanks to a reservoir in the bottom that allows water to wick up into the soil.

## Farm Tubs grow food, future for Boulder pair

BY ELIZABETH GOLD

news@bcbr.com

BOULDER — When Susan and Bob Walsh were bitten by the grow-your-own-food bug four years ago, they were living in Washington where the growing season spanned six months out of a year.

“We took a small-acreage farming course and contemplated looking for farm property,” Bob said. “And then we learned we were probably too old.” Both Bob and Susan are in their 50s.

“We heard twenty-something farmers say they worked all the time, and that it was back-breaking work,” he said. Realizing that they had back issues already, their plan took a backseat.

The couple moved back to Boulder soon after the architectural office Bob worked for closed. They decided to continue with the home-grown produce idea and took a direction that would better fit their lifestyle.

Bob gave a cattle trough a furniture look by wrapping it in oak and

► See **Tubs**, 15A

# Eco-friendly tips can make this a green summer

**BY BUSINESS REPORT STAFF**  
news@bcbcr.com

You don't have to live on carrots or sell your car this summer to help the environment.

According to Jennifer Meek, director of marketing for Enviro-Solutions, a green cleaning chemical manufacturer based in Peterborough, Ontario, there are seven easy ways at home and in the office to make this summer greener and more sustainable.

**Clean the closet.** Stored chemicals can contribute to indoor and outdoor pollution. Dispose of any chemicals

not used for more than six months and make this an opportunity to switch to green-certified cleaning chemicals.

**Ditch the junk.** Junk mail is annoying and kills trees. Organizations such as greendimes.com or 41pounds.org can remove you and your office from junk mail mailing lists. According to the U.S. Environmental Protection Agency, 44 percent of junk mail is discarded without being opened, equaling 4 million tons of wasted paper per year.

**Recycle electronics.** Old electronics typically end up in landfills. Several major computer manufacturers offer recycling options, or you can donate

your electronics. Several groups such as the National Cristina Foundation will help you donate your PC or Mac to a nonprofit organization.

**Eat only veggies once per week.** Meat production is energy-inefficient, demanding significant natural resources to prepare, package and market. Consider eating only veggies once per week or more. This may also lead to weight loss.

**Change the lights.** While commercial facilities have rushed to change to more energy-efficient light bulbs, consumers have moved more slowly. Start replacing all incandescent bulbs

with compact fluorescents. Also, put electronics on a power strip so they can all be completely turned off when not in use.

**Drink tap water.** North Americans have some of the best tap water in the world. Most bottled water puts a demand on natural resources to package and ship and, once empty, most bottles still end up in landfills.

**Date green.** Several dating services cater to environmentally focused singles. Examples include Vegan Passions, Planet Earth Singles and Green Singles. After all, two can be greener than one.

## BUSINESS REPORT LIST RECYCLING COMPANIES

(Companies based in Boulder and Broomfield counties ranked by number of local employees.)

RANK	Company	Local Employees	Products/Services	Phone/Fax Website	Person in Charge Year Founded
1	<b>WESTERN DISPOSAL SERVICES INC.</b> 5880 Butte Mill Road Boulder, CO 80301	145	Waste disposal, recycling and composting services for residential, commercial and construction. Portable toilet, sink and storage container rentals. Locally owned, operated and invested since 1970.	303-444-2037/303-444-7509 www.westerndisposal.com	Bryce Isaacson, vice president of sales and marketing 1970
2	<b>ECO-CYCLE INC.</b> 5030 Pearl St. Boulder, CO 80301	64	International zero waste pioneering organization. Operates the Boulder County Recycling Center, Center for Hard-to-Recycle Materials and offers sustainability services.	303-444-6634/303-444-6647 www.ecocycle.org	Eric Lombardi, executive director 1976
3	<b>RESOURCE YARD</b> 6400 Arapahoe Road Boulder, CO 80303	20	Innovative landfill diversion programs that promote deconstruction. Accepts reusable building material donations and sells reclaimed materials.	303-419-5418/303-440-0703 www.ReSourceYard.org	Shaun LaBarre, ReSource director 1996
4	<b>THE WIRELESS ALLIANCE LLC</b> 1898 S. Flatiron Court, Suite 140 Boulder, CO 80301	9	Works with wireless stores, e-waste recyclers, schools, government, corporations, small businesses and nonprofits to recycle cell phones. We'll pay you to recycle.	303-543-7477/303-543-7677 www.thewirelessalliance.com	Peter Schindler, owner 2001
5	<b>GREEN GIRL RECYCLING SERVICES LLC</b> 120 Ninth Ave. Longmont, CO 80501	7	Provides front-door pickup service to restaurants, offices, small and large commercial sites. Data destruction and electronic recycling.	303-442-7535/303-459-1012 www.greengirlrecycling.com	Bridget Johnson, owner 1999
6	<b>G&amp;S CRUSON ENTERPRISES INC.</b> 805 S. Lincoln St. Longmont, CO 80501	5	Corporate and residential recycling services in Colorado and Wyoming. Electronics, computer and garden plastics recycling, injection molding runners and bad parts.	303-682-3171 www.mountainrecyclers.com	Gary Cruson, owner 1995
7	<b>WESTERN ALUMINUM RECYCLING</b> 3280 Valmont Road, Unit C Boulder, CO 80301	3	Nonferrous metals.	303-447-0252/303-447-0252 www.westernaluminumrecycling.com	Dale Barlow, owner 1988

Researched by Mariah Gant

Source: Business Report Survey

## BUSINESS REPORT LIST UTILITY COMPANIES

(Companies serving Boulder and Broomfield counties ranked by revenue.)

RANK	Company	Revenue 2012 Revenue 2011	Percent of business: electric Percent of business: gas	Customer breakdown: commercial residential	Service area	Total local customers No. of commercial customers No. of residential customers	Public or private	Person in charge Website
1	<b>XCEL ENERGY INC.</b> 1225 17th St. Denver, CO 80202 303-245-2254/303-245-2292	\$10,128,223,000 \$10,654,770,000	53% 47%	12% 88%	Portions of Boulder and Broomfield counties	N/A N/A N/A	Public	David Eves, president and CEO www.xcelenergy.com
2	<b>UNITED POWER INC.</b> 500 Cooperative Way Brighton, CO 80603 303-659-0551/303-659-2172	\$151,279,436 \$141,865,000	100% 0%	45% 55%	Northern Colorado front range	71,000 N/A N/A	Private, member-owned cooperative	Ronald D. Asche, CEO www.unitedpower.com
3	<b>LONGMONT POWER &amp; COMMUNICATIONS</b> 1100 S. Sherman St. Longmont, CO 80504 303-651-8386/303-651-8796	\$59,000,000 \$54,900,000	100% 0%	N/A N/A	597	37,107 2,624 34,474	Nonprofit	Tom Roiniotis, director www.ci.longmont.co.us/lpc

Researched by Mariah Gant

Source: Business Report Survey

1 Estimated for 2011.



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Boulder County  
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## \$1,700 worth of playhouse

North Boulder family buys green-built structure in auction



COURTESY DANIEL O'CONNOR

The Colorado Green Building Guild auctioned off a playhouse designed and built by local green builders using mostly recycled and reclaimed materials to a family that lives in North Boulder. The auction took place during the Boulder Community Day Fair at the East Boulder Recreation Center on May 18. The theme of this year's playhouse design and build competition was "Thinking Outside the Box." The winning team was made up of Melissa Thornton, LOHAS Realty; David Ellis, Ellis Construction; Matthew Simon, Cajun Moon Designs; Mark Sommers, Circle Goods; Andi Johnson, Little Green Houses; and Nick D. Benson, The National Center for Craftsmanship. The auction benefitted the nonprofit trade group Colorado Green Building Guild that is based in Boulder.

## TUBS from 13A

setting it in the front room of their house. They developed an irrigation method that blended the ideas of traditional growing and hydroponic growing and, voilà – Farm Tub was born.

The company officially launched in February at the Colorado Garden & Home Show. Since then about 55 Farm Tubs have sold.

The Walshes see their irrigation system as one of the primary benefits that separates their tubs from indoor planters or raised beds.

"They have a four-inch water reservoir in the bottom that utilizes capillary wicks," Bob said. "The wicks pull water from below to the soil so you don't have to water from above."

The process reduces above-soil evaporation and the number of bugs that like to gather around damp soil, Susan added.

Additionally, the water acts as a soil temperature regulator since it takes the accumulated daytime heat into cooler nights, which then cools down the next day's heat.

Depending on the size, each Farm Tub uses 25 to 75 gallons of water – filled through a hose-shaped tube on top and drained through a side spigot. A bobber indicates the water level.

"The water reservoir allows people to go weeks without watering so they don't have to hire a neighborhood kid when they go on vacation," Bob said. "You know your tomatoes will be alive when you return."

Since Farm Tubs are metal and have bottoms, they stop burrowing animals from eating the crops before you do if kept outside.

The galvanized steel tubs are customized with wood wraps such as beetle-kill veneer, reclaimed barn wood, walnut and recycled flooring. They can be painted or plain and include grow lights so the farm can be in a basement.

Sizes include four- to eight-foot ovals and three-foot round tubs. Prices range from \$250 to \$1,250 each.

Three out of four Farm Tubs sold to date are being used outside on patios and decks.

After Colorado's short outdoor growing season ends, Farm Tub farmers probably will be moving them indoors, into greenhouses and basements, according to Susan.

Rather than maintaining an inventory of Farm Tubs, the company stores materials to make them instead.

The Walshes self-funded their company with \$30,000, which covered things such as a logo, materials and 15 tubs to show.

Susan and Bob maintain day jobs while the company grows. He continues to work as an architect and she works in public relations.

"Our first-year target is to sell 100," Bob said. "We could easily sell those in one shot to a residential community."

"We think this has unlimited potential," Susan added. "and we haven't even gotten into the medical-marijuana growing market, yet."

## STATUS from 13A

that people aren't 'green-washing' or putting up smokescreens and not telling the truth about their companies."

Brook Eddy, founder of Boulder-based Bhakti Chai LLC feels similarly.

Even though it's hard to measure the financial benefit of what the company might get back from being certified as a B Corp., it's "the right thing to do," Eddy said.

"It feels good. The return on investment for us is how we're treating our community and the planet and the world," Eddy said.

Bhakti Chai is on a mission to produce zero waste in its manufacturing processes of making chai tea, for example, and receiving the certification reflects that, Eddy said. She compared the certification to what a company might do to be certified as "fair trade" or organic.

B Lab employees "made sure that we were doing what we were saying," Eddy said.

Steve Schueth at First Affirmative Financial Network LLC's office in Boulder calls the certification "an element of our market positioning."

"I don't think it can hurt us, but I don't think I can attribute any of our growth to it going forward," said Schueth, president of the investment firm, whose main headquarters is in Colorado Springs. Schueth is based in Boulder with an office of five people, about \$765 million in client assets under management and about \$8.5 million in revenue in 2011. The office in Colorado Springs has 10 people.

Having B Corp. certification is "a credential. We're a company that walks our talk," Schueth said.

Ray Tuomey, a co-founder at Boulder-based Namaste Solar, agreed.

### WHO'S A LOCAL B CORP.?

B Corp.-certified companies in Boulder and Broomfield counties:

**Application Experts Inc.**, Broomfield, software  
**Berger & Fohr LLC, Boulder**, graphic design firm

**Best Organics Inc.**, Boulder, gift baskets with all-organic products  
Bhakti Chai LLC, Boulder, chai tea manufacturer  
**Cellular Recycler LLC**, Boulder, cell phone recycler, retailer

**Cleargreen Advisors**, Boulder, sustainability advisory firm

**Door to Door Organics Inc.**, Louisville, food delivery service

**GoLite Inc.**, Boulder, outdoor apparel and equipment

**Icebox Knitting Inc.**, Longmont, hats and accessories

Source: B Lab

**Inspire Commerce Inc.**, Boulder, financial services

**Namaste Solar Electric Inc.**, Boulder, solar panel installer

**Rally Software Development Corp.**, Boulder, software development

**Renewable Choice Energy Inc.**, Boulder, energy consulting firm

**Simple Energy Inc.**, Boulder, software/game company focusing on energy

**The Restorative Leadership Institute**, Longmont, executive coaching

**The Tea Spot**, Boulder, loose leaf teas and teaware

**Vedante Corp.**, Boulder, reflective clothing company

**World Leadership School**, Boulder, volunteer/service learning trips

"In honesty, why you do this is not an ROI (return on investment) thing, but it is a side benefit," Tuomey said.

As another side benefit, B Corp.-certified member companies trade discounted services among themselves.

Business schools at New York University, Columbia University and others also have become involved with the movement, offering various loan forgiveness deals to students whose companies are B Corp.-certified who want to go to school to receive master's degrees in business administration.

The nonprofit group was founded in 2006 by Andrew Kassoy, Jay Coen Gilbert and Bart Houlahan in Pennsylvania.

Separately, Colorado legislators recently passed House Bill 13-1138, a bill that was drafted in consultation with B Labs. It gives public benefit corporations legal protection to use

some of their profits to pursue social and environmental standards. Gov. John Hickenlooper signed the bill into law in May.

The new law defines public benefits as corporate support for artistic, charitable, cultural, economic, educational, environmental, literary, medical, religious, scientific or technological causes. If a corporation has shareholders, two-thirds of them must consent to amending a company's charter to become a public benefit corporation. The nature of the desired public benefit must be specified in a company's articles of incorporation.

Traditional corporate structures call for companies to maximize economic returns to shareholders. So the new law protects a company from potential liability if it chooses to divert company resources to non-business causes, supporters say.



the Boulder Earth Conference

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**Afternoon Keynote Address**  
**Ryan Martens**



Ryan Martens will present "Think Like an Agilist: My Road to Rally for Impact". The story of Rally Software is shared by Ryan Martens, the company's local Boulder founder. You'll come to understand Rally's purpose, hopes and dreams for the world from a commercial, sustainable and social impact perspective.

**When:** June 12, 2013  
**Where:** Boulder Theater and Rembrandt Yard  
 Boulder, CO  
**Time:** 7:30 a.m. – 5:30 p.m.



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**Morning Sessions – Boulder Theater**

- 7:15-7:55 Registration/Pick up nametags
- 8:00-8:10 BCBR + CRC intro remarks
- 8:10-9:10 **Keynote Speaker, Robert F Kennedy Jr.**  
**"A Contract with our Future"**
- 9:10-9:30 Q&A
- 9:30-10:00 Networking Break Sponsored by: DIETZE & DAVIS, P.C. ATTORNEYS AT LAW
- 10:00 BE Talk: Green Fatigue and Nature's Antidote: Lessons from the Pando Tree, Community Commons and Your Own Work!
- 10:20 BE Talk: Millennial Management: How Sustainably-Minded Organizations Must Adapt to Properly Engage and Foster America's New Workforce
- 10:40 BE Talk: Impact Investing: A Glimpse into the World of Investing for Positive Impact
- 11:00 BE Talk: It's All in the Story: Key Strategies to Integrate Sustainability Messaging into Your Brand
- 11:20-11:40 BE Talk: New Developments in Clean Technologies and Electric Vehicle Infrastructure Legislation
- 11:40-11:55 BE Talk: Oh, the places they will grow!
- 11:55-12:00 Announcements about afternoon speakers, sessions & awards, drawing to be awarded at 1:30 pm sharp; must be present to win
- 12:00-1:30 VIP Luncheon at Rembrandt Yard
- 12:00-1:30 Lunch on own for other attendees

**Afternoon Sessions**  
**Boulder Theater and Rembrandt Yard**

- 1:30-1:50 Western Disposal Diversion Awards
- 1:55-2:45 **Afternoon Keynote Address, Ryan Martens, Founder and CTO of Rally Software**  
**"Think Like an Agilist: My Road to Rally for Impact"**
- 2:45-3:00 Transition Break
- 3:00-4:20 Boulder Theater Breakout Panel: B-Corp Certification and Benefit Corporations: Tools for Mission-Driven Entrepreneurs Sponsored by: Clean Energy Collective
- 3:00-4:20 Rembrandt Yard Breakout Panel: Businesses Demand, Utilities Supply: Will Future Utilities Serve Their Customers or Other Masters? Sponsored by: ET<sup>2</sup>
- 4:30-5:30 Networking Reception begins
- 5:00-5:15 CGBG awards and City/County Awards; Boulder Theater
- 5:30 Conference Ends



# Even a supercomputer can save energy

## NCAR saves energy at its Wyo. facility

BY JOSH ZAFFOS  
news@ncbr.com

CHEYENNE, Wyo. – The din of more than a thousand million million computer calculations per second – that’s a quadrillion, with 15 zeroes – sounds like a rushing river echoing inside this dark, immaculate, wide-open room. A few rows of black, refrigerator-sized cabinets hold 100 racks of hardware and more than 70,000 processors that together comprise one of the world’s fastest supercomputers.

The system, known as Yellowstone, is the beating heart of the National Center for Atmospheric Research’s Wyoming Supercomputing Center.

“You get used to the sound signature,” shouted Gary New, the center’s operations manager, referring to the facility’s various noises.

Standing in the loud hall, Yellowstone’s technological muscle is almost as hard to fathom as the energy needed to keep it all running.



COURTESY NCAR

Miles of cabling keeps the National Center for Atmospheric Research’s Yellowstone supercomputer running.

Supercomputers that operate at dizzying speeds with massive storage are allowing scientists to run highly complex scientific models and simulations. The components also require lots of power, however, and typically lots of cooling as well to keep equipment functioning.

Here, the facility’s power bill is \$1

million a year.

The tab may sound staggering, but NCAR – a Boulder-based program of the National Science Foundation – and its partners are getting the most computational bang for their buck. This spring, the center won first place for facility design implementation in the Green Enterprise IT awards,

presented by the independent Uptime Institute, recognizing its innovative and high-efficiency design. With a power density of 1,000 watts per square foot, the facility is among the top 1 percent of data centers in the world for efficiency, thanks to building features that boost performance

► See **Energy, 31A**

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**BOULDER COUNTY BUSINESS REPORT**

# Women's Business Ownership Act turns 25

As the recently appointed Region VIII Administrator for the U.S. Small Business Administration, I am proud to recognize a milestone close to my heart: this year marks the 25th anniversary of enactment of the Women's Business Ownership Act of 1988.

This landmark legislation laid the foundation for increased federal support of women-owned businesses, now one of the largest and fastest-growing segments of the nation's economy. This milestone also is significant for me because my wife happens to be among the 8.1 million women business owners in the United States.

The SBA offers a wide range of programs and services to help women establish and grow their small businesses:

**Loan programs:** SBA offers a variety of loan products that can be used to purchase or improve real estate, purchase machinery and equipment and inventory or assist in acquisition, operation or expansion of an existing business. SBA also backs working-capital loans and revolving lines of credit as well as loans to refinance existing debt under certain conditions. According to the Urban Institute, loans backed by an SBA guarantee are three to five times more likely to go to women than are non-SBA loans.

In fiscal year 2012, Colorado SBA guaranteed 217 loans to women-owned businesses for \$73.3 million, representing 17 percent of the total loan portfolio; and thus far in fiscal year 2013, 155 loans have been guaranteed for \$64.1 million, representing 18 percent of the total loan portfolio.



**GUEST OPINION**  
Matt Varilek

**Training and counseling:** Colorado's Women's Business Center is Mi Casa Resource Center, located in Denver. Mi Casa offers entrepreneurial training, individual business counseling, technology training and networking opportunities to help aspiring entrepreneurs and emerging businesses achieve their goals. Mi Casa offers business-development programs in English and Spanish. For more information, call 303-573-1302.

Another resource for women business owners is the Colorado Small Business Development Center network. The SBDC provides free, confidential consulting and affordable training programs. These centers are located throughout the state and operate to "level the playing field" for women entrepreneurs,

**IN FISCAL YEAR 2012, Colorado SBA guaranteed 217 loans to women-owned businesses for \$73.3 million, representing 17 percent of the total loan portfolio.**

who still face unique obstacles in the world of business. Join the SBDC for the fourth annual Southwest Colorado Women's Small Business Conference in Durango on Friday, July 12. For more details, contact the Grand Junction SBDC at 970-243-5242.

Women business owners also can contact the SCORE business counselors. SCORE is a one-stop shop for entrepreneurs seeking advice about how to start a new business or improve an existing one. Its volunteers have the experience and expertise to assist entrepreneurs to start up and/or grow a business. They offer free one-on-one counseling, cost-effective seminars and workshops and, for existing businesses, business "checkups". For more information on SCORE's counseling and training programs call 303-844-3985.

**Contracting:** At the SBA, one of our priorities is making sure that

more qualified women-owned small businesses have access to government and commercial supply-chain opportunities. That's why we put the Women's Contracting Rule into place, which means that for the first time federal agencies have been able to set aside contracting opportunities for women-owned small businesses in more than 300 industries where women are underrepresented.

Our latest efforts to engage women-owned small businesses in the federal procurement process is the ChallengeHER Campaign, a new initiative that leverages the resources of SBA and our partners at Women in Public Policy and American Express OPEN to promote the Women-Owned Small Business Federal Contract Program and bring more women-owned firms into the federal government's supply chain.

SBA is committed to helping women entrepreneurs because we know how much potential they have to contribute even more to America's economic growth. To learn more about how SBA can help your business, call us at 303-844-2607 or visit [www.sba.gov/co](http://www.sba.gov/co).

*Matt Varilek is administrator of the SBA's Region 8, which encompasses Colorado, Montana, North Dakota, South Dakota, Utah and Wyoming.*

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- **Tips & resources from our members**
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# Tips for maintaining balance in difficult times

It's no wonder nearly one in 10 Americans suffers from depression.

Top risk factors include being unable to work or unemployed, having no health insurance and suffering from obesity, according to a Centers for Disease Control and Prevention study.

Unfortunately, those topics have dominated headlines for the past five years. What's worse, by 2020, the World Health Organization estimates depression will be the second most debilitating disease worldwide.

These negative emotions along with sustained, excessive stress can lead to depression, which now overshadows other problems for which patients seek help at my clinic.

Depression can be rooted in a number of problems, and those need to be addressed; simply taking a pill is not usually effective treatment. Anger, fear and guilt can all be underlying causes, even when the person isn't aware he's experiencing those feelings.

A holistic treatment approach,

which may or may not include medication, helps people overcome a bout of the debilitating illness and learn techniques to manage it themselves.

People at risk of depression can work at maintaining their emotional equilibrium by counterbalancing negative feelings with optimism, hope and joy. This is most effective if they do this holistically, addressing the four main categories of human need. By purposefully feeding the intellectual, relational, physical and spiritual aspects of your life-positive emotions, you can achieve balance.

• **Intellectual:** Be aware of what you're feeding to your mind. Try reading a positive, uplifting book and setting aside time in your day to fill yourself up intellectually with constructive, encouraging

messages. Be aware of what you are reading and listening to, and seek to counter the negative input we all get with positive influences.

• **Relational:** Think of a person you really enjoy talking to, someone who makes you feel good about yourself or someone who's just fun to be around. Plan today to spend time with that person this week, even if it's just for a moment or two. Make the effort to verbalize your appreciation for his or her positive presence in your day.

• **Physical:** Physical activity is a wonderful way of promoting emotional health. Engage in some mild exercise this week. Take a walk around the neighborhood. Stroll through a city park. The goals are to get your body moving and to allow you to focus on something other than yourself and your surroundings. Greet your neighbors, stop at the park and watch someone playing with his dog, or cheer at a Little League game. Intentionally open up your focus to include the broader world around you.

• **Spiritual support:** Take some

time to nourish your spirit. If you are a member of a religious organization, make sure to attend services this week. If you are not, listen to some religious or meditative music. Spend time in quiet reflection, meditation or prayer. Intentionally engage in an activity that replenishes and reconnects your spirit.

If you are not depressed but feel anxious and stressed, have trouble sleeping or find you're not content much of the time, it's time to start taking care of yourself.

Depression is painful and as debilitating as any other disease. Take steps to de-stress your life and to work on emotional balance before it gets worse.

*Gregory L. Jantz is founder of The Center for Counseling and Health Resources, near Seattle, and author of more than 20 books, including "When Your Teenager Becomes ... The Stranger in the House." If you're concerned you or a loved one may be depressed, Jantz recommends visiting [www.aplaceofhope.com](http://www.aplaceofhope.com) and clicking the "Are You?" tab for a self-evaluation.*



**GUEST OPINION**

Gregory L. Jantz

## Arca Biopharma says it may close if funding drive fails

BY BETH POTTER

bpotter@bcbr.com

BROOMFIELD — Arca Biopharma Inc. hopes to raise \$20 million to pay for a clinical trial for its atrial fibrillation heart drug candidate, according to a document filed with the Securities and Exchange Commission.

Broomfield-based Arca (Nasdaq: ABIO) said if it does not raise enough money, it may close by Oct. 1, according to the SEC document. The new stock offering is scheduled to close on Tuesday, June 4.

The company expects \$18 million in net proceeds from the stock offering after expenses. Dawson James Securities Inc. is the agent for the offering.

The money will be used to fund a "2b" clinical study of its drug candidate Gencaro on atrial fibrillation patients. Atrial fibrillation is the formal name for irregular heartbeat. Drugs cannot be sold to consumers in the United States until three rounds of successful clinical trials on humans have been approved by the Food and Drug Administration. The clinical trial

process often takes 10 years or more to complete.

Arca plans to issue about 125,000 shares of Series A convertible preferred stock together with warrants to purchase about 6.25 million shares of common stock, according to the SEC document. Each share of preferred stock and its related warrants will be sold at a purchase price of \$160, with each share of Series A preferred stock convertible to 100 shares of common stock, according to the SEC document.

Each investor will receive a war-

rant to purchase 50 shares of common stock for each share of preferred stock.

Arca has an agreement to use a heart monitor made by medical device company Medtronic Inc. (NYSE: MDT) to conduct the trial.

Arca lost \$4.3 million in 2012, following a loss of \$5.4 million in 2011, according to the company's annual reports. It has been in danger of being delisted from the Nasdaq stock exchange several times because its stock price has fallen below \$1 per share.

### BCBRDAILY from 2A

million in annual fixed payments, which increase each year by an inflation linked index.

Canyons Resort has 4,000 skiable acres, and \$75 million has been put into resort improvements recently. Rob Katz, chairman and chief executive of Vail Resorts, said Canyons will be included in Vail's season pass products, which next season will offer guests access to Colorado, Tahoe and Utah on one season pass, a first in ski industry history.

Purchasers of Vail's Epic Pass for the 2013-2014 winter season will receive access to Canyons, as well as to Vail, Beaver Creek, Breckenridge, Keystone, Northstar, Heavenly and Kirkwood. The pass costs \$689 for adults, compared with the season pass price of \$849 at Canyons this past year.

Posted May 29.

### Deal nets Array \$10 million

BOULDER — Biotechnology firm Array BioPharma Inc. will receive a \$10 million payment from Oncothyreon Inc. to collaboratively develop a drug to treat breast cancer.

After making the payment, Seattle-based Oncothyreon (Nasdaq: ONTY) will pay for proof-of-concept clinical trials to test ARRY-380, a drug in development, according to a press statement. Proof-of-concept trials generally are conducted to show the potential commercial viability of drugs in development.

The drug has shown "significant dose-related tumor growth inhibition" in initial models, according to the press statement. It also was well-tolerated in an initial clinical trial on patients with metastatic breast cancer that was conducted by Boulder-based Array (Nasdaq: ARRY).

Oncothyreon said it would sell 5 million shares of stock and raise \$10 million — in part to pay for the new collaboration agreement with Array. Posted May 30.

### Flatirons Solutions acquired

BOULDER - InfoTrust Group, a provider of XML-based information-management solutions, acquired Boulder-based Flatirons Solutions, which specializes in consulting and systems integration for content-intensive and regulatory-driven industries.

Flatirons will become a subsidiary of InfoTrust, based in Irvine, California, with both companies keeping their own branding.

Financial terms of the deal were not disclosed.

InfoTrust president and chief executive Geoffrey Godet and Greg

Beserra, Flatirons co-founder and president of content technology, said they expect to add a combined 30 employees to their operations in Colorado by the end of the year, a number that accounts for about 75 percent of the companies' overall job growth for the same time frame. While there is some overlap between the companies, neither side expects to eliminate any jobs.

InfoTrust employs about 50 people at its office in Superior, while Flatirons employs approximately the same number in Boulder. Between the two companies, they employ about 350 full-time employees and about 50 contractors at their various locations around the world. InfoTrust and Flatirons recently opened an office together in London.

Posted June 3.

# Obamacare: What's been done, what's to come

BY SALLY McGRATH

news@bcbr.com

Important dates as the Affordable Care Act takes effect:

## 2012

Insurers and self-insured group health plans provided summaries of benefits and coverage for annual enrollment periods beginning on or

after Sept. 23.

Employers reported aggregate cost of employer-sponsored health-insurance contributions on W-2 forms starting with the 2012 tax year.

Employers distributed Medical Loss Ratio dollars to employees, or used the rebates to enhance health-plan benefits. This money was rebated to policyholders by insurance companies that did not spend at least 80 per-

cent of premium dollars on medical care rather than administrative costs.

Insurers continued to provide coverage of dependents, including married adult children up to age 26, under their group plan.

Self-insured medical plans and commercial health insurers began paying a fee of \$1 per covered person to study comparative patient-centered outcomes. The fee increases to

\$2 in Year 2 and is indexed to medical inflation in subsequent years until it sunsets after 2019. Fee payments were due July 31, 2013, for plans ending in 2012.

## 2013

Annual limit for flexible spending accounts is reduced from \$5,000 to \$2,500 for plan years beginning on or

► See **Done, 22A**

## INSURANCE from 5A

David Marini, vice president and head of ADP's strategic advisory services to clients, is more blunt.

"The fear that's out there is that some people just think they're going to get health-care coverage and haven't thought about where they're going to get it or how they're going to pay for it," he said. "It's going to be a huge communications issue."

The most talked about stipulation of the Affordable Care Act is the requirement for businesses to provide health-care coverage to their full-time employees. Starting next year, the federal government will impose penalties on any business with 50 or more full-time equivalent employees that doesn't provide adequate health insurance coverage to workers who clock 30 or more hours a week.

If these larger employers choose not to offer health coverage, they will be subject to a penalty of \$2,000 for each full-time worker, excluding the first 30. If they do provide coverage, but the insurance doesn't meet the law's minimum requirements, they face a penalty of \$3,000 for each worker who gets a federal subsidy through the state insurance exchange.

Smaller companies with fewer than the equivalent of 50 employees do not have to offer health insurance to their employees. However, they do need to inform employees about the law and make sure their health-care plans – if they offer them – comply with ACA.

"Small business owners do not have to worry about the mandate" said Stacy Barrow, a Boston-based employee benefits lawyer with the global law firm Proskauer. "They are not faced with all these new 'pay or play' mandates that the larger

employers are faced with."

Barrow, a member of Proskauer's Employee Benefits, Executive Compensation and ERISA Litigation Practice Center and the Health Care Reform Task Force, was a presenter last month at a seminar in Denver entitled, "Travel the Affordable Care Act Continuum: Past, Present, and Future Employer Impact." Co-hosted by New-Jersey-based ADP, the event was attended by about 75 employers, most of them from large businesses.

Barrow said employers with fewer than 50 employees — and this includes 96 percent of the businesses in the United States — need to make these decisions:

Should I offer no insurance and let my employees buy their own directly from the new Small Business Health Options Program (SHOP) exchange or in the private health-care marketplace?

Should I contribute to coverage that employees buy in the exchange?

Should I continue to offer the same insurance I'm currently offering with modifications to comply with the law?

Should I buy a group health plan through the exchange?

The big question small employers are grappling with is how much the new requirements will cost them. Answering that question is not easy. Businesses need to estimate the costs of each of their options. These estimates will vary widely from owner to owner based on current employment practices. But the decision on how to proceed is more complicated than which option is cheapest. Insurance benefits generally are tax free, and many companies don't want to lose that benefit or risk losing workers to competitors.

Many employers are doing back-of-the-envelope calculations based on partial information and are expecting their operating costs to jump. That may or may not be the case.

The SHOP exchanges are expected to reduce the costs of enrolling employees in small-group plans and give business owners many cost advantages and choices that large businesses already enjoy, according to program analysts.

In addition, businesses with fewer than 25 full-time employees and average wages of less than \$50,000 already are eligible for temporary tax credits if they do provide coverage. The credits will increase next year to a maximum of 50 percent of the employer's contribution to premiums for exchange plans from the current 35 percent.

One key job of small businesses this year may simply be to determine the size of their workforce. An employer who crosses the 50-worker threshold is subject to the mandatory requirements and can face fines. Someone who works at least 30 hours a week counts as a full-time employee. Figuring out the best course is difficult at this point because the exchanges are works in progress.

However, help is on the way.

The Colorado Health Benefit Exchange, Connect for Health Colorado (ConnectforHealthCo.com), opens in October. The exchange will offer assistance in several ways. Online consumers will be able to compare private insurance plans and purchase coverage that begins Jan. 1. People also will be able to find out online if they are eligible for Medicaid or for a tax credit subsidy to help them pay their premiums.

Connect for Health Colorado also

will offer guides who can meet with employers in person and customer service center representatives who will take phone calls and participate in online chats.

No one knows how much insurance premiums will cost. Colorado insurers submitted premiums for their new plans on May 15 and the Colorado Division of Insurance is evaluating those rates. Final details about health plans and premiums will be disclosed in August, after the Division of Insurance completes its review process.

Ten carriers requested approval to provide approximately 150 health plans for individuals and families through the state marketplace. Six carriers requested approval to provide nearly 100 health plans to small employers through the marketplace. Combined, 11 carriers requested approval to provide health plans.

A preliminary review shows that monthly premiums for the new health-insurance plans vary widely, depending on the portion of medical expenses paid by the plan and the consumer, according to the DOI. In addition, DOI has already noticed that some of the rates do not meet the health-care law's requirements.

"It's a new world for health insurance," said DOI commissioner Jim Riesberg. "These will be new plans, with new premiums and new benefit packages, developed to meet new requirements."

For additional help, the Department of Health and Human Services offers a number of online resources about the health-care law for small businesses, and the Department of Labor also provides information and templates for employers.

## OBAMACARE from 5A

**Mandate penalties.** In 2014, the act's individual and employer mandates go into effect, requiring individuals to purchase coverage and employers to offer coverage to their workers or face penalties.

**"Cadillac" tax.** In 2018, Obamacare puts a new 40 percent excise tax on "Cadillac" health plans, meaning plans that cost more than \$10,200 for an individual and \$27,500 for families. However, this tax is not indexed to medical inflation, causing it to eventually tax "Honda" plans at this rate as well.

**Prescription drug fees.** Since 2011, ACA has put an annual fee on manufacturers and importers of branded drugs based on each individual company's share of the total market.

**Ethanol tax.** In 2010, Obamacare excluded ethanol from the existing cellulosic biofuel producer tax credit.

**Medical device tax.** Beginning in 2013, ACA imposed a 2.3 percent excise tax on medical device manufacturers.

**Business regulation costs.** Beginning in 2012, ACA raised corporate taxes through stricter enforcement, because

businesses will be required to report more information on their activities, which could lead to higher payments.

**Reducing medical deductions.** In 2013, ACA raises the floor on itemized medical deductions from 7.5 percent of adjusted gross income to 10 percent, meaning Americans must spend 2.5 percent more of their income before they get a medical deduction.

**Flex plan limits.** Starting in 2014, ACA limits the amount of pre-tax dollars that taxpayers can deposit in flexible savings accounts to \$2,500 a year, down from \$5,000 a year.

**Reinsurance fee.** The reinsurance fee is part of a complex risk assessment system put into place to stabilize premiums. It is temporary (2014-2016) and the funds are intended to stabilize the premiums in the individual market.

**Comparative effectiveness research fee.** ACA establishes a Patient-Centered Outcomes Research Institute that is charged with identifying the effectiveness of various forms of treatment. The fee is temporary (2015 to 2019) and imposed on insurers and the self-insured.

# 12 area firms among 'companies to watch'

BY DOUG STORUM  
dstorum@bcbr.com

DENVER – Twelve companies based in Boulder and Broomfield counties are on the Colorado Companies to Watch list for 2013.

The annual list, released Monday, June 3, is presented by Capital Value Advisors and the Edward Lowe Foundation. The program recognizes 50 second-stage companies that are developing valuable products and services, creating quality jobs, enriching communities and creating new industries throughout the state.

Second-stage companies have from 10 to 99 employees and annual revenue ranging from \$1 million to \$50 million.

Second stage is a critical time

because these entrepreneurs face an entirely new set of challenges. What made them successful during startup won't necessarily drive future growth. They are innovating new programs and tools to help them scale.

Local companies include:

**AGPROfessionals LLC**, Longmont;

**BCS Signs**, Broomfield;

**Boulder Creek Builders LLC**, Louisville;

**Boulder Electric Vehicle Inc.**, Lafayette;

**Citron WorkSpaces LLC**, Louisville;

**Doc Popcorn International Inc.**, Boulder;

**Enerhealth Botanicals Inc.**, Longmont;

**Green Garage**, Boulder;

**Isonas Inc.**; Boulder;  
**Minute Key Inc.**, Boulder;  
**Populus LLC** Boulder;  
**Quick Left Inc.** Boulder.

The privately held companies on the list had an economic impact in 2012 of \$410 million in total annual revenue, 51.9 percent increase in total annual revenue compared with 2011; 1,417 full-time equivalent employees – 1,255 in Colorado and 162 out of state. They are projecting 460 net new jobs for 2013.

From 2009 through 2012, these companies generated \$1.1 billion in revenue and added 815 employees (both in Colorado and out of state), reflecting a 149 percent increase in revenue and 135 percent increase in jobs for the four-year period. That

translates into a 36 percent annual revenue growth and 33 percent annual growth in employees.

These companies project continued growth in 2013, with a 52 percent revenue increase and 32 percent growth in employees (both in Colorado and out of state) compared with 2012. If their projections hold, these companies will have generated \$1.7 billion in revenue and added 1,275 employees over the past five years - a 279 percent increase in revenue and 212 percent increase in jobs since 2009.

Companies will be featured at an awards ceremony Friday, June 28, at the Denver Marriott City Center, 1701 California, Denver.

A complete list is online at [colorado.companiestowatch.org](http://colorado.companiestowatch.org).

## WOOT from 3A

tion in one area doesn't have to wade through superfluous instruction on additional topics.

The Nimbee team presented at a recent conference for math teachers in Denver. That's where Donna Stumpp, a math teacher and educational intervention specialist at Denver Public Schools' P.R.E.P. Academy, connected with them. Over the past 14 years, Stumpp has taught pupils with a broad scope of math abilities, from those years behind grade level to gifted students that are years ahead. She currently works primarily with struggling and at-risk students. She sees real potential for the software.

"What's really valuable is it's so versatile," Stumpp said. Most educational math software is developed for a single purpose, such as intervention for struggling students or improving conceptual understanding but not both.

"The power in Woot Math is that

it can be used for all those things," Stumpp said.

Woot Math also capitalizes on up-to-date teaching methods, said Len Scrogan, a professor of digital learning at the University of Colorado-Denver who has previewed Woot Math. A plethora educational math programs are offered, he said, but many of them rely on old teaching methodologies, serving as little more than digital flash cards and rarely capturing how teachers now teach and students now learn.

"When I first saw this, I saw something different, something more mature and more personalized," Scrogan said, something that gives the program a higher educational timbre.

The program is at its most powerful when used on a tablet, Marks said, in part because it uses virtual manipulatives, or objects designed to help students understand math concepts. An online version of Woot

Math also will be available, since all schools don't yet offer individual tablets for students, Marks said.

Nimbee plans to sell Woot Math to teachers, classrooms, schools and school districts, Marks said. She anticipates the company will be profitable by the end of the year. There also will be an individual version meant for purchase by parents interested in supplemental instruction for their children.

Woot Math includes concept explanations, examples and the opportunity for students to do problems on their own. Teachers can then check how students did the work, allowing them an additional window into what students did right and where they went off track.

In addition to praise from a myriad of educators consulted during the development of the Woot Math application, the program won an honorable mention award from the New York

City Department of Education's Gap App, a contest designed to garner apps targeting middle school math education improvement, according to the New York City Department of Education's website. The award came with \$8,000 in prizes and a shot at working with one of the district's iZone schools in the future. Earning one of the honorable mentions out of nearly 200 applicants at such an early stage in the development process seemed promising.

"It was really such validation... to be singled out for acknowledgment," Marks said. "It seems like we're onto something."

With the high level of experience Nimbee founders bring to the table and their past success, Scrogan has no doubt Woot Math can be an effective and far reaching tool in the future.

"These people really know software, they really know kids and they really know learning."

## DONE from 21A

after January 2013.

Medicare taxes are raised on the wages of high-income earners (\$200,000 for single filers, \$250,000 if married and filing jointly).

A new Medicare tax of 3.8 percent is assessed on net investment income of high-income earners.

Employers must provide employees with a notice describing alternative insurance coverage available in the new marketplace.

### 2014

Employers with 200 or more full-time equivalent employees must automatically enroll new employees in the employer's group health plan.

Employers with 50 or more full-time equivalent employees must offer affordable, minimum essential coverage or potentially be subject to tax penalties. Beginning in 2017, businesses with up to 100 employees

can purchase insurance through the exchange.

Businesses with fewer than 50 employees do not have to provide their employees with health-care coverage. Employers are required to notify their employees of coverage options available through the marketplace no later than Jan. 1, 2014, regardless of plan enrollment status.

Small businesses with 50 or fewer employees will have access to the health-care insurance marketplace through the Small Business Health Options Program. SHOP expects to be able to offer higher quality coverage at lower rates than small businesses traditionally have had access to. Currently, lacking bulk buying power, small business owners pay an average 18 percent more than big businesses for health insurance because of administrative costs. To enroll, eligible employers must offer SHOP

coverage to all full-time employees. In 2016, employers with 51 to 100 employees will be able to participate.

Up to 4 million small businesses that have fewer than 25 full-time equivalent employees and pay average annual wages below \$50,000 become eligible for the small business health care tax credit to help provide health insurance to workers.

All individuals must maintain health insurance for themselves and their dependents, with some exceptions.

Insured employer group health plans may not discriminate in favor of highly compensated employees.

Employers that sponsor self-insured plans must submit reports to the IRS detailing information for each covered individual. The first of these reports must be filed in 2015. The IRS is expected to clarify those requirements in the near future.

Individuals who are eligible for

employer-provided health coverage will not have to wait more than 90 days to begin coverage.

Plans cannot limit annual expenditures on essential health benefits or exclude pre-existing conditions.

Health insurance industry fee is collected from insurers for three years beginning in 2014, escalating through 2018.

Incentives that promote employer wellness programs increase from 20 percent to 30 percent of the cost of the health coverage, and the maximum reward for programs designed to prevent or reduce tobacco use will be as much as 50 percent.

### 2015-2018

Large employers become eligible to buy insurance through the exchange.

Forty percent federal excise tax to insurers on high-value benefit packages begins.

## FOR THE RECORD

### Bankruptcies

Applications for bankruptcy protection are filed with the U.S. Bankruptcy Court in Denver. Chapter 7 denotes filings made for liquidation. Chapter 11 indicates filings for reorganization. Chapter 13 indicates filings that enable petitioners to pay off their creditors over three to five years.

This information is obtained from SKLD Information Services.

### Foreclosures

Includes notices of election and demand filed by creditors alleging default on a debt. Foreclosures are not final until a Public Trustee's Deed has been issued.

### State Tax Liens

Judgments filed against assets of individuals or businesses with delinquent taxes.

### Judgments

Judgments constitute decisions by a court of law against an individual or corporation for payment of monetary damages.

### Warranty Deeds

Transfers property while guaranteeing a clear title free of any encumbrances that are not listed on the deed.

## BANKRUPTCIES

### Boulder County

#### Chapter 7

**MEETING SCIENCES INC**, 2407 MOUNTAIN VIEW AVENUE, LONGMONT; CASE #2013-17690, DATE FILED: 5/8/2013.

**TATE ALISON FISHER**, 2813 TIERRA RIDGE COURT, SUPERIOR; CASE #2013-17730, DATE FILED: 5/8/2013.

**PAUL JEFFERSON CARTER**, PO BOX 786, LOUISVILLE; CASE #2013-17738, DATE FILED: 5/8/2013.

**RICKY JAMES DARNELL**, 3286 BILLINGTON DRIVE, ERIE; CASE #2013-17739, DATE FILED: 5/8/2013.

**ABRAHAM GARCIA**, 109 GRANT ST, LONGMONT; CASE #2013-17754, DATE FILED: 5/9/2013.

**MARYANNE BOWE**, 804 SENECEO CT, LAFAYETTE; CASE #2013-17764, DATE FILED: 5/9/2013.

**KATHERINE CINDY MORALES**, 857 W WILLOW ST, LOUISVILLE; CASE #2013-17782, DATE FILED: 5/9/2013.

**SARAH A ESSELBORN**, 1602 S COFFMAN STREET, LONGMONT; CASE #2013-17793, DATE FILED: 5/9/2013.

**AMY MELISSA BETHUNE**, PO BOX 1653, LONGMONT; CASE #2013-17800, DATE FILED: 5/9/2013.

**ROBERT MICHAEL COOPER**, 1910 SPRUCE AVE, LONGMONT; CASE #2013-17831, DATE FILED: 5/10/2013.

**CATHERINE MAY DODDBROWN**, 10581 DURANGO PLACE, LONGMONT; CASE #2013-17837, DATE FILED: 5/10/2013.

**RANDALL ERICA CLARKE**, 4789A WHITE ROCK CIRCLE, BOULDER; CASE #2013-17862, DATE FILED: 5/10/2013.

**MICHAEL GUIDARELLI**, 307 W BEACON HILL DR, LAFAYETTE; CASE #2013-17946, DATE FILED: 5/11/2013.

**BRUCE K WALLINGFORD**, 2734 JUNIPER AVE #28, BOULDER; CASE #2013-17948, DATE FILED: 5/11/2013.

**JOHN CHRISTOPHER ENGLS**, 3865 FLORENTINE DRIVE, LONGMONT; CASE #2013-17949, DATE FILED: 5/11/2013.

**ALVIN PAGDANGANAN GREGORIO**, 519 SIERRA AVENUE, LONGMONT; CASE #2013-17991, DATE FILED: 5/11/2013.

**STEVE CHEUNG**, 165 S 42ND STREET, BOULDER; CASE #2013-17995, DATE FILED: 5/11/2013.

**TIMOTHY ALLAN MCDONOUGH**, 10431 DURANGO PLACE, LONGMONT; CASE #2013-18039, DATE FILED: 5/12/2013.

**JEFFREY ARTHUR COLSON**, 1092 MALORY STREET, LAFAYETTE; CASE #2013-18041, DATE FILED: 5/12/2013.

**KEITH POWELL**, 1274 TRAIL RIDGE ROAD, LONGMONT; CASE #2013-18058, DATE FILED: 5/14/2013.

**BRAD MILLER DUCKHAM**, 55 S 32ND ST, BOULDER; CASE #2013-18064, DATE FILED: 5/14/2013.

**PAUL MICHAEL COHEN**, 1411 KIMBARK STREET, LONGMONT; CASE #2013-18069, DATE FILED: 5/14/2013.

**JAVIER RIVERA**, 600 MARTIN STREET, LONGMONT; CASE #2013-18095, DATE FILED: 5/14/2013.

**RAMON ROSAS MARTINEZ**, 3 NOME COURT, LONGMONT; CASE #2013-18096, DATE FILED: 5/14/2013.

**JOSE MANUEL GARCIA LARA**, 425 MORGAN RD, LONGMONT; CASE #2013-18128, DATE FILED: 5/14/2013.

**DANNY LEE DISHON**, 1430 S SHERMAN ST, LONGMONT; CASE #2013-18129, DATE FILED: 5/14/2013.

**JACQUELINE LEE LOPEZ**, 5249 BELLA VISTA DRIVE, LONGMONT; CASE #2013-18134, DATE FILED: 5/15/2013.

**SKYE MACKENZIE FLICK**, 3216 LAKE PARK WAY APT 102, LONGMONT; CASE #2013-18166, DATE FILED: 5/15/2013.

**FRANCIS JOHN UPCZAK**, 2450 AIRPORT ROAD H178, LONGMONT; CASE #2013-18173, DATE FILED: 5/15/2013.

**RONALD LEE DICK**, 408 EAST CLEVELAND STREET, LAFAYETTE; CASE #2013-18183, DATE FILED: 5/15/2013.

**VALENTIN DUENASVALLES**, 311 E CLEVELAND ST, LAFAYETTE; CASE #2013-18211, DATE FILED: 5/15/2013.

**JACK MERVEL VOGEE**, 255 5TH AVE, LONGMONT; CASE #2013-18225, DATE FILED: 5/15/2013.

**ROBERT LEE CINEA**, 2202 FRONTIER ST, LONGMONT; CASE #2013-18227, DATE FILED: 5/15/2013.

**JOSE ANTONIO TREJUZUBIATE**, 1825 ANTERO DR, LONGMONT; CASE #2013-18244, DATE FILED: 5/15/2013.

**CHARLES W ALDERSON**, 674 W SANDBAR CIR, LOUISVILLE; CASE #2013-18277, DATE FILED: 5/16/2013.

**COLLEEN ANN OHOLLERAN**, 740 S 43RD ST, BOULDER; CASE #2013-18281, DATE FILED: 5/16/2013.

**ANNE ELIZABETH PAUKERT**, 1207 WARRIOR WAY, LAFAYETTE; CASE #2013-18282, DATE FILED: 5/16/2013.

**LAWRENCE H HOTELLING**, 905 MARMOT CT, LONGMONT; CASE #2013-18285, DATE FILED: 5/16/2013.

**WALTER GONZALES**, 740 W CHESTER ST, LAFAYETTE; CASE #2013-18299, DATE FILED: 5/16/2013.

**STEFAN ALEXANDER CLIFFORD**, 912 BROSS ST, LONGMONT; CASE #2013-18343, DATE FILED: 5/16/2013.

**LEONARDO JR QUINTANA**, 840 GRANDVIEW MEADOWS DRIVE, LONGMONT; CASE #2013-18381, DATE FILED: 5/17/2013.

**Chapter 11**  
**K LUNDE LLC**, 2300 CENTRAL AVENUE SUITE D, BOULDER; CASE #2013-17775, DATE FILED: 5/9/2013.

**HILDY JOE LLC**, 535 SAWTOOTH POINT, LAFAYETTE; CASE #2013-17776, DATE FILED: 5/9/2013.

**BLISS ENTERPRISES LLC**, 2350 PANORAMA AVENUE, BOULDER; CASE #2013-17777, DATE FILED: 5/9/2013.

**Chapter 13**  
**LINDA LOUISE PINKERTON**,

1514 COLLYER ST, LONGMONT; CASE #2013-18260, DATE FILED: 5/16/2013.

**ANTHONY MATHEW MARTINEZ**, 912 TROY ST, LAFAYETTE; CASE #2013-18264, DATE FILED: 5/16/2013.

**DENISE E SHUCK**, 1321 LAUREL COURT, LONGMONT; CASE #2013-18280, DATE FILED: 5/16/2013.

### Broomfield County

#### Chapter 7

**KIMBERLY R FAVREAU**, PO BOX 2065, BROOMFIELD; CASE #2013-17765, DATE FILED: 5/9/2013.

**EDMOND ALFRED JR DEBLOIS**, 3128 W 134TH WAY, BROOMFIELD; CASE #2013-17865, DATE FILED: 5/10/2013.

**SHELLEY LOUISE FINDLEY**, 1075 E 9TH AVE #102, BROOMFIELD; CASE #2013-18150, DATE FILED: 5/15/2013.

**DENISE RENEE RODRIGUEZ-MORA**, 8972 W 89TH PLACE, BROOMFIELD; CASE #2013-18205, DATE FILED: 5/15/2013.

**MELISSA A PALMER**, 11831 RIDGE PARKWAY #1513, BROOMFIELD; CASE #2013-18302, DATE FILED: 5/16/2013.

**SHERRI LYNN SIMMONS**, 2020 W 10TH AVE #108, BROOMFIELD; CASE #2013-18400, DATE FILED: 5/17/2013.

**RON D METSALA**, PO BOX 1632, BROOMFIELD; CASE #2013-18403, DATE FILED: 5/17/2013.

### Chapter 13

**REGINA HARGER**, 13626 BOULDER CIR, BROOMFIELD; CASE #2013-18121, DATE FILED: 5/14/2013.

**ERNEST RODNEY STEELE**, 10449 GARRISON ST, BROOMFIELD; CASE #2013-18170, DATE FILED: 5/15/2013.

**TIMOTHY TRAVIS OLSON**, 1383 PARK PL, BROOMFIELD; CASE #2013-18317, DATE FILED: 5/16/2013.

## FORECLOSURES

### Boulder County

**BORROWER**: CHARLES & SHEILA G STRUKEL, 2128 JUDSON ST, LONGMONT. LENDER: US BANK NATIONAL ASSOCIATION T, AMOUNT DUE: \$26401. CASE No. 3307586. 4/26/2013

**BORROWER**: RICHARD & YOLANDA RIOS, 1248 ASPEN ST, LONGMONT. LENDER: WELLS FARGO BANK, AMOUNT DUE: \$171781. CASE No. 3308191. 4/30/2013

**BORROWER**: OSCAR ARANASARCENO, 1123 BUTTON ROCK DR, LONGMONT. LENDER: HSBK BK, AMOUNT DUE: \$226571. CASE No. 3308192. 4/30/2013

**BORROWER**: ALICIA WITT, 456 SAINT VRAIN RD, LYONS. LENDER: WELLS FARGO BANK, AMOUNT DUE: \$142634. CASE No. 3308193. 4/30/2013

**BORROWER**: SCOTT & MICHELLE BRIETZKE STEIGER, 2808 TROXELL AVE, LONGMONT. LENDER: FEDERAL NATIONAL MORTGAGE ASSO, AMOUNT DUE: \$170035. CASE No. 3308998. 5/2/2013

**BORROWER**: STUART G & LUANNE WELWOOD, 838 MOUNT EVANS ST, LONGMONT. LENDER: JPMORGAN CHASE BANK NATIONAL A, AMOUNT DUE: \$116899.

CASE No. 3308999. 5/2/2013

**BORROWER**: DEBRA K DEAN, 1280 CENTAUR VILLAGE CT, LAFAYETTE. LENDER: BANK NEW YORK MELLON TRUST CO, AMOUNT DUE: \$186897. CASE No. 3309000. 5/2/2013

**BORROWER**: GERALD C & REBEKAH L TSCHIRPKA, 1710 WHITEFEATHER DR, LONGMONT. LENDER: MOREQUITY INC, AMOUNT DUE: \$360316. CASE No. 3309819. 5/6/2013

**BORROWER**: FRANK SOUDER, 830 S LASHLEY LN, BOULDER. LENDER: WELLS FARGO BANK NATIONAL ASSO, AMOUNT DUE: \$433858. CASE No. 3310077. 5/7/2013

**BORROWER**: SUNDARRAJ DORAISWAMY, 21 UNIVERSITY CIR, LONGMONT. LENDER: JPMORGAN CHASE BANK NATIONAL A, AMOUNT DUE: \$175530. CASE No. 3310497. 5/8/2013

**BORROWER**: JOHN R OLSEN, 8362 GREENWOOD DR, NIWOT. LENDER: US BANK NATIONAL ASSOCIATION T, AMOUNT DUE: \$1045140. CASE No. 3310498. 5/8/2013

**BORROWER**: DAVID J GOODWIN, 4740 BERKSHIRE CT, BOULDER. LENDER: BANK NEW YORK MELLON TRUSTEE, AMOUNT DUE: \$287276. CASE No. 3310821. 5/9/2013

**BORROWER**: TOBIAH PETER FERNSLER, 525 S 44TH ST, BOULDER. LENDER: BANK NEW YORK MELLON TRUSTEE, AMOUNT DUE: \$299911. CASE No. 3310822. 5/9/2013

### Broomfield County

**BORROWER**: GONZALO DELACRUZ, 176 WILLOW CT N, BROOMFIELD. LENDER: JPMORGAN CHASE BANK NATIONAL A, AMOUNT DUE: \$165077. CASE No. 6470. 5/3/2013

**BORROWER**: JOHN D & MICHELLE R JAVOREK, 4393 RABBIT MOUNTAIN RD, BROOMFIELD. LENDER: DEUTSCHE BANK NATIONAL TRUST C, AMOUNT DUE: \$333050. CASE No. 6511. 5/6/2013

**BORROWER**: ANTHONY S & PAMELA A DORCHAK, 13360 WILDFLOWER ST, BROOMFIELD. LENDER: MORGAN STANLEY MTG LOAN TRUST, AMOUNT DUE: \$219213. CASE No. 6736. 5/9/2013

## JUDGMENTS

### Boulder County

**DEBTOR**: JOSHUA L THOMPSON, CREDITOR: PROFESSIONAL RECOVERY LONGMONT. AMOUNT: \$1484.49. CASE No. C-09C-000686. DATE: 4/26/2013

**DEBTOR**: KELLY M KRISTL, CREDITOR: LIBERTY ACQUISITIONS SERVICING. AMOUNT: \$700.27. CASE No. C-13C-030248. DATE: 4/26/2013

**DEBTOR**: MELANIE CUNNINGHAM, CREDITOR: LIBERTY ACQUISITIONS SERVICING. AMOUNT: \$1532.22. CASE No. C-10C-005918. DATE: 4/26/2013

**DEBTOR**: RICHARD SOWAR, CREDITOR: FORTIS CAPITAL LLC. AMOUNT: \$3661.73. CASE No. C-12C-001988. DATE: 4/26/2013

**DEBTOR**: JON D BOCKELMAN, CREDITOR: SPRINGLEAF FIN SERVICES INC. AMOUNT: \$3871.95. CASE No. C-12C-030868. DATE: 4/26/2013

**DEBTOR**: DANIEL H CLEMENS, CREDITOR: COLO ST REV-ENUE. AMOUNT: \$714.0. CASE No. D-D72011CV805927. DATE: 4/26/2013

**DEBTOR**: DANIEL H CLEMENS, CREDITOR: COLO ST REV-ENUE. AMOUNT: \$168.99. CASE No. D-D72011CV805260. DATE: 4/26/2013

**DEBTOR**: JOSEPH A DIMASI, CREDITOR: COLO ST REV-ENUE. AMOUNT: \$7278.81. CASE No. D-D72011CV805005. DATE: 4/26/2013

**DEBTOR**: ELENI PAPANIHAIL-VICKLES, CREDITOR: COLO ST REV-ENUE. AMOUNT: \$1296.0.

CASE No. D-D72011CV804076. DATE: 4/26/2013

**DEBTOR**: AMY L CLEGHORN, CREDITOR: COLO ST REV-ENUE. AMOUNT: \$289.0. CASE No. D-D72010CV803292. DATE: 4/26/2013

**DEBTOR**: AMY L CLEGHORN, CREDITOR: COLO ST REV-ENUE. AMOUNT: \$202.78. CASE No. D-D72011CV804982. DATE: 4/26/2013

**DEBTOR**: DONALD J STEPP, CREDITOR: COLO ST REV-ENUE. AMOUNT: \$137.0. CASE No. D-D72012CV801528. DATE: 4/26/2013

**DEBTOR**: DONALD J STEPP, CREDITOR: COLO ST REV-ENUE. AMOUNT: \$811.0. CASE No. D-D72013CV800136. DATE: 4/26/2013

**DEBTOR**: OSCAR & WILMA HERMANDEZ, CREDITOR: COLO ST REV-ENUE. AMOUNT: \$1613.0. CASE No. D-D72011CV803405. DATE: 4/26/2013

**DEBTOR**: OSCAR HERNANDEZ, CREDITOR: COLO ST REV-ENUE. AMOUNT: \$1152.0. CASE No. D-D72013CV800277. DATE: 4/26/2013

**DEBTOR**: KRISTINA D GIANNES, CREDITOR: COLO ST REV-ENUE. AMOUNT: \$1203.0. CASE No. D-D72011CV806073. DATE: 4/26/2013

**DEBTOR**: DANIAL E LAUCK, CREDITOR: COLO ST REV-ENUE. AMOUNT: \$1322.55. CASE No. D-D72012CV800722. DATE: 4/26/2013

**DEBTOR**: RAYMOND VOSE, CREDITOR: COLO ST REV-ENUE. AMOUNT: \$1388.0. CASE No. D-D72011CV804650. DATE: 4/26/2013

**DEBTOR**: GEORGE L ARCHEY, CREDITOR: COLO ST REV-ENUE. AMOUNT: \$29547.0. CASE No. D-D72011CV806082. DATE: 4/26/2013

**DEBTOR**: CLEMENTE VALENCIA, CREDITOR: COLO ST REV-ENUE. AMOUNT: \$657.0. CASE No. D-D72013CV800072. DATE: 4/26/2013

**DEBTOR**: ROBERT S RHU, CREDITOR: COLO ST REV-ENUE. AMOUNT: \$1983.86. CASE No. D-D72010CV803172. DATE: 4/26/2013

**DEBTOR**: MICHAEL J TURNER, CREDITOR: COLO ST REV-ENUE. AMOUNT: \$2187.0. CASE No. D-D72012CV803312. DATE: 4/26/2013

**DEBTOR**: ALBERT F MARTINEZ, CREDITOR: COLO ST REV-ENUE. AMOUNT: \$9634.05. CASE No. D-D72013CV800200. DATE: 4/26/2013

**DEBTOR**: JOSEPH J GRABOWSKI, CREDITOR: COLO ST REV-ENUE. AMOUNT: \$2060.54. CASE No. D-D72010CV803105. DATE: 4/26/2013

**DEBTOR**: JIMMY D LIVENGOD, CREDITOR: COLO ST REV-ENUE. AMOUNT: \$2148.0. CASE No. D-D72011CV804363. DATE: 4/26/2013

**DEBTOR**: HOLLY C ROOT, CREDITOR: COLO ST REV-ENUE. AMOUNT: \$1704.0. CASE No. D-D72012CV802866. DATE: 4/26/2013

**DEBTOR**: CHRISTOPHER S & DAWN FRANK, CREDITOR: COLO ST REV-ENUE. AMOUNT: \$893.0. CASE No. D-D72012CV800395. DATE: 4/26/2013

**DEBTOR**: TONY J VIGIL, CREDITOR: CAPITAL ONE BK USA. AMOUNT: \$5034.62. CASE No. C-13C-030412. DATE: 4/29/2013

**DEBTOR**: ANNE M RICHARDSON, CREDITOR: CAVALRY SPV I LLC. AMOUNT: \$1429.79. CASE No. C-13C-030532. DATE: 4/29/2013

**DEBTOR**: VINH H LONG, CREDITOR: CAPITAL ONE BK USA. AMOUNT: \$2127.96. CASE No. C-13C-030300. DATE: 4/29/2013

**DEBTOR**: JASON A ORFE,

CREDITOR: CAPITAL ONE BK USA. AMOUNT: \$2330.23. CASE No. C-13C-030202. DATE: 4/29/2013

**DEBTOR**: TONY J VIGIL, CREDITOR: CAPITAL ONE BK USA. AMOUNT: \$3740.94. CASE No. C-13C-030768. DATE: 4/29/2013

**DEBTOR**: THOMAS J WILKIE, CREDITOR: CAPITAL ONE BK USA. AMOUNT: \$10843.94. CASE No. C-13C-030591. DATE: 4/29/2013

**DEBTOR**: GOREBRIDGE PROPT LLC, CREDITOR: FIRST CITIZENS BK TRUST CO. AMOUNT: \$2740670.31. CASE No. D-13CV-031481. DATE: 4/29/2013

**DEBTOR**: ALICIA AGUILAR, CREDITOR: LIBERTY ACQUISITIONS SERVICING. AMOUNT: \$2664.7. CASE No. C-13C-030059. DATE: 4/29/2013

**DEBTOR**: DAVID FODEL, CREDITOR: LIBERTY ACQUISITIONS SERVICING. AMOUNT: \$11254.47. CASE No. C-13C-030015. DATE: 4/29/2013

**DEBTOR**: MICHELLE BAIRD, CREDITOR: PARKSIDE SOUTH HOA INC. AMOUNT: \$3505.15. CASE No. C-13C-031069. DATE: 4/29/2013

**DEBTOR**: DANIEL P ASPAN, CREDITOR: PREMIER MEMBERS FED CREDIT UNI. AMOUNT: \$9393.65. CASE No. C-12C-001754. DATE: 4/30/2013

**DEBTOR**: TERRY HANSEN, CREDITOR:

## FOR THE RECORD

**DEBTOR: ERIK MEDRUD,** CREDITOR: COLO ST REV-ENUE. AMOUNT: \$670.0. CASE No. D-72012CV801291. DATE: 5/1/2013

**DEBTOR: CRAIG LEVIN,** CREDITOR: GE MONEY BK. AMOUNT: \$1764.89. CASE No. C-11C-004255. DATE: 5/2/2013

**DEBTOR: ROBERT F III KENEFC,** CREDITOR: AM FAMILY MUT INS CO. AMOUNT: \$2149.07. CASE No. C-10C-000588. DATE: 5/2/2013

**DEBTOR: BLACKSMITH BLDG LLC,** CREDITOR: HOUSING HELPERS COLO LLC. AMOUNT: \$2632.9. CASE No. C-10C-005291. DATE: 5/2/2013

**DEBTOR: PETER SJOSTRAND,** CREDITOR: PORTFOLIO AM ASSET MANAGEMENT. AMOUNT: \$6370.46. CASE No. C-13C-030138. DATE: 5/3/2013

**DEBTOR: AMY TENEYCK,** CREDITOR: GE MONEY BK. AMOUNT: \$6315.24. CASE No. C-13C-030020. DATE: 5/3/2013

**DEBTOR: SCOTT DAVID STARKY,** CREDITOR: BONNIE LYNNETTE STARKY. AMOUNT: \$13391.88. CASE No. D-96DR-001183. DATE: 5/3/2013

**DEBTOR: KATHY L KRAMER,** CREDITOR: WAKEFIELD ASSOC INC. AMOUNT: \$697.56. CASE No. C-13C-031021. DATE: 5/3/2013

**DEBTOR: LEWIS A EMBREE,** CREDITOR: WAKEFIELD ASSOC INC. AMOUNT: \$731.67. CASE No. C-13C-030461. DATE: 5/3/2013

**DEBTOR: ERIK EDMISTON,** CREDITOR: WAKEFIELD ASSOC INC. AMOUNT: \$2538.48. CASE No. C-12C-030233. DATE: 5/3/2013

**DEBTOR: MICHELLE AUERBACH,** CREDITOR: WAKEFIELD ASSOC INC. AMOUNT: \$5051.58. CASE No. C-12C-000695. DATE: 5/3/2013

**DEBTOR: BRIAN O BEAN,** CREDITOR: COLO ST REV-ENUE. AMOUNT: \$879.0. CASE No. D-72013CV800485. DATE: 5/6/2013

**DEBTOR: MELISSA M STETSON,** CREDITOR: COLO ST REVENUE. AMOUNT: \$2638.28. CASE No. D-72012CV802015. DATE: 5/6/2013

**DEBTOR: RICHARD W BLOOMER,** CREDITOR: COLO ST REVENUE. AMOUNT: \$4094.44. CASE No. D-72010CV801357. DATE: 5/6/2013

**DEBTOR: RICHARD W BLOOMER,** CREDITOR: COLO ST REV-ENUE. AMOUNT: \$598.0. CASE No. D-72010CV802020. DATE: 5/6/2013

**DEBTOR: RICHARD W BLOOMER,** CREDITOR: COLO ST REVENUE. AMOUNT: \$1156.0. CASE No. D-72011CV805866. DATE: 5/6/2013

**DEBTOR: RICHARD W BLOOMER,** CREDITOR: COLO ST REV-ENUE. AMOUNT: \$669.0. CASE No. D-72012CV803261. DATE: 5/6/2013

**DEBTOR: MICHAEL P REEVE,** CREDITOR: COLO ST REVENUE. AMOUNT: \$1290.0. CASE No. D-72011CV804134. DATE: 5/6/2013

**DEBTOR: VICS TOO INC,** CREDITOR: DWIGHT DEBROUX. AMOUNT: \$178387.09. CASE No. D-12CV-001013. DATE: 5/7/2013

**DEBTOR: REBECCA ANDERSEN,** CREDITOR: PREMIER MEMBERS FED CREDIT UNI. AMOUNT: \$5059.67. CASE No. C-07C-000435. DATE: 5/7/2013

**DEBTOR: LUIS & BRECKIN GUZMAN,** CREDITOR: PREMIER MEMBERS FED CREDIT UNI. AMOUNT: \$1336.0. CASE No. D-12CV-000954. DATE: 5/8/2013

**DEBTOR: LUIS GUZMAN,** CREDITOR: PREMIER MEMBERS FED CREDIT UNI. AMOUNT: \$6366.48. CASE No. D-12CV-000954. DATE: 5/8/2013

**DEBTOR: LUIS & BRECKIN GUZMAN,** CREDITOR: PREMIER MEM-

BERS FED CREDIT UNI. AMOUNT: \$563.13. CASE No. D-12CV-000954. DATE: 5/8/2013

**DEBTOR: LUIS GUZMAN,** CREDITOR: PREMIER MEMBERS FED CREDIT UNI. AMOUNT: \$9211.32. CASE No. D-12CV-000954. DATE: 5/8/2013

**DEBTOR: LUIS GUZMAN,** CREDITOR: PREMIER MEMBERS FED CREDIT UNI. AMOUNT: \$1116.54. CASE No. D-12CV-000954. DATE: 5/8/2013

**DEBTOR: TIMOTHY E WHITE,** CREDITOR: BARBARA A WHITE. AMOUNT: \$19150.0. CASE No. D-10DR-000424. DATE: 5/8/2013

**DEBTOR: TIMOTHY E WHITE,** CREDITOR: BARBARA A WHITE. AMOUNT: \$43305.26. CASE No. D-10DR-000424. DATE: 5/8/2013

**DEBTOR: RAYMOND RAMIREZ,** CREDITOR: SECURITY CAPITAL FUNDING CORP. AMOUNT: \$11081.81. CASE No. C-13C-030656. DATE: 5/8/2013

**DEBTOR: PAUL GOLDEN,** CREDITOR: AM EXPRESS BK. AMOUNT: \$5011.18. CASE No. C-13C-030244. DATE: 5/8/2013

**DEBTOR: RACHEL E SOLT,** CREDITOR: SECURITY CREDIT SERVICES LLC. AMOUNT: \$14416.29. CASE No. C-13C-030630. DATE: 5/9/2013

**DEBTOR: RICHARD BRESLIN,** CREDITOR: CAPITAL ONE BK USA. AMOUNT: \$3476.11. CASE No. C-12C-003140. DATE: 5/9/2013

**DEBTOR: DON KINNEY,** CREDITOR: DELL FIN SERVICES LLC. AMOUNT: \$3128.84. CASE No. C-11C-002411. DATE: 5/9/2013

**DEBTOR: HAROLD D SORENSEN,** CREDITOR: STRIDE CARD LLC. AMOUNT: \$222000.16. CASE No. D-12CV-030257. DATE: 5/9/2013

**Broomfield County**  
**DEBTOR: WORLD EXPRESSIONS INC,** CREDITOR: KRISTIN & DAVID MORELLI. AMOUNT: \$139327.88. CASE No. D-12CV-002704. DATE: 5/1/2013

**DEBTOR: MICHAEL SCHRE-CONGOST,** CREDITOR: CLARKE D CARLSON. AMOUNT: \$3613.55. CASE No. D-13CV-030538. DATE: 5/2/2013

**DEBTOR: AKEEM A MAKEEN,** CREDITOR: WOODSTREAM FALLS CONDO ASSOC. AMOUNT: \$18082.15. CASE No. D-10CV-007697. DATE: 5/2/2013

**DEBTOR: LISA PERRY,** CREDITOR: WAKEFIELD ASSOC INC. AMOUNT: \$842.84. CASE No. C-12C-030069. DATE: 5/3/2013

**DEBTOR: JENNIFER L CARON,** CREDITOR: WAKEFIELD ASSOC INC. AMOUNT: \$897.02. CASE No. C-13C-030238. DATE: 5/3/2013

**DEBTOR: RYAN C MCBRIDE,** CREDITOR: CAPITAL ONE BK USA. AMOUNT: \$6337.74. CASE No. C-13C-030300. DATE: 5/6/2013

**DEBTOR: JOANNA FULTON,** CREDITOR: UNIFUND CCR PARTNERS. AMOUNT: \$7166.71. CASE No. C-07C-001700. DATE: 5/6/2013

**DEBTOR: NINA BARBIN,** CREDITOR: UNIFUND CCR PARTNERS. AMOUNT: \$1995.32. CASE No. C-07C-001370. DATE: 5/6/2013

**DEBTOR: SALVADOR E PAREDES,** CREDITOR: CAPITAL ONE BK USA. AMOUNT: \$3928.12. CASE No. C-13C-030105. DATE: 5/6/2013

**DEBTOR: SUSAN R CABRAL,** CREDITOR: CAPITAL ONE BK USA. AMOUNT: \$4360.1. CASE No. C-12C-001427. DATE: 5/6/2013

**DEBTOR: CHARLES HARDY,** CREDITOR: CMCB ENTERPRISE INC. AMOUNT: \$85399.81. CASE No. D-12CV-201215. DATE: 5/8/2013

**DEBTOR: CHARLES HARDY,** CREDITOR: CMCB ENTERPRISE INC. AMOUNT: \$14051.76. CASE No. D-12CV-201215. DATE: 5/8/2013

**DEBTOR: JOHN J & CAROL A MALLY,** CREDITOR: BROADWAY LP. AMOUNT: \$42776.57. CASE No. D-12CV-003913. DATE: 5/8/2013

**DEBTOR: DENISE E & DOUGLAS**

**M STIFF,** CREDITOR: COMMUNITY FIN FED CREDIT UNION. AMOUNT: \$7122.94. CASE No. C-07C-000787. DATE: 5/13/2013

## RELEASE OF JUDGMENT

**Boulder County**  
**DEBTOR: APRIL ARLENE RAVENELLE,** CREDITOR: GEMINI CAPITAL GROUP LLC. AMOUNT: \$0.0. CASE No. D-12-34321-MER. DATE: 4/30/2013

**DEBTOR: MICHELLE AUERBACH,** CREDITOR: BC SERVICES INC. AMOUNT: \$0.0. CASE No. C-12C766. DATE: 5/2/2013

**DEBTOR: RICHARD J & SHARON FOBERT,** CREDITOR: ELEVATIONS CREDIT UNION. AMOUNT: \$0.0. CASE No. C-2009C862. DATE: 5/3/2013

**DEBTOR: WILLIAM MARK & LAURA ARNEY,** CREDITOR: PROFESSIONAL FIN CO INC. AMOUNT: \$0.0. CASE No. . DATE: 5/3/2013

**DEBTOR: DAVID HOSKINS,** CREDITOR: 3040 LLC. AMOUNT: \$217110.0. CASE No. D-09-33117 HRT. DATE: 5/9/2013

**DEBTOR: DAVID HOSKINS,** CREDITOR: WELD BOARD COUNTY COMMISSIONER. AMOUNT: \$59500.0. CASE No. D-09-33117 HRT. DATE: 5/9/2013

**DEBTOR: DAVID HOSKINS,** CREDITOR: TAYLOR MADE GOLF CO INC. AMOUNT: \$28994.0. CASE No. D-09-33117 HRT. DATE: 5/9/2013

## STATE TAX LIENS

**Boulder County**  
**ATOMIC FORGE WELDING INC,** \$178.45. CASE No. 3308912, 5/1/2013.

**BEALUCALEX LLC,** \$13284.27, CASE No. 3308016, 4/29/2013.

**BEST MEDICAL INTNL INC,** \$3419.0, CASE No. 3308046, 4/29/2013.

**BIG FOOT LIQUOR LLC,** \$8052.0, CASE No. 3308043, 4/29/2013.

**CASH ENTERTAINMENT LLC,** \$867.77, CASE No. 3309196, 5/2/2013.

**CASH ENTERTAINMENT LLC,** \$867.77, CASE No. 3309195, 5/2/2013.

**CIBOLA EMPRISE LLC,** \$798.05, CASE No. 3309194, 5/2/2013.

**COLORS TRUCKING LLC,** \$5423.0, CASE No. 3308041, 4/29/2013.

**COLORS TRUCKING LLC,** \$1942.0, CASE No. 3308052, 4/29/2013.

**DELILAH'S FLOWERS DENVER,** \$10392.0, CASE No. 3308051, 4/29/2013.

**DITCH RESERVOIR CO ALLIANCE,** \$2623.0, CASE No. 3308054, 4/29/2013.

**FAMILY HEALING NETWORK,** \$7487.0, CASE No. 3308049, 4/29/2013.

**BRADLEYHENSON,** \$7078.0, CASE No. 3308047, 4/29/2013.

**MERTEN INC,** \$5883.75, CASE No. 3309192, 5/2/2013.

**NATURAL HEALTH SOLUTIONS INC,** \$3746.0, CASE No. 3308045, 4/29/2013.

**NIWOT IMPORTS INC,** \$4007.0, CASE No. 3308044, 4/29/2013.

**OPTINATURAL CAREGIVERS INC,** \$1086.51, CASE No. 3307684, 4/26/2013.

**PERDEW LLC,** \$273.0, CASE No. 3308053, 4/29/2013.

**PERDEW LLC,** \$3358.0, CASE No. 3308040, 4/29/2013.

**PKOM VENTURES LLC,** \$3485.0, CASE No. 3308055, 4/29/2013.

**DINESHSHRESTHA,** \$10279.0, CASE No. 3308050, 4/29/2013.

**SOLSOURCE LLC,** \$9101.0, CASE No. 3308042, 4/29/2013.

**THREE BROS DISTRIBUTING INC,** \$2273.52, CASE No. 3308015, 4/29/2013.

**TMG MARKETING INC,** \$85619.19, CASE No. 3310676, 5/8/2013.

**TOSSA DENVER LLC,** \$2668.0, CASE No. 3308048, 4/29/2013.

**WIGEM TECHNICAL SOLUTIONS INC,** \$1600.62, CASE No. 3309193, 5/2/2013.

## RELEASE OF STATE TAX LIENS

**Boulder County**  
**BOULDER LAND DESIGN INC,** \$1696.59, CASE No. 3310675, 5/8/2013.

**COLO TABLE CLOTH CO INC,** \$0.0, CASE No. 3309717, 5/3/2013.

**ERIE LIQUORS INC,** \$821.22, CASE No. 3310437, 5/7/2013.

**IS STAFFING INC,** \$6529.98, CASE No. 3309992, 5/6/2013.

**JVA INC,** \$0.0, CASE No. 3308416, 4/30/2013.

**MERTEN INC,** \$0.0, CASE No. 3309718, 5/3/2013.

**VICTORIA LPICOTTE,** \$0.0, CASE No. 3310835, 5/9/2013.

**VICTORIA LPICOTTE,** \$0.0, CASE No. 3310834, 5/9/2013.

**VICTORIA LPICOTTE,** \$0.0, CASE No. 3310833, 5/9/2013.

**RUDY I HOLDINGS LLC,** \$833.87, CASE No. 3309991, 5/6/2013.

**THREE BROS DISTRIBUTING INC,** \$426.73, CASE No. 3307687, 4/26/2013.

**THREE BROS DISTRIBUTING INC,** \$488.48, CASE No. 3307686, 4/26/2013.

**THREE BROS DISTRIBUTING INC,** \$357.14, CASE No. 3307685, 4/26/2013.

**SINGLEPOINT TECHNOLOGY CORP,** \$108.25, CASE No. 3311109, 5/9/2013.

**CECILLE SSIROTKIN,** \$0.0, CASE No. 3310401, 5/7/2013.

**CECILLE SSIROTKIN,** \$0.0, CASE No. 3310400, 5/7/2013.

**SPORTSONESOURCE LLC,** \$1132.43, CASE No. 3310674, 5/8/2013.

**SINGLEPOINT TECHNOLOGY CORP,** \$806.19, CASE No. 3311111, 5/9/2013.

**SINGLEPOINT TECHNOLOGY CORP,** \$503.29, CASE No. 3311105, 5/9/2013.

**SINGLEPOINT TECHNOLOGY CORP,** \$1151.72, CASE No. 3311106, 5/9/2013.

**SINGLEPOINT TECHNOLOGY CORP,** \$3932.49, CASE No. 3311107, 5/9/2013.

**SINGLEPOINT TECHNOLOGY CORP,** \$161.25, CASE No. 3311108, 5/9/2013.

**SINGLEPOINT TECHNOLOGY CORP,** \$311.0, CASE No. 3311110, 5/9/2013.

**Broomfield County**  
**N HARRIS COMPUTER CORP,** \$728.88, CASE No. 6528, 5/6/2013.

**WARRANTY DEEDS**

**Boulder County**  
**Seller: BOULDER CNTY**  
**Buyer, Buyer's Address:** LYONS TOWN, 1250 PO BOX 49  
**Address:** ,  
**Price:** \$  
**Date Closed:** 5/1/2013

**Seller: CHARLES H SCHWEPPE**  
**Buyer, Buyer's Address:** LUELLEN RAMEY, 4500 BASELINE RD APT 2307  
**Address:** 4500 BASELINE RD APT 2307, BOULDER  
**Price:** \$450000  
**Date Closed:** 5/1/2013

**Seller: ANDREW SPETZLER**  
**Buyer, Buyer's Address:** JUCIENE C AZEVEDOWILK, 3255 19TH ST  
**Address:** 3255 19TH ST, BOULDER  
**Price:** \$531000  
**Date Closed:** 5/1/2013

**Seller: LENNAR COLORADO LLC**  
**Buyer, Buyer's Address:** BRAD & CHANDLER SYKES, 4142 AMBER ST  
**Address:** 2124 18TH AVE, LONGMONT  
**Price:** \$262800

**Date Closed:** 5/1/2013  
**Seller:** NORIYUKI TANAKA  
**Buyer, Buyer's Address:** NOEL JOHANNES, 1024 SONOMA CIR UNIT C  
**Address:** 1024 SONOMA CIR UNIT C, LONGMONT  
**Price:** \$191000  
**Date Closed:** 5/1/2013

**Seller:** HORACE THOMAS & TRACIE HOLCOMB  
**Buyer, Buyer's Address:** ADAM CHARLES FENNEL, 725 GRAPE AVE  
**Address:** 725 GRAPE AVE, BOULDER  
**Price:** \$865000  
**Date Closed:** 5/1/2013

**Seller:** SUNTRUST MTG INC  
**Buyer, Buyer's Address:** HUD, 836 HUBBARD DR  
**Address:** 836 HUBBARD DR, LONGMONT  
**Price:** \$  
**Date Closed:** 5/1/2013

**Seller:** FEDERAL HOME LOAN MORTGAGE COR  
**Buyer, Buyer's Address:** MATTHEW & DANIELLE ZAITZEW, 7418 MOUNT SHERMAN RD  
**Address:** 7418 MOUNT SHERMAN RD, LONGMONT  
**Price:** \$412500  
**Date Closed:** 5/1/2013

**Seller:** GARY M VOORHEIS  
**Buyer, Buyer's Address:** BOBBY R & KATE L KELLEY, 3957 DA VINCI DR  
**Address:** 3957 DA VINCI DR, LONGMONT  
**Price:** \$269000  
**Date Closed:** 5/1/2013

**Seller:** KATHLEEN C HILL  
**Buyer, Buyer's Address:** RYAN SHORTER, 956 LAWN ST  
**Address:** 5763 ARAPAHOE AVE STE P, BOULDER  
**Price:** \$250000  
**Date Closed:** 5/1/2013

**Seller:** VINO NOBILE HOLDINGS LLC  
**Buyer, Buyer's Address:** CCC REAL ESTATE HOLDING CO LLC, 60 HEMPSTEAD AVE  
**Address:** ,  
**Price:** \$  
**Date Closed:** 5/1/2013

**Seller:** ERIC W & SUSAN E BREHM  
**Buyer, Buyer's Address:** MICHAEL W & TRACY FLYNN LEONARD, 222 W WALNUT ST  
**Address:** 222 W WALNUT ST, LOUISVILLE  
**Price:** \$875000  
**Date Closed:** 5/1/2013

**Seller:** JOHN MICHAEL KALUZA  
**Buyer, Buyer's Address:** 3030 ONE-ALPKWY36 LLC, 1520 GREENBRIAR BLVD  
**Address:** 3030 ONEAL PKWY APT M36, BOULDER  
**Price:** \$124500  
**Date Closed:** 5/1/2013

**Seller:** HELEN H THRALL TRUST  
**Buyer, Buyer's Address:** CAM & TOAN BAO NGUYEN, 3861 PASEO DEL PRADO ST  
**Address:** 3861 PASEO DEL PRADO ST, BOULDER  
**Price:** \$326000  
**Date Closed:** 5/1/2013

**Seller:** JOHN W & KIMBERLEY I REINHOLD  
**Buyer, Buyer's Address:** STEVE HUNZIKER, 7667 S BOULDER RD  
**Address:** 7667 S BOULDER RD, BOULDER  
**Price:** \$579000  
**Date Closed:** 5/1/2013

**Seller:** HSBC BANK USA NATIONAL ASSOCIA  
**Buyer, Buyer's Address:** SHELLEY R & DOUGLAS Q ORMSBY, 1952 SUNDANCE DR  
**Address:** 1952 SUNDANCE DR, LONGMONT  
**Price:** \$515000  
**Date Closed:** 5/1/2013

**Seller:** EDWARD M LEDERMAN  
**Buyer, Buyer's Address:** RUDOLPH M KAMMERER, 1655 WALNUT ST UNIT 301  
**Address:** 1655 WALNUT ST UNIT 301, BOULDER  
**Price:** \$1025000  
**Date Closed:** 5/1/2013

**Seller:** ANGELA L & TODD W BER-RINGER  
**Buyer, Buyer's Address:** JANINE M

& MICHAEL V TERNES, 461 WEBBER CT  
**Address:** 461 WEBBER CT, ERIE  
**Price:** \$289400  
**Date Closed:** 5/1/2013

**Seller:** BETTY J STRICKLAND  
**Buyer, Buyer's Address:** BETTY J STRICKLAND, 1816 PTARMIGAN TRL  
**Address:** 275 WAGENER RD, ALLENSPARK  
**Price:**

## FOR THE RECORD

34, BOULDER  
**Price:** \$245000  
**Date Closed:** 5/1/2013

**Seller:** ACKER LLC  
**Buyer, Buyer's Address:** W BROOK & MICHAELA PHILLIPS, 851 18TH ST  
**Address:** 851 18TH ST, BOULDER  
**Price:** \$550000  
**Date Closed:** 5/1/2013

**Seller:** MARTA BEEN  
**Buyer, Buyer's Address:** CYNTHIA MARIE PRICE, 1435 KENDALL DR  
**Address:** 1435 KENDALL DR, BOULDER  
**Price:** \$735000  
**Date Closed:** 5/1/2013

**Seller:** CAROL SUE MCMILLAN  
**Buyer, Buyer's Address:** DAVID C & KAREN L ALLEN, 121 NUGGET HILL RD  
**Address:** 121 NUGGET HILL RD, JAMESTOWN  
**Price:** \$280000  
**Date Closed:** 5/1/2013

**Seller:** WILLIAM A JR & MARY JEAN RICE  
**Buyer, Buyer's Address:** THOMAS B & DIANA M SHELDON, 5855 RUSTIC KNOLLS DR  
**Address:** 5855 RUSTIC KNOLLS DR, BOULDER  
**Price:** \$638500  
**Date Closed:** 5/1/2013

**Seller:** TIMOTHY J BURKE  
**Buyer, Buyer's Address:** CAROL JAYNE MEIER, 3601 ARAPAHOE AVE UNIT 313  
**Address:** 3601 ARAPAHOE AVE UNIT 313, BOULDER  
**Price:** \$301000  
**Date Closed:** 5/1/2013

**Seller:** JERE E BEASLEY  
**Buyer, Buyer's Address:** JERE E BEASLEY 2000 REVOCABLE, 1600 YELLOW PINE AVE  
**Address:** 1600 YELLOW PINE AVE, BOULDER  
**Price:** \$  
**Date Closed:** 5/1/2013

**Seller:** THOMAS TROY DUCKELS  
**Buyer, Buyer's Address:** PAMELA K & JOSHUA C SCHMIDT, 230 DAHLIA DR  
**Address:** 230 DAHLIA DR, LOUISVILLE  
**Price:** \$275000  
**Date Closed:** 5/1/2013

**Seller:** TRENT YANG  
**Buyer, Buyer's Address:** MARY GORGES, 676 BERRY AVE  
**Address:** 848 WALNUT ST # 20D, BOULDER  
**Price:** \$485000  
**Date Closed:** 5/1/2013

**Seller:** STEPHEN K & JUDITH W SAVAGE  
**Buyer, Buyer's Address:** DANIEL B & HEATHER L RINGOEN, 1485 CASSIN CT  
**Address:** 1485 CASSIN CT, BOULDER  
**Price:** \$755000  
**Date Closed:** 5/1/2013

**Seller:** ALISON & MICHAEL SCHNETTLER  
**Buyer, Buyer's Address:** ELOY YANEZ, 475 MUIRFIELD CT  
**Address:** 475 MUIRFIELD CT, LOUISVILLE  
**Price:** \$519900  
**Date Closed:** 5/1/2013

**Seller:** JOHN R & INGRID EARNST  
**Buyer, Buyer's Address:** MINDI MCDONALD, 708 SNOWBERRY ST  
**Address:** 708 SNOWBERRY ST, LONGMONT  
**Price:** \$224000  
**Date Closed:** 5/1/2013

**Seller:** CLINT R & KRISTI R SHOTWELL  
**Buyer, Buyer's Address:** RYAN K & SONDR A J HARPER, 1386 FLANNAGAN CT  
**Address:** 1386 FLANNAGAN CT, ERIE  
**Price:** \$315000  
**Date Closed:** 5/1/2013

**Seller:** NATIONSTAR MORTGAGE LLC  
**Buyer, Buyer's Address:** THOMAS W MASTERS, 1103 S GAY DR  
**Address:** 1103 S GAY DR, LONGMONT  
**Price:** \$154000  
**Date Closed:** 5/1/2013

**Seller:** MATTHEW B DAVIDSON  
**Buyer, Buyer's Address:** BRICK

HOUSE LLC, 237 COFFMAN ST  
**Address:** 237 COFFMAN ST, LONGMONT  
**Price:** \$  
**Date Closed:** 5/1/2013

**Seller:** PINE FAMILY LLLP  
**Buyer, Buyer's Address:** 941 943 15TH STREET LLC, 4881 RAVEN RUN  
**Address:** 941 15TH ST, BOULDER  
**Price:** \$  
**Date Closed:** 5/1/2013

**Seller:** THOMAS L & MARGARET L DUEBER  
**Buyer, Buyer's Address:** THOMAS L JR DUEBER, 1600 ALBION LN  
**Address:** 1600 ALBION LN, LONGMONT  
**Price:** \$225000  
**Date Closed:** 5/1/2013

**Seller:** JARROD HOBSON  
**Buyer, Buyer's Address:** DANIEL REITZ, 130 FALCON LN  
**Address:** 130 FALCON LN, LYONS  
**Price:** \$465000  
**Date Closed:** 5/1/2013

**Seller:** HSBC BANK NA TRUSTEE  
**Buyer, Buyer's Address:** DAVID & ELIZABETH PICKNER, 408 E CHESTER ST  
**Address:** 408 E CHESTER ST, LAFAYETTE  
**Price:** \$146300  
**Date Closed:** 5/1/2013

**Seller:** KEVIN J & KRISTIN A MEYER  
**Buyer, Buyer's Address:** CHRISTOPHER L CSORDAS, 430 BLUE LAKE TRL  
**Address:** 430 BLUE LAKE TRL, LAFAYETTE  
**Price:** \$432700  
**Date Closed:** 5/1/2013

**Seller:** RICKY TICHMAN  
**Buyer, Buyer's Address:** JAMES G & BETH B REID, 3880 COLORADO AVE APT L  
**Address:** 3880 COLORADO AVE APT L, BOULDER  
**Price:** \$369900  
**Date Closed:** 5/2/2013

**Seller:** CABE LAND CO INC  
**Buyer, Buyer's Address:** LYLE WAYNE & LANA ARBUTHNOT, 3880 PO BOX 454  
**Address:** ,  
**Price:** \$9500  
**Date Closed:** 5/2/2013

**Seller:** 3250 EAST EUCLID LLC  
**Buyer, Buyer's Address:** JAMES M OBERWETTER, 240 HOOL PL  
**Address:** 3250 EUCLID AVE, BOULDER  
**Price:** \$  
**Date Closed:** 5/2/2013

**Seller:** JEREMY YOUNG  
**Buyer, Buyer's Address:** CHRISTOPHER R & JAMIE L BARBER, 4100 W 118TH PL  
**Address:** 944 SHUTTLEWORTH DR, ERIE  
**Price:** \$415000  
**Date Closed:** 5/2/2013

**Seller:** ELEVATIONS CREDIT UNION  
**Buyer, Buyer's Address:** FEDERAL HOME LOAN MORTGAGE COR, 1057 W CENTURY DR APT 120  
**Address:** 1057 W CENTURY DR APT 120, LOUISVILLE  
**Price:** \$  
**Date Closed:** 5/2/2013

**Seller:** HENDRICKS FINE HOMES LLC  
**Buyer, Buyer's Address:** ELTON & CHRISTINE RANDALL, 4121 WESTCLIFFE CT  
**Address:** 4121 WESTCLIFFE CT, BOULDER  
**Price:** \$829900  
**Date Closed:** 5/2/2013

**Seller:** MBP PARTNERSHIP RLLLP  
**Buyer, Buyer's Address:** 773 19TH STREET LLC, 3050 BROADWAY ST STE 300  
**Address:** 773 19TH ST, BOULDER  
**Price:** \$495000  
**Date Closed:** 5/2/2013

**Seller:** CATHERINE M CRAIG  
**Buyer, Buyer's Address:** CURTIS M & DUKE EGGLESTON, 805 29TH ST APT 509  
**Address:** 805 29TH ST APT 509, BOULDER  
**Price:** \$286000  
**Date Closed:** 5/2/2013

**Seller:** CHARLES R JR & CHARLES R HODGE  
**Buyer, Buyer's Address:** JEFFREY TODD DAY, 1405 FINDLAY WAY

**Address:** 1405 FINDLAY WAY, BOULDER  
**Price:** \$566000  
**Date Closed:** 5/2/2013

**Seller:** SANDRA WINSTEAD  
**Buyer, Buyer's Address:** NICHOLAS A PASSANANTE, 780 UTICA AVE  
**Address:** 780 UTICA AVE, BOULDER  
**Price:** \$435000  
**Date Closed:** 5/2/2013

**Seller:** KEITH R BROWN  
**Buyer, Buyer's Address:** ROBERT & HELENA COOPER UNGER, 1460 QUINCE AVE # S201  
**Address:** 1460 QUINCE AVE # S201, BOULDER  
**Price:** \$560000  
**Date Closed:** 5/2/2013

**Seller:** LISA M SMITH  
**Buyer, Buyer's Address:** KEVIN & LINDSAY WHITCHER, 340 S 36TH ST  
**Address:** 350 S 36TH ST, BOULDER  
**Price:** \$280000  
**Date Closed:** 5/2/2013

**Seller:** DANIEL JANE HOUCK TRUST  
**Buyer, Buyer's Address:** HEIDI & JASON GANAHL, 1705 ELDORADO CIR  
**Address:** 1705 ELDORADO CIR, SUPERIOR  
**Price:** \$694500  
**Date Closed:** 5/2/2013

**Seller:** DAVID A & ABBY L BOES  
**Buyer, Buyer's Address:** DANIEL & JANE HOUCK, 614 MATHEWS CIR  
**Address:** 614 MATHEWS CIR, ERIE  
**Price:** \$318000  
**Date Closed:** 5/2/2013

**Seller:** ENRIQUE BIENKOWSKI  
**Buyer, Buyer's Address:** KATHERINE HOPE RAY, 4682 WHITE ROCK CIR APT 10  
**Address:** 4682 WHITE ROCK CIR APT 10, BOULDER  
**Price:** \$135000  
**Date Closed:** 5/2/2013

**Seller:** PACIFIC AVENUE PROPERTIES LLC  
**Buyer, Buyer's Address:** ELIZABETH LEE JAMES, 1455 S ELIZABETH ST  
**Address:** 194 2ND AVE, LYONS  
**Price:** \$357000  
**Date Closed:** 5/2/2013

**Seller:** LESLIE BLOOD HALL  
**Buyer, Buyer's Address:** NIWOT RENTALS LLC, 8424 BRITANNY PL  
**Address:** 8060 NIWOT RD APT 15, NIWOT  
**Price:** \$78000  
**Date Closed:** 5/2/2013

**Seller:** FEARNAUGHT HOLDINGS LLC  
**Buyer, Buyer's Address:** ALLISON LOWER, 520 BAKER ST  
**Address:** 520 BAKER ST, LONGMONT  
**Price:** \$210000  
**Date Closed:** 5/2/2013

**Seller:** ACTARUS LLC  
**Buyer, Buyer's Address:** STEPHEN C OAKES, 2405 CALAIS DR # 18G  
**Address:** 2405 CALAIS DR # 18G, LONGMONT  
**Price:** \$191000  
**Date Closed:** 5/2/2013

**Seller:** JOSHUA ZUERCHER  
**Buyer, Buyer's Address:** RONALD & JACQUELINE DIPIETRO, 2 FAR BROOK DR  
**Address:** 3601 ARAPAHOE AVE UNIT 312, BOULDER  
**Price:** \$240000  
**Date Closed:** 5/2/2013

**Seller:** DIAMOND SHAMROCK STATIONS INC  
**Buyer, Buyer's Address:** CST METRO LLC, 1 VALERO WAY  
**Address:** 1850 MAIN ST, LONGMONT  
**Price:** \$  
**Date Closed:** 5/2/2013

**Seller:** DIAMOND SHAMROCK STATIONS INC  
**Buyer, Buyer's Address:** CST METRO LLC, 1 VALERO WAY  
**Address:** 1135 S BOULDER RD, LOUISVILLE  
**Price:** \$  
**Date Closed:** 5/2/2013

**Seller:** MARY RUTHANN ROSALES  
**Buyer, Buyer's Address:** CHRIS MCGRATH, 601 E GENESEO ST  
**Address:** 601 E GENESEO ST, LAFAYETTE  
**Price:** \$197900

**Date Closed:** 5/2/2013  
**Seller:** DIAMOND SHAMROCK STATIONS INC  
**Buyer, Buyer's Address:** CST METRO LLC, 1 VALERO WAY  
**Address:** 680 FRONTAGE RD, LONGMONT  
**Price:** \$  
**Date Closed:** 5/2/2013

**Seller:** TOC DS CO  
**Buyer, Buyer's Address:** CST METRO LLC, 1 VALERO WAY  
**Address:** 2995 30TH ST, BOULDER  
**Price:** \$  
**Date Closed:** 5/2/2013

**Seller:** DIAMOND SHAMROCK STATIONS INC  
**Buyer, Buyer's Address:** CST METRO LLC, 1 VALERO WAY  
**Address:** 575 S HOVER ST, LONGMONT  
**Price:** \$  
**Date Closed:** 5/2/2013

**Seller:** CHARLES K & JOYCE E VANSLUYTER  
**Buyer, Buyer's Address:** VANSLUYTER FAMILY LIVING TRUST, 3765 BIRCHWOOD DR APT 55  
**Address:** 3765 BIRCHWOOD DR APT 55, BOULDER  
**Price:** \$  
**Date Closed:** 5/2/2013

**Seller:** DAVID D & MILDRED I MASON  
**Buyer, Buyer's Address:** JAMES LAWSON & WENDY BAINBRIDGE, 202 MCGREGOR CIR  
**Address:** 202 MCGREGOR CIR, ERIE  
**Price:** \$382000  
**Date Closed:** 5/2/2013

**Seller:** DANIEL BRANDT RINGOEN  
**Buyer, Buyer's Address:** WILLIAM A & SUZANNE G BURLEY, 5523 STONEWALL PL  
**Address:** 5523 STONEWALL PL, BOULDER  
**Price:** \$559000  
**Date Closed:** 5/2/2013

**Seller:** ROBERT & LINDA ROSE  
**Buyer, Buyer's Address:** FABIO & JESSICA FLAGIELLO, 4195 CORRIENTE PL  
**Address:** 4195 CORRIENTE PL, BOULDER  
**Price:** \$425000  
**Date Closed:** 5/2/2013

**Seller:** JOHN C & CINDERA L WARD  
**Buyer, Buyer's Address:** MARK D & MARGARET J KLENK, 789 NIWOT RIDGE LN  
**Address:** 789 NIWOT RIDGE LN, LAFAYETTE  
**Price:** \$961600  
**Date Closed:** 5/2/2013

**Seller:** KIMBERLY SUE ADAMS  
**Buyer, Buyer's Address:** LYNN CARLSEN, 310 SANDLER DR  
**Address:** 310 SANDLER DR, LAFAYETTE  
**Price:** \$353000  
**Date Closed:** 5/2/2013

**Seller:** FRANK D IANNELLA CHARITABLE RE  
**Buyer, Buyer's Address:** ELLEN T BAIN, 243 BAY ST # B  
**Address:** 2996 24TH ST, BOULDER  
**Price:** \$438000  
**Date Closed:** 5/2/2013

**Seller:** JANICE L BURTON  
**Buyer, Buyer's Address:** CHRISTOPHER MICHAEL & ROBIN JENNIFER MERRION, 4891 TANGLEWOOD CT  
**Address:** 4891 TANGLEWOOD CT, BOULDER  
**Price:** \$472000  
**Date Closed:** 5/2/2013

**Seller:** DOUGLAS P & FRANCINE L JORDAN  
**Buyer, Buyer's Address:** AARON POOLE, 2436 FRONTIER ST  
**Address:** 2436 FRONTIER ST, LONGMONT  
**Price:** \$239600  
**Date Closed:** 5/2/2013

**Seller:** BILLY D THELMA LOUSIE PROWELL  
**Buyer, Buyer's Address:** TRUST B, 1424 SIGMA CHI RD NE  
**Address:** ,  
**Price:** \$  
**Date Closed:** 5/2/2013

**Seller:** HERMES O & MARIA R GONZALEZ  
**Buyer, Buyer's Address:** JASON WILSON, 1757 MONTGOMERY CIR  
**Address:** 1757 MONTGOMERY CIR, LONGMONT

**Price:** \$589000  
**Date Closed:** 5/2/2013  
**Seller:** PETER LAGERMAN LIVING TRUST  
**Buyer, Buyer's Address:** PETER M & KATHLEEN M LAGERMAN, 502 ASHFORD DR  
**Address:** 502 ASHFORD DR, LONGMONT  
**Price:** \$  
**Date Closed:** 5/2/2013

**Seller:** PETER M & KATHLEEN M LAGERMAN  
**Buyer, Buyer's Address:** PETER LAGERMAN LIVING TRUST, 502 ASHFORD DR  
**Address:** 502 ASHFORD DR, LONGMONT  
**Price:** \$  
**Date Closed:** 5/2/2013

**Seller:** JAMES MARK SIMMERMAN  
**Buyer, Buyer's Address:** MARY HUEY LELEIWI, 1221 3RD AVE  
**Address:** 270 LINCOLN ST, LONGMONT  
**Price:** \$343000  
**Date Closed:** 5/2/2013

**Seller:** EMILIO RIVERA ALANIS  
**Buyer, Buyer's Address:** ALVARO ADRIAN VERACABRERA, 1479 MEEKER DR  
**Address:** 1479 MEEKER DR, LONGMONT  
**Price:** \$155000  
**Date Closed:** 5/2/2013

**Seller:** DOUGLAS LOSEY  
**Buyer, Buyer's Address:** LUCAS M & CARLA N FARIAS DE SABALO, 1605 ALPINE ST  
**Address:** 1605 ALPINE ST, LONGMONT  
**Price:** \$255000  
**Date Closed:** 5/3/2013

**Seller:** DOMINICK D SEKICH  
**Buyer, Buyer's Address:** MARN R HEGGEN, 635 DEWEY AVE  
**Address:** 635 DEWEY AVE, BOULDER  
**Price:** \$715000  
**Date Closed:** 5/3/2013

**Seller:** SUSAN I COOPER  
**Buyer, Buyer's Address:** MELISSA S TURNER, 2148 MEADOW CT  
**Address:** 2148 MEADOW CT, LONGMONT  
**Price:** \$147500  
**Date Closed:** 5/3/2013

**Seller:** STEPHEN R & ALICE L F HANSON  
**Buyer, Buyer's Address:** ANDREI & DANIEL LOBANOVROSTOVSKY, 1303 ST JOHN ST  
**Address:** 1303 ST JOHN ST, ERIE  
**Price:** \$360000  
**Date Closed:** 5/3/2013

**Seller:** SEAN C PEASE  
**Buyer, Buyer's Address:** THOMAS J SULLIVAN, 4325 KINGSBURY DR  
**Address:** 5550 STONEWALL PL APT 13, BOULDER  
**Price:** \$159600  
**Date Closed:** 5/3/2013

**Seller:** WILLIAM F & LORA A DELACRUZ  
**Buyer, Buyer's Address:** TIZIANA DAPOLI, 2910 BLUFF ST APT 134  
**Address:** 1400 BALSAM AVE, BOULDER  
**Price:** \$635000  
**Date Closed:** 5/3/2013

**Seller:** BRENT A & MAY ELIN BLACK  
**Buyer, Buyer's Address:** CRAIG & ANGELA NECHVATAL, 2336 SUMMITVIEW DR  
**Address:** 2336 SUMMITVIEW DR, LONGMONT  
**Price:** \$550000  
**Date Closed:** 5/3/2013

**Seller:** LOU SUPINO  
**Buyer, Buyer's Address:** ODILIA FAZIONI, 3907 NIBLUCK CT  
**Address:** 3907 NIBLUCK CT, LONGMONT  
**Price:** \$599000  
**Date Closed:** 5/3/2013

**Seller:** AARON D & JODY A BRITTON  
**Buyer, Buyer's Address:** JULIE F PLUNKETT, 1772 GORDON DR  
**Address:** 1772 GORDON DR, ERIE  
**Price:** \$275500  
**Date Closed:** 5/3/2013

**Seller:** HUD  
**Buyer, Buyer's Address:** ANN WILCOXON, 820 HOVER ST  
**Address:** 820 HOVER ST, LONGMONT  
**Price:** \$  
**Date Closed:** 5/3/2013

**Seller:** LUCINDA VAIL  
**Buyer, Buyer's Address:** MATTHEW ALLEN GARTNER, 1056 PONDEROSA CIR  
**Address:** 1056 PONDEROSA CIR, LONGMONT  
**Price:** \$166900  
**Date Closed:** 5/3/2013

**Seller:** DANIEL S & KATHERINE W WITTENBERG  
**Buyer, Buyer's Address:** JEFFREY J & CATHLEEN M FENTON, 1790 BASELINE RD  
**Address:** 1790 BASELINE RD, BOULDER  
**Price:** \$810000  
**Date Closed:** 5/3/2013

**Seller:** FANNIE MAE  
**Buyer, Buyer's Address:** RE PROPERTIES LLC, 3535 BRUSHWOOD LN  
**Address:** 1125 SIR GALAHAD DR, LAFAYETTE  
**Price:** \$258000  
**Date Closed:** 5/3/2013

**Seller:** CARL CLOSSET  
**Buyer, Buyer's Address:** KATHLEEN M HIGGINS, 2724 WINDING TRAIL PL  
**Address:** 2724 WINDING TRAIL PL, BOULDER  
**Price:** \$657500  
**Date Closed:** 5/3/2013

**Seller:** THOMAS I SWENSON  
**Buyer, Buyer's Address:** SERGIO MONTES, 1763 MEADOW ST  
**Address:** 1763 MEADOW ST, LONGMONT  
**Price:** \$147000  
**Date Closed:** 5/3/2013

**Seller:** ANTHONY MARIN  
**Buyer, Buyer's Address:** KOLBY M & JULIE M PASCHEN, 1830 SHAMROCK DR  
**Address:** 1830 SHAMROCK DR, SUPERIOR  
**Price:** \$142000  
**Date Closed:** 5/3/2013

**Seller:** L KYLE RICHARDSON  
**Buyer, Buyer's Address:** JONATHAN MALIN, 2436 MAPLETON AVE  
**Address:** 2436 MAPLETON AVE, BOULDER  
**Price:** \$723000  
**Date Closed:** 5/3/2013

**Seller:** DAWN M CIRKL  
**Buyer, Buyer's Address:** JOSEPH M & KAE M CARLSON, 1415 PINEWOOD CT  
**Address:** 1415 PINEWOOD CT, LONGMONT  
**Price:** \$285000  
**Date Closed:** 5/3/2013

**Seller:** 20 ANNIVERSARY LANE LLC  
**Buyer, Buyer's Address:** CHRIS & SARAH HEUSTON, 20 ANNIVERSARY LN  
**Address:** 20 ANNIVERSARY LN, LONGMONT  
**Price:** \$155000  
**Date Closed:** 5/3/2013

**Seller:** GEORGE B HESS  
**Buyer, Buyer's Address:** GARRET & MARIA KAPPERS, 8400 MIDDLE FORK RD  
**Address:** 8400 MIDDLE FORK RD, BOULDER  
**Price:** \$850000  
**Date Closed:** 5/3/2013

**Seller:** PEGGY A GRIGG  
**Buyer, Buyer's Address:** PAUL DOUGLAS TAYLOR, PO BOX 1400  
**Address:** 1230 CARBIDE CT, LONGMONT  
**Price:** \$173000  
**Date Closed:** 5/3/2013

**Seller:** JOHN HAUSMAN  
**Buyer, Buyer's Address:** RUTH WHEELER ANDREWS, 133 HIGH COUNTRY TRL  
**Address:** 133 HIGH COUNTRY TRL, LAFAYETTE  
**Price:** \$390000  
**Date Closed:** 5/3/2013

**Seller:** NICHOLAS PREY  
**Buyer, Buyer's Address:** 695MANHATTAN217 LLC, 1520 GREENBRIAR BLVD  
**Address:** 695 MANHATTAN DR APT 217, BOULDER  
**Price:** \$174000  
**Date Closed:** 5/3/2013

**Seller:** ANDREW S PERRY  
**Buyer, Buyer's Address:** MARILYN S & STEVE M WEINSTEIN, 4670 WHITE ROCK CIR APT 6  
**Address:** 4670 WHITE ROCK CIR APT 6, BOULDER



## BUSINESS DIGEST

### BRIEFS

Boulder-based **Doc Popcorn International Inc.** plans to have its all-natural flavored popcorn sold at 15 locations in Palace Entertainment venues across the country. Palace Entertainment is a leisure park operator, hosting more than 13 million visitors annually at 40 locations across the United States.

The **city of Longmont** reported a 2.1 percent increase in sales- and use-tax revenue for collections in April, representing sales in March, of \$4,287,696, compared with \$4,199,864 for the same period a year ago. Sales tax on retail goods was up 6.1 percent for the month, but use-tax revenue decreased by 2.5 percent compared with the same period a year ago. Year-to-date, sales-tax revenue is up 5 percent compared with the first three months of 2012, and use-tax revenue is down 3.8 percent. Lodgers' tax collected in April, representing stays in March, was up 13.1 percent, at \$21,399 this year from \$18,921 in 2012. For the year to date, the lodgers' tax is up 11.4 percent, at \$59,808 for the first three months of this year from \$53,693 for the first three months of last year.

**Real Goods Solar Inc.** (Nasdaq: RSOL) in Louisville hopes to raise \$9.25 million by selling 3.4 million shares of common stock. Real Goods Solar will issue 3,366,974 shares of Class A common stock at a per share price of \$2.75 and warrants to purchase 1,683,488 shares of Class A common stock, with a term of five years from the closing date at the same price. The company

expects to receive net proceeds of approximately \$8.4 million, after paying placement agent fees and offering expenses. The company expected the offering to close no later than June 5.

University of Colorado-Boulder faculty member **Ivan Smalyukh** is among 61 scientists to receive a 2013 Early Career Award from the U.S. Department of Energy. Smalyukh, an assistant professor of physics and a founding fellow of the Renewable and Sustainable Energy Institute, or RASEI, has been awarded \$750,000 over five years. RASEI is a joint venture between CU-Boulder and the National Renewable Energy Laboratory. Smalyukh will use the funding to study the self-assembly of nano-size particles into colloidal composites, work that may enable less expensive and more efficient renewable energy technologies as well as more energy-efficient displays on consumer devices such as laptops and smartphones.

### EARNINGS

Electric-motor manufacturer **UQM Technologies Inc.** (NYSE:UQM) in Longmont reported a decline in revenue and income for its fourth quarter and fiscal year that ended March 31. Revenue for the fourth quarter decreased to \$1.7 million compared with \$3.8 million in the same period a year ago, reflecting the lack of shipments to electric-car manufacturer Coda Automotive, whose parent, Coda Holdings Inc., filed for bankruptcy. Fourth-quarter results this year included a charge of \$1.1 million, or three cents per common share, for estimated Coda-

related contract settlement costs. For the fiscal year, revenue decreased to \$7.2 million compared with \$10.1 million in fiscal 2012. Net loss for fiscal 2013 was \$10.7 million, or 29 cents per common share, and included charges related to the termination of the Coda program totaling \$4.9 million, or 13 cents per common share. This compares with a net loss of \$4.9 million, or 14 cents per common share, for fiscal 2012.

### CONTRACTS

Boulder-based **DEUS Rescue** hired **Hi-Tech Fire and Safety Inc.** of Farmingdale, New York as a distributor covering parts of Connecticut, New Jersey and New York. Hi-Tech will represent DEUS Rescue products to the fire service industry, including the complete line of DEUS fire bailout and rescue kits.

Broomfield-based **Level 3 Communications Inc.** (NYSE: LVT) will serve as the primary broadcast distribution partner for **Estrella TV**, a U.S. Hispanic television network providing a broad range of programming including talk, drama, comedy, variety, reality and music.

Electric-motor manufacturer **UQM Technologies Inc.** (NYSE: UQM) in Longmont will begin supplying **Zenith Motors LLC** with drive-train systems this month. UQM Technologies will provide its PowerPhase Pro 135 systems to Kentucky-based Zenith Motors, which will install the drive train in its all-electric shuttle vans. Neither the quantity nor the financial terms of the deal were disclosed. Zenith sells its shuttle vans to hospitals, schools, airports, parking fa-

cilities and the hospitality industry.

### GRANTS

The **Boulder County Housing Authority** received a \$65,912 grant from the U.S. Department of Housing and Urban Development and the U.S. Department of Veterans Affairs to help provide housing for 10 veterans.

### MERGERS & ACQUISITIONS

Family-owned **Air Comm Corp.** in Boulder completed the acquisition of Texas-based **Meggitt Addison Inc.**, formerly Keith Products. Terms of the deal were not disclosed. Air Comm Corp. designs and manufactures environmental control systems used by military and civil rotorcraft and general aviation fixed wing aircraft. Meggitt Addison manufactures air conditioning, heating and ventilation systems for aircraft, including military aircraft. The company also fabricates plastic parts and manufactures hose assemblies.

### SERVICES

Durango-based **Verde PR & Consulting**, with offices in Boulder and Jackson, Wyoming, launched Verde Events, an events planning and management division.

*Deadline to submit items for Business Digest is three weeks prior to publication of each bi-weekly issue. Mail to Editor, Boulder County Business Report, 3180 Sterling Circle, Suite 201, Boulder, CO 80301-2338; fax to 303-440-8954; or email to news@bcbr.com with Business Digest in the subject line. Photos submitted will not be returned.*

## AWARDS

**Monique Cole**, a real estate agent with Pedal to Properties in Boulder, was named a 2013 Five Star Real Estate Agent by Five Star Professional, an award program in North America for Realtors. Cole joined Pedal to Properties in 2010. A Realtor for 10 years, Cole is short-sale and foreclosure-resource certified as well as an



Cole

eco-broker. The awards program identifies top professionals in their field based on regulatory and consumer reviews as well as an evaluation of objective criteria associated with quality real estate services. Real estate agents are nominated for the award by recent homebuyers who have worked with them.

**Eric Lombardi**, executive director of Boulder-based Eco Cycle, received a lifetime achieve-

ment award at the Colorado Association for Recycling Awards. Lombardi was honored for his 30 years of service in the recycling industry and his leadership in building the zero-waste movement locally, nationally and internationally. He has served on the Colorado Governors' Task Force on Waste and the National Recycling Coalition's board of directors and was instrumental in creating the Colorado Association for Recycling and the GrassRoots Recycling Network and the Zero Waste International Alliance. **Eco-Cycle** received the Outstanding Outreach Award for its programs in promoting waste reduction, encouraging reuse, recycling and composting.

MillerCoors honored Broomfield-based **Ball Corp.** (NYSE: BLL) as its 2012 Innovator of the Year. The award recognizes Ball's contributions in beverage packaging innovation as a supplier to MillerCoors. The Innovator of the Year award is presented annually to recognize a supplier's contributions in areas such as innovation, quality, service, competitive cost, safety and corporate responsibility. Ball provides MillerCoors with aluminum beverage

cans and aluminum bottles for many of its brands such as Coors Light and Miller Lite.

**John T. Baker**, former executive director of the nonprofit National Institute for Trial Advocacy in Boulder, received the organization's Robert E. Oliphant Award for his exemplary service to NITA as a teacher, program director and leader of the organization. Baker currently is the director of the Colorado Supreme Court's Colorado Attorney Mentoring Program.



Baker

Boulder-based **Melton Design Build** received a 2013 Guildmaster Award with Highest Distinction for exceptional customer service. GuildQuality is an independent customer satisfaction surveying company. Melton Design Build was one of more than 200 North American builders,

remodelers, developers and contractors recognized by GuildQuality for their superior delivery of customer care. Melton Design Build achieved a recommendation rate of greater than 90 percent from their customers, who were surveyed through GuildQuality.

Two projects designed by Boulder-based river park design firm **Recreation Engineering & Planning** received awards. Ann Arbor, Michigan recently won the 2012 Michigan Recreation and Park Association's Park Design Award for the RE&P-designed Argo Cascades Park along the Huron River, which bypassed a large dam and converted it into a new river park used by paddlers, swimmers and others. The project also received a Frontline Park award from the national City Parks Alliance, an honor for projects that demonstrate inspiring examples of urban park excellence, innovation and stewardship. Another project designed by RE&P, the Bow River Weir Project in Alberta, Canada, received an Award of Excellence in the categories of Community Development and Water Resources & Energy Production.

## CALENDAR

### JUNE

**8** SparkFun Electronics' fifth annual **Autonomous Vehicle Competition** will take place at the Boulder Reservoir from 8:30 a.m. to 5 p.m., Saturday, June 8. Daylong event is free for spectators. This year's event will include an aerial and ground vehicle course, new class categories and new market checkpoints. To register a vehicle visit <https://avc.sparkfun.com/>.

**11** Peter Braun, senior vice resident of investments of UBS Financial Services, will host an **Investment and Market Outlook** seminar from 5:30 to 6:30 p.m., Tuesday, June 11, at 1801 13th St., Suite 100, Boulder. Topics will include the U.S. stock market and housing recoveries, the European economy and the ongoing budget and sequester debates. Guest speaker is Chad Gonzalez, regional vice president at Jackson National. Event is free, but space is limited. Register online at [www.ubs.com/team/braun](http://www.ubs.com/team/braun) or email [p.braun@ubs.com](mailto:p.braun@ubs.com).

**12** The Boulder County Business Report presents the **Boulder Earth Conference: Bold Ideas for Business and the Environment** from 8 a.m. to 5:30 p.m., Wednesday, June 12, at the Boulder Theater, 2032 14th St., and Rembrandt Yard, 1301 Spruce St., Boul-

der, Keynote speaker Robert F. Kennedy Jr. will present "A Contract with our Future," a discussion on the role that natural surroundings play in work, health and identity as Americans. Day-long conference, previously called the Green Summit, focuses on sharing knowledge, ideas and technologies to advance sustainable business practices regionally, nationally and globally. Tickets are \$79 by June 5; \$99 thereafter. Register online at [www.boulderearth.com](http://www.boulderearth.com).

The Boulder Chamber and the Business Women's Leadership Group present the 18th Annual **Women Who Light the Community** luncheon on from 11:30 a.m. to 1:30 p.m., Wednesday, June 12, 2013 at the Millennium Harvest House Boulder, 1345 28th St., Boulder. Honorees are Sue Coffee, founding artistic director, Sound Circle and Resonance Women's Chorus; Julie Colwell, co-founder, Boulder Center for Conscious Community; Paula Dupre Pesmen, founder/executive director, There With Care; Lenna Kottke, executive director, Via Mobility Services; Diana Sherry, creator of the Boulder Public Library's BoulderReads! program. Register online at [www.boulderchamber.com](http://www.boulderchamber.com).

**15** Boulder County presents through its EnergySmart program presents **How**

**Your Home or Business Can Benefit from Energy Efficiency.** Learn from local energy and finance experts from 10 a.m. to 2 p.m., Saturday, June 15, at Ace Hardware, 1727 Main St. Longmont. Free barbecue, games and prize drawings. For more information contact Melissa Glickman, 303-441-3517 or email [mglickman@bouldercounty.org](mailto:mglickman@bouldercounty.org).

**17** Best Organics Inc. and Compass Natural Marketing present **At the Epicenter: Live at eTown Hall** from 5:30 to 7:30 p.m., Monday, June 17, at eTown Hall, 1535 Spruce St., Boulder. eTown co-founders and co-hosts Nick and Helen Forster will share insights and adventures in creating a nationally syndicated radio show heard on more than 300 stations across the United States and around the world, with one purpose: to educate people about community and environment through entertainment. \$10 adults, \$7 nonprofit, \$5 students. For more information, call 303-807-1042.

**18** Room 214 and LOHAS present **High-Impact Digital Marketing for Challenger Brands**, a social media workshop, from 9 a.m. to 4 p.m., Tuesday, June 18, at the Hotel Boulderado, 2115 13th St., Boulder. Workshop covers behavior of consumers and how to engage with them on social platforms. Mini-

workshops teach how to drive engagement on Facebook, Twitter, Pinterest, YouTube and Google+. Room 214 discusses trends in social media and LOHAS reveals best practices for consumer engagement. For more information, contact Brandon Whalen, 303-444-9214 ext. 114, or email [bwhalen@room214.com](mailto:bwhalen@room214.com).

### JULY

**13** Boulder County presents through its EnergySmart program presents **How Your Home or Business Can Benefit from Energy Efficiency.** Learn from local energy and finance experts from 11 a.m. to 3 p.m. Saturday, July 13, at Jax Ranch & Home, 400 W. South Boulder Road, Lafayette Free barbecue, games and prize drawings. For more information contact Melissa Glickman, 303-441-3517 or email [mglickman@bouldercounty.org](mailto:mglickman@bouldercounty.org).

*Deadline for Calendar items is three weeks prior to publication. The weekly events calendar alternates with the monthly events calendars; each appears once every other issue. Mail Calendar items to Calendar, Boulder County Business Report, 3180 Sterling Circle, Suite 201, Boulder, CO 80301-2338 or news@bcbr.com with Calendar as subject.*

## ON THE JOB

### EDUCATION

**Robert Grubb**, co-founder and chief executive of Longmont-based Alliant National Title Insurance Co. Inc., was elected to Northwood University's board of trustees. Grubb also serves as national co-chairman of Northwood's capital campaign along with his wife, Julie, and is a member of Northwood's board of governors.



Grubb



Casford



Sprague

### HEALTH CARE

Mental Health Partners hired **Dixie Casford** as director of outpatient and family intensive

services, and **Deb Sprague** as manager of its wellness program. Casford will supervise clinical team leaders and coordinate the clinical teams that provide intensive services to children and their families, and outpatient therapy for adults. Casford also will work with partner agencies, schools and advocacy groups. Sprague will handle day-to-day operations of assigned wellness teams, serving as the primary point of communication, oversight and decision-making for program needs and development.

### HIGH TECH

Boulder-based LogRhythm Inc. appointed **Bill Smith** as senior vice president of worldwide field operations, and appointed **Robert Lentz** and **Dick Williams** as members of its board of directors. Smith has more than 25 years of experience with global sales organizations. Lentz has more than 30 years of experience in information security technology and management, including the role of chief information security officer for the U.S. Department of Defense. Williams currently serves as president and chief executive of Webroot Software Inc. in Broomfield and has more than four decades of high-tech executive and operational leadership experience. LogRhythm's SIEM 2.0 Big Data Security Analytics platform helps organizations detect and respond to breaches and sophisticated cyber threats.

### HOSPITALITY, RECREATION

**Andrea Tollefsrud**, a 30-year veteran cyclist, certified bicycle skills coach/instructor and certified personal trainer, completed a 20-hour instructor-training course through the League of American Bicyclists and has attained a League Cycling Instructor certification. As a certified instructor, Tollefsrud is insured and equipped to teach several different courses from basic bicycle skills up to college level courses. Among some of the courses: Traffic Skills 101 and 201, Group Riding, Commuting, Bicycling Skills 123 and 123 Youth, as well as Safe Routes to School.



Tollefsrud

### NONPROFIT

Nonprofit American Solar Energy Society based in Boulder named **Seth Masia** interim director replacing Susan Greene, who left her job as president of ASES on May 31. Greene had served as president for the past 18 months. Masia currently is director of communications for the society. Masia will work with the board to achieve new membership/circulation goals, and with Gina Johnson, editor/publisher of Solar Today, to keep the ASES publications operating on schedule. The soci-

ety's board of directors will begin a search for a permanent executive director.

Nonprofit Second Wind Fund of Boulder County appointed **Dennis Paul** as its president. Second Wind Fund provides mental health services for at-risk youth through age 19. Paul is the assistant vice president of business and community development for Elevations Credit Union. He also serves as vice chairman of the Elevations Foundation and is a former member of the board of directors of the Imagine! Foundation.



Paul

### SERVICES

Boulder-based Organization & Relocation Inc., a provider of organization and relocation services, hired **Jacqueline Day** as a professional organizer and office administrator, and **Jessica Spice** as a professional organizer and social media manager.

*Deadline to submit items for On the Job is three weeks prior to publication of each biweekly issue. Mail to Editor, Boulder County Business Report, 3180 Sterling Circle, Suite 201, Boulder, CO 80301; fax to 303-440-8954; or email to news@bcbr.com with On the Job in the subject line. Photos submitted will not be returned.*

## NONPROFIT NETWORK

### FUNDRAISERS

**Left Hand Brewing Co.**, with support from radio station KBCO and the Longmont Times-Call, presents **Culture Jam!** featuring Ozomatli, a fundraiser for Intercambio and the Longmont YMCA, from 5 to 10 p.m. Saturday, June 22, at Left Hand Brewing, 1265 Boston Ave., Longmont. Admission is \$25 for adults in advance, \$30 at the door; \$10 for children ages 5 to 15 in advance, \$15 at door. Children under five are free. Tickets online at [www.lefthandbrewing.com](http://www.lefthandbrewing.com).

**Citywide Banks** was the title sponsor of the **2013 Colorado Golf Fundraising Tournament** held earlier this month at the CommonGround Golf Course in Aurora. The event raised \$20,000 that will help fund youth programs at the Colorado Golf Association, a nonprofit that works to foster integrity, sportsmanship, and self-discipline for those children who may not otherwise have a chance to benefit from golf. This year's tournament raised funds to support the Solich Caddie and Leadership Academy, the Golf in Schools program, CGA Outreach Programs, and the Hale Irwin Elite Player Program.

### GOOD DEEDS

**WhiteWave Foods Co.** in Broomfield presented **Community Food Share** with a check for \$222,162 as part of the nonprofit's annual Compete to Beat Hunger corporate challenge. Now in its ninth year of participating in the event, WhiteWave (NYSE: WWAV) typically had offered a one-to-one match for employee donations to Community Food Share in Niwot, but in honor of WhiteWave's independent status following the completion of its spinoff from Dean Foods Co. (NYSE: DF), the company contributed \$1.50 for every dollar contributed by employees, raising the monetary equivalent of almost 900,000 meals for those in need. WhiteWave's chairman and chief executive Gregg Engles, and president Blaine McPeak presented the check to James Baldwin, CEO of Community Food Share. To encourage employee participation, WhiteWave held a variety of events including raffles, bake sales, a Pie In The Face contest and a Strut Your Mutt employee pet competition, resulting in a participation rate of 97 percent.

Boulder-based **Product Architects LLC** launched a discount program that rewards customers with a 50 percent-off coupon for

donating to a charitable cause. Every two weeks the company highlights a charity, nonprofit or advocacy group on its website, [www.polarbottle.com](http://www.polarbottle.com). Customers can make a donation of at least \$5 through the website or provide the company with a donation receipt to receive a coupon code for 50 percent off their next order at the Polar Bottle online store.

### GRANTS

Nonprofit **First Nations Development Institute** in Longmont received a \$1.1 million grant from The Kresge Foundation in Troy, Michigan to help Native American nonprofits improve their management and leadership skills. The funding will be used on a project conducted by First Nations and the National Urban Indian Family Coalition to work with as many as nine urban Native American nonprofits. The grant period runs through 2016. The partnership will draw upon First Nations' ability to incubate new businesses, strengthen nonprofits and governments, teach financial literacy and invest in Native American food and agriculture systems. The coalition will provide its networks, evaluation/data-collection experience and insider knowledge of urban Indian organizations and their needs.

## PRODUCT UPDATE

Longmont-based **TerraLux Inc.**, a designer and manufacturer of LED-based, announced its DLR7-H LED downlight retrofit kit received Energy Star certification. The lighting system is UL certified for retrofit and provides more than 60,000 hours of continuous use, retaining more than 70 percent of its original light output after nearly seven years of nonstop lighting, according to the company.

Longmont-based **Kozio Inc.** released its Verification and Test OS package for the fourth-generation Intel Core processor family, formerly codenamed Haswell. The verification and test system benefits engineering, production and field deployment. The package combines more than 300 sub-system tests, scripting, in-system programming and command-line access to test-embedded hardware design.

*Deadline to submit items for Product Update is three weeks prior to publication of each biweekly issue. Mail to Editor, Boulder County Business Report, 3180 Sterling Circle, Suite 201, Boulder, CO 80301; fax to 303-440-8954; or email to news@bcbr.com with Product Update in the subject line.*

## FOR THE RECORD

Price: \$169000

Date Closed: 5/3/2013

Seller: TAMMY D SHANNON

Buyer, Buyer's Address: ELAINE HANSON, 312 8TH AVE

Address: 312 8TH AVE, LONGMONT

Price: \$331000

Date Closed: 5/3/2013

Seller: BETTY J STRICKLAND

Buyer, Buyer's Address: BETTY J STRICKLAND, 1816 PTARMIGAN TRL

Address:

Price: \$

Date Closed: 5/3/2013

Seller: INDIAN PEAKS SOUTH 2 LLC

Buyer, Buyer's Address: JAROSLAV & CAROLYN R TIR, 2819 SHADOW LAKE RD

Address: 2819 SHADOW LAKE RD, BOULDER

Price: \$419100

Date Closed: 5/3/2013

Seller: TRIPLE NIWOT LLC

Buyer, Buyer's Address: CHESTER C & SUSAN K PLATT, 6636 SECRETARIAT DR

Address: 6636 SECRETARIAT DR, LONGMONT

Price: \$529500

Date Closed: 5/3/2013

Seller: BENNETT S & DEBRA L

MILLER

Buyer, Buyer's Address: TIMOTHY C & DANA M GOVAERTS, 2771 ODELL DR

Address: 2771 ODELL DR, ERIE

Price: \$400000

Date Closed: 5/3/2013

Seller: JENNIFER M & GRANT BURROW

Buyer, Buyer's Address: CAITLIN CORMIER, 2855 ROCK CREEK CIR UNIT 262

Address: 2855 ROCK CREEK CIR UNIT 262, SUPERIOR

Price: \$239000

Date Closed: 5/3/2013

Seller: ANTHONY D CASSON

Buyer, Buyer's Address: KATHERINE ISABELLA CIANGI IRRE, 2950 BROADWAY ST APT 3

Address: 2950 BROADWAY ST APT 3, BOULDER

Price: \$365000

Date Closed: 5/3/2013

Seller: KATHLEEN HEARTY

Buyer, Buyer's Address: MICHAEL E KOPPER, 7426 CLUBHOUSE RD

Address: 7426 CLUBHOUSE RD, BOULDER

Price: \$294000

Date Closed: 5/3/2013

Seller: PEGGY L ARNOLD

Buyer, Buyer's Address: JEFF & CAROL EDGAR, 7006 ROARING FORK TRL

Address: 7006 ROARING FORK TRL, BOULDER

Price: \$808500

Date Closed: 5/3/2013

Seller: FLAGSTAR BANK FSB

Buyer, Buyer's Address: DAVID & SIMONE HOLLANDER, 5734 N 71ST ST

Address: 5734 N 71ST ST, LONGMONT

Price: \$262000

Date Closed: 5/3/2013

Seller: PETER & MEGAN IMBRES

Buyer, Buyer's Address: MICHAEL KODAS, 1325 QUINCE AVE

Address: 1325 QUINCE AVE, BOULDER

Price: \$545000

Date Closed: 5/3/2013

Seller: ANDREA JOHNSON

Buyer, Buyer's Address: MEGAN LAMERATO, 2800 KALMIA AVE APT B307

Address: 2800 KALMIA AVE APT B307, BOULDER

Price: \$187500

Date Closed: 5/3/2013

Seller: WILLIAM S JR CLINE

Buyer, Buyer's Address: JONATHAN TODD SMIEDENDORF, 98 SUNRISE LN

Address: 98 SUNRISE LN, BOULDER

Price: \$469000

Date Closed: 5/3/2013

Seller: NANCY B BOURGEOIS

Buyer, Buyer's Address: HAO YU, 2319 VILLAGE LN

Address: 2319 VILLAGE LN, LONGMONT

Price: \$368000

Date Closed: 5/3/2013

Seller: BANK NEW YORK MELLON TRUSTEE

Buyer, Buyer's Address: FRED J ELLS, MULT PROP

Address: 6300 GALATIA RD, LONGMONT

Price: \$643100

Date Closed: 5/3/2013

Seller: TODD C REGEL

Buyer, Buyer's Address: DONALD S SCHMIDT, 4015 DA VINCI DR

Address: 805 SUMMER HAWK DR # 154, LONGMONT

Price: \$170000

Date Closed: 5/3/2013

Seller: WILLIAM DEAN WILSTED

REVOCABLE

Buyer, Buyer's Address: KENNETH R GILL, JR LIVING TRUST, 2639 WILLOW CREEK DR

Address: 2639 WILLOW CREEK DR, BOULDER

Price: \$1525000

Date Closed: 5/3/2013

Seller: THOMAS PETERFFY

Buyer, Buyer's Address: ERIK ROBERT TORGUSON, 2201 PEARL ST APT 323

Address: 2201 PEARL ST APT 323, BOULDER

Price: \$265000

Date Closed: 5/3/2013

Seller: BOULDER MASONIC ASSOCIATION IN

Buyer, Buyer's Address: BOULDER HISTORICAL SOCIETY, 1206 EUCLID AVE

Address: 2205 BROADWAY, BOULDER

Price: \$2450000

Date Closed: 5/3/2013

Seller: STEPHEN T GRAY

Buyer, Buyer's Address: GARN & MARNAE EVANS, 8941 MORTON RD

Address: 8941 MORTON RD, NIWOT

Price: \$617500

Date Closed: 5/3/2013

Seller: CHRISTINA MONSOLINO

Buyer, Buyer's Address: SACKSCHEWSKYMONSOLINO FAMILY T, 1522 EUCLID CIR

Address: 2227 CANYON BLVD APT 303A, BOULDER

Price: \$

Date Closed: 5/3/2013

Seller: E SUSAN MARCHAND

Buyer, Buyer's Address: KRISTINA & ALASTAIR MENZIES, 1556 BRADLEY DR

Address: 1556 BRADLEY DR, BOULDER

Price: \$282500

Date Closed: 5/3/2013

Seller: LISA D HOPKINS

Buyer, Buyer's Address: JOANNA A ACKLEY, 3141 WESTWOOD CT

Address: 5454 GLENDALE GULCH CIR, BOULDER

Price: \$385700

Date Closed: 5/3/2013

Seller: LEQVE LIVING TRUST

Buyer, Buyer's Address: TERENCE L & JUDITH K SOUTHERN, 1603 LINDEN ST

Address: 1603 LINDEN ST, LONGMONT

Price: \$323500

Date Closed: 5/3/2013

# Sales of luxury homes spring forward

Luxury-home sales in the Denver metro area more than doubled in April compared with the same period a year ago, according to a report released May 22 by Coldwell Banker Residential Brokerage.

Denver has the most million-dollar sales with 24, followed by Boulder with 19, Cherry Hills Village with 12 and Greenwood Village with 10.

The figures are based on Multiple Listing Service data of all homes sold for more than \$1 million during April in the Denver metro area.

Ninety-three homes in the region sold for more than \$1 million in April, up from 44 in April 2012. On a monthly basis, luxury sales were up 31 percent from the 71 transactions in March.



**REAL ESTATE**

*Joshua Lindenstien*

The median sale price of a luxury home declined 8.8 percent in April from a year ago to \$1.27 million last month. Last month's median sale price was fractionally lower than March's median price.

The report said luxury homes sold in an average of 121 days on the market, down from 133 days the previous month and 172.6 days a year ago. Sellers received an average of 96 percent of their asking price, up from 93 percent a year ago.

## BOULDER

**COLO. GROUP TO PEARL:** The Colorado Group Inc. has opened an office in downtown Boulder at 1539 Pearl St., just east of the Pearl Street Mall.

Colorado Group president W. Scott Reichenberg and brokers Neil Littmann and Scott Crabtree will staff the new office.

The 33-year-old commercial real estate firm will keep its main office at 3434 47th St., in North Boulder, where 24 brokers work.

With so many clients interested in development and investment downtown, Crabtree said the move would help give Colorado Group a presence in the area and provide some added convenience for those clients.

"It's just to better service our clients in the downtown market," Crabtree said.

Crabtree said the move would not dictate any new hires at the Colorado Group or affect operations at the company's current location.

**MARKEL GOES 3.0:** Boulder-based Markel Homes Inc. now is adhering to the newest Energy Star 3.0 standards, according to a press statement from the company.

The 40-year-old company follows



JONATHAN CASTNER

An 8,388-square-foot luxury home at 9405 Memory Lane on Crystal Lake in Longmont features 10-foot-high ceilings on the main and lower levels, elaborate woodwork and trim carpentry, and a hot tub. Its asking price is \$2.49 million. Luxury-home sales in the Denver metro area more than doubled in April.

## NINETY-THREE HOMES IN THE REGION SOLD

for more than \$1 million in April, up from 44 in April 2012.

On a monthly basis, luxury sales were up 31 percent from the 71 transactions in March.

a list of energy-efficient and green practices in all of its new and single-family and townhome projects that include installing:

- 92 percent high-efficiency furnaces and Energy Star-rated automatic setback thermostats.
- Double-paned, insulated and argon-filled low thermal emissivity (low-E) windows.
- Energy Star-rated appliances and lighting.
- Low volatile organic compound, or VOC, paints and cabinetry.
- Watersense bathroom faucets and low-flow toilets and shower heads.
- Landscaping with low water-use zone and drip irrigation systems.

New Markel homeowners are provided with annual energy cost comparisons as well as education on operating the home's green features, according to the press statement.

**IRON GATE MOVING:** Iron Gate Capital LLC, a Louisville-based private equity firm, will be moving its operations to Boulder this summer.

Iron Gate, which has been in business for about 8 1/2 years and whose client list includes Denver-based hamburger chain Smashburger,

recently leased 1,205 square feet of office space at 3000 Pearl St., Suite 201, at the southeast corner of 30th and Pearl streets.

Iron Gate partner and managing director Douglas Fahoury said his company recently had hired a new partner and needed some additional space for its three-person operation. The move is planned for July.

"We just wanted to stay somewhere between Broomfield and Boulder, and it was the best space for the price," Fahoury said.

Fahoury said Freeman Myre Inc., the owner of the building, previously occupied Iron Gate's newly leased space and combined its own offices into a different area of the building.

Broker Alex Hammerstein of CBRE represented Iron Gate in the transaction.

## BROOMFIELD

**GUN RANGE TAKES AIM:** Gun owners soon could have a new place for target practice in Broomfield.

Shoot Indoors Inc., owned by Bryan Stear of Denver, last month closed on a lease for 11,628 square feet of industrial space at 1 Park St., near the intersection of U.S. Highway 287 and Commerce Street.

Attempts to reach Stear, an engineer, were unsuccessful. But Art Belefonte of Belefonte Brokers, which represented Shoot Indoors in the transaction, confirmed that Stear aims to open the range, though Belefonte did not know a timeline.

Chris Ball and Brandon Ray of Cassidy Turley Colorado LLC represented landlord Evan Charles Properties LLC in the transaction. Ray said the Park Street building, which includes about 26,000 square feet of total space, has sat vacant for about three years.

## LONGMONT

**ELECTROM RELOCATES:** Electrom Instruments Inc. has moved to a 5,000-square-foot manufacturing space in Longmont from Loveland to accommodate its plans for growth.

Electrom makes motor surge test equipment.

Its new home is at 1821 Lefthand Circle in The Campus at Longmont business park. The new location has triple the amount of production space of the old location, said Jerry Kauffman, Electrom's manager of production. At the same time, the company has discontinued its motor repair service, Kauffman said.

Electrom recently redesigned its products to computerize the control systems, Kauffman said. Product control systems previously were mechanically controlled.

Electrom has 10 employees. Its customers are in the United States and around the globe. The company plans

► See **Real Estate, 29A**

**REAL ESTATE** from 28A

to expand its overseas sales into Europe in coming months, Kauffman said.

The company offers training for users of its products. Company products are used in power generation, mining, oil and gas industries, the automobile industry and in various processing and manufacturing plants.

**LOUISVILLE**

**SLACKLINES MOVING:** Canaima Outdoors Inc., the distributor of multiple outdoor product lines and the parent company of Gibbon Slacklines, is moving out of Boulder to a larger location in Louisville.

A group of Canaima partners, 385S Pierce LLC, closed in late May on a deal to purchase a 40,407-square-foot building in the Colorado Technology Center.

The group paid \$2.5 million for the building at 385 S. Pierce St., which was sold by CTC Commons I LLC, a local entity controlled by O'Connor Development in Boulder.

Canaima, doing business as Gibbon Slacklines, is located at 2450 Central Ave., in east Boulder, and will be leaving its 6,000-square-foot space there entirely. Gibbon, which has experienced sales growth since its product was incorporated into Madonna's halftime show at the 2012 Super Bowl, produces equipment for slacklining, a sport in which athletes walk on a narrow line that

is similar to a balance beam but narrower and flexible.

The new building provides more space. In addition to slacklines, Gibbon vice president for sales Emilio Torres said Gibbon is expanding its product line to be more of a lifestyle brand, including backpacks, clothing and hammocks. Gibbon has also begun producing zip lines.

"The whole reason why we purchased the building was because of the growth of Gibbon Slacklines," Torres said. "It's a new sport. It's a new product that's taken the country by storm over the last couple of years."

The building at 385 S. Pierce is 40 percent occupied by Apria Healthcare, a provider of home respiratory and home medical equipment that will remain as a tenant. Gibbon, which this weekend hosts the slacklining world championships at the GoPro Mountain Games in Vail, will take over the rest of the space.

Torres said the Louisville location worked out nicely because it was the closest space they could purchase to the new slackline park in Superior that also fit Gibbon's needs.

"It was definitely the right size for the right price," Torres said.

The seller in the transaction was represented by Geoffrey Keys and Ashley Overton of Keys Commercial Real Estate LLC in Boulder. Eric

Rutherford of Wright Kingdom Inc. in Boulder represented the buyer.

**LYND AT NORTH MAIN:** Golden-based Confluence Cos. LLC has selected the Denver office of The Lynd Co. to manage its North Main at Steel Ranch luxury apartment complex in Louisville, Lynd announced.

Lynd, a national real estate management firm based in San Antonio, is a privately held company with offices in Denver and Miami.

North Main at Steel Ranch is a \$36 million apartment complex under construction at the intersection of Colorado Highway 42 and South Boulder Road.

Confluence is building 228 garden-style luxury units at the site. The development will open to residents in August with amenities such as a large outdoor gathering area, a washing station for dogs and a station for bicycle cleaning and maintenance.

The agreement between Confluence and Lynd is one of three included in the announcement. Lynd also is slated to manage Confluence's West Eighth Apartments in Golden and the Van Gordon project in Lakewood.

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- Boomer Radio Network .....8-9PM

# Don't keep fees from patent office

**H**ands off. That's the message that U.S. Sen. Michael Bennet, D-Colo., has delivered to the Office of Management and Budget after the OMB decided to sequester \$150 million in fees from the U.S. Patent and Trademark Office.

"OMB's decision could exacerbate the current backlog of applications and delay the opening of new satellite offices like the one scheduled to open in Denver in February 2014," according to a press release issued by Bennet's office.

Bennet notes that the PTO is funded by fees that it collects, not taxes, and that the Leahy-Smith America Invents Act – which authorized the opening of additional patent offices – "states that such fees may only be used for expenses of the USPTO."

## EDITORIAL

The OMB appears to be in direct violation of the Leahy-Smith act by targeting PTO funds. One would think that with scandals involving the Internal Revenue Service and U.S. Justice Department targeting of journalists that federal officials would be bending over backward to remain in compliance with the law.

Bennet, in writing to OMB director Sylvia Burwell, said, "There's broad agreement that the sequester is poor policy. It is damaging to our economy in Colorado and across the country and should be replaced. In the case of the Patent Office, however, the sequester does not apply. It is funded by the fees it collects and not tax dollars."

Bennet was a central figure in amending the America Invents Act to establish additional satellite patent offices around the country, and helped lead Colorado's efforts to land one of those offices in Denver. It's good to see that he is continuing to monitor progress for the facility, and that he's serving as a watchdog over funds that should remain with the PTO.



# CU's Benson tackles difficult job

*Possible ballot issue could stanch bleeding at state universities*

**S**isyphus of mythology struggled mightily to push a boulder up a hill, only to have it roll back down as he approached the summit, leaving him to try, try again.

Supporters of higher education in Colorado might sympathize with Sisyphus, as they push for a return to stability for funding of the state's colleges and universities.

University of Colorado president Bruce Benson made a splash recently, announcing plans to poll voters about a possible ballot measure to fund higher education. The prospective ballot measure would be brought forward in 2014 but, beyond that, no specifics have been offered.

The Boulder County Business Report long has lamented the dearth of dollars for Colorado's institutions of higher education, which have seen funding slashed by \$163 million in the past four years.

CU, Colorado State University, the University of Northern Colorado and other higher-ed institutions represent key drivers of the state's economy. As the state rebounds from the recent recession, investment in

higher ed is critical to an expanding economy and increasing opportunity for our citizens.

Our Discoveries section, published in the Boulder County Business Report, the Northern Colorado Business Report and the Wyoming Business Report, chronicles the contributions that these institutions — and federal laboratories — make to the region's economy.

The budget cuts that Colorado's institutions have endured for years have hurt, diminishing the state's competitiveness with other parts of the country and sending tuition soaring — CU alone approved an 8.7 percent tuition hike recently.

Benson faces a daunting task. Another proposal by state Sen. Rolie Heath, D-Boulder, would have raised \$3 billion for higher education over five years. That measure, Proposition 103, endorsed by this publication, failed miserably at the polls in 2011, with 60 percent of voters rejecting the measure.

Will Benson's effort end differently? A lot depends, of course, on the

details: How much will he seek to raise, over what time period? What else will be on the ballot and what will be the mood of voters? Competition on the ballot with other measures — including a drive for more funding for K-12 education — would diminish the chances of success. How much money will be raised to support any ballot measure?

Benson and other supporters of higher education will need to begin a campaign to educate the public about the vital role that our state's colleges and universities play in driving the economy and educating the work force. Additionally, voters need a much better understanding of how recent budget cuts have adversely affected the ability of CU, CSU, UNC, et al, to perform their missions and compete with their peers.

Voters recently have not been in a mood to raise taxes. But Benson's background as a successful businessman, and connections in both Republican and Democratic circles, will be assets in any push to convince typically frugal voters to pull out their wallets.

If this effort is done right, maybe Benson will be the one to push the boulder to the top.

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**PUBLISHER'S NOTEBOOK**  
Christopher Wood

BOULDER COUNTY BUSINESS REPORT

VOLUME 32, ISSUE 13

BIZWEST MEDIA LLC

**BOULDER COUNTY BUSINESS REPORT**

3180 Sterling Circle, Suite 201, Boulder, Colo. 80301-2338, is published biweekly by BizWest Media LLC a Colorado corporation, in Boulder, Colo.

To advertise or subscribe: 303-440-4950 Fax: 303-440-8954

Online edition: www.BCBR.com

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# Mall developers descend on Vegas to shop for retail

BY MOLLY ARMBRISTER

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LAS VEGAS — With three malls in Northern Colorado ready for redevelopment, the International Council of Shopping Centers' annual RECon trade show and conference was the place for retail officials to seize opportunities that could transform the regional shopping scene.

Developers who will be transforming malls in Longmont, Greeley and Fort Collins, as well as city officials from Erie and Firestone, went to Las Vegas in mid-May to mingle with 33,000 other brokers, retailers, financiers and developers.

Allen Ginsborg of NewMark Merrill Mountain States, the new owner of Longmont's Village at the Peaks, formerly Twin Peaks Mall, was at the conference with a team from his company.

The overall attitude at RECon has vastly improved over previous years, according to Ginsborg, whose company was at RECon marketing several different projects, but focusing on Village at the Peaks.

A team of five employees from NewMark Merrill met with representatives from casual dining establishments, apparel retailers, specialized boutiques and entertainment companies, Ginsborg said.

Village at the Peaks has announced two large anchors for the Longmont project, Sam's Club and Whole Foods, but NewMark spent much of RECon

## A TEAM OF FIVE EMPLOYEES FROM NEWMARK

**Merrill Mountain States met with representatives from casual dining establishments, apparel retailers, specialized boutiques and entertainment companies to find tenants for Village at the Peaks in Longmont.**

searching for other tenants, including smaller anchors.

In recent years at RECon, retailers and developers were hesitant, even fearful, as they dealt with the Great Recession and the fallout that can still be felt today. There has been enough recovery, though, that the level of interest in new projects is back, Ginsborg said.

Along with the interest, there is also a level of caution, he said, because everyone at the conference remembers the pain of the recession that followed the no-holds-barred attitude in 2005-2007.

Moonbeam Capital Investments, developer of Greeley Mall, also attended the conference to market its recently acquired shopping center to potential tenants.

Moonbeam, as well as Bruce Biggi, Greeley's economic development director, were on the hunt for stores that will meet the needs of younger consumers.

"The Greeley Mall is still a well-desired location for retailers," said Shawl Pryor, senior vice president of real estate at Moonbeam. "We had a great meeting with a national department store that

showed tremendous interest in Greeley and filling an anchor space."

Moonbeam officials also met with smaller national retailers and junior department stores to fill in other space at the mall, according to Pryor. As of April, the occupancy rate at the mall was 65 percent.

Two days after the end of RECon, Moonbeam already had been contacted by three retailers for follow-up discussions, Pryor said.

But marketing Greeley Mall has not come without challenges, Pryor said.

One of the biggest hurdles is overcoming the stigma of the partially vacant mall, largely neglected by the former owners and purchased out of foreclosure in 2012.

Another mall emerging from years of neglect is Fort Collins' Foothills mall. A planned \$312 million overhaul of the property, recently approved by the city, is well under way.

Alberta Development Partners, Foothills' owner, was actively courting retailers in Las Vegas. Don Provost, founding principal at Alberta, said the indoor-

outdoor nature of the redesign is opening the door for several potential tenants.

"We met with all of the retailers we are actively engaged with at Foothills," Provost said. Provost echoed Ginsborg's thoughts about the tenor of RECon.

"General sentiment is extremely positive, but at the same time, measured," Provost said. The caution most companies are exercising will "temper new deals and keep a heightened focus on repositioning neglected assets like Foothills," he said.

Firestone town officials attended RECon for the third year in a row, intent on attracting commercial real estate development to meet the needs of its rapidly expanding population.

The need is greatest in retail and office space, according to Bruce Nickerson, town planner.

Residents of Firestone want retail close to home so they don't have to travel to such cities as Boulder, to shop or eat. Mayor Chad Auer and Town Manager Wes LaVanchy focused on "nonstop" meeting with retailers and the brokers that represent them while at RECon.

Nickerson called 2013 the "most productive" Firestone has experienced so far. Town officials have scheduled meetings with companies to visit Firestone and do site visits.

The city does not act as a broker in these kinds of efforts, Nickerson said, but city officials try to get the word out about the town, which has almost no commercial vacancies.

## ENERGY from 18A

and make use of Wyoming's climate.

Completed in October, the supercomputing center covers 153,000 square feet in a modern and sleek building, located across from a Wal-Mart distribution center and a Microsoft data center under construction. Just a few dozen engineers and technicians work on site at the \$70 million building, while other staff monitors systems from NCAR's Mesa Laboratory in Boulder.

NCAR's first supercomputer, housed at the Mesa Lab, started operating in 1963 — and, with a single processor, hardly seems "super" by present standards. New arrays in the 1980s brought in early parallel systems that linked thousands of processors to increase capabilities. By the '90s, supercomputing technology had advanced so far that the Boulder lab no longer was equipped to meet the power, space or cooling requirements for modern arrangements. With aspirations for a high-performance, world-class system, NCAR decided in 2007 to site its new facility in Cheyenne, partnering with state and city entities and the University of Wyoming to finance a land sale, construction and acquisition of the supercomputer. Yellowstone, which was built by IBM, is the 13th fastest computer in the world and the largest dedicated to atmospheric modeling.

"We're really trying to advance the science of climate and weather," said

Anke Kamrath, director of operations and services for NCAR's computational and information systems laboratory. "We're still at the tip of the iceberg."

The facility allows scientists to run complex and data-intensive climate and atmospheric models at local and global scales. Early projects include studies of ocean currents and turbulence, long-range weather forecasts, air-pollution projections and electricity in space. The supercomputer also has contributed to the forthcoming global climate assessment through the Intergovernmental Panel on Climate Change. A simulation that might have taken its Boulder predecessor, named Bluefire, half a year to process now runs for just a week. More than 1,500 users and about 100 projects are tapping into Yellowstone, and the system is already at 90 percent utilization.

Yellowstone is almost 30 times more powerful than Bluefire. But while moving data among components and running more than 1 quadrillion calculations per second isn't cheap, Kamrath says, technology and efficiency gains have kept associated electric costs from rising proportionally. In fact, the Wyoming center only runs on two to three times as much power as Bluefire, even though it's 30 times larger. Breakthroughs in computing capacity have played a key role, along with special attention to

the center's construction.

"Running the building itself is as complex as running the computer," Kamrath said.

Facility design, completed by the Lakewood-based RMH Group, took advantage of Wyoming's frequent winds and cold air to reduce cooling needs, which often is a huge cost for data centers. Among the building's specs is a 135,000-gallon evaporative cooling tower that uses the outside air to keep computers from overheating — without having to maintain frigid inside temperatures. The system is so efficient that the facility's industrial chillers will only need to be turned on for about five days a year.

"The center doesn't need to be a meat locker," said New, referring to the brisk interiors maintained in many other data centers.

A waste-heat recapture system funnels heat from the components and transfers energy to warm offices and even melts outdoor snow and ice in winter. In the mechanical room in the building's basement, a looped "chilled-beam system" enables efficient delivery of warming and cooling in both directions. Building and lighting automation monitor and control settings based on occupancy to further raise efficiency. On a flat-screen monitor, technicians can literally track when someone plugs in a cell phone in the facility. Overall, the efficiency measures are working

so well that it costs more to light the building than to cool the computers, and roughly 90 percent of the center's power goes directly to computing.

After already achieving LEED Gold certification for its green-building credentials, the award from the Uptime Institute recognizes that the center is operating at its potential — and serving as an example for other data and computing centers.

"Everything's doing what it's intended to do so far," said New. "We did our homework."

Even as Yellowstone efficiently hums along, New, Kamrath and others are planning for the future. Kamrath already is starting to shop for the next-generation supercomputer that will replace Yellowstone in another handful of years — a nod to the rapid advancement in technology. The facility, for its part, is ready for the expansion. Current operations use 2 to 4 megawatts, but the center is designed to handle 25 megawatts. The expansive room that holds Yellowstone is just one of four modular computing spaces in the facility, with the other three waiting.

"We built in expandability, so we weren't maxed out the day we moved in," said New. "We've designed a building for a 20- to 30-year use life for an industry that doesn't know where it'll be in five years. We don't know what technology will be available down the road."

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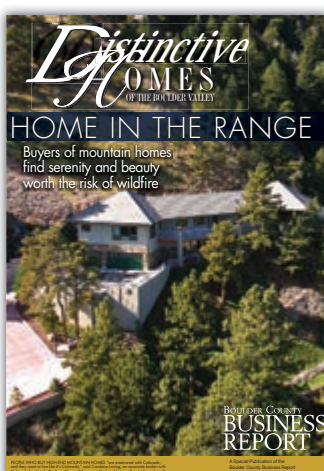
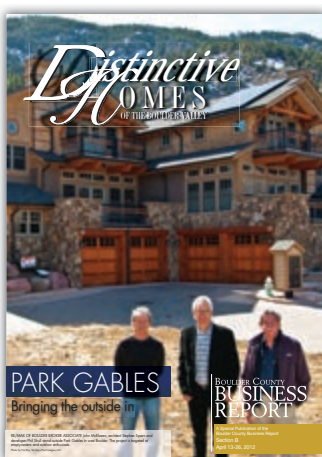


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