



NONPROFIT
Warriors on Cataract provides fun for vets
6A



TOURISM
Budget bump helps bureau attract events
12A

Volume 32 | Issue 11 | May 10-23, 2013

'New day' for Daybreak in Erie

BY CLAYTON MOORE
news@bcbr.com

ERIE — The long-delayed Daybreak housing development in Erie is once more proceeding according to plan — specifically, the town's comprehensive plan, which has been actively equipping infrastructure improvements for the 965-acre project for nearly 15 years in

Groundbreaking finally nears for development long in works

anticipation of future growth.

In late April, the board of trustees approved the final plat for four filings to develop 250 single-family homes

on 305 acres located between Erie's historic downtown and its new high school on County Road 5.

Boulder-based developer Commu-

nity Development Group, or CDG, which also produced the Erie Commons development, is leading the new venture. CDG expects to break ground on Daybreak, formerly known as Bridgewater, within the next 30 days.

"We now get to be an overnight success after 14 years of hard work," said Chuck Bellock, CDG's presi-

► See **Daybreak, 9A**

City eyes bonds for broadband build-out

Longmont council to consider idea

BY BETH POTTER
bpotter@bcbr.com

LONGMONT — The estimated \$40 million to \$50 million needed to build-out Longmont's high-speed broadband network may come in the form of private-activity bonds.

City officials are researching the bond plan, according to Gabe Santos, Longmont's elected mayor pro-tem. The Longmont City Council is expected to discuss the private-activity bond research at a meeting slated for Tuesday, May 14.

Such bonds are tax-exempt, and can be used for various development purposes, including housing, utility infrastructure and redevelopment of

► See **Broadband, 14A**

Messages in motion

Husky Signs and Graphics Inc. helps businesses get noticed



JONATHAN CASTNER

Eric Bremner applies a logo-laden vinyl wrap to a car at Boulder-based Husky Signs and Graphics Inc. Each vinyl wrap takes about eight hours for the Husky team to complete. **Story, 3A.**

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New Seagate products spur jobs in Longmont

Editor’s note: The following is a wrap-up of breaking local business stories published daily on the Boulder County Business Report’s website. Sign up for our free BCBRdaily, an all local e-news report sent to your email each weekday. Just click on “Register for E-Newsletters” at www.BCBR.com.

BY BUSINESS REPORT STAFF
news@bcbr.com

LONGMONT — Seagate Technology Plc is remodeling 15,000 square feet at its plant in Longmont to make way for an expected 150 new employees, according to a company spokeswoman.

Seagate (Nasdaq: STX) will construct lab and office space in an unused area of the building and reconfigure other existing spaces to make room for new hires, said Cindy Martini, a spokeswoman based in Longmont. Seagate held a job fair in Longmont on May 9 to hire new employees – mainly to support new computer storage-drive products announced on May 7.

At least one of the new, high-speed storage drives was designed at the Longmont design-center office of Seagate (Nasdaq: STX), which is incorporated in Dublin, Ireland. Other new storage-drive products are designed at a Minnesota plant. Seagate has about 1,250 employees

in Longmont; its principal executive office is in Cupertino, California.

Laptop users who use the new drive designed in Longmont can boot their computers four times faster than they would with a standard computer hard drive and load applications more than two times faster than with a standard hard drive, according to a company press statement.
Posted May 7.

BCBR DAILY

LineRate’s price: \$124.9 million
LOUISVILLE – Seattle-based F5 Networks Inc. paid \$124.9 million Louisville-based data-storage software firm LineRate Systems Inc., according to a Securities and Exchange Commission filing.

Neither company would discuss the purchase price when the sale was announced in February.

F5’s most recent quarterly earnings filing (Nasdaq: FFIV) reports a line item of \$124.918 million as “acquisition of business, net of cash acquired” on a cash flow statement for the quarter that ended March 31.

LineRate chief executive Steve Georgis said recently that he is working at F5’s office in Seattle to integrate LineRate’s business into F5. When that is complete,

he said, he may become an entrepreneur in residence at Boulder Ventures, a venture capital firm in Boulder.
Posted May 3.

CU working on new colleges
BOULDER — The University of Colorado-Boulder will begin the preliminary work that could result in the creation of the university’s first new colleges in 50 years.

CU-Boulder’s provost Russell L. Moore said the university will take the first steps to formally propose the creation of a college focused on media, communication and information, and a college designed around CU-Boulder’s strengths in the environment and sustainability.

The goal is to submit proposals to the CU Board of Regents within the next 12 months, and, if approved, form the new colleges and begin enrolling students by 2015.

Moore said the college or school devoted to media, communication and information would house programs in journalism, advertising and design, communication, film production and film studies, media studies and a department of information studies.

If approved, Moore said, a college of the environment and sustainability will “bring together some of the finest researchers and teachers on the campus” in disciplines and pro-

BCBR Opinion Poll
Our online question:
Do you favor the city of Longmont taking Dillard’s property at Twin Peaks Mall through eminent domain to aid in redevelopment, or should Dillard’s and developer NewMarkMerrill Mountain States work it out on their own?

Eminent domain31%

Work it out69%

128 responses from April 10 to May 6.

This poll is not scientific and reflects only the opinions of those Internet users who have chosen to participate. The results cannot be assumed to represent the opinions of Internet users in general, nor the public as a whole.

Take the **BCBR Opinion Poll** online at **BCBR.com**.

grams that include environmental science, environmental policy and environmental design while “drawing upon assets from some of the campus’s most dynamic institutes,” including the Cooperative Institute for Research in Environmental Sciences, CIRES, the Institute of Arctic and Alpine Research, INSTAAR, and the Renewable and Sustainable Energy Institute, RASEI.
Posted May 1.

➤ See **BCBRdaily,9A**

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Mall's woes sap worth of Dillard's property

BY BETH POTTER
bpotter@bcbcr.com

LONGMONT — The value of the Dillard's property at Twin Peaks Mall continues to decline, a trend Boulder County Assessor Jerry Roberts linked to the surrounding mall's "economic obsolescence."

The department store's property at the mall in southwest Longmont was valued at \$2.9 million in June 2012, according to county records, a 22 percent decrease from the previous assessment of \$3.8 mil-

lion made in June 2010. Roberts defined "economic obsolescence" as the department store essentially operating in a vacuum as Twin Peaks goes through a scheduled \$80 million redevelopment process that includes tearing down the existing mall.

"Our estimate is based on that fact that you've got something that's functioning, but with these economic obsolescence factors around it," Roberts said. "It's unique in that respect."

The Dillard's department store

building was appraised at \$3.03 million in November by an appraiser hired by the city of Longmont. Longmont city officials are negotiating with representatives of Dillard's after the city council in April approved a plan that allows the city to exercise eminent domain on the store. Eminent domain is the term used to describe a government's legal right to take private property for public use after compensating a property owner.

An appraised value is a better indication of a property's worth

than an assessed value because it can be more detailed, said Wade Arnold, principal broker associate at The Colorado Group Inc. in Boulder, a commercial real estate brokerage. While a public assessor's office can look at more detailed information, its employees most commonly look just at comparable sales of other buildings when doing a commercial building valuation, Arnold said.

"A third-party appraisal looking at one building can dive in a lot
➤ See **Dillard's**, 21A

That's a wrap



JONATHAN CASTNER

Mark Johnson, owner of Boulder-based Husky Signs and Graphics Inc., runs a lean crew at his shop in Boulder — four employees in addition to himself.

Husky has graphic answers for business visibility

BY ELIZABETH GOLD
news@bcbcr.com

BOULDER — Mark Johnson credits his company's success to a diversified product line and customer service — even with competition and the economic downturn.

With products that range from branding and banners to vehicle wraps and signs, Husky Signs and Graphics Inc. helps businesses get noticed.

To create a logo from idea to finished product, Husky's price ranges from \$600 to \$1,200. "But if someone says they have a logo their sister did, for example, and they want us to use it as a starting point, it would be something like \$200 to \$400," Johnson said.

“I haven't done a cold call in 10 years. All of our own vehicles are wrapped, so when we drive around, that's our sales force.”

Mark Johnson
OWNER,
HUSKY SIGNS AND GRAPHICS INC.

Johnson runs a lean crew at his shop in Boulder — four employees in addition to himself. Managing partner Joshua Fouts handles fabrication

and installation while principal partner Johnson handles sales, administration, day-to-day operations and graphic design backup.

Additional staff includes a front office manager, lead graphic designer and two 3M-certified installers/fabricators.

Fifty percent of Husky's work comes from vehicle wraps, 25 percent is dedicated to graphic design and 25 percent focuses on traditional signs. Since Johnson started the company in 1990, he's developed a customer email list of 800 people. The crew handles about 20 projects at a time.

Husky's clients include Home Depot, Target, A Spice of Life and Brewing Market. Martyn Church, owner of Eco Snow Removal, credits

➤ See **Wrap**, 11A

CU grad has early start on excellence

Natasha Goss graduated summa cum laude May 10 with a major in chemistry and a minor in mathematics from the University of Colorado-Boulder, and now she's off to Harvard.

Not bad for a 16-year-old.

This fall, she'll begin a doctorate program in atmospheric chemistry at Harvard University on a three-year National Science Foundation fellowship.



Goss

She arrived at CU-Boulder at age 13 after graduating from Silver Creek High School in Longmont and, she said, never looked back.

"I found that in high school a lot of

BCBR EYE

people found my age to be something unusual, worthy of comment," she said. "At CU, it was just about whether you were an intellectual peer. I was fortunate to be in good courses, both honors courses and starting in advanced science and math courses. I found that everyone there was just interested in learning ... so I was able to talk about those topics and socialize."

Her colleagues at CU-Boulder have found her self-assured from the very moment she first set foot on campus.

"She walked into my office one day in the summer of 2009 and said, 'So, I have been looking at everything the Environmental Center does, and I think I can help you a lot,'" recalled Dave Newport, director of the center and associate in the Environmental Studies Program. "And the good news is," she said, "you don't have to pay me because I'm only 13."

"She was just confident in her ability to execute work," Newport said, "because she said, 'I love homework.' If I had a nickel for every time an incoming student said that to me, I'd have a nickel."



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New Boulder website explains electric stance

BUSINESS REPORT STAFF

news@bcbcr.com

BOULDER — The city of Boulder has created a web page to provide an explanation of the modeling process that led to recent conclusions that a local electric utility could utilize more renewable sources of energy and significantly cut emissions while offering similar or better rates and reliability.

The city is in a process to determine if it can run its own utility and part ways with current energy provider Xcel Energy Inc.

UTILITIES

The page includes a flow chart that depicts each of the steps in the analysis, as well as links to information about the inputs and assumptions used at each stage. The page is at www.BoulderEnergyFuture.com. Click on the "Modeling Information" link at the top to view the new page.

"While most of this data was contained in the memo we prepared for city council for Feb. 26, we heard that some of the information was difficult to find. We set out immediately to address this feedback from our potential customers and create a tool that is easier to access and understand," said Heather Bailey, executive director of Energy Strategy and Electric Utility Development for the city of Boulder. "The decision about whether to create

a local electric utility is incredibly important, and we want to help individuals understand all of the factors we are weighing."

The city will update the web page as more information becomes available and when the city conducts more modeling, which is anticipated in upcoming months.

The city recently renewed its efforts to ask Xcel Energy for specific data and documents that would help in the analysis and lead to a more informed community conversation.

City attorney Tom Carr requested more information in a letter sent to Xcel April 22, and received a letter April 26 from Xcel attorney Daniel Williams denying the request.

"With respect to the 'list of various requests for information that the city has made (previously) from Xcel Energy' referenced in your April 22 letter, Xcel Energy is not a public body subject to the Colorado Open Records Act. As such, Xcel Energy declines to provide the requested information," Williams wrote.

City officials had hoped Xcel would support a leveling of the playing field, in terms of data; especially since the city and the company recently agreed to explore ways they could partner to achieve the community's energy goals.

"We are disappointed that despite the start of partnership discussions, Xcel Energy is continuing with busi-

► See **Website, 6A**

CORRECTION

In the story "Hovers' farm sprouted harvest of caring for seniors" published on 6B of the April 26 edition, the year Charles Hover moved to Denver was incorrect. The correct year was 1888. Also, Katherine Hover's favorite flower was the yellow rose.

CLARIFICATION

In the guest opinion "Don't let transportation 'fee' take us for a ride" published on 6A of the April 26 edition, it was stated that commercial and retail users would pay \$16,000 to \$20,480 annually. This is the suggested rate for a large multitenant mixed-use building at 160,000 square feet. For data on how this fee would apply to smaller property owners see the city's chart at www.bouldertransportation.net. As an example, the proposed fee for a 10,000-square-foot office would be between \$500 and \$700 annually.

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Bug eyes inspire University of Colorado engineer

BY BUSINESS REPORT STAFF
news@bcbcr.com

BOULDER — By mimicking the bulging, bowl-shaped eyes possessed by dragonflies, praying mantises, houseflies and other insects, a team of researchers that includes a University of Colorado-Boulder engineer has built an experimental digital camera that can take exceptionally wide-angle photos without distorting the image.

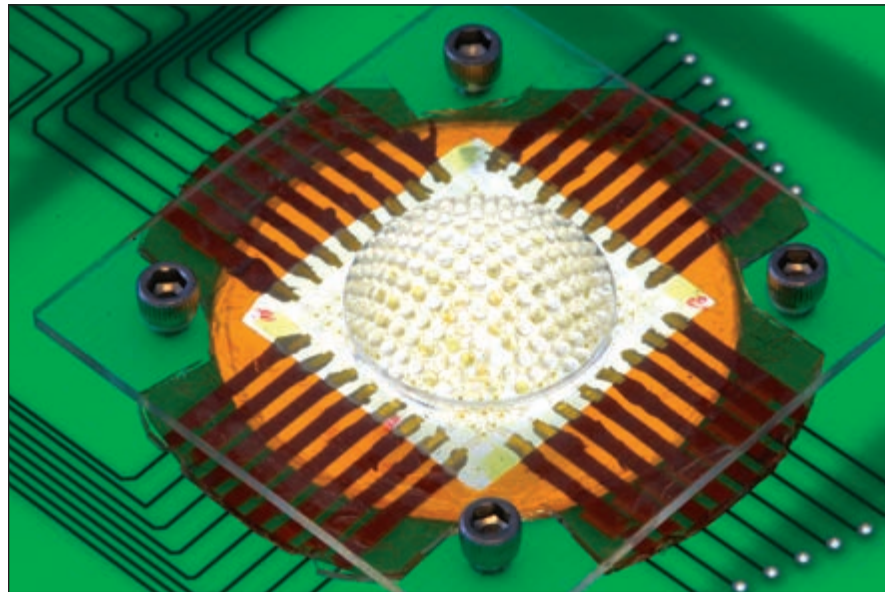
To create the innovative camera, which also allows for a practically infinite depth of field, the scientists used stretchable electronics and a pliable sheet of microlenses made

HIGH-TECH MARKETPLACE

from a material similar to that used for contact lenses. The researchers described the camera in an article published Wednesday in the journal *Nature*.

Conventional wide-angle lenses, such as fisheyes, distort the images they capture at the periphery, a consequence of the mismatch of light passing through a hemispherically curved surface of the lens only to be captured by the flat surface of the electronic detector.

For the digital camera described in



COURTESY UNIVERSITY OF COLORADO-Boulder

The experimental digital camera created by a team of researchers, including CU-Boulder's Jianliang Xiao, was modeled after the eyes of arthropods. It uses a large array of tiny lenses and mini detectors to take extremely wide-angle photos with nearly infinite depth of field.

the new study, the researchers were able to create an electronic detector that can be curved into the same hemispherical shape as the lens, eliminating the distortion.

"The most important and most revolutionizing part of this camera is to bend electronics onto a curved surface," said Jianliang Xiao, assistant professor of mechanical engineering at CU-Boulder and co-lead author of the study. "Electronics are all made of silicon, mostly, and silicon is very brittle, so you can't deform the silicon.

Here, by using stretchable electronics we can deform the system; we can put it onto a curved surface."

The new paper demonstrates that stretchable electronics can be used as the foundation for a distortion-free camera, but commercial production of such a camera may still be years away, Xiao said.


Creating a camera inspired by the compound eyes of arthropods — animals with exoskeletons and jointed legs, including all insects as well as scorpions, spiders, lobsters and centi-



COURTESY JOHN A. ROGERS, UNIVERSITY OF ILLINOIS

pedes, among other creatures — has been a sought-after goal. Compound eyes typically have a lower resolution than the eyes of mammals, but they give arthropods a much larger field of view than mammalian eyes as well as high sensitivity to motion and an infinite depth of field.

Compound eyes consist of a collection of smaller eyes called ommatidia, and each small eye is made up of an independent corneal lens as well as a crystalline cone, which captures the light traveling through the lens.



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Warriors on Cataract: Gratitude by the boatload

Returning veterans get thanks and more on group's outings

BY MICHELLE VENUS
news@bcbr.com

BOULDER — Fred Solheim believes veterans returning from Afghanistan and Iraq have served our country well. He also believes that the country they have served isn't reciprocating. When it comes to showing appreciation for their service, Solheim is steering the boat.



Solheim

Literally. Solheim, vice president for research and development and chief scientist for Boulder-based Radiometrics Corp., takes soldiers on Colorado River whitewater rafting trips, starting in Moab, Utah, and ending up on Lake Powell.

"We ask a lot of our military personnel," Solheim said. "They are giving of themselves and making sacrifices that you and I can't even imagine. Then they come home — often severely



COURTESY WARRIORS ON CATARACT

Veterans who have returned from military service in Iraq or Afghanistan find fun and healing on a raft trip in Utah sponsored by Warriors on Cataract.

wounded, and certainly struggling with PTSD (post-traumatic stress disorder) — and we, our country and government, do very little to help them acclimate back into civilian life and society. This is wrong."

Solheim knows about achievement. He holds a bachelor's degree in engineering physics, a master's in

NON PROFIT

astrophysics and a doctorate in geophysics, all from the University of Colorado-Boulder. According to the Radiometrics website, he is an inventor or co-inventor on eight patents, with four more pending.

Still, Solheim was inspired by the story of Marine infantryman Mark Litynski, who sustained wounds in Iraq that resulted in the amputation of both legs and one arm amputated — but who then skied with the Disabled Veterans Program in Vail.

Solheim's reaction was to start War-

► See **Warriors, 14A**

WEBSITE from 4A

ness as usual in terms of meeting the needs of our community," Carr said. "The city will continue to do all it can to be transparent without jeopardizing our legal position. This is consistent with Boulder's longstanding philosophies and practice — and consistent with how we believe the electric utility of the future should operate."

Independent review finalists

The city of Boulder has selected two finalists to provide an independent review and verification of the city's modeling for a new electric utility.

The two leading proposals were submitted by North Carolina-based PowerServices Inc. and jointly by Florida-based Strategic Utility Management LLC and Maryland-based Downes Associates Inc.

The independent review is to determine if the city's modeling meets Boulder's charter requirements to establish a municipal electric utility.

Brautigam was expected to select a third-party independent reviewer following candidate evaluations and public presentations on Wednesday, May 8.

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Website promotes eco-friendly businesses

Greener50 combines company directory with social interaction

BY VALERIE GLEATON
news@bcbcr.com

BOULDER — Looking for a green dry cleaner? An eco-friendly hair salon? A new Boulder business just might have what you're looking for.

Launched on March 1, greener50.com — run by greener50 LLC — is a combination green business directory and social networking website that allows individuals to not only search for eco-friendly businesses in their area but also interact with that business and other like-minded people online.

The site is the brainchild of two Boulder neighbors, Rick Oberreuter and Matt Neidenberg.

"We were sitting outside talking and realized that we both had the same basic idea," said Neidenberg, a former wilderness ranger with the U.S. Forest Service. Oberreuter, a graphic designer, said many of his clients who own green businesses had mentioned to him the need for a way to market and distinguish themselves from other businesses —



JONATHAN CASTNER

Rick Oberreuter, left, and Matt Neidenberg turned a neighborly chat over a couple of beers into a fledgling enterprise. So far, the greener50 website lists 16 businesses, mostly in Colorado, and more than 100 individual members.

without a huge advertising budget.

What began as a neighborly chat over a couple of beers has grown into a fledgling enterprise. So far, the greener50 site lists 16 businesses, mostly in Colorado, and more than 100 individual members.

"The big pull for businesses is that everybody on the site is 100 percent within their target market," said Oberreuter. "It's an opportunity to get out in front of that audience and have those one-to-one conversations that really make a dif-

ference."

Although a space within the business directory allows companies to explain what make them "green," there is currently no official screening process to determine whether a business is eco-friendly enough to appear on the site.

"If a business is trying to do the right thing, we want to encourage that," said Oberreuter. Ultimately, he said that it's the greener50 community that will screen businesses by commenting about their experiences with them. The company also hopes to add a "green star" system that will allow members to rate businesses on the site.

As for the social networking aspect, the pair said that although they were initially hesitant to bring 'yet another' social network into the world, they also didn't want to create a stagnant website without a space to interact.

"We kept coming back to the word 'community,'" Neidenberg said. "We wanted this site to be a place for people and businesses to share ideas, learn and get to know each other in a more intimate setting."

To that end, the site also includes forums where members can discuss environmental issues or swap eco

► See **Eco-friendly, 11A**

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Depositors saving trips with new mobile apps

If you have a smartphone, you probably already know about the mobile applications offered by banks in the area.

If you don't have a smartphone, or if you haven't used one of these nifty apps yet, know this: virtually all of them allow you to take a picture of a check you want to deposit and send it to the bank by phone.

Boulder Valley Credit Union in Boulder has launched its second mobile-phone application for its customers. About 1,000 bank customers signed up in the first 10 days, depositing more than \$100,000 by phone, said Jason Bauer, vice president for marketing and e-commerce.

Since a recent survey indicated that 15 percent of customers who change banks do so because of mobile banking services, BVCU wants to be sure it has what potential customers want, Bauer said.

"We're seeing that mobile is hot," Bauer said. "It saves a trip."

The bank's goal is to get 25 percent of its 21,000 members to sign up for the mobile app, he said.

Elevations Credit Union also offers mobile banking. The Elevations mobile app saves time for the customer and money for the credit union, but Elevations employees still want to see their customers in person, said Dennis Paul, assistant vice president.

"All customers want to have the latest and greatest (but) we want our constituency to come into the branches," Paul said.

Local and national banks and credit unions offering mobile-phone applications include Premier Members Federal Credit Union in Boulder, and local branches of BBVA Compass Bank, Bank of the West, Chase Bank, FirstBank of Colorado, Key Bank, U.S. Bank, and Wells Fargo Bank, among others.



BANK NOTES

Beth Potter

A national honor

Key Bank has received its eighth "outstanding" rating from the Office of the Comptroller of the Currency for exceeding the terms of the federal Community Reinvestment Act exam. Key is the only national bank among the 25 largest to be rated outstanding for eight consecutive periods.

KeyBank made more than \$102 million in loans and more than \$22.6 million in equity to Colorado projects during the exam period from July 1, 2008, to Sept. 30, 2011. The company gave more than \$1.2 million to Colorado nonprofits through its KeyBank Foundation.

Easing up

Owners of small businesses in Boulder County increasingly are optimistic about the economy, according to Sam Inman, market president for the Boulder region for Wells Fargo Bank (NYSE: WFC) in San Francisco.

Boulder County companies are seeing better year-over-year operating results, and most agree that access to capital is increasing, Inman said. Many have seen cash-flow growth as well, he said.

Concerns about the impacts of government regulation have softened somewhat, although many companies still have concerns about health-care reform and other potential new government rules, he said.

From the bank's standpoint, small-business lending is very robust. While Wells Fargo doesn't release statistics specific to Boulder County, it loaned \$34 million through the U.S. Small Business Administration's lending program in the most recent five-month reporting period, Inman said. The amount is more than four times that of the next largest lender making SBA loans in Colorado, he said.

Green Alpha Fund is No. 1

Boulder's Shelton Green Alpha Fund — a mutual fund for inves-

tors — is No. 1 in its category as ranked by Morningstar, the industry investment tool.

Green Alpha Advisors in Boulder is a division of Shelton Capital Management in San Francisco. After just six weeks of operation and about \$600,000 now invested, the fund beat out 1,763 funds in the category of large U.S. growth equity funds, said Garvin Jabusch at Green Alpha Advisors.

Investors into the fund can start with \$1,000 and invest up to \$100,000 in a fund that focuses strictly on "green," or environmentally sustainable, companies, Jabusch said. A partner in the fund is the Sierra Club, the nonprofit environmental group.

Bells and whistles

Finally, a 3-D security ribbon will make its debut on new \$100 bills beginning Oct. 8.

The security ribbon shows images of bells and "100," which change from one to the other as the bill is tilted. The new bills have a life expectancy of 15 years, but you can use any of the old-design bills, too — as long as you have them.

Beth Potter can be reached at 303-630-1944 or bpotter@bcbcr.com.



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DAYBREAK from 1A

dent and chief executive. "It's a new day. We've worked cooperatively and collaboratively with Erie to bring forward the kind of growth that the town can take pride in."

The first phase of the projects will build 724 homes through three filings over the next two years. The annexation agreement that cleared the way for the creation of Daybreak allows for a total of 2,880 residential units, and CDG's leadership anticipates the project should be fully built out over the course of the next eight to 12 years. Some analysts have projected Daybreak could boost Erie's current population of 21,000 residents by up to 10,000. However, Bellock anticipates that number being closer to 7,000.

Delivering water

Those kinds of numbers normally would make city planners skittish about the infrastructure necessary to support that level of growth, particularly in terms of water, which is notoriously scarce in Colorado — not to mention a region where water rights can be as contentious as the California water wars that inspired the film "Chinatown."

Water industry resources consultant Dr. Neil Grigg of Colorado State University says it is common for developers such as CDG to pay handsomely for the kinds of water infrastructure enjoyed by Erie residents.

"You have two issues," Grigg said. "You have to get the water itself, paying attention to the volume of water, the timing of getting it, its availability and storage. Then you have to build and maintain the infrastructure to treat and distribute it, and those costs have to be passed along, either to the developer or the residents. The problem in Colorado is scarce water — whether that water is even available in the first place. If it is, the developer



PETER WAYNE

Chuck Bellock, president and chief executive of Boulder-based Community Development Group, looks over plans for the Daybreak housing development in Erie, which he calls "an overnight success after 14 years of hard work."

traditionally has to put up funds or water in place of funds, which is recovered as people purchase homes."

Fortunately for Daybreak, water is an issue that Erie's planners have been anticipating for as long as the project has been in gestation. Erie's primary source of water is the Colorado-Big Thompson Project, which delivers water from Carter Lake in Berthoud to the water treatment facility in Erie. The town also will participate in the Windy Gap Firing Project, which will divert river water to Lake Granby and subsequently to the Eastern Slope for delivery to municipalities such as Erie, as well as the Northern Integrated Supply Project, which proposes to deliver 40,000 acre feet of water supply to 15 northern Front Range partners.

Infrastructure plans

Other improvements include pipelines to deliver raw water from local reservoirs with minimal evaporation, an improved water treat-

ment plant, and the construction of a 1,000-acre-foot reuse reservoir to provide reclaimed water for use in parks and open space.

"Our community has planned for a population of 40,600 residents," said Fred Diehl, assistant to Erie's town administrator A.J. Krieger. "We know how much water we need to meet the build-out demands of Daybreak and our community as a whole. We can meet our current and future demands through a combination of our current water portfolio and our participation in these innovative water initiatives."

The leadership of CDG expressed an admiration for Erie's vision for serving the residents of Daybreak, but the company's investment — which could total \$110 million worth of permits alone — also is a major driver for the necessary infrastructure.

"Erie has demonstrated great foresight in anticipating future growth," Bellock said. "The town has acquired substantial amounts of water rights to accommodate that growth, and

they are charging developers for it. We are reimbursing the town a very significant amount of money in the form of permits and taps as well as reuse water rights."

Variety of homes

Meanwhile, CDG also plans a significant amount of diversity in its home offerings, including smaller homes on smaller lots, patio homes, cluster homes, condominiums and age-targeted options. For Bellock, Daybreak is the culmination of nearly 40 years of experience in this industry.

"CDG has always pursued difficult entitlements in growth-restricted jurisdictions," he said. "Over a long period of time, we have been able to gain these entitlements by providing these municipalities a template for smart growth that is beneficial to residents but also to the town as a whole."

Both parties to the new development say that community connectivity is one of the core elements of Daybreak. Pedestrian and vehicular bridges will connect Daybreak to downtown while new roads connect it to the east. CDG will also improve two miles of Erie Parkway to provide a transition from commercial segments along Interstate 25 to the residential atmosphere of Daybreak.

Other planned amenities include 40 percent open space, new neighborhood and community parks, and an extensive trail system available for use by all members of the community.

"The residents keep coming," Diehl said. "What separated Erie from many of our neighbors during the economic downturn was that the home construction continued here, always at a rate of 100 permits per year or more. We're going to continue to see interest from people who want to live in Erie and the builders who want to accommodate them."

BCBRDAILY from 2A**Bonnier to sell local assets**

BOULDER — Bonnier Corp. is selling Ski and Skiing magazines and its other Mountain Group holdings in Boulder to Active Interest Media Inc.

Financial details were not disclosed. The deal is scheduled to close next month, Dave Freygang, Bonnier Corp.'s chief executive, said in an email.

Warren Miller Entertainment, a ski-film company, Skiing Business magazine and Nastar, a ski- and snowboard-racing program, also are part of Bonnier Corp.'s Boulder holdings. Bonnier publishes other magazines such as Field & Stream and Popular Mechanics. Bonnier's parent company Bonnier Group is based in Stockholm. *Posted May 1.*

Research consortium funded

BOULDER — A new research consortium received \$813,000 from the National Science Foundation to study the geology and paleobiology of Earth's past.

The STEPPE research consortium

includes the Boulder-based Geological Society of America, or GSA, the Paleontological Society in Boulder, which is managed by GSA, and the Society for Sedimentary Geology in Tulsa, Oklahoma, three nonprofit, industry groups. Three new staff and several interns will be hired to work on the new research project, according to Jack Hess, executive director of the Geological Society of America.

STEPPE stands for "sedimentary geology, time, environment paleontology, paleoclimate and energy," to study the Earth's past to give clues to the future.

Posted April 30.

Actions against banks ended

LONGMONT — The Federal Deposit Insurance Corp. has ended enforcement actions against Mile High Banks four months after an El Paso, Texas, bank-holding company bought and recapitalized the bank.

Strategic Growth Bancorp Inc. put \$90 million in new capital into the

Longmont-based bank, according to U.S. Bankruptcy Court documents. Mile High Banks' parent company Big Sandy Holding Co. in Limon went through voluntary Chapter 11 bankruptcy — a process that wrapped up at the end of 2012. The bank operated independently from its parent company, according to information from the bank provided in late 2012.

Mile High Banks has two branches in Longmont and one branch in Boulder. It has 13 branches in all.

Posted April 29.

Air-controller furloughs end

LONGMONT — More than 300 air-traffic controllers in Longmont are back to work full time, after Congress passed a bill that allows the Federal Aviation Administration to move money from its other accounts to pay their salaries.

Air-traffic controllers in Longmont were some of the 15,000 air-traffic controllers across the nation who were told to take one day off every

14 days as part of furlough program brought on by federal budget cuts known as sequestration.

Normal operations resumed by April 28 for the 311 air-traffic controllers at the Denver Air Route Traffic Control Center in Longmont, said FAA spokesman Allen Kenitzer.

Posted April 29.

Clovis to raise capital

BOULDER — Cancer drug research company Clovis Oncology Inc. plans to raise \$200 million in the future, potentially to buy new drug candidates, the company said in a regulatory filing.

Boulder-based Clovis (Nasdaq: CLVS) filed a "shelf registration" document, which will allow it to sell new shares in one or more offerings without filing documents related to each transaction. No stock sale date was listed in the document, which was filed with the U.S. Securities and Exchange Commission.

Posted April 24.

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HIGHEST-PAID EXECUTIVES

(Ranked by Total Compensation)

RANK	Name Title	Company Stock ticker	Base Salary	Stock & Options	Other Compensation	Total
1	Gregg L. Engles CEO/chairman	WhiteWave Foods Co. WWAV	\$1,020,000	\$16,557,477	\$4,955,617	\$22,533,094
2	John A. Hayes president/CEO	Ball Corp. BLL	\$973,558	\$4,095,500	\$4,178,536	\$9,247,594
3	Thomas C. Stortz executive vice president/chief adminstrative officer	Level 3 Communications Inc. LVLT	\$575,000	\$6,118,478	\$958,250	\$7,651,728
4	Charles C. Miller III executive vice president/vice chairman	Level 3 Communications Inc. LVLT	\$575,000	\$6,132,402	\$924,250	\$7,631,652
5	Sunit S. Patel CFO/executive vice president	Level 3 Communications Inc. LVLT	\$575,000	\$6,118,478	\$924,250	\$7,617,728
6	Stephen B. Hughes CEO/founder/executive chairman	Boulder Brands Inc. BDBD	\$721,000	\$5,583,100	\$836,360	\$7,140,460
7	Blaine E. McPeak president	WhiteWave Foods Co. WWAV	\$509,615	\$4,241,257	\$1,690,176	\$6,441,048
8	Robert A. Katz CEO	Vail Resorts Inc. MTN	\$771,528	\$3,566,017	\$186,927	\$4,524,472
9	Kelly J. Haecker CFO/senior vice president of finance	WhiteWave Foods Co. WWAV	\$433,385	\$2,753,886	\$970,786	\$4,158,057
10	Thomas N. Zanetich executive vice president of human resources	WhiteWave Foods Co. WWAV	\$445,000	\$2,745,932	\$948,462	\$4,139,394
11	Raymond J. Seabrook executive vice president/COO global packaging	Ball Corp. BLL	\$636,349	\$1,479,777	\$1,908,504	\$4,024,630
12	Terrence Schulke president/COO, Smart Balance Inc.	Boulder Brands Inc. BDBD	\$307,500	\$1,833,302	\$1,610,097	\$3,750,899
13	Jeffrey R. Tarr CEO/president	DigitalGlobe Inc. DGI	\$568,750	\$1,867,018	\$1,044,730	\$3,480,498
14	Edward F. Fugger executive vice president of strategy and corporate development	WhiteWave Foods Co. WWAV	\$362,000	\$2,173,866	\$855,810	\$3,391,676
15	Patrick J. Mahaffy CEO/president	Clovis Oncology Inc. CLVS	\$491,667	\$2,353,305	\$214,448	\$3,059,420
16	Scott C. Morrison senior vice president/CFO	Ball Corp. BLL	\$485,308	\$899,832	\$1,186,448	\$2,571,587
17	Ron Squarer CEO	Array BioPharma Inc. ARRY	\$93,557	\$2,198,832	\$124,465	\$2,416,854
18	Jeffrey W. Jones co-president/CFO	Vail Resorts Inc. MTN	\$441,099	\$1,679,703	\$152,305	\$2,273,107
19	John P. McCarvel CEO/president	Crocs Inc. CROX	\$840,000	\$1,313,550	\$32,203	\$2,185,753
20	Peter Dray chief innovation officer	Boulder Brands Inc. BDBD	\$410,000	\$1,052,000	\$376,761	\$1,838,761
21	Charles E. Baker vice president, general counsel and corporate secretary	Ball Corp. BLL	\$383,485	\$530,090	\$795,056	\$1,708,631
22	Norman Matar executive vice president, general counsel and corporate secretary	Boulder Brands Inc. BDBD	\$386,250	\$1,502,000	\$246,881	\$1,685,131
23	Christine Sacco CFO/executive vice president/treasurer	Boulder Brands Inc. BDBD	\$300,000	\$1,073,858	\$189,691	\$1,563,549
24	Shawn M. Barker vice president/controller	Ball Corp. BLL	\$267,650	\$640,072	\$514,367	\$1,422,090
25	Steven L. Hoerter senior vice president, commercial	Clovis Oncology Inc. CLVS	\$314,167	\$941,322	\$152,634	\$1,408,123

Source: www.sec.gov

Researched by Mariah Gant

The Business Report's 2012 highest-paid executive, James Q. Crowe, CEO of Level 3 Communications Inc., stepped down in 2013 and was replaced by Jeff K. Storey. Storey's total compensation is not yet publicly available.

Source: Business Report Survey

BUSINESS
REPORT

LIST

PUBLIC COMPANIES

(Companies based in Boulder and Broomfield counties ranked by last full fiscal year's revenue.*)

RANK	Company	Chief Executive Officer	Revenue 2012 Revenue 2011	Net Income 2012 Net Income 2011	Stock Exchange Ticker Symbol	Full Time Employees- Worldwide Fiscal Year End	52-Week High 52-Week Low	Office Phone Website	Business Description
1	BALL CORP. 10 Longs Peak Drive Broomfield, CO 80021	John A. Hayes CEO/president	\$8,735,700,000.00 \$8,630,900,000.00	\$403,500,000.00 \$444,000,000.00	NYSE BLL	15,000 Dec. 31	\$48.50 \$38.39	303-469-3131 www.ball.com	Metal packaging products; aerospace unit.
2	LEVEL 3 COMMUNICATIONS INC. 1025 Eldorado Blvd. Broomfield, CO 80021	Jeffrey K. Storey CEO/president	\$6,376,000,000.00 \$4,333,000,000.00	(\$422,000,000.00) (\$756,000,000.00)	NYSE LVL	10,800 Dec. 31	\$25.62 \$16.36	720-888-2750 www.level3.com	Global provider of telecommunication services.
3	CROCS INC. 7477 Dry Creek Pkwy Niwot, CO 80503-8021	John P. McCarvel CEO/president	\$1,123,301,000.00 \$1,000,903,000.00	\$131,343,000.00 \$112,788,000.00	Nasdaq CROX	4,900 Dec. 31	\$20.36 \$12.00	303-848-7000 www.crocs.com	Manufacturer of Crocs branded footwear.
4	VAIL RESORTS INC. 390 Interlocken Crescent, Suite 1000 Broomfield, CO 80021	Robert A. Katz CEO	\$1,024,394,000.00 \$1,167,046,000.00	\$16,453,000.00 \$34,489,000.00	NYSE MTN	4,300 July 31	\$64.33 \$40.30	303-404-1862 www.vailresorts.com	Resort operator.
5	DIGITALGLOBE INC. 1601 Dry Creek Drive, Suite 260 Longmont, CO 80503	Jeffrey R. Tarr CEO/president	\$421,400,000.00 \$339,500,000.00	\$39,000,000.00 (\$28,100,000.00)	NYSE DGI	749 Dec. 31	\$30.50 \$13.26	303-684-4000 www.digitalglobe.com	High-resolution commercial satellite imagery and geospatial information products.
6	BOULDER BRANDS INC. 7102 La Vista Place Niwot, CO 80503	Stephen B. Hughes CEO	\$369,645,000.00 \$274,337,000.00	\$4,203,000.00 \$9,660,000.00	Nasdaq BDBD	613 Dec. 31	\$13.99 \$4.90	303-652-0521 www.boulderbrands.com	Food and beverage companies.
7	GAIAM INC. 833 W. South Boulder Road Louisville, CO 80027	Lynn Powers CEO	\$202,475,000.00 \$274,773,000.00	(\$12,882,000.00) (\$24,872,000.00)	Nasdaq GAIA	321 Dec. 31	\$4.54 \$2.23	303-222-3600 www.gaiam.com	Goods and services for a healthy lifestyle.
8	DYNAMIC MATERIALS CORP. 5405 Spine Road Boulder, CO 80301	Kevin T. Longe CEO/president	\$201,567,000.00 \$208,891,000.00	\$11,696,000.00 \$12,491,000.00	Nasdaq BOOM	511 Dec. 31	\$20.35 \$12.18	303-665-5700 www.dynamicmaterials.com	Explosion-welded clad metal plates that are used to fabricate heavy equipment.
9	ARRAY BIOPHARMA INC. 3200 Walnut St. Boulder, CO 80301	Ron Squarer CEO	\$85,135,000.00 \$71,901,000.00	(\$23,581,000.00) (\$56,324,000.00)	Nasdaq ARRY	250 June 30	\$6.56 \$3.00	303-381-6600 www.arraybiopharma.com	Small-molecule drugs to treat patients afflicted with cancer.
10	CLOVIS ONCOLOGY INC. 2525 28th St. Boulder, CO 80301	Patrick J. Mahaffy CEO/president	\$0.00 \$0.00	(\$73,983,000.00) (\$55,570,000.00)	Nasdaq CLVS	61 Dec. 30	\$38.30 \$11.19	303-625-5000 www.clovisoncology.com	Focused on acquiring, developing and commercializing innovative anti-cancer agents.
11	ARCA BIOPHARMA INC. 8001 Arista Place, Suite 200 Broomfield, CO 80021	Michael R. Bristow CEO/president	\$0.00 \$0.00	(\$4,321,000.00) (\$5,364,000.00)	Nasdaq ABIO	6 Dec. 31	\$5.94 \$1.38	720-940-2100 www.arcabiopharma.com	Genetically targeted therapies for heart failure and other cardiovascular diseases.
12	WHITEWAVE FOODS CO. 12002 Airport Way Broomfield, CO 80021	Gregg L. Engles CEO/chairman	N/A N/A	N/A N/A	NYSE WWAV	2,600 Dec. 31	\$19.17 \$14.22	303-635-4000 www.whitewave.com	Natural, organic food products.
13	RALLY SOFTWARE DEVELOPMENT CORP. 3333 Walnut St. Boulder, CO 80301	Timothy A. Miller CEO	N/A N/A	N/A N/A	NYSE RALY	360 Dec. 31	\$18.50 \$16.80	303-565-2800 www.rallydev.com	Agile application lifecycle management (ALM) software.

Source: Yahoo! Finance

() Parentheses indicates loss

WhiteWave Foods Co. and Rally Software Development Corp. are new publicly traded companies and have not yet reported full-year results.

Researched by Mariah Gant

Source: Business Report Survey

WRAP from 3A

Johnson’s work for helping his Boulder business shine.

“I had no logo or identity, and they helped me get all of those things from scratch,” he said, adding that Husky’s work included everything from business cards to two wrapped trucks.

“They pride themselves on excellence and giving customers what they want,” Church said, “and I’m not what you’d call an easy client.”

Church admitted that he changed the designs Husky Signs first showed him numerous times before realizing that its first presentation was the right one.

“They always accommodated what I asked for and were courteous about it,” he said. “They know what they’re doing. That’s why they do what they do and why I do what I do.”

Church believes the vinyl wraps on his trucks boost the perception people have of his company.

“People say they see my trucks all over the place but they’re really just seeing the same trucks over and over again. It’s amazing how it works.”

Each vinyl wrap takes about eight hours for the Husky team to complete and runs from \$2,500 for a two-door sedan to \$4,000 for a van.

“We just finished wrapping five trailers for Ironman” triathlon events, Johnson said, adding that he partners with a company in Denver to use their bays when he needs more space.

About 60 percent of Husky’s cus-

tomers are in the Boulder area, 30 percent are from around the Front Range and 10 percent are national.

“I haven’t done a cold call in 10 years,” Johnson said. “All of our own vehicles are wrapped, so when we drive around, that’s our sales force.”

Being prepared for the economic downturn helped the company make it through the economic storm. “We saw it coming and planned for it,” Johnson said. “We had already developed a national market to fill the gaps for the local market.”

A 12 percent drop in revenue was the worst case scenario during the squeeze.

“From 2009 to the end of 2012, we’ve had about 75 percent annual sales growth,” he added. “We’re now trying to close in on \$1 million in annual sales.”

One reason Johnson believes his product continues to be in demand is because it gets a company’s name in front of more people for less money.

He pointed to statistics that report vehicle wraps cost 15 cents per look compared with local television at \$11.51 and billboards at \$1.78.

In the end, though, he credits customer service and quality for his success.

“It means developing personal relationships with customers,” Johnson said. “I’m going to try and earn you as a customer for life, which means we’ll probably end up being friends eventually.”

ECO-FRIENDLY from 7A

tips, as well as a library of articles, many penned by Neidenberg’s wife, Stefanie, who has an educational background in environmental policy and leadership and who serves as the company’s head writer and copy editor.

Individual and basic business memberships on greener50 are free. For individuals, this includes a profile page and the ability to interact with businesses and other members. For businesses, this includes a simple text directory listing and the ability to participate in group discussions on the site to connect with potential and current customers.

For \$400 a year, businesses can upgrade to the standard membership, which includes a custom layout design for the business directory listing, the ability to be found in multiple categories in the business directory, the chance to offer special coupons to customers, featured events on the community calendar and a discount on advertising.

Or, for \$1,000 a year, businesses can choose the storefront membership plan, which includes an enhanced three-page storefront business directory listing, a featured article about the business on the site, a featured listing in the directory and a company Twitter feed on the greener50 homepage.

Nonprofits receive a 20 percent discount on both standard and

storefront memberships.

In terms of the pair’s own start-up costs, they’ve been low. They built the site on WordPress and learned the ins and outs of the system as they went.

“We’re not even up to \$1,000 in terms of the money we’ve had to spend,” Neidenberg said. “But in terms of sweat equity, we’re probably closer to \$60,000.”

“We’re definitely bootstrappers,” Oberreuter added. “There’s been a learning curve, but we’ve done everything on our own with the skills we had.”

The company’s short-term goals include rolling out the ratings system and an advertising program (pricing will be available on the website in the coming months). As the business grows, Neidenberg and Oberreuter hope to turn what is currently a side project for each into a full-time career.

The duo said their long-term goal is to start with a local focus and grow organically from there into a national platform — hence the name greener50, for the 50 states.

“We want to be a catalyst for the U.S. to be a leader in the green economy,” Oberreuter said. “So we’re creating a platform to be able to do that.”

“Our dream goal,” Neidenberg said, “is to become ‘the’ eco hub on the Internet.”

HOSPITALITY AND TOURISM



COURTESY MARK JOHNSON/IRONSTRING

The first success for the Boulder Convention and Visitors Bureau's new off-season project was getting the 2014 USA Cycling Cyclo-cross National Championships, which are scheduled for Jan. 8-12 at Valmont Bike Park. More than 1,200 participants are expected to be in Boulder for the event. Here, racers compete during the 2012 Boulder Cup Cyclocross Race at Valmont Bike Park in Boulder in October.

Visitors bureau helping Boulder lure lucrative offseason events

BY BETH POTTER
bpotter@bcbr.com

BOULDER — Imagine an ultimate Frisbee event held every November at the Valmont City Park disc golf course.

With Boulder's often mild winter weather, how about booking a badminton tournament on intramural sports fields on the University of Colorado at Boulder campus in March?

An orienteering race could get participants outdoors using compasses or GPS devices to find objects.

Whether it's one of those sporting activities or some other event that can be put on between November and April and played in a local venue, Mary Ann Mahoney and her team at the Boulder Convention and Visitors Bureau are likely to bring it here.

With three new employees and more than \$400,000 more in its budget this year than last year, the bureau is looking to woo new sporting events and visitors to town — preferably in the “off-season”

“It's really, really exciting for us. We haven't had the budget and staff to be able to do this in the past.”

Mary Ann Mahoney
EXECUTIVE DIRECTOR,
BOULDER CONVENTION AND VISITORS
BUREAU

winter months.

The 2012 Convention and Visitors Bureau budget was \$1.28 million for 2012, compared with \$763,000 in 2011. The \$417,000 increase in funds came from a portion of a 2 percent increase in the city's accommodation tax. Voters in 2010 approved raising that tax to 7.5 percent of hotel lodging receipts from 5.5 percent. The bureau's budget also includes 100 percent of a food service tax designated to it.

“It's really, really exciting for us,” Mahoney said of the new promotion efforts. “We haven't had the

budget and staff to be able to do this in the past.”

The bureau gets 20 percent of the revenue from the 7.5 percent accommodation tax collected by the city, said Bob Eichem, the city's finance director. As an example, if the accommodation tax brings in \$1 million in revenue in a year, the bureau receives \$200,000, Eichem said. If additional accommodation tax revenue is collected in a year above what is projected by the city finance office, he said, the bureau can request up to 20 percent of the additional revenue.

The first success for the bureau's new off-season project was getting the 2014 USA Cycling Cyclo-cross National Championships. It's scheduled for Jan. 8-12 at Valmont Bike Park.

Boulder was chosen for next year's event because of its “amazing cycling community” as well as for its amenities, including the work and money put into the bike park recently, said Micah Rice, vice president for national events at USA Cycling, which is based in Colorado Springs.

► See **Visitors, 13A**

Cities vie to be part of 2014 bike race

BY BETH POTTER
bpotter@bcbr.com

BOULDER — Months before the 2013 Pro Cycling Challenge comes to Colorado, promoters in Boulder and Longmont already are lobbying for a spot on next year's bike race route.

Pro Cycling Challenge officials are slated to visit the G'Knight bicycle ride slated for June 15 in Longmont, according to Scott Conlin, an organizer and member of Bicycle Longmont, a nonprofit group. The bike event is sponsored by Oskar Blues Brewery, which also offered to be a sponsor of an unsuccessful 2013 USA Pro Cycling Challenge bid.

In Boulder, promoters recently lobbied city council members at a study session.

Lyons also has expressed interest in partnering with other cities in Boulder County to get on the 2014 race route. The seven-

day, privately funded Pro Cycling Challenge does not include any stops this year in Boulder County. Bids for the 2014 race stages are expected to be made in August around the time this year's race is held in towns across Colorado.

In 2012, the seven-day, privately funded Pro Cycling Challenge race generated an estimated \$99.6 million in spending across Colorado, according to race organizers. Gov. John Hickenlooper touted it as an economic booster for the state.

From a spending perspective, Boulder saw an estimated \$48,000 in non-resident spending on the August day of the one-day race stage after spending \$283,481 to put it on, according to a survey done by the Leeds School of Business at the University of Colorado-Boulder. But the city also saw \$800,000 more in overall sales- and

► See **Race, 13A**



Below average winter wheat crop expected

BY STEVE LYNN
slynn@ncbr.com

Recent snowfall has done little to revive Colorado's troubled winter wheat crop, with the U.S. Department of Agriculture rating more than half of the state's crop as "poor" or "very poor" in a report issued Monday. The U.S.D.A. rated 27 percent of state's winter wheat crop in very poor condition and 29 percent of the crop in poor condition as of Sunday, according to the report. Last year, just

12 percent of Colorado winter wheat was in poor or very poor condition. Moisture from April snow storms buoyed Northern Colorado winter wheat, but farmers will suffer heavy losses south of Interstate 70, said Darrell Hanavan, executive director of the Colorado Association of Wheat Growers. Colorado farmers planted an estimated 2.2 million acres of winter wheat. Hanavan believes farmers in both regions will have to abandon their crop. Colorado farmers abandoned nearly 30 percent of their winter wheat

acreage in 2002, and Hanavan expects similar abandonment this year. "I think we're going to have a near total crop loss south of I-70," he said. "It's a situation I haven't seen in 30 years." In Northern Colorado, winter wheat has lagged three weeks behind normal schedule, so much of the crop withstood freezing temperatures while benefiting from increased precipitation. "If the crop had been at a normal growth stage, we would have seen probably some pretty severe crop injury," he said.

However, Hanavan said winter wheat harvested later than normal in July could suffer from the heat. Winter wheat farmers typically plant the crop in September and October and harvest it the following July. Hanavan expects these factors to lead to a below average winter wheat harvest. Colorado has averaged 33.4 bushels per acre and 72 million acres of winter wheat annually the past 10 years. Colorado enjoyed a record harvest of 45 bushels per acre for a total of 105.8 million bushels in 2010.

VISITORS from 12A

More than 1,200 participants are expected to be in Boulder, where they'll eat at local restaurants and breweries and stay the night at local lodging venues, Rice said. "There are lots of great things to do in Boulder outside of the races that are attractive," Rice said. Organizers may consider Boulder again after the 2014 event, although the Cyclo-cross Nationals are popular and lots of cities bid to host it, Rice said. The "nationals" event is considered a winter rite, with the world championships held annually in February, he said. After their initial success with the Cyclo-cross event, Mahoney and a colleague recently attended the National Association of Sports Commissions Symposium in Louisville, Kentucky, where they pitched the city's charms to dozens of other sporting event orga-


nizers. Representatives from an orienteering race will be in the region sometime in the coming months to check out the amenities here, after meeting Mahoney and her colleague at the Kentucky conference. At the same time, the bureau's staffers also are marketing the city to regional competition organizers, Mahoney said. Staffers are reinforcing their relationships with the Boulder Parks and Recreation department and the University of Colorado-Boulder athletics department so they can offer a variety of venues for events, she said. The bureau also is marketing itself to residents with a www.bringyourconferencehome.com web page. The idea is that people who already live here are some of the bureau's best boosters, Mahoney said. One page on the website

gives organizers a financial incentive to fill hotel beds. Once conference-goers are in Boulder, the bureau tries to offer them a unique experience – promoting the Boulder B-Cycle program's rented red bicycles by offering ideas of things visitors can do by bike, for example, Mahoney said. "You're on a bike now, what other tours or what other things can you do when you're in Boulder? Let's keep the fun rolling," Mahoney said. As the bureau works to improve off-season visits, local hotel revenue per room was the highest ever in 2012, according to a report presented this month to the Boulder Hotel and Motel Association. Hotel revenue per available room was \$85.17 in 2012, a 4.6 percent increase from \$81.41 the year before,


according to the report done for the nonprofit local industry trade group, which represents 24 hotels and motels in the region. The "revenue per available room" statistic is a key industry metric that's calculated by using hotel occupancy and average daily room rate. Local hotel occupancy was 68.5 percent for 2012, up from 67.4 percent in 2011. The average daily room rate was \$124.42, up from \$120.81 in 2011, according to the report, which was done by W.R. Hopping & Co. in Littleton. Nationally, the "revenue per available room" was \$65.17 in 2012, compared with \$61.02 in 2011. Hotel occupancy nationally was 61.4 percent in 2012, compared with 59.9 percent in 2011. The average daily room rate was \$106.10, compared with \$101.85.

RACE from 12A

use-tax revenue in April 2012 than the same month in 2011, another possible indicator of race spending. Race advocates and organizers point to the tourism potential generated across the globe by the race, rather than specific return on investment. When people think about cycling and the United States, hopefully, they'll think of Boulder, said Andrew Shoemaker, a race organizer and a principal of the Shoemaker, Ghiselli & Schwartz LLC law firm. In 2012, Shoemaker said, "Boulder was showcased in over 100 countries. The TV commentators were talking about Boulder all day, and the scenery of Boulder, and all of the things we love about Boulder." In general, organizers of each race stage put together enough sponsorship money to pay for the hotel rooms needed to house racers, administrators and some media as well as the security/traffic control needed to put on the race. Cost estimates range from about \$250,000 to \$500,000, depending on the city. In Longmont, organizers are looking to work with Boulder, Lyons or any other nearby town interested in putting together a bid, Conlin said. Longmont wasn't chosen in 2013 "due



I'm confident that they'll figure something out with the race organization, because Boulder was the greatest stage of the race last year, and it should be next year, too.



Barry Siff
CO-CHAIRMAN,
BOULDER'S 2012 BID GROUP

to circumstances out of our control," according to Ryan Kragerud, president of Bicycle Longmont. "Bicycle Longmont is looking forward to working with USA Pro Challenge, our community and corporate sponsors like Oskar Blues," Kragerud said. "We plan to build a stronger bid with broader support." A race stage in Loveland/Fort Collins with an Estes Park component is expected to be one of the most interesting in this year's race, said Barry Siff, co-chairman of the Boulder bid with Shoemaker in 2012. Although not involved in any bidding process for 2014, Siff said he's supportive of other bids, including those from organizers in Boulder and Longmont. "I'm confident that they'll figure something out with the race organization, because Boulder was the greatest stage of the race last year, and it should be next year, too," Siff said. "I'm confident Boulder will get in there." Some in the cycling industry say race organizing company Medalist Sports LLC likes to change up the race stages from year to year, leading to uncertainty for any potential venue. A representative from Medalist, based in Peachtree City, Georgia, was not immediately available for comment. Medalist decides on the race course route after receiving applications from host cities discussing various cost, sponsorship and logistical information. So many people watched the Boulder portion of the race in 2012 that

Siff predicts this year will be much easier in terms of raising money, whether or not Boulder is paired again with Golden and Lyons or if a route goes through Longmont or somewhere else in Boulder County. Possible environmental concerns about spectators on open space around Flagstaff Mountain can be overcome, he said. Residents brought up the spectator issue in 2012, and tickets were issued near the base of Flagstaff to try to minimize impacts. "It's now a known quantity," Siff said. "The race was so awesome last year that I think we're in very good shape." The Boulder Chamber wants to support the 2014 Pro Cycling race bid in Boulder, as it is "right in line with the character of our community and the interests of our citizens," said John Tayer, president of the business group. "These types of activities ... provide a great boost to our economy, not only in direct sales and direct economic benefit from the day of the event, but also the marketing that they offer for us," Tayer said. "Anything that helps us to get such positive exposure for our community in line with our values and strategic advantages is a plus."

BROADBAND from 1A

blighted areas, according to information on the Colorado Department of Local Affairs website. The city could sell the bonds, which are allocated by the federal government.

The Platte River Power Authority paid \$1.1 million to install the 17-mile high-speed broadband network in 1997. Longmont voters in 2011 approved a measure to allow the city to sell broadband services to the community. The city owns and operates the broadband service.

About 40 companies have expressed interest in signing up for the broadband service so far, said Vince Jordan, broadband services manager at Longmont Power and Communications. An estimated 1,300 companies are within 500 feet of the broadband network infrastructure.

Even though it's often expensive to run fiber-optic cable to buildings that don't have it, the local economy is expected to benefit widely from companies having access to less expensive, faster broadband service, Jordan said.

"By putting money back into (company) pockets and upgrading levels of service so they operate more efficiently and effectively, we hope that translates into more jobs," Jordan said. "We're trying to make every dollar go a long way."

Longmont Clinic was the first business to sign up for the city's broadband network service. The medical clinic is

transitioning to the Longmont service from its former communications and Internet providers CenturyLink and Blu IP, said Michael Jurey, networking and telecommunications specialist at the clinic.

The clinic expects to pay \$389.85 per month for the city service, compared with the combined \$2,000 per month it paid to CenturyLink and the Internet service provider, Jurey said.

Longmont Clinic was able to connect to the Longmont broadband network through leftover fiber-optic line, Jurey said. He said he had been following the progress of the city's broadband service program and called to find out details before hooking up.

"The speed is three times faster," Jurey said. "It allows the doctors to access their charts and digital imaging faster."

CenturyLink Inc. (NYSE: CTL) did not respond to specific questions about the Longmont Clinic account. In general, CenturyLink Business "offers a wide array of connectivity and managed services, as well as bundled solutions that are specifically tailored to the needs of individual businesses," C.J. Powell, a Denver CenturyLink spokeswoman, said in an email. The telecommunications company is based in Monroe, Louisiana.

CenturyLink Business pricing starts at \$85 per month for services

including business phone, business email, Web design and hosting and 20-megabyte Internet upload and download bandwidth, according to its website.

Blu IP, which has a Longmont phone number, did not return a request for comment.

CenturyLink has invested close to \$20 million in its network in Longmont in the past five years, Powell said.

Philadelphia-based Comcast Corp. (Nasdaq: CMCSA) also is a commercial and residential telecommunications provider in Longmont. Comcast offers faster speeds on the commercial side, said Cindy Parsons, a Denver Comcast spokeswoman. Specific commercial pricing can vary, she said.

"Pricing is customized, based on the needs of the business customer," Parsons said.

Jordan said the city's potential upload and download speeds and low pricing has businesses "excited." Larger upload and download bandwidth speeds help make bigger files move more quickly over the Internet — from computer-aided design, or CAD, drawings, and X-rays, to audio files and videos.

For 50-megabyte speeds, Longmont charges \$154.95 per month, Jordan said. A 250-megabyte-speed service costs \$499 per month.

Because of Longmont Power and

Communications' current limited budget, Jordan has a simple business hook-up strategy. If a business will pay more in monthly fees in two-and-a-half years for the service than it costs to hook them up, the cost is free upfront. If it costs more to hook up a business than it's estimated that they'll pay in that time period, the company pays the estimated difference.

"We're getting them paid back over time," Jordan said, "so we're doing everything we can to get them up and running, given the budget constraints."

In all, a full broadband network build-out someday could be available to 4,000 companies in Longmont, Jordan has said in the past. Monthly fees for the new service may be cheaper than that offered by private companies, because all residents already are electricity customers, and the government department does not need to make a profit as a private company does, Jordan has said.

Before Jordan moved to his current job, he was president of RidgeviewTel LLC, a Longmont-based company that operates telecommunications networks mostly in southern Colorado. Jordan sold his shares in the company to his former partners in spring 2011, he said. RidgeviewTel, in partnership with StarNet LLC, owns and runs the city's Wi-Fi network.

WARRIORS from 6A

riors on Cataract, an all-volunteer 501(c)3 nonprofit organization that does its best to say "thank you" to men and women who fought in Operations Enduring Freedom and Iraqi Freedom.

"Cataract is what John Wesley Powell named a bad section of rapids on the Colorado River," said Solheim. Then he chuckled. "Well, maybe bad for some people, but great for us, and great for these combat soldiers. They're all adrenalin junkies. They want to see the big water. ... With snowpack melts, you can get 20-foot standing waves. That's why we chose the name 'Cataract,' though maybe we shouldn't have because people think it means something is wrong with your eyes."

But Solheim's original vision of giving veterans of these wars — which he deems unnecessary and pointless — an opportunity to have an adventure and re-establish the type of camaraderie they had when in the military became much more than a trip down the river. The strikingly beautiful and peaceful setting, along with the teamwork required to stay afloat, became a healing mechanism. It gave the soldiers an opportunity to open up to each other and share their fears, anxieties, difficulties, challenges, successes and personal coping tools. A Veterans Administration therapist who accompanied the troop later told Solheim that some of the Warriors confided in her in ways that were more meaningful than most office sessions.

"This is what they needed," said Solheim. "Our Warriors need a place where they can work as a team — not just on the river, but in reaching those deep places that are often difficult to access."

Warriors on Cataract partners with the Sierra Club's Military Families and Veterans Initiative. Stacy Bare, the initiative's representative, came home from a tour in Iraq with a cocaine habit, depression and suicidal ideations. A friend took him on a rock-climbing trip. Bare came off the trip feeling great and believing that "this is something that every veteran, every service member needs to have — an opportunity to get outside and push themselves again."

"The whole idea behind this (program)," Bare said, "is that 'You fought for this country, now go out and enjoy this country.'"

The veterans come off the river feeling rejuvenated and, to a certain extent, healed. But one rafting adventure doesn't solve all their problems. Many returning soldiers face nearly insurmountable issues when attempting to acclimate themselves back into society. Some of these issues take the form of criminal convictions, which add to the existing difficulties veterans face and make acclimation all the more elusive. Solheim recognized this and recruited Denver attorney Craig Truman to the Cataract team.

Like Solheim, Truman — whose

experience includes serving in Boulder as a public defender and probation officer — feels that veterans don't receive enough support upon their return.

"They have not been served very well by our country," he said. "They have served us a lot better than we are serving them."

Truman, who volunteers his time to help veterans facing felony and misdemeanor charges, is convinced they are in the criminal justice system because of their time in the military.

"They are all sufferers of PTSD, and that causes them to react to situations in socially unacceptable ways," he said. "They may lash out during a dispute with far more anger than someone who hasn't shared the same traumatic and devastating experiences they have."

Violent reactions lead to arrests that impact nearly every aspect of their lives. One veteran was unable to get a lease because of his criminal record. Truman started working with Warriors on Cataract more than three months ago and has added three new clients to his roster, helping them through the often overwhelming and confusing legal system.

Initially, Truman was skeptical that a rafting trip could help make veterans better. Conversations with his Cataract clients have "... turned me around 180 degrees," he said. "There is something about being with similarly situated men and women, back in a group setting with the adrenalin rush of the rapids that brings them together even

though they come from very disparate backgrounds. I am now convinced that they come out of this raft trip with more balm on their PTSD than I had thought possible."

The trips largely are funded through donations, with in-kind and monetary contributions. For instance, Radiometrics kicks in \$1,000 a year, Boulder-based Estey Printing Co. donates printing services, Ball Aerospace & Technology Corp. matches employee contributions, and donations also come from companies such as Colorado Business Bank and Longmont-based Custom Microwave Inc. Moab-based Tag-A-Long Expeditions and Archway Inn provide the rafts and guides as well as accommodations at greatly reduced rates. More than \$12,000 was raised by individual donors.

"The generous donations we've received make these trips possible," Solheim said.

The Warriors tell Solheim what four days on the river does for them. One wrote, "The fellowship of the staff and other service members helping me to relax and enjoy this trip ... was worth it and (that it) is truly safe to go outside. I've spent many days and nights inside my house not wanting to go out."

In addition to two June rafting trips, Warriors on Cataract has scheduled rock-climbing outings in Breckenridge and water skiing on Boulder Reservoir this summer. Solheim hopes it's just the start of the opportunities veterans can be offered.

Bankruptcies

Applications for bankruptcy protection are filed with the U.S. Bankruptcy Court in Denver. Chapter 7 denotes filings made for liquidation. Chapter 11 indicates filings for reorganization. Chapter 13 indicates filings that enable petitioners to pay off their creditors over three to five years.

This information is obtained from SKLD Information Services.

Foreclosures

Includes notices of election and demand filed by creditors alleging default on a debt. Foreclosures are not final until a Public Trustee's Deed has been issued.

State Tax Liens

Judgments filed against assets of individuals or businesses with delinquent taxes.

Judgments

Judgments constitute decisions by a court of law against an individual or corporation for payment of monetary damages.

Warranty Deeds

Transfers property while guaranteeing a clear title free of any encumbrances that are not listed on the deed.

BANKRUPTCIES

Boulder County

Chapter 7

ALAN EMERY FULLER, PO BOX 18285, BOULDER; CASE #2013-15709, DATE FILED: 4/10/2013.

SUZANNE CARRANO, 1995 E COALTON RD 70302, SUPERIOR; CASE #2013-15722, DATE FILED: 4/10/2013.

THE COLO TABLE CLOTH CO INC, 4007 S VALLEY DRIVE, LONGMONT; CASE #2013-15772, DATE FILED: 4/10/2013.

ADAN RODRIGUEZ, 5505 VALMONT RD #286, BOULDER; CASE #2013-15812, DATE FILED: 4/11/2013.

KAREN STRIFFLER BATCHELOR, 1207 MARTIN ROAD, LONGMONT; CASE #2013-15845, DATE FILED: 4/11/2013.

FRANCISCO TREVIZO, 131 EMPSON DR, LONGMONT; CASE #2013-15874, DATE FILED: 4/11/2013.

TARA MARIE ROEDER, 601 OLYMPIA AVE, LONGMONT; CASE #2013-15916, DATE FILED: 4/12/2013.

LUKAS PATRICK MCNEIL, PO BOX 1412, LONGMONT; CASE #2013-15997, DATE FILED: 4/15/2013.

BELINDA S RIGGS, 1400 N PRATT, LONGMONT; CASE #2013-16002, DATE FILED: 4/15/2013.

BRADLEY EARNEST WILBUR, 4624 GORDON DRIVE, BOULDER; CASE #2013-16046, DATE FILED: 4/15/2013.

WENDY K STROH, 1514 CHUKAR DRIVE, LONGMONT; CASE #2013-16121, DATE FILED: 4/16/2013.

ABUNDIO CANALES RIOS, 639 EAST 4TH AVENUE, LONGMONT; CASE #2013-16131, DATE FILED: 4/16/2013.

CHARLES HYUN OH, 520 VIRIDIAN DR APT 335, LAFAYETTE; CASE #2013-16215, DATE FILED: 4/17/2013.

GEORGE WASHINGTON I BLACKHAM, 853 HUBBARD DR, LONGMONT; CASE #2013-16216, DATE FILED: 4/17/2013.

MELANIE ANN PURVIS, 330 ELIZABETH, LONGMONT; CASE #2013-16269, DATE FILED: 4/17/2013.

BRENT ELDEN SCHLEPP, 806 BASS CIRCLE, LAFAYETTE; CASE #2013-16283, DATE FILED: 4/18/2013.

GREGG ANTHONY BAKER, 2727 NELSON RD, LONGMONT; CASE #2013-16316, DATE FILED: 4/18/2013.

SHAUN GABRIEL PATRICK, 180 S PRATT PKWY #D, LONGMONT; CASE #2013-16353, DATE FILED: 4/18/2013.

Chapter 13

KRISTOPHER CHARLES KINCHELOE, 2135 NORWOOD AVE, BOULDER; CASE #2013-16093, DATE FILED: 4/16/2013.

DAVID MATTHEW STATON, 2971 SPINNAKER PL, LONGMONT; CASE #2013-16389, DATE FILED: 4/18/2013.

Broomfield County

Chapter 7

RICARDO JR RODRIGUEZ, 7 EVERGREEN PLACE, BROOMFIELD; CASE #2013-15645, DATE FILED: 4/9/2013.

RICHARD J MINJAREZ, 12534 DALE

CT, BROOMFIELD; CASE #2013-15682, DATE FILED: 4/9/2013.

CYNTHIA JO STERETT, 2660 OVERLOOK DRIVE, BROOMFIELD; CASE #2013-15801, DATE FILED: 4/11/2013.

DOUGLAS LYNDELL BRANSTETER, 2676 W 134TH CR, BROOMFIELD; CASE #2013-15860, DATE FILED: 4/11/2013.

DAVID CHRISTOPHER HOLTE, 9100 VANCE ST #733, BROOMFIELD; CASE #2013-16084, DATE FILED: 4/16/2013.

DEANN LYNN ALEXANDER, PO BOX 145, BROOMFIELD; CASE #2013-16099, DATE FILED: 4/16/2013.

BRIAN W LAGING, 1825 DOVER ST, BROOMFIELD; CASE #2013-16104, DATE FILED: 4/16/2013.

PATRICIA ANN CHAVEZ, 1212 DOVER CT, BROOMFIELD; CASE #2013-16114, DATE FILED: 4/16/2013.

Chapter 13
BRANDON E SHIRLEY, 12960 DUKE COURT, BROOMFIELD; CASE #2013-15915, DATE FILED: 4/12/2013.

PHILIP ROY MORGAN, 11839 RIDGE PKWY APT 1324, BROOMFIELD; CASE #2013-15950, DATE FILED: 4/12/2013.

PATRICIA ANN GUILLEN, 1650 WEST SIXTH AVENUE, BROOMFIELD; CASE #2013-16079, DATE FILED: 4/16/2013.

FORECLOSURES

Boulder County

BORROWER: NANCY M BROWN, 1120 TWIN PEAKS CIR, LONGMONT. LENDER: CENTRAL MORTGAGE CO, AMOUNT DUE: \$448306. CASE #3301986. 4/4/2013

BORROWER: RODOLFO LANDIN, 2850 AURORA AVE APT 312, BOULDER. LENDER: WELLS FARGO BANK NA TRUSTEE, AMOUNT DUE: \$176533. CASE #3301987. 4/4/2013

BORROWER: VINCE STEVE ARMJO, 709 ARROW CT, LAFAYETTE. LENDER: WELLS FARGO BANK, AMOUNT DUE: \$86240. CASE #3302336. 4/5/2013

BORROWER: JESSE JONES, 805 SUMMER HAWK DR UNIT M78, LONGMONT. LENDER: BANK AMERICA, AMOUNT DUE: \$146062. CASE #3302337. 4/5/2013

BORROWER: MOISES & ELENA PORTILLO, 754 HALLMARK LN, LONGMONT. LENDER: DEUTSCHE BANK NATIONAL TRUST C, AMOUNT DUE: \$239161. CASE #3303411. 4/10/2013

BORROWER: ZACHARY C HART, 4703 LUCCA DR, LONGMONT. LENDER: BANK AMERICA, AMOUNT DUE: \$223689. CASE #3303412. 4/10/2013

BORROWER: MARGARET LOMBARDI, 417 EAST ST, LOUISVILLE. LENDER: WELLS FARGO BANK NA TRUSTEE, AMOUNT DUE: \$255307. CASE #3303413. 4/10/2013

BORROWER: AMANDA L HAWORTH, 805 SUMMER HAWK DR # 111, LONGMONT. LENDER: HSBC BANK USA NATIONAL ASSOCIA, AMOUNT DUE: \$137408. CASE #3303414. 4/10/2013

BORROWER: PAMELA & JON C KORBELY, 93 PINE NEEDLE RD, BOULDER. LENDER: JPMORGAN CHASE BANK NATIONAL A, AMOUNT DUE: \$239105. CASE

#3303415. 4/10/2013

BORROWER: BORIS BLESS, 350 ARAPAHOE AVE APT 1, BOULDER. LENDER: BANK AMERICA, AMOUNT DUE: \$67058. CASE #3303765. 4/11/2013

BORROWER: MICHELE LYNN MILLER, 3250 ONEAL CIR APT L21, BOULDER. LENDER: JPMORGAN CHASE BANK NATIONAL A, AMOUNT DUE: \$112945. CASE #3303766. 4/11/2013

BORROWER: G HENRY SEAKS, 7761 BROCKWAY DR, BOULDER. LENDER: BANK AMERICA, AMOUNT DUE: \$273479. CASE #3304062. 4/12/2013

BORROWER: BRAD C MCCOLLUM, 194 VAQUERO DR, BOULDER. LENDER: EVERBANK, AMOUNT DUE: \$393430. CASE #3304063. 4/12/2013

BORROWER: RANDALL Y LIS, 1825 ASHFORD CIR, LONGMONT. LENDER: AIRWAY III LLC, AMOUNT DUE: \$266662. CASE #3304064. 4/12/2013

BORROWER: FARRAWAY GOLD MINE LLC, MULT PROP, . LENDER: COLLIDERMILL MINING INC, AMOUNT DUE: \$3122972. CASE #3304357. 4/13/2013

BORROWER: GILBERT MONTOYA, 124 MUMFORD AVE, LONGMONT. LENDER: BANK NEW YORK MELLON TRUSTEE, AMOUNT DUE: \$137957. CASE #3304358. 4/13/2013

Broomfield County

BORROWER: DUSTIN WILLIAM HOLDEN, 4962 GREY WOLF PL, BROOMFIELD. LENDER: JPMORGAN CHASE BANK NATIONAL A, AMOUNT DUE: \$188916. CASE #4791. 4/4/2013

BORROWER: GEORGE ANDREIEV, 3028 W 11TH AVENUE CIR, BROOMFIELD. LENDER: BANK AMERICA, AMOUNT DUE: \$102553. CASE #4816. 4/5/2013

BORROWER: BROOMFIELD PROFESSIONAL CAMPUS, 3303 W 144TH AVE, BROOMFIELD. LENDER: CF IL LLC, AMOUNT DUE: \$2227838. CASE #5110. 4/10/2013

BORROWER: MELANIE RENEE DURAN, 13511 SHERIDAN BLVD, BROOMFIELD. LENDER: BANK AMERICA, AMOUNT DUE: \$190393. CASE #5205. 4/12/2013

BORROWER: KIMBERLY SUE & STEVEN EDWARD DOWNEY, 165 EMERALD ST, BROOMFIELD. LENDER: BANK AMERICA NA SBM, AMOUNT DUE: \$176549. CASE #5358. 4/16/2013

BORROWER: VIRGINIA A WARD, 3172 ROCK CREEK DR, BROOMFIELD. LENDER: WELLS FARGO BANK, AMOUNT DUE: \$223561. CASE #5454. 4/17/2013

JUDGMENTS

Boulder County

DEBTOR: BARBARA & LARRY CREASMAN, CREDITOR: GLENWOOD GARDENS PHASE I HOME. AMOUNT: \$2312.7. CASE #C-12C-002938. DATE: 4/3/2013

DEBTOR: LARRY G STELMACK, CREDITOR: CITIBANK. AMOUNT: \$8327.77. CASE #C-11C-004736. DATE: 4/3/2013

DEBTOR: KATIE R LONG, CREDITOR: BOULDER VALLEY CU. AMOUNT: \$4062.43. CASE #C-06C-000365. DATE: 4/3/2013

DEBTOR: CATHERINE CATHERINE REED, CREDITOR: CAPITAL ONE

BK USA. AMOUNT: \$7988.76. CASE #C-12C-002977. DATE: 4/3/2013

DEBTOR: ABRAHAM & ABRAHAM M VASQUEZ, CREDITOR: CACH LLC. AMOUNT: \$5223.76. CASE #C-12C-001162. DATE: 4/4/2013

DEBTOR: MELANIE PEREZ, CREDITOR: CENTRAL CREDIT CORP. AMOUNT: \$361.85. CASE #C-13C-030330. DATE: 4/4/2013

DEBTOR: CARMELLA VANATTA, CREDITOR: CENTRAL CREDIT CORP. AMOUNT: \$586.85. CASE #C-13C-030329. DATE: 4/4/2013

DEBTOR: OLIVER FAIN, CREDITOR: 24 HOUR FITNESS USA INC. AMOUNT: \$8428.25. CASE #D-12CV-000460. DATE: 4/5/2013

DEBTOR: FIELDSTONE MTG CO, CREDITOR: NATIONSTAR MTG LLC. AMOUNT: \$0.0. CASE #2013CV30139. DATE: 4/8/2013
DEBTOR: HOPP LAW FIRM LLC, CREDITOR: VFC PARTNERS 23 LLC. AMOUNT: \$606851.8. CASE #D-12CV-002658. DATE: 4/8/2013

DEBTOR: ANTONIO G GARCIA SAENZ, CREDITOR: SPRINGLEAF FIN SERVICES INC. AMOUNT: \$3481.32. CASE #C-12C-030569. DATE: 4/8/2013

DEBTOR: RHONDA COOPER, CREDITOR: AM EXPRESS CENTURION BK. AMOUNT: \$4213.71. CASE #C-12C-030692. DATE: 4/9/2013

DEBTOR: JAMES GELLAR, CREDITOR: AM EXPRESS BK. AMOUNT: \$11143.95. CASE #C-12C-004670. DATE: 4/9/2013

DEBTOR: DEREK HENDRICKS, CREDITOR: AARON NIMAN. AMOUNT: \$578085.0. CASE #D-12CV-000044. DATE: 4/10/2013

DEBTOR: ELIZABETH J DEFNET, CREDITOR: COLO ST REVENUE. AMOUNT: \$630.0. CASE #D-D72012CV802515. DATE: 4/10/2013

DEBTOR: CHRISTINA L MUELLER, CREDITOR: BC SERVICES INC. AMOUNT: \$979.73. CASE #C-12C-001660. DATE: 4/11/2013

DEBTOR: RUDY L ARVIZU, CREDITOR: BC SERVICES INC. AMOUNT: \$1116.79. CASE #C-12C-030196. DATE: 4/11/2013

DEBTOR: AMANDA R WHITE, CREDITOR: BC SERVICES INC. AMOUNT: \$3243.95. CASE #C-12C-001261. DATE: 4/11/2013

DEBTOR: JORGE MARTINEZMARES, CREDITOR: BC SERVICES INC. AMOUNT: \$464.69. CASE #C-12C-001350. DATE: 4/11/2013

DEBTOR: BRIAN BELLFIELD, CREDITOR: COLO ST REVENUE. AMOUNT: \$1031.0. CASE #D-13CV-800102. DATE: 4/11/2013

DEBTOR: ALPINE LAND HOMES INC, CREDITOR: COLO CAPITAL BK. AMOUNT: \$136921.43. CASE #D-10CV-000819. DATE: 4/11/2013

DEBTOR: PAUL C MCHUGH, CREDITOR: FIRST CITIZENS BK TRUST CO. AMOUNT: \$3174789.94. CASE #D-12CV-000977. DATE: 4/12/2013

DEBTOR: TONY S CLYNCKE, CREDITOR: BOULDER VALLEY CREDIT UNION. AMOUNT: \$18892.02. CASE #C-11C-000878. DATE: 4/12/2013

DEBTOR: ZACHARY GRAY, CREDITOR: PREMIER MEMBERS FED CREDIT UNI. AMOUNT: \$6999.78. CASE #C-12C-000830. DATE: 4/12/2013

DEBTOR: GREGORY & PATRICIA BENSON, CREDITOR: AM GENERAL FIN INC. AMOUNT: \$3766.37. CASE #C-09C-003596. DATE: 4/15/2013

DEBTOR: STEPHANIE MARIE POWERS, CREDITOR: ACTIVE COLLECTION AGENCY INC. AMOUNT: \$16233.56. CASE #C-07C-005759. DATE: 4/15/2013

DEBTOR: GUY R GREENSTEIN, CREDITOR: COLO ST REVENUE. AMOUNT: \$41592.0. CASE #D-12CV-802420. DATE: 4/15/2013

DEBTOR: GUY R GREENSTEIN, CREDITOR: COLO ST REVENUE. AMOUNT: \$1213.0. CASE #D-11CV-805633. DATE: 4/15/2013

DEBTOR: PHILLIP M GATES, CREDITOR: BONDED BUSINESS SERVICES LTD. AMOUNT: \$943.13. CASE #C-12C-002844. DATE: 4/15/2013

DEBTOR: GLENNA B VANSICKLE, CREDITOR: AM GENERAL FIN SERVICES INC. AMOUNT: \$7683.16. CASE #C-06C-000455. DATE: 4/15/2013

DEBTOR: GRAVITY STOP DOWNHILL SHOP LLC, CREDITOR: LOUP MANAGEMENT CO. AMOUNT: \$8849.97. CASE #D-13CV-000041. DATE: 4/15/2013

Broomfield County

DEBTOR: MATTHEW C ABRAMS, CREDITOR: MAIN STREET ACQUISITIONS CORP. AMOUNT: \$5675.59. CASE #C-13C-031966. DATE: 4/9/2013

DEBTOR: DEREK HENDRICKS, CREDITOR: AARON NIMAN. AMOUNT: \$578085.0. CASE #D-12CV-000044. DATE: 4/10/2013

DEBTOR: ALPINE LAND HOMES INC, CREDITOR: COLO CAPITAL BK. AMOUNT: \$136921.43. CASE #D-10CV-000819. DATE: 4/11/2013

DEBTOR: PAUL C MCHUGH, CREDITOR: FIRST CITIZENS BK TRUST CO. AMOUNT: \$3174789.94. CASE #D-12CV-000977. DATE: 4/12/2013

DEBTOR: GRAVITY STOP DOWNHILL SHOP LLC, CREDITOR: LOUP MANAGEMENT CO. AMOUNT: \$8849.97. CASE #D-13CV-000041. DATE: 4/15/2013

DEBTOR: BARBARA L HUTTON, CREDITOR: DISCOVER BK. AMOUNT: \$6775.95. CASE #C-11C-000154. DATE: 4/16/2013

RELEASE OF JUDGMENT

Boulder County

DEBTOR: MICHELLE CAMERON, CREDITOR: WAKEFIELD ASSOC INC. AMOUNT: \$2037.89. CASE #C-10C-002264. DATE: 3/28/2013

DEBTOR: SHANE & KATHLEEN K PATTERSON, CREDITOR: ARROW FIN SERVICES LLC. AMOUNT: \$10734.1. CASE #C-10C-005224. DATE: 3/29/2013

DEBTOR: MARY K JOHNSON, CREDITOR: CAPITAL ONE BK USA. AMOUNT: \$1793.64. CASE #C-09C-005070. DATE: 4/1/2013

DEBTOR: LENARD M SIPES, CREDITOR: BC SERVICES INC. AMOUNT: \$0.0. CASE #C-11C1275. DATE: 4/4/2013

DEBTOR: LENARD M SIPES, CREDITOR: BC SERVICES INC. AMOUNT: \$0.0. CASE #C-09C1146. DATE: 4/5/2013

DEBTOR: CLAUDIA MARIE BAILEYMCINRYE, CREDITOR: JORGENSEN BROWNELL PEPIN PC. AMOUNT: \$10620.02. CASE #INC. DATE: 4/12/2013

DEBTOR: JESSE RODRIGUEZ-GALLEGOS, CREDITOR: AGENCY CREDIT CONTROL INC. AMOUNT: \$0.0. CASE #C-2011CV232. DATE: 4/15/2013

Broomfield County

DEBTOR: TONYA R LOPEZ, CREDITOR: PORTFOLIO RECOVERY ASSOC LLC. AMOUNT: \$1575.07. CASE #C-12C-030123. DATE: 3/27/2013

DEBTOR: MICHELLE & STANLEY GEE, CREDITOR: JULIE KREUTZER LLC. AMOUNT: \$7880.75. CASE #C-08DR-000156. DATE: 3/29/2013
DEBTOR: ALAN E EAKINS, CREDITOR: SYSCO FOOD SERVICES DENVER INC. AMOUNT: \$1038.88. CASE #C-11C52522. DATE: 4/4/2013

STATE TAX LIENS

Boulder County

AGENT 24 INC, \$723.34, CASE #3301925, 4/2/2013.

APPLIED KINESIOLOGICAL GROUPP, \$946.06, CASE #3297350, 3/15/2013.

BEST STEEL LLC, \$1207.36, CASE #3297457, 3/18/2013.

BEYER LASER ASSOC LLC, \$2500.3, CASE #3300337, 3/27/2013.

CITY NAILS LLC, \$2031.23, CASE

#3300037, 3/26/2013.

CREATIATORS INC, \$103.72, CASE #3299999, 3/26/2013.

HIGH HAT LLC, \$2402.45, CASE #3299137, 3/22/2013.

LINRHE INC, \$143.0, CASE #3299977, 3/26/2013.

MARSHALL LABORATORIES INC, \$170.15, CASE #3298978, 3/21/2013.

MUSE FLORA LLC, \$656.0, CASE #3299978, 3/26/2013.

MUSE FLORAL LLC, \$2741.0, CASE #3299976, 3/26/2013.

ROBERT H N FAMILY FOUNDATION U, \$6829.0, CASE #3299980, 3/26/2013.

RUSH MANAGEMENT INC, \$3669.51, CASE #3298979, 3/21/2013.

SECURE VANTAGE TECHNOLOGIES IN, \$1571.65, CASE #3300708, 3/28/2013.

UNITED DRY WALL PAINTING INC, \$2961.42, CASE #3300709, 3/28/2013.

WEST END GARDENER, \$170.0, CASE #3299979, 3/26/2013.

WHIMSY SQUARE, \$10681.0, CASE #3299981, 3/26/2013.

WHITEMAN CONSULTING LTD, \$700.87, CASE #3298471, 3/20/2013.

BLITZLOCAL LLC, \$2260.86, CASE #3303981, 4/10/2013

COLO TABLE CLOTH CO INC, \$3328.97, CASE #3304249, 4/11/2013

ECOSMART HOMES INC, \$526.44, CASE #3303982, 4/10/2013

GSG HOLDINGS LLC, \$14169.14, CASE #3304772, 4/15/2013

HOME BASE DELIVER INC, \$333.37, CASE #3302197, 4/3/2013

IS STAFFING INC, \$6529.98, CASE #3304250, 4/11/2013

KHOW THAI CAFE LLC, \$3440.47, CASE #3304771, 4/15/2013

SJ WARD LANDSCAPES LLC, \$2196.82, CASE #3303563, 4/9/2013

SPORTSONESOURCE LLC, \$1132.43, CASE #3303561, 4/9/2

FOR THE RECORD

BCOR LTD., \$8469.54, CASE #3300710, 3/28/2013.

BENJAMIN ELECTRIC INC., \$3113.11, CASE #3300711, 3/28/2013.

BLUE MTN STONE INC., \$55.71, CASE #3298102, 3/19/2013.

BOULDER TREATMENTS LLC., \$3178.24, CASE #3300712, 3/28/2013.

CHIH CHIANG FAMILY INC., \$0.0, CASE #3297349, 3/15/2013.

CIRCADENCE CORP., \$573.42, CASE #3298463, 3/20/2013.

CLOUD DOME INC., \$288.47, CASE #3300713, 3/28/2013.

FLATIRONS ENDODONTICS LLC., \$133.74, CASE #3298461, 3/20/2013.

FLOOR CRAFTERS HARDWOOD FLOOR., \$894.32, CASE #3298467, 3/20/2013.

JAY L & PATRICIA DHARBOUR., \$0.0, CASE #3297182, 3/15/2013.

JAY L & PATRICIA DHARBOUR., \$0.0, CASE #3297184, 3/15/2013.

JAY L & PATRICIA DHARBOUR., \$0.0, CASE #3297183, 3/15/2013.

HEIGHTS HEALTHCARE CO LLC., \$1163.27, CASE #3299138, 3/22/2013.

HOWSTUFFWORKS INC., \$91.84, CASE #3298101, 3/19/2013.

INTREPID CONCRETE LLC., \$2190.49, CASE #3300028, 3/26/2013.

IRWIN ENTERPRISES INC., \$8930.33, CASE #3300033, 3/26/2013.

IRWIN ENTERPRISES INC., \$8821.72, CASE #3300035, 3/26/2013.

IRWIN ENTERPRISES INC., \$2244.73, CASE #3300032, 3/26/2013.

IRWIN ENTERPRISES INC., \$2726.34, CASE #3300031, 3/26/2013.

IRWIN ENTERPRISES INC., \$731.29, CASE #3300030, 3/26/2013.

IRWIN ENTERPRISES INC., \$2258.48, CASE #3300036, 3/26/2013.

IRWIN ENTERPRISES INC., \$1869.36, CASE #3300029, 3/26/2013.

IRWIN ENTERPRISES INC., \$8076.41, CASE #3300034, 3/26/2013.

KAISHNA GROCERIES INC., \$53.93, CASE #3300341, 3/27/2013.

KHOW THAI CAFE LLC., \$0.0, CASE #3301784, 4/2/2013.

LABORATORY SUPPLY CO., \$764.08, CASE #3298464, 3/20/2013.

DONALD E & GEORGIANALARKIN., \$0.0, CASE #3297482, 3/18/2013.

LATHROP GAGE LLP., \$1994.75, CASE #3300027, 3/26/2013.

LEVIATHAN GAMES., \$67.42, CASE #3298468, 3/20/2013.

LINX ACQUISITIONS LLC., \$2986.77, CASE #3298466, 3/20/2013.

LINX TECHNOLOGIES INC., \$0.0, CASE #3301786, 4/2/2013.

LOYAL ORDER OF MOOSE LONG-MONT., \$1268.36, CASE #3298465, 3/20/2013.

MARY LOU AGENCY INC., \$562.69, CASE #3298470, 3/20/2013.

MOUNT HOME BLDG PRODUCTS., \$165.11, CASE #3300002, 3/26/2013.

ABEL SRMUNIZ., \$0.0, CASE #3297348, 3/15/2013.

NEDERLAND VETERINARY HOSPITAL., \$491.72, CASE #3301055, 3/29/2013.

ORIGINAL EQUIPMENT MACHINING I., \$2818.41, CASE #3300340, 3/27/2013.

PING VISION LLC., \$0.0, CASE #3301785, 4/2/2013.

PMJ CONCORP LLC., \$1103.87, CASE #3298460, 3/20/2013.

POCO POCO INC., \$395.38, CASE #3300026, 3/26/2013.

WALKER RSTAPLETON., \$0.0, CASE #3298210, 3/20/2013.

SUNRISE LANDSCAPE CO., \$308.06, CASE #3298462, 3/20/2013.

SUPERIOR CLEANING SERVICES LLC., \$339.29, CASE #3299139, 3/22/2013.

SUSTAINABLE HEALTH LLC., \$618.08, CASE #3300338, 3/27/2013.

SVC TOOLS INC., \$389.89, CASE #3300339, 3/27/2013.

TELANDER PAINTING INC., \$966.13, CASE #3298100, 3/19/2013.

THOMAS J JRVIDAK., \$494.63, CASE #3298472, 3/20/2013.

WAVEMARKET INC., \$499.2, CASE #3300342, 3/27/2013.

BLITZLOCAL LLC., \$22122.0, CASE #3303983, 4/10/2013

BOMBAY BISTRO LLC., \$0.0, CASE #3302200, 4/3/2013

BOMBAY BISTRO LLC., \$0.0, CASE #3302199, 4/3/2013

BOMBAY BISTRO LLC., \$0.0, CASE #3302201, 4/3/2013

BOULDER LANDSCAPE DESIGN INC., \$0.0, CASE #3304767, 4/15/2013

BOULDER LANDSCAPE DESIGN INC., \$0.0, CASE #3304768, 4/15/2013

BOULDER LANDSCAPE DESIGN INC., \$0.0, CASE #3304766, 4/15/2013

CERTIFIED POWER INC., \$0.0, CASE #3304761, 4/15/2013

COLO COATINGS INC., \$0.0, CASE #3304764, 4/15/2013

DAPPER DOG DAY SPA LLC., \$0.0, CASE #3304765, 4/15/2013

FLYING C WOODWORK., \$825.35, CASE #3303570, 4/9/2013

PENNYGAGE., \$0.0, CASE #3302320, 4/4/2013

PENNYGAGE., \$0.0, CASE #3302321, 4/4/2013

PENNYGAGE., \$0.0, CASE #3302322, 4/4/2013

PENNYGAGE., \$0.0, CASE #3302323, 4/4/2013

JEDKINLUND., \$0.0, CASE #3304759, 4/15/2013

JEDKINLUND., \$0.0, CASE #3304760, 4/15/2013

NEOPART LLC., \$0.0, CASE #3302737, 4/4/2013

PRALINES N CREAM PARTNERS LLC., \$8988.0, CASE #3303857, 4/10/2013

THOMAS SCOTTRICHARDS., \$0.0, CASE #3302198, 4/3/2013

RUSH MANAGEMENT INC., \$0.0, CASE #3304769, 4/15/2013

RUSH MANAGEMENT INC., \$0.0, CASE #3304770, 4/15/2013

SAUCE IND LLC., \$0.0, CASE #3304762, 4/15/2013

SAUCE IND LLC., \$0.0, CASE #3304763, 4/15/2013

KUEI MEISTEG., \$0.0, CASE #3302664, 4/4/2013

Broomfield County COLO ENVELOPE INC., \$3604.85, CASE #4442, 3/28/2013.

WARRANTY DEEDS

Broomfield County Seller: TREVOR J ASHWORTH
Buyer, Buyer's Address: NURV LTD, 13528 PO BOX 3894
Address: 13528 VIA VARRA, BROOMFIELD
Price: \$260000
Date Closed: 3/18/2013

Seller: BRUCE SHAW
Buyer, Buyer's Address: JOHN PRESTON SHAW, 245 CORAL WAY
Address: 245 CORAL WAY, BROOMFIELD
Price: \$
Date Closed: 3/18/2013

Seller: PULTE HOME CORP
Buyer, Buyer's Address: BARBARA C FARHAR, 15950 VERMILLION WAY
Address: 15950 VERMILLION WAY,

BROOMFIELD
Price: \$524000
Date Closed: 3/18/2013

Seller: 5280 WEALTH BUILDING FUND LLLP
Buyer, Buyer's Address: JAMES CLINTON & ERICA A MUSGROVE, 264 BERTHOUD TRL
Address: 264 BERTHOUD TRL, BROOMFIELD
Price: \$412000
Date Closed: 3/18/2013

Seller: CHRISTOPHER K & CHARLENE M DEES
Buyer, Buyer's Address: JONATHAN & KATHARINE FOLKERTS, 4140 RED DEER TRL
Address: 4140 RED DEER TRL, BROOMFIELD
Price: \$417500
Date Closed: 3/18/2013

Seller: BROOMFIELD CARAPACE LLC
Buyer, Buyer's Address: CHUONG HOANG THAN, 13249 MISTY ST
Address: 13249 MISTY ST, BROOMFIELD
Price: \$358900
Date Closed: 3/18/2013

Seller: JILL MICHELLE SHUSTER-MAN
Buyer, Buyer's Address: NANCY & FRED MARBLE, 13915 SANDTRAP CIR
Address: 13915 SANDTRAP CIR, BROOMFIELD
Price: \$385000
Date Closed: 3/18/2013

Seller: TOLL CO I LLC
Buyer, Buyer's Address: TAFFETA & RYAN R LEINONEN, 1858 TIVERTON AVE
Address: 1858 TIVERTON AVE, BROOMFIELD
Price: \$750000
Date Closed: 3/19/2013

Seller: CHRISTOPHER FRAZIER
Buyer, Buyer's Address: ELENA M PREOBRAZHENSKY, 351 MULBERRY CIR
Address: 351 MULBERRY CIR, BROOMFIELD
Price: \$188000
Date Closed: 3/19/2013

Seller: FANNIE MAE
Buyer, Buyer's Address: TIMOTHY WENDLAND, 942 E 8TH AVE
Address: 942 E 8TH AVE, BROOMFIELD
Price: \$185000
Date Closed: 3/19/2013

Seller: RENEE A & BRIAN J LANE
Buyer, Buyer's Address: TERENCE JOHN SEITENBACH, 990 E 8TH AVE
Address: 990 E 8TH AVE, BROOMFIELD
Price: \$240000
Date Closed: 3/19/2013

Seller: MICHAEL A STANBERRY
Buyer, Buyer's Address: LINDA J & MICHAEL A SCHMITT, 230 BERTHOUD TRL
Address: 175 AGATE WAY, BROOMFIELD
Price: \$207400
Date Closed: 3/19/2013

Seller: DANIEL J MARGARET F BARTZ LVI
Buyer, Buyer's Address: DIANE BOOREN, 3552 W 125TH CIR
Address: 3552 W 125TH CIR, BROOMFIELD
Price: \$300000
Date Closed: 3/19/2013

Seller: CODY CLARK
Buyer, Buyer's Address: ROLLIE & ANDREW SNYDER, 12848 KING ST
Address: 12848 KING ST, BROOMFIELD
Price: \$194000
Date Closed: 3/20/2013

Seller: AARON C & NICOLE J KEIM
Buyer, Buyer's Address: DONG-FENG PAN, 13900 PO BOX 273308
Address: 13900 LAKE SONG LN UNIT J4, BROOMFIELD
Price: \$158000
Date Closed: 3/20/2013

Seller: SAMUEL & BARBARA BADE
Buyer, Buyer's Address: KIMBERLY MILLER, 3455 W 125TH PT
Address: 3455 W 125TH PT, BROOMFIELD
Price: \$240000
Date Closed: 3/21/2013

Seller: KEN NAKAUCHI
Buyer, Buyer's Address: JOEL EDELSTEIN, 14000 WINDING RIVER CT

UNIT U4
Address: 14000 WINDING RIVER CT UNIT U4, BROOMFIELD
Price: \$264500
Date Closed: 3/21/2013

Seller: PETER S & JUNE C COCOLLA
Buyer, Buyer's Address: JOINT TRUST AGREEMENT BETWEEN, 16130 MEEKER WAY
Address: 16130 MEEKER WAY, BROOMFIELD
Price: \$
Date Closed: 3/21/2013

Seller: PULTE HOME CORP
Buyer, Buyer's Address: THOMAS W & LINDA S BOUCHER, 4568 HOPE CIR
Address: 4568 HOPE CIR, BROOMFIELD
Price: \$435800
Date Closed: 3/21/2013

Seller: HOMES FOR OUR TROOPS INC
Buyer, Buyer's Address: ANNE ORAVEC, 2480 OVERLOOK DR
Address: 2480 OVERLOOK DR, BROOMFIELD
Price: \$
Date Closed: 3/21/2013

Seller: JOHN J JR & KAREN A HAND
Buyer, Buyer's Address: DAVE J MAGGIO, 1475 BALBOA CT
Address: 1475 BALBOA CT, BROOMFIELD
Price: \$275000
Date Closed: 3/21/2013

Seller: 11650 OLD WADSWORTH PARTNERSHI
Buyer, Buyer's Address: WADSWORTH SELF STORAGE LLC, MULT PROP
Address: MULT PROP,
Price: \$1550000
Date Closed: 3/10/2013

Seller: CYNTHIA J TANAKA REVOCABLE TRU
Buyer, Buyer's Address: CYNTHIA J TANAKA, 10505 W 60TH AVE
Address: 3460 BOULDER CIR UNIT 101, BROOMFIELD
Price: \$
Date Closed: 3/20/2013

Seller: TOLL CO I LLC
Buyer, Buyer's Address: THOMAS M & SHERIE K JURCZENIA, 1760 TIVERTON AVE
Address: 1760 TIVERTON AVE, BROOMFIELD
Price: \$710200
Date Closed: 3/24/2013

Seller: PULTE HOME CORP
Buyer, Buyer's Address: JAMES F & CATHERINE A VONESH, 15970 QUANDARY LOOP
Address: 15970 QUANDARY LOOP, BROOMFIELD
Price: \$616200
Date Closed: 3/24/2013

Seller: CYNTHIA G KOAN
Buyer, Buyer's Address: HECTOR NAHIM & JILL ANNE RIPA, 3116 SHANNON DR
Address: 3116 SHANNON DR, BROOMFIELD
Price: \$462500
Date Closed: 3/24/2013

Seller: PULTE HOME CORP
Buyer, Buyer's Address: PHILIP J & MARY C MADER, 15930 VERMILION WAY
Address: 15930 VERMILLION WAY, BROOMFIELD
Price: \$486200
Date Closed: 3/24/2013

Seller: DEE ANN HILL
Buyer, Buyer's Address: DALE M & SANDRA L SMITH, 1120 PAR RD
Address: 1120 PAR RD, BROOMFIELD
Price: \$320000
Date Closed: 3/24/2013

Seller: RANDALL A WOODFIN
Buyer, Buyer's Address: RONALD & MARGARET BAUM, 235 JADE ST
Address: 235 JADE ST, BROOMFIELD
Price: \$208000
Date Closed: 3/24/2013

Seller: EDWARD FRANKOVICH
Buyer, Buyer's Address: KEN NAKAUCHI, 2132 SUNRIDGE CIR
Address: 2132 SUNRIDGE CIR, BROOMFIELD
Price: \$194000
Date Closed: 3/25/2013

Seller: KEITH G & LISA A BOYER
Buyer, Buyer's Address: JEFFREY F & KAREN A KUNG, 14030 WEST-

HAMPTON PT
Address: 14030 WESTHAMPTON PT, BROOMFIELD
Price: \$550000
Date Closed: 3/25/2013

Seller: ANGELA R PERRUZZA
Buyer, Buyer's Address: JOHN W & BEVERLY A COCHRAN, 14122 SUN BLAZE LOOP UNIT D
Address: 14122 SUN BLAZE LOOP UNIT D, BROOMFIELD
Price: \$212500
Date Closed: 3/25/2013

Seller: FANNIE MAE
Buyer, Buyer's Address: WESTON L & SAMARA WILLIAMS, 773 EATON CIR
Address: 665 QUARTZ WAY, BROOMFIELD
Price: \$160500
Date Closed: 3/25/2013

Seller: BARBARA J HORST TRUST
Buyer, Buyer's Address: TODD DAVID WOLFF, 1584 ASTER CT
Address: 14192 MCKAY PARK CIR, BROOMFIELD
Price: \$445000
Date Closed: 3/26/2013

Seller: RICHMOND AMERICAN HOMES COLORA
Buyer, Buyer's Address: VIRGIL M & KRISTY L PALENCIA, 3441 HARVARD PL
Address: 3441 HARVARD PL, BROOMFIELD
Price: \$446000
Date Closed: 3/26/2013

Seller: GMAC MTG LLC
Buyer, Buyer's Address: HUD, 325 HEMLOCK ST
Address: 325 HEMLOCK ST, BROOMFIELD
Price: \$
Date Closed: 3/26/2013

Seller: MCKEOUGH CARLIN & THOMAS J DUCKETT
Buyer, Buyer's Address: DAVID ELLIS, 14803 SNOWCREST DR
Address: 14803 SNOWCREST DR, BROOMFIELD
Price: \$484000
Date Closed: 3/26/2013

Seller: TAYLOR MORRISON COLORADO INC
Buyer, Buyer's Address: CALVIN CLARK & KIMBERLY DAWN HORN, 14991 BLUE JAY CT
Address: 14991 BLUE JAY CT, BROOMFIELD
Price: \$568200
Date Closed: 3/26/2013

Seller: ROSA ILLES
Buyer, Buyer's Address: BRYAN & HALEY ALLEN, 375 CORAL ST
Address: 375 CORAL ST, BROOMFIELD
Price: \$211000
Date Closed: 3/26/2013

Seller: DENNIS A DIEDIE
Buyer, Buyer's Address: JENNA J FAKHOURY, 650 POPPY WAY
Address: 650 POPPY WAY, BROOMFIELD
Price: \$242500
Date Closed: 3/26/2013

Seller: PULTE HOME CORP
Buyer, Buyer's Address: JOHN MORRIS & SHARON JOHANNA ARMSTRONG, 4420 CRYSTAL DR
Address: 4420 CRYSTAL DR, BROOMFIELD
Price: \$405600
Date Closed: 3/26/2013

Seller: GEOFFREY & JENNIFER METCALFE
Buyer, Buyer's Address: DONETTE & MARK SIS, 13232 LITTLE RAVEN WAY
Address: 13232 LITTLE RAVEN WAY, BROOMFIELD
Price: \$370100
Date Closed: 3/26/2013

Seller: JONATHAN W & MARLA N MCGUIRE
Buyer, Buyer's Address: ELLEN L HICKERNELL, 4761 RAVEN RUN
Address: 4761 RAVEN RUN, BROOMFIELD
Price: \$330000
Date Closed: 3/26/2013

Seller: VONDA L WOOD FAMILY TRUST
Buyer, Buyer's Address: MICHAEL J DAVIS, 3109 W 127TH AVE
Address: 3109 W 127TH AVE, BROOMFIELD
Price: \$210000
Date Closed: 3/26/2013

Seller: JEONGTAE KIM
Buyer, Buyer's Address: JOSHUA & MICHELLE INGLE, 5114 PASADENA WAY
Address: 5114 PASADENA WAY, BROOMFIELD
Price: \$252500
Date Closed: 3/26/2013

Seller: TERCERO PROPERTIES LTD
Buyer, Buyer's Address: TERCERO PROPERTIES LLC, 7500 E ARAPAHOE RD STE 333
Address: 6363 W 120TH AVE, BROOMFIELD
Price: \$
Date Closed: 3/27/2013

Seller: PATRICIA L NEHF
Buyer, Buyer's Address: MIKHAIL ZHIZHIN, 390 HEMLOCK ST
Address: 390 HEMLOCK ST, BROOMFIELD
Price: \$220000
Date Closed: 3/27/2013

Seller: MARY LOU BLACK
Buyer, Buyer's Address: MARY LOU BLACK REVOCABLE TRUST, 16254 CIRQUE MOUNTAIN WAY
Address: 16254 CIRQUE MOUNTAIN WAY, BROOMFIELD
Price: \$
Date Closed: 3/27/2013

Seller: MERLIN E & ANNE M NAMUTH
Buyer, Buyer's Address: ALEXANDER T & KIRSTEN A TAUJENIS, 1423 BEN NEVIS AVE
Address: 1423 BEN NEVIS AVE, BROOMFIELD
Price: \$276000
Date Closed: 3/28/2013

Seller: KATHERINE R GOULD
Buyer, Buyer's Address: JESSICA L & DANA R GRIFFIN, 12958 GROVE WAY
Address: 12958 GROVE WAY, BROOMFIELD
Price: \$200000
Date Closed: 3/28/2013

Seller: PULTE HOME CORP
Buyer, Buyer's Address: SANDRA G ATLAS, 15950 QUANDARY LOOP
Address: 15950 QUANDARY LOOP, BROOMFIELD
Price: \$529700
Date Closed: 3/28/2013

Seller: TEDDI L & JAMES V DAVIS
Buyer, Buyer's Address: NGHIEP BACH TAT, 66 GARDEN CTR APT 213
Address

FOR THE RECORD

Date Closed: 3/31/2013

Seller: JON O & STELLA L SCHWARTZWALD
Buyer, Buyer's Address: JOHN M BURTZLAFF, 1072 E 16TH AVE
Address: 1072 E 16TH AVE, BROOM-FIELD
Price: \$320000
Date Closed: 3/31/2013

Seller: PULTE HOME CORP
Buyer, Buyer's Address: RONALD H AND JOAN M EICH TRUST, 4405 CRYSTAL DR
Address: 4405 CRYSTAL DR, BROOMFIELD
Price: \$673500
Date Closed: 3/31/2013

Seller: WAYNE C & PAMELA A LELAND
Buyer, Buyer's Address: MAGALI & JEAN PIERRE LUTZ, 234 BERTHOUD TRL
Address: 234 BERTHOUD TRL, BROOMFIELD
Price: \$586700
Date Closed: 3/31/2013

Seller: DDR FLATIRON LLC
Buyer, Buyer's Address: COLORADO STATE OF, 4201 E ARKANSAS AVE
Address: 110 E FLATIRON CROSS-ING DR, BROOMFIELD
Price: \$
Date Closed: 3/31/2013

Seller: PULTE HOME CORP
Buyer, Buyer's Address: DAWN M BOWERS, 15910 VERMILLION WAY
Address: 15910 VERMILLION WAY, BROOMFIELD
Price: \$375000
Date Closed: 3/31/2013

Seller: MIGUEL & DELMA LIZ ALVA-REZ
Buyer, Buyer's Address: MATTHEW & CALLEY HERZOG, 4667 LONGS CT
Address: 4667 LONGS CT, BROOM-FIELD
Price: \$500000
Date Closed: 3/31/2013

Seller: HERBERT E & CAROL SMITH
Buyer, Buyer's Address: PETER MICHAEL & GWEN FRANCINE KLARA, 5245 CHAPPEL CT
Address: 5015 BIERSTADT LOOP, BROOMFIELD
Price: \$635000
Date Closed: 3/31/2013

Seller: STEPHANIE A & THOMAS L EASTON
Buyer, Buyer's Address: ROBERT P & MARY E WEINGARTNER, 16643 EOLUS WAY
Address: 16643 EOLUS WAY, BROOMFIELD
Price: \$423000
Date Closed: 3/31/2013

Seller: REMINGTON HOMES CO
Buyer, Buyer's Address: ZENON & SHERRY LYNN ERICKSO ZAWADZKI, 3751 W 136TH AVE # 4C
Address: 3751 W 136TH AVE # 4C, BROOMFIELD
Price: \$269000
Date Closed: 3/31/2013

Seller: JOHN B & KRISTA FLOREA
Buyer, Buyer's Address: MICHELE D FINNIE, 2935 E 131ST WY
Address: 2935 E 131ST WY, BROOM-FIELD
Price: \$236000
Date Closed: 3/31/2013

Seller: VICKI FERGUSON
Buyer, Buyer's Address: SCOTT DYE, 13950 SANDTRAP CIR
Address: 13950 SANDTRAP CIR, BROOMFIELD
Price: \$370000
Date Closed: 3/31/2013

Seller: KENNETH W WITHERELL
Buyer, Buyer's Address: ROBERT D & MARGARET M HEIL, 937 CHIP-PEWA CT
Address: 14311 WRIGHT WAY, BROOMFIELD
Price: \$275000
Date Closed: 3/31/2013

Seller: PULTE HOME CORP
Buyer, Buyer's Address: SUSAN SIL-VERMAN, 4556 HOPE CIR
Address: 4556 HOPE CIR, BROOM-FIELD
Price: \$466600
Date Closed: 3/31/2013

Seller: NOELLE N & MASON D GATTO
Buyer, Buyer's Address: MICHAEL A PACKARD, 13028 KING CIR
Address: 13028 KING CIR, BROOM-FIELD

Price: \$227500
Date Closed: 4/1/2013

Seller: 132ND CIRCLE REAL ESTATE TRUST
Buyer, Buyer's Address: CHOEZOM & FRITZ DOLMA TSERING, 3144 W 132ND CIR
Address: 3144 W 132ND CIR, BROOMFIELD
Price: \$193000
Date Closed: 4/1/2013

Seller: HARIS TUZINOVIC
Buyer, Buyer's Address: CHELSEA R & CHRISTOPHER E BARBER, 240 DAPHNE WAY
Address: 315 AGATE ST, BROOM-FIELD
Price: \$255000
Date Closed: 4/1/2013

Seller: WILLIAM H JR & JENNIFER L SCHWARTZ
Buyer, Buyer's Address: ALAN GOTH, 12606 JULIAN PT
Address: 12606 JULIAN PT, BROOM-FIELD
Price: \$302500
Date Closed: 4/1/2013

Seller: REMINGTON HOMES CO
Buyer, Buyer's Address: KENNETH S & JERI L WINNER, 3751 W 136TH AVE UNIT C1
Address: 3751 W 136TH AVE UNIT C1, BROOMFIELD
Price: \$290900
Date Closed: 4/1/2013

Seller: RICHMOND AMERICAN HOMES COLORA
Buyer, Buyer's Address: SEIKO HAWAII LIMITED, 1200 QUEEN EMMA ST #3310
Address: 3553 PRINCETON PL, BROOMFIELD
Price: \$511900
Date Closed: 4/1/2013

Seller: MICHAEL J & TRACIE SALER-NO
Buyer, Buyer's Address: DAVID A & NATALIE A KING, 13660 PLASTER CIR
Address: 13660 PLASTER CIR, BROOMFIELD
Price: \$347000
Date Closed: 4/1/2013

Seller: EMMA J SHIN
Buyer, Buyer's Address: LINDA J SINGER, 12245 SUNFLOWER ST
Address: 12245 SUNFLOWER ST, BROOMFIELD
Price: \$220000
Date Closed: 4/1/2013

Seller: STANDARD PACIFIC COLO-RADO INC
Buyer, Buyer's Address: JOSEPH D EDELBERG INVESTMENT T, 4724 RAVEN RUN
Address: 4724 RAVEN RUN, BROOMFIELD
Price: \$303100
Date Closed: 4/3/2013

Seller: PULTE HOME CORP
Buyer, Buyer's Address: CHARLES F & MARILYN A ELMQUIST, 4475 CRYSTAL DR
Address: 4475 CRYSTAL DR, BROOMFIELD
Price: \$648600
Date Closed: 4/3/2013

Seller: REBECCA J KESSLER
Buyer, Buyer's Address: CLINTON MICHAEL & KIMBERLY RENEE SMITH, 14127 ROARING FORK CIR
Address: 14127 ROARING FORK CIR, BROOMFIELD
Price: \$438000
Date Closed: 4/3/2013

Seller: MICHAEL DAVIS
Buyer, Buyer's Address: DANIEL & LESLEY KOEHLER, 3379 BRIAR-WOOD DR
Address: 3379 BRIARWOOD DR, BROOMFIELD
Price: \$300000
Date Closed: 4/3/2013

Seller: DAVID & ANN CANDLER
Buyer, Buyer's Address: CHRISTO-PHER M & DORIAN M WILDERMAN, 14104 BLUE RIVER TRL
Address: 14104 BLUE RIVER TRL, BROOMFIELD
Price: \$389900
Date Closed: 4/3/2013

Seller: ALAN L & JUDITH L CLARK
Buyer, Buyer's Address: DAVID L & CHRISTINE L JOHNSON, 14111 SUN BLAZE LOOP UNIT E
Address: 14111 SUN BLAZE LOOP UNIT E, BROOMFIELD
Price: \$217000
Date Closed: 4/4/2013

Seller: RICHMOND AMERICAN HOMES COLORA
Buyer, Buyer's Address: MICHAEL J & LATRICIA C BOUDRIEAU, 3376 YALE DR
Address: 3376 YALE DR, BROOM-FIELD
Price: \$499900
Date Closed: 4/4/2013

Seller: RICHMOND AMERICAN HOMES COLORA
Buyer, Buyer's Address: JAMES & MELISSA COLBERT, 3432 HARVARD PL
Address: 3432 HARVARD PL, BROOMFIELD
Price: \$426000
Date Closed: 4/4/2013

Seller: MATTHEW RYAN & AMBER TOTTH
Buyer, Buyer's Address: SEAN & KARA MCARTOR, 12538 MARIA CIR
Address: 12538 MARIA CIR, BROOMFIELD
Price: \$244000
Date Closed: 4/4/2013

Seller: FEDERAL NATIONAL MORT-GAGE ASSO
Buyer, Buyer's Address: JEREMY ROSS, 940 LILAC ST
Address: 940 LILAC ST, BROOM-FIELD
Price: \$229900
Date Closed: 4/4/2013

Seller: CHARLES P & JUDITH S STACK
Buyer, Buyer's Address: JENNIFER & CASEY C CARMAN, 5412 BROOK-SIDE DR
Address: 5412 BROOKSIDE DR, BROOMFIELD
Price: \$575000
Date Closed: 4/4/2013

Seller: NBH BANK NATIONAL ASSO-CIATION
Buyer, Buyer's Address: MCWHIN-NEY CCOB LAND INVESTMENT, 2725 ROCKY MOUNTAIN AVE # 200
Address: 16500 FRONTAGE RD #125, BROOMFIELD
Price: \$519500
Date Closed: 4/4/2013

Seller: JOSEPH MARRON
Buyer, Buyer's Address: WILLIAM MICHAEL & KOREY A SNIDER, 4360 AUGUSTA DR
Address: 4360 AUGUSTA DR, BROOMFIELD
Price: \$1025000
Date Closed: 4/5/2013

Seller: ERIC CLARK THOMPSON
Buyer, Buyer's Address: DENNIS D & HEATHER L HANSEN, 12602 KING PT
Address: 12602 KING PT, BROOM-FIELD
Price: \$270000
Date Closed: 4/8/2013

Seller: SHEREE M PALMER
Buyer, Buyer's Address: KATHLEEN HEFFERNAN, 13925 SHANNON DR
Address: 13925 SHANNON DR, BROOMFIELD
Price: \$525000
Date Closed: 4/8/2013

Seller: RYAN & THUY PHAM MCK-ITRICK
Buyer, Buyer's Address: ADAM C & KATHRYN A DITTMER, 2709 W 126TH AVE
Address: 13300 STUART CT, BROOMFIELD
Price: \$150000
Date Closed: 4/8/2013

Seller: STEVEN L & NANCY L LIND-BERG
Buyer, Buyer's Address: LANA M BARRETT, 14888 NIGHTHAWK LN
Address: 14888 NIGHTHAWK LN, BROOMFIELD
Price: \$600000
Date Closed: 4/8/2013

Seller: IAN A ZIMBELMAN
Buyer, Buyer's Address: JACOB A YOUNGER, 3440 W 132ND PL
Address: 3440 W 132ND PL, BROOMFIELD
Price: \$205000
Date Closed: 4/8/2013

Seller: PAWAN VORA
Buyer, Buyer's Address: PAWAN AND SONA REVOCABLE TRUST, 14095 DERRY CT
Address: 14095 DERRY CT, BROOM-FIELD
Price: \$
Date Closed: 4/8/2013

Seller: KATHLEEN B OBRIEN
Buyer, Buyer's Address: ROBERT L

& DEBRA A VESCIO, 3751 W 136TH AVE UNIT J1
Address: 3751 W 136TH AVE UNIT J1, BROOMFIELD
Price: \$288700
Date Closed: 4/8/2013

Seller: REMINGTON HOMES CO
Buyer, Buyer's Address: KARLA K REED, 3751 W 136TH AVE # C5
Address: 3751 W 136TH AVE # C5, BROOMFIELD
Price: \$272400
Date Closed: 4/8/2013

Seller: REMINGTON HOMES CO
Buyer, Buyer's Address: JASON & STEPHANIE SCHUCHARD, 3751 W 136TH AVE UNIT C3
Address: 3751 W 136TH AVE UNIT C3, BROOMFIELD
Price: \$245300
Date Closed: 4/8/2013

Seller: KELLY ENTERPRISES LLC
Buyer, Buyer's Address: PAUL LAU, 3197 W 134TH WAY
Address: 3197 W 134TH WAY, BROOMFIELD
Price: \$220000
Date Closed: 4/9/2013

Seller: BILL R & GINGER L BRILL-HART
Buyer, Buyer's Address: BRILLHART FAMILY TRUST, 533 OURAY AVE
Address: 533 OURAY AVE, BROOM-FIELD
Price: \$
Date Closed: 4/9/2013

Seller: BILL R & GINGER L BRILL-HART
Buyer, Buyer's Address: BRILLHART FAMILY TRUST, 533 OURAY AVE
Address: 831 KALMIA WAY, BROOM-FIELD
Price: \$
Date Closed: 4/9/2013

Seller: WILLIAM R & GINGER LEE BRILLHART
Buyer, Buyer's Address: BRILLHART FAMILY TRUST, 533 OURAY AVE
Address: 335 MAIN ST, BROOM-FIELD
Price: \$
Date Closed: 4/9/2013

Seller: SPRUCE MEADOWS DEVEL-OPMENT LTD
Buyer, Buyer's Address: JACK & HEIDI S DEVEREAUX, 2827 KEY-STONE DR
Address: 15318 HILLSIDE CT, BROOMFIELD
Price: \$261800
Date Closed: 4/9/2013

Seller: JOHN L & KAREN A STOLZ
Buyer, Buyer's Address: MARIANNE SASSO, 3980 BROADLANDS LN
Address: 3980 BROADLANDS LN, BROOMFIELD
Price: \$653000
Date Closed: 4/9/2013

Seller: STEPHANIE A MILLER
Buyer, Buyer's Address: CRAIG & RANAE HAMILTON, 14743 SNOW-CREST DR
Address: 3833 W 127TH AVE, BROOMFIELD
Price: \$232000
Date Closed: 4/10/2013

Seller: BK AM
Buyer, Buyer's Address: HUD, 14300 WATERSIDE LN # 3
Address: 14300 WATERSIDE LN # 3, BROOMFIELD
Price: \$
Date Closed: 4/10/2013

Seller: W ROMNEY & ALECIA T WIL-LIAMS
Buyer, Buyer's Address: GREGORY J & ALLISON O DUNSTAN, 14005 MCKAY PARK CIR
Address: 14005 MCKAY PARK CIR, BROOMFIELD
Price: \$512000
Date Closed: 4/10/2013

Seller: LINDA SINGER
Buyer, Buyer's Address: KIRA G BARRETT, 14332 CRAFTSMAN WAY
Address: 14332 CRAFTSMAN WAY, BROOMFIELD
Price: \$275000
Date Closed: 4/10/2013

Seller: PAUL JOHN BUNZALIK
Buyer, Buyer's Address: LEO M HOGAN, 8305 W 120TH AVE
Address: 8305 W 120TH AVE, BROOMFIELD
Price: \$189100
Date Closed: 4/10/2013

Seller: GREAT WESTERN BK
Buyer, Buyer's Address: MAGPIE

PROPERTIES LLC, 2255 EMERALD RD
Address: 80 GARDEN CTR, BROOM-FIELD
Price: \$750000
Date Closed: 4/10/2013

Seller: LELAND ARTHUR WEST REVOCABLE T
Buyer, Buyer's Address: LELAND ARTHUR & LINDA RAE WEST, 1047 E 6TH CIR
Address: 1047 E 6TH CIR, BROOM-FIELD
Price: \$
Date Closed: 4/10/2013

Seller: JAY E & ELIZABETH W REED
Buyer, Buyer's Address: KRISTAN MIDDLEDORF, 950 GARNET ST
Address: 950 GARNET ST, BROOM-FIELD
Price: \$237500
Date Closed: 4/11/2013

Seller: RUTH R TATERA
Buyer, Buyer's Address: JANET F GREEN, 3324 W 126TH PL
Address: 3324 W 126TH PL, BROOMFIELD
Price: \$319000
Date Closed: 4/11/2013

Seller: SUSAN K LOVE
Buyer, Buyer's Address: KEVIN JAMES & RACHEL MICHELLE KRO-NCKE, 445 CHESTNUT WAY
Address: 445 CHESTNUT WAY, BROOMFIELD
Price: \$218000
Date Closed: 4/11/2013

Seller: CHERYL R TIMMERMAN
Buyer, Buyer's Address: RONALD J & MARGARET C BERG, 1140 CHOLLA LN # D
Address: 1140 CHOLLA LN # D, BROOMFIELD
Price: \$176000
Date Closed: 4/11/2013

Seller: MCKINNIE LIVING TRUST
Buyer, Buyer's Address: RON F & JUDY P BLACKWELDER, 16535 GRAYS WAY
Address: 16535 GRAYS WAY, BROOMFIELD
Price: \$700000
Date Closed: 4/11/2013

Seller: PARKWAY CIRCLE BROOM-FIELD LLC
Buyer, Buyer's Address: GIL C & KAREN A FISHER, 13594 VIA VARRA
Address: 13594 VIA VARRA, BROOMFIELD
Price: \$255000
Date Closed: 4/11/2013

Seller: THOMAS B & PATRICE E WINANS
Buyer, Buyer's Address: JOHN FREDERICK, 231 HIMALAYA AVE
Address: 231 HIMALAYA AVE, BROOMFIELD
Price: \$832500
Date Closed: 4/11/2013

Seller: PULTE HOME CORP
Buyer, Buyer's Address: GLENN P & CONSTANCE M SMITH, 4465 CRYSTAL DR
Address: 4465 CRYSTAL DR, BROOMFIELD
Price: \$672800
Date Closed: 4/11/2013

Seller: TRACEY A GALLAGHER
Buyer, Buyer's Address: KEITH & LISA BOYER, 14030 WESTHAMP-TON PT
Address: 15122 PRAIRIE PL, BROOMFIELD
Price: \$205000
Date Closed: 4/11/2013

Seller: JUDITH LYNN BASNETT
Buyer, Buyer's Address: JUDITH J COVA & MICHAEL T KELLY, 16512 CROSBY DR
Address: 16512 CROSBY DR, BROOMFIELD
Price: \$395000
Date Closed: 4/11/2013

Seller: VALDECASTILLO LTD
Buyer, Buyer's Address: INSAF LLC, 5810 W 73RD AVE
Address: 12920 LOWELL BLVD, BROOMFIELD
Price: \$780000
Date Closed: 4/11/2013

Seller: TAYLOR MORRISON COLO-RADO INC
Buyer, Buyer's Address: MICHAEL R & LINDA L MULCAHY, 14971 BLUE JAY CT
Address: 14971 BLUE JAY CT, BROOMFIELD
Price: \$607000
Date Closed: 4/11/2013

Seller: DONALD L MILLER LIVING TRUST
Buyer, Buyer's Address: DONALD L & CRESSA A MILLER, 2846 ELAINE DR
Address: 2846 ELAINE DR, BROOM-FIELD
Price: \$
Date Closed: 4/10/2013

Seller: PULTE HOME CORP
Buyer, Buyer's Address: KENNETH H & ROSALIE A KELLEY, 4546 HOPE CIR
Address: 4546 HOPE CIR, BROOM-FIELD
Price: \$484700
Date Closed: 4/12/2013

Seller: MATTHEW & REBECCA BEYER
Buyer, Buyer's Address: JEFFREY S & STACY F REDER, 13843 STAR PARK CT
Address: 13843 STAR PARK CT, BROOMFIELD
Price: \$608000
Date Closed: 4/12/2013

Seller: SPRUCE MEADOWS DEVEL-OPMENT LTD
Buyer, Buyer's Address: NATHAN EAMES, 14115 SHANNON DR
Address: 2526 SPRUCE MEADOWS DR, BROOMFIELD
Price: \$147500
Date Closed: 4/12/2013

Seller: BILL R & NIKKI L STUCKEY
Buyer, Buyer's Address: CHARLES & DEANNA COOK, 13885 SANDTRAP CIR
Address: 13885 SANDTRAP CIR, BROOMFIELD
Price: \$450000
Date Closed: 4/15/2013

Seller: COREY WIEGAND
Buyer, Buyer's Address: JACOB A & SHANNON L STARKOVICH, 440 HIMALAYA AVE
Address: 440 HIMALAYA AVE, BROOMFIELD
Price: \$455000
Date Closed: 4/15/2013

Seller: REMINGTON HOMES CO
Buyer, Buyer's Address: RENEE MCPHERSON, 3751 W 136TH AVE UNIT E2
Address: 3751 W 136TH AVE UNIT E2, BROOMFIELD
Price: \$259700
Date Closed: 4/15/2013

Seller: CHADD MEDINA
Buyer, Buyer's Address: JESSIE JAY CAIN, 12802 KING ST
Address: 12002 KING ST, BROOM-FIELD
Price: \$195000
Date Closed: 4/16/2013

Seller: TOLL CO I LLC
Buyer, Buyer's Address: ANTHONY R & ERIN T MCLEESE, 1825 TIVER-TON AVE
Address: 1825 TIVERTON AVE, BROOMFIELD
Price: \$711500
Date Closed: 4/16/2013

Seller: ZUNI WEST LLC
Buyer, Buyer's Address: STON-EBROOK CUSTOM HOMES LLC, 14642 PO BOX 16516
Address: 14642 STELLAS MEADOW DR, BROOMFIELD
Price: \$167500
Date Closed: 4/16/2013

Seller: ARAPAHOE LAND INVEST CO LLC
Buyer, Buyer's Address: COLO ST DEPT TRANSPORTATION, 4201 E ARKANSAS AVE
Address: MULT PROP,
Price: \$
Date Closed: 4/16/2013

Seller: ATHENA L & JOSHUA D HUB-BARD
Buyer, Buyer's Address: ALLISON M & PETER M SILVAGGIO, 2550 WIND-ING RIVER DR UNIT F3
Address: 2550 WINDING RIVER DR UNIT F3, BROOMFIELD
Price: \$222500
Date Closed: 4/16/2013

Seller: TRISTAN ANDRUSS
Buyer, Buyer's Address: NICHOLAS STOUT, 3785 SHEFIELD DR
Address: 3785 SHEFIELD DR, BROOMFIELD
Price: \$228000
Date Closed: 4/16/2013

BUSINESS DIGEST

OPENINGS

Sport Clips Haircuts opened a salon at 2323 30th St. in Boulder. The sports-themed haircutting franchise will be open from 9 a.m. to 8 p.m. Monday through Friday, 9 a.m. to 6 p.m. Saturday and 10 a.m. to 5 p.m. Sunday.

MOVES

Nonprofit organization **First Nations Development Institute** moved from 351 Coffman St. to 2432 Main St. in Longmont. Phone number remains the same, 303-774-7836.

NAME CHANGES

Bank of Commerce Mortgage changed its name to **Commerce Mortgage**. The California-based mortgage lender has an office at 1637 Pearl St., Suite 203, in Boulder.

BRIEFS

Lyons-based **Two Rivers Foods**, the maker of SolBites, all-natural cracker-and-spread packages, is expanding its distribution network. Two Rivers Foods will be offering its products in 100 more Whole Foods Market Inc. grocery stores and in all 263 Cost Plus World Market stores in 30 states.

Broomfield-based **Arca Biopharma Inc.** (Nasdaq: ABIO) will use a heart monitor made by **Medtronic Inc.** in a clinical trial for Arca's heart drug Gencaro. The trial will compare Gencaro to controlled and extended release metoprolol for prevention of atrial fibrillation in patients with heart failure and reduced left ventricular ejection fraction. Approximately 200 patients will be tested. Depending on the results of an interim analysis, the study could be expanded to include an estimated 420 additional patients. Each patient will have heart rhythm monitoring via a Medtronic device. Medtronic (NYSE: MDT) Medtronic is based in Minneapolis and has operations in Louisville.

RGS Energy, the commercial and utility division of Louisville-based **Real Goods Solar Inc.** (Nasdaq: RSOL), is working with Smart Energy Capital LLC on a \$20 million solar-installation project for the Stockton Unified School District in California. The 5.1 megawatts of solar power will bring clean energy to 18 schools and facilities in the district. The solar installations are expected to save the district \$600,000 on its energy bill in the first year. RGS also completed installation of solar-power systems at four Stop & Shop grocery stores in New York, bringing

the total number of Stop & Shop stores with RGS-installed systems to 32 in the Northeast.

Boulder-based **SparkFun Electronics LLC** has begun handling its public relations in-house through Lara Boudreaux, marketing department project manager. SparkFun previously engaged Boulder-based Catapult PR-IR for its marketing needs.

Charter jet-service company **Mountain Aviation** has added a Pilatus PC-12 turbo-prop aircraft to its fleet. The PC-12 has a cruising speed of 300 miles per hour and a range of 1,700 miles. It will be housed at Eagle County Airport in the Vail Valley and at Rocky Mountain Metropolitan Airport in Broomfield, where Mountain Aviation is headquartered. Mountain Aviation also has bases in Denver, Eagle, Aspen, Fort Collins and Boise, Idaho. It operates a fleet of Gulfstream, Hawker, King Air, Piaggio, Pilatus, Citation Jet and turbo-prop aircraft. Pilatus is based in Switzerland and has a manufacturing operation in Broomfield.

EARNINGS

Niwot-based natural foods company **Boulder Brands Inc.** (Nasdaq: BDBD) reported profit of \$45.6 million in first-quarter 2013, an increase of 29.9 percent from the same period a year earlier. The company experienced strong growth for its gluten-free brands, including its Udi's products made in Colorado, according to a press statement. Profit was \$35.1 million in the first quarter of 2012. Net revenue for the first quarter rose 34.5 percent to \$106.7 million, compared with net revenue of \$79.3 million in the first quarter of 2012.

Niwot-based shoemaker **Crocs Inc.** (Nasdaq: CROX) reported revenue of \$311.7 million and a profit of \$29 million, or 33 cents per share, for its first quarter that ended March 31. Revenue for the quarter increased 14.7 percent compared with revenue of \$271.8 million reported in the first quarter of 2012.

Deposits and loans increased during the first quarter at **FirstBank Holding Co.'s** branches serving the Boulder market. The Lakewood-based bank's deposits in the Boulder market increased 12.8 percent to \$636.9 million for the first quarter ended March 31 compared with \$564.4 million in the first quarter of 2012. Loan values were up 16.7 percent to \$348.5 million in the first quarter compared with \$298.6 million

in first-quarter 2012.

Broomfield-based can manufacturer **Ball Corp.** (NYSE: BLL) reported income of \$72 million for its first quarter that ended March 31, a decrease from \$88.3 million for the same period a year ago. The Broomfield-based company (NYSE: BLL) price per share for the quarter was 58 cents, an 8 percent decrease from 63 cents per share for the same period in 2012. Revenue was \$1.991 billion for the quarter, compared with \$2.042 billion for the same quarter a year earlier. Ball's subsidiary **Ball Aerospace and Technologies Corp.** in Boulder reported income of \$17.9 million for the first quarter of 2013, down from \$19.7 million for the same quarter in 2012. Revenue was \$231.4 million in the first quarter, compared with revenue of \$201.6 million in 2012.

Broomfield-based **Level 3 Communications Inc.** (NYSE: LVT) reported revenue of \$1.577 billion, for the first quarter of its fiscal that ended March 31, but the telecommunications company incurred a loss of \$78 million, or 36 cents per share. Level 3's loss narrowed compared with a loss of \$138 million, or 66 cents per share, on revenue of \$1.586 billion during the first quarter a year ago.

CONTRACTS

Longmont-based **DigitalGlobe Inc.** (NYSE: DGI) has expanded its customer base in China through its joint-venture partner Siwei Worldview. DigitalGlobe provides images of Earth taken by cameras aboard its satellites that orbit the planet. Financial terms of the agreements were not disclosed. Siwei WorldView secured an agreement to provide more than 3.4 million square miles of imagery, covering approximately 90 percent of China's landmass, to a prominent organization in the country. The imagery will support the organization's ongoing mission to create a nationwide basemap.

The food and beverage division of **Aspen/Snowmass** hired Boulder-based ad agency **Vermilion** to develop a brand message and program identity for its on-mountain restaurants. The goal is to reflect the progress Aspen/Snowmass has made providing healthy food using organic, locally sourced and ingredients.

Broomfield-based **Level 3 Communications Inc.** (NYSE: LVT) was hired by Medical Billing and Management Services LLC, one of

the largest radiology billing companies in the United States, to provide network services to support the growth of its business, to improve communications among its locations and to improve customer response times. MBMS, based in Newark, Delaware, provides billing services to more than 450 radiologists in the United States. Level 3's network is interconnecting six of MBMS' locations in Pennsylvania, New Jersey and Delaware.

MERGERS & ACQUISITIONS

Publicly traded **Fusion-io Inc.** (NYSE: FIO) acquired data-storage appliance firm **NexGen Storage Inc.** in Louisville for \$119 million. Salt Lake City-based Fusion-io paid \$114 million in cash and \$5 million in stock, according to a press statement. The company will add about 50 NexGen employees to its team. John Spillers, a founder of NexGen, will serve as senior vice president at Fusion-io and general manager of the NexGen Products division.

SERVICES

Broomfield-based **Corgenix Medical Corp.** (OTC BB: CONX), a developer and marketer of diagnostic test kits, and provider of contract services to the diagnostics, life sciences and pharmaceutical industries, expanded its contract-services business and launched a website, www.corgenix.net, dedicated to contract services. The new site complements the company website, www.corgenix.com.

The Boulder-based **Outdoor Industry Association** launched a tool to gather data on how companies manage chemicals used to manufacture clothing, shoes and outdoor equipment. Companies can use the software tool, which cost \$100,000 and was paid for by membership dues, to identify and reduce the future environmental impact of the outdoor products they manufacture. To input data into the software tool, go online to outdoordindustry.org/compilot. Information gathered could be used to market products in terms of how environmentally friendly they are.

Deadline to submit items for Business Digest is three weeks prior to publication of each bi-weekly issue. Mail to Editor, Boulder County Business Report, 3180 Sterling Circle, Suite 201, Boulder, CO 80301-2338; fax to 303-440-8954; or email to news@bcbr.com with Business Digest in the subject line. Photos submitted will not be returned.

AWARDS

AWARDS

Boulder-based **FreeWave Technologies Inc.** received a Smart Grid Product of the Year 2012 Award from SmartGrid.TMCnet.com, a TMC and Crossfire Media sponsored website. FreeWave's Cellular Bridge solution helps customers establish remote monitoring combining radio technology with cellular communications. It provides users with secure and reliable wireless communication capabilities for mission critical sensor applications.

Front Range Community College's president **Andrew Dorsey** received a Shirley B. Gordon Award of Distinction from Phi Theta Kappa, the international honor society for community colleges. The award recognizes outstanding efforts given toward promoting the goals of Phi Theta Kappa. FRCC has Phi Theta Kappa chapters at its campuses in Boulder and Larimer counties, and Westminster. Phi Theta Kappa recognizes academic achievement and provides its members with opportunities for growth and development through honors, leadership, service and fellowship programs.

Boulder-based advertising agency **The Fresh Ideas Group** received a 2013 Bulldog Bronze



Dorsey

Award for Best Food & Beverages Campaign. The agency received the award for its work on the 34 Degrees Sweet Crisp launch, a campaign to educate consumers and media on the new product. The campaign was divided into two phases, consumer and trade, with tactics consisting of targeted pitching, a New York City deskside media tour, traditional sampling efforts, trade shows, social media, and large-scale blogger outreach. 34 Degrees' media results grew from 5.3 million impressions in 2011 to 33.9 million in 2012 for a growth rate of 639 percent. The Bulldog Awards celebrate superior media and publicity campaigns and are determined by working journalists who base their decision on the campaign's extraordinary visibility and influence opinion, as well as on their creativity, command of media and technology and tenacity.

Marty Ralph and **Allen White**, scientists at the National Oceanic and Atmospheric Administration in Boulder, received 2013 Climate Science Service awards at a drought prediction workshop in San Diego sponsored by the Department of Water Resources and the Western States Water Council. The awards recognize ongoing assistance provided by scientists who have been working with the department on climate research.

Ruth Perry, food bank manager at Sister Carmen Center in Lafayette, will receive the Spring 2013 ASF Elders Who Inspire! Award from the Aging Services Foundation of Boulder County. The award will be presented at 1 p.m., Monday, May 12, in the auditorium at Centaurus High School.

NONPROFIT NETWORK

BRIEFS

Niwot-based **Community Food Share** is seeking volunteers to assist with the national Hunger Study. Taking place through August, study volunteers collect electronic surveys from clients at local pantries, shelters and meal programs that receive food donations from Community Food Share. Most volunteering will occur during weekday business hours. For more information, email Rebecca Bisping rbisping@communityfoodshare.org.

FUNDRAISERS

The I Have a Dream Foundation presents its **11th Annual Golf Tournament** Monday, June 3, at the Fox Hill Country Club in Longmont. The four-person scramble begins at 8 a.m. with a shotgun start. Teams will compete for various prizes on almost every hole. Breakfast and lunch will be provided and teams will have an opportunity to purchase mulligans and raffle tickets before play begins. A blind auction will run throughout the morning and a live auction will follow play during the awards luncheon. For registration and sponsorship information visit www.ihaveadream.golfreg.com.

Laura Fixler will present **Creating Sustainable Funding for Your Nonprofit**, an overview of the Benevon Model - a process for engaging and developing relationships with mission-focused individual donors, from 2 to 3:30 p.m. Thursday, June 6, at the Action Center, 8755 W 14th Ave., Lakewood. Learn how to make your organization more visible in your community; how to

identify and cultivate individual donors who are passionate about your mission; how to convert existing donors into major donors and how to engage your board in the fundraising process without requiring that they ask for money.

GOOD DEEDS

Xcel Energy Inc. donated \$4,000 to the **Aging Services Foundation of Boulder County** for the nonprofit organization's Project Hope. The project helps keep frail, low-income elders in their homes through a combination of rental assistance, care coordination and basic support services.

GRANTS

WOW! Children's Museum in Lafayette received a \$2,000 grant from the Boulder Flatirons Rotary Club. WOW! will use the grant to support the display of Go Figure!, a traveling exhibit on display at the museum, September through November. Go Figure! is a national traveling exhibit created by Minnesota Children's Museum and the American Library Association. The exhibit introduces early math concepts, such as sorting and measuring, through kid-size environments inspired by familiar children's books.

The **Latino Task Force of Boulder County** received a \$50,000 grant from the **Colorado Latino Age Wave**, to develop a plan, in collaboration with agencies and community groups in Boulder County, to provide information to help aging Latinos connect with services and resources in the county.

ON THE JOB

ARTS

The Dairy Center for the Arts hired **Beth Smith** as development coordinator. Previously, she was the development coordinator for the Children's Health Investment Program in Chesapeake, Virginia. The Dairy Center for the Arts offers performing and visual arts experiences to the Boulder community. It hosts 15 resident arts organizations; it provides three performance theaters, three visual art gallery spaces, 25 music and dance rehearsal studios and the 60-seat art house cinema, The Boedeker Theater.



Smith

BIOSCIENCE

Derek Cole was appointed chairman of the board of the Colorado BioScience Association at the trade group's annual meeting May 1. Cole, president of Investor Relations Advisory Solutions LLC in Broomfield, takes over chairman duties from **Steve Orndorff**, chief executive of Broomfield-based Ariel Pharmaceuticals Inc. Cole has 22 years of experience in the capital-markets and corporate-planning sectors. He has 16 years of dedicated investor relations, corporate communications and media relations experience focused on supporting the development of private, small- and mid-cap companies. New officers on the board include vice chairman **Mark Spiecker**, CEO, Sharklet Technologies Inc. in Aurora; treasurer **Jim Wilson**, partner, Ernst & Young in Denver; and secretary **Lisa Drake**, director of government affairs for Monsanto Co. in Englewood. New board members include **Bill Marshall**, president and CEO of miRagen Inc. in Boulder; **Chris Myatt**, co-founder and CEO of MBio Diagnostics Inc. in Boulder; **Bob Reddy**, director of global marketing, Medtronic Navigation Inc. in Louisville; **Brenda Fielding**, executive vice president of regulatory and strategic development at Clinipace Worldwide in Boulder; **Scott Larson**, senior vice president of Terumo BCT in Lakewood; and **Brett Lund**, executive vice president of Gevo Inc. in Englewood.

Boulder-based bioscience firm **Actium Biosystems LLC** appointed pharmaceutical scientist **Jessie L.-S. Au** to its scientific advisory board. Au recently resigned her position as professor in the School of Pharmacy at The Ohio State University and is an independent cancer research scientist and consultant. During her career she has been one of the top recipients of grants from the National Institute of Health with a career total of \$140 million. Currently, she is the lead investigator for more than \$5 million in NIH grants on various cancer research topics. Actium's scientific advisory Board includes Drs. **Edward M. Messing**, **Michael O'Donnell** and **Craig S. Rosenfeld**, and Ph.D's **Bruce F. Mackler** and **Richard Willson**.

EDUCATION

IBMC College, with campuses in Fort Collins, Greeley and Longmont, hired **Mitch Thomas** as chief operating officer. Thomas will be responsible for overseeing companywide operations. Most recently, Thomas was vice president of the Denver Online Center at Ashford University, vice president of the Iowa Online Center at Ashford University, vice president of Westwood College Online and campus director at Westwood College of Aviation Technology Los Angeles.



Thomas

University of Colorado-Boulder professors **Kristi Anseth** and **Henry Kapteyn** have been elected members of the National Academy of Sciences, a top honor recognizing scientists and engineers for their distinguished and continuing achievements in original research. Anseth works in the chemical and biological engineering department, Kapteyn works in the physics department. Anseth and Kapteyn bring the number of CU-Boulder faculty members who have been elected to NAS to 27. The academy elected 84 new members in 2013, along with 21 foreign associates from 14 countries.

ENGINEERING

Drexel, Barrell & Co. promoted **Keith E. Hensel** to senior associate. Hensel is a civil engineer in the company's office in Boulder. Hensel has a bachelor's degree in civil engineering technology from Metropolitan State College and has 28 years of engineering experience. Drexel, Barrell provides civil, water resources, traffic and transportation engineering, and land surveying from its offices in Boulder and Colorado Springs.



Hensel

GOVERNMENT

Former Boulder mayor **Shaun McGrath** was named regional administrator of the U.S. Environmental Protection Agency's Region 8 Office in Denver, covering Colorado, Montana, North Dakota, South Dakota, Utah, Wyoming and 27 tribal nations. McGrath most recently worked at Wheelhouse Associates based in Nederland, where he co-led the policy, program and technology integration company's efforts to help governments advance clean energy and environmental goals. Prior to that, he was executive director of the American Solar Energy Society in Boulder.

John Hilgers has been hired as planning director for the city and county of Broomfield. Hilgers takes over for Dave Shinneman who, since his promotion to community development director in December, has been serving in both roles. Hilgers has been the planning director for Waconia, Minnesota since 1988.

HIGH TECH

Louisville-based Coalfire Systems Inc. added Mark **Weatherford**, former top cybersecurity official at the Department of Homeland Security, to its advisory board. Coalfire provides information technology audit, risk assessment and compliance management products.

Boulder-based FreeWave Technologies Inc. hired engineers **Dan Bowen**, **Vikram Shah** and **Alan Doak**. Bowen, who will serve as the software development manager of the company's engineering team, has more than 25 years

of experience developing, managing and delivering complex software systems. Shah was hired as software engineer, and Doak was hired as a senior radio frequency engineer.

UQM Technologies Inc. (NYSE: UQM), a manufacturer of electric propulsion systems based in Longmont, named **David I. Rosenthal** treasurer and chief financial officer. He is taking over for **Donald A. French**, who is retiring after 25 years as the company's CFO. Rosenthal has more than 30 years of experience in finance and accounting in senior leadership roles across a variety of industries. Rosenthal will lead accounting, finance, investor relations and human resources. Previously, Rosenthal was a director and served as interim president and chief executive of Cyanotech Corp., a publicly traded manufacturer of nutritional supplement products. He is a certified public accountant and holds an MBA from California State University and a bachelor's degree in business administration from the University of California, Berkeley.

HOSPITALITY, RECREATION

Boulder-based A Spice of Life Catering hired **Danielle Staunton** to run its new Café Division. The division provides in-house café services to corporations with 250-plus employees along the Front Range, from Longmont to Denver. Staunton has 15 years of sales, marketing and client services experience.

MANUFACTURING

Broomfield-based Ball Corp.'s (NYSE: BLL) board of directors elected **John A. Hayes**, the company's president and chief executive officer, as chairman of the board. **R. David Hoover**, who had been chairman since 2002, will remain on the board as a director. Additionally, the board elected **Michael W. Feldser**, **Gerrit Heske** and **Robert D. Strain** as new corporate officers, appointed **Theodore M. Solso** as the corporation's lead independent director and announced **Erik H. van der Kaay**'s retirement from the board.

Deadline to submit items for On the Job is three weeks prior to publication of each biweekly issue. Mail to Editor, Boulder County Business Report, 3180 Sterling Circle, Suite 201, Boulder, CO 80301; fax to 303-440-8954; or email to news@bcbcr.com with On the Job in the subject line. Photos submitted will not be returned.

CALENDAR

MAY

11 Boulder County Home & Garden Magazine will present the **6th annual Boulder Home & Garden Fair** from 10 a.m. to 4 p.m., Saturday, May 11, at the Twenty Ninth Street retail district in Boulder. Attendees can talk to experts who will be on hand to talk about home and garden projects. Live music, product demonstrations, gourmet food truck, llama petting zoo.

14 Ed Hegwood, an instructor with Rocky Mountain Education Center and a principal of Critic Environments LLC, will present **HVAC Equipment Upgrades** at the Colorado Green Building Guild's Brown Bag Series from noon to 1:30 p.m., Tuesday, May 14, at the REI Community Room, 1789 28th St., Boulder. Networking takes place starting at 11:30 a.m. Building owners can learn how to extend the useful life of the HVAC system, reduce the maintenance cost, protect the environment by eliminating harmful refrigerants, and increase the unit efficiency. Register online at www.coloradogreenbuildingguild.org.

15 Attorney Gennaro DeSantis will present **Legal Aspects of a Start-up** from noon to 1 p.m., Wednesday, May 15, at the Lafayette Chamber of Commerce, 1290 S. Public Road, Lafayette. Event is free. Register online at www.lafayettecolorado.com.

Fourth Annual Boulder Startup Week will be

from May 15 to 19 at the Boulder Theater, 2032 14th St., Boulder. Approximately 60 networking and business education events to choose from. For more information and to register go online at BoulderStartupWeek.com.

17 GoldLab 4th Annual Symposium - The Biological and Social Evolution of Healthcare: Rube Goldberg and Time, will be from 8:30 a.m. to 6 p.m., Friday, May 17, at the Muenziner Auditorium. Discussions about the intellectual, scientific, economic and social aspects of health care.

18 Strawberry Festival Antique Show will be from 10 a.m. to 5 p.m. Saturday, May 18, and 11 a.m. to 4 p.m., Sunday, May 19 at the Boulder County Fairgrounds in Longmont. Show features 80 dealers in high-end antiques and collectibles, from around Colorado and out of state. Cafe will serve barbecue sandwiches and strawberry shortcake with freshly whipped cream. Cost is \$5 per person and children under 12 are free. Fundraiser benefiting historic preservation and education.

21 Anna Lappe, author of "Diet for a Hot Planet," and Lindsey Allen, director of the Rainforest Action Network, will present **Our Food, Our Forests, Our Climate**, at 7 p.m., Tuesday, May 21, at Rembrandt Yard, 1301 Spruce St., Boulder. Cost is \$125 for VIP, \$35 general admission and \$20 for students. Register online at <http://ranbenefit-boulder-rese.eventsbrite.com/#>.

23 The Boulder County Business Report presents **Mercury 100**, a celebration of the fastest-growing private companies in Boulder and Broomfield counties, from 5:30 to 7:30 p.m. Thursday, May 23, at the Omni Interlocken Resort, 500 Interlocken Blvd., Broomfield. Tickets are \$45 each. Table of four with company logo and reserved seating is \$225, and table of eight with company logo and reserved seating is \$400. Register online at www.bcbcr.com and click on events.

JUNE

1 Louisville Chamber of Commerce presents the **4th Annual Taste of Louisville Half Marathon and 5K** on Saturday, June 1. Entry fee is \$60 for half marathon (add \$10 after May 30) and \$25 for 5K (add \$5 after May 30). Signup online at tastehalf.com.

2 A Women's Empowerment Workshop will be held from 9 a.m. to noon, Sunday, June 2, at the Avalon Ballroom, 6185 Arapahoe Road, Boulder. Yoga from Om-Time Yoga, a self-defense class from woman-owned dojo Boulder Quest Center, and a belly dancing workout with Tribe Nawaar. Other sponsors include lululemon and Wish Garden Herbs. All three workshops, plus refreshments, goodie bags and silent auction for \$25. Proceeds benefit Safehouse Progressive Alliance for Nonviolence. Register online at www.safehousealliance.org.

8 SparkFun Electronics' fifth annual **Autonomous Vehicle Competition** will take place at the Boulder Reservoir from 8:30 a.m. to 5 p.m., Saturday, June 8. Day-long event is free for spectators. This year's event will include an aerial and ground vehicle course, new class categories and new market checkpoints. To register a vehicle visit <http://avc.sparkfun.com/>.

Deadline for Calendar items is three weeks prior to publication. The weekly events calendar alternates with the monthly events calendars; each appears once every other issue. Mail Calendar items to Calendar, Boulder County Business Report, 3180 Sterling Circle, Suite 201, Boulder, CO 80301-2338 or news@bcbcr.com with Calendar as subject.

PRODUCT UPDATE

Boulder-based **SEP Software Corp.** completed the certification of SEP sesam Version 4.2 for Microsoft Windows 2012. SEP Software becomes one of the first enterprise class backup and disaster recovery solutions to be certified to offer complete backup protection for all Windows environments, including full online support for Exchange, SharePoint and Hyper-V.

Longmont to consider annexing 11.6 acres

LONGMONT — The Longmont City Council on May 21 will consider annexing 11.6 acres in south-east Longmont to accommodate the proposed Quail Commercial Center.

The site is located at the north-east corner of U.S. Highway 287 and Quail Road west of the 49-acre Quail Campus, which is home to the Longmont Museum and Longmont Recreation Center.

Before the annexation is considered, a property swap involving four parcels between the city of Longmont and MNR LLC must be approved. The swap would give MNR the space it wants, and the city would acquire land that would be incorporated into the St. Vrain Greenway.

City planner Don Burchett said the city requires a “dollar for dollar” land swap.

Property owner MNR LLC, headed by William Novell, has submitted plans to construct a mix of commercial and residential including a Homewood Suites hotel, mixed-use buildings and a pair of tennis courts for public use. MNR operates the Hampton Inn, which is north of the proposed project.

The architect on the project is Tom Moore of Moore & Bishton Architects PC in Longmont.

BROWNSTONES PLANNED: Construction will begin before the end of the year on a series of town homes patterned after Chicago-style row houses, which will be built on the northwest corner of Fourth Avenue and Terry Street in downtown Longmont.

The Terry Street Brownstones will consist of 14 upscale one-, two- and three-bedroom town homes with brick exteriors.

The development will be built by Daystar Enterprises LLC, which was founded in 1978 by Kevin Miller of Longmont. He remains as one of three Daystar partners along with Broomfield’s mayor Pat Quinn and another Longmont resident, Ken Davis.

Longmont-based Moore & Bishton Architects PC designed the town homes.

Daystar is buying the land from the Lehman family, former owners of the Longmont Times-Call, a newspaper whose building is diagonally across Fourth and Terry from the site of the brownstones. The land has not yet changed hands from the Lehmans to Daystar but is under contract, and plans for the townhomes await final approval by the city.

Financial terms of the property sale and estimated cost of the project were not disclosed.

BOULDER VALLEY

RECORD RENTAL RATES: Residential rental rates in Boulder and Broomfield counties have hit an all-time high.

The two counties are those in the



COURTESY MOORE & BISHTON ARCHITECTS PC

The development of the Quail Commercial Center in Longmont is contingent on a land swap between the city of Longmont and MNR LLC and the annexation of 11.6 acres. The mixed-use project would be anchored by a Homewood Suites extended stay hotel.

Denver metro area that continue to have the lowest vacancy rates and the highest rents per square foot, according to the latest Denver Metro Apartment Vacancy and Rent Survey, released by the Apartment Association of Metro Denver and the Colorado Division of Housing.

The first-quarter vacancy rate in the combined Boulder-Broomfield market was 3.2 percent, according to the report, and the average monthly rent was \$1,150.02.

The first-quarter vacancy rate dropped from 3.7 percent in fourth-quarter 2012, according to a Colorado Division of Housing press release.

Rental rates increased during the quarter. Boulder/Broomfield is the Denver metro area’s most expensive

market, based on rent per square foot, which is \$1.33. Only in Douglas County is the average monthly rent higher, at \$1,186.34.

The metro area vacancy rate was 4.6 percent in first-quarter 2013, down from 4.9 percent in first-quarter 2012. It was the second-lowest vacancy rate in any quarter since first-quarter 2001, according to the survey.

The average rent across the metro area increased to \$992 in the first quarter, up 4.2 percent from 2012’s first-quarter average rent of \$952.

In local submarkets, Broomfield had a 4.5 percent vacancy rate and an average rent of \$1,173. The university area of Boulder had a 0.3 percent vacancy rate, with an average rent of \$966.90. The rest of Boulder report-

ed a 1.4 percent vacancy rate, with an average rent of \$1,207.25.

LUXURY HOME SALES DOWN: The number of luxury home sales in the Boulder Valley dropped 25 percent in March compared with the same month a year ago, according to a report released by Coldwell Banker Residential Brokerage.

In March, 12 luxury homes sold — 10 in Boulder County and two in the city and county of Broomfield, according to Steve Maita, a spokesman for Coldwell Banker. In March 2012, 16 luxury homes sold in the Boulder Valley, he said. The figures are based on Multiple Listing Service data of homes sold for more than \$1

► See **Real Estate, 21A**



MOORE & BISHTON ARCHITECTS PC

This architectural rendering shows the Terry Street Brownstones as the townhomes would look along the west side of Terry Street north of its intersection with Fourth Avenue in Longmont.

REAL ESTATE from 20A

million on a monthly basis in the Denver metro area.

The average sale price increased for homes in the Boulder Valley, according to the report. The average sale price was \$1,441,350, a 3.48 percent increase from the same month in 2012, Maita said. The average sale price in March 2012 was \$1,392,794.

A home on the east side of Boulder at 3853 57th St. sold for \$2.3 million in March, the top-selling luxury home in the Boulder Valley, according to the report.

Across the Denver metro area, the number of luxury home sales increased 45 percent from the same period a year ago. Seventy-one homes in the metro area — including those in the Boulder Valley — sold for more than \$1 million. In March 2012, 49 luxury homes sold.

The average luxury home sale price across the metro area was \$1,534,964. The high end of the market also was strong, with 10 sales of more than \$2 million each.

Two other key market indicators also improved in March, according to the report. Homes sold more quickly than they have in recent months, and sellers received a higher percentage of their asking price than they have in recent months.

BROOMFIELD

WHITEWAVE SPACE: Natural foods company WhiteWave Foods Co. is seeking space in Denver for a corporate office it wants to open in June, according to a company spokeswoman.

Employees at the Denver office will perform “certain corporate functions” of WhiteWave, said Sara Loveday, who works in WhiteWave’s office in Broomfield. The new location will not impact WhiteWave’s North American division office in Broomfield, Loveday said.

No further details were available from WhiteWave (NYSE: WWAV), which is in a quiet period mandated by the U.S. Securities and Exchange Commission before its quarterly earnings announcement scheduled for May 9, Loveday said.

WhiteWave became a publicly traded company Oct. 26, although parent Dean Foods Co. in Dallas owns a majority stake. Dean Foods (NYSE: DF) plans to keep about a 20 percent stake in WhiteWave after it spins off the rest of its financial interest in the company this month, according to the company’s February quarterly earnings statement.

WhiteWave makes and sells Silk

soy milk beverages, Horizon Organic dairy products, International Delight brand creamers and Land O’Lakes brand products.

Boulder entrepreneur Steve Demos founded WhiteWave in Boulder in 1977. Dean Foods acquired the company in 2002. WhiteWave reported in December that it has about 1,730 employees, including about 465 in Broomfield.

ERIE

MOVING FROM BOULDER: Columbine Appliance & Fireplaces will move its store in Boulder at 1780 55th St. to the town of Erie.

Columbine, owned by Doug Salmen, has been operating in Boulder County for 55 years. It also has a showroom in Longmont at 1108 Francis St., which will remain open.

“We outgrew our space in Boulder,” Salmen said. “And our customer base has grown geographically. We think this move puts us in a more central location to serve our customers.”

The company purchased an 18,000-square-foot building in October at 1020 Carbon Court, Unit A, in Erie, for approximately \$1 million, according to Paula Mehle, economic development coordinator for the town of Erie.

Salmen said his company will continue to provide service to customers in the Boulder area, including service on appliances. “We stopped selling appliances about a year ago, but we became a preferred service provider for several appliance brands.” Top on this list is Whirlpool Corp., whose brands include Whirlpool, Maytag, Amana, Jenn-Air, KitchenAid, Brastemp, Gladiator, Consul and Bauknecht. Columbine is one of 93 Whirlpool preferred service providers nationwide. Salmen said appliance service makes up 80 percent of his business, and fireplace sales and service makes up about 20 percent.

The company’s showroom and service area will take up about 7,500 square feet of the building and feature approximately a dozen burning fireplace displays and a variety of gas barbecues. Salmen said there will be room to set up a technician training facility and offer classes and events.

Norm DeHart of Guidance Corporate Realty Advisors represented Salmen Columbine Appliance.

JOHNSTOWN

ADDING A PARTNER: George Seward, owner of Vista Ag Properties

LLC in Yuma, has become a part owner of the undeveloped Pratt Technology Campus in Johnstown along the east side of Interstate 25.

Pratt Management Co. reorganized the entity that owns the land from Pratt Properties LP to Seward & Pratt LLC in March.

Al Linton with Pratt Management Co. said because the ownership entity was reorganized the transaction was not recorded as a sale. Terms of the deal were not disclosed.

“Development of the property is still in a holding pattern,” Linton said. “We are looking for a buyer or a group to come in and develop the entire parcel.”

The property has been annexed into Johnstown and is zoned for commercial use: office and retail, hospitality, research and development, manufacturing, production, light industrial and service. Water and sewer lines are in place to serve the site with a full delivery water agreement with the town of Johnstown. Natural gas and electricity are available adjacent to the site.

Seward & Pratt LLC owns the mineral rights.

LAFAYETTE

JAX CENTER JUMPING: Music, food and drink are themes of retail stores open or slated to open in the 93,000-square-foot shopping center around the Jax Ranch and Home store at 400 W. South Boulder Road.

A farmer’s market is scheduled to start Sunday, May 12, in a pedestrian area being created at the rear of the shopping center, said Jax Mercantile Inc. owner Jim Quinlan. Quinlan bought the shopping center last fall for \$2.8 million, opening the 40,000-square-foot Jax store on Nov. 17.

The Unseen Bean Inc. coffee roasting store is open in the shopping center, as is Lafayette Music, Quinlan said. Subway, Thai Kitchen and Krishna Kafe restaurants also are open in the shopping center, along with an Herbal Wellness store and Krishna Groceries, said Debbie Wilmot, a Lafayette spokeswoman.

Slated to open in the next couple of weeks are the Bistro 503 restaurant, the Front Range Brewing microbrewery, Gourmet Cheese Pantry Shoppe, the Cottage Home gifts and home furnishings store, and a Boulder Piano Gallery showroom, Quinlan said.

Later this spring, Juliana’s Bakery and Cakery and the Stone Hearth and Patio store also are in the works, Quinlan said. The Wine Cellar wine store plans to open there as well.

Quinlan said he also is negotiating with representatives of a sushi restaurant and a medical uniform, or “scrubs” store to fill the two remaining 1,500-square-foot spaces in the shopping center. He wants to find a flower shop to operate out of a former 200-square-foot ATM location in the shopping center.

Shopping center lease rates were set below market rates to draw in tenants, Quinlan said, declining to give specific prices. He estimated that he has spent more than \$500,000 to make various improvements to the center, including redevelopment of the pedestrian plaza in the rear. The plaza area also will be available for musical events, craft fairs and other community events, he said.

“I think it will make Lafayette more of a destination,” Quinlan said of the scheduled Sunday farmer’s markets.

The Jax Ranch and Home store carries hardware, clothing and shoes, and horse, pet and agricultural products. A 33,000-square-foot Jax outdoor gear store nearby at the intersection of U.S. Highway 287 and South Boulder Road soon will carry bicycles and archery equipment, Quinlan said.

That store also offers other Jax signature products: outdoor clothing, military surplus items and gear for camping, hunting and fishing. Fort Collins-based Jax Mercantile Inc. has six locations along the Front Range.

LOUISVILLE

MEDTRONIC LEASES IN CTC: Medtronic Navigation Inc. has leased 40,657 square feet of space at 1480 Arthur Ave. in the Colorado Technology Center in Louisville.

Medtronic Navigation is a division of medical device-maker Medtronic Inc. (Nasdaq: MDT), based in Minneapolis. It has three locations in Colorado, with operations in Denver, Parker and the Coal Creek Business Park in Louisville.

The lease at 1480 Arthur, which will be used primarily as a production facility, will allow the company to expand its presence in the area, according to Ryan Good, vice president for leasing/sales of Etkin-Johnson Group, who negotiated the transaction with Todd Wheeler of Cushman & Wakefield in Denver, who represented Medtronic.

Medtronic plans to move into the space in July, which is part of a 92,576-square-foot office/flex building built and owned by Denver-based Etkin-Johnson Group.

DILLARD’S from 3A

more in-depth to what a reasonable value would be,” Arnold said.

Sam Forsyth, an advanced-appeals deputy in the Boulder County Assessor’s office, agreed with Arnold. Forsyth, who worked on the Dillard’s department store valuation, said the county’s valuation of the property only is meant to be used for tax purposes.

“The city and the developer and Dillard’s might have a different basis for how they want to evaluate this for their purposes,” Forsyth said.

A Dillard’s representative did not immediately return a call requesting comment. Company representatives in April said in a statement that Dillard’s is “dis-

appointed” at the city council’s decision to authorize the eminent-domain process.

Mall redeveloper NewMark Merrill has negotiated unsuccessfully with Dillard’s over various strategies for its 94,000-square-foot building and surrounding property in the past year, offering a final cash price of \$3.5 million at

the end of March. Dillard’s holds veto power over any redevelopment of property at the site.

NewMark Merrill bought the indoor mall for \$8.5 million last year. The existing mall is scheduled to be demolished, starting this summer, and a new shopping center is slated to open for the 2014 holiday shopping season.

Hick: Sign bill on rural renewables

Overblown. That's how we would describe the visceral reaction to the Colorado General Assembly's passage of new renewable-energy mandates for rural electricity providers.

Senate Bill 252, which passed the Legislature last week, is in the hands of Gov. John Hickenlooper for signature. The bill requires rural electrical cooperatives, including Tri-State Generation and Transmission Association and Intermountain Rural Electric Association, to generate 20 percent of their electricity from renewable sources by 2020, versus 10 percent today. For-profit companies such as Xcel Energy and Black Hills Energy already are required to achieve 30 percent renewables by 2020.

EDITORIAL

SB 252 passed the Legislature after an amendment that reduced the requirement from 25 percent to 20 percent. We believe the compromise was warranted, given the lower population of rural areas.

But the compromise was not enough for opponents, who argue that the requirement will drastically increase the cost of electricity for rural customers, even though the bill states that the standard is reduced if electricity costs would increase by more than 2 percent.

That's a small price to pay for legislation that will generate jobs in the renewable-energy sector, reduce pollution and foster economic development. Those advantages don't mesh well with an old narrative espoused by rural legislators: that the Front Range, principally the Denver area, tends to bully rural parts of the state.

This is not about bullying. It's about increasing the state's portfolio of renewable energy, thereby reducing pollution. That it will have the residual effect of creating jobs in the solar, wind and other renewable sectors is an added bonus.

This bill is a fair compromise, allowing rural areas to realize the same benefits as the Front Range.



Mercury 100 honors fastest-growing

Reception event brings companies from many sectors

Consider yourself invited. One of the region's premier business events will take place May 23 at the Omni Interlocken Resort in Broomfield. Mercury 100, honoring the fastest-growing private companies in the Boulder Valley, will unveil those companies that have achieved the greatest growth regionally. The list is compiled by the Boulder County Business Report's research team, led by Mariah Gant.

Companies will be honored based on two-year revenue growth, from 2010 to 2012. Firms must be based in Boulder or Broomfield counties and must have recorded revenue of at least \$150,000 in 2010. We'll present two categories, one with companies reporting less than \$2 million annually, and one with companies with more than \$2 million in annual revenue (50 companies in each).

This year, we've upped the ante a bit, contracting with regional accounting firm EKS&H PC to conduct random audits of the results, validating numbers that have been submitted. We're grateful to Jim

Cowgill and Hy Harris, who manage the firm's office in Boulder, and the rest of the EKS&H team for its efforts.



PUBLISHER'S NOTEBOOK

Christopher Wood

added a second event at the Boulder County Business Report, focusing on this region.

I've long said that Mercury 100 is my favorite of our many events. Although our other programs are instructive and inspirational, there's something inherently fun in gathering leaders of fast-growing private companies in a room for a cocktail party and celebration.

Mercury brings together people from a variety of different industries, and each year reveals a different trend, with tech firms dominating one year, construction companies the next. It's a perfect microcosm of what's going on in the economy overall: During recessions, it can be difficult to find enough companies to

create an interesting and valid ranking. But as the economy rebounds, submissions tend to flow in.

And companies rightfully are proud of these achievements, often tallying the number of years that they've made the list. Achieving a Mercury 100 ranking in one year is difficult enough; to do so repeatedly is remarkable.

To make it fun and create some suspense, Mercury 100 companies do not know where they rank until the event. We will conduct live tweets of the countdown, beginning at 50 in each category and continuing until we hit No. 6. The Top 5 in each category will be presented live, and we'll hear from their leaders about what prompted their companies' exceptional growth.

Mercury 100 sponsors include EKS&H PC, the Omni Interlocken Resort, Bolder Staffing, McGladrey, Wells Fargo, the Better Business Bureau of Denver/Boulder and BSC Signs. Additional sponsorships are available.

Registration costs \$49 through May 19, \$59 thereafter. Visit www.bcbr.com, or call Kevin Loewen at 303-630-1945 for information.

See you there!

Christopher Wood can be reached at 303-440-4950 or via email at cwood@bcbr.com.

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Clarifying costs for transportation funding

The guest opinion written by Angelique Espinosa and Elisabeth Patterson of the Boulder Chamber, published April 26 in the Boulder County Business Report, warrants a response and clarification relative to the potential transportation maintenance fee, or TMF, which is being considered by the Boulder City Council for placement on the November ballot.

In the piece, the authors wrote, “Based on the city’s proposed options, which range from \$2.5 million to \$5.6 million yearly, the commercial and retail users would pay the highest rate, \$16,000 to \$20,480 annually, and warehouses the lowest, \$525 to \$672 annually.”

This statement requires clarification. We know the chamber doesn’t intend to mislead the community. This response is not meant to point fingers, but rather to clarify the facts.

The table from which these figures were obtained was part of the April 9 study session materials prepared by city staff. The table provides examples of what commercial properties of certain sizes could expect to pay annually if a TMF was implemented.

The price range for retail would not equal \$16,000 to \$20,480 annually. Instead, these figures were associated with an example for a large multitenant mixed-use develop-

ment that is 160,000 square feet. A mixed-use development of this size is comparable to the estimated size of the redevelopment project where the old Daily Camera building is located, and would contain several different retail tenants. This particular example is exponentially larger than the vast majority of properties.



GUEST OPINION

Macon CowlesJessica Yates

Each retail tenant within a large multi-tenant complex would pay a fraction of that cost. For example, a retail store like GoLite on Pearl Street Mall is approximately 3,800 square feet, and the estimated annual cost to a store of that size would be between \$380 and \$836. This is a significant difference compared to the \$16,000-plus figure stated in the previous column.

The cost for commercial properties under the current proposed methodology for the TMF is 10 cents per square foot for the smallest TMF option and 22 cents per square foot for the high-

est option. Property owners or retail tenants can estimate their potential TMF under the proposed methodology by doing simple math based on their square footage. In addition, the example used by the authors for a warehouse property is for a sample development of 42,000 square feet. The rates proposed for warehouses range from one cent per square foot to 3 cents per square foot at the low and high end of the revenue range.

The authors are correct that the University of Colorado, the federal labs and BVSD would be charged under a TMF. These organizations and their employees and students are part of this community, using and benefitting from the transportation system just like everyone else. A tax instead of a fee would exempt these organizations from having to pay. However, rates for everyone else would be approximately 12 percent higher in order to generate the same amount of funding for the system.

We understand that almost no one wants to pay more in taxes or fees. However, as we continue with our public process, we hear from most people that they understand the need. Costs for materials have increased significantly over the years and sales tax revenue hasn’t kept up. In fact, the city had 20 percent fewer dollars to spend annually on transportation in

2012 than it did in 2002, and the purchasing power of the city has dropped 39 percent over the same time because of cost inflation. Boulder’s award-winning multimodal transportation system plays a significant role in attracting businesses and employees and in making Boulder a special place to live and work. Our ability to maintain what we have, much less make improvements, is diminishing and we will continue to fall behind our maintenance standards. The city is trying to figure out, with the community’s input, the best way to increase transportation revenue. We encourage everyone to voice their opinion on this issue and get involved.

The chamber’s opinion is that it would prefer to see a tax instead of a fee so that community members could continue to have a vote on changes to the tax. This is an understandable concern and one that city council is also considering. No decisions about what will go on the ballot in November have been made yet. However, an informed conversation is the goal.

Macon Cowles served on the city of Boulder’s Planning Board from 2001 to 2006 and has been a city councilman since 2007. Jessica Yates has served on the city’s Transportation Advisory Board since 2010 and the city’s Capital Investment Strategy Committee.



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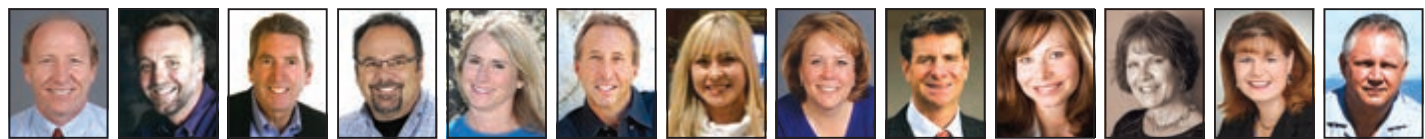
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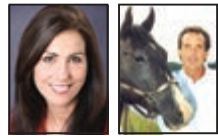
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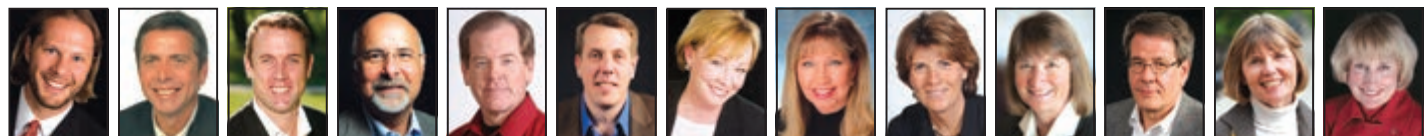
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