

BOULDER COUNTY BUSINESS REPORT

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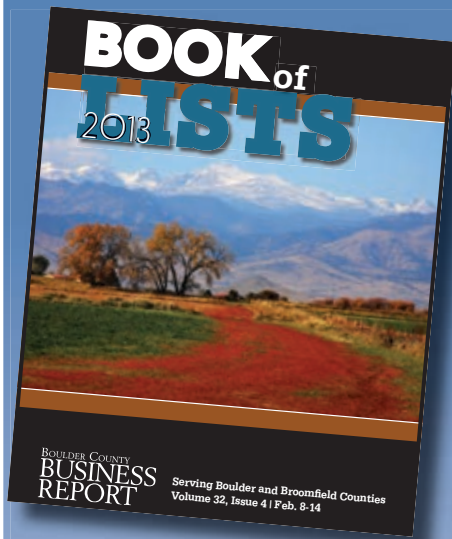
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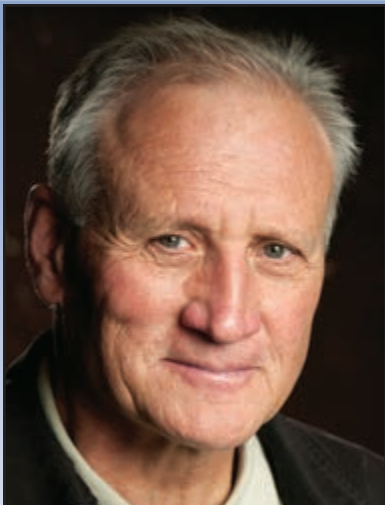
**YOUR FULL ISSUE OF THE
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Volume 32 | Issue 22 | October 11 - 24, 2013



Book of Lists

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There are many times that life needs a scorecard and this is one of them. Success should be shared with clients, friends and family, and the Boulder County Business Report Book of Lists is Colorado Landmark, Realtors' most preferred way to do it. We value our participation in the Book of Lists every year and make it one of our top priorities.

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President and Managing Broker
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Pat Garner

Principal
Broomfield Academy



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As a Colorado-based business that works with other local companies here and throughout the state, we find BCBR a vital resource to stay on top of what's happening in our community. The Book of Lists is an excellent summary of our hottest companies and who is doing what. We congratulate all of the companies that contribute to our local economy and our families.

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President and CEO
Denver/Boulder BBB



The Boulder County Business Report's Book of Lists is a high-value resource for our planning and business development. I would recommend it for anybody doing business in Boulder.

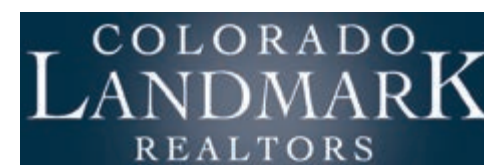
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NONPROFITS
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11A



**WOMEN-OWNED
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GreenPlay helps
heal flooded parks
15A

Volume 32 | Issue 22 | Oct. 11-24, 2013

Feds: Fix flood damage by the book

BY JEFF THOMAS
news@bcbr.com

Army Corps looks out for waterways

When it comes to working in streams, lakes, wetlands and, really, around any waterway you can conceive of, Uncle Sam certainly wants to hear from you.

The good news for governments, businesses and private landowners is that the U.S. Army Corps of Engi-

neers has been working frantically to make sure that both emergency and nonemergency flood-damage repairs can go forward. The corps gets involved whenever there is placement or removal of any material from a U.S. waterway, which may affect literally thousands of people looking

to replace lost bridges, driveways or sections of roads.

"Section 404 comes into play whenever you have placement of fill materials – that would be rock, soil, concrete, including if you have to build new bridge abutments down in the stream. This is why we're so busy,"

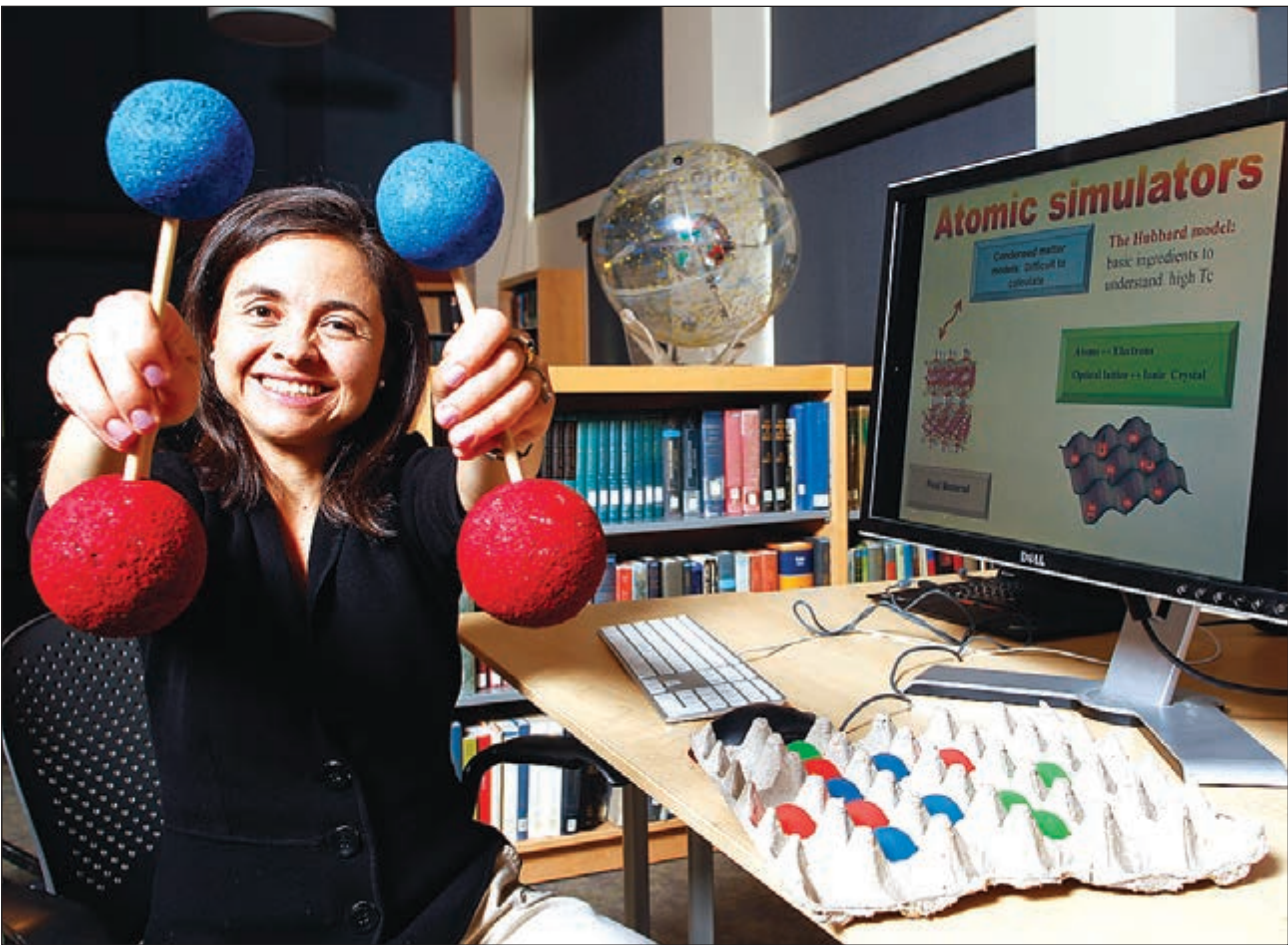
said Kiel Downing, state program manager for the corps' regulatory program in Colorado. "Really if they are doing any repair work in streams or other waterways, I would recommend that they call this office."

"The good news is over 70 percent of our requests have been returned within two days," Downing said. "It won't take very long provided they

➤ See **Flood**, 14A

She's up and atom

CU-Boulder theoretical physicist wins 'genius grant'



COURTESY MACARTHUR FOUNDATION

University of Colorado-Boulder theoretical physicist Ana Maria Rey illustrates her work with ultra-cold atoms. Rey, 36, has received a \$625,000 MacArthur Fellowship, a prize commonly known as the "genius grant." **See story, 6A.**

Building industry inundated after flood

BY JOSHUA LINDENSTEIN
jlindenstein@bcbr.com

BOULDER — Pat Minniear received an education in disaster repairs after his house burned down in the Fourmile Fire in 2010.

As the owner of Boulder-based Milo Construction Corp. rebuilt his own home and those of multiple neighbors, he repeatedly learned that what a family lost was often far different than what insurance companies were willing to replace. Or families were vastly underinsured. Or both.

The knowledge has helped him in recent weeks as he's once again aiding neighbors and customers navigate the aftermath of a disaster, September's 100-year flood that devastated Boulder County and many other parts of the Front Range.

"I'm very cagey about flood-related

➤ See **Building**, 14A

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Boulder County's Business Journal



CONTENTS

Awards	22A	For the Record	19A
BCBRdaily.....	2A	Medical File.....	9A
Business Digest	22A	Nonprofit Network.....	22A
Calendar.....	22A	Observations.....	26A
CEO Roundtable.....	4A	On the Job	23A
Editorial	26A	Product Update.....	22A
Eye	3A	Real Estate.....	24A

LISTS

Highest-Paid		Newspapers.....	10A
Nonprofit Executives.....	13A	Women-Owned Businesses.....	16A

3,600 local federal lab workers furloughed

Editor's note: The following is a wrap-up of breaking local business stories published daily on the Boulder County Business Report's website. Sign up for our free BCBRdaily, an all local e-news report sent to your email each weekday. Just click on "Register for E-Newsletters" at www.BCbr.com.

BY BUSINESS REPORT STAFF
news@bcbr.com

BOULDER – About 3,600 federal laboratory workers in Boulder County were placed on furlough Oct. 1 after the shutdown of the U.S. government. The shutdown came after members of the U.S. House and Senate failed to reach a budget-spending agreement.

Of the federal lab employees in Boulder County, about 3,150 are full time, 416 are part timers and students, and 31 are contract workers, according to Meg Collins, managing director of CO-LABS, which stands for Colorado Leveraging Assets for Better Science.

Federal research labs in Boulder include the National Telecommunications and Information Administration, the Cooperative Institute for Research in Environmental Sciences, the Joint Institute for Laboratory Astrophysics, the Laboratory for Atmospheric and Space Physics, the National Ecological Observatory Network, the National Institute

of Standards and Technology, the National Oceanic and Atmospheric Administration and others.

National parks, monuments, museums and federal offices were closed. Air-traffic controllers, including those at a regional center in Longmont, prison guards and Border Patrol agents will remain on the job, although they may not get paid.

Posted Oct. 1.

BCBR DAILY

SolarWinds buys Confio

BOULDER – Austin, Texas-based SolarWinds Worldwide LLC (NYSE: SWI) acquired Boulder-based Confio Corp. for \$103 million in cash.

Confio – a provider of database performance management software that has a sales office in London – has about 70 employees, most of whom are in Boulder. A SolarWinds spokeswoman said the company expects most Confio employees to accept offers to remain with the company, including Confio's executives.

SolarWinds, a provider of information technology management software, posted second-quarter revenue of \$77.5 million and profit of \$22.8 million. It has more than 700 employees worldwide and offices in Ireland, Australia, New Zealand, Singapore, India and the

Czech Republic in addition to multiple locations in the United States.

Posted Oct. 8.

Ion receives federal grant

BOULDER – Ion Engineering LLC has been awarded a competitive \$15 million grant from the U.S. Department of Energy's Office of Fossil Energy to help support a carbon dioxide capture pilot project at Nebraska Public Power District's Gerald Gentleman Station in Sutherland, Nebraska.

Boulder-based Ion and partners – including the University of North Dakota's Energy and Environmental Research Center and the University of Alabama's Department of Chemical and Biological Engineering – will contribute another \$4 million to the 45-month project.

Ion, founded five years ago, previously received \$5 million from the DOE-FE to develop its solvent process, which removes carbon dioxide from flue gas before it enters a power plant's smokestacks and is released into the environment. Much of that work has been done over the past year at the EERC's combustion test facility and at a pilot project in Boulder.

Posted Sept. 25.

Victor Ops raises \$6.5 million

BOULDER – Growth is happening rapidly for Boulder startup Vic-

BCBR Opinion Poll
Our online question:
Was your home in Boulder or Broomfield counties damaged by the recent floods?

Yes56%

No44%

48 votes from Sept. 18 to Oct. 7.
This poll is not scientific and reflects only the opinions of those Internet users who have chosen to participate. The results cannot be assumed to represent the opinions of Internet users in general, nor the public as a whole.
Take the **BCBR Opinion Poll** online at **BCBR.com**.

torOps Inc., which announced a \$6.5 million Series A round of funding.

VictorOps, which launched in December, will use the money to continue scaling up the company in preparation for its general product launch late this year or early next year. VictorOps also announced that it will offer its software platform for free in a public beta phase.

VictorOps, founded by Todd Vernon, Bryce Ambraziunas and Dan Jones, is the creator of a software platform that helps development opera-

► See **BCBRdaily**, 17A

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Abound Solar cleanup could cost \$3.7 million

BY STEVE LYNN

slynn@ncbr.com

LONGMONT — Cleanup of the former production facility contaminated and abandoned by bankrupt Abound Solar Inc. is estimated to cost as much as \$3.7 million, according to documents obtained by the Business Report.

As lawyers, regulators, bankruptcy officials and the landlord spar over the case, the building lies in disrepair, too contaminated to lease.

The building, at 9586 E. Inter-

state 25 Frontage Road, southeast of Longmont, was occupied by Abound Solar from 2008 through 2012 and has remained unoccupied since the company failed.

In the interim, local government officials and the building's owner have attempted to compel Abound Solar's bankruptcy trustee, Wilmington, Delaware-based Joe Jeffrey Burtch, to clean the building, contaminated with the metal cadmium. The Business Report obtained documents about the building from a Colorado Open Records Act request to the Col-

orado Department of Public Health and Environment.

Abound Solar declared Chapter 7 bankruptcy in July 2012, leading to the layoffs of 125 people, on top of the 280 it had laid off earlier in the year, and the closure of its facilities in Larimer and Weld counties. The company had borrowed almost \$70 million on a \$400 million loan guarantee from the U.S. Department of Energy. Taxpayers are expected to lose \$40 million to \$60 million as a result of its bankruptcy.

The solar panel manufacturer had

a history of defective products and equipment problems, and repeatedly missed revenue and production goals. It blamed its collapse on competition from the Chinese.

Owned by 9586 LLC, formed by Bill Reynolds of Boulder-based W.W. Reynolds Cos., the building is contaminated with cadmium, which can cause cancer. Abound Solar's panels, coated with cadmium-tellurium thin film, were at first considered an important addition to the solar market because they were supposed

► See **Abound**, 10A

BraveHoods



PETER WAYNE

Meredith Yacht, left, and her mother, Allison Yacht, model BraveHoods LLC's products. For every T-shirt hoodie sold, one is donated to a "brave kid" with cancer.

Mom fights cancer, two hooded T-shirts at a time

BY ELIZABETH GOLD

news@bcbcr.com

BOULDER — "Even though people know what a bald kid means, they still stare."

For Allison Yacht, watching her 5-year-old daughter struggle with the effects of chemotherapy and radiation was challenging enough. Seeing how uncomfortable her child was when people looked at her a little too long was more than she wanted to bear.

Scarves, bandanas, hats and wigs made Meredith even more self-conscious, according to Yacht. When she discovered T-shirt hoodies, however, things started looking up. They gave her the power she needed.

In addition to protecting Mer-

“I wanted to give back to friends, family and strangers who would come up to us in Target and give me a hug.”

Allison Yacht

OWNER,
BRAVEHOODS LLC

edith's head from the cold and sun, the hoodies gave her the chance to be what she called a "regular kid."

"She could put the hood on when she felt self-conscious and take it

off when she felt comfortable with friends," Yacht said.

Finding enough T-shirt hoodies to keep Meredith in them seven days a week became the next challenge, so Yacht eventually did what entrepreneurial types do when they want to solve a problem. She started a company to address it, knowing that there must be other people who were experiencing the same thing.

In July, Yacht launched BraveHoods LLC. Selling the T-shirt hoodies online for kids with cancer is only one part of the business. For every T-shirt sold, one is donated to a 'brave kid' with cancer.

"I wanted to give back to friends, family and strangers who would

► See **BraveHoods**, 9A

Take a break, study urges entrepreneurs

Taking breaks from the stress of a startup improves experienced entrepreneurs' mental well-being, but not that of inexperienced entrepreneurs, says a study led by the University of Colorado-Boulder.

"Inexperienced entrepreneurs actually become more stressed when they take a break from their work because they're not able to completely remove themselves mentally and they feel guilty about stepping away," said co-author Maw-Der Foo, associate professor of management and entrepreneurship at CU-Boulder's Leeds School of Business.

The study defined experienced entrepreneurs as those who had at least one prior startup experience, no matter the duration or whether it was successful or not, Foo said.

BCBR EYE

"If you are an experienced entrepreneur, you know the value of stepping away from the problem for a moment," Foo said. "No one has really studied whether experience in a venture actually helps in coping, so these are new and somewhat surprising findings."

The study also found that combining breathers with productive time on the job — finding a balance — further improves the mental well-being of entrepreneurs who take breaks.

The study, led by Marilyn Uy while she was a doctoral student at CU-Boulder, looked at the effects of two coping mechanisms called active coping and avoidance coping. Uy is now an assistant professor at Nanyang Technological University in Singapore.

"In active coping, you take the bull by the horns," Foo said. "If you have a problem, you face it. If you lack sales, you make sales calls. If you lack funds, you seek out investors."

"Avoidance coping sounds negative, but it's not. It means getting away from the problem for a moment. You go watch a movie, go have coffee with friends or go on a vacation."



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Boulder urged: Keep raising innovation bar

CEOs outline city's strengths, challenges

BY JOSHUA LINDENSTEIN

jllindenstein@bcbr.com

BOULDER — Boulder Chamber president John Tayer sees other communities along the Front Range make moves to become players in the startup scene and believes it's good for Boulder overall as the whole region develops.

Tayer admits to worrying, however, that there is some threat to the brand Boulder has built around being an innovation hotspot. Being innovative might soon not be enough to stand out as Denver in particular markets

and benefits the entire region."

Taylor McLemore, chief executive at Denver-based Prediculous Inc., said the rising tide of innovation in Denver need not be viewed as a threat. McLemore is a Boulder native with plenty of pride for his hometown. But he said one need look only to Boulder startups such as Rally Software Development Corp. and SendGrid Inc. that have made it big in part by straddling the divide between the two communities to leverage the strengths of each.

"Embrace the differences and look at how you can build those together," McLemore said.

McLemore advocated building more of a Colorado brand of innovation rather than a bunch of different community brands. In doing so, he said, "We're going to make it harder for (companies and entrepreneurs) to not choose Colorado."

Everyone at the roundtable agreed that Boulder has plenty of strengths working for it, in particular the support the community shows in rallying around early-stage ideas and supporting them.

Prediculous and Denver-based Brandfolder Inc. went through the TechStars Boulder startup accelerator program over the summer. The access startups have to venture capitalists and experienced entrepreneurs to lean on for funding and mentorship is strong.

However, Boulder also has some limitations, particularly in terms of space and facilities. Scott Rodwin — whose Boulder-based Rodwin Architecture Inc. —

► See **Innovation, 5A**

itself as a startup community.

"I see it as an opportunity for us to continue to step up," Tayer said. "We need to continue to step up and be the strongest hub of innovation in a network of innovation communities around the state."

Tayer was speaking Oct. 1 at the Boulder County Business Report's CEO Roundtable on Innovation held at the offices of event co-sponsor Berg Hill Greenleaf and Ruscitti LLP in downtown Boulder.

Tayer said he's had mostly good relations with other area communities' leaders, who recognize the role Boulder has played in helping create the surging startup scene in Colorado.

"We generate all sorts of business growth and new business activity, and we can't possibly accommodate it all," Tayer said. "It eventually radiates out

PARTICIPANTS

Scott Brown, chief executive, Bounce.io; Eric Gricus, program manager, Innovation Center of the Rockies; Taylor McLemore, CEO, Prediculous Inc.; Brian Park, CEO, Brandfolder Inc.; Scott Rodwin, CEO, Rodwin Architecture Inc.; John Tayer, president, Boulder Chamber. Sponsors: Jim Cowgill and Jeremy Wilson, EKS&H LLP; David Hill, Pat Perrin and Jared Crain, Berg Hill Greenleaf & Ruscitti LLP. Moderator: Christopher Wood, publisher, Boulder County Business Report.

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INNOVATION from 4A

win Architecture Inc. has spun off the Agora Foundation, a company developing solar-powered and wireless connected gathering places for developing communities around the world – said the architectural stock in Denver provides more diversity for companies that are growing rapidly and have changing space needs over time.

For startups in Boulder that get their start near the Pearl Street Mall, there often comes a point when they have to look elsewhere to find the space they need – but other areas of Boulder where they can go might not convey the same entrepreneurial energy for which central Boulder is known. Much of that, Rodwin said, is an issue of zoning that is too narrow in some parts of town.

Tayer agrees and said Boulder and the business community need to work on developing “more Pearl Streets” around the community to provide the types of urban mixed-use amenities that attract startups and entrepreneurs as an attractive place to live and work.

“We can create those kind of vibrant sites for our innovation office sites to support entrepreneurs,” Tayer said. “We just can’t always focus on one spot.”

Scott Brown, CEO of Bounce.io, officially Swift Labs Inc., said his company did just that in locating in downtown Louisville, an area Brown



DOUG STORUM

Taylor McLemore, left, chief executive of Prediculous Inc., makes a point at an Oct. 1 CEO Roundtable as Bounce.io CEO Scott Brown, and Innovation Center of the Rockies program manager Eric Gricus listen. Behind Gricus is Jared Crain of co-sponsor Berg Hill Greenleaf & Ruscitti LLP.

believes can turn into a Pearl Street type of environment as it relates to fostering innovation.

“We think that area is really emerging for us,” Brown said.

Rodwin said Boulder can continue to keep its own strong identity in part by playing host to more events such as those hosted by the Unreasonable

Institute to connect entrepreneurs with mentors and investors.

Brian Parks, CEO of Brandfolder Inc., said the biggest advantage of going through something such as TechStars in Boulder was the community and network of experienced CEOs, sales and marketing professionals and investors who can teach

startups much more than just how to create a great product.

“There’s a lesson there in how you message the power of what you’re creating,” Parks said. “You have to get your story right, which is difficult.”

Getting the story right often is half the battle, if not more, in the innovation realm, Tayer said, so one of the Boulder Chamber’s big pushes is to encourage more connection between business and the research and development going on at the area’s universities.

That’s where Eric Gricus and the Innovation Center of the Rockies come into play, helping bridge that gap between the two sectors. Gricus said university faculty inventors’ main focus often isn’t the commercial angle of how their discoveries could be marketed to solve consumer problems. Often, those faculty members are innovating simply to push the bounds of science. With secure tenured positions, they are risk-averse when it comes to putting their careers or life savings on the line to try to take an invention to market.

“That’s really the key piece in the whole thing,” Gricus said of matching the discoveries from academia to business-minded entrepreneurs. “Innovation occurs when we can actually match that to a need in the market that people are willing to pay for.”



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CU physicist wins \$625,000 'genius grant'

BY DALLAS HELTZELL

dheltzell@bcbr.com

BOULDER — Better clocks. Better sensors. Better communications systems. More accurate Global Positioning System readings. More powerful quantum computers.

All admirable and desirable goals, right?

But to achieve them by manipulating atoms, it would take a genius.

Enter theoretical physicist Ana Maria Rey.

That type of work has earned Rey a 2013 MacArthur Fellowship, a prize commonly known as the "genius

grant."

Rey, 36, is a fellow of the Joint Institute for Laboratory Astrophysics, a collaboration between the University of Colorado-Boulder and the National Institute of Standards and Technology. She also is an assistant research professor in the CU-Boulder physics department, teaching undergraduate and graduate classes.



Rey

Rey is the eighth CU-Boulder faculty member to win the award from the John D. and Catherine T. MacArthur Foundation of Chicago, as well as the fourth physics faculty member and third JILA fellow. Rey was one of 24 recipients of the 2013 "no-strings attached" funding. She will receive \$625,000 paid out over five years.

"It is a great honor for me to be a MacArthur fellow and to receive such great recognition of my work," Rey said in a CU press statement. "I want to thank JILA, NIST, CU-Boulder and the outstanding group of colleagues, collaborators and students who have allowed and helped me to

accomplish the research I have done."

The MacArthur Foundation selection committee cited Rey as an "atomic physicist advancing our ability to simulate, manipulate, and control novel states of matter through fundamental conceptual research on ultracold atoms."

The crux of her work, Rey said, is that "we try to use atoms to simulate the behavior of electrons by trapping them in light." That trap, she said, is an "optical lattice," a series of shallow wells constructed of laser light. The atoms are made super-cold to slow them down so they're easier to work with. Inside the lattice, the atoms are made to behave similarly to electrons in a solid crystal structure. An optical lattice is highly controllable, letting Rey explore a whole range of phenomena that would be nearly impossible to study in a solid crystal system, the properties of which are difficult to change.

Ultimately, Rey hopes her research will lead to the ability to engineer materials with unique characteristics such as superfluids — liquids that appear to move without regard for gravity or surface tension — and quantum magnets, individual atoms that act like tiny bar magnets.

She said her uses for the grant money may include expanding her research, hiring more staff and buying better computers.

Rey began studying physics at the Universidad de los Andes in Bogota, Colombia, where she received a bachelor of science degree in 1999. She came to the United States to continue her studies, earning a doctorate in physics from the University of Maryland-College Park in 2004.

Before coming to JILA in 2008, Rey was a postdoctoral fellow at the Harvard-Smithsonian Center for Astrophysics in Cambridge, Massachusetts, and a postdoctoral researcher at NIST in Gaithersburg, Maryland.

"Everyone at JILA is extremely proud of Ana Maria Rey's accomplishments and wholeheartedly congratulate her for this prestigious MacArthur Fellowship," said JILA chairman Murray Holland, in the CU press statement. "She has an incredibly quick mind for physics and is one of the truly creative and ingenious scientists of her time, while also being a wonderful teacher and mentor."

Rey mentors a large group of graduate students and postdoctoral fellows, one of whom, Michael Foss-Feig, won the 2013 Best Thesis Award of the American Physical Society's Division of Atomic, Molecular and Optical Physics. Rey won the same award in 2005 as a graduate student at the University of Maryland.

In another September honor, the American Physical Society named Rey winner of the 2014 Maria Goeppert Mayer Award, which recognizes outstanding achievements by a woman physicist in her early career.

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Harry Devereaux, President

No flood-insurance coverage? Don't be so sure

Despite what you may have been told, there may be insurance coverage available for the damage your property experienced from the recent rains that have devastated many parts of Colorado over the past weeks.

Many believe that if you do not have flood insurance you cannot recover from your insurance company. Some already may have been told in writing or over the phone that their insurance companies are denying them coverage for water-related damage. In Colorado, for many people and businesses, this simply should not be the case.

The truth is that each loss or claim is different and must be examined carefully and independently. Coverage depends on your policy and the facts surrounding how and why water entered your property.

It is true that many policies contain language that purports to exclude coverage for water damage or flooding. However, what constitutes water damage or flooding may depend on how the policy is specifically worded. Each policy must be carefully read and compared with the specific origin or path that the water took onto the covered property.

Insurance companies, especially in instances of mass claims, frequently do not have the time, capability or motivation to accu-

ately make the fact specific determinations required for fair claims decisions. Sometimes, the company denial is wrong.

In one case, for example, the Colorado Supreme Court struck down an insurance company's denial where a property experienced significant



GUEST OPINION

George V. Berg Jr.

water damage from a heavy spring runoff. In that case, the insurance company denied coverage based on a clause that excluded coverage for "water damage" that resulted from "surface water." The court determined that the spring runoff entered the property because the natural path of water was diverted because of manmade trenches. As a result, the court decided that the water damage did not fit the policy exclusion and awarded coverage to the policyholder.

Insurance denials can also frequently result from a misunderstanding or miscommunication as to the cause or source of the water damage. When reporting a water loss to an insurance company among hundreds of other claims, it is easy for the insurance company to assume that your damage is directly

related to the floodwaters. But, water damage may be the result of a covered event such as the failure of plumbing components, such as sump pumps, drains or gutters.

Many policies cover this type of damage. So, it is imperative to either accurately report these facts to your carrier or, at the very least, inform the insurance company that you do not know the cause or source of the water and reserve your right to provide additional information as it becomes known. Frequently, experts are required to evaluate the damage and determine the actual source or sources of water intrusion.

Far too often, policy holders are too quick to report flood damage, not knowing that the insurance company may deny coverage before a full investigation can be completed.

Even if it is ultimately determined that there is no coverage under your own policy and the insurance company has properly denied coverage, there may be other sources of financial recovery. Water intrusion may be attributable to third parties such as adjacent property owners if their failure to maintain their property caused the water to flow onto your property. Sometimes, water damage can be the result of improper construction methods, which could implicate liability for the property builder or developer.

FLOOD INSURANCE Q&A

What: Free explanation of flood-related insurance coverage issues, questions answered.
Who: Berg, Hill, Greenleaf, Ruscitti LLP
When: 6 to 8 p.m. Monday, Oct. 14
Where: Wittemeyer Courtroom, Wolf Law Building, University of Colorado-Boulder
R.S.V.P.: Kim Strasburger, 303-402-1600
A video of the meeting will be available afterward at www.bhgrlaw.com.

In instances of commercial or rental properties, the landlord may bear some responsibility for the damage experienced by its tenants and vice versa. Many people may find some monetary compensation from the Federal Emergency Management Agency, the state of Colorado, nonprofit groups or charities. It is important to explore all of the potential areas of recovery so that the rebuilding may begin.

With the enormous scope of damage that our communities have experienced and the daunting tasks ahead, it is vital to know that you are not alone. Calling on a third party such as an attorney, engineer, or an uninterested insurance professional can be an important step to determining your rights and the best first step to recovery.

George V. Berg Jr. is managing and founding partner of the Berg Hill Greenleaf & Ruscitti LLP law firm in Boulder. He may be reached at 303-402-1600.



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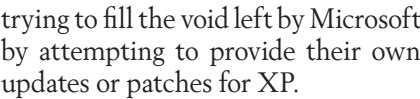


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OK to run XP after April, but experts say it's risky

IN ADDITION TO
security risks with the
end of support for XP,
third-party companies
are likely to stop making
hardware such as printers
that is compatible with XP,
adding another
inconvenience for users.



"If (businesses) are still using XP, then they've gotten their full value out of that hardware," Oshman said.

Oshman said the longer XP users wait to upgrade, the tougher it will be for them to find Windows 7, which is more similar to XP than the newer Windows 8 and will provide a smoother transition for many XP users.

Oshman said many companies put off upgrading because some sort of software they use that is critical to their business operations might not be compatible with newer operating systems. But while upgrading their firewalls and virus protections might help those companies keep XP a little longer, they're really only masking a larger issue.

“Whatever they may do is only going to be a temporary fix,” Oshman said. “Whatever is causing them to stay on XP, that is what needs to be looked at critically.”

Bateman said cash-strapped businesses also should look at what inefficiencies their old machines might be causing. If their operations are being hamstrung, they should find a way to afford new machines.

Bateman offered a five-point strategy for business owners wanting to upgrade from XP:

- Assess how many systems you still have running XP.
- Decide whether you want to switch to Windows 7 or 8.

- Put together a plan in terms of hardware and software upgrades needed. Microsoft's online upgrade advisors for Windows 7 and 8 can be helpful in this regard.

- Look at your version of Microsoft Office. Microsoft also is ending support for Office 2003, so companies will want to consider upgrading to Office 2010 or 2013.

- Evaluate your IT infrastructure and way of doing things, and decide if it's time for a new path. Does your company still operate best with desktop computers, or would the use of tablets or other devices better serve some of your employees?

"We're just trying to get the word out," Bateman said.

State health-care exchange up and running

Have you checked out the Connect for Health Colorado health-insurance shopping website? You can see what all the fuss is about at www.ConnectforHealthCO.com.

More than 34,500 people tried to look at the website in the first three hours after it opened at 8 a.m. Tuesday, Oct. 1, creating some glitches and slowdowns, according to state administrators.

Of the users who stuck it out on the first day, 1,300 created accounts to buy health insurance through the website, according to administrators.

In its first two days of operation, 107,000 people visited the state site, and 8,400 created accounts. About 6,400 computer users called customer service representatives to get additional help.

No specific information is available yet on how many of the people who created accounts on the website actually bought insurance. State administrators have estimated that about 500,000 Colorado residents are uninsured.

The nonprofit website was created as part of the Affordable Care Act – commonly known as “Obamacare” – passed by Congress in 2010.

Uninsured people who sign up for a health-insurance plan on the web-

site are eligible for tax incentives, depending on their incomes. Americans who don't sign up for health insurance will be penalized on their tax returns in the future.

Open enrollment on the website runs through March, with insurance



MEDICAL FILE

Beth Potter

coverage starting Jan. 1. If you buy insurance on the website by the 15th day of any given month before March, it will go into effect on the first day of the next month. If you answer a few simple questions, the website can tell you if you'll save money by signing up for insurance.

Private health-insurance companies got more than 150 insurance plans approved to be sold on the website, according to the Colorado Division of Insurance.

In general, state administrators have not discussed specific insurance prices and plans, other than to say that they vary widely. A shopper is offered a variety of plans and price ranges, based on the level of coverage, his or her age and whether he or she uses tobacco products, among other things.

Individuals who make from \$11,490 to \$45,960 would be eligible for a tax credit, according to federal income guidelines, while a family of four could report household income of up to \$94,200 and be eligible for a tax credit. People must buy health insurance through the website to be eligible for the tax credit. Individuals without health insurance will be charged a tax penalty of \$95 in 2014.

If you own a small business, have fewer than 25 employees and pay them less than \$50,000 per year, you may also receive federal tax credits to help offset their premiums. Nonprofits also can receive tax credits if employees sign up through the program. The website has a Small Business Tax Calculator that can display your potential company savings.

Companies with more than 50 employees have until Jan. 1, 2015, to offer health insurance, after the Obama administration extended the deadline for the program. If they don't, they'll be taxed \$2,000 per employee. Companies with fewer than 50 employees are not mandated to offer coverage.

A recent national survey by the Manhattan Institute for Policy Research, a libertarian think tank, indicates that Colorado will see

health insurance premiums for residents go down 34 percent, now that online health insurance exchanges are running. Premiums are expected to go down in four other states, too, and to go up in the rest of the United States, based on think tank research.

In Colorado, a 30-year-old non-smoking man could buy health-insurance coverage as low as \$56 per month at the beginning of the year, for example, according to American Action Forum. Now that the website is running, the lowest-cost insurance option available is \$157.02 per month, a 180 percent increase, according to Mike Danylak, a spokesman for the think tank.

Colorado administrators have said that tax incentives may make up the cost differences. You can calculate your specific costs once you go on the website.

At the same time, budget battles between Congress and the White House related to the Affordable Care Act have not affected the state exchanges. While the federal government is shut down, the state exchanges – including Connect for Health Colorado – continue to operate with previously funded grants.

Beth Potter can be reached at 303-630-1944 or bpotter@bcbr.com.

BRAVEHOODS from 3A

come up to us in Target and give me a hug,” she said, noting that people who stared often were just wishing for a way to offer support to her and her daughter.

“Beautiful kindness came out,” Yacht said. “People just wanted to help.”

Now that Meredith is past the cancer and cancer treatment – doing well, in fact – Yacht is channeling the energy she put into her daughter's needs into reaching out to other families going through the same kind of trauma.

BraveHoods meets the mission with two platforms: “One for You and One for a Brave Kid” and “No Shirt for You but We'll Give Away Two.”

Shirts for children and adults range from \$19.99 to \$34.99 and are printed with the company's logo only or slogans that include: “Future Cancer Survivor,” “It's All Good in My BraveHood” and “Veni, Vidi, Vici” (“I came, I saw, I conquered”).

Yacht partners with hospitals, cancer-treatment facilities, international charitable organizations and schools to get the gifted BraveHoods into the hands of families with children battling cancer. She encourages anyone who is a caregiver or who knows of a child who would benefit from a donated T-shirt to contact the company through its website as well.

“I don't want families with cancer to have to buy them,” she said.

“They've got enough on their plates.”

Yacht purchases the blank hoodies from a wholesaler overseas and has them printed in Colorado. She, Meredith, and son Zach pack and ship the shirts. Graphic design for the shirts was created by Denise Cox in Denver.

Yacht self-funded BraveHoods with \$10,000. The capital went to printing about 50 shirts and creating the BraveHoods website. Although her previous business focused on database consulting, she calls herself a novice in the website development area.

“The number I watch in terms of how many T-shirts we've mailed focuses on the number we give away,” Yacht said. “We've sent 50 out so far and have 120 in the give-away pile right now.”

BraveHoods isn't turning a profit yet, and Yacht admits that she doesn't know when it will.

“Right now it's just a labor of love.

“To be honest, though, that's a problem because I have to sell them to be able to give them away so that's one of the things I'm trying to learn about now,” she added.

“There are 13,000 kids a year who are diagnosed with cancer. We're trying to touch 10 percent of them. Right now we're just reaching 1 percent,” she said.

“If I could cure cancer I certainly would. But since I can't, I want to make kids who have it be comfortable and warm and feel like regular kids.”

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BUSINESS
REPORT

LIST

NEWSPAPERS

(Newspapers based in Boulder and Broomfield counties ranked by frequency of regular circulation.)

RANK	Newspaper name	Publisher Editor	Frequency of Publication Day Distributed	Regular or Daily Circulation Sunday or Other Circulation	Parent company name Parent Location	Parent Company Parent Location
1	DAILY CAMERA 5450 Western Ave. Boulder, CO 80301	Albert Manzi Kevin Kaufman	Daily Daily	23,000 24,000	MediaNews Group Inc. Denver	303-442-1202/303-449-2063 www.dailycamera.com 1891
2	TIMES-CALL 350 Terry St. Longmont, CO 80501	Dean Lehman John Vahlenkamp	Daily Daily	17,100 17,100	MediaNews Group Inc. Denver	303-776-2244/303-776-9271 www.timescall.com 1957
3	COLORADO DAILY 5450 Western Ave. Boulder, CO 80301	Albert Manzi Jennifer Fields	Daily Monday-Friday	10,000 N/A	MediaNews Group Inc. Denver	303-442-1202/303-449-9358 www.coloradodaily.com 1892
4	BROOMFIELD ENTERPRISE 5450 Western Ave. Boulder, CO 80301	Albert Manzi Julie Baxter	Semi-weekly Thursday and Sunday	N/A N/A	MediaNews Group Inc. Denver	303-448-9898/303-466-8168 www.broomfieldenterprise.com N/A
5	BOULDER WEEKLY 690 S. Lashley Lane Boulder, CO 80305	Stewart Sallo Joel Dyer	Weekly Thursday	25,000 N/A	Boulder Weekly Boulder	303-494-5511/303-494-2585 www.boulderweekly.com 1993
6	THE MOUNTAIN-EAR P.O. Box 99 Nederland, CO 80466	Barbara Hardt Lynn Hirshman	Weekly Thursday	5,000 N/A	Apex Publishing, LLC Nederland	303-258-7075 www.themountainear.com 1977
7	THE LYONS RECORDER 454 Main St., Suite C Lyons, CO 80540	Lora Gilson Joseph Lekarczyk	Weekly Thursday	750 N/A	Lojo LLC Lyons	303-823-6625 www.lyonsrecorder.com 1900
8	LONGMONT WEEKLY P.O. Box 299 Longmont, CO 80502	Dean Lehman John Vahlenkamp	Weekly Sunday	N/A 16,000	MediaNews Group Inc. Denver	303-776-2244 www.longmontweekly.com 2009
9	COLORADO HOMETOWN WEEKLY 5450 Western Ave. Boulder, CO 80301	Dean Lehman Doug Pike	Weekly Wednesday	N/A N/A	MediaNews Group Inc. Denver	303-776-2244/303-776-9271 www.coloradohometownweekly.com 1974
10	BOULDER COUNTY BUSINESS REPORT 3180 Sterling Circle, Suite 201 Boulder, CO 80301-2338	Chris Wood Doug Storum	Biweekly Every other Friday	5,500 N/A	BizWest Media LLC Boulder	303-440-4950/303-440-8954 www.bcbr.com 1982
11	LEFT HAND VALLEY COURIER P.O. Box 652 Niwot, CO 80544	Bruce W. Warren Mary Wolbach Lopert	Monthly 1st of the month	10,000 N/A	Lefthand Valley Publishing LLC Niwot	303-845-3077/303-845-3078 www.lhvc.com 1997
12	REDSTONE REVIEW LLC P.O. Box 68 Lyons, CO 80540	Susan de Castro McCann Susan de Castro McCann	Monthly 3rd Friday of every month	N/A N/A	Redstone Review LLC Lyons	303-823-6358/303-823-5392 www.redstonereview.com 2000

Researched by Mariah Tauer

Source: Business Report Survey

ABOUND

from 3A

to produce electricity much more efficiently than the cheaper crystal-line silicone panels manufactured by the Chinese.

But as Abound was gearing up for commercial production, the Chinese panels flooded the market, making it increasingly difficult for Abound to sell its product.

The Longmont building represents one more contaminated site left by Abound Solar in the wake of its bankruptcy. For months after its failure, 2,000 pallets of solar panels “deemed unsellable” languished in a Denver warehouse. The fate of these panels remains unclear. The bankruptcy trustee has declined to comment on their whereabouts. The Colorado Department of Public Health and Environment said it doesn’t believe the panels remain at the warehouse but doesn’t know what’s become of them.

Approximately 11,000 of Abound Solar’s panels went to Tempe, Arizona-based First Solar Inc., which reached an agreement with the bankruptcy trustee to recycle glass panels at First Solar’s recycling facility in Perrysburg, Ohio, and to use Abound’s leftover processed cadmium and tellurium for its own solar panels.

“We believe the solar industry as a whole should start implementing responsible disposal and recycling practices by learning from the sustainability practices adopted by more mature

THE LONGMONT BUILDING REPRESENTS ONE MORE

contaminated site left by Abound Solar in the wake of its

bankruptcy. For months after its failure, 2,000 pallets of solar

panels “deemed unsellable” languished in a Denver

warehouse. The fate of these panels remains unclear.

industries, enabling solar to deliver on its promise as a clean and sustainable renewable energy,” spokesman Steve Krum said in an email to the Business Report earlier this year. “Every player in this relatively young industry has a responsibility to bring forward solutions for end-of-life management.”

In August, 9586 LLC sued Abound Solar’s insurer, Chubb Group of Insurance Cos., alleging that the company wrongly denied a claim to pay cleanup costs.

“Sampling and analysis results and correspondence show that hazardous waste exists at the property in concentrations that place humans at imminent and significant health risk,” says a July 18 letter from Jeffrey Winger of W.W. Reynolds to bankruptcy trustee representatives and federal officials.

Bill Reynolds, owner of W.W. Reynolds, declined to comment, and a Chubb spokesman said the company does not comment on individual claim matters.

Keith Nichols, former director of

facilities for Abound Solar, and Adam Singer, a representative of Burtch, did not return phone messages seeking comment.

The building could cost from \$840,000 to \$2 million in “investigation and remediation costs,” according to an April 9 report from Chemistry & Industrial Hygiene Inc. of Wheat Ridge. “Potential additional costs” could push the cleanup tab to nearly \$3.7 million.

The languishing building has irked Weld County officials such as Commissioner Sean Conway. Elected officials have urged regulators to initiate a cleanup, he said, but the county has had trouble figuring out whether there are plans to clean the building and when that might take place.

“Weld County commissioners are interested in seeing the cleanup,” Conway said. “We’re having a hard time getting answers.”

The state health and environment department, meanwhile, is not responsible for the cleanup because it doesn’t fall under the agency’s regula-

tory authority. The state would step in only after a cleanup is launched. At that point, the public health department would have authority over any contaminated material generated during the cleanup.

The state considered Abound Solar a “large quantity generator” of hazardous waste because of the broken glass and rinse water used during solar panel manufacturing.

State inspectors have conducted several inspections of the facility, including on Nov. 28, 2012, when inspectors found 30 55-gallon drums, a 1,500-gallon tank and a 1,000-gallon tank containing cadmium-contaminated water as well as cadmium-tainted glass and wipes. About 90 pallets of solar panels contained “unknown hazardous waste,” according to their report.

Panels have since been removed from the facility, along with containers filled with hazardous waste, said Joe Schieffelin, solid and hazardous waste manager for the health and environment department. Despite those efforts, the building remains contaminated.

“We’re in a holding pattern saying, ‘You guys figure out what you’re going to do, and figure out how clean you want to make it,’ ” he said. “ ‘Whatever waste you generate in that process, we’ll help you figure out what to do with it.’ ”

NONPROFITS

**13A | Highest-paid
Nonprofit Executives**

Donations flow in for local flood relief

Nonprofits tally giving in wake of rivers' wrath

BY BETH POTTER

bpotter@bcbr.com

LAFAYETTE — Donors have pledged more than \$2.2 million to a Foothills United Way flood fund, one indication that overall giving to nonprofit groups may end up higher this year than last year.

Foothills United Way continues to see new donations and volunteer sign-ups to the Foothills Flood Relief Fund set up on Sept. 12, said Lee Berg, vice president for resource development at the nonprofit. Money is being raised through a joint effort that includes the Community Foundation of Boulder County, among others, Berg said.

In 2012, the community pledged a total of \$2,947,707 to Foothills United Way general services and programs, said Doug Yeiser, president and chief executive of the nonprofit. While total giving for 2013 will not be calculated until March, the preliminary numbers appear to indicate that flood relief giving will boost the overall total, he said.

"United Way is uniquely positioned with our partnerships across the private sector – businesses and individuals – and the public sector, to help our community collaboratively make progress against the greatest needs," Yeiser said in a press statement.

Anyone interested in donating



COURTESY FOOTHILLS UNITED WAY

Foothills United Way president Doug Yeiser, left, meets with Percy McGill, a Team Rubicon volunteer. Team Rubicon is a national nonprofit group of military veterans who do disaster relief work.

still is welcome to, since nonprofit fundraising never completely covers needs, Berg said. For example, the Jamestown community alone has long-term infrastructure repair needs that will go far beyond what donors provide, Berg said. The community of Lyons also faces millions of dollars in infrastructure repair, he said. Some projects – water, sewer, road and bridge repair – are expected to be addressed by the Federal Emergency Management Agency, he said.

"This (the \$2.2 million raised) has taken all of us working together through our normal workplace giving campaigns – both the donors and the availability they have to donate,"

Berg said.

While community giving varies from disaster to disaster, the overall amount of donations from Colorado residents usually rises during global disasters, said Renny Fagan, executive director of the Colorado Nonprofit Association.

For example, Coloradans gave more money to nonprofit groups in Colorado at the same time as a Japanese tsunami and earthquake in 2011, based on self-reported information from donors that was compiled by the group at the time, Fagan said.

The jury still is out about whether local donations rose during massive forest fires in the state in the past few

years, however, Fagan said. For example, donors gave more money to regional nonprofit groups after the Waldo Canyon fire in Colorado Springs in June 2012, based on his group's analysis of year-on-year budgets, Fagan said.

Some individual nonprofit groups in Larimer County said forest fires that raged in the foothills west of Fort Collins in the same time frame saw initial increased follow-up donations but lower donations for the year overall, he said.

"So much is anecdotal. People only have so much discretionary funding to give to charity," Fagan said. "On the other hand, giving is from the heart and emotionally driven, so people will give because of that."

In Boulder County, people in the community want to work together to help with flood devastation, Berg said.

More than 5,000 people signed up to volunteer with flood cleanup in Boulder County, Yeiser said. United Way had spent about \$250,000 of the \$2.2 million on "immediate needs" related to cleanup, such as shelter and meals, he said.

At the same time, it appears that Denver-based charitable foundations have retracted a bit from supporting Boulder County needs this year, said Emily Ditty, executive director at Boulder County CareConnect, a group that offers transportation services and other services to about 2,500 seniors.

Ditty attributed the perceived trend of lower foundation giving more to an idea that Boulder County is a more wealthy community than many more rural communities in the state, rather than to a specific disaster.



COURTESY FRASIER MEADOWS RETIREMENT COMMUNITY

Wayne Newman, a manager at ServPro of Greater Boulder, a cleanup company in Louisville, surveys furniture damaged by flooding at Frasier Meadows Retirement Community. He is joined by a family member of a Frasier Meadows resident.

Charities get charity as offices are damaged

BY BETH POTTER

bpotter@bcbr.com

BOULDER – More than 100 seniors were evacuated from Frasier Meadows Retirement Community starting the night of Friday, Sept. 12, as rainwater and floodwater overwhelmed the facility.

About 100 cars were damaged in the deluge – many floating in water in the underground parking lot, said Kathy Pollicita, vice president for mission advancement at Frasier, a nonprofit senior care facility. Some 34 seniors were moved from the assisted-living facility at 4900 Thunderbird Drive, 54 residents were moved from the Health Care Center

and 14 were moved from apartments around the corner on Sioux Drive.

Many of the seniors moved to Golden West Senior Living in Boulder. The others are living with family members.

Two other nonprofit groups scrambled to find new homes after their offices flooded in Boulder, including senior services group Boulder County CareConnect workers, who also were based at Frasier Meadows. The group's 14 workers are in temporary digs at 4800 Riverbend Road, a space donated by Boulder Community Hospital.

CareConnect offers transporta-

► See **Charities, 23A**

Longmont has flood-relief grants for businesses

BY JOSHUA LINDENSTEIN
jlindenstein@bcbr.com

LONGMONT — The city of Longmont and the Longmont Downtown Development Authority each have made new grant programs available for businesses affected by last month's flood.

The city's Business Recovery Grant is reimbursement funding that covers repairs to flood damage that are permanent improvements to the property such as drywall, flooring and parking lots. The grant covers 25 percent of project cost up to \$5,000. It does not cover inventory or equipment loss.

Longmont economic development manager Doug Bene said the grant is an offshoot of a business improvement grant the city already offered.

"We relaxed some of the normal requirements to make it more conducive for the businesses going through this to use it," said Bene, who said he began working on creating the grant the Monday after the flood.

There is \$50,000 available for the grant program, money that was originally earmarked for other redevelopment activities as part of the city's economic vitality budget.

Bene said the city would accept applications through the end of the

year, and that he has received several already. Should qualified applications exceed the \$50,000, Bene said the city would try to find additional funding.

"I'm committed to meeting the needs of all the applications," Bene said. "So if it goes over that, we'll try to accommodate everyone who's eligible."

For information on applying for a grant, contact Bene at 303-651-8403, or apply online at www.ci.longmont.co.us/econdev/grants/BusinessRecoveryGrant.htm.

The LDDA's flood-relief grant is similar to the city's in that one cat-

egory of it covers 25 percent of repair costs up to \$5,000 for things such as building façade damage, rental equipment for cleanup and damage to electrical systems. A second category covers 25 percent of costs up to \$1,500 for flood-related repairs to parking lots.

The LDDA grant is available only to businesses within the LDDA area, roughly the area from First Avenue on the south to Longs Peak Avenue on the north, and Terry Street on the west to Kimbark Street and Martin Street on the east side.

For more information on the LDDA, call 303-651-8484.

Fund to provide ag-industry relief

BY DOUG STORUM
dstorum@bcbr.com

BOULDER – The Local Food Shift Group has established a Farm Relief Fund to assist farmers, ranchers and local food entrepreneurs along the Front Range who have experienced losses because of the recent floods.

The Boulder-based nonprofit is partnering with The Community Foundation Serving Boulder County and the Boulder County Farmers' Markets to administer the fund.

Tax-deductible contributions will be channeled into emergency grants and low-interest loans, said Lynette Marie Hanthorn, executive director of Local Food Shift Group.

The unprecedented flooding in Colorado has had profound effects on the agricultural community, she said. In many places, the landscape has been altered; creeks and rivers have changed course, irrigation ditches no longer connect to their sources, fields have been flooded with contaminated waters, and topsoil has been washed away. Farmers' markets and farm-stands have had to close at the height of the harvest season.

"While millions of dollars in flood relief is pouring into the area, almost none is targeted to local food producers," Hanthorn said.

An advisory group made up of farmers, food producers and social-impact investors is guiding the fund and reviewing applications, and allocations are being managed by the Local Food Shift Group.

Details are available at http://localfoodshift.com/site/boulder_county_flood_relief.

Contributions can be made online at www.commfound.org/floodrelief; choose the Front Range Farm Relief Fund when making a contribution. Checks can be mailed to Local Food Shift Group, 2415 19th St., Boulder CO 80304.

Farmers in need are encouraged to apply for assistance. Call 303-494-1521 or email info@LocalFoodShift.com for details on how to apply.

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*Based on number of total DB clients, PLANSPONSOR magazine, February 2011. **Based on number of DC recordkeeping plans, PLANSPONSOR Recordkeeping Survey "Tying it all together, picking the best provider," June 2011. Based on number of recordkeeping clients, PLANSPONSOR Deferred Compensation Buyer's Guide, December 2011. †"Best in Class" ranking is defined by Chatham Partners as 85% of clients providing top satisfaction as of March 31, 2012. ©2013 Principal Financial Services, Inc. Insurance issued by Principal National Life Insurance Co. (except in NY) and Principal Life Insurance Co. Securities offered through Prncor Financial Services Corp. 800-247-1737, Member SIPC. Principal Funds, Inc. is distributed by Principal Funds Distributor, Inc. Institutional Asset Management provided by Principal Global Investors. Principal National, Principal Life, Prncor®, Principal Funds Distributor, Principal Global Investors and Principal Financial Services are members of the Principal Financial Group® (The Principal®), Des Moines, IA 50391. t13032602s5

BUSINESS
REPORT

LIST

HIGHEST-PAID NONPROFIT EXECUTIVES

Ranked by total compensation from 2011 990 tax form.

RANK	Executive Nonprofit	Reportable compensation from the organization Other compensation from the organization or related organizations	Average hours per week working for organization Total compensation	Phone Website
1	Darla Schueth, CEO/president TRU Community Care 2594 Trailridge Drive E Lafayette, CO 80026	\$196,080 \$11,966	40 \$208,046	303-449-7740 www.trucare.org
2	Mark Emery, executive director Imagine! 1400 Dixon Ave. Lafayette, CO 80026-2790	\$149,064 \$45,649	50 \$194,713	303-665-7789 www.imaginecolorado.org
3	Michael Shields*, head of school Boulder Country Day School 4820 Nautilus Court N. Boulder, CO 80301	\$171,667 \$5,150	50 \$176,817	303-527-4931 www.bouldercountryday.org
4	Marcus Moench, president Institute for Social and Environmental Transitional International 948 North St., Suite 7 Boulder, CO 80304	\$137,270 \$30,326	40 \$167,596	720-564-0650 www.ISETInternational.org
5	Chris Coker, CEO YMCA of Boulder Valley 2800 Dagny Way Lafayette, CO 80026	\$141,094 \$23,760	52 \$164,854	303-664-5455 www.ymcabv.org
6	Michele Ferguson*, medical director TRU Community Care 2594 Trail Ridge Drive E. Lafayette, CO 80026	\$149,415 \$9,363	40 \$158,778	303-449-7740 www.hospicecareonline.org
7	Susan Graf*, CEO Boulder Chamber 2440 Pearl St. Boulder, CO 80302	\$138,154 \$20,532	40 \$158,686	303-442-1044 www.boulderchamber.com
8	Michael E. Roberts, president First Nations Development Institute 2432 Main St., Second Floor Longmont, CO 80501	\$140,440 \$8,992	40 \$149,432	303-774-7836 www.firstnations.org
9	Nicholas Forster, CEO eTown 1535 Spruce St. Boulder, CO 80302	\$149,183 \$0	40 \$149,183	303-443-8696 www.etown.org
10	Michael L. Van Abel, executive director International Mountain Bicycling Association 207 Canyon Blvd., Suite 301 Boulder, CO 80302	\$135,146 \$12,754	40 \$147,900	303-545-9011 www.imba.com
11	Todd Baker*, COO YMCA of Boulder Valley 2800 Dagny Way Lafayette, CO 80026	\$119,312 \$28,204	52 \$147,516	303-664-5455 www.ymcabv.org
12	Terry Benjamin*, executive director Emergency Family Assistance Association 1575 Yarmouth Ave. Boulder, CO 80304	\$101,078 \$43,574	40 \$144,652	303-442-3042 www.efaa.org
13	John Nevins, CFO Imagine! 1400 Dixon Ave. Lafayette, CO 80026-2790	\$117,734 \$25,782	50 \$143,486	303-665-7789 www.imaginecolorado.org
14	Patricia Mehnert, vice president of clinical services TRU Community Care 2594 Trail Ridge Drive E. Lafayette, CO 80026	\$122,797 \$8,702	40 \$131,499	303-449-7740 www.hospicecareonline.org
15	Helena Kottke, executive director Via Mobility Services 2855 N. 63rd St. Boulder, CO 80301	\$131,395 \$0	40 \$131,395	303-447-2848 www.viacolorado.org
16	Teresa Odendahl, CEO Global Greengrants Fund 2840 Wilderness Place, Suite A Boulder, CO 80301	\$117,276 \$9,780	40 \$127,056	303-939-9866 www.greengrants.org
17	James Baldwin, CEO Community Food Share 650 S. Taylor Ave. Louisville, CO 80027	\$100,500 \$26,361	40 \$126,861	303-652-3663 www.communityfoodshare.org
18	Greg Wellems, director of operations Imagine! 1400 Dixon Ave. Lafayette, CO 80026-2790	\$92,617 \$29,464	50 \$122,081	303-665-7789 www.imaginecolorado.org
19	Tony Shockency, CEO Ed & Ruth Lehman YMCA Longmont 950 Lashley St. Longmont, CO 80504	\$99,840 \$20,762	40 \$120,602	303-776-0370 www.longmontymca.org
20	Sarah EchoHawk*, vice president First Nations Development Institute 2432 Main St., Second Floor Longmont, CO 80501	\$104,374 \$11,780	40 \$116,154	303-774-7836 www.firstnations.org
21	Constance Howard*, vice president of operations Humane Society of Boulder Valley 2323 55th St. Boulder, CO 80301	\$103,276 \$11,289	40 \$114,565	303-442-4030 www.boulderhumane.org
22	Brian Hoag*, director of finance TRU Community Care 2594 Trail Ridge Drive E. Lafayette, CO 80026	\$109,982 \$4,386	40 \$114,368	303-449-7740 www.hospicecareonline.org
23	Josephine W. Heath, president The Community Foundation Serving Boulder County 1123 Spruce St. Boulder, CO 80302	\$110,500 \$0	40 \$110,500	303-442-0436 www.commfound.org
24	Brian Scott Conly, executive director Bal Swan Children's Center 1145 E. 13th Ave. Broomfield, CO 80020	\$102,610 \$3,812	40 \$106,422	303-466-6308 www.balswan.org
25	Rhonda Stum, CFO YMCA of Boulder Valley 2800 Dagny Way Lafayette, CO 80026	\$90,836 \$13,781	52 \$104,617	303-664-5455 www.ymcabv.org

Source: 2011 990 tax forms; The Foundation Center
2011 is the most recent tax year currently available.
*Executive is no longer with the nonprofit listed.

FLOOD from 1A

give us good information to go on.”

So far, Downing’s state regulatory office, which reorganized employees to help with the flood situation, has not been hit by the federal government’s semi-shutdown because there was enough carryover money in the corps’ budget to sustain the agency through at least Oct. 12. Downing said he wasn’t sure they would be exempt past that point, but there is hope that will be the case.

There has also been a large amount of confusion, even with municipalities and large-scale water users, about what post-flood projects will need permits that are required under Section 404 of the Clean Water Act. Downing said a press statement the corps released on Sept. 13 had many people thinking that the Section 404 rules had been suspended, which they have not.

What the Corps did was reauthorize a general regional permit from 1996 for flood-related activities. For flood-damaged properties, that regional permit now allows much of the repair and reconstruction of existing roads, bridge embankment repair, protection or repair of utility structures, bank protection and stabilization and protection and restoration of

intake structures.

Together with the nationwide permitting in place, that means much of the flood damage will not have to go through a public hearing process, because applicants will be able to utilize an existing permit, Downing said. But the corps still has to review each of the projects to authorize that it falls within the confines of the existing permits, and it’s a lot better to err on the side of making sure.

Fines for disregarding Section 404 requirements usually are more onerous for repeat offenders, but even a first-time offense can become regulated by the Environmental Protection Agency, which makes things a lot more difficult.

“It makes a lot of sense to just go ahead and call the corps if there is any question,” said Dave Bennetts, who manages the Design, Construction and Maintenance program of the Urban Drainage and Flood Control District, which includes most of the core metropolitan area. “We’ve really had good experiences working with them (especially since the flooding); they’ve gotten everything back really quickly.”

Bennetts said the district still is

helping the more than 40 municipal governments it assists work through the damage, and he said it is very difficult to even roughly estimate the number of Section 404 permits that may be necessary.

“The only thing we know is it’s going to be a lot,” he said.

Where new permits may become necessary is where streams have changed course, or extensive damage to roads and bridges make more dramatic changes necessary.

A good example of that is Boulder Creek at 75th Street, where the stream has changed its course. The county wants to move the stream back into its old banks both because of the recent road improvements and the recent wetland habitat improvements, said Dave Webster, the county’s water resource engineer.

The St. Vrain River had even more dramatic stream channel shifting, from Lyons through Longmont, so that may also prove problematic, including new 404 permitting and aquatic resource evaluation. But these areas probably will be addressed by experts in 404 permitting, such as those at the drainage district.

“With much of the roadwork, we will be creating permits that address

longer stretches of stream,” Bennetts said. “Private landowners will for the most part be dealing with very specific areas.”

For most of these permits, the corps needs some fairly simple information, such as the exact location, map, name of the affected waterway and diagrams (birds-eye and cross-section) of the structure and waterway and estimates of how much fill will be placed in the stream.

But when things get more difficult, it could be best to bring in a seasoned professional, because both Boulder and Boulder County are looking to the urban drainage district for help in planning flood-recovery program and permit requirements. Downing encouraged landowners with even simple projects to contact the corps before engaging a contractor.

Webster said the county has reduced local fees and site-design reviews needed to re-establish structures lost in the flooding, and people working to get the ball rolling should be looking at permitting, including that overseen by the corps, at the same time they get finances pulled together.

“There’s really no reason to just sit on your hands,” he said.

BUILDING from 1A

claims and insurance promise payments,” Minniear said recently. “So we’re very choosy about how we go about starting the work.”

Helping navigate the insurance quagmire is just one of the many obstacles with which area contractors are dealing in the wake of the flood that destroyed hundreds of homes in Boulder County and damaged hundreds more. From a sudden crushing workload to a difficulty hiring extra help to waiting for payments, a construction industry that already was busy now finds itself inundated.

For several area contractors spoken to in recent days, the increased workload has ranged from 25 percent to 30 percent, almost across the board.

“I don’t know how to quantify that, but I will qualify it as overwhelming,” said Larry Parrish, co-owner of Parrish Construction Co. “Certainly more work than we could do.

“We try to help everybody somehow. Even if we can’t do their work in their timeframe, we try to give them some advice on what to watch for.”

The increased workload has meant a sort of triage response by contractors, where they’re evaluating damage and trying to get to the most pressing jobs first. For some, it’s meant placing their own needs on the back burner.

The basement of Parrish’s Boulder home was flooded, but once he got cleanup done he put his own rebuilding off to focus on customers’ jobs. At ERC Insulation and Elton R. Construction in east Boulder, the companies’ warehouse was flooded, causing owners Christine and Elton

Randall to base their office operations – and four employees – at their home for two weeks so they could keep the business running.

Adding employees to help mitigate the workload hasn’t been easy.

Minniear, who had 16 employees already, has hired 10 temporary laborers since the flood and is looking for more. Christine Randall said her companies, which were slightly understaffed at 20 employees before the flood, have hired 10 new people since, some on a permanent basis and some temporarily. Randall said ERC Insulation and Elton R. Construction actually had tried to hire about 20 new employees. But the flood cleanup effort itself has been nasty work at times.

“You get them on a mud crew, and they’ll last two hours and walk,” Randall said. “Or they won’t show up the next day. ... But we’ve found some keepers.”

Alexandra Hall, chief economist with the Colorado Department of Labor and Employment, said the state’s construction industry has been recovering steadily over the past year. Through August, the state had recovered 10,100 construction jobs over the preceding 12 months that had been lost during the recession.

What that number doesn’t account for is how many available construction jobs remain unfilled. Many construction workers left the area or went to other industries such as oil and gas during the downturn. And the temporary nature of disaster recovery work is unpalatable to some workers who might have found steady work elsewhere.

“What you have here is a situation where you just had spontaneously all these projects created,” Hall said, noting the competition between contractors to hire available skilled tradesman and laborers. “Projects aren’t usually created spontaneously, particularly in heavy construction.”

In addition to dealing with the extra work, contractors are often serving as advisors or negotiators on their customers’ behalf.

Minniear said he’s estimating flood-related jobs multiple times to make sure he understands the scope of what needs to be done so he can help clients negotiate with insurance companies. Unless people had pictures of their \$25-per-square-foot tile that got washed away with their home, for instance, they probably aren’t getting compensated the full value.

Aside from just insurance, some customers are finding repairs to be more costly than they were prepared for because building codes have become more stringent, meaning higher-efficiency windows, insulation and appliances often are required. Then there’s the aspect of customers dealing with haphazard evaluations by contractors.

Sandy Weeks, owner of Blue Spruce Design and Construction Co., said she’s come across residents who had gotten estimates from other contractors that underestimated or misdiagnosed the scope of repairs.

“Because there’s a lot of stress and emotion, they don’t know who to believe and what the right answers are,” Weeks said.

While home remodels and repairs have been a major source of the post-flood workload, major infrastructure contractors such as Longmont-based Zak Dirt Inc. have been working around the clock to repair the state’s roads and bridges.

Zak was 90 percent finished with a \$5.2 million project to refurbish and rebuild a stretch of Colorado Highway 66 east of Interstate 25 when the flood hit, destroying a 150-foot section of the new highway and damaging 1,000 more feet.

Farther north, Zak employees worked 24 hours a day after the flood to repair a 500-foot section of U.S. Highway 34 east of Greeley. The company also has been busy rebuilding irrigation canals and other water diversion structures wiped out by flooding.

Zak project manager Angelo Mancina said it could be a couple of weeks or a few months before the company is paid for the emergency work given the paperwork and processes the state has to go through. Meanwhile, all of the extra work for Zak – the bulk of whose business comes from the Colorado Department of Transportation – has meant shifting things around to stay on schedule with its regular contractual work. Mancina said the company is having to eat the cost of overtime on many of those previously scheduled jobs.

“We’re putting in way more hours on everything now,” Mancina said. “It’s part of doing business. We’re not complaining. We just want to get it done and do what we said we’re going to do.”

WOMEN-OWNED BUSINESSES

16A | Top 25
Women-owned
Businesses

GreenPlay helps heal flooded parks

*Firm offers
free assistance
to communities*

BY VALERIE GLEATON
news@bcbr.com

LAFAYETTE — In addition to homes and businesses, September's flood event decimated one of the Front Range's most beloved resources: its parks and open-space systems.

In fact, in a recent Longmont Times-Call article, county Parks and Open Space Department director Ron Stewart estimated that damages to Boulder County-owned parks, trails and other open-space properties could cost upward of \$25 million to repair.

Teresa Penbrooke knew that her firm, GreenPlay LLC, could help.

GreenPlay, of which Penbrooke is chief executive and founding managing member, offers planning, management and operational services to cities, counties, states and other agencies and individuals looking to improve parks, open space and recreational amenities.

Since GreenPlay has consulted on parks and recreation plans for many of the flood-affected communities including Boulder, Louisville, Longmont, Lyons and Lafayette, Penbrooke recognized that the company is uniquely positioned to aid in their repair.

To do so, GreenPlay and landscape architecture firm Design Concepts are offering 20 hours of pro bono assistance to each affected community. This assistance could include anything from determining priorities for repairing or replacing structures and trails to guiding parks administrators in submitting insurance claims or



JONATHAN CASTNER

Teresa Penbrooke, left, and Chris Dropinski of Lafayette-based GreenPlay LLC offer planning, management and operational services to cities, counties, states and other agencies and individuals looking to improve parks, open space and recreational amenities.

“When you look at a town like Lyons, their parks are destroyed, their trails are demolished. We can use planning work we’ve done for them in the past to help them get back on their feet.”

Teresa Penbrooke
CHIEF EXECUTIVE,
GREENPLAY LLC

applications for Federal Emergency Management Agency funds.

“When you look at a town like Lyons, their parks are destroyed, their trails are demolished,” Penbrooke said. “We can use planning work we’ve done for them in the past to help them get back on their feet.”

Penbrooke came up with the idea for GreenPlay after years working in parks and recreation agencies made her aware of the need for full-service consulting and management services geared specifically toward the industry.

“I found myself hiring a lot of separate consultants for every project,”

she said. “There were a lot of gaps between what we needed and what was being offered.”

With the goal of filling those gaps, Penbrooke founded GreenPlay in 1999. Chris Dropinski, former director for the city of Boulder's Parks, Recreation and Mountain Parks Department, joined in 2001 as senior principal and became the second managing member the next year. Together, the two have made the women-owned business the go-to firm for parks and recreation consulting.

It's an idea that's paid off. Penbrooke said that last year the firm brought in approximately \$1.5 million in revenue and that she expects 2013

► See **GreenPlay, 18A**



JONATHAN CASTNER

Sandra Weeks, founder and owner of Blue Spruce Design and Construction Co., supervises one of her company's projects, a complete remodel for Boulder Brands Inc. at 1600 Pearl St. in Boulder.

In hardhat and heels, Weeks earns respect

BY HEATHER McWILLIAMS
news@bcbr.com

LONGMONT — Sandra Weeks deftly maneuvers her petite frame through a warren of electrical cords, ladders, stacked carpet tiles, plastic-covered windows and workmen. In a blue hardhat and high heels, Weeks stands out as the only woman among dozens of men in the busy construction zone. She's used to it.

As founder and owner of Blue

Spruce Design and Construction Co., Weeks rarely sees other women working on job sites and even fewer full-fledged female general contractors.

Weeks built Blue Spruce from the ground up. The construction company specializes in tenant finishes, remodels and residential renovations in Boulder and along the Front Range with an emphasis on green building and sustainability. She founded Blue Spruce in 1997

► See **Weeks, 17A**

BUSINESS
REPORT

LIST

WOMEN-OWNED BUSINESSES

(Businesses 51 percent women-owned in Boulder and Broomfield counties ranked by 2012 revenue.●)

RANK	Company	Revenue 2012 Revenue 2011 Fiscal Year End	Percent of business woman-owned No. local employees Headquarters	Product/Service Description	Phone Website	Person in Charge Year founded locally Website
1	THE CAIN TRAVEL GROUP INC. 2990 Center Green Court Boulder, CO 80301	\$104,700,000 \$110,100,000 Dec. 31	51% 67 Boulder	Full-service travel agency featuring complete corporate travel management, meeting and incentive planning, discount vendor negotiations, and Concur re-seller.	303-443-2246 www.caintravel.com	Linda Cain, CEO Michael Cain, president 1985
2	CITRON WORKSPACES 197 S. 104th St., Suite C Louisville, CO 80027	\$10,600,000 \$8,500,000 Dec. 31	100% 22 Louisville	Designs workspaces, provides new and used office furniture, offers furniture recycling and donation assistance, offers a full range of design, space planning and project-management services.	303-5531-2504 www.citronworkspaces.com	Kathey Pear, president 2004
3	AMADEUS CONSULTING INC. 1995 N. 57th Court, Suite 200 Boulder, CO 80301	\$9,348,814 \$6,848,503 Dec. 31	51% 80 Boulder	Technology solutions provider. Solutions delivered via the web, PC, and a broad range of mobile devices, as well as provide digital marketing and client support.	720-564-1231 www.amadeusconsulting.com	Lisa Calkins, CEO/ president 1994
4	BOLDER STAFFING (BSI) AND BOLDER PROFESSIONAL PLACEMENTS (BP2) 350 Interlocken Blvd., Suite 106 Broomfield, CO 80021	\$6,111,192 \$7,276,383 Dec. 31	100% 150 Broomfield	Specializing in temporary, temp-to-hire, direct and contract hire for administrative, skilled labor, executive, management, engineering, IT and professional positions.	303-444-1445 www.bsihires.com	Jackie Osborn, CEO/ president 1992
5	TEXTILE NETWORK INC. 501 E. Simpson St. Lafayette, CO 80026	\$5,500,000 \$5,500,000 Dec. 31	100% 1 Lafayette	Specializes in plastic hardware, webbing, elastic, cord, bungee and research and development consultation.	303-666-9599 www.texnetinc.com	Roxann Weidemaier Pamela K. Resendez, co-owners 1990
6	ACCENT ELECTRICAL SERVICES CORP. 7223 W. 118th Place, Unit L Broomfield, CO 80020	\$4,800,000 \$5,400,000 Dec. 31	51% 40 Broomfield	Certified woman-owned commercial electrical contractor specializing in new construction, tenant finish, design build and commercial service.	303-466-8966 www.accentes.com	Donna S. Neddeau, president 2003
7	HOUSING HELPERS OF COLORADO LLC 2865 Baseline Road Boulder, CO 80303-2311	\$4,322,000 \$4,276,431 Dec. 31	75% 28 Boulder	A real estate and relocation services company providing integrated housing solutions for corporations and individuals.	303-545-6000 www.housinghelpers.com	Stephanie Iannone, owner 1987
8	ROCKY MOUNTAIN RAM LLC 901 Front St., Suite 300 Louisville, CO 80027	\$4,000,000 \$4,000,000 Dec. 31	65% 8 Louisville	Memory products for all platforms, USB/Firewire hard drives, USB Flash drives, mobile data encryption software.	303-413-8244 www.ram-it.com	Lisa Schaeffer, owner 1995
9	GRANDRABBIT'S TOY SHOPPE 2525 Arapahoe Ave. Boulder, CO 80302	\$3,500,000 \$2,800,000 Dec. 31	100% 25 Boulder	Specialty toy store. Birthday parties, kids music, art and movement classes, parent and child open play time.	303-443-0780 www.grtoys.com	Lynne Milot, founder 1977
10	NORTH BOULDER PHYSICAL THERAPY 3000 Center Green Drive, Suite 110 Boulder, CO 80301	\$2,816,356 \$2,620,268 Dec. 31	75% 26 Boulder	Sports, orthopedic, auto, work injury, Pilates, knee, ankle, shoulder, incontinence, braces, orthotics, women's health, TMJ, vertigo.	303-413-9903 www.northboulderpt.com	Debra Layne, owner 1979
11	HILLCREST GLASS LLC 504 Fourth Ave. Longmont, CO 80501	\$2,500,000 \$1,960,000 Dec. 31	51% 25 Longmont	Commercial/residential glass and glazing contractor. Tenant finish, storefront, curtainwall, mirrors, shower enclosures. Design consultations and material selection help.	303-776-9511 www.hillcrest-glass.com	Lisa Sklar, president 1969
12	BOBO'S OAT BARS 4725 Nautilus Court, Suite 1 Boulder, CO 80301	\$2,400,000 \$1,725,000 Dec. 31	100% 40 Boulder	Manufactures all-natural, vegan, wheat-free and gluten-free breakfast/energy bars using organic, non-refined and non-GMO ingredients.	303-938-1977 www.bobos oatbars.com	Beryl Stafford, founder/president 2003
13	WISHGARDEN HERBS INC. 3100 Carbon Place, Suite 103 Boulder, CO 80301-6134	\$2,001,000 \$1,563,000 Dec. 31	100% 24 Boulder	Manufacturer of medicinal herbal supplements.	303-516-1803 www.wishgardenherbs.com	Catherine Elaine Hunziker, owner/ chairwoman Sam Hunziker, CEO 1979
14	TOMATO TRAVEL INC. 3000 Center Green Drive, Suite 220 Boulder, CO 80301-2364	\$2,000,000 \$2,200,000 Dec. 31	100% 3 Boulder	Affiliated with the Travel Society LLC, a full service-oriented travel agency, specializing in luxury, leisure and small business corporate travel arrangements.	303-444-4236 www.travelsociety.com	Jan Carter, owner 1995
15	LIONSGATE CENTER 1055 S. 112th St. Lafayette, CO 80026-9044	\$1,800,000 \$2,077,723 Dec. 31	51% 30 Lafayette	Event and conference centers, event planning, invitation sales, overnight accommodations.	303-665-6525 www.lionsgatecenter.com	Marie Jenkinson, majority owner 1990
16	SAVVY TRAVEL INC. 1320 Pearl St., Suite 105 Boulder, CO 80302	\$1,671,846 \$1,759,259 Dec. 31	100% 1 Boulder	Personal service for business and leisure travel, discounted international travel, all-inclusive vacations to Mexico and the Caribbean, tailored packages to Hawaii and Costa Rica, island cruises.	303-447-0123 www.savvytravelagency.com	Debby Griff, president 2005
17	GREENPLAY LLC 211 N. Public Road, Suite 225 Lafayette, CO 80026	\$1,620,235 \$1,082,081 Dec. 31	100% 5 Lafayette	Management consulting and services for parks, recreation, open space and related quality of life organizations.	303-439-8369 www.greenplayllc.com	Teresa Penbrooke, CEO/founder 1999
18	HOMEWATCH CAREGIVERS OF BOULDER COUNTY 2945 Center Green Court, Suite D Boulder, CO 80301	\$1,527,000 \$1,537,000 Dec. 31	100% 75 Boulder	Light housekeeping, meal preparation, medication reminders, personal care, mobility assistance, errands, companionship.	303-444-1133 www.homewatchcaregivers.com/ boulder	Julie Heidemann, president 1994
19	LIGHTHOUSE FINANCIAL LLC 360 Interlocken Blvd., Suite 101 Broomfield, CO 80021	\$1,500,000 \$1,700,000 Dec. 31	75% 6 Broomfield	Advisory and wealth management firm specializing in planning for retirement through creative solutions to help clients reach their financial finish lines.	303-444-1818 www.lighthousefinancial.biz	J. Lynn Hinds, managing partner 1983
20	PULITZER PROMOTIONS INC. 2746 Bristlecone Way Lafayette, CO 80026	\$1,472,000 \$1,487,000 Dec. 31	100% 3 Lafayette	Promotional products for trade shows, events, celebrations, recognition.	303-664-0445 www.pulitzerpromotions.com	Joy Pulitzer, owner 1996
21	CAD/CAM SYSTEMS LLC 5398 Manhattan Circle Boulder, CO 80303	\$1,349,249 \$1,211,079 Dec. 31	100% 4 Boulder, CO	Reseller of Stratasys 3-D printers and Open Mind hyperMILL manufacturing software. Services include maintenance and consumable product sales for 3-D printers.	303-449-6655 www.cadcamsystems.com	Gloria Ontiveros, owner 2000
22	COAL CREEK PHYSICAL THERAPY LLC 315 South Boulder Road, No. 100 Louisville, CO 80027	\$1,331,801 \$1,005,902 Dec. 31	100% 11 Louisville	Sports, orthopedic, spine, auto, work injury, knee, ankle, shoulder, neck, low back, hip, orthotics, headaches, TMJ, vertigo, trauma and PTSD, chronic pain, pediatrics.	303-666-4151 www.coalcreekpt.com	Julie Byrt, executive director 2000
23	BLUE SPRUCE DESIGN & CONSTRUCTION CO. 8854 Pinecone Lane Niwot, CO 80503	\$1,290,000 \$1,200,000 Dec. 31	100% 4 Niwot	General contracting firm focusing on large residential renovations with an emphasis on green building; commercial tenant finish and restaurants.	303-652-1150 www.bluespruceconst.com	Sandra Weeks, president 1997
24	RAGS CONSIGNMENTS AT-A-GLANCE 3129 28th St. Boulder, CO 80301	\$1,252,000 \$1,258,000 Dec. 31	100% 20 Boulder	Women's consignment clothing, jewelry, handbags, shoes, accessories.	303-440-5758 www.ILoveRags.com	Margaret Miner, owner 1995
25	SOFT STYLE INC. DBA BAMBOOBIES 2885 Wilderness Place Boulder, CO 80301	\$825,000 \$321,000 Dec 31	100% 12 Boulder	Eco-friendly products for new mothers including nursing pads, bras, nipple balm and nursing covers.	303-325-7428 www.buybamboobies.com	Kerry Gilmartin, owner 2010

Researched by Mariah Tauer

N/A: Not available.

Source: Business Report Survey

WEEKS from 15A

after losing her position at someone else's construction company.

"I loved my job. I had established a lot of relationships. I knew how to write and negotiate contracts already, and it seemed like a logical progression," Weeks said.

Blue Spruce has completed work for iconic Boulder businesses and restaurants, including the Flagstaff House.

At a current Blue Spruce project — a complete remodel for Boulder Brands Inc. at 1600 Pearl St. in Boulder — Weeks paused to assess details, offer input and check in with her team about communication with subcontractors. Dan Cooper, Blue Spruce's project supervisor for the Pearl Street remodel, said he feels comfortable working for Weeks.

"She's very nice but also very thorough," Cooper said.

Melding attention to detail, interesting design elements and creativity into something functional and practical sparks Weeks' interest and is the hallmark of much of Blue Spruce's work.

"I enjoy the construction process," Weeks said. "You start with a concept, then you create this vision ... and at the end you have something to show for it."

Weeks began her construction career in the 1970s as a single mother and fresh Boulder transplant. An economic downturn prompted federal programs pairing skilled workers with unskilled trainees. Weeks applied,

“I didn’t want to be different. I just wanted to be an individual competing in a man’s world, and I wanted to be treated equally.”

Sandra Weeks

FOUNDER AND OWNER,
BLUE SPRUCE DESIGN AND CONSTRUCTION CO.

then apprenticed with a skilled carpenter, learning woodworking while renovating a Boulder preschool.

"It was a successful stimulus for me," she said. She worked her way from cabinetry up the construction ladder to general contractor. It took time to hammer out her role as a woman and the president of Blue Spruce.

"When I first started showing up as a woman for a walkthrough, I was basically dismissed," Weeks said. Many men didn't know what to make of her, she said, and it took a while to acquire the confidence, comfort and knowledge to ask the right questions and contribute to the conversation. Once she did, Blue Spruce took off.

Weeks said she sees more women in construction today, especially as project managers and estimators. Women are still a rare find on project sites, however.

Weeks said she never tried to capitalize on her gender as a selling point.

"I didn't want to be different. I just wanted to be an individual competing

in a man's world, and I wanted to be treated equally," she said. She resisted taking advantage of government programs meant to promote minority-owned companies, but she is in the process of becoming certified through the Women's Business Enterprise National Council, a nonprofit tasked with promoting women-owned and operated businesses.

With Weeks at the helm, Blue Spruce often accepts jobs that mesh with her values, such promoting women's issues. Blue Spruce worked on the Boulder Valley Women's Health Center and the Community Table Kitchen for the Bridge House, which offers support services to homeless and the working poor. She serves as president of the YWCA of Boulder Valley and Colorado Green Building Guild.

Almost a decade ago, Weeks delved into sustainability — initially by attending brown-bag lunches. She's taken green building to heart. Her Boulder Brands renovation — an 18,000-square-

foot space expected to be completed this fall — should merit a LEED Gold certification. The renovation includes reclaimed beetle-kill wood paneling, excellent energy efficiency and a NanaWall opening onto a deck.

"It's turning out beautifully," Weeks said.

Blue Spruce also completed renovations for Wilderness Early Learning Center, transforming a commercial office space into a warm, inviting environment for children.

"It was wonderful working with Sandy," said Emily Dusel, development director for the Acorn Preschool Project. "We always had really great communication." Weeks' communication skills, especially when relating to women, set her apart from her competition particularly during residential jobs.

"From my perspective, women tend to be more comfortable, more open about asking question of me," Weeks said. Women can feel intimidated asking similar questions of Weeks' male counterparts, she said. Weeks' ability to empathize and listen helps meet her clients' expectations. She brings a delight for customer satisfaction to every job.

"If I do a job that turns out well, and we come in on or under budget, and on or under time, and the clients are happy, that's my ideal situation," Weeks said. "There's a real sense of accomplishment."

BCBRDAILY from 2A

tions teams at software-as-a-service businesses manage and remediate software system alerts and outages.

Costanoa Venture Capital led the latest funding round with participation from the Boulder-based Foundry Group, which was the lead investor in VictorOps' \$1.58 million seed round of funding last year.

Vernon, VictorOps' chief executive, said the company will move in February to a new location, about 8,000 square feet of space at 1401 Pearl St., above The Cheesecake Factory on the Pearl Street Mall in downtown Boulder. The company currently subleases about 2,000 square feet from Trada Inc., in the former Daily Camera building downtown. *Posted Sept 26.*

Foundry to fund Angellisters

BOULDER — Venture capital firm Foundry Group plans to invest \$2.5 million in companies raising money on AngelList, an online fundraising tool that combines social networking and crowdsourcing.

As an experiment, Boulder-based Foundry has started FG Angels, managing partner Brad Feld said in a blog post. The FG Angels goal is to make 50 seed investments of \$50,000 each to AngelList companies by the end of 2014, Feld said. FG Angels will put in the initial amount to create a \$500,000 "syndicate" for each company. Other investors can join a "syn-

dicate" with a minimum investment of \$1,000, Feld said.

Foundry's new venture comes one week after new rules from the U.S. Securities and Exchange Commission went into effect that allow companies to publicly advertise the fact they're raising money. Before the change in the rules, public advertising, or general solicitation, was a big no-no.

San Francisco-based AngelList helps new companies find investors. The website currently has about 100,000 startup company profiles. It has raised as much as \$12 million in funding for startups in a 30-day period. AngelList takes 5 percent from companies that raise money through the website. An area of the website called AngelList Syndicates Leads takes 15 percent. *Posted Oct. 1.*

Main Street raises \$5 million

BOULDER — Main Street Power Co. Inc., closed on a round of Series B funding, raising \$5 million from a group of about 40 individual investors.

Main Street founder and chief executive Amory Host declined to name any of the investors, but noted that about 90 percent of the funding was Colorado-based.

Main Street is a power purchase agreement provider that owns, operates and maintains solar assets on thousands of homes and hundreds of commercial

sites in North America, leasing solar panels to residential customers and selling power to commercial customers.

Host said the new funding will be working, development and operating capital as the company continues to grow.

Posted Oct. 1.

Dillard's timeframe clearer

LONGMONT — The legal value of the Longmont Dillard's department store could get decided on Oct. 21 or soon thereafter, based on new court filings.

A three-person board is expected to set the initial legal value of the Dillard's Inc. (NYSE: DDS) store. A preliminary hearing regarding the commissioners is expected Oct. 21, according to a filing made by Dillard's attorney Leslie Fields. Fields did not return a request for comment. A court clerk said the date is not yet on the court calendar.

A jury trial, possibly in December, is expected to set the final price of the store. Dillard's Inc. attorneys have filed an appeal with the Colorado Supreme Court and the Colorado Court of Appeals to keep the store. City officials offered to purchase the Dillard's property for \$3.6 million earlier this year, but Dillard's has requested \$5 million. An appraisal done by the city in November valued the property at \$3.03 million.

The Longmont Urban Renewal

Authority was given the right to take title to the Longmont store following an eminent-domain court case in an Aug. 26 ruling from Boulder District Court Judge D.D. Mallard. Attorneys for Dillard's Inc. (NYSE: DDS) appealed the ruling with the Colorado Court of Appeals and the Colorado Supreme Court. No decision has been announced yet about the appeal.

The Dillard's store stands in the way of a planned \$80 million to \$85 million redevelopment planned for the Twin Peaks Mall site.

Posted Oct. 2.

JustRight ramping up

BOULDER — JustRight Surgical LLC plans to create about 15 new jobs after raising venture capital a receiving clearance from the FDA for one if its medical devices.

Boulder-based JustRight recently raised \$4 million in venture capital that will be used to gear up production, sales and marketing of a surgical vessel-sealing device called the JustRight Surgical Vessel Sealing System. The U.S. Food and Drug Administration OK'd the device in May.

Sales revenue is expected to grow "significantly" in 2014 and 2015 for the vessel-sealing device and others going through the FDA approval process, said Russ Lindemann, JustRight's chief executive..

Posted Oct. 3.



JONATHAN CASTNER

Employees Caryl Strydom, left, and Kyle Wolff organize fresh sausages at the Walmart Neighborhood Market in Boulder.



JONATHAN CASTNER

Halloween candy is featured prominently at the Walmart Neighborhood Market, which opened Oct. 2 in Diagonal Plaza in Boulder.

Walmart opens scaled-down store in Boulder

BY BETH POTTER
bpotter@bcbr.com

Debut lures shoppers, competitors, protesters

BOULDER – Early morning shoppers at Walmart Neighborhood Market's opening day on Oct. 2 received a free loaf of bread from Bimbo Bakeries as a parting gift.

Bimbo representatives passed out more than 200 loaves of Oroweat bread starting just after the store's 7:30 a.m. grand opening. The 53,500-square-foot store (NYSE: WMT) at 2972 Iris Ave. in the Diagonal Plaza shopping center is expected to be a strong site for bread and snack-cake sales for Bimbo, said Rob Annis, district sales manager at the Commerce City office of Bimbo Bakeries USA.

Annis, other suppliers and Walmart store employees heavily outnumbered shoppers in the first hour the store was open. Walmart invited managers from neighboring stores in northern Colorado to attend the grand opening, said Adiena Holder, Boulder store manager. About 10 protesters scheduled an "unwelcome party" at the store later in the morning.

"We came here to get the very

low prices," said Jorge Jimenez, one of the early-morning shoppers from Boulder, who said he usually shops at Safeway stores in Boulder. Jimenez said he planned to pick up milk, cereal, fruit and vegetables on his first Walmart trip. He said he thinks he'll shop at both Safeway and Walmart in the future.

A female shopper who declined to give her name pointed to a display of pumpkins for \$2 each, when asked why she came out for the grand opening. "People forget that this was an Albertson's," the woman said, shaking her head and declining to reply when asked if she had expected to see protesters at the store.

Manual Longora of Boulder said she came to "see what's new" before picking up a shopping basket and wandering off down a center aisle.

The store is about one-fifth the size of a Walmart Supercenter, according to corporate literature. It features self-serve, to-go items rather than a staffed full-service deli. Some bakery items will be baked fresh on-site,

according to Holder.

As part of the grand opening celebration Wal-Mart Stores Inc., doing business as Walmart, gave \$58,000 to three local groups.

Community Food Share in Louisville received a \$50,000 check from Walmart. The Emergency Family Assistance Association in Boulder received \$6,000. Rocky Mountain Rescue Group in Boulder received \$2,000. Community Food Share executive director Jim Baldwin said the nonprofit group and others with which it collaborates to offer food to those in the community who are "food insecure" are "delighted" to partner with Walmart.

The new grocery store features an island of gourmet cheese and a larger selection of gluten-free products than similar Walmart grocery stores. It also has organic-food and bulk-food sections. About 65 people have been hired to staff the store.

Parent company Wal-Mart Stores Inc. reported fiscal year 2013 sales of about \$466 billion. The company

operates 10,955 stores in 27 countries and employees more than 2 million people, according to corporate website information.

About two dozen protesters were at the site at any given time starting around 9 a.m. on opening day and staying through sunset, said Matt Nicodemus, a spokesman for the Coalition for Social and Environmental Responsibility Boulder, which organized the protest. The group has issues with Walmart policies on safety and environment, among other things, Nicodemus said.

About 75 members of United Food and Commercial Workers Local 7 – employees at local King Soopers and Safeway stores – protested from noon to 1:30 p.m. on Oct. 2, said Mark Belkin, organizing director for Local 7 union offices in Wheat Ridge. UFCW members are asking for community support for jobs where workers can "earn a decent income and affordable health care and a voice on the job," Belkin said. Employees at King Soopers and Safeway stores in the region belong to the union, while Walmart workers are not unionized, Belkin said.

GREENPLAY from 15A

to be a record-setting year for the business. However, Penbrooke is quick to point out that the firm never has won a contract simply because it's women-owned: "Everything we do is based on quality," she said. "We'd never want to get a project because of any sort of bias."

GreenPlay originally rented physical offices in Broomfield, but in 2010 it moved its administrative headquarters to Lafayette, with most of the company's 13 employees working out of virtual home offices, including in Kansas, New Hampshire and Florida. This increased mobility has allowed the company to expand its reach, and Penbrooke said GreenPlay now has worked on projects in all but 11 states.

"We are one of a very few firms that can offer services nationwide,"

Penbrooke said. "Most others are either regional or local."

In addition to its highly trained staff, GreenPlay also relies on other companies' expertise, often partnering or subcontracting on projects with local architecture or landscape architecture design firms. The company has a stable of around 60 of these "alliance firms" across the nation.

GreenPlay's local administrative staff even shares its office space in Lafayette with one of those firms: Design Concepts.

The arrangement makes sense, as the two companies not only collaborate on about 60 percent of GreenPlay's projects but also on the nonprofit organization GP RED, which Penbrooke co-founded in 2008. GreenPlay is the

founding financial sponsor of the organization, which conducts research and education for the health, recreation and land-management industries. Design Concepts and Boulder-based RRC Associates each have members on the GP RED board of directors and provide services to the nonprofit, which now is its own 501 (c) 3 organization.

It is primarily through GP RED that the companies are offering flood assistance, which also includes creation of a financial donation website for the Colorado Parks and Recreation Association and volunteer work days to encourage community involvement with restoration efforts.

Community also is at the heart of another of Penbrooke's current projects through GP RED: the creation of

a "Healthy Communities" toolkit that helps parks and recreation authorities identify factors contributing to obesity in their communities and identify the best areas to invest funds to combat the problem. The program is being beta tested in three communities: Bloomington and South Bend, Indiana, and Liberty, Missouri. Penbrooke will conduct and publish further research when she begins a Ph.D. program in the Parks, Recreation and Tourism Management Department at North Carolina State University in January.

"For me it's a very exciting issue to take on," Penbrooke said. "Sometimes parks and recreation is considered a fluff activity, but we're really recreating the body, mind and spirit of the community on a daily basis."

Bankruptcies

Applications for bankruptcy protection are filed with the U.S. Bankruptcy Court in Denver. Chapter 7 denotes filings made for liquidation. Chapter 11 indicates filings for reorganization. Chapter 13 indicates filings that enable petitioners to pay off their creditors over three to five years.

This information is obtained from SKLD Information Services.

Foreclosures

Includes notices of election and demand filed by creditors alleging default on a debt. Foreclosures are not final until a Public Trustee's Deed has been issued.

State Tax Liens

Judgments filed against assets of individuals or businesses with delinquent taxes.

Judgments

Judgments constitute decisions by a court of law against an individual or corporation for payment of monetary damages.

Warranty Deeds

Transfers property while guaranteeing a clear title free of any encumbrances that are not listed on the deed.

BANKRUPTCIES

Boulder County Chapter 7

JANETTE SUZON GARDINER, 2915 E YARROW CIRCLE, LOUISVILLE; CASE #2013-25449, DATE FILED: 9/11/2013

CHRISTOPHER ANTHONY HANAK, 30 EMERY STREET, LONGMONT; CASE #2013-25515, DATE FILED: 9/12/2013

ROMANA ROBINSON, 1439 MCKINLEY PLACE, LOUISVILLE; CASE #2013-25722, DATE FILED: 9/17/2013

AUBIN RENEE GERALDINE ST, 2910 BLUFF STREET #113, BOULDER; CASE #2013-25723, DATE FILED: 9/17/2013

PAUL CARTER MCHUGH, 5482 GUNNISON DR, LONGMONT; CASE #2013-25754, DATE FILED: 9/18/2013

SHANKAR BHADUR GURUNG, 30 S BOULDER CIRCLE #3026, BOULDER; CASE #2013-25801, DATE FILED: 9/18/2013

KIMBERLY JO TRIMBO, 619 NORTH ST, BOULDER; CASE #2013-25821, DATE FILED: 9/18/2013

KARLA RENEE WEBB, 827 TENACITY DRIVE, LONGMONT; CASE #2013-25870, DATE FILED: 9/19/2013

KELLY ANN KELLY, 2288 24TH STREET, BOULDER; CASE #2013-25872, DATE FILED: 9/19/2013

CHARLES CONALY REED, 527 WEST HACKBERRY STREET, LOUISVILLE; CASE #2013-25875, DATE FILED: 9/19/2013

JOHN LAFAYETTE WRIGHT, PO BOX 271269, LOUISVILLE; CASE #2013-25879, DATE FILED: 9/19/2013

TERRA MAE CIBERE, 1021 LILAC ST, LONGMONT; CASE #2013-25880, DATE FILED: 9/19/2013

Chapter 11

BIAX CORP, 1942 BROADWAY SUITE 404, BOULDER; CASE #2013-25825, DATE FILED: 9/18/2013

Chapter 13

MARTIN ERVIN TEMPLIN, 11021 YELLOWSTONE ROAD, LONGMONT; CASE #2013-25462, DATE FILED: 9/11/2013

Broomfield County

Chapter 7

MATTHEW ERIC LEROY, 1111 E 1ST AVE APT #1301, BROOMFIELD; CASE #2013-25404, DATE FILED: 9/11/2013

STEPHANIE RENEE TURNER, 7936 W 90TH AVE, BROOMFIELD; CASE #2013-25626, DATE FILED: 9/14/2013

LOLA KATHRYN NILES, 999 E 1ST AVE #109, BROOMFIELD; CASE #2013-25629, DATE FILED: 9/14/2013

AILEEN MARGABETH MOORE, 250 GREENWAY CIR W, BROOMFIELD; CASE #2013-25677, DATE FILED: 9/14/2013

DANIEL LOUIS PLESSINGER, 10448 INDEPENDENCE CIRCLE, BROOMFIELD; CASE #2013-25814, DATE FILED: 9/18/2013

CHRISTOPHER JUSTIN MORRIS, 13587 CLAY PLACE, BROOMFIELD; CASE #2013-25818, DATE FILED: 9/18/2013

GREGORY STUART TOMALIN, 4862 YATES CIRCLE, BROOMFIELD; CASE #2013-25845, DATE FILED: 9/19/2013

Chapter 13

FRANK RAY LOPEZ, 9138 W 88TH CIRCLE, BROOMFIELD; CASE

#2013-25786, DATE FILED: 9/18/2013

FORECLOSURES

Boulder County

BORROWER: D RYAN DOMOCMAT, 214 LINCOLN ST, LONGMONT. LENDER: WELLS FARGO BANK, AMOUNT DUE: \$152864. CASE #3340079. 9/6/2013

BORROWER: KATHY ANNE CORONA, 1518 FRIAR TUCK CT, LAFAYETTE. LENDER: US BANK NATIONAL ASSOCIATION T, AMOUNT DUE: \$153119. CASE #3340080. 9/6/2013

BORROWER: RICHARD C & CELIA M KREBS, 8483 THUNDERHEAD DR, BOULDER. LENDER: PNC BANK NATIONAL ASSOCIATION, AMOUNT DUE: \$353808. CASE #3340081. 9/6/2013

BORROWER: MICHAEL A & JEANNIE M SCATA, 7131 FOUR RIVERS RD, BOULDER. LENDER: US BANK NATIONAL ASSOCIATION T, AMOUNT DUE: \$442820. CASE #3340082. 9/6/2013

BORROWER: GREGORY P TEXTORIS, 4423 ALBERTA CT, BOULDER. LENDER: WELLS FARGO BANK, AMOUNT DUE: \$232724. CASE #3340083. 9/6/2013

BORROWER: MATTHEW P HARLOW, 1912 RICE ST, LONGMONT. LENDER: OCWEN LOAN SERVICING LLC, AMOUNT DUE: \$154816. CASE #3340626. 9/7/2013

BORROWER: MATTHEW & ASPEN HOOK, 200 CARDINAL WAY UNIT B, LONGMONT. LENDER: COLO HOUSING FIN AUTHORITY, AMOUNT DUE: \$141245. CASE #3340775. 9/10/2013

BORROWER: MATTHEW B & JILL L PHILLIPS, 653 CLARENDON DR, LONGMONT. LENDER: COLO HOUSING FIN AUTHORITY, AMOUNT DUE: \$230795. CASE #3340776. 9/10/2013

BORROWER: DAN & MARY GANOUSIS, 8164 ALFALFA CT, NIWOT. LENDER: FEDERAL NATIONAL MORTGAGE ASSO, AMOUNT DUE: \$273058. CASE #3340966. 9/11/2013

Broomfield County

BORROWER: MARIE WALKER, 13287 NIWOT TRL, BROOMFIELD. LENDER: NATIONSTAR MORTGAGE LLC, AMOUNT DUE: \$158010. CASE #13127. 9/10/2013

BORROWER: NOUHAQ & CHOUH SENGDARA, 12517 ALCOTT ST, BROOMFIELD. LENDER: BANK NEW YORK MELLON, AMOUNT DUE: \$175517. CASE #13128. 9/10/2013

JUDGMENTS

Boulder County

DEBTOR: WILLIAM WELCH, CREDITOR: BC SERVICES INC. AMOUNT: \$1248.7. CASE #C-13C-030600. DATE: 9/5/2013

DEBTOR: EVA G HERNANDEZ, CREDITOR: BC SERVICES INC. AMOUNT: \$1801.51. CASE #C-13C-030522. DATE: 9/5/2013

DEBTOR: MARTIN & JUAN C MEZA, CREDITOR: ELEVATIONS CREDIT UNION. AMOUNT: \$4238.92. CASE #C-10C-000945. DATE: 9/5/2013

DEBTOR: HOLLY M BURGER, CREDITOR: WAKEFIELD ASSOC INC. AMOUNT: \$837.83. CASE #C-07C-004158. DATE: 9/6/2013

DEBTOR: CHARLES EKBERG, CREDITOR: GRANITE INVEST LTD. AMOUNT: \$20843.05. CASE #D-12CV-000804. DATE: 9/10/2013

DEBTOR: ANDRIUS AUGUSTIS, CREDITOR: PROFESSIONAL FIN CO INC. AMOUNT: \$2613.23. CASE

#C-13C-030736. DATE: 9/10/2013

DEBTOR: MAURA CLARK, CREDITOR: PINNACOL ASSURANCE. AMOUNT: \$7584.0. CASE #C-13C57534. DATE: 9/11/2013

DEBTOR: DAVID S HARRISON, CREDITOR: COLO ST REVENUE. AMOUNT: \$5046.75. CASE #D-D72012CV803596. DATE: 9/4/2013

DEBTOR: JON L WAGNER, CREDITOR: COLO ST REVENUE. AMOUNT: \$3696.0. CASE #D-D72012CV802826. DATE: 9/4/2013

DEBTOR: JOHN C NICHOLAS, CREDITOR: MEDLIFE COLO. AMOUNT: \$3799.35. CASE #C-08C-004855. DATE: 9/5/2013

DEBTOR: MICHAEL EVANS, CREDITOR: SADDLEBROOK ROCKY CREEK HOMEOW. AMOUNT: \$3224.11. CASE #C-11C-005863. DATE: 9/5/2013

DEBTOR: ADRIAN & ADRIAN SCOTT MARTINEZ, CREDITOR: TIDEWATER FIN CO. AMOUNT: \$10845.34. CASE #C-10C601. DATE: 9/11/2013

Broomfield County

DEBTOR: CHRISTOPHER L & STACE MASCH, CREDITOR: HERITAGE 2000 LLC. AMOUNT: \$10707.0. CASE #C-13C-033805. DATE: 9/7/2013

DEBTOR: KAREN J WALSH, CREDITOR: AM FAMILY MUTUAL INS CO. AMOUNT: \$14395.27. CASE #C-13C-030777. DATE: 9/14/2013

DEBTOR: PATRICK T LOVATO, CREDITOR: ASSET ACCEPTANCE LLC. AMOUNT: \$10241.1. CASE #C-13C-030034. DATE: 9/17/2013

DEBTOR: ELITE AUTO SERVICE AUTO BODY I, CREDITOR: ELECTRONIC CASH SYSTEMS INC. AMOUNT: \$19909.7. CASE #D-12CV-030016. DATE: 9/17/2013

RELEASE OF JUDGMENT

Boulder County

DEBTOR: PETER PAQUET, CREDITOR: A1 COLLECTION AGENCY LLC. AMOUNT: \$0.0. CASE #C-2012C2761. DATE: 9/6/2013

STATE TAX LIENS

Boulder County

1040 TAX NETWORK INC, \$1161.36, CASE #3340433, 9/6/2013

2E LLC, \$4969.0, CASE #3341264, 9/11/2013

ASPEN GROVE COMMUNITY PRESCHOOL, \$1524.83, CASE #3340721, 9/7/2013

BETTER WAY ELECTRIC INC, \$3778.69, CASE #3340899, 9/10/2013

BIDGET BRAKES MORE LLC, \$3390.0, CASE #3339781, 9/5/2013

BOULDER SECURITY LOCK SAFE INC, \$3707.0, CASE #3341268, 9/11/2013

BRB INC, \$2527.0, CASE #3339780, 9/5/2013

CASH REGISTERS TO GO INC, \$3103.69, CASE #3340722, 9/7/2013

CIGNEX TECHNOLOGIES INC, \$1624.2, CASE #3340900, 9/10/2013

DELILAHS FLOWERS OFDENVER, \$890.0, CASE #3341265, 9/11/2013

EVOLUTION LLC, \$539.0, CASE #3339783, 9/5/2013

JON M ERICKSON MD PC, \$4650.83, CASE #3339406, 8/31/2013

KARMACEUTICALS SKI CARE, \$2880.0, CASE #3341266, 9/11/2013

KARMACEUTICALS SKIN CARE, \$3230.0, CASE #3341261, 9/11/2013

MARKEE GROVES, \$308.0, CASE #3339782, 9/5/2013

NEDERLAND VETERINARY HOSPITAL, \$1556.29, CASE #3339724, 9/5/2013

RESOURCE MEDIA, \$2263.18, CASE #3340434, 9/6/2013

ROCKY MOUNT SURVIVAL GEAR LLC, \$223.0, CASE #3339784, 9/5/2013

SILVER SPRINGS PLUMBING HTG IN, \$1684.54, CASE #3340901, 9/10/2013

SVJ INC, \$330.91, CASE #3340435, 9/6/2013

ZAPATERIA CHAVEZ INC, \$3740.0, CASE #3341263, 9/11/2013

ZAPATERIA CHAVEZ INC, \$1227.0, CASE #3341262, 9/11/2013

ZAPPY DOTS INC, \$3744.0, CASE #3341267, 9/11/2013

Broomfield County

ATW PC, \$731.72, CASE #13394, 9/17/2013

COLO BATHROOM LIQUIDATORS LLC, \$870.67, CASE #12908, 9/5/2013

KOOSHAREM CORP, \$745.22, CASE #13056, 9/7/2013

PEACE OF MIND, \$3744.0, CASE #12909, 9/5/2013

STERLING CONSTR CO INC, \$5619.6, CASE #12838, 9/4/2013

RELEASE OF STATE TAX LIENS

Boulder County

DONS CUSTOM CABINETS INC, \$1254.99, CASE #3340897, 9/10/2013

KHOW THAI CAFE LLC, \$1638.16, CASE #3340432, 9/6/2013

LONGMONT MACHINING NORTH DAKOT, \$5007.43, CASE #3340898, 9/10/2013

ROCKY MOUNT CARDIOLOGY PC, \$22875.47, CASE #3340896, 9/10/2013

Broomfield County

AKP HEATING AIR CONDITIONING I, \$280.47, CASE #13023, 9/6/2013

OAK TREE HARDWOOD FLOORS INC, \$111.25, CASE #13024, 9/6/2013

WARRANTY DEEDS

Boulder County

Seller: LARRY D & SHEREE O REED
Buyer, Buyer's Address: DANIELLE & JEFFREY C CORDSEN, 665 SNOWBERRY ST
Address: 2520 EAGLEVIEW CIR, LONGMONT
Price: \$418500
Date Closed: 9/10/2013

Seller: CHRISTY L & CHRISTOPHER A ESTOLL
Buyer, Buyer's Address: MARILYNN J & STEVEN C BOARD, 1614 SUNSET DR
Address: 1614 SUNSET DR, LOUISVILLE
Price: \$291000
Date Closed: 9/10/2013

Seller: FLORENCE CHRISTINE & RICHARD DUAINNE BARTON
Buyer, Buyer's Address: CHARLES BLANE HENDERSON, 153 SHADY HOLW
Address: 153 SHADY HOLW, NEDERLAND
Price: \$452000
Date Closed: 9/10/2013

Seller: BARRETT ODENBACH
Buyer, Buyer's Address: SUSAN T SNYDER, 1601 GREAT WESTERN DR UNIT G6
Address: 1601 GREAT WESTERN DR UNIT G6, LONGMONT
Price: \$157000
Date Closed: 9/10/2013

Seller: ANTOINETTE CECILE MEHLER
Buyer, Buyer's Address: MARCIA E WARREN & ERIC ADAM M EDELMAN, 1727 BLUEBELL AVE
Address: 2848 S LAKERIDGE TRL, BOULDER
Price: \$1400000
Date Closed: 9/10/2013

Seller: RICHARD BRADY BURKE
Buyer, Buyer's Address: ROLF B RONNEKLEIVKELLY, 1621 16TH ST

Address: 1621 16TH ST, BOULDER
Price: \$599900
Date Closed: 9/10/2013

Seller: JANET F ROPE
Buyer, Buyer's Address: HOLLY K F & NATHAN W BARNES, 3927 BEASLEY DR
Address: 3927 BEASLEY DR, ERIE
Price: \$300000
Date Closed: 9/10/2013

Seller: BANK NEW YORK MELLON TRUSTEE
Buyer, Buyer's Address: BRADLEY A & ROBIN M GRABHAM, 1316 LUPINE CT
Address: 1316 LUPINE CT, LONGMONT
Price: \$271000
Date Closed: 9/10/2013

Seller: RAYMOND G STUDER
Buyer, Buyer's Address: LINDSAY C BURCHFIELD, 750 WALNUT ST APT A
Address: 750 WALNUT ST APT A, BOULDER
Price: \$358800
Date Closed: 9/10/2013

Seller: JAMES JR PAPPERT
Buyer, Buyer's Address: TYSON S RITTENMEYER, 32 REED PL
Address: 32 REED PL, LONGMONT
Price: \$176000
Date Closed: 9/10/2013

Seller: MICHAEL C & BETTY L KOENIG
Buyer, Buyer's Address: RICHARD STEWART & STACEY DAVEY GROSS, 3250 ONEAL CIR APT K17
Address: 3250 ONEAL CIR APT K17, BOULDER
Price: \$150000
Date Closed: 9/10/2013

Seller: JONATHAN & ERIN KARPUK
Buyer, Buyer's Address: PAUL S & MICHELE A LOGAN, 816 W MULBERRY ST
Address: 816 W MULBERRY ST, LOUISVILLE
Price: \$515000
Date Closed: 9/10/2013

Seller: DARIN TORONJO
Buyer, Buyer's Address: LINDA L ROSALES, 694 SUNDOWN DR
Address: 694 SUNDOWN DR, LAFAYETTE
Price: \$359000
Date Closed: 9/10/2013

Seller: SUSAN MCMURRY
Buyer, Buyer's Address: KIPLUND R & BARBARA KOLKMEIER, 3835 ORION CT
Address: 3835 ORION CT, BOULDER
Price: \$599000
Date Closed: 9/10/2013

Seller: DONALD J & ELIZABETH A DOERFLER
Buyer, Buyer's Address: BRYN GRIMISON, 250 SEMINOLE DR
Address: 250 SEMINOLE DR, BOULDER
Price: \$432000
Date Closed: 9/10/2013

Seller: MOLLY & JOEL GIVEN
Buyer, Buyer's Address: BRANDON M & SHANAE L DIX, 11259 FLATIRON DR
Address: 11259 FLATIRON DR, LAFAYETTE
Price: \$432000
Date Closed: 9/10/2013

Seller: JAMES ANTHONY & MICHAEL AMSINGER
Buyer, Buyer's Address: AMYE L & KENNETH F JR LENGTAT, 917 ALTA ST
Address: 917 ALTA ST, LONGMONT
Price: \$189000
Date Closed: 9/10/2013

Seller: RACHELLE L SCHOLTZ
Buyer, Buyer's Address: JOEL & ROBIN FRY, 725 HOOVER AVE
Address: 725 HOOVER AVE, LOUISVILLE
Price: \$980000
Date Closed: 9/10/2013

Seller: MARY ANN GRUENING
Buyer, Buyer's Address: JENNIFER HEILVEIL, 4007 PERIWINKLE LN
Address: 4007 PERIWINKLE LN, LONGMONT
Price: \$322000
Date Closed: 9/10/2013

Seller: SCOTT SIBLEY
Buyer, Buyer's Address: CHARLES L SCALIA, 1515 ZAMIA AVE APT 6
Address: 1515 ZAMIA AVE APT 6, BOULDER
Price: \$395000
Date Closed: 9/10/2013
Seller: PATRICIA L SHAW

Buyer, Buyer's Address: JANA B MATTHEWS, 1301 CANYON BLVD APT 305
Address: 1301 CANYON BLVD APT 305, BOULDER
Price: \$645000
Date Closed: 9/10/2013

Seller: HSBC MORTGAGE SERVICES INC
Buyer, Buyer's Address: MILE HIGH REI GROUP LLC, 8912 ARAPAHOE RD
Address: 9220 CLARE CT, BOULDER
Price: \$212700
Date Closed: 9/10/2013

Seller: BARBARA S PHELPS
Buyer, Buyer's Address: LYNETTE G MCCLAIN, 969 REYNOLDS FARM LN
Address: 969 REYNOLDS FARM LN, LONGMONT
Price: \$162000
Date Closed: 9/10/2013

Seller: RICHARD F & CHRISTEL KILEY
Buyer, Buyer's Address: FRANKI CARBERRY, 235 BONANZA DR
Address: 2024 TIMON CIR # 170, LAFAYETTE
Price: \$173000
Date Closed: 9/10/2013

Seller: BRENT & ALEXIS GRAHAM
Buyer, Buyer's Address: KEGAN CARRICK, 1419 FLANNAGAN CT
Address: 1419 FLANNAGAN CT, ERIE
Price: \$310000
Date Closed: 9/10/2013

Seller: BROOKE L BLESSING
Buyer, Buyer's Address: KASEY RYAN BLACK, 948 PO BOX 2292
Address: 948 LILAC ST, LONGMONT
Price: \$175000
Date Closed

Price: \$187600
Date Closed: 9/10/2013
Seller: ROBERT CARL
Buyer, Buyer's Address: ANNE CORYELL & SCOTT TIMOTHY SEVIN, 2012 SUNLIGHT DR, LONGMONT
Price: \$300000
Date Closed: 9/10/2013

Seller: MICHAEL J II TRAUDT
Buyer, Buyer's Address: SHERI A URBAN, 1234 S EMERY ST APT E, LONGMONT
Price: \$187000
Date Closed: 9/10/2013

Seller: NATALIE N SWETYE
Buyer, Buyer's Address: DANIEL & SALLY HILTONCHALFEN, 716 DAHLIA WAY
Address: 716 DAHLIA WAY, LOUISVILLE
Price: \$338000
Date Closed: 9/10/2013

Broomfield County
Seller: PULTE HOME CORP
Buyer, Buyer's Address: JOHN W JR & SHAUN M BERKEY, 16492 LAS BRISAS DR
Address: 16492 LAS BRISAS DR, BROOMFIELD
Price: \$315000
Date Closed: 8/14/2013

Seller: PULTE HOME CORP
Buyer, Buyer's Address: SARA J & ROY E SPEAKS, 4285 CRYSTAL DR, BROOMFIELD
Price: \$
Date Closed: 8/14/2013

Seller: JAMES & RUBY MAJOR
Buyer, Buyer's Address: SABOOR & KRISTINE SAHELY, 418 GREENWAY LN
Address: 418 GREENWAY LN, BROOMFIELD
Price: \$215000
Date Closed: 8/14/2013

Seller: PULTE HOME CORP
Buyer, Buyer's Address: SCOTT D OGLE, 15940 VERMILLION WAY, BROOMFIELD
Price: \$499800
Date Closed: 8/14/2013

Seller: SHAWN T & SHAY M KENT
Buyer, Buyer's Address: JAMES G & KARIN H CANDY, 16518 RED ROCK LN
Address: 16518 RED ROCK LN, BROOMFIELD
Price: \$433000
Date Closed: 8/14/2013

Seller: 15549 ZUNI STREET LLC
Buyer, Buyer's Address: MICHAEL J RYPKEMA, 2505 RED HAWK PL, BROOMFIELD
Price: \$110000
Date Closed: 8/14/2013

Seller: BRIAN K HARVEY
Buyer, Buyer's Address: FERDINANDO & JEAN DUKIC, 390 WHITETAIL CIR
Address: 13456 VIA VARRA UNIT 421, BROOMFIELD
Price: \$189000
Date Closed: 8/14/2013

Seller: RICHMOND AMERICAN HOMES COLORA
Buyer, Buyer's Address: JEFFREY A & ANN L POLACHEK, 3503 PRINCETON PL
Address: 3503 PRINCETON PL, BROOMFIELD
Price: \$584700
Date Closed: 8/14/2013

Seller: MATTHEW C & ROBBIE N MAUCH
Buyer, Buyer's Address: ANIRUD-DHA ARUN & MANJIRI DESHPANDE, 2625 REDCLIFF DR, BROOMFIELD
Price: \$430700
Date Closed: 8/15/2013

Seller: RONALD J & APRIL E BONNET
Buyer, Buyer's Address: BONNET FAMILY TRUST, 1370 E 3RD AVE
Address: 1370 E 3RD AVE, BROOMFIELD
Price: \$
Date Closed: 8/15/2013

Seller: JAMES L & NANCY RANKIN
Buyer, Buyer's Address: JAMES F & MARGARET J SORCE, 16540 GRAYS WAY
Address: 16540 GRAYS WAY,

BROOMFIELD
Price: \$680000
Date Closed: 8/15/2013

Seller: JOHN A THIERSCH
Buyer, Buyer's Address: EVAN LEWIS HUBBARD, 13456 VIA VARRA UNIT 134
Address: 13456 VIA VARRA UNIT 134, BROOMFIELD
Price: \$157000
Date Closed: 8/15/2013

Seller: ATOMIC INVESTMENTS LLC
Buyer, Buyer's Address: DAVID JOHN & ELLEN BREIPOHL THORP, 4304 TUCKERMAN ST, BROOMFIELD
Price: \$440000
Date Closed: 8/15/2013

Seller: JAY F DRURY
Buyer, Buyer's Address: CATHERINE HOGAN, 14344 BUNGALOW WAY
Address: 14344 BUNGALOW WAY, BROOMFIELD
Price: \$225000
Date Closed: 8/15/2013

Seller: STEVEN W & DEBORAH L GAMPP
Buyer, Buyer's Address: JOHN J & JOANN E NAPIERKOWSKI, 2585 OUTLOOK TRL
Address: 2585 OUTLOOK TRL, BROOMFIELD
Price: \$989500
Date Closed: 8/18/2013

Seller: THOMAS ONEILL
Buyer, Buyer's Address: TERRY PROVENCE, 4590 SILVER MOUNTAIN LOOP
Address: 4590 SILVER MOUNTAIN LOOP, BROOMFIELD
Price: \$400000
Date Closed: 8/18/2013

Seller: BEVERLY A HORATIONESTOR
Buyer, Buyer's Address: SRINIVASA DOPPALAPUDI, 13987 RIVER GLEN CT
Address: 13987 RIVER GLEN CT, BROOMFIELD
Price: \$435000
Date Closed: 8/18/2013

Seller: LOIS M KILLIN
Buyer, Buyer's Address: JAY M PETERSEN, 190 GARNET ST
Address: 190 GARNET ST, BROOMFIELD
Price: \$
Date Closed: 8/18/2013

Seller: JACK O JR & CATHLEEN S BURNS
Buyer, Buyer's Address: JASON LEWIS & ANNELIES OLAERTS HALL, 2420 OUTLOOK TRL
Address: 2420 OUTLOOK TRL, BROOMFIELD
Price: \$498000
Date Closed: 8/18/2013

Seller: MICHAEL D & ANN E ROTH
Buyer, Buyer's Address: SCOTT T & SHELAGH GILBERT, 13932 GUNNISON WAY
Address: 13932 GUNNISON WAY, BROOMFIELD
Price: \$735000
Date Closed: 8/18/2013

Seller: MATTHEW & SAMANTHA MCQUILLEN
Buyer, Buyer's Address: BRYAN KOO, 4560 NELSON DR, BROOMFIELD
Price: \$332000
Date Closed: 8/18/2013

Seller: OLGA V ZVEREVA
Buyer, Buyer's Address: WILLIAM CHARLES HIPP, 3101 W 134TH AVE
Address: 3101 W 134TH AVE, BROOMFIELD
Price: \$193500
Date Closed: 8/19/2013

Seller: JEFF EVANSON
Buyer, Buyer's Address: LEE E & ARADHANA S CARLSON, 2790 TRINITY LOOP
Address: 2790 TRINITY LOOP, BROOMFIELD
Price: \$479600
Date Closed: 8/19/2013

Seller: MALIA A MANESS
Buyer, Buyer's Address: RAMESH RAMACHANDRAN GOPAL, 2838 DHARMA AVE
Address: 2838 DHARMA AVE, BROOMFIELD
Price: \$275000
Date Closed: 8/19/2013

Seller: TAYLOR MORRISON COLORADO INC
Buyer, Buyer's Address: DAVID RAY & TRISHA MARIE CRANDALL, 14960 BLUE JAY CT

Address: 14960 BLUE JAY CT, BROOMFIELD
Price: \$601500
Date Closed: 8/19/2013

Seller: LISA M CHABRIER
Buyer, Buyer's Address: YANDERYN SANCHEZ, 3942 PRIMROSE CT
Address: 3942 PRIMROSE CT, BROOMFIELD
Price: \$227000
Date Closed: 8/20/2013

Seller: SEARCHLIGHT CAPITAL GROUP LLC
Buyer, Buyer's Address: DON MCCANDLESS, 9906 SPRING HILL LN
Address: 2936 N PRINCESS CIR, BROOMFIELD
Price: \$185000
Date Closed: 8/20/2013

Seller: CHRIS HENRIKSEN
Buyer, Buyer's Address: MICHAEL L & BARBARA L PETERSON, 880 EMERALD ST
Address: 880 EMERALD ST, BROOMFIELD
Price: \$
Date Closed: 8/20/2013

Seller: CODY GOLLIHER
Buyer, Buyer's Address: HUNTER J STEVENSON, 13426 VIA VARRA
Address: 13426 VIA VARRA, BROOMFIELD
Price: \$260000
Date Closed: 8/20/2013

Seller: JEFFREY S & CHRISTI L MINIGUS
Buyer, Buyer's Address: SHANE A JUENEMANN, 4851 RAVEN RUN
Address: 4851 RAVEN RUN, BROOMFIELD
Price: \$282000
Date Closed: 8/20/2013

Seller: DALE ROBSON & R BRUCE LOONEY
Buyer, Buyer's Address: DANIEL & TANYA CHAPARRO, 1322 NICKEL CT
Address: 1322 NICKEL CT, BROOMFIELD
Price: \$432500
Date Closed: 8/20/2013

Seller: ANDREW M BOSIO
Buyer, Buyer's Address: SERGIO BORJA RODRIGUEZ, 200 SUMMIT BLVD UNIT 404
Address: 4267 CAMBRIDGE AVE, BROOMFIELD
Price: \$290000
Date Closed: 8/20/2013

Seller: JENELLE S BAER
Buyer, Buyer's Address: CHRISTINA DUARTE VALLEJO, 1136 OPAL ST UNIT 204
Address: 1136 OPAL ST UNIT 204, BROOMFIELD
Price: \$131500
Date Closed: 8/20/2013

Seller: MUHAMMAD K TAMTON
Buyer, Buyer's Address: MICHAEL & MICHELLE YURCHAK, 13724 SAGAR DR
Address: 13724 SAGAR DR, BROOMFIELD
Price: \$525000
Date Closed: 8/21/2013

Seller: MATTHEW A & AILI ELLIOTT
Buyer, Buyer's Address: ROBERT L & KATHLEEN E ELLIOTT, 5859 CARIBBEAN CIR
Address: 12149 SUNFLOWER ST, BROOMFIELD
Price: \$234000
Date Closed: 8/21/2013

Seller: RAIMUND & SUSAN SMYLE BERCHTOLD
Buyer, Buyer's Address: RAIMUND BERCHTOLD REVOCABLE TR, 1430 SAINT ANDREWS DR
Address: 1430 SAINT ANDREWS DR, BROOMFIELD
Price: \$
Date Closed: 8/21/2013

Seller: JEFFREY S & JULIA M BENN
Buyer, Buyer's Address: MEGAN E & MARK A HEDMAN, 2680 BRYANT DR
Address: 2680 BRYANT DR, BROOMFIELD
Price: \$229000
Date Closed: 8/21/2013

Seller: HUD
Buyer, Buyer's Address: TREVOR JAMES SOOLE, 365 MULBERRY CIR
Address: 365 MULBERRY CIR, BROOMFIELD
Price: \$
Date Closed: 8/21/2013

Seller: STEPHEN H GALE
Buyer, Buyer's Address: TESSMAN KEYSTONE INHERITANCE T, 16474 ALIANTE DR

Address: 16474 ALIANTE DR, BROOMFIELD
Price: \$350000
Date Closed: 8/22/2013

Seller: JUSTIN J & JULIE A GRIFFIN
Buyer, Buyer's Address: SHANNON DYE, 3981 W 127TH AVE
Address: 3981 W 127TH AVE, BROOMFIELD
Price: \$250000
Date Closed: 8/22/2013

Seller: JOSEPH MICHAEL III OMALLEY
Buyer, Buyer's Address: ANDREW WEBER, 2593 W 132ND AVE
Address: 2593 W 132ND AVE, BROOMFIELD
Price: \$186000
Date Closed: 8/22/2013

Seller: GREG BECHTEL
Buyer, Buyer's Address: NIRAV R SHAH, 14633 STARGAZER DR
Address: 14633 STARGAZER DR, BROOMFIELD
Price: \$830000
Date Closed: 8/22/2013

Seller: JOHN G & CECILE T MATHIS
Buyer, Buyer's Address: JOHN & KATHERINE PATTERSON, 1101 ASH ST
Address: 1101 ASH ST, BROOMFIELD
Price: \$275000
Date Closed: 8/22/2013

Seller: MICHAEL D GRIESHABER REVOCABLE
Buyer, Buyer's Address: CHARLENE M GRIESHABER LIVING T, 15960 WETTERHORN WAY
Address: 15960 WETTERHORN WAY, BROOMFIELD
Price: \$
Date Closed: 8/22/2013

Seller: DENNIS L JR LEASH
Buyer, Buyer's Address: JAMES H JR & DEBORAH K GODWIN, 1242 COTTONWOOD ST
Address: 1242 COTTONWOOD ST, BROOMFIELD
Price: \$270000
Date Closed: 8/25/2013

Seller: ERIC J & CHRISTINE A CARLSON
Buyer, Buyer's Address: DOUGLAS P MONTGOMERY, 455 DOVER CT
Address: 455 DOVER CT, BROOMFIELD
Price: \$290000
Date Closed: 8/25/2013

Seller: DARLENE & ISIDORO CASTILLO
Buyer, Buyer's Address: MELONIE L FUSILIER, 13654 PLASTER PT UNIT 101
Address: 13654 PLASTER PT UNIT 101, BROOMFIELD
Price: \$292000
Date Closed: 8/25/2013

Seller: MARIETTA L RODY
Buyer, Buyer's Address: STEPHEN T & JAMIE LYN GORE, 10418 IRIS WAY
Address: 13990 SHANNON DR, BROOMFIELD
Price: \$465000
Date Closed: 8/25/2013

Seller: NATIONSTAR MORTGAGE LLC
Buyer, Buyer's Address: FEDERAL HOME LOAN MORTGAGE COR, 12222 MERIT DR STE 700
Address: 1288 FERN CIR, BROOMFIELD
Price: \$
Date Closed: 8/25/2013

Seller: GORDON CUSTOM HOMES LLC
Buyer, Buyer's Address: MARK COLLINS BAXTER, 14155 DAVIES WAY
Address: 14155 DAVIES WAY, BROOMFIELD
Price: \$542500
Date Closed: 8/25/2013

Seller: JOSEPH THOUTT
Buyer, Buyer's Address: CLAYTON CONRAD WOLD, 3480 W 132ND PL
Address: 3480 W 132ND PL, BROOMFIELD
Price: \$210000
Date Closed: 8/26/2013

Seller: JOHN C & DANIELLE R KELLEY
Buyer, Buyer's Address: ELI H MINSON, 1619 HEMLOCK WAY
Address: 1619 HEMLOCK WAY, BROOMFIELD
Price: \$390000
Date Closed: 8/26/2013

Seller: SHARON & RICHARD L ROB-INSON
Buyer, Buyer's Address: GIAMMARRESI FAMILY TRUST, 13920 DOG-

LEG LN
Address: 13920 DOGLEG LN, BROOMFIELD
Price: \$447000
Date Closed: 8/26/2013

Seller: RAYMOND ANTHONY III & JENNIFER ELIZABETH BRUNTRAGER
Buyer, Buyer's Address: DOUG & TABRENIA L DAVIDSON, 14097 ROARING FORK CIR
Address: 2685 MARION WAY, WESTMINSTER
Price: \$177000
Date Closed: 8/27/2013

Seller: CHRIS KIM
Buyer, Buyer's Address: RANDELL RIVADENEIRA, 13456 VIA VARRA UNIT 235
Address: 13456 VIA VARRA UNIT 235, BROOMFIELD
Price: \$200000
Date Closed: 8/27/2013

Seller: PULTE HOME CORP
Buyer, Buyer's Address: WAYNE R & PEGGY A FRICANO, 4460 CRYSTAL DR
Address: 4460 CRYSTAL DR, BROOMFIELD
Price: \$447600
Date Closed: 8/27/2013

Seller: BRITTON MICHAEL MARSDEN
Buyer, Buyer's Address: CORY & ATHENA PETERSON, 4245 FERN AVE
Address: 4245 FERN AVE, BROOMFIELD
Price: \$307000
Date Closed: 8/27/2013

Seller: RANDALL G & LORI M BRYANT
Buyer, Buyer's Address: JAMES L & ROCHELLE A PACKWOOD, 1136 SUNSET DR
Address: 1136 SUNSET DR, BROOMFIELD
Price: \$645000
Date Closed: 8/27/2013

Seller: DAVID S ROSECRANS
Buyer, Buyer's Address: DAVID S & JEAN R ROSECRANS, 12330 DEERFIELD WAY
Address: 12330 DEERFIELD WAY, BROOMFIELD
Price: \$
Date Closed: 8/28/2013

Seller: BRYAN H & BRENDA C SCOTT
Buyer, Buyer's Address: ERIC RICHARD & JANICE M HAAS, 1020 E 15TH AVE
Address: 1020 E 15TH AVE, BROOMFIELD
Price: \$
Date Closed: 8/28/2013

Seller: ERIC RICHARD & JANICE M HAAS
Buyer, Buyer's Address: TERRI A THOMPSON, 1020 E 15TH AVE
Address: 1020 E 15TH AVE, BROOMFIELD
Price: \$420000
Date Closed: 8/28/2013

Seller: DELORES G NOWAK
Buyer, Buyer's Address: DALE M & MARGARET J HARTZLER, 14168 AUGUSTA DR
Address: 14168 AUGUSTA DR, BROOMFIELD
Price: \$647000
Date Closed: 8/28/2013

Seller: CHARLES T & SHELLY R JERNIGAN
Buyer, Buyer's Address: HAROLD & CATHERINE WOOD, 12142 APPLEWOOD CT
Address: 12142 APPLEWOOD CT, BROOMFIELD
Price: \$267000
Date Closed: 8/28/2013

Seller: DENNIS J & JARICIA L GRIESS
Buyer, Buyer's Address: DENNIS GRIESS LIVING TRUST, 3041 S PRINCESS CIR
Address: 3041 S PRINCESS CIR, BROOMFIELD
Price: \$
Date Closed: 8/28/2013

Seller: DEREK C & ANN L WEST
Buyer, Buyer's Address: MICHAEL J FIELDS, 396 FIR LN
Address: 396 FIR LN, BROOMFIELD
Price: \$207000
Date Closed: 8/28/2013

Seller: JAMES BRADFORD BAIER
Buyer, Buyer's Address: CLAYTON JON ROGERS, 12641 GROVE ST
Address: 12641 GROVE ST, BROOMFIELD
Price: \$195000
Date Closed: 8/29/2013

Seller: KELLIE N VAUGHAN

Buyer, Buyer's Address: BRANDON A KRINHOP, 12446 JULIAN CT
Address: 12446 JULIAN CT, BROOMFIELD
Price: \$299000
Date Closed: 8/29/2013

Seller: GERARD A & DENISE D VERBECK
Buyer, Buyer's Address: PETER W VI & CLAIRE T HANCOCK, 14252 PINEY RIVER RD
Address: 14252 PINEY RIVER RD, BROOMFIELD
Price: \$550000
Date Closed: 8/29/2013

Seller: PIERRE DESJARDINS
Buyer, Buyer's Address: JACQUELYN E WALDEN, 3526 W 125TH CIR
Address: 3526 W 125TH CIR, BROOMFIELD
Price: \$305000
Date Closed: 8/29/2013

Seller: STEPHEN E & CHRISTINE D DUNTON
Buyer, Buyer's Address: CHAD W ALMOND, 3959 W 126TH AVE
Address: 3959 W 126TH AVE, BROOMFIELD
Price: \$222000
Date Closed: 8/29/2013

Seller: IRENE V SMITTKAMP
Buyer, Buyer's Address: CAITLIN R BRYAN, 2878 FERNWOOD PL
Address: 2878 FERNWOOD PL, BROOMFIELD
Price: \$257900
Date Closed: 8/29/2013

Seller: PULTE HOME CORP
Buyer, Buyer's Address: LARRY L & KATHY R HICKMAN, 15953 TORREYS WAY
Address: 15953 TORREYS WAY, BROOMFIELD
Price: \$457900
Date Closed: 8/29/2013

Seller: DONALD L & MARIA L COM-MARE
Buyer, Buyer's Address: AMANDA S & ANDREW J ROSSBACH, 12620 XAVIER ST
Address: 12620 XAVIER ST, BROOMFIELD
Price: \$307000
Date Closed: 8/29/2013

Seller: JAMES N & ROSEMARY F HUBBARD
Buyer, Buyer's Address: GREGORY GERARD RYAN, 13456 VIA VARRA # 4
Address: 13456 VIA VARRA # 4, BROOMFIELD
Price: \$159000
Date Closed: 8/29/2013

Seller: RYAN MATTHEW & ERICA L DAVIS
Buyer, Buyer's Address: SONAL & ASHISH BABLANI, 1465 STONEHAM ST
Address: 13250 ROYAL ARCH WAY, BROOMFIELD
Price: \$435000
Date Closed: 8/29/2013

Seller: SHIRLEY & TIMOTHY N WILL-CUTT
Buyer, Buyer's Address: WILLIAM C JR & ELLEN R POTTER, 47 CARLA WAY
Address: 47 CARLA WAY, BROOMFIELD
Price: \$249000
Date Closed: 8/29/2013

Seller: DAVID WORSTER
Buyer, Buyer's Address: LAURIE JEAN & JASON NUHN, 12994 GROVE WAY
Address: 12994 GROVE WAY, BROOMFIELD
Price: \$243800
Date Closed: 8/29/2013

Seller: JODEE M MCKENNEY
Buyer, Buyer's Address: GINNI & JACLYN NANDA, 13639 BOULDER CIR UNIT 101
Address: 13639 BOULDER CIR UNIT 101, BROOMFIELD
Price: \$307000
Date Closed: 8/29/2013

Seller: SUSAN E TAGUE
Buyer, Buyer's Address: MORIAH A MCCUTCHEON, 13434 VIA VARRA
Address: 13434 VIA VARRA, BROOMFIELD
Price: \$295000
Date Closed: 8/29/2013

Seller: TERENCE M & MARIE J WEBBER
Buyer, Buyer's Address: SHENG & BELINDA LIU, 13236 TELLER LAKE WAY
Address: 3771 TROON CIR, BROOMFIELD
Price: \$650000

FOR THE RECORD

Date Closed: 8/29/2013

Seller: GUNNISON EAST BUSINESS PARK LL

Buyer, Buyer's Address: GPE LLC, 11603 TELLER ST

Address: 11603 TELLER ST, BROOMFIELD

Price: \$780000

Date Closed: 8/29/2013

Seller: KELLY ENTERPRISES LLC

Buyer, Buyer's Address: SHANE WILLIS, 3171 W 133RD CIR

Address: 3171 W 133RD CIR, BROOMFIELD

Price: \$227000

Date Closed: 9/3/2013

Seller: ROCKY MOUNTAIN INVESTMENT GROU

Buyer, Buyer's Address: NICHOLAS E NYBERG, 9400 W 67TH PL

Address: 921 E 10TH AVE, BROOM-FIELD

Price: \$269900

Date Closed: 9/3/2013

Seller: DOUGLAS K & PAMELA J MAYHEW

Buyer, Buyer's Address: LORI J NUGENT, 13448 KING LAKE TRL

Address: 13448 KING LAKE TRL, BROOMFIELD

Price: \$565000

Date Closed: 9/3/2013

Seller: KATHRYN A SIMMONS

Buyer, Buyer's Address: ELIZABETH A INSKEEP, 13815 TEAL CREEK DR

Address: 13815 TEAL CREEK DR, BROOMFIELD

Price: \$340000

Date Closed: 9/3/2013

Seller: 13922GUNNISON LLC

Buyer, Buyer's Address: CLINT & CHRYSTINA TASSET, 13922 GUN-NISON WAY

Address: 13922 GUNNISON WAY, BROOMFIELD

Price: \$175000

Date Closed: 9/3/2013

Seller: STACIE PARRISH

Buyer, Buyer's Address: RAYMOND JR & ROBIN M JIMENEZ, 13920 SANDTRAP CIR

Address: 13920 SANDTRAP CIR,

BROOMFIELD

Price: \$371500

Date Closed: 9/3/2013

Seller: JOSH GORDON

Buyer, Buyer's Address: DEBORAH R & RICHARD J RITTER, 3176 W 134TH CIR

Address: 3176 W 134TH CIR, BROOMFIELD

Price: \$177500

Date Closed: 9/3/2013

Seller: TAYLOR MORRISON COLO INC

Buyer, Buyer's Address: KYLE WIL-LIAM & LAURIE HANSEN, 4070 W 149TH AVE

Address: 4070 W 149TH AVE, BROOMFIELD

Price: \$520400

Date Closed: 9/4/2013

Seller: ELLIOTT COX

Buyer, Buyer's Address: KEVIN & TANDA PFANNENSTIEL, 2774 BRY-ANT DR

Address: 2774 BRYANT DR, BROOMFIELD

Price: \$251300

Date Closed: 9/4/2013

Seller: KB HOME COLORADO INC

Buyer, Buyer's Address: JAI SINGH, 11347 UPTOWN AVE

Address: 11347 UPTOWN AVE, BROOMFIELD

Price: \$291200

Date Closed: 9/4/2013

Seller: BIG SKY LAND CO LLC

Buyer, Buyer's Address: POLO CREEK LLC, 4480 W 121ST AVE

Address: 4480 W 121ST AVE, BROOMFIELD

Price: \$1450400

Date Closed: 9/4/2013

Seller: KB HOME COLORADO INC

Buyer, Buyer's Address: CHRISTO-PHER DOUGLAS & DANA DENNETTE

ORME, 11326 SHEPS WAY

Address: 11326 SHEPS WAY, BROOMFIELD

Price: \$304500

Date Closed: 9/4/2013

Seller: JANICE A CHARLES

Buyer, Buyer's Address: JANICE A &

ROBERT F CHARLES, 4728 RAVEN RUN

Address: 4728 RAVEN RUN, BROOMFIELD

Price: \$

Date Closed: 9/4/2013

Seller: KB HOME COLORADO INC

Buyer, Buyer's Address: PENNY L NELSON, 11332 SHEPS WAY

Address: 11332 SHEPS WAY, BROOMFIELD

Price: \$293200

Date Closed: 9/4/2013

Seller: CORNERSTONE INC

Buyer, Buyer's Address: BENNING-TON STATE BANK, 2130 S OHIO ST

Address: 2879 HIGH PRAIRIE WY, BROOMFIELD

Price: \$

Date Closed: 9/4/2013

Seller: BENNINGTON STATE BANK

Buyer, Buyer's Address: KEITH V & NANCY H SMITH, 2870 HIGH PRAI-RIE WAY

Address: 2870 HIGH PRAIRIE WAY, BROOMFIELD

Price: \$1240000

Date Closed: 9/4/2013

Seller: RICHMOND AMERICAN HOMES COLORA

Buyer, Buyer's Address: SHANE & CHELSEA KEEFE, 4530 S MONACO ST

Address: 3481 HARVARD PL, BROOMFIELD

Price: \$465600

Date Closed: 9/4/2013

Seller: MOUNTAIN STATES BAPTIST CHURCH

Buyer, Buyer's Address: AVENUE 120 HOLDINGS LLC, 595 S RIVER-WOODS PKWY STE 400

Address: 12060 PERRY ST, BROOM-FIELD

Price: \$1300000

Date Closed: 9/5/2013

Seller: FREDERICK JAY ERIKSEN

Buyer, Buyer's Address: MICHAEL L SMITH, 14188 AUGUSTA DR

Address: 960 LILAC ST, BROOM-FIELD

Price: \$215000

Date Closed: 9/5/2013

Seller: KEVIN E & TRACEY R DAVIS-SON

Buyer, Buyer's Address: HENRY A JR DRURY, 210 GARNET ST

Address: 210 GARNET ST, BROOM-FIELD

Price: \$230000

Date Closed: 9/5/2013

Seller: JOHN & IRINA PERNICIARO

Buyer, Buyer's Address: HEATHER RAMSEY, 896 ASH ST

Address: 896 ASH ST, BROOMFIELD

Price: \$228000

Date Closed: 9/5/2013

Seller: ANN E & DAVID A IPSEN

Buyer, Buyer's Address: JOSHUA C PARKER, 3430 PRINCESS CT

Address: 3430 PRINCESS CT, BROOMFIELD

Price: \$224900

Date Closed: 9/5/2013

Seller: TIMOTHY P VOYLES

Buyer, Buyer's Address: ALI R & SARABETH B ONGUN, 4768 RAVEN RUN

Address: 4768 RAVEN RUN, BROOMFIELD

Price: \$337500

Date Closed: 9/5/2013

Seller: ALISON & PAUL GRIFFIN

Buyer, Buyer's Address: ROBERT & SARAH SPIVEY, 660 REDSTONE DR

Address: 660 REDSTONE DR, BROOMFIELD

Price: \$540000

Date Closed: 9/5/2013

Seller: RICHMOND AM HOMES COLO INC

Buyer, Buyer's Address: ERICH W & LINDSAY K WEISS, 3482 HAR-VARD PL

Address: 3482 HARVARD PL, BROOMFIELD

Price: \$436900

Date Closed: 9/5/2013

Seller: BRIAN LEE & BRIAN L ROME

Buyer, Buyer's Address: BRIAN L ROME REVOCABLE TRUST, 14134 MCKAY PARK CIR

Address: 14134 MCKAY PARK CIR, BROOMFIELD

Price: \$

Date Closed: 9/6/2013

Seller: WILLIAM & MARGARET BRYSON

Buyer, Buyer's Address: BRYSON LIVING TRUST, 209 MONARCH TRL

Address: 209 MONARCH TRL, BROOMFIELD

Price: \$

Date Closed: 9/6/2013

Seller: J C & BETTY P SIMMONS

Buyer, Buyer's Address: DAVID C & PADMALEKHA HANCOCK, 3980 W 134TH PL

Address: 3980 W 134TH PL, BROOMFIELD

Price: \$420000

Date Closed: 9/6/2013

Seller: ROBERT W BOON

Buyer, Buyer's Address: JEFFREY S LEVINE, 13456 VIA VARRA UNIT 202

Address: 13456 VIA VARRA UNIT 202, BROOMFIELD

Price: \$250000

Date Closed: 9/6/2013

Seller: MARK & NANCY L KOOIMAN

Buyer, Buyer's Address: MARY C MORSE, 20 IRENE CT

Address: 20 IRENE CT, BROOM-FIELD

Price: \$238000

Date Closed: 9/6/2013

Seller: KAREN K MORITZKY

Buyer, Buyer's Address: TALESHA T & MWANGI T NDONGA, 14239 LAKEVIEW LN

Address: 14239 LAKEVIEW LN, BROOMFIELD

Price: \$453900

Date Closed: 9/6/2013

Seller: SANDRA L NEWELL

Buyer, Buyer's Address: NACY HER-NANDEZ ESQUEDA, 215 HEMLOCK ST

Address: 215 HEMLOCK ST, BROOMFIELD

Price: \$232000

Date Closed: 9/9/2013

Seller: MARK L LYNN

Buyer, Buyer's Address: ROBERT W & DIANNE L LINDENMEYER, 13900 LAKE SONG LN UNIT J6

Address: 13900 LAKE SONG LN

UNIT J6, BROOMFIELD

Price: \$189300

Date Closed: 9/9/2013

Seller: T5 HOLDINGS LLC

Buyer, Buyer's Address: JON & LAURA VANDERIET, 680 MARBLE ST

Address: 680 MARBLE ST, BROOM-FIELD

Price: \$224500

Date Closed: 9/9/2013

Seller: DANIEL B & DANIEL SCHAE-FER

Buyer, Buyer's Address: MATTHEW C & JENNIFER D DOWNS, 206 HEM-LOCK ST

Address: 206 HEMLOCK ST, BROOMFIELD

Price: \$230000

Date Closed: 9/9/2013

Seller: ROBIN J & KATHLEEN M FRAKES

Buyer, Buyer's Address: WAI MING CHIU, 12234 CHERRYWOOD ST

Address: 12234 CHERRYWOOD ST, BROOMFIELD

Price: \$279000

Date Closed: 9/9/2013

Seller: MOHAMMAD NAZIR HAID-ARY

Buyer, Buyer's Address: THONG-PHET DOUANGPHANYA, 4257 BRO-EMEL AVE

Address: 4257 BROEMEL AVE, BROOMFIELD

Price: \$220000

Date Closed: 9/9/2013

Seller: BARBARA M & GARY L HAR-NISH

Buyer, Buyer's Address: GLEN A EDDY, 13626 BOULDER CIR UNIT 102

Address: 13626 BOULDER CIR UNIT 102, BROOMFIELD

Price: \$263000

Date Closed: 9/9/2013

Seller: TAYLOR MORRISON COLO-RADO INC

Buyer, Buyer's Address: MARIO & LISA P FINIS, 420 DORSET PL

Address: 4220 KESTREL DR, BROOMFIELD

Price: \$667600

Date Closed: 9/9/2013

ENGINEERING

Intel Corporation has an opening in Longmont, CO. Combination ed/exp accepted in some positions in lieu of degree. To apply, email resume to Longmont_jobs@intel.com and reference the job # below. Apply to each job # of interest. Applications will be accepted through 12/05/13. EOE

Firmware Eng — Conduct or participate in multidisciplinary research and collaborate with design, layout and/or hardware engineers in the design, development, and utilization of productivity enhancement layout tools and design rule checkers, electronic data processing systems software. Requires MS (#718829).



esprit

ENTREPRENEUR

LAUNCH USA:
GROW YOUR IDEAS
NATIONALLY

Program
Tuesday, October 29

Join entrepreneurs, business leaders, and professionals at the Boulder Chamber's inspiring event of entrepreneurship.

The theme of this year's event is Launch USA: Grow Your Ideas Nationally to share insights from experienced entrepreneurs on how to ramp up revenue and to scale up the smart way.

Details: www.boulderchamber.com

Now in its **29th** year, this is the region's top event for entrepreneurial success.

VIP Kick-off Networking Reception
Monday, October 28
The Kitchen Next Door
1305 Pearl St., Boulder
4:30-6:30pm

Register now:
www.boulderchamber.com
or 303.442.1044



Home State Bank is proud to introduce Lisa Evans, Investment Executive with Investment Centers of America, located at our newest Home State Bank location in Lafayette.

Lisa has gained the trust and respect of her clients in Boulder County by providing financial solutions to help meet their life-stage needs for over 23 years. Investment Centers of America, Inc. offers personalized financial strategies because it is IMPORTANT to get to KNOW YOU AND YOUR NEEDS before any suggestions are made. **Call Lisa today to schedule a no-obligation financial consultation.** 565 W South Boulder Rd | Lafayette, CO 80026 | **303-682-7095**



Lisa Evans
Investment Executive
lisa.evans@investmentcenters.com

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BUSINESS DIGEST

OPENINGS

Lafayette-based **SproutrHouse** launched an online crowdfunding investment platform for natural food companies at www.sproutrhouse.com. SproutrHouse, founded by Dave Thomas, will offer additional services to client companies, including introductions to potential equity investors, mentoring and market analytics.

The **Industrial Revolution Brewing Co. LLC** opened Oct. 5 at 285 Cheesman St., in downtown Erie. Owners Nate Cervantes and his father, Tim Suttman, handled the build-out of the 1,000-square-foot space, putting about \$45,000 into startup costs. Industrial Revolution will operate with a three-barrel system initially. It will start with five beers on tap: an orange coriander ale, an American amber ale, a chamomile-infused wheat and rice beer, a vanilla porter and an English brown ale.

Tim and Helen Todd opened a **Nurse Next Door** senior home-care franchise at 1035 Pearl St. in Boulder. The firm has 10 employees, including a registered nurse. The Todds expect to hire from 40 to 50 employee caregivers in the next six months to work with clients.

BRIEFS

BiOptix Inc. in Boulder launched its BiOptix Innovators Program into Europe, with an emphasis on partnering with key research institutions, pharmaceutical companies and biotechnology/drug discovery firms. The BiOptix

Innovators Program is a product evaluation platform that allows customers to try BiOptix SPR technology independently in their lab, on their timeframe and with customer and technical support during the evaluation.

Clean Energy Collective LLC brought online two 500-kilowatt community-owned solar arrays that will serve residents and businesses in and around Breckenridge. The two facilities have the capacity to power up to 200 customers. Clean Energy Collective — headquartered in Carbondale but with about 40 of its 45 employees carrying out main operations at its office in Boulder — developed and manages the arrays, and sells the panels to residents and businesses. The cost of each 235-watt panel is \$870, with a minimum purchase of five.

EARNINGS

Broomfield-based **Corgenix Medical Corp.** (OTC BB: CONX.OB) reported a record \$10.2 million in revenue for its fiscal year 2013 that ended June 30. Revenue was 9.7 percent higher than the \$9.3 million the company reported for fiscal year 2012. For investors, earnings translated to 1 cent per share, compared to a loss of 1 cent per share for fiscal year 2012. Income was \$296,385 for the year, compared with a loss of \$486,208 reported for fiscal year 2012.

Broomfield-based **Vail Resorts Inc.** (NYSE: MTN) reported \$37.7 million in income for fiscal year 2013 that ended July 31. Income was

129.4 percent more than the \$16.5 million the company reported for the same time period in 2012. For investors, that meant \$1.03 per share, a 58-cent increase from the 45 cents per share in earnings for fiscal year 2012. Revenue was \$1.12 billion for fiscal year 2013, a 9.4 percent increase compared with the \$1.02 billion reported for fiscal year 2012. Vail Resorts operates nine resorts, including Beaver Creek, Breckenridge, Keystone and Vail in Colorado.

CONTRACTS

Anchor Point Group LLC in Boulder won an \$80,002 federal contract from the U.S. Department of the Interior's Bureau of Land Management in Lakewood for hazardous tree removal in Grand County.

Charles Medley Distillers Kentucky LLC hired advertising firm **TDA Boulder** as the first agency of record for its resurrected Medley Bros. brand of Kentucky straight bourbon whiskey. An undisclosed budget will go to product design, online promotion and business-to-business collateral.

GRANTS

The **Colorado Wine Industry's** development board in Boulder received a grant from the Colorado Department of Agriculture's Specialty Crops program to explore incorporating hybrids and other cold-hardy blends to make the wine more appealing to consumers. The grant was one of 10 totaling about \$675,000 that was awarded to

specialty crop producers in the state.

The **Colorado Office of Economic Development and International Trade** in Denver received a \$200,000 competitive grant from the Economic Development Administration that will be used to plan for an advanced industries manufacturing institute in Denver. The institute would support manufacturing and workforce development in the region and throughout the state.

MERGERS & ACQUISITIONS

North Vista Medical Center bought **Boulder Family Medicine** for an undisclosed sum. Charles Tawa, the doctor at Boulder Family Medicine, will continue to see patients from his current office at 1000 Alpine Ave. in Boulder. He is now part of the North Vista Medical Center team. North Vista Medical Center's two offices are at 2017 100 Year Party Court, Unit 1, in Longmont, and 8308 Colorado Boulevard, Suite 200, in Firestone. Doctors David Tusek and Clint Flanagan started North Vista Medical Center in 2009 in Firestone.

Deadline to submit items for Business Digest is three weeks prior to publication of each bi-weekly issue. Mail to Editor, Boulder County Business Report, 3180 Sterling Circle, Suite 201, Boulder, CO 80301-2338; fax to 303-440-8954; or email to news@bcbr.com with Business Digest in the subject line. Photos submitted will not be returned.

AWARDS

Niwot-based **Crocs Inc.** (Nasdaq: CROX) received two national awards for achievements in innovation and product development. Dale Bathum, Crocs' chief product officer, was awarded the Gold Stevie for Product Development/Management Executive of the Year by the American Business Awards. The company's focus on innovation was honored when Consumer Goods Technology named Crocs Innovative Company of the Year during the annual CGT Consumer Goods Growth & Innovation Forum.

Mark Stager, a wealth-management adviser with Merrill Lynch, Pierce, Fenner & Smith Inc. in Boulder, received a Gold Presidential Service Award from Bank of America/Merrill Lynch for 500 hours of volunteer service in 2012.

Boulder-based **Agua Inc.** received first place at the national 2013 New Hampshire Social Business Innovation Challenge. Agua, headed by CEO Bianca Griffith, is a water company that offers water treatment technology that is chemical free. The award was presented by Nobel Laureate Muhammad Yunus.

Boulder-based architect **Cheri Belz** received two Colorado Awards for Remodeling Excellence from the Home Builders Association of Metro Denver. She received first place for an interior remodel of a Boulder residence and second place for an exterior remodel.

Level 3 Communications Inc.'s chief executive **Jeff Storey** was placed on Global Telecoms Business Magazine's 2013 Power 100 list of top telecommunications executives. Storey, promoted to CEO in April, has emphasized a company-wide focus on the customer experience and profitable growth by prioritizing initiatives that better position Level 3 to leverage the company's extensive global network assets and respond more effectively to complex market demands.

Bret Proud, an instructor at Redstone College in Broomfield, was named a 2013 Regional Aviation Maintenance Technician of the Year by the National General Aviation Awards Committee. The award recognizes aviation professionals on the local, regional and national levels for their contributions to aviation, education and flight safety. Proud was selected as the Denver and Northwest Mountain Regional winner. He has been an instructor at Redstone since 2009.

Sprouts Farmers Market named Boulder-based **I and Love and You**, a premium brand of natural pet care for dogs and cats, as New Vendor of the Year for 2013.

NONPROFIT NETWORK

BRIEFS

Two nonprofit organizations will benefit to the tune of \$1.5 thanks to equity donations made by Rally Software Development Corp., through the Entrepreneurs Foundation of Colorado. Rally (NYSE: RALY) several years ago donated 1 percent of its equity to the Community Foundation of Boulder County, to be cashed in at the time of the company's sale or initial public offering. Rally went public in April, and the lock on insider shares expires Oct. 9. The Community Foundation's 24,793 shares will yield the organization about \$750,000 or so depending on Rally's Oct. 9 stock price. The Community Foundation will then disburse those funds to nonprofit organizations of Rally's choosing. Rally also has 22,396 shares earmarked for its own Rally for Impact Foundation. Roughly \$700,000 yielded from the sale of those shares will go toward helping Rally for Impact provide grants facilitating the work of "citizen engineers," or engineers working to solve social and environmental problems.

FUNDRAISERS

Souper Boulder, an annual fundraiser for the **Boulder County AIDS Project**, will begin at 6:30 p.m., Thursday, Oct. 24, at 2500 47th St., Unit 10, Boulder. Music by Wallpaper House Band. \$25 admission fee includes a handmade bowl, soup and bread. Local potters donate a variety of bowls from which to choose. Soup is donated by Snarf's. Boulder Distillery will offer vodka and whiskey at a cash bar. Music is by Wallpaper House Band. Event is sponsored by **The Boulder Arts & Crafts Gallery, Snarf's, 8 Days A Week** and the **Boulder Distillery**. Tickets available at Boulder Arts & Crafts Gallery, 1421 Pearl St., Boulder, and at the door. For more information call 303-443-3683.

GOOD DEEDS

Wal-Mart Stores Inc. gave \$58,000 to three area nonprofit groups as part of the Walmart Neighborhood Market grand opening celebration Wednesday, Oct. 2 at 2972 Iris Ave. in Boulder. **Community Food Share** in Louisville received a \$50,000 check from Walmart. The **Emergency Family Assistance Association** in Boulder received \$6,000. **Rocky Mountain Rescue Group** in Boulder received \$2,000.

CALENDAR

OCTOBER

14 Law firm Berg Hill Greenleaf & Rus-citti LLP will host a free informational meeting that will explain **insurance coverage issues pertaining to the flood**, from 6 to 8 p.m., Monday, Oct. 14, at the Wittemeyer Courtroom in the Wolf Law Building, University of Colorado-Boulder campus. R.S.V.P to Kim Strasburger at 303-402-1600. A video of the meeting will be available afterward at www.bhgrlaw.com.

16 The Longmont Area Economic Council presents a **2014 Economic Forecast** presented by economist Richard Wobbekind from the University of Colorado-Boulder from 7:30 to 9 a.m., Wednesday, Oct. 16, at the Plaza Contention Center, 1850 Industrial Circle, Longmont. Cost is \$25 per person/corporate table of eight, \$175. To register, call 303-651-0128 or email laec@longmont.org.

17 The city of Lafayette is hosting a **Panel-Raising Celebration** at 5 p.m., Thursday, Oct. 17, at the site of a new solar garden that is under construction on the east side of town. The 1-megawatt facility is slated to be operational by the end of the year, and is being incorporated into Xcel Energy Inc.'s Solar Rewards program. The facility, owned by Community Energy Solar LLC and being built by Bella Energy Inc., sits on 12 acres of city-owned land at 12624 Colorado Highway 7, near Lafayette's water-treatment facility.

24 IBMC College will host an **Open House** from 6 to 8 p.m., Thursday, Oct. 24 at 2315 Main St., Longmont. Prize giveaways, complimentary chair massages, refreshments

and campus tours. Formal presentation at 6:30 p.m. For more information, call 303-651-6819 or visit www.ibmc.edu.

28 The Boulder Chamber will present **Esprit Entrepreneur** Monday and Tuesday, Oct. 28-29, at the St Julien Hotel and Spa, 900 Walnut St. Boulder. For more information, go online at www.boulderchamber.com.

NOVEMBER

12 The Boulder County Business Report will present **Pulse: the State of Health Care** from 7:30 to 11:30 a.m., Tuesday, Nov. 12, at the Plaza Convention Center, 1850 Industrial Circle, Longmont. Panel discussions plus keynote speaker Michael Slubowski, president and CEO of SCL Health System. Cost is \$39, includes continental breakfast. Tickets available online at www.bcbr.com.

21 The Boulder County Business Report will present the **Boulder Valley Real Estate Conference and Forecast** from 10 a.m. to 5:30 p.m., Thursday, Nov. 21, at the Stadium Club at Folsom Field on the University of Colorado-Boulder campus. Topics include national overview of residential and commercial real estate, investment opportunities in the Boulder Valley, rundown of region's top commercial projects in the works, home-building revival and disaster recovery. Register online at www.bcbr.com/sections/events. Cost for conference is \$39 through Oct. 31, \$49 through Nov. 11, \$59 at the door. Six hours of CE credits provided through Van Education Center for additional \$12, www.vaned.com/BCBR. For more information, contact Kevin Loewen at 303-630-1945 or kloewen@bcbr.com.

PRODUCT UPDATE

Broomfield-based **Webroot Inc.** released updates to its Webroot Secure Anywhere portfolio for individuals and families. The new release brings customers better protection with new detection technology to block emerging malware and phishing attacks, a redesigned interface for easy monitoring and control, and extended platform support to unify protection across PCs, Macs, and Android and Apple iOS devices. Other enhancements include web-content filtering, an expanded management website, advanced user authentication and integration of the Webroot Backup & Sync with the Microsoft Windows Explorer environment.

Longmont-based **Dot Hill Systems Corp.** (Nasdaq: HILL), a provider of SAN storage solutions, unveiled its next-generation RAID storage architecture. Dot Hill's ninth-generation storage controller platform will be introduced across its entry level and midrange portfolio, with product-specific announcements to come in the months ahead. The technology includes numerous new features and first-to-market innovations: converged network interface, 16 gigabyte fiber channel, 10Gb iSCSI, and 12Gb SAS connectivity; ASIC based RAID companion processor; forward and backward meta data compatibility; full disk encryption support; flash SSD drive support; and full complement of data-management software.

Twitter IPO prompting changes for users

About two months ago, our lead social media strategist at EMSI Public Relations started noticing interesting changes involving the Twitter accounts we manage for clients.

Tools were suddenly disabled. Twitter's technical support, which hadn't been good, improved. So when news broke on Sept. 24 that Twitter had already formally taken steps toward going public back in mid-July, Jeni Hinojosa wasn't surprised.

"The changes appear designed to make Twitter more appealing to investors when the initial public offering is finally made," Hinojosa said.

"In some ways, they're also improving the experience for users. But in other ways, some users will be disappointed."

Overall, Hinojosa said, Twitter will likely remain one of the most effective social media platforms for connecting with both individuals and large corporations. That's because it's less personal than, say, Facebook, and — this is the biggie — it's quick and easy to have a conversation with posts of 140 characters or less.

What are some of the changes Hinojosa has seen on Twitter and how might they affect you?

Auto follow-backs. No more "automatic follow-backs" means the size of your following will grow more slowly. Some applications, such as HootSuite and ManageFlitter, allowed Twitter users to set up their accounts to automatically become a follower of anyone who first followed them. That allowed audiences to quickly swell — but it also removed human oversight. The result: Some of your followers, and some accounts you followed, would be fake, inactive or otherwise non-genuine connections.



GUEST OPINION
Marsha Friedman

"I believe Twitter's shutting down the ways huge audiences of fakes can grow so that they can be properly valued for the IPO," Hinojosa said.

While that's generally good for users, people who want to build a large following quickly may be disappointed. One such group is authors trying to get literary agents or book deals, she said.

"Agents and publishers want

authors who have a strong base of potential fans, and one way to demonstrate that is to get big followings on social media," Hinojosa said. "Authors may be unhappy that their following grows more slowly, but it's better in the long run — it's not hard to tell when someone has a mostly fake following."

Removing fake followers. Twitter enforces limits on how many accounts you can proactively follow, so it's important to periodically clear out the fakes, inactive accounts and other unhelpful followers.

SocialOomph and ManageFlitter allowed users to detect and delete these followers in large bunches, which saved time, Hinojosa said.

"That function is no longer available," she said. "Now, you have to go through your followers one by one to delete them."

Improved support. Before the recent changes, if you ran into a problem with your Twitter account, you went to a "help" web page, filled out a form describing the problem, and submitted it. Then you had to watch your email for a confirmation and reply to the confirmation within 48 hours in order for your "case" to move forward.

"While that pesky process still

exists, the 'help' page now offers troubleshooting, which makes it easier to fix some problems," Hinojosa said.

The downside? You're forced to click through multiple steps and take certain actions before Twitter agrees that you have a problem and allows you to send a request for support. The help page is support.twitter.com.

More advertisements. As Facebook did when it went public, Twitter now is offering users the option to pay for their posts to achieve more visibility. So now, you may find a post from an account that you don't follow appearing at the top of your news feed.

"Most recently, I've been getting posts about McDonald's new Mighty Wings," Hinojosa said. "It's mildly annoying if it's something you have no interest in, but it can also get confusing. You may see it and think, 'Did I follow McDonald's?' and check to see whether you did or not, especially if you're close to your limit on followers."

Marsha Friedman, a 23-year veteran of the public relations industry, is chief executive of EMSI Public Relations and author of "Celebritize Yourself." Follow her on Twitter at @marshafriedman.

ON THE JOB

ARTS

Frequent Flyers Productions Inc. in Boulder hired **Laura Blegan** as executive director. She studied voice performance, acting and stage management in college, and she completed internships at North Short Music Theatre in Massachusetts and The Shakespeare Theatre in Washington D.C.

Previously, she was the managing director of Stage Left Theatre in Chicago. Blegan received a bachelor's degree from Lawrence University and a master's degree in arts administration from the Wisconsin School of Business.



Blegan

BANKING, FINANCE

Broomfield-based Urban Settlement Services LLC, doing business as Urban Lending Solutions, hired **Ken Harthausen** as senior vice president, strategic sales executive, and **Julie Bussey** as senior vice president of business development. Both are responsible for development and growth of strategic accounts. Harthausen previously was president of the Cor-

respondent Lending department for Chrysler Holdings' wholly owned subsidiary, New Day Division. Bussey previously worked as the executive vice president of sales and marketing and was senior director of business development for Integrated Asset Services.

Boulder-based Harbor Financial Group hired **Leslie Stewart** as office manager. Stewart moved to Boulder from Tallahassee, Florida. Harbor is an independent wealth-management firm established in 1988.



Stewart

GOVERNMENT

Jane S. Brautigam, Boulder's city manager was installed for a three-year term as Mountain Plains Vice President of the International City/County Management Association. The association's mission is to create excellence



Brautigam

in local governance by promoting professional management worldwide and increasing the proficiency of appointed city, town and county managers, assistant administrators, and other employees who serve local governments and regional entities around the world. The organization's nearly 9,500 members from 28 countries also include educators, students and other local government employees.

HIGH TECH

Broomfield-based Renewable Energy Systems Americas Inc. a developer and constructor of wind and solar projects in North America, hired **Robert Morgan** and **Glen Davis** as chief development officer and chief commercial officer, respectively. Morgan and Davis join RES Americas from Agile Energy, a company they co-founded and led for more than nine years. RES Americas plans to acquire Agile Energy's key solar development assets. Davis and Morgan each have more than 25 years of experience in the global independent power business, including several years with AES Corp.

HOSPITALITY, RECREATION

Broomfield-based Noodles & Co. (Nasdaq: NDLS) elected **Jeffrey W. Jones** as an independent member to its board of directors. Jones was also appointed chairman the Audit Committee. Jones, the former chief financial

officer for Vail Resorts Inc., is a member of U.S. Bank's advisory board as well as an executive in residence at the Leeds School of Business, University of Colorado-Boulder. Prior to joining Vail Resorts, Jones held CFO positions with Clark Retail Enterprises and Lids Corp.

NATURAL PRODUCTS

Boulder Brands Inc. (NasdaqGM: BDBD) appointed **James B. Leighton** as chief operating officer. He will oversee operations, including internal and external manufacturing, research and development and food service across the company and will continue to serve on the Boulder-based company's board of directors as an employee director. Leighton has more than 35 years of operations, general management and manufacturing experience within foodservice, retail and international channels. He has worked for Perdue Foods, ConAgra Foods Inc., Celestial Seasonings, The Hain-Celestial Group and Nabisco.

Deadline to submit items for On the Job is three weeks prior to publication of each bi-weekly issue. Mail to Editor, Boulder County Business Report, 3180 Sterling Circle, Suite 201, Boulder, CO 80301; fax to 303-440-8954; or email to news@bcbcr.com with On the Job in the subject line. Photos submitted will not be returned.

CHARITIES from 11A

tion and other services to about 2,500 senior clients. Its revenue in 2012 was \$687,000.

Mental Health Partners workers moved to a temporary office at 1000 Alpine Ave. after flooding hit the lower level of the group's main office at 1333 Iris Ave., said Bill Myers, a spokesman.

The nonprofit group owns the 1000 Alpine office building and plans to renovate it into a wellness center with related community services by

fall 2014. The office building currently has some other medical-related tenants. Mental Health Partners has close to 400 employees working in Boulder and Broomfield counties and an annual budget of about \$5 million.

While its own employees were dealing with the challenges of moving into the temporary offices, Mental Health Partners organized several community meetings for Boulder County residents impacted by flooding, Myers said.

"Part of the amazing thing is there's been no disruption to the continuity of care. We're seeing people and making sure they get their medications," Myers said. "We've been busy."

Mental Health Partners plans to move its administrative offices back to the 1333 Iris Ave. site at the end of October, Myers said.

The nonprofit Naropa University set up a fund and raised more than \$35,000 for the more than 60 affiliat-

ed faculty, staff and students who lost homes and property in the flooding, said Lisa Trank, a university spokeswoman. Naropa University campuses were not affected by flooding, Trank said. In addition, Naropa employees donated vacation and sick days worth \$17,000 to their colleagues, she said.

At the same time, Alfalfa's Market, at Arapahoe Avenue and Broadway, donated perishable food to local food banks.

BOULDER VALLEY REAL ESTATE WATCH

BOULDER COUNTY BUSINESS REPORT

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COURTESY BOULDER HOUSING PARTNERS

Construction began recently on the Boulder Housing Partners' 31-unit apartment complex at 1175 Lee Hill Dr. The project depicted in the rendering will provide homeless people with permanent homes and support services as they work toward long-term self-reliance.

Redevelopment taking shape 10 Lafayette

LAFAYETTE – The transformation of one of the most visible intersections in Lafayette is continuing.

The first phase of redevelopment plans for Coal Creek Sports Center, at the southeast corner of U.S. Highway 287 and South Boulder Road, has received preliminary approval from the city's planning department. Pending final approval, Jarrett Armstrong of Armstrong Capital Development in Centennial said the plan is to break ground by early next year and deliver the first phase to tenants in the second half of 2014.

Armstrong said his company is working on finalizing the purchase of three acres at the 7.25-acre site that includes a 55,000-square-foot commercial building anchored by a bowling alley and supplemented with retail shops.

The first phase of the redevelopment that will be dubbed Lafayette Crossing includes four pad sites. Three sit along South Boulder Road, in front of the bowling alley and shopping center where only a vacant former gas station sits now. A sit-down restaurant is intended for one of those locations while the other two will be multi-tenant retail buildings. The fourth pad will be to the south of the bowling alley off of Stacy Court. That pad is slated for a Christian Brothers Automotive Center.

Don Casper Architects of Highlands Ranch is designing the project, and Williams Construction of Lakewood is general contractor. Sullivan Hayes will handle the leasing.

In September, the city approved an incentive package for Lafayette Crossing that includes a rebate of 50 percent of the sales tax generated from the site for the first 10 years, as well as various permit fee waivers.

Coal Creek Sports Center is owned by Dick Blumenheim of Boulder, and Armstrong said Armstrong Capital Development's intent is to purchase the rest of the land, which includes the shopping center, for Phase 2 of the

project. Armstrong said he couldn't disclose the purchase price for any of the land until the deal has closed.

The timeline for Phase 2, Armstrong said, depends on the market. What Phase 2 consists of also is up in the air with regard to whether the 55,000-square-foot building would be refurbished or redeveloped.

BOULDER

BHP STARTING APARTMENTS: Construction of Boulder's first housing development for the homeless is under way.

Boulder Housing Partners' 31-unit apartment complex at 1175 Lee Hill Drive in North Boulder will provide permanent homes and supportive services for homeless people to help them achieve long-term stability and self-reliance.

Boulder Housing Partners, the city of Boulder's housing authority, builds, owns and manages affordable housing for low- and moderate-income Boulder residents.

Boulder-based Deneuve Design Inc., doing business as Deneuve Construction Services, is the general contractor for the \$7.6 million project. Humphries Poli Architects PC in Denver is handling the design.

Funding for the project is coming from Boulder County, the Colorado Division of Housing, the city of Boulder, Fannie Mae and Colorado Housing and Finance Authority.

The two-story, multifamily apartment building will have one-bedroom, furnished units. Residents will have access to indoor and outdoor community spaces, laundry facilities and a community room for classes and social events.

Residents will be charged rent of up to 30 percent of their income. The

remainder of the rent will be covered by a federal voucher from the U.S. Department of Housing and Urban Development.

Prospective tenants may apply if they are an unaccompanied homeless individual with a disabling condition who has either been continuously homeless for a year or more or has had at least four episodes of homelessness in the past three years. They can apply online at www.boulderhousing.org/LeeHill.

MAIN STREET MOVING: Main Street Power Co. Inc. is gearing up for expansion with a planned move from 1245 Pearl St. to 4875 Pearl East Circle. The new 8,671-square-foot location is more than double the size of Main Street's current digs.

Wade Wimmer of CBRE and Brady Alshouse of Jones Lang LaSalle represented the tenant in the new lease, while Chad Henry and Nate Litsey represented landlord W.W. Reynolds Cos.

Main Street Power closed a \$5 million Series B round of equity fundraising earlier this month. Eric Hinckley, chief technology officer and senior vice president, said the company has tripled its residential business over the past year and doubled its commercial business.

ORBOTIX, REVOLV SHUFFLE: Orbotix Inc. is preparing for more growth, planning a late November or early December move from its office in downtown Boulder to 4772 Walnut St., in the Tierra Centre Business Park.

Orbotix, maker of the Sphero robotic ball that can be controlled with a smartphone, recently leased 16,374 square feet of space in the business park in east Boulder. It will leave behind about 6,800 square feet of space at 1155 Canyon Blvd.

Brokers Wade Wimmer of CBRE and Ken Gooden and Mike Deatly of Jones Lang LaSalle represented Orbotix in the lease, while Chad

Henry and Nate Litsey of W.W. Reynolds Cos. served as listing agents.

Once Orbotix leaves 1155 Canyon, Revolv Inc. is ready to fill the void.

Revolv will sublease the space at 1155 Canyon. With the launch of its smart-home automation solution slated for late October or early November, Revolv already has moved into temporary space close by to ease some of the transition.

Revolv co-founder and head of marketing Mike Soucie said the company outgrew its 1,000-square-foot home at 2060 Broadway. The company moved in late August into first-floor space at 1155 Canyon, subleasing from First National Bank. Revolv will move upstairs into its permanent home when Orbotix leaves.

IMBA EXPANDS: The International Mountain Biking Association is relocating from 207 Canyon Blvd. to 4888 Pearl East Circle, where the nonprofit organization has leased 6,371 square feet of space.

IMBA executive director Mike Van Abel said the new location provides room for expansion and the addition of staff. The IMBA, with 35,000 members worldwide, is an advocacy organization geared toward encouraging low-impact riding, volunteer trailwork participation and innovative trail-management solutions.

Jason Kruse of The Colorado Group represented IMBA in the lease, while Nate Litsey represented landlord W.W. Reynolds Cos.

HILLTOP PLAZA DEALS: Transwestern announced the completion of a pair of lease deals at Hilltop Plaza, the retail and office building at 1310 College Ave., on University Hill.

Spark Boulder, a University of Colorado student-run co-working and incubator space, has leased 5,482 square feet in the building's basement, with a planned November opening. BoCo Café, meanwhile, has leased

► See **Real Estate**, 25A



REAL ESTATE
Joshua Lindenstein

REAL ESTATE from 24A

1,742 square feet in the food court, where it will be open for breakfast, lunch and dinner and feature a full-service coffee and espresso bar.

Transwestern's Karen Clarke and Bucky Dilts represented landlord GCP Hilltop Plaza LLC in the deals.

LONGMONT

R/X BUYS BUILDING: The owners of R/X Automation Solutions Inc. closed recently on a deal to purchase a building at 1314 Sherman St., in Longmont for \$779,000.

R/X will begin moving its headquarters there this month, although it likely will be spring before the company is occupying the entire 14,070-square-foot space.

The Denver Post occupies part of the building with a distribution center that serves the Post, the Boulder Daily Camera and Longmont Times-Call. The Post has a lease that runs through April, and senior vice president for circulation Bill Reynolds said the company is exploring other options for a new distribution center, adding that it would likely remain in Longmont.

R/X secretary-treasurer Heather Chambers said her company in the meantime will move its production operations into about 6,000 square feet of the building.

R/X engineers and manufactures packaging and inventory-management

systems for the mail-order pharmacy industry. It is based at 1830 Boston Ave., where its lease ends at the end of this month. The company also leases about 3,000 square feet at 105 Sunset Ave., and will pick up an additional 3,000 square feet there where it will move the rest of its office and staff until it can fully occupy the new building.

Sherman Street Ventures LLC, the entity formed by R/X owners to purchase 1314 Sherman St., bought the building from Bramwood LLC. Jason Kruse of The Colorado Group represented the buyer, while Bramwood was represented internally.

R/X added an information technology and software division this year, and Chambers said the company is looking at new channels for its business as well, such as diagnostic labs and Internet retail companies.

MUSEUM BREAKS GROUND: Ground has been broken for the expansion of The Longmont Museum.

The groundbreaking marks the next stage in the museum's \$4.2 million project to construct a 250-seat auditorium, a multipurpose education space and an atrium/event space next to its current building at 400 Quail Road in southeast Longmont.

The expansion is being designed by OZ Architecture of Boulder/Denver, the same architects who designed the original Longmont Museum building,

completed in 2002.

Funding for the expansion has come primarily from private sources, led by contributions from the Stewart family of Longmont. The expansion project is expected to be completed in late 2014 or early 2015.

LOUISVILLE

DOCS PURCHASE BUILDING: The group of doctors that owns Orthopedic Professional Association PC closed recently on the purchase of the medical office building at 1032 S. 88th St., in Louisville, setting the stage for the practice to move both of its office locations.

Orthopedic Professional Association, rebranding as Boulder Bone and Joint, paid Dr. Scott Replogle \$1.2 million for the 4,700-square-foot building. Replogle, a plastic surgeon, announced earlier this summer that he's downsizing his practice as he transitions to retirement, and he's now seeing patients only on Fridays at the Avista Office Building One in Louisville.

Broker Todd Walsh of The Colorado Group represented Replogle in the sale of the building, while Boulder Bone and Joint's owners were represented by their attorney.

Boulder Bone and Joint has offices in Boulder at 1155 Alpine Ave. in Boulder and on the Avista Adventist Hospital campus in Louisville. The

group will move its Louisville practice into the building at 1032 S. 88th, just across the street from Avista's campus.

Boulder Bone and Joint's owners in spring paid \$605,000 for the shell of a 2,449-square-foot medical office condominium at 4820 Riverbend Road, across the street from the Boulder Community Hospital Foothills campus. Once buildout is complete, Boulder Bone and Joint will move its Boulder office there around Nov. 1 in preparation for Boulder Community moving its Broadway operations to the Foothills campus next year.

NIWOT

SOUP WORKS MOVING: RNB Boulder LLC, an entity formed by the owners of Boulder Soup Works, paid \$1.68 million recently to purchase the former Community Food Share building at 6363 Horizon Lane in Niwot.

Boulder Soup Works founder Kate Brown said the company is planning a move from 2510 47th St. in Boulder, where it has a little less than 10,000 square feet. The timeline for the move still is to be determined.

Boulder Soup Works manufactures and distributes organic soups.

Joshua Lindenstein can be contacted at 303-630-1943 or jlindenstein@bcbcr.com.

**What's Next for Health-Care Reform?**

Do you know everything you need to know about health-care reform? Join the Boulder County Business Report, health-care providers, insurance brokers and other experts on Nov. 12, 2013, to gain the information necessary to understanding and effectively planning for the Patient Protection and Affordable Care Act.

The Affordable Care Act will bring sweeping changes to how health care is delivered, and it will impact business owners and executives, employees, providers and government agencies. **Critical deadlines are approaching fast!**

Who needs to have this information?

Managers and decision-makers responsible for meeting the requirements of the Patient Protection and Affordable Care Act:

- Business owners/CEOs
- COOs/CFOs
- Strategic planners
- Human resource directors
- Benefits managers

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New regional transit ideas on right track

We've been as frustrated as anyone in Boulder and Broomfield counties about the potentially decades-long wait for the Northwest Rail Line that would link area communities with the rest of metropolitan Denver.

A year ago, soaring costs, weak ridership projections and a FasTracks budget already spent on projects in and around Denver meant that the Regional Transportation District was unable to complete linkages from Westminster to Broomfield, Louisville, Boulder and Longmont, at least until another three decades have passed.

Now, things are looking up. The Northwest Rail Line still will be a difficult and expensive project. But the Northwest Area Mobility Study, which has been under way for the past year, finds reason for optimism.

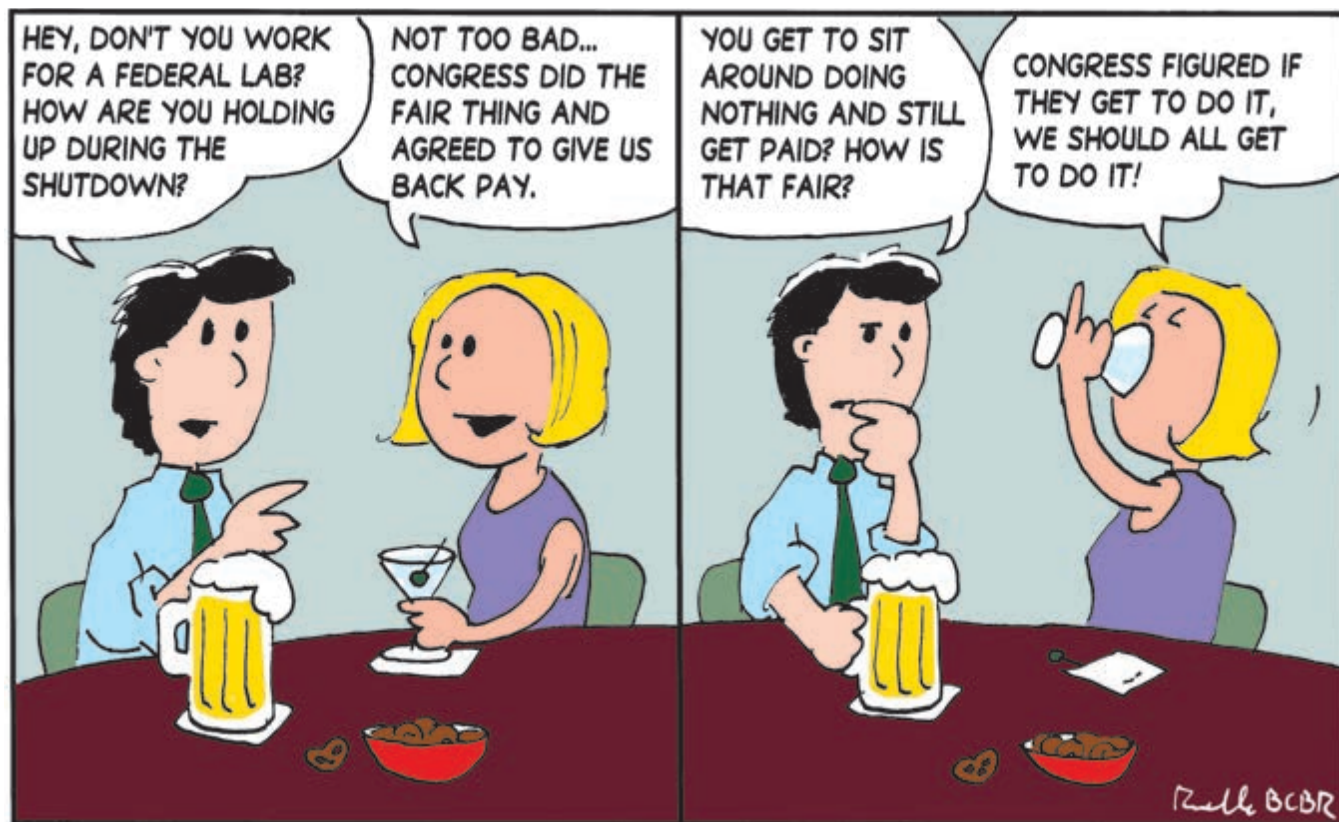
EDITORIAL

One is a big "if": Will voters approve a statewide transportation sales-tax ballot measure in 2014, authorizing a 7/10th-cent tax for transportation projects around the state? Such a tax would generate \$100 million to \$120 million annually for RTD for 15 years, providing much-needed funds to complete FasTracks.

While progress is being made with the Northwest Rail Line, the project still remains an expensive proposition, with the 11-mile line between Westminster and Broomfield costing up to \$681 million, Broomfield to Louisville up to \$194 million, Louisville to Boulder up to \$295 million and Boulder to Longmont up to \$243 million.

That price tag – up to \$1.4 billion – compares with a possible bus-rapid-transit system that would cost up to \$300 million but would serve different routes and patterns.

Much remains unknown about the future of FasTracks in the Northwest Corridor. But we're encouraged that a phased approach – tackling routes as funds are available – might finally see some tracks and buses coming our way.



Oskar Blues crafts life in fast lane

NASCAR race driver gets lead sponsorship from local brewery

This is a drinking and driving story that could end up a marketing coup.

Oskar Blues Brewery is about to gain some national traction in NASCAR's fast lane.

In a one-race deal, Longmont-based Oskar Blues is serving as the lead sponsor for driver Landon Cassill and the JD Motorsports team in the Dollar General 300, a NASCAR Nationwide Series race at Charlotte Motor Speedway.

The speedway is a two-hour car ride (that's sticking to the speed limit) from Oskar Blues' new brewery in Brevard, North Carolina, smack in the middle of NASCAR country.

The red, white and blue Dale's Pale Ale logo will grace the hood of Cassill's No. 4 Chevrolet Camaro, and also will be emblazoned on the chest of Cassill's fire suit. With the patriotic colors and a few well-placed stars and bars, the suit will conjure up memories of Evel Knievel. Oskar Blues' logo for its Mama's Little Yella Pils will be on the race car's door, and also on the suit.

"It's so cool to have a craft-beer

sponsor, especially Oskar Blues Brewery," said Cassill, 24, of Cedar Rapids, Iowa. He has several years of experience in the NASCAR Sprint Cup and NASCAR Nationwide Series. He has a best finish of third in the NNS.

"Craft beer fits so well with our sport, which is casual and accessible," said Cassill, who really likes the Evel Knievel look.



OBSERVATIONS

Doug Storum

He pursued the sponsorship deal with JD Motorsports after first landing a contract to sell Oskar Blues' beers at Charlotte Motor Speedway and be an official track sponsor. Dale's Pale Ale and Mama's Little Yella Pils are the only craft beers available throughout Carolina Motor Speedway — at the Super Speedway, the Speedway Club, zMax Dragway and The Dirt Track, as well as The Party Box in the Fan Zone.

Oskar Blues didn't want to disclose the cost of the sponsorship that seems

to be rooted in employee passion.

Price was given the green light to pursue the deal by brewery founder Dale Katechis, who created a company philosophy years ago that encourages employees to follow their passions.

"We just like getting after it and being competitive," Katechis said. "Whether it's our complex and challenging beers, the aggressive mountain bikes our bike company makes, or going to the racetrack ... speed is in our blood."

This isn't Oskar Blues' first trip around the racetrack. It sponsors a super late model, a mod coupe and two sprint cars that compete at tracks across the country. But it is the first on such a big stage.

The race will be televised on ESPN2 and broadcast on radio stations across the nation. If Cassill can be among the race leaders and finish near the top, then chalk one up for the underdogs, and it could lead to an extended contract for the remaining eight races of the season.

"This feels like a great partnership because our team is a lot like this brewery," Cassill said. "We're a homegrown race team working really hard to break through."

Doug Storum can be reached at 303-630-1959 or dstorum@bcbr.com.

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PUBLISHER

Christopher Wood.....cwood@bcbr.com

EDITOR

Doug Storum.....dstorum@bcbr.com

COPY EDITOR

Dallas Heltzell.....dheltzell@bcbr.com

WRITERS

Joshua Lindensteinjlindenst@bcbr.com

Beth Potter.....bpotter@bcbr.com

RESEARCH DIRECTOR

Mariah Tauer.....research@bcbr.com

PRODUCTION DIRECTOR

Dave Thompson.....dthompson@bcbr.com

WEB DESIGNER

Denise Schwartz.....dschwartz@bcbr.com

VICE PRESIDENT OF SALES

Myles Fuchs.....mfuchs@bcbr.com

DIRECTOR OF BUSINESS DEVELOPMENT

Kevin Loewen.....kloewen@bcbr.com

ACCOUNT EXECUTIVES

Storm Hostetter.....shostetter@bcbr.com

Scott Haniszewski.....shaniszewski@bcbr.com

MARKETING MANAGER

De Dahlgren.....ddahlgren@bcbr.com

CIRCULATION MANAGER

Janet Hatfield.....jhatfield@bcbr.com

OFFICE MANAGER

Tiffany Moore.....frontdesk@ncbr.com

CARTOONIST

Ron Ruelle

CONTRIBUTING PHOTOGRAPHERS

Jonathan Castner, Peter Wayne

CONTRIBUTING WRITERS

Valerie Gleaton, Elizabeth Gold, Heather

McWilliams, Jeff Thomas

Sticking with Xcel risky; 'muni' a better deal

Why is Boulder pursuing creating a municipal electric utility? Because it's a better deal both environmentally and financially.

The city's modeling, reviewed by outside experts, demonstrates that we could quickly far exceed Xcel's level of renewable energy and cut our GHG emissions in half. We could do this with equal or better rates and reliability, and solid financial performance. We could promote economic growth in our energy innovation sector, and keep our energy dollars at home. As the price of renewable energy drops and fossil fuel prices rise, we would save even more and be even greener. (Even Xcel has found that adding wind and solar lowers costs.)

Sticking with Xcel is risky business. In the last decade, Xcel committed more than \$1.5 billion to building and refurbishing coal plants. These coal plants don't integrate well with renewables, and will have to be paid off even if they are shut down by future federal mandates. Replacing these coal plants with cleaner, more flexible generation will just add more costs. Unlike most businesses, Xcel makes money by spending money – by investing its equity in power plants, transmission lines, and the like.

The more Xcel invests, the more it makes. The Public Utilities Commission awards Xcel a return on this equity that is legally required to be based on what comparable utilities earn. In 2012, this circular process



GUEST OPINION
Steve Pomerance

gave Xcel a more than 10 percent return, with virtually no risk. No surprise, Xcel's capital structure is weighted toward equity, 56 percent in 2012. Xcel's Colorado profits have skyrocketed in recent years, despite the recession and even though the amount of electricity it has sold has remained essentially flat.

On the other hand, munis have no such massive investments of equity and, in general, pay a lower rate of interest on bonds, especially tax-exempt ones. A nonprofit Boulder muni also is strictly limited by the City Charter in transferring funds to the rest of the city government; it can only transfer the amount that Xcel extracted from ratepayers as the franchise fee plus taxes.

As of the end of 2012, Xcel had about \$5.6 billion in its electric "rate base," the unpaid-back investments

in its Colorado system. Several billions more are expected to be invested in the near term. Boulder's share of this "debt" to Xcel will run into the many hundreds of millions. After it's paid off, we will own nothing.

We have little say about how much and on what Xcel invests. Most of this is decided at the PUC, where many "settlements" of significant issues are resolved behind closed doors. The Boulder City Council is far more responsive than this unelected body, where, even with an expensive attorney, a stakeholder may not be allowed into the process.

Upgrading the local distribution system will cost us whether we stick with Xcel or go with a muni. The difference is that a muni has no incentive to invest where it isn't needed, as it has no profit motive. A muni does, however, have an incentive to invest in better reliability because of the greater local accountability.

The major Front Range munis all have significantly better reliability than Xcel has in Boulder/Denver. Munis generally have better reliability than IOUs such as Xcel, in part because it's a lot easier to call a City Council member than to try to get your concerns addressed at the PUC.

Hiring expert management for a Boulder muni is not an issue. Several very experienced companies have expressed strong interest.

In the end, a renewables-based municipal utility can be cleaner, financially less risky, more reliable, have more stable rates, and provide more community and economic benefit. But if Ballot Question 310 — also known as the "Xcel Profit Protection Plan" — passes, none of this will happen.

As written, Ballot Measure 310 can't be realistically implemented, so it acts like a "poison pill" designed to keep Boulder tied to Xcel's fossil fuel-dominated system and never-ending rate increases. (We've had five rate increases in the last seven years, not including the pass-through of increasing costs of coal.) Ten of the 11 council candidates are against 310.

Even if you believe that working with Xcel is the right way to move forward, a "No" vote on 310 is still the right choice because it preserves Boulder's negotiating power with Xcel. Either way, the best deal is to vote no on 310. That's just good business.

Steve Pomerance is a former Boulder City Council member. He can be reached at stevepomerance@yahoo.com.

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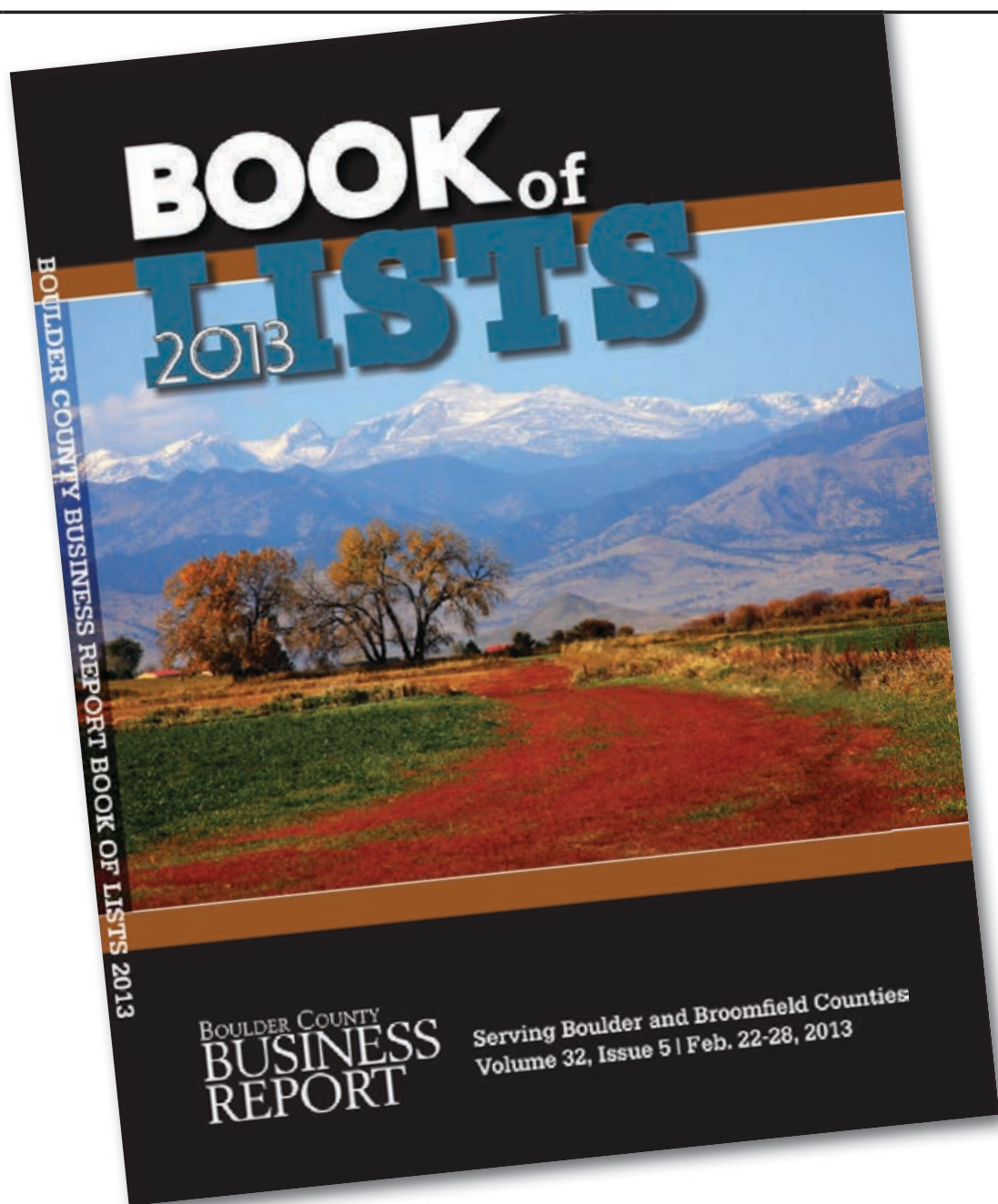


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